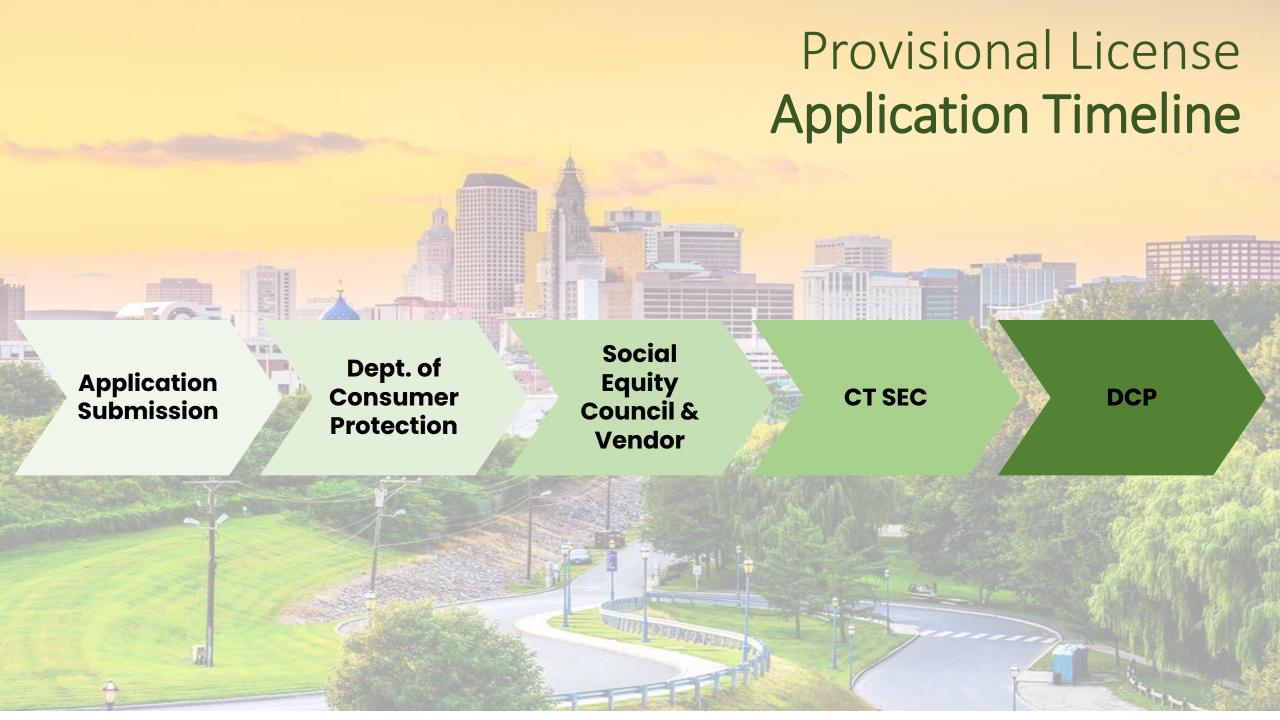
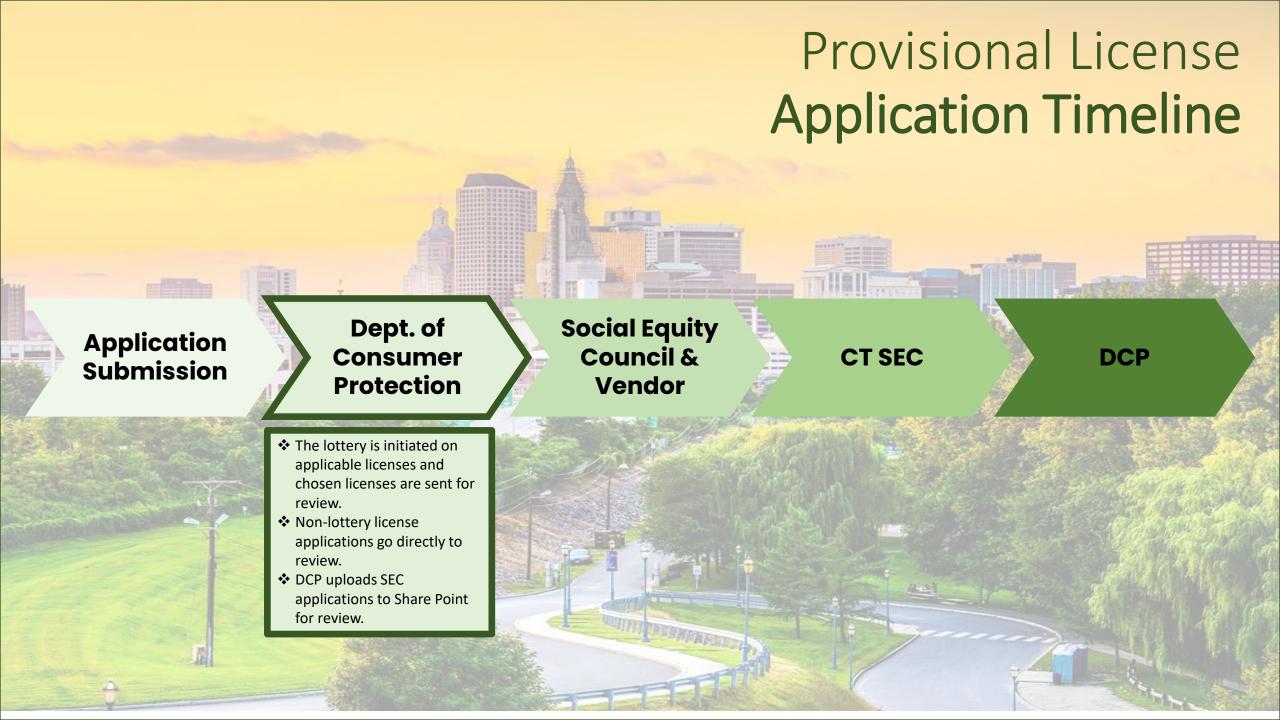


#### **Table of Contents**

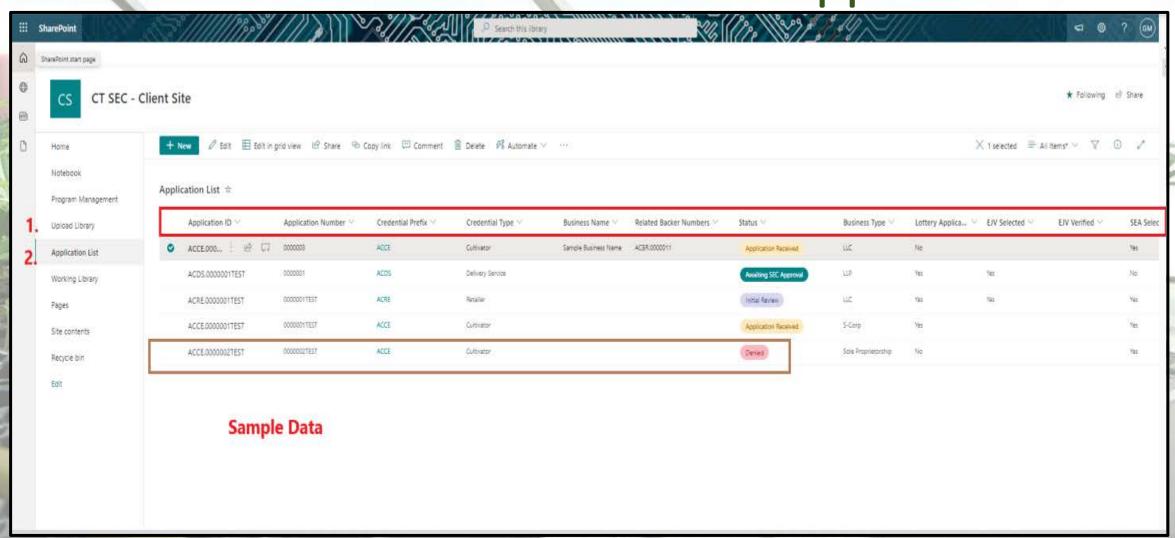
Document	Description	Page
Application Review Overview	This is a brief deck that walks through the steps of application review - from applicant submission to final determination. Screen shots of various processes are provided as well utilizing sample data for demonstration purposes only.	3-15
Application Review Checklist	This checklist will be used by the application reviewer to document the findings relating to the social equity requirements. The reviewer will notate the documents used to verify social equity and details regarding deficiencies or mising information.	16
Income Calculator	This calculator will be used to input income numbers derived from applicants' income source documentation. The calculator auto-calculates the total household income in comparison to the threshold requirement and determines the applicant's income eligibility.	17
Determination Form	This form will be completed after an application review is concluded and a determination is made regarding social equity status by the reviewer, based on the documentation. This form will provide a concise summary of the reviewer's conclusion.	18-19
Notification Letter Sample 1	This is a one of two sample notification letters drafted for consideration by SEC. This may be used by the SEC to notify applicants of their social equity status. After the SEC has made a final determination, the SEC will send a notification to the applicant informing them of the determination. This letter is comprehensive and includes specific details regarding the documentation reviewed and conclusions made.	20-22
Notification Letter Sample 2	This is the second of two sample notification letter for consideration by SEC. This will be used by the SEC to notify applicants of their social equity status. This letter is concise and does not provide the details regarding the review for applicants who have met the qualifications. For applicants who did not meet social equity status, the determination form will be attached to this letter to provide details of their application.	23







SharePoint for Application Intake





## Provisional License Application Checklist

I	Entity Applicant		Reviewer Name				
L	Business Type		Review Date				
L	SE Applicant						
L	License Type						
H							
Г	Social En	uity C	Qualificataion	Verified	Source Verification	Eligible/Ineligible	Notes
H	30Clai Eq.	a.	Lived in a DIA 5 of the last 10 years	Vermeu	Source Vernication	Liigible/Inteligible	₩ Notes
1	Residency Requirement		OR		[insert document(s) used to verify requirement]		
		b.	Lived in a DIA 9 of the first 18 years				
	Income Requirement	a.	Household income for the most recent 3 years is less than 300% of State Median Income per year				
Г		a.	65% Ownership Stake (non-EJV)				
l		b.	50% Ownership Stake - EJV				
		c.	Revenue/Expense/Profit Allocation is in line with ownership stake				
	Our and the St. Our tool Brownian and	d.	Contribution/Distribution Schedule is in line with ownership stake (aside from provisions to pay off non SEA backers/investors)				
l	Ownership & Control Requirement	e.	Liability Assumptions are equally distributed				
		f.	Operating Loss Provisions are in accordance with ownership stake				
		g.	Transfer of ownership e.g. greater of business valuation or lump sum (aside from provisions to pay off non SEA backers/investors)				

# Provisional License Income Calculator

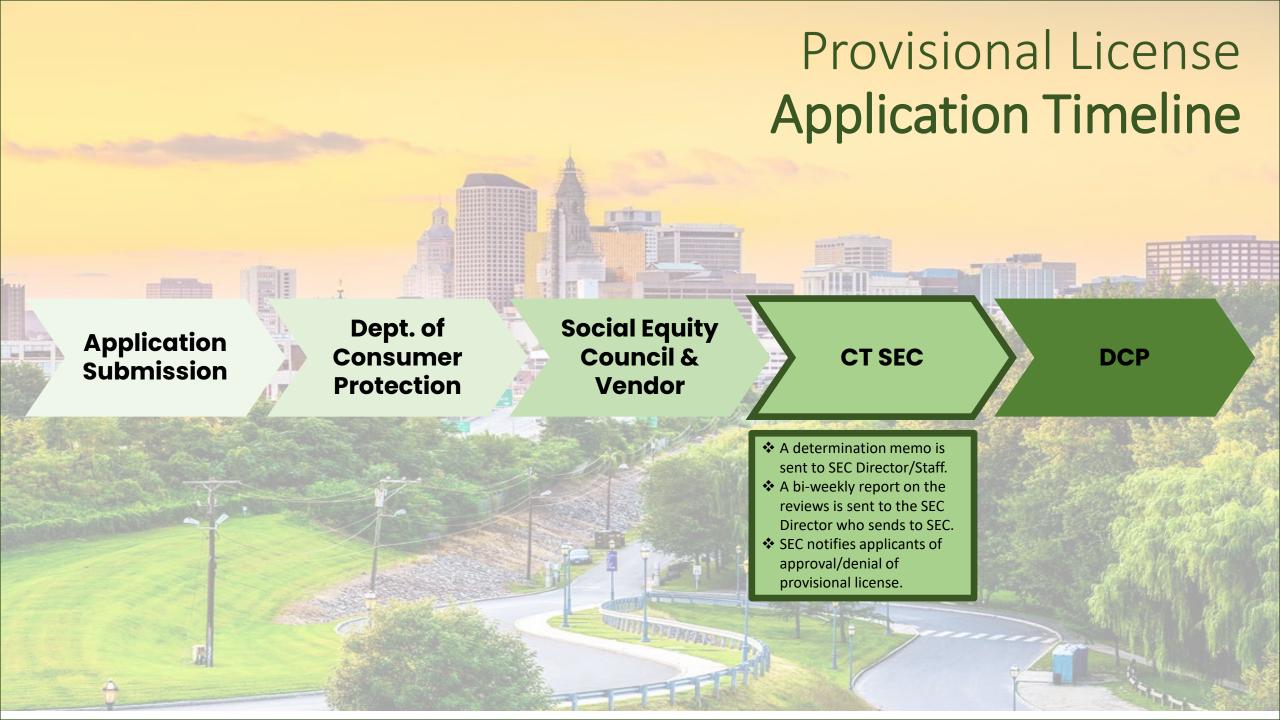
### **Social Equity Applicant Income Calculator**

Total House	Total Household			Househo Member		Household Member 3	Household Member 4	Household Member 5	Household Member 6	
2018 Total Income	\$ 100,00	0.00	\$ 100,000.00	\$	-	\$ -	\$ -	\$ -	\$	-
2019 Total Income	\$ 230,00	0.00	\$ 200,000.00	\$ 30,0	00.00	\$ -	\$ -	\$ -	\$	-
2020 Total Income	\$ 245,00	0.00	\$ 225,000.00	\$ 15,0	00.00	\$ 5,000.00	\$ -	\$ -	\$	-

Connecticut State Median Income	\$ 78,444.00
300% of State Median Income	\$ 235,332.00

Social Equity Eligibility Status Based on Income Requirements

Ineligible



Business/Entity Name	
Social Equity Applicant Name(s)	
License Type	
Business Type	

The Connecticut Social Equity Council (SEC) has determined that the social equity applicant's application (met/did not meet) all qualifications constituting "social equity" status defined in the State of Connecticut's Senate Bill 1201/ Public Act 21-1 "An Act Concerning Responsible and Equitable Regulation of Adult-Use Cannabis" (§ 22-165). The results of this review are summarized below.

Resident of a disproportionately impacted area for at least five of the ten years immediate before applying Resident of a disproportionately impacted area for at least nine years before turning 18 ye

Income Requirement:

Check the criteria met:

Income was at or below 300% of the State Median Income for each of the previous three years.

- Connecticut State Median Income: \$78,444.00
- 300% of State Median Income: \$235,332.00

Page 1 of 2 March 2022

# Social Equity Status Determination Memo

Ownership Requirement: 

Eligible Ineligible

Check the criteria met

A business or sole proprietor that has applied for a license for a cannabis establishment and is at least 65% owned and controlled by the social equity applicant.

A business entity created by an expanding producer or converting dispensary facility and is at

least 50% owned and controlled by the social equity applicant. (Equity Joint Venture)

Check the criteria met:

Revenue, expense, and profit are allocated in accordance with ownership percentage from above.

Contributions and distributions are allocated in accordance with ownership percentage above.

The assumption of liabilities is allocated in accordance with the ownership percentage above.

Operating loss responsibilities are allocated in accordance with the ownership percentage above.

Transfer of ownership does not disproportionately disadvantage the social equity applicant(s).

Additional Notes:

Page 2 of 2 March 2022



# Bi-weekly Report to SEC Director

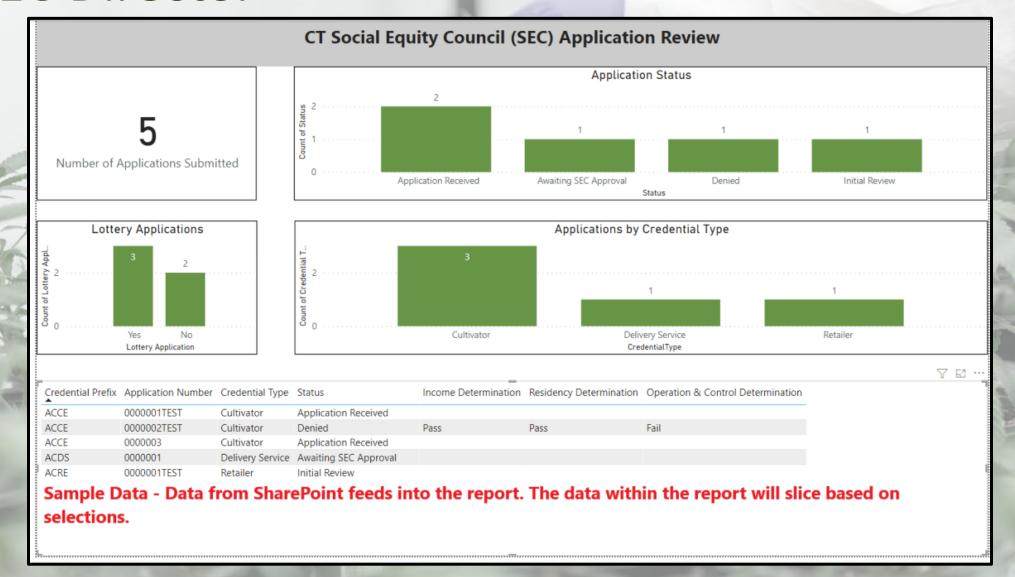
Status of Denials							
Income Issues	1						
Residency Issues	3						
Ownership Issues	1						
Denied for 1 reason	2						
Denied for 1< reason	3						

### Social Equity Applications

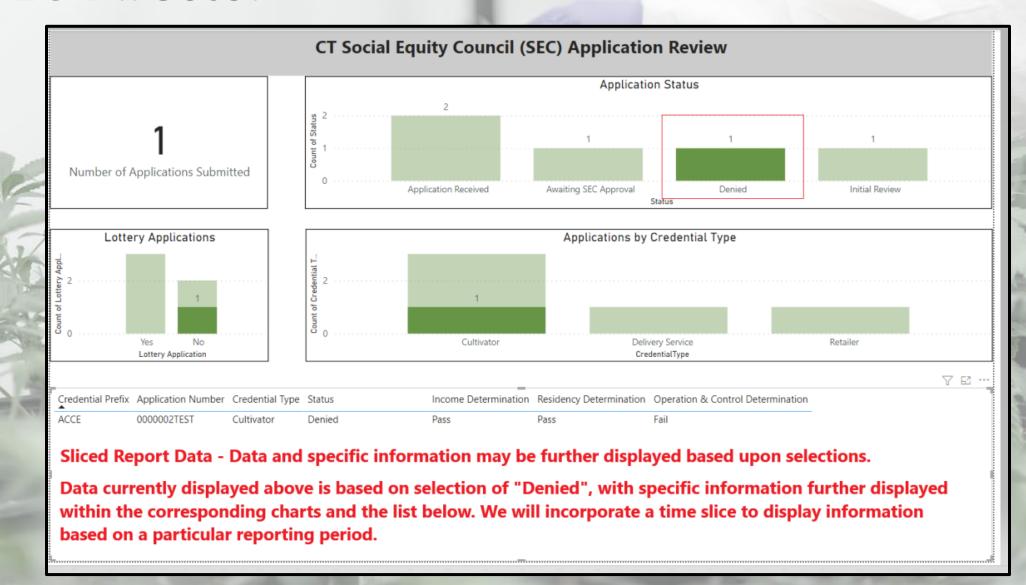
Bi-weekly Report

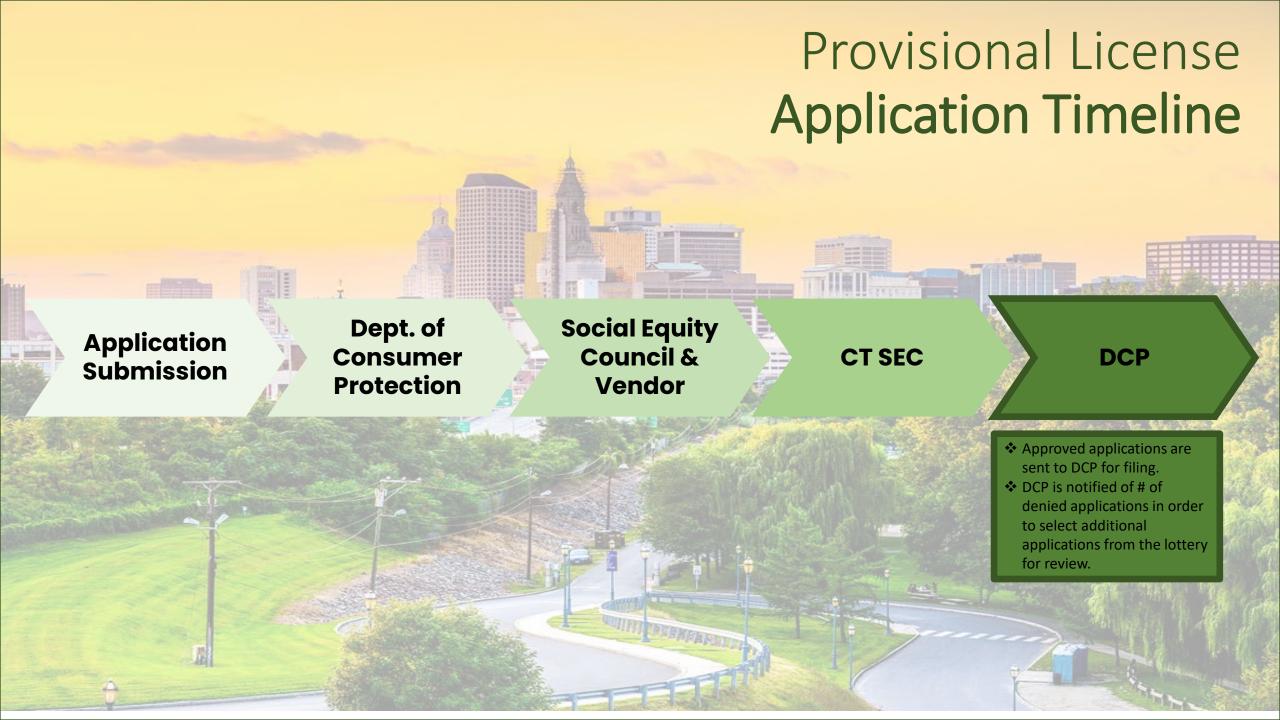
Application Status	Total Applications	EJV	Sec. 149 DIA	Ltr Retailer	Ltr Micro- Cultivator	Ltr Delivery	Ltr Hybrid Retailer	Ltr Food & Beverage	Ltr Product Manufacturer	LTR Transporter
Total Applications	16	5	4	7						
Ready for Review	7	2	2	3						
In Review	5	1	1	3						
Approved	3	2	1							
Denied	5			1						

# Bi-weekly Report to SEC Director



# Bi-weekly Report to SEC Director





## Provisional License Application Timeline

## **Application Submission**

### Dept. of Consumer Protection

### Social Equity Council & Vendor

#### **CT SEC**

DCP

- Applicant submits application through the online Portal via the DCP website.
- The lottery is initiated on respective licenses and chosen licenses are sent for review.
- Non-lottery license applications go directly to review.
- DCP uploads SEC applications to Share Point for review.

- Application Review for Social Equity Criteria.
- Application Checklist and Income Calculation.
- A determination memo is sent to SEC Director/Staff.
- A bi-weekly report on the reviews is sent to the SEC Director who sends to SEC.
- SEC notifies applicants of approval/denial of provisional license.
- Approved applications are sent to DCP for filing.
- DCP is notified of # of denied applications in order to select additional applications from the lottery for review.

<b>Entity Applicant</b>		Reviewer Name	
Business Type		Review Date	
SE Applicant			
License Type			

Social	Equi	ty Qualificataion	Verified	Source Verification	Eligibility	Notes
	a.	Lived in a DIA 5 of the last 10 years		[insert document(s) used to verify		
Residency Requirement		OR		requirement]		
	b.	Lived in a DIA 9 of the first 18 years		requirement		
Income Requirement	a.	Household income for the most recent 3 years is less than 300% of State Median Income per year				
	a.	65% Ownership Stake (non-EJV)				
	b.	50% Ownership Stake - EJV		7		
		Revenue/Expense/Profit Allocation is in line with		7		
	C.	ownership stake				
		Contribution/Distribution Schedule is in line with		]		
	d.	ownership stake (aside from provisions to pay off non				
Ownership & Control Requirement		SEA backers/investors)				
Ownership & Control Requirement	e.	Liability Assumptions are equally distributed				
	t	Operating Loss Provisions are in accordance with				
	1.	ownership stake				
		Transfer of ownership				
		e.g. greater of business valuation or lump sum				
	g.	(aside from provisions to pay off non SEA				
		backers/investors)				

### **Social Equity Applicant Income Calculator**

Total <b>B</b> ousehold			Household Member 1	Household Member 2	Household Member 3	Household Member 4	Household Member 5	Household Member 6
2018 Total Income	\$	100,000.00	\$ 100,000.00	\$ -	\$ -	\$ -	\$ -	\$ -
2019 Total Income	\$	230,000.00	\$ 200,000.00	\$ 30,000.00	\$ -	\$ -	\$ -	\$ -
2020 Total Income	\$	245,000.00	\$ 225,000.00	\$ 15,000.00	\$ 5,000.00	\$ -	\$ -	\$ -

Connecticut State Median Income	\$ 78,444.00
300% of State Median Income	\$ 235,332.00

<b>Social Equity Eligibility Status Based on Income</b>	la elicibie
Requirements	Ineligible

#### SAMPLE DATA FOR DEMONSTRATION ONLY

Business/Entity Name
cial Equity Applicant Name(s)
License Type
Business Type
Connecticut Social Equity Council (SEC) has determined that the social equity applicant's application
t/did not meet) all qualifications constituting "social equity" status defined in the State of
necticut's Senate Bill 1201/ Public Act 21-1 "An Act Concerning Responsible and Equitable
ulation of Adult-Use Cannabis" (§ 22-165). The results of this review are summarized below.
dency Requirement:
ck the criteria met:
Resident of a disproportionately impacted area for at least five of the ten years immediately
before applying
Resident of a disproportionately impacted area for at least nine years before turning 18 years
old.
me Requirement:
ck the criteria met:
ck the criteria met.
Income was at or below 300% of the State Median Income for each of the previous three
years.
• Connecticut State Median Income: \$78,444.00
• 300% of State Median Income: \$235,332,00

<u>Ownership Requirement:</u> □ Eligible □ Ineligible
Check the criteria met:
A business or sole proprietor that has applied for a license for a cannabis establishment and is at least 65% owned and controlled by the social equity applicant.  A business entity created by an expanding producer or converting dispensary facility and is at least 50% owned and controlled by the social equity applicant. (Equity Joint Venture)
Check the criteria met:
Revenue, expense, and profit are allocated in accordance with ownership percentage from above.
Contributions and distributions are allocated in accordance with ownership percentage above.  The assumption of liabilities is allocated in accordance with the ownership percentage above.
Operating loss responsibilities are allocated in accordance with the ownership percentage above.  Transfer of ownership does not disproportionately disadvantage the social equity applicant(s).
Additional Notes:

Business/Entity Name:	
Social Equity Applicant Name(s):	
License Type:	
Business Type:	_

Dear Applicant Name,

The Connecticut Social Equity Council (SEC) has determined that your application (met/did not meet) all qualifications constituting "social equity" status defined in the State of Connecticut's Senate Bill 1201/ Public Act 21-1 "An Act Concerning Responsible and Equitable Regulation of Adult-Use Cannabis" (§ 22-165).

For an applicant to qualify as a social equity applicant, the applicant must provide documentation verifying the residency, income, and ownership requirements outlined by the council. The criteria for each requirement used by the SEC to make this determination can be found below:

<u>Residency Requirement:</u> In the guidelines outlined by the SEC, an applicant must have been a resident of a disproportionately impacted area for at least five of the ten years immediately before applying for a license or nine years before they turned 18 years old.

<u>Findings:</u> Based on the document(s) provided, (identify the applicant provided documents), the SEC determined you (met/did not meet) the following social equity residency requirement:

(Choose which requirement the applicant met. If they did not meet the qualification, unhighlight both requirements)

- Resident of a disproportionately impacted area for at least five of the ten years immediately before applying
- Resident of a disproportionately impacted area for at least nine years before turning 18 years old.

<u>Income Requirement:</u> The SEC requires that businesses applying for social equity status had an average household income of less than 300% of the state medium income over the three tax years immediately preceding the application.

- Connecticut State Median Income: \$78,444.00
- **300% of State Median Income:** \$235,332.00 (\$78,444.00 x 3)

<u>Findings:</u> Based on the document(s) provided, (identify the applicant provided documents), the SEC determined you (met/did not meet) the social equity income requirement.

- 2018 Annual Household Income: (Enter the total household income for 2018 from calculator)
- 2019 Annual Household Income: (Enter the total household income for 2019 from calculator)
- 2020 Annual Household Income: (Enter the total household income for 2020 from calculator)

<u>Ownership Requirement:</u> The SEC requires that businesses applying for social equity status meet the following ownership and control criteria:

- A business or sole proprietor that has applied for a license for a cannabis establishment and is at least 65% owned and controlled by the social equity applicant.
- A business entity created by an expanding producer or converting dispensary facility and is at least 50% owned and controlled by the social equity applicant. (Partnerships or Joint Ventures)

<u>Findings:</u> Based on the documents provided, the SEC determined the business (met/did not meet) the ownership and control requirements outlined above.

(Applicant met ownership criteria – use except below and identify the ownership percentage required for the applicable business type)

The SEC determined the business or business entity is at least (65%/50%) owned and controlled by the social equity applicant.

(Applicant met ownership criteria, however deficiencies found in business agreements necessitate an adverse determination)

The SEC determined the business or business entity is at least (65%/50%) owned and controlled by the social equity applicant, however the following deficiencies were found in (applicable agreements/supporting documentation) resulting in the disqualification of your application for social equity status. (Include only applicable deficiencies – add specific deficiency if not listed below)

- Revenue/Expense/Profit Allocation isn't in line with ownership stake
- Contribution/Distribution Schedule is not in line with ownership stake
- Liability Assumptions are not equally distributed
- Operating Loss Provisions are not in accordance with ownership stake
- Improper Transfer of ownership e.g., Social Equity Applicant receiving a lump sum or payments less than the business valuation for a percentage of their ownership.

(Applicant did not meet ownership criteria – social equity applicant ownership percentage less than applicable SEC criteria (50% or 65%)

While reviewing (applicable ownership agreements/documentation), the SEC determined the social equity applicant does <u>not</u> own and control at least (65%/50%) of the business or business entity.

(Use if applicant met all social equity requirements)

Based on the Social Equity Council's review of your application, the council has determined your application for a (business type) license met all social equity requirements for social equity status.

For additional details, please refer to our website at <a href="https://portal.ct.gov/socialequitycouncil/">https://portal.ct.gov/socialequitycouncil/</a>.

(Use if applicant did not meet one or more social equity requirements)

Based on the Social Equity Council's review of your application, the council has determined all social equity requirements have <u>not</u> been met and has denied social equity status for a (business type) license application.

Although the council has determined you did not meet the social equity requirements, if the additional amount needed for the full lottery entry fee is received <u>within five business days from the date of this</u> <u>letter</u>, your application will be entered into the general lottery for <u>(business type)</u> licenses.

If you would like to appeal the determination, you must submit an appeal to the Superior Court in accordance with the Uniform Administrative Procedure Act (UAPA) within 30 days from the date of this letter.

For additional details on how to submit an appeal, please refer to our website at <a href="https://portal.ct.gov/socialequitycouncil/">https://portal.ct.gov/socialequitycouncil/</a>.

Business/Entity Name:	
Social Equity Applicant Name(s	s):
License Type:	
Dear Applicant Name.	

#### For an approval

Congratulations! The Connecticut Social Equity Council (SEC) has confirmed your social equity status in connection with your adult-use cannabis license application. Please note that this notification is strictly regarding your social equity status and provides a provisional license to the above referenced business. Additional information regarding final licensure can be found at

https://portal.ct.gov/cannabis?language=en\_US.

#### For a denial

This letter is to inform you that the Connecticut Social Equity Council (SEC) has determined that you did not meet the qualifications constituting "social equity" status defined in the State of Connecticut's Senate Bill 1201/ Public Act 21-1 "An Act Concerning Responsible and Equitable Regulation of Adult-Use Cannabis" (§ 22-165).

For an applicant to qualify for social equity status, the applicant must provide documentation verifying the residency, income, and ownership requirements outlined by the council. The following page outlines the criteria for social equity status and the details regarding your application.

#### [attach determination form to denial letter]

To be considered for a general license, please log into your online application and follow the prompts to submit the remaining application fee, within five business days from the date of this letter.

If you would like to appeal the determination, you must submit an appeal to the Superior Court in accordance with the Uniform Administrative Procedure Act (UAPA) within 30 days from the date of this letter.

For more information, please visit https://portal.ct.gov/cannabis?language=en\_US.

Sincerely,

The Connecticut Social Equity Council