| Paid Family & Medical Leave Insurance Authority                                |   |       |                                |  |                                    |                          |                       |               |  |  |  |
|--|---|-------|--------------------------------|--|------------------------------------|--------------------------|-----------------------|---------------|--|--|--|
|  | Combin  | ed re | esults for the period from     | inception through Aug                                | ust 31, 2020                       | Г                        |                       |               |  |  |  |
| Category   | Detail  |       | Combined 2020 +<br>2021 Budget | Inception thru<br>Quarter ended:<br>9/30/2020 Budget | Inception thru<br>6/30/2020 Actual | YTD:<br>8/31/2020 Actual | Cumulative<br>Unspent |               |  |  |  |
| Seed funding   |   |       | \$ 5,100,000                   | \$ 3,281,075   | \$ 512,579                         | \$ 245,400               | \$ 3,035,             | ,675          |  |  |  |
| Operating reserve (Seed funding replenished from Bond funds in September 2020) |   |       | 1,700,000                      | 80,638   |                                    | -                        | 80,                   | ,638          |  |  |  |
| Operating  | reserve - unspent FY 20 budgeted draw   |       | 14,375                         | 14,375   |                                    | -                        | 14,                   | ,375          |  |  |  |
| Bond Fund  | İs  |       | 19,737,500                     | 2,462,500  |                                    | 791,209                  | 1,671,                | ,291          |  |  |  |
| Administra   | ative fee on projected employer contributions                                       |       | 3,699,540                      |  |                                    | -                        |                       | -             |  |  |  |
| Total Reve   | enue  |       | \$ 30,251,415                  | \$ 5,838,588   | \$ 512,579                         | \$ 1,036,608             | \$ 4,801,             | ,980          |  |  |  |
| Total Salar  | ies   |       | 1,853,462                      | 445,337  | 59,490                             | 84,291                   | 361,                  | .,046         |  |  |  |
| State Standard Fringe Benefit at 53% State Pension Obligation at 35%           |   |       | 982,335<br>648,712             | 236,029<br>155,868                                   | 20,090<br>25,069                   | 18,924<br>54,064         | 217,<br>101,          | •             |  |  |  |
| DAS SMAR   | T HR Contract   |       | 138,958                        | 34,740   |                                    | -                        | 34,                   | -<br>1,740    |  |  |  |
| Consultant   | ts/Contractors  |       |                                |  |                                    |                          |                       |               |  |  |  |
|  | Accounting Services - consulting/audit  Consultant - acting as Director of Outreach |       | 175,000                        | 100,000  | 5,000                              | 7,314                    |                       | 2,686         |  |  |  |
|  | & Engagement Outside Legal Counsel  |       | 90,000<br>250,000              | 75,000<br>125,000                                    | 13,743                             | 15,000<br>10,005         | 60,<br>114,           | ,000<br>1,995 |  |  |  |
|  | Actuary/Back up Actuary  Benefits/Claims System Build/Maintenance                   |       | 200,000<br>300,000             | 125,000  |                                    | 17,569                   | 107,                  | ,431<br>-     |  |  |  |
|  | Employee Contribution Build/Maintenance Recruiting firm                             |       | 900,000                        | 45,000   | 45,000                             | -                        | 45                    | -<br>5,000    |  |  |  |
|  | Project owner consultant  |       | 40,000                         | 40,000   | 40,000                             | -                        | 40,                   | ,000          |  |  |  |
|  | Project owner consultant contract extension   |       | 90,000                         | 45,000   |                                    | 30,000                   | 15,                   | ,000          |  |  |  |
|  |   |       |                                |  |                                    |                          |                       |               |  |  |  |

| Paid Family & Medical Leave Insurance Authority |  |              |                              |  |                                    |                          |                       |  |  |  |
|---|--|--------------|------------------------------|--|------------------------------------|--------------------------|-----------------------|--|--|--|
|   | Combine  | ed results f | or the period from           | inception through Aug                                | ust 31, 2020                       |                          |                       |  |  |  |
| Category  | Detail   |              | mbined 2020 +<br>2021 Budget | Inception thru<br>Quarter ended:<br>9/30/2020 Budget | Inception thru<br>6/30/2020 Actual | YTD:<br>8/31/2020 Actual | Cumulative<br>Unspent |  |  |  |
| Information                                     | Technology Equipment   |              |                              |  |                                    |                          |                       |  |  |  |
|   | Laptops  |              | 14,400                       | 14,400   | 9,780                              | -                        | 14,400                |  |  |  |
|   | Desktops   |              | 4,000                        | 4,000  |                                    | -                        | 4,000                 |  |  |  |
|   | Monitors   |              | 2,880                        | 2,880  |                                    | -                        | 2,880                 |  |  |  |
|   | Adjustable monitor arms & docking station  |              | 2,460                        | 2,460  |                                    | -                        | 2,460                 |  |  |  |
|   | Printers   |              | 2,400                        | 2,400  |                                    | -                        | 2,400                 |  |  |  |
|   | Other IT   |              | 12,769                       | 12,769   | 148                                | 361                      | 12,408                |  |  |  |
|   | Copiers  |              | 50,000                       | 12,500   |                                    | -                        | 12,500                |  |  |  |
|   | Phone system   |              | 150,000                      | 37,500   |                                    | -                        | 37,500                |  |  |  |
| Information                                     | Technology Software & Support  |              |                              |  |                                    |                          |                       |  |  |  |
| or.mation                                       | IT vendor - general support  |              | 3,937,500                    | 562,500  | 281,060                            | 1,220                    | 561,280               |  |  |  |
|   | Project costs for employee tax collection  |              | 3,337,300                    | 302,300  | 201,000                            | 1,220                    | 301,200               |  |  |  |
|   | system   |              | 8,500,000                    | 1,700,000  |                                    | 791,209                  | 908,791               |  |  |  |
|   | Project costs for claims and benefit   |              | 0,500,000                    | 1,700,000  |                                    | 751,205                  | 300,731               |  |  |  |
|   | payment system   |              | 7,500,000                    |  |                                    | _                        | _                     |  |  |  |
|   | Microsoft Office   |              | 3,455                        | 3,455  |                                    | -                        | 3,455                 |  |  |  |
|   | Licenses for all software and users  |              | 8,000                        | 8,000  |                                    | -                        | 8,000                 |  |  |  |
|   | Website hosting  |              | 3,000                        | 3,000  |                                    | -                        | 3,000                 |  |  |  |
|   | Cloud hosting or server  |              | 21,600                       | 5,400  |                                    | -                        | 5,400                 |  |  |  |
|   | Backup services  |              | 6,000                        | 1,500  |                                    | -                        | 1,500                 |  |  |  |
| Marketing<br>budget                             | Stakeholder outreach and education, including: branding, social media, website design, logo work |              | 660,625                      | 228,125  | 13,200                             | 6,600                    | 221,525               |  |  |  |
| Occupancy                                       |  |              | 110,000                      | 20,000   |                                    | _                        | 20,000                |  |  |  |
| Cocupancy                                       |  |              | 110,000                      | 20,000   |                                    |                          |                       |  |  |  |
| Insurance                                       |  |              | 109,000                      | 40,000   |                                    | -                        | 40,000                |  |  |  |
| Furniture ar                                    | nd Fixtures  |              | 30,600                       | 30,600   |                                    | -                        | 30,600                |  |  |  |
| Supplies  |  |              | 10,000                       | 2,500  |                                    | -                        | 2,500                 |  |  |  |
| Bank fees                                       |  |              |                              |  |                                    | 51                       | (51)                  |  |  |  |
| Marketing (                                     | Dutreach Supplies  |              | 25,000                       | 2,000  |                                    | -                        | 2,000                 |  |  |  |
| Travel  |  |              | 5,000                        | 1,250  |                                    | -                        | 1,250                 |  |  |  |
|   |  |              |                              |  |                                    |                          |                       |  |  |  |
| Contributions to operating reserves             |  |              | 2,098,704                    | 1,714,375  |                                    | -                        | 1,714,375             |  |  |  |
| State repayments                                |  |              | 1,100,555                    |  |                                    | -                        |                       |  |  |  |
| DAS Reimbursement FY 2020                       |  |              | 170,000                      |  |                                    | -                        | -                     |  |  |  |
| Total Expen                                     | ises   | \$           | 30,251,415                   | \$ 5,838,588   | \$ 512,579                         | \$ 1,036,608             | \$ 4,801,980          |  |  |  |