

STATE OF CONNECTICUT

INSURANCE DEPARTMENT

Market Conduct Report

of

Lincoln Heritage Life Insurance Company

June 13, 2023

The Market Conduct Division of the Connecticut Insurance Department examined by survey the market conduct practices of Lincoln Heritage Life Insurance Company using a sample period of January 1, 2021, through December 31, 2021. The examination survey was limited to Connecticut life and health insurance business.

Lincoln Heritage Life Insurance Company has its home office in the State of Illinois. By authority granted under §38a-15 of the Connecticut General Statutes, this examination survey was conducted by Market Conduct examiners of the State of Connecticut Insurance Department (the Department) at the Department offices in Hartford, Connecticut.

The purpose of the examination survey was to evaluate the Company's market conduct practices in the State of Connecticut. The examiners reviewed the Company's survey response, which included new business, claims, complaints and underwriting information requested for the examination period.

The Department's findings are as follows:

• Three (3) producers acting as agent of Respondent without required appointment.

As it relates to the issues listed above, the Company was not in compliance with applicable Connecticut Statutes and Regulations.



STATE OF CONNECTICUT

INSURANCE DEPARTMENT

	X
IN THE MATTER OF:	DOCKET MC 23-54
LINCOLN HERITAGE LIFE	
INSURANCE COMPANY:	
	X

STIPULATION AND CONSENT ORDER

It is hereby stipulated and agreed between Lincoln Heritage Life Insurance Company and the State of Connecticut Insurance Department by and through Andrew N. Mais, Insurance Commissioner, to wit:

1

WHEREAS, pursuant to a Market Conduct examination, the Insurance Commissioner alleges the following with respect to Lincoln Heritage Life Insurance Company:

- Lincoln Heritage Life Insurance Company, hereinafter referred to as Respondent, is domiciled in the State of Illinois and is licensed to transact life and health insurance in the State of Connecticut. The NAIC company code number is 65927.
- From April 20, 2023, through June 13, 2023, the Department conducted an
 examination of Respondent's market conduct practices in the State of
 Connecticut covering the period from January 1, 2021 through December 31,
 2021.
- 3. During the period under examination, Respondent failed to follow established practices and procedures to ensure compliance with statutory requirements, resulting in the instance of:
 - a. Three (3) producers acting as agents of Respondent without required appointment.
- 4. The conduct as described above violates §38a-702m of the Connecticut General Statutes, and constitutes cause for the imposition of a fine or other administrative penalty under §38a-2 and §38a-774 of the Connecticut General Statutes.

- WHEREAS, Respondent admits to the allegations contained in paragraphs three and four of Article I of this Stipulation; and
- WHEREAS, Respondent agrees to undertake a complete review of its practices and procedures to enhance compliance with Connecticut statutes in the areas of concern, as described in the Market Conduct Report and this Stipulation; and
- WHEREAS, Respondent agrees to provide the Insurance Commissioner with a summary of actions taken to comply with the recommendations in the Market Conduct Report within ninety (90) days of the date of this document; and
- 4. WHEREAS, Respondent agrees to pay a fine in the amount of \$4,500 for the violations described herein; and
- 5. WHEREAS, Respondent, being desirous of terminating this proceeding without the necessity of a formal proceeding or further litigation, does consent to the making of this Consent Order and voluntarily waives:
 - a. any right to a hearing; and
 - any requirement that the Insurance Commissioner's decision contain a statement of findings of fact and conclusions of law; and
 - any and all rights to object to or challenge before the Insurance Commissioner
 or in any judicial proceeding any aspect, provision or requirement of this
 Stipulation.

NOW THEREFORE, upon the consent of the parties, it is hereby ordered and adjudged:

- That the Insurance Commissioner has jurisdiction of the subject matter of this administrative proceeding.
- 2. That Respondent is fined the sum of Four Thousand Five Hundred Dollars (\$4,500) Dollars for the violations herein above described.

Lincoln Heritage Life Insurance Company

Representative of Insurance Company)

Yvonne Keith Perkins Senior Vice President

CERTIFICATION

The undersigned deposes and says that he/she has duly executed this Stipulation and Consent Order on this	
such instrument.	
By: Gerne Hut feeks State of Arlzana	
County of Markopa	
Personally appeared on this day of August 2023 Yyonne Kerth Perklas signer and sealer of the foregoing Stipulation and Consent Order, acknowledged same to be his/her free act and deed before me. TREVOR WHITMER Notary Public	
Notary Public/Commissioner of the Superior Court Commission Number 611382 Explres: September 11, 2025 Maricopa County	
Section Below To Be Completed by State of Connecticut Insurance Department	
Dated at Hartford, Connecticut this 20th day of September 2023.	
2h	
Andrew N. Mais	
Insurance Commissioner	