



STATE OF CONNECTICUT

INSURANCE DEPARTMENT

Market Conduct Report

of

Berkshire Life Insurance Company of America

May 28, 2024

The Market Conduct Division of the Connecticut Insurance Department examined by survey the market conduct practices of Berkshire Life Insurance Company of America using a sample period of January 1, 2022, through December 31, 2022. The examination survey was limited to Connecticut life, annuity, and accident & health insurance business.

Berkshire Life Insurance Company of America has its home office in the State of Massachusetts. By authority granted under §38a-15 of the Connecticut General Statutes, this examination survey was conducted by Market Conduct examiners of the State of Connecticut Insurance Department (the Department) at the Department offices in Hartford, Connecticut.

The purpose of the examination survey was to evaluate the Company's market conduct practices in the State of Connecticut. The examiners reviewed the Company's survey response, which included new business, claims, complaints and underwriting information requested for the examination period.

The Department's findings are as follows:

- One (1) producer acting as agent of Respondent without required appointment.

As it relates to the issues listed above, the Company was not in compliance with applicable Connecticut Statutes and Regulations.



STATE OF CONNECTICUT

INSURANCE DEPARTMENT

-----X
IN THE MATTER OF:
BERKSHIRE LIFE INSURANCE
COMPANY OF AMERICA:
-----X

DOCKET MC 24-80

STIPULATION AND CONSENT ORDER

It is hereby stipulated and agreed between Berkshire Life Insurance Company of America and the State of Connecticut Insurance Department by and through Andrew N. Mais, Insurance Commissioner, to wit:

I

WHEREAS, pursuant to a Market Conduct examination, the Insurance Commissioner alleges the following with respect to Berkshire Life Insurance Company of America:

1. Berkshire Life Insurance Company of America, hereinafter referred to as Respondent, is domiciled in the State of Massachusetts and is licensed to transact life and health insurance in the State of Connecticut. The NAIC company code number is 71714.
2. From February 12, 2024, through May 28, 2024, the Department conducted an examination of Respondent's market conduct practices in the State of Connecticut covering the period from January 1, 2022, through December 31, 2022.
3. During the period under examination, Respondent failed to follow established practices and procedures to ensure compliance with statutory requirements, resulting in the instance of:
 - a. One (1) producer acting as agent of Respondent without required appointment.
4. The conduct as described above violates §38a-702m of the Connecticut General Statutes, and constitutes cause for the imposition of a fine or other administrative penalty under §38a-2 and §38a-774 of the Connecticut General Statutes.

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P.O. Box 816 Hartford, CT 06142-0816

Affirmative Action/Equal Employment Opportunity Employer

II

1. WHEREAS, Respondent admits to the allegations contained in paragraphs three and four of Article I of this Stipulation; and
2. WHEREAS, Respondent agrees to undertake a complete review of its practices and procedures to enhance compliance with Connecticut statutes in the areas of concern, as described in the Market Conduct Report and this Stipulation; and
3. WHEREAS, Respondent agrees to provide the Insurance Commissioner with a summary of actions taken to comply with the recommendations in the Market Conduct Report within ninety (90) days of the date of this document; and
4. WHEREAS, Respondent agrees to pay a fine in the amount of \$1,500 for the violations described herein; and
5. WHEREAS, Respondent, being desirous of terminating this proceeding without the necessity of a formal proceeding or further litigation, does consent to the making of this Consent Order and voluntarily waives:
 - a. any right to a hearing; and
 - b. any requirement that the Insurance Commissioner's decision contain a statement of findings of fact and conclusions of law; and
 - c. any and all rights to object to or challenge before the Insurance Commissioner or in any judicial proceeding any aspect, provision or requirement of this Stipulation.

NOW THEREFORE, upon the consent of the parties, it is hereby ordered and adjudged:

1. That the Insurance Commissioner has jurisdiction of the subject matter of this administrative proceeding.
2. That Respondent is fined the sum of One Thousand Five Hundred Dollars (\$1,500) Dollars for the violations herein above described.

Berkshire Life Insurance Company of America



By: _____
(Representative of Insurance Company)

CERTIFICATION

The undersigned deposes and says that he/she has duly executed this Stipulation and Consent Order on this 24th day of June 2024 for and on behalf of Berkshire Life Insurance Company of America, that he/she is the resident of such company, and he/she has authority to execute and file such instrument.

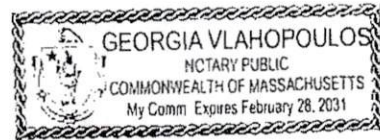
By: [Signature]

State of Massachusetts

County of Berkshire

Personally appeared on this 24th day of June 2024 Lawrence S. Hazzard signer and sealer of the foregoing Stipulation and Consent Order, acknowledged same to be his/her free act and deed before me.

[Signature]
Notary Public/Commissioner of the Superior Court



Section Below To Be Completed by State of Connecticut Insurance Department

Dated at Hartford, Connecticut this 30th day of July 2024.

[Signature]
Andrew N. Mais
Insurance Commissioner