

ADULT-USE CANNABIS
LICENSING REPORT
January 13, 2025

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Background

Pursuant to Section 20 of <u>Public Act 23-79</u>, during the period beginning October 1, 2023, and ending October 1, 2026, the Department of Consumer Protection shall, not later than the first day of January, April, July and October, submit a report, in accordance with section 11-4a of the general statutes, to the Governor and the joint standing committee of the General Assembly having cognizance of matters relating to consumer protection. Each report shall contain the following:

- 1. For the quarter ending on the last day of the month immediately preceding the date on which the department submits such report:
 - a. the number of applicants that were selected from the lottery, broken down by license type;
 - b. the number of provisional licenses that the department issued pursuant to the Responsible and Equitable Regulation of Adult-Use Cannabis Act (RERACA), broken down by license type;
 - c. the number of final licenses that the department issued pursuant to RERACA, broken down by license type, town and county; and,
 - d. the mechanism by which the department issued each license pursuant to RERACA, including, but not limited to, by way of the lottery, to equity joint ventures and to cultivators located in disproportionately impacted areas;
- 2. the department's good faith estimate regarding any anticipated increase in the number of cannabis establishments during the next calendar year; and,
- 3. any other information the department, in the department's discretion, may deem appropriate.

Special Session Public Act 21-1, An Act Concerning Responsible and Equitable Regulation of Adult-Use Cannabis

Public Act 21-1, An Act Concerning Responsible and Equitable Regulation of Adult-Use Cannabis, also known as RERACA, legalized adult-use cannabis in Connecticut creating nine new license types for cannabis establishments: cultivator, micro-cultivator, retailer, hybrid retailer, product manufacturer, food and beverage manufacturer, product packager, delivery service and transporter.

LICENSE TYPES

All medical marijuana and adult-use cannabis license types are categorized into five broad categories: growing, manufacturing, sales, delivery and transportation, and individual licenses and registrations.

Growing

 <u>Cultivator</u> – Grows cannabis for medical and adult-use. At least 15,000 square feet of grow space is required for this license type.

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- <u>Micro-cultivator</u> Grows cannabis for medical and adult-use. Between 2,000 and 10,000 square feet of
 grow space, prior to any expansion authorized by the commissioner. May apply for an expansion of grow
 space in increments of 5,000 square feet per year.
- <u>Producer</u> Grows cannabis for medicinal use with an option convert their license to expand activities to
 participate in the adult-use market. All four producers have converted their license to expand into the
 adult-use market.

Intermediate

- <u>Product Manufacturer</u> Performs cannabis extraction, chemical synthesis and permitted manufacturing activities. Section 21a-420e of the 2024 Supplement to the Connecticut General Statutes Product manufacturers that meet all licensing requirements outlined in Section 21a-420x and submit a \$5,000 fee, to also perform activities related to food and beverage manufacturing.
- Food and Beverage Manufacturer Incorporates cannabis into food or beverage intended for human consumption. Section 21a-420e of the 2024 Supplement to the Connecticut General Statutes allows food and beverage manufacturers, that meet all licensing requirements outlined in section 21a-420w of the 2024 Supplement to the Connecticut General Statutes and submit a \$25,000 fee, to also perform activities related to product manufacturing.
- <u>Product Packager</u> Labels and packages cannabis in compliance with state statutes, regulations and policies. Section 10 of <u>Public Act 24-76</u> allows product packagers, that meet all licensing requirements in Section 18 of the public act and submit a \$30,000 fee and application, to also perform activities related to product manufacturing. The renewal fee for the expanded authorization to perform activities related to product manufacturing is \$25,000.

Testing

 <u>Cannabis Testing Laboratory</u> – Section 21a-4084 (a)--(d) of the 2024 Supplement to the Connecticut General Statutes Analyzes cannabis from licensed establishments for sale in the adult-use cannabis and medical marijuana markets.

Sales

- <u>Retailer</u> Sells cannabis only to consumers for adult-use.
- <u>Hybrid Retailer</u> Sells cannabis to consumers for adult-use and to qualifying patients and caregivers for medical use.
- <u>Dispensary Facility</u> Sells cannabis only to qualifying patients and caregivers for medical use. Existing
 dispensary facilities may apply to convert their license to a hybrid retail license to allow for the sale of both
 adult-use and medical marijuana. Seventeen of the original 18 dispensary facilities have converted to
 hybrid retailers.

Delivery and Transportation

- <u>Delivery Service</u> Delivers cannabis from cannabis establishments to consumers, qualifying patients and caregivers, as applicable. Pursuant to Section 7 of Public Act 24-76, effective July 1, 2024 cannabis and cannabis products can only be delivered to consumers, patients or caregivers by a licensed delivery service. Delivery by micro-cultivators, dispensary facilities, hybrid retailers and retailers by their own employees is no longer permitted.
- Transporter Delivers cannabis between cannabis establishments, laboratories and research programs.

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Individual Licenses and Registrations

- <u>Backer</u> Has a direct or indirect financial interest in a cannabis establishment, and owns 5% or more of a
 cannabis establishment, in the aggregate with their spouse, parent or child, or participates directly or
 indirectly in the control, management or operation of the cannabis establishment.
- <u>Key Employee</u> Employees with specific managerial positions or an equivalent title within a cannabis establishment.
- <u>Employee</u> Any person employed by a cannabis establishment or who otherwise has access to such
 establishment, and board members of a company with an ownership interest in a cannabis establishment.

LICENSING PATHWAYS

RERACA provided for a number of pathways for licensure for cannabis establishments, some of which do not require the applicant to enter into a lottery.

Non-Lottery Pathways

Cannabis Testing Laboratories

Section 16 of <u>Public Act 23-79</u> created a new license type for "cannabis testing laboratory". Cannabis testing laboratories analyze cannabis from licensed establishments for sale in the adult-use cannabis and medical marijuana markets.

Cannabis testing laboratories are not subject to a lottery. To apply, applicants must submit a(n):

- Online application;
- List of names, titles and addresses of members of the company, firm, corporation, partnership or sole proprietorship;
- List of names, addresses and telephone numbers of persons handling drugs at the laboratory;
- Copy of contract with approved seed-to-sale tracking system; and,
- \$500 provisional license fee.

Approved cannabis testing laboratories must apply for and maintain ISO Certification and are subject to a \$1,000 final license fee and an annual \$1,000 renewal fee.

Conversion

Conversion from Medical Marijuana to Adult-Use Cannabis

Existing medical marijuana producers and dispensary facilities had the opportunity to enter into the adult-use cannabis market by converting their existing medical marijuana license.

Producers were able to apply for conversion to expand their existing producer license to include adult-use cannabis activities (<u>CGS Sec. 21a-420/</u>). The following items were required as part of the conversion application:

- License expansion/conversion application;
- Medical cannabis preservation plan;
- \$3 million conversion fee <u>OR</u> \$1.5 million if participates in at least two Equity Joint Ventures;
- Workforce development plan approved by the Social Equity Council; and,
- \$500k contribution to Social Equity Council <u>OR</u> evidence of Social Equity Partner.

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Dispensary facilities are able apply to convert their existing license to a hybrid retailer license to allow for the sale of medical marijuana to qualifying patients and caregivers as well as adult-use cannabis to consumers aged 21 and older (<u>CGS Sec. 21a-420t</u>). The following items are required as part of the conversion application:

- License conversion application;
- Medical cannabis preservation plan;
- \$1 million conversion fee OR \$500k if participates in at least one Equity Joint Venture; and,
- Workforce development plan approved by the Social Equity Council

Conversion from Micro-cultivator to Cultivator

A licensed micro-cultivator in good standing may apply to expand its grow space by 5,000 square feet annually. Pursuant to Section 21a-420p(c) of the general statutes, a micro-cultivator that wishes to expand beyond 25,000 square feet may convert to a cultivator license without being subject to the lottery. A micro-cultivator that maintains its license and meets all application and licensure requirements for a cultivator license, including payment of the cultivator license fee established under section 21a-420e, shall be granted a cultivator license.

Cultivator

Pursuant to Connecticut General Statutes <u>Section 21a-420o</u>, for a 3-month period a Social Equity Applicant may apply for a provisional Cultivator License for a Cultivation facility located in a Disproportionately Impacted Area (DIA) without participating in the lottery. Cultivators licensed under this provision of the law are commonly referred to as DIA Cultivators.

The Department accepted applications for such cultivators from February 3, 2022 through May 3, 2022. The applicant was required to submit:

- Initial license application; and,
- Documentation demonstrating the applicant meets the criteria for a Social Equity Applicant (to be reviewed and verified by the Social Equity Council).

Once reviewed and determined by the Social Equity Council as meeting the criteria for a Social Equity Applicant, applicants were approved to apply for a provisional license and required to submit:

- Provisional license application;
- National criminal history background check; and,
- Payment of \$3 million fee to be deposited in the Social Equity and Innovation Fund.

DIA Cultivators were not subject to the lottery but were required to be approved by the Social Equity Council to apply for a provisional license. Pursuant to Section 13 of <u>Public Act 24-76</u>, applicants approved to apply for a provisional license for a cultivator pursuant to Section 21a-420o of the general statutes have until December 31, 2025 to submit their provisional application. There is no expiration date for provisional licenses issued pursuant to <u>Section 21a-420o</u> of the general statutes.

Additionally, Section 13 of Public Act 24-76 allows a cultivator licensed under Section 21a-420o to be located in a:

Disproportionately Impacted Area;

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- On any reservation, as defined in section 47-63, of the Schaghticoke, Paucatuck Eastern Pequot or Golden
 Hill Paugussett indigenous tribe recognized by this state provided such reservation includes at least ten
 acres of contiguous land and such land comprised part of such reservation on July 1, 2024;
- On any parcel of land owned by an indigenous tribe recognized by this state that is at least 10 acres of contiguous land and in a municipality that, prior to July 1, 2024, contained any portion of a Disproportionately Impacted Area; or,
- For an exclusively outdoor grow, a municipality containing any portion of a disproportionately impacted area provided:
 - Such an outdoor grow is conducted on land that such municipality has approved for agricultural or farming uses; and,
 - All cultivation complies with state law and the Department's policies and procedures related to outdoor cultivation.

Section 5 of <u>Public Act 24-76</u> added a pathway for social equity applicants who applied for a cultivator license in a disproportionately impacted area to withdraw their application as a cultivator and apply as a micro-cultivator. Eligible applicants must have:

- Applied for a cultivator license pursuant to Section 21a-420o of the general statutes;
- Been verified as a social equity applicant; and,
- Not submitted a provisional license application for a cultivator.

Between July 1, 2024 and March 31, 2025, micro-cultivators applying under this provision of the law must submit:

- Written statement indicating their wish to withdraw their application under Section 21a-420o of the general statutes;
- Completed micro-cultivator license application;
- Documentation demonstrating the applicant meets the criteria for a Social Equity Applicant (to be reviewed and verified by the Social Equity Council);
- Written statement disclosing whether any change occurred in the ownership or control of the social
 equity applicant after the Social Equity Council verified that the applicant met the criteria for a social
 equity applicant pursuant to Section 21a-420o of the general statutes; and,
- \$500,000 application fee.

Micro-cultivator licenses issued under Section 5 of Public Act 24-76 are not required to be located in a DIA. The Department has notified all eligible applicants and held an informational session on how eligible applicants can submit an application under this provision.

Equity Joint Venture (EJV)

An Equity Joint Venture (<u>CGS Sec. 21a-420u</u>) is a business entity, partnering with a licensed producer, cultivator licensed pursuant to <u>Section 21a-420o</u> of the general statutes, or dispensary facility that is at least 50 percent owned and controlled by an individual or individuals who:

 Had an average household income of less than 300 percent of, or three times, the state median household income over the last 3 tax years;

AND, either

- Was a resident of a disproportionately impacted area for at least 5 of the past 10 years; OR
- Was a resident of a disproportionately impacted area for at least 9 years before the age of 18.

An Equity Joint Venture (EJV) may be in any cannabis establishment licensed business, other than a cultivator license. EJVs are not subject to the lottery, but must be approved by the Social Equity Council to apply for a provisional license. Producers, dispensary facilities and cultivators licensed under <u>Section 21a-420o</u> of the general statutes may each create a maximum of two Equity Joint Ventures. Dispensary facilities and producers converting their license to include adult-use production and sales that create Equity Joint Ventures also qualify for a reduced licensed conversion fee:

- Dispensary facilities must create one Equity Joint Venture to qualify for the reduced license fee.
- Producers must create two Equity Joint Ventures to qualify for the reduced license fee.

If a producer or dispensary facility has paid a reduced conversion fee, they have 14 months from the time their conversion application has been approved to create the Equity Joint Venture(s). If the required Equity Joint Venture(s) have not been issued a final license by the Department within 14 months of the conversion application approval, the licensee will be liable for the *full amount of the conversion fee*. There is no window of time limiting when the Department may accept license applications for Equity Joint Ventures. Provisional licenses issued on or before June 30, 2023 expire 24 months after date of issuance (sec. 21a-420g of the 2024 Supplement to the Connecticut General Statutes). Provisional licenses issued on or after July 1, 2023 expire 14 months after date of issuance. It's important to note that the 14-month time limitation for Equity Joint Ventures created by converting producers and dispensaries facilities is only applicable to the liability for conversion fees and does not apply to the Equity Joint Venture's provisional license expiration date if issued on or before June 30, 2023. Should a producer or dispensary facility fail to be issued a final license for the required Equity Joint Venture(s) within the 14 months following their license conversion and the producer or dispensary facility are determined to be liable for the full amount of the conversion fee, the Equity Joint Venture's provisional license is not impacted and will remain valid and expire based on the aforementioned licensing provisions.

Social Equity Partner

A Social Equity Partner (<u>CGS Sec. 21a-420/</u>) is a business entity, partnering with a licensed producer that is at least 65 percent owned and controlled by an individual or individuals who:

 Had an average household income of less than 300 percent of, or three times, the state median household income over the last 3 tax years;

AND, either

- Was a resident of a disproportionately impacted area for at least 5 of the past 10 years; OR,
- Was a resident of a disproportionately impacted area for at least 9 years before the age of 18.

The producers must provide the Social Equity Partner:

- 5% grow space;
- Mentorship and all overhead costs for not less than 5 years; and,

• 100% of profits of the social equity business.

Social Equity Council Micro-Cultivator

Section <u>21a-420d(I)</u> of the general statutes requires the Social Equity Council to develop a program to assist social equity applicants to open not more than two micro-cultivators. Licensed producers shall provide mentorship to such social equity applicants. The Social Equity Council shall, with the department, determine a system to select social equity applicants to participate in such program without participating in a lottery or request for proposals.

Lottery

The Department has the authority to select applicants for licensure for adult-use cannabis establishments through a lottery. The lottery pathway allows for applicants who are not already in the cannabis industry or connected to an existing cannabis establishment to apply for a lottery. If selected in the lottery, the applicant will have the opportunity to apply for a provisional adult-use cannabis establishment license.

- The Department determines which license types the lotteries will be conducted for and how many licenses will be available through the lottery.
- Two lotteries are conducted for each license type, Social Equity Lottery and General Lottery.
- At least half of the applications approved for provisional licensing through the lottery must be social equity applicants selected in the Social Equity Lottery.
- Applicants not selected in the Social Equity Lottery are automatically entered into the General Lottery. If a
 social equity applicant is selected in the General Lottery, they are treated as a General Lottery applicant
 and are not subject to review by the Social Equity Council. Such applicants must pay full provisional, final
 and renewal licensing fees.

Applicants may only submit one application per application period for each license type. Eligible social equity applicants may submit one application in both the social equity lottery round as well as the general lottery round. If the Department determines that an applicant has submitted more than one application in either the social equity or general lottery round, all applications submitted by such applicant for that round will be disqualified. Lottery fees are non-refundable, including fees for disqualified applications. (Section 21a-420g of the 2024 Supplement to the Connecticut General Statutes) The Department will implement and enforce the one application per applicant per lottery limit for all future lotteries held.

Licensing Fees

Table 1: Lottery and Licensing Fees

Non-Social Equity Fees			So	cial Equity Fee	?s*	
License Type	Lottery	Provisional	Final or	Lottery	Provisional	Final or
			Renewal			Renewal
Cultivator	\$1,000	\$25,000	\$75,000	\$500	\$12,500	\$37,500
Micro-cultivator	\$250	\$500	\$1,000	\$125	\$250	\$500
Retailer	\$500	\$5,000	\$25,000	\$250	\$2,500	\$12,500
Product Manufacturer	\$750	\$5,000	\$25,000	\$375	\$2,500	\$12,500
Food and Beverage	\$250	\$1,000	\$5,000	\$125	\$500	\$2,500
Manufacturer						
Delivery/Transport	\$250	\$1,000	\$5,000	\$125	\$500	\$2,500
Product Packager	\$500	\$5,000	\$25,000	\$250	\$2,500	\$12,500
Hybrid Retailer	\$500	\$5,000	\$25,000	\$250	\$2,500	\$12,500

^{*}Applicants verified as Social Equity Applicants selected in the Social Equity Lottery or approved as an Equity Joint Venture are subject to half of any applicable fee specified in section 21a-420e(c) of the general statutes for the first three renewal cycles and shall pay the full amount of such fee thereafter.

Fees for Expanded Authorized Activities

Table 2: Fees for Establishments to Expand Authorized Activities

	Non-Social	Social Equity Fees*		
License Type	Expansion	Renewal	Expansion	Renewal
Product Manufacturer to Food and Beverage Manufacturer	\$5,000	\$5,000	\$2,500	\$2,500
Food and Beverage Manufacturer to Product Manufacturer	\$25,000	\$25,000	\$12,500	\$12,500
Product Packager to Product Manufacturer	\$30,000	\$25,000	\$15,000	\$12,500

^{*}Applicants verified as Social Equity Applicants selected in the Social Equity Lottery or approved as an Equity Joint Venture are subject to half of any applicable fee specified in section 21a-420e(c) of the general statutes for the first three renewal cycles and shall pay the full amount of such fee thereafter.

LICENSING PROCESS

Three-Step License Application Process -1. Initial $\rightarrow 2$. Provisional $\rightarrow 3$. Final

The license process generally consists of three steps: initial license application, provisional license, and final license.

Figure 1: Licensing Process



- 1. INITIAL LICENSE APPLICATION The initial license application, which is the first step in the licensing application process, is submitted when:
 - Entering into a lottery drawing (applications selected in the Social Equity Lottery require approval by the Social Equity Council);
 - Applying as an Equity Joint Venture (requires approval by the Social Equity Council);
 - Applying as a Social Equity Partner (requires approval by the Social Equity Council); or,
 - Applying as a DIA Cultivator pursuant to Section 21a-420o of the general statutes (a one-time 90-day opportunity which required approval by the Social Equity Council).

An initial license application fee, or lottery fee, is only required for lottery applications. No other licensing pathway requires an initial license application fee.

An applicant submitting an initial license application will be prompted by the Department to complete background checks and apply for a provisional license if it is:

- Selected in the General Lottery;
- A Social Equity Lottery Applicant selected in the Social Equity Lottery and approved by the Social Equity Council as meeting all social equity criteria; or,
- An Equity Joint Venture, Social Equity Partner or DIA Cultivator approved by the Social Equity Council as meeting all social equity criteria.
- 2. PROVISIONAL LICENSE Applicants who have been approved and have successfully completed a background check or applicants who are applying for a cannabis testing laboratory license may apply for a provisional license. An online application and application fee is required to apply for a provisional license. The provisional license does not allow an adult-use cannabis establishment to operate. The provisional license holder must meet all final licensing requirements and be issued a final license before commencing operations. A final license must be issued before the provisional license expires. Provisional licenses cannot be renewed, reissued or extended. Provisional licenses issued on or before June 30, 2023 expire 24 months after date of issuance sec. 21a-420g of the 2024 Supplement

to the Connecticut General Statutes ②Sec. 25(j),). Provisional licenses issued on or after July 1, 2023 expire 14 months after date of issuance. There is no expiration date for provisional licenses issued to cultivators awarded a provisional license under Section 21a-420o of the general statutes.). Provisional licenses issued on or after July 1, 2023 expire 14 months after date of issuance. There is no expiration date for provisional licenses issued to cultivators awarded a provisional license under Section 21a-420o of the general statutes.

After an applicant is awarded a provisional license, a Drug Control Agent is assigned to communicate with the representative designated by the licensee regarding the physical facility. Applicants that do not yet have a location identified or do not respond to the Drug Control Agent are categorized as "No inspection completed". For applicants that have a facility, blueprint drafts, and are preparing for construction, a Drug Control Agent will perform a "0% inspection", or an initial walkthrough of the physical location. The Drug Control Agent then performs inspections in increments of 25% of completion to assist the registrant in compliance, identify issues early on so they may be rectified and ensure the physical location meets all state and local requirements as well as the Department's policies and procedures.

Figure 2: Workflow of Inspections of Physical Locations



3. FINAL LICENSE – After a provisional license has been issued, the applicant has 14 months to meet all final licensing requirements and be awarded a final license (24 months for provisional licenses issued on or before June 30, 2023 per sec. 21a-420g of the 2024 Supplement to the Connecticut General Statutes.). There is no expiration date for provisional license issued to cultivators pursuant to Section 21a-420o of the general statutes.

To receive a final license, the applicant must:

- Submit the final license application and fee;
- Submit all required documents;
- Meet all licensing requirements; and,
- Successfully complete a final inspection by the Department.

Once a final license has been issued, the licensee may commence operations and engage in licensed activities.

CANNABIS LICENSES ISSUED PURSUANT TO RERACA

The Department has included information for all cannabis licensing activities since the passage of RERACA as well as licensing information for the preceding quarter from October 1, 2024 through December 31, 2024.

CANNABIS LICENSING ACTIVITIES TO DATE

License Conversion

All four licensed producers have converted their license to expand their activities so they may participate in the adult-use cannabis market. Of the four producers that converted their license to participate in the adult-use cannabis market, one did not fulfill their obligation to create at least two Equity Joint Ventures within 14 months of their license conversion. As such, the producer was subject to paying the \$1.5 million balance of the full conversion fee. The balance of the full conversion fee was paid by the licensee to the Department in April 2024. The remaining three producers have met their requirement to create two Equity Joint Ventures within 14 months of their license conversion and were not required to pay the balance of the full conversion fee.

To date, 17 of the licensed dispensary facilities have converted to hybrid retailers allowing them to offer and sell cannabis and cannabis products to qualifying patients and caregivers as well as adult-use cannabis to consumers 21 years of age and older. One dispensary facility has not converted to a hybrid retailer and currently only offers medical marijuana products to qualifying patients and caregivers.

Of the 17 dispensary facilities that have converted their license to a hybrid retailer, three did not fulfill their obligation to create an Equity Joint Venture within 14 months of its license conversion. As such, the converted hybrid retailers were subject to paying the \$500,000 balance of the full conversion fee. Two of the three converted hybrid retailers that did not fulfill their obligation to create an Equity Joint Venture paid the remaining balance of the full conversion fee in April 2024. The payment of the balance of the conversion fee for the third converted hybrid retailer is pending litigation and has not yet been paid. All other dispensary facilities that have converted to hybrid retailers have either met the requirement to create an Equity Joint Venture within 14 months of their license conversion or are still within their 14-month period to create an Equity Joint Venture as required.

DIA Cultivator

The Social Equity Council approved 16 DIA Cultivator applications. Ten additional applicants were remanded and approved to apply for a provisional cultivator license by the Social Equity Council, for a total of 26 applicants approved to apply for a provisional cultivator license. Of the 26 applicants, 14 have applied for a provisional license, two of which have been awarded a final license. One DIA Cultivator applicant withdrew their cultivator application and applied for, and was subsequently awarded, a provisional license for a micro-cultivator pursuant to Section 5 of Public Act 24-76. The 11 remaining applicants who have not yet applied for a provisional license have until December 31, 2025 to be awarded a provisional license (Public Act 24-76, Section 13).

Social Equity Partner

The Department has not received any applications for a Social Equity Partner as described in Section 21a-420 of the general statutes. As all of the producers have converted to the adult-use market, the Department does not anticipate receiving applications for a Social Equity Partner.

Social Equity Council Micro-Cultivator

The Department has not received any applications for a Social Equity Micro-Cultivator described in Section 21a-420d(I) of the general statutes.

Lottery

The Department began accepting lottery applications for a 90-day period in February of 2022, thirty days after the Social Equity Council posted the criteria and the necessary supporting documentation for social equity applicants on their website as required by Section 21a-420e(f)(2) of the general statutes. Lottery applications were accepted for eight license types beginning on February 3, 2022 with the last round of applications closing on June 22, 2023. There were a total of 56 licensing opportunities across the eight license types with half of the licensing opportunities designated for social equity applicants through the Social Equity Lottery. Application windows were opened for the following license opportunities on the following dates during Round 1 of the lottery:

Table 3: Round 1 Lottery Application Window Dates and Licenses Available Via Lottery

License Type	Application Window Start	Application Window End	Social Equity Lottery	General Lottery
Retailer	February 3, 2022	May 4, 2022	6	6
Micro-cultivator	February 10, 2022	May 11, 2022	2	2
Delivery Service	February 17, 2022	May 18, 2022	5	5
Hybrid Retailer	February 24, 2022	May 25, 2022	2	2
Food and	March 3, 2022	June 1, 2022	5	5
Beverage				
Manufacturer				
Product	March 10, 2022	June 8, 2022	3	3
Manufacturer				
Product Packager	March 17, 2022	June 15, 2022	3	3
Transporter	March 24, 2022	June 22, 2022	2	2
	Total Licenses Av	vailable Via Lottery:	28	28

During the first round of the lottery, the Department received over 37,000 applications for entry into the lotteries for the different license types. Adult-use Cannabis Retailer received the most applications with 15,468 lottery applications, more than half of which were entered into the Social Equity Lottery. The Product Packager (462) and Transporter (489) license types received the least number of lottery applications. The following table demonstrates the number of applications received in Round 1 of the lottery:

Table 4: Number of Lottery Applications Received by License Type in Round 1 of the Lottery

License Type	Social Equity Lottery	General Lottery	Total Lottery Entries
ACDS: Adult-use Cannabis Delivery Service	937	259	1,196
ACFB: Adult-use Cannabis Food and Beverage Manufacturer	1,008	949	1,957
ACME: Adult-use Cannabis Micro-Cultivator	5,527	2,935	8,462
ACPM: Adult-use Cannabis Product Manufacturer	431	423	854
ACPP: Adult-use Cannabis Product Packager	108	354	462
ACRE: Adult-use Cannabis Retailer	8,260	7,208	15,468
ACTP: Adult-use Cannabis Transporter	165	324	489
AMHF: Adult-use Cannabis Medical Hybrid Retailer	6,839	1,275	8,114
	Total Lottery App	lications Received	37,002

Applications Selected and Licenses Issued in Round 1

A total of 61 applicants were selected through the Social Equity and General Lotteries. Of the 61, five were reconsidered or remanded by the Social Equity Council, resulting in additional lottery selections exceeding the number of licensing opportunities initially available in the retailer, delivery service, food and beverage manufacturer, product manufacturer and product packager license types. Of the applicants selected in the lottery, one food and beverage manufacturer applicant selected in the general lottery did not submit the required provisional license application and fee within 60 days of receipt of the application and was not awarded a provisional license pursuant to Section 21a-420g(i) of the general statutes.

The following table displays the number of applicants selected in the first round of lotteries:

Table 5: Number of Applicants Selected in Round 1 of the Lottery

License Type	Social Equity Lottery	General Lottery
Retailer*	7 ¹	6
Micro-cultivator	2	2
Delivery Service	6 ²	5
Hybrid Retailer	2	2
Food and Beverage Manufacturer	6 ³	5 ⁴
Product Manufacturer	4 ⁵	3
Product Packager	4 ⁶	3
Transporter	2	2
TOTAL	33 Applicants Selected in the	28 Applicants Selected in the
	Social Equity Lottery	General Lottery

¹ One application was reconsidered/remanded by the SEC and approved by the SEC to proceed for a provisional license for adult-use cannabis retailer.

Provisional Licenses Issued Pursuant to RERACA

Pursuant to RERACA, to date the Department has issued 123 provisional licenses to cannabis establishments. Thirty-three of the provisional licenses issued were to applicants selected in the Social Equity Lottery. Twenty-eight of the provisional licenses were issued to applicants selected in the General Lottery, nine of which were applicants who applied and were not selected in the Social Equity Lottery but were selected in the General Lottery. Forty-eight of the provisional licenses issued were to cannabis establishments applying as Equity Joint Ventures, 14 of the provisional licenses were issued to DIA Cultivators pursuant to Section 21a-420o of the general statutes and 1 provisional license was issued to a micro-cultivator that withdrew their approved DIA cultivator application pursuant to Section 5 of Public Act 24-76. The following provisional licenses by license type and licensing mechanism were issued pursuant to RERACA the passage of the bill through December 31, 2024:

² One application was reconsidered/remanded by the SEC and approved by the SEC to proceed for a provisional license for delivery service.

³ One application was reconsidered/remanded by the SEC and approved by the SEC to proceed for a provisional license for food and beverage manufacturer

⁴One application selected in the general lottery to proceed for a provisional license for food and beverage manufacturer did not submit the required application and fee within the 60 days and was not awarded a provisional license.

⁵ One application was reconsidered/remanded by the SEC and approved by the SEC to proceed for a provisional license for product manufacturer.

⁶One application was reconsidered/remanded by the SEC and approved by the SEC to proceed for a provisional license for product packager.

Table 6: Provisional Licenses Issued Pursuant to RERACA to Date

License Type	Social Equity Lottery	General Lottery	Equity Joint Venture	Section 21a- 420o (DIA Cultivator)	Section 5, PA 24-76 (Micro- cultivator	Testing Laboratory
Cultivator				14		
Retailer	7	6	28			
Micro-cultivator	2	2	2		1	
Delivery Service	6	5	2			
Hybrid Retailer	2	2	15			
Food and Beverage Manufacturer	6	4				
Product Manufacturer	2	4				
Product Packager	4	3				
Testing Laboratory						1
Transporter	2	2	1			
TOTAL	31 Provisional Licenses Issued in the Social Equity Lottery	28 Provisional Licenses issued in the General Lottery	48 Provisional Licenses Issued to Equity Joint Ventures	14 Provisional Licenses Issued to Cultivators	1 Provisional License Issued to Micro- cultivator	1 Provisional License Issued to a Cannabis Testing Laboratory

Final Licenses Issued Pursuant to RERACA by Town and County

Since the passage of RERACA, the Department has issued 81 final licenses to cannabis establishments through December 31, 2024. The establishments are located in 46 towns: Branford, Bridgeport (3), Bristol (3), Canton, Colchester, Danbury (2), Derby, Enfield, Groton, Hamden (3), Hartford (3), Killingly, Manchester (4), Meriden (2), Middletown, Montville (2), Morris, Naugatuck, New Britain (3), New Haven (2), New London, Newington (2), Norwalk (3), Norwich, Old Saybrook, Orange, Plainfield, Plainville, Portland, Putnam, Rocky Hill (2), Seymour, Simsbury, Stamford (4), Sterling, Stratford, Tolland, Torrington (3), Vernon, Waterbury (2), Watertown, West Hartford (2), West Haven, Westbrook, Willington, Windham. All eight Connecticut counties have cannabis establishments that were awarded a final license. Of the final licenses issued, two were issued pursuant to Section 21a-420o, 13 were issued to applicants selected in the Social Equity Lottery, 9 were issued to applicants selected in the General Lottery, 21 were issued to medical marijuana establishments converting their license to participate in the adult-use cannabis market, 31 were issued to Equity Joint Ventures and two were issued to cannabis testing laboratories by application.

Table 7: Final Licenses Issued by Town and County to Date

License Type	Final Licenses Issued	Town	County	Licensing Mechanism
Cultivator	2	Bloomfield, Morris	Hartford, Litchfield	Section 21a-420o (2)
Expanded Producer	4	Rocky Hill, Simsbury, Watertown, West Haven	Hartford (2), Litchfield, New Haven	Conversion (4)
Retailer	28	Bridgeport, Canton, Colchester, Danbury, Enfield, Hamden (3), Hartford (2), Killingly, Manchester, Middletown, New Haven, New London, Norwalk (3), Old Saybrook, Plainville, Putnam, Seymour, Tolland, Torrington, Waterbury, West Hartford, Willington, Windham	Fairfield (5), Hartford (7), Litchfield, Middlesex (2), New Haven (6), New London (2), Tolland (2), Windham (3)	Equity Joint Venture (18), General Lottery (4), Social Equity Lottery (6)
Micro-cultivator	4	Manchester, New Britain (2), Portland	Hartford (3), Middlesex	Equity Joint Venture (2), Social Equity Lottery (2)
Delivery Service	8	Derby, Glastonbury Hartford, Montville, Plainfield, Stamford (2), Torrington	Fairfield (2), Hartford (2), Litchfield, New Haven, New London, Windham	Equity Joint Venture (2), General Lottery (3), Social Equity Lottery (3)
Hybrid Retailer	27	Branford, Bridgeport, Bristol (2), Danbury, Groton, Hartford, Manchester (2), Meriden (2), Montville, Naugatuck, New Haven, Newington (2), Norwich, Orange, Stamford (3), Stratford, Torrington, Vernon, Waterbury, West Hartford, Windham	Fairfield (6), Hartford (8), Litchfield, New Haven (7), New London (3), Tolland, Windham	Conversion (17), Equity Joint Venture (9), Social Equity Lottery

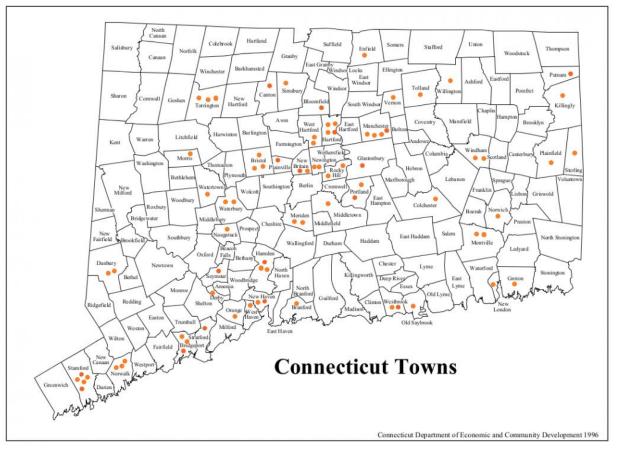
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License Type	Final Licenses Issued	Town	County	Licensing Mechanism
Food and Beverage Manufacturer	3	Bristol, Sterling, Westbrook	Hartford, New London, Windham	General Lottery (2), Social Equity Lottery
Product Manufacturer	0			
Product Packager	0			
Testing Laboratory	2	New Britain, Rocky Hill	Hartford (2)	Laboratory Application (2)
Transporter	3	Bridgeport, Portland, Westbrook	Fairfield, Middlesex (2)	General Lottery, Social Equity Lottery (2)
TOTAL	81 Final Licenses	49 Towns	8 Counties	Section 21a-420o (2), Laboratory Application (2), Conversion (21), Equity Joint Venture (31), General Lottery (10), Social Equity Lottery (15)

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The following map demonstrates the distribution of final licenses issued to cannabis establishments pursuant to RERACA throughout the state.

Figure 3: Map of Final Licenses Issued to Cannabis Establishments Pursuant to RERACA as of 12/31/2024



CANNABIS LICENSING ACTIVITIES FOR OCTOBER 1, 2024 THROUGH DECEMBER 31, 2024

As required by Section 20 of Public Act 23-79, below are the Department's licensing activities for the preceding quarter from October 1, 2024 through December 31, 2024.

Lottery

No lotteries were conducted in 2024, including in the quarter preceding this report.

Provisional Licenses Issued Pursuant to RERACA

There are currently 56 active provisional licenses at this time. Only one provisional license was awarded between October 1, 2024 through December 31, 2024. The provisional license was issued to a transporter which applied as an Equity Joint Venture. While only one provisional license was issued this quarter, five provisional licenses expired and will not be issued a final license. The Department did its best to support provisional licensees in attaining a final license and expiring licensees were notified in advance of the upcoming expiration.

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Table 8: Provisional Licenses Expired by License Type from October 1, 2024 through December 31, 2024

License Type	Number of Expired Provisional Licenses	Provisional License Expiration Dates
Retailer	1	10/27/2024
Micro-cultivator	1	11/20/2024
Food and Beverage Manufacturer	1	12/19/2024
Product Manufacturer	1	12/26/2024
Product Packager	2	12/19/2024 (2)
TOTAL	6	

Table 8: Final Licenses Issued by Town and County from October 1, 2024 through December 31, 2024

License Type	Final Licenses Issued	Town	County	Licensing Mechanism
Cultivator				
Expanded Producer				
Retailer	6	Enfield, Hamden (2), Norwalk, Waterbury, Windham	Hartford, Fairfield, New Haven (3), Windham	Equity Joint Venture (2), General Lottery, Social Equity Lottery (3)
Micro-cultivator	1	New Britain	Hartford	Social Equity Lottery
Delivery Service				
Hybrid Retailer	1	Newington	Hartford	Equity Joint Venture
Food and Beverage Manufacturer				
Product Manufacturer				
Product Packager				
Testing Laboratory	0			
Transporter				
TOTAL	8 Final	7 Towns	4 Counties	Equity Joint Venture (3), General Lottery, Social Equity Lottery (4)

Final Licenses Issued Pursuant to RERACA by Town and County

The Department issued 11 final licenses in the preceding quarter. The licensed establishments are located in the following 11 municipalities: Bloomfield (12/16/2024), Enfield (11/25/2024), Hamden (10/31/2024 and 11/8/2024), Hartford (12/19/2024), New Britain (11/7/2024), Newington (10/12/2024), Norwalk (11/26/2024), Stamford (12/13/2024), Waterbury (10/17/2024) and Windham (10/25/2024). One final license was issued pursuant to Section 21as-420o of the general statutes, three of the final licenses were issued to Equity Joint Ventures, two to applicants selected in the General Lottery, and five to applicants selected in the Social Equity Lottery.

Table 9: Final Licenses Issued by Town and County from October 1, 2024 through December 31, 2024

License Type	Final Licenses Issued	Town	County	Licensing Mechanism
Cultivator	1	Bloomfield	Hartford	Section 21a-420o
Retailer	6	Enfield, Hamden (2), Norwalk, Waterbury, Windham	Hartford, Fairfield, New Haven (3), Windham	Equity Joint Venture (2), General Lottery , Social Equity Lottery (3)
Micro-cultivator	1	New Britain	Hartford	Social Equity Lottery
Delivery Service	3	Glastonbury, Hartford, Stamford	Fairfield, Hartford (2)	General Lottery, Social Equity Lottery (2)
Hybrid Retailer	1	Newington	Hartford	Equity Joint Venture
Food and Beverage Manufacturer				
Product Manufacturer				
Product Packager				
Testing Laboratory				
Transporter	2	Portland, Westbrook	Middlesex (2)	Social Equity Lottery (2)
TOTAL	14 Final	13 Towns	5 Counties	Section 21a-420o, Equity Joint Venture (3), General Lottery (2), Social Equity Lottery (8)

ESTIMATED INCREASE IN CANNABIS ESTABLISHMENTS FOR 2024

Provisional Licenses

There are currently 56 provisional licenses for cannabis establishments in the state. Once all final licensing requirements have been met by the provisional license holder, a final license will be issued and the establishment may commence operations. Thirty-five of these provisional licenses are expected to receive final license or expire in the first quarter of 2025. The Department has been in contact with, or has tried numerous times to contact, the licensees with upcoming expiration dates. Provisional licenses that expire before they are awarded a final license cannot be renewed and a final license cannot be awarded.

Below are the existing provisional licenses by license type and year of expiration:

Table 10: Current Provisional Licenses for Cannabis Establishments

License Type	Provisional Licenses Expiring in 2025	Provisional Licenses Expiring in 2026	No Expiration Date
Cultivator			12
Micro-Cultivator	2		
Hybrid Retailer	8		
Retailer	10		
Product Packager	5		
Product Manufacturer	6		
Food and Beverage Manufacturer	6		
Delivery Service	5		
Testing Laboratory			
Transporter	1	1	
Total	43	1	12

Social Equity Council Micro-Cultivators

Additionally, <u>Section 21a-420d(/)</u> of the general statutes allows the Social Equity Council to select social equity applicants to participate in a program to establish two micro-cultivators without participating in a lottery or request for proposals. At this time, the Department has not received notice that applicants have been selected for this program. This allows for a potential of two micro-cultivators in addition to the five who currently hold provisional licenses with the Department.

Equity Joint Ventures

Licensed dispensary facilities (18), producers (4) and DIA cultivators (14) can create up to two cannabis establishments as Equity Joint Ventures. Micro-cultivators issued a license pursuant to Section 5 of Public Act 24-76 are also eligible for one equity joint venture once they have commenced operations and have paid a \$500,000 conversion fee. Out of the potential 72 Equity Joint Ventures that can be created, 48 provisional or final licenses have been issued to Equity Joint Ventures. This leaves a potential for an additional 24 Equity Joint Ventures. There is no deadline for licensed dispensary facilities, producers or DIA cultivators to create Equity Joint Ventures.

DIA Cultivators

A total of 26 applicants have been approved to apply for a provisional cultivator license. While 15 of these applicants have been awarded either a provisional or final license (one was issued a provisional license as a microcultivator), there still remain 11 applicants that have yet to apply. Under Section 13 of Public Act 24-76, applicants approved to apply for a provisional cultivator license must apply for a provisional license no later than December 31, 2025. Provisional licenses issued to DIA cultivators do not have an expiration date. This leaves a potential for 11 provisional licenses to be issued for cultivators, each of which may also potentially create up to two cannabis establishments through Equity Joint Ventures, for a potential of 22 additional Equity Joint Ventures based solely on the DIA cultivators who have yet to submit their provisional license application.

While Section 13 of Public Act 24-76 requires a provisional license for a cultivator license under Section 21a-420o to be issued no later than December 31, 2025, it also expands the options for where cultivators under this provision

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may be located. In addition to Disproportionately Impacted Areas, Section 13 of Public Act 24-76 also allows for cultivators licensed under Section 21a-420o to be located:

- On any reservation, as defined in section 47-63, of the Schaghticoke, Paucatuck Eastern Pequot or Golden
 Hill Paugussett indigenous tribe recognized by this state provided such reservation includes at least ten
 acres of contiguous land and such land comprised part of such reservation on July 1, 2024;
- On any parcel of land owned by an indigenous tribe recognized by this state that is at least 10 acres of contiguous land and in a municipality that, prior to July 1, 2024, contained any portion of a Disproportionately Impacted Area; or,
- For an exclusively outdoor grow, in a municipality containing any portion of a disproportionately impacted area provided:
 - Such an outdoor grow is conducted on land that such municipality has approved for agricultural or farming uses; and,
 - All cultivation complies with the Department's policies and procedures related to outdoor cultivation.

This expansion of potential locations is significant as it allows greater opportunity for the remaining 11 cultivators to identify suitable locations for their cultivation operations.

Section 5 of Public Act 24-76 allows for a social equity applicant who has submitted an application for a cultivator pursuant to Section 21a-4200 of the general statutes, has been verified as a social equity applicant, and has not been awarded a provisional cultivator license to, between July 1, 2024 and March 31, 2025, withdraw their application as a cultivator and apply for a micro-cultivator license. The application fee under this section is \$500,000. A micro-cultivator issued under this provision of the law may create one equity joint venture upon award of a final license, after having commenced cultivation activities, and upon payment of a \$500,000 conversion fee, which is in addition to the \$500,000 application fee. Should DIA cultivator applicants choose to pursue this pathway to a micro-cultivator license, it will decrease the number of potential Equity Joint Ventures. However, this new provision significantly reduces the financial barrier for entry into the market by reducing the application fee and the required size of grow space. Reducing the grow space requirement also increases the number of potential spaces where the establishment may operate, as there are more spaces under 15,000 square feet available, especially in disproportionately impacted areas which are often more densely populated.

Lottery

The Department continues to regularly evaluate the number of existing licensees as well as the state's inventory of cannabis and cannabis products to determine which license types a lottery should be opened for to ensure potential new licensing opportunities are sustainable and can be supported by the market.

Considerations

Zoning

CGS 21a-422f requires municipalities to report to the Department and to the Office of Policy Management any zoning changes adopted by the municipality regarding cannabis establishments. Of the 169 municipalities in Connecticut, 99 have reported zoning changes regarding cannabis establishments to the Department. Of those zoning changes reported, 47 have approved some form of cannabis establishment within their jurisdiction, 28 have

reported a moratorium and 24 have reported that cannabis establishments are prohibited in their municipality. Seventy municipalities have not reported zoning changes regarding cannabis establishments to the Department.

As previously mentioned, cannabis establishments currently hold final licenses in 49 towns across the state. Of those towns, cannabis establishments are in 32 municipalities that have reported a zoning change that cannabis establishments have been approved, 5 are in municipalities reporting a moratorium, and 12 are in towns that have not reported a zoning change to the Department.

While municipalities have the authority to determine how many cannabis establishments may operate within their jurisdiction and one municipality may have multiple cannabis establishments, it's important to note that only 15 towns that have reported that cannabis establishments have been approved by the municipality do not currently have a cannabis establishment. This is significant as there are currently 56 cannabis establishments that hold provisional licenses that must find viable locations for their final license within municipalities that will approve zoning for their establishment.

Table 11: List of Towns Reporting Cannabis Zoning Changes Regarding Cannabis Establishments

Towns Reporting Cannabis Zoning Changes Regarding Cannabis Establishments		
Approved	Ansonia, Ashford, Beacon Falls, Bloomfield, Branford, Bridgeport, Bristol, Brooklyn, Canaan, Canton, Columbia, Coventry, Cromwell, Danbury, East Hampton, East Hartford, East Lyme, East Windsor, Easton, Enfield, Farmington, Franklin, Groton, Hartford, Lebanon, Manchester, Meriden, Middletown, Montville, Morris, Naugatuck, New Britain, New London, Newington, North Stonington, Norwich, Plainfield, Plainville, Pomfret, Putnam, Salisbury, Seymour, South Windsor, Stafford, Stratford, Suffield, Thompson, Tolland, Torrington, Vernon, Voluntown, Waterbury, West Hartford, West Haven, Willington, Windham, Woodstock	
Moratorium	Berlin, Bethany, Bozrah, Chester, Colchester, Cornwall, Durham, Ellington, Essex, Goshen, Granby, Griswold, Guilford, Harwinton, Hebron, Litchfield, Marlborough, New Hartford, New Milford, Old Saybrook, Orange, Preston, Ridgefield, Rocky Hill, Simsbury, Southbury, Thomaston, Trumbull, Warren, Waterford, Windsor Locks	
Prohibited	Avon, Bethel, Bethlehem, Bridgewater, Burlington, Cheshire, Clinton, Darien, Eastford, Glastonbury, Greenwich, Kent, Killingly, Killingworth, Madison, Middlefield, Milford, Monroe, New Canaan, Newtown, Old Lyme, Prospect, Roxbury, Sharon, Somers, Southington, Weston, Westport, Wilton, Wolcott, Woodbury	
No Change Reported	Andover, Barkhamsted, Bolton, Brookfield, Canterbury, Chaplin, Colebrook, Deep River, Derby, East Granby, East Haddam, East Haven, Fairfield, Haddam, Hamden, Hampton, Hartland, Ledyard, Lisbon, Lyme, Mansfield, Middlebury, , New Fairfield, New Haven, Norfolk, North Branford, North Canaan, North Haven, Norwalk, Oxford, Plymouth, Portland, Redding, Salem, Scotland, Shelton, Sherman, Somers, Sprague, Stamford, Sterling, Stonington, Union, Wallingford, Washington, Watertown, Westbrook, Wethersfield, Winchester, Windsor, Woodbridge	

The following map demonstrates the municipalities that have reported zoning changes regarding cannabis establishments to the Department. The municipalities in gray have not reported zoning changes to the Department.

Figure 4: Map of Towns Reporting Zoning Changes Regarding Cannabis Establishments as of 12/31/2024

Note: Municipalities in gray have not reported zoning changes to the Department.

