

# Pricing Worksheet for A La Carte Sales in the School Nutrition Programs

A la carte pricing applies to all foods and beverages sold separately from reimbursable meals in the U.S. Department of Agriculture's (USDA) [National School Lunch Program \(NSLP\)](#), [School Breakfast Program \(SBP\)](#) and separately from reimbursable afterschool snacks in the [Afterschool Snack Program \(ASP\)](#) of the NSLP. A la carte prices must cover the cost of producing the item such as food cost, labor, and indirect costs. A la carte pricing should not create an incentive for students to choose a la carte items because the price is less than a reimbursable meal.

School food authorities (SFAs) should use this form to determine the correct pricing of a la carte items to meet their desired food cost percentage. The food cost percentage is determined by the school. The price for an a la carte item should be at least the suggested cost percentage but could be higher depending upon the perceived value of the item.

## Access CSDE's Pricing Worksheet for A La Carte Sales in the School Nutrition Programs

SFAs may use the CSDE's *Pricing Worksheet for A La Carte Sales in School Nutrition Programs* to determine a la carte pricing.

Click to access the CSDE's [Pricing Worksheet for A La Carte Sales in School Nutrition Programs](#).

## How to Use the Worksheets

Complete the yellow fields following the instructions at the top of the worksheet. All other fields calculate automatically.

## Questions

For questions regarding this worksheet, please contact the district's CSDE [school nutrition team member](#).

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## Resources

[Nonprogram Foods](https://portal.ct.gov/sde/nutrition/financial-management-for-school-nutrition-programs/allowable-expenditures) (“Allowable Expenditures” section of CSDE’s Financial Management for School Nutrition Programs webpage):  
<https://portal.ct.gov/sde/nutrition/financial-management-for-school-nutrition-programs/allowable-expenditures>

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For more information, visit “[Nonprogram Foods](#)” in the “Allowable Expenditures” section of the CSDE’s [Financial Management for School Nutrition Programs](#) webpage\_or contact the [school nutrition programs staff](#) at the Connecticut State Department of Education, Bureau of Child Nutrition Programs, 450 Columbus Boulevard, Suite 504, Hartford, CT 06103-1841. This document is available at [https://portal.ct.gov/-/media/sde/nutrition/nslp/forms/nonprogram\\_pricing\\_a\\_la\\_carte\\_introduction.pdf](https://portal.ct.gov/-/media/sde/nutrition/nslp/forms/nonprogram_pricing_a_la_carte_introduction.pdf)



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1. mail: U.S. Department of Agriculture  
Office of the Assistant Secretary for Civil Rights  
1400 Independence Avenue, SW  
Washington, D.C. 20250-9410; or
2. fax: (833) 256-1665 or (202) 690-7442; or
3. email: [program.intake@usda.gov](mailto:program.intake@usda.gov)

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