



Office of the Finance Director

City of West Haven
355 Main Street
West Haven, Connecticut 06516

MARB Contract Form

Contract Name	New Construction Traler				
City Agency	Public Works				
Vendor Utilized	Connecticut Trailers				
Address	7 Bolton Center Rd				
City, State, Zip	Bolton, CT 06043				
Procurement Process	<input type="checkbox"/> Bid/RFP [Enter the Bid No] <input type="checkbox"/> State Contract [Enter State Contract] <input checked="" type="checkbox"/> Cooperative Agreement [GSA # GS-30F-0014V] <input type="checkbox"/> Sole Source <input type="checkbox"/> Other Source []				
No of Bid/RFP Respondents	N/A				
Quote No('s) if applicable	Attached				
Source of Funds	City Bonding (FY 2025)				
Quantity	1.00	Price Per:	\$0.00	Total Price	\$75,207
Purpose of Transaction (Please give a detailed explanation for the purpose of the transaction. This should not be one / two sentences.	New Construction/Heavy Duty Trailer for the Public Works Department.				
Department Submission [Name and Title]	Robert A. Orifice Sr. Fleet Superintendent				
Finance Review and Submission [Name and Title]	Kathy Chambers, MBA, MPA, Senior Buyer, Procurement Analyst Michael Gormany, Finance Director				

FY24-25 BUDGET - CAPITAL REQUEST

Owner	Project Name	Description/Reason	Funding Source	FY25	FY26	FY27	FY28	FY29
Public Works	DPW - Passenger Vehicles	72WN - 1998 Crown Victoria - Pool	Bonding	\$ 35,000	\$ -	\$ -	\$ -	\$ -
Public Works	DPW - Passenger Vehicles	80WN- 2000 Ford Crown Victoria- Park Rec	Bonding	\$ 35,000	\$ -	\$ -	\$ -	\$ -
Public Works	DPW - Passenger Vehicles	74WN - 1998 Crown Victoria - Pool	Bonding	\$ 35,000	\$ -	\$ -	\$ -	\$ -
Public Works	DPW - Passenger Vehicles	169WN- 2001 Ford Crown Victoria	Bonding	\$ 35,000	\$ -	\$ -	\$ -	\$ -
Public Works	DPW - Passenger Vehicles	79WN - 1999 Ford Crown Victoria	Bonding	\$ 35,000	\$ -	\$ -	\$ -	\$ -
Public Works	DPW - Passenger Vehicles	242WN- 2004 Ford Crown Victoria	Bonding	\$ 35,000	\$ -	\$ -	\$ -	\$ -
Public Works	DPW - Passenger Vehicles	243WN- 2004 Crown Victoria - Zoning Conifff	Bonding	\$ 35,000	\$ -	\$ -	\$ -	\$ -
Public Works	DPW - Passenger Vehicles	110WN - 2005 Crown Victoria - Mayors Office	Bonding	\$ -	\$ 35,000	\$ -	\$ -	\$ -
Public Works	DPW Vehicle - Heavy Duty	1994 Hyster Forklift	Bonding	\$ -	\$ -	\$ 100,000	\$ -	\$ -
Public Works	DPW Vehicle - Heavy Duty	121WN- 2012 International Dump 7400 #5	Bonding	\$ -	\$ -	\$ 475,000	\$ -	\$ -
Public Works	DPW Vehicle - Heavy Duty	155WN - 2012 International Dump 7400 #10	Bonding	\$ -	\$ -	\$ 300,000	\$ -	\$ -
Public Works	DPW Vehicle - Heavy Duty	115WN - 2005 International Dump 7400 #9	Bonding	\$ -	\$ -	\$ 350,000	\$ -	\$ -
Public Works	DPW Vehicle - Heavy Duty	116WN - 2008 International Dump 7400SD #2	Bonding	\$ -	\$ -	\$ -	\$ 350,000	\$ -
Public Works	DPW Vehicle - Heavy Duty	119WN - 2008 International Dump 7400SD #8	Bonding	\$ -	\$ -	\$ -	\$ -	\$ -
Public Works	DPW Vehicle - Heavy Duty	146WN - 2011 Elgin Sweeper (Pelican) NP - PW	Bonding	\$ -	\$ 400,000	\$ -	\$ -	\$ -
Public Works	DPW Vehicle - Heavy Duty	152WN - 2011 Doosan Loader (D1250) - PW	Bonding	\$ -	\$ 450,000	\$ -	\$ -	\$ -
Public Works	DPW Vehicle - Heavy Duty	109WN - 2001 Volvo Dump -PW Tandem axle	Bonding	\$ -	\$ 450,000	\$ -	\$ -	\$ -
Public Works	DPW Vehicle - Heavy Duty	244WN - 2012 Pickup w/Plow - PARKS	Bonding	\$ -	\$ 85,000	\$ -	\$ -	\$ -
Public Works	DPW Vehicle - Heavy Duty	163WN - 2000 Sterling VAC Truck (LT7501) - PV	Bonding	\$ 580,000	\$ -	\$ -	\$ -	\$ -
Public Works	DPW Vehicle - Heavy Duty	201WN - 2005 International Dump #7 - PW	Bonding	\$ -	\$ -	\$ 350,000	\$ -	\$ -
Public Works	DPW Vehicle - Heavy Duty	207 John Deere Tractor 2520w/cab-blower-load	Bonding	\$ 175,000	\$ -	\$ -	\$ -	\$ -
Public Works	DPW Vehicle - Heavy Duty	180WN - 2001 GMC 6500 Utility	Bonding	\$ 85,000	\$ -	\$ -	\$ -	\$ -
Public Works	DPW Vehicle - Heavy Duty	162WN- Senior Bus	Bonding	\$ -	\$ -	\$ 250,000	\$ -	\$ -
Public Works	DPW Vehicle - Heavy Duty	Frame restoration-sand blasting/paint	Bonding	\$ 125,000	\$ -	\$ -	\$ -	\$ -
Public Works	DPW Vehicle - Heavy Duty	(NEW)- Heavy Duty 24TON Constr. Trailer	Bonding	\$ 75,000	\$ -	\$ -	\$ -	\$ -
Public Works	DPW Vehicle- Heavy Duty	166WN- 1995 GMC 8500 Dump-plow-sander	Bonding	\$ -	\$ -	\$ 300,000	\$ -	\$ -
Public Works	DPW Vehicle - Heavy Duty	HWY#14 Rack Truck	Bonding	\$ -	\$ 155,000	\$ -	\$ -	\$ -
Public Works	DPW Vehicle- Heavy Duty	HWY#15 Rack Truck	Bonding	\$ -	\$ -	\$ 155,000	\$ -	\$ -
Public Works	DPW Vehicle- Heavy Duty	75WN- 2021 F-350 PU-DUMP	Bonding	\$ -	\$ -	\$ -	\$ -	\$ 115,000
Public Works	DPW Vehicle- Heavy Duty	84WN F-350 -plow-sander-dump - pu	Bonding	\$ -	\$ -	\$ -	\$ -	\$ 85,000
Public Works	DPW Vehicle - Light Duty	81WN - 2005 F250 Pickup w/Plow -	Bonding	\$ -	\$ -	\$ -	\$ -	\$ 75,000
Public Works	DPW Vehicle - Light Duty	239WN - EOC Bus 1999	Bonding	\$ -	\$ -	\$ 125,000	\$ -	\$ -
Public Works	DPW Vehicle - Light Duty	193WN F-350 -plow-sander-dump - pu	Bonding	\$ -	\$ -	\$ -	\$ -	\$ 95,000
Public Works	DPW Vehicle - Light Duty	7WN - 2020 F250 Pickup	Bonding	\$ -	\$ -	\$ -	\$ -	\$ 70,000
Public Works	DPW Vehicle - Light Duty	122WN- 2008 VAN	Bonding	\$ -	\$ -	\$ 75,000	\$ -	\$ -
Public Works	DPW Vehicle - Light Duty	187WN- 2005 FORD F-450 UTILITY W/CRANE	Bonding	\$ 175,000	\$ -	\$ -	\$ -	\$ -
Public Works	DPW Vehicle - Light Duty	138WN - 2021 F-350 dump-plow	Bonding	\$ -	\$ -	\$ -	\$ -	\$ 85,000
Public Works	DPW Vehicle - Light Duty	113WN - 2021 F-350 PU/dump/plow/sander	Bonding	\$ -	\$ -	\$ -	\$ -	\$ 95,000
Public Works	DPW Vehicle - Light Duty	248WN - 2004 F-150 PU	Bonding	\$ -	\$ -	\$ 65,000	\$ -	\$ -
Public Works	DPW Vehicle - Light Duty	105WN- 2000 F350 2WD DUMP	Bonding	\$ 85,000	\$ -	\$ -	\$ -	\$ -
Public Works	DPW Vehicle - Light Duty	86WN- 2004 F350 2WD Flatbed Flower Truck	Bonding	\$ -	\$ -	\$ -	\$ 100,000	\$ -



Quote #: 92207

Dealer: Connecticut Trailers, Inc
 Dealer Phone: 860-649-7223
 Created By: Erika Cooper
 Ship-to Address:
 Connecticut Trailers, Inc
 7 Bolton Center Rd
 Bolton, CT 06043
 United States

Customer: Bob Orifice
 Customer Phone:
 Customer Fax:
 Email:

Bill-to Address:
 Connecticut Trailers, Inc
 7 Bolton Center Rd
 Bolton, CT 06043
 United States

Item	Item Description	Qty	Price	Total
TM8518TA4	8.5'W X 18'L TANDEM 6000# AXLE 6000# TANDEM DROP SPRING AXLES ELECTRIC BRAKES 6" TUBE FRAME CROSS MEMBERS @ 16"O.C. 75-3/4" TUBE WALL POSTS @ 16"O.C. - 6'6" INTERIOR HEIGHT TUBE ROOF MEMBERS @ 16"O.C. TUBE REAR END (CORNERPOST, REAR X-MEMBER & REAR HEADER) 1.5" STRUCTURAL STEEL ANGLE (1/8" THICK) WELDED ALONG FRONT & REAR VERTICAL EDGES OF WHEEL BOXES 54" TRIPLE TUBE TONGUE W/ADDT'L TUBING 7GA FRONT CROSSMEMBER 2-5/16" ADJUSTABLE BALL COUPLER- 14K WELD ON CHAIN RETAINER HD PREMIUM 12V JUNCTION BOX (A-FRAME MOUNTED) SQUARE 5000# DROP LEG TONGUE JACK SET BACK TONGUE JACK ROCKGUARD PAINT ON TONGUE, REAR MEMBER & WHEEL BOXES ST235/80R16/LRE 16" RADIAL TIRES BLACK MOD WHEELS TRANSLUCENT ROOF .040 VHB FASTENERLESS EXTERIOR METAL LED STRIP TAIL LIGHTS CLEAR LENS LED EXTERIOR LIGHTING LED LICENSE PLATE LIGHT 3/8" ENGINEERED SIDEWALLS 3" X 3/8" WOOD AT TOP OF SIDEWALLS 3/4" ENGINEERED FLOORING DOUBLE REAR DOOR W/CAST ALUMINUM DOOR HOLDBACKS **MILL FINISH INTERIOR REAR DOOR **ATP BACKER ON REAR DOOR FOR BARLOCK **ATP TOE KICK PLATE AT REAR **12" X 72" ROCKGUARD UNDERSLUNG REAR STEP 36" X 72" T BRAVO BUILT HD ALMNM FRAMED SIDE DOOR W/ FLUSHLOCK, BARLOCK, MILL FINISH INTERIOR & ATP BACKER C/S @ 3' BACK EXTERIOR LED REAR HEADER LOADING LIGHT (2) 12V 6" ROUND LED DOME LIGHTS (2) 12V WALL SWITCHES (1) @ C/S DOOR FOR DOME LIGHTS (1) @ C/S REAR FOR LOADING LIGHT (1) PAIR ABS FLOW THRU SIDEWALL VENTS FRONT R/S HIGH, REAR C/S LOW ANODIZED FRONT CORNERS W/J-RAIL (STP STYLE) **SCREWED DOWN WRAP 24" ATP STONEGURD AROUND FRONT CORNERS CONSPICUITY TAPE Special Instructions:	1	\$15,460	\$15,460



Quote #: 92207

Dealer: Connecticut Trailers, Inc
 Dealer Phone: 860-649-7223
 Created By: Erika Cooper
 Ship-to Address:
 Connecticut Trailers, Inc
 7 Bolton Center Rd
 Bolton, CT 06043
 United States

Customer: Bob Orifice
 Customer Phone:
 Customer Fax:
 Email:

Bill-to Address:
 Connecticut Trailers, Inc
 7 Bolton Center Rd
 Bolton, CT 06043
 United States

Item	Item Description	Qty	Price	Total
99-101	CONTRACTOR SERVICE BODY PKG FOR CURBSIDE (1) 72"W X 22"T BAGGAGE DOOR *16" DEEP X 40" TALL PLYWOOD CABINET W/HINGED TOP *PEGBOARD ON INSIDE OF COMPARTMENT (2) 22"W X 35"T BAGGAGE DOORS *PEGBOARD ON INSIDE OF 22"W DOOR COMPARTMENTS (2) *ADJUSTABLE ALUMINUM SHELF- (1) IN EACH 22"W DOOR COMPARTMENT	1	\$4,000	\$4,000
27-077	ADJUSTABLE ALUMINUM SHELF (CONTRACTOR PKG COMPARTMENT)	2	\$263	\$526
27-094	KNAPHEIDE SHELF UPFIT - ROAD SIDE WALL UNITS (2) 15"D X 59"W X 71"T - 5 SHELF SHELVING UNITS (1) 15"D X 39"W X 71"T - 5 SHELF SHELVING UNITS	1	\$3,773	\$3,773
27-096	ELECTRICAL - KNAPHEIDE ACCESSORY PACKAGE (1) T-Box 1 x 1 IB 48 (1) T-Box 1 x 2 IB 24 (1) T-Box 2 x 2 IB 12 (4) Box Slides (8) SDIV4 Divider for Full Size Shelf Tray (2) CH Cord Holder (1) SP Storage Pocket (1) HS Hook Strip (4) WSH - Wire Spool Holder	1	\$1,008	\$1,008
27-097	GENERAL SERVICE KNAPHEIDE - ACCESSORY PACKAGE (4) Box Slides (1) L-Box 102 Mixed IB (1) L-Box 102 SC Tray (1) L-Box 136 SC Tray (8) SDIV4 Divider for Full Size Shelf Tray (1) PSP - Paper Storage Pocket (1) BSP - Big Storage Pocket	1	\$931	\$931
02-125	>VHB FASTENERLESS BLACK POLYCOR EXTERIOR METAL ILO 040 (PROGRADE ONLY)	18	\$0	\$0
13-001	BLACK TPO CAP CONTINUE WITH OPTION Yes & Locations TBD (to be determined) OFFERINGS:	1	\$0	\$0
04-226	>BLACK EAGLE ALUMINUM WHEELS TA4/PER AXLE	2	\$334	\$668
04-235	SPARE TIRE ST235 80R16 LRE -BLACK EAGLE ALUM WHEEL	1	\$377	\$377
04-026	SPARE TIRE COMPARTMENT IN FLOOR	1	\$351	\$351
33-005	12KW ONAN COMMERCIAL QD GENERATOR REMOTE START & DIGITAL HOURMETER FOR QUIET DIESEL 25' REMOTE HARNESS GENERATOR PREP PKG 48" X 32" GENERATOR DOOR GENERATOR COMPARTMENT GEN RECEPT AUTOMATIC TRANSFER SWITCH (30 OR 50 AMP) UNDER FRAME FUEL SYSTEM 30GAL UNDER FRAME FUEL TANK CAST ALUM FUEL FILL DOOR FUEL FILL COVER GALVANIZED FUEL TANK HEAT SHIELD 12V BATTERY & BOX VENTED	1	\$26,129	\$26,129



Quote #: 92207

Dealer: Connecticut Trailers, Inc
 Dealer Phone: 860-649-7223
 Created By: Erika Cooper
 Ship-to Address:
 Connecticut Trailers, Inc
 7 Bolton Center Rd
 Bolton, CT 06043
 United States

Customer: Bob Orifice
 Customer Phone:
 Customer Fax:
 Email:

Bill-to Address:
 Connecticut Trailers, Inc
 7 Bolton Center Rd
 Bolton, CT 06043
 United States

Item	Item Description	Qty	Price	Total
31-004	CARBON FIBER CONTROL PANEL REFUELING STATION (1) FUEL TRANSFER PUMP (1) 4-1/2" ALUMINUM HOSE SWIVEL (1) 18" X 20" -TOP HINGE GEN DOOR (1) 20"W X 21"T X 16"D GALVANIZED COMPARTMENT PLUMBED TO 30 GAL UNDERFRAME FUEL TANK **MUST ADD FUEL SYSTEM**	1	\$2,994	\$2,994
31-001	UNDER FRAME FUEL SYSTEM 30GAL UNDER FRAME FUEL TANK CAST ALUM FUEL FILL DOOR FUEL FILL COVER GALVANIZED FUEL TANK HEAT SHIELD	1	\$2,376	\$2,376
06-007	12V BATTERY & BOX (INTERIOR)	1	\$296	\$296
01-054	60" TRIPLE TUBE TONGUE ILO 54"	1	\$37	\$37
01-006	>ADDITIONAL FRAME CROSS MEMBERS	5	\$46	\$230
08-012	ATP OVER PLYWOOD ON TONGUE	1	\$414	\$414
01-115	6" EXTRA HEIGHT-POLYCORE/LTF	18	\$22	\$396
05-033	>PINTLE EYE COUPLER ADJUSTABLE ILO 2-5/16" ADJ BALL (14K MAX GVWR)	1	\$0	\$0
05-037	7K INTERNAL BRUTE DROP DOWN JACKS (REAR ONLY)	1	\$331	\$331
19-001	RECESSED WALL E-TRACK/FT	36	\$20	\$720
19-002	RECESSED FLOOR E-TRACK/FT	36	\$32	\$1,152
08-007	>WALK ON ROOF/LTF 3/8" PLYWOOD UNDER ROOF MATERIAL	18	\$21	\$378
02-113	>1 PC ALUMINUM ROOF ILO TRANSLUCENT Rear Ramp Door: Steel Treadplate Integrated Ramp Transition w/ Rockguard ilo Double Door & Underslung Step Vise Lock for Barlock(s)	36	\$0	\$0
14-164	>HEAVY DUTY RAMP W/STEEL TREADPLATE INTEGRATED RAMP TRANSITION ILO TM DOUBLE DOOR & UNDERSLUNG STEP (4) RAMP DOOR HINGES (2) ATP BACKERS ON RAMP DOOR RAMP TRANSITION PAINTED WITH ROCK GUARD **INTEGRATED FLAP NOT INTENDED FOR USE WITH HARD WHEELED EQUIPMENT	1	\$738	\$738
14-054	WISE LOCK FOR BARLOCK	2	\$51	\$102
14-180	>60"W BRAVO BUILT DOUBLE SIDE DOOR W/CAMBAR & CAST ALUMINUM DOOR HOLDBACKS	1	\$884	\$884
06-024	SIDE MOUNTED LED BACK UP LIGHTS/PR	1	\$274	\$274
06-080	18" LED CHROME PORCH/LOADING LIGHT	6	\$143	\$858
06-002	12V WALL SWITCH	6	\$25	\$150
06-032	3 WAY 12V WALL SWITCHES/PR	2	\$68	\$136
06-073	AMBER LED BEACON LIGHT W/6"X24" 14GA STEEL MOUNTING PLATE	6	\$293	\$1,758
06-091	K40 5" X 3.3" EXTERIOR AMBER AUTO SYNC FLASHING LED LIGHT CLEAR LENS BLACK TRIM RING & GASKET	2	\$308	\$616



Quote #: 92207

Dealer: Connecticut Trailers, Inc
 Dealer Phone: 860-649-7223
 Created By: Erika Cooper
 Ship-to Address:
 Connecticut Trailers, Inc
 7 Bolton Center Rd
 Bolton, CT 06043
 United States

Customer: Bob Orifice
 Customer Phone:
 Customer Fax:
 Email:

Bill-to Address:
 Connecticut Trailers, Inc
 7 Bolton Center Rd
 Bolton, CT 06043
 United States

Item	Item Description	Qty	Price	Total
	(3) *REQUIRES (3) 12V SWITCHES PER GROUP			
06-115	12V 6" ROUND LED DOME LIGHT 36 DIODE	4	\$64	\$256
06-051	12V KILL SWITCH WITH 10 SPACE 12V FUSE BLOCK	1	\$180	\$180
06-120	INTERSTATE 24M-AGM-A BATTERY	1	\$381	\$381
06-082	12V BATTERY CHARGE INDICATOR FOR 12V BATTERY	1	\$86	\$86
18-015	MAXXAIR MINI-VENT W/ RAINSHIELD	2	\$108	\$216
18-004	ABS FLOW THRU SIDEWALL VENTS/PR	1	\$65	\$65
08-002	WHITE VINYL CEILING/LTF	18	\$26	\$468
02-022	ATP ON RAMP DOOR & FLAP	1	\$484	\$484
99-163	EZ ONE PLUG CHARGING PACKAGE 'B'	1	\$2,250	\$2,250
	(4) 110V GFI RECEPT - FRONT INTERIOR WALL WALL MOUNTED HORIZONTALLY GRAY METAL BOX, BLACK GFI W/STAINLESS METAL COVER 50A BREAKER BOX W/MOTORBASE PLUG			
	(2) PRO GRADE SHELVES ACROSS FRONT WALL STEEL FRAME 24"D PLYWOOD COVERED WITH BLACK COIN 1" X 1-1/2" ALUMINUM ANGLE SHELF LIP TOP SHELF SURFACE APPROX 55" AFF BOTTOM SHELF SURFACE APPROX 31" AFF 29" CLEARANCE UNDER BOTTOM SHELF FOR STORAGE Color of Cove: Black			
07-013	50AMP PANEL W/MOTORBASE PLUG	1	\$534	\$534
07-023	36' LIFELINE FOR 50A MOTORBASE PLUG	1	\$323	\$323
07-069	48" 110V LED DOUBLE TUBE LIGHT	4	\$196	\$784
07-004	110V WALL SWITCH	2	\$46	\$92
07-007	110V GFI RECEPT (SPECIFY)	4	\$111	\$444
07-021	45 AMP CONVERTER W/ BATTERY CHARGER	1	\$367	\$367
21-018	15K A/C W/ 12K HEAT (ATMOS) BLACK EXTERIOR COVER INCLUDES WIRELESS WALL REMOTE CONTROL	1	\$1,713	\$1,713
27-010	ALUMINUM BASE CABINET ONLY W/ PLY SHELF	1	\$1,620	\$1,620
27-002	ALUMINUM L-BASE CABINET FOR STRAIGHT BASE CABINET Cabinet Color: Black	1	\$467	\$467
27-064	24"D MILL FINISH FOLD DOWN COUNTERTOP (MAX 8'L EA)	3	\$162	\$486
	Bogie Wheels	1		

First Aid Kit w/ Fire Extinguisher

JBL Stereo System - Inside & Out

Power Tongue Jack

Backup Camera



Quote #: 92207

Dealer: Connecticut Trailers, Inc

Dealer Phone: 860-649-7223

Created By: Erika Cooper

Ship-to Address:

Connecticut Trailers, Inc

7 Bolton Center Rd

Bolton, CT 06043

United States

Customer: Bob Orifice

Customer Phone:

Customer Fax:

Email:

Bill-to Address:

Connecticut Trailers, Inc

7 Bolton Center Rd

Bolton, CT 06043

United States

Item	Item Description	Qty	Price	Total
			Item Total:	\$79,279
			Discount @ 8%:	(\$6,342)
			Sales Tax @ 0%:	\$0
			Freight:	\$2,270
			Total:	\$75,207

This quote is valid until: 10/10/2024

Options Added May Change Overall Trailer Specifications

Quote is subject to Bravo Trailers LLC Standard Terms & Conditions. Full disclosure on www.bravotrailers.com

TRADESMEN



Bravo

COMMERCIAL CONTRACTOR TRAILERS



TM8516TA3 WITH PRO PACKAGE

TRAILERS THAT WORK



TM8518TA3 WITH SERVICE BODY PACKAGE

PRO PACKAGE

- Cast aluminum front and rear corners
- Upgraded top trim
- HD 5-1/2" bottom trim
- Thicker .040 aluminum exterior skin
- Truck body styling for added strength



SPECIALIZING IN TURNKEY FLEETS!



TM820TA3 WITH PRO PACKAGE



COMMERCIAL QUALITY TRADESMEN TRAILERS BY BRAVO ARE NOT YOUR TYPICAL "THROW AWAY" ENCLOSED TRAILERS. THEY HAVE BEEN ENGINEERED AND TESTED FOR THE RIGORS OF DAILY CONTRACTOR USE. STRONGER FRAMES, RUGGED REAR AND SIDE DOORS, AND THE FEATURES YOU NEED TO GET THE JOB DONE. BRAVO TRAILERS LOOK BETTER AND WORK HARDER!

POPULAR FEATURES SEE SPECS AND MUCH MORE AT BRAVOTRAILERS.COM



STANDARDS:

- DEXTER drop-spring axles
- Steel-framed, double rear doors with aluminum liner
- 3/4" engineered wood floor
- Flow-thru sidewall vents
- All LED lighting
- 5000# set-back A-frame jack
- Undercoated chassis
- 36" HD side door with barlock and slam lock
- Aluminum door hold backs
- Adjustable coupler w/ball
- One-piece aluminum roof
- .030 prefinished aluminum exterior skin
- Protected wiring
- Removable safety chains
- Heavy Duty floor trim
- Rock Guard on A-frame, rear cross members and wheel boxes
- Rear Heavy Duty step



HEAVY DUTY 54" A-FRAME WITH ROCK GUARD COATING



HEAVY DUTY STEEL REAR STEP WITH ROCK GUARD



PROTECTED WIRING WILL LAST LONGER

OPTIONS SEE MORE OPTIONS AT BRAVOTRAILERS.COM



HEAVY DUTY RAMP DOOR WITH INTEGRATED FLAP



STURDY VICE LOCKS GREAT FOR ADDED SECURITY



WORKSHOPS OR A COMBINATION OF OFFICE, WORKSPACE, STORAGE



TRANSLUCENT ROOFS ARE BRIGHTER. ALSO VOCATIONAL SPECIFIC SHELVING



TM716TA3



TM8516TA3

TRADESMEN
Bravo

TWICE THE LIFE WE START WITH THE STRONGEST FRAME AND FINISH WITH THE BEST FIELD-TESTED FEATURES. TOGETHER THIS PROVIDES YOU WITH A TRAILER THAT WILL GET UP TO TWICE THE LIFE OF LESSOR BRANDS. ONLY BRAVO GIVES YOU THE DURABILITY YOU NEED. AND OUR GREAT LOOKING TRAILERS BECOME A ROLLING BILLBOARD FOR YOUR BUSINESS.



ALL TUBE REAR CORNER POSTS, HEADER, AND REAR CROSSMEMBER



ALL HD SIDE AND REAR DOORS ARE STEEL OR ALUMINUM-FRAMED



TRADESMEN HAS THE STRONGEST ENCLOSED TRAILER FRAME IN THE INDUSTRY!

CONSTRUCTION FEATURES RUGGED FRAMES

- 54" Heavy Duty triple-tube A-frame
- 7-gauge reinforced front crossmember
- 16 O.C. floor, wall and roof members
- Tube main frame, side and front wall posts
- All tube rear end
- Extra wall strength for hanging tools and equipment
- Tube outriggers in front and behind wheel box
- Steel backers for hold-backs and lighting
- Bravo BIG 10+5 commercial quality features



GREEN PRO
Bravo

Designed specifically with the professional landscaper in mind, GreenPro will deliver the quality you demand.



BRUTE
Bravo

Need to carry a skid steer? Ask your dealer about our BRUTE Super Heavy Duty equipment haulers.



	TM714TA2	TM716TA2	TM716TA3	TM8516TA2	TM8516TA3	TM8520TA3	TM8524TA3
AXLES	3500# SPRING	3500# SPRING	3500# SPRING	3500# SPRING	5200# SPRING	5200# SPRING	5200# SPRING
6" TUBE FRAME	16" O.C.	16" O.C.	16" O.C.	16" O.C.	16" O.C.	16" O.C.	16" O.C.
HITCH BALL SIZE	2-5/16"	2-5/16"	2-5/16"	2-5/16"	2-5/16"	2-5/16"	2-5/16"
CURB WEIGHT	2874#	3220#	3380#	3365#	3525#	4246#	4968#
HITCH WEIGHT	345#	386#	406#	404#	423#	510#	596#
GVWR	7000#	7000#	9930#	7000#	9930#	9950#	9950#
PAYLOAD CAPACITY	4126#	3780#	6610#	3635#	6485#	5744#	5022#
OVERALL LENGTH	18'-8"	20'-8"	20'-8"	20'-8"	20'-8"	24'-8"	28'-8"
OVERALL WIDTH	8'-6"	8'-6"	8'-6"	8'-6"	8'-6"	8'-6"	8'-6"
OVERALL HEIGHT	8'-5"	8'-5"	8'-5"	8'-5"	8'-5"	8'-5"	8'-5"
EXTERIOR BOX WIDTH	7'	7'	7'	8'-4"	8'-4"	8'-4"	8'-4"
INTERIOR LENGTH	13'-8"	15'-8"	15'-8"	15'-8"	15'-8"	19'-8"	23'-8"
INTERIOR WIDTH	6'-8"	6'-8"	6'-8"	8'-1"	8'-1"	8'-1"	8'-1"
INTERIOR HEIGHT	6'-6"	6'-6"	6'-6"	6'-6"	6'-6"	6'-6"	6'-6"
PLATFORM HEIGHT	20"	20"	20"	20"	20"	20"	20"
REAR DOOR	DOUBLE	DOUBLE	DOUBLE	DOUBLE	DOUBLE	DOUBLE	DOUBLE
SIDE DOOR WIDTH	36"	36"	36"	36"	36"	36"	36"

GO TO BRAVOTRAILERS.COM FOR A COMPLETE LIST OF MODELS AND SPECIFICATIONS



BRAVO TRAILERS LLC
10129 COUNTY RD 4
CROSTON, IN 46032

874 848-7500 TOLL FREE
888 819-5555 FAX
874 848-7550 FAX

bravotrailers.com
LIKE US ON FACEBOOK OR
FOLLOW US ON INSTAGRAM



THE BRAVO ADVANTAGE

BRAVO TRAILERS' FACTORY IS THE MOST EFFICIENT IN THE INDUSTRY. OUR TRAILERS ARE BUILT UNDER ONE ROOF UTILIZING LEAN MANUFACTURING PRINCIPLES. THIS, COMBINED WITH OUR SEASONED ENGINEERING TEAM AND A SIMPLER PRODUCT LINE, HELP ACHIEVE OUR DREAM FOR THE BEST QUALITY AND THE BEST VALUE.



CUSTOMER SERVICE

NO OTHER TRAILER MANUFACTURER WILL ADDRESS YOUR NEEDS AS QUICKLY OR AS FAIRLY AS BRAVO. SATISFIED CUSTOMERS ARE BRAVO'S GREATEST ASSET. WHETHER IT IS A PARTS ORDER OR WARRANTY CLAIM, WE WILL EXCEED YOUR EXPECTATIONS. WE BELIEVE TRUE VALUE COMES FROM THE OVERALL OWNERSHIP EXPERIENCE.



THINGS DO GO WRONG. IF YOU EVER HAVE A WARRANTY CLAIM WE WILL ADDRESS IT QUICKLY AND FAIRLY. WE AT BRAVO TRAILERS ARE PROUD OF THE PRODUCTS WE BUILD AND WE'LL BACK THEM UP.

BEAN TRAILER MEMBER



WEIGHTS SHOWN WILL EXCEED THE MAXIMUM GROSS WEIGHT, WEIGHT AND GROSS VEHICLE WEIGHTS, GVW AND GVWR RATED. APPROVAL APPROVED AND APPROVED. SUBJECT TO CHANGE WITHOUT NOTICE OR DELAY. CAPACITIES ARE APPROXIMATE AND DIMENSIONS ARE NOMINAL. WEIGHT SPECIFICATIONS ARE BASED ON STANDARD WHEELS AND TIRE WEIGHTS. OPTIMUM PERFORMANCE. PRODUCT PHOTOGRAPHS ARE FOR INFORMATION ONLY. EQUIPMENT AND MATERIALS AVAILABLE AT AN ADDITIONAL COST. ALWAYS USE PROPER TIE DOWN TECHNIQUES TO SECURE LOADS. ALWAYS WEAR YOUR SEATBELT AND DRIVE SAFELY. ALWAYS DRINK RESPONSIBLY. CONSULT YOUR AUTHORIZED BRAVO TRAILER DEALER FOR THE MOST CURRENT INFORMATION. BRAVO IS A MEMBER OF THE OVERSEAS GROUP WITH THE HAVEN.

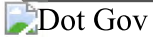




An official website of the United States government

Here's how you know

Here's how you know




Official websites use .gov

A .gov website belongs to an official government organization in the United States.



Secure .gov websites use HTTPS



A lock () or **https://** means you've safely connected to the .gov website. Share sensitive information only on official, secure websites.

GSA
Federal
Acquisition
Service

GSA eLibrary

eBuy -

GSA Advantage

Go

Search: | all the words

Contractor Information

[\(Vendors\) How to change your company information](#)

<p>Contract #: GS-30F-0014V</p> <p>Contractor: CONNECTICUT TRAILERS, INC.</p> <p>Address: 7 BOLTON CENTER RD BOLTON, CT 06043-7205</p> <p>Phone: 860-649-7223</p> <p>E-Mail: gary@cttrailers.com</p> <p>Web Address: http://www.cttrailers.com</p> <p>SAM UEI: K7J5DEM9LTY6</p> <p>NAICS: 336212</p>	<p>Socio-Economic : Small Business</p> <p>Current Option Period End Date : Mar 11, 2029</p> <p>Ultimate Contract End Date : Mar 11, 2029</p>	<p>Govt. POC: Brandon Scharschell 816-289-7014 brandon.scharschell@gsa.gov</p> <div style="border: 1px solid black; padding: 5px; text-align: center; margin: 10px 0;"> Terms & Conditions + Price List </div> <p>Contract Clauses/Exceptions: View the specifics for this contract</p> <p>EPLS : Contractor not found on the Excluded Parties List System</p>
---	--	--

Source	Title	Contract Number	Terms & Conditions / Price List	Current Option Period End Date	Ultimate Contract End Date	Category	View Catalog
MAS	Multiple Award Schedule	GS-30F-0014V	Terms & Conditions + Price List	Mar 11, 2029	Mar 11, 2029	336212 Indi	GSA Adva



elibrary.gsa.gov

An official website of the [General Services Administration](#)

- [Accessibility statement](#)
- [FOIA requests](#)
- [Privacy policy](#)

Looking for U.S. government information and services?
Visit USA.gov

GENERAL SERVICES ADMINISTRATION

Federal Supply Service

Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage! ®, a menu driven database system. The INTERNET address for GSA Advantage! ® is: www.GSAAdvantage.gov .

Multiple Award Schedule

FSC Group: Transportation and Logistics Services – Motor Vehicles (non-Combat)

Contract Number: GS-30F-0014V

Contract Period:
March 12, 2009 through March 11, 2024

Connecticut Trailers, Inc.

7 Bolton Center Rd
Bolton, CT 06043
860-649-7223

fax: 860-645-8755
www.cttrailers.com

Contact for Contract Administration: Gary Bergeron
Email: gary@cttrailers.com

Business size: Small

For more information on ordering from Federal Supply Schedules go to the GSA Schedules page at GSA.gov.

Price list current as of Modification #PS-0082 Effective January 19, 2023

Prices Shown Herein are Net (discount deducted)

CUSTOMER INFORMATION

- 1a. Table of awarded Special Item Numbers (SINs):

<u>SIN #</u>	<u>SIN Title</u>
336212	Trailers and Attachments

- 1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply. See Page 4 or add Rate table
- 1c. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate "Not applicable" for this item. See Page 4 or add Labor category descriptions
2. Maximum order for each SIN: 336212 - \$1,000,000
3. Minimum order: \$0
4. Geographic coverage (delivery area): Domestic. 48 Contiguous United States and Washington DC
5. Point(s) of production:

Wells Cargo

Schuylkill County, McAdoo, PA

McLennan County.Waco, Tx

Weber County, Ogden, UT

Elkhart County, Bristol, IN

Bravo Trailers, LLC

Elkhart County, Bristol, IN

B-Wise Manufacturing (Bri-Mar)

Franklin County, Chambersburgh, PA

Rockland Products (Air-tow)

Los Angeles County, LaVerne, CA

Big Tex

Titus County, Mount Pleasant, TX

Canyon County, Caldwell, ID

Crisp County, Cordele, GA

Marshall County, Kingston, OK

Marshall County, Madill, OK

Van Zandt County, Wills Point, TX

6. Discount from list prices or statement of net price: 5% off List price
7. Quantity discounts: Additional 5% (total of 10%) for orders of \$100,000 to \$500,000
8. Prompt payment terms: *Net 30 Days Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.*
9. Foreign items: None
- 10a. Time of delivery: 60 Days ARO
- 10b. Expedited delivery: Consult with Vendor
- 10c. Overnight and 2-day delivery: Consult with Vendor
- 10d. Urgent requirements: Consult with Vendor
11. F.O.B. point(s): ORIGIN FREIGHT PRE-PAID AND ADD
- 12a. Ordering address(es):

Connecticut Trailers, Inc.
7 Bolton Center Rd
Bolton, CT 06043
fax: 860-645-8755
- 12b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) are found in Federal Acquisition Regulation (FAR) 8.405-3
13. Payment address:

Connecticut Trailers, Inc.
7 Bolton Center Rd
Bolton, CT 06043
14. Warranty provision: Standard Commercial Warranty
15. Export packing charges: N/A
16. Terms and conditions of rental maintenance, and repair: N/A
17. Terms and conditions of installation: N/A
- 18a. Terms and conditions of repair parts: N/A
- 18b. Terms and conditions for any other services: N/A
19. List of service and distribution points: N/A
20. List of participating dealers: N/A
21. Preventative maintenance: N/A

- 22a. Special attributes such as environmental attributes: N/A
- 22b. Section 508 compliance: N/A
- 23. Unique Entity Identifier (UEI) number K7J5DEM9LTY6; DUNS 796365240
- 24. Notification regarding registration in the System for Award Management (SAM) database.
Registered



Office of the Finance Director

City of West Haven
355 Main Street
West Haven, Connecticut 06516

MARB Contract Form

Contract Name	Plow Truck Frames				
City Agency	Public Works				
Vendor Utilized	Freightliner of Hartford				
Address	222 Roberts Street				
City, State, Zip	East Hartford, CT 06108				
Procurement Process	<input type="checkbox"/> Bid/RFP [Enter the Bid No] <input checked="" type="checkbox"/> State Contract [15PSX0017] <input type="checkbox"/> Cooperative Agreement [Enter Source Name and Contract No] <input type="checkbox"/> Sole Source <input type="checkbox"/> Other Source []				
No of Bid/RFP Respondents	N/A				
Quote No('s) if applicable					
Source of Funds	City Bonding (FY 2025)				
Quantity	14.00	Price Per:	\$8,610.00	Total Price	\$120,540
Purpose of Transaction (Please give a detailed explanation for the purpose of the transaction. This should not be one / two sentences.)	The City will be doing approx. fourteen (14) trucks, adding or repairing the plow frames. This is to extend the life of the city plow trucks; which the City estimates to reach a 20 year life expectancy.				
Department Submission [Name and Title]	Robert A. Orifice Sr. Fleet Superintendent				
Finance Review and Submission [Name and Title]	Kathy Chambers, MBA, MPA, Senior Buyer, Procurement Analyst Michael Gormany, Finance Director				

FY24-25 BUDGET - CAPITAL REQUEST

Owner	Project Name	Description/Reason	Funding Source	FY25	FY26	FY27	FY28	FY29
Public Works	DPW - Passenger Vehicles	72WN - 1998 Crown Victoria - Pool	Bonding	\$ 35,000	\$ -	\$ -	\$ -	\$ -
Public Works	DPW - Passenger Vehicles	80WN- 2000 Ford Crown Victoria- Park Rec	Bonding	\$ 35,000	\$ -	\$ -	\$ -	\$ -
Public Works	DPW - Passenger Vehicles	74WN - 1998 Crown Victoria - Pool	Bonding	\$ 35,000	\$ -	\$ -	\$ -	\$ -
Public Works	DPW - Passenger Vehicles	169WN- 2001 Ford Crown Victoria	Bonding	\$ 35,000	\$ -	\$ -	\$ -	\$ -
Public Works	DPW - Passenger Vehicles	79WN - 1999 Ford Crown Victoria	Bonding	\$ 35,000	\$ -	\$ -	\$ -	\$ -
Public Works	DPW - Passenger Vehicles	242WN- 2004 Ford Crown Victoria	Bonding	\$ 35,000	\$ -	\$ -	\$ -	\$ -
Public Works	DPW - Passenger Vehicles	243WN- 2004 Crown Victoria - Zoning Coniff	Bonding	\$ 35,000	\$ -	\$ -	\$ -	\$ -
Public Works	DPW- Passenger Vehicles	110WN - 2005 Crown Victoria - Mayors Office	Bonding	\$ -	\$ 35,000	\$ -	\$ -	\$ -
Public Works	DPW Vehicle - Heavy Duty	1994 Hyster Forklift	Bonding	\$ -	\$ -	\$ 100,000	\$ -	\$ -
Public Works	DPW Vehicle - Heavy Duty	121WN- 2012 International Dump 7400 #5	Bonding	\$ -	\$ -	\$ 475,000	\$ -	\$ -
Public Works	DPW Vehicle - Heavy Duty	155WN - 2012 International Dump 7400 #10	Bonding	\$ -	\$ -	\$ 300,000	\$ -	\$ -
Public Works	DPW Vehicle - Heavy Duty	115WN - 2005 International Dump 7400 #9	Bonding	\$ -	\$ -	\$ 350,000	\$ -	\$ -
Public Works	DPW Vehicle - Heavy Duty	116WN - 2008 International Dump 7400SD #2	Bonding	\$ -	\$ -	\$ -	\$ 350,000	\$ -
Public Works	DPW Vehicle - Heavy Duty	119WN - 2008 International Dump 7400SD #8	Bonding	\$ -	\$ -	\$ -	\$ 350,000	\$ -
Public Works	DPW Vehicle - Heavy Duty	146WN - 2011 Elgin Sweeper (Pelican) NP - PW	Bonding	\$ -	\$ 400,000	\$ -	\$ -	\$ -
Public Works	DPW Vehicle - Heavy Duty	152WN - 2011 Doosan Loader (DI250) - PW	Bonding	\$ -	\$ 450,000	\$ -	\$ -	\$ -
Public Works	DPW Vehicle - Heavy Duty	109WN - 2001 Volvo Dump -PW Tandem axle	Bonding	\$ -	\$ 450,000	\$ -	\$ -	\$ -
Public Works	DPW Vehicle - Heavy Duty	244WN - 2012 Pickup W/Plow - PARKS	Bonding	\$ -	\$ 85,000	\$ -	\$ -	\$ -
Public Works	DPW Vehicle - Heavy Duty	163WN - 2000 Sterling VAC Truck (LT7501) - PV	Bonding	\$ 580,000	\$ -	\$ -	\$ -	\$ -
Public Works	DPW Vehicle - Heavy Duty	201WN - 2005 International Dump #7- PW	Bonding	\$ -	\$ -	\$ 350,000	\$ -	\$ -
Public Works	DPW Vehicle - Heavy Duty	2007 John Deere Tractor 2520w/cab-blower-load	Bonding	\$ 175,000	\$ -	\$ -	\$ -	\$ -
Public Works	DPW Vehicle - Heavy Duty	180WN - 2001 GMC 6500 Utility	Bonding	\$ 85,000	\$ -	\$ -	\$ -	\$ -
Public Works	DPW Vehicle - Heavy Duty	162WN- Senior Bus	Bonding	\$ -	\$ -	\$ 250,000	\$ -	\$ -
Public Works	DPW Vehicle - Heavy Duty	Frame restoration-sand blasting/paint	Bonding	\$ 125,000	\$ -	\$ -	\$ -	\$ -
Public Works	DPW Vehicle - Heavy Duty	(NEW)- Heavy Duty 24TON Constr. Trailer	Bonding	\$ 75,000	\$ -	\$ -	\$ -	\$ -
Public Works	DPW Vehicle- Heavy Duty	166WN- 1995 GMC 8500 Dump-plow-sander	Bonding	\$ -	\$ -	\$ 300,000	\$ -	\$ -
Public Works	DPW Vehicle - Heavy Duty	HWY#14 Rack Truck	Bonding	\$ -	\$ 155,000	\$ -	\$ -	\$ -
Public Works	DPW Vehicle- Heavy Duty	HWY#15 Rack Truck	Bonding	\$ -	\$ -	\$ 155,000	\$ -	\$ -
Public Works	DPW Vehicle- Heavy Duty	75WN- 2021 F-350 PU-DUMP	Bonding	\$ -	\$ -	\$ -	\$ -	\$ 115,000
Public Works	DPW Vehicle- Heavy Duty	84WN F-350 -plow-sander-dump - pu	Bonding	\$ -	\$ -	\$ -	\$ -	\$ 85,000
Public Works	DPW Vehicle - Light Duty	81WN - 2005 F250 Pickup w/Plow -	Bonding	\$ -	\$ -	\$ -	\$ -	\$ 75,000
Public Works	DPW Vehicle - Light Duty	239WN - EOC Bus 1999	Bonding	\$ -	\$ -	\$ 125,000	\$ -	\$ -
Public Works	DPW Vehicle - Light Duty	193WN F-350 -plow-sander-dump - pu	Bonding	\$ -	\$ -	\$ -	\$ -	\$ 95,000
Public Works	DPW Vehicle - Light Duty	7WN - 2020 F250 Pickup	Bonding	\$ -	\$ -	\$ -	\$ -	\$ 70,000
Public Works	DPW Vehicle - Light Duty	122WN- 2008 VAN	Bonding	\$ -	\$ -	\$ 75,000	\$ -	\$ -
Public Works	DPW Vehicle - Light Duty	187WN- 2005 FORD F-450 UTILITY W/CRANE	Bonding	\$ 175,000	\$ -	\$ -	\$ -	\$ -
Public Works	DPW Vehicle - Light Duty	138WN - 2021 F-350 dump-plow	Bonding	\$ -	\$ -	\$ -	\$ -	\$ 85,000
Public Works	DPW Vehicle - Light Duty	113WN - 2021 F-350 PU/dump/plow/sander	Bonding	\$ -	\$ -	\$ -	\$ -	\$ 95,000
Public Works	DPW Vehicle - Light Duty	248WN - 2004 F-150 PU	Bonding	\$ -	\$ -	\$ 65,000	\$ -	\$ -
Public Works	DPW Vehicle - Light Duty	105WN- 2000 F350 2WD DUMP	Bonding	\$ 85,000	\$ -	\$ -	\$ -	\$ -
Public Works	DPW Vehicle - Light Duty	86WN- 2004 F350 2WD Flatbed Flower Truck	Bonding	\$ -	\$ -	\$ -	\$ 100,000	\$ -



222 Roberts Street
Phone: 800-453-6967

East Hartford, CT 06108
Fax: 860-610-6242

Robert Orifice
City of West Haven
Public Works Department
1 Collis Street
West Haven CT.06516

August 9, 2024

State Contract 15PSX0017

We are Pleased to Estimate the Following :

- Sandblast and Paint Frame Rails Behind Cab, Tow Plate and Front Hitch
- Sandblast Long Sills and Underside of Body
- Underside of Body Painted Black

- Replace Rear Hydraulic Hoses from Pipe Rack to Monroe Body

FOB:East Hartford, CT.....Budget Only.....\$8,610.00 per Truck

This is an ESTIMATE only.

Final cost may vary due to unforeseen parts and labor required to complete the repair.

Pricing Is Subject To Change Due To Potential Variation In Conditions Of Frames

Respectfully Submitted,
Jim Uccello

Jim Uccello
Sales Consultant

ACCEPTANCE OF PROPOSAL: The above prices, specifications, and conditions are satisfactory and are hereby accepted.

SIGNED: _____ DATE: _____

Contract Summary

General Information

Contract Number 15PSX0017
Issue Date May 15, 2015
Organization State of CT - DAS Procurement
Status Active
Multi Contractor Contract Yes
Title Maintenance and Repair of Class 1-8 Vehicles
Description Maintenance and Repair of Class 1-8 Vehicles
Contract Administrator Madelyne Colon
Email Address Madelyne.Colon@ct.gov
Request Number
Solicitation Number
Enable Contract as Round Trip No
P-Card Accepted No
PO Dispatch Contractor

Commodity

Code	Description
21000000	Farming and Fishing and Forestry and Wildlife Machinery and Accessories

Contractors

Name Camerota Truck Parts			
Contact Type	Contact Name	Contact Email	Contact Phone
Main Contact	KATHLEEN CAMEROTA		8607630896
Name Street Fleet Mechanics LLC			
Contact Type	Contact Name	Contact Email	Contact Phone
Main Contact	sandra potito		8602432499
Name Lombard Ford, Inc			
Contact Type	Contact Name	Contact Email	Contact Phone
Main Contact	Robert Lombard		8603793301
Name BLACK ROCK TRUCK GROUP INC.			
Contact Type	Contact Name	Contact Email	Contact Phone
Main Contact	Mark Pater		2034810373
Name Nutmeg International Trucks, LLC			
Contact Type	Contact Name	Contact Email	Contact Phone
Main Contact	Jimmy Lariviere	jlariviere@allegiancetrucks.com	8032404499
Name Courville's Garage Inc.			
Contact Type	Contact Name	Contact Email	Contact Phone
Main Contact	Diana Jacaruso		8608481221
Name King Cadillac GMC, Inc			
Contact Type	Contact Name	Contact Email	Contact Phone
Main Contact	David Guillot	king.david@snet.net	8609286572---
Name Plaza Service Center, Inc.			
Contact Type	Contact Name	Contact Email	Contact Phone
Main Contact	Timothy Clark	timclark@plazaservicecenter.com	2032693550
Name Breezy Point Truck Repair Inc			
Contact Type	Contact Name	Contact Email	Contact Phone
Main Contact	Breezy Point Truck Repair	jjg2364@hotmail.com	2033772092---
Name Tracy's Garage			
Contact Type	Contact Name	Contact Email	Contact Phone
Main Contact	Michael Tracz	cbaxter01@snet.net	2037349002---
Name Mirabelli Automotive, LLC			
Contact Type	Contact Name	Contact Email	Contact Phone
Main Contact	Peter Mirabelli	peterm@pjmirabelli.com	8609535029---
Name TASCA AUTOMOTIVE GROUP CT HARTFORD			
Contact Type	Contact Name	Contact Email	Contact Phone
Main Contact	john breslin	jbreslin@tasca.com	860-796-2499
Name FREIGHTLINER OF HARTFORD INC			
Contact Type	Contact Name	Contact Email	Contact Phone
Main Contact	Greg Martinotti	greg@fohct.com	8605599547

Pricing Information

Contract Type	Migrated DAS Contract
Pricing Type	Fixed Price
Total Value Condition	Estimate
Total Value(USD)	975,000.00
Retainage Percent	0.00
Retainage Notes	
Initial Expended Value(USD)	0.00
Cumulative Encumbered/Expended Value(USD)	0.00
Total Paid(USD)	0.00
Remaining Balance(USD)	975,000.00
Value to Go(%)	100.00
Payment Terms	Net 45 Days
Payment Notes	
Delivery Terms	Free On Board Destination
Delivery Notes	
Other Notes	Legacy Commodity Code=65

Contract Period

Award Date	June 19, 2015
Effective Date	June 19, 2015
Amendment Effective Date	June 14, 2024
Expiration Date	June 30, 2025
Potential Final Expiration Date	June 30, 2025

Custom Fields

Amendment(s)

Field Title	Field Description
Amendment 1	Amendment has been issued to update the contract administrator to Madelyne Colon 06.4.21
Amendment 2	Contract Supplement 5 is issued to post a 5% increase in the State Maximum Per Service Prices, and a price increase for Freightliner of Hartford, Inc.
Amendment 3	Amendment 3 has been issued to reflect supplement 6 for a price increase for Freightliner of Hartford, Inc.effective June 1, 2022 (Madelyne Colon 05.26.22)
Amendment 4	Amendment 7 has been issued to reflect supplement 7 for a price increase for Freightliner of Hartford, Inc. effective June 1, 2023 (Marisol Rivera 6.2.2023)
Amendment 5	Amendment 5 has been issued to reflect supplement 8 correction on previous supplement missing the new State of Connecticut maximum price for service and a price increase on the Exhibit B Price Schedule for Freightliner of Hartford, Inc. and Mirabelli Automotive LLC. All terms and conditions not otherwise affected by this supplement remain unchanged and in full force and effect. (Maddy 06.14.24)

Contract Additional Information

Field Title	Field Description
Agrees to Supply Political SubDivisions	Yes
Core Catalog Item Contract	No

Contract Clauses

No Clause(s) found

Catalog Names

No catalog(s) found

Document(s)

Document Name	Upload Date
15PSX0017CA Contract Document S8.pdf	June 14, 2024
Multiple Supplier Contract Summary.xlsx	July 02, 2020

Administrative Document(s)

No Documents Found

Authorization

State of CT - DAS Procurement	DAS Construction Services
Executive Branch	Children and Families, Dept. of
Connecticut State Library	Correction, Dept. of
Andover, Town of	Developmental Services North
Developmental Services West	Developmental Services Central
Early Childhood, Office of	Economic and Community Development
Education, Dept. of	Emergency Serv. & Public Protection
Energy & Environmental Protection	Housing, Dept. of
Insurance, Dept. of	Labor, Dept. of
Mental Health & Addiction Services	Military Department
Policy & Management, Office of	Public Health, Dept. of
Rehabilitation Services, Dept. of	Revenue Services, Dept. of
Social Services, Dept. of	Connecticut Library Consortium
Constitutional Office	Quasi Public State Agencies
DAS Property Acquisition	DAS Leasing
DAS Real Property Sales	Developmental Services, Dept. of
Developmental Services South	DDS Provider Contracts
DAS Property Management	Aging & Disability Services
Education & Services for the Blind	Agricultural Experiment Station
Agriculture, Dept. of	Auditors of Public Accounts
Charter Oak State College	Commission On Human Rights
Connecticut State University System	Consumer Council, Office of
Criminal Justice, Division of	Governmental Accountability
State Contracting Standards Board	Victim Advocate, Office of
Governor, Office of the	Higher Education, Dept. of
Insurance & Risk Management	Lieutenant Governor, Office of the
Medical Examiner, Office of Chief	Motor Vehicles, Dept. of
State Ethics, Office of	Capital Community College
Central Connecticut State Univ.	CT State Colleges & Universities
Eastern Connecticut State Univ.	Housatonic Community College
Quinebaug Valley Comm. College	Southern Connecticut State Univ.
Three Rivers Comm. College	University of Connecticut
UConn Health Center	Western Connecticut State Univ.
Comptroller, Office of State	Treasurer, Office of State
CT Teachers' Retirement Board	Transportation, Dept. of
DOT - Purchasing	Veterans' Affairs, Dept. of
Protection & Advocacy, Office of	Ansonia Housing Authority
Workforce Competitiveness Office Of	Gateway Community College
Manchester Community College	Middlesex Community College
Naugatuck Valley Comm. College	Northwestern CT Comm. College
Norwalk Community College	Tunxis Community College
Colleges & Universities	Secretary of the State
Connecticut Port Authority	Connecticut Lottery Corporation
Connecticut Science & Exploration	Connecticut Development Authority
Connecticut Green Bank	Regional Water Authority
Boards, Commissions and Councils	Developmental Disabilities
Connecticut Siting Council	Consumer Protection, Dept. of
CT Retirement Security Authority	Elections Enforcement Commission
Fire Prevention & Control	Firearms Permit Examiners, Board of

Freedom of Information Commission	Police Officer Standards & Training
Property Review Board	Psychiatric Security Review Board
Siting Council	State Academic Awards, Board for
State Board of Accountancy	State Marshal Commission
Workers' Compensation Commission	DAS Business Office
A-Z Corp	F8 Properties
RM Bradley	Simon Konover
Owens Services	LAZ Parking
DOT - Construction Contracts Unit	Office of the Attorney General
Legislative Branch	Not For Profits
Non-Executive Agency	Cities, Towns & Municipalities
Ansonia, City of	Ashford, Town of
Avon, Town of	Beacon Falls, Town Of
Berlin, Town of	Bethany Board of Education
Bethel, Town of	Bethany, Fire Marshall
Bethlehem, Town of	Bloomfield Public Schools
Branford, Town of	Bridgeport, City of
Bridgeport Economic Development Cor	Bridgeport Housing Authority
Bristol, City of	Brookfield, Town of
Brookfield Public Schools	Brookfield Water Pollution Control
Brooklyn Public Schools	Burlington, Town of
Canterbury Public Schools	Canton, Town of
Capital Region Development Auth.	Capitol Region Council Governments
Capitol Region Education Council	Cheshire, Town of
Chester, Town of	Clinton, Town Of
Colchester, Town of	Columbia, Town of
Coventry, Town of	Cromwell, Town of
Danbury, City of	Danbury Housing Authority
Darien, Town of	Derby, Town of
Durham, Town of	East Granby, Town of
East Haddam, Town of	East Hampton Board of Education
East Hartford, Town of	East Hartford Housing Authority
East Hartford Public Schools	East Haven, Town of
East Lyme, Public Schools	East Lyme, Town of
East Lyme, Public Works	Bethany, Town of
East Hampton, Town of	Enfield, Town of
Enfield Housing Authority	Farmington, Town of
Farmington Public Schools	Glastonbury, Town of
Glastonbury Housing Authority	Guilford, Town of
Guilford Public Schools	Hartford, City of
Hartford Energy Improvement Dist.	Greater Hartford Transit District
Hartford Housing Authority	Hartford Public School
Middletown, City of	Middletown Board of Education
Middletown Housing Authority	Norwalk, City of
Norwalk Public Schools	Norwalk Transit District
Norwich, City of	Norwich Community Development
Norwich Housing Authority	Preston, Town of
Preston Board of Education	Putnam, Town of
Putnam Public Schools	Somers, Town of
Somers Board of Education	South Windsor, Town of

South Windsor Board of Education
Southington, Town of
Stratford, Town of
Suffield, Town of
Torrington, City of
Bridgeport Transit Authority
Ledyard Public Schools
Vernon Housing Authority
Voluntown, Town of
Waterbury, City of
West Hartford, Town of
Westport, Town of
Wethersfield, Town of
Woodbridge, Town of
Ellington Public Schools
Housatonic Resources Recovery Auth.
Sherman Board of Education
Willimantic Housing Authority
East Windsor, Town of
Fairfield, Town of
Granby, Town of
Griswold, Town of
Groton, Town of
Hamden, Town of
Jewett City, Borough of
Lebanon, Town of
Madison, Town of
Mansfield, Town of
Meriden, City of
Middlefield, Town of
Monroe, Town of
Morris, Town of
New Britain, City of
New Fairfield, Town of
New Haven, City of
New Milford, Town of
Newtown, Town of
North Haven, Town of
Old Saybrook, Town of
Oxford, Town of
Plainville, Town of
Pomfret, Town of
Regional School District No. 1
Regional School District No. 8
Ridgefield, Town of
Roxbury, Town of
Southbury, Town of
Stafford, Town of
Stonington, Town of
Thompson, Town of

South Windsor Housing Authority
Southington Board of Education
Stratford Housing Authority
Suffield Public Schools
Torrington, Public School
Ledyard, Town of
Vernon, Town of
Vernon Board of Education
Voluntown Board of Education
Waterbury Housing Authority
West Hartford Nutrition Services
Westport Public Schools
Wethersfield Housing Authority
Woodbridge School District
Hampton Board of Education
Salem Board of Education
Wallingford Housing Authority
Winchester Public Schools
Essex, Town of
Franklin, Town of
Greenwich, Town of
Groton, City of
Haddam, Town of
Hebron, Town of
Killingly, Town of
Lyme, Town of
Manchester, Town of
Marlborough, Town of
Middlebury, Town of
Milford, City of
Montville, Town of
Naugatuck, Town of
New Canaan, Town of
New Hartford, Town of
New London, City of
Newington, Town of
North Branford, Town of
North Stonington, Town of
Orange, Town of
Plainfield, Town of
Plymouth, Town of
Portland, Town of
Regional School District No. 14
Regional School District No. 17
Rocky Hill, Town of
Simsbury, Town of
Sprague, Town of
Stamford, City of
Thomaston, Town of
Tolland, Town of

Barkhamsted, Town of	Trumbull, Town of
Waterford, Town of	West Haven, City of
Westbrook, Town of	Weston, Town of
Windham, Town of	Windsor Locks, Town of
Windsor, Town of	Wolcott, Town of
Woodstock, Town of	CT Metro. Council of Governments
LEARN	CT River Valley Council of Gov.
Metropolitan District Commission	Naugatuck Valley Council of Gov.
NE Transportation / CT Transit	Northeastern CT Council of Gov.
Northeastern CT Transit District	Northwest Hills Council of Gov.
Shelton Housing Authority	So. Central CT Regional Water Auth.
South East Area Transit District	Community Renewal Team
CT Health and Ed. Facilities Auth.	CT Housing Finance Authority
Connecticut Innovations	EASTCONN
Materials Innovation & Recycling	Western CT Council of Governments
CET	Connecticut Transit
CT Conference of Municipalities	Connecticut Airport Authority
Western CT Tourism District	Valley Association
Administrative Services	Health Strategy, Office of
State Education Resource Center	Bloomfield, Town of
Brooklyn, Town of	Canterbury, Town of
Ellington, Town of	Hampton, Town of
Salem, Town of	Shelton, Town of
Sherman, Town of	Wallingford, Town of
Winchester, Town of	Cheshire Public Works
Enfield Social Services	Enfield Fleet Services
Middlefield Voluntary Fire Company	New Hartford Public Schools
Portland Public Schools	Baltic Public Schools
Old Lyme, Town Of	Madison Public Works
W. Hartford Bloomfield Health Dist.	West Hartford Fire Department
West Hartford Public Library	Windsor Locks Public Schools
Sharon, Town Of	Regional School District No. 5
CHEFA	Greater New Haven Transit District
Avon Recreation & Parks Department	CHESLA
Oxford Public Schools	Norwalk Redevelopment Agency
Middlebury Public Works	CHFA
Connecticut General Assembly	DPH - Communications
Public Health Systems and Equity	DPH Facility Licensing
Community Family Health and Prevent	Derby Public Schools
Plymouth Housing Authority	ISAAC Charter School
Norwalk, City	MIRA
Judicial Branch	Probate Court Administrator, Office
CAFCA	MARC, Inc. of Manchester
Salisbury, Town of	Willington, Town of
Old Colony Beach Club Association	Deep River, Town of
Deep River Housing Authority	Groton Public Schools
Savin Rock Communities	Regional School District No. 12
Regional School District No. 15	Cheshire Public Schools
CSDNB Board of Education	First District Water Dept., Norwalk
Seymour, Town of	Connecticut Paid Leave Authority

Canton Public Schools
Bolton, Town of
Banking, Dept. of
United Community & Family Services
Derby Public Library
Shelton Economic Development Corp.
Town of Watertown
TOW - Public Works Department
New Haven Parking Authority
Easton, Redding & Region 9 Schools
Winsted Water Works
South Cntrl Regional Council of Gov
Middletown South Fire District
Estuary Transit District
Litchfield, Town of
DOT - Maintenance
Capital Workforce Partners
DPH - Newborn Screening
Kent, Town of
OCPD Assigned Counsel Unit
Healthcare Advocate, Office of the
Regional School District No. 18
Achievement First
Colebrook School
Hamden Housing Authority
Seymour Housing Authority
Capital for Change
Plainfield Public Schools
Lebanon Public Schools
Groton Housing Authority
North Haven Housing Authority
Journey Home
Barnum Museum, The
North Stonington Public Schools
Greenwich Public Schools
Milford Redevmt & Hsng Ptnrshp MRHP
Community Builders Inc, The
Ledge Light Health District
Five Points Arts
New Beginnings Family Academy
DOT - Planning
Morris Housing Authority
Torrington Housing Authority
Windham Region Transit District
Goodwin University
Manchester Housing Authority
Rocky Hill Housing Authority
Weston Public Schools
East Haven Public Schools
Essex Library Association

Eastern Regional Tourism District
Bolton Board of Education
Cromwell Public Schools
The Child & Family Guidance Center
Easton, Town of
TEAM Inc.
Access Health CT
Wolcott Board of Education
Area Coop Ed. Services (ACES)
Southeastern CT Council of Gov
Windham Public Schools
Regional School District No. 13
Beth-El Center
Prospect, Town of
Litchfield Public Works Department
Public Health Preparedness & L H A
CTECS
Somers Public Schools
Public Defender Services, Division
Litchfield Housing Authority
Norwich Free Academy
Stratford Public Schools
Colebrook, Town of
Killingly Public Schools
Monroe Public Schools
Wethersfield Public Schools
Naugatuck Public Schools
DOT - Rail, Office of
Woodbury, Town of
Thomaston Public Schools
Stamford Public Schools
Newington Public Schools
Ridgefield Public Schools
New Milford Board of Education
Freeman Center, The
New Opportunities Inc
Sterling, Town of
Thompson Housing Authority
Branford Public Schools
Portland Housing Authority
Litchfield County Housing Opporntny
Wilton, Town of
Mutual Housing Assoc. Greater Htfd
East Granby Public Schools
North Branford Board of Education
Enfield Public Schools
Cooperative Educational Service CES
Mark Twain House and Museum, The
Workforce Strategy, Office of
Scotland, Town of

DPH Enviro Health & Drinking Water	Griswold Housing Authority
Public Health Workforce Development	Thames River Community Service Inc
Regional School District No. 10	Stafford Public Schools
Harriet Beecher Stowe Center	Regional School District No. 16
Elm City Montessori School	Watertown, Town of
Griffin Hospital	Pomfret Community School
Stamford Museum & Nature Center	CT Housing Partners
Watertown Board of Education	MDA - MIRA Dissolution Authority
Perception Programs	Ashford Housing Authority
Windham Region No Freeze Project	New Reach Inc.
Prospect Fire Department	Community Solutions Inc
CT Institute for the Blind Oak Hill	West Hartford Housing Authority
Boys & Girls Club of Greenwich	Redding, Town of
Bridges Healthcare Inc	Sheldon Oak Central Inc
Integrated Day Charter School	Elderly Housing Management Inc
Regional School District No. 4	Southeastern Ct Water Authority
Montville Housing Authority	New Samaritan Parkville
Greater Dwight Development Corp	Southington Housing Authority
Harwinton, Town of	Windsor Housing Authority
CSDE - Child Nutrition	Housing Authority
New London Housing Authority	Estuary Council of Seniors Inc
Coventry Housing Authority	CJIS-CT
YWCA Hartford Region	Woodstock Public Schools
Stamford Urban Redevelopment Commis	Bridgewater, Town of
Montville Board of Education	DEEP - COUNCIL SOIL WATER CONSERVAT
New London Homeless Hospitality Cen	Naugatuck Valley Health District
Killingworth, Town of	Preston Parks & Recreation
East Windsor Public Schools	DPH Firearm Injury Prevention
Goodwin Univ Educational Services	North Central Conservation District
Naugatuck Housing Authority	Bethel Housing Authority
Winchester Housing Authority	Bristol Housing Authority
OSC Procurement	Derby Water Pollution Control Auth
DOT - Engineering & Construction	ConnCORP LLC
Family Centers Inc.	TEEG
Mercy Housing and Shelter Corp	Elm City Communities - Housing Auth
Connecticut Public Broadcasting	Colchester Board of Education
Ascentria Care Alliance	Lutheran Services Association
Berlin Housing Authority	Charter Oak Cultural Center
Boys & Girls Village	DAS Commissioner, Office of
CT Institute - Refugees & Immigrant	Middlesex County Chamber Commerce
Christian Community Action	



Office of the Finance Director

City of West Haven
 355 Main Street
 West Haven, Connecticut 06516

MARB Contract Form

Contract Name	Purchase of F-250 XLT truck				
City Agency	Public Works				
Vendor Utilized	Gengras Ford				
Address	225 New Britain Avenue				
City, State, Zip	Plaiville, CT 06062				
Procurement Process	<input type="checkbox"/> Bid/RFP [Enter the Bid No] <input checked="" type="checkbox"/> State Contract [19PSX0161] <input type="checkbox"/> Cooperative Agreement [Enter Source Name and Contract No] <input type="checkbox"/> Sole Source <input type="checkbox"/> Other Source []				
No of Bid/RFP Respondents	N/A				
Quote No('s) if applicable	240409001				
Source of Funds	City Bonding (FY 2025)				
Quantity	1.0	Price Per:	\$67,220.90	Total Price	\$67,220.90
Purpose of Transaction (Please give a detailed explanation for the purpose of the transaction. This should not be one / two sentences.)	Replacement plan as outlined in the City FY 2024-2025 capital plan. This will be replacing the 2004 F-250 Pickup w/ Plow				
Department Submission [Name and Title]	Robert A. Orifice Sr. Fleet Superintendent				
Finance Review and Submission [Name and Title]	Kathy Chambers, MBA, MPA, Senior Buyer, Procurement Analyst Michael Gormany, Finance Director				

FY24-25 BUDGET - CAPITAL REQUEST

Owner	Project Name	Description/Reason	Funding Source	FY25	FY26	FY27	FY28	FY29
Public Works	DPW Vehicle - Light Duty	170WN -2012 Ford F250 pu w/ plow	Bonding	\$ 90,000	\$ -	\$ -	\$ -	\$ -
Public Works	DPW Vehicle - Light Duty	164WN - 1999 F550 Flatbed 4X4	Bonding	\$ -	\$ 150,000	\$ -	\$ -	\$ -
Public Works	DPW Vehicle - Light Duty	69WN - 2004 F-250 Pickup w/ Plow	Bonding	\$ 75,000	\$ -	\$ -	\$ -	\$ -
Public Works	DPW Vehicle - Light Duty	10WN- 2009 F-150 Pickup	Bonding	\$ 85,000	\$ -	\$ -	\$ -	\$ -
Public Works	DPW Vehicle- Light Duty	62WN - 2004 F-250 Pickup w/ Plow	Bonding	\$ -	\$ -	\$ -	\$ -	\$ 85,000
Public Works	DPW Vehicle- Light Duty	12W N- 2016 Explorer AWD	Bonding	\$ 40,000	\$ -	\$ -	\$ -	\$ -
Public Works	DPW Vehicle- Light Duty	78WN- 2004 SUV-Sidewalk Superv.	Bonding	\$ -	\$ -	\$ -	\$ -	\$ 45,000
Public Works	DPW Vehicle- Light Duty	159WN - 2020 F-350 PU W/PLOW	Bonding	\$ -	\$ -	\$ -	\$ -	\$ 75,000
Public Works	DPW Vehicle- Light Duty	245WN - 2006 - E-350 Box Van	Bonding	\$ -	\$ -	\$ -	\$ 85,000	\$ -
Public Works	DPW EQUIPMENT	106WN - 2013 Global Sweeper	Bonding	\$ -	\$ -	\$ 425,000	\$ -	\$ -
Public Works	DPW EQUIPMENT	229WN - Portable Light Tower	Bonding	\$ -	\$ -	\$ 65,000	\$ -	\$ -
Public Works	DPW EQUIPMENT	Volvo L90 Loader- 2019	Bonding	\$ -	\$ -	\$ -	\$ -	\$ -
Public Works	DPW EQUIPMENT	Volvo L110 Loader- 2014	Bonding	\$ -	\$ -	\$ -	\$ -	\$ 450,000
Public Works	DPW EQUIPMENT	John Deere 6120 Tractor 114WN - 2004	Bonding	\$ -	\$ 280,000	\$ -	\$ -	\$ -
Public Works	DPW EQUIPMENT	Barber Surf Rake	Bonding	\$ -	\$ 225,000	\$ -	\$ -	\$ -
Public Works	DPW EQUIPMENT	1995 Samsung 130LCM Excavator	Bonding	\$ -	\$ -	\$ -	\$ 450,000	\$ -
Public Works	DPW EQUIPMENT	Hwy. Small Equip	Capital Non-Recurring	\$ 10,000	\$ -	\$ -	\$ -	\$ -
Public Works	DPW EQUIPMENT	Safety Improvements	Capital Non-Recurring	\$ 10,000	\$ -	\$ -	\$ -	\$ -
Public Works	DPW EQUIPMENT	Build.Maint.Equip	Capital Non-Recurring	\$ 10,000	\$ -	\$ -	\$ -	\$ -
Public Works	DPW EQUIPMENT	NEW FILE CABINETS FOR FLEET OFFICES	Capital Non-Recurring	\$ 5,000	\$ -	\$ -	\$ -	\$ -
Public Works	DPW EQUIPMENT	1 COLLIS-NEW SHOP AIR COMPRESSOR	Bonding	\$ 35,000	\$ -	\$ -	\$ -	\$ -
Public Works	DPW EQUIPMENT	184WN - 2004 UTILITY TRAILER- PARKS	Bonding	\$ -	\$ -	\$ -	\$ 12,000	\$ -
Public Works	DPW EQUIPMENT	FLAILER ATTACHMENT FOR LOADER	Bonding	\$ -	\$ 200,000	\$ -	\$ -	\$ -
Public Works	DPW EQUIPMENT	Stump Grinder	Bonding	\$ -	\$ 100,000	\$ -	\$ -	\$ -
Public Works	DPW EQUIPMENT	Air Compressor-1996 - 185PSI -Trailer	Bonding	\$ -	\$ 40,000	\$ -	\$ -	\$ -
Public Works	DPW EQUIPMENT	174WN - Paint Trailer - Parks-1998	Bonding	\$ 10,000	\$ -	\$ -	\$ -	\$ -
Public Works	DPW EQUIPMENT	Solar Sign-PW	Bonding	\$ 65,000	\$ -	\$ -	\$ -	\$ -
Public Works	DPW EQUIPMENT	182WN - 1995 Utility Trailer	Bonding	\$ -	\$ -	\$ -	\$ 12,000	\$ -
Public Works	DPW EQUIPMENT	148WN - 1998 Wenger Stage Trailer	Bonding	\$ -	\$ -	\$ 300,000	\$ -	\$ -
Public Works	DPW EQUIPMENT	226WN - 2006 Case 580 SM Backhoe - PW	Bonding	\$ 245,000	\$ -	\$ -	\$ -	\$ -
Public Works	DPW EQUIPMENT	196WN - 2016 Utility Trailer	Bonding	\$ -	\$ -	\$ -	\$ -	\$ 14,500
Public Works	DPW EQUIPMENT	198WN - 1989 Utility Trailer	Bonding	\$ -	\$ -	\$ -	\$ 14,500	\$ -
Public Works	DPW EQUIPMENT	TBD - Utility Trailer- homemade	Bonding	\$ -	\$ -	\$ -	\$ 14,500	\$ -
Public Works	DPW EQUIPMENT	221WN - 2005 Utility Trailer	Bonding	\$ -	\$ -	\$ -	\$ 14,500	\$ -
Public Works	DPW EQUIPMENT	Golf Cart	Bonding	\$ 10,000	\$ -	\$ -	\$ -	\$ -
Public Works	DPW EQUIPMENT	Kubota UTV	Bonding	\$ -	\$ -	\$ -	\$ 65,000	\$ -
Parks & Recreation	Beach Sand Management	Erosion of beach area	Bonding	\$ 150,000	\$ 300,000	\$ 400,000	\$ 400,000	\$ 400,000

Gengras Ford, LLC

225 New Britain Avenue
 Plainville, CT 06062
 Phone: 860.727.6302
 www.gengras.com



Quote Number: **240409001**

Fleet Nr: **69 WN**

STATE CONTRACT NO: 19PSX0161

Make	MY	Model	Contract Price
Ford	2024	F-250 Super Cab 4x4 (X2B) - 148" wheelbase	\$ 47,235.00

All specifications are subject to verification of manufacturer's published standard and optional equipment. Vehicle to include all manufacturers standard equipment plus the following options:

	Option Code	Description	List Price
1	Z1	Oxford White	\$ -
2	AS	Vinyl 40/20/40 Medium Dark Slate	\$ -
3	99N	7.3L DEC V8 Gas engine	\$ -
4	44F	Ten speed Automatic Trans	\$ -
5	603A-SC	XLT - SC	\$ 3,660.00
6	STD	Cruise Control	\$ -
7	STD	Trailer Brake Controller (incl. Smart Trailer Tow Connector)	\$ -
8	STD	Power Equipment Group - Manually Telescoping, Folding Trailer Tow Mirrors with Power/Heated Glass, Heated Convex Spotter Mirror, Integrated Clearance Lamps/Turn Signals	\$ -
9	STD	Spare Key - One (1)	\$ -
10	473	Snow Plow Prep	\$ 250.00
11	67B	HD Alternator - 410 amp	\$ 115.00
12	X3E	3.73:1 Elocking Rear Axle	\$ 430.00
13	85G	Tailgate Step	\$ 375.00
14	592	Roof Clearance Lights	\$ 95.00
15	435	Sliding Rear Window	\$ 405.00
16	86M	Medium-duty Battery	\$ 210.00
17	66S	Upfitter Switches	\$ 165.00
18	166	Carpet Delete	\$ (50.00)
19	17P	XLT Premium Package	\$ 4,150.00
20	61L	Wheel Liners	\$ 180.00
21	61S / 62S	Splash Guards - front & rear	\$ 130.00
22	17K	Sport Appearance Package	\$ 2,955.00
23	52S	Interior Work Surface	\$ 140.00
24	85S	Tough Bed	\$ 595.00
25			\$ -
<i>Total Options per Contract Price (list price)</i>			\$ 13,805.00
<i>Total Factory Options Discount (6%)</i>			\$ (828.30)
<i>Total Options per Contract Price (net price)</i>			\$ 12,976.70

Gengras Ford, LLC

225 New Britain Avenue
Plainville, CT 06062
Phone: 860.727.6302
www.gengras.com



Quote Number: **240409001**

Aftermarket Accessories

	Vendor / Manufacturer	Hours	Description	List Price
1	Whelen	5.0	Acari T-Series - 20" Platform. WITH Mini liberty II permanent mount AAAA, alley lights and take down lights, 6 light Dominator TIR3 amber T/A Amber and control head.	\$ 5,200.00
2	WeatherTech	0.0	WeatherTech floor mats (front)	\$ 175.00
3	Ziebart	2.0	Rustproofing	\$ 899.00
4	Other	1.0	Spare Fob Key	\$ 275.00
5	Other	1.0	Seat Covers	\$ 750.00
6		0.0		\$ -
Total Hours		9.0		
<i>Total Aftermarket Options (list price)</i>				\$ 7,299.00
<i>Total Aftermarket Options Discount (20%)</i>				\$ (1,459.80)
<i>Total Hours x \$130 / hour rate</i>				\$ 1,170.00
Total Net Aftermarket Options plus Total Labor				\$ 7,009.20

Trade Allowance

Year	Make	VIN	Description / Mileage	Allowance
				\$ -
				\$ -
				\$ -
Total Trade in Allowance				\$ -

Comments:

Budget price for discussion purposes only. The 2024 Ford Super-duty order banks is now closed to new orders. Please add 10% to the quoted price to allow for 2025 pricing.

Additional fees / Charges

			State of CT Trade in Assessment (Note: Fee is payable to State of CT):	\$ -
			Dealer Conveyance Fee (\$799.00)	\$ -
			Registration Fee (estimated, actual cost will appear on your final invoice)	\$ -
			DMV Inspection Fee (as required)	\$ -
			Total Additional Fees	\$ -
Customer:	City of West Haven			
FIN Code:	QK668			
VIN:				
Total (per unit)				\$ 67,220.90
Quantity	1	Grand Total (all)		
				\$ 67,220.90

This quote valid for 30 days from the date created or the final fleet order date whichever comes first.

Contract Summary

General Information

Contract Number 19PSX0161
Issue Date July 17, 2019
Organization State of CT - DAS Procurement
Status Active
Multi Contractor Contract Yes
Title Purchase of Cars and Light Duty Trucks
Description Purchase of Cars and Light Duty Trucks
***This contract is set to expire on September 30, 2024.
Purchase of Vehicles can be utilized under contract
24PSX0110***
Contract Administrator Madelyne Colon
Email Address Madelyne.Colon@ct.gov
Request Number
Solicitation Number
Enable Contract as Round Trip No
P-Card Accepted No
PO Dispatch Contractor

Commodity

Code	Description
21000000	Farming and Fishing and Forestry and Wildlife Machinery and Accessories

Contractors

Name Gengras Chrysler Dodge Jeep LLC			
Contact Type	Contact Name	Contact Email	Contact Phone
Main Contact	Gordon Rapp		8607276302
Name Gengras Ford, LLC			
Contact Type	Contact Name	Contact Email	Contact Phone
Main Contact	Gordon Rapp		8607276302
Name Crowley Chrysler Plymouth, Inc.			
Contact Type	Contact Name	Contact Email	Contact Phone
Main Contact	Gordon Rapp		8605400583
Name Stephen AutoMall Centre			
Contact Type	Contact Name	Contact Email	Contact Phone
Main Contact	Donna Janazzo		8603021212
Name LOEHMANN BLASIOUS CHEVROLET INC.			
Contact Type	Contact Name	Contact Email	Contact Phone
Main Contact	GENE REILLY		2037539261
Name Robert's Chrysler, Inc.			
Contact Type	Contact Name	Contact Email	Contact Phone
Main Contact	Jim Sperrazza		2034309212
Name New Country Motor Cars, INC.			
Contact Type	Contact Name	Contact Email	Contact Phone
Main Contact	Tristan Kovatis		8607224819
Name Manchester Sports Center Inc.			
Contact Type	Contact Name	Contact Email	Contact Phone
Main Contact	Craig Peters	craig.peters@manchesterhonda.com	8606453100---
Name Sullivan Automotive, Inc.			
Contact Type	Contact Name	Contact Email	Contact Phone
Main Contact	Warren Ford	warren.ford@nwhcars.com	2035286674---
Name Northwest Hills Automotive LLC			
Contact Type	Contact Name	Contact Email	Contact Phone
Main Contact	Warren Ford JR	warren.ford@sullivanautomotive.com	2035286674
Name Northwest Hills Chrysler Jeep LLC			
Contact Type	Contact Name	Contact Email	Contact Phone
Main Contact	Warren Ford	warren.ford@nwhcars.com	2035286674
Name TASCA AUTOMOTIVE GROUP CT HARTFORD			
Contact Type	Contact Name	Contact Email	Contact Phone
Main Contact	john breslin	jbreslin@tasca.com	860-796-2499
Name GHNH Inc			
Contact Type	Contact Name	Contact Email	Contact Phone
Main Contact	Gordon Rapp	grapp@gengras.com	8607276302---
Name TASCA AUTOMOTIVE GROUP, INC			
Contact Type	Contact Name	Contact Email	Contact Phone
Main Contact	John Breslin	jbreslin@tasca.com	860-796-2499

Name	MHQ, Inc.		
Contact Type	Contact Name	Contact Email	Contact Phone
Main Contact	Bryan Gilbert		5085732603

Name	US1 Chevrolet of Milford LLC		
Contact Type	Contact Name	Contact Email	Contact Phone
Main Contact	Suleyman Aydogan		5166603344

Pricing Information

Contract Type	Migrated DAS Contract
Pricing Type	Fixed Price
Total Value Condition	Estimate
Total Value(USD)	100,000,000.00
Retainage Percent	0.00
Retainage Notes	
Initial Expended Value(USD)	0.00
Cumulative Encumbered/Expended Value(USD)	0.00
Total Paid(USD)	0.00
Remaining Balance(USD)	100,000,000.00
Value to Go(%)	100.00
Payment Terms	Net 45 Days
Payment Notes	
Delivery Terms	Free On Board Destination
Delivery Notes	
Other Notes	Legacy Commodity Code=65

Contract Period

Award Date	October 01, 2019
Effective Date	October 01, 2019
Amendment Effective Date	September 06, 2024
Expiration Date	September 30, 2024
Potential Final Expiration Date	September 30, 2024

Custom Fields

Amendment	
Field Title	Field Description
Amendment 1	Supplement #6 is issued to post 2021 prices for some General Motors and Toyota vehicles. Future Supplements with additional 2021 pricing will follow when that pricing becomes available.
Amendment 2	Amendment 2 issued to post a revised Exhibit B with the correct codes for 2021 GM Tahoe and Suburban vehicles.
Amendment 3	This Amendment posts Price Schedule S8 with 2021 RAM Pricing.
Amendment 4	This Amendment posts Price Schedule S9 with added 2021 Chevrolet Bolt EV Pricing.
Amendment 5	This Amendment posts Price Schedule S10 with additional 2021 Ford Pricing.
Amendment 6	This Amendment posts Price Schedule S11 with 2021 Mercedes Benz Pricing.
Amendment 7	This Amendment posts Price Schedule S12 with updated 2021 Chrysler and Dodge Pricing.
Amendment 8	This Amendment posts Price Schedule S13 with updated 2021 Nissan Pricing.
Amendment 9	Amendment 9 issued to post a revised Exhibit B s14 with updated prices for some 2022 Ford vehicles.
Amendment 10	Amendment 10 issued to post a revised Exhibit B s15 with updated prices for some 2022 Ford Super Duty vehicles.
Amendment 11	Amendment 11 issued to post a revised Exhibit B s16 with price for 2021 Ford Police Responder.
Amendment 12	Amendment 12 includes the results of supplemental solicitation 21PSX0052 and is issued to post a revised Exhibit B s17 with price for 2021 Ford Escape PHEV models.
Amendment 13	Amendment 13 issued to post a revised Exhibit B s18 with updated codes for some 2022 Ford Transit Connect vehicles.
Amendment 14	Amendment 14 issued to post a revised Exhibit B s19 with updated prices for some 2022 General Motors vehicles.
Amendment 15	Amendment 15 issued to post a revised Exhibit B s20 with updated prices for some 2022 Nissan vehicles.
Amendment 16	This Amendment issued to post a revised Exhibit B s21 with updated prices for some 2022 General Motors (GM) vehicles.
Amendment 17	This Amendment issued to post a revised Exhibit B s22 with updated prices for 2022 Ford Explorer vehicles.
Amendment 18	This Amendment issued to post a revised Exhibit B s23 with updated prices for 2022 Ford F-150 vehicles.

Amendment 19	This Amendment issued to post a revised Exhibit B s24 with updated prices for 2022 Ford F-150 vehicles.
Amendment 20	This Amendment issued to post a revised Exhibit B s25 with updated prices for 2022 Ford Ranger vehicles.
Amendment 21	This Amendment issued to post a revised Exhibit B s26 with updated prices for 2022 Ford Transit and Escape vehicles.
Amendment 22	This Amendment issued to post a revised Exhibit B s27 with updated prices for 2022 Ford Ecosport and Edge vehicles.
Amendment 23	This Amendment issued to post a revised Exhibit B s28 with updated prices for 2023 Ford Econoline vehicles.
Amendment 24	This Amendment issued to post a revised Exhibit B s29 with updated prices for 2023 Ford F650 and F750 vehicles.
Amendment 25	This Amendment issued to post a revised Exhibit B s30 with several 2022 Dodge prices.
Amendment 26	This Amendment issued to correct a GM model code and to post revised Exhibit B s31.
Amendment 27	This Amendment issued to add a 2022 Dodge price and to post revised Exhibit B s32.
Amendment 28	This Amendment issued to add 2022 RAM 1500 Classic prices and to post revised Exhibit B s33.
Amendment 29	This Amendment issued to post revised Exhibit B s34.
Amendment 30	This Amendment issued to add 2022 Ford Expedition prices and to post revised Exhibit B s35.
Amendment 31	This Amendment adds the results of Supplemental Solicitation 21PSX0165 and Exhibit B s36.
Amendment 32	Amendment 32 has been issued to update the Contract Administrator to Madelyne Colon (03.29.22)
Amendment 33	Amendment 33 has been issued to reflect Supplement 7 to the contract and Supplement 37 to the Exhibit B Price Schedule to reflect 2023 pricing on some General Motors and Ford vehicles.
Amendment 34	Amendment 34 has been issued to reflect Supplement 8 to the contract and Supplement 38 to the Exhibit B Price Schedule to reflect 2023 pricing on Ford F-150 vehicles.
Amendment 35	Amendment 35 has been issued to reflect Supplement 9 to the contract and Supplement 39 to the Exhibit B Price Schedule to reflect 2023 pricing on Ford F-150 Lightning, Ford Explorer, and Ford Ranger 08.19.22 (Maddy)
Amendment 36	Amendment 36 has been issued to reflect Supplement 10 to the contract and Supplement 40

	to the Exhibit B Price Schedule to reflect 2023 pricing on Ford Transit Connect, Ford Edge, and Ford Expedition 08.30.22 (Maddy)
Amendment 37	Amendment 37 has been issued to reflect Supplement 11 to the contract and Supplement 41 to the Exhibit B Price Schedule to reflect 2023 pricing on Chevrolet Malibu and Equinox 08.31.22 (Maddy)
Amendment 38	Amendment 38 has been issued to reflect Supplement 12 to the contract and Supplement 42 to the Exhibit B Price Schedule to reflect 2023 pricing on Dodge Charter, Dodge Durango, and Ram 09.07.22 (Maddy)
Amendment 39	Amendment 39 has been issued to reflect Supplement 13 to the contract and Supplement 43 to the Exhibit B Price Schedule to reflect 2023 pricing on Ford Escape vehicles 09.23.22 (Maddy)
Amendment 40	Amendment 40 has been issued to reflect Supplement 14 to the contract and Supplement 44 to the Exhibit B Price Schedule to reflect 2023 pricing on Ford Mustang Mach E vehicles 09.30.22 (Maddy)
Amendment 41	Amendment 41 has been issued to reflect Supplement 15 in the contract and Supplement 45 to the Exhibit B Price Schedule to reflect 2023 pricing for Ford Mustang vehicles 10.07.22 (Maddy)
Amendment 42	Amendment 42 has been issued to reflect Supplement 16 in the contract and Supplement 46 to the Exhibit B Price Schedule to reflect 2023 and 2024 pricing for Ford 250 through 550, Econoline, and some Nissan vehicles (11.2.22 Maddy)
Amendment 43	Amendment 43 has been issued to reflect Supplement 17 in the contract and Supplement 47 to the Exhibit B Price Schedule to reflect 2024 pricing for Ford F650-750 vehicles (11.15.22 Maddy)
Amendment 44	Amendment 44 has been issued to reflect Supplement 18 of the contract and Supplement 48 to the Exhibit B Price Schedule to reflect 2023 pricing for Chevrolet Suburban vehicles (11.29.22 Maddy)
Amendment 45	Amendment 45 has been issued to reflect Supplement 19 to the contract and Supplement 49 to the Exhibit B Price Schedule to reflect 2023 pricing for GMC Yukon (01.05.2023 Maddy)
Amendment 46	Amendment 46 has been issued to reflect Supplement 20 to the contract and Supplement 50 to the Exhibit B Price Schedule to reflect 2023 pricing on some Ram, Jeep, Chrysler, and Mercedes vehicles (Maddy 01.31.23)
Amendment 47	Amendment 47 has been issued to reflect the update on the model names from Dodge Durango

	Police to Dodge Durango Pursuit and Dodge Charger Police to Dodge Charger Pursuit (Maddy 02.14.23)
Amendment 48	Amendment 48 has been issued to reflect supplement 21 in correction by adding US1 Chevrolet of Milford LLC that was awarded in supplemental bid 21PSX0165 for contract 19PSX0161 Chevrolet Bolt EUV model. (Maddy 04.18.2023)
Amendment 49	Amendment 49 has been issued to reflect supplement 22 to reflect new expiration date from September 30, 2023 to September 30,2024. (Maddy 05.18.2023)
Amendment 50 and 51	Amendment 50&51 has been issued to update Exhibit B S50 and S51.
Amendment 52	Amendment 52 has been issued to reflect supplement 23 to update the Exhibit B Price Schedule 6.2.2023. (Marisol 6.2.23)
Amendment 53	Amendment 53 has been issued to reflect supplement 24 of the contract to post an updated Exhibit B Price Schedule highlighted in blue for 2024 pricing for Ram, Dodge, Chevrolet, and GMC vehicles. (Maddy 07.12.23)
Amendment 54	Amendment 54 has been issued to reflect supplement 25 of the contract to post an updated Exhibit B Price Schedule highlighted in blue for 2024 Pacifica Touring-L vehicle (Maddy 07.13.23)
Amendment 55	Amendment 55 has been issued to reflect supplement 26 of the contract and post an updated Exhibit B Price Schedule highlighted in blue for 2024 Ford vehicles (Maddy 08.01.23)
Amendment 56	Amendment 56 has been issued to reflect supplement 27 to the contract and post an updated Exhibit B Price Schedule for Ford Mustang, Chevy Blazer, Chevy Express Van 2500 & 3500, and GMC Savana. (Maddy 08.14.23)
Amendment 57	Amendment 57 has been issued to reflect supplement 28 to the contract and post an updated Exhibit B Price Schedule for Nissan Altima, Pathfinder, and Murano vehicles. (Maddy 09.29.23)
Amendment 58	Amendment 58 has been issued to reflect supplement 29 to the contract and to update Exhibit B Price Schedule for F150 pricing and vehicle code change for 2024, pricing for Transit Cargo and Transit Pass vehicles (Maddy 10.04.23)
Amendment 59	Amendment 59 has been issued to reflect supplement 30 to the contract and to update Exhibit B Price Schedule for 2024 Tahoe's and Suburban vehicles. (Maddy 10.17.23)
Amendment 60	Amendment 60 has been issued to reflect supplement 31 to the contract for acceptance of

	2025 pricing for all vehicles on contract effective October 25, 2023 through December 31, 2023 (Maddy 10.25.23)
Amendment 61	Amendment 61 has been issued to reflect supplement 32 of the contract for 2024 pricing for the following vehicles Ford Lightning, Explorer, Ram Cab Chassis, and Promaster Cargo Vans highlighted in blue. 2025 Ford Medium Duty and Econoline vehicles highlighted in yellow. (Maddy 11.16.23)
Amendment 62	Amendment 62 has been issued to reflect supplement 33 of the contract for 2024 pricing for Chevrolet Colorado vehicles highlighted in blue. (Maddy 11.28.23)
Amendment 63	Amendment 63 has been issued to reflect supplement 34 of the contract for 2024 pricing for Ram 1500 Classic Model vehicles highlighted in blue. Removal of Gengras Chevrolet as a vendor on contract, this change does not affect any other Gengras Motor Group dealership on contract. (Maddy 01.03.23)
Amendment 64	Amendment 64 has been issued to reflect supplement 34 of the contract for 2024 Ford Transit Vans highlighted in blue (Maddy 02.16.24)

Contract Additional Information

Field Title	Field Description
Agrees to Supply Political SubDivisions	Yes
Core Catalog Item Contract	No

Contract Clauses

No Clause(s) found

Catalog Names

No catalog(s) found

Document(s)

Document Name	Upload Date
019_0161 CONTRACT DOCUMENTS s35.pdf	February 16, 2024
019_0161 Exhibit B Price Schedule S63 02.16.24.xlsx	February 16, 2024
Multiple Supplier Contract Summary 01.03.24.xlsx	January 03, 2024

Administrative Document(s)

No Documents Found

Authorization

State of CT - DAS Procurement
Executive Branch
Connecticut State Library
Andover, Town of
Developmental Services West
Early Childhood, Office of
Education, Dept. of
Energy & Environmental Protection
Insurance, Dept. of
Mental Health & Addiction Services
Policy & Management, Office of
Rehabilitation Services, Dept. of
Social Services, Dept. of
Constitutional Office
DAS Property Acquisition
DAS Real Property Sales
Developmental Services South
DAS Property Management
Education & Services for the Blind
Agriculture, Dept. of
Charter Oak State College
Connecticut State University System
Criminal Justice, Division of
State Contracting Standards Board
Governor, Office of the
Insurance & Risk Management
Medical Examiner, Office of Chief
State Ethics, Office of
Central Connecticut State Univ.
Eastern Connecticut State Univ.
Quinebaug Valley Comm. College
Three Rivers Comm. College
UConn Health Center
Comptroller, Office of State
CT Teachers' Retirement Board
DOT - Purchasing
Protection & Advocacy, Office of
Workforce Competitiveness Office Of
Manchester Community College
Naugatuck Valley Comm. College
Norwalk Community College
Colleges & Universities
Connecticut Port Authority
Connecticut Science & Exploration
Connecticut Green Bank
Boards, Commissions and Councils
Connecticut Siting Council
CT Retirement Security Authority
Fire Prevention & Control

DAS Construction Services
Children and Families, Dept. of
Correction, Dept. of
Developmental Services North
Developmental Services Central
Economic and Community Development
Emergency Serv. & Public Protection
Housing, Dept. of
Labor, Dept. of
Military Department
Public Health, Dept. of
Revenue Services, Dept. of
Connecticut Library Consortium
Quasi Public State Agencies
DAS Leasing
Developmental Services, Dept. of
DDS Provider Contracts
Aging & Disability Services
Agricultural Experiment Station
Auditors of Public Accounts
Commission On Human Rights
Consumer Council, Office of
Governmental Accountability
Victim Advocate, Office of
Higher Education, Dept. of
Lieutenant Governor, Office of the
Motor Vehicles, Dept. of
Capital Community College
CT State Colleges & Universities
Housatonic Community College
Southern Connecticut State Univ.
University of Connecticut
Western Connecticut State Univ.
Treasurer, Office of State
Transportation, Dept. of
Veterans' Affairs, Dept. of
Ansonia Housing Authority
Gateway Community College
Middlesex Community College
Northwestern CT Comm. College
Tunxis Community College
Secretary of the State
Connecticut Lottery Corporation
Connecticut Development Authority
Regional Water Authority
Developmental Disabilities
Consumer Protection, Dept. of
Elections Enforcement Commission
Firearms Permit Examiners, Board of

Freedom of Information Commission	Police Officer Standards & Training
Property Review Board	Psychiatric Security Review Board
Siting Council	State Academic Awards, Board for
State Board of Accountancy	State Marshal Commission
Workers' Compensation Commission	DAS Business Office
A-Z Corp	F8 Properties
RM Bradley	Simon Konover
Owens Services	LAZ Parking
DOT - Construction Contracts Unit	Office of the Attorney General
Legislative Branch	Not For Profits
Non-Executive Agency	Cities, Towns & Municipalities
Ansonia, City of	Ashford, Town of
Avon, Town of	Beacon Falls, Town Of
Berlin, Town of	Bethany Board of Education
Bethel, Town of	Bethany, Fire Marshall
Bethlehem, Town of	Bloomfield Public Schools
Branford, Town of	Bridgeport, City of
Bridgeport Economic Development Cor	Bridgeport Housing Authority
Bristol, City of	Brookfield, Town of
Brookfield Public Schools	Brookfield Water Pollution Control
Brooklyn Public Schools	Burlington, Town of
Canterbury Public Schools	Canton, Town of
Capital Region Development Auth.	Capitol Region Council Governments
Capitol Region Education Council	Cheshire, Town of
Chester, Town of	Clinton, Town Of
Colchester, Town of	Columbia, Town of
Coventry, Town of	Cromwell, Town of
Danbury, City of	Danbury Housing Authority
Darien, Town of	Derby, Town of
Durham, Town of	East Granby, Town of
East Haddam, Town of	East Hampton Board of Education
East Hartford, Town of	East Hartford Housing Authority
East Hartford Public Schools	East Haven, Town of
East Lyme, Public Schools	East Lyme, Town of
East Lyme, Public Works	Bethany, Town of
East Hampton, Town of	Enfield, Town of
Enfield Housing Authority	Farmington, Town of
Farmington Public Schools	Glastonbury, Town of
Glastonbury Housing Authority	Guilford, Town of
Guilford Public Schools	Hartford, City of
Hartford Energy Improvement Dist.	Greater Hartford Transit District
Hartford Housing Authority	Hartford Public School
Middletown, City of	Middletown Board of Education
Middletown Housing Authority	Norwalk, City of
Norwalk Public Schools	Norwalk Transit District
Norwich, City of	Norwich Community Development
Norwich Housing Authority	Preston, Town of
Preston Board of Education	Putnam, Town of
Putnam Public Schools	Somers, Town of
Somers Board of Education	South Windsor, Town of

South Windsor Board of Education
Southington, Town of
Stratford, Town of
Suffield, Town of
Torrington, City of
Bridgeport Transit Authority
Ledyard Public Schools
Vernon Housing Authority
Voluntown, Town of
Waterbury, City of
West Hartford, Town of
Westport, Town of
Wethersfield, Town of
Woodbridge, Town of
Ellington Public Schools
Housatonic Resources Recovery Auth.
Sherman Board of Education
Willimantic Housing Authority
East Windsor, Town of
Fairfield, Town of
Granby, Town of
Griswold, Town of
Groton, Town of
Hamden, Town of
Jewett City, Borough of
Lebanon, Town of
Madison, Town of
Mansfield, Town of
Meriden, City of
Middlefield, Town of
Monroe, Town of
Morris, Town of
New Britain, City of
New Fairfield, Town of
New Haven, City of
New Milford, Town of
Newtown, Town of
North Haven, Town of
Old Saybrook, Town of
Oxford, Town of
Plainville, Town of
Pomfret, Town of
Regional School District No. 1
Regional School District No. 8
Ridgefield, Town of
Roxbury, Town of
Southbury, Town of
Stafford, Town of
Stonington, Town of
Thompson, Town of

South Windsor Housing Authority
Southington Board of Education
Stratford Housing Authority
Suffield Public Schools
Torrington, Public School
Ledyard, Town of
Vernon, Town of
Vernon Board of Education
Voluntown Board of Education
Waterbury Housing Authority
West Hartford Nutrition Services
Westport Public Schools
Wethersfield Housing Authority
Woodbridge School District
Hampton Board of Education
Salem Board of Education
Wallingford Housing Authority
Winchester Public Schools
Essex, Town of
Franklin, Town of
Greenwich, Town of
Groton, City of
Haddam, Town of
Hebron, Town of
Killingly, Town of
Lyme, Town of
Manchester, Town of
Marlborough, Town of
Middlebury, Town of
Milford, City of
Montville, Town of
Naugatuck, Town of
New Canaan, Town of
New Hartford, Town of
New London, City of
Newington, Town of
North Branford, Town of
North Stonington, Town of
Orange, Town of
Plainfield, Town of
Plymouth, Town of
Portland, Town of
Regional School District No. 14
Regional School District No. 17
Rocky Hill, Town of
Simsbury, Town of
Sprague, Town of
Stamford, City of
Thomaston, Town of
Tolland, Town of

Barkhamsted, Town of	Trumbull, Town of
Waterford, Town of	West Haven, City of
Westbrook, Town of	Weston, Town of
Windham, Town of	Windsor Locks, Town of
Windsor, Town of	Wolcott, Town of
Woodstock, Town of	CT Metro. Council of Governments
LEARN	CT River Valley Council of Gov.
Metropolitan District Commission	Naugatuck Valley Council of Gov.
NE Transportation / CT Transit	Northeastern CT Council of Gov.
Northeastern CT Transit District	Northwest Hills Council of Gov.
Shelton Housing Authority	So. Central CT Regional Water Auth.
South East Area Transit District	Community Renewal Team
CT Health and Ed. Facilities Auth.	CT Housing Finance Authority
Connecticut Innovations	EASTCONN
Materials Innovation & Recycling	Western CT Council of Governments
CET	Connecticut Transit
CT Conference of Municipalities	Connecticut Airport Authority
Western CT Tourism District	Valley Association
Administrative Services	Health Strategy, Office of
State Education Resource Center	Bloomfield, Town of
Brooklyn, Town of	Canterbury, Town of
Ellington, Town of	Hampton, Town of
Salem, Town of	Shelton, Town of
Sherman, Town of	Wallingford, Town of
Winchester, Town of	Cheshire Public Works
Enfield Social Services	Enfield Fleet Services
Middlefield Voluntary Fire Company	New Hartford Public Schools
Portland Public Schools	Baltic Public Schools
Old Lyme, Town Of	Madison Public Works
W. Hartford Bloomfield Health Dist.	West Hartford Fire Department
West Hartford Public Library	Windsor Locks Public Schools
Sharon, Town Of	Regional School District No. 5
CHEFA	Greater New Haven Transit District
Avon Recreation & Parks Department	CHESLA
Oxford Public Schools	Norwalk Redevelopment Agency
Middlebury Public Works	CHFA
Connecticut General Assembly	DPH - Communications
Public Health Systems and Equity	DPH Facility Licensing
Community Family Health and Prevent	Derby Public Schools
Plymouth Housing Authority	ISAAC Charter School
Norwalk, City	MIRA
Judicial Branch	Probate Court Administrator, Office
CAFCA	MARC, Inc. of Manchester
Salisbury, Town of	Willington, Town of
Old Colony Beach Club Association	Deep River, Town of
Deep River Housing Authority	Groton Public Schools
Savin Rock Communities	Regional School District No. 12
Regional School District No. 15	Cheshire Public Schools
CSDNB Board of Education	First District Water Dept., Norwalk
Seymour, Town of	Connecticut Paid Leave Authority

Canton Public Schools
Bolton, Town of
Banking, Dept. of
United Community & Family Services
Derby Public Library
Shelton Economic Development Corp.
Town of Watertown
TOW - Public Works Department
New Haven Parking Authority
Easton, Redding & Region 9 Schools
Winsted Water Works
South Cntrl Regional Council of Gov
Middletown South Fire District
Estuary Transit District
Litchfield, Town of
DOT - Maintenance
Capital Workforce Partners
DPH - Newborn Screening
Kent, Town of
OCPD Assigned Counsel Unit
Healthcare Advocate, Office of the
Regional School District No. 18
Achievement First
Colebrook School
Hamden Housing Authority
Seymour Housing Authority
Capital for Change
Plainfield Public Schools
Lebanon Public Schools
Groton Housing Authority
North Haven Housing Authority
Journey Home
Barnum Museum, The
North Stonington Public Schools
Greenwich Public Schools
Milford Redevmt & Hsng Ptnrshp MRHP
Community Builders Inc, The
Ledge Light Health District
Five Points Arts
New Beginnings Family Academy
DOT - Planning
Morris Housing Authority
Torrington Housing Authority
Windham Region Transit District
Goodwin University
Manchester Housing Authority
Rocky Hill Housing Authority
Weston Public Schools
East Haven Public Schools
Essex Library Association

Eastern Regional Tourism District
Bolton Board of Education
Cromwell Public Schools
The Child & Family Guidance Center
Easton, Town of
TEAM Inc.
Access Health CT
Wolcott Board of Education
Area Coop Ed. Services (ACES)
Southeastern CT Council of Gov
Windham Public Schools
Regional School District No. 13
Beth-El Center
Prospect, Town of
Litchfield Public Works Department
Public Health Preparedness & L H A
CTECS
Somers Public Schools
Public Defender Services, Division
Litchfield Housing Authority
Norwich Free Academy
Stratford Public Schools
Colebrook, Town of
Killingly Public Schools
Monroe Public Schools
Wethersfield Public Schools
Naugatuck Public Schools
DOT - Rail, Office of
Woodbury, Town of
Thomaston Public Schools
Stamford Public Schools
Newington Public Schools
Ridgefield Public Schools
New Milford Board of Education
Freeman Center, The
New Opportunities Inc
Sterling, Town of
Thompson Housing Authority
Branford Public Schools
Portland Housing Authority
Litchfield County Housing Opporntny
Wilton, Town of
Mutual Housing Assoc. Greater Htfd
East Granby Public Schools
North Branford Board of Education
Enfield Public Schools
Cooperative Educational Service CES
Mark Twain House and Museum, The
Workforce Strategy, Office of
Scotland, Town of

DPH Enviro Health & Drinking Water	Griswold Housing Authority
Public Health Workforce Development	Thames River Community Service Inc
Regional School District No. 10	Stafford Public Schools
Harriet Beecher Stowe Center	Regional School District No. 16
Elm City Montessori School	Watertown, Town of
Griffin Hospital	Pomfret Community School
Stamford Museum & Nature Center	CT Housing Partners
Watertown Board of Education	MDA - MIRA Dissolution Authority
Perception Programs	Ashford Housing Authority
Windham Region No Freeze Project	New Reach Inc.
Prospect Fire Department	Community Solutions Inc
CT Institute for the Blind Oak Hill	West Hartford Housing Authority
Boys & Girls Club of Greenwich	Redding, Town of
Bridges Healthcare Inc	Sheldon Oak Central Inc
Integrated Day Charter School	Elderly Housing Management Inc
Regional School District No. 4	Southeastern Ct Water Authority
Montville Housing Authority	New Samaritan Parkville
Greater Dwight Development Corp	Southington Housing Authority
Harwinton, Town of	Windsor Housing Authority
CSDE - Child Nutrition	Housing Authority
New London Housing Authority	Estuary Council of Seniors Inc
Coventry Housing Authority	CJIS-CT
YWCA Hartford Region	Woodstock Public Schools
Stamford Urban Redevelopment Commis	Bridgewater, Town of
Montville Board of Education	DEEP - COUNCIL SOIL WATER CONSERVAT
New London Homeless Hospitality Cen	Naugatuck Valley Health District
Killingworth, Town of	Preston Parks & Recreation
East Windsor Public Schools	DPH Firearm Injury Prevention
Goodwin Univ Educational Services	North Central Conservation District
Naugatuck Housing Authority	Bethel Housing Authority
Winchester Housing Authority	Bristol Housing Authority
OSC Procurement	Derby Water Pollution Control Auth
DOT - Engineering & Construction	ConnCORP LLC
Family Centers Inc.	TEEG
Mercy Housing and Shelter Corp	Elm City Communities - Housing Auth
Connecticut Public Broadcasting	Colchester Board of Education
Ascentria Care Alliance	Lutheran Services Association
Berlin Housing Authority	Charter Oak Cultural Center
Boys & Girls Village	DAS Commissioner, Office of
CT Institute - Refugees & Immigrant	Middlesex County Chamber Commerce
Christian Community Action	



Office of the Finance Director

City of West Haven
355 Main Street
West Haven, Connecticut 06516

MARB Contract Form

Contract Name	Purchase of Ford F-350				
City Agency	Public Works				
Vendor Utilized	Gengras Ford				
Address	225 New Britain Avenue				
City, State, Zip	Plaiville, CT 06062				
Procurement Process	<input type="checkbox"/> Bid/RFP [Enter the Bid No] <input checked="" type="checkbox"/> State Contract [19PSX0161] <input type="checkbox"/> Cooperative Agreement [Enter Source Name and Contract No] <input type="checkbox"/> Sole Source <input type="checkbox"/> Other Source []				
No of Bid/RFP Respondents	N/A				
Quote No('s) if applicable	240916001.1				
Source of Funds	City Bonding (FY 2025)				
Quantity	1.0	Price Per:	\$77,538.80	Total Price	\$77,538.80
Purpose of Transaction (Please give a detailed explanation for the purpose of the transaction. This should not be one / two sentences.	Replacement plan as outlined in the City FY 2024-2025 capital plan. This will be replacing the 2000 F350 2WD DUMP.				
Department Submission [Name and Title]	Robert A. Orifice Sr. Fleet Superintendent				
Finance Review and Submission [Name and Title]	Kathy Chambers, MBA, MPA, Senior Buyer, Procurement Analyst Michael Gormany, Finance Director				

FY24-25 BUDGET - CAPITAL REQUEST

Owner	Project Name	Description/Reason	Funding Source	FY25	FY26	FY27	FY28	FY29
Public Works	DPW - Passenger Vehicles	72WN - 1998 Crown Victoria - Pool	Bonding	\$ 35,000	\$ -	\$ -	\$ -	\$ -
Public Works	DPW - Passenger Vehicles	80WN- 2000 Ford Crown Victoria- Park Rec	Bonding	\$ 35,000	\$ -	\$ -	\$ -	\$ -
Public Works	DPW - Passenger Vehicles	74WN - 1998 Crown Victoria - Pool	Bonding	\$ 35,000	\$ -	\$ -	\$ -	\$ -
Public Works	DPW - Passenger Vehicles	169WN- 2001 Ford Crown Victoria	Bonding	\$ 35,000	\$ -	\$ -	\$ -	\$ -
Public Works	DPW - Passenger Vehicles	79WN - 1999 Ford Crown Victoria	Bonding	\$ 35,000	\$ -	\$ -	\$ -	\$ -
Public Works	DPW - Passenger Vehicles	242WN- 2004 Ford Crown Victoria	Bonding	\$ 35,000	\$ -	\$ -	\$ -	\$ -
Public Works	DPW - Passenger Vehicles	243WN- 2004 Crown Victoria - Zoning Conifff	Bonding	\$ 35,000	\$ -	\$ -	\$ -	\$ -
Public Works	DPW - Passenger Vehicles	110WN - 2005 Crown Victoria - Mayors Office	Bonding	\$ -	\$ 35,000	\$ -	\$ -	\$ -
Public Works	DPW Vehicle - Heavy Duty	1994 Hyster Forklift	Bonding	\$ -	\$ -	\$ 100,000	\$ -	\$ -
Public Works	DPW Vehicle - Heavy Duty	121WN- 2012 International Dump 7400 #5	Bonding	\$ -	\$ -	\$ 475,000	\$ -	\$ -
Public Works	DPW Vehicle - Heavy Duty	155WN - 2012 International Dump 7400 #10	Bonding	\$ -	\$ -	\$ 300,000	\$ -	\$ -
Public Works	DPW Vehicle - Heavy Duty	115WN - 2005 International Dump 7400 #9	Bonding	\$ -	\$ -	\$ 350,000	\$ -	\$ -
Public Works	DPW Vehicle - Heavy Duty	116WN - 2008 International Dump 7400SD #2	Bonding	\$ -	\$ -	\$ -	\$ 350,000	\$ -
Public Works	DPW Vehicle - Heavy Duty	119WN - 2008 International Dump 7400SD #8	Bonding	\$ -	\$ -	\$ -	\$ 350,000	\$ -
Public Works	DPW Vehicle - Heavy Duty	146WN - 2011 Elgin Sweeper (Pelican) NP - PW	Bonding	\$ -	\$ 400,000	\$ -	\$ -	\$ -
Public Works	DPW Vehicle - Heavy Duty	152WN - 2011 Doosan Loader (D1250) - PW	Bonding	\$ -	\$ 450,000	\$ -	\$ -	\$ -
Public Works	DPW Vehicle - Heavy Duty	109WN - 2001 Volvo Dump -PW Tandem axle	Bonding	\$ -	\$ 450,000	\$ -	\$ -	\$ -
Public Works	DPW Vehicle - Heavy Duty	244WN - 2012 Pickup W/Plow - PARKS	Bonding	\$ -	\$ 85,000	\$ -	\$ -	\$ -
Public Works	DPW Vehicle - Heavy Duty	163WN - 2000 Sterling VAC Truck (LT7501) - PV	Bonding	\$ 580,000	\$ -	\$ -	\$ -	\$ -
Public Works	DPW Vehicle - Heavy Duty	201WN - 2005 International Dump #7- PW	Bonding	\$ -	\$ -	\$ 350,000	\$ -	\$ -
Public Works	DPW Vehicle - Heavy Duty	207 John Deere Tractor 2520w/cab-blower-load	Bonding	\$ 175,000	\$ -	\$ -	\$ -	\$ -
Public Works	DPW Vehicle - Heavy Duty	180WN - 2001 GMC 6500 Utility	Bonding	\$ 85,000	\$ -	\$ -	\$ -	\$ -
Public Works	DPW Vehicle - Heavy Duty	162WN- Senior Bus	Bonding	\$ -	\$ -	\$ 250,000	\$ -	\$ -
Public Works	DPW Vehicle - Heavy Duty	Frame restoration-sand blasting/paint	Bonding	\$ 125,000	\$ -	\$ -	\$ -	\$ -
Public Works	DPW Vehicle - Heavy Duty	(NEW)- Heavy Duty 24TON Constr. Trailer	Bonding	\$ 75,000	\$ -	\$ -	\$ -	\$ -
Public Works	DPW Vehicle- Heavy Duty	166WN- 1995 GMC 8500 Dump-plow-sander	Bonding	\$ -	\$ -	\$ 300,000	\$ -	\$ -
Public Works	DPW Vehicle - Heavy Duty	HWY#14 Rack Truck	Bonding	\$ -	\$ 155,000	\$ -	\$ -	\$ -
Public Works	DPW Vehicle- Heavy Duty	HWY#15 Rack Truck	Bonding	\$ -	\$ -	\$ 155,000	\$ -	\$ -
Public Works	DPW Vehicle- Heavy Duty	75WN- 2021 F-350 PU-DUMP	Bonding	\$ -	\$ -	\$ -	\$ -	\$ 115,000
Public Works	DPW Vehicle- Heavy Duty	84WN F-350 -plow-sander-dump - pu	Bonding	\$ -	\$ -	\$ -	\$ -	\$ 85,000
Public Works	DPW Vehicle - Light Duty	81WN - 2005 F250 Pickup w/Plow -	Bonding	\$ -	\$ -	\$ -	\$ -	\$ 75,000
Public Works	DPW Vehicle - Light Duty	239WN - EOC Bus 1999	Bonding	\$ -	\$ -	\$ 125,000	\$ -	\$ -
Public Works	DPW Vehicle - Light Duty	193WN F-350 -plow-sander-dump - pu	Bonding	\$ -	\$ -	\$ -	\$ -	\$ 95,000
Public Works	DPW Vehicle - Light Duty	7WN - 2020 F250 Pickup	Bonding	\$ -	\$ -	\$ -	\$ -	\$ 70,000
Public Works	DPW Vehicle - Light Duty	122WN- 2008 VAN	Bonding	\$ -	\$ -	\$ 75,000	\$ -	\$ -
Public Works	DPW Vehicle - Light Duty	187WN- 2005 FORD F-450 UTILITY W/CRANE	Bonding	\$ 175,000	\$ -	\$ -	\$ -	\$ -
Public Works	DPW Vehicle - Light Duty	138WN - 2021 F-350 dump-plow	Bonding	\$ -	\$ -	\$ -	\$ -	\$ 85,000
Public Works	DPW Vehicle - Light Duty	113WN - 2021 F-350 PU/dump/plow/sander	Bonding	\$ -	\$ -	\$ -	\$ -	\$ 95,000
Public Works	DPW Vehicle - Light Duty	248WN - 2004 F-150 PU	Bonding	\$ -	\$ -	\$ 65,000	\$ -	\$ -
Public Works	DPW Vehicle - Light Duty	105WN- 2000 F350 2WD DUMP	Bonding	\$ 85,000	\$ -	\$ -	\$ -	\$ -
Public Works	DPW Vehicle - Light Duty	86WN- 2004 F350 2WD Flatbed Flower Truck	Bonding	\$ -	\$ -	\$ -	\$ 100,000	\$ -

Gengras Ford, LLC

225 New Britain Avenue
 Plainville, CT 06062
 Phone: 860.727.6302
 www.gengras.com



Quote Number: **240916001.1**

Fleet Nr: 105WN

STATE CONTRACT NO: 19PSX0161

Make	MY	Model	Contract Price
Ford	2024	F-350 DRW Regular CC 4x2 (F3G) - 145" wheelbase, 60" CA	\$ 46,105.00

All specifications are subject to verification of manufacturer's published standard and optional equipment. Vehicle to include all manufacturers standard equipment plus the following options:

	Option Code	Description	List Price
1	Z1	Oxford White	\$ -
2	AS	Vinyl 40/20/40 Med Dark Slate	\$ -
3	99N	7.3L V-8 Engine	\$ -
4	44G	Transmission – Ten-Speed Automatic Transmission with Neutral Idle and Selectable Drive Modes: Normal, Eco, Slippery Roads, Tow/Haul • Transmission Power Take-Off Provision	\$ -
5	WB	145" WB, 60" CA	\$ -
6	STD	Cruise Control	\$ -
7	STD	Trailer Brake Controller (incl. Smart Trailer Tow Connector)	\$ -
8	STD	Power Equipment Group - Manually Telescoping, Folding Trailer Tow Mirrors with Power/Heated Glass, Heated Convex Spotter Mirror, Integrated Clearance Lamps/Turn Signals	\$ -
9	STD	Spare Key - One (1)	\$ -
10	51D	Spare Tire & Wheel - delete	\$ -
11	872	Back up camera Kit	\$ 415.00
12	18B	Molded Cab Steps	\$ 320.00
13	43C	110 v / 400w Inverter	\$ 175.00
14	61L	Wheel Liners - front	\$ 180.00
15	67B	Alternator - 410 amp	\$ 115.00
16	76C	Back up Alarm	\$ 175.00
17	86M	Dual Batteries	\$ 210.00
18	TBM	AT Tires	\$ 165.00
19	X4L	4.30:1 Limited Slip Rear Axle	\$ 385.00
20	96V	XL Chrome Package	\$ 225.00
21	67H	HD Front Suspension	\$ 125.00
22			\$ -
23			\$ -
24			\$ -
25			\$ -
Total Options per Contract Price (list price)			\$ 2,490.00
Total Factory Options Discount (6%)			\$ (149.40)
Total Options per Contract Price (net price)			\$ 2,340.60

Gengras Ford, LLC
 225 New Britain Avenue
 Plainville, CT 06062
 Phone: 860.727.6302
 www.gengras.com



Quote Number: **240916001.1**

Aftermarket Accessories

	Vendor / Manufacturer	Hours	Description	List Price	
1	Truckcraft	2.0	9' Zeus Aluminum Dump Body per the specifications on the following page	\$ 33,500.00	
2	Other	2.0	Ziebart undercoating	\$ 899.00	
3	Other	0.0	Weathertech Floor Mats	\$ 130.00	
4	Other	1.0	Spare Fob Key	\$ 275.00	
5	Other	0.0	Seat Covers	\$ 750.00	
6		0.0		\$ -	
Total Hours		5.0			
				<i>Total Aftermarket Options (list price)</i>	\$ 35,554.00
				<i>Total Aftermarket Options Discount (20%)</i>	\$ (7,110.80)
				<i>Total Hours x \$130 / hour rate</i>	\$ 650.00
				Total Net Aftermarket Options plus Total Labor	\$ 29,093.20

Trade Allowance

Year	Make	VIN	Description / Mileage	Allowance
				\$ -
				\$ -
				\$ -
Total Trade in Allowance				\$ -

Comments:

Budget price for discussion purposes only. The 2024 Ford Super-duty order banks is now closed to new orders. Please add 10% to the quoted price to allow for 2025 pricing.

Additional fees / Charges

			State of CT Trade in Assessment (Note: Fee is payable to State of CT):	\$ -	
			Dealer Conveyance Fee (\$799.00)	\$ -	
			Registration Fee (estimated, actual cost will appear on your final invoice)	\$ -	
			Purchase from retail stock - charge	\$ -	
			Total Additional Fees	\$ -	
Customer:	City of West Haven				
FIN Code:	QK668				
VIN:					
			Total (per unit)	\$ 77,538.80	
Quantity	1			Grand Total (all)	\$ 77,538.80

This quote valid for 30 days from the date created or the final fleet order date whichever comes first.

Contract Summary

General Information

Contract Number 19PSX0161
Issue Date July 17, 2019
Organization State of CT - DAS Procurement
Status Active
Multi Contractor Contract Yes
Title Purchase of Cars and Light Duty Trucks
Description Purchase of Cars and Light Duty Trucks
***This contract is set to expire on September 30, 2024.
Purchase of Vehicles can be utilized under contract
24PSX0110***
Contract Administrator Madelyne Colon
Email Address Madelyne.Colon@ct.gov
Request Number
Solicitation Number
Enable Contract as Round Trip No
P-Card Accepted No
PO Dispatch Contractor

Commodity

Code	Description
21000000	Farming and Fishing and Forestry and Wildlife Machinery and Accessories

Contractors

Name Gengras Chrysler Dodge Jeep LLC			
Contact Type	Contact Name	Contact Email	Contact Phone
Main Contact	Gordon Rapp		8607276302
Name Gengras Ford, LLC			
Contact Type	Contact Name	Contact Email	Contact Phone
Main Contact	Gordon Rapp		8607276302
Name Crowley Chrysler Plymouth, Inc.			
Contact Type	Contact Name	Contact Email	Contact Phone
Main Contact	Gordon Rapp		8605400583
Name Stephen AutoMall Centre			
Contact Type	Contact Name	Contact Email	Contact Phone
Main Contact	Donna Janazzo		8603021212
Name LOEHMANN BLASIOUS CHEVROLET INC.			
Contact Type	Contact Name	Contact Email	Contact Phone
Main Contact	GENE REILLY		2037539261
Name Robert's Chrysler, Inc.			
Contact Type	Contact Name	Contact Email	Contact Phone
Main Contact	Jim Sperrazza		2034309212
Name New Country Motor Cars, INC.			
Contact Type	Contact Name	Contact Email	Contact Phone
Main Contact	Tristan Kovatis		8607224819
Name Manchester Sports Center Inc.			
Contact Type	Contact Name	Contact Email	Contact Phone
Main Contact	Craig Peters	craig.peters@manchesterhonda.com	8606453100---
Name Sullivan Automotive, Inc.			
Contact Type	Contact Name	Contact Email	Contact Phone
Main Contact	Warren Ford	warren.ford@nwhcars.com	2035286674---
Name Northwest Hills Automotive LLC			
Contact Type	Contact Name	Contact Email	Contact Phone
Main Contact	Warren Ford JR	warren.ford@sullivanautomotive.com	2035286674
Name Northwest Hills Chrysler Jeep LLC			
Contact Type	Contact Name	Contact Email	Contact Phone
Main Contact	Warren Ford	warren.ford@nwhcars.com	2035286674
Name TASCA AUTOMOTIVE GROUP CT HARTFORD			
Contact Type	Contact Name	Contact Email	Contact Phone
Main Contact	john breslin	jbreslin@tasca.com	860-796-2499
Name GHNH Inc			
Contact Type	Contact Name	Contact Email	Contact Phone
Main Contact	Gordon Rapp	grapp@gengras.com	8607276302---
Name TASCA AUTOMOTIVE GROUP, INC			
Contact Type	Contact Name	Contact Email	Contact Phone
Main Contact	John Breslin	jbreslin@tasca.com	860-796-2499

Name	MHQ, Inc.		
Contact Type	Contact Name	Contact Email	Contact Phone
Main Contact	Bryan Gilbert		5085732603

Name	US1 Chevrolet of Milford LLC		
Contact Type	Contact Name	Contact Email	Contact Phone
Main Contact	Suleyman Aydogan		5166603344

Pricing Information

Contract Type	Migrated DAS Contract
Pricing Type	Fixed Price
Total Value Condition	Estimate
Total Value(USD)	100,000,000.00
Retainage Percent	0.00
Retainage Notes	
Initial Expended Value(USD)	0.00
Cumulative Encumbered/Expended Value(USD)	0.00
Total Paid(USD)	0.00
Remaining Balance(USD)	100,000,000.00
Value to Go(%)	100.00
Payment Terms	Net 45 Days
Payment Notes	
Delivery Terms	Free On Board Destination
Delivery Notes	
Other Notes	Legacy Commodity Code=65

Contract Period

Award Date	October 01, 2019
Effective Date	October 01, 2019
Amendment Effective Date	September 06, 2024
Expiration Date	September 30, 2024
Potential Final Expiration Date	September 30, 2024

Custom Fields

Amendment	
Field Title	Field Description
Amendment 1	Supplement #6 is issued to post 2021 prices for some General Motors and Toyota vehicles. Future Supplements with additional 2021 pricing will follow when that pricing becomes available.
Amendment 2	Amendment 2 issued to post a revised Exhibit B with the correct codes for 2021 GM Tahoe and Suburban vehicles.
Amendment 3	This Amendment posts Price Schedule S8 with 2021 RAM Pricing.
Amendment 4	This Amendment posts Price Schedule S9 with added 2021 Chevrolet Bolt EV Pricing.
Amendment 5	This Amendment posts Price Schedule S10 with additional 2021 Ford Pricing.
Amendment 6	This Amendment posts Price Schedule S11 with 2021 Mercedes Benz Pricing.
Amendment 7	This Amendment posts Price Schedule S12 with updated 2021 Chrysler and Dodge Pricing.
Amendment 8	This Amendment posts Price Schedule S13 with updated 2021 Nissan Pricing.
Amendment 9	Amendment 9 issued to post a revised Exhibit B s14 with updated prices for some 2022 Ford vehicles.
Amendment 10	Amendment 10 issued to post a revised Exhibit B s15 with updated prices for some 2022 Ford Super Duty vehicles.
Amendment 11	Amendment 11 issued to post a revised Exhibit B s16 with price for 2021 Ford Police Responder.
Amendment 12	Amendment 12 includes the results of supplemental solicitation 21PSX0052 and is issued to post a revised Exhibit B s17 with price for 2021 Ford Escape PHEV models.
Amendment 13	Amendment 13 issued to post a revised Exhibit B s18 with updated codes for some 2022 Ford Transit Connect vehicles.
Amendment 14	Amendment 14 issued to post a revised Exhibit B s19 with updated prices for some 2022 General Motors vehicles.
Amendment 15	Amendment 15 issued to post a revised Exhibit B s20 with updated prices for some 2022 Nissan vehicles.
Amendment 16	This Amendment issued to post a revised Exhibit B s21 with updated prices for some 2022 General Motors (GM) vehicles.
Amendment 17	This Amendment issued to post a revised Exhibit B s22 with updated prices for 2022 Ford Explorer vehicles.
Amendment 18	This Amendment issued to post a revised Exhibit B s23 with updated prices for 2022 Ford F-150 vehicles.

Amendment 19	This Amendment issued to post a revised Exhibit B s24 with updated prices for 2022 Ford F-150 vehicles.
Amendment 20	This Amendment issued to post a revised Exhibit B s25 with updated prices for 2022 Ford Ranger vehicles.
Amendment 21	This Amendment issued to post a revised Exhibit B s26 with updated prices for 2022 Ford Transit and Escape vehicles.
Amendment 22	This Amendment issued to post a revised Exhibit B s27 with updated prices for 2022 Ford Ecosport and Edge vehicles.
Amendment 23	This Amendment issued to post a revised Exhibit B s28 with updated prices for 2023 Ford Econoline vehicles.
Amendment 24	This Amendment issued to post a revised Exhibit B s29 with updated prices for 2023 Ford F650 and F750 vehicles.
Amendment 25	This Amendment issued to post a revised Exhibit B s30 with several 2022 Dodge prices.
Amendment 26	This Amendment issued to correct a GM model code and to post revised Exhibit B s31.
Amendment 27	This Amendment issued to add a 2022 Dodge price and to post revised Exhibit B s32.
Amendment 28	This Amendment issued to add 2022 RAM 1500 Classic prices and to post revised Exhibit B s33.
Amendment 29	This Amendment issued to post revised Exhibit B s34.
Amendment 30	This Amendment issued to add 2022 Ford Expedition prices and to post revised Exhibit B s35.
Amendment 31	This Amendment adds the results of Supplemental Solicitation 21PSX0165 and Exhibit B s36.
Amendment 32	Amendment 32 has been issued to update the Contract Administrator to Madelyne Colon (03.29.22)
Amendment 33	Amendment 33 has been issued to reflect Supplement 7 to the contract and Supplement 37 to the Exhibit B Price Schedule to reflect 2023 pricing on some General Motors and Ford vehicles.
Amendment 34	Amendment 34 has been issued to reflect Supplement 8 to the contract and Supplement 38 to the Exhibit B Price Schedule to reflect 2023 pricing on Ford F-150 vehicles.
Amendment 35	Amendment 35 has been issued to reflect Supplement 9 to the contract and Supplement 39 to the Exhibit B Price Schedule to reflect 2023 pricing on Ford F-150 Lightning, Ford Explorer, and Ford Ranger 08.19.22 (Maddy)
Amendment 36	Amendment 36 has been issued to reflect Supplement 10 to the contract and Supplement 40

	to the Exhibit B Price Schedule to reflect 2023 pricing on Ford Transit Connect, Ford Edge, and Ford Expedition 08.30.22 (Maddy)
Amendment 37	Amendment 37 has been issued to reflect Supplement 11 to the contract and Supplement 41 to the Exhibit B Price Schedule to reflect 2023 pricing on Chevrolet Malibu and Equinox 08.31.22 (Maddy)
Amendment 38	Amendment 38 has been issued to reflect Supplement 12 to the contract and Supplement 42 to the Exhibit B Price Schedule to reflect 2023 pricing on Dodge Charter, Dodge Durango, and Ram 09.07.22 (Maddy)
Amendment 39	Amendment 39 has been issued to reflect Supplement 13 to the contract and Supplement 43 to the Exhibit B Price Schedule to reflect 2023 pricing on Ford Escape vehicles 09.23.22 (Maddy)
Amendment 40	Amendment 40 has been issued to reflect Supplement 14 to the contract and Supplement 44 to the Exhibit B Price Schedule to reflect 2023 pricing on Ford Mustang Mach E vehicles 09.30.22 (Maddy)
Amendment 41	Amendment 41 has been issued to reflect Supplement 15 in the contract and Supplement 45 to the Exhibit B Price Schedule to reflect 2023 pricing for Ford Mustang vehicles 10.07.22 (Maddy)
Amendment 42	Amendment 42 has been issued to reflect Supplement 16 in the contract and Supplement 46 to the Exhibit B Price Schedule to reflect 2023 and 2024 pricing for Ford 250 through 550, Econoline, and some Nissan vehicles (11.2.22 Maddy)
Amendment 43	Amendment 43 has been issued to reflect Supplement 17 in the contract and Supplement 47 to the Exhibit B Price Schedule to reflect 2024 pricing for Ford F650-750 vehicles (11.15.22 Maddy)
Amendment 44	Amendment 44 has been issued to reflect Supplement 18 of the contract and Supplement 48 to the Exhibit B Price Schedule to reflect 2023 pricing for Chevrolet Suburban vehicles (11.29.22 Maddy)
Amendment 45	Amendment 45 has been issued to reflect Supplement 19 to the contract and Supplement 49 to the Exhibit B Price Schedule to reflect 2023 pricing for GMC Yukon (01.05.2023 Maddy)
Amendment 46	Amendment 46 has been issued to reflect Supplement 20 to the contract and Supplement 50 to the Exhibit B Price Schedule to reflect 2023 pricing on some Ram, Jeep, Chrysler, and Mercedes vehicles (Maddy 01.31.23)
Amendment 47	Amendment 47 has been issued to reflect the update on the model names from Dodge Durango

	Police to Dodge Durango Pursuit and Dodge Charger Police to Dodge Charger Pursuit (Maddy 02.14.23)
Amendment 48	Amendment 48 has been issued to reflect supplement 21 in correction by adding US1 Chevrolet of Milford LLC that was awarded in supplemental bid 21PSX0165 for contract 19PSX0161 Chevrolet Bolt EUV model. (Maddy 04.18.2023)
Amendment 49	Amendment 49 has been issued to reflect supplement 22 to reflect new expiration date from September 30, 2023 to September 30,2024. (Maddy 05.18.2023)
Amendment 50 and 51	Amendment 50&51 has been issued to update Exhibit B S50 and S51.
Amendment 52	Amendment 52 has been issued to reflect supplement 23 to update the Exhibit B Price Schedule 6.2.2023. (Marisol 6.2.23)
Amendment 53	Amendment 53 has been issued to reflect supplement 24 of the contract to post an updated Exhibit B Price Schedule highlighted in blue for 2024 pricing for Ram, Dodge, Chevrolet, and GMC vehicles. (Maddy 07.12.23)
Amendment 54	Amendment 54 has been issued to reflect supplement 25 of the contract to post an updated Exhibit B Price Schedule highlighted in blue for 2024 Pacifica Touring-L vehicle (Maddy 07.13.23)
Amendment 55	Amendment 55 has been issued to reflect supplement 26 of the contract and post an updated Exhibit B Price Schedule highlighted in blue for 2024 Ford vehicles (Maddy 08.01.23)
Amendment 56	Amendment 56 has been issued to reflect supplement 27 to the contract and post an updated Exhibit B Price Schedule for Ford Mustang, Chevy Blazer, Chevy Express Van 2500 & 3500, and GMC Savana. (Maddy 08.14.23)
Amendment 57	Amendment 57 has been issued to reflect supplement 28 to the contract and post an updated Exhibit B Price Schedule for Nissan Altima, Pathfinder, and Murano vehicles. (Maddy 09.29.23)
Amendment 58	Amendment 58 has been issued to reflect supplement 29 to the contract and to update Exhibit B Price Schedule for F150 pricing and vehicle code change for 2024, pricing for Transit Cargo and Transit Pass vehicles (Maddy 10.04.23)
Amendment 59	Amendment 59 has been issued to reflect supplement 30 to the contract and to update Exhibit B Price Schedule for 2024 Tahoe's and Suburban vehicles. (Maddy 10.17.23)
Amendment 60	Amendment 60 has been issued to reflect supplement 31 to the contract for acceptance of

	2025 pricing for all vehicles on contract effective October 25, 2023 through December 31, 2023 (Maddy 10.25.23)
Amendment 61	Amendment 61 has been issued to reflect supplement 32 of the contract for 2024 pricing for the following vehicles Ford Lightning, Explorer, Ram Cab Chassis, and Promaster Cargo Vans highlighted in blue. 2025 Ford Medium Duty and Econoline vehicles highlighted in yellow. (Maddy 11.16.23)
Amendment 62	Amendment 62 has been issued to reflect supplement 33 of the contract for 2024 pricing for Chevrolet Colorado vehicles highlighted in blue. (Maddy 11.28.23)
Amendment 63	Amendment 63 has been issued to reflect supplement 34 of the contract for 2024 pricing for Ram 1500 Classic Model vehicles highlighted in blue. Removal of Gengras Chevrolet as a vendor on contract, this change does not affect any other Gengras Motor Group dealership on contract. (Maddy 01.03.23)
Amendment 64	Amendment 64 has been issued to reflect supplement 34 of the contract for 2024 Ford Transit Vans highlighted in blue (Maddy 02.16.24)

Contract Additional Information

Field Title	Field Description
Agrees to Supply Political SubDivisions	Yes
Core Catalog Item Contract	No

Contract Clauses

No Clause(s) found

Catalog Names

No catalog(s) found

Document(s)

Document Name	Upload Date
019_0161 CONTRACT DOCUMENTS s35.pdf	February 16, 2024
019_0161 Exhibit B Price Schedule S63 02.16.24.xlsx	February 16, 2024
Multiple Supplier Contract Summary 01.03.24.xlsx	January 03, 2024

Administrative Document(s)

No Documents Found

Authorization

State of CT - DAS Procurement	DAS Construction Services
Executive Branch	Children and Families, Dept. of
Connecticut State Library	Correction, Dept. of
Andover, Town of	Developmental Services North
Developmental Services West	Developmental Services Central
Early Childhood, Office of	Economic and Community Development
Education, Dept. of	Emergency Serv. & Public Protection
Energy & Environmental Protection	Housing, Dept. of
Insurance, Dept. of	Labor, Dept. of
Mental Health & Addiction Services	Military Department
Policy & Management, Office of	Public Health, Dept. of
Rehabilitation Services, Dept. of	Revenue Services, Dept. of
Social Services, Dept. of	Connecticut Library Consortium
Constitutional Office	Quasi Public State Agencies
DAS Property Acquisition	DAS Leasing
DAS Real Property Sales	Developmental Services, Dept. of
Developmental Services South	DDS Provider Contracts
DAS Property Management	Aging & Disability Services
Education & Services for the Blind	Agricultural Experiment Station
Agriculture, Dept. of	Auditors of Public Accounts
Charter Oak State College	Commission On Human Rights
Connecticut State University System	Consumer Council, Office of
Criminal Justice, Division of	Governmental Accountability
State Contracting Standards Board	Victim Advocate, Office of
Governor, Office of the	Higher Education, Dept. of
Insurance & Risk Management	Lieutenant Governor, Office of the
Medical Examiner, Office of Chief	Motor Vehicles, Dept. of
State Ethics, Office of	Capital Community College
Central Connecticut State Univ.	CT State Colleges & Universities
Eastern Connecticut State Univ.	Housatonic Community College
Quinebaug Valley Comm. College	Southern Connecticut State Univ.
Three Rivers Comm. College	University of Connecticut
UConn Health Center	Western Connecticut State Univ.
Comptroller, Office of State	Treasurer, Office of State
CT Teachers' Retirement Board	Transportation, Dept. of
DOT - Purchasing	Veterans' Affairs, Dept. of
Protection & Advocacy, Office of	Ansonia Housing Authority
Workforce Competitiveness Office Of	Gateway Community College
Manchester Community College	Middlesex Community College
Naugatuck Valley Comm. College	Northwestern CT Comm. College
Norwalk Community College	Tunxis Community College
Colleges & Universities	Secretary of the State
Connecticut Port Authority	Connecticut Lottery Corporation
Connecticut Science & Exploration	Connecticut Development Authority
Connecticut Green Bank	Regional Water Authority
Boards, Commissions and Councils	Developmental Disabilities
Connecticut Siting Council	Consumer Protection, Dept. of
CT Retirement Security Authority	Elections Enforcement Commission
Fire Prevention & Control	Firearms Permit Examiners, Board of

Freedom of Information Commission	Police Officer Standards & Training
Property Review Board	Psychiatric Security Review Board
Siting Council	State Academic Awards, Board for
State Board of Accountancy	State Marshal Commission
Workers' Compensation Commission	DAS Business Office
A-Z Corp	F8 Properties
RM Bradley	Simon Konover
Owens Services	LAZ Parking
DOT - Construction Contracts Unit	Office of the Attorney General
Legislative Branch	Not For Profits
Non-Executive Agency	Cities, Towns & Municipalities
Ansonia, City of	Ashford, Town of
Avon, Town of	Beacon Falls, Town Of
Berlin, Town of	Bethany Board of Education
Bethel, Town of	Bethany, Fire Marshall
Bethlehem, Town of	Bloomfield Public Schools
Branford, Town of	Bridgeport, City of
Bridgeport Economic Development Cor	Bridgeport Housing Authority
Bristol, City of	Brookfield, Town of
Brookfield Public Schools	Brookfield Water Pollution Control
Brooklyn Public Schools	Burlington, Town of
Canterbury Public Schools	Canton, Town of
Capital Region Development Auth.	Capitol Region Council Governments
Capitol Region Education Council	Cheshire, Town of
Chester, Town of	Clinton, Town Of
Colchester, Town of	Columbia, Town of
Coventry, Town of	Cromwell, Town of
Danbury, City of	Danbury Housing Authority
Darien, Town of	Derby, Town of
Durham, Town of	East Granby, Town of
East Haddam, Town of	East Hampton Board of Education
East Hartford, Town of	East Hartford Housing Authority
East Hartford Public Schools	East Haven, Town of
East Lyme, Public Schools	East Lyme, Town of
East Lyme, Public Works	Bethany, Town of
East Hampton, Town of	Enfield, Town of
Enfield Housing Authority	Farmington, Town of
Farmington Public Schools	Glastonbury, Town of
Glastonbury Housing Authority	Guilford, Town of
Guilford Public Schools	Hartford, City of
Hartford Energy Improvement Dist.	Greater Hartford Transit District
Hartford Housing Authority	Hartford Public School
Middletown, City of	Middletown Board of Education
Middletown Housing Authority	Norwalk, City of
Norwalk Public Schools	Norwalk Transit District
Norwich, City of	Norwich Community Development
Norwich Housing Authority	Preston, Town of
Preston Board of Education	Putnam, Town of
Putnam Public Schools	Somers, Town of
Somers Board of Education	South Windsor, Town of

South Windsor Board of Education
Southington, Town of
Stratford, Town of
Suffield, Town of
Torrington, City of
Bridgeport Transit Authority
Ledyard Public Schools
Vernon Housing Authority
Voluntown, Town of
Waterbury, City of
West Hartford, Town of
Westport, Town of
Wethersfield, Town of
Woodbridge, Town of
Ellington Public Schools
Housatonic Resources Recovery Auth.
Sherman Board of Education
Willimantic Housing Authority
East Windsor, Town of
Fairfield, Town of
Granby, Town of
Griswold, Town of
Groton, Town of
Hamden, Town of
Jewett City, Borough of
Lebanon, Town of
Madison, Town of
Mansfield, Town of
Meriden, City of
Middlefield, Town of
Monroe, Town of
Morris, Town of
New Britain, City of
New Fairfield, Town of
New Haven, City of
New Milford, Town of
Newtown, Town of
North Haven, Town of
Old Saybrook, Town of
Oxford, Town of
Plainville, Town of
Pomfret, Town of
Regional School District No. 1
Regional School District No. 8
Ridgefield, Town of
Roxbury, Town of
Southbury, Town of
Stafford, Town of
Stonington, Town of
Thompson, Town of

South Windsor Housing Authority
Southington Board of Education
Stratford Housing Authority
Suffield Public Schools
Torrington, Public School
Ledyard, Town of
Vernon, Town of
Vernon Board of Education
Voluntown Board of Education
Waterbury Housing Authority
West Hartford Nutrition Services
Westport Public Schools
Wethersfield Housing Authority
Woodbridge School District
Hampton Board of Education
Salem Board of Education
Wallingford Housing Authority
Winchester Public Schools
Essex, Town of
Franklin, Town of
Greenwich, Town of
Groton, City of
Haddam, Town of
Hebron, Town of
Killingly, Town of
Lyme, Town of
Manchester, Town of
Marlborough, Town of
Middlebury, Town of
Milford, City of
Montville, Town of
Naugatuck, Town of
New Canaan, Town of
New Hartford, Town of
New London, City of
Newington, Town of
North Branford, Town of
North Stonington, Town of
Orange, Town of
Plainfield, Town of
Plymouth, Town of
Portland, Town of
Regional School District No. 14
Regional School District No. 17
Rocky Hill, Town of
Simsbury, Town of
Sprague, Town of
Stamford, City of
Thomaston, Town of
Tolland, Town of

Barkhamsted, Town of	Trumbull, Town of
Waterford, Town of	West Haven, City of
Westbrook, Town of	Weston, Town of
Windham, Town of	Windsor Locks, Town of
Windsor, Town of	Wolcott, Town of
Woodstock, Town of	CT Metro. Council of Governments
LEARN	CT River Valley Council of Gov.
Metropolitan District Commission	Naugatuck Valley Council of Gov.
NE Transportation / CT Transit	Northeastern CT Council of Gov.
Northeastern CT Transit District	Northwest Hills Council of Gov.
Shelton Housing Authority	So. Central CT Regional Water Auth.
South East Area Transit District	Community Renewal Team
CT Health and Ed. Facilities Auth.	CT Housing Finance Authority
Connecticut Innovations	EASTCONN
Materials Innovation & Recycling	Western CT Council of Governments
CET	Connecticut Transit
CT Conference of Municipalities	Connecticut Airport Authority
Western CT Tourism District	Valley Association
Administrative Services	Health Strategy, Office of
State Education Resource Center	Bloomfield, Town of
Brooklyn, Town of	Canterbury, Town of
Ellington, Town of	Hampton, Town of
Salem, Town of	Shelton, Town of
Sherman, Town of	Wallingford, Town of
Winchester, Town of	Cheshire Public Works
Enfield Social Services	Enfield Fleet Services
Middlefield Voluntary Fire Company	New Hartford Public Schools
Portland Public Schools	Baltic Public Schools
Old Lyme, Town Of	Madison Public Works
W. Hartford Bloomfield Health Dist.	West Hartford Fire Department
West Hartford Public Library	Windsor Locks Public Schools
Sharon, Town Of	Regional School District No. 5
CHEFA	Greater New Haven Transit District
Avon Recreation & Parks Department	CHESLA
Oxford Public Schools	Norwalk Redevelopment Agency
Middlebury Public Works	CHFA
Connecticut General Assembly	DPH - Communications
Public Health Systems and Equity	DPH Facility Licensing
Community Family Health and Prevent	Derby Public Schools
Plymouth Housing Authority	ISAAC Charter School
Norwalk, City	MIRA
Judicial Branch	Probate Court Administrator, Office
CAFCA	MARC, Inc. of Manchester
Salisbury, Town of	Willington, Town of
Old Colony Beach Club Association	Deep River, Town of
Deep River Housing Authority	Groton Public Schools
Savin Rock Communities	Regional School District No. 12
Regional School District No. 15	Cheshire Public Schools
CSDNB Board of Education	First District Water Dept., Norwalk
Seymour, Town of	Connecticut Paid Leave Authority

Canton Public Schools
Bolton, Town of
Banking, Dept. of
United Community & Family Services
Derby Public Library
Shelton Economic Development Corp.
Town of Watertown
TOW - Public Works Department
New Haven Parking Authority
Easton, Redding & Region 9 Schools
Winsted Water Works
South Cntrl Regional Council of Gov
Middletown South Fire District
Estuary Transit District
Litchfield, Town of
DOT - Maintenance
Capital Workforce Partners
DPH - Newborn Screening
Kent, Town of
OCPD Assigned Counsel Unit
Healthcare Advocate, Office of the
Regional School District No. 18
Achievement First
Colebrook School
Hamden Housing Authority
Seymour Housing Authority
Capital for Change
Plainfield Public Schools
Lebanon Public Schools
Groton Housing Authority
North Haven Housing Authority
Journey Home
Barnum Museum, The
North Stonington Public Schools
Greenwich Public Schools
Milford Redevmt & Hsng Ptnrshp MRHP
Community Builders Inc, The
Ledge Light Health District
Five Points Arts
New Beginnings Family Academy
DOT - Planning
Morris Housing Authority
Torrington Housing Authority
Windham Region Transit District
Goodwin University
Manchester Housing Authority
Rocky Hill Housing Authority
Weston Public Schools
East Haven Public Schools
Essex Library Association

Eastern Regional Tourism District
Bolton Board of Education
Cromwell Public Schools
The Child & Family Guidance Center
Easton, Town of
TEAM Inc.
Access Health CT
Wolcott Board of Education
Area Coop Ed. Services (ACES)
Southeastern CT Council of Gov
Windham Public Schools
Regional School District No. 13
Beth-El Center
Prospect, Town of
Litchfield Public Works Department
Public Health Preparedness & L H A
CTECS
Somers Public Schools
Public Defender Services, Division
Litchfield Housing Authority
Norwich Free Academy
Stratford Public Schools
Colebrook, Town of
Killingly Public Schools
Monroe Public Schools
Wethersfield Public Schools
Naugatuck Public Schools
DOT - Rail, Office of
Woodbury, Town of
Thomaston Public Schools
Stamford Public Schools
Newington Public Schools
Ridgefield Public Schools
New Milford Board of Education
Freeman Center, The
New Opportunities Inc
Sterling, Town of
Thompson Housing Authority
Branford Public Schools
Portland Housing Authority
Litchfield County Housing Opporntny
Wilton, Town of
Mutual Housing Assoc. Greater Htfd
East Granby Public Schools
North Branford Board of Education
Enfield Public Schools
Cooperative Educational Service CES
Mark Twain House and Museum, The
Workforce Strategy, Office of
Scotland, Town of

DPH Enviro Health & Drinking Water	Griswold Housing Authority
Public Health Workforce Development	Thames River Community Service Inc
Regional School District No. 10	Stafford Public Schools
Harriet Beecher Stowe Center	Regional School District No. 16
Elm City Montessori School	Watertown, Town of
Griffin Hospital	Pomfret Community School
Stamford Museum & Nature Center	CT Housing Partners
Watertown Board of Education	MDA - MIRA Dissolution Authority
Perception Programs	Ashford Housing Authority
Windham Region No Freeze Project	New Reach Inc.
Prospect Fire Department	Community Solutions Inc
CT Institute for the Blind Oak Hill	West Hartford Housing Authority
Boys & Girls Club of Greenwich	Redding, Town of
Bridges Healthcare Inc	Sheldon Oak Central Inc
Integrated Day Charter School	Elderly Housing Management Inc
Regional School District No. 4	Southeastern Ct Water Authority
Montville Housing Authority	New Samaritan Parkville
Greater Dwight Development Corp	Southington Housing Authority
Harwinton, Town of	Windsor Housing Authority
CSDE - Child Nutrition	Housing Authority
New London Housing Authority	Estuary Council of Seniors Inc
Coventry Housing Authority	CJIS-CT
YWCA Hartford Region	Woodstock Public Schools
Stamford Urban Redevelopment Commis	Bridgewater, Town of
Montville Board of Education	DEEP - COUNCIL SOIL WATER CONSERVAT
New London Homeless Hospitality Cen	Naugatuck Valley Health District
Killingworth, Town of	Preston Parks & Recreation
East Windsor Public Schools	DPH Firearm Injury Prevention
Goodwin Univ Educational Services	North Central Conservation District
Naugatuck Housing Authority	Bethel Housing Authority
Winchester Housing Authority	Bristol Housing Authority
OSC Procurement	Derby Water Pollution Control Auth
DOT - Engineering & Construction	ConnCORP LLC
Family Centers Inc.	TEEG
Mercy Housing and Shelter Corp	Elm City Communities - Housing Auth
Connecticut Public Broadcasting	Colchester Board of Education
Ascentria Care Alliance	Lutheran Services Association
Berlin Housing Authority	Charter Oak Cultural Center
Boys & Girls Village	DAS Commissioner, Office of
CT Institute - Refugees & Immigrant	Middlesex County Chamber Commerce
Christian Community Action	



Office of the Finance Director

City of West Haven
355 Main Street
West Haven, Connecticut 06516

MARB Contract Form

Contract Name	Purchase of Ford F-550 Diesel; XLT				
City Agency	Public Works				
Vendor Utilized	Gengras Ford				
Address	225 New Britain Avenue				
City, State, Zip	Plaiville, CT 06062				
Procurement Process	<input type="checkbox"/> Bid/RFP [Enter the Bid No] <input checked="" type="checkbox"/> State Contract [19PSX0161] <input type="checkbox"/> Cooperative Agreement [Enter Source Name and Contract No] <input type="checkbox"/> Sole Source <input type="checkbox"/> Other Source []				
No of Bid/RFP Respondents	N/A				
Quote No('s) if applicable	240919004				
Source of Funds	City Bonding (FY 2025)				
Quantity	1.0	Price Per:	\$0.00	Total Price	\$128,939.20
Purpose of Transaction (Please give a detailed explanation for the purpose of the transaction. This should not be one / two sentences.	Replacement plan as outlined in the City FY 2024-2025 capital plan. This will be replacing the 2005 FORD F-450 UTILITY W/CRANE				
Department Submission [Name and Title]	Robert A. Orifice Sr. Fleet Superintendent				
Finance Review and Submission [Name and Title]	Kathy Chambers, MBA, MPA, Senior Buyer, Procurement Analyst Michael Gormany, Finance Director				

FY24-25 BUDGET - CAPITAL REQUEST

Owner	Project Name	Description/Reason	Funding Source	FY25	FY26	FY27	FY28	FY29
Public Works	DPW - Passenger Vehicles	72WN - 1998 Crown Victoria - Pool	Bonding	\$ 35,000	\$ -	\$ -	\$ -	\$ -
Public Works	DPW - Passenger Vehicles	80WN- 2000 Ford Crown Victoria- Park Rec	Bonding	\$ 35,000	\$ -	\$ -	\$ -	\$ -
Public Works	DPW - Passenger Vehicles	74WN - 1998 Crown Victoria - Pool	Bonding	\$ 35,000	\$ -	\$ -	\$ -	\$ -
Public Works	DPW - Passenger Vehicles	169WN- 2001 Ford Crown Victoria	Bonding	\$ 35,000	\$ -	\$ -	\$ -	\$ -
Public Works	DPW - Passenger Vehicles	79WN - 1999 Ford Crown Victoria	Bonding	\$ 35,000	\$ -	\$ -	\$ -	\$ -
Public Works	DPW - Passenger Vehicles	242WN- 2004 Ford Crown Victoria	Bonding	\$ 35,000	\$ -	\$ -	\$ -	\$ -
Public Works	DPW - Passenger Vehicles	243WN- 2004 Crown Victoria - Zoning Coniff	Bonding	\$ 35,000	\$ -	\$ -	\$ -	\$ -
Public Works	DPW- Passenger Vehicles	110WN - 2005 Crown Victoria - Mayors Office	Bonding	\$ -	\$ 35,000	\$ -	\$ -	\$ -
Public Works	DPW Vehicle - Heavy Duty	1994 Hyster Forklift	Bonding	\$ -	\$ -	\$ 100,000	\$ -	\$ -
Public Works	DPW Vehicle - Heavy Duty	121WN- 2012 International Dump 7400 #5	Bonding	\$ -	\$ -	\$ 475,000	\$ -	\$ -
Public Works	DPW Vehicle - Heavy Duty	155WN - 2012 International Dump 7400 #10	Bonding	\$ -	\$ -	\$ 300,000	\$ -	\$ -
Public Works	DPW Vehicle - Heavy Duty	115WN - 2005 International Dump 7400 #9	Bonding	\$ -	\$ -	\$ 350,000	\$ -	\$ -
Public Works	DPW Vehicle - Heavy Duty	116WN - 2008 International Dump 7400SD #2	Bonding	\$ -	\$ -	\$ -	\$ 350,000	\$ -
Public Works	DPW Vehicle - Heavy Duty	119WN - 2008 International Dump 7400SD #8	Bonding	\$ -	\$ -	\$ -	\$ 350,000	\$ -
Public Works	DPW Vehicle - Heavy Duty	146WN - 2011 Elgin Sweeper (Pelican) NP - PW	Bonding	\$ -	\$ 400,000	\$ -	\$ -	\$ -
Public Works	DPW Vehicle - Heavy Duty	152WN - 2011 Doosan Loader (DI250) - PW	Bonding	\$ -	\$ 450,000	\$ -	\$ -	\$ -
Public Works	DPW Vehicle - Heavy Duty	109WN - 2001 Volvo Dump -PW Tandem axle	Bonding	\$ -	\$ 450,000	\$ -	\$ -	\$ -
Public Works	DPW Vehicle - Heavy Duty	244WN - 2012 Pickup W/Plow - PARKS	Bonding	\$ -	\$ 85,000	\$ -	\$ -	\$ -
Public Works	DPW Vehicle - Heavy Duty	163WN - 2000 Sterling VAC Truck (LT7501) - PV	Bonding	\$ 580,000	\$ -	\$ -	\$ -	\$ -
Public Works	DPW Vehicle - Heavy Duty	201WN - 2005 International Dump #7- PW	Bonding	\$ -	\$ -	\$ 350,000	\$ -	\$ -
Public Works	DPW Vehicle - Heavy Duty	2007 John Deere Tractor 2520w/cab-blower-load	Bonding	\$ 175,000	\$ -	\$ -	\$ -	\$ -
Public Works	DPW Vehicle - Heavy Duty	180WN - 2001 GMC 6500 Utility	Bonding	\$ 85,000	\$ -	\$ -	\$ -	\$ -
Public Works	DPW Vehicle - Heavy Duty	162WN- Senior Bus	Bonding	\$ -	\$ -	\$ 250,000	\$ -	\$ -
Public Works	DPW Vehicle - Heavy Duty	Frame restoration-sand blasting/paint	Bonding	\$ 125,000	\$ -	\$ -	\$ -	\$ -
Public Works	DPW Vehicle - Heavy Duty	(NEW)- Heavy Duty 24TON Constr. Trailer	Bonding	\$ 75,000	\$ -	\$ -	\$ -	\$ -
Public Works	DPW Vehicle- Heavy Duty	166WN- 1995 GMC 8500 Dump-plow-sander	Bonding	\$ -	\$ -	\$ 300,000	\$ -	\$ -
Public Works	DPW Vehicle - Heavy Duty	HWY#14 Rack Truck	Bonding	\$ -	\$ 155,000	\$ -	\$ -	\$ -
Public Works	DPW Vehicle- Heavy Duty	HWY#15 Rack Truck	Bonding	\$ -	\$ -	\$ 155,000	\$ -	\$ -
Public Works	DPW Vehicle- Heavy Duty	75WN- 2021 F-350 PU-DUMP	Bonding	\$ -	\$ -	\$ -	\$ -	\$ 115,000
Public Works	DPW Vehicle- Heavy Duty	84WN F-350 -plow-sander-dump - pu	Bonding	\$ -	\$ -	\$ -	\$ -	\$ 85,000
Public Works	DPW Vehicle - Light Duty	81WN - 2005 F250 Pickup w/Plow -	Bonding	\$ -	\$ -	\$ -	\$ -	\$ 75,000
Public Works	DPW Vehicle - Light Duty	239WN - EOC Bus 1999	Bonding	\$ -	\$ -	\$ 125,000	\$ -	\$ -
Public Works	DPW Vehicle - Light Duty	193WN F-350 -plow-sander-dump - pu	Bonding	\$ -	\$ -	\$ -	\$ -	\$ 95,000
Public Works	DPW Vehicle - Light Duty	7WN - 2020 F250 Pickup	Bonding	\$ -	\$ -	\$ -	\$ -	\$ 70,000
Public Works	DPW Vehicle - Light Duty	122WN- 2008 VAN	Bonding	\$ -	\$ -	\$ 75,000	\$ -	\$ -
Public Works	DPW Vehicle - Light Duty	187WN- 2005 FORD F-450 UTILITY W/CRANE	Bonding	\$ 175,000	\$ -	\$ -	\$ -	\$ -
Public Works	DPW Vehicle - Light Duty	138WN - 2021 F-350 dump-plow	Bonding	\$ -	\$ -	\$ -	\$ -	\$ 85,000
Public Works	DPW Vehicle - Light Duty	113WN - 2021 F-350 PU/dump/plow/sander	Bonding	\$ -	\$ -	\$ -	\$ -	\$ 95,000
Public Works	DPW Vehicle - Light Duty	248WN - 2004 F-150 PU	Bonding	\$ -	\$ -	\$ 65,000	\$ -	\$ -
Public Works	DPW Vehicle - Light Duty	105WN- 2000 F350 2WD DUMP	Bonding	\$ 85,000	\$ -	\$ -	\$ -	\$ -
Public Works	DPW Vehicle - Light Duty	86WN- 2004 F350 2WD Flatbed Flower Truck	Bonding	\$ -	\$ -	\$ -	\$ 100,000	\$ -

Gengras Ford, LLC

225 New Britain Avenue
 Plainville, CT 06062 Phone:
 860.727.6302
 www.gengras.com



Quote Number: **240919004**

Fleet Nr: **187WN**

STATE CONTRACT NO: 19PSX0161

Make	MY	Model	Contract Price
Ford	2024	F-550 Super Cab 4x4 (X5H), 168" Wheelbase - 60" CA	\$ 55,110.00

All specifications are subject to verification of manufacturer's published standard and optional equipment. Vehicle to include all manufacturers standard equipment plus the following options:

	Option Code	Description	List Price
1	Z1	Oxford White	\$ -
2	AS	HD Vinyl, 40/20/40 Split Bench w/center armrest, cupholder and storage; manual lumbar (driver's side only)	\$ -
3	99T	6.7L 4V OHV Power Stroke® V8 Turbo Diesel B20 - Horsepower 330 @ 2,600 RPM, Torque 825 lb/ft @ 2,000 RPM	\$ 9,995.00
4	44G-67	Manual Push-button Engine Exhaust Braking/TorqShift® Ten-Speed 10R140 with Neutral Idle Automatic with Selectable Drive Modes: Normal, Tow/Haul, Eco, Deep Sand/Snow & Slippery w/Transmission Power Take-Off Provision	\$ -
5	192-SC	SuperCab – Cab to Axle 84", 192" wheelbase	\$ 175.00
6	68U	19,000 Lb GVW	\$ 815.00
7	663A-SC	XLT - SC	\$ 2,180.00
8	STD	Power Equipment Group - Manually Telescoping, Folding Trailer Tow Mirrors with Power/Heated Glass, Heated Convex Spotter Mirror, Integrated Clearance Lamps/Turn Signals	STD
9	STD	Spare key (1)	\$ -
10	STD	Cruise Control	\$ -
11	STD	Trailer Brake Controller (incl. Smart Trailer Tow Connector)	\$ -
121	512	Spare Tire & Wheel	\$ 350.00
3	18B	Cab Steps	\$ 320.00
14	61L	Wheel Liners - front	\$ 180.00
15	63C	Aft-Axle Frame Extension (beyond wheel base)	\$ 115.00
16	166	Carpet Delete	\$ (50.00)
17	67B / 86M	HD Alternator - 410 amp / Dual Batteries (Std w diesel)	\$ -
18	67H	Extra HD Service Suspension	\$ 125.00
19	76C	Exterior Back Up Alarm	\$ 175.00
20	41A/41H	Block Heater/ Supplemental Cab Heater	\$ 440.00
21	TGM	LT225/70Rx19.5G BSW Traction (4) A/P (2)	\$ 190.00
22	X4L	4.30:1 Limited Slip rear Axle	\$ 395.00
23	872	Back up Camera Kit	\$ 415.00
24			\$ -
25			\$ -
Total Options per Contract Price (list price)			\$ 15,820.00
Total Factory Options Discount (6%)			\$ (949.20)
Total Options per Contract Price (net price)			\$ 14,870.80

225 New Britain Avenue
 Plainville, CT 06062 Phone:
 860.727.6302
 www.gengras.com



Quote Number: **240919004**

Aftermarket Accessories

	Vendor / Manufacturer	Hours	Description	List Price
1	Reading Body	2.0	Service body per specifications on the following page	\$ 70,474.00
2	Other	2.0	Complete chassis and body undercoating	\$ 899.00
3	Other	1.0	Spare Fob Key	\$ 275.00
4	Other	1.0	Seat Covers	\$ 850.00
5	WeatherTech	0.0	WeatherTech floor mats (front)	\$ 225.00
6		0.0		
7		0.0		\$ -
8		0.0		\$ -
Total Hours		6.0		
<i>Total Aftermarket Options (list price)</i>				\$ 72,723.00
<i>Total Aftermarket Options Discount (20%)</i>				\$ (14,544.60)
<i>Total Hours x \$130 / hour rate</i>				\$ 780.00
Total Net Aftermarket Options plus Total Labor				\$ 58,958.40

Trade Allowance

Year	Make	VIN	Description / Mileage	Allowance
				\$ -
				\$ -
				\$ -
Total Trade in Allowance				\$ -

Comments:

Budget price for discussion purposes only. The 2024 Ford Super-duty order banks is now closed to new orders. Please add 10% to the quoted price to allow for 2025 pricing.

Additional fees / Charges

State of CT Trade in Assessment (Note: Fee is payable to State of CT):			\$ -	
Dealer Conveyance Fee (\$799.00)			\$ -	
Registration Fee (estimated, actual cost will appear on your final invoice)			\$ -	
DMV Inspection Fee (as required)			\$ -	
Total Additional Fees			\$ -	
Customer:	City of West Haven			
FIN Code:	QK668			
VIN:				
Total (per unit)			\$ 128,939.20	
Quantity	1	Grand Total (all)		\$ 128,939.20

This quote valid for 30 days from the date created or the final fleet order date whichever comes first.

BUDGET ONLY

THIS QUOTE WILL EXPIRE AFTER 30 DAYS

READING 132DW CLASSIC II STEEL SERVICE BODY
84" CA. REQUIRED

STANDARD FEATURES

BODY LENGTH: 132" BODY WIDTH: 91.5" UNDERSTRUCTURE: 5"
COMPARTMENT HEIGHT: 40" COMPARTMENT DEPTH: 21.5" LOAD FLOOR WIDTH: 48.5"
 A60 GALVANNEALED STEEL CONSTRUCTION, E-COAT IMERSION PRIMING
 COMPLETE STAINLESS STEEL PADDLE LATCHES W/ ROTARY LOCKS
 PATENTED HIDDEN HINGES WITH OVERLAPPING DOOR CONSTRUCTION
 DUAL PRO DOOR SEALS WITH 5/8" AUTOMOTIVE BULB TYPE RUBBER DOOR SEALS
 FLUSH MOUNT LED TAIL LIGHTS
 NITROGEN GAS STRUT DOOR HOLDERS ON ALL VERTICAL DOORS
 FULLY PRIMED & UNDERCOATED UNDERSTRUCTURE
 P92QM POOCHED GALV STEEL REAR BUMPER
 READING 6 YEAR LIMITED WARRANTY
 FACTORY POWDER COAT

READING POWDER COAT:

READING WHITE POWDER COAT UPGRADE

COMPLETE & INSTALLED

\$21,860.00

FORD INTERIM P.D.I.

\$60.00

OPTIONS (SELECT FROM LIST BELOW)

- X_ COMMERCIAL RECEIVER HITCH, WITH 7 WIRE PLUG
- X_ LINEX CARGO AREA, TOPS \$1,666.00
- X_ 4 CORNER AMBER LED WARNING LIGHTS, WIRED TO SWITCH \$1,233.00
- _ INSTALL WHELEN AMBER MINI LIBERTY LIGHT BAR ON HEADACHE RACK \$1,593.00
- X_ TOMMY GATE 1600# CAPACITY LIFTGATE \$7,000.00
 - MODEL G2-54-1642 EA38
 - BI-FOLD ALUMINUM PLATFORM, 38" DEEP + 6" TAPER
 - INCLUDES BUMPER STEPS
- X_ INSTALL FORD OEM CAMERA PREP KIT \$200.00
- X_ E-TRACK INSTALL ON WALLS OF BODY, BOTH SIDES
- X_ DELIVER TO ZIEBART \$166.00
- X_ BUYERS 8895551 (REPLACED 8895550) \$500.00
 - DRILL FREE LIGHT BAR MOUNT, CSHML
- X_ BUYERS 17" OCTAGNAL MINI LIGHT BAR, 8891100
- X_ 2X BUYERS 8892802 ULTRA BRIGHT NARROW PROFILE \$2,400.00
 - AMBER/CLEAR LED STROBE LIGHT IN GRILL, FACING FORWARD
 - WIRED TO SAME UPFITTER SWITCH LABELED "STROBES"
- X_ 2X BUYERS 8892810 ULTRA BRIGHT NARROW PROFILE \$2,918.00
 - AMBER/GREEN LED STROBE LIGHT IN REAR OF BODY, FACING REAR
 - WIRED TO SAME UPFITTER SWITCH LABELED "STROBES"
- X_ REINFORCE DRIVER SIDE FRONT COMPARTMENT TOP FOR COMPRESSOR \$2,400.00
 - BOTH SIDES TREADPLATE OVERLAYS
- X_ LATCHMATIC KEY FOB LOCKING SYSTEM WITH LED DOME LIGHTS \$2,918.00
- X_ MASTER LOCKING MECHANISM, BOTH SIDES
- X_ 3000W HD MODIFIED SINE WAVE INVERTER W/4 OUTLETS \$5,460.00
 - ADD ADDITIONAL BATTERY, LOCATION PASSENGER SIDE INTERIOR ON SHELF
 - ADD REAR PASSENGER SIDE OUTDOOR POWER RECIPITCAL IN BACK OF BODY
 - ADD 50' ELECTRIC REEL IN REAR PASSENGER SIDE VERTICAL COMPARTMENT
 - CUSTOMER TO ACCESS BY OPENING DOOR
- X_ GO LIGHT, WHITE, LED, PERMANENT MOUNT W/CONTROLLER \$1,126.00
 - MOUNTED TO BACK RACK, PASSENGER SIDE
- X_ BACK RACK HEADACHE RACK, BLACK, SERVICE BODY HEIGHT \$726.00
- X_ SUPERSPRING LEVELING KIT TO COMPENSATE FOR COMPRESSOR \$1,233.00
 - WEIGHT AND ELIMINATE TRUCK SQUATTING
- X_ VANAIR GAS VIPER COMPRESSOR \$22,333.00
 - VIPER G80, GV3 80CFM-100PSI, 24.9 EFI GAS
 - INCLUDES: KIT1202-001, ISOLATOR KIT
 - * ALLOWABLE PRESSURE RANGE: 75 PSI - 100 PSI (FACTORY SET AT 100 PSI) *
 - ENGINE: 3600 RPM FULL LOAD / 2500 RPM IDLE / 1400 RPM STANDBY
 - 24.9 EFI "DRIVE BY WIRE" HONDA IGX800 V-TWIN
 - 12V BATTERY / ELECTRICAL SYSTEM
 - 10 GAL. FUEL CAPACITY
 - AUTO-START/STOP FEATURE STANDARD: 0(OFF), 5, 10, 15 MIN (FACTORY SET @ 5 MIN)
 - 090195-OP: MANUAL, GAS VIPER GV3
 - AIR HANDLING KIT INCUDE HOSE REEL MOUNTED IN REAR COMPARTMENT
 - FILTER KIT, REGULATOR
 - ROLLERS FOR REAR COMPARTMENT
- _ UPGRADE COMPRESSOR TO DIESEL MOTOR \$8,990.00

\$ 70,474.00

TOTAL MSRP WITH SELECTED OPTIONS =

Contract Summary

General Information

Contract Number 19PSX0161
Issue Date July 17, 2019
Organization State of CT - DAS Procurement
Status Active
Multi Contractor Contract Yes
Title Purchase of Cars and Light Duty Trucks
Description Purchase of Cars and Light Duty Trucks
***This contract is set to expire on September 30, 2024.
Purchase of Vehicles can be utilized under contract
24PSX0110***
Contract Administrator Madelyne Colon
Email Address Madelyne.Colon@ct.gov
Request Number
Solicitation Number
Enable Contract as Round Trip No
P-Card Accepted No
PO Dispatch Contractor

Commodity

Code	Description
21000000	Farming and Fishing and Forestry and Wildlife Machinery and Accessories

Contractors

Name Gengras Chrysler Dodge Jeep LLC			
Contact Type	Contact Name	Contact Email	Contact Phone
Main Contact	Gordon Rapp		8607276302
Name Gengras Ford, LLC			
Contact Type	Contact Name	Contact Email	Contact Phone
Main Contact	Gordon Rapp		8607276302
Name Crowley Chrysler Plymouth, Inc.			
Contact Type	Contact Name	Contact Email	Contact Phone
Main Contact	Gordon Rapp		8605400583
Name Stephen AutoMall Centre			
Contact Type	Contact Name	Contact Email	Contact Phone
Main Contact	Donna Janazzo		8603021212
Name LOEHMANN BLASIOUS CHEVROLET INC.			
Contact Type	Contact Name	Contact Email	Contact Phone
Main Contact	GENE REILLY		2037539261
Name Robert's Chrysler, Inc.			
Contact Type	Contact Name	Contact Email	Contact Phone
Main Contact	Jim Sperrazza		2034309212
Name New Country Motor Cars, INC.			
Contact Type	Contact Name	Contact Email	Contact Phone
Main Contact	Tristan Kovatis		8607224819
Name Manchester Sports Center Inc.			
Contact Type	Contact Name	Contact Email	Contact Phone
Main Contact	Craig Peters	craig.peters@manchesterhonda.com	8606453100---
Name Sullivan Automotive, Inc.			
Contact Type	Contact Name	Contact Email	Contact Phone
Main Contact	Warren Ford	warren.ford@nwhcars.com	2035286674---
Name Northwest Hills Automotive LLC			
Contact Type	Contact Name	Contact Email	Contact Phone
Main Contact	Warren Ford JR	warren.ford@sullivanautomotive.com	2035286674
Name Northwest Hills Chrysler Jeep LLC			
Contact Type	Contact Name	Contact Email	Contact Phone
Main Contact	Warren Ford	warren.ford@nwhcars.com	2035286674
Name TASCA AUTOMOTIVE GROUP CT HARTFORD			
Contact Type	Contact Name	Contact Email	Contact Phone
Main Contact	john breslin	jbreslin@tasca.com	860-796-2499
Name GHNH Inc			
Contact Type	Contact Name	Contact Email	Contact Phone
Main Contact	Gordon Rapp	grapp@gengras.com	8607276302---
Name TASCA AUTOMOTIVE GROUP, INC			
Contact Type	Contact Name	Contact Email	Contact Phone
Main Contact	John Breslin	jbreslin@tasca.com	860-796-2499

Name	MHQ, Inc.		
Contact Type	Contact Name	Contact Email	Contact Phone
Main Contact	Bryan Gilbert		5085732603

Name	US1 Chevrolet of Milford LLC		
Contact Type	Contact Name	Contact Email	Contact Phone
Main Contact	Suleyman Aydogan		5166603344

Pricing Information

Contract Type	Migrated DAS Contract
Pricing Type	Fixed Price
Total Value Condition	Estimate
Total Value(USD)	100,000,000.00
Retainage Percent	0.00
Retainage Notes	
Initial Expended Value(USD)	0.00
Cumulative Encumbered/Expended Value(USD)	0.00
Total Paid(USD)	0.00
Remaining Balance(USD)	100,000,000.00
Value to Go(%)	100.00
Payment Terms	Net 45 Days
Payment Notes	
Delivery Terms	Free On Board Destination
Delivery Notes	
Other Notes	Legacy Commodity Code=65

Contract Period

Award Date	October 01, 2019
Effective Date	October 01, 2019
Amendment Effective Date	September 06, 2024
Expiration Date	September 30, 2024
Potential Final Expiration Date	September 30, 2024

Custom Fields

Amendment	
Field Title	Field Description
Amendment 1	Supplement #6 is issued to post 2021 prices for some General Motors and Toyota vehicles. Future Supplements with additional 2021 pricing will follow when that pricing becomes available.
Amendment 2	Amendment 2 issued to post a revised Exhibit B with the correct codes for 2021 GM Tahoe and Suburban vehicles.
Amendment 3	This Amendment posts Price Schedule S8 with 2021 RAM Pricing.
Amendment 4	This Amendment posts Price Schedule S9 with added 2021 Chevrolet Bolt EV Pricing.
Amendment 5	This Amendment posts Price Schedule S10 with additional 2021 Ford Pricing.
Amendment 6	This Amendment posts Price Schedule S11 with 2021 Mercedes Benz Pricing.
Amendment 7	This Amendment posts Price Schedule S12 with updated 2021 Chrysler and Dodge Pricing.
Amendment 8	This Amendment posts Price Schedule S13 with updated 2021 Nissan Pricing.
Amendment 9	Amendment 9 issued to post a revised Exhibit B s14 with updated prices for some 2022 Ford vehicles.
Amendment 10	Amendment 10 issued to post a revised Exhibit B s15 with updated prices for some 2022 Ford Super Duty vehicles.
Amendment 11	Amendment 11 issued to post a revised Exhibit B s16 with price for 2021 Ford Police Responder.
Amendment 12	Amendment 12 includes the results of supplemental solicitation 21PSX0052 and is issued to post a revised Exhibit B s17 with price for 2021 Ford Escape PHEV models.
Amendment 13	Amendment 13 issued to post a revised Exhibit B s18 with updated codes for some 2022 Ford Transit Connect vehicles.
Amendment 14	Amendment 14 issued to post a revised Exhibit B s19 with updated prices for some 2022 General Motors vehicles.
Amendment 15	Amendment 15 issued to post a revised Exhibit B s20 with updated prices for some 2022 Nissan vehicles.
Amendment 16	This Amendment issued to post a revised Exhibit B s21 with updated prices for some 2022 General Motors (GM) vehicles.
Amendment 17	This Amendment issued to post a revised Exhibit B s22 with updated prices for 2022 Ford Explorer vehicles.
Amendment 18	This Amendment issued to post a revised Exhibit B s23 with updated prices for 2022 Ford F-150 vehicles.

Amendment 19	This Amendment issued to post a revised Exhibit B s24 with updated prices for 2022 Ford F-150 vehicles.
Amendment 20	This Amendment issued to post a revised Exhibit B s25 with updated prices for 2022 Ford Ranger vehicles.
Amendment 21	This Amendment issued to post a revised Exhibit B s26 with updated prices for 2022 Ford Transit and Escape vehicles.
Amendment 22	This Amendment issued to post a revised Exhibit B s27 with updated prices for 2022 Ford Ecosport and Edge vehicles.
Amendment 23	This Amendment issued to post a revised Exhibit B s28 with updated prices for 2023 Ford Econoline vehicles.
Amendment 24	This Amendment issued to post a revised Exhibit B s29 with updated prices for 2023 Ford F650 and F750 vehicles.
Amendment 25	This Amendment issued to post a revised Exhibit B s30 with several 2022 Dodge prices.
Amendment 26	This Amendment issued to correct a GM model code and to post revised Exhibit B s31.
Amendment 27	This Amendment issued to add a 2022 Dodge price and to post revised Exhibit B s32.
Amendment 28	This Amendment issued to add 2022 RAM 1500 Classic prices and to post revised Exhibit B s33.
Amendment 29	This Amendment issued to post revised Exhibit B s34.
Amendment 30	This Amendment issued to add 2022 Ford Expedition prices and to post revised Exhibit B s35.
Amendment 31	This Amendment adds the results of Supplemental Solicitation 21PSX0165 and Exhibit B s36.
Amendment 32	Amendment 32 has been issued to update the Contract Administrator to Madelyne Colon (03.29.22)
Amendment 33	Amendment 33 has been issued to reflect Supplement 7 to the contract and Supplement 37 to the Exhibit B Price Schedule to reflect 2023 pricing on some General Motors and Ford vehicles.
Amendment 34	Amendment 34 has been issued to reflect Supplement 8 to the contract and Supplement 38 to the Exhibit B Price Schedule to reflect 2023 pricing on Ford F-150 vehicles.
Amendment 35	Amendment 35 has been issued to reflect Supplement 9 to the contract and Supplement 39 to the Exhibit B Price Schedule to reflect 2023 pricing on Ford F-150 Lightning, Ford Explorer, and Ford Ranger 08.19.22 (Maddy)
Amendment 36	Amendment 36 has been issued to reflect Supplement 10 to the contract and Supplement 40

	to the Exhibit B Price Schedule to reflect 2023 pricing on Ford Transit Connect, Ford Edge, and Ford Expedition 08.30.22 (Maddy)
Amendment 37	Amendment 37 has been issued to reflect Supplement 11 to the contract and Supplement 41 to the Exhibit B Price Schedule to reflect 2023 pricing on Chevrolet Malibu and Equinox 08.31.22 (Maddy)
Amendment 38	Amendment 38 has been issued to reflect Supplement 12 to the contract and Supplement 42 to the Exhibit B Price Schedule to reflect 2023 pricing on Dodge Charter, Dodge Durango, and Ram 09.07.22 (Maddy)
Amendment 39	Amendment 39 has been issued to reflect Supplement 13 to the contract and Supplement 43 to the Exhibit B Price Schedule to reflect 2023 pricing on Ford Escape vehicles 09.23.22 (Maddy)
Amendment 40	Amendment 40 has been issued to reflect Supplement 14 to the contract and Supplement 44 to the Exhibit B Price Schedule to reflect 2023 pricing on Ford Mustang Mach E vehicles 09.30.22 (Maddy)
Amendment 41	Amendment 41 has been issued to reflect Supplement 15 in the contract and Supplement 45 to the Exhibit B Price Schedule to reflect 2023 pricing for Ford Mustang vehicles 10.07.22 (Maddy)
Amendment 42	Amendment 42 has been issued to reflect Supplement 16 in the contract and Supplement 46 to the Exhibit B Price Schedule to reflect 2023 and 2024 pricing for Ford 250 through 550, Econoline, and some Nissan vehicles (11.2.22 Maddy)
Amendment 43	Amendment 43 has been issued to reflect Supplement 17 in the contract and Supplement 47 to the Exhibit B Price Schedule to reflect 2024 pricing for Ford F650-750 vehicles (11.15.22 Maddy)
Amendment 44	Amendment 44 has been issued to reflect Supplement 18 of the contract and Supplement 48 to the Exhibit B Price Schedule to reflect 2023 pricing for Chevrolet Suburban vehicles (11.29.22 Maddy)
Amendment 45	Amendment 45 has been issued to reflect Supplement 19 to the contract and Supplement 49 to the Exhibit B Price Schedule to reflect 2023 pricing for GMC Yukon (01.05.2023 Maddy)
Amendment 46	Amendment 46 has been issued to reflect Supplement 20 to the contract and Supplement 50 to the Exhibit B Price Schedule to reflect 2023 pricing on some Ram, Jeep, Chrysler, and Mercedes vehicles (Maddy 01.31.23)
Amendment 47	Amendment 47 has been issued to reflect the update on the model names from Dodge Durango

	Police to Dodge Durango Pursuit and Dodge Charger Police to Dodge Charger Pursuit (Maddy 02.14.23)
Amendment 48	Amendment 48 has been issued to reflect supplement 21 in correction by adding US1 Chevrolet of Milford LLC that was awarded in supplemental bid 21PSX0165 for contract 19PSX0161 Chevrolet Bolt EUV model. (Maddy 04.18.2023)
Amendment 49	Amendment 49 has been issued to reflect supplement 22 to reflect new expiration date from September 30, 2023 to September 30,2024. (Maddy 05.18.2023)
Amendment 50 and 51	Amendment 50&51 has been issued to update Exhibit B S50 and S51.
Amendment 52	Amendment 52 has been issued to reflect supplement 23 to update the Exhibit B Price Schedule 6.2.2023. (Marisol 6.2.23)
Amendment 53	Amendment 53 has been issued to reflect supplement 24 of the contract to post an updated Exhibit B Price Schedule highlighted in blue for 2024 pricing for Ram, Dodge, Chevrolet, and GMC vehicles. (Maddy 07.12.23)
Amendment 54	Amendment 54 has been issued to reflect supplement 25 of the contract to post an updated Exhibit B Price Schedule highlighted in blue for 2024 Pacifica Touring-L vehicle (Maddy 07.13.23)
Amendment 55	Amendment 55 has been issued to reflect supplement 26 of the contract and post an updated Exhibit B Price Schedule highlighted in blue for 2024 Ford vehicles (Maddy 08.01.23)
Amendment 56	Amendment 56 has been issued to reflect supplement 27 to the contract and post an updated Exhibit B Price Schedule for Ford Mustang, Chevy Blazer, Chevy Express Van 2500 & 3500, and GMC Savana. (Maddy 08.14.23)
Amendment 57	Amendment 57 has been issued to reflect supplement 28 to the contract and post an updated Exhibit B Price Schedule for Nissan Altima, Pathfinder, and Murano vehicles. (Maddy 09.29.23)
Amendment 58	Amendment 58 has been issued to reflect supplement 29 to the contract and to update Exhibit B Price Schedule for F150 pricing and vehicle code change for 2024, pricing for Transit Cargo and Transit Pass vehicles (Maddy 10.04.23)
Amendment 59	Amendment 59 has been issued to reflect supplement 30 to the contract and to update Exhibit B Price Schedule for 2024 Tahoe's and Suburban vehicles. (Maddy 10.17.23)
Amendment 60	Amendment 60 has been issued to reflect supplement 31 to the contract for acceptance of

	2025 pricing for all vehicles on contract effective October 25, 2023 through December 31, 2023 (Maddy 10.25.23)
Amendment 61	Amendment 61 has been issued to reflect supplement 32 of the contract for 2024 pricing for the following vehicles Ford Lightning, Explorer, Ram Cab Chassis, and Promaster Cargo Vans highlighted in blue. 2025 Ford Medium Duty and Econoline vehicles highlighted in yellow. (Maddy 11.16.23)
Amendment 62	Amendment 62 has been issued to reflect supplement 33 of the contract for 2024 pricing for Chevrolet Colorado vehicles highlighted in blue. (Maddy 11.28.23)
Amendment 63	Amendment 63 has been issued to reflect supplement 34 of the contract for 2024 pricing for Ram 1500 Classic Model vehicles highlighted in blue. Removal of Gengras Chevrolet as a vendor on contract, this change does not affect any other Gengras Motor Group dealership on contract. (Maddy 01.03.23)
Amendment 64	Amendment 64 has been issued to reflect supplement 34 of the contract for 2024 Ford Transit Vans highlighted in blue (Maddy 02.16.24)

Contract Additional Information

Field Title	Field Description
Agrees to Supply Political SubDivisions	Yes
Core Catalog Item Contract	No

Contract Clauses

No Clause(s) found

Catalog Names

No catalog(s) found

Document(s)

Document Name	Upload Date
019_0161 CONTRACT DOCUMENTS s35.pdf	February 16, 2024
019_0161 Exhibit B Price Schedule S63 02.16.24.xlsx	February 16, 2024
Multiple Supplier Contract Summary 01.03.24.xlsx	January 03, 2024

Administrative Document(s)

No Documents Found

Authorization

State of CT - DAS Procurement	DAS Construction Services
Executive Branch	Children and Families, Dept. of
Connecticut State Library	Correction, Dept. of
Andover, Town of	Developmental Services North
Developmental Services West	Developmental Services Central
Early Childhood, Office of	Economic and Community Development
Education, Dept. of	Emergency Serv. & Public Protection
Energy & Environmental Protection	Housing, Dept. of
Insurance, Dept. of	Labor, Dept. of
Mental Health & Addiction Services	Military Department
Policy & Management, Office of	Public Health, Dept. of
Rehabilitation Services, Dept. of	Revenue Services, Dept. of
Social Services, Dept. of	Connecticut Library Consortium
Constitutional Office	Quasi Public State Agencies
DAS Property Acquisition	DAS Leasing
DAS Real Property Sales	Developmental Services, Dept. of
Developmental Services South	DDS Provider Contracts
DAS Property Management	Aging & Disability Services
Education & Services for the Blind	Agricultural Experiment Station
Agriculture, Dept. of	Auditors of Public Accounts
Charter Oak State College	Commission On Human Rights
Connecticut State University System	Consumer Council, Office of
Criminal Justice, Division of	Governmental Accountability
State Contracting Standards Board	Victim Advocate, Office of
Governor, Office of the	Higher Education, Dept. of
Insurance & Risk Management	Lieutenant Governor, Office of the
Medical Examiner, Office of Chief	Motor Vehicles, Dept. of
State Ethics, Office of	Capital Community College
Central Connecticut State Univ.	CT State Colleges & Universities
Eastern Connecticut State Univ.	Housatonic Community College
Quinebaug Valley Comm. College	Southern Connecticut State Univ.
Three Rivers Comm. College	University of Connecticut
UConn Health Center	Western Connecticut State Univ.
Comptroller, Office of State	Treasurer, Office of State
CT Teachers' Retirement Board	Transportation, Dept. of
DOT - Purchasing	Veterans' Affairs, Dept. of
Protection & Advocacy, Office of	Ansonia Housing Authority
Workforce Competitiveness Office Of	Gateway Community College
Manchester Community College	Middlesex Community College
Naugatuck Valley Comm. College	Northwestern CT Comm. College
Norwalk Community College	Tunxis Community College
Colleges & Universities	Secretary of the State
Connecticut Port Authority	Connecticut Lottery Corporation
Connecticut Science & Exploration	Connecticut Development Authority
Connecticut Green Bank	Regional Water Authority
Boards, Commissions and Councils	Developmental Disabilities
Connecticut Siting Council	Consumer Protection, Dept. of
CT Retirement Security Authority	Elections Enforcement Commission
Fire Prevention & Control	Firearms Permit Examiners, Board of

Freedom of Information Commission	Police Officer Standards & Training
Property Review Board	Psychiatric Security Review Board
Siting Council	State Academic Awards, Board for
State Board of Accountancy	State Marshal Commission
Workers' Compensation Commission	DAS Business Office
A-Z Corp	F8 Properties
RM Bradley	Simon Konover
Owens Services	LAZ Parking
DOT - Construction Contracts Unit	Office of the Attorney General
Legislative Branch	Not For Profits
Non-Executive Agency	Cities, Towns & Municipalities
Ansonia, City of	Ashford, Town of
Avon, Town of	Beacon Falls, Town Of
Berlin, Town of	Bethany Board of Education
Bethel, Town of	Bethany, Fire Marshall
Bethlehem, Town of	Bloomfield Public Schools
Branford, Town of	Bridgeport, City of
Bridgeport Economic Development Cor	Bridgeport Housing Authority
Bristol, City of	Brookfield, Town of
Brookfield Public Schools	Brookfield Water Pollution Control
Brooklyn Public Schools	Burlington, Town of
Canterbury Public Schools	Canton, Town of
Capital Region Development Auth.	Capitol Region Council Governments
Capitol Region Education Council	Cheshire, Town of
Chester, Town of	Clinton, Town Of
Colchester, Town of	Columbia, Town of
Coventry, Town of	Cromwell, Town of
Danbury, City of	Danbury Housing Authority
Darien, Town of	Derby, Town of
Durham, Town of	East Granby, Town of
East Haddam, Town of	East Hampton Board of Education
East Hartford, Town of	East Hartford Housing Authority
East Hartford Public Schools	East Haven, Town of
East Lyme, Public Schools	East Lyme, Town of
East Lyme, Public Works	Bethany, Town of
East Hampton, Town of	Enfield, Town of
Enfield Housing Authority	Farmington, Town of
Farmington Public Schools	Glastonbury, Town of
Glastonbury Housing Authority	Guilford, Town of
Guilford Public Schools	Hartford, City of
Hartford Energy Improvement Dist.	Greater Hartford Transit District
Hartford Housing Authority	Hartford Public School
Middletown, City of	Middletown Board of Education
Middletown Housing Authority	Norwalk, City of
Norwalk Public Schools	Norwalk Transit District
Norwich, City of	Norwich Community Development
Norwich Housing Authority	Preston, Town of
Preston Board of Education	Putnam, Town of
Putnam Public Schools	Somers, Town of
Somers Board of Education	South Windsor, Town of

South Windsor Board of Education
Southington, Town of
Stratford, Town of
Suffield, Town of
Torrington, City of
Bridgeport Transit Authority
Ledyard Public Schools
Vernon Housing Authority
Voluntown, Town of
Waterbury, City of
West Hartford, Town of
Westport, Town of
Wethersfield, Town of
Woodbridge, Town of
Ellington Public Schools
Housatonic Resources Recovery Auth.
Sherman Board of Education
Willimantic Housing Authority
East Windsor, Town of
Fairfield, Town of
Granby, Town of
Griswold, Town of
Groton, Town of
Hamden, Town of
Jewett City, Borough of
Lebanon, Town of
Madison, Town of
Mansfield, Town of
Meriden, City of
Middlefield, Town of
Monroe, Town of
Morris, Town of
New Britain, City of
New Fairfield, Town of
New Haven, City of
New Milford, Town of
Newtown, Town of
North Haven, Town of
Old Saybrook, Town of
Oxford, Town of
Plainville, Town of
Pomfret, Town of
Regional School District No. 1
Regional School District No. 8
Ridgefield, Town of
Roxbury, Town of
Southbury, Town of
Stafford, Town of
Stonington, Town of
Thompson, Town of

South Windsor Housing Authority
Southington Board of Education
Stratford Housing Authority
Suffield Public Schools
Torrington, Public School
Ledyard, Town of
Vernon, Town of
Vernon Board of Education
Voluntown Board of Education
Waterbury Housing Authority
West Hartford Nutrition Services
Westport Public Schools
Wethersfield Housing Authority
Woodbridge School District
Hampton Board of Education
Salem Board of Education
Wallingford Housing Authority
Winchester Public Schools
Essex, Town of
Franklin, Town of
Greenwich, Town of
Groton, City of
Haddam, Town of
Hebron, Town of
Killingly, Town of
Lyme, Town of
Manchester, Town of
Marlborough, Town of
Middlebury, Town of
Milford, City of
Montville, Town of
Naugatuck, Town of
New Canaan, Town of
New Hartford, Town of
New London, City of
Newington, Town of
North Branford, Town of
North Stonington, Town of
Orange, Town of
Plainfield, Town of
Plymouth, Town of
Portland, Town of
Regional School District No. 14
Regional School District No. 17
Rocky Hill, Town of
Simsbury, Town of
Sprague, Town of
Stamford, City of
Thomaston, Town of
Tolland, Town of

Barkhamsted, Town of	Trumbull, Town of
Waterford, Town of	West Haven, City of
Westbrook, Town of	Weston, Town of
Windham, Town of	Windsor Locks, Town of
Windsor, Town of	Wolcott, Town of
Woodstock, Town of	CT Metro. Council of Governments
LEARN	CT River Valley Council of Gov.
Metropolitan District Commission	Naugatuck Valley Council of Gov.
NE Transportation / CT Transit	Northeastern CT Council of Gov.
Northeastern CT Transit District	Northwest Hills Council of Gov.
Shelton Housing Authority	So. Central CT Regional Water Auth.
South East Area Transit District	Community Renewal Team
CT Health and Ed. Facilities Auth.	CT Housing Finance Authority
Connecticut Innovations	EASTCONN
Materials Innovation & Recycling	Western CT Council of Governments
CET	Connecticut Transit
CT Conference of Municipalities	Connecticut Airport Authority
Western CT Tourism District	Valley Association
Administrative Services	Health Strategy, Office of
State Education Resource Center	Bloomfield, Town of
Brooklyn, Town of	Canterbury, Town of
Ellington, Town of	Hampton, Town of
Salem, Town of	Shelton, Town of
Sherman, Town of	Wallingford, Town of
Winchester, Town of	Cheshire Public Works
Enfield Social Services	Enfield Fleet Services
Middlefield Voluntary Fire Company	New Hartford Public Schools
Portland Public Schools	Baltic Public Schools
Old Lyme, Town Of	Madison Public Works
W. Hartford Bloomfield Health Dist.	West Hartford Fire Department
West Hartford Public Library	Windsor Locks Public Schools
Sharon, Town Of	Regional School District No. 5
CHEFA	Greater New Haven Transit District
Avon Recreation & Parks Department	CHESLA
Oxford Public Schools	Norwalk Redevelopment Agency
Middlebury Public Works	CHFA
Connecticut General Assembly	DPH - Communications
Public Health Systems and Equity	DPH Facility Licensing
Community Family Health and Prevent	Derby Public Schools
Plymouth Housing Authority	ISAAC Charter School
Norwalk, City	MIRA
Judicial Branch	Probate Court Administrator, Office
CAFCA	MARC, Inc. of Manchester
Salisbury, Town of	Willington, Town of
Old Colony Beach Club Association	Deep River, Town of
Deep River Housing Authority	Groton Public Schools
Savin Rock Communities	Regional School District No. 12
Regional School District No. 15	Cheshire Public Schools
CSDNB Board of Education	First District Water Dept., Norwalk
Seymour, Town of	Connecticut Paid Leave Authority

Canton Public Schools
Bolton, Town of
Banking, Dept. of
United Community & Family Services
Derby Public Library
Shelton Economic Development Corp.
Town of Watertown
TOW - Public Works Department
New Haven Parking Authority
Easton, Redding & Region 9 Schools
Winsted Water Works
South Cntrl Regional Council of Gov
Middletown South Fire District
Estuary Transit District
Litchfield, Town of
DOT - Maintenance
Capital Workforce Partners
DPH - Newborn Screening
Kent, Town of
OCPD Assigned Counsel Unit
Healthcare Advocate, Office of the
Regional School District No. 18
Achievement First
Colebrook School
Hamden Housing Authority
Seymour Housing Authority
Capital for Change
Plainfield Public Schools
Lebanon Public Schools
Groton Housing Authority
North Haven Housing Authority
Journey Home
Barnum Museum, The
North Stonington Public Schools
Greenwich Public Schools
Milford Redevmt & Hsng Ptnrshp MRHP
Community Builders Inc, The
Ledge Light Health District
Five Points Arts
New Beginnings Family Academy
DOT - Planning
Morris Housing Authority
Torrington Housing Authority
Windham Region Transit District
Goodwin University
Manchester Housing Authority
Rocky Hill Housing Authority
Weston Public Schools
East Haven Public Schools
Essex Library Association

Eastern Regional Tourism District
Bolton Board of Education
Cromwell Public Schools
The Child & Family Guidance Center
Easton, Town of
TEAM Inc.
Access Health CT
Wolcott Board of Education
Area Coop Ed. Services (ACES)
Southeastern CT Council of Gov
Windham Public Schools
Regional School District No. 13
Beth-El Center
Prospect, Town of
Litchfield Public Works Department
Public Health Preparedness & L H A
CTECS
Somers Public Schools
Public Defender Services, Division
Litchfield Housing Authority
Norwich Free Academy
Stratford Public Schools
Colebrook, Town of
Killingly Public Schools
Monroe Public Schools
Wethersfield Public Schools
Naugatuck Public Schools
DOT - Rail, Office of
Woodbury, Town of
Thomaston Public Schools
Stamford Public Schools
Newington Public Schools
Ridgefield Public Schools
New Milford Board of Education
Freeman Center, The
New Opportunities Inc
Sterling, Town of
Thompson Housing Authority
Branford Public Schools
Portland Housing Authority
Litchfield County Housing Opporntny
Wilton, Town of
Mutual Housing Assoc. Greater Htfd
East Granby Public Schools
North Branford Board of Education
Enfield Public Schools
Cooperative Educational Service CES
Mark Twain House and Museum, The
Workforce Strategy, Office of
Scotland, Town of

DPH Enviro Health & Drinking Water
Public Health Workforce Development
Regional School District No. 10
Harriet Beecher Stowe Center
Elm City Montessori School
Griffin Hospital
Stamford Museum & Nature Center
Watertown Board of Education
Perception Programs
Windham Region No Freeze Project
Prospect Fire Department
CT Institute for the Blind Oak Hill
Boys & Girls Club of Greenwich
Bridges Healthcare Inc
Integrated Day Charter School
Regional School District No. 4
Montville Housing Authority
Greater Dwight Development Corp
Harwinton, Town of
CSDE - Child Nutrition
New London Housing Authority
Coventry Housing Authority
YWCA Hartford Region
Stamford Urban Redevelopment Commis
Montville Board of Education
New London Homeless Hospitality Cen
Killingworth, Town of
East Windsor Public Schools
Goodwin Univ Educational Services
Naugatuck Housing Authority
Winchester Housing Authority
OSC Procurement
DOT - Engineering & Construction
Family Centers Inc.
Mercy Housing and Shelter Corp
Connecticut Public Broadcasting
Ascentria Care Alliance
Berlin Housing Authority
Boys & Girls Village
CT Institute - Refugees & Immigrant
Christian Community Action

Griswold Housing Authority
Thames River Community Service Inc
Stafford Public Schools
Regional School District No. 16
Watertown, Town of
Pomfret Community School
CT Housing Partners
MDA - MIRA Dissolution Authority
Ashford Housing Authority
New Reach Inc.
Community Solutions Inc
West Hartford Housing Authority
Redding, Town of
Sheldon Oak Central Inc
Elderly Housing Management Inc
Southeastern Ct Water Authority
New Samaritan Parkville
Southington Housing Authority
Windsor Housing Authority
Housing Authority
Estuary Council of Seniors Inc
CJIS-CT
Woodstock Public Schools
Bridgewater, Town of
DEEP - COUNCIL SOIL WATER CONSERVAT
Naugatuck Valley Health District
Preston Parks & Recreation
DPH Firearm Injury Prevention
North Central Conservation District
Bethel Housing Authority
Bristol Housing Authority
Derby Water Pollution Control Auth
ConnCORP LLC
TEEG
Elm City Communities - Housing Auth
Colchester Board of Education
Lutheran Services Association
Charter Oak Cultural Center
DAS Commissioner, Office of
Middlesex County Chamber Commerce



Office of the Finance Director

City of West Haven
 355 Main Street
 West Haven, Connecticut 06516

MARB Contract Form

Contract Name	Purchase of SECI Vac Con Combination Truck			
City Agency	Public Works			
Vendor Utilized	Vac-Con			
Address	969 Hall Park Road			
City, State, Zip	Green Cove Springs, FL 32043			
Procurement Process	<input type="checkbox"/> Bid/RFP [Enter the Bid No] <input type="checkbox"/> State Contract [Enter the State #] <input checked="" type="checkbox"/> Cooperative Agreement [Sourcewell 101221] <input type="checkbox"/> Sole Source <input type="checkbox"/> Other Source []			
No of Bid/RFP Respondents	N/A			
Quote No('s) if applicable				
Source of Funds	City Bonding (FY 2025) and partial General Fund			
Quantity	1.0	Price Per:	\$584,925	Total Price \$584,925
Purpose of Transaction (Please give a detailed explanation for the purpose of the transaction. This should not be one / two sentences.)	Purchase of a New Vac Truck for WPCA. The older WPCA VAC truck will be handed down to public works to accommodate smaller jobs and replace a broken unit.			
Department Submission [Name and Title]	Robert A. Orifice Sr. Fleet Superintendent			
Finance Review and Submission [Name and Title]	Kathy Chambers, MBA, MPA, Senior Buyer, Procurement Analyst Michael Gormany, Finance Director			

FY24-25 BUDGET - CAPITAL REQUEST

Owner	Project Name	Description/Reason	Funding Source	FY25	FY26	FY27	FY28	FY29
Public Works	DPW - Passenger Vehicles	72WN - 1998 Crown Victoria - Pool	Bonding	\$ 35,000	\$ -	\$ -	\$ -	\$ -
Public Works	DPW - Passenger Vehicles	80WN- 2000 Ford Crown Victoria- Park Rec	Bonding	\$ 35,000	\$ -	\$ -	\$ -	\$ -
Public Works	DPW - Passenger Vehicles	74WN - 1998 Crown Victoria - Pool	Bonding	\$ 35,000	\$ -	\$ -	\$ -	\$ -
Public Works	DPW - Passenger Vehicles	169WN- 2001 Ford Crown Victoria	Bonding	\$ 35,000	\$ -	\$ -	\$ -	\$ -
Public Works	DPW - Passenger Vehicles	79WN - 1999 Ford Crown Victoria	Bonding	\$ 35,000	\$ -	\$ -	\$ -	\$ -
Public Works	DPW - Passenger Vehicles	242WN- 2004 Ford Crown Victoria	Bonding	\$ 35,000	\$ -	\$ -	\$ -	\$ -
Public Works	DPW - Passenger Vehicles	243WN- 2004 Crown Victoria - Zoning Conifff	Bonding	\$ 35,000	\$ -	\$ -	\$ -	\$ -
Public Works	DPW - Passenger Vehicles	110WN - 2005 Crown Victoria - Mayors Office	Bonding	\$ -	\$ 35,000	\$ -	\$ -	\$ -
Public Works	DPW Vehicle - Heavy Duty	1994 Hyster Forklift	Bonding	\$ -	\$ -	\$ 100,000	\$ -	\$ -
Public Works	DPW Vehicle - Heavy Duty	121WN- 2012 International Dump 7400 #5	Bonding	\$ -	\$ -	\$ 475,000	\$ -	\$ -
Public Works	DPW Vehicle - Heavy Duty	155WN - 2012 International Dump 7400 #10	Bonding	\$ -	\$ -	\$ 300,000	\$ -	\$ -
Public Works	DPW Vehicle - Heavy Duty	115WN - 2005 International Dump 7400 #9	Bonding	\$ -	\$ -	\$ 350,000	\$ -	\$ -
Public Works	DPW Vehicle - Heavy Duty	116WN - 2008 International Dump 7400SD #2	Bonding	\$ -	\$ -	\$ -	\$ 350,000	\$ -
Public Works	DPW Vehicle - Heavy Duty	119WN - 2008 International Dump 7400SD #8	Bonding	\$ -	\$ -	\$ -	\$ -	\$ -
Public Works	DPW Vehicle - Heavy Duty	146WN - 2011 Elgin Sweeper (Pelican) NP - PW	Bonding	\$ -	\$ 400,000	\$ -	\$ -	\$ -
Public Works	DPW Vehicle - Heavy Duty	152WN - 2011 Doosan Loader (D1250) - PW	Bonding	\$ -	\$ 450,000	\$ -	\$ -	\$ -
Public Works	DPW Vehicle - Heavy Duty	109WN - 2001 Volvo Dump -PW Tandem axle	Bonding	\$ -	\$ 450,000	\$ -	\$ -	\$ -
Public Works	DPW Vehicle - Heavy Duty	244WN - 2012 Pickup w/Plow - PARKS	Bonding	\$ -	\$ 85,000	\$ -	\$ -	\$ -
Public Works	DPW Vehicle - Heavy Duty	163WN - 2000 Sterling VAC Truck (LT7501) - PV	Bonding	\$ 580,000	\$ -	\$ -	\$ -	\$ -
Public Works	DPW Vehicle - Heavy Duty	201WN - 2005 International Dump #7 - PW	Bonding	\$ -	\$ -	\$ 350,000	\$ -	\$ -
Public Works	DPW Vehicle - Heavy Duty	207 John Deere Tractor 2520w/cab-blower-load	Bonding	\$ 175,000	\$ -	\$ -	\$ -	\$ -
Public Works	DPW Vehicle - Heavy Duty	180WN - 2001 GMC 6500 Utility	Bonding	\$ 85,000	\$ -	\$ -	\$ -	\$ -
Public Works	DPW Vehicle - Heavy Duty	162WN- Senior Bus	Bonding	\$ -	\$ -	\$ 250,000	\$ -	\$ -
Public Works	DPW Vehicle - Heavy Duty	Frame restoration-sand blasting/paint	Bonding	\$ 125,000	\$ -	\$ -	\$ -	\$ -
Public Works	DPW Vehicle - Heavy Duty	(NEW)- Heavy Duty 24TON Constr. Trailer	Bonding	\$ 75,000	\$ -	\$ -	\$ -	\$ -
Public Works	DPW Vehicle- Heavy Duty	166WN- 1995 GMC 8500 Dump-plow-sander	Bonding	\$ -	\$ -	\$ 300,000	\$ -	\$ -
Public Works	DPW Vehicle - Heavy Duty	HWY#14 Rack Truck	Bonding	\$ -	\$ 155,000	\$ -	\$ -	\$ -
Public Works	DPW Vehicle- Heavy Duty	HWY#15 Rack Truck	Bonding	\$ -	\$ -	\$ 155,000	\$ -	\$ -
Public Works	DPW Vehicle- Heavy Duty	75WN- 2021 F-350 PU-DUMP	Bonding	\$ -	\$ -	\$ -	\$ -	\$ 115,000
Public Works	DPW Vehicle- Heavy Duty	84WN F-350 -plow-sander-dump - pu	Bonding	\$ -	\$ -	\$ -	\$ -	\$ 85,000
Public Works	DPW Vehicle - Light Duty	81WN - 2005 F250 Pickup w/Plow -	Bonding	\$ -	\$ -	\$ -	\$ -	\$ 75,000
Public Works	DPW Vehicle - Light Duty	239WN - EOC Bus 1999	Bonding	\$ -	\$ -	\$ 125,000	\$ -	\$ -
Public Works	DPW Vehicle - Light Duty	193WN F-350 -plow-sander-dump - pu	Bonding	\$ -	\$ -	\$ -	\$ -	\$ 95,000
Public Works	DPW Vehicle - Light Duty	7WN - 2020 F250 Pickup	Bonding	\$ -	\$ -	\$ -	\$ -	\$ 70,000
Public Works	DPW Vehicle - Light Duty	122WN- 2008 VAN	Bonding	\$ -	\$ -	\$ 75,000	\$ -	\$ -
Public Works	DPW Vehicle - Light Duty	187WN- 2005 FORD F-450 UTILITY W/CRANE	Bonding	\$ 175,000	\$ -	\$ -	\$ -	\$ -
Public Works	DPW Vehicle - Light Duty	138WN - 2021 F-350 dump-plow	Bonding	\$ -	\$ -	\$ -	\$ -	\$ 85,000
Public Works	DPW Vehicle - Light Duty	113WN - 2021 F-350 PU/dump/plow/sander	Bonding	\$ -	\$ -	\$ -	\$ -	\$ 95,000
Public Works	DPW Vehicle - Light Duty	248WN - 2004 F-150 PU	Bonding	\$ -	\$ -	\$ 65,000	\$ -	\$ -
Public Works	DPW Vehicle - Light Duty	105WN- 2000 F350 2WD DUMP	Bonding	\$ 85,000	\$ -	\$ -	\$ -	\$ -
Public Works	DPW Vehicle - Light Duty	86WN- 2004 F350 2WD Flatbed Flower Truck	Bonding	\$ -	\$ -	\$ -	\$ 100,000	\$ -



9/11/2024

DEMONSTRATOR COMBINATION JET/VACUUM SEWER CLEANER
SOURCEWELL CONTRACT: 101221-VAC

Customer: CITY OF WEST HAVEN

Shipping: CONNECTICUT

Requirement Specification	
New Demonstrator combination jet/vacuum sewer cleaner with all standard equipment VPD4212HEN/1300 (827 at 18")	
Sourcewell Discount	
Western Star Model 47X CARB 22 6 x 4 66,000GVWR DD13 450HP 509HP ENGINE, 4500 RDS AUTO TRANSMISSION	
DD13HT CARB Compliant VOC 7 Years/150,000 Miles Extended Engine Coverage	
US HD Standard/Moderate Vocational 7 Years/150,000 Miles Extended Truck Coverage	
10' Aluminum Telescoping boom with pendant control station	
Front Mounted Articulating to Driver side. 600' (1") Capacity (Std. Pivot) hose reel	
1300 Gallon polyethylene water tank capacity with 10 year warranty	
12 Cubic yard capacity debris tank 3/16" corten steel, (5 year warranty) with full opening rear door (minimum 50 degree debris tank dumping, power up and down	
Automatic vacuum breaker (prevents operation when full and contains debris when moving unit) and overfill protection	
500' of 1" Jet rodder hose	
Positive Displacement Blower Roots model 827 @ 18" HG	
Water pump system: Giant 80 @ 2500 PSI - Single Engine	
6" Knife valve mounted lower rear door with Cam-lock	
Flat style rear door in lieu of standard domed door	
Rear splash guard - tank mounted	

Requirement Specification	
Stainless steel ball on debris body level indicator	
1/4 turn ball valve water drain	
50' Capacity retractable hand gun hose reel	
Air purge system	
Arctic winter re-circulation system for rodder hose	
Debris body "Power Flush" System, 8 Jets	
Hydro-excavation package	
Pre-Tank Water Filter Y-Type	
Water pump remote oil drain	
Winter recirculating system for high pressure circuit	
Debris tank electric vibrator	
Behind cab boom support, chassis frame mounted boom cradle	
Digital water level gauge @ front hose reel operator station	
Hydraulic auto level wind guide for jet hose payout/payin	
Remote boom grease zerk assembly	
Remote debris tank grease assembly	
Hand held spot light - LED	
LED 4 strobes - (2) front bumper, (2) rear bumper	
LED Arrow stick	
LED boom mounted flood lights with guards	
LED flood light , level wind guide	
LED lighting for tool box	
LED Mid body mounted flood lights with limb guards	
LED Rear mounted flood lights with limb guard	
LED strobe with limb guard, rear debris tank mounted	

Requirement Specification	
Mid body mounted LED strobes frame mounted	
Mirror mounted LED strobe light with limb guard	
Low water alarm with light	
Rear camera placement	
Wireless remote control	
Traffic camera system with color monitor	
A 48" Extension for high pressure hand wand	
Additional water tank sight gauge	
Cam-locks for rear drain hose	
Hand gun assembly (2) with adjustable spray	
Anti-sail mud flaps	
Giant 80 GPM @ 2500 psi	
Layflat hose holder	
1" x 20' Length Leader Hose	
Lazy Susan pipe rack (Holds 5 Pipes)	
(2) 24" x 18" x 18" Aluminum tool box	
Aluminum storage box 16" x 42" x 96" (upgrade) Behind cab in lieu of standard steel	
5' x 8" aluminum pipe, extra	
8" quick clamp, spare	
Paint Vac-Con module: Elite White5	
Safety striping: black	
Two standard ENZ nozzles, one sanitary (egg) and one Chisel point penetrator	
ICC lighting	
Hose guide (tiger tail) for hose protection, hydrant wrench, 25' of fill hose	

Requirement Specification	
20 gpm @ 600 PSI wash down system with hand gun and 25' of ½" hand gun hose	
Local dealer pre delivery and inspection	
On site customer training	
TOTAL CURRENT CONTRACT PRICE	\$682,563.00
CUSTOMER TRADE IN STERLING COMBINATION UNIT	(\$15,000.00)
ADDITIONAL LOCAL DEALER DEMONSTRATOR DISCOUNT	(\$82,638.00)
TOTAL PRICE TO CUSTOMER	\$584,925.00

Delivery is 7 Days after receipt of order.

SOURCEWELL CONTRACT NO 101221-VAC

VAC-CON, INC.
969 HALL PARK RD
GREEN COVE SPRINGS, FL 32043

THIS QUOTE IS VALID FOR (30) DAYS FROM THE DATE OF QUOTATION

**Solicitation Number: RFP #101221****CONTRACT**

This Contract is between Sourcewell, 202 12th Street Northeast, P.O. Box 219, Staples, MN 56479 (Sourcewell) and Vac-Con, Inc., 969 Hall Park Road, Green Cove Springs, FL 32043 (Supplier).

Sourcewell is a State of Minnesota local government unit and service cooperative created under the laws of the State of Minnesota (Minnesota Statutes Section 123A.21) that offers cooperative procurement solutions to government entities. Participation is open to eligible federal, state/province, and municipal governmental entities, higher education, K-12 education, nonprofit, tribal government, and other public entities located in the United States and Canada. Sourcewell issued a public solicitation for Sewer Vacuum, Hydro-Excavation, and Municipal Pumping Equipment with Related Accessories and Supplies from which Supplier was awarded a contract.

Supplier desires to contract with Sourcewell to provide equipment, products, or services to Sourcewell and the entities that access Sourcewell's cooperative purchasing contracts (Participating Entities).

1. TERM OF CONTRACT

- A. **EFFECTIVE DATE.** This Contract is effective upon the date of the final signature below.
- B. **EXPIRATION DATE AND EXTENSION.** This Contract expires November 29, 2025, unless it is cancelled sooner pursuant to Article 22. This Contract may be extended one additional year upon the request of Sourcewell and written agreement by Supplier.
- C. **SURVIVAL OF TERMS.** Notwithstanding any expiration or termination of this Contract, all payment obligations incurred prior to expiration or termination will survive, as will the following: Articles 11 through 14 survive the expiration or cancellation of this Contract. All rights will cease upon expiration or termination of this Contract.

2. EQUIPMENT, PRODUCTS, OR SERVICES

- A. **EQUIPMENT, PRODUCTS, OR SERVICES.** Supplier will provide the Equipment, Products, or Services as stated in its Proposal submitted under the Solicitation Number listed above.

Supplier's Equipment, Products, or Services Proposal (Proposal) is attached and incorporated into this Contract.

All Equipment and Products provided under this Contract must be new and the current model. Supplier may offer close-out or refurbished Equipment or Products if they are clearly indicated in Supplier's product and pricing list. Unless agreed to by the Participating Entities in advance, Equipment or Products must be delivered as operational to the Participating Entity's site.

This Contract offers an indefinite quantity of sales, and while substantial volume is anticipated, sales and sales volume are not guaranteed.

B. **WARRANTY.** Supplier warrants that all Equipment, Products, and Services furnished are free from liens and encumbrances, and are free from defects in design, materials, and workmanship. In addition, Supplier warrants the Equipment, Products, and Services are suitable for and will perform in accordance with the ordinary use for which they are intended. Supplier's dealers and distributors must agree to assist the Participating Entity in reaching a resolution in any dispute over warranty terms with the manufacturer. Any manufacturer's warranty that extends beyond the expiration of the Supplier's warranty will be passed on to the Participating Entity.

C. **DEALERS, DISTRIBUTORS, AND/OR RESELLERS.** Upon Contract execution and throughout the Contract term, Supplier must provide to Sourcewell a current means to validate or authenticate Supplier's authorized dealers, distributors, or resellers relative to the Equipment, Products, and Services offered under this Contract, which will be incorporated into this Contract by reference. It is the Supplier's responsibility to ensure Sourcewell receives the most current information.

3. PRICING

All Equipment, Products, or Services under this Contract will be priced at or below the price stated in Supplier's Proposal.

When providing pricing quotes to Participating Entities, all pricing quoted must reflect a Participating Entity's total cost of acquisition. This means that the quoted cost is for delivered Equipment, Products, and Services that are operational for their intended purpose, and includes all costs to the Participating Entity's requested delivery location.

Regardless of the payment method chosen by the Participating Entity, the total cost associated with any purchase option of the Equipment, Products, or Services must always be disclosed in the pricing quote to the applicable Participating Entity at the time of purchase.

A. **SHIPPING AND SHIPPING COSTS.** All delivered Equipment and Products must be properly packaged. Damaged Equipment and Products may be rejected. If the damage is not readily apparent at the time of delivery, Supplier must permit the Equipment and Products to be

returned within a reasonable time at no cost to Sourcewell or its Participating Entities. Participating Entities reserve the right to inspect the Equipment and Products at a reasonable time after delivery where circumstances or conditions prevent effective inspection of the Equipment and Products at the time of delivery. In the event of the delivery of nonconforming Equipment and Products, the Participating Entity will notify the Supplier as soon as possible and the Supplier will replace nonconforming Equipment and Products with conforming Equipment and Products that are acceptable to the Participating Entity.

Supplier must arrange for and pay for the return shipment on Equipment and Products that arrive in a defective or inoperable condition.

Sourcewell may declare the Supplier in breach of this Contract if the Supplier intentionally delivers substandard or inferior Equipment or Products.

B. SALES TAX. Each Participating Entity is responsible for supplying the Supplier with valid tax-exemption certification(s). When ordering, a Participating Entity must indicate if it is a tax-exempt entity.

C. HOT LIST PRICING. At any time during this Contract, Supplier may offer a specific selection of Equipment, Products, or Services at discounts greater than those listed in the Contract. When Supplier determines it will offer Hot List Pricing, it must be submitted electronically to Sourcewell in a line-item format. Equipment, Products, or Services may be added or removed from the Hot List at any time through a Sourcewell Price and Product Change Form as defined in Article 4 below.

Hot List program and pricing may also be used to discount and liquidate close-out and discontinued Equipment and Products as long as those close-out and discontinued items are clearly identified as such. Current ordering process and administrative fees apply. Hot List Pricing must be published and made available to all Participating Entities.

4. PRODUCT AND PRICING CHANGE REQUESTS

Supplier may request Equipment, Product, or Service changes, additions, or deletions at any time. All requests must be made in writing by submitting a signed Sourcewell Price and Product Change Request Form to the assigned Sourcewell Supplier Development Administrator. This approved form is available from the assigned Sourcewell Supplier Development Administrator. At a minimum, the request must:

- Identify the applicable Sourcewell contract number;
- Clearly specify the requested change;
- Provide sufficient detail to justify the requested change;

- Individually list all Equipment, Products, or Services affected by the requested change, along with the requested change (e.g., addition, deletion, price change); and
- Include a complete restatement of pricing documentation in Microsoft Excel with the effective date of the modified pricing, or product addition or deletion. The new pricing restatement must include all Equipment, Products, and Services offered, even for those items where pricing remains unchanged.

A fully executed Sourcewell Price and Product Change Request Form will become an amendment to this Contract and will be incorporated by reference.

5. PARTICIPATION, CONTRACT ACCESS, AND PARTICIPATING ENTITY REQUIREMENTS

A. PARTICIPATION. Sourcewell's cooperative contracts are available and open to public and nonprofit entities across the United States and Canada; such as federal, state/province, municipal, K-12 and higher education, tribal government, and other public entities.

The benefits of this Contract should be available to all Participating Entities that can legally access the Equipment, Products, or Services under this Contract. A Participating Entity's authority to access this Contract is determined through its cooperative purchasing, interlocal, or joint powers laws. Any entity accessing benefits of this Contract will be considered a Service Member of Sourcewell during such time of access. Supplier understands that a Participating Entity's use of this Contract is at the Participating Entity's sole convenience and Participating Entities reserve the right to obtain like Equipment, Products, or Services from any other source.

Supplier is responsible for familiarizing its sales and service forces with Sourcewell contract use eligibility requirements and documentation and will encourage potential participating entities to join Sourcewell. Sourcewell reserves the right to add and remove Participating Entities to its roster during the term of this Contract.

B. PUBLIC FACILITIES. Supplier's employees may be required to perform work at government-owned facilities, including schools. Supplier's employees and agents must conduct themselves in a professional manner while on the premises, and in accordance with Participating Entity policies and procedures, and all applicable laws.

6. PARTICIPATING ENTITY USE AND PURCHASING

A. ORDERS AND PAYMENT. To access the contracted Equipment, Products, or Services under this Contract, a Participating Entity must clearly indicate to Supplier that it intends to access this Contract; however, order flow and procedure will be developed jointly between Sourcewell and Supplier. Typically, a Participating Entity will issue an order directly to Supplier or its authorized subsidiary, distributor, dealer, or reseller. If a Participating Entity issues a purchase order, it may use its own forms, but the purchase order should clearly note the applicable Sourcewell

contract number. All Participating Entity orders under this Contract must be issued prior to expiration or cancellation of this Contract; however, Supplier performance, Participating Entity payment obligations, and any applicable warranty periods or other Supplier or Participating Entity obligations may extend beyond the term of this Contract.

Supplier's acceptable forms of payment are included in its attached Proposal. Participating Entities will be solely responsible for payment and Sourcewell will have no liability for any unpaid invoice of any Participating Entity.

B. **ADDITIONAL TERMS AND CONDITIONS/PARTICIPATING ADDENDUM.** Additional terms and conditions to a purchase order, or other required transaction documentation, may be negotiated between a Participating Entity and Supplier, such as job or industry-specific requirements, legal requirements (e.g., affirmative action or immigration status requirements), or specific local policy requirements. Some Participating Entities may require the use of a Participating Addendum; the terms of which will be negotiated directly between the Participating Entity and the Supplier. Any negotiated additional terms and conditions must never be less favorable to the Participating Entity than what is contained in this Contract.

C. **SPECIALIZED SERVICE REQUIREMENTS.** In the event that the Participating Entity requires service or specialized performance requirements not addressed in this Contract (such as e-commerce specifications, specialized delivery requirements, or other specifications and requirements), the Participating Entity and the Supplier may enter into a separate, standalone agreement, apart from this Contract. Sourcewell, including its agents and employees, will not be made a party to a claim for breach of such agreement.

D. **TERMINATION OF ORDERS.** Participating Entities may terminate an order, in whole or in part, immediately upon notice to Supplier in the event of any of the following events:

1. The Participating Entity fails to receive funding or appropriation from its governing body at levels sufficient to pay for the equipment, products, or services to be purchased; or
2. Federal, state, or provincial laws or regulations prohibit the purchase or change the Participating Entity's requirements.

E. **GOVERNING LAW AND VENUE.** The governing law and venue for any action related to a Participating Entity's order will be determined by the Participating Entity making the purchase.

7. CUSTOMER SERVICE

A. **PRIMARY ACCOUNT REPRESENTATIVE.** Supplier will assign an Account Representative to Sourcewell for this Contract and must provide prompt notice to Sourcewell if that person is changed. The Account Representative will be responsible for:

- Maintenance and management of this Contract;
- Timely response to all Sourcwell and Participating Entity inquiries; and
- Business reviews to Sourcwell and Participating Entities, if applicable.

B. BUSINESS REVIEWS. Supplier must perform a minimum of one business review with Sourcwell per contract year. The business review will cover sales to Participating Entities, pricing and contract terms, administrative fees, sales data reports, supply issues, customer issues, and any other necessary information.

8. REPORT ON CONTRACT SALES ACTIVITY AND ADMINISTRATIVE FEE PAYMENT

A. CONTRACT SALES ACTIVITY REPORT. Each calendar quarter, Supplier must provide a contract sales activity report (Report) to the Sourcwell Supplier Development Administrator assigned to this Contract. Reports are due no later than 45 days after the end of each calendar quarter. A Report must be provided regardless of the number or amount of sales during that quarter (i.e., if there are no sales, Supplier must submit a report indicating no sales were made).

The Report must contain the following fields:

- Participating Entity Name (e.g., City of Staples Highway Department);
- Participating Entity Physical Street Address;
- Participating Entity City;
- Participating Entity State/Province;
- Participating Entity Zip/Postal Code;
- Participating Entity Contact Name;
- Participating Entity Contact Email Address;
- Participating Entity Contact Telephone Number;
- Sourcwell Assigned Entity/Participating Entity Number;
- Item Purchased Description;
- Item Purchased Price;
- Sourcwell Administrative Fee Applied; and
- Date Purchase was invoiced/sale was recognized as revenue by Supplier.

B. ADMINISTRATIVE FEE. In consideration for the support and services provided by Sourcwell, the Supplier will pay an administrative fee to Sourcwell on all Equipment, Products, and Services provided to Participating Entities. The Administrative Fee must be included in, and not added to, the pricing. Supplier may not charge Participating Entities more than the contracted price to offset the Administrative Fee.

The Supplier will submit payment to Sourcwell for the percentage of administrative fee stated in the Proposal multiplied by the total sales of all Equipment, Products, and Services purchased

by Participating Entities under this Contract during each calendar quarter. Payments should note the Supplier's name and Sourcewell-assigned contract number in the memo; and must be mailed to the address above "Attn: Accounts Receivable" or remitted electronically to Sourcewell's banking institution per Sourcewell's Finance department instructions. Payments must be received no later than 45 calendar days after the end of each calendar quarter.

Supplier agrees to cooperate with Sourcewell in auditing transactions under this Contract to ensure that the administrative fee is paid on all items purchased under this Contract.

In the event the Supplier is delinquent in any undisputed administrative fees, Sourcewell reserves the right to cancel this Contract and reject any proposal submitted by the Supplier in any subsequent solicitation. In the event this Contract is cancelled by either party prior to the Contract's expiration date, the administrative fee payment will be due no more than 30 days from the cancellation date.

9. AUTHORIZED REPRESENTATIVE

Sourcewell's Authorized Representative is its Chief Procurement Officer.

Supplier's Authorized Representative is the person named in the Supplier's Proposal. If Supplier's Authorized Representative changes at any time during this Contract, Supplier must promptly notify Sourcewell in writing.

10. AUDIT, ASSIGNMENT, AMENDMENTS, WAIVER, AND CONTRACT COMPLETE

A. **AUDIT.** Pursuant to Minnesota Statutes Section 16C.05, subdivision 5, the books, records, documents, and accounting procedures and practices relevant to this Agreement are subject to examination by Sourcewell or the Minnesota State Auditor for a minimum of six years from the end of this Contract. This clause extends to Participating Entities as it relates to business conducted by that Participating Entity under this Contract.

B. **ASSIGNMENT.** Neither party may assign or otherwise transfer its rights or obligations under this Contract without the prior written consent of the other party and a fully executed assignment agreement. Such consent will not be unreasonably withheld. Any prohibited assignment will be invalid.

C. **AMENDMENTS.** Any amendment to this Contract must be in writing and will not be effective until it has been duly executed by the parties.

D. **WAIVER.** Failure by either party to take action or assert any right under this Contract will not be deemed a waiver of such right in the event of the continuation or repetition of the circumstances giving rise to such right. Any such waiver must be in writing and signed by the parties.

E. **CONTRACT COMPLETE.** This Contract represents the complete agreement between the parties. No other understanding regarding this Contract, whether written or oral, may be used to bind either party. For any conflict between the attached Proposal and the terms set out in Articles 1-22 of this Contract, the terms of Articles 1-22 will govern.

F. **RELATIONSHIP OF THE PARTIES.** The relationship of the parties is one of independent contractors, each free to exercise judgment and discretion with regard to the conduct of their respective businesses. This Contract does not create a partnership, joint venture, or any other relationship such as master-servant, or principal-agent.

11. INDEMNITY AND HOLD HARMLESS

Supplier must indemnify, defend, save, and hold Sourcewell and its Participating Entities, including their agents and employees, harmless from any claims or causes of action, including attorneys' fees incurred by Sourcewell or its Participating Entities, arising out of any act or omission in the performance of this Contract by the Supplier or its agents or employees; this indemnification includes injury or death to person(s) or property alleged to have been caused by some defect in the Equipment, Products, or Services under this Contract to the extent the Equipment, Product, or Service has been used according to its specifications. Sourcewell's responsibility will be governed by the State of Minnesota's Tort Liability Act (Minnesota Statutes Chapter 466) and other applicable law.

12. GOVERNMENT DATA PRACTICES

Supplier and Sourcewell must comply with the Minnesota Government Data Practices Act, Minnesota Statutes Chapter 13, as it applies to all data provided by or provided to Sourcewell under this Contract and as it applies to all data created, collected, received, stored, used, maintained, or disseminated by the Supplier under this Contract.

13. INTELLECTUAL PROPERTY, PUBLICITY, MARKETING, AND ENDORSEMENT

A. INTELLECTUAL PROPERTY

1. *Grant of License.* During the term of this Contract:
 - a. Sourcewell grants to Supplier a royalty-free, worldwide, non-exclusive right and license to use the trademark(s) provided to Supplier by Sourcewell in advertising and promotional materials for the purpose of marketing Sourcewell's relationship with Supplier.
 - b. Supplier grants to Sourcewell a royalty-free, worldwide, non-exclusive right and license to use Supplier's trademarks in advertising and promotional materials for the purpose of marketing Supplier's relationship with Sourcewell.
2. *Limited Right of Sublicense.* The right and license granted herein includes a limited right of each party to grant sublicenses to their respective subsidiaries, distributors, dealers,

resellers, marketing representatives, and agents (collectively “Permitted Sublicensees”) in advertising and promotional materials for the purpose of marketing the Parties’ relationship to Participating Entities. Any sublicense granted will be subject to the terms and conditions of this Article. Each party will be responsible for any breach of this Article by any of their respective sublicensees.

3. Use; Quality Control.

- a. Neither party may alter the other party’s trademarks from the form provided and must comply with removal requests as to specific uses of its trademarks or logos.
- b. Each party agrees to use, and to cause its Permitted Sublicensees to use, the other party’s trademarks only in good faith and in a dignified manner consistent with such party’s use of the trademarks. Upon written notice to the breaching party, the breaching party has 30 days of the date of the written notice to cure the breach or the license will be terminated.

4. As applicable, Supplier agrees to indemnify and hold harmless Sourcewell and its Participating Entities against any and all suits, claims, judgments, and costs instituted or recovered against Sourcewell or Participating Entities by any person on account of the use of any Equipment or Products by Sourcewell or its Participating Entities supplied by Supplier in violation of applicable patent or copyright laws.

5. Termination. Upon the termination of this Contract for any reason, each party, including Permitted Sublicensees, will have 30 days to remove all Trademarks from signage, websites, and the like bearing the other party’s name or logo (excepting Sourcewell’s pre-printed catalog of suppliers which may be used until the next printing). Supplier must return all marketing and promotional materials, including signage, provided by Sourcewell, or dispose of it according to Sourcewell’s written directions.

B. **PUBLICITY.** Any publicity regarding the subject matter of this Contract must not be released without prior written approval from the Authorized Representatives. Publicity includes notices, informational pamphlets, press releases, research, reports, signs, and similar public notices prepared by or for the Supplier individually or jointly with others, or any subcontractors, with respect to the program, publications, or services provided resulting from this Contract.

C. **MARKETING.** Any direct advertising, marketing, or offers with Participating Entities must be approved by Sourcewell. Send all approval requests to the Sourcewell Supplier Development Administrator assigned to this Contract.

D. **ENDORSEMENT.** The Supplier must not claim that Sourcewell endorses its Equipment, Products, or Services.

14. GOVERNING LAW, JURISDICTION, AND VENUE

The substantive and procedural laws of the State of Minnesota will govern this Contract. Venue for all legal proceedings arising out of this Contract, or its breach, must be in the appropriate state court in Todd County, Minnesota or federal court in Fergus Falls, Minnesota.

15. FORCE MAJEURE

Neither party to this Contract will be held responsible for delay or default caused by acts of God or other conditions that are beyond that party's reasonable control. A party defaulting under this provision must provide the other party prompt written notice of the default.

16. SEVERABILITY

If any provision of this Contract is found by a court of competent jurisdiction to be illegal, unenforceable, or void then both parties will be relieved from all obligations arising from that provision. If the remainder of this Contract is capable of being performed, it will not be affected by such determination or finding and must be fully performed.

17. PERFORMANCE, DEFAULT, AND REMEDIES

A. **PERFORMANCE.** During the term of this Contract, the parties will monitor performance and address unresolved contract issues as follows:

1. *Notification.* The parties must promptly notify each other of any known dispute and work in good faith to resolve such dispute within a reasonable period of time. If necessary, Sourcewell and the Supplier will jointly develop a short briefing document that describes the issue(s), relevant impact, and positions of both parties.
2. *Escalation.* If parties are unable to resolve the issue in a timely manner, as specified above, either Sourcewell or Supplier may escalate the resolution of the issue to a higher level of management. The Supplier will have 30 calendar days to cure an outstanding issue.
3. *Performance while Dispute is Pending.* Notwithstanding the existence of a dispute, the Supplier must continue without delay to carry out all of its responsibilities under the Contract that are not affected by the dispute. If the Supplier fails to continue without delay to perform its responsibilities under the Contract, in the accomplishment of all undisputed work, the Supplier will bear any additional costs incurred by Sourcewell and/or its Participating Entities as a result of such failure to proceed.

B. **DEFAULT AND REMEDIES.** Either of the following constitutes cause to declare this Contract, or any Participating Entity order under this Contract, in default:

1. Nonperformance of contractual requirements, or
2. A material breach of any term or condition of this Contract.

The party claiming default must provide written notice of the default, with 30 calendar days to cure the default. Time allowed for cure will not diminish or eliminate any liability for liquidated or other damages. If the default remains after the opportunity for cure, the non-defaulting party may:

- Exercise any remedy provided by law or equity, or
- Terminate the Contract or any portion thereof, including any orders issued against the Contract.

18. INSURANCE

A. REQUIREMENTS. At its own expense, Supplier must maintain insurance policy(ies) in effect at all times during the performance of this Contract with insurance company(ies) licensed or authorized to do business in the State of Minnesota having an "AM BEST" rating of A- or better, with coverage and limits of insurance not less than the following:

1. *Workers' Compensation and Employer's Liability.*

Workers' Compensation: As required by any applicable law or regulation.

Employer's Liability Insurance: must be provided in amounts not less than listed below:

Minimum limits:

\$500,000 each accident for bodily injury by accident

\$500,000 policy limit for bodily injury by disease

\$500,000 each employee for bodily injury by disease

2. *Commercial General Liability Insurance.* Supplier will maintain insurance covering its operations, with coverage on an occurrence basis, and must be subject to terms no less broad than the Insurance Services Office ("ISO") Commercial General Liability Form CG0001 (2001 or newer edition), or equivalent. At a minimum, coverage must include liability arising from premises, operations, bodily injury and property damage, independent contractors, products-completed operations including construction defect, contractual liability, blanket contractual liability, and personal injury and advertising injury. All required limits, terms and conditions of coverage must be maintained during the term of this Contract.

Minimum Limits:

\$1,000,000 each occurrence Bodily Injury and Property Damage

\$1,000,000 Personal and Advertising Injury

\$2,000,000 aggregate for Products-Completed operations

\$2,000,000 general aggregate

3. *Commercial Automobile Liability Insurance.* During the term of this Contract, Supplier will maintain insurance covering all owned, hired, and non-owned automobiles in limits of liability not less than indicated below. The coverage must be subject to terms

no less broad than ISO Business Auto Coverage Form CA 0001 (2010 edition or newer), or equivalent.

Minimum Limits:

\$1,000,000 each accident, combined single limit

4. *Umbrella Insurance*. During the term of this Contract, Supplier will maintain umbrella coverage over Employer's Liability, Commercial General Liability, and Commercial Automobile.

Minimum Limits:

\$2,000,000

5. *Network Security and Privacy Liability Insurance*. During the term of this Contract, Supplier will maintain coverage for network security and privacy liability. The coverage may be endorsed on another form of liability coverage or written on a standalone policy. The insurance must cover claims which may arise from failure of Supplier's security resulting in, but not limited to, computer attacks, unauthorized access, disclosure of not public data – including but not limited to, confidential or private information, transmission of a computer virus, or denial of service.

Minimum limits:

\$2,000,000 per occurrence

\$2,000,000 annual aggregate

Failure of Supplier to maintain the required insurance will constitute a material breach entitling Sourcewell to immediately terminate this Contract for default.

B. CERTIFICATES OF INSURANCE. Prior to commencing under this Contract, Supplier must furnish to Sourcewell a certificate of insurance, as evidence of the insurance required under this Contract. Prior to expiration of the policy(ies), renewal certificates must be mailed to Sourcewell, 202 12th Street Northeast, P.O. Box 219, Staples, MN 56479 or sent to the Sourcewell Supplier Development Administrator assigned to this Contract. The certificates must be signed by a person authorized by the insurer(s) to bind coverage on their behalf.

Failure to request certificates of insurance by Sourcewell, or failure of Supplier to provide certificates of insurance, in no way limits or relieves Supplier of its duties and responsibilities in this Contract.

C. ADDITIONAL INSURED ENDORSEMENT AND PRIMARY AND NON-CONTRIBUTORY INSURANCE CLAUSE. Supplier agrees to list Sourcewell and its Participating Entities, including their officers, agents, and employees, as an additional insured under the Supplier's commercial general liability insurance policy with respect to liability arising out of activities, "operations," or "work" performed by or on behalf of Supplier, and products and completed operations of Supplier. The policy provision(s) or endorsement(s) must further provide that coverage is

primary and not excess over or contributory with any other valid, applicable, and collectible insurance or self-insurance in force for the additional insureds.

D. **WAIVER OF SUBROGATION.** Supplier waives and must require (by endorsement or otherwise) all its insurers to waive subrogation rights against Sourcewell and other additional insureds for losses paid under the insurance policies required by this Contract or other insurance applicable to the Supplier or its subcontractors. The waiver must apply to all deductibles and/or self-insured retentions applicable to the required or any other insurance maintained by the Supplier or its subcontractors. Where permitted by law, Supplier must require similar written express waivers of subrogation and insurance clauses from each of its subcontractors.

E. **UMBRELLA/EXCESS LIABILITY/SELF-INSURED RETENTION.** The limits required by this Contract can be met by either providing a primary policy or in combination with umbrella/excess liability policy(ies), or self-insured retention.

19. COMPLIANCE

A. **LAWS AND REGULATIONS.** All Equipment, Products, or Services provided under this Contract must comply fully with applicable federal laws and regulations, and with the laws in the states and provinces in which the Equipment, Products, or Services are sold.

B. **LICENSES.** Supplier must maintain a valid and current status on all required federal, state/provincial, and local licenses, bonds, and permits required for the operation of the business that the Supplier conducts with Sourcewell and Participating Entities.

20. BANKRUPTCY, DEBARMENT, OR SUSPENSION CERTIFICATION

Supplier certifies and warrants that it is not in bankruptcy or that it has previously disclosed in writing certain information to Sourcewell related to bankruptcy actions. If at any time during this Contract Supplier declares bankruptcy, Supplier must immediately notify Sourcewell in writing.

Supplier certifies and warrants that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from programs operated by the State of Minnesota; the United States federal government or the Canadian government, as applicable; or any Participating Entity. Supplier certifies and warrants that neither it nor its principals have been convicted of a criminal offense related to the subject matter of this Contract. Supplier further warrants that it will provide immediate written notice to Sourcewell if this certification changes at any time.

21. PROVISIONS FOR NON-UNITED STATES FEDERAL ENTITY PROCUREMENTS UNDER UNITED STATES FEDERAL AWARDS OR OTHER AWARDS

Participating Entities that use United States federal grant or FEMA funds to purchase goods or services from this Contract may be subject to additional requirements including the procurement standards of the Uniform Administrative Requirements, Cost Principles and Audit Requirements for Federal Awards, 2 C.F.R. § 200. Participating Entities may have additional requirements based on specific funding source terms or conditions. Within this Article, all references to “federal” should be interpreted to mean the United States federal government. The following list only applies when a Participating Entity accesses Supplier’s Equipment, Products, or Services with United States federal funds.

A. **EQUAL EMPLOYMENT OPPORTUNITY.** Except as otherwise provided under 41 C.F.R. § 60, all contracts that meet the definition of “federally assisted construction contract” in 41 C.F.R. § 60-1.3 must include the equal opportunity clause provided under 41 C.F.R. §60-1.4(b), in accordance with Executive Order 11246, “Equal Employment Opportunity” (30 FR 12319, 12935, 3 C.F.R. §, 1964-1965 Comp., p. 339), as amended by Executive Order 11375, “Amending Executive Order 11246 Relating to Equal Employment Opportunity,” and implementing regulations at 41 C.F.R. § 60, “Office of Federal Contract Compliance Programs, Equal Employment Opportunity, Department of Labor.” The equal opportunity clause is incorporated herein by reference.

B. **DAVIS-BACON ACT, AS AMENDED (40 U.S.C. § 3141-3148).** When required by federal program legislation, all prime construction contracts in excess of \$2,000 awarded by non-federal entities must include a provision for compliance with the Davis-Bacon Act (40 U.S.C. § 3141-3144, and 3146-3148) as supplemented by Department of Labor regulations (29 C.F.R. § 5, “Labor Standards Provisions Applicable to Contracts Covering Federally Financed and Assisted Construction”). In accordance with the statute, contractors must be required to pay wages to laborers and mechanics at a rate not less than the prevailing wages specified in a wage determination made by the Secretary of Labor. In addition, contractors must be required to pay wages not less than once a week. The non-federal entity must place a copy of the current prevailing wage determination issued by the Department of Labor in each solicitation. The decision to award a contract or subcontract must be conditioned upon the acceptance of the wage determination. The non-federal entity must report all suspected or reported violations to the federal awarding agency. The contracts must also include a provision for compliance with the Copeland “Anti-Kickback” Act (40 U.S.C. § 3145), as supplemented by Department of Labor regulations (29 C.F.R. § 3, “Contractors and Subcontractors on Public Building or Public Work Financed in Whole or in Part by Loans or Grants from the United States”). The Act provides that each contractor or subrecipient must be prohibited from inducing, by any means, any person employed in the construction, completion, or repair of public work, to give up any part of the compensation to which he or she is otherwise entitled. The non-federal entity must report all suspected or reported violations to the federal awarding agency. Supplier must be in compliance with all applicable Davis-Bacon Act provisions.

C. CONTRACT WORK HOURS AND SAFETY STANDARDS ACT (40 U.S.C. § 3701-3708). Where applicable, all contracts awarded by the non-federal entity in excess of \$100,000 that involve the employment of mechanics or laborers must include a provision for compliance with 40 U.S.C. §§ 3702 and 3704, as supplemented by Department of Labor regulations (29 C.F.R. § 5). Under 40 U.S.C. § 3702 of the Act, each contractor must be required to compute the wages of every mechanic and laborer on the basis of a standard work week of 40 hours. Work in excess of the standard work week is permissible provided that the worker is compensated at a rate of not less than one and a half times the basic rate of pay for all hours worked in excess of 40 hours in the work week. The requirements of 40 U.S.C. § 3704 are applicable to construction work and provide that no laborer or mechanic must be required to work in surroundings or under working conditions which are unsanitary, hazardous or dangerous. These requirements do not apply to the purchases of supplies or materials or articles ordinarily available on the open market, or contracts for transportation or transmission of intelligence. This provision is hereby incorporated by reference into this Contract. Supplier certifies that during the term of an award for all contracts by Sourcewell resulting from this procurement process, Supplier must comply with applicable requirements as referenced above.

D. RIGHTS TO INVENTIONS MADE UNDER A CONTRACT OR AGREEMENT. If the federal award meets the definition of “funding agreement” under 37 C.F.R. § 401.2(a) and the recipient or subrecipient wishes to enter into a contract with a small business firm or nonprofit organization regarding the substitution of parties, assignment or performance of experimental, developmental, or research work under that “funding agreement,” the recipient or subrecipient must comply with the requirements of 37 C.F.R. § 401, “Rights to Inventions Made by Nonprofit Organizations and Small Business Firms Under Government Grants, Contracts and Cooperative Agreements,” and any implementing regulations issued by the awarding agency. Supplier certifies that during the term of an award for all contracts by Sourcewell resulting from this procurement process, Supplier must comply with applicable requirements as referenced above.

E. CLEAN AIR ACT (42 U.S.C. § 7401-7671Q.) AND THE FEDERAL WATER POLLUTION CONTROL ACT (33 U.S.C. § 1251-1387). Contracts and subgrants of amounts in excess of \$150,000 require the non-federal award to agree to comply with all applicable standards, orders or regulations issued pursuant to the Clean Air Act (42 U.S.C. § 7401- 7671q) and the Federal Water Pollution Control Act as amended (33 U.S.C. § 1251- 1387). Violations must be reported to the Federal awarding agency and the Regional Office of the Environmental Protection Agency (EPA). Supplier certifies that during the term of this Contract will comply with applicable requirements as referenced above.

F. DEBARMENT AND SUSPENSION (EXECUTIVE ORDERS 12549 AND 12689). A contract award (see 2 C.F.R. § 180.220) must not be made to parties listed on the government wide exclusions in the System for Award Management (SAM), in accordance with the OMB guidelines at 2 C.F.R. §180 that implement Executive Orders 12549 (3 C.F.R. § 1986 Comp., p. 189) and 12689 (3 C.F.R. § 1989 Comp., p. 235), “Debarment and Suspension.” SAM Exclusions contains the names

of parties debarred, suspended, or otherwise excluded by agencies, as well as parties declared ineligible under statutory or regulatory authority other than Executive Order 12549. Supplier certifies that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation by any federal department or agency.

G. BYRD ANTI-LOBBYING AMENDMENT, AS AMENDED (31 U.S.C. § 1352). Suppliers must file any required certifications. Suppliers must not have used federal appropriated funds to pay any person or organization for influencing or attempting to influence an officer or employee of any agency, a member of Congress, officer or employee of Congress, or an employee of a member of Congress in connection with obtaining any federal contract, grant, or any other award covered by 31 U.S.C. § 1352. Suppliers must disclose any lobbying with non-federal funds that takes place in connection with obtaining any federal award. Such disclosures are forwarded from tier to tier up to the non-federal award. Suppliers must file all certifications and disclosures required by, and otherwise comply with, the Byrd Anti-Lobbying Amendment (31 U.S.C. § 1352).

H. RECORD RETENTION REQUIREMENTS. To the extent applicable, Supplier must comply with the record retention requirements detailed in 2 C.F.R. § 200.333. The Supplier further certifies that it will retain all records as required by 2 C.F.R. § 200.333 for a period of 3 years after grantees or subgrantees submit final expenditure reports or quarterly or annual financial reports, as applicable, and all other pending matters are closed.

I. ENERGY POLICY AND CONSERVATION ACT COMPLIANCE. To the extent applicable, Supplier must comply with the mandatory standards and policies relating to energy efficiency which are contained in the state energy conservation plan issued in compliance with the Energy Policy and Conservation Act.

J. BUY AMERICAN PROVISIONS COMPLIANCE. To the extent applicable, Supplier must comply with all applicable provisions of the Buy American Act. Purchases made in accordance with the Buy American Act must follow the applicable procurement rules calling for free and open competition.

K. ACCESS TO RECORDS (2 C.F.R. § 200.336). Supplier agrees that duly authorized representatives of a federal agency must have access to any books, documents, papers and records of Supplier that are directly pertinent to Supplier's discharge of its obligations under this Contract for the purpose of making audits, examinations, excerpts, and transcriptions. The right also includes timely and reasonable access to Supplier's personnel for the purpose of interview and discussion relating to such documents.

L. PROCUREMENT OF RECOVERED MATERIALS (2 C.F.R. § 200.322). A non-federal entity that is a state agency or agency of a political subdivision of a state and its contractors must comply with Section 6002 of the Solid Waste Disposal Act, as amended by the Resource Conservation

and Recovery Act. The requirements of Section 6002 include procuring only items designated in guidelines of the Environmental Protection Agency (EPA) at 40 C.F.R. § 247 that contain the highest percentage of recovered materials practicable, consistent with maintaining a satisfactory level of competition, where the purchase price of the item exceeds \$10,000 or the value of the quantity acquired during the preceding fiscal year exceeded \$10,000; procuring solid waste management services in a manner that maximizes energy and resource recovery; and establishing an affirmative procurement program for procurement of recovered materials identified in the EPA guidelines.

M. FEDERAL SEAL(S), LOGOS, AND FLAGS. The Supplier not use the seal(s), logos, crests, or reproductions of flags or likenesses of Federal agency officials without specific pre-approval.

N. NO OBLIGATION BY FEDERAL GOVERNMENT. The U.S. federal government is not a party to this Contract or any purchase by an Participating Entity and is not subject to any obligations or liabilities to the Participating Entity, Supplier, or any other party pertaining to any matter resulting from the Contract or any purchase by an authorized user.

O. PROGRAM FRAUD AND FALSE OR FRAUDULENT STATEMENTS OR RELATED ACTS. The Contractor acknowledges that 31 U.S.C. 38 (Administrative Remedies for False Claims and Statements) applies to the Supplier's actions pertaining to this Contract or any purchase by a Participating Entity.

P. FEDERAL DEBT. The Supplier certifies that it is non-delinquent in its repayment of any federal debt. Examples of relevant debt include delinquent payroll and other taxes, audit disallowance, and benefit overpayments.

Q. CONFLICTS OF INTEREST. The Supplier must notify the U.S. Office of General Services, Sourcewell, and Participating Entity as soon as possible if this Contract or any aspect related to the anticipated work under this Contract raises an actual or potential conflict of interest (as described in 2 C.F.R. Part 200). The Supplier must explain the actual or potential conflict in writing in sufficient detail so that the U.S. Office of General Services, Sourcewell, and Participating Entity are able to assess the actual or potential conflict; and provide any additional information as necessary or requested.

R. U.S. EXECUTIVE ORDER 13224. The Supplier, and its subcontractors, must comply with U.S. Executive Order 13224 and U.S. Laws that prohibit transactions with and provision of resources and support to individuals and organizations associated with terrorism.

S. PROHIBITION ON CERTAIN TELECOMMUNICATIONS AND VIDEO SURVEILLANCE SERVICES OR EQUIPMENT. To the extent applicable, Supplier certifies that during the term of this Contract it will comply with applicable requirements of 2 C.F.R. § 200.216.

T. DOMESTIC PREFERENCES FOR PROCUREMENTS. To the extent applicable, Supplier certifies that during the term of this Contract will comply with applicable requirements of 2 C.F.R. § 200.322.

22. CANCELLATION

Sourcwell or Supplier may cancel this Contract at any time, with or without cause, upon 60 days' written notice to the other party. However, Sourcwell may cancel this Contract immediately upon discovery of a material defect in any certification made in Supplier's Proposal. Cancellation of this Contract does not relieve either party of financial, product, or service obligations incurred or accrued prior to cancellation.

Sourcwell

Vac-Con, Inc.

DocuSigned by:
Jeremy Schwartz
C0FD2A139D06488...
By: _____
Jeremy Schwartz
Title: Chief Procurement Officer
Date: 11/23/2021 | 8:51 PM CST

DocuSigned by:
M.J. DuBois
C65CBA257A53411...
By: _____
M.J. DuBois, President, DuCo, LLC
Title: Authorized Contract Administrator
Date: 11/24/2021 | 5:31 AM PST

Approved:

DocuSigned by:
Chad Coquette
7E42B8F817A64CC...
By: _____
Chad Coquette
Title: Executive Director/CEO
Date: 11/24/2021 | 6:46 PM CST

RFP 101221 - Sewer Vacuum, Hydro-Excavation, and Municipal Pumping Equipment with Related Accessories and Supplies

Vendor Details

Company Name: DuCo, LLC
Address: 1079 Tamiami Trl N
#350
Nokomis, Florida 34275
Contact: MJ DUBOIS
Email: mjdubois@ducollc.com
Phone: 410-924-1004
Fax: 410-924-1004
HST#: 81-1963530

Submission Details

Created On: Thursday August 26, 2021 08:52:11
Submitted On: Friday October 01, 2021 11:10:04
Submitted By: MJ DUBOIS
Email: mjdubois@ducollc.com
Transaction #: 0b410897-713e-434f-9209-2bd4698d22a6
Submitter's IP Address: 24.145.112.96

Specifications**Table 1: Proposer Identity & Authorized Representatives**

General Instructions (applies to all Tables) Sourcwell prefers a brief but thorough response to each question. Do not merely attach additional documents to your response without also providing a substantive response. Do not leave answers blank; respond "N/A" if the question does not apply to you (preferably with an explanation).

Line Item	Question	Response *
1	Proposer Legal Name (one legal entity only): (In the event of award, will execute the resulting contract as "Supplier")	Vac-Con, Inc. EIN: 36-3846929
2	Identify all subsidiary entities of the Proposer whose equipment, products, or services are included in the Proposal.	Vector Technologies LTD
3	Identify all applicable assumed names or DBA names of the Proposer or Proposer's subsidiaries in Line 1 or Line 2 above.	N/A
4	Proposer Physical Address:	969 Hall Park Road Green Cove Springs, FL 32043
5	Proposer website address (or addresses):	www.vac-con.com
6	Proposer's Authorized Representative (name, title, address, email address & phone) (The representative must have authority to sign the "Proposer's Assurance of Compliance" on behalf of the Proposer and, in the event of award, will be expected to execute the resulting contract):	M.J. DuBois, Authorized Contract Administrator - See attached Authorization Letter DuCo, LLC 1079 Tamiami Trl #350 Nokomis, FL 34275 410-924-1004 mjdubois@ducolc.com
7	Proposer's primary contact for this proposal (name, title, address, email address & phone):	M.J. DuBois, Authorized Contract Administrator DuCo, LLC 1079 Tamiami Trl #350 Nokomis, FL 34275 410-924-1004 mjdubois@ducolc.com
8	Proposer's other contacts for this proposal, if any (name, title, address, email address & phone):	Bryce Reiger, National Sales Manager Vac-Con, Inc. 969 Hall Park Road Green Cove Springs, FL 32043 904-610-6492 brycer@vac-con.com

Table 2: Company Information and Financial Strength

Line Item	Question	Response *

9	Provide a brief history of your company, including your company's core values, business philosophy, and industry longevity related to the requested equipment, products or services.	<p>Since 1986, Vac-Con®, Inc. has manufactured more than 9,000 custom-built, truck-mounted machines to serve public and private environmental markets globally. Located in Green Cove Springs, Florida, it is one of the largest producers of specialized vacuum solutions including sewer cleaning, hydro-excavation, and industrial vacuum equipment in North America.</p> <p>Vac-Con's goal, from day one, has been to design and actualize the most powerful and reliable machines in the industry, in turn allowing them to push the envelope year after year with unrivaled innovation. Vac-Con sells multiple product lines, including combination machines, jetting units, and hydro-excavators for a vast array of diverse applications.</p> <p>In 2012, Vac-Con, Inc. acquired Vector Technologies, LTD. Vector Technologies Ltd, located in Milwaukee Wisconsin, is a leading world designer and manufacturer of powerful trailer mounted hydro vacuum excavators, combination vacuum & sewer jetters, and sewer jetting units. For over forty years, Vector designs have set world standards for reliability and performance in a variety of industrial and specialized markets. Vector has provided solutions to organizations of all sizes for an endless number of diverse applications.</p> <p>The purchase of Vector allowed Vac-Con to offer a complete line of innovative, world leading designed sewer, hydro-excavation and vacuum products both truck and trailer mounted.</p> <p>Vac-Con believes in empowering the customer; their mission is to support, design, and manufacture innovative vacuum and high-pressure water cleaning solutions that deliver superior performance in municipal, industrial, and utility markets worldwide.</p> <p>In keeping with their customer-centric philosophy, Vac-Con®, Inc. delivers more than just a product; they provide unparalleled product support with their customer service, online training modules, and extensive network of authorized dealers.</p> <p>Vac-Con®, Inc. employs over 300 people at their Florida location, and 45 employees at their Milwaukee WI location and is 100% employee-owned, enabling a more focused work environment, on-site feedback, and around the clock innovation and testing.</p> <p>Vac-Con's Florida location is situated on 17 acres, it boasts a 160,000 square-foot, newly expanded facility where they manufacture over 30,000 unique parts that they use on our machines. This state-of-the-art facility is a result of Vac-Con® eagerness for continuous improvement and an employee-owner culture centered on advancement through involvement.</p> <p>Mission Statement "Our mission is to support, design, and manufacture innovative vacuum and high-pressure water cleaning solutions that deliver superior performance in municipal, industrial, and utility markets worldwide."</p> <p>Vision Statement "Our vision is to be the premier manufacturer of combination sewer cleaning, hydro-excavation, industrial vacuum, and high-pressure water jetting equipment. We are committed to providing innovative, high-quality products with unrivaled reliability, customer service, and support to dealers and end-users. Sustainable growth and employee-ownership value will be achieved by championing career-building talent and customer-centric initiatives. We will continue to make a positive impact in our local communities and on the environment."</p>
10	What are your company's expectations in the event of an award?	As a current Sourcewell contract holder, Vac-Con hopes to continue to build on our past success with the contract and provide exceptional sewer cleaning and hydro-excavation equipment solutions to all prospective members. Vac-Con has developed a strong following with existing Sourcewell Members and Vac-Con expects to build on that momentum adding to your membership with the increased advancement and promotion of additional electronic marketing utilizing our premier partnership with Sourcewell. A newly awarded contract will allow Vac-Con to continue to provide Members with great products at a discounted price to Vac-Con's many existing municipal customers, grow our municipal base and open new opportunities in the educational and non-profit space.
11	Demonstrate your financial strength and stability with meaningful data. This could include such items as financial statements, SEC filings, credit and bond ratings, letters of credit, and detailed reference letters. Upload supporting documents (as applicable) in the document upload section of your response.	See the provided attachments, Bank of the West reference letter, D & B credit rating report and Letter of Good Standing.
12	What is your US market share for the solutions that you are proposing?	Vac-Con operates in product categories that are sold primarily to the municipal government market segment and to a smaller degree, the commercial market segment. Vac-Con's market share is 29% as we are considered the most innovative, most efficient and have a diverse and comprehensive line of products within our market.
13	What is your Canadian market share for the solutions that you are proposing?	Vac-Con's Canadian Market Share is 8%. Vac-Con has signed a new dealer in Canada - Westvac Industrial. Westvac is a leading heavy equipment dealer in western Canada. We are looking forward to the 20+ years experience Westvac has to help grow our market share in British Columbia, Alberta, Saskatchewan, Manitoba and Northwest Territories. Vac-Con has an established dealer located in Quebec who has been active in that market for over 30 years with the Vac-Con product line.
14	Has your business ever petitioned for bankruptcy protection? If so, explain in detail.	Neither Vac-Con nor Vector has ever petitioned for bankruptcy protection.

15	How is your organization best described: is it a manufacturer, a distributor/dealer/reseller, or a service provider? Answer whichever question (either a) or b) just below) best applies to your organization. a) If your company is best described as a distributor/dealer/reseller (or similar entity), provide your written authorization to act as a distributor/dealer/reseller for the manufacturer of the products proposed in this RFP. If applicable, is your dealer network independent or company owned? b) If your company is best described as a manufacturer or service provider, describe your relationship with your sales and service force and with your dealer network in delivering the products and services proposed in this RFP. Are these individuals your employees, or the employees of a third party?	Vac-Con is a manufacturer of a diverse sewer, hydro-excavating, and industrial line of equipment. The complete line of equipment is sold, serviced and supported exclusively through Vac-Con's world-wide individually owned dealer network.
16	If applicable, provide a detailed explanation outlining the licenses and certifications that are both required to be held, and actually held, by your organization (including third parties and subcontractors that you use) in pursuit of the business contemplated by this RFP.	Florida Department of Highway Safety & Motor Vehicles - Manufacturers License MV/1000409/1 Florida Department of Highway Safety & Motor Vehicles - Dealer License VI/1007965/1 Wisconsin Motor Vehicle Dealer License MV2131
17	Provide all "Suspension or Debarment" information that has applied to your organization during the past ten years.	Neither Vac-Con nor Vector has ever received a suspension or disbarment.

Table 3: Industry Recognition & Marketplace Success

Line Item	Question	Response *
18	Describe any relevant industry awards or recognition that your company has received in the past five years	First Coast Manufacturer's Association - 2018 Manufacturer of the Year, 2019 Manufacturer of the Year, 2019 President's Award Best of Clay County - 2019 Best Manufacturing Facility in Clay County Florida, 2020 Best Manufacturing Facility in Clay County Florida, 2021 Best Manufacturing Facility in Clay County Florida National Association of Trailer Manufacturers - Vector manufactured units are NATM certified. National Truck Equipment Association - Most Valuable Partner Award for 5+ years.
19	What percentage of your sales are to the governmental sector in the past three years	Approximately 84% of Vac-Con and Vector sales for the last 5 years have been to the government sector. These customers typically consist of municipalities, townships, counties, and states.
20	What percentage of your sales are to the education sector in the past three years	Less than 3% of Vac-Con and Vector sales for the last five years have been to the education sector. Vac-Con has increased this number due to the previous Sourcewell Contract held. Vac-Con looks to, once again, increase this percentage with the next proposed contract award.
21	List any state, provincial, or cooperative purchasing contracts that you hold. What is the annual sales volume for each of these contracts over the past three years?	HGAC Contract total sales for the last three years is \$4.1 million. Ohio STS Contract total sales for the last three years is \$1.8 million. Texas Buyboard Contract total sales for the last year held is \$400K (only held this year) Florida Sheriff's Contract total sales for the last year held is \$200K (only held this year)
22	List any GSA contracts or Standing Offers and Supply Arrangements (SOSA) that you hold. What is the annual sales volume for each of these contracts over the past three years?	Vac-Con does not hold any GSA contracts or Standing Offers and Supply Arrangements.

Table 4: References/Testimonials

Line Item 23. Supply reference information from three customers who are eligible to be Sourcewell participating entities.

Entity Name *	Contact Name *	Phone Number *
City of Lodi 1331 South Ham Lane Lodi, California	Andrew Riche Utilities Superintendent See attached Testimonial	209-269-4927 ariche@lodi.gov
Delaware DOT P.O. Box 698 Dover, DE 19903	Lawrence Hardy See attached Testimonial	302-760-2505 lawrence.hardy@delaware.gov
Village of Tarrytown 4 Division St. Tarrytown, NY 10591	Louis Martirano Superintendent Of Public Works See attached Testimonial	914-862-1819 dpw@tearytowngov.com

Table 5: Top Five Government or Education Customers

Line Item 24. Provide a list of your top five government, education, or non-profit customers (entity name is optional), including entity type, the state or province the entity is located in, scope of the project(s), size of transaction(s), and dollar volumes from the past three years.

Entity Name	Entity Type *	State / Province *	Scope of Work *	Size of Transactions *	Dollar Volume Past Three Years *
Sacramento Area Sewer District	Government	California - CA	Sewer Utility Equipment	10 units	\$3,400,000.00
City of San Francisco	Government	California - CA	Water & Sewer Utility Equipment	6 units	\$2,800,000.00
Miami-Dade County	Government	Florida - FL	Water & Sewer Utility Equipment	7 units	\$2,900,000.00
City of Phoenix	Government	Arizona - AZ	Sewer Utility Equipment	11 units	\$2,600,000.00
City of Sacramento	Government	California - CA	Sewer Equipment	9 units	\$3,860,000.00

Table 6: Ability to Sell and Deliver Service

Describe your company's capability to meet the needs of Sourcwell participating entities across the US and Canada, as applicable. Your response should address in detail at least the following areas: locations of your network of sales and service providers, the number of workers (full-time equivalents) involved in each sector, whether these workers are your direct employees (or employees of a third party), and any overlap between the sales and service functions.

Line Item	Question	Response *
25	Sales force.	<p>Vac-Con customers are supported by internal teams fulfilling sales, parts and service needs, and distributes through a worldwide network of exclusive dealers.</p> <p>Vac-Con's internal teams function as support systems for our dealer network providing demonstrations, training, troubleshooting and order fulfillment. All Vac-Con sales, parts and service representatives are employee-owners of Vac-Con, Inc.</p> <p>Vac-Con's dealer network functions as the outward facing sales arm of the Vac-Con business. Their dealers are contractually exclusive Vac-Con distributors and are trained in the selling, servicing and maintenance of Vac-Con equipment. Each dealer is required to fulfill specific facility and department (service, sales, parts and marketing) requirements to ensure exceptional customer service.</p> <p>Vac-Con's internal sales team consists of: National Sales Manager, Sales Administrator Supervisor, Sales Administrative Support, Inside Sales Manager, Chassis Sales/Logistic Specialist, Marketing Manager, Multimedia/Graphics Marketing Specialist. Internal Sales Support: South Regional Sales Manager, Northeast Regional Sales Manager, Southwest Regional Sales Manager, West Regional Sales Manager, two product demonstrators and a Recycler Product Specialist</p>
26	Dealer network or other distribution methods.	<p>Vac-Con's dealer network functions as the outward facing sales arm of the Vac-Con business. Their dealers are contractually exclusive Vac-Con distributors and are trained in the selling, servicing and maintenance of Vac-Con equipment. Each dealer is required to fulfill specific facility and department (service, sales, parts and marketing) requirements to ensure exceptional customer service.</p> <p>See attached detailed Dealer Network Map and Dealer Location Chart</p>
27	Service force.	<p>Vac-Con and Vector maintain teams of trained service and parts departments at the headquarters in Green Cove Springs, Florida and Milwaukee, Wisconsin. Vac-Con and Vector combined employ 6 regional sales managers, 4 product specialists/demonstrators, and 7 service office staff to provide service support to North America.</p> <p>The Vac-Con and Vector direct service team is comprised of 7 service technicians, while the parts and shipping department employs 12 representatives to fulfill parts orders to all dealers.</p> <p>Vac-Con's dealer network provides coverage to all 50 states with 35 exclusive dealerships. Each dealership has a team of service representation and office support to facilitate and process service and parts to end-users. In addition to factory-provided support, Vac-Con dealers are required to maintain service and repair facilities. Dealer parts departments are expected to maintain an inventory of parts for timely fulfillment. Depending on the territory and dealer size, dealers employ between 2 to 15 associates for each department – sales, service, and parts.</p> <p>See the attached dealer listing with the amount of direct service techs at each location.</p>
28	Describe the ordering process. If orders will be handled by distributors, dealers or others, explain the respective roles of the Proposer and others.	<p>The Member or dealer will contact a DuCo team member (Contract Administrator) for initial information, contract questions and quotations. DuCo will provide the customer/dealer with a quotation meeting the Sourcwell Contract requirements, terms, and conditions. The member will issue a Purchase Order directly to Vac-Con.</p> <p>Vac-Con will build the customer equipment, will ship the order to the local dealer for pre-delivery inspection and test. The local dealer will then deliver the unit, train the Member personnel and Vac-Con will invoice the item/s to the Member. The dealer will receive the proceeds of the sale in their respective territory. This will encourage their contract participation.</p> <p>In the case where a dealer owns a stock unit that is to be sold to the member, MJ DuBois will provide the Member a letter authorizing the dealer to receive the Purchase Order directly. This will allow accuracy in the required sales reporting when a dealer receives a PO directly.</p> <p>MJ DuBois and her DuCo team will be the single source "quarterback" for the Sourcwell Contract sales and will also report the sales to Sourcwell as required.</p>

29	Describe in detail the process and procedure of your customer service program, if applicable. Include your response-time capabilities and commitments, as well as any incentives that help your providers meet your stated service goals or promises.	<p>Any Sourcewell Member having need for customer service is encouraged to communicate directly with their local dealer. Vac-Con dealers are required to maintain an inventory of parts to quickly service customer needs. Vac-Con also requires dealers to have factory trained service staff to handle the customer's service needs.</p> <p>Vac-Con expects our dealer partners to address warranty, service, and parts issues immediately, ensuring a corrective response or action within 12 to 24 hours.</p> <p>Vac-Con service teams are available 24/7 to assist with troubleshooting and repair needs with a case closure goal of 5 days or less for those instances that require intervention from the factory.</p>	*
30	Describe your ability and willingness to provide your products and services to Sourcewell participating entities in the United States.	<p>A critical part of the Vac-Con mission is to provide innovative vacuum and high-pressure water cleaning solutions that deliver superior performance in municipal markets.</p> <p>As a US manufacturer with the vast majority of Vac-Con sales are generated from municipal customers in the United States, Vac-Con is committed to providing products, service, and parts to this specific market segment. The exclusive dealer network will help them to facilitate the necessary steps and procedures to procure and fulfill orders and provide service and parts support in each of their designated territories.</p>	*
31	Describe your ability and willingness to provide your products and services to Sourcewell participating entities in Canada.	<p>Vac-Con is committed to designing, supporting, and manufacturing innovative and reliable products for their customers across the world. With two highly capable dealerships providing coverage to the customers of Canada, as well as Vac-Con's existing presence and relationships, Vac-Con is confident in producing sales and support for this market.</p> <p>Two dedicated regional sales managers employed by Vac-Con provide additional support for all sales, service, and parts functions in the Canadian territories, in addition to the company support provided by the inside sales office at Vac-Con.</p>	*
32	Identify any geographic areas of the United States or Canada that you will NOT be fully serving through the proposed contract.	Vac-Con does not expect difficulties in providing exceptional levels of sales and service in any geographic areas of the US or Canada.	*
33	Identify any Sourcewell participating entity sectors (i.e., government, education, not-for-profit) that you will NOT be fully serving through the proposed contract. Explain in detail. For example, does your company have only a regional presence, or do other cooperative purchasing contracts limit your ability to promote another contract?	Vac-Con expects to fully service all entity sectors that Sourcewell Members represent.	*
34	Define any specific contract requirements or restrictions that would apply to our participating entities in Hawaii and Alaska and in US Territories.	There will be no restrictions in sales, service and support to Hawaii, Alaska and in US Territories other than the expense and time allowance for shipping. All quotations will show the extra costs involved prior to a Member issuing a Purchase Order so there are no surprise fees after the sales.	*

Table 7: Marketing Plan

Line Item	Question	Response *
35	Describe your marketing strategy for promoting this contract opportunity. Upload representative samples of your marketing materials (if applicable) in the document upload section of your response.	<p>Vac-Con will train all their internal and dealers' sales force with the assistance of the DuCo team, Contract Administrator, and make use of Sourcewell's available employees and extensive collection of vendor support materials. This will be accomplished both by group sales meetings and one-on-one virtual meetings. DuCo has been training dealerships and manufacturers in marketing and sales of Sourcewell Contracts for over 13 years with an abundance of success with many manufacturers.</p> <p>Vac-Con takes an aggressive approach to marketing Sourcewell. Vac-Con includes the Sourcewell Logos in their product brochures (see attached example) and on their website (see attached screen shot) that links to Vac-Con's Sourcewell Contract landing page.</p> <p>Vac-Con wants their customers to immediately know that they are a proud holder of this exclusive contract and that they can take advantage of this contract whether they are already a member or would like to become a member. Vac-Con will also include Sourcewell graphics banners at trade shows to further market their participation. To further ensure that Vac-Con is fully marketing the value of Sourcewell, they encourage Vac-Con salespeople and their dealer sales representatives to attend regional Sourcewell training sessions as well as utilize the assigned Vendor Support Manager to assist in answering questions for Members interested in learning more about the value of the Sourcewell procurement process.</p>
36	Describe your use of technology and digital data (e.g., social media, metadata usage) to enhance marketing effectiveness.	<p>Vac-Con has a comprehensive digital marketing strategy that engages and interacts with dealers, current customers, and potential customers.</p> <p>The goal of Vac-Con's digital marketing initiatives is to drive brand awareness and generate leads, as well as increase traffic to their website. Currently, Vac-Con markets through various social media platforms including Facebook, LinkedIn, and Instagram. Vac-Con's most comprehensive digital marketing strategy is their LinkedIn program. In addition to distributing relevant, engaging content on a consistent basis, they utilize a digital marketing agency to help them reach hundreds of decision makers at municipalities, counties, and government agencies each week. LinkedIn offers a professional setting where Vac-Con is able to directly communicate with decision-makers and promote their products in a helpful and tactful manner.</p> <p>Vac-Con utilizes a digital marketing agency to assist with a comprehensive SEO program. Their SEO program targets industry keywords to help drive traffic to their websites. Vac-Con's focus remains on their product categories and specific applications such as combination machines, hydro-vacs, sewer cleaning, and hydro-excavation. Vac-Con measures their success with the SEO program through annual website traffic increases and qualified leads generated through the website and web-based applications. Year-over-year, Vac-Con has exceeded their SEO goals and continue to evolve the program to increase our reach.</p> <p>Vac-Con actively distributes communications through an email marketing program. The Vac-Con email marketing program is managed by the internal marketing team and reaches over 2,000 dealers and customers. Communications are scheduled on a monthly basis, and consist of new product, program and company updates. Vac-Con measures the success of email marketing campaigns by open and click-through rates and qualified leads generated. Vac-Con continues to add new recipients in both dealer and end-user categories each month through various platforms including the website, social media, and in-person events.</p>
37	In your view, what is Sourcewell's role in promoting contracts arising out of this RFP? How will you integrate a Sourcewell-awarded contract into your sales process?	<p>The Sourcewell marketing model has been an effective and impactful strategy for the Vac-Con business, and is proven by the growth of Sourcewell Contract Sales over the years.</p> <p>Vac-Con representation has made it a priority to collaborate with the Sourcewell employees that facilitate their existing contract. The priority of Vac-Con to ensure longevity and success is service-related, and the Sourcewell team understands this strategy. Vac-Con expects Sourcewell to continue with a presence at trade shows, Getting to Know You events, and Sourcewell University events. Sourcewell has stepped up to the plate in planning education and information Webinars when travel has not been available.</p> <p>Vac-Con is firmly committed to the Sourcewell contract buying concept and agree that it is the way of the future. Vac-Con has created a session at their National Dealer Meetings dedicated solely to Sourcewell sales education and training. These sessions include how to properly sell using the Sourcewell contract, question and answer periods, and testimonials from dealers who have had great success. Vac-Con has utilized the flexibility that Sourcewell contracts offer, and it has become common knowledge for most of the manufacturer' dealers to lead the buying process with this contract. Vac-Con has sent senior management representatives annually to the H2O Conference. Vac-Con has also agreed to subsidize the contract fees to make the Sourcewell contract even more attractive to their respective dealer sales forces. Vac-Con's Contract sales have grown over the years, and this is a testament of Sourcewell and Vac-Con's commitment to the same goal "to offer the best products, service and quantity discounts in support of our customers/members."</p>
38	Are your products or services available through an e-procurement ordering process? If so, describe your e-procurement system and how governmental and educational customers have used it.	<p>The products represented in this response do not lend themselves to E-Procurement. All of the products are "made to order" and have an extreme amount of variables.</p>

Table 8: Value-Added Attributes

Line Item	Question	Response *
39	Describe any product, equipment, maintenance, or operator training programs that you offer to Sourcewell participating entities. Include details, such as whether training is standard or optional, who provides training, and any costs that apply.	<p>Vac-Con offers several training components, free of charge, to assist operators with a better understanding of their equipment for operations and maintenance. An online training portal hosted on the Vac-Con website provides a basic overview of truck models and their functions. Student comprehension is proven by quizzes at the end of each course. Once a student has successfully completed a course, Vac-Con distributes a certificate of completion. Customer service, parts, sales and marketing departments were involved in making the portal informative and thorough. This online training is complete with online videos that guide the course curriculum and user experience.</p> <p>In addition to online training, Vac-Con dealers are equipped to provide hands-on-training at the in-service of the unit and beyond. All new unit deliveries are made available with hands-on training. Additional training needs can be scheduled with the dealership.</p>

40	Describe any technological advances that your proposed products or services offer.	<p>Aeroboost with Quiet Drive – The Vac-Con Aeroboost 3-stage fan (patent pending) with Quiet Drive fan system is a one-of-a-kind upgrade hydrostatic and auxiliary drive system that operates the vacuum and water functions, lowers noise emissions, and substantially reduces overall fuel consumption without sacrificing power. The Aeroboost fan itself better balances airflow, resulting in less turbulence and more power.</p> <p>Titan – The Vac-Con Titan Combination Machine is a premium unit that boasts several impressive features and components offered only by Vac-Con. The Aeroboost Fan and Quiet Drive system enhance power by reducing airflow turbulence, noise emissions, and fuel consumption. An enhanced cyclonic separator optimizes efficiency and filtration, while the Omnibus Precision Power CANbus system enhances usability and efficiency.</p> <p>Omnibus Precision Power – The OPP system by Vac-Con is a CANbus system designed to enhance operator usability and efficiency. OPP gives the operator control over all vacuum, water, and engine functions at a centralized control panel where the operator spend the most time – at the front of the unit. This coordination of systems allows you to use as much power as is needed, saving time and fuel while delivering precise movements of the hydraulic components.</p> <p>ReelSmart Hose Control System: The ReelSmart technology brings hose reel automation to Vac-Con sewer cleaners with a computerized command controller, up to 30 jobs can be recorded and stored for future use. The pay-out footage, job locations and special instructions can be recalled and used for later use. ReelSmart handles all hose reel pay-out and roll in functions, automatically. This means less physical work for the operator and more efficiency and productivity at the job-site. The customer can record on a USB drive or maintain a daily log with its MS-Excel data dump. This new technology is available in English, Spanish and French.</p>
41	Describe any "green" initiatives that relate to your company or to your products or services, and include a list of the certifying agency for each.	<p>Vac-Con manufacturing focuses on waste and environmental protection regulations in their day-to-day processes. Pursuant to the Department of Environmental Protection, Vac-Con is listed as a Low Quantity Waste Generator which is an ongoing key result area for the company.</p> <p>Vac-Con implements a full campus recycling program for cardboard and scrap metal. In addition, paint waste is minimized through a distillation process that allows the company to remain a Low Quantity Waste Generator.</p> <p>Vac-Con products themselves are designed to be a proponent of environmental protection and maintenance. Their machines ensure that proper sanitation and hygiene standards are met in communities across the world.</p> <p>The Titan combination machine class also boasts impressive reductions such as 44% fuel savings and 8% decrease in noise pollution as compared to other combination machines.</p> <p>The Vac-Con Recycler combination machine allows for a substantial savings in water usage, decreasing the use of freshwater by approximately 73% or more based on average unit operations.</p>
42	Identify any third-party issued eco-labels, ratings or certifications that your company has received for the equipment or products included in your Proposal related to energy efficiency or conservation, life-cycle design (cradle-to-cradle), or other green/sustainability factors.	<p>John Deere performance certification 1/19/2018 see attached John Deere performance certification 11/4/2016 see attached TigerFlex hose manufacturing Certification SAE J516 Standards</p>
43	Describe any Women or Minority Business Entity (WMBE), Small Business Entity (SBE), or veteran owned business certifications that your company or hub partners have obtained. Upload documentation of certification (as applicable) in the document upload section of your response.	<p>Most of the local dealers that will be involved in this process are SBE, MBE, WMBE or Veteran owned businesses. The actual participation of each will be dictated by the customer's delivery area. That actual percentage of SBE, MBE, WMBE or Veteran owned business information will be provided to the customer upon request prior to the order being placed.</p> <p>Vac-Con is also utilizing a Small Woman Owned Business, DuCo, LLC, to administer any awarded Sourcewell Contract.</p> <p>Vac-Con is committed to hiring Veterans and Persons with disabilities in their hiring practices.</p> <p>Vac-Con has many veterans currently employed. Vac-Con partners with Veteran organizations as well as the Florida Department of Rehabilitative Services when recruiting for all positions.</p>
44	What unique attributes does your company, your products, or your services offer to Sourcewell participating entities? What makes your proposed solutions unique in your industry as it applies to Sourcewell participating entities?	<p>As a company, Vac-Con is 100% employee-owned through an ESOP facilitated by their parent company, Holden Industries, Inc. This unique characteristic of ownership allows for every employee to have a significant impact on daily operations, product development, and company value. Vac-Con employee/owners are driven to provide the best solutions in the industry as their reputation and ownership relies on it, unlike competitors that are publicly traded or privately owned.</p> <p>Aeroboost – The Aeroboost 3-Stage Fan (patent pending) and Quiet Drive system is the most unique and impressive fan system on the market. Vac-Con has always been a champion of fan systems and is renowned in the industry for their ability to design and manufacture the most powerful and effective fans available. The Aeroboost is their most engineered fan that boasts 44% fuel savings, 43% decrease in vacuum system operating RPM, 25% increase in airflow, 16-30% more horsepower, 8% decrease in noise pollution, and 5% increase in overall vacuum pressure.</p> <p>Titan – the Titan combination machine is the new standard in combination units and boasts impressive, Vac-Con exclusive components such as the Aeroboost fan and quiet drive system, upgraded filtration, and the Omnibus Precision Power control system.</p> <p>Comprehensive Portfolio – A unique feature that sets Vac-Con apart is that they offer a comprehensive portfolio in combination, hydro-excavation, and jetting machines. Their units are available as skid, trailer, and truck-mounted configurations with various optional components to build these systems out to fit any customer application. Vac-Con is considered to be a custom-manufacturer, allowing each unit to be configured to meet the customer's needs best.</p> <p>Dual Engine – Vac-Con is the only manufacturer to offer a dual engine combination machine. The dual engine machine makes cleaning sewers a simplified process, while offering reliability and safety. The 2-engine design provides independent control of the vacuum and water systems. This efficient design allows the chassis engine to drive the 3-stage fan or positive displacement blower vacuum system, saving fuel and general wear and tear in the long run.</p>

Table 9A: Warranty

Describe in detail your manufacturer warranty program, including conditions and requirements to qualify, claims procedure, and overall structure. You may upload representative samples of your warranty materials (if applicable) in the document upload section of your response in addition to responding to the questions below.

Line Item	Question	Response *
45	Do your warranties cover all products, parts, and labor?	<p>Each new Vac-Con unit is backed by a factory warranty for defects and workmanship for one year. Longer factory warranty periods are in place for fans, auxiliary engine water pump drive components, debris tank, and water tanks.</p> <p>These warranties cover all products, parts and labor for maternal defect and workmanship.</p> <p>Extended multiple year warranties are available to purchase at a "pass through" price for these OEM components when the original purchase of the machine is made.</p>
46	Do your warranties impose usage restrictions or other limitations that adversely affect coverage?	There are no usage restrictions imposed by Vac-Con. The warranties are based on time from acceptance by the customer and not hours of use of components.
47	Do your warranties cover the expense of technicians' travel time and mileage to perform warranty repairs?	The warranty coverage will be reviewed on a case by case basis with the customer's local dealer. Travel time and mileage may be considered to be covered under warranty under extreme circumstances. Typically the customer would take their unit in to the local dealer to perform warranty repairs.
48	Are there any geographic regions of the United States or Canada (as applicable) for which you cannot provide a certified technician to perform warranty repairs? How will Sourcewell participating entities in these regions be provided service for warranty repair?	<p>There are no geographic locations that can not be served. The exclusive Vac-Con dealerships and vendor facilities will assist with maintenance and service required of all Vac-Con units within their sales territories.</p> <p>Vac-Con is capable of providing technical support and parts to customers directly if their dealer is beyond their "reach". This type of warranty support must be factory authorized prior to work on the unit. The customer would simply call a Vac-Con Warranty Specialist, communicate the issue of concern and receive a written Statement of Warranty Work, return any defective parts required to be returned and can be issued a labor credit at the current dealer warranty labor rate that they may use to purchase replacement parts in the future.</p>
49	Will you cover warranty service for items made by other manufacturers that are part of your proposal, or are these warranties issues typically passed on to the original equipment manufacturer?	<p>Purchased components will be covered by the warranty applicable by the Original Equipment Manufacturer of that component. Vac-Con will assist with coordinating with these entities to service a unit, but the following items would be eligible for their own OEM warranty: Auxiliary engines, water pumps, positive displacement blowers, chassis components and engines.</p> <p>Vac-Con's OEM partners have dealer representatives throughout the United States and Canada. Examples of these OEM's are: John Deere, Kubota, Freightliner etc.</p>
50	What are your proposed exchange and return programs and policies?	Because each unit is built to order, there is no set exchange or return policy.
51	Describe any service contract options for the items included in your proposal.	<p>Customers that outsource their warranty, service or repair work on their equipment may contact the local servicing dealer. Each dealer is independently owned and employs dedicated parts and service personnel. Vac-Con's dealers have been specifically chosen to represent their products based on their sustained financial stability, ability to provide superior product support both before and after the sale. It is important to Vac-Con that all of their dealers have developed a strong trust and commitment with their local customers. All Vac-Con dealers have their own in-house maintenance facilities along with road-side mobile service repair. Each local dealer will have the capability to provide service contracts and do so regularly. These service contracts are dictated by case by case customer relationships. Vac-Con does not offer service contract options directly to their end users.</p> <p>Vac-Con offers extended warranties and offers pass-through extended warranties on chassis.</p>

Table 9B: Performance Standards or Guarantees

Describe in detail your performance standards or guarantees, including conditions and requirements to qualify, claims procedure, and overall structure. You may upload representative samples of your performance materials (if applicable) in the document upload section of your response in addition to responding to the questions below.

Line Item	Question	Response *
52	Describe any performance standards or guarantees that apply to your services	<p>Vac-Con guarantees all product warranties ensuring component workmanship and durability. These warranties can be found in the warranties section of the units manual.</p> <p>All Vac-Con units undergo a thorough factory inspection, and unit burn-in prior to delivery to the dealer and end-user. This process ensures accurate operations of each component and system as specified by the order build sheet. All Vac-Con units are built with the best products available including outsourced components that are sourced through a selective purchasing process by expert purchasing, engineering, and production teams. Each Vac-Con unit is guaranteed to meet customer specified requirements regarding vacuum capabilities, water systems, capacity, weight, and dimensions.</p> <p>Vac-Con provides 24-hour technical service support through their factory service team. All Vac-Con units are guaranteed support by both local Vac-Con representation and the factory service team. Service inquiries will receive a response within 12 to 24 hours of first contact either by local representation (dealer) or a Vac-Con representative. In-stock parts are guaranteed to ship within 48 hours of order submittal.</p>
53	Describe any service standards or guarantees that apply to your services (policies, metrics, KPIs, etc.)	<p>One-Touch Customer Support backs Every Vac-Con®</p> <p>Vac-Con®'s part tracking software ensures that they have in inventory all the parts customers and dealers need when they need them. Vac-Con has a dedicated service facility for all warranty work, local repairs, and refurbishing work. One-Touch Customer Support gives you: 26,000 square foot service department, Training center with expert instructors, 24/7 real person support help line, Over \$5 million in parts inventory, and 24-hour parts shipment turnaround.</p> <p>Vac-Con's customers can expect to receive either dealer or in house service contact within 24 hours of notice. Vac-Con has a commitment to service with quality after the initial sale and including any followup sales. Vac-Con's repeat customers speak to their service/performance standards as 85% of their sales are repeat customers.</p>

Table 10: Payment Terms and Financing Options

Line Item	Question	Response *
54	Describe your payment terms and accepted payment methods?	Payment terms are net 30 days unless otherwise arranged prior to purchase on a case-by case basis.
55	Describe any leasing or financing options available for use by educational or governmental entities.	<p>Vac-Con does utilize municipal and non-profit leasing through third party vendors if there is Member interest.</p> <p>Vac-Con does not quote rates or terms for leasing, however it should be known to Members that we have this service available to them. Vac-Con will work with other Sourcwell Awarded Vendors, such as NCL, or any leasing agency of the Member's choice.</p>
56	Describe any standard transaction documents that you propose to use in connection with an awarded contract (order forms, terms and conditions, service level agreements, etc.). Upload a sample of each (as applicable) in the document upload section of your response.	Vac-Con will use a standard quote document to price each item for Sourcwell Members. Example attached.
57	Do you accept the P-card procurement and payment process? If so, is there any additional cost to Sourcwell participating entities for using this process?	<p>Vac-Con will not accept the P-card for payment. The typical transaction size does not lend itself to this process.</p> <p>Some Vac-Con dealers will allow parts, service, and dealer inventory to be paid for by P-Cards. Each individual dealer will be receiving payments directly for these items, accepting P-card procurement will be at their discretion. Many dealers do accept this method without additional fees. Some dealers have limitations on the amount that can be processed.</p>

Table 11: Pricing and Delivery

Provide detailed pricing information in the questions that follow below. Keep in mind that reasonable price and product adjustments can be made during the term of an awarded Contract as described in the RFP, the template Contract, and the Sourcwell Price and Product Change Request Form.

Line Item	Question	Response *
58	Describe your pricing model (e.g., line-item discounts or product-category discounts). Provide detailed pricing data (including standard or list pricing and the Sourcwell discounted price) on all of the items that you want Sourcwell to consider as part of your RFP response. If applicable, provide a SKU for each item in your proposal. Upload your pricing materials (if applicable) in the document upload section of your response.	<p>Vac-Con's offer is a percentage discount from the manufacturer list price to Sourcwell Members on all of the items being proposed in this offer. Vac-Con's discount will be based on a percentage off of the base model unit.</p> <p>Vac-Con mounts most of their units on commercial truck chassis (except for the trailer mounted units). In order to provide the customer with convenience and the best pricing available, Vac-Con will provide the truck chassis with no profit associated or at a pass-through price to the Member. This gives the Member the ability to utilize quantity discounts that are offered by the chassis manufacturers to Vac-Con. Vac-Con purchases "pool truck chassis" at substantial quantity discounts. Vac-Con will also allow the customer to supply their own chassis in which to mount the body.</p>

59	Quantify the pricing discount represented by the pricing proposal in this response. For example, if the pricing in your response represents a percentage discount from MSRP or list, state the percentage or percentage range.	<p>Vac-Con is offering a 10% discount off base units within the following categories: Dual Engine Combination Sewer Cleaners, Single Engine Combination Sewer Cleaners, Dual Titan Sewer Cleaners, Single Titan Sewer Cleaners, XCavator hydro-excavating models, MXT hydro-excavating models, Hydrovac hydro-excavating models, and all refurbishment prices.</p> <p>Vac-Con is offering a 5% discount off base unit for the following models: HotShot sewer jetters, 3 yd sewer combo units, Vac Pumper models, VecJet jetters, Neptune sewer combo unit, Mudslinger hydro-excavation units and VecLoader industrial vacuum trailers.</p> <p>Vac-Con is offering an 5% accessory part discount. To qualify for this discount: 1) The Member is only buying Accessories parts and not an entire unit, 2) The Member Purchase Order must be in excess of \$15,000.00. All Member Purchase Orders that qualify, must have their SW Member Number Clearly stated on the Purchase Order.</p>
60	Describe any quantity or volume discounts or rebate programs that you offer.	<p>Vac-Con's will offer additional discounts for volume purchases. There will be an additional 3% discount off of the base unit discounted price for a single purchase order for 4 or more units.</p> <p>Vac-Con does not offer any rebate programs at this time.</p>
61	Propose a method of facilitating "sourced" products or related services, which may be referred to as "open market" items or "nonstandard options". For example, you may supply such items "at cost" or "at cost plus a percentage," or you may supply a quote for each such request.	<p>It is Vac-Con's intention to cover all items available on our commercial price lists. Vac-Con does realize from time to time there may be individual requirements that will not be listed. Vac-Con will provide any items "specific" to Sourcewell Members needs that we are able to. The pricing for such items will be priced at 20% above cost. Prior to accepting an order with Open Market or Sourced Goods from a Sourcewell Member, Vac-Con will discuss the availability of specific requests and price the item. Any documentation of cost that we can provide for these items will be presented on an individual basis.</p>
62	Identify any element of the total cost of acquisition that is NOT included in the pricing submitted with your response. This includes all additional charges associated with a purchase that are not directly identified as freight or shipping charges. For example, list costs for items like pre-delivery inspection, installation, set up, mandatory training, or initial inspection. Identify any parties that impose such costs and their relationship to the Proposer.	<p>There are several costs not included in the pricing submitted in this proposal. These costs are listed below:</p> <p>Freight and Delivery: Freight costs will be pre-paid and added to the Members Quote and Invoice. Small items will be, in most cases, delivered by UPS. Other freight carriers may be utilized in shipments, i.e. Federal Express, DHL and common carrier for truck freight. The actual cost of shipment will be passed through to the customer. Vac-Con will not mark up this item for profit.</p> <p>Minimal handling fees may be added where special packaging is required. The Member will be notified of these charges if applicable prior to order placement.</p> <p>Federal Excise Tax: Vac-Con is required by law to collect Federal Excise Tax on any truck mounted unit rated above 33,000 GVW. This tax will be added to the customer invoice as a separate line item. Vac-Con will pay this tax directly to the Internal Revenue Service. The rate of tax is calculated at 12%. Most municipal and non-profit entities are exempt from this tax. If an exemption certificate is provided, Vac-Con will not be required to collect this tax.</p> <p>Mounting Fee: Mounting fees cover the cost of the mounting of the body on the desired truck chassis or trailer.</p> <p>Federally Mandated Items: The cost of any federally mandated items will be passed on to the Member. The current pricing includes any federally mandated items that are mandated at the time of this proposal. Should there be a Federal Mandate after the date of this proposal, any cost incurred to meet the requirements of this mandate will be passed on to the member. Any costs applicable will be provided to the Member prior to any Purchase Order being issued. This fee would typically be charged to meet any future EPA standards that may arise. An example of such costs would be in meeting Federal Emission Standards.</p> <p>Local Dealer Pre-Delivery Inspection, On Site Training, and Local Delivery Fees: These costs are charged by local dealers to inspect, test, in service the unit, local extended delivery and follow up training. These costs are a pass through cost to the member from the local dealer.</p>
63	If freight, delivery, or shipping is an additional cost to the Sourcewell participating entity, describe in detail the complete freight, shipping, and delivery program.	<p>All freight charges are pre-paid and added to the Member quotation for convenience. Members always have the choice of picking up the units at the factory or retain a 3rd party of their choice to deliver the equipment. The freight charges Vac-Con charges are at a pass-through price. Vac-Con has negotiated quantity-discounted shipping rates and will pass those discounts on to the Members.</p> <p>Most offered items are custom built to customer specification. Anticipated delivery of items ordered on a stock chassis or customer supplied chassis is expected to be 45-90 days after receipt of order or customer chassis. Anticipated delivery of an item ordered on a "special order" chassis is expected to be 120-180 days after receipt of order; however, this time can vary greatly depending upon chassis manufacturer back log.</p> <p>Delivery of truck mounted units will be pre-paid and added to Member Quotation and Invoice. Both "Drive-A-Way" service and common carrier service will be used. The actual cost of the service will be passed through to the customer.</p>

64	Specifically describe freight, shipping, and delivery terms or programs available for Alaska, Hawaii, Canada, or any offshore delivery.	The shipping and delivery charges for Canada, Alaska and Hawaii and any other off shore location are the same as the previously stated delivery programs for the contiguous US. The shipping charges to the port location will be calculated in the same manner. If the customer wishes Vac-Con to deliver via ocean transport, they will pass on the negotiated shipping rates that they will pay to the ocean transport carrier to the Member. It has been Vac-Con's experience that the customers in these locations usually have their own negotiated rates with shipping carriers. If this is the case, Vac-Con will provide the customer shipping to their desired port and provide the customer with the appropriate documentation required. Vac-Con strives to provide the equipment as customer specified and to their satisfaction upon delivery.
65	Describe any unique distribution and/or delivery methods or options offered in your proposal.	As stated above, Vac-Con does pass on negotiated, competitively bid freight pricing to their customers. Most of Vac-Con's Dealers do have units in stock and Member's can purchase those units to enhance delivery times and in some cases better prices for any previous year's inventory.

Table 12: Pricing Offered

Line Item	The Pricing Offered in this Proposal is: *	Comments
66	c. better than the Proposer typically offers to GPOs, cooperative procurement organizations, or state purchasing departments.	Vac-Con fully recognizes the value of the national Soucewell Contract and a such gives the best discounts available to Sourcewell Members

Table 13: Audit and Administrative Fee

Line Item	Question	Response *
67	Specifically describe any self-audit process or program that you plan to employ to verify compliance with your proposed Contract with Sourcewell. This process includes ensuring that Sourcewell participating entities obtain the proper pricing, that the Vendor reports all sales under the Contract each quarter, and that the Vendor remits the proper administrative fee to Sourcewell. Provide sufficient detail to support your ability to report quarterly sales to Sourcewell as described in the Contract template.	Due to the unique nature of our proposed contract representation, Vac-Con builds in an automatic audit process. DuCo, LLC, being the proposed Contract Administrator and single source for Sourcewell quotations, allows for this self-audit process. Vac-Con will not have to rely on multiple reports from individual dealerships for an accurate accounting of sales. DuCo will have the ability to account for every sale at time of order. There is no after-the-fact gathering of information. DuCo prepares the quotation for the Member under the Contract guidelines. Every Sourcewell Member quotation delineates the Sourcewell Contract Number. When a Purchase Order is received, Vac-Con will require the Purchase Order to reference the contract number. This process makes it clear for all personnel to recognize that it is a Sourcewell contract sale. The order, when received, is booked and accounted for on the Sourcewell sales spreadsheet. This makes the end of quarter reporting complete at the actual end of quarter. As a secondary check, when Vac-Con receives a payment for a unit, Vac-Con will verify the contract used in its purchase. This ensures the correct accounting for the sale on a second level.
68	If you are awarded a contract, provide a few examples of internal metrics that will be tracked to measure whether you are having success with the contract.	Vac-Con sales are maintained in a comprehensive CRM (Salesforce) program that allows for the sales and marketing teams to determine how many units are sold through the Sourcewell contract and additional metrics regarding these sales. The Vac-Con sales team will track and report on quarterly sales through the contract to both internal and external sales teams to evaluate performance of both dealers and regional sales representatives. Vac-Con actively promotes the use of the Sourcewell Contract, and awards dealers on an annual basis for their activity with the contract. Vac-Con values the ability to service the Sourcewell Members with their products. In order for them to ensure they are providing a product that Sourcewell Members want, Vac-Con evaluates these sales, quarterly and annually, to ensure growth. Vac-Con will respond accordingly to specific regional performance through dealer training as well as participation in Sourcewell training classes. Vac-Con expects to increase sales each year. Vac-Con operates with an annual marketing plan to ensure that they maximize their outreach to potential customers, including Sourcewell Members in order to achieve their goal.
69	Identify a proposed administrative fee that you will pay to Sourcewell for facilitating, managing, and promoting the Sourcewell Contract in the event that you are awarded a Contract. This fee is typically calculated as a percentage of Vendor's sales under the Contract or as a per-unit fee; it is not a line-item addition to the Member's cost of goods. (See the RFP and template Contract for additional details.)	Vac-Con proposes an administrative fee of 1%. The fee will be calculated on the Member price less Chassis cost, sales tax (if applicable), and dealer prep/delivery fees.

Table 14A: Depth and Breadth of Offered Equipment Products and Services

Line Item	Question	Response *

70	Provide a detailed description of the equipment, products, and services that you are offering in your proposal.	<p>Vac-Con Combination Jet/Vac Machines</p> <p>Dual and single engine combination machines with a range of offerings including 2 and 3-stage centrifugal compressors (fans) or various positive displacement blowers for vacuuming. Water jet systems ranging from 15 gallons per minute to 120 gallons per minute with pressures ranging from 1500PSI to 4000 PSI. These units are available in a range of sizes with debris tanks from 3 cu/yd to 16 cu/yd and water tanks from 200 gallons to 1500 gallons. Vac-Con has many optional features offered which are patented.</p> <p>Recycler combination machine – This combination machine is up-fitted with a recycler component. The recycler allows for debris tank water to be used in lieu of fresh water, greatly reducing overall water usage. This feature conserves water as a “Green Initiative” primarily and allows users to continue to work in areas where water access is limited or not available. The Vac-Con Recycler machines can function as standard combination machines in addition to utilizing the recycler features.</p> <p>Titan Class combination machines – the Titan combination machines feature the Aeroboost 3-stage fan (PATENTED) and offer users an incredible amount of efficiency. The dual engine Titan configuration results in a 44% fuel savings, 43% decrease in vacuum system operating RPM, 25% increase in airflow, 16-30% more horsepower, 8% decrease in noise pollution, and 5% increase in overall vacuum pressure (lift). These statistics result in a machine that offers high performance while being very environmentally friendly in regard to noise and carbon footprint.</p> <p>Neptune Trailer-Mounted Unit – the Neptune is a combination jet/vac machine that is either trailer or skid mounted. It is offered with either a 535 or 845 gallon debris tank and 225 or 325 gallons of water tank capacity. This unit is a portable and powerful option in a smaller footprint ideal for schools, colleges and small local governments.</p> <p>Vac-Con Jet ONLY Machines</p> <p>VJ375 – a single axle trailer-mounted unit with 375 gallons of water</p> <p>VJ750 – a tandem axle trailer-mounted unit with 750 gallons of water</p> <p>VJT1500 – a truck-mounted, enclosed jetter unit with 1,500 gallons of water</p> <p>Hot Shot – The Hotshot is a truck chassis mounted machine that offers up to 2,500 gallons of water capacity and is ideal for large sewer and pipeline jetting and cleaning.</p> <p>Vac-Con Hydro-Excavation Machines</p> <p>Mudslinger MS – a trailer or skid-mounted hydro-excavation unit available in 535 or 845 gallon debris tank and 225 or 325 gallon water capacity. The Mudslinger MS is built to function as a standalone unit or as a complement to additional excavation equipment.</p> <p>Mudslinger MST – The MST is available on an F650 (26,000lb) or larger chassis and is offered in 535 or 845 gallon debris tank and 225 or 325 gallon water capacity. The MST offers the Mudslinger trailer unit on a convenient small footprint chassis configuration.</p> <p>Mudslinger MXT – The MXT is a simple, chassis-mounted unit that offers the powerful Vac-Con system in an easy-to-use configuration.</p> <p>Mudslinger CXT – The CXT is a chassis-mounted hydro-excavation machine available from 3 to 16 yard debris tank and 800 to 1,300 gallons of water. This is the legacy Vac-Con hydro-excavation machine.</p> <p>Mudslinger EXT – The EXT is offered in a 12 yard debris tank and 1,500 gallons of water. This unit features an enclosed operator station, and insulated water system and components. The EXT is designed for harsh weather and below freezing environment excavation.</p> <p>Vector Industrial Vacuum units</p> <p>Industrial vacuum units – high vacuum, high volume industrial material conveyors offering a wide variety of products suited for heavy duty industrial cleaning and recovery applications. Noted for their simple rugged durability, Vector machines can be found around the world on the job in shipyards, mines, mills, manufacturing plants, oil fields, gas well sites, refineries, rail yards, general construction sites, infrastructure remediation sites, hazardous material recovery and demolition operations, commercial roofing, abrasives and coatings industries, and others. Available in trailer mounted units and skid mounted units.</p> <p>Vacuum Pumper units</p> <p>Truck mounted vacuum units available from 1500 gallon tank capacity to 5000 gallon tank capacity for pumping large quantities of liquid waste. These trucks can be used stand alone or in synchrony with any other Vac-Con vacuuming equipment.</p> <p>Refurbishment Packages</p> <p>Refurbishment packages on several different levels for already owned Vac-Con units. These refurbishment packages, Bronze, Silver, and Gold, can help the customer over-haul their Vac-Con unit when budgets don't permit replacement units. Refurbishments take place at the factory in Green Cove Springs, Florida</p> <p>Accessories, wear parts and supplies - A full catalog of accessories, camera solutions, pumps, nozzles, cutters and common wear items are offered in this response.</p> <p>Dealer stock, demonstrator, and reconditioned units are offered in this response. These items offer solutions for budget challenged members and for those who will need immediate delivery without having to wait for new build lead time.</p>
----	---	---

71	Within this RFP category there may be subcategories of solutions. List subcategory titles that best describe your products and services.	<p>The Vac-Con "Vac Pumper" models fit within the grease trap cleaning equipment, portable toilet servicing equipment, Sewage pumping station maintenance equipment.</p> <p>The Vector VecLoader offering fits within Industrial Vacuum Equipment, Hazardous Materials Collection Equipment, HEPA filtration equipment categories.</p>
----	--	--

Table 14B: Depth and Breadth of Offered Equipment Products and Services

Indicate below if the listed types or classes of equipment, products, and services are offered within your proposal. Provide additional comments in the text box provided, as necessary.

Line Item	Category or Type	Offered *	Comments
72	Sewer vacuums or combination sewer cleaners	<input checked="" type="radio"/> Yes <input type="radio"/> No	Models offered in this category: Dual Combo, Single Combo, Dual Titan, Single Titan, 3 yard Combo, Neptune trailer.
73	Hydro or air excavation equipment	<input checked="" type="radio"/> Yes <input type="radio"/> No	Models offered in this category: XCavator, MXT (municipal hydro-excavator), Hydrovac (offers air and water excavation), Mudslinger trailer excavator.
74	Jetters and rodders	<input checked="" type="radio"/> Yes <input type="radio"/> No	Models offered in this category: HotShot high pressure sewer jet, Vec Jet high pressure sewer trailer.
75	Dewatering, mud, trash, and centrifugal pumps	<input checked="" type="radio"/> Yes <input type="radio"/> No	These items are offered within this response.
76	Pumps used in lift stations, sewage treatment, water treatment, or water collection facilities	<input checked="" type="radio"/> Yes <input type="radio"/> No	Models offered in this category: Vac Pumper
77	Accessories, supplies and replacement or wear parts related to the offerings above.	<input checked="" type="radio"/> Yes <input type="radio"/> No	All of these items are offered within this response with a 5% discount.

Table 15: Industry Specific Questions

Line Item	Question	Response *
78	Describe any product or equipment features that improve operator safety.	<p>Operator safety is at the core of Vac-Con products. Vac-Con integrates a range of components and product features that ensure operators can work with and around these machines in the safest possible manner.</p> <ul style="list-style-type: none"> - Power Level Wind Guide – an automated component that brings jetting hose out of the manhole, limiting the need for an operator to reach in or around the manhole - Outrigger Leg Magnet – A magnetic leg on the hose reel that assists with lifting service access point lids saving possible operator injury lifting heavy objects. - Grate Lifting Hook System – utilizes the boom to remove storm drain gates saving possible operator injury lifting heavy objects. - Wireless Remote with E-Stop – allows for wireless operation of the unit reducing the need for the operator to manually handle equipment. An E-Stop ensures a way to quickly terminate all functions in case of an emergency - Titan Quiet Drive – The Quiet Drive reduces noise pollution by 8%, allowing operators the ability to hear over the machine for directions and warnings - Water Tank Location – lowest center of gravity in the industry preventing truck top-heavy roll-over <p>The operation of Vac-Con units is performed at the front of the unit with hardwired controls or wireless remotes. Operator safety is better secured with the entirety of the truck between the operator and oncoming traffic.</p> <p>The remote transfer case engagement is located at the front hose reel and allows for operators to control functions typically managed inside the cab. This feature is designed to start and stop the engine and engage and disengage the transfer case from the exterior front of the unit. Operator footsteps and movements in and out of the cab are mitigated, reducing the chance of injury. In addition, Allison Auto Neutral and Range Inhibit Functions are used for safety on this component.</p>
79	Describe any product or equipment innovations that increase uptime and operator productivity.	<p>The Vac-Con Recycler is a combination machine outfitted with a recycling component. This system allows for users to use water already in the pipeline or recycled water from the debris tank to continue operations. This function keeps an operator on the job all day without the need to refill tanks running 50 GPM @ 3,000 PSI. The time given back to a job by reducing the need to refill water capacity increase operator efficiency.</p> <p>The Omnibus Precision Power Control System gives the operator control authority over all vacuum, water and engine functions, and at a centralized control panel, right where the operator is working. This coordination of systems allows the operator to use as much power as is needed, saving time and fuel while allowing precise movements of the hydraulic components. This system eliminates over 250 electrical connections and over one mile of wire in a typical Vac-Con build.</p> <p>The Remote Transfer Case Engagement is designed to allow operators to start and stop the engine and disengage the transfer case from the front of the unit. Located on the front hose reel, this feature will limit operator footsteps to and from the cab of the unit and allow a fast job completion.</p> <p>ReelSmart Hose Control System: The ReelSmart technology brings hose reel automation to Vac-Con sewer cleaners. With a computerized command controller, up to 30 jobs can be recorded and stored for future use. The pay-out footage, job locations and special instructions can be recalled used for later use. ReelSmart handles all hose reel pay-out and roll in functions, automatically. This means less physical work for the operator and more efficiency and productivity at the job-site. The customer can record on a USB drive or maintain a daily log with its MS-Excel data dump. This new technology is available in English, Spanish and French.</p>

Table 16: Exceptions to Terms, Conditions, or Specifications Form

Line Item 80. NOTICE: To identify any exception, or to request any modification, to the Sourcwell template Contract terms, conditions, or specifications, a Proposer must submit the exception or requested modification on the **Exceptions to Terms, Conditions, or Specifications Form** immediately below. The contract section, the specific text addressed by the exception or requested modification, and the proposed modification must be identified in detail. Proposer's exceptions and proposed modifications are subject to review and approval of Sourcwell and will not automatically be included in the contract.

Contract Section	Term, Condition, or Specification	Exception or Proposed Modification

Documents

Ensure your submission document(s) conforms to the following:

1. Documents in PDF format are preferred. Documents in Word, Excel, or compatible formats may also be provided.
2. Documents should NOT have a security password, as Sourcewell may not be able to open the file. It is your sole responsibility to ensure that the uploaded document(s) are not either defective, corrupted or blank and that the documents can be opened and viewed by Sourcewell.
3. Sourcewell may reject any response where any document(s) cannot be opened and viewed by Sourcewell.
4. If you need to upload more than one (1) document for a single item, you should combine the documents into one zipped file. If the zipped file contains more than one (1) document, ensure each document is named, in relation to the submission format item responding to. For example, if responding to the Marketing Plan category save the document as "Marketing Plan."
 - [Pricing](#) - VacCon Sourcewell Pricelist 9_30_2021.zip - Monday September 27, 2021 14:14:14
 - [Financial Strength and Stability](#) - Financial Strength and Authorization Letter.zip - Monday September 27, 2021 14:14:25
 - [Marketing Plan/Samples](#) - dealers and marketing examples.zip - Monday September 27, 2021 14:14:59
 - WMBE/MBE/SBE or Related Certificates (optional)
 - Warranty Information (optional)
 - [Standard Transaction Document Samples](#) - VACCON STANDARD QUOTE EXAMPLE.pdf - Monday September 27, 2021 14:15:19
 - [Upload Additional Document](#) - Performance Certs and Testimonials.zip - Monday September 27, 2021 14:15:36

Addenda, Terms and Conditions

PROPOSER AFFIDAVIT AND ASSURANCE OF COMPLIANCE

I certify that I am the authorized representative of the Proposer submitting the foregoing Proposal with the legal authority to bind the Proposer to this Affidavit and Assurance of Compliance:

1. The Proposer is submitting this Proposal under its full and complete legal name, and the Proposer legally exists in good standing in the jurisdiction of its residence.
2. The Proposer warrants that the information provided in this Proposal is true, correct, and reliable for purposes of evaluation for contract award.
3. The Proposer, including any person assisting with the creation of this Proposal, has arrived at this Proposal independently and the Proposal has been created without colluding with any other person, company, or parties that have or will submit a proposal under this solicitation; and the Proposal has in all respects been created fairly without any fraud or dishonesty. The Proposer has not directly or indirectly entered into any agreement or arrangement with any person or business in an effort to influence any part of this solicitation or operations of a resulting contract; and the Proposer has not taken any action in restraint of free trade or competitiveness in connection with this solicitation. Additionally, if Proposer has worked with a consultant on the Proposal, the consultant (an individual or a company) has not assisted any other entity that has submitted or will submit a proposal for this solicitation.
4. To the best of its knowledge and belief, and except as otherwise disclosed in the Proposal, there are no relevant facts or circumstances which could give rise to an organizational conflict of interest. An organizational conflict of interest exists when a vendor has an unfair competitive advantage or the vendor's objectivity in performing the contract is, or might be, impaired.
5. The contents of the Proposal have not been communicated by the Proposer or its employees or agents to any person not an employee or legally authorized agent of the Proposer and will not be communicated to any such persons prior to Due Date of this solicitation.
6. If awarded a contract, the Proposer will provide to Sourcewell Participating Entities the equipment, products, and services in accordance with the terms, conditions, and scope of a resulting contract.
7. The Proposer possesses, or will possess before delivering any equipment, products, or services, all applicable licenses or certifications necessary to deliver such equipment, products, or services under any resulting contract.
8. The Proposer agrees to deliver equipment, products, and services through valid contracts, purchase orders, or means that are acceptable to Sourcewell Members. Unless otherwise agreed to, the Proposer must provide only new and first-quality products and related services to Sourcewell Members under an awarded Contract.
9. The Proposer will comply with all applicable provisions of federal, state, and local laws, regulations, rules, and orders.
10. The Proposer understands that Sourcewell will reject RFP proposals that are marked "confidential" (or "nonpublic," etc.), either substantially or in their entirety. Under Minnesota Statutes Section 13.591, subdivision 4, all proposals are considered nonpublic data until the evaluation is complete and a Contract is awarded. At that point, proposals become public data. Minnesota Statutes Section 13.37 permits only certain narrowly defined data to be considered a "trade secret," and thus nonpublic data under Minnesota's Data Practices Act.
11. Proposer its employees, agents, and subcontractors are not:
 1. Included on the "Specially Designated Nationals and Blocked Persons" list maintained by the Office of Foreign Assets Control of the United States Department of the Treasury found at: <https://www.treasury.gov/ofac/downloads/sdnlist.pdf>;
 2. Included on the government-wide exclusions lists in the United States System for Award Management found at: <https://sam.gov/SAM/>; or
 3. Presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from programs operated by the State of Minnesota; the United States federal government or the Canadian government, as applicable; or any Participating Entity. Vendor certifies and warrants that neither it nor its principals have been convicted of a criminal offense related to the subject matter of this solicitation.

By checking this box I acknowledge that I am bound by the terms of the Proposer's Affidavit, have the legal authority to submit this Proposal on behalf of the Proposer, and that this electronic acknowledgment has the same legal effect, validity, and enforceability as if I had hand signed the Proposal. This signature will not be denied such legal effect, validity, or enforceability solely because an electronic signature or electronic record was used in its formation. - M.J. DuBois, Contract Administrator, DuCo, LLC

The Proposer declares that there is an actual or potential Conflict of Interest relating to the preparation of its submission, and/or the Proposer foresees an actual or potential Conflict of Interest in performing the contractual obligations contemplated in the bid.

Yes No

The Bidder acknowledges and agrees that the addendum/addenda below form part of the Bid Document.

Check the box in the column "I have reviewed this addendum" below to acknowledge each of the addenda.

File Name	I have reviewed the below addendum and attachments (if applicable)	Pages
Addendum_3_Sewer_Vac_Hydro-Excavation_Pumps_RFP_101221 Thu September 30 2021 03:29 PM	<input checked="" type="checkbox"/>	2
Addendum_2_Sewer_Vac_Hydro-Excavation_Pumps_RFP_101221 Fri September 10 2021 02:40 PM	<input checked="" type="checkbox"/>	2
Addendum_1_Sewer_Vac_Hydro-Excavation_Pumps_RFP_101221 Thu August 26 2021 05:40 PM	<input checked="" type="checkbox"/>	1



Office of the Finance Director

City of West Haven
 355 Main Street
 West Haven, Connecticut 06516

MARB Contract Form

Contract Name/PO	Purchase of bucket truck for replacement of #175WN			
City Agency	Public Works			
Vendor Utilized	Versalift			
Address	7601 Imperial Drive			
City, State, Zip	Waco, Texas 76712-6608			
Procurement Process	<input type="checkbox"/> Bid/RFP [Enter the Bid No] <input type="checkbox"/> State Contract [Enter Contract #] <input checked="" type="checkbox"/> Cooperative Agreement [Sourcewell Contract 110421-TIM] <input type="checkbox"/> Sole Source <input type="checkbox"/> Other Source []			
No of Bid/RFP Respondents				
Quote No('s) if applicable				
Source of Funds	Prior year residual and FY 2024 Capital			
Quantity	0.00	Price Per:	\$0.00	Total Purchase Price \$168,601.00
Purpose of Transaction (Please give a detailed explanation for the purpose of the transaction. This should not be one / two sentences.)	<p>The original approval for a bucket truck was on the 08-29-24 MARB meeting. In the meeting, the city was also negotiating with another vendor for a cheaper bucket truck. The MARB approved a not to exceed amount of a little over a \$148K. After the MARB meeting, the fleet superintendent contacted the vendor with the cheaper bucket truck, and it was no longer available. In addition, the city lost out on the \$148K bucket truck.</p> <p>The city went out to another vendor who had a bucket truck available. The specifications were different in regard to the type of engine, gas vs diesel. The new quote includes a diesel engine which increased the cost of the truck to a little over \$168K.</p> <p><u>Original Justification</u> This is for the replacement of the City current bucket truck. The current bucket truck is in bad shape and continues to be serviced for more than it is worth. In addition, the truck has a Chinese boom that no vendor supports for parts so if it goes down, the City will not have a truck in operation. This truck is a vital tool to our sign department and the Police for traffic lighting.</p>			
Department Submission [Name and Title]	Robert A. Orifice Sr., Fleet Superintendent			
Finance Review and Submission [Name and Title]	Kathy Chambers, MBA, MPA, Senior Buyer, Procurement Analyst Michael Gormany, Finance Director			

FY23-24 BUDGET - CAPITAL REQUEST

Owner	Project Name	Description/Reason	Funding Source	FY24	FY25	FY26	FY27	FY28
Public Works	DPW Vehicle - Heavy Duty	119WN - 2008 International Dump 7400SD #8	Bonding	\$ -	\$ -	\$ -	\$ 245,000	
Public Works	DPW Vehicle - Heavy Duty	146WN - 2011 Elgin Sweeper (Pelican) NP - PW	Bonding	\$ -	\$ 400,000		\$ -	
Public Works	DPW Vehicle - Heavy Duty	152WN - 2011 Doosan Loader (DI250) - PW	Bonding	\$ -		\$ 445,000	\$ -	
Public Works	DPW Vehicle - Heavy Duty	109WN - 2001 Volvo Dump -PW Tandem axle	Bonding	\$ -	\$ -	\$ 350,000	\$ -	
Public Works	DPW Vehicle - Heavy Duty	244WN - 2012 Pickup W/Plow - PARKS	Bonding	\$ -	\$ 85,000	\$ -	\$ -	
Public Works	DPW Vehicle - Heavy Duty	163WN - 2000 Sterling VAC Truck (LT7501) - PW	Bonding		\$ -	\$ 500,000	\$ -	
Public Works	DPW Vehicle - Heavy Duty	201WN - 2005 International Dump #7- PW	Bonding	\$ -	\$ -		\$ 245,000	
Public Works	DPW Vehicle - Heavy Duty	226WN - 2006 Case 580 SM Backhoe - PW	Bonding	\$ -	\$ 185,000	\$ -	\$ -	
Public Works	DPW Vehicle - Heavy Duty	220WN - 2005 F-350 DRW DUMP-SAND-PLOW	Bonding	\$ 130,000	\$ -	\$ -	\$ -	
Public Works	DPW Vehicle - Heavy Duty	2007 John Deere Tractor 2520w/cab-blower-load	Bonding		\$ 175,000			
Public Works	DPW Vehicle - Heavy Duty	180WN - 2001 GMC 6500 Utility	Bonding					\$ 80,000
Public Works	DPW Vehicle - Heavy Duty	HWY18 - 2002 Freightliner Refuse	Bonding	\$ 185,000	\$ -	\$ -	\$ -	
Public Works	DPW Vehicle - Heavy Duty	HWY23- 2001 Volvo Dump	Bonding	\$ 250,000				
Public Works	DPW Vehicle - Heavy Duty	162WN- Senior Bus	Bonding	\$ -	\$ -	\$ 135,000	\$ -	
Public Works	DPW Vehicle- Heavy Duty	175WN - Bucket Truck	Bonding	\$ 165,000				
Public Works	DPW Vehicle - Heavy Duty	(NEW)- Heavy Duty 24TON Constr. Trailer	Bonding		\$ 65,000			
Public Works	DPW Vehicle - Light Duty	165WN - 2012 F250 Pickup w/ Plow	Bonding	\$ 250,000	\$ 85,000	\$ -	\$ -	
Public Works	DPW Vehicle - Light Duty	170WN - 2012 F250 Pickup	Bonding	\$ -	\$ 85,000		\$ -	
Public Works	DPW Vehicle - Light Duty	173WN - 2012 F350 Dump/Sander/Plow 4x4	Bonding		\$ 130,000	\$ -	\$ -	
Public Works	DPW Vehicle - Light Duty	3WN - 2016 Ford Explorer - Supervisor	Bonding	\$ 30,000				
Public Works	DPW Vehicle - Light Duty	4WN - 2013 Ford Explorer - Supervisor	Bonding	\$ 30,000				
Public Works	DPW Vehicle - Light Duty	6WN - 2017 Explorer- Supervisor	Bonding	\$ 30,000				
Public Works	DPW Vehicle - Light Duty	238WN - 2002 Ford Explorer - Pool	Bonding	\$ 45,000				
Public Works	DPW Vehicle - Light Duty	176WN - 2012 F350 Dump/Sander/Plow	Bonding		\$ 130,000		\$ -	
Public Works	DPW Vehicle - Light Duty	211WN - 2008 F250 Pickup w/Plow	Bonding	\$ 75,000	\$ -	\$ -	\$ -	
Public Works	DPW Vehicle - Light Duty	65WN - 2004 F250 Pickup w/Plow/Liftgate	Bonding	\$ 75,000	\$ -	\$ -	\$ -	
Public Works	DPW Vehicle - Light Duty	164WN - 1999 F550 Flatbed 4X4	Bonding		\$ 100,000	\$ -	\$ -	
Public Works	DPW Vehicle - Light Duty	69WN - 2004 F-250 Pickup w/ Plow	Bonding		\$ 60,000			
Public Works	DPW Vehicle - Light Duty	10WN- 2009 F-150 Pickup	Bonding			\$ 45,000		
Public Works	DPW EQUIPMENT	John Deere 6120 Tractor 114WN - 2004	Bonding			\$ 200,000		
Public Works	DPW EQUIPMENT	Barber Surf Rake	Bonding			\$ 225,000		
Public Works	DPW EQUIPMENT	2007 John Deere Tractor 2520w/cab-blower-load	Bonding					\$ 75,000
Public Works	DPW EQUIPMENT	BAF FANS for PW Garage	Bonding	\$ 100,000	\$ -	\$ -	\$ -	
Public Works	DPW EQUIPMENT	1995 Samsung 130LCM Excavator	Bonding					\$ 375,000
Public Works	DPW EQUIPMENT	NEW TIRE MACHINE	Bonding	\$ 25,000	\$ -	\$ -	\$ -	
Public Works	DPW Vehicle- Heavy Duty	FLAILER ATTACHMENT FOR LOADER	Bonding		\$ 140,000	\$ -	\$ -	
Public Works	DPW Vehicle- Light Duty	62WN- Tree Warden- 1998 Ford F-150 PU	Bonding	\$ 55,000	\$ -	\$ -	\$ -	
Public Works	DPW Vehicle- Heavy Duty	Stump Grinder	Bonding	\$ -	\$ -	\$ 55,000		
Public Works	DPW Vehicle- Heavy Duty	Vac Truck 163WN	Bonding	\$ -	\$ -	\$ -	\$ 600,000	
Parks & Recreation	Beach Sand Management	Erosion of beach area	Bonding	\$ 100,000	\$ 150,000	\$ 300,000	\$ 400,000	\$ 400,000

Versalift
7601 Imperial Drive
Waco, Texas 76712-6608
254.399.2100



QUOTATION

SOURCEWELL N-24639

Customer: City of West Haven
Attn: Robert A. Orifice Sr.
Email: rorifice@westhaven-ct.gov
Phone: 203-937-3648
Address: 1 Collis Street
West Haven, CT. 06516

Date: 9/5/2024
Model: SST-40-EIH

**VERSALIFT SOURCEWELL
CONTRACT #110421-TIM**

<u>Model</u>	<u>Description</u>	<u>Sourcewell Base Price</u>
SST-40-EIH	Insulated 39 ft. 8 in. (11.0 m) telescopic aerial platform lift, 45 ft. (13.72m) working height including the following features:	\$106,680.00

STANDARD SOURCEWELL FEATURES:

- Standard platform capacity of 350 lbs. (159 kg).
- Ford 550 4x2, 19,500 GVW, 84" CA chassis with diesel engine, automatic transmission, and air conditioning. 132" steel service body with treadplate tops, standard compartments, and 24" tailshelf.
- **TruGuard™ 2.0** dielectric isolating system with single stick control. All control handles are isolated and tested per ANSI 92.2. The high resistive dielectric system is protected from direct environmental and job related contamination. **TruGuard™ 2.0** technology incorporates the use of full hydraulic controls with durable metal handles and linkages.
- Full pressure turret mounted lower controls including override.
- Engine start/stop system with controls at platform and lower controls including auto throttle.
- Rear torsion bars with additional 800 lbs counter weight for stability.
- Three gpm (11.4 lpm) open center hydraulic system.
- Standard hydraulic oil.
- Fiberglass inner boom and patented ELECTROGARD provide 42 in. (1.07 m) insulation gap fully retracted meeting ANSI A92.2-2010 requirements for Category C, 46 KV and below.
- ELECTROGARD and inner boom finished with white urethane paint over white gel coat.
- Integral hydraulic oil reservoir with dual sight gauges and 15 gal. (56.8 l) capacity.
- End mounted 24 in. x 24 in. x 42 in. (0.61 m x 0.61 m x 1.07 m) closed fiberglass platform with one curbside step.
- Master/slave hydraulic leveling with upper control for clean out and rescue.
- Non-lube bearings used at all pivot points.
- Multi-link hose carrier system through booms.
- PTO power source.
- Boom cradle and ratchet type tie down strap.
- Mounting hardware for chassis/cab installation.
- Standard White Urethane Paint
- Two operator's manuals and two service manuals.
- 5 lb. fire extinguisher.
- ANSI A92.2 data plate.

OPEN MARKET OPTIONS:

Options shown below in addition to or in lieu of the Sourcwell standard features and base price shown above _____ \$57,994.00

- Full safety harness with lanyard
- 24" x 30" x 42" platform with liner and cover in lieu of the above 24" x 24" 42" platform
- 180 degree hydraulic platform rotator
- Continuous rotation and collector rings
- Chassis insulating system
- Auto throttle control
- Auxiliary hydraulic back up pump
- Full hydraulic controls at turret with platform leveling
- Furnish and install back up alarm
- Furnish and install park brake interlock
- Four (4) corner LED strobe system
- Two (2) rubber wheel chocks
- Pintle hitch with 2" ball and D-rings
- Furnish and install 7 prong trailer receptacle
- 2024 Dodge 5500 4x4 cab and chassis with 84" CA, 19,500 GVWR, 6.7L diesel engine, 6-speed auto transmission, Tradesman Level 1 equipment group, electrical accessory group, cold weather group including engine block heater, rear back up camera, and air conditioning in lieu of the above Ford F550 4x2 cab and chassis
- 132" fiberglass body with 30" tailshelf, LED lighting package, grab handles at side and rear access, steps at side and rear access, wheel chock and outrigger pad storage, push/pull lock system, hot stick shelf on streetside with rear access door, and side access at 2nd curbside vertical with grip strut steps and plastic tailboard in lieu of the above 132" steel body

Price Summary

TOTAL PRICE F.O.B. WACO, TX.:	\$164,674.00
DELIVERY TO WEST HAVEN, CT.:	\$ 3,927.00
COMPLETE TOTAL PRICE F.O.B. WEST HAVEN, CT.:	\$168,601.00

TERMS: Payment due prior to shipment. Chassis MSO sent upon receipt of payment.

SHIPMENT: Approximately 30 days after receipt of order.

NOTE: Prices and delivery are subject to change. This is a stock unit and is subject to prior sales.

Thank you for considering <VERSALIFT> to meet your utility equipment needs. We look forward to earning your business.

Best Regards,

STAN TOMCHESSON

Government Contracts Sales Coordinator

Phone: (254) 399-2167

Email: StanTomchesson@versalift.com



**Solicitation Number: RFP #110421****CONTRACT**

This Contract is between Sourcewell, 202 12th Street Northeast, P.O. Box 219, Staples, MN 56479 (Sourcewell) and Time Manufacturing Company, 7601 Imperial Drive, P.O. Box 20368, Waco, TX 76712 (Supplier).

Sourcewell is a State of Minnesota local government unit and service cooperative created under the laws of the State of Minnesota (Minnesota Statutes Section 123A.21) that offers cooperative procurement solutions to government entities. Participation is open to eligible federal, state/province, and municipal governmental entities, higher education, K-12 education, nonprofit, tribal government, and other public entities located in the United States and Canada. Sourcewell issued a public solicitation for Public Utility Equipment with Related Accessories and Supplies from which Supplier was awarded a contract.

Supplier desires to contract with Sourcewell to provide equipment, products, or services to Sourcewell and the entities that access Sourcewell's cooperative purchasing contracts (Participating Entities).

1. TERM OF CONTRACT

- A. **EFFECTIVE DATE.** This Contract is effective upon the date of the final signature below.
- B. **EXPIRATION DATE AND EXTENSION.** This Contract expires December 27, 2025, unless it is cancelled sooner pursuant to Article 22. This Contract may be extended one additional year upon the request of Sourcewell and written agreement by Supplier.
- C. **SURVIVAL OF TERMS.** Notwithstanding any expiration or termination of this Contract, all payment obligations incurred prior to expiration or termination will survive, as will the following: Articles 11 through 14 survive the expiration or cancellation of this Contract. All other rights will cease upon expiration or termination of this Contract.

2. EQUIPMENT, PRODUCTS, OR SERVICES

- A. **EQUIPMENT, PRODUCTS, OR SERVICES.** Supplier will provide the Equipment, Products, or Services as stated in its Proposal submitted under the Solicitation Number listed above.

Supplier's Equipment, Products, or Services Proposal (Proposal) is attached and incorporated into this Contract.

All Equipment and Products provided under this Contract must be new and the current model. Supplier may offer close-out or refurbished Equipment or Products if they are clearly indicated in Supplier's product and pricing list. Unless agreed to by the Participating Entities in advance, Equipment or Products must be delivered as operational to the Participating Entity's site.

This Contract offers an indefinite quantity of sales, and while substantial volume is anticipated, sales and sales volume are not guaranteed.

B. **WARRANTY.** Supplier warrants that all Equipment, Products, and Services furnished are free from liens and encumbrances, and are free from defects in design, materials, and workmanship. In addition, Supplier warrants the Equipment, Products, and Services are suitable for and will perform in accordance with the ordinary use for which they are intended. Supplier's dealers and distributors must agree to assist the Participating Entity in reaching a resolution in any dispute over warranty terms with the manufacturer. Any manufacturer's warranty that extends beyond the expiration of the Supplier's warranty will be passed on to the Participating Entity.

C. **DEALERS, DISTRIBUTORS, AND/OR RESELLERS.** Upon Contract execution and throughout the Contract term, Supplier must provide to Sourcewell a current means to validate or authenticate Supplier's authorized dealers, distributors, or resellers relative to the Equipment, Products, and Services offered under this Contract, which will be incorporated into this Contract by reference. It is the Supplier's responsibility to ensure Sourcewell receives the most current information.

3. PRICING

All Equipment, Products, or Services under this Contract will be priced at or below the price stated in Supplier's Proposal.

When providing pricing quotes to Participating Entities, all pricing quoted must reflect a Participating Entity's total cost of acquisition. This means that the quoted cost is for delivered Equipment, Products, and Services that are operational for their intended purpose, and includes all costs to the Participating Entity's requested delivery location.

Regardless of the payment method chosen by the Participating Entity, the total cost associated with any purchase option of the Equipment, Products, or Services must always be disclosed in the pricing quote to the applicable Participating Entity at the time of purchase.

A. **SHIPPING AND SHIPPING COSTS.** All delivered Equipment and Products must be properly packaged. Damaged Equipment and Products may be rejected. If the damage is not readily apparent at the time of delivery, Supplier must permit the Equipment and Products to be

returned within a reasonable time at no cost to Sourcewell or its Participating Entities. Participating Entities reserve the right to inspect the Equipment and Products at a reasonable time after delivery where circumstances or conditions prevent effective inspection of the Equipment and Products at the time of delivery. In the event of the delivery of nonconforming Equipment and Products, the Participating Entity will notify the Supplier as soon as possible and the Supplier will replace nonconforming Equipment and Products with conforming Equipment and Products that are acceptable to the Participating Entity.

Supplier must arrange for and pay for the return shipment on Equipment and Products that arrive in a defective or inoperable condition.

Sourcewell may declare the Supplier in breach of this Contract if the Supplier intentionally delivers substandard or inferior Equipment or Products.

B. SALES TAX. Each Participating Entity is responsible for supplying the Supplier with valid tax-exemption certification(s). When ordering, a Participating Entity must indicate if it is a tax-exempt entity.

C. HOT LIST PRICING. At any time during this Contract, Supplier may offer a specific selection of Equipment, Products, or Services at discounts greater than those listed in the Contract. When Supplier determines it will offer Hot List Pricing, it must be submitted electronically to Sourcewell in a line-item format. Equipment, Products, or Services may be added or removed from the Hot List at any time through a Sourcewell Price and Product Change Form as defined in Article 4 below.

Hot List program and pricing may also be used to discount and liquidate close-out and discontinued Equipment and Products as long as those close-out and discontinued items are clearly identified as such. Current ordering process and administrative fees apply. Hot List Pricing must be published and made available to all Participating Entities.

4. PRODUCT AND PRICING CHANGE REQUESTS

Supplier may request Equipment, Product, or Service changes, additions, or deletions at any time. All requests must be made in writing by submitting a signed Sourcewell Price and Product Change Request Form to the assigned Sourcewell Supplier Development Administrator. This approved form is available from the assigned Sourcewell Supplier Development Administrator. At a minimum, the request must:

- Identify the applicable Sourcewell contract number;
- Clearly specify the requested change;
- Provide sufficient detail to justify the requested change;

- Individually list all Equipment, Products, or Services affected by the requested change, along with the requested change (e.g., addition, deletion, price change); and
- Include a complete restatement of pricing documentation in Microsoft Excel with the effective date of the modified pricing, or product addition or deletion. The new pricing restatement must include all Equipment, Products, and Services offered, even for those items where pricing remains unchanged.

A fully executed Sourcewell Price and Product Change Request Form will become an amendment to this Contract and will be incorporated by reference.

5. PARTICIPATION, CONTRACT ACCESS, AND PARTICIPATING ENTITY REQUIREMENTS

A. PARTICIPATION. Sourcewell's cooperative contracts are available and open to public and nonprofit entities across the United States and Canada; such as federal, state/province, municipal, K-12 and higher education, tribal government, and other public entities.

The benefits of this Contract should be available to all Participating Entities that can legally access the Equipment, Products, or Services under this Contract. A Participating Entity's authority to access this Contract is determined through its cooperative purchasing, interlocal, or joint powers laws. Any entity accessing benefits of this Contract will be considered a Service Member of Sourcewell during such time of access. Supplier understands that a Participating Entity's use of this Contract is at the Participating Entity's sole convenience and Participating Entities reserve the right to obtain like Equipment, Products, or Services from any other source.

Supplier is responsible for familiarizing its sales and service forces with Sourcewell contract use eligibility requirements and documentation and will encourage potential participating entities to join Sourcewell. Sourcewell reserves the right to add and remove Participating Entities to its roster during the term of this Contract.

B. PUBLIC FACILITIES. Supplier's employees may be required to perform work at government-owned facilities, including schools. Supplier's employees and agents must conduct themselves in a professional manner while on the premises, and in accordance with Participating Entity policies and procedures, and all applicable laws.

6. PARTICIPATING ENTITY USE AND PURCHASING

A. ORDERS AND PAYMENT. To access the contracted Equipment, Products, or Services under this Contract, a Participating Entity must clearly indicate to Supplier that it intends to access this Contract; however, order flow and procedure will be developed jointly between Sourcewell and Supplier. Typically, a Participating Entity will issue an order directly to Supplier or its authorized subsidiary, distributor, dealer, or reseller. If a Participating Entity issues a purchase order, it may use its own forms, but the purchase order should clearly note the applicable Sourcewell

contract number. All Participating Entity orders under this Contract must be issued prior to expiration or cancellation of this Contract; however, Supplier performance, Participating Entity payment obligations, and any applicable warranty periods or other Supplier or Participating Entity obligations may extend beyond the term of this Contract.

Supplier's acceptable forms of payment are included in its attached Proposal. Participating Entities will be solely responsible for payment and Sourcwell will have no liability for any unpaid invoice of any Participating Entity.

B. **ADDITIONAL TERMS AND CONDITIONS/PARTICIPATING ADDENDUM.** Additional terms and conditions to a purchase order, or other required transaction documentation, may be negotiated between a Participating Entity and Supplier, such as job or industry-specific requirements, legal requirements (e.g., affirmative action or immigration status requirements), or specific local policy requirements. Some Participating Entities may require the use of a Participating Addendum; the terms of which will be negotiated directly between the Participating Entity and the Supplier. Any negotiated additional terms and conditions must never be less favorable to the Participating Entity than what is contained in this Contract.

C. **SPECIALIZED SERVICE REQUIREMENTS.** In the event that the Participating Entity requires service or specialized performance requirements not addressed in this Contract (such as e-commerce specifications, specialized delivery requirements, or other specifications and requirements), the Participating Entity and the Supplier may enter into a separate, standalone agreement, apart from this Contract. Sourcwell, including its agents and employees, will not be made a party to a claim for breach of such agreement.

D. **TERMINATION OF ORDERS.** Participating Entities may terminate an order, in whole or in part, immediately upon notice to Supplier in the event of any of the following events:

1. The Participating Entity fails to receive funding or appropriation from its governing body at levels sufficient to pay for the equipment, products, or services to be purchased; or
2. Federal, state, or provincial laws or regulations prohibit the purchase or change the Participating Entity's requirements.

E. **GOVERNING LAW AND VENUE.** The governing law and venue for any action related to a Participating Entity's order will be determined by the Participating Entity making the purchase.

7. CUSTOMER SERVICE

A. **PRIMARY ACCOUNT REPRESENTATIVE.** Supplier will assign an Account Representative to Sourcwell for this Contract and must provide prompt notice to Sourcwell if that person is changed. The Account Representative will be responsible for:

- Maintenance and management of this Contract;
- Timely response to all Sourcwell and Participating Entity inquiries; and
- Business reviews to Sourcwell and Participating Entities, if applicable.

B. BUSINESS REVIEWS. Supplier must perform a minimum of one business review with Sourcwell per contract year. The business review will cover sales to Participating Entities, pricing and contract terms, administrative fees, sales data reports, supply issues, customer issues, and any other necessary information.

8. REPORT ON CONTRACT SALES ACTIVITY AND ADMINISTRATIVE FEE PAYMENT

A. CONTRACT SALES ACTIVITY REPORT. Each calendar quarter, Supplier must provide a contract sales activity report (Report) to the Sourcwell Supplier Development Administrator assigned to this Contract. Reports are due no later than 45 days after the end of each calendar quarter. A Report must be provided regardless of the number or amount of sales during that quarter (i.e., if there are no sales, Supplier must submit a report indicating no sales were made).

The Report must contain the following fields:

- Participating Entity Name (e.g., City of Staples Highway Department);
- Participating Entity Physical Street Address;
- Participating Entity City;
- Participating Entity State/Province;
- Participating Entity Zip/Postal Code;
- Participating Entity Contact Name;
- Participating Entity Contact Email Address;
- Participating Entity Contact Telephone Number;
- Sourcwell Assigned Entity/Participating Entity Number;
- Item Purchased Description;
- Item Purchased Price;
- Sourcwell Administrative Fee Applied; and
- Date Purchase was invoiced/sale was recognized as revenue by Supplier.

B. ADMINISTRATIVE FEE. In consideration for the support and services provided by Sourcwell, the Supplier will pay an administrative fee to Sourcwell on all Equipment, Products, and Services provided to Participating Entities. The Administrative Fee must be included in, and not added to, the pricing. Supplier may not charge Participating Entities more than the contracted price to offset the Administrative Fee.

The Supplier will submit payment to Sourcwell for the percentage of administrative fee stated in the Proposal multiplied by the total sales of all Equipment, Products, and Services purchased

by Participating Entities under this Contract during each calendar quarter. Payments should note the Supplier's name and Sourcewell-assigned contract number in the memo; and must be mailed to the address above "Attn: Accounts Receivable" or remitted electronically to Sourcewell's banking institution per Sourcewell's Finance department instructions. Payments must be received no later than 45 calendar days after the end of each calendar quarter.

Supplier agrees to cooperate with Sourcewell in auditing transactions under this Contract to ensure that the administrative fee is paid on all items purchased under this Contract.

In the event the Supplier is delinquent in any undisputed administrative fees, Sourcewell reserves the right to cancel this Contract and reject any proposal submitted by the Supplier in any subsequent solicitation. In the event this Contract is cancelled by either party prior to the Contract's expiration date, the administrative fee payment will be due no more than 30 days from the cancellation date.

9. AUTHORIZED REPRESENTATIVE

Sourcewell's Authorized Representative is its Chief Procurement Officer.

Supplier's Authorized Representative is the person named in the Supplier's Proposal. If Supplier's Authorized Representative changes at any time during this Contract, Supplier must promptly notify Sourcewell in writing.

10. AUDIT, ASSIGNMENT, AMENDMENTS, WAIVER, AND CONTRACT COMPLETE

A. **AUDIT.** Pursuant to Minnesota Statutes Section 16C.05, subdivision 5, the books, records, documents, and accounting procedures and practices relevant to this Agreement are subject to examination by Sourcewell or the Minnesota State Auditor for a minimum of six years from the end of this Contract. This clause extends to Participating Entities as it relates to business conducted by that Participating Entity under this Contract.

B. **ASSIGNMENT.** Neither party may assign or otherwise transfer its rights or obligations under this Contract without the prior written consent of the other party and a fully executed assignment agreement. Such consent will not be unreasonably withheld. Any prohibited assignment will be invalid.

C. **AMENDMENTS.** Any amendment to this Contract must be in writing and will not be effective until it has been duly executed by the parties.

D. **WAIVER.** Failure by either party to take action or assert any right under this Contract will not be deemed a waiver of such right in the event of the continuation or repetition of the circumstances giving rise to such right. Any such waiver must be in writing and signed by the parties.

E. **CONTRACT COMPLETE.** This Contract represents the complete agreement between the parties. No other understanding regarding this Contract, whether written or oral, may be used to bind either party. For any conflict between the attached Proposal and the terms set out in Articles 1-22 of this Contract, the terms of Articles 1-22 will govern.

F. **RELATIONSHIP OF THE PARTIES.** The relationship of the parties is one of independent contractors, each free to exercise judgment and discretion with regard to the conduct of their respective businesses. This Contract does not create a partnership, joint venture, or any other relationship such as master-servant, or principal-agent.

11. INDEMNITY AND HOLD HARMLESS

Supplier must indemnify, defend, save, and hold Sourcewell and its Participating Entities, including their agents and employees, harmless from any claims or causes of action, including attorneys' fees incurred by Sourcewell or its Participating Entities, arising out of any act or omission in the performance of this Contract by the Supplier or its agents or employees; this indemnification includes injury or death to person(s) or property alleged to have been caused by some defect in the Equipment, Products, or Services under this Contract to the extent the Equipment, Product, or Service has been used according to its specifications. Sourcewell's responsibility will be governed by the State of Minnesota's Tort Liability Act (Minnesota Statutes Chapter 466) and other applicable law.

12. GOVERNMENT DATA PRACTICES

Supplier and Sourcewell must comply with the Minnesota Government Data Practices Act, Minnesota Statutes Chapter 13, as it applies to all data provided by or provided to Sourcewell under this Contract and as it applies to all data created, collected, received, stored, used, maintained, or disseminated by the Supplier under this Contract.

13. INTELLECTUAL PROPERTY, PUBLICITY, MARKETING, AND ENDORSEMENT

A. INTELLECTUAL PROPERTY

1. *Grant of License.* During the term of this Contract:
 - a. Sourcewell grants to Supplier a royalty-free, worldwide, non-exclusive right and license to use the trademark(s) provided to Supplier by Sourcewell in advertising and promotional materials for the purpose of marketing Sourcewell's relationship with Supplier.
 - b. Supplier grants to Sourcewell a royalty-free, worldwide, non-exclusive right and license to use Supplier's trademarks in advertising and promotional materials for the purpose of marketing Supplier's relationship with Sourcewell.
2. *Limited Right of Sublicense.* The right and license granted herein includes a limited right of each party to grant sublicenses to their respective subsidiaries, distributors, dealers,

resellers, marketing representatives, and agents (collectively “Permitted Sublicensees”) in advertising and promotional materials for the purpose of marketing the Parties’ relationship to Participating Entities. Any sublicense granted will be subject to the terms and conditions of this Article. Each party will be responsible for any breach of this Article by any of their respective sublicensees.

3. Use; Quality Control.

- a. Neither party may alter the other party’s trademarks from the form provided and must comply with removal requests as to specific uses of its trademarks or logos.
- b. Each party agrees to use, and to cause its Permitted Sublicensees to use, the other party’s trademarks only in good faith and in a dignified manner consistent with such party’s use of the trademarks. Upon written notice to the breaching party, the breaching party has 30 days of the date of the written notice to cure the breach or the license will be terminated.

4. As applicable, Supplier agrees to indemnify and hold harmless Sourcewell and its Participating Entities against any and all suits, claims, judgments, and costs instituted or recovered against Sourcewell or Participating Entities by any person on account of the use of any Equipment or Products by Sourcewell or its Participating Entities supplied by Supplier in violation of applicable patent or copyright laws.

5. Termination. Upon the termination of this Contract for any reason, each party, including Permitted Sublicensees, will have 30 days to remove all Trademarks from signage, websites, and the like bearing the other party’s name or logo (excepting Sourcewell’s pre-printed catalog of suppliers which may be used until the next printing). Supplier must return all marketing and promotional materials, including signage, provided by Sourcewell, or dispose of it according to Sourcewell’s written directions.

B. **PUBLICITY.** Any publicity regarding the subject matter of this Contract must not be released without prior written approval from the Authorized Representatives. Publicity includes notices, informational pamphlets, press releases, research, reports, signs, and similar public notices prepared by or for the Supplier individually or jointly with others, or any subcontractors, with respect to the program, publications, or services provided resulting from this Contract.

C. **MARKETING.** Any direct advertising, marketing, or offers with Participating Entities must be approved by Sourcewell. Send all approval requests to the Sourcewell Supplier Development Administrator assigned to this Contract.

D. **ENDORSEMENT.** The Supplier must not claim that Sourcewell endorses its Equipment, Products, or Services.

14. GOVERNING LAW, JURISDICTION, AND VENUE

The substantive and procedural laws of the State of Minnesota will govern this Contract. Venue for all legal proceedings arising out of this Contract, or its breach, must be in the appropriate state court in Todd County, Minnesota or federal court in Fergus Falls, Minnesota.

15. FORCE MAJEURE

Neither party to this Contract will be held responsible for delay or default caused by acts of God or other conditions that are beyond that party's reasonable control. A party defaulting under this provision must provide the other party prompt written notice of the default.

16. SEVERABILITY

If any provision of this Contract is found by a court of competent jurisdiction to be illegal, unenforceable, or void then both parties will be relieved from all obligations arising from that provision. If the remainder of this Contract is capable of being performed, it will not be affected by such determination or finding and must be fully performed.

17. PERFORMANCE, DEFAULT, AND REMEDIES

A. **PERFORMANCE.** During the term of this Contract, the parties will monitor performance and address unresolved contract issues as follows:

1. *Notification.* The parties must promptly notify each other of any known dispute and work in good faith to resolve such dispute within a reasonable period of time. If necessary, Sourcewell and the Supplier will jointly develop a short briefing document that describes the issue(s), relevant impact, and positions of both parties.
2. *Escalation.* If parties are unable to resolve the issue in a timely manner, as specified above, either Sourcewell or Supplier may escalate the resolution of the issue to a higher level of management. The Supplier will have 30 calendar days to cure an outstanding issue.
3. *Performance while Dispute is Pending.* Notwithstanding the existence of a dispute, the Supplier must continue without delay to carry out all of its responsibilities under the Contract that are not affected by the dispute. If the Supplier fails to continue without delay to perform its responsibilities under the Contract, in the accomplishment of all undisputed work, the Supplier will bear any additional costs incurred by Sourcewell and/or its Participating Entities as a result of such failure to proceed.

B. **DEFAULT AND REMEDIES.** Either of the following constitutes cause to declare this Contract, or any Participating Entity order under this Contract, in default:

1. Nonperformance of contractual requirements, or
2. A material breach of any term or condition of this Contract.

The party claiming default must provide written notice of the default, with 30 calendar days to cure the default. Time allowed for cure will not diminish or eliminate any liability for liquidated or other damages. If the default remains after the opportunity for cure, the non-defaulting party may:

- Exercise any remedy provided by law or equity, or
- Terminate the Contract or any portion thereof, including any orders issued against the Contract.

18. INSURANCE

A. REQUIREMENTS. At its own expense, Supplier must maintain insurance policy(ies) in effect at all times during the performance of this Contract with insurance company(ies) licensed or authorized to do business in the State of Minnesota having an "AM BEST" rating of A- or better, with coverage and limits of insurance not less than the following:

1. *Workers' Compensation and Employer's Liability.*

Workers' Compensation: As required by any applicable law or regulation.

Employer's Liability Insurance: must be provided in amounts not less than listed below:

Minimum limits:

\$500,000 each accident for bodily injury by accident

\$500,000 policy limit for bodily injury by disease

\$500,000 each employee for bodily injury by disease

2. *Commercial General Liability Insurance.* Supplier will maintain insurance covering its operations, with coverage on an occurrence basis, and must be subject to terms no less broad than the Insurance Services Office ("ISO") Commercial General Liability Form CG0001 (2001 or newer edition), or equivalent. At a minimum, coverage must include liability arising from premises, operations, bodily injury and property damage, independent contractors, products-completed operations including construction defect, contractual liability, blanket contractual liability, and personal injury and advertising injury. All required limits, terms and conditions of coverage must be maintained during the term of this Contract.

Minimum Limits:

\$1,000,000 each occurrence Bodily Injury and Property Damage

\$1,000,000 Personal and Advertising Injury

\$2,000,000 aggregate for Products-Completed operations

\$2,000,000 general aggregate

3. *Commercial Automobile Liability Insurance.* During the term of this Contract, Supplier will maintain insurance covering all owned, hired, and non-owned automobiles in limits of liability not less than indicated below. The coverage must be subject to terms

no less broad than ISO Business Auto Coverage Form CA 0001 (2010 edition or newer), or equivalent.

Minimum Limits:

\$1,000,000 each accident, combined single limit

4. *Umbrella Insurance*. During the term of this Contract, Supplier will maintain umbrella coverage over Employer's Liability, Commercial General Liability, and Commercial Automobile.

Minimum Limits:

\$2,000,000

5. *Network Security and Privacy Liability Insurance*. During the term of this Contract, Supplier will maintain coverage for network security and privacy liability. The coverage may be endorsed on another form of liability coverage or written on a standalone policy. The insurance must cover claims which may arise from failure of Supplier's security resulting in, but not limited to, computer attacks, unauthorized access, disclosure of not public data – including but not limited to, confidential or private information, transmission of a computer virus, or denial of service.

Minimum limits:

\$2,000,000 per occurrence

\$2,000,000 annual aggregate

Failure of Supplier to maintain the required insurance will constitute a material breach entitling Sourcewell to immediately terminate this Contract for default.

B. CERTIFICATES OF INSURANCE. Prior to commencing under this Contract, Supplier must furnish to Sourcewell a certificate of insurance, as evidence of the insurance required under this Contract. Prior to expiration of the policy(ies), renewal certificates must be mailed to Sourcewell, 202 12th Street Northeast, P.O. Box 219, Staples, MN 56479 or sent to the Sourcewell Supplier Development Administrator assigned to this Contract. The certificates must be signed by a person authorized by the insurer(s) to bind coverage on their behalf.

Failure to request certificates of insurance by Sourcewell, or failure of Supplier to provide certificates of insurance, in no way limits or relieves Supplier of its duties and responsibilities in this Contract.

C. ADDITIONAL INSURED ENDORSEMENT AND PRIMARY AND NON-CONTRIBUTORY INSURANCE CLAUSE. Supplier agrees to list Sourcewell and its Participating Entities, including their officers, agents, and employees, as an additional insured under the Supplier's commercial general liability insurance policy with respect to liability arising out of activities, "operations," or "work" performed by or on behalf of Supplier, and products and completed operations of Supplier. The policy provision(s) or endorsement(s) must further provide that coverage is

primary and not excess over or contributory with any other valid, applicable, and collectible insurance or self-insurance in force for the additional insureds.

D. **WAIVER OF SUBROGATION.** Supplier waives and must require (by endorsement or otherwise) all its insurers to waive subrogation rights against Sourcewell and other additional insureds for losses paid under the insurance policies required by this Contract or other insurance applicable to the Supplier or its subcontractors. The waiver must apply to all deductibles and/or self-insured retentions applicable to the required or any other insurance maintained by the Supplier or its subcontractors. Where permitted by law, Supplier must require similar written express waivers of subrogation and insurance clauses from each of its subcontractors.

E. **UMBRELLA/EXCESS LIABILITY/SELF-INSURED RETENTION.** The limits required by this Contract can be met by either providing a primary policy or in combination with umbrella/excess liability policy(ies), or self-insured retention.

19. COMPLIANCE

A. **LAWS AND REGULATIONS.** All Equipment, Products, or Services provided under this Contract must comply fully with applicable federal laws and regulations, and with the laws in the states and provinces in which the Equipment, Products, or Services are sold.

B. **LICENSES.** Supplier must maintain a valid and current status on all required federal, state/provincial, and local licenses, bonds, and permits required for the operation of the business that the Supplier conducts with Sourcewell and Participating Entities.

20. BANKRUPTCY, DEBARMENT, OR SUSPENSION CERTIFICATION

Supplier certifies and warrants that it is not in bankruptcy or that it has previously disclosed in writing certain information to Sourcewell related to bankruptcy actions. If at any time during this Contract Supplier declares bankruptcy, Supplier must immediately notify Sourcewell in writing.

Supplier certifies and warrants that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from programs operated by the State of Minnesota; the United States federal government or the Canadian government, as applicable; or any Participating Entity. Supplier certifies and warrants that neither it nor its principals have been convicted of a criminal offense related to the subject matter of this Contract. Supplier further warrants that it will provide immediate written notice to Sourcewell if this certification changes at any time.

21. PROVISIONS FOR NON-UNITED STATES FEDERAL ENTITY PROCUREMENTS UNDER UNITED STATES FEDERAL AWARDS OR OTHER AWARDS

Participating Entities that use United States federal grant or FEMA funds to purchase goods or services from this Contract may be subject to additional requirements including the procurement standards of the Uniform Administrative Requirements, Cost Principles and Audit Requirements for Federal Awards, 2 C.F.R. § 200. Participating Entities may have additional requirements based on specific funding source terms or conditions. Within this Article, all references to “federal” should be interpreted to mean the United States federal government. The following list only applies when a Participating Entity accesses Supplier’s Equipment, Products, or Services with United States federal funds.

A. **EQUAL EMPLOYMENT OPPORTUNITY.** Except as otherwise provided under 41 C.F.R. § 60, all contracts that meet the definition of “federally assisted construction contract” in 41 C.F.R. § 60-1.3 must include the equal opportunity clause provided under 41 C.F.R. §60-1.4(b), in accordance with Executive Order 11246, “Equal Employment Opportunity” (30 FR 12319, 12935, 3 C.F.R. §, 1964-1965 Comp., p. 339), as amended by Executive Order 11375, “Amending Executive Order 11246 Relating to Equal Employment Opportunity,” and implementing regulations at 41 C.F.R. § 60, “Office of Federal Contract Compliance Programs, Equal Employment Opportunity, Department of Labor.” The equal opportunity clause is incorporated herein by reference.

B. **DAVIS-BACON ACT, AS AMENDED (40 U.S.C. § 3141-3148).** When required by federal program legislation, all prime construction contracts in excess of \$2,000 awarded by non-federal entities must include a provision for compliance with the Davis-Bacon Act (40 U.S.C. § 3141-3144, and 3146-3148) as supplemented by Department of Labor regulations (29 C.F.R. § 5, “Labor Standards Provisions Applicable to Contracts Covering Federally Financed and Assisted Construction”). In accordance with the statute, contractors must be required to pay wages to laborers and mechanics at a rate not less than the prevailing wages specified in a wage determination made by the Secretary of Labor. In addition, contractors must be required to pay wages not less than once a week. The non-federal entity must place a copy of the current prevailing wage determination issued by the Department of Labor in each solicitation. The decision to award a contract or subcontract must be conditioned upon the acceptance of the wage determination. The non-federal entity must report all suspected or reported violations to the federal awarding agency. The contracts must also include a provision for compliance with the Copeland “Anti-Kickback” Act (40 U.S.C. § 3145), as supplemented by Department of Labor regulations (29 C.F.R. § 3, “Contractors and Subcontractors on Public Building or Public Work Financed in Whole or in Part by Loans or Grants from the United States”). The Act provides that each contractor or subrecipient must be prohibited from inducing, by any means, any person employed in the construction, completion, or repair of public work, to give up any part of the compensation to which he or she is otherwise entitled. The non-federal entity must report all suspected or reported violations to the federal awarding agency. Supplier must be in compliance with all applicable Davis-Bacon Act provisions.

C. CONTRACT WORK HOURS AND SAFETY STANDARDS ACT (40 U.S.C. § 3701-3708). Where applicable, all contracts awarded by the non-federal entity in excess of \$100,000 that involve the employment of mechanics or laborers must include a provision for compliance with 40 U.S.C. §§ 3702 and 3704, as supplemented by Department of Labor regulations (29 C.F.R. § 5). Under 40 U.S.C. § 3702 of the Act, each contractor must be required to compute the wages of every mechanic and laborer on the basis of a standard work week of 40 hours. Work in excess of the standard work week is permissible provided that the worker is compensated at a rate of not less than one and a half times the basic rate of pay for all hours worked in excess of 40 hours in the work week. The requirements of 40 U.S.C. § 3704 are applicable to construction work and provide that no laborer or mechanic must be required to work in surroundings or under working conditions which are unsanitary, hazardous or dangerous. These requirements do not apply to the purchases of supplies or materials or articles ordinarily available on the open market, or contracts for transportation or transmission of intelligence. This provision is hereby incorporated by reference into this Contract. Supplier certifies that during the term of an award for all contracts by Sourcewell resulting from this procurement process, Supplier must comply with applicable requirements as referenced above.

D. RIGHTS TO INVENTIONS MADE UNDER A CONTRACT OR AGREEMENT. If the federal award meets the definition of “funding agreement” under 37 C.F.R. § 401.2(a) and the recipient or subrecipient wishes to enter into a contract with a small business firm or nonprofit organization regarding the substitution of parties, assignment or performance of experimental, developmental, or research work under that “funding agreement,” the recipient or subrecipient must comply with the requirements of 37 C.F.R. § 401, “Rights to Inventions Made by Nonprofit Organizations and Small Business Firms Under Government Grants, Contracts and Cooperative Agreements,” and any implementing regulations issued by the awarding agency. Supplier certifies that during the term of an award for all contracts by Sourcewell resulting from this procurement process, Supplier must comply with applicable requirements as referenced above.

E. CLEAN AIR ACT (42 U.S.C. § 7401-7671Q.) AND THE FEDERAL WATER POLLUTION CONTROL ACT (33 U.S.C. § 1251-1387). Contracts and subgrants of amounts in excess of \$150,000 require the non-federal award to agree to comply with all applicable standards, orders or regulations issued pursuant to the Clean Air Act (42 U.S.C. § 7401- 7671q) and the Federal Water Pollution Control Act as amended (33 U.S.C. § 1251- 1387). Violations must be reported to the Federal awarding agency and the Regional Office of the Environmental Protection Agency (EPA). Supplier certifies that during the term of this Contract will comply with applicable requirements as referenced above.

F. DEBARMENT AND SUSPENSION (EXECUTIVE ORDERS 12549 AND 12689). A contract award (see 2 C.F.R. § 180.220) must not be made to parties listed on the government wide exclusions in the System for Award Management (SAM), in accordance with the OMB guidelines at 2 C.F.R. §180 that implement Executive Orders 12549 (3 C.F.R. § 1986 Comp., p. 189) and 12689 (3 C.F.R. § 1989 Comp., p. 235), “Debarment and Suspension.” SAM Exclusions contains the names

of parties debarred, suspended, or otherwise excluded by agencies, as well as parties declared ineligible under statutory or regulatory authority other than Executive Order 12549. Supplier certifies that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation by any federal department or agency.

G. BYRD ANTI-LOBBYING AMENDMENT, AS AMENDED (31 U.S.C. § 1352). Suppliers must file any required certifications. Suppliers must not have used federal appropriated funds to pay any person or organization for influencing or attempting to influence an officer or employee of any agency, a member of Congress, officer or employee of Congress, or an employee of a member of Congress in connection with obtaining any federal contract, grant, or any other award covered by 31 U.S.C. § 1352. Suppliers must disclose any lobbying with non-federal funds that takes place in connection with obtaining any federal award. Such disclosures are forwarded from tier to tier up to the non-federal award. Suppliers must file all certifications and disclosures required by, and otherwise comply with, the Byrd Anti-Lobbying Amendment (31 U.S.C. § 1352).

H. RECORD RETENTION REQUIREMENTS. To the extent applicable, Supplier must comply with the record retention requirements detailed in 2 C.F.R. § 200.333. The Supplier further certifies that it will retain all records as required by 2 C.F.R. § 200.333 for a period of 3 years after grantees or subgrantees submit final expenditure reports or quarterly or annual financial reports, as applicable, and all other pending matters are closed.

I. ENERGY POLICY AND CONSERVATION ACT COMPLIANCE. To the extent applicable, Supplier must comply with the mandatory standards and policies relating to energy efficiency which are contained in the state energy conservation plan issued in compliance with the Energy Policy and Conservation Act.

J. BUY AMERICAN PROVISIONS COMPLIANCE. To the extent applicable, Supplier must comply with all applicable provisions of the Buy American Act. Purchases made in accordance with the Buy American Act must follow the applicable procurement rules calling for free and open competition.

K. ACCESS TO RECORDS (2 C.F.R. § 200.336). Supplier agrees that duly authorized representatives of a federal agency must have access to any books, documents, papers and records of Supplier that are directly pertinent to Supplier's discharge of its obligations under this Contract for the purpose of making audits, examinations, excerpts, and transcriptions. The right also includes timely and reasonable access to Supplier's personnel for the purpose of interview and discussion relating to such documents.

L. PROCUREMENT OF RECOVERED MATERIALS (2 C.F.R. § 200.322). A non-federal entity that is a state agency or agency of a political subdivision of a state and its contractors must comply with Section 6002 of the Solid Waste Disposal Act, as amended by the Resource Conservation

and Recovery Act. The requirements of Section 6002 include procuring only items designated in guidelines of the Environmental Protection Agency (EPA) at 40 C.F.R. § 247 that contain the highest percentage of recovered materials practicable, consistent with maintaining a satisfactory level of competition, where the purchase price of the item exceeds \$10,000 or the value of the quantity acquired during the preceding fiscal year exceeded \$10,000; procuring solid waste management services in a manner that maximizes energy and resource recovery; and establishing an affirmative procurement program for procurement of recovered materials identified in the EPA guidelines.

M. FEDERAL SEAL(S), LOGOS, AND FLAGS. The Supplier not use the seal(s), logos, crests, or reproductions of flags or likenesses of Federal agency officials without specific pre-approval.

N. NO OBLIGATION BY FEDERAL GOVERNMENT. The U.S. federal government is not a party to this Contract or any purchase by an Participating Entity and is not subject to any obligations or liabilities to the Participating Entity, Supplier, or any other party pertaining to any matter resulting from the Contract or any purchase by an authorized user.

O. PROGRAM FRAUD AND FALSE OR FRAUDULENT STATEMENTS OR RELATED ACTS. The Contractor acknowledges that 31 U.S.C. 38 (Administrative Remedies for False Claims and Statements) applies to the Supplier's actions pertaining to this Contract or any purchase by a Participating Entity.

P. FEDERAL DEBT. The Supplier certifies that it is non-delinquent in its repayment of any federal debt. Examples of relevant debt include delinquent payroll and other taxes, audit disallowance, and benefit overpayments.

Q. CONFLICTS OF INTEREST. The Supplier must notify the U.S. Office of General Services, Sourcewell, and Participating Entity as soon as possible if this Contract or any aspect related to the anticipated work under this Contract raises an actual or potential conflict of interest (as described in 2 C.F.R. Part 200). The Supplier must explain the actual or potential conflict in writing in sufficient detail so that the U.S. Office of General Services, Sourcewell, and Participating Entity are able to assess the actual or potential conflict; and provide any additional information as necessary or requested.

R. U.S. EXECUTIVE ORDER 13224. The Supplier, and its subcontractors, must comply with U.S. Executive Order 13224 and U.S. Laws that prohibit transactions with and provision of resources and support to individuals and organizations associated with terrorism.

S. PROHIBITION ON CERTAIN TELECOMMUNICATIONS AND VIDEO SURVEILLANCE SERVICES OR EQUIPMENT. To the extent applicable, Supplier certifies that during the term of this Contract it will comply with applicable requirements of 2 C.F.R. § 200.216.

T. DOMESTIC PREFERENCES FOR PROCUREMENTS. To the extent applicable, Supplier certifies that during the term of this Contract will comply with applicable requirements of 2 C.F.R. § 200.322.

22. CANCELLATION

Sourcewell or Supplier may cancel this Contract at any time, with or without cause, upon 60 days' written notice to the other party. However, Sourcewell may cancel this Contract immediately upon discovery of a material defect in any certification made in Supplier's Proposal. Cancellation of this Contract does not relieve either party of financial, product, or service obligations incurred or accrued prior to cancellation.

Sourcewell

Time Manufacturing Company

DocuSigned by:
Jeremy Schwartz
By: C0FD2A139D06489...
Jeremy Schwartz
Title: Chief Procurement Officer
Date: 12/20/2021 | 2:07 PM CST

DocuSigned by:
Stan Tomchesson
By: 0FDFAF837C74435...
Stan Tomchesson
Title: Government Contract Sales Coordinator
Date: 1/27/2022 | 8:25 AM CST

Approved:

DocuSigned by:
Chad Coquette
By: 7E42B8F817A64CC...
Chad Coquette
Title: Executive Director/CEO
Date: 1/27/2022 | 8:26 AM CST

RFP 110421 - Public Utility Equipment with Related Accessories and Supplies

Vendor Details

Company Name: Time Manufacturing Company
Address: 7601 Imperial Dr
Waco, Texas 76712
Contact: Stan Tomchesson
Email: stantomchesson@versalift.com
Phone: 254-399-2167
Fax: 254-399-2167
HST#: 74-1609717

Submission Details

Created On: Monday October 18, 2021 20:48:32
Submitted On: Wednesday November 03, 2021 16:22:23
Submitted By: Stan Tomchesson
Email: stantomchesson@versalift.com
Transaction #: ef951bba-c55f-48cf-838c-7873a9b0e524
Submitter's IP Address: 72.48.132.83

Specifications**Table 1: Proposer Identity & Authorized Representatives**

General Instructions (applies to all Tables) Sourcwell prefers a brief but thorough response to each question. Do not merely attach additional documents to your response without also providing a substantive response. Do not leave answers blank; respond "N/A" if the question does not apply to you (preferably with an explanation).

Line Item	Question	Response *
1	Proposer Legal Name (one legal entity only): (In the event of award, will execute the resulting contract as "Supplier")	Time Manufacturing Company
2	Identify all subsidiary entities of the Proposer whose equipment, products, or services are included in the Proposal.	Time Manufacturing Company Brands include: Versalift, BrandFX, Ruthmann, Steiger, Ecoline, Eagle. Blueline, & Aspen Aerials
3	Identify all applicable assumed names or DBA names of the Proposer or Proposer's subsidiaries in Line 1 or Line 2 above.	Not Applicable
4	Proposer Physical Address:	Time Manufacturing Company 7601 Imperial Drive P.O. Box 20368 Waco, Texas 76712
5	Proposer website address (or addresses):	Timemfg.com, Versalift.com, Brandfxbody.com, Ruthmannreachmaster.com, Aspenaerials.com
6	Proposer's Authorized Representative (name, title, address, email address & phone) (The representative must have authority to sign the "Proposer's Assurance of Compliance" on behalf of the Proposer and, in the event of award, will be expected to execute the resulting contract):	Stan Tomchesson Government Contract Sales Coordinator Time Manufacturing Company 7601 Imperial Drive P.O. Box 20368 Waco, Texas 76712 Phone: (254) 399-2167 Email: StanTomchesson@versalift.com
7	Proposer's primary contact for this proposal (name, title, address, email address & phone):	STAN TOMCHESSON Government Contract Sales Coordinator Phone: (254) 399-2167 Email: StanTomchesson@versalift.com Time Manufacturing Company 7601 Imperial Drive P.O. Box 20368 Waco, Texas 76712
8	Proposer's other contacts for this proposal, if any (name, title, address, email address & phone):	N/A

Table 2: Company Information and Financial Strength

Line Item	Question	Response *

<p>9</p>	<p>Provide a brief history of your company, including your company's core values, business philosophy, and industry longevity related to the requested equipment, products or services.</p>	<p>Brief History of Time Manufacturing Company Time Manufacturing Company has been manufacturing and servicing bucket trucks, digger derricks, and cable placers for public utilities under the Versalift brand for more than 50 years with a proven history of supporting government agencies in the electric utility transmission and distribution sectors. Additionally, the company provides equipment service, parts, testing, training, warranty, financing and rental fleet support to agencies and municipal departments responsible for telecommunications, tree care, and signage & lighting. We strongly emphasize creating value for our customers in every step of our manufacturing process with a focus on first time quality, and seek to build the safest and most reliable equipment in the market. Time Manufacturing Company has built a portfolio of innovative brands in recent years, adding to the success of the Versalift brand and broadening the company's ability to serve core markets. Recent acquisitions have included Aspen Aerials, the leading bridge inspection truck manufacturer in North America, BrandFX Body Company, the country's largest composite truck body manufacturer, and Ruthmann, a prominent European manufacturer of premium quality high reach, telescoping and compact aerial lifts. Over this same period of time, we have deepened our distribution and service network across the United States and Canada. All of the company's acquisitions are perfectly aligned with this RFP.</p> <p>Global Growth at Time Manufacturing Company Since 2017, Time Manufacturing Company has grown in size from 700 to more than 2,000 employees. This growth has been powered by both significant organic growth, and by several acquisitions in North America and Europe. This growth has resulted in significantly enhanced capability to manufacture and distribute products in a timely manner to customers all over the world. Significant manufacturing improvements have led to decreased lead time, improved first time quality, facilities revamps, and data driven process improvements that allow management to address parts delivery, supply chain management, decreased warranty claims, and vastly improved customer satisfaction. The most recent acquisition of Ruthmann, allows the company to significantly expand aerial lift offerings in complement to its current line up. By adding the Ruthmann portfolio (Ruthmann, Steiger, Ecoline and BlueLift) to its existing set of premium brands (Versalift, BrandFX and Aspen Aerials), the company is well-positioned to more efficiently serve and meet the needs of a growing customer base serving infrastructure needs across the US and Canada.</p> <p>Across our organization, our global growth plan has resulted in a much stronger capability to design, manufacture, distribute and service aerial lifts, in a timely manner, to more customers in U.S. and Canadian markets.</p> <p>Core Values & Business Philosophy of Time Manufacturing Company To deliver upon our value proposition of "a lower true cost of ownership" to our customers, we continue to improve and refine our production and assembly operations to deliver safe, reliable, high quality equipment that stands the test of time. At Time Manufacturing Company, the principles of safety, integrity, first time quality, continual improvement, transparency, pride and community are built around our commitment to the highest standards of quality. We meet these high standards by focusing on manufacturing excellence, engineering innovation and product safety, and by always putting operator safety first.</p> <p>Quotes From Executive Leadership: Time Manufacturing Company's management team believes that it is their job to create a sustainable organization that serves the community as whole. Not just committed to profits, but to also enhance safety, operations efficiency, and value for its customer and the community as a whole through a culture of innovation:</p> <p>Curt S. Howell, CEO: "Our goal is to bring the safest products to market. As we implement our global growth plan, we are creating a sustainable, profitable, and transparent organization. This transformation results in a better product, which lowers cost of ownership, and leads the industry in protecting the operator."</p> <p>Robert Martz, VP Manufacturing: "The people who use our products risk their lives doing hazardous work, at height, every day. That is what motivates us to drive first time product quality to 100%. This leads to improved operator safety."</p> <p>James Christian, VP Engineering: "We are doing everything possible to provide products that have a carbon neutral footprint including lightweight, high strength aerial lifts combined with lightweight truck bodies and ePTO systems or electric/hybrid chassis. Our wind energy generation maintenance equipment helps propel a carbon neutral world forward, not just for us, but also for future generations."</p>
<p>10</p>	<p>What are your company's expectations in the event of an award?</p>	<p>Each Time Manufacturing Company brand, including Versalift, BrandFX and Aspen Aerials, consider Government Agencies and Municipalities, including Sourcwell members, to be a core element of its business model. In order to better serve Sourcwell participating members, we have developed a Government Services website, which can be viewed at https://versalift.com/government.</p> <p>With a staff that is dedicated to serving Sourcwell member needs, Time Manufacturing Company has developed programs to ensure that equipment procurement through an awarded contract is fast, easy, and consistent throughout the award term. Dedicated programs for Sourcwell members include Sales, Training, Financing, and Service. Unique from some other manufacturers' offerings, Time Manufacturing Company has partner relationships with dozens of full service facilities that provide nationwide coverage with hundreds of service locations across North America. Our distribution and service network will make sure that Sourcwell members have quick and reliable access to routine maintenance, equipment service and testing, parts, and training.</p> <p>The company's RFP response and Sourcwell Response programs are now integrated into our Government Contract department with a dedicated Sales Coordination team that is well trained on Sourcwell contract offerings across the board. Our Coordination Lead, Stan Tomchessen has decades of experience managing a team of experts in procurement response. Delivering on hundreds of RFP's responses per year, his team has a proven track record of fast, concise, and accurate handling of all Sourcwell leads.</p> <p>In a recent National Sales Meeting for the company which took places at the 2021 Utility Expo late September, the company reaffirmed its commitment to better marketing Sourcwell options for its customers. In attendance at the meeting were hundreds of representatives from all of the companies distribution/dealer-partners. Program literature, links to contact information, and followup information was provided. Additionally, we have invited Sourcwell representatives to speak at our local sales meetings in the past, and intend to continue to do so.</p>

11	Demonstrate your financial strength and stability with meaningful data. This could include such items as financial statements, SEC filings, credit and bond ratings, letters of credit, and detailed reference letters. Upload supporting documents (as applicable) in the document upload section of your response.	Time Manufacturing Company is very well capitalized through its ownership by a well-funded (\$10B) Private Equity Firm. We have working capital, credit, and ratings that will allow us to service Sourcewell member needs for the next decade and beyond. See attached financial statement attached	*
12	What is your US market share for the solutions that you are proposing?	We are leaders (top 3 position) in every category of product that we sell. Aspen Aerials is the undisputed leader in bridge inspection equipment across North America, BrandFX is the largest composite truck body maker in the World. Versalift products can be found in every contiguous United State, every Canadian Province, as well as regionally in the Caribbean Territories, Alaska, and Hawaii. We have sales and distribution centers across the nation that ensure that all states have access to product, service, and training. Our commitment to better-manufacturing, shorter lead time, and to producing the highest quality products has served the company well. Since 2017, the company has grown in every category consistently. Profitable growth in the aerials divisions related to this contract have provided the company the ability to provide the most-available products in the market when compared to our competitors. A short video explaining the growth goals of the company can be found at: https://www.youtube.com/watch?v=uxJ65la1xvs	*
13	What is your Canadian market share for the solutions that you are proposing?	In June of 2021 Time Manufacturing Company acquired CALCO Equipment Lmt, one of the leading distributors of Aerial Devices and a long time partner of Versalift. With an influx of capital, technology, and by adding people, The company now serves all of Canada, including hubs in Nova Scotia, Quebec, British Columbia, Alberta, and Ontario. Through these distribution hubs, our Versalift Canada service team provides service all of Canada	*
14	Has your business ever petitioned for bankruptcy protection? If so, explain in detail.	No	*
15	How is your organization best described: is it a manufacturer, a distributor/dealer/reseller, or a service provider? Answer whichever question (either a) or b) just below) best applies to your organization. a) If your company is best described as a distributor/dealer/reseller (or similar entity), provide your written authorization to act as a distributor/dealer/reseller for the manufacturer of the products proposed in this RFP. If applicable, is your dealer network independent or company owned? b) If your company is best described as a manufacturer or service provider, describe your relationship with your sales and service force and with your dealer network in delivering the products and services proposed in this RFP. Are these individuals your employees, or the employees of a third party?	b) Time Manufacturing Company is unique in its complete-solution-capability. This is because it is a manufacturer with both company-owned distribution and service capabilities, and a network of third-party service partners. Versalift has company-owned distributor locations, as well as a strong third-party distribution network throughout the United States and Canada. More than half of the dealers in our distribution network have been providers of our products for decades. A broad base of experienced distributors, provides regionally significant subject matter expertise, which has resulted in best-in-class experience, and thousands of repeat customers. Time Manufacturing Company manufactures industry leading Vehicle-Mounted Aerial Lifts (VMALs) that support essential businesses such as Electric utility, Telecommunications, Forestry, Sign, Light & Traffic, Construction, and Wind Turbine Blade Maintenance in the private and public sectors. "Our distributor network consists of aerial lift, bucket truck, digger derrick and cable placer dealers across North America. Versalift dealers deliver world-class products with the highest levels of safety, reliability and overall quality in the world. Versalift dealers are industry experts, engineers and technicians who provide sales, service and support to our customers. While we are a global company, we believe that local expertise is an essential component of superior service." (https://versalift.com/distribution). With hundreds of additional sales, service and installation locations across North America, BrandFX, Ruthmann, and Aspen Aerials each have their own established and highly successful distribution networks as well. The contacts managing the RFP to fruition are employees of the firm.	*
16	If applicable, provide a detailed explanation outlining the licenses and certifications that are both required to be held, and actually held, by your organization (including third parties and subcontractors that you use) in pursuit of the business contemplated by this RFP.	Not Applicable, however all units sold, and all service provided adhere to ANSI and OSHA guidelines.	*
17	Provide all "Suspension or Debarment" information that has applied to your organization during the past ten years.	Does not Apply	*

Table 3: Industry Recognition & Marketplace Success

Line Item	Question	Response *
18	Describe any relevant industry awards or recognition that your company has received in the past five years	<p>https://en.ruthmann.de/profile/awards https://www.ruthmann.us/news/press-releases?page=1 https://versaliftinternational.com/versalift-nominated-for-product-of-the-year/</p> <p>While in Europe the companies often submit for awards, it is important to understand that Time Manufacturing Company has global design teams that report to the VP of Engineering located in Waco, TX. Additionally, the same award-winning engineering and designs are used on several American and Canadian units.</p> <p>Holding positions on the steering committees of various safety boards such as ANSI, the company is a leader in innovation and safety. Our product design is constantly evolving to meet the changing needs of decision makers across the industries we serve.</p>
19	What percentage of your sales are to the governmental sector in the past three years	As a private company, we do not reveal specific information regarding our customer base. However several million dollars worth of sales were transacted during our 1st Sourcwell RFP award. Our sales goals include materially improving these numbers throughout the next contract period.
20	What percentage of your sales are to the education sector in the past three years	As a private company, we do not reveal specific information regarding our customer base. However several million dollars worth of sales were transacted during our 1st Sourcwell RFP award. Our sales goals include materially improving these numbers throughout the next contract period.
21	List any state, provincial, or cooperative purchasing contracts that you hold. What is the annual sales volume for each of these contracts over the past three years?	As the manufacturer, we do not hold regional contracts. However we have hundreds of distributor-dealers with regional subject matter expertise that do hold these contracts.
22	List any GSA contracts or Standing Offers and Supply Arrangements (SOSA) that you hold. What is the annual sales volume for each of these contracts over the past three years?	<p>GS-30F-019GA - This FSS contract for Automotive Parts & Products > Sustainment S&E, Automotive Parts & Products > Transportation and Logistics Services was awarded in FY2017 on July 13, 2017 to TIME MANUFACTURING COMPANY by Office of Travel, Transportation and Logistics Categories. There have been \$1.5M in obligations to date with a ceiling value of \$12M, showing a 13% burn rate so far on the contract. The contract was not completed under any preference program with 999 offers received. We expect a 5 year duration with ultimate completion date of July 12, 2022.</p> <p>2018 - \$473,527.00 2019 - \$231,043.00 2020 - \$99,924.00</p>

Table 4: References/Testimonials

Line Item 23. Supply reference information from three customers who are eligible to be Sourcwell participating entities.

Entity Name *	Contact Name *	Phone Number *
Ciallum County PUD	Terry Manning	(360) 452-9771
REA Energy	Bryon Roland	(724) 349-4800
City of Mascoutah, IL	Jesse Carlton	(618) 566-2964

Table 5: Top Five Government or Education Customers

Line Item 24. Provide a list of your top five government, education, or non-profit customers (entity name is optional), including entity type, the state or province the entity is located in, scope of the project(s), size of transaction(s), and dollar volumes from the past three years.

Entity Name	Entity Type *	State / Province *	Scope of Work *	Size of Transactions *	Dollar Volume Past Three Years *
NA	Government	Connecticut - CT	As a private company, we do not reveal specific information regarding our customer base. However several million dollars worth of sales were transacted during our 1st Sourcewell RFP award. Our sales goals include materially improving these numbers throughout the next contract period.	As a private company, we do not reveal specific information regarding our customer base. However several million dollars worth of sales were transacted during our 1st Sourcewell RFP award. Our sales goals include materially improving these numbers throughout the next contract period.	As a private company, we do not reveal specific information regarding our customer base. However several million dollars worth of sales were transacted during our 1st Sourcewell RFP award. Our sales goals include materially improving these numbers throughout the next contract period.
NA	Education	Colorado - CO	As a private company, we do not reveal specific information regarding our customer base. However several million dollars worth of sales were transacted during our 1st Sourcewell RFP award. Our sales goals include materially improving these numbers throughout the next contract period.	As a private company, we do not reveal specific information regarding our customer base. However several million dollars worth of sales were transacted during our 1st Sourcewell RFP award. Our sales goals include materially improving these numbers throughout the next contract period.	As a private company, we do not reveal specific information regarding our customer base. However several million dollars worth of sales were transacted during our 1st Sourcewell RFP award. Our sales goals include materially improving these numbers throughout the next contract period.
NA	Non-Profit	California - CA	As a private company, we do not reveal specific information regarding our customer base. However several million dollars worth of sales were transacted during our 1st Sourcewell RFP award. Our sales goals include materially improving these numbers throughout the next contract period.	As a private company, we do not reveal specific information regarding our customer base. However several million dollars worth of sales were transacted during our 1st Sourcewell RFP award. Our sales goals include materially improving these numbers throughout the next contract period.	As a private company, we do not reveal specific information regarding our customer base. However several million dollars worth of sales were transacted during our 1st Sourcewell RFP award. Our sales goals include materially improving these numbers throughout the next contract period.
NA	Government	Alaska - AK	As a private company, we do not reveal specific information regarding our customer base. However several million dollars worth of sales were transacted during our 1st Sourcewell RFP award. Our sales goals include materially improving these numbers throughout the next contract period.	As a private company, we do not reveal specific information regarding our customer base. However several million dollars worth of sales were transacted during our 1st Sourcewell RFP award. Our sales goals include materially improving these numbers throughout the next contract period.	As a private company, we do not reveal specific information regarding our customer base. However several million dollars worth of sales were transacted during our 1st Sourcewell RFP award. Our sales goals include materially improving these numbers throughout the next contract period.
NA	Government	Alabama - AL	As a private company, we do not reveal specific information regarding our customer base. However several million dollars worth of sales were transacted during our 1st Sourcewell RFP award. Our sales goals include materially improving these numbers throughout the next contract period.	As a private company, we do not reveal specific information regarding our customer base. However several million dollars worth of sales were transacted during our 1st Sourcewell RFP award. Our sales goals include materially improving these numbers throughout the next contract period.	As a private company, we do not reveal specific information regarding our customer base. However several million dollars worth of sales were transacted during our 1st Sourcewell RFP award. Our sales goals include materially improving these numbers throughout the next contract period.

Table 6: Ability to Sell and Deliver Service

Describe your company's capability to meet the needs of Sourcewell participating entities across the US and Canada, as applicable. Your response should address in detail at least the following areas: locations of your network of sales and service providers, the number of workers (full-time equivalents) involved in each sector, whether these workers are your direct employees (or employees of a third party), and any overlap between the sales and service functions.

Line Item	Question	Response *
25	Sales force.	Time Manufacturing Company, which has grown to more than 2,000 employees, and includes the brands Versalift, BrandFX, Aspen Aerials and Ruthmann. It has one of the largest North American sales forces in the industry. This includes both inside sales representatives, who focus on strategic, municipal, government, and national telecommunications accounts, and also regional sales managers, who focus on managing our North American and international corporate-owned, and third-party distribution networks. Our North American distributor network, many of whom have been partners for decades, have multiple locations throughout the US and Canada. They have built long-term relationships with government agencies, facilitators, municipalities and contractors. We believe that our strong relationships, and "lowest true cost of ownership" value proposition are at the core of our customer support-focused business.
26	Dealer network or other distribution methods.	Our distributor networks in the United States and Canada include dozens of corporate-owned and hundreds of partner companies that each have multiple locations. We strive to have multiple dealers in every U.S. state and nationwide coverage in every part of Canada. Through this network, which is closely-managed through a best-in-class technology consumer relationship management system, we ensure immediate followup to inquiries with a check and balance system designed to understand customer needs, account for any customizations, and ensure that this information is properly communicated across the entire sales, and manufacturing team.

27	Service force.	<p>The distribution network includes aerial equipment upfitting, sales, parts, testing, maintenance, troubleshooting and service at every location. Experienced, certified service technicians are available to perform scheduled and unscheduled maintenance at each location. Additionally, mobile service technicians are available throughout the US and Canada, with well-equipped trouble-trucks that can service equipment on the worksite. One of Time Manufacturing Company's brands is TRL, which provides Rental Fleets to our customers throughout the country. We rent equipment that spans the entire lineup, to ensure that when our customers need to augment their owned-fleets to get the job done. We have the ability to provide rental fleets where and when they need them.</p> <p>We strive to always have parts in stock where they will be needed and have the ability to expedite when needed to our entire coverage areas. In the case of Versalift customers, thousands of bucket truck replacement parts and accessories are available through our online parts store located at https://parts.versalift.com. These can be expedited and are shipped within 24 hours. Because every product is unique, we require that our customers know the part number before ordering. While these are found in the use manuals required by law to be kept in the vehicles, we also have staff available to answer both parts and service questions at our 24/7 (866-LIFT-U-UP) hotline number.</p>
28	Describe the ordering process. If orders will be handled by distributors, dealers or others, explain the respective roles of the Proposer and others.	<p>Sourcwell customers have the opportunity of ordering equipment in many ways. Our websites provide hundreds of leads monthly and are linked to a best in class Consumer Relationship Management (CRM) System that routes inquiries directly to a dealer in the customers region. This action takes just seconds and copies of the inquiry go to our dealers and also to the Regional Sales Manager responsible for that area. Additionally through the DEDICATED SOURCEWELL and GOVERNMENT website pages, customers can reach the Sourcwell Contract Administration team directly. https://versalift.com/government/ A dedicated resource will be assigned to chaperone the inquiry to delivery. This will include the ability for customers to speak with sales, engineering, and procurement associates that have deep familiarity with the use-cases for our equipment. When the order is placed a customer will receive a login to our Global Partner Program, as we believe that customers should be treated like Partners. This system will allow customers to explore all aspects of their purchasing process. This includes who to call, units, purchased, and many additional tools that will be used throughout the lifecycle of the product.</p>
29	Describe in detail the process and procedure of your customer service program, if applicable. Include your response-time capabilities and commitments, as well as any incentives that help your providers meet your stated service goals or promises.	<p>Customer Service requests at Versalift can be made several ways:</p> <ul style="list-style-type: none"> • Directly contacting any one of numerous locations in every state through a Versalift Certified Service Center • Visiting versalift.com/service and submitting a request online 24 hours a day, 7 days a week • Calling our toll free customer support center at 1-866-LIFT-U-UP from anywhere in the contiguous United States <p>We have the ability to expedite, ship or transport parts to any service center within the country, in some cases within the same day of request. Expedited shipping is also available. In the case of service-only, we have technicians available from all of our locations who, upon agreement with the client, can perform many operations, including repairs and part replacements, on site.</p> <p>Customer Service requests at BrandFX Body Company can also be made in several ways. Customers are able to contact their equipment distributors directly, to contact BrandFX directly by telephone, or to fill out a service form on the contact page at https://BrandFXbody.com/contact</p> <p>Customer Service requests at Aspen Aerials can be made in several ways as well. With regard to equipment service and support, the company offers an annual bridge inspection equipment service school at its headquarters in Duluth, MN, where bridge inspection equipment repair technicians from around the world gather to learn. Customers can submit a service request at any time through the contact form at https://aspenaerials.com/contact Additionally, the Aspen Aerials service and sales teams are available during regular business hours at (toll-free) 800-888-2773.</p> <p>At Time Manufacturing Company, once a call is received, a service ticket is issued on our customized internal Consumer Relationship Management (CRM) system, and a resolution course of action is established by appointing key personnel. All service contacts and leads are followed up on. Service staff performance is measured on response-time, first-time-solution, and the number of hours to close-out a ticket. Results of these tickets are shared with department heads in a REAL TIME manner. Each service representative is tracked for speed and accuracy through the ticketing system and challenging requests can be expedite immediately to the person in the organization best suited.</p>
30	Describe your ability and willingness to provide your products and services to Sourcwell participating entities in the United States.	<p>Time Manufacturing Company has a deep bench of dealers and authorized service providers throughout the United States. The network includes dealers (both corporate and 3rd party), 250 approved service centers for Versalift products. BrandFX has over 240 dealers nationwide. All Aspen Aerials inquiries are handled through our national service teams. Sourcwell contract sales training for all dealers is provided through the companies website and via our, and headquarters in Waco, TX. The Ruthmann brand has been popular in Europe for decades, and after the acquisition of Ruthmann including its facilities in America, we are now able to bring a unique set of high reach products to the US market.</p> <p>Time Manufacturing Company's websites include direct links to Government, Municipal, and Non-profit alternatives, and as of 2018, we have had a dedicated resource to handle all inquiries, RFP's and service requests. In addition a dedicated page with Sourcwell links is now available on all websites.</p>
31	Describe your ability and willingness to provide your products and services to Sourcwell participating entities in Canada.	<p>Time Manufacturing Company has a deep bench of dealers across Canada and recently acquired Calco, our largest dealer with locations across the country to launch Versalift Canada. A press release describing the acquisition can be found here - https://www.prnewswire.com/news-releases/versalift-acquires-calco-establishes-versalift-canada-301305642.html and in addition a dedicate Website providing service can be found at Canada.versalift.com. Further BrandFX with its 25 dedicated dealers in Canada offer Sourcwell engagements for the company. Sourcwell contract training for all dealers is provided through the company's website and via dedicated resources in our headquarters in Waco, TX. The Ruthmann brand has been popular in Europe for decades, and after the acquisition of Ruthmann including its facilities in America, we are proud to bring a unique set of high reach products to Canada. A recent delivery of a North America dedicate high reach product resulted in industry news coverage here - https://www.liftandaccess.com/article/first-ruthmann-t-235-canada</p> <p>Time Manufacturing Company's websites include direct links to Government, Municipal, and Non-profit alternatives, and as of 2018, we have had a dedicated resource to handle all inquiries, RFP's and service requests. In addition a dedicated page with Sourcwell links is now available on all websites.</p>
32	Identify any geographic areas of the United States or Canada that you will NOT be fully serving through the proposed contract.	<p>None, we have dedicated teams to service all areas.</p>

33	Identify any Sourcewell participating entity sectors (i.e., government, education, not-for-profit) that you will NOT be fully serving through the proposed contract. Explain in detail. For example, does your company have only a regional presence, or do other cooperative purchasing contracts limit your ability to promote another contract?	None	*
34	Define any specific contract requirements or restrictions that would apply to our participating entities in Hawaii and Alaska and in US Territories.	None, we have dedicated teams for these areas.	*

Table 7: Marketing Plan

Line Item	Question	Response *
35	Describe your marketing strategy for promoting this contract opportunity. Upload representative samples of your marketing materials (if applicable) in the document upload section of your response.	<p>Time Manufacturing Company prides itself on its sales and marketing capabilities, as they are regionalized and organized to meet the needs of all of our customers. Sourcewell members vary in their size, structure and procurement strategy, and our team has been working to better understand and build marketing materials that address each of these members based on a stakeholder persona model. Time Manufacturing Company has built a dedicated web page for government resources at https://versalift.com/government, where Sourcewell members can access the Government Services team, get additional information and use links that pertain to them.</p> <p>Sourcewell members can search for equipment by industry focus through an equipment menu, and search by Fleet Application and several attributes, including working height. Additionally, equipment can be compared, sorted and filtered at https://versalift.com/bucket-truck, using our custom-built bucket truck comparison tool.</p> <p>There are several other ways to locate a distributor, including dedicated third party distributor landing pages and prominently located Dealer link at the top of every Time Manufacturing Company website, including TimeMFG.com Versalift.com, BrandFXBody.com, AspenAerials.com, RuthmannReachmaster.com, TRLRents.com, and UtilityTruckTrader.com</p> <p>We have an experienced user experience (UX) team that has been working to make the Versalift, BrandFX, Ruthmann, and Aspen Aerials websites the best in the industry. These websites enjoy success as Page 1 search results for over 100 keywords used to describe the product and industry applications of the company. For example, this has led the Versalift website traffic to increase from less than 2,000 visits a month in 2017 to over 15,000 monthly visits in 2021. As a leader in providing knowledge, engineering application for the electric utility, telecommunications, sign light and traffic, forestry, wind energy, and plane deicing industries, we have worked hard to make the website easy to navigate and to provide a knowledge orientation for customer seeking information. An advanced mega-menu system has been developed which provides fast access to all industries including Government.</p> <p>In addition, in order to make purchasing easier for Sourcewell members, website viewers they can search Versalift equipment by product type rather than application, as RFPs are often written with this language.</p> <p>Because Time Manufacturing Company is focused on providing Sourcewell Members with exactly the right choice of product to meet their needs, we have made available on our website all specifications, as well as links to contact engineering, to ensure that the buying process is simple, straightforward, and efficient.</p> <p>Examples include:</p> <p>Versalift's popular 45 foot Articulated Telescopic Insulated Aerial lift: https://versalift.com/bucket-truck/vst-40-i/</p> <p>Ruthmann Steiger 295ft high Reach Aerial Lift https://ruthmanreach.wpengine.com/ruthmann-models/ruthmann-t-295a/</p> <p>BrandFX has a dedicated Government Website which discusses in detail the advantages of using advanced lightweight composite materials to save fuel and reduce a carbon footprint. https://brandfxbody.com/industry/municipal-government/</p> <p>ADVERTISING IN INDUSTRY JOURNALS - Our products are designed to deliver a complete solution, and often multiple units are designed to be used as part of a crew. We often market in this manner through email, advertising, and by promoting them through our network of websites. For example, advertisements are shown in industry quarterly periodicals.</p>

36	Describe your use of technology and digital data (e.g., social media, metadata usage) to enhance marketing effectiveness.	<p>With a strong digital presence across its portfolio of brands, Time Manufacturing Company has a network of websites that are used in support of sales, service, parts support, warranty claims management, and equipment training. We have deep, communication-oriented content throughout the site and regularly update our blog pages in order to share valuable information with our customers. We track all website behavior using established best practices designed by Google Analytics. We maintain a highly active network and update our social media daily, with dedicated social media coordinators who are responsible for sharing valuable detailed information with our followers.</p> <p>Our websites are content-driven, built in the world-class Wordpress Foundation, and we have a dedicated team of experts who have custom-coded the site for optimal performance on desktop, laptop, tablet, and mobile devices. Using only clean, necessary coding, the sites experience super fast load times that are additionally benefited from cache servers on a top tier hosting facility.</p> <p>Website analytics are examined bimonthly for audience, behavior, lead generation, and product engagement. This information is reported in a virtual Policy Meeting which includes all department heads. We use website activity as an indicator of interest in products and services. This allows the company to better understand customer behavior and also efficiently predict needs for supply chain and human operations. Google analytics are reported and added to a company-wide Dashboard which is accessible to all division heads, managers, and decision-making associates.</p> <p>Linked to the websites are a top tier E-commerce store and Time Manufacturing Company world-class Customer Relationship Management (CRM) System that is used to track and personalize all client communications. This allows the company to quickly understand and sort client needs, view previous orders, and quickly route questions to dedicated associates. In support of our customers, we have developed a Global Partner Program Portal which allows any customer to login from any device anywhere in the country to find part-lists, order parts, track service dates, and schedule service based on unit serial numbers. This program is a best-in-class, value-added service that comes standard for every Sourcewell customer purchase.</p>
37	In your view, what is Sourcewell's role in promoting contracts arising out of this RFP? How will you integrate a Sourcewell-awarded contract into your sales process?	<p>In our view, Sourcewell's role in promoting contracts arising from this RFP is limited to presenting the opportunity to its membership and updating contact information to the Time Manufacturing Company Dedicated Sourcewell Liaison. We are aware that Sourcewell members are not obligated to purchase, and we are confident in our ability to deliver the best equipment, service, training and replacement parts to all Sourcewell member organizations. Sourcewell-awarded contracts will be managed by a dedicated Sourcewell liaison, who will integrate contracts into the company's production cycle. Tools for order tracking and customer relationship management accessible to the Sourcewell Liaison will ensure that Sourcewell members receive the best quality service available.</p> <p>Time Manufacturing Company has regularly scheduled meetings with both its internal sales, marketing, and sales support staff, as well as monthly meetings with distribution partners. When awarded the Sourcewell contact we will execute upon a 3 phase rollout program across the country.</p> <p>Sourcewell Sales Meetings Our company has dedicated Regional Sales Managers (RSMs) that are responsible for territorial distribution partners. These RSMs regularly visit with Distributors in their territories and can call a meeting of a distributor's sales staff in order to relay important information, such as the awarding of a Sourcewell member contract, as needed. In this meeting, which will include the Sourcewell member liaison, contact information, pricing information and access to configurations will be shared. Additional documentation will be made readily available to all pertinent sales teams with our distribution network.</p> <p>Dedicated Sourcewell Website Upon clicking on the link on the Sourcewell website, qualified customers will be able to access a secure website designed to facilitate fast access to general pricing, request for quote, access to designated parts and service locations. The Versalift salesforce will have direct access to pricing and other relevant details.</p> <p>Integrated Marketing Time Manufacturing Company brands will launch a term-wide marketing program that will include social media, email, and print collateral that can be shared internally as well as with Sourcewell members.</p>
38	Are your products or services available through an e-procurement ordering process? If so, describe your e-procurement system and how governmental and educational customers have used it.	<p>Because our products have many optional features designed to meet specific customer needs, initial orders should be placed directly through members of the sales team. However, parts and service, and several other benefits, can be accessed through our Global Partner Program (described above), a proprietary, web-based client service portal. Initially launched to serve only our largest strategic accounts, Global Partner Program is now available to all customers who purchase equipment through the Sourcewell Contract.</p>

Table 8: Value-Added Attributes

Line Item	Question	Response *
-----------	----------	------------

<p>39</p>	<p>Describe any product, equipment, maintenance, or operator training programs that you offer to Sourcewell participating entities. Include details, such as whether training is standard or optional, who provides training, and any costs that apply.</p>	<p>According to ANSI A92.2, Section 10.2, all aerial lift operators must be trained, familiarized, and authorized to use the aerial lift on which they operate. The Versalift training offering is designed to familiarize learners with ANSI safety guidelines and key operational features of the aerial lift.</p> <p>An initial in-service training is included with the purchase of the aerial unit and will be administered at the time the aerial is delivered. Additional training options are available and can be customized, as needed, to the user and the aerial unit.</p> <p>These options include:</p> <p>Instructor-led service technician training: Classes typically last 2 days, are model-specific, and class size is limited to 12 people. The class will be facilitated by a Versalift qualified instructor. The facilitator will familiarize learners with the contents of the Operator Manual. The class is built around the ANSI A92.2 standard and focuses on safety when working on or around an aerial lift, lift operation, maintenance procedures and adjustments, troubleshooting techniques, and emergency retrieval procedures. This class requires access to the aerial lift.</p> <p>Self paced e-learning: This class is accessible by any internet compatible device. Online courses take approximately 1 to 1-1/2 hours to complete. It has been developed and tested by Versalift. Each section of the course is linked to a specific section of the ANSI A92.2 guidelines, allowing for analysis of the learner's grasp of core concepts before final authorization to operate is granted. Learners may complete the course in one sitting or over a period of time, as the Learning Management System (LMS) will track and save the learner's progress throughout the course. Tracking of assessments and course completion is stored in a secure LMS and accessible at any time.</p> <p>Online and in person operational training classes are now available for every product that we manufacture. Versalift also offers maintenance training classes on an as-needed basis.</p> <p>Online Training for Aerial Lift Operation at Versalift Versalift offers online aerial lift training for operation by a suite of digital and online learning tools focused specifically on the safe operation of Versalift vehicle-mounted aerial lifts. The goal of Versalift Aerial Lift Training interactive training programs is to ensure operator safety and to support a perfect safety record, while reinforcing the operator behaviors that extend the useful working life of the aerial lifts themselves. Those operators and technicians who complete Versalift Aerial Lift Training training courses are trained to be safety advocates. https://versalift.com/aerial-lift-training/</p> <p>Bridge Inspection Equipment Service School at Aspen Aerials Bridge inspection school at Aspen Aerials is an annual opportunity for bridge inspection engineers and technicians to benefit from classroom training, hands-on maintenance training, safe equipment setup and operation and ANSI A92.8 Safety review. Aspen Aerials is the market leader in North American bridge inspection equipment, and is attended by professionals from across North America.</p>
<p>40</p>	<p>Describe any technological advances that your proposed products or services offer.</p>	<p>Versalift, BrandFX, Aspen Aerials, Ruthmann and BlueLine are each Time Manufacturing Company brands that are innovation and engineering leaders. Versalift has several innovative new product offerings that simplify decision making and task completion for technicians on the job. For example, new Versalift bucket trucks for 5G installation feature climate controlled splicing cabins that enable technicians to work long hours. BrandFX has innovated in designing a truck body that is made from 100% composite material, and is the lightest commercial truck body available in North America. Ruthmann</p> <p>Advanced Safety Isolation Systems - Versalift Electroguard and TruGuard® safety systems combine to offer the safest telescopic insulated aerial units on the market, at any height and position, including fully retracted.</p> <p>SlopeMax is a brand new engineering innovation that allows technicians to work in safer conditions without the need to constantly check slope angle indicators. SlopeMax is a passive operating system that will measure the slope angle of the surface and boom, and limit the horizontal reach via the lower boom function when necessary. It is a great example of the culture of innovation and safety at Time Manufacturing Company, and allows the firm to maintain compliance with soon-to-be released ANSI standards for safe operation.</p> <p>SlopeMax - Technical Explanation A system of angular sensors located to measure the aerial base angle and lower boom angle relative to horizontal. The system limits the operating envelope depending on the aerial lift base angle. With the base angle within 5 degrees (or predetermined angle depending on aerial lift model) of horizontal, the aerial lift is allowed to operate to its full envelope range. When the base angle exceeds 5 degrees (or predetermined angle depending on aerial lift model) above horizontal, the structural, functional, and overturning stability limits may be exceeded when the lift platform is at a maximum horizontal position. To prevent this the lower boom maximum raised position is limited, which will reduce the horizontal position and thus reduce loading due to horizontal position below the aerial lift maximum load limits. If the base angle exceeds a maximum-operating angle, the lower boom raise (elevate) function will be disabled and not allowed to raise from its stowed position. The sensors are part of a control system that will control the hydraulic limit of the lower boom.</p> <p>Quality Assurance Checkpoints - Torque striping is an extra step taken to ensure the quality of Versalift equipment. All critical bolts are torque seal marked, which allows lift operators to efficiently conduct daily visual inspections. Additionally, every critical pin on the bucket truck and lift assembly has a redundant pin-set, which is then torque striped.</p> <p>Special Innovations - Versalift, Ruthmann, and Aspen Aerials have innovations that have evolved from decades of feedback from customers. Too numerous to illustrate in details here, just some of these includes specialized cockpit controls (fy by wire, metal handles, emergency stop features, bluetooth controls, secondary (on ground controls), remote controls, etc), stability technologies such as multiple types of outriggers with the capability to short-jack as needed on some of the larger units. BrandFX has hundreds of design variables to meet the needs of any fleet customer with a custom-designed mold that decreases weight, increases strength, and creates the most durable products in the industry. Aspen Aerial uses a proprietary design to allow for bridge inspection without the need for outriggers which impede traffic and damage bridge surfaces. In addition, multiple basket-designs and multiple reach machines with multiple booms allow their series of bridge inspection equipment to be outfitted for any job.</p>
<p>41</p>	<p>Describe any "green" initiatives that relate to your company or to your products or services, and include a list of the certifying agency for each.</p>	<p>Environmental Policy Statement - Time Manufacturing Company At Time Manufacturing Company we will conduct our business in ways that responsibly sustain, protect and preserve the natural environment.</p> <p>Time Manufacturing is committed to a goal of zero environmental occurrences in our operations. We will accomplish this goal by:</p>

Ensuring the proper disposal of chemicals and waste
Proactively reducing, reusing and recycling of waste
Using resources, including energy and water, efficiently
Educating employees on plant environmental mitigation
Complying with all environmental regulations

Time Manufacturing Company Environmental Programs Include:
Accidental Chemical Spills Management and Response
Non RCRA Regulated & Universal Waste Management
Wastewater Monitoring and Testing Program
Storm Water Pollution Prevention (SWPP) Program
Spill Prevention Control and Countermeasure (SPCC) Program

Biodegradable Hydraulic Oil is Always an Available Option at Versalift

As a hydraulic systems manufacturer, Versalift works with the nation's top supplier of environmentally friendly hydraulic fluid. The oil is biodegradable, which reduces some of the unintended impacts of accidental leakage. As of 2019, every Versalift bucket truck in the North American market is available with Versalift's proprietary green oil. Learn more about Versalift green initiatives at <https://versalift.com/green-initiatives/>

Product Carbon Footprint

"Time Manufacturing is doing everything possible to provide products that have a carbon neutral footprint like lightweight truck bodies, the ePTO and electric/hybrid chassis. We have equipment that is designed and developed to maintain wind energy generators, something that is important to reduce our carbon footprint. It is important for our company to support that type of industry to be carbon neutral to protect our planet. Because it's not just for us. There are other generations coming along, and we have to think about that." James Christian, VP Engineering

Improved First Time Quality is Waste Reduction

According to the United States Environmental Protection Agency, one of the most effective ways to optimize the carbon footprint of a manufacturing company is to improve the first time quality of the output. Improved first time quality drives the overall level of waste downward, which reduces input costs. According to the EPA note on sustainability, companies that improve their operational efficiency by reducing waste are building long-term business viability and success.

The Strong Business Case for Sustainability

By building a business case for sustainability, the EPA shows that reducing waste is a highly profitable way to respond to regulatory constraints, while at the same time accessing new customers, strengthening the brand, building public trust, and being well-positioned to respond to any new opportunities that might increase its competitive advantage. - <https://epa.gov/sustainability/sustainable-manufacturing>

Opportunities in Clean Technology/Renewable Energy

Time Manufacturing Company Lightweights Units to Improve Safety and Efficiency

Fleets Can Do More Than Go Hybrid - Lightweighting Makes an Impact

The U.S. Department of Energy states that for every 100 pounds of weight added to a vehicle, MPG is reduced by up to 2 percent. Conversely, by reducing vehicle weight, MPG is increased, saving fleets money. Many fleets are going green by incorporating hybrid and CNG trucks, but they shouldn't stop there. By incorporating lightweight composite truck bodies, fleets will continue to see improved return on investment.

BrandFX - Fiberglass Division - Advanced Composite Materials

BrandFX advanced composite truck bodies allow fleets to downsize the weight of their equipment with minimal impact on payload. That means thousands of dollars in bottom line life cycle savings per fleet unit. Data suggests that by taking advantage of truck rightsizing, alternative fuels and lightweight materials, fleets can accomplish up to 50% fuel savings as well. Lightweight, long-lasting truck bodies have lower emissions and lower maintenance costs.

BrandFX manufactures truck bodies from advanced composite materials which prove not only to be lighter than steel, stronger than aluminum, but also have enumerable environmental advantages by being lightweight. Many of the truck body units sold are transferred to new chassis and many are seen in operation more than 30 years after their purchase date. Time Manufacturing Company's acquisition of BrandFX enabled resources to extend manufacturing to include buckets and booms.

Versalift ePTO Systems Reduce Environmental Impact

Versalift Provides Power Source Solutions

Versalift creates aerial lift equipment with the future in mind. The solution for how to run multiple mechanical systems using one vehicle's power source has been in development by Versalift for decades. Versalift offers their customers Electric Drive™.

Electric Drive™ Saves Fuel and Improves Efficiency

Versalift delivers the highest levels of safety, quality and reliability to its customers every day. The cost savings and reduced environmental impact that can be found within the Versalift Green Initiative represent another way the company delivers value to its customers.

Electric Drive™ offers fleet managers a way to save fuel and improve efficiency by powering the lift and other functional systems of a bucket truck without running its engine.

Electric Drive™ Advantages

Electric Drive™ operates during aerial run time and includes features like full flow for hydraulic tool circuit operation, battery recharge of existing truck alternator, and full power-to-tool circuit operation. During its nearly 40 years of field operation, Electric Drive™ has been extensively tested and proven to create significant savings on fleet fuel costs. With Electric Drive™, fleets can eliminate idle time, spend less money on fuel, stop contributing to noise pollution, decrease the amount of emissions from your truck, eliminate tailpipe emissions while working at the site, minimize impact on payload and reduce maintenance costs.

Ruthmann, a Time Manufacturing Company Brand, a Leader in Wind Energy Blade Maintenance

The United States Increases Wind Energy Initiatives

Wind generated electricity now accounts for approximately 8.5% of total output in the United States, and approximately 45% of sustainably generated electric power. Electric power generated by wind is remarkably inexpensive to produce once the infrastructure is in place. The states of Texas and Oklahoma, which are perhaps best known as big oil states, also happen to be the nation's leaders in wind-generated electricity. This is not an accident: wind-generated electricity is currently the most efficient application of renewable energy generation. The most effective and efficient way to service and maintain wind turbines is through the use of high access work platforms reaching in excess of 200 feet.

		<p>Ruthmann, a Time Manufacturing brand, Supports the Wind Energy Industry High access work platforms are an integral part of wind energy installation, maintenance and repair. Ruthmann high access work platforms are a wind energy industry leader and directly contribute to how wind energy will succeed in generating greater amounts of electric power.</p> <p>Principally through Ruthmann, but also through its other high reach brands, Time Manufacturing Company supports the wind-powered electricity generation and wind farm maintenance industries in the United States, and around the world, deploying wind-turbine blade maintenance units to organizations across Europe, Africa, Asia and South America.</p> <p>Safer and More Reliable Wind Energy Production with Ruthmann Equipment Internationally, Ruthmann is known for its high reach innovations designed to support the wind energy industry. Ruthmann engineers design units with enormous reach on relatively lightweight work platforms. At heights commonly exceeding 200 feet, these units are capable of remaining highly stable at full working height and load in windy conditions, ensuring efficiency and safety of wind energy technicians. Ruthmann high access work platforms stow quickly, designed to return to their stowed traveling position in minutes. Exceeding dielectric testing of ANSI and OSHA, they offer the highest quality of safety for effective installation, blade/turbine maintenance, repair and inspection of wind turbines and blades.</p>
42	Identify any third-party issued eco-labels, ratings or certifications that your company has received for the equipment or products included in your Proposal related to energy efficiency or conservation, life-cycle design (cradle-to-cradle), or other green/sustainability factors.	Not Applicable
43	Describe any Women or Minority Business Entity (WMBE), Small Business Entity (SBE), or veteran owned business certifications that your company or hub partners have obtained. Upload documentation of certification (as applicable) in the document upload section of your response.	Not Applicable
44	What unique attributes does your company, your products, or your services offer to Sourcewell participating entities? What makes your proposed solutions unique in your industry as it applies to Sourcewell participating entities?	<p>Time Manufacturing Company brands offer a complete solution to Sourcewell members in our family of utility vehicles and equipment - bucket trucks, high access aeriels, compact aeriels, service trucks, cable placers and digger derricks. We support our customers by providing a complete fleet solution through hundreds of locations across North America. This complete fleet solution includes sales, service, parts, equipment testing, onsite and virtual training, equipment financing, warranty service, used equipment and short term rental solutions.</p> <p>Since the company has both manufacturer-owned, and also 3rd party distributors, service centers, and parts suppliers, we can provide Sourcewell members with everything that they need to keep our products in service, on the jobsite, and performing the work that they were designed to do. In addition, since Time Manufacturing Company provides Sourcewell with a dedicated liaison, we can ensure that Sourcewell members will know who to contact and where to find answers.</p> <p>Having multiple brands across multiple industries allows Time Manufacturing Company the unique ability to employ economies of scale to achieve more competitive supply chain function. As a large organization with manufacturing facilities on several continents, we can leverage internal teams to help meet demand, even when global forces make this difficult for the industry.</p>

Table 9: Warranty

Describe in detail your manufacturer warranty program, including conditions and requirements to qualify, claims procedure, and overall structure. You may upload representative samples of your warranty materials (if applicable) in the document upload section of your response in addition to responding to the questions below.

Line Item	Question	Response *
45	Do your warranties cover all products, parts, and labor?	All products are covered (parts and labor) for a period of one year from the date of service. In addition, longer term warranties are available for an additional charge. Warranties are valid throughout the term, can be extended for additional periods, and can be serviced through any of our manufacturer-owned, or 3rd party distribution partners in every state.
46	Do your warranties impose usage restrictions or other limitations that adversely affect coverage?	The only limitations of warranty coverage is abuse of the equipment or failure to adhere to the periodic maintenance schedule.
47	Do your warranties cover the expense of technicians' travel time and mileage to perform warranty repairs?	Yes. Travel is covered for a period of thirty (30) days.
48	Are there any geographic regions of the United States or Canada (as applicable) for which you cannot provide a certified technician to perform warranty repairs? How will Sourcewell participating entities in these regions be provided service for warranty repair?	All geographic areas in the U.S. are covered. Sourcewell members will be able to access certified technicians to perform warranty repairs, as Time Manufacturing Company distributors cover the entire United States and Canada.
49	Will you cover warranty service for items made by other manufacturers that are part of your proposal, or are these warranties issues typically passed on to the original equipment manufacturer?	Time Manufacturing Company covers and manages all warranty claims for components used in the assembly of our equipment. During the warranty periods, our team covers all items.
50	What are your proposed exchange and return programs and policies?	While we do not have an exchange program, the return policy is thirty (30) days from date of sale. Warrantied parts can be returned via RMA for credit. Electronic components are not available for return due to their sensitive nature. Our company's products are known for their reliability and longevity. This in turn gives them a better than average retained value as they age. We recommend that unit should be traded in towards a new product at planned intervals and have our Utility Truck Trader brand to facilitate this.
51	Describe any service contract options for the items included in your proposal.	Two extended warranty periods are available

Table 10: Payment Terms and Financing Options

Line Item	Question	Response *
52	Describe your payment terms and accepted payment methods?	NET 30 Time Manufacturing Company facilitates multiple payment, financing, flexible leasing, and transfer options with a dedicated Versalift Capital division with dedicated staff to help facilities purchase and payment through disposition. More information is available at https://versalift.com/capital
53	Describe any leasing or financing options available for use by educational or governmental entities.	YES, details and contact information can be found at https://versalift.com/versalift-capital/ Versalift Capital offers industry knowledge, responsiveness and personal service to fleet and contractor customers across North America. We can offer competitive financing options because we know our equipment, its durability, and its residual value better than anyone else. We have extremely competitive programs for the single lift buyer, a private or investor owned utility or a municipality with hundreds in their fleet. We offer Operating (Fair Market Value) Leases which are based on a residual purchase option at the end of the lease. This allows you to structure your lease for the period of time you will need to use the equipment and decide at the end if you want to buy it or walk away. Operating lease programs are also available with a fixed price Early Buyout Option (EBO). Capital (\$1 out) Leases are very similar to a traditional loan, in that you finance the cost of the purchase over time with a resulting final payment of \$1 which then transfers ownership. The advantage of Capital Leases over Purchase Financing is in regard to the rules of ownership whereby Capital leases remain operation expenses from an accounting standpoint throughout the length of the lease. Terminal Rental Adjustment Clause (TRAC) Leases combine all of the advantages of leasing while retaining an option to buy out the equipment at the end of the lease at an agreed upon residual value. This is particularly attractive with Versalift High Reach equipment as they have been known to remain in service for over 30 years
54	Describe any standard transaction documents that you propose to use in connection with an awarded contract (order forms, terms and conditions, service level agreements, etc.). Upload a sample of each (as applicable) in the document upload section of your response.	Sourcewell member purchase orders will be processed directly through Versalift (Time Manufacturing Company) only. Upon receipt of purchase orders, they are stamped and identified as "SOURCEWELL", therefore all processes including order entry, installation, invoicing, etc. are referenced to Sourcewell. During invoicing, Accounting documents each sale to a Sourcewell account, which generates total sales along with Sourcewell administrative fees calculated for quarterly reporting.
55	Do you accept the P-card procurement and payment process? If so, is there any additional cost to Sourcewell participating entities for using this process?	Yes we accept P-cards

Table 11: Pricing and Delivery

Provide detailed pricing information in the questions that follow below. Keep in mind that reasonable price and product adjustments can be made during the term of an awarded Contract as described in the RFP, the template Contract, and the Sourcewell Price and Product Change Request Form.

Line Item	Question	Response *
56	Describe your pricing model (e.g., line-item discounts or product-category discounts). Provide detailed pricing data (including standard or list pricing and the Sourcewell discounted price) on all of the items that you want Sourcewell to consider as part of your RFP response. If applicable, provide a SKU for each item in your proposal. Upload your pricing materials (if applicable) in the document upload section of your response.	See attached price spreadsheet.
57	Quantify the pricing discount represented by the pricing proposal in this response. For example, if the pricing in your response represents a percentage discount from MSRP or list, state the percentage or percentage range.	Base pricing reflects a 30% percentage discount off our standard price of the aerial portion only. Accessory pricing reflects a 15% discount off standard prices.
58	Describe any quantity or volume discounts or rebate programs that you offer.	Quantity Discounts: 2 to 4 -1% 5 to 10 - 2% 11 to 20 - 3% 21 plus - 4%
59	Propose a method of facilitating "sourced" products or related services, which may be referred to as "open market" items or "nonstandard options". For example, you may supply such items "at cost" or "at cost plus a percentage," or you may supply a quote for each such request.	Open market items requested by the Sourcewell member will be included in the quote and identified as "Open market Item."
60	Identify any element of the total cost of acquisition that is NOT included in the pricing submitted with your response. This includes all additional charges associated with a purchase that are not directly identified as freight or shipping charges. For example, list costs for items like pre-delivery inspection, installation, set up, mandatory training, or initial inspection. Identify any parties that impose such costs and their relationship to the Proposer.	NONE
61	If freight, delivery, or shipping is an additional cost to the Sourcewell participating entity, describe in detail the complete freight, shipping, and delivery program.	All Sourcewell sales are FOB our installation locations. (See Distributor Map) Because these installation locations are positioned throughout the country and Canada, delivery costs are kept at a minimum to the Sourcewell member. Delivery freight will be quoted from these locations to the end user at a rate of \$2.27 per mile. All deliveries are set up by Company or arranged through our install distributor.
62	Specifically describe freight, shipping, and delivery terms or programs available for Alaska, Hawaii, Canada, or any offshore delivery.	In addition to shipping process above in Item 61, any additional off shore freight charges to the nearest port will be quoted to the Sourcewell member during the quoting process.
63	Describe any unique distribution and/or delivery methods or options offered in your proposal.	All Sourcewell sales are FOB our installation locations. (See Distributor Map) Because these installation locations are positioned throughout the country and Canada, delivery costs are kept at a minimum to the NJPA member.

Table 12: Pricing Offered

Line Item	The Pricing Offered in this Proposal is: *	Comments
64	c. better than the Proposer typically offers to GPOs, cooperative procurement organizations, or state purchasing departments.	Sourcwell members receive a significant discount when compared to our typical customers.

Table 13: Audit and Administrative Fee

Line Item	Question	Response *
65	Specifically describe any self-audit process or program that you plan to employ to verify compliance with your proposed Contract with Sourcwell. This process includes ensuring that Sourcwell participating entities obtain the proper pricing, that the Vendor reports all sales under the Contract each quarter, and that the Vendor remits the proper administrative fee to Sourcwell. Provide sufficient detail to support your ability to report quarterly sales to Sourcwell as described in the Contract template.	A Sourcwell work procedure form was developed to self audit each NJPA order from receipt of purchase order to filing NJPA administration fee. Each individual form will be included in the job file.
66	If you are awarded a contract, provide a few examples of internal metrics that will be tracked to measure whether you are having success with the contract.	All information regarding customers, products, service, warranty claims, and customer satisfaction are recorded for all customer of Time Manufacturing Company. This information is shared through our internal dashboarding system and transparently shown to all stakeholders relevant to the sale.
67	Identify a proposed administrative fee that you will pay to Sourcwell for facilitating, managing, and promoting the Sourcwell Contract in the event that you are awarded a Contract. This fee is typically calculated as a percentage of Vendor's sales under the Contract or as a per-unit fee; it is not a line-item addition to the Member's cost of goods. (See the RFP and template Contract for additional details.)	A 2% administrative fee will be paid to Sourcwell calculated on sales under this contract.

Table 14A: Depth and Breadth of Offered Equipment Products and Services

Line Item	Question	Response *
68	Provide a detailed description of the equipment, products, and services that you are offering in your proposal.	<p>A Portfolio of Innovation</p> <p>Time Manufacturing Company has a portfolio of industry-leading brands that are all known for their innovative products.</p> <ul style="list-style-type: none"> • Versalift provides state-of-the-art lightweight, durable aerial lifts from 29 to 180 feet. Additionally, the company manufactures digger derricks, cable placers, high reach aeriels and provides service coverage across the United States and Canada. • BrandFX provides lightweight, advanced composite truck Line & Service truck bodies that improve payload capacity, improve fuel efficiency and reduce wear on basic systems such as brakes and suspension. Additionally, the company offers a full suite of Topper and Tonneau covers that improve function and security for lightweight commercial vehicles. The vertically integrated company also manufactures Booms and Buckets. • Aspen Aeriels is the leading North American manufacturer of bridge inspection equipment. Headquartered in Duluth, MN, the company provides innovative bridge inspection equipment that can be found in every US State, and hosts a popular service and operation school for its equipment. • Ruthmann is a leading manufacturer of aerial lifts in Europe and now available in North America. The company's innovative product line includes the most capable high reach aerial work platforms at 90 meters in North America. Ruthmann high access aerial lifts are used to service wind turbines and blades. <p>Time Manufacturing Company websites are organized to help you quickly obtain detailed information on each family of products including spec sheets and contact information. The flagship websites can be found at:</p> <ul style="list-style-type: none"> • https://versalift.com/ • https://brandfxbody.com/ • https://www.ruthmannreachmaster.com/ • https://aspenaeriels.com/
69	Within this RFP category there may be subcategories of solutions. List subcategory titles that best describe your products and services.	<p>Versalift - Aerial Lifts With a Lower True Cost of Ownership</p> <p>Versalift provides fleets with lower true cost of ownership through smarter and more reliable design. Through the use of stronger, lightweight materials, Versalift equipment is safer and more reliable, while being easier to maintain. (Sustainability, p.7)</p> <p>Versalift End Markets</p> <ul style="list-style-type: none"> • Telecommunications Construction & Maintenance • Electric Utility Distribution and Transmission Construction & Maintenance • Forestry, Line Clearing, Tree care • Gas, Oil, and Mining Inspection • Sign, Light & Signal Maintenance • Residential & Commercial Services Fleet and Building Maintenance • Wind Turbine Blade Maintenance • Other Construction Applications <p>BrandFX Advanced Composite - Fiberglass Division</p> <p>Brand FX was acquired by Time Manufacturing Company in 2019. As a vertically integrated fiberglass division manufacturing advanced lightweight composite Bodies, Boom, and Buckets for the Line and Service Worktrucks. BrandFX sells to both internal Versalift and also external OEM and retail fleet end-markets.</p> <ul style="list-style-type: none"> • Telecommunications • Construction • Roadside Mechanics • Agriculture • Electric Utility • Forestry, Line Clearing, Tree care • Gas, Oil, and Water Utilities • Sign, Light & Signal Maintenance • HVAC and Plumbing • Pest Control • Commercial Fleets <p>Aspen Aeriels Supports Industries that Strengthen our Infrastructure</p> <p>Aspen Aeriels provides world-class bridge inspection equipment to bridge engineering and inspection companies and government entities in the United States and Europe. Recent infrastructure and public safety legislation will ensure the improvement and maintenance of more than 45,000 American bridges. Aspen Aeriels, a Time Manufacturing Company brand, is growing its capacity to meet significant demand for bridge inspection and repair services across the United States.</p> <p>Ruthmann - European Manufacturer Of Aerial Work Platforms</p> <p>Ruthmann goes to market under the brands Ruthmann, Steiger, Ecoline, and Bluelift. The company's line of aerial lift devices expand Time Manufacturing Company's offering to include Wind Turbine Blade Maintenance business in North America as well as support the many specialized access needs of telecommunications, electric utility and other essential end customers around the world. The Blueline, JIBBI, and BIBBI products are also used for building maintenance activities.</p>

Table 14B: Depth and Breadth of Offered Equipment Products and Services

Indicate below if the listed types or classes of equipment, products, and services are offered within your proposal. Provide additional comments in the text box provided, as necessary.

Line Item	Category or Type	Offered *	Comments
70	Telescopic, articulated, mast, and boom, aerial lifts, towers, buckets, and platforms	<input checked="" type="radio"/> Yes <input type="radio"/> No	Complete fleet solutions are available
71	Digger derricks, and cable placing, pulling, and tensioning equipment	<input checked="" type="radio"/> Yes <input type="radio"/> No	Complete fleet solutions are available
72	Directional drills, trenchless excavation equipment, thrust and boring machines, soil piercing tools, trenchers, rock wheels, and pile drivers	<input type="radio"/> Yes <input checked="" type="radio"/> No	NA
73	Utility locating equipment	<input type="radio"/> Yes <input checked="" type="radio"/> No	NA
74	Accessories, supplies, replacement or wear parts, and services related to the offering of equipment in Lines 69-72	<input checked="" type="radio"/> Yes <input type="radio"/> No	Complete fleet solutions are available

Table 15: Exceptions to Terms, Conditions, or Specifications Form

Line Item 75. NOTICE: To identify any exception, or to request any modification, to the Sourcwell template Contract terms, conditions, or specifications, a Proposer must submit the exception or requested modification on the **Exceptions to Terms, Conditions, or Specifications Form** immediately below. The contract section, the specific text addressed by the exception or requested modification, and the proposed modification must be identified in detail. Proposer's exceptions and proposed modifications are subject to review and approval of Sourcwell and will not automatically be included in the contract.

Contract Section	Term, Condition, or Specification	Exception or Proposed Modification

Documents

Ensure your submission document(s) conforms to the following:

- Documents in PDF format are preferred. Documents in Word, Excel, or compatible formats may also be provided.
- Documents should NOT have a security password, as Sourcwell may not be able to open the file. It is your sole responsibility to ensure that the uploaded document(s) are not either defective, corrupted or blank and that the documents can be opened and viewed by Sourcwell.
- Sourcwell may reject any response where any document(s) cannot be opened and viewed by Sourcwell.
- If you need to upload more than one (1) document for a single item, you should combine the documents into one zipped file. If the zipped file contains more than one (1) document, ensure each document is named, in relation to the submission format item responding to. For example, if responding to the Marketing Plan category save the document as "Marketing Plan."

- [Pricing](#) - 2022 Sourcwell Price List.xlsx - Wednesday November 03, 2021 13:04:49
- [Financial Strength and Stability](#) - FS - Time Manufacturing - 12-31-20 - Final.pdf - Wednesday November 03, 2021 13:05:07
- [Marketing Plan/Samples](#) - Sourcwell RFP 2021 - Marketing & Training Plan - TIME MANUFACTURING COMPANY.pdf - Tuesday November 02, 2021 14:41:32
- WMBE/MBE/SBE or Related Certificates (optional)
- [Warranty Information](#) - STANDARD Warranty Statement.pdf - Wednesday November 03, 2021 13:05:23
- [Standard Transaction Document Samples](#) - Sourcwell Sales Order Acknowledgement.pdf - Wednesday November 03, 2021 14:56:00
- [Upload Additional Document](#) - Certificate of Insurance.pdf - Wednesday November 03, 2021 14:32:08

Addenda, Terms and Conditions

PROPOSER AFFIDAVIT AND ASSURANCE OF COMPLIANCE

I certify that I am the authorized representative of the Proposer submitting the foregoing Proposal with the legal authority to bind the Proposer to this Affidavit and Assurance of Compliance:

1. The Proposer is submitting this Proposal under its full and complete legal name, and the Proposer legally exists in good standing in the jurisdiction of its residence.
2. The Proposer warrants that the information provided in this Proposal is true, correct, and reliable for purposes of evaluation for contract award.
3. The Proposer, including any person assisting with the creation of this Proposal, has arrived at this Proposal independently and the Proposal has been created without colluding with any other person, company, or parties that have or will submit a proposal under this solicitation; and the Proposal has in all respects been created fairly without any fraud or dishonesty. The Proposer has not directly or indirectly entered into any agreement or arrangement with any person or business in an effort to influence any part of this solicitation or operations of a resulting contract; and the Proposer has not taken any action in restraint of free trade or competitiveness in connection with this solicitation. Additionally, if Proposer has worked with a consultant on the Proposal, the consultant (an individual or a company) has not assisted any other entity that has submitted or will submit a proposal for this solicitation.
4. To the best of its knowledge and belief, and except as otherwise disclosed in the Proposal, there are no relevant facts or circumstances which could give rise to an organizational conflict of interest. An organizational conflict of interest exists when a vendor has an unfair competitive advantage or the vendor's objectivity in performing the contract is, or might be, impaired.
5. The contents of the Proposal have not been communicated by the Proposer or its employees or agents to any person not an employee or legally authorized agent of the Proposer and will not be communicated to any such persons prior to Due Date of this solicitation.
6. If awarded a contract, the Proposer will provide to Sourcewell Participating Entities the equipment, products, and services in accordance with the terms, conditions, and scope of a resulting contract.
7. The Proposer possesses, or will possess before delivering any equipment, products, or services, all applicable licenses or certifications necessary to deliver such equipment, products, or services under any resulting contract.
8. The Proposer agrees to deliver equipment, products, and services through valid contracts, purchase orders, or means that are acceptable to Sourcewell Members. Unless otherwise agreed to, the Proposer must provide only new and first-quality products and related services to Sourcewell Members under an awarded Contract.
9. The Proposer will comply with all applicable provisions of federal, state, and local laws, regulations, rules, and orders.
10. The Proposer understands that Sourcewell will reject RFP proposals that are marked "confidential" (or "nonpublic," etc.), either substantially or in their entirety. Under Minnesota Statutes Section 13.591, subdivision 4, all proposals are considered nonpublic data until the evaluation is complete and a Contract is awarded. At that point, proposals become public data. Minnesota Statutes Section 13.37 permits only certain narrowly defined data to be considered a "trade secret," and thus nonpublic data under Minnesota's Data Practices Act.
11. Proposer its employees, agents, and subcontractors are not:
 1. Included on the "Specially Designated Nationals and Blocked Persons" list maintained by the Office of Foreign Assets Control of the United States Department of the Treasury found at: <https://www.treasury.gov/ofac/downloads/sdnlist.pdf>;
 2. Included on the government-wide exclusions lists in the United States System for Award Management found at: <https://sam.gov/SAM/>; or
 3. Presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from programs operated by the State of Minnesota; the United States federal government or the Canadian government, as applicable; or any Participating Entity. Vendor certifies and warrants that neither it nor its principals have been convicted of a criminal offense related to the subject matter of this solicitation.

By checking this box I acknowledge that I am bound by the terms of the Proposer's Affidavit, have the legal authority to submit this Proposal on behalf of the Proposer, and that this electronic acknowledgment has the same legal effect, validity, and enforceability as if I had hand signed the Proposal. This signature will not be denied such legal effect, validity, or enforceability solely because an electronic signature or electronic record was used in its formation. - Stan Tomchesson, Government Contracts Sales Coordinator, Time Manufacturing Company

The Proposer declares that there is an actual or potential Conflict of Interest relating to the preparation of its submission, and/or the Proposer foresees an actual or potential Conflict of Interest in performing the contractual obligations contemplated in the bid.

Yes No

The Bidder acknowledges and agrees that the addendum/addenda below form part of the Bid Document.

Check the box in the column "I have reviewed this addendum" below to acknowledge each of the addenda.

File Name	I have reviewed the below addendum and attachments (if applicable)	Pages
Addendum_4_Public_Utility_Equipment_RFP_110421 Thu October 14 2021 04:33 PM	<input checked="" type="checkbox"/>	2
Addendum_3_Public_Utility_Equipment_RFP_110421 Mon September 27 2021 05:28 PM	<input checked="" type="checkbox"/>	1
Addendum_2_Public_Utility_Equipment_RFP_110421 Fri September 24 2021 03:55 PM	<input checked="" type="checkbox"/>	1
Addendum_1_Public_Utility_Equipment_RFP_110421 Mon September 20 2021 02:54 PM	<input checked="" type="checkbox"/>	1



Office of the Finance Director

City of West Haven
 355 Main Street
 West Haven, Connecticut 06516

MARB Contract Form

Contract Name	Purchase of John Deere 320P Backhoe				
City Agency	Public Works				
Vendor Utilized	W.I. Clark Company				
Address	30 Barnes Industrial Park Road				
City, State, Zip	Wallingford, CT 06492				
Procurement Process	<input type="checkbox"/> Bid/RFP [Enter the Bid No] <input type="checkbox"/> State Contract [Enter State Contract #] <input checked="" type="checkbox"/> Cooperative Agreement [Sourcewell Contract #011723-JDC] <input type="checkbox"/> Sole Source <input type="checkbox"/> Other Source []				
No of Bid/RFP Respondents					
Quote No('s) if applicable					
Source of Funds	City Bonding FY 2025				
Quantity	1.00	Price Per:	\$0.00	Total Price	\$238,725.01
Purpose of Transaction (Please give a detailed explanation for the purpose of the transaction. This should not be one / two sentences.)	Purchase of 2024 John Deere 320P Backhoe Loader. This is a replacement of old 2004 Rotted, rusted machine, with a very poor maintenance history, plagued with problems.				
Department Submission [Name and Title]	Robert A. Orifice Sr.				
Finance Review and Submission [Name and Title]	Kathy Chambers, MBA, MPA, Senior Buyer, Procurement Analyst Michael Gormany, Finance Director				

FY24-25 BUDGET - CAPITAL REQUEST

Owner	Project Name	Description/Reason	Funding Source	FY25	FY26	FY27	FY28	FY29
Public Works	DPW Vehicle - Light Duty	170WN -2012 Ford F250 pu w/ plow	Bonding	\$ 90,000	\$ -	\$ -	\$ -	\$ -
Public Works	DPW Vehicle - Light Duty	164WN - 1999 F550 Flatbed 4X4	Bonding	\$ -	\$ 150,000	\$ -	\$ -	\$ -
Public Works	DPW Vehicle - Light Duty	69WN - 2004 F-250 Pickup w/ Plow	Bonding	\$ 75,000	\$ -	\$ -	\$ -	\$ -
Public Works	DPW Vehicle - Light Duty	10WN- 2009 F-150 Pickup	Bonding	\$ 85,000	\$ -	\$ -	\$ -	\$ -
Public Works	DPW Vehicle- Light Duty	62WN - 2004 F-250 Pickup w/ Plow	Bonding	\$ -	\$ -	\$ -	\$ -	\$ 85,000
Public Works	DPW Vehicle- Light Duty	12W N- 2016 Explorer AWD	Bonding	\$ 40,000	\$ -	\$ -	\$ -	\$ -
Public Works	DPW Vehicle- Light Duty	78WN- 2004 SUV-Sidewalk Superv.	Bonding	\$ -	\$ -	\$ -	\$ -	\$ 45,000
Public Works	DPW Vehicle- Light Duty	159WN - 2020 F-350 PU W/PLOW	Bonding	\$ -	\$ -	\$ -	\$ -	\$ 75,000
Public Works	DPW Vehicle- Light Duty	245WN - 2006 - E-350 Box Van	Bonding	\$ -	\$ -	\$ -	\$ 85,000	\$ -
Public Works	DPW EQUIPMENT	106WN - 2013 Global Sweeper	Bonding	\$ -	\$ -	\$ 425,000	\$ -	\$ -
Public Works	DPW EQUIPMENT	229WN - Portable Light Tower	Bonding	\$ -	\$ -	\$ 65,000	\$ -	\$ -
Public Works	DPW EQUIPMENT	Volvo L90 Loader- 2019	Bonding	\$ -	\$ -	\$ -	\$ -	\$ -
Public Works	DPW EQUIPMENT	Volvo L110 Loader- 2014	Bonding	\$ -	\$ -	\$ -	\$ -	\$ 450,000
Public Works	DPW EQUIPMENT	John Deere 6120 Tractor 114WN - 2004	Bonding	\$ -	\$ 280,000	\$ -	\$ -	\$ -
Public Works	DPW EQUIPMENT	Barber Surf Rake	Bonding	\$ -	\$ 225,000	\$ -	\$ -	\$ -
Public Works	DPW EQUIPMENT	1995 Samsung 130LCM Excavator	Bonding	\$ -	\$ -	\$ -	\$ 450,000	\$ -
Public Works	DPW EQUIPMENT	Hwy. Small Equip	Capital Non-Recurring	\$ 10,000	\$ -	\$ -	\$ -	\$ -
Public Works	DPW EQUIPMENT	Safety Improvements	Capital Non-Recurring	\$ 10,000	\$ -	\$ -	\$ -	\$ -
Public Works	DPW EQUIPMENT	Build.Maint.Equip	Capital Non-Recurring	\$ 10,000	\$ -	\$ -	\$ -	\$ -
Public Works	DPW EQUIPMENT	NEW FILE CABINETS FOR FLEET OFFICES	Capital Non-Recurring	\$ 5,000	\$ -	\$ -	\$ -	\$ -
Public Works	DPW EQUIPMENT	1 COLLIS-NEW SHOP AIR COMPRESSOR	Bonding	\$ 35,000	\$ -	\$ -	\$ -	\$ -
Public Works	DPW EQUIPMENT	184WN - 2004 UTILITY TRAILER- PARKS	Bonding	\$ -	\$ -	\$ -	\$ 12,000	\$ -
Public Works	DPW EQUIPMENT	FLAILER ATTACHMENT FOR LOADER	Bonding	\$ -	\$ 200,000	\$ -	\$ -	\$ -
Public Works	DPW EQUIPMENT	Stump Grinder	Bonding	\$ -	\$ 100,000	\$ -	\$ -	\$ -
Public Works	DPW EQUIPMENT	Air Compressor-1996 - 185PSI - Trailer	Bonding	\$ -	\$ 40,000	\$ -	\$ -	\$ -
Public Works	DPW EQUIPMENT	174WN - Paint Trailer - Parks-1998	Bonding	\$ 10,000	\$ -	\$ -	\$ -	\$ -
Public Works	DPW EQUIPMENT	Solar Sign-PW	Bonding	\$ 65,000	\$ -	\$ -	\$ -	\$ -
Public Works	DPW EQUIPMENT	182WN - 1995 Utility Trailer	Bonding	\$ -	\$ -	\$ -	\$ 12,000	\$ -
Public Works	DPW EQUIPMENT	148WN - 1998 Wenger Stage Trailer	Bonding	\$ -	\$ -	\$ 300,000	\$ -	\$ -
Public Works	DPW EQUIPMENT	226WN - 2006 Case 580 SM Backhoe - PW	Bonding	\$ 245,000	\$ -	\$ -	\$ -	\$ -
Public Works	DPW EQUIPMENT	196WN - 2016 Utility Trailer	Bonding	\$ -	\$ -	\$ -	\$ -	\$ 14,500
Public Works	DPW EQUIPMENT	198WN - 1989 Utility Trailer	Bonding	\$ -	\$ -	\$ -	\$ -	\$ -
Public Works	DPW EQUIPMENT	TBD - Utility Trailer- homemade	Bonding	\$ -	\$ -	\$ -	\$ -	\$ 14,500
Public Works	DPW EQUIPMENT	221WN - 2005 Utility Trailer	Bonding	\$ -	\$ -	\$ -	\$ -	\$ 14,500
Public Works	DPW EQUIPMENT	Golf Cart	Bonding	\$ 10,000	\$ -	\$ -	\$ -	\$ -
Public Works	DPW EQUIPMENT	Kubota UTV	Bonding	\$ -	\$ -	\$ -	\$ 65,000	\$ -
Parks & Recreation	Beach Sand Management	Erosion of beach area	Bonding	\$ 150,000	\$ 300,000	\$ 400,000	\$ 400,000	\$ 400,000

THE W.I. CLARK COMPANY
CONSTRUCTION AND INDUSTRIAL EQUIPMENT
30 BARNES INDUSTRIAL PARK ROAD
WALLINGFORD, CT 06492
203-265-6781

August 28, 2024

Mr. Robert Orifice
Fleet Superintendent
City of West Haven
1 Collis Street
West Haven, CT 06516

Re: Sourcewell Contract

Dear Mr. Orifice,

The W.I. Clark Company of Wallingford Connecticut is pleased to provide pricing to the City of West Haven on a new John Deere 320P backhoe loader under the Sourcewell contract #011723-JDC. The W.I. Clark Company is the approved Sourcewell sub-contractor in Connecticut for John Deere and is authorized to offer the current Sourcewell governmental discount of 43% off the John Deere 320P list price.

This discount is limited to the base machine and John Deere factory installed options and/or accessories only. Any non-John Deere accessories, and/or any dealer installed John Deere accessories including freight and dealer prep are not applicable and are charged separately.

The W.I. Clark Company would accept responsibility for the administrative duties associated with this order, as well as any warranty work should that become necessary.

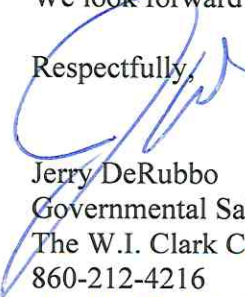
Please find the attached Sourcewell price schedule with all the options and accessories you requested.

Upon receipt of your purchase order to the W.I. Clark Company, we will place your order with John Deere, and you may expect delivery to the West Haven Public Works Department in approximately 120 +/- days.

The unit will be delivered with the standard twelve (12) month / unlimited hour full machine warranty. Your machine will be fueled and ready to go to work. Payment in full is due within thirty (30) days after delivery of the machine. Please be advised pricing is based on the current John Deere list prices and is subject to change without notice. Dealer discounts where applicable and allied equipment (non-Sourcewell) prices are subject to change without notice. Trade in values where applicable are good for 30 days.

We look forward to being of service to you.

Respectfully,



Jerry DeRubbo
Governmental Sales
The W.I. Clark Company
860-212-4216
jderubbo@wiclark.com

City of West Haven
West Haven, Connecticut

Account # 75613

Sourcewell Contact

If this is your organization and you need assistance, please contact:

Autumn Bungum

Email: autumn.bungum@sourcewell-mn.gov

Is this your organization?

Great news—your organization is already a Sourcewell participating agency! Using the account number provided on this page, you can immediately utilize Sourcewell awarded contracts by providing this number to the supplier you wish to purchase from.

[Update your organization's information](#)

[Add a contact for your organization](#)

Need help?

For employees of this agency

Contact our dedicated team or call 877-585-9706.

For suppliers working with this agency:

Reach out online or call 877-585-9706.

**Solicitation Number: RFP # 011723****CONTRACT**

This Contract is between Sourcewell, 202 12th Street Northeast, P.O. Box 219, Staples, MN 56479 (Sourcewell) and John Deere Construction Retail Sales a division of John Deere Shared Services LLC, DBA John Deere Construction Retail Sales, 1300 River Drive, Moline, IL 61265 (Supplier).

Sourcewell is a State of Minnesota local government unit and service cooperative created under the laws of the State of Minnesota (Minnesota Statutes Section 123A.21) that offers cooperative procurement solutions to government entities. Participation is open to eligible federal, state/province, and municipal governmental entities, higher education, K-12 education, nonprofit, tribal government, and other public entities located in the United States and Canada. Sourcewell issued a public solicitation for Heavy Construction Equipment with Related Attachments and Technology from which Supplier was awarded a contract.

Supplier desires to contract with Sourcewell to provide equipment, products, or services to Sourcewell and the entities that access Sourcewell's cooperative purchasing contracts (Participating Entities).

1. TERM OF CONTRACT

- A. **EFFECTIVE DATE.** This Contract is effective upon the date of the final signature below.
- B. **EXPIRATION DATE AND EXTENSION.** This Contract expires April 14, 2027, unless it is cancelled sooner pursuant to Article 22. This Contract may be extended one additional year upon the request of Sourcewell and written agreement by Supplier.
- C. **SURVIVAL OF TERMS.** Notwithstanding any expiration or termination of this Contract, all payment obligations incurred prior to expiration or termination will survive, as will the following: Articles 11 through 14 survive the expiration or cancellation of this Contract. All other rights will cease upon expiration or termination of this Contract.

2. EQUIPMENT, PRODUCTS, OR SERVICES

- A. **EQUIPMENT, PRODUCTS, OR SERVICES.** Supplier will provide the Equipment, Products, or Services as stated in its Proposal submitted under the Solicitation Number listed above.

Supplier's Equipment, Products, or Services Proposal (Proposal) is attached and incorporated into this Contract.

All Equipment and Products provided under this Contract must be new and the current model. Supplier may offer close-out or refurbished Equipment or Products if they are clearly indicated in Supplier's product and pricing list. Unless agreed to by the Participating Entities in advance, Equipment or Products must be delivered as operational to the Participating Entity's site.

This Contract offers an indefinite quantity of sales, and while substantial volume is anticipated, sales and sales volume are not guaranteed.

B. **WARRANTY.** Supplier warrants that all Equipment, Products, and Services furnished are free from liens and encumbrances, and are free from defects in design, materials, and workmanship. In addition, Supplier warrants the Equipment, Products, and Services are suitable for and will perform in accordance with the ordinary use for which they are intended. Supplier's dealers and distributors must agree to assist the Participating Entity in reaching a resolution in any dispute over warranty terms with the manufacturer. Any manufacturer's warranty that extends beyond the expiration of the Supplier's warranty will be passed on to the Participating Entity.

C. **DEALERS, DISTRIBUTORS, AND/OR RESELLERS.** Upon Contract execution and throughout the Contract term, Supplier must provide to Sourcewell a current means to validate or authenticate Supplier's authorized dealers, distributors, or resellers relative to the Equipment, Products, and Services offered under this Contract, which will be incorporated into this Contract by reference. It is the Supplier's responsibility to ensure Sourcewell receives the most current information.

3. PRICING

All Equipment, Products, or Services under this Contract will be priced at or below the price stated in Supplier's Proposal.

When providing pricing quotes to Participating Entities, all pricing quoted must reflect a Participating Entity's total cost of acquisition. This means that the quoted cost is for delivered Equipment, Products, and Services that are operational for their intended purpose, and includes all costs to the Participating Entity's requested delivery location.

Regardless of the payment method chosen by the Participating Entity, the total cost associated with any purchase option of the Equipment, Products, or Services must always be disclosed in the pricing quote to the applicable Participating Entity at the time of purchase.

A. **SHIPPING AND SHIPPING COSTS.** All delivered Equipment and Products must be properly packaged. Damaged Equipment and Products may be rejected. The John Deere Warranty Statement describes covered items and services when returning Damaged Equipment and

Products. Participating Entities reserve the right to inspect the Equipment and Products at a reasonable time after delivery where circumstances or conditions prevent effective inspection of the Equipment and Products at the time of delivery. In the event of the delivery of nonconforming Equipment and Products, the Participating Entity will notify the Supplier as soon as possible and the Supplier will replace nonconforming Equipment and Products with conforming Equipment and Products that are acceptable to the Participating Entity.

Sourcwell may declare the Supplier in breach of this Contract if the Supplier intentionally delivers substandard or inferior Equipment or Products.

B. SALES TAX. Each Participating Entity is responsible for supplying the Supplier with valid tax-exemption certification(s). When ordering, a Participating Entity must indicate if it is a tax-exempt entity.

C. HOT LIST PRICING. At any time during this Contract, Supplier may offer a specific selection of Equipment, Products, or Services at discounts greater than those listed in the Contract. When Supplier determines it will offer Hot List Pricing, it must be submitted electronically to Sourcwell in a line-item format. Equipment, Products, or Services may be added or removed from the Hot List at any time through a Sourcwell Price and Product Change Form as defined in Article 4 below.

Hot List program and pricing may also be used to discount and liquidate close-out and discontinued Equipment and Products as long as those close-out and discontinued items are clearly identified as such. Current ordering process and administrative fees apply. Hot List Pricing must be published and made available to all Participating Entities.

4. PRODUCT AND PRICING CHANGE REQUESTS

Supplier may request Equipment, Product, or Service changes, additions, or deletions at any time. All requests must be made in writing by submitting a signed Sourcwell Price and Product Change Request Form to the assigned Sourcwell Supplier Development Administrator. This approved form is available from the assigned Sourcwell Supplier Development Administrator. At a minimum, the request must:

- Identify the applicable Sourcwell contract number;
- Clearly specify the requested change;
- Provide sufficient detail to justify the requested change;
- Individually list all Equipment, Products, or Services affected by the requested change, along with the requested change (e.g., addition, deletion, price change); and
- Include a complete restatement of pricing documentation in Microsoft Excel with the effective date of the modified pricing, or product addition or deletion. The new pricing restatement must include all Equipment, Products, and Services offered, even for those items where pricing remains unchanged.

A fully executed Sourcewell Price and Product Request Form will become an amendment to this Contract and will be incorporated by reference.

5. PARTICIPATION, CONTRACT ACCESS, AND PARTICIPATING ENTITY REQUIREMENTS

A. PARTICIPATION. Sourcewell's cooperative contracts are available and open to public and nonprofit entities across the United States and Canada; such as federal, state/province, municipal, K-12 and higher education, tribal government, and other public entities.

The benefits of this Contract should be available to all Participating Entities that can legally access the Equipment, Products, or Services under this Contract. A Participating Entity's authority to access this Contract is determined through its cooperative purchasing, interlocal, or joint powers laws. Any entity accessing benefits of this Contract will be considered a Service Member of Sourcewell during such time of access. Supplier understands that a Participating Entity's use of this Contract is at the Participating Entity's sole convenience and Participating Entities reserve the right to obtain like Equipment, Products, or Services from any other source.

Supplier is responsible for familiarizing its sales and service forces with Sourcewell contract use eligibility requirements and documentation and will encourage potential participating entities to join Sourcewell. Sourcewell reserves the right to add and remove Participating Entities to its roster during the term of this Contract.

B. PUBLIC FACILITIES. Supplier's employees may be required to perform work at government-owned facilities, including schools. Supplier's employees and agents must conduct themselves in a professional manner while on the premises, and in accordance with Participating Entity policies and procedures, and all applicable laws.

6. PARTICIPATING ENTITY USE AND PURCHASING

A. ORDERS AND PAYMENT. To access the contracted Equipment, Products, or Services under this Contract, a Participating Entity must clearly indicate to Supplier that it intends to access this Contract; however, order flow and procedure will be developed jointly between Sourcewell and Supplier. Typically, a Participating Entity will issue an order directly to Supplier or its authorized subsidiary, distributor, dealer, or reseller. If a Participating Entity issues a purchase order, it may use its own forms, but the purchase order should clearly note the applicable Sourcewell contract number. All Participating Entity orders under this Contract must be issued prior to expiration or cancellation of this Contract; however, Supplier performance, Participating Entity payment obligations, and any applicable warranty periods or other Supplier or Participating Entity obligations may extend beyond the term of this Contract.

Supplier's acceptable forms of payment are included in its attached Proposal. Participating Entities will be solely responsible for payment and Sourcewell will have no liability for any unpaid invoice of any Participating Entity.

B. **ADDITIONAL TERMS AND CONDITIONS/PARTICIPATING ADDENDUM.** Additional terms and conditions to a purchase order, or other required transaction documentation, may be negotiated between a Participating Entity and Supplier, such as job or industry-specific requirements, legal requirements (e.g., affirmative action or immigration status requirements), or specific local policy requirements. Some Participating Entities may require the use of a Participating Addendum, the terms of which will be negotiated directly between the Participating Entity and the Supplier or its authorized dealers, distributors, or resellers, as applicable. Any negotiated additional terms and conditions must never be less favorable to the Participating Entity than what is contained in this Contract.

C. **SPECIALIZED SERVICE REQUIREMENTS.** In the event that the Participating Entity requires service or specialized performance requirements not addressed in this Contract (such as e-commerce specifications, specialized delivery requirements, or other specifications and requirements), the Participating Entity and the Supplier may enter into a separate, standalone agreement, apart from this Contract. Sourcewell, including its agents and employees, will not be made a party to a claim for breach of such agreement.

D. **TERMINATION OF ORDERS.** Participating Entities may terminate an order, in whole or in part, immediately upon notice to Supplier in the event of any of the following events:

1. The Participating Entity fails to receive funding or appropriation from its governing body at levels sufficient to pay for the equipment, products, or services to be purchased; or
2. Federal, state, or provincial laws or regulations prohibit the purchase or change the Participating Entity's requirements.

E. **GOVERNING LAW AND VENUE.** The governing law and venue for any action related to a Participating Entity's order will be determined by the Participating Entity making the purchase.

7. CUSTOMER SERVICE

A. **PRIMARY ACCOUNT REPRESENTATIVE.** Supplier will assign an Account Representative to Sourcewell for this Contract and must provide prompt notice to Sourcewell if that person is changed. The Account Representative will be responsible for:

- Maintenance and management of this Contract;
- Timely response to all Sourcewell and Participating Entity inquiries; and
- Business reviews to Sourcewell and Participating Entities, if applicable.

B. BUSINESS REVIEWS. Supplier must perform a minimum of one business review with Sourcewell per contract year. The business review will cover sales to Participating Entities, pricing and contract terms, administrative fees, sales data reports, performance issues, supply issues, customer issues, and any other necessary information.

8. REPORT ON CONTRACT SALES ACTIVITY AND ADMINISTRATIVE FEE PAYMENT

A. CONTRACT SALES ACTIVITY REPORT. Each calendar quarter, Supplier must provide a contract sales activity report (Report) to the Sourcewell Supplier Development Administrator assigned to this Contract. Reports are due no later than 45 days after the end of each calendar quarter. A Report must be provided regardless of the number or amount of sales during that quarter (i.e., if there are no sales, Supplier must submit a report indicating no sales were made).

The Report must contain the following fields:

- Participating Entity Name (e.g., City of Staples Highway Department);
- Participating Entity Physical Street Address;
- Participating Entity City;
- Participating Entity State/Province;
- Participating Entity Zip/Postal Code;
- Item Purchased Description;
- Item Purchased Price;
- Sourcewell Administrative Fee Applied; and
- Date Purchase was invoiced/sale was recognized as revenue by Supplier.

B. ADMINISTRATIVE FEE. In consideration for the support and services provided by Sourcewell, the Supplier will pay an administrative fee to Sourcewell on all Equipment, Products, and Services provided to Participating Entities. The Administrative Fee must be included in, and not added to, the pricing. Supplier may not charge Participating Entities more than the contracted price to offset the Administrative Fee. Any state that requires a Sourcewell participating addendum with an additional admin fee, we reserve the right to reduce the list price discount to accommodate this additional fee.

The Supplier will submit payment to Sourcewell for the percentage of administrative fee stated in the Proposal multiplied by the total sales of all Equipment, Products, and Services purchased by Participating Entities under this Contract during each calendar quarter. Payments should note the Supplier's name and Sourcewell-assigned contract number in the memo; and must be mailed to the address above "Attn: Accounts Receivable" or remitted electronically to Sourcewell's banking institution per Sourcewell's Finance department instructions. Payments must be received no later than 45 calendar days after the end of each calendar quarter.

Supplier agrees to cooperate with Sourcewell in auditing transactions under this Contract to ensure that the administrative fee is paid on all items purchased under this Contract.

In the event the Supplier is delinquent in any undisputed administrative fees, Sourcewell reserves the right to cancel this Contract and reject any proposal submitted by the Supplier in any subsequent solicitation. In the event this Contract is cancelled by either party prior to the Contract's expiration date, the administrative fee payment will be due no more than 30 days from the cancellation date.

9. AUTHORIZED REPRESENTATIVE

Sourcewell's Authorized Representative is its Chief Procurement Officer.

Supplier's Authorized Representative is the person named in the Supplier's Proposal. If Supplier's Authorized Representative changes at any time during this Contract, Supplier must promptly notify Sourcewell in writing.

10. AUDIT, ASSIGNMENT, AMENDMENTS, WAIVER, AND CONTRACT COMPLETE

A. **AUDIT.** Pursuant to Minnesota Statutes Section 16C.05, subdivision 5, the books, records, documents, and accounting procedures and practices relevant to this Contract are subject to examination by Sourcewell or the Minnesota State Auditor for a minimum of six years from the end of this Contract. This clause extends to Participating Entities as it relates to business conducted by that Participating Entity under this Contract.

B. **ASSIGNMENT.** Neither party may assign or otherwise transfer its rights or obligations under this Contract without the prior written consent of the other party and a fully executed assignment agreement. Such consent will not be unreasonably withheld. Any prohibited assignment will be invalid.

C. **AMENDMENTS.** Any amendment to this Contract must be in writing and will not be effective until it has been duly executed by the parties.

D. **WAIVER.** Failure by either party to take action or assert any right under this Contract will not be deemed a waiver of such right in the event of the continuation or repetition of the circumstances giving rise to such right. Any such waiver must be in writing and signed by the parties.

E. **CONTRACT COMPLETE.** This Contract represents the complete agreement between the parties. No other understanding regarding this Contract, whether written or oral, may be used to bind either party. For any conflict between the attached Proposal and the terms set out in Articles 1-22 of this Contract, the terms of Articles 1-22 will govern.

F. RELATIONSHIP OF THE PARTIES. The relationship of the parties is one of independent contractors, each free to exercise judgment and discretion with regard to the conduct of their respective businesses. This Contract does not create a partnership, joint venture, or any other relationship such as master-servant, or principal-agent.

11. INDEMNITY AND HOLD HARMLESS

Supplier must indemnify, defend, save, and hold Sourcewell and its Participating Entities, including their agents and employees, harmless from any claims or causes of action, including attorneys' fees incurred by Sourcewell or its Participating Entities, arising out of any act or omission in the performance of this Contract by the Supplier or its agents or employees; this indemnification includes injury or death to person(s) or property alleged to have been caused by some defect in the Equipment, Products, or Services under this Contract to the extent the Equipment, Product, or Service has been used according to its specifications. Sourcewell's responsibility will be governed by the State of Minnesota's Tort Liability Act (Minnesota Statutes Chapter 466) and other applicable law.

12. GOVERNMENT DATA PRACTICES

Supplier and Sourcewell must comply with the Minnesota Government Data Practices Act, Minnesota Statutes Chapter 13, as it applies to all data provided by or provided to Sourcewell under this Contract and as it applies to all data created, collected, received, maintained, or disseminated by the Supplier under this Contract.

13. INTELLECTUAL PROPERTY, PUBLICITY, MARKETING, AND ENDORSEMENT

A. INTELLECTUAL PROPERTY

1. *Grant of License.* During the term of this Contract:
 - a. Sourcewell grants to Supplier a royalty-free, worldwide, non-exclusive right and license to use the trademark(s) provided to Supplier by Sourcewell in advertising and promotional materials for the purpose of marketing Sourcewell's relationship with Supplier.
 - b. Supplier grants to Sourcewell a royalty-free, worldwide, non-exclusive right and license to use Supplier's trademarks in advertising and promotional materials for the purpose of marketing Supplier's relationship with Sourcewell.
2. *Limited Right of Sublicense.* The right and license granted herein includes a limited right of each party to grant sublicenses to their respective subsidiaries, distributors, dealers, resellers, marketing representatives, and agents (collectively "Permitted Sublicensees") in advertising and promotional materials for the purpose of marketing the Parties' relationship to Participating Entities. Any sublicense granted will be subject to the terms and conditions of this Article. Each party will be responsible for any breach of this Article by any of their respective sublicensees.
3. *Use; Quality Control.*

- a. Neither party may alter the other party's trademarks from the form provided and must comply with removal requests as to specific uses of its trademarks or logos.
- b. Each party agrees to use, and to cause its Permitted Sublicensees to use, the other party's trademarks only in good faith and in a dignified manner consistent with such party's use of the trademarks. Upon written notice to the breaching party, the breaching party has 30 days of the date of the written notice to cure the breach or the license will be terminated.

4. *Termination.* Upon the termination of this Contract for any reason, each party, including Permitted Sublicensees, will have 30 days to remove all Trademarks from signage, websites, and the like bearing the other party's name or logo (excepting Sourcewell's pre-printed catalog of suppliers which may be used until the next printing). Supplier must return all marketing and promotional materials, including signage, provided by Sourcewell, or dispose of it according to Sourcewell's written directions.

B. **PUBLICITY.** Any publicity regarding the subject matter of this Contract must not be released without prior written approval from the Authorized Representatives. Publicity includes notices, informational pamphlets, press releases, research, reports, signs, and similar public notices prepared by or for the Supplier individually or jointly with others, with respect to the program, publications, or services provided resulting from this Contract.

C. **MARKETING.** Any direct advertising, marketing, or offers with Participating Entities must be approved by Sourcewell. Send all approval requests to the Sourcewell Supplier Development Administrator assigned to this Contract.

D. **ENDORSEMENT.** The Supplier must not claim that Sourcewell endorses its Equipment, Products, or Services.

14. GOVERNING LAW, JURISDICTION, AND VENUE

The substantive and procedural laws of the State of Minnesota will govern this Contract. Venue for all legal proceedings arising out of this Contract, or its breach, must be in the appropriate state court in Todd County, Minnesota or federal court in Fergus Falls, Minnesota.

15. FORCE MAJEURE

Neither party to this Contract will be held responsible for delay or default caused by acts of God or other conditions that are beyond that party's reasonable control. A party defaulting under this provision must provide the other party prompt written notice of the default.

16. SEVERABILITY

If any provision of this Contract is found by a court of competent jurisdiction to be illegal, unenforceable, or void then both parties will be relieved from all obligations arising from that provision. If the remainder of this Contract is capable of being performed, it will not be affected by such determination or finding and must be fully performed.

17. PERFORMANCE, DEFAULT, AND REMEDIES

A. **PERFORMANCE.** During the term of this Contract, the parties will monitor performance and address unresolved contract issues as follows:

1. *Notification.* The parties must promptly notify each other of any known dispute and work in good faith to resolve such dispute within a reasonable period of time. If necessary, Sourcewell and the Supplier will jointly develop a short briefing document that describes the issue(s), relevant impact, and positions of both parties.
2. *Escalation.* If parties are unable to resolve the issue in a timely manner, as specified above, either Sourcewell or Supplier may escalate the resolution of the issue to a higher level of management. The Supplier will have 30 calendar days to cure an outstanding issue.
3. *Performance while Dispute is Pending.* Notwithstanding the existence of a dispute, the Supplier must continue without delay to carry out all of its responsibilities under the Contract that are not affected by the dispute. If the Supplier fails to continue without delay to perform its responsibilities under the Contract, in the accomplishment of all undisputed work, the Supplier will bear any additional costs incurred by Sourcewell and/or its Participating Entities as a result of such failure to proceed.

B. **DEFAULT AND REMEDIES.** Either of the following constitutes cause to declare this Contract, or any Participating Entity order under this Contract, in default:

1. Nonperformance of contractual requirements, or
2. A material breach of any term or condition of this Contract.

The party claiming default must provide written notice of the default, with 30 calendar days to cure the default. Time allowed for cure will not diminish or eliminate any liability for liquidated or other damages. If the default remains after the opportunity for cure, the non-defaulting party may:

- Exercise any remedy provided by law or equity, or
- Terminate the Contract or any portion thereof, including any orders issued against the Contract.

18. INSURANCE

A. REQUIREMENTS. At its own expense, Supplier must maintain insurance policy(ies) in effect at all times during the performance of this Contract with insurance company(ies) licensed or authorized to do business in the State of Minnesota having an "AM BEST" rating of A- or better, with coverage and limits of insurance not less than the following:

1. *Workers' Compensation and Employer's Liability.*

Workers' Compensation: As required by any applicable law or regulation.

Employer's Liability Insurance: must be provided in amounts not less than listed below:

Minimum limits:

\$500,000 each accident for bodily injury by accident

\$500,000 policy limit for bodily injury by disease

\$500,000 each employee for bodily injury by disease

2. *Commercial General Liability Insurance.* Supplier will maintain insurance covering its operations, with coverage on an occurrence basis, and must be subject to terms no less broad than the Insurance Services Office ("ISO") Commercial General Liability Form CG0001 (2001 or newer edition), or equivalent. At a minimum, coverage must include liability arising from premises, operations, bodily injury and property damage, independent contractors, products-completed operations including construction defect, contractual liability, blanket contractual liability, and personal injury and advertising injury. All required limits, terms and conditions of coverage must be maintained during the term of this Contract.

Minimum Limits:

\$1,000,000 each occurrence Bodily Injury and Property Damage

\$1,000,000 Personal and Advertising Injury

\$2,000,000 aggregate for products liability-completed operations

\$2,000,000 general aggregate

3. *Commercial Automobile Liability Insurance.* During the term of this Contract, Supplier will maintain insurance covering all owned, hired, and non-owned automobiles in limits of liability not less than indicated below. The coverage must be subject to terms no less broad than ISO Business Auto Coverage Form CA 0001 (2010 edition or newer), or equivalent.

Minimum Limits:

\$1,000,000 each accident, combined single limit

4. *Umbrella Insurance.* During the term of this Contract, Supplier will maintain umbrella coverage over Employer's Liability, Commercial General Liability, and Commercial Automobile.

Minimum Limits:

\$2,000,000

5. *Network Security and Privacy Liability Insurance*. During the term of this Contract, Supplier will maintain coverage for network security and privacy liability. The coverage may be endorsed on another form of liability coverage or written on a standalone policy. The insurance must cover claims which may arise from failure of Supplier's security resulting in, but not limited to, computer attacks, unauthorized access, disclosure of not public data – including but not limited to, confidential or private information, transmission of a computer virus, or denial of service.

Minimum limits:

\$2,000,000 per occurrence

\$2,000,000 annual aggregate

Failure of Supplier to maintain the required insurance will constitute a material breach entitling Sourcewell to immediately terminate this Contract for default.

B. CERTIFICATES OF INSURANCE. Prior to commencing under this Contract, Supplier must furnish to Sourcewell a certificate of insurance, as evidence of the insurance required under this Contract. Prior to expiration of the policy(ies), renewal certificates must be mailed to Sourcewell, 202 12th Street Northeast, P.O. Box 219, Staples, MN 56479 or sent to the Sourcewell Supplier Development Administrator assigned to this Contract. The certificates must be signed by a person authorized by the insurer(s) to bind coverage on their behalf.

Failure to request certificates of insurance by Sourcewell, or failure of Supplier to provide certificates of insurance, in no way limits or relieves Supplier of its duties and responsibilities in this Contract.

C. ADDITIONAL INSURED ENDORSEMENT AND PRIMARY AND NON-CONTRIBUTORY INSURANCE CLAUSE. Supplier agrees to list Sourcewell and its Participating Entities, including their officers, agents, and employees, as an additional insured under the Supplier's commercial general liability insurance policy with respect to liability arising out of activities, "operations," or "work" performed by or on behalf of Supplier, and products and completed operations of Supplier. The policy provision(s) or endorsement(s) must further provide that coverage is primary and not excess over or contributory with any other valid, applicable, and collectible insurance or self-insurance in force for the additional insureds.

D. WAIVER OF SUBROGATION. Supplier waives and must require (by endorsement or otherwise) all its insurers to waive subrogation rights against Sourcewell and other additional insureds for losses paid under the insurance policies required by this Contract or other insurance applicable to the Supplier. The waiver must apply to all deductibles and/or self-insured retentions applicable to the required or any other insurance maintained by the Supplier.

E. UMBRELLA/EXCESS LIABILITY/SELF-INSURED RETENTION. The limits required by this Contract can be met by either providing a primary policy or in combination with umbrella/excess liability policy(ies), or self-insured retention.

19. COMPLIANCE

A. LAWS AND REGULATIONS. All Equipment, Products, or Services provided under this Contract must comply fully with applicable federal laws and regulations, and with the laws in the states and provinces in which the Equipment, Products, or Services are sold.

B. LICENSES. Supplier must maintain a valid and current status on all required federal, state/provincial, and local licenses, bonds, and permits required for the operation of the business that the Supplier conducts with Sourcewell and Participating Entities.

20. BANKRUPTCY, DEBARMENT, OR SUSPENSION CERTIFICATION

Supplier certifies and warrants that it is not in bankruptcy or that it has previously disclosed in writing certain information to Sourcewell related to bankruptcy actions. If at any time during this Contract Supplier declares bankruptcy, Supplier must immediately notify Sourcewell in writing.

Supplier certifies and warrants that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from programs operated by the State of Minnesota; the United States federal government or the Canadian government, as applicable; or any Participating Entity. Supplier certifies and warrants that neither it nor its principals have been convicted of a criminal offense related to the subject matter of this Contract. Supplier further warrants that it will provide immediate written notice to Sourcewell if this certification changes at any time.

21. PROVISIONS FOR NON-UNITED STATES FEDERAL ENTITY PROCUREMENTS UNDER UNITED STATES FEDERAL AWARDS OR OTHER AWARDS

Intentionally Omitted.

22. CANCELLATION

Sourcewell or Supplier may cancel this Contract at any time, with or without cause, upon 60 days' written notice to the other party. However, Sourcewell may cancel this Contract immediately upon discovery of a material defect in any certification made in Supplier's Proposal. Cancellation of this Contract does not relieve either party of financial, product, or service obligations incurred or accrued prior to cancellation.

Sourcewell

**John Deere Construction Retail Sales a
division of John Deere Shared Services LLC,
DBA John Deere Construction Retail Sales**

DocuSigned by:
Jeremy Schwartz
C0FD2A139D06489...
By: _____
Jeremy Schwartz
Title: Chief Procurement Officer
Date: 4/4/2023 | 2:30 PM CDT

DocuSigned by:
Mark Oliver
1CAF73242BB647F...
By: _____
Mark Oliver
Title: Manager Contract Sales
Date: 4/5/2023 | 8:05 AM CDT

Approved:

DocuSigned by:
Chad Coquette
7E42B8F817A64CC...
By: _____
Chad Coquette
Title: Executive Director/CEO
Date: 4/5/2023 | 8:20 AM CDT

RFP 011723 - Heavy Construction Equipment with Related Attachments and Technology

Vendor Details

Company Name: John Deere Shared Services LLC

Does your company conduct business under any other name? If yes, please state: John Deere Construction Retail Sales a division of John Deere Shared Services LLC

Address: 1300 River Drive
Moline, IL 61265

Contact: Brooke DeVol

Email: ForsbergBrookeL@JohnDeere.com

Phone: 309-207-0431

HST#: 36-2382580

Submission Details

Created On: Monday November 28, 2022 09:24:58

Submitted On: Thursday January 12, 2023 14:48:05

Submitted By: Brooke DeVol

Email: ForsbergBrookeL@JohnDeere.com

Transaction #: 17731346-34ec-484a-83d5-3fc1c1f49270

Submitter's IP Address: 165.225.57.43

Specifications

Table 1: Proposer Identity & Authorized Representatives

General Instructions (applies to all Tables) Sourcewell prefers a brief but thorough response to each question. Do not merely attach additional documents to your response without also providing a substantive response. Do not leave answers blank; respond "N/A" if the question does not apply to you (preferably with an explanation).

Line Item	Question	Response *
1	Proposer Legal Name (one legal entity only): (In the event of award, will execute the resulting contract as "Supplier")	John Deere Construction Retail Sales a division of John Deere Shared Services LLC
2	Identify all subsidiary entities of the Proposer whose equipment, products, or services are included in the Proposal.	Not Applicable
3	Identify all applicable assumed names or DBA names of the Proposer or Proposer's subsidiaries in Line 1 or Line 2 above.	John Deere Construction Retail Sales JDCRS John Deere Construction & Forestry
4	Provide your CAGE code or Unique Entity Identifier (SAM):	Cage Code: 3PSD7 UEI: ED9BLXH3Hg21
5	Proposer Physical Address:	1300 River Drive Moline, IL 61265
6	Proposer website address (or addresses):	www.deere.com
7	Proposer's Authorized Representative (name, title, address, email address & phone) (The representative must have authority to sign the "Proposer's Assurance of Compliance" on behalf of the Proposer and, in the event of award, will be expected to execute the resulting contract):	Mark Oliver, Manager Contract Sales 1300 River Drive Moline, IL 61265 OliverMarkR@JohnDeere.com 309-748-3418
8	Proposer's primary contact for this proposal (name, title, address, email address & phone):	Brooke DeVol, Contract Administrator 1300 River Drive Moline, IL 61265 ForsbergBrookeL@JohnDeere.com 309-207-0431
9	Proposer's other contacts for this proposal, if any (name, title, address, email address & phone):	Mark Oliver, Manager Contract Sales 1300 River Drive Moline, IL 61265 OliverMarkR@JohnDeere.com 309-748-3418

Table 2: Company Information and Financial Strength

Line Item	Question	Response *
10	Provide a brief history of your company, including your company's core values, business philosophy, and industry longevity related to the requested equipment, products or services.	<p>We Run Like No Other. We conduct business essential to life. Running for the people who trust us and the planet that sustains us, we create intelligent connected machines that enable lives to leap forward.</p> <p>See our higher purpose: https://www.deere.com/en/our-company/higher-purpose/</p> <p>John Deere customers are at the center of everything we do. We rely on more than 180 years of experience and terabytes of precision data to know them and their businesses better than anyone else. Our easy-to-use technology helps deliver results they see in the field, on the job site, and on the balance sheet. We ensure seamless access to parts, services, and performance upgrades from take home to trade-in by providing world-class support throughout the lifecycle of their equipment, with productivity and sustainability always in mind.</p> <p>We never forget that we're here to help life leap forward.</p> <p>Deere & Company at a glance: https://www.deere.com/assets/pdfs/common/our-company/deere-&-company-at-a-glance.pdf</p>

11	What are your company's expectations in the event of an award?	Our expectation, if we are awarded, is to continue working with Sourcewell to provide governmental customers the best option for acquiring our Construction and Compact Construction products. The John Deere Governmental Sales Team will continue to train our dealers on how to present Sourcewell and the benefits the contract offers to continue growing our sales. Since our training plan was rolled out in late 2016, our sales on this contract have had significant growth and our expectation is to continue that trend in the market place.	*
12	Demonstrate your financial strength and stability with meaningful data. This could include such items as financial statements, SEC filings, credit and bond ratings, letters of credit, and detailed reference letters. Upload supporting documents (as applicable) in the document upload section of your response.	John Deere has a long history and attached in supplemental documents is our most recent annual report from 2021. Our 2022 fiscal year just concluded on October 31, 2022 and the annual report is not published at this time.	*
13	What is your US market share for the solutions that you are proposing?	While we do not publicly state market share position, John Deere Construction & Forestry holds a top level market share position across our entire product portfolio in the US.	*
14	What is your Canadian market share for the solutions that you are proposing?	While we do not publicly state market share position, John Deere Construction & Forestry holds a top level market share position across our entire product portfolio in Canada.	*
15	Has your business ever petitioned for bankruptcy protection? If so, explain in detail.	No bankruptcy proceedings have taken place.	*
16	How is your organization best described: is it a manufacturer, a distributor/dealer/reseller, or a service provider? Answer whichever question (either a) or b) just below) best applies to your organization. a) If your company is best described as a distributor/dealer/reseller (or similar entity), provide your written authorization to act as a distributor/dealer/reseller for the manufacturer of the products proposed in this RFP. If applicable, is your dealer network independent or company owned? b) If your company is best described as a manufacturer or service provider, describe your relationship with your sales and service force and with your dealer network in delivering the products and services proposed in this RFP. Are these individuals your employees, or the employees of a third party?	John Deere Construction Retail Sales (JDCRS) is based in Moline, IL and is responsible for growing sales in the governmental segment for the Construction & Forestry Division of John Deere. All employees of JDCRS are full time John Deere employees. This sales team is responsible for training our dealers on governmental business, contracts and sales processes. Specific to supporting the Sourcewell contract, the account managers, contract manager and sales support team are responsible for educating the dealers on the quoting, ordering and delivery process of products sold on the Sourcewell contract. All dealers are required to go through a contract training program either in person or virtually via Microsoft Teams to become an authorized seller on our contract. This process has been the main driver of our growth since it was launched in 2016. We do retain the right to sell direct if required or the dealer has not completed our training program. Upon award of this new contract, we are revamping our training process to leverage our John Deere University online training system to make it easier and more efficient for the dealer field staff to become trained and certified on the Sourcewell contract.	*
17	If applicable, provide a detailed explanation outlining the licenses and certifications that are both required to be held, and actually held, by your organization (including third parties and subcontractors that you use) in pursuit of the business contemplated by this RFP.	John Deere maintains all licenses and certifications necessary to conduct its business around the world. This is supported by our Supply Management, Engineering, Safety, Accounting, Human Resources and Tax and Legal Departments. John Deere self-audits and has regular outside audits performed by Deloitte & Touche for compliance with all required licenses, certifications and regulations.	*
18	Provide all "Suspension or Debarment" information that has applied to your organization during the past ten years.	There are no suspensions or disbarments to note.	*

Table 3: Industry Recognition & Marketplace Success

Line Item	Question	Response *
19	Describe any relevant industry awards or recognition that your company has received in the past five years	John Deere has received numerous levels of recognition and awards worldwide for quality production standards, environmental responsibility, ethics, diversity, safety and corporate citizenship. Page 12 of the 2021 Annual Report (attached in the documents section of the response) showcases some of our business highlights and the list of 2021 Awards and Recognitions. Also, attached within the documents section is our 2021 Sustainability Report for John Deere.
20	What percentage of your sales are to the governmental sector in the past three years	Customer and segment specifics for John Deere sales are not shared publicly. For the industry as a whole that we participate in, approximately 10-15% of sales for Construction and Compact Construction Equipment are sold to governmental agencies across North American each year.
21	What percentage of your sales are to the education sector in the past three years	Our education sector sales is a low percentage of our total governmental business but education entities have utilized the Sourcewell contract previously. For construction and compact construction equipment it is generally reported as a local or state level sale.
22	List any state, provincial, or cooperative purchasing contracts that you hold. What is the annual sales volume for each of these contracts over the past three years?	NASPO, as well as state participating addendums through this contract H-GAC TASB BuyBoard We also hold on average 5-10 individual state contracts outside of cooperative purchasing contracts. Sales figures are not publicly shared on any of these contracts.
23	List any GSA contracts or Standing Offers and Supply Arrangements (SOSA) that you hold. What is the annual sales volume for each of these contracts over the past three years?	GSA DLA US Fish & Wildlife, IDIQ Sales figures are not publicly shared on any of these contracts.

Table 4: References/Testimonials

Line Item 24. Supply reference information from three customers who are eligible to be Sourcewell participating entities.

Entity Name *	Contact Name *	Phone Number *
Murphy Tractor & Equipment; an authorized dealer with a vast customer base with Sourcewell purchases.	Cole Iverson VP of Sales	507-320-8826
Brandt Tractor Ltd.; an authorized dealer with a vast customer base with Sourcewell purchases.	Lloyd Norminton Government Sales Manager	780-486-6786
RDO Construction Equipment MW; an authorized dealer with a vast customer base with Sourcewell purchases.	Jesse Miller Government Sales Manager	952-882-2752

Table 5: Top Five Government or Education Customers

Line Item 25. Provide a list of your top five government, education, or non-profit customers (entity name is optional), including entity type, the state or province the entity is located in, scope of the project(s), size of transaction(s), and dollar volumes from the past three years.

Entity Name	Entity Type *	State / Province *	Scope of Work *	Size of Transactions *	Dollar Volume Past Three Years *	
New York State	Government	New York - NY	Sourcewell and Sourcewell participating addendum sales.	We averaged 172 sales per year over the last 3 years within the state of New York.	We averaged 19 million dollars per year over the last 3 years within the state of New York.	*
State of Ohio	Government	Ohio - OH	Sourcewell sales. Ohio STS contract was also held and is now expired. These sales are not publicly shared from our office. 2022 Q4 is our first full quarter of our Sourcewell PA contract being rolled out in Ohio.	Previous contracts in Ohio averaged 38-50 transactions per year.	Previous contracts in Ohio averaged 3-5 million dollars per year.	*
United States Air Force	Government	Pennsylvania - PA	DLA Military Sales	Not publicly shared from our office.	Not publicly shared from our office.	*
Florida Forest Service	Government	Florida - FL	Florida Forest Service contract	Not publicly shared from our office.	Not publicly shared from our office.	*
Louisiana DOT	Government	Louisiana - LA	State DOT contract	Not publicly shared from our office.	Not publicly shared from our office.	*

Table 6: Ability to Sell and Deliver Service

Describe your company's capability to meet the needs of Sourcewell participating entities across the US and Canada, as applicable. Your response should address in detail at least the following areas: locations of your network of sales and service providers, the number of workers (full-time equivalents) involved in each sector, whether these workers are your direct employees (or employees of a third party), and any overlap between the sales and service functions.

Line Item	Question	Response *	
26	Sales force.	Sales is covered by our independent dealer network that has been trained and certified on the Sourcewell sales processes. We have dealer standards that require a minimum sales person to customer ratio to ensure proper sales coverage and response time.	*
27	Dealer network or other distribution methods.	There are nearly 400 dealer locations in the U.S., authorized to sell John Deere construction equipment products and another 60 covering Canada. There are roughly 1400 dealer locations in the U.S. authorized to sell compact construction equipment another 500 across Canada. These John Deere dealers sign contracts to sell and service John Deere products in their assigned areas. We have dealer standards that require a minimum sales person to customer ratio to ensure proper sales coverage and response time.	*
28	Service force.	This is covered fully by our dealers. Our dealers standard policy also has a minimum service technician to machine base ratio to ensure the best service and response time.	*
29	Describe the ordering process. If orders will be handled by distributors, dealers or others, explain the respective roles of the Proposer and others.	We have two processes for ordering products on our Sourcewell contract. The majority of our sales are ordered by authorized selling dealers that have been trained and certified by our John Deere Government Sales office. Upon delivery of an order we have a sales reporting automated process to capture the sales for reporting to Sourcewell. For dealers that may not be certified yet, our John Deere Government Sales office reserves the right to order direct.	*

30	Describe in detail the process and procedure of your customer service program, if applicable. Include your response-time capabilities and commitments, as well as any incentives that help your providers meet your stated service goals or promises.	<p>A professional, capable, well-trained, well-capitalized dealer network is one of John Deere's competitive advantages. Our dealers, backed by John Deere, provide local customer support, repairs, maintenance and parts. John Deere has authorized dealers in all 50 U.S. states and all across Canada.</p> <p>There are nearly 400 dealer locations in the U.S., authorized to sell John Deere construction equipment products and another 60 covering Canada. There are roughly 1400 dealer locations in the U.S. authorized to sell compact construction equipment and another 500 across Canada. These John Deere dealers sign contracts to sell and service John Deere products in their assigned areas.</p> <p>We also have a certified technician training program to ensure quality service for our customers. There are also multiple regional parts depots across North America for the best parts availability in the industry.</p> <p>Dealers must submit an annual business plan that contains their commitment to effectively selling and supporting all potential customer in their area, including but not limited to commercial accounts, national accounts, and state, county, and local governmental agencies.</p> <p>Customer can count on John Deere construction dealers to support our products and customers.</p>	*
31	Describe your ability and willingness to provide your products and services to Sourcewell participating entities in the United States.	All areas of the U.S. will be served.	*
32	Describe your ability and willingness to provide your products and services to Sourcewell participating entities in Canada.	All areas of Canada that Sourcewell has a defined partner (such as Canoe) will also be served.	*
33	Identify any geographic areas of the United States or Canada that you will NOT be fully serving through the proposed contract.	All areas of the U.S. will be served. All areas of Canada that Sourcewell has a defined partner (such as Canoe) will also be served.	*
34	Identify any Sourcewell participating entity sectors (i.e., government, education, not-for-profit) that you will NOT be fully serving through the proposed contract. Explain in detail. For example, does your company have only a regional presence, or do other cooperative purchasing contracts limit your ability to promote another contract?	<p>Any agency that John Deere defines as a governmental customer and is also eligible to be a Sourcewell member will qualify for the discounts on our contract. John Deere Construction & Forestry defines a governmental customer as the following:</p> <ol style="list-style-type: none"> 1. Federal, state/provincial, county, municipal and local governmental agencies 2. Hospitals and state/provincially accredited schools (both public and private) 3. Special government and/or taxing districts that have authority to levy taxes and/or issue tax free municipal bonds (ex. airports) 4. Governmental facilities run by independent management groups qualify only if a governmental agency issues the purchase order and retains ownership. Ownership by the management group voids discount eligibility. 5. Non-governmental utilities or departments or divisions of them that provide has, water, electrical, or telephone service directly to commercial or home users 6. Governmental agencies or departments or divisions of them that provide recycling or waste service directly to commercial or home users. Companies or departments or divisions of these utilities that do not provide service directly to commercial or home users do not qualify 7. North American Indian Tribal Councils 8. Non-profit agencies exempt from state/provincial and federal taxes 9. All Municipal Railroads 	*
35	Define any specific contract requirements or restrictions that would apply to our participating entities in Hawaii and Alaska and in US Territories.	The John Deere Construction & Forestry Division has assigned dealers in both Alaska and Hawaii. As is the case for the continental U.S. (CONUS), factory to dealer freight as well as local delivery by dealer to end-user will be quoted and invoiced for any applicable areas outside of the continental U.S. (CONUS). Location specific factors related to moves by ocean, barge, inland, etc. will affect final delivery date.	*

Table 7: Marketing Plan

Line Item	Question	Response *
36	Describe your marketing strategy for promoting this contract opportunity. Upload representative samples of your marketing materials (if applicable) in the document upload section of your response.	Since our "authorized selling dealer" initiative that was rolled out in late 2016, our marketing plan has focused on getting our dealer network to understand the power of cooperative purchasing, specially the Sourcewell contract. Our dealers are closer to the end use customers and understand their business and product needs better than our small team here in Moline, IL. Once we got the dealers fully bought in on the power, ease of use and importance of the contract, the sales numbers took off year over year. Our plan for the new contract is to continue this with our dealer network.
37	Describe your use of technology and digital data (e.g., social media, metadata usage) to enhance marketing effectiveness.	John Deere has a great public website with information about our entire product line. We also have a link to a variety of governmental contracts that are available. In addition to those site, we also allow the customer to build their own machine online so they can see the options that are available before they contact their local dealer. https://www.deere.com/en/ https://www.deere.com/en/construction/ https://www.deere.com/en/government-and-military-sales/ https://www.deere.com/en/government-and-military-sales/state-and-local-purchasing/ https://configure.deere.com/cbyo/#/en_us/products Our marketing communications group runs a variety of social media promotions including a YouTube channel (https://www.youtube.com/user/JohnDeere) and Facebook page (https://www.facebook.com/JohnDeereUSCA). The message on these sites changes periodically but it is primarily focused on the benefits of the John Deere relationship and how we are close to our customer.
38	In your view, what is Sourcewell's role in promoting contracts arising out of this RFP? How will you integrate a Sourcewell-awarded contract into your sales process?	From the John Deere perspective, there are three key components to promoting the Sourcewell contract: Sourcewell, John Deere Construction Retail Sales (JDCRS), and our dealer network across the US and Canada. Each has a key role to the success of the continued and incremental sales increases each year. Sourcewell's job is to continue to promote the brand to eligible members so they understand the basics of cooperative purchasing and the benefits of membership. JDCRS has the responsibility to train the dealers on sales processes (ceiling price, discount structure, ordering and delivering of products), how to determine if a customer is already a member and how to assist a customer that is not a member how to become a member. Our dealer's responsibility is to help identify the right product for the job and how to find the easiest, most cost effective way to source that product/solution. We believe that Sourcewell provides one of the best tools available to eligible customer and we will continue to promote that in our annual training. We work with our dealers and support them at any regional conference or training opportunity that helps promote the brand of all three entities. Open communication between all three parties is the key for future success and incremental sales gains on the next contract.
39	Are your products or services available through an e-procurement ordering process? If so, describe your e-procurement system and how governmental and educational customers have used it.	We are investigating e-procurement options for certain product families in the future but those are not available at this time. Due to the customizable nature of products and services, there are many possible configurations for each model. Many build-code dependencies must be taken into consideration for a properly functioning machine to be built. For that reason, we feel it is best to contact the local dealer for machine configuration guidance prior to requesting a contract quote.

Table 8: Value-Added Attributes

Line Item	Question	Response *
40	Describe any product, equipment, maintenance, or operator training programs that you offer to Sourcewell participating entities. Include details, such as whether training is standard or optional, who provides training, and any costs that apply.	Training on equipment operation and safety is provided through the local dealer. At time of delivery, the dealer provides an introductory walk-around of the unit, explaining general operation and maintenance procedures, free of charge as part of the purchase. Additional product or specific system training is optional and quoted by the local dealer.

41	Describe any technological advances that your proposed products or services offer.	<p>John Deere C&F products offer a variety of technology solutions that work to eliminate rework, improve jobsite safety, counteract labor shortages and increase efficiency. Information on those initiatives is public and can be found at the following link: https://www.deere.com/en/technology-products/precision-construction-technology/</p> <p>There was also a magazine published in the Fall of 2021 that focused on technology and its place in our industry. A link to that publication is below.</p> <p>THE DIRT publication, Fall 2021. https://www.deere.com/assets/pdfs/common/industries/construction/publications/the-dirt-fall-2021-dkmag265c-cv.pdf</p> <p>John Deere has also published what is known as our "Leap Ambitions" and that is also public. Our strategy for the Construction & Forestry Division is by 2026, we will deliver:</p> <ul style="list-style-type: none"> • 20+ electric and hybrid-electric product models. • Earthmoving: Increase SmartGrade™ grade control adoption to 50%. • Forestry: Boost Intelligent Boom Control adoption to 100%. • Roadbuilding: Increase Precision Roadbuilding Solution adoption to 85%. <p>More information on our Leap Ambitions can be found at: https://www.deere.com/en/our-company/sustainability/sustainability-report/leap-ambitions/</p> <p>Technology advances in our products is vitally important and was on display at CES 2023 where our CEO was the keynote speaker on day 1. Information can be found at CES2023.deere.com</p>	*
42	Describe any "green" initiatives that relate to your company or to your products or services, and include a list of the certifying agency for each.	<p>John Deere has been very public with these initiatives and more can be found on our website in our most recently published Sustainability Report. https://www.deere.com/en/our-company/sustainability/sustainability-report/</p> <p>"Our next leap is ELECTRIC" is another informative piece discussing the future of electrification at John Deere. https://www.deere.com/en/our-company/electrification/</p>	*
43	Identify any third-party issued eco-labels, ratings or certifications that your company has received for the equipment or products included in your Proposal related to energy efficiency or conservation, life-cycle design (cradle-to-cradle), or other green/sustainability factors.	<p>In October 2022, John Deere received an award for the SBTi Validation of Greenhouse Gas Emission Reduction. https://www.deere.com/en/news/all-news/john-deere-receives-sbti-validation-of-greenhouse-gas-emission-reduction-targets/</p> <p>In 2021 John Deere acquired majority ownership of Kreisel Electric. https://www.kreiselelectric.com/johndeere/</p>	*
44	Describe any Women or Minority Business Entity (WMBE), Small Business Entity (SBE), or veteran owned business certifications that your company or hub partners have obtained. Upload documentation of certification (as applicable) in the document upload section of your response.	<p>John Deere is committed to Supplier Diversity. Each year we submit to GSA a commercial plan that outlines our commitment to use WMBE's, SBE's, and other MBE's suppliers in support of our business.</p> <p>We also have signed on with two small business partners to learn about small business and partner with them to meet demand for products with a small business designation in the Federal market as well as help grow their businesses. Our partners are The Akana Group (Native American owned small business, small business, HUBZone certified) and Bravo (Service Disabled Veteran-Owned Business). If opportunities arise in the cooperative world for small business designation, we are prepared to grow that segment as well.</p>	*
45	What unique attributes does your company, your products, or your services offer to Sourcwell participating entities? What makes your proposed solutions unique in your industry as it applies to Sourcwell participating entities?	<p>John Deere has a very strong presence as a construction equipment and compact construction equipment provider. John Deere is also the world's leading manufacturer of agricultural equipment. Additionally, John Deere Financial is one of the largest equipment finance companies.</p> <p>Valuable Extras:</p> <ol style="list-style-type: none"> 1) Genuine John Deere Parts - highest quality parts for the highest quality equipment. <ul style="list-style-type: none"> -Regional parts depots strategically placed around North America for the best parts delivery response. 2) John Deere Connected Support – Allows customers to: <ul style="list-style-type: none"> - Monitor alerts for the machine remotely. - Monitor engine hours and utilization. - View machine location and get driving directions to the jobsite. - Monitor fuel level and idle time. 3) John Deere Connected Support – Allows dealers to: <ul style="list-style-type: none"> - Monitor alerts coming from the customers machine. - Remotely connect to a customers machine for real-time diagnostics. - Leverage Expert Alerts from John Deere to address potential future downtime. - Perform software updates from the dealership. 	*

Table 9: Warranty

Describe in detail your manufacturer warranty program, including conditions and requirements to qualify, claims procedure, and overall structure. You may upload representative samples of your warranty materials (if applicable) in the document upload section of your response in addition to responding to the questions below.

Line Item	Question	Response *
46	Do your warranties cover all products, parts, and labor?	Construction equipment has basic warranty of 12 months/unlimited hours. The standard warranty general provisions including parts and labor is attached to this RFP submission. Compact construction equipment has a basic warranty of 24 months or 2,000hrs whichever occurs first.
47	Do your warranties impose usage restrictions or other limitations that adversely affect coverage?	Extended warranty is available as a separate purchase, not on this RFP, through our local dealers. Extended warranty has a year and hour limitation with each purchase. An example is 3 year 5,000hr power train/hydraulics extended warranty option.
48	Do your warranties cover the expense of technicians' travel time and mileage to perform warranty repairs?	No, TTM is not covered within our warranty.
49	Are there any geographic regions of the United States or Canada (as applicable) for which you cannot provide a certified technician to perform warranty repairs? How will Sourcewell participating entities in these regions be provided service for warranty repair?	No, we can cover the entire U.S. and Canada with our dealer network.
50	Will you cover warranty service for items made by other manufacturers that are part of your proposal, or are these warranties issues typically passed on to the original equipment manufacturer?	Third party warranties are handled by the original OEM of that attachment.
51	What are your proposed exchange and return programs and policies?	As noted in the standard warranty document, "John Deere will repair or replace, at its option, any parts... of a new John Deere product that, as delivered to the original retail purchaser(s), are defective in material or workmanship." See attached standard warranty document for full text explanation.
52	Describe any service contract options for the items included in your proposal.	John Deere does not offer any service contracts within this RFP. Service contracts and extended warranty options are available for customers from their local dealer and can be quoted to them at time of purchase.

Table 10: Payment Terms and Financing Options

Line Item	Question	Response *
53	Describe your payment terms and accepted payment methods.	JDCRS' only option for payment terms is Net 30 Days for direct sales. Since the majority of our deals are purchased through one of our authorized dealers, there are financing options available (JD Financial) that can be negotiated before finalizing the deal. *
54	Describe any leasing or financing options available for use by educational or governmental entities.	<p>JDCRS (contract vendor) does not play a role in leasing, financing or payment terms other than Net 30 Days.</p> <p>John Deere Financial offers leasing/financing options. The John Deere Municipal Lease Purchase Plan is a special low-rate financing plan that is designed to provide flexibility of leasing while building equity toward ownership of the John Deere equipment. Any state or local government body, or their political subdivisions, having the power to tax may be eligible for the John Deere Municipal Lease Purchase Plan, subject to approval. *</p> <p>John Deere Financial also offers other leasing and financing options for governmental, educational and non-profit entities, subject to approval.</p> <p>All leasing and financing options are handled through the local dealer and John Deere Financial.</p> <p>The lease/finance provider funds the contract sales invoice within 30 days.</p>
55	Describe any standard transaction documents that you propose to use in connection with an awarded contract (order forms, terms and conditions, service level agreements, etc.). Upload a sample of each (as applicable) in the document upload section of your response.	Our John Deere dealers use approved applications in their business system to provide quotes to customers stating the approved contract discount rate. The quote contains terms and conditions for the quote and terms for payment when a PO is issued. For direct sales through our office similar documentation is used and is available in the document upload section. *
56	Do you accept the P-card procurement and payment process? If so, is there any additional cost to Sourcewell participating entities for using this process?	P-card payments are accepted with a 3% processing fee added to the contract quote. P-card usage is to be made known at time of quote request. Customer PO must cover the added fee. *

Table 11: Pricing and Delivery

Provide detailed pricing information in the questions that follow below. Keep in mind that reasonable price and product adjustments can be made during the term of an awarded Contract as described in the RFP, the template Contract, and the Sourcewell Price and Product Change Request Form.

Line Item	Question	Response *
57	Describe your pricing model (e.g., line-item discounts or product-category discounts). Provide detailed pricing data (including standard or list pricing and the Sourcewell discounted price) on all of the items that you want Sourcewell to consider as part of your RFP response. If applicable, provide a SKU for each item in your proposal. Upload your pricing materials (if applicable) in the document upload section of your response.	Each model will have a discount associated to it which applies to all options of that model fully configured, base coded attachments will have a separate discount schedule. Third party attachments (AT and BYT kits) are not part of this RFP proposal and are available for separate purchase by our dealer. The model and discount schedule is attached. Full current price pages will be submitted upon successful award. Any price changes or model updates will be submitted through the PnP process.
58	Quantify the pricing discount represented by the pricing proposal in this response. For example, if the pricing in your response represents a percentage discount from MSRP or list, state the percentage or percentage range.	Quotes are provided to the customer with a discount off of current list price. Quotes are price protected for a period of 30 days as long as a PO is received within that 30 day period. See attached pricing & discount schedule as well as the example quote for our proposal on this RFP.
59	Describe any quantity or volume discounts or rebate programs that you offer.	We offer two different volume discounts between our construction equipment (CE) portfolio and our compact construction equipment (CCE) portfolio due to the difference in acquisition costs of the larger construction equipment verses the smaller compact construction equipment. CE: 5-7 machines = 1%, 8-14 machines = 2%, 15+ machines = 3% CCE: 8-14 machines = 1%, 15+ machines = 3%
60	Propose a method of facilitating "sourced" products or related services, which may be referred to as "open market" items or "nonstandard options". For example, you may supply such items "at cost" or "at cost plus a percentage," or you may supply a quote for each such request.	Sourced or open market items are not part of our RFP response but we do allow dealers to quote these as dealer provided items as a separate line item on the quote. Discounts will not be applied to these open market items. Quotes for these products are negotiated directly through the customer and our dealer network.
61	Identify any element of the total cost of acquisition that is NOT included in the pricing submitted with your response. This includes all additional charges associated with a purchase that are not directly identified as freight or shipping charges. For example, list costs for items like pre-delivery inspection, installation, set up, mandatory training, or initial inspection. Identify any parties that impose such costs and their relationship to the Proposer.	The following will not be included: 1. Dealer provided goods and services: Non-factory goods and services (third party items) will be quoted by dealer at the customers request. 2. Set-up and installation fees: These charges will be quoted by the dealer and are not part of this RFP. 3. Pre-Delivery Inspection (PDI): A PDI is performed on all new machine purchases to ensure proper fluid levels, check system pressures, verify accurate system operation, and cleaning of the unit prior to delivery. The cost of the PDI is quoted by the dealer and will vary by machine model and complexity. Taxes: Local taxes, if applicable, will be assessed.
62	If freight, delivery, or shipping is an additional cost to the Sourcewell participating entity, describe in detail the complete freight, shipping, and delivery program.	Freight, delivery and shipping are charged to the customer and added to the quote as separate line items.
63	Specifically describe freight, shipping, and delivery terms or programs available for Alaska, Hawaii, Canada, or any offshore delivery.	Freight, delivery and shipping are charged to the customer and added to the quote as separate line items just as they are for all participating entities. Travel that occurs by ocean, barge or inland may affect the delivery time of the machine.
64	Describe any unique distribution and/or delivery methods or options offered in your proposal.	If a customer has a unique request, we can review at that time, otherwise there are no unique methods offered in this RFP.

Table 12: Pricing Offered

Line Item	The Pricing Offered in this Proposal is: *	Comments
65	c. better than the Proposer typically offers to GPOs, cooperative procurement organizations, or state purchasing departments.	Sourcewell has become our most valued contract to our dealer network for governmental business. We will continue to use our best available discount schedule to support this contract.

Table 13: Audit and Administrative Fee

Line Item	Question	Response *
66	Specifically describe any self-audit process or program that you plan to employ to verify compliance with your proposed Contract with Sourcewell. This process includes ensuring that Sourcewell participating entities obtain the proper pricing, that the Vendor reports all sales under the Contract each quarter, and that the Vendor remits the proper administrative fee to Sourcewell. Provide sufficient detail to support your ability to report quarterly sales to Sourcewell as described in the Contract template.	Our dealers are required to participate in a contract sales training class to ensure they are promoting the contract per the Terms and Conditions of our RFP response. Dealers are made aware of how to obtain the effective price date of the contract, so the customer is being quoted accurately. Whenever there is a price change approved by Sourcewell, we communicate that information via our dealer bulletin process and post on our dealer microsite. We also use an automated settlement process where a dealer utilizes a program ID code so that we can accurately capture the sales each quarter for our internal review and submit to Sourcewell for the payment of our admin fee. We will also be launching a new quoting process to simplify the quoting process for many of our dealers to ensure accurate pricing per the terms and conditions of our contract.
67	If you are awarded a contract, provide a few examples of internal metrics that will be tracked to measure whether you are having success with the contract.	Upon award of this contract, we track the sales performance of each dealer group across the US and Canada to achieve our market share goals for construction equipment and compact construction equipment in the governmental segments. This has worked well for this contract to date, and we will continue to use this market share metric to keep our dealers accountable for performance.
68	Identify a proposed administrative fee that you will pay to Sourcewell for facilitating, managing, and promoting the Sourcewell Contract in the event that you are awarded a Contract. This fee is typically calculated as a percentage of Vendor's sales under the Contract or as a per-unit fee; it is not a line-item addition to the Member's cost of goods. (See the RFP and template Contract for additional details.)	We have had great success growing and expanding the utilization of this contract for all our dealers in the US and Canada and will continue this growth by providing a 0.5% admin fee to Sourcewell on all contract items. Third party attachments or non-contract items (dealer provided items) are not subject to the admin fee. The total calculated admin fee is payable each calendar quarter to Sourcewell.

Table 14A: Depth and Breadth of Offered Equipment Products and Services

Line Item	Question	Response *
69	Provide a detailed description of the equipment, products, and services that you are offering in your proposal.	We will be offering our complete line of construction equipment and compact construction equipment, as well as base coded attachments. Product families include Articulated Dump Trucks, Backhoes, Compact Track Loaders, Crawler Dozers, Crawler Loaders, Excavators, Compact Excavators, Tractor Loaders, Motor Graders, Skid Steer Loaders, Wheel Loaders and Compact Wheel Loaders. All services including product support, part support, and warranty work will be provided by our authorized dealers and not part of this contract.
70	Within this RFP category there may be subcategories of solutions. List subcategory titles that best describe your products and services.	N/A

Table 148: Depth and Breadth of Offered Equipment Products and Services

Indicate below if the listed types or classes of equipment, products, and services are offered within your proposal. Provide additional comments in the text box provided, as necessary.

Line Item	Category or Type	Offered	Comments
71	Wheeled, tracked, and backhoe loaders	<input checked="" type="radio"/> Yes <input type="radio"/> No	
72	Motor Graders	<input checked="" type="radio"/> Yes <input type="radio"/> No	
73	Wheeled and tracked excavators	<input checked="" type="radio"/> Yes <input type="radio"/> No	
74	Bulldozers, compactors, scrapers, articulated and rigid haulers	<input checked="" type="radio"/> Yes <input type="radio"/> No	We do not offer rigid haulers. Compactors are offered on the separate Wirtgen contract.
75	Cranes	<input type="radio"/> Yes <input checked="" type="radio"/> No	
76	Accessories or attachments for the offering in #71-75 above	<input checked="" type="radio"/> Yes <input type="radio"/> No	We will be offering base coded attachments at time of whole goods purchase or separately if needed. AT kits and BYT kits (third party attachments) are not part of this contract.
77	Technology or services for the offering in #71-75 above	<input checked="" type="radio"/> Yes <input type="radio"/> No	Link Telematics, Grade Control, and Slope Control are examples of these technology services that are available as options on certain products.

Table 14C: Required Offering of Equipment

Indicate below if the proposer's proposal includes at least one (1) of the following listed types or classes of equipment. Provide additional comments in the text box provided, as necessary.

Line Item	Category or Type	Offered	Comments
78	Wheel loader with published net horsepower (HP) of at least 300 HP	<input checked="" type="radio"/> Yes <input type="radio"/> No	We offer 4 wheel loaders that meet this spec requirement.
79	Wheeled or tracked excavator with a published net horsepower (HP) of at least 150 HP	<input checked="" type="radio"/> Yes <input type="radio"/> No	We offer 10 excavators that meet this spec requirement.
80	Motor Grader with a published maximum operating weight of at least 30,000 lbs.	<input checked="" type="radio"/> Yes <input type="radio"/> No	We offer 8 motor graders that meet this spec requirement.
81	Rough terrain, all terrain, crawler, floating, lattice, or telescopic crane with a published maximum lifting capacity of at least 300 tons and a published maximum boom length of at least 150 feet	<input type="radio"/> Yes <input checked="" type="radio"/> No	

Exceptions to Terms, Conditions, or Specifications Form

Only those Proposer Exceptions to Terms, Conditions, or Specifications that have been accepted by Sourcewell have been incorporated into the contract text.

Documents

Ensure your submission document(s) conforms to the following:

1. Documents in PDF format are preferred. Documents in Word, Excel, or compatible formats may also be provided.
 2. Documents should NOT have a security password, as Sourcewell may not be able to open the file. It is your sole responsibility to ensure that the uploaded document(s) are not either defective, corrupted or blank and that the documents can be opened and viewed by Sourcewell.
 3. Sourcewell may reject any response where any document(s) cannot be opened and viewed by Sourcewell.
 4. If you need to upload more than one (1) document for a single item, you should combine the documents into one zipped file. If the zipped file contains more than one (1) document, ensure each document is named, in relation to the submission format item responding to. For example, if responding to the Marketing Plan category save the document as "Marketing Plan."
- [Pricing](#) - RFP 011723 Model & Discount Schedule.pdf - Monday January 09, 2023 11:48:21
 - [Financial Strength and Stability](#) - Deere-Co_Annual-Report-2021.pdf - Tuesday November 29, 2022 12:34:40
 - Marketing Plan/Samples (optional)
 - WMBE/MBE/SBE or Related Certificates (optional)
 - [Warranty Information](#) - US CAN deere wty stmt.pdf - Tuesday December 06, 2022 10:27:02
 - [Standard Transaction Document Samples](#) - Sample Sourcewell Quote.pdf - Monday January 09, 2023 11:22:37
 - [Upload Additional Document](#) - Sustainability Report 2021.pdf - Tuesday November 29, 2022 13:01:16

Addenda, Terms and Conditions

PROPOSER AFFIDAVIT AND ASSURANCE OF COMPLIANCE

I certify that I am the authorized representative of the Proposer submitting the foregoing Proposal with the legal authority to bind the Proposer to this Affidavit and Assurance of Compliance:

1. The Proposer is submitting this Proposal under its full and complete legal name, and the Proposer legally exists in good standing in the jurisdiction of its residence.
2. The Proposer warrants that the information provided in this Proposal is true, correct, and reliable for purposes of evaluation for contract award.
3. The Proposer, including any person assisting with the creation of this Proposal, has arrived at this Proposal independently and the Proposal has been created without colluding with any other person, company, or parties that have or will submit a proposal under this solicitation; and the Proposal has in all respects been created fairly without any fraud or dishonesty. The Proposer has not directly or indirectly entered into any agreement or arrangement with any person or business in an effort to influence any part of this solicitation or operations of a resulting contract; and the Proposer has not taken any action in restraint of free trade or competitiveness in connection with this solicitation. Additionally, if Proposer has worked with a consultant on the Proposal, the consultant (an individual or a company) has not assisted any other entity that has submitted or will submit a proposal for this solicitation.
4. To the best of its knowledge and belief, and except as otherwise disclosed in the Proposal, there are no relevant facts or circumstances which could give rise to an organizational conflict of interest. An organizational conflict of interest exists when a vendor has an unfair competitive advantage or the vendor's objectivity in performing the contract is, or might be, impaired.
5. The contents of the Proposal have not been communicated by the Proposer or its employees or agents to any person not an employee or legally authorized agent of the Proposer and will not be communicated to any such persons prior to Due Date of this solicitation.
6. If awarded a contract, the Proposer will provide to Sourcewell Participating Entities the equipment, products, and services in accordance with the terms, conditions, and scope of a resulting contract.
7. The Proposer possesses, or will possess before delivering any equipment, products, or services, all applicable licenses or certifications necessary to deliver such equipment, products, or services under any resulting contract.
8. The Proposer agrees to deliver equipment, products, and services through valid contracts, purchase orders, or means that are acceptable to Sourcewell Members. Unless otherwise agreed to, the Proposer must provide only new and first-quality products and related services to Sourcewell Members under an awarded Contract.
9. The Proposer will comply with all applicable provisions of federal, state, and local laws, regulations, rules, and orders.
10. The Proposer understands that Sourcewell will reject RFP proposals that are marked "confidential" (or "nonpublic," etc.), either substantially or in their entirety. Under Minnesota Statutes Section 13.591, subdivision 4, all proposals are considered nonpublic data until the evaluation is complete and a Contract is awarded. At that point, proposals become public data. Minnesota Statutes Section 13.37 permits only certain narrowly defined data to be considered a "trade secret," and thus nonpublic data under Minnesota's Data Practices Act.
11. Proposer its employees, agents, and subcontractors are not:
 1. Included on the "Specially Designated Nationals and Blocked Persons" list maintained by the Office of Foreign Assets Control of the United States Department of the Treasury found at: <https://www.treasury.gov/ofac/downloads/sdnlist.pdf>;
 2. Included on the government-wide exclusions lists in the United States System for Award Management found at: <https://sam.gov/SAM/>; or
 3. Presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from programs operated

by the State of Minnesota; the United States federal government or the Canadian government, as applicable; or any Participating Entity. Vendor certifies and warrants that neither it nor its principals have been convicted of a criminal offense related to the subject matter of this solicitation.

By checking this box I acknowledge that I am bound by the terms of the Proposer's Affidavit, have the legal authority to submit this Proposal on behalf of the Proposer, and that this electronic acknowledgment has the same legal effect, validity, and enforceability as if I had hand signed the Proposal. This signature will not be denied such legal effect, validity, or enforceability solely because an electronic signature or electronic record was used in its formation. - Mark Oliver, Manager, Contract Sales, John Deere Construction Retail Sales

The Proposer declares that there is an actual or potential Conflict of Interest relating to the preparation of its submission, and/or the Proposer foresees an actual or potential Conflict of Interest in performing the contractual obligations contemplated in the bid.

Yes No

The Bidder acknowledges and agrees that the addendum/addenda below form part of the Bid Document.

Check the box in the column "I have reviewed this addendum" below to acknowledge each of the addenda.

File Name	I have reviewed the below addendum and attachments (if applicable)	Pages
Addendum_5_Heavy_Construction_Equipment_RFP_011723 Tue January 10 2023 08:47 AM	<input checked="" type="checkbox"/>	1
Addendum_4_Heavy_Construction_Equipment_RFP_011723 Fri January 6 2023 09:51 AM	<input checked="" type="checkbox"/>	2
Addendum_3_Heavy_Construction_Equipment_RFP_011723 Thu December 29 2022 12:33 PM	<input checked="" type="checkbox"/>	2
Addendum_2_Heavy_Construction_Equipment_RFP_011723 Wed December 21 2022 01:49 PM	<input checked="" type="checkbox"/>	1
Addendum_1_Heavy_Construction_Equipment_RFP_011723 Thu December 15 2022 09:27 AM	<input checked="" type="checkbox"/>	1