

2020

Small Multifamily CDFI Loan Pool Report of Activity by Quarter January 1 – September 30



Community Engagement Manager

October 1, 2020

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Small Multifamily CDFI Loan Pool Program Summary and Updates

There were two draw requests during the first quarter of 2020, both from Capital for Change. Of the two properties associated with the draw request, one was located in Middletown and one was located in Bridgeport; both utilized Transit-Oriented Development (TOD) funds provided by the Office of Policy and Management (OPM). A total of \$307,500 was requested from the loan pool supporting construction to permanent financing for both properties.

During the second quarter of 2020, there were three draw requests, all from Hartford Community Loan Fund (HCLF). One property was located in New Britain, two properties were located in Hartford and all three utilized TOD funds provided by OPM. A total of \$641,750 was requested from the loan pool supporting construction to permanent or permanent only financing for the three properties.

There were two draw requests during the third quarter of 2020, both from HCLF. The two properties associated with the draw request were both located in Hartford and utilized TOD funds provided by OPM. A total of \$360,000 was requested from the loan pool supporting construction to permanent financing for both properties.

As reported previously, CHFA issued a Request for Qualifications in 2019 to which one CDFI responded, Local Initiatives Support Corporation (LISC). CHFA reviewed the response from LISC and found the applicant to be acceptable and eligible to participate in the Small Multifamily CDFI Loan Pool. An Agreement has not yet been executed due to the impact of the COVID-19 pandemic and the resultant reprioritizations that occurred at CHFA and many agencies statewide (and globally). The pandemic also slowed participation in the Small Multifamily CDFI Loan Pool generally as CDFI participants reprioritized activities to support their borrowers and communities, which you will see reflected in this report. There were seven projects funded through the first, second and third quarters of 2020 in total under the program, although there remains a robust demand.

Small Multifamily CDFI Loan Pool Activity Report

Small Multifamily CDFI Loan Pool Program Summary

| Activity by Agency Investment | Total Amount Disbursed | # of Properties | # of Housing Units | # of Commercial Units |
|-------------------------------|------------------------|-----------------|--------------------|-----------------------|
| CHFA Funds | \$ 7,232,845.00 | 55 | 225 | 8 |
| OPM Responsible Growth Funds | \$ - | 0 | 0 | 0 |
| OPM TOD Funds | \$ 1,341,625.00 | 13 | 56 | 3 |
| OPM Subtotal | \$ 1,341,625.00 | 13 | 56 | 3 |
| TOTAL | \$ 8,574,470.00 | 55 | 225 | 8 |

| | Total Amount | | | |
|------------------------------|---------------------|-----------------|--------------------|-----------------------|
| Activity by CDFI | Requested | # of Properties | # of Housing Units | # of Commercial Units |
| Capital for Change | \$ 3,770,077.00 | 17 | 79 | 3 |
| Hartford Community Loan Fund | \$ 4,804,393.00 | 38 | 146 | 5 |
| Housing Development Fund | \$ - | 0 | 0 | 0 |
| TOTAL | \$ 8,574,470.00 | 55 | 225 | 8 |

| | Amo | ount Remaining | Total Amount | |
|------------------------------|------|-----------------|---------------------|--|
| Funds Remaining | from | Last Allocation | Remaining | |
| CHFA Funds | \$ | 1,767,155.00 | \$ 3,767,155.00 | |
| OPM Responsible Growth Funds | \$ | - | \$ 2,000,000.00 | |
| OPM TOD Funds | \$ | 1,658,375.00 | \$ 1,658,375.00 | |
| TOTAL | \$ | 3,425,530.00 | \$ 7,425,530.00 | |

| Total Housing Units Financed | 225 |
|---------------------------------------|-------------|
| Total Commercial Units Financed | 8 |
| Total Properties Financed | 55 |
| Average Disbursement | \$147,836 |
| Loan Pool Investment Per Housing Unit | \$38,109 |
| CDFIs' Portion | \$3,195,677 |
| Total Amount Disbursed | \$8,574,470 |

Small Multifamily CDFI Loan Pool Property Detail Report Quarterly Activity

FIRST QUARTER

132-134 Grand Street, Middletown

CDFI Lender: Capital for Change Amount Requested: \$60,000 CHFA Investment: \$30,000 OPM Investment: \$30,000

OPM Investment Type: TOD Funds

CDFI Funds: \$20,000

Borrower's Total Loan: \$80,000

Loan Type: Construction to Permanent

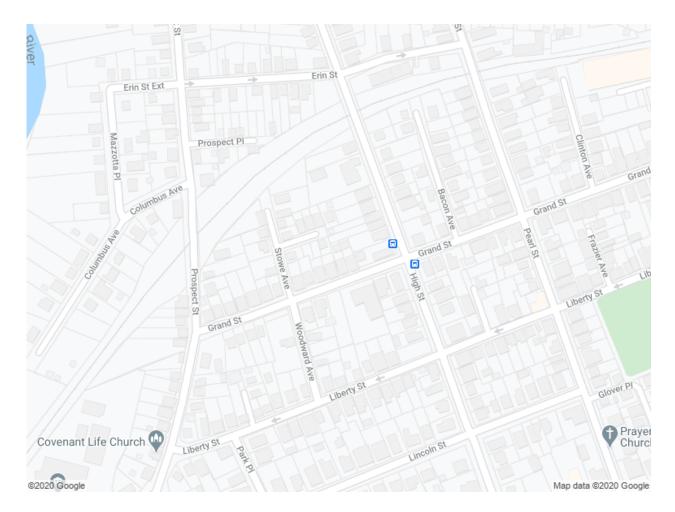
CHFA Loan #46002T



132-134 Grand Street is a three-unit building located in the north end neighborhood of Middletown in Middlesex County. The building features three two-bedroom apartments. The total livable space amounts to 3,053 Square Feet (SF). The property was previously appraised at \$169,880 by the Town of Middletown. This is an expanded rehab project, including a roof replacement, exterior paint, asbestos abatement, garage doors, basement windows, gutters, and common area wiring improvements. The property is located in a Moderate-Income Census tract with 2019 tract median family income at \$52,634, which is approximately 53% of the MSA median income of \$98,400.

Summary Census Demographic Information – MSA: Hartford – East Hartford - Middletown, CT

| Census Tract Number | 5411.00 |
|---|----------|
| Tract Income Level | Moderate |
| Underserved or Distressed Tract | No |
| 2019 FFIEC Estimated MSA/MD/non-MSA/MD | \$98,400 |
| Median Family Income | |
| 2019 Estimated Tract Median Family Income | \$52,634 |
| 2015 Tract Median Family Income | \$47,083 |
| Tract Median Family Income % | 53.49% |
| Tract Population | 2,551 |
| Tract Minority % | 58.88% |
| Tract Minority Population | 1,451 |
| Owner-Occupied Units | 314 |
| 1- to 4-Family Units | 1,110 |



Location map of 132-134 Grand Street, Middletown.

1376 Stratford Avenue, Bridgeport

CDFI Lender: Capital for Change Amount Requested: \$247,500 CHFA Investment: \$123,750 OPM Investment: \$123,750

OPM Investment Type: TOD Funds

CDFI Funds: \$82,500

Borrower's Total Loan: \$330,000

Loan Type: Construction to Permanent

CHFA Loan #46001T



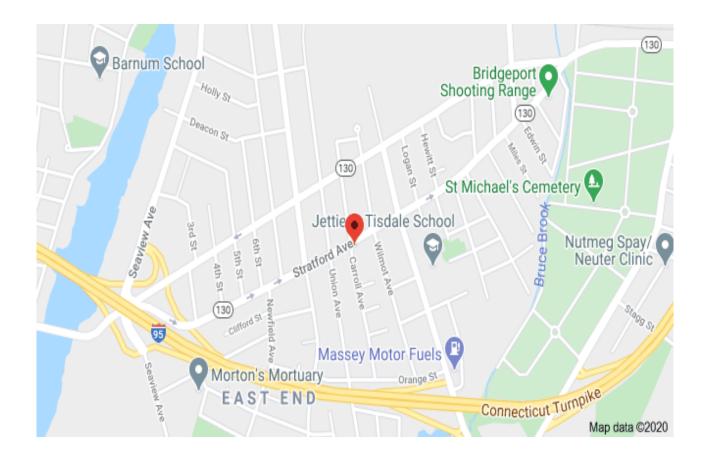
1376 Stratford Avenue is the gut renovation of a 9,220 SF brick one- and three-story apartment/retail building constructed in 1930. The building's first floor consists of three retail spaces totaling 4,128 SF. The two upper floors, with a combined area of 5,092 SF, each are configured into two two-bedroom apartments. The apartments are all railroad-style, with rooms along a central corridor, each with five rooms (two bedrooms, living room, dining room, and kitchen, plus bathroom), each 1,300+ SF. Access is via an interior stairwell from a front door at street level. An exterior deck/stairway at the rear of the building is missing, with a tree growing at the former base of the stairs.

The project proposes new roof, new windows, repointing the brickwork mortar, and reconstructing the exterior rear stairway. The interior will be stripped to the wood framing, with new electric, plumbing, and HVAC, new walls, and flooring in all units with a wet sprinkler system installed. The first floor is configured into three storefronts, each with its own entrance from the street. The spaces are approximately equal sizes (1,375+ SF) and are open rooms with ceiling heights of approximately 11'-12'. The developer plans to build the spaces out to basic "vanilla boxes", with new entrances and storefront windows along Stratford Avenue, suspended acoustic tile ceilings with fluorescent lights, painted drywall walls, at least one lavatory per unit, and HVAC installed. The basement will remain basic storage space for use by the owner only.

The property is located in a Low-Income Census tract with 2019 tract median family income at \$38,973 which is approximately 33% of the MSA median income of \$119,000.

Summary Census Demographic Information – MSA: 14860 - BRIDGEPORT-STAMFORD-NORWALK, CT

| Census Tract Number | 0744.00 |
|---|-----------|
| Tract Income Level | Low |
| Underserved or Distressed Tract | No |
| 2019 FFIEC Estimated MSA/MD/non-MSA/MD Median Family Income | \$119,000 |
| 2019 Estimated Tract Median Family Income | \$38,973 |
| 2010 Tract Median Family Income | \$34,594 |
| Tract Median Family Income % | 32.75% |
| Tract Population | 4,407 |
| Tract Minority % | 93.22% |
| Tract Minority Population | 4,108 |
| Owner-Occupied Units | 384 |
| 1- to 4- Family Units | 1,454 |



Location map of 1376 Stratford Avenue, Bridgeport

SECOND QUARTER

91-99 Silver Street, New Britain

CDFI Lender: HCLF

Amount Requested: \$248,250 CHFA Investment: \$ 124,125 OPM Investment: \$124,125

OPM Investment Type: TOD Funds

CDFI Funds: \$82,750

Borrower's Total Loan: \$331,000

Loan Type: Construction to Permanent

CHFA Loan #47001T



89 Silver Street, New Britain (Parking Lot)

The Silver Street properties include two buildings and one parking lot located at 89 Silver Street, which will be used for parking for the adjacent 9 units. The parking lot is paved and in average condition. 91 Silver Street is an approximately .17-acre parcel improved with a three-story multi-family building that contains 6,180 SF and is divided into 6 units, each with two bedrooms and one bath. The property was built in 1900 and the framing is wood with brick exterior walls and a flat roof. Currently, the property has a detached garage structure that is being assessed for repair. 99 Silver Street is a similar size parcel improved with a three-story garden walk-up multi-family dwelling that contains 4,998 SF divided into three units: one four-bedroom and two-bath unit, and two three-bedroom and two-bath units. The property is located in a Low-Income Census tract with 2019 tract median family income at \$46,917 which is approximately 48% of the MSA median income of \$98,400.



91 Silver Street, New Britain



99 Silver Street, New Britain

91-99 Silver Street, New Britain, CT Summary Census Demographic Information – MSA: 25540 HARTFORD-EAST HARTFORD-MIDDLETOWN, CT

| Census Tract Number | 4160.00 |
|---|----------|
| Tract Income Level | Low |
| Underserved or Distressed Tract | No |
| 2019 FFIEC Estimated MSA/MD/non-MSA/MD Median Family Income | \$98,400 |
| 2019 Estimated Tract Median Family Income | \$46,917 |
| 2010 Tract Median Family Income | \$41,973 |
| Tract Median Family Income % | 47.68% |
| Tract Population | 4,725 |
| Tract Minority % | 39.68% |
| Tract Minority Population | 1,875 |
| Owner-Occupied Units | 423 |
| 1- to 4-Family Units | 1,295 |



Location map of 91-99 Silver Street, New Britain

206-208 Mather Street, Hartford

CDFI Lender: HCLF

Amount Requested: \$123,500 CHFA Investment: \$61,750 OPM Investment: \$61,750

OPM Investment Type: TOD Funds

CDFI Funds: \$66,500

Borrower's Total Loan: \$190,000

Loan Type: Construction to Permanent

CHFA Loan #47002T

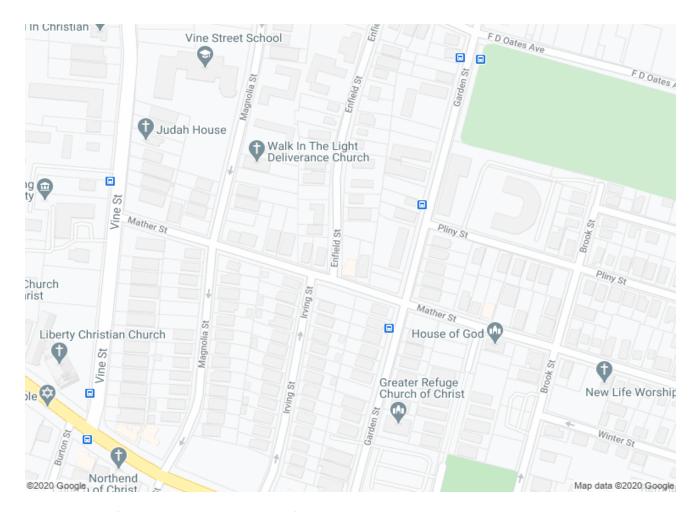


The property is an 8,276 SF parcel improved with two buildings circa 1920: one three-story, three-family wood-framed, vinyl sided 3,825 SF residential building; and one single-story 550 SF retail building. The retail space is third party leased at \$1,650 per month for five years, with one CPI-indexed, five-year extension option. The retail tenant pays all operating expenses and increases to real estate tax over the lease's base year. The residential building has been vacant since a 2009 fire on the third floor. Fire damage repairs include partial repairs to some walls; new windows; and new vinyl siding. Borrower will complete substantial renovations including complete interior framing, walls, floors and ceilings, complete kitchens and bathrooms in all units, and new plumbing, mechanical and electrical system installations to all apartments.

The property is located in a Low-Income Census tract with 2019 tract median family income at \$20,487 which is approximately 21% of the MSA median income of \$98,400.

206-208 Mather Street, Hartford, CT Summary Census Demographic Information – MSA: 25540 HARTFORD-EAST HARTFORD-MIDDLETOWN, CT

| Census Tract Number | 5018.00 |
|---|----------|
| Tract Income Level | Low |
| Underserved or Distressed Tract | No |
| 2019 FFIEC Estimated MSA/MD/non-MSA/MD Median Family Income | \$98,400 |
| 2019 Estimated Tract Median Family Income | \$20,487 |
| 2010 Tract Median Family Income | \$18,325 |
| Tract Median Family Income % | 20.82% |
| Tract Population | 2,757 |
| Tract Minority % | 96.01% |
| Tract Minority Population | 2,647 |
| Owner-Occupied Units | 139 |
| 1- to 4-Family Units | 611 |



Location map of 206-208 Mather Street, Hartford

365 Albany Avenue, Hartford

CDFI Lender: HCLF

Amount Requested: \$270,000 CHFA Investment: \$135,000 OPM Investment: \$135,000

OPM Investment Type: TOD Funds

CDFI Funds: \$90,000

Borrower's Total Loan: \$360,000

Loan Type: Permanent

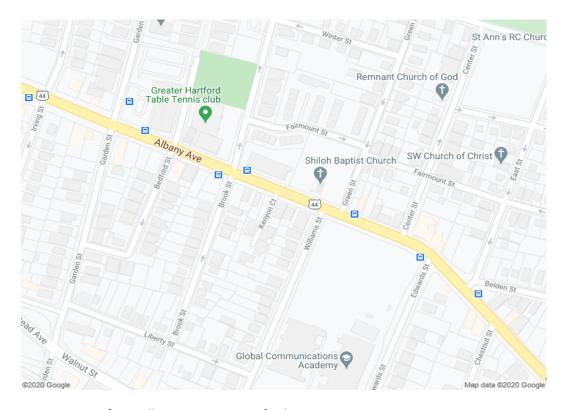
CHFA Loan #47003T



The property consists of a 4,000 SF, commercially zoned parcel of land improved with a 7,950 SF three-story, six-unit apartment building with brick façade built circa 1915. The property is in fair condition with substantial deferred maintenance and repairs required. Repairs will include the flat roof, masonry work on the chimney and re-pointing of the building façade, new bathrooms, kitchens, and flooring throughout. The property is located in a Low-Income Census tract with 2019 tract median family income at \$34,361 which is approximately 35% of the MSA median income of \$98,400.

365 Albany Avenue, Hartford, CT Summary Census Demographic Information – MSA: 25540 HARTFORD-EAST HARTFORD-MIDDLETOWN, CT

| Census Tract Number | 5017.00 |
|---|----------|
| Tract Income Level | Low |
| Underserved or Distressed Tract | No |
| 2019 FFIEC Estimated MSA/MD/non-MSA/MD Median Family Income | \$98,400 |
| 2019 Estimated Tract Median Family Income | \$34,361 |
| 2010 Tract Median Family Income | \$30,739 |
| Tract Median Family Income % | 34.92% |
| Tract Population | 1,495 |
| Tract Minority % | 99.26% |
| Tract Minority Population | 1,484 |
| Owner-Occupied Units | 49 |
| 1- to 4-Family Units | 337 |



Location map of 365 Albany Avenue, Hartford

THIRD QUARTER

97-99 Enfield Street, Hartford

Lender: HCLF

Amount Requested: \$150,000 CHFA Investment: \$75,000 OPM Investment: \$75,000

OPM Investment Type: TOD Funds

CDFI Funds: \$50,000

Borrower's Total Loan: \$200,000

Loan Type: Construction to Permanent

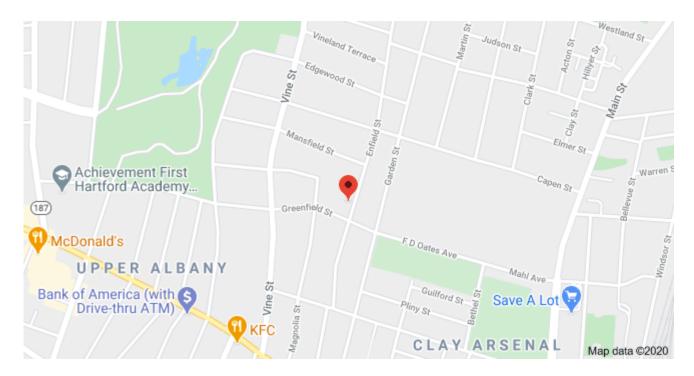
CHFA Loan #47004T



The property located at 97-99 Enfield Street Hartford is a vacant and blighted three-unit garden walk-up apartment building in the northeast neighborhood of Hartford. The property consists of a 0.14 acre parcel of land improved with a 3,852 SF, three-family home of wood frame construction with vinyl siding, and asphalt shingled roof, built in 1920. Each of the units contain six rooms with three bedrooms and one bathroom; two of the three units are 1,302 SF and the third is slightly smaller at 1,248 SF. The renovation of the three units includes all new plumbing, heating, and electrical services, new kitchens and bathrooms, interior paint, finished floors, and installation of new appliances. Additionally, the exterior will be rehabilitated to address blight issues with new roof, siding, and exterior doors; painting of the iron fence and the exterior; walkways, driveway and parking lot repairs including cleaning and striping; exterior lighting and porch repairs; and yard clean-up and site work. The property is located in a Low-Income Census tract with 2019 tract median family income at \$34,105 which is approximately 35% of the MSA median income of \$98,400.

97-99 Enfield Street, Hartford, CT
Summary Census Demographic Information – MSA: 25540 HARTFORD-EAST HARTFORD-MIDDLETOWN, CT

| Census Tract Number | 5015.00 |
|---|----------|
| Tract Income Level | Low |
| Underserved or Distressed Tract | No |
| 2019 FFIEC Estimated MSA/MD/non-MSA/MD Median Family Income | \$98,400 |
| 2019 Estimated Tract Median Family Income | \$34,105 |
| 2010 Tract Median Family Income | \$30,515 |
| Tract Median Family Income % | 34.66% |
| Tract Population | 3,718 |
| Tract Minority % | 96.61% |
| Tract Minority Population | 3,592 |
| Owner-Occupied Units | 336 |
| 1- to 4-Family Units | 1,200 |



Location map of 97-99 Enfield Street, Hartford

94-96 Edwards Street, Hartford

Lender: HCLF

Amount Requested: \$210,000 CHFA Investment: \$105,000 OPM Investment: \$105,000

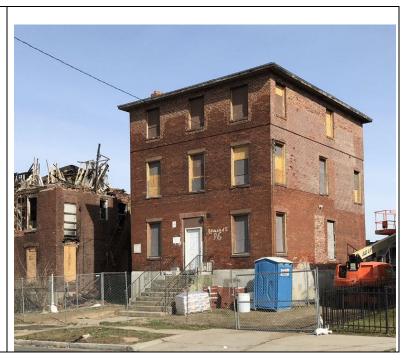
OPM Investment Type: TOD Funds

CDFI Funds: \$70,000

Borrower's Total Loan: \$280,000

Loan Type: Construction to Permanent

CHFA Loan #47005T



The 94-96 Edwards Street project is the historical renovation of a vacant, fire-damaged five-unit building in Hartford's Clay Hill neighborhood. The three-story, wood frame building with brick exterior walls was abandoned after a fire in the winter of 2012. The rehabilitation will restore five apartments including two two-bedroom/one-bath units and three three-bedroom/one-bath units with

combination living and dining room spaces. Construction will include complete re-framing on all living areas; new interior flooring, wall and ceiling finishes; and all new plumbing and electrical systems. Each unit will be individually heated and air conditioned.

The property is located in a Low-Income Census tract with 2019 tract median family income at \$34,361 which is approximately 35% of the MSA median income of \$98,400.

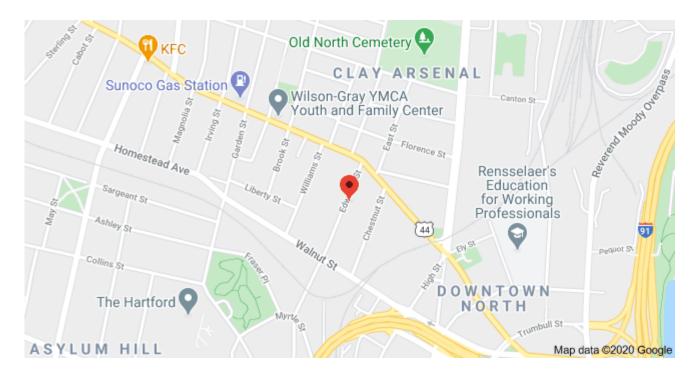
94-96 Edwards Street, Hartford, CT Summary Census Demographic Information – MSA: 25540 HARTFORD-EAST HARTFORD-MIDDLETOWN, CT

| Census Tract Number | 5017.00 |
|---|----------|
| Tract Income Level | Low |
| Underserved or Distressed Tract | No |
| 2019 FFIEC Estimated MSA/MD/non-MSA/MD Median Family Income | \$98,400 |
| 2019 Estimated Tract Median Family Income | \$34,361 |
| 2010 Tract Median Family Income | \$30,739 |
| Tract Median Family Income % | 34.92% |
| Tract Population | 1,495 |
| Tract Minority % | 99.26% |
| Tract Minority Population | 1,484 |
| Owner-Occupied Units | 49 |
| 1- to 4-Family Units | 337 |





Concept renderings post-renovation 2020



Location map of 94-96 Edwards Street, Hartford