

STATE OF CONNECTICUT
OFFICE OF HEALTH STRATEGY

VOLUME III, BEGINNING WITH PAGE 229

DOCKET NO: 20-32376-CON

Proposal: Acquisition of a Computed Tomography ("CT")
Simulator and Technology New to the State
(Statute Reference 19a-639)

Applicant: Danbury Proton, LLC (Danbury, CT)

BEFORE HEARING OFFICERS:

DR. DEIDRE GIFFORD, Executive Director of OHS

DANIEL J. CSUKA, ESQ., OHS Staff Attorney

STEVEN LAZARUS, CON Program Supervisor

DATE: May 2, 2024
TIME: 9:00 a.m.
VIA: In Person/Remote

REPORTER: ALEXA A. BUDIHAS, RPR/CRR

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APPEARANCES

FOR THE APPLICANT:

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1 (The hearing began at 9:00 A.M.)

2 MR. CSUKA: Good morning, everybody.

3 ALL: Good morning.

4 MR. CSUKA: Danbury Proton, LLC, the
5 applicant in this matter, is not currently a provider
6 of healthcare services in Connecticut but proposes to
7 establish a proton therapy center in Danbury,
8 Connecticut.

9 In its application, Danbury Proton represents
10 that its proposal includes the acquisition of a proton
11 beam accelerator, which is equipment utilizing
12 technology not previously used in Connecticut, as well
13 as a CT simulator for treatment planning purposes. The
14 anticipated capital cost for Danbury Proton's project
15 is approximately \$96 million.

16 Today is May 2nd, 2024. My name is Daniel
17 Csuka. I'm a staff attorney with the Office of Health
18 Strategy. To my side is Dr. Gifford, who will
19 introduce herself now of.

20 DR. GIFFORD: Good morning, everyone. I'm
21 Deidre Gifford, and I'm the Executive Director of the
22 Connecticut Office of Health Strategy.

23 MR. CSUKA: Thank you. Although I am here to
24 assist and provide legal counsel, Dr. Gifford will be
25 the one presiding over this matter. She will rule on

1 all motions and will issue a decision that includes
2 findings of fact and conclusions of law upon completion
3 of the hearing.

4 This is a hybrid hearing. By that, I mean it
5 is being held in person and electronically via Zoom, in
6 accordance of Section 1-225a of the Connecticut General
7 Statutes. Any person who is participating orally via
8 the electronic component of this meeting should make a
9 good-faith effort to state his or her or their names
10 and titles at the outset of each occasion that such
11 person participates orally during an uninterrupted
12 dialogue or hears questions and answers.

13 Sign-up for public comment has started and
14 will continue until 12:00 p.m. If you would like to
15 supply commentary, please sign up either in person, in
16 the hallway, or in the Zoom chat box. You can also
17 submit written comments to CONcomments@ct.gov for up to
18 seven days after the hearing today.

19 For anyone attending remotely, unless you are
20 actively participating in the hearing either as one of
21 the applicant's witnesses or as a member of the public
22 providing comment at the designated time, please mute
23 the device that you are using to access the hearing and
24 silence any additional devices that are around you.

25 This public hearing is held pursuant to

1 Connecticut General Statutes Section 19a-639a(f)(2).
2 Although this does not constitute a contested case
3 under the Uniform Administrative Procedure Act, the
4 manner in which OHS conducts these proceedings will be
5 guided by the UAPA provisions and the Regulations of
6 Connecticut State Agencies beginning at Section
7 19a-9-24.

8 I will be asking questions of the witnesses
9 as well as Dr. Gifford. Either OHS -- other OHS staff
10 members are also here to assist us in gathering facts
11 related to this application and may also be asking the
12 applicant's witnesses questions.

13 At this time, I am going to ask each of the
14 OHS staff persons up here to identify themselves with
15 their names, spelling their last name, and OHS title.
16 So, I'm going to start with Steve.

17 MR. LAZARUS: Good morning. Steven Lazarus,
18 L-A-Z-A-R-U-S, and I'm the CON Program Supervisor.

19 MS. FAIELLA: Good morning. I'm Annaliese
20 Faiella, F-A-I-E-L-L-A, and I'm the Zoom team lead.

21 MS. McLAUGHLIN: Good morning. I'm Yadira
22 McLaughlin, OHS Planning Analyst, M-C, capital
23 L-A-U-G-H-L-I-N.

24 MR. CSUKA: Thank you. Also present is Faye
25 Fentis over in the corner, who is another OHS staff

1 member that does assisting with the hearing, logistics,
2 gathering of names and providing miscellaneous other
3 support.

4 The certificate-of-need process is a
5 regulatory process and, as such, the highest level of
6 respect will be accorded to the applicant, members of
7 the public, and our staff. Our priority is the
8 integrity and transparency of the process.
9 Accordingly, decorum must be maintained by all present
10 during these proceedings.

11 This hearing is being transcribed and
12 recorded, and the video will also be made available on
13 the OHS website and the CON account. All documents
14 related to this hearing that have been or will be
15 submitted to OHS are available for review through the
16 CON portal, which is accessible on the OHS CON web
17 page.

18 In making a decision, Dr. Gifford will
19 consider and make written findings in accordance with
20 Section 19a-639 of the Connecticut General Statutes.

21 Lastly, I wish to point out that by appearing
22 on camera in this hybrid hearing, you are consenting to
23 being filmed. If you wish to revoke your consent,
24 please do so at this time by exiting the Zoom meeting
25 or this hearing room.

1 So, I'm going to start by going over the
2 exhibits and items of which we are taking
3 administrative notice, and then I will ask if there are
4 any objections.

5 The CON portal contains the prehearing table
6 of record in this case. At the time of its filing a
7 couple days ago, the exhibits were identified in the
8 table from A to M. That's "M," as in Michael.

9 The applicant filed a few more documents
10 yesterday that are not included in that table. We're
11 going to mark the PDF presentation as Exhibit N, the
12 compilation of support letters as Exhibit O, and the
13 single support letter as Exhibit P. And we will update
14 the table of record accordingly after the hearing.

15 Does anyone from OHS have any additional
16 exhibits that they want to enter into the record at
17 this time?

18 MR. LAZARUS: Not at this time. Thank you.

19 MR. CSUKA: Thank you. Counsel for the
20 applicant, can you please identify yourself for the
21 record?

22 MR. HARDY: Good morning, Attorney Csuka.
23 David Hardy, along with Makana Ellis, from Carmody,
24 Torrance, Sandak & Hennessey.

25 MR. CSUKA: Thank you. So, do you have any

1 objections to the exhibits that we have just gone over?

2 MR. HARDY: We do not.

3 MR. CSUKA: Okay. Thank you. So, all are
4 identified and marked as exhibits and are entered as
5 full exhibits.

6 (Applicant Exhibits A through P admitted as
7 full exhibits.)

8 Attorney Hardy, do you have any additional
9 documents that you wanted to enter before we get
10 started?

11 MR. HARDY: We do not. Thank you.

12 MR. CSUKA: In terms of administrative
13 notice, we're going to be taking administrative notice
14 of the Statewide Healthcare Facilities and Services
15 Plan and its supplements; the Facilities and Services
16 Inventory; OHS Acute Care Hospital Discharge Database;
17 All Payer Claims Database Claims Data, Hospital
18 Reporting System, that's HRS, Financial and Utilization
19 Data; and Community Health Needs Assessments.

20 Obviously, some of those are more relevant
21 than others to this, but you should know that we're
22 taking administrative notice of those databases.

23 We're also going to be taking administrative
24 notice of the following CON dockets. One is Docket
25 Number 20-32376 -- excuse me -- 76-CON, and that's

1 Danbury Proton's first application docket; and Docket
2 Number 19-32339-CON, and that's the one where
3 Connecticut Proton Therapy Center, Hartford HealthCare,
4 and the Elder Human Health Services sought to establish
5 proton therapy in Connecticut.

6 Attorney Hardy, do you have any objections to
7 those administrative notice -- administratively noticed
8 dockets or documents?

9 MR. HARDY: No objection.

10 MR. CSUKA: Thank you.

11 (Administrative Notice taken of the
12 above-mentioned documents.)

13 So, as the hearing progresses, we may also
14 take administrative notice of other information,
15 including prior OHS decisions, agreed settlements and
16 determinations that may be relevant but which have not
17 been identified as of yet. The applicant will, of
18 course, have an opportunity to respond to those if one
19 of those should come up.

20 We will proceed in the order established in
21 the agenda for today's hearing. I would like to advise
22 the applicant that we may ask questions related to your
23 application that you feel you have already addressed.
24 We will do this for the purpose of ensuring the public
25 has knowledge about your proposal and for the purpose

1 of clarification. I want to reassure you that we have
2 reviewed the docket and will do so again before issuing
3 a decision.

4 As this hearing is being held in hybrid
5 fashion, we ask that all participants attending via
6 Zoom enable the use of video cameras when testifying or
7 commenting remotely during proceedings. All
8 participants and the public should mute their devices
9 and should disable their cameras when they go off --
10 when we go off record or take a break. Please be
11 advised that, although we will try to shut out the
12 hearing recording during breaks, it may continue; if
13 the recording is on, any audio or visual that has not
14 been disabled will be accessible for all participants.
15 That includes inside this room.

16 Public comment taken during the hearing will
17 likely go in the order established by OHS during the
18 registration process; however, we may allow public
19 officials to testify out of order. As I mentioned
20 earlier, registration for public comment has already
21 begun, and comment is currently scheduled to start at
22 12:00 p.m.

23 If the technical portion of this hearing has
24 not been completed by 12:00 p.m., we may postpone
25 public comment until the technical portion is complete.

1 The applicant's witnesses should remain available after
2 public comment, as OHS may have additional follow-up
3 questions based on the public comment.

4 Attorney Hardy, are there any other
5 housekeeping matters or procedural issues that you
6 would like to address before we start?

7 MR. HARDY: No, not at this time.

8 MR. CSUKA: Thank you. So, Attorney Hardy,
9 would you like to make an opening statement or an
10 opening presentation?

11 MR. HARDY: Thank you, Attorney Csuka. And
12 good morning, Dr. Gifford, and all OHS staff.

13 I first wanted to express our sincere
14 gratitude to OHS staff for working very hard and very
15 diligently and efficiently to get us to this point in
16 the process.

17 We have a lot of ground to cover, so what we
18 intend to do is have Stephen Courtney, the Managing
19 Director of Danbury Proton, be our first witness.
20 He'll give an overview of the presentation we intend to
21 make this morning, again, with witnesses and topics
22 they intend to address. We will try to be as brief as
23 possible. We want to talk about what you want us to
24 talk about, and so we look forward to the
25 question-and-answer session.

1 Also in the category of time-saving, since
2 this application is unopposed, I'll waive making a
3 closing argument so we can focus on the facts and the
4 witnesses that are here today.

5 MR. CSUKA: Thank you. Can you please
6 identify all the individuals in the room by name and
7 title who are planning to provide opening remarks?

8 MR. HARDY: Certainly. So, our first witness
9 will be Stephen Courtney, Managing Director of Danbury
10 Proton. We also have with us Mister -- or Dr. Lionel
11 Bouchet, who will be providing remarks. We have
12 Dr. Leslie Yonemoto, who will be providing remarks. We
13 have Mr. Duke Crandall and --

14 MR. HARTY: Jack Harty.

15 MR. HARDY: -- Jack Harty.

16 MR. CSUKA: Thank you. So, I'm going to
17 swear all of them in first, and then I'm assuming some
18 of the people attending remotely also be making
19 remarks, so I'll swear them in separately.

20 MR. HARDY: Correct.

21 MR. CSUKA: So, if you could all please raise
22 your right hand, I would appreciate that.

23 Do you solemnly swear or solemnly and
24 sincerely affirm, as the case may be, that the evidence
25 you provided in your prefile and the evidence that you

1 shall give or have already given in this case shall be
2 the truth, the whole truth, and nothing but the truth,
3 so help you God or upon penalty of perjury?

4 ALL: I do.

5 (STEPHEN COURTNEY, DR. LIONEL BOUCHET,
6 DR. LESLIE YONEMOTO, DUKE CRANDALL, AND JACK HARTY,
7 having been duly sworn by DANIEL J. CSUKA, ESQ., OHS
8 Staff Attorney, testified as follows:)

9 MR. CSUKA: Thank you. So, now we can turn
10 our attention to the witnesses who are attending
11 remotely. Have they all joined us at this point?

12 Or if you'd prefer, Attorney Hardy, we can
13 start until they --

14 MR. HARDY: Yes. So, we have Dr. Andrew
15 Chang on the Zoom. We have Christopher Gonzalez on the
16 Zoom. We have Daria Chylak on the Zoom, Don Melson on
17 the Zoom, and Mr. Steve Coma on the Zoom.

18 We're missing one witness, but certainly we
19 can proceed with the swearing in of these witnesses.

20 MR. CSUKA: So, the witnesses who are
21 attending remotely, if you can all please raise your
22 right hand.

23 Do you solemnly swear or solemnly and
24 sincerely affirm, as the case may be, that the evidence
25 you provided in your prefile and the evidence that you

1 shall give or have already given in this case shall be
2 the truth, the whole truth, and nothing but the truth,
3 so help you God or upon penalty of perjury?

4 ALL: (Yes. I do. Yes.)

5 MR. CSUKA: Thank you.

6 (DR. ANDREW CHANG, CHRISTOPHER GONZALEZ,
7 DARI CHYLAK, DON MELSON, DR. MICHAEL MOYERS, AND STEVE
8 COMA, having been duly sworn by DANIEL J. CSUKA, ESQ.,
9 OHS Staff Attorney, testified as follows:)

10 MR. COURTNEY: Dr. Moyers did join us. Just
11 in time.

12 MR. CSUKA: Was he sworn in? I didn't --

13 MR. COURTNEY: Yes.

14 MR. CSUKA: Thank you. So, to the witnesses,
15 I just want to start by saying that we have read and
16 are familiar with all 161 pages of your prefiled
17 submissions. We -- well, I'm not sure if everyone in
18 this room has reviewed what was submitted yesterday,
19 but I have reviewed the presentation that was submitted
20 yesterday.

21 If you plan to make any additional opening
22 remarks today, that's fine; but since there are 11 of
23 you, please try to limit your comments to only
24 summaries and new information that may not have been
25 provided up to this date.

1 When giving your testimony, make sure that
2 you state your full name and adopt any written
3 testimony that you have submitted on the record prior
4 to testifying.

5 So, Attorney Hardy, you can now proceed with
6 your witnesses' testimony.

7 MR. HARDY: Thank you. We'll call
8 Mr. Stephen Courtney.

9 And if I may, I'll share my screen. We have
10 a presentation that will help narrate the witness'
11 testimony.

12 MR. CSUKA: Sure. Mr. Hardy, is the green
13 light on?

14 MR. COURTNEY: Yes, it is.

15 MR. CSUKA: Okay. Great. Thank you.

16 MR. COURTNEY: Good morning, Dr. Gifford,
17 Attorney Csuka, and Mr. Lazarus, and OHS staff. It's a
18 pleasure to be here. And I accept my -- my name is
19 Stephen Courtney, and I accept my prefiled testimony.

20 My first slide, if we could, is essentially a
21 list of all our speakers. And I had intended actually
22 to spend some time talking about my association with
23 all these speakers over the years, some of which have
24 been over 35 years -- next slide -- and a bit about
25 what they were going to say.

1 But we got a reminder memo from Attorney
2 Csuka yesterday that said, It looks to me like, with 85
3 slides, you're going to go way too long. I was -- and
4 I must admit, I had not timed myself. And when I did,
5 I was a major violator of the five-minute expectation.

6 MR. CSUKA: I just -- I don't want to stop
7 you. I just want to make sure that -- are we on the
8 correct slide? Who's controlling the slides? Let's
9 start there. Okay.

10 So, Attorney Hardy, you're not having any
11 issues, are you?

12 MR. HARDY: Sorry. Let me do this.

13 MR. COURTNEY: So, the first slide, while
14 he's trying to pull it up, is a list of all our
15 speakers, people I've been working with over all these
16 years.

17 So, as I was saying, I did some major slide
18 surgery, if you will, last night, on my presentation
19 and will -- I will not go into detail about the
20 speakers. You have all their prefiles. You know who
21 they are and what they represent. And I'll just say
22 that this team's experience with proton therapy is
23 extraordinary, and they'll be happy to answer any
24 question you might have about proton therapy. They
25 know what they're doing.

1 We're still not getting slides handled here
2 for some reason.

3 MR. HARDY: The sharing feature has been
4 paused. Let me try it again.

5 MR. COURTNEY: I'll keep going, though, given
6 our timeline here.

7 The next slide, if you ever get to see it, is
8 simply a graph of the proton projects that have come
9 online since they started coming to us in 1990. And
10 what you'll see, if you ever see the slide, is that the
11 progression in the years since 2008 have been fairly
12 consistent and it's been a pretty steady state of new
13 projects coming on.

14 The next slide, which you still haven't --
15 oh, the one just above where you are now is also -- I
16 won't spend a lot of time on it since it doesn't want
17 to come up. But it's amazing things that can happen in
18 66 years. And in the proton therapy space, the
19 technology has evolved significantly. Okay. So, let's
20 stop on this one. We'll go with this one.

21 What you see at the top of this --

22 MR. CSUKA: Attorney Hardy, can you put that
23 in slide-show view?

24 MR. HARDY: Yeah, I just did. There seems to
25 be a lag between when I --

1 MR. COURTNEY: Oh.

2 MR. HARDY: -- when I do that and when it
3 appears.

4 MR. COURTNEY: The timeline across the top
5 you can't read, but that's okay. We blow up each
6 section as I go along.

7 The first ten years of proton therapy that --
8 out of the labs of Harvard and Berkeley and things like
9 that actually started at Loma Linda Hospital in
10 California. There was also a small ocular unit down at
11 Davis, UC, Davis, in the first ten years.

12 Our Dr. Moyers, who's online, was a physicist
13 primarily responsible for that project coming online.
14 Dr. Yonemoto was chief of staff there and ran the
15 facility, and he also had his -- Dr. Chang as a
16 pediatric oncologist there as well.

17 So, the heart of our clinical team have been
18 in proton therapy since the very beginning. They're
19 undisputed proton therapy pioneers in this space.

20 The next ten years have brought about seven
21 new centers, if we can -- yeah, you did it. Very good.
22 This is when my own proton therapy experience develops.

23 I started -- I was working as the director of
24 operations of an architecture firm in Boston that had
25 had the only expertise in designing proton therapy

1 facilities. And I was involved in the Houston project,
2 MD Anderson; Jacksonville; Oklahoma City; Philadelphia,
3 Chicago; Hampton, Virginia.

4 The next slide, if we go to the next five
5 years, things really took off. We had 11 new centers
6 in that five years. In 2013, Mevion introduced its
7 compact single-room proton therapy equipment and
8 changed the course of the industry in significant ways.
9 All the red "Ms" are the projects that have Mevion
10 equipment.

11 I was fortunate enough to work with Mevion at
12 that stage. I got to meet Dr. Bouchet, and I really
13 became a champion of their system compared to the other
14 systems.

15 Most projects on this timeline, whether we
16 designed them or consulted or in some way were involved
17 -- an example is Dr. Moyers, on the Memphis facility,
18 St. Jude's, was actually contracted to review the
19 shielding design others had done to make certain it was
20 being done correctly. Dr. Yonemoto is -- testified at
21 other CON hearings in other parts of the country,
22 et cetera. We touched just about all 50 projects in
23 some fashion.

24 In the next decade, 20 more centers came on,
25 four of them Mevion systems. And I won't go into it,

1 but a new piece of equipment was developed and went
2 into the (inaudible) facility. It took them seven
3 years to actually get it operating, and that system was
4 also used now at Mass General's new facility that they
5 added.

6 In the last four years, 11 more centers have
7 come. And as you can see by the timeline, in '21,
8 there were -- oh, there was only one center that came
9 on, so Covid took a significant bite out of the
10 development of proton therapy.

11 This year, we're expecting two more projects
12 that are not shown on this chart -- Charlottesville,
13 North Carolina, and Milwaukee, Wisconsin. Those are
14 both Mevion systems as well.

15 Next slide shows very graphically why we love
16 Mevion systems in terms of its required architecture.
17 It's much, much, much smaller bulk space that's needed;
18 and, therefore, your cost structure is lower, which
19 helps everything all around.

20 On the next slide, we'll get into a little
21 bit of a conversation about patient needs. These are
22 the hospitals that you're all familiar with in
23 Connecticut.

24 The next slide shows the ones that are
25 affiliated with Hartford and Yale, including the

1 prospect hospitals that have been recently approved to
2 be acquired. I know that it's still cooking, but we
3 assumed that that was going to happen.

4 And the next slide, it shows the -- in yellow
5 the other hospitals in Connecticut that are not part of
6 those two systems, including the four Nuvance
7 facilities in western Connecticut.

8 And the next slide shows the other three
9 Nuvance facilities in New York, plus the other New York
10 hospitals that are in -- in our service area, if you
11 will.

12 In round numbers, almost a thousand
13 Connecticut patients would benefit from proton therapy,
14 as established by your agency in the Wallingford CON
15 approval. At best, about approximately 800 patients
16 per year could be treated with the two proton
17 facilities in the state, still leaving an unmet need of
18 that 900.

19 The Danbury team thinks the 900 was vastly
20 underestimated and that it's easily double the thousand
21 patients that would really benefit from proton therapy.
22 Our number is actually close to 3,000.

23 And that is, as I said -- that's what we're
24 going to be able to do is treat 800 of those patients,
25 and that's assuming 16-hour-a-day operations. These

1 are not just, you know, 8-hour-a-day operations.
2 That's going to be necessary in terms of patient slots.

3 This would make the weekly decisions of who
4 not to treat very difficult given the limited treatment
5 sites. Both Mass General Hospital and Memorial Sloan
6 Kettering, the next ones closest to us, are running at
7 full capacity now.

8 I'll move quickly through this next slide,
9 which talks about our patient focus. We -- we're
10 pretty excited about this fairly new platform. I spoke
11 about it in great detail in my prefile testimony, so I
12 won't spend time here, given we're trying to trim this
13 up.

14 Next slide just shows the portal that people
15 can use. It makes it easy for people to ask for things
16 that they need, because people have a hard time asking
17 for it and makes it easy for people that want to help
18 to know what kind of things they can do for that
19 patient. It gets -- it treats the patient in a
20 holistic fashion. Memorial Sloan Kettering has started
21 using that platform as well as a bunch of other folks.

22 The next slides I'm going to quickly go
23 through. I was going to spend some time on the
24 aesthetic design and how that relates to patients, but
25 I'll just say that it essentially is a nonbuilding.

1 It's really about the patients. It's about healthy
2 space. It's tucked into a hill. It's almost
3 invisible, and that's -- that was very much by design.

4 And we'll just flash through to the next
5 slides again. And I did want to spend a little time on
6 the patient treatment rooms, because we are doing that
7 differently than some to try to deinstitutionalize the
8 space. We want to introduce warm materials, which
9 people do that often. But the thing that's really
10 innovative here is we introduced a faux window that
11 gives the illusion that you're not in a bunker, you
12 know, underneath earth. And so, we're hoping that will
13 make a difference on the patient comfort.

14 And our last evening shot, this is important
15 because, again, we are planning on treating 16 hours a
16 day, five days a week, and how the facility presents
17 itself in the evening in a safe manner is very
18 important for our patients as well.

19 And that concludes my very quick thoughts.

20 And next, Drew Crandall will be speaking for
21 us.

22 MR. CSUKA: Thank you, Mr. Courtney.

23 MR. HARDY: I did offer questions. I didn't
24 know if you were going to do questions in between or
25 just do it at the end.

1 MR. CSUKA: I was planning to hold it at the
2 end.

3 MR. HARDY: Very good.

4 MR. CRANDALL: Good morning, Dr. Gifford and
5 members of the OHS strategy staff. My name is Drew
6 Crandall, and I adopt my prefile testimony. I am the
7 Community Engagement Director for Danbury Proton.

8 First slide, please. I have deep family,
9 community, and professional roots here in Connecticut.
10 Prudence Crandall, the official heroine, I'm a distant
11 relative of; and my father, Robert Crandall, grew up in
12 West Haven, and he served in World War II on a
13 Groton-made diesel sub. I'm one of Bridgeport
14 Hospital's miracle babies. I had a 1% chance of living
15 and being healthy, so I consider myself very blessed by
16 the healthcare that has been provided here in
17 Connecticut.

18 I was a UCONN student at Storrs. I played
19 drums in the UCONN men's basketball pep band, so, go,
20 Huskies. I served in the First Company Governor's Foot
21 Guard, part of the state militia, for six years.
22 Professionally, I've owned a business for 36 years here
23 in Connecticut, and one of my firm's sweet spots is
24 healthcare. So, we've provided assistance to a lot of
25 health organizations across the state.

1 Next slide, please. I've served on many
2 boards the past 45 years, and in my observation, the
3 Danbury Proton team is exceptional. It's a UCONN
4 Huskies championship-style team. Each of us has areas
5 of expertise and experience, and we work together
6 extremely well.

7 Next slide, please. Since the beginning, our
8 team has had a passion to make a positive difference
9 here in my home state of Connecticut, both from
10 healthcare and economic perspectives. Local and state
11 businesses are being engaged, and that will continue
12 and escalate with the approval of our CON application.

13 Next slide. Over the past four years, we've
14 had a 360-degree circle of support. We've submitted
15 many letters of support on the OHS CON portal. This
16 morning, I'd like to share excerpts from three of the
17 letters in particular.

18 First, the Webster family in Wethersfield.
19 They have been on Fox 61 TV featured several times.
20 And this is a letter -- I'll take brief remarks from
21 that letter.

22 "We are writing to express our enthusiastic
23 support for the establishment of Danbury Proton. As
24 the parents of an 11-year-old daughter who recently was
25 declared NED, no evidence of disease, after a

1 year-and-a-half-long battle with bone cancer, we feel
2 that we have a good understanding of why local proton
3 therapy in our state is needed.

4 "The significance of proton therapy and
5 cancer treatment cannot be overstated. We were
6 grateful to have been given the opportunity to travel
7 to Boston for proton therapy; however, we know that
8 option is not open to everyone. We wholeheartedly
9 endorse this initiative and commend the dedication and
10 vision of all those involved in bringing Danbury Proton
11 to fruition. Thank you for your dedication to this
12 important cause."

13 From the Connecticut Cancer Foundation: "Our
14 mission is to financially assist Connecticut cancer
15 patients and their families with basic living needs and
16 to fund cancer research. Given CCF's intense passion
17 for, focused experience with, and extensive network of
18 Connecticut cancer patients and cancer treatment
19 providers, we applaud and enthusiastically support
20 Danbury Proton's good and noble mission to bring
21 revolutionary proton therapy cancer treatment and
22 research to Connecticut.

23 "This advanced treatment is growing rapidly
24 across the United States and around the world.
25 It's about time that we have it here. Connecticut

1 cancer patients and their families need access to
2 proton therapy locally. Let's get it together and make
3 it happen, the sooner the better. Signed, Jane Ellis,
4 President and Executive Director of the Connecticut
5 Cancer Foundation."

6 And then from Dan DelGallo, President of
7 Business Development and Cancer Services for ECHN: "I
8 am in support of the Danbury Proton Therapy CON.
9 Access to cutting-edge technology and advances to
10 radiation oncology services are welcomed options for
11 residents in the state of Connecticut. Proton therapy
12 has been relatively inaccessible for most patients in
13 Connecticut; therefore, access to additional resources
14 of advanced radiation oncology treatment will likely be
15 embraced by patients and residents across Connecticut.

16 "I am asking for your support of more
17 accessible advanced radiation oncologic care and
18 approval of the Danbury Proton CON."

19 The Danbury Proton team is eager to bring
20 proton therapy cancer treatment to Connecticut.
21 For me, it's a bucket-list situation. My maternal
22 grandfather died of cancer. My mom died of cancer.
23 Cancer was a contributing factor in my dad's death. I
24 have a cousin who died from cancer and a brother-in-law
25 who died from cancer.

1 We are looking forward to fulfilling our
2 mission as soon as OHS approves our CON. Thank you for
3 this opportunity to share today.

4 MR. HARDY: So, our next witness will be
5 Dr. Michael Moyers, who is on the Zoom. Muted.
6 Dr. Moyers, you're muted.

7 DR. MOYERS. Okay. Can you hear me now?

8 MR. CSUKA: Yes.

9 DR. MOYERS: Okay. Thank you for this
10 opportunity to testify in support of the application of
11 the Danbury Proton -- to establish a proton therapy
12 center in Danbury. This presentation was about eight
13 minutes, so I guess I'll skip my background.

14 If you can go to the next slide. Today I
15 would like to mainly address two topics. The first
16 topic is to provide some history of proton therapy.
17 Proton therapy is often labeled as an emerging
18 technology. For technology to be classified as
19 emerging, it's typically characterized by novelty,
20 rapid growth, significant impact, and sometimes
21 uncertainty and ambiguity.

22 The way we have emerged in technology does
23 not necessarily mean that it is new, unproven, or
24 experimental. In fact, more than 320,000 patients have
25 now received treatment at more than 100 proton

1 facilities around the world.

2 Go to the next slide, please. And I think
3 I'll have to skip this one too.

4 Personally, I became aware of the power of
5 proton as a means for treatment during 1979 while
6 writing a term paper on heavy charged particles for one
7 of my classes for my masters degree. After the paper
8 was completed, I wondered why all patients receiving
9 radiation treatments were not treated with (inaudible)
10 beams and (inaudible) to perform these treatments. I
11 later discovered that the main reason protons were not
12 used for more patient treatments was not lack of
13 efficacy but rather a lack of computing power.

14 Between 1979, when I discovered proton beam
15 therapy, and 1990, when I started working at the first
16 clinical proton therapy facility, three major events
17 happened. All these events involved computers.

18 The first event was the availability of fast
19 computers with a large amount of memory to reconstruct
20 anatomy inside a patient and computed tomography, also
21 known as CT. This is the essential path for taking
22 advantage of the benefits afforded by pro ton beams.
23 Without it, the targets cannot be defined and critical
24 tissues cannot be avoided.

25 The second event was the development and

1 implementation of three-dimensional treatment planning
2 programs and interactive display monitors, where
3 different possible treatment scenarios could be
4 simulated and compared.

5 And the third event was control of
6 accelerators and beam transport lines by computers.
7 Previously, the beam parameters inside the accelerator
8 and beam transport lines had to be adjusted manually
9 before and during each patient treatment. This arduous
10 task, referred to as tuning, meant that more time was
11 spent preparing the beams than use in treatment. In
12 addition, treatment sometimes had to be paused while
13 changes were made. At the advent of high-speed
14 computers networks, this preparation could be
15 programmed and perform much faster than humans could
16 react, thereby increasing the efficiency of the
17 facilities.

18 Next slide. Okay. The second topic I'd like
19 to address today is startup concerns. To be certain,
20 starting any new radiation treatment facility is a
21 significant undertaking, especially for one that
22 utilizes a beam of protons. On the other hand, study
23 developments in technology, together with standards and
24 educational resources created for the dramatic upward
25 trend of demand for proton therapy, make the

1 establishment of today's proton therapy centers more
2 readily available than ever before.

3 In particular, there are a number of
4 guidelines and standards that have been produced to
5 help launch new facilities.

6 Standards for manufacturers concerning
7 equipment safety and performance have been produced by
8 the International Electrotechnical Commission, or IEC.
9 Guidelines for measuring dose have been produced by the
10 International Commission on Radiation Units and
11 Measurements, or ICRU. Recommendations for permission
12 (inaudible) accounting for uncertainties in treatment
13 planning and delivery in performing quality assurance
14 have been produced by the American Association of
15 Physicists in Medicine, AAPM.

16 Standards for transferring information
17 between various computers and equipment have been
18 produced by the Digital Imaging Communications in
19 Medicine Working Group, known as DICOM. The
20 recommendations for staff training and facility
21 credentialing have been produced jointly by the
22 American College of Radiology and the American
23 Association of Physicists in Medicine.

24 In addition, a book entitled "Practical
25 Implementation of Light Ion Beam Treatments," which I

1 co-authored, details many procedures to plan, start,
2 and operate a proton facility.

3 These standards, guidelines, and
4 recommendations are all readily available to ensure
5 safe and accurate treatments for patients in
6 Connecticut.

7 Next slide. Although proton therapy will be
8 new to the state of Connecticut, its relative late
9 introduction will allow the state to realize the
10 benefits of previous advancements in proton equipment
11 technology as well as treatment planning techniques.

12 Despite proton therapy currently being a
13 standard clinical treatment, in the future, treatments
14 may be further optimized by performing research in
15 (inaudible) for example, delivery techniques that
16 utilize high-dose rate number of (inaudible) beams.
17 Research and development may be applied not only to the
18 beam delivery symmetry equipment but also the clinical
19 trials with patients.

20 We also anticipate further development of
21 treatment planning capability that could be optimized
22 using Danbury Proton as a test kit.

23 With Connecticut's high demand for cancer
24 radiation treatment within its advancing population and
25 its first-rate medical practitioners and institutions,

1 the state may serve a very valuable role in helping
2 develop these advanced treatment techniques.

3 Next slide. Thank you again for considering
4 using this technology for the patients of Connecticut
5 and the surrounding areas. If you have any technical
6 questions, please do not hesitate to ask me at any
7 time.

8 MR. CSUKA: Dr. Moyers, before you turn your
9 mic off, I don't think you adopted your prefile
10 testimony. Do you adopt your prefile testimony?

11 DR. MOYERS: Yes.

12 MR. CSUKA: Okay. And also, one quick
13 question before we move on to the next witness. What
14 is your relationship to Danbury Proton?

15 DR. MOYERS: I'm -- since there's no income
16 coming in right now, I guess I'm acting as a consultant
17 at the present time.

18 MR. CSUKA: Okay. Thank you.

19 DR. MOYERS: Been working with them for quite
20 a few years, trying to get this together.

21 MR. CSUKA: Okay.

22 MR. HARDY: Thank you, Dr. Moyers.

23 Our next witness is Dr. Leslie Yonemoto,
24 who's here today.

25 Mr. YONEMOTO: Good morning, Dr. Gifford and

1 staff of the OHS. I'm Les Yonemoto, and I adopt my
2 prefile testimony information. I only have one slide,
3 so --

4 In the -- what I'd like go is give a
5 rationale for proton therapy based on pure physics and
6 biology. As a radiation oncologist, I treat patients
7 with cancer, and radiation oncology treats about 60% of
8 all cancer patients. We have 1.9 million people a year
9 with cancers in the United States.

10 The cancer therapies, I call them MRS, are
11 the standard therapy. And this medicine --
12 chemotherapy therapy, immune therapy, hormone therapy,
13 "R," is radiation, which we're talking about today, and
14 surgery, some cancers need one, most need two or three
15 of these modalities as part of it.

16 In terms of radiation therapy, we try to do
17 what we all do as physicians, is to do the least amount
18 of harm and the most amount of good. Well, proton
19 therapy follows that aim. In terms of radiation
20 oncology, we try to adopt the way of disturbing less
21 normal tissue and killing more cancer cells, just like
22 anything else with surgery or chemotherapy.

23 So, the slide that I have there is a
24 representation of what proton therapy does and how it
25 relates to radiation oncology. On the left side of the

1 graph is absorb dose, similar to chemotherapy. The
2 more dose you give, the more effects you have, both in
3 cancer killing and side effects.

4 On the bottom of the graph, the X-axis shows
5 the depth into the body, how far in does the dose get
6 distributed. Similar to a medication like a
7 chemotherapy drug, it gets distributed through the
8 body. Radiation is the same way. And it's the same
9 kind of idea of more dose, like milligrams for
10 medication, for us, it's (inaudible.) The more dose,
11 the more effects, both cancer killing and side effects.

12 So, on the left side of the graph, where it
13 says "absorb dose," we have a beam that's coming from
14 the left and going to the right and shows the effects
15 of radiation. The standard radiation is called X-rays
16 or photons. And over the years, the X-rays have
17 changed so that they reduce the amount of dose on the
18 way into the body and on the way out.

19 So, the way the graph looks is, in the
20 center, where it says "tumor volume," is our target.
21 We're trying to get a certain amount of dose, whether
22 it's chemo or radiation. We want -- that's what we're
23 prescribing. But to do that, we have to go through the
24 body, just like chemo or surgery. There are normal
25 tissues disturbed.

1 So, going from left to right, as you see the
2 absorb dose, we almost give over twice as much dose in
3 the normal tissue to reach the tumor and then continue
4 on to treat the tissue behind it that doesn't have
5 cancer, but we can't stop the beam. That's just the
6 X-ray. That's why you can put a film on the other side
7 and just see what you just did, imaging.

8 So, over the years, we changed the machine
9 and upgraded it and had more technology. So, in the
10 1930s, '50s had (inaudible) voltage, cobalt, 1960s and
11 '70s, and the LINACs, 6 to 8mv, in the '70s, '60s. And
12 now the modern LINAC goes up to 18 to 23 megavolts.
13 Megavolts.

14 So, what that means is, with that technology
15 improvement, we're reducing the amount of dose on the
16 way in, reducing the harm and side effects of the
17 tissues going into the body. And that's revolution.
18 Nobody -- well, hopefully, nobody is using voltage or
19 cobalt machines anymore or voltage. They're using the
20 modern LINAC and estimates there's 4,000 in the United
21 States treating 60% of all of the cancer patients.

22 What's different, as you see on the red line,
23 is protons. It's a particle, so it has different
24 characteristics. Same damage to normal tissue and
25 cancer, depending on the dose, just like a medication.

1 But the difference of the physical characteristic is
2 that it reduces the amount of radiation on the way in
3 by at least a half compared to the X-ray or proton
4 machines.

5 And what's really great, it stops. Once you
6 hit the tumor, it stops. The tissue behind the tumor
7 does not get any radiation and side effects. You can
8 think of a radiation beam going to a sinus tumor going
9 into your head, X-rays would go out the back into the
10 brain. The protons will come in and stop and not hit
11 the brain but to the effects to the tumor and the sinus
12 between the eyes, as one example. And this has only
13 been around recently because of the technology
14 that's -- Dr. Moyers has talked about. Even though it
15 first started in 1954, it took -- this is before CTs,
16 this is before cell phones, and all this other stuff.
17 Now it seemed reasonable that we should have that.

18 And one of the things I'd like to impress is
19 radiation is like a medication. If I say take 30
20 tablets of this medication, bad idea to take it all at
21 once. But if you spread it out, it helps reduce the
22 side effects.

23 Same thing for radiation. Most radiation
24 therapy is given daily Monday through Friday over one
25 to two months. Very difficult for patients to travel

1 to for a daily basis if it's any distance. In
2 Connecticut, it is distance. You have to go to Boston
3 or you have to go to New York. We'd like to have it
4 here so that the patients can get it.

5 And in my experience as a radiation
6 oncologist, a lot of patients, even with regular
7 radiation, do not get the treatment that they need and
8 deserve simply because it's not conveniently close.
9 And that's why we are stressing not just one but
10 multiple proton centers in the state of Connecticut.

11 I appreciate your time and attendance. Thank
12 you.

13 MR. CSUKA: Thank you.

14 MR. HARDY: Thank you, Dr. Yonemoto. Our
15 next witness is Donald Melson. He is testifying via
16 Zoom.

17 MR. MELSON: Good morning, Dr. Gifford and
18 OHS staff. My name is Don Melson, and I'm the Director
19 of Finance for Danbury Proton.

20 Having been born and raised in New Britain,
21 in fact, my childhood home was less than two miles from
22 where you are today, I'm pleased to be here to discuss
23 the cost benefits that Danbury Proton will bring to
24 Connecticut residents as well as the financial
25 viability of the center. I adopt my prefilled

1 testimony.

2 As background, for the past 30 years, I've
3 held senior financial roles with well-known life
4 science, biotech, and medical technology companies in
5 the Boston area. Prior to my current role, I was Chief
6 Financial Officer of Mevion Medical Systems from 2013
7 to 2018.

8 In my role as CFO, I was exposed to all
9 aspects of the company's technology, competition,
10 customers, as well as the economic outcomes of those
11 customers.

12 After leaving Mevion, I joined Danbury
13 Proton, as I viewed the business was poised for success
14 due to the favorable site demographics, single-room
15 design, and a particularly strong management team.

16 I will now turn my attention to the cost
17 effectiveness of proton radiation, my first slide. As
18 you have heard, proton radiation's major benefit versus
19 photon, or X-ray radiation, is that it minimizes the
20 secondary effects of radiation dosed to the healthy
21 tissue while effectively radiating the tumor.

22 Though the initial cost of photon treatment
23 may be less than the current cost of proton radiation,
24 the total long-term cost of photon radiation, including
25 subsequent treatment and care, lost income/workplace

1 contribution, not to mention patient suffering, can
2 exceed the cost of protons.

3 Another benefit of protons' lower secondary
4 radiation impact is that the radiation dose intensity
5 can be increased to the tumor versus that of photons.
6 Also known as hypofractionation, this evolving
7 technique opens the door to fewer treatments and lower
8 costs and a shorter, less-intrusive treatment period.

9 Finally, single-room proton systems are the
10 most efficient and risk-reduced method to build proton
11 radiation capacity within the state. Early proton
12 centers were very large, expensive, multi-room centers
13 costing in excess of \$200 million. Because of their
14 size and cost, such centers were frequently
15 underutilized, contributing to financial instability.

16 Alternatively, single-room centers are less
17 expensive and can be situated in local populations they
18 serve. Single-room centers can also be scaled up as
19 demand grows by adding another room. The benefit of
20 this is matching cost to demand.

21 Moving to my next slide, I will now address
22 financial feasibility of the Danbury Proton Center. As
23 with most enterprises, a significant key to successful
24 business venture is location. Location is also key to
25 providing access to all residents requiring this

1 important treatment. Danbury Proton's proposed
2 facility provides convenient access to Connecticut
3 residents in the heavily populated southwest region of
4 the state.

5 In fact, the Connecticut population density
6 within 25 miles of the facility is over 1.3 million
7 people, including 98% of the population of Fairfield
8 County. Within 30 miles of the facility are five of
9 Connecticut's top-ten most populated cities. If the
10 radius is expanded further to 50 miles, the total
11 population is approximately 15 million. And at a
12 75-mile radius, the population is approximately 18.7
13 million.

14 Given the high density -- high population
15 density, the expected incidence of proton therapy
16 candidates, and the scarcity of local proton radiation
17 centers, Danbury Proton expects it will have more than
18 sufficient demand in its primary service area.

19 Successful reimbursement is a second driver
20 of financial success. Danbury Proton expects
21 approximately 52% of its patients will be covered under
22 Medicare, Medicaid, or TRICARE, and 38% will be covered
23 under mutual-insurance programs, the remaining 10% by
24 private payers.

25 While Medicare has covered proton radiation

1 with few exceptions since the FDA approval in 1988,
2 commercial insurance plans have varied in their
3 coverage, though insurers are increasingly covering the
4 cost.

5 Commercial insurance coverage has been
6 supported by high-profile lawsuits, some of which have
7 resulted in large judgments against insurers who did
8 not cover the use of proton radiation in appropriate
9 cases.

10 For example, in 2022, a judgment of
11 \$200 million was levied against UnitedHealthcare in
12 Nevada. In addition, the Tennessee, Oklahoma, Oregon,
13 and Virginia State Legislatures have passed laws that
14 encourage coverage by insurance carriers.

15 The third -- the efficient use of capital and
16 operating resources is the third driver of success. As
17 mentioned, single-room systems are efficient due to
18 their low relative cost and scalability. However, the
19 size of the single-room facility also matters. Danbury
20 Proton's Mevion facility has the smallest footprint in
21 the industry and, therefore, the lowest cost of
22 construction. Mevion Systems are also known for their
23 efficient use of utilities and other operating costs.

24 Because of the efficiency of this design, the
25 proposed Danbury Proton treatment center has a low

1 break-even point on a cash basis. Even though the
2 center is expected to generate a \$2.4 million loss on a
3 book basis in its first year at 60% capacity -- that's
4 280 patients -- on a cash basis, excluding
5 depreciation, the center will actually be cash positive
6 from operations.

7 In fact, the center could withstand a 30%
8 shortfall in first-year patient volumes -- that's 146
9 versus the capacity of 338 -- or 42% of total
10 full-scale capacity. The center would still maintain
11 positive cash-basis earnings and be able to meet all of
12 its financial obligations, including maintaining a
13 \$7.9 million dollar restricted cash balance required
14 under expected debt covenants.

15 In summary, proton radiation is a highly
16 cost-effective therapy, and in my opinion, the Danbury
17 Proton proposal has a high probability of financial
18 success. I urge the Office of Health Strategy to
19 approve this project.

20 MR. HARDY: Thank you, Mr. Melson.

21 Our next witness is Daria Chylak. She is
22 also testifying via Zoom.

23 MS. CHYLAK: Good morning, Dr. Gifford and
24 OHS staff. My name is Daria Chylak. I'm an
25 independent consultant for GlobalData, and I adopt my

1 prefile testimony.

2 I have worked as a researcher and a
3 consultant on several proton therapy projects since
4 2018 while working on a healthcare consulting team at
5 IHS Markit and GlobalData. And my academic ground, I
6 have a Masters of Public Health and a Masters of
7 Science in Bioinformatics.

8 Opening a proton therapy center in a
9 high-population area can have a significant impact on
10 the surrounding region, influencing many aspects of
11 healthcare delivery and economic activity in the area.

12 Increasing access to advanced cancer care and
13 increasing the options patients and their care teams
14 have in treatment pathways can lead to better health
15 outcomes. Specifically, research has shown proton
16 therapy treatment can decrease long-term complications,
17 reduce recurrence rates, and improve overall survival
18 rates, especially for cancers in sensitive or
19 hard-to-reach areas of the body.

20 Although opening a new center involves
21 significant investment and resources, there are clear
22 benefits for local and regional economies once the
23 facility is in operation, such as creating high-paying
24 skilled jobs and attracting related services like
25 medical supply companies.

1 Proton therapy centers often become hubs for
2 clinical research and innovation. This can facilitate
3 partnerships with universities, pharmaceutical
4 companies, and research institutions, potentially
5 leading to new breakthroughs in treatment and unique
6 collaborations with other researches.

7 New proton therapy centers can also serve as
8 a training ground for medical professionals. This
9 helps cultivate a skilled workforce that shares ideas
10 and expertise across the country, improving the
11 standards of care for cancer nationally. In the long
12 term, this can only improve our understanding of cancer
13 and lead to improved health outcomes and improved
14 public health policies relating to cancer care.

15 Establishing a new proton therapy center and
16 improving patient access to cancer treatment can set a
17 precedent for other regions to follow, potentially
18 leading to more widespread adoption of this technology.

19 Next slide, please. Overall, in our
20 feasibility study, we have concluded that the
21 environment in Connecticut is favorable for the
22 concurrent operation of two proton centers with one
23 delivery unit at each center. This is due to the
24 location in the northeast. Danbury's in a
25 high-population density area with large urban venters

1 nearby. A significant population provides a base of
2 potential patients, including a high proportion of
3 older adults who are more likely to require cancer
4 treatment.

5 The single-room configuration is beneficial
6 in that it's less expensive to build, staff, and
7 maintain. And there's a higher probability of
8 operational stability and success.

9 Site location and accessibility is crucial.
10 Danbury is near major transportation routes, near
11 public transit, and near major hospitals and medical
12 centers.

13 Recent peer-reviewed published research has
14 shown promising evidence that proton beam therapy can
15 provide improved patient outcomes compared to
16 conventional radiation therapy.

17 There are still some gaps in the knowledge.
18 There's a need for more randomized control trials,
19 which are seen as the gold standard and the most
20 scientifically rigorous for evaluating medical
21 interventions. But the general growth in proton
22 therapy and increased interest in this treatment
23 suggests that the evidence base will continue to grow.

24 I thank you for the opportunity to provide my
25 testimony. I welcome any questions.

1 MR. HARDY: Thank you, Ms. Chylak.

2 Our next witness is also testifying via Zoom.
3 Christopher Gonzalez.

4 MR. GONZALEZ: Thank you so much for your
5 time this morning. I'll try to keep my presentation
6 brief for the sake of time. My name is Christopher
7 Gonzalez. I am the President of Apollo Healthcare.

8 A little background before my -- the
9 inception at Apollo Healthcare. I trained at the
10 University of Texas and the (inaudible) cancer center,
11 specializing in medical dosimetry. Most people might
12 not know what that is because most dosimetrists don't
13 show up to your kindergarten class and tell you what
14 they do.

15 But in layman's terms, dosimetrists are --

16 THE COURT REPORTER: Excuse me. I'm sorry.

17 MR. GONZALEZ: -- fulfill the prescriptions
18 of the doctors and --

19 MR. CSUKA: Mr. Gonzalez, could you hold for
20 one second, please?

21 THE COURT REPORTER: He's very muffled to me.
22 Is anybody else having trouble understanding him?

23 DR. GIFFORD: A little bit.

24 (Mr. Gonzalez's microphone was adjusted.)

25 MR. GONZALEZ: So, as I was saying, I'm a

1 medical dosimetrist by trade. I have been a clinician
2 on the dosimetry side for about -- since 2014, I'm
3 sorry. And then I quickly got into the business side
4 of radiation oncology since the inception of Apollo
5 Healthcare.

6 Next slide. So, at Apollo Healthcare, we now
7 represent about 40% of the proton centers within the
8 United States. And when I say "represent," we are a
9 contractor for the centers to help patients get access
10 to proton therapy through their insurance companies.

11 And I can say throughout my time, the further
12 it's gone, which is -- it's not good for our business
13 but good for patient access, where proton therapy
14 through the commercial carriers have increased access
15 nationally without us having to do a deal or,
16 quote/unquote, fight with insurance companies.

17 So, when we started Apollo Healthcare, I
18 would say about -- it was roughly around 70% of our
19 denials for proton therapy were getting denied. I
20 mean, our submissions were getting denied.

21 Now that's flipped. Our up-front submissions
22 are mostly getting approved mainly because most of the
23 payers, including the large payer in Connecticut, which
24 is Anthem Blue Cross, have changed their medical
25 policies drastically, which is a good thing for

1 patients to be approved.

2 And so, now we're seeing multiple disease
3 sites that we were normally having to appeal to get
4 approved are already getting approved on first-pass
5 submission. So, that would include all of your CNS
6 tumors, all pediatrics, all skull tumors, head and
7 neck. Now things are -- other disease sites such as
8 breast are coming more online in terms of getting
9 approved as well.

10 So, the utilization of protons isn't just
11 because of a geographical location. There was always a
12 restriction based upon the payers. But the trend now
13 is payers are I guess -- we're seeing it develop.
14 That's the best way of saying it. And a lot of these
15 disease sites are on par with the access that regular
16 radiation therapy would get.

17 And then, lastly, Medicare itself for y'all's
18 region or, for that matter, every region in the United
19 States, I wouldn't say covers almost every disease site
20 but about 95% of the disease sites Medicare covers, and
21 it's normally at 100% depending on the location of
22 (inaudible.) But in theory, we've never had any issues
23 with Medicare approving proton therapy thus far.

24 So, lastly, I did want to say is, with
25 regards to this area and the centers that we do

1 represent at Apollo, capacity has always been now a new
2 issue with proton therapy centers where patients are --
3 we are hitting capacity at a lot of these centers;
4 hence the need for more centers in that region, mainly
5 because before we were having issues that we had a
6 center that we couldn't get patients approved on these
7 private-insurance companies, so the capacity was always
8 kind of maybe at 60% or 70%.

9 Well, now that insurance companies are
10 covering proton therapy, which is great, it's kind of
11 like squeezing another rubber band around a balloon;
12 something else pops up somewhere, and, again, most of
13 our centers are having capacity issues. And,
14 unfortunately, that capacity metric is very hard to
15 capture because a lot of patients end up getting
16 regular radiation, and it's hard to capture that data.

17 But from an anecdotal standpoint, most of our
18 centers are at capacity at this point. With that said,
19 I wanted to keep it short, and thank you for your time.

20 MR. HARDY: Thank you, Mr. Gonzalez.

21 Our next witness is Steve Coma. He's also
22 testifying via Zoom.

23 MR. COMA: Thank you. Can everyone hear me
24 okay?

25 MR. CSUKA: Yes.

1 MR. COMA: Awesome. Well, thanks to the
2 committee for their time this morning. My name is
3 Steve Coma. I'm a Senior Managing Director at Hilltop
4 Securities. I have been in the business for about 40
5 years, as you can tell by my hair color. And I look
6 forward to testifying today. I adopt my prehearing
7 testimony.

8 You know, I will be very short, as others
9 have said. My primary role in the transaction is to
10 find financing. And I am confident, given current
11 market conditions and the structure of this project,
12 that we would be successful. I can't see the slides
13 that the committee is looking at, but I can take you
14 through them quickly.

15 The first slide -- you know, one of the
16 primary reasons that we have a high degree of
17 confidence is Steve and his staff have assembled a very
18 strong team. To structure these transactions
19 successfully, you need excellent legal counsel as well
20 as financial advisers, and we have both. We plan to
21 use Orrick Herrington as bond counsel. They're the
22 largest bond counsel firm in the country and have
23 financed numerous projects similar to this. We just
24 thought we (inaudible) that's the counsel that
25 represents me and prepares the offering document or the

1 official statement.

2 We have DAMG Worldwide as a financial
3 adviser, with Steve on the team, and importantly we
4 have LendLease as a primary contractor, obviously an
5 extremely well-known name.

6 Next slide. The project -- as the committee
7 probably is well aware, this is not the first time that
8 the bond market has potentially financed a facility
9 like this. There have been successes and failures.
10 Actually, that works very much to our advantage. We
11 can highlight the strengths of this project and
12 eliminate areas of weakness if either the market is
13 identified or productions are identified.

14 Obviously, the dense population of
15 Connecticut where the center is going to be located is
16 a huge strength. The fact that it's a single-room
17 therapy, you know, a smaller initial transaction, we
18 can build in demand, don't overbuild where we would
19 have excess capacity. No affiliation restrictions.

20 While that seems somewhat counterintuitive, a
21 number of the facilities have had affiliations and
22 those affiliations have not ended up being as
23 substantive as hoped. So, this gives us flexibility to
24 search for patients, you know, on a broader basis.

25 And then the financials. We've spent a fair

1 bit of time on feasibility with this. Obviously, that
2 will be updated, but financials certainly highlight a
3 strong project.

4 For the committee's, you know, perspective,
5 the investor base for this are large institutional,
6 primarily tax-exempt mutual funds and similar large
7 institutions. We do not sell this to individual
8 investors. While we are very confident in the project,
9 we want to make sure our investor base is very
10 sophisticated and has experience with these projects.
11 All potential participants already have experienced
12 financing proton therapy. Were I could have had this
13 conversation with the committee, you know, two years
14 ago, my confidence wouldn't be quite as high.

15 But with the Fed stabilized, even though they
16 didn't cut rates yesterday, they cut them consistent.
17 That has been a very positive sign for the bond market
18 and institutional investors, and currently demand for
19 projects like this considerably exceed supply.
20 Obviously, that puts us in a stronger position to
21 negotiate appropriate terms and put in place successful
22 financing.

23 And that's all I have.

24 MR. HARDY: Thank you, Mr. Coma.

25 Our next witness is Lionel Bouchet, who is in

1 person today.

2 MR. BOUCHET: Good morning, Dr. Gifford, OHS
3 staff. My name is Lionel Bouchet, and I adopt my
4 prefile testimony.

5 So, I represent Mevion Medical Systems, the
6 manufacturers. I've personally been in proton therapy
7 for almost 20 years, really with a vision that proton
8 therapy should be provided access to as many patients
9 as possible.

10 So, Mevion was formed in 2004 by members of
11 the Boston community, the New England community, MGH,
12 Harvard, M.I.T., with a very specific goal, is reducing
13 the complexity of proton therapy.

14 We've been FDA-cleared since 2012. We've
15 been leading the proton therapy market since 2013,
16 really developing that next generation of proton
17 therapy.

18 Next slide. So, we have organized here just
19 outside Boston, and our vision is to provide superior
20 proton therapy to as many cancer patients as possible.

21 And we've heard from a lot of people here
22 about the concept of access. Access was limited
23 because of the size, because of the complexity of the
24 proton facilities, and was limited to only a few people
25 that were local to the proton centers. So, the concept

1 of equity of care in proton therapy has always been
2 the reason of sort of why we have been pushing and
3 developing these proton therapy centers.

4 If we go to the next slide, you will see that
5 Mevion, in the compacted versions, the
6 miniaturizations, has changed the market. We go from
7 the very large centers where the accelerator is
8 distributing to multiple rooms of about several hundred
9 million dollars of investment, football-field-sized
10 facility, MGH, these kind of facility, University of
11 Pennsylvania and others too.

12 Proton centers are much more similar to
13 accelerators. They are integrated. They can be
14 integrated within an existing facility. They can have
15 a support staff that are very similar to promotional
16 therapies. And the operational success has been
17 proven, where some of the large centers have had
18 financial difficulty, the compact centers, the Mevion
19 centers, their experience than that the proton centers
20 are successful.

21 You've seen the history. This is a very long
22 history, because it is complex. And today we have --
23 when we go to next slide, we have seen since 2020
24 multiple single-room centers being developed in the
25 U.S. than multi-room centers, because, again, this

1 concept of access, concepts of being able to integrate
2 within an existing radiation therapy, existing
3 radiation therapy.

4 And if you want to go to the next two slides,
5 here, what proton therapy becomes is a tool in the
6 toolbox. It's a tool in the toolbox for radiation
7 therapy, as Dr. Yonemoto said, is about delivering
8 radiation very precisely, sometimes small. The more
9 you can do that, the more you can control the tumor.

10 So, how have we achieved that? When we go to
11 the next two slides, you'll see that it's a question of
12 miniaturizations. We've seen that and we've
13 experienced that. And I'd like to show that with the
14 evolution of the miniaturization of technology that is
15 with us today, with all of us, the miniaturization of
16 cell phone -- miniaturizations of our cell phones.

17 And we've done the same thing with
18 phototechnology, where the proton therapy accelerators
19 or generators used to be 250 tons. Today it's just 50
20 ton. It's the diameters of about two-foot diameters,
21 where we accelerate the proton and (indiscernible) come
22 out of the -- you see on the right, the accelerator on
23 the left, just the size.

24 With the smaller size, what we do is we can
25 put everything into one single box, single room. So,

1 that single room is, if you want to go to the next
2 slide, this is three stories. You've seen it. But the
3 Mevion is a clean environment, very similar to
4 conventional radiation therapy.

5 And the Danbury project is doing a great job,
6 when we go to slide 68, to really develop a environment
7 that is pleasing to the patient. And that's very
8 important.

9 So, we develop that staff radiation therapy
10 can actually use, but here they're going even further,
11 but it will be normalization for the patient.

12 So, the technology continues to evolve, and
13 we are excited with this project just being an hour and
14 a half away from a factory, from a manufacturing of the
15 amount of where we build the system. And we continue
16 to evolve technology to be more and more precise. And
17 here is the development that we are doing, combining
18 the imaging, combining more precise beam options to be
19 able to deliver radiation more precisely, more
20 efficiently.

21 So, a patient -- some of the centers are
22 treating maybe 40 or 50 patients a day very
23 successfully. We are doing that because we are keeping
24 (indiscernible) to very standard radiation therapy.

25 So, today in the U.S., we have -- Mevion has

1 about 20 centers or 20 default centers. We have about
2 12-plus centers (indiscernible), several also in
3 development.

4 We're very excited for opportunity of this
5 project. We do see that importance of access. We very
6 often have patient coming to a factory, patient that
7 have been treated with a machine, sharing their
8 experience, and we hear the same thing, is proximity of
9 care is important.

10 The journey is a difficult -- it's a long
11 journey, a longer journey. And each journey, as
12 Yonemoto said, can take five, six weeks; and five, six
13 weeks of travelling can be very difficult for equity of
14 care. So, we're excited for this project.

15 Thank you for your attention.

16 MR. HARDY: Thank you. Our next witness is
17 Jack Harty.

18 MR. HARTY: Good morning, Dr. Gifford and
19 members of the OHS staff. My name is Jack Harty, and I
20 adopt my prefile testimony.

21 I'm the Facilities Director for Danbury
22 Proton, and I come before you today to speak about the
23 unique designs and construction considerations included
24 on the Danbury Proton therapy facility.

25 I've been in the healthcare construction

1 industry for over 30 years with an emphasis on
2 radiation-generating devices and facilities and have
3 had the opportunity to visit and study other existing
4 proton therapy centers and the different systems they
5 use.

6 Prior to joining Danbury Proton, I spent ten
7 years at Mevion Medical Systems, helping to design and
8 construct every one of the Mevion sites currently in
9 operation while developing concepts and designs for
10 over 200 other locations word wide.

11 Until the introduction of the Mevion system,
12 proton centers required large, bulky rooms, concrete
13 vaults to house the proton accelerator and individual
14 treatment rooms. Those systems required massive
15 amounts of space and concrete to construct and, once
16 operational, would consume large amounts of electricity
17 and fossil fuels to operate.

18 The Danbury Proton Center examined these
19 costs and the impact to the environment with an eye
20 towards determining what contributions we could make in
21 addressing the current climate-change situation we're
22 in, while at the same time minimizing the impact to the
23 area, while providing a safe, comforting space for our
24 patients as they are battling their cancer diagnosis.

25 To accomplish our goals, Danbury Proton

1 selected the Mevion system as our primary treatment
2 device, capitalizing on the reduced size of the vault
3 and minimal support system space requirements, as
4 Steven noted in his presentation.

5 We then considered the impact to existing
6 surrounding area of the site and elected to construct
7 much of the facility underground, embedding it within
8 the natural topography of the site to allow for better
9 interior environmental controls while maintaining the
10 existing grades and flow of the land to preserve the
11 field-like appearance of the former farm.

12 Covering the building with a green roof of
13 metal grasses allowed us to preserve the natural
14 habitat and biodiversity commonly on site and minimized
15 water runoff that eliminating green spaces would cause.

16 For the operational systems of the facility,
17 we elected to invest substantially in renewable-energy
18 sources utilizing a geothermal heat pump system to
19 provide required heating and cooling of the facility
20 while allowing the building to operate without the need
21 for fossil fuels.

22 We also put in exterior window glazings that
23 adjust automatically to shade the building from the
24 temperature gains usually encountered with large glass
25 walls.

1 And for the exterior of the site, we chose to
2 use L.E.D. down-lighting to safely promote illumination
3 of the site while almost eliminating any light
4 pollution that would negatively impact the local area
5 and its nocturnal plants and animals.

6 Finally, we recognize that patients affected
7 with a cancer diagnosis require more than just a direct
8 treatment of their disease, and we offered to provide
9 additional spaces to accommodate the more holistic side
10 of patient needs.

11 To accomplish this, we included a significant
12 amount of building space to allow our patients to
13 maintain their dignity and privacy while they travel
14 their cancer journey, providing spaces for their
15 support people to be on site with them during treatment
16 days and provide an office of support personnel to
17 assist them in finding resources to help them access
18 and recover from their treatments.

19 I'd like to thank you again for considering
20 this unique facility and technology, and I look forward
21 to helping to bring the benefits of this facility to
22 Connecticut cancer patients. Thank you.

23 MR. HARDY: Thank you, Mr. Harty.

24 Our last witness is Dr. Andrew Chang, and he
25 is testifying via Zoom.

1 DR. CHANG: Good morning. Thank you for
2 giving us a chance to present some information about
3 our involvement with the Danbury Proton project. My
4 name is Dr. Andrew Chang, and I'm a radiation
5 oncologist by training. I adopt my prefile testimony.

6 I have been involved in proton therapy for
7 the last several decades with a primary focus on the
8 clinician treating pediatric cancers and breast
9 cancers.

10 And the reasons that the pediatric population
11 is particularly seen as beneficial for receiving proton
12 therapy is because the pediatric body is very sensitive
13 to the exposure of radiation to the normal developing
14 tissue.

15 Pediatric patients are impacted not only in
16 slowing down the growth and development of
17 (indiscernible), but in addition are the patients that,
18 if cured of their cancer, are expected to live long
19 enough such that the long-term side effects of
20 radiation, such as second cancers or impact on organs,
21 will show up and can impact that patient's life 10, 20,
22 even 30 years after their treatment.

23 It's for that reason that, once proton
24 therapy started becoming more widely available in the
25 early 2010s or so that we saw a very quick uptake in

1 the numbers of patients that were being sent for proton
2 therapy in the pediatric population.

3 It was for this reason that my work with all
4 of my colleagues at that time, ten proton centers in
5 the United States, looking at the volume of patients
6 that were being treated with proton therapy -- and as
7 shown on this slide here, there was a pretty big uptick
8 in those patients being sent.

9 In addition, one of the things we saw was
10 that other countries that did not have access to proton
11 therapy were likewise sending patients to the United
12 States for proton therapy. And in 2012, there was
13 about 19% of all the patients treated with proton
14 therapy in the United States actually came from outside
15 the United States.

16 At its peak, the United Kingdom, before they
17 had built their first proton center, were sending about
18 120 patients per year to the United States for us to
19 treat, and I treated about half of those patients.

20 Next slide. This is kind of the poster child
21 of what we think about and why we look at the benefits
22 of proton radiation therapy in these patients. This is
23 an example of a 10-year-old girl that had a brain tumor
24 that we typically would treat with surgery to the main
25 tumor in the back of the brain there, as well as

1 chemotherapy, and then radiation to the entire fluid of
2 the brain and spine.

3 With that treatment, we know it does a very
4 good job of curing these patients with the estimated
5 survival in the 80%-to-85% range, but they would
6 develop long-term side effects as a result of the
7 radiation exposure in combination with chemo that they
8 would receive.

9 In particular, as you can see on the picture
10 on the left, that light green is the radiation from
11 standard X-ray radiation that's exiting the body of
12 this child, and these patients will develop heart
13 disease even as soon as five to seven years after the
14 radiation exposure to the point that the most common
15 cause of death in these patients, should they survive
16 their cancers, is heart attacks in their 30s and 40s.

17 With the use of proton therapy, not only are
18 we able to avoid things like the heart completely, as
19 shown in the picture on the right, but the radiation
20 stops before it gets to the bone marrow. And for
21 children like this receiving chemotherapy, what that
22 means they are not needing the transfusions or the
23 hospital admissions for low blood counts that we saw in
24 the standard X-ray radiation before we had access to
25 being able to use proton therapy.

1 Some other kind of side benefits we see from
2 that is avoiding the bowels. It means less nausea for
3 these patients under treatment. Without radiation
4 exposure to the thyroid and breast, like this young
5 girl, that would mean there's no increased risk of
6 second cancers, of breast cancer or thyroid malignancy.
7 And, likewise, being able to avoid the fertility organs
8 means this why would will be able to preserve her
9 ovarian function and her ability to carry children in
10 the future.

11 Next slide. While most side effects from
12 radiation we think about occurring years to decades
13 after radiation, this is a particularly striking case
14 of two patients that were treated by a colleague of
15 mine, both 16-year-olds, with a tumor in the right back
16 area. And this colleague of mine had treated one with
17 X-ray therapy before he had a proton center available
18 to him. And nine months later, he had a proton center
19 built at his facility in Oklahoma and was able to use
20 proton therapy when another patient, another
21 16-year-old male with the exact type of tumor, occurred
22 in that area.

23 And what's striking is, on the next slide,
24 you can see, within 12 months, the child that had the
25 X-ray therapy, the IMRT radiation, the kidney that's

1 adjacent to it on the bottom slide 12 months later is
2 shrunken and damages compared to the kidney on his
3 other side, was the patient that had the proton
4 therapy, that kidney is a little bit smaller in the
5 back but for the most part relatively normal and still
6 functional.

7 These patients were actually treated by my
8 colleague, Sameer Keole, the new president of ASTRO
9 this year. And he still follows these patients. And
10 he told me just last year that these patients were
11 treated in 2011, 2012, they're both still alive, but
12 the patient that had the IMRT radiation is now on
13 kidney medications that he's going to be on for the
14 rest of his life because of that damage to that kidney.

15 Next slide. One of the largest areas of
16 growth in adoption of proton therapy in the past few
17 years has been that with breast cancer. In the United
18 States, breast cancer is the most common cancer among
19 woman, and we know that, with the great screening that
20 we do now, we catch most of these breast cancers
21 earlier and earlier, and as such, we have very good
22 cure rates for many woman with breast cancer.

23 But, as a result of that, what we see is that
24 the side effects from the breast cancer radiation catch
25 up to these womans, and typically, the biggest concern

1 about breast cancer treatment with radiation is
2 increased risk of heart disease.

3 And this is particularly for woman with
4 cancer on the left breast because of the heart, that
5 sits just behind the left breast. And the big artery
6 that is most often clogged in heart disease sits right
7 in the front of that left heart.

8 And you can see in the picture on the left
9 that heart, which is sitting right behind that left
10 breast, gets that full dose of radiation, or very close
11 to a full dose of radiation, with X-ray or photon
12 radiation; whereas with proton therapy, we can stay off
13 of that heart almost completely.

14 And it's for that reason we started seeing a
15 very large uptick in the numbers of patients with
16 breast cancer that are being sent particularly for
17 proton therapy. In fact, in some cases, like the
18 University of Maryland Photon Center, the most common
19 cancer that is treated by proton therapy is breast
20 cancer. And that's because of the risk after about
21 seven years, increasing heart attacks and heart disease
22 occurring in the woman with left-sided breast cancer.
23 That can be completely avoided in the use of proton
24 therapy.

25 Next paragraph. One of the more striking

1 studies to come out recently was a randomized study in
2 the mid-2022 where patients with cancer that spread to
3 the brain, particularly in breast cancer or lung
4 cancer, were found to have increased survival when
5 treated with proton therapy to the entire brain and
6 spine axis.

7 This was particularly striking because this
8 is the first study in a little over 20 years that has
9 seen an increased survival in these patients when
10 treated with normal radiation.

11 This was started by our colleague of ours at
12 Memorial Sloan Kettering when he noticed that, just
13 like the pediatric population, there's less radiation
14 to the spine, they can tolerate more chemo and their
15 blood counts start doing better. He said, Can we do
16 the same thing for adults with the tumor on the brain
17 and spine?

18 And not only did he see they tolerated the
19 therapy just as well as limited radiation but that
20 these patients had increased survival. And so, he
21 instituted this randomized study that was early because
22 of the survival benefit that saw substantially greater
23 length and duration of survival in these patients that
24 were able to receive proton therapy.

25 Next slide. Some of these things that I've

1 been talking about, about side effects that occur after
2 months or years, also lead to not only improvement in
3 the patient's quality of life but, likewise, what is
4 not often considered is the cost of the side effects
5 that we have to care for in these patients, right.

6 It's hard to calculate how much not having a
7 heart attack saves the institutions or -- that
8 16-year-old patient, what is the cost of the medication
9 for the rest of his life for his kidney disease?

10 Well, the group at MD Anderson has paid
11 attention to this and said maybe we should not just
12 look at the cost of proton therapy but the cost of the
13 entire care for a procedure. And in particular for
14 this picture, it's the cost of head and neck cancers.
15 When treated with radiation, these patients need less
16 use of a feeding tube. And not only is that a
17 quality-of-life issue for these patients, but as you
18 can see in this picture, when the patient needs a
19 feeding tube with X-rays, which is about twice as often
20 as proton therapy, the cost jumps up.

21 And at the end of the treatment course, you
22 can see in the blue versus the orange, the cost
23 differential between proton therapy and X-ray therapy
24 is only a few percent as a result of the other
25 interventions needed.

1 This analysis was further expanded on the
2 next slide, where Dr. Frank said, Look, what if we took
3 a look at the entire cost of care not only in just
4 particular things like a feeding tube, but what if we
5 looked at the cost of care for pharmacy and medications
6 for pain control, the use of laboratory testing and in
7 hospital admissions?

8 And you can see this graph here looking at
9 the cost of the entire care versus the cost of
10 radiation itself. And you can see the radiation for
11 the protons is, indeed, more expensive, but everything
12 else less.

13 And that led to the startling finding that,
14 when utilizing proton therapy, these patients with head
15 and neck cancer actually had a lower overall cost of
16 care. On the next slide, you can see for the cost
17 savings are 21% lower for proton therapy as compared to
18 patients that were treated with X-rays.

19 This led to the university -- this led to the
20 entire University of Texas system approving proton
21 therapy for patients with head and neck cancer.

22 As more and more of this data comes out, and
23 there's going to be another one by Dr. Frank, a
24 randomized study coming out in the next month, we're
25 starting to see not only the improvements in the cancer

1 control with use of the proton therapy but decreases in
2 side effects and, leading to that, the cost savings to
3 healthcare systems as a whole.

4 Because of that, we're -- or as has been
5 mentioned by a few of the others, we're starting to see
6 capacity constraints. I, myself, am a radiation
7 oncologist in San Diego, California. And I can tell
8 you that my meetings mostly nowadays are figuring out
9 how to triage patients, because we have more patients
10 than we can treat, and we have to figure out who is the
11 greatest benefit.

12 When we start seeing that at other locations
13 -- and we do see that at other proton centers when I
14 talk to my colleagues about, can we send patients to
15 your center because I'm full. And, for instance, just
16 at our annual National Association Proton Therapy
17 meeting a month and a half ago, the big presentation
18 from the Memorial Sloan Kettering group and the proton
19 center in Harvard was about how do they triage
20 patients, because they're full and they have a waiting
21 list as well. The next closest one, Boston, they're
22 very full with patients, and their machine is going to
23 be undergoing a multiyear upgrade soon, so they're
24 going to be losing 70% of their capacity to treat
25 patients.

1 And I think that leads us to the big question
2 of how do we get more of these centers access to --
3 have patients have access to the machines? And with
4 the location there in Danbury, it provides a very
5 convenient overflow to not only the patients in
6 Connecticut but from the surrounding areas as well.

7 Thank you for giving me this opportunity to
8 share some of the clinical background and how I see it,
9 having been involved in protons for the last few
10 decades and seeing the growth of this space and what
11 changes have come as a result of that. Thank you very
12 much.

13 MR. HARDY: Thank you, Dr. Chang.

14 So, that concludes the direct-testimony
15 portion of our presentation.

16 MR. CSUKA: Thank you. I think it makes
17 sense to take a break at this point. We've all been
18 sitting for quite a while now. So, let's come back
19 want to say 20 minutes, 30 minutes?

20 DR. GIFFORD: 20 minutes. I do have some
21 questions for your witnesses that are remote, so if
22 they could stick around for the questions.

23 MR. HARDY: Certainly.

24 MR. CSUKA: So, let's take 20 minutes. We'll
25 come back, let's say, 11:00, and we will pick up where

1 we left off.

2 Again, public comment sign-up is continuing
3 until 12:00. And anything that's said in this room may
4 be picked up by the mics, anything you say may be
5 picked up by the mics, so just be careful of that fact.
6 Thank you.

7 (A recess was taken from 10:39 a.m. until
8 11:00 a.m.)

9 MR. HARDY: We're ready.

10 MR. CSUKA: Can we go back on? Thank you.
11 Welcome back.

12 For those just joining us, this is Docket
13 Number 23-3267-CON. It's Danbury Proton's application
14 for the Acquisition of a Technology New to the State
15 Plus a CT Scanner.

16 We had the applicant's presentation earlier
17 this morning. Now we're going to continue on to some
18 of the questions that OHS has.

19 The plan is to begin public comment at 12:00.
20 So, for anyone listening in or in the area who wants to
21 participate, please sign up before 12:00, and they will
22 likely take you in the order in which you appear.

23 Elected representatives, we may have to go a
24 little bit out of order in order to accommodate their
25 schedules. But the plan, again, is to begin at 12:00

1 and then probably break for lunch, because I don't
2 think we're going to get through all of OHS' questions
3 before noon. And then we'll come back and we'll wrap
4 things up.

5 So, does that sound okay to you, Attorney
6 Hardy?

7 MR. HARDY: It does. Thank you.

8 MR. COURTNEY: The only qualifier I might
9 give there is Dr. Chang was hoping that he was done at
10 noon so he could get back to his patients. So, if we
11 had specific questions for people on the line, if we
12 could move those before 12:00 as opposed to having them
13 wait until after all the public --

14 MR. CSUKA: Okay. I think that's doable.
15 We'll do our best to direct them to specific
16 individuals. There are 11 of you, so --

17 MR. COURTNEY: Yes.

18 MR. CSUKA: -- so, you know, we'll do our
19 best is all that I can say.

20 So, I think Dr. Gifford wanted to start by
21 asking some questions about the presentation that was
22 given earlier. So, I will turn the mic over to
23 Dr. Gifford.

24 DR. GIFFORD: Thank you very much. And I
25 want to say thank you to all of the witnesses for both

1 your carefully prepared application and your thoughtful
2 testimony. It's very helpful for the Office of Health
3 Strategy as we consider this application. So, thank
4 you.

5 I actually -- my first questions were for
6 Dr. Chang, so hopefully that comports with his need to
7 see patients.

8 First of all, I just want to establish for
9 the record, Dr. Chang, that the cost/benefit data that
10 you showed on your slide beginning at Slides 82, 83,
11 and 84, is unpublished data. Is that accurate or --
12 just I'm noting provided by Steve Frank at the bottom,
13 so I just wanted to confirm that this was provided by a
14 peer and not published in a peer-reviewed journal.

15 DR. CHANG: Thank you for the question and
16 the kind words. There have been updates published in a
17 couple of different versions now. This was the summary
18 slides he originally provided to me a few years ago.
19 And there have been published reports -- there's been
20 published portions of this since then, and I'm happy to
21 provide those as well. I'll get the papers from him if
22 that would be helpful for you.

23 DR. GIFFORD: Yes. Thank you.

24 DR. CHANG: Sure.

25 DR. GIFFORD: Okay. So, my other questions,

1 which I believe are for you, Dr. Chang, but whoever
2 from the team wants to respond, have to do with the
3 clinical indications for proton beam therapy.

4 First of all, in the application, you
5 provided the ASTRO model policy as the template for
6 clinical practice guidelines.

7 Is that the closest thing we have to a
8 clinical practice guideline for proton beam therapy?

9 DR. CHANG: So, I would say there's probably
10 three major ones. ASTRO's is one of them. Astro is
11 our society of radiation oncology in general. And they
12 have an updated one, actually, that came out fairly
13 recently. I'm not sure if that's the updated one
14 that's included in there. But, yes, in essence, they
15 split it into group ones and group twos.

16 The other two big policy groups would be the
17 NCCN, and that is more of an oncology standards rather
18 than radiation in general. So, that -- NCCN is a group
19 that gives general guidelines for surgery,
20 chemotherapy, and radiation in there. And in there, it
21 does site specific ones that were -- where proton
22 therapy has a particular advantage.

23 The last group would be for the National
24 Association of Proton Therapy that also has policy
25 guidelines that will address similar clinical cases.

1 But, yes, those are the named three, ASTRO
2 being one of them.

3 DR. GIFFORD: Okay. And I believe that ASTRO
4 model policy was included in your application but not
5 the other two; am I correct there?

6 Okay. So, if there's relevant information to
7 my question for that clinical indications in those
8 other two guidelines, then it might be appropriate to
9 provide those to us.

10 DR. CHANG: Sure. The NCCN one is fairly
11 comprehensive. And I think part of the reason we
12 didn't include that is there are literally hundreds of
13 pages per disease site and about 40 disease sites, so
14 it wouldn't be necessarily helpful to submit all of
15 that for specific questions.

16 DR. GIFFORD: Okay. All right. So, in the
17 ASTRO model policy, as you mentioned, they divide
18 cancer types into group one and group two cancers. I'm
19 trying to get a better understanding of your assessment
20 of need based on those two groups.

21 And so, can you give us -- can you describe
22 for us, either you, Dr. Chang, or another member of the
23 team, of the estimated number of cases that Danbury
24 Proton would be treating in a year, how many of those
25 are from the group one cancers, and how many would be

1 from the group two?

2 DR. CHANG: So, I think I would defer that to
3 another member of the team who did the numbers
4 specifically for Danbury modeling.

5 I would say that in my center in San Diego,
6 approximately 70% of the patients would be in group
7 one, many of those being reirradiation. And that's a
8 growing area of treatment where I tend to see a lot of
9 referrals from my colleagues in the X-ray practice.
10 And that's because about 10% of all patients that we
11 treat have local recurrence only that have had
12 radiation before and are still curable because it
13 hasn't spread. But the difficulty is once an area has
14 received radiation, coming in and getting a second
15 course of radiation is particularly difficult to do.

16 And so, we see a lot of head and neck and
17 brain tumors that have this -- that fall into this
18 category where they've been treated once, it's only
19 come back right where it started, and it's hard to give
20 any more radiation, standard radiation, then they get
21 referred to a proton center. That makes up probably
22 40% of my head-and-neck patients, are reirradiation.
23 And so -- and reirradiation is one of the group one --
24 major group one indications.

25 I would say, again, in total at our center in

1 San Diego, about 70% would fall into that group one.
2 As for the numbers specifically for Danbury, I'd have
3 to refer to one of my teammates who would know those
4 numbers better.

5 MR. COURTNEY: I can say that the numbers are
6 evolving as we speak.

7 DR. GIFFORD: You probably want to turn on a
8 mic.

9 MR. COURTNEY: It is on.

10 And Dr. Yonemoto -- I'll have him speak next,
11 but I was just at the national conference, as he said,
12 a month and a half ago. Even the ASTRO recommendations
13 were being updated as to what's one and two. As more
14 and more modalities -- they're realizing how valuable
15 it is, it's really changing that significantly.

16 So, for example, we had an awful lot of
17 proton -- I mean prostate patients anticipated when we
18 initially applied, and we essentially stuck with that
19 for the time being for this application. But that's --
20 that number is going to be significantly down or
21 breasts are going to be significantly up. It's
22 definitely changing.

23 Les, you want to talk about that?

24 DR. YONEMOTO: Sure.

25 DR. GIFFORD: Dr. Yonemoto, if you could

1 comment in particular on the changing approach to
2 prostate cancer.

3 DR. YONEMOTO: Yeah. One of the things
4 that -- I don't have the exact number. I don't think
5 we actually did the percentages.

6 But the way I think about it is half of all
7 cancers are treated in the United States, including
8 with radiation -- breast, lung, and prostate cancers.
9 With that, protons have been used as level-one
10 indications for all three in the national guidelines
11 also.

12 DR. GIFFORD: I'm sorry. When you say level
13 one, you mean group one?

14 DR. YONEMOTO: Yeah. Group one. Excuse me.
15 Yes.

16 DR. GIFFORD: Okay. But those cancers don't
17 appear on that list.

18 DR. YONEMOTO: Well, in terms of, you know,
19 retreatments and -- so, there is a category of those
20 that let you treat those patients.

21 Now, the reason why I mentioned that half the
22 patients of cancer are those three is you get a lot of
23 retreatments with them and a lot of other indications
24 that come back into group one because of that, because
25 there are adjacent structures and things like that.

1 DR. GIFFORD: Thank you.

2 DR. YONEMOTO: So, I'm trying to impress the
3 volume is high that -- following group one.

4 The other is that the group-one indication
5 has always increased over the last few years, several
6 years, that as more papers come out and more --
7 frankly, more centers, you know, until, you know --
8 2010, there was only ten of us, you know.

9 Now there's over 40, we would have more
10 papers coming out, and the group-one indication should
11 increase. But I don't have the exact number of what we
12 predict in Danbury. But I expect it's going to be
13 exactly -- not exactly but close to the same as San
14 Diego because the cancers are the same.

15 DR. GIFFORD: So, is there anything that you
16 can point to in the published literature that describes
17 that percent of these more common cancers that would be
18 eligible for proton beam?

19 DR. YONEMOTO: As a group one? I don't. I
20 don't know if Dr. Chang knows. I don't recall that.
21 Sorry.

22 DR. GIFFORD: Okay. Because estimates --
23 obviously, we are very interested in the projected need
24 for the state of Connecticut for this type of therapy.

25 So, then, the projected need is evolving is

1 your -- is what you're saying and --

2 MR. COURTNEY: Yeah. At the conference, for
3 example, Memorial Sloan Kettering said at their proton
4 facility they're treating now 42% retreatment, and that
5 involves all of these other primary cancers. But, so
6 that -- that number is changing things dramatically.

7 DR. GIFFORD: I see.

8 MR. COURTNEY: And that's a public record as
9 I understand it.

10 MR. BOUCHET: I may be able to help with the
11 literature because I've been following literature
12 for --

13 DR. GIFFORD: You might want to restate your
14 name.

15 MR. BOUCHET: Lionel Bouchet, PhD, physicist
16 and everything else.

17 A lot of the nations have looked at what
18 percentage, nations -- you know, France did, Italy,
19 Sweden did a great job at looking at the percentage of
20 radiation therapy patients with their -- so, they
21 looked at literature. And the convergence is between
22 10% and 15%.

23 And these are actually not new data. They
24 are data from the past ten years, actually ten years
25 ago. So, this 10% to 15% of data about ten years ago

1 published by this country, convergence was between 10%
2 and 15%.

3 What we are seeing since then, we are seeing
4 an increase in percentage, right. So, the Mevion
5 centers, which I have visited, typically treat between
6 10% and 20% of their patients with proton therapy, and
7 it's what the physicians are saying as value base, a
8 value base.

9 So, there is an evolution. We are continuing
10 to see data come in. MD Anderson has been fantastic
11 for head and neck. We have the esophagus -- excuse my
12 French, I can't say that word -- esophagus trial that
13 was a phase-two trial, and some data coming out here
14 that we all have heard but we don't know yet the data
15 that are coming out (indiscernible.) So, we are seeing
16 a growth of the publication of data coming out because
17 there are more and more centers.

18 So this group one, usually from ASTRO, they
19 are all plenty of referrals, right. You look at the
20 documents, group one, tons of reference that Dr. Chang
21 talked about, the NCCN and a lot of different -- a lot
22 of different referrals, published referrals for all of
23 this group one. So, this group one are pretty
24 established.

25 I have heard a percentage of group one

1 patients that are treated with proton is actually quite
2 small in the U.S. So, I don't have a number, but I
3 think -- I should message someone. The medical
4 director, executive director of NAPT gave me a number
5 two weeks ago, and I just don't have it yet. But that
6 percentage is very small.

7 So, the questions that I ask myself when you
8 ask the question is what group-one populations of
9 cancers within the state of Connecticut, right.

10 That's --

11 DR. GIFFORD: Well, exactly, because those
12 are for the most part fairly rare cancers in group one.
13 Take away the retreatment, the rest of the cancers are
14 fairly rare, both the adult and the pediatric cancers.
15 And I see you eyeing Dr. Yonemoto. So, that's why --
16 hence the question.

17 I believe your application references that
18 you used IHS Markit to estimate the percent of the
19 group-two cancers that would be appropriate for proton
20 beam? Did I misread that, or is there something -- is
21 there something there that you want to point us to?

22 MR. COURTNEY: Daria, could you comment on
23 that?

24 MS. CHYLAK: Yes. Sure. IHS Markit is the
25 previous company for our group at GlobalData. So, we

1 used to be employed by IHS market, and the life
2 sciences consultant group was purchased by GlobalData.

3 But can you ask the question one more time?
4 I know you're asking about a specific item.

5 DR. GIFFORD: I should -- let me get you the
6 page reference from the application. That might be
7 helpful.

8 MS. CHYLAK: Great.

9 DR. GIFFORD: And if the team can help me
10 look, I know I saw it recently.

11 MR. LAZARUS: Page 29 of the application?

12 MR. CSUKA: So, we're looking at Bates number
13 page 29 of the application, and the application is
14 Exhibit A.

15 MR. HARDY: I'm sorry. Does that -- number
16 page 22 of the application itself?

17 MR. CSUKA: 21.

18 MR. HARDY: 21. Okay. Sure.

19 DR. GIFFORD: For any members of the public
20 who might be with me, I'll just read it.

21 It says, "According to a report of IHS
22 Markit, the estimated radiation of eligible patients
23 for whom proton therapy is appropriate range from 14%
24 to 30%. A figure of 20% is also in line with estimates
25 provided by proton therapy equipment manufacturer IBA

1 world wide."

2 So, I was just asking the data that was
3 behind that estimate from IHS market.

4 MS. CHYLAK: Yes. So, if you look at the
5 response to public hearing issue number -- I don't have
6 the number in front of me, but one of the last large
7 documents that was submitted by our team, there is
8 research -- let's see if I can pull it up -- there are
9 research studies that provide those 14% and 30%
10 numbers. And they're cited there in that document. I
11 believe it's in Section 4.2, Proton Therapy Demand in
12 Connecticut.

13 DR. GIFFORD: Are you guys tracking where
14 that is so we can follow up? Okay. Are you finding
15 it?

16 MS. CHYLAK: And the copy that I'm looking
17 at, that's on page 37, Section 4.2, called Proton
18 Therapy Demand in Connecticut.

19 DR. GIFFORD: Okay. Thank you. So, as long
20 as we have it, I think I can move on.

21 MR. BOUCHET: I think Chris Gonzalez may have
22 some specific data from his experience that he may be
23 able to share. Is Mr. Gonzalez online?

24 MR. GONZALEZ: Yes. Can you all hear me?
25 Okay. Great. I would also like to mention the

1 definition of eligibility.

2 So, between that -- term can be interpreted
3 two ways, from a clinical standpoint versus a patient
4 access standpoint in terms of eligibility. But for the
5 region of Connecticut, the Medicare-approved
6 contractor, which is NGS for the region, does have a
7 proton-therapy-specific LCD policy. That policy is
8 L-35075.

9 And essentially, the proton therapy policy in
10 terms of eligibility is defined as any patient that is
11 a radiation therapy patient is eligible for proton
12 therapy. So, it's not a -- so, that's -- in terms of
13 access, that's why people in layman's terms say, well,
14 if you have Medicare, you can get proton therapy.

15 But it does not define eligibility by a
16 specific disease site. It defines it actually by where
17 the target, meaning where the -- where we're treating a
18 patient.

19 So, you know, not always -- for example,
20 breast cancer, you can have a mediastinal, let's say
21 lymphoma or a breast cancer variance in a similar
22 region, but from a histology standpoint, they're
23 different. But what we're actually treating is in that
24 region. So, the definition of the potential use of a
25 patient isn't because someone has breast cancer or,

1 let's say, lymphoma. It is defined by how close that
2 target is to critical structures in the LCD policy.

3 So, and lastly, the policy doesn't recommend
4 one disease site over the other; it recommends based
5 upon other literature for those disease sites.

6 So, I always like to mention eligibility can
7 be viewed in two different ways. Some people say,
8 well, if you're a radiation candidate, if you're a
9 proton candidate from a clinical standpoint. If you
10 ask an insurance company, and they will redefine
11 eligibility not because of medical necessity, because
12 they may or may not have included it in that -- in
13 their own medical policy. So, two different
14 definitions.

15 DR. GIFFORD: Yeah. And I think you're
16 pointing to one of the reasons for my question, which
17 is the need in the application is calculated based not
18 on those clinical variables that you're talking about
19 but by diagnostic type. And then there's an estimate
20 of what percent of those diagnoses would be eligible
21 for proton therapy, and that's what I was trying to get
22 a better handle on.

23 MR. GONZALEZ: And I did want to point out,
24 between all these organizations -- between ASTRO, even
25 CMS and NCCN -- their group-one versus group-two

1 categories are all different. It's ambiguous.

2 So, you'll have some, for example, CMS'
3 group-one category for reirradiation tumors is actually
4 in CMS' policy a group two, but for ASTRO it's a group
5 one, and NCCN it's a group one. So, I did want to
6 point out their syllabus -- not syllabus -- their
7 rubric between all organizations are exactly the same.

8 So, you kind of end up in a -- you know, it
9 depends who you ask and where you ask, the
10 organization. But by and large, they all kind of even
11 out at some point based upon resupporting literature.

12 So, the more conservative I would say policy
13 is normally NCCN, but then you have different maps
14 across the United States. You know, you think Medicare
15 shares the same policy, but every map has a
16 different -- which there's five of them -- have
17 different policies. And the NGS map, which is the
18 (indiscernible) region, is the most conservative as
19 well too.

20 And even in the conservative light, it still,
21 you know, approves about 95% of radiation candidates
22 for proton therapy.

23 DR. GIFFORD: Thank you. Anything else on
24 that issue before I move on? All right.

25 MR. CHANG: Yes. Dr. Gifford, I have looked

1 up several of the references that you were requesting
2 about cost effectiveness.

3 Should I just send that to the team to get
4 over to your team for the actual manuscripts? Is that
5 the best way to do that?

6 MR. HARDY: Yeah. If we could make a late
7 filing of those materials, we'd be happy to do that.

8 MR. CSUKA: Yes, Doctor. We're going to keep
9 track of what are called late files.

10 MR. CHANG: Okay.

11 MR. CSUKA: And then those will be supplied
12 to your counsel, and then your attorney will provide
13 them after the hearing.

14 MR. CHANG: Okay.

15 MR. CSUKA: So, there's no rush. You'll have
16 plenty of time to do than.

17 MR. CHANG: Okay. I just pulled up the five
18 or six articles, so I'll bundle them together and send
19 them along.

20 MR. CSUKA: Okay. Thank you.

21 DR. GIFFORD: I wanted to move on and ask
22 some questions about the location, your proposed
23 location.

24 We noted in the application that you estimate
25 a significant percentage of the patients would be

1 New York residents and that your primary service area
2 encompasses both New York and Connecticut.

3 Can you tell us a little bit more about why
4 you chose Connecticut as a location for this facility?

5 MR. CSUKA: I said earlier that people who
6 are testifying online should say their names. I think
7 it also makes sense for people present to also say
8 their names.

9 MR. COURTNEY: Sure. Stephen Courtney.

10 I have been, since -- and Les and I have been
11 trying to bring proton therapy to Connecticut since
12 2011. We first started -- we got interviewed by
13 Hartford Hospital, Dr. Salner and his team. About
14 three times we reported to their board.

15 We tried a number of years to work with Yale
16 in bringing them a facility. LendLease, Mevion, and
17 our firm also proposed a turnkey solution on a couple
18 different sites that Yale had as well. And it just was
19 going nowhere.

20 But we suspected that certainly some --
21 someone in the middle of Connecticut was going to
22 provide it. So, they'd been talking about it for
23 years.

24 When we look at the United States as a whole,
25 the largest hole demographically for proton therapy

1 centered around Danbury, Connecticut. So, that
2 necessarily does go into New York, as well, but it was
3 essentially the biggest need in the United States. So,
4 we said that's the place we should look at doing a
5 facility, and that's where that came from.

6 In terms of the day-to-day selection process
7 and referring to your issue you identified, who the
8 facility chooses to treat is a difficult one,
9 especially as we anticipate, even with 16 hours a day,
10 we're going to have to turn away people.

11 And so, the cases that are the most
12 clinically needy are the ones that we hope to take.
13 And it -- all patients being equal, if there was a
14 Connecticut patient, we would obviously want to take
15 the Connecticut patient since that's our location.

16 But I think Dr. Yonemoto could speak to that
17 decision-making process that we'll essentially have to
18 be making every Monday of who we treat.

19 DR. GIFFORD: Before you do that, can I just
20 follow up on your statement about Danbury, Connecticut,
21 being the center of need?

22 MR. COURTNEY: Yep.

23 DR. GIFFORD: Because Danbury is located
24 between two -- I think we're up to -- is it 40 -- how
25 many --

1 MR. COURTNEY: 50, actually, counting the
2 small --

3 DR. GIFFORD: In the United States.

4 MR. COURTNEY: Yes.

5 DR. GIFFORD: Okay. So, we have two and
6 soon-to-be three of those in the New York, Connecticut,
7 Massachusetts area.

8 So, can you say more about -- was it based on
9 the demographics, cancer rates? What was the data
10 behind identifying Danbury specifically as a place of
11 highest need? And if there's a place that you can
12 point us to in the application where that data resides,
13 that would be helpful.

14 MR. COURTNEY: The data was simply
15 population. It was the radius population around
16 Danbury. It was no more complicated than that.

17 DR. GIFFORD: Okay. Thank you.

18 In terms of selection --

19 MR. CSUKA: Before we get to that, actually,
20 I have another question.

21 So, you're projecting that 66% of the volume
22 will be coming from New York. So, why did you select
23 Connecticut over New York I guess is a more refined
24 question.

25 MR. COURTNEY: As I said, we'd been trying to

1 bring it to Connecticut for years. I was a 16-year
2 resident of Tolland myself. I'm Connecticut-centric.
3 My wife went to UCONN. My daughter went to UCONN.

4 We -- just -- it's a businessman's decision
5 to support the state that they're most familiar with,
6 certainly. I know now with Northwell's proposed
7 takeover of Nuvance, they will be very interested in
8 sending patients to our facility because they can't get
9 access to Memorial Sloan Kettering. So, we'll be asked
10 to look at some very difficult cases to say "no" to.

11 MR. CSUKA: Thank you.

12 DR. YONEMOTO: Les Yonemoto, radiation
13 oncology.

14 As for the explanation about the triage or
15 list of how we select, I defer to Mass General
16 Hospital's proton center. They published an article in
17 I think Journal of Clinical Oncology -- I can go and
18 provide that -- that details their selection criteria
19 of how they triage the patient selection. And it's
20 very reasonable, and it makes a lot of sense. Instead
21 of trying to remember exactly each step of the
22 criteria, I can provide that paper.

23 MR. COURTNEY: It's actually part of the
24 record already.

25 DR. YONEMOTO: Okay. Yeah. It's in there.

1 It's typical based on need. You know, like the group
2 one, they don't have any other options. Then you move
3 on from there. And of course pediatric is always high
4 on the list. But it's all in that criteria.

5 DR. GIFFORD: Sorry. We're just following up
6 on the location question.

7 So, just so we completely understand, you
8 looked at population per square mile, I guess, is what
9 you're saying, population density, and then compared
10 that to the availability of existing proton beam
11 therapy centers, and that's how you picked the Danbury
12 location?

13 Was there a study that your company performed
14 or anything else that you could refer us to?

15 MR. COURTNEY: All that was confirmed by our
16 feasibility consultant initially, which was IHS, as was
17 referred to, that's now GlobalData.

18 They're actually in the process of updating
19 all -- our larger study, which we'll need for the bond
20 placement. But we're sure the information is going to
21 be the same.

22 DR. GIFFORD: Okay. So, no additional
23 documents?

24 MR. COURTNEY: No.

25 DR. GIFFORD: Okay. Thank you.

1 I wanted to ask -- I believe it was
2 Mr. Melson who mentioned that Medicare covers proton
3 beam therapy with few limitations.

4 Am I correct that for group two it's covered
5 under the coverage with evidence-development category
6 for Medicare, or is that no longer the case?

7 MR. COURTNEY: I think Chris is better to
8 answer that because he's got a national perspective on
9 that.

10 DR. GIFFORD: Okay. Sure.

11 MR. COURTNEY: Chris?

12 MR. GONZALEZ: Sorry, everyone. I had to
13 unmute. Could you all repeat the question again?

14 DR. GIFFORD: With respect to Medicare
15 coverage -- and you and one of your colleagues had
16 mentioned that Medicare covers proton beam therapy with
17 few limitations.

18 It was our understanding from the application
19 that it covered for group two under the coverage with
20 evidence-development category --

21 MR. GONZALEZ: Correct.

22 DR. GIFFORD: -- that the provider needs to
23 meet certain standards?

24 MR. GONZALEZ: That's correct. Yes. So the
25 coverage with evidence-development clause, or CED, is

1 normally fulfilled when the centers themselves host or
2 participate either in a clinical trial or a clinical
3 registry; where right now, almost every proton center
4 does participate in some either clinical trial or
5 registry.

6 So, it does fulfill the need of the group-two
7 indications, hence why you still see, for example,
8 prostate cancers normally in group two across the board
9 for all Medicare -- for all MACs; but yet we've never
10 not treated a prostate patient because of that --
11 because they fall in group two, because normally almost
12 of our, in this example, prostate cancer patients are
13 on a registry or some sort of trial that fulfills the
14 group two.

15 So, in theory, once you meet group two, it
16 bunches you into group one by getting someone on a
17 trial or a registry.

18 DR. GIFFORD: I see. And maybe this is a
19 question for you.

20 What do we know about Danbury Proton and
21 their participation in clinical trials or registries?

22 MR. COURTNEY: What we know is we want every
23 patient to be involved, if at all possible. It's
24 obviously their choice, but it's important to the
25 industry that we are able to track and collect data so

1 that we can show really the veracity of the treatment.

2 DR. GIFFORD: Okay. But you won't have an
3 academic affiliation, necessarily. So can you tell us
4 a little bit more about how that would work in terms of
5 clinical trials and --

6 MR. COURTNEY: Sure. It depends on what you
7 mean by "affiliation."

8 DR. GIFFORD: Yeah. Just -- go ahead.

9 MR. COURTNEY: We've been in conversation
10 with UCONN -- UCONN Dempsey Hospital, for example.
11 We've been in conversation with Hala Medical College in
12 New York. They're both very interested in working with
13 us on the research that we both were planning.

14 DR. GIFFORD: Okay. And I don't believe you
15 submitted any formal representations in that regard
16 yet; is that right?

17 MR. COURTNEY: No. Until you have a CON,
18 you're not real.

19 DR. GIFFORD: Yeah.

20 MR. COURTNEY: And that really -- we're very
21 interested, but, you know, you don't exist yet, so --

22 DR. GIFFORD: Okay.

23 MR. COURTNEY: Yeah.

24 DR. GIFFORD: Thank you.

25 MR. GONZALEZ: I did also want to mention

1 that most of these trials are participated through
2 what's called PCG, which is our proton collaborative
3 research group. So, that allows centers that are not
4 necessarily, like, for example, stand-alone centers
5 that aren't associated with, you know, a university
6 hospital or some sort of, you know, research
7 institution. I think Andrew Chang can attest to that,
8 as well, too.

9 And I think the last thing I wanted to
10 mention, the same methodology of CED, coverage with
11 evidence development, is also what is adopted by the
12 commercial insurance companies. So, they have those
13 same clauses. For example, Anthem Blue Cross of
14 Connecticut will have a group two, which is, again,
15 just like guideline. It's not a hard-and-fast rule,
16 and it will have a disclaimer -- if this patient is on
17 a, you know, a clinical trial or registry, they qualify
18 for a CED, hence why you do see group-two patients
19 getting approved now for proton therapy from commercial
20 insurance, not just Medicare, because it's the same
21 kind of methodology that most centers are using.

22 MR. COURTNEY: Andrew, did you have something
23 to add?

24 DR. CHANG: Oh, sorry. I was going to say
25 the same thing that Chris just brought up on the

1 question about clinical trials came up.

2 Yeah, when Dr. Yonemoto and I worked together
3 with the proton therapy collaborative group, PCG, to
4 run these clinical trials, initially we started it
5 because, at that point, there was only a handful --
6 there were seven proton centers in the United States,
7 and there was a need to develop these trials. And so,
8 the PCG was founded specifically along proton therapy
9 trials.

10 I'm the vice president and treasurer for the
11 organization right now and sort of the P.I. for the
12 breast cancer trial, which we started in 2013, actually
13 about to close for that.

14 So, yes, the majority of proton trials --
15 previously you had them run through the PCG. As more
16 centers have come out, now we're starting seeing
17 dedicated proton trials being run through, like, the
18 NRG through other national groups. But initially,
19 there was not interest because we were a small subset
20 of the oncology world.

21 DR. GIFFORD: Dr. Chang, before we lose you,
22 I wonder if I could take advantage of your clinical
23 expertise, and if you could summarize for us -- you
24 talked a lot about the reduction in side effects from
25 proton beam therapy because of the more targeted nature

1 of less surrounding tissue damage, et cetera.

2 Can you talk about the survival advantages,
3 if any, that have been documented with proton beam
4 therapy? I understand the evidence is still under
5 development and is fairly limited.

6 But are there cancers for which there has
7 been a documented survival benefit? Can we unmute
8 Dr. Chang?

9 DR. CHANG: Sorry. I couldn't unmute myself.

10 Yes. Initially, the studies that we utilized
11 for proton therapy were specifically for cancer that
12 could not be treated with standard radiation. And
13 because in the, you know '50s and '60s and 1970s, the
14 number of centers were limited to, in essence,
15 scientific research accelerators where we move the
16 physics aside and treated for just a few patients,
17 Harvard Cyclotron lab being one of those.

18 So, we would only be able to treat about 10
19 to 12 patients a day on these research machines, so we
20 had to be very selective on what cancers that were
21 treated. And so the ones that could not be treated
22 with standard radiation were the ones that were
23 initially proton therapy utilized for. And that's why
24 you see in, like, the group ones the chordomas of the
25 base of the skull, those simply could not be treated

1 with standard radiation; and so proton therapy, in
2 essence, was the only survival-definitive cured method.
3 So, those, for instance, are increased survivals.

4 With more access, the thought came to be,
5 well, in addition to survival, can we then treat
6 patients where we can get equivalent survival but lower
7 the side-effect profile? And so, in essence,
8 increasing the therapeutic index by having the same
9 survival but improving the quality of life; which, in
10 general, for oncology, that's where we've gone for the
11 last 40 years, right.

12 We don't really do mastectomies for breast
13 cancer anymore. It's lumpectomy and radiation or small
14 surgery. That's because the survival is the same but
15 the idea is less aggressive treatment. You don't have
16 as big of a surgery. There's not the cosmetic --
17 decreased cosmetic outcome for many woman.

18 Similarly, for sarcomas. We don't, you know,
19 take off the arm anymore for a large sarcoma. We would
20 do a smaller surgery and then radiate. So, the
21 survival didn't change, but it's toxicity reduction.

22 Proton therapy falls into that same general
23 category and paradigm of cancer treatments, is can we
24 get the same survival with a lower cost, in essence, of
25 patient toxicity.

1 That being said, there are still other
2 cancers that we do see documented survival, and that's
3 why I brought up the slide about the disease for breast
4 cancer and brain cancer -- sorry, breast cancer and
5 lung cancer that spread to the brain and spine.

6 For that type of diagnostic -- or that type
7 of disease, for the last 30 years, we have not changed
8 survival at all. It's been always palliative
9 treatments and trying to get the average survival of 6
10 to 12 months.

11 Kudos to my colleagues at MD Anderson that
12 said, maybe since we have this access to protons, we
13 can keep giving them the good systemic therapies that
14 they need but let's see if we can sterilize all the
15 spinal fluid. So doing that with protons, we suddenly
16 saw an increase in survival, something we haven't seen
17 before.

18 And I think what we're going to see is that
19 there are specific cases where proton therapy can
20 increase -- improve the survival. That's one of them
21 that's come out. But I would say most of the studies
22 are really -- most of the utilization of protons has
23 not been trying to improve survival but it's to
24 optimize the survival with the lowest toxicity
25 possible.

1 DR. GIFFORD: Thank you.

2 MR. COURTNEY: I think it's important, too,
3 that you stalk about survival. In the left breast
4 case, yeah, the cancer didn't kill the person, but the
5 heart complications did.

6 DR. GIFFORD: Mm-hmm.

7 MR. COURTNEY: So, to the fact now that I can
8 get rid of that complication, doesn't that change the
9 formula?

10 DR. GIFFORD: A few of you mentioned --
11 sorry, I forgot who it was, but a couple witnesses
12 mentioned that previous proton beam facilities had
13 struggled financially and some of them had been
14 unsuccessful but that more recently they were managing
15 to be successful financially.

16 Is there any documentary evidence that you
17 can provide us with covering the overall financial
18 stability of these places around the country?

19 MR. COURTNEY: Single-room certainly made a
20 big difference. But even in that case, it hasn't been
21 foolproof.

22 The only thing that's been foolproof is the
23 single-room Mevion system. And that's the key, and
24 it's why we've been behind them since they came out.
25 It makes all the difference because you're able to

1 reduce your capital stack. You're able to reduce your
2 operating cost.

3 You know, we have one engineer on site. A
4 competitor has three engineers on site. They're
5 working all night to recalibrate the thing. Our guys,
6 it's Maytag man, he's bored out of his mind. It really
7 makes a difference what equipment is used.

8 DR. GIFFORD: Okay. And are there -- are
9 there any trade publications or anything that you can
10 point to that describes this difference in -- it would
11 be helpful to have that evidence in the record if you
12 have it.

13 MR. COURTNEY: Yeah. I don't know -- we can
14 Google it and see if there's any -- Lionel knows all
15 the facilities, and he has the data for all the
16 facilities. And he can certainly -- you guys have a
17 paper of some sort that addressed this?

18 MR. BOUCHET: So, there's a few publications
19 sharing the experience up to two years, right.
20 Washington University did a publication about two
21 years' experience on running proton therapy. I think,
22 in response, the financial success is -- it's not even
23 success. It's stability.

24 DR. GIFFORD: Right.

25 MR. BOUCHET: Stability. Right. I mean, a

1 lot of the centers are not for profit. That is
2 anecdotal. You know, there's no data, no documents.
3 So, aside from the experience published after two years
4 in 2016 by Washington University, everything else is
5 more anecdotal.

6 DR. GIFFORD: Thank you.

7 MR. CSUKA: You may have just answered this,
8 but there's a statement in the response to
9 Complainant's Letter One that none of the existing 16
10 Mevion proton facilities has had any financial
11 difficulty.

12 And my question was, what is that based on?
13 There was no real source for that. Is that anecdotal
14 or something other than that?

15 MR. BOUCHET: Well, again, it's anecdotal,
16 but we started the first centers in 2013. We just
17 opened one last year. It was in December. We have one
18 or two to be opened. So, I mean, you know, so it is
19 anecdotal. We always like to say we never had
20 customers that had to refinance or go bankrupt.

21 So, at least from a -- from a market
22 experience, Mevion is in a position that we can say
23 that none of the Mevion centers have had to refinance,
24 have had to go bankrupt. But that's a factual
25 statement that can only be verified by the

1 understanding of where the Mevion centers are.

2 Does that answer your questions?

3 MR. CSUKA: It does, yeah.

4 DR. GIFFORD: How many of the 50 centers in
5 the U.S. are Mevion?

6 MR. BOUCHET: So, in the U.S., there's about
7 a dozen Mevion centers, all singular rooms. actually,
8 we have one that is two rooms, Washington University,
9 that has expanded to a two-room center.

10 MR. CSUKA: And to the best of your
11 knowledge, has the financial support and backing that
12 has been developed for those other facilities been
13 equivalent to what you're projecting will happen here?

14 MR. BOUCHET: I don't have that level of
15 detailed informations. So, a lot of the centers, all
16 the centers with similar data, NCI cancer centers, and
17 so the way they finance in general, this kind of
18 financing done through -- through their standard
19 operation capital.

20 We have a few centers that are private that
21 are a physician group. Usually have used debt
22 financing, so Mevion is not -- it's usually debt
23 financing. These Mevion centers have done debt
24 financing.

25 MR. CSUKA: Okay. Switching gears a little

1 bit, I also noticed that there's a statement in a few
2 locations that proton beam was beginning to be used in
3 noncancerous conditions.

4 Is it the intention of Danbury Proton to
5 begin using it under these circumstances, or is Danbury
6 Proton planning to limit the use of proton therapy to
7 only cancerous conditions?

8 DR. YONEMOTO: I can get into that one. Les
9 Yonemoto, radiation oncology.

10 In the cancer world and the radiation
11 oncology world, I should say, we treat both cancerous
12 and noncancerous diseases. And our intention is to be
13 part of that priority list, including noncancerous
14 diseases.

15 I personally treated over 400 patients with
16 age-related macular degeneration, a noncancerous
17 disease, and I have papers on that. So, that's one
18 example of a novel therapy for that. Protons and
19 radiation therapy treats a lot of different benign
20 diseases, and we'll include that as part of it. It's
21 just that with radiation oncology, most applications
22 and such don't really mention it too much because it's
23 -- the focus is cancer.

24 MR. COURTNEY: I might mention, too, that
25 Dr. Moyers in China has just recently started doing

1 much of what you guys did down in Loma Linda with ADM
2 as well -- I mean -- age-related macular degeneration.

3 DR. YONEMOTO: Right. Age-related macular
4 degeneration.

5 Well, actually, one of the first things that
6 was used was protons for age-related -- being a
7 malformation, a blood disorder in the brain, back in
8 the 1960s with Harvard Cyclotron treating that, because
9 you can see that on plain film, X-rays. This is before
10 CT scanners were invented. And you can measure a
11 distance of where to stop the protons.

12 So, and then next was eye diseases and things
13 like that. So, yeah, a lot has happened in the last
14 decade or two in terms of the feasibility of proton
15 centers.

16 MR. CSUKA: Thank you.

17 MR. COURTNEY: I will add that this is a very
18 research-interested group.

19 Dr. Moyers, how many patents do you have now?
20 Seven, eight, nine, ten?

21 DR. MOYERS: Hello?

22 MR. COURTNEY: There you are. How many
23 patents do you have, Dr. Moyers?

24 DR. MOYERS: It's around 20 now.

25 MR. COURTNEY: Oh. Sorry. Underestimated.

1 But we're very -- these guys are pioneers.

2 DR. YONEMOTO: Research is definitely part of
3 this. There's no question about -- research has always
4 been a part of this, and it comes with the center,
5 especially since we're registering everybody and we're
6 going to be participating in clinical trials. It was
7 something we didn't have even second thoughts about
8 participating in that.

9 Dr. Moyers, years ago, and continues to, is a
10 mentor in terms of colleague and papers and patents and
11 such. So, it just kind of shows the depth of
12 experience in terms of research that we perform.

13 MR. CSUKA: So, we've talked a lot about the
14 benefits of proton beam therapy.

15 Are there any circumstances in which
16 conventional radiation would still be the more
17 preferred modality?

18 DR. YONEMOTO: Well, there's many ways to
19 look at that question. The first reason why there's I
20 think 4,000 LINACs that are treating over 95% percent
21 of the patients is, one, access and availability, that
22 they're everywhere; and rightfully so, because if
23 you're going to treat 60% of the cancer patients, you
24 have to be available, have access to it.

25 Saying that, since radiation therapy is

1 typically given over one to two months of daily
2 treatment, the X-rays or the LINACs that produce X-rays
3 by default are the preferred method because they can
4 access it.

5 For protons, it's not the preferred method
6 because of nonaccess. You have to be near a center and
7 be able to come in for a daily treatment, which is a
8 significant hurdle for many patients.

9 As I put on the first slide of X-rays and
10 protons, the biology of the beam is the same whether
11 you treat it with protons or X-rays in terms of both
12 cancer-killing and side effects. So, the other end of
13 the question is both modalities can treat cancer in the
14 (indiscernible.)

15 It's just that we find advantages with
16 protons in many cases. And a lot of them are
17 equivalent. Like, one example is right-sided breast
18 cancer. It's far away from the heart. The advantage
19 of protons isn't there, right, but it can treat it and
20 have the same efficacy and side effects as X-ray. But
21 since it's not near the heart, then maybe that's one of
22 those reasons why protons could treat it, but it's a --
23 X-rays can do a better job because it's more accessible
24 to the patient and the patient will probably get the
25 treatment.

1 There are so many patients that I know of
2 that don't get this -- any type of radiation because of
3 the logistics of getting to a center. So, I'm trying
4 to answer both sides of that question. I hope that was
5 sufficient.

6 MR. CSUKA: It was. Thank you, Doctor.

7 It's probably a good place to pause
8 questioning. We do have some other questions, but I do
9 want to turn our attention to public comment.

10 I don't know if we -- so, Attorney Hardy, you
11 had emailed over a number -- not a number but some
12 people that you anticipate would be speaking. So, we
13 will likely take them first. But I'm just going to
14 sort of go over what public comment is for anyone else
15 who's tuning in.

16 So, this is the public's opportunity to
17 provide their thoughts on a particular project. So,
18 public comment sign-up has been all day, since we
19 started the hearing, and it will end right now. If you
20 have not signed up, please do so immediately either in
21 person -- I don't see anyone here -- or through the
22 Zoom comment function. And Ms. Fentis just confirmed
23 that no one else has signed up.

24 So, typically, the order in which we go is
25 elected and appointed officials, clinical professionals

1 and executives, and then individuals who have signed
2 up.

3 So, Attorney Hardy, do you want to sort of
4 take the wheel on this a little bit?

5 MR. HARDY: Yeah. So, today's a very
6 challenging day in terms of having the legislators be
7 able to Zoom in because there are marathon sessions
8 going on today with the legislative session.

9 So, I have word that Representative Farley
10 Santos should be able to log in at some point within
11 the next half hour and word that Mayor Alves of the
12 City of Danbury will be able to log in at 12:30. But
13 that's the only information I have at present in terms
14 of situations where we might want an accommodation in
15 terms of taking people out of order.

16 MR. CSUKA: Okay. I don't have the list of
17 names that was -- that you emailed over yesterday, so I
18 frankly don't know who else is on that list.

19 Do you have that available to you?

20 MR. HARDY: I do. So, we had listed Deborah
21 Hickey. I see she is on the Zoom. We had listed
22 Aubrey and Grace Eline. I'm not seeing them. Dan
23 McInerney. I don't quite see him on there. Miguel
24 Fuentes and Bill Fench -- I don't see either of those
25 at present on the Zoom.

1 MR. CSUKA: Okay. You said one of the
2 individuals you did see, though?

3 MR. HARDY: Yes. Deborah Hickey.

4 MR. CSUKA: Okay. Ms. Hickey, are you
5 available?

6 MS. HICKEY: I am. Can you hear me?

7 MR. CSUKA: I am -- I can. Oh, boy. So,
8 typically we limit people to about three minutes, but
9 since you're apparently the only one who's here right
10 now, feel free to take your time.

11 MS. HICKEY: That makes me feel better. I'm
12 going to try to keep it under ten minutes.

13 So, good afternoon, everybody. Dr. Gifford
14 and OHS staff, thank you for the opportunity to speak
15 in support of the Danbury Proton therapy center.

16 I am Deb Hickey, and I run the Brotherhood of
17 the Balloon organization. Please allow me to explain
18 who we are and how we came to be. But quickly, since I
19 joined this Zoom a bit late, I'm not sure if you
20 covered the public hearing issue statement that proton
21 therapy is considered experimental, though I'm sure at
22 this point you're convinced that that is an inaccurate
23 statement. And the following story will help clarify
24 that. And, again, I'll try to get through this very
25 quickly. But I'm just going to tell you a brief

1 history of the Brotherhood of the Balloon so you'll
2 understand.

3 My father, Bob Marckini, was diagnosed with
4 prostate cancer in 2000. A few years earlier, he
5 watched his older brother suffer debilitating side
6 effects following a prostatectomy. And at the time, my
7 father vowed to himself, and he knew that prostate
8 cancer was hereditary, he said if he were ever
9 diagnosed, he'd find a different treatment option.

10 Now, my father, a retired engineer,
11 recovering engineer, as I like to call him, is a
12 researcher. He doesn't make any decisions without
13 first doing a lot of research. So, following his
14 diagnosis a few years later, he spent months talking to
15 and meeting with physicians, including several
16 radiologists, to educate himself about the various
17 treatment options for prostate cancer. And he spoke
18 with nearly 60 former patients representing each
19 treatment option he looked into. He read studies. He
20 read articles and everything he could find online.

21 Meanwhile, one of his best friends, Larry,
22 was vacationing in Grenada about six months after he'd
23 undergone a prostatectomy for his prostate cancer.
24 Larry and his wife were out for a walk one day and
25 struck up a conversation with a guy who had just

1 finished a jog.

2 Larry learned that the guy that had just
3 finished the jog had been treated for prostate cancer a
4 month prior. Dumbfounded, Larry said, Well, what kind
5 of treatment did you have? thinking, How could this guy
6 be jogging? Here I am still learning how to walk
7 because I have so much pain and I'm wearing a diaper.
8 Turns out the jogger had had proton therapy.

9 Larry knew that his friend Bob had recently
10 been diagnosed, so he told him about it. He said --
11 when he got home, he said, This guy said he never felt
12 a thing and is living the same life he was living
13 before he was treated.

14 So, after that conversation and learning as
15 much as he could about protons, my father ultimately
16 decided to visit Loma Linda University Cancer Center in
17 California, where the only proton center in the country
18 was located at that time.

19 Shortly thereafter, he decided that proton
20 therapy was the best option for him because it was
21 painless, noninvasive, and would allow him to maintain
22 his quality of life, which was the most important thing
23 to him. So, he and my mother flew to Loma Linda, where
24 they'd spend the next couple of months.

25 And while back home we all thought he was

1 sickly and bedridden, my father was golfing every day
2 after his 15-minute morning treatments and spending his
3 evenings touring the area and eating his way through
4 all the local restaurants. My father later referred to
5 his treatment time as a radiation vacation.

6 After his first -- after his treatment ended,
7 my father volunteered to keep six patients connected
8 through email. They planned on sharing PSAs and other
9 updates and information. And by the time my father was
10 actually packing up to leave California and head home
11 to Boston, there were 19 men in the group.

12 When my father sent out the first email to
13 this group of men, he jokingly titled it "The
14 Brotherhood of the Balloon," as Loma Linda used a
15 rectal balloon to reduce rectal toxicity and enhance
16 immobilization. My father also did not intend for the
17 abbreviation, the BOB, to correspond with his first
18 name. That was just lucky.

19 Some months later, there were 100 men in the
20 group, and my father thought, How on earth am I going
21 to keep 100 men connected? because the emails and the
22 friendly communication had become pages of information,
23 the latest news on prostate cancer and proton therapy
24 as well as general health information he thought the
25 group would find valuable.

1 And later, he began including humor and
2 trivia and other things he thought the guys would
3 enjoy. And they did, because they started responding,
4 and they started asking questions.

5 And then the other proton patients and
6 prospective proton patients got wind of the group, and
7 they wanted to join. And they started sending separate
8 emails with questions, and some were then requesting
9 phone calls.

10 It became a lot. In fact, it became too
11 much, which my father sort of did to himself, but he
12 decided it was just too much. So, he called his old
13 friend at Loma Linda, Dr. Lynn Martell, who at the time
14 was the Director of Patient Services, and he told Lynn
15 that he planned to shut down the BOB because it was
16 taking too much of his time and energy, more than he'd
17 ever anticipated.

18 But by that time, Dr. Martell knew that
19 patients were loving this organization, they were
20 loving this group. They were staying connected with
21 each other, they were staying informed, they were
22 sharing information with family and friends, and they
23 were so appreciative of Bob's, my father's enthusiasm,
24 his knowledge about proton therapy and prostate cancer,
25 and his willingness to answer questions via email and

1 phone.

2 So, Loma Linda offered to help financially.
3 And since my father was retired and the stock market
4 wasn't doing too well -- excuse me -- he accepted. So,
5 he could now hire someone to create a membership
6 database by which he could keep all of the member
7 information organized and categorized, and he could
8 even search for member contact information and other
9 statistics.

10 He then also hired someone to build a web
11 site to post information about proton therapy and have
12 a section where members could access a private-member
13 resources section, which included archived newsletters
14 and other resources.

15 A few years later, around 2006, still running
16 the BOB, my father wrote a book called "You Can Beat
17 Prostate Cancer -- and You Don't Need Surgery to Do
18 It." The main purpose of the book was to help newly
19 diagnosed men navigate their way through the often very
20 confusing treatment decisionmaking process.

21 In it, he included information on prostate
22 cancer awareness, prevention and detection, the pros
23 and cons of each treatment option, the advantages of
24 proton therapy, the importance of speaking with former
25 patients before making a treatment decision, and the

1 importance of becoming your own health advocate.

2 He found a small publisher, and eventually
3 the book worked its way up to the number two position
4 in the search results on Amazon for a search for
5 prostate cancer as well as 400-plus five-star reviews.

6 And by this time, the BOB Tales Newsletter,
7 called Bob Tales, was in full swing, about 10 to 15
8 pages sent out monthly, and my father had established a
9 three-part mission for the BOB: One, to keep members
10 connected; two, to promote proton therapy; and, three,
11 to give back to the institution that started it all at
12 Loma Linda.

13 The newsletter and our website were also
14 promoting BOB reunions led by Loma Linda that were
15 happening all over the country, and eventually our
16 members started forming their own local BOB groups and
17 member unions.

18 At this point, around 2010, my father was
19 completely overworked and overwhelmed. So, he called
20 me. I was the director of marketing for a search
21 engine optimization company in Boston, and he knew I
22 had the experience to take some of his work off his
23 shoulders and perhaps build upon what he'd started.

24 So, long story short, I came aboard. And by
25 2011, 2012, we had a Facebook presence, a blog, a

1 PowerPoint presentation for our members to use
2 themselves in their own communities to educate others
3 about protons. We had a number of patient reference
4 lists, including the names and contact information for
5 some of our members who volunteered to communicate with
6 newly diagnosed men, share their personal experiences
7 of treatments and their outcomes.

8 And we began fund-raising campaigns for
9 proton research at Loma Linda. And by the way, those
10 efforts eventually led to the Robert J. Marckini
11 Endowed Chair for Research for Loma Linda, and our
12 group has raised about \$14 million to date.

13 It's also important to note we initiated
14 multiple surveys among our thousands of members across
15 multiple proton centers over the years. And results
16 from our last survey showed that 98% rated their
17 treatment experience as excellent to outstanding, 99%
18 reported that they felt they made the best treatment
19 decision for themselves, 97% would make the same
20 treatment decision again, 97% had recommended proton
21 therapy to others, 97% reported no recurrence of their
22 prostate cancer. And there were also high scores
23 reported on urine control, bowel function, and sexual
24 function.

25 At around 2018, 2019, my father began writing

1 the second edition, an updated version of his book,
2 which was published in 2020. That book now holds the
3 number two position out of 6,000 books on Amazon on a
4 search for prostate cancer, and patients are reporting
5 that the book was a major factor in their treatment
6 decision. Some say it was the deciding factor.

7 Also note that many of the proton centers buy
8 the book in bulk, and they give it to their patients
9 when they request information about proton therapy for
10 prostate cancer.

11 So, fast forward to today, we have more than
12 10,000 BOB members who have all undergone proton
13 therapy for prostate cancer or they're currently
14 undergoing proton treatment, and the vast majority of
15 them are doing great. They come from all 50 U.S.
16 states and 39 countries. They represent more than 40
17 operating proton centers in the U.S. as well as several
18 in Europe and Asia.

19 I also want to point out that many of our
20 members were treated more than 20 years ago. My father
21 at this point was treated 24 years ago. He hasn't seen
22 his urologist since. He hasn't needed medications for
23 any side effects ever. His quality of life is superb.
24 He's 81. He swims a mile every day at his golf club's
25 pool. He's still working about ten hours a day because

1 he's still passionate about this ministry we call the
2 BOB.

3 Newly diagnosed men and their family members,
4 they're finding our organization in search engines
5 through the National Association for Proton Therapy and
6 others in the proton community from our members and
7 other ways. We receive hundreds of emails each month,
8 and we do our best to respond to each one, but it's
9 very difficult.

10 Our monthly newsletter now is about 25 pages.
11 It contains the latest news and information on proton
12 therapy and prostate cancer as well as information on
13 the healing process and preventing a recurrence.

14 There's a member spotlight section where we
15 highlight our members in a variety of ways, a health
16 section where we include information focused on men's
17 health, a section called "On the Lighter Side," which
18 includes a monthly brain tease they're we developed to
19 keep our members engaged and in contact with us, and
20 they absolutely love it. We pick a winner each month
21 who receives a signed copy of "You Can Beat Prostate
22 Cancer."

23 And there's a lot more. The advantages of
24 proton therapy are now well established in the medical
25 community, and the advantages have been experienced

1 first hand by thousands and thousands of our members
2 who are normally enthusiastic about their experiences,
3 and they typically jump at the chance to spread the
4 word about protons through any means possible.

5 They volunteer to be included on our former
6 patient -- proton patient reference list. We now have
7 55 lists categorized by treatment center, pre-existing
8 health condition, country, state, et cetera.

9 Our members use our PowerPoint presentation
10 to educate and inform their local community groups
11 about proton therapy. Many of them forward or print
12 our newsletter for friends, family, and acquaintances.
13 Some share it with their urologists, some with their
14 dentists and other physicians, and many print and drop
15 them off at local libraries and churches.

16 One of our members once said that proton
17 therapy is the only cancer treatment with a fan club,
18 and I believe that that's true.

19 So, given the undeniable benefits of proton
20 therapy, particularly as it concerns to the patients'
21 overall quality of life, it's no surprise there's a
22 phenomenon of self-referral among proton therapy
23 patients. When presented with treatment options or
24 life-and-death decisions and given at least some
25 limited time for exploration, patients will

1 understandably devote and prioritize their time and
2 resources to independently research the best treatment
3 course available. And time and time again, this
4 process has led patients to proton therapy.

5 So, this phenomenon, coupled with Danbury's
6 location and proximity to major population centers and
7 the outstanding clinical leadership of Dr. Les Yonemoto
8 and Dr. Andrew Chang, along with support from Chief
9 Physicist Michael Moyers, who is extremely known well
10 for the anticipated utilization of the Danbury therapy
11 proton center. Thank you.

12 MR. CSUKA: Than you, Ms. Hickey.

13 Attorney Hardy, is anyone else here?

14 MR. HARDY: I don't see any others on our
15 list having appeared on the Zoom.

16 MR. CSUKA: Okay. So, we do have I believe
17 you said the mayor who plans to make a statement at
18 12:30.

19 MR. HARDY: Correct.

20 MR. CSUKA: I think it makes sense to jump
21 back into some more questions until that point.

22 MR. HARDY: Sorry. Breaking news.
23 Representative Farley Santos is logging in momentarily,
24 so I don't know if you want to break and come back and
25 take him as the first -- up to you, obviously.

1 MR. CSUKA: Do you happen to know what
2 "momentarily" means? That can mean a lot of different
3 things.

4 MR. HARDY: It said "two minutes" two minutes
5 ago, so --

6 MS. FAIELLA: He is right here.

7 MR. CSUKA: Great. So, that's Representative
8 Santos?

9 MR. HARDY: Yes.

10 MR. CSUKA: Okay. Representative Santos, are
11 you available? There you are. Can you hear us?

12 REPRESENTATIVE FARLEY SANTOS: Hi. Were you
13 calling on me?

14 MR. CSUKA: Yes, I believe so, if you're
15 Representative Santos.

16 REPRESENTATIVE FARLEY SANTOS: That's right.
17 I am. I'm sorry. We're in the middle of session here,
18 so we're trying to get to a nice, quiet spot to discuss
19 this with you.

20 I'll be very brief. I think the delegation
21 submitted a letter of support for this application. I
22 think this is something that Danbury for sure could
23 benefit from, along with our residents, right. And
24 there are some stories that have come to us from folks
25 who have had to have cancer treatments and have had to

1 go a further distance, right, to have those services
2 that they required.

3 This not only would be addressing some of
4 those issues, it would be an economic development
5 issue, as well, for Danbury. And I think that it's
6 progress that is needed in that corner of the state.

7 I think it would serve a need for a broader
8 base of the community. And now that they've done a lot
9 of work not just on the design of the facility but the
10 kind of treatments that they're going to have, along
11 with also acknowledging some of the concerns that were
12 brought up in the past and addressing those as well.

13 So, I have full faith in their operation of
14 this facility, and I hope that all of you will
15 understand the need for this within the Danbury
16 community and would support their application. Thank
17 you.

18 MR. CSUKA: Thank you, Representative, and
19 thanks for taking the time. I know things are really
20 hectic over there right now.

21 So, I think now we can do some questions, and
22 then -- as we wait for the last person to jump on at
23 12:30. So, I was going to continue with mine unless
24 you had any additional questions.

25 DR. GIFFORD: I do, but please keep going.

1 MR. CSUKA: So, I have some questions about
2 the open-affiliation policy. What -- so, the team that
3 you have developed here, what is their experience with
4 nonaffiliated facilities?

5 MR. COURTNEY: Les, you want to talk to this
6 subject?

7 DR. YONEMOTO: Les Yonemoto with radiation
8 oncology.

9 In the medical world, we have restrictions on
10 using facilities and nonrestrictions depending on
11 hospitals and facilities, as you know.

12 Our intent, our goal is to be an open model
13 where any radiation oncologist that is certified can
14 use the facility for any of their patients, similar to
15 any other -- you know, not just for radiation but other
16 centers are open centers too. We don't want to close
17 it to any physician or patients. It's, I think, that
18 simple.

19 Obviously, they have to be certified
20 radiation oncologists, and there will be another
21 radiation oncologist such as myself, or doctor-trained,
22 to help oversee the direction to make sure of quality.
23 Most of the radiation oncologists coming out here are
24 well trained with all the modalities, so --

25 DR. CHANG: I'm happy to share a little bit

1 about that as well. Our center in San Diego is
2 likewise an open model where physicians in the
3 community are able to bring and treat their patients at
4 the center.

5 In reality, what we've seen -- in San Diego,
6 there's three large healthcare systems, and really it's
7 mostly -- it's a commitment from one institution would
8 be the ones that primarily would bring those patients
9 over.

10 For instance, in our case, it's our partners
11 at UC, San Diego, where they've dedicated physician
12 time to be at the center, and so they have their
13 doctors spending anywhere from one to three days at the
14 proton center seeing the patients and treating the
15 patients.

16 As an open model, we also welcome the other
17 healthcare systems to bring patients, like the Scripps
18 physicians to come over. And they did at first, and
19 they did enough to get credentialed at the center, but
20 it was really dabbling -- they would just spend maybe
21 half a day every couple of weeks. And after a short
22 period of time, they just decided it would be easier
23 for them to refer their patients to the center.

24 And so, I think it really comes down to the
25 intentions of the other systems, whether -- how much

1 they want to use the facilities. And I think that's
2 something I've seen similarly happen at other
3 facilities that are open. You'll have groups that are
4 committed to using it and then will dedicate the time
5 and resources and personnel to do so, and then you'll
6 have those dabble as well and then just find it easier
7 to refer.

8 I think it's similar how a stand-alone
9 surgical center might function. They would open a
10 facility, and then surgeons can come in and get
11 credentialed and certified to operate in those
12 facilities. And it tends to find -- or play out that a
13 few groups will utilize the centers more than other
14 groups, but all are welcome. And I see that model as
15 how it really works once a proton center gets opened
16 up.

17 DR. GIFFORD: A follow-up to that comment.
18 So, in your application, you talk about actively
19 recruiting physicians who would bring their patients to
20 the facility and say that there are very few physicians
21 that have high levels of experience with this type of
22 treatment for reasons of, you know, it being a less
23 widespread technology.

24 So, can you just talk to us a little bit more
25 along the lines of what Dr. Chang was saying about who

1 the clinicians would be?

2 I don't know, Dr. Yonemoto, if you would be
3 practicing at Danbury Proton or, if you know yet, to
4 your earlier point, Steve, you know, about --
5 chicken-and-egg kind of question. But can you just
6 tell us more about how you intend to assure that you
7 have adequately trained clinicians at the facility?

8 DR. YONEMOTO: Oh, yes. Les Yonemoto.

9 Like most facilities, there's usually a
10 medical director or someone in charge. That's part of
11 it. And I hope to be that person. My intent is to be
12 that. My intent is to practice there.

13 But with over 50 -- 40, 50 proton centers,
14 there's a wealth of people with experience with protons
15 now that actively recruiting people with the experience
16 is not a big problem I see.

17 The other is, we're used to training folks.
18 That's why I used to be a training residency director
19 at the only proton center for many years. So, that's
20 not an issue.

21 The planning of a radiation -- you know, our
22 plan is sort of agnostic to what beam you use. So, the
23 beam -- as the plan looks better with protons, we're
24 all trained on how to make the plans look better where
25 you put more dose on the cancer and less on the normal

1 tissues. And a lot of that's due to the planning.

2 There's a dosimetrist that we have here that
3 will have experience in using protons, and that's the
4 key person that helped, you know, design the plan with
5 the physicist and the physician but takes the lead on
6 making the plan the best possible plan, whether it's
7 protons or X-rays.

8 So, that's -- that's -- there's plenty of
9 supply like that. We obviously want to recruit the
10 best, and the credentialing is no different than
11 credentialing at a hospital or anywhere else. You
12 know, they have to be licensed and board-certified and
13 have references and such. I don't see it's much of an
14 issue. You only need one or two physicians to keep the
15 center going.

16 DR. GIFFORD: Okay. I apologize if you
17 stated it. Are you actively practicing in Connecticut?

18 DR. YONEMOTO: No, I'm not.

19 DR. GIFFORD: So, you're not licensed yet in
20 Connecticut?

21 DR. YONEMOTO: No. I will be, hopefully
22 soon.

23 MR. CSUKA: I think that's enough on the open
24 affiliation.

25 But a related question is, you said in your

1 response to the completeness letter that you intend to
2 initiate discussions with existing proton centers in
3 New York and Boston. And you re- -- that word is not
4 going to happen right now -- reiterated that earlier.

5 You know, what are your feelings on
6 potentially affiliating with CPTC, that's Connecticut
7 Proton, in the event they were to approach you down the
8 road? Would you be open to that, or would you be
9 limiting yourself to New York or Boston?

10 DR. YONEMOTO: Oh, we'd love it. We'd love
11 to work with them. We would encourage it. We'd push
12 it. We want to work with them. I was in support of
13 their facility at the, you know, last --

14 MR. CSUKA: Okay.

15 MR. COURTNEY: I might comment, too, just --
16 just having -- Steve Courtney -- just having come from
17 the National Proton Conference. It's frankly a big
18 club. All the facilities are doing great work.
19 They're doing clinical surveys -- I mean studies.
20 They're working together. Jacksonville now has two
21 facilities already. Mayo Clinic's building another
22 facility there. They're all going to be working
23 together.

24 We will definitely be communicating and
25 working with the Wallingford facility as well as the

1 MGH's and New York, New York's and Massachusetts. All
2 of these are frankly going to get more facilities.
3 There has to be more facilities. We just can't treat
4 everybody.

5 So, there will be a lot of cooperation
6 between all the groups. A little bit of flourishing,
7 you know, between Danbury and Wallingford will totally
8 disappear.

9 MR. CSUKA: Attorney Hardy, has that other
10 individual signed on yet?

11 MR. HARDY: I don't see him, no.

12 MR. CSUKA: Okay. I think we're going to --
13 I think we can probably be done within the next, like,
14 half hour or so, so I think it makes sense for us to
15 keep going rather than, you know, break for lunch for a
16 long period of time and then come back for a short
17 period of time.

18 MR. HARDY: Makes sense.

19 MR. CSUKA: So, Dr. Gifford, do you want to
20 ask some questions?

21 DR. GIFFORD: Yes. I wanted to ask about
22 access in particular for individuals covered by
23 Medicaid in Connecticut. As you know, part of our
24 statute requires us to consider that access in terms of
25 need.

1 And your witness -- your public comment --

2 MR. CSUKA: I think --

3 MR. COURTNEY: Sounds like a politician
4 logged on.

5 DR. GIFFORD: Okay. I'll defer to the mayor.
6 If you are not the mayor, could you mute yourself,
7 please?

8 MR. CSUKA: Mayor, can you hear us?

9 MAYOR STEVE COMA: I can hear everybody okay.
10 I've just been waiting. I apologize. I can mute
11 myself until you're ready.

12 MR. CSUKA: No. I think we're ready for you,
13 so feel free to make whatever statement you would like.

14 MAYOR STEVE COMA: Well, thank you everybody,
15 so much, for the opportunity for my testimony on this,
16 and Executive Director Gifford.

17 My name is Steve Coma, and I proudly serve as
18 the Mayor of Danbury. And for the last four years in
19 my capacity as an elected official and resident of
20 Danbury, I've had the opportunity to follow Danbury
21 Proton Center's journey from the beginning, and I've
22 been excited about the prospect of this project finally
23 coming to fruition.

24 This project is just about shovel ready and,
25 if approved, it could break ground immediately, like

1 tomorrow, allowing us to experience new healthcare and
2 revolutionize cancer treatment in Danbury and
3 Connecticut.

4 As the CEO of the greatest city in
5 Connecticut, Danbury Proton Center would be an exciting
6 transformational new addition to our community and our
7 business community. It would create 100 well-paid,
8 high-skilled local construction jobs and over 30
9 permanent medical administrative jobs. We also expect
10 opportunities for local vendors, which represent a very
11 important portion of the Danbury property tax revenue.

12 We're always on the lookout for opportunities
13 that will benefit our local economy and our community,
14 bringing new, good-paying jobs and bringing
15 cutting-edge healthcare and technologies to our city.

16 These initiatives are also personal for me.
17 After receiving treatment for two years, last year my
18 father passed away from pancreatic cancer at 63 years
19 old. Cancer affects everyone in some way, and our
20 families, like mine, knowing that there's cutting-edge
21 treatment options in our backyard, makes a big
22 difference.

23 Danbury Proton, the pioneer in the healthcare
24 industry, their life-changing, lifesaving services will
25 provide significant benefits to the residents of

1 Danbury and its surrounding communities, and patients
2 throughout the northeast will soon have access to this
3 revolutionary proton therapy. It would be an honor if
4 Danbury Proton called our city home, and I am committed
5 to making that a reality.

6 So, thank you all so much for your time. I
7 will stay here unless there's -- you need me not to.
8 But Danbury Proton has our full support.

9 MR. CSUKA: Thank you, Mayor. You don't need
10 to stay on, but you're welcome to.

11 And I believe that's it for public comment.
12 Is that correct, Attorney Hardy?

13 MR. HARDY: That's correct.

14 MR. CSUKA: Okay. So, anyone who didn't get
15 an opportunity to speak today is free to submit written
16 comment up to seven days after today. The email
17 address again is CONcomment@ct.gov. And you can submit
18 that directly to that email, and it will eventually get
19 uploaded to the portal.

20 I'm going to turn back to Dr. Gifford now,
21 who's going to ask a few more questions.

22 DR. GIFFORD: Thank you, Mayor, for your
23 testimony.

24 So, getting back to Husky/Medicaid here in
25 Connecticut. So, we've heard about the challenges of

1 daily treatment, and we understand that that can be
2 especially challenging for people with limited means,
3 particularly those who lack -- who rely on public
4 transportation or who lack family supports for things
5 like child care, et cetera. Not everyone has the -- of
6 course the luxury to travel and to receive this
7 treatment.

8 So, can you just tell us a little bit more
9 about experience with supporting individuals with
10 Medicaid to receive this treatment? How in particular
11 do you see Danbury Proton providing support such that
12 we have equal access to this treatment for people that
13 are covered by Medicaid?

14 And as part of that, if you want to talk
15 about the coverage policy here for Husky here and how
16 that relates to your response.

17 MR. COURTNEY: I think it might be good to
18 start with Andrew Chang. Andrew, you guys have a
19 charity policy, obviously. How's it working there in
20 San Diego?

21 DR. CHANG: So, the majority of our patients
22 who are on Medicaid are our pediatric population. We
23 have -- 19% of our patients we treat are pediatrics.
24 And especially where we're located in Southern
25 California, those family members also crossing over

1 from Mexico into our region are placed on emergency
2 Medicaid. In addition, we have patients that come from
3 Nevada and New Mexico, so we have to work with
4 out-of-state Medicaid as well.

5 So, the support systems we have are, first we
6 look with -- we're familiar with the local children's
7 hospital that provides housing support with a lot of
8 their own housing. In addition, we have a variety of
9 other support systems, such as relationships with
10 American Cancer Society, that provides local housing or
11 a stipend for local housing for adult patients with
12 Medicaid who cannot afford the trip.

13 We have also worked with various
14 transportation groups in the area to provide transport
15 to and from housing, so a few of the hotels near us
16 will have shuttle services for the daily transport. We
17 have vouchers with Southwest Airlines to provide travel
18 to and from their home as well as the -- it's called,
19 like, Uber Health or something like that. I can't
20 remember exactly their name. But they have a section
21 where we are able to utilize their services to do
22 patient transportation for, you know-- across nonacute
23 assistance, so patients that just need to get to and
24 from their hotel that we work with.

25 Those have all been very helpful in providing

1 additional support for the patients who don't
2 necessarily have the financial resources to be able to
3 stay, especially like an expensive city like San Diego.

4 There's also the charity program that you
5 mentioned, Stephen, for patients who don't have any
6 insurance at all to still -- if they need therapy --
7 again, this primarily goes for patients that come from
8 Mexico, Tijuana -- where they get surgery, and they'll
9 come up for proton therapy. And we have a review group
10 that consists of the oncologists, the surgeons, and the
11 radiation doctors that will triage those patients, as
12 well, along with our standard triage process for
13 patients.

14 The -- I think the biggest difficulty has
15 been working with Medicaid from out of state who have
16 different rules on which patients they'll send and what
17 support we can provide to those patients.

18 I'm not familiar with the Connecticut area
19 more to be able to speak much more on that, but that's
20 how we do it in Southern California. And I think that
21 is growing as well. We have partnerships helping
22 Stanford, UCSF, build centers in Northern California.
23 So it will be easier for those patients to get access,
24 because currently there's no proton centers in Northern
25 California, so they have to fly down south. And

1 California, you know, we're a state of 40 million
2 people, and we only have Loma Linda and us in San
3 Diego, so we're happy to see more centers coming up to
4 provide more access.

5 DR. GIFFORD: Thank you, Dr. Chang. So, will
6 there be -- I'm trying to understand the relationship
7 of that response to Danbury Proton.

8 So, there's not a formal relationship between
9 Dr. Chang's center and Danbury Proton, or is there one
10 that I've missed?

11 MR. COURTNEY: Not a formal one, no.

12 DR. GIFFORD: Okay.

13 MR. COURTNEY: We have gotten proposals from
14 them to assist us in our operations.

15 DR. GIFFORD: Okay. So, with respect
16 specifically to the questions around access for Danbury
17 Proton, do you have any analogous plans to those that
18 Dr. Chang described?

19 MR. COURTNEY: That's certainly in the plan,
20 certainly. We certainly -- part of our mantra is, you
21 know, to turn no patient away from a financial point of
22 view, by any means. So, no, it's a big part of what we
23 hope to accomplish there.

24 There is, you know, a population that is in
25 that area that we hope to serve as well. The

1 transportation side of it is important. There are
2 various transportation organizations -- or
3 organizations in Connecticut that are very helpful in
4 that regard. You know, in the public health side of
5 things, there are resources there in terms of
6 transportation.

7 One of the keys of running a smooth operation
8 is getting patients there on time. And so, to the
9 extent that we spend money on that, that's also what we
10 anticipate doing. We have a written charity policy
11 already developed. I think that was submitted as part
12 of the record? So, that speaks to the charity side of
13 things.

14 DR. GIFFORD: Okay, which is different from
15 Husky.

16 MR. COURTNEY: Yes.

17 DR. GIFFORD: Okay. And 5% of poverty level,
18 that would be eligible for charity care? Just remind
19 me what's in the policy? You can come back to that
20 while you get your big notebook there.

21 So, on a similar line, you, at our request,
22 kind of quickly went past the WiTT test slide in your
23 presentation. Can you say a little bit more about what
24 that is and why it's needed?

25 MR. COURTNEY: Sure. I think it is something

1 that OHS would more broadly be interested in. I
2 frankly just discovered it at the National Proton
3 Conference just a month and a half ago. And Memorial
4 Sloan Kettering was championing that particular
5 platform. The developer of that platform had some life
6 situations in terms of battling cancer himself and
7 wanted to find a way to more effectively impact the
8 total patient.

9 I mean, every facility has a patient liaison
10 and that sort of thing, but this platform he was able
11 to develop gives a patient a place to say what things
12 would be nice for them, whether it would be walking the
13 dog or giving them some transportation, coming over and
14 cleaning the dishes, mowing the lawn.

15 Yet most people really have a hard time
16 asking people to do things, so this platform, you just
17 list these various things that would be nice to have
18 happen by somebody, and then on the other side of the
19 coin is there are a lot of people that would love to
20 help a person but have no idea how to do it. And so,
21 it facilitates the people that want to help. They can
22 go to the registry and say, Oh, Saturday, I can go and
23 mow the lawn or whatever the request is. So, it puts
24 -- excuse me -- it puts the need out there more easily
25 for the patient and puts the response out there more

1 easily for the would-be helper.

2 DR. GIFFORD: I see.

3 MR. COURTNEY: It can involve money as well.
4 As a matter of fact, Memorial Sloan Kettering said
5 essentially that 95% of the requests that were honored
6 had some kind of monetary component, whether it was
7 bringing over ice cream this afternoon or something.

8 But -- so, it's little bit of a blend of a
9 GoFundMe and a registry. It's pretty exciting, really,
10 because it addresses the whole patient, and not just
11 the patient but the family needs, which, as you know,
12 the patient doesn't have cancer, a family has cancer.

13 DR. GIFFORD: Okay. Thank you. And I
14 just -- I want to go back because something Dr. Chang
15 said struck me a little bit about the number of
16 facilities in California. There's Loma Linda, San
17 Diego, none in Northern California.

18 So, can you just explain again how that
19 relates to your assertion that Danbury, Connecticut, is
20 the place where one is most needed based on population,
21 given that we have one in New York, one in Boston, and
22 one to be built in Wallingford, and there's only two in
23 the whole state of California?

24 MR. COURTNEY: The whole state of California
25 is very big, so if you look at the -- you know, the

1 larger density, it's simply a matter of population
2 density.

3 DR. GIFFORD: Right. And proximity.

4 MR. COURTNEY: Lionel and Mevion is trying to
5 correct that problem in Northern California right now.
6 They are developing a center with Stanford.

7 DR. GIFFORD: Okay.

8 MR. BOUCHET: A lot of the limitation --
9 Lionel Bouchet -- a lot of the limitations that we have
10 seen at for proton centers is because the construction
11 costs have been tremendous.

12 So, we have a partnership with Stanford to
13 bring proton therapy within Stanford Health. That was
14 a project started some 20 years ago. UCSF the same
15 way. It's just the cost of this very large
16 construction. The partnership with Stanford has been
17 very (indiscernible) because we are going to bring it
18 directly on their campus, so that integration is
19 important. So, why no more -- more proton, it's here.
20 Danbury is a much, much -- a lot of patients, a lot of
21 population.

22 DR. GIFFORD: Understood. Thank you.

23 MR. HARDY: I have located the charity care
24 parameter if you'd like me to read that.

25 DR. GIFFORD: Yes.

1 MR. HARDY: And so, this is Exhibit N, as in
2 Nancy, to our original application. So, it provides,
3 where income is 200% of the federal poverty limit or
4 less, that qualifies for free care; then at less than
5 225%, a 60% discount; less than 275%, a 40% discount;
6 less than 300%, a 20% discount; less than 400%, a 10%
7 discount.

8 DR. GIFFORD: Thank you very much.

9 MR. CSUKA: In some of the materials that you
10 sent over yesterday, you made reference to the Mevion
11 S-255th and how it's likely to receive FDA clearance in
12 2024.

13 Is there any chance that Danbury Proton
14 would, in a sense, move to instead install one of those
15 instead of the planned --

16 MR. COURTNEY: Yes and no. We've designed
17 the facility so we can easily add a second treatment
18 facility. That's all been approved by the city and the
19 planning process.

20 And so if, in fact, what happens that we
21 expect, that we'll be quickly running out of patient
22 slots, we will probably add a fifth to that as our
23 second machine.

24 It does have to get FDA approved. It is
25 unique in that the patient positioning is not laying

1 down and the seated position is going to be
2 challenging. So, it may not make FDA approval or be
3 ready for treatment very quickly, and we didn't want to
4 frankly wait around for that for our current
5 installation. And, frankly, having both systems might
6 offer some advantages in the future.

7 MR. CSUKA: Thank you. And I think this
8 probably goes without saying, but I didn't see it
9 anywhere in the record, so I'm going to ask it anyway.

10 Does Danbury Proton plan to seek either ACR
11 or ASTRO accreditation?

12 DR. YONEMOTO: Yes, we would like to. In
13 order to do that, we'd have to have some established
14 time frame of operations, and then what they do is they
15 retrospectively look at our records and see if it meets
16 the national standards. But the short answer is yes.

17 MR. CSUKA: Okay. Thank you. I think that's
18 the main substantive questions. There were some other
19 sort of late-file sorts of things that I wanted to go
20 through.

21 Actually, let me first ask, Annaliese,
22 Yadira, do you have any questions you wanted to ask?

23 MS. FAIELLA: All set.

24 MR. CSUKA: Do you? All set?

25 So, as we were going through all the

1 materials that were submitted, there were just some
2 sort of deficiencies that I noticed as I was going
3 through.

4 So, for instance, on page 28 of the
5 application, there was one paragraph there that had
6 some figures and percentages, but there was no source
7 provided. So, I would like to ask for that source to
8 be provided.

9 The same sort of thing for page 29, the first
10 two full paragraphs. No source was provided for the
11 facts and figures put there.

12 And let's just start with page 28 first.
13 Again, that's Bates page 28. And you might -- you
14 know, somebody here might be able to say what these
15 figures are based on. If not, you can go and do some
16 digging and then get back to us.

17 MR. HARDY: Yes. Certainly. We can provide
18 that.

19 MR. CSUKA: For page 28, it's the first full
20 paragraph, need and demand within the service area.
21 And I think actually we touched on it earlier.
22 Dr. Gifford may have asked some questions about that.

23 So, I'll include that as part of the late
24 file order, that application page 29. Again, it's the
25 first two full paragraphs starting with "an estimated

1 1,317,745."

2 So, page -- actually, page 36 we addressed.

3 MR. HARDY: I do know the 1,317,745
4 Connecticut residents is in the GlobalData report.

5 MR. CSUKA: Okay. So, this may all be based
6 on the GlobalData report? Because up above you
7 referred to the Connecticut Cancer Plan. So, it sort
8 of blends a little bit? So, if you can just --

9 MR. HARDY: Yeah. We'll confirm that either
10 way.

11 MR. CSUKA: On page 41, you made reference to
12 a second primary service area in New York, and then you
13 said -- I think it wasn't your intent to list the towns
14 and cities that make up that New York PSA, but only a
15 map, which was sort of grainy, was provided. So, if we
16 could receive the towns and cities, just a list of them
17 as you did for Connecticut, that would be helpful.

18 And lastly, page 57, Bates 57, there was a
19 chart that was provided, and as the source it says
20 "compiled sources." I wasn't sure what that referred
21 to. So if you can confirm that, that would be helpful
22 as well. Oh, actually, I just -- I apologize. I just
23 found that you -- "compiled sources" is a defined term
24 on page 50, so we'll ignore that one.

25 So I think -- so, we'll send those out just

1 so that you have them and they're easier to respond to.

2 There were also some other late files that
3 were discussed in the course of today's hearing. I
4 don't recall who said they would provide the -- I think
5 it was Dr. Chang who said he would provide the
6 publications for slides 82 through 84, as well as the
7 NCCN policy, and I believe there was another policy as
8 well. I didn't catch what the acronym for that was.

9 MR. BOUCHET: NAPT.

10 MR. CSUKA: NAPT.

11 DR. GIFFORD: Not the 400-page one.

12 MR. BOUCHET: Right. The NAPT does a very
13 good job at summarizing the NCCN, and I would recommend
14 using those.

15 DR. GIFFORD: As long as it cites their
16 original --

17 MR. BOUCHET: It does cite. It's a fantastic
18 site. That's cited and updated regularly. They
19 just -- wherever a proton is mentioned, it's provided
20 information.

21 MR. CSUKA: Attorney Hardy, do you want to
22 take a minute off the record to discuss how long you
23 might need to get those late files to us?

24 MR. HARDY: Sure.

25 MR. CSUKA: Or if you have something in mind.

1 MR. COURTNEY: Seven days will be fine. We
2 don't need it, right?

3 MR. CSUKA: We'll put that in the order
4 that's issued tomorrow as seven days. If you need more
5 time for any reason, that's fine. And that will line
6 up nicely with the public comment period, which also
7 ends in seven days.

8 Attorney Hardy, I know you said in the
9 interest of time you're willing to forgo providing a
10 closing statement. We are ending earlier than I
11 think -- certainly I anticipated, so if you do want to
12 make a closing statement, feel free.

13 MR. HARDY: Yeah. I would just, again, thank
14 staff for your assistance in this process and for a
15 good hearing today.

16 You know, my takeaways from the presentation
17 and the experts that you've heard from today is that
18 this project meets the core objectives of the CON
19 review program in that it will help reduce an unmet
20 need and will increase access to this leading
21 technology and reduce overall cost.

22 So, of course we're asking that the agency
23 approve this very important project. Certainly, as
24 you're considering your decision, we would be happy to
25 address any specific issues or concerns you may have

1 after today's hearing.

2 We want to reiterate that Danbury Proton is
3 willing to accept, as conditions of approval, any of
4 the conditions that have been incorporated into the
5 approval of the CPTC Center and of course would welcome
6 any discussions needed to facilitate that approval for
7 the project.

8 MR. CSUKA: Thank you. So, thank you to
9 everybody who attended remotely and in person. We
10 really appreciated having you all here.

11 And, again, as I mentioned earlier, written
12 public comment can be submitted up to seven calendar
13 days after today. And for now, the hearing is
14 adjourned, and we will close the record at some point
15 in the future. Thank you very much.

16 DR. GIFFORD: Thank you very much to all of
17 you.

18 THE COURT REPORTER: Mr. Hardy, did you need
19 a copy of the transcript?

20 MR. HARDY: That would be great. Thank you.

21 (The hearing was adjourned at 12:59 p.m.)
22
23
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EXHIBIT INDEX

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ADMINISTRATIVE NOTICE EXHIBITS **237**

**Statewide Healthcare Facilities and Services Plan and
Supplements**

Facilities and Services Inventory

OHS Acute Care Hospital Discharge Database

**All Payer Claims Database Claims Data HRS Financial
And Utilization Data**

Community Health Needs Assessments

CON Docket Number 20-32376-CON

CON Docket Number 19-32339-CON

STATE OF CONNECTICUT

I, ALEXA A. BUDIHAS, a Licensed Professional Reporter/Commissioner within and for the State of Connecticut, do hereby certify that I stenographically recorded the aforementioned hearing on May 2, 2024, in person and via Zoom.

I further certify that the witnesses were first duly sworn by DANIEL J. CSUKA, ESQ., OHS Staff Attorney, to testify to the truth, the whole truth, and nothing but the truth concerning his knowledge in the matter.

I further certify that the within testimony was taken by me stenographically and reduced to typewritten form under my direction by means of computer-assisted transcription.

I further certify that I am neither counsel for, related to, nor employed by any of the parties to the action in which this hearing was taken; and further, that I am not a relative or employee of any attorney or counsel employed by the parties hereto, nor financially or otherwise interested in the outcome of the action.

WITNESS my hand this 12th of May, 2024.



ALEXA A. BUDIHAS, RPR/CRR
My commission expires 4/30/29