

CERTIFIED  
COPY

1 STATE OF CONNECTICUT

2 OFFICE OF HEALTH STRATEGY

4 DOCKET NO: 20-32405-CON

5 CONSOLIDATION OF HOSPITAL LICENSES AND THE  
6 INCREASE IN THE LICENSED BED CAPACITY OF A  
HEALTH CARE FACILITY

7 by

8 PROSPECT ECHN, INC.  
9 PROSPECT MANCHESTER HOSPITAL, INC.  
PROSPECT ROCKVILLE HOSPITAL, INC.

11 VIA ZOOM AND TELECONFERENCE

12 Public Hearing held on Wednesday, October 13,  
2021, beginning at 10:05 a.m. via remote access.

15 Held Before:

16 JOANNE V. YANDOW, ESQ., Hearing Officer

17 Administrative Staff:

18 BRIAN CARNEY, Planning specialist, CON  
Supervisor

20 RUONAN ROY WANG, Associate Research Analyst

21 RONALD CIESONES, Principal Health Care  
Analyst

22 LESLIE GREER, Community Outreach Coordinator

25 Reporter: Lisa L. Warner, CSR #061

## A p p e a r a n c e s:

**For the Applicant:**

**BERSHTEIN, VOLPE & MCKEON P.C.**

**900 Chapel Street, 11th Floor**

New Haven, Connecticut 06510

BERSHTEIN, VOLPE & MCKEON P.C.

BY: MICHELE M. VOLPE, ESO.

KATHLEEN GEDNEY-TOMMASO, ESO.

## **Witnesses:**

DEBORAH WEYMOUTH, Chief Executive Officer, ECHN

**MARC BRUNETTI, Chief Operating Officer and Senior Vice President Patient Care Services, ECHN**

JAMES CASTELLONE, M.D., MBA, Chief Medical Officer  
and Senior Vice President of Medical Affairs, ECHN

PAUL GOLINO, Chief Financial Officer, ECHN

**DANIEL DELGALLO, Chief Strategy Officer and Senior Vice President, Service Line Development and Growth, ECHN**

## Public Speakers:

**MAYOR JAY MORAN, Town of Manchester**

## SENATOR SAUD ANWAR

BOB CARROLL, M.D., Chair and Medical Director, ECHN Department of Emergency Medicine

# MELISSA OSBORNE

DREW CRANDALL, ECHN Advisory Board

# GLEN MALONEY

# CHRISTEN ELLIS

## **TERRY MEADOWS**

\*All participants were present via remote access.

1 (The hearing commenced at 10:05 a.m.)

2 HEARING OFFICER YANDOW: This is a  
3 public hearing before the Office of Health  
4 Strategy's Health Systems Planning Unit, also  
5 referred to as HSP. Today is October 13, 2021.  
6 Before me is a Certificate of Need Application  
7 filed by the following three applicants: Prospect  
8 Rockville Hospital, Inc.; Prospect Manchester  
9 Hospital, Inc.; and Prospect ECHN, Inc. This is  
10 Docket No: 20-32405-CON. Public Act 21-2, Section  
11 149, effective July 1, 2021, authorizes an agency  
12 to hold a public hearing by means of electronic  
13 equipment.

14 In accordance with the public act, any  
15 person who participates orally in an electronic  
16 meeting shall make a good faith effort to state  
17 your name and title at the outset of each occasion  
18 that the person participates orally during an  
19 uninterrupted dialogue or series of questions and  
20 answers.

21 We ask that all members of the public  
22 mute the device that they are using to access the  
23 hearing and silence any additional devices that  
24 are around them.

25 My name is Joanne V. Yandow. Victoria

Veltri, the executive director of the Office of Health Strategy, has designated me to serve as the hearing officer for this matter to rule on all motions and recommend findings of fact and conclusions of law upon completion of the hearing. Office of Health Strategy staff is here to assist me in gathering facts related to this application and will be asking some of the questions today.

I'm going to ask each staff person assisting with questions today to identify themselves with their name, spelling of their last name, and their OHS title. Orders of questions will go in the order so we can go Brian, Roy and Ron.

MR. CARNEY: Good morning, my name is Brian Carney, C-a-r-n-e-y, and I'm a planning specialist and the CON supervisor at the Office of Health Strategy.

MR. WANG: Good morning. My name is Ruonan Roy Wang, last name W-a-n-g, and I'm an associate research analyst at the Office of Health Strategy.

MR. CIESONES: Hi, my name is Ron Ciesones, C-i-e-s, as in "Susan," o-n-e-s. And I'm a principal health care analyst with the

## Office of Health Strategy.

**HEARING OFFICER YANDOW:** Thank you.

The Certificate of Need process is a regulatory process, and as such, the highest level of respect will be accorded to the parties, members of the public, and our staff. Our priority is the integrity and transparency of this process.

Accordingly, decorum must be maintained by all present during these proceedings.

This hearing is being recorded. It will be transcribed. All documents related to this hearing that have been or will be submitted to the Office of Health Strategy are available for review through our CON portal, which is accessible on the Office of Health Strategy's CON webpage.

In making my decision, I will consider and make written findings in accordance with Section 19a-639 of the Connecticut General Statutes.

At this time I will ask staff to refer to the table of record that is in the CON portal, the documents that have been identified.

Brian, do you want to read those in, or  
can you tell us what exhibits are there?

MR. CARNEY: Sure. At this time I'd

1 like to read into the record Table of Record  
2 Exhibits A through Q.

3 HEARING OFFICER YANDOW: Are you going  
4 to read them into the record or you just --

5 MR. CARNEY: We generally typically  
6 just do that and then we ask if there's any  
7 objections to any of the exhibits and let counsel  
8 respond.

9 HEARING OFFICER YANDOW: Okay. So I  
10 don't know, so counsel, Attorney Volpe, have you  
11 reviewed those records?

12 MS. VOLPE: I've had the opportunity to  
13 review the record. Thank you. I just want to  
14 confirm, Q is our PowerPoint presentation; is that  
15 correct, Mr. Carney?

16 MR. CARNEY: Yes, it says applicant's  
17 visual exhibit?

18 MS. VOLPE: Correct.

19 MR. CARNEY: Yes.

20 MS. VOLPE: Okay. And then we had  
21 provided just a brief email comment yesterday. I  
22 think two of the exhibits were flipped, F and G.  
23 Ruonan, did you get that?

24 MR. WANG: I did receive that, and it  
25 will be corrected in the final table of record.

1 MS. VOLPE: Okay. Very good. And then  
2 just to comment on the hearing agenda and the  
3 footnote, we just want to confirm that public  
4 comment will commence at, it's proposed at 2.  
5 There was a 4 o'clock notation. I just wanted to  
6 confirm.

7 MR. WANG: Correct and --

8 HEARING OFFICER YANDOW: It is at 2.

9 MR. WANG: That has been updated. In  
10 the hearing agenda in the portal at the moment  
11 labeled Exhibit M reflects the correct time.

12 MS. VOLPE: Okay. Thank you. That's  
13 all I have, Hearing Officer.

14 HEARING OFFICER YANDOW: Okay. Thank  
15 you. So all those Exhibits A through -- Brian,  
16 it's A through G, that includes the PowerPoint?

17 MR. CARNEY: A through Q.

18 HEARING OFFICER YANDOW: A through Q,  
19 I'm sorry. A through Q are all entered as full  
20 exhibits.

21 (Exhibits A through Q: Received in  
22 evidence.)

23 HEARING OFFICER YANDOW: Okay. In  
24 accordance with 4-178 of the general statutes,  
25 parties are hereby noticed that I may take

1 judicial notice of the following documents: The  
2 state facilities plan; OHS acute care hospital  
3 discharge database; hospital reporting system  
4 financial data; bed need methodology; all-payor  
5 claims database claims data, also known as APCD;  
6 Prospect ECHN legal chart as of 9/30/2020;  
7 Prospect ECHN officers and directors, filed  
8 February 28, 2021; and the Office of Health Care  
9 access final decision, Docket No. 15-32016-486  
10 regarding transfer of assets of ECHN, Inc. to  
11 Prospect Medical Holdings, Inc. These documents  
12 are within the agency's specialized knowledge.

13 Mr. Carney, are there any other  
14 exhibits to enter into the record?

15 MR. CARNEY: No, Attorney Yandow, not  
16 that I'm aware of.

17 HEARING OFFICER YANDOW: Attorney  
18 Volpe, I believe anything is on the portal  
19 regarding some of these administrative notice  
20 documents, you've probably seen those on there,  
21 correct, and the others are filed at Office of  
22 Health Care Access.

23 MS. VOLPE: Yes. And we'd also like to  
24 respectfully request the office to take  
25 administrative notice of some docket numbers. And

1 would you like us to do that now, Hearing Officer,  
2 or would you like --

3 HEARING OFFICER YANDOW: Well, give me  
4 the -- so what are the docket numbers and what are  
5 the names of the decisions?

6 MS. VOLPE: Certainly. So my name is  
7 Michele Volpe.

8 HEARING OFFICER YANDOW: No, no, no,  
9 the name of the docket. So in addition to the  
10 number, could you give me the parties and the  
11 docket?

12 MS. VOLPE: Absolutely. So what would  
13 you like first, the party name or the docket,  
14 what's your preference?

15 HEARING OFFICER YANDOW: However you  
16 give it is fine. I just want to put it together.

17 MS. VOLPE: Absolutely. So we'd like  
18 you to take administrative notice of Docket No.  
19 04-30280, and that's regarding the consolidation  
20 of hospital operations under a single hospital  
21 license for Bradley Memorial and New Britain  
22 General Hospital, and that was approved pursuant  
23 to an agreed settlement dated March 24, 2005.

24 We'd also like you to take  
25 administrative notice of Docket No. 12-31747

1 regarding the Yale New Haven Hospital's  
2 acquisition of Saint Raphael Health Care System,  
3 and that was approved pursuant to agreed  
4 settlement dated June 27, 2012. Yale acquired  
5 Saint Raphael, and Saint Raphael's license was  
6 relinquished and added as a satellite campus under  
7 the Yale New Haven Hospital license.

8 And then Docket No. 13-31859, and that  
9 was regarding the termination of New Milford  
10 Hospital's separate license and the acquisition of  
11 New Milford Hospital's licensed beds by Danbury  
12 Hospital as approved in the agreed settlement  
13 dated June 9, 2014. That was, New Milford  
14 Hospital and Danbury Hospital were owned by the  
15 same parent, similar to our situation, and New  
16 Milford hospital operates currently as a satellite  
17 campus under Danbury Hospital which is now part of  
18 the Nuvance system.

19 And lastly, we'd like you to take  
20 administrative notice on Docket No. 18-32270, and  
21 that's the transfer of ownership of Milford  
22 Hospital to Bridgeport Hospital and the  
23 consolidation of those licenses where Milford  
24 Hospital relinquished its license and was placed  
25 under Bridgeport Hospital's license, and that is

1 approved as an agreed settlement dated June 19,  
2 2019.

3 HEARING OFFICER YANDOW: Okay. So  
4 noted. Are there any other OHCA decisions or  
5 agreements regarding ECHN, Rockville Hospital or  
6 Manchester Hospital that you're aware of the  
7 docket numbers for, either an agreement or a final  
8 decision?

9 MS. VOLPE: Yes. I mean, there are  
10 numerous ones. The most recent ones deal with  
11 certain waivers that were put in place for COVID  
12 as well as specific determinations that have come  
13 before the Office of Health Strategy recently  
14 regarding bed utilization and behavioral health.  
15 So if you'd like us to get you those docket  
16 numbers, we certainly can.

17 HEARING OFFICER YANDOW: Anything  
18 specific to a so-called, and I'll put it in terms  
19 of the term you use in the application, as far as  
20 a consolidation of Rockville and Manchester or any  
21 kind of termination of any services with Rockville  
22 or Manchester Hospitals?

23 MS. VOLPE: No, we have not had any  
24 termination of service. We did have an outpatient  
25 facility in Glastonbury that is subject to a CON

1 that has been deemed complete, and we're waiting  
2 on a decision. Those are for services that are  
3 offered in multiple outpatient locations within  
4 our service area. And that is before OHS  
5 currently, and we've been waiting on a decision.  
6 We can certainly get you the docket numbers.

7 HEARING OFFICER YANDOW: So nothing  
8 specific to, similar to this one where Rockville  
9 and Manchester tried to come under the same  
10 license?

11 MS. VOLPE: No. This is the current  
12 application on the docket number that's before  
13 you, this is the only CON that has been put forth  
14 to my knowledge.

15 THE COURT REPORTER: Madam Hearing  
16 Officer.

17 HEARING OFFICER YANDOW: Yes.

18 THE COURT REPORTER: This is the court  
19 reporter. They're a little difficult to hear.

20 HEARING OFFICER YANDOW: They are.

21 THE COURT REPORTER: So I don't know if  
22 there's anything they can do about it. I did  
23 fine, but I just want to make sure that you're  
24 aware of that, and that I'm not the only one --

25 HEARING OFFICER YANDOW: Yeah. I mean,

1 can you do anything with the mics? I don't know  
2 why. I don't know if the mic is at a distance, or  
3 maybe when you're speaking. Is there anything you  
4 can do to -- I mean, I know, your video is a  
5 little blurry too, but the audio isn't very clear.

6 MS. VOLPE: We'll make sure we speak  
7 up. Is that better?

8 THE COURT REPORTER: That was  
9 definitely better.

10 MS. VOLPE: Okay.

11 HEARING OFFICER YANDOW: We have one  
12 mic on a computer there, is that how it's working?

13 MS. VOLPE: Do we need to repeat  
14 anything for you or the court reporter?

15 THE COURT REPORTER: No, not as of yet,  
16 but I just wanted to make sure before we got going  
17 that you're aware that you're a little garbled  
18 over there. Thank you.

19 MS. VOLPE: I appreciate that.

20 HEARING OFFICER YANDOW: And Lisa,  
21 court reporter, I see your name comes up as Lisa;  
22 is that correct?

23 THE COURT REPORTER: Yes, that's right.

24 HEARING OFFICER YANDOW: So please,  
25 yeah, don't hesitate to certainly interrupt and

1 let us know if you're not getting what you need.

2 THE COURT REPORTER: All right. I  
3 appreciate that. Thank you.

4 HEARING OFFICER YANDOW: You're  
5 welcome.

6 Okay. And I just wanted to make  
7 everyone aware too, so I am holding the hearing  
8 from my end in my state office. So if it looks  
9 like I'm not looking at you, the camera is above  
10 the computer, so I'm looking at the screen. So I  
11 don't want anyone to think I'm not paying  
12 attention to what is being said, but I am  
13 carefully watching every person that gets up.  
14 It's one of the things we have to deal with with  
15 remote hearings.

16 Public comment taken during the hearing  
17 will likely go in the order established by OHS  
18 during the registration process, however, I may  
19 allow public officials to testify out of order.  
20 Either I or another OHS staff person will call  
21 each individual by name when it is his or her turn  
22 to speak. And as Attorney Volpe mentioned  
23 earlier, public comment starts at 2 p.m.

24 Okay. Attorney Volpe, I know -- you're  
25 the only counsel today; is that correct?

1 MS. VOLPE: Me and one of my law  
2 partners, Kate Gedney-Tommaso, also filed an  
3 appearance and we're available, but I'm the one  
4 presenting today --

5 HEARING OFFICER YANDOW: All right.  
6 Thank you.

7 MS. VOLPE: -- on behalf of the  
8 applicant. Thank you.

9 HEARING OFFICER YANDOW: Now, can you  
10 just identify all the individuals by name and  
11 title who are going to testify today on behalf of  
12 the application? Each should turn their camera on  
13 as they are identified. And once we get them all  
14 there, I can swear them in and administer the  
15 oath. So if we could have each of them -- are all  
16 your witnesses on, available?

17 MS. VOLPE: Yes, they're all here and  
18 present and ready to adopt their prefile testimony  
19 and be sworn in.

20 HEARING OFFICER YANDOW: Okay. So  
21 could you have them each now identify themselves,  
22 spell their name, if they haven't done that  
23 already, and also give their titles, please?

24 MS. VOLPE: Certainly.  
25 (Pause.)

1                   MARC BRUNETTI: My name is Marc  
2 Brunetti. I'm the chief operating officer and  
3 senior vice president of patient care services at  
4 ECHN.

5                   HEARING OFFICER YANDOW: Can you spell  
6 your last name, please.

7                   MARC BRUNETTI: B, as in "boy,"  
8 r-u-n-e-t-t-i. And my first name is spelled with  
9 a "C."

10                  HEARING OFFICER YANDOW: And who else  
11 do we have there that will be testifying? I will  
12 swear you in all at once.

13                  JAMES CASTELLONE: I'm Dr. James  
14 Castellone, C-a-s-t-e-l-l-o-n-e. And I'm the  
15 chief medical officer and senior vice president  
16 for medical affairs.

17                  HEARING OFFICER YANDOW: Okay. And we  
18 have Mr. Golino. Are you going to testify?

19                  PAUL GOLINO: Yes, I am.

20                  HEARING OFFICER YANDOW: Okay. Could  
21 you just state your name for the record, please.

22                  PAUL GOLINO: Sure. My name is Paul  
23 Golino, spelled G-o-l-i-n-o, and I am the chief  
24 financial officer for ECHN, the applicant.

25                  HEARING OFFICER YANDOW: Okay. And,

1 Ms. Weymouth, if you wouldn't mind again, please.

2 DEBORAH WEYMOUTH: Certainly. Deborah  
3 Weymouth, W-e-y-m-o-u-t-h, chief executive  
4 officer, ECHN, the applicant. And we have one  
5 more.

6 DANIEL DELGALLO: Good morning, my name  
7 is Daniel DelGallo, D-e-l-G-a-l-l-o. I am the  
8 chief strategy officer and senior VP of service  
9 line development and growth. I do not have  
10 written testimony to present, but I will be  
11 testifying.

12 HEARING OFFICER YANDOW: All right. If  
13 we could just zoom back a little bit so I can see  
14 all the faces. Let me get who I can see. I just  
15 need to get you all in the camera to take your  
16 oath. That works, yeah. Thanks.

17 D E B O R A H W E Y M O U T H,

18 M A R C B R U N E T T I,

19 J A M E S C A S T E L L O N E,

20 P A U L G O L I N O,

21 D A N I E L D E L G A L L O,

22 having been first duly sworn (remotely) by  
23 Hearing Officer Yandow, testified on their  
24 oaths as follows:

25 HEARING OFFICER YANDOW: Okay. Thank

1 you. Now, in giving your testimony, again, you're  
2 going to need to make sure you state your name.  
3 Since we're not all sitting on a -- coming up to a  
4 witness chair, for purposes of the public and for  
5 recording, please identify who you are.

6 And Attorney Volpe, of course, when  
7 each one gets up, please have them adopt their  
8 submitted testimony on the record.

9 Okay. Counsel, I have a few questions  
10 for you before we start, some legal questions.  
11 So, your application is seeking the following  
12 three items: One, the consolidation of the  
13 hospital licenses for Rockville General Hospital  
14 and Manchester Memorial Hospital. Two, an  
15 increase in licensed bed capacity for Manchester  
16 Memorial Hospital. And three, Manchester Memorial  
17 Hospital's acquisition of Rockville General  
18 Hospital's advanced imaging equipment.

19 Now, regarding items two and three  
20 regarding the increased bed capacity and the  
21 imaging equipment, you appropriately cite the  
22 relevant sections of 19a-638 in the application.  
23 However, regarding the consolidation, you know, my  
24 power is, you know, an application is filed is  
25 what is under 19a-638. So I'm sure, as you've

1       seen in some of the decisions that you've asked  
2       that we take administrative notice on, even when  
3       things result in a consolidation, this is looked  
4       under, well, under one of two items under 19a-638.  
5       Under Section (5), (a)(5), "The termination of  
6       inpatient or outpatient services offered by a  
7       hospital, including, but not limited to, the  
8       termination by a short-term acute care general  
9       hospital or children's hospital of inpatient and  
10      outpatient mental health and substance abuse  
11      services." And there's also (2), "A transfer of  
12      ownership of a health care facility." As you saw  
13      that I administratively noticed the structure of  
14      ECHN.

15           So if you could, I'm going to ask you  
16      for an opening statement, and if you could include  
17      in that opening statement whether this is a  
18      transfer of ownership of a health care facility.  
19      And refer to any documents you may need to, and of  
20      course ask, if we need any followup, you can  
21      certainly ask your witnesses, or if it's the,  
22      since it was identified in other decisions which  
23      resulted in the so-called consolidation, it was a  
24      termination of a hospital license, which in this  
25      case, you know, would be terminating the Rockville

1 General Hospital license. So, if you can address  
2 that in your opening statement.

3 MS. VOLPE: Sure, I can address that  
4 now, if you'd like, if that would be helpful.

5 HEARING OFFICER YANDOW: Okay. Great.  
6 Thank you.

7 MS. VOLPE: Yes. It's not a transfer  
8 of a health care facility. Both hospitals are  
9 currently under a single parent which is ECHN. It  
10 is a request to have the licensed terminated and  
11 the existing bed capacity in the community all  
12 fall under one single hospital license, and that  
13 being Manchester. So I think that answers your  
14 first question and that's helpful. So it is not a  
15 transfer of a health care facility or ownership.  
16 As I stated, they're under the same parent.

17 And the forms with OHS have sort of  
18 evolved, rightly so, and changed over time. And,  
19 you know, while it is noted as an increase in  
20 hospital beds, I just obviously want to make clear  
21 for everyone that we're not looking for an  
22 increase, for instance, like you would think in a  
23 traditional practical sense. It's referred to as  
24 an increase because the existing beds in the  
25 service area that are under Rockville's license

1 will be -- are proposed, and we're asking for  
2 approval that those be listed on the Manchester  
3 license. So it's not sort of an increase in bed  
4 capacity, if you will. We view it more as a  
5 consolidation in allowing all the beds to be shown  
6 under the hospital license. And certainly we will  
7 be filing with DPH and have them informed and are  
8 aware of the protocol in terms of the licensure  
9 steps as they relate to the Department of Public  
10 Health.

11 We do, since we will be giving up the  
12 license under Rockville, we want to make sure that  
13 the imaging equipment is properly shown for CON  
14 purposes under Manchester Hospital, and that's why  
15 the supplemental imaging equipment forms were  
16 provided and complied with. So I think that --

17 And to your last point, we are not  
18 proposing any termination of services. And I  
19 think that's been noted in the application and in  
20 prefile testimony. To the extent that we would be  
21 looking to terminate a service at any location,  
22 even if we maintain that service at one and not  
23 the other, we would certainly come before this  
24 commission again and submit approval and a  
25 Certificate of Need application before the Office

1 of Health Strategy if we were to terminate any  
2 service. So that's not before you today.

3 HEARING OFFICER YANDOW: Okay. Great.  
4 So could I have a -- I thank you for that -- an  
5 opening statement, just a little brief summary of  
6 what your presentation is today?

7 MS. VOLPE: Sure, absolutely. First of  
8 all, I want to take this time to thank the Office  
9 of Health Strategy staff. This application has  
10 been a long time coming, and they've had to deal  
11 with it through a global pandemic. So we're very  
12 appreciative for that. And we're appreciative to  
13 be able to be before you today, Hearing Officer  
14 Yandow. We know you have experience in these  
15 applications, in particular, what we call  
16 licensure consolidation, others may call licensure  
17 termination. So we are grateful that you're our  
18 hearing officer today and are very fortunate for  
19 that.

20 We also want to note that the  
21 application before you today is substantially  
22 similar to other CONs that have been approved by  
23 OHS and its predecessor OHCA. The applicants, as  
24 I stated earlier, are not adding bed capacity to  
25 the service area, rather, we're consolidating the

1 existing beds under one license. This is not a  
2 new concept or one of first impression for the  
3 state. A transition to a single license hospital  
4 has been implemented at least four other times in  
5 general hospitals in Connecticut with eight  
6 operating hospitals under the same model, the  
7 first dating back nearly two decades ago.

8 We already asked for you, and we  
9 respectfully request, that you take administrative  
10 notice of those prior CONs. We recognize and  
11 appreciate that the Office of Health Strategy does  
12 not necessarily take into account precedent, but  
13 we do feel that taking administrative notice of  
14 those dockets would be helpful in this regard, as  
15 again, this is not an area of first impression for  
16 the State of Connecticut.

17 Rockville and Manchester Hospital have  
18 already been operating for decades under the ECHN  
19 health system. The process began nearly three  
20 decades ago in 1995, and together they've been  
21 working as one regional health system. Both  
22 hospitals were acquired pursuant to the docket  
23 number you took administrative notice of in 2015  
24 by Prospect Medical and continue to operate as one  
25 single health system under the Eastern Connecticut

1                   Health Network.

2                   Licensure consolidation is really the  
3                   next natural progression in sort of a long history  
4                   of having these two institutions work together in  
5                   order to deliver high quality cost effective care,  
6                   being very conscious of being able to do this in a  
7                   manner that preserves resources so we are able to  
8                   respond to the community and its needs.

9                   The application sets forth in detail  
10                  outlining data and the benefits of a single  
11                  hospital license. The prefile testimony and the  
12                  presentation before you today, as well as all the  
13                  detail in the filed application which is hundreds  
14                  of pages long, supports that this is in the best  
15                  interest of the community and all health care  
16                  stakeholders.

17                  So I hope I've addressed all of your  
18                  questions and concerns with my opening statement.  
19                  At this time I'd like to introduce Ms. Deborah  
20                  Weymouth. As she stated, she's the CEO of ECHN.  
21                  She's here to adopt her prefile testimony, and  
22                  she'll introduce the individuals who, again, will  
23                  be speaking today, and then we'll conclude our  
24                  applicant presentation with a PowerPoint that Ms.  
25                  Weymouth will present to you. Thank you.

HEARING OFFICER YANDOW: You're welcome. So I just want to make you aware too. So the questioning, we will be following up. I may interject a question, Attorney Volpe, while you're asking if there's something that I want to address while it's on the table. But we will be following up after you present all your evidence with our own questions from reviewing the application. But I do want to make all witnesses and counsel aware that some of these questions you may find, gee, I already answered that or that was in the application, but we just want to make sure that we have clarity for purposes of the record and for the public.

**MS. VOLPE:** *Absolutely.*

HEARING OFFICER YANDOW: So if you feel you've already answered, just please go ahead and answer the question again.

MS. VOLPE: Absolutely. Thank you. We will.

THE WITNESS (Weymouth): Thank you and good morning. As Attorney Volpe just mentioned, I too would like to thank the Office of Health Strategy for the time and resources put into this application. And we will take this opportunity to

1 present an overview of Eastern Connecticut Health  
2 Network's CON application and request for the  
3 consolidation of hospital licenses.

4 I hereby adopt my prefile testimony,  
5 and at this point would like to introduce my  
6 fellow colleagues who will be presenting. First  
7 with Paul Golino who has been introduced, I  
8 believe, but go ahead, Paul.

9 THE WITNESS (Golino): Hello. My name  
10 is Paul Golino. I am the chief financial officer  
11 of ECHN. And I would like to adopt my prefile  
12 testimony.

13 Do you want me to actually go through  
14 and read?

15 THE WITNESS (Weymouth): Yes.

16 THE WITNESS (Golino): So there are  
17 many benefits that are derived from the proposed  
18 single license model. First is a patient who  
19 accessed care at both Manchester and Rockville  
20 will no longer have to manage accounts from two  
21 separate hospitals. With a single hospital  
22 license ECHN can streamline patient care billing  
23 leading to a clearer and easier process for  
24 patients and for patient billing. This is a  
25 significant benefit for patients who are having to

1 navigate high deductible plans and complex health  
2 insurance policy terms.

3                   Secondly, a single hospital license  
4 will result in direct cost savings to ECHN through  
5 the elimination of duplicative overhead expenses  
6 that result from operating two separately licensed  
7 hospitals such as accreditation, cost reporting,  
8 auditing, accounting, amongst others. The result  
9 is direct health care savings for ECHN and  
10 ultimately benefits for all stakeholders,  
11 patients, providers and payors.

12                   Third, the hospital license  
13 consolidation will accomplish without negative  
14 financial -- can be accomplished without negative  
15 financial implications to patients. This change  
16 will not impact any of the payor rates or fee  
17 schedules Rockville or Manchester already have.  
18 They are the same payor rates and the same payor  
19 fee schedules for all patients.

20                   Lastly, this change to a single license  
21 minimizes the risk of ECHN's provision of certain  
22 inpatient mental health services. The provision  
23 of inpatient behavioral health care is a dire need  
24 in the state, and ECHN aims to meet those needs.  
25 However, there are regulatory thresholds in the

1 provisions of inpatient behavioral health care  
2 that, if crossed, result in significant financial  
3 loss for ECHN. Having to monitor this threshold  
4 as a single licensed hospital can significantly  
5 reduce the possibility that ECHN would be denied  
6 reimbursement for the reimbursement of such  
7 services.

8 I respectfully request that the  
9 application be approved. Thank you.

10 THE WITNESS (Brunetti): Good morning.  
11 My name is Marc Brunetti. I'm the chief operating  
12 officer and senior vice president of patient care  
13 services for ECHN, and I adopt my prefile  
14 testimony.

15 Operating Manchester and Rockville as a  
16 single licensed hospital will allow ECHN to  
17 achieve efficiencies and eliminate challenges  
18 associated with operating two separate licensed  
19 hospitals. First, this model has been in place in  
20 Connecticut for many years. ECHN is well  
21 positioned to adopt a single license model.  
22 Manchester and Rockville are geographically close  
23 to one another and already within the parent  
24 health care system. The benefits and efficiencies  
25 ECHN has achieved so far will continue and will

1 also further be enhanced by adopting a single  
2 license model.

3 Second, there will be improved  
4 operations between the hospitals. When patients  
5 are transferred between Manchester and Rockville,  
6 they must formally discharge from one hospital and  
7 admitted to the other. Patients and payors must  
8 then deal with two charges and two accounts. By  
9 having one licensed entity at which care is  
10 provided, patient confusion and billing issues  
11 related to separate hospital stays are eliminated.

12 And finally, a single license allows  
13 for more efficient resource allocation and back  
14 office savings. There are financial benefits of  
15 this model, but there's also intangible savings  
16 that are realized when a health system does not  
17 have separate -- does not have to maintain two  
18 separate hospitals. A single license structure  
19 allows ECHN to implement the existing structure of  
20 Manchester Hospital without having to duplicate  
21 the same for Rockville Hospital.

22 I respectfully request that the  
23 application be approved. Thank you.

24 THE WITNESS (Castellone): Good  
25 morning. My name is Dr. James Castellone. I'm

1 the chief medical officer and senior vice  
2 president for medical affairs at ECHN. And I  
3 adopt my prefile testimony, and I have a brief  
4 statement.

5 There are various clinical benefits  
6 from having a single license hospital with two  
7 campuses. ECHN providers work diligently to  
8 ensure a consistent and streamline experience when  
9 patients have to transfer between hospitals.

10 However, despite these efforts, there are still  
11 limitations of operating two separately licensed  
12 hospitals. The consolidated license will result  
13 in numerous clinical benefits. A single licensed  
14 hospital will allow for increased care  
15 coordination for patients to utilize both  
16 hospitals. For example, clinical professionals  
17 will be able to utilize the same admission and  
18 care plan information without having to formally  
19 discharge and admit patients between campuses.

20 Second, a single license will enable  
21 the optimal use of hospital beds across both  
22 campuses. This is especially crucial during peak  
23 volumes and necessary for meeting community needs.  
24 A single hospital license allows more flexibility  
25 between ECHN's highly-skilled providers and

1 support staff caring for patients.

2                   Third, a single hospital license will  
3 allow for improved efficiencies relating to  
4 medical records, preauthorizations and provider  
5 communication between campuses. Duplicated  
6 processes will not need to be done for patients  
7 who transfer between hospitals. All of these  
8 improve efficiencies and are a better utilization  
9 of staff time. This enables more time spent at  
10 the bedside and ultimately an improved patient  
11 experience.

12                   I respectfully respect that the  
13 application be approved. Thank you.

14                   THE WITNESS (Weymouth): Thank you.  
15 And thank you again for the opportunity to present  
16 to you today about the positive benefits that will  
17 be derived with the Rockville General Hospital and  
18 Manchester Memorial Hospital consolidating their  
19 licenses. We have prepared a presentation for you  
20 today to address the various benefits of the  
21 proposal.

22                   HEARING OFFICER YANDOW: I think we  
23 lost your audio. Did anybody else lose the audio?  
24 Do people hear me?

25                   MS. VOLPE: Can you hear us now?

1                   HEARING OFFICER YANDOW: I can. I can.  
2 I lost your audio. Do you want to back up a few  
3 sentences? Can you try it again, please?

4                   MR. CARNEY: Hold on a second.  
5 Attorney Volpe, I think I need to make your party  
6 a cohost in this meeting. Would it be under the  
7 participant name of Chantal Perigo?

8                   MS. VOLPE: Yes.

9                   A VOICE: No.

10                  MS. VOLPE: Oh, it's not?

11                  A VOICE: It would be "smoses."

12                  MR. CARNEY: Smoses. Okay, hold on one  
13 second.

14                  MS. VOLPE: We'd like to be able to  
15 share, if you share the screen, so you can see the  
16 presentation visuals.

17                  MR. CARNEY: Okay. Hopefully, I think  
18 you should have that ability now.

19                  MS. VOLPE: Okay. We can see you,  
20 Brian. And can you see the slides?

21                  MR. CARNEY: No, I don't see the  
22 slides. Are you sharing the screen? You'll need  
23 to share screen in order to present them.

24                  THE WITNESS (Weymouth): Give us just a  
25 second with the technical issues.

1 (Pause.)

2 THE WITNESS (Weymouth): Eastern  
3 Connecticut Health Network has two hospitals, both  
4 celebrating their 100th year anniversaries.  
5 Manchester Memorial was established in 1920, and  
6 Rockville General is celebrating its 100 years of  
7 care on November 1st of this year. ECHN has  
8 jointly operating both hospitals for over 25  
9 years.

10 Our hospital has not only cared for  
11 many generations of community members, but we have  
12 continuously adapted to meet the needs of the  
13 community. ECHN conducts a Community Health Needs  
14 Assessment and develops an associated  
15 implementation plan to meet the identified needs  
16 and best serve our region. Our most recent CHNA  
17 plan identified the following areas as significant  
18 health needs: In terms of access to health care  
19 services, cancer, diabetes, nutrition and physical  
20 activity, family planning, infant and child  
21 health, heart disease and stroke, and mental  
22 health and substance abuse programs and services.

23 ECHN is a community-based health care  
24 system serving 19 towns across Eastern  
25 Connecticut. ECHN provides a full spectrum of

1       wellness, prevention, acute care, rehabilitation  
2       and restorative care to the community. Our system  
3       also operates several outpatient facilities,  
4       including a comprehensive physician network of  
5       primary care and specialty practices. Manchester  
6       Memorial Hospital has 249 licensed beds, and  
7       Rockville General Hospital has 102 licensed beds.

8               Manchester and Rockville serve the  
9       existing ECHN historic service area which includes  
10      the following cities and towns in Connecticut of  
11      Andover, Ashford, Bolton, Columbia, Coventry, East  
12      Hartford, East Windsor, Ellington, Glastonbury,  
13      Hebron, Manchester, Mansfield, Somers, South  
14      Windsor, Stafford, Tolland, Union, Vernon and  
15      Willington.

16               Prospect Medical Holdings completed its  
17      acquisition of ECHN in 2016 helping to ensure our  
18      communities' future health care and has infused  
19      significant capital resources in both hospitals  
20      for facility improvements and equipment and  
21      strengthen our organization and technology and  
22      quality designations. ECHN's hospitals are  
23      committed to our designation as a high reliability  
24      organization which means we continuously work  
25      together to improve patient outcomes and provide a

1 safe environment for our patients. We foster a  
2 culture of safety in our hospitals to deliver  
3 consistent excellence in quality and safety across  
4 all services. ECHN's hospitals are both  
5 accredited by The Joint Commission, and we have  
6 received many other quality designations for the  
7 care that we provide.

8 I would like to draw your attention to  
9 the Network of Distinction designation given to  
10 hospitals and health networks through an  
11 innovative partnership between the State of  
12 Connecticut and Signify Health for meeting both  
13 quality and cost requirements. This program uses  
14 an innovative delivery and payment model that  
15 establishes an industry standard to align both  
16 clinical and financial incentives. This new model  
17 reduces variation in costs for health events by  
18 creating a fixed price for certain episodes of  
19 care, in other words, the accumulation of all the  
20 services and costs incurred as a part of a  
21 patient's full health episode, for example, a knee  
22 replacement.

23 What does this mean for the patient?  
24 It means that when patients go to an ECHN  
25 provider, they know the price for the medical

1 procedure people most often need, and they also  
2 are rest assured that the doctors will meet the  
3 high standards of quality established by the  
4 network. It means that doctors, hospitals and  
5 provider groups in the network will provide a high  
6 level of care from evaluation to recovery at a  
7 competitive fixed price.

8 As a for-profit entity, ECHN  
9 contributes in excess of 13 million in taxes which  
10 create significant economic activity for the towns  
11 of Manchester and Vernon. There are also  
12 additional property taxes paid to other towns in  
13 the region in excess of 300,000, sales tax to the  
14 State of Connecticut, property tax to the towns in  
15 which our hospitals are located, and the hospital  
16 tax which is based on a hospital's net patient  
17 revenue defined as the amount of accrued payments  
18 a hospital earned for providing inpatient and  
19 outpatient services.

20 COVID-19 had an impact on all services,  
21 both inpatient and outpatient care. ECHN  
22 continued to provide significant investments in  
23 community health, including community benefits.  
24 Our community, which includes our continuous  
25 outreach in offering health education programs, 36

1 individual online courses are offered each year,  
2 health screenings, support groups, blogs and  
3 health fact sheets to encourage preventative care  
4 options to keep our community members healthy. We  
5 have a collaborative partnership with community  
6 groups, advocacy on the access to health care, and  
7 workforce development are just some of the  
8 examples of our community building activities.  
9 Our community benefit investment was in excess of  
10 \$5.6 million.

11 In terms of charity care, ECHN has  
12 provided over \$856,000 in charity care excluding  
13 bad debt. And we provided 11.9 million in  
14 unreimbursed care, unreimbursed care being defined  
15 as the gap between Medicaid payments and the cost  
16 for providing that care.

17 ECHN shifted to accommodate the  
18 Governor's order to increase ICU bed capacity by  
19 50 percent and temporarily suspended care services  
20 at Rockville to do so. ECHN admitted our first  
21 COVID patient on March 17, 2020. And it is clear,  
22 as you can see from this chart, that inpatient  
23 discharges were impacted by COVID-19 in both  
24 hospitals. Again, COVID-19 changed the usage of  
25 health care services for outpatient care, and this

1 trend had both statewide and nationwide impact.

2                   There have been other Connecticut  
3 hospitals who have consolidated hospital  
4 licensures previously. These approvals were in  
5 existing consolidated health systems such as ECHN  
6 as well as merging two separately owned hospitals.  
7 Those examples include Bridgeport Hospital in the  
8 Milford campus, Danbury Hospital in the New  
9 Milford campus, Yale New Haven Hospital at Saint  
10 Raphael campus, New Britain General Hospital in  
11 the Bradley Memorial campus. Please note there  
12 were no changes in licensed bed counts with these  
13 approvals.

14                   To move directly to the details on our  
15 proposal. This CON application is a request for  
16 ECHN to become the Rockville campus of Manchester  
17 Memorial Hospital. Did I say that right? Thank  
18 you. ECHN will continue to be called the  
19 Rockville General campus, and Rockville beds will  
20 be under the single Manchester license. Rockville  
21 and Manchester will maintain the same number of  
22 overall licensed beds. Rockville inpatient and  
23 outpatient services will operate under the  
24 Manchester license. Rockville advanced imaging  
25 equipment will also operate under the Manchester

1 license. And Rockville and Manchester will  
2 maintain the same services. Finally, Rockville  
3 and Manchester will utilize health care resources  
4 in an efficient and cost-effective manner.

5 This CON application is not a request  
6 to close Rockville General Hospital. It is not a  
7 request to terminate services at Rockville General  
8 Hospital. It is not a request to transition all  
9 of the Rockville patients to Manchester Memorial.  
10 And it is not a request that negatively impacts  
11 access to services. It is not a request that  
12 results in adverse financial impact to patients or  
13 to payors.

14 The key benefits of the hospital  
15 consolidation include: Enhanced coordination of  
16 care; improved ability to utilize space; ease of  
17 responding to emergencies such as COVID-19;  
18 seamless patient transfers; quality and patient  
19 experience enhancements; maximizing the breadth of  
20 services that the community can easily access;  
21 increased ability to perform data abstraction and  
22 analysis; financial savings related to  
23 accreditation processes, cost reporting, tax  
24 returns, patient billing, accounting, memberships  
25 and auditing; consolidation of required state and

1                   federal reporting under one license.

2                   ECHN's proposal meets all statutory CON  
3                   approval criteria. The relationship of the  
4                   proposed project to the Statewide Health Care  
5                   Facilities and Service Plan is favorable. There  
6                   are no specific requirements set forth in the  
7                   Statewide Health Care Facility and Service Plan  
8                   for consolidation of hospital licensures. As  
9                   important, this factor does not apply; however,  
10                  the proposed project aligns with the guiding  
11                  principles of the Statewide Health Plan. By  
12                  consolidating the licensure of Manchester and  
13                  Rockville, the ECHN system maintains accessibility  
14                  and continuity of health care services while  
15                  better positioning itself to eliminate duplicate  
16                  costs, achieving a variety of significant  
17                  operational, administrative, licensing and  
18                  credentialing efficiencies.

19                  There is a clear public need for  
20                  combining Manchester Hospital and Rockville  
21                  Hospital under a single hospital license.  
22                  Operationally, both Manchester Hospital and  
23                  Rockville Hospital have been functioning within a  
24                  main campus, satellite campus arrangement. A  
25                  single licensed hospital supports and enhances

1 integration and achieves efficiencies without any  
2 adverse impact to patients or payors. The  
3 community we serve will benefit from this single  
4 licensure consolidation.

5 We are minimizing the risk of adverse  
6 regulatory effect by causing potentially  
7 triggering a legal threshold relating to the  
8 percentage of inpatients receiving behavioral  
9 health care and those receiving medical care by  
10 location. A single licensed hospital allows ECHN  
11 the flexibility to collectively manage inpatient  
12 behavioral health bed volumes over both inpatient  
13 campuses. This eliminates a regulatory barrier to  
14 ECHN and provides needed behavioral health  
15 inpatient services which is identified in our most  
16 recent Community Needs Assessment.

17 The ECHN hospitals will achieve more  
18 cost-effective care by having a single licensed  
19 hospital. For example, Manchester and Rockville  
20 will be able to achieve more cost-effective care  
21 by being able to eliminate certain duplicative  
22 operational overhead expenses associated with  
23 state and federal regulatory compliance  
24 requirements relating to administrative  
25 infrastructure. By operating under the Manchester

1 license, there will be streamlined billing and  
2 medical record management thereby eliminating  
3 potential transfer delays and billing  
4 inefficiencies. Delays in care can often lead to  
5 increased cost of medicine and higher acuity.

6 Further, ECHN will be able to become  
7 agile in reacting to its community needs such as  
8 when the COVID-19 pandemic originated. We can  
9 provide greater consistently and quality across  
10 all service lines. A single license will also  
11 enable financial savings relating to accreditation  
12 processes, cost reporting, patient billing,  
13 accounting, auditing, among others.

14 Our application satisfactorily  
15 demonstrates how the proposal will improve  
16 quality, accessibility and cost effectiveness of  
17 health care delivery in our region including, but  
18 not limited to, the provision of any change in  
19 access to services for Medicaid recipients and  
20 indigent persons. Consolidating the hospitals  
21 will result in a single patient account and  
22 administrative chart for patients. A single  
23 administrative chart improves quality of care by  
24 saving providers and patients time and improving  
25 clarity. This makes tracking of patients and

1                   **inpatient care coordination far less complicated.**

2                   Additional quality improvements include  
3                   reducing complications in transfers, as well as  
4                   improving the handoff communication of care  
5                   between providers between campuses. Certain  
6                   administrative functions will be streamlined such  
7                   as billing and preauthorization which will improve  
8                   cost effectiveness and health care delivery.  
9                   Moreover, accessibility will be improved as a  
10                  consolidated licensure will give ECHN the ability  
11                  to be flexible and respond to the health care  
12                  needs of our community as they arise. The  
13                  consolidation will positively impact patient  
14                  outreach and care coordination success as it  
15                  reduces patient communication fatigue that can  
16                  cause patients to disengage from care coordination  
17                  efforts and obtain needed preventative services as  
18                  well as the management of patient comorbidities.

19                  All the current health benefits that  
20                  ECHN offers that positively impact health care  
21                  equity and access in the community will continue.  
22                  This is not a consolidation between two  
23                  independent hospitals. ECHN has been collectively  
24                  serving patients for nearly three decades. All  
25                  patients, including low-income persons, racial and

1       ethnic minorities, disabled persons and other  
2       underserved groups will benefit from the proposal  
3       as they will be part of a more efficient,  
4       cost-effective system of care operating under one  
5       hospital license.

6           Manchester and Rockville are currently  
7       separately enrolled Medicaid providers. After the  
8       licensure consolidation there will be no impact on  
9       Medicaid beneficiaries as the Rockville campus  
10      will continue participation in the Medicaid  
11      program under Manchester's Medicaid enrollment and  
12      will remain accessible to the Medicaid population.  
13      Post-consolidation, Manchester will remain a  
14      Medicaid provider, and Medicaid patients will  
15      continue to be able to obtain services without  
16      disruption at Rockville Hospital.

17           ECHN's charity care program and policy  
18       will not be changed as a result of this  
19       consolidation. The same ECHN charity care policy  
20       will apply the same to all patients before and  
21       after the proposed consolidation.

22           Finally, this will not adversely affect  
23       any health care costs. There are no changes to  
24       deductibles or co-pays.

25           Accessibility to care will not be

negatively impacted as ECHN patients will continue to be able to obtain their care as evidenced by no anticipated change to patient volumes as a result of the licensure consolidation. A single license allows ECHN to consolidate claim forms in the billing system when the patients receive services at both locations. This will actually reduce duplicative costs and processes in the case of patients who receive two bills while receiving the same level of care. Manchester and Rockville have the same payor rates, so the consolidation of licenses will have no negative impact on our patient costs or on patient rates. Costs related to the accreditation process, cost reporting, patient billing, accounting and auditing will result in anticipated cost savings of 318,000 over the next three years. Our proposal meets all statutory CON approval criteria.

I would like to now walk through the scenario of each of the stages, as indicated, and two of the issues associated with the current scenario of the two hospital licenses and then briefly walk through the single license scenario at the bottom of this slide. As you can see, as you read across the top line in the current state

1 there is duplication and complication as patients  
2 work through the system. The bottom half shows  
3 the simplification of the consolidated licensure  
4 benefits.

5 Those benefits include eliminating  
6 redundancies; creating consistency and standards  
7 across both hospitals; improved cost savings;  
8 seamless patient experience for a single episode  
9 of care; elimination of duplicate paperwork and  
10 billing for patients and insurers; reduced risk of  
11 error for providers that are forced to use two  
12 systems for one patient care episode; creates  
13 efficiencies for patient access, medical records  
14 and billing; and enhances the coordination of  
15 care.

16 At ECHN we are committed to supporting  
17 integrated care. Taken into account, this  
18 includes each person's medical, spiritual and  
19 mental well-being with respect to the whole  
20 person. Moving forward from COVID-19, we are  
21 proud of our ability to mobilize and adjust  
22 staffing and services between our hospital  
23 campuses. As with all inpatient care at either  
24 hospital location, we will staff according to the  
25 community demand for these services. These

1 services further demonstrate ECHN's commitment to  
2 our community in providing high-quality  
3 compassionate care.

4 We are in the process of opening two  
5 new behavioral health units. One for young  
6 adults, people ages 18 to 26, and another unit for  
7 dual diagnosis to treat people with substance  
8 abuse and underlying mental health diagnoses.

9 ECHN has been operating Manchester and  
10 Rockville for over 25 years, and this licensure  
11 consolidation would mark the last step in the  
12 vision of creating the Eastern Connecticut Health  
13 Network as a system. We are focused on enhancing  
14 care services, improving our ability to utilize  
15 both hospital locations, expand access, and  
16 ultimately provide seamless high-quality patient  
17 experiences. Additionally, the efficiencies  
18 gained by eliminating duplicate accreditation  
19 processes, cost reporting, tax returns, accounting  
20 and auditing will further streamline operations  
21 without a negative impact to patients, providers  
22 or payors.

23 Based on the information set forth in  
24 this presentation, as well as outlined in our  
25 application and prefile testimony, we respectfully

1 urge you to approve this application to better  
2 allow us to meet the escalating challenges facing  
3 our hospitals and the community we serve. We ask  
4 for your approval of our CON application to  
5 consolidate hospital licenses to benefit the  
6 people across Eastern Connecticut. Thank you.

7 HEARING OFFICER YANDOW: Counsel, do  
8 you have --

9 MS. VOLPE: No, that concludes our  
10 direct testimony portion of our presentation.

11 HEARING OFFICER YANDOW: Okay.

12 MS. VOLPE: We welcome questions.

13 HEARING OFFICER YANDOW: Yes, I have  
14 some questions specific to the PowerPoint, and  
15 thank you very much for your presentation. I  
16 mean, it's certainly helpful in outlining. What  
17 the decision will be based on though, of course,  
18 is evidence. And I know the applicants have  
19 supplied documents that OHS has asked for. And,  
20 you know, whether or not -- so I know in your  
21 presentation that you've met all the criteria. Of  
22 course, that decision is up to OHS.

23 So let me, I guess, address my question  
24 to the CEO. So you stated in your PowerPoint  
25 Rockville and Manchester, and when I say the names

1 I'm referring to the hospitals, will maintain the  
2 same services. Do you mean they will maintain the  
3 same services on the same campuses where they are  
4 now?

5 THE WITNESS (Weymouth): Yes, that is  
6 what I mean by that.

7 HEARING OFFICER YANDOW: Okay. So the  
8 services at Rockville will continue at Rockville?

9 THE WITNESS (Weymouth): Correct.

10 HEARING OFFICER YANDOW: And how long,  
11 do you have like a written plan? I mean, so I  
12 know you have the PowerPoint, but is there some  
13 sort of official document on the plan that you  
14 have within ECHN about what you see the plan as  
15 being?

16 THE WITNESS (Weymouth): Certainly ECHN  
17 plans on a regular basis. I would like to point  
18 out that even with significant planning, no one  
19 saw the events of the last year and a half coming.  
20 So as we deal with what our community needs and  
21 what our physicians prefer, we certainly will  
22 adapt and modify those plans over time.

23 HEARING OFFICER YANDOW: So saying that  
24 the services at Rockville, that's your plan right  
25 now. What is the outlook? I mean, so the plan

1 that you've had and that you've talked about, are  
2 there any plans that any services won't be  
3 maintained at Rockville?

4 THE WITNESS (Weymouth): Not at this  
5 time.

6 HEARING OFFICER YANDOW: Not at this  
7 time? And where do you foresee the services, how  
8 long do you see them -- at this time how long do  
9 you foresee these services staying at Rockville?

10 THE WITNESS (Weymouth): Well, as  
11 evidenced by the data that was provided in terms  
12 of utilization, our community will help us support  
13 and make that decision going forward.

14 HEARING OFFICER YANDOW: So right now  
15 there is no outlook on how long any plan will --  
16 how long any service will stay at Rockville if the  
17 application is approved?

18 THE WITNESS (Weymouth): No, there's  
19 no -- to answer your question, in terms of time  
20 frame of service delivery at Rockville, no, we do  
21 not have a plan to change services at Rockville  
22 within a time frame. Yes, with or without the  
23 application.

24 HEARING OFFICER YANDOW: So at this  
25 point in time there is nothing in your plan that

1 you have spoken within ECHN or within either  
2 hospital regarding terminating any services within  
3 the next three years, say, at Rockville?

4 MS. VOLPE: Just to be clear, no,  
5 there's no plan to terminate services.

6 HEARING OFFICER YANDOW: Who's talking?

7 MS. VOLPE: I'm sorry, this is Michele  
8 Volpe. There's nothing in our application that  
9 notes any termination of service. And as Ms.  
10 Weymouth testified, there is no plan to terminate  
11 services.

12 HEARING OFFICER YANDOW: Right, there  
13 would be no plan to terminate services under the  
14 license, but certainly moving something from the  
15 Rockville campus to the Manchester campus is  
16 something OHS is going to look at.

17 MS. VOLPE: Yes, and we understand and  
18 acknowledge that service is site specific and  
19 hospital satellite specific. So just so there's  
20 no miscommunication, there is no plan to terminate  
21 a service that's currently at Rockville from the  
22 Rockville campus. Does that -- I just want to --

23 HEARING OFFICER YANDOW: So there's no  
24 plan that you have in any kind of document that  
25 you could share about what your plan is going

1 forward?

2 MS. VOLPE: Well, when you say plan  
3 going forward, we just want to be clear. The plan  
4 as it relates to termination of services, no. The  
5 plan as it relates to expansion of services or new  
6 services, yes. I mean, the Department of Public  
7 Health was out at Rockville recently reviewing the  
8 physical plant for expansion of behavioral health  
9 services. So in terms of planning, there's always  
10 planning and community health needs assessment for  
11 determining what the specific need is in the  
12 community. And so there's always planning for  
13 expansion or implementation of new services. But  
14 no, to my knowledge, and as is offered in  
15 testimony, there is no plan on terminating a  
16 service that currently exists at the Rockville  
17 campus.

18 HEARING OFFICER YANDOW: Okay. To the  
19 CEO, in your PowerPoint you said you want to  
20 maximize breadth of services that the community  
21 can easily access. What does that mean?

22 THE WITNESS (Weymouth): So the ability  
23 to access the breadth of services is a key  
24 component that was identified in our Community  
25 Needs Assessment that relates to access. A

1 wonderful demonstration of that for us for our  
2 community is our recent addition of a mobile  
3 urgent care facility that allows patients to  
4 access care outside of the hospital environment  
5 but truly supports access and improved access.  
6 You know, for us going forward, again, back to the  
7 example of the COVID-19 pandemic, we certainly  
8 can't see what is coming next, but we understand  
9 our role in increasing access to care and  
10 providing needed services for our community going  
11 forward.

12 HEARING OFFICER YANDOW: Okay. Any  
13 other direct evidence, Attorney Volpe?

14 MS. VOLPE: No, that concludes our  
15 presentation.

16 HEARING OFFICER YANDOW: At this point  
17 I'd like to take a 15-minute break. We will take  
18 a look with the questions that we put together.  
19 Perhaps, based on the presentation, we have some  
20 additional ones, so we need time to look at this.  
21 So it's 11:21. So let's be back at 20 of. So  
22 let's be back at 11:40.

23 MS. VOLPE: Very good. Thank you.

24 HEARING OFFICER YANDOW: Okay. Thank  
25 you.

(Whereupon, a recess was taken from 11:21 a.m. until 11:41 a.m.)

HEARING OFFICER YANDOW: So what we're going to do now is the OHS staff is going to ask questions. They may ask a specific witness or, Attorney Volpe, they may ask you to provide the witness that would best be able to provide the answer to their question. So these answers should come from the witnesses and not counsel.

So we will start with Brian I think is going to take the first questions. I may jump in with a few follow-up questions on it, and we may have other questions afterwards. And then of course, Attorney Volpe, when they are done with their questions, I will certainly allow you the opportunity to follow up with any further questions based on ours, okay?

MS. VOLPE: Very good.

HEARING OFFICER YANDOW: All right.

MR. CARNEY: Okay. Thank you, Hearing  
andow. Brian Carney from OHS.

I just want to start off with a general sort of background informational question, and the question is this: Given the long history of

1 operating Rockville and Manchester hospitals under  
2 their own separate licenses, why is now the  
3 appropriate time to combine the two hospitals  
4 under one Manchester license, and was there any  
5 particular event that triggered the timing of this  
6 request?

7 MS. VOLPE: Who would like to take  
8 that?

9 THE WITNESS (DelGallo): Hi, Mr.  
10 Carney. Thank you. My name is Dan DelGallo and I  
11 can respond to that. So we've always had the  
12 issue of two account numbers and the difficulty in  
13 transferring patients between sites, and there is  
14 administrative functions behind the scenes that  
15 have always proved difficult. But I think with --  
16 not think, I know with the COVID-19 pandemic in  
17 2020 that just amplified to a greater degree on  
18 how inefficient our processes are. Especially  
19 with the number of transfers between the two  
20 hospitals, it is a completely inefficient process  
21 for two hospitals that are working in unity to  
22 provide care.

23 And I think, you know, you heard from  
24 Dr. Castellone on how inefficient that is. But  
25 when you're dealing in a pandemic and high acuity

1 patients, that your transfers have doubled during  
2 certain days, that it just amplifies the  
3 inefficiencies of the system. And that brought to  
4 light a lot of this and is part of the decision of  
5 moving forward. So that's number one.

6 And number two, as we look at our  
7 Community Needs Assessment and other resources out  
8 there for behavioral health and we realign  
9 services with our behavioral health, the single  
10 licensure proves us the flexibility to move within  
11 the system without tripping any regulatory  
12 concerns.

13 MR. CARNEY: Could you just further  
14 expand on that, that particular piece you just  
15 said? What are the regulatory concerns that  
16 you're referencing?

17 THE WITNESS (Golino): Hi, this is Paul  
18 Golino, the chief financial officer, and I'll  
19 expand upon that a little bit. There is actually  
20 a federal regulatory law, and we call it the IMD,  
21 Institute for Mental Disease. And what that says  
22 is that for any facility that has more than 16  
23 beds if your behavioral health population is  
24 greater than 50 percent, you're no longer eligible  
25 for federal Medicaid dollars. That would mean

1 that the State of Connecticut would then no longer  
2 pay us Medicaid dollars.

3 At Rockville we are, our population,  
4 our volume is about 22 percent Medicaid.

5 Prepandemic that was a little bit over \$8 million  
6 annually. Post-pandemic, in 2020, with the  
7 pandemic, it was just under \$6 million annually.

8 That sort of money is not something that we could  
9 afford to not have -- to not get paid Medicaid  
10 anymore. So if we chose to grow the behavioral  
11 health services, which per the Community Needs  
12 Assessment is one of the areas that has been  
13 identified, we would be in jeopardy of tripping  
14 that statute.

15 MR. CARNEY: Okay. Very good. Any  
16 financial reasons as well to do this, one license  
17 two campus type of deal given, you know, Rockville  
18 and Manchester's operational performances?

19 THE WITNESS (Golino): So this is Paul  
20 Golino again. There are some financial savings  
21 which we've identified in what we filed around,  
22 you know, auditing fees, which would only be for  
23 one campus, and some of the filings that we had to  
24 do. So there are minimal financial benefits, but  
25 there are some associated with it. Many of them

1 related to the back office functions that would  
2 then no longer need to be duplicative but would  
3 only need to be done for one hospital facility.

4 MR. CARNEY: Okay. Thank you very  
5 much. My second set of questions relates to  
6 access to services within the region. Throughout  
7 the application, prefile testimony it has been  
8 asserted that there would be no changes to any  
9 existing services, basically no relocations, no  
10 terminations, no additions at either campus. Can  
11 you tell me, were the service area needs of each  
12 hospital's community studied in advance of  
13 requesting a single license; and if so, how?

14 THE WITNESS (Weymouth): So we  
15 regularly complete a Community Needs Assessment  
16 that is done on a regular basis.

17 HEARING OFFICER YANDOW: I'm sorry, you  
18 just need to identify yourself when you're giving  
19 an answer.

20 THE WITNESS (Weymouth): Apologize.  
21 Deborah Weymouth. Yes, I was saying that there is  
22 a regularly completed Community Needs Assessment,  
23 and that data informs many of our decisions, and  
24 it clearly was utilized in this instance. We do  
25 pay significant attention to the needs of our

1 region as they develop.

2 MR. CARNEY: Okay. So it looks like  
3 you did one in 2019, so the 2019 CHNA and the  
4 corresponding Implementation Strategy Plan, how  
5 are they going to affect future hospital services?

6 THE WITNESS (Weymouth): Well, again,  
7 the needs that -- sorry, this is Deborah Weymouth.  
8 Again, the needs that were called out that  
9 included diabetes, the substance abuse point, a  
10 number of them that were actually in my PowerPoint  
11 earlier, we will continue to seek ways to address  
12 and explore those services going forward.

13 MR. CARNEY: Okay. And Attorney Yandow  
14 touched on this earlier, but I'm going to ask it  
15 again because honestly, I mean, going forward I  
16 think the agency needs a better understanding of  
17 your future plans for services at both campuses.  
18 So again, I'm asking have you developed a  
19 five-year health care services plan for Manchester  
20 and Rockville Hospitals; if so, can you provide  
21 OHS with a copy? If not, OHS would really like to  
22 see some sort of written plan for health care  
23 services moving forward over the next five years  
24 on either campus.

25 MS. VOLPE: We can propose a Late-File,

1 if that would be helpful.

2 MR. CARNEY: Sure. Excellent. That  
3 would be great.

4 HEARING OFFICER YANDOW: Yeah. I mean,  
5 I think you'll find with a lot of these questions  
6 we'll either be looking for Late-Files or you'll  
7 want to provide us with a Late-Filed for  
8 consideration. You know, the burden of proof is  
9 the hospitals, or the applicants. So you need to  
10 provide us with the documents that support, you  
11 know, the reason for the application.

12 So when we're looking for the plan, I  
13 know we've asked it several times, but something  
14 we need to consider is what's the impact, you  
15 know, what's being changed. I understand right  
16 now you don't have anything planned to change, any  
17 services. Okay. I would imagine that somebody  
18 sat in a room and talked about what are we going  
19 to do with these services, let's, you know, talk,  
20 let's file this application with OHS, and what are  
21 the reasons for it, and what are we going to do.  
22 So any paperwork that you have, perhaps meetings  
23 from a board -- minutes from a board meeting,  
24 anything that you can supply us with to show that  
25 this has been a plan that you've had and the

1 reasons for it and what you plan to do. We're  
2 going to want to consider that. And it would be,  
3 like I said, it's your burden, so we only have  
4 what you provide us.

5 MS. VOLPE: Understood. Thank you.  
6 And just to be clear, I think it was noted that we  
7 didn't show we had a plan for expansion. That  
8 isn't true. I mean, it's been -- we did have a  
9 plan for expansion. It was before this commission  
10 and the Department of Public Health as it relates  
11 to behavioral health, accessibility and beds. So  
12 I know Mr. Carney had noted that as well. But  
13 just for the record, we need to, in terms of the  
14 statutory criteria, there is no plan for  
15 termination of service. That wouldn't be before  
16 this commission. Expansions are required to come  
17 before the commission. However, for purposes of  
18 transparency and obviously and working with the  
19 state closely, which we already are with DPH on  
20 expansion for behavioral health beds, there was  
21 also a filing with OHS, and we noted that, we can  
22 get you that docket number, on expansion of  
23 service at Rockville.

24 HEARING OFFICER YANDOW: Right. And as  
25 my questions were earlier, you know, as far as

1 termination. So, you know, will anything be  
2 terminated? And I know your answer has been at  
3 this time we have no plan to terminate any  
4 services.

5 MS. VOLPE: Right, no plan to  
6 terminate. We had a plan for consolidating, if  
7 you will, ICU services on the existing Rockville  
8 campus along the lines of a progressive care unit  
9 which again was, I can give you the docket number,  
10 which is before the commission. So there was a  
11 plan on that. That's Docket No. 21-32448-DTR. So  
12 yes, there was a plan that was in place to try to  
13 deal with ICU progressive care units, again, not  
14 one of first impression. It's done in similar  
15 situations. I believe we cited a precedent with  
16 New Milford.

17 So again, so there are plans. Some of  
18 these are one-off type services. We're just  
19 trying to make sure we're responsive. If you're  
20 talking about some overall consolidated five-year  
21 plan with respect to Rockville, no, that doesn't  
22 exist. Again, it's fluid based on utilization.  
23 And I just want to make sure that you're aware of  
24 the other filings that are before you and how they  
25 impact the planning process.

HEARING OFFICER YANDOW: Is it, and let me ask the CEO, is it because utilization was down that was part of the reason for the filing of the application, the utilization in Rockville?

THE WITNESS (Weymouth): This is Deborah Weymouth. No, that is not the primary reason for that filing. As referenced earlier by Paul Golino, we, our attending to a federal regulation referred to as IMD that we need to be sure to not trip or cause our organization undue financial harm for moving in that direction while we're serving the needs of our community and addressing the Community Needs Assessment findings that have to do with behavioral health and substance abuse.

HEARING OFFICER YANDOW: So I know you're saying, telling me what your primary reason is. Did you consider -- let me put it this way: Has utilization and beds been down in Rockville?

THE WITNESS (Weymouth): I believe you have that data that we've -- this is Deborah Weymouth.

HEARING OFFICER YANDOW: Yes, yes, and I'm asking you the question.

THE WITNESS (Weymouth): Yes. And I

1 know you have that data available.

2 HEARING OFFICER YANDOW: Yes. So was  
3 that considered at all, was that taken in as part  
4 of a factor or consideration when you filed your  
5 application?

6 THE WITNESS (Weymouth): So the basic  
7 answer is no. We are coming out of a period where  
8 many services, not only in health care, but in  
9 general consumer services were closed and  
10 shuttered during the pandemic. Our intention is  
11 to utilize our ability to deliver care as best we  
12 can for our region. That includes our physical  
13 plant and the physicians who are working with us  
14 over time. So we are looking at and always  
15 exploring as we come out of the COVID pandemic, as  
16 others do, how we can offer needed services given  
17 the restraints and constraints that many  
18 businesses have currently, and we are no exception  
19 to that.

20 HEARING OFFICER YANDOW: Okay. And  
21 just to all the witnesses, just be careful, listen  
22 to the questions very carefully and make sure that  
23 your answer is an answer to the question because  
24 any one of the staff members who's asking the  
25 question, if you're not giving them a specific

1 answer to the question, they'll ask the question  
2 again.

3 THE WITNESS (Weymouth): Sure. So was  
4 there a specific question that you want me to go  
5 back or us to go back and revisit?

6 HEARING OFFICER YANDOW: No, but that's  
7 why I asked the question again because my question  
8 was, was it considered, and then you told me what  
9 your primary consideration was. So you want to  
10 listen, you know, to the question. We'll reask  
11 it. I just wanted to -- some of these questions,  
12 and we may, as I told you earlier on in the  
13 hearing, some of these questions may seem  
14 repetitive to you that we know what you've  
15 answered in your application, but for the benefit  
16 of clarity and benefit for the public, we will ask  
17 questions that you may think you've already  
18 answered, okay?

19 THE WITNESS (Weymouth): Sure. Thank  
20 you.

21 HEARING OFFICER YANDOW: You're  
22 welcome.

23 MS. VOLPE: Can I have an opportunity  
24 just to redirect to help provide a more robust  
25 response to what I understood your question was?

1                   HEARING OFFICER YANDOW: Sure, I'll let  
2 you do that with this question, and then of course  
3 at the end of the questions, I mean, take your  
4 notes, and I will give you a chance to follow up,  
5 but you can certainly do that on this question.  
6 Thank you.

7                   MS. VOLPE: Okay. Sure. So Paul, in  
8 terms of looking at Rockville, you know, and its  
9 needs, don't you regularly monitor the utilization  
10 for purposes of med surg versus behavioral health?

11                  THE WITNESS (Golino): Yes. This is  
12 Paul. Yes.

13                  MS. VOLPE: So in regularly planning  
14 and monitoring the need for med surg versus  
15 behavioral health, that was your indication as one  
16 of the reasons driving it based on the federal --

17                  THE WITNESS (Golino): Correct. That's  
18 correct.

19                  MS. VOLPE: Thank you, Paul.

20                  And Ms. Weymouth, in looking at the  
21 plan and the need for Rockville, didn't you  
22 recently identify, based on a Community Needs  
23 Assessment, the behavioral health demand?

24                  THE WITNESS (Weymouth): Yes.

25                  MS. VOLPE: And how was that looked at

1 for purposes of identifying bed utilization in  
2 Rockville to fill that need for those physical  
3 beds where they're physically located?

4 THE WITNESS (Weymouth): So we've  
5 recently modified some of those services so that  
6 we could enhance the number of beds that are  
7 available for our community by increasing a total  
8 number of 28 beds, behavioral health services, and  
9 we actually utilized space that had been vacated  
10 last June in the Rockville campus to help us  
11 facilitate that.

12 MS. VOLPE: Okay.

13 MR. CARNEY: Let me just go forward  
14 just a little bit further with this. So I did a  
15 quick crosswalk of information you provided me of  
16 current services offered at Manchester and  
17 Rockville Hospital currently. The hospitals are  
18 close to ten miles apart, pretty close. So I'm  
19 looking at the list, and there's, you know,  
20 duplicative sort of services for behavioral  
21 health. I'm not sure if "duplicative" is the  
22 right word, but you offer the service at both  
23 campuses, behavioral health, diagnostic blood  
24 draw, emergency services, heart and vascular, lab  
25 services, medical imaging, inpatient care,

1                   maternity to some degree, pain management, rehab,  
2                   surgery.

3                   So I guess looking forward, it would  
4                   make sense to some degree that you guys would be  
5                   thinking about some level of consolidation of  
6                   those services between the two campuses. So  
7                   that's the type of thing we're kind of looking to  
8                   see, you know, what that plan is going forward in  
9                   order for us to sort of move forward with this  
10                   application.

11                   THE WITNESS (Weymouth): So this is  
12                   Deborah. I understand that you are seeking a  
13                   five-year plan. That plan does not exist. Our  
14                   intention would be to follow the guidelines as  
15                   stated, and if we are no longer offering a  
16                   service, we would certainly go through the process  
17                   that's required for approval for us to move that  
18                   forward. Keeping in mind that we do look at not  
19                   only our community needs but also provider  
20                   availability to work at our sites, but our  
21                   objective is to clearly follow the mandate, and we  
22                   understand that we would need to come back to this  
23                   group should we move away from any service that's  
24                   provided.

25                   MR. CARNEY: Okay. I guess I'll move

1 along to my next set of questions. These  
2 questions are regarding licensed beds and service  
3 line bed allocation. So the question is, the  
4 Connecticut Bed Need Methodology for 2025, which  
5 was just updated, reflects excess bed capacity at  
6 both Manchester, it's 106 beds overage, and  
7 Rockville, 52 beds, and while HRS Report 400  
8 indicates FY 2019 occupancy rates of only 42  
9 percent Manchester and 44 percent Rockville.

10 So the question being is, given these  
11 low occupancy rates and apparent excess bed  
12 capacity, why are the full complement of licensed  
13 beds being asked for in this proposal? And then  
14 also to follow that up, is there any evidence to  
15 indicate that the utilization of beds will  
16 increase following the combination of licenses,  
17 the combined license?

18 THE WITNESS (Golino): So two separate  
19 questions. I'll answer. This is Paul Golino.  
20 I'll answer the first one about the bed needs and  
21 why we're asking for the full complement. So  
22 you're correct, the last filing in terms of  
23 licensed beds where we are running our average  
24 daily census is running lower than our current  
25 capacity. Please remember in 2020 part of that is

1 due to what happened with the COVID pandemic, so  
2 inpatient census did go down. But as we've stated  
3 I think several times during this, we evaluate our  
4 services on a regular basis. And our ability to  
5 add services, Deborah talked about adding some  
6 behavioral health services, we just added 28  
7 behavioral or in the process of adding 28  
8 inpatient behavioral health beds between the two  
9 campuses of Manchester and Rockville. So having  
10 those beds available allows us to be able to add  
11 services, as needed, per what the community is  
12 looking for. So we are asking to be able to keep  
13 those beds so that we could continue to add  
14 services as needed even though they may not be  
15 used today.

16 MR. CARNEY: And is there any sort of,  
17 any projections that you could provide showing  
18 sort of bed utilization or, you know, going  
19 forward by service line or anything that would  
20 show some level of increased usage of those beds?

21 THE WITNESS (Golino): Hi, this is  
22 Paul. Yes, we can provide that as supplemental  
23 information accordingly. Some of those units just  
24 opened on October 6th, and the remainder plan to  
25 be open by the end of the month. So yes, we can

1 most definitely do that.

2 MR. CARNEY: Thank you. So it looks  
3 like you've touched on this question. I don't  
4 know if there's anything else to add. But you  
5 talked about the 28 inpatient behavioral health  
6 beds. But describe any recent changes in bed  
7 allocation by service line at Rockville or  
8 Manchester Hospitals. Were there any other  
9 changes in addition to the behavioral health  
10 addition? And, I'm sorry, just for clarification,  
11 when you say addition of 28 inpatient behavioral  
12 health beds, that's more of a reallocation within  
13 your licensed bed capacity, correct?

14 THE WITNESS (Golino): Correct.

15 THE WITNESS (Weymouth): Correct.

16 THE WITNESS (Golino): This is Paul.  
17 Correct, and that's directly, Brian, in answer to  
18 why we need the licensed beds as we use them or  
19 new services come, correct.

20 MR. CARNEY: Any other changes that you  
21 can share in bed allocation at either campus?

22 THE WITNESS (Weymouth): No.

23 MR. CARNEY: Okay. All right. Thank  
24 you. You stated in the profile that in the fall  
25 of 2020 ECHN engaged with a private firm to

1 conduct a Behavioral Health Needs Assessment for  
2 this system. What was the outcome of the study?  
3 What changes were made to the hospital as a result  
4 of the study? I'm guessing it's the 28 additional  
5 inpatient beds. And have you provided a copy of  
6 that study to OHS?

7 THE WITNESS (Weymouth): We can provide  
8 you a copy of the study. The eventual outcome was  
9 the noted need for our dual diagnosis unit and  
10 will primarily be at the Manchester campus  
11 supporting the community given the needs that we  
12 know around abusive behavior in respect to opioids  
13 as well as behavioral health needs. That was the  
14 ultimate outcome of the study.

15 MR. CARNEY: Okay. Thank you. Were  
16 any other studies done for any of the other  
17 service lines, any other service line assessments  
18 completed besides that behavioral health one,  
19 besides the, you know, the Community Health Needs  
20 Assessment?

21 THE WITNESS (Weymouth): No.

22 MR. CARNEY: Okay. All right. Thank  
23 you very much. I'm going to pass it over to Roy  
24 to ask some questions about quality.

25 MR. WANG: Hi. Good afternoon. This

1 is Roy Wang, associate research analyst for Office  
2 of Health Strategy. My first series of questions  
3 are related to improvements in quality within the  
4 region.

5 My first question for you, how does  
6 each respective hospital perform regarding  
7 industry standard quality measures, for example,  
8 readmissions within 30 days or infection rates,  
9 and would you please provide your most up to date  
10 data on quality measures at each hospital and  
11 provide the national/state benchmark that it is  
12 compared to.

13 MS. VOLPE: Who wants to take that?

14 THE WITNESS (Castellone): (Inaudible)  
15 I don't have that data accessible right now.

16 THE COURT REPORTER: I'm sorry, excuse  
17 me, who is this speaking? I'm sorry.

18 THE WITNESS (Castellone): Hi, it's Dr.  
19 Castellone.

20 THE COURT REPORTER: Thank you.

21 THE WITNESS (Castellone): So I don't  
22 have that data right now at hand where I could  
23 provide you with the exact numbers, but we can  
24 certainly provide that after the fact and give you  
25 our infection rates and readmissions and all that

1 quality data that you're interested to see.

2 MR. WANG: Okay. Thank you.

3 THE WITNESS (Weymouth): Prior to  
4 leaving that question, this is Deborah, I would  
5 like to call out that we are a high reliability  
6 organization and that we've actually been on that  
7 journey for a number of years. So structurally as  
8 an organization we have really attended to the  
9 quality outcomes and seen significant improvements  
10 in that direction.

11 MR. CARNEY: Can I just quickly follow  
12 up? So you say you're a high reliability  
13 organization. Could you just expand a little bit  
14 for those of us that don't know what exactly that  
15 means, it means you pay attention to quality  
16 indicators, or can you just give me a little more  
17 information about that, what that means?

18 THE WITNESS (Weymouth): Sure. This is  
19 Deborah. There is other -- my other teammates may  
20 want to chime in, but I can tell you that it  
21 involves a number of fundamental principles that  
22 we adhere to on a regular basis that drive  
23 performance in hospital operations. They include  
24 things like Stopping The Line. If any individual  
25 sees an issue, all of our caregivers and employees

1 are involved and can stop a process to address a  
2 patient's safety or quality concern, and everyone  
3 is encouraged to do so.

4 We also have a process that we refer to  
5 regularly, actually literally daily, in our  
6 organization wide huddles, where we call out one  
7 of these behaviors for high reliability and focus  
8 on it each month throughout the calendar year.  
9 This is taken down to the unit level where they  
10 actually then have a behavior that they focus on.  
11 All indications of all these behaviors, and it's  
12 been studied in a number of major hospitals  
13 throughout the world, are that adherence to these  
14 policies reduce safety issues, reduce harm and  
15 improve quality over time, and we have seen that.  
16 I don't know if you want to mention any more about  
17 HRO.

18 THE WITNESS (Castellone): Hi. This is  
19 Dr. Castellone again. So just to expand a little  
20 bit on what Deborah spoke about. HRO is a program  
21 that everybody goes through, that's everyone on  
22 the medical staff, so the physicians, the  
23 mid-level providers, PAs, nurse practitioners, as  
24 well as all the nursing staff, and it's really in  
25 the name of patient safety. So it's a program

1 where staff members learn how to speak up. So if  
2 they see something that's not right, it's a  
3 process that enables them to speak up so that  
4 patient harm doesn't occur from mistakes.

5 THE WITNESS (Brunetti): This is Marc  
6 Brunetti. I want to just add to that. Outside  
7 the nursing, it's also the nonclinical, all the  
8 staff get this training, so environmental  
9 services, dietary staff, security. So if they see  
10 something they can arc it up. It's not just it  
11 has to be a nurse or physician. Everyone is on  
12 that same level so we can all ensure that the  
13 patients are safe no matter who is caring for  
14 them.

15 MR. CARNEY: So not just clinical  
16 staff, pretty much all staff?

17 THE WITNESS (Brunetti): Correct.  
18 Correct.

19 MR. CARNEY: All right. Thank you very  
20 much. I appreciate it.

21 THE WITNESS (Weymouth): We have a lot  
22 of data on HRO, and I'm happy to provide you any  
23 other reference materials.

24 MR. WANG: Thank you very much. So to  
25 stay on quality, my second question, especially

1 with previous discussions around emergency  
2 services and the transfers and also the behavioral  
3 health services, would you please explain any  
4 outstanding quality issues such as from those of  
5 the prelicensed consent order from the Department  
6 of Public Health licensing at either Rockville  
7 Hospital or Manchester Hospital?

8 THE WITNESS (Weymouth): Any items that  
9 were serviced on that document have been addressed  
10 satisfactorily.

11 MS. VOLPE: There's nothing current.  
12 There's no current --

13 THE WITNESS (Weymouth): Nothing  
14 current.

15 MS. VOLPE: -- prelicensure consent  
16 orders, there's no monitoring. The hospitals are  
17 not subject to -- both hospitals are no longer  
18 subject to any sort of prelicensure or independent  
19 monitoring. There are no open issues with the  
20 Department of Public Health. And all of those  
21 obligations from prior years have been completed  
22 and satisfied as Michele will be just speaking on  
23 the documentation that exists.

24 MR. WANG: Thank you. And as a  
25 reminder, this is Roy Wang, associate research

1 analyst for OHS. My next question is, the  
2 applicants, you the applicants have stated that in  
3 response to a completeness question, one of our  
4 prior completeness questions regarding quality  
5 initiatives, that ECHN currently has a robust  
6 quality improvement program that includes both  
7 hospital locations and does not anticipate any  
8 changes.

9                   Would you on top of the previous HRO  
10 examples, would you please explain and describe in  
11 detail the quality improvement programs that is  
12 administered at both hospitals?

13                   THE WITNESS (Brunetti): This Marc  
14 Brunetti. So we have a very robust quality  
15 program that covers both hospitals, all of our  
16 facilities. We have a monthly meeting called a  
17 COPIC meeting where everyone comes and everyone  
18 has metrics in their areas, so clinical and the  
19 nonclinical units. They measure and then they do  
20 action plans based on the different areas. So  
21 it's all, both campuses come to this committee.  
22 And then we go through all the different pieces  
23 from everything from patient flow to CAUTI to  
24 CLABSI to ensure we're providing the proper care  
25 to our patients and the safest care to our

1 patients. But both campuses are involved in those  
2 processes throughout the year. I hope that  
3 answered your question.

4 MR. WANG: Thank you. Would it be  
5 possible to provide any documentation related to  
6 these activities or meetings?

7 THE WITNESS (Brunetti): Sure, we can  
8 get that information.

9 HEARING OFFICER YANDOW: Yeah, that  
10 would be helpful. That was one of my questions.  
11 I think it was probably the term robust was used a  
12 couple of times, and of course it's up to us to  
13 determine what it is that the hospital is  
14 offering, but you talk about a quality improvement  
15 program. Is that a document?

16 THE WITNESS (Weymouth): Actually, it's  
17 a process. It's a program. This is Deborah,  
18 sorry. And we are referencing a multi-level  
19 program. Marc referenced one of the levels of  
20 meetings. But the documentation for the metrics  
21 and the results literally go all the way up  
22 through and down through our organization. So  
23 there's a great deal of awareness of that. We  
24 would be happy to provide you the overview of the  
25 program in terms of how we --

HEARING OFFICER YANDOW: I lost your voice.

THE WITNESS (Weymouth): I'd be happy to provide you the details. Can you hear me now?

HEARING OFFICER YANDOW: Anyone else having problems with their audio?

MR. WANG: No, I can hear her.

MR. CARNEY: I can hear her fine.

THE COURT REPORTER: I can hear her fine.

**HEARING OFFICER YANDOW:** Leslie?

MS. GREER: I can hear her fine.

HEARING OFFICER YANDOW: Okay. You know what, it says my internet. I'm in my state office, so I guess there must have been something going on with my internet. I just got a notice. I'm sorry. Yeah, whatever you can provide, you know, regarding this quality improvement program is something we would want to review.

THE WITNESS (Weymouth): Very good.  
We'd be happy to do that.

HEARING OFFICER YANDOW: Thank you. And Attorney Volpe, are you keeping a list of these documents?

MS. VOLPE: Yes. Yes, we are.

1                   HEARING OFFICER YANDOW: Okay. Great.  
2   And I think, Roy, you're doing it on our end also,  
3   correct?

4                   MR. WANG: I am keeping a list as well,  
5   yes.

6                   HEARING OFFICER YANDOW: Okay. And we  
7   will go over these at the end and make sure we're  
8   all on the same page.

9                   MS. VOLPE: And for the record, this  
10   commission, as well as the Department of Public  
11   Health, have large amounts of information on the  
12   quality programs that are in place at both  
13   hospitals. They've been provided in varying  
14   applications but also as part of any required  
15   conditions and monitoring, but we're happy to  
16   bring those current, but they are on file.

17                  HEARING OFFICER YANDOW: Okay. And I  
18   appreciate that. As I mentioned at the beginning,  
19   I'm taking administrative notice on some items  
20   that we have and you have. But this is an  
21   application, and I don't know -- the burden is on  
22   you to show OHS the evidence to support your  
23   application. So anything you want to refer us to  
24   would be appreciated.

25                  MS. VOLPE: Great. And I just, I know

1 that's been said a number of times, and I just  
2 want to address that. There is great leeway and  
3 discretion. But in terms of the statutory  
4 criteria and what we're looking to accomplish, I  
5 know that's what we're going to be compared to in  
6 terms of the statutory criteria of what we're  
7 looking to do. You know, certainly obviously  
8 quality is paramount on everything. And, you  
9 know, the representation is that there will be no  
10 change on quality at all with having a satellite  
11 campus as opposed to a freestanding licensed  
12 campus.

13 MR. WANG: Okay. Great. That was  
14 actually going to be my follow-up question is the  
15 impact of this proposed licensure structured  
16 change on the current QI plan that's implemented  
17 across both hospitals, so I'm glad you addressed  
18 that.

19 My last question for you, how will the  
20 proposal impact staffing at Rockville and  
21 Manchester Hospitals?

22 MS. VOLPE: How will the proposal  
23 impact staffing in general.

24 THE WITNESS (Weymouth): So this is  
25 Deborah. We appropriately staff our care units

1 given our population that we serve. Depending  
2 upon the service area, we would be staffed  
3 accordingly. As we continue to grow the services  
4 in Rockville and utilize the capacity and bring  
5 the organization from its shuttered state  
6 pre-COVID or during COVID to becoming again what  
7 it will be in the future, we will staff  
8 appropriately.

9 HEARING OFFICER YANDOW: Well, I just,  
10 I think -- so will there be, you know, will this  
11 proposal impact, you know, the staffing, will it  
12 change anything? With this plan that you have, do  
13 you foresee doing this, changing the staffing  
14 anywhere in the near future? I mean, has that  
15 been considered?

16 THE WITNESS (Weymouth): The answer to  
17 that question is no, there's no staffing changes  
18 that will occur, and it has been considered.

19 MR. CARNEY: Let me, just, Joanne, jump  
20 in and ask one question I seemed to have not done  
21 before Ron does the financials. It's related to  
22 imaging equipment. Are there any plans to shift  
23 any of the existing imaging equipment between  
24 campuses following the proposed single license?

25 THE WITNESS (DelGallo): This is Dan

1 DelGallo. There are no plans.

2 MR. CARNEY: Thank you.

3 MS. VOLPE: And just for regulatory  
4 purposes, there isn't any plan to move equipment,  
5 but if there were, under the new policies with the  
6 Office of Health Strategy a provider would just  
7 have to send in a notice on the new location of  
8 the equipment. So just to be clear, from a  
9 regulatory perspective there isn't.

10 MR. CARNEY: I know you can move them,  
11 and I know you can upgrade them. Getting back to  
12 quality too as far as from a regulatory  
13 perspective, the statute says basically you have  
14 to demonstrate how the proposal will improve  
15 quality, not just maintain it. So I want to make  
16 that clear as well. Thank you.

17 THE WITNESS (Weymouth): Thank you.

18 MR. WANG: So that ends my questions.  
19 This is Roy Wang with OHS. And I will hand it  
20 over to Ron.

21 MS. VOLPE: If I can just redirect on  
22 the quality issue in terms of the improvement.

23 HEARING OFFICER YANDOW: You can go  
24 ahead. Why don't you redirect on any question  
25 you've heard so far, and then we'll move on to the

1 next subset of questions. Go ahead.

2 MS. VOLPE: Thank you. Who would like  
3 to be responsive on the chart that Deborah had on  
4 the redirect for the quality in terms of the  
5 administrative record, would you like to do that?  
6 So, we do recognize that, along with maintaining  
7 the quality, the improvement on the quality was  
8 also with the high reliability organization, as I  
9 noted, but also would you like to take this  
10 opportunity to talk briefly about some of the  
11 enhanced quality by virtue of a single license?

12 THE WITNESS (DelGallo): Yes.

13 MS. VOLPE: State your name.

14 THE WITNESS (DelGallo): Yes. Thank  
15 you. This is Dan DelGallo. So with any manual,  
16 any time you can eliminate, completely eliminate a  
17 manual process or interfaces. So in our case  
18 right now we have two separate account numbers,  
19 and it requires a very manual process both on the  
20 registration registrars that are registering  
21 between the two sites, the providers that are  
22 reviewing records between the two sites, meaning  
23 they have to go into one record, log out, go into  
24 another record, then also the billing  
25 administrative staff that have to reconcile that

1 with the insurance company. So any time you can  
2 eliminate those processes, it reduces the  
3 potential for patient harm or safety issues. It  
4 eliminates that Swiss cheese. So right now with  
5 all those processes there is steps along the way  
6 where you have a manual intervention that will be  
7 eliminated with a single licensure and thereby  
8 increasing quality, potential for quality.

9 MR. WANG: This is Roy Wang with OHS.  
10 As a quick follow-up with this enhanced quality,  
11 are these problems and issues documented in those  
12 monthly meetings with the clinical and nonclinical  
13 staff, has it been discussed in terms of metrics,  
14 measures and then were action plans imposed as a  
15 quality improvement issue on this topic?

16 THE WITNESS (Castellone): I can answer  
17 that. This is Dr. Castellone. So what we're  
18 referring to now is the issue of different account  
19 numbers. And so when you're looking at the  
20 medical records, and this is something that needs  
21 to get corrected with an EMR and a system that can  
22 work off of one medical record. So it's not  
23 something that we put a -- and we can put a number  
24 to or we can look at benchmark and make  
25 improvements to. We're just dealing with this

1 issue of these two accounts.

2 So I'll give you an example. If I'm in  
3 the emergency department seeing a patient at  
4 Manchester, let's say they come in for abdominal  
5 pain, and they tell me I was at Rockville  
6 yesterday and I was at Rockville the day before,  
7 and my pain is getting worse, and I want to look  
8 at their record. If I go into the summary, I can  
9 pull up all the Manchester visits, but I can't see  
10 any Rockville visits. So I have to exit the  
11 entire EMR, open the EMR for the Rockville site,  
12 log in, look at those visits. I've got to look at  
13 the documentation. Now I've got to exit that EMR  
14 and I've got to open up the EMR Manchester again  
15 and get into the record. And I don't have that  
16 record to look at while I'm doing that. So it's  
17 very inefficient, it's a source of frustration for  
18 staff, and you're putting yourself in a position  
19 where someone may not have the time to go into  
20 that record to actually see what transpired and  
21 what happened. So it's just an issue with having  
22 these different account numbers where you can't  
23 see that. And that's the ED side of it.

24 For the inpatient side if someone is  
25 admitted at Rockville, there's an entire history

1 and physical and all the medical imaging studies  
2 and the laboratory results, and then you have an  
3 assessment of plan, and the assessment of plan is  
4 the problem list. So I'll give an example. There  
5 might be ten problems with a patient. Number one  
6 might be sepsis and you're documenting on what you  
7 think the source of the sepsis is and what the  
8 treatment plan is going to be. That patient gets  
9 transferred to Manchester now, and they go into  
10 the record, they can't see that. So as the  
11 patient is on day three, day four, they can't just  
12 go back and look at day one which was at Rockville  
13 because you don't have access to it. It's the  
14 same thing with existing systems and open up other  
15 systems. It's just a very inefficient process and  
16 leaves you vulnerable to errors and mistakes.

17 THE WITNESS (Brunetti): And this is  
18 Marc Brunetti. If it was one license, to clarify,  
19 you'd be able to see everything together.

20 THE WITNESS (Castellone): Correct.  
21 I'd be able to pull up all those visits and the  
22 the records in a chronological order, not by  
23 campus.

24 MR. WANG: This is Roy Wang from OHS.  
25 I have actually a couple more questions. I have

1 too many screens on the computer. They were kind  
2 of hidden. So my next two questions are related  
3 to the cost to the consumer. Exhibit M of the  
4 prefile states that the single license will reduce  
5 administrative costs and provide an enhanced  
6 ability to participate in value based  
7 reimbursement opportunities. Would you please  
8 elaborate on how a single license will help  
9 enhance your ability to participate in value based  
10 reimbursement opportunities?

11 THE WITNESS (Golino): So all of our  
12 managed care contracts are the same between the  
13 two entities, both Manchester and Rockville.  
14 Right now -- by the way, this is Paul Golino.  
15 Right now, as we participate, each hospital is  
16 viewed on their own, so the delta or the  
17 denominator of each is very small, but for each,  
18 because they're each viewed independently. If we  
19 do it as a single license, the contracts and the  
20 rates are exactly the same. We actually look and  
21 we have a larger denominator that we're looking at  
22 for our pool of patients. It actually is much  
23 more representative of the work that we're doing.  
24 Right now like one case makes a difference at  
25 Rockville, and so there's been instances where we

1 have not gotten, we've been unable to participate  
2 in additional dollars because of one instance, the  
3 one case at Rockville, literally one, and that's  
4 thrown us off. So I think bringing the two  
5 together, the contracts are exactly the same, the  
6 payors view them both independently but each have  
7 their own denominator and both denominators are  
8 small, doing it this way brings them together.  
9 You know, when you have a large pool it works  
10 better. Hopefully that answers the question.

11 MR. WANG: Yes. Thank you. Will the  
12 proposal help reduce patient and health care costs  
13 in any way?

14 THE WITNESS (Golino): This is Paul. I  
15 can take one part of it and I'll turn it over  
16 to Jim, or I'll ask Jim for some more information.  
17 I can tell you that it will not increase costs.  
18 Again, both Manchester and Rockville, as I  
19 negotiate the contracts with the payors and both  
20 for Medicare and Medicaid, the rates are exactly  
21 the same. So there's no additional cost. There  
22 will be no additional cost to beneficiaries in any  
23 way, shape or form associated with this. I do  
24 think that there will be some savings. We've  
25 talked about Rockville and Manchester going

1 between campuses.

2 If a patient shows up at the ED today  
3 at one hospital and he gets admitted to the other  
4 hospital, because they are two separate hospital  
5 licenses, you're actually going to generate two  
6 different bills. The patient could potentially  
7 have two different co-pays. If it's one license,  
8 if you show up in the ED and you end up getting  
9 admitted, it would be one bill. You would not  
10 have a separate ED bill and a separate inpatient  
11 bill like you would if you show up at the same  
12 hospital. Again, and I would say, you know, we  
13 talked about the efficiencies that are gained from  
14 a quality perspective.

15 HEARING OFFICER YANDOW: I'm having  
16 problems again. I don't -- all right, I think I  
17 can hear you now.

18 THE WITNESS (Golino): I'm sorry.

19 HEARING OFFICER YANDOW: I'm sorry.  
20 It's my --

21 MS. VOLPE: Why don't you go through  
22 they, you know, they wouldn't be paying two  
23 co-pays again for the Hearing Officer's benefit.

24 THE WITNESS (Golino): Okay. So is  
25 Paul again. I'm not sure where I got cut off.

HEARING OFFICER YANDOW: And I will read the transcript. So anything, you know, if I don't hear you, we're going back. I mean, we look at the transcript, it comes in, we have it taped, I've got the video. So I'm not missing anything. But if there was a key point, certainly feel free to repeat.

THE WITNESS (Golino): Yeah, I think the key point was lowering the cost around the way the two different hospitals work. If a patient currently shows up in one ED and needs to get admitted into a separate hospital, the way it works now with two licenses is that patient will receive two patient bills, an emergency room bill as an outpatient and then an inpatient bill as an inpatient in the hospital which they're getting admitted.

If it was a single license that patient, regardless of which ED they were seen at and regardless of which hospital they showed up as an inpatient to, would only get one bill, thereby that patient would only have one co-pay to pay for that one visit. That's not the way it works today where they're getting two because of the two licenses.

MR. WANG: So staying on the topic of transferring patients, you provided some information regarding transfer volumes between hospitals with most of the transfers going from Rockville Hospital to Manchester Hospital. What types of patients are typically transferred from Rockville to Manchester?

THE WITNESS (Castellone): This is Dr. Castellone. So behavioral health would be one because we have behavioral health here that has different patient populations, and so that's the difference between the adult unit, the geriatric unit, the adolescent unit. And so it depends on which unit they're going to go to that they would be transferred to. So that's the behavioral health standpoint. From the medical standpoint it's been mostly the impact with COVID and transferring COVID patients and patients over to Manchester Hospital during this past year and a half with the pandemic.

MR. WANG: Would you please just describe how the transfer occurs, like the determination and transportation logistics?

THE WITNESS (Castellone): So the transfer process, it's always having the patient

1 and the family involved in the decision-making  
2 which hospital that they want to be cared for when  
3 a decision is made that they need to be  
4 transferred. And then we talk to the accepting  
5 physician at the other facility no matter which  
6 hospital that is. We get an accepting physician  
7 and then we go ahead and get an ambulance for  
8 transport for that patient to the other facility.

9 MR. WANG: Thank you. And I think we  
10 touched on this before, but transfer volumes more  
11 than doubled in fiscal year 2020 compared to 2019  
12 with the biggest increase coming from the  
13 Rockville ER to the Manchester inpatient ward.  
14 What type of patients are these, and why was there  
15 such a big increase in transfer volume?

16 THE WITNESS (Castellone): So this is  
17 Dr. Castellone again. So this is with our waiver  
18 with the Governor's mandate to have our ICU volume  
19 to take care of patients, and in order to do that  
20 we went ahead and had all patients that were  
21 transferred for intensive care unit and for  
22 medical surgery transferred over to Manchester  
23 hospital during this time. And so we have filed  
24 that and had acceptance for that waiver.

25 HEARING OFFICER YANDOW: Just a

1 follow-up question. So I understand the changing  
2 in the billing and the paperwork. Regarding the  
3 transfer itself and what happens, if the  
4 application is approved and it's under one license  
5 under Manchester, does the transfer change at all  
6 logistically or what you use or how it's done,  
7 paperwork aside?

8                   THE WITNESS (Weymouth): This is  
9 Deborah. I believe we would do the -- I know we  
10 would do the exact same clinical assessment in  
11 terms of transferring a patient from one location  
12 to the other.

13                   HEARING OFFICER YANDOW: Okay. The  
14 same type of call would go ahead?

15                   THE WITNESS (Weymouth): Yes.

16                   THE WITNESS (Brunetti): This is Marc  
17 Brunetti. The same handoff, the same process,  
18 everything would stay the same.

19                   THE WITNESS (Weymouth): And the same  
20 family involvement in the eventual decision.

21                   MR. WANG: Thank you so much. That  
22 concludes my set of questions.

23                   MR. CIESONES: My name is Ron Ciesones,  
24 OHS staff. I'm going to ask a couple, some  
25 financial questions. I believe Paul Golino is

1 probably the person that's going to want to answer  
2 these.

3 Can you describe the current financial  
4 conditions regarding operating performance at  
5 each -- at both Rockville and Manchester  
6 Hospitals?

7 THE WITNESS (Golino): Ron, this is  
8 Paul. Yes, so obviously 2020 proved to be  
9 challenging I think for everybody in health care.  
10 So without CARES money it was a very difficult  
11 year. As Jim had alluded to, we closed some  
12 services at both campuses, elective surgery. So  
13 2020 was a year in my 30 years of health care that  
14 I've never encountered in terms of what we needed  
15 to do from a pandemic perspective and the  
16 financial implications for those.

17 We have seen a rebound in some of the  
18 -- we did get CARES money here at ECHN which  
19 helped to offset significantly those losses, so  
20 2020 did end up, we did end up as a system  
21 slightly positive from operations because of those  
22 CARES money. Without those CARES money it was a  
23 significant loss, again, during that very  
24 difficult period.

25 As we are in 2021, like I think

1 everybody else in the world and in the country  
2 we've seen the ebbs and flows of I think we've  
3 gone through four different cycles of COVID here  
4 with volumes fluctuating accordingly, slow gradual  
5 improvement in the financial position of ECHN as  
6 the economy has really come back and people feel  
7 more comfortable coming into the hospital.

8 Volumes are not quite back to their prepandemic I  
9 would call 2019 levels yet, but financially we are  
10 back operating as a system, you know, we're  
11 looking at about break even or slightly positive.  
12 Again, this would be from operations as there's no  
13 CARES money in what we are doing in 2021.

14 MR. CIESONES: So you're break even.  
15 Is that for the system or for each hospital?

16 THE WITNESS (Golino): System.

17 MR. CIESONES: What about each  
18 hospital?

19 THE WITNESS (Golino): Again, this is  
20 Paul, Ron. Very similar to what you've seen in  
21 the past few years with our filings. Manchester  
22 is positive and Rockville is negative. And that  
23 has been consistent, I think, if you go back  
24 probably the last four or five years you've seen  
25 that.

MR. CIESONES: Right. Is the Rockville loss significant for 2021?

THE WITNESS (Golino): Again, Ron this is Paul. It depends on your definition of significant, but yes, from a margin perspective it is significant.

MR. CIESONES: Okay. Regarding the financial projections that were submitted with the application originally, now that you have, 2021 is complete, we'd like you to update the financial attachment Worksheet B showing actual results with 2021 data and three years of projections.

THE WITNESS (Golino): Ron, this is Paul. I believe that we only provided audited results. So we're still interim. I know we're sitting here on October 13th and September is done, but everything we have right now is still interim slash draft statements. I think as you know, we don't file or get our completed audited financial statements till the end of the calendar year, so I'm not in a position to want to release draft statements at this time.

MR. CIESONES: The financial attachment B, the numbers that you provided in that was, the last one was 2019, I believe.

1 MS. VOLPE: Do you have a Bates stamp  
2 for that on the application on the financials?

3 THE WITNESS (Golino): For 2020? So  
4 yes, Ron. If all we did was 2019, we can  
5 definitely update it for 2020 audited results.

6 MR. CARNEY: It looks like 231, 232,  
7 Exhibit A.

8 THE WITNESS (Golino): So yes, Ron, we  
9 can update that with 2020 audited results.

10 MR. CIESONES: So it will start with  
11 2020 with the audit and then three years which  
12 would be '21 --

13 THE WITNESS (Golino): Yeah, we can  
14 update this. Yes, we can update this, Ron.

15 MR. CIESONES: Now '21 is not possible?

16 THE WITNESS (Golino): Again, it's not  
17 going to be audited results, but yes, we can  
18 project it. We have draft statements. They're  
19 just not audited. I think everything that we did  
20 provide to date have been audited financials.

21 MR. CIESONES: Right, yeah, I know it  
22 takes you a little while to get the final audit  
23 done.

24 THE WITNESS (Golino): Yes, it does.

25 MS. VOLPE: So we can note that as a

1 Late-File on an update for 2021 for Worksheet B.  
2

3 HEARING OFFICER YANDOW: Ron, are you  
4 clear on whether or not -- I mean, what you're  
5 looking for on the financial analysis, they said  
6 this is, you know, they weren't divided.  
7 Regarding the analysis, I'll leave it up to you  
8 what we need for Late-Files on what they might be  
able to have for the separate hospitals?

9 MR. CIESONES: The --

10 MS. VOLPE: They are separate filings.

11 MR. CARNEY: Yeah, there's three sets,  
12 Joanne. There's ECHN and then there's Rockville  
13 and then there's Manchester --

14 HEARING OFFICER YANDOW: Okay. All  
15 right. So --

16 MR. CARNEY: -- so page number 233.

17 HEARING OFFICER YANDOW: Okay. All  
18 right. Thank you.

19 MR. CIESONES: So we're all set on the  
20 financial piece. Actually that goes to the next  
21 question as Late-Files. Can you provide, what  
22 we're looking for is internal financial statements  
23 for both Rockville and Manchester -- Rockville,  
24 Manchester and Prospect Connecticut for fiscal  
25 year 2021. And those can be draft because I know

1 you won't have the financials, the audit for a  
2 while.

3 THE WITNESS (Golino): Yeah. Again,  
4 this is Paul. When do you need those by? I know  
5 we're in the process of starting that, and I  
6 probably won't have those draft statements at  
7 least for another month until we're done, again,  
8 because I have to do both ECHN and Waterbury  
9 combined and pull those together. So we're just  
10 starting those now, Ron. You know that process.

11 MR. CIESONES: Right.

12 THE WITNESS (Golino): Even now I would  
13 say I can't get them to you now. I'd probably  
14 need at least a month to get the draft ones  
15 together.

16 HEARING OFFICER YANDOW: So at the end  
17 we'll go over the Late-File list. I'm going to  
18 ask Attorney Volpe regarding the Late -- how long  
19 it will take for each of these. And of course it  
20 will all come, you know, as an order, you can only  
21 do what you do. But Attorney Volpe, when we have  
22 the next break, whether it's -- I guess it will  
23 probably be the lunch break, but, you know, if you  
24 could talk with your clients, go over the list,  
25 and see how quick these documents can be gathered,

1                   okay, and then we'll have a --

2                   MS. VOLPE: Absolutely. And just to be  
3 responsive on the worksheets, I have to see if  
4 we -- I don't think it was required that we  
5 provided them for Prospect Connecticut, I mean,  
6 they're not part of this application. They're not  
7 an applicant. They're not within either hospital.  
8 They're not the parent. And I don't believe they  
9 are part of this application. So I just want  
10 to -- so I think you had asked for that, Ron. We  
11 want to be responsive, but there's no filing on  
12 that. We have the Worksheet B which will be  
13 updated for 2021. We just want to make sure we're  
14 responsive to what you need, but internal  
15 financial statements, you know, again, as the  
16 Hearing Officer requested, we'll review during  
17 break on the timing.

18                   HEARING OFFICER YANDOW: And I will  
19 have a discussion during the break. Ron, make a  
20 note. We'll talk about -- because Prospect is the  
21 parent of ECHN, is that how it --

22                   THE WITNESS (Golino): Yes.

23                   HEARING OFFICER YANDOW: So it may be  
24 something we want to consider, but let me get back  
25 to you after the break on that.

1 MS. VOLPE: Okay. Very good. And we  
2 can show you the org chart which is in there, if  
3 that would be helpful.

4 HEARING OFFICER YANDOW: Yeah, I see  
5 the org chart, and that's why Prospect is on this  
6 list.

7 But Roy, if you could just make a --  
8 next to the list of the Late-Files that we're  
9 going to discuss this one on whether or not this  
10 is going to be part of the Late-File, okay?

11 MR. WANG: Can do.

12 MR. CIESONES: We'd like to see the  
13 operational, especially the statement of  
14 operations for each of the two hospitals mainly.

15 MS. VOLPE: Yes.

16 MR. CIESONES: Especially in light of  
17 Paul's comment about significant losses at  
18 Rockville.

19 MS. VOLPE: Noted, statement of  
20 operations for both hospitals.

21 MR. CIESONES: Is everybody all set?  
22 Can I go to the next one? In Mr. Golino's  
23 prefilled testimony on page 283 that the proposal  
24 will generate more than 300,000 in cost savings  
25 over the three projected years. There's three

1       questions. One, what is the source of these cost  
2       savings, how will they be utilized, and will any  
3       of them be passed on to patients?

4               MS. VOLPE: I think they were  
5       quantified.

6               THE WITNESS (Golino): I thought we had  
7       a schedule.

8               MS. VOLPE: We do.

9               THE WITNESS (Golino): Ron, this is  
10      Paul again. So we had cost savings of \$318,000  
11      over three years. And so that's about \$106,000  
12      per year, \$106,135 per year, and really was back  
13      room stuff. So the savings were accreditation for  
14      the two hospitals, reporting costs, patient  
15      billing, accounting and auditing, again, only one  
16      audit, so those were the five different areas that  
17      we looked at totaling about \$106,000 per year in  
18      savings.

19               How are those -- your other question,  
20      your second question was how will they be  
21      utilized. Again, the savings is about \$100,000  
22      per year. At this point I couldn't tell you how  
23      specifically each of those would be utilized.  
24      We're looking at about 100,000 per year in  
25      savings. And would they be passed onto patients?

1 I do believe that patients would see the benefit  
2 of everything that we're doing here around single  
3 licensure. You know, we talked about operational  
4 efficiencies, we talked about improvement in  
5 quality, and any other cost savings, you know,  
6 especially with the single licensure on patients  
7 that get transferred between the hospitals but,  
8 you know, not getting duplicate bills.

9 HEARING OFFICER YANDOW: So there's  
10 \$100,000 savings that's on the application?

11 THE WITNESS (Golino): Per year.

12 HEARING OFFICER YANDOW: Per year,  
13 \$100,000. Okay.

14 THE WITNESS (Golino): 106,000.

15 HEARING OFFICER YANDOW: And you're  
16 saying you don't know -- okay.

17 MS. VOLPE: That doesn't -- you know,  
18 it may not cover all professional costs like legal  
19 fees and certain accounting fees, but there is a  
20 projection on auditing fees, and it doesn't have  
21 other professional fee savings in there which may  
22 or may not be significant.

23 HEARING OFFICER YANDOW: So financially  
24 would the patients benefit financially at all?

25 THE WITNESS (Golino): So this is Paul.

1 So yes, they would benefit from this. We talked  
2 about it earlier. Specifically if there was, a  
3 patient came into the ED and got transferred to  
4 another facility.

5 HEARING OFFICER YANDOW: The co-pay.

6 THE WITNESS (Golino): Absolutely. And  
7 again, just to iterate, between Manchester and  
8 Rockville contracts are exactly the same, so there  
9 would be no additional cost at all. There would  
10 be no increased cost to health care for any payors  
11 as there's no differentiation in rates between  
12 what Manchester gets paid and what Rockville gets  
13 paid currently.

14 HEARING OFFICER YANDOW: Go ahead, Ron.

15 MR. CIESONES: Okay. Let's see. With  
16 the proposal, will Manchester be able to eliminate  
17 the yearly operating losses that Rockville has had  
18 since 2015, the yearly losses?

19 THE WITNESS (Golino): So Ron, this is  
20 Paul. Right now obviously ECHN has a system. I  
21 told you what the financial position is. None of  
22 that will change as we would move forward here.  
23 So the organization continues to operate much the  
24 same way financially as it is today. As I  
25 described, the dollar savings here are, you know,

1 roughly \$106,000 per year. So Manchester is  
2 currently, you know, for ECHN the largest entity  
3 that's helping us perform positive financially and  
4 will continue to do so.

5 MR. CIESONES: Are the losses at  
6 Rockville attributable to any particular service  
7 line?

8 THE WITNESS (Golino): Ron, this is  
9 Paul. So I do cost accounting by service line.  
10 The Rockville losses are really, you know, as an  
11 organization has evolved. The volumes there have  
12 been dropping year over year, as you've  
13 articulated, since 2015. The organization,  
14 Rockville has not been running positive  
15 financially, and we've continued to maintain  
16 services there.

17 MR. CARNEY: So it's more attributable  
18 to -- this is Brian -- more attributable to loss  
19 of volume than it is to a particular service line?

20 THE WITNESS (Golino): Yes.

21 MR. CARNEY: Okay. Thank you.

22 THE WITNESS (Golino): That was Paul  
23 again.

24 MR. CIESONES: So hypothetically if  
25 Manchester had an operating profit of a million

1 and Rockville had a loss of a million, the  
2 combined will be net, the net of zero with the  
3 exception of the 100,000 in cost savings?

4 THE WITNESS (Golino): Correct.  
5 Correct, Ron, very similar to how it operates  
6 today.

7 MR. CIESONES: Right. On page 4 of the  
8 audited financial statements that were most  
9 recently submitted, the financials indicate that  
10 Prospect --

11 MS. VOLPE: I'm sorry, do you have a  
12 Bates stamp just so we can direct Mr. Golino to  
13 look at what you're looking at so he can be  
14 responsive to your question?

15 MR. CIESONES: They were uploaded into  
16 the hospital reporting system back in February or  
17 March. I don't have an exact date at the --

18 MS. VOLPE: As part of the completeness  
19 questions?

20 MR. CIESONES: They were actually  
21 updated as part of the annual reporting filing.

22 MR. CARNEY: Attorney Volpe, it  
23 wouldn't be part of the application. It's related  
24 to the financial filings of the hospital.

25 THE WITNESS (Golino): Okay.

1 MS. VOLPE: Okay. We'll listen then.

2 MR. CIESONES: On page 4 of the audited  
3 financial statement, it indicates that Prospect  
4 Connecticut is financially dependent on the parent  
5 Prospect Medical Holdings which has agreed to  
6 provide the financial support necessary for the  
7 operations of the entity. Are the Connecticut  
8 entities owned by Prospect Medical Holdings still  
9 dependent on Prospect Medical Holdings long term  
10 if any of the Connecticut entities need financial  
11 support?

12 THE WITNESS (Golino): So Ron, this is  
13 Paul. Yes, we are -- yes, we are dependent on  
14 Prospect, so from a treasury function everything  
15 works through the parent corp in terms of how that  
16 works. So yes, we are dependent upon them. And  
17 we are dependent upon them for capital, for  
18 capital funding. All of that comes from corporate  
19 as well. So the capital funding comes from the  
20 corporate office as well, i.e., we're in the  
21 process of a new EMR for ECHN, both Manchester and  
22 Rockville General Hospitals. We've kicked off  
23 implementing a new EMR. We're going to Cerner  
24 from Meditech, which is very dated. That funding  
25 is coming from the corporate, it's a corporate

1 contract. They've been able to negotiate those  
2 rates with Cerner and it's whole new --

3 MR. CIESONES: Are there any issues  
4 with the equity interests and owners being that a  
5 larger group of companies that are investors of  
6 the parent corporation that would prevent funding  
7 the Connecticut hospitals?

8 THE WITNESS (Golino): This is Paul. I  
9 would say no as there have been none to date.  
10 Prospect has been, we've worked well with them for  
11 the past five years. They've met their  
12 obligations around capital investments, you know,  
13 around acquisition, and they continue to more than  
14 meet those like I just talked about with Cerner  
15 going over and above with implementation of a new  
16 EMR.

17 In addition, in October of this fiscal  
18 year we kicked off a new fiscal year with a new  
19 ERP where we went to Oracle for all of our back  
20 office stuff, payroll, finance, materials  
21 management, accounts payable, all in a new system,  
22 HR, all in a new system, Oracle system, a pretty  
23 well-known large system that we went live here at  
24 ECHN on 10/1 of 2020.

25 THE WITNESS (Brunetti): This is Marc

1 Brunetti. I just wanted to add, so we've made a  
2 lot of investments this last year and this year as  
3 well in terms of facilities investments, roofs,  
4 paving, equipment, so we invest into both  
5 facilities.

6 THE WITNESS (Golino): And we talked  
7 about a couple times -- again, this is Paul --  
8 about the behavioral health unit. So several  
9 millions of dollars in renovations to get those  
10 units opened, operational.

11 MR. CIESONES: Okay. We were looking  
12 if there was any change in the equity of the  
13 shareholders of PMH, Prospect Medical, that would  
14 affect the operations of the three Connecticut  
15 hospitals.

16 MS. VOLPE: If I may, there was a  
17 filing several years ago before OHS on information  
18 regarding a change at the very top of the  
19 organization, and that was before this commission.  
20 And I think Mr. Golino answered your specific  
21 question which was no. So again, that was before  
22 the commission.

23 HEARING OFFICER YANDOW: Ron, what was  
24 the question? Attorney Volpe was there -- is your  
25 question answered, Ron? What was your question

1 again?

2 MR. CIESONES: If there was any change  
3 in the equity interests of the shareholders of  
4 Prospect Medical.

5 HEARING OFFICER YANDOW: I'm going to  
6 allow the question. Who do you want to -- and I  
7 note your objection, Attorney Volpe. But who do  
8 you want to direct the question to, Ron?

9 MR. CIESONES: I would say whoever is  
10 best either --

11 HEARING OFFICER YANDOW: The CFO?

12 MR. CIESONES: Mr. Golino or Ms.  
13 Weymouth.

14 THE WITNESS (Golino): Can you repeat  
15 the question, please, Ron?

16 MR. CIESONES: What I'm trying to find  
17 out is if there was any change in the  
18 shareholders' equity interests of the parent  
19 corporation being that they -- that would prevent  
20 any funding for the Connecticut hospitals,  
21 basically the upper, the owners of, any change in  
22 the ownership of Prospect Medical Holdings's  
23 shareholders.

24 THE WITNESS (Golino): So Ron, this is  
25 Paul. I would say, you know, as Attorney Volpe

1 said, there was a change several years ago at the  
2 very top of ownership interest, but that has not  
3 impacted us in Connecticut at all in terms of  
4 funding. So I've almost bifurcated your question  
5 into change in ownership and how is it impacting  
6 us here. We haven't seen any impact. If the  
7 question is have you seen any impact here, are you  
8 worried about any impact here, I would say no  
9 because we haven't seen any to date in the five  
10 years we've been with Prospect. It's worked even  
11 through that change, it's worked exactly like it's  
12 always worked in terms process and in terms of  
13 funding. I don't know what's going to happen in  
14 the future. I don't think anyone has a crystal  
15 ball, but to date there's been no impact to what  
16 we've seen here from a funding and operational  
17 perspective. I don't know, Deborah, if you want  
18 to --

19 THE WITNESS (Weymouth): This is  
20 Deborah. And I agree completely with Paul's  
21 statement. The past is the best indicator of the  
22 future, and we haven't had any indication there  
23 are any issues.

24 MS. VOLPE: And if I could just  
25 redirect. And the date of that change you're

1 referring to was in 2019?

2 THE WITNESS (Golino): 2019.

3 MR. CIESONES: I have another question.  
4 As the parent company, Prospect Medical Holdings  
5 is financially responsible for both, currently  
6 Rockville and Manchester Hospitals. I have a  
7 couple, multiple questions here, parts that I'll  
8 ask individually. Has PMH acquired any additional  
9 hospitals in the last three years?

10 MS. VOLPE: In Connecticut or  
11 nationally or --

12 MR. CIESONES: Nationally.

13 THE WITNESS (Golino): So this is Paul.  
14 I don't believe -- not that I know that they've  
15 acquired. I believe that there is some management  
16 arrangements in California, a hospital in  
17 California. I don't believe that that's been  
18 acquired. I do not know for sure. That's what I  
19 know.

20 MR. CIESONES: Has PMH divested from  
21 any hospitals in the last three years?

22 THE WITNESS (Weymouth): This is  
23 Deborah. Not that we are aware of, no.

24 MS. VOLPE: I mean, they may have, but  
25 not any that Connecticut -- not that I'm aware of.

THE WITNESS (Golino): Ron, this is Paul. I would have the same answer. None that I know of.

MR. CIESONES: Okay. Does Prospect Medical Holdings have a positive operating or total margin that you're aware of?

THE WITNESS (Golino): Ron, this is Paul. Again, as a for-profit they're not publicly traded. I do not actually see the home office financials, so I do not know.

MR. CIESONES: Have there -- this may be somewhat similar to the question that we were asking a few minutes ago. Has there been any recent changes in ownership interests with Prospect Medical Holdings; and if so, will that affect the financial stability of the Connecticut owned Prospect Hospital?

THE WITNESS (Weymouth): This is Deborah. There are none that we are aware of, and we are not aware of any impact.

MS. VOLPE: I mean, just for clarification, when you say "recent," what do you mean by recent?

MR. CIESONES: Within the last year.

MS. VOLPE: Okay. No.

MR. CIESONES: And the last one that I have is to provide the most recent Prospectus Medical Holdings audited financial statements which you should have through 2020.

THE WITNESS (Golino): Ron, this is Paul. I can't provide that.

MR. CIESONES: Cannot?

THE WITNESS (Golino): Cannot. Not to be difficult, we don't get those. Again, they're not publicly traded. They are investor held by a couple of owners. Those are not available.

HEARING OFFICER YANDOW: We will have a discussion during break, and if we, you know, if we order -- you know, this is, of course, whatever evidence we need to support the application, and our financial people at OHS know what they need to do that part, the piece of it. So I will have that discussion, but, you know, like I said earlier, the evidence is coming from you and that the burden is yours.

MS. VOLPE: Yes, understood. And it would be helpful, you know, to extent that you need something, it would be helpful for us to also, so we can be fully responsive, if we understand the rationale for it and the concern

1 and how it ties with the statutory requirements.  
2 I think that way we can try to make sure we get,  
3 we answer your questions fully and we understand,  
4 you know, how it's -- you know, meaning and the  
5 rationale behind it for purposes of our statutory  
6 obligation. So that would be helpful in  
7 understanding the rationale.

8 HEARING OFFICER YANDOW: We will  
9 revisit this after lunch.

10 Ron, any other questions?

11 MR. CIESONES: No, that's actually the  
12 last question.

13 HEARING OFFICER YANDOW: Okay. So we  
14 will discuss it. We'll come back. So when we  
15 come back, any redirect, Attorney Volpe, on the  
16 questions? I know you were making statements, but  
17 do you have any redirect on the questions?

18 MS. VOLPE: Sure, I appreciate that,  
19 yes.

20 Have we had any issues in obtaining  
21 capital to fulfill projects or needs that come up  
22 to the physical plant or technology?

23 THE WITNESS (Golino): So Michele, this  
24 is Paul. None to date. I think I spoke about our  
25 ERP that we've just completely redone which is all

1 the back office stuff. We're kicking off our EMR,  
2 we've completed several million dollars for  
3 behavioral health, a lot of the imaging equipment.  
4 To date, no, I think Prospect has more than met  
5 their requirement around that acquisition and what  
6 the capital investment was going to be.

7 MS. VOLPE: Very good. Thank you.  
8 Anyone want to add anything further based on  
9 anything you've heard that you want to respond to?

10 I think we're good. Thank you.

11 HEARING OFFICER YANDOW: Okay. So the  
12 OHS staff assisting me here today, anything at  
13 this point right now that you want to follow up  
14 on?

15 MR. CARNEY: I'm good, Attorney Yandow.  
16 This is Brian.

17 HEARING OFFICER YANDOW: So what we  
18 will do, so we're going to start to take names, or  
19 I'll continue to take names until 2 o'clock on  
20 public comment. We'll come back at 2 o'clock.  
21 I'm not closing the evidentiary part of this, you  
22 know, the technical piece of this yet. We'll come  
23 back at 2. We will discuss the Late-Files. And  
24 when we are done with this piece of it, then we'll  
25 move on to public comment will be after 2, but we

1 will all come -- any other loose ends before we  
2 take a break?

3 MS. VOLPE: I just have one loose end.  
4 In the commencement of the proceeding, is this  
5 being considered a contested case under the  
6 administrative --

7 HEARING OFFICER YANDOW: These cases  
8 are under the UAPA.

9 MS. VOLPE: But is it considered a  
10 contested case?

11 HEARING OFFICER YANDOW: When you look  
12 under the -- I mean, I think, you know, they're  
13 all under the UAPA. They're all under the  
14 definition of contested case. The burden is  
15 yours.

16 MS. VOLPE: I'm aware of that. I just  
17 wanted to -- I didn't hear that in the beginning  
18 so I was just trying to -- I may have missed it.

19 HEARING OFFICER YANDOW: I'm not  
20 sure -- I made reference to the documents on the  
21 administrative that I'm taking administrative  
22 notice of, but I may not have said it, so I'm not  
23 sure. But this is a case under the UAPA.

24 MS. VOLPE: Okay. Very good. Thank  
25 you.

1                   HEARING OFFICER YANDOW: All right. So  
2 why don't we all -- just to make you aware, when  
3 you're off, I mean, you want to put your mics off,  
4 you want to take your video off, they continue,  
5 OHS continues to record because we don't want to  
6 get any glitches in the process. So do make sure  
7 all your mics are off, that your cameras are off,  
8 and we will be back here at 2 o'clock.

9                   MS. VOLPE: Very good. Thank you.

10                  HEARING OFFICER YANDOW: Thanks.

11                  (Whereupon, a recess for lunch was  
12 taken at 1:12 p.m.)

13                  AFTERNOON SESSION

14                  2:18 P.M.

15                  HEARING OFFICER YANDOW: All right.  
16 Everyone, I apologize for the late start. OHS,  
17 are you here?

18                  MR. CARNEY: I'm here, Brian.

19                  HEARING OFFICER YANDOW: Okay. We have  
20 Ron and Roy, all here?

21                  MR. WANG: Yes.

22                  HEARING OFFICER YANDOW: Okay. Great.  
23 Attorney Volpe -- and again, I apologize. So I  
24 went back to look through the statutes and through  
25 the portal because when we ended Attorney Volpe

1 had asked me if this was a contested case under  
2 the UAPA. So under 19a-639(a), you were noticed  
3 for a hearing under (F)(2). (F)(2) allows for a  
4 public hearing, but it is not a contested hearing  
5 as defined in the UAPA, although we do use the  
6 UAPA for guidance. However, if this was under  
7 19a-639(a)(E), and I checked the portal, where  
8 three or more individuals or an individual  
9 representing an entity with five or more people  
10 submitted a request for a hearing, then this would  
11 be a contested case. I don't believe that's  
12 happened. I did not see --

13 MS. VOLPE: I'm sorry to interrupt you.  
14 There was a submission on that. And if I can, if  
15 perhaps we can discuss this after the public  
16 comment period. We have some ER doctors that want  
17 to speak that have been waiting and we have a  
18 Senator here. And I'm sure you and I and the  
19 staff can come to an agreement on the proceedings  
20 and the nature of them and how they're classified.  
21 If that would be acceptable to you, if we could  
22 move with the public comment period that was  
23 supposed to start at 2, just we're hopeful we can  
24 get some individuals who wanted to speak --

25 HEARING OFFICER YANDOW: Yes, the

1 public hearing is scheduled for 2 with a footnote  
2 that we would finish with the technical piece  
3 first. I will deal with this legal issue at the  
4 end of public comment, however, we still have --  
5 but I did want to clarify since I did state to you  
6 with your question about whether or not this was a  
7 contested case, I wanted to clarify that under  
8 (F)(2) it is not a contested case, although the  
9 UAPA is used for guidance.

10 MS. VOLPE: Okay. And I just want to,  
11 I want to be on the record for objecting on that  
12 because there was a submission that met the  
13 statutory criteria allowing it to be placed into a  
14 contested case, but again, we can, you know --

15 HEARING OFFICER YANDOW: I'll hear  
16 argument on that at the end of public hearing --  
17 at the end of public comment. Okay, but I do want  
18 to finish up with the technical piece.

19 Mr. Carney, I believe we have a few  
20 more questions.

21 MR. CARNEY: Yes, we had some internal  
22 discussions over break, and the leadership had a  
23 follow-up question they wanted me to ask regarding  
24 quality. So with the completion of the consent  
25 order you said, you know, there hadn't been any

1 additional issues. However, can you give us just  
2 some general information as to what those general  
3 issues were and how were they addressed and how  
4 has quality been improved since then at both  
5 hospitals?

6 MS. VOLPE: We just want to make sure  
7 we understand the question. Is your question that  
8 you're acknowledging that the prelicensure  
9 consents have been satisfied and expired, what is  
10 your -- I'm not sure I understand the question to  
11 direct it.

12 MR. CARNEY: You had said that it had  
13 been resolved, basically, and you had no further  
14 issues. So I'm asking what those issues were and  
15 how were they addressed and how is quality  
16 improved as a result of it at the hospitals.

17 MS. VOLPE: So, yeah, we can take that.  
18 It's fairly long in terms of, again, this was an  
19 extension from 2016 on --

20 MR. CARNEY: Right, just general  
21 thoughts. We don't have to have the exact  
22 specific detail, just sort of general areas of  
23 concern.

24 MS. VOLPE: I mean, I don't know that  
25 there are any areas of concern, but I do know

1 there have been significant areas of enhancement  
2 which were addressed and they can discuss again  
3 which was the high reliability organization on  
4 quality which has been implemented since that  
5 time.

6 HEARING OFFICER YANDOW: Okay. This  
7 question -- so let me interrupt. I just want to  
8 -- I think this question should be directed  
9 towards a witness. So the CEO, if she could  
10 please answer the question.

11 THE WITNESS (Weymouth): So this is  
12 Deborah. In answer to your question, the  
13 unfortunate side of it is I was not present as a  
14 member of the ECHN team throughout this entire  
15 period but joined near the end. So I'm happy to  
16 share what I know about that process.

17 We had a detailed review. We followed  
18 up on any of the items that were indicated in  
19 terms of care or changes that were suggested. We  
20 put together a very structured action plan around  
21 each one of the items that came up. And over time  
22 we addressed them, and our independent monitor  
23 came back and visited us periodically to ensure  
24 that we had closed the loop on all of the open  
25 issues. We then received -- had an expiration of

1 that process take place which indicated that we  
2 had addressed all of those concerns.

3 So quality was improved and enhanced  
4 throughout that period due to the fact that we  
5 were able to focus on those action items, address  
6 them appropriately, and then have an internal  
7 feedback to monitor, which we continue to do  
8 today, and support those positive gains, maintain  
9 those gains, as we've gone on into the future. So  
10 it was a structural piece that helped us support  
11 our organization in a variety of clinical quality  
12 outcomes that we still use today in terms of that  
13 process.

14 So I believe I answered your question,  
15 but please ask again if I did not.

16 MR. CARNEY: That was very helpful,  
17 Ms. Weymouth. I appreciate it. Would you guys be  
18 able to share that structured action plan with us?

19 THE WITNESS (Weymouth): I'd be happy  
20 to share the process that we built, yes, to  
21 address that, absolutely.

22 MR. CARNEY: Okay. Great. Thank you.  
23 I'd appreciate that.

24 HEARING OFFICER YANDOW: Ron, did you  
25 have any questions?

1                   MR. CIESONES: I did not, no.

2                   HEARING OFFICER YANDOW: Okay. Roy?

3                   MR. WANG: I do not have any further  
4 questions.

5                   HEARING OFFICER YANDOW: Okay. Brian,  
6 you're good?

7                   MR. CARNEY: Yes, I'm good. Thank you.

8                   HEARING OFFICER YANDOW: Okay.

9                   Attorney Volpe, did you have any redirect, any  
10 followup on her response?

11                  MS. VOLPE: Yeah, I mean, just for the  
12 record, we wanted to note that those types of  
13 requirements in terms of monitoring are fairly  
14 commonplace for the state to implement.

15                  HEARING OFFICER YANDOW: Okay. But I'm  
16 not looking -- I mean as far as a question. I  
17 think if you have a question, you can direct it to  
18 her. I don't know, I mean, we certainly know  
19 what's commonplace with the state. But if you  
20 have any kind of question that you want to  
21 redirect with her.

22                  MS. VOLPE: No, we'll cover some  
23 additional items in our --

24                  HEARING OFFICER YANDOW: Okay. And I  
25 will allow you to give a closing argument at the

1 end also, okay? All right. So we'll move on to  
2 public comment, and we'll deal with the Late-Files  
3 after the public comment.

4 So I'm going to call the names of those  
5 who signed up to speak in the order that they've  
6 been registered, although I will take public  
7 officials or others first depending on -- I do  
8 have a list that's been provided to me, so I will  
9 follow the list that's been given to me. Speaking  
10 is limited to three minutes. Please do not be  
11 dismayed if we stop you at the conclusion of your  
12 time. We want to make sure we give everyone the  
13 opportunity to speak, and we want to be fair.

14 Additionally, we strongly encourage you  
15 to submit any further written comments to OHS by  
16 email or mail no later than one week from today,  
17 which is the 20th. Our contact information is on  
18 our website and on the public information sheet  
19 which you were -- which you will find on our  
20 portal. Thank you for taking the time to be here  
21 today and for your cooperation.

22 I'm Joanne V. Yandow. I'm the hearing  
23 officer in this matter, and I will be listening to  
24 your comment, again, limited to three minutes.  
25 And I will start with Mayor Jay Moran, please.

1 And if you could, when you do speak, I do want to  
2 see the video on and of course put your audio on.  
3 Anyone else who is waiting, your audio should be  
4 off.

5 MAYOR JAY MORAN: Good afternoon. Can  
6 you hear me?

7 HEARING OFFICER YANDOW: I can hear  
8 you. Go ahead.

9 MAYOR JAY MORAN: Good, because I've  
10 had problems earlier today. Well, thank you for  
11 having me. I won't go into much detail because I  
12 know that the hospital will hit all those high  
13 notes for me. I'm Jay Moran. I've been the mayor  
14 for seven and a half years in the great Town of  
15 Manchester. And I spoke several times publicly on  
16 behalf of this great hospital and the staff and  
17 the work they do to keep our community safe. And  
18 as mayor, we want, the most important thing is to  
19 have a safe community for those who live there,  
20 work there and come visit, and of course we've  
21 become a regional hospital over the years.

22 And so this ask to go under one license  
23 is, I believe, without hitting some high notes  
24 that they will tell to you later, is that it's  
25 more efficient for not only the hospital staff and

1 for our patients in the Manchester area, in the  
2 Vernon area and the region, I believe that it will  
3 be more efficient and more financial efficiency.  
4 And I just believe that in this day and age to  
5 make things easier for our patients, make things,  
6 administrative services a lot more effective both  
7 time wise, efficiency and financially, I think  
8 this is a great idea to go under one license.

9 And I truly support the work that the  
10 hospital administration and all the employees,  
11 doctors, nurses and all those who take care of us,  
12 and I really do appreciate all the work they've  
13 done the last few years to get us through COVID,  
14 anyone in health care. We are proud of your  
15 efforts, and I'm proud to support their efforts  
16 here to go under one license. And I will continue  
17 to work as long as I'm mayor, which may be only  
18 another month, to support this great organization  
19 as they move forward to keep us safe.

20 So I thank you for your time, and I'll  
21 yield my time back so you'll have a shorter day.  
22 Thank you.

23 HEARING OFFICER YANDOW: Thank you.  
24 Senator Dr. Anwar, please.

25 SENATOR ANWAR: Thank you, Honorable

1 Hearing Officer for OHS and members, honorable  
2 members of the Office of Health Strategy. I'm Dr.  
3 Saud Anwar. I'm actually a physician within the  
4 Eastern Connecticut Health Network. I have been  
5 serving there as a physician for 23 years. I  
6 started in 1998. And I'm also currently serving  
7 as the chair of the Department of Internal  
8 Medicine.

9 I am actually speaking in favor of the  
10 application by ECHN to consolidate the hospital  
11 licenses. I can share with you from three  
12 perspectives why I feel it's important. First and  
13 foremost is the patient care and then patient  
14 safety. Think about the fact that if there was a  
15 patient in the emergency department at Manchester  
16 Memorial Hospital and if that patient had to be  
17 transferred over to Rockville General Hospital,  
18 which has happened multiple times, and vice versa,  
19 depending on the services and the availability of  
20 the beds. And what ends up happening is that you  
21 have to actually end up discharging the patient  
22 and readmitting the patient, but you have two sets  
23 of medical records, and then two sets of access to  
24 medical records, labs and information and order  
25 sets. As soon as we are doing multi-tasking in a

1 similar kind of a platform, risk of errors starts  
2 to increase. Thankfully we obsessively do it, but  
3 we are also in an era where we are overwhelmed  
4 with the number of patients and services that are  
5 needed. As a result, the opportunity to try and  
6 simplify things so that there is a seamless  
7 transition from one place to the next to where we  
8 are actually allowing the patient not to have to  
9 have orders written back in again to reduce the  
10 chance of medical errors.

11 You know very well, the members of  
12 Office of Health Strategy, about medical errors  
13 and prevention strategies and the internal  
14 conversations. This is very critical piece that  
15 we have an opportunity to try and make it  
16 seamless. I can tell you sometimes people are  
17 putting the orders in one set of medical records  
18 and then those orders vanish, and then you have to  
19 put it all over again to make sure that they get  
20 done in this transition or transfer situation that  
21 is created. So that's one part.

22 The second part is the cost to the  
23 patient. When a patient is going to be  
24 transitioned from one hospital to the other for  
25 availability, access or testing or other services,

1 usually what happened is that the patient would  
2 actually end up getting discharged and then will  
3 be readmitted on the same day and at times with  
4 the same clinician, and that's not a charge that  
5 would add to the patient's cost of care, and that  
6 is something that is avoidable and should be done  
7 in a manner where the patient does not get charged  
8 extra and there's no impact on the cost of health  
9 care. So that's one broad patient-based issue.

10 The second part is, again, an important  
11 part of trying to reduce the overheads in any  
12 health care system. Again, this is something I  
13 know is very dear to members of the Health  
14 Strategies where you are working to try and make  
15 sure that the cost of health care in our state is  
16 down, so you understand this well. As soon as  
17 there are two entities and the two entities have  
18 their own set of contracts, they have their own  
19 set of accounting, management, legal filing, it's  
20 doubling the cost of many of those things. And if  
21 somebody is trying to consolidate it and make it  
22 into one license, that is going to save money, and  
23 that's exactly what I think the Office of Health  
24 Strategy has been striving to do as well.

25 The third thing is that the clinician,

1 the physician impact. We know that there is a  
2 shortage of physicians in our state. We are  
3 actually hurting, we are having difficulties  
4 recruiting people. Now, and in this situation we  
5 know it's a matter of time that we are going to  
6 get overwhelmed more with the patients that we are  
7 going to be managing. If we are actually trying  
8 to do the same thing on the same patient with  
9 respect to the paperwork, documentations, orders,  
10 we are doubling the time on the same patient where  
11 we can actually avoid that, and that will allow us  
12 to use the workforce, the physicians in the  
13 community in an efficient, organized manner so we  
14 can maximize our capacity and provide as much care  
15 to as many people from a quantity point of view  
16 rather than just spending double the time on  
17 individual patients in some of those cases.

18 So those are the reasons that I feel  
19 that we should request you to please strongly  
20 consider this application by ECHN to consolidate  
21 the hospital licenses. And I thank you for your  
22 time and thank you for listening to my comments.  
23 And if you have any questions, I'm available for  
24 that too. Thank you.

25 HEARING OFFICER YANDOW: Thank you.

1       Thank you. Dr. Robert Carroll.

2                   MS. GREER: Excuse me, Attorney Yandow,  
3       I see Representative Winkler is here.

4                   HEARING OFFICER YANDOW: Okay.

5       Mr. Winkler, Representative Winkler, can you put  
6       your video on?

7                   REP. WINKLER: I'm just here to listen.

8                   HEARING OFFICER YANDOW: You're just  
9       here to listen, okay.

10                  Dr. Robert Carroll, please.

11                  DR. ROBERT CARROLL: Thank you for  
12       giving me the opportunity to speak. My name is  
13       Robert Carroll. I'm the chair for the Department  
14       of Emergency Medicine at ECHN overseeing the  
15       emergency departments at both Rockville  
16       Memorial -- I'm sorry, Rockville General and  
17       Manchester Memorial Hospitals as well as our  
18       urgent care center in South Windsor. And I've  
19       been with ECHN since the year 2000, so 21 years.  
20       And I've seen a lot of changes over those years,  
21       and health care is certainly a whole different  
22       game than it was back then.

23                  You know, I speak very favorably in  
24       support of the single licensure application. And,  
25       you know, I think from a physician's standpoint

1 and specifically emergency medicine physician's  
2 standpoint, everything is much more complex than  
3 it used to be. Patient workups are much more  
4 complex than they used to be. We're measured on  
5 all sorts of aspects that we never used to be  
6 measured on. And one of the challenges for us is  
7 navigating multiple emergency medical record  
8 systems and multiple medical records. So the most  
9 complicated thing I see here is the fact that when  
10 a patient presents to Rockville Hospital for an  
11 emergency department visit and they get treated  
12 and two months later they present to Manchester  
13 Memorial Hospital for an emergency department  
14 visit, the records from the other organization are  
15 not readily available to us, and that poses a  
16 problem.

17 It may not be a big deal if you have a  
18 patient that's well versed in their medical  
19 conditions and they can provide you a very  
20 detailed history, they can provide you a list of  
21 their medications and a list of their allergies.  
22 We're dealing with an aging population. We're  
23 dealing with patients that have intellectual  
24 disabilities. They're not able to provide that  
25 information, so relying on the data that's in the

1 medical records is critical for us. You can have  
2 a medical record from Rockville and a medical  
3 record from Manchester, and they are not synched.  
4 They may contain different medications, they may  
5 contain different allergies because it's all based  
6 on what was provided during that visit.

7 As we are dealing with complicated  
8 patients and the need to move that patient from  
9 one hospital to the other for admission or for  
10 specialty care, it's really critical that we have  
11 one single record that's comprehensive. We can't  
12 have differences in records between the two  
13 organizations. It provides a real safety concern  
14 for our patients. We could be administering  
15 medications that they may have an allergy to.  
16 That allergy is not documented in the current  
17 record, but it might be documented in the record  
18 from the other hospital.

19 As time goes on and taking care of  
20 patients gets more complicated, we should be  
21 looking to leverage our technology and streamline  
22 and create some efficiencies. That's the main  
23 point I see and the main advantage to combining  
24 our licenses into a single licensure. We have a  
25 lot of redundancy and we have a lot of

1 inefficiency and a lot of inaccuracies. That's  
2 really the main point that I wanted to get at  
3 today. So I thank you for your time, and I  
4 welcome to answer any questions you might have.

5 HEARING OFFICER YANDOW: Thank you.

6 OHS appreciates your comments.

7 DR. ROBERT CARROLL: Thank you.

8 HEARING OFFICER YANDOW: For those  
9 others signed up, I just want to make you aware.  
10 I know I see some people tuned in don't have their  
11 names on there. The other three witnesses have  
12 had their names. This is being recorded, so the  
13 court reporter will need the right spelling of  
14 your name. We've had, the other spellings have  
15 been there. But Melissa Osborne.

16 MELISSA OSBORNE: Yes. Good afternoon.  
17 Thank you. It takes a second for my camera to  
18 come up. Thank you. My name is Melissa Osborne.  
19 I'm actually a manager at the Ambulance Service of  
20 Manchester, I'm a paramedic. I'm in charge of  
21 quality improvement as well as training and  
22 education. Thank you for this opportunity to  
23 speak.

24 Many of my comments are similar to Dr.  
25 Carroll's and Dr. Anwar's who I've worked with for

1 many, many years. The two hospitals are  
2 essentially 11 miles apart. And I know that  
3 because our ambulance service serves this region,  
4 and we are the facilitators of many of the  
5 transfers of care that the physicians have spoken  
6 about. And in speaking directly with the patients  
7 we are transferring, there has been a -- it's very  
8 difficult for them. There's a lot of confusion.  
9 They're being asked two or three times their  
10 medical history. And in their head it's the same  
11 hospital system already, so why it can't  
12 (inaudible) move to another, why don't you already  
13 have my records. And unfortunately, you know,  
14 being the facilitator of the transition of care,  
15 it kinds of gets stuck with us a little bit, and  
16 we want to make sure the patients have the best  
17 experience and the most accurate experience.

18 I also believe this would allow for a,  
19 better for clarification to the public of what  
20 each campus can do, especially behavioral health  
21 wise, it is a huge population in the Manchester  
22 Rockville area as well as the very outlying areas  
23 they serve, such as your Ellingtons, your Tolland  
24 as well as Ashford and Mansfield and UConn. It's  
25 a very valuable service that both campuses have

1       been working extremely hard to support, and I  
2       think this would allow for the effort to go into  
3       work.

4                   So from a patient standpoint it's  
5       safer, creates less confusion, less billing  
6       confusion, and I just think for the communities  
7       they serve it will allow them to focus where  
8       they're supposed to focus. Thank you very much  
9       for your time.

10                  HEARING OFFICER YANDOW: Thank you.  
11       Drew Crandall.

12                  DREW CRANDALL: Hi, my name is Drew  
13       Crandall. I'm a long-time resident, business  
14       owner and community leader in the Vernon area. I  
15       represent the Town of Ellington on the ECHN  
16       Advisory Board and am the immediate past president  
17       of the Rockville Downtown Association. I'm also a  
18       loyal ECHN patient. I'm making this public  
19       comment in support of the consolidation of the  
20       licenses of Manchester Memorial Hospital and  
21       Rockville General Hospital.

22                  Rockville General Hospital has served  
23       our community for 100 years. Rockville General's  
24       health care services and economic impact are  
25       essential. Having two separate licenses doubles

1 the administrative burden and creates  
2 inefficiencies in workflows. This is because each  
3 hospital maintains separate medical record numbers  
4 and admitting processes. This unnecessary  
5 duplication creates internal stresses and  
6 expenses. It can also cause delays in patient  
7 care and decreased patient satisfaction. I'm  
8 convinced that consolidating the licenses of these  
9 two valuable community hospitals will enhance  
10 patient experience through a smoother, more  
11 efficient and effective continuum of care.

12 To me this is a common sense request  
13 with a strong precedent. Hospitals in Bridgeport,  
14 Danbury, New Haven and New Britain have already  
15 consolidated their licenses. Please award  
16 approval of ECHN's CON application. Thank you.

17 HEARING OFFICER YANDOW: Thank you.  
18 Your comments will be considered.

19 Glen Maloney.

20 GLEN MALONEY: Hello, everyone. Thank  
21 you for having me here. My name is Glen Maloney.  
22 I've been an employee of Rockville General  
23 Hospital, also known as RGH, since 2001 in the  
24 capacity as a mechanic within the engineering  
25 department. I am also the current president of

1 AFT Connecticut's Manchester Service and Skilled  
2 Maintenance Employees United, Local 5121.

3                   Many patients and citizens from the  
4 surrounding community have witnessed that RGH has  
5 changed drastically. Many arrive on foot, by bus  
6 or car seeking treatment. Upon arrival, they are  
7 diagnosed --

8                   HEARING OFFICER YANDOW: Can you just  
9 hold on a second. I just lost -- I think it's --  
10 I'm in my state office. Could you try it again,  
11 Mr. Maloney?

12                   MR. MALONEY: Excuse me?

13                   HEARING OFFICER YANDOW: I can hear  
14 you. I'm sorry, I apologize for the internet  
15 connection. It says it's unstable. I'm listening  
16 to this hearing or holding this hearing from my  
17 office in the state, so sometimes the audio has  
18 gone in and out a couple of times today so I  
19 apologize for that. I'm sorry, I've gotten most  
20 of it. I just didn't get your last sentence, if  
21 you wouldn't mind just going back. And this is  
22 being recorded, so I do want you to know that  
23 there will be a transcript so I will reread  
24 everything. So don't worry, I'm not going to miss  
25 anything, okay?

1                   GLEN MALONEY: All right. Thank you so  
2 much, Joanne. Appreciate it. Let's see, where  
3 did I leave off? Many arrive on foot, by bus or  
4 car seeking treatment. Upon arrival, they are  
5 diagnosed, stabilized and receive treatment as  
6 most emergency rooms provide. If additional  
7 treatment is required, they are whisked away by  
8 ambulance or Life Star to another hospital because  
9 the services that they now require are no longer  
10 available to them at RGH. This constant revolving  
11 door is due to Prospect ECHN's current  
12 consolidation of services and employees between  
13 its hospitals.

14                   Areas within RGH that have remained  
15 closed for over a year, their equipment removed,  
16 services to the public curtailed, and employees  
17 displaced include the operating room, the  
18 post-anesthesia care unit, the gastrointestinal  
19 unit, the intensive care unit, the one-day surgery  
20 unit. The patient medical wing for pre-op or  
21 post-op, also known as Bissell 2, has also been  
22 closed. The cafeteria is now self-serve  
23 consisting of vending machines. Gone is the fresh  
24 food and the employees who served it. Even the  
25 friendly cashier was replaced by a kiosk. The

1 gift shop was also closed. Apparently no visitors  
2 justify no gift shop. I thought all hospitals had  
3 a gift shop. Perhaps RGH is no longer considered  
4 a hospital.

5 All of these changes have occurred and  
6 continue to occur right under the noses of  
7 Vernon's elected town officials, one of which was  
8 quoted years past as saying, and I quote,  
9 "Rockville General Hospital has a special place in  
10 my heart. We need to stand as a community and  
11 protect our local hospital. I will do whatever I  
12 can under the law to maintain Rockville General  
13 Hospital and keep it open in our community,"  
14 unquote. I hate to be the one to inform that  
15 particular town official, who is still a town  
16 official, but Rockville General Hospital is worse  
17 off now than it ever has been in its history --

18 HEARING OFFICER YANDOW: I'm sorry,  
19 hold on just a second. I'm sorry, go again.  
20 Again, I apologize. Try again.

21 GLEN MALONEY: That's okay.

22 HEARING OFFICER YANDOW: I'm sorry, go  
23 ahead. You hate to be the one to inform that town  
24 official --

25 GLEN MALONEY: But Rockville General

1 Hospital is worse off now than it ever has been in  
2 its history and could truly use some support from  
3 the community, the town and the State of  
4 Connecticut. The mental health patient count  
5 within RGH has doubled recently with the opening  
6 of a second behavioral health wing. With the  
7 closure of the other departments mentioned  
8 earlier, it appears that RGH is mainly a mental  
9 health facility nowadays. Will one license  
10 governing the two hospitals provide adequate  
11 protection for RGH's future as a hospital it once  
12 was? What are the future intentions of Prospect  
13 ECHN for RGH, and will there be accountability?

14 From the discussions heard earlier,  
15 there appears to be several gray areas. As stated  
16 by others earlier, Rockville General Hospital's  
17 100th birthday is next month. The community  
18 spirit once thriving throughout its hallways has  
19 diminished. It struggles to survive as its  
20 resources and services are removed one by one.  
21 Please support RGH by having OHS oversight  
22 throughout this process and deny the Certificate  
23 of Need for one license until provisions are in  
24 place that better serve the community and  
25 Rockville General Hospital's future. Thank you.

1                   HEARING OFFICER YANDOW: I appreciate  
2 your comments. Thank you very much.

3                   Chrissy Ellis. Chrissy Ellis?

4                   CHRISTEN ELLIS: Can you hear me?

5                   HEARING OFFICER YANDOW: I can.

6                   CHRISTEN ELLIS: I'm sorry. Okay.

7                   First I thank you, OHS, for holding this public  
8 forum. I'm Christen Ellis, president of AFT Local  
9 5143, a Rockville union, and a nurse at Rockville  
10 for over 30 years. To me whether Prospect uses  
11 the same medical or visit number is not an issue.  
12 If they want to combine things as far as ordering  
13 supplies, that's also not an issue. The CON  
14 states that increased licensing of Manchester bed  
15 capacity, but that's not exactly what's happening.  
16 What they're doing actually is moving services  
17 over to Rockville and using the Manchester staff  
18 to staff those areas.

19                   COVID is not where this all started,  
20 but it has accelerated it and given them  
21 permission to not only make these changes but to  
22 continue them under the governor's state of  
23 emergency. Sorry, I lost my place. The nurses  
24 that are at Rockville have been extorted over to  
25 Manchester Hospital. We started off with roughly

1 100 nurses, and now there is maybe about 20 left.  
2 We were told that we would be laid off, the  
3 remaining seven employees were told that we would  
4 be laid off that were working over at Rockville if  
5 we didn't accept a Manchester position or take one  
6 of the remaining Rockville positions which are 11  
7 that are there that are open. The response to us  
8 was that those unit -- can we wait till those  
9 units reopen, and they said, no, those units will  
10 not be reopening.

11 I can provide details of how this  
12 company has repeatedly promised one thing and then  
13 has done another. They have dismantled our  
14 Rockville family, patients, doctors, staff and  
15 community leaving us fractured. They've never  
16 really been transparent with the staff. As Glen  
17 had said, many in this community don't have the  
18 means other than walking or taking a bus to access  
19 health care which will limit the access of health  
20 care to those individuals. This community needs  
21 more than just an emergency room and a behavioral  
22 health unit. They need preventive and medical  
23 care.

24 The inpatient services at Rockville  
25 have ironically been open this week after a year

1 and a half just prior to this meeting. And as  
2 Glen had said, the ICU, med surg unit, one-day  
3 surgery, PACU and OR, all of it which were open  
4 pre-COVID, they have said that they have no  
5 intention of opening those things.

6 In listening to your questions today  
7 here, I can see that your priority of granting the  
8 Prospect, the permanent CON, you will fully  
9 investigate Prospect's intentions. All I hear  
10 from them is about cost savings to them. It  
11 sounds more to be profits over patients. And I  
12 appreciate all of your questioning attitudes as  
13 mine has been over the last couple of years. My  
14 concern is that the community, patients and staff  
15 both physical and fiscal health, if this CON gives  
16 them any leeway to permanently change these  
17 services it will be the nail in Rockville  
18 Hospital's coffin. Thank you.

19 HEARING OFFICER YANDOW: I appreciate  
20 your comments. Thank you very much.

21 Terry Meadows.

22 TERRY MEADOWS: Good afternoon. My  
23 name is Terry Meadows. I am (AUDIO INTERRUPTION)  
24 --

25 MR. WANG: I'm also having audio

1 issues.

2 HEARING OFFICER YANDOW: Okay, thank  
3 you.

4 Mr. Meadows, could you hold on? Mr.  
5 Meadows, can you hear me?

6 TERRY MEADOWS: -- six bargaining units  
7 within the -- can you hear me okay?

8 HEARING OFFICER YANDOW: We have not.  
9 So if you want to start --

10 TERRY MEADOWS: Can you hear me now?

11 HEARING OFFICER YANDOW: I can hear you  
12 now.

13 TERRY MEADOWS: Can you hear me now?

14 HEARING OFFICER YANDOW: Yes.

15 TERRY MEADOWS: Okay. Thank you. All  
16 right. My name is Terry Meadows. I am the field  
17 representative representing six bargaining units  
18 within the ECHN system in this hearing, and we  
19 appreciate this hearing. Although the concept  
20 makes complete sense, and I think the previous  
21 testimony has stated that, and the intent as far  
22 as paperwork and patient records completely makes  
23 sense. However, our concern is, and what we would  
24 ask of this body, is to look at maybe putting some  
25 conditions to where they cannot use this as a way

1 to leverage things other than what they're  
2 presenting. And the closing of these departments  
3 has already been discussed is our concern. We  
4 were very happy to hear that ECHN states that no  
5 services will be eliminated. However, as  
6 Ms. Ellis just spoke upon, those services have  
7 already been eliminated at the Rockville Hospital.  
8 So stating the services overall won't be  
9 eliminated may be true. Our concern is the  
10 elimination of those services at Rockville which  
11 are detrimental to those people living in Vernon  
12 and the surrounding areas that would otherwise be  
13 at a disadvantage and have to go to Manchester for  
14 those same services.

15 We also would like to remind you, and  
16 although I wasn't here when the original  
17 purchasing by Prospect happened, but similar  
18 hearings, I understand, were held. And one of the  
19 things that had a direct result on the membership  
20 within these bargaining units was the fact that  
21 Manchester had a cost of living wage ordinance  
22 that was expected to remain intact for those  
23 employees. And through some manipulation of  
24 things, Prospect was able to claim that they had  
25 less than a dozen employees and therefore were

1 exempt from that status. We would not want to see  
2 something similar happen with the granting of  
3 this, although we do support the concept. Thank  
4 you.

5 HEARING OFFICER YANDOW: Thank you.  
6 And I believe that's it, is that correct, Leslie?

7 MS. GREER: Yes. I don't have anyone  
8 further.

9 HEARING OFFICER YANDOW: Okay. I just  
10 have a, Attorney Volpe, just a quick question of  
11 the CEO, and I'll direct this to the CEO, and then  
12 I also want to see if the others on the OHS team  
13 have any questions.

14 So I've listened to all the arguments,  
15 and of course OHS takes all the public comment  
16 very seriously and seriously under consideration  
17 on all sides, so just one question I have as a  
18 followup. And I know these are comments and not  
19 evidence, but I just -- there was a couple of  
20 discussions about services that were terminated  
21 during COVID, and I know during COVID things  
22 changed. Have there been services that were  
23 recently terminated at Rockville?

24 THE WITNESS (Weymouth): No, there have  
25 been no services that have been recently

1 terminated. The reference that was made to the  
2 OR, the PACU, the GI unit, surgery and so forth  
3 had to do with COVID explicitly. There have been  
4 no recent or other changes other than the COVID  
5 modification that we made that you're well aware  
6 of as we had filed that at the time to meet the  
7 Governor's mandate to increase our ICU capacity by  
8 50 percent.

9 HEARING OFFICER YANDOW: Okay. I just  
10 -- and I don't have that executive order between  
11 Rockville and, you know, during COVID, but are  
12 those services back in place now?

13 THE WITNESS (Weymouth): No, the  
14 Governor's mandate has been extended through  
15 February 15th. Our intention is once that has  
16 expired is to return those services, but at that  
17 time obviously we would look at things like  
18 community demand and the providers who are willing  
19 to again resume services in Rockville, but our  
20 intention is to reopen them.

21 HEARING OFFICER YANDOW: Okay. And the  
22 executive order, would you know, and you may not,  
23 but maybe Attorney Volpe does, the executive order  
24 number.

25 THE WITNESS (Weymouth): 7B.

1                   HEARING OFFICER YANDOW: 7B. Okay.

2                   And that is something -- so in accordance with 7B  
3                   you filed documents with DPH or OHS?

4                   MS. VOLPE: It's in accordance with the  
5                   waiver that was filed with OHS at the start of the  
6                   pandemic.

7                   HEARING OFFICER YANDOW: Okay.

8                   MS. VOLPE: And there was a requirement  
9                   on shuttering certain elected procedures to allow  
10                   for varying levels of capacity. So it's in  
11                   accordance with both, the waiver that's in place  
12                   which is extended by virtue of the executive  
13                   orders.

14                   HEARING OFFICER YANDOW: So Attorney  
15                   Volpe, I know you spoke in your opening statement  
16                   you said any kind of services that would be  
17                   terminated of course we would come to OHS. Would  
18                   that include the services that were put, you know,  
19                   that are, you know, in abeyance due to the waiver?

20                   MS. VOLPE: It would include all  
21                   services if they were going to terminate. I mean,  
22                   there are services that, again, you know, certain  
23                   elective and other services that have been, the  
24                   waiver temporarily suspended during the COVID,  
25                   during the statewide emergency. But if any of

1 those services were not going to be brought back,  
2 then we would come before this commission and  
3 outline that and seek approval.

4 HEARING OFFICER YANDOW: Okay. And  
5 was --

6 MS. VOLPE: But as the CEO, Ms.  
7 Weymouth testified, that's not the intent. I  
8 mean, we're hoping, you know, we're building it;  
9 we hope they come. I mean, that's the plan.

10 HEARING OFFICER YANDOW: Yeah. So 7B,  
11 I know a lot of the executive orders expired, but  
12 was this one that carried on until February?

13 MS. VOLPE: Yes, that's our  
14 understanding.

15 HEARING OFFICER YANDOW: Okay. And OHS  
16 has the document on what those services were?

17 MS. VOLPE: It's pursuant to the  
18 waiver, yes. We can get you that number.

19 HEARING OFFICER YANDOW: Yeah, if you  
20 could, please, because I will take administrative  
21 -- I may be taking administrative notice of that  
22 also.

23 MS. VOLPE: Sure. And the process for  
24 obtaining waivers, there may be others on staff  
25 who could speak to this, you know, was an evolving

1 process. It was certainly more formal in the  
2 beginning, and then it got a bit more informal,  
3 but we were on the earlier formal part.

4 HEARING OFFICER YANDOW: Okay. I just  
5 want to take everything under consideration, and  
6 certainly public comment is important.

7 So OHS staff, any follow-up questions  
8 based on the public comment?

9 MR. CARNEY: No, none from me. I mean,  
10 the nursing issue, I'm not sure if that's related  
11 to the whole COVID thing as well. Is that  
12 something that needs to be addressed, the  
13 reduction in nursing staff, is that still in  
14 effect?

15 HEARING OFFICER YANDOW: Could you  
16 answer the question, please? And I'll address  
17 that to, I don't know if the CEO would be the  
18 best, probably the best person on the staffing.

19 THE WITNESS (Weymouth): Sure, I'm  
20 happy to do that. Again, in respect to COVID, we  
21 had at the time consolidated, as referenced  
22 earlier, our services. We then offered the RNs at  
23 Rockville an opportunity to pick up shifts here at  
24 the Manchester campus and continue to obviously  
25 further their profession, and we as ECHN continued

1 to pay for their benefits throughout that time  
2 frame. So, of the nurses that were impacted, we  
3 allowed them an extended period to hopefully find  
4 an alternative given where we were headed with  
5 COVID, that we had the resurgence and waves of  
6 COVID that swept through. And at this point my  
7 understanding is all of the seven nurses who were  
8 impacted have taken other positions, so there's  
9 been no reduction in the workforce.

10 HEARING OFFICER YANDOW: Okay. Thank  
11 you.

12 Brian, any followup on that?

13 MR. CARNEY: No, thank you. I'm good.

14 HEARING OFFICER YANDOW: Okay.

15 Attorney Volpe, do you have any followup on the  
16 questions or the public comment?

17 MS. VOLPE: I do. Thank you. I'd like  
18 to provide you with the docket number for the  
19 Rockville General Hospital waiver, CON waiver,  
20 pursuant to COVID. That's Docket No. 20-32361.

21 And in reference to Rockville General  
22 Hospital's, you know, increased capacity as it  
23 relates to behavioral health, I'd like to  
24 reference Docket No. 20-32377-DTR. That's the  
25 relocation of behavioral health beds. And again,

1 the CON waiver was a temporary suspension of  
2 services offered by a hospital in terms of the  
3 licensed beds.

4 And I had already provided you the  
5 reference on the Glastonbury outpatient location.

6 And to the docket number that was  
7 referenced to Mr. Carney's earlier question or,  
8 I'm sorry, I think it was Ron's regarding  
9 investments and shareholders, that was pursuant to  
10 CON determination 19-32329. Thank you.

11 HEARING OFFICER YANDOW: I will take --  
12 I may take administrative notice on all of this.  
13 I'm just giving you notice on what I could be  
14 reviewing. So I believe all those documents have  
15 been identified.

16 Okay. Brian, any follow-up questions?

17 MR. CARNEY: No, I'm good

18 HEARING OFFICER YANDOW: All right.  
19 Roy? And we'll get to Late-Files in a second, but  
20 do you have any follow-up questions on anything?

21 MR. WANG: No, not at this time.

22 HEARING OFFICER YANDOW: All right.  
23 Ron?

24 MR. CIESONES: No.

25 HEARING OFFICER YANDOW: Okay.

1 MS. VOLPE: I'm sorry, Hearing Officer,  
2 there is one more determination on alignment of  
3 clinical services that was before the Office of  
4 Health Strategy as well, and that's Docket No.  
5 21-32448-DTR.

6 HEARING OFFICER YANDOW: Would you say  
7 that again, please?

8 MS. VOLPE: Sure. It's 21-32448-DTR.

9 HEARING OFFICER YANDOW: All right.  
10 Thank you. Attorney Volpe, before we get into the  
11 Late-Files and your closing, which I'll allow you  
12 legal argument in your closing, anything as far as  
13 evidence that you want to add today?

14 MS. VOLPE: Yeah, I mean, in terms of  
15 evidence, I do -- you know, there has been a lot  
16 of talk on evidence and burden, and we do want to  
17 direct OHS to the attachment just to make sure it  
18 isn't overlooked, which is offered as evidence in  
19 Ms. Weymouth's prefile testimony, I believe it  
20 starts on Bates stamp 258, recognizing that we do  
21 have the burden of proof. There is evidence  
22 supplementing and outlining each section of the  
23 statute and the corresponding page where the  
24 evidence is located in supporting all of the  
25 statutory criteria. So we do want to direct you

1 to that. In addition to the presentation that was  
2 offered by Ms. Weymouth, in the CON section on the  
3 PowerPoint there's also one that tracks the  
4 statute.

5 And we also want to note that while  
6 we've requested administrative notice be taken of  
7 the other licensure consolidations, if you will,  
8 recognizing satellite campuses, we do want to  
9 point out that these two hospitals are small  
10 community hospitals, so they're not large academic  
11 health centers. So certainly differences in  
12 savings will, the numbers are going to be  
13 different, but in terms of percentages and the  
14 like, we just want to point that out to everyone.

15 We also want to be on record of noting  
16 that during some of those, the previous decisions,  
17 that the statutory criteria has evolved and  
18 changed and that we are abiding obviously under  
19 the new statutory criteria and some of those  
20 decisions were under review with different  
21 criteria. So again, just for purposes of the  
22 record, we wanted to make reference since we asked  
23 on administrative notice and we obviously  
24 recognize we have the burden of proof. And in  
25 terms of the evidence, we do want to direct you to

1 that document because it crosswalks all of the  
2 evidence in the record under the corresponding  
3 statutory section. Thank you.

4 HEARING OFFICER YANDOW: Okay. Roy,  
5 could you please, let's go through the list of the  
6 Late-Files that we've discussed.

7 MR. WANG: Sure.

8 HEARING OFFICER YANDOW: And if you,  
9 Attorney Volpe, make sure, you know, your list,  
10 and whatever is not there you can add to it. I  
11 will tell you there was, the Prospect documents  
12 are on there. You've put your position on the  
13 record, but that will be part of the order.

14 MS. VOLPE: Okay. I'm not sure we  
15 understand what you're saying, the Prospect  
16 documents.

17 HEARING OFFICER YANDOW: Roy is going  
18 to go through the list of documents for  
19 Late-Files. So Roy, how many are there?

20 MR. WANG: I have nine and there's some  
21 subcomponents, so they might be the individual  
22 documents, but we'll list them out and then come  
23 to an agreement on the exact documents.

24 HEARING OFFICER YANDOW: Yeah. And  
25 there will be a written order. There will be a

1 written order that's going to go out, but just for  
2 your records, Attorney Volpe, you'll want to, you  
3 know, probably, you know, check your list against  
4 Roy's, but we will send out a written order also  
5 regarding the Late-Files. And when he's done with  
6 the list, we'll talk about how long you think it  
7 will take to get these filed.

8 All right. Go ahead and get those  
9 listed.

10 MR. WANG: Sure. So the first I have  
11 is a five-year health care services plan for  
12 Manchester Memorial Hospital, Rockville General  
13 Hospital and Prospect ECHN.

14 The second I have is documentation of  
15 future bed utilization at both hospitals.

16 The third I have is documentation of  
17 the IMD reimbursements and annual reimbursements  
18 that were stated regarding the federal threshold  
19 and the related behavioral health services.

20 The fourth I have is the fall 2020  
21 Behavioral Health Need Assessment conducted by  
22 outside consultants.

23 Fifth, I have documentation on quality  
24 improvement activities like the monthly meetings,  
25 meeting minutes, metrics and action plans.

1 Specific to that, I have the quality process and  
2 program documentation as part of the QI  
3 organization, and then also the structured action  
4 plan on how the hospitals addressed the licensed  
5 consent order. And that structured plan should  
6 cover improvements that have been made since the  
7 consent order in compliance with it, so just  
8 capturing the structured action plan.

9 Number 6 I have an updated financial  
10 Worksheet B for each of the hospitals and for  
11 ECHN.

12 And then I have internal financial  
13 statements for 2021 for Rockville, Manchester and  
14 Prospect CT.

15 And then I have the most recent  
16 Prospect Medical Holdings audited financial  
17 statements.

18 And lastly, documentation that the  
19 transfers between MMH and RGH results in two  
20 co-pays.

21 MS. VOLPE: That's ten.

22 HEARING OFFICER YANDOW: I think some  
23 of them he had subparts on.

24 MR. WANG: Correct. The quality  
25 improvement documentation I think had a couple of

1 subcomponents. So if we divided those out into,  
2 I'm not sure how many documents there are for each  
3 section but essentially it's three separate  
4 sections. The first section, one is just  
5 documentation of activities that were mentioned,  
6 monthly meetings, minutes, metrics, action plans  
7 for both campuses. A separate document would be  
8 the overall process and program documentation for  
9 quality improvement. And the third is a  
10 structured action plan on how the hospitals  
11 address the consent order.

12 So if those are three separate, then we  
13 have 11 total.

14 HEARING OFFICER YANDOW: Ron, does that  
15 cover the financials?

16 MR. CIESONES: I think on the second to  
17 the last one we had talked through a few emails  
18 here that instead of Prospect Connecticut we were  
19 going to ask for the Prospect ECHN on the second  
20 to the last one.

21 MR. WANG: Yes, you're correct, yes.  
22 So the internal financial statements for 2021 for  
23 RGH, MMH and Prospect ECHN, so those on the  
24 application.

25 HEARING OFFICER YANDOW: Hold on just a

1 second. Ron, does that cover it?

2 MR. CIESONES: Yes. We were just  
3 switching out Prospect Connecticut for Prospect  
4 ECHN.

5 HEARING OFFICER YANDOW: Okay. Brian,  
6 does that cover it for you?

7 MR. CARNEY: Yes, I think it's all  
8 covered.

9 HEARING OFFICER YANDOW: Okay. And so  
10 with -- and this might be in his third one, but I  
11 know we had discussed about just documentation  
12 showing, I know for ECHN for the applicants they  
13 argued that a lot of this, if this didn't happen,  
14 about the federal funds that would be lost. Does  
15 some of this -- does this cover, does Roy's list  
16 cover any documentation related to that?

17 MS. VOLPE: Yeah --

18 HEARING OFFICER YANDOW: Hold on, let  
19 me just -- okay, I was just going to get Roy.

20 MS. VOLPE: Sorry.

21 MR. WANG: Yeah, so that third one was  
22 regarding the federal threshold and IMD  
23 reimbursements that was discussed.

24 HEARING OFFICER YANDOW: Okay.

25 MS. VOLPE: Yeah, and I --

MR. CARNEY: To give us information on what, you know, what the penalty would have been if you had exceeded the number of beds in that IMD exclusion.

MS. VOLPE: I think what we -- I mean, that's what we're trying to make sure we understand. I mean, we haven't, so we haven't been subject to a penalty. I think what we can provide is what guides us, and that is the regulations themselves, the federal regulations. And obviously there's always a close monitoring of the census between med surg and behavioral health. I mean, we just, we look at the actual statutes and regulations and the guidance, and we can provide that. I mean, fortunately --

HEARING OFFICER YANDOW: Why wouldn't you want us to look at it? A lot of your argument or a lot of your position talked about how that is, you know, a big reason for -- and I think it maybe was, was that the primary reason for the, you know, "consolidation," operating under one license. So we just, we need the evidence to support that. And if that's -- if that's what you have, but that was the position that I heard, and of course I will look back at the transcript, but

1 I believe that's what I heard as a major factor  
2 behind the application.

3 THE WITNESS (Weymouth): So this is  
4 Deborah. You are correct, it is a major factor,  
5 and we're happy to provide you estimates, but we  
6 have not tripped that as an issue is what we're  
7 saying. So we would only be able to make  
8 estimates on what that total cost would be if in  
9 fact we were in violation, which we're not.

10 HEARING OFFICER YANDOW: So how close  
11 are you to being in -- I mean, if this con -- I'm  
12 calling it consolidation because that's what you  
13 call it on the application.

14 THE WITNESS (Weymouth): Sure.

15 HEARING OFFICER YANDOW: How close are  
16 you to having that be, you know, a reality?

17 THE WITNESS (Weymouth): So we're happy  
18 to provide the insight on some of those details.  
19 I mean, are you asking me that question for right  
20 now?

21 HEARING OFFICER YANDOW: Well, if there  
22 are documents. You can answer it now also. I  
23 mean, just my concern, because this seemed from a  
24 few of the witnesses this was a large piece of  
25 your concerns. So I'm just looking for the

1 support, you know. If that becomes a finding, we  
2 have to support our findings with evidence.

3 THE WITNESS (Weymouth): So let me just  
4 clarify with some additional evidence and data so  
5 that you're aware. We've been in recent  
6 conversations with DSS and others in regard to a  
7 response to the Connecticut Children's crisis  
8 about adolescents needing beds, acute care  
9 psychiatric beds. We are working hard to come up  
10 with a solution to support them in that effort.  
11 In fact, the records will show that ECHN was the  
12 first organization to respond to their cry for  
13 help when that first occurred last weekend. So,  
14 as we analyze this breakdown of beds, the whole  
15 new component to how many adolescents in the State  
16 of Connecticut require acute care, we'll  
17 definitely be changing some of that. So it's  
18 important to know that we're an active player  
19 currently in trying to support the community and  
20 the state, and this is an evolving process.

21 MR. CARNEY: So I think that would be  
22 excellent to include to help support your request.

23 HEARING OFFICER YANDOW: Who's talking?  
24 Oh, Brian, okay.

25 MR. CARNEY: Yes, this is Brian. So

1 that's excellent information, but we're not privy  
2 to that, and so that's a piece of how you're  
3 proposing possibly to use, you know, bed capacity  
4 and allocation of beds, what have you, going  
5 forward. So I think that's good information to  
6 share with us.

7 MS. VOLPE: And maybe because it's so  
8 recent you may not be privy to it, but there is  
9 correspondence with representatives of OHS on this  
10 issue as recent as Friday. So, you know, in an  
11 attempt to meet the need and access on the  
12 behavioral health side, and this, again, is  
13 something that was anticipated in this very  
14 community as evidenced by the determination that  
15 was filed over a year ago, but now on account of  
16 the pandemic everyone is aware of the crisis on  
17 behavioral health nationwide and specifically in  
18 this region, we're trying to meet it. And again,  
19 there has been correspondence even with the Office  
20 of Health Strategy late last week and other state  
21 agencies in trying to accommodate and fill this  
22 need. And this was something we've anticipated.  
23 It is one of the impetuses for the consolidation  
24 on the licensure. In terms of the evidence,  
25 again, you know, some of this is a sensitive

1 subject, and it's confidential, but, you know, if  
2 it's going to be to our detriment, I think we have  
3 to make it known that we are actually trying to  
4 step up and address these needs, the applicants  
5 are, and we're working with your office, with  
6 other state agencies, and perhaps, you know, we're  
7 happy to discuss this if it hasn't been discussed  
8 within your organization already.

9 HEARING OFFICER YANDOW: We'll  
10 certainly let you know if we have any follow-up  
11 questions. The record isn't closing today. The  
12 public, of course, is given a week to file written  
13 comments for any public that wants -- someone that  
14 wasn't able to attend today may want to, you know,  
15 file a written comment, and we're certainly  
16 keeping the record open for that. We're keeping  
17 the record open for the Late-Files, and we'll come  
18 up with a date for that in a second. And what  
19 happens after we get the Late-files is we take a  
20 look at all the evidence to see if there's  
21 anything else we need, whether it's, you know, we  
22 need to ask you a question or we need some other  
23 documents. And then, you know, after our review  
24 you will get a letter as far as the record is  
25 closed. So if we need that, we will keep that in

1 mind, so I appreciate that.

2 So let's talk about a date for the  
3 Late-File since we're still on the --

4 MS. VOLPE: And just in terms to follow  
5 up what you said, we do appreciate that if you  
6 feel there is some deficiency, if there's a  
7 deficit in any manner in terms of what's been  
8 presented or if you feel there's a lack of  
9 evidence, we want the opportunity to address that.  
10 You know, there's hundreds and hundreds of pages,  
11 and I think the intent is really to make sure that  
12 the needs of the community are met. So if you're  
13 aware that there's a deficit in this application,  
14 as this agency has done for years with applicants  
15 to make sure the right result and outcome occur,  
16 please let us know. I mean, we have all the  
17 knowledgeable people in the room. If there's  
18 additional information or evidence you want to see  
19 that you don't feel we've satisfied or met  
20 criteria, we're happy to produce it. So please  
21 let us know.

22 HEARING OFFICER YANDOW: And I  
23 appreciate that. And, you know, as you know, OHS  
24 takes a very close look at everything that comes  
25 in, including all public comment. So we will look

1 at it, and we, you know, will certainly let you  
2 know.

3 So as far as a date for the Late-Files,  
4 when do you think you can have those?

5 MS. VOLPE: I'd say within the next two  
6 weeks. Some we can produce fairly quickly,  
7 others, you know, as was stated, some are in draft  
8 in terms of financials. So certainly we hope, we  
9 would like to have the record closed as soon as  
10 possible. So we're going to work diligently to  
11 get all of the Late-Files in as soon as possible,  
12 hopefully no later than two weeks.

13 HEARING OFFICER YANDOW: Okay. So  
14 we'll set a date for October 27th then. That's  
15 two weeks from today as the date for Late-Files to  
16 be filed.

17 MS. VOLPE: And would you like them all  
18 at once, or would you like them when we're able to  
19 produce them?

20 HEARING OFFICER YANDOW: I don't think  
21 it matters to me, but let me ask.

22 Brian, is there a preference?

23 MR. CARNEY: My preference would be all  
24 at once because we need them all anyway, and we  
25 can't really move forward without all of them. So

1 yes, piecemeal just makes it a little bit more  
2 difficult to keep track of.

3 HEARING OFFICER YANDOW: Right. And  
4 then they're probably all separate filings on the  
5 CON --

6 MR. CARNEY: Yes.

7 HEARING OFFICER YANDOW: -- on the  
8 portal. So all at once does make more sense as  
9 far as reviewing documents, so we'd appreciate  
10 that.

11 I do want --

12 MS. VOLPE: Now, the one that was the  
13 five-year service plan. Now, I mean, that is, if  
14 we can just talk about that for a moment. I  
15 thought we were going to just have an opportunity  
16 to talk about some of these so we can make sure  
17 we're responsive.

18 HEARING OFFICER YANDOW: Okay.

19 MS. VOLPE: I mean, obviously that  
20 product doesn't exist. You know, when we look at  
21 the five-year plan certainly we can, I think we  
22 have produced the Community Health Needs  
23 Assessment. We're already going to produce the  
24 behavioral health, the third-party plan that was  
25 done, but there is, just to be clear, there is no

1 five-year plan, and I don't think anyone would  
2 agree that that could be produced within 14 days.  
3 And I guess, again, we would ask, you know, what  
4 the rationale would be in order to see that as a  
5 reason for meeting the statutory criteria.

6 HEARING OFFICER YANDOW: Well, you  
7 know, that's our determination. And I understand  
8 your position. I mean, it's going to be part of  
9 my order. But 19a-639(A)(5), as part of the  
10 reasons you want to look at it, that, you know,  
11 have you demonstrated that the proposal will  
12 improve quality, accessibility and cost  
13 effectiveness. So does it improve quality? Does  
14 it improve accessibility? So we want to look at  
15 those items in addition to the other criteria in  
16 the statute.

17 MS. VOLPE: We agree, and those have  
18 been produced and will produce. To us that  
19 criteria and evidence of the same is different  
20 than a five-year plan, I guess. It could be  
21 encompassed in a five-year plan, but that's why I  
22 think this dialogue is important because, to the  
23 extent we have evidence to support it that isn't  
24 the exact evidence you're requesting, we want to  
25 produce it.

1 HEARING OFFICER YANDOW: Well, I think  
2 some of the questions I asked, you know, when we  
3 talked about, well, at this point in time what do  
4 you know, and it's like, well, we don't know  
5 what's going on in the future, but that does  
6 matter to OHS that this change is going to improve  
7 quality, accessibility, cost effectiveness. So  
8 how do things change in the -- you know, so what  
9 does that mean for the future? So that's what we  
10 need to look at.

11 Brian, I don't know if you want to  
12 follow up on that.

1 MS. VOLPE: Thank you.

2 HEARING OFFICER YANDOW: Any other  
3 questions, Attorney Volpe?

4 MS. VOLPE: We discussed the IMD and in  
5 terms of, you know, what would be responsive to  
6 it.

7 THE WITNESS (Weymouth): So can I ask a  
8 question about the independent monitor plan? What  
9 I offered to provide was the structured process  
10 that we've implemented to make improvements and  
11 demonstration of same, but I am not offering to  
12 provide the full independent monitor's report, and  
13 I just wanted to make that clear.

14 HEARING OFFICER YANDOW: So Brian, is  
15 this what you need in your assessment? Can you  
16 explain? I mean, my order will be my order, and  
17 what you respond to, I mean, you know, whether or  
18 not it fulfills the order, you know, we've yet to  
19 see. But Brian, what do you mean specifically on  
20 that?

21 MR. CARNEY: I'm sorry, could you give  
22 me that one more time?

23 THE WITNESS (Weymouth): Sure. What I  
24 offered during the independent monitor  
25 conversation was to provide you with the

1       structured process improvements that have taken  
2       place as a result of the independent monitor's  
3       work and our collaboration of same, but I did not  
4       offer to provide the detailed independent  
5       monitor's report.

6                    MR. CARNEY: So as long as I think it  
7       proves that you've resolved the issues and shown  
8       what the issues are and that quality is improved,  
9       I think that's probably going to be okay for us.  
10       Without looking at it though, I don't know what  
11       level of detail you're talking about, but it  
12       sounds like that would be a good start.

13                  HEARING OFFICER YANDOW: You know, we  
14       get the Late-Files and we may follow up if we need  
15       more information.

16                  MS. VOLPE: And just to be clear, I  
17       mean, these reports were provided to the  
18       Department of Public Health. There were regular  
19       meetings with the Department of Public Health on  
20       these issues. There was monitoring, there was a  
21       lot of dialogue. There was a decision by them not  
22       to extend. I mean, this isn't -- it's not that  
23       we're withholding anything. I mean, those are  
24       confidential information, they have HIPAA privacy  
25       issues in them. They talk about specific

1 incidents, how they're corrected, how they're  
2 dealt with. I mean, so -- and I've had this  
3 discussion with Roy, so Roy is aware.

4 HEARING OFFICER YANDOW: Yeah, so why  
5 don't you deal with Roy in that about how, you  
6 know, as far as how the documents are produced,  
7 the confidentiality. I'm sure you and Roy or you  
8 and Brian can, you know, if you have a question  
9 about how, you know, what kind of a document as  
10 far as the confidentiality and how things are  
11 produced. As far as what you produced to DPH, I  
12 mean, I'm the hearing officer. I have what I have  
13 in the record. So that's why I'm looking for  
14 these documents. You may have produced them to  
15 another state agency, but I have to go over -- and  
16 I've taken -- and that's why I made this long list  
17 of administrative documents that I would take  
18 administrative notice of thinking, oh, what else  
19 would be helpful for me.

20 So I'm just looking for the information  
21 so when findings are made that they are supported  
22 by the evidence. So that's -- you know, I'm not  
23 looking to dig deeper than we need to dig. I'm  
24 just trying to get the evidence that's going to  
25 support the findings that are needed for this

1 decision.

2 MS. VOLPE: And we want you to have  
3 access to everything. I think the challenge is  
4 that everything that gets in here is a matter of  
5 public record. And it's on the portal for anybody  
6 to open up and see. And so I think that's  
7 the rub. We want you to have it, we give you  
8 permission to go look at it at DPH, or, you know,  
9 if you can give us assurances that it wouldn't  
10 just be uploaded into, you know --

11 HEARING OFFICER YANDOW: I don't want  
12 to upload anything going public that shouldn't be  
13 public. If something is confidential and needs to  
14 be sealed, then you should, you know, file a  
15 motion that documents -- and then I'll have to  
16 make a ruling. I mean, if documents need to be  
17 sealed because of confidentiality, then that's  
18 what we'll have to do, or maybe they can just be  
19 redacted. If they're documents that can just be  
20 redacted, you know, then the public -- we  
21 certainly want to keep anything public that we  
22 can, but anything that is -- whether it's, you  
23 know, HIPPA or any other, you know, confidential,  
24 legal confidentiality reason to not, you know,  
25 produce something to the public, we certainly want

1 to be aware of that, and we certainly want to be  
2 mindful and we want to follow the law.

3 MS. VOLPE: Okay. Thank you.

4 HEARING OFFICER YANDOW: You're  
5 welcome.

6 Brian, does that take care of that?  
7 Roy?

8 MR. CARNEY: Yes.

9 HEARING OFFICER YANDOW: All right.  
10 Attorney Volpe, any other questions on the  
11 Late-Files?

12 MS. VOLPE: We clarified that it's  
13 Prospect CT -- ECHN. I think we're good. Thank  
14 you.

15 HEARING OFFICER YANDOW: Okay. So I'm  
16 going to just make one more statement and then  
17 we're going to take a short break, and then we'll  
18 come back and I'll give you a closing argument and  
19 then I'll close the record. But I just wanted to  
20 make you aware, as I said before the public  
21 comment, that I did on the last break review, I  
22 reviewed the statutes, and I reviewed the CON  
23 portal on the documents that were filed and that  
24 this is a hearing under 19a-639(a)(2). And so we  
25 follow the UAPA, but a hearing under (F)(2) is not

1 a contested case. So I wanted to clarify that.  
2 And you can certainly make any legal argument you  
3 want as part of your closing argument when we come  
4 back, okay?

5 MS. VOLPE: You don't want to hear that  
6 now? I wasn't --

7 HEARING OFFICER YANDOW: Go ahead. You  
8 can do it. All right. Go ahead.

9 MS. VOLPE: I mean, our position is  
10 that it should be considered a contested case  
11 because we want to reserve all of our procedural  
12 rights to appeal this, if need be. And in order  
13 for it to be considered under Chapter 54 of the  
14 statutes in Section 19a-390(a) -- 639(a), it's if  
15 there is a third-party that meets the criteria  
16 that's requested a hearing, then it would be  
17 considered a contested case. And in the docket  
18 there was a public hearing request number one as  
19 Exhibit G in the docket from Hockanum Valley  
20 Community Council. They made a request, Please be  
21 advised that the CEO of Hockanum Valley Community  
22 Council located in Vernon, I represent an entity  
23 with five or more individuals. In accordance with  
24 Connecticut General Statutes 19a-639(a)(E), I  
25 respectfully request the Office of Health Strategy

1 hold a public hearing with respect to the  
2 referenced docket number. And also the Town of  
3 Vernon also put a request in. So we were  
4 proceeding that this was, you know, going to be  
5 handled as a contested case. Really everything  
6 has been done as if it is. I mean, it's just a  
7 question of --

8 HEARING OFFICER YANDOW: I've certainly  
9 given you every right during the hearing that a  
10 party would get under the UAPA, but after looking  
11 at the statute and looking at the notice of  
12 hearing and I saw that the hearing was noticed as  
13 an (F)(2) as 19a-639(a)(F)(2), it's not a  
14 contested case, but I certainly will, before I  
15 issue the final if I need to reconsider that, but  
16 at this point right now my ruling is it's not a  
17 contested case; it's an (F)(2) hearing. But based  
18 on your argument, I will certainly go back and  
19 review, but my order stands at this point that it  
20 is not a contested hearing.

21 MS. VOLPE: Okay, because the request  
22 was made as such under (E), so I would ask that  
23 you would look at Exhibit G in the docket on Bates  
24 stamp, they're both in there.

25 HEARING OFFICER YANDOW: I will

1 reconsider my ruling after I review, if I need to,  
2 but as it is right now the notice is you were  
3 noticed for an (F)(2) hearing, but I will -- I  
4 appreciate your argument.

5 MS. VOLPE: And it was within the  
6 statutory time frame when the requests were made.

7 HEARING OFFICER YANDOW: I have to look  
8 at all of that so --

9 MS. VOLPE: Okay.

10 HEARING OFFICER YANDOW: It's a little  
11 more -- it's a legal question so --

12 MS. VOLPE: Understood.

13 HEARING OFFICER YANDOW: But anyhow, my  
14 ruling has been made. Okay. So I want to take a  
15 break, and then I want to come back and see if you  
16 have any kind of a closing argument, and then I'll  
17 close the hearing. So let's take it to 3:50,  
18 okay, 12 minutes. All right?

19 MS. VOLPE: Thank you.

20 (Whereupon, a recess was taken from  
21 3:38 p.m. until 3:51 p.m.)

22 HEARING OFFICER YANDOW: Attorney  
23 Volpe, are you there?

24 MS. VOLPE: Yes, we are.

25 HEARING OFFICER YANDOW: Okay. Do you

1 have a closing argument?

2 MS. VOLPE: Yes, we do. We want to  
3 again direct OHS that on the 12 statutory criteria  
4 that are required to be met for purposes of  
5 approving a CON, it is noted that of all of the 12  
6 criteria you don't necessarily have to meet each  
7 and every one, but this application does. And if  
8 you refer to Bates stamps 258 through on Exhibit B  
9 of the prefile testimony of Ms. Weymouth, there is  
10 a crosswalk of all the evidence and data  
11 supporting each and every criteria outlined and  
12 required under the statute. So we would direct  
13 you to that.

14 We also, Ms. Weymouth has some closing  
15 remarks that she'd like to make. And before that,  
16 I do want to say, you know, part of this is the  
17 requirement that the beds, that Rockville be  
18 considered a satellite under Manchester's license.  
19 And for purposes of that, the beds in the  
20 community are the beds in the community. No other  
21 applicant has been required to reduce their bed  
22 capacity. We are continually reviewing community  
23 health needs and the assessments. If tomorrow  
24 it's determined there's a dire need for  
25 rehabilitation beds in the community, we want to

1 have the ability to ramp up and fill that need  
2 and, you know, we staff for the bed levels that  
3 are required.

4 So again, if it's an issue of access,  
5 we don't know why we would ever want to be in a  
6 position of not having beds available in this  
7 community that have been in existence in this  
8 community.

9 And as we noted, you know, we continue  
10 to work with various state agencies on filling  
11 need and then ensuring access in this community,  
12 and there's issues going on right now where we're  
13 at work for that. So can't emphasize enough on  
14 being in a position to maintain our current bed  
15 availability.

16 And again, we conclude by stating that  
17 we've met all the statutory criteria. There's  
18 evidence in the docket and through the testimony  
19 today as well as the presentation and certainly  
20 additional information in the proposed Late-Files  
21 to serve as evidence to support approval under the  
22 statutory criteria.

23 And just I would ask, respectfully  
24 request that you revisit that issue on the  
25 contested case. You know, we do feel we've met

1 the statutory criteria for that as well within the  
2 time frames and the trigger. And now I'd like to  
3 turn it over to Mrs. Weymouth.

4 THE WITNESS (Weymouth): Thank you.

5 MS. VOLPE: Thank you.

6 THE WITNESS (Weymouth): For the past  
7 100 years Rockville General Hospital and  
8 Manchester Memorial Hospital have been treasured  
9 health care resources for the benefit of the  
10 people across the Eastern Connecticut region.  
11 We've operated as a system for the past 25 years,  
12 and our request to consolidate licenses and have  
13 Rockville be a satellite under Manchester Memorial  
14 Hospital's license is to improve the utilization  
15 of health care resources in an efficient and  
16 cost-effective manner. This proposal does not  
17 involve the termination of any health care  
18 services at either hospital site. This  
19 application will improve the quality by ensuring  
20 seamless patient transfers with enhanced  
21 coordination of care between physicians and  
22 hospital site locations. The billing process will  
23 also be consolidated which will improve our  
24 patient experience. Service lines, in particular  
25 behavioral health beds, will be able to be

1 expanded under a consolidated license.

2 And again, as I referenced earlier,  
3 this CON application is not a request to close  
4 Rockville General Hospital. It is not a request  
5 to terminate services at Rockville. It is not a  
6 request to transition all Rockville patients to  
7 Manchester. And it is not a request that  
8 negatively impacts access to services. It is not  
9 a request that results in adverse financial impact  
10 to patients or payors, in fact, in many cases it's  
11 just the opposite.

12 We thank you for your time today and  
13 for your consideration, and I respectfully request  
14 that you approve our CON application to benefit  
15 the people across Eastern Connecticut. Thank you.

16 HEARING OFFICER YANDOW: Thank you.  
17 Attorney Volpe, anything else?

18 MS. VOLPE: That's it. That concludes  
19 our --

20 HEARING OFFICER YANDOW: I think I lost  
21 the audio.

22 MS. VOLPE: I said that concludes our  
23 presentation.

24 HEARING OFFICER YANDOW: Okay. Great.  
25 Well, I want to thank everyone for attending

1 today, the applicants, the public, and I also want  
2 to thank the OHS team today. The hearing is  
3 hereby adjourned. Of course the record remains  
4 opened, as previously stated. And when the record  
5 is closed, you will receive, you know, official  
6 notice. So again, the hearing is adjourned, and  
7 thank you very much.

8 (Whereupon, the witnesses were excused  
9 and the hearing adjourned at 3:56 p.m.)

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## **CERTIFICATE FOR REMOTE HEARING**

I hereby certify that the foregoing 186 pages are a complete and accurate computer-aided transcription of my original stenotype notes taken of the Hearing for the Office of Health Strategy held by Remote Access in Re: DOCKET NO: 20-32405-CON, CONSOLIDATION OF HOSPITAL LICENSES AND THE INCREASE IN THE LICENSED BED CAPACITY OF A HEALTH CARE FACILITY by PROSPECT ECHN, INC.; PROSPECT MANCHESTER HOSPITAL, INC.; PROSPECT ROCKVILLE HOSPITAL, INC., which was held remotely before JOANNE V. YANDOW, ESQ., HEARING OFFICER, on October 13, 2021.

Lisa L. Warner, CSR 061  
Court Reporter  
BCT REPORTING LLC  
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PLAINVILLE, CONNECTICUT 06062

1                   **I N D E X**

2                   **WITNESSES: (Sworn on page 17)**

3                   DEBORAH WEYMOUTH  
4                   MARC BRUNETTI  
5                   JAMES CASTELLONE  
6                   PAUL GOLINO  
7                   DANIEL DELGALLO

6	EXAMINERS:	COMMENCED ON PAGE
7	Ms. Yandow	48
8	Mr. Carney	54
9	Ms. Volpe	65
10	Mr. Wang	72
11	Mr. Ciesones	95

13                   **OHS EXHIBITS**

14                   **(Received in evidence)**

15	EXHIBIT	PAGE
16	A through Q	7

17                   **LATE-FILED EXHIBITS**

18                   **LATE-FILE DESCRIPTION**

- 1                   Five-year health care services plan for Manchester Memorial Hospital, Rockville General Hospital and Prospect ECHN
- 2                   Documentation of future bed utilization at both hospitals.
- 3                   Documentation of the IMD reimbursements and annual reimbursements regarding the federal threshold and the related behavioral health services

1      **I n d e x: (Cont'd)**

2      **LATE-FILE DESCRIPTION**

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4      4      The fall 2020 Behavioral Health  
Needs Assessment conducted by  
outside consultants

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6      5      - Documentation on quality  
improvement activities, for example,  
monthly meetings, meeting minutes,  
metrics and action plans  
- The overall process and program  
documentation for quality improvement.  
- Structured action plan on how the  
hospitals address the consent order

7

8      6      An updated financial Worksheet B  
for each of the hospitals and for ECHN

9

10     7      Internal financial statements for  
2021 for Rockville, Manchester and  
Prospect ECHN

11

12     8      Most recent Prospect Medical  
Holdings audited financial statements

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14     9      Documentation that the transfers  
between MMH and RGH results in two co-pays

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