

1 STATE OF CONNECTICUT
2 OFFICE OF HEALTH STRATEGY

3
4 DOCKET NO: 20-32405-CON

5 CONSOLIDATION OF HOSPITAL LICENSES AND THE
6 INCREASE IN THE LICENSED BED CAPACITY OF A
HEALTH CARE FACILITY

7 by

8 PROSPECT ECHN, INC.
9 PROSPECT MANCHESTER HOSPITAL, INC.
PROSPECT ROCKVILLE HOSPITAL, INC.

10
11 VIA ZOOM AND TELECONFERENCE

12
13 Public Hearing held on Wednesday, October 13,
2021, beginning at 10:05 a.m. via remote access.

14
15 H e l d B e f o r e:

16 JOANNE V. YANDOW, ESQ., Hearing Officer

17 Administrative Staff:

18 BRIAN CARNEY, Planning specialist, CON
19 Supervisor

20 RUONAN ROY WANG, Associate Research Analyst

21 RONALD CIESONES, Principal Health Care
Analyst

22 LESLIE GREER, Community Outreach Coordinator

23
24
25 Reporter: Lisa L. Warner, CSR #061

1 **A p p e a r a n c e s :**

2
3 **For the Applicant:**

4 BERSHTEIN, VOLPE & MCKEON P.C.

5 900 Chapel Street, 11th Floor

6 New Haven, Connecticut 06510

7 BERSHTEIN, VOLPE & MCKEON P.C.

8 BY: MICHELE M. VOLPE, ESQ.

9 KATHLEEN GEDNEY-TOMMASO, ESQ.

10 **Witnesses:**

11 DEBORAH WEYMOUTH, Chief Executive Officer, ECHN

12 MARC BRUNETTI, Chief Operating Officer and Senior
13 Vice President Patient Care Services, ECHN

14 JAMES CASTELLONE, M.D., MBA, Chief Medical Officer
15 and Senior Vice President of Medical Affairs, ECHN

16 PAUL GOLINO, Chief Financial Officer, ECHN

17 DANIEL DELGALLO, Chief Strategy Officer and Senior
18 Vice President, Service Line Development and
19 Growth, ECHN

20 **Public Speakers:**

21 MAYOR JAY MORAN, Town of Manchester

22 SENATOR SAUD ANWAR

23 BOB CARROLL, M.D., Chair and Medical

24 Director, ECHN Department of Emergency

25 Medicine

 MELISSA OSBORNE

 DREW CRANDALL, ECHN Advisory Board

 GLEN MALONEY

 CHRISTEN ELLIS

 TERRY MEADOWS

 *All participants were present via remote access.

1 (The hearing commenced at 10:05 a.m.)

2 HEARING OFFICER YANDOW: This is a
3 public hearing before the Office of Health
4 Strategy's Health Systems Planning Unit, also
5 referred to as HSP. Today is October 13, 2021.
6 Before me is a Certificate of Need Application
7 filed by the following three applicants: Prospect
8 Rockville Hospital, Inc.; Prospect Manchester
9 Hospital, Inc.; and Prospect ECHN, Inc. This is
10 Docket No: 20-32405-CON. Public Act 21-2, Section
11 149, effective July 1, 2021, authorizes an agency
12 to hold a public hearing by means of electronic
13 equipment.

14 In accordance with the public act, any
15 person who participates orally in an electronic
16 meeting shall make a good faith effort to state
17 your name and title at the outset of each occasion
18 that the person participates orally during an
19 uninterrupted dialogue or series of questions and
20 answers.

21 We ask that all members of the public
22 mute the device that they are using to access the
23 hearing and silence any additional devices that
24 are around them.

25 My name is Joanne V. Yandow. Victoria

1 Veltri, the executive director of the Office of
2 Health Strategy, has designated me to serve as the
3 hearing officer for this matter to rule on all
4 motions and recommend findings of fact and
5 conclusions of law upon completion of the hearing.
6 Office of Health Strategy staff is here to assist
7 me in gathering facts related to this application
8 and will be asking some of the questions today.

9 I'm going to ask each staff person
10 assisting with questions today to identify
11 themselves with their name, spelling of their last
12 name, and their OHS title. Orders of questions
13 will go in the order so we can go Brian, Roy and
14 Ron.

15 MR. CARNEY: Good morning, my name is
16 Brian Carney, C-a-r-n-e-y, and I'm a planning
17 specialist and the CON supervisor at the Office of
18 Health Strategy.

19 MR. WANG: Good morning. My name is
20 Ruonan Roy Wang, last name W-a-n-g, and I'm an
21 associate research analyst at the Office of Health
22 Strategy.

23 MR. CIESONES: Hi, my name is Ron
24 Ciesones, C-i-e-s, as in "Susan," o-n-e-s. And
25 I'm a principal health care analyst with the

1 Office of Health Strategy.

2 HEARING OFFICER YANDOW: Thank you.
3 The Certificate of Need process is a regulatory
4 process, and as such, the highest level of respect
5 will be accorded to the parties, members of the
6 public, and our staff. Our priority is the
7 integrity and transparency of this process.
8 Accordingly, decorum must be maintained by all
9 present during these proceedings.

10 This hearing is being recorded. It
11 will be transcribed. All documents related to
12 this hearing that have been or will be submitted
13 to the Office of Health Strategy are available for
14 review through our CON portal, which is accessible
15 on the Office of Health Strategy's CON webpage.

16 In making my decision, I will consider
17 and make written findings in accordance with
18 Section 19a-639 of the Connecticut General
19 Statutes.

20 At this time I will ask staff to refer
21 to the table of record that is in the CON portal,
22 the documents that have been identified.

23 Brian, do you want to read those in, or
24 can you tell us what exhibits are there?

25 MR. CARNEY: Sure. At this time I'd

1 like to read into the record Table of Record
2 Exhibits A through Q.

3 HEARING OFFICER YANDOW: Are you going
4 to read them into the record or you just --

5 MR. CARNEY: We generally typically
6 just do that and then we ask if there's any
7 objections to any of the exhibits and let counsel
8 respond.

9 HEARING OFFICER YANDOW: Okay. So I
10 don't know, so counsel, Attorney Volpe, have you
11 reviewed those records?

12 MS. VOLPE: I've had the opportunity to
13 review the record. Thank you. I just want to
14 confirm, Q is our PowerPoint presentation; is that
15 correct, Mr. Carney?

16 MR. CARNEY: Yes, it says applicant's
17 visual exhibit?

18 MS. VOLPE: Correct.

19 MR. CARNEY: Yes.

20 MS. VOLPE: Okay. And then we had
21 provided just a brief email comment yesterday. I
22 think two of the exhibits were flipped, F and G.
23 Ruonan, did you get that?

24 MR. WANG: I did receive that, and it
25 will be corrected in the final table of record.

1 MS. VOLPE: Okay. Very good. And then
2 just to comment on the hearing agenda and the
3 footnote, we just want to confirm that public
4 comment will commence at, it's proposed at 2.
5 There was a 4 o'clock notation. I just wanted to
6 confirm.

7 MR. WANG: Correct and --

8 HEARING OFFICER YANDOW: It is at 2.

9 MR. WANG: That has been updated. In
10 the hearing agenda in the portal at the moment
11 labeled Exhibit M reflects the correct time.

12 MS. VOLPE: Okay. Thank you. That's
13 all I have, Hearing Officer.

14 HEARING OFFICER YANDOW: Okay. Thank
15 you. So all those Exhibits A through -- Brian,
16 it's A through G, that includes the PowerPoint?

17 MR. CARNEY: A through Q.

18 HEARING OFFICER YANDOW: A through Q,
19 I'm sorry. A through Q are all entered as full
20 exhibits.

21 (Exhibits A through Q: Received in
22 evidence.)

23 HEARING OFFICER YANDOW: Okay. In
24 accordance with 4-178 of the general statutes,
25 parties are hereby noticed that I may take

1 judicial notice of the following documents: The
2 state facilities plan; OHS acute care hospital
3 discharge database; hospital reporting system
4 financial data; bed need methodology; all-payor
5 claims database claims data, also known as APCD;
6 Prospect ECHN legal chart as of 9/30/2020;
7 Prospect ECHN officers and directors, filed
8 February 28, 2021; and the Office of Health Care
9 access final decision, Docket No. 15-32016-486
10 regarding transfer of assets of ECHN, Inc. to
11 Prospect Medical Holdings, Inc. These documents
12 are within the agency's specialized knowledge.

13 Mr. Carney, are there any other
14 exhibits to enter into the record?

15 MR. CARNEY: No, Attorney Yandow, not
16 that I'm aware of.

17 HEARING OFFICER YANDOW: Attorney
18 Volpe, I believe anything is on the portal
19 regarding some of these administrative notice
20 documents, you've probably seen those on there,
21 correct, and the others are filed at Office of
22 Health Care Access.

23 MS. VOLPE: Yes. And we'd also like to
24 respectfully request the office to take
25 administrative notice of some docket numbers. And

1 would you like us to do that now, Hearing Officer,
2 or would you like --

3 HEARING OFFICER YANDOW: Well, give me
4 the -- so what are the docket numbers and what are
5 the names of the decisions?

6 MS. VOLPE: Certainly. So my name is
7 Michele Volpe.

8 HEARING OFFICER YANDOW: No, no, no,
9 the name of the docket. So in addition to the
10 number, could you give me the parties and the
11 docket?

12 MS. VOLPE: Absolutely. So what would
13 you like first, the party name or the docket,
14 what's your preference?

15 HEARING OFFICER YANDOW: However you
16 give it is fine. I just want to put it together.

17 MS. VOLPE: Absolutely. So we'd like
18 you to take administrative notice of Docket No.
19 04-30280, and that's regarding the consolidation
20 of hospital operations under a single hospital
21 license for Bradley Memorial and New Britain
22 General Hospital, and that was approved pursuant
23 to an agreed settlement dated March 24, 2005.

24 We'd also like you to take
25 administrative notice of Docket No. 12-31747

1 regarding the Yale New Haven Hospital's
2 acquisition of Saint Raphael Health Care System,
3 and that was approved pursuant to agreed
4 settlement dated June 27, 2012. Yale acquired
5 Saint Raphael, and Saint Raphael's license was
6 relinquished and added as a satellite campus under
7 the Yale New Haven Hospital license.

8 And then Docket No. 13-31859, and that
9 was regarding the termination of New Milford
10 Hospital's separate license and the acquisition of
11 New Milford Hospital's licensed beds by Danbury
12 Hospital as approved in the agreed settlement
13 dated June 9, 2014. That was, New Milford
14 Hospital and Danbury Hospital were owned by the
15 same parent, similar to our situation, and New
16 Milford hospital operates currently as a satellite
17 campus under Danbury Hospital which is now part of
18 the Nuvance system.

19 And lastly, we'd like you to take
20 administrative notice on Docket No. 18-32270, and
21 that's the transfer of ownership of Milford
22 Hospital to Bridgeport Hospital and the
23 consolidation of those licenses where Milford
24 Hospital relinquished its license and was placed
25 under Bridgeport Hospital's license, and that is

1 approved as an agreed settlement dated June 19,
2 2019.

3 HEARING OFFICER YANDOW: Okay. So
4 noted. Are there any other OHCA decisions or
5 agreements regarding ECHN, Rockville Hospital or
6 Manchester Hospital that you're aware of the
7 docket numbers for, either an agreement or a final
8 decision?

9 MS. VOLPE: Yes. I mean, there are
10 numerous ones. The most recent ones deal with
11 certain waivers that were put in place for COVID
12 as well as specific determinations that have come
13 before the Office of Health Strategy recently
14 regarding bed utilization and behavioral health.
15 So if you'd like us to get you those docket
16 numbers, we certainly can.

17 HEARING OFFICER YANDOW: Anything
18 specific to a so-called, and I'll put it in terms
19 of the term you use in the application, as far as
20 a consolidation of Rockville and Manchester or any
21 kind of termination of any services with Rockville
22 or Manchester Hospitals?

23 MS. VOLPE: No, we have not had any
24 termination of service. We did have an outpatient
25 facility in Glastonbury that is subject to a CON

1 that has been deemed complete, and we're waiting
2 on a decision. Those are for services that are
3 offered in multiple outpatient locations within
4 our service area. And that is before OHS
5 currently, and we've been waiting on a decision.
6 We can certainly get you the docket numbers.

7 HEARING OFFICER YANDOW: So nothing
8 specific to, similar to this one where Rockville
9 and Manchester tried to come under the same
10 license?

11 MS. VOLPE: No. This is the current
12 application on the docket number that's before
13 you, this is the only CON that has been put forth
14 to my knowledge.

15 THE COURT REPORTER: Madam Hearing
16 Officer.

17 HEARING OFFICER YANDOW: Yes.

18 THE COURT REPORTER: This is the court
19 reporter. They're a little difficult to hear.

20 HEARING OFFICER YANDOW: They are.

21 THE COURT REPORTER: So I don't know if
22 there's anything they can do about it. I did
23 fine, but I just want to make sure that you're
24 aware of that, and that I'm not the only one --

25 HEARING OFFICER YANDOW: Yeah. I mean,

1 can you do anything with the mics? I don't know
2 why. I don't know if the mic is at a distance, or
3 maybe when you're speaking. Is there anything you
4 can do to -- I mean, I know, your video is a
5 little blurry too, but the audio isn't very clear.

6 MS. VOLPE: We'll make sure we speak
7 up. Is that better?

8 THE COURT REPORTER: That was
9 definitely better.

10 MS. VOLPE: Okay.

11 HEARING OFFICER YANDOW: We have one
12 mic on a computer there, is that how it's working?

13 MS. VOLPE: Do we need to repeat
14 anything for you or the court reporter?

15 THE COURT REPORTER: No, not as of yet,
16 but I just wanted to make sure before we got going
17 that you're aware that you're a little garbled
18 over there. Thank you.

19 MS. VOLPE: I appreciate that.

20 HEARING OFFICER YANDOW: And Lisa,
21 court reporter, I see your name comes up as Lisa;
22 is that correct?

23 THE COURT REPORTER: Yes, that's right.

24 HEARING OFFICER YANDOW: So please,
25 yeah, don't hesitate to certainly interrupt and

1 let us know if you're not getting what you need.

2 THE COURT REPORTER: All right. I
3 appreciate that. Thank you.

4 HEARING OFFICER YANDOW: You're
5 welcome.

6 Okay. And I just wanted to make
7 everyone aware too, so I am holding the hearing
8 from my end in my state office. So if it looks
9 like I'm not looking at you, the camera is above
10 the computer, so I'm looking at the screen. So I
11 don't want anyone to think I'm not paying
12 attention to what is being said, but I am
13 carefully watching every person that gets up.
14 It's one of the things we have to deal with with
15 remote hearings.

16 Public comment taken during the hearing
17 will likely go in the order established by OHS
18 during the registration process, however, I may
19 allow public officials to testify out of order.
20 Either I or another OHS staff person will call
21 each individual by name when it is his or her turn
22 to speak. And as Attorney Volpe mentioned
23 earlier, public comment starts at 2 p.m.

24 Okay. Attorney Volpe, I know -- you're
25 the only counsel today; is that correct?

1 MS. VOLPE: Me and one of my law
2 partners, Kate Gedney-Tommaso, also filed an
3 appearance and we're available, but I'm the one
4 presenting today --

5 HEARING OFFICER YANDOW: All right.
6 Thank you.

7 MS. VOLPE: -- on behalf of the
8 applicant. Thank you.

9 HEARING OFFICER YANDOW: Now, can you
10 just identify all the individuals by name and
11 title who are going to testify today on behalf of
12 the application? Each should turn their camera on
13 as they are identified. And once we get them all
14 there, I can swear them in and administer the
15 oath. So if we could have each of them -- are all
16 your witnesses on, available?

17 MS. VOLPE: Yes, they're all here and
18 present and ready to adopt their prefile testimony
19 and be sworn in.

20 HEARING OFFICER YANDOW: Okay. So
21 could you have them each now identify themselves,
22 spell their name, if they haven't done that
23 already, and also give their titles, please?

24 MS. VOLPE: Certainly.

25 (Pause.)

1 MARC BRUNETTI: My name is Marc
2 Brunetti. I'm the chief operating officer and
3 senior vice president of patient care services at
4 ECHN.

5 HEARING OFFICER YANDOW: Can you spell
6 your last name, please.

7 MARC BRUNETTI: B, as in "boy,"
8 r-u-n-e-t-t-i. And my first name is spelled with
9 a "C."

10 HEARING OFFICER YANDOW: And who else
11 do we have there that will be testifying? I will
12 swear you in all at once.

13 JAMES CASTELLONE: I'm Dr. James
14 Castellone, C-a-s-t-e-l-l-o-n-e. And I'm the
15 chief medical officer and senior vice president
16 for medical affairs.

17 HEARING OFFICER YANDOW: Okay. And we
18 have Mr. Golino. Are you going to testify?

19 PAUL GOLINO: Yes, I am.

20 HEARING OFFICER YANDOW: Okay. Could
21 you just state your name for the record, please.

22 PAUL GOLINO: Sure. My name is Paul
23 Golino, spelled G-o-l-i-n-o, and I am the chief
24 financial officer for ECHN, the applicant.

25 HEARING OFFICER YANDOW: Okay. And,

1 Ms. Weymouth, if you wouldn't mind again, please.

2 DEBORAH WEYMOUTH: Certainly. Deborah
3 Weymouth, W-e-y-m-o-u-t-h, chief executive
4 officer, ECHN, the applicant. And we have one
5 more.

6 DANIEL DELGALLO: Good morning, my name
7 is Daniel DelGallo, D-e-l-G-a-l-l-o. I am the
8 chief strategy officer and senior VP of service
9 line development and growth. I do not have
10 written testimony to present, but I will be
11 testifying.

12 HEARING OFFICER YANDOW: All right. If
13 we could just zoom back a little bit so I can see
14 all the faces. Let me get who I can see. I just
15 need to get you all in the camera to take your
16 oath. That works, yeah. Thanks.

17 D E B O R A H W E Y M O U T H ,

18 M A R C B R U N E T T I ,

19 J A M E S C A S T E L L O N E ,

20 P A U L G O L I N O ,

21 D A N I E L D E L G A L L O ,

22 having been first duly sworn (remotely) by
23 Hearing Officer Yandow, testified on their
24 oaths as follows:

25 HEARING OFFICER YANDOW: Okay. Thank

1 you. Now, in giving your testimony, again, you're
2 going to need to make sure you state your name.
3 Since we're not all sitting on a -- coming up to a
4 witness chair, for purposes of the public and for
5 recording, please identify who you are.

6 And Attorney Volpe, of course, when
7 each one gets up, please have them adopt their
8 submitted testimony on the record.

9 Okay. Counsel, I have a few questions
10 for you before we start, some legal questions.
11 So, your application is seeking the following
12 three items: One, the consolidation of the
13 hospital licenses for Rockville General Hospital
14 and Manchester Memorial Hospital. Two, an
15 increase in licensed bed capacity for Manchester
16 Memorial Hospital. And three, Manchester Memorial
17 Hospital's acquisition of Rockville General
18 Hospital's advanced imaging equipment.

19 Now, regarding items two and three
20 regarding the increased bed capacity and the
21 imaging equipment, you appropriately cite the
22 relevant sections of 19a-638 in the application.
23 However, regarding the consolidation, you know, my
24 power is, you know, an application is filed is
25 what is under 19a-638. So I'm sure, as you've

1 seen in some of the decisions that you've asked
2 that we take administrative notice on, even when
3 things result in a consolidation, this is looked
4 under, well, under one of two items under 19a-638.
5 Under Section (5), (a)(5), "The termination of
6 inpatient or outpatient services offered by a
7 hospital, including, but not limited to, the
8 termination by a short-term acute care general
9 hospital or children's hospital of inpatient and
10 outpatient mental health and substance abuse
11 services." And there's also (2), "A transfer of
12 ownership of a health care facility." As you saw
13 that I administratively noticed the structure of
14 ECHN.

15 So if you could, I'm going to ask you
16 for an opening statement, and if you could include
17 in that opening statement whether this is a
18 transfer of ownership of a health care facility.
19 And refer to any documents you may need to, and of
20 course ask, if we need any followup, you can
21 certainly ask your witnesses, or if it's the,
22 since it was identified in other decisions which
23 resulted in the so-called consolidation, it was a
24 termination of a hospital license, which in this
25 case, you know, would be terminating the Rockville

1 General Hospital license. So, if you can address
2 that in your opening statement.

3 MS. VOLPE: Sure, I can address that
4 now, if you'd like, if that would be helpful.

5 HEARING OFFICER YANDOW: Okay. Great.
6 Thank you.

7 MS. VOLPE: Yes. It's not a transfer
8 of a health care facility. Both hospitals are
9 currently under a single parent which is ECHN. It
10 is a request to have the license terminated and
11 the existing bed capacity in the community all
12 fall under one single hospital license, and that
13 being Manchester. So I think that answers your
14 first question and that's helpful. So it is not a
15 transfer of a health care facility or ownership.
16 As I stated, they're under the same parent.

17 And the forms with OHS have sort of
18 evolved, rightly so, and changed over time. And,
19 you know, while it is noted as an increase in
20 hospital beds, I just obviously want to make clear
21 for everyone that we're not looking for an
22 increase, for instance, like you would think in a
23 traditional practical sense. It's referred to as
24 an increase because the existing beds in the
25 service area that are under Rockville's license

1 will be -- are proposed, and we're asking for
2 approval that those be listed on the Manchester
3 license. So it's not sort of an increase in bed
4 capacity, if you will. We view it more as a
5 consolidation in allowing all the beds to be shown
6 under the hospital license. And certainly we will
7 be filing with DPH and have them informed and are
8 aware of the protocol in terms of the licensure
9 steps as they relate to the Department of Public
10 Health.

11 We do, since we will be giving up the
12 license under Rockville, we want to make sure that
13 the imaging equipment is properly shown for CON
14 purposes under Manchester Hospital, and that's why
15 the supplemental imaging equipment forms were
16 provided and complied with. So I think that --

17 And to your last point, we are not
18 proposing any termination of services. And I
19 think that's been noted in the application and in
20 prefile testimony. To the extent that we would be
21 looking to terminate a service at any location,
22 even if we maintain that service at one and not
23 the other, we would certainly come before this
24 commission again and submit approval and a
25 Certificate of Need application before the Office

1 of Health Strategy if we were to terminate any
2 service. So that's not before you today.

3 HEARING OFFICER YANDOW: Okay. Great.
4 So could I have a -- I thank you for that -- an
5 opening statement, just a little brief summary of
6 what your presentation is today?

7 MS. VOLPE: Sure, absolutely. First of
8 all, I want to take this time to thank the Office
9 of Health Strategy staff. This application has
10 been a long time coming, and they've had to deal
11 with it through a global pandemic. So we're very
12 appreciative for that. And we're appreciative to
13 be able to be before you today, Hearing Officer
14 Yandow. We know you have experience in these
15 applications, in particular, what we call
16 licensure consolidation, others may call licensure
17 termination. So we are grateful that you're our
18 hearing officer today and are very fortunate for
19 that.

20 We also want to note that the
21 application before you today is substantially
22 similar to other CONs that have been approved by
23 OHS and its predecessor OHCA. The applicants, as
24 I stated earlier, are not adding bed capacity to
25 the service area, rather, we're consolidating the

1 existing beds under one license. This is not a
2 new concept or one of first impression for the
3 state. A transition to a single license hospital
4 has been implemented at least four other times in
5 general hospitals in Connecticut with eight
6 operating hospitals under the same model, the
7 first dating back nearly two decades ago.

8 We already asked for you, and we
9 respectfully request, that you take administrative
10 notice of those prior CONs. We recognize and
11 appreciate that the Office of Health Strategy does
12 not necessarily take into account precedent, but
13 we do feel that taking administrative notice of
14 those dockets would be helpful in this regard, as
15 again, this is not an area of first impression for
16 the State of Connecticut.

17 Rockville and Manchester Hospital have
18 already been operating for decades under the ECHN
19 health system. The process began nearly three
20 decades ago in 1995, and together they've been
21 working as one regional health system. Both
22 hospitals were acquired pursuant to the docket
23 number you took administrative notice of in 2015
24 by Prospect Medical and continue to operate as one
25 single health system under the Eastern Connecticut

1 Health Network.

2 Licensure consolidation is really the
3 next natural progression in sort of a long history
4 of having these two institutions work together in
5 order to deliver high quality cost effective care,
6 being very conscious of being able to do this in a
7 manner that preserves resources so we are able to
8 respond to the community and its needs.

9 The application sets forth in detail
10 outlining data and the benefits of a single
11 hospital license. The prefile testimony and the
12 presentation before you today, as well as all the
13 detail in the filed application which is hundreds
14 of pages long, supports that this is in the best
15 interest of the community and all health care
16 stakeholders.

17 So I hope I've addressed all of your
18 questions and concerns with my opening statement.
19 At this time I'd like to introduce Ms. Deborah
20 Weymouth. As she stated, she's the CEO of ECHN.
21 She's here to adopt her prefile testimony, and
22 she'll introduce the individuals who, again, will
23 be speaking today, and then we'll conclude our
24 applicant presentation with a PowerPoint that Ms.
25 Weymouth will present to you. Thank you.

1 HEARING OFFICER YANDOW: You're
2 welcome. So I just want to make you aware too.
3 So the questioning, we will be following up. I
4 may interject a question, Attorney Volpe, while
5 you're asking if there's something that I want to
6 address while it's on the table. But we will be
7 following up after you present all your evidence
8 with our own questions from reviewing the
9 application. But I do want to make all witnesses
10 and counsel aware that some of these questions you
11 may find, gee, I already answered that or that was
12 in the application, but we just want to make sure
13 that we have clarity for purposes of the record
14 and for the public.

15 MS. VOLPE: Absolutely.

16 HEARING OFFICER YANDOW: So if you feel
17 you've already answered, just please go ahead and
18 answer the question again.

19 MS. VOLPE: Absolutely. Thank you. We
20 will.

21 THE WITNESS (Weymouth): Thank you and
22 good morning. As Attorney Volpe just mentioned, I
23 too would like to thank the Office of Health
24 Strategy for the time and resources put into this
25 application. And we will take this opportunity to

1 present an overview of Eastern Connecticut Health
2 Network's CON application and request for the
3 consolidation of hospital licenses.

4 I hereby adopt my prefile testimony,
5 and at this point would like to introduce my
6 fellow colleagues who will be presenting. First
7 with Paul Golino who has been introduced, I
8 believe, but go ahead, Paul.

9 THE WITNESS (Golino): Hello. My name
10 is Paul Golino. I am the chief financial officer
11 of ECHN. And I would like to adopt my prefile
12 testimony.

13 Do you want me to actually go through
14 and read?

15 THE WITNESS (Weymouth): Yes.

16 THE WITNESS (Golino): So there are
17 many benefits that are derived from the proposed
18 single license model. First is a patient who
19 accessed care at both Manchester and Rockville
20 will no longer have to manage accounts from two
21 separate hospitals. With a single hospital
22 license ECHN can streamline patient care billing
23 leading to a clearer and easier process for
24 patients and for patient billing. This is a
25 significant benefit for patients who are having to

1 navigate high deductible plans and complex health
2 insurance policy terms.

3 Secondly, a single hospital license
4 will result in direct cost savings to ECHN through
5 the elimination of duplicative overhead expenses
6 that result from operating two separately licensed
7 hospitals such as accreditation, cost reporting,
8 auditing, accounting, amongst others. The result
9 is direct health care savings for ECHN and
10 ultimately benefits for all stakeholders,
11 patients, providers and payors.

12 Third, the hospital license
13 consolidation will accomplish without negative
14 financial -- can be accomplished without negative
15 financial implications to patients. This change
16 will not impact any of the payor rates or fee
17 schedules Rockville or Manchester already have.
18 They are the same payor rates and the same payor
19 fee schedules for all patients.

20 Lastly, this change to a single license
21 minimizes the risk of ECHN's provision of certain
22 inpatient mental health services. The provision
23 of inpatient behavioral health care is a dire need
24 in the state, and ECHN aims to meet those needs.
25 However, there are regulatory thresholds in the

1 provisions of inpatient behavioral health care
2 that, if crossed, result in significant financial
3 loss for ECHN. Having to monitor this threshold
4 as a single licensed hospital can significantly
5 reduce the possibility that ECHN would be denied
6 reimbursement for the reimbursement of such
7 services.

8 I respectfully request that the
9 application be approved. Thank you.

10 THE WITNESS (Brunetti): Good morning.
11 My name is Marc Brunetti. I'm the chief operating
12 officer and senior vice president of patient care
13 services for ECHN, and I adopt my prefile
14 testimony.

15 Operating Manchester and Rockville as a
16 single licensed hospital will allow ECHN to
17 achieve efficiencies and eliminate challenges
18 associated with operating two separate licensed
19 hospitals. First, this model has been in place in
20 Connecticut for many years. ECHN is well
21 positioned to adopt a single license model.
22 Manchester and Rockville are geographically close
23 to one another and already within the parent
24 health care system. The benefits and efficiencies
25 ECHN has achieved so far will continue and will

1 also further be enhanced by adopting a single
2 license model.

3 Second, there will be improved
4 operations between the hospitals. When patients
5 are transferred between Manchester and Rockville,
6 they must formally discharge from one hospital and
7 admitted to the other. Patients and payors must
8 then deal with two charges and two accounts. By
9 having one licensed entity at which care is
10 provided, patient confusion and billing issues
11 related to separate hospital stays are eliminated.

12 And finally, a single license allows
13 for more efficient resource allocation and back
14 office savings. There are financial benefits of
15 this model, but there's also intangible savings
16 that are realized when a health system does not
17 have separate -- does not have to maintain two
18 separate hospitals. A single license structure
19 allows ECHN to implement the existing structure of
20 Manchester Hospital without having to duplicate
21 the same for Rockville Hospital.

22 I respectfully request that the
23 application be approved. Thank you.

24 THE WITNESS (Castellone): Good
25 morning. My name is Dr. James Castellone. I'm

1 the chief medical officer and senior vice
2 president for medical affairs at ECHN. And I
3 adopt my prefile testimony, and I have a brief
4 statement.

5 There are various clinical benefits
6 from having a single license hospital with two
7 campuses. ECHN providers work diligently to
8 ensure a consistent and streamline experience when
9 patients have to transfer between hospitals.
10 However, despite these efforts, there are still
11 limitations of operating two separately licensed
12 hospitals. The consolidated license will result
13 in numerous clinical benefits. A single licensed
14 hospital will allow for increased care
15 coordination for patients to utilize both
16 hospitals. For example, clinical professionals
17 will be able to utilize the same admission and
18 care plan information without having to formally
19 discharge and admit patients between campuses.

20 Second, a single license will enable
21 the optimal use of hospital beds across both
22 campuses. This is especially crucial during peak
23 volumes and necessary for meeting community needs.
24 A single hospital license allows more flexibility
25 between ECHN's highly-skilled providers and

1 support staff caring for patients.

2 Third, a single hospital license will
3 allow for improved efficiencies relating to
4 medical records, preauthorizations and provider
5 communication between campuses. Duplicated
6 processes will not need to be done for patients
7 who transfer between hospitals. All of these
8 improve efficiencies and are a better utilization
9 of staff time. This enables more time spent at
10 the bedside and ultimately an improved patient
11 experience.

12 I respectfully request that the
13 application be approved. Thank you.

14 THE WITNESS (Weymouth): Thank you.
15 And thank you again for the opportunity to present
16 to you today about the positive benefits that will
17 be derived with the Rockville General Hospital and
18 Manchester Memorial Hospital consolidating their
19 licenses. We have prepared a presentation for you
20 today to address the various benefits of the
21 proposal.

22 HEARING OFFICER YANDOW: I think we
23 lost your audio. Did anybody else lose the audio?
24 Do people hear me?

25 MS. VOLPE: Can you hear us now?

1 HEARING OFFICER YANDOW: I can. I can.
2 I lost your audio. Do you want to back up a few
3 sentences? Can you try it again, please?

4 MR. CARNEY: Hold on a second.
5 Attorney Volpe, I think I need to make your party
6 a cohost in this meeting. Would it be under the
7 participant name of Chantal Perigo?

8 MS. VOLPE: Yes.

9 A VOICE: No.

10 MS. VOLPE: Oh, it's not?

11 A VOICE: It would be "smoses."

12 MR. CARNEY: Smoses. Okay, hold on one
13 second.

14 MS. VOLPE: We'd like to be able to
15 share, if you share the screen, so you can see the
16 presentation visuals.

17 MR. CARNEY: Okay. Hopefully, I think
18 you should have that ability now.

19 MS. VOLPE: Okay. We can see you,
20 Brian. And can you see the slides?

21 MR. CARNEY: No, I don't see the
22 slides. Are you sharing the screen? You'll need
23 to share screen in order to present them.

24 THE WITNESS (Weymouth): Give us just a
25 second with the technical issues.

1 (Pause.)

2 THE WITNESS (Weymouth): Eastern
3 Connecticut Health Network has two hospitals, both
4 celebrating their 100th year anniversaries.
5 Manchester Memorial was established in 1920, and
6 Rockville General is celebrating its 100 years of
7 care on November 1st of this year. ECHN has
8 jointly operating both hospitals for over 25
9 years.

10 Our hospital has not only cared for
11 many generations of community members, but we have
12 continuously adapted to meet the needs of the
13 community. ECHN conducts a Community Health Needs
14 Assessment and develops an associated
15 implementation plan to meet the identified needs
16 and best serve our region. Our most recent CHNA
17 plan identified the following areas as significant
18 health needs: In terms of access to health care
19 services, cancer, diabetes, nutrition and physical
20 activity, family planning, infant and child
21 health, heart disease and stroke, and mental
22 health and substance abuse programs and services.

23 ECHN is a community-based health care
24 system serving 19 towns across Eastern
25 Connecticut. ECHN provides a full spectrum of

1 wellness, prevention, acute care, rehabilitation
2 and restorative care to the community. Our system
3 also operates several outpatient facilities,
4 including a comprehensive physician network of
5 primary care and specialty practices. Manchester
6 Memorial Hospital has 249 licensed beds, and
7 Rockville General Hospital has 102 licensed beds.

8 Manchester and Rockville serve the
9 existing ECHN historic service area which includes
10 the following cities and towns in Connecticut of
11 Andover, Ashford, Bolton, Columbia, Coventry, East
12 Hartford, East Windsor, Ellington, Glastonbury,
13 Hebron, Manchester, Mansfield, Somers, South
14 Windsor, Stafford, Tolland, Union, Vernon and
15 Willington.

16 Prospect Medical Holdings completed its
17 acquisition of ECHN in 2016 helping to ensure our
18 communities' future health care and has infused
19 significant capital resources in both hospitals
20 for facility improvements and equipment and
21 strengthen our organization and technology and
22 quality designations. ECHN's hospitals are
23 committed to our designation as a high reliability
24 organization which means we continuously work
25 together to improve patient outcomes and provide a

1 safe environment for our patients. We foster a
2 culture of safety in our hospitals to deliver
3 consistent excellence in quality and safety across
4 all services. ECHN's hospitals are both
5 accredited by The Joint Commission, and we have
6 received many other quality designations for the
7 care that we provide.

8 I would like to draw your attention to
9 the Network of Distinction designation given to
10 hospitals and health networks through an
11 innovative partnership between the State of
12 Connecticut and Signify Health for meeting both
13 quality and cost requirements. This program uses
14 an innovative delivery and payment model that
15 establishes an industry standard to align both
16 clinical and financial incentives. This new model
17 reduces variation in costs for health events by
18 creating a fixed price for certain episodes of
19 care, in other words, the accumulation of all the
20 services and costs incurred as a part of a
21 patient's full health episode, for example, a knee
22 replacement.

23 What does this mean for the patient?
24 It means that when patients go to an ECHN
25 provider, they know the price for the medical

1 procedure people most often need, and they also
2 are rest assured that the doctors will meet the
3 high standards of quality established by the
4 network. It means that doctors, hospitals and
5 provider groups in the network will provide a high
6 level of care from evaluation to recovery at a
7 competitive fixed price.

8 As a for-profit entity, ECHN
9 contributes in excess of 13 million in taxes which
10 create significant economic activity for the towns
11 of Manchester and Vernon. There are also
12 additional property taxes paid to other towns in
13 the region in excess of 300,000, sales tax to the
14 State of Connecticut, property tax to the towns in
15 which our hospitals are located, and the hospital
16 tax which is based on a hospital's net patient
17 revenue defined as the amount of accrued payments
18 a hospital earned for providing inpatient and
19 outpatient services.

20 COVID-19 had an impact on all services,
21 both inpatient and outpatient care. ECHN
22 continued to provide significant investments in
23 community health, including community benefits.
24 Our community, which includes our continuous
25 outreach in offering health education programs, 36

1 individual online courses are offered each year,
2 health screenings, support groups, blogs and
3 health fact sheets to encourage preventative care
4 options to keep our community members healthy. We
5 have a collaborative partnership with community
6 groups, advocacy on the access to health care, and
7 workforce development are just some of the
8 examples of our community building activities.
9 Our community benefit investment was in excess of
10 \$5.6 million.

11 In terms of charity care, ECHN has
12 provided over \$856,000 in charity care excluding
13 bad debt. And we provided 11.9 million in
14 unreimbursed care, unreimbursed care being defined
15 as the gap between Medicaid payments and the cost
16 for providing that care.

17 ECHN shifted to accommodate the
18 Governor's order to increase ICU bed capacity by
19 50 percent and temporarily suspended care services
20 at Rockville to do so. ECHN admitted our first
21 COVID patient on March 17, 2020. And it is clear,
22 as you can see from this chart, that inpatient
23 discharges were impacted by COVID-19 in both
24 hospitals. Again, COVID-19 changed the usage of
25 health care services for outpatient care, and this

1 trend had both statewide and nationwide impact.

2 There have been other Connecticut
3 hospitals who have consolidated hospital
4 licensures previously. These approvals were in
5 existing consolidated health systems such as ECHN
6 as well as merging two separately owned hospitals.
7 Those examples include Bridgeport Hospital in the
8 Milford campus, Danbury Hospital in the New
9 Milford campus, Yale New Haven Hospital at Saint
10 Raphael campus, New Britain General Hospital in
11 the Bradley Memorial campus. Please note there
12 were no changes in licensed bed counts with these
13 approvals.

14 To move directly to the details on our
15 proposal. This CON application is a request for
16 ECHN to become the Rockville campus of Manchester
17 Memorial Hospital. Did I say that right? Thank
18 you. ECHN will continue to be called the
19 Rockville General campus, and Rockville beds will
20 be under the single Manchester license. Rockville
21 and Manchester will maintain the same number of
22 overall licensed beds. Rockville inpatient and
23 outpatient services will operate under the
24 Manchester license. Rockville advanced imaging
25 equipment will also operate under the Manchester

1 license. And Rockville and Manchester will
2 maintain the same services. Finally, Rockville
3 and Manchester will utilize health care resources
4 in an efficient and cost-effective manner.

5 This CON application is not a request
6 to close Rockville General Hospital. It is not a
7 request to terminate services at Rockville General
8 Hospital. It is not a request to transition all
9 of the Rockville patients to Manchester Memorial.
10 And it is not a request that negatively impacts
11 access to services. It is not a request that
12 results in adverse financial impact to patients or
13 to payors.

14 The key benefits of the hospital
15 consolidation include: Enhanced coordination of
16 care; improved ability to utilize space; ease of
17 responding to emergencies such as COVID-19;
18 seamless patient transfers; quality and patient
19 experience enhancements; maximizing the breadth of
20 services that the community can easily access;
21 increased ability to perform data abstraction and
22 analysis; financial savings related to
23 accreditation processes, cost reporting, tax
24 returns, patient billing, accounting, memberships
25 and auditing; consolidation of required state and

1 federal reporting under one license.

2 ECHN's proposal meets all statutory CON
3 approval criteria. The relationship of the
4 proposed project to the Statewide Health Care
5 Facilities and Service Plan is favorable. There
6 are no specific requirements set forth in the
7 Statewide Health Care Facility and Service Plan
8 for consolidation of hospital licensures. As
9 important, this factor does not apply; however,
10 the proposed project aligns with the guiding
11 principles of the Statewide Health Plan. By
12 consolidating the licensure of Manchester and
13 Rockville, the ECHN system maintains accessibility
14 and continuity of health care services while
15 better positioning itself to eliminate duplicate
16 costs, achieving a variety of significant
17 operational, administrative, licensing and
18 credentialing efficiencies.

19 There is a clear public need for
20 combining Manchester Hospital and Rockville
21 Hospital under a single hospital license.
22 Operationally, both Manchester Hospital and
23 Rockville Hospital have been functioning within a
24 main campus, satellite campus arrangement. A
25 single licensed hospital supports and enhances

1 integration and achieves efficiencies without any
2 adverse impact to patients or payors. The
3 community we serve will benefit from this single
4 licensure consolidation.

5 We are minimizing the risk of adverse
6 regulatory effect by causing potentially
7 triggering a legal threshold relating to the
8 percentage of inpatients receiving behavioral
9 health care and those receiving medical care by
10 location. A single licensed hospital allows ECHN
11 the flexibility to collectively manage inpatient
12 behavioral health bed volumes over both inpatient
13 campuses. This eliminates a regulatory barrier to
14 ECHN and provides needed behavioral health
15 inpatient services which is identified in our most
16 recent Community Needs Assessment.

17 The ECHN hospitals will achieve more
18 cost-effective care by having a single licensed
19 hospital. For example, Manchester and Rockville
20 will be able to achieve more cost-effective care
21 by being able to eliminate certain duplicative
22 operational overhead expenses associated with
23 state and federal regulatory compliance
24 requirements relating to administrative
25 infrastructure. By operating under the Manchester

1 license, there will be streamlined billing and
2 medical record management thereby eliminating
3 potential transfer delays and billing
4 inefficiencies. Delays in care can often lead to
5 increased cost of medicine and higher acuity.

6 Further, ECHN will be able to become
7 agile in reacting to its community needs such as
8 when the COVID-19 pandemic originated. We can
9 provide greater consistency and quality across
10 all service lines. A single license will also
11 enable financial savings relating to accreditation
12 processes, cost reporting, patient billing,
13 accounting, auditing, among others.

14 Our application satisfactorily
15 demonstrates how the proposal will improve
16 quality, accessibility and cost effectiveness of
17 health care delivery in our region including, but
18 not limited to, the provision of any change in
19 access to services for Medicaid recipients and
20 indigent persons. Consolidating the hospitals
21 will result in a single patient account and
22 administrative chart for patients. A single
23 administrative chart improves quality of care by
24 saving providers and patients time and improving
25 clarity. This makes tracking of patients and

1 inpatient care coordination far less complicated.

2 Additional quality improvements include
3 reducing complications in transfers, as well as
4 improving the handoff communication of care
5 between providers between campuses. Certain
6 administrative functions will be streamlined such
7 as billing and preauthorization which will improve
8 cost effectiveness and health care delivery.

9 Moreover, accessibility will be improved as a
10 consolidated licensure will give ECHN the ability
11 to be flexible and respond to the health care
12 needs of our community as they arise. The
13 consolidation will positively impact patient
14 outreach and care coordination success as it
15 reduces patient communication fatigue that can
16 cause patients to disengage from care coordination
17 efforts and obtain needed preventative services as
18 well as the management of patient comorbidities.

19 All the current health benefits that
20 ECHN offers that positively impact health care
21 equity and access in the community will continue.
22 This is not a consolidation between two
23 independent hospitals. ECHN has been collectively
24 serving patients for nearly three decades. All
25 patients, including low-income persons, racial and

1 ethnic minorities, disabled persons and other
2 underserved groups will benefit from the proposal
3 as they will be part of a more efficient,
4 cost-effective system of care operating under one
5 hospital license.

6 Manchester and Rockville are currently
7 separately enrolled Medicaid providers. After the
8 licensure consolidation there will be no impact on
9 Medicaid beneficiaries as the Rockville campus
10 will continue participation in the Medicaid
11 program under Manchester's Medicaid enrollment and
12 will remain accessible to the Medicaid population.
13 Post-consolidation, Manchester will remain a
14 Medicaid provider, and Medicaid patients will
15 continue to be able to obtain services without
16 disruption at Rockville Hospital.

17 ECHN's charity care program and policy
18 will not be changed as a result of this
19 consolidation. The same ECHN charity care policy
20 will apply the same to all patients before and
21 after the proposed consolidation.

22 Finally, this will not adversely affect
23 any health care costs. There are no changes to
24 deductibles or co-pays.

25 Accessibility to care will not be

1 negatively impacted as ECHN patients will continue
2 to be able to obtain their care as evidenced by no
3 anticipated change to patient volumes as a result
4 of the licensure consolidation. A single license
5 allows ECHN to consolidate claim forms in the
6 billing system when the patients receive services
7 at both locations. This will actually reduce
8 duplicative costs and processes in the case of
9 patients who receive two bills while receiving the
10 same level of care. Manchester and Rockville have
11 the same payor rates, so the consolidation of
12 licenses will have no negative impact on our
13 patient costs or on patient rates. Costs related
14 to the accreditation process, cost reporting,
15 patient billing, accounting and auditing will
16 result in anticipated cost savings of 318,000 over
17 the next three years. Our proposal meets all
18 statutory CON approval criteria.

19 I would like to now walk through the
20 scenario of each of the stages, as indicated, and
21 two of the issues associated with the current
22 scenario of the two hospital licenses and then
23 briefly walk through the single license scenario
24 at the bottom of this slide. As you can see, as
25 you read across the top line in the current state

1 there is duplication and complication as patients
2 work through the system. The bottom half shows
3 the simplification of the consolidated licensure
4 benefits.

5 Those benefits include eliminating
6 redundancies; creating consistency and standards
7 across both hospitals; improved cost savings;
8 seamless patient experience for a single episode
9 of care; elimination of duplicate paperwork and
10 billing for patients and insurers; reduced risk of
11 error for providers that are forced to use two
12 systems for one patient care episode; creates
13 efficiencies for patient access, medical records
14 and billing; and enhances the coordination of
15 care.

16 At ECHN we are committed to supporting
17 integrated care. Taken into account, this
18 includes each person's medical, spiritual and
19 mental well-being with respect to the whole
20 person. Moving forward from COVID-19, we are
21 proud of our ability to mobilize and adjust
22 staffing and services between our hospital
23 campuses. As with all inpatient care at either
24 hospital location, we will staff according to the
25 community demand for these services. These

1 services further demonstrate ECHN's commitment to
2 our community in providing high-quality
3 compassionate care.

4 We are in the process of opening two
5 new behavioral health units. One for young
6 adults, people ages 18 to 26, and another unit for
7 dual diagnosis to treat people with substance
8 abuse and underlying mental health diagnoses.

9 ECHN has been operating Manchester and
10 Rockville for over 25 years, and this licensure
11 consolidation would mark the last step in the
12 vision of creating the Eastern Connecticut Health
13 Network as a system. We are focused on enhancing
14 care services, improving our ability to utilize
15 both hospital locations, expand access, and
16 ultimately provide seamless high-quality patient
17 experiences. Additionally, the efficiencies
18 gained by eliminating duplicate accreditation
19 processes, cost reporting, tax returns, accounting
20 and auditing will further streamline operations
21 without a negative impact to patients, providers
22 or payors.

23 Based on the information set forth in
24 this presentation, as well as outlined in our
25 application and prefile testimony, we respectfully

1 urge you to approve this application to better
2 allow us to meet the escalating challenges facing
3 our hospitals and the community we serve. We ask
4 for your approval of our CON application to
5 consolidate hospital licenses to benefit the
6 people across Eastern Connecticut. Thank you.

7 HEARING OFFICER YANDOW: Counsel, do
8 you have --

9 MS. VOLPE: No, that concludes our
10 direct testimony portion of our presentation.

11 HEARING OFFICER YANDOW: Okay.

12 MS. VOLPE: We welcome questions.

13 HEARING OFFICER YANDOW: Yes, I have
14 some questions specific to the PowerPoint, and
15 thank you very much for your presentation. I
16 mean, it's certainly helpful in outlining. What
17 the decision will be based on though, of course,
18 is evidence. And I know the applicants have
19 supplied documents that OHS has asked for. And,
20 you know, whether or not -- so I know in your
21 presentation that you've met all the criteria. Of
22 course, that decision is up to OHS.

23 So let me, I guess, address my question
24 to the CEO. So you stated in your PowerPoint
25 Rockville and Manchester, and when I say the names

1 I'm referring to the hospitals, will maintain the
2 same services. Do you mean they will maintain the
3 same services on the same campuses where they are
4 now?

5 THE WITNESS (Weymouth): Yes, that is
6 what I mean by that.

7 HEARING OFFICER YANDOW: Okay. So the
8 services at Rockville will continue at Rockville?

9 THE WITNESS (Weymouth): Correct.

10 HEARING OFFICER YANDOW: And how long,
11 do you have like a written plan? I mean, so I
12 know you have the PowerPoint, but is there some
13 sort of official document on the plan that you
14 have within ECHN about what you see the plan as
15 being?

16 THE WITNESS (Weymouth): Certainly ECHN
17 plans on a regular basis. I would like to point
18 out that even with significant planning, no one
19 saw the events of the last year and a half coming.
20 So as we deal with what our community needs and
21 what our physicians prefer, we certainly will
22 adapt and modify those plans over time.

23 HEARING OFFICER YANDOW: So saying that
24 the services at Rockville, that's your plan right
25 now. What is the outlook? I mean, so the plan

1 that you've had and that you've talked about, are
2 there any plans that any services won't be
3 maintained at Rockville?

4 THE WITNESS (Weymouth): Not at this
5 time.

6 HEARING OFFICER YANDOW: Not at this
7 time? And where do you foresee the services, how
8 long do you see them -- at this time how long do
9 you foresee these services staying at Rockville?

10 THE WITNESS (Weymouth): Well, as
11 evidenced by the data that was provided in terms
12 of utilization, our community will help us support
13 and make that decision going forward.

14 HEARING OFFICER YANDOW: So right now
15 there is no outlook on how long any plan will --
16 how long any service will stay at Rockville if the
17 application is approved?

18 THE WITNESS (Weymouth): No, there's
19 no -- to answer your question, in terms of time
20 frame of service delivery at Rockville, no, we do
21 not have a plan to change services at Rockville
22 within a time frame. Yes, with or without the
23 application.

24 HEARING OFFICER YANDOW: So at this
25 point in time there is nothing in your plan that

1 you have spoken within ECHN or within either
2 hospital regarding terminating any services within
3 the next three years, say, at Rockville?

4 MS. VOLPE: Just to be clear, no,
5 there's no plan to terminate services.

6 HEARING OFFICER YANDOW: Who's talking?

7 MS. VOLPE: I'm sorry, this is Michele
8 Volpe. There's nothing in our application that
9 notes any termination of service. And as Ms.
10 Weymouth testified, there is no plan to terminate
11 services.

12 HEARING OFFICER YANDOW: Right, there
13 would be no plan to terminate services under the
14 license, but certainly moving something from the
15 Rockville campus to the Manchester campus is
16 something OHS is going to look at.

17 MS. VOLPE: Yes, and we understand and
18 acknowledge that service is site specific and
19 hospital satellite specific. So just so there's
20 no miscommunication, there is no plan to terminate
21 a service that's currently at Rockville from the
22 Rockville campus. Does that -- I just want to --

23 HEARING OFFICER YANDOW: So there's no
24 plan that you have in any kind of document that
25 you could share about what your plan is going

1 forward?

2 MS. VOLPE: Well, when you say plan
3 going forward, we just want to be clear. The plan
4 as it relates to termination of services, no. The
5 plan as it relates to expansion of services or new
6 services, yes. I mean, the Department of Public
7 Health was out at Rockville recently reviewing the
8 physical plant for expansion of behavioral health
9 services. So in terms of planning, there's always
10 planning and community health needs assessment for
11 determining what the specific need is in the
12 community. And so there's always planning for
13 expansion or implementation of new services. But
14 no, to my knowledge, and as is offered in
15 testimony, there is no plan on terminating a
16 service that currently exists at the Rockville
17 campus.

18 HEARING OFFICER YANDOW: Okay. To the
19 CEO, in your PowerPoint you said you want to
20 maximize breadth of services that the community
21 can easily access. What does that mean?

22 THE WITNESS (Weymouth): So the ability
23 to access the breadth of services is a key
24 component that was identified in our Community
25 Needs Assessment that relates to access. A

1 wonderful demonstration of that for us for our
2 community is our recent addition of a mobile
3 urgent care facility that allows patients to
4 access care outside of the hospital environment
5 but truly supports access and improved access.
6 You know, for us going forward, again, back to the
7 example of the COVID-19 pandemic, we certainly
8 can't see what is coming next, but we understand
9 our role in increasing access to care and
10 providing needed services for our community going
11 forward.

12 HEARING OFFICER YANDOW: Okay. Any
13 other direct evidence, Attorney Volpe?

14 MS. VOLPE: No, that concludes our
15 presentation.

16 HEARING OFFICER YANDOW: At this point
17 I'd like to take a 15-minute break. We will take
18 a look with the questions that we put together.
19 Perhaps, based on the presentation, we have some
20 additional ones, so we need time to look at this.
21 So it's 11:21. So let's be back at 20 of. So
22 let's be back at 11:40.

23 MS. VOLPE: Very good. Thank you.

24 HEARING OFFICER YANDOW: Okay. Thank
25 you.

1 (Whereupon, a recess was taken from
2 11:21 a.m. until 11:41 a.m.)

3 HEARING OFFICER YANDOW: So what we're
4 going to do now is the OHS staff is going to ask
5 questions. They may ask a specific witness or,
6 Attorney Volpe, they may ask you to provide the
7 witness that would best be able to provide the
8 answer to their question. So these answers should
9 come from the witnesses and not counsel.

10 So we will start with Brian I think is
11 going to take the first questions. I may jump in
12 with a few follow-up questions on it, and we may
13 have other questions afterwards. And then of
14 course, Attorney Volpe, when they are done with
15 their questions, I will certainly allow you the
16 opportunity to follow up with any further
17 questions based on ours, okay?

18 MS. VOLPE: Very good.

19 HEARING OFFICER YANDOW: All right.
20 Mr. Carney, why don't you go ahead.

21 MR. CARNEY: Okay. Thank you, Hearing
22 Officer Yandow. Brian Carney from OHS.

23 I just want to start off with a general
24 sort of background informational question, and the
25 question is this: Given the long history of

1 operating Rockville and Manchester hospitals under
2 their own separate licenses, why is now the
3 appropriate time to combine the two hospitals
4 under one Manchester license, and was there any
5 particular event that triggered the timing of this
6 request?

7 MS. VOLPE: Who would like to take
8 that?

9 THE WITNESS (DelGallo): Hi, Mr.
10 Carney. Thank you. My name is Dan DelGallo and I
11 can respond to that. So we've always had the
12 issue of two account numbers and the difficulty in
13 transferring patients between sites, and there is
14 administrative functions behind the scenes that
15 have always proved difficult. But I think with --
16 not think, I know with the COVID-19 pandemic in
17 2020 that just amplified to a greater degree on
18 how inefficient our processes are. Especially
19 with the number of transfers between the two
20 hospitals, it is a completely inefficient process
21 for two hospitals that are working in unity to
22 provide care.

23 And I think, you know, you heard from
24 Dr. Castellone on how inefficient that is. But
25 when you're dealing in a pandemic and high acuity

1 patients, that your transfers have doubled during
2 certain days, that it just amplifies the
3 inefficiencies of the system. And that brought to
4 light a lot of this and is part of the decision of
5 moving forward. So that's number one.

6 And number two, as we look at our
7 Community Needs Assessment and other resources out
8 there for behavioral health and we realign
9 services with our behavioral health, the single
10 licensure proves us the flexibility to move within
11 the system without tripping any regulatory
12 concerns.

13 MR. CARNEY: Could you just further
14 expand on that, that particular piece you just
15 said? What are the regulatory concerns that
16 you're referencing?

17 THE WITNESS (Golino): Hi, this is Paul
18 Golino, the chief financial officer, and I'll
19 expand upon that a little bit. There is actually
20 a federal regulatory law, and we call it the IMD,
21 Institute for Mental Disease. And what that says
22 is that for any facility that has more than 16
23 beds if your behavioral health population is
24 greater than 50 percent, you're no longer eligible
25 for federal Medicaid dollars. That would mean

1 that the State of Connecticut would then no longer
2 pay us Medicaid dollars.

3 At Rockville we are, our population,
4 our volume is about 22 percent Medicaid.
5 Prepandemic that was a little bit over \$8 million
6 annually. Post-pandemic, in 2020, with the
7 pandemic, it was just under \$6 million annually.
8 That sort of money is not something that we could
9 afford to not have -- to not get paid Medicaid
10 anymore. So if we chose to grow the behavioral
11 health services, which per the Community Needs
12 Assessment is one of the areas that has been
13 identified, we would be in jeopardy of tripping
14 that statute.

15 MR. CARNEY: Okay. Very good. Any
16 financial reasons as well to do this, one license
17 two campus type of deal given, you know, Rockville
18 and Manchester's operational performances?

19 THE WITNESS (Golino): So this is Paul
20 Golino again. There are some financial savings
21 which we've identified in what we filed around,
22 you know, auditing fees, which would only be for
23 one campus, and some of the filings that we had to
24 do. So there are minimal financial benefits, but
25 there are some associated with it. Many of them

1 related to the back office functions that would
2 then no longer need to be duplicative but would
3 only need to be done for one hospital facility.

4 MR. CARNEY: Okay. Thank you very
5 much. My second set of questions relates to
6 access to services within the region. Throughout
7 the application, prefile testimony it has been
8 asserted that there would be no changes to any
9 existing services, basically no relocations, no
10 terminations, no additions at either campus. Can
11 you tell me, were the service area needs of each
12 hospital's community studied in advance of
13 requesting a single license; and if so, how?

14 THE WITNESS (Weymouth): So we
15 regularly complete a Community Needs Assessment
16 that is done on a regular basis.

17 HEARING OFFICER YANDOW: I'm sorry, you
18 just need to identify yourself when you're giving
19 an answer.

20 THE WITNESS (Weymouth): Apologize.
21 Deborah Weymouth. Yes, I was saying that there is
22 a regularly completed Community Needs Assessment,
23 and that data informs many of our decisions, and
24 it clearly was utilized in this instance. We do
25 pay significant attention to the needs of our

1 region as they develop.

2 MR. CARNEY: Okay. So it looks like
3 you did one in 2019, so the 2019 CHNA and the
4 corresponding Implementation Strategy Plan, how
5 are they going to affect future hospital services?

6 THE WITNESS (Weymouth): Well, again,
7 the needs that -- sorry, this is Deborah Weymouth.
8 Again, the needs that were called out that
9 included diabetes, the substance abuse point, a
10 number of them that were actually in my PowerPoint
11 earlier, we will continue to seek ways to address
12 and explore those services going forward.

13 MR. CARNEY: Okay. And Attorney Yandow
14 touched on this earlier, but I'm going to ask it
15 again because honestly, I mean, going forward I
16 think the agency needs a better understanding of
17 your future plans for services at both campuses.
18 So again, I'm asking have you developed a
19 five-year health care services plan for Manchester
20 and Rockville Hospitals; if so, can you provide
21 OHS with a copy? If not, OHS would really like to
22 see some sort of written plan for health care
23 services moving forward over the next five years
24 on either campus.

25 MS. VOLPE: We can propose a Late-File,

1 if that would be helpful.

2 MR. CARNEY: Sure. Excellent. That
3 would be great.

4 HEARING OFFICER YANDOW: Yeah. I mean,
5 I think you'll find with a lot of these questions
6 we'll either be looking for Late-Files or you'll
7 want to provide us with a Late-Filed for
8 consideration. You know, the burden of proof is
9 the hospitals, or the applicants. So you need to
10 provide us with the documents that support, you
11 know, the reason for the application.

12 So when we're looking for the plan, I
13 know we've asked it several times, but something
14 we need to consider is what's the impact, you
15 know, what's being changed. I understand right
16 now you don't have anything planned to change, any
17 services. Okay. I would imagine that somebody
18 sat in a room and talked about what are we going
19 to do with these services, let's, you know, talk,
20 let's file this application with OHS, and what are
21 the reasons for it, and what are we going to do.
22 So any paperwork that you have, perhaps meetings
23 from a board -- minutes from a board meeting,
24 anything that you can supply us with to show that
25 this has been a plan that you've had and the

1 reasons for it and what you plan to do. We're
2 going to want to consider that. And it would be,
3 like I said, it's your burden, so we only have
4 what you provide us.

5 MS. VOLPE: Understood. Thank you.
6 And just to be clear, I think it was noted that we
7 didn't show we had a plan for expansion. That
8 isn't true. I mean, it's been -- we did have a
9 plan for expansion. It was before this commission
10 and the Department of Public Health as it relates
11 to behavioral health, accessibility and beds. So
12 I know Mr. Carney had noted that as well. But
13 just for the record, we need to, in terms of the
14 statutory criteria, there is no plan for
15 termination of service. That wouldn't be before
16 this commission. Expansions are required to come
17 before the commission. However, for purposes of
18 transparency and obviously and working with the
19 state closely, which we already are with DPH on
20 expansion for behavioral health beds, there was
21 also a filing with OHS, and we noted that, we can
22 get you that docket number, on expansion of
23 service at Rockville.

24 HEARING OFFICER YANDOW: Right. And as
25 my questions were earlier, you know, as far as

1 termination. So, you know, will anything be
2 terminated? And I know your answer has been at
3 this time we have no plan to terminate any
4 services.

5 MS. VOLPE: Right, no plan to
6 terminate. We had a plan for consolidating, if
7 you will, ICU services on the existing Rockville
8 campus along the lines of a progressive care unit
9 which again was, I can give you the docket number,
10 which is before the commission. So there was a
11 plan on that. That's Docket No. 21-32448-DTR. So
12 yes, there was a plan that was in place to try to
13 deal with ICU progressive care units, again, not
14 one of first impression. It's done in similar
15 situations. I believe we cited a precedent with
16 New Milford.

17 So again, so there are plans. Some of
18 these are one-off type services. We're just
19 trying to make sure we're responsive. If you're
20 talking about some overall consolidated five-year
21 plan with respect to Rockville, no, that doesn't
22 exist. Again, it's fluid based on utilization.
23 And I just want to make sure that you're aware of
24 the other filings that are before you and how they
25 impact the planning process.

1 HEARING OFFICER YANDOW: Is it, and let
2 me ask the CEO, is it because utilization was down
3 that was part of the reason for the filing of the
4 application, the utilization in Rockville?

5 THE WITNESS (Weymouth): This is
6 Deborah Weymouth. No, that is not the primary
7 reason for that filing. As referenced earlier by
8 Paul Golino, we, our attending to a federal
9 regulation referred to as IMD that we need to be
10 sure to not trip or cause our organization undue
11 financial harm for moving in that direction while
12 we're serving the needs of our community and
13 addressing the Community Needs Assessment findings
14 that have to do with behavioral health and
15 substance abuse.

16 HEARING OFFICER YANDOW: So I know
17 you're saying, telling me what your primary reason
18 is. Did you consider -- let me put it this way:
19 Has utilization and beds been down in Rockville?

20 THE WITNESS (Weymouth): I believe you
21 have that data that we've -- this is Deborah
22 Weymouth.

23 HEARING OFFICER YANDOW: Yes, yes, and
24 I'm asking you the question.

25 THE WITNESS (Weymouth): Yes. And I

1 know you have that data available.

2 HEARING OFFICER YANDOW: Yes. So was
3 that considered at all, was that taken in as part
4 of a factor or consideration when you filed your
5 application?

6 THE WITNESS (Weymouth): So the basic
7 answer is no. We are coming out of a period where
8 many services, not only in health care, but in
9 general consumer services were closed and
10 shuttered during the pandemic. Our intention is
11 to utilize our ability to deliver care as best we
12 can for our region. That includes our physical
13 plant and the physicians who are working with us
14 over time. So we are looking at and always
15 exploring as we come out of the COVID pandemic, as
16 others do, how we can offer needed services given
17 the restraints and constraints that many
18 businesses have currently, and we are no exception
19 to that.

20 HEARING OFFICER YANDOW: Okay. And
21 just to all the witnesses, just be careful, listen
22 to the questions very carefully and make sure that
23 your answer is an answer to the question because
24 any one of the staff members who's asking the
25 question, if you're not giving them a specific

1 answer to the question, they'll ask the question
2 again.

3 THE WITNESS (Weymouth): Sure. So was
4 there a specific question that you want me to go
5 back or us to go back and revisit?

6 HEARING OFFICER YANDOW: No, but that's
7 why I asked the question again because my question
8 was, was it considered, and then you told me what
9 your primary consideration was. So you want to
10 listen, you know, to the question. We'll reask
11 it. I just wanted to -- some of these questions,
12 and we may, as I told you earlier on in the
13 hearing, some of these questions may seem
14 repetitive to you that we know what you've
15 answered in your application, but for the benefit
16 of clarity and benefit for the public, we will ask
17 questions that you may think you've already
18 answered, okay?

19 THE WITNESS (Weymouth): Sure. Thank
20 you.

21 HEARING OFFICER YANDOW: You're
22 welcome.

23 MS. VOLPE: Can I have an opportunity
24 just to redirect to help provide a more robust
25 response to what I understood your question was?

1 HEARING OFFICER YANDOW: Sure, I'll let
2 you do that with this question, and then of course
3 at the end of the questions, I mean, take your
4 notes, and I will give you a chance to follow up,
5 but you can certainly do that on this question.
6 Thank you.

7 MS. VOLPE: Okay. Sure. So Paul, in
8 terms of looking at Rockville, you know, and its
9 needs, don't you regularly monitor the utilization
10 for purposes of med surg versus behavioral health?

11 THE WITNESS (Golino): Yes. This is
12 Paul. Yes.

13 MS. VOLPE: So in regularly planning
14 and monitoring the need for med surg versus
15 behavioral health, that was your indication as one
16 of the reasons driving it based on the federal --

17 THE WITNESS (Golino): Correct. That's
18 correct.

19 MS. VOLPE: Thank you, Paul.

20 And Ms. Weymouth, in looking at the
21 plan and the need for Rockville, didn't you
22 recently identify, based on a Community Needs
23 Assessment, the behavioral health demand?

24 THE WITNESS (Weymouth): Yes.

25 MS. VOLPE: And how was that looked at

1 for purposes of identifying bed utilization in
2 Rockville to fill that need for those physical
3 beds where they're physically located?

4 THE WITNESS (Weymouth): So we've
5 recently modified some of those services so that
6 we could enhance the number of beds that are
7 available for our community by increasing a total
8 number of 28 beds, behavioral health services, and
9 we actually utilized space that had been vacated
10 last June in the Rockville campus to help us
11 facilitate that.

12 MS. VOLPE: Okay.

13 MR. CARNEY: Let me just go forward
14 just a little bit further with this. So I did a
15 quick crosswalk of information you provided me of
16 current services offered at Manchester and
17 Rockville Hospital currently. The hospitals are
18 close to ten miles apart, pretty close. So I'm
19 looking at the list, and there's, you know,
20 duplicative sort of services for behavioral
21 health. I'm not sure if "duplicative" is the
22 right word, but you offer the service at both
23 campuses, behavioral health, diagnostic blood
24 draw, emergency services, heart and vascular, lab
25 services, medical imaging, inpatient care,

1 maternity to some degree, pain management, rehab,
2 surgery.

3 So I guess looking forward, it would
4 make sense to some degree that you guys would be
5 thinking about some level of consolidation of
6 those services between the two campuses. So
7 that's the type of thing we're kind of looking to
8 see, you know, what that plan is going forward in
9 order for us to sort of move forward with this
10 application.

11 THE WITNESS (Weymouth): So this is
12 Deborah. I understand that you are seeking a
13 five-year plan. That plan does not exist. Our
14 intention would be to follow the guidelines as
15 stated, and if we are no longer offering a
16 service, we would certainly go through the process
17 that's required for approval for us to move that
18 forward. Keeping in mind that we do look at not
19 only our community needs but also provider
20 availability to work at our sites, but our
21 objective is to clearly follow the mandate, and we
22 understand that we would need to come back to this
23 group should we move away from any service that's
24 provided.

25 MR. CARNEY: Okay. I guess I'll move

1 along to my next set of questions. These
2 questions are regarding licensed beds and service
3 line bed allocation. So the question is, the
4 Connecticut Bed Need Methodology for 2025, which
5 was just updated, reflects excess bed capacity at
6 both Manchester, it's 106 beds overage, and
7 Rockville, 52 beds, and while HRS Report 400
8 indicates FY 2019 occupancy rates of only 42
9 percent Manchester and 44 percent Rockville.

10 So the question being is, given these
11 low occupancy rates and apparent excess bed
12 capacity, why are the full complement of licensed
13 beds being asked for in this proposal? And then
14 also to follow that up, is there any evidence to
15 indicate that the utilization of beds will
16 increase following the combination of licenses,
17 the combined license?

18 THE WITNESS (Golino): So two separate
19 questions. I'll answer. This is Paul Golino.
20 I'll answer the first one about the bed needs and
21 why we're asking for the full complement. So
22 you're correct, the last filing in terms of
23 licensed beds where we are running our average
24 daily census is running lower than our current
25 capacity. Please remember in 2020 part of that is

1 due to what happened with the COVID pandemic, so
2 inpatient census did go down. But as we've stated
3 I think several times during this, we evaluate our
4 services on a regular basis. And our ability to
5 add services, Deborah talked about adding some
6 behavioral health services, we just added 28
7 behavioral or in the process of adding 28
8 inpatient behavioral health beds between the two
9 campuses of Manchester and Rockville. So having
10 those beds available allows us to be able to add
11 services, as needed, per what the community is
12 looking for. So we are asking to be able to keep
13 those beds so that we could continue to add
14 services as needed even though they may not be
15 used today.

16 MR. CARNEY: And is there any sort of,
17 any projections that you could provide showing
18 sort of bed utilization or, you know, going
19 forward by service line or anything that would
20 show some level of increased usage of those beds?

21 THE WITNESS (Golino): Hi, this is
22 Paul. Yes, we can provide that as supplemental
23 information accordingly. Some of those units just
24 opened on October 6th, and the remainder plan to
25 be open by the end of the month. So yes, we can

1 most definitely do that.

2 MR. CARNEY: Thank you. So it looks
3 like you've touched on this question. I don't
4 know if there's anything else to add. But you
5 talked about the 28 inpatient behavioral health
6 beds. But describe any recent changes in bed
7 allocation by service line at Rockville or
8 Manchester Hospitals. Were there any other
9 changes in addition to the behavioral health
10 addition? And, I'm sorry, just for clarification,
11 when you say addition of 28 inpatient behavioral
12 health beds, that's more of a reallocation within
13 your licensed bed capacity, correct?

14 THE WITNESS (Golino): Correct.

15 THE WITNESS (Weymouth): Correct.

16 THE WITNESS (Golino): This is Paul.
17 Correct, and that's directly, Brian, in answer to
18 why we need the licensed beds as we use them or
19 new services come, correct.

20 MR. CARNEY: Any other changes that you
21 can share in bed allocation at either campus?

22 THE WITNESS (Weymouth): No.

23 MR. CARNEY: Okay. All right. Thank
24 you. You stated in the prefile that in the fall
25 of 2020 ECHN engaged with a private firm to

1 conduct a Behavioral Health Needs Assessment for
2 this system. What was the outcome of the study?
3 What changes were made to the hospital as a result
4 of the study? I'm guessing it's the 28 additional
5 inpatient beds. And have you provided a copy of
6 that study to OHS?

7 THE WITNESS (Weymouth): We can provide
8 you a copy of the study. The eventual outcome was
9 the noted need for our dual diagnosis unit and
10 will primarily be at the Manchester campus
11 supporting the community given the needs that we
12 know around abusive behavior in respect to opioids
13 as well as behavioral health needs. That was the
14 ultimate outcome of the study.

15 MR. CARNEY: Okay. Thank you. Were
16 any other studies done for any of the other
17 service lines, any other service line assessments
18 completed besides that behavioral health one,
19 besides the, you know, the Community Health Needs
20 Assessment?

21 THE WITNESS (Weymouth): No.

22 MR. CARNEY: Okay. All right. Thank
23 you very much. I'm going to pass it over to Roy
24 to ask some questions about quality.

25 MR. WANG: Hi. Good afternoon. This

1 is Roy Wang, associate research analyst for Office
2 of Health Strategy. My first series of questions
3 are related to improvements in quality within the
4 region.

5 My first question for you, how does
6 each respective hospital perform regarding
7 industry standard quality measures, for example,
8 readmissions within 30 days or infection rates,
9 and would you please provide your most up to date
10 data on quality measures at each hospital and
11 provide the national/state benchmark that it is
12 compared to.

13 MS. VOLPE: Who wants to take that?

14 THE WITNESS (Castellone): (Inaudible)
15 I don't have that data accessible right now.

16 THE COURT REPORTER: I'm sorry, excuse
17 me, who is this speaking? I'm sorry.

18 THE WITNESS (Castellone): Hi, it's Dr.
19 Castellone.

20 THE COURT REPORTER: Thank you.

21 THE WITNESS (Castellone): So I don't
22 have that data right now at hand where I could
23 provide you with the exact numbers, but we can
24 certainly provide that after the fact and give you
25 our infection rates and readmissions and all that

1 quality data that you're interested to see.

2 MR. WANG: Okay. Thank you.

3 THE WITNESS (Weymouth): Prior to
4 leaving that question, this is Deborah, I would
5 like to call out that we are a high reliability
6 organization and that we've actually been on that
7 journey for a number of years. So structurally as
8 an organization we have really attended to the
9 quality outcomes and seen significant improvements
10 in that direction.

11 MR. CARNEY: Can I just quickly follow
12 up? So you say you're a high reliability
13 organization. Could you just expand a little bit
14 for those of us that don't know what exactly that
15 means, it means you pay attention to quality
16 indicators, or can you just give me a little more
17 information about that, what that means?

18 THE WITNESS (Weymouth): Sure. This is
19 Deborah. There is other -- my other teammates may
20 want to chime in, but I can tell you that it
21 involves a number of fundamental principles that
22 we adhere to on a regular basis that drive
23 performance in hospital operations. They include
24 things like Stopping The Line. If any individual
25 sees an issue, all of our caregivers and employees

1 are involved and can stop a process to address a
2 patient's safety or quality concern, and everyone
3 is encouraged to do so.

4 We also have a process that we refer to
5 regularly, actually literally daily, in our
6 organization wide huddles, where we call out one
7 of these behaviors for high reliability and focus
8 on it each month throughout the calendar year.
9 This is taken down to the unit level where they
10 actually then have a behavior that they focus on.
11 All indications of all these behaviors, and it's
12 been studied in a number of major hospitals
13 throughout the world, are that adherence to these
14 policies reduce safety issues, reduce harm and
15 improve quality over time, and we have seen that.
16 I don't know if you want to mention any more about
17 HRO.

18 THE WITNESS (Castellone): Hi. This is
19 Dr. Castellone again. So just to expand a little
20 bit on what Deborah spoke about. HRO is a program
21 that everybody goes through, that's everyone on
22 the medical staff, so the physicians, the
23 mid-level providers, PAs, nurse practitioners, as
24 well as all the nursing staff, and it's really in
25 the name of patient safety. So it's a program

1 where staff members learn how to speak up. So if
2 they see something that's not right, it's a
3 process that enables them to speak up so that
4 patient harm doesn't occur from mistakes.

5 THE WITNESS (Brunetti): This is Marc
6 Brunetti. I want to just add to that. Outside
7 the nursing, it's also the nonclinical, all the
8 staff get this training, so environmental
9 services, dietary staff, security. So if they see
10 something they can arc it up. It's not just it
11 has to be a nurse or physician. Everyone is on
12 that same level so we can all ensure that the
13 patients are safe no matter who is caring for
14 them.

15 MR. CARNEY: So not just clinical
16 staff, pretty much all staff?

17 THE WITNESS (Brunetti): Correct.
18 Correct.

19 MR. CARNEY: All right. Thank you very
20 much. I appreciate it.

21 THE WITNESS (Weymouth): We have a lot
22 of data on HRO, and I'm happy to provide you any
23 other reference materials.

24 MR. WANG: Thank you very much. So to
25 stay on quality, my second question, especially

1 with previous discussions around emergency
2 services and the transfers and also the behavioral
3 health services, would you please explain any
4 outstanding quality issues such as from those of
5 the prelicensed consent order from the Department
6 of Public Health licensing at either Rockville
7 Hospital or Manchester Hospital?

8 THE WITNESS (Weymouth): Any items that
9 were serviced on that document have been addressed
10 satisfactorily.

11 MS. VOLPE: There's nothing current.
12 There's no current --

13 THE WITNESS (Weymouth): Nothing
14 current.

15 MS. VOLPE: -- prelicensure consent
16 orders, there's no monitoring. The hospitals are
17 not subject to -- both hospitals are no longer
18 subject to any sort of prelicensure or independent
19 monitoring. There are no open issues with the
20 Department of Public Health. And all of those
21 obligations from prior years have been completed
22 and satisfied as Michele will be just speaking on
23 the documentation that exists.

24 MR. WANG: Thank you. And as a
25 reminder, this is Roy Wang, associate research

1 analyst for OHS. My next question is, the
2 applicants, you the applicants have stated that in
3 response to a completeness question, one of our
4 prior completeness questions regarding quality
5 initiatives, that ECHN currently has a robust
6 quality improvement program that includes both
7 hospital locations and does not anticipate any
8 changes.

9 Would you on top of the previous HRO
10 examples, would you please explain and describe in
11 detail the quality improvement programs that is
12 administered at both hospitals?

13 THE WITNESS (Brunetti): This Marc
14 Brunetti. So we have a very robust quality
15 program that covers both hospitals, all of our
16 facilities. We have a monthly meeting called a
17 COPIC meeting where everyone comes and everyone
18 has metrics in their areas, so clinical and the
19 nonclinical units. They measure and then they do
20 action plans based on the different areas. So
21 it's all, both campuses come to this committee.
22 And then we go through all the different pieces
23 from everything from patient flow to CAUTI to
24 CLABSI to ensure we're providing the proper care
25 to our patients and the safest care to our

1 patients. But both campuses are involved in those
2 processes throughout the year. I hope that
3 answered your question.

4 MR. WANG: Thank you. Would it be
5 possible to provide any documentation related to
6 these activities or meetings?

7 THE WITNESS (Brunetti): Sure, we can
8 get that information.

9 HEARING OFFICER YANDOW: Yeah, that
10 would be helpful. That was one of my questions.
11 I think it was probably the term robust was used a
12 couple of times, and of course it's up to us to
13 determine what it is that the hospital is
14 offering, but you talk about a quality improvement
15 program. Is that a document?

16 THE WITNESS (Weymouth): Actually, it's
17 a process. It's a program. This is Deborah,
18 sorry. And we are referencing a multi-level
19 program. Marc referenced one of the levels of
20 meetings. But the documentation for the metrics
21 and the results literally go all the way up
22 through and down through our organization. So
23 there's a great deal of awareness of that. We
24 would be happy to provide you the overview of the
25 program in terms of how we --

1 HEARING OFFICER YANDOW: I lost your
2 voice.

3 THE WITNESS (Weymouth): I'd be happy
4 to provide you the details. Can you hear me now?

5 HEARING OFFICER YANDOW: Anyone else
6 having problems with their audio?

7 MR. WANG: No, I can hear her.

8 MR. CARNEY: I can hear her fine.

9 THE COURT REPORTER: I can hear her
10 fine.

11 HEARING OFFICER YANDOW: Leslie?

12 MS. GREER: I can hear her fine.

13 HEARING OFFICER YANDOW: Okay. You
14 know what, it says my internet. I'm in my state
15 office, so I guess there must have been something
16 going on with my internet. I just got a notice.
17 I'm sorry. Yeah, whatever you can provide, you
18 know, regarding this quality improvement program
19 is something we would want to review.

20 THE WITNESS (Weymouth): Very good.
21 We'd be happy to do that.

22 HEARING OFFICER YANDOW: Thank you.
23 And Attorney Volpe, are you keeping a list of
24 these documents?

25 MS. VOLPE: Yes. Yes, we are.

1 HEARING OFFICER YANDOW: Okay. Great.
2 And I think, Roy, you're doing it on our end also,
3 correct?

4 MR. WANG: I am keeping a list as well,
5 yes.

6 HEARING OFFICER YANDOW: Okay. And we
7 will go over these at the end and make sure we're
8 all on the same page.

9 MS. VOLPE: And for the record, this
10 commission, as well as the Department of Public
11 Health, have large amounts of information on the
12 quality programs that are in place at both
13 hospitals. They've been provided in varying
14 applications but also as part of any required
15 conditions and monitoring, but we're happy to
16 bring those current, but they are on file.

17 HEARING OFFICER YANDOW: Okay. And I
18 appreciate that. As I mentioned at the beginning,
19 I'm taking administrative notice on some items
20 that we have and you have. But this is an
21 application, and I don't know -- the burden is on
22 you to show OHS the evidence to support your
23 application. So anything you want to refer us to
24 would be appreciated.

25 MS. VOLPE: Great. And I just, I know

1 that's been said a number of times, and I just
2 want to address that. There is great leeway and
3 discretion. But in terms of the statutory
4 criteria and what we're looking to accomplish, I
5 know that's what we're going to be compared to in
6 terms of the statutory criteria of what we're
7 looking to do. You know, certainly obviously
8 quality is paramount on everything. And, you
9 know, the representation is that there will be no
10 change on quality at all with having a satellite
11 campus as opposed to a freestanding licensed
12 campus.

13 MR. WANG: Okay. Great. That was
14 actually going to be my follow-up question is the
15 impact of this proposed licensure structured
16 change on the current QI plan that's implemented
17 across both hospitals, so I'm glad you addressed
18 that.

19 My last question for you, how will the
20 proposal impact staffing at Rockville and
21 Manchester Hospitals?

22 MS. VOLPE: How will the proposal
23 impact staffing in general.

24 THE WITNESS (Weymouth): So this is
25 Deborah. We appropriately staff our care units

1 given our population that we serve. Depending
2 upon the service area, we would be staffed
3 accordingly. As we continue to grow the services
4 in Rockville and utilize the capacity and bring
5 the organization from its shuttered state
6 pre-COVID or during COVID to becoming again what
7 it will be in the future, we will staff
8 appropriately.

9 HEARING OFFICER YANDOW: Well, I just,
10 I think -- so will there be, you know, will this
11 proposal impact, you know, the staffing, will it
12 change anything? With this plan that you have, do
13 you foresee doing this, changing the staffing
14 anywhere in the near future? I mean, has that
15 been considered?

16 THE WITNESS (Weymouth): The answer to
17 that question is no, there's no staffing changes
18 that will occur, and it has been considered.

19 MR. CARNEY: Let me, just, Joanne, jump
20 in and ask one question I seemed to have not done
21 before Ron does the financials. It's related to
22 imaging equipment. Are there any plans to shift
23 any of the existing imaging equipment between
24 campuses following the proposed single license?

25 THE WITNESS (DelGallo): This is Dan

1 DelGallo. There are no plans.

2 MR. CARNEY: Thank you.

3 MS. VOLPE: And just for regulatory
4 purposes, there isn't any plan to move equipment,
5 but if there were, under the new policies with the
6 Office of Health Strategy a provider would just
7 have to send in a notice on the new location of
8 the equipment. So just to be clear, from a
9 regulatory perspective there isn't.

10 MR. CARNEY: I know you can move them,
11 and I know you can upgrade them. Getting back to
12 quality too as far as from a regulatory
13 perspective, the statute says basically you have
14 to demonstrate how the proposal will improve
15 quality, not just maintain it. So I want to make
16 that clear as well. Thank you.

17 THE WITNESS (Weymouth): Thank you.

18 MR. WANG: So that ends my questions.
19 This is Roy Wang with OHS. And I will hand it
20 over to Ron.

21 MS. VOLPE: If I can just redirect on
22 the quality issue in terms of the improvement.

23 HEARING OFFICER YANDOW: You can go
24 ahead. Why don't you redirect on any question
25 you've heard so far, and then we'll move on to the

1 next subset of questions. Go ahead.

2 MS. VOLPE: Thank you. Who would like
3 to be responsive on the chart that Deborah had on
4 the redirect for the quality in terms of the
5 administrative record, would you like to do that?
6 So, we do recognize that, along with maintaining
7 the quality, the improvement on the quality was
8 also with the high reliability organization, as I
9 noted, but also would you like to take this
10 opportunity to talk briefly about some of the
11 enhanced quality by virtue of a single license?

12 THE WITNESS (DelGallo): Yes.

13 MS. VOLPE: State your name.

14 THE WITNESS (DelGallo): Yes. Thank
15 you. This is Dan DelGallo. So with any manual,
16 any time you can eliminate, completely eliminate a
17 manual process or interfaces. So in our case
18 right now we have two separate account numbers,
19 and it requires a very manual process both on the
20 registration registrars that are registering
21 between the two sites, the providers that are
22 reviewing records between the two sites, meaning
23 they have to go into one record, log out, go into
24 another record, then also the billing
25 administrative staff that have to reconcile that

1 with the insurance company. So any time you can
2 eliminate those processes, it reduces the
3 potential for patient harm or safety issues. It
4 eliminates that Swiss cheese. So right now with
5 all those processes there is steps along the way
6 where you have a manual intervention that will be
7 eliminated with a single licensure and thereby
8 increasing quality, potential for quality.

9 MR. WANG: This is Roy Wang with OHS.
10 As a quick follow-up with this enhanced quality,
11 are these problems and issues documented in those
12 monthly meetings with the clinical and nonclinical
13 staff, has it been discussed in terms of metrics,
14 measures and then were action plans imposed as a
15 quality improvement issue on this topic?

16 THE WITNESS (Castellone): I can answer
17 that. This is Dr. Castellone. So what we're
18 referring to now is the issue of different account
19 numbers. And so when you're looking at the
20 medical records, and this is something that needs
21 to get corrected with an EMR and a system that can
22 work off of one medical record. So it's not
23 something that we put a -- and we can put a number
24 to or we can look at benchmark and make
25 improvements to. We're just dealing with this

1 issue of these two accounts.

2 So I'll give you an example. If I'm in
3 the emergency department seeing a patient at
4 Manchester, let's say they come in for abdominal
5 pain, and they tell me I was at Rockville
6 yesterday and I was at Rockville the day before,
7 and my pain is getting worse, and I want to look
8 at their record. If I go into the summary, I can
9 pull up all the Manchester visits, but I can't see
10 any Rockville visits. So I have to exit the
11 entire EMR, open the EMR for the Rockville site,
12 log in, look at those visits. I've got to look at
13 the documentation. Now I've got to exit that EMR
14 and I've got to open up the EMR Manchester again
15 and get into the record. And I don't have that
16 record to look at while I'm doing that. So it's
17 very inefficient, it's a source of frustration for
18 staff, and you're putting yourself in a position
19 where someone may not have the time to go into
20 that record to actually see what transpired and
21 what happened. So it's just an issue with having
22 these different account numbers where you can't
23 see that. And that's the ED side of it.

24 For the inpatient side if someone is
25 admitted at Rockville, there's an entire history

1 and physical and all the medical imaging studies
2 and the laboratory results, and then you have an
3 assessment of plan, and the assessment of plan is
4 the problem list. So I'll give an example. There
5 might be ten problems with a patient. Number one
6 might be sepsis and you're documenting on what you
7 think the source of the sepsis is and what the
8 treatment plan is going to be. That patient gets
9 transferred to Manchester now, and they go into
10 the record, they can't see that. So as the
11 patient is on day three, day four, they can't just
12 go back and look at day one which was at Rockville
13 because you don't have access to it. It's the
14 same thing with exiting systems and open up other
15 systems. It's just a very inefficient process and
16 leaves you vulnerable to errors and mistakes.

17 THE WITNESS (Brunetti): And this is
18 Marc Brunetti. If it was one license, to clarify,
19 you'd be able to see everything together.

20 THE WITNESS (Castellone): Correct.
21 I'd be able to pull up all those visits and the
22 the records in a chronological order, not by
23 campus.

24 MR. WANG: This is Roy Wang from OHS.
25 I have actually a couple more questions. I have

1 too many screens on the computer. They were kind
2 of hidden. So my next two questions are related
3 to the cost to the consumer. Exhibit M of the
4 prefile states that the single license will reduce
5 administrative costs and provide an enhanced
6 ability to participate in value based
7 reimbursement opportunities. Would you please
8 elaborate on how a single license will help
9 enhance your ability to participate in value based
10 reimbursement opportunities?

11 THE WITNESS (Golino): So all of our
12 managed care contracts are the same between the
13 two entities, both Manchester and Rockville.
14 Right now -- by the way, this is Paul Golino.
15 Right now, as we participate, each hospital is
16 viewed on their own, so the delta or the
17 denominator of each is very small, but for each,
18 because they're each viewed independently. If we
19 do it as a single license, the contracts and the
20 rates are exactly the same. We actually look and
21 we have a larger denominator that we're looking at
22 for our pool of patients. It actually is much
23 more representative of the work that we're doing.
24 Right now like one case makes a difference at
25 Rockville, and so there's been instances where we

1 have not gotten, we've been unable to participate
2 in additional dollars because of one instance, the
3 one case at Rockville, literally one, and that's
4 thrown us off. So I think bringing the two
5 together, the contracts are exactly the same, the
6 payors view them both independently but each have
7 their own denominator and both denominators are
8 small, doing it this way brings them together.
9 You know, when you have a large pool it works
10 better. Hopefully that answers the question.

11 MR. WANG: Yes. Thank you. Will the
12 proposal help reduce patient and health care costs
13 in any way?

14 THE WITNESS (Golino): This is Paul. I
15 can take one part of it and I'll turn it over
16 to Jim, or I'll ask Jim for some more information.
17 I can tell you that it will not increase costs.
18 Again, both Manchester and Rockville, as I
19 negotiate the contracts with the payors and both
20 for Medicare and Medicaid, the rates are exactly
21 the same. So there's no additional cost. There
22 will be no additional cost to beneficiaries in any
23 way, shape or form associated with this. I do
24 think that there will be some savings. We've
25 talked about Rockville and Manchester going

1 between campuses.

2 If a patient shows up at the ED today
3 at one hospital and he gets admitted to the other
4 hospital, because they are two separate hospital
5 licenses, you're actually going to generate two
6 different bills. The patient could potentially
7 have two different co-pays. If it's one license,
8 if you show up in the ED and you end up getting
9 admitted, it would be one bill. You would not
10 have a separate ED bill and a separate inpatient
11 bill like you would if you show up at the same
12 hospital. Again, and I would say, you know, we
13 talked about the efficiencies that are gained from
14 a quality perspective.

15 HEARING OFFICER YANDOW: I'm having
16 problems again. I don't -- all right, I think I
17 can hear you now.

18 THE WITNESS (Golino): I'm sorry.

19 HEARING OFFICER YANDOW: I'm sorry.

20 It's my --

21 MS. VOLPE: Why don't you go through
22 them, you know, they wouldn't be paying two
23 co-pays again for the Hearing Officer's benefit.

24 THE WITNESS (Golino): Okay. So is
25 Paul again. I'm not sure where I got cut off.

1 HEARING OFFICER YANDOW: And I will
2 read the transcript. So anything, you know, if I
3 don't hear you, we're going back. I mean, we look
4 at the transcript, it comes in, we have it taped,
5 I've got the video. So I'm not missing anything.
6 But if there was a key point, certainly feel free
7 to repeat.

8 THE WITNESS (Golino): Yeah, I think
9 the key point was lowering the cost around the way
10 the two different hospitals work. If a patient
11 currently shows up in one ED and needs to get
12 admitted into a separate hospital, the way it
13 works now with two licenses is that patient will
14 receive two patient bills, an emergency room bill
15 as an outpatient and then an inpatient bill as an
16 inpatient in the hospital which they're getting
17 admitted.

18 If it was a single license that
19 patient, regardless of which ED they were seen at
20 and regardless of which hospital they showed up as
21 an inpatient to, would only get one bill, thereby
22 that patient would only have one co-pay to pay for
23 that one visit. That's not the way it works today
24 where they're getting two because of the two
25 licenses.

1 MR. WANG: So staying on the topic of
2 transferring patients, you provided some
3 information regarding transfer volumes between
4 hospitals with most of the transfers going from
5 Rockville Hospital to Manchester Hospital. What
6 types of patients are typically transferred from
7 Rockville to Manchester?

8 THE WITNESS (Castellone): This is Dr.
9 Castellone. So behavioral health would be one
10 because we have behavioral health here that has
11 different patient populations, and so that's the
12 difference between the adult unit, the geriatric
13 unit, the adolescent unit. And so it depends on
14 which unit they're going to go to that they would
15 be transferred to. So that's the behavioral
16 health standpoint. From the medical standpoint
17 it's been mostly the impact with COVID and
18 transferring COVID patients and patients over to
19 Manchester Hospital during this past year and a
20 half with the pandemic.

21 MR. WANG: Would you please just
22 describe how the transfer occurs, like the
23 determination and transportation logistics?

24 THE WITNESS (Castellone): So the
25 transfer process, it's always having the patient

1 and the family involved in the decision-making
2 which hospital that they want to be cared for when
3 a decision is made that they need to be
4 transferred. And then we talk to the accepting
5 physician at the other facility no matter which
6 hospital that is. We get an accepting physician
7 and then we go ahead and get an ambulance for
8 transport for that patient to the other facility.

9 MR. WANG: Thank you. And I think we
10 touched on this before, but transfer volumes more
11 than doubled in fiscal year 2020 compared to 2019
12 with the biggest increase coming from the
13 Rockville ER to the Manchester inpatient ward.
14 What type of patients are these, and why was there
15 such a big increase in transfer volume?

16 THE WITNESS (Castellone): So this is
17 Dr. Castellone again. So this is with our waiver
18 with the Governor's mandate to have our ICU volume
19 to take care of patients, and in order to do that
20 we went ahead and had all patients that were
21 transferred for intensive care unit and for
22 medical surgery transferred over to Manchester
23 hospital during this time. And so we have filed
24 that and had acceptance for that waiver.

25 HEARING OFFICER YANDOW: Just a

1 follow-up question. So I understand the changing
2 in the billing and the paperwork. Regarding the
3 transfer itself and what happens, if the
4 application is approved and it's under one license
5 under Manchester, does the transfer change at all
6 logistically or what you use or how it's done,
7 paperwork aside?

8 THE WITNESS (Weymouth): This is
9 Deborah. I believe we would do the -- I know we
10 would do the exact same clinical assessment in
11 terms of transferring a patient from one location
12 to the other.

13 HEARING OFFICER YANDOW: Okay. The
14 same type of call would go ahead?

15 THE WITNESS (Weymouth): Yes.

16 THE WITNESS (Brunetti): This is Marc
17 Brunetti. The same handoff, the same process,
18 everything would stay the same.

19 THE WITNESS (Weymouth): And the same
20 family involvement in the eventual decision.

21 MR. WANG: Thank you so much. That
22 concludes my set of questions.

23 MR. CIESONES: My name is Ron Ciesones,
24 OHS staff. I'm going to ask a couple, some
25 financial questions. I believe Paul Golino is

1 probably the person that's going to want to answer
2 these.

3 Can you describe the current financial
4 conditions regarding operating performance at
5 each -- at both Rockville and Manchester
6 Hospitals?

7 THE WITNESS (Golino): Ron, this is
8 Paul. Yes, so obviously 2020 proved to be
9 challenging I think for everybody in health care.
10 So without CARES money it was a very difficult
11 year. As Jim had alluded to, we closed some
12 services at both campuses, elective surgery. So
13 2020 was a year in my 30 years of health care that
14 I've never encountered in terms of what we needed
15 to do from a pandemic perspective and the
16 financial implications for those.

17 We have seen a rebound in some of the
18 -- we did get CARES money here at ECHN which
19 helped to offset significantly those losses, so
20 2020 did end up, we did end up as a system
21 slightly positive from operations because of those
22 CARES money. Without those CARES money it was a
23 significant loss, again, during that very
24 difficult period.

25 As we are in 2021, like I think

1 everybody else in the world and in the country
2 we've seen the ebbs and flows of I think we've
3 gone through four different cycles of COVID here
4 with volumes fluctuating accordingly, slow gradual
5 improvement in the financial position of ECHN as
6 the economy has really come back and people feel
7 more comfortable coming into the hospital.

8 Volumes are not quite back to their prepandemic I
9 would call 2019 levels yet, but financially we are
10 back operating as a system, you know, we're
11 looking at about break even or slightly positive.
12 Again, this would be from operations as there's no
13 CARES money in what we are doing in 2021.

14 MR. CIESONES: So you're break even.
15 Is that for the system or for each hospital?

16 THE WITNESS (Golino): System.

17 MR. CIESONES: What about each
18 hospital?

19 THE WITNESS (Golino): Again, this is
20 Paul, Ron. Very similar to what you've seen in
21 the past few years with our filings. Manchester
22 is positive and Rockville is negative. And that
23 has been consistent, I think, if you go back
24 probably the last four or five years you've seen
25 that.

1 MR. CIESONES: Right. Is the Rockville
2 loss significant for 2021?

3 THE WITNESS (Golino): Again, Ron this
4 is Paul. It depends on your definition of
5 significant, but yes, from a margin perspective it
6 is significant.

7 MR. CIESONES: Okay. Regarding the
8 financial projections that were submitted with the
9 application originally, now that you have, 2021 is
10 complete, we'd like you to update the financial
11 attachment Worksheet B showing actual results with
12 2021 data and three years of projections.

13 THE WITNESS (Golino): Ron, this is
14 Paul. I believe that we only provided audited
15 results. So we're still interim. I know we're
16 sitting here on October 13th and September is
17 done, but everything we have right now is still
18 interim slash draft statements. I think as you
19 know, we don't file or get our completed audited
20 financial statements till the end of the calendar
21 year, so I'm not in a position to want to release
22 draft statements at this time.

23 MR. CIESONES: The financial attachment
24 B, the numbers that you provided in that was, the
25 last one was 2019, I believe.

1 MS. VOLPE: Do you have a Bates stamp
2 for that on the application on the financials?

3 THE WITNESS (Golino): For 2020? So
4 yes, Ron. If all we did was 2019, we can
5 definitely update it for 2020 audited results.

6 MR. CARNEY: It looks like 231, 232,
7 Exhibit A.

8 THE WITNESS (Golino): So yes, Ron, we
9 can update that with 2020 audited results.

10 MR. CIESONES: So it will start with
11 2020 with the audit and then three years which
12 would be '21 --

13 THE WITNESS (Golino): Yeah, we can
14 update this. Yes, we can update this, Ron.

15 MR. CIESONES: Now '21 is not possible?

16 THE WITNESS (Golino): Again, it's not
17 going to be audited results, but yes, we can
18 project it. We have draft statements. They're
19 just not audited. I think everything that we did
20 provide to date have been audited financials.

21 MR. CIESONES: Right, yeah, I know it
22 takes you a little while to get the final audit
23 done.

24 THE WITNESS (Golino): Yes, it does.

25 MS. VOLPE: So we can note that as a

1 Late-File on an update for 2021 for Worksheet B.

2 HEARING OFFICER YANDOW: Ron, are you
3 clear on whether or not -- I mean, what you're
4 looking for on the financial analysis, they said
5 this is, you know, they weren't divided.
6 Regarding the analysis, I'll leave it up to you
7 what we need for Late-Files on what they might be
8 able to have for the separate hospitals?

9 MR. CIESONES: The --

10 MS. VOLPE: They are separate filings.

11 MR. CARNEY: Yeah, there's three sets,
12 Joanne. There's ECHN and then there's Rockville
13 and then there's Manchester --

14 HEARING OFFICER YANDOW: Okay. All
15 right. So --

16 MR. CARNEY: -- so page number 233.

17 HEARING OFFICER YANDOW: Okay. All
18 right. Thank you.

19 MR. CIESONES: So we're all set on the
20 financial piece. Actually that goes to the next
21 question as Late-Files. Can you provide, what
22 we're looking for is internal financial statements
23 for both Rockville and Manchester -- Rockville,
24 Manchester and Prospect Connecticut for fiscal
25 year 2021. And those can be draft because I know

1 you won't have the financials, the audit for a
2 while.

3 THE WITNESS (Golino): Yeah. Again,
4 this is Paul. When do you need those by? I know
5 we're in the process of starting that, and I
6 probably won't have those draft statements at
7 least for another month until we're done, again,
8 because I have to do both ECHN and Waterbury
9 combined and pull those together. So we're just
10 starting those now, Ron. You know that process.

11 MR. CIESONES: Right.

12 THE WITNESS (Golino): Even now I would
13 say I can't get them to you now. I'd probably
14 need at least a month to get the draft ones
15 together.

16 HEARING OFFICER YANDOW: So at the end
17 we'll go over the Late-File list. I'm going to
18 ask Attorney Volpe regarding the Late -- how long
19 it will take for each of these. And of course it
20 will all come, you know, as an order, you can only
21 do what you do. But Attorney Volpe, when we have
22 the next break, whether it's -- I guess it will
23 probably be the lunch break, but, you know, if you
24 could talk with your clients, go over the list,
25 and see how quick these documents can be gathered,

1 okay, and then we'll have a --

2 MS. VOLPE: Absolutely. And just to be
3 responsive on the worksheets, I have to see if
4 we -- I don't think it was required that we
5 provided them for Prospect Connecticut, I mean,
6 they're not part of this application. They're not
7 an applicant. They're not within either hospital.
8 They're not the parent. And I don't believe they
9 are part of this application. So I just want
10 to -- so I think you had asked for that, Ron. We
11 want to be responsive, but there's no filing on
12 that. We have the Worksheet B which will be
13 updated for 2021. We just want to make sure we're
14 responsive to what you need, but internal
15 financial statements, you know, again, as the
16 Hearing Officer requested, we'll review during
17 break on the timing.

18 HEARING OFFICER YANDOW: And I will
19 have a discussion during the break. Ron, make a
20 note. We'll talk about -- because Prospect is the
21 parent of ECHN, is that how it --

22 THE WITNESS (Golino): Yes.

23 HEARING OFFICER YANDOW: So it may be
24 something we want to consider, but let me get back
25 to you after the break on that.

1 MS. VOLPE: Okay. Very good. And we
2 can show you the org chart which is in there, if
3 that would be helpful.

4 HEARING OFFICER YANDOW: Yeah, I see
5 the org chart, and that's why Prospect is on this
6 list.

7 But Roy, if you could just make a --
8 next to the list of the Late-Files that we're
9 going to discuss this one on whether or not this
10 is going to be part of the Late-File, okay?

11 MR. WANG: Can do.

12 MR. CIESONES: We'd like to see the
13 operational, especially the statement of
14 operations for each of the two hospitals mainly.

15 MS. VOLPE: Yes.

16 MR. CIESONES: Especially in light of
17 Paul's comment about significant losses at
18 Rockville.

19 MS. VOLPE: Noted, statement of
20 operations for both hospitals.

21 MR. CIESONES: Is everybody all set?
22 Can I go to the next one? In Mr. Golino's
23 prefiled testimony on page 283 that the proposal
24 will generate more than 300,000 in cost savings
25 over the three projected years. There's three

1 questions. One, what is the source of these cost
2 savings, how will they be utilized, and will any
3 of them be passed on to patients?

4 MS. VOLPE: I think they were
5 quantified.

6 THE WITNESS (Golino): I thought we had
7 a schedule.

8 MS. VOLPE: We do.

9 THE WITNESS (Golino): Ron, this is
10 Paul again. So we had cost savings of \$318,000
11 over three years. And so that's about \$106,000
12 per year, \$106,135 per year, and really was back
13 room stuff. So the savings were accreditation for
14 the two hospitals, reporting costs, patient
15 billing, accounting and auditing, again, only one
16 audit, so those were the five different areas that
17 we looked at totaling about \$106,000 per year in
18 savings.

19 How are those -- your other question,
20 your second question was how will they be
21 utilized. Again, the savings is about \$100,000
22 per year. At this point I couldn't tell you how
23 specifically each of those would be utilized.
24 We're looking at about 100,000 per year in
25 savings. And would they be passed onto patients?

1 I do believe that patients would see the benefit
2 of everything that we're doing here around single
3 licensure. You know, we talked about operational
4 efficiencies, we talked about improvement in
5 quality, and any other cost savings, you know,
6 especially with the single licensure on patients
7 that get transferred between the hospitals but,
8 you know, not getting duplicate bills.

9 HEARING OFFICER YANDOW: So there's
10 \$100,000 savings that's on the application?

11 THE WITNESS (Golino): Per year.

12 HEARING OFFICER YANDOW: Per year,
13 \$100,000. Okay.

14 THE WITNESS (Golino): 106,000.

15 HEARING OFFICER YANDOW: And you're
16 saying you don't know -- okay.

17 MS. VOLPE: That doesn't -- you know,
18 it may not cover all professional costs like legal
19 fees and certain accounting fees, but there is a
20 projection on auditing fees, and it doesn't have
21 other professional fee savings in there which may
22 or may not be significant.

23 HEARING OFFICER YANDOW: So financially
24 would the patients benefit financially at all?

25 THE WITNESS (Golino): So this is Paul.

1 So yes, they would benefit from this. We talked
2 about it earlier. Specifically if there was, a
3 patient came into the ED and got transferred to
4 another facility.

5 HEARING OFFICER YANDOW: The co-pay.

6 THE WITNESS (Golino): Absolutely. And
7 again, just to iterate, between Manchester and
8 Rockville contracts are exactly the same, so there
9 would be no additional cost at all. There would
10 be no increased cost to health care for any payors
11 as there's no differentiation in rates between
12 what Manchester gets paid and what Rockville gets
13 paid currently.

14 HEARING OFFICER YANDOW: Go ahead, Ron.

15 MR. CIESONES: Okay. Let's see. With
16 the proposal, will Manchester be able to eliminate
17 the yearly operating losses that Rockville has had
18 since 2015, the yearly losses?

19 THE WITNESS (Golino): So Ron, this is
20 Paul. Right now obviously ECHN has a system. I
21 told you what the financial position is. None of
22 that will change as we would move forward here.
23 So the organization continues to operate much the
24 same way financially as it is today. As I
25 described, the dollar savings here are, you know,

1 roughly \$106,000 per year. So Manchester is
2 currently, you know, for ECHN the largest entity
3 that's helping us perform positive financially and
4 will continue to do so.

5 MR. CIESONES: Are the losses at
6 Rockville attributable to any particular service
7 line?

8 THE WITNESS (Golino): Ron, this is
9 Paul. So I do cost accounting by service line.
10 The Rockville losses are really, you know, as an
11 organization has evolved. The volumes there have
12 been dropping year over year, as you've
13 articulated, since 2015. The organization,
14 Rockville has not been running positive
15 financially, and we've continued to maintain
16 services there.

17 MR. CARNEY: So it's more attributable
18 to -- this is Brian -- more attributable to loss
19 of volume than it is to a particular service line?

20 THE WITNESS (Golino): Yes.

21 MR. CARNEY: Okay. Thank you.

22 THE WITNESS (Golino): That was Paul
23 again.

24 MR. CIESONES: So hypothetically if
25 Manchester had an operating profit of a million

1 and Rockville had a loss of a million, the
2 combined will be net, the net of zero with the
3 exception of the 100,000 in cost savings?

4 THE WITNESS (Golino): Correct.
5 Correct, Ron, very similar to how it operates
6 today.

7 MR. CIESONES: Right. On page 4 of the
8 audited financial statements that were most
9 recently submitted, the financials indicate that
10 Prospect --

11 MS. VOLPE: I'm sorry, do you have a
12 Bates stamp just so we can direct Mr. Golino to
13 look at what you're looking at so he can be
14 responsive to your question?

15 MR. CIESONES: They were uploaded into
16 the hospital reporting system back in February or
17 March. I don't have an exact date at the --

18 MS. VOLPE: As part of the completeness
19 questions?

20 MR. CIESONES: They were actually
21 updated as part of the annual reporting filing.

22 MR. CARNEY: Attorney Volpe, it
23 wouldn't be part of the application. It's related
24 to the financial filings of the hospital.

25 THE WITNESS (Golino): Okay.

1 MS. VOLPE: Okay. We'll listen then.

2 MR. CIESONES: On page 4 of the audited
3 financial statement, it indicates that Prospect
4 Connecticut is financially dependent on the parent
5 Prospect Medical Holdings which has agreed to
6 provide the financial support necessary for the
7 operations of the entity. Are the Connecticut
8 entities owned by Prospect Medical Holdings still
9 dependent on Prospect Medical Holdings long term
10 if any of the Connecticut entities need financial
11 support?

12 THE WITNESS (Golino): So Ron, this is
13 Paul. Yes, we are -- yes, we are dependent on
14 Prospect, so from a treasury function everything
15 works through the parent corp in terms of how that
16 works. So yes, we are dependent upon them. And
17 we are dependent upon them for capital, for
18 capital funding. All of that comes from corporate
19 as well. So the capital funding comes from the
20 corporate office as well, i.e., we're in the
21 process of a new EMR for ECHN, both Manchester and
22 Rockville General Hospitals. We've kicked off
23 implementing a new EMR. We're going to Cerner
24 from Meditech, which is very dated. That funding
25 is coming from the corporate, it's a corporate

1 contract. They've been able to negotiate those
2 rates with Cerner and it's whole new --

3 MR. CIESONES: Are there any issues
4 with the equity interests and owners being that a
5 larger group of companies that are investors of
6 the parent corporation that would prevent funding
7 the Connecticut hospitals?

8 THE WITNESS (Golino): This is Paul. I
9 would say no as there have been none to date.
10 Prospect has been, we've worked well with them for
11 the past five years. They've met their
12 obligations around capital investments, you know,
13 around acquisition, and they continue to more than
14 meet those like I just talked about with Cerner
15 going over and above with implementation of a new
16 EMR.

17 In addition, in October of this fiscal
18 year we kicked off a new fiscal year with a new
19 ERP where we went to Oracle for all of our back
20 office stuff, payroll, finance, materials
21 management, accounts payable, all in a new system,
22 HR, all in a new system, Oracle system, a pretty
23 well-known large system that we went live here at
24 ECHN on 10/1 of 2020.

25 THE WITNESS (Brunetti): This is Marc

1 Brunetti. I just wanted to add, so we've made a
2 lot of investments this last year and this year as
3 well in terms of facilities investments, roofs,
4 paving, equipment, so we invest into both
5 facilities.

6 THE WITNESS (Golino): And we talked
7 about a couple times -- again, this is Paul --
8 about the behavioral health unit. So several
9 millions of dollars in renovations to get those
10 units opened, operational.

11 MR. CIESONES: Okay. We were looking
12 if there was any change in the equity of the
13 shareholders of PMH, Prospect Medical, that would
14 affect the operations of the three Connecticut
15 hospitals.

16 MS. VOLPE: If I may, there was a
17 filing several years ago before OHS on information
18 regarding a change at the very top of the
19 organization, and that was before this commission.
20 And I think Mr. Golino answered your specific
21 question which was no. So again, that was before
22 the commission.

23 HEARING OFFICER YANDOW: Ron, what was
24 the question? Attorney Volpe was there -- is your
25 question answered, Ron? What was your question

1 again?

2 MR. CIESONES: If there was any change
3 in the equity interests of the shareholders of
4 Prospect Medical.

5 HEARING OFFICER YANDOW: I'm going to
6 allow the question. Who do you want to -- and I
7 note your objection, Attorney Volpe. But who do
8 you want to direct the question to, Ron?

9 MR. CIESONES: I would say whoever is
10 best either --

11 HEARING OFFICER YANDOW: The CFO?

12 MR. CIESONES: Mr. Golino or Ms.
13 Weymouth.

14 THE WITNESS (Golino): Can you repeat
15 the question, please, Ron?

16 MR. CIESONES: What I'm trying to find
17 out is if there was any change in the
18 shareholders' equity interests of the parent
19 corporation being that they -- that would prevent
20 any funding for the Connecticut hospitals,
21 basically the upper, the owners of, any change in
22 the ownership of Prospect Medical Holdings's
23 shareholders.

24 THE WITNESS (Golino): So Ron, this is
25 Paul. I would say, you know, as Attorney Volpe

1 said, there was a change several years ago at the
2 very top of ownership interest, but that has not
3 impacted us in Connecticut at all in terms of
4 funding. So I've almost bifurcated your question
5 into change in ownership and how is it impacting
6 us here. We haven't seen any impact. If the
7 question is have you seen any impact here, are you
8 worried about any impact here, I would say no
9 because we haven't seen any to date in the five
10 years we've been with Prospect. It's worked even
11 through that change, it's worked exactly like it's
12 always worked in terms process and in terms of
13 funding. I don't know what's going to happen in
14 the future. I don't think anyone has a crystal
15 ball, but to date there's been no impact to what
16 we've seen here from a funding and operational
17 perspective. I don't know, Deborah, if you want
18 to --

19 THE WITNESS (Weymouth): This is
20 Deborah. And I agree completely with Paul's
21 statement. The past is the best indicator of the
22 future, and we haven't had any indication there
23 are any issues.

24 MS. VOLPE: And if I could just
25 redirect. And the date of that change you're

1 referring to was in 2019?

2 THE WITNESS (Golino): 2019.

3 MR. CIESONES: I have another question.
4 As the parent company, Prospect Medical Holdings
5 is financially responsible for both, currently
6 Rockville and Manchester Hospitals. I have a
7 couple, multiple questions here, parts that I'll
8 ask individually. Has PMH acquired any additional
9 hospitals in the last three years?

10 MS. VOLPE: In Connecticut or
11 nationally or --

12 MR. CIESONES: Nationally.

13 THE WITNESS (Golino): So this is Paul.
14 I don't believe -- not that I know that they've
15 acquired. I believe that there is some management
16 arrangements in California, a hospital in
17 California. I don't believe that that's been
18 acquired. I do not know for sure. That's what I
19 know.

20 MR. CIESONES: Has PMH divested from
21 any hospitals in the last three years?

22 THE WITNESS (Weymouth): This is
23 Deborah. Not that we are aware of, no.

24 MS. VOLPE: I mean, they may have, but
25 not any that Connecticut -- not that I'm aware of.

1 THE WITNESS (Golino): Ron, this is
2 Paul. I would have the same answer. None that I
3 know of.

4 MR. CIESONES: Okay. Does Prospect
5 Medical Holdings have a positive operating or
6 total margin that you're aware of?

7 THE WITNESS (Golino): Ron, this is
8 Paul. Again, as a for-profit they're not publicly
9 traded. I do not actually see the home office
10 financials, so I do not know.

11 MR. CIESONES: Have there -- this may
12 be somewhat similar to the question that we were
13 asking a few minutes ago. Has there been any
14 recent changes in ownership interests with
15 Prospect Medical Holdings; and if so, will that
16 affect the financial stability of the Connecticut
17 owned Prospect Hospital?

18 THE WITNESS (Weymouth): This is
19 Deborah. There are none that we are aware of, and
20 we are not aware of any impact.

21 MS. VOLPE: I mean, just for
22 clarification, when you say "recent," what do you
23 mean by recent?

24 MR. CIESONES: Within the last year.

25 MS. VOLPE: Okay. No.

1 MR. CIESONES: And the last one that I
2 have is to provide the most recent Prospect
3 Medical Holdings audited financial statements
4 which you should have through 2020.

5 THE WITNESS (Golino): Ron, this is
6 Paul. I can't provide that.

7 MR. CIESONES: Cannot?

8 THE WITNESS (Golino): Cannot. Not to
9 be difficult, we don't get those. Again, they're
10 not publicly traded. They are investor held by a
11 couple of owners. Those are not available.

12 HEARING OFFICER YANDOW: We will have a
13 discussion during break, and if we, you know, if
14 we order -- you know, this is, of course, whatever
15 evidence we need to support the application, and
16 our financial people at OHS know what they need to
17 do that part, the piece of it. So I will have
18 that discussion, but, you know, like I said
19 earlier, the evidence is coming from you and that
20 the burden is yours.

21 MS. VOLPE: Yes, understood. And it
22 would be helpful, you know, to extent that you
23 need something, it would be helpful for us to
24 also, so we can be fully responsive, if we
25 understand the rationale for it and the concern

1 and how it ties with the statutory requirements.
2 I think that way we can try to make sure we get,
3 we answer your questions fully and we understand,
4 you know, how it's -- you know, meaning and the
5 rationale behind it for purposes of our statutory
6 obligation. So that would be helpful in
7 understanding the rationale.

8 HEARING OFFICER YANDOW: We will
9 revisit this after lunch.

10 Ron, any other questions?

11 MR. CIESONES: No, that's actually the
12 last question.

13 HEARING OFFICER YANDOW: Okay. So we
14 will discuss it. We'll come back. So when we
15 come back, any redirect, Attorney Volpe, on the
16 questions? I know you were making statements, but
17 do you have any redirect on the questions?

18 MS. VOLPE: Sure, I appreciate that,
19 yes.

20 Have we had any issues in obtaining
21 capital to fulfill projects or needs that come up
22 to the physical plant or technology?

23 THE WITNESS (Golino): So Michele, this
24 is Paul. None to date. I think I spoke about our
25 ERP that we've just completely redone which is all

1 the back office stuff. We're kicking off our EMR,
2 we've completed several million dollars for
3 behavioral health, a lot of the imaging equipment.
4 To date, no, I think Prospect has more than met
5 their requirement around that acquisition and what
6 the capital investment was going to be.

7 MS. VOLPE: Very good. Thank you.

8 Anyone want to add anything further based on
9 anything you've heard that you want to respond to?

10 I think we're good. Thank you.

11 HEARING OFFICER YANDOW: Okay. So the
12 OHS staff assisting me here today, anything at
13 this point right now that you want to follow up
14 on?

15 MR. CARNEY: I'm good, Attorney Yandow.
16 This is Brian.

17 HEARING OFFICER YANDOW: So what we
18 will do, so we're going to start to take names, or
19 I'll continue to take names until 2 o'clock on
20 public comment. We'll come back at 2 o'clock.
21 I'm not closing the evidentiary part of this, you
22 know, the technical piece of this yet. We'll come
23 back at 2. We will discuss the Late-Files. And
24 when we are done with this piece of it, then we'll
25 move on to public comment will be after 2, but we

1 will all come -- any other loose ends before we
2 take a break?

3 MS. VOLPE: I just have one loose end.
4 In the commencement of the proceeding, is this
5 being considered a contested case under the
6 administrative --

7 HEARING OFFICER YANDOW: These cases
8 are under the UAPA.

9 MS. VOLPE: But is it considered a
10 contested case?

11 HEARING OFFICER YANDOW: When you look
12 under the -- I mean, I think, you know, they're
13 all under the UAPA. They're all under the
14 definition of contested case. The burden is
15 yours.

16 MS. VOLPE: I'm aware of that. I just
17 wanted to -- I didn't hear that in the beginning
18 so I was just trying to -- I may have missed it.

19 HEARING OFFICER YANDOW: I'm not
20 sure -- I made reference to the documents on the
21 administrative that I'm taking administrative
22 notice of, but I may not have said it, so I'm not
23 sure. But this is a case under the UAPA.

24 MS. VOLPE: Okay. Very good. Thank
25 you.

1 HEARING OFFICER YANDOW: All right. So
2 why don't we all -- just to make you aware, when
3 you're off, I mean, you want to put your mics off,
4 you want to take your video off, they continue,
5 OHS continues to record because we don't want to
6 get any glitches in the process. So do make sure
7 all your mics are off, that your cameras are off,
8 and we will be back here at 2 o'clock.

9 MS. VOLPE: Very good. Thank you.

10 HEARING OFFICER YANDOW: Thanks.

11 (Whereupon, a recess for lunch was
12 taken at 1:12 p.m.)

13 AFTERNOON SESSION

14 2:18 P.M.

15 HEARING OFFICER YANDOW: All right.
16 Everyone, I apologize for the late start. OHS,
17 are you here?

18 MR. CARNEY: I'm here, Brian.

19 HEARING OFFICER YANDOW: Okay. We have
20 Ron and Roy, all here?

21 MR. WANG: Yes.

22 HEARING OFFICER YANDOW: Okay. Great.
23 Attorney Volpe -- and again, I apologize. So I
24 went back to look through the statutes and through
25 the portal because when we ended Attorney Volpe

1 had asked me if this was a contested case under
2 the UAPA. So under 19a-639(a), you were noticed
3 for a hearing under (F)(2). (F)(2) allows for a
4 public hearing, but it is not a contested hearing
5 as defined in the UAPA, although we do use the
6 UAPA for guidance. However, if this was under
7 19a-639(a)(E), and I checked the portal, where
8 three or more individuals or an individual
9 representing an entity with five or more people
10 submitted a request for a hearing, then this would
11 be a contested case. I don't believe that's
12 happened. I did not see --

13 MS. VOLPE: I'm sorry to interrupt you.
14 There was a submission on that. And if I can, if
15 perhaps we can discuss this after the public
16 comment period. We have some ER doctors that want
17 to speak that have been waiting and we have a
18 Senator here. And I'm sure you and I and the
19 staff can come to an agreement on the proceedings
20 and the nature of them and how they're classified.
21 If that would be acceptable to you, if we could
22 move with the public comment period that was
23 supposed to start at 2, just we're hopeful we can
24 get some individuals who wanted to speak --

25 HEARING OFFICER YANDOW: Yes, the

1 public hearing is scheduled for 2 with a footnote
2 that we would finish with the technical piece
3 first. I will deal with this legal issue at the
4 end of public comment, however, we still have --
5 but I did want to clarify since I did state to you
6 with your question about whether or not this was a
7 contested case, I wanted to clarify that under
8 (F)(2) it is not a contested case, although the
9 UAPA is used for guidance.

10 MS. VOLPE: Okay. And I just want to,
11 I want to be on the record for objecting on that
12 because there was a submission that met the
13 statutory criteria allowing it to be placed into a
14 contested case, but again, we can, you know --

15 HEARING OFFICER YANDOW: I'll hear
16 argument on that at the end of public hearing --
17 at the end of public comment. Okay, but I do want
18 to finish up with the technical piece.

19 Mr. Carney, I believe we have a few
20 more questions.

21 MR. CARNEY: Yes, we had some internal
22 discussions over break, and the leadership had a
23 follow-up question they wanted me to ask regarding
24 quality. So with the completion of the consent
25 order you said, you know, there hadn't been any

1 additional issues. However, can you give us just
2 some general information as to what those general
3 issues were and how were they addressed and how
4 has quality been improved since then at both
5 hospitals?

6 MS. VOLPE: We just want to make sure
7 we understand the question. Is your question that
8 you're acknowledging that the prelicensure
9 consents have been satisfied and expired, what is
10 your -- I'm not sure I understand the question to
11 direct it.

12 MR. CARNEY: You had said that it had
13 been resolved, basically, and you had no further
14 issues. So I'm asking what those issues were and
15 how were they addressed and how is quality
16 improved as a result of it at the hospitals.

17 MS. VOLPE: So, yeah, we can take that.
18 It's fairly long in terms of, again, this was an
19 extension from 2016 on --

20 MR. CARNEY: Right, just general
21 thoughts. We don't have to have the exact
22 specific detail, just sort of general areas of
23 concern.

24 MS. VOLPE: I mean, I don't know that
25 there are any areas of concern, but I do know

1 there have been significant areas of enhancement
2 which were addressed and they can discuss again
3 which was the high reliability organization on
4 quality which has been implemented since that
5 time.

6 HEARING OFFICER YANDOW: Okay. This
7 question -- so let me interrupt. I just want to
8 -- I think this question should be directed
9 towards a witness. So the CEO, if she could
10 please answer the question.

11 THE WITNESS (Weymouth): So this is
12 Deborah. In answer to your question, the
13 unfortunate side of it is I was not present as a
14 member of the ECHN team throughout this entire
15 period but joined near the end. So I'm happy to
16 share what I know about that process.

17 We had a detailed review. We followed
18 up on any of the items that were indicated in
19 terms of care or changes that were suggested. We
20 put together a very structured action plan around
21 each one of the items that came up. And over time
22 we addressed them, and our independent monitor
23 came back and visited us periodically to ensure
24 that we had closed the loop on all of the open
25 issues. We then received -- had an expiration of

1 that process take place which indicated that we
2 had addressed all of those concerns.

3 So quality was improved and enhanced
4 throughout that period due to the fact that we
5 were able to focus on those action items, address
6 them appropriately, and then have an internal
7 feedback to monitor, which we continue to do
8 today, and support those positive gains, maintain
9 those gains, as we've gone on into the future. So
10 it was a structural piece that helped us support
11 our organization in a variety of clinical quality
12 outcomes that we still use today in terms of that
13 process.

14 So I believe I answered your question,
15 but please ask again if I did not.

16 MR. CARNEY: That was very helpful,
17 Ms. Weymouth. I appreciate it. Would you guys be
18 able to share that structured action plan with us?

19 THE WITNESS (Weymouth): I'd be happy
20 to share the process that we built, yes, to
21 address that, absolutely.

22 MR. CARNEY: Okay. Great. Thank you.
23 I'd appreciate that.

24 HEARING OFFICER YANDOW: Ron, did you
25 have any questions?

1 MR. CIESONES: I did not, no.

2 HEARING OFFICER YANDOW: Okay. Roy?

3 MR. WANG: I do not have any further
4 questions.

5 HEARING OFFICER YANDOW: Okay. Brian,
6 you're good?

7 MR. CARNEY: Yes, I'm good. Thank you.

8 HEARING OFFICER YANDOW: Okay.
9 Attorney Volpe, did you have any redirect, any
10 followup on her response?

11 MS. VOLPE: Yeah, I mean, just for the
12 record, we wanted to note that those types of
13 requirements in terms of monitoring are fairly
14 commonplace for the state to implement.

15 HEARING OFFICER YANDOW: Okay. But I'm
16 not looking -- I mean as far as a question. I
17 think if you have a question, you can direct it to
18 her. I don't know, I mean, we certainly know
19 what's commonplace with the state. But if you
20 have any kind of question that you want to
21 redirect with her.

22 MS. VOLPE: No, we'll cover some
23 additional items in our --

24 HEARING OFFICER YANDOW: Okay. And I
25 will allow you to give a closing argument at the

1 end also, okay? All right. So we'll move on to
2 public comment, and we'll deal with the Late-Files
3 after the public comment.

4 So I'm going to call the names of those
5 who signed up to speak in the order that they've
6 been registered, although I will take public
7 officials or others first depending on -- I do
8 have a list that's been provided to me, so I will
9 follow the list that's been given to me. Speaking
10 is limited to three minutes. Please do not be
11 dismayed if we stop you at the conclusion of your
12 time. We want to make sure we give everyone the
13 opportunity to speak, and we want to be fair.

14 Additionally, we strongly encourage you
15 to submit any further written comments to OHS by
16 email or mail no later than one week from today,
17 which is the 20th. Our contact information is on
18 our website and on the public information sheet
19 which you were -- which you will find on our
20 portal. Thank you for taking the time to be here
21 today and for your cooperation.

22 I'm Joanne V. Yandow. I'm the hearing
23 officer in this matter, and I will be listening to
24 your comment, again, limited to three minutes.
25 And I will start with Mayor Jay Moran, please.

1 And if you could, when you do speak, I do want to
2 see the video on and of course put your audio on.
3 Anyone else who is waiting, your audio should be
4 off.

5 MAYOR JAY MORAN: Good afternoon. Can
6 you hear me?

7 HEARING OFFICER YANDOW: I can hear
8 you. Go ahead.

9 MAYOR JAY MORAN: Good, because I've
10 had problems earlier today. Well, thank you for
11 having me. I won't go into much detail because I
12 know that the hospital will hit all those high
13 notes for me. I'm Jay Moran. I've been the mayor
14 for seven and a half years in the great Town of
15 Manchester. And I spoke several times publicly on
16 behalf of this great hospital and the staff and
17 the work they do to keep our community safe. And
18 as mayor, we want, the most important thing is to
19 have a safe community for those who live there,
20 work there and come visit, and of course we've
21 become a regional hospital over the years.

22 And so this ask to go under one license
23 is, I believe, without hitting some high notes
24 that they will tell to you later, is that it's
25 more efficient for not only the hospital staff and

1 for our patients in the Manchester area, in the
2 Vernon area and the region, I believe that it will
3 be more efficient and more financial efficiency.
4 And I just believe that in this day and age to
5 make things easier for our patients, make things,
6 administrative services a lot more effective both
7 time wise, efficiency and financially, I think
8 this is a great idea to go under one license.

9 And I truly support the work that the
10 hospital administration and all the employees,
11 doctors, nurses and all those who take care of us,
12 and I really do appreciate all the work they've
13 done the last few years to get us through COVID,
14 anyone in health care. We are proud of your
15 efforts, and I'm proud to support their efforts
16 here to go under one license. And I will continue
17 to work as long as I'm mayor, which may be only
18 another month, to support this great organization
19 as they move forward to keep us safe.

20 So I thank you for your time, and I'll
21 yield my time back so you'll have a shorter day.
22 Thank you.

23 HEARING OFFICER YANDOW: Thank you.
24 Senator Dr. Anwar, please.

25 SENATOR ANWAR: Thank you, Honorable

1 Hearing Officer for OHS and members, honorable
2 members of the Office of Health Strategy. I'm Dr.
3 Saud Anwar. I'm actually a physician within the
4 Eastern Connecticut Health Network. I have been
5 serving there as a physician for 23 years. I
6 started in 1998. And I'm also currently serving
7 as the chair of the Department of Internal
8 Medicine.

9 I am actually speaking in favor of the
10 application by ECHN to consolidate the hospital
11 licenses. I can share with you from three
12 perspectives why I feel it's important. First and
13 foremost is the patient care and then patient
14 safety. Think about the fact that if there was a
15 patient in the emergency department at Manchester
16 Memorial Hospital and if that patient had to be
17 transferred over to Rockville General Hospital,
18 which has happened multiple times, and vice versa,
19 depending on the services and the availability of
20 the beds. And what ends up happening is that you
21 have to actually end up discharging the patient
22 and readmitting the patient, but you have two sets
23 of medical records, and then two sets of access to
24 medical records, labs and information and order
25 sets. As soon as we are doing multi-tasking in a

1 similar kind of a platform, risk of errors starts
2 to increase. Thankfully we obsessively do it, but
3 we are also in an era where we are overwhelmed
4 with the number of patients and services that are
5 needed. As a result, the opportunity to try and
6 simplify things so that there is a seamless
7 transition from one place to the next to where we
8 are actually allowing the patient not to have to
9 have orders written back in again to reduce the
10 chance of medical errors.

11 You know very well, the members of
12 Office of Health Strategy, about medical errors
13 and prevention strategies and the internal
14 conversations. This is very critical piece that
15 we have an opportunity to try and make it
16 seamless. I can tell you sometimes people are
17 putting the orders in one set of medical records
18 and then those orders vanish, and then you have to
19 put it all over again to make sure that they get
20 done in this transition or transfer situation that
21 is created. So that's one part.

22 The second part is the cost to the
23 patient. When a patient is going to be
24 transitioned from one hospital to the other for
25 availability, access or testing or other services,

1 usually what happened is that the patient would
2 actually end up getting discharged and then will
3 be readmitted on the same day and at times with
4 the same clinician, and that's not a charge that
5 would add to the patient's cost of care, and that
6 is something that is avoidable and should be done
7 in a manner where the patient does not get charged
8 extra and there's no impact on the cost of health
9 care. So that's one broad patient-based issue.

10 The second part is, again, an important
11 part of trying to reduce the overheads in any
12 health care system. Again, this is something I
13 know is very dear to members of the Health
14 Strategies where you are working to try and make
15 sure that the cost of health care in our state is
16 down, so you understand this well. As soon as
17 there are two entities and the two entities have
18 their own set of contracts, they have their own
19 set of accounting, management, legal filing, it's
20 doubling the cost of many of those things. And if
21 somebody is trying to consolidate it and make it
22 into one license, that is going to save money, and
23 that's exactly what I think the Office of Health
24 Strategy has been striving to do as well.

25 The third thing is that the clinician,

1 the physician impact. We know that there is a
2 shortage of physicians in our state. We are
3 actually hurting, we are having difficulties
4 recruiting people. Now, and in this situation we
5 know it's a matter of time that we are going to
6 get overwhelmed more with the patients that we are
7 going to be managing. If we are actually trying
8 to do the same thing on the same patient with
9 respect to the paperwork, documentations, orders,
10 we are doubling the time on the same patient where
11 we can actually avoid that, and that will allow us
12 to use the workforce, the physicians in the
13 community in an efficient, organized manner so we
14 can maximize our capacity and provide as much care
15 to as many people from a quantity point of view
16 rather than just spending double the time on
17 individual patients in some of those cases.

18 So those are the reasons that I feel
19 that we should request you to please strongly
20 consider this application by ECHN to consolidate
21 the hospital licenses. And I thank you for your
22 time and thank you for listening to my comments.
23 And if you have any questions, I'm available for
24 that too. Thank you.

25 HEARING OFFICER YANDOW: Thank you.

1 Thank you. Dr. Robert Carroll.

2 MS. GREER: Excuse me, Attorney Yandow,
3 I see Representative Winkler is here.

4 HEARING OFFICER YANDOW: Okay.
5 Mr. Winkler, Representative Winkler, can you put
6 your video on?

7 REP. WINKLER: I'm just here to listen.

8 HEARING OFFICER YANDOW: You're just
9 here to listen, okay.

10 Dr. Robert Carroll, please.

11 DR. ROBERT CARROLL: Thank you for
12 giving me the opportunity to speak. My name is
13 Robert Carroll. I'm the chair for the Department
14 of Emergency Medicine at ECHN overseeing the
15 emergency departments at both Rockville
16 Memorial -- I'm sorry, Rockville General and
17 Manchester Memorial Hospitals as well as our
18 urgent care center in South Windsor. And I've
19 been with ECHN since the year 2000, so 21 years.
20 And I've seen a lot of changes over those years,
21 and health care is certainly a whole different
22 game than it was back then.

23 You know, I speak very favorably in
24 support of the single licensure application. And,
25 you know, I think from a physician's standpoint

1 and specifically emergency medicine physician's
2 standpoint, everything is much more complex than
3 it used to be. Patient workups are much more
4 complex than they used to be. We're measured on
5 all sorts of aspects that we never used to be
6 measured on. And one of the challenges for us is
7 navigating multiple emergency medical record
8 systems and multiple medical records. So the most
9 complicated thing I see here is the fact that when
10 a patient presents to Rockville Hospital for an
11 emergency department visit and they get treated
12 and two months later they present to Manchester
13 Memorial Hospital for an emergency department
14 visit, the records from the other organization are
15 not readily available to us, and that poses a
16 problem.

17 It may not be a big deal if you have a
18 patient that's well versed in their medical
19 conditions and they can provide you a very
20 detailed history, they can provide you a list of
21 their medications and a list of their allergies.
22 We're dealing with an aging population. We're
23 dealing with patients that have intellectual
24 disabilities. They're not able to provide that
25 information, so relying on the data that's in the

1 medical records is critical for us. You can have
2 a medical record from Rockville and a medical
3 record from Manchester, and they are not synched.
4 They may contain different medications, they may
5 contain different allergies because it's all based
6 on what was provided during that visit.

7 As we are dealing with complicated
8 patients and the need to move that patient from
9 one hospital to the other for admission or for
10 specialty care, it's really critical that we have
11 one single record that's comprehensive. We can't
12 have differences in records between the two
13 organizations. It provides a real safety concern
14 for our patients. We could be administering
15 medications that they may have an allergy to.
16 That allergy is not documented in the current
17 record, but it might be documented in the record
18 from the other hospital.

19 As time goes on and taking care of
20 patients gets more complicated, we should be
21 looking to leverage our technology and streamline
22 and create some efficiencies. That's the main
23 point I see and the main advantage to combining
24 our licenses into a single licensure. We have a
25 lot of redundancy and we have a lot of

1 inefficiency and a lot of inaccuracies. That's
2 really the main point that I wanted to get at
3 today. So I thank you for your time, and I
4 welcome to answer any questions you might have.

5 HEARING OFFICER YANDOW: Thank you.
6 OHS appreciates your comments.

7 DR. ROBERT CARROLL: Thank you.

8 HEARING OFFICER YANDOW: For those
9 others signed up, I just want to make you aware.
10 I know I see some people tuned in don't have their
11 names on there. The other three witnesses have
12 had their names. This is being recorded, so the
13 court reporter will need the right spelling of
14 your name. We've had, the other spellings have
15 been there. But Melissa Osborne.

16 MELISSA OSBORNE: Yes. Good afternoon.
17 Thank you. It takes a second for my camera to
18 come up. Thank you. My name is Melissa Osborne.
19 I'm actually a manager at the Ambulance Service of
20 Manchester, I'm a paramedic. I'm in charge of
21 quality improvement as well as training and
22 education. Thank you for this opportunity to
23 speak.

24 Many of my comments are similar to Dr.
25 Carroll's and Dr. Anwar's who I've worked with for

1 many, many years. The two hospitals are
2 essentially 11 miles apart. And I know that
3 because our ambulance service serves this region,
4 and we are the facilitators of many of the
5 transfers of care that the physicians have spoken
6 about. And in speaking directly with the patients
7 we are transferring, there has been a -- it's very
8 difficult for them. There's a lot of confusion.
9 They're being asked two or three times their
10 medical history. And in their head it's the same
11 hospital system already, so why it can't
12 (inaudible) move to another, why don't you already
13 have my records. And unfortunately, you know,
14 being the facilitator of the transition of care,
15 it kinds of gets stuck with us a little bit, and
16 we want to make sure the patients have the best
17 experience and the most accurate experience.

18 I also believe this would allow for a,
19 better for clarification to the public of what
20 each campus can do, especially behavioral health
21 wise, it is a huge population in the Manchester
22 Rockville area as well as the very outlying areas
23 they serve, such as your Ellingtons, your Tolland
24 as well as Ashford and Mansfield and UConn. It's
25 a very valuable service that both campuses have

1 been working extremely hard to support, and I
2 think this would allow for the effort to go into
3 work.

4 So from a patient standpoint it's
5 safer, creates less confusion, less billing
6 confusion, and I just think for the communities
7 they serve it will allow them to focus where
8 they're supposed to focus. Thank you very much
9 for your time.

10 HEARING OFFICER YANDOW: Thank you.
11 Drew Crandall.

12 DREW CRANDALL: Hi, my name is Drew
13 Crandall. I'm a long-time resident, business
14 owner and community leader in the Vernon area. I
15 represent the Town of Ellington on the ECHN
16 Advisory Board and am the immediate past president
17 of the Rockville Downtown Association. I'm also a
18 loyal ECHN patient. I'm making this public
19 comment in support of the consolidation of the
20 licenses of Manchester Memorial Hospital and
21 Rockville General Hospital.

22 Rockville General Hospital has served
23 our community for 100 years. Rockville General's
24 health care services and economic impact are
25 essential. Having two separate licenses doubles

1 the administrative burden and creates
2 inefficiencies in workflows. This is because each
3 hospital maintains separate medical record numbers
4 and admitting processes. This unnecessary
5 duplication creates internal stresses and
6 expenses. It can also cause delays in patient
7 care and decreased patient satisfaction. I'm
8 convinced that consolidating the licenses of these
9 two valuable community hospitals will enhance
10 patient experience through a smoother, more
11 efficient and effective continuum of care.

12 To me this is a common sense request
13 with a strong precedent. Hospitals in Bridgeport,
14 Danbury, New Haven and New Britain have already
15 consolidated their licenses. Please award
16 approval of ECHN's CON application. Thank you.

17 HEARING OFFICER YANDOW: Thank you.
18 Your comments will be considered.

19 Glen Maloney.

20 GLEN MALONEY: Hello, everyone. Thank
21 you for having me here. My name is Glen Maloney.
22 I've been an employee of Rockville General
23 Hospital, also known as RGH, since 2001 in the
24 capacity as a mechanic within the engineering
25 department. I am also the current president of

1 AFT Connecticut's Manchester Service and Skilled
2 Maintenance Employees United, Local 5121.

3 Many patients and citizens from the
4 surrounding community have witnessed that RGH has
5 changed drastically. Many arrive on foot, by bus
6 or car seeking treatment. Upon arrival, they are
7 diagnosed --

8 HEARING OFFICER YANDOW: Can you just
9 hold on a second. I just lost -- I think it's --
10 I'm in my state office. Could you try it again,
11 Mr. Maloney?

12 MR. MALONEY: Excuse me?

13 HEARING OFFICER YANDOW: I can hear
14 you. I'm sorry, I apologize for the internet
15 connection. It says it's unstable. I'm listening
16 to this hearing or holding this hearing from my
17 office in the state, so sometimes the audio has
18 gone in and out a couple of times today so I
19 apologize for that. I'm sorry, I've gotten most
20 of it. I just didn't get your last sentence, if
21 you wouldn't mind just going back. And this is
22 being recorded, so I do want you to know that
23 there will be a transcript so I will reread
24 everything. So don't worry, I'm not going to miss
25 anything, okay?

1 GLEN MALONEY: All right. Thank you so
2 much, Joanne. Appreciate it. Let's see, where
3 did I leave off? Many arrive on foot, by bus or
4 car seeking treatment. Upon arrival, they are
5 diagnosed, stabilized and receive treatment as
6 most emergency rooms provide. If additional
7 treatment is required, they are whisked away by
8 ambulance or Life Star to another hospital because
9 the services that they now require are no longer
10 available to them at RGH. This constant revolving
11 door is due to Prospect ECHN's current
12 consolidation of services and employees between
13 its hospitals.

14 Areas within RGH that have remained
15 closed for over a year, their equipment removed,
16 services to the public curtailed, and employees
17 displaced include the operating room, the
18 post-anesthesia care unit, the gastrointestinal
19 unit, the intensive care unit, the one-day surgery
20 unit. The patient medical wing for pre-op or
21 post-op, also known as Bissell 2, has also been
22 closed. The cafeteria is now self-serve
23 consisting of vending machines. Gone is the fresh
24 food and the employees who served it. Even the
25 friendly cashier was replaced by a kiosk. The

1 gift shop was also closed. Apparently no visitors
2 justify no gift shop. I thought all hospitals had
3 a gift shop. Perhaps RGH is no longer considered
4 a hospital.

5 All of these changes have occurred and
6 continue to occur right under the noses of
7 Vernon's elected town officials, one of which was
8 quoted years past as saying, and I quote,
9 "Rockville General Hospital has a special place in
10 my heart. We need to stand as a community and
11 protect our local hospital. I will do whatever I
12 can under the law to maintain Rockville General
13 Hospital and keep it open in our community,"
14 unquote. I hate to be the one to inform that
15 particular town official, who is still a town
16 official, but Rockville General Hospital is worse
17 off now than it ever has been in its history --

18 HEARING OFFICER YANDOW: I'm sorry,
19 hold on just a second. I'm sorry, go again.
20 Again, I apologize. Try again.

21 GLEN MALONEY: That's okay.

22 HEARING OFFICER YANDOW: I'm sorry, go
23 ahead. You hate to be the one to inform that town
24 official --

25 GLEN MALONEY: But Rockville General

1 Hospital is worse off now than it ever has been in
2 its history and could truly use some support from
3 the community, the town and the State of
4 Connecticut. The mental health patient count
5 within RGH has doubled recently with the opening
6 of a second behavioral health wing. With the
7 closure of the other departments mentioned
8 earlier, it appears that RGH is mainly a mental
9 health facility nowadays. Will one license
10 governing the two hospitals provide adequate
11 protection for RGH's future as a hospital it once
12 was? What are the future intentions of Prospect
13 ECHN for RGH, and will there be accountability?

14 From the discussions heard earlier,
15 there appears to be several gray areas. As stated
16 by others earlier, Rockville General Hospital's
17 100th birthday is next month. The community
18 spirit once thriving throughout its hallways has
19 diminished. It struggles to survive as its
20 resources and services are removed one by one.
21 Please support RGH by having OHS oversight
22 throughout this process and deny the Certificate
23 of Need for one license until provisions are in
24 place that better serve the community and
25 Rockville General Hospital's future. Thank you.

1 HEARING OFFICER YANDOW: I appreciate
2 your comments. Thank you very much.

3 Chrissy Ellis. Chrissy Ellis?

4 CHRISTEN ELLIS: Can you hear me?

5 HEARING OFFICER YANDOW: I can.

6 CHRISTEN ELLIS: I'm sorry. Okay.

7 First I thank you, OHS, for holding this public
8 forum. I'm Christen Ellis, president of AFT Local
9 5143, a Rockville union, and a nurse at Rockville
10 for over 30 years. To me whether Prospect uses
11 the same medical or visit number is not an issue.
12 If they want to combine things as far as ordering
13 supplies, that's also not an issue. The CON
14 states that increased licensing of Manchester bed
15 capacity, but that's not exactly what's happening.
16 What they're doing actually is moving services
17 over to Rockville and using the Manchester staff
18 to staff those areas.

19 COVID is not where this all started,
20 but it has accelerated it and given them
21 permission to not only make these changes but to
22 continue them under the governor's state of
23 emergency. Sorry, I lost my place. The nurses
24 that are at Rockville have been extorted over to
25 Manchester Hospital. We started off with roughly

1 100 nurses, and now there is maybe about 20 left.
2 We were told that we would be laid off, the
3 remaining seven employees were told that we would
4 be laid off that were working over at Rockville if
5 we didn't accept a Manchester position or take one
6 of the remaining Rockville positions which are 11
7 that are there that are open. The response to us
8 was that those unit -- can we wait till those
9 units reopen, and they said, no, those units will
10 not be reopening.

11 I can provide details of how this
12 company has repeatedly promised one thing and then
13 has done another. They have dismantled our
14 Rockville family, patients, doctors, staff and
15 community leaving us fractured. They've never
16 really been transparent with the staff. As Glen
17 had said, many in this community don't have the
18 means other than walking or taking a bus to access
19 health care which will limit the access of health
20 care to those individuals. This community needs
21 more than just an emergency room and a behavioral
22 health unit. They need preventive and medical
23 care.

24 The inpatient services at Rockville
25 have ironically been open this week after a year

1 and a half just prior to this meeting. And as
2 Glen had said, the ICU, med surg unit, one-day
3 surgery, PACU and OR, all of it which were open
4 pre-COVID, they have said that they have no
5 intention of opening those things.

6 In listening to your questions today
7 here, I can see that your priority of granting the
8 Prospect, the permanent CON, you will fully
9 investigate Prospect's intentions. All I hear
10 from them is about cost savings to them. It
11 sounds more to be profits over patients. And I
12 appreciate all of your questioning attitudes as
13 mine has been over the last couple of years. My
14 concern is that the community, patients and staff
15 both physical and fiscal health, if this CON gives
16 them any leeway to permanently change these
17 services it will be the nail in Rockville
18 Hospital's coffin. Thank you.

19 HEARING OFFICER YANDOW: I appreciate
20 your comments. Thank you very much.

21 Terry Meadows.

22 TERRY MEADOWS: Good afternoon. My
23 name is Terry Meadows. I am (AUDIO INTERRUPTION)
24 --

25 MR. WANG: I'm also having audio

1 issues.

2 HEARING OFFICER YANDOW: Okay, thank
3 you.

4 Mr. Meadows, could you hold on? Mr.
5 Meadows, can you hear me?

6 TERRY MEADOWS: -- six bargaining units
7 within the -- can you hear me okay?

8 HEARING OFFICER YANDOW: We have not.
9 So if you want to start --

10 TERRY MEADOWS: Can you hear me now?

11 HEARING OFFICER YANDOW: I can hear you
12 now.

13 TERRY MEADOWS: Can you hear me now?

14 HEARING OFFICER YANDOW: Yes.

15 TERRY MEADOWS: Okay. Thank you. All
16 right. My name is Terry Meadows. I am the field
17 representative representing six bargaining units
18 within the ECHN system in this hearing, and we
19 appreciate this hearing. Although the concept
20 makes complete sense, and I think the previous
21 testimony has stated that, and the intent as far
22 as paperwork and patient records completely makes
23 sense. However, our concern is, and what we would
24 ask of this body, is to look at maybe putting some
25 conditions to where they cannot use this as a way

1 to leverage things other than what they're
2 presenting. And the closing of these departments
3 has already been discussed is our concern. We
4 were very happy to hear that ECHN states that no
5 services will be eliminated. However, as
6 Ms. Ellis just spoke upon, those services have
7 already been eliminated at the Rockville Hospital.
8 So stating the services overall won't be
9 eliminated may be true. Our concern is the
10 elimination of those services at Rockville which
11 are detrimental to those people living in Vernon
12 and the surrounding areas that would otherwise be
13 at a disadvantage and have to go to Manchester for
14 those same services.

15 We also would like to remind you, and
16 although I wasn't here when the original
17 purchasing by Prospect happened, but similar
18 hearings, I understand, were held. And one of the
19 things that had a direct result on the membership
20 within these bargaining units was the fact that
21 Manchester had a cost of living wage ordinance
22 that was expected to remain intact for those
23 employees. And through some manipulation of
24 things, Prospect was able to claim that they had
25 less than a dozen employees and therefore were

1 exempt from that status. We would not want to see
2 something similar happen with the granting of
3 this, although we do support the concept. Thank
4 you.

5 HEARING OFFICER YANDOW: Thank you.
6 And I believe that's it, is that correct, Leslie?

7 MS. GREER: Yes. I don't have anyone
8 further.

9 HEARING OFFICER YANDOW: Okay. I just
10 have a, Attorney Volpe, just a quick question of
11 the CEO, and I'll direct this to the CEO, and then
12 I also want to see if the others on the OHS team
13 have any questions.

14 So I've listened to all the arguments,
15 and of course OHS takes all the public comment
16 very seriously and seriously under consideration
17 on all sides, so just one question I have as a
18 followup. And I know these are comments and not
19 evidence, but I just -- there was a couple of
20 discussions about services that were terminated
21 during COVID, and I know during COVID things
22 changed. Have there been services that were
23 recently terminated at Rockville?

24 THE WITNESS (Weymouth): No, there have
25 been no services that have been recently

1 terminated. The reference that was made to the
2 OR, the PACU, the GI unit, surgery and so forth
3 had to do with COVID explicitly. There have been
4 no recent or other changes other than the COVID
5 modification that we made that you're well aware
6 of as we had filed that at the time to meet the
7 Governor's mandate to increase our ICU capacity by
8 50 percent.

9 HEARING OFFICER YANDOW: Okay. I just
10 -- and I don't have that executive order between
11 Rockville and, you know, during COVID, but are
12 those services back in place now?

13 THE WITNESS (Weymouth): No, the
14 Governor's mandate has been extended through
15 February 15th. Our intention is once that has
16 expired is to return those services, but at that
17 time obviously we would look at things like
18 community demand and the providers who are willing
19 to again resume services in Rockville, but our
20 intention is to reopen them.

21 HEARING OFFICER YANDOW: Okay. And the
22 executive order, would you know, and you may not,
23 but maybe Attorney Volpe does, the executive order
24 number.

25 THE WITNESS (Weymouth): 7B.

1 HEARING OFFICER YANDOW: 7B. Okay.

2 And that is something -- so in accordance with 7B
3 you filed documents with DPH or OHS?

4 MS. VOLPE: It's in accordance with the
5 waiver that was filed with OHS at the start of the
6 pandemic.

7 HEARING OFFICER YANDOW: Okay.

8 MS. VOLPE: And there was a requirement
9 on shuttering certain elected procedures to allow
10 for varying levels of capacity. So it's in
11 accordance with both, the waiver that's in place
12 which is extended by virtue of the executive
13 orders.

14 HEARING OFFICER YANDOW: So Attorney
15 Volpe, I know you spoke in your opening statement
16 you said any kind of services that would be
17 terminated of course we would come to OHS. Would
18 that include the services that were put, you know,
19 that are, you know, in abeyance due to the waiver?

20 MS. VOLPE: It would include all
21 services if they were going to terminate. I mean,
22 there are services that, again, you know, certain
23 elective and other services that have been, the
24 waiver temporarily suspended during the COVID,
25 during the statewide emergency. But if any of

1 those services were not going to be brought back,
2 then we would come before this commission and
3 outline that and seek approval.

4 HEARING OFFICER YANDOW: Okay. And
5 was --

6 MS. VOLPE: But as the CEO, Ms.
7 Weymouth testified, that's not the intent. I
8 mean, we're hoping, you know, we're building it;
9 we hope they come. I mean, that's the plan.

10 HEARING OFFICER YANDOW: Yeah. So 7B,
11 I know a lot of the executive orders expired, but
12 was this one that carried on until February?

13 MS. VOLPE: Yes, that's our
14 understanding.

15 HEARING OFFICER YANDOW: Okay. And OHS
16 has the document on what those services were?

17 MS. VOLPE: It's pursuant to the
18 waiver, yes. We can get you that number.

19 HEARING OFFICER YANDOW: Yeah, if you
20 could, please, because I will take administrative
21 -- I may be taking administrative notice of that
22 also.

23 MS. VOLPE: Sure. And the process for
24 obtaining waivers, there may be others on staff
25 who could speak to this, you know, was an evolving

1 process. It was certainly more formal in the
2 beginning, and then it got a bit more informal,
3 but we were on the earlier formal part.

4 HEARING OFFICER YANDOW: Okay. I just
5 want to take everything under consideration, and
6 certainly public comment is important.

7 So OHS staff, any follow-up questions
8 based on the public comment?

9 MR. CARNEY: No, none from me. I mean,
10 the nursing issue, I'm not sure if that's related
11 to the whole COVID thing as well. Is that
12 something that needs to be addressed, the
13 reduction in nursing staff, is that still in
14 effect?

15 HEARING OFFICER YANDOW: Could you
16 answer the question, please? And I'll address
17 that to, I don't know if the CEO would be the
18 best, probably the best person on the staffing.

19 THE WITNESS (Weymouth): Sure, I'm
20 happy to do that. Again, in respect to COVID, we
21 had at the time consolidated, as referenced
22 earlier, our services. We then offered the RNs at
23 Rockville an opportunity to pick up shifts here at
24 the Manchester campus and continue to obviously
25 further their profession, and we as ECHN continued

1 to pay for their benefits throughout that time
2 frame. So, of the nurses that were impacted, we
3 allowed them an extended period to hopefully find
4 an alternative given where we were headed with
5 COVID, that we had the resurgence and waves of
6 COVID that swept through. And at this point my
7 understanding is all of the seven nurses who were
8 impacted have taken other positions, so there's
9 been no reduction in the workforce.

10 HEARING OFFICER YANDOW: Okay. Thank
11 you.

12 Brian, any followup on that?

13 MR. CARNEY: No, thank you. I'm good.

14 HEARING OFFICER YANDOW: Okay.

15 Attorney Volpe, do you have any followup on the
16 questions or the public comment?

17 MS. VOLPE: I do. Thank you. I'd like
18 to provide you with the docket number for the
19 Rockville General Hospital waiver, CON waiver,
20 pursuant to COVID. That's Docket No. 20-32361.

21 And in reference to Rockville General
22 Hospital's, you know, increased capacity as it
23 relates to behavioral health, I'd like to
24 reference Docket No. 20-32377-DTR. That's the
25 relocation of behavioral health beds. And again,

1 the CON waiver was a temporary suspension of
2 services offered by a hospital in terms of the
3 licensed beds.

4 And I had already provided you the
5 reference on the Glastonbury outpatient location.

6 And to the docket number that was
7 referenced to Mr. Carney's earlier question or,
8 I'm sorry, I think it was Ron's regarding
9 investments and shareholders, that was pursuant to
10 CON determination 19-32329. Thank you.

11 HEARING OFFICER YANDOW: I will take --
12 I may take administrative notice on all of this.
13 I'm just giving you notice on what I could be
14 reviewing. So I believe all those documents have
15 been identified.

16 Okay. Brian, any follow-up questions?

17 MR. CARNEY: No, I'm good

18 HEARING OFFICER YANDOW: All right.
19 Roy? And we'll get to Late-Files in a second, but
20 do you have any follow-up questions on anything?

21 MR. WANG: No, not at this time.

22 HEARING OFFICER YANDOW: All right.
23 Ron?

24 MR. CIESONES: No.

25 HEARING OFFICER YANDOW: Okay.

1 MS. VOLPE: I'm sorry, Hearing Officer,
2 there is one more determination on alignment of
3 clinical services that was before the Office of
4 Health Strategy as well, and that's Docket No.
5 21-32448-DTR.

6 HEARING OFFICER YANDOW: Would you say
7 that again, please?

8 MS. VOLPE: Sure. It's 21-32448-DTR.

9 HEARING OFFICER YANDOW: All right.
10 Thank you. Attorney Volpe, before we get into the
11 Late-Files and your closing, which I'll allow you
12 legal argument in your closing, anything as far as
13 evidence that you want to add today?

14 MS. VOLPE: Yeah, I mean, in terms of
15 evidence, I do -- you know, there has been a lot
16 of talk on evidence and burden, and we do want to
17 direct OHS to the attachment just to make sure it
18 isn't overlooked, which is offered as evidence in
19 Ms. Weymouth's prefile testimony, I believe it
20 starts on Bates stamp 258, recognizing that we do
21 have the burden of proof. There is evidence
22 supplementing and outlining each section of the
23 statute and the corresponding page where the
24 evidence is located in supporting all of the
25 statutory criteria. So we do want to direct you

1 to that. In addition to the presentation that was
2 offered by Ms. Weymouth, in the CON section on the
3 PowerPoint there's also one that tracks the
4 statute.

5 And we also want to note that while
6 we've requested administrative notice be taken of
7 the other licensure consolidations, if you will,
8 recognizing satellite campuses, we do want to
9 point out that these two hospitals are small
10 community hospitals, so they're not large academic
11 health centers. So certainly differences in
12 savings will, the numbers are going to be
13 different, but in terms of percentages and the
14 like, we just want to point that out to everyone.

15 We also want to be on record of noting
16 that during some of those, the previous decisions,
17 that the statutory criteria has evolved and
18 changed and that we are abiding obviously under
19 the new statutory criteria and some of those
20 decisions were under review with different
21 criteria. So again, just for purposes of the
22 record, we wanted to make reference since we asked
23 on administrative notice and we obviously
24 recognize we have the burden of proof. And in
25 terms of the evidence, we do want to direct you to

1 that document because it crosswalks all of the
2 evidence in the record under the corresponding
3 statutory section. Thank you.

4 HEARING OFFICER YANDOW: Okay. Roy,
5 could you please, let's go through the list of the
6 Late-Files that we've discussed.

7 MR. WANG: Sure.

8 HEARING OFFICER YANDOW: And if you,
9 Attorney Volpe, make sure, you know, your list,
10 and whatever is not there you can add to it. I
11 will tell you there was, the Prospect documents
12 are on there. You've put your position on the
13 record, but that will be part of the order.

14 MS. VOLPE: Okay. I'm not sure we
15 understand what you're saying, the Prospect
16 documents.

17 HEARING OFFICER YANDOW: Roy is going
18 to go through the list of documents for
19 Late-Files. So Roy, how many are there?

20 MR. WANG: I have nine and there's some
21 subcomponents, so they might be the individual
22 documents, but we'll list them out and then come
23 to an agreement on the exact documents.

24 HEARING OFFICER YANDOW: Yeah. And
25 there will be a written order. There will be a

1 written order that's going to go out, but just for
2 your records, Attorney Volpe, you'll want to, you
3 know, probably, you know, check your list against
4 Roy's, but we will send out a written order also
5 regarding the Late-Files. And when he's done with
6 the list, we'll talk about how long you think it
7 will take to get these filed.

8 All right. Go ahead and get those
9 listed.

10 MR. WANG: Sure. So the first I have
11 is a five-year health care services plan for
12 Manchester Memorial Hospital, Rockville General
13 Hospital and Prospect ECHN.

14 The second I have is documentation of
15 future bed utilization at both hospitals.

16 The third I have is documentation of
17 the IMD reimbursements and annual reimbursements
18 that were stated regarding the federal threshold
19 and the related behavioral health services.

20 The fourth I have is the fall 2020
21 Behavioral Health Need Assessment conducted by
22 outside consultants.

23 Fifth, I have documentation on quality
24 improvement activities like the monthly meetings,
25 meeting minutes, metrics and action plans.

1 Specific to that, I have the quality process and
2 program documentation as part of the QI
3 organization, and then also the structured action
4 plan on how the hospitals addressed the licensed
5 consent order. And that structured plan should
6 cover improvements that have been made since the
7 consent order in compliance with it, so just
8 capturing the structured action plan.

9 Number 6 I have an updated financial
10 Worksheet B for each of the hospitals and for
11 ECHN.

12 And then I have internal financial
13 statements for 2021 for Rockville, Manchester and
14 Prospect CT.

15 And then I have the most recent
16 Prospect Medical Holdings audited financial
17 statements.

18 And lastly, documentation that the
19 transfers between MMH and RGH results in two
20 co-pays.

21 MS. VOLPE: That's ten.

22 HEARING OFFICER YANDOW: I think some
23 of them he had subparts on.

24 MR. WANG: Correct. The quality
25 improvement documentation I think had a couple of

1 subcomponents. So if we divided those out into,
2 I'm not sure how many documents there are for each
3 section but essentially it's three separate
4 sections. The first section, one is just
5 documentation of activities that were mentioned,
6 monthly meetings, minutes, metrics, action plans
7 for both campuses. A separate document would be
8 the overall process and program documentation for
9 quality improvement. And the third is a
10 structured action plan on how the hospitals
11 address the consent order.

12 So if those are three separate, then we
13 have 11 total.

14 HEARING OFFICER YANDOW: Ron, does that
15 cover the financials?

16 MR. CIESONES: I think on the second to
17 the last one we had talked through a few emails
18 here that instead of Prospect Connecticut we were
19 going to ask for the Prospect ECHN on the second
20 to the last one.

21 MR. WANG: Yes, you're correct, yes.
22 So the internal financial statements for 2021 for
23 RGH, MMH and Prospect ECHN, so those on the
24 application.

25 HEARING OFFICER YANDOW: Hold on just a

1 second. Ron, does that cover it?

2 MR. CIESONES: Yes. We were just
3 switching out Prospect Connecticut for Prospect
4 ECHN.

5 HEARING OFFICER YANDOW: Okay. Brian,
6 does that cover it for you?

7 MR. CARNEY: Yes, I think it's all
8 covered.

9 HEARING OFFICER YANDOW: Okay. And so
10 with -- and this might be in his third one, but I
11 know we had discussed about just documentation
12 showing, I know for ECHN for the applicants they
13 argued that a lot of this, if this didn't happen,
14 about the federal funds that would be lost. Does
15 some of this -- does this cover, does Roy's list
16 cover any documentation related to that?

17 MS. VOLPE: Yeah --

18 HEARING OFFICER YANDOW: Hold on, let
19 me just -- okay, I was just going to get Roy.

20 MS. VOLPE: Sorry.

21 MR. WANG: Yeah, so that third one was
22 regarding the federal threshold and IMD
23 reimbursements that was discussed.

24 HEARING OFFICER YANDOW: Okay.

25 MS. VOLPE: Yeah, and I --

1 MR. CARNEY: To give us information on
2 what, you know, what the penalty would have been
3 if you had exceeded the number of beds in that IMD
4 exclusion.

5 MS. VOLPE: I think what we -- I mean,
6 that's what we're trying to make sure we
7 understand. I mean, we haven't, so we haven't
8 been subject to a penalty. I think what we can
9 provide is what guides us, and that is the
10 regulations themselves, the federal regulations.
11 And obviously there's always a close monitoring of
12 the census between med surg and behavioral health.
13 I mean, we just, we look at the actual statutes
14 and regulations and the guidance, and we can
15 provide that. I mean, fortunately --

16 HEARING OFFICER YANDOW: Why wouldn't
17 you want us to look at it? A lot of your argument
18 or a lot of your position talked about how that
19 is, you know, a big reason for -- and I think it
20 maybe was, was that the primary reason for the,
21 you know, "consolidation," operating under one
22 license. So we just, we need the evidence to
23 support that. And if that's -- if that's what you
24 have, but that was the position that I heard, and
25 of course I will look back at the transcript, but

1 I believe that's what I heard as a major factor
2 behind the application.

3 THE WITNESS (Weymouth): So this is
4 Deborah. You are correct, it is a major factor,
5 and we're happy to provide you estimates, but we
6 have not tripped that as an issue is what we're
7 saying. So we would only be able to make
8 estimates on what that total cost would be if in
9 fact we were in violation, which we're not.

10 HEARING OFFICER YANDOW: So how close
11 are you to being in -- I mean, if this con -- I'm
12 calling it consolidation because that's what you
13 call it on the application.

14 THE WITNESS (Weymouth): Sure.

15 HEARING OFFICER YANDOW: How close are
16 you to having that be, you know, a reality?

17 THE WITNESS (Weymouth): So we're happy
18 to provide the insight on some of those details.
19 I mean, are you asking me that question for right
20 now?

21 HEARING OFFICER YANDOW: Well, if there
22 are documents. You can answer it now also. I
23 mean, just my concern, because this seemed from a
24 few of the witnesses this was a large piece of
25 your concerns. So I'm just looking for the

1 support, you know. If that becomes a finding, we
2 have to support our findings with evidence.

3 THE WITNESS (Weymouth): So let me just
4 clarify with some additional evidence and data so
5 that you're aware. We've been in recent
6 conversations with DSS and others in regard to a
7 response to the Connecticut Children's crisis
8 about adolescents needing beds, acute care
9 psychiatric beds. We are working hard to come up
10 with a solution to support them in that effort.
11 In fact, the records will show that ECHN was the
12 first organization to respond to their cry for
13 help when that first occurred last weekend. So,
14 as we analyze this breakdown of beds, the whole
15 new component to how many adolescents in the State
16 of Connecticut require acute care, we'll
17 definitely be changing some of that. So it's
18 important to know that we're an active player
19 currently in trying to support the community and
20 the state, and this is an evolving process.

21 MR. CARNEY: So I think that would be
22 excellent to include to help support your request.

23 HEARING OFFICER YANDOW: Who's talking?
24 Oh, Brian, okay.

25 MR. CARNEY: Yes, this is Brian. So

1 that's excellent information, but we're not privy
2 to that, and so that's a piece of how you're
3 proposing possibly to use, you know, bed capacity
4 and allocation of beds, what have you, going
5 forward. So I think that's good information to
6 share with us.

7 MS. VOLPE: And maybe because it's so
8 recent you may not be privy to it, but there is
9 correspondence with representatives of OHS on this
10 issue as recent as Friday. So, you know, in an
11 attempt to meet the need and access on the
12 behavioral health side, and this, again, is
13 something that was anticipated in this very
14 community as evidenced by the determination that
15 was filed over a year ago, but now on account of
16 the pandemic everyone is aware of the crisis on
17 behavioral health nationwide and specifically in
18 this region, we're trying to meet it. And again,
19 there has been correspondence even with the Office
20 of Health Strategy late last week and other state
21 agencies in trying to accommodate and fill this
22 need. And this was something we've anticipated.
23 It is one of the impetuses for the consolidation
24 on the licensure. In terms of the evidence,
25 again, you know, some of this is a sensitive

1 subject, and it's confidential, but, you know, if
2 it's going to be to our detriment, I think we have
3 to make it known that we are actually trying to
4 step up and address these needs, the applicants
5 are, and we're working with your office, with
6 other state agencies, and perhaps, you know, we're
7 happy to discuss this if it hasn't been discussed
8 within your organization already.

9 HEARING OFFICER YANDOW: We'll
10 certainly let you know if we have any follow-up
11 questions. The record isn't closing today. The
12 public, of course, is given a week to file written
13 comments for any public that wants -- someone that
14 wasn't able to attend today may want to, you know,
15 file a written comment, and we're certainly
16 keeping the record open for that. We're keeping
17 the record open for the Late-Files, and we'll come
18 up with a date for that in a second. And what
19 happens after we get the Late-files is we take a
20 look at all the evidence to see if there's
21 anything else we need, whether it's, you know, we
22 need to ask you a question or we need some other
23 documents. And then, you know, after our review
24 you will get a letter as far as the record is
25 closed. So if we need that, we will keep that in

1 mind, so I appreciate that.

2 So let's talk about a date for the
3 Late-File since we're still on the --

4 MS. VOLPE: And just in terms to follow
5 up what you said, we do appreciate that if you
6 feel there is some deficiency, if there's a
7 deficit in any manner in terms of what's been
8 presented or if you feel there's a lack of
9 evidence, we want the opportunity to address that.
10 You know, there's hundreds and hundreds of pages,
11 and I think the intent is really to make sure that
12 the needs of the community are met. So if you're
13 aware that there's a deficit in this application,
14 as this agency has done for years with applicants
15 to make sure the right result and outcome occur,
16 please let us know. I mean, we have all the
17 knowledgeable people in the room. If there's
18 additional information or evidence you want to see
19 that you don't feel we've satisfied or met
20 criteria, we're happy to produce it. So please
21 let us know.

22 HEARING OFFICER YANDOW: And I
23 appreciate that. And, you know, as you know, OHS
24 takes a very close look at everything that comes
25 in, including all public comment. So we will look

1 at it, and we, you know, will certainly let you
2 know.

3 So as far as a date for the Late-Files,
4 when do you think you can have those?

5 MS. VOLPE: I'd say within the next two
6 weeks. Some we can produce fairly quickly,
7 others, you know, as was stated, some are in draft
8 in terms of financials. So certainly we hope, we
9 would like to have the record closed as soon as
10 possible. So we're going to work diligently to
11 get all of the Late-Files in as soon as possible,
12 hopefully no later than two weeks.

13 HEARING OFFICER YANDOW: Okay. So
14 we'll set a date for October 27th then. That's
15 two weeks from today as the date for Late-Files to
16 be filed.

17 MS. VOLPE: And would you like them all
18 at once, or would you like them when we're able to
19 produce them?

20 HEARING OFFICER YANDOW: I don't think
21 it matters to me, but let me ask.

22 Brian, is there a preference?

23 MR. CARNEY: My preference would be all
24 at once because we need them all anyway, and we
25 can't really move forward without all of them. So

1 yes, piecemeal just makes it a little bit more
2 difficult to keep track of.

3 HEARING OFFICER YANDOW: Right. And
4 then they're probably all separate filings on the
5 CON --

6 MR. CARNEY: Yes.

7 HEARING OFFICER YANDOW: -- on the
8 portal. So all at once does make more sense as
9 far as reviewing documents, so we'd appreciate
10 that.

11 I do want --

12 MS. VOLPE: Now, the one that was the
13 five-year service plan. Now, I mean, that is, if
14 we can just talk about that for a moment. I
15 thought we were going to just have an opportunity
16 to talk about some of these so we can make sure
17 we're responsive.

18 HEARING OFFICER YANDOW: Okay.

19 MS. VOLPE: I mean, obviously that
20 product doesn't exist. You know, when we look at
21 the five-year plan certainly we can, I think we
22 have produced the Community Health Needs
23 Assessment. We're already going to produce the
24 behavioral health, the third-party plan that was
25 done, but there is, just to be clear, there is no

1 five-year plan, and I don't think anyone would
2 agree that that could be produced within 14 days.
3 And I guess, again, we would ask, you know, what
4 the rationale would be in order to see that as a
5 reason for meeting the statutory criteria.

6 HEARING OFFICER YANDOW: Well, you
7 know, that's our determination. And I understand
8 your position. I mean, it's going to be part of
9 my order. But 19a-639(A)(5), as part of the
10 reasons you want to look at it, that, you know,
11 have you demonstrated that the proposal will
12 improve quality, accessibility and cost
13 effectiveness. So does it improve quality? Does
14 it improve accessibility? So we want to look at
15 those items in addition to the other criteria in
16 the statute.

17 MS. VOLPE: We agree, and those have
18 been produced and will produce. To us that
19 criteria and evidence of the same is different
20 than a five-year plan, I guess. It could be
21 encompassed in a five-year plan, but that's why I
22 think this dialogue is important because, to the
23 extent we have evidence to support it that isn't
24 the exact evidence you're requesting, we want to
25 produce it.

1 HEARING OFFICER YANDOW: Well, I think
2 some of the questions I asked, you know, when we
3 talked about, well, at this point in time what do
4 you know, and it's like, well, we don't know
5 what's going on in the future, but that does
6 matter to OHS that this change is going to improve
7 quality, accessibility, cost effectiveness. So
8 how do things change in the -- you know, so what
9 does that mean for the future? So that's what we
10 need to look at.

11 Brian, I don't know if you want to
12 follow up on that.

13 MR. CARNEY: Yeah, I'd just like to add
14 that part of that plan, or whatever, you're just
15 saying there's no changes. We have to have more
16 than that. We have to have more than that to
17 evaluate this proposal other than you just saying
18 nothing is going to change. And I think as we
19 learned through some of the public comment, you
20 know, some of the services have been suspended at
21 Rockville, you know, through the COVID pandemic
22 with an extension of February 15. So I think the
23 plan to put those back online should be part of
24 this piece of information that's coming back to
25 us.

1 MS. VOLPE: Thank you.

2 HEARING OFFICER YANDOW: Any other
3 questions, Attorney Volpe?

4 MS. VOLPE: We discussed the IMD and in
5 terms of, you know, what would be responsive to
6 it.

7 THE WITNESS (Weymouth): So can I ask a
8 question about the independent monitor plan? What
9 I offered to provide was the structured process
10 that we've implemented to make improvements and
11 demonstration of same, but I am not offering to
12 provide the full independent monitor's report, and
13 I just wanted to make that clear.

14 HEARING OFFICER YANDOW: So Brian, is
15 this what you need in your assessment? Can you
16 explain? I mean, my order will be my order, and
17 what you respond to, I mean, you know, whether or
18 not it fulfills the order, you know, we've yet to
19 see. But Brian, what do you mean specifically on
20 that?

21 MR. CARNEY: I'm sorry, could you give
22 me that one more time?

23 THE WITNESS (Weymouth): Sure. What I
24 offered during the independent monitor
25 conversation was to provide you with the

1 structured process improvements that have taken
2 place as a result of the independent monitor's
3 work and our collaboration of same, but I did not
4 offer to provide the detailed independent
5 monitor's report.

6 MR. CARNEY: So as long as I think it
7 proves that you've resolved the issues and shown
8 what the issues are and that quality is improved,
9 I think that's probably going to be okay for us.
10 Without looking at it though, I don't know what
11 level of detail you're talking about, but it
12 sounds like that would be a good start.

13 HEARING OFFICER YANDOW: You know, we
14 get the Late-Files and we may follow up if we need
15 more information.

16 MS. VOLPE: And just to be clear, I
17 mean, these reports were provided to the
18 Department of Public Health. There were regular
19 meetings with the Department of Public Health on
20 these issues. There was monitoring, there was a
21 lot of dialogue. There was a decision by them not
22 to extend. I mean, this isn't -- it's not that
23 we're withholding anything. I mean, those are
24 confidential information, they have HIPAA privacy
25 issues in them. They talk about specific

1 incidents, how they're corrected, how they're
2 dealt with. I mean, so -- and I've had this
3 discussion with Roy, so Roy is aware.

4 HEARING OFFICER YANDOW: Yeah, so why
5 don't you deal with Roy in that about how, you
6 know, as far as how the documents are produced,
7 the confidentiality. I'm sure you and Roy or you
8 and Brian can, you know, if you have a question
9 about how, you know, what kind of a document as
10 far as the confidentiality and how things are
11 produced. As far as what you produced to DPH, I
12 mean, I'm the hearing officer. I have what I have
13 in the record. So that's why I'm looking for
14 these documents. You may have produced them to
15 another state agency, but I have to go over -- and
16 I've taken -- and that's why I made this long list
17 of administrative documents that I would take
18 administrative notice of thinking, oh, what else
19 would be helpful for me.

20 So I'm just looking for the information
21 so when findings are made that they are supported
22 by the evidence. So that's -- you know, I'm not
23 looking to dig deeper than we need to dig. I'm
24 just trying to get the evidence that's going to
25 support the findings that are needed for this

1 decision.

2 MS. VOLPE: And we want you to have
3 access to everything. I think the challenge is
4 that everything that gets in here is a matter of
5 public record. And it's on the portal for anybody
6 to open up and see. And so I think that's
7 the rub. We want you to have it, we give you
8 permission to go look at it at DPH, or, you know,
9 if you can give us assurances that it wouldn't
10 just be uploaded into, you know --

11 HEARING OFFICER YANDOW: I don't want
12 to upload anything going public that shouldn't be
13 public. If something is confidential and needs to
14 be sealed, then you should, you know, file a
15 motion that documents -- and then I'll have to
16 make a ruling. I mean, if documents need to be
17 sealed because of confidentiality, then that's
18 what we'll have to do, or maybe they can just be
19 redacted. If they're documents that can just be
20 redacted, you know, then the public -- we
21 certainly want to keep anything public that we
22 can, but anything that is -- whether it's, you
23 know, HIPPA or any other, you know, confidential,
24 legal confidentiality reason to not, you know,
25 produce something to the public, we certainly want

1 to be aware of that, and we certainly want to be
2 mindful and we want to follow the law.

3 MS. VOLPE: Okay. Thank you.

4 HEARING OFFICER YANDOW: You're
5 welcome.

6 Brian, does that take care of that?
7 Roy?

8 MR. CARNEY: Yes.

9 HEARING OFFICER YANDOW: All right.
10 Attorney Volpe, any other questions on the
11 Late-Files?

12 MS. VOLPE: We clarified that it's
13 Prospect CT -- ECHN. I think we're good. Thank
14 you.

15 HEARING OFFICER YANDOW: Okay. So I'm
16 going to just make one more statement and then
17 we're going to take a short break, and then we'll
18 come back and I'll give you a closing argument and
19 then I'll close the record. But I just wanted to
20 make you aware, as I said before the public
21 comment, that I did on the last break review, I
22 reviewed the statutes, and I reviewed the CON
23 portal on the documents that were filed and that
24 this is a hearing under 19a-639(a)(2). And so we
25 follow the UAPA, but a hearing under (F)(2) is not

1 a contested case. So I wanted to clarify that.
2 And you can certainly make any legal argument you
3 want as part of your closing argument when we come
4 back, okay?

5 MS. VOLPE: You don't want to hear that
6 now? I wasn't --

7 HEARING OFFICER YANDOW: Go ahead. You
8 can do it. All right. Go ahead.

9 MS. VOLPE: I mean, our position is
10 that it should be considered a contested case
11 because we want to reserve all of our procedural
12 rights to appeal this, if need be. And in order
13 for it to be considered under Chapter 54 of the
14 statutes in Section 19a-390(a) -- 639(a), it's if
15 there is a third-party that meets the criteria
16 that's requested a hearing, then it would be
17 considered a contested case. And in the docket
18 there was a public hearing request number one as
19 Exhibit G in the docket from Hockanum Valley
20 Community Council. They made a request, Please be
21 advised that the CEO of Hockanum Valley Community
22 Council located in Vernon, I represent an entity
23 with five or more individuals. In accordance with
24 Connecticut General Statutes 19a-639(a)(E), I
25 respectfully request the Office of Health Strategy

1 hold a public hearing with respect to the
2 referenced docket number. And also the Town of
3 Vernon also put a request in. So we were
4 proceeding that this was, you know, going to be
5 handled as a contested case. Really everything
6 has been done as if it is. I mean, it's just a
7 question of --

8 HEARING OFFICER YANDOW: I've certainly
9 given you every right during the hearing that a
10 party would get under the UAPA, but after looking
11 at the statute and looking at the notice of
12 hearing and I saw that the hearing was noticed as
13 an (F)(2) as 19a-639(a)(F)(2), it's not a
14 contested case, but I certainly will, before I
15 issue the final if I need to reconsider that, but
16 at this point right now my ruling is it's not a
17 contested case; it's an (F)(2) hearing. But based
18 on your argument, I will certainly go back and
19 review, but my order stands at this point that it
20 is not a contested hearing.

21 MS. VOLPE: Okay, because the request
22 was made as such under (E), so I would ask that
23 you would look at Exhibit G in the docket on Bates
24 stamp, they're both in there.

25 HEARING OFFICER YANDOW: I will

1 reconsider my ruling after I review, if I need to,
2 but as it is right now the notice is you were
3 noticed for an (F)(2) hearing, but I will -- I
4 appreciate your argument.

5 MS. VOLPE: And it was within the
6 statutory time frame when the requests were made.

7 HEARING OFFICER YANDOW: I have to look
8 at all of that so --

9 MS. VOLPE: Okay.

10 HEARING OFFICER YANDOW: It's a little
11 more -- it's a legal question so --

12 MS. VOLPE: Understood.

13 HEARING OFFICER YANDOW: But anyhow, my
14 ruling has been made. Okay. So I want to take a
15 break, and then I want to come back and see if you
16 have any kind of a closing argument, and then I'll
17 close the hearing. So let's take it to 3:50,
18 okay, 12 minutes. All right?

19 MS. VOLPE: Thank you.

20 (Whereupon, a recess was taken from
21 3:38 p.m. until 3:51 p.m.)

22 HEARING OFFICER YANDOW: Attorney
23 Volpe, are you there?

24 MS. VOLPE: Yes, we are.

25 HEARING OFFICER YANDOW: Okay. Do you

1 have a closing argument?

2 MS. VOLPE: Yes, we do. We want to
3 again direct OHS that on the 12 statutory criteria
4 that are required to be met for purposes of
5 approving a CON, it is noted that of all of the 12
6 criteria you don't necessarily have to meet each
7 and every one, but this application does. And if
8 you refer to Bates stamps 258 through on Exhibit B
9 of the prefile testimony of Ms. Weymouth, there is
10 a crosswalk of all the evidence and data
11 supporting each and every criteria outlined and
12 required under the statute. So we would direct
13 you to that.

14 We also, Ms. Weymouth has some closing
15 remarks that she'd like to make. And before that,
16 I do want to say, you know, part of this is the
17 requirement that the beds, that Rockville be
18 considered a satellite under Manchester's license.
19 And for purposes of that, the beds in the
20 community are the beds in the community. No other
21 applicant has been required to reduce their bed
22 capacity. We are continually reviewing community
23 health needs and the assessments. If tomorrow
24 it's determined there's a dire need for
25 rehabilitation beds in the community, we want to

1 have the ability to ramp up and fill that need
2 and, you know, we staff for the bed levels that
3 are required.

4 So again, if it's an issue of access,
5 we don't know why we would ever want to be in a
6 position of not having beds available in this
7 community that have been in existence in this
8 community.

9 And as we noted, you know, we continue
10 to work with various state agencies on filling
11 need and then ensuring access in this community,
12 and there's issues going on right now where we're
13 at work for that. So can't emphasize enough on
14 being in a position to maintain our current bed
15 availability.

16 And again, we conclude by stating that
17 we've met all the statutory criteria. There's
18 evidence in the docket and through the testimony
19 today as well as the presentation and certainly
20 additional information in the proposed Late-Files
21 to serve as evidence to support approval under the
22 statutory criteria.

23 And just I would ask, respectfully
24 request that you revisit that issue on the
25 contested case. You know, we do feel we've met

1 the statutory criteria for that as well within the
2 time frames and the trigger. And now I'd like to
3 turn it over to Mrs. Weymouth.

4 THE WITNESS (Weymouth): Thank you.

5 MS. VOLPE: Thank you.

6 THE WITNESS (Weymouth): For the past
7 100 years Rockville General Hospital and
8 Manchester Memorial Hospital have been treasured
9 health care resources for the benefit of the
10 people across the Eastern Connecticut region.
11 We've operated as a system for the past 25 years,
12 and our request to consolidate licenses and have
13 Rockville be a satellite under Manchester Memorial
14 Hospital's license is to improve the utilization
15 of health care resources in an efficient and
16 cost-effective manner. This proposal does not
17 involve the termination of any health care
18 services at either hospital site. This
19 application will improve the quality by ensuring
20 seamless patient transfers with enhanced
21 coordination of care between physicians and
22 hospital site locations. The billing process will
23 also be consolidated which will improve our
24 patient experience. Service lines, in particular
25 behavioral health beds, will be able to be

1 expanded under a consolidated license.

2 And again, as I referenced earlier,
3 this CON application is not a request to close
4 Rockville General Hospital. It is not a request
5 to terminate services at Rockville. It is not a
6 request to transition all Rockville patients to
7 Manchester. And it is not a request that
8 negatively impacts access to services. It is not
9 a request that results in adverse financial impact
10 to patients or payors, in fact, in many cases it's
11 just the opposite.

12 We thank you for your time today and
13 for your consideration, and I respectfully request
14 that you approve our CON application to benefit
15 the people across Eastern Connecticut. Thank you.

16 HEARING OFFICER YANDOW: Thank you.

17 Attorney Volpe, anything else?

18 MS. VOLPE: That's it. That concludes
19 our --

20 HEARING OFFICER YANDOW: I think I lost
21 the audio.

22 MS. VOLPE: I said that concludes our
23 presentation.

24 HEARING OFFICER YANDOW: Okay. Great.
25 Well, I want to thank everyone for attending


1 today, the applicants, the public, and I also want
2 to thank the OHS team today. The hearing is
3 hereby adjourned. Of course the record remains
4 opened, as previously stated. And when the record
5 is closed, you will receive, you know, official
6 notice. So again, the hearing is adjourned, and
7 thank you very much.

8 (Whereupon, the witnesses were excused
9 and the hearing adjourned at 3:56 p.m.)

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1 CERTIFICATE FOR REMOTE HEARING

2
3 I hereby certify that the foregoing 186 pages
4 are a complete and accurate computer-aided
5 transcription of my original stenotype notes taken
6 of the Hearing for the Office of Health Strategy
7 held by Remote Access in Re: DOCKET NO:
8 20-32405-CON, CONSOLIDATION OF HOSPITAL LICENSES
9 AND THE INCREASE IN THE LICENSED BED CAPACITY OF A
10 HEALTH CARE FACILITY by PROSPECT ECHN, INC.;
11 PROSPECT MANCHESTER HOSPITAL, INC.; PROSPECT
12 ROCKVILLE HOSPITAL, INC., which was held remotely
13 before JOANNE V. YANDOW, ESQ., HEARING OFFICER, on
14 October 13, 2021.

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17
18
19
20 
21 -----
22 Lisa L. Warner, CSR 061
23 Court Reporter
24 BCT REPORTING LLC
25 55 WHITING STREET, SUITE 1A
PLAINVILLE, CONNECTICUT 06062

1 I N D E X

2 WITNESSES: (Sworn on page 17)

3 DEBORAH WEYMOUTH
4 MARC BRUNETTI
5 JAMES CASTELLONE
6 PAUL GOLINO
7 DANIEL DELGALLO

8 EXAMINERS:	9 COMMENCED ON PAGE
10 Ms. Yandow	11 48
12 Mr. Carney	13 54
14 Ms. Volpe	15 65
16 Mr. Wang	17 72
18 Mr. Ciesones	19 95

20 OHS EXHIBITS

21 (Received in evidence)

22 EXHIBIT	23 PAGE
24 A through Q	25 7

26 LATE-FILED EXHIBITS

27 LATE-FILE DESCRIPTION

- 28 1 Five-year health care services
29 plan for Manchester Memorial Hospital,
30 Rockville General Hospital and
31 Prospect ECHN
- 32 2 Documentation of future bed
33 utilization at both hospitals.
- 34 3 Documentation of the IMD
35 reimbursements and annual reimbursements
regarding the federal threshold and the
related behavioral health services

1 I n d e x: (Cont'd)

2
3 LATE-FILE DESCRIPTION

- 4 4 The fall 2020 Behavioral Health
5 Needs Assessment conducted by
6 outside consultants
- 7 5 - Documentation on quality
8 improvement activities, for example,
9 monthly meetings, meeting minutes,
10 metrics and action plans
11 - The overall process and program
12 documentation for quality improvement.
13 - Structured action plan on how the
14 hospitals address the consent order
- 15 6 An updated financial Worksheet B
16 for each of the hospitals and for ECHN
- 17 7 Internal financial statements for
18 2021 for Rockville, Manchester and
19 Prospect ECHN
- 20 8 Most recent Prospect Medical
21 Holdings audited financial statements
- 22 9 Documentation that the transfers
23 between MMH and RGH results in two co-pays
24
25