

STATE OF CONNECTICUT  
OFFICE OF HEALTH STRATEGY

DOCKET NUMBER 23-32657-CON  
A HEARING REGARDING MIDSTATE MEDICAL CENTER'S  
APPLICATION FOR AN INCREASE IN  
LICENSED BED CAPACITY

Hybrid Public Hearing held at 450 Columbus  
Boulevard, Conference Room B North, Hartford,  
Connecticut, and Zoom, on Thursday,  
January 25, 2024, beginning at 9:40 a.m.

**H e l d   B e f o r e :**

DEIDRE S. GIFFORD, MD, MPH, Executive Director  
DANIEL J. CSUKA, ESQ., Legal Advisor

**Administrative Staff:**

STEVEN W. LAZARUS, CON Program Supervisor  
ANNALIESE FAIELLA, Team Lead/Associate Analyst  
ANDREA C. HARRISON, Planning Analyst

Reporter: Lisa L. Warner, CSR #061

1 **A p p e a r a n c e s :**

2  
3 **For MidState Medical Center:**

4 **UPDIKE, KELLY & SPELLACY, P.C.**

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8 **BY: JENNIFER GROVES FUSCO, ESQ.**

9 **jfusco@uks.com**

10  
11 **Also present:**

12 **BARBARA DURDY, Hartford HealthCare**

13 **MAYDA CAPOZZI, OHS**

14 **FAYE FENTIS, OHS**

15  
16 **Public Speaker:**

17 **MAYOR KEVIN SCARPATI, Meriden**

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1 (The hearing commenced at 9:40 a.m.)

2 MR. CSUKA: Good morning, everyone.

3 I'm sorry we're starting a little bit late. We  
4 were having some technical difficulties. We're  
5 obviously in a new hearing room, and things like  
6 this happen. So I apologize for that, and I  
7 apologize to anyone who is attending remotely who  
8 had probably no idea what was going on.

9 So we're here today because MidState  
10 Medical Center, the applicant in this matter, they  
11 submitted a CON application. They are a 156-bed  
12 acute care community hospital located in Meriden,  
13 Connecticut, and they are seeking to increase  
14 their licensed bed capacity by a total of 16 beds.

15 In MidState's application it represents  
16 that it is a member of Hartford HealthCare, an  
17 integrated health care delivery system, which has  
18 adopted an institute model to advance key services  
19 lines throughout the system. As a result,  
20 MidState asserts that substantial growth has  
21 occurred and is straining inpatient resources and  
22 capacity, necessitating the proposed increase of  
23 medical surgical beds. If approved, MidState has  
24 indicated that it anticipates that the new bed  
25 unit will open back over 2025, and the anticipated

1 capital cost for the project is estimated at \$8.4  
2 million.

3 I'm going to turn it over to Executive  
4 Director Dr. Gifford for a moment.

5 EXECUTIVE DIRECTOR GIFFORD: Good  
6 morning. Today is January 25, 2024. My name is  
7 Deidre Gifford, and I'm the executive director of  
8 the Connecticut Office of Health Strategy. I will  
9 be presiding over this matter today. I will rule  
10 on all motions, and I will issue a decision that  
11 includes findings of fact and conclusions of law  
12 on the petition.

13 MR. CSUKA: My name is Dan Csuka. I'm  
14 staff attorney with the Office of Health Strategy,  
15 and I will be assisting and providing legal  
16 counsel to Executive Director Gifford today.

17 This is a hybrid hearing, and by that I  
18 mean it is being held both in person and  
19 electronically via Zoom in accordance with Section  
20 1-225a of the Connecticut General Statutes. Any  
21 person who is participating orally via the  
22 electronic component of this meeting shall make a  
23 good faith effort to state his or her name and  
24 title at the outset of each occasion that such a  
25 person speaks orally during an uninterrupted

1 dialogue or series of questions and answers.

2 Sign-up for public comment has started  
3 and will continue until 1 p.m. If you would like  
4 to supply commentary, please sign up either in  
5 person or in the Zoom chat box.

6 For anyone attending remotely, unless  
7 you are actively participating in the hearing  
8 either as one of the applicant's witnesses or as a  
9 member of the public providing comment, at the  
10 designated time I ask that you mute the device you  
11 are using to access the hearing and silence any  
12 additional devices that are around you.

13 This public hearing is held pursuant to  
14 Connecticut General Statutes, Section  
15 19a-639a(f)(2). Although this does not constitute  
16 a contested case under the UAPA, that's the  
17 Uniform Administrative Procedure Act, the manner  
18 in which OHS conducts these proceedings will be  
19 guided by the UAPA provisions and the regulations  
20 of Connecticut State Agencies beginning at Section  
21 19a-9-24.

22 I generally will not be asking  
23 questions of the witnesses but Dr. Gifford will.  
24 In addition, the Office of Health Strategy staff  
25 is here to gather facts related to this

1 application and will be asking the applicant's  
2 witnesses questions.

3 At this time, I'm going to ask each  
4 staffperson assisting with questions today to  
5 identify themselves with their name, spelling  
6 their last name, and OHS title, and I will begin  
7 first with Andrea.

8 MS. HARRISON: Andrea Harrison. Last  
9 name spelled H-a-r-r-i-s-o-n. I'm planning  
10 analyst.

11 MR. LAZARUS: My name is Steven  
12 Lararus, L-a-z-a-r-u-s. And I'm CON supervisor.

13 MS. FAIELLA: My name is Annaliese  
14 Faiella, F, as in "Frank," A-I-E-L-L-A, and I am  
15 CON team lead.

16 MR. CSUKA: Also present remotely are  
17 Faye Fentis and a couple other OHS staff as well  
18 as Mayda Capozzi is in person with us. There are  
19 other OHS staff members that are assisting with  
20 the hearing logistics or gathering the names for  
21 public comment and provide miscellaneous other  
22 support.

23 The Certificate of Need process is a  
24 regulatory process, and as such, the highest level  
25 of respect will be afforded to the applicants,

1 members of the public and our staff. Our priority  
2 is the integrity and transparency of this process.  
3 Accordingly, decorum must be maintained by all  
4 present during the proceedings.

5 This hearing is being transcribed and  
6 recorded, and the video will also be made  
7 available on the OHS website and its YouTube  
8 account. All documents related to this hearing  
9 that have been or will be submitted to OHS are  
10 available for review through our Certificate of  
11 Need portal which is accessible on the OHS CON  
12 webpage.

13 In making our decision, Executive  
14 Director Gifford will consider and make written  
15 findings in accordance with Section 19a-639a of  
16 the Connecticut General Statutes.

17 Lastly, I wish to point out that by  
18 appearing on camera in this hybrid hearing you are  
19 consenting to being filmed. If you wish to revoke  
20 your consent, please do so at this time by exiting  
21 the Zoom meeting or the hearing room.

22 So we're going to start by going over  
23 the exhibits and the items that we plan to take  
24 administrative notice of. Then I will ask if  
25 there are any objections to those items.

1           The CON portal contains the amended  
2 prehearing table of record in this case which was  
3 filed yesterday. At the time of its filing,  
4 exhibits were identified in the table from A to Q.

5           Mr. Lazarus, Ms. Faiella and Ms.  
6 Harrison, do you have any additional exhibits that  
7 you wish to enter into the record at this time?

8           MS. FAIELLA: No.

9           MS. HARRISON: No.

10          MR. CSUKA: Thank you. So in addition  
11 to Exhibits A to Q, you are hereby noticed that we  
12 are taking administrative notice of the following:  
13 The Statewide Health Care Facilities and Services  
14 Plan and its supplements; the Facilities and  
15 Services Inventory; the OHS acute care hospital  
16 discharge database; the All-Payer Claims Database  
17 claims data; Hospital Reporting System, that's  
18 HRS, financial and utilization data; and the  
19 hospital's Community Health Needs Assessments.

20          We are also taking administrative  
21 notice of the following CON dockets which were  
22 referenced in one of the applicant's recent  
23 filings. They are Docket Number 20-32392-CON, in  
24 which Encompass Health Rehabilitation Hospital of  
25 Danbury sought to establish a 40-bed chronic



1 disease hospital providing inpatient physical  
2 rehabilitation.

3 Docket Number 22-32533-CON, in which  
4 Connecticut Children's Medical Center sought to  
5 increase its licensed bed capacity for purposes of  
6 building a medical and psychiatric inpatient unit.

7 And Docket Number 22-32554-CON, in  
8 which Connecticut Children's sought to increase  
9 its licensed bed capacity for purposes of  
10 expanding its NICU services.

11 As the hearing progresses, we may also  
12 take administrative notice of other matters,  
13 including prior OHS decisions, agreed settlements  
14 and determinations that may be relevant to this  
15 matter but which have not been yet identified.

16 So counsel for the applicant, MidState  
17 Medical Center, can you please identify yourself  
18 for the record.

19 MS. FUSCO: Yes. I'm Jennifer Fusco,  
20 counsel for MidState Medical Center.

21 MR. CSUKA: Thank you. I know that we  
22 are awfully close, and I just want to make sure  
23 that you speak up for the benefit of the court  
24 reporter. And that goes for everyone else who is  
25 in attendance today.

1           Are there any -- sorry, Attorney Fusco,  
2 do you have any objections to the exhibits in the  
3 table of record?

4           MS. FUSCO: I do have some questions  
5 and one objection. There should have been a  
6 letter of support submitted yesterday from Kevin  
7 Scarpati, Mayor of Meriden. I believe he emailed  
8 it in. So I didn't know if other public comment  
9 had come in as well, but I don't see a section for  
10 public comment. We can upload that to the portal  
11 as well, if that makes it easier, but if that  
12 could be added to the record.

13          MR. CSUKA: To my knowledge, we haven't  
14 received that. Is that correct?

15          MS. FUSCO: We can verify who he  
16 emailed it to, but we can also upload it directly  
17 to the portal, if that's easiest. We have a copy.

18          MR. CSUKA: Okay. Yeah, if you can  
19 upload it, that would be great. We don't have --  
20 we haven't received any other public comment, to  
21 my knowledge, which is why there's no other file  
22 on the docket at this point.

23          MS. FUSCO: Understood. I also did, I  
24 do have one objection but wanted to ask, to the  
25 extent we've take administrative notice of a

1 number of OHS databases, if there is particular  
2 information you intend to use from those  
3 databases, the applicant would ask for notice and  
4 an opportunity to respond before that information  
5 is used in a final decision.

6 In addition, we do have an objection to  
7 I believe it's Exhibit C which is the attachment  
8 to the completeness letter that had the analysis  
9 of bed need for four hospitals, MidState, Yale New  
10 Haven, Middlesex and HOCC. That came to us  
11 through the completeness letter with just an  
12 indication that we could comment on it. We've  
13 reviewed it. It doesn't have any sourcing. We're  
14 not sure who prepared it. It doesn't have any  
15 sourcing, so we can't validate the data. But it  
16 does include four tabs, and we had looked  
17 specifically at MidState information. We can't  
18 provide any comments on the calculations with  
19 respect to Yale New Haven or Middlesex because  
20 they're not HHC system hospitals.

21 And I think, as we've made clear in our  
22 submissions, we believe the calculation of bed  
23 need is more complicated than what that  
24 methodology suggests, and we wouldn't be privy to  
25 any information to be able to comment on their

1 actual utilization and capacity. And I guess we  
2 would raise the same issues with respect to HOCC  
3 that we've raised with respect to MidState and  
4 what we believe to be flaws in the model. So for  
5 that reason, I would object to its inclusion in  
6 the record and its use in any decision-making in  
7 this matter.

8 MR. CSUKA: We're going to reserve for  
9 now, but we will issue an order on that.

10 MS. FUSCO: And I will add. I will say  
11 that we object to it absent further clarify on its  
12 intended use and ability to respond, and it wasn't  
13 clear what you were looking for from us and  
14 whether we could even provide what you're looking  
15 for, but in a vacuum we would object to it being  
16 in the record.

17 MR. CSUKA: I'm going to ask OHS staff,  
18 do you anticipate asking questions about that in  
19 particular?

20 MS. FAIELLA: No.

21 MR. LAZARUS: No, not specific to that.

22 MS. HARRISON: No.

23 MR. CSUKA: So it shouldn't present an  
24 immediate issue.

25 MS. FUSCO: And to the extent that

1 there are questions, I'll just renew the objection  
2 for the record and we can deal with the questions  
3 as best we can.

4 MR. CSUKA: Okay. Perfect.

5 MS. FUSCO: Other than that, no  
6 objections. Sorry.

7 MR. CSUKA: Okay. So we'll render an  
8 order on that after we have an opportunity to  
9 speak. For the time being though, all other  
10 exhibits will be entered as full exhibits. Did  
11 you have any objections to the administratively  
12 noticed databases or dockets themselves?

13 MS. FUSCO: No, no objection to the  
14 databases or the dockets with the caveat that, if  
15 there's particular information you intend to use,  
16 we would like notice and an opportunity to  
17 respond.

18 MR. CSUKA: Okay. So with that,  
19 Attorney Fusco, did you have any additional  
20 exhibits that you wish to enter at this time?

21 MS. FUSCO: No.

22 MR. CSUKA: Other than the public  
23 comment.

24 MS. FUSCO: Yes, from Mr. Scarpati.

25 MR. CSUKA: So we will proceed in the

1 order established in the agenda for today's  
2 hearing. I would like to advise the applicant  
3 that we may ask questions related to your  
4 application that you feel you have already  
5 addressed. We will do this for the purpose of  
6 ensuring that the public has knowledge about your  
7 proposal and for the purpose of clarification. I  
8 want to reassure you that we have reviewed the  
9 docket, and I will do so again before issuing a  
10 decision. And Dr. Gifford, more importantly, Dr.  
11 Gifford will before she renders her decision.

12 Excuse me. I'm using an old script. I apologize.

13           As this hearing is being held in hybrid  
14 fashion, we ask that all participants attending  
15 via remote Zoom enable the use of video cameras  
16 when testifying or commenting remotely during the  
17 proceedings. All participants of the public shall  
18 mute their devices and should disable their  
19 cameras when we go off and take a break. Please  
20 be advised that although we will try to shut off  
21 the hearing during the breaks, it may continue.  
22 If the recording is on, any audio or visual that  
23 has not been disabled will be accessible to all  
24 participants.

25           Public comment taken during the hearing

1 will likely go in the order established by OHS  
2 during the registration process, however, we may  
3 allow public officials to testify out of order.  
4 We will call each individual by name when it is  
5 his or her turn to speak. And as I mentioned,  
6 registration for public comment has already begun  
7 and is scheduled to start at 1 p.m. If the  
8 technical portion of this hearing has not been  
9 completed by 1 p.m., the public comment will be  
10 postponed until the technical portion is complete.  
11 In addition, if we end early, we still cannot  
12 start public comment until 1 p.m. We carve out  
13 the time. That way people who are on lunch break  
14 or who have set aside the time are able to  
15 participate.

16           The applicant's witnesses must be  
17 available after public comment as OHS may have  
18 additional follow-up questions based on the public  
19 comment.

20           Are there any other housekeeping  
21 matters or procedural issues that you would like  
22 to address before we start, Attorney Fusco?

23           MS. FUSCO: Just with respect to the  
24 availability of witnesses, do you need them to  
25 stay here through public comment or could they

1 rejoin remotely, if need be? I guess it depends  
2 on timing.

3 MR. CSUKA: We're okay with joining  
4 remotely.

5 MS. FUSCO: And we do have, I think I  
6 mentioned this to you in a phone call, we do, in  
7 addition to our sworn witnesses, I'll introduce  
8 Ms. Edwards who's here to answer questions to the  
9 extent that you have a question that would be  
10 better answered by her than one of the prefiled  
11 witnesses. She's available to answer questions.

12 MR. CSUKA: Thank you. So Attorney  
13 Fusco, would you like to make an opening  
14 statement?

15 MS. FUSCO: Sure. Good morning again,  
16 Dr. Gifford, Attorney Csuka, and members of the  
17 OHS staff. My name is Jennifer Fusco and I  
18 represent MidState Medical Center. Thank you for  
19 this opportunity to make what will be a very brief  
20 opening remark today.

21 MidState is before you requesting  
22 approval to add 16 inpatient beds to its DPH acute  
23 care general hospital license. The CON  
24 application is not just about demand, capacity and  
25 access. It's about quality and patient safety.



1 It's about a hospital and health system that is  
2 striving to provide the best in care while also  
3 delivering value for health care consumers. And  
4 it's about ensuring that all patients have access  
5 to the highest quality care in the most  
6 appropriate settings without undue delay that can  
7 have adverse consequences and drive up health care  
8 costs. MidState brought this proposal to the  
9 Office of Health Strategy with these exact  
10 considerations in mind.

11 So today we've brought, and this is  
12 unique to hearings I've done, three physicians  
13 with us. First, you're going to be hearing from  
14 Dr. Cardon, who is the chief clinical integration  
15 officer for HHC and the CEO of Integrated Care  
16 Partners. Dr. Cardon is going to share with you  
17 HHC's strategy to transform the delivery of health  
18 care. He'll discuss how the transformation of  
19 MidState from a community hospital to a  
20 destination for complex orthopedic and other  
21 specialized services embodies the system's core  
22 principles of excellence, access, affordability  
23 and equity. As a result of this transformation at  
24 MidState, the demand for inpatient services at the  
25 hospital continues to increase and additional beds

1 are needed to continue to provide timely quality  
2 care.

3 Next, you're going to hear from Dr.  
4 Jeff Finkelstein sitting at the end. He's the  
5 vice president of medical affairs for HHC's  
6 central region. And he is the former chair of the  
7 emergency departments at both Hartford Hospital  
8 and Hospital of Central Connecticut. Dr.  
9 Finkelstein is going to share with you MidState's  
10 quality and safety journey and how the hospital's  
11 commitment to excellence has made it a destination  
12 for patients, not just local patients, but  
13 patients from across the state.

14 He'll also tell you about how the  
15 enhancements in services at MidState and its  
16 reputation for quality have led to this growth in  
17 demand for inpatient services that's outpacing the  
18 hospital's available capacity.

19 MR. CSUKA: I'm sorry to interrupt, but  
20 people online are saying they're having trouble  
21 hearing you.

22 MS. FUSCO: Okay.

23 MR. CSUKA: I'm not sure why that is.

24 MS. FUSCO: Okay. I can try to speak  
25 louder, if that's okay.

1           Dr. Finkelstein will also testify about  
2 the efforts MidState has made to reduce  
3 readmissions and optimize its inpatient bed  
4 capacity and why the addition of licensed beds is  
5 the only viable solution to the capacity issues  
6 facing the hospital.

7           And then finally, you'll hear from Dr.  
8 Dan Engelberg, the director of emergency medicine  
9 at MidState. He'll testify about the practice of  
10 ED boarding which involves holding admitted  
11 patients in hallways and other areas of the ED  
12 while they're awaiting an inpatient bed. ED  
13 boarding can cause issues not just for admitted  
14 patients but also for those patients waiting in  
15 the ED for emergency care. Dr. Engelberg will  
16 also discuss the efforts MidState has made to  
17 reduce avoidable ED admissions and overcrowding.  
18 The addition of 16 inpatient beds will result in  
19 real progress for reducing ED boarding, improving  
20 patient flow, and enhancing the quality of care  
21 for all patients who present to the MidState ED.

22           As I mentioned before, we also have  
23 with us today Janette Edwards. She's the VP of  
24 operations for HHC's central region. Ms. Edwards  
25 was involved in preparing the bed need model for

1 MedState that was included with the CON  
2 application, and she's available to answer  
3 questions regarding that model and the hospital  
4 operations generally.

5 The evidence that's been presented in  
6 this matter up to this point and what you're going  
7 to hear today will show that there is a clear  
8 public need for additional inpatient capacity at  
9 MidState. The only way to address this need to  
10 ensure access, timely access to inpatient services  
11 at the hospital is to approve this request for  
12 licensed beds. Constrained capacity at MidState  
13 is a very real problem that can have real  
14 consequences for patients, and approving this  
15 application will provide much needed relief to the  
16 hospital so it can continue to provide high  
17 quality safe care to patients.

18 And with that, I'll turn it over to Dr.  
19 Cardon.

20 MR. CSUKA: So before you do that, I'm  
21 just going to swear all of your witnesses in.

22 MS. FUSCO: Sure.

23 MR. CSUKA: So Attorney Fusco, you've  
24 already identified them by name and title. I  
25 believe there's four of you, right? Can the four

1 of you please raise your right hand.

2 J A M E S P. C A R D O N,

3 D A N I E L E N G E L B E R G,

4 J E F F A. F I N K E L S T E I N,

5 J A N E T T E E D W A R D S,

6 called as witnesses, being first duly sworn  
7 by Attorney Csuka, testified on their oaths  
8 as follows:

9 MR. CSUKA: So to the witnesses, when  
10 giving your testimony, please make sure that you  
11 state your name and adopt your written testimony,  
12 and again please try to speak up to the best of  
13 your ability.

14 So Dr. Cardon?

15 THE WITNESS (Cardon): Cardon.

16 MR. CSUKA: You can continue.

17 THE WITNESS (Cardon): Thank you. Good  
18 morning, Dr. Gifford, members of the OHS staff.  
19 I'm Dr. James Cardon, chief clinical integration  
20 officer for Hartford HealthCare. I adopt my  
21 prefile testimony.

22 MR. CSUKA: Thank you.

23 THE WITNESS (Cardon): We really  
24 appreciate the opportunity to share Hartford  
25 HealthCare's strategy to transform the delivery of

1 health care specifically as it relates to the need  
2 for additional beds at MidState Medical Center.  
3 Our path to transformation is to ensure there's  
4 timely access to consistent excellent care that is  
5 both affordable and equitable. This enables  
6 MidState and Hartford HealthCare to participant  
7 meaningfully in risk based reimbursement models.  
8 I'll spend a little bit of time going through  
9 that.

10 MidState is really an excellent  
11 demonstration of the purposeful transformation  
12 we've undertaken. Historically what was a  
13 community hospital without the capability to  
14 provide more complex care that a hospital should  
15 be utilized for has been transformed into a center  
16 of excellence allowing us to provide care that  
17 traditionally was performed in tertiary quaternary  
18 care hospitals. This includes development of the  
19 Orthopaedic Institute, advanced oncology care,  
20 cardiovascular care, including performing complex  
21 arrhythmia evaluations for people who have  
22 irregular and erratic heartbeats, and  
23 comprehensive vascular surgery, all done in the  
24 local community where people want to receive care  
25 and at a level of quality that is world class.

1           In order to ensure that we have  
2 continued our efforts around affordability, it was  
3 important that we keep a line of sight on the  
4 total cost of care and maximize MidState's  
5 capacity to provide higher level care. It's  
6 imperative that we also developed and deployed  
7 ambulatory sites of care that allow us to provide  
8 appropriate services in lower cost settings at a  
9 lower cost. The ambulatory sites not only afford  
10 us the capacity to do these procedures but also at  
11 a much better patient experience.

12           What I'd like to do is spend a little  
13 bit of time around each of the four components  
14 that were focused on to give some sense of the  
15 progress that we've made. First, excellence is  
16 really foundational to our transformation. We are  
17 committed to measuring and managing our quality  
18 and then seeking and looking for external  
19 validation of our performance in order to discern  
20 that we've made the progress we've made.

21           And that starts with our Leapfrog  
22 rating. We are very proud of the designation  
23 we've received. It's taken a great deal of hard  
24 work. The Hartford HealthCare system has now got  
25 "A" Leapfrog ratings across every inpatient

1 facility. Leapfrog is multi-dimensional measures  
2 of quality and safety that need to be performed.  
3 There are only three other systems of our size  
4 that have received A ratings across all our  
5 hospitals, and only 30 percent of hospitals in the  
6 nation received an A Leapfrog rating. And that is  
7 across all ranges of services that are performed  
8 in the hospital.

9           Secondly, CMS Star Rating. MidState  
10 has a Five Star rating, only one of two hospitals  
11 in the state that carry that rating, again, of  
12 broad measures of quality and safety that we need  
13 to perform at to receive that rating.

14           Thirdly, hospitals are held accountable  
15 for hospital acquired conditions. These are  
16 things that happen in the hospital, a reflection  
17 of your ability to care for people safely. We  
18 have for the last two years been able to avoid any  
19 penalties whatsoever from CMS that are imposed  
20 when you're above a threshold. We've been able to  
21 avoid all those penalties given the improvement in  
22 quality of care that we've done at the hospital.

23           Our patient experience is 4 stars out  
24 of 5. That's above the state average. It's above  
25 the national average. Orthopedics, one of our



1 focused areas of development, has had Five Star  
2 performance on hip, knees and spine surgery. The  
3 National Association of Nursing Excellence Award  
4 was attributed to MidState. And we have advanced  
5 certification on spine surgery, the first program  
6 in the nation to receive that, as well as hip,  
7 knee and hip fracture and shoulder surgery. All  
8 of that is the foundation which is why we are  
9 confident that the care we're delivering in that  
10 environment is not only more specialized, more  
11 advanced, but performed at a world class level of  
12 care.

13           Timely access to care becomes the  
14 critical nature. It's not good enough to just  
15 have a small place to do care. We want to make  
16 sure it's broadly applicable to everybody, and we  
17 have done a great deal to try and improve that  
18 access. We talked about the Orthopaedic Center,  
19 we talked about the complex neurospine and  
20 vascular, cardiovascular surgery. But  
21 importantly, as we've developed those kind of  
22 capabilities, we have increased the complexity of  
23 care we're taking care of in the hospital with a  
24 case mix index, a measure of that complexity,  
25 increasing 31 percent between 2016 and 2021.

1           In addition, the ambulatory environment  
2 has risen as we talked about building on access.  
3 It's not just the acute care hospital, but it's  
4 the ambulatory environment as well, and the  
5 ambulatory environment allows us an opportunity to  
6 deliver that care at a lower cost. This is the  
7 development of our ambulatory surgery centers.  
8 This is urgent care centers. This is effective  
9 coordination of primary care so that we can  
10 improve the access which has continued to be a  
11 challenge. All of that allows us to have  
12 affordable sites of care that can have a dramatic  
13 impact.

14           A few examples. Orthopedic cases, yes,  
15 increased significantly in the hospital setting  
16 from 1,600 cases in 2017 to 5,200 in 2023. But as  
17 importantly, those cases moved from typical  
18 inpatient, 20 percent were done in an HOPD  
19 setting, and for those that were being done in the  
20 acute care facility are now 80 percent of them are  
21 done in an HOPD, not as an inpatient. But  
22 importantly, we've moved cases out of the acute  
23 care facility and HOPD entirely. We've moved from  
24 4,600 cases done in 2021 to 9,400 cases done in  
25 ambulatory surgery centers, not at hospital rates

1 in 2023.

2 We just recently had three general  
3 surgeons move their cases into the Hamden ASC  
4 which is further development of the capabilities  
5 we can do in ambulatory surgery centers. These  
6 are all done for appropriately risked patients,  
7 and we can ensure the exact identical kind of  
8 outcomes and quality that they receive in an acute  
9 care hospital but at a much lower cost and a  
10 better experience setting.

11 In addition, GI procedures typically  
12 done in an inpatient or outpatient, hospital  
13 outpatient department, we've increased that 66  
14 percent from 15,700 to 26,000 of those procedures  
15 being done in ambulatory settings. Our urgent  
16 care strategy, a direct attempt to reduce low  
17 level ED visits for patients who can be cared for  
18 more conveniently and more effectively elsewhere,  
19 have increased from 25,000 visits to 79,000  
20 visits, a 205 percent increase between 2018 and  
21 2023.

22 In addition, we have seen the impact on  
23 ED level of care. Our Level 1 and 2 visits  
24 decreased by 18 percent over that time frame with  
25 20 percent of total ED visits happened in Level 1

1 Level 2 historically, now down to 15.7 percent low  
2 level visits. So that impact is having the effect  
3 we want which is to decant the EDs of low level  
4 visits who can be cared for in other settings.

5           These are all in addition to the  
6 measures that we are singularly focused on in  
7 being at full risk in terms of our agreements.  
8 This is reducing inpatient admissions in general,  
9 SNF admissions, length of stay at skilled nursing  
10 facilities, reducing our complications is both  
11 cost effective and reduces utilization by  
12 decreasing hospital acquired type of conditions,  
13 readmissions, preventive care that we have in our  
14 community around hypertension and diabetes  
15 management where we look at those not only by the  
16 broad population that are attributed to our  
17 primary care physicians, but we subsegment that by  
18 at-risk communities to ensure that we're  
19 delivering the same care in more challenged  
20 communities as we do in the general population.  
21 And that has been a year-over-year measure of  
22 improvement. We're seeing control of blood  
23 pressure for our patients. 75 percent of them are  
24 at goal across the 110,000 folks that we're  
25 responsible for hypertension across the system,

1 and over 88 percent have their diabetes  
2 effectively managed with an A one C.

3 We still see some disparity between the  
4 at-risk communities and not, and it is a focused  
5 effort to figure out what are those barriers to  
6 make sure that that care is equivalent across all  
7 of our communities. These are all efforts to  
8 ultimately decrease the chronic conditions and the  
9 morbidity that is developing and causing people to  
10 be admitted in the first place.

11 Equity is a core value for us at  
12 Hartford HealthCare and we've developed a center  
13 of equity to look at both our delivery system as  
14 an employer to ensure that we are including the  
15 lens of diversity into that. It makes us better.  
16 It make us more relevant to the communities. It  
17 make us more successful at delivering care.

18 We have worked specifically through  
19 MidState with Racial Justice with the Equity  
20 Champions. This is a partnership we formed with  
21 the community and the facility to ensure that they  
22 have a voice at the table. We certainly recognize  
23 and have learned from COVID that we often had  
24 shown up in the past saying, well, we're here, we  
25 know what to do. We had to become sensitive to

1 listening to what the community needs and how do  
2 we adapt and meet them where they are because  
3 there are unique challenges that we need to get  
4 involved in, and this is the attempts to do that.

5 In addition, we have resource groups.  
6 We participate in the Fair Chance Program. We are  
7 singularly focused on ensuring that we are  
8 capturing race, ethnicity and language data, as  
9 well as social determinants and deploying our  
10 neighborhood health team. This is community  
11 based, partnering with communities to bring  
12 medical services and social services into the  
13 community to try and make access more affordable.  
14 And we've had several aligned perspectives across  
15 Meriden and Wallingford to bring that forward.

16 Lastly, the payment model, which is  
17 critical for us to continue to make this progress  
18 forward. We have to move away from the  
19 fee-for-service model into risk-based payments.  
20 We have embraced that wholeheartedly with a  
21 measure that is taken in Connecticut. We are  
22 taking full risk for over 55,000 folks who have  
23 Medicare Advantage and, in addition, with our  
24 joint venture Medicare Advantage Plan and the  
25 8,000 members. And for that those 65,000 or so

1 patients we are looking to make sure we are  
2 performing well on quality, nationally benchmarked  
3 measures of quality that Medicare Advantage plans  
4 are held accountable to. Affordability becomes  
5 key in making sure that all of the efforts and  
6 what we built in this system of care allows us to  
7 have an opportunity to execute and perform well  
8 across many of the utilization statistics that we  
9 know are avoidable but need focused efforts to do  
10 so.

11           Lastly, I just want to highlight that  
12 we also participated in now year six of Joint  
13 Replacement, one of the supporting efforts that we  
14 did with alternative payment models, call it CJR,  
15 Comprehensive Joint Replacement from CMMI, CMS  
16 program, and the kind of intentionality and the  
17 dramatic results you can see when you're focused  
18 on this and have aligned partners and  
19 infrastructure. If we look at the quality of that  
20 program from year one to year six, our initial  
21 score when we joined that program we scored 4.4  
22 out of 20, 4.4 out of 20. Our most recent results  
23 were 18.5 out of 20. Our complication rate was  
24 1.4 percent; it's now zero. Our readmission  
25 decreased by 10 percent. SNF utilization went

1 from 87 percent to 5.3 percent. Homecare, 89  
2 percent to 28 percent. Inpatient length of stay  
3 dropped from 3.2 days to 1.2 days. Inpatient to  
4 outpatient -- this is the not the ASC, it's not  
5 measured in the program, it's just moving to  
6 outpatient -- went from 5 percent to 77.6 percent.  
7 All of those things are demonstrating better  
8 quality, lower avoidable utilization and lower  
9 cost of care within the confines of the program.

10 So all these results have resulted in  
11 us being recognized as a destination for patients  
12 to receive care. My colleagues, Jeff Finkelstein  
13 and Engelberg, will go into this further with  
14 Janette Edwards. But it's important to understand  
15 we've exceeded our space capacity to provide the  
16 care that patients in our communities expect and  
17 deserve. I respectfully request you approve this  
18 application and happy to answer any questions.

19 MS. FUSCO: If I may, before we move  
20 on, I think people remotely still may be having  
21 trouble hearing us. So it wasn't me because he  
22 speaks louder. Is there a better way to capture  
23 our voices?

24 MR. CSUKA: My understanding is that  
25 there are microphones in that cabinet.



1 MS. CAPOZZI: On break I'm going to  
2 have somebody come in and try to fix it because we  
3 need it for public comment too. We need it for  
4 the public comment too. We need to figure out how  
5 to be able to do it online.

6 MR. LAZARUS: Do you want to take a  
7 break now?

8 MS. CAPOZZI: On break I have to get  
9 everything done.

10 MR. CSUKA: Attorney Fusco, are you  
11 okay with taking a break?

12 MS. FUSCO: Absolutely. I just want to  
13 make sure everyone can hear.

14 MR. CSUKA: So we're going to take what  
15 is hopefully a brief break to try to resolve the  
16 audio issues. And again, if you're your on  
17 camera, just be aware that people can probably see  
18 you, so just be careful. So we'll be back  
19 shortly.

20 (Whereupon, a recess was taken from  
21 10:16 a.m. until 10:34 a.m.)

22 EXECUTIVE DIRECTOR GIFFORD: All right.  
23 We are back. Thank you, everyone, for your  
24 patience. We're still going to ask everyone to  
25 speak at the top of their range. You don't have

1 to shout. We've turned up the volume in the room,  
2 but it's still quiet up here, so we'll try to  
3 project from the dais up here.

4 I'm going to ask Dr. Cardon to please  
5 reenter his testimony into the record because  
6 members of the public were not able to hear. So  
7 we'll, with apologies, ask you to reread the  
8 testimony into the record.

9 Before we do that, I want to go back to  
10 your objection.

11 MS. FUSCO: Yes.

12 EXECUTIVE DIRECTOR GIFFORD: After  
13 discussing with our counsel, I'm going to overrule  
14 your objection. However, we will reissue the  
15 document that you referenced with all of the  
16 appropriate citations so that you have an  
17 opportunity to see the sources of that data. And  
18 of course you're free to send written commentary  
19 or responses after you receive the updated  
20 information.

21 MS. FUSCO: Okay. Thank you.

22 EXECUTIVE DIRECTOR GIFFORD: Dr.  
23 Cardon.

24 THE WITNESS (Cardon): First, can  
25 people hear adequately now when I speak at this

1 level? Good. Thank you. Good morning, Dr.  
2 Gifford, and members of the OHS staff. I am Dr.  
3 James Cardon, chief clinical integration officer  
4 at Hartford HealthCare. I adopt my prefile  
5 testimony.

6 We appreciate the opportunity to share  
7 Hartford HealthCare's strategies to transform the  
8 delivery of health care, specifically as it  
9 relates to our additional needs for beds at  
10 MidState Medical Center. Our path to  
11 transformation is to ensure there's timely access  
12 to consistent excellent care that is both  
13 affordable and equitable. This enables MidState  
14 and Hartford HealthCare to participate  
15 meaningfully in risk-based reimbursement models.

16 MidState is an excellent demonstration  
17 of our purposeful transformation strategy.  
18 Historically what was a community hospital without  
19 the capabilities to provide more complex care than  
20 a hospital should be utilized for, has been  
21 transformed into a center of excellence, allowing  
22 us to provide services usually performed in a  
23 tertiary or quaternary care hospital. This  
24 includes the development of the Orthopaedic  
25 Institute, advanced and enhanced oncology care,

1 cardiovascular care, including arrhythmia  
2 ablations for complex arrhythmia management and  
3 comprehensive vascular surgery, all performed in  
4 the local community where people want to receive  
5 care and at a level of expertise and quality that  
6 is world class.

7           It was important for us though to not  
8 just develop these services at the hospital but to  
9 keep a line of sight to lowering the total cost of  
10 care, and therefore it was important that as we  
11 maximize MidState capacity to provide higher level  
12 of care, we were simultaneously developing and  
13 deploying ambulatory care sites that provide lower  
14 cost sites of care for procedures that could and  
15 should be done in a less complex environment and  
16 in a setting that is both lower cost and lower  
17 price. So I'd like to spend a few minutes on each  
18 of those four key pillars and provide some  
19 examples of the progress we've made.

20           Excellence which is foundational to the  
21 transformation. We are committed to measure,  
22 manage our quality and look for external  
23 validation for the progress we've made. We are  
24 extremely proud of our Leapfrog rating. Leapfrog  
25 is an entity that looks at a multitude of measures

1 that evaluate both quality and safety within acute  
2 care hospitals. Hartford HealthCare has achieved  
3 Leapfrog "A" across all of our seven acute care  
4 hospitals. Only three other systems of our size  
5 have achieved that rating in the nation. And  
6 MidState has received Leapfrog A, which is only  
7 one of two hospitals within the state to do that.  
8 30 percent of Leapfrog A -- I'm sorry, 30 percent  
9 of hospitals in this nation get an A rating. And  
10 I misstated that. That's not the Leapfrog that's  
11 one of two. That was our CMS Star Rating where we  
12 are one of two hospitals to receive a Five-Star  
13 CMS rating in the state. In addition, a focus on  
14 reducing harm and hospital acquired conditions,  
15 we've reduced those to where we have not received  
16 any penalties from CMS in the last two years.

17 Our patient experience score through  
18 HCAHPS, we received a Four-Star Rating since 2020,  
19 which is above both the national average and the  
20 state average.

21 Orthopedics has a Five-Star Rating from  
22 CMS for hip, knee and spine surgery. Our National  
23 Association of Orthopaedic Nursing has seen  
24 MidState receive an excellence award. And we've  
25 received advanced certification for spine surgery,

1 which is the first program in the country to  
2 achieve that, hip and knee and hip fracture  
3 surgery as well as shoulder surgery. All of this  
4 is really being developed so that we can provide  
5 that timely access in the community for world  
6 class care and no need for patients to travel to  
7 get those. Those include the capabilities we just  
8 went through, the orthopedics, complex neurospine,  
9 vascular surgery, cardiovascular,  
10 electrophysiology, and all of that is reflected in  
11 the complexity of care we're seeing within the  
12 acute care hospital where we have seen an increase  
13 in our case mix index, a measure of that  
14 complexity of 31 percent between 2016 and 2021.

15 But in addition, our commitment to the  
16 ambulatory environment includes ambulatory surgery  
17 centers, urgent care centers and continued  
18 alignment with our primary care initiative to  
19 provide access in the communities. All of that is  
20 a very concerted attempt to lower total cost of  
21 care and make care more affordable.

22 Orthopedic surgeries at MidState  
23 increased from 2017 to 2023 from 1,600 cases done  
24 in the acute care facility to 5,200. Those cases  
25 in 2017, 20 percent of them were in OPHDs, so an

1 outpatient hospital designation, which is lower  
2 cost. In 2023, 80 percent of the increased cases  
3 are being done in an outpatient location with an  
4 extended stay. Importantly though, the move to  
5 ambulatory surgery centers was critical. These  
6 are not at hospital rates. In 2021, we did 4,600  
7 cases. In 2023, 9,400, a 103 percent increase of  
8 orthopedic surgeries move from inpatient to  
9 ambulatory setting at the same quality and  
10 performance that we would expect.

11 In addition, we just this week had  
12 three general surgeons move their cases from  
13 hospitals into the ASCs in Hamden as we continue  
14 to expand the kind of services that we can perform  
15 in ambulatory surgery centers.

16 From a gastrointestinal perspective,  
17 procedures done in an outpatient hospital setting,  
18 we've moved into the ambulatory, again, ambulatory  
19 surgery centers what was 15,721 is now at 26,000,  
20 a 66 percent increase. Urgent care visits are an  
21 opportunity to try and decant the emergency  
22 departments of low level ED visits has increased  
23 from 2018 to 2023 from 25,000 visits in the year  
24 to 79,000 visits in a year, a 205 percent  
25 increase. And that indeed has been reflected in

1 the reduction of ED visits of Level 1, 2 by 18  
2 percent over that time frame. 20 percent of our  
3 total ED visits used to be Level 1 and Level 2.  
4 That's now been reduced to 15.7 percent. So as  
5 we've been able to give more opportunity and  
6 access for those people to seek care in a more  
7 convenient and expedited way, we have people not  
8 having to go to an expensive emergency department  
9 but receive that care in an urgent care center at  
10 a substantial lower cost.

11 This is in addition to all of the other  
12 measures we're looking at in terms of trying to  
13 control avoidable utilization from inpatient  
14 admissions to begin with, skilled nursing facility  
15 utilization, readmissions back to the hospital for  
16 those conditions that we can avoid that, reducing  
17 complications reduces hospital utilization. Our  
18 Leapfrog rating is a measure of many of these  
19 measures to demonstrate that we are making  
20 progress. But importantly, preventive care is a  
21 foundation for what we need to do. And as we look  
22 at managing risk conditions, hypertension,  
23 diabetes, that lead to end stage disease that  
24 often results in hospitalization or additional  
25 care, we've got a focused effort around our



1 ability to manage both hypertension and diabetes  
2 and segmenting that by at-risk communities versus  
3 the general population to ensure that we are  
4 addressing the inequities in health care that we  
5 know exist.

6           Currently we have managed the 110,000  
7 folks that were responsible for hypertension. 75  
8 percent of them are at goal at the end of the most  
9 recent year which is a year-over-year improvement  
10 we continue to see because it continues to be  
11 something we're focused on. And diabetes we're  
12 seeing 78 percent of patients with their diabetes  
13 adequately managed. And as we looked at  
14 disparities, where we see disparities in diabetes  
15 management in the at-risk zip codes, we are making  
16 good progress in decreasing that gap in targeted  
17 efforts to try and get outreach into those  
18 communities.

19           Lastly or next is really on equity.  
20 We've got a focused effort across Hartford  
21 HealthCare developing a center of equity. This  
22 allows us to look at and make sure we are  
23 attentive to the disparities that we see both in  
24 our workforce and in the communities that we serve  
25 in terms of providing care. We understand that

1 partnerships with community organizations and  
2 community leaders become an essential part for us  
3 to decrease those disparities and at MidState,  
4 particularly working with the Equity Champions as  
5 a focused effort to make sure we have their voice  
6 at the table. We have the colleague resource  
7 groups. We participate in the Fair Chance  
8 Program. We are focused on developing and making  
9 sure that we are adequately capturing adequate  
10 race, ethnicity and language data as well as  
11 social determinants. And we continue to deploy  
12 our Neighborhood Health Program, which we  
13 developed out of COVID-19, to address both testing  
14 and vaccine to bring community services from  
15 social services to medical care into communities  
16 to try and address access problems that many of  
17 those communities experience.

18           Lastly, and importantly, alignment and  
19 work with our payment model to ensure that we are  
20 able to take advantage of the system of care that  
21 we have built. We participate in full risk for  
22 Medicare Advantage in two models, one, our APN  
23 Connecticut where we have about 55,000 members in  
24 full-risk, as well as our joint venture partners,  
25 Medicare Advantage plan, which is another 8,000

1 members, and we are continually focused on quality  
2 ratings. This is a star rating for Medicare  
3 Advantage plans nationally these measures and  
4 patient experience measures to ensure we are  
5 attentive to delivering the same quality of care  
6 in the ambulatory environment. The affordability  
7 measures that we've already reviewed remains  
8 centers of focus with ED utilization, ED  
9 admissions, SNF transitions, length of stay within  
10 SNFs, or skilled nursing facilities, and a CHF  
11 program to manage that to ensure that we  
12 adequately care for those people to decrease  
13 utilization.

14           Lastly, but importantly, the focused  
15 effort to developing the center of excellence  
16 around orthopedics and our Orthopaedic Institute.  
17 We participated now for six years in the CJR  
18 Program through CMMI. This was a program that  
19 focuses on inpatient and hospital outpatient joint  
20 replacement. We've seen dramatic improvements  
21 across multiple measures demonstrating that when  
22 we can focus and we get full alignment through  
23 providers and the supporting staff that we can see  
24 significant improvement in overall measures.

25           As an example, our quality score when

1 we started the program was 4.4 out of 20. By the  
2 sixth year we are at 18.5 over 20. Our  
3 complication rate went from 1.4 to zero. Our  
4 readmission decreased by 10 percent. In addition,  
5 skilled nursing facility utilization went from 87  
6 percent in the initial year down to 5.3 percent in  
7 our last performance year. Homecare dropped from  
8 88.9 to 28.6. Inpatient length of stay went from  
9 3.2 days to 1.2 days. And movement from inpatient  
10 to hospital outpatient 5 percent of our cases were  
11 done in hospital outpatient as we began the  
12 program. It is now at 76.6.

13 All of this work has resulted in being  
14 recognized as a destination for patients to  
15 receive excellent care. My colleagues, Jeff  
16 Finkelstein, Daniel Engelberg and Janette Edwards  
17 will go into these issues in greater detail. It  
18 is important to understand that we've exceeded our  
19 space capacity to provide the care that patients  
20 in the community expect and deserve. I  
21 respectfully request that you approve this  
22 application and are happy to answer any questions.  
23 And thank you for letting me repeat my testimony.

24 THE WITNESS (Finkelstein): Good  
25 morning, Executive Director Gifford and members of

1 the OHS staff. My name is Jeff Finkelstein, and I  
2 am vice president of medical affairs of the  
3 central region of Hartford HealthCare. I oversee  
4 clinical affairs at MidState Medical Center and  
5 the Hospital of Central Connecticut. And I adopt  
6 my prefile testimony. I'll pause. Can you hear  
7 me?

8 EXECUTIVE DIRECTOR GIFFORD: Excuse me,  
9 Dr. Finkelstein. How are we doing on the sound?

10 MS. CAPOZZI: I think we need to speak  
11 up a little louder.

12 (Pause.)

13 MR. CSUKA: I think the issue now is us  
14 that people are having difficulty so we're going  
15 to have to speak up.

16 MS. CAPOZZI: Yes.

17 THE WITNESS (Finkelstein): Thank you  
18 for this opportunity to speak in support of  
19 MidState's request for CON approval to add  
20 inpatient beds at the Meriden campus. Based on my  
21 experience in both clinical and administrative  
22 positions at MidState and within the Hartford  
23 HealthCare system, I am in a unique position to  
24 assist OHS in understanding the need for  
25 additional inpatient beds at MidState and the

1 benefits to patients of increasing licensed bed  
2 capacity at the hospital.

3 Over the course of the last 20 years, I  
4 have held various positions within the Hartford  
5 HealthCare system, including the first medical  
6 director of the Hartford HealthCare GoHealth  
7 Urgent Care, chief of the Department of Emergency  
8 Medicine at Hartford Hospital, as well as chief of  
9 the Department of Emergency Medicine at the  
10 Hospital of Central Connecticut.

11 My testimony today will focus on  
12 several issues. First, I will discuss inpatient  
13 capacity issues at MidState and the bed need  
14 methodology that was used to arrive at the need  
15 for additional licensed beds. My colleague,  
16 Janette Edwards, Vice President of Operations for  
17 the Central Region of Hartford HealthCare, is here  
18 with me today to answer any questions you have  
19 about our bed need calculations. I will also  
20 provide OHS with additional details regarding the  
21 high quality of medical care provided to patients  
22 at MidState.

23 My colleague, Dr. Cardon, mentioned  
24 several of the accolades received by the hospital  
25 in recent years, all of which show that MidState

1 is a high performing hospital where patients  
2 receive safe and effective care. This is the  
3 primary reason the hospital is as busy as it is,  
4 both in the emergency department and in the  
5 inpatient units and why additional bed capacity is  
6 needed.

7 Finally, I will testify about 30-day  
8 readmissions at MidState so that OHS has a better  
9 understanding of how the hospital's performance  
10 has improved on this measure, what we have done to  
11 realize improvement in readmission rates, and  
12 which readmissions are not necessarily within our  
13 control.

14 It is important to note that MidState  
15 performs well on readmission measures and the  
16 readmissions we do see, to the extent that they  
17 can be affected, would not avoid the need for  
18 additional inpatient bed capacity at the hospital.

19 So let's talk about capacity issues at  
20 MidState. Our deliberate focus on expanding  
21 service offerings and striving towards enhanced  
22 access, affordability, equity and excellence has  
23 enabled us to provide patients with better access  
24 to higher quality care in the most affordable and  
25 cost effective settings. As a result, demand at

1 the hospital continues to increase and additional  
2 inpatient beds are needed to meet that demand.

3 MidState's inpatient census has been  
4 increasing steadily for many years further  
5 straining capacity as patient demand continues to  
6 grow. MidState has seen a significant increase in  
7 inpatient discharges, observation cases, surgical  
8 volume, emergency department visits and extended  
9 stay patients over the last several years. In  
10 fact, like almost every hospital in the country,  
11 the hospital is currently experiencing census very  
12 near its licensed medical surgical bed capacity  
13 resulting in patients boarding in the emergency  
14 department while awaiting admission.

15 Currently there is more demand than  
16 there is available inpatient bed capacity.  
17 Between fiscal year 2020 and fiscal year 2023,  
18 patient discharges or transitions increased by 17  
19 percent or 1,510 patients. The hospital currently  
20 has 131 licensed staff available adult medical  
21 surgical beds, and in FY 2022 we were operating at  
22 84 percent of available capacity. This puts the  
23 hospital well above the industry target of 80  
24 percent occupancy for community hospitals.

25 As the care delivery model for



1 orthopedic patients has evolved, MidState has also  
2 experienced an increase in extended stay patients,  
3 outpatients who are placed in an inpatient unit  
4 for post-procedure care, extended recovery time or  
5 recovery from a weekend or after-hours procedure.  
6 In just a one year period of time between fiscal  
7 year 2022 and fiscal year 2023, extended stay  
8 patients increased 13 percent from 3,036 to 3,431  
9 patients, an increase of 395 patients.

10 Most extended stay patients at MidState  
11 are associated with the Connecticut Orthopaedic  
12 Institute and have an averages length of stay of  
13 approximately two days. These patients reside in  
14 an inpatient bed during their extended stay,  
15 therefore making it unavailable for other  
16 inpatient admissions. The Connecticut Orthopaedic  
17 Institute patients account for more than 6,000  
18 additional patient days not included in the  
19 occupancy rate calculation that was used above.  
20 If they are considered, the inpatient occupancy  
21 rate at MidState increases to 90 percent.

22 At an occupancy rate of 80 percent per  
23 the Department of Health and Human Services  
24 standards for community hospitals, a community  
25 hospital has the need and essential flexibility to

1 respond to unforeseen fluctuations or surges in  
2 demand as experienced during the recent COVID-19  
3 pandemic. We really want to admit our patients as  
4 quickly as possible to avoid delays in care and  
5 corresponding increasing costs.

6 In addition to the inability to respond  
7 to in surge situations strained inpatient bed  
8 capacity also results in an increase in admitted  
9 patients boarding in the emergency department as  
10 they wait for a bed to become available. As my  
11 colleague, Dr. Dan Engelberg will discuss, ED  
12 boarding is a significant issue at MidState. The  
13 practice can be detrimental from a quality and  
14 safety perspective to both those patients being  
15 boarded as well as other ED patients. ED staff  
16 burnout and attrition as a result of ED boarding  
17 is also a real concern.

18 MidState has submitted this request for  
19 approval to add licensed beds based on current  
20 capacity constraints and in anticipation of  
21 continued growth in volume. There is sufficient  
22 demand in the MidState service area to support  
23 these beds. Beds are needed to treat individuals  
24 who choose to obtain their care at MidState who  
25 need the specialized services offered at MidState

1 and whose treating physicians do not have  
2 privileges elsewhere. The demand for beds at  
3 MidState also exists independent of any other  
4 hospitals' available bed capacity. This includes  
5 available beds at The Hospital of Central  
6 Connecticut who serve a different community and  
7 for which future plans for use exist. Additional  
8 beds will allow the hospital to continue to  
9 provide timely access to high quality affordable  
10 care for patients, including those admitted  
11 through the emergency department.

12 Our bed need analysis. In analyzing  
13 bed need, MidState chose a model that is sensitive  
14 to the unique circumstances at the hospital and  
15 that most accurately estimates projected bed use.  
16 It is based on existing bed configurations at the  
17 hospital, actual patient days and average daily  
18 census, target occupancy rates by unit, and it  
19 includes a range of projected volume growth based  
20 on historic utilization and other factors. There  
21 is no one specific methodology to determine the  
22 optimal number of beds required at a hospital and  
23 differing models can be used to estimate this  
24 number in different contexts.

25 We understand that the Statewide

1 Healthcare Facilities and Services Plan includes a  
2 population based model for calculating hospital  
3 bed need. However, this model has many  
4 limitations and in this case is not an appropriate  
5 model to estimate MidState's bed need given the  
6 hospital's unique circumstances. The population  
7 that OHS proposes to use does not accurately  
8 reflect MidState's patient population. The  
9 weighted average daily census that OHS uses covers  
10 several years of the COVID-19 pandemic and does  
11 not factor in the tremendous growth in demand for  
12 inpatient services that MidState has experienced  
13 with establishment of the Connecticut Orthopaedic  
14 Institute and other quality and service  
15 enhancements. And the model does not account for  
16 present and projected future growth and demand  
17 independent of any growth or lack thereof in New  
18 Haven County population and a significant increase  
19 in extended stay patients the hospital is  
20 experiencing. It is simply and entirely the wrong  
21 model for the state.

22           The Statewide Health Care Facilities  
23 and Services Plan does however allow OHS to  
24 consider other factors when reviewing a request  
25 for additional inpatient bed capacity, and each of

1 these factors should be considered here because  
2 each factor supports the need for an increase in  
3 licensed beds at MidState. These factors include  
4 observation beds and days which MidState has  
5 experienced in addition to the significant volume  
6 of extended stay patients we've mentioned. An  
7 average weekday occupancy rate or census for two  
8 separate and distinct periods of 30 calendar days  
9 for the most recent 12-month period at or above 80  
10 percent in total licensed beds which MidState  
11 experienced in fiscal year 2023. Particular  
12 innovations, changes in care delivery models or  
13 modalities, resources, including physical  
14 resources and building facilities needed to treat  
15 specific diseases or conditions, a criteria that  
16 appears custom built for the Connecticut  
17 Orthopaedic Institute and the changes it has  
18 brought to MidState. And quality or patient  
19 safety concerns which we would expect to  
20 experience more frequently as a result of  
21 inpatient capacity strains and higher levels of ED  
22 boarding.

23 Additional bed capacity will improve  
24 the quality of patient care by avoiding delays in  
25 treatment caused by ED boarding, improved patient

1 experience by reducing time spent in the emergency  
2 department, and reduced strain on emergency  
3 department and inpatient resources. These beds  
4 will also reduce ED length of stay and foster more  
5 cost effective care.

6 An added benefit of the additional bed  
7 capacity is the ability to cohort oncology  
8 patients in a single physical unit. The unit will  
9 have cancer trained clinical staff and be in close  
10 proximity to the hospital's brand new pharmacy.  
11 This will free up bed capacity currently used by  
12 oncology patients for other medical surgical  
13 admissions. Notably, the additional medical  
14 surgical beds will be available to all patients,  
15 including Medicaid patients, who comprise 17.6  
16 percent of the hospital's payer mix.

17 Quality of care. As Dr. Cardon  
18 mentioned, MidState is an award winning  
19 institution for quality of care and patient  
20 safety. I would like to touch briefly on a few of  
21 MidState's recognitions that are particularly  
22 noteworthy from a quality, safety and patient  
23 experience standpoint. First, MidState, along  
24 with all the other Hartford HealthCare hospitals,  
25 was awarded a Leapfrog hospital safety grade of

1 "A." As you know, Leapfrog is a watchdog  
2 organization committed to transparency as the gold  
3 standard for evaluating the quality and safety of  
4 hospital care. MidState has received an A grade  
5 three of the last four years, and we are  
6 incredibly proud of this accomplishment.

7 MidState also received a Five Star  
8 overall hospital quality star rating from CMS. It  
9 is one of only three hospitals in the State of  
10 Connecticut and 483 hospitals nationwide to  
11 receive this top rating.

12 MidState has received many other  
13 accolades both national and regional which are  
14 detailed in my prefile testimony. The Connecticut  
15 Orthopaedic Institute, in particular, has achieved  
16 advanced certification from the joint commission  
17 and numerous other recognitions related to patient  
18 care, safety and patient experience.

19 There is no doubt that MidState  
20 provides exceptional quality of care to all  
21 patients for those needing community based  
22 hospital and emergency care to those seeking  
23 highly specialized orthopedic and other treatment  
24 in our hospital. The granting of the CON request  
25 to add additional licensed beds will ensure that

1 every patient who presents to MidState Medical  
2 Center in need of our inpatient services can  
3 receive those services in a timely manner ensuring  
4 the best possible outcomes -- best possible health  
5 outcomes.

6 30 day readmissions. Finally, I would  
7 like to touch briefly on the issue of 30 day  
8 readmissions at MidState given OHS's request that  
9 we provide information regarding efforts to  
10 optimize the use of our current inpatient capacity  
11 by reducing these admissions. First, it is  
12 important to note that MidState does very well  
13 with respect to readmissions, and there have been  
14 steady and substantial improvements in 30 day  
15 readmissions hospital wide between fiscal year '19  
16 and fiscal year '22.

17 Looking at readmissions data just for  
18 the Medicare program for the time period spanning  
19 July of '19 through June of 2022, the hospital  
20 outperformed its peer group in three of the five  
21 30-day All-Cause Unplanned Risk Standardized  
22 Readmission Measures. Specifically, MidState  
23 performed better than its peers on readmissions  
24 resulting from acute myocardial infarction, heart  
25 failure and pneumonia.



1           In the areas where MidState did not  
2 outperform its peers or where expected readmission  
3 rates were lower than predicted admission rates,  
4 the differences were not significant enough to  
5 suggest that MidState is an outlier when it comes  
6 to 30-day readmissions.

7           Reductions in readmissions at MidState  
8 are due to a number of factors including, but not  
9 limited to, improved efforts in our progression  
10 rounds for entire clinical care teams, medication  
11 reconciliation, care coordination utilizing  
12 transition care coordinators, daily family  
13 communication during hospitalization, and emphasis  
14 on establishing follow-up appointments within 72  
15 hours of transition.

16           30-day all-cause readmissions have  
17 decreased by 35 percent or 276 readmissions.  
18 Readmissions over the expected rate have decreased  
19 from 85 to 24, or by 72 percent. Readmissions for  
20 individuals over 65 years of age have also  
21 declined by 38 percent. The financial penalty  
22 against MidState has decreased substantially from  
23 fiscal year '19 through fiscal year '23.

24           Despite MidState's efforts to educate  
25 and inform patients of the need for follow-up care

1 and the system's efforts to coordinate downstream  
2 care post-hospitalization, there are too few  
3 available post-acute resources in the community  
4 MidState serves such as skilled nursing facilities  
5 and homecare to address all of our patient care  
6 issues before they reach the point where  
7 readmission is necessary.

8           Also, every hospital contends with  
9 issues of patient noncompliance that increase the  
10 likelihood of readmission such as failing to  
11 attend follow-up appointments and to follow  
12 medical recommendations, as well as clinical  
13 complications that arise after discharge through  
14 no fault of the hospital.

15           MidState is committed to improving  
16 30-day readmissions and continually improving the  
17 care we provide to patients. However, the  
18 hospital does not have the ability to eliminate  
19 readmissions altogether, and the readmissions we  
20 are seeing are consistent with national averages  
21 and do not impact MidState's need for additional  
22 bed capacity.

23           Thank you again for this opportunity to  
24 testify in support of MidState's CON request for  
25 additional inpatient beds. Our exemplary quality

1 of care and commitment to excellence make MidState  
2 the ideal hospital at which to approve additional  
3 licensed beds. These beds, which are needed to  
4 address critical capacity constraints, will be  
5 used to ensure that all patients admitted to the  
6 hospital, as well as patients in our emergency  
7 department, have access to high-quality, safe,  
8 timely care and the best health outcomes. For  
9 these reasons, I respectfully request that you  
10 approve our CON request. I'm available to answer  
11 any questions that you may have. Thank you.

12 THE WITNESS (Engelberg): Dr. Gifford,  
13 members of the OHS staff, good morning. My name  
14 is Daniel Engelberg. I'm going to adopt my  
15 prefile testimony. I'm the director of the  
16 emergency department of MidState Medical Center.  
17 I'm also the director of EMS. I'm also a working  
18 clinician in the emergency department so I get to  
19 deal with the real problems of boarding in the  
20 emergency department on a daily basis. I see what  
21 it does to our community and to my patients.

22 I want to thank you for this  
23 opportunity to speak in support of MidState's CON  
24 application for the addition of licensed beds at  
25 MidState Medical Center. Our hospital experiences

1 overcrowding and patient boarding due to lack of  
2 sufficient inpatient capacity. The proposed  
3 additional beds will help address this problem and  
4 will thereby improve patient care and flow in the  
5 emergency department.

6 My testimony today will focus on  
7 increasing the number of patient beds -- on the  
8 increased number of patients that are actively  
9 boarding in the emergency department at MidState  
10 Medical Center while awaiting inpatient beds.  
11 I'll also discuss in further detail, as evidenced  
12 in literature and practical experience, that ED  
13 boarding is detrimental to the quality of care and  
14 patient safety and it also increases health care  
15 costs across the board.

16 I'm going to discuss MidState's plan to  
17 reduce avoidable ED visits and lessen ED  
18 overcrowding. While these efforts enhance the  
19 quality and affordability of ED care, they do  
20 obviate the need for additional inpatient bed  
21 capacity at MidState Medical Center. Additional  
22 bed capacity will significantly reduce ED boarding  
23 and ensure that all patients that are admitted  
24 through the emergency department receive timely,  
25 focused and coordinated care on inpatient units.

1           As my colleagues have mentioned,  
2           enhancements in access to services and  
3           improvements in the quality have made MidState  
4           Medical Center a destination for many services,  
5           including emergency services. We focused on  
6           building relationships with first responders and  
7           the community at large. We've improved  
8           communication and we built trust. As a result,  
9           the number of patients that have been coming to  
10          MidState Medical Center has been increasing over  
11          the past few years.

12                 ED visits have increased steadily since  
13          fiscal year 2020, growing 22 percent during this  
14          time which is about 8,400 visits. The MidState ED  
15          had approximately 46,000 patient visits in fiscal  
16          year 2023. More than 30,000 of these were coded  
17          as Level 4 or 5 visits which are the most complex  
18          visits to come to an emergency department. Our ED  
19          is a high volume ED. And despite our issues with  
20          boarding, we provide the highest quality and most  
21          efficient care possible. Our median time from ED  
22          arrival to ED departure for discharged patients is  
23          below the national average, as is the percentage  
24          of individuals who leave MidState without being  
25          seen. That means that people that are coming and

1 are being discharged from the emergency department  
2 receive timely quality care, and we're able to  
3 turn them around and see the vast majority of  
4 patients that show up. I see left without being  
5 seen as a real detriment to emergency care, and we  
6 focus specifically on lowering that.

7 As busy as MidState has been, the  
8 hospital has seen similar growth and volume across  
9 all service lines and inpatient units. Inpatient  
10 bed capacity has become strained with fiscal year  
11 occupancy rates reaching 84 to 90 percent with and  
12 without consideration of extended stay patients.  
13 This has resulted in an increased number of  
14 patients that board in the emergency department,  
15 particularly in hallway beds. JCO has identified  
16 boarding as a patient safety risk and practice  
17 that should not exceed four hours for any given  
18 patient. I'll tell you I believe any time is too  
19 long, to be honest.

20 ED boarding impairs access to timely  
21 emergency care. It results in care delays for  
22 patients waiting to be admitted and for those  
23 patients our clinicians are actively evaluating  
24 and treating. It also compromises care through  
25 necessary use of hallways and other sub-optimal

1 areas with limited resources. Finally, some  
2 patients give up and leave the ED without being  
3 seen at all. All of these downstream impacts from  
4 ED boarding drive up the cost of care for patients  
5 and for payers.

6 ED boarding also negatively impacts  
7 emergency physicians, physician assistants, nurse  
8 practitioners, nurses, ancillary clinical and  
9 non-clinical staff. Our teams are designed to  
10 deliver high-quality episodic care and are not  
11 equipped to manage inpatient patients in the  
12 emergency department for long periods of time.

13 Because boarding degrades the ED work  
14 environment, the ED regularly loses staff. The  
15 replacement of clinical staff in the emergency  
16 department consumes significant financial  
17 resources and disrupts the continuity of clinical  
18 practice.

19 Due to the increase in demand I and my  
20 colleagues have described, the number of patients  
21 who spend four hours or more in the emergency  
22 department prior to being assigned an inpatient  
23 bed has increased significantly from 1,610  
24 patients in fiscal year 2020 to 3,704 patients in  
25 fiscal year 2022. From March 1, 2023 through May

1 31, 2023, 198 admitted general medicine patients  
2 were discharged directly from the emergency  
3 department. That's over a three-month span.  
4 These are patients who should have been admitted  
5 to the hospital who should have had an inpatient  
6 bed who were boarding in the emergency department  
7 for a long enough time that they were discharged  
8 directly from the ED and never made it upstairs.  
9 They were not transferred to an inpatient unit,  
10 and thus the strain on inpatient capacity is not  
11 sustainable and is sub-optimal from a quality and  
12 patient safety perspective.

13 In an effort to mitigate ED boarding,  
14 alleviate the strain on ED resources and  
15 accommodate increasing volume, we've opened  
16 temporary surge spaces. These surge spaces  
17 provide some relief to the ED, but are only a  
18 temporary solution and cannot be used as a  
19 long-term solution to address boarding and  
20 inpatient capacity issues.

21 Transferring patients to other  
22 hospitals does not solve the problem either.  
23 MidState does transfer patients to The Hospital of  
24 Central Connecticut, which is our nearest  
25 hospital, or to other hospitals in emergency



1 situations when deemed appropriate. Generally,  
2 however, when patients and their support persons  
3 are asked if they will agree to be transferred  
4 specifically to mitigate inpatient boarding, they  
5 often decline, citing reasons such as continuity  
6 of care, distance from their homes, or the fact  
7 that they've shown up at MidState and want to be  
8 admitted specifically to MidState because of the  
9 high quality of care that we are delivering.  
10 Patient preference is always respected.

11           The Southington campus of HOCC has very  
12 limited capacity. They don't provide the level of  
13 services that are required for critically ill  
14 patients, orthopedic patients or generally other  
15 patients that we've considered transferring,  
16 meaning it's not an option for most patient  
17 transfers.

18           With the addition of 16 inpatient beds  
19 at MidState, overall occupancy, including extended  
20 stay patients, will drop to 80 percent. This is  
21 the industry benchmark for community hospitals.  
22 The addition of 16 inpatient beds is a  
23 cost-effective solution to help mitigate ED  
24 boarding. It will improve patient flow through  
25 the ED and provide more rapid access to inpatient

1 treatment. Improved flow will also reduce ED  
2 overcrowding and facilitate quicker access for  
3 patients who need emergency evaluation, treatment  
4 and stabilization. It will also lead to less  
5 clinical burnout which is a major issue.

6 We've talked about reducing avoidable  
7 ED visits. I'd like to focus on this for a  
8 moment. OHS has raised the issue of reducing  
9 inappropriate utilization of the ED to lessen  
10 overcrowding. While MidState and HHC are  
11 continuously working to reduce avoidable ED visits  
12 and ensure that patients are receiving care in the  
13 most appropriate and cost-effective setting,  
14 reducing ED visits has no real impact on the issue  
15 of ED boarding and the need for additional  
16 inpatient beds. To be clear, patients who present  
17 to the ED and require inpatient admission are not  
18 avoidable. They have conditions that are so  
19 sufficiently severe that they require inpatient  
20 hospitalization and admission.

21 MidState and HHC have made efforts to  
22 ensure that patients receive clinically  
23 appropriate care in the right setting while still  
24 complying with laws such as EMTALA that preclude  
25 EDs from turning away patients who present for

1 care. Expanding access to preventive and primary  
2 care is essential for improving the health of  
3 communities and for reducing ED overutilization.  
4 ED access to both urgent care and primary care  
5 services significantly reduces the number of  
6 avoidable ED encounters. Urgent care centers play  
7 an important role in achieving the goal in  
8 reducing non-emergent emergency department  
9 utilization and have significantly reduced cost  
10 expenditures and out-of-pocket costs for patients.

11 As Dr. Cardon mentioned, urgent care  
12 volume in the MidState PSA has grown steadily  
13 since fiscal year 2018 and has increased by about  
14 205 percent or more than 50,000 visits to urgent  
15 cares over a five-year period. Still our volumes  
16 are rising at the emergency department. Level 1,  
17 Level 2 visits at MidState, which are the lowest  
18 coded level visits, have declined by 18 percent  
19 since fiscal year 2018, and the percentage of  
20 total visits that were Level 1 and Level 2 have  
21 decreased from 20.2 percent in fiscal year 2018 to  
22 15.7 in fiscal year 2023. We are getting sicker  
23 patients is the moral of that story. We're  
24 getting sicker patients who need to be admitted  
25 and need an inpatient bed.

1                   Although our MidState ED volume has  
2 continued to grow due to the result of an aging  
3 population, prevalence of chronic conditions in  
4 the community, lower acuity volume has  
5 transitioned to these lower cost, more accessible  
6 urgent care centers. MidState ED staff as well as  
7 MediQuick staff work with patients to ensure that  
8 they have an appropriate primary care provider,  
9 that they have appropriate specialty care  
10 follow-up, and that we can provide any necessary  
11 services to avoid any avoidable ED admission that  
12 we can. These measures help to lessen the  
13 likelihood of avoidable ED visits in the future by  
14 connecting patients with PCPs and other specialty  
15 services in the community.

16                   The hospital's efforts to reduce  
17 inappropriate use of the ED have been successful  
18 as it has been shown by significant increases in  
19 the urgent care volumes which I mentioned earlier.  
20 Use of urgent cares is just one of the strategies  
21 that we have utilized to manage that appropriate  
22 care is managed in the highest quality and most  
23 affordable settings.

24                   Thank you again for this opportunity to  
25 speak in support of MidState's CON request for the

1 additional licensed beds. Approval of this  
2 proposal is critical to solving a significant  
3 issue of emergency department boarding at MidState  
4 Medical Center which is adversely impacting  
5 access, quality and affordability for patients in  
6 our community that are in need of emergency  
7 medical services. I urge you to approve the CON  
8 so that MidState can continue to provide the  
9 highest quality care for all patients who need our  
10 services. I'm available for any questions that  
11 you have. Thank you.

12 MR. CSUKA: At this time, I think it  
13 might make sense to take five minutes.

14 MR. LAZARUS: Ten.

15 MR. CSUKA: A ten minute break?

16 MS. FUSCO: Yes, absolutely.

17 MR. CSUKA: Does that work for you, Dr.  
18 Gifford?

19 EXECUTIVE DIRECTOR GIFFORD: That's  
20 fine.

21 MR. CSUKA: All right. We'll come back  
22 at 11:30, and we will proceed with some questions  
23 from OHS.

24 (Whereupon, a recess was taken from  
25 11:19 a.m. until 11:31 a.m.)

1 MR. CSUKA: So this is the hearing  
2 regarding Docket Number 23-32657-CON. It's the  
3 application of MidState Medical Center to increase  
4 their licensed bed capacity. Earlier we had some  
5 testimony from the witnesses.

6 Attorney Fusco, did you have any  
7 questions for them before we begin with OHS's  
8 questions?

9 MS. FUSCO: No direct questions, but  
10 I'd like to reserve the right to redirect after  
11 your questions, if I may.

12 MR. CSUKA: Sure.

13 MS. FUSCO: Thank you.

14 MR. CSUKA: So we're going to start  
15 with OHS questions. I don't know who's up first.

16 MS. FAIELLA: Good morning. So in the  
17 prefile testimony the applicant discusses its  
18 intent to cohort oncology patients to free up  
19 inpatient beds across the hospital. Can the  
20 applicant cohort oncology patients without the  
21 additional beds?

22 THE WITNESS (Finkelstein): We already  
23 cohort oncology patients as much as we can, but  
24 we've run out of space. So they're going to be in  
25 a bed somewhere. We try to put them all together

1 currently on our Pavilion B, but it's not big  
2 enough, and it increases our boarding in our ED.

3 MS. FAIELLA: So you already cohort  
4 them currently?

5 THE WITNESS (Finkelstein): As best we  
6 can, yes.

7 MS. FAIELLA: So then how would these  
8 beds assist with cohorting further in Pavilion B  
9 to free up inpatient beds?

10 THE WITNESS (Finkelstein): Because we  
11 would move the oncology from currently where we  
12 can get some, but not all, to the new Pavilion F  
13 and cohort all of them, which is a much better  
14 space because it's close to the pharmacy where we  
15 mix up the chemotherapy. So we would have enough  
16 space to cohort all, not just some. And any beds  
17 that they vacate would be open to other med surg  
18 patients. Does that make sense?

19 MS. FAIELLA: Yes. Thank you. Why  
20 does the applicant use 131 as their available beds  
21 when they are licensed for 144?

22 THE WITNESS (Edwards): Sure. I'll  
23 take that, if that's all right.

24 MS. FUSCO: Just state you name.

25 THE WITNESS (Edwards): Sure. I'm

1 Janette Edwards. I'm the vice president of  
2 operations at MidState Medical Center. So 131  
3 beds, that represents all of our med surg beds  
4 available on our Pavilions A, B, D, E, a  
5 progressive care unit on Pavilion C and our  
6 critical care beds on Pavilion C. So those are  
7 the beds that are in question today, those 131  
8 beds that we are out of space on those units.

9 MS. FAIELLA: So the additional beds  
10 then that make up the 144, what are those used  
11 for?

12 THE WITNESS (Edwards): Those are used  
13 for our maternity care today. Those are not  
14 considered med surg beds. Those are reserved for  
15 our maternity care. We do utilize those for  
16 appropriate boarding issues, when necessary. So a  
17 female that may come in with a gynecological issue  
18 that needs admission, if we need a bed, sometimes,  
19 if a maternity unit is able to accommodate, we can  
20 put those types of individuals on a maternity  
21 unit, but they are not considered in our general  
22 medical surgical inventory beds from an  
23 operational perspective.

24 MS. FAIELLA: And then those maternity  
25 beds, are they full then usually?



1 THE WITNESS (Edwards): They are not  
2 full every day, but we are within our benchmark,  
3 our industry best practice benchmark. And again,  
4 maternity is a type of care -- and my colleagues  
5 here can speak more eloquently to it than I can --  
6 we need to make sure that we have available  
7 capacity within that unit given the  
8 unpredictability of maternity care. Some days  
9 they are full. Some days they are not.

10 MS. FAIELLA: And so out of the 131  
11 beds, or 144 even, how many of those are staffed?

12 THE WITNESS (Edwards): So they  
13 operationally are staffed virtually every day  
14 fully. So we use every available bed to our  
15 patient population every day.

16 MR. CSUKA: Annie, can you speak up a  
17 little?

18 MS. FAIELLA: Yes. Yes, I can. Is  
19 MidState aware that the Hospital of Central  
20 Connecticut is licensed for 414 beds?

21 THE WITNESS (Edwards): We are aware.

22 MS. FAIELLA: Is MidState aware that  
23 HOCC does not utilize all of their licensed beds?

24 THE WITNESS (Finkelstein): We are  
25 aware, but I don't think we really should be

1 considering HOCC. We have plans for those beds.  
2 And New Britain is very -- is a community we serve  
3 with The Hospital of Central Connecticut, and they  
4 have long-term plans for those beds to serve the  
5 community of New Britain.

6 MS. FAIELLA: So it was discussed that  
7 you are transferring some patients, not all, to  
8 HOCC. Can you further explain why you're not  
9 transferring additional? I understand that  
10 there's patient choice but --

11 THE WITNESS (Engelberg): It's patient  
12 choice. If we're transferring a patient to HOCC  
13 for neurosurgery, say, we don't have neurosurgery  
14 at MidState, so we transfer those without fail to  
15 a facility that can manage that. But we're  
16 talking specifically about patients that have the  
17 ability to stay at MidState that, you know, that  
18 would like to stay at MidState. We pretty much  
19 ask every patient that's being admitted when we  
20 are on high capacity alert would you be okay going  
21 to HOCC. We even try to utilize the terminology  
22 they have an Au Bon Pain. I've used every single  
23 term that I can to try to get patients over there,  
24 and patients don't want to go. These are Meriden  
25 patients, these are Wallingford patients. They're

1 in our community. They want to stay in our  
2 community. And then they're also, they get  
3 concerned that family members won't be able to  
4 visit them. They get concerned that they're going  
5 to get hooked into now a system at HOCC where all  
6 of their outpatient services are going to be  
7 dictated by that community. It's not a tenable  
8 answer to the problem that we have in our  
9 community.

10 As I said, HOCC is an excellent  
11 hospital, and I really do tell people that at all  
12 times. The problem is that people don't want to  
13 go. They want to stay in their community. And  
14 that's the essence of a community hospital.

15 THE WITNESS (Cardon): Dr. James  
16 Cardon. I just wanted to add something to that.  
17 It really -- the point is we are constantly  
18 transferring patients --

19 THE COURT REPORTER: Would you speak up  
20 a little bit for me?

21 THE WITNESS (Cardon): We try to get  
22 patients to the appropriate levels of care, and  
23 sometimes the severity of the illness will drive  
24 where we need to move them. If they need an ICU  
25 bed, we'll move them to another hospital. We do

1 firmly believe that the more we can keep care in  
2 the local community requires a lot less transfers  
3 of care. There's always a risk when you're  
4 handing patients off, putting them in an ambulance  
5 and moving them to another facility. So we only  
6 do it when we absolutely have to, and we don't  
7 have the ability to do it here.

8 A lot of our attention that I tried to  
9 go through was to really, we're trying to build  
10 out the appropriate capabilities in the community  
11 that we're working in to leverage what are very  
12 expensive facilities across the board to make sure  
13 we can keep people there and not have to continue  
14 to ship people around from facility to facility if  
15 we don't have to. We're trying to bring the care  
16 to them.

17 So although available to us and we do  
18 it every day, we're transferring patients every  
19 day across the system in a very coordinated way,  
20 the idea is that why would we move away from what  
21 is a high performing facility on the basis we just  
22 don't have the capacity for what we want to do.

23 MS. FAIELLA: My last question. Has  
24 MidState had any discussions with Hartford  
25 HealthCare regarding the reallocation of some of

1 Hartford HealthCare sister's hospitals beds?

2 THE WITNESS (Cardon): So we're  
3 oversubscribed across Hartford HealthCare. There  
4 is no reallocation that would make any sense for  
5 us as we look at what we have and what we're  
6 planning and where we're going and what we think  
7 we're going to do. So there's no shifting of that  
8 around that would make any sense. What we need is  
9 to fix the problem at MidState and in that  
10 community as we go forward.

11 MS. FAIELLA: Anybody else have  
12 follow-up?

13 EXECUTIVE DIRECTOR GIFFORD: I do  
14 but --

15 MR. CSUKA: Feel free to jump in  
16 whenever you want to.

17 MS. HARRISON: The applicant has  
18 testified that the orthopedic volumes have  
19 increased. However, on page 252 of their prefile  
20 testimony the volume of discharges has decreased  
21 from just under 2,000 in fiscal year 2019 to just  
22 under 600 in fiscal year 2023, however, the number  
23 of extended stay discharges has increased. Can  
24 you explain?

25 THE WITNESS (Cardon): Do you want to

1 go?

2 THE WITNESS (Finkelstein): Sure. If a  
3 patient is having a joint replacement, same  
4 hospital, same surgeon, same operating room, same  
5 bed, based on payer nuances, sometimes they're  
6 considered outpatient and then sometimes it's  
7 almost identical care but the higher risk patients  
8 are inpatients. So if they're an inpatient then  
9 they're considered a discharge or a transition.  
10 If they are an outpatient, even though same  
11 surgery, same bed, almost identical care, they  
12 don't count, so they're extended stay. They don't  
13 count in those statistics for discharges. But  
14 they still took up the same bed for almost the  
15 same amount of time. It's a payer nuance more  
16 than a care. They're still in a bed. They're  
17 still receiving care on an inpatient unit, but  
18 they're technically outpatients.

19 THE WITNESS (Cardon): Importantly, if  
20 I may just to continue that, it really is a shift  
21 from inpatient level of care into outpatient,  
22 which is at a lower cost, and again it was  
23 reflected in the performance that we saw when I  
24 described how length of stays have declined. So  
25 as we've expedited taking better care of patients,

1 we're trying to transition them out of the acute  
2 care hospital earlier. And because their length  
3 of stay is shorter, they are characterized as  
4 extended stay which means we get paid less for the  
5 care of those patients even though, as Dr.  
6 Finkelstein reiterated, these are the same  
7 hospital beds and otherwise, but because we can  
8 transition them out earlier, one, it opens up  
9 capacity; two, it does reside in a lower cost of  
10 care.

11 MS. HARRISON: My next question is what  
12 are the diagnoses in the emergency department that  
13 are waiting for an inpatient bed, like the type of  
14 diagnoses that you're having?

15 THE WITNESS (Engelberg): It can be all  
16 diagnoses. You know, first of all, we see  
17 everything. We don't generally admit trauma to  
18 our hospital. We'll see trauma. We'll see  
19 everything. The things that get admitted  
20 generally are people that have, you know,  
21 cellulitis, pneumonia, some kind of infectious  
22 etiology, they have, you know, a broken limb that  
23 needs to be reduced in the operating room, you  
24 know, someone having even heart attacks will stay  
25 at our hospital. So it's across the board. I

1 don't think that there's any specific diagnosis  
2 that sits in the emergency department, anything  
3 specifically, but it's really all patients.

4 MS. HARRISON: Please clarify. Is the  
5 ED becoming busier or is MidState boarding more  
6 people in the ED because of tight bed capacity?

7 THE WITNESS (Engelberg): It's both.

8 EXECUTIVE DIRECTOR GIFFORD: You can go  
9 ahead and finish. Are you done?

10 MS. HARRISON: Yes.

11 EXECUTIVE DIRECTOR GIFFORD: All right.  
12 I have a couple of questions, if you don't mind,  
13 some that follow up on Annie and Andrea's  
14 questions. Did you have any questions, Dan?

15 MR. CSUKA: No.

16 MS. HARRISON: I do have a couple more  
17 questions.

18 EXECUTIVE DIRECTOR GIFFORD: Why don't  
19 you finish.

20 MS. HARRISON: I'll do that. Thank  
21 you. The patients who are extended stay patients,  
22 are they coming in through the ED or are they  
23 directly admitted?

24 THE WITNESS (Finkelstein): The answer  
25 is both. The vast majority of extended stay



1 patients are orthopedic patients who are getting a  
2 joint replacement, either hip or knee. But if you  
3 came in with a kidney stone through the emergency  
4 department and were going to the operating room,  
5 you'd go from ED to the operating room. After the  
6 procedure if you needed 4, 6, 12 hours to recover,  
7 you'd be in extended stay. So that would be -- so  
8 they come in through the ED, but the vast majority  
9 come in through our Connecticut Orthopaedic  
10 Institute.

11 MR. LAZARUS: This is Steve Lazarus.  
12 Just to clarify, those orthopedic procedures,  
13 they're being done at the hospital, not off  
14 campus?

15 THE WITNESS (Finkelstein): Correct.

16 MR. LAZARUS: The procedure how it's  
17 labeled is outpatient or inpatient depending on  
18 the acuity, for example, of the procedure.

19 THE WITNESS (Finkelstein): Correct.

20 MR. LAZARUS: Thank you.

21 MS. HARRISON: And my last question is,  
22 what does the Community Health Needs Assessment  
23 say are the community health needs?

24 THE WITNESS (Cardon): Do you want me  
25 to take that?

1 MS. FUSCO: If you can.

2 THE WITNESS (Cardon): It's what I've  
3 addressed. Hypertension and diabetes is a perfect  
4 example of some of those acute needs. And we  
5 continue to see a predominance of cardiovascular  
6 disease as being the major driver of a lot of  
7 morbidity and organ disease that ends up really  
8 impacting the community. So it was widely focused  
9 on hypertension and diabetes, to very controllable  
10 risk factors, we can reduce that burden, and one  
11 where we know we have a good deal to improve. So  
12 that's really why we focused our strategies in  
13 that direction.

14 MS. HARRISON: Okay.

15 EXECUTIVE DIRECTOR GIFFORD: Thanks.  
16 So just to clarify, orthopedics was not on the  
17 list, did not appear in the hospital's Community  
18 Health Needs Assessment, the need for increased  
19 orthopedic services, is that part of the CHNA?

20 MS. FUSCO: We can answer that in a  
21 Late-File, if you want.

22 EXECUTIVE DIRECTOR GIFFORD: Okay. I'm  
23 trying to, like others, wrap my head around the  
24 patient flow with this extended stay. You  
25 provided us some helpful information in your

1 prefile testimony about the steep decline in  
2 inpatient admissions for orthopedics and the  
3 multi-fold increase in this extended stay. So am  
4 I correct that that increase is a lot of what's  
5 driving the need for additional beds? It's been  
6 about a 400 percent increase in the years that  
7 you --

8 THE WITNESS (Finkelstein): I think  
9 some of it, but a big number is increasing ED  
10 volume, right. I mean, our orthopedic volume  
11 takes up one pavilion and has spilled over to a  
12 few beds on the second pavilion. But for the most  
13 part, we've been able to manage the orthopedic  
14 volume because now 28 percent of outpatients, so  
15 you have your inpatients, outpatients, now 28  
16 percent of the outpatients never even go up to a  
17 bed, they go home from the PACU. So even though  
18 our volume has gone up, it's some of it, but the  
19 largest is the ED volume, people coming in with  
20 strokes, heart attacks, pneumonia, chronic  
21 obstructive pulmonary disease, sepsis. Those are  
22 the people who are waiting for the beds upstairs  
23 that we need more beds for them.

24 THE WITNESS (Edwards): And as we look  
25 at our bed need analysis that we provided in our

1 application, we see that based on our fiscal '22  
2 data when we look at inpatients only, so not  
3 considering the extended stay patients that we're  
4 discussing, we're at a current occupancy rate of  
5 84 percent where the industry standard for a  
6 medical surgical unit is 80 percent. So even  
7 without the extended stay, our utilization and our  
8 capacity is at 84 percent.

9 EXECUTIVE DIRECTOR GIFFORD: Okay. I  
10 think it would be helpful for us, if it's not -- I  
11 don't recall seeing it, but if it's not in the  
12 information we have already, to see the non, the  
13 changes in the non-orthopedics related admission  
14 volume. You gave us the orthopedic, and I think  
15 oncology was in the prefile testimony, but it  
16 would be helpful to see just overall what you're  
17 referring to year over year.

18 THE WITNESS (Edwards): We'd be happy  
19 to provide that.

20 EXECUTIVE DIRECTOR GIFFORD: And along  
21 with that you mentioned the maternity unit.

22 THE WITNESS (Edwards): Yes.

23 EXECUTIVE DIRECTOR GIFFORD: It would  
24 be helpful to see average daily census on those  
25 beds.

1 THE WITNESS (Edwards): Sure.

2 EXECUTIVE DIRECTOR GIFFORD: As you  
3 know, DPH licenses beds, they don't license by  
4 unit. And you all have the ability to flex  
5 whether they are oncology beds or maternity beds,  
6 et cetera. And we tend to look at, at OHS we tend  
7 to look at overall beds taking away bassinets,  
8 which we typically look at separately, but look at  
9 overall licensed beds as well. So it would be  
10 helpful to know if there's any capacity in that.

11 THE WITNESS (Edwards): Sure, we're  
12 happy to find that.

13 EXECUTIVE DIRECTOR GIFFORD: Do you  
14 have a sense of on a given day -- you talk about  
15 the extended stay exacerbating your need for beds.  
16 Do you have a sense of the proportion of your  
17 inpatient beds that are occupied by extended stay  
18 patients? It's a very large number of discharges  
19 we saw in your -- so it would be helpful to  
20 understand how much of the hospital volume is  
21 being driven by that extended stay.

22 THE WITNESS (Edwards): I think we can  
23 provide that as a Late-File. The numbers that we  
24 have submitted are combined looking at our  
25 extended stay and our inpatient volume. But what

1 I can tell you is that, as we look at those 131  
2 medical surgical beds, when we consider both  
3 extended stay and our inpatient volume, we are at  
4 a 90 percent capacity current state.

5 EXECUTIVE DIRECTOR GIFFORD: Right.

6 THE WITNESS (Edwards): And 84 percent  
7 capacity when we look -- or utilization, I'm  
8 sorry, when we look at just inpatient. So we're  
9 exacerbating our utilization by another 6 percent  
10 or so, but happy to provide, you know, the  
11 breakout between inpatient and extended stay.

12 EXECUTIVE DIRECTOR GIFFORD: Yes. So  
13 just so I'm clear on what I'm asking. Of the  
14 occupied beds on a given day, what percent of  
15 those occupied beds are occupied with extended  
16 stay patients.

17 THE WITNESS (Edwards): Sure.

18 EXECUTIVE DIRECTOR GIFFORD: That would  
19 be really helpful to understand.

20 THE WITNESS (Edwards): Happy to  
21 provide that.

22 EXECUTIVE DIRECTOR GIFFORD: Okay. I  
23 will speak up. Sorry.

24 MR. CSUKA: And we will go through the  
25 Late-Files towards the end just so that everybody

1 is clear, and then we'll issue that as a separate  
2 order probably tomorrow as well.

3 EXECUTIVE DIRECTOR GIFFORD: You  
4 mentioned that this HOPD plus extended stay is  
5 payer driven in some cases.

6 THE WITNESS (Finkelstein): Yes, in my  
7 opinion, yes.

8 EXECUTIVE DIRECTOR GIFFORD: Is there a  
9 difference in the charges for HOPD plus extended  
10 stay versus inpatient?

11 THE WITNESS (Cardon): Extended stay is  
12 HOPD. So by definition when it's extended stay  
13 that is in the HOPD bucket. They aren't two  
14 different buckets. It's one bucket, just extended  
15 stay sits in the hospital average.

16 EXECUTIVE DIRECTOR GIFFORD: And do you  
17 charge the same amount if somebody goes home  
18 directly from the PACU or if it's HOPD plus  
19 extended stay, if you follow me. I'm trying to  
20 understand. So when you book a patient to have a  
21 joint replacement under HOPD, you book a patient.  
22 Is it planned that they're going to have extended  
23 stay, or is it you plan just to do the procedure  
24 and then depending on the clinical circumstances  
25 in the recovery room you decide if they're going

1 to have extended stay or not?

2 THE WITNESS (Finkelstein): When you  
3 book the case, I think the first decision the  
4 surgeon makes is inpatient or outpatient,  
5 outpatient done at the hospital versus -- I guess  
6 the first decision, am I going to do it at the  
7 hospital or am I going to do it if I have an  
8 ambulatory surgery center. So let's just assume  
9 the surgeon decides he's going to do it, he or she  
10 is going to do it at the hospital. The first  
11 decision when booking is do I think this patient  
12 meets criteria, is complicated enough, in my  
13 medical opinion, are they going to stay two or  
14 more nights, I'm going to book that as inpatient.

15 EXECUTIVE DIRECTOR GIFFORD: I see.

16 THE WITNESS (Finkelstein): They're  
17 still going to come in the morning of surgery. If  
18 they're not inpatient, everyone else is  
19 outpatient. They go into surgery. Now, they may  
20 have had conversations with the patient and in  
21 their mind I think you are low risk, you have  
22 great support at home, you're healthy other than  
23 this joint, I think after four, six, eight hours I  
24 might be able to let you go home, or I'm a little  
25 more worried about you, why don't we keep you



1 overnight. Some of it's a discussion with the  
2 patient. So those ones who stay more than four  
3 hours are extended stay. Some actually just stay  
4 in the PACU and get discharged 7 p.m., 8 p.m.  
5 Most go up to a bed and then go home the next  
6 morning early, late morning. So it's really about  
7 inpatient versus outpatient and then the  
8 outpatient is divided into those that can go home  
9 same day versus those that stay overnight. We are  
10 industry leading, 28 percent of our outpatient  
11 joints done at MidState now go home same day.

12 EXECUTIVE DIRECTOR GIFFORD: Okay. So  
13 this is not an unanticipated extension of this  
14 extended stay, it's planned for in general for the  
15 most part, you know that 72 percent of the  
16 patients that you operate on are going to need an  
17 extended stay?

18 THE WITNESS (Finkelstein): And stay in  
19 a bed overnight, yes.

20 EXECUTIVE DIRECTOR GIFFORD: Okay. And  
21 just to go back, Jim, Dr. Cardon, is there a  
22 charge, a difference in charge between the  
23 patients who spend the night in a bed versus those  
24 that don't?

25 THE WITNESS (Finkelstein): Because

1 they're outpatient -- this is not my area of  
2 expertise.

3 EXECUTIVE DIRECTOR GIFFORD: If you  
4 want to get back to us.

5 THE WITNESS (Finkelstein): I may have  
6 to get back to you because I don't want to answer  
7 incorrectly.

8 EXECUTIVE DIRECTOR GIFFORD: Okay.

9 THE WITNESS (Cardon): There's a  
10 distinct difference between inpatient and  
11 outpatient.

12 EXECUTIVE DIRECTOR GIFFORD: Yes.

13 THE WITNESS (Cardon): Whether there's  
14 an additional add-on that they stayed longer than  
15 four hours, I'll get back to you exactly what that  
16 is. I'm not close enough to it.

17 EXECUTIVE DIRECTOR GIFFORD: Okay.  
18 What led to the establishment of the Orthopaedic  
19 Institute, what was the impetus behind  
20 establishing that?

21 THE WITNESS (Cardon): So obviously  
22 important and critical and, you know, and  
23 expensive series of procedures that often these  
24 things are being done in tertiary primary care,  
25 and we recognize that we have alignment to try and

1 build out exactly what we've said. We can do this  
2 more efficiently. We can move care from inpatient  
3 to outpatient and move appropriate cases to an  
4 ambulatory surgery center. We had alignment  
5 around physicians who wanted to continue to do  
6 this, and we knew that in what is often a very  
7 expensive proposition for everybody and not always  
8 getting the kind of experience people wanted, that  
9 we anticipated this change and opportunity and so  
10 did this in a very organized manner to try and  
11 create all that transition, allowing us to provide  
12 joint replacements, complex surgery and the  
13 appropriate people who need to be inpatient or  
14 outpatient, those that we can get in that in  
15 between place, get those there, but still not  
16 comfortable enough for all the cases that we can  
17 do in the ambulatory environment. So it was both  
18 a quality, a way to maximize your inpatient  
19 utilization appropriately, and at the same time  
20 lower total cost of care for the population of  
21 services that we know are fairly expensive in  
22 general. So that was the strategy.

23 EXECUTIVE DIRECTOR GIFFORD: So the  
24 institute was really a focus on -- let me ask you,  
25 was the focus on expanding the capacity to do

1 outpatient orthopedic surgery by establishing the  
2 institute, was that the goal, did I misunderstand  
3 you?

4 THE WITNESS (Cardon): All the above,  
5 access, affordability, equity. It's not just one  
6 thing. It wasn't that we want ambulatory so we've  
7 got to build this thing. It's we knew, and we had  
8 the line clinicians who believed in this vision,  
9 that we could do this better as we looked at a  
10 population of patients who are coming through.  
11 When we talk about population, you've got to  
12 define what population you're trying to, you know,  
13 build the program around. It's not all equal.

14 Orthopedics, you can focus on it in  
15 terms of ability to look at alternative payments,  
16 the recognition that we could do this better,  
17 tighter and more efficiently, and at the same time  
18 drive up the quality and performance by linking  
19 all these things together, not just focusing on  
20 the inpatient but how do we build this as an  
21 entirety of programs so if you're coming for  
22 orthopedic care, you'll get the right care in the  
23 right place at the most affordable option, and be  
24 able to do that, make it accessible so people  
25 aren't waiting for a long, long time to get their

1 hips and knees and other surgeries provided and  
2 use an inpatient facility for what it's best used  
3 for, for the most complex, sickest, more  
4 complicated patients.

5 So it's not just one thing. It was an  
6 entire program to look at it. But we had to do  
7 all of it. You can't just do a part of it because  
8 a part of it isn't going to get you what you want  
9 to do. Does that help?

10 EXECUTIVE DIRECTOR GIFFORD: Thank you.  
11 Last, I want to ask about The Hospital of Central  
12 Connecticut because there are a lot of excess  
13 licensed beds at that facility that are not  
14 staffed and are not utilized. I don't know if you  
15 have numbers available, but there are lots of  
16 excess beds. So help us understand why, given  
17 that many of these procedures that are requiring  
18 an overnight stay are planned, why isn't there an  
19 ability to somehow with two hospitals less than  
20 ten miles apart in the same system why isn't there  
21 an ability to either transfer some of those  
22 licensed beds, if that's something you've  
23 explored, or establish the capacity to do some of  
24 the work that you've been describing that you know  
25 in advance is going to be needed, why not combine

1 those with a facility that already has a lot of  
2 excess licensed capacity?

3 THE WITNESS (Finkelstein): I'm going  
4 to take the clinical part and I'll leave the  
5 license part to Ms. Edwards. The care that Dr.  
6 Cardon and I have described is highly complex,  
7 it's a partnership between the hospital and the  
8 physicians, and it's very deliberate. We want to  
9 be the place where physicians excel at their craft  
10 and that patients chose to come to because it's a  
11 "better mousetrap." And we have built that at the  
12 Connecticut Orthopaedic Institute. And we don't  
13 have that infrastructure at The Hospital of  
14 Central Connecticut. Physicians, even though I  
15 thought it was 10 miles or 18 minutes on the  
16 Chamberlain Highway, they are committed to  
17 MidState Medical Center and what we've built. And  
18 it starts with the outreach with navigators and  
19 education before they even have surgery. We have  
20 concierges and it's an experience to maximize the  
21 benefits to the patient and their health outcome  
22 that we have built at MidState Medical Center.  
23 And if I could franchise that, I might be, maybe  
24 retire, but it's special, and it's not as easy as  
25 just replicating it somewhere else. It really

1 takes the physician leadership and commitment and  
2 the administrative commitment, and it's not easily  
3 replicable. And it's really an exceptional  
4 product that we can deliver jointly with our  
5 physicians at MidState. So I can't just say,  
6 ma'am, you're having a joint, we're a little busy  
7 at MidState, go have it at HOCC. It would not be  
8 the same experience, nor would the physicians go.

9 EXECUTIVE DIRECTOR GIFFORD: Do most of  
10 your surgeons have privileges at both facilities?

11 THE WITNESS (Finkelstein): Actually,  
12 no. I would say 90 to 95 percent of our  
13 physicians at the Connecticut Ortho Institute do  
14 not have privileges at Hospital of Central  
15 Connecticut.

16 EXECUTIVE DIRECTOR GIFFORD: I see. So  
17 I think that's all my questions. Let me just --

18 MR. CSUKA: Dr. Finkelstein, you said  
19 you would speak to the clinical component but you  
20 would leave it to someone else to discuss the  
21 licensure aspect.

22 THE WITNESS (Finkelstein): Thank you  
23 for keeping me honest.

24 (Laughter.)

25 THE WITNESS (Edwards): The Hospital of

1 Central Connecticut, while it does appear unable  
2 to have a surplus of licenses available, as was  
3 previously mentioned, there are plans for future  
4 growth and development of HOCC. So I would not  
5 consider it in our planning process for those to  
6 be available beds. And HOCC has been growing  
7 itself over the course of the last number of years  
8 and has its own capacity constraints that we are  
9 continuing to work through. So in our planning  
10 process we are not considering those as options  
11 for this, to fill this need in MidState.

12 EXECUTIVE DIRECTOR GIFFORD: I want to  
13 just give you an opportunity to clarify something  
14 that was, I think it was in a response to one of  
15 our completeness questions. We asked about  
16 measures of avoidable ED utilization. You  
17 mentioned how you're coding the visits and that  
18 has changed over time, but we asked about specific  
19 measures and there are standardized measures that  
20 look at potentially preventable not only  
21 admissions but avoidable ED use, past  
22 exacerbations, UTIs, URIs, those kinds of things.  
23 And I think the response was we're not tracking  
24 that at MidState. So I just want to give you the  
25 opportunity either now or in a Late-File to share



1 any data that you have about avoidable ED visits.

2 THE WITNESS (Cardon): I can take it.

3 THE WITNESS (Engelberg): Yes.

4 THE WITNESS (Cardon): I just want to  
5 clarify, Dr. Gifford. You said coding issues.  
6 When we say Level 1 and Level 2, it's not that  
7 we're coding them differently.

8 EXECUTIVE DIRECTOR GIFFORD: All right.

9 THE WITNESS (Cardon): It's really that  
10 we have removed lower level visits of actual  
11 patients who are coming with those kind of  
12 conditions that we see as avoidable, they're being  
13 performed someplace else.

14 EXECUTIVE DIRECTOR GIFFORD: Right, but  
15 the data source was your coding, right?

16 THE WITNESS (Cardon): Yes. It's a way  
17 for us to track avoidable. So it's our measure to  
18 be able to track are we having an impact on  
19 avoidable ED utilization. So that was really the  
20 intent.

21 THE WITNESS (Engelberg): It's  
22 essentially saying that the patients present to  
23 the emergency department are sicker and more --

24 EXECUTIVE DIRECTOR GIFFORD: I  
25 understand.

1                   THE WITNESS (Cardon): In terms of  
2 tracking, there are issues trying to track what  
3 you define as avoidable, and I realize there are  
4 some standards around that. We are trying to  
5 utilize are we seeing the patients who should be  
6 seen in urgent care centers and they're not being  
7 seen in the ED is our ability to track that. And  
8 that's the place level we use because we can  
9 manage to it pretty regularly is Level 1, Level 2,  
10 how many Level 1, Level 2s are still hitting our  
11 EDs that we could have taken care of somewhere  
12 else.

13                   So we have some very direct strategies  
14 on that both in terms of giving people the  
15 capacity to go elsewhere, but also we follow up  
16 with a lot of those patients and say, hey, you  
17 could have gone to an urgent care center, you  
18 didn't need to go to an ED, and here's a location  
19 for you to go. So we do a lot of work to try to  
20 decant that as best we can. I understand that  
21 there's a host of diagnoses that say these could  
22 have been avoidable, some of them better  
23 management of chronic conditions leads to that  
24 bucket. We follow that in our CHF program and  
25 other things to try to manage them more

1 effectively.

2           There are other conditions that are in  
3 retrospect you say you can avoid but are very  
4 problematic at times with symptoms. A chest pain  
5 that's very atypical that ends up being you  
6 bruised your chest, patients don't recognize that  
7 all the time. So it gets a little bit hard to  
8 parse out sometimes was it really avoidable from  
9 the patient's perspective or is it just avoidable  
10 to a clinician. So all of that noise we try and  
11 really focus on the low level visits which are  
12 cleaner for us to be able manage. So it's not  
13 that we're not paying attention to it. It's just  
14 we don't necessarily parse it out as to the way  
15 others have defined those low level visits, if  
16 that give you some clarity.

17           EXECUTIVE DIRECTOR GIFFORD: Yes. You  
18 mentioned some of your value based purchasing  
19 arrangements that are tracking quality and  
20 utilization. So if you have any data from any of  
21 those programs --

22           THE WITNESS (Cardon): Sure.

23           EXECUTIVE DIRECTOR GIFFORD: -- that  
24 illustrate the standardized measures of avoidable  
25 ED utilization that you could share with us, that

1 would be helpful.

2 THE WITNESS (Cardon): Yeah, I'll look  
3 and see. We do have a comprehensive, pretty much  
4 what we're focusing on is two populations there.  
5 One, making sure that we have access to people  
6 before they get to the ED to check in with their  
7 primary care and make sure we can have a  
8 conversation to make sure that it's appropriate.  
9 The other program we had is people who are in the  
10 ED, if we can let them get home as opposed to  
11 admit them because we have access and outpatient  
12 availability to try and change that.

13 So those are the kind of things where  
14 we can have regular impact on patients to make  
15 sure they're getting the quality of care they need  
16 without requiring the inpatient piece. So it's  
17 across our -- in Connecticut. We're not  
18 specifically measuring and tracking the definition  
19 of avoidable. It's as I've described the way it  
20 works, but I'll see --

21 EXECUTIVE DIRECTOR GIFFORD: Okay.  
22 Thank you. That's all my questions.

23 MR. CSUKA: Okay. Attorney Fusco, do  
24 you need a moment or --

25 MS. FUSCO: No.

1 MR. CSUKA: Would you like to proceed  
2 with redirect, if you have any questions?

3 MS. FUSCO: If you can just give me a  
4 minute to see if anyone --

5 MR. CSUKA: Sure.

6 (Pause - off the record discussion.)

7 MS. FUSCO: I think we're good. Thank  
8 you.

9 MR. CSUKA: Okay. So at this time, I  
10 think we're ready to -- oh, I should ask, do any  
11 of you have any follow-up questions on Dr.  
12 Gifford's?

13 MS. FAIELLA: No.

14 MR. LAZARUS: No.

15 MR. CSUKA: Sorry, I should have asked  
16 that before turning it over to Attorney Fusco. So  
17 at this time, we're going to take a 50-minute  
18 break. We'll come back at 1 o'clock for public  
19 comment. Anyone who wishes to speak can sign up  
20 through Zoom or can attend the hearing in person  
21 and log their name. And I think that's it for  
22 now.

23 MS. FUSCO: So we're taking a break now  
24 until 1?

25 MR. CSUKA: Yes.

1 (Whereupon, a recess for lunch was  
2 taken at 12:10 p.m.)

3 \* \* \* \*

4 AFTERNOON SESSION

5 1:03 P.M.

6 MR. CSUKA: Welcome back. For those  
7 just joining us, this is the second portion of  
8 today's hearing concerning a CON application that  
9 MidState Medical Center filed. The Docket Number  
10 is 23-32657-CON. MidState seeks an increase in  
11 licensed bed capacity. We had the technical  
12 portion this morning, and we are now ready for  
13 public comment. Afterwards, we'll go through the  
14 Late-Files and do some closing remarks and then we  
15 will break.

16 So, sign-up for public comment has been  
17 all day in person and on Zoom in the comments  
18 section. If you have not yet signed up, please  
19 do. I believe we have one person who has signed  
20 up thus far. It's the Mayor of Meriden. So we  
21 will take him first. Speaking time is typically  
22 limited to three minutes, but for elected and  
23 appointed officials we generally allow for a  
24 greater flexibility around that time. And we  
25 strongly encourage you and anyone else listening

1 to submit any further written comments to OHS by  
2 email or mail no later than one week. That is  
3 seven calendar days from today. The email address  
4 is [concomment@ct.gov](mailto:concomment@ct.gov). And our contact information  
5 is also on our website and on the public  
6 information sheet that you were provided at the  
7 beginning of the hearing.

8 So we are now ready to take public  
9 comment. Mayda, is it correct that we have one  
10 person?

11 MS. CAPOZZI: Yes, Kevin Scarpati.

12 MR. CSUKA: So if there is anyone else  
13 who would like to make a comment, they just have  
14 to raise their hand and then we will be able to  
15 process them to bring them into the meeting.

16 So, I believe we are now ready to allow  
17 the Mayor of Meriden in.

18 MAYOR SCARPATI: Can you guys hear me  
19 all right?

20 MR. CSUKA: We can. We can't see you  
21 though.

22 MAYOR SCARPATI: It is telling me the  
23 host has stopped or not allowed me to start a  
24 video. If you'd like to allow me to, I can pop  
25 that up for you. All right. How's that?

1 MR. CSUKA: There you are.

2 MAYOR SCARPATI: All right?

3 MR. CSUKA: All right. Thank you for  
4 joining us. So feel free to speak whenever you're  
5 ready.

6 MAYOR SCARPATI: Thank you. And thank  
7 you, Dr. Gifford, and the entire OHS team for  
8 holding this hearing and allowing me to speak. As  
9 mentioned, my name is Kevin Scarpati, mayor of the  
10 City of Meriden, home to MidState Medical Center  
11 in our city.

12 You know, we've had a great  
13 relationship with MidState officials. And really  
14 over the last several years I'm proud of the work  
15 that we've been able to accomplish with MidState  
16 and their entire team. We've really worked hard  
17 to build trust and a great strong relationship  
18 between our community members and our hospital.  
19 Unfortunately, when there are times that patients  
20 have to remain overnight in the ED after being  
21 admitted or are kept for hours on end, as you've  
22 heard in some of the testimony earlier today, on  
23 beds in hallways in our ED or in the waiting room  
24 for hours, or are constantly asked if they would  
25 consider transferring to a different hospital due



1 to capacity constraints, that hurts all the work  
2 we've done over the last few years to really build  
3 that relationship, especially coming off COVID  
4 when we did see a reduction in visits to our  
5 emergency department and overall hospital, as many  
6 did.

7           So I just want to also share with you a  
8 bit of a personal story. And the patients that  
9 unfortunately have to seek care all too frequently  
10 at MidState Medical Center is my mother. My  
11 mother is one that has a lengthy medical history  
12 and various health conditions and relies on us,  
13 her family, for not only primary care but also  
14 transportation. And so when she's in need of  
15 care, we have to, one, convince her to go to the  
16 hospital, which as you can imagine isn't anyone's  
17 favorite place to go to, but we know in going to  
18 MidState it's a place that she can be comfortable.  
19 And I don't just mean comfort as in the bed that  
20 she has to lay in, but comfort in knowing that  
21 she's in a familiar atmosphere and space. She's  
22 going to receive quality care. She's going to be  
23 in a quiet and safe setting, all of that with  
24 MidState. And then we know that, aside from just  
25 great care, we're going to receive a comprehensive

1 discharge plan when she leaves the hospital.

2           Unfortunately, at our last visit there  
3 she was one of the many, I'm sure, that had to  
4 stay in the ED overnight, her first night after  
5 being admitted, because there wasn't space. And  
6 then waking her up early in the morning to  
7 transfer her to a room that then allowed us to go  
8 and see her the next day, all of that only hurts,  
9 if that continues to occur, that frequency hurts  
10 not only the work we've done as a community but  
11 hurts the odds of me as her son to convince her to  
12 go to the hospital the next time because she  
13 doesn't feel as though she's going to get that  
14 same level of care. And all of that really comes  
15 down to what you've heard today, the strain on  
16 capacity within the hospital.

17           And so I speak to you today not only as  
18 mayor of our city and one that is proud of the  
19 work we've accomplished and want to see a growing  
20 facility delivering high quality care, but I come  
21 to you personally as someone that relies on the  
22 hospital for my needs as well as my family that we  
23 do need these additional beds. We need the  
24 additional beds, and I've seen it firsthand,  
25 unfortunately, impacting the care received by my

1 mother.

2           And so with that, I again thank you for  
3 allowing me to come on and testify but also  
4 allowing this hearing because it's truly a need at  
5 MidState. And to ask others to just treat them as  
6 numbers and plug them into a different facility  
7 that they're not close with or comfortable with  
8 just wouldn't be fair. So on behalf of the entire  
9 City of Meriden, I urge you to approve the  
10 Certificate of Need and the expansion of beds at  
11 our facility. Thank you.

12           MR. CSUKA: Thank you, Mayor. Has  
13 anyone else signed up, Mayda?

14           MS. CAPOZZI: No.

15           MR. CSUKA: So we're now going to  
16 proceed to discussing the Late-Files.

17           Actually OHS, did you have any  
18 questions based on the mayor's comments?

19           MR. LAZARUS: No, we do not.

20           MR. CSUKA: So now we can turn to the  
21 Late-Files. There is one document that OHS said  
22 it would be providing, and that's the Exhibit C  
23 spreadsheet with the sources of the data. We will  
24 be uploading that by Monday and then you'll be  
25 provided with ample time to respond.

1 MS. FUSCO: Okay.

2 MR. CSUKA: Which we can discuss after  
3 we've gone through everything else.

4 MS. FUSCO: Okay.

5 MR. CSUKA: So the first Late-File for  
6 the applicant is an explanation -- and OHS, feel  
7 free to jump in whenever you may want to offer any  
8 clarity -- explanation of how orthopedic need is  
9 tied into the CHNA. That's the Community Health  
10 Needs Assessment.

11 Number 2 is changes in non-orthopedic  
12 admissions volume year over year in addition to  
13 what has already been provided with respect to  
14 oncology.

15 MS. DURDY: I'm sorry. For what time  
16 period?

17 MR. CSUKA: We were thinking five years  
18 because that would help capture a little bit  
19 before COVID as well as current.

20 MS. FUSCO: Are you looking for us to  
21 break down the inpatient admissions and just pull  
22 out the ortho?

23 MR. CSUKA: Sorry?

24 MS. FUSCO: I apologize. Are you  
25 looking for us to break ortho out of inpatient

1 admissions and give you the balance, right, so as  
2 you had asked, Dr. Gifford, what's the percentage  
3 that is ortho admissions?

4 EXECUTIVE DIRECTOR GIFFORD: (Nodding  
5 head in the affirmative.)

6 MS. FUSCO: Thank you.

7 MR. CSUKA: Number 3 is average daily  
8 census of maternity beds, again, five years.

9 And we'll issue this as an order also.  
10 That way you have it in writing.

11 Number 4 is the percentage of occupied  
12 beds that are occupied by extended stay patients.  
13 And that, again, would be five years.

14 Number 5 is an explanation of whether  
15 there is a difference between inpatient and  
16 outpatient billing if staying overnight versus  
17 more than four hours. Maybe I stated that  
18 incorrectly.

19 MS. FUSCO: So it's HOPD patients, are  
20 they billed differently if they have an extended  
21 stay or don't.

22 EXECUTIVE DIRECTOR GIFFORD: Yes.

23 MR. CSUKA: Okay. And then number 6 is  
24 data from value based payment programs regarding  
25 tracking of avoidable ED visits.

1 EXECUTIVE DIRECTOR GIFFORD: Value  
2 based payment programs or other sources. I  
3 assumed that would be where you would be tracking  
4 them.

5 (Late-File Exhibits 1 through 6:  
6 Described in index.)

7 MR. CSUKA: Attorney Fusco, did you  
8 have any questions on those?

9 MS. FUSCO: I don't think so. And I  
10 think that covers everything I had on my list.  
11 All set. Just timing wise, what works, is two  
12 weeks acceptable?

13 MR. CSUKA: So that would be, let's  
14 say, February 9th?

15 MS. FUSCO: Sure.

16 MR. CSUKA: That's a Friday.

17 MS. FUSCO: Yes, that works for us.

18 MR. CSUKA: Attorney Fusco, would you  
19 like to make any closing remarks?

20 MS. FUSCO: Sure. And I'll keep them  
21 brief in the interest of time. I just want to  
22 thank you all again today for taking the time to  
23 hear our evidence on this very important CON, and  
24 we hope that our testimony has given OHS a better  
25 understanding of the situation that's facing

1 MidState Medical Center right now and why the  
2 addition of 16 licensed beds is critical to the  
3 hospital's continued ability to provide timely,  
4 safe, high quality care for all patients.

5 It's this agency's charge, as you know,  
6 to look at CON applications through the lens of  
7 the guidelines and principles set forth in 19a-639  
8 of the general statutes, and so I just thought I'd  
9 briefly touch on a few of those criteria here.

10 First, MidState has shown unequivocally  
11 that there is a clear public need for 16  
12 additional beds at the hospital and so these beds  
13 would not in any way constitute an unnecessary  
14 duplication of services. MidState has undertaken  
15 a well reasoned needs assessment that shows the  
16 need for substantially more beds than the 16 we're  
17 requesting. If you look, there's a range of beds  
18 needed for inpatient only and beds needed if you  
19 added extended stay patients, and those far exceed  
20 on the high and low range the 16 beds we're  
21 requesting.

22 I think we've shown that we have an  
23 occupancy rate, even without extended stay  
24 patients, of 84 percent which is over the 80  
25 percent target optimal capacity for community

1 hospitals. And if you do consider extended  
2 patients, which you have to practically because  
3 they reside in inpatient beds and they utilize  
4 inpatient resources, then as Ms. Edwards said,  
5 your occupancy rate goes up to 90 percent which  
6 starts to become unworkable and is the reason why  
7 you have as much ED boarding as you do.

8           The practice of ED boarding, and  
9 remember, these are patients that are in the  
10 emergency department for upwards of two to four  
11 hours. They are in hallways. They are in chairs.  
12 It compromises care not just for them while  
13 they're waiting for sort of this more focused and  
14 coordinated inpatient care, but also for patients  
15 in the ED who are looking to come in and be seen  
16 in those very beds and treatment cubicles where  
17 these people are. So getting the inpatient beds  
18 is going to improve that throughput for sure.

19           The proposed additional beds are also  
20 going to enhance access to high quality and cost  
21 effective care for all patients, and that  
22 obviously includes Medicaid patients and the  
23 uninsured who comprise, I think, about 20 percent  
24 of the hospital's payer mix. Again, there are  
25 clearly issues accessing services if you have



1 patients who are boarding in an ED for upwards of  
2 four hours, you know, inpatient beds simply aren't  
3 available. These patients who need to be admitted  
4 need focused, coordinated longitudinal care which  
5 they just cannot receive in the emergency  
6 department from the emergency department staff  
7 that is not an inpatient staff and while those ED  
8 clinicians are trying to treat emergency patients.

9           You've heard everyone testify what  
10 we've done to try to improve throughput, to try to  
11 reduce length of stay, to try to reduce 30-day  
12 readmissions and ensure that patients are not  
13 utilizing inpatient beds or resources for any  
14 longer than they need to. Every effort is made by  
15 this hospital, and all system hospitals, to reduce  
16 length of stay and ensure that patients are  
17 getting the care they need but not staying in the  
18 hospital any longer than they need to. And all of  
19 those efforts have helped with this issue and made  
20 it so that things aren't completely untenable but  
21 still the boarding is happening and the capacity  
22 issues are persisting.

23           Adding licensed bed capacity with  
24 everything that's been done to try to correct this  
25 problem is really the only way to fix it, right.

1 Everything else we're doing is just putting a  
2 Band-Aid on a problem that's going to continue to  
3 get worse. Adding that bed capacity is going to  
4 bring immediate and meaningful relief not just to  
5 the ED patients but to the admitted patients as  
6 well.

7 We've talked a little bit today in our  
8 testimony about how the issues with ED boarding  
9 and delayed care for admitted patients raises  
10 quality and safety concerns. ED boarding  
11 obviously risks adverse outcomes for admitted  
12 patients. It's detrimental to the quality of care  
13 people are getting in the ED. And when you add  
14 these beds, you're going to substantially decrease  
15 the amount of time that these people are waiting,  
16 you're going to get them where they need to be,  
17 and you're going to free up so that they can get  
18 the care they need, and you're going to free up  
19 the capacity in the ED so that staff can focus on  
20 emergency patients.

21 And getting patients that timely care  
22 is also cost effective, right. Delays in care or  
23 elopement, one of the witnesses today talked about  
24 patients leaving without being seen, whether they  
25 were ED patients or admitted patients. These are

1 patients that need to be seen and there can be,  
2 you know, substantial adverse consequences if  
3 someone leaves the hospital without being seen,  
4 particularly someone who needs to be admitted.  
5 And as those consequences play out, those are  
6 things that can drive up the cost of care.

7           And also you heard from a cost  
8 perspective Dr. Engelberg testified about  
9 physician attrition. It's not easy to replace an  
10 ED doc who leaves because the boarding situation  
11 is not something that they can handle or an ED  
12 nurse, and so you avoid those costs too if you  
13 free up that capacity need and let them do their  
14 jobs.

15           If you look, you'll also see that the  
16 proposal is consistent with the guiding principles  
17 in the Statewide Health Care Facilities and  
18 Services Plan which, you know, is an advisory  
19 document that includes nonregulatory standards and  
20 guidelines. I mean, similar to what you're  
21 looking at in decision criteria, it ensures  
22 overall access to quality health care, it promotes  
23 equitable access to services, it facilitates  
24 access to the appropriate level of care in a  
25 timely manner is probably the most important, and

1 it just improves the overall quality of health  
2 care services available for state residents.

3           Staying with the State Health Plan. In  
4 evaluating bed need, we used our own bed need  
5 model, right, and it's a model that's sensitive to  
6 the unique circumstances at MidState. And it  
7 accurately reflects the patient population, which  
8 we've talked about today, being unique and  
9 different than some hospitals, services, staffing,  
10 and just the dynamics at MidState that impact  
11 their inpatient bed capacity and throughput.

12           The population based methodology, which  
13 I know we're going to get to comment on, is not an  
14 appropriate measure of bed need at MidState for  
15 reasons that we've discussed. It's a population  
16 based model that looks only at New Haven County,  
17 and we can tell you that patients come to MidState  
18 for the COI and other reasons from other areas of  
19 the state. And it doesn't -- you use a weighted  
20 ADC from three years prior that covers the COVID  
21 years, right, so it's not looking necessarily at  
22 the years where you're seen tremendous growth in  
23 inpatient utilization of beds.

24           And I think the biggest issue with that  
25 methodology is it doesn't acknowledge that there

1 are factors other than population growth that can  
2 move average daily census, right. It gives you an  
3 ADC, and it says if the population is growing the  
4 ADC is going to grow proportionate, and that  
5 oversimplifies things. There are a number of  
6 factors, including sort of the specialization of  
7 services we've talked about at MidState that can  
8 move and have moved ADC tremendously at MidState  
9 over the years.

10 But if you do look at the other factors  
11 listed in the State Health Plan that you can and  
12 should consider in bed need CONs, I think all of  
13 them are relevant. One of them refers to  
14 observation beds. We consider our extended stay  
15 similar, right. Extended stay patients are taking  
16 up inpatient resources, and they need to be  
17 accounted for. The hospital has had I think at  
18 least three months over the last 12 months where  
19 they've exceeded 80 percent of capacity for a  
20 period of more than 30 days, which is one of the  
21 factors. The plan also lets you look at  
22 particular innovations in health care and the  
23 change in care delivery to treat specific diseases  
24 and conditions which is exactly what the  
25 Connecticut Orthopaedic Institute is. And then

1 lastly and probably most important, it lets you  
2 looks at patient quality and safety concerns which  
3 we've talked about a lot.

4 So we would ask that you consider those  
5 other factors, that you consider the alternate bed  
6 need model. I know that we've administratively  
7 noticed some other CONs where this agency has  
8 looked at requests for beds or facilities that  
9 were modeled differently than the State Health  
10 Plan population based model. And there are  
11 different ways of doing this, and the agency has  
12 acknowledged that.

13 And finally, I think in terms of  
14 utilization of existing providers, there's  
15 sufficient demand in the MidState communities to  
16 support the requested beds. Beds are needed to  
17 treat patients who choose to obtain their care at  
18 MidState who need the specializes services that  
19 MidState offers whose treating physicians don't  
20 have privileges elsewhere. We talked about that  
21 with respect to the COI, like the demand exists at  
22 MidState independent of any other hospital's bed  
23 capacity. And I think we talked a little bit  
24 about HOCC, like another hospital's beds are not  
25 the solution to this problem, like those

1 hospital's licensed beds are intended to treat  
2 patients in that community, right, they are  
3 allocated for that community. They will be  
4 staffed for that community when they can. We need  
5 beds to treat the issue at MidState and to care  
6 for patients in the MidState community.

7           So with that, again, I thank you. I  
8 think that when you look at all the evidence we  
9 have established that we've met all the decision  
10 criteria. I think increasing capacity is going to  
11 improve throughput. It's going to stabilize the  
12 hospital's occupancy rate. It's going to reduce  
13 the number of patients boarding in the ED and  
14 ensure that all patients have timely access to  
15 save health care. And so for those reasons, we'd  
16 ask you to approve our CON request. And thank you  
17 again for the time today.

18           EXECUTIVE DIRECTOR GIFFORD: Thank you.

19           MR. CSUKA: Thank you, Attorney Fusco.  
20 I have nothing further.

21           Dr. Gifford, did you want to make any  
22 additional closing remarks?

23           EXECUTIVE DIRECTOR GIFFORD: No. Thank  
24 you for your testimony. We appreciate it. And  
25 thanks for your patience.

1                   And thanks to the public for your  
2 patience with our technical issues today.

3                   MR. CSUKA: Thank you to the witnesses  
4 as well, if they are still over there.

5                   All right. So we'll issue an order  
6 with the Late-Files, and we will proceed in the  
7 normal course as we normally do.

8                   MS. FUSCO: Thank you so much.

9                   EXECUTIVE DIRECTOR GIFFORD: You're  
10 welcome.

11                   MR. CSUKA: Thank you.

12                   (Whereupon, the hearing concluded at  
13 1:24 p.m.)

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CERTIFICATE

I hereby certify that the foregoing 120 pages are a complete and accurate computer-aided transcription of my original stenotype notes taken of the Hybrid Hearing held before the Office of Health Strategy in Re: DOCKET NUMBER 23-32657-CON, A HEARING REGARDING MIDSTATE MEDICAL CENTER'S APPLICATION FOR AN INCREASE IN LICENSED BED CAPACITY, which was held before DEIDRE S. GIFFORD, MD, MPH, Executive Director; and DANIEL J. CSUKA, ESQ., LEGAL ADVISOR, on January 25, 2024.



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Lisa L. Warner, CSR 061  
Court Reporter

I N D E X

WITNESSES: (Sworn on page 21)

JAMES P. CARDON  
JEFF A. FINKELSTEIN  
DANIEL ENGELBERG  
JANETTE EDWARDS

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LATE-FILE EXHIBITS

EXHIBIT	DESCRIPTION	PAGE
Exhibit 1	Provide an explanation of how orthopedic need is tied into the CHNA	110
Exhibit 2	Provide the changes in non-orthopedic admissions volume year over year in addition to what has already been provided with respect to oncology, five years	110
Exhibit 3	Provide average daily census of maternity beds, five years	110
Exhibit 4	Provide the percentage of occupied beds by extended stay patients, five years	110
Exhibit 5	Provide an explanation of whether HOPD patients are billed differently if staying overnight or not	110
Exhibit 6	Provide data from value based payment programs or other sources regarding tracking of avoidable ED visits	110