

**Lawrence + Memorial
Corporation and Subsidiaries**
Consolidated Financial Statements and
Supplemental Information
September 30, 2016 and 2015

Lawrence + Memorial Corporation and Subsidiaries

Index

September 30, 2016 and 2015

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Report of Independent Auditors

To the Board of Trustees of
Lawrence + Memorial Corporation

We have audited the accompanying consolidated financial statements of Lawrence + Memorial Corporation (the "Corporation") and its subsidiaries, which comprise the consolidated balance sheets as of September 30, 2016 and 2015, and the related consolidated statements of operations, changes in net assets and cash flows for the years then ended.

Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on the consolidated financial statements based on our audits. We did not audit the financial statements of Visiting Nurse Association of Southeastern Connecticut, Inc., a wholly owned subsidiary, which statements reflect total assets of \$23,271,688 and \$22,024,179 as of September 30, 2016 and September 30, 2015, respectively, and total revenues of \$16,616,018 and \$16,957,535 for the years then ended. Those statements were audited by other auditors whose report thereon has been furnished to us, and our opinion expressed herein, insofar as it relates to the amounts included for Visiting Nurse Association of Southeastern Connecticut, Inc., is based solely on the report of the other auditors. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on our judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, we consider internal control relevant to the Corporation's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Corporation's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



Opinion

In our opinion, based on our audits and the report of the other auditors, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Lawrence + Memorial Corporation (the "Corporation") and its subsidiaries at September 30, 2016 and September 30, 2015, and the results of their operations and their cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Other Matters

As described in Note 1, on September 8, 2016, the Corporation entered into an affiliation agreement with Yale New Haven Health Services Corporation who became the sole corporate member of the Corporation.

Our audits were conducted for the purpose of forming an opinion on the consolidated financial statements taken as a whole. The consolidating information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The consolidating information has been subjected to the auditing procedures applied in the audit of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves and other additional procedures, in accordance with auditing standards generally accepted in the United States of America. In our opinion, the consolidating information is fairly stated, in all material respects, in relation to the consolidated financial statements taken as a whole. The consolidating information is presented for purposes of additional analysis of the consolidated financial statements rather than to present the financial position, results of operations and cash flows of the individual organizations and is not a required part of the consolidated financial statements. Accordingly, we do not express an opinion on the financial position, results of operations, and changes in net assets of the individual organizations.

PricewaterhouseCoopers LLP

Hartford, Connecticut
December 19, 2016

Lawrence + Memorial Corporation and Subsidiaries
Consolidated Balance Sheets
September 30, 2016 and 2015

| | 2016 | 2015 |
|---|-----------------------|-----------------------|
| Assets | | |
| Current assets | | |
| Cash and cash equivalents | \$ 18,792,714 | \$ 24,264,612 |
| Investments | 156,416,019 | 162,278,643 |
| Patient accounts receivable, net of allowance for doubtful accounts of \$15,492,240 and \$14,427,346, respectively | 45,800,858 | 50,471,594 |
| Other receivables | 7,013,214 | 6,075,280 |
| Inventories | 7,999,129 | 8,154,843 |
| Prepaid expenses and other current assets | 2,845,723 | 3,810,426 |
| Debt service fund | 1,306,653 | 1,304,613 |
| Total current assets | <u>240,174,310</u> | <u>256,360,011</u> |
| Assets limited as to use | | |
| Cash | 185,218 | 183,677 |
| Investments held in trust | 25,563 | 926,080 |
| Endowment investments | 38,013,759 | 35,458,701 |
| Funds held in trust by others | 7,867,100 | 7,633,141 |
| Contributions receivable | 2,612,839 | 2,916,786 |
| Total assets limited as to use | <u>48,704,479</u> | <u>47,118,385</u> |
| Intangible assets, net | 2,230,125 | 2,604,375 |
| Other receivables | 2,803,737 | 2,818,554 |
| Property, plant and equipment, net | <u>194,447,780</u> | <u>196,288,742</u> |
| | <u>\$ 488,360,431</u> | <u>\$ 505,190,067</u> |
| Liabilities and Net Assets | | |
| Current liabilities | | |
| Accounts payable | \$ 37,001,955 | \$ 37,172,933 |
| Accrued vacation and sick pay | 13,646,797 | 13,689,948 |
| Salaries, wages, payroll taxes and amounts withheld from employees | 6,229,744 | 9,618,789 |
| Due to third party payors | 9,733,055 | 8,175,846 |
| Other current liabilities | 4,855,824 | 655,581 |
| Current portion of long-term debt | 5,729,505 | 5,495,740 |
| Total current liabilities | <u>77,196,880</u> | <u>74,808,837</u> |
| Accrued pension and other postretirement benefits | 55,952,390 | 53,468,405 |
| Other liabilities | 37,073,694 | 31,629,767 |
| Long-term debt less current portion | <u>94,968,208</u> | <u>100,751,741</u> |
| Total liabilities | <u>265,191,172</u> | <u>260,658,750</u> |
| Net assets | | |
| Unrestricted | 186,743,900 | 208,910,764 |
| Temporarily restricted | 20,546,377 | 20,286,597 |
| Permanently restricted | <u>15,878,982</u> | <u>15,333,956</u> |
| Total net assets | <u>223,169,259</u> | <u>244,531,317</u> |
| | <u>\$ 488,360,431</u> | <u>\$ 505,190,067</u> |

The accompanying notes are an integral part of these consolidated financial statements.

Lawrence + Memorial Corporation and Subsidiaries
Consolidated Statements of Operations
Years Ended September 30, 2016 and 2015

| | 2016 | 2015 |
|--|------------------------|------------------------|
| Unrestricted revenues, gains and other support | | |
| Net revenues from services to patients | \$ 433,876,393 | \$ 455,465,769 |
| Provision for bad debt | <u>(15,715,897)</u> | <u>(16,683,423)</u> |
| Net revenue less provision for bad debt | 418,160,496 | 438,782,346 |
| Other operating revenues | 18,080,433 | 16,375,817 |
| Net assets released from restriction used for operations | <u>566,162</u> | <u>4,831,645</u> |
| Total unrestricted revenues, gains and other support | <u>436,807,091</u> | <u>459,989,808</u> |
| Operating expenses | | |
| Salaries and wages | 219,278,381 | 218,192,126 |
| Employee benefits | 59,714,474 | 59,040,657 |
| Supplies | 71,686,434 | 76,774,253 |
| Purchased services | 29,180,505 | 33,539,808 |
| Other | 52,381,037 | 50,232,174 |
| Interest | 3,520,636 | 3,553,690 |
| Depreciation and amortization | <u>28,660,826</u> | <u>28,953,704</u> |
| Total expenses | <u>464,422,293</u> | <u>470,286,412</u> |
| Loss from operations | <u>(27,615,202)</u> | <u>(10,296,604)</u> |
| Nonoperating gains | | |
| Unrestricted investment income | 236,477 | 228,240 |
| Nonoperating expenses | (597,247) | (1,527,184) |
| Income from investments and realized gains | <u>2,920,912</u> | <u>13,131,917</u> |
| Total nonoperating gains | <u>2,560,142</u> | <u>11,832,973</u> |
| Excess (deficit) of revenues over expenses | (25,055,060) | 1,536,369 |
| Net unrealized (losses) gains on investments | 7,532,163 | (20,907,128) |
| Net assets released from restrictions used for purchase of property, plant and equipment | 209,685 | 140,748 |
| Donated equipment | 5,340 | - |
| Transfer between donor classification | 1,289,942 | - |
| Pension related changes other than periodic pension costs | <u>(6,148,934)</u> | <u>(13,761,725)</u> |
| Decrease in unrestricted net assets | <u>\$ (22,166,864)</u> | <u>\$ (32,991,736)</u> |

The accompanying notes are an integral part of these consolidated financial statements.

Lawrence + Memorial Corporation and Subsidiaries
Consolidated Statements of Changes in Net Assets
Years Ended September 30, 2016 and 2015

| | 2016 | 2015 |
|--|------------------------|------------------------|
| Unrestricted net assets | | |
| Excess (deficit) of revenues over expenses | \$ (25,055,060) | \$ 1,536,369 |
| Net unrealized (losses) gains on investments | 7,532,163 | (20,907,128) |
| Net assets released from restrictions used for purchase of property, plant and equipment | 209,685 | 140,748 |
| Donated equipment | 5,340 | - |
| Transfer between donor classification | 1,289,942 | - |
| Pension related changes other than periodic pension costs | (6,148,934) | (13,761,725) |
| Decrease in unrestricted net assets | (22,166,864) | (32,991,736) |
| Beginning of year unrestricted net assets | 208,910,764 | 241,902,500 |
| End of year unrestricted net assets | <u>\$ 186,743,900</u> | <u>\$ 208,910,764</u> |
| Temporarily restricted net assets | | |
| Income from investments | \$ 451,610 | \$ 549,250 |
| Net assets released from restrictions | (2,060,647) | (4,972,392) |
| Transfer between donor classification | (37,359) | - |
| Contributions received | 439,624 | 474,954 |
| Change in value of funds held in trust by others | 1,296,404 | 683,868 |
| Net realized and unrealized (losses) gains on investments | 170,148 | (1,219,770) |
| (Decrease) increase in temporarily restricted net assets | 259,780 | (4,484,090) |
| Temporarily restricted net assets | | |
| Beginning of year | 20,286,597 | 24,770,687 |
| End of year | <u>\$ 20,546,377</u> | <u>\$ 20,286,597</u> |
| Permanently restricted net assets | | |
| Income from investments | \$ 33,518 | \$ 17,103 |
| Transfer between donor classification | 37,359 | - |
| Net assets released from restrictions | (76,067) | - |
| Contributions received | 141,884 | 77,827 |
| Change in value of funds held in trust by others | 314,605 | (398,351) |
| Net realized and unrealized (losses) gains on investments | 93,727 | (66,441) |
| (Decrease) increase in permanently restricted net assets | 545,026 | (369,862) |
| Permanently restricted net assets | | |
| Beginning of year | 15,333,956 | 15,703,818 |
| End of year | 15,878,982 | 15,333,956 |
| Decrease in net assets | <u>\$ (21,362,058)</u> | <u>\$ (37,845,688)</u> |

The accompanying notes are an integral part of these consolidated financial statements.

Lawrence + Memorial Corporation and Subsidiaries
Consolidated Statements of Cash Flows
Years Ended September 30, 2016 and 2015

| | 2016 | 2015 |
|--|----------------------|----------------------|
| Cash flows from operating activities | | |
| Change in net assets | \$ (21,362,057) | \$ (37,845,688) |
| Adjustments to reconcile change in net assets to net cash provided by operating activities | | |
| Depreciation and amortization | 28,660,826 | 28,953,704 |
| Net unrealized and realized losses (gains) on investments | (8,747,186) | 23,070,838 |
| Provision for bad debts | 15,715,897 | 16,683,423 |
| Decrease (increase) in funds held in trust by others | (233,959) | 3,715,469 |
| Decrease in contributions receivable | 303,947 | 604,001 |
| Restricted contributions | (891,234) | (1,024,204) |
| Changes in other operating accounts | | |
| Patient accounts receivable, net | (11,045,161) | (19,672,063) |
| Other receivables, net | (923,117) | (520,633) |
| Inventories | 155,714 | 238,164 |
| Prepaid expenses and other current assets | 964,703 | (61,701) |
| Accounts payable | (377,101) | 57,356 |
| Accrued vacation and sick pay | (43,151) | (533,780) |
| Salaries, wages, payroll taxes and amounts withheld from employees | (3,389,045) | (1,052,727) |
| Due to third party payors | 1,557,209 | 917,897 |
| Amortization on Intangibles | 374,250 | 374,250 |
| Pension, postretirement and other liabilities | 12,128,155 | 15,171,638 |
| Net cash provided by operating activities | <u>12,848,690</u> | <u>29,075,944</u> |
| Cash flows from investing activities | | |
| Purchase of property, plant and equipment, net | (26,613,743) | (17,633,758) |
| Purchases of investments | (27,721,174) | (61,391,317) |
| Sales of investments | 40,674,903 | 62,210,610 |
| Decrease in debt service fund | (2,040) | (51) |
| Net cash used in investing activities | <u>(13,662,054)</u> | <u>(16,814,516)</u> |
| Cash flows from financing activities | | |
| Restricted contributions | 891,234 | 1,024,204 |
| Principal payments of long term debt | (5,549,768) | (5,501,549) |
| Net cash (used in) provided by financing activities | <u>(4,658,534)</u> | <u>(4,477,345)</u> |
| Net increase in cash and cash equivalents | (5,471,898) | 7,784,083 |
| Cash and cash equivalents | | |
| Beginning of year | 24,264,612 | 16,480,529 |
| End of year | <u>\$ 18,792,714</u> | <u>\$ 24,264,612</u> |
| Supplemental disclosure of noncash activities | | |
| Construction in process included in accounts payable | \$ 708,606 | \$ 914,729 |
| Contributed securities | 891,234 | 1,024,204 |

The accompanying notes are an integral part of these consolidated financial statements.

Lawrence + Memorial Corporation and Subsidiaries

Notes to Consolidated Financial Statements

September 30, 2016 and 2015

1. Significant Accounting Policies and Organization

Organization

Lawrence + Memorial Corporation (the "Corporation") is a not-for-profit organization incorporated under the Nonstock Corporation Act of the State of Connecticut. The Corporation is organized exclusively for public welfare, charitable, scientific, literary and education purposes, including the furtherance of the welfare, programs and activities of Lawrence + Memorial Hospital (the "Hospital"), a nonprofit organization incorporated under the General Statutes of the State of Connecticut.

The following entities are subsidiaries of the Corporation: Lawrence + Memorial Hospital ("L+M"), L& M Physician Association Inc., L&M Systems, Inc., VNA of Southeastern Connecticut, L&M Healthcare, L&M Indemnity Ltd, VNA of Southeastern Connecticut Inc. and LMW Healthcare Inc. ("Westerly Hospital" or "LMW").

Yale New Haven Health Services Corporation Affiliation

On September 8, 2016, Lawrence + Memorial Corporation entered into an affiliation agreement with Yale New Haven Health Services Corporation ("YNHHSC") who became the sole corporate member of the Corporation. YNHHSC committed, directly and through its affiliates, to deploy as much as \$300 million in resources to the Corporation. The Corporation joined YNHHSC by means of a member substitution and no consideration was transferred to the Corporation by YNHHSC. The Corporation continues to operate as a separate entity with a separate Board of Directors and management staff. However, YNHHSC holds certain reserve powers such as approving the strategic plans, operating budgets, capital budgets, any transfer of assets or additional borrowings, and Board of Director appointments of the Corporation and its subsidiaries.

Any Acquisition accounting adjustments resulting from the affiliation were recorded at YNHHSC. The Corporation financial statements continue to be presented on a historical cost basis.

Acquisition of Westerly Hospital

On June 1, 2013, the Corporation and its subsidiary, LMW Healthcare, Inc. ("Westerly Hospital" or "LMW") completed the acquisition of certain assets and liabilities of Westerly Hospital, a 125-bed general acute care hospital located in Westerly, Rhode Island on a 10.6 acre campus. The acquisition was the culmination of a process that included the appointment of W. Mark Russo, Esq. as the special master (the "Special Master") for Westerly Hospital and its affiliates by the Rhode Island Superior Court for the County of Washington (the "RI Court") in December 2011, due to the deteriorating financial condition of Westerly Hospital. The Special Master was granted authority by the RI Court to negotiate the sale of the assets of Westerly Hospital and its affiliates.

The Corporation formed LMW as a Rhode Island nonprofit corporation, and in June 2012, LMW entered into an Asset Purchase Agreement (the "Purchase Agreement") with the Special Master for Westerly Hospital and its affiliates, which was approved by the RI Court in September 2012. The Corporation guaranteed LMW's commitments under the Purchase Agreement. Pursuant to the Purchase Agreement and upon the successful completion of regulatory review by various Rhode Island agencies, the Corporation acquired certain assets and liabilities of Westerly Hospital and its affiliates, in order to expand its care and operations to the Westerly, Rhode Island community. The acquisition of the Westerly Hospital furthers the Corporation and Lawrence + Memorial Hospital's strategy of improving the depth and breadth of services available to all residents in the eastern Connecticut and western Rhode Island regions, without regard to ability to pay. Lawrence + Memorial Hospital expects to reduce unnecessary duplication of effort and costs with Westerly Hospital, while maintaining community access to essential services in the Westerly service area.

Lawrence + Memorial Corporation and Subsidiaries

Notes to Consolidated Financial Statements

September 30, 2016 and 2015

The purchase price of \$16,098,758 was paid in cash. The transaction resulted in an inherent contribution of \$12,011,469 which has been appropriately allocated to the three net asset classes within the statement of changes in net assets in 2013. The inherent contribution is a result of the value of net assets being acquired exceeding the purchase price. The purchase price allocation was preliminary and has been adjusted as additional information was obtained in 2014. An additional \$5.3 million in inherent contribution was recorded in 2014, principally due to \$3.1 million better experience on accounts receivable collections and \$1.8 million in favorable final settlement of assumed accounts payable liabilities.

L&M Healthcare has an affiliation agreement effective January 31, 1999 (the "Agreement") with the Hospice of Southeastern Connecticut, Inc. (the "Hospice"). The Agreement gives L&M Healthcare a membership of the Hospice with one other not-for-profit healthcare organization. L&M Healthcare does not have an equity investment in the Hospice because the affiliation agreement does not require L&M Healthcare to provide capital to the Hospice and L&M Healthcare is not entitled to any of the net assets of the Hospice should the relationship terminate or the Hospice dissolve. The Corporation and its subsidiaries have never given capital to the Hospice and the Hospice has never made capital distributions to the Corporation or its subsidiaries.

L & M Physician Association, Inc. ("LMPA") was formed exclusively for the charitable purpose of benefiting, supporting, and furthering the charitable activities of Lawrence + Memorial Hospital by engaging physicians to provide physician services to the Hospital, organizations affiliated with the Hospital and communities they serve for purpose of practicing medicine and health care services.

Principles of Consolidation

The consolidated financial statements include the accounts of the Corporation and its wholly owned subsidiaries. All intercompany accounts and transactions have been eliminated in consolidation.

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the amounts reported in the consolidated financial statements and accompanying footnotes. Actual results could differ from those estimates and there is at least a reasonable possibility that recorded estimates will change by a material amount in the near term. The Corporation's significant estimates include the collectability of patient accounts receivable, useful lives of fixed assets, settlements due to third party payors, estimated reserves for self-insurance liabilities, and benefit plan assumptions.

Temporarily and Permanently Restricted Net Assets

Temporarily restricted net assets are those whose use by the Corporation has been limited by donors to a specific time frame or purpose. Permanently restricted net assets have been restricted by donors to be maintained by the Corporation and its subsidiaries in perpetuity or in funds held in trust by others whose purpose is for the funds to be maintained in perpetuity.

Lawrence + Memorial Corporation and Subsidiaries

Notes to Consolidated Financial Statements

September 30, 2016 and 2015

Donor Restricted Gifts

Unconditional promises to give cash and other assets are reported at fair value at the date the promise is received. The gifts are reported as either temporarily or permanently restricted support if they are received with donor stipulations that limit the use of the donated assets. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statements of operations as net assets released from restrictions. Donor restricted contributions whose restrictions are met within the same year as received are recorded as unrestricted contributions in the accompanying consolidated statements of operations.

Cash and Cash Equivalents

The Corporation and its subsidiaries consider all highly liquid investments with original maturities of three months or less at the date of purchase to be cash equivalents.

Investments

Investments in equity and debt securities are recorded at fair value in the balance sheet. Fair value is generally determined based on quoted market prices where available or net asset values provided by investment managers. Investment income or loss (including realized gains and losses on investments, interest and dividends) is included in the excess of revenues over expenses unless the income or loss is restricted by donor or law. Unrealized gains and losses on investments are included in the change in net assets. Under accounting principles generally accepted in the United States of America, an "other than temporary impairment" is recognized if the Corporation does not expect the fair value of a security to recover above cost or amortized cost. Once an "other than temporary impairment" charge has been recorded, a new cost basis is established.

The Corporation continues to review its securities for appropriate valuation on an ongoing basis. The Corporation determined that none of their investments were impaired as of September 30, 2016 or 2015.

Realized and unrealized gains and losses on donor restricted endowment funds are included in temporarily restricted net assets under State law which allows the Board to appropriate as much of the net appreciation of investments as is prudent considering the Corporation's long and short-term needs, present and anticipated financial requirements, expected total return on its investments, price level trends, and general economic conditions.

Investments in limited liability companies are accounted for using the equity method in instances where the limited partner's interest is more than minor (3-5%).

Fair Value Measurements

Fair value guidance establishes a hierarchy of valuation inputs based on the extent to which the inputs are observable in the marketplace. Observable inputs reflect market data obtained from sources independent of the reporting entity and unobservable inputs reflect the entities own assumptions about how market participants would value an asset or liability based on the best information available. Valuation techniques used to measure fair value must maximize the use of observable inputs and minimize the use of unobservable inputs. The guidance describes a fair value hierarchy based on three levels of inputs, of which the first two are considered observable and the last unobservable, that may be used to measure fair value.

Lawrence + Memorial Corporation and Subsidiaries

Notes to Consolidated Financial Statements

September 30, 2016 and 2015

The following describes the hierarchy of inputs used to measure fair value and the primary valuation methodologies used by the Corporation for financial instruments measured at fair value on a recurring basis. The three levels of inputs are as follows:

- Level 1 Quoted prices in active markets for identical assets.

- Level 2 Inputs other than Level 1 that are observable, either directly or indirectly, such as quoted prices for similar assets in active markets, quoted prices in markets that are not active, or can be corroborated by observable market data for substantially the same term of the assets.

- Level 3 Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets.

In May 2015, the Financial Accounting Standards Board issued ASU 2015-07, Disclosure for Investments in Certain Entities That Calculate Net Asset Value per Share (or its Equivalent), in regard to Topic 820, Fair Value Measurement. The ASU removes the requirement to categorize within the fair value hierarchy investments eligible to be valued using the net asset value (NAV) per share practical expedient. In essence, this amendment results in the Hospital disclosing the majority of its investments as valued by NAV and thus removing the classification of Level 3 and their required disclosures. This update is required for fiscal periods beginning after December 15 2016, however, early adoption is permitted and was elected by the Hospital.

Assets Held in Trust by Others

The Hospital has been named sole or participating beneficiary in several perpetual and charitable remainder trusts. Under the terms of these trusts, the Hospital has the irrevocable right to receive the income earned on the trust assets in perpetuity from the perpetual trusts and to receive the remainder of the trust assets for the charitable remainder trusts. For perpetual trusts, the estimated present value of the future payments to the Hospital is recorded at the fair value of the assets held in the trust. The charitable remainder trusts are recorded at the present value of the estimated future distributions expected to be received over the expected term of the trust agreement. The Hospital uses appropriate credit adjusted rates to discount amounts. In 2015 a significant remainder trust payment of \$4 million was received from the estate of a donor in accordance with the terms of the trust documents. At the time of the trust termination, the trust was recorded at \$3.2 million and based on the value of the trust received; \$.8 million was recorded as a change in value of irrevocable trusts on the Hospital's change in temporarily restricted net assets. The release from restriction of the \$4 million for use on operations was recorded on the Corporation's Statement of Operations as all gifts and development activity is recorded at the Corporation.

Assets Limited as to Use

Assets limited as to use include assets set aside by the Board of Directors, contribution receivables and for the established purpose of providing for future improvement, expansion and replacement of plant and equipment. In addition, the Corporation's interest in externally managed trusts, unexpended bond proceeds for construction purposes, and assets held by trustees are also included therein.

Lawrence + Memorial Corporation and Subsidiaries

Notes to Consolidated Financial Statements

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Property, Plant and Equipment

Property, plant and equipment are recorded at cost, or if received as a donation, at the fair value on the date received. The Corporation provides for depreciation of property, plant and equipment using the straight-line method in amounts sufficient to amortize the cost of its assets over their estimated useful lives. American Hospital Association lives are generally used and provide for a 2-25 year life for land improvements, 5-50 year life for buildings and a 2-25 year life for equipment. Lease improvements are amortized over the life of the lease.

Nonoperating Gains and Losses

Activities other than in connection with providing health care services are considered to be nonoperating.

Excess of Revenues Over Expenses

The consolidated statements of operations include nonoperating expenses in connection with the affiliation with Yale New Haven Health Services Corporation in excess of revenues over expenses. Changes in unrestricted net assets which are excluded from excess of revenues over expenses, consistent with industry practice, include unrealized gains and losses on investments, permanent transfers of assets to and from affiliates for other than goods and services, contributions of long-lived assets (including assets acquired using contributions which by donor restriction were to be used for the purposes of acquiring such assets), and pension-related charges other than periodic pension costs and other postretirement benefits liabilities.

Fair Value of Financial Instruments

Investments and other assets and liabilities are carried at amounts that approximate fair value based on current market conditions. The fair value of long term debt is estimated based on the quoted market prices for the same or similar issues or on current rates offered to the Corporation and its Subsidiaries for debt of the same remaining maturities.

Medical Malpractice Self-Insurance

The Corporation purchases claims made professional and general liability insurance to cover medical malpractice claims from L&M Indemnity Ltd, a wholly owned subsidiary of the Corporation. The Hospitals, LMPA and VNA have adopted the policy of self-insuring the tail portion of its malpractice insurance coverage. Management accrues its best estimate of losses as incidents which give rise to potential losses occur.

Income Taxes

The Corporation and its subsidiaries are not-for-profit organizations and are exempt from federal income taxes on related income under Section 501(c)(3) of the Internal Revenue Code, except for L&M Systems. L&M Systems provides for taxes based on current taxable income and the future tax consequences of temporary differences between financial and income tax reporting. Such amounts are not material to the consolidated financial statements.

Inventories

Inventory consists of supplies, both medical and general, pharmaceuticals and food products needed to sustain daily operation of patient care. Inventories are carried at the lower of cost or market under the first-in-first-out (FIFO) method.

Impairment of Long-Lived Assets

Long-lived assets to be held and used are reviewed for impairment whenever circumstances indicate that the carrying amount of an asset may not be recoverable. Long-lived assets to be disposed of are reported at the lower of carrying amount or fair value less cost to dispose.

Lawrence + Memorial Corporation and Subsidiaries
Notes to Consolidated Financial Statements
September 30, 2016 and 2015

Accrued Vacation and Sick Pay

Accrued vacation is recorded as a liability as time is earned. As the time is used, the time is relieved from the liability. Accrued sick time is recorded as a percent for employees based on tenure who have a balance greater than or equal to 800 sick hours and have the prescribed years of service. This payout is only upon termination of employment.

Labor Action Update

A contract was reached and ratified and the workforce had a three year contract that was signed in February 2014.

Intercompany Receivable/Payable

Effective in FY 2016, the Hospital determined that funding provided to L+M Physician Association Inc. ("LMPA") for losses attributable to physicians serving LMW Healthcare Inc. ("Westerly Hospital") service area in 2015, 2016 and future years are an obligation of Westerly Hospital. Accordingly, such amounts are recorded as due from affiliates at September 30, 2016. Additionally, any cash advances from the Hospital to affiliates other than LMPA will be recorded as due from affiliates on the Hospital's financial statements and due to affiliates on the recipient's financial statements unless the Board of Trustees approves an intercompany transfer.

Reclassification

Certain prior year amounts have been reclassified to conform to the current year presentation.

Subsequent Events

The Corporation has performed an evaluation of subsequent events through December 19, 2016, which is the date the financial statements were issued.

2. Revenues From Services to Patients and Charity Care

The following summarizes net revenues from services to patients:

| | 2016 | 2015 |
|--|-----------------------|-----------------------|
| Gross charges from services to patients | \$ 1,130,258,629 | \$ 1,138,320,863 |
| Less: Charity care | <u>6,112,780</u> | <u>6,124,509</u> |
| Charges from services to patients, net of charity care | <u>1,124,145,849</u> | <u>1,132,196,354</u> |
| Deductions | | |
| Allowances | 677,799,355 | 663,929,578 |
| State of Connecticut uncompensated care system | <u>12,470,101</u> | <u>12,801,007</u> |
| Total deductions | <u>690,269,456</u> | <u>676,730,585</u> |
| Net revenues from services to patients | <u>\$ 433,876,393</u> | <u>\$ 455,465,769</u> |

Patient accounts receivable and revenues are recorded when patient services are performed. Amounts received from most payors are different from established billing rates of the Corporation, and these differences are accounted for as allowances. The State of Connecticut has reduced Uncompensated Care Payments to all hospitals beginning July 2013 for a three year period. In 2015 and 2016, the Corporation paid cash into the State of Connecticut Uncompensated Care Pool that exceeded the amount was received from the State.

Net patient service revenue is reported at the estimated net realizable amounts from patients, third party payors, and others for services rendered, including estimated retroactive adjustments under reimbursement agreements with third party payors. Retroactive adjustments are accrued on an estimated basis in the period the related services are rendered and adjusted in future periods as

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final settlements are determined. Adjustments related to prior year settlements increased the Hospital's revenues by approximately \$3,683,727 in 2016 and increased the Hospital's revenues by approximately \$4,119,679 in 2015.

During 2016 and 2015, approximately 35% and 36%, respectively, of net patient service revenue was received under the Medicare program, and 12% and 12%, respectively, under the state Medicaid program. Laws and regulations governing the Medicare and Medicaid programs are complex and subject to interpretation. The Hospital believes that it is in compliance with all applicable laws and regulations and is not aware of any pending or threatened investigations involving allegations of potential wrongdoing. While no regulatory inquiries have been made, compliance with such laws and regulations can be subject to future government review and interpretation. Noncompliance could result in significant regulatory action including fines, penalties, and exclusion from the Medicare and Medicaid programs. Changes in the Medicare and Medicaid programs and reductions of funding levels could have an adverse impact on the Hospital.

The Hospital accepts all patients regardless of their ability to pay. A patient is classified as a charity patient by reference to the established policies of the Hospital. Essentially, these policies define charity services as those services for which no payment is anticipated. In assessing a patient's inability to pay, the Hospital utilizes the generally recognized federal poverty income guidelines.

3. Investments

Investments included in current assets consist of the following:

| | 2016 | 2015 |
|--------------------------------------|-----------------------|-----------------------|
| Investments | | |
| Cash and cash equivalents | \$ 13,793,643 | \$ 4,347,663 |
| Bonds | 38,602,743 | 37,080,980 |
| Mutual funds | 37,169,553 | 39,711,437 |
| Hedge funds | 53,909,876 | 70,852,615 |
| Private equities | 7,600,119 | 6,682,428 |
| Marketable equities | 5,340,085 | 3,603,520 |
| Total investments | <u>156,416,019</u> | <u>162,278,643</u> |
| Funds held in trust by others | | |
| Investments held in trust by others | <u>7,867,100</u> | <u>7,633,141</u> |
| Total funds held in trust by others | <u>7,867,100</u> | <u>7,633,141</u> |
| Endowment investments | | |
| Cash and cash equivalents | 2,153,029 | 4,410,185 |
| Bonds | 7,128,850 | 5,312,210 |
| Mutual funds | 11,411,518 | 11,438,208 |
| Hedge funds | 7,887,186 | 7,603,385 |
| Private equities | 310,423 | 288,434 |
| Marketable equities | 9,122,753 | 6,406,279 |
| Total endowment investments | <u>38,013,759</u> | <u>35,458,701</u> |
| Total investments at fair value | <u>\$ 202,296,878</u> | <u>\$ 205,370,485</u> |

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The Corporation's financial instrument categorization is based upon the lowest level of input that is significant to the fair value measurement within the valuation hierarchy. The following table presents the financial instruments carried at fair value using the by the fair value guidance valuation hierarchy defined above:

| | 2016 | | | | |
|--------------------------------------|----------------|--------------|--------------|-------------------------|------------------|
| | Level 1 | Level 2 | Level 3 | NAV Practical Expedient | Total Fair Value |
| Investments | | | | | |
| Cash and cash equivalents | \$ 13,793,643 | \$ - | \$ - | \$ - | \$ 13,793,643 |
| Bonds | 31,506,944 | 7,095,799 | - | - | 38,602,743 |
| Mutual funds | 37,169,553 | - | - | - | 37,169,553 |
| Hedge funds | - | - | - | 53,909,876 | 53,909,876 |
| Private equities | - | - | - | 7,600,119 | 7,600,119 |
| Marketable equities | 5,340,085 | - | - | - | 5,340,085 |
| Total investments | 87,810,225 | 7,095,799 | - | 61,509,995 | 156,416,019 |
| Funds held in trust by others | | | | | |
| Investments held in trust by others | - | - | 7,867,100 | - | 7,867,100 |
| Total held in trust by others | - | - | 7,867,100 | - | 7,867,100 |
| Endowment investments | | | | | |
| Cash and cash equivalents | 2,153,029 | - | - | - | 2,153,029 |
| Bonds | 4,438,109 | 2,406,364 | - | 284,377 | 7,128,850 |
| Mutual funds | 10,104,386 | - | - | 1,307,132 | 11,411,518 |
| Hedge funds | - | - | - | 7,887,186 | 7,887,186 |
| Private equities | - | - | - | 310,423 | 310,423 |
| Marketable equities | 9,122,753 | - | - | - | 9,122,753 |
| Total endowment investments | 25,818,277 | 2,406,364 | - | 9,789,118 | 38,013,759 |
| Total Investments at fair value | \$ 113,628,502 | \$ 9,502,163 | \$ 7,867,100 | \$ 71,299,113 | \$ 202,296,878 |
| 2015 | | | | | |
| | Level 1 | Level 2 | Level 3 | NAV Practical Expedient | Total Fair Value |
| Investments | | | | | |
| Cash and cash equivalents | \$ 4,347,663 | \$ - | \$ - | \$ - | \$ 4,347,663 |
| Bonds | 30,675,681 | 6,405,299 | - | - | 37,080,980 |
| Mutual funds | 39,711,437 | - | - | - | 39,711,437 |
| Hedge funds | - | - | - | 70,852,615 | 70,852,615 |
| Private equities | - | - | - | 6,682,428 | 6,682,428 |
| Marketable equities | 3,603,520 | - | - | - | 3,603,520 |
| Total investments | 78,338,301 | 6,405,299 | - | 77,535,043 | 162,278,643 |
| Funds held in trust by others | | | | | |
| Investments held in trust by others | - | - | 7,633,141 | - | 7,633,141 |
| Total held in trust by others | - | - | 7,633,141 | - | 7,633,141 |
| Endowment investments | | | | | |
| Cash and cash equivalents | 4,410,185 | - | - | - | 4,410,185 |
| Bonds | 3,435,383 | 1,577,048 | - | 299,779 | 5,312,210 |
| Mutual funds | 10,110,127 | - | - | 1,328,081 | 11,438,208 |
| Hedge funds | - | - | - | 7,603,385 | 7,603,385 |
| Private equities | - | - | - | 288,434 | 288,434 |
| Marketable equities | 6,406,279 | - | - | - | 6,406,279 |
| Total endowment investments | 24,361,974 | 1,577,048 | - | 9,519,679 | 35,458,701 |
| Total Investments at fair value | \$ 102,700,275 | \$ 7,982,347 | \$ 7,633,141 | \$ 87,054,722 | \$ 205,370,485 |

Fair value for Level 1 is based upon quoted prices in active markets that the Corporation has the ability to access at the measurement date. Market price data is generally obtained from exchange or dealer markets. The Corporation does not adjust the quoted price for such assets.

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Fair value for Level 2 is based on quoted prices for similar instruments in active markets, quoted prices for identical or similar instruments in markets that are not active and model-based valuation techniques for which all significant assumptions are observable in the market or can be corroborated by observable market data for substantially the full term of the assets. Inputs are obtained from various sources including market participants, dealers and brokers.

Fair value for Level 3 is based on valuation techniques that use significant inputs that are unobservable as they trade infrequently or not at all and reflect assumptions based on the best information available in the circumstances.

Investments included in Level 3 are charitable remainder trusts held by third parties which are recorded at the present value of the future distributions expected to be received over the term of the agreement and investments in for-profit companies.

In accordance with ASU 2015-07, Disclosure for Investments in Certain Entities That Calculate Net Asset Value per Share (or its Equivalent), the Hospital has displayed those alternative investments valued at net asset value outside of the leveling table. The value of these alternative investments represents the ownership interest in the net assets value ("NAV") of the respective partnership. The fair values of the securities held by limited partnerships that do not have readily determinable fair values are determined by the general partner and are based on appraisals, or other estimates that require varying degrees of judgement. If no public market exists for the investment securities, the fair value is determined by the general partner taking into consideration, among other things, the cost of securities, prices of recent significant placements of securities of the same issuer, and subsequent developments concerning the companies to which the securities relate.

The methods described above may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, while the Corporation believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different estimate of fair value at the reporting date.

The following table is a roll forward of the amounts by investment type for financial instruments classified by the Corporation within Level 3 of the fair value hierarchy defined above:

| | Beginning October 1, 2015 | Investment Income | Realized Gains | Unrealized (Losses) Gains | Investment Fees | Purchases | Sales | Transfer Out | Ending September 30, 2016 |
|------------------------|---------------------------------|----------------------|-------------------------------|---------------------------------|---------------------|----------------------|-----------------------|------------------------|---------------------------------|
| Investment pool | | | | | | | | | |
| Funds held in trust | \$ 7,633,141 | \$ 89,225 | \$ (124,028) | \$ 502,195 | \$ (57,513) | \$ - | \$ (175,920) | \$ - | \$ 7,867,100 |
| | <u>\$ 7,633,141</u> | <u>\$ 89,225</u> | <u>\$ (124,028)</u> | <u>\$ 502,195</u> | <u>\$ (57,513)</u> | <u>\$ -</u> | <u>\$ (175,920)</u> | <u>\$ -</u> | <u>\$ 7,867,100</u> |
| | Beginning October 1, 2014 | Investment Income | Realized Gains (Losses) | Unrealized Gains | Investment Fees | Purchases | Sales | Transfer Out | Ending September 30, 2015 |
| Investment pool | | | | | | | | | |
| Hedge funds | \$ 65,555,889 | \$ 458,045 | \$ 966,260 | \$ (6,421,508) | \$ (295,818) | \$ 20,216,000 | \$ (187,009) | \$ (80,291,859) | \$ - |
| Private equities | 4,703,144 | 667 | 330,143 | 534,090 | (116,790) | 1,821,362 | (509,753) | (6,762,863) | - |
| Funds held in trust | 11,348,610 | 102,675 | 393,314 | (22,441) | (51,916) | 41,181 | (4,178,282) | - | 7,633,141 |
| | <u>\$ 81,607,643</u> | <u>\$ 561,387</u> | <u>\$ 1,689,717</u> | <u>\$ (5,909,859)</u> | <u>\$ (464,524)</u> | <u>\$ 22,078,543</u> | <u>\$ (4,875,044)</u> | <u>\$ (87,054,722)</u> | <u>\$ 7,633,141</u> |

There were no significant transfers of assets between levels for the year ended September 30, 2016.

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A summary of the investment return is presented below:

| | 2016 | 2015 |
|--|----------------------|-----------------------|
| Investment income | \$ 2,812,702 | \$ 3,232,345 |
| Realized and unrealized (losses) gains | 9,949,692 | (12,237,230) |
| Management fees and other costs | <u>(707,334)</u> | <u>(671,327)</u> |
| Total return on investments | <u>\$ 12,055,060</u> | <u>\$ (9,676,212)</u> |

Following is additional information related to funds whose fair value is not readily determinable as of September 30, 2016.

| | Strategy | Fair Value | Number of Investments | Timing to Draw Down Commitments | Redemption Terms | Redemption Restrictions |
|-------------------|--|----------------------|-----------------------|---------------------------------|--------------------------------|---|
| Equity securities | Global developed and emerging market equity | \$ 25,602,021 | 2 | No remaining commitments | Monthly with 10 day's notice | None |
| Absolute return | Long/short and long-biased equity and credit hedge funds | 10,965,970 | 2 | No remaining commitments | Annual with 90 day's notice | lock up provision of 12 months from the purchase date |
| Directional hedge | Long/short and long-biased equity and credit hedge funds | 25,593,034 | 1 | No remaining commitments | Quarterly with 60 day's notice | lock up provision of 25 months from the purchase date |
| Commodities | Commodity index | 1,227,546 | 1 | No remaining commitments | Monthly with 5 day's notice | None |
| Private equity | Private equity | 7,910,541 | 8 | Long term 5 years | Illiquid | Long Term 5-10 years |
| | | <u>\$ 71,299,112</u> | | | | |

None of the funds invested in are finite lived. Unfunded commitments at September 30, 2016 total approximately \$4,430,055 million and relate to private equity funds.

4. Endowments

The Corporation's endowments consist of donor restricted endowment funds for a variety of purposes. The net assets associated with endowment funds including funds designated by the Board of Directors to function as endowments are classified and reported based on the existence or absence of donor imposed restrictions.

The Corporation understands net asset classification guidance to require that donor restricted endowment gifts be maintained in perpetuity. Consistent with net asset classification guidance, the Corporation classifies as permanently restricted net assets (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor-restricted endowment fund that is not classified in permanently restricted net assets is classified as temporarily restricted net assets until those amounts are appropriated for expenditure. The Corporation considers the following factors in making a determination to appropriate or accumulate endowment funds:

- The duration and preservation of the fund.
- The purposes of the Corporation and donor-restricted endowment fund.

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- General economic conditions.
- The possible effect of inflation and deflation.
- The expected total return from income and the appreciation of investments.
- Other resources of the Corporation.
- The investment policies of the Corporation.

Changes in endowment net assets for the year ended September 30:

| | 2016 | | | Total |
|--|----------------------|-------------------------------|-------------------------------|----------------------|
| | Unrestricted | Temporarily Restricted | Permanently Restricted | |
| Endowment net assets at beginning of year | \$ 11,101,474 | \$ 16,192,941 | \$ 7,411,018 | \$ 34,705,433 |
| Investment return | | | | |
| Investment income | 129,870 | 78,177 | 33,519 | 241,566 |
| Net realized and unrealized gains (losses) | 138,161 | 1,429,290 | 164,110 | 1,731,561 |
| Contributions | 110,397 | - | 92,360 | 202,757 |
| Total investment return | 378,428 | 1,507,467 | 289,989 | 2,175,884 |
| Income distribution | - | (134,160) | (20,859) | (155,019) |
| Transfer between donor classification | 1,372,881 | (1,337,020) | (38,708) | (2,847) |
| Endowment net assets at end of year | \$ 12,852,783 | \$ 16,229,228 | \$ 7,641,440 | \$ 36,723,451 |
| | | | | |
| | 2015 | | | |
| | Unrestricted | Temporarily Restricted | Permanently Restricted | Total |
| Endowment net assets at beginning of year | \$ 10,480,208 | \$ 17,497,079 | \$ 7,382,529 | \$ 35,359,816 |
| Investment return | | | | |
| Investment income | 382,283 | 105,090 | 17,103 | 504,476 |
| Net realized and unrealized gains (losses) | 151,631 | (1,268,480) | (66,441) | (1,183,290) |
| Contributions | 87,352 | - | 77,827 | 165,179 |
| Total investment return | 621,266 | (1,163,390) | 28,489 | (513,635) |
| Income distribution | - | (140,748) | - | (140,748) |
| Endowment net assets at end of year | \$ 11,101,474 | \$ 16,192,941 | \$ 7,411,018 | \$ 34,705,433 |

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Endowment funds classified as permanently and temporarily restricted net assets:

The portion of the endowment retained either by explicit donor stipulation or by net asset classification guidance is summarized as follows:

| | 2016 | 2015 |
|---|----------------------|----------------------|
| Temporarily restricted net assets | | |
| Unspent income and appreciation on permanently restricted endowments for purchase of equipment and healthcare services | \$ 16,229,228 | \$ 16,192,941 |
| Total endowment funds classified as temporarily restricted net assets | <u>\$ 16,229,228</u> | <u>\$ 16,192,941</u> |
| Permanently restricted net assets | | |
| Corpus of permanently restricted contributions for which income is to be used for purchase of equipment and healthcare services | \$ 7,641,440 | \$ 7,411,018 |
| Total endowment funds classified as permanently restricted net assets | <u>\$ 7,641,440</u> | <u>\$ 7,411,018</u> |

Endowment Funds With Deficits

From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the value of the initial and subsequent donor gift amounts (deficit). When donor endowment deficits exist they are classified as a reduction of unrestricted net assets. The Corporation analyzed the endowments and notes there are no deficits as of September 30, 2016 and 2015.

Endowment Investment Return Objectives and Risk Parameters

The Corporation has adopted endowment investment and spending policies that attempt to provide predictable stream of funding to programs supported by the endowment while seeking to maintain the permanent nature of endowment funds. Under this policy, the return objective for the endowment assets measured over a full market cycle shall be to maximize the return against a blended index, based on the endowment's target asset allocation applied to the appropriate individual benchmarks.

Strategies Employed for Achieving Endowment Investment Objectives

To achieve its long-term rate of return objectives, the Corporation relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized gains) and current yield (interest and dividends). The Corporation targets a diversified asset allocation to achieve its long-term objectives within prudent Corporation risk constraints.

Endowment Spending Allocation and Relationship of Spending Policy to Investment Objectives

Spending is guided by several factors most important is the value of the portfolio. Generally, the Board will approve a spending policy limiting annual expenditures for grants and operating expenses up to 4.5% of the value of the Funds' assets based on a 12 quarter rolling average for the endowment, and operating funds.

Investment managers are given ample notice of the required withdrawal schedule. Appropriate liquidity is maintained to fund these withdrawals without impairing the investment process.

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5. Temporary and Permanently Restricted Net Assets

Temporarily restricted net assets are available for the following purposes at September 30, 2016 and 2015:

| | 2016 | 2015 |
|---|----------------------|----------------------|
| Temporarily restricted net assets | | |
| Funds held in trust by others | \$ 471,749 | \$ 482,010 |
| Contributions receivable | 20,366 | 20,366 |
| Free beds and plant replacement and expansion | 16,229,228 | 15,036,239 |
| Specific purpose reserves | 3,825,034 | 4,747,982 |
| | <u>\$ 20,546,377</u> | <u>\$ 20,286,597</u> |

Permanently restricted net assets at September 30, 2016 and 2015 are restricted to:

| | 2016 | 2015 |
|--|----------------------|----------------------|
| Permanently restricted net assets | | |
| Funds held in trust by others | \$ 7,417,158 | \$ 7,172,936 |
| Donor restricted endowment funds | 8,461,824 | 8,161,020 |
| | <u>\$ 15,878,982</u> | <u>\$ 15,333,956</u> |

6. Property, Plant and Equipment

Property, plant and equipment consists of the following:

| | 2016 | 2015 |
|--------------------------------|-----------------------|-----------------------|
| Land and land improvements | \$ 23,446,390 | \$ 23,444,067 |
| Buildings | 174,643,731 | 173,682,838 |
| Equipment | 309,435,987 | 293,448,847 |
| | 507,526,108 | 490,575,752 |
| Less: Accumulated depreciation | <u>(325,250,766)</u> | <u>(297,167,005)</u> |
| | 182,275,342 | 193,408,747 |
| Construction in progress | 12,172,438 | 2,879,995 |
| | <u>\$ 194,447,780</u> | <u>\$ 196,288,742</u> |

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7. Long-Term Debt

| | 2016 | 2015 |
|---|----------------------|-----------------------|
| CHEFA Series F Revenue Bonds | | |
| Various rate bonds, due 2017 to 2026 | \$ 25,090,000 | \$ 28,065,000 |
| 5.0% Term Bonds, due 2027 to 2031 | 8,705,000 | 8,705,000 |
| 5.0% Term Bonds, due 2032 to 2036 | 11,100,000 | 11,100,000 |
| CHEFA Series G revenue bonds | | |
| 3.2% Term Bonds, due 2017 to 2023, option to extend 2038 | 27,525,000 | 28,375,000 |
| CHEFA Series H revenue bonds | | |
| Variable rate bonds, due 2023-2034 | 21,405,000 | 21,405,000 |
| Tax exempt lease | 6,611,863 | 8,302,654 |
| Capital lease obligation | <u>6,278</u> | <u>53,360</u> |
| Total debt outstanding | 100,443,141 | 106,006,014 |
| Less: Amounts classified as current | 5,729,505 | 5,495,740 |
| Less: Cost of Issuance | 2,058,260 | 2,187,006 |
| Add: Bond premium | <u>2,312,832</u> | <u>2,428,473</u> |
| Total long-term portion of long-term debt | <u>\$ 94,968,208</u> | <u>\$ 100,751,741</u> |

On September 15, 2011 the Connecticut Health and Education Facilities Authority (“CHEFA”) issued \$58,940,000 of Series F Bonds (the “Series F Bonds”) on behalf of the Hospital and Lawrence + Memorial Corporation (collectively referred to as the “Obligated Group” under the Series F Bond agreements). The Series F Bonds are structured with a term bonds due at various dates through July 1, 2036, with annual sinking fund payments due each July 1st. Interest on the Series F Bonds is payable semiannually on the first business day of January 1 and July 1 which began on January 1, 2012.

The tax exempt lease was obtained on June 27, 2013 in the principal amount of \$12,000,000. This is a seven year equipment lease on specific capital purchases that is administered through CHEFA and Bank of America-Merrill Lynch. This lease obligation will be amortized monthly through June 27, 2020 at a nominal annual interest rate of 1.759%.

On October 10, 2013 Series G was issued in a private placement offering with Bank of America-Merrill Lynch and CHEFA in the amount of \$29,200,000 with an interest rate of 3.20% until October 1, 2023 with an option to extend at a negotiated rate with a maturity date of July 1, 2038.

On November 5, 2013, Series H was issued by CHEFA to refinance Series E. Series H was issued in the amount of \$21,405,000 with a variable rate and a maturity date of July 1, 2034. This bond has a letter of credit guaranteed by T.D. Bank. Interest on the Series H Bonds accrues at the weekly rate and is payable on the first business day of each month commencing January 1, 2014.

Under the terms of the trust indenture for the Series F, G and H Bonds, the Obligated Group is required to meet certain financial covenants including a debt service coverage ratio and days cash on hand ratio. Members of the Obligated Group are jointly and severally obligated to provide amounts sufficient to enable the Authority to pay principal and interest on the Series F, G and H Bonds. The Bonds and bond proceeds have been allocated to the Hospital and as such, the Hospital will make future debt service payments as required under the terms of the bonds.

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The bonds may be retired at an earlier date pursuant to terms of the master indenture. Payment of the bonds is collateralized by a pledge of the gross receipts, as defined and certain real property of the Hospital.

The Series H Bonds are considered variable rate demand bonds and are remarketed on a weekly basis. The Hospital maintains a letter of credit in the amount of \$21,405,000 which expires on November 5, 2018. If the bonds are unable to be remarketed, the letter of credit could be utilized to purchase the bonds. The Obligated Group would then be subject to the payment terms of the letter of credit, which are monthly installments. The Series H Bonds have been successfully remarketed in the past and there have been no draws on the letter of credit.

The Corporation had a line of credit with Bank of America-Merrill Lynch for \$13,802,758. This was taken as a bridge loan prior to issuance of Series G private Placement. The proceeds of Series G were used to pay off this line of credit on October 10, 2013. LMW Healthcare had a line of credit with Washington Trust for \$4,860,642. This line was reissued at time of closing but was paid off in November 2013.

The fair value of the outstanding bonds is \$97,549,831 and \$101,550,368 at September 30, 2016 and September 30, 2015, respectively.

Principal repayments on the outstanding long term debt are as follows:

| Years | Annual Principal Repayment |
|---------------------|---|
| 2017 | \$ 5,729,505 |
| 2018 | 5,916,285 |
| 2019 | 6,142,340 |
| 2020 | 5,932,466 |
| 2021 and thereafter | <u>76,722,545</u> |
| | <u>\$ 100,443,141</u> |

Cash interest payments of \$3,299,570 and \$3,495,549 were made in fiscal year 2016 and 2015, respectively. No interest was capitalized during 2016 and 2015.

8. Pension and Other Postretirement Benefits

The Hospital has a defined benefit plan covering all employees who elected to stay in the Plan. The Plan is frozen to new participants as of June 30, 1999. The benefits are based on years of service and the employee's compensation during the last five years of employment.

The Hospital provides health care and life insurance benefits to its retired employees who meet certain eligibility requirements. The Hospital's policy is to fund the cost of postretirement benefits other than pensions as incurred. This plan was frozen to include only those employees who retired prior to May 1, 1994.

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The following table sets forth the Hospital's plans' funded status and amounts recognized in the consolidated balance sheet at September 30, 2016 and 2015 (measurement date of September 30):

| | Pension Benefits | | Other Postretirement Benefits | |
|---|-------------------------|---------------------|--------------------------------------|-----------------------|
| | 2016 | 2015 | 2016 | 2015 |
| Change in benefit obligation | | | | |
| Benefit obligation at beginning of year | \$ 161,858,874 | \$ 156,674,809 | \$ 754,324 | \$ 837,437 |
| Service cost | 927,155 | 2,141,301 | - | - |
| Interest cost | 6,473,434 | 6,195,482 | 21,661 | 24,077 |
| Employee contributions | 542,229 | 41,451 | - | - |
| Benefits paid | (12,604,580) | (7,608,334) | (88,574) | (91,218) |
| Actuarial (gain) loss | 12,154,524 | 4,414,165 | (288) | (15,972) |
| Benefit obligation at end of year | <u>169,351,636</u> | <u>161,858,874</u> | <u>687,123</u> | <u>754,324</u> |
| Change in plan assets | | | | |
| Fair value of plan assets at beginning of year | 110,861,876 | 115,176,724 | - | - |
| Actual return on plan assets | 9,433,228 | (4,147,965) | - | - |
| Employee contributions | 42,229 | 41,451 | - | - |
| Employer contributions | 8,010,000 | 7,400,000 | 88,574 | 91,218 |
| Benefits paid | (12,604,580) | (7,608,334) | (88,574) | (91,218) |
| Fair value of plan assets at end of year | <u>115,742,753</u> | <u>110,861,876</u> | <u>-</u> | <u>-</u> |
| Funded status of the plan | (53,608,883) | (50,996,998) | (687,123) | (754,324) |
| Unrecognized net loss (gain) from past experience different from that assumed and effects of changes in assumptions | 61,389,110 | 55,236,126 | (384,802) | (443,280) |
| Unrecognized prior service cost | - | 4,050 | - | - |
| Accrued benefit costs recognized in the statements of operations | <u>\$ 7,780,227</u> | <u>\$ 4,243,178</u> | <u>\$ (1,071,925)</u> | <u>\$ (1,197,604)</u> |
| Components of net periodic benefit costs | | | | |
| Service cost | \$ 927,155 | \$ 2,141,301 | \$ - | \$ - |
| Interest cost | 6,473,434 | 6,195,482 | 21,661 | 24,077 |
| Expected return on plan assets | (8,259,142) | (8,603,526) | - | - |
| Amortization of net loss (gain) | 5,327,454 | 3,328,824 | (58,766) | (60,777) |
| Net amortization and deferral | 4,050 | 75,107 | - | - |
| Benefit cost | <u>\$ 4,472,951</u> | <u>\$ 3,137,188</u> | <u>\$ (37,105)</u> | <u>\$ (36,700)</u> |

The net actuarial loss of approximately \$12.1 million is due to a decrease in discount rate.

The weighted average assumptions used to determine the net benefit cost at the beginning of the year are as follows:

| | 2016 | 2015 |
|--|-------------|-------------|
| Discount rate | 4.10 % | 4.05 % |
| Average rate of compensation increases | 2.50 % | 2.50 % |
| Expected return on assets | 7.50 % | 7.50 % |

Lawrence + Memorial Corporation and Subsidiaries
Notes to Consolidated Financial Statements
September 30, 2016 and 2015

The weighted average assumptions used to determine the benefit obligation at the end of the year are as follows:

| | 2016 | 2015 |
|--|-------------|-------------|
| Discount rate | 3.33 % | 4.10 % |
| Average rate of compensation increases | 2.50 % | 2.50 % |

The Plan's asset allocations as of September 30 are as follows:

| Asset Category | 2016 | 2015 |
|-----------------------|--------------|--------------|
| Cash | 2 % | 2 % |
| Bonds | 32 | 32 |
| Mutual funds | 27 | 26 |
| Hedge funds | 39 | 40 |
| | <u>100 %</u> | <u>100 %</u> |

The expected rate of return on plan assets is calculated based on past experience.

Expected benefits to be paid under the Hospital's plans are as follows:

| | Expected Benefits |
|--|--------------------------|
| Fiscal Years Beginning October 1, | |
| 2017 | \$ 8,626,925 |
| 2018 | 8,820,838 |
| 2019 | 9,031,161 |
| 2020 | 9,186,588 |
| 2021 | 9,491,046 |
| Expected aggregate for 5 fiscal years beginning 2022 | 49,624,028 |

Annual employer contributions are determined by the Hospital based upon calculations prepared by the plan's actuary. Expected contributions to the plans for 2016 are approximately (unaudited):

| | |
|----------------|--------------|
| Pension | \$ 7,400,000 |
| Retiree health | 85,758 |

The weighted-average annual assumed rate of increase in the per capita cost of covered benefits (i.e., health care cost trend rate) for participants is assumed to be 7.5% in 2016 reducing to 5.0% by the year 2021 and remaining at that level thereafter. This health care cost trend rate assumption has a significant effect on the amounts reported. To illustrate, a one percentage point increase in the assumed health care cost trend rate would increase the accumulated postretirement benefit obligation and service cost plus interest cost by approximately \$42,000 and \$49,000, respectively, at September 30, 2016 and 2015. A one percentage point decrease in the assumed health care cost trend rate would decrease the accumulated postretirement benefit obligation and service cost plus interest cost by approximately \$38,000 and \$45,000, respectively, at September 30, 2016 and 2015.

Lawrence + Memorial Corporation and Subsidiaries
Notes to Consolidated Financial Statements
September 30, 2016 and 2015

Plan Assets

The defined benefit plan assets are valued utilizing the same fair value hierarchy as the Hospital's investments as described in Note 1.

The following table summarizes the fair values of investments by major type held by the pension plan at September 30, 2016:

| | Level 1 | Level 2 | Level 3 | NAV Practical Expedient | 2016 |
|-----------------------------------|----------------------|---------------------|-------------|-------------------------|-----------------------|
| Investments, at fair value | | | | | |
| Cash | \$ 1,767,536 | \$ - | \$ - | \$ - | \$ 1,767,536 |
| Bonds | 37,261,667 | - | - | - | 37,261,667 |
| Mutual funds | 26,282,535 | 5,514,804 | - | - | 31,797,339 |
| Hedge funds | - | - | - | 44,916,210 | 44,916,210 |
| Total investments, at fair value | <u>\$ 65,311,738</u> | <u>\$ 5,514,804</u> | <u>\$ -</u> | <u>\$ 44,916,210</u> | <u>\$ 115,742,752</u> |

The following table summarizes the fair values of investments by major type held by the pension plan at September 30, 2015:

| | Level 1 | Level 2 | Level 3 | NAV Practical Expedient | 2015 |
|-----------------------------------|----------------------|---------------------|-------------|-------------------------|-----------------------|
| Investments, at fair value | | | | | |
| Cash | \$ 2,345,782 | \$ - | \$ - | \$ - | \$ 2,345,782 |
| Bonds | 35,027,573 | - | - | - | 35,027,573 |
| Mutual funds | 24,119,636 | 4,946,910 | - | - | 29,066,546 |
| Hedge funds | - | - | - | 44,421,975 | 44,421,975 |
| Total investments, at fair value | <u>\$ 61,492,991</u> | <u>\$ 4,946,910</u> | <u>\$ -</u> | <u>\$ 44,421,975</u> | <u>\$ 110,861,876</u> |

As disclosed in Note 1, as a result of the adoption of ASU 2015-07, the Hospital discloses all the plan assets under NAV instead of Level 3 in both 2016 and 2015.

The table below represents the change in fair value measurements for Level 3 investments held by the plans for the years ended September 30.

| | 2016 | 2015 |
|---------------------------|-------------|---------------|
| Beginning balances | \$ - | \$ 33,457,838 |
| Realized gains | - | 554,617 |
| Fees | - | (204,757) |
| Unrealized losses | - | (3,485,723) |
| Purchases | - | 14,100,000 |
| Sales | - | - |
| Transfers out | - | (44,421,975) |
| Ending balances | <u>\$ -</u> | <u>\$ -</u> |

The investment objective for the pension and post retirement plans seeks a positive long-term total return after inflation to meet the Hospital's current and future plan obligations.

Asset allocations combine tested theory and informed market judgment to balance investment risks with the need for high returns.

Lawrence + Memorial Corporation and Subsidiaries

Notes to Consolidated Financial Statements

September 30, 2016 and 2015

The Hospital's 401(k) plan covers eligible employees who elected to participate. Eligible employees may contribute a percentage of their salary. The Hospital matches 100% of the first 4% of gross pay deferred by employees for those employees who do not participate in the defined benefit plan. Plan contributions charged to operations were approximately \$4,631,366 and \$4,764,785 for 2016 and 2015, respectively.

The VNA has a defined contribution pension plan which covers substantially all of its employees who have met specified age and length of service requirements. Contributions to the Plan are based on 5% of eligible salaries and totaled approximately \$513,156 and \$504,943 for the years ended September 30, 2016 and 2015, respectively.

9. Functional Expenses

The Corporation and its subsidiaries provide general health care services to residents within its geographic location including pediatric care, cardiac catheterization, and outpatient surgery. Expenses by function are as follows:

| | 2016 | 2015 |
|----------------------------|-----------------------|-----------------------|
| Health care services | \$ 345,495,438 | \$ 347,731,294 |
| General and administrative | <u>118,926,855</u> | <u>122,555,118</u> |
| | <u>\$ 464,422,293</u> | <u>\$ 470,286,412</u> |

10. Commitments and Contingencies

The Corporation and its subsidiaries are parties to various lawsuits incidental to their business. Management believes that the lawsuits will not have a material adverse effect on their financial position, results of operations, and changes in net assets or cash flows.

Consolidating Supplemental Information

Lawrence + Memorial Corporation and Subsidiaries
Consolidating Balance Sheet
September 30, 2016

| | Lawrence & Memorial Hospital | Lawrence & Memorial Corporation | Eliminating Entries | Obligated Group | L&M Systems, Inc. | LMPA | L&M Indemnity | VNA of Southeastern Connecticut, Inc. | Westerly Hospital | Eliminating Entries | Consolidated |
|---|------------------------------|---------------------------------|-----------------------|-----------------------|---------------------|---------------------|----------------------|---------------------------------------|----------------------|------------------------|-----------------------|
| Assets | | | | | | | | | | | |
| Current assets | | | | | | | | | | | |
| Cash and cash equivalents | \$ 3,968,061 | \$ 265,919 | \$ - | \$ 4,233,980 | \$ - | \$ 383,055 | \$ 7,576,442 | \$ 1,833,176 | \$ 4,766,061 | \$ - | \$ 18,792,714 |
| Investments | 92,026,239 | 32,277,318 | - | 124,303,557 | - | - | 23,164,599 | 8,800,209 | 147,654 | - | 156,416,019 |
| Patient accounts receivable, net | 35,433,350 | - | - | 35,433,350 | - | 1,516,604 | - | 2,831,627 | 6,019,277 | - | 45,800,858 |
| Other receivables | 3,467,831 | - | - | 3,467,831 | 24,500 | 1,314,645 | 1,365,922 | 639,816 | 200,500 | - | 7,013,214 |
| Inventories | 6,339,039 | - | - | 6,339,039 | - | - | - | - | 1,660,090 | - | 7,999,129 |
| Due from affiliates | 1,957,148 | 24,500 | (1,935,609) | 46,039 | 2,860,336 | - | - | - | - | (2,906,375) | - |
| Prepaid expenses and other current assets | 2,228,771 | - | - | 2,228,771 | - | 51,075 | 3,747 | 409,986 | 152,144 | - | 2,845,723 |
| Debt service fund | 1,306,653 | - | - | 1,306,653 | - | - | - | - | - | - | 1,306,653 |
| Total current assets | 146,727,092 | 32,567,737 | (1,935,609) | 177,359,220 | 2,884,836 | 3,265,379 | 32,110,710 | 14,514,814 | 12,945,726 | (2,906,375) | 240,174,310 |
| Assets limited as to use | | | | | | | | | | | |
| Cash | 185,218 | - | - | 185,218 | - | - | - | - | - | - | 185,218 |
| Investments held in trust | 25,563 | - | - | 25,563 | - | - | - | - | - | - | 25,563 |
| Endowment investments | 19,258,521 | 3,690,538 | - | 22,949,059 | - | - | - | 7,348,216 | 7,716,484 | - | 38,013,759 |
| Investment in subsidiaries | - | 19,281,447 | - | 19,281,447 | - | - | - | - | - | (19,281,447) | - |
| Funds held in trust by others | 3,664,330 | - | - | 3,664,330 | - | - | - | - | 4,202,770 | - | 7,867,100 |
| Contributions receivable | 20,366 | 1,842,473 | - | 1,862,839 | - | - | - | - | 750,000 | - | 2,612,839 |
| Total assets limited as to use | 23,153,998 | 24,814,458 | - | 47,968,456 | - | - | - | 7,348,216 | 12,669,254 | (19,281,447) | 48,704,479 |
| Other assets | | | | | | | | | | | |
| Intangible assets, net | - | - | - | - | - | - | - | - | 2,230,125 | - | 2,230,125 |
| Other receivables | 22,155,848 | - | - | 22,155,848 | - | 2,320,000 | 336,218 | 8,301 | 4,246,430 | (26,263,060) | 2,803,737 |
| Due from Affiliates - long term | 14,833,363 | - | - | 14,833,363 | - | - | - | - | - | (14,833,363) | - |
| Property, plant and equipment | | | | | | | | | | | |
| Land improvements | 8,906,686 | 12,330,635 | - | 21,237,321 | - | - | - | 330,275 | 1,878,794 | - | 23,446,390 |
| Buildings/leasehold improvements | 153,010,381 | - | - | 153,010,381 | - | 1,332,390 | - | 2,013,668 | 18,287,292 | - | 174,643,731 |
| Equipment/furniture | 278,800,242 | 17,010 | - | 278,817,252 | - | 4,121,431 | - | 1,033,453 | 25,463,851 | - | 309,435,987 |
| Accumulated depreciation | (307,044,723) | (228,069) | - | (307,272,792) | - | (1,835,034) | - | (1,977,039) | (14,165,901) | - | (325,250,766) |
| Construction in progress | 9,718,135 | - | - | 9,718,135 | - | - | - | - | 2,454,303 | - | 12,172,438 |
| Property, plant and equipment, net | 143,390,721 | 12,119,576 | - | 155,510,297 | - | 3,618,787 | - | 1,400,357 | 33,918,339 | - | 194,447,780 |
| | \$ 350,261,022 | \$ 69,501,771 | \$ (1,935,609) | \$ 417,827,184 | \$ 2,884,836 | \$ 9,204,166 | \$ 32,446,928 | \$ 23,271,688 | \$ 66,009,874 | \$ (63,284,245) | \$ 488,360,431 |

Lawrence + Memorial Corporation and Subsidiaries

Consolidating Balance Sheet

September 30, 2016

| | Lawrence & Memorial Hospital | Lawrence & Memorial Corporation | Eliminating Entries | Obligated Group | L&M Systems, Inc. | LMPA | L&M Indemnity | VNA of Southeastern Connecticut, Inc. | Westerly Hospital | Eliminating Entries | Consolidated |
|--|------------------------------|---------------------------------|-----------------------|-----------------------|---------------------|---------------------|----------------------|---------------------------------------|----------------------|------------------------|-----------------------|
| Liabilities and Net Assets | | | | | | | | | | | |
| Current liabilities | | | | | | | | | | | |
| Accounts payable | \$ 32,055,902 | \$ 49,339 | \$ - | \$ 32,105,241 | \$ - | \$ 1,001,084 | \$ 168,687 | \$ 254,716 | \$ 3,472,227 | \$ - | \$ 37,001,955 |
| Accrued vacation and sick pay | 9,990,544 | - | - | 9,990,544 | - | 1,542,663 | - | 710,160 | 1,403,430 | - | 13,646,797 |
| Salaries, wages, payroll taxes and amounts withheld from employees | 2,526,943 | - | - | 2,526,943 | - | 1,787,918 | - | 291,240 | 1,623,643 | - | 6,229,744 |
| Due to affiliates | 2,860,336 | 1,935,609 | (1,935,609) | 2,860,336 | 46,039 | - | - | - | - | (2,906,375) | - |
| Due to third party payors | 7,944,521 | - | - | 7,944,521 | - | 5,543 | - | 132,000 | 1,650,991 | - | 9,733,055 |
| Other current liabilities | - | - | - | - | - | - | 4,704,458 | 151,366 | - | - | 4,855,824 |
| Current portion of long-term debt | 5,729,505 | - | - | 5,729,505 | - | - | - | - | - | - | 5,729,505 |
| Total current liabilities | 61,107,751 | 1,984,948 | (1,935,609) | 61,157,090 | 46,039 | 4,337,208 | 4,873,145 | 1,539,482 | 8,150,291 | (2,906,375) | 77,196,880 |
| Accrued pension and other postretirement benefits | 55,475,184 | - | - | 55,475,184 | - | 316,405 | - | - | 160,801 | - | 55,952,390 |
| Other liabilities | 26,768,140 | - | - | 26,768,140 | - | 4,318,600 | 27,889,861 | 325,403 | 5,602,647 | (27,830,957) | 37,073,694 |
| Due to Affiliates - long term | - | - | - | - | - | - | - | - | 14,833,363 | (14,833,363) | - |
| Long-term debt less current portion | 94,968,208 | - | - | 94,968,208 | - | - | - | - | - | - | 94,968,208 |
| Total liabilities | 238,319,283 | 1,984,948 | (1,935,609) | 238,368,622 | 46,039 | 8,972,213 | 32,763,006 | 1,864,885 | 28,747,102 | (45,570,695) | 265,191,172 |
| Net assets | | | | | | | | | | | |
| Unrestricted | 85,490,410 | 67,297,320 | - | 152,787,730 | 2,838,797 | 231,953 | (316,078) | 21,379,803 | 27,535,245 | (17,713,550) | 186,743,900 |
| Temporarily restricted | 20,326,874 | 219,503 | - | 20,546,377 | - | - | - | - | - | - | 20,546,377 |
| Permanently restricted | 6,124,455 | - | - | 6,124,455 | - | - | - | 27,000 | 9,727,527 | - | 15,878,982 |
| Total net assets | 111,941,739 | 67,516,823 | - | 179,458,562 | 2,838,797 | 231,953 | (316,078) | 21,406,803 | 37,262,772 | (17,713,550) | 223,169,259 |
| | \$ 350,261,022 | \$ 69,501,771 | \$ (1,935,609) | \$ 417,827,184 | \$ 2,884,836 | \$ 9,204,166 | \$ 32,446,928 | \$ 23,271,688 | \$ 66,009,874 | \$ (63,284,245) | \$ 488,360,431 |

Lawrence + Memorial Corporation and Subsidiaries

Consolidating Balance Sheet

September 30, 2015

| | Lawrence & Memorial Hospital | Lawrence & Memorial Corporation | Eliminating Entries | Obligated Group | L&M Systems, Inc. | LMPA | L&M Indemnity | VNA of Southeastern Connecticut, Inc. | Westerly Hospital | Eliminating Entries | Consolidated |
|--|------------------------------|---------------------------------|-----------------------|-----------------------|---------------------|---------------------|----------------------|---------------------------------------|----------------------|------------------------|-----------------------|
| Assets | | | | | | | | | | | |
| Current assets | | | | | | | | | | | |
| Cash and cash equivalents | \$ 13,362,306 | \$ 79,026 | \$ - | \$ 13,441,332 | \$ - | \$ 1,742,691 | \$ 3,358,523 | \$ 2,300,545 | \$ 3,421,521 | \$ - | \$ 24,264,612 |
| Investments | 107,365,636 | 28,697,270 | - | 136,062,906 | - | - | 18,604,941 | 7,476,983 | 133,813 | - | 162,278,643 |
| Patient accounts receivable, net | 37,976,959 | - | - | 37,976,959 | - | 997,949 | - | 2,895,357 | 8,601,329 | - | 50,471,594 |
| Other receivables | 4,131,254 | - | - | 4,131,254 | 24,500 | 55,407 | 1,241,613 | 622,506 | - | - | 6,075,280 |
| Inventories | 6,194,355 | - | - | 6,194,355 | - | - | - | - | 1,960,488 | - | 8,154,843 |
| Due from affiliates | 1,958,442 | 24,500 | (1,958,442) | 24,500 | 2,512,703 | - | - | - | - | (2,537,203) | - |
| Prepaid expenses and other current assets | 3,125,348 | - | - | 3,125,348 | - | 84,040 | 16,143 | 339,100 | 245,795 | - | 3,810,426 |
| Debt service fund | 1,304,613 | - | - | 1,304,613 | - | - | - | - | - | - | 1,304,613 |
| Total current assets | 175,418,913 | 28,800,796 | (1,958,442) | 202,261,267 | 2,537,203 | 2,880,087 | 23,221,220 | 13,634,491 | 14,362,946 | (2,537,203) | 256,360,011 |
| Assets limited as to use | | | | | | | | | | | |
| Cash | 183,677 | - | - | 183,677 | - | - | - | - | - | - | 183,677 |
| Investments held in trust | 926,080 | - | - | 926,080 | - | - | - | - | - | - | 926,080 |
| Endowment investments | 17,802,689 | 3,387,752 | - | 21,190,441 | - | - | - | 6,777,246 | 7,491,014 | - | 35,458,701 |
| Investment in subsidiaries | - | 19,281,447 | - | 19,281,447 | - | - | - | - | - | (19,281,447) | - |
| Funds held in trust by others | 3,584,118 | - | - | 3,584,118 | - | - | - | - | 4,049,023 | - | 7,633,141 |
| Contributions receivable | 20,366 | 2,146,420 | - | 2,166,786 | - | - | - | - | 750,000 | - | 2,916,786 |
| Total assets limited as to use | 22,516,930 | 24,815,619 | - | 47,332,549 | - | - | - | 6,777,246 | 12,290,037 | (19,281,447) | 47,118,385 |
| Other assets | | | | | | | | | | | |
| Intangible assets, net | - | - | - | - | - | - | - | - | 2,604,375 | - | 2,604,375 |
| Other receivables | 19,596,372 | - | - | 19,596,372 | - | 2,668,056 | 287,916 | 9,462 | 770,142 | (20,513,394) | 2,818,554 |
| Deferred financing costs and other assets, net | - | - | - | - | - | - | - | - | - | - | - |
| Property, plant and equipment | | | | | | | | | | | |
| Land improvements | 8,904,363 | 12,330,635 | - | 21,234,998 | - | - | - | 330,275 | 1,878,794 | - | 23,444,067 |
| Buildings/leasehold improvements | 152,295,547 | - | - | 152,295,547 | - | 1,062,737 | - | 2,285,699 | 18,038,855 | - | 173,682,838 |
| Equipment/furniture | 270,848,642 | 17,010 | - | 270,865,652 | - | 1,178,352 | - | 1,016,108 | 20,388,735 | - | 293,448,847 |
| Accumulated depreciation | (283,857,352) | (166,376) | - | (284,023,728) | - | (1,200,400) | - | (2,029,102) | (9,913,775) | - | (297,167,005) |
| Construction in progress | 2,785,773 | - | - | 2,785,773 | - | - | - | - | 94,222 | - | 2,879,995 |
| Property, plant and equipment, net | 150,976,973 | 12,181,269 | - | 163,158,242 | - | 1,040,689 | - | 1,602,980 | 30,486,831 | - | 196,288,742 |
| Total Assets | \$ 368,509,188 | \$ 65,797,684 | \$ (1,958,442) | \$ 432,348,430 | \$ 2,537,203 | \$ 6,588,832 | \$ 23,509,136 | \$ 22,024,179 | \$ 60,514,331 | \$ (42,332,044) | \$ 505,190,067 |

Lawrence + Memorial Corporation and Subsidiaries
Consolidating Balance Sheet
September 30, 2015

| | Lawrence & Memorial Hospital | Lawrence & Memorial Corporation | Eliminating Entries | Obligated Group | L&M Systems, Inc. | LMPA | L&M Indemnity | VNA of Southeastern Connecticut, Inc. | Westerly Hospital | Eliminating Entries | Consolidated |
|--|------------------------------|---------------------------------|-----------------------|-----------------------|---------------------|---------------------|----------------------|---------------------------------------|----------------------|------------------------|-----------------------|
| Liabilities and Net Assets | | | | | | | | | | | |
| Current liabilities | | | | | | | | | | | |
| Accounts payable | \$ 33,209,795 | \$ 88,903 | \$ - | \$ 33,298,698 | \$ - | \$ 201,568 | \$ 93,932 | \$ 244,438 | \$ 3,334,297 | \$ - | \$ 37,172,933 |
| Accrued vacation and sick pay | 10,112,002 | - | - | 10,112,002 | - | 1,500,450 | - | 691,888 | 1,385,608 | - | 13,689,948 |
| Salaries, wages, payroll taxes and amounts withheld from employees | 4,908,525 | - | - | 4,908,525 | - | 2,790,267 | - | 659,774 | 1,260,223 | - | 9,618,789 |
| Due to affiliates | 2,512,703 | 1,941,981 | (1,958,442) | 2,496,242 | 40,961 | - | - | - | - | (2,537,203) | - |
| Due to third party payors | 6,711,203 | - | - | 6,711,203 | - | - | - | 140,000 | 1,324,643 | - | 8,175,846 |
| Other current liabilities | - | - | - | - | - | - | 513,215 | 142,366 | - | - | 655,581 |
| Current portion of long-term debt | 5,495,740 | - | - | 5,495,740 | - | - | - | - | - | - | 5,495,740 |
| Total current liabilities | 62,949,968 | 2,030,884 | (1,958,442) | 63,022,410 | 40,961 | 4,492,285 | 607,147 | 1,878,466 | 7,304,771 | (2,537,203) | 74,808,837 |
| Accrued pension and other postretirement benefits | 52,989,394 | - | - | 52,989,394 | - | - | - | - | 479,011 | - | 53,468,405 |
| Other liabilities | 23,691,278 | - | - | 23,691,278 | - | 4,855,295 | 22,147,795 | 258,790 | 2,757,900 | (22,081,291) | 31,629,767 |
| Long-term debt less current portion | 100,751,741 | - | - | 100,751,741 | - | - | - | - | - | - | 100,751,741 |
| Total liabilities | 240,382,381 | 2,030,884 | (1,958,442) | 240,454,823 | 40,961 | 9,347,580 | 22,754,942 | 2,137,256 | 10,541,682 | (24,618,494) | 260,658,750 |
| Net assets | | | | | | | | | | | |
| Unrestricted | 103,203,168 | 63,657,520 | - | 166,860,688 | 2,496,242 | (2,758,748) | 754,194 | 19,859,923 | 39,412,015 | (17,713,550) | 208,910,764 |
| Temporarily restricted | 18,960,042 | 109,280 | - | 19,069,322 | - | - | - | - | 1,217,275 | - | 20,286,597 |
| Permanently restricted | 5,963,597 | - | - | 5,963,597 | - | - | - | 27,000 | 9,343,359 | - | 15,333,956 |
| Total net assets | 128,126,807 | 63,766,800 | - | 191,893,607 | 2,496,242 | (2,758,748) | 754,194 | 19,886,923 | 49,972,649 | (17,713,550) | 244,531,317 |
| | \$ 368,509,188 | \$ 65,797,684 | \$ (1,958,442) | \$ 432,348,430 | \$ 2,537,203 | \$ 6,588,832 | \$ 23,509,136 | \$ 22,024,179 | \$ 60,514,331 | \$ (42,332,044) | \$ 505,190,067 |

Lawrence + Memorial Corporation and Subsidiaries

Consolidating Statement of Operations

Year Ended September 30, 2016

| | Lawrence & Memorial Hospital | Lawrence & Memorial Corporation | Eliminating Entries | Obligated Group | L&M Systems, Inc. | LMPA | L&M Indemnity | VNA of Southeastern Connecticut, Inc. | Westerly Hospital | Eliminating Entries | Consolidated |
|--|------------------------------|---------------------------------|---------------------|-----------------|-------------------|---------------|----------------|---------------------------------------|-------------------|---------------------|-----------------|
| Net revenues from services to patients | \$ 326,352,569 | \$ - | \$ - | \$ 326,352,569 | \$ - | \$ 28,942,669 | \$ - | \$ 12,516,264 | \$ 66,064,891 | \$ - | \$ 433,876,393 |
| Provision for bad debt | (12,353,274) | - | - | (12,353,274) | - | (433,913) | - | (80,799) | (2,847,911) | - | (15,715,897) |
| Net revenue less provision for bad debt | 313,999,295 | - | - | 313,999,295 | - | 28,508,756 | - | 12,435,465 | 63,216,980 | - | 418,160,496 |
| Other operating revenues | 32,228,247 | 1,954,166 | - | 34,182,413 | 616,914 | 8,098,542 | 7,718,579 | 4,180,553 | 1,271,165 | (37,987,733) | 18,080,433 |
| Net assets released from restriction used for operations | 453,686 | 112,476 | - | 566,162 | - | - | - | - | - | - | 566,162 |
| | 346,681,228 | 2,066,642 | - | 348,747,870 | 616,914 | 36,607,298 | 7,718,579 | 16,616,018 | 64,488,145 | (37,987,733) | 436,807,091 |
| Operating expenses | | | | | | | | | | | |
| Salaries and wages | 142,839,009 | - | - | 142,839,009 | - | 36,071,750 | - | 11,666,061 | 28,701,561 | - | 219,278,381 |
| Employee benefits | 53,186,860 | - | - | 53,186,860 | - | 6,948,021 | - | 2,723,585 | 7,018,435 | (10,162,427) | 59,714,474 |
| Supplies | 58,654,793 | 112,516 | - | 58,767,309 | - | 1,838,782 | - | 373,581 | 10,706,762 | - | 71,686,434 |
| Purchased services | 26,454,290 | 557,536 | - | 27,011,826 | 15,117 | 3,581,967 | 278,416 | 424,694 | 14,707,617 | (16,839,132) | 29,180,505 |
| Other | 40,149,293 | 19,238 | - | 40,168,531 | 259,241 | 10,014,713 | 7,914,827 | 902,831 | 3,691,068 | (10,570,174) | 52,381,037 |
| Interest | 3,520,300 | - | - | 3,520,300 | - | - | - | - | 416,336 | (416,000) | 3,520,636 |
| Depreciation and amortization | 23,201,919 | 61,692 | - | 23,263,611 | - | 673,192 | - | 97,648 | 4,626,375 | - | 28,660,826 |
| Total expenses | 348,006,464 | 750,982 | - | 348,757,446 | 274,358 | 59,128,425 | 8,193,243 | 16,188,400 | 69,868,154 | (37,987,733) | 464,422,293 |
| Income (loss) from operations | (1,325,236) | 1,315,660 | - | (9,576) | 342,556 | (22,521,127) | (474,664) | 427,618 | (5,380,009) | - | (27,615,202) |
| Nonoperating gains | | | | | | | | | | | |
| Unrestricted investment income | 236,477 | - | - | 236,477 | - | - | - | - | - | - | 236,477 |
| Nonoperating expenses | - | (597,247) | - | (597,247) | - | - | - | - | - | - | (597,247) |
| Income from investments and realized gains | 1,584,321 | 456,009 | - | 2,040,330 | - | - | 191,249 | 527,502 | 161,831 | - | 2,920,912 |
| | 1,820,798 | (141,238) | - | 1,679,560 | - | - | 191,249 | 527,502 | 161,831 | - | 2,560,142 |
| Excess (deficit) of revenues over expenses | 495,562 | 1,174,422 | - | 1,669,984 | 342,556 | (22,521,127) | (283,415) | 955,120 | (5,218,178) | - | (25,055,060) |
| Net unrealized (losses) on investments | 4,289,067 | 2,275,789 | - | 6,564,856 | - | - | 319,531 | 564,760 | 83,017 | - | 7,532,164 |
| Transfer to affiliated entities | (16,417,028) | 189,589 | - | (16,227,439) | (1) | 25,511,828 | (1,106,388) | - | (8,178,000) | - | - |
| Net assets released from restrictions used for purchases of property and equipment | 133,618 | - | - | 133,618 | - | - | - | - | 76,067 | - | 209,685 |
| Donated equipment | 5,340 | - | - | 5,340 | - | - | - | - | - | - | 5,340 |
| Transfer between donor classification | (70,383) | - | - | (70,383) | - | - | - | - | 1,360,325 | - | 1,289,942 |
| Pension related changes other than periodic pension costs | (6,148,934) | - | - | (6,148,934) | - | - | - | - | - | - | (6,148,934) |
| Decrease in unrestricted net assets | \$ (17,712,758) | \$ 3,639,800 | \$ - | \$ (14,072,958) | \$ 342,555 | \$ 2,990,701 | \$ (1,070,272) | \$ 1,519,880 | \$ (11,876,769) | \$ - | \$ (22,166,863) |

Lawrence + Memorial Corporation and Subsidiaries

Consolidating Statement of Operations

Year Ended September 30, 2015

| | Lawrence & Memorial Hospital | Lawrence & Memorial Corporation | Eliminating Entries | Obligated Group | L&M Systems, Inc. | LMPA | L&M Indemnity | VNA of Southeastern Connecticut, Inc. | Westerly Hospital | Eliminating Entries | Consolidated |
|--|------------------------------|---------------------------------|---------------------|------------------------|-------------------|-----------------------|---------------------|---------------------------------------|---------------------|---------------------|------------------------|
| Net revenues from services to patients | \$ 339,282,362 | \$ - | \$ - | \$ 339,282,362 | \$ - | \$ 29,975,826 | \$ - | \$ 12,862,092 | \$ 73,345,489 | \$ - | \$ 455,465,769 |
| Provision for bad debt | (12,821,337) | - | - | (12,821,337) | - | (886,077) | - | (73,656) | (2,902,353) | - | (16,683,423) |
| Net revenue less provision for bad debt | 326,461,025 | - | - | 326,461,025 | - | 29,089,749 | - | 12,788,436 | 70,443,136 | - | 438,782,346 |
| Other operating revenues | 30,874,305 | 963,970 | - | 31,838,275 | 555,885 | 8,944,425 | 6,145,615 | 4,169,099 | 2,355,099 | (37,632,581) | 16,375,817 |
| Net assets released from restriction used for operations | 577,092 | 4,254,553 | - | 4,831,645 | - | - | - | - | - | - | 4,831,645 |
| | <u>357,912,422</u> | <u>5,218,523</u> | <u>-</u> | <u>363,130,945</u> | <u>555,885</u> | <u>38,034,174</u> | <u>6,145,615</u> | <u>16,957,535</u> | <u>72,798,235</u> | <u>(37,632,581)</u> | <u>459,989,808</u> |
| Operating expenses | | | | | | | | | | | |
| Salaries and wages | 140,605,613 | - | - | 140,605,613 | - | 37,208,008 | - | 11,408,447 | 28,970,058 | - | 218,192,126 |
| Employee benefits | 51,698,355 | - | - | 51,698,355 | - | 6,855,301 | - | 2,680,705 | 6,892,411 | (9,086,115) | 59,040,657 |
| Supplies | 63,622,692 | 253,939 | - | 63,876,631 | - | 1,600,252 | - | 354,796 | 10,942,574 | - | 76,774,253 |
| Purchased services | 29,998,356 | 391,508 | - | 30,389,864 | 14,206 | 4,338,255 | 188,964 | 446,565 | 15,254,539 | (17,092,585) | 33,539,808 |
| Other | 40,208,162 | 34,629 | - | 40,242,791 | 218,624 | 9,708,321 | 7,204,478 | 873,982 | 3,261,737 | (11,277,759) | 50,232,174 |
| Interest | 3,553,690 | - | - | 3,553,690 | - | - | - | - | 416,000 | (416,000) | 3,553,690 |
| Depreciation and amortization | 23,639,711 | 61,692 | - | 23,701,403 | - | 227,378 | - | 92,068 | 4,932,855 | - | 28,953,704 |
| Total expenses | <u>353,326,579</u> | <u>741,768</u> | <u>-</u> | <u>354,068,347</u> | <u>232,830</u> | <u>59,937,515</u> | <u>7,393,442</u> | <u>15,856,563</u> | <u>70,670,174</u> | <u>(37,872,459)</u> | <u>470,286,412</u> |
| Income (loss) from operations | <u>4,585,843</u> | <u>4,476,755</u> | <u>-</u> | <u>9,062,598</u> | <u>323,055</u> | <u>(21,903,341)</u> | <u>(1,247,827)</u> | <u>1,100,972</u> | <u>2,128,061</u> | <u>239,878</u> | <u>(10,296,604)</u> |
| Nonoperating gains | | | | | | | | | | | |
| Unrestricted investment income | 228,240 | - | - | 228,240 | - | - | - | - | - | - | 228,240 |
| Nonoperating expenses | - | (1,527,184) | - | (1,527,184) | - | - | - | - | - | - | (1,527,184) |
| Income from investments and realized gains | <u>9,708,669</u> | <u>2,175,070</u> | <u>-</u> | <u>11,883,739</u> | <u>-</u> | <u>-</u> | <u>205,148</u> | <u>807,251</u> | <u>235,779</u> | <u>-</u> | <u>13,131,917</u> |
| | <u>9,936,909</u> | <u>647,886</u> | <u>-</u> | <u>10,584,795</u> | <u>-</u> | <u>-</u> | <u>205,148</u> | <u>807,251</u> | <u>235,779</u> | <u>-</u> | <u>11,832,973</u> |
| Excess (deficit) of revenues over expenses | <u>14,522,752</u> | <u>5,124,641</u> | <u>-</u> | <u>19,647,393</u> | <u>323,055</u> | <u>(21,903,341)</u> | <u>(1,042,679)</u> | <u>1,908,223</u> | <u>2,363,840</u> | <u>239,878</u> | <u>1,536,369</u> |
| Net unrealized (losses) on investments | (16,107,490) | (3,912,099) | - | (20,019,589) | - | - | (204,449) | (676,928) | (6,162) | - | (20,907,128) |
| Transfer to affiliated entities | (19,764,884) | (5,117,563) | - | (24,882,447) | - | 20,061,502 | 1,000,000 | - | 3,820,945 | - | - |
| Net assets released from restrictions used for purchases of property and equipment | 140,748 | - | - | 140,748 | - | - | - | - | - | - | 140,748 |
| Donated equipment | - | - | - | - | - | - | - | - | 81,000 | (81,000) | - |
| Pension related changes other than periodic pension costs | (13,761,725) | - | - | (13,761,725) | - | - | - | - | - | - | (13,761,725) |
| Decrease in unrestricted net assets | <u>\$ (34,970,599)</u> | <u>\$ (3,905,021)</u> | <u>\$ -</u> | <u>\$ (38,875,620)</u> | <u>\$ 323,055</u> | <u>\$ (1,841,839)</u> | <u>\$ (247,128)</u> | <u>\$ 1,231,295</u> | <u>\$ 6,259,623</u> | <u>\$ 158,878</u> | <u>\$ (32,991,736)</u> |