| | LAWRENCE AND M | EMORIAL HOSPITAL | | | | | |
|---|---|--------------------|---------------|----------------|------------|--|--|
| | TWELVE MONTH | IS ACTUAL FILING | | | | | |
| | FISCAL | /EAR 2014 | | | | | |
| REPORT 100 - HOSPITAL BALANCE SHEET INFORMATION | | | | | | | |
| (1) | (2) | (3) | (4) | (5) | (6) | | |
| | | FY 2013 | FY 2014 | AMOUNT | % | | |
| LINE | DESCRIPTION | <u>ACTUAL</u> | <u>ACTUAL</u> | DIFFERENCE | DIFFERENCE | | |
| I. | <u>ASSETS</u> | | | | | | |
| Α. | Current Assets: | | | | | | |
| 1 | Cash and Cash Equivalents | \$301,175 | \$6,917,676 | \$6,616,501 | 2197% | | |
| 2 | Short Term Investments | \$130,950,161 | \$128,450,331 | (\$2,499,830) | -2% | | |
| 3 | Accounts Receivable (Less: Allowance for Doubtful Accounts) | \$33,778,305 | \$36,289,187 | \$2,510,882 | 7% | | |
| 4 | Current Assets Whose Use is Limited for Current Liabilities | \$0 | \$0 | \$0 | 0% | | |
| 5 | Due From Affiliates | \$1,434,568 | \$2,064,619 | \$630,051 | 44% | | |
| 6 | Due From Third Party Payers | \$0 | \$0 | \$0 | 0% | | |
| 7 | Inventories of Supplies | \$5,845,470 | \$6,580,753 | \$735,283 | 13% | | |
| 8 | Prepaid Expenses | \$2,256,097 | \$2,689,506 | \$433,409 | 19% | | |
| 9 | Other Current Assets | \$18,938,816 | \$5,460,822 | (\$13,477,994) | -71% | | |
| | Total Current Assets | \$193,504,592 | \$188,452,894 | (\$5,051,698) | -3% | | |
| В. | Noncurrent Assets Whose Use is Limited: | | | | | | |
| 1 | Held by Trustee | \$985,034 | \$925,227 | (\$59,807) | -6% | | |
| 2 | Board Designated for Capital Acquisition | \$9,541,685 | \$561,676 | (\$8,980,009) | -94% | | |
| 3 | Funds Held in Escrow | \$2,247,255 | \$0 | (\$2,247,255) | -100% | | |
| 4 | Other Noncurrent Assets Whose Use is Limited | \$24,899,264 | \$26,176,209 | \$1,276,945 | 5% | | |
| | Total Noncurrent Assets Whose Use is Limited: | \$37,673,238 | \$27,663,112 | (\$10,010,126) | -27% | | |
| 5 | Interest in Net Assets of Foundation | \$0 | \$0 | \$0 | 0% | | |
| 6 | Long Term Investments | \$0 | \$0 | \$0 | 0% | | |
| 7 | Other Noncurrent Assets | \$1,776,176 | \$18,852,471 | \$17,076,295 | 961% | | |
| C. | Net Fixed Assets: | | | | | | |
| 1 | Property, Plant and Equipment | \$361,545,084 | \$424,781,064 | \$63,235,980 | 17% | | |
| 2 | Less: Accumulated Depreciation | \$245,331,839 | \$265,615,131 | \$20,283,292 | 8% | | |
| | Property, Plant and Equipment, Net | \$116,213,245 | \$159,165,933 | \$42,952,688 | 37% | | |
| 3 | Construction in Progress | \$45,776,965 | \$1,691,863 | (\$44,085,102) | -96% | | |
| | Total Net Fixed Assets | \$161,990,210 | \$160,857,796 | (\$1,132,414) | -1% | | |
| | Total Accord | #004.044.04 | #20F 000 0T0 | #coo or= | | | |
| | Total Assets | \$394,944,216 | \$395,826,273 | \$882,057 | 0% | | |

| | LAWRENCE AF | ND MEMORIAL HOSPITAL | | | | | | | | |
|-------------|--|----------------------|---------------------|----------------|------------|--|--|--|--|--|
| | TWELVE MC | ONTHS ACTUAL FILING | | | | | | | | |
| | FISC | CAL YEAR 2014 | | | | | | | | |
| | REPORT 100 - HOSPITAL BALANCE SHEET INFORMATION | | | | | | | | | |
| (1) | (2) | (3) | (4) | (5) | (6) | | | | | |
| | | FY 2013 | FY 2014 | AMOUNT | % | | | | | |
| <u>LINE</u> | <u>DESCRIPTION</u> | <u>ACTUAL</u> | ACTUAL | DIFFERENCE | DIFFERENCE | | | | | |
| II. | <u>LIABILITIES AND NET ASSETS</u> | | | | | | | | | |
| Α. | Current Liabilities: | | | | | | | | | |
| 1 | Accounts Payable and Accrued Expenses | \$34,966,367 | \$36,760,174 | \$1,793,807 | 5% | | | | | |
| 2 | Salaries, Wages and Payroll Taxes | \$4,108,644 | \$5,728,350 | \$1,619,706 | 39% | | | | | |
| 3 | Due To Third Party Payers | \$3,826,094 | \$5,165,225 | \$1,339,131 | 35% | | | | | |
| 4 | Due To Affiliates | \$1,867,732 | \$2,215,430 | \$347,698 | 19% | | | | | |
| 5 | Current Portion of Long Term Debt | \$4,487,234 | \$5,342,305 | \$855,071 | 19% | | | | | |
| 6 | Current Portion of Notes Payable | \$0 | \$0 | \$0 | 0% | | | | | |
| 7 | Other Current Liabilities | \$0 | \$0 | \$0 | 0% | | | | | |
| | Total Current Liabilities | \$49,256,071 | \$55,211,484 | \$5,955,413 | 12% | | | | | |
| В. | Long Term Debt: | | | | | | | | | |
| 1 | Bonds Payable (Net of Current Portion) | \$86,439,477 | \$108,587,802 | \$22,148,325 | 26% | | | | | |
| 2 | Notes Payable (Net of Current Portion) | \$0 | \$0 | \$0 | 0% | | | | | |
| | Total Long Term Debt | \$86,439,477 | \$108,587,802 | \$22,148,325 | 26% | | | | | |
| | A 15 : 1:1:1: | #40.000.04F | # 40.040.040 | Фоор оог | 201 | | | | | |
| 3 | Accrued Pension Liability | \$42,309,345 | \$43,216,010 | \$906,665 | 2% | | | | | |
| 4 | Other Long Term Liabilities | \$17,774,823 | \$20,601,530 | \$2,826,707 | 16% | | | | | |
| | Total Long Term Liabilities | \$146,523,645 | \$172,405,342 | \$25,881,697 | 18% | | | | | |
| 5 | Interest in Net Assets of Affiliates or Joint Ventures | \$0 | \$0 | \$0 | 0% | | | | | |
| C. | Net Assets: | | | | | | | | | |
| 1 | Unrestricted Net Assets or Equity | \$171,018,998 | \$138,729,444 | (\$32,289,554) | -19% | | | | | |
| 2 | Temporarily Restricted Net Assets | \$22,198,248 | \$23,432,028 | \$1,233,780 | 6% | | | | | |
| 3 | Permanently Restricted Net Assets | \$5,947,254 | \$6,047,975 | \$100,721 | 2% | | | | | |
| | Total Net Assets | \$199,164,500 | \$168,209,447 | (\$30,955,053) | -16% | | | | | |
| | Total Liabilities and Net Assets | \$394,944,216 | \$395,826,273 | \$882,057 | 0% | | | | | |
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LAWRENCE AND MEMORIAL HOSPITAL TWELVE MONTHS ACTUAL FILING **FISCAL YEAR 2014 REPORT 150 - HOSPITAL STATEMENT OF OPERATIONS INFORMATION** (1) (2) (3) (4) (5) (6)FY 2013 FY 2014 **AMOUNT** LINE DESCRIPTION **ACTUAL ACTUAL DIFFERENCE** DIFFERENCE **Operating Revenue:** Total Gross Patient Revenue \$709.327.930 \$788.136.574 \$78.808.644 11% 2 Less: Allowances \$390,187,093 \$446,477,554 \$56,290,461 14% -24% 3 Less: Charity Care \$7,125,259 \$5,449,069 (\$1,676,190)Less: Other Deductions \$1,047,636 135% \$2,458,020 \$1,410,384 7% **Total Net Patient Revenue** \$310,967,942 \$333.751.931 \$22,783,989 24% 5 Provision for Bad Debts \$2,928,921 \$12,037,777 \$14,966,698 Net Patient Service Revenue less provision for bad debts \$298.930.165 \$318.785.233 \$19.855.068 7% 6 Other Operating Revenue \$22.653.789 \$29.607.174 \$6.953.385 31% 7 Net Assets Released from Restrictions \$508,277 \$671,797 \$163,520 32% 8% \$322.092.231 \$26,971,973 **Total Operating Revenue** \$349,064,204 **Operating Expenses:** Salaries and Wages -2% 1 \$144,544,364 \$142,343,619 (\$2,200,745)2 Fringe Benefits \$43,319,912 \$50,942,369 \$7,622,457 18% 3 Physicians Fees \$0 \$0 \$0 0% 4 Supplies and Drugs \$37.892.742 \$52,151,445 \$14.258.703 38% \$22,635,125 10% 5 Depreciation and Amortization \$20.641.159 \$1.993.966 0% 6 **Bad Debts** \$0 \$0 \$0 Interest Expense \$2,705,025 \$3,542,721 \$837,696 31% -5% 8 Malpractice Insurance Cost \$4,757,599 \$4,538,822 (\$218,777)Other Operating Expenses \$58,158,434 \$72,371,379 \$14,212,945 24% 12% **Total Operating Expenses** \$312,019,235 \$348,525,480 \$36,506,245 -95% Income/(Loss) From Operations \$10,072,996 \$538,724 (\$9,534,272) C. **Non-Operating Revenue:** Income from Investments \$8,788,601 \$2.625.031 43% \$6.163.570 \$0 \$0 0% 2 Gifts, Contributions and Donations \$0 3 Other Non-Operating Gains/(Losses) \$0 \$0 \$0 0% 43% **Total Non-Operating Revenue** \$6,163,570 \$8,788,601 \$2,625,031 Excess/(Deficiency) of Revenue Over Expenses (Before Other Adjustments) \$16,236,566 \$9,327,325 (\$6,909,241) -43% Other Adjustments: Unrealized Gains/(Losses) \$0 \$0 \$0 0%

| | LAWRENCE | E AND MEMORIAL H | OSPITAL | | |
|------|--|------------------|-----------------|---------------|------------|
| | | MONTHS ACTUAL F | | | |
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| | <u> </u> | FISCAL YEAR 2014 | | | |
| | REPORT 150 - HOSPITAL S | TATEMENT OF OPE | RATIONS INFORMA | ATION | |
| (1) | (2) | (3) | (4) | (5) | (6) |
| | | FY 2013 | FY 2014 | AMOUNT | % |
| LINE | DESCRIPTION | ACTUAL | <u>ACTUAL</u> | DIFFERENCE | DIFFERENCE |
| | All Other Adjustments | \$0 | \$0 | \$0 | 0% |
| | Total Other Adjustments | \$0 | \$0 | \$0 | 0% |
| | Excess/(Deficiency) of Revenue Over Expenses | \$16,236,566 | \$9,327,325 | (\$6,909,241) | -43% |
| | Principal Payments | \$3,060,000 | \$3,210,000 | \$150,000 | 5% |
| | | | | | |

| LINE DESCRIPTION | (1) | (2) | (3) | (4) | (5) | (6) |
|---|-------|-----------------------------|------------------------------|----------------------|----------------|----------------|
| LINE DESCRIPTION | \'\' | (-) | ` ` ` ` ` ` | | ` , | ` ' |
| I. GROSS REVENUE BY PAYER | I INE | DESCRIPTION | | | | |
| A. INPATIENT GROSS REVENUE 1 MEDICARE TRADITIONAL 1 MEDICARE MANAGED CARE 2 MEDICARE MANAGED CARE 3 MEDICAID MANAGED CARE 4 MEDICAID MANAGED CARE 5 CHAMPUSTRICARE 5 MEDICAID MANAGED CARE 5 CHAMPUSTRICARE 5 MEDICAID MANAGED CARE 5 MEDICAID MANAGED CARE 5 MEDICAID MANAGED CARE 5 MEDICAID MANAGED CARE 5 CHAMPUSTRICARE 5 MEDICAID MANAGED CARE 5 MEDICAID MANA | LINE | DESCRIF HON | HOTOKE | ACTORE | DII I EILEILOE | DII I EILEILOE |
| A. NPATIENT GROSS REVENUE | | | | | | |
| A. INPATIENT GROSS REVENUE 1 MEDICARE TRADITIONAL 1 MEDICARE MANAGED CARE 2 MEDICARE MANAGED CARE 3 MEDICAID MANAGED CARE 4 MEDICAID MANAGED CARE 5 CHAMPUSTRICARE 5 MEDICAID MANAGED CARE 5 CHAMPUSTRICARE 5 MEDICAID MANAGED CARE 5 MEDICAID MANAGED CARE 5 MEDICAID MANAGED CARE 5 MEDICAID MANAGED CARE 5 CHAMPUSTRICARE 5 MEDICAID MANAGED CARE 5 MEDICAID MANA | I. | GROSS REVENUE BY PAYER | | | | |
| MEDICARE TRADITIONAL | | ONOGO REVEROL BY I ATER | | | | |
| MEDICARE TRADITIONAL | Α. | INPATIENT GROSS REVENUE | | | | |
| MEDICARE MANAGED CARE \$20,626,661 \$22,848,389 \$2,221,728 11 3 MEDICAID \$49,696,839 \$53,016,167 \$3,319,328 7 7 4 MEDICAID MANAGED CARE \$0 | | | \$140.349.910 | \$142.964.177 | \$2.614.267 | 2% |
| MEDICAID | 2 | MEDICARE MANAGED CARE | | | | 11% |
| 5 CHAMPUSTRICARE | 3 | MEDICAID | | | i i i | 7% |
| 6 COMMERCIAL INSURANCE \$.938.082 \$8.214.775 \$1.276.693 11 7 NON-GOVERNMENT MANAGED CARE \$59.866.088 \$60.930,139 \$1.084,071 2 8 WORKER'S COMPENSATION \$2.477.619 \$2.189.315 \$2.283.04) -12 9 SELF- PAY/UNINSURED \$1.15.273 \$1.312.711 \$197.438 18 10 SAGA \$5.0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 | 4 | MEDICAID MANAGED CARE | \$0 | \$0 | \$0 | 0% |
| Total Invariant Managed Care \$59,866,068 \$60,930,139 \$1,064,071 \$2,477,619 \$2,2189,315 \$1,064,071 \$2,477,619 \$2,189,315 \$1,084,071 \$1,084,0 | 5 | CHAMPUS/TRICARE | \$11,605,898 | \$11,029,201 | (\$576,697) | -5% |
| 8 WORKER'S COMPENSATION \$2,477,619 \$2,189,315 (\$288,304) -12 9 SELF-PAY/UNINSURED \$1,15,273 \$1,312,711 \$197,438 118 10 SAGA \$0 \$0 \$0 \$0 \$0 11 OTHER \$371,552 \$1,736,683 \$1,365,131 367 17 OTAL INPATIENT GROSS REVENUE \$293,047,902 \$304,241,557 \$11,193,655 \$4 B. OUTPATIENT GROSS REVENUE \$110,781,461 \$113,948,555 \$31,67,094 30 2 MEDICARE TRADITIONAL \$110,781,461 \$143,948,555 \$33,167,094 30 3 MEDICAID \$71,559,253 \$81,713,156 \$10,153,903 14 4 MEDICAID MANAGED CARE \$21,803,873 \$29,103,412 \$7,299,539 33 3 MEDICAID \$71,559,253 \$81,713,156 \$10,153,903 14 4 MEDICAID MANAGED CARE \$23,612,888 \$22,637,292 \$975,596) -4 6 COMMERCIAL INSURANCE \$15,946,155 \$16,871,958,069 \$848,615 \$5 6 COMMERCIAL INSURANCE \$15,946,155 \$168,710,858 \$17,759,609 \$848,615 \$5 8 WORKER'S COMPENSATION \$8,033,159 \$81,21,946 \$88,787 1 10 SAGA \$10,987,518 \$10,088,487 \$88,787 1 10 SAGA \$0 \$0 \$0 \$0 11 OTHER \$1,000,200 \$10,987,518 \$10,088,487 \$88,787 1 10 SAGA \$1,000,200 \$1,000, | 6 | | | \$8,214,775 | ' ' ' | 18% |
| SELF-PAYUNINSURED | 7 | | | | | 2% |
| 10 SAGA \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$ | | | | | , , | -12% |
| 11 OTHER | | | | | | 18% |
| TOTAL INPATIENT GROSS REVENUE \$293,047,902 \$304,241,557 \$11,193,655 20 | | | · | | | 0% |
| B. DUTPATIENT GROSS REVENUE | 11 | | | | | 367% |
| MEDICARE TRADITIONAL | | | \$293,047,902 | \$304,241,557 | \$11,193,655 | 4% |
| MEDICARE MANAGED CARE \$21,803,873 \$29,103,412 \$7,299,539 33 33 MEDICAID \$71,559,53 \$81,713,156 \$10,153,903 14 MEDICAID MANAGED CARE \$0 | | | A 440 7 04 404 | * 40 0 40 555 | *** | 200/ |
| MEDICAID | | | | | ' ' ' | 30% |
| MEDICAID MANAGED CARE \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 | | | . , , | | | 33% |
| 5 CHAMPUS/TRICARE \$23,612,888 \$22,637,292 (\$975,596) -4 6 COMMERCIAL INSURANCE \$16,849,454 \$17,698,069 \$848,615 5 7 NON-GOVERNMENT MANAGED CARE \$150,946,150 \$168,710,858 \$17,764,708 12 8 WORKER'S COMPENSATION \$8,033,159 \$6,121,946 \$88,787 1 9 SELF- PAY/UNINSURED \$10,987,518 \$10,088,487 (\$899,031) -6 10 SAGA \$0 \$0 \$0 \$0 11 OTHER \$1,706,206 \$1,873,241 \$167,035 10 12 TOTAL OUTPATIENT GROSS REVENUE \$416,279,962 \$483,895,016 \$67,615,054 16 1 MEDICARE TRADITIONAL \$251,131,371 \$286,912,732 \$35,781,361 14 2 MEDICARE MANAGED CARE \$42,430,534 \$51,951,801 \$9,521,267 22 3 MEDICAID MANAGED CARE \$121,256,092 \$134,729,323 \$13,473,231 11 4 MEDICAID MANAGED CARE \$0 </td <td></td> <td></td> <td></td> <td>. , ,</td> <td></td> <td>14% 0%</td> | | | | . , , | | 14% 0% |
| 6 COMMERCIAL INSURANCE \$16,849,454 \$17,698,069 \$848,615 55 7 NON-GOVERNMENT MANAGED CARE \$150,946,150 \$168,710,885 \$17,764,708 12 8 WORKER'S COMPENSATION \$8,033,159 \$8,121,946 \$88,787 1 9 SELF- PAY/UNINSURED \$10,987,518 \$10,088,487 (\$899,031) -6 10 SAGA \$0 \$0 \$0 \$0 11 OTHER \$1,706,206 \$1,873,241 \$167,035 10 11 OTHER \$1,706,206 \$483,895,016 \$67,615,054 10 11 OTHER \$416,279,962 \$483,895,016 \$67,615,054 10 12 MEDICARE TRADITIONAL \$251,131,371 \$286,912,732 \$35,781,361 14 12 MEDICARE TRADITIONAL \$251,131,371 \$286,912,732 \$35,781,361 14 14 MEDICAID \$121,256,092 \$134,729,323 \$13,473,231 11 15 MEDICAID \$121,256,092 \$134,729,323 \$13,473,231 11 16 MEDICAID \$35,218,786 \$33,666,493 (\$1,552,293) -6 17 COMMERCIAL INSURANCE \$23,787,536 \$25,912,844 \$2,125,308 50 18 WORKER'S COMPENSATION \$10,510,778 \$29,640,997 \$18,828,779 59 10 SAGA \$0 \$0 \$0 \$0 11 OTHER \$21,027,91 \$11,401,198 (\$701,593) 64 10 TOTAL GROSS REVENUE \$709,327,864 \$788,136,573 \$78,808,709 11 II. NET REVENUE BY PAYER 1 MEDICARE TRADITIONAL \$63,119,668 \$65,139,841 \$2,020,173 \$3 | | | Ŧ - | T - | | -4% |
| 7 | | | | | , , , | -4% 5% |
| Self-Pay/Uninsured \$8,033,159 \$8,121,946 \$88,787 19 \$ELF-PAY/Uninsured \$10,987,518 \$10,088,487 \$(\$899,031) -6 \$10 \$AGA \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$ | | | | | . , | 12% |
| SELF- PAY/UNINSURED | | | | | | 1% |
| 10 SAGA \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$ | | | | . , , | | -8% |
| TOTAL OUTPATIENT GROSS REVENUE \$1,706,206 \$1,873,241 \$167,035 100 | | | | | | 0% |
| TOTAL OUTPATIENT GROSS REVENUE \$416,279,962 \$483,895,016 \$67,615,054 16 C. TOTAL GROSS REVENUE 1 MEDICARE TRADITIONAL \$251,131,371 \$286,912,732 \$35,781,361 14 2 MEDICARE MANAGED CARE \$42,430,534 \$51,951,801 \$9,521,267 22 3 MEDICAID \$121,256,092 \$134,729,323 \$13,473,231 11 4 MEDICAID MANAGED CARE \$0 \$0 \$0 \$0 5 CHAMPUS/TRICARE \$35,218,786 \$33,666,493 (\$1,552,293) 6 COMMERCIAL INSURANCE \$23,787,536 \$25,912,844 \$2,125,308 \$0 7 NON-GOVERNMENT MANAGED CARE \$210,812,218 \$229,640,997 \$18,828,779 \$2 8 WORKER'S COMPENSATION \$10,510,778 \$10,311,261 (\$199,517) 9 SELF- PAY/UNINSURED \$12,102,791 \$11,401,198 (\$701,593) 10 SAGA \$0 \$0 \$0 11 OTHER \$2,077,758 \$3,609,924 \$1,532,166 74 TOTAL GROSS REVENUE \$709,327,864 \$788,136,573 \$78,808,709 11 II. NET REVENUE BY PAYER A. INPATIENT NET REVENUE 1 MEDICARE TRADITIONAL \$63,119,668 \$65,139,841 \$2,020,173 33 | | | | | | 10% |
| C. TOTAL GROSS REVENUE 1 MEDICARE TRADITIONAL 2 MEDICARE MANAGED CARE 3 42,430,534 \$51,951,801 \$9,521,267 22 3 MEDICAID 4 MEDICAID 5 CHAMPUS/TRICARE 5 COMMERCIAL INSURANCE 7 NON-GOVERNMENT MANAGED CARE 8 WORKER'S COMPENSATION 9 SELF- PAY/UNINSURED 10 SAGA 11 OTHER 11. NET REVENUE BY PAYER 1 MEDICAIC MANAGED CARE 1 \$251,131,371 \$286,912,732 \$35,781,361 14 \$251,131,371 \$286,912,732 \$35,781,361 14 \$251,131,371 \$286,912,732 \$35,781,361 \$9,521,267 22 \$3 MEDICAID MANAGED CARE \$121,256,092 \$134,729,323 \$13,473,231 17 \$10 \$6 COMMERCIAL INSURANCE \$23,787,536 \$33,666,493 (\$1,552,293) | | | | | | 16% |
| 1 MEDICARE TRADITIONAL \$251,131,371 \$286,912,732 \$35,781,361 14 2 MEDICARE MANAGED CARE \$42,430,534 \$51,951,801 \$9,521,267 22 3 MEDICAID \$121,256,092 \$134,729,323 \$13,473,231 11 4 MEDICAID MANAGED CARE \$0 \$0 \$0 \$0 5 CHAMPUS/TRICARE \$35,218,786 \$33,666,493 (\$1,552,293) 6 COMMERCIAL INSURANCE \$23,787,536 \$25,912,844 \$2,125,308 \$2 7 NON-GOVERNMENT MANAGED CARE \$210,812,218 \$229,640,997 \$18,828,779 \$2 8 WORKER'S COMPENSATION \$10,510,778 \$10,311,261 (\$199,517) -2 9 SELF- PAY/UNINSURED \$12,102,791 \$11,401,198 (\$701,593) -6 10 SAGA \$0 \$0 \$0 \$0 11 OTHER \$2,077,758 \$3,609,924 \$1,532,166 74 TOTAL GROSS REVENUE \$709,327,864 \$788,136,573 \$78,808,709 11 II. NET REVENUE BY PAYER \$63,119,668 <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> | | | | | | |
| 2 MEDICARE MANAGED CARE \$42,430,534 \$51,951,801 \$9,521,267 22 3 MEDICAID \$121,256,092 \$134,729,323 \$13,473,231 11 4 MEDICAID MANAGED CARE \$0 \$0 \$0 \$0 5 CHAMPUS/TRICARE \$35,218,786 \$33,666,493 (\$1,552,293) -2 6 COMMERCIAL INSURANCE \$23,787,536 \$25,912,844 \$2,125,308 9 7 NON-GOVERNMENT MANAGED CARE \$210,812,218 \$229,640,997 \$18,828,779 9 8 WORKER'S COMPENSATION \$10,510,778 \$10,311,261 (\$199,517) -2 9 SELF- PAY/UNINSURED \$12,102,791 \$11,401,198 (\$701,593) -6 10 SAGA \$0 \$0 \$0 \$0 \$0 11 OTHER \$2,077,758 \$3,609,924 \$1,532,166 74 TOTAL GROSS REVENUE \$709,327,864 \$788,136,573 \$78,808,709 11 II. NET REVENUE BY PAYER A. INPATIENT NET REVENUE \$63,119,668 \$65,139,841 \$2,020,173 \$3 | С. | TOTAL GROSS REVENUE | | | | |
| 3 MEDICAID | 1 | MEDICARE TRADITIONAL | \$251,131,371 | \$286,912,732 | \$35,781,361 | 14% |
| 4 MEDICAID MANAGED CARE \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 | 2 | MEDICARE MANAGED CARE | \$42,430,534 | \$51,951,801 | \$9,521,267 | 22% |
| 5 CHAMPUS/TRICARE \$35,218,786 \$33,666,493 (\$1,552,293) 6 COMMERCIAL INSURANCE \$23,787,536 \$25,912,844 \$2,125,308 9 7 NON-GOVERNMENT MANAGED CARE \$210,812,218 \$229,640,997 \$18,828,779 9 8 WORKER'S COMPENSATION \$10,510,778 \$10,311,261 (\$199,517) 9 SELF- PAY/UNINSURED \$12,102,791 \$11,401,198 (\$701,593) -6 10 SAGA \$0 \$0 \$0 0 11 OTHER \$2,077,758 \$3,609,924 \$1,532,166 74 TOTAL GROSS REVENUE \$709,327,864 \$788,136,573 \$78,808,709 11 II. NET REVENUE BY PAYER \$63,119,668 \$65,139,841 \$2,020,173 33 | 3 | MEDICAID | \$121,256,092 | \$134,729,323 | \$13,473,231 | 11% |
| 6 COMMERCIAL INSURANCE \$23,787,536 \$25,912,844 \$2,125,308 \$9 7 NON-GOVERNMENT MANAGED CARE \$210,812,218 \$229,640,997 \$18,828,779 \$9 8 WORKER'S COMPENSATION \$10,510,778 \$10,311,261 (\$199,517) -2 9 SELF- PAY/UNINSURED \$12,102,791 \$11,401,198 (\$701,593) -6 10 SAGA \$0 \$0 \$0 \$0 11 OTHER \$2,077,758 \$3,609,924 \$1,532,166 74 TOTAL GROSS REVENUE \$709,327,864 \$788,136,573 \$78,808,709 11 II. NET REVENUE BY PAYER A. INPATIENT NET REVENUE 1 MEDICARE TRADITIONAL \$63,119,668 \$65,139,841 \$2,020,173 | 4 | MEDICAID MANAGED CARE | \$0 | \$0 | \$0 | 0% |
| 7 NON-GOVERNMENT MANAGED CARE \$210,812,218 \$229,640,997 \$18,828,779 \$9 8 WORKER'S COMPENSATION \$10,510,778 \$10,311,261 (\$199,517) -2 9 SELF- PAY/UNINSURED \$12,102,791 \$11,401,198 (\$701,593) -6 10 SAGA \$0 \$0 \$0 \$0 11 OTHER \$2,077,758 \$3,609,924 \$1,532,166 74 TOTAL GROSS REVENUE \$709,327,864 \$788,136,573 \$78,808,709 11 II. NET REVENUE BY PAYER *** *** | 5 | CHAMPUS/TRICARE | \$35,218,786 | \$33,666,493 | (\$1,552,293) | -4% |
| 8 WORKER'S COMPENSATION \$10,510,778 \$10,311,261 (\$199,517) -2 9 SELF- PAY/UNINSURED \$12,102,791 \$11,401,198 (\$701,593) -6 10 SAGA \$0 \$0 \$0 \$0 11 OTHER \$2,077,758 \$3,609,924 \$1,532,166 74 TOTAL GROSS REVENUE \$709,327,864 \$788,136,573 \$78,808,709 11 II. NET REVENUE BY PAYER A. INPATIENT NET REVENUE 1 MEDICARE TRADITIONAL \$63,119,668 \$65,139,841 \$2,020,173 33 | 6 | COMMERCIAL INSURANCE | \$23,787,536 | \$25,912,844 | \$2,125,308 | 9% |
| 9 SELF- PAY/UNINSURED \$12,102,791 \$11,401,198 (\$701,593) -6 10 SAGA \$0 \$0 \$0 11 OTHER \$2,077,758 \$3,609,924 \$1,532,166 74 TOTAL GROSS REVENUE \$709,327,864 \$788,136,573 \$78,808,709 11 II. NET REVENUE BY PAYER A. INPATIENT NET REVENUE 1 MEDICARE TRADITIONAL \$63,119,668 \$65,139,841 \$2,020,173 33 | 7 | NON-GOVERNMENT MANAGED CARE | \$210,812,218 | \$229,640,997 | \$18,828,779 | 9% |
| 10 SAGA \$0 \$0 \$0 11 OTHER \$2,077,758 \$3,609,924 \$1,532,166 74 TOTAL GROSS REVENUE \$709,327,864 \$788,136,573 \$78,808,709 11 II. NET REVENUE BY PAYER A. INPATIENT NET REVENUE \$63,119,668 \$65,139,841 \$2,020,173 33 | 8 | WORKER'S COMPENSATION | \$10,510,778 | \$10,311,261 | (\$199,517) | -2% |
| 11 OTHER \$2,077,758 \$3,609,924 \$1,532,166 74 TOTAL GROSS REVENUE \$709,327,864 \$788,136,573 \$78,808,709 11 II. NET REVENUE BY PAYER NET REVENUE BY PAYER \$63,119,668 \$65,139,841 \$2,020,173 33 | 9 | SELF- PAY/UNINSURED | \$12,102,791 | \$11,401,198 | (\$701,593) | -6% |
| TOTAL GROSS REVENUE \$709,327,864 \$788,136,573 \$78,808,709 11 | 10 | | | | | 0% |
| II. NET REVENUE BY PAYER | 11 | OTHER | \$2,077,758 | \$3,609,924 | \$1,532,166 | 74% |
| A. INPATIENT NET REVENUE \$63,119,668 \$65,139,841 \$2,020,173 1 MEDICARE TRADITIONAL \$63,119,668 \$65,139,841 \$2,020,173 33 | | TOTAL GROSS REVENUE | \$709,327,864 | \$788,136,573 | \$78,808,709 | 11% |
| A. INPATIENT NET REVENUE \$63,119,668 \$65,139,841 \$2,020,173 1 MEDICARE TRADITIONAL \$63,119,668 \$65,139,841 \$2,020,173 33 | | NET DEVENUE DV DAVED | | | | |
| 1 MEDICARE TRADITIONAL \$63,119,668 \$65,139,841 \$2,020,173 | 11. | NET KEVENUE BY PAYEK | | | | |
| 1 MEDICARE TRADITIONAL \$63,119,668 \$65,139,841 \$2,020,173 | A. | INPATIENT NET REVENUE | | | | |
| | | | \$63,119,668 | \$65,139,841 | \$2,020,173 | 3% |
| | 2 | MEDICARE MANAGED CARE | \$8,256,110 | \$9,247,649 | \$991,539 | 12% |

| (1) | (2) | (3) | (4) | (5) | (6) |
|-----|------------------------------|-------------------|-------------------|----------------------------|-----------------|
| | DESCRIPTION | FY 2013 ACTUAL | FY 2014 ACTUAL | AMOUNT DIFFERENCE | % DIFFERENCE |
| | | | | | |
| 3 | MEDICAID | \$15,986,391 | \$15,703,121 | (\$283,270) | -2% |
| 4 | MEDICAID MANAGED CARE | \$0 | \$0 | \$0 | 0% |
| 5 | CHAMPUS/TRICARE | \$4,936,371 | \$5,008,631 | \$72,260 | 1% |
| 6 | COMMERCIAL INSURANCE | \$3,159,062 | \$3,134,633 | (\$24,429) | -1% |
| 7 | NON-GOVERNMENT MANAGED CARE | \$46,945,508 | \$45,965,805 | (\$979,703) | -2% |
| 8 | WORKER'S COMPENSATION | \$1,716,897 | \$1,916,948 | \$200,051 | 12% |
| 9 | SELF- PAY/UNINSURED | \$0 | \$0 | \$0 | 0% |
| 10 | SAGA | \$0 | \$0 | \$0 | 0% |
| 11 | OTHER | \$118,145 | \$554,981 | \$436,836 | 370% |
| | TOTAL INPATIENT NET REVENUE | \$144,238,152 | \$146,671,609 | \$2,433,457 | 2% |
| B. | OUTPATIENT NET REVENUE | | | | |
| 1 | MEDICARE TRADITIONAL | \$26,356,096 | \$35,003,824 | \$8,647,728 | 33% |
| 2 | MEDICARE MANAGED CARE | \$4,844,144 | \$6,710,258 | \$1,866,114 | 39% |
| 3 | MEDICAID | \$19,407,037 | \$18,881,597 | (\$525,440) | -3% |
| 4 | MEDICAID MANAGED CARE | \$0 | \$0 | \$0 | 0% |
| 5 | CHAMPUS/TRICARE | \$6,217,879 | \$5,573,648 | (\$644,231) | -10% |
| 6 | COMMERCIAL INSURANCE | \$7,888,023 | \$5,423,978 | (\$2,464,045) | -31% |
| 7 | NON-GOVERNMENT MANAGED CARE | \$88,839,661 | \$101,029,807 | \$12,190,146 | 14% |
| 8 | WORKER'S COMPENSATION | \$5,143,564 | \$5,452,188 | \$308,624 | 6% |
| 9 | SELF- PAY/UNINSURED | \$0 | \$0 | \$0 | 0% |
| 10 | SAGA | \$0 | \$0 | \$0 | 0% |
| 11 | OTHER | \$427,749 | \$458,477 | \$30,728 | 7% |
| | TOTAL OUTPATIENT NET REVENUE | \$159,124,153 | \$178,533,777 | \$19,409,624 | 12% |
| | | | | | |
| | TOTAL NET REVENUE | 400 (== =0.1 | A400 440 00F | * * * * * * * * * * | 400/ |
| 1 | MEDICARE TRADITIONAL | \$89,475,764 | \$100,143,665 | \$10,667,901 | 12% |
| 2 | MEDICARE MANAGED CARE | \$13,100,254 | \$15,957,907 | \$2,857,653 | 22% |
| 3 | MEDICAID MANAGED CARE | \$35,393,428 | \$34,584,718 | (\$808,710) | -2% |
| 4 | MEDICAID MANAGED CARE | \$0 | \$0 | \$0 | 0% |
| 5 | CHAMPUS/TRICARE | \$11,154,250 | \$10,582,279 | (\$571,971) | -5% |
| 6 | COMMERCIAL INSURANCE | \$11,047,085 | \$8,558,611 | (\$2,488,474) | -23% |
| 7 | NON-GOVERNMENT MANAGED CARE | \$135,785,169 | \$146,995,612 | \$11,210,443 | 8% |
| 8 | WORKER'S COMPENSATION | \$6,860,461 | \$7,369,136 | \$508,675 | 7% |
| 9 | SELF- PAY/UNINSURED | \$0 | \$0 | \$0 | 0% |
| 10 | SAGA | \$0 | \$0 | \$0 | 0% |
| 11 | OTHER | \$545,894 | \$1,013,458 | \$467,564 | 86% |
| | TOTAL NET REVENUE | \$303,362,305 | \$325,205,386 | \$21,843,081 | 7% |
| ш. | STATISTICS BY PAYER | | | | |
| | <u> </u> | | | | |
| A. | DISCHARGES | | | | |
| 1 | MEDICARE TRADITIONAL | 5,814 | 5,522 | (292) | -5% |
| 2 | MEDICARE MANAGED CARE | 844 | 840 | (4) | 0% |
| 3 | MEDICAID | 3,069 | 3,032 | (37) | -1% |
| 4 | MEDICAID MANAGED CARE | 0 | 0 | 0 | 0% |
| 5 | CHAMPUS/TRICARE | 943 | 855 | (88) | -9% |
| 6 | COMMERCIAL INSURANCE | 452 | 469 | 17 | 4% |
| 7 | NON-GOVERNMENT MANAGED CARE | 3,345 | 3,167 | (178) | -5% |
| 8 | WORKER'S COMPENSATION | 88 | 70 | (18) | -20% |

| (1) | (2) | (3) | (4) | (5) | (6) |
|------------|--|-----------------------------|-----------------------------|------------------------------|------------|
| | | FY 2013 | FY 2014 | AMOUNT | % |
| LINE | DESCRIPTION | ACTUAL | ACTUAL | DIFFERENCE | DIFFERENCE |
| | | | | | |
| 9 | SELF- PAY/UNINSURED | 67 | 89 | 22 | 33% |
| 10 | SAGA | 0 | 0 | 0 | 0% |
| 11 | OTHER | 27 | 106 | 79 | 293% |
| | TOTAL DISCHARGES | 14,649 | 14,150 | (499) | -3% |
| B. | PATIENT DAYS | | | | |
| 1 | MEDICARE TRADITIONAL | 31,984 | 30,887 | (1,097) | -3% |
| 2 | MEDICARE MANAGED CARE | 4,245 | 4,216 | (29) | -1% |
| 3 | MEDICAID | 13,305 | 13,576 | 271 | 2% |
| 4 | MEDICAID MANAGED CARE | 0 | 0 | 0 | 0% |
| 5 | CHAMPUS/TRICARE | 2,851 | 2,682 | (169) | -6% |
| 6 | COMMERCIAL INSURANCE | 1,856 | 2,009 | 153 | 8% |
| 7 | NON-GOVERNMENT MANAGED CARE | 12,322 | 12,061 | (261) | -2% |
| 8 | WORKER'S COMPENSATION | 324 | 240 | (84) | -26% |
| 9 | SELF- PAY/UNINSURED | 191 | 259 | 68 | 36% |
| 10 | SAGA | 0 | 0 | 0 | 0% |
| 11 | OTHER TOTAL PATIENT DAYS | 75 | 402 | 327 | 436% |
| | OUTPATIENT DATS | 67,153 | 66,332 | (821) | -1% |
| C . | | 100 000 | 120 102 | 6.074 | F0/ |
| 2 | MEDICARE TRADITIONAL MEDICARE MANAGED CARE | 122,829 22,173 | 129,103 24,415 | 6,274 2,242 | 5% 10% |
| 3 | MEDICAID | 39,227 | 42,259 | 3,032 | 8% |
| 4 | MEDICAID MEDICAID MANAGED CARE | 0 | 42,239 | 3,032 | 0% |
| 5 | CHAMPUS/TRICARE | 12,127 | 11,430 | (697) | -6% |
| 6 | COMMERCIAL INSURANCE | 69,458 | 65,832 | (3,626) | -5% |
| 7 | NON-GOVERNMENT MANAGED CARE | 74,170 | 73,734 | (436) | -1% |
| 8 | WORKER'S COMPENSATION | 4,592 | 4,338 | (254) | -6% |
| 9 | SELF- PAY/UNINSURED | 3,387 | 2,804 | (583) | -17% |
| 10 | SAGA | 0 | 0 | 0 | 0% |
| 11 | OTHER | 1,292 | 1,013 | (279) | -22% |
| | TOTAL OUTPATIENT VISITS | 349,255 | 354,928 | 5,673 | 2% |
| | | | | | |
| IV. | EMERGENCY DEPARTMENT OUTPATIENT BY PAYER | | | | |
| | | | | | |
| | EMERGENCY DEPARTMENT OUTPATIENT GROSS | | | | |
| Α. | <u>REVENUE</u> | | | | |
| 1 | MEDICARE TRADITIONAL | \$15,831,980 | \$17,281,868 | \$1,449,888 | 9% |
| 2 | MEDICARE MANAGED CARE | \$2,422,099 | \$2,766,318 | \$344,219 | 14% |
| 3 | MEDICAID MANAGER CARE | \$27,659,745 | \$29,842,422 | \$2,182,677 | 8% |
| 4 | MEDICAID MANAGED CARE | \$0 | \$0 \$6.519.999 | \$0 | 0% |
| 5 | CHAMPUS/TRICARE | \$6,582,872 \$5,730,733 | \$6,518,888 | (\$63,984) | -1% |
| 6 7 | COMMERCIAL INSURANCE NON-GOVERNMENT MANAGED CARE | \$5,739,723 \$21,640,387 | \$3,526,549 \$23,545,359 | (\$2,213,174) \$1,004,072 | -39% |
| 8 | | \$21,640,387 | | \$1,904,972 | 9% 7% |
| 9 | WORKER'S COMPENSATION SELF- PAY/UNINSURED | \$1,336,934 \$4,419,456 | \$1,426,993 \$3,737,996 | \$90,059 (\$681,460) | |
| 10 | SAGA | \$0 | \$3,737,996 | \$0 | 0% |
| 11 | OTHER | \$772,247 | \$881,641 | \$109,394 | 14% |
| <u> </u> | TOTAL EMERGENCY DEPARTMENT OUTPATIENT | Ψ112,271 | ψου 1,0-11 | Ψ100,004 | 1-17/0 |
| | GROSS REVENUE | \$86,405,443 | \$89,528,034 | \$3,122,591 | 4% |
| | EMERGENCY DEPARTMENT OUTPATIENT NET | Ψυυ,+υυ,++υ | ψ03,320,034 | Ψυ, 122,υθ1 | 4 /0 |
| В. | REVENUE | | | | |
| 1 | MEDICARE TRADITIONAL | \$3,346,026 | \$3,794,546 | \$448,520 | 13% |
| <u> </u> | | \$5,5 15,520 | Ψο, το 1,ο το | Ψ110,020 | 1070 |

| (1) | (2) | (3) | (4) | (5) | (6) |
|------|--|--------------|--------------|-------------|------------|
| | | FY 2013 | FY 2014 | AMOUNT | % |
| LINE | DESCRIPTION | ACTUAL | ACTUAL | DIFFERENCE | DIFFERENCE |
| | | | | | |
| 2 | MEDICARE MANAGED CARE | \$542,134 | \$640,299 | \$98,165 | 18% |
| 3 | MEDICAID | \$6,599,233 | \$6,816,525 | \$217,292 | 3% |
| 4 | MEDICAID MANAGED CARE | \$0 | \$0 | \$0 | 0% |
| 5 | CHAMPUS/TRICARE | \$1,822,366 | \$1,770,718 | (\$51,648) | -3% |
| 6 | COMMERCIAL INSURANCE | \$3,156,707 | \$2,307,070 | (\$849,637) | -27% |
| 7 | NON-GOVERNMENT MANAGED CARE | \$12,549,040 | \$13,246,729 | \$697,689 | 6% |
| 8 | WORKER'S COMPENSATION | \$1,072,091 | \$1,084,760 | \$12,669 | 1% |
| 9 | SELF- PAY/UNINSURED | \$179,418 | \$0 | (\$179,418) | -100% |
| 10 | SAGA | \$0 | \$0 | \$0 | 0% |
| 11 | OTHER | \$169,538 | \$181,477 | \$11,939 | 7% |
| | TOTAL EMERGENCY DEPARTMENT OUTPATIENT | | | | |
| | NET REVENUE | \$29,436,553 | \$29,842,124 | \$405,571 | 1% |
| | | | | | |
| C. | EMERGENCY DEPARTMENT OUTPATIENT VISITS | | | | |
| 1 | MEDICARE TRADITIONAL | 11,409 | 11,740 | 331 | 3% |
| 2 | MEDICARE MANAGED CARE | 1,628 | 1,751 | 123 | 8% |
| 3 | MEDICAID | 27,281 | 27,905 | 624 | 2% |
| 4 | MEDICAID MANAGED CARE | 0 | 0 | 0 | 0% |
| 5 | CHAMPUS/TRICARE | 6,289 | 5,866 | (423) | -7% |
| 6 | COMMERCIAL INSURANCE | 4,856 | 4,319 | (537) | -11% |
| 7 | NON-GOVERNMENT MANAGED CARE | 19,225 | 18,117 | (1,108) | -6% |
| 8 | WORKER'S COMPENSATION | 1,486 | 1,669 | 183 | 12% |
| 9 | SELF- PAY/UNINSURED | 4,731 | 3,682 | (1,049) | -22% |
| 10 | SAGA | 0 | 0 | 0 | 0% |
| 11 | OTHER | 651 | 418 | (233) | -36% |
| | TOTAL EMERGENCY DEPARTMENT OUTPATIENT | | | | |
| | VISITS | 77,556 | 75,467 | (2,089) | -3% |

FISCAL YEAR 2014

REPORT 175 - HOSPITAL OPERATING EXPENSES BY EXPENSE CATEGORY AND DEPARTMENT

| (1) | (2) | (3) | (4) | (5) | (6) |
|----------|--|-------------------------|-------------------|-------------------|-------------------|
| | | FY 2013 | FY 2014 | AMOUNT | % |
| LINE | DESCRIPTION | <u>ACTUAL</u> | <u>ACTUAL</u> | DIFFERENCE | <u>DIFFERENCE</u> |
| | OPERATING EXPENSE BY CATEGORY | | | | |
| I. | OPERATING EXPENSE BY CATEGORY | | | | |
| Α. | Salaries & Wages: | | | | |
| 1 | Nursing Salaries | \$43,409,289 | \$40,921,636 | (\$2,487,653) | -6% |
| 2 | Physician Salaries | \$376,629 | \$367,754 | (\$8,875) | -2% |
| 3 | Non-Nursing, Non-Physician Salaries | \$100,758,446 | \$101,054,229 | \$295,783 | 0% |
| | Total Salaries & Wages | \$144,544,364 | \$142,343,619 | (\$2,200,745) | -2% |
| | | , , , , , , , , , , , , | , , , , , , , , , | (, , ==, =, | - |
| B. | Fringe Benefits: | | | | |
| 1 | Nursing Fringe Benefits | \$13,009,754 | \$14,645,164 | \$1,635,410 | 13% |
| 2 | Physician Fringe Benefits | \$112,876 | \$131,613 | \$18,737 | 17% |
| 3 | Non-Nursing, Non-Physician Fringe Benefits | \$30,197,282 | \$36,165,592 | \$5,968,310 | 20% |
| | Total Fringe Benefits | \$43,319,912 | \$50,942,369 | \$7,622,457 | 18% |
| | | | | | |
| C. | Contractual Labor Fees: | | | | |
| 1 | Nursing Fees | \$122,119 | \$227,632 | \$105,513 | 86% |
| 2 | Physician Fees | \$0 | \$0 | \$0 | 0% |
| 3 | Non-Nursing, Non-Physician Fees | \$864,227 | \$952,405 | \$88,178 | 10% |
| | Total Contractual Labor Fees | \$986,346 | \$1,180,037 | \$193,691 | 20% |
| | | | | | |
| D. | Medical Supplies and Pharmaceutical Cost: | | | | |
| 1 | Medical Supplies | \$26,352,946 | \$29,345,396 | \$2,992,450 | 11% |
| 2 | Pharmaceutical Costs | \$11,539,796 | \$22,806,049 | \$11,266,253 | 98% |
| | Total Medical Supplies and Pharmaceutical Cost | \$37,892,742 | \$52,151,445 | \$14,258,703 | 38% |
| | | | | | |
| E. | Depreciation and Amortization: | | | | |
| 11 | Depreciation-Building | \$3,556,339 | \$4,329,057 | \$772,718 | 22% |
| 2 | Depreciation-Equipment | \$16,002,830 | \$17,199,741 | \$1,196,911 | 7% |
| 3 | Amortization | \$1,081,990 | \$1,106,327 | \$24,337 | 2% |
| | Total Depreciation and Amortization | \$20,641,159 | \$22,635,125 | \$1,993,966 | 10% |
| | | | | | |
| F | Bad Debts: | C O | ¢o. | # 0 | 00/ |
| 1 | Bad Debts | \$0 | \$0 | \$0 | 0% |
| G. | Interest Expense: | | | | |
| <u> </u> | Interest Expense | \$2,705,025 | \$3,542,721 | \$837,696 | 31% |
| | Interest Expense | \$2,705,025 | φ3,342,121 | φου <i>1</i> ,090 | 3170 |
| Н. | Malpractice Insurance Cost: | | | | |
| 1 | Malpractice Insurance Cost | \$4,757,599 | \$4,538,822 | (\$218,777) | -5% |
| | Maipractice modrance cost | ψ+,707,000 | ψ+,000,022 | (ΨΖ10,777) | -570 |
| I. | Utilities: | | | | |
| 1 | Water | \$170,839 | \$195,930 | \$25.091 | 15% |
| 2 | Natural Gas | \$967,744 | \$1,026,335 | \$58,591 | 6% |
| 3 | Oil | \$78,383 | \$55,080 | (\$23,303) | -30% |
| 4 | Electricity | \$3,508,501 | \$3,219,818 | (\$288,683) | -8% |
| 5 | Telephone | \$483,193 | \$465,295 | (\$17,898) | -4% |
| 6 | Other Utilities | \$0 | \$0 | \$0 | 0% |
| | Total Utilities | \$5,208,660 | \$4,962,458 | (\$246,202) | -5% |
| | | | | • | |
| J. | Business Expenses: | | | | |
| 1 | Accounting Fees | \$513,434 | \$746,696 | \$233,262 | 45% |
| 2 | Legal Fees | \$1,395,694 | \$1,972,751 | \$577,057 | 41% |
| 3 | Consulting Fees | \$2,095,169 | \$3,424,587 | \$1,329,418 | 63% |
| 4 | Dues and Membership | \$493,020 | \$397,895 | (\$95,125) | -19% |
| 5 | Equipment Leases | \$1,975,134 | \$2,068,236 | \$93,102 | 5% |
| 6 | Building Leases | \$2,433,113 | \$2,363,426 | (\$69,687) | -3% |
| 7 | Repairs and Maintenance | \$9,551,351 | \$10,335,192 | \$783,841 | 8% |
| 8 | Insurance | \$1,025,151 | \$1,021,372 | (\$3,779) | 0% |
| 9 | Travel | \$332,826 | \$327,728 | (\$5,098) | -2% |
| 10 | Conferences | \$100,748 | \$4,847 | (\$95,901) | -95% |

FISCAL YEAR 2014

REPORT 175 - HOSPITAL OPERATING EXPENSES BY EXPENSE CATEGORY AND DEPARTMENT

| (1) | (2) | (3) | (4) | (5) | (6) |
|----------------|--|----------------------------|----------------------------|----------------------------|-------------|
| | | FY 2013 | FY 2014 | AMOUNT | % |
| INE | DESCRIPTION | <u>ACTUAL</u> | ACTUAL | DIFFERENCE | DIFFERENCE |
| 11 | Property Tax | \$141,228 | \$85,101 | (\$56,127) | -40% |
| 12 | General Supplies | \$2,026,505 | \$1,685,365 | (\$341,140) | -17% |
| 13 | Licenses and Subscriptions | \$497,884 | \$515,124 | \$17,240 | 3% |
| 14 | Postage and Shipping | \$208,429 | \$198,776 | (\$9,653) | -5% |
| 15 | Advertising | \$1,261,127 | \$1,228,879 | (\$32,248) | -3% |
| 16 | Corporate parent/system fees | \$0 | \$0 | \$0 | 0% |
| 17 | Computer Software | \$403,431 | \$374,395 | (\$29,036) | -7% |
| 18 | Computer hardware & small equipment | \$139,528 | \$94,323 | (\$45,205) | -32% |
| 19 | Dietary / Food Services | \$2,194,913 | \$2,091,455 | (\$103,458) | -5% |
| 20 | Lab Fees / Red Cross charges | \$1,205,185 | \$1,143,749 | (\$61,436) | -5% |
| 21 | Billing & Collection / Bank Fees | \$374,348 | \$538,059 | \$163,711 | 44% |
| 22 | Recruiting / Employee Education & Recognition | \$837,033 | \$517,699 | (\$319,334) | -38% |
| 23 | Laundry / Linen | \$24,729 | \$47,630 | \$22,901 | 93% |
| 24 | Professional / Physician Fees | \$7,207,364 | \$5,868,901 | (\$1,338,463) | -19% |
| 25 | Waste disposal | \$0 | \$0 | \$0 | 0% |
| 26 | Purchased Services - Medical | \$6,196,040 | \$15,978,684 | \$9,782,644 | 158% |
| 27 | Purchased Services - Non Medical | \$8,181,828 | \$11,895,602 | \$3,713,774 | 45% |
| 28 | Other Business Expenses | \$618,749 | \$608,002 | (\$10,747) | -2% |
| | Total Business Expenses | \$51,433,961 | \$65,534,474 | \$14,100,513 | 27% |
| | | | | | |
| K. | Other Operating Expense: | | | | |
| 1 | Miscellaneous Other Operating Expenses | \$529,467 | \$694,410 | \$164,943 | 31% |
| | 7.10 11 5 4115 01 1 1 | * | *** ** * *** *** | 400 500 045 | 400 |
| | Total Operating Expenses - All Expense Categories* | \$312,019,235 | \$348,525,480 | \$36,506,245 | 12% |
| II. | OPERATING EXPENSE BY DEPARTMENT | | | | |
| A. | General Services: | | | | |
| 1 | General Administration | \$18,821,949 | \$22,278,004 | \$3,456,055 | 18% |
| 2 | General Accounting | \$1,759,385 | \$2,357,845 | \$598,460 | 34% |
| 3 | Patient Billing & Collection | \$4,338,367 | \$5,513,327 | \$1,174,960 | 27% |
| 4 | Admitting / Registration Office | \$5,482,095 | \$6,679,269 | \$1,197,174 | 22% |
| 5 | Data Processing | \$11,611,264 | \$9,845,104 | (\$1,766,160) | -15% |
| 6 | Communications | \$351,552 | \$366,347 | \$14,795 | 4% |
| 7 | Personnel Public Polations | \$45,663,446 | \$53,979,813 | \$8,316,367 | 18% |
| <u>8</u> 9 | Public Relations | \$672,571 | \$755,967 | \$83,396 | 12% -14% |
| 10 | Purchasing Dietary and Cafeteria | \$1,890,929 \$5,106,816 | \$1,624,797 \$4,907,800 | (\$266,132) (\$199.016) | -14% |
| 11 | Housekeeping | \$4,084,170 | \$4,184,889 | \$100,719 | 29 |
| 12 | Laundry & Linen | \$0 | \$0 | \$100,719 | 0% |
| 13 | Operation of Plant | \$4,347,617 | \$3,803,595 | (\$544,022) | -13% |
| 14 | Security | \$1,764,677 | \$2,241,726 | \$477,049 | 27% |
| 15 | Repairs and Maintenance | \$4,575,080 | \$5,918,384 | \$1,343,304 | 29% |
| 16 | Central Sterile Supply | \$1,883,217 | \$1,883,816 | \$599 | 0% |
| 17 | Pharmacy Department | \$15,030,587 | \$26,537,072 | \$11,506,485 | 77% |
| 18 | Other General Services | \$5,462,137 | \$6,032,372 | \$570,235 | 10% |
| | Total General Services | \$132,845,859 | \$158,910,127 | \$26,064,268 | 20% |
| В. | Professional Services: | | | | |
| <u>в.</u> 1 | Medical Care Administration | \$569,776 | \$475,124 | (\$94,652) | -17% |
| 2 | Residency Program | \$116,472 | \$116,472 | \$0 | 0% |
| 3 | Nursing Services Administration | \$2,394,989 | \$2,363,742 | (\$31,247) | -1% |
| 4 | Medical Records | \$4,402,413 | \$4,782,214 | \$379,801 | 9% |
| 5 | Social Service | \$3,014,048 | \$2,673,264 | (\$340,784) | -11% |
| 6 | Other Professional Services | \$4,821,601 | \$4,773,424 | (\$48,177) | -1% |
| | Total Professional Services | \$15,319,299 | \$15,184,240 | (\$135,059) | -1% |
| | | ,, | , , | (, ,,,,,,,,, | - // |
| C. | Special Services: | | | | |
| | | | | | |

LAWRENCE AND MEMORIAL HOSPITAL

TWELVE MONTHS ACTUAL FILING

FISCAL YEAR 2014

REPORT 175 - HOSPITAL OPERATING EXPENSES BY EXPENSE CATEGORY AND DEPARTMENT

| (1) | (2) | (3) | (4) | (5) | (6) |
|--------------|---|------------------------------------|-------------------------------------|--------------------------|-------------|
| | | FY 2013 | FY 2014 | AMOUNT | % |
| LINE | DESCRIPTION | ACTUAL | <u>ACTUAL</u> | DIFFERENCE | DIFFERENCE |
| 1 | Operating Room | \$19,679,748 | \$22,619,858 | \$2,940,110 | 15% |
| 2 | Recovery Room | \$1,076,475 | \$1,276,538 | \$200,063 | 19% |
| 3 | Anesthesiology | \$573,154 | \$495,304 | (\$77,850) | -14% |
| 4 | Delivery Room | \$123,781 | \$110,558 | (\$13,223) | -11% |
| 5 | Diagnostic Radiology | \$3,838,578 | \$4,112,649 | \$274,071 | 7% |
| 6 | Diagnostic Ultrasound | \$2,927,683 | \$3,605,420 | \$677,737 | 23% |
| 7 | Radiation Therapy | \$2,644,702 | \$2,706,468 | \$61,766 | 2% |
| 8 | Radioisotopes | \$1,493,046 | \$1,799,336 | \$306,290 | 21% |
| 9 | CT Scan | \$2,104,100 | \$2,434,533 | \$330,433 | 16% |
| 10 | Laboratory | \$16,404,421 | \$15,937,194 | (\$467,227) | -3% |
| 11 | Blood Storing/Processing | \$0 | \$0 | \$0 | 0% |
| 12 | Cardiology | \$1,705,181 | \$1,722,750 | \$17,569 | 1% |
| 13 | Electrocardiology | \$1,187 | \$661 | (\$526) | -44% |
| 14 | Electroencephalography | \$268,304 | \$266,106 | (\$2,198) | -1% |
| 15 | Occupational Therapy | \$1,863,236 | \$1,815,779 | (\$47,457) | -3% |
| 16 17 | Speech Pathology Audiology | \$850,838 \$712,487 | \$844,200 \$718,986 | (\$6,638) \$6,499 | -1% 1% |
| 18 | Respiratory Therapy | \$2,828,481 | \$2,913,142 | \$6,499 \$84,661 | 3% |
| 19 | Pulmonary Function | \$2,020,401 | \$315 | \$313 | 15650% |
| 20 | Intravenous Therapy | \$2,223,111 | \$2,418,530 | \$195,419 | 9% |
| 21 | Shock Therapy | \$0 | \$0 | \$0 | 0% |
| 22 | Psychiatry / Psychology Services | \$1,206,173 | \$1,664,378 | \$458,205 | 38% |
| 23 | Renal Dialysis | \$556,106 | \$571,366 | \$15,260 | 3% |
| 24 | Emergency Room | \$10,624,996 | \$11,431,003 | \$806,007 | 8% |
| 25 | MRI | \$1,690,261 | \$1,854,886 | \$164,625 | 10% |
| 26 | PET Scan | \$0 | \$0 | \$0 | 0% |
| 27 | PET/CT Scan | \$0 | \$0 | \$0 | 0% |
| 28 | Endoscopy | \$1,303,768 | \$1,001,909 | (\$301,859) | -23% |
| 29 | Sleep Center | \$1,342,039 | \$1,134,357 | (\$207,682) | -15% |
| 30 | Lithotripsy | \$0 | \$0 | \$0 | 0% |
| 31 | Cardiac Catheterization/Rehabilitation | \$4,795,111 | \$5,171,847 | \$376,736 | 8% |
| 32 | Occupational Therapy / Physical Therapy | \$4,276,898 | \$4,019,022 | (\$257,876) | -6% |
| 33 34 | Dental Clinic | \$0 | \$0 | \$0 \$587,652 | 0% 7% |
| 34 | Other Special Services Total Special Services | \$7,983,130 \$95,096,997 | \$8,570,782 \$101,217,877 | \$6,120,880 | 6% |
| | Total Special Services | \$95,090,997 | \$101,217,077 | φ0,120,000 | 070 |
| D. | Routine Services: | | | | |
| 1 | Medical & Surgical Units | \$21,521,269 | \$22,883,586 | \$1,362,317 | 6% |
| 2 | Intensive Care Unit | \$3,027,115 | \$3,256,042 | \$228,927 | 8% |
| 3 | Coronary Care Unit | \$3,168,467 | \$3,525,891 | \$357,424 | 11% |
| 4 | Psychiatric Unit | \$2,814,601 | \$2,777,800 | (\$36,801) | -1% |
| 5 | Pediatric Unit | \$0 | \$0 | \$0 | 0% |
| 6 | Maternity Unit | \$5,610,847 | \$6,812,166 | \$1,201,319 | 21% |
| 7 | Newborn Nursery Unit | \$0 | \$0 | \$0 | 0% |
| 8 | Neonatal ICU | \$2,204,565 | \$2,269,030 | \$64,465 | 3% |
| 9 | Rehabilitation Unit | \$2,632,034 | \$2,845,858 | \$213,824 (\$217,461) | 8% |
| 10 11 | Ambulatory Surgery Home Care | \$2,226,788 \$0 | \$2,009,327 \$0 | (\$217,461) \$0 | -10% 0% |
| 12 | Outpatient Clinics | \$0 | \$0 \$0 | \$0 \$0 | 0% |
| 13 | Other Routine Services | \$1,535,307 | \$1,194,912 | (\$340,395) | -22% |
| 10 | Total Routine Services | \$44,740,993 | \$47,574,612 | \$2,833,619 | 6% |
| | | | | | |
| E. | Other Departments: | | 4 | | |
| 11 | Miscellaneous Other Departments | \$24,016,087 | \$25,638,624 | \$1,622,537 | 7% |
| | Total Operating Expenses - All Departments* | \$312,019,235 | \$348,525,480 | \$36,506,245 | 12% |
| - | | | | | |
| | *A E. The total operating expenses amount above | must agree with the te | otal operating exp | enses amount on F | Report 150. |
| | | | | | |

| | LAWRENCE A | AND MEMORIAL HOSPITAL | | | | | | |
|-------------|--|-----------------------|---------------|----------------|--|--|--|--|
| | TWELVE MONTHS ACTUAL FILING FISCAL YEAR 2014 REPORT 185 - HOSPITAL FINANCIAL AND STATISTICAL DATA ANALYSIS | | | | | | | |
| | | | | | | | | |
| | | | | | | | | |
| (1) | (2) | (3) | (4) | (5) | | | | |
| | | ACTUAL | ACTUAL | ACTUAL | | | | |
| <u>LINE</u> | DESCRIPTION | FY 2012 | FY 2013 | FY 2014 | | | | |
| Α. | Statement of Operations Summary | | | | | | | |
| 1 | Total Net Patient Revenue | \$323,643,197 | \$298,930,165 | \$318,785,233 | | | | |
| 2 | Other Operating Revenue | 15,883,284 | 23,162,066 | 30,278,971 | | | | |
| 3 | Total Operating Revenue | \$339,526,481 | \$322,092,231 | \$349,064,204 | | | | |
| 4 | Total Operating Expenses | 318,194,716 | 312,019,235 | 348,525,480 | | | | |
| 5 | Income/(Loss) From Operations | \$21,331,765 | \$10,072,996 | \$538,724 | | | | |
| 6 | Total Non-Operating Revenue | 4,584,564 | 6,163,570 | 8,788,601 | | | | |
| 7 | Excess/(Deficiency) of Revenue Over Expenses | \$25,916,329 | \$16,236,566 | \$9,327,325 | | | | |
| В. | Profitability Summary | | | | | | | |
| 1 | Hospital Operating Margin | 6.20% | 3.07% | 0.15% | | | | |
| 2 | Hospital Non Operating Margin | 1.33% | 1.88% | 2.46% | | | | |
| 3 | Hospital Total Margin | 7.53% | 4.95% | 2.61% | | | | |
| 4 | Income/(Loss) From Operations | \$21,331,765 | \$10,072,996 | \$538,724 | | | | |
| 5 | Total Operating Revenue | \$339,526,481 | \$322,092,231 | \$349,064,204 | | | | |
| 6 | Total Non-Operating Revenue | \$4,584,564 | \$6,163,570 | \$8,788,601 | | | | |
| 7 | Total Revenue | \$344,111,045 | \$328,255,801 | \$357,852,805 | | | | |
| 8 | Excess/(Deficiency) of Revenue Over Expenses | \$25,916,329 | \$16,236,566 | \$9,327,325 | | | | |
| C. | Net Assets Summary | | | | | | | |
| 1 | Hospital Unrestricted Net Assets | \$144,038,576 | \$171,018,998 | \$138,729,444 | | | | |
| 2 | Hospital Total Net Assets | \$169,995,622 | \$199,164,500 | \$168,209,447 | | | | |
| 3 | Hospital Change in Total Net Assets | \$4,214,948 | \$29,168,878 | (\$30,955,053) | | | | |
| 4 | Hospital Change in Total Net Assets % | 102.5% | 17.2% | -15.5% | | | | |
| | | | | | | | | |

| | LAWRENCE | AND MEMORIAL HOSPITAL | | | | | | |
|-------------|--|-----------------------|---------------|---------------|--|--|--|--|
| | TWELVE MONTHS ACTUAL FILING FISCAL YEAR 2014 REPORT 185 - HOSPITAL FINANCIAL AND STATISTICAL DATA ANALYSIS | | | | | | | |
| | | | | | | | | |
| | | | | | | | | |
| (1) | (2) | (3) | (4) | (5) | | | | |
| | | ACTUAL | ACTUAL | ACTUAL | | | | |
| <u>LINE</u> | DESCRIPTION | FY 2012 | FY 2013 | FY 2014 | | | | |
| D. | Cost Data Summary | | | | | | | |
| 1 | Ratio of Cost to Charges | 0.45 | 0.43 | 0.43 | | | | |
| 2 | Total Operating Expenses | \$318,194,716 | \$312,019,235 | \$348,525,480 | | | | |
| 3 | Total Gross Revenue | \$691,987,197 | \$709,327,864 | \$788,136,573 | | | | |
| 4 | Total Other Operating Revenue | \$15,433,709 | \$22,653,789 | \$29,607,174 | | | | |
| 5 | Private Payment to Cost Ratio | 1.41 | 1.47 | 1.44 | | | | |
| 6 | Total Non-Government Payments | \$157,013,123 | \$153,692,715 | \$162,923,359 | | | | |
| 7 | Total Uninsured Payments | \$0 | \$0 | \$0 | | | | |
| 8 | Total Non-Government Charges | \$258,358,882 | \$257,213,323 | \$277,266,300 | | | | |
| 9 | Total Uninsured Charges | \$11,113,975 | \$12,102,791 | \$11,401,198 | | | | |
| 10 | Medicare Payment to Cost Ratio | 0.85 | 0.82 | 0.80 | | | | |
| 11 | Total Medicare Payments | \$107,064,062 | \$102,576,018 | \$116,101,572 | | | | |
| 12 | Total Medicare Charges | \$280,622,072 | \$293,561,905 | \$338,864,533 | | | | |
| 13 | Medicaid Payment to Cost Ratio | 0.67 | 0.68 | 0.60 | | | | |
| 14 | Total Medicaid Payments | \$35,000,127 | \$35,393,428 | \$34,584,718 | | | | |
| 15 | Total Medicaid Charges | \$115,521,054 | \$121,256,092 | \$134,729,323 | | | | |
| 16 | Uncompensated Care Cost | \$6,638,637 | \$6,701,686 | \$7,521,803 | | | | |
| 17 | Charity Care | \$2,828,618 | \$3,684,045 | \$2,681,674 | | | | |
| 18 | Bad Debts | \$11,930,618 | \$12,037,777 | \$14,966,698 | | | | |
| 19 | Total Uncompensated Care | \$14,759,236 | \$15,721,822 | \$17,648,372 | | | | |
| 20 | Uncompensated Care % of Total Expenses | 2.1% | 2.1% | 2.2% | | | | |

| | LAWRENCE AND MEMORIAL HOSPITAL | | | | | | | |
|-------------|---|-------------------------------|-------------------------------|-------------------------------|--|--|--|--|
| | TWELVE MONTHS ACTUAL FILING | | | | | | | |
| | FISCA | L YEAR 2014 | | | | | | |
| | REPORT 185 - HOSPITAL FINANCIAL AND STATISTICAL DATA ANALYSIS | | | | | | | |
| (1) | (2) | (3) | (4) | (5) | | | | |
| | | ACTUAL | ACTUAL | ACTUAL | | | | |
| <u>LINE</u> | DESCRIPTION | FY 2012 | FY 2013 | FY 2014 | | | | |
| 21 | Total Operating Expenses | \$318,194,716 | \$312,019,235 | \$348,525,480 | | | | |
| E. | Liquidity Measures Summary | | | | | | | |
| 1 | Current Ratio | 4 | 4 | 3 | | | | |
| 2 | Total Current Assets | \$206,704,027 | \$193,504,592 | \$188,452,894 | | | | |
| 3 | Total Current Liabilities | \$50,923,369 | \$49,256,071 | \$55,211,484 | | | | |
| 4 | Days Cash on Hand | 185 | 164 | 152 | | | | |
| 5 | Cash and Cash Equivalents | \$13,568,654 | \$301,175 | \$6,917,676 | | | | |
| 6 | Short Term Investments | 138,433,638 | 130,950,161 | 128,450,331 | | | | |
| 7 | Total Cash and Short Term Investments | \$152,002,292 | \$131,251,336 | \$135,368,007 | | | | |
| 8 | Total Operating Expenses | \$318,194,716 | \$312,019,235 | \$348,525,480 | | | | |
| 9 | Depreciation Expense | \$18,825,589 | \$20,641,159 | \$22,635,125 | | | | |
| 10 | Operating Expenses less Depreciation Expense | \$299,369,127 | \$291,378,076 | \$325,890,355 | | | | |
| 11 | Days Revenue in Patient Accounts Receivable | 26 | 37 | 36 | | | | |
| 12 | Net Patient Accounts Receivable | \$28,719,548 | \$33,778,305 | \$36,289,187 | | | | |
| 13 | Due From Third Party Payers | \$0 | \$0 | \$0 | | | | |
| 14 | Due To Third Party Payers | \$5,409,556 | \$3,826,094 | \$5,165,225 | | | | |
| 4.5 | Total Net Patient Accounts Receivable and Third Party Payer | ¢22.200.000 | \$20.050.044 | ¢24.400.000 | | | | |
| 15 16 | Activity Total Net Patient Revenue | \$23,309,992 \$323,643,197 | \$29,952,211 \$298,930,165 | \$31,123,962 \$318,785,233 | | | | |
| 17 | Average Payment Period | 62 | 62 | 62 | | | | |
| 18 | Total Current Liabilities | \$50,923,369 | \$49,256,071 | \$55,211,484 | | | | |
| 19 | Total Operating Expenses | \$318,194,716 | \$312,019,235 | \$348,525,480 | | | | |
| 20 | Depreciation Expense | \$18,825,589 | \$20,641,159 | \$22,635,125 | | | | |

| | LAWRENCE AND I | MEMORIAL HOSPITAL | | | | | | |
|-------------|--|-------------------|-----------------------|---------------|--|--|--|--|
| | TWELVE MONTHS ACTUAL FILING FISCAL YEAR 2014 REPORT 185 - HOSPITAL FINANCIAL AND STATISTICAL DATA ANALYSIS | | | | | | | |
| | | | | | | | | |
| | | | | | | | | |
| (1) | (2) | (3) | (4) | (5) | | | | |
| | | ACTUAL | ACTUAL | ACTUAL | | | | |
| <u>LINE</u> | DESCRIPTION | FY 2012 | FY 2013 | FY 2014 | | | | |
| | | | | | | | | |
| 21 | Total Operating Expenses less Depreciation Expense | \$299,369,127 | \$291,378,076 | \$325,890,355 | | | | |
| F. | Solvency Measures Summary | | | | | | | |
| 1 | Equity Financing Ratio | 46.0 | 50.4 | 42.5 | | | | |
| 2 | Total Net Assets | \$169,995,622 | \$199,164,500 | \$168,209,447 | | | | |
| 3 | Total Assets | \$369,610,416 | \$394,944,216 \$395,8 | | | | | |
| 4 | Cash Flow to Total Debt Ratio | 34.3 | 27.2 | 19.5 | | | | |
| 5 | Excess/(Deficiency) of Revenues Over Expenses | \$25,916,329 | \$16,236,566 | \$9,327,325 | | | | |
| 6 | Depreciation Expense | \$18,825,589 | \$20,641,159 | \$22,635,125 | | | | |
| 7 | Excess of Revenues Over Expenses and Depreciation Expense | \$44,741,918 | \$36,877,725 | \$31,962,450 | | | | |
| 8 | Total Current Liabilities | \$50,923,369 | \$49,256,071 | \$55,211,484 | | | | |
| 9 | Total Long Term Debt | \$79,507,217 | \$86,439,477 | \$108,587,802 | | | | |
| 10 | Total Current Liabilities and Total Long Term Debt | \$130,430,586 | \$135,695,548 | \$163,799,286 | | | | |
| 11 | Long Term Debt to Capitalization Ratio | 31.9 | 30.3 | 39.2 | | | | |
| 12 | Total Long Term Debt | \$79,507,217 | \$86,439,477 | \$108,587,802 | | | | |
| 13 | Total Net Assets | \$169,995,622 | \$199,164,500 | \$168,209,447 | | | | |
| 14 | Total Long Term Debt and Total Net Assets | \$249,502,839 | \$285,603,977 | \$276,797,249 | | | | |
| 15 | Debt Service Coverage Ratio | 9.0 | 6.9 | 5.3 | | | | |
| 16 | Excess Revenues over Expenses | 25,916,329 | \$16,236,566 | \$9,327,325 | | | | |
| 17 | Interest Expense | 2,315,992 | \$2,705,025 | \$3,542,721 | | | | |
| 18 | Depreciation and Amortization Expense | 18,825,589 | \$20,641,159 | \$22,635,125 | | | | |
| 19 | Principal Payments | 2,915,000 | \$3,060,000 | \$3,210,000 | | | | |
| G. | Other Financial Ratios | | | | | | | |
| | | | | | | | | |

| | LAWRENCE AND I | MEMORIAL HOSPITAL | | | | | | | |
|-------------|---|-------------------|----------------|---------------|--|--|--|--|--|
| | TWELVE MONTHS ACTUAL FILING | | | | | | | | |
| | FISCAL YEAR 2014 | | | | | | | | |
| | REPORT 185 - HOSPITAL FINANCIAL AND STATISTICAL DATA ANALYSIS | | | | | | | | |
| (4) | (0) | (2) | (4) | (E) | | | | | |
| (1) | (2) | (3) ACTUAL | (4) ACTUAL | (5) ACTUAL | | | | | |
| | | | | | | | | | |
| <u>LINE</u> | DESCRIPTION | FY 2012 | <u>FY 2013</u> | FY 2014 | | | | | |
| 20 | Average Age of Plant | 11.9 | 11.9 | 11.7 | | | | | |
| 21 | Accumulated Depreciation | 224,709,996 | 245,331,839 | 265,615,131 | | | | | |
| 22 | Depreciation and Amortization Expense | 18,825,589 | 20,641,159 | 22,635,125 | | | | | |
| Н. | Utilization Measures Summary | | | | | | | | |
| 1 | Patient Days | 70,558 | 67,153 | 66,332 | | | | | |
| 2 | Discharges | 14,932 | 14,649 | 14,150 | | | | | |
| 3 | ALOS | 4.7 | 4.6 | 4.7 | | | | | |
| 4 | Staffed Beds | 256 | 256 | 256 | | | | | |
| - | | 230 | | | | | | | |
| 5 | Available Beds | - | 256 | 256 | | | | | |
| 6 | Licensed Beds | 256 | 308 | 308 | | | | | |
| 7 | Occupancy of Staffed Beds | 75.5% | 71.9% | 71.0% | | | | | |
| 8 | Occupancy of Available Beds | 75.5% | 71.9% | 71.0% | | | | | |
| 9 | Full Time Equivalent Employees | 1,954.8 | 1,921.0 | 1,849.1 | | | | | |
| I. | Hospital Gross Revenue Payer Mix Percentage | | | | | | | | |
| 1 | Non-Government Gross Revenue Payer Mix Percentage | 35.7% | 34.6% | 33.7% | | | | | |
| 2 | Medicare Gross Revenue Payer Mix Percentage | 40.6% | 41.4% | 43.0% | | | | | |
| 3 | Medicaid Gross Revenue Payer Mix Percentage | 16.7% | 17.1% | 17.1% | | | | | |
| 4 | Other Medical Assistance Gross Revenue Payer Mix Percentage | 0.2% | 0.3% | 0.5% | | | | | |
| 5 | Uninsured Gross Revenue Payer Mix Percentage | 1.6% | 1.7% | 1.4% | | | | | |
| 6 | CHAMPUS / TRICARE Gross Revenue Payer Mix Percentage | 5.2% | 5.0% | 4.3% | | | | | |
| 7 | Total Gross Revenue Payer Mix Percentage | 100.0% | 100.0% | 100.0% | | | | | |
| 8 | Non-Government Gross Revenue (Charges) | \$247,244,907 | \$245,110,532 | \$265,865,102 | | | | | |
| 9 | Medicare Gross Revenue (Charges) | \$280,622,072 | \$293,561,905 | \$338,864,533 | | | | | |
| 10 | Medicaid Gross Revenue (Charges) | \$115,521,054 | \$121,256,092 | \$134,729,323 | | | | | |
| 11 | Other Medical Assistance Gross Revenue (Charges) | \$1,520,912 | \$2,077,758 | \$3,609,924 | | | | | |
| 12 | Uninsured Gross Revenue (Charges) | \$11,113,975 | \$12,102,791 | \$11,401,198 | | | | | |
| 13 | CHAMPUS / TRICARE Gross Revenue (Charges) | \$35,964,277 | \$35,218,786 | \$33,666,493 | | | | | |
| 14 | Total Gross Revenue (Charges) | \$691,987,197 | \$709,327,864 | \$788,136,573 | | | | | |
| J. | Hospital Net Revenue Payer Mix Percentage | | | | | | | | |
| 1 | Non-Government Net Revenue Payer Mix Percentage | 50.3% | 50.7% | 50.1% | | | | | |
| 2 | Medicare Net Revenue Payer Mix Percentage | 34.3% | 33.8% | 35.7% | | | | | |

| | LAWRENCE AND M | EMORIAL HOSPITAL | | | | | | |
|------|---|------------------|---------------|---------------------|--|--|--|--|
| | TWELVE MONTHS ACTUAL FILING FISCAL YEAR 2014 | | | | | | | |
| | | | | | | | | |
| | REPORT 185 - HOSPITAL FINANCIAL AND STATISTICAL DATA ANALYSIS | | | | | | | |
| | | | | | | | | |
| (1) | (2) | (3) | (4) | (5) | | | | |
| | | ACTUAL | ACTUAL | ACTUAL | | | | |
| LINE | DESCRIPTION | FY 2012 | FY 2013 | FY 2014 | | | | |
| 3 | Medicaid Net Revenue Payer Mix Percentage | 11.2% | 11.7% | 10.6% | | | | |
| 4 | Other Medical Assistance Net Revenue Payer Mix Percentage | 0.1% | 0.2% | 0.3% | | | | |
| 5 | Uninsured Net Revenue Payer Mix Percentage | | | 0.0% | | | | |
| 6 | CHAMPUS / TRICARE Net Revenue Payer Mix Percentage | - | 3.7% | 3.3% | | | | |
| 7 | Total Net Revenue Payer Mix Percentage | 100.0% | 100.0% | 100.0% | | | | |
| | | | | | | | | |
| 8 | Non-Government Net Revenue (Payments) | \$157,013,123 | \$153,692,715 | \$162,923,359 | | | | |
| 9 | Medicare Net Revenue (Payments) | \$107,064,062 | \$102,576,018 | \$116,101,572 | | | | |
| 10 | Medicaid Net Revenue (Payments) | \$35,000,127 | \$35,393,428 | \$34,584,718 | | | | |
| 11 | Other Medical Assistance Net Revenue (Payments) | \$411,640 | \$545,894 | \$1,023,458 | | | | |
| 12 | Uninsured Net Revenue (Payments) | \$0 | \$0 | \$0 \$10,582,279 | | | | |
| 13 | CHAMPUS / TRICARE Net Revenue Payments) | \$12,551,851 | \$11,154,250 | | | | | |
| 14 | Total Net Revenue (Payments) | \$312,040,803 | \$303,362,305 | \$325,215,386 | | | | |
| K. | <u>Discharges</u> | | | | | | | |
| 1 | Non-Government (Including Self Pay / Uninsured) | 4,075 | 3,952 | 3,795 | | | | |
| 2 | Medicare | 6,829 | 6,658 | 6,362 | | | | |
| 3 | Medical Assistance | 3,059 | 3,096 | 3,138 | | | | |
| 4 | Medicaid | 3,028 | 3,069 | 3,032 | | | | |
| 5 | Other Medical Assistance | 31 | 27 | 106 | | | | |
| 6 | CHAMPUS / TRICARE | 969 | 943 | 855 | | | | |
| 7 | Uninsured (Included In Non-Government) | 69 | 67 | 89 | | | | |
| 8 | Total | 14,932 | 14,649 | 14,150 | | | | |
| L. | Case Mix Index | | | | | | | |
| 1 | Non-Government (Including Self Pay / Uninsured) | 1.14900 | 1.13990 | 1.15850 | | | | |
| 2 | Medicare | 1.40820 | 1.40940 | 1.44560 | | | | |
| 3 | Medical Assistance | 0.99612 | 0.97290 | 1.04852 | | | | |
| 4 | Medicaid | 0.99660 | 0.97390 | 1.05160 | | | | |
| 5 | Other Medical Assistance | 0.94950 | 0.85900 | 0.96050 | | | | |
| 6 | CHAMPUS / TRICARE | 0.89590 | 0.88970 | 0.99040 | | | | |
| 7 | Uninsured (Included In Non-Government) | 1.14870 | 1.02440 | 1.05920 | | | | |
| 8 | Total Case Mix Index | 1.21980 | 1.21099 | 1.25304 | | | | |
| М. | Emergency Department Visits | | | | | | | |
| 1 | Emergency Room - Treated and Admitted | 6,525 | 7,004 | 6,903 | | | | |
| 2 | Emergency Room - Treated and Discharged | 76,140 | 77,556 | 75,467 | | | | |
| 3 | Total Emergency Room Visits | 82,665 | 84,560 | 82,370 | | | | |

| (1) | (2) | (3) | (4) | (5) | (6) |
|------|---|--------------|--------------|-------------|------------|
| | | FY 2013 | FY 2014 | AMOUNT | % |
| LINE | DESCRIPTION | ACTUAL | ACTUAL | DIFFERENCE | DIFFERENCE |
| | | | | | |
| - | MEDICARE MANAGER CARE | | | | |
| I. | MEDICARE MANAGED CARE | | | | |
| Α. | ANTHEM - MEDICARE BLUE CONNECTICUT | | | | |
| 1 | Inpatient Charges | \$829,207 | \$686,409 | (\$142,798) | -17% |
| 2 | Inpatient Payments | \$333,242 | \$238,761 | (\$94,481) | -28% |
| 3 | Outpatient Charges | \$720,869 | \$382,514 | (\$338,355) | -47% |
| 4 | Outpatient Payments | \$184,904 | \$91,458 | (\$93,446) | -51% |
| 5 | Discharges | 39 | 26 | (13) | -33% |
| 6 | Patient Days | 175 | 188 | 13 | 7% |
| 7 | Outpatient Visits (Excludes ED Visits) | 564 | 249 | (315) | -56% |
| 8 | Emergency Department Outpatient Visits | 70 | 36 | (34) | -49% |
| 9 | Emergency Department Inpatient Admissions | 22 | 14 | (8) | -36% |
| | TOTAL INPATIENT & OUTPATIENT CHARGES | \$1,550,076 | \$1,068,923 | (\$481,153) | -31% |
| | TOTAL INPATIENT & OUTPATIENT PAYMENTS | \$518,146 | \$330,219 | (\$187,927) | -36% |
| В. | CIGNA HEALTHCARE | | | | |
| 1 | Inpatient Charges | \$0 | \$0 | \$0 | 0% |
| 2 | Inpatient Payments | \$0 | \$0 | \$0 | 0% |
| 3 | Outpatient Charges | \$0 | \$0 | \$0 | 0% |
| 4 | Outpatient Payments | \$0 | \$0 | \$0 | 0% |
| 5 | Discharges | 0 | 0 | 0 | 0% |
| 6 | Patient Days | 0 | 0 | 0 | 0% |
| 7 | Outpatient Visits (Excludes ED Visits) | 0 | 0 | 0 | 0% |
| 8 | Emergency Department Outpatient Visits | 0 | 0 | 0 | 0% |
| 9 | Emergency Department Inpatient Admissions | 0 | 0 | 0 | 0% |
| | TOTAL INPATIENT & OUTPATIENT CHARGES | \$0 | \$0 | \$0 | 0% |
| | TOTAL INPATIENT & OUTPATIENT PAYMENTS | \$0 | \$0 | \$0 | 0% |
| C. | CONNECTICARE, INC. | | | | |
| 1 | Inpatient Charges | \$5,951,620 | \$8,397,001 | \$2,445,381 | 41% |
| 2 | Inpatient Payments | \$2,537,658 | \$3,602,114 | \$1,064,456 | 42% |
| 3 | Outpatient Charges | \$5,928,739 | \$10,651,532 | \$4,722,793 | 80% |
| 4 | Outpatient Payments | \$1,310,153 | \$2,397,049 | \$1,086,896 | 83% |
| 5 | Discharges | 255 | 297 | 42 | 16% |
| 6 | Patient Days | 1,211 | 1,502 | 291 | 24% |
| 7 | Outpatient Visits (Excludes ED Visits) | 6,412 | 8,274 | 1,862 | 29% |
| 8 | Emergency Department Outpatient Visits | 384 | 536 | 152 | 40% |
| 9 | Emergency Department Inpatient Admissions | 146 | 184 | 38 | 26% |
| | TOTAL INPATIENT & OUTPATIENT CHARGES | \$11,880,359 | \$19,048,533 | \$7,168,174 | 60% |
| | TOTAL INPATIENT & OUTPATIENT PAYMENTS | \$3,847,811 | \$5,999,163 | \$2,151,352 | 56% |

| (1) | (2) | (3) | (4) | (5) | (6) |
|------|---|-----------|-----------|-------------|------------|
| | , , | FY 2013 | FY 2014 | AMÒÚNT | % |
| LINE | DESCRIPTION | ACTUAL | ACTUAL | DIFFERENCE | DIFFERENCE |
| | | | | | |
| D. | HEALTHNET OF CONNECTICUT | | | | |
| 1 | Inpatient Charges | \$0 | \$0 | \$0 | 0% |
| 2 | Inpatient Payments | \$0 | \$0 | \$0 | 0% |
| 3 | Outpatient Charges | \$0 | \$0 | \$0 | 0% |
| 4 | Outpatient Payments | \$0 | \$0 | \$0 | 0% |
| 5 | Discharges | 0 | 0 | 0 | 0% |
| 6 | Patient Days | 0 | 0 | 0 | 0% |
| 7 | Outpatient Visits (Excludes ED Visits) | 0 | 0 | 0 | 0% |
| 8 | Emergency Department Outpatient Visits | 0 | 0 | 0 | 0% |
| 9 | Emergency Department Inpatient Admissions | 0 | 0 | 0 | 0% |
| | TOTAL INPATIENT & OUTPATIENT CHARGES | \$0 | \$0 | \$0 | 0% |
| | TOTAL INPATIENT & OUTPATIENT PAYMENTS | \$0 | \$0 | \$0 | 0% |
| | | | | | |
| E. | OTHER MEDICARE MANAGED CARE | | | | |
| 1 | Inpatient Charges | \$0 | \$0 | \$0 | 0% |
| 2 | Inpatient Payments | \$0 | \$0 | \$0 | 0% |
| 3 | Outpatient Charges | \$0 | \$0 | \$0 | 0% |
| 4 | Outpatient Payments | \$0 | \$0 | \$0 | 0% |
| 5 | Discharges | 0 | 0 | 0 | 0% |
| 6 | Patient Days | 0 | 0 | 0 | 0% |
| 7 | Outpatient Visits (Excludes ED Visits) | 0 | 0 | 0 | 0% |
| 8 | Emergency Department Outpatient Visits | 0 | 0 | 0 | 0% |
| 9 | Emergency Department Inpatient Admissions | 0 | 0 | 0 | 0% |
| | TOTAL INPATIENT & OUTPATIENT CHARGES | \$0 | \$0 | \$0 | 0% |
| | TOTAL INPATIENT & OUTPATIENT PAYMENTS | \$0 | \$0 | \$0 | 0% |
| | OVEODD HEALTH DI ANO INC. MEDICADE ADVINCE | | | | |
| F. | OXFORD HEALTH PLANS, INC - MEDICARE ADVANTAGE | | ФО | (0.1.1.70=) | 2.01 |
| 1 | Inpatient Charges | \$468,537 | \$356,802 | (\$111,735) | -24% |
| 2 | Inpatient Payments | \$128,597 | \$134,613 | \$6,016 | 5% |
| 3 | Outpatient Charges | \$183,889 | \$238,215 | \$54,326 | 30% |
| 4 | Outpatient Payments | \$31,670 | \$35,001 | \$3,331 | 11% |
| 5 | Discharges | 13 | 20 | 7 | 54% |
| 6 | Patient Days | 101 | 82 | (19) | -19% |
| 7 | Outpatient Visits (Excludes ED Visits) | 76 | 63 | (13) | -17% |
| 8 | Emergency Department Outpatient Visits | 59 | 71 | 12 | 20% |
| 9 | Emergency Department Inpatient Admissions | 8 | 16 | 8 | 100% |
| | TOTAL INPATIENT & OUTPATIENT CHARGES | \$652,426 | \$595,017 | (\$57,409) | -9% |
| | TOTAL INPATIENT & OUTPATIENT PAYMENTS | \$160,267 | \$169,614 | \$9,347 | 6% |

| (1) | (2) | (3) | (4) | (5) | (6) |
|----------------|---|--------------|--------------|-------------|------------|
| | , | FY 2013 | FY 2014 | AMÒÚNT | % |
| LINE | DESCRIPTION | ACTUAL | ACTUAL | DIFFERENCE | DIFFERENCE |
| | | | | | |
| G. | UNITED HEALTHCARE INSURANCE COMPANY | | | | |
| 1 | Inpatient Charges | \$12,288,848 | \$12,514,016 | \$225,168 | 2% |
| 2 | Inpatient Payments | \$4,842,451 | \$4,899,079 | \$56,628 | 1% |
| 3 | Outpatient Charges | \$13,977,102 | \$16,598,987 | \$2,621,885 | 19% |
| 4 | Outpatient Payments | \$3,095,014 | \$3,872,266 | \$777,252 | 25% |
| 5 | Discharges | 495 | 457 | (38) | -8% |
| 6 | Patient Days | 2,525 | 2,226 | (299) | -12% |
| 7 | Outpatient Visits (Excludes ED Visits) | 12,692 | 13,227 | 535 | 4% |
| 8 | Emergency Department Outpatient Visits | 984 | 1,024 | 40 | 4% |
| 9 | Emergency Department Inpatient Admissions | 310 | 271 | (39) | -13% |
| | TOTAL INPATIENT & OUTPATIENT CHARGES | \$26,265,950 | \$29,113,003 | \$2,847,053 | 11% |
| | TOTAL INPATIENT & OUTPATIENT PAYMENTS | \$7,937,465 | \$8,771,345 | \$833,880 | 11% |
| Н. | WELLCARE OF CONNECTICUT | | | | |
| <u>п.</u> 1 | Inpatient Charges | \$0 | \$0 | \$0 | 0% |
| | Inpatient Charges Inpatient Payments | \$0 | \$0 \$0 | \$0 \$0 | 0% |
| 3 | Outpatient Charges | \$0 | \$0 \$0 | \$0 \$0 | 0% |
| <u>3</u> | Outpatient Charges Outpatient Payments | \$0 | \$0 \$0 | \$0 \$0 | 0% |
| | Discharges | 0 | φ <u>υ</u> | φ0 0 | 0% |
| 6 | Patient Days | 0 | 0 | 0 | 0% |
| 7 | Outpatient Visits (Excludes ED Visits) | 0 | 0 | 0 | 0% |
| 8 | Emergency Department Outpatient Visits | 0 | 0 | 0 | 0% |
| 9 | Emergency Department Outpatient Visits Emergency Department Inpatient Admissions | 0 | 0 | 0 | 0% |
| 9 | TOTAL INPATIENT & OUTPATIENT CHARGES | \$0 | \$ 0 | \$ 0 | 0% |
| | TOTAL INPATIENT & OUTPATIENT CHARGES TOTAL INPATIENT & OUTPATIENT PAYMENTS | \$0 | \$0 \$0 | \$0 \$0 | 0% |
| | TOTAL INI ATIENT & GOTT ATIENT T ATIMENTO | Ψ0 | ΨΟ | Ψ | 070 |
| I. | AETNA | | | | |
| 1 | Inpatient Charges | \$814,175 | \$779,017 | (\$35,158) | -4% |
| 2 | Inpatient Payments | \$313,350 | \$319,308 | \$5,958 | 2% |
| 3 | Outpatient Charges | \$674,936 | \$1,105,429 | \$430,493 | 64% |
| 4 | Outpatient Payments | \$159,696 | \$292,206 | \$132,510 | 83% |
| 5 | Discharges | 30 | 33 | 3 | 10% |
| 6 | Patient Days | 187 | 198 | 11 | 6% |
| 7 | Outpatient Visits (Excludes ED Visits) | 612 | 734 | 122 | 20% |
| 8 | Emergency Department Outpatient Visits | 76 | 67 | (9) | -12% |
| 9 | Emergency Department Inpatient Admissions | 23 | 24 | 1 | 4% |
| | TOTAL INPATIENT & OUTPATIENT CHARGES | \$1,489,111 | \$1,884,446 | \$395,335 | 27% |
| | TOTAL INPATIENT & OUTPATIENT PAYMENTS | \$473,046 | \$611,514 | \$138,468 | 29% |

| (1) | (2) | (3) | (4) | (5) | (6) |
|---------------|--|-----------------------|-----------------------|---------------------------|--------------|
| | | FY 2013 | FY 2014 | AMÒÚNT | % |
| LINE | DESCRIPTION | ACTUAL | ACTUAL | DIFFERENCE | DIFFERENCE |
| | | | | | |
| J. | HUMANA | | | | |
| 1 | Inpatient Charges | \$116,453 | \$66,242 | (\$50,211) | -43% |
| 2 | Inpatient Payments | \$36,224 | \$26,812 | (\$9,412) | -26% |
| 3 | Outpatient Charges | \$105,003 | \$54,116 | (\$50,887) | -48% |
| 4 | Outpatient Payments | \$16,961 | \$11,160 | (\$5,801) | -34% |
| 5 | Discharges | 5 | 4 | (1) | -20% |
| 6 | Patient Days | 14 | 11 | (3) | -21% |
| 7 | Outpatient Visits (Excludes ED Visits) | 29 | 59 | 30 | 103% |
| 8 | Emergency Department Outpatient Visits | 27 | 9 | (18) | -67% |
| 9 | Emergency Department Inpatient Admissions | 4 | 4 | 0 | 0% |
| | TOTAL INPATIENT & OUTPATIENT CHARGES | \$221,456 | \$120,358 | (\$101,098) | -46% |
| | TOTAL INPATIENT & OUTPATIENT PAYMENTS | \$53,185 | \$37,972 | (\$15,213) | -29% |
| K. | SECURE HORIZONS | | | | |
| | | \$157,821 | \$48,902 | (\$108,919) | -69% |
| 1 2 | Inpatient Charges Inpatient Payments | \$64,588 | \$26,962 | (\$37,626) | -69% -58% |
| | | | | | -58% -66% |
| 3 | Outpatient Charges Outpatient Payments | \$213,335 \$45,746 | \$72,619 | (\$140,716) (\$34,628) | -66% -76% |
| <u>4</u> 5 | Discharges | 7 | \$11,118 | (4) | -76% -57% |
| 6 | Patient Days | 32 | <u>3</u> | (23) | -57% -72% |
| <u>6</u> | Outpatient Visits (Excludes ED Visits) | 160 | <u>9</u> 58 | (23) | -72% -64% |
| | | 28 | | | |
| <u>8</u> 9 | Emergency Department Outpatient Visits | 28 | 8 2 | (20) | -71% -60% |
| 9 | Emergency Department Inpatient Admissions TOTAL INPATIENT & OUTPATIENT CHARGES | \$371,156 | | | -60% -67% |
| | TOTAL INPATIENT & OUTPATIENT CHARGES TOTAL INPATIENT & OUTPATIENT PAYMENTS | \$110,334 | \$121,521 \$38,080 | (\$249,635) (\$72,254) | -67% -65% |
| | TOTAL INFATIENT & OUTFATIENT FATMENTS | \$110,334 | \$30,000 | (\$12,234) | -03 /0 |
| L. | UNICARE LIFE & HEALTH INSURANCE | | | | |
| 1 | Inpatient Charges | \$0 | \$0 | \$0 | 0% |
| 2 | Inpatient Payments | \$0 | \$0 | \$0 | 0% |
| 3 | Outpatient Charges | \$0 | \$0 | \$0 | 0% |
| 4 | Outpatient Payments | \$0 | \$0 | \$0 | 0% |
| 5 | Discharges | 0 | 0 | 0 | 0% |
| 6 | Patient Days | 0 | 0 | 0 | 0% |
| 7 | Outpatient Visits (Excludes ED Visits) | 0 | 0 | 0 | 0% |
| 8 | Emergency Department Outpatient Visits | 0 | 0 | 0 | 0% |
| 9 | Emergency Department Inpatient Admissions | 0 | 0 | 0 | 0% |
| | TOTAL INPATIENT & OUTPATIENT CHARGES | \$0 | \$0 | \$0 | 0% |
| | TOTAL INPATIENT & OUTPATIENT PAYMENTS | \$0 | \$0 | \$0 | 0% |
| | | | | | |

REPORT 200 - HOSPITAL MEDICARE MANAGED CARE ACTIVITY

| (1) | (2) | (3) | (4) | (5) | (6) |
|--------|--|-----------------------------|--------------|-------------|------------|
| | | FY 2013 | FY 2014 | AMÒÚNT | % |
| LINE | DESCRIPTION | ACTUAL | ACTUAL | DIFFERENCE | DIFFERENCE |
| | | | | | 1 |
| M. | UNIVERSAL AMERICAN | | | | |
| 1 | Inpatient Charges | \$0 | \$0 | \$0 | 0% |
| 2 | Inpatient Payments | \$0 | \$0 | \$0 | 0% |
| 3 | Outpatient Charges | \$0 | \$0 | \$0 | 0% |
| 4 | Outpatient Payments | \$0 | \$0 | \$0 | 0% |
| 5 | Discharges Patient Days | 0 | 0 | 0 | 0% 0% |
| 6 7 | Outpatient Visits (Excludes ED Visits) | 0 | 0 | 0 | 0% |
| 8 | Emergency Department Outpatient Visits | 0 | 0 | 0 | 0% |
| 9 | Emergency Department Unpatient Visits Emergency Department Inpatient Admissions | 0 | 0 | 0 | 0% |
| 9 | TOTAL INPATIENT & OUTPATIENT CHARGES | \$0 | \$0 | \$ 0 | 0% |
| | TOTAL INPATIENT & OUTPATIENT PAYMENTS | \$0 | \$0 \$0 | \$0 | 0% |
| | 101/12 INI / MIENT & COTT / MIENT I / MIENTO | • | Ψ0 | Ψ | 070 |
| N. | EVERCARE | | | | |
| 1 | Inpatient Charges | \$0 | \$0 | \$0 | 0% |
| 2 | Inpatient Payments | \$0 | \$0 | \$0 | 0% |
| 3 | Outpatient Charges | \$0 | \$0 | \$0 | 0% |
| 4 | Outpatient Payments | \$0 | \$0 | \$0 | 0% |
| 5 | Discharges | 0 | 0 | 0 | 0% |
| 6 | Patient Days | 0 | 0 | 0 | 0% |
| 7 | Outpatient Visits (Excludes ED Visits) | 0 | 0 | 0 | 0% |
| 8 | Emergency Department Outpatient Visits | 0 | 0 | 0 | 0% |
| 9 | Emergency Department Inpatient Admissions | 0 | 0 | 0 | 0% |
| | TOTAL INPATIENT & OUTPATIENT CHARGES | \$0 | \$0 | \$0 | 0% |
| | TOTAL INPATIENT & OUTPATIENT PAYMENTS | \$0 | \$0 | \$0 | 0% |
| | | | | | |
| II. | TOTAL MEDICARE MANAGED CARE | | | | T |
| | TOTAL INPATIENT CHARGES | \$20 G2G GG4 | \$22,848,389 | \$2,221,728 | 440/ |
| | TOTAL INPATIENT CHARGES TOTAL INPATIENT PAYMENTS | \$20,626,661 \$8,256,110 | \$9,247,649 | \$991,539 | 11% 12% |
| | TOTAL INPATIENT PATMENTS TOTAL OUTPATIENT CHARGES | \$21,803,873 | \$29,103,412 | \$7,299,539 | 33% |
| | TOTAL OUTPATIENT PAYMENTS | \$4,844,144 | \$6,710,258 | \$1,866,114 | 39% |
| | TOTAL DISCHARGES | 844 | 840 | (4) | 0% |
| | TOTAL PATIENT DAYS | 4,245 | 4,216 | (29) | -1% |
| | | 7,2-10 | 4,210 | (20) | 170 |
| | TOTAL OUTPATIENT VISITS (EXCLUDES ED VISITS) | 20,545 | 22,664 | 2,119 | 10% |
| | TOTAL EMERGENCY DEPARTMENT OUTPATIENT | | , | , 15 | |
| | VISITS | 1,628 | 1,751 | 123 | 8% |
| | TOTAL EMERGENCY DEPARTMENT INPATIENT | | • | | |
| | ADMISSIONS | 518 | 515 | (3) | -1% |
| | TOTAL INPATIENT & OUTPATIENT CHARGES | \$42,430,534 | \$51,951,801 | \$9,521,267 | 22% |
| | TOTAL INPATIENT & OUTPATIENT PAYMENTS | \$13,100,254 | \$15,957,907 | \$2,857,653 | 22% |

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| (1) | (2) | (3) | (4) | (5) | (6) |
|-----|---|---------|---------|------------|--------------|
| | · · | FY 2013 | FY 2014 | AMOUNT | ` ' |
| | | ACTUAL | ACTUAL | DIFFERENCE | % DIFFERENCE |
| | | | | | |
| | | | | | |
| I. | MEDICAID MANAGED CARE | | | | |
| | | | | | |
| | ANTHEM BLUE CROSS AND BLUE SHIELD OF | | | | |
| Α. | CONNECTICUT | | | | |
| 1 | Inpatient Charges | \$0 | \$0 | \$0 | 0% |
| 2 | Inpatient Payments | \$0 | \$0 | \$0 | 0% |
| 3 | Outpatient Charges | \$0 | \$0 | \$0 | 0% |
| 4 | Outpatient Payments | \$0 | \$0 | \$0 | 0% |
| 5 | Discharges | 0 | 0 | 0 | 0% |
| 6 | Patient Days | 0 | 0 | 0 | 0% |
| 7 | Outpatient Visits (Excludes ED Visits) | 0 | 0 | 0 | 0% |
| 8 | Emergency Department Outpatient Visits | 0 | 0 | 0 | 0% |
| 9 | Emergency Department Inpatient Admissions | 0 | 0 | 0 | 0% |
| | TOTAL INPATIENT & OUTPATIENT CHARGES | \$0 | \$0 | \$0 | 0% |
| | TOTAL INPATIENT & OUTPATIENT PAYMENTS | \$0 | \$0 | \$0 | 0% |
| _ | | | | | |
| В. | COMMUNITY HEALTH NETWORK OF CT | | | | |
| 1 | Inpatient Charges | \$0 | \$0 | \$0 | 0% |
| 2 | Inpatient Payments | \$0 | \$0 | \$0 | 0% |
| 3 | Outpatient Charges | \$0 | \$0 | \$0 | 0% |
| 4 | Outpatient Payments | \$0 | \$0 | \$0 | 0% |
| 5 | Discharges | 0 | 0 | 0 | 0% |
| 6 | Patient Days | 0 | 0 | 0 | 0% |
| 7 | Outpatient Visits (Excludes ED Visits) | 0 | 0 | 0 | 0% |
| 8 | Emergency Department Outpatient Visits | 0 | 0 | 0 | 0% |
| 9 | Emergency Department Inpatient Admissions | 0 | 0 | 0 | 0% |
| | TOTAL INPATIENT & OUTPATIENT CHARGES | \$0 | \$0 | \$0 | 0% |
| | TOTAL INPATIENT & OUTPATIENT PAYMENTS | \$0 | \$0 | \$0 | 0% |
| _ | | | | | |
| C. | HEALTHNET OF THE NORTHEAST, INC. | | | | |
| 1 | Inpatient Charges | \$0 | \$0 | \$0 | 0% |
| 2 | Inpatient Payments | \$0 | \$0 | \$0 | 0% |
| 3 | Outpatient Charges | \$0 | \$0 | \$0 | 0% |
| 4 | Outpatient Payments | \$0 | \$0 | \$0 | 0% |
| 5 | Discharges | 0 | 0 | 0 | 0% |
| 6 | Patient Days | 0 | 0 | 0 | 0% |
| 7 | Outpatient Visits (Excludes ED Visits) | 0 | 0 | 0 | 0% |
| 8 | Emergency Department Outpatient Visits | 0 | 0 | 0 | 0% |
| 9 | Emergency Department Inpatient Admissions | 0 | 0 | 0 | 0% |
| | TOTAL INPATIENT & OUTPATIENT CHARGES | \$0 | \$0 | \$0 | 0% |
| | TOTAL INPATIENT & OUTPATIENT PAYMENTS | \$0 | \$0 | \$0 | 0% |

| (1) | (2) | (3) | (4) | (5) | (6) |
|-----|---|---------|---------|------------|--------------|
| \., | (-/ | FY 2013 | FY 2014 | AMOUNT | (0) |
| | | ACTUAL | ACTUAL | DIFFERENCE | % DIFFERENCE |
| | | | | | |
| | | | | | |
| D. | OTHER MEDICAID MANAGED CARE | | | | |
| 1 | Inpatient Charges | \$0 | \$0 | \$0 | 0% |
| 2 | Inpatient Payments | \$0 | \$0 | \$0 | 0% |
| 3 | Outpatient Charges | \$0 | \$0 | \$0 | 0% |
| 4 | Outpatient Payments | \$0 | \$0 | \$0 | 0% |
| 5 | Discharges | 0 | 0 | 0 | 0% |
| 6 | Patient Days | 0 | 0 | 0 | 0% |
| 7 | Outpatient Visits (Excludes ED Visits) | 0 | 0 | 0 | 0% |
| 8 | Emergency Department Outpatient Visits | 0 | 0 | 0 | 0% |
| 9 | Emergency Department Inpatient Admissions | 0 | 0 | 0 | 0% |
| | TOTAL INPATIENT & OUTPATIENT CHARGES | \$0 | \$0 | \$0 | 0% |
| | TOTAL INPATIENT & OUTPATIENT PAYMENTS | \$0 | \$0 | \$0 | 0% |
| | | | | | |
| E. | WELLCARE OF CONNECTICUT | | | | |
| 1 | Inpatient Charges | \$0 | \$0 | \$0 | 0% |
| 2 | Inpatient Payments | \$0 | \$0 | \$0 | 0% |
| 3 | Outpatient Charges | \$0 | \$0 | \$0 | 0% |
| 4 | Outpatient Payments | \$0 | \$0 | \$0 | 0% |
| 5 | Discharges | 0 | 0 | 0 | 0% |
| 6 | Patient Days | 0 | 0 | 0 | 0% |
| 7 | Outpatient Visits (Excludes ED Visits) | 0 | 0 | 0 | 0% |
| 8 | Emergency Department Outpatient Visits | 0 | 0 | 0 | 0% |
| 9 | Emergency Department Inpatient Admissions | 0 | 0 | 0 | 0% |
| | TOTAL INPATIENT & OUTPATIENT CHARGES | \$0 | \$0 | \$0 | 0% |
| | TOTAL INPATIENT & OUTPATIENT PAYMENTS | \$0 | \$0 | \$0 | 0% |
| | FIRST CHOICE OF CONNECTICUT, PREFERRED | | | | |
| F. | ONE | | | | |
| 1 | Inpatient Charges | \$0 | \$0 | \$0 | 0% |
| 2 | Inpatient Payments | \$0 | \$0 | \$0 | 0% |
| 3 | Outpatient Charges | \$0 | \$0 | \$0 | 0% |
| 4 | Outpatient Payments | \$0 | \$0 | \$0 | 0% |
| 5 | Discharges | 0 | 0 | 0 | 0% |
| 6 | Patient Days | 0 | 0 | 0 | 0% |
| 7 | Outpatient Visits (Excludes ED Visits) | 0 | 0 | 0 | 0% |
| 8 | Emergency Department Outpatient Visits | 0 | 0 | 0 | 0% |

| (1) | (2) | (3) FY 2013 | (4) FY 2014 | (5) AMOUNT | (6) |
|-----------|---|-----------------|-----------------|---------------|------------------|
| | | ACTUAL | ACTUAL | DIFFERENCE | % DIFFERENCE |
| | Francisco Department la patient Administra | 0.1 | 0 | | T 00/ |
| 9 | Emergency Department Inpatient Admissions TOTAL INPATIENT & OUTPATIENT CHARGES | 0 \$0 | 0 \$0 | <u> </u> | 0% 0 % |
| | TOTAL INPATIENT & OUTPATIENT CHARGES TOTAL INPATIENT & OUTPATIENT PAYMENTS | \$0 \$0 | \$0 \$0 | \$0 \$0 | 0% |
| | TOTAL INPATIENT & OUTPATIENT PATMENTS | 20 | \$0 | \$0 | 070 |
| G. | UNITED HEALTHCARE | | | | |
| 1 | Inpatient Charges | \$0 | \$0 | \$0 | 0% |
| 2 | Inpatient Payments | \$0 | \$0 | \$0 | 0% |
| 3 | Outpatient Charges | \$0 | \$0 | \$0 | 0% |
| 4 | Outpatient Payments | \$0 | \$0 | \$0 | 0% |
| 5 | Discharges | 0 | 0 | 0 | 0% |
| 6 | Patient Days | 0 | 0 | 0 | 0% |
| 7 | Outpatient Visits (Excludes ED Visits) | 0 | 0 | 0 | 0% |
| 8 | Emergency Department Outpatient Visits | 0 | 0 | 0 | 0% |
| 9 | Emergency Department Inpatient Admissions | 0 | 0 | 0 | 0% |
| | TOTAL INPATIENT & OUTPATIENT CHARGES | \$0 | \$0 | \$0 | 0% |
| | TOTAL INPATIENT & OUTPATIENT PAYMENTS | \$0 | \$0 | \$0 | 0% |
| ш | AETNA | | | | |
| H. | Inpatient Charges | \$0 | \$0 | \$0 | 0% |
| | Inpatient Charges Inpatient Payments | \$0 \$0 | \$0 \$0 | \$0 \$0 | 0% |
| 3 | | \$0 \$0 | \$0 \$0 | \$0 \$0 | 0% |
| 4 | Outpatient Charges Outpatient Payments | \$0 \$0 | \$0 \$0 | \$0 \$0 | 0% |
| 5 | Discharges | 0 | 0 | 0 | 0% |
| 6 | Patient Days | 0 | 0 | 0 | 0% |
| 7 | Outpatient Visits (Excludes ED Visits) | 0 | 0 | 0 | 0% |
| 8 | Emergency Department Outpatient Visits | 0 | 0 | 0 | 0% |
| 9 | Emergency Department Outpatient Visits Emergency Department Inpatient Admissions | 0 | 0 | 0 | 0% |
| | TOTAL INPATIENT & OUTPATIENT CHARGES | \$0 | \$0 | \$0 | 0% |
| | TOTAL INPATIENT & OUTPATIENT PAYMENTS | \$0 | \$0 | \$0 | 0% |
| | | ** | 4 | ** | |
| II. | TOTAL MEDICAID MANAGED CARE | | | | |
| | TOTAL INPATIENT CHARGES | \$0 | \$0 | \$0 | 0% |
| | TOTAL INPATIENT PAYMENTS | \$0 | \$0 | \$0 | 0% |
| | TOTAL OUTPATIENT CHARGES | \$0 | \$0 | \$0 | 0% |
| | TOTAL OUTPATIENT PAYMENTS | \$0 | \$0 | \$0 | 0% |
| | TOTAL DISCHARGES | 0 | 0 | 0 | 0% |
| | TOTAL PATIENT DAYS | 0 | 0 | 0 | 0% |
| | TOTAL OUTPATIENT VISITS (EXCLUDES ED | | Ţ | <u> </u> | |
| | VISITS) | 0 | 0 | 0 | 0% |
| | TOTAL EMERGENCY DEPARTMENT | | | <u>-</u> | |
| | OUTPATIENT VISITS | 0 | 0 | 0 | 0% |
| | TOTAL EMERGENCY DEPARTMENT | | - | - | |
| | INPATIENT ADMISSIONS | 0 | 0 | 0 | 0% |
| | TOTAL INPATIENT & OUTPATIENT CHARGES | \$0 | \$0 | \$0 | 0% |
| | TOTAL INPATIENT & OUTPATIENT PAYMENTS | \$0 | \$0 | \$0 | 0% |

L+M CORPORATION TWELVE MONTHS ACTUAL FILING **FISCAL YEAR 2014** REPORT 300 - PARENT CORPORATION CONSOLIDATED BALANCE SHEET INFORMATION (1) (2) (3) (4) (5) (6) FY 2013 FY 2014 AMOUNT DESCRIPTION **ACTUAL** LINE **ACTUAL** DIFFERENCE **DIFFERENCE ASSETS** Α. **Current Assets:** Cash and Cash Equivalents \$11,532,247 \$16,480,529 \$4,948,282 43% Short Term Investments \$181,339,986 \$184,426,039 \$3.086.053 2% Accounts Receivable (Less: Allowance for \$44.410.454 Doubtful Accounts) \$47.482.954 \$3.072.500 7% Current Assets Whose Use is Limited for Current Liabilities \$0 \$0 \$0 0% 5 Due From Affiliates \$0 \$0 \$0 0% \$0 \$0 6 Due From Third Party Payers \$0 0% 7 \$891.853 12% Inventories of Supplies \$7,501,154 \$8,393,007 8 **Prepaid Expenses** \$3,557,507 \$3,748,725 \$191,218 5% Other Current Assets \$469,305 7% \$6,627,672 \$7,096,977 **Total Current Assets** 5% \$254,969,020 \$267,628,231 \$12,659,211 **Noncurrent Assets Whose Use is Limited:** В. Held by Trustee \$985.034 \$925.227 (\$59.807)-6% Board Designated for Capital Acquisition 0% \$0 \$0 \$0 Funds Held in Escrow -100% 3 \$2,247,255 \$0 (\$2,247,255)Other Noncurrent Assets Whose Use is Limited \$57,539,269 \$52,255,363 (\$5,283,906)-9% **Total Noncurrent Assets Whose Use is** Limited: -12% \$60,771,558 \$53,180,590 (\$7,590,968)Interest in Net Assets of Foundation \$0 \$0 \$0 0% Long Term Investments \$0 \$0 \$0 0% Other Noncurrent Assets \$198,650 3% \$7,676,513 \$7,875,163 C. **Net Fixed Assets:** Property, Plant and Equipment \$412,504,108 16% \$478,783,309 \$66,279,201 Less: Accumulated Depreciation \$250,099,034 \$274,060,791 \$23,961,757 \$0 Property, Plant and Equipment, Net \$162,405,074 \$204,722,518 \$42,317,444 26% -95% Construction in Progress \$45,776,965 \$2,127,781 (\$43,649,184)**Total Net Fixed Assets** \$208,182,039 \$206,850,299 -1% (\$1,331,740)

\$531,599,130

\$535,534,283

\$3,935,153

1%

Total Assets

| | | L+M CORPORATI | ON | | |
|--------------------|--|---------------------------------|---------------------------------|-----------------------|-------------------------------|
| | | TWELVE MONTHS ACTU | AL FILING | | |
| | | FISCAL YEAR 20 | 14 | | |
| | REPORT 300 - PARENT CO | RPORATION CONSOLIDA | TED BALANCE SHE | ET INFORMATION | |
| (1) <u>LINE</u> | (2) <u>DESCRIPTION</u> | (3) FY 2013 <u>ACTUAL</u> | (4) FY 2014 <u>ACTUAL</u> | (5) AMOUNT DIFFERENCE | (6) % <u>DIFFERENCE</u> |
| II. | LIABILITIES AND NET ASSETS | | | | |
| A. | Current Liabilities: | | | | |
| 1 | Accounts Payable and Accrued Expenses | \$55,192,177 | \$51,753,578 | (\$3,438,599) | -6% |
| 2 | Salaries, Wages and Payroll Taxes | \$10,101,654 | \$10,671,516 | \$569,862 | 6% |
| 3 | Due To Third Party Payers | \$5,870,981 | \$7,257,949 | \$1,386,968 | 24% |
| 4 | Due To Affiliates | \$0 | \$0 | \$0 | 0% |
| 5 | Current Portion of Long Term Debt | \$9,347,876 | \$5,476,980 | (\$3,870,896) | -41% |
| 6 | Current Portion of Notes Payable | \$0 | \$0 | \$0 | 0% |
| 7 | Other Current Liabilities | \$123,017 | \$582,553 | \$459,536 | 374% |
| | Total Current Liabilities | \$80,635,705 | \$75,742,576 | (\$4,893,129) | -6% |
| В. | Long Term Debt: | | | | |
| 1 | Bonds Payable (Net of Current Portion) | \$101,001,797 | \$108,587,802 | \$7,586,005 | 8% |
| 2 | Notes Payable (Net of Current Portion) | \$0 | \$0 | \$0 | 0% |
| | Total Long Term Debt | \$101,001,797 | \$108,587,802 | \$7,586,005 | 8% |
| 3 | Accrued Pension Liability | \$42,309,345 | \$43,216,010 | \$906,665 | 2% |
| 4 | Other Long Term Liabilities | \$21,676,677 | \$25,610,890 | \$3,934,213 | 18% |
| | Total Long Term Liabilities | \$164,987,819 | \$177,414,702 | \$12,426,883 | 8% |
| 5 | Interest in Net Assets of Affiliates or Joint Ventures | \$0 | \$0 | \$0 | 0% |
| C. | Net Assets: | | | | |
| 1 | Unrestricted Net Assets or Equity | \$246,531,146 | \$241,902,500 | (\$4,628,646) | -2% |
| 2 | Temporarily Restricted Net Assets | \$24,154,982 | \$24,770,687 | \$615,705 | 3% |
| 3 | Permanently Restricted Net Assets | \$15,289,478 | \$15,703,818 | \$414,340 | 3% |
| | Total Net Assets | \$285,975,606 | \$282,377,005 | (\$3,598,601) | -1% |
| | Total Liabilities and Net Assets | \$531,599,130 | \$535,534,283 | \$3,935,153 | 1% |

L+M CORPORATION TWELVE MONTHS ACTUAL FILING **FISCAL YEAR 2014 REPORT 350 - PARENT CORPORATION CONSOLIDATED STATEMENT OF OPERATIONS INFORMATION** (1) (2) (6)**AMOUNT** FY 2013 FY 2014 LINE DESCRIPTION **ACTUAL ACTUAL** DIFFERENCE **DIFFERENCE** A. Operating Revenue: 1 Total Gross Patient Revenue \$837,486,803 \$241,140,130 29% \$1,078,626,933 Less: Allowances \$456,969,027 \$618,314,900 \$161,345,873 35% -13% Less: Charity Care \$6,782,933 (\$989,104)3 \$7,772,037 Less: Other Deductions \$0 0% 4 \$0 \$0 **Total Net Patient Revenue** \$372,745,739 \$453,529,100 \$80,783,361 22% 5 Provision for Bad Debts \$14,555,970 \$20,298,386 \$5,742,416 39% Net Patient Service Revenue less provision for bad debts 21% \$358,189,769 \$433,230,714 \$75,040,945 -3% 6 Other Operating Revenue \$21,448,860 \$20,795,287 (\$653,573)Net Assets Released from Restrictions \$748,784 \$876,203 17% \$127,419 **Total Operating Revenue** \$380.387.413 \$454.902.204 \$74.514.791 20% В. Operating Expenses: 1 Salaries and Wages \$193,780,844 \$213,467,507 \$19,686,663 10% 21% Fringe Benefits \$49,062,244 \$59,185,837 \$10,123,593 2 3 Physicians Fees \$9.298.451 \$11,343,273 \$2.044.822 22% Supplies and Drugs \$49,529,083 \$71,998,110 \$22,469,027 45% 19% Depreciation and Amortization \$23,023,433 \$27,479,122 \$4,455,689 5 **Bad Debts** 0% 6 \$0 \$0 \$689.908 24% 7 Interest Expense \$2,865,011 \$3.554.919 8 Malpractice Insurance Cost \$11,940,143 \$13,571,427 \$1,631,284 14% 51% Other Operating Expenses \$48,305,868 \$72,987,481 \$24,681,613 **Total Operating Expenses** \$387,805,077 \$473,587,676 \$85,782,599 22% 152% Income/(Loss) From Operations (\$18,685,472) (\$11,267,808) (\$7,417,664) C. **Non-Operating Revenue:** 1 Income from Investments \$9,671,018 \$15,297,404 \$5,626,386 58% Gifts, Contributions and Donations \$0 0% 2 \$0 \$0 Other Non-Operating Gains/(Losses) 0% \$0 \$0 \$0 **Total Non-Operating Revenue** \$9,671,018 \$15,297,404 \$5.626.386 58% Excess/(Deficiency) of Revenue Over Expenses (Before Other Adjustments) -250% \$2,253,354 (\$3,388,068)(\$5,641,422) Other Adjustments: Unrealized Gains/(Losses) \$0 \$0 \$0 0% All Other Adjustments \$0 0% \$0 \$0 **Total Other Adjustments** \$0 \$0 \$0 0%

\$2,253,354

(\$3,388,068)

(\$5,641,422)

-250%

Excess/(Deficiency) of Revenue Over Expenses

L+M CORPORATION

TWELVE MONTHS ACTUAL FILING

FISCAL YEAR 2014

REPORT 385 - PARENT CORPORATION CONSOLIDATED FINANCIAL DATA ANALYSIS

| (1) | (2) | (3) | (4) | (5) |
|-------------|--|---------------|---------------|----------------|
| | | ACTUAL | ACTUAL | ACTUAL |
| <u>LINE</u> | DESCRIPTION | FY 2012 | FY 2013 | FY 2014 |
| Α. | Parent Corporation Statement of Operations Summary | | | |
| 1 | Net Patient Revenue | \$354,042,019 | \$358,189,769 | \$433,230,714 |
| 2 | Other Operating Revenue | 16,080,943 | 22,197,644 | 21,671,490 |
| 3 | Total Operating Revenue | \$370,122,962 | \$380,387,413 | \$454,902,204 |
| 4 | Total Operating Expenses | 369,415,491 | 387,805,077 | 473,587,676 |
| 5 | Income/(Loss) From Operations | \$707,471 | (\$7,417,664) | (\$18,685,472) |
| 6 | Total Non-Operating Revenue | 7,013,860 | 9,671,018 | 15,297,404 |
| 7 | Excess/(Deficiency) of Revenue Over Expenses | \$7,721,331 | \$2,253,354 | (\$3,388,068) |
| В. | Parent Corporation Profitability Summary | | | |
| 1 | Parent Corporation Operating Margin | 0.19% | -1.90% | -3.97% |
| 2 | Parent Corporation Non-Operating Margin | 1.86% | 2.48% | 3.25% |
| 3 | Parent Corporation Total Margin | 2.05% | 0.58% | -0.72% |
| 4 | Income/(Loss) From Operations | \$707,471 | (\$7,417,664) | (\$18,685,472) |
| 5 | Total Operating Revenue | \$370,122,962 | \$380,387,413 | \$454,902,204 |
| 6 | Total Non-Operating Revenue | \$7,013,860 | \$9,671,018 | \$15,297,404 |
| 7 | Total Revenue | \$377,136,822 | \$390,058,431 | \$470,199,608 |
| 8 | Excess/(Deficiency) of Revenue Over Expenses | \$7,721,331 | \$2,253,354 | (\$3,388,068) |
| C. | Parent Corporation Net Assets Summary | | | |
| 1 | Parent Corporation Unrestricted Net Assets | \$225,862,751 | \$246,531,146 | \$241,902,500 |
| 2 | Parent Corporation Total Net Assets | \$253,109,414 | \$285,975,606 | \$282,377,005 |
| 3 | Parent Corporation Change in Total Net Assets | \$10,982,441 | \$32,866,192 | (\$3,598,601) |
| 4 | Parent Corporation Change in Total Net Assets % | 104.5% | 13.0% | -1.3% |

L+M CORPORATION TWELVE MONTHS ACTUAL FILING

FISCAL YEAR 2014

REPORT 385 - PARENT CORPORATION CONSOLIDATED FINANCIAL DATA ANALYSIS

| (1) | (2) | (3) | (4) | | (5) |
|------|--|------------------|------------------|---------|---------------|
| | | ACTUAL | ACTUAL | | ACTUAL |
| LINE | DESCRIPTION | FY 2012 | FY 2013 | FY 2014 | |
| D. | Liquidity Measures Summary | | | | |
| 1 | Current Ratio | 5.01 | 3.16 | | 3.53 |
| 2 | Total Current Assets | \$272,002,244 | \$254,969,020 | | \$267,628,231 |
| 3 | Total Current Liabilities | \$54,249,457 | \$80,635,705 | | \$75,742,576 |
| 4 | Days Cash on Hand | 233 | 193 | | 164 |
| 5 | Cash and Cash Equivalents | \$15,956,015 | \$11,532,247 | | \$16,480,529 |
| 6 | Short Term Investments | \$207,930,544 | \$181,339,986 | | \$184,426,039 |
| 7 | Total Cash and Short Term Investments | \$223,886,559 | \$192,872,233 | | \$200,906,568 |
| 8 | Total Operating Expenses | \$369,415,491 | \$387,805,077 | | \$473,587,676 |
| 9 | Depreciation Expense | \$19,255,553 | \$23,023,433 | | \$27,479,122 |
| 10 | Operating Expenses less Depreciation Expense | \$350,159,938 | \$364,781,644 | | \$446,108,554 |
| 11 | Days Revenue in Patient Accounts Receivable | 27 | 39 | | 34 |
| 12 | Net Patient Accounts Receivable | \$ 32,312,475 | \$ 44,410,454 | \$ | 47,482,954 |
| 13 | Due From Third Party Payers | \$0 | \$0 | | \$0 |
| 14 | Due To Third Party Payers | \$5,646,905 | \$5,870,981 | | \$7,257,949 |
| 15 | Total Net Patient Accounts Receivable and Third Party Payer Activity | \$ 26,665,570 | \$ 38,539,473 | \$ | 40,225,005 |
| 16 | Total Net Patient Revenue | \$354,042,019 | \$358,189,769 | | \$433,230,714 |
| 17 | Average Payment Period | 57 | 81 | | 62 |
| 18 | Total Current Liabilities | \$54,249,457 | \$80,635,705 | | \$75,742,576 |
| 19 | Total Operating Expenses | \$369,415,491 | \$387,805,077 | | \$473,587,676 |
| 20 | Depreciation Expense | \$19,255,553 | \$23,023,433 | | \$27,479,122 |
| 20 | Total Operating Expenses less Depreciation Expense | \$350,159,938 | \$364,781,644 | | \$446,108,554 |

| | L+M CORPORA | | | |
|-------------|---|---------------------|---------------|---------------|
| | TWELVE MONTHS AC | | | |
| | FISCAL YEAR | - | | |
| | REPORT 385 - PARENT CORPORATION CONSO | LIDATED FINANCIAL D | OATA ANALYSIS | |
| (1) | (2) | (3) | (4) | (5) |
| | | ACTUAL | ACTUAL | ACTUAL |
| <u>LINE</u> | DESCRIPTION | FY 2012 | FY 2013 | FY 2014 |
| E. | Solvency Measures Summary | | | |
| 1 | Equity Financing Ratio | 55.2 | 53.8 | 52.7 |
| 2 | Total Net Assets | \$253,109,414 | \$285,975,606 | \$282,377,005 |
| 3 | Total Assets | \$458,436,535 | \$531,599,130 | \$535,534,283 |
| 4 | Cash Flow to Total Debt Ratio | 20.2 | 13.9 | 13.1 |
| 5 | Excess/(Deficiency) of Revenues Over Expenses | \$7,721,331 | \$2,253,354 | (\$3,388,068 |
| 6 | Depreciation Expense | \$19,255,553 | \$23,023,433 | \$27,479,122 |
| 7 | Excess of Revenues Over Expenses and Depreciation Expense | \$26,976,884 | \$25,276,787 | \$24,091,054 |
| 8 | Total Current Liabilities | \$54,249,457 | \$80,635,705 | \$75,742,576 |
| 9 | Total Long Term Debt | \$79,507,217 | \$101,001,797 | \$108,587,802 |
| 10 | Total Current Liabilities and Total Long Term Debt | \$133,756,674 | \$181,637,502 | \$184,330,378 |
| 11 | Long Term Debt to Capitalization Ratio | 23.9 | 26.1 | 27.8 |
| 12 | Total Long Term Debt | \$79,507,217 | \$101,001,797 | \$108,587,802 |
| 13 | Total Net Assets | \$253,109,414 | \$285,975,606 | \$282,377,005 |
| 14 | Total Long Term Debt and Total Net Assets | \$332,616,631 | \$386,977,403 | \$390,964,807 |

| | | | 1 | LAWRENCE | AND MEMORIAL | HOSPITAL | | |
|-------|--|------------------|----------------------|------------------|-----------------|-----------|------------------|------------------|
| | | | | | MONTHS ACTUA | | | |
| | | | | | ISCAL YEAR 2014 | | | |
| | | | REPORT 40 | 0 - HOSPITAL INF | | | PARTMENT | |
| | | | | | _ | - | | |
| (1) | (2) | (3) | (3a) | (3b) | (4) | (5) | (6) OCCUPANCY | (7) OCCUPANCY |
| | | PATIENT | DISCHARGES OR | ADMISSIONS | STAFFED | AVAILABLE | OF STAFFED | OF AVAILABLE |
| LINE | DESCRIPTION | | CU/CCU # PATIENT | ADMINOCIONO | BEDS (A) | BEDS | BEDS (A) | BEDS |
| | | <u> </u> | | | | | | |
| 1 | Adult Medical/Surgical | 40,375 | 9,878 | 9,467 | 148 | 148 | 74.7% | 74.7% |
| 2 | ICU/CCU (Excludes Neonatal ICU) | 5,247 | 412 | 0 | 20 | 20 | 71.9% | 71.9% |
| 3 | Psychiatric: Ages 0 to 17 | 0 | 0 | 0 | 0 | 0 | 0.0% | 0.0% |
| 4 | Psychiatric: Ages 18+ | 5,856 | 621 | 621 | 18 | 18 | 89.1% | 89.1% |
| | TOTAL PSYCHIATRIC | 5,856 | 621 | 621 | 18 | 18 | 89.1% | 89.1% |
| 5 | Rehabilitation | 4,657 | 316 | 316 | 16 | 16 | 79.7% | 79.7% |
| 6 | Maternity | 4,378 | 1,657 | 1,657 | 24 | 24 | 50.0% | 50.0% |
| 7 | Newborn | 3,529 | 1,470 | 1,470 | 14 | 14 | 69.1% | 69.1% |
| 8 | Neonatal ICU | 2,225 | 193 | 0 | 10 | 10 | 61.0% | 61.0% |
| 9 | Pediatric | 65 | 15 | 15 | 6 | 6 | 3.0% | 3.0% |
| 10 | Other | 0 | 0 | 0 | 0 | 0 | 0.0% | 0.0% |
| | TOTAL EXCLUDING NEWBORN | 62,803 | 12,680 | 12,076 | 242 | 242 | 71.1% | 71.1% |
| | TOTAL INPATIENT BED UTILIZATION | 66,332 | 14,150 | 13,546 | 256 | 256 | 71.0% | 71.0% |
| | | | | | | | | |
| | TOTAL INPATIENT REPORTED YEAR | 66,332 | | 13,546 | 256 | 256 | 71.0% | 71.0% |
| | TOTAL INPATIENT PRIOR YEAR | 67,153 | | 14,080 | 256 | 256 | 71.9% | 71.9% |
| | DIFFERENCE #: REPORTED VS. PRIOR YEAR | -821 | -499 | -534 | 0 | 0 | -0.9% | -0.9% |
| | DIFFERENCE %: REPORTED VS. PRIOR YEAR | -1% | -3% | -4% | 0% | 0% | -1% | -1% |
| | Total Licensed Beds and Bassinets | 308 | | | | | | |
| (A) T | his number may not exceed the number of availa | ble beds for eac | h department or in t | otal. | | | | |
| Note | : Total discharges do not include ICU/CCU patien | its. | | | | | | |
| | <u> </u> | | | | | | | |

| | | | | ZATION AND FTES | |
|---------------|--|-------------------------|------------------------|----------------------|--------------------|
| LINE D | REPORT 450 - HOSPITAL INPATIENT AN | D OUTPATIENT OTHE | R SERVICES UTIL | ZATION AND FTES | |
| LINE D | | | | | |
| LINE D | (2) | | | 1 | |
| | | (3) | (4) | (5) | (6) |
| | | | | 44401117 | |
| | DESCRIPTION | ACTUAL FY 2013 | ACTUAL FY 2014 | AMOUNT DIFFERENCE | % DIFFERENCE |
| | JESCRIF HON | <u>F1 2013</u> | <u>F1 2014</u> | DIFFERENCE | DIFFERENCE |
| A. C | CT Scans (A) | | | | |
| 1 lr | npatient Scans | 6,392 | 6,520 | 128 | 2% |
| | Outpatient Scans (Excluding Emergency Department | | | | |
| | Scans) | 9,679 | 9,978 | 299 | 39 |
| 3 E | Emergency Department Scans Other Non-Hospital Providers' Scans (A) | 7,115 | 7,596 | 481 | 79 09 |
| | Total CT Scans | 23,186 | 24,094 | 908 | 49 |
| | otal of odalis | 20,100 | 24,004 | 300 | |
| B. <u>N</u> | MRI Scans (A) | | | | |
| 1 Ir | npatient Scans | 1,323 | 1,308 | -15 | -19 |
| | Outpatient Scans (Excluding Emergency Department | | | | |
| | Scans) Emergency Department Scans | 9,819 | 10,062 | 243 | 29 |
| | ±mergency Department Scans Other Non-Hospital Providers' Scans (A) | 114 | 100 | -14 0 | -129 09 |
| | Total MRI Scans | 11,256 | 11,470 | 214 | 2% |
| | | , | , | | |
| C. <u>P</u> | PET Scans (A) | | | | |
| | npatient Scans | 0 | 0 | 0 | 0% |
| | Outpatient Scans (Excluding Emergency Department | | | | 1000 |
| | Scans) Emergency Department Scans | 3 | 6 | 3 | 100% 0% |
| | Other Non-Hospital Providers' Scans (A) | 0 | 0 | 0 | 09 |
| | Total PET Scans | 3 | 6 | 3 | 100% |
| | | | | | |
| D. <u>P</u> | PET/CT Scans (A) | | | | |
| | npatient Scans | 6 | 2 | -4 | -67% |
| | Outpatient Scans (Excluding Emergency Department Scans) | 260 | 202 | 22 | 60 |
| | Emergency Department Scans | 369 | 392 | 23 | 69 09 |
| 4 C | Other Non-Hospital Providers' Scans (A) | 0 | 0 | 0 | 0% |
| Т | Total PET/CT Scans | 375 | 394 | 19 | 5% |
| | | | | | |
| (/ | (A) If the Hospital is not the primary provider of thes | | | cal year | |
| | volume of each of these types of scans from the | primary provider of th | ie scans. | T | |
| E. L | Linear Accelerator Procedures | + | | | |
| | npatient Procedures | 229 | 125 | -104 | -45% |
| 2 C | Outpatient Procedures | 9,439 | 11,696 | | 24% |
| Т | Total Linear Accelerator Procedures | 9,668 | 11,821 | 2,153 | 22% |
| | | | | | |
| | Cardiac Catheterization Procedures | | | | |
| | Inpatient Procedures | 390 | 344 | -46 | -129 |
| | Outpatient Procedures Total Cardiac Catheterization Procedures | 197 587 | 341 685 | 144 98 | 739 17 9 |
| ' | Julia Salata Satistici i Zation i 100cuales | 301 | 000 | 30 | 117 |
| G. C | Cardiac Angioplasty Procedures | | | | |
| 1 P | Primary Procedures | 108 | 102 | -6 | -6% |
| | Elective Procedures | 0 | 0 | 0 | 0% |
| T | Total Cardiac Angioplasty Procedures | 108 | 102 | -6 | -6% |
| <u> </u> | Electrophysiology Studios | | | | |
| | Electrophysiology Studies npatient Studies | 0 | 0 | 0 | 0% |
| | Outpatient Studies | 0 | 0 | 0 | 09 |
| | Total Electrophysiology Studies | 0 | 0 | 0 | 0% |
| | . , | | | | |
| | Surgical Procedures | | | | |
| | npatient Surgical Procedures | 2,565 | 2,495 | -70 | -3% |
| 1 Ir | | | | | |
| 1 lr 2 C | Outpatient Surgical Procedures Total Surgical Procedures | 10,165 12,730 | 9,710 12,205 | -455 -525 | -49 -49 |

| | | E AND MEMORIAL HOS | | | |
|------|--|--------------------|------------------|-----------------|------------|
| | TWELVE | MONTHS ACTUAL FIL | ING | | |
| | | FISCAL YEAR 2014 | | | |
| | REPORT 450 - HOSPITAL INPATIENT AN | ID OUTPATIENT OTHE | R SERVICES UTILI | ZATION AND FTES | |
| | | | | | |
| (1) | (2) | (3) | (4) | (5) | (6) |
| | | | | | |
| | | ACTUAL | ACTUAL | AMOUNT | % |
| LINE | DESCRIPTION | FY 2013 | FY 2014 | DIFFERENCE | DIFFERENCE |
| | | | | | |
| 1 | Inpatient Endoscopy Procedures | 910 | 835 | -75 | -89 |
| 2 | Outpatient Endoscopy Procedures | 2,473 | 2,096 | -377 | -159 |
| | Total Endoscopy Procedures | 3,383 | 2,931 | -452 | -13° |
| | | | | | |
| K. | Hospital Emergency Room Visits | | | | |
| 1 | Emergency Room Visits: Treated and Admitted | 7,004 | 6,903 | -101 | -19 |
| 2 | Emergency Room Visits: Treated and Discharged | 77,556 | 75,467 | -2,089 | -39 |
| | Total Emergency Room Visits | 84,560 | 82,370 | -2,190 | -3% |
| | <u> </u> | · | · | , | |
| | | | | | |
| L. | Hospital Clinic Visits | | | | |
| 1 | Substance Abuse Treatment Clinic Visits | 0 | 0 | 0 | 09 |
| 2 | Dental Clinic Visits | 0 | 0 | 0 | 09 |
| 3 | Psychiatric Clinic Visits | 20,163 | 19,789 | -374 | -29 |
| 4 | Medical Clinic Visits | 0 | 0 | 0 | 09 |
| 5 | Medical Clinic Visits - Pediatric Clinic | 0 | 0 | 0 | 09 |
| 6 | Medical Clinic Visits - Urgent Care Clinic | 0 | 0 | 0 | 09 |
| 7 | Medical Clinic Visits - Family Practice Clinic | 0 | 0 | 0 | 09 |
| 8 | Medical Clinic Visits - Other Medical Clinics | 0 | 0 | 0 | 09 |
| 9 | Specialty Clinic Visits | 0 | 0 | 0 | 09 |
| 10 | Specialty Clinic Visits - Cardiac Clinic | 0 | 0 | 0 | 09 |
| 11 | Specialty Clinic Visits - Chronic Pain Clinic | 0 | 0 | 0 | 09 |
| 12 | Specialty Clinic Visits - OB-GYN Clinic | 0 | 0 | 0 | 09 |
| 13 | Specialty Clinic Visits - Other Speciality Clinics | 0 | 0 | 0 | 09 |
| | Total Hospital Clinic Visits | 20,163 | 19,789 | -374 | -29 |
| | | | | | |
| М. | Other Hospital Outpatient Visits | | | | |
| 1 | Rehabilitation (PT/OT/ST) | 79,048 | 76,408 | -2,640 | -3% |
| 2 | Cardiac Rehabilitation | 4,113 | 4,278 | 165 | 49 |
| 3 | Chemotherapy | 1,676 | 6,069 | 4,393 | 262° |
| 4 | Gastroenterology | 3,664 | 3,240 | -424 | -129 |
| 5 | Other Outpatient Visits | 260,754 | 264,932 | 4,178 | 29 |
| | Total Other Hospital Outpatient Visits | 349,255 | 354,927 | 5,672 | 29 |
| | | | | | |
| N. | Hospital Full Time Equivalent Employees | | | | |
| 1 | Total Nursing FTEs | 452.3 | 407.3 | -45.0 | -109 |
| 2 | Total Physician FTEs | 1.7 | 1.6 | -0.1 | -6° |
| 3 | Total Non-Nursing and Non-Physician FTEs | 1,467.0 | 1,440.2 | -26.8 | -29 |
| | Total Hospital Full Time Equivalent Employees | 1,921.0 | 1,849.1 | -71.9 | -4 |
| | | 1,321.0 | 1,043.1 | -11.3 | -4 |

LAWRENCE AND MEMORIAL HOSPITAL TWELVE MONTHS ACTUAL FILING FISCAL YEAR 2014 REPORT 485 - HOSPITAL OUTPATIENT SURGICAL, ENDOSCOPY AND EMERGENCY ROOM SERVICES BY LOCATION (1) (2) (3) (4) (5) (6) **ACTUAL ACTUAL AMOUNT** % DIFFERENCE LINE DESCRIPTION FY 2013 FY 2014 DIFFERENCE **Outpatient Surgical Procedures** L&M 365 Montauk Hospital 7.414 7,455 41 1% Pequot Health Center Groton 2,751 2,255 -496 -18% Total Outpatient Surgical Procedures(A) 10,165 9,710 -455 -4% **Outpatient Endoscopy Procedures** L&M 365 Montauk Ave Hospital 2,473 2.096 -377 -15% Total Outpatient Endoscopy Procedures(B) 2,473 2,096 -377 -15% C. Outpatient Hospital Emergency Room Visits L&M 365 Montauk Ave Hospital 42,476 42,035 -441 -1% Pequot Health Center Groton 35,080 33,432 -1,648 -5% Total Outpatient Hospital Emergency Room Visits(C) 75.467 77.556 -2.089 -3% (A) Must agree with Total Outpatient Surgical Procedures on Report 450. (B) Must agree with Total Outpatient Endoscopy Procedures on Report 450. (C) Must agree with Emergency Room Visits Treated and Discharged on Report 450.

FISCAL YEAR 2014

REPORT FORM 500 - CALCULATION OF DSH UPPER PAYMENT LIMIT

| | AND BASELINE UNDERPAYMENT DATA: COMPARATIVE ANALYSIS | | | | | | | |
|------|--|---------------|---------------|--------------|-------------------|--|--|--|
| | | | | | | | | |
| | | ACTUAL | ACTUAL | AMOUNT | % | | | |
| LINE | DESCRIPTION | FY 2013 | FY 2014 | DIFFERENCE | <u>DIFFERENCE</u> | | | |
| | | | | | | | | |
| l. | DATA BY MAJOR PAYER CATEGORY | | | | | | | |
| | MEDIOADE | | | | | | | |
| Α. | MEDICARE | | | | | | | |
| | MEDICARE INDATIGNE | | | | | | | |
| | MEDICARE INPATIENT | | | | | | | |
| 1 | INPATIENT ACCRUED CHARGES | \$160,976,571 | \$165,812,566 | \$4,835,995 | 3% | | | |
| 2 | INPATIENT ACCRUED PAYMENTS (IP PMT) | \$71,375,778 | \$74,387,490 | \$3,011,712 | 4% | | | |
| 3 | INPATIENT PAYMENTS / INPATIENT CHARGES | 44.34% | 44.86% | 0.52% | 1% | | | |
| 4 | DISCHARGES | 6,658 | 6,362 | (296) | -4% | | | |
| 5 | CASE MIX INDEX (CMI) | 1.40940 | 1.44560 | 0.03620 | 3% | | | |
| 6 | CASE MIX ADJUSTED DISCHARGES (CMAD) | 9,383.78520 | 9,196.90720 | (186.87800) | -2% | | | |
| 7 | INPATIENT ACCRUED PAYMENT / CMAD | \$7,606.29 | \$8,088.32 | \$482.03 | 6% | | | |
| 8 | PATIENT DAYS | 36,229 | 35,103 | (1,126) | -3% | | | |
| 9 | INPATIENT ACCRUED PAYMENT / PATIENT DAY | \$1,970.13 | \$2,119.12 | \$148.99 | 8% | | | |
| 10 | AVERAGE LENGTH OF STAY | 5.4 | 5.5 | 0.1 | 1% | | | |
| | | | | | | | | |
| | MEDICARE OUTPATIENT | | | | | | | |
| 11 | OUTPATIENT ACCRUED CHARGES (OP CHGS) | \$132,585,334 | \$173,051,967 | \$40,466,633 | 31% | | | |
| 12 | OUTPATIENT ACCRUED PAYMENTS (OP PMT) | \$31,200,240 | \$41,714,082 | \$10,513,842 | 34% | | | |
| 13 | OUTPATIENT PAYMENTS / OUTPATIENT CHARGES | 23.53% | 24.10% | 0.57% | 2% | | | |
| 14 | OUTPATIENT CHARGES / INPATIENT CHARGES | 82.36% | 104.37% | 22.00% | 27% | | | |
| 15 | OUTPATIENT EQUIVALENT DISCHARGES (OPED) | 5,483.73685 | 6,639.76585 | 1,156.02901 | 21% | | | |
| 16 | OUTPATIENT ACCRUED PAYMENTS / OPED | \$5,689.59 | \$6,282.46 | \$592.87 | 10% | | | |
| | | | | | | | | |
| | MEDICARE TOTALS (INPATIENT + OUTPATIENT) | | | | | | | |
| 17 | TOTAL ACCRUED CHARGES | \$293,561,905 | \$338,864,533 | \$45,302,628 | 15% | | | |
| 18 | TOTAL ACCRUED PAYMENTS | \$102,576,018 | \$116,101,572 | \$13,525,554 | 13% | | | |
| 19 | TOTAL ALLOWANCES | \$190,985,887 | \$222,762,961 | \$31,777,074 | 17% | | | |
| | | | | | | | | |

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FISCAL YEAR 2014

REPORT FORM 500 - CALCULATION OF DSH UPPER PAYMENT LIMIT

| | AND BASELINE UNDERPAYMENT DATA: COMPARATIVE ANALYSIS | | | | | |
|------|---|----------------|----------------|---------------|------------|--|
| | | | | | | |
| | | ACTUAL | ACTUAL | AMOUNT | % | |
| LINE | DESCRIPTION | FY 2013 | FY 2014 | DIFFERENCE | DIFFERENCE | |
| D | NON-GOVERNMENT (INCLUDING SELF PAY / UNINSURED) | | | | | |
| В. | NON-GOVERNMENT (INCLUDING SELF PAT / UNINSURED) | | | | | |
| | NON-GOVERNMENT INPATIENT | | | | | |
| 1 | INPATIENT ACCRUED CHARGES | \$70,397,042 | \$72,646,940 | \$2,249,898 | 3% | |
| 2 | INPATIENT ACCRUED CHARGES INPATIENT ACCRUED PAYMENTS (IP PMT) | \$51,821,467 | \$51,017,386 | (\$804,081) | -2% | |
| 3 | INPATIENT ACCROED FATMENTS (IF FMT) INPATIENT PAYMENTS / INPATIENT CHARGES | 73.61% | 70.23% | -3.39% | -5% | |
| 4 | DISCHARGES | 3,952 | 3,795 | (157) | -4% | |
| 5 | CASE MIX INDEX (CMI) | 1.13990 | 1.15850 | 0.01860 | 2% | |
| 6 | CASE MIX ADJUSTED DISCHARGES (CMAD) | 4,504.88480 | 4,396.50750 | (108.37730) | -2% | |
| 7 | INPATIENT ACCRUED PAYMENT / CMAD | \$11,503.39 | \$11,604.07 | \$100.68 | 1% | |
| 8 | MEDICARE - NON-GOVERNMENT IP PMT / CMAD | (\$3,897.11) | (\$3,515.76) | \$381.35 | -10% | |
| 9 | INPATIENT UPPER LIMIT (OVER) / UNDERPAYMENT | (\$17,556,013) | (\$15,457,045) | \$2,098,968 | -12% | |
| 10 | PATIENT DAYS | 14,693 | 14,569 | (124) | -1% | |
| 11 | INPATIENT ACCRUED PAYMENT / PATIENT DAY | \$3,526.95 | \$3,501.78 | (\$25.17) | -1% | |
| | AVERAGE LENGTH OF STAY | 3.7 | 3.8 | 0.1 | 3% | |
| | | | | | | |
| | NON-GOVERNMENT OUTPATIENT | | | | | |
| 13 | OUTPATIENT ACCRUED CHARGES (OP CHGS) | \$186,816,281 | \$204,619,360 | \$17,803,079 | 10% | |
| 14 | OUTPATIENT ACCRUED PAYMENTS (OP PMT) | \$101,871,248 | \$111,905,973 | \$10,034,725 | 10% | |
| 15 | OUTPATIENT PAYMENTS / OUTPATIENT CHARGES | 54.53% | 54.69% | 0.16% | 0% | |
| 16 | OUTPATIENT CHARGES / INPATIENT CHARGES | 265.38% | 281.66% | 16.29% | 6% | |
| 17 | OUTPATIENT EQUIVALENT DISCHARGES (OPED) | 10,487.62734 | 10,689.10089 | 201.47355 | 2% | |
| 18 | OUTPATIENT ACCRUED PAYMENTS / OPED | \$9,713.47 | \$10,469.17 | \$755.70 | 8% | |
| 19 | MEDICARE- NON-GOVERNMENT OP PMT / OPED | (\$4,023.87) | (\$4,186.70) | (\$162.83) | 4% | |
| 20 | OUTPATIENT UPPER LIMIT (OVER) / UNDERPAYMENT | (\$42,200,899) | (\$44,752,094) | (\$2,551,195) | 6% | |
| | | | | | | |
| | NON-GOVERNMENT TOTALS (INPATIENT + OUTPATIENT) | | | | | |
| 21 | TOTAL ACCRUED CHARGES | \$257,213,323 | \$277,266,300 | \$20,052,977 | 8% | |
| 22 | TOTAL ACCRUED PAYMENTS | \$153,692,715 | \$162,923,359 | \$9,230,644 | 6% | |
| 23 | TOTAL ALLOWANCES | \$103,520,608 | \$114,342,941 | \$10,822,333 | 10% | |
| | | | | | | |
| 24 | TOTAL UPPER LIMIT (OVER) / UNDERPAYMENT | (\$59,756,913) | (\$60,209,139) | (\$452,227) | 1% | |
| | | | | | | |
| | NON-GOVERNMENT CONTRACTUAL ALLOWANCES (NGCA) DATA | | | | | |
| 25 | ACCRUED CHARGES ASSOCIATED WITH NGCA | \$231,817,118 | \$250,404,746 | \$18,587,628 | 8% | |
| 26 | ACCRUED PAYMENTS ASSOCIATED WITH NGCA | \$150,271,830 | \$161,193,549 | \$10,921,719 | 7% | |
| | (PRIOR TO ANY REDUCTION FOR UNCOMPENSATED CARE) | | | | | |
| 27 | TOTAL NON-GOVERNMENT CONTRACTUAL ALLOWANCES | \$81,545,288 | \$89,211,197 | \$7,665,909 | 9% | |
| 28 | TOTAL ACTUAL DISCOUNT PERCENTAGE | 35.18% | 35.63% | 0.45% | | |

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LAWRENCE AND MEMORIAL HOSPITAL

TWELVE MONTHS ACTUAL FILING

FISCAL YEAR 2014

REPORT FORM 500 - CALCULATION OF DSH UPPER PAYMENT LIMIT

| | | ACTUAL | ACTUAL | AMOUNT | % |
|----------|--|----------------|--------------------------|-------------|------------|
| IINE | DESCRIPTION | FY 2013 | FY 2014 | DIFFERENCE | DIFFERENCE |
| LINE | <u>DESCRIPTION</u> | <u>F1 2013</u> | <u>F1 2014</u> | DIFFERENCE | DIFFERENCE |
| C. | UNINSURED | | | | |
| | | | | | |
| | UNINSURED INPATIENT | | | | |
| 1 | INPATIENT ACCRUED CHARGES | \$1,115,273 | \$1,312,711 | \$197,438 | 18% |
| 2 | INPATIENT ACCRUED PAYMENTS (IP PMT) | \$0 | \$0 | \$0 | 0% |
| 3 | INPATIENT PAYMENTS / INPATIENT CHARGES | 0.00% | 0.00% | 0.00% | 0% |
| 4 | DISCHARGES | 67 | 89 | 22 | 33% |
| 5 | CASE MIX INDEX (CMI) | 1.02440 | 1.05920 | 0.03480 | 3% |
| 6 | CASE MIX ADJUSTED DISCHARGES (CMAD) | 68.63480 | 94.26880 | 25.63400 | 37% |
| 7 | INPATIENT ACCRUED PAYMENT / CMAD | \$0.00 | \$0.00 | \$0.00 | 0% |
| 8 | NON-GOVERNMENT - UNINSURED IP PMT / CMAD | \$11,503.39 | \$11,604.07 | \$100.68 | 1% |
| 9 | MEDICARE - UNINSURED IP PMT / CMAD | \$7,606.29 | \$8,088.32 | \$482.03 | 6% |
| 10 | INPATIENT UPPER LIMIT (OVER) / UNDERPAYMENT | \$522,056 | \$762,476 | \$240,420 | 46% |
| 11 | PATIENT DAYS | 191 | 259 | 68 | 36% |
| 12 | INPATIENT ACCRUED PAYMENT / PATIENT DAY | \$0.00 | \$0.00 | \$0.00 | 0% |
| 13 | AVERAGE LENGTH OF STAY | 2.9 | 2.9 | 0.1 | 2% |
| | UNINSURED OUTPATIENT | | | | |
| 14 | OUTPATIENT ACCRUED CHARGES (OP CHGS) | \$10,987,518 | \$10,088,487 | (\$899,031) | -8% |
| 15 | OUTPATIENT ACCRUED PAYMENTS (OP PMT) | \$0 | \$0 | \$0 | 0% |
| 16 | OUTPATIENT PAYMENTS / OUTPATIENT CHARGES | 0.00% | 0.00% | 0.00% | 0% |
| 17 | OUTPATIENT CHARGES / INPATIENT CHARGES | 985.19% | 768.52% | -216.66% | -22% |
| 18 | OUTPATIENT EQUIVALENT DISCHARGES (OPED) | 660.07489 | 683.98554 | 23.91065 | 4% |
| 19 | OUTPATIENT ACCRUED PAYMENTS / OPED | \$0.00 | \$0.00 | \$0.00 | 0% |
| 20 | NON-GOVERNMENT - UNINSURED OP PMT / OPED | \$9,713.47 | \$10,469.17 | \$755.70 | 8% |
| 21 | MEDICARE - UNINSURED OP PMT / OPED | \$5,689.59 | \$6,282.46 | \$592.87 | 10% |
| 22 | OUTPATIENT UPPER LIMIT (OVER) / UNDERPAYMENT | \$3,755,559 | \$4,297,114 | \$541,555 | 14% |
| | UNINSURED TOTALS (INPATIENT AND OUTPATIENT) | | | | |
| 23 | TOTAL ACCRUED CHARGES | \$12,102,791 | \$11,401,198 | (\$701,593) | -6% |
| 23 24 | TOTAL ACCRUED CHARGES TOTAL ACCRUED PAYMENTS | \$12,102,791 | \$11,401,196 | (\$701,593) | -6% 0% |
| 25 | TOTAL ACCROED PAYMENTS TOTAL ALLOWANCES | \$12,102,791 | \$11,401,198 | (\$701,593) | -6% |
| 20 | TOTAL ALLOWANGES | φ12,102,791 | φ11, 4 01,190 | (\$701,593) | -0% |
| | | \$4,277,615 | \$5,059,590 | \$781,975 | |

FISCAL YEAR 2014

REPORT FORM 500 - CALCULATION OF DSH UPPER PAYMENT LIMIT

| | AND BASELINE UNDERPAYMENT DATA: COMPARATIVE ANALYSIS | | | | | |
|------|--|---------------|---------------|--------------|-------------------|--|
| | | | | | | |
| | | ACTUAL | ACTUAL | AMOUNT | % | |
| LINE | DESCRIPTION | FY 2013 | FY 2014 | DIFFERENCE | <u>DIFFERENCE</u> | |
| | | | | | | |
| D. | STATE OF CONNECTICUT MEDICAID | | | | | |
| | | | | | | |
| | MEDICAID INPATIENT | | | | | |
| 1 | INPATIENT ACCRUED CHARGES | \$49,696,839 | \$53,016,167 | \$3,319,328 | 7% | |
| 2 | INPATIENT ACCRUED PAYMENTS (IP PMT) | \$15,986,391 | \$15,703,121 | (\$283,270) | -2% | |
| 3 | INPATIENT PAYMENTS / INPATIENT CHARGES | 32.17% | 29.62% | -2.55% | -8% | |
| 4 | DISCHARGES | 3,069 | 3,032 | (37) | -1% | |
| 5 | CASE MIX INDEX (CMI) | 0.97390 | 1.05160 | 0.07770 | 8% | |
| 6 | CASE MIX ADJUSTED DISCHARGES (CMAD) | 2,988.89910 | 3,188.45120 | 199.55210 | 7% | |
| 7 | INPATIENT ACCRUED PAYMENT / CMAD | \$5,348.59 | \$4,925.00 | (\$423.59) | -8% | |
| 8 | NON-GOVERNMENT - MEDICAID IP PMT / CMAD | \$6,154.81 | \$6,679.07 | \$524.27 | 9% | |
| 9 | MEDICARE - MEDICAID IP PMT / CMAD | \$2,257.70 | \$3,163.32 | \$905.62 | 40% | |
| 10 | INPATIENT UPPER LIMIT (OVER) / UNDERPAYMENT | \$6,748,038 | \$10,086,079 | \$3,338,041 | 49% | |
| 11 | PATIENT DAYS | 13,305 | 13,576 | 271 | 2% | |
| 12 | INPATIENT ACCRUED PAYMENT / PATIENT DAY | \$1,201.53 | \$1,156.68 | (\$44.85) | -4% | |
| 13 | AVERAGE LENGTH OF STAY | 4.3 | 4.5 | 0.1 | 3% | |
| | | | | | | |
| | MEDICAID OUTPATIENT | | | | | |
| 14 | OUTPATIENT ACCRUED CHARGES (OP CHGS) | \$71,559,253 | \$81,713,156 | \$10,153,903 | 14% | |
| 15 | OUTPATIENT ACCRUED PAYMENTS (OP PMT) | \$19,407,037 | \$18,881,597 | (\$525,440) | -3% | |
| 16 | OUTPATIENT PAYMENTS / OUTPATIENT CHARGES | 27.12% | 23.11% | -4.01% | -15% | |
| 17 | OUTPATIENT CHARGES / INPATIENT CHARGES | 143.99% | 154.13% | 10.14% | 7% | |
| 18 | OUTPATIENT EQUIVALENT DISCHARGES (OPED) | 4,419.10093 | 4,673.18373 | 254.08280 | 6% | |
| 19 | OUTPATIENT ACCRUED PAYMENTS / OPED | \$4,391.63 | \$4,040.41 | (\$351.21) | -8% | |
| 20 | NON-GOVERNMENT - MEDICAID OP PMT / OPED | \$5,321.84 | \$6,428.75 | \$1,106.91 | 21% | |
| 21 | MEDICARE - MEDICAID OP PMT / OPED | \$1,297.97 | \$2,242.05 | \$944.08 | 73% | |
| 22 | OUTPATIENT UPPER LIMIT (OVER) / UNDERPAYMENT | \$5,735,856 | \$10,477,506 | \$4,741,650 | 83% | |
| | | | | | | |
| | MEDICAID TOTALS (INPATIENT + OUTPATIENT) | | | | | |
| 23 | TOTAL ACCRUED CHARGES | \$121,256,092 | \$134,729,323 | \$13,473,231 | 11% | |
| 24 | TOTAL ACCRUED PAYMENTS | \$35,393,428 | \$34,584,718 | (\$808,710) | -2% | |
| 25 | TOTAL ALLOWANCES | \$85,862,664 | \$100,144,605 | \$14,281,941 | 17% | |
| | | | | | | |
| 26 | TOTAL UPPER LIMIT (OVER) / UNDERPAYMENT | \$12,483,894 | \$20,563,585 | \$8,079,691 | 65% | |
| I | | | | | | |

LAWRENCE AND MEMORIAL HOSPITAL

TWELVE MONTHS ACTUAL FILING

FISCAL YEAR 2014

REPORT FORM 500 - CALCULATION OF DSH UPPER PAYMENT LIMIT

| | | ACTUAL | ACTUAL | AMOUNT | % |
|------|---|--------------|------------------|----------------------|------------|
| LINE | DESCRIPTION | FY 2013 | FY 2014 | DIFFERENCE | DIFFERENCE |
| _ | OTHER MEDICAL ACCIOTANCE (O.M.A.) | | | | |
| Ε. | OTHER MEDICAL ASSISTANCE (O.M.A.) | | | | |
| | OTHER MEDICAL ASSISTANCE INPATIENT | | | | |
| 1 | INPATIENT ACCRUED CHARGES | \$371,552 | \$1,736,683 | \$1,365,131 | 367% |
| 2 | INPATIENT ACCRUED PAYMENTS (IP PMT) | \$118,145 | \$554,981 | \$436,836 | 370% |
| 3 | INPATIENT PAYMENTS / INPATIENT CHARGES | 31.80% | 31.96% | 0.16% | 0% |
| 4 | DISCHARGES | 27 | 106 | 79 | 293% |
| 5 | CASE MIX INDEX (CMI) | 0.85900 | 0.96050 | 0.10150 | 12% |
| 6 | CASE MIX ADJUSTED DISCHARGES (CMAD) | 23.19300 | 101.81300 | 78.62000 | 339% |
| 7 | INPATIENT ACCRUED PAYMENT / CMAD | \$5,093.99 | \$5,450.98 | \$356.99 | 7% |
| 8 | NON-GOVERNMENT - O.M.A IP PMT / CMAD | \$6,409.40 | \$6,153.09 | (\$256.31) | -4% |
| 9 | MEDICARE - O.M.A. IP PMT / CMAD | \$2,512.29 | \$2,637.33 | \$125.04 | 5% |
| 10 | INPATIENT UPPER LIMIT (OVER) / UNDERPAYMENT | \$58,268 | \$268,515 | \$210,247 | 361% |
| 11 | PATIENT DAYS | 75 | 402 | 327 | 436% |
| 12 | INPATIENT ACCRUED PAYMENT / PATIENT DAY | \$1,575.27 | \$1,380.55 | (\$194.72) | -12% |
| 13 | AVERAGE LENGTH OF STAY | 2.8 | 3.8 | 1.0 | 37% |
| | OTHER MEDICAL ASSISTANCE OUTPATIENT | | | | |
| 14 | OUTPATIENT ACCRUED CHARGES (OP CHGS) | \$1,706,206 | \$1,873,241 | \$167,035 | 10% |
| 15 | OUTPATIENT ACCRUED PAYMENTS (OP PMT) | \$427,749 | \$468,477 | \$40,728 | 10% |
| 16 | OUTPATIENT PAYMENTS / OUTPATIENT CHARGES | 25.07% | 25.01% | -0.06% | 0% |
| 17 | OUTPATIENT CHARGES / INPATIENT CHARGES | 459.21% | 107.86% | -351.35% | -77% |
| 18 | OUTPATIENT EQUIVALENT DISCHARGES (OPED) | 123.98685 | 114.33494 | (9.65191) | -8% |
| 19 | OUTPATIENT ACCRUED PAYMENTS / OPED | \$3,449.95 | \$4,097.41 | \$647.45 | 19% |
| 20 | NON-GOVERNMENT - O.M.A OP PMT / CMAD | \$6,263.51 | \$6,371.76 | \$108.24 | 2% |
| 21 | MEDICARE - O.M.A. OP PMT / CMAD | \$2,239.64 | \$2,185.05 | (\$54.59) | -2% |
| 22 | OUTPATIENT UPPER LIMIT (OVER) / UNDERPAYMENT | \$277,686 | \$249,828 | (\$27,858) | -10% |
| | OTHER MEDICAL ASSISTANCE TOTALS (INPATIENT + OUTPATIE | FNT) | | | |
| 23 | TOTAL ACCRUED CHARGES | \$2,077,758 | \$3,609,924 | \$1,532,166 | 74% |
| 24 | TOTAL ACCRUED PAYMENTS | \$545,894 | \$1,023,458 | \$477,564 | 87% |
| 25 | TOTAL ALLOWANCES | \$1,531,864 | \$2,586,466 | \$1,054,602 | 69% |
| | | Ţ.,,==.,,30. | +- ,, | Ţ 1,2 2 1,3 2 | 3070 |
| 26 | TOTAL OTHER MEDICAL ASSISTANCE UPPER LIMIT UNDERPAYMENT | \$335,954 | \$518,343 | \$182,389 | 54% |
| | | | | | |

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LAWRENCE AND MEMORIAL HOSPITAL TWELVE MONTHS ACTUAL FILING **FISCAL YEAR 2014** REPORT FORM 500 - CALCULATION OF DSH UPPER PAYMENT LIMIT AND BASELINE UNDERPAYMENT DATA: COMPARATIVE ANALYSIS **ACTUAL ACTUAL AMOUNT** % LINE DESCRIPTION FY 2013 FY 2014 **DIFFERENCE DIFFERENCE** F. TOTAL MEDICAL ASSISTANCE (MEDICAID + OTHER MEDICAL ASSISTANCE) TOTAL MEDICAL ASSISTANCE INPATIENT INPATIENT ACCRUED CHARGES \$50,068,391 \$54,752,850 \$4,684,459 9% 2 1% INPATIENT ACCRUED PAYMENTS (IP PMT) \$16,258,102 \$153,566 \$16,104,536 3 INPATIENT PAYMENTS / INPATIENT CHARGES 32.17% 29.69% -2.47% -8% 4 DISCHARGES 1% 3,096 3,138 CASE MIX INDEX (CMI) 8% 0.97290 1.04852 0.07562 CASE MIX ADJUSTED DISCHARGES (CMAD) 6 3.012.09210 3.290.26420 278.17210 9% 7 INPATIENT ACCRUED PAYMENT / CMAD \$5,346.63 \$4,941.28 -8% (\$405.35)8 NON-GOVERNMENT - TOTAL MEDICAL ASSISTANCE IP PMT / CMAD 8% \$6,156.77 \$6,662.80 \$506.03 9 MEDICARE - TOTAL MEDICAL ASSISTANCE IP PMT / CMAD \$2,259,66 \$3.147.04 \$887.38 39% INPATIENT UPPER LIMIT (OVER) / UNDERPAYMENT \$6,806,306 \$10,354,594 \$3,548,288 52% 10 PATIENT DAYS 4% 11 13,380 13,978 INPATIENT ACCRUED PAYMENT / PATIENT DAY \$1,203.63 \$1,163.12 (\$40.51)-3% 12 AVERAGE LENGTH OF STAY 3% 13 4.3 4.5 0.1 TOTAL MEDICAL ASSISTANCE OUTPATIENT OUTPATIENT ACCRUED CHARGES (OP CHGS) \$73,265,459 \$83,586,397 \$10,320,938 14% 14 -2% OUTPATIENT ACCRUED PAYMENTS (OP PMT) 15 \$19,834,786 \$19,350,074 (\$484,712)**OUTPATIENT PAYMENTS / OUTPATIENT CHARGES** -14% 16 27 07% 23 15% -3 92% **OUTPATIENT CHARGES / INPATIENT CHARGES** 146.33% 152.66% 6.33% 4% 17 5% 18 OUTPATIENT EQUIVALENT DISCHARGES (OPED) 4,543.08778 4,787.51867 244.43089 (\$324.15) -7% OUTPATIENT ACCRUED PAYMENTS / OPED \$4,365.93 \$4,041.78 19 \$1,079.85 20% 20 NON-GOVERNMENT - TOTAL MEDICAL ASSISTANCE OP PMT / OPED \$5,347.54 \$6,427.39 MEDICARE - TOTAL MEDICAL ASSISTANCE OP PMT / OPED \$1,323.67 \$2,240.69 \$917.02 69% OUTPATIENT UPPER LIMIT (OVER) / UNDERPAYMENT 78% \$6,013,542 \$10,727,334 \$4,713,792 TOTAL MEDICAL ASSISTANCE TOTALS (INPATIENT + OUTPATIENT) TOTAL ACCRUED CHARGES \$138,339,247 \$15,005,397 12% 23 \$123,333,850 24 TOTAL ACCRUED PAYMENTS \$35,939,322 \$35,608,176 (\$331,146)-1%

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\$87,394,528

\$102,731,071

\$15,336,543

18%

TOTAL ALLOWANCES

FISCAL YEAR 2014

REPORT FORM 500 - CALCULATION OF DSH UPPER PAYMENT LIMIT

| | AND BASELINE UNDERPAYMENT DATA: COMPARATIVE ANALYSIS | | | | | |
|------|---|---------------|----------------|---------------------|-----------------|--|
| | | ACTUAL | ACTUAL | AMOUNT | 0/ | |
| | DECORIDETION | ACTUAL | ACTUAL | AMOUNT | % DIFFERENCE | |
| LINE | DESCRIPTION | FY 2013 | FY 2014 | DIFFERENCE | DIFFERENCE | |
| G. | CHAMPUS / TRICARE | | | | | |
| 0. | OTAMI OOT INIOAKE | | | | | |
| | CHAMPUS / TRICARE INPATIENT | | | | | |
| 1 | INPATIENT ACCRUED CHARGES | \$11,605,898 | \$11,029,201 | (\$576,697) | -5% | |
| 2 | INPATIENT ACCRUED PAYMENTS (IP PMT) | \$4,936,371 | \$5,008,631 | \$72,260 | 1% | |
| 3 | INPATIENT PAYMENTS / INPATIENT CHARGES | 42.53% | 45.41% | | 7% | |
| 4 | DISCHARGES | 943 | 855 | (88) | -9% | |
| 5 | CASE MIX INDEX (CMI) | 0.88970 | 0.99040 | 0.10070 | 11% | |
| 6 | CASE MIX ADJUSTED DISCHARGES (CMAD) | 838.98710 | 846.79200 | 7.80490 | 1% | |
| 7 | INPATIENT ACCRUED PAYMENT / CMAD | \$5,883.73 | \$5,914.83 | \$31.10 | 1% | |
| 8 | PATIENT DAYS | 2,851 | 2,682 | (169) | -6% | |
| 9 | INPATIENT ACCRUED PAYMENT / PATIENT DAY | \$1,731.45 | \$1,867.50 | \$136.05 | 8% | |
| 10 | AVERAGE LENGTH OF STAY | 3.0 | 3.1 | 0.1 | 4% | |
| | | | | | | |
| | CHAMPUS / TRICARE OUTPATIENT | | | | | |
| 11 | OUTPATIENT ACCRUED CHARGES (OP CHGS) | \$23,612,888 | \$22,637,292 | (\$975,596) | -4% | |
| 12 | OUTPATIENT ACCRUED PAYMENTS (OP PMT) | \$6,217,879 | \$5,573,648 | (\$644,231) | -10% | |
| | | | | | | |
| | CHAMPUS / TRICARE TOTALS (INPATIENT + OUTPATIENT) | | | | | |
| 13 | TOTAL ACCRUED CHARGES | \$35,218,786 | \$33,666,493 | (\$1,552,293) | -4% | |
| 14 | TOTAL ACCRUED PAYMENTS | \$11,154,250 | \$10,582,279 | (\$571,971) | -5% | |
| 15 | TOTAL ALLOWANCES | \$24,064,536 | \$23,084,214 | (\$980,322) | -4% | |
| | | | | | | |
| H. | OTHER DATA | | | | | |
| 1 | OTHER OPERATING REVENUE | \$22,653,789 | \$29,607,174 | \$6,953,385 | 31% | |
| 2 | TOTAL OPERATING EXPENSES | \$312,019,235 | \$348,525,480 | \$36,506,245 | 12% | |
| 3 | UCP DSH PAYMENTS (Gross DSH plus Upper Limit Adjustment) | \$0 | \$0 | \$0,500,245 | 0% | |
| 3 | OOI BOTT ATMENTO (Closs BOTT plus Opper Elillit Adjustitions) | ΨΟ | ΨΟ | ΨΟ | 070 | |
| | COST OF UNCOMPENSATED CARE (BASELINE METHODOLOGY) | | | | | |
| 4 | CHARITY CARE (CHARGES) | \$3,684,045 | \$2,681,674 | (\$1,002,371) | -27% | |
| 5 | BAD DEBTS (CHARGES) | \$12,037,777 | \$14,966,698 | \$2,928,921 | 24% | |
| 6 | UNCOMPENSATED CARE (CHARGES) | \$15,721,822 | \$17,648,372 | \$1,926,550 | 12% | |
| 7 | COST OF UNCOMPENSATED CARE | \$6,723,842 | \$7,282,395 | \$558,554 | 8% | |
| , | | ψο, | ų., <u>_</u> , | +300,001 | 070 | |
| | TOTAL MEDICAL ASSISTANCE UNDERPAYMENT (BASELINE METHODOI | LOGY) | | | | |
| 8 | TOTAL ACCRUED CHARGES | \$123,333,850 | \$138,339,247 | \$15,005,397 | 12% | |
| 9 | TOTAL ACCRUED PAYMENTS | \$35,939,322 | \$35,608,176 | (\$331,146) | -1% | |
| 10 | COST OF TOTAL MEDICAL ASSISTANCE | \$52,746,893 | \$57,084,081 | \$4,337,187 | 8% | |
| | MEDICAL ASSISTANCE (OVER) / UNDERPAYMENT | \$16,807,571 | \$21,475,905 | \$4,668,333 | 28% | |

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FISCAL YEAR 2014

REPORT FORM 500 - CALCULATION OF DSH UPPER PAYMENT LIMIT

| | AND BASELINE UNDERPAY | MENT DATA: COMPARAT | TIVE ANALYSI | S | |
|------|---|---------------------|-------------------|----------------------|-----------------|
| | | ACTUAL | ACTUAL | AMOUNT | 0/ |
| LINE | DESCRIPTION | ACTUAL FY 2013 | ACTUAL FY 2014 | AMOUNT DIFFERENCE | % DIFFERENCE |
| LINE | <u>DESCRIPTION</u> | <u>F1 2013</u> | <u>F1 2014</u> | DIFFERENCE | DIFFERENCE |
| II. | AGGREGATE DATA | | | | |
| Α. | TOTALS - ALL PAYERS | | | | |
| 1 | TOTAL INPATIENT CHARGES | \$293,047,902 | \$304,241,557 | \$11,193,655 | 4% |
| 2 | TOTAL INPATIENT PAYMENTS | \$144,238,152 | \$146,671,609 | \$2,433,457 | 2% |
| 3 | TOTAL INPATIENT PAYMENTS / CHARGES | 49.22% | 48.21% | -1.01% | -2% |
| 4 | TOTAL DISCHARGES | 14,649 | 14,150 | (499) | -3% |
| 5 | TOTAL CASE MIX INDEX | 1.21099 | 1.25304 | 0.04205 | 3% |
| 6 | TOTAL CASE MIX ADJUSTED DISCHARGES | 17,739.74920 | 17,730.47090 | (9.27830) | 0% |
| 7 | TOTAL OUTPATIENT CHARGES | \$416,279,962 | \$483,895,016 | \$67,615,054 | 16% |
| 8 | OUTPATIENT CHARGES / INPATIENT CHARGES | 142.05% | 159.05% | 17.00% | 12% |
| 9 | TOTAL OUTPATIENT PAYMENTS | \$159,124,153 | \$178,543,777 | \$19,419,624 | 12% |
| 10 | OUTPATIENT PAYMENTS / OUTPATIENT CHARGES | 38.23% | 36.90% | -1.33% | -3% |
| 11 | TOTAL CHARGES | \$709,327,864 | \$788,136,573 | \$78,808,709 | 11% |
| 12 | TOTAL PAYMENTS | \$303,362,305 | \$325,215,386 | \$21,853,081 | 7% |
| 13 | TOTAL PAYMENTS / TOTAL CHARGES | 42.77% | 41.26% | -1.50% | -4% |
| 14 | PATIENT DAYS | 67,153 | 66,332 | (821) | -1% |
| | | | | , , | |
| В. | TOTALS - ALL GOVERNMENT PAYERS | | | | |
| 1 | INPATIENT CHARGES | \$222,650,860 | \$231,594,617 | \$8,943,757 | 4% |
| 2 | INPATIENT PAYMENTS | \$92,416,685 | \$95,654,223 | \$3,237,538 | 4% |
| 3 | GOVT. INPATIENT PAYMENTS / CHARGES | 41.51% | 41.30% | -0.21% | 0% |
| 4 | DISCHARGES | 10,697 | 10,355 | (342) | -3% |
| 5 | CASE MIX INDEX | 1.23725 | 1.28768 | 0.05043 | 4% |
| 6 | CASE MIX ADJUSTED DISCHARGES | 13,234.86440 | 13,333.96340 | 99.09900 | 1% |
| 7 | OUTPATIENT CHARGES | \$229,463,681 | \$279,275,656 | \$49,811,975 | 22% |
| 8 | OUTPATIENT CHARGES / INPATIENT CHARGES | 103.06% | 120.59% | 17.53% | 17% |
| 9 | OUTPATIENT PAYMENTS | \$57,252,905 | \$66,637,804 | \$9,384,899 | 16% |
| 10 | OUTPATIENT PAYMENTS / OUTPATIENT CHARGES | 24.95% | 23.86% | -1.09% | -4% |
| 11 | TOTAL CHARGES | \$452,114,541 | \$510,870,273 | \$58,755,732 | 13% |
| 12 | TOTAL PAYMENTS | \$149,669,590 | \$162,292,027 | \$12,622,437 | 8% |
| 13 | TOTAL PAYMENTS / CHARGES | 33.10% | 31.77% | -1.34% | -4% |
| 14 | PATIENT DAYS | 52,460 | 51,763 | (697) | -1% |
| 15 | TOTAL GOVERNMENT DEDUCTIONS | \$302,444,951 | \$348,578,246 | \$46,133,295 | 15% |
| C. | AVERAGE LENGTH OF STAY | | | | |
| 1 | MEDICARE | 5.4 | 5.5 | 0.1 | 1% |
| 2 | NON-GOVERNMENT (INCLUDING SELF PAY / UNINSURED) | 3.7 | 3.8 | 0.1 | 3% |
| 3 | UNINSURED | 2.9 | 2.9 | 0.1 | 2% |
| 4 | MEDICAID | 4.3 | 4.5 | 0.1 | 3% |
| 5 | OTHER MEDICAL ASSISTANCE | 2.8 | 3.8 | 1.0 | 37% |
| 6 | CHAMPUS / TRICARE | 3.0 | 3.1 | 0.1 | 4% |
| 7 | TOTAL AVERAGE LENGTH OF STAY | 4.6 | 4.7 | 0.1 | 2% |
| | | | | | |

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FISCAL YEAR 2014

REPORT FORM 500 - CALCULATION OF DSH UPPER PAYMENT LIMIT AND BASELINE UNDERPAYMENT DATA: COMPARATIVE ANALYSIS

| | AND BASELINE UNDERPATMENT DAT | | | | |
|------|--|---------------|---------------|----------------|------------|
| | | ACTUAL | ACTUAL | AMOUNT | % |
| LINE | <u>DESCRIPTION</u> | FY 2013 | FY 2014 | DIFFERENCE | DIFFERENCE |
| | | | | | |
| ≡. | DATA USED IN BASELINE UNDERPAYMENT CALCULATION | | | | |
| | | | | | |
| 1 | TOTAL CHARGES | \$709,327,864 | \$788,136,573 | \$78,808,709 | 11% |
| 2 | TOTAL GOVERNMENT DEDUCTIONS | \$302,444,951 | \$348,578,246 | \$46,133,295 | 15% |
| 3 | UNCOMPENSATED CARE | \$15,721,822 | \$17,648,372 | \$1,926,550 | |
| 4 | TOTAL NON-GOVERNMENT CONTRACTUAL ALLOWANCES | \$81,545,288 | \$89,211,197 | \$7,665,909 | 9% |
| 5 | EMPLOYEE SELF INSURANCE ALLOWANCE | \$6,253,497 | \$7,483,372 | \$1,229,875 | 20% |
| 6 | TOTAL ADJUSTMENTS | \$405,965,558 | \$462,921,187 | \$56,955,629 | 14% |
| 7 | TOTAL ACCRUED PAYMENTS | \$303,362,306 | \$325,215,386 | \$21,853,080 | 7% |
| 8 | UCP DSH PAYMENTS. (Gross DSH+Upper Limit Adj OHCA Input) | \$0 | \$0 | \$0 | 0% |
| 9 | NET REVENUE USED TO CALCULATE DSH FUTURE PYMNTS. | \$303,362,306 | \$325,215,386 | \$21,853,080 | 7% |
| 10 | RATIO OF NET REVENUE TO TOTAL CHARGES | 0.4276757215 | 0.4126383639 | (0.0150373576) | -4% |
| 11 | COST OF UNCOMPENSATED CARE | \$6,723,842 | \$7,282,395 | \$558,554 | 8% |
| 12 | MEDICAL ASSISTANCE (OVER) / UNDERPAYMENT | \$16,807,571 | \$21,475,905 | \$4,668,333 | 28% |
| 13 | PLUS OHCA ADJUSTMENT (OHCA INPUT) | \$0 | \$0 | \$0 | 0% |
| 14 | TOTAL COST OF UNCOMPENSATED CARE AND | | | | |
| | MEDICAL ASSISTANCE UNDERPAYMENT | \$23,531,413 | \$28,758,300 | \$5,226,887 | 22% |
| | | ->0 | | | |
| IV. | CALCULATED UNDERPAYMENT (UPPER LIMIT METHODOLO | GY) | | | |
| 1 | MEDICAID | \$5,735,856 | \$10,477,506 | \$4.741.650 | 83% |
| 2 | OTHER MEDICAL ASSISTANCE | \$335,954 | \$518,343 | \$182,389 | 54% |
| 3 | UNINSURED (INCLUDED IN NON-GOVERNMENT) | \$4,277,615 | \$5,059,590 | \$781,975 | 18% |
| 4 | TOTAL CALCULATED UNDERPAYMENT (UPPER LIMIT METHODOLOGY) | \$10,349,424 | \$16,055,438 | \$5,706,014 | 55% |
| · | , | ψ10,010,121 | ψ10,000,100 | φο,του,στι | 0070 |
| ٧. | DATA USED IN RECONCILIATIONS IN REPORTS 550 AND 600 |) | | | |
| | | | | | |
| 1 | EMPLOYEE SELF INSURANCE GROSS REVENUE | \$13,293,414 | \$15,460,356 | \$2,166,942 | 16.30% |
| 2 | PLUS/MINUS OTHER ADJUST. TO OHCA DEFINED NET REVENUE | (\$4,432,141) | (\$6,430,155) | (\$1,998,014) | 45.08% |
| 3 | NET REVENUE FROM HOSPITAL AUDITED FINANCIAL STATEMENTS | \$298,930,165 | \$318,785,233 | \$19,855,068 | 6.64% |
| | | | | | |
| 4 | PLUS/MINUS OTHER ADJUST. TO OHCA DEFINED GROSS REVENUE | \$9,026,355 | \$7,150,730 | (\$1,875,625) | -20.78% |
| 5 | GROSS REVENUE FROM HOSP.AUDIT. FINANCIAL STATEMENTS | \$718,354,285 | \$795,287,303 | \$76,933,018 | 10.71% |
| 6 | PLUS/MINUS OTHER ADJUST. TO OHCA DEFINED UNCOMP. CARE | \$3,531,183 | \$2,730,999 | (\$800,184) | -22.66% |
| 7 | UNCOMP. CARE FROM HOSPITAL AUDITED FINANCIAL STATEMENTS | \$19,253,005 | \$20,379,371 | \$1,126,366 | 5.85% |

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FISCAL YEAR 2014

| (1) | (2) | (3) | (4) | (5) |
|----------|--|--------------------------------------|--------------------------------------|------------------------------|
| | | ACTUAL FY | ACTUAL FY | AMOUNT |
| LINE | <u>DESCRIPTION</u> | 2013 | 2014 | DIFFERENCE |
| | | _ | | |
| I. | ACCRUED CHARGES AND PAYMENTS | | | |
| Α. | INPATIENT ACCRUED CHARGES | | | |
| | NON-GOVERNMENT (INCLUDING SELF PAY / UNINSURED) | \$70,397,042 | \$72,646,940 | \$2,249,898 |
| | MEDICARE MEDICAL ACCIOTANCE (NOLLIDING OTHER MEDICAL ACCIOTANCE) | \$160,976,571 | 165,812,566 | \$4,835,995 |
| | MEDICAL ASSISTANCE (INCLUDING OTHER MEDICAL ASSISTANCE) MEDICAID | \$50,068,391 \$49,696,839 | 54,752,850 53,016,167 | \$4,684,459 \$3,319,328 |
| | OTHER MEDICAL ASSISTANCE | \$371,552 | 1,736,683 | \$1,365,131 |
| | CHAMPUS / TRICARE | \$11,605,898 | 11,029,201 | (\$576,697) |
| 7 | UNINSURED (INCLUDED IN NON-GOVERNMENT) | \$1,115,273 | 1,312,711 | \$197,438 |
| | TOTAL INPATIENT GOVERNMENT CHARGES TOTAL INPATIENT CHARGES | \$222,650,860 \$293,047,902 | \$231,594,617 \$304,241,557 | \$8,943,757 \$11,193,655 |
| | TOTAL IN MILENT ON MOLO | \$200,041,00 <u>2</u> | \$004 <u>,241,001</u> | ψ11,100,000 |
| | OUTPATIENT ACCRUED CHARGES | * | # 204.040.000 | |
| | NON-GOVERNMENT (INCLUDING SELF PAY / UNINSURED) MEDICARE | \$186,816,281 \$132,585,334 | \$204,619,360 173,051,967 | \$17,803,079 \$40,466,633 |
| | MEDICAL ASSISTANCE (INCLUDING OTHER MEDICAL ASSISTANCE) | \$73,265,459 | 83,586,397 | \$10,320,938 |
| | MEDICAID | \$71,559,253 | 81,713,156 | \$10,153,903 |
| | OTHER MEDICAL ASSISTANCE | \$1,706,206 | 1,873,241 | \$167,035 |
| | CHAMPUS / TRICARE | \$23,612,888 | 22,637,292 | (\$975,596) |
| 7 | UNINSURED (INCLUDED IN NON-GOVERNMENT) TOTAL OUTPATIENT GOVERNMENT CHARGES | \$10,987,518 \$229,463,681 | 10,088,487 \$279,275,656 | (\$899,031) \$49,811,975 |
| \vdash | TOTAL OUTPATIENT GOVERNMENT CHARGES TOTAL OUTPATIENT CHARGES | \$416,279,962 | \$279,275,656 \$483,895,016 | \$67,615,054 |
| | | , ., ., | | |
| | TOTAL ACCRUED CHARGES TOTAL NONGOVERNMENT (INCLUDING SELF PAY / UNINSURED) | P057 040 000 | #077 000 000 | \$20.0E2.077 |
| 2 | TOTAL NONGOVERNMENT (INCLUDING SELF PAT / UNINSURED) | \$257,213,323 \$293,561,905 | \$277,266,300 \$338,864,533 | \$20,052,977 \$45,302,628 |
| | TOTAL MEDICAL ASSISTANCE (INCLUDING OTHER MEDICAL ASSISTANCE) | \$123,333,850 | \$138,339,247 | \$15,005,397 |
| 4 | TOTAL MEDICAID | \$121,256,092 | \$134,729,323 | \$13,473,231 |
| | TOTAL OTHER MEDICAL ASSISTANCE | \$2,077,758 | \$3,609,924 | \$1,532,166 |
| | TOTAL CHAMPUS / TRICARE TOTAL UNINSURED (INCLUDED IN NON-GOVERNMENT) | \$35,218,786 | \$33,666,493 | (\$1,552,293) |
| | TOTAL ONINSORED (INCLUDED IN NON-GOVERNMENT) TOTAL GOVERNMENT CHARGES | \$12,102,791 \$452,114,541 | \$11,401,198 \$510,870,273 | (\$701,593) \$58,755,732 |
| | TOTAL CHARGES | \$709,327,864 | \$788,136,573 | \$78,808,709 |
| D. | INPATIENT ACCRUED PAYMENTS | | | |
| | NON-GOVERNMENT (INCLUDING SELF PAY / UNINSURED) | \$51,821,467 | \$51,017,386 | (\$804,081) |
| | MEDICARE | \$71,375,778 | 74,387,490 | \$3,011,712 |
| | MEDICAL ASSISTANCE (INCLUDING OTHER MEDICAL ASSISTANCE) | \$16,104,536 | 16,258,102 | \$153,566 |
| | MEDICAID OTHER MEDICAL ASSISTANCE | \$15,986,391 \$118,145 | 15,703,121 554,981 | (\$283,270) \$436,836 |
| | CHAMPUS / TRICARE | \$4,936,371 | 5,008,631 | \$72,260 |
| | UNINSURED (INCLUDED IN NON-GOVERNMENT) | \$0 | 0 | \$0 |
| | TOTAL INPATIENT GOVERNMENT PAYMENTS | \$92,416,685 | \$95,654,223 | \$3,237,538 |
| | TOTAL INPATIENT PAYMENTS | \$144,238,152 | \$146,671,609 | \$2,433,457 |
| | OUTPATIENT ACCRUED PAYMENTS | | | <u> </u> |
| 1 | NON-GOVERNMENT (INCLUDING SELF PAY / UNINSURED) | \$101,871,248 | \$111,905,973 | \$10,034,725 |
| | MEDICARE | \$31,200,240 | 41,714,082 | \$10,513,842 |
| | MEDICAL ASSISTANCE (INCLUDING OTHER MEDICAL ASSISTANCE) MEDICAID | \$19,834,786 \$19,407,037 | 19,350,074 18,881,597 | (\$484,712) (\$525,440) |
| | OTHER MEDICAL ASSISTANCE | \$427,749 | 468,477 | \$40,728 |
| | CHAMPUS / TRICARE | \$6,217,879 | 5,573,648 | (\$644,231) |
| 7 | UNINSURED (INCLUDED IN NON-GOVERNMENT) | \$0 | 0 | \$0 |
| | TOTAL OUTPATIENT GOVERNMENT PAYMENTS | \$57,252,905 | \$66,637,804 | \$9,384,899 |
| | TOTAL OUTPATIENT PAYMENTS | \$159,124,153 | \$178,543,777 | \$19,419,624 |
| | TOTAL ACCRUED PAYMENTS | | | |
| | TOTAL NONGOVERNMENT (INCLUDING SELF PAY / UNINSURED) | \$153,692,715 | \$162,923,359 | \$9,230,644 |
| 3 | TOTAL MEDICARE TOTAL MEDICAL ASSISTANCE (INCLUDING OTHER MEDICAL ASSISTANCE) | \$102,576,018 \$35,939,322 | \$116,101,572 \$35,608,176 | \$13,525,554 (\$331,146) |
| | TOTAL MEDICAL ASSISTANCE (INCLODING OTHER MEDICAL ASSISTANCE) | \$35,939,322 | \$35,608,176 | (\$808,710) |
| | TOTAL OTHER MEDICAL ASSISTANCE | \$545,894 | \$1,023,458 | \$477,564 |
| 6 | TOTAL CHAMPUS / TRICARE | \$11,154,250 | \$10,582,279 | (\$571,971) |
| 7 | TOTAL UNINSURED (INCLUDED IN NON-GOVERNMENT) | \$0 | \$0 | \$0 |
| | TOTAL GOVERNMENT PAYMENTS | \$149,669,590 | \$162,292,027 | \$12,622,437 |
| | TOTAL PAYMENTS | \$303,362,305 | \$325,215,386 | \$21,853,081 |

FISCAL YEAR 2014

| (1) | (2) | (3) | (4) | (5) |
|---------------|--|-------------------------|------------------------|------------------------|
| | | | | |
| | | | ACTUAL <u>FY</u> | AMOUNT |
| LINE | DESCRIPTION | <u>2013</u> | <u>2014</u> | <u>DIFFERENCE</u> |
| | | | | |
| II. | PAYER MIX | | | |
| | | | | |
| A. | INPATIENT PAYER MIX BASED ON ACCRUED CHARGES | | | |
| 1 | NON-GOVERNMENT (INCLUDING SELF PAY / UNINSURED) | 9.92% | 9.22% | -0.71% |
| | MEDICARE | 22.69% | 21.04% | -1.66% |
| 3 | MEDICAL ASSISTANCE (INCLUDING OTHER MEDICAL ASSISTANCE) | 7.06% | | -0.11% |
| 4 | MEDICAID | 7.01% | | -0.28% |
| 5 | OTHER MEDICAL ASSISTANCE | 0.05% | 0.22% | 0.17% |
| 6 | CHAMPUS / TRICARE | 1.64% | 1.40% | -0.24% |
| 7 | UNINSURED (INCLUDED IN NON-GOVERNMENT) | 0.16% | 0.17% | 0.01% |
| | TOTAL INPATIENT GOVERNMENT PAYER MIX | 31.39% | | -2.00% |
| — | TOTAL INPATIENT PAYER MIX | 41.31% | 38.60% | -2.71% |
| В. | OUTPATIENT PAYER MIX BASED ON ACCRUED CHARGES | | | |
| <u> </u> | 55 | | | |
| 1 | NON-GOVERNMENT (INCLUDING SELF PAY / UNINSURED) | 26.34% | 25.96% | -0.37% |
| 2 | MEDICARE | 18.69% | 21.96% | 3.27% |
| 3 | MEDICAL ASSISTANCE (INCLUDING OTHER MEDICAL ASSISTANCE) | 10.33% | 10.61% | 0.28% |
| 4 | MEDICAID | 10.09% | 10.37% | 0.28% |
| 5 | OTHER MEDICAL ASSISTANCE | 0.24% | 0.24% | 0.00% |
| <u>6</u> 7 | CHAMPUS / TRICARE | 3.33% | 2.87% 1.28% | -0.46% |
| | UNINSURED (INCLUDED IN NON-GOVERNMENT) TOTAL OUTPATIENT GOVERNMENT PAYER MIX | 1.55% 32.35% | 35.43% | -0.27% 3.09% |
| | TOTAL OUTPATIENT GOVERNMENT PATER MIX | 58.69% | | 2.71% |
| | | | | |
| | TOTAL PAYER MIX BASED ON ACCRUED CHARGES | 100.00% | 100.00% | 0.00% |
| L_ | INDATIFALT DAVED MIX DAGED ON ACCOUNT DAVMENTO | | | |
| C. | INPATIENT PAYER MIX BASED ON ACCRUED PAYMENTS | | | |
| 1 | NON-GOVERNMENT (INCLUDING SELF PAY / UNINSURED) | 17.08% | 15.69% | -1.40% |
| 2 | MEDICARE | 23.53% | 22.87% | -0.65% |
| 3 | MEDICAL ASSISTANCE (INCLUDING OTHER MEDICAL ASSISTANCE) | 5.31% | 5.00% | -0.31% |
| 4 | MEDICAID | 5.27% | 4.83% | -0.44% |
| 5 | OTHER MEDICAL ASSISTANCE | 0.04% | 0.17% | 0.13% |
| 6 | CHAMPUS / TRICARE | 1.63% | 1.54% | -0.09% |
| 7 | UNINSURED (INCLUDED IN NON-GOVERNMENT) TOTAL INPATIENT GOVERNMENT PAYER MIX | 0.00% 30.46 % | 0.00% 29.41% | 0.00% -1.05% |
| | TOTAL INPATIENT GOVERNMENT FATER MIX | 47.55% | | -2.45% |
| | TOTAL INCATILITY ALLIC WITA | 41.5576 | 45.1076 | -2.43 /0 |
| D. | OUTPATIENT PAYER MIX BASED ON ACCRUED PAYMENTS | | | |
| | | | | |
| 1 | NON-GOVERNMENT (INCLUDING SELF PAY / UNINSURED) | 33.58% | 34.41% | 0.83% |
| | MEDICARE | 10.28% | 12.83% | 2.54% |
| 3 | MEDICAL ASSISTANCE (INCLUDING OTHER MEDICAL ASSISTANCE) MEDICAID | 6.54% | 5.95% | -0.59% -0.59% |
| 5 | OTHER MEDICAL ASSISTANCE | 0.14% | 5.81% 0.14% | -0.59% 0.00% |
| 6 | CHAMPUS / TRICARE | 2.05% | 1.71% | -0.34% |
| 7 | UNINSURED (INCLUDED IN NON-GOVERNMENT) | 0.00% | | 0.00% |
| | TOTAL OUTPATIENT GOVERNMENT PAYER MIX | 18.87% | | 1.62% |
| | TOTAL OUTPATIENT PAYER MIX | 52.45% | 54.90% | 2.45% |
| | | | | |
| <u> </u> | TOTAL PAYER MIX BASED ON ACCRUED PAYMENTS | 100.00% | 100.00% | 0.00% |
| | | | | |

FISCAL YEAR 2014

| | BASELINE UNDERPAYMENT DAT | IA | | |
|----------|---|--------------------------------|------------------------------|-----------------------------|
| (1) | (2) | (3) | (4) | (5) |
| LINE | DESCRIPTION | ACTUAL <u>FY</u> 2013 | ACTUAL <u>FY</u> 2014 | AMOUNT <u>DIFFERENCE</u> |
| III. | DISCHARGES, PATIENT DAYS, ALOS, CASE MIX INDEX AND OTHER REQUIRED | DATA | | |
| A. | DISCHARGES | | | |
| 1 | NON-GOVERNMENT (INCLUDING SELF PAY / UNINSURED) | 3,952 | 3,795 | (157) |
| 2 | MEDICARE | 6,658 | 6,362 | (296) |
| | MEDICAL ASSISTANCE (INCLUDING OTHER MEDICAL ASSISTANCE) | 3,096 | 3,138 | 42 |
| | MEDICAID OTHER MEDICAL ASSISTANCE | 3,069 | 3,032 106 | (37) 79 |
| 6 | CHAMPUS / TRICARE | 943 | 855 | (88) |
| 7 | UNINSURED (INCLUDED IN NON-GOVERNMENT) | 67 | 89 | 22 |
| | TOTAL GOVERNMENT DISCHARGES TOTAL DISCHARGES | 10,697 14,649 | 10,355 14,150 | (342) |
| | | , | , | , , |
| В. | PATIENT DAYS | | | |
| 1 | NON-GOVERNMENT (INCLUDING SELF PAY / UNINSURED) | 14,693 | 14,569 | (124) |
| | MEDICARE | 36,229 | 35,103 | (1,126) |
| | MEDICAL ASSISTANCE (INCLUDING OTHER MEDICAL ASSISTANCE) MEDICAID | 13,380 13,305 | 13,978 13,576 | <u>598</u> 271 |
| | OTHER MEDICAL ASSISTANCE | 75 | 402 | 327 |
| | CHAMPUS / TRICARE | 2,851 | 2,682 | (169) |
| 7 | UNINSURED (INCLUDED IN NON-GOVERNMENT) TOTAL GOVERNMENT PATIENT DAYS | 191 52,460 | 259 51,763 | 68 (697) |
| | TOTAL GOVERNMENT PATIENT DATS TOTAL PATIENT DAYS | 67,153 | 66,332 | (821) |
| C. | AVERAGE LENGTH OF STAY (ALOS) | | | |
| 1 | NON-GOVERNMENT (INCLUDING SELF PAY / UNINSURED) | 3.7 | 3.8 | 0.1 |
| | MEDICARE | 5.4 | 5.5 | 0.1 |
| | MEDICAL ASSISTANCE (INCLUDING OTHER MEDICAL ASSISTANCE) MEDICAID | 4.3 | 4.5 4.5 | 0.1 0.1 |
| | OTHER MEDICAL ASSISTANCE | 2.8 | 3.8 | 1.0 |
| | CHAMPUS / TRICARE | 3.0 | 3.1 | 0.1 |
| 7 | UNINSURED (INCLUDED IN NON-GOVERNMENT) TOTAL GOVERNMENT AVERAGE LENGTH OF STAY | 2.9 4.9 | 2.9 5.0 | 0.1 0.1 |
| | TOTAL GOVERNMENT AVERAGE LENGTH OF STAT TOTAL AVERAGE LENGTH OF STAY | 4.9 | 4.7 | 0.1 |
| D. | CASE MIX INDEX | | | |
| 1 | NON-GOVERNMENT (INCLUDING SELF PAY / UNINSURED) | 1.13990 | 1.15850 | 0.01860 |
| | MEDICARE | 1.40940 | 1.44560 | 0.03620 |
| | MEDICAL ASSISTANCE (INCLUDING OTHER MEDICAL ASSISTANCE) | 0.97290 | 1.04852 | 0.07562 |
| | MEDICAID OTHER MEDICAL ASSISTANCE | 0.97390 0.85900 | 1.05160 0.96050 | 0.07770 0.10150 |
| | CHAMPUS / TRICARE | 0.88970 | 0.99040 | 0.10130 |
| 7 | UNINSURED (INCLUDED IN NON-GOVERNMENT) | 1.02440 | 1.05920 | 0.03480 |
| | TOTAL GOVERNMENT CASE MIX INDEX TOTAL CASE MIX INDEX | 1.23725 1.21099 | 1.28768 1.25304 | 0.05043 0.04205 |
| | | 1.21039 | 1.25504 | 0.04203 |
| | OTHER REQUIRED DATA | 0001.017.110 | *** | 040.507.000 |
| 2 | TOTAL CHARGES ASSOCIATED WITH NON-GOVERNMENT CONTRACTUAL ALLOWANCES ACCRUED PAYMENTS ASSOCIATED WITH NON-GOVERNMENT CONTRACTUAL ALLOWANCES | \$231,817,118 \$150,271,830 | \$250,404,746 | \$18,587,628 |
| | (PRIOR TO ANY REDUCTION FOR UNCOMPENSATED CARE) | φ150,2/1,830 | \$161,193,549 | \$10,921,719 |
| | TOTAL ACTUAL DISCOUNT PERCENTAGE TOTAL ACTUAL DISCOUNT PERCENTAGE | \$81,545,288 35.18% | \$89,211,197 35.63% | \$7,665,909 0.45% |
| | EMPLOYEE SELF INSURANCE GROSS REVENUE | \$13,293,414 | \$15,460,356 | \$2,166,942 |
| 6 | EMPLOYEE SELF INSURANCE ALLOWANCE | \$6,253,497 | \$7,483,372 | \$1,229,875 |
| 7 | UCP DSH PAYMENTS (GROSS DSH PAYMENTS PLUS UPPER LIMIT ADJUSTMENT- OHCA INPUT) | \$0 | \$0 | \$0 |
| | CHARITY CARE | \$3,684,045 | \$2,681,674 | (\$1,002,371) |
| | BAD DEBTS TOTAL UNICOMPENSATED CARE | \$12,037,777 | \$14,966,698 | \$2,928,921 |
| 10 11 | TOTAL UNCOMPENSATED CARE TOTAL OTHER OPERATING REVENUE | \$15,721,822 \$22,653,789 | \$17,648,372 \$29,607,174 | \$1,926,550 \$6,953,385 |
| | TOTAL OPERATING EXPENSES | \$312,019,235 | \$348,525,480 | \$36,506,245 |
| | | | | |

FISCAL YEAR 2014

| (1) | (2) | (3) | (4) | (5) |
|---------------|---|----------------------------|------------------|--------------------------|
| | | | | |
| | | ACTUAL <u>FY</u> | ACTUAL <u>FY</u> | AMOUNT |
| LINE | <u>DESCRIPTION</u> | <u>2013</u> | <u>2014</u> | DIFFERENCE |
| | | | | |
| IV. | DSH UPPER PAYMENT LIMIT CALCULATIONS | | | |
| | | | | |
| Α. | CASE MIX ADJUSTED DISCHARGES | | | |
| L. | | 4.504.00400 | 4 000 50750 | (400.07700) |
| 1 | NON-GOVERNMENT (INCLUDING SELF PAY / UNINSURED) | 4,504.88480 | 4,396.50750 | (108.37730) |
| | MEDICARE MEDICAL ASSISTANCE (INCLUDING OTHER MEDICAL ASSISTANCE) | 9,383.78520 3,012.09210 | | (186.87800) 278.17210 |
| | MEDICAL ASSISTANCE (INCLUDING OTHER MEDICAL ASSISTANCE) | 2,988.89910 | 3,188.45120 | 199.55210 |
| 5 | OTHER MEDICAL ASSISTANCE | 23.19300 | 101.81300 | 78.62000 |
| 6 | CHAMPUS / TRICARE | 838.98710 | | 7.80490 |
| | UNINSURED (INCLUDED IN NON-GOVERNMENT) | 68.63480 | 94.26880 | 25.63400 |
| <u> </u> | TOTAL GOVERNMENT CASE MIX ADJUSTED DISCHARGES | 13.234.86440 | | 99.09900 |
| | TOTAL CASE MIX ADJUSTED DISCHARGES | 17,739.74920 | -, | (9.27830) |
| | | , | , | , |
| В. | OUTPATIENT EQUIVALENT DISCHARGES CALCULATION (REVENUE METHODOLOGY) | | | |
| 1 | NON-GOVERNMENT (INCLUDING SELF PAY / UNINSURED) | 10,487.62734 | 10,689.10089 | 201.47355 |
| | MEDICARE | 5,483.73685 | | 1.156.02901 |
| | MEDICAL ASSISTANCE (INCLUDING OTHER MEDICAL ASSISTANCE) | 4,543.08778 | | 244.43089 |
| | MEDICAID | 4,419.10093 | , | 254.08280 |
| | OTHER MEDICAL ASSISTANCE | 123.98685 | | -9.65191 |
| | CHAMPUS / TRICARE | 1.918.58944 | | -163.71303 |
| 7 | UNINSURED (INCLUDED IN NON-GOVERNMENT) | 660.07489 | 683.98554 | 23.91065 |
| | TOTAL GOVERNMENT OUTPATIENT EQUIVALENT DISCHARGES | 11,945.41407 | 13,182.16093 | 1,236.74686 |
| | TOTAL OUTPATIENT EQUIVALENT DISCHARGES | 22,433.04141 | 23,871.26183 | 1,438.22041 |
| | | | | |
| C. | INPATIENT PAYMENT PER CASE MIX ADJUSTED DISCHARGE | | | |
| 1 | NON-GOVERNMENT (INCLUDING SELF PAY / UNINSURED) | \$11,503.39 | \$11,604.07 | \$100.68 |
| | MEDICARE | \$7,606.29 | | \$482.03 |
| | MEDICAL ASSISTANCE (INCLUDING OTHER MEDICAL ASSISTANCE) | \$5,346.63 | \$4,941.28 | (\$405.35) |
| 4 | MEDICAID | \$5,348.59 | \$4,925.00 | (\$423.59) |
| 5 | OTHER MEDICAL ASSISTANCE | \$5,093.99 | \$5,450.98 | \$356.99 |
| 6 | CHAMPUS / TRICARE | \$5,883.73 | | \$31.10 |
| 7 | UNINSURED (INCLUDED IN NON-GOVERNMENT) | \$0.00 | | \$0.00 |
| | TOTAL GOVERNMENT INPATIENT PAYMENT PER CASE MIX ADJUSTED DISCHARGE | \$6,982.82 | | \$190.91 |
| | TOTAL INPATIENT PAYMENT PER CASE MIX ADJUSTED DISCHARGE | \$8,130.79 | \$8,272.29 | \$141.50 |
| D. | OUTPATIENT PAYMENT PER OUTPATIENT EQUIVALENT DISCHARGE | | | |
| | | | | |
| | NON-GOVERNMENT (INCLUDING SELF PAY / UNINSURED) | \$9,713.47 | \$10,469.17 | \$755.70 |
| | MEDICARE | \$5,689.59 | \$6,282.46 | \$592.87 |
| | MEDICAL ASSISTANCE (INCLUDING OTHER MEDICAL ASSISTANCE) | \$4,365.93 | | (\$324.15) |
| | MEDICAID | \$4,391.63 | \$4,040.41 | (\$351.21) |
| | OTHER MEDICAL ASSISTANCE | \$3,449.95 | | \$647.45 |
| <u>6</u> 7 | CHAMPUS / TRICARE UNINSURED (INCLUDED IN NON-GOVERNMENT) | \$3,240.86 \$0.00 | | (\$64.77) \$0.00 |
| | TOTAL GOVERNMENT OUTPATIENT PAYMENT PER OUTPATIENT EQUIVALENT DISCHARGE | φυ.υυ | φυ.υυ | φυ.υυ |
| | TOTAL GOVERNMENT GOTT ATTENT FAR OUTFATIENT EQUIVALENT DISCHARGE | \$4,792.88 | \$5,055.15 | \$262.27 |
| | TOTAL OUTPATIENT PAYMENT PER OUTPATIENT EQUIVALENT DISCHARGE | \$7,093.29 | | \$386.15 |
| | | | | · |

FISCAL YEAR 2014

| | BASELINE UNDERPATMENT D | AIA | | |
|-------|---|------------------|---------------|-------------------|
| (1) | (2) | (3) | (4) | (5) |
| (') | (2) | (0) | (4) | (5) |
| | | ACTUAL FY | ACTUAL FY | AMOUNT |
| LINE | DESCRIPTION | 2013 | <u>2014</u> | DIFFERENCE |
| | | | | |
| V. | CALCULATED UNDERPAYMENT (UPPER LIMIT METHODOLOGY) | | | |
| | | | | |
| | MEDICAID | \$5,735,856 | | \$4,741,650 |
| | OTHER MEDICAL ASSISTANCE | \$335,954 | | \$182,389 |
| 3 | UNINSURED (INCLUDED IN NON-GOVERNMENT) | \$0 | 1 | \$0 |
| | TOTAL CALCULATED UNDERPAYMENT (UPPER LIMIT METHODOLOGY) | \$6,071,810 | \$10,995,849 | \$4,924,039 |
| | | | | |
| VI. | CALCULATED UNDERPAYMENT BEFORE UPPER LIMIT (BASELINE METHODO | LOGY) | | |
| _ | TOTAL CHARGES | \$709,327,864 | \$788,136,573 | \$78,808,709 |
| 1 | TOTAL CHARGES TOTAL GOVERNMENT DEDUCTIONS | \$302,444,951 | \$348,578,246 | \$46,133,295 |
| | UNCOMPENSATED CARE | \$15,721,822 | | \$1,926,550 |
| | TOTAL NON-GOVERNMENT CONTRACTUAL ALLOWANCES | \$81.545.288 | | \$7,665,909 |
| | EMPLOYEE SELF INSURANCE ALLOWANCE | \$6,253,497 | * / | \$1,229,875 |
| | TOTAL ADJUSTMENTS | \$405,965,558 | | \$56,955,629 |
| | TOTAL ACCRUED PAYMENTS | \$303,362,306 | | \$21,853,080 |
| | UCP DSH PAYMENTS (OHCA INPUT) | \$0 | \$0 | \$0 |
| | NET REVENUE USED TO DETERMINE DSH FUTURE PAYMENTS | \$303,362,306 | \$325,215,386 | \$21,853,080 |
| | RATIO OF NET REVENUE TO TOTAL CHARGES | 0.4276757215 | | (0.0150373576) |
| | COST OF UNCOMPENSATED CARE | \$6,723,842 | | \$558,554 |
| | MEDICAL ASSISTANCE UNDERPAYMENT | \$16,807,571 | \$21,475,905 | \$4,668,333 |
| | PLUS OHCA ADJUSTMENT (OHCA INPUT) | \$0 | \$0 | \$0 |
| 14 | TOTAL COST OF UNCOMPENSATED CARE AND MEDICAL ASSISTANCE UNDERPAYMENT | | | |
| | | \$23,531,413 | \$28,758,300 | \$5,226,887 |
| X7TT | DATIOS | | | |
| V 11. | RATIOS | | | |
| | | | | |
| | RATIO OF INPATIENT PAYMENTS TO INPATIENT CHARGES | 70.040 | 70.000/ | 0.000/ |
| | NON-GOVERNMENT (INCLUDING SELF PAY / UNINSURED) MEDICARE | 73.61% 44.34% | | -3.39% 0.52% |
| | MEDICAL ASSISTANCE (INCLUDING OTHER MEDICAL ASSISTANCE) | 32.17% | | -2.47% |
| | MEDICAL ASSISTANCE (INCLUDING OTHER MEDICAL ASSISTANCE) | 32.17% | | -2.55% |
| | OTHER MEDICAL ASSISTANCE | 31.80% | | 0.16% |
| | CHAMPUS / TRICARE | 42.53% | | 2.88% |
| | UNINSURED (INCLUDED IN NON-GOVERNMENT) | 0.00% | | 0.00% |
| | TOTAL GOVERNMENT RATIO OF INPATIENT PAYMENTS TO INPATIENT CHARGES | | | |
| | | 41.51% | 41.30% | -0.21% |
| | TOTAL RATIO OF INPATIENT PAYMENTS TO INPATIENT CHARGES | 49.22% | | -1.01% |
| | TOTAL TATIO OF INFANCENT FARMENTO TO INFANCED | 17122 | | |
| | RATIO OF OUTPATIENT PAYMENTS TO OUTPATIENT CHARGES | | | |
| | NON-GOVERNMENT (INCLUDING SELF PAY / UNINSURED) | 54.53% | | 0.16% |
| | MEDICARE | 23.53% | | 0.57% |
| | MEDICAL ASSISTANCE (INCLUDING OTHER MEDICAL ASSISTANCE) | 27.07% | | -3.92% |
| | MEDICAID OTHER MEDICAL ACCISTANCE | 27.12% | | -4.01% |
| | OTHER MEDICAL ASSISTANCE CHAMPUS / TRICARE | 25.07% 26.33% | | -0.06% -1.71% |
| | UNINSURED (INCLUDED IN NON-GOVERNMENT) | 0.00% | | 0.00% |
| / | | 0.00% | 0.00% | 0.00% |
| | IOTAL GOVERNMENT RATIO OF OTTPATIENT PAYMENTS TO OTTPATIENT CHAPGES | | | |
| | TOTAL GOVERNMENT RATIO OF OUTPATIENT PAYMENTS TO OUTPATIENT CHARGES | 04.050 | 00.000 | 4 6601 |
| | TOTAL GOVERNMENT RATIO OF OUTPATIENT PAYMENTS TO OUTPATIENT CHARGES TOTAL RATIO OF OUTPATIENT PAYMENTS TO OUTPATIENT CHARGES | 24.95% 38.23% | | -1.09% -1.33% |

| | LAWRENCE AND MEMORIAL HOSF TWELVE MONTHS ACTUAL FILIN | | | |
|------|--|------------------------------------|---|---------------------------|
| | FISCAL YEAR 2014 | NG | | |
| | REPORT 550 - CALCULATION OF DSH UPPER PA | VMENT LIMIT AND | | |
| | | | | |
| | BASELINE UNDERPAYMENT DA | IA | | |
| (1) | (2) | (4) | (5) | |
| (1) | (2) | (3) | (4) | (3) |
| | | ACTUAL FY | ACTUAL FY | AMOUNT |
| LINE | DESCRIPTION | <u>2013</u> | <u>2014</u> | DIFFERENCE |
| | | | | |
| VIII | NET REVENUE, GROSS REVENUE AND UNCOMPENSATED CARE RECONCILIA | TIONS | | |
| | DECOMOUNTION OF OURA DEFINED MET DEVENUE TO MODELLY AND THE BUY | | | |
| A. | RECONCILIATION OF OHCA DEFINED NET REVENUE TO HOSPITAL AUDITED FIN. STATEMENT | <u>s</u> | + | |
| 1 | TOTAL ACCRUED PAYMENTS | \$303.362.305 | \$325,215,386 | \$21,853,081 |
| 2 | PLUS DSH PAYMENTS RECEIVED (GROSS DSH PAYMENTS PLUS UPPER LIMIT ADJ.) (OHCA | 7.000,000,000 | 70=0,=10,000 | \$0 |
| | INPUT) | \$0 | • | |
| | OHCA DEFINED NET REVENUE | \$303,362,305 | \$325,215,386 | \$21,853,081 |
| 3 | PLUS/(MINUS) OTHER ADJUSTMENTS TO OHCA DEFINED NET REVENUE | (\$4,432,141 | (\$6,430,155) | (\$1,998,014 |
| 4 | CALCULATED NET REVENUE | \$318.007.858 | | \$777.373 |
| | | , | , , , , , , , , , , , , , , , , , , , | ***** |
| 5 | NET REVENUE FROM HOSPITAL AUDITED FINANCIAL STATEMENTS (FROM ANNUAL REPORTING) | \$298,930,165 | \$318,785,233 | \$19,855,068 |
| 6 | VARIANCE (MUST BE LESS THAN OR EQUAL TO \$500) | \$19,077,693 | (\$2) | (\$19,077,695 |
| В. | RECONCILIATION OF OHCA DEFINED GROSS REVENUE TO HOSPITAL AUDITED FIN. STATEME | NTS | | |
| 1 | OHCA DEFINED GROSS REVENUE | \$709,327,864 | \$788,136,573 | \$78,808,709 |
| 2 | PLUS/(MINUS) OTHER ADJUSTMENTS TO OHCA DEFINED GROSS REVENUE | \$9,026,355 | | (\$1,875,625 |
| | CALCULATED GROSS REVENUE | \$718,354,219 | \$795,287,303 | \$76,933,084 |
| 3 | GROSS REVENUE FROM HOSPITAL AUDITED FINANCIAL STATEMENTS (FROM ANNUAL REPORTING) | \$718,354,285 | \$795,287,303 | \$76,933,018 |
| 4 | VARIANCE (MUST BE LESS THAN OR EQUAL TO \$500) | (\$66 | \$0 | \$66 |
| C. | RECONCILIATION OF OHCA DEFINED UNCOMP. CARE TO HOSPITAL AUDITED FIN. STATEMENT | <u> </u> T <u>S</u> | | |
| | | | | |
| 1 2 | OHCA DEFINED UNCOMPENSATED CARE (CHARITY CARE AND BAD DEBTS) PLUS OTHER ADJUSTMENTS TO OHCA DEFINED UNCOMPENSATED CARE | \$15,721,822 | | \$1,926,550 |
| | CALCULATED UNCOMPENSATED CARE (CHARITY CARE AND BAD DEBTS) | \$3,531,183 \$19,253,005 | | (\$800,184 \$1,126,366 |
| | | | | ` , , |
| 3 | UNCOMP. CARE FROM HOSPITAL AUDITED FIN. STATEMENTS (FROM ANNUAL REPORTING) | \$19,253,005 | \$20,379,371 | \$1,126,366 |
| 4 | VARIANCE (MUST BE LESS THAN OR EQUAL TO \$500) | \$0 | \$0 | \$(|

| | LAWRENCE AND MEMORIAL HOSPITAL | |
|--------|--|---------------------------------------|
| | TWELVE MONTHS ACTUAL FILING | |
| | FISCAL YEAR 2014 | |
| | REPORT 600 - SUMMARY OF DSH UPPER PAYMENT LIMIT AND BASELINE UNDERPAYMENT DATA: AGREED-UPON PROCEDURES | |
| | BASELINE UNDERPATMENT DATA: AGREED-UPON PROCEDURES | |
| (1) | (2) | (3) |
| (') | (-) | ACTUAL |
| LINE | DESCRIPTION | FY 2014 |
| I. | ACCRUED CHARGES AND PAYMENTS | |
| A. | INPATIENT ACCRUED CHARGES | |
| 1 | NON-GOVERNMENT (INCLUDING SELF PAY / UNINSURED) | \$72,646,940 |
| 2 | MEDICARE CONTROL OF CO | 165,812,566 |
| 3 4 | MEDICAL ASSISTANCE (INCLUDING OTHER MEDICAL ASSISTANCE) MEDICAID | 54,752,850 53,016,167 |
| 5 | OTHER MEDICAL ASSISTANCE | 1,736,683 |
| 6 | CHAMPUS / TRICARE | 11,029,201 |
| 7 | UNINSURED (INCLUDED IN NON-GOVERNMENT) | 1,312,711 |
| | TOTAL INPATIENT GOVERNMENT CHARGES TOTAL INPATIENT CHARGES | \$231,594,617 \$304.241.557 |
| | TOTAL MATERIA CHARGEO | Ψυυτ,241,007 |
| В. | OUTPATIENT ACCRUED CHARGES | 0004.040.000 |
| 2 | NON-GOVERNMENT (INCLUDING SELF PAY / UNINSURED) MEDICARE | \$204,619,360 173,051,967 |
| 3 | MEDICAL ASSISTANCE (INCLUDING OTHER MEDICAL ASSISTANCE) | 83,586,397 |
| 4 | MEDICAID | 81,713,156 |
| 5 | OTHER MEDICAL ASSISTANCE | 1,873,241 |
| 6 7 | CHAMPUS / TRICARE UNINSURED (INCLUDED IN NON-GOVERNMENT) | 22,637,292 10,088,487 |
| | TOTAL OUTPATIENT GOVERNMENT CHARGES | \$279,275,656 |
| | TOTAL OUTPATIENT CHARGES | \$483,895,016 |
| C. | TOTAL ACCRUED CHARGES | |
| 1 | TOTAL NON-GOVERNMENT ACCRUED CHARGES (INCLUDING SELF PAY / UNINSURED) | \$277,266,300 |
| 2 | TOTAL GOVERNMENT ACCRUED CHARGES | 510,870,273 |
| | TOTAL ACCRUED CHARGES | \$788,136,573 |
| D. | INPATIENT ACCRUED PAYMENTS | |
| 1 | NON-GOVERNMENT (INCLUDING SELF PAY / UNINSURED) | \$51,017,386 |
| | MEDICARE MEDICAL ASSISTANCE (INCLUDING OTHER MEDICAL ASSISTANCE) | 74,387,490 16,258,102 |
| | MEDICAID | 15,703,121 |
| 5 | OTHER MEDICAL ASSISTANCE | 554,981 |
| 6 7 | CHAMPUS / TRICARE UNINSURED (INCLUDED IN NON-GOVERNMENT) | 5,008,631 0 |
| | TOTAL INPATIENT GOVERNMENT PAYMENTS | \$95,654,223 |
| | TOTAL INPATIENT PAYMENTS | \$146,671,609 |
| E. | OUTPATIENT ACCRUED PAYMENTS | |
| 1 | NON-GOVERNMENT (INCLUDING SELF PAY / UNINSURED) | \$111,905,973 |
| | MEDICARE | 41,714,082 |
| 3 4 | MEDICAL ASSISTANCE (INCLUDING OTHER MEDICAL ASSISTANCE) MEDICAID | 19,350,074 18,881,597 |
| 5 | OTHER MEDICAL ASSISTANCE | 468,477 |
| 6 | CHAMPUS / TRICARE | 5,573,648 |
| 7 | UNINSURED (INCLUDED IN NON-GOVERNMENT) | 0 |
| | TOTAL OUTPATIENT GOVERNMENT PAYMENTS TOTAL OUTPATIENT PAYMENTS | \$66,637,804 \$178,543,777 |
| | | Ţ110,040,111 |
| F. | TOTAL ACCRUED PAYMENTS | |
| 1 | TOTAL NON-GOVERNMENT ACCRUED PAYMENTS (INCLUDING SELF PAY / UNINSURED) | \$162,923,359 162,203,037 |
| 2 | TOTAL GOVERNMENT ACCRUED PAYMENTS TOTAL ACCRUED PAYMENTS | 162,292,027 \$325,215,386 |
| | | , , , , , , , , , , , , , , , , , , , |

| | LAWDENCE AND MEMORIAL HOSPITAL | |
|----------------|---|----------------|
| | LAWRENCE AND MEMORIAL HOSPITAL | |
| | TWELVE MONTHS ACTUAL FILING | |
| | FISCAL YEAR 2014 | |
| | REPORT 600 - SUMMARY OF DSH UPPER PAYMENT LIMIT AND | |
| | BASELINE UNDERPAYMENT DATA: AGREED-UPON PROCEDURES | |
| | | |
| (1) | (2) | (3) |
| (-/ | (7) | ACTUAL |
| LINE | DESCRIPTION | FY 2014 |
| LINE | DESCRIPTION | <u>F1 2014</u> |
| | ACCRUSED DISCULADOS OF MAY INDEX AND OTHER DECLINED DATA | |
| II. | ACCRUED DISCHARGES, CASE MIX INDEX AND OTHER REQUIRED DATA | |
| Α | ACCRUED DISCUADOFS | |
| A. 1 | ACCRUED DISCHARGES NON-GOVERNMENT (INCLUDING SELF PAY / UNINSURED) | 3,795 |
| 2 | MEDICARE | 6,362 |
| 3 | MEDICAL ASSISTANCE (INCLUDING OTHER MEDICAL ASSISTANCE) | 3,138 |
| 4 | MEDICAID | 3,032 |
| 5 | OTHER MEDICAL ASSISTANCE | 106 |
| 6 | CHAMPUS / TRICARE | 855 |
| 7 | UNINSURED (INCLUDED IN NON-GOVERNMENT) | 89 |
| | TOTAL GOVERNMENT DISCHARGES | 10,355 |
| | TOTAL DISCHARGES | 14,150 |
| В. | CASE MIX INDEX | |
| <u>в.</u> 1 | NON-GOVERNMENT (INCLUDING SELF PAY / UNINSURED) | 1.15850 |
| 2 | MEDICARE | 1.44560 |
| 3 | MEDICAL ASSISTANCE (INCLUDING OTHER MEDICAL ASSISTANCE) | 1.04852 |
| 4 | MEDICAID | 1.05160 |
| 5 | OTHER MEDICAL ASSISTANCE | 0.96050 |
| 6 | CHAMPUS / TRICARE | 0.99040 |
| 7 | UNINSURED (INCLUDED IN NON-GOVERNMENT) | 1.05920 |
| | TOTAL GOVERNMENT CASE MIX INDEX | 1.28768 |
| | TOTAL CASE MIX INDEX | 1.25304 |
| C. | OTHER REQUIRED DATA | |
| | TOTAL CHARGES ASSOCIATED WITH NON-GOVERNMENT CONTRACTUAL ALLOWANCES | \$250,404,746 |
| 2 | ACCRUED PAYMENTS ASSOCIATED WITH NON-GOVERNMENT CONTRACTUAL ALLOWANCES | \$161,193,549 |
| | (PRIOR TO ANY REDUCTION FOR UNCOMPENSATED CARE) | |
| 3 | TOTAL NON-GOVERNMENT CONTRACTUAL ALLOWANCES | \$89,211,197 |
| 4 | TOTAL ACTUAL DISCOUNT PERCENTAGE | 35.63% |
| | | A 4= : |
| 5 | EMPLOYEE SELF INSURANCE GROSS REVENUE | \$15,460,356 |
| 6 | EMPLOYEE SELF INSURANCE ALLOWANCE | \$7,483,372 |
| 7 | LICE DOLL DAVMENTS (CDOSS DOLL DAVMENTS DI LIC LIDRED L'IMIT AD ILICTAENT CUCA INDUT) | \$0 |
| , | UCP DSH PAYMENTS (GROSS DSH PAYMENTS PLUS UPPER LIMIT ADJUSTMENT - OHCA INPUT) | \$0 |
| 8 | L CHARITY CARE | \$2,681,674 |
| 9 | BAD DEBTS | \$14,966,698 |
| | TOTAL UNCOMPENSATED CARE | \$17,648,372 |
| | TO THE GROUP ENDINE | ψ17,040,072 |
| 11 | TOTAL OTHER OPERATING REVENUE | \$29,607,174 |
| | TOTAL OPERATING EXPENSES | \$348,525,480 |
| | | += .5,5=5, .00 |

| | TWELVE MONTHS ACTUAL FILING | |
|------------|---|-------------------|
| | FISCAL YEAR 2014 | |
| | REPORT 600 - SUMMARY OF DSH UPPER PAYMENT LIMIT AND | |
| | BASELINE UNDERPAYMENT DATA: AGREED-UPON PROCEDURES | |
| (1) | (2) | (3) |
| <u>INE</u> | DESCRIPTION | ACTUAL FY 2014 |
| III. | NET REVENUE, GROSS REVENUE AND UNCOMPENSATED CARE RECONCILIATIONS | |
| Α. | RECONCILIATION OF OHCA DEFINED NET REVENUE TO HOSPITAL AUDITED FIN. STATEMENTS | |
| Α. | RECONCILIATION OF ORCA DEFINED NET REVENUE TO HOSPITAL AUDITED FIN: STATEMENTS | |
| 1 | TOTAL ACCRUED PAYMENTS | \$325,215,38 |
| 2 | PLUS DSH PAYMENTS RECEIVED (GROSS DSH PAYMENTS PLUS UPPER LIMIT ADJ.) (OHCA INPUT) OHCA DEFINED NET REVENUE | \$325,215,38 |
| 3 | PLUS/(MINUS) OTHER ADJUSTMENTS TO OHCA DEFINED NET REVENUE | (\$6,430,15 |
| | CALCULATED NET REVENUE | \$318,785,23 |
| 4 | NET REVENUE FROM HOSPITAL AUDITED FINANCIAL STATEMENTS (FROM ANNUAL REPORTING) | \$318,785,23 |
| | VARIANCE (MUST BE LESS THAN OR EQUAL TO \$500) | (\$ |
| В. | RECONCILIATION OF OHCA DEFINED GROSS REVENUE TO HOSPITAL AUDITED FIN. STATEMENTS | |
| 1 | OHCA DEFINED GROSS REVENUE | \$788,136,57 |
| 2 | PLUS/(MINUS) OTHER ADJUSTMENTS TO OHCA DEFINED GROSS REVENUE | \$7,150,73 |
| | CALCULATED GROSS REVENUE | \$795,287,30 |
| 3 | GROSS REVENUE FROM HOSPITAL AUDITED FINANCIAL STATEMENTS (FROM ANNUAL REPORTING) | \$795,287,30 |
| | VARIANCE (MUST BE LESS THAN OR EQUAL TO \$500) | |
| C. | RECONCILIATION OF OHCA DEFINED UNCOMP. CARE TO HOSPITAL AUDITED FIN. STATEMENTS | |
| 1 | OHCA DEFINED UNCOMPENSATED CARE (CHARITY CARE AND BAD DEBTS) | \$17,648,37 |
| 2 | PLUS/(MINUS) OTHER ADJUSTMENTS TO OHCA DEFINED UNCOMPENSATED CARE | \$2,730,99 |
| | CALCULATED UNCOMPENSATED CARE (CHARITY CARE AND BAD DEBTS) | \$20,379,37 |
| 3 | UNCOMPENSATED CARE FROM HOSPITAL AUDITED FIN. STATEMENTS (FROM ANNUAL REPORTING) | \$20,379,3 |
| | VARIANCE (MUST BE LESS THAN OR EQUAL TO \$500) | , |

REPORT 650 - HOSPITAL UNCOMPENSATED CARE

| (1) | (2) | (3) | (4) | (5) | (6) |
|-------------|---|--------------------------|--------------------------|------------------------|----------------------|
| | | ACTUAL | ACTUAL | AMOUNT | % |
| <u>LINE</u> | DESCRIPTION | FY 2013 | FY 2014 | DIFFERENCE | <u>DIFFERENCE</u> |
| | 11 1/10 1/10 1/10 1/10 1/10 1/10 1/10 1 | | | | |
| Α. | Hospital Charity Care (from HRS Report 500) | | | (====) | |
| 1 | Number of Applicants | 1,665 | 885 | (780) | -47% |
| 2 | Number of Approved Applicants | 1,258 | 763 | (495) | -39% |
| 3 | Total Charges (A) | \$3,684,045 | \$2,681,674 | (\$1,002,371) | -27% |
| 4 | Average Charges | \$2,928 | \$3,515 | \$586 | 20% |
| | | | | | |
| 5 | Ratio of Cost to Charges (RCC) | 0.449795 | 0.426266 | (0.023529) | -5% |
| 6 | Total Cost | \$1,657,065 | \$1,143,106 | (\$513,959) | -31% |
| 7 | Average Cost | \$1,317 | \$1,498 | \$181 | 14% |
| | Charity Care Innations Charges | C044 050 | ¢470.000 | (0400.044) | 220/ |
| 8 | Charity Care - Inpatient Charges | \$614,852 | \$478,038 | (\$136,814) | -22% -29% |
| 10 | Charity Care - Outpatient Charges (Excludes ED Charges) | 2,262,586 806,607 | 1,612,052 591,584 | (650,534) (215,023) | -29% -27% |
| 11 | Charity Care - Emergency Department Charges Total Charges (A) | \$3,684,045 | \$2,681,674 | (\$1,002,371) | -27% -27 % |
| 11 | Total Charges (A) | \$3,004,045 | \$2,001,074 | (\$1,002,371) | -2170 |
| 12 | Charity Care - Number of Patient Days | 114 | 96 | (18) | -16% |
| 13 | Charity Care - Number of Discharges | 34 | 27 | (7) | -21% |
| 14 | Charity Care - Number of Outpatient ED Visits | 741 | 448 | (293) | -40% |
| | Charity Care - Number of Outpatient Visits (Excludes ED | | | , | |
| 15 | Visits) | 1,552 | 1,026 | (526) | -34% |
| В. | Hospital Bad Debts (from HRS Report 500) | | | | |
| | Bad Debts - Inpatient Services | PO 044 664 | ¢2 040 424 | \$1,068,457 | 38% |
| 2 | Bad Debts - Impatient Services Bad Debts - Outpatient Services (Excludes ED Bad Debts) | \$2,841,664 3,342,959 | \$3,910,121 4,632,939 | 1,289,980 | 39% |
| 3 | Bad Debts - Outpatient Services (Excludes ED Bad Debts) Bad Debts - Emergency Department | 5,853,154 | 6,423,638 | 570,484 | 10% |
| 4 | Total Bad Debts (A) | \$12,037,777 | \$14,966,698 | \$2,928,921 | 24% |
| 4 | Total Bau Debts (A) | \$12,037,777 | \$14,900,090 | ΨZ,9ZO,9Z I | 24 /0 |
| C. | Hospital Uncompensated Care (from HRS Report 500) | | | | |
| 1 | Charity Care (A) | \$3,684,045 | \$2,681,674 | (\$1,002,371) | -27% |
| 2 | Bad Debts (A) | 12,037,777 | 14,966,698 | 2,928,921 | 24% |
| 3 | Total Uncompensated Care (A) | \$15,721,822 | \$17,648,372 | \$1,926,550 | 12% |
| | | | | 0 | |
| 4 | Uncompensated Care - Inpatient Services | \$3,456,516 | \$4,388,159 | \$931,643 | 27% |
| _ | Uncompensated Care - Outpatient Services (Excludes ED | | | | |
| 5 | Unc. Care) | 5,605,545 | 6,244,991 | 639,446 | 11% |
| 6 | Uncompensated Care - Emergency Department | 6,659,761 | 7,015,222 | 355,461 | 5% |
| 7 | Total Uncompensated Care (A) | \$15,721,822 | \$17,648,372 | \$1,926,550 | 12% |

(A) The amount must agree with the amount listed on Hospital Reporting System - Report 500.

| | | LAWRENCE AND MEMORIAL | | | |
|-------------|--|-----------------------------------|----------------------------|---------------------|------------|
| | | TWELVE MONTHS ACTUA | | | |
| | | FISCAL YEAR 201 | | | |
| | | AL NON-GOVERNMENT GROSS RE | · | ALLOWANCES, | |
| | | ACCRUED PAYMENTS AND DISCOU | UNT PERCENTAGE | | |
| (1) | (2) | (3) | (4) | (5) | (6) |
| | | FY 2013 | FY 2014 | | |
| | | ACTUAL TOTAL | ACTUAL TOTAL | AMOUNT | % |
| <u>LINE</u> | DESCRIPTION | NON-GOVERNMENT | NON-GOVERNMENT | DIFFERENCE | DIFFERENCE |
| | COMMERCIAL - ALL PAYERS | | | | |
| 1 | Total Gross Revenue | \$231,817,118 | \$250,404,746 | \$18,587,628 | 89 |
| 2 | Total Contractual Allowances | \$81,545,288 | \$89,211,197 | \$7,665,909 | 99 |
| | Total Accrued Payments (A) | \$150,271,830 | \$161,193,549 | \$10,921,719 | 79 |
| | Total Discount Percentage | 35.18% | 35.63% | 0.45% | 19 |
| | | | | | |
| | | | | | |
| (A) A | ccrued Payments associated with Non-Go | vernment Contractual Allowances r | nust exclude any reduction | n for Uncompensated | d Care. |
| | | | | <u> </u> | |

LAWRENCE AND MEMORIAL HOSPITAL **TWELVE MONTHS ACTUAL FILING FISCAL YEAR 2014 REPORT 700 - STATISTICAL ANALYSIS OF HOSPITAL REVENUE AND EXPENSE** (2) (1) (3) (4) (5) **ACTUAL ACTUAL ACTUAL** LINE DESCRIPTION FY 2012 FY 2013 FY 2014 **Gross and Net Revenue** Α. 1 Inpatient Gross Revenue \$290,545,603 \$293,047,902 \$304,241,557 Outpatient Gross Revenue \$401,441,594 \$416,279,962 \$483,895,016 2 Total Gross Patient Revenue \$691,987,197 \$709,327,864 \$788,136,573 Net Patient Revenue \$323,643,197 \$298,930,165 \$318,785,233 В. **Total Operating Expenses** 1 **Total Operating Expense** \$318,194,716 \$312,019,235 \$348,525,480 C. **Utilization Statistics** Patient Days 70,558 1 67,153 66,332 14.932 14.649 14.150 2 Discharges 4.7 3 Average Length of Stay 4.7 4.6 168,047 162,545 171,833 Equivalent (Adjusted) Patient Days (EPD) 4 0 Equivalent (Adjusted) Discharges (ED) 35,563 35,458 36,656 D. Case Mix Statistics 1.21980 1.21099 1.25304 1 Case Mix Index Case Mix Adjusted Patient Days (CMAPD) 86,067 81,321 83,116 2 18,214 17,730 Case Mix Adjusted Discharges (CMAD) 17,740 3 Case Mix Adjusted Equivalent Patient Days (CMAEPD) 204,983 196,840 215,313 42,939 45,931 Case Mix Adjusted Equivalent Discharges (CMAED) 43,380 5 E. **Gross Revenue Per Statistic** \$9,807 \$10,563 \$11,882 Total Gross Revenue per Patient Day 1 2 Total Gross Revenue per Discharge \$46,343 \$48,422 \$55,699 Total Gross Revenue per EPD \$4,118 \$4,364 \$4,587 3 \$19,458 \$20,005 \$21,501 4 Total Gross Revenue per ED Total Gross Revenue per CMAEPD 5 \$3,376 \$3,604 \$3,660 Total Gross Revenue per CMAED \$15,952 \$16,519 \$17,159 6 Inpatient Gross Revenue per EPD \$1,803 7 \$1,729 \$1,771 Inpatient Gross Revenue per ED \$8,170 \$8,265 \$8,300 8

LAWRENCE AND MEMORIAL HOSPITAL **TWELVE MONTHS ACTUAL FILING FISCAL YEAR 2014** REPORT 700 - STATISTICAL ANALYSIS OF HOSPITAL REVENUE AND EXPENSE (1) (2) (4) (5) (3) ACTUAL ACTUAL ACTUAL LINE DESCRIPTION FY 2012 FY 2013 FY 2014 F. **Net Revenue Per Statistic** Net Patient Revenue per Patient Day \$4,587 \$4,451 \$4,806 2 Net Patient Revenue per Discharge \$21,674 \$20,406 \$22,529 Net Patient Revenue per EPD \$1,926 \$1,839 \$1,855 3 Net Patient Revenue per ED \$8,431 \$8,697 4 \$9,100 5 Net Patient Revenue per CMAEPD \$1,579 \$1,519 \$1,481 Net Patient Revenue per CMAED \$7,461 \$6,962 \$6.941 G. Operating Expense Per Statistic 1 Total Operating Expense per Patient Day \$4,510 \$4,646 \$5,254 Total Operating Expense per Discharge \$21,310 \$21,300 \$24,631 2 \$1,920 \$2,028 Total Operating Expense per EPD \$1,893 3 4 Total Operating Expense per ED \$8.947 \$8,800 \$9,508 \$1,619 Total Operating Expense per CMAEPD \$1,552 \$1,585 Total Operating Expense per CMAED \$7,335 \$7,267 \$7,588 6 H. **Nursing Salary and Fringe Benefits Expense** \$43,204,569 \$43,409,289 \$40,921,636 Nursing Salary Expense 1 Nursing Fringe Benefits Expense \$13,009,754 \$14,645,164 2 \$12,428,142 Total Nursing Salary and Fringe Benefits Expense \$55,632,711 \$56,419,043 \$55,566,800 Physician Salary and Fringe Expense I. Physician Salary Expense \$376,629 \$367,754 1 \$799,526 \$112.876 \$131.613 Physician Fringe Benefits Expense \$229.988 2 **Total Physician Salary and Fringe Benefits Expense** \$1,029,514 \$489,505 \$499,367 J. Non-Nursing, Non-Physician Salary and Fringe Benefits Expense Non-Nursing, Non-Physician Salary Expense \$101,709,933 \$100,758,446 \$101,054,229 2 Non-Nursing, Non-Physician Fringe Benefits Expense \$29,257,357 \$30,197,282 \$36,165,592 Total Non-Nurs., Non-Phys. Salary and Fringe Ben. Expense \$130,967,290 \$130,955,728 \$137,219,821 K. Total Salary and Fringe Benefits Expense Total Salary Expense \$145,714,028 \$144,544,364 \$142,343,619 1 2 Total Fringe Benefits Expense \$41,915,487 \$43,319,912 \$50,942,369

\$187,629,515

\$187,864,276

\$193,285,988

Total Salary and Fringe Benefits Expense

LAWRENCE AND MEMORIAL HOSPITAL **TWELVE MONTHS ACTUAL FILING FISCAL YEAR 2014** REPORT 700 - STATISTICAL ANALYSIS OF HOSPITAL REVENUE AND EXPENSE (2) (1) (4) (5) (3) ACTUAL ACTUAL ACTUAL LINE DESCRIPTION FY 2012 FY 2013 FY 2014 **Total Full Time Equivalent Employees (FTEs)** L. Total Nursing FTEs 460.5 452.3 407.3 Total Physician FTEs 2.3 1.7 2 1.6 Total Non-Nursing, Non-Physician FTEs 1492.0 1467.0 1440.2 Total Full Time Equivalent Employees (FTEs) 1,954.8 1,921.0 1,849.1 M. Nursing Salaries and Fringe Benefits Expense per FTE 1 Nursing Salary Expense per FTE \$93,821 \$95,975 \$100,471 2 Nursing Fringe Benefits Expense per FTE \$26,988 \$28,764 \$35,957 Total Nursing Salary and Fringe Benefits Expense per FTE \$120,809 \$124,738 \$136,427 N. Physician Salary and Fringe Expense per FTE 1 Physician Salary Expense per FTE \$347,620 \$221,546 \$229,846 Physician Fringe Benefits Expense per FTE \$99,995 \$66,398 \$82,258 2 3 Total Physician Salary and Fringe Benefits Expense per FTE \$447,615 \$287,944 \$312,104 Ο. Non-Nursing, Non-Physician Salaries and Fringe Benefits Expense per FTE Non-Nursing, Non-Physician Salary Expense per FTE \$68,170 \$68,683 \$70,167 1 Non-Nursing, Non-Physician Fringe Benefits Expense per FTE \$19,609 \$20,584 \$25,112 2 Total Non-Nurs., Non-Phys. Sal. and Fringe Ben. Exp. per FTE \$87,780 \$89,268 \$95,278 3 Ρ. Total Salary and Fringe Benefits Expense per FTE Total Salary Expense per FTE \$74,542 \$76,980 1 \$75,244 \$21,442 \$27,550 2 Total Fringe Benefits Expense per FTE \$22,551 Total Salary and Fringe Benefits Expense per FTE \$95,984 \$97,795 \$104,530 3 Q. Total Salary and Fringe Ben. Expense per Statistic \$2,659 1 Total Salary and Fringe Benefits Expense per Patient Day \$2,798 \$2,914 Total Salary and Fringe Benefits Expense per Discharge \$12,566 \$12,824 \$13,660 2 Total Salary and Fringe Benefits Expense per EPD 3 \$1,117 \$1,156 \$1,125 Total Salary and Fringe Benefits Expense per ED \$5,273 4 \$5,276 \$5,298 Total Salary and Fringe Benefits Expense per CMAEPD \$915 \$954 \$898 5 6 Total Salary and Fringe Benefits Expense per CMAED \$4,325 \$4,375 \$4,208