

LAWRENCE AND MEMORIAL HOSPITAL					
TWELVE MONTHS ACTUAL FILING					
FISCAL YEAR 2013					
REPORT 100 - HOSPITAL BALANCE SHEET INFORMATION					
(1)	(2)	(3)	(4)	(5)	(6)
LINE	DESCRIPTION	FY 2012 ACTUAL	FY 2013 ACTUAL	AMOUNT DIFFERENCE	% DIFFERENCE
I.	<b>ASSETS</b>				
A.	<b>Current Assets:</b>				
1	Cash and Cash Equivalents	\$13,568,654	\$301,175	(\$13,267,479)	-98%
2	Short Term Investments	\$138,433,638	\$130,950,161	(\$7,483,477)	-5%
3	Accounts Receivable (Less: Allowance for Doubtful Accounts)	\$28,719,548	\$33,778,305	\$5,058,757	18%
4	Current Assets Whose Use is Limited for Current Liabilities	\$0	\$0	\$0	0%
5	Due From Affiliates	\$808,442	\$1,434,568	\$626,126	77%
6	Due From Third Party Payers	\$0	\$0	\$0	0%
7	Inventories of Supplies	\$4,469,470	\$5,845,470	\$1,376,000	31%
8	Prepaid Expenses	\$2,004,576	\$2,256,097	\$251,521	13%
9	Other Current Assets	\$18,699,699	\$18,938,816	\$239,117	1%
	<b>Total Current Assets</b>	<b>\$206,704,027</b>	<b>\$193,504,592</b>	<b>(\$13,199,435)</b>	<b>-6%</b>
B.	<b>Noncurrent Assets Whose Use is Limited:</b>				
1	Held by Trustee	\$971,261	\$985,034	\$13,773	1%
2	Board Designated for Capital Acquisition	\$0	\$9,541,685	\$9,541,685	0%
3	Funds Held in Escrow	\$2,247,125	\$2,247,255	\$130	0%
4	Other Noncurrent Assets Whose Use is Limited	\$22,903,951	\$24,899,264	\$1,995,313	9%
	<b>Total Noncurrent Assets Whose Use is Limited:</b>	<b>\$26,122,337</b>	<b>\$37,673,238</b>	<b>\$11,550,901</b>	<b>44%</b>
5	Interest in Net Assets of Foundation	\$0	\$0	\$0	0%
6	Long Term Investments	\$0	\$0	\$0	0%
7	Other Noncurrent Assets	\$1,857,504	\$1,776,176	(\$81,328)	-4%
C.	<b>Net Fixed Assets:</b>				
1	Property, Plant and Equipment	\$337,299,259	\$361,545,084	\$24,245,825	7%
2	Less: Accumulated Depreciation	\$224,709,996	\$245,331,839	\$20,621,843	9%
	<b>Property, Plant and Equipment, Net</b>	<b>\$112,589,263</b>	<b>\$116,213,245</b>	<b>\$3,623,982</b>	<b>3%</b>
3	Construction in Progress	\$22,337,285	\$45,776,965	\$23,439,680	105%
	<b>Total Net Fixed Assets</b>	<b>\$134,926,548</b>	<b>\$161,990,210</b>	<b>\$27,063,662</b>	<b>20%</b>
	<b>Total Assets</b>	<b>\$369,610,416</b>	<b>\$394,944,216</b>	<b>\$25,333,800</b>	<b>7%</b>
II.	<b>LIABILITIES AND NET ASSETS</b>				
A.	<b>Current Liabilities:</b>				
1	Accounts Payable and Accrued Expenses	\$36,729,771	\$34,966,367	(\$1,763,404)	-5%
2	Salaries, Wages and Payroll Taxes	\$3,600,791	\$4,108,644	\$507,853	14%

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3	Due To Third Party Payers	\$5,409,556	\$3,826,094	(\$1,583,462)	-29%
4	Due To Affiliates	\$2,421,244	\$1,867,732	(\$553,512)	-23%
5	Current Portion of Long Term Debt	\$2,762,007	\$4,487,234	\$1,725,227	62%
6	Current Portion of Notes Payable	\$0	\$0	\$0	0%
7	Other Current Liabilities	\$0	\$0	\$0	0%
	<b>Total Current Liabilities</b>	<b>\$50,923,369</b>	<b>\$49,256,071</b>	<b>(\$1,667,298)</b>	<b>-3%</b>
<b>B.</b>	<b><u>Long Term Debt:</u></b>				
1	Bonds Payable (Net of Current Portion)	\$79,507,217	\$86,439,477	\$6,932,260	9%
2	Notes Payable (Net of Current Portion)	\$0	\$0	\$0	0%
	<b>Total Long Term Debt</b>	<b>\$79,507,217</b>	<b>\$86,439,477</b>	<b>\$6,932,260</b>	<b>9%</b>
3	Accrued Pension Liability	\$51,185,800	\$42,309,345	(\$8,876,455)	-17%
4	Other Long Term Liabilities	\$17,998,408	\$17,774,823	(\$223,585)	-1%
	<b>Total Long Term Liabilities</b>	<b>\$148,691,425</b>	<b>\$146,523,645</b>	<b>(\$2,167,780)</b>	<b>-1%</b>
5	Interest in Net Assets of Affiliates or Joint Ventures	\$0	\$0	\$0	0%
<b>C.</b>	<b><u>Net Assets:</u></b>				
1	Unrestricted Net Assets or Equity	\$144,038,576	\$171,018,998	\$26,980,422	19%
2	Temporarily Restricted Net Assets	\$20,092,239	\$22,198,248	\$2,106,009	10%
3	Permanently Restricted Net Assets	\$5,864,807	\$5,947,254	\$82,447	1%
	<b>Total Net Assets</b>	<b>\$169,995,622</b>	<b>\$199,164,500</b>	<b>\$29,168,878</b>	<b>17%</b>
	<b>Total Liabilities and Net Assets</b>	<b>\$369,610,416</b>	<b>\$394,944,216</b>	<b>\$25,333,800</b>	<b>7%</b>

LAWRENCE AND MEMORIAL HOSPITAL					
TWELVE MONTHS ACTUAL FILING					
FISCAL YEAR 2013					
REPORT 150 - HOSPITAL STATEMENT OF OPERATIONS INFORMATION					
(1)	(2)	(3)	(4)	(5)	(6)
LINE	DESCRIPTION	FY 2012 ACTUAL	FY 2013 ACTUAL	AMOUNT DIFFERENCE	% DIFFERENCE
<b>A. Operating Revenue:</b>					
1	Total Gross Patient Revenue	\$704,064,528	\$709,327,930	\$5,263,402	1%
2	Less: Allowances	\$377,264,487	\$390,187,093	\$12,922,606	3%
3	Less: Charity Care	\$5,735,971	\$7,125,259	\$1,389,288	24%
4	Less: Other Deductions	(\$2,579,127)	\$1,047,636	\$3,626,763	-141%
	<b>Total Net Patient Revenue</b>	<b>\$323,643,197</b>	<b>\$310,967,942</b>	<b>(\$12,675,255)</b>	<b>-4%</b>
5	Provision for Bad Debts	\$0	\$12,037,777	\$12,037,777	0%
	<b>Net Patient Service Revenue less provision for bad debts</b>	<b>\$323,643,197</b>	<b>\$298,930,165</b>	<b>(\$24,713,032)</b>	<b>-8%</b>
6	Other Operating Revenue	\$15,433,709	\$22,653,789	\$7,220,080	47%
7	Net Assets Released from Restrictions	\$449,575	\$508,277	\$58,702	13%
	<b>Total Operating Revenue</b>	<b>\$339,526,481</b>	<b>\$322,092,231</b>	<b>(\$17,434,250)</b>	<b>-5%</b>
<b>B. Operating Expenses:</b>					
1	Salaries and Wages	\$145,714,028	\$144,544,364	(\$1,169,664)	-1%
2	Fringe Benefits	\$41,915,487	\$43,319,912	\$1,404,425	3%
3	Physicians Fees	\$0	\$0	\$0	0%
4	Supplies and Drugs	\$38,072,467	\$37,892,742	(\$179,725)	0%
5	Depreciation and Amortization	\$18,825,589	\$20,641,159	\$1,815,570	10%
6	Bad Debts	\$11,930,619	\$0	(\$11,930,619)	-100%
7	Interest Expense	\$2,315,992	\$2,705,025	\$389,033	17%
8	Malpractice Insurance Cost	\$4,267,471	\$4,757,599	\$490,128	11%
9	Other Operating Expenses	\$55,153,063	\$58,158,434	\$3,005,371	5%
	<b>Total Operating Expenses</b>	<b>\$318,194,716</b>	<b>\$312,019,235</b>	<b>(\$6,175,481)</b>	<b>-2%</b>
	<b>Income/(Loss) From Operations</b>	<b>\$21,331,765</b>	<b>\$10,072,996</b>	<b>(\$11,258,769)</b>	<b>-53%</b>
<b>C. Non-Operating Revenue:</b>					
1	Income from Investments	\$4,584,564	\$6,163,570	\$1,579,006	34%
2	Gifts, Contributions and Donations	\$0	\$0	\$0	0%
3	Other Non-Operating Gains/(Losses)	\$0	\$0	\$0	0%
	<b>Total Non-Operating Revenue</b>	<b>\$4,584,564</b>	<b>\$6,163,570</b>	<b>\$1,579,006</b>	<b>34%</b>
	<b>Excess/(Deficiency) of Revenue Over Expenses (Before Other Adjustments)</b>	<b>\$25,916,329</b>	<b>\$16,236,566</b>	<b>(\$9,679,763)</b>	<b>-37%</b>
<b>Other Adjustments:</b>					
	Unrealized Gains/(Losses)	\$0	\$0	\$0	0%

<b>LAWRENCE AND MEMORIAL HOSPITAL</b>					
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<b>REPORT 150 - HOSPITAL STATEMENT OF OPERATIONS INFORMATION</b>					
<b>(1)</b>	<b>(2)</b>	<b>(3)</b>	<b>(4)</b>	<b>(5)</b>	<b>(6)</b>
<b>LINE</b>	<b>DESCRIPTION</b>	<b>FY 2012 ACTUAL</b>	<b>FY 2013 ACTUAL</b>	<b>AMOUNT DIFFERENCE</b>	<b>% DIFFERENCE</b>
	All Other Adjustments	\$0	\$0	\$0	0%
	<b>Total Other Adjustments</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>0%</b>
	<b>Excess/(Deficiency) of Revenue Over Expenses</b>	<b>\$25,916,329</b>	<b>\$16,236,566</b>	<b>(\$9,679,763)</b>	<b>-37%</b>
	Principal Payments	\$2,915,000	\$3,060,000	\$145,000	5%

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REPORT 165 - HOSPITAL GROSS REVENUE, NET REVENUE AND STATISTICS BY PAYER					
(1)	(2)	(3)	(4)	(5)	(6)
LINE	DESCRIPTION	FY 2012 ACTUAL	FY 2013 ACTUAL	AMOUNT DIFFERENCE	% DIFFERENCE
<b>I. GROSS REVENUE BY PAYER</b>					
<b>A. INPATIENT GROSS REVENUE</b>					
1	MEDICARE TRADITIONAL	\$137,173,465	\$140,349,910	\$3,176,445	2%
2	MEDICARE MANAGED CARE	\$19,510,364	\$20,626,661	\$1,116,297	6%
3	MEDICAID	\$44,148,844	\$49,696,839	\$5,547,995	13%
4	MEDICAID MANAGED CARE	\$3,723,853	\$0	(\$3,723,853)	-100%
5	CHAMPUS/TRICARE	\$12,748,626	\$11,605,898	(\$1,142,728)	-9%
6	COMMERCIAL INSURANCE	\$6,512,435	\$6,938,082	\$425,647	7%
7	NON-GOVERNMENT MANAGED CARE	\$61,812,212	\$59,866,068	(\$1,946,144)	-3%
8	WORKER'S COMPENSATION	\$3,499,229	\$2,477,619	(\$1,021,610)	-29%
9	SELF- PAY/UNINSURED	\$935,031	\$1,115,273	\$180,242	19%
10	SAGA	\$0	\$0	\$0	0%
11	OTHER	\$481,545	\$371,552	(\$109,993)	-23%
	<b>TOTAL INPATIENT GROSS REVENUE</b>	<b>\$290,545,604</b>	<b>\$293,047,902</b>	<b>\$2,502,298</b>	<b>1%</b>
<b>B. OUTPATIENT GROSS REVENUE</b>					
1	MEDICARE TRADITIONAL	\$106,175,439	\$110,781,461	\$4,606,022	4%
2	MEDICARE MANAGED CARE	\$17,762,804	\$21,803,873	\$4,041,069	23%
3	MEDICAID	\$59,277,644	\$71,559,253	\$12,281,609	21%
4	MEDICAID MANAGED CARE	\$8,370,713	\$0	(\$8,370,713)	-100%
5	CHAMPUS/TRICARE	\$23,215,651	\$23,612,888	\$397,237	2%
6	COMMERCIAL INSURANCE	\$17,713,800	\$16,849,454	(\$864,346)	-5%
7	NON-GOVERNMENT MANAGED CARE	\$149,295,624	\$150,946,150	\$1,650,526	1%
8	WORKER'S COMPENSATION	\$8,411,607	\$8,033,159	(\$378,448)	-4%
9	SELF- PAY/UNINSURED	\$10,178,944	\$10,987,518	\$808,574	8%
10	SAGA	\$0	\$0	\$0	0%
11	OTHER	\$1,039,368	\$1,706,206	\$666,838	64%
	<b>TOTAL OUTPATIENT GROSS REVENUE</b>	<b>\$401,441,594</b>	<b>\$416,279,962</b>	<b>\$14,838,368</b>	<b>4%</b>
<b>C. TOTAL GROSS REVENUE</b>					
1	MEDICARE TRADITIONAL	\$243,348,904	\$251,131,371	\$7,782,467	3%
2	MEDICARE MANAGED CARE	\$37,273,168	\$42,430,534	\$5,157,366	14%
3	MEDICAID	\$103,426,488	\$121,256,092	\$17,829,604	17%
4	MEDICAID MANAGED CARE	\$12,094,566	\$0	(\$12,094,566)	-100%
5	CHAMPUS/TRICARE	\$35,964,277	\$35,218,786	(\$745,491)	-2%
6	COMMERCIAL INSURANCE	\$24,226,235	\$23,787,536	(\$438,699)	-2%
7	NON-GOVERNMENT MANAGED CARE	\$211,107,836	\$210,812,218	(\$295,618)	0%
8	WORKER'S COMPENSATION	\$11,910,836	\$10,510,778	(\$1,400,058)	-12%
9	SELF- PAY/UNINSURED	\$11,113,975	\$12,102,791	\$988,816	9%
10	SAGA	\$0	\$0	\$0	0%
11	OTHER	\$1,520,913	\$2,077,758	\$556,845	37%
	<b>TOTAL GROSS REVENUE</b>	<b>\$691,987,198</b>	<b>\$709,327,864</b>	<b>\$17,340,666</b>	<b>3%</b>
<b>II. NET REVENUE BY PAYER</b>					
<b>A. INPATIENT NET REVENUE</b>					
1	MEDICARE TRADITIONAL	\$65,798,159	\$63,119,668	(\$2,678,491)	-4%
2	MEDICARE MANAGED CARE	\$7,828,593	\$8,256,110	\$427,517	5%
3	MEDICAID	\$15,056,489	\$15,986,391	\$929,902	6%
4	MEDICAID MANAGED CARE	\$1,053,785	\$0	(\$1,053,785)	-100%
5	CHAMPUS/TRICARE	\$5,510,106	\$4,936,371	(\$573,735)	-10%
6	COMMERCIAL INSURANCE	\$1,933,177	\$3,159,062	\$1,225,885	63%

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(1)	(2)	(3)	(4)	(5)	(6)
LINE	DESCRIPTION	FY 2012 ACTUAL	FY 2013 ACTUAL	AMOUNT DIFFERENCE	% DIFFERENCE
7	NON-GOVERNMENT MANAGED CARE	\$47,490,126	\$46,945,508	(\$544,618)	-1%
8	WORKER'S COMPENSATION	\$2,437,075	\$1,716,897	(\$720,178)	-30%
9	SELF- PAY/UNINSURED	\$0	\$0	\$0	0%
10	SAGA	\$0	\$0	\$0	0%
11	OTHER	\$143,250	\$118,145	(\$25,105)	-18%
	<b>TOTAL INPATIENT NET REVENUE</b>	<b>\$147,250,760</b>	<b>\$144,238,152</b>	<b>(\$3,012,608)</b>	<b>-2%</b>
<b>B.</b>	<b>OUTPATIENT NET REVENUE</b>				
1	MEDICARE TRADITIONAL	\$28,926,489	\$26,356,096	(\$2,570,393)	-9%
2	MEDICARE MANAGED CARE	\$4,510,821	\$4,844,144	\$333,323	7%
3	MEDICAID	\$16,329,436	\$19,407,037	\$3,077,601	19%
4	MEDICAID MANAGED CARE	\$2,560,417	\$0	(\$2,560,417)	-100%
5	CHAMPUS/TRICARE	\$7,041,745	\$6,217,879	(\$823,866)	-12%
6	COMMERCIAL INSURANCE	\$11,343,689	\$7,888,023	(\$3,455,666)	-30%
7	NON-GOVERNMENT MANAGED CARE	\$88,263,167	\$88,839,661	\$576,494	1%
8	WORKER'S COMPENSATION	\$5,545,889	\$5,143,564	(\$402,325)	-7%
9	SELF- PAY/UNINSURED	\$0	\$0	\$0	0%
10	SAGA	\$0	\$0	\$0	0%
11	OTHER	\$268,389	\$427,749	\$159,360	59%
	<b>TOTAL OUTPATIENT NET REVENUE</b>	<b>\$164,790,042</b>	<b>\$159,124,153</b>	<b>(\$5,665,889)</b>	<b>-3%</b>
<b>C.</b>	<b>TOTAL NET REVENUE</b>				
1	MEDICARE TRADITIONAL	\$94,724,648	\$89,475,764	(\$5,248,884)	-6%
2	MEDICARE MANAGED CARE	\$12,339,414	\$13,100,254	\$760,840	6%
3	MEDICAID	\$31,385,925	\$35,393,428	\$4,007,503	13%
4	MEDICAID MANAGED CARE	\$3,614,202	\$0	(\$3,614,202)	-100%
5	CHAMPUS/TRICARE	\$12,551,851	\$11,154,250	(\$1,397,601)	-11%
6	COMMERCIAL INSURANCE	\$13,276,866	\$11,047,085	(\$2,229,781)	-17%
7	NON-GOVERNMENT MANAGED CARE	\$135,753,293	\$135,785,169	\$31,876	0%
8	WORKER'S COMPENSATION	\$7,982,964	\$6,860,461	(\$1,122,503)	-14%
9	SELF- PAY/UNINSURED	\$0	\$0	\$0	0%
10	SAGA	\$0	\$0	\$0	0%
11	OTHER	\$411,639	\$545,894	\$134,255	33%
	<b>TOTAL NET REVENUE</b>	<b>\$312,040,802</b>	<b>\$303,362,305</b>	<b>(\$8,678,497)</b>	<b>-3%</b>
<b>III.</b>	<b>STATISTICS BY PAYER</b>				
<b>A.</b>	<b>DISCHARGES</b>				
1	MEDICARE TRADITIONAL	6,066	5,814	(252)	-4%
2	MEDICARE MANAGED CARE	763	844	81	11%
3	MEDICAID	2,764	3,069	305	11%
4	MEDICAID MANAGED CARE	264	0	(264)	-100%
5	CHAMPUS/TRICARE	969	943	(26)	-3%
6	COMMERCIAL INSURANCE	435	452	17	4%
7	NON-GOVERNMENT MANAGED CARE	3,460	3,345	(115)	-3%
8	WORKER'S COMPENSATION	111	88	(23)	-21%
9	SELF- PAY/UNINSURED	69	67	(2)	-3%
10	SAGA	0	0	0	0%
11	OTHER	31	27	(4)	-13%
	<b>TOTAL DISCHARGES</b>	<b>14,932</b>	<b>14,649</b>	<b>(283)</b>	<b>-2%</b>
<b>B.</b>	<b>PATIENT DAYS</b>				
1	MEDICARE TRADITIONAL	33,701	31,984	(1,717)	-5%
2	MEDICARE MANAGED CARE	4,318	4,245	(73)	-2%
3	MEDICAID	12,799	13,305	506	4%

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4	MEDICAID MANAGED CARE	931	0	(931)	-100%
5	CHAMPUS/TRICARE	3,191	2,851	(340)	-11%
6	COMMERCIAL INSURANCE	1,533	1,856	323	21%
7	NON-GOVERNMENT MANAGED CARE	13,304	12,322	(982)	-7%
8	WORKER'S COMPENSATION	426	324	(102)	-24%
9	SELF- PAY/UNINSURED	216	191	(25)	-12%
10	SAGA	0	0	0	0%
11	OTHER	139	75	(64)	-46%
	<b>TOTAL PATIENT DAYS</b>	<b>70,558</b>	<b>67,153</b>	<b>(3,405)</b>	<b>-5%</b>
<b>C.</b>	<b>OUTPATIENT VISITS</b>				
1	MEDICARE TRADITIONAL	126,202	122,829	(3,373)	-3%
2	MEDICARE MANAGED CARE	18,901	22,173	3,272	17%
3	MEDICAID	35,110	39,227	4,117	12%
4	MEDICAID MANAGED CARE	5,403	0	(5,403)	-100%
5	CHAMPUS/TRICARE	13,182	12,127	(1,055)	-8%
6	COMMERCIAL INSURANCE	58,131	69,458	11,327	19%
7	NON-GOVERNMENT MANAGED CARE	93,730	74,170	(19,560)	-21%
8	WORKER'S COMPENSATION	4,832	4,592	(240)	-5%
9	SELF- PAY/UNINSURED	3,307	3,387	80	2%
10	SAGA	0	0	0	0%
11	OTHER	933	1,292	359	38%
	<b>TOTAL OUTPATIENT VISITS</b>	<b>359,731</b>	<b>349,255</b>	<b>(10,476)</b>	<b>-3%</b>
<b>IV.</b>	<b>EMERGENCY DEPARTMENT OUTPATIENT BY PAYER</b>				
<b>A.</b>	<b>EMERGENCY DEPARTMENT OUTPATIENT GROSS REVENUE</b>				
1	MEDICARE TRADITIONAL	\$15,677,778	\$15,831,980	\$154,202	1%
2	MEDICARE MANAGED CARE	\$2,085,655	\$2,422,099	\$336,444	16%
3	MEDICAID	\$23,464,022	\$27,659,745	\$4,195,723	18%
4	MEDICAID MANAGED CARE	\$3,286,666	\$0	(\$3,286,666)	-100%
5	CHAMPUS/TRICARE	\$6,772,968	\$6,582,872	(\$190,096)	-3%
6	COMMERCIAL INSURANCE	\$5,848,357	\$5,739,723	(\$108,634)	-2%
7	NON-GOVERNMENT MANAGED CARE	\$22,206,731	\$21,640,387	(\$566,344)	-3%
8	WORKER'S COMPENSATION	\$1,254,884	\$1,336,934	\$82,050	7%
9	SELF- PAY/UNINSURED	\$4,821,664	\$4,419,456	(\$402,208)	-8%
10	SAGA	\$0	\$0	\$0	0%
11	OTHER	\$457,753	\$772,247	\$314,494	69%
	<b>TOTAL EMERGENCY DEPARTMENT OUTPATIENT GROSS REVENUE</b>	<b>\$85,876,478</b>	<b>\$86,405,443</b>	<b>\$528,965</b>	<b>1%</b>
<b>B.</b>	<b>EMERGENCY DEPARTMENT OUTPATIENT NET REVENUE</b>				
1	MEDICARE TRADITIONAL	\$3,435,848	\$3,346,026	(\$89,822)	-3%
2	MEDICARE MANAGED CARE	\$499,008	\$542,134	\$43,126	9%
3	MEDICAID	\$5,959,757	\$6,599,233	\$639,476	11%
4	MEDICAID MANAGED CARE	\$979,039	\$0	(\$979,039)	-100%
5	CHAMPUS/TRICARE	\$2,190,052	\$1,822,366	(\$367,686)	-17%
6	COMMERCIAL INSURANCE	\$3,173,166	\$3,156,707	(\$16,459)	-1%
7	NON-GOVERNMENT MANAGED CARE	\$13,908,639	\$12,549,040	(\$1,359,599)	-10%
8	WORKER'S COMPENSATION	\$1,033,514	\$1,072,091	\$38,577	4%
9	SELF- PAY/UNINSURED	\$158,407	\$179,418	\$21,011	13%
10	SAGA	\$0	\$0	\$0	0%
11	OTHER	\$100,439	\$169,538	\$69,099	69%

<b>LAWRENCE AND MEMORIAL HOSPITAL</b>					
<b>TWELVE MONTHS ACTUAL FILING</b>					
<b>FISCAL YEAR 2013</b>					
<b>REPORT 165 - HOSPITAL GROSS REVENUE, NET REVENUE AND STATISTICS BY PAYER</b>					
(1)	(2)	(3)	(4)	(5)	(6)
LINE	DESCRIPTION	FY 2012 ACTUAL	FY 2013 ACTUAL	AMOUNT DIFFERENCE	% DIFFERENCE
	<b>TOTAL EMERGENCY DEPARTMENT OUTPATIENT NET REVENUE</b>	<b>\$31,437,869</b>	<b>\$29,436,553</b>	<b>(\$2,001,316)</b>	<b>-6%</b>
<b>C.</b>	<b><u>EMERGENCY DEPARTMENT OUTPATIENT VISITS</u></b>				
1	MEDICARE TRADITIONAL	11,060	11,409	349	3%
2	MEDICARE MANAGED CARE	1,331	1,628	297	22%
3	MEDICAID	22,829	27,281	4,452	20%
4	MEDICAID MANAGED CARE	3,614	0	(3,614)	-100%
5	CHAMPUS/TRICARE	6,443	6,289	(154)	-2%
6	COMMERCIAL INSURANCE	5,013	4,856	(157)	-3%
7	NON-GOVERNMENT MANAGED CARE	19,143	19,225	82	0%
8	WORKER'S COMPENSATION	1,557	1,486	(71)	-5%
9	SELF- PAY/UNINSURED	4,810	4,731	(79)	-2%
10	SAGA	0	0	0	0%
11	OTHER	340	651	311	91%
	<b>TOTAL EMERGENCY DEPARTMENT OUTPATIENT VISITS</b>	<b>76,140</b>	<b>77,556</b>	<b>1,416</b>	<b>2%</b>



LAWRENCE AND MEMORIAL HOSPITAL					
TWELVE MONTHS ACTUAL FILING					
FISCAL YEAR 2013					
REPORT 175 - HOSPITAL OPERATING EXPENSES BY EXPENSE CATEGORY AND DEPARTMENT					
(1)	(2)	(3)	(4)	(5)	(6)
LINE	DESCRIPTION	FY 2012 ACTUAL	FY 2013 ACTUAL	AMOUNT DIFFERENCE	% DIFFERENCE
<b>I.</b>	<b><u>OPERATING EXPENSE BY CATEGORY</u></b>				
<b>A.</b>	<b><u>Salaries &amp; Wages:</u></b>				
1	Nursing Salaries	\$43,204,569	\$43,409,289	\$204,720	0%
2	Physician Salaries	\$799,526	\$376,629	(\$422,897)	-53%
3	Non-Nursing, Non-Physician Salaries	\$101,709,933	\$100,758,446	(\$951,487)	-1%
	<b>Total Salaries &amp; Wages</b>	<b>\$145,714,028</b>	<b>\$144,544,364</b>	<b>(\$1,169,664)</b>	<b>-1%</b>
<b>B.</b>	<b><u>Fringe Benefits:</u></b>				
1	Nursing Fringe Benefits	\$12,428,142	\$13,009,754	\$581,612	5%
2	Physician Fringe Benefits	\$229,988	\$112,876	(\$117,112)	-51%
3	Non-Nursing, Non-Physician Fringe Benefits	\$29,257,357	\$30,197,282	\$939,925	3%
	<b>Total Fringe Benefits</b>	<b>\$41,915,487</b>	<b>\$43,319,912</b>	<b>\$1,404,425</b>	<b>3%</b>
<b>C.</b>	<b><u>Contractual Labor Fees:</u></b>				
1	Nursing Fees	\$387,613	\$122,119	(\$265,494)	-68%
2	Physician Fees	\$0	\$0	\$0	0%
3	Non-Nursing, Non-Physician Fees	\$1,921,890	\$864,227	(\$1,057,663)	-55%
	<b>Total Contractual Labor Fees</b>	<b>\$2,309,503</b>	<b>\$986,346</b>	<b>(\$1,323,157)</b>	<b>-57%</b>
<b>D.</b>	<b><u>Medical Supplies and Pharmaceutical Cost:</u></b>				
1	Medical Supplies	\$26,953,135	\$26,352,946	(\$600,189)	-2%
2	Pharmaceutical Costs	\$11,119,332	\$11,539,796	\$420,464	4%
	<b>Total Medical Supplies and Pharmaceutical Cost</b>	<b>\$38,072,467</b>	<b>\$37,892,742</b>	<b>(\$179,725)</b>	<b>0%</b>
<b>E.</b>	<b><u>Depreciation and Amortization:</u></b>				
1	Depreciation-Building	\$3,410,863	\$3,556,339	\$145,476	4%
2	Depreciation-Equipment	\$14,440,402	\$16,002,830	\$1,562,428	11%
3	Amortization	\$974,324	\$1,081,990	\$107,666	11%
	<b>Total Depreciation and Amortization</b>	<b>\$18,825,589</b>	<b>\$20,641,159</b>	<b>\$1,815,570</b>	<b>10%</b>
<b>F.</b>	<b><u>Bad Debts:</u></b>				
1	Bad Debts	\$11,930,619	\$0	(\$11,930,619)	-100%
<b>G.</b>	<b><u>Interest Expense:</u></b>				
1	Interest Expense	\$2,315,992	\$2,705,025	\$389,033	17%
<b>H.</b>	<b><u>Malpractice Insurance Cost:</u></b>				
1	Malpractice Insurance Cost	\$4,267,471	\$4,757,599	\$490,128	11%
<b>I.</b>	<b><u>Utilities:</u></b>				
1	Water	\$126,966	\$170,839	\$43,873	35%
2	Natural Gas	\$994,253	\$967,744	(\$26,509)	-3%
3	Oil	\$55,323	\$78,383	\$23,060	42%
4	Electricity	\$2,619,267	\$3,508,501	\$889,234	34%
5	Telephone	\$497,039	\$483,193	(\$13,846)	-3%
6	Other Utilities	\$0	\$0	\$0	0%
	<b>Total Utilities</b>	<b>\$4,292,848</b>	<b>\$5,208,660</b>	<b>\$915,812</b>	<b>21%</b>
<b>J.</b>	<b><u>Business Expenses:</u></b>				
1	Accounting Fees	\$601,254	\$513,434	(\$87,820)	-15%
2	Legal Fees	\$1,226,135	\$1,395,694	\$169,559	14%
3	Consulting Fees	\$1,493,299	\$2,095,169	\$601,870	40%

<b>LAWRENCE AND MEMORIAL HOSPITAL</b>					
<b>TWELVE MONTHS ACTUAL FILING</b>					
<b>FISCAL YEAR 2013</b>					
<b>REPORT 175 - HOSPITAL OPERATING EXPENSES BY EXPENSE CATEGORY AND DEPARTMENT</b>					
(1)	(2)	(3)	(4)	(5)	(6)
<b>LINE</b>	<b>DESCRIPTION</b>	<b>FY 2012 ACTUAL</b>	<b>FY 2013 ACTUAL</b>	<b>AMOUNT DIFFERENCE</b>	<b>% DIFFERENCE</b>
4	Dues and Membership	\$463,665	\$493,020	\$29,355	6%
5	Equipment Leases	\$1,342,899	\$1,975,134	\$632,235	47%
6	Building Leases	\$2,309,643	\$2,433,113	\$123,470	5%
7	Repairs and Maintenance	\$8,574,599	\$9,551,351	\$976,752	11%
8	Insurance	\$735,338	\$1,025,151	\$289,813	39%
9	Travel	\$386,240	\$332,826	(\$53,414)	-14%
10	Conferences	\$258,875	\$100,748	(\$158,127)	-61%
11	Property Tax	\$220,736	\$141,228	(\$79,508)	-36%
12	General Supplies	\$2,200,797	\$2,026,505	(\$174,292)	-8%
13	Licenses and Subscriptions	\$434,799	\$497,884	\$63,085	15%
14	Postage and Shipping	\$293,856	\$208,429	(\$85,427)	-29%
15	Advertising	\$1,535,857	\$1,261,127	(\$274,730)	-18%
16	Corporate parent/system fees	\$0	\$0	\$0	0%
17	Computer Software	\$370,281	\$403,431	\$33,150	9%
18	Computer hardware & small equipment	\$97,624	\$139,528	\$41,904	43%
19	Dietary / Food Services	\$2,563,704	\$2,194,913	(\$368,791)	-14%
20	Lab Fees / Red Cross charges	\$1,486,988	\$1,205,185	(\$281,803)	-19%
21	Billing & Collection / Bank Fees	\$348,958	\$374,348	\$25,390	7%
22	Recruiting / Employee Education & Recognition	\$1,111,329	\$837,033	(\$274,296)	-25%
23	Laundry / Linen	\$24,131	\$24,729	\$598	2%
24	Professional / Physician Fees	\$4,625,581	\$7,207,364	\$2,581,783	56%
25	Waste disposal	\$0	\$0	\$0	0%
26	Purchased Services - Medical	\$7,040,159	\$6,196,040	(\$844,119)	-12%
27	Purchased Services - Non Medical	\$7,603,985	\$8,181,828	\$577,843	8%
28	Other Business Expenses	\$729,907	\$618,749	(\$111,158)	-15%
	<b>Total Business Expenses</b>	<b>\$48,080,639</b>	<b>\$51,433,961</b>	<b>\$3,353,322</b>	<b>7%</b>
<b>K.</b>	<b>Other Operating Expense:</b>				
1	Miscellaneous Other Operating Expenses	\$470,073	\$529,467	\$59,394	13%
	<b>Total Operating Expenses - All Expense Categories*</b>	<b>\$318,194,716</b>	<b>\$312,019,235</b>	<b>(\$6,175,481)</b>	<b>-2%</b>
<b>*A.-K. The total operating expenses amount above must agree with the total operating expenses amount on Report 150</b>					
<b>II. OPERATING EXPENSE BY DEPARTMENT</b>					
<b>A.</b>	<b>General Services:</b>				
1	General Administration	\$16,883,918	\$18,821,949	\$1,938,031	11%
2	General Accounting	\$1,518,144	\$1,759,385	\$241,241	16%
3	Patient Billing & Collection	\$3,521,390	\$4,338,367	\$816,977	23%
4	Admitting / Registration Office	\$5,291,735	\$5,482,095	\$190,360	4%
5	Data Processing	\$11,645,542	\$11,611,264	(\$34,278)	0%
6	Communications	\$356,782	\$351,552	(\$5,230)	-1%
7	Personnel	\$44,097,754	\$45,663,446	\$1,565,692	4%
8	Public Relations	\$800,579	\$672,571	(\$128,008)	-16%
9	Purchasing	\$1,696,319	\$1,890,929	\$194,610	11%
10	Dietary and Cafeteria	\$5,576,153	\$5,106,816	(\$469,337)	-8%
11	Housekeeping	\$4,195,914	\$4,084,170	(\$111,744)	-3%
12	Laundry & Linen	\$0	\$0	\$0	0%
13	Operation of Plant	\$3,853,305	\$4,347,617	\$494,312	13%
14	Security	\$1,682,672	\$1,764,677	\$82,005	5%
15	Repairs and Maintenance	\$4,341,926	\$4,575,080	\$233,154	5%
16	Central Sterile Supply	\$2,216,152	\$1,883,217	(\$332,935)	-15%

LAWRENCE AND MEMORIAL HOSPITAL					
TWELVE MONTHS ACTUAL FILING					
FISCAL YEAR 2013					
REPORT 175 - HOSPITAL OPERATING EXPENSES BY EXPENSE CATEGORY AND DEPARTMENT					
(1)	(2)	(3)	(4)	(5)	(6)
LINE	DESCRIPTION	FY 2012 ACTUAL	FY 2013 ACTUAL	AMOUNT DIFFERENCE	% DIFFERENCE
17	Pharmacy Department	\$14,382,877	\$15,030,587	\$647,710	5%
18	Other General Services	\$4,949,209	\$5,462,137	\$512,928	10%
	<b>Total General Services</b>	<b>\$127,010,371</b>	<b>\$132,845,859</b>	<b>\$5,835,488</b>	<b>5%</b>
	<b>B. Professional Services:</b>				
1	Medical Care Administration	\$668,247	\$569,776	(\$98,471)	-15%
2	Residency Program	\$113,076	\$116,472	\$3,396	3%
3	Nursing Services Administration	\$2,427,534	\$2,394,989	(\$32,545)	-1%
4	Medical Records	\$4,858,092	\$4,402,413	(\$455,679)	-9%
5	Social Service	\$2,789,276	\$3,014,048	\$224,772	8%
6	Other Professional Services	\$3,728,016	\$4,821,601	\$1,093,585	29%
	<b>Total Professional Services</b>	<b>\$14,584,241</b>	<b>\$15,319,299</b>	<b>\$735,058</b>	<b>5%</b>
	<b>C. Special Services:</b>				
1	Operating Room	\$20,165,327	\$19,679,748	(\$485,579)	-2%
2	Recovery Room	\$1,083,349	\$1,076,475	(\$6,874)	-1%
3	Anesthesiology	\$476,718	\$573,154	\$96,436	20%
4	Delivery Room	\$126,867	\$123,781	(\$3,086)	-2%
5	Diagnostic Radiology	\$4,470,226	\$3,838,578	(\$631,648)	-14%
6	Diagnostic Ultrasound	\$2,990,781	\$2,927,683	(\$63,098)	-2%
7	Radiation Therapy	\$2,719,027	\$2,644,702	(\$74,325)	-3%
8	Radioisotopes	\$1,564,810	\$1,493,046	(\$71,764)	-5%
9	CT Scan	\$2,048,527	\$2,104,100	\$55,573	3%
10	Laboratory	\$16,469,884	\$16,404,421	(\$65,463)	0%
11	Blood Storing/Processing	\$0	\$0	\$0	0%
12	Cardiology	\$1,015,931	\$1,705,181	\$689,250	68%
13	Electrocardiology	\$9,258	\$1,187	(\$8,071)	-87%
14	Electroencephalography	\$258,370	\$268,304	\$9,934	4%
15	Occupational Therapy	\$1,915,552	\$1,863,236	(\$52,316)	-3%
16	Speech Pathology	\$878,539	\$850,838	(\$27,701)	-3%
17	Audiology	\$630,203	\$712,487	\$82,284	13%
18	Respiratory Therapy	\$2,826,759	\$2,828,481	\$1,722	0%
19	Pulmonary Function	\$0	\$2	\$2	0%
20	Intravenous Therapy	\$2,196,636	\$2,223,111	\$26,475	1%
21	Shock Therapy	\$0	\$0	\$0	0%
22	Psychiatry / Psychology Services	\$1,395,560	\$1,206,173	(\$189,387)	-14%
23	Renal Dialysis	\$580,104	\$556,106	(\$23,998)	-4%
24	Emergency Room	\$11,796,965	\$10,624,996	(\$1,171,969)	-10%
25	MRI	\$1,635,833	\$1,690,261	\$54,428	3%
26	PET Scan	\$0	\$0	\$0	0%
27	PET/CT Scan	\$0	\$0	\$0	0%
28	Endoscopy	\$1,261,998	\$1,303,768	\$41,770	3%
29	Sleep Center	\$1,368,493	\$1,342,039	(\$26,454)	-2%
30	Lithotripsy	\$0	\$0	\$0	0%
31	Cardiac Catheterization/Rehabilitation	\$5,143,873	\$4,795,111	(\$348,762)	-7%
32	Occupational Therapy / Physical Therapy	\$4,385,667	\$4,276,898	(\$108,769)	-2%
33	Dental Clinic	\$0	\$0	\$0	0%
34	Other Special Services	\$8,098,622	\$7,983,130	(\$115,492)	-1%
	<b>Total Special Services</b>	<b>\$97,513,879</b>	<b>\$95,096,997</b>	<b>(\$2,416,882)</b>	<b>-2%</b>
	<b>D. Routine Services:</b>				
1	Medical & Surgical Units	\$22,373,807	\$21,521,269	(\$852,538)	-4%
2	Intensive Care Unit	\$2,993,130	\$3,027,115	\$33,985	1%
3	Coronary Care Unit	\$3,216,935	\$3,168,467	(\$48,468)	-2%

<b>LAWRENCE AND MEMORIAL HOSPITAL</b>					
<b>TWELVE MONTHS ACTUAL FILING</b>					
<b>FISCAL YEAR 2013</b>					
<b>REPORT 175 - HOSPITAL OPERATING EXPENSES BY EXPENSE CATEGORY AND DEPARTMENT</b>					
(1)	(2)	(3)	(4)	(5)	(6)
<b>LINE</b>	<b>DESCRIPTION</b>	<b>FY 2012 ACTUAL</b>	<b>FY 2013 ACTUAL</b>	<b>AMOUNT DIFFERENCE</b>	<b>% DIFFERENCE</b>
4	Psychiatric Unit	\$2,751,957	\$2,814,601	\$62,644	2%
5	Pediatric Unit	\$0	\$0	\$0	0%
6	Maternity Unit	\$6,020,783	\$5,610,847	(\$409,936)	-7%
7	Newborn Nursery Unit	\$0	\$0	\$0	0%
8	Neonatal ICU	\$2,242,060	\$2,204,565	(\$37,495)	-2%
9	Rehabilitation Unit	\$2,824,547	\$2,632,034	(\$192,513)	-7%
10	Ambulatory Surgery	\$2,388,095	\$2,226,788	(\$161,307)	-7%
11	Home Care	\$0	\$0	\$0	0%
12	Outpatient Clinics	\$0	\$0	\$0	0%
13	Other Routine Services	\$1,199,104	\$1,535,307	\$336,203	28%
	<b>Total Routine Services</b>	<b>\$46,010,418</b>	<b>\$44,740,993</b>	<b>(\$1,269,425)</b>	<b>-3%</b>
<b>E.</b>	<b>Other Departments:</b>				
1	Miscellaneous Other Departments	\$33,075,807	\$24,016,087	(\$9,059,720)	-27%
	<b>Total Operating Expenses - All Departments*</b>	<b>\$318,194,716</b>	<b>\$312,019,235</b>	<b>(\$6,175,481)</b>	<b>-2%</b>
<b>*A.- E. The total operating expenses amount above must agree with the total operating expenses amount on Report 150.</b>					

<b>LAWRENCE AND MEMORIAL HOSPITAL</b>				
<b>TWELVE MONTHS ACTUAL FILING</b>				
<b>FISCAL YEAR 2013</b>				
<b>REPORT 185 - HOSPITAL FINANCIAL AND STATISTICAL DATA ANALYSIS</b>				
<b>(1)</b>	<b>(2)</b>	<b>(3)</b>	<b>(4)</b>	<b>(5)</b>
		<b>ACTUAL</b>	<b>ACTUAL</b>	<b>ACTUAL</b>
<b>LINE</b>	<b>DESCRIPTION</b>	<b>FY 2011</b>	<b>FY 2012</b>	<b>FY 2013</b>
<b>A. <u>Statement of Operations Summary</u></b>				
1	Total Net Patient Revenue	\$318,813,210	\$323,643,197	\$298,930,165
2	Other Operating Revenue	16,057,736	15,883,284	23,162,066
3	Total Operating Revenue	\$334,870,946	\$339,526,481	\$322,092,231
4	Total Operating Expenses	312,331,109	318,194,716	312,019,235
5	Income/(Loss) From Operations	\$22,539,837	\$21,331,765	\$10,072,996
6	Total Non-Operating Revenue	4,137,772	4,584,564	6,163,570
7	Excess/(Deficiency) of Revenue Over Expenses	\$26,677,609	\$25,916,329	\$16,236,566
<b>B. <u>Profitability Summary</u></b>				
1	Hospital Operating Margin	6.65%	6.20%	3.07%
2	Hospital Non Operating Margin	1.22%	1.33%	1.88%
3	Hospital Total Margin	7.87%	7.53%	4.95%
4	Income/(Loss) From Operations	\$22,539,837	\$21,331,765	\$10,072,996
5	Total Operating Revenue	\$334,870,946	\$339,526,481	\$322,092,231
6	Total Non-Operating Revenue	\$4,137,772	\$4,584,564	\$6,163,570
7	Total Revenue	\$339,008,718	\$344,111,045	\$328,255,801
8	Excess/(Deficiency) of Revenue Over Expenses	\$26,677,609	\$25,916,329	\$16,236,566
<b>C. <u>Net Assets Summary</u></b>				
1	Hospital Unrestricted Net Assets	\$142,478,037	\$144,038,576	\$171,018,998
2	Hospital Total Net Assets	\$165,780,674	\$169,995,622	\$199,164,500
3	Hospital Change in Total Net Assets	\$4,163,996	\$4,214,948	\$29,168,878
4	Hospital Change in Total Net Assets %	102.6%	2.5%	17.2%
<b>D. <u>Cost Data Summary</u></b>				
1	<b><u>Ratio of Cost to Charges</u></b>	<b>0.46</b>	<b>0.45</b>	<b>0.43</b>
2	Total Operating Expenses	\$312,331,109	\$318,194,716	\$312,019,235
3	Total Gross Revenue	\$661,160,920	\$691,987,197	\$709,327,864
4	Total Other Operating Revenue	\$15,662,907	\$15,433,709	\$22,653,789

<b>LAWRENCE AND MEMORIAL HOSPITAL</b>				
<b>TWELVE MONTHS ACTUAL FILING</b>				
<b>FISCAL YEAR 2013</b>				
<b>REPORT 185 - HOSPITAL FINANCIAL AND STATISTICAL DATA ANALYSIS</b>				
<b>(1)</b>	<b>(2)</b>	<b>(3)</b>	<b>(4)</b>	<b>(5)</b>
		<b>ACTUAL</b>	<b>ACTUAL</b>	<b>ACTUAL</b>
<b>LINE</b>	<b>DESCRIPTION</b>	<b>FY 2011</b>	<b>FY 2012</b>	<b>FY 2013</b>
<b>5</b>	<b><u>Private Payment to Cost Ratio</u></b>	<b>1.36</b>	<b>1.41</b>	<b>1.47</b>
6	Total Non-Government Payments	\$151,294,809	\$157,013,123	\$153,692,715
7	Total Uninsured Payments	\$0	\$0	\$0
8	Total Non-Government Charges	\$252,236,177	\$258,358,882	\$257,213,323
9	Total Uninsured Charges	\$12,016,773	\$11,113,975	\$12,102,791
<b>10</b>	<b><u>Medicare Payment to Cost Ratio</u></b>	<b>0.82</b>	<b>0.85</b>	<b>0.82</b>
11	Total Medicare Payments	\$99,961,314	\$107,064,062	\$102,576,018
12	Total Medicare Charges	\$263,565,863	\$280,622,072	\$293,561,905
<b>13</b>	<b><u>Medicaid Payment to Cost Ratio</u></b>	<b>0.76</b>	<b>0.67</b>	<b>0.68</b>
14	Total Medicaid Payments	\$38,001,104	\$35,000,127	\$35,393,428
15	Total Medicaid Charges	\$108,198,876	\$115,521,054	\$121,256,092
<b>16</b>	<b><u>Uncompensated Care Cost</u></b>	<b>\$7,851,175</b>	<b>\$6,638,637</b>	<b>\$6,701,686</b>
17	Charity Care	\$3,148,344	\$2,828,618	\$3,684,045
18	Bad Debts	\$13,865,210	\$11,930,618	\$12,037,777
19	Total Uncompensated Care	\$17,013,554	\$14,759,236	\$15,721,822
<b>20</b>	<b><u>Uncompensated Care % of Total Expenses</u></b>	<b>2.5%</b>	<b>2.1%</b>	<b>2.1%</b>
21	Total Operating Expenses	\$312,331,109	\$318,194,716	\$312,019,235
<b>E.</b>	<b><u>Liquidity Measures Summary</u></b>			
<b>1</b>	<b><u>Current Ratio</u></b>	<b>4</b>	<b>4</b>	<b>4</b>
2	Total Current Assets	\$189,459,218	\$206,704,027	\$193,504,592
3	Total Current Liabilities	\$48,831,442	\$50,923,369	\$49,256,071
<b>4</b>	<b><u>Days Cash on Hand</u></b>	<b>180</b>	<b>185</b>	<b>164</b>
5	Cash and Cash Equivalents	\$39,933,225	\$13,568,654	\$301,175
6	Short Term Investments	105,904,042	138,433,638	130,950,161

<b>LAWRENCE AND MEMORIAL HOSPITAL</b>				
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<b>(1)</b>	<b>(2)</b>	<b>(3)</b>	<b>(4)</b>	<b>(5)</b>
		<b>ACTUAL</b>	<b>ACTUAL</b>	<b>ACTUAL</b>
<b>LINE</b>	<b>DESCRIPTION</b>	<b>FY 2011</b>	<b>FY 2012</b>	<b>FY 2013</b>
7	Total Cash and Short Term Investments	\$145,837,267	\$152,002,292	\$131,251,336
8	Total Operating Expenses	\$312,331,109	\$318,194,716	\$312,019,235
9	Depreciation Expense	\$17,199,558	\$18,825,589	\$20,641,159
10	Operating Expenses less Depreciation Expense	\$295,131,551	\$299,369,127	\$291,378,076
<b>11</b>	<b><u>Days Revenue in Patient Accounts Receivable</u></b>	<b>25</b>	<b>26</b>	<b>37</b>
12	Net Patient Accounts Receivable	\$29,920,862	\$28,719,548	\$33,778,305
13	Due From Third Party Payers	\$0	\$0	\$0
14	Due To Third Party Payers	\$7,838,088	\$5,409,556	\$3,826,094
15	Total Net Patient Accounts Receivable and Third Party Payer Activity	\$22,082,774	\$23,309,992	\$29,952,211
16	Total Net Patient Revenue	\$318,813,210	\$323,643,197	\$298,930,165
<b>17</b>	<b><u>Average Payment Period</u></b>	<b>60</b>	<b>62</b>	<b>62</b>
18	Total Current Liabilities	\$48,831,442	\$50,923,369	\$49,256,071
19	Total Operating Expenses	\$312,331,109	\$318,194,716	\$312,019,235
20	Depreciation Expense	\$17,199,558	\$18,825,589	\$20,641,159
21	Total Operating Expenses less Depreciation Expense	\$295,131,551	\$299,369,127	\$291,378,076
<b>F.</b>	<b><u>Solvency Measures Summary</u></b>			
<b>1</b>	<b><u>Equity Financing Ratio</u></b>	<b>46.8</b>	<b>46.0</b>	<b>50.4</b>
2	Total Net Assets	\$165,780,674	\$169,995,622	\$199,164,500
3	Total Assets	\$354,498,977	\$369,610,416	\$394,944,216
<b>4</b>	<b><u>Cash Flow to Total Debt Ratio</u></b>	<b>33.5</b>	<b>34.3</b>	<b>27.2</b>
5	Excess/(Deficiency) of Revenues Over Expenses	\$26,677,609	\$25,916,329	\$16,236,566
6	Depreciation Expense	\$17,199,558	\$18,825,589	\$20,641,159
7	Excess of Revenues Over Expenses and Depreciation Expense	\$43,877,167	\$44,741,918	\$36,877,725
8	Total Current Liabilities	\$48,831,442	\$50,923,369	\$49,256,071
9	Total Long Term Debt	\$82,249,920	\$79,507,217	\$86,439,477
10	Total Current Liabilities and Total Long Term Debt	\$131,081,362	\$130,430,586	\$135,695,548

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(1)	(2)	(3)	(4)	(5)
		<b>ACTUAL</b>	<b>ACTUAL</b>	<b>ACTUAL</b>
<b>LINE</b>	<b>DESCRIPTION</b>	<b><u>FY 2011</u></b>	<b><u>FY 2012</u></b>	<b><u>FY 2013</u></b>
<b>11</b>	<b><u>Long Term Debt to Capitalization Ratio</u></b>	<b>33.2</b>	<b>31.9</b>	<b>30.3</b>
12	Total Long Term Debt	\$82,249,920	\$79,507,217	\$86,439,477
13	Total Net Assets	\$165,780,674	\$169,995,622	\$199,164,500
14	Total Long Term Debt and Total Net Assets	\$248,030,594	\$249,502,839	\$285,603,977
<b>15</b>	<b><u>Debt Service Coverage Ratio</u></b>	<b>9.2</b>	<b>9.0</b>	<b>6.9</b>
16	Excess Revenues over Expenses	26,677,609	\$25,916,329	\$16,236,566
17	Interest Expense	2,212,177	\$2,315,992	\$2,705,025
18	Depreciation and Amortization Expense	17,199,558	\$18,825,589	\$20,641,159
19	Principal Payments	2,775,000	\$2,915,000	\$3,060,000
<b>G.</b>	<b><u>Other Financial Ratios</u></b>			
<b>20</b>	<b><u>Average Age of Plant</u></b>	<b>12.2</b>	<b>11.9</b>	<b>11.9</b>
21	Accumulated Depreciation	210,414,909	224,709,996	245,331,839
22	Depreciation and Amortization Expense	17,199,558	18,825,589	20,641,159
<b>H.</b>	<b><u>Utilization Measures Summary</u></b>			
1	Patient Days	74,082	70,558	67,153
2	Discharges	15,328	14,932	14,649
3	ALOS	4.8	4.7	4.6
4	Staffed Beds	256	256	256
5	Available Beds	-	256	256
6	Licensed Beds	256	308	308
7	Occupancy of Staffed Beds	79.3%	75.5%	71.9%
8	Occupancy of Available Beds	79.3%	75.5%	71.9%
9	Full Time Equivalent Employees	1,939.1	1,954.8	1,921.0
<b>I.</b>	<b><u>Hospital Gross Revenue Payer Mix Percentage</u></b>			
1	Non-Government Gross Revenue Payer Mix Percentage	36.3%	35.7%	34.6%
2	Medicare Gross Revenue Payer Mix Percentage	39.9%	40.6%	41.4%



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<b>(1)</b>	<b>(2)</b>	<b>(3)</b>	<b>(4)</b>	<b>(5)</b>
		<b>ACTUAL</b>	<b>ACTUAL</b>	<b>ACTUAL</b>
<b>LINE</b>	<b>DESCRIPTION</b>	<b>FY 2011</b>	<b>FY 2012</b>	<b>FY 2013</b>
3	Medicaid Gross Revenue Payer Mix Percentage	16.4%	16.7%	17.1%
4	Other Medical Assistance Gross Revenue Payer Mix Percentage	0.3%	0.2%	0.3%
5	Uninsured Gross Revenue Payer Mix Percentage	1.8%	1.6%	1.7%
6	CHAMPUS / TRICARE Gross Revenue Payer Mix Percentage	5.3%	5.2%	5.0%
7	Total Gross Revenue Payer Mix Percentage	100.0%	100.0%	100.0%
8	Non-Government Gross Revenue (Charges)	\$240,219,404	\$247,244,907	\$245,110,532
9	Medicare Gross Revenue (Charges)	\$263,565,863	\$280,622,072	\$293,561,905
10	Medicaid Gross Revenue (Charges)	\$108,198,876	\$115,521,054	\$121,256,092
11	Other Medical Assistance Gross Revenue (Charges)	\$1,900,925	\$1,520,912	\$2,077,758
12	Uninsured Gross Revenue (Charges)	\$12,016,773	\$11,113,975	\$12,102,791
13	CHAMPUS / TRICARE Gross Revenue (Charges)	\$35,259,079	\$35,964,277	\$35,218,786
14	Total Gross Revenue (Charges)	\$661,160,920	\$691,987,197	\$709,327,864
<b>J.</b>	<b>Hospital Net Revenue Payer Mix Percentage</b>			
1	Non-Government Net Revenue Payer Mix Percentage	49.9%	50.3%	50.7%
2	Medicare Net Revenue Payer Mix Percentage	33.0%	34.3%	33.8%
3	Medicaid Net Revenue Payer Mix Percentage	12.5%	11.2%	11.7%
4	Other Medical Assistance Net Revenue Payer Mix Percentage	0.2%	0.1%	0.2%
5	Uninsured Net Revenue Payer Mix Percentage	0.0%	0.0%	0.0%
6	CHAMPUS / TRICARE Net Revenue Payer Mix Percentage	4.3%	4.0%	3.7%
7	Total Net Revenue Payer Mix Percentage	100.0%	100.0%	100.0%
8	Non-Government Net Revenue (Payments)	\$151,294,809	\$157,013,123	\$153,692,715
9	Medicare Net Revenue (Payments)	\$99,961,314	\$107,064,062	\$102,576,018
10	Medicaid Net Revenue (Payments)	\$38,001,104	\$35,000,127	\$35,393,428
11	Other Medical Assistance Net Revenue (Payments)	\$585,829	\$411,640	\$545,894
12	Uninsured Net Revenue (Payments)	\$0	\$0	\$0
13	CHAMPUS / TRICARE Net Revenue Payments)	\$13,177,883	\$12,551,851	\$11,154,250
14	Total Net Revenue (Payments)	\$303,020,939	\$312,040,803	\$303,362,305
<b>K.</b>	<b>Discharges</b>			
1	Non-Government (Including Self Pay / Uninsured)	4,292	4,075	3,952
2	Medicare	6,897	6,829	6,658
3	Medical Assistance	3,249	3,059	3,096
4	Medicaid	3,192	3,028	3,069
5	Other Medical Assistance	57	31	27
6	CHAMPUS / TRICARE	890	969	943

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<b>(1)</b>	<b>(2)</b>	<b>(3)</b>	<b>(4)</b>	<b>(5)</b>
		<b>ACTUAL</b>	<b>ACTUAL</b>	<b>ACTUAL</b>
<b>LINE</b>	<b>DESCRIPTION</b>	<b>FY 2011</b>	<b>FY 2012</b>	<b>FY 2013</b>
7	Uninsured (Included In Non-Government)	89	69	67
8	Total	15,328	14,932	14,649
<b>L. Case Mix Index</b>				
1	Non-Government (Including Self Pay / Uninsured)	1.11480	1.14900	1.13990
2	Medicare	1.43700	1.40820	1.40940
3	Medical Assistance	0.95109	0.99612	0.97290
4	Medicaid	0.95280	0.99660	0.97390
5	Other Medical Assistance	0.85520	0.94950	0.85900
6	CHAMPUS / TRICARE	0.90340	0.89590	0.88970
7	Uninsured (Included In Non-Government)	0.89100	1.14870	1.02440
8	Total Case Mix Index	1.21280	1.21980	1.21099
<b>M. Emergency Department Visits</b>				
1	Emergency Room - Treated and Admitted	7,543	6,525	7,004
2	Emergency Room - Treated and Discharged	72,571	76,140	77,556
3	Total Emergency Room Visits	80,114	82,665	84,560

LAWRENCE AND MEMORIAL HOSPITAL					
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REPORT 200 - HOSPITAL MEDICARE MANAGED CARE ACTIVITY					
(1)	(2)	(3)	(4)	(5)	(6)
LINE	DESCRIPTION	FY 2012 ACTUAL	FY 2013 ACTUAL	AMOUNT DIFFERENCE	% DIFFERENCE
<b>I.</b>	<b>MEDICARE MANAGED CARE</b>				
<b>A.</b>	<b>ANTHEM - MEDICARE BLUE CONNECTICUT</b>				
1	Inpatient Charges	\$1,072,052	\$829,207	(\$242,845)	-23%
2	Inpatient Payments	\$434,721	\$333,242	(\$101,479)	-23%
3	Outpatient Charges	\$1,035,149	\$720,869	(\$314,280)	-30%
4	Outpatient Payments	\$348,570	\$184,904	(\$163,666)	-47%
5	Discharges	43	39	(4)	-9%
6	Patient Days	237	175	(62)	-26%
7	Outpatient Visits (Excludes ED Visits)	871	564	(307)	-35%
8	Emergency Department Outpatient Visits	76	70	(6)	-8%
9	Emergency Department Inpatient Admissions	23	22	(1)	-4%
	<b>TOTAL INPATIENT &amp; OUTPATIENT CHARGES</b>	<b>\$2,107,201</b>	<b>\$1,550,076</b>	<b>(\$557,125)</b>	<b>-26%</b>
	<b>TOTAL INPATIENT &amp; OUTPATIENT PAYMENTS</b>	<b>\$783,291</b>	<b>\$518,146</b>	<b>(\$265,145)</b>	<b>-34%</b>
<b>B.</b>	<b>CIGNA HEALTHCARE</b>				
1	Inpatient Charges	\$0	\$0	\$0	0%
2	Inpatient Payments	\$0	\$0	\$0	0%
3	Outpatient Charges	\$0	\$0	\$0	0%
4	Outpatient Payments	\$0	\$0	\$0	0%
5	Discharges	0	0	0	0%
6	Patient Days	0	0	0	0%
7	Outpatient Visits (Excludes ED Visits)	0	0	0	0%
8	Emergency Department Outpatient Visits	0	0	0	0%
9	Emergency Department Inpatient Admissions	0	0	0	0%
	<b>TOTAL INPATIENT &amp; OUTPATIENT CHARGES</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>0%</b>
	<b>TOTAL INPATIENT &amp; OUTPATIENT PAYMENTS</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>0%</b>
<b>C.</b>	<b>CONNECTICARE, INC.</b>				
1	Inpatient Charges	\$5,438,897	\$5,951,620	\$512,723	9%
2	Inpatient Payments	\$2,224,229	\$2,537,658	\$313,429	14%
3	Outpatient Charges	\$5,297,236	\$5,928,739	\$631,503	12%
4	Outpatient Payments	\$1,311,699	\$1,310,153	(\$1,546)	0%
5	Discharges	207	255	48	23%
6	Patient Days	1,108	1,211	103	9%
7	Outpatient Visits (Excludes ED Visits)	5,501	6,412	911	17%
8	Emergency Department Outpatient Visits	317	384	67	21%
9	Emergency Department Inpatient Admissions	99	146	47	47%
	<b>TOTAL INPATIENT &amp; OUTPATIENT CHARGES</b>	<b>\$10,736,133</b>	<b>\$11,880,359</b>	<b>\$1,144,226</b>	<b>11%</b>
	<b>TOTAL INPATIENT &amp; OUTPATIENT PAYMENTS</b>	<b>\$3,535,928</b>	<b>\$3,847,811</b>	<b>\$311,883</b>	<b>9%</b>
<b>D.</b>	<b>HEALTHNET OF CONNECTICUT</b>				
1	Inpatient Charges	\$0	\$0	\$0	0%
2	Inpatient Payments	\$0	\$0	\$0	0%
3	Outpatient Charges	\$0	\$0	\$0	0%
4	Outpatient Payments	\$0	\$0	\$0	0%
5	Discharges	0	0	0	0%
6	Patient Days	0	0	0	0%
7	Outpatient Visits (Excludes ED Visits)	0	0	0	0%
8	Emergency Department Outpatient Visits	0	0	0	0%
9	Emergency Department Inpatient Admissions	0	0	0	0%
	<b>TOTAL INPATIENT &amp; OUTPATIENT CHARGES</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>0%</b>
	<b>TOTAL INPATIENT &amp; OUTPATIENT PAYMENTS</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>0%</b>

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(1)	(2)	(3)	(4)	(5)	(6)
LINE	DESCRIPTION	FY 2012 ACTUAL	FY 2013 ACTUAL	AMOUNT DIFFERENCE	% DIFFERENCE
<b>E. OTHER MEDICARE MANAGED CARE</b>					
1	Inpatient Charges	\$0	\$0	\$0	0%
2	Inpatient Payments	\$0	\$0	\$0	0%
3	Outpatient Charges	\$0	\$0	\$0	0%
4	Outpatient Payments	\$0	\$0	\$0	0%
5	Discharges	0	0	0	0%
6	Patient Days	0	0	0	0%
7	Outpatient Visits (Excludes ED Visits)	0	0	0	0%
8	Emergency Department Outpatient Visits	0	0	0	0%
9	Emergency Department Inpatient Admissions	0	0	0	0%
	<b>TOTAL INPATIENT &amp; OUTPATIENT CHARGES</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>0%</b>
	<b>TOTAL INPATIENT &amp; OUTPATIENT PAYMENTS</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>0%</b>
<b>F. OXFORD HEALTH PLANS, INC - MEDICARE ADVANTAGE</b>					
1	Inpatient Charges	\$159,514	\$468,537	\$309,023	194%
2	Inpatient Payments	\$65,546	\$128,597	\$63,051	96%
3	Outpatient Charges	\$189,118	\$183,889	(\$5,229)	-3%
4	Outpatient Payments	\$38,951	\$31,670	(\$7,281)	-19%
5	Discharges	10	13	3	30%
6	Patient Days	38	101	63	166%
7	Outpatient Visits (Excludes ED Visits)	54	76	22	41%
8	Emergency Department Outpatient Visits	33	59	26	79%
9	Emergency Department Inpatient Admissions	6	8	2	33%
	<b>TOTAL INPATIENT &amp; OUTPATIENT CHARGES</b>	<b>\$348,632</b>	<b>\$652,426</b>	<b>\$303,794</b>	<b>87%</b>
	<b>TOTAL INPATIENT &amp; OUTPATIENT PAYMENTS</b>	<b>\$104,497</b>	<b>\$160,267</b>	<b>\$55,770</b>	<b>53%</b>
<b>G. UNITED HEALTHCARE INSURANCE COMPANY</b>					
1	Inpatient Charges	\$12,123,923	\$12,288,848	\$164,925	1%
2	Inpatient Payments	\$4,794,636	\$4,842,451	\$47,815	1%
3	Outpatient Charges	\$10,732,980	\$13,977,102	\$3,244,122	30%
4	Outpatient Payments	\$2,675,049	\$3,095,014	\$419,965	16%
5	Discharges	471	495	24	5%
6	Patient Days	2,775	2,525	(250)	-9%
7	Outpatient Visits (Excludes ED Visits)	10,556	12,692	2,136	20%
8	Emergency Department Outpatient Visits	852	984	132	15%
9	Emergency Department Inpatient Admissions	267	310	43	16%
	<b>TOTAL INPATIENT &amp; OUTPATIENT CHARGES</b>	<b>\$22,856,903</b>	<b>\$26,265,950</b>	<b>\$3,409,047</b>	<b>15%</b>
	<b>TOTAL INPATIENT &amp; OUTPATIENT PAYMENTS</b>	<b>\$7,469,685</b>	<b>\$7,937,465</b>	<b>\$467,780</b>	<b>6%</b>
<b>H. WELLCARE OF CONNECTICUT</b>					
1	Inpatient Charges	\$0	\$0	\$0	0%
2	Inpatient Payments	\$0	\$0	\$0	0%
3	Outpatient Charges	\$0	\$0	\$0	0%
4	Outpatient Payments	\$0	\$0	\$0	0%
5	Discharges	0	0	0	0%
6	Patient Days	0	0	0	0%
7	Outpatient Visits (Excludes ED Visits)	0	0	0	0%
8	Emergency Department Outpatient Visits	0	0	0	0%
9	Emergency Department Inpatient Admissions	0	0	0	0%
	<b>TOTAL INPATIENT &amp; OUTPATIENT CHARGES</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>0%</b>
	<b>TOTAL INPATIENT &amp; OUTPATIENT PAYMENTS</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>0%</b>
<b>I. AETNA</b>					

<b>LAWRENCE AND MEMORIAL HOSPITAL</b>					
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<b>REPORT 200 - HOSPITAL MEDICARE MANAGED CARE ACTIVITY</b>					
(1)	(2)	(3)	(4)	(5)	(6)
LINE	DESCRIPTION	FY 2012 ACTUAL	FY 2013 ACTUAL	AMOUNT DIFFERENCE	% DIFFERENCE
1	Inpatient Charges	\$384,224	\$814,175	\$429,951	112%
2	Inpatient Payments	\$144,492	\$313,350	\$168,858	117%
3	Outpatient Charges	\$186,147	\$674,936	\$488,789	263%
4	Outpatient Payments	\$51,295	\$159,696	\$108,401	211%
5	Discharges	15	30	15	100%
6	Patient Days	87	187	100	115%
7	Outpatient Visits (Excludes ED Visits)	242	612	370	153%
8	Emergency Department Outpatient Visits	23	76	53	230%
9	Emergency Department Inpatient Admissions	11	23	12	109%
	<b>TOTAL INPATIENT &amp; OUTPATIENT CHARGES</b>	<b>\$570,371</b>	<b>\$1,489,111</b>	<b>\$918,740</b>	<b>161%</b>
	<b>TOTAL INPATIENT &amp; OUTPATIENT PAYMENTS</b>	<b>\$195,787</b>	<b>\$473,046</b>	<b>\$277,259</b>	<b>142%</b>
<b>J.</b>	<b>HUMANA</b>				
1	Inpatient Charges	\$74,890	\$116,453	\$41,563	55%
2	Inpatient Payments	\$37,786	\$36,224	(\$1,562)	-4%
3	Outpatient Charges	\$83,879	\$105,003	\$21,124	25%
4	Outpatient Payments	\$19,866	\$16,961	(\$2,905)	-15%
5	Discharges	4	5	1	25%
6	Patient Days	19	14	(5)	-26%
7	Outpatient Visits (Excludes ED Visits)	49	29	(20)	-41%
8	Emergency Department Outpatient Visits	16	27	11	69%
9	Emergency Department Inpatient Admissions	2	4	2	100%
	<b>TOTAL INPATIENT &amp; OUTPATIENT CHARGES</b>	<b>\$158,769</b>	<b>\$221,456</b>	<b>\$62,687</b>	<b>39%</b>
	<b>TOTAL INPATIENT &amp; OUTPATIENT PAYMENTS</b>	<b>\$57,652</b>	<b>\$53,185</b>	<b>(\$4,467)</b>	<b>-8%</b>
<b>K.</b>	<b>SECURE HORIZONS</b>				
1	Inpatient Charges	\$256,864	\$157,821	(\$99,043)	-39%
2	Inpatient Payments	\$127,183	\$64,588	(\$62,595)	-49%
3	Outpatient Charges	\$238,295	\$213,335	(\$24,960)	-10%
4	Outpatient Payments	\$65,391	\$45,746	(\$19,645)	-30%
5	Discharges	13	7	(6)	-46%
6	Patient Days	54	32	(22)	-41%
7	Outpatient Visits (Excludes ED Visits)	297	160	(137)	-46%
8	Emergency Department Outpatient Visits	14	28	14	100%
9	Emergency Department Inpatient Admissions	8	5	(3)	-38%
	<b>TOTAL INPATIENT &amp; OUTPATIENT CHARGES</b>	<b>\$495,159</b>	<b>\$371,156</b>	<b>(\$124,003)</b>	<b>-25%</b>
	<b>TOTAL INPATIENT &amp; OUTPATIENT PAYMENTS</b>	<b>\$192,574</b>	<b>\$110,334</b>	<b>(\$82,240)</b>	<b>-43%</b>
<b>L.</b>	<b>UNICARE LIFE &amp; HEALTH INSURANCE</b>				
1	Inpatient Charges	\$0	\$0	\$0	0%
2	Inpatient Payments	\$0	\$0	\$0	0%
3	Outpatient Charges	\$0	\$0	\$0	0%
4	Outpatient Payments	\$0	\$0	\$0	0%
5	Discharges	0	0	0	0%
6	Patient Days	0	0	0	0%
7	Outpatient Visits (Excludes ED Visits)	0	0	0	0%
8	Emergency Department Outpatient Visits	0	0	0	0%
9	Emergency Department Inpatient Admissions	0	0	0	0%
	<b>TOTAL INPATIENT &amp; OUTPATIENT CHARGES</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>0%</b>
	<b>TOTAL INPATIENT &amp; OUTPATIENT PAYMENTS</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>0%</b>
<b>M.</b>	<b>UNIVERSAL AMERICAN</b>				
1	Inpatient Charges	\$0	\$0	\$0	0%
2	Inpatient Payments	\$0	\$0	\$0	0%

<b>LAWRENCE AND MEMORIAL HOSPITAL</b>					
<b>TWELVE MONTHS ACTUAL FILING</b>					
<b>FISCAL YEAR 2013</b>					
<b>REPORT 200 - HOSPITAL MEDICARE MANAGED CARE ACTIVITY</b>					
(1)	(2)	(3)	(4)	(5)	(6)
LINE	DESCRIPTION	FY 2012 ACTUAL	FY 2013 ACTUAL	AMOUNT DIFFERENCE	% DIFFERENCE
3	Outpatient Charges	\$0	\$0	\$0	0%
4	Outpatient Payments	\$0	\$0	\$0	0%
5	Discharges	0	0	0	0%
6	Patient Days	0	0	0	0%
7	Outpatient Visits (Excludes ED Visits)	0	0	0	0%
8	Emergency Department Outpatient Visits	0	0	0	0%
9	Emergency Department Inpatient Admissions	0	0	0	0%
	<b>TOTAL INPATIENT &amp; OUTPATIENT CHARGES</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>0%</b>
	<b>TOTAL INPATIENT &amp; OUTPATIENT PAYMENTS</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>0%</b>
<b>N.</b>	<b>EVERCARE</b>				
1	Inpatient Charges	\$0	\$0	\$0	0%
2	Inpatient Payments	\$0	\$0	\$0	0%
3	Outpatient Charges	\$0	\$0	\$0	0%
4	Outpatient Payments	\$0	\$0	\$0	0%
5	Discharges	0	0	0	0%
6	Patient Days	0	0	0	0%
7	Outpatient Visits (Excludes ED Visits)	0	0	0	0%
8	Emergency Department Outpatient Visits	0	0	0	0%
9	Emergency Department Inpatient Admissions	0	0	0	0%
	<b>TOTAL INPATIENT &amp; OUTPATIENT CHARGES</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>0%</b>
	<b>TOTAL INPATIENT &amp; OUTPATIENT PAYMENTS</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>0%</b>
<b>II.</b>	<b>TOTAL MEDICARE MANAGED CARE</b>				
	<b>TOTAL INPATIENT CHARGES</b>	<b>\$19,510,364</b>	<b>\$20,626,661</b>	<b>\$1,116,297</b>	<b>6%</b>
	<b>TOTAL INPATIENT PAYMENTS</b>	<b>\$7,828,593</b>	<b>\$8,256,110</b>	<b>\$427,517</b>	<b>5%</b>
	<b>TOTAL OUTPATIENT CHARGES</b>	<b>\$17,762,804</b>	<b>\$21,803,873</b>	<b>\$4,041,069</b>	<b>23%</b>
	<b>TOTAL OUTPATIENT PAYMENTS</b>	<b>\$4,510,821</b>	<b>\$4,844,144</b>	<b>\$333,323</b>	<b>7%</b>
	<b>TOTAL DISCHARGES</b>	<b>763</b>	<b>844</b>	<b>81</b>	<b>11%</b>
	<b>TOTAL PATIENT DAYS</b>	<b>4,318</b>	<b>4,245</b>	<b>(73)</b>	<b>-2%</b>
	<b>TOTAL OUTPATIENT VISITS (EXCLUDES ED VISITS)</b>	<b>17,570</b>	<b>20,545</b>	<b>2,975</b>	<b>17%</b>
	<b>TOTAL EMERGENCY DEPARTMENT OUTPATIENT VISITS</b>	<b>1,331</b>	<b>1,628</b>	<b>297</b>	<b>22%</b>
	<b>TOTAL EMERGENCY DEPARTMENT INPATIENT ADMISSIONS</b>	<b>416</b>	<b>518</b>	<b>102</b>	<b>25%</b>
	<b>TOTAL INPATIENT &amp; OUTPATIENT CHARGES</b>	<b>\$37,273,168</b>	<b>\$42,430,534</b>	<b>\$5,157,366</b>	<b>14%</b>
	<b>TOTAL INPATIENT &amp; OUTPATIENT PAYMENTS</b>	<b>\$12,339,414</b>	<b>\$13,100,254</b>	<b>\$760,840</b>	<b>6%</b>

<b>LAWRENCE AND MEMORIAL HOSPITAL</b>					
<b>TWELVE MONTHS ACTUAL FILING</b>					
<b>FISCAL YEAR 2013</b>					
<b>REPORT 250 - HOSPITAL MEDICAID MANAGED CARE ACTIVITY</b>					
(1)	(2)	(3)	(4)	(5)	(6)
		FY 2012 ACTUAL	FY 2013 ACTUAL	AMOUNT DIFFERENCE	% DIFFERENCE
<b>I. MEDICAID MANAGED CARE</b>					
<b>A. ANTHEM BLUE CROSS AND BLUE SHIELD OF CONNECTICUT</b>					
1	Inpatient Charges	\$0	\$0	\$0	0%
2	Inpatient Payments	\$0	\$0	\$0	0%
3	Outpatient Charges	\$0	\$0	\$0	0%
4	Outpatient Payments	\$0	\$0	\$0	0%
5	Discharges	0	0	0	0%
6	Patient Days	0	0	0	0%
7	Outpatient Visits (Excludes ED Visits)	0	0	0	0%
8	Emergency Department Outpatient Visits	0	0	0	0%
9	Emergency Department Inpatient Admissions	0	0	0	0%
	<b>TOTAL INPATIENT &amp; OUTPATIENT CHARGES</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>0%</b>
	<b>TOTAL INPATIENT &amp; OUTPATIENT PAYMENTS</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>0%</b>
<b>B. COMMUNITY HEALTH NETWORK OF CT</b>					
1	Inpatient Charges	\$2,619,296	\$0	(\$2,619,296)	-100%
2	Inpatient Payments	\$769,980	\$0	(\$769,980)	-100%
3	Outpatient Charges	\$6,106,090	\$0	(\$6,106,090)	-100%
4	Outpatient Payments	\$1,869,376	\$0	(\$1,869,376)	-100%
5	Discharges	177	0	(177)	-100%
6	Patient Days	654	0	(654)	-100%
7	Outpatient Visits (Excludes ED Visits)	1,410	0	(1,410)	-100%
8	Emergency Department Outpatient Visits	2,585	0	(2,585)	-100%
9	Emergency Department Inpatient Admissions	29	0	(29)	-100%
	<b>TOTAL INPATIENT &amp; OUTPATIENT CHARGES</b>	<b>\$8,725,386</b>	<b>\$0</b>	<b>(\$8,725,386)</b>	<b>-100%</b>
	<b>TOTAL INPATIENT &amp; OUTPATIENT PAYMENTS</b>	<b>\$2,639,356</b>	<b>\$0</b>	<b>(\$2,639,356)</b>	<b>-100%</b>
<b>C. HEALTHNET OF THE NORTHEAST, INC.</b>					
1	Inpatient Charges	\$0	\$0	\$0	0%
2	Inpatient Payments	\$0	\$0	\$0	0%
3	Outpatient Charges	\$0	\$0	\$0	0%
4	Outpatient Payments	\$0	\$0	\$0	0%
5	Discharges	0	0	0	0%
6	Patient Days	0	0	0	0%
7	Outpatient Visits (Excludes ED Visits)	0	0	0	0%
8	Emergency Department Outpatient Visits	0	0	0	0%
9	Emergency Department Inpatient Admissions	0	0	0	0%
	<b>TOTAL INPATIENT &amp; OUTPATIENT CHARGES</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>0%</b>
	<b>TOTAL INPATIENT &amp; OUTPATIENT PAYMENTS</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>0%</b>
<b>D. OTHER MEDICAID MANAGED CARE</b>					
1	Inpatient Charges	\$0	\$0	\$0	0%
2	Inpatient Payments	\$0	\$0	\$0	0%
3	Outpatient Charges	\$0	\$0	\$0	0%
4	Outpatient Payments	\$0	\$0	\$0	0%
5	Discharges	0	0	0	0%
6	Patient Days	0	0	0	0%
7	Outpatient Visits (Excludes ED Visits)	0	0	0	0%
8	Emergency Department Outpatient Visits	0	0	0	0%
9	Emergency Department Inpatient Admissions	0	0	0	0%
	<b>TOTAL INPATIENT &amp; OUTPATIENT CHARGES</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>0%</b>

<b>LAWRENCE AND MEMORIAL HOSPITAL</b>					
<b>TWELVE MONTHS ACTUAL FILING</b>					
<b>FISCAL YEAR 2013</b>					
<b>REPORT 250 - HOSPITAL MEDICAID MANAGED CARE ACTIVITY</b>					
(1)	(2)	(3)	(4)	(5)	(6)
		FY 2012 ACTUAL	FY 2013 ACTUAL	AMOUNT DIFFERENCE	% DIFFERENCE
	<b>TOTAL INPATIENT &amp; OUTPATIENT PAYMENTS</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>0%</b>
<b>E.</b>	<b>WELLCARE OF CONNECTICUT</b>				
1	Inpatient Charges	\$0	\$0	\$0	0%
2	Inpatient Payments	\$0	\$0	\$0	0%
3	Outpatient Charges	\$0	\$0	\$0	0%
4	Outpatient Payments	\$0	\$0	\$0	0%
5	Discharges	0	0	0	0%
6	Patient Days	0	0	0	0%
7	Outpatient Visits (Excludes ED Visits)	0	0	0	0%
8	Emergency Department Outpatient Visits	0	0	0	0%
9	Emergency Department Inpatient Admissions	0	0	0	0%
	<b>TOTAL INPATIENT &amp; OUTPATIENT CHARGES</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>0%</b>
	<b>TOTAL INPATIENT &amp; OUTPATIENT PAYMENTS</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>0%</b>
<b>F.</b>	<b>FIRST CHOICE OF CONNECTICUT, PREFERRED ONE</b>				
1	Inpatient Charges	\$0	\$0	\$0	0%
2	Inpatient Payments	\$0	\$0	\$0	0%
3	Outpatient Charges	\$0	\$0	\$0	0%
4	Outpatient Payments	\$0	\$0	\$0	0%
5	Discharges	0	0	0	0%
6	Patient Days	0	0	0	0%
7	Outpatient Visits (Excludes ED Visits)	0	0	0	0%
8	Emergency Department Outpatient Visits	0	0	0	0%
9	Emergency Department Inpatient Admissions	0	0	0	0%
	<b>TOTAL INPATIENT &amp; OUTPATIENT CHARGES</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>0%</b>
	<b>TOTAL INPATIENT &amp; OUTPATIENT PAYMENTS</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>0%</b>
<b>G.</b>	<b>UNITED HEALTHCARE</b>				
1	Inpatient Charges	\$569,834	\$0	(\$569,834)	-100%
2	Inpatient Payments	\$119,088	\$0	(\$119,088)	-100%
3	Outpatient Charges	\$844,635	\$0	(\$844,635)	-100%
4	Outpatient Payments	\$254,860	\$0	(\$254,860)	-100%
5	Discharges	39	0	(39)	-100%
6	Patient Days	135	0	(135)	-100%
7	Outpatient Visits (Excludes ED Visits)	133	0	(133)	-100%
8	Emergency Department Outpatient Visits	402	0	(402)	-100%
9	Emergency Department Inpatient Admissions	7	0	(7)	-100%
	<b>TOTAL INPATIENT &amp; OUTPATIENT CHARGES</b>	<b>\$1,414,469</b>	<b>\$0</b>	<b>(\$1,414,469)</b>	<b>-100%</b>
	<b>TOTAL INPATIENT &amp; OUTPATIENT PAYMENTS</b>	<b>\$373,948</b>	<b>\$0</b>	<b>(\$373,948)</b>	<b>-100%</b>
<b>H.</b>	<b>AETNA</b>				
1	Inpatient Charges	\$534,723	\$0	(\$534,723)	-100%
2	Inpatient Payments	\$164,717	\$0	(\$164,717)	-100%
3	Outpatient Charges	\$1,419,988	\$0	(\$1,419,988)	-100%
4	Outpatient Payments	\$436,181	\$0	(\$436,181)	-100%
5	Discharges	48	0	(48)	-100%
6	Patient Days	142	0	(142)	-100%
7	Outpatient Visits (Excludes ED Visits)	246	0	(246)	-100%
8	Emergency Department Outpatient Visits	627	0	(627)	-100%
9	Emergency Department Inpatient Admissions	14	0	(14)	-100%
	<b>TOTAL INPATIENT &amp; OUTPATIENT CHARGES</b>	<b>\$1,954,711</b>	<b>\$0</b>	<b>(\$1,954,711)</b>	<b>-100%</b>
	<b>TOTAL INPATIENT &amp; OUTPATIENT PAYMENTS</b>	<b>\$600,898</b>	<b>\$0</b>	<b>(\$600,898)</b>	<b>-100%</b>



<b>LAWRENCE AND MEMORIAL HOSPITAL</b>					
<b>TWELVE MONTHS ACTUAL FILING</b>					
<b>FISCAL YEAR 2013</b>					
<b>REPORT 250 - HOSPITAL MEDICAID MANAGED CARE ACTIVITY</b>					
<b>(1)</b>	<b>(2)</b>	<b>(3)</b>	<b>(4)</b>	<b>(5)</b>	<b>(6)</b>
		<b>FY 2012 ACTUAL</b>	<b>FY 2013 ACTUAL</b>	<b>AMOUNT DIFFERENCE</b>	<b>% DIFFERENCE</b>
<b>II.</b>	<b>TOTAL MEDICAID MANAGED CARE</b>				
	TOTAL INPATIENT CHARGES	\$3,723,853	\$0	(\$3,723,853)	-100%
	TOTAL INPATIENT PAYMENTS	\$1,053,785	\$0	(\$1,053,785)	-100%
	TOTAL OUTPATIENT CHARGES	\$8,370,713	\$0	(\$8,370,713)	-100%
	TOTAL OUTPATIENT PAYMENTS	\$2,560,417	\$0	(\$2,560,417)	-100%
	TOTAL DISCHARGES	264	0	(264)	-100%
	TOTAL PATIENT DAYS	931	0	(931)	-100%
	TOTAL OUTPATIENT VISITS (EXCLUDES ED VISITS)	1,789	0	(1,789)	-100%
	TOTAL EMERGENCY DEPARTMENT OUTPATIENT VISITS	3,614	0	(3,614)	-100%
	TOTAL EMERGENCY DEPARTMENT INPATIENT ADMISSIONS	50	0	(50)	-100%
	TOTAL INPATIENT & OUTPATIENT CHARGES	\$12,094,566	\$0	(\$12,094,566)	-100%
	TOTAL INPATIENT & OUTPATIENT PAYMENTS	\$3,614,202	\$0	(\$3,614,202)	-100%

<b>L+M CORPORATION</b>					
<b>TWELVE MONTHS ACTUAL FILING</b>					
<b>FISCAL YEAR 2013</b>					
<b>REPORT 300 - PARENT CORPORATION CONSOLIDATED BALANCE SHEET INFORMATION</b>					
(1)	(2)	(3)	(4)	(5)	(6)
<b>LINE</b>	<b>DESCRIPTION</b>	<b>FY 2012 ACTUAL</b>	<b>FY 2013 ACTUAL</b>	<b>AMOUNT DIFFERENCE</b>	<b>% DIFFERENCE</b>
<b>I. ASSETS</b>					
<b>A. Current Assets:</b>					
1	Cash and Cash Equivalents	\$15,956,015	\$11,532,247	(\$4,423,768)	-28%
2	Short Term Investments	\$207,930,544	\$181,339,986	(\$26,590,558)	-13%
3	Accounts Receivable (Less: Allowance for Doubtful Accounts)	\$32,312,475	\$42,732,035	\$10,419,560	32%
4	Current Assets Whose Use is Limited for Current Liabilities	\$0	\$0	\$0	0%
5	Due From Affiliates	\$0	\$0	\$0	0%
6	Due From Third Party Payers	\$0	\$0	\$0	0%
7	Inventories of Supplies	\$4,503,709	\$7,501,154	\$2,997,445	67%
8	Prepaid Expenses	\$3,094,289	\$3,557,507	\$463,218	15%
9	Other Current Assets	\$8,205,212	\$9,175,134	\$969,922	12%
	<b>Total Current Assets</b>	<b>\$272,002,244</b>	<b>\$255,838,063</b>	<b>(\$16,164,181)</b>	<b>-6%</b>
<b>B. Noncurrent Assets Whose Use is Limited:</b>					
1	Held by Trustee	\$1,471,261	\$985,034	(\$486,227)	-33%
2	Board Designated for Capital Acquisition	\$0	\$0	\$0	0%
3	Funds Held in Escrow	\$2,247,125	\$2,247,255	\$130	0%
4	Other Noncurrent Assets Whose Use is Limited	\$32,364,792	\$57,539,269	\$25,174,477	78%
	<b>Total Noncurrent Assets Whose Use is Limited:</b>	<b>\$36,083,178</b>	<b>\$60,771,558</b>	<b>\$24,688,380</b>	<b>68%</b>
5	Interest in Net Assets of Foundation	\$0	\$0	\$0	0%
6	Long Term Investments	\$0	\$0	\$0	0%
7	Other Noncurrent Assets	\$1,857,504	\$5,129,051	\$3,271,547	176%
<b>C. Net Fixed Assets:</b>					
1	Property, Plant and Equipment	\$353,562,008	\$412,504,108	\$58,942,100	17%
2	Less: Accumulated Depreciation	\$227,405,684	\$250,099,034	\$22,693,350	\$0
	<b>Property, Plant and Equipment, Net</b>	<b>\$126,156,324</b>	<b>\$162,405,074</b>	<b>\$36,248,750</b>	<b>29%</b>
3	Construction in Progress	\$22,337,285	\$45,776,965	\$23,439,680	105%
	<b>Total Net Fixed Assets</b>	<b>\$148,493,609</b>	<b>\$208,182,039</b>	<b>\$59,688,430</b>	<b>40%</b>
	<b>Total Assets</b>	<b>\$458,436,535</b>	<b>\$529,920,711</b>	<b>\$71,484,176</b>	<b>16%</b>
<b>II. LIABILITIES AND NET ASSETS</b>					
<b>A. Current Liabilities:</b>					

<b>L+M CORPORATION</b>					
<b>TWELVE MONTHS ACTUAL FILING</b>					
<b>FISCAL YEAR 2013</b>					
<b>REPORT 300 - PARENT CORPORATION CONSOLIDATED BALANCE SHEET INFORMATION</b>					
(1)	(2)	(3)	(4)	(5)	(6)
<b>LINE</b>	<b>DESCRIPTION</b>	<b>FY 2012 ACTUAL</b>	<b>FY 2013 ACTUAL</b>	<b>AMOUNT DIFFERENCE</b>	<b>% DIFFERENCE</b>
1	Accounts Payable and Accrued Expenses	\$40,092,715	\$53,513,758	\$13,421,043	33%
2	Salaries, Wages and Payroll Taxes	\$5,389,708	\$10,101,654	\$4,711,946	87%
3	Due To Third Party Payers	\$5,646,905	\$5,870,981	\$224,076	4%
4	Due To Affiliates	\$0	\$0	\$0	0%
5	Current Portion of Long Term Debt	\$2,762,007	\$9,347,876	\$6,585,869	238%
6	Current Portion of Notes Payable	\$0	\$0	\$0	0%
7	Other Current Liabilities	\$358,122	\$123,017	(\$235,105)	-66%
	<b>Total Current Liabilities</b>	<b>\$54,249,457</b>	<b>\$78,957,286</b>	<b>\$24,707,829</b>	<b>46%</b>
<b>B.</b>	<b><u>Long Term Debt:</u></b>				
1	Bonds Payable (Net of Current Portion)	\$79,507,217	\$101,001,797	\$21,494,580	27%
2	Notes Payable (Net of Current Portion)	\$0	\$0	\$0	0%
	<b>Total Long Term Debt</b>	<b>\$79,507,217</b>	<b>\$101,001,797</b>	<b>\$21,494,580</b>	<b>27%</b>
3	Accrued Pension Liability	\$51,185,800	\$42,309,345	(\$8,876,455)	-17%
4	Other Long Term Liabilities	\$20,384,647	\$21,676,677	\$1,292,030	6%
	<b>Total Long Term Liabilities</b>	<b>\$151,077,664</b>	<b>\$164,987,819</b>	<b>\$13,910,155</b>	<b>9%</b>
5	Interest in Net Assets of Affiliates or Joint Ventures	\$0	\$0	\$0	0%
<b>C.</b>	<b><u>Net Assets:</u></b>				
1	Unrestricted Net Assets or Equity	\$225,862,751	\$246,531,146	\$20,668,395	9%
2	Temporarily Restricted Net Assets	\$21,354,856	\$24,154,982	\$2,800,126	13%
3	Permanently Restricted Net Assets	\$5,891,807	\$15,289,478	\$9,397,671	160%
	<b>Total Net Assets</b>	<b>\$253,109,414</b>	<b>\$285,975,606</b>	<b>\$32,866,192</b>	<b>13%</b>
	<b>Total Liabilities and Net Assets</b>	<b>\$458,436,535</b>	<b>\$529,920,711</b>	<b>\$71,484,176</b>	<b>16%</b>

<b>L+M CORPORATION</b>					
<b>TWELVE MONTHS ACTUAL FILING</b>					
<b>FISCAL YEAR 2013</b>					
<b>REPORT 350 - PARENT CORPORATION CONSOLIDATED STATEMENT OF OPERATIONS INFORMATION</b>					
(1)	(2)	(3)	(4)	(5)	(6)
<u>LINE</u>	<u>DESCRIPTION</u>	<u>FY 2012 ACTUAL</u>	<u>FY 2013 ACTUAL</u>	<u>AMOUNT DIFFERENCE</u>	<u>% DIFFERENCE</u>
<b>A. <u>Operating Revenue:</u></b>					
1	Total Gross Patient Revenue	\$747,825,592	\$837,486,803	\$89,661,211	12%
2	Less: Allowances	\$388,047,782	\$456,969,027	\$68,921,245	18%
3	Less: Charity Care	\$5,735,791	\$7,772,037	\$2,036,246	36%
4	Less: Other Deductions	\$0	\$0	\$0	0%
	<b>Total Net Patient Revenue</b>	<b>\$354,042,019</b>	<b>\$372,745,739</b>	<b>\$18,703,720</b>	<b>5%</b>
5	Provision for Bad Debts	\$0	\$14,555,970	\$14,555,970	0%
	<b>Net Patient Service Revenue less provision for bad debts</b>	<b>\$354,042,019</b>	<b>\$358,189,769</b>	<b>\$4,147,750</b>	<b>1%</b>
6	Other Operating Revenue	\$14,772,422	\$21,448,860	\$6,676,438	45%
7	Net Assets Released from Restrictions	\$1,308,521	\$748,784	(\$559,737)	-43%
	<b>Total Operating Revenue</b>	<b>\$370,122,962</b>	<b>\$380,387,413</b>	<b>\$10,264,451</b>	<b>3%</b>
<b>B. <u>Operating Expenses:</u></b>					
1	Salaries and Wages	\$180,787,943	\$193,780,844	\$12,992,901	7%
2	Fringe Benefits	\$45,920,442	\$49,062,244	\$3,141,802	7%
3	Physicians Fees	\$6,398,966	\$9,298,451	\$2,899,485	45%
4	Supplies and Drugs	\$49,112,557	\$49,529,083	\$416,526	1%
5	Depreciation and Amortization	\$19,255,553	\$23,023,433	\$3,767,880	20%
6	Bad Debts	\$12,408,255	\$0	(\$12,408,255)	-100%
7	Interest Expense	\$2,316,341	\$2,865,011	\$548,670	24%
8	Malpractice Insurance Cost	\$10,132,903	\$11,940,143	\$1,807,240	18%
9	Other Operating Expenses	\$43,082,531	\$48,305,868	\$5,223,337	12%
	<b>Total Operating Expenses</b>	<b>\$369,415,491</b>	<b>\$387,805,077</b>	<b>\$18,389,586</b>	<b>5%</b>
	<b>Income/(Loss) From Operations</b>	<b>\$707,471</b>	<b>(\$7,417,664)</b>	<b>(\$8,125,135)</b>	<b>-1148%</b>
<b>C. <u>Non-Operating Revenue:</u></b>					
1	Income from Investments	\$7,013,860	\$9,671,018	\$2,657,158	38%
2	Gifts, Contributions and Donations	\$0	\$0	\$0	0%
3	Other Non-Operating Gains/(Losses)	\$0	\$0	\$0	0%
	<b>Total Non-Operating Revenue</b>	<b>\$7,013,860</b>	<b>\$9,671,018</b>	<b>\$2,657,158</b>	<b>38%</b>
	<b>Excess/(Deficiency) of Revenue Over Expenses (Before Other Adjustments)</b>	<b>\$7,721,331</b>	<b>\$2,253,354</b>	<b>(\$5,467,977)</b>	<b>-71%</b>
<b>Other Adjustments:</b>					
	Unrealized Gains/(Losses)	\$0	\$0	\$0	0%

<b>L+M CORPORATION</b>					
<b>TWELVE MONTHS ACTUAL FILING</b>					
<b>FISCAL YEAR 2013</b>					
<b>REPORT 350 - PARENT CORPORATION CONSOLIDATED STATEMENT OF OPERATIONS INFORMATION</b>					
(1)	(2)	(3)	(4)	(5)	(6)
<u>LINE</u>	<u>DESCRIPTION</u>	<u>FY 2012</u>	<u>FY 2013</u>	<u>AMOUNT</u>	<u>%</u>
		<u>ACTUAL</u>	<u>ACTUAL</u>	<u>DIFFERENCE</u>	<u>DIFFERENCE</u>
	All Other Adjustments	\$0	\$0	\$0	0%
	<b>Total Other Adjustments</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>0%</b>
	<b>Excess/(Deficiency) of Revenue Over Expenses</b>	<b>\$7,721,331</b>	<b>\$2,253,354</b>	<b>(\$5,467,977)</b>	<b>-71%</b>

<b>L+M CORPORATION</b>				
<b>TWELVE MONTHS ACTUAL FILING</b>				
<b>FISCAL YEAR 2013</b>				
<b>REPORT 385 - PARENT CORPORATION CONSOLIDATED FINANCIAL DATA ANALYSIS</b>				
<b>(1)</b>	<b>(2)</b>	<b>(3)</b>	<b>(4)</b>	<b>(5)</b>
		<b>ACTUAL</b>	<b>ACTUAL</b>	<b>ACTUAL</b>
<b>LINE</b>	<b>DESCRIPTION</b>	<b>FY 2011</b>	<b>FY 2012</b>	<b>FY 2013</b>
<b>A. <u>Parent Corporation Statement of Operations Summary</u></b>				
1	Net Patient Revenue	\$346,642,222	\$354,042,019	\$358,189,769
2	Other Operating Revenue	18,437,225	16,080,943	22,197,644
3	Total Operating Revenue	\$365,079,447	\$370,122,962	\$380,387,413
4	Total Operating Expenses	355,831,236	369,415,491	387,805,077
5	Income/(Loss) From Operations	\$9,248,211	\$707,471	(\$7,417,664)
6	Total Non-Operating Revenue	6,654,562	7,013,860	9,671,018
7	Excess/(Deficiency) of Revenue Over Expenses	\$15,902,773	\$7,721,331	\$2,253,354
<b>B. <u>Parent Corporation Profitability Summary</u></b>				
1	Parent Corporation Operating Margin	2.49%	0.19%	-1.90%
2	Parent Corporation Non-Operating Margin	1.79%	1.86%	2.48%
3	Parent Corporation Total Margin	4.28%	2.05%	0.58%
4	Income/(Loss) From Operations	\$9,248,211	\$707,471	(\$7,417,664)
5	Total Operating Revenue	\$365,079,447	\$370,122,962	\$380,387,413
6	Total Non-Operating Revenue	\$6,654,562	\$7,013,860	\$9,671,018
7	Total Revenue	\$371,734,009	\$377,136,822	\$390,058,431
8	Excess/(Deficiency) of Revenue Over Expenses	\$15,902,773	\$7,721,331	\$2,253,354
<b>C. <u>Parent Corporation Net Assets Summary</u></b>				
1	Parent Corporation Unrestricted Net Assets	\$217,665,390	\$225,862,751	\$246,531,146
2	Parent Corporation Total Net Assets	\$242,126,973	\$253,109,414	\$285,975,606
3	Parent Corporation Change in Total Net Assets	\$14,507,275	\$10,982,441	\$32,866,192
4	Parent Corporation Change in Total Net Assets %	106.4%	4.5%	13.0%
<b>D. <u>Liquidity Measures Summary</u></b>				
1	<b><u>Current Ratio</u></b>	<b>4.84</b>	<b>5.01</b>	<b>3.24</b>
2	Total Current Assets	\$245,546,175	\$272,002,244	\$255,838,063
3	Total Current Liabilities	\$50,778,002	\$54,249,457	\$78,957,286

<b>L+M CORPORATION</b>				
<b>TWELVE MONTHS ACTUAL FILING</b>				
<b>FISCAL YEAR 2013</b>				
<b>REPORT 385 - PARENT CORPORATION CONSOLIDATED FINANCIAL DATA ANALYSIS</b>				
(1)	(2)	(3)	(4)	(5)
LINE	DESCRIPTION	ACTUAL FY 2011	ACTUAL FY 2012	ACTUAL FY 2013
<b>4</b>	<b><u>Days Cash on Hand</u></b>	<b>217</b>	<b>233</b>	<b>193</b>
5	Cash and Cash Equivalents	\$44,580,932	\$15,956,015	\$11,532,247
6	Short Term Investments	\$156,173,381	\$207,930,544	\$181,339,986
7	Total Cash and Short Term Investments	\$200,754,313	\$223,886,559	\$192,872,233
8	Total Operating Expenses	\$355,831,236	\$369,415,491	\$387,805,077
9	Depreciation Expense	\$17,704,358	\$19,255,553	\$23,023,433
10	Operating Expenses less Depreciation Expense	\$338,126,878	\$350,159,938	\$364,781,644
<b>11</b>	<b><u>Days Revenue in Patient Accounts Receivable</u></b>	<b>25</b>	<b>27</b>	<b>38</b>
12	Net Patient Accounts Receivable	\$ 32,212,263	\$ 32,312,475	\$ 42,732,035
13	Due From Third Party Payers	\$0	\$0	\$0
14	Due To Third Party Payers	\$8,013,088	\$5,646,905	\$5,870,981
15	Total Net Patient Accounts Receivable and Third Party Payer Activity	\$ 24,199,175	\$ 26,665,570	\$ 36,861,054
16	Total Net Patient Revenue	\$346,642,222	\$354,042,019	\$358,189,769
<b>17</b>	<b><u>Average Payment Period</u></b>	<b>55</b>	<b>57</b>	<b>79</b>
18	Total Current Liabilities	\$50,778,002	\$54,249,457	\$78,957,286
19	Total Operating Expenses	\$355,831,236	\$369,415,491	\$387,805,077
20	Depreciation Expense	\$17,704,358	\$19,255,553	\$23,023,433
20	Total Operating Expenses less Depreciation Expense	\$338,126,878	\$350,159,938	\$364,781,644
<b>E.</b>	<b><u>Solvency Measures Summary</u></b>			
<b>1</b>	<b><u>Equity Financing Ratio</u></b>	<b>55.9</b>	<b>55.2</b>	<b>54.0</b>
2	Total Net Assets	\$242,126,973	\$253,109,414	\$285,975,606
3	Total Assets	\$432,791,836	\$458,436,535	\$529,920,711
<b>4</b>	<b><u>Cash Flow to Total Debt Ratio</u></b>	<b>25.3</b>	<b>20.2</b>	<b>14.0</b>
5	Excess/(Deficiency) of Revenues Over Expenses	\$15,902,773	\$7,721,331	\$2,253,354

<b>L+M CORPORATION</b>				
<b>TWELVE MONTHS ACTUAL FILING</b>				
<b>FISCAL YEAR 2013</b>				
<b>REPORT 385 - PARENT CORPORATION CONSOLIDATED FINANCIAL DATA ANALYSIS</b>				
<b>(1)</b>	<b>(2)</b>	<b>(3)</b>	<b>(4)</b>	<b>(5)</b>
		<b>ACTUAL</b>	<b>ACTUAL</b>	<b>ACTUAL</b>
<b>LINE</b>	<b>DESCRIPTION</b>	<b>FY 2011</b>	<b>FY 2012</b>	<b>FY 2013</b>
6	Depreciation Expense	\$17,704,358	\$19,255,553	\$23,023,433
7	Excess of Revenues Over Expenses and Depreciation Expense	\$33,607,131	\$26,976,884	\$25,276,787
8	Total Current Liabilities	\$50,778,002	\$54,249,457	\$78,957,286
9	Total Long Term Debt	\$82,249,920	\$79,507,217	\$101,001,797
10	Total Current Liabilities and Total Long Term Debt	\$133,027,922	\$133,756,674	\$179,959,083
<b>11</b>	<b><u>Long Term Debt to Capitalization Ratio</u></b>	<b>25.4</b>	<b>23.9</b>	<b>26.1</b>
12	Total Long Term Debt	\$82,249,920	\$79,507,217	\$101,001,797
13	Total Net Assets	\$242,126,973	\$253,109,414	\$285,975,606
14	Total Long Term Debt and Total Net Assets	\$324,376,893	\$332,616,631	\$386,977,403



		LAWRENCE AND MEMORIAL HOSPITAL TWELVE MONTHS ACTUAL FILING FISCAL YEAR 2013							
REPORT 400 - HOSPITAL INPATIENT BED UTILIZATION BY DEPARTMENT									
(1)	(2)	(3)	(3a)	(3b)	(4)	(5)	(6)	(7)	
		PATIENT DAYS	DISCHARGES OR CU/CCU # PATIENT	ADMISSIONS	STAFFED BEDS (A)	AVAILABLE BEDS	OCCUPANCY OF STAFFED BEDS (A)	OCCUPANCY OF AVAILABLE BEDS	
LINE	DESCRIPTION								
1	Adult Medical/Surgical	41,667	10,416	10,040	148	148	77.1%	77.1%	
2	ICU/CCU (Excludes Neonatal ICU)	5,325	384	0	20	20	72.9%	72.9%	
3	Psychiatric: Ages 0 to 17	0	0	0	0	0	0.0%	0.0%	
4	Psychiatric: Ages 18+	5,511	651	651	18	18	83.9%	83.9%	
	<b>TOTAL PSYCHIATRIC</b>	<b>5,511</b>	<b>651</b>	<b>651</b>	<b>18</b>	<b>18</b>	<b>83.9%</b>	<b>83.9%</b>	
5	Rehabilitation	4,663	344	344	16	16	79.8%	79.8%	
6	Maternity	4,207	1,588	1,588	24	24	48.0%	48.0%	
7	Newborn	3,369	1,389	1,389	14	14	65.9%	65.9%	
8	Neonatal ICU	2,220	193	0	10	10	60.8%	60.8%	
9	Pediatric	191	68	68	6	6	8.7%	8.7%	
10	Other	0	0	0	0	0	0.0%	0.0%	
	<b>TOTAL EXCLUDING NEWBORN</b>	<b>63,784</b>	<b>13,260</b>	<b>12,691</b>	<b>242</b>	<b>242</b>	<b>72.2%</b>	<b>72.2%</b>	
	<b>TOTAL INPATIENT BED UTILIZATION</b>	<b>67,153</b>	<b>14,649</b>	<b>14,080</b>	<b>256</b>	<b>256</b>	<b>71.9%</b>	<b>71.9%</b>	
	<b>TOTAL INPATIENT REPORTED YEAR</b>	<b>67,153</b>	<b>14,649</b>	<b>14,080</b>	<b>256</b>	<b>256</b>	<b>71.9%</b>	<b>71.9%</b>	
	<b>TOTAL INPATIENT PRIOR YEAR</b>	<b>70,558</b>	<b>14,932</b>	<b>14,428</b>	<b>256</b>	<b>256</b>	<b>75.5%</b>	<b>75.5%</b>	
	<b>DIFFERENCE #: REPORTED VS. PRIOR YEAR</b>	<b>-3,405</b>	<b>-283</b>	<b>-348</b>	<b>0</b>	<b>0</b>	<b>-3.6%</b>	<b>-3.6%</b>	
	<b>DIFFERENCE %: REPORTED VS. PRIOR YEAR</b>	<b>-5%</b>	<b>-2%</b>	<b>-2%</b>	<b>0%</b>	<b>0%</b>	<b>-5%</b>	<b>-5%</b>	
	Total Licensed Beds and Bassinets	308							
<b>(A) This number may not exceed the number of available beds for each department or in total.</b>									
<b>Note: Total discharges do not include ICU/CCU patients.</b>									

LAWRENCE AND MEMORIAL HOSPITAL					
TWELVE MONTHS ACTUAL FILING					
FISCAL YEAR 2013					
REPORT 450 - HOSPITAL INPATIENT AND OUTPATIENT OTHER SERVICES UTILIZATION AND FTEs					
(1)	(2)	(3)	(4)	(5)	(6)
LINE	DESCRIPTION	ACTUAL FY 2012	ACTUAL FY 2013	AMOUNT DIFFERENCE	% DIFFERENCE
<b>A. CT Scans (A)</b>					
1	Inpatient Scans	6,816	6,392	-424	-6%
2	Outpatient Scans (Excluding Emergency Department Scans)	10,042	9,679	-363	-4%
3	Emergency Department Scans	7,628	7,115	-513	-7%
4	Other Non-Hospital Providers' Scans (A)	0	0	0	0%
	<b>Total CT Scans</b>	<b>24,486</b>	<b>23,186</b>	<b>-1,300</b>	<b>-5%</b>
<b>B. MRI Scans (A)</b>					
1	Inpatient Scans	1,501	1,323	-178	-12%
2	Outpatient Scans (Excluding Emergency Department Scans)	9,993	9,819	-174	-2%
3	Emergency Department Scans	105	114	9	9%
4	Other Non-Hospital Providers' Scans (A)	0	0	0	0%
	<b>Total MRI Scans</b>	<b>11,599</b>	<b>11,256</b>	<b>-343</b>	<b>-3%</b>
<b>C. PET Scans (A)</b>					
1	Inpatient Scans	0	0	0	0%
2	Outpatient Scans (Excluding Emergency Department Scans)	0	3	3	0%
3	Emergency Department Scans	0	0	0	0%
4	Other Non-Hospital Providers' Scans (A)	0	0	0	0%
	<b>Total PET Scans</b>	<b>0</b>	<b>3</b>	<b>3</b>	<b>0%</b>
<b>D. PET/CT Scans (A)</b>					
1	Inpatient Scans	0	6	6	0%
2	Outpatient Scans (Excluding Emergency Department Scans)	418	369	-49	-12%
3	Emergency Department Scans	0	0	0	0%
4	Other Non-Hospital Providers' Scans (A)	0	0	0	0%
	<b>Total PET/CT Scans</b>	<b>418</b>	<b>375</b>	<b>-43</b>	<b>-10%</b>
<b>(A) If the Hospital is not the primary provider of these scans, the Hospital must obtain the fiscal year volume of each of these types of scans from the primary provider of the scans.</b>					
<b>E. Linear Accelerator Procedures</b>					
1	Inpatient Procedures	329	229	-100	-30%
2	Outpatient Procedures	9,350	9,439	89	1%
	<b>Total Linear Accelerator Procedures</b>	<b>9,679</b>	<b>9,668</b>	<b>-11</b>	<b>0%</b>
<b>F. Cardiac Catheterization Procedures</b>					
1	Inpatient Procedures	353	390	37	10%
2	Outpatient Procedures	239	197	-42	-18%
	<b>Total Cardiac Catheterization Procedures</b>	<b>592</b>	<b>587</b>	<b>-5</b>	<b>-1%</b>
<b>G. Cardiac Angioplasty Procedures</b>					
1	Primary Procedures	91	108	17	19%
2	Elective Procedures	0	0	0	0%
	<b>Total Cardiac Angioplasty Procedures</b>	<b>91</b>	<b>108</b>	<b>17</b>	<b>19%</b>
<b>H. Electrophysiology Studies</b>					
1	Inpatient Studies	0	0	0	0%
2	Outpatient Studies	0	0	0	0%
	<b>Total Electrophysiology Studies</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0%</b>

LAWRENCE AND MEMORIAL HOSPITAL					
TWELVE MONTHS ACTUAL FILING					
FISCAL YEAR 2013					
REPORT 450 - HOSPITAL INPATIENT AND OUTPATIENT OTHER SERVICES UTILIZATION AND FTEs					
(1)	(2)	(3)	(4)	(5)	(6)
LINE	DESCRIPTION	ACTUAL FY 2012	ACTUAL FY 2013	AMOUNT DIFFERENCE	% DIFFERENCE
<b>I. <u>Surgical Procedures</u></b>					
1	Inpatient Surgical Procedures	3,397	2,565	-832	-24%
2	Outpatient Surgical Procedures	11,018	10,165	-853	-8%
	<b>Total Surgical Procedures</b>	<b>14,415</b>	<b>12,730</b>	<b>-1,685</b>	<b>-12%</b>
<b>J. <u>Endoscopy Procedures</u></b>					
1	Inpatient Endoscopy Procedures	1,028	910	-118	-11%
2	Outpatient Endoscopy Procedures	2,411	2,473	62	3%
	<b>Total Endoscopy Procedures</b>	<b>3,439</b>	<b>3,383</b>	<b>-56</b>	<b>-2%</b>
<b>K. <u>Hospital Emergency Room Visits</u></b>					
1	Emergency Room Visits: Treated and Admitted	6,525	7,004	479	7%
2	Emergency Room Visits: Treated and Discharged	76,140	77,556	1,416	2%
	<b>Total Emergency Room Visits</b>	<b>82,665</b>	<b>84,560</b>	<b>1,895</b>	<b>2%</b>
<b>L. <u>Hospital Clinic Visits</u></b>					
1	Substance Abuse Treatment Clinic Visits	0	0	0	0%
2	Dental Clinic Visits	0	0	0	0%
3	Psychiatric Clinic Visits	17,490	20,163	2,673	15%
4	Medical Clinic Visits	0	0	0	0%
5	Medical Clinic Visits - Pediatric Clinic	0	0	0	0%
6	Medical Clinic Visits - Urgent Care Clinic	0	0	0	0%
7	Medical Clinic Visits - Family Practice Clinic	0	0	0	0%
8	Medical Clinic Visits - Other Medical Clinics	0	0	0	0%
9	Specialty Clinic Visits	0	0	0	0%
10	Specialty Clinic Visits - Cardiac Clinic	0	0	0	0%
11	Specialty Clinic Visits - Chronic Pain Clinic	0	0	0	0%
12	Specialty Clinic Visits - OB-GYN Clinic	0	0	0	0%
13	Specialty Clinic Visits - Other Speciality Clinics	0	0	0	0%
	<b>Total Hospital Clinic Visits</b>	<b>17,490</b>	<b>20,163</b>	<b>2,673</b>	<b>15%</b>
<b>M. <u>Other Hospital Outpatient Visits</u></b>					
1	Rehabilitation (PT/OT/ST)	79,924	79,048	-876	-1%
2	Cardiac Rehabilitation	4,610	4,113	-497	-11%
3	Chemotherapy	1,602	1,676	74	5%
4	Gastroenterology	2,809	3,664	855	30%
5	Other Outpatient Visits	273,306	260,754	-12,552	-5%
	<b>Total Other Hospital Outpatient Visits</b>	<b>362,251</b>	<b>349,255</b>	<b>-12,996</b>	<b>-4%</b>
<b>N. <u>Hospital Full Time Equivalent Employees</u></b>					
1	Total Nursing FTEs	460.5	452.3	-8.2	-2%
2	Total Physician FTEs	2.3	1.7	-0.6	-26%
3	Total Non-Nursing and Non-Physician FTEs	1,492.0	1,467.0	-25.0	-2%
	<b>Total Hospital Full Time Equivalent Employees</b>	<b>1,954.8</b>	<b>1,921.0</b>	<b>-33.8</b>	<b>-2%</b>

LAWRENCE AND MEMORIAL HOSPITAL					
TWELVE MONTHS ACTUAL FILING					
FISCAL YEAR 2013					
REPORT 485 - HOSPITAL OUTPATIENT SURGICAL, ENDOSCOPY AND EMERGENCY ROOM SERVICES BY LOCATION					
(1)	(2)	(3)	(4)	(5)	(6)
LINE	DESCRIPTION	ACTUAL FY 2012	ACTUAL FY 2013	AMOUNT DIFFERENCE	% DIFFERENCE
<b>A. Outpatient Surgical Procedures</b>					
1	L&M 365 Montauk Hospital	8,282	7,414	-868	-10%
2	Pequot Health Center Groton	2,736	2,751	15	1%
	<b>Total Outpatient Surgical Procedures(A)</b>	<b>11,018</b>	<b>10,165</b>	<b>-853</b>	<b>-8%</b>
<b>B. Outpatient Endoscopy Procedures</b>					
1	L&M 365 Montauk Ave Hospital	2,411	2,473	62	3%
	<b>Total Outpatient Endoscopy Procedures(B)</b>	<b>2,411</b>	<b>2,473</b>	<b>62</b>	<b>3%</b>
<b>C. Outpatient Hospital Emergency Room Visits</b>					
1	L&M 365 Montauk Ave Hospital	40,965	42,476	1,511	4%
2	Pequot Health Center Groton	35,175	35,080	-95	0%
	<b>Total Outpatient Hospital Emergency Room Visits(C)</b>	<b>76,140</b>	<b>77,556</b>	<b>1,416</b>	<b>2%</b>
<b>(A) Must agree with Total Outpatient Surgical Procedures on Report 450.</b>					
<b>(B) Must agree with Total Outpatient Endoscopy Procedures on Report 450.</b>					
<b>(C) Must agree with Emergency Room Visits Treated and Discharged on Report 450.</b>					

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AND BASELINE UNDERPAYMENT DATA: COMPARATIVE ANALYSIS					
LINE	DESCRIPTION	ACTUAL FY 2012	ACTUAL FY 2013	AMOUNT DIFFERENCE	% DIFFERENCE
<b>I. DATA BY MAJOR PAYER CATEGORY</b>					
<b>A. MEDICARE</b>					
<b>MEDICARE INPATIENT</b>					
1	INPATIENT ACCRUED CHARGES	\$156,683,829	\$160,976,571	\$4,292,742	3%
2	INPATIENT ACCRUED PAYMENTS (IP PMT)	\$73,626,752	\$71,375,778	(\$2,250,974)	-3%
3	INPATIENT PAYMENTS / INPATIENT CHARGES	46.99%	44.34%	-2.65%	-6%
4	DISCHARGES	6,829	6,658	(171)	-3%
5	CASE MIX INDEX (CMI)	1.40820	1.40940	0.00120	0%
6	CASE MIX ADJUSTED DISCHARGES (CMAD)	9,616.59780	9,383.78520	(232.81260)	-2%
7	INPATIENT ACCRUED PAYMENT / CMAD	\$7,656.22	\$7,606.29	(\$49.93)	-1%
8	PATIENT DAYS	38,019	36,229	(1,790)	-5%
9	INPATIENT ACCRUED PAYMENT / PATIENT DAY	\$1,936.58	\$1,970.13	\$33.55	2%
10	AVERAGE LENGTH OF STAY	5.6	5.4	(0.1)	-2%
<b>MEDICARE OUTPATIENT</b>					
11	OUTPATIENT ACCRUED CHARGES (OP CHGS)	\$123,938,243	\$132,585,334	\$8,647,091	7%
12	OUTPATIENT ACCRUED PAYMENTS (OP PMT)	\$33,437,310	\$31,200,240	(\$2,237,070)	-7%
13	OUTPATIENT PAYMENTS / OUTPATIENT CHARGES	26.98%	23.53%	-3.45%	-13%
14	OUTPATIENT CHARGES / INPATIENT CHARGES	79.10%	82.36%	3.26%	4%
15	OUTPATIENT EQUIVALENT DISCHARGES (OPED)	5,401.79715	5,483.73685	81.93969	2%
16	OUTPATIENT ACCRUED PAYMENTS / OPED	\$6,190.03	\$5,689.59	(\$500.44)	-8%
<b>MEDICARE TOTALS (INPATIENT + OUTPATIENT)</b>					
17	TOTAL ACCRUED CHARGES	\$280,622,072	\$293,561,905	\$12,939,833	5%
18	TOTAL ACCRUED PAYMENTS	\$107,064,062	\$102,576,018	(\$4,488,044)	-4%
19	TOTAL ALLOWANCES	\$173,558,010	\$190,985,887	\$17,427,877	10%
<b>B. NON-GOVERNMENT (INCLUDING SELF PAY / UNINSURED)</b>					
<b>NON-GOVERNMENT INPATIENT</b>					
1	INPATIENT ACCRUED CHARGES	\$72,758,907	\$70,397,042	(\$2,361,865)	-3%
2	INPATIENT ACCRUED PAYMENTS (IP PMT)	\$51,860,378	\$51,821,467	(\$38,911)	0%
3	INPATIENT PAYMENTS / INPATIENT CHARGES	71.28%	73.61%	2.34%	3%
4	DISCHARGES	4,075	3,952	(123)	-3%
5	CASE MIX INDEX (CMI)	1.14900	1.13990	(0.00910)	-1%
6	CASE MIX ADJUSTED DISCHARGES (CMAD)	4,682.17500	4,504.88480	(177.29020)	-4%
7	INPATIENT ACCRUED PAYMENT / CMAD	\$11,076.13	\$11,503.39	\$427.26	4%
8	MEDICARE - NON-GOVERNMENT IP PMT / CMAD	(\$3,419.91)	(\$3,897.11)	(\$477.19)	14%
9	INPATIENT UPPER LIMIT (OVER) / UNDERPAYMENT	(\$16,012,634)	(\$17,556,013)	(\$1,543,379)	10%
10	PATIENT DAYS	15,479	14,693	(786)	-5%
11	INPATIENT ACCRUED PAYMENT / PATIENT DAY	\$3,350.37	\$3,526.95	\$176.58	5%
12	AVERAGE LENGTH OF STAY	3.8	3.7	(0.1)	-2%
<b>NON-GOVERNMENT OUTPATIENT</b>					
13	OUTPATIENT ACCRUED CHARGES (OP CHGS)	\$185,599,975	\$186,816,281	\$1,216,306	1%
14	OUTPATIENT ACCRUED PAYMENTS (OP PMT)	\$105,152,745	\$101,871,248	(\$3,281,497)	-3%
15	OUTPATIENT PAYMENTS / OUTPATIENT CHARGES	56.66%	54.53%	-2.13%	-4%

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LINE	DESCRIPTION	ACTUAL FY 2012	ACTUAL FY 2013	AMOUNT DIFFERENCE	% DIFFERENCE
16	OUTPATIENT CHARGES / INPATIENT CHARGES	255.09%	265.38%	10.29%	4%
17	OUTPATIENT EQUIVALENT DISCHARGES (OPED)	10,394.87713	10,487.62734	92.75022	1%
18	OUTPATIENT ACCRUED PAYMENTS / OPED	\$10,115.82	\$9,713.47	(\$402.35)	-4%
19	MEDICARE- NON-GOVERNMENT OP PMT / OPED	(\$3,925.79)	(\$4,023.87)	(\$98.09)	2%
20	OUTPATIENT UPPER LIMIT (OVER) / UNDERPAYMENT	(\$40,808,098)	(\$42,200,899)	(\$1,392,801)	3%
<b>NON-GOVERNMENT TOTALS (INPATIENT + OUTPATIENT)</b>					
21	TOTAL ACCRUED CHARGES	\$258,358,882	\$257,213,323	(\$1,145,559)	0%
22	TOTAL ACCRUED PAYMENTS	\$157,013,123	\$153,692,715	(\$3,320,408)	-2%
23	TOTAL ALLOWANCES	\$101,345,759	\$103,520,608	\$2,174,849	2%
24	TOTAL UPPER LIMIT (OVER) / UNDERPAYMENT	(\$56,820,732)	(\$59,756,913)	(\$2,936,180)	5%
<b>NON-GOVERNMENT CONTRACTUAL ALLOWANCES (NGCA) DATA</b>					
25	ACCRUED CHARGES ASSOCIATED WITH NGCA	\$232,465,068	\$231,817,118	(\$647,950)	0%
26	ACCRUED PAYMENTS ASSOCIATED WITH NGCA (PRIOR TO ANY REDUCTION FOR UNCOMPENSATED CARE)	\$153,442,991	\$150,271,830	(\$3,171,161)	-2%
27	TOTAL NON-GOVERNMENT CONTRACTUAL ALLOWANCES	\$79,022,077	\$81,545,288	\$2,523,211	3%
28	TOTAL ACTUAL DISCOUNT PERCENTAGE	33.99%	35.18%	1.18%	
<b>C. UNINSURED</b>					
<b>UNINSURED INPATIENT</b>					
1	INPATIENT ACCRUED CHARGES	\$935,031	\$1,115,273	\$180,242	19%
2	INPATIENT ACCRUED PAYMENTS (IP PMT)	\$0	\$0	\$0	0%
3	INPATIENT PAYMENTS / INPATIENT CHARGES	0.00%	0.00%	0.00%	0%
4	DISCHARGES	69	67	(2)	-3%
5	CASE MIX INDEX (CMI)	1.14870	1.02440	(0.12430)	-11%
6	CASE MIX ADJUSTED DISCHARGES (CMAD)	79.26030	68.63480	(10.62550)	-13%
7	INPATIENT ACCRUED PAYMENT / CMAD	\$0.00	\$0.00	\$0.00	0%
8	NON-GOVERNMENT - UNINSURED IP PMT / CMAD	\$11,076.13	\$11,503.39	\$427.26	4%
9	MEDICARE - UNINSURED IP PMT / CMAD	\$7,656.22	\$7,606.29	(\$49.93)	-1%
10	INPATIENT UPPER LIMIT (OVER) / UNDERPAYMENT	\$606,834	\$522,056	(\$84,778)	-14%
11	PATIENT DAYS	216	191	(25)	-12%
12	INPATIENT ACCRUED PAYMENT / PATIENT DAY	\$0.00	\$0.00	\$0.00	0%
13	AVERAGE LENGTH OF STAY	3.1	2.9	(0.3)	-9%
<b>UNINSURED OUTPATIENT</b>					
14	OUTPATIENT ACCRUED CHARGES (OP CHGS)	\$10,178,944	\$10,987,518	\$808,574	8%
15	OUTPATIENT ACCRUED PAYMENTS (OP PMT)	\$0	\$0	\$0	0%
16	OUTPATIENT PAYMENTS / OUTPATIENT CHARGES	0.00%	0.00%	0.00%	0%
17	OUTPATIENT CHARGES / INPATIENT CHARGES	1088.62%	985.19%	-103.43%	-10%
18	OUTPATIENT EQUIVALENT DISCHARGES (OPED)	751.14850	660.07489	(91.07361)	-12%
19	OUTPATIENT ACCRUED PAYMENTS / OPED	\$0.00	\$0.00	\$0.00	0%
20	NON-GOVERNMENT - UNINSURED OP PMT / OPED	\$10,115.82	\$9,713.47	(\$402.35)	-4%
21	MEDICARE - UNINSURED OP PMT / OPED	\$6,190.03	\$5,689.59	(\$500.44)	-8%
22	OUTPATIENT UPPER LIMIT (OVER) / UNDERPAYMENT	\$4,649,635	\$3,755,559	(\$894,076)	-19%
<b>UNINSURED TOTALS (INPATIENT AND OUTPATIENT)</b>					
23	TOTAL ACCRUED CHARGES	\$11,113,975	\$12,102,791	\$988,816	9%

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24	TOTAL ACCRUED PAYMENTS	\$0	\$0	\$0	0%
25	TOTAL ALLOWANCES	\$11,113,975	\$12,102,791	\$988,816	9%
26	TOTAL UPPER LIMIT (OVER) / UNDERPAYMENT	\$5,256,469	\$4,277,615	(\$978,854)	-19%
<b>D. STATE OF CONNECTICUT MEDICAID</b>					
<b>MEDICAID INPATIENT</b>					
1	INPATIENT ACCRUED CHARGES	\$47,872,697	\$49,696,839	\$1,824,142	4%
2	INPATIENT ACCRUED PAYMENTS (IP PMT)	\$16,110,274	\$15,986,391	(\$123,883)	-1%
3	INPATIENT PAYMENTS / INPATIENT CHARGES	33.65%	32.17%	-1.48%	-4%
4	DISCHARGES	3,028	3,069	41	1%
5	CASE MIX INDEX (CMI)	0.99660	0.97390	(0.02270)	-2%
6	CASE MIX ADJUSTED DISCHARGES (CMAD)	3,017.70480	2,988.89910	(28.80570)	-1%
7	INPATIENT ACCRUED PAYMENT / CMAD	\$5,338.59	\$5,348.59	\$10.00	0%
8	NON-GOVERNMENT - MEDICAID IP PMT / CMAD	\$5,737.54	\$6,154.81	\$417.26	7%
9	MEDICARE - MEDICAID IP PMT / CMAD	\$2,317.63	\$2,257.70	(\$59.93)	-3%
10	INPATIENT UPPER LIMIT (OVER) / UNDERPAYMENT	\$6,993,926	\$6,748,038	(\$245,888)	-4%
11	PATIENT DAYS	13,730	13,305	(425)	-3%
12	INPATIENT ACCRUED PAYMENT / PATIENT DAY	\$1,173.36	\$1,201.53	\$28.17	2%
13	AVERAGE LENGTH OF STAY	4.5	4.3	(0.2)	-4%
<b>MEDICAID OUTPATIENT</b>					
14	OUTPATIENT ACCRUED CHARGES (OP CHGS)	\$67,648,357	\$71,559,253	\$3,910,896	6%
15	OUTPATIENT ACCRUED PAYMENTS (OP PMT)	\$18,889,853	\$19,407,037	\$517,184	3%
16	OUTPATIENT PAYMENTS / OUTPATIENT CHARGES	27.92%	27.12%	-0.80%	-3%
17	OUTPATIENT CHARGES / INPATIENT CHARGES	141.31%	143.99%	2.68%	2%
18	OUTPATIENT EQUIVALENT DISCHARGES (OPED)	4,278.83194	4,419.10093	140.26899	3%
19	OUTPATIENT ACCRUED PAYMENTS / OPED	\$4,414.72	\$4,391.63	(\$23.10)	-1%
20	NON-GOVERNMENT - MEDICAID OP PMT / OPED	\$5,701.10	\$5,321.84	(\$379.26)	-7%
21	MEDICARE - MEDICAID OP PMT / OPED	\$1,775.31	\$1,297.97	(\$477.34)	-27%
22	OUTPATIENT UPPER LIMIT (OVER) / UNDERPAYMENT	\$7,596,264	\$5,735,856	(\$1,860,408)	-24%
<b>MEDICAID TOTALS (INPATIENT + OUTPATIENT)</b>					
23	TOTAL ACCRUED CHARGES	\$115,521,054	\$121,256,092	\$5,735,038	5%
24	TOTAL ACCRUED PAYMENTS	\$35,000,127	\$35,393,428	\$393,301	1%
25	TOTAL ALLOWANCES	\$80,520,927	\$85,862,664	\$5,341,737	7%
26	TOTAL UPPER LIMIT (OVER) / UNDERPAYMENT	\$14,590,190	\$12,483,894	(\$2,106,296)	-14%
<b>E. OTHER MEDICAL ASSISTANCE (O.M.A.)</b>					
<b>OTHER MEDICAL ASSISTANCE INPATIENT</b>					
1	INPATIENT ACCRUED CHARGES	\$481,544	\$371,552	(\$109,992)	-23%
2	INPATIENT ACCRUED PAYMENTS (IP PMT)	\$143,250	\$118,145	(\$25,105)	-18%
3	INPATIENT PAYMENTS / INPATIENT CHARGES	29.75%	31.80%	2.05%	7%
4	DISCHARGES	31	27	(4)	-13%
5	CASE MIX INDEX (CMI)	0.94950	0.85900	(0.09050)	-10%
6	CASE MIX ADJUSTED DISCHARGES (CMAD)	29.43450	23.19300	(6.24150)	-21%

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<b>LINE</b>	<b>DESCRIPTION</b>	<b>ACTUAL FY 2012</b>	<b>ACTUAL FY 2013</b>	<b>AMOUNT DIFFERENCE</b>	<b>% DIFFERENCE</b>
7	INPATIENT ACCRUED PAYMENT / CMAD	\$4,866.74	\$5,093.99	\$227.26	5%
8	NON-GOVERNMENT - O.M.A IP PMT / CMAD	\$6,209.39	\$6,409.40	\$200.01	3%
9	MEDICARE - O.M.A. IP PMT / CMAD	\$2,789.48	\$2,512.29	(\$277.18)	-10%
10	INPATIENT UPPER LIMIT (OVER) / UNDERPAYMENT	\$82,107	\$58,268	(\$23,839)	-29%
11	PATIENT DAYS	139	75	(64)	-46%
12	INPATIENT ACCRUED PAYMENT / PATIENT DAY	\$1,030.58	\$1,575.27	\$544.69	53%
13	AVERAGE LENGTH OF STAY	4.5	2.8	(1.7)	-38%
<b><u>OTHER MEDICAL ASSISTANCE OUTPATIENT</u></b>					
14	OUTPATIENT ACCRUED CHARGES (OP CHGS)	\$1,039,368	\$1,706,206	\$666,838	64%
15	OUTPATIENT ACCRUED PAYMENTS (OP PMT)	\$268,390	\$427,749	\$159,359	59%
16	OUTPATIENT PAYMENTS / OUTPATIENT CHARGES	25.82%	25.07%	-0.75%	-3%
17	OUTPATIENT CHARGES / INPATIENT CHARGES	215.84%	459.21%	243.37%	113%
18	OUTPATIENT EQUIVALENT DISCHARGES (OPED)	66.91062	123.98685	57.07623	85%
19	OUTPATIENT ACCRUED PAYMENTS / OPED	\$4,011.17	\$3,449.95	(\$561.22)	-14%
20	NON-GOVERNMENT - O.M.A OP PMT / CMAD	\$6,104.65	\$6,263.51	\$158.86	3%
21	MEDICARE - O.M.A. OP PMT / CMAD	\$2,178.86	\$2,239.64	\$60.78	3%
22	OUTPATIENT UPPER LIMIT (OVER) / UNDERPAYMENT	\$145,789	\$277,686	\$131,897	90%
<b><u>OTHER MEDICAL ASSISTANCE TOTALS (INPATIENT + OUTPATIENT)</u></b>					
23	TOTAL ACCRUED CHARGES	\$1,520,912	\$2,077,758	\$556,846	37%
24	TOTAL ACCRUED PAYMENTS	\$411,640	\$545,894	\$134,254	33%
25	TOTAL ALLOWANCES	\$1,109,272	\$1,531,864	\$422,592	38%
26	TOTAL OTHER MEDICAL ASSISTANCE UPPER LIMIT UNDERPAYMENT	\$227,896	\$335,954	\$108,058	47%
<b>F. TOTAL MEDICAL ASSISTANCE (MEDICAID + OTHER MEDICAL ASSISTANCE)</b>					
<b><u>TOTAL MEDICAL ASSISTANCE INPATIENT</u></b>					
1	INPATIENT ACCRUED CHARGES	\$48,354,241	\$50,068,391	\$1,714,150	4%
2	INPATIENT ACCRUED PAYMENTS (IP PMT)	\$16,253,524	\$16,104,536	(\$148,988)	-1%
3	INPATIENT PAYMENTS / INPATIENT CHARGES	33.61%	32.17%	-1.45%	-4%
4	DISCHARGES	3,059	3,096	37	1%
5	CASE MIX INDEX (CMI)	0.99612	0.97290	(0.02322)	-2%
6	CASE MIX ADJUSTED DISCHARGES (CMAD)	3,047.13930	3,012.09210	(35.04720)	-1%
7	INPATIENT ACCRUED PAYMENT / CMAD	\$5,334.03	\$5,346.63	\$12.60	0%
8	NON-GOVERNMENT - TOTAL MEDICAL ASSISTANCE IP PMT / CMAD	\$5,742.10	\$6,156.77	\$414.66	7%
9	MEDICARE - TOTAL MEDICAL ASSISTANCE IP PMT / CMAD	\$2,322.19	\$2,259.66	(\$62.53)	-3%
10	INPATIENT UPPER LIMIT (OVER) / UNDERPAYMENT	\$7,076,033	\$6,806,306	(\$269,728)	-4%
11	PATIENT DAYS	13,869	13,380	(489)	-4%
12	INPATIENT ACCRUED PAYMENT / PATIENT DAY	\$1,171.93	\$1,203.63	\$31.70	3%
13	AVERAGE LENGTH OF STAY	4.5	4.3	(0.2)	-5%
<b><u>TOTAL MEDICAL ASSISTANCE OUTPATIENT</u></b>					
14	OUTPATIENT ACCRUED CHARGES (OP CHGS)	\$68,687,725	\$73,265,459	\$4,577,734	7%
15	OUTPATIENT ACCRUED PAYMENTS (OP PMT)	\$19,158,243	\$19,834,786	\$676,543	4%
16	OUTPATIENT PAYMENTS / OUTPATIENT CHARGES	27.89%	27.07%	-0.82%	-3%
17	OUTPATIENT CHARGES / INPATIENT CHARGES	142.05%	146.33%	4.28%	3%
18	OUTPATIENT EQUIVALENT DISCHARGES (OPED)	4,345.74256	4,543.08778	197.34522	5%



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LINE	DESCRIPTION	ACTUAL FY 2012	ACTUAL FY 2013	AMOUNT DIFFERENCE	% DIFFERENCE
19	OUTPATIENT ACCRUED PAYMENTS / OPED	\$4,408.51	\$4,365.93	(\$42.58)	-1%
20	NON-GOVERNMENT - TOTAL MEDICAL ASSISTANCE OP PMT / OPED	\$5,707.32	\$5,347.54	(\$359.77)	-6%
21	MEDICARE - TOTAL MEDICAL ASSISTANCE OP PMT / OPED	\$1,781.53	\$1,323.67	(\$457.86)	-26%
22	OUTPATIENT UPPER LIMIT (OVER) / UNDERPAYMENT	\$7,742,053	\$6,013,542	(\$1,728,511)	-22%
<b>TOTAL MEDICAL ASSISTANCE TOTALS (INPATIENT + OUTPATIENT)</b>					
23	TOTAL ACCRUED CHARGES	\$117,041,966	\$123,333,850	\$6,291,884	5%
24	TOTAL ACCRUED PAYMENTS	\$35,411,767	\$35,939,322	\$527,555	1%
25	TOTAL ALLOWANCES	\$81,630,199	\$87,394,528	\$5,764,329	7%
<b>G. CHAMPUS / TRICARE</b>					
<b>CHAMPUS / TRICARE INPATIENT</b>					
1	INPATIENT ACCRUED CHARGES	\$12,748,626	\$11,605,898	(\$1,142,728)	-9%
2	INPATIENT ACCRUED PAYMENTS (IP PMT)	\$5,510,106	\$4,936,371	(\$573,735)	-10%
3	INPATIENT PAYMENTS / INPATIENT CHARGES	43.22%	42.53%	-0.69%	-2%
4	DISCHARGES	969	943	(26)	-3%
5	CASE MIX INDEX (CMI)	0.89590	0.88970	(0.00620)	-1%
6	CASE MIX ADJUSTED DISCHARGES (CMAD)	868.12710	838.98710	(29.14000)	-3%
7	INPATIENT ACCRUED PAYMENT / CMAD	\$6,347.12	\$5,883.73	(\$463.39)	-7%
8	PATIENT DAYS	3,191	2,851	(340)	-11%
9	INPATIENT ACCRUED PAYMENT / PATIENT DAY	\$1,726.76	\$1,731.45	\$4.69	0%
10	AVERAGE LENGTH OF STAY	3.3	3.0	(0.3)	-8%
<b>CHAMPUS / TRICARE OUTPATIENT</b>					
11	OUTPATIENT ACCRUED CHARGES (OP CHGS)	\$23,215,651	\$23,612,888	\$397,237	2%
12	OUTPATIENT ACCRUED PAYMENTS (OP PMT)	\$7,041,745	\$6,217,879	(\$823,866)	-12%
<b>CHAMPUS / TRICARE TOTALS (INPATIENT + OUTPATIENT)</b>					
13	TOTAL ACCRUED CHARGES	\$35,964,277	\$35,218,786	(\$745,491)	-2%
14	TOTAL ACCRUED PAYMENTS	\$12,551,851	\$11,154,250	(\$1,397,601)	-11%
15	TOTAL ALLOWANCES	\$23,412,426	\$24,064,536	\$652,110	3%
<b>H. OTHER DATA</b>					
1	OTHER OPERATING REVENUE	\$15,433,709	\$22,653,789	\$7,220,080	47%
2	TOTAL OPERATING EXPENSES	\$318,194,716	\$312,019,235	(\$6,175,481)	-2%
3	UCP DSH PAYMENTS (Gross DSH plus Upper Limit Adjustment)	\$0	\$0	\$0	0%
<b>COST OF UNCOMPENSATED CARE (BASELINE METHODOLOGY)</b>					
4	CHARITY CARE (CHARGES)	\$2,828,618	\$3,684,045	\$855,427	30%
5	BAD DEBTS (CHARGES)	\$11,930,618	\$12,037,777	\$107,159	1%
6	UNCOMPENSATED CARE (CHARGES)	\$14,759,236	\$15,721,822	\$962,586	7%
7	COST OF UNCOMPENSATED CARE	\$6,655,447	\$6,723,842	\$68,395	1%
<b>TOTAL MEDICAL ASSISTANCE UNDERPAYMENT (BASELINE METHODOLOGY)</b>					
8	TOTAL ACCRUED CHARGES	\$117,041,966	\$123,333,850	\$6,291,884	5%
9	TOTAL ACCRUED PAYMENTS	\$35,411,767	\$35,939,322	\$527,555	1%
10	COST OF TOTAL MEDICAL ASSISTANCE	\$52,778,244	\$52,746,893	(\$31,351)	0%

LAWRENCE AND MEMORIAL HOSPITAL					
TWELVE MONTHS ACTUAL FILING					
FISCAL YEAR 2013					
REPORT FORM 500 - CALCULATION OF DSH UPPER PAYMENT LIMIT					
AND BASELINE UNDERPAYMENT DATA: COMPARATIVE ANALYSIS					
LINE	DESCRIPTION	ACTUAL FY 2012	ACTUAL FY 2013	AMOUNT DIFFERENCE	% DIFFERENCE
11	MEDICAL ASSISTANCE (OVER) / UNDERPAYMENT	\$17,366,477	\$16,807,571	(\$558,906)	-3%
<b>II. AGGREGATE DATA</b>					
<b>A. TOTALS - ALL PAYERS</b>					
1	TOTAL INPATIENT CHARGES	\$290,545,603	\$293,047,902	\$2,502,299	1%
2	TOTAL INPATIENT PAYMENTS	\$147,250,760	\$144,238,152	(\$3,012,608)	-2%
3	TOTAL INPATIENT PAYMENTS / CHARGES	50.68%	49.22%	-1.46%	-3%
4	TOTAL DISCHARGES	14,932	14,649	(283)	-2%
5	TOTAL CASE MIX INDEX	1.21980	1.21099	(0.00881)	-1%
6	TOTAL CASE MIX ADJUSTED DISCHARGES	18,214.03920	17,739.74920	(474.29000)	-3%
7	TOTAL OUTPATIENT CHARGES	\$401,441,594	\$416,279,962	\$14,838,368	4%
8	OUTPATIENT CHARGES / INPATIENT CHARGES	138.17%	142.05%	3.88%	3%
9	TOTAL OUTPATIENT PAYMENTS	\$164,790,043	\$159,124,153	(\$5,665,890)	-3%
10	OUTPATIENT PAYMENTS / OUTPATIENT CHARGES	41.05%	38.23%	-2.82%	-7%
11	TOTAL CHARGES	\$691,987,197	\$709,327,864	\$17,340,667	3%
12	TOTAL PAYMENTS	\$312,040,803	\$303,362,305	(\$8,678,498)	-3%
13	TOTAL PAYMENTS / TOTAL CHARGES	45.09%	42.77%	-2.33%	-5%
14	PATIENT DAYS	70,558	67,153	(3,405)	-5%
<b>B. TOTALS - ALL GOVERNMENT PAYERS</b>					
1	INPATIENT CHARGES	\$217,786,696	\$222,650,860	\$4,864,164	2%
2	INPATIENT PAYMENTS	\$95,390,382	\$92,416,685	(\$2,973,697)	-3%
3	GOVT. INPATIENT PAYMENTS / CHARGES	43.80%	41.51%	-2.29%	-5%
4	DISCHARGES	10,857	10,697	(160)	-1%
5	CASE MIX INDEX	1.24637	1.23725	(0.00912)	-1%
6	CASE MIX ADJUSTED DISCHARGES	13,531.86420	13,234.86440	(296.99980)	-2%
7	OUTPATIENT CHARGES	\$215,841,619	\$229,463,681	\$13,622,062	6%
8	OUTPATIENT CHARGES / INPATIENT CHARGES	99.11%	103.06%	3.95%	4%
9	OUTPATIENT PAYMENTS	\$59,637,298	\$57,252,905	(\$2,384,393)	-4%
10	OUTPATIENT PAYMENTS / OUTPATIENT CHARGES	27.63%	24.95%	-2.68%	-10%
11	TOTAL CHARGES	\$433,628,315	\$452,114,541	\$18,486,226	4%
12	TOTAL PAYMENTS	\$155,027,680	\$149,669,590	(\$5,358,090)	-3%
13	TOTAL PAYMENTS / CHARGES	35.75%	33.10%	-2.65%	-7%
14	PATIENT DAYS	55,079	52,460	(2,619)	-5%
15	TOTAL GOVERNMENT DEDUCTIONS	\$278,600,635	\$302,444,951	\$23,844,316	9%
<b>C. AVERAGE LENGTH OF STAY</b>					
1	MEDICARE	5.6	5.4	(0.1)	-2%
2	NON-GOVERNMENT (INCLUDING SELF PAY / UNINSURED)	3.8	3.7	(0.1)	-2%
3	UNINSURED	3.1	2.9	(0.3)	-9%
4	MEDICAID	4.5	4.3	(0.2)	-4%
5	OTHER MEDICAL ASSISTANCE	4.5	2.8	(1.7)	-38%
6	CHAMPUS / TRICARE	3.3	3.0	(0.3)	-8%
7	TOTAL AVERAGE LENGTH OF STAY	4.7	4.6	(0.1)	-3%
<b>III. DATA USED IN BASELINE UNDERPAYMENT CALCULATION</b>					
1	TOTAL CHARGES	\$691,987,197	\$709,327,864	\$17,340,667	3%
2	TOTAL GOVERNMENT DEDUCTIONS	\$278,600,635	\$302,444,951	\$23,844,316	9%

<b>LAWRENCE AND MEMORIAL HOSPITAL</b>					
<b>TWELVE MONTHS ACTUAL FILING</b>					
<b>FISCAL YEAR 2013</b>					
<b>REPORT FORM 500 - CALCULATION OF DSH UPPER PAYMENT LIMIT</b>					
<b>AND BASELINE UNDERPAYMENT DATA: COMPARATIVE ANALYSIS</b>					
<b>LINE</b>	<b>DESCRIPTION</b>	<b>ACTUAL FY 2012</b>	<b>ACTUAL FY 2013</b>	<b>AMOUNT DIFFERENCE</b>	<b>% DIFFERENCE</b>
3	UNCOMPENSATED CARE	\$14,759,236	\$15,721,822	\$962,586	
4	TOTAL NON-GOVERNMENT CONTRACTUAL ALLOWANCES	\$79,022,077	\$81,545,288	\$2,523,211	3%
5	EMPLOYEE SELF INSURANCE ALLOWANCE	\$7,564,445	\$6,253,497	(\$1,310,948)	-17%
6	TOTAL ADJUSTMENTS	\$379,946,393	\$405,965,558	\$26,019,165	7%
7	TOTAL ACCRUED PAYMENTS	\$312,040,804	\$303,362,306	(\$8,678,498)	-3%
8	UCP DSH PAYMENTS. (Gross DSH+Upper Limit Adj.- OHCA Input)	\$0	\$0	\$0	0%
9	NET REVENUE USED TO CALCULATE DSH FUTURE PYMNTS.	\$312,040,804	\$303,362,306	(\$8,678,498)	-3%
10	RATIO OF NET REVENUE TO TOTAL CHARGES	0.4509343603	0.4276757215	(0.0232586388)	-5%
11	COST OF UNCOMPENSATED CARE	\$6,655,447	\$6,723,842	\$68,395	1%
12	MEDICAL ASSISTANCE (OVER) / UNDERPAYMENT	\$17,366,477	\$16,807,571	(\$558,906)	-3%
13	PLUS OHCA ADJUSTMENT (OHCA INPUT)	\$0	\$0	\$0	0%
14	TOTAL COST OF UNCOMPENSATED CARE AND MEDICAL ASSISTANCE UNDERPAYMENT	\$24,021,924	\$23,531,413	(\$490,511)	-2%
<b>IV. CALCULATED UNDERPAYMENT (UPPER LIMIT METHODOLOGY)</b>					
1	MEDICAID	\$7,596,264	\$5,735,856	(\$1,860,408)	-24%
2	OTHER MEDICAL ASSISTANCE	\$227,896	\$335,954	\$108,058	47%
3	UNINSURED (INCLUDED IN NON-GOVERNMENT)	\$5,256,469	\$4,277,615	(\$978,854)	-19%
4	TOTAL CALCULATED UNDERPAYMENT (UPPER LIMIT METHODOLOGY)	\$13,080,629	\$10,349,424	(\$2,731,204)	-21%
<b>V. DATA USED IN RECONCILIATIONS IN REPORTS 550 AND 600</b>					
1	EMPLOYEE SELF INSURANCE GROSS REVENUE	\$14,779,838	\$13,293,414	(\$1,486,424)	-10.06%
2	PLUS/MINUS OTHER ADJUST. TO OHCA DEFINED NET REVENUE	\$11,602,393	(\$4,432,141)	(\$16,034,534)	-138.20%
3	NET REVENUE FROM HOSPITAL AUDITED FINANCIAL STATEMENTS	\$323,643,197	\$298,930,165	(\$24,713,032)	-7.64%
4	PLUS/MINUS OTHER ADJUST. TO OHCA DEFINED GROSS REVENUE	\$0	\$9,026,355	\$9,026,355	0.00%
5	GROSS REVENUE FROM HOSP.AUDIT. FINANCIAL STATEMENTS	\$691,987,197	\$718,354,285	\$26,367,088	3.81%
6	PLUS/MINUS OTHER ADJUST. TO OHCA DEFINED UNCOMP. CARE	\$2,907,353	\$3,531,183	\$623,830	21.46%
7	UNCOMP. CARE FROM HOSPITAL AUDITED FINANCIAL STATEMENTS	\$17,666,590	\$19,253,005	\$1,586,415	8.98%

**LAWRENCE AND MEMORIAL HOSPITAL**  
**TWELVE MONTHS ACTUAL FILING**  
**FISCAL YEAR 2013**  
**REPORT 550 - CALCULATION OF DSH UPPER PAYMENT LIMIT AND**  
**BASELINE UNDERPAYMENT DATA**

(1)	(2)	(3)	(4)	(5)
LINE	DESCRIPTION	ACTUAL FY 2012	ACTUAL FY 2013	AMOUNT DIFFERENCE
<b>I. ACCRUED CHARGES AND PAYMENTS</b>				
<b>A. INPATIENT ACCRUED CHARGES</b>				
1	NON-GOVERNMENT (INCLUDING SELF PAY / UNINSURED)	\$72,758,907	\$70,397,042	(\$2,361,865)
2	MEDICARE	\$156,683,829	160,976,571	\$4,292,742
3	MEDICAL ASSISTANCE (INCLUDING OTHER MEDICAL ASSISTANCE)	\$48,354,241	50,068,391	\$1,714,150
4	MEDICAID	\$47,872,697	49,696,839	\$1,824,142
5	OTHER MEDICAL ASSISTANCE	\$481,544	371,552	(\$109,992)
6	CHAMPUS / TRICARE	\$12,748,626	11,605,898	(\$1,142,728)
7	UNINSURED (INCLUDED IN NON-GOVERNMENT)	\$935,031	1,115,273	\$180,242
	<b>TOTAL INPATIENT GOVERNMENT CHARGES</b>	<b>\$217,786,696</b>	<b>\$222,650,860</b>	<b>\$4,864,164</b>
	<b>TOTAL INPATIENT CHARGES</b>	<b>\$290,545,603</b>	<b>\$293,047,902</b>	<b>\$2,502,299</b>
<b>B. OUTPATIENT ACCRUED CHARGES</b>				
1	NON-GOVERNMENT (INCLUDING SELF PAY / UNINSURED)	\$185,599,975	\$186,816,281	\$1,216,306
2	MEDICARE	\$123,938,243	132,585,334	\$8,647,091
3	MEDICAL ASSISTANCE (INCLUDING OTHER MEDICAL ASSISTANCE)	\$68,687,725	73,265,459	\$4,577,734
4	MEDICAID	\$67,648,357	71,559,253	\$3,910,896
5	OTHER MEDICAL ASSISTANCE	\$1,039,368	1,706,206	\$666,838
6	CHAMPUS / TRICARE	\$23,215,651	23,612,888	\$397,237
7	UNINSURED (INCLUDED IN NON-GOVERNMENT)	\$10,178,944	10,987,518	\$808,574
	<b>TOTAL OUTPATIENT GOVERNMENT CHARGES</b>	<b>\$215,841,619</b>	<b>\$229,463,681</b>	<b>\$13,622,062</b>
	<b>TOTAL OUTPATIENT CHARGES</b>	<b>\$401,441,594</b>	<b>\$416,279,962</b>	<b>\$14,838,368</b>
<b>C. TOTAL ACCRUED CHARGES</b>				
1	TOTAL NONGOVERNMENT (INCLUDING SELF PAY / UNINSURED)	\$258,358,882	\$257,213,323	(\$1,145,559)
2	TOTAL MEDICARE	\$280,622,072	\$293,561,905	\$12,939,833
3	TOTAL MEDICAL ASSISTANCE (INCLUDING OTHER MEDICAL ASSISTANCE)	\$117,041,966	\$123,333,850	\$6,291,884
4	TOTAL MEDICAID	\$115,521,054	\$121,256,092	\$5,735,038
5	TOTAL OTHER MEDICAL ASSISTANCE	\$1,520,912	\$2,077,758	\$556,846
6	TOTAL CHAMPUS / TRICARE	\$35,964,277	\$35,218,786	(\$745,491)
7	TOTAL UNINSURED (INCLUDED IN NON-GOVERNMENT)	\$11,113,975	\$12,102,791	\$988,816
	<b>TOTAL GOVERNMENT CHARGES</b>	<b>\$433,628,315</b>	<b>\$452,114,541</b>	<b>\$18,486,226</b>
	<b>TOTAL CHARGES</b>	<b>\$691,987,197</b>	<b>\$709,327,864</b>	<b>\$17,340,667</b>
<b>D. INPATIENT ACCRUED PAYMENTS</b>				
1	NON-GOVERNMENT (INCLUDING SELF PAY / UNINSURED)	\$51,860,378	\$51,821,467	(\$38,911)
2	MEDICARE	\$73,626,752	71,375,778	(\$2,250,974)
3	MEDICAL ASSISTANCE (INCLUDING OTHER MEDICAL ASSISTANCE)	\$16,253,524	16,104,536	(\$148,988)
4	MEDICAID	\$16,110,274	15,986,391	(\$123,883)
5	OTHER MEDICAL ASSISTANCE	\$143,250	118,145	(\$25,105)
6	CHAMPUS / TRICARE	\$5,510,106	4,936,371	(\$573,735)
7	UNINSURED (INCLUDED IN NON-GOVERNMENT)	\$0	0	\$0
	<b>TOTAL INPATIENT GOVERNMENT PAYMENTS</b>	<b>\$95,390,382</b>	<b>\$92,416,685</b>	<b>(\$2,973,697)</b>
	<b>TOTAL INPATIENT PAYMENTS</b>	<b>\$147,250,760</b>	<b>\$144,238,152</b>	<b>(\$3,012,608)</b>
<b>E. OUTPATIENT ACCRUED PAYMENTS</b>				
1	NON-GOVERNMENT (INCLUDING SELF PAY / UNINSURED)	\$105,152,745	\$101,871,248	(\$3,281,497)
2	MEDICARE	\$33,437,310	31,200,240	(\$2,237,070)
3	MEDICAL ASSISTANCE (INCLUDING OTHER MEDICAL ASSISTANCE)	\$19,158,243	19,834,786	\$676,543
4	MEDICAID	\$18,889,853	19,407,037	\$517,184
5	OTHER MEDICAL ASSISTANCE	\$268,390	427,749	\$159,359
6	CHAMPUS / TRICARE	\$7,041,745	6,217,879	(\$823,866)
7	UNINSURED (INCLUDED IN NON-GOVERNMENT)	\$0	0	\$0
	<b>TOTAL OUTPATIENT GOVERNMENT PAYMENTS</b>	<b>\$59,637,298</b>	<b>\$57,252,905</b>	<b>(\$2,384,393)</b>
	<b>TOTAL OUTPATIENT PAYMENTS</b>	<b>\$164,790,043</b>	<b>\$159,124,153</b>	<b>(\$5,665,890)</b>
<b>F. TOTAL ACCRUED PAYMENTS</b>				
1	TOTAL NONGOVERNMENT (INCLUDING SELF PAY / UNINSURED)	\$157,013,123	\$153,692,715	(\$3,320,408)
2	TOTAL MEDICARE	\$107,064,062	\$102,576,018	(\$4,488,044)
3	TOTAL MEDICAL ASSISTANCE (INCLUDING OTHER MEDICAL ASSISTANCE)	\$35,411,767	\$35,939,322	\$527,555
4	TOTAL MEDICAID	\$35,000,127	\$35,393,428	\$393,301
5	TOTAL OTHER MEDICAL ASSISTANCE	\$411,640	\$545,894	\$134,254
6	TOTAL CHAMPUS / TRICARE	\$12,551,851	\$11,154,250	(\$1,397,601)
7	TOTAL UNINSURED (INCLUDED IN NON-GOVERNMENT)	\$0	\$0	\$0
	<b>TOTAL GOVERNMENT PAYMENTS</b>	<b>\$155,027,680</b>	<b>\$149,669,590</b>	<b>(\$5,358,090)</b>
	<b>TOTAL PAYMENTS</b>	<b>\$312,040,803</b>	<b>\$303,362,305</b>	<b>(\$8,678,498)</b>

**LAWRENCE AND MEMORIAL HOSPITAL**  
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**REPORT 550 - CALCULATION OF DSH UPPER PAYMENT LIMIT AND**  
**BASELINE UNDERPAYMENT DATA**

(1)	(2)	(3)	(4)	(5)
LINE	DESCRIPTION	ACTUAL FY 2012	ACTUAL FY 2013	AMOUNT DIFFERENCE
<b>II. PAYER MIX</b>				
<b>A. INPATIENT PAYER MIX BASED ON ACCRUED CHARGES</b>				
1	NON-GOVERNMENT (INCLUDING SELF PAY / UNINSURED)	10.51%	9.92%	-0.59%
2	MEDICARE	22.64%	22.69%	0.05%
3	MEDICAL ASSISTANCE (INCLUDING OTHER MEDICAL ASSISTANCE)	6.99%	7.06%	0.07%
4	MEDICAID	6.92%	7.01%	0.09%
5	OTHER MEDICAL ASSISTANCE	0.07%	0.05%	-0.02%
6	CHAMPUS / TRICARE	1.84%	1.64%	-0.21%
7	UNINSURED (INCLUDED IN NON-GOVERNMENT)	0.14%	0.16%	0.02%
	<b>TOTAL INPATIENT GOVERNMENT PAYER MIX</b>	<b>31.47%</b>	<b>31.39%</b>	<b>-0.08%</b>
	<b>TOTAL INPATIENT PAYER MIX</b>	<b>41.99%</b>	<b>41.31%</b>	<b>-0.67%</b>
<b>B. OUTPATIENT PAYER MIX BASED ON ACCRUED CHARGES</b>				
1	NON-GOVERNMENT (INCLUDING SELF PAY / UNINSURED)	26.82%	26.34%	-0.48%
2	MEDICARE	17.91%	18.69%	0.78%
3	MEDICAL ASSISTANCE (INCLUDING OTHER MEDICAL ASSISTANCE)	9.93%	10.33%	0.40%
4	MEDICAID	9.78%	10.09%	0.31%
5	OTHER MEDICAL ASSISTANCE	0.15%	0.24%	0.09%
6	CHAMPUS / TRICARE	3.35%	3.33%	-0.03%
7	UNINSURED (INCLUDED IN NON-GOVERNMENT)	1.47%	1.55%	0.08%
	<b>TOTAL OUTPATIENT GOVERNMENT PAYER MIX</b>	<b>31.19%</b>	<b>32.35%</b>	<b>1.16%</b>
	<b>TOTAL OUTPATIENT PAYER MIX</b>	<b>58.01%</b>	<b>58.69%</b>	<b>0.67%</b>
	<b>TOTAL PAYER MIX BASED ON ACCRUED CHARGES</b>	<b>100.00%</b>	<b>100.00%</b>	<b>0.00%</b>
<b>C. INPATIENT PAYER MIX BASED ON ACCRUED PAYMENTS</b>				
1	NON-GOVERNMENT (INCLUDING SELF PAY / UNINSURED)	16.62%	17.08%	0.46%
2	MEDICARE	23.60%	23.53%	-0.07%
3	MEDICAL ASSISTANCE (INCLUDING OTHER MEDICAL ASSISTANCE)	5.21%	5.31%	0.10%
4	MEDICAID	5.16%	5.27%	0.11%
5	OTHER MEDICAL ASSISTANCE	0.05%	0.04%	-0.01%
6	CHAMPUS / TRICARE	1.77%	1.63%	-0.14%
7	UNINSURED (INCLUDED IN NON-GOVERNMENT)	0.00%	0.00%	0.00%
	<b>TOTAL INPATIENT GOVERNMENT PAYER MIX</b>	<b>30.57%</b>	<b>30.46%</b>	<b>-0.11%</b>
	<b>TOTAL INPATIENT PAYER MIX</b>	<b>47.19%</b>	<b>47.55%</b>	<b>0.36%</b>
<b>D. OUTPATIENT PAYER MIX BASED ON ACCRUED PAYMENTS</b>				
1	NON-GOVERNMENT (INCLUDING SELF PAY / UNINSURED)	33.70%	33.58%	-0.12%
2	MEDICARE	10.72%	10.28%	-0.43%
3	MEDICAL ASSISTANCE (INCLUDING OTHER MEDICAL ASSISTANCE)	6.14%	6.54%	0.40%
4	MEDICAID	6.05%	6.40%	0.34%
5	OTHER MEDICAL ASSISTANCE	0.09%	0.14%	0.05%
6	CHAMPUS / TRICARE	2.26%	2.05%	-0.21%
7	UNINSURED (INCLUDED IN NON-GOVERNMENT)	0.00%	0.00%	0.00%
	<b>TOTAL OUTPATIENT GOVERNMENT PAYER MIX</b>	<b>19.11%</b>	<b>18.87%</b>	<b>-0.24%</b>
	<b>TOTAL OUTPATIENT PAYER MIX</b>	<b>52.81%</b>	<b>52.45%</b>	<b>-0.36%</b>
	<b>TOTAL PAYER MIX BASED ON ACCRUED PAYMENTS</b>	<b>100.00%</b>	<b>100.00%</b>	<b>0.00%</b>
<b>III. DISCHARGES, PATIENT DAYS, ALOS, CASE MIX INDEX AND OTHER REQUIRED DATA</b>				
<b>A. DISCHARGES</b>				
1	NON-GOVERNMENT (INCLUDING SELF PAY / UNINSURED)	4,075	3,952	(123)
2	MEDICARE	6,829	6,658	(171)
3	MEDICAL ASSISTANCE (INCLUDING OTHER MEDICAL ASSISTANCE)	3,059	3,096	37
4	MEDICAID	3,028	3,069	41
5	OTHER MEDICAL ASSISTANCE	31	27	(4)
6	CHAMPUS / TRICARE	969	943	(26)
7	UNINSURED (INCLUDED IN NON-GOVERNMENT)	69	67	(2)
	<b>TOTAL GOVERNMENT DISCHARGES</b>	<b>10,857</b>	<b>10,697</b>	<b>(160)</b>
	<b>TOTAL DISCHARGES</b>	<b>14,932</b>	<b>14,649</b>	<b>(283)</b>

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REPORT 550 - CALCULATION OF DSH UPPER PAYMENT LIMIT AND  
BASELINE UNDERPAYMENT DATA**

(1)	(2)	(3)	(4)	(5)
<b>LINE</b>	<b>DESCRIPTION</b>	<b>ACTUAL FY 2012</b>	<b>ACTUAL FY 2013</b>	<b>AMOUNT DIFFERENCE</b>
<b>B. PATIENT DAYS</b>				
1	NON-GOVERNMENT (INCLUDING SELF PAY / UNINSURED)	15,479	14,693	(786)
2	MEDICARE	38,019	36,229	(1,790)
3	MEDICAL ASSISTANCE (INCLUDING OTHER MEDICAL ASSISTANCE)	13,869	13,380	(489)
4	MEDICAID	13,730	13,305	(425)
5	OTHER MEDICAL ASSISTANCE	139	75	(64)
6	CHAMPUS / TRICARE	3,191	2,851	(340)
7	UNINSURED (INCLUDED IN NON-GOVERNMENT)	216	191	(25)
	<b>TOTAL GOVERNMENT PATIENT DAYS</b>	<b>55,079</b>	<b>52,460</b>	<b>(2,619)</b>
	<b>TOTAL PATIENT DAYS</b>	<b>70,558</b>	<b>67,153</b>	<b>(3,405)</b>
<b>C. AVERAGE LENGTH OF STAY (ALOS)</b>				
1	NON-GOVERNMENT (INCLUDING SELF PAY / UNINSURED)	3.8	3.7	(0.1)
2	MEDICARE	5.6	5.4	(0.1)
3	MEDICAL ASSISTANCE (INCLUDING OTHER MEDICAL ASSISTANCE)	4.5	4.3	(0.2)
4	MEDICAID	4.5	4.3	(0.2)
5	OTHER MEDICAL ASSISTANCE	4.5	2.8	(1.7)
6	CHAMPUS / TRICARE	3.3	3.0	(0.3)
7	UNINSURED (INCLUDED IN NON-GOVERNMENT)	3.1	2.9	(0.3)
	<b>TOTAL GOVERNMENT AVERAGE LENGTH OF STAY</b>	<b>5.1</b>	<b>4.9</b>	<b>(0.2)</b>
	<b>TOTAL AVERAGE LENGTH OF STAY</b>	<b>4.7</b>	<b>4.6</b>	<b>(0.1)</b>
<b>D. CASE MIX INDEX</b>				
1	NON-GOVERNMENT (INCLUDING SELF PAY / UNINSURED)	1.14900	1.13990	(0.00910)
2	MEDICARE	1.40820	1.40940	0.00120
3	MEDICAL ASSISTANCE (INCLUDING OTHER MEDICAL ASSISTANCE)	0.99612	0.97290	(0.02322)
4	MEDICAID	0.99660	0.97390	(0.02270)
5	OTHER MEDICAL ASSISTANCE	0.94950	0.85900	(0.09050)
6	CHAMPUS / TRICARE	0.89590	0.88970	(0.00620)
7	UNINSURED (INCLUDED IN NON-GOVERNMENT)	1.14870	1.02440	(0.12430)
	<b>TOTAL GOVERNMENT CASE MIX INDEX</b>	<b>1.24637</b>	<b>1.23725</b>	<b>(0.00912)</b>
	<b>TOTAL CASE MIX INDEX</b>	<b>1.21980</b>	<b>1.21099</b>	<b>(0.00881)</b>
<b>E. OTHER REQUIRED DATA</b>				
1	TOTAL CHARGES ASSOCIATED WITH NON-GOVERNMENT CONTRACTUAL ALLOWANCES	\$232,465,068	\$231,817,118	(\$647,950)
2	ACCRUED PAYMENTS ASSOCIATED WITH NON-GOVERNMENT CONTRACTUAL ALLOWANCES	\$153,442,991	\$150,271,830	(\$3,171,161)
	(PRIOR TO ANY REDUCTION FOR UNCOMPENSATED CARE)			
3	TOTAL NON-GOVERNMENT CONTRACTUAL ALLOWANCES	\$79,022,077	\$81,545,288	\$2,523,211
4	TOTAL ACTUAL DISCOUNT PERCENTAGE	33.99%	35.18%	1.18%
5	EMPLOYEE SELF INSURANCE GROSS REVENUE	\$14,779,838	\$13,293,414	(\$1,486,424)
6	EMPLOYEE SELF INSURANCE ALLOWANCE	\$7,564,445	\$6,253,497	(\$1,310,948)
7	UCP DSH PAYMENTS (GROSS DSH PAYMENTS PLUS UPPER LIMIT ADJUSTMENT-OHCA INPUT)	\$0	\$0	\$0
8	CHARITY CARE	\$2,828,618	\$3,684,045	\$855,427
9	BAD DEBTS	\$11,930,618	\$12,037,777	\$107,159
10	TOTAL UNCOMPENSATED CARE	\$14,759,236	\$15,721,822	\$962,586
11	TOTAL OTHER OPERATING REVENUE	\$15,433,709	\$22,653,789	\$7,220,080
12	TOTAL OPERATING EXPENSES	\$318,194,716	\$312,019,235	(\$6,175,481)
<b>IV. DSH UPPER PAYMENT LIMIT CALCULATIONS</b>				
<b>A. CASE MIX ADJUSTED DISCHARGES</b>				
1	NON-GOVERNMENT (INCLUDING SELF PAY / UNINSURED)	4,682.17500	4,504.88480	(177.29020)
2	MEDICARE	9,616.59780	9,383.78520	(232.81260)
3	MEDICAL ASSISTANCE (INCLUDING OTHER MEDICAL ASSISTANCE)	3,047.13930	3,012.09210	(35.04720)
4	MEDICAID	3,017.70480	2,988.89910	(28.80570)
5	OTHER MEDICAL ASSISTANCE	29.43450	23.19300	(6.24150)
6	CHAMPUS / TRICARE	868.12710	838.98710	(29.14000)
7	UNINSURED (INCLUDED IN NON-GOVERNMENT)	79.26030	68.63480	(10.62550)

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REPORT 550 - CALCULATION OF DSH UPPER PAYMENT LIMIT AND  
BASELINE UNDERPAYMENT DATA**

(1)	(2)	(3)	(4)	(5)
LINE	DESCRIPTION	ACTUAL FY 2012	ACTUAL FY 2013	AMOUNT DIFFERENCE
	TOTAL GOVERNMENT CASE MIX ADJUSTED DISCHARGES	13,531.86420	13,234.86440	(296.99980)
	TOTAL CASE MIX ADJUSTED DISCHARGES	18,214.03920	17,739.74920	(474.29000)
<b>B.</b>	<b>OUTPATIENT EQUIVALENT DISCHARGES CALCULATION (REVENUE METHODOLOGY)</b>			
1	NON-GOVERNMENT (INCLUDING SELF PAY / UNINSURED)	10,394.87713	10,487.62734	92.75022
2	MEDICARE	5,401.79715	5,483.73685	81.93969
3	MEDICAL ASSISTANCE (INCLUDING OTHER MEDICAL ASSISTANCE)	4,345.74256	4,543.08778	197.34522
4	MEDICAID	4,278.83194	4,419.10093	140.26899
5	OTHER MEDICAL ASSISTANCE	66.91062	123.98685	57.07623
6	CHAMPUS / TRICARE	1,764.57964	1,918.58944	154.00981
7	UNINSURED (INCLUDED IN NON-GOVERNMENT)	751.14850	660.07489	-91.07361
	TOTAL GOVERNMENT OUTPATIENT EQUIVALENT DISCHARGES	11,512.11935	11,945.41407	433.29472
	TOTAL OUTPATIENT EQUIVALENT DISCHARGES	21,906.99648	22,433.04141	526.04494
<b>C.</b>	<b>INPATIENT PAYMENT PER CASE MIX ADJUSTED DISCHARGE</b>			
1	NON-GOVERNMENT (INCLUDING SELF PAY / UNINSURED)	\$11,076.13	\$11,503.39	\$427.26
2	MEDICARE	\$7,656.22	\$7,606.29	(\$49.93)
3	MEDICAL ASSISTANCE (INCLUDING OTHER MEDICAL ASSISTANCE)	\$5,334.03	\$5,346.63	\$12.60
4	MEDICAID	\$5,338.59	\$5,348.59	\$10.00
5	OTHER MEDICAL ASSISTANCE	\$4,866.74	\$5,093.99	\$227.26
6	CHAMPUS / TRICARE	\$6,347.12	\$5,883.73	(\$463.39)
7	UNINSURED (INCLUDED IN NON-GOVERNMENT)	\$0.00	\$0.00	\$0.00
	TOTAL GOVERNMENT INPATIENT PAYMENT PER CASE MIX ADJUSTED DISCHARGE	\$7,049.32	\$6,982.82	(\$66.49)
	TOTAL INPATIENT PAYMENT PER CASE MIX ADJUSTED DISCHARGE	\$8,084.46	\$8,130.79	\$46.32
<b>D.</b>	<b>OUTPATIENT PAYMENT PER OUTPATIENT EQUIVALENT DISCHARGE</b>			
1	NON-GOVERNMENT (INCLUDING SELF PAY / UNINSURED)	\$10,115.82	\$9,713.47	(\$402.35)
2	MEDICARE	\$6,190.03	\$5,689.59	(\$500.44)
3	MEDICAL ASSISTANCE (INCLUDING OTHER MEDICAL ASSISTANCE)	\$4,408.51	\$4,365.93	(\$42.58)
4	MEDICAID	\$4,414.72	\$4,391.63	(\$23.10)
5	OTHER MEDICAL ASSISTANCE	\$4,011.17	\$3,449.95	(\$561.22)
6	CHAMPUS / TRICARE	\$3,990.61	\$3,240.86	(\$749.75)
7	UNINSURED (INCLUDED IN NON-GOVERNMENT)	\$0.00	\$0.00	\$0.00
	TOTAL GOVERNMENT OUTPATIENT PAYMENT PER OUTPATIENT EQUIVALENT DISCHARGE	\$5,180.39	\$4,792.88	(\$387.52)
	TOTAL OUTPATIENT PAYMENT PER OUTPATIENT EQUIVALENT DISCHARGE	\$7,522.26	\$7,093.29	(\$428.96)
<b>V.</b>	<b>CALCULATED UNDERPAYMENT (UPPER LIMIT METHODOLOGY)</b>			
1	MEDICAID	\$7,596,264	\$5,735,856	(\$1,860,408)
2	OTHER MEDICAL ASSISTANCE	\$227,896	\$335,954	\$108,058
3	UNINSURED (INCLUDED IN NON-GOVERNMENT)	\$0	\$0	\$0
	TOTAL CALCULATED UNDERPAYMENT (UPPER LIMIT METHODOLOGY)	\$7,824,160	\$6,071,810	(\$1,752,350)
<b>VI.</b>	<b>CALCULATED UNDERPAYMENT BEFORE UPPER LIMIT (BASELINE METHODOLOGY)</b>			
1	TOTAL CHARGES	\$691,987,197	\$709,327,864	\$17,340,667
2	TOTAL GOVERNMENT DEDUCTIONS	\$278,600,635	\$302,444,951	\$23,844,316
3	UNCOMPENSATED CARE	\$14,759,236	\$15,721,822	\$962,586
4	TOTAL NON-GOVERNMENT CONTRACTUAL ALLOWANCES	\$79,022,077	\$81,545,288	\$2,523,211
5	EMPLOYEE SELF INSURANCE ALLOWANCE	\$7,564,445	\$6,253,497	(\$1,310,948)
6	TOTAL ADJUSTMENTS	\$379,946,393	\$405,965,558	\$26,019,165
7	TOTAL ACCRUED PAYMENTS	\$312,040,804	\$303,362,306	(\$8,678,498)
8	UCP DSH PAYMENTS (OHCA INPUT)	\$0	\$0	\$0
9	NET REVENUE USED TO DETERMINE DSH FUTURE PAYMENTS	\$312,040,804	\$303,362,306	(\$8,678,498)
10	RATIO OF NET REVENUE TO TOTAL CHARGES	0.4509343603	0.4276757215	(0.0232586388)
11	COST OF UNCOMPENSATED CARE	\$6,655,447	\$6,723,842	\$68,395
12	MEDICAL ASSISTANCE UNDERPAYMENT	\$17,366,477	\$16,807,571	(\$558,906)
13	PLUS OHCA ADJUSTMENT (OHCA INPUT)	\$0	\$0	\$0
14	TOTAL COST OF UNCOMPENSATED CARE AND MEDICAL ASSISTANCE UNDERPAYMENT	\$24,021,924	\$23,531,413	(\$490,511)
<b>VII.</b>	<b>RATIOS</b>			

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BASELINE UNDERPAYMENT DATA**

(1)	(2)	(3)	(4)	(5)
LINE	DESCRIPTION	ACTUAL FY 2012	ACTUAL FY 2013	AMOUNT DIFFERENCE
<b>A. RATIO OF INPATIENT PAYMENTS TO INPATIENT CHARGES</b>				
1	NON-GOVERNMENT (INCLUDING SELF PAY / UNINSURED)	71.28%	73.61%	2.34%
2	MEDICARE	46.99%	44.34%	-2.65%
3	MEDICAL ASSISTANCE (INCLUDING OTHER MEDICAL ASSISTANCE)	33.61%	32.17%	-1.45%
4	MEDICAID	33.65%	32.17%	-1.48%
5	OTHER MEDICAL ASSISTANCE	29.75%	31.80%	2.05%
6	CHAMPUS / TRICARE	43.22%	42.53%	-0.69%
7	UNINSURED (INCLUDED IN NON-GOVERNMENT)	0.00%	0.00%	0.00%
	<b>TOTAL GOVERNMENT RATIO OF INPATIENT PAYMENTS TO INPATIENT CHARGES</b>	<b>43.80%</b>	<b>41.51%</b>	<b>-2.29%</b>
	<b>TOTAL RATIO OF INPATIENT PAYMENTS TO INPATIENT CHARGES</b>	<b>50.68%</b>	<b>49.22%</b>	<b>-1.46%</b>
<b>B. RATIO OF OUTPATIENT PAYMENTS TO OUTPATIENT CHARGES</b>				
1	NON-GOVERNMENT (INCLUDING SELF PAY / UNINSURED)	56.66%	54.53%	-2.13%
2	MEDICARE	26.98%	23.53%	-3.45%
3	MEDICAL ASSISTANCE (INCLUDING OTHER MEDICAL ASSISTANCE)	27.89%	27.07%	-0.82%
4	MEDICAID	27.92%	27.12%	-0.80%
5	OTHER MEDICAL ASSISTANCE	25.82%	25.07%	-0.75%
6	CHAMPUS / TRICARE	30.33%	26.33%	-4.00%
7	UNINSURED (INCLUDED IN NON-GOVERNMENT)	0.00%	0.00%	0.00%
	<b>TOTAL GOVERNMENT RATIO OF OUTPATIENT PAYMENTS TO OUTPATIENT CHARGES</b>	<b>27.63%</b>	<b>24.95%</b>	<b>-2.68%</b>
	<b>TOTAL RATIO OF OUTPATIENT PAYMENTS TO OUTPATIENT CHARGES</b>	<b>41.05%</b>	<b>38.23%</b>	<b>-2.82%</b>
<b>VIII. NET REVENUE, GROSS REVENUE AND UNCOMPENSATED CARE RECONCILIATIONS</b>				
<b>A. RECONCILIATION OF OHCA DEFINED NET REVENUE TO HOSPITAL AUDITED FIN. STATEMENTS</b>				
1	TOTAL ACCRUED PAYMENTS	\$312,040,803	\$303,362,305	(\$8,678,498)
2	PLUS DSH PAYMENTS RECEIVED (GROSS DSH PAYMENTS PLUS UPPER LIMIT ADJ.) (OHCA INPUT)	\$0	\$0	\$0
	<b>OHCA DEFINED NET REVENUE</b>	<b>\$312,040,803</b>	<b>\$303,362,305</b>	<b>(\$8,678,498)</b>
3	PLUS/(MINUS) OTHER ADJUSTMENTS TO OHCA DEFINED NET REVENUE	\$11,602,393	(\$4,432,141)	(\$16,034,534)
4	<b>CALCULATED NET REVENUE</b>	<b>\$342,789,207</b>	<b>\$298,930,164</b>	<b>(\$43,859,043)</b>
5	NET REVENUE FROM HOSPITAL AUDITED FINANCIAL STATEMENTS (FROM ANNUAL REPORTING)	\$323,643,197	\$298,930,165	(\$24,713,032)
6	<b>VARIANCE (MUST BE LESS THAN OR EQUAL TO \$500)</b>	<b>\$19,146,010</b>	<b>(\$1)</b>	<b>(\$19,146,011)</b>
<b>B. RECONCILIATION OF OHCA DEFINED GROSS REVENUE TO HOSPITAL AUDITED FIN. STATEMENTS</b>				
1	OHCA DEFINED GROSS REVENUE	\$691,987,197	\$709,327,864	\$17,340,667
2	PLUS/(MINUS) OTHER ADJUSTMENTS TO OHCA DEFINED GROSS REVENUE	\$0	\$9,026,355	\$9,026,355
	<b>CALCULATED GROSS REVENUE</b>	<b>\$691,987,197</b>	<b>\$718,354,219</b>	<b>\$26,367,022</b>
3	GROSS REVENUE FROM HOSPITAL AUDITED FINANCIAL STATEMENTS (FROM ANNUAL REPORTING)	\$691,987,197	\$718,354,285	\$26,367,088
4	<b>VARIANCE (MUST BE LESS THAN OR EQUAL TO \$500)</b>	<b>\$0</b>	<b>(\$66)</b>	<b>(\$66)</b>
<b>C. RECONCILIATION OF OHCA DEFINED UNCOMP. CARE TO HOSPITAL AUDITED FIN. STATEMENTS</b>				
1	OHCA DEFINED UNCOMPENSATED CARE (CHARITY CARE AND BAD DEBTS)	\$14,759,236	\$15,721,822	\$962,586
2	PLUS OTHER ADJUSTMENTS TO OHCA DEFINED UNCOMPENSATED CARE	\$2,907,353	\$3,531,183	\$623,830
	<b>CALCULATED UNCOMPENSATED CARE (CHARITY CARE AND BAD DEBTS)</b>	<b>\$17,666,589</b>	<b>\$19,253,005</b>	<b>\$1,586,416</b>
3	UNCOMP. CARE FROM HOSPITAL AUDITED FIN. STATEMENTS (FROM ANNUAL REPORTING)	\$17,666,590	\$19,253,005	\$1,586,415
4	<b>VARIANCE (MUST BE LESS THAN OR EQUAL TO \$500)</b>	<b>(\$1)</b>	<b>\$0</b>	<b>\$1</b>



**LAWRENCE AND MEMORIAL HOSPITAL  
 TWELVE MONTHS ACTUAL FILING  
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 REPORT 600 - SUMMARY OF DSH UPPER PAYMENT LIMIT AND  
 BASELINE UNDERPAYMENT DATA: AGREED-UPON PROCEDURES**

(1)	(2)	(3)
<b>LINE</b>	<b>DESCRIPTION</b>	<b>ACTUAL FY 2013</b>
<b>I. ACCRUED CHARGES AND PAYMENTS</b>		
<b>A. INPATIENT ACCRUED CHARGES</b>		
1	NON-GOVERNMENT (INCLUDING SELF PAY / UNINSURED)	\$70,397,042
2	MEDICARE	160,976,571
3	MEDICAL ASSISTANCE (INCLUDING OTHER MEDICAL ASSISTANCE)	50,068,391
4	MEDICAID	49,696,839
5	OTHER MEDICAL ASSISTANCE	371,552
6	CHAMPUS / TRICARE	11,605,898
7	UNINSURED (INCLUDED IN NON-GOVERNMENT)	1,115,273
	<b>TOTAL INPATIENT GOVERNMENT CHARGES</b>	<b>\$222,650,860</b>
	<b>TOTAL INPATIENT CHARGES</b>	<b>\$293,047,902</b>
<b>B. OUTPATIENT ACCRUED CHARGES</b>		
1	NON-GOVERNMENT (INCLUDING SELF PAY / UNINSURED)	\$186,816,281
2	MEDICARE	132,585,334
3	MEDICAL ASSISTANCE (INCLUDING OTHER MEDICAL ASSISTANCE)	73,265,459
4	MEDICAID	71,559,253
5	OTHER MEDICAL ASSISTANCE	1,706,206
6	CHAMPUS / TRICARE	23,612,888
7	UNINSURED (INCLUDED IN NON-GOVERNMENT)	10,987,518
	<b>TOTAL OUTPATIENT GOVERNMENT CHARGES</b>	<b>\$229,463,681</b>
	<b>TOTAL OUTPATIENT CHARGES</b>	<b>\$416,279,962</b>
<b>C. TOTAL ACCRUED CHARGES</b>		
1	TOTAL NON-GOVERNMENT ACCRUED CHARGES (INCLUDING SELF PAY / UNINSURED)	\$257,213,323
2	TOTAL GOVERNMENT ACCRUED CHARGES	452,114,541
	<b>TOTAL ACCRUED CHARGES</b>	<b>\$709,327,864</b>
<b>D. INPATIENT ACCRUED PAYMENTS</b>		
1	NON-GOVERNMENT (INCLUDING SELF PAY / UNINSURED)	\$51,821,467
2	MEDICARE	71,375,778
3	MEDICAL ASSISTANCE (INCLUDING OTHER MEDICAL ASSISTANCE)	16,104,536
4	MEDICAID	15,986,391
5	OTHER MEDICAL ASSISTANCE	118,145
6	CHAMPUS / TRICARE	4,936,371
7	UNINSURED (INCLUDED IN NON-GOVERNMENT)	0
	<b>TOTAL INPATIENT GOVERNMENT PAYMENTS</b>	<b>\$92,416,685</b>
	<b>TOTAL INPATIENT PAYMENTS</b>	<b>\$144,238,152</b>
<b>E. OUTPATIENT ACCRUED PAYMENTS</b>		
1	NON-GOVERNMENT (INCLUDING SELF PAY / UNINSURED)	\$101,871,248
2	MEDICARE	31,200,240
3	MEDICAL ASSISTANCE (INCLUDING OTHER MEDICAL ASSISTANCE)	19,834,786
4	MEDICAID	19,407,037
5	OTHER MEDICAL ASSISTANCE	427,749
6	CHAMPUS / TRICARE	6,217,879
7	UNINSURED (INCLUDED IN NON-GOVERNMENT)	0
	<b>TOTAL OUTPATIENT GOVERNMENT PAYMENTS</b>	<b>\$57,252,905</b>
	<b>TOTAL OUTPATIENT PAYMENTS</b>	<b>\$159,124,153</b>
<b>F. TOTAL ACCRUED PAYMENTS</b>		
1	TOTAL NON-GOVERNMENT ACCRUED PAYMENTS (INCLUDING SELF PAY / UNINSURED)	\$153,692,715
2	TOTAL GOVERNMENT ACCRUED PAYMENTS	149,669,590
	<b>TOTAL ACCRUED PAYMENTS</b>	<b>\$303,362,305</b>
<b>II. ACCRUED DISCHARGES, CASE MIX INDEX AND OTHER REQUIRED DATA</b>		
<b>A. ACCRUED DISCHARGES</b>		

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<b>REPORT 600 - SUMMARY OF DSH UPPER PAYMENT LIMIT AND</b>		
<b>BASELINE UNDERPAYMENT DATA: AGREED-UPON PROCEDURES</b>		
(1)	(2)	(3)
<b>LINE</b>	<b>DESCRIPTION</b>	<b>ACTUAL FY 2013</b>
1	NON-GOVERNMENT (INCLUDING SELF PAY / UNINSURED)	3,952
2	MEDICARE	6,658
3	MEDICAL ASSISTANCE (INCLUDING OTHER MEDICAL ASSISTANCE)	3,096
4	MEDICAID	3,069
5	OTHER MEDICAL ASSISTANCE	27
6	CHAMPUS / TRICARE	943
7	UNINSURED (INCLUDED IN NON-GOVERNMENT)	67
	<b>TOTAL GOVERNMENT DISCHARGES</b>	<b>10,697</b>
	<b>TOTAL DISCHARGES</b>	<b>14,649</b>
<b>B. CASE MIX INDEX</b>		
1	NON-GOVERNMENT (INCLUDING SELF PAY / UNINSURED)	1.13990
2	MEDICARE	1.40940
3	MEDICAL ASSISTANCE (INCLUDING OTHER MEDICAL ASSISTANCE)	0.97290
4	MEDICAID	0.97390
5	OTHER MEDICAL ASSISTANCE	0.85900
6	CHAMPUS / TRICARE	0.88970
7	UNINSURED (INCLUDED IN NON-GOVERNMENT)	1.02440
	<b>TOTAL GOVERNMENT CASE MIX INDEX</b>	<b>1.23725</b>
	<b>TOTAL CASE MIX INDEX</b>	<b>1.21099</b>
<b>C. OTHER REQUIRED DATA</b>		
1	TOTAL CHARGES ASSOCIATED WITH NON-GOVERNMENT CONTRACTUAL ALLOWANCES	\$231,817,118
2	ACCRUED PAYMENTS ASSOCIATED WITH NON-GOVERNMENT CONTRACTUAL ALLOWANCES (PRIOR TO ANY REDUCTION FOR UNCOMPENSATED CARE)	\$150,271,830
3	TOTAL NON-GOVERNMENT CONTRACTUAL ALLOWANCES	\$81,545,288
4	TOTAL ACTUAL DISCOUNT PERCENTAGE	35.18%
5	EMPLOYEE SELF INSURANCE GROSS REVENUE	\$13,293,414
6	EMPLOYEE SELF INSURANCE ALLOWANCE	\$6,253,497
7	UCP DSH PAYMENTS (GROSS DSH PAYMENTS PLUS UPPER LIMIT ADJUSTMENT - OHCA INPUT)	\$0
8	CHARITY CARE	\$3,684,045
9	BAD DEBTS	\$12,037,777
10	TOTAL UNCOMPENSATED CARE	\$15,721,822
11	TOTAL OTHER OPERATING REVENUE	\$22,653,789
12	TOTAL OPERATING EXPENSES	\$312,019,235
<b>III. NET REVENUE, GROSS REVENUE AND UNCOMPENSATED CARE RECONCILIATIONS</b>		
<b>A. RECONCILIATION OF OHCA DEFINED NET REVENUE TO HOSPITAL AUDITED FIN. STATEMENTS</b>		
1	TOTAL ACCRUED PAYMENTS	\$303,362,305
2	PLUS DSH PAYMENTS RECEIVED (GROSS DSH PAYMENTS PLUS UPPER LIMIT ADJ.) (OHCA INPUT)	\$0
	<b>OHCA DEFINED NET REVENUE</b>	<b>\$303,362,305</b>
3	PLUS/(MINUS) OTHER ADJUSTMENTS TO OHCA DEFINED NET REVENUE	(\$4,432,141)
	<b>CALCULATED NET REVENUE</b>	<b>\$298,930,164</b>
4	NET REVENUE FROM HOSPITAL AUDITED FINANCIAL STATEMENTS (FROM ANNUAL REPORTING)	\$298,930,165
	<b>VARIANCE (MUST BE LESS THAN OR EQUAL TO \$500)</b>	<b>(\$1)</b>
<b>B. RECONCILIATION OF OHCA DEFINED GROSS REVENUE TO HOSPITAL AUDITED FIN. STATEMENTS</b>		
1	OHCA DEFINED GROSS REVENUE	\$709,327,864
2	PLUS/(MINUS) OTHER ADJUSTMENTS TO OHCA DEFINED GROSS REVENUE	\$9,026,355

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<b>BASELINE UNDERPAYMENT DATA: AGREED-UPON PROCEDURES</b>		
<b>(1)</b>	<b>(2)</b>	<b>(3)</b>
<b>LINE</b>	<b>DESCRIPTION</b>	<b>ACTUAL FY 2013</b>
	<b>CALCULATED GROSS REVENUE</b>	<b>\$718,354,219</b>
3	GROSS REVENUE FROM HOSPITAL AUDITED FINANCIAL STATEMENTS <b>(FROM ANNUAL REPORTING)</b>	\$718,354,285
	<b>VARIANCE (MUST BE LESS THAN OR EQUAL TO \$500)</b>	<b>(\$66)</b>
<b>C. RECONCILIATION OF OHCA DEFINED UNCOMP. CARE TO HOSPITAL AUDITED FIN. STATEMENTS</b>		
1	OHCA DEFINED UNCOMPENSATED CARE <b>(CHARITY CARE AND BAD DEBTS)</b>	\$15,721,822
2	PLUS/(MINUS) OTHER ADJUSTMENTS TO OHCA DEFINED UNCOMPENSATED CARE	\$3,531,183
	<b>CALCULATED UNCOMPENSATED CARE (CHARITY CARE AND BAD DEBTS)</b>	<b>\$19,253,005</b>
3	UNCOMPENSATED CARE FROM HOSPITAL AUDITED FIN. STATEMENTS <b>(FROM ANNUAL REPORTING)</b>	\$19,253,005
	<b>VARIANCE (MUST BE LESS THAN OR EQUAL TO \$500)</b>	<b>\$0</b>

**LAWRENCE AND MEMORIAL HOSPITAL**  
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**FISCAL YEAR 2013**  
**REPORT 650 - HOSPITAL UNCOMPENSATED CARE**

(1)	(2)	(3)	(4)	(5)	(6)
<b>LINE</b>	<b>DESCRIPTION</b>	<b>ACTUAL FY 2012</b>	<b>ACTUAL FY 2013</b>	<b>AMOUNT DIFFERENCE</b>	<b>% DIFFERENCE</b>
<b>A. <u>Hospital Charity Care (from HRS Report 500)</u></b>					
1	Number of Applicants	1,714	1,665	(49)	-3%
2	Number of Approved Applicants	1,364	1,258	(106)	-8%
3	<b>Total Charges (A)</b>	<b>\$2,828,618</b>	<b>\$3,684,045</b>	<b>\$855,427</b>	<b>30%</b>
4	<b>Average Charges</b>	<b>\$2,074</b>	<b>\$2,928</b>	<b>\$855</b>	<b>41%</b>
5	Ratio of Cost to Charges (RCC)	0.461466	0.449795	(0.011671)	-3%
6	<b>Total Cost</b>	<b>\$1,305,311</b>	<b>\$1,657,065</b>	<b>\$351,754</b>	<b>27%</b>
7	<b>Average Cost</b>	<b>\$957</b>	<b>\$1,317</b>	<b>\$360</b>	<b>38%</b>
8	Charity Care - Inpatient Charges	\$356,641	\$614,852	\$258,211	72%
9	Charity Care - Outpatient Charges (Excludes ED Charges)	1,486,688	2,262,586	775,898	52%
10	Charity Care - Emergency Department Charges	985,289	806,607	(178,682)	-18%
11	<b>Total Charges (A)</b>	<b>\$2,828,618</b>	<b>\$3,684,045</b>	<b>\$855,427</b>	<b>30%</b>
12	Charity Care - Number of Patient Days	93	114	21	23%
13	Charity Care - Number of Discharges	31	34	3	10%
14	Charity Care - Number of Outpatient ED Visits	857	741	(116)	-14%
15	Charity Care - Number of Outpatient Visits (Excludes ED Visits)	1,479	1,552	73	5%
<b>B. <u>Hospital Bad Debts (from HRS Report 500)</u></b>					
1	Bad Debts - Inpatient Services	\$2,955,474	\$2,841,664	(\$113,810)	-4%
2	Bad Debts - Outpatient Services (Excludes ED Bad Debts)	3,365,362	3,342,959	(22,403)	-1%
3	Bad Debts - Emergency Department	5,609,782	5,853,154	243,372	4%
4	<b>Total Bad Debts (A)</b>	<b>\$11,930,618</b>	<b>\$12,037,777</b>	<b>\$107,159</b>	<b>1%</b>
<b>C. <u>Hospital Uncompensated Care (from HRS Report 500)</u></b>					
1	Charity Care (A)	\$2,828,618	\$3,684,045	\$855,427	30%
2	Bad Debts (A)	11,930,618	12,037,777	107,159	1%
3	<b>Total Uncompensated Care (A)</b>	<b>\$14,759,236</b>	<b>\$15,721,822</b>	<b>\$962,586</b>	<b>7%</b>
4	Uncompensated Care - Inpatient Services	\$3,312,115	\$3,456,516	\$144,401	4%
5	Uncompensated Care - Outpatient Services (Excludes ED Unc. Care)	4,852,050	5,605,545	753,495	16%
6	Uncompensated Care - Emergency Department	6,595,071	6,659,761	64,690	1%
7	<b>Total Uncompensated Care (A)</b>	<b>\$14,759,236</b>	<b>\$15,721,822</b>	<b>\$962,586</b>	<b>7%</b>
<b>(A) The amount must agree with the amount listed on Hospital Reporting System - Report 500.</b>					

LAWRENCE AND MEMORIAL HOSPITAL TWELVE MONTHS ACTUAL FILING FISCAL YEAR 2013 REPORT 685 - HOSPITAL NON-GOVERNMENT GROSS REVENUE, CONTRACTUAL ALLOWANCES, ACCRUED PAYMENTS AND DISCOUNT PERCENTAGE					
(1)	(2)	(3) FY 2012	(4) FY 2013	(5)	(6)
<u>LINE</u>	<u>DESCRIPTION</u>	<u>ACTUAL TOTAL NON-GOVERNMENT</u>	<u>ACTUAL TOTAL NON-GOVERNMENT</u>	<u>AMOUNT DIFFERENCE</u>	<u>% DIFFERENCE</u>
<b><u>COMMERCIAL - ALL PAYERS</u></b>					
1	Total Gross Revenue	\$232,465,068	\$231,817,118	(\$647,950)	0%
2	Total Contractual Allowances	\$79,022,077	\$81,545,288	\$2,523,211	3%
	<b>Total Accrued Payments (A)</b>	<b>\$153,442,991</b>	<b>\$150,271,830</b>	<b>(\$3,171,161)</b>	<b>-2%</b>
	<b>Total Discount Percentage</b>	<b>33.99%</b>	<b>35.18%</b>	<b>1.18%</b>	<b>3%</b>
<b>(A) Accrued Payments associated with Non-Government Contractual Allowances must exclude any reduction for Uncompensated Care.</b>					

LAWRENCE AND MEMORIAL HOSPITAL				
TWELVE MONTHS ACTUAL FILING				
FISCAL YEAR 2013				
REPORT 700 - STATISTICAL ANALYSIS OF HOSPITAL REVENUE AND EXPENSE				
(1)	(2)	(3)	(4)	(5)
LINE	DESCRIPTION	ACTUAL FY 2011	ACTUAL FY 2012	ACTUAL FY 2013
<b>A.</b>	<b><u>Gross and Net Revenue</u></b>			
1	Inpatient Gross Revenue	\$289,281,822	\$290,545,603	\$293,047,902
2	Outpatient Gross Revenue	\$371,879,098	\$401,441,594	\$416,279,962
3	Total Gross Patient Revenue	\$661,160,920	\$691,987,197	\$709,327,864
4	Net Patient Revenue	\$318,813,210	\$323,643,197	\$298,930,165
<b>B.</b>	<b><u>Total Operating Expenses</u></b>			
1	Total Operating Expense	\$312,331,109	\$318,194,716	\$312,019,235
<b>C.</b>	<b><u>Utilization Statistics</u></b>			
1	Patient Days	74,082	70,558	67,153
2	Discharges	15,328	14,932	14,649
3	Average Length of Stay	4.8	4.7	4.6
4	Equivalent (Adjusted) Patient Days (EPD)	169,316	168,047	162,545
0	Equivalent (Adjusted) Discharges (ED)	35,033	35,563	35,458
<b>D.</b>	<b><u>Case Mix Statistics</u></b>			
1	Case Mix Index	1.21280	1.21980	1.21099
2	Case Mix Adjusted Patient Days (CMAPD)	89,847	86,067	81,321
3	Case Mix Adjusted Discharges (CMAD)	18,590	18,214	17,740
4	Case Mix Adjusted Equivalent Patient Days (CMAEPD)	205,347	204,983	196,840
5	Case Mix Adjusted Equivalent Discharges (CMAED)	42,488	43,380	42,939
<b>E.</b>	<b><u>Gross Revenue Per Statistic</u></b>			
1	Total Gross Revenue per Patient Day	\$8,925	\$9,807	\$10,563
2	Total Gross Revenue per Discharge	\$43,134	\$46,343	\$48,422
3	Total Gross Revenue per EPD	\$3,905	\$4,118	\$4,364
4	Total Gross Revenue per ED	\$18,873	\$19,458	\$20,005
5	Total Gross Revenue per CMAEPD	\$3,220	\$3,376	\$3,604
6	Total Gross Revenue per CMAED	\$15,561	\$15,952	\$16,519
7	Inpatient Gross Revenue per EPD	\$1,709	\$1,729	\$1,803
8	Inpatient Gross Revenue per ED	\$8,258	\$8,170	\$8,265

<b>LAWRENCE AND MEMORIAL HOSPITAL</b>				
<b>TWELVE MONTHS ACTUAL FILING</b>				
<b>FISCAL YEAR 2013</b>				
<b>REPORT 700 - STATISTICAL ANALYSIS OF HOSPITAL REVENUE AND EXPENSE</b>				
<b>(1)</b>	<b>(2)</b>	<b>(3)</b>	<b>(4)</b>	<b>(5)</b>
<b>LINE</b>	<b>DESCRIPTION</b>	<b>ACTUAL FY 2011</b>	<b>ACTUAL FY 2012</b>	<b>ACTUAL FY 2013</b>
<b>F.</b>	<b><u>Net Revenue Per Statistic</u></b>			
1	Net Patient Revenue per Patient Day	\$4,304	\$4,587	\$4,451
2	Net Patient Revenue per Discharge	\$20,799	\$21,674	\$20,406
3	Net Patient Revenue per EPD	\$1,883	\$1,926	\$1,839
4	Net Patient Revenue per ED	\$9,100	\$9,100	\$8,431
5	Net Patient Revenue per CMAEPD	\$1,553	\$1,579	\$1,519
6	Net Patient Revenue per CMAED	\$7,504	\$7,461	\$6,962
<b>G.</b>	<b><u>Operating Expense Per Statistic</u></b>			
1	Total Operating Expense per Patient Day	\$4,216	\$4,510	\$4,646
2	Total Operating Expense per Discharge	\$20,377	\$21,310	\$21,300
3	Total Operating Expense per EPD	\$1,845	\$1,893	\$1,920
4	Total Operating Expense per ED	\$8,915	\$8,947	\$8,800
5	Total Operating Expense per CMAEPD	\$1,521	\$1,552	\$1,585
6	Total Operating Expense per CMAED	\$7,351	\$7,335	\$7,267
<b>H.</b>	<b><u>Nursing Salary and Fringe Benefits Expense</u></b>			
1	Nursing Salary Expense	\$48,372,889	\$43,204,569	\$43,409,289
2	Nursing Fringe Benefits Expense	\$14,297,260	\$12,428,142	\$13,009,754
<b>3</b>	<b>Total Nursing Salary and Fringe Benefits Expense</b>	<b>\$62,670,149</b>	<b>\$55,632,711</b>	<b>\$56,419,043</b>
<b>I.</b>	<b><u>Physician Salary and Fringe Expense</u></b>			
1	Physician Salary Expense	\$2,740,700	\$799,526	\$376,629
2	Physician Fringe Benefits Expense	\$810,051	\$229,988	\$112,876
<b>3</b>	<b>Total Physician Salary and Fringe Benefits Expense</b>	<b>\$3,550,751</b>	<b>\$1,029,514</b>	<b>\$489,505</b>
<b>J.</b>	<b><u>Non-Nursing, Non-Physician Salary and Fringe Benefits Expense</u></b>			
1	Non-Nursing, Non-Physician Salary Expense	\$90,052,061	\$101,709,933	\$100,758,446
2	Non-Nursing, Non-Physician Fringe Benefits Expense	\$26,616,102	\$29,257,357	\$30,197,282
<b>3</b>	<b>Total Non-Nurs., Non-Phys. Salary and Fringe Ben. Expense</b>	<b>\$116,668,163</b>	<b>\$130,967,290</b>	<b>\$130,955,728</b>

LAWRENCE AND MEMORIAL HOSPITAL				
TWELVE MONTHS ACTUAL FILING				
FISCAL YEAR 2013				
REPORT 700 - STATISTICAL ANALYSIS OF HOSPITAL REVENUE AND EXPENSE				
(1)	(2)	(3)	(4)	(5)
LINE	DESCRIPTION	ACTUAL FY 2011	ACTUAL FY 2012	ACTUAL FY 2013
<b>K.</b>	<b>Total Salary and Fringe Benefits Expense</b>			
1	Total Salary Expense	\$141,165,650	\$145,714,028	\$144,544,364
2	Total Fringe Benefits Expense	\$41,723,413	\$41,915,487	\$43,319,912
<b>3</b>	<b>Total Salary and Fringe Benefits Expense</b>	<b>\$182,889,063</b>	<b>\$187,629,515</b>	<b>\$187,864,276</b>
<b>L.</b>	<b>Total Full Time Equivalent Employees (FTEs)</b>			
1	Total Nursing FTEs	519.2	460.5	452.3
2	Total Physician FTEs	9.4	2.3	1.7
3	Total Non-Nursing, Non-Physician FTEs	1410.5	1492.0	1467.0
<b>4</b>	<b>Total Full Time Equivalent Employees (FTEs)</b>	<b>1,939.1</b>	<b>1,954.8</b>	<b>1,921.0</b>
<b>M.</b>	<b>Nursing Salaries and Fringe Benefits Expense per FTE</b>			
1	Nursing Salary Expense per FTE	\$93,168	\$93,821	\$95,975
2	Nursing Fringe Benefits Expense per FTE	\$27,537	\$26,988	\$28,764
<b>3</b>	<b>Total Nursing Salary and Fringe Benefits Expense per FTE</b>	<b>\$120,705</b>	<b>\$120,809</b>	<b>\$124,738</b>
<b>N.</b>	<b>Physician Salary and Fringe Expense per FTE</b>			
1	Physician Salary Expense per FTE	\$291,564	\$347,620	\$221,546
2	Physician Fringe Benefits Expense per FTE	\$86,176	\$99,995	\$66,398
<b>3</b>	<b>Total Physician Salary and Fringe Benefits Expense per FTE</b>	<b>\$377,739</b>	<b>\$447,615</b>	<b>\$287,944</b>
<b>O.</b>	<b>Non-Nursing, Non-Physician Salaries and Fringe Benefits Expense per FTE</b>			
1	Non-Nursing, Non-Physician Salary Expense per FTE	\$63,844	\$68,170	\$68,683
2	Non-Nursing, Non-Physician Fringe Benefits Expense per FTE	\$18,870	\$19,609	\$20,584
<b>3</b>	<b>Total Non-Nurs., Non-Phys. Sal. and Fringe Ben. Exp. per FTE</b>	<b>\$82,714</b>	<b>\$87,780</b>	<b>\$89,268</b>
<b>P.</b>	<b>Total Salary and Fringe Benefits Expense per FTE</b>			
1	Total Salary Expense per FTE	\$72,800	\$74,542	\$75,244
2	Total Fringe Benefits Expense per FTE	\$21,517	\$21,442	\$22,551
<b>3</b>	<b>Total Salary and Fringe Benefits Expense per FTE</b>	<b>\$94,316</b>	<b>\$95,984</b>	<b>\$97,795</b>
<b>Q.</b>	<b>Total Salary and Fringe Ben. Expense per Statistic</b>			



<b>LAWRENCE AND MEMORIAL HOSPITAL</b>				
<b>TWELVE MONTHS ACTUAL FILING</b>				
<b>FISCAL YEAR 2013</b>				
<b>REPORT 700 - STATISTICAL ANALYSIS OF HOSPITAL REVENUE AND EXPENSE</b>				
<b>(1)</b>	<b>(2)</b>	<b>(3)</b>	<b>(4)</b>	<b>(5)</b>
<b>LINE</b>	<b>DESCRIPTION</b>	<b>ACTUAL FY 2011</b>	<b>ACTUAL FY 2012</b>	<b>ACTUAL FY 2013</b>
1	Total Salary and Fringe Benefits Expense per Patient Day	\$2,469	\$2,659	\$2,798
2	Total Salary and Fringe Benefits Expense per Discharge	\$11,932	\$12,566	\$12,824
3	Total Salary and Fringe Benefits Expense per EPD	\$1,080	\$1,117	\$1,156
4	Total Salary and Fringe Benefits Expense per ED	\$5,221	\$5,276	\$5,298
5	Total Salary and Fringe Benefits Expense per CMAEPD	\$891	\$915	\$954
6	Total Salary and Fringe Benefits Expense per CMAED	\$4,305	\$4,325	\$4,375