| SAINT VINCENT'S MEDIC  TWELVE MONTHS ACT  FISCAL YEAR  REPORT 100 - HOSPITAL BALANCE  (2)  DESCRIPTION  SSETS  current Assets:  cash and Cash Equivalents  counts Receivable (Less: Allowance for Doubtful Accounts)  current Assets Whose Use is Limited for Current Liabilities  cue From Affiliates  cue From Third Party Payers  ventories of Supplies  repaid Expenses  ther Current Assets  otal Current Assets  | UAL FILING<br>2011  | \$6,480,000<br>\$97,000<br>\$46,049,000<br>\$15,022,000<br>\$0<br>\$2,851,000<br>\$2,413,000<br>\$2,882,000  | (5) AMOUNT DIFFERENCE  \$466,000 (\$14,959,000) \$1,772,000 \$0 \$3,965,000 \$0 (\$998,000) (\$324,000)  | (6)<br>%<br>DIFFERENCE<br>8%<br>-99%<br>4%<br>0%<br>36%<br>0%<br>-26%   |
|--|---|--|--|---|
| REPORT 100 - HOSPITAL BALANCE  (2)  DESCRIPTION  SSETS  current Assets: cash and Cash Equivalents counts Receivable (Less: Allowance for Doubtful Accounts) current Assets Whose Use is Limited for Current Liabilities cue From Affiliates cue From Third Party Payers counts of Supplies cue Expenses cue Expe | \$6,014,000<br>\$15,056,000<br>\$11,057,000<br>\$2,737,000<br>\$1,144,000   | \$6,480,000<br>\$97,000<br>\$46,049,000<br>\$0<br>\$15,022,000<br>\$0<br>\$2,851,000<br>\$2,413,000  | \$466,000<br>(\$14,959,000)<br>\$1,772,000<br>\$0<br>\$3,965,000<br>\$0<br>(\$998,000)   | %<br>DIFFERENCE<br>8%<br>-99%<br>4%<br>0%<br>36%<br>0%  |
| REPORT 100 - HOSPITAL BALANCE  (2)  DESCRIPTION  SSETS  Aurrent Assets:  ash and Cash Equivalents  nort Term Investments  Coounts Receivable (Less: Allowance for Doubtful Accounts)  current Assets Whose Use is Limited for Current Liabilities  aue From Affiliates  aue From Third Party Payers  ventories of Supplies  repaid Expenses  ther Current Assets  otal Current Assets  | \$6,014,000<br>\$15,056,000<br>\$11,057,000<br>\$0<br>\$3,849,000<br>\$1,144,000  | \$6,480,000<br>\$97,000<br>\$46,049,000<br>\$0<br>\$15,022,000<br>\$0<br>\$2,851,000<br>\$2,413,000  | \$466,000<br>(\$14,959,000)<br>\$1,772,000<br>\$0<br>\$3,965,000<br>\$0<br>(\$998,000)   | %<br>DIFFERENCE<br>8%<br>-99%<br>4%<br>0%<br>36%<br>0%  |
| DESCRIPTION  SSETS  Lurrent Assets:  Cash and Cash Equivalents  Counts Receivable (Less: Allowance for Doubtful Accounts)  Current Assets Whose Use is Limited for Current Liabilities  Current From Affiliates  Current From Third Party Payers  Current Expenses  Charles Current Assets  Counter Current Assets  Counter Current Assets   | \$6,014,000<br>\$15,056,000<br>\$144,277,000<br>\$0<br>\$11,057,000<br>\$0<br>\$3,849,000<br>\$2,737,000<br>\$1,144,000 | \$6,480,000<br>\$97,000<br>\$46,049,000<br>\$0<br>\$15,022,000<br>\$0<br>\$2,851,000<br>\$2,413,000  | \$466,000<br>(\$14,959,000)<br>\$1,772,000<br>\$0<br>\$3,965,000<br>\$0<br>(\$998,000)   | %<br>DIFFERENCE<br>8%<br>-99%<br>4%<br>0%<br>36%<br>0%  |
| DESCRIPTION  SSETS  current Assets: cash and Cash Equivalents counts Receivable (Less: Allowance for Doubtful Accounts) current Assets Whose Use is Limited for Current Liabilities cue From Affiliates cue From Third Party Payers counts of Supplies cepaid Expenses cher Current Assets  cotal Current Assets   | \$6,014,000<br>\$15,056,000<br>\$144,277,000<br>\$0<br>\$11,057,000<br>\$0<br>\$3,849,000<br>\$2,737,000<br>\$1,144,000 | \$6,480,000<br>\$97,000<br>\$46,049,000<br>\$0<br>\$15,022,000<br>\$0<br>\$2,851,000<br>\$2,413,000  | \$466,000<br>(\$14,959,000)<br>\$1,772,000<br>\$0<br>\$3,965,000<br>\$0<br>(\$998,000)   | %<br>DIFFERENCE<br>8%<br>-99%<br>4%<br>0%<br>36%<br>0%  |
| Assets:  Cash and Cash Equivalents  Counts Receivable (Less: Allowance for Doubtful Accounts)  Current Assets Whose Use is Limited for Current Liabilities  Cue From Affiliates  Cue From Third Party Payers  Counts of Supplies  Counts Receivable (Less: Allowance for Doubtful Accounts)  Current Assets Whose Use is Limited for Current Liabilities  Cue From Third Party Payers  Cue From Third Party Payers  Counts Receivable (Less: Allowance for Doubtful Accounts)  Current Assets  Counts Receivable (Less: Allowance for Doubtful Accounts)  Current Assets  Current Assets   | \$6,014,000<br>\$15,056,000<br>\$44,277,000<br>\$0<br>\$11,057,000<br>\$0<br>\$3,849,000<br>\$2,737,000<br>\$1,144,000  | \$6,480,000<br>\$97,000<br>\$46,049,000<br>\$0<br>\$15,022,000<br>\$0<br>\$2,851,000<br>\$2,413,000  | \$466,000<br>(\$14,959,000)<br>\$1,772,000<br>\$0<br>\$3,965,000<br>\$0<br>(\$998,000)   | 8% -99% 4% 0% 36% 0%  |
| counts Receivable (Less: Allowance for Doubtful Accounts) current Assets Whose Use is Limited for Current Liabilities cue From Affiliates cue From Third Party Payers cuentories of Supplies cepaid Expenses cher Current Assets cotal Current Assets  | \$15,056,000<br>\$44,277,000<br>\$0<br>\$11,057,000<br>\$0<br>\$3,849,000<br>\$2,737,000<br>\$1,144,000                 | \$97,000<br>\$46,049,000<br>\$0<br>\$15,022,000<br>\$0<br>\$2,851,000<br>\$2,413,000   | (\$14,959,000)<br>\$1,772,000<br>\$0<br>\$3,965,000<br>\$0<br>(\$998,000)  | -99%<br>4%<br>0%<br>36%<br>0%   |
| counts Receivable (Less: Allowance for Doubtful Accounts) current Assets Whose Use is Limited for Current Liabilities cue From Affiliates cue From Third Party Payers cuentories of Supplies cepaid Expenses cher Current Assets cotal Current Assets  | \$15,056,000<br>\$44,277,000<br>\$0<br>\$11,057,000<br>\$0<br>\$3,849,000<br>\$2,737,000<br>\$1,144,000                 | \$97,000<br>\$46,049,000<br>\$0<br>\$15,022,000<br>\$0<br>\$2,851,000<br>\$2,413,000   | (\$14,959,000)<br>\$1,772,000<br>\$0<br>\$3,965,000<br>\$0<br>(\$998,000)  | -99%<br>4%<br>0%<br>36%<br>0%   |
| ash and Cash Equivalents nort Term Investments counts Receivable (Less: Allowance for Doubtful Accounts) urrent Assets Whose Use is Limited for Current Liabilities ue From Affiliates ue From Third Party Payers ventories of Supplies repaid Expenses ther Current Assets otal Current Assets  | \$15,056,000<br>\$44,277,000<br>\$0<br>\$11,057,000<br>\$0<br>\$3,849,000<br>\$2,737,000<br>\$1,144,000                 | \$97,000<br>\$46,049,000<br>\$0<br>\$15,022,000<br>\$0<br>\$2,851,000<br>\$2,413,000   | (\$14,959,000)<br>\$1,772,000<br>\$0<br>\$3,965,000<br>\$0<br>(\$998,000)  | -99%<br>4%<br>0%<br>36%<br>0%   |
| counts Receivable (Less: Allowance for Doubtful Accounts) current Assets Whose Use is Limited for Current Liabilities cue From Affiliates cue From Third Party Payers cuentories of Supplies cepaid Expenses cher Current Assets cotal Current Assets  | \$15,056,000<br>\$44,277,000<br>\$0<br>\$11,057,000<br>\$0<br>\$3,849,000<br>\$2,737,000<br>\$1,144,000                 | \$97,000<br>\$46,049,000<br>\$0<br>\$15,022,000<br>\$0<br>\$2,851,000<br>\$2,413,000   | (\$14,959,000)<br>\$1,772,000<br>\$0<br>\$3,965,000<br>\$0<br>(\$998,000)  | -99%<br>4%<br>0%<br>36%<br>0%   |
| counts Receivable (Less: Allowance for Doubtful Accounts) current Assets Whose Use is Limited for Current Liabilities cue From Affiliates cue From Third Party Payers eventories of Supplies repaid Expenses ther Current Assets cotal Current Assets  | \$44,277,000<br>\$0<br>\$11,057,000<br>\$0<br>\$3,849,000<br>\$2,737,000<br>\$1,144,000                                 | \$46,049,000<br>\$0<br>\$15,022,000<br>\$0<br>\$2,851,000<br>\$2,413,000   | \$1,772,000<br>\$0<br>\$3,965,000<br>\$0<br>(\$998,000)  | 4%<br>0%<br>36%<br>0%   |
| urrent Assets Whose Use is Limited for Current Liabilities ue From Affiliates ue From Third Party Payers ventories of Supplies repaid Expenses ther Current Assets otal Current Assets   | \$0<br>\$11,057,000<br>\$0<br>\$3,849,000<br>\$2,737,000<br>\$1,144,000   | \$0<br>\$15,022,000<br>\$0<br>\$2,851,000<br>\$2,413,000   | \$0<br>\$3,965,000<br>\$0<br>(\$998,000)   | 0%<br>36%<br>0%   |
| ue From Affiliates  ue From Third Party Payers  ventories of Supplies  repaid Expenses  ther Current Assets  otal Current Assets   | \$11,057,000<br>\$0<br>\$3,849,000<br>\$2,737,000<br>\$1,144,000  | \$15,022,000<br>\$0<br>\$2,851,000<br>\$2,413,000  | \$3,965,000<br>\$0<br>(\$998,000)  | 36%<br>0%   |
| ventories of Supplies repaid Expenses ther Current Assets  | \$0<br>\$3,849,000<br>\$2,737,000<br>\$1,144,000  | \$0<br>\$2,851,000<br>\$2,413,000  | \$0<br>(\$998,000)   | 0%  |
| ventories of Supplies repaid Expenses ther Current Assets otal Current Assets  | \$3,849,000<br>\$2,737,000<br>\$1,144,000   | \$2,851,000<br>\$2,413,000   | (\$998,000)  |   |
| repaid Expenses ther Current Assets otal Current Assets  | \$2,737,000<br>\$1,144,000  | \$2,413,000  | ,,,,,,   | -26%  |
| ther Current Assets  | \$1,144,000   |  | (\$324,000)  | _0 /0   |
| otal Current Assets  |   | \$2.882.000  |  | -12%  |
|  | \$84 134 000  | <del>+</del> -,,   | \$1,738,000  | 152%  |
|  | ψ04,134,000   | \$75,794,000   | (\$8,340,000)  | -10%  |
| oncurrent Assets Whose Use is Limited:   |   |  |  |   |
| eld by Trustee   | \$0   | \$0  | \$0  | 0%  |
| pard Designated for Capital Acquisition  | \$0   | \$0  | \$0  | 0%  |
| unds Held in Escrow  | \$0   | \$0  | \$0  | 0%  |
| ther Noncurrent Assets Whose Use is Limited  | \$192,369,000   | \$184,312,000  | (\$8,057,000)  | -4%   |
| otal Noncurrent Assets Whose Use is Limited:   | \$192,369,000   | \$184,312,000  | (\$8,057,000)  | -4%   |
| terest in Net Assets of Foundation   | \$23,218,000  | \$18,259,000   | (\$4,959,000)  | -21%  |
| ong Term Investments   | \$50,474,000  | \$81,975,000   | \$31,501,000   | 62%   |
| ther Noncurrent Assets   | \$4,445,000   | \$12,515,000   | \$8,070,000  | 182%  |
| et Fixed Assets:   |   |  |  |   |
| operty, Plant and Equipment  | \$388,908,000   | \$400,206,000  | \$11,298,000   | 3%  |
| ess: Accumulated Depreciation  | \$183,826,000   | \$197,451,000  | \$13,625,000   | 7%  |
| operty, Plant and Equipment, Net   | \$205,082,000   | \$202,755,000  | (\$2,327,000)  | -1%   |
| anatrustian in Drawcas   | \$7,882,000   | \$7,862,000  | (\$20,000)   | 0%  |
| onstruction in Progress  | \$212.964.000   | \$210,617,000  | (\$2,347,000)  | -1%   |
| onstruction in Progress  otal Net Fixed Assets   | <b>4</b> _1_,001,000  |  |  |   |
| · · ·  | pperty, Plant and Equipment ss: Accumulated Depreciation pperty, Plant and Equipment, Net instruction in Progress       | t Fixed Assets:  sperty, Plant and Equipment \$388,908,000 ss: Accumulated Depreciation \$183,826,000 sperty, Plant and Equipment, Net \$205,082,000 struction in Progress \$7,882,000 | t Fixed Assets:  sperty, Plant and Equipment \$388,908,000 \$400,206,000 ss: Accumulated Depreciation \$183,826,000 \$197,451,000 sperty, Plant and Equipment, Net \$205,082,000 \$202,755,000 struction in Progress \$7,882,000 \$7,862,000 | t Fixed Assets:  sperty, Plant and Equipment \$388,908,000 \$400,206,000 \$11,298,000 ss: Accumulated Depreciation \$183,826,000 \$197,451,000 \$13,625,000 sperty, Plant and Equipment, Net \$205,082,000 \$202,755,000 (\$2,327,000) struction in Progress \$7,882,000 \$7,862,000 (\$20,000) |

|      | SAINT VINCENT  | S MEDICAL CENTER    |                |                |            |
|------|--|---------------------|----------------|----------------|------------|
|      |  | HS ACTUAL FILING    |                |                |            |
|      |  | L YEAR 2011         |                |                |            |
|      | REPORT 100 - HOSPITAL BA                               | ALANCE SHEET INFORM | ATION          |                |            |
| (1)  | (2)  | (3)<br>FY 2010      | (4)<br>FY 2011 | (5)<br>AMOUNT  | (6)<br>%   |
| LINE | DESCRIPTION  | <u>ACTUAL</u>       | <u>ACTUAL</u>  | DIFFERENCE     | DIFFERENCE |
| II.  | LIABILITIES AND NET ASSETS                             |                     |                |                |            |
|      |  |                     |                |                |            |
| Α.   | Current Liabilities:                                   |                     |                |                |            |
| 1    | Accounts Payable and Accrued Expenses                  | \$22,763,000        | \$27,138,000   | \$4,375,000    | 19%        |
| 2    | Salaries, Wages and Payroll Taxes                      | \$15,249,000        | \$17,128,000   | \$1,879,000    | 12%        |
| 3    | Due To Third Party Payers                              | \$12,219,000        | \$10,883,000   | (\$1,336,000)  | -11%       |
| 4    | Due To Affiliates                                      | \$404,000           | \$438,000      | \$34,000       | 8%         |
| 5    | Current Portion of Long Term Debt                      | \$1,035,000         | \$989,000      | (\$46,000)     | -4%        |
| 6    | Current Portion of Notes Payable                       | \$0                 | \$0            | \$0            | 0%         |
| 7    | Other Current Liabilities                              | \$0                 | \$0            | \$0            | 0%         |
|      | Total Current Liabilities                              | \$51,670,000        | \$56,576,000   | \$4,906,000    | 9%         |
| B.   | Long Term Debt:  |                     |                |                |            |
| 1    | Bonds Payable (Net of Current Portion)                 | \$59,295,000        | \$46,906,000   | (\$12,389,000) | -21%       |
| 2    | Notes Payable (Net of Current Portion)                 | \$11,191,000        | \$10,753,000   | (\$438,000)    | -4%        |
|      | Total Long Term Debt                                   | \$70,486,000        | \$57,659,000   | (\$12,827,000) | -18%       |
| 3    | Accrued Pension Liability                              | \$37,854,000        | \$10,738,000   | (\$27,116,000) | -72%       |
| 4    | Other Long Term Liabilities                            | \$10,868,000        | \$12,572,000   | \$1,704,000    | 16%        |
|      | Total Long Term Liabilities                            | \$119,208,000       | \$80,969,000   | (\$38,239,000) | -32%       |
| 5    | Interest in Net Assets of Affiliates or Joint Ventures | \$0                 | \$0            | \$0            | 0%         |
|      |  | φυ                  | φυ             | φυ             | 0 70       |
| C.   | Net Assets:  |                     |                |                |            |
| 1    | Unrestricted Net Assets or Equity                      | \$373,265,000       | \$427,407,000  | \$54,142,000   | 15%        |
| 2    | Temporarily Restricted Net Assets                      | \$15,105,000        | \$10,120,000   | (\$4,985,000)  | -33%       |
| 3    | Permanently Restricted Net Assets                      | \$8,356,000         | \$8,400,000    | \$44,000       | 1%         |
|      | Total Net Assets                                       | \$396,726,000       | \$445,927,000  | \$49,201,000   | 12%        |
|      | Total Liabilities and Net Assets                       | \$567,604,000       | \$583,472,000  | \$15,868,000   | 3%         |
|      |  |                     |                |                |            |
|      |  |                     |                |                |            |

|             | SAINT VINCENT   | S MEDICAL CENTE  | <br>R           |                |            |
|-------------|---|------------------|-----------------|----------------|------------|
|             |   | HS ACTUAL FILING | -               |                |            |
|             |   | AL YEAR 2011     |                 |                |            |
|             | REPORT 150 - HOSPITAL STATEM  |                  | NS INFORMATION  |                |            |
| (1)         | (2)   | (3)              | (4)             | (5)            | (6)        |
|             |   | FY 2010          | FY 2011         | AMOUNT         | %          |
| <u>LINE</u> | DESCRIPTION   | ACTUAL           | ACTUAL          | DIFFERENCE     | DIFFERENCE |
|             |   |                  |                 |                |            |
| Α.          | Operating Revenue:  |                  |                 |                |            |
| 1           | Total Gross Patient Revenue   | \$928,516,000    | \$1,004,233,000 | \$75,717,000   | 8%         |
| 2           | Less: Allowances  | \$567,130,000    | \$606,134,000   | \$39,004,000   | 7%         |
| 3           | Less: Charity Care  | \$7,662,000      | \$9,025,000     | \$1,363,000    | 18%        |
| 4           | Less: Other Deductions  | \$0              | \$0             | \$0            | 0%         |
|             | Total Net Patient Revenue   | \$353,724,000    | \$389,074,000   | \$35,350,000   | 10%        |
| 5           | Other Operating Revenue   | \$12,404,000     | \$7,720,000     | (\$4,684,000)  | -38%       |
| 6           | Net Assets Released from Restrictions                                   | \$446,000        | \$243,000       | (\$203,000)    | -46%       |
|             | Total Operating Revenue   | \$366,574,000    | \$397,037,000   | \$30,463,000   | 8%         |
| В.          | Operating Expenses:   |                  |                 |                |            |
| 1           | Salaries and Wages  | \$142,346,000    | \$143,020,000   | \$674,000      | 0%         |
| 2           | Fringe Benefits   | \$38,478,000     | \$39,463,000    | \$985,000      | 3%         |
| 3           | Physicians Fees   | \$2,362,000      | \$3,123,000     | \$761,000      | 32%        |
| 4           | Supplies and Drugs  | \$53,377,000     | \$51,277,000    | (\$2,100,000)  | -4%        |
| 5           | Depreciation and Amortization   | \$22,115,000     | \$22,895,000    | \$780,000      | 4%         |
| 6           | Bad Debts   | \$21,127,000     | \$32,811,000    | \$11,684,000   | 55%        |
| 7           | Interest  | \$2,186,000      | \$2,562,000     | \$376,000      | 17%        |
| 8           | Malpractice   | \$7,005,000      | \$3,148,000     | (\$3,857,000)  | -55%       |
| 9           | Other Operating Expenses  | \$62,817,000     | \$84,011,000    | \$21,194,000   | 34%        |
|             | Total Operating Expenses  | \$351,813,000    | \$382,310,000   | \$30,497,000   | 9%         |
|             | Income/(Loss) From Operations   | \$14,761,000     | \$14,727,000    | (\$34,000)     | 0%         |
| C.          | Non-Operating Revenue:  |                  | . , ,           | ( , , ,        |            |
| 1           | Income from Investments   | \$26,784,000     | \$7,829,000     | (\$18,955,000) | -71%       |
| 2           | Gifts, Contributions and Donations                                      | \$0              | \$0             | \$0            | 0%         |
| 3           | Other Non-Operating Gains/(Losses)                                      | (\$780,000)      | (\$694,000)     | \$86,000       | -11%       |
| <u> </u>    | Total Non-Operating Revenue   | \$26,004,000     | \$7,135,000     | (\$18,869,000) | -73%       |
|             | Excess/(Deficiency) of Revenue Over Expenses (Before Other Adjustments) | \$40,765,000     | \$21,862,000    | (\$18,903,000) | -46%       |
|             | Other Adjustments:  |                  |                 |                |            |
|             | Unrealized Gains/(Losses)   | \$0              | \$0             | \$0            | 0%         |
|             | All Other Adjustments   | \$0              | \$0             | \$0            | 0%         |
|             | Total Other Adjustments   | \$0              | \$0             | \$0            | 0%         |
|             | Excess/(Deficiency) of Revenue Over Expenses                            | \$40,765,000     | \$21,862,000    | (\$18,903,000) | -46%       |
|             | Principal Payments  | \$932,801        | \$580,330       | (\$352,471)    | -38%       |

## FISCAL YEAR 2011 REPORT 165 - HOSPITAL GROSS REVENUE, NET REVENUE AND STATISTICS BY PAYER

| (1)       | (2)                              | (3)                      | (4)              | (5)                        | (6)          |
|-----------|----------------------------------|--------------------------|------------------|----------------------------|--------------|
|           |                                  | FY 2010                  | FY 2011          | AMOUNT                     | %            |
| LINE      | DESCRIPTION                      | ACTUAL                   | ACTUAL           | DIFFERENCE                 | DIFFERENCE   |
|           |                                  |                          |                  |                            |              |
|           |                                  |                          |                  |                            |              |
| I.        | GROSS REVENUE BY PAYER           |                          |                  | T                          | 1            |
| A.        | INPATIENT GROSS REVENUE          |                          |                  |                            |              |
| 1         | MEDICARE TRADITIONAL             | \$255,540,233            | \$264,964,087    | \$9,423,854                | 4%           |
| 2         | MEDICARE MANAGED CARE            | \$103,643,190            | \$112,248,748    | \$8,605,558                | 8%           |
| 3         | MEDICAID                         | \$59,383,222             | \$83,571,067     | \$24,187,845               | 41%          |
| 4         | MEDICAID MANAGED CARE            | \$31,237,897             | \$30,059,815     | (\$1,178,082)              | -4%          |
| 5         | CHAMPUS/TRICARE                  | \$483,690                | \$421,973        | (\$61,717)                 | -13%         |
| 6         | COMMERCIAL INSURANCE             | \$47,236,109             | \$44,176,526     | (\$3,059,583)              | -6%          |
| 7         | NON-GOVERNMENT MANAGED CARE      | \$129,136,241            | \$121,717,135    | (\$7,419,106)              | -6%          |
| 8         | WORKER'S COMPENSATION            | \$6,532,474              | \$6,714,122      | \$181,648                  | 3%           |
| 9         | SELF- PAY/UNINSURED              | \$18,013,248             | \$19,174,537     | \$1,161,289                | 6%           |
| 10        | SAGA                             | \$10,685,294             | \$0              | (\$10,685,294)             | -100%        |
| 11        | OTHER                            | \$360,997                | \$1,096,495      | \$735,498                  | 204%         |
|           | TOTAL INPATIENT GROSS REVENUE    | \$662,252,595            | \$684,144,505    | \$21,891,910               | 3%           |
| B.        | OUTPATIENT GROSS REVENUE         |                          |                  |                            |              |
| 1         | MEDICARE TRADITIONAL             | \$63,042,261             | \$72,962,013     | \$9,919,752                | 16%          |
| 2         | MEDICARE MANAGED CARE            | \$27,236,342             | \$31,556,790     | \$4,320,448                | 16%          |
| 3         | MEDICAID                         | \$18,441,730             | \$37,385,599     | \$18,943,869               | 103%         |
| 4         | MEDICAID MANAGED CARE            | \$21,922,834             | \$29,092,757     | \$7,169,923                | 33%          |
| 5         | CHAMPUS/TRICARE                  | \$266,626                | \$349,831        | \$83,205                   | 31%          |
| 6         | COMMERCIAL INSURANCE             | \$32,786,081             | \$35,572,018     | + ,,                       | 8%           |
| 7         | NON-GOVERNMENT MANAGED CARE      | \$68,768,765             | \$81,984,531     | \$13,215,766               | 19%          |
|           | WORKER'S COMPENSATION            | \$4,808,282              | \$5,600,859      | \$792,577                  | 16%          |
| 9         | SELF- PAY/UNINSURED<br>SAGA      | \$22,035,587             | \$25,074,092     | \$3,038,505                | 14%<br>-100% |
| 11        | OTHER                            | \$6,711,759<br>\$242,766 | \$0<br>\$510,375 | (\$6,711,759)<br>\$267,609 | 110%         |
| - ' '     | TOTAL OUTPATIENT GROSS REVENUE   | \$266,263,033            | \$320,088,865    |                            | 20%          |
|           | TOTAL COTT ATILITY GROSS REVERGE | \$200,203,033            | ψ320,000,003     | ψ33,023,03 <b>2</b>        | 20 /8        |
| c.        | TOTAL GROSS REVENUE              |                          |                  |                            |              |
| 1         | MEDICARE TRADITIONAL             | \$318,582,494            | \$337,926,100    | \$19,343,606               | 6%           |
| 2         | MEDICARE MANAGED CARE            | \$130,879,532            | \$143,805,538    | \$12,926,006               | 10%          |
| 3         | MEDICAID                         | \$77,824,952             | \$120,956,666    | \$43,131,714               | 55%          |
| 4         | MEDICAID MANAGED CARE            | \$53,160,731             | \$59,152,572     | \$5,991,841                | 11%          |
| 5         | CHAMPUS/TRICARE                  | \$750,316                | \$771,804        | \$21,488                   | 3%           |
| 6         | COMMERCIAL INSURANCE             | \$80,022,190             | \$79,748,544     | (\$273,646)                | 0%           |
| 7         | NON-GOVERNMENT MANAGED CARE      | \$197,905,006            | \$203,701,666    | \$5,796,660                | 3%           |
| 8         | WORKER'S COMPENSATION            | \$11,340,756             | \$12,314,981     | \$974,225                  | 9%           |
| 9         | SELF- PAY/UNINSURED              | \$40,048,835             | \$44,248,629     | \$4,199,794                | 10%          |
|           | SAGA                             | \$17,397,053             | \$0              | (\$17,397,053)             |              |
| 11        | OTHER                            | \$603,763                | \$1,606,870      | \$1,003,107                | 166%         |
|           | TOTAL GROSS REVENUE              | \$928,515,628            | \$1,004,233,370  | \$75,717,742               | 8%           |
| п.        | NET DEVENUE BY DAVED             |                          |                  |                            |              |
| <b>-"</b> | NET REVENUE BY PAYER             |                          |                  |                            |              |
| Α.        | INPATIENT NET REVENUE            |                          |                  |                            |              |
| 1         | MEDICARE TRADITIONAL             | \$89,377,029             | \$89,527,937     | \$150,908                  | 0%           |
| 2         | MEDICARE MANAGED CARE            | \$32,953,688             | \$35,279,434     | \$2,325,746                | 7%           |
| 3         | MEDICAID                         | \$14,857,701             | \$17,883,645     | \$3,025,944                | 20%          |
| 4         | MEDICAID MANAGED CARE            | \$9,146,667              | \$7,350,578      | (\$1,796,089)              | -20%         |
| 5         | CHAMPUS/TRICARE                  | \$190,001                | \$154,404        | (\$35,597)                 | -19%         |
| 6         | COMMERCIAL INSURANCE             | \$19,355,591             | \$20,297,776     | \$942,185                  | 5%           |
| 7         | NON-GOVERNMENT MANAGED CARE      | \$74,140,381             | \$66,390,668     | (\$7,749,713)              | -10%         |
| 8         | WORKER'S COMPENSATION            | \$4,235,894              | \$4,302,101      | \$66,207                   | 2%           |
| 9         | SELF- PAY/UNINSURED              | \$1,010,117              | \$856,333        | (\$153,784)                | -15%         |
| 10        | SAGA                             | \$165,649                | \$0              | (\$165,649)                | -100%        |
| 11        | OTHER                            | \$80,040                 | \$535,027        | \$454,987                  | 568%         |
|           | TOTAL INPATIENT NET REVENUE      | \$245,512,758            | \$242,577,903    | (\$2,934,855)              | -1%          |

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## FISCAL YEAR 2011 REPORT 165 - HOSPITAL GROSS REVENUE, NET REVENUE AND STATISTICS BY PAYER

|   | (2)  | (3)  | (4)   | (5)   | (6)   |
|---|--|--|---|---|---|
|   |  | FY 2010  | FY 2011   | AMOUNT  | %   |
| LINE  | DESCRIPTION  | ACTUAL   | ACTUAL  | DIFFERENCE  | DIFFERENCE  |
|   |  |  |   |   |   |
|   | OUTPATIENT NET REVENUE   | \$40.040.000   | Φ40, 407, 070   | <b>#055 240</b>   | 40/   |
| 2   | MEDICARE TRADITIONAL MEDICARE MANAGED CARE   | \$18,212,362   | \$18,467,672  | \$255,310<br>\$677.963  | 1%<br>9%  |
| 3   | MEDICARE MANAGED CARE MEDICAID   | \$7,604,170<br>\$3,222,124   | \$8,282,133<br>\$9,573,530  | \$6,351,406   | 197%  |
| 4   | MEDICAID MEDICAID MANAGED CARE   | \$5,657,042  | \$8,472,806   | \$2,815,764   | 50%   |
| 5   | CHAMPUS/TRICARE  | \$91.593   | \$92,111  | \$518   | 1%  |
| 6   | COMMERCIAL INSURANCE   | \$10,898,955   | \$14,543,579  | \$3,644,624   | 33%   |
| 7   | NON-GOVERNMENT MANAGED CARE  | \$34,179,885   | \$43,041,569  | \$8,861,684   | 26%   |
| 8   | WORKER'S COMPENSATION  | \$3,345,866  | \$4,275,655   | \$929,789   | 28%   |
| 9   | SELF- PAY/UNINSURED  | \$1,818,473  | \$1,803,958   | (\$14,515)  | -1%   |
| 10  | SAGA   | \$1,998,932  | \$0   | (\$1,998,932)   | -100%   |
| 11  | OTHER  | \$55,429   | \$196,253   | \$140,824   | 254%  |
|   | TOTAL OUTPATIENT NET REVENUE   | \$87,084,831   | \$108,749,266   | \$21,664,435  | 25%   |
|   | TOTAL NET DEVENUE  |  |   |   |   |
| C.  | TOTAL NET REVENUE MEDICARE TRADITIONAL   | \$107,589,391  | \$107,995,609   | \$406,218   | 0%  |
| 2   | MEDICARE TRADITIONAL MEDICARE MANAGED CARE   | \$40,557,858   | \$43,561,567  | \$3,003,709   | 7%  |
| 3   | MEDICAID CARE  | \$18,079,825   | \$27,457,175  | \$9,377,350   | 52%   |
| 4   | MEDICAID MANAGED CARE  | \$14,803,709   | \$15,823,384  | \$1,019,675   | 7%  |
| 5   | CHAMPUS/TRICARE  | \$281,594  | \$246,515   |   | -12%  |
| 6   | COMMERCIAL INSURANCE   | \$30,254,546   | \$34,841,355  | \$4,586,809   | 15%   |
| 7   | NON-GOVERNMENT MANAGED CARE  | \$108,320,266  | \$109,432,237   | \$1,111,971   | 1%  |
| 8   | WORKER'S COMPENSATION  | \$7,581,760  | \$8,577,756   | \$995,996   | 13%   |
| 9   | SELF- PAY/UNINSURED  | \$2,828,590  | \$2,660,291   | (\$168,299)   | -6%   |
| 10  | SAGA   | \$2,164,581  | \$0   | (\$2,164,581)   | -100%   |
| 11  | OTHER  | \$135,469  | \$731,280   | \$595,811   | 440%  |
|   | TOTAL NET REVENUE  | \$332,597,589  | \$351,327,169   | \$18,729,580  | 6%  |
| III.  | STATISTICS BY PAYER  |  |   |   |   |
|   | <u>OTATION BY FATER</u>  |  |   |   |   |
| A.  | DISCHARGES   |  |   |   | +   |
| 1   | MEDICARE TRADITIONAL   |  |   |   |   |
|   | I MEDICARE I RADITIONAL  | 6,978  | 7,155   | 177   | 3%  |
| 2   | MEDICARE MANAGED CARE  | 6,978<br>2,942   | 7,155<br>3,009  | 177<br>67   | 3%<br>2%  |
| 3   |  |  |   |   |   |
| 3 4   | MEDICARE MANAGED CARE MEDICAID MEDICAID MANAGED CARE   | 2,942<br>1,927<br>1,725  | 3,009   | 67<br>883<br>(47)   | 2%  |
| 2<br>3<br>4<br>5  | MEDICARE MANAGED CARE MEDICAID MEDICAID MANAGED CARE CHAMPUS/TRICARE   | 2,942<br>1,927<br>1,725<br>30  | 3,009<br>2,810<br>1,678<br>21   | 67<br>883<br>(47)<br>(9)  | 2%<br>46%<br>-3%<br>-30%  |
| 2<br>3<br>4<br>5<br>6   | MEDICARE MANAGED CARE MEDICAID MEDICAID MANAGED CARE CHAMPUS/TRICARE COMMERCIAL INSURANCE  | 2,942<br>1,927<br>1,725<br>30<br>1,956   | 3,009<br>2,810<br>1,678<br>21<br>1,753  | 67<br>883<br>(47)<br>(9)<br>(203)   | 2%<br>46%<br>-3%<br>-30%<br>-10%  |
| 2<br>3<br>4<br>5<br>6<br>7  | MEDICARE MANAGED CARE MEDICAID MEDICAID MANAGED CARE CHAMPUS/TRICARE COMMERCIAL INSURANCE NON-GOVERNMENT MANAGED CARE  | 2,942<br>1,927<br>1,725<br>30<br>1,956<br>4,774  | 3,009<br>2,810<br>1,678<br>21<br>1,753<br>4,513   | 67<br>883<br>(47)<br>(9)<br>(203)<br>(261)  | 2%<br>46%<br>-3%<br>-30%<br>-10%<br>-5%   |
| 2<br>3<br>4<br>5<br>6<br>7<br>8   | MEDICARE MANAGED CARE MEDICAID MEDICAID MANAGED CARE CHAMPUS/TRICARE COMMERCIAL INSURANCE NON-GOVERNMENT MANAGED CARE WORKER'S COMPENSATION  | 2,942<br>1,927<br>1,725<br>30<br>1,956<br>4,774  | 3,009<br>2,810<br>1,678<br>21<br>1,753<br>4,513<br>142  | 67<br>883<br>(47)<br>(9)<br>(203)<br>(261)<br>(1)   | 2%<br>46%<br>-3%<br>-30%<br>-10%<br>-5%<br>-1%  |
| 2<br>3<br>4<br>5<br>6<br>7<br>8<br>9  | MEDICARE MANAGED CARE MEDICAID MEDICAID MANAGED CARE CHAMPUS/TRICARE COMMERCIAL INSURANCE NON-GOVERNMENT MANAGED CARE WORKER'S COMPENSATION SELF- PAY/UNINSURED  | 2,942<br>1,927<br>1,725<br>30<br>1,956<br>4,774<br>143<br>1,024  | 3,009<br>2,810<br>1,678<br>21<br>1,753<br>4,513<br>142<br>991   | 67<br>883<br>(47)<br>(9)<br>(203)<br>(261)<br>(1)<br>(33)   | 2%<br>46%<br>-3%<br>-30%<br>-10%<br>-5%<br>-1%<br>-3%   |
| 2<br>3<br>4<br>5<br>6<br>7<br>8<br>9  | MEDICARE MANAGED CARE MEDICAID MEDICAID MANAGED CARE CHAMPUS/TRICARE COMMERCIAL INSURANCE NON-GOVERNMENT MANAGED CARE WORKER'S COMPENSATION SELF- PAY/UNINSURED SAGA   | 2,942<br>1,927<br>1,725<br>30<br>1,956<br>4,774<br>143<br>1,024<br>353   | 3,009<br>2,810<br>1,678<br>21<br>1,753<br>4,513<br>142<br>991   | 67<br>883<br>(47)<br>(9)<br>(203)<br>(261)<br>(1)<br>(33)<br>(353)  | 2%<br>46%<br>-3%<br>-30%<br>-10%<br>-5%<br>-1%<br>-3%<br>-100%  |
| 2<br>3<br>4<br>5<br>6<br>7<br>8<br>9  | MEDICARE MANAGED CARE MEDICAID MEDICAID MANAGED CARE CHAMPUS/TRICARE COMMERCIAL INSURANCE NON-GOVERNMENT MANAGED CARE WORKER'S COMPENSATION SELF- PAY/UNINSURED SAGA OTHER   | 2,942<br>1,927<br>1,725<br>30<br>1,956<br>4,774<br>143<br>1,024<br>353   | 3,009<br>2,810<br>1,678<br>21<br>1,753<br>4,513<br>142<br>991<br>0  | 67<br>883<br>(47)<br>(9)<br>(203)<br>(261)<br>(1)<br>(33)<br>(353)<br>7   | 2%<br>46%<br>-3%<br>-30%<br>-10%<br>-5%<br>-1%<br>-3%<br>-100%<br>33%                                   |
| 2<br>3<br>4<br>5<br>6<br>7<br>8<br>9<br>10  | MEDICARE MANAGED CARE MEDICAID MEDICAID MANAGED CARE CHAMPUS/TRICARE COMMERCIAL INSURANCE NON-GOVERNMENT MANAGED CARE WORKER'S COMPENSATION SELF- PAY/UNINSURED SAGA OTHER TOTAL DISCHARGES  | 2,942<br>1,927<br>1,725<br>30<br>1,956<br>4,774<br>143<br>1,024<br>353   | 3,009<br>2,810<br>1,678<br>21<br>1,753<br>4,513<br>142<br>991   | 67<br>883<br>(47)<br>(9)<br>(203)<br>(261)<br>(1)<br>(33)<br>(353)  | 2%<br>46%<br>-3%<br>-30%<br>-10%<br>-5%<br>-1%<br>-3%<br>-100%  |
| 2<br>3<br>4<br>5<br>6<br>7<br>8<br>9<br>10  | MEDICARE MANAGED CARE MEDICAID MEDICAID MANAGED CARE CHAMPUS/TRICARE COMMERCIAL INSURANCE NON-GOVERNMENT MANAGED CARE WORKER'S COMPENSATION SELF- PAY/UNINSURED SAGA OTHER TOTAL DISCHARGES PATIENT DAYS   | 2,942<br>1,927<br>1,725<br>30<br>1,956<br>4,774<br>143<br>1,024<br>353   | 3,009<br>2,810<br>1,678<br>21<br>1,753<br>4,513<br>142<br>991<br>0  | 67<br>883<br>(47)<br>(9)<br>(203)<br>(261)<br>(1)<br>(33)<br>(353)<br>7   | 2% 46% -3% -30% -10% -5% -11% -3% -100% 33% -100%   |
| 2<br>3<br>4<br>5<br>6<br>7<br>8<br>9<br>10<br>11                                    | MEDICARE MANAGED CARE MEDICAID MEDICAID MANAGED CARE CHAMPUS/TRICARE COMMERCIAL INSURANCE NON-GOVERNMENT MANAGED CARE WORKER'S COMPENSATION SELF- PAY/UNINSURED SAGA OTHER TOTAL DISCHARGES  | 2,942<br>1,927<br>1,725<br>30<br>1,956<br>4,774<br>143<br>1,024<br>353<br>21<br>21,873                               | 3,009 2,810 1,678 21 1,753 4,513 142 991 0 28 22,100  | 67<br>883<br>(47)<br>(9)<br>(203)<br>(261)<br>(1)<br>(33)<br>(353)<br>7<br>227  | 2%<br>46%<br>-3%<br>-30%<br>-10%<br>-5%<br>-1%<br>-3%<br>-100%<br>33%                                   |
| 2<br>3<br>4<br>5<br>6<br>7<br>8<br>9<br>10<br>11                                    | MEDICARE MANAGED CARE MEDICAID MEDICAID MANAGED CARE CHAMPUS/TRICARE COMMERCIAL INSURANCE NON-GOVERNMENT MANAGED CARE WORKER'S COMPENSATION SELF- PAY/UNINSURED SAGA OTHER TOTAL DISCHARGES PATIENT DAYS MEDICARE TRADITIONAL  | 2,942<br>1,927<br>1,725<br>30<br>1,956<br>4,774<br>143<br>1,024<br>353<br>21<br>21,873                               | 3,009 2,810 1,678 21 1,753 4,513 142 991 0 28 22,100  | 67<br>883<br>(47)<br>(9)<br>(203)<br>(261)<br>(1)<br>(33)<br>(353)<br>7<br>227  | 2% 46% -3% -30% -10% -5% -11% -3% -100% -33% -100% -100%  |
| 2<br>3<br>4<br>5<br>6<br>7<br>8<br>9<br>10<br>11<br><b>B.</b><br>1<br>2<br>3        | MEDICARE MANAGED CARE MEDICAID MEDICAID MANAGED CARE CHAMPUS/TRICARE COMMERCIAL INSURANCE NON-GOVERNMENT MANAGED CARE WORKER'S COMPENSATION SELF- PAY/UNINSURED SAGA OTHER TOTAL DISCHARGES PATIENT DAYS MEDICARE TRADITIONAL MEDICARE MANAGED CARE MEDICAID MANAGED CARE  | 2,942<br>1,927<br>1,725<br>30<br>1,956<br>4,774<br>143<br>1,024<br>353<br>21<br>21,873<br>45,977<br>16,791           | 3,009 2,810 1,678 21 1,753 4,513 142 991 0 28 22,100 45,731 17,942  | 67<br>883<br>(47)<br>(9)<br>(203)<br>(261)<br>(1)<br>(33)<br>(353)<br>7<br>227  | 2% 46% -3% -30% -10% -5% -11% -3% -100% -33% -100% -10% -7%   |
| 2<br>3<br>4<br>5<br>6<br>7<br>8<br>9<br>10<br>11<br>2<br>3<br>4<br>5                | MEDICARE MANAGED CARE MEDICAID MEDICAID MANAGED CARE CHAMPUS/TRICARE COMMERCIAL INSURANCE NON-GOVERNMENT MANAGED CARE WORKER'S COMPENSATION SELF- PAY/UNINSURED SAGA OTHER TOTAL DISCHARGES PATIENT DAYS MEDICARE TRADITIONAL MEDICARE MANAGED CARE MEDICAID MANAGED CARE CHAMPUS/TRICARE  | 2,942 1,927 1,725 30 1,956 4,774 143 1,024 353 21 21,873 45,977 16,791 13,346 9,249 116                              | 3,009 2,810 1,678 21 1,753 4,513 142 991 0 28 22,100 45,731 17,942 18,000 8,478 56                          | 67<br>883<br>(47)<br>(9)<br>(203)<br>(261)<br>(1)<br>(33)<br>(353)<br>7<br>227<br>(246)<br>1,151<br>4,654<br>(771)<br>(60)                                      | 2% 46% -3% -30% -10% -5% -11% -3% -100% 33% -10% 33% -18% -52%  |
| 2<br>3<br>4<br>5<br>6<br>7<br>8<br>9<br>10<br>11<br>2<br>3<br>4<br>5<br>6           | MEDICARE MANAGED CARE MEDICAID MEDICAID MANAGED CARE CHAMPUS/TRICARE COMMERCIAL INSURANCE NON-GOVERNMENT MANAGED CARE WORKER'S COMPENSATION SELF- PAY/UNINSURED SAGA OTHER TOTAL DISCHARGES PATIENT DAYS MEDICARE TRADITIONAL MEDICARE MANAGED CARE MEDICAID MANAGED CARE CHAMPUS/TRICARE COMMERCIAL INSURANCE   | 2,942 1,927 1,725 30 1,956 4,774 143 1,024 353 21 21,873 45,977 16,791 13,346 9,249 116 8,491                        | 3,009 2,810 1,678 21 1,753 4,513 142 991 0 28 22,100 45,731 17,942 18,000 8,478 56 7,621                    | 67<br>883<br>(47)<br>(9)<br>(203)<br>(261)<br>(1)<br>(33)<br>(353)<br>7<br>227<br>(246)<br>1,151<br>4,654<br>(771)<br>(60)<br>(870)                             | 2% 46% -3% -30% -10% -5% -11% -3% -100% 33% -10% -38% -10% -1% -1% -1% -1% -1% -1% -1% -1%              |
| 2<br>3<br>4<br>5<br>6<br>7<br>8<br>9<br>10<br>11<br>2<br>3<br>4<br>5<br>6<br>7      | MEDICARE MANAGED CARE MEDICAID MEDICAID MANAGED CARE CHAMPUS/TRICARE COMMERCIAL INSURANCE NON-GOVERNMENT MANAGED CARE WORKER'S COMPENSATION SELF- PAY/UNINSURED SAGA OTHER TOTAL DISCHARGES PATIENT DAYS MEDICARE TRADITIONAL MEDICARE MANAGED CARE MEDICAID MEDICAID MANAGED CARE CHAMPUS/TRICARE COMMERCIAL INSURANCE NON-GOVERNMENT MANAGED CARE  | 2,942 1,927 1,725 30 1,956 4,774 143 1,024 353 21 21,873 45,977 16,791 13,346 9,249 116 8,491 20,989                 | 3,009 2,810 1,678 21 1,753 4,513 142 991 0 28 22,100 45,731 17,942 18,000 8,478 56 7,621 19,396             | 67<br>883<br>(47)<br>(9)<br>(203)<br>(261)<br>(1)<br>(33)<br>(353)<br>7<br>227<br>(246)<br>1,151<br>4,654<br>(771)<br>(60)<br>(870)<br>(1,593)                  | 2% 46% 46% -3% -30% -10% -5% -11% -3% -100% 33% -100% 33% -10% -1% -1% -1% -1% -1% -1% -8%              |
| 2<br>3<br>4<br>5<br>6<br>7<br>8<br>9<br>10<br>11<br>2<br>3<br>4<br>5<br>6<br>7      | MEDICARE MANAGED CARE MEDICAID MEDICAID MANAGED CARE CHAMPUS/TRICARE COMMERCIAL INSURANCE NON-GOVERNMENT MANAGED CARE WORKER'S COMPENSATION SELF- PAY/UNINSURED SAGA OTHER TOTAL DISCHARGES PATIENT DAYS MEDICARE TRADITIONAL MEDICARE MANAGED CARE MEDICAID MEDICAID MANAGED CARE CHAMPUS/TRICARE COMMERCIAL INSURANCE NON-GOVERNMENT MANAGED CARE WORKER'S COMPENSATION                          | 2,942 1,927 1,725 30 1,956 4,774 143 1,024 353 21 21,873 45,977 16,791 13,346 9,249 116 8,491 20,989 541             | 3,009 2,810 1,678 21 1,753 4,513 142 991 0 28 22,100 45,731 17,942 18,000 8,478 56 7,621 19,396 501         | 67<br>883<br>(47)<br>(9)<br>(203)<br>(261)<br>(1)<br>(33)<br>(353)<br>7<br>227<br>(246)<br>1,151<br>4,654<br>(771)<br>(60)<br>(870)<br>(1,593)<br>(40)          | 2% 46% 46% -3% -30% -10% -5% -11% -3% -100% 33% -100% 33% -100 -1% -7%                                  |
| 2<br>3<br>4<br>5<br>6<br>7<br>8<br>9<br>10<br>11<br>2<br>3<br>4<br>5<br>6<br>7<br>8 | MEDICARE MANAGED CARE MEDICAID MEDICAID MANAGED CARE CHAMPUS/TRICARE COMMERCIAL INSURANCE NON-GOVERNMENT MANAGED CARE WORKER'S COMPENSATION SELF- PAY/UNINSURED SAGA OTHER TOTAL DISCHARGES PATIENT DAYS MEDICARE TRADITIONAL MEDICARE MANAGED CARE MEDICAID MEDICAID MANAGED CARE CHAMPUS/TRICARE COMMERCIAL INSURANCE NON-GOVERNMENT MANAGED CARE WORKER'S COMPENSATION SELF- PAY/UNINSURED      | 2,942 1,927 1,725 30 1,956 4,774 143 1,024 353 21 21,873 45,977 16,791 13,346 9,249 116 8,491 20,989 541 5,403       | 3,009 2,810 1,678 21 1,753 4,513 142 991 0 28 22,100 45,731 17,942 18,000 8,478 56 7,621 19,396 501 4,531   | 67<br>883<br>(47)<br>(9)<br>(203)<br>(261)<br>(1)<br>(33)<br>(353)<br>7<br><b>227</b><br>(246)<br>1,151<br>4,654<br>(771)<br>(60)<br>(870)<br>(1,593)<br>(40)   | 2% 46% -3% -30% -10% -5% -11% -3% -100% 33% -100% 33% -100% -1% -7% -52% -10% -8% -7% -16%              |
| 2<br>3<br>4<br>5<br>6<br>7<br>8<br>9<br>10<br>11<br>2<br>3<br>4<br>5<br>6<br>7<br>8 | MEDICARE MANAGED CARE MEDICAID MEDICAID MANAGED CARE CHAMPUS/TRICARE COMMERCIAL INSURANCE NON-GOVERNMENT MANAGED CARE WORKER'S COMPENSATION SELF- PAY/UNINSURED SAGA OTHER TOTAL DISCHARGES PATIENT DAYS MEDICARE TRADITIONAL MEDICARE MANAGED CARE MEDICAID MEDICAID MANAGED CARE CHAMPUS/TRICARE COMMERCIAL INSURANCE NON-GOVERNMENT MANAGED CARE WORKER'S COMPENSATION SELF- PAY/UNINSURED SAGA | 2,942 1,927 1,725 30 1,956 4,774 143 1,024 353 21 21,873 45,977 16,791 13,346 9,249 116 8,491 20,989 541 5,403 1,845 | 3,009 2,810 1,678 21 1,753 4,513 142 991 0 28 22,100 45,731 17,942 18,000 8,478 56 7,621 19,396 501 4,531 0 | 67<br>883<br>(47)<br>(9)<br>(203)<br>(261)<br>(1)<br>(33)<br>(353)<br>7<br>227<br>(246)<br>1,151<br>4,654<br>(771)<br>(60)<br>(870)<br>(1,593)<br>(40)<br>(872) | 2% 46% 46% -3% -30% -10% -5% -11% -3% -100% 33% -100% 33% -100% -1% -7% -52% -10% -8% -7% -16% -100%    |
| 2<br>3<br>4<br>5<br>6<br>7<br>8<br>9<br>10<br>11<br>2<br>3<br>4<br>5<br>6<br>7<br>8 | MEDICARE MANAGED CARE MEDICAID MEDICAID MANAGED CARE CHAMPUS/TRICARE COMMERCIAL INSURANCE NON-GOVERNMENT MANAGED CARE WORKER'S COMPENSATION SELF- PAY/UNINSURED SAGA OTHER TOTAL DISCHARGES PATIENT DAYS MEDICARE TRADITIONAL MEDICARE MANAGED CARE MEDICAID MEDICAID MANAGED CARE CHAMPUS/TRICARE COMMERCIAL INSURANCE NON-GOVERNMENT MANAGED CARE WORKER'S COMPENSATION SELF- PAY/UNINSURED      | 2,942 1,927 1,725 30 1,956 4,774 143 1,024 353 21 21,873 45,977 16,791 13,346 9,249 116 8,491 20,989 541 5,403       | 3,009 2,810 1,678 21 1,753 4,513 142 991 0 28 22,100 45,731 17,942 18,000 8,478 56 7,621 19,396 501 4,531   | 67<br>883<br>(47)<br>(9)<br>(203)<br>(261)<br>(1)<br>(33)<br>(353)<br>7<br><b>227</b><br>(246)<br>1,151<br>4,654<br>(771)<br>(60)<br>(870)<br>(1,593)<br>(40)   | 2% 46% 46% -3% -30% -10% -5% -11% -3% -100% 33% -100% 33% -1% -1% -7% -52% -10% -8% -7% -16% -100% 188% |

## FISCAL YEAR 2011 REPORT 165 - HOSPITAL GROSS REVENUE, NET REVENUE AND STATISTICS BY PAYER

| (1)  | (2)   | (3)          | (4)           | (5)           | (6)        |
|------|---|--------------|---------------|---------------|------------|
|      |   | FY 2010      | FY 2011       | AMOUNT        | %          |
| LINE | DESCRIPTION                                       | ACTUAL       | ACTUAL        | DIFFERENCE    | DIFFERENCE |
|      |   |              |               |               |            |
| C.   | <u>OUTPATIENT VISITS</u>                          |              |               |               |            |
| 1    | MEDICARE TRADITIONAL                              | 39,623       | 41,096        | 1,473         | 4%         |
| 2    | MEDICARE MANAGED CARE                             | 14,107       | 15,241        | 1,134         | 8%         |
| 3    | MEDICAID  | 18,723       | 33,923        | 15,200        | 81%        |
| 4    | MEDICAID MANAGED CARE                             | 31,492       | 36,353        | 4,861         | 15%        |
| 5    | CHAMPUS/TRICARE                                   | 291          | 286           | (5)           | -2%        |
| 6    | COMMERCIAL INSURANCE                              | 32,669       | 30,208        | (2,461)       | -8%        |
| 7    | NON-GOVERNMENT MANAGED CARE                       | 50,951       | 56,158        | 5,207         | 10%        |
| 8    | WORKER'S COMPENSATION                             | 8,364        | 8,760         | 396           | 5%         |
| 9    | SELF- PAY/UNINSURED                               | 29,665       | 29,942        | 277           | 1%         |
| 10   | SAGA  | 5,969        | 0             | (5,969)       | -100%      |
| 11   | OTHER   | 265          | 388           | 123           | 46%        |
|      | TOTAL OUTPATIENT VISITS                           | 232,119      | 252,355       | 20,236        | 9%         |
| IV.  | EMERGENCY DEPARTMENT OUTPATIENT BY PAYER          |              |               |               |            |
| IV.  | EMERGENCY DEPARTMENT OUTPATIENT BY PATER          |              |               |               |            |
| A.   | EMERGENCY DEPARTMENT OUTPATIENT GROSS REVI        | ENUE         |               |               |            |
| 1    | MEDICARE TRADITIONAL                              | \$11,701,255 | \$14,169,505  | \$2,468,250   | 21%        |
| 2    | MEDICARE MANAGED CARE                             | \$3,943,261  | \$5,545,290   | \$1,602,029   | 41%        |
| 3    | MEDICAID  | \$7,228,017  | \$17,644,011  | \$10,415,994  | 144%       |
| 4    | MEDICAID MANAGED CARE                             | \$11,617,137 | \$17,017,142  | \$5,400,005   | 46%        |
| 5    | CHAMPUS/TRICARE                                   | \$142,737    | \$179,980     | \$37,243      | 26%        |
| 6    | COMMERCIAL INSURANCE                              | \$9,190,106  | \$9,555,044   | \$364,938     | 4%         |
| 7    | NON-GOVERNMENT MANAGED CARE                       | \$16,252,448 | \$19,472,744  | \$3,220,296   | 20%        |
| 8    | WORKER'S COMPENSATION                             | \$1,211,214  | \$1,281,184   | \$69,970      | 6%         |
| 9    | SELF- PAY/UNINSURED                               | \$12,652,143 | \$14,738,941  | \$2,086,798   | 16%        |
| 10   | SAGA  | \$3,461,648  | \$0           | (\$3,461,648) | -100%      |
| 11   | OTHER   | \$217,946    | \$440.224     | \$222,278     | 102%       |
|      | TOTAL EMERGENCY DEPARTMENT OUTPATIENT             | + /          | * -,          | * /           |            |
|      | GROSS REVENUE                                     | \$77,617,912 | \$100,044,065 | \$22,426,153  | 29%        |
| B.   | <b>EMERGENCY DEPARTMENT OUTPATIENT NET REVENU</b> | <u>JE</u>    |               |               |            |
| 1    | MEDICARE TRADITIONAL                              | \$3,143,010  | \$3,234,767   | \$91,757      | 3%         |
| 2    | MEDICARE MANAGED CARE                             | \$1,046,117  | \$1,685,389   | \$639,272     | 61%        |
| 3    | MEDICAID  | \$1,619,364  | \$3,635,170   | \$2,015,806   | 124%       |
| 4    | MEDICAID MANAGED CARE                             | \$3,174,450  | \$4,981,575   | \$1,807,125   | 57%        |
| 5    | CHAMPUS/TRICARE                                   | \$65,756     | \$53,499      | (\$12,257)    | -19%       |
| 6    | COMMERCIAL INSURANCE                              | \$4,438,615  | \$5,876,939   | \$1,438,324   | 32%        |
| 7    | NON-GOVERNMENT MANAGED CARE                       | \$8,660,519  | \$14,761,450  | \$6,100,931   | 70%        |
| 8    | WORKER'S COMPENSATION                             | \$884,529    | \$1,039,224   | \$154,695     | 17%        |
| 9    | SELF- PAY/UNINSURED                               | \$1,969,363  | \$889,598     | (\$1,079,765) | -55%       |
| 10   | SAGA  | \$189,279    | \$0           | (\$189,279)   | -100%      |
| 11   | OTHER   | \$5,505      | \$164,219     | \$158,714     | 2883%      |
|      | TOTAL EMERGENCY DEPARTMENT OUTPATIENT             |              | •             | •             |            |
|      | NET REVENUE                                       | \$25,196,507 | \$36,321,830  | \$11,125,323  | 44%        |
| C.   | EMERGENCY DEPARTMENT OUTPATIENT VISITS            |              |               |               |            |
| 1    | MEDICARE TRADITIONAL                              | 6,490        | 6,901         | 411           | 6%         |
| 2    | MEDICARE MANAGED CARE                             | 2,021        | 2,484         | 463           | 23%        |
| 3    | MEDICAID  | 5,232        | 10,796        | 5,564         | 106%       |
| 4    | MEDICAID MANAGED CARE                             | 10,876       | 13,226        | 2,350         | 22%        |
| 5    | CHAMPUS/TRICARE                                   | 100          | 106           | 6             | 6%         |
| 6    | COMMERCIAL INSURANCE                              | 6,494        | 5,627         | (867)         | -13%       |
| 7    | NON-GOVERNMENT MANAGED CARE                       | 10,178       | 10,781        | 603           | 6%         |
| 8    | WORKER'S COMPENSATION                             | 1,068        | 942           | (126)         | -12%       |
| 9    | SELF- PAY/UNINSURED                               | 9,315        | 9,196         | (119)         | -1%        |
| 10   | SAGA  | 2,776        | 0             | (2,776)       | -100%      |
| 11   | OTHER   | 210          | 301           | 91            | 43%        |
|      | TOTAL EMERGENCY DEPARTMENT OUTPATIENT             |              |               |               |            |
|      | VISITS  | 54,760       | 60,360        | 5,600         | 10%        |

#### REPORT 175 - HOSPITAL OPERATING EXPENSES BY EXPENSE CATEGORY AND DEPARTMENT

| (1)      | (2)  | (3)  | (4)  | (5)                                     | (6)                |
|----------|--|--|--|---|--------------------|
| LINE     | DESCRIPTION  | FY 2010<br>ACTUAL                              | FY 2011<br>ACTUAL                                | AMOUNT<br>DIFFERENCE                    | %<br>DIFFERENCE    |
| LIIVE    | BESONII HON  | AOTOAL   | AOTOAL   | DITTERENCE                              | DITTERCITOR        |
| I.       | OPERATING EXPENSE BY CATEGORY  |  |  |   |                    |
| Α.       | Salaries & Wages:  |  |  |   |                    |
| 1        | Nursing Salaries   | \$61,447,266                                   | \$62,345,375                                     | \$898,109                               | 1%                 |
| 2        | Physician Salaries   | \$14,734,157                                   | \$10,691,645                                     | (\$4,042,512)                           | -27%               |
| 3        | Non-Nursing, Non-Physician Salaries  | \$66,164,577                                   | \$69,982,980                                     | \$3,818,403                             | 6%<br><b>0%</b>    |
|          | Total Salaries & Wages   | \$142,346,000                                  | \$143,020,000                                    | \$674,000                               | 0%                 |
| В.       | Fringe Benefits:   |  |  |   |                    |
| 2        | Nursing Fringe Benefits  | \$16,610,102                                   | \$17,202,845                                     | \$592,743                               | 4%                 |
| 3        | Physician Fringe Benefits Non-Nursing, Non-Physician Fringe Benefits   | \$3,982,860<br>\$17,885,038                    | \$2,950,126<br>\$19,310,029                      | (\$1,032,734)<br>\$1,424,991            | -26%<br>8%         |
|          | Total Fringe Benefits  | \$38,478,000                                   | \$39,463,000                                     | \$985,000                               | 3%                 |
| C.       | Contractual Labor Fees:  |  |  |   |                    |
| 1        | Nursing Fees   | \$969,320                                      | \$1,132,788                                      | \$163,468                               | 17%                |
| 2        | Physician Fees   | \$2,362,000                                    | \$3,123,000                                      | \$761,000                               | 32%                |
| 3        | Non-Nursing, Non-Physician Fees Total Contractual Labor Fees   | \$576,059                                      | \$788,496  | \$212,437                               | 37%                |
|          | Total Contractual Labor Fees   | \$3,907,379                                    | \$5,044,284                                      | \$1,136,905                             | 29%                |
| D.       | Medical Supplies and Pharmaceutical Cost:  |  |  |   |                    |
| 2        | Medical Supplies   | \$38,482,803                                   | \$37,894,700                                     | (\$588,103)                             | -2%                |
|          | Pharmaceutical Costs  Total Medical Supplies and Pharmaceutical Cost   | \$14,894,197<br><b>\$53,377,000</b>            | \$13,382,300<br><b>\$51,277,000</b>              | (\$1,511,897)<br>( <b>\$2,100,000</b> ) | -10%<br><b>-4%</b> |
|          | том том от такий т | <del>\</del>                                   | <del>•••••••••••••••••••••••••••••••••••••</del> | (+2,:00,000)                            | .,,                |
| E.       | Depreciation and Amortization:   | <b>*</b> • • • • • • • • • • • • • • • • • • • | 01001000   | <b>***</b>                              |                    |
| 2        | Depreciation-Building Depreciation-Equipment   | \$10,060,379<br>\$12,054,621                   | \$10,340,960<br>\$12,554,040                     | \$280,581<br>\$499,419                  | 3%<br>4%           |
| 3        | Amortization   | \$0  | \$12,334,040                                     | \$0                                     | 0%                 |
|          | Total Depreciation and Amortization  | \$22,115,000                                   | \$22,895,000                                     | \$780,000                               | 4%                 |
| F.       | Bad Debts:   |  |  |   |                    |
| 1        | Bad Debts  | \$21,127,000                                   | \$32,811,000                                     | \$11,684,000                            | 55%                |
| G.       | Interest Eveness   |  |  |   |                    |
| 1        | Interest Expense:  | \$2,186,000                                    | \$2,562,000                                      | \$376,000                               | 17%                |
|          |  | . , ,  | . , ,  | ,                                       |                    |
| H.<br>1  | Malpractice Insurance Cost:  Malpractice Insurance Cost  | \$7,005,000                                    | \$3,148,000                                      | (\$3,857,000)                           | -55%               |
| '        | Maipractice insurance cost   | \$7,005,000                                    | \$3,146,000                                      | (\$3,837,000)                           | -55 /6             |
| I.       | Utilities:   |  | _  |   |                    |
| 2        | Water Natural Gas  | \$380,757                                      | \$414,496<br>\$1,434,571                         | \$33,739                                | 9%<br>59%          |
| 3        | Oil  | \$900,350<br>\$353,187                         | \$77,234   | \$534,221<br>(\$275,953)                | -78%               |
| 4        | Electricity  | \$3,365,047                                    | \$3,369,703                                      | \$4,656                                 | 0%                 |
| 5        | Telephone  | \$746,719                                      | \$841,565  | \$94,846                                | 13%                |
| 6        | Other Utilities Total Utilities  | \$44,706<br><b>\$5,790,766</b>                 | \$48,387<br><b>\$6,185,956</b>                   | \$3,681<br><b>\$395,190</b>             | 8%<br><b>7%</b>    |
|          |  | Ţ-,. <b>CC</b> ,. <b>CC</b>                    | +-,,   | , , , , , , , , , , , , , , , , , , ,   | . 70               |
| J.       | Business Expenses:   | ¢200 505                                       | £447.000   | ¢440.450                                | 000/               |
| 2        | Accounting Fees Legal Fees   | \$329,525<br>\$1,161,429                       | \$447,983<br>\$1,506,862                         | \$118,458<br>\$345,433                  | 36%<br>30%         |
| 3        | Consulting Fees  | \$1,103,284                                    | \$1,598,828                                      | \$495,544                               | 45%                |
| 4        | Dues and Membership  | \$855,242                                      | \$757,218  | (\$98,024)                              | -11%               |
| 5<br>6   | Equipment Leases Building Leases   | \$1,019,926<br>\$2,044,747                     | \$676,143<br>\$2,155,801                         | (\$343,783)<br>\$111,054                | -34%<br>5%         |
| 7        | Repairs and Maintenance  | \$2,430,592                                    | \$2,859,696                                      | \$429,104                               | 18%                |
| 8        | Insurance  | \$164,331                                      | \$403,790  | \$239,459                               | 146%               |
| 9        | Travel   | \$165,222                                      | \$143,120  | (\$22,102)                              | -13%               |
| 10<br>11 | Conferences Property Tax   | \$404,521<br>\$213,353                         | \$496,027<br>\$111,000                           | \$91,506<br>(\$102,353)                 | 23%<br>-48%        |
| 12       | General Supplies   | \$8,446,392                                    | \$8,765,595                                      | \$319,203                               | 4%                 |
| 13       | Licenses and Subscriptions   | \$295,000                                      | \$237,932  | (\$57,068)                              | -19%               |
| 14       | Postage and Shipping   | \$250,803                                      | \$287,982  | \$37,179<br>\$401,750                   | 15%                |
| 15<br>16 | Advertising Other Business Expenses  | \$2,007,664<br>\$34,588,824                    | \$2,409,423<br>\$53,046,360                      | \$401,759<br>\$18,457,536               | 20%<br>53%         |
|          | Total Business Expenses  | \$55,480,855                                   | \$75,903,760                                     | \$20,422,905                            | 37%                |
|          |  |  |  |   |                    |

#### REPORT 175 - HOSPITAL OPERATING EXPENSES BY EXPENSE CATEGORY AND DEPARTMENT

| (1)           | (2)  | (3)                         | (4)                         | (5)                      | (6)              |
|---------------|--|-----------------------------|-----------------------------|--------------------------|------------------|
|               | , ,  | FY 2010                     | FY 2011                     | AMOUNT                   | %                |
| LINE          | DESCRIPTION  | <u>ACTUAL</u>               | <u>ACTUAL</u>               | DIFFERENCE               | DIFFERENCE       |
| 1/            | Others Consenting Francisco                                      |                             |                             |                          |                  |
| <b>K</b> .    | Other Operating Expense:  Miscellaneous Other Operating Expenses | \$0                         | \$0                         | \$0                      | 0%               |
| '             | INISCENDINE OPERALING EXPENSES                                   | ΨΟ                          | ΨΟ                          | ΨΟ                       | 0 70             |
|               | Total Operating Expenses - All Expense Categories*               | \$351,813,000               | \$382,310,000               | \$30,497,000             | 9%               |
|               | *A K. The total operating expenses amount abov                   | e must agree with           | the total operation         | ng expenses amou         | int on Report 15 |
| II.           | OPERATING EXPENSE BY DEPARTMENT                                  |                             |                             |                          |                  |
| A.            | General Services:  |                             |                             |                          |                  |
|               | General Administration   | \$75,288,931                | \$97,191,662                | \$21,902,731             | 29%              |
| 2             | General Accounting   | \$1,869,774                 | \$2,129,271                 | \$259,497                | 14%              |
| 3             | Patient Billing & Collection                                     | \$4,338,070                 | \$4,511,087                 | \$173,017                | 4%               |
| <u>4</u><br>5 | Admitting / Registration Office  Data Processing                 | \$2,230,865                 | \$2,340,348<br>\$15,962,507 | \$109,483                | 5%<br>25%        |
| 6             | Communications   | \$12,732,438<br>\$1,726,448 | \$1,950,699                 | \$3,230,069<br>\$224,251 | 13%              |
| 7             | Personnel  | \$41,205,860                | \$42,370,964                | \$1,165,104              | 3%               |
| 8             | Public Relations   | \$2,728,247                 | \$3,222,346                 | \$494,099                | 18%              |
| 9             | Purchasing   | \$510,959                   | \$649,073                   | \$138,114                | 27%              |
| 10            | Dietary and Cafeteria  | \$5,659,622                 | \$5,665,046                 | \$5,424                  | 0%               |
| 11            | Housekeeping<br>Laundry & Linen                                  | \$3,716,772                 | \$3,755,441                 | \$38,669<br>(\$111.716)  | 1%               |
| 12<br>13      | Operation of Plant   | \$1,144,203<br>\$6,050,024  | \$1,032,487<br>\$6,688,658  | (\$111,716)<br>\$638,634 | -10%<br>11%      |
| 14            | Security   | \$1,549,877                 | \$1,632,046                 | \$82,169                 | 5%               |
| 15            | Repairs and Maintenance  | \$6,380,478                 | \$7,951,444                 | \$1,570,966              | 25%              |
| 16            | Central Sterile Supply   | \$1,087,676                 | \$1,004,325                 | (\$83,351)               | -8%              |
| 17            | Pharmacy Department  | \$19,561,346                | \$18,266,040                | (\$1,295,306)            | -7%              |
| 18            | Other General Services   | \$0                         | \$0                         | \$0                      | 0%               |
|               | Total General Services   | \$187,781,590               | \$216,323,444               | \$28,541,854             | 15%              |
| В.            | Professional Services:   |                             |                             |                          |                  |
| 1             | Medical Care Administration                                      | \$620,576                   | \$434,691                   | (\$185,885)              | -30%             |
| 2             | Residency Program  | \$5,161,996                 | \$5,163,577                 | \$1,581                  | 0%               |
| <u>3</u><br>4 | Nursing Services Administration  Medical Records                 | \$2,625,219<br>\$2,828,182  | \$2,718,469<br>\$2,723,531  | \$93,250<br>(\$104,651)  | 4%<br>-4%        |
| 5             | Social Service   | \$699,485                   | \$750,423                   | \$50,938                 | 7%               |
| 6             | Other Professional Services                                      | \$0                         | \$0                         | \$0                      | 0%               |
|               | Total Professional Services                                      | \$11,935,458                | \$11,790,691                | (\$144,767)              | -1%              |
| C.            | Special Services:  |                             |                             |                          |                  |
| 1             | Operating Room   | \$23,022,201                | \$23,696,971                | \$674,770                | 3%               |
| 2             | Recovery Room  | \$1,798,981                 | \$1,818,030                 | \$19,049                 | 1%               |
| 3             | Anesthesiology   | \$1,215,286                 | \$1,111,281                 | (\$104,005)              | -9%              |
| <u>4</u><br>5 | Delivery Room Diagnostic Radiology                               | \$0<br>\$3.662.275          | \$0<br>\$3,853,560          | \$0<br>\$191,285         | 0%<br>5%         |
| 6             | Diagnostic Nadiology  Diagnostic Ultrasound                      | \$578,077                   | \$700,630                   | \$122,553                | 21%              |
| 7             | Radiation Therapy  | \$1,554,960                 | \$1,816,682                 | \$261,722                | 17%              |
| 8             | Radioisotopes  | \$501,416                   | \$478,691                   | (\$22,725)               | -5%              |
| 9             | CT Scan  | \$1,264,538                 | \$1,337,824                 | \$73,286                 | 6%               |
| 10<br>11      | Laboratory Blood Storing/Processing                              | \$7,064,706<br>\$3,274,476  | \$7,243,260<br>\$3,224,422  | \$178,554<br>(\$50,054)  | 3%<br>-2%        |
| 12            | Cardiology   | \$3,274,476                 | \$3,224,422<br>\$0          | (\$50,054)               | -2%<br>0%        |
| 13            | Electrocardiology  | \$1,410,314                 | \$1,617,301                 | \$206,987                | 15%              |
| 14            | Electroencephalography   | \$30,247                    | \$49,822                    | \$19,575                 | 65%              |
| 15            | Occupational Therapy   | \$460,690                   | \$550,960                   | \$90,270                 | 20%              |
| 16            | Speech Pathology   | \$0                         | \$0                         | \$0                      | 0%               |
| 17<br>18      | Audiology Respiratory Therapy                                    | \$0<br>\$2,595,608          | \$0<br>\$2,611,733          | \$0<br>\$16,125          | 0%<br>1%         |
| 19            | Pulmonary Function   | \$400,938                   | \$415,433                   | \$16,125<br>\$14,495     | 4%               |
| 20            | Intravenous Therapy  | \$388,530                   | \$325,549                   | (\$62,981)               | -16%             |
| 21            | Shock Therapy  | \$0                         | \$0                         | \$0                      | 0%               |
| 22            | Psychiatry / Psychology Services                                 | \$0                         | \$0                         | \$0                      | 0%               |
| 23            | Renal Dialysis   | \$1,184,332                 | \$919,588                   | (\$264,744)              | -22%             |
| 24            | Emergency Room MRI   | \$11,543,354<br>\$472,394   | \$11,531,717<br>\$484,622   | (\$11,637)<br>\$12,228   | 0%<br>3%         |
| 25<br>26      | PET Scan   | \$472,394<br>\$381,739      | \$484,622<br>\$126,549      | (\$255,190)              | -67%             |
| 27            | PET/CT Scan  | \$0                         | \$0                         | \$0                      | 0%               |
| 28            | Endoscopy  | \$1,153,444                 | \$1,208,187                 | \$54,743                 | 5%               |
| 29            | Sleep Center   | \$0                         | \$0                         | \$0                      | 0%               |
| 30            | Lithotripsy  | \$0                         | \$0                         | \$0                      | 0%               |
| 31            | Cardiac Catheterization/Rehabilitation                           | \$12,138,003                | \$11,314,461                | (\$823,542)              | -7%              |

#### REPORT 175 - HOSPITAL OPERATING EXPENSES BY EXPENSE CATEGORY AND DEPARTMENT

| (1)      | (2)  | (3)                  | (4)                  | (5)               | (6)             |
|----------|--|----------------------|----------------------|-------------------|-----------------|
|          |  | FY 2010              | FY 2011              | AMOUNT            | %               |
| LINE     | DESCRIPTION                                  | <u>ACTUAL</u>        | <u>ACTUAL</u>        | <u>DIFFERENCE</u> | DIFFERENCE      |
| 32       | Occupational Therapy / Physical Therapy      | \$1,032,060          | \$1,117,613          | \$85,553          | 8%              |
| 33       | Dental Clinic                                | \$0                  | \$1,117,013          | Ψ05,555<br>\$0    | 0%              |
| 34       | Other Special Services                       | \$3,061,050          | \$2.783.488          | (\$277,562)       | -9%             |
| <u> </u> | Total Special Services                       | \$80,189,619         | \$80,338,374         | \$148,755         | 0%              |
| D.       | Routine Services:                            |                      |                      |                   |                 |
| 1        | Medical & Surgical Units                     | \$35,737,665         | \$35,445,176         | (\$292,489)       | -1%             |
| 2        | Intensive Care Unit                          | \$8,523,139          | \$7,904,653          | (\$618,486)       | -7%             |
| 3        | Coronary Care Unit                           | \$0                  | \$0                  | \$0               | 0%              |
| 4        | Psychiatric Unit                             | \$7,945,856          | \$9,575,998          | \$1,630,142       | 21%             |
| 5        | Pediatric Unit                               | \$0                  | \$0                  | \$0               | 0%              |
| 6        | Maternity Unit                               | \$3,601,215          | \$4,338,716          | \$737,501         | 20%             |
| 7        | Newborn Nursery Unit                         | \$1,306,824          | \$1,281,233          | (\$25,591)        | -2%             |
| 8        | Neonatal ICU                                 | \$0                  | \$0                  | \$0               | 0%              |
| 9        | Rehabilitation Unit                          | \$2,117,328          | \$2,083,880          | (\$33,448)        | -2%             |
| 10       | Ambulatory Surgery                           | \$6,158,205          | \$5,971,049          | (\$187,156)       | -3%             |
| 11       | Home Care                                    | \$0                  | \$0                  | \$0               | 0%              |
| 12       | Outpatient Clinics                           | \$6,279,381          | \$6,997,329          | \$717,948         | 11%             |
| 13       | Other Routine Services                       | \$0                  | \$0                  | \$0               | 0%              |
|          | Total Routine Services                       | \$71,669,613         | \$73,598,034         | \$1,928,421       | 3%              |
| E.       | Other Departments:                           |                      |                      |                   |                 |
| 1        | Miscellaneous Other Departments              | \$236,720            | \$259,457            | \$22,737          | 10%             |
|          | Total Operating Expenses - All Departments*  | \$351,813,000        | \$382,310,000        | \$30,497,000      | 9%              |
|          | *A 0. The total operating expenses amount at | nove must agree with | the total operation  | na evnenses amou  | nt on Penort 15 |
|          | A. V. The total operating expenses amount at | Jove must agree with | i inc total operatii | ig expenses aniou | in on Report 13 |
|          |  | ı                    |                      |                   | ı               |

|      | SAINT VINC  | ENT'S MEDICAL CENTER |                |                 |  |  |  |  |  |
|------|---|----------------------|----------------|-----------------|--|--|--|--|--|
|      | TWELVE MONTHS ACTUAL FILING                                   |                      |                |                 |  |  |  |  |  |
|      | FISCAL YEAR 2011  |                      |                |                 |  |  |  |  |  |
|      | REPORT 185 - HOSPITAL FINANCIAL AND STATISTICAL DATA ANALYSIS |                      |                |                 |  |  |  |  |  |
| (1)  | (2)   | (3)                  | (4)            | (5)             |  |  |  |  |  |
|      |   | ACTUAL               | ACTUAL         | ACTUAL          |  |  |  |  |  |
| LINE | DESCRIPTION   | FY 2009              | FY 2010        | FY 2011         |  |  |  |  |  |
| A.   | Statement of Operations Summary                               |                      |                |                 |  |  |  |  |  |
| 1    | Total Net Patient Revenue                                     | \$341,788,581        | \$ 353,724,000 | \$389,074,000   |  |  |  |  |  |
| 2    | Other Operating Revenue                                       | 11,020,419           | 12,850,000     | 7,963,000       |  |  |  |  |  |
| 3    | Total Operating Revenue                                       | \$352,809,000        | \$366,574,000  | \$397,037,000   |  |  |  |  |  |
| 4    | Total Operating Expenses                                      | 341,987,000          | 351,813,000    | 382,310,000     |  |  |  |  |  |
| 5    | Income/(Loss) From Operations                                 | \$10,822,000         | \$14,761,000   | \$14,727,000    |  |  |  |  |  |
| 6    | Total Non-Operating Revenue                                   | (3,815,000)          | 26,004,000     | 7,135,000       |  |  |  |  |  |
| 7    | Excess/(Deficiency) of Revenue Over Expenses                  | \$7,007,000          | \$40,765,000   | \$21,862,000    |  |  |  |  |  |
| В.   | Profitability Summary   |                      |                |                 |  |  |  |  |  |
| 1    | Hospital Operating Margin                                     | 3.10%                | 3.76%          | 3.64%           |  |  |  |  |  |
| 2    | Hospital Non Operating Margin                                 | -1.09%               | 6.62%          | 1.77%           |  |  |  |  |  |
| 3    | Hospital Total Margin   | 2.01%                | 10.38%         | 5.41%           |  |  |  |  |  |
| 4    | Income/(Loss) From Operations                                 | \$10,822,000         | \$14,761,000   | \$14,727,000    |  |  |  |  |  |
| 5    | Total Operating Revenue                                       | \$352,809,000        | \$366,574,000  | \$397,037,000   |  |  |  |  |  |
| 6    | Total Non-Operating Revenue                                   | (\$3,815,000)        | \$26,004,000   | \$7,135,000     |  |  |  |  |  |
| 7    | Total Revenue   | \$348,994,000        | \$392,578,000  | \$404,172,000   |  |  |  |  |  |
| 8    | Excess/(Deficiency) of Revenue Over Expenses                  | \$7,007,000          | \$40,765,000   | \$21,862,000    |  |  |  |  |  |
| C.   | Net Assets Summary  |                      |                |                 |  |  |  |  |  |
| 1    | Hospital Unrestricted Net Assets                              | \$314,991,000        | \$373,265,000  | \$427,407,000   |  |  |  |  |  |
| 2    | Hospital Total Net Assets                                     | \$356,510,000        | \$396,726,000  | \$445,927,000   |  |  |  |  |  |
| 3    | Hospital Change in Total Net Assets                           | (\$24,301,000)       | \$40,216,000   | \$49,201,000    |  |  |  |  |  |
| 4    | Hospital Change in Total Net Assets %                         | 93.6%                | 11.3%          | 12.4%           |  |  |  |  |  |
| D.   | Cost Data Summary   |                      |                |                 |  |  |  |  |  |
| 1    | Ratio of Cost to Charges                                      | 0.40                 | 0.37           | 0.38            |  |  |  |  |  |
| 2    | Total Operating Expenses                                      | \$341,987,000        | \$351,813,000  | \$382,310,000   |  |  |  |  |  |
| 3    | Total Gross Revenue   | \$852,498,869        | \$928,515,628  | \$1,004,233,370 |  |  |  |  |  |
| 4    | Total Other Operating Revenue                                 | \$9,864,000          | \$12,404,000   | \$7,720,000     |  |  |  |  |  |
|      |   |                      |                |                 |  |  |  |  |  |

|             | SAINT VINCE   | ENT'S MEDICAL CENTER |               |               |  |  |  |  |  |
|-------------|---|----------------------|---------------|---------------|--|--|--|--|--|
|             | TWELVE MONTHS ACTUAL FILING FISCAL YEAR 2011                  |                      |               |               |  |  |  |  |  |
|             |   |                      |               |               |  |  |  |  |  |
|             | REPORT 185 - HOSPITAL FINANCIAL AND STATISTICAL DATA ANALYSIS |                      |               |               |  |  |  |  |  |
|             |   |                      |               |               |  |  |  |  |  |
| (1)         | (2)   | (3)                  | (4)           | (5)           |  |  |  |  |  |
|             |   | ACTUAL               | ACTUAL        | ACTUAL        |  |  |  |  |  |
| <u>LINE</u> | DESCRIPTION   | FY 2009              | FY 2010       | FY 2011       |  |  |  |  |  |
| 5           | Private Payment to Cost Ratio                                 | 1.28                 | 1.35          | 1.37          |  |  |  |  |  |
| 6           | Total Non-Government Payments                                 | \$142,224,171        | \$148,985,162 | \$155,511,639 |  |  |  |  |  |
| 7           | Total Uninsured Payments                                      | \$3,052,195          | \$2,828,590   | \$2,660,291   |  |  |  |  |  |
| 8           | Total Non-Government Charges                                  | \$316,158,051        | \$329,316,787 | \$340,013,820 |  |  |  |  |  |
| 9           | Total Uninsured Charges                                       | \$41,092,431         | \$40,048,835  | \$44,248,629  |  |  |  |  |  |
| 10          | Medicare Payment to Cost Ratio                                | 0.89                 | 0.88          | 0.83          |  |  |  |  |  |
| 11          | Total Medicare Payments                                       | \$145,672,141        | \$148,147,249 | \$151,557,176 |  |  |  |  |  |
| 12          | Total Medicare Charges  | \$414,483,421        | \$449,462,026 | \$481,731,638 |  |  |  |  |  |
| 13          | Medicaid Payment to Cost Ratio                                | 0.74                 | 0.67          | 0.64          |  |  |  |  |  |
| 14          | Total Medicaid Payments                                       | \$28,439,441         | \$32,883,534  | \$43,280,559  |  |  |  |  |  |
| 15          | Total Medicaid Charges  | \$96,364,311         | \$130,985,683 | \$180,109,238 |  |  |  |  |  |
| 10          | Total Medicard Offarges                                       | ψ30,304,311          | ψ130,303,003  | Ψ100,103,200  |  |  |  |  |  |
| 16          | Uncompensated Care Cost                                       | \$15,619,940         | \$14,299,563  | \$15,805,393  |  |  |  |  |  |
| 17          | Charity Care  | \$8,833,000          | \$7,662,000   | \$9,025,000   |  |  |  |  |  |
| 18          | Bad Debts   | \$30,554,626         | \$30,582,008  | \$32,811,000  |  |  |  |  |  |
| 19          | Total Uncompensated Care                                      | \$39,387,626         | \$38,244,008  | \$41,836,000  |  |  |  |  |  |
| 20          | Uncompensated Care % of Total Expenses                        | 4.6%                 | 4.1%          | 4.1%          |  |  |  |  |  |
| 21          | Total Operating Expenses                                      | \$341,987,000        | \$351,813,000 | \$382,310,000 |  |  |  |  |  |
| E.          | Liquidity Measures Summary                                    |                      |               |               |  |  |  |  |  |
| 1           | Current Ratio   | 1.26                 | 1.63          | 1.34          |  |  |  |  |  |
| 2           | Total Current Assets  | \$69,692,000         | \$84,134,000  | \$75,794,000  |  |  |  |  |  |
| 3           | Total Current Liabilities                                     | \$55,125,000         | \$51,670,000  | \$56,576,000  |  |  |  |  |  |
| 4           | Days Cash on Hand   | 21                   | 23            | 7             |  |  |  |  |  |
| 5           | Cash and Cash Equivalents                                     | \$10,599,000         | \$6,014,000   | \$6,480,000   |  |  |  |  |  |
| 6           | Short Term Investments  | 7,793,000            | 15,056,000    | 97,000        |  |  |  |  |  |
| 7           | Total Cash and Short Term Investments                         | \$18,392,000         | \$21,070,000  | \$6,577,000   |  |  |  |  |  |
| 8           | Total Operating Expenses                                      | \$341,987,000        | \$351,813,000 | \$382,310,000 |  |  |  |  |  |
|             |   | \$18,628,000         | \$22,115,000  | \$22,895,000  |  |  |  |  |  |
| 9           | Depreciation Expense  | \$10,020,000         | ΨΖΖ,113,000   | \$22,095,000  |  |  |  |  |  |

|             | SAINT VINCENT   | S MEDICAL CENTER               |    |                           |    |                           |  |  |  |  |
|-------------|---|--------------------------------|----|---------------------------|----|---------------------------|--|--|--|--|
|             | TWELVE MONTHS ACTUAL FILING                                   |                                |    |                           |    |                           |  |  |  |  |
|             | FISCAL YEAR 2011  |                                |    |                           |    |                           |  |  |  |  |
|             | REPORT 185 - HOSPITAL FINANCIAL AND STATISTICAL DATA ANALYSIS |                                |    |                           |    |                           |  |  |  |  |
| (1)         | (2)   | (3)                            |    | (4)                       |    | (5)                       |  |  |  |  |
|             |   | ACTUAL                         |    | ACTUAL                    |    | ACTUAL                    |  |  |  |  |
| <u>LINE</u> | DESCRIPTION   | FY 2009                        |    | FY 2010                   |    | FY 2011                   |  |  |  |  |
| 11          | Days Revenue in Patient Accounts Receivable                   | 33.89                          |    | 33.08                     |    | 32.99                     |  |  |  |  |
| 12          | Net Patient Accounts Receivable                               | \$ 40,833,000                  | \$ | 44,277,000                | \$ | 46,049,000                |  |  |  |  |
| 13          | Due From Third Party Payers                                   | \$0                            |    | \$0                       |    | \$0                       |  |  |  |  |
| 14          | Due To Third Party Payers                                     | \$9,102,000                    |    | \$12,219,000              |    | \$10,883,000              |  |  |  |  |
| 15          | Total Net Patient Accounts Receivable and Third Party Payer   | ¢ 24.724.000                   | •  | 22.059.000                | φ. | 25 466 000                |  |  |  |  |
| 15<br>16    | Activity  Total Net Patient Revenue                           | \$ 31,731,000<br>\$341,788,581 | \$ | 32,058,000<br>353,724,000 | \$ | 35,166,000<br>389,074,000 |  |  |  |  |
|             |   |                                |    |                           |    |                           |  |  |  |  |
| 17          | Average Payment Period  | 62.22                          |    | 57.20                     |    | 57.46                     |  |  |  |  |
| 18          | Total Current Liabilities                                     | \$55,125,000                   |    | \$51,670,000              |    | \$56,576,000              |  |  |  |  |
| 19          | Total Operating Expenses                                      | \$341,987,000                  |    | \$351,813,000             |    | \$382,310,000             |  |  |  |  |
| 20          | Depreciation Expense  | \$18,628,000                   |    | \$22,115,000              |    | \$22,895,000              |  |  |  |  |
| 21          | Total Operating Expenses less Depreciation Expense            | \$323,359,000                  |    | \$329,698,000             |    | \$359,415,000             |  |  |  |  |
| F.          | Solvency Measures Summary                                     |                                |    |                           |    |                           |  |  |  |  |
| 1           | Equity Financing Ratio  | 67.3                           |    | 69.9                      |    | 76.4                      |  |  |  |  |
| 2           | Total Net Assets  | \$356,510,000                  |    | \$396,726,000             |    | \$445,927,000             |  |  |  |  |
| 3           | Total Assets  | \$529,360,000                  |    | \$567,604,000             |    | \$583,472,000             |  |  |  |  |
| 4           | Cash Flow to Total Debt Ratio                                 | 20.3                           |    | 51.5                      |    | 39.2                      |  |  |  |  |
| 5           | Excess/(Deficiency) of Revenues Over Expenses                 | \$7,007,000                    |    | \$40,765,000              |    | \$21,862,000              |  |  |  |  |
| 6           | Depreciation Expense  | \$18,628,000                   |    | \$22,115,000              |    | \$22,895,000              |  |  |  |  |
| 7           | Excess of Revenues Over Expenses and Depreciation Expense     | \$25,635,000                   |    | \$62,880,000              |    | \$44,757,000              |  |  |  |  |
| 8           | Total Current Liabilities                                     | \$55,125,000                   |    | \$51,670,000              |    | \$56,576,000              |  |  |  |  |
| 9           | Total Long Term Debt  | \$71,089,000                   |    | \$70,486,000              |    | \$57,659,000              |  |  |  |  |
| 10          | Total Current Liabilities and Total Long Term Debt            | \$126,214,000                  |    | \$122,156,000             |    | \$114,235,000             |  |  |  |  |
| 11          | Long Term Debt to Capitalization Ratio                        | 16.6                           |    | 15.1                      |    | 11.4                      |  |  |  |  |
| 12          | Total Long Term Debt  | \$71,089,000                   |    | \$70,486,000              |    | \$57,659,000              |  |  |  |  |
|             | Total Net Assets  |                                |    |                           |    |                           |  |  |  |  |
| 13          | Folds in the CASSES   | \$356,510,000                  |    | \$396,726,000             | -  | \$445,927,000             |  |  |  |  |

|                  | SAINT VINCENT'S   | MEDICAL CENTER      |                |                 |  |  |  |
|------------------|---|---------------------|----------------|-----------------|--|--|--|
|                  | TWELVE MONTH  | IS ACTUAL FILING    |                |                 |  |  |  |
| FISCAL YEAR 2011 |   |                     |                |                 |  |  |  |
|                  | REPORT 185 - HOSPITAL FINANCIA  | L AND STATISTICAL D | ATA ANALYSIS   |                 |  |  |  |
|                  |   |                     |                |                 |  |  |  |
| (1)              | (2)   | (3)                 | (4)            | (5)             |  |  |  |
|                  |   | ACTUAL              | ACTUAL         | ACTUAL          |  |  |  |
| LINE             | DESCRIPTION   | FY 2009             | FY 2010        | FY 2011         |  |  |  |
|                  | <u> </u>  |                     | 11.2010        |                 |  |  |  |
| 15               | Debt Service Coverage Ratio   | 16.5                | 20.9           | 15.1            |  |  |  |
| 16               | Excess Revenues over Expenses   | \$7,007,000         | \$40,765,000   | \$21,862,000    |  |  |  |
| 17               | Interest Expense  | \$678,000           | \$2,186,000    | \$2,562,000     |  |  |  |
|                  | ,   |                     |                |                 |  |  |  |
| 18               | Depreciation and Amortization Expense   | \$18,628,000        | \$22,115,000   | \$22,895,000    |  |  |  |
| 19               | Principal Payments  | \$912,458           | \$932,801      | \$580,330       |  |  |  |
| G.               | Other Financial Ratios  |                     |                |                 |  |  |  |
| 20               | Average Age of Plant  | 8.7                 | 8.3            | 8.6             |  |  |  |
| 21               | Accumulated Depreciation  | \$162,502,000       | \$183,826,000  | \$197,451,000   |  |  |  |
| 22               | Depreciation and Amortization Expense   | \$18,628,000        | \$22,115,000   | \$22,895,000    |  |  |  |
|                  | Depreciation and Amortization Expense   | ψ10,020,000         | Ψ22,113,000    | Ψ22,093,000     |  |  |  |
| н.               | Utilization Measures Summary  |                     |                |                 |  |  |  |
| 1                | Patient Days  | 125,447             | 122,812        | 122,440         |  |  |  |
| 2                | Discharges  | 21,743              | 21,873         | 22,100          |  |  |  |
| 3                | ALOS  | 5.8                 | 5.6            | 5.5             |  |  |  |
| 4                | Staffed Beds  | 415                 | 423            | 423             |  |  |  |
| 5                | Available Beds  | -                   | 423            | 423             |  |  |  |
| 6                | Licensed Beds   | 520                 | 520            | 520             |  |  |  |
| 6                | Occupancy of Staffed Beds   | 82.8%               | 79.5%          | 79.3%           |  |  |  |
|                  |   |                     |                |                 |  |  |  |
| 7                | Occupancy of Available Beds   | 81.3%               | 79.5%          | 79.3%           |  |  |  |
| 8                | Full Time Equivalent Employees  | 2,049.6             | 2,020.1        | 2,047.2         |  |  |  |
| I.               | Hospital Gross Revenue Payer Mix Percentage   |                     |                |                 |  |  |  |
| 1                | Non-Government Gross Revenue Payer Mix Percentage   | 32.3%               | 31.2%          | 29.5%           |  |  |  |
| 2                | Medicare Gross Revenue Payer Mix Percentage   | 48.6%               | 48.4%          | 48.0%           |  |  |  |
| 3                | Medicaid Gross Revenue Payer Mix Percentage   | 11.3%               | 14.1%          | 17.9%           |  |  |  |
| 4                | Other Medical Assistance Gross Revenue Payer Mix Percentage                                   | 2.9%                | 1.9%           | 0.2%            |  |  |  |
| 5<br>6           | Uninsured Gross Revenue Payer Mix Percentage  | 4.8%<br>0.1%        | 4.3%           | 4.4%            |  |  |  |
| 7                | CHAMPUS / TRICARE Gross Revenue Payer Mix Percentage Total Gross Revenue Payer Mix Percentage | 100.0%              | 0.1%<br>100.0% | 0.1%<br>100.0%  |  |  |  |
| <u> </u>         | - State Cross Not May 1 ayor Min 1 Groundays  | 100.070             | 100.070        | 100.076         |  |  |  |
| 8                | Non-Government Gross Revenue (Charges)  | \$275,065,620       | \$289,267,952  | \$295,765,191   |  |  |  |
| 9                | Medicare Gross Revenue (Charges)  | \$414,483,421       | \$449,462,026  | \$481,731,638   |  |  |  |
| 10               | Medicaid Gross Revenue (Charges)  | \$96,364,311        | \$130,985,683  | \$180,109,238   |  |  |  |
| 11               | Other Medical Assistance Gross Revenue (Charges)  | \$24,848,470        | \$18,000,816   | \$1,606,870     |  |  |  |
| 12               | Uninsured Gross Revenue (Charges)   | \$41,092,431        | \$40,048,835   | \$44,248,629    |  |  |  |
| 13               | CHAMPUS / TRICARE Gross Revenue (Charges)   | \$644,616           | \$750,316      | \$771,804       |  |  |  |
| 14               | Total Gross Revenue (Charges)   | \$852,498,869       | \$928,515,628  | \$1,004,233,370 |  |  |  |

|                | SAINT VINCENT'S  | MEDICAL CENTER |                 |               |  |  |  |  |  |
|----------------|--|----------------|-----------------|---------------|--|--|--|--|--|
|                | TWELVE MONTHS ACTUAL FILING  FISCAL YEAR 2011  |                |                 |               |  |  |  |  |  |
|                |  |                |                 |               |  |  |  |  |  |
|                | REPORT 185 - HOSPITAL FINANCIAL AND STATISTICAL DATA ANALYSIS  |                |                 |               |  |  |  |  |  |
| (1)            | (2)  | (3)            | (4)             | (5)           |  |  |  |  |  |
|                | ·  | ACTUAL         | ACTUAL          | ACTUAL        |  |  |  |  |  |
| LINE           | DESCRIPTION  | FY 2009        | FY 2010         | FY 2011       |  |  |  |  |  |
|                | Hamital Nat Barrara Barra Mir Barraratan   |                |                 |               |  |  |  |  |  |
| <b>J.</b><br>1 | Hospital Net Revenue Payer Mix Percentage  Non-Government Net Revenue Payer Mix Percentage           | 42 50/         | 42.09/          | 42 50/        |  |  |  |  |  |
| 2              | -  | 43.5%          | 43.9%           | 43.5%         |  |  |  |  |  |
| 3              | Medicare Net Revenue Payer Mix Percentage  | 45.5%          | 44.5%<br>9.9%   | 43.1%         |  |  |  |  |  |
| 3<br>4         | Medicaid Net Revenue Payer Mix Percentage  Other Medical Assistance Net Revenue Payer Mix Percentage | 8.9%           |                 | 12.3%         |  |  |  |  |  |
| 5              | Uninsured Net Revenue Payer Mix Percentage  Uninsured Net Revenue Payer Mix Percentage               | 1.1%<br>1.0%   | 0.7%<br>0.9%    | 0.2%<br>0.8%  |  |  |  |  |  |
| 6              | CHAMPUS / TRICARE Net Revenue Payer Mix Percentage   | 0.1%           | 0.9%            | 0.6%          |  |  |  |  |  |
| 7              | Total Net Revenue Payer Mix Percentage   | 100.0%         | 100.0%          | 100.0%        |  |  |  |  |  |
| 8              | Non-Government Net Revenue (Payments)  | \$139,171,976  | \$146,156,572   | \$152,851,348 |  |  |  |  |  |
| 9              | Medicare Net Revenue (Payments)  | \$145,672,141  | \$148,147,249   | \$151,557,176 |  |  |  |  |  |
| 10             | Medicaid Net Revenue (Payments)  | \$28,439,441   | \$32,883,534    | \$43,280,559  |  |  |  |  |  |
| 11             | Other Medical Assistance Net Revenue (Payments)  | \$3,411,496    | \$2,300,050     | \$731,280     |  |  |  |  |  |
| 12             | Uninsured Net Revenue (Payments)   | \$3,052,195    | \$2,828,590     | \$2,660,291   |  |  |  |  |  |
| 13             | CHAMPUS / TRICARE Net Revenue Payments)  | \$223,394      | \$281,594       | \$246,515     |  |  |  |  |  |
| 14             | Total Net Revenue (Payments)   | \$319,970,643  | \$332,597,589   | \$351,327,169 |  |  |  |  |  |
| K.             | <u>Discharges</u>  |                |                 |               |  |  |  |  |  |
| 11             | Non-Government (Including Self Pay / Uninsured)  | 8,200          | 7,897           | 7,399         |  |  |  |  |  |
| 2              | Medicare   | 9,746          | 9,920           | 10,164        |  |  |  |  |  |
| 3              | Medical Assistance   | 3,779          | 4,026           | 4,516         |  |  |  |  |  |
| 4              | Medicaid   | 3,120          | 3,652           | 4,488         |  |  |  |  |  |
| 5              | Other Medical Assistance   | 659            | 374             | 28            |  |  |  |  |  |
| 6              | CHAMPUS / TRICARE  | 18             | 30              | 21            |  |  |  |  |  |
| 7<br>8         | Uninsured (Included In Non-Government) Total   | 955<br>21,743  | 1,024<br>21,873 | 991<br>22,100 |  |  |  |  |  |
| L.             | Case Mix Index   |                |                 |               |  |  |  |  |  |
| 1              | Non-Government (Including Self Pay / Uninsured)  | 1.190900       | 1.227600        | 1.236900      |  |  |  |  |  |
| 2              | Medicare   | 1.529900       | 1.516200        | 1.497100      |  |  |  |  |  |
| 3              | Medical Assistance   | 0.963437       | 0.961121        | 0.995706      |  |  |  |  |  |
| 4              | Medicaid   | 0.912500       | 0.927400        | 0.995400      |  |  |  |  |  |
| 5              | Other Medical Assistance   | 1.204600       | 1.290400        | 1.044900      |  |  |  |  |  |
| 6              | CHAMPUS / TRICARE  | 1.110900       | 0.810400        | 1.383600      |  |  |  |  |  |
| 7              | Uninsured (Included In Non-Government)   | 1.098700       | 1.067500        | 1.026000      |  |  |  |  |  |
| 8              | Total Case Mix Index   | 1.303252       | 1.308866        | 1.307421      |  |  |  |  |  |
| М.             | Emergency Department Visits  |                |                 |               |  |  |  |  |  |
| 1              | Emergency Room - Treated and Admitted  | 10,882         | 14,253          | 15,163        |  |  |  |  |  |
| 2              | Emergency Room - Treated and Discharged  | 50,431         | 54,760          | 60,360        |  |  |  |  |  |
| 3              | Total Emergency Room Visits  | 61,313         | 69,013          | 75,523        |  |  |  |  |  |

| (1)  | (2)                                       | (3)         | (4)          | (5)          | (6)        |
|------|---|-------------|--------------|--------------|------------|
|      | •   | FY 2010     | FY 2011      | AMOUNT       | %          |
| LINE | DESCRIPTION                               | ACTUAL      | ACTUAL       | DIFFERENCE   | DIFFERENCE |
|      |   |             |              |              |            |
|      |   |             |              |              |            |
| I.   | MEDICARE MANAGED CARE                     |             |              |              |            |
|      |   |             |              |              |            |
| Α.   | ANTHEM - MEDICARE BLUE CONNECTICUT        |             |              |              |            |
| 1    | Inpatient Charges                         | \$964,324   | \$12,395,890 | \$11,431,566 | 1185%      |
| 2    | Inpatient Payments                        | \$265,456   | \$3,154,148  | \$2,888,692  | 1088%      |
| 3    | Outpatient Charges                        | \$162,501   | \$3,571,108  | \$3,408,607  | 2098%      |
| 4    | Outpatient Payments                       | \$51,157    | \$1,026,882  | \$975,725    | 1907%      |
| 5    | Discharges                                | 21          | 326          | 305          | 1452%      |
| 6    | Patient Days                              | 141         | 1,827        | 1,686        | 1196%      |
| 7    | Outpatient Visits (Excludes ED Visits)    | 126         | 1,485        | 1,359        | 1079%      |
| 8    | Emergency Department Outpatient Visits    | 17          | 252          | 235          | 1382%      |
| 9    | Emergency Department Inpatient Admissions | 16          | 260          | 244          | 1525%      |
|      | TOTAL INPATIENT & OUTPATIENT CHARGES      | \$1,126,825 | \$15,966,998 | \$14,840,173 | 1317%      |
|      | TOTAL INPATIENT & OUTPATIENT PAYMENTS     | \$316,613   | \$4,181,030  | \$3,864,417  | 1221%      |
| B.   | CIGNA HEALTHCARE                          |             |              |              |            |
| 1    | Inpatient Charges                         | \$0         | \$0          | \$0          | 0%         |
| 2    | Inpatient Payments                        | \$0         | \$0          | \$0          | 0%         |
| 3    | Outpatient Charges                        | \$0         | \$0          | \$0          | 0%         |
| 4    | Outpatient Payments                       | \$0         | \$0          | \$0          | 0%         |
| 5    | Discharges                                | 0           | 0            | 0            | 0%         |
| 6    | Patient Days                              | 0           | 0            | 0            | 0%         |
| 7    | Outpatient Visits (Excludes ED Visits)    | 0           | 0            | 0            | 0%         |
| 8    | Emergency Department Outpatient Visits    | 0           | 0            | 0            | 0%         |
| 9    | Emergency Department Inpatient Admissions | 0           | 0            | 0            | 0%         |
|      | TOTAL INPATIENT & OUTPATIENT CHARGES      | \$0         | \$0          | \$0          | 0%         |
|      | TOTAL INPATIENT & OUTPATIENT PAYMENTS     | \$0         | \$0          | \$0          | 0%         |
|      |   |             |              |              |            |
| C.   | CONNECTICARE, INC.                        |             |              |              |            |
| 1    | Inpatient Charges                         | \$5,693,878 | \$12,143,585 | \$6,449,707  | 113%       |
| 2    | Inpatient Payments                        | \$1,902,362 | \$3,406,947  | \$1,504,585  | 79%        |
| 3    | Outpatient Charges                        | \$2,024,252 | \$4,004,825  | \$1,980,573  | 98%        |
| 4    | Outpatient Payments                       | \$572,283   | \$1,041,484  | \$469,201    | 82%        |
| 5    | Discharges                                | 162         | 299          | 137          | 85%        |
| 6    | Patient Days                              | 911         | 1,969        | 1,058        | 116%       |
| 7    | Outpatient Visits (Excludes ED Visits)    | 1,108       | 1,859        | 751          | 68%        |
| 8    | Emergency Department Outpatient Visits    | 82          | 295          | 213          | 260%       |
| 9    | Emergency Department Inpatient Admissions | 127         | 227          | 100          | 79%        |
|      | TOTAL INPATIENT & OUTPATIENT CHARGES      | \$7,718,130 | \$16,148,410 | \$8,430,280  | 109%       |
|      | TOTAL INPATIENT & OUTPATIENT PAYMENTS     | \$2,474,645 | \$4,448,431  | \$1,973,786  | 80%        |
|      |   |             |              |              |            |

| (1)  | (2)                                       | (3)           | (4)          | (5)            | (6)        |
|------|---|---------------|--------------|----------------|------------|
|      |   | FY 2010       | FY 2011      | AMÒÚNT         | %          |
| LINE | DESCRIPTION                               | ACTUAL        | ACTUAL       | DIFFERENCE     | DIFFERENCE |
|      |   |               |              |                |            |
| D.   | HEALTHNET OF CONNECTICUT                  |               |              |                |            |
| 1    | Inpatient Charges                         | \$85,023,617  | \$22,853,036 | (\$62,170,581) | -73%       |
| 2    | Inpatient Payments                        | \$26,633,498  | \$10,408,127 | (\$16,225,371) | -61%       |
| 3    | Outpatient Charges                        | \$21,203,849  | \$5,288,376  | (\$15,915,473) | -75%       |
| 4    | Outpatient Payments                       | \$6,002,357   | \$2,156,264  | (\$3,846,093)  | -64%       |
| 5    | Discharges                                | 2,393         | 640          | (1,753)        | -73%       |
| 6    | Patient Days                              | 13,591        | 3,881        | (9,710)        | -71%       |
| 7    | Outpatient Visits (Excludes ED Visits)    | 9,071         | 2,375        | (6,696)        | -74%       |
| 8    | Emergency Department Outpatient Visits    | 1,480         | 409          | (1,071)        | -72%       |
| 9    | Emergency Department Inpatient Admissions | 1,848         | 506          | (1,342)        | -73%       |
|      | TOTAL INPATIENT & OUTPATIENT CHARGES      | \$106,227,466 | \$28,141,412 | (\$78,086,054) | -74%       |
|      | TOTAL INPATIENT & OUTPATIENT PAYMENTS     | \$32,635,855  | \$12,564,391 | (\$20,071,464) | -62%       |
|      |   |               |              |                |            |
| E.   | OTHER MEDICARE MANAGED CARE               |               |              |                |            |
| 1    | Inpatient Charges                         | \$0           | \$0          | \$0            | 0%         |
| 2    | Inpatient Payments                        | \$0           | \$0          | \$0            | 0%         |
| 3    | Outpatient Charges                        | \$0           | \$4,158      | \$4,158        | 0%         |
| 4    | Outpatient Payments                       | \$0           | \$1,932      | \$1,932        | 0%         |
| 5    | Discharges                                | 0             | 0            | 0              | 0%         |
| 6    | Patient Days                              | 0             | 0            | 0              | 0%         |
| 7    | Outpatient Visits (Excludes ED Visits)    | 0             | 1            | 1              | 0%         |
| 8    | Emergency Department Outpatient Visits    | 0             | 3            | 3              | 0%         |
| 9    | Emergency Department Inpatient Admissions | 0             | 0            | 0              | 0%         |
|      | TOTAL INPATIENT & OUTPATIENT CHARGES      | \$0           | \$4,158      | \$4,158        | 0%         |
|      | TOTAL INPATIENT & OUTPATIENT PAYMENTS     | \$0           | \$1,932      | \$1,932        | 0%         |
|      |   |               |              |                |            |
| F.   | OXFORD HEALTH PLANS, INC - MEDICARE ADVAN |               |              |                |            |
|      | Inpatient Charges                         | \$0           | \$233,626    | \$233,626      | 0%         |
|      | Inpatient Payments                        | \$0           | \$9,761      | \$9,761        | 0%         |
| 3    | Outpatient Charges                        | \$0           | \$58,213     | \$58,213       | 0%         |
| 4    | Outpatient Payments                       | \$0           | \$174        | \$174          | 0%         |
| 5    | Discharges                                | 0             | 1            | 1              | 0%         |
|      | Patient Days                              | 0             | 6            | 6              | 0%         |
| 7    | Outpatient Visits (Excludes ED Visits)    | 0             | 29           | 29             | 0%         |
| 8    | Emergency Department Outpatient Visits    | 0             | 2            | 2              | 0%         |
| 9    | Emergency Department Inpatient Admissions | 0             | 4            | 4              | 0%         |
|      | TOTAL INPATIENT & OUTPATIENT CHARGES      | \$0           | \$291,839    | \$291,839      | 0%         |
|      | TOTAL INPATIENT & OUTPATIENT PAYMENTS     | \$0           | \$9,935      | \$9,935        | 0%         |
|      |   |               |              |                |            |

| (1)  | (2)                                       | (3)         | (4)          | (5)          | (6)        |
|------|---|-------------|--------------|--------------|------------|
|      |   | FY 2010     | FY 2011      | AMÒÚNT       | %          |
| LINE | DESCRIPTION                               | ACTUAL      | ACTUAL       | DIFFERENCE   | DIFFERENCE |
|      |   |             |              |              |            |
| G.   | UNITED HEALTHCARE INSURANCE COMPANY       |             |              |              |            |
| 1    | Inpatient Charges                         | \$0         | \$51,186,272 | \$51,186,272 | 0%         |
| 2    | Inpatient Payments                        | \$0         | \$14,001,350 | \$14,001,350 | 0%         |
| 3    | Outpatient Charges                        | \$0         | \$14,301,219 | \$14,301,219 | 0%         |
| 4    | Outpatient Payments                       | \$0         | \$2,927,642  | \$2,927,642  | 0%         |
| 5    | Discharges                                | 0           | 1,396        | 1,396        | 0%         |
| 6    | Patient Days                              | 0           | 8,053        | 8,053        | 0%         |
| 7    | Outpatient Visits (Excludes ED Visits)    | 0           | 5,164        | 5,164        | 0%         |
| 8    | Emergency Department Outpatient Visits    | 0           | 1,066        | 1,066        | 0%         |
| 9    | Emergency Department Inpatient Admissions | 0           | 1,162        | 1,162        | 0%         |
|      | TOTAL INPATIENT & OUTPATIENT CHARGES      | \$0         | \$65,487,491 | \$65,487,491 | 0%         |
|      | TOTAL INPATIENT & OUTPATIENT PAYMENTS     | \$0         | \$16,928,992 | \$16,928,992 | 0%         |
|      |   |             |              |              |            |
| H.   | WELLCARE OF CONNECTICUT                   |             |              |              |            |
| 1    | Inpatient Charges                         | \$5,663,302 | \$5,453,824  | (\$209,478)  | -4%        |
| 2    | Inpatient Payments                        | \$1,929,870 | \$1,652,561  | (\$277,309)  | -14%       |
| 3    | Outpatient Charges                        | \$1,723,883 | \$2,118,288  | \$394,405    | 23%        |
| 4    | Outpatient Payments                       | \$424,576   | \$529,786    | \$105,210    | 25%        |
| 5    | Discharges                                | 171         | 152          | (19)         | -11%       |
| 6    | Patient Days                              | 1,075       | 1,012        | (63)         | -6%        |
| 7    | Outpatient Visits (Excludes ED Visits)    | 756         | 868          | 112          | 15%        |
| 8    | Emergency Department Outpatient Visits    | 229         | 297          | 68           | 30%        |
| 9    | Emergency Department Inpatient Admissions | 136         | 130          | (6)          | -4%        |
|      | TOTAL INPATIENT & OUTPATIENT CHARGES      | \$7,387,185 | \$7,572,112  | \$184,927    | 3%         |
|      | TOTAL INPATIENT & OUTPATIENT PAYMENTS     | \$2,354,446 | \$2,182,347  | (\$172,099)  | -7%        |
| L.   |   |             |              |              |            |
| I.   | AETNA                                     | 00.50.00    |              | <b>A</b>     |            |
| 1    | Inpatient Charges                         | \$2,584,371 | \$3,956,924  | \$1,372,553  | 53%        |
| 2    | Inpatient Payments                        | \$742,133   | \$1,204,839  | \$462,706    | 62%        |
| 3    | Outpatient Charges                        | \$672,084   | \$867,098    | \$195,014    | 29%        |
| 4    | Outpatient Payments                       | \$171,798   | \$233,945    | \$62,147     | 36%        |
| 5    | Discharges                                | 67          | 92           | 25           | 37%        |
| 6    | Patient Days                              | 391         | 600          | 209          | 53%        |
| 7    | Outpatient Visits (Excludes ED Visits)    | 429         | 429          | 0            | 0%         |
| 8    | Emergency Department Outpatient Visits    | 69          | 66           | (3)          | -4%        |
| 9    | Emergency Department Inpatient Admissions | 49          | 64           | 15           | 31%        |
|      | TOTAL INPATIENT & OUTPATIENT CHARGES      | \$3,256,455 | \$4,824,022  | \$1,567,567  | 48%        |
|      | TOTAL INPATIENT & OUTPATIENT PAYMENTS     | \$913,931   | \$1,438,784  | \$524,853    | 57%        |
|      |   |             |              |              |            |

| (1)  | (2)                                       | (3)         | (4)         | (5)         | (6)        |
|------|---|-------------|-------------|-------------|------------|
|      | ,   | FY 2010     | FY 2011     | AMÒÚNT      | %          |
| LINE | DESCRIPTION                               | ACTUAL      | ACTUAL      | DIFFERENCE  | DIFFERENCE |
|      |   |             |             |             |            |
| J.   | HUMANA                                    |             |             |             |            |
| 1    | Inpatient Charges                         | \$1,073,268 | \$934,051   | (\$139,217) | -13%       |
| 2    | Inpatient Payments                        | \$441,688   | \$278,470   | (\$163,218) | -37%       |
| 3    | Outpatient Charges                        | \$198,085   | \$462,818   | \$264,733   | 134%       |
| 4    | Outpatient Payments                       | \$78,181    | \$82,591    | \$4,410     | 6%         |
| 5    | Discharges                                | 35          | 23          | (12)        | -34%       |
| 6    | Patient Days                              | 197         | 114         | (83)        | -42%       |
| 7    | Outpatient Visits (Excludes ED Visits)    | 84          | 140         | 56          | 67%        |
| 8    | Emergency Department Outpatient Visits    | 34          | 20          | (14)        | -41%       |
| 9    | Emergency Department Inpatient Admissions | 30          | 17          | (13)        | -43%       |
|      | TOTAL INPATIENT & OUTPATIENT CHARGES      | \$1,271,353 | \$1,396,869 | \$125,516   | 10%        |
|      | TOTAL INPATIENT & OUTPATIENT PAYMENTS     | \$519,869   | \$361,061   | (\$158,808) | -31%       |
|      |   |             |             |             |            |
| K.   | SECURE HORIZONS                           |             |             |             |            |
| 1    | Inpatient Charges                         | \$0         | \$0         | \$0         | 0%         |
| 2    | Inpatient Payments                        | \$0         | \$0         | \$0         | 0%         |
| 3    | Outpatient Charges                        | \$0         | \$0         | \$0         | 0%         |
| 4    | Outpatient Payments                       | \$0         | \$0         | \$0         | 0%         |
| 5    | Discharges                                | 0           | 0           | 0           | 0%         |
| 6    | Patient Days                              | 0           | 0           | 0           | 0%         |
| 7    | Outpatient Visits (Excludes ED Visits)    | 0           | 0           | 0           | 0%         |
| 8    | Emergency Department Outpatient Visits    | 0           | 0           | 0           | 0%         |
| 9    | Emergency Department Inpatient Admissions | 0           | 0           | 0           | 0%         |
|      | TOTAL INPATIENT & OUTPATIENT CHARGES      | \$0         | \$0         | \$0         | 0%         |
|      | TOTAL INPATIENT & OUTPATIENT PAYMENTS     | \$0         | \$0         | \$0         | 0%         |
|      | LINIOADE LIEE O LIEAL TURIOUS ANOS        |             |             |             |            |
| L.   | UNICARE LIFE & HEALTH INSURANCE           | 00          | <b>*</b>    | <b>*</b>    | 601        |
| 1    | Inpatient Charges                         | \$0         | \$0         | \$0         | 0%         |
| 2    | Inpatient Payments                        | \$0         | \$0         | \$0         | 0%         |
| 3    | Outpatient Charges                        | \$0         | \$0         | \$0         | 0%         |
| 4    | Outpatient Payments                       | \$0         | \$0         | \$0         | 0%         |
| 5    | Discharges                                | 0           | 0           | 0           | 0%         |
| 6    | Patient Days                              | 0           | 0           | 0           | 0%         |
| 7    | Outpatient Visits (Excludes ED Visits)    | 0           | 0           | 0           | 0%         |
| 8    | Emergency Department Outpatient Visits    | 0           | 0           | 0           | 0%         |
| 9    | Emergency Department Inpatient Admissions | 0           | 0           | 0           | 0%         |
|      | TOTAL INPATIENT & OUTPATIENT CHARGES      | \$0         | \$0         | \$0         | 0%         |
|      | TOTAL INPATIENT & OUTPATIENT PAYMENTS     | \$0         | \$0         | \$0         | 0%         |
|      |   |             |             |             |            |

| (1)  | (2)                                       | (3)                                     | (4)                                     | (5)          | (6)        |
|------|---|---|---|--------------|------------|
|      | , ,                                       | FY 2010                                 | FY 2011                                 | AMÒÚNT       | %          |
| LINE | DESCRIPTION                               | ACTUAL                                  | ACTUAL                                  | DIFFERENCE   | DIFFERENCE |
|      |   |   |   |              |            |
| М.   | UNIVERSAL AMERICAN                        |   |   |              |            |
| 1    | Inpatient Charges                         | \$0                                     | \$0                                     | \$0          | 0%         |
| 2    | Inpatient Payments                        | \$0                                     | \$0                                     | \$0          | 0%         |
| 3    | Outpatient Charges                        | \$0                                     | \$0                                     | \$0          | 0%         |
| 4    | Outpatient Payments                       | \$0                                     | \$0                                     | \$0          | 0%         |
| 5    | Discharges                                | 0                                       | 0                                       | 0            | 0%         |
| 6    | Patient Days                              | 0                                       | 0                                       | 0            | 0%         |
| 7    | Outpatient Visits (Excludes ED Visits)    | 0                                       | 0                                       | 0            | 0%         |
| 8    | Emergency Department Outpatient Visits    | 0                                       | 0                                       | 0            | 0%         |
| 9    | Emergency Department Inpatient Admissions | 0                                       | 0                                       | 0            | 0%         |
|      | TOTAL INPATIENT & OUTPATIENT CHARGES      | \$0                                     | \$0                                     | \$0          | 0%         |
|      | TOTAL INPATIENT & OUTPATIENT PAYMENTS     | \$0                                     | \$0                                     | \$0          | 0%         |
| N.   | EVERCARE                                  |   |   |              |            |
| 1    | Inpatient Charges                         | \$2,640,430                             | \$3,091,540                             | \$451,110    | 17%        |
| 2    | Inpatient Payments                        | \$1,038,681                             | \$1,163,231                             | \$124,550    | 12%        |
| 3    | Outpatient Charges                        | \$1,251,688                             | \$880,687                               | (\$371,001)  | -30%       |
| 4    | Outpatient Payments                       | \$303,818                               | \$281,433                               | (\$22,385)   | -7%        |
| 5    | Discharges                                | 93                                      | 80                                      | (13)         | -14%       |
| 6    | Patient Days                              | 485                                     | 480                                     | (5)          | -1%        |
| 7    | Outpatient Visits (Excludes ED Visits)    | 512                                     | 407                                     | (105)        | -21%       |
| 8    | Emergency Department Outpatient Visits    | 110                                     | 74                                      | (36)         | -33%       |
| 9    | Emergency Department Inpatient Admissions | 90                                      | 73                                      | (17)         | -19%       |
|      | TOTAL INPATIENT & OUTPATIENT CHARGES      | \$3,892,118                             | \$3,972,227                             | \$80,109     | 2%         |
|      | TOTAL INPATIENT & OUTPATIENT PAYMENTS     | \$1,342,499                             | \$1,444,664                             | \$102,165    | 8%         |
|      |   | , | , | · - ,        |            |
|      |   |   |   |              |            |
| II.  | TOTAL MEDICARE MANAGED CARE               |   |   |              |            |
|      |   |   |   |              |            |
|      | TOTAL INPATIENT CHARGES                   | \$103,643,190                           | \$112,248,748                           | \$8,605,558  | 8%         |
|      | TOTAL INPATIENT PAYMENTS                  | \$32,953,688                            | \$35,279,434                            | \$2,325,746  | 7%         |
|      | TOTAL OUTPATIENT CHARGES                  | \$27,236,342                            | \$31,556,790                            | \$4,320,448  | 16%        |
|      | TOTAL OUTPATIENT PAYMENTS                 | \$7,604,170                             | \$8,282,133                             | \$677,963    | 9%         |
|      | TOTAL DISCHARGES                          | 2,942                                   | 3,009                                   | 67           | 2%         |
|      | TOTAL PATIENT DAYS                        | 16,791                                  | 17,942                                  | 1,151        | 7%         |
|      | TOTAL OUTPATIENT VISITS (EXCLUDES ED      |   |   |              |            |
|      | VISITS)                                   | 12,086                                  | 12,757                                  | 671          | 6%         |
|      | TOTAL EMERGENCY DEPARTMENT                |   |   |              |            |
|      | OUTPATIENT VISITS                         | 2,021                                   | 2,484                                   | 463          | 23%        |
|      | TOTAL EMERGENCY DEPARTMENT                |   |   |              | اندم       |
|      | INPATIENT ADMISSIONS                      | 2,296                                   | 2,443                                   | 147          | 6%         |
|      | TOTAL INPATIENT & OUTPATIENT CHARGES      | \$130,879,532                           | \$143,805,538                           | \$12,926,006 | 10%        |
|      | TOTAL INPATIENT & OUTPATIENT PAYMENTS     | \$40,557,858                            | \$43,561,567                            | \$3,003,709  | 7%         |

| (1) | (2)  | (3)          | (4)                | (5)               | (6)        |
|-----|--|--------------|--------------------|-------------------|------------|
|     |  | FY 2010      | FY 2011            | AMOUNT            | %          |
|     |  | ACTUAL       | ACTUAL             | DIFFERENCE        | DIFFERENCE |
| I.  | MEDICAID MANAGED CARE  |              |                    |                   |            |
|     | ANTHEM BLUE CROSS AND BLUE SHIELD                                      |              |                    |                   |            |
| Α.  | OF CONNECTICUT   |              |                    |                   |            |
| 1   | Inpatient Charges  | \$0          | \$0                | \$0               | 0%         |
| 2   | Inpatient Payments   | \$0          | \$0                | \$0               | 0%         |
| 3   | Outpatient Charges   | \$0          | \$0                | \$0               | 0%         |
| 4   | Outpatient Payments  | \$0          | \$0                | \$0               | 0%         |
| 5   | Discharges   | 0            | 0                  | 0                 | 0%         |
| 6   | Patient Days   | 0            | 0                  | 0                 | 0%         |
| 7   | Outpatient Visits (Excludes ED Visits)                                 | 0            | 0                  | 0                 | 0%         |
| 8   | Emergency Department Outpatient Visits                                 | 0            | 0                  | 0                 | 0%         |
| 9   | Emergency Department Inpatient Admissions                              | 0            | 0                  | 0                 | 0%         |
|     | TOTAL INPATIENT & OUTPATIENT   |              |                    |                   |            |
|     | CHARGES  | \$0          | \$0                | \$0               | 0%         |
|     | TOTAL INPATIENT & OUTPATIENT   |              |                    |                   |            |
|     | PAYMENTS   | \$0          | \$0                | \$0               | 0%         |
|     |  |              |                    |                   |            |
| B.  | COMMUNITY HEALTH NETWORK OF CT   |              |                    |                   |            |
| 1   | Inpatient Charges  | \$8,854,379  | \$8,900,309        | \$45,930          | 1%         |
| 2   | Inpatient Payments   | \$2,161,032  | \$2,002,951        | (\$158,081)       | -7%        |
| 3   | Outpatient Charges   | \$13,255,933 | \$16,475,527       | \$3,219,594       | 24%        |
| 4   | Outpatient Payments  | \$3,438,323  | \$4,757,796        | \$1,319,473       | 38%        |
| 5   | Discharges   | 713          | 709                | (4)               | -1%        |
| 6   | Patient Days   | 1,980        | 2,072              | 92                | 5%         |
| 7   | Outpatient Visits (Excludes ED Visits)                                 | 11,794       | 11,708             | (86)              | -1%        |
| 8   | Emergency Department Outpatient Visits                                 | 7,291        | 8,394              | 1,103             | 15%        |
| 9   | Emergency Department Inpatient Admissions TOTAL INPATIENT & OUTPATIENT | 196          | 186                | (10)              | -5%        |
|     | CHARGES  | £00.440.040  | <b>605 075 000</b> | <b>60 005 504</b> | 4.50/      |
|     | TOTAL INPATIENT & OUTPATIENT   | \$22,110,312 | \$25,375,836       | \$3,265,524       | 15%        |
|     | PAYMENTS   | \$5,599,355  | \$6,760,747        | \$1,161,392       | 21%        |
| C.  | HEALTHNET OF THE NORTHEAST, INC.                                       |              |                    |                   |            |
| 1   | Inpatient Charges  | \$0          | \$0                | \$0               | 0%         |
| 2   | Inpatient Payments   | \$0          | \$0                | \$0<br>\$0        | 0%         |
| 3   | Outpatient Charges   | \$0          | \$0                | \$0               | 0%         |
| 4   | Outpatient Payments  | \$0          | \$0                | \$0               | 0%         |
| 5   | Discharges   | 0            | 0                  | 0                 | 0%         |
| 6   | Patient Days   | 0            | 0                  | 0                 | 0%         |
| 7   | Outpatient Visits (Excludes ED Visits)                                 | 0            | 0                  | 0                 | 0%         |
| 8   | Emergency Department Outpatient Visits                                 | 0            | 0                  | 0                 | 0%         |
| 9   | Emergency Department Inpatient Admissions                              | 0            | 0                  | 0                 | 0%         |
|     | TOTAL INPATIENT & OUTPATIENT   |              |                    |                   |            |
|     | CHARGES  | \$0          | \$0                | \$0               | 0%         |
|     | TOTAL INPATIENT & OUTPATIENT   |              | _                  | _                 |            |
|     | PAYMENTS   | \$0          | \$0                | \$0               | 0%         |

| (1) | (2)                                       | (3)          | (4)          | (5)           | (6)        |
|-----|---|--------------|--------------|---------------|------------|
|     |   | FY 2010      | FY 2011      | AMOUNT        | %          |
|     |   | ACTUAL       | ACTUAL       | DIFFERENCE    | DIFFERENCE |
|     |   | T            |              |               |            |
| D.  | OTHER MEDICAID MANAGED CARE               |              |              |               |            |
| 1   | Inpatient Charges                         | \$15,493,609 | \$13,231,104 | (\$2,262,505) | -15%       |
| 2   | Inpatient Payments                        | \$4,954,991  | \$3,250,368  | (\$1,704,623) | -34%       |
| 3   | Outpatient Charges                        | \$2,057,950  | \$1,722,342  | (\$335,608)   | -16%       |
| 4   | Outpatient Payments                       | \$451,193    | \$606,265    | \$155,072     | 34%        |
| 5   | Discharges                                | 557          | 383          | (174)         | -31%       |
| 6   | Patient Days                              | 5,643        | 4,423        | (1,220)       | -22%       |
| 7   | Outpatient Visits (Excludes ED Visits)    | 3,256        | 3,439        | 183           | 6%         |
| 8   | Emergency Department Outpatient Visits    | 285          | 6            | (279)         | -98%       |
| 9   | Emergency Department Inpatient Admissions | 311          | 192          | (119)         | -38%       |
|     | TOTAL INPATIENT & OUTPATIENT              |              |              |               |            |
|     | CHARGES                                   | \$17,551,559 | \$14,953,446 | (\$2,598,113) | -15%       |
|     | TOTAL INPATIENT & OUTPATIENT              |              |              |               |            |
|     | PAYMENTS                                  | \$5,406,184  | \$3,856,633  | (\$1,549,551) | -29%       |
| E.  | WELLCARE OF CONNECTICUT                   |              |              |               |            |
| 1   | Inpatient Charges                         | \$0          | \$0          | \$0           | 0%         |
| 2   | Inpatient Payments                        | \$0          | \$0          | \$0           | 0%         |
| 3   | Outpatient Charges                        | \$0          | \$0          | \$0           | 0%         |
| 4   | Outpatient Payments                       | \$0          | \$0          | \$0           | 0%         |
| 5   | Discharges                                | 0            | 0            | 0             | 0%         |
| 6   | Patient Days                              | 0            | 0            | 0             | 0%         |
| 7   | Outpatient Visits (Excludes ED Visits)    | 0            | 0            | 0             | 0%         |
| 8   | Emergency Department Outpatient Visits    | 0            | 0            | 0             | 0%         |
| 9   | Emergency Department Inpatient Admissions | 0            | 0            | 0             | 0%         |
|     | TOTAL INPATIENT & OUTPATIENT              | _            |              |               |            |
|     | CHARGES                                   | \$0          | \$0          | \$0           | 0%         |
|     | TOTAL INPATIENT & OUTPATIENT              |              | ·            | ·             |            |
|     | PAYMENTS                                  | \$0          | \$0          | \$0           | 0%         |
|     | FIRST CHOICE OF CONNECTICUT,              |              |              |               |            |
| F.  | PREFERRED ONE                             |              |              |               |            |
| 1   | Inpatient Charges                         | \$0          | \$0          | \$0           | 0%         |
| 2   | Inpatient Payments                        | \$0          | \$0          | \$0           | 0%         |
| 3   | Outpatient Charges                        | \$0          | \$0          | \$0           | 0%         |
| 4   | Outpatient Payments                       | \$0          | \$0          | \$0           | 0%         |
| 5   | Discharges                                | 0            | 0            | 0             | 0%         |
| 6   | Patient Days                              | 0            | 0            | 0             | 0%         |
| 7   | Outpatient Visits (Excludes ED Visits)    | 0            | 0            | 0             | 0%         |
| 8   | Emergency Department Outpatient Visits    | 0            | 0            | 0             | 0%         |
| 9   | Emergency Department Inpatient Admissions | 0            | 0            | 0             | 0%         |
|     | TOTAL INPATIENT & OUTPATIENT              |              | _            | _             | _          |
|     | CHARGES                                   | \$0          | \$0          | \$0           | 0%         |
|     | TOTAL INPATIENT & OUTPATIENT              | •            | <b>.</b> .   |               | اندم       |
|     | PAYMENTS                                  | \$0          | \$0          | \$0           | 0%         |

| (1) | (2)   | (3)               | (4)               | (5)              | (6)        |
|-----|---|-------------------|-------------------|------------------|------------|
|     | , ,   | FY 2010           | FY 2011           | AMÒÚNT           | %          |
|     |   | ACTUAL            | ACTUAL            | DIFFERENCE       | DIFFERENCE |
|     |   |                   |                   |                  |            |
| G.  | UNITED HEALTHCARE   |                   |                   |                  |            |
| 1   | Inpatient Charges   | \$2,954,816       | \$3,407,737       | \$452,921        | 15%        |
| 2   | Inpatient Granges Inpatient Payments  | \$690,754         | \$872,350         | \$181,596        | 26%        |
| 3   | Outpatient Charges  | \$2,626,600       | \$4,303,191       | \$1,676,591      | 64%        |
| 4   | Outpatient Charges Outpatient Payments  | \$703,940         | \$1,248,509       | \$544,569        | 77%        |
| 5   |   | 182               | 224               | φ344,369<br>42   | 23%        |
|     | Discharges  | 673               | 857               |                  |            |
| 6   | Patient Days  |                   |                   | 184              | 27%        |
| 7   | Outpatient Visits (Excludes ED Visits)  | 2,051             | 2,929             | 878              | 43%        |
| 8   | Emergency Department Outpatient Visits  | 1,393             | 2,116             | 723              | 52%        |
| 9   | Emergency Department Inpatient Admissions   | 45                | 48                | 3                | 7%         |
|     | TOTAL INPATIENT & OUTPATIENT  |                   |                   | *                |            |
|     | CHARGES   | \$5,581,416       | \$7,710,928       | \$2,129,512      | 38%        |
|     | TOTAL INPATIENT & OUTPATIENT  | •                 |                   |                  |            |
|     | PAYMENTS  | \$1,394,694       | \$2,120,859       | \$726,165        | 52%        |
| н.  | AETNA   |                   |                   |                  |            |
| 1   | Inpatient Charges   | \$3,935,093       | \$4,520,665       | \$585,572        | 15%        |
| 2   | Inpatient Payments  | \$1,339,890       | \$1,224,909       | (\$114,981)      | -9%        |
| 3   | Outpatient Charges  | \$3,982,351       | \$6,591,697       | \$2,609,346      | 66%        |
| 4   | Outpatient Payments   | \$1,063,586       | \$1,860,236       | \$796,650        | 75%        |
| 5   | Discharges  | 273               | 362               | 89               | 33%        |
| 6   | Patient Days  | 953               | 1,126             | 173              | 18%        |
| 7   | Outpatient Visits (Excludes ED Visits)  | 3,515             | 5,051             | 1,536            | 44%        |
| 8   | Emergency Department Outpatient Visits  | 1,907             | 2,710             | 803              | 42%        |
| 9   | Emergency Department Outpatient Visits  Emergency Department Inpatient Admissions | 97                | 99                | 2                | 2%         |
| 9   | TOTAL INPATIENT & OUTPATIENT  | 97                | 99                |                  | Z70        |
|     | CHARGES   | 67.047.444        | £44 440 000       | ¢2.404.040       | 400/       |
|     |   | \$7,917,444       | \$11,112,362      | \$3,194,918      | 40%        |
|     | TOTAL INPATIENT & OUTPATIENT  | <b>60 400 470</b> | <b>#0.005.445</b> | <b>\$004.000</b> | 000/       |
|     | PAYMENTS  | \$2,403,476       | \$3,085,145       | \$681,669        | 28%        |
| II. | TOTAL MEDICAID MANAGED CARE   |                   |                   |                  |            |
|     | TOTAL INPATIENT CHARGES   | £24 227 807       | ¢20.050.845       | (\$4.470.000)    | 40/        |
|     |   | \$31,237,897      | \$30,059,815      | (\$1,178,082)    | -4%        |
|     | TOTAL INPATIENT PAYMENTS  | \$9,146,667       | \$7,350,578       | (\$1,796,089)    | -20%       |
|     | TOTAL OUTPATIENT CHARGES  | \$21,922,834      | \$29,092,757      | \$7,169,923      | 33%        |
|     | TOTAL OUTPATIENT PAYMENTS   | \$5,657,042       | \$8,472,806       | \$2,815,764      | 50%        |
|     | TOTAL DISCHARGES  | 1,725             | 1,678             | (47)             | -3%        |
|     | TOTAL PATIENT DAYS  | 9,249             | 8,478             | (771)            | -8%        |
|     | TOTAL OUTPATIENT VISITS   |                   |                   |                  |            |
|     | (EXCLUDES ED VISITS)  | 20,616            | 23,127            | 2,511            | 12%        |
|     | TOTAL EMERGENCY DEPARTMENT  |                   |                   |                  |            |
|     | OUTPATIENT VISITS   | 10,876            | 13,226            | 2,350            | 22%        |
|     | TOTAL EMERGENCY DEPARTMENT  |                   |                   |                  |            |
|     | INPATIENT ADMISSIONS  | 649               | 525               | (124)            | -19%       |
|     | TOTAL INPATIENT & OUTPATIENT  |                   |                   |                  |            |
|     | CHARGES   | \$53,160,731      | \$59,152,572      | \$5,991,841      | 11%        |
|     | TOTAL INPATIENT & OUTPATIENT  |                   |                   |                  |            |
|     | PAYMENTS  | \$14,803,709      | \$15,823,384      | \$1,019,675      | 7%         |
|     |   |                   |                   |                  |            |

|             |  | EALTH SERVICES CORP                   |                |                |            |  |
|-------------|--|---------------------------------------|----------------|----------------|------------|--|
|             | IWELVE   | MONTHS ACTUAL FILING FISCAL YEAR 2011 | NG             |                |            |  |
|             | REPORT 300 - HOSPI   |                                       | NEORMATION     |                |            |  |
|             | REPORT 300 - HOSPITAL BALANCE SHEET INFORMATION                |                                       |                |                |            |  |
| (1)         | (2)  | (3)<br>FY 2010                        | (4)<br>FY 2011 | (5)<br>AMOUNT  | (6)<br>%   |  |
| <u>LINE</u> | <u>DESCRIPTION</u>   | ACTUAL                                | ACTUAL         | DIFFERENCE     | DIFFERENCE |  |
| I.          | <u>ASSETS</u>  |                                       |                |                |            |  |
| Α.          | Current Assets:  |                                       |                |                |            |  |
| 1           | Cash and Cash Equivalents                                      | \$7,535,000                           | \$8,155,000    | \$620,000      | 8%         |  |
| 2           | Short Term Investments   | \$20,955,000                          | \$4,548,000    | (\$16,407,000) | -78%       |  |
| 3           | Accounts Receivable (Less: Allowance for Doubtful Accounts)    | \$45,741,000                          | \$47,626,000   | \$1,885,000    | 4%         |  |
| 4           | Current Assets Whose Use is Limited for<br>Current Liabilities | \$0                                   | \$0            | \$0            | 0%         |  |
| 5           | Due From Affiliates  | \$0                                   | \$0            | \$0            | 0%         |  |
| 6           | Due From Third Party Payers                                    | \$0                                   | \$0            | \$0            | 0%         |  |
| 7           | Inventories of Supplies  | \$3,849,000                           | \$2,852,000    | (\$997,000)    | -26%       |  |
| 8           | Prepaid Expenses   | \$3,114,000                           | \$3,091,000    | (\$23,000)     | -1%        |  |
| 9           | Other Current Assets   | \$8,070,000                           | \$8,040,000    | (\$30,000)     | 0%         |  |
|             | Total Current Assets   | \$89,264,000                          | \$74,312,000   | (\$14,952,000) | -17%       |  |
| В.          | Noncurrent Assets Whose Use is Limited:                        |                                       |                |                |            |  |
| 1           | Held by Trustee  | \$0                                   | \$0            | \$0            | 0%         |  |
| 2           | Board Designated for Capital Acquisition                       | \$0                                   | \$0            | \$0            | 0%         |  |
| 3           | Funds Held in Escrow   | \$0                                   | \$0            | \$0            | 0%         |  |
| 4           | Other Noncurrent Assets Whose Use is Limited                   | \$234,848,000                         | \$224,359,000  | (\$10,489,000) | -4%        |  |
|             | Total Noncurrent Assets Whose Use is Limited:                  | \$234,848,000                         | \$224,359,000  | (\$10,489,000) | -4%        |  |
| 5           | Interest in Net Assets of Foundation                           | \$0                                   | \$0            | \$0            | 0%         |  |
| 6           | Long Term Investments  | \$76,973,000                          | \$108,053,000  | \$31,080,000   | 40%        |  |
| 7           | Other Noncurrent Assets  | \$5,296,000                           | \$13,706,000   | \$8,410,000    | 159%       |  |
| C.          | Net Fixed Assets:  |                                       |                |                |            |  |
| 1           | Property, Plant and Equipment                                  | \$429,297,000                         | \$440,312,000  | \$11,015,000   | 3%         |  |
| 2           | Less: Accumulated Depreciation                                 | \$198,130,000                         | \$212,078,000  | \$13,948,000   | \$0        |  |
|             | Property, Plant and Equipment, Net                             | \$231,167,000                         | \$228,234,000  | (\$2,933,000)  | -1%        |  |
| 3           | Construction in Progress                                       | \$7,882,000                           | \$8,014,000    | \$132,000      | 2%         |  |
|             | Total Net Fixed Assets   | \$239,049,000                         | \$236,248,000  | (\$2,801,000)  | -1%        |  |
|             |  |                                       |                |                |            |  |
|             | Total Assets   | \$645,430,000                         | \$656,678,000  | \$11,248,000   | 2%         |  |

|     | ST VINCENTS HE                                  | EALTH SERVICES CORP      | ORATION                  |                       |                        |  |  |
|-----|---|--------------------------|--------------------------|-----------------------|------------------------|--|--|
|     | TWELVE  | MONTHS ACTUAL FILIN      | IG                       |                       |                        |  |  |
|     | FISCAL YEAR 2011                                |                          |                          |                       |                        |  |  |
|     | REPORT 300 - HOSPITAL BALANCE SHEET INFORMATION |                          |                          |                       |                        |  |  |
| (1) | (2) DESCRIPTION                                 | (3)<br>FY 2010<br>ACTUAL | (4)<br>FY 2011<br>ACTUAL | (5) AMOUNT DIFFERENCE | (6)<br>%<br>DIFFERENCE |  |  |
| II. | LIABILITIES AND NET ASSETS                      |                          |                          |                       |                        |  |  |
| A.  | Current Liabilities:                            |                          |                          |                       |                        |  |  |
| 1   | Accounts Payable and Accrued Expenses           | \$20,380,000             | \$31,652,000             | \$11,272,000          | 55%                    |  |  |
| 2   | Salaries, Wages and Payroll Taxes               | \$22,512,000             | \$20,854,000             | (\$1,658,000)         | -7%                    |  |  |
| 3   | Due To Third Party Payers                       | \$12,291,000             | \$10,883,000             | (\$1,408,000)         | -11%                   |  |  |
| 4   | Due To Affiliates                               | \$0                      | \$0                      | \$0                   | 0%                     |  |  |
| 5   | Current Portion of Long Term Debt               | \$1,502,000              | \$1,427,000              | (\$75,000)            | -5%                    |  |  |
| 6   | Current Portion of Notes Payable                | \$0                      | \$0                      | \$0                   | 0%                     |  |  |
| 7   | Other Current Liabilities                       | \$2,473,000              | \$459,000                | (\$2,014,000)         | -81%                   |  |  |
|     | Total Current Liabilities                       | \$59,158,000             | \$65,275,000             | \$6,117,000           | 10%                    |  |  |
| В.  | Long Term Debt:                                 |                          |                          |                       |                        |  |  |
| 1   | Bonds Payable (Net of Current Portion)          | \$78,227,000             | \$57,659,000             | (\$20,568,000)        | -26%                   |  |  |
| 2   | Notes Payable (Net of Current Portion)          | \$0                      | \$0                      | \$0                   | 0%                     |  |  |
|     | Total Long Term Debt                            | \$78,227,000             | \$57,659,000             | (\$20,568,000)        | -26%                   |  |  |
| 3   | Accrued Pension Liability                       | \$42,153,000             | \$13,962,000             | (\$28,191,000)        | -67%                   |  |  |
| 4   | Other Long Term Liabilities                     | \$11,270,000             | \$13,421,000             | \$2,151,000           | 19%                    |  |  |
|     | Total Long Term Liabilities                     | \$131,650,000            | \$85,042,000             | (\$46,608,000)        | -35%                   |  |  |
| 5   | Interest in Net Assets of Affiliates or Joint   | \$0                      | \$0                      | \$0                   | 0%                     |  |  |
| C.  | Net Assets:                                     |                          |                          |                       |                        |  |  |
| 1   | Unrestricted Net Assets or Equity               | \$425,240,000            | \$482,267,000            | \$57,027,000          | 13%                    |  |  |
| 2   | Temporarily Restricted Net Assets               | \$18,588,000             | \$13,250,000             | (\$5,338,000)         | -29%                   |  |  |
| 3   | Permanently Restricted Net Assets               | \$10,794,000             | \$10,844,000             | \$50,000              | 0%                     |  |  |
|     | Total Net Assets                                | \$454,622,000            | \$506,361,000            | \$51,739,000          | 11%                    |  |  |
|     | Total Liabilities and Net Assets                | \$645,430,000            | \$656,678,000            | \$11,248,000          | 2%                     |  |  |

#### ST VINCENTS HEALTH SERVICES CORPORATION TWELVE MONTHS ACTUAL FILING **FISCAL YEAR 2011 REPORT 350 - HOSPITAL STATEMENT OF OPERATIONS INFORMATION** (1) (2) (3) (6)**AMOUNT** FY 2010 FY 2011 LINE DESCRIPTION **ACTUAL** <u>ACTUAL</u> DIFFERENCE DIFFERENCE **Operating Revenue:** Α. Total Gross Patient Revenue \$940,977,000 \$1,025,861,000 \$84,884,000 9% 1 2 Less: Allowances \$563,014,000 \$616,487,000 \$53,473,000 9% 3 Less: Charity Care \$7,667,000 \$9,026,000 \$1,359,000 18% Less: Other Deductions \$0 0% 8% **Total Net Patient Revenue** \$370,296,000 \$400,348,000 \$30,052,000 5 Other Operating Revenue \$39,206,000 \$37,202,000 (\$2,004,000)-5% Net Assets Released from Restrictions \$1,302,000 \$1,356,000 \$54,000 4% 7% **Total Operating Revenue** \$410,804,000 \$438,906,000 \$28,102,000 В. Operating Expenses: \$8,425,000 5% Salaries and Wages \$174,495,000 \$182,920,000 1 2 Fringe Benefits \$46,145,000 \$48,538,000 \$2,393,000 5% 32% Physicians Fees \$784,000 3 \$2,421,000 \$3,205,000 -4% 4 Supplies and Drugs \$53,678,000 \$51,358,000 (\$2,320,000)Depreciation and Amortization \$23,481,000 \$24,213,000 \$732,000 3% 5 Bad Debts \$21,985,000 \$12,008,000 55% 6 \$33,993,000 7 Interest \$2,433,000 \$2,776,000 \$343,000 14% -32% 8 Malpractice \$7,511,000 \$5,102,000 (\$2,409,000)Other Operating Expenses \$68,066,000 \$74,490,000 \$6,424,000 9% **Total Operating Expenses** 7% \$400,215,000 \$426,595,000 \$26,380,000 Income/(Loss) From Operations \$10,589,000 \$12,311,000 \$1,722,000 16% C. Non-Operating Revenue: 1 Income from Investments \$32,144,000 \$11,660,000 -64% (\$20,484,000) 0% 2 Gifts, Contributions and Donations \$0 \$0 \$0 Other Non-Operating Gains/(Losses) 22% (\$1,004,000)(\$1,229,000)(\$225,000)**Total Non-Operating Revenue** -67% \$31,140,000 \$10,431,000 (\$20,709,000) Excess/(Deficiency) of Revenue Over Expenses (Before Other Adjustments) \$41,729,000 \$22,742,000 (\$18,987,000) -46% Other Adjustments: Unrealized Gains/(Losses) \$0 \$0 \$0 0% All Other Adjustments \$0 \$0 \$0 0% \$0 0% **Total Other Adjustments** \$0 \$0 \$22,742,000 Excess/(Deficiency) of Revenue Over Expenses \$41,729,000 (\$18,987,000) -46%

#### ST VINCENTS HEALTH SERVICES CORPORATION

#### TWELVE MONTHS ACTUAL FILING

#### FISCAL YEAR 2011

#### **REPORT 385 - PARENT CORPORATION CONSOLIDATED FINANCIAL DATA ANALYSIS**

| (1)         | (2)  | (3)            | (4)           | (5)           |
|-------------|--|----------------|---------------|---------------|
|             |  | ACTUAL         | ACTUAL        | ACTUAL        |
| <u>LINE</u> | DESCRIPTION  | <u>FY 2009</u> | FY 2010       | FY 2011       |
| A.          | Parent Corporation Statement of Operations Summary |                |               |               |
| 1           | Net Patient Revenue                                | \$346,694,000  | \$370,296,000 | \$400,348,000 |
| 2           | Other Operating Revenue                            | 40,358,000     | 40,508,000    | 38,558,000    |
| 3           | Total Operating Revenue                            | \$387,052,000  | \$410,804,000 | \$438,906,000 |
| 4           | Total Operating Expenses                           | 375,628,000    | 400,215,000   | 426,595,000   |
| 5           | Income/(Loss) From Operations                      | \$11,424,000   | \$10,589,000  | \$12,311,000  |
| 6           | Total Non-Operating Revenue                        | (6,287,000)    | 31,140,000    | 10,431,000    |
| 7           | Excess/(Deficiency) of Revenue Over Expenses       | \$5,137,000    | \$41,729,000  | \$22,742,000  |
| В.          | Parent Corporation Profitability Summary           |                |               |               |
| 1           | Parent Corporation Operating Margin                | 3.00%          | 2.40%         | 2.74%         |
| 2           | Parent Corporation Non-Operating Margin            | -1.65%         | 7.05%         | 2.32%         |
| 3           | Parent Corporation Total Margin                    | 1.35%          | 9.44%         | 5.06%         |
| 4           | Income/(Loss) From Operations                      | \$11,424,000   | \$10,589,000  | \$12,311,000  |
| 5           | Total Operating Revenue                            | \$387,052,000  | \$410,804,000 | \$438,906,000 |
| 6           | Total Non-Operating Revenue                        | (\$6,287,000)  | \$31,140,000  | \$10,431,000  |
| 7           | Total Revenue                                      | \$380,765,000  | \$441,944,000 | \$449,337,000 |
| 8           | Excess/(Deficiency) of Revenue Over Expenses       | \$5,137,000    | \$41,729,000  | \$22,742,000  |
| C.          | Parent Corporation Net Assets Summary              |                |               |               |
| 1           | Parent Corporation Unrestricted Net Assets         | \$364,490,000  | \$425,240,000 | \$482,267,000 |
| 2           | Parent Corporation Total Net Assets                | \$411,285,000  | \$454,622,000 | \$506,361,000 |
| 3           | Parent Corporation Change in Total Net Assets      | (\$22,213,000) | \$43,337,000  | \$51,739,000  |
| 4           | Parent Corporation Change in Total Net Assets %    | 94.9%          | 10.5%         | 11.4%         |

### ST VINCENTS HEALTH SERVICES CORPORATION TWELVE MONTHS ACTUAL FILING

#### FISCAL YEAR 2011

#### **REPORT 385 - PARENT CORPORATION CONSOLIDATED FINANCIAL DATA ANALYSIS**

| (1)  | (2)  | (3)        |          | (4) |               | (5) |               |  |
|------|--|------------|----------|-----|---------------|-----|---------------|--|
|      |  | ACTUAL     | ACTUAL   |     | ACTUAL        |     | ACTUAL        |  |
| LINE | DESCRIPTION  | FY 2009    | <u>)</u> | _   | FY 2010       | _   | FY 2011       |  |
| D.   | Liquidity Measures Summary   |            |          |     |               |     |               |  |
| 1    | Current Ratio  | 1          | .26      |     | 1.51          |     | 1.14          |  |
| 2    | Total Current Assets   | \$76,132,  | 000      |     | \$89,264,000  |     | \$74,312,000  |  |
| 3    | Total Current Liabilities  | \$60,648,  | 000      |     | \$59,158,000  |     | \$65,275,000  |  |
| 4    | Days Cash on Hand  |            | 24       |     | 28            |     | 12            |  |
| 5    | Cash and Cash Equivalents  | \$12,274,  | 000      |     | \$7,535,000   |     | \$8,155,000   |  |
| 6    | Short Term Investments   | 11,030,    | 000      |     | 20,955,000    |     | 4,548,000     |  |
| 7    | Total Cash and Short Term Investments                                | \$23,304,  | 000      |     | \$28,490,000  |     | \$12,703,000  |  |
| 8    | Total Operating Expenses   | \$375,628, | 000      |     | \$400,215,000 |     | \$426,595,000 |  |
| 9    | Depreciation Expense   | \$20,021,  | 000      |     | \$23,481,000  |     | \$24,213,000  |  |
| 10   | Operating Expenses less Depreciation Expense                         | \$355,607, | 000      |     | \$376,734,000 |     | \$402,382,000 |  |
| 11   | Days Revenue in Patient Accounts Receivable                          |            | 34       |     | 33            |     | 33            |  |
| 12   | Net Patient Accounts Receivable                                      | \$ 41,629, | 000      | \$  | 45,741,000    | \$  | 47,626,000    |  |
| 13   | Due From Third Party Payers  |            | \$0      |     | \$0           |     | \$0           |  |
| 14   | Due To Third Party Payers  | \$9,131,   | 000      |     | \$12,291,000  |     | \$10,883,000  |  |
| 15   | Total Net Patient Accounts Receivable and Third Party Payer Activity | \$ 32,498, | 000      | \$  | 33,450,000    | \$  | 36,743,000    |  |
| 16   | Total Net Patient Revenue  | \$346,694, | 000      |     | \$370,296,000 |     | \$400,348,000 |  |
| 17   | Average Payment Period   |            | 62       |     | 57            |     | 59            |  |
| 18   | Total Current Liabilities  | \$60,648,  | 000      |     | \$59,158,000  |     | \$65,275,000  |  |
| 19   | Total Operating Expenses   | \$375,628, | 000      |     | \$400,215,000 |     | \$426,595,000 |  |
| 20   | Depreciation Expense   | \$20,021   | ,000     |     | \$23,481,000  |     | \$24,213,000  |  |
| 21   | Total Operating Expenses less Depreciation Expense                   | \$355,607, | 000      |     | \$376,734,000 |     | \$402,382,000 |  |

\$532,849,000

\$564,020,000

\$490,157,000

14 Total Long Term Debt and Total Net Assets

#### ST VINCENTS HEALTH SERVICES CORPORATION **TWELVE MONTHS ACTUAL FILING FISCAL YEAR 2011 REPORT 385 - PARENT CORPORATION CONSOLIDATED FINANCIAL DATA ANALYSIS** (1) (2) (3) (4) (5) **ACTUAL ACTUAL** ACTUAL LINE DESCRIPTION FY 2009 FY 2010 FY 2011 E. Solvency Measures Summary 68.3 70.4 77.1 **Equity Financing Ratio** \$411,285,000 \$506,361,000 Total Net Assets \$454,622,000 Total Assets \$602,068,000 \$645,430,000 \$656,678,000 4 Cash Flow to Total Debt Ratio 18.0 47.5 38.2 5 Excess/(Deficiency) of Revenues Over Expenses \$5,137,000 \$41,729,000 \$22,742,000 6 Depreciation Expense \$20,021,000 \$23,481,000 \$24,213,000 Excess of Revenues Over Expenses and Depreciation Expense \$25,158,000 \$65,210,000 \$46,955,000 Total Current Liabilities \$60,648,000 \$59,158,000 \$65,275,000 Total Long Term Debt \$78,872,000 \$78,227,000 \$57,659,000 10 Total Current Liabilities and Total Long Term Debt \$139,520,000 \$137,385,000 \$122,934,000 11 Long Term Debt to Capitalization Ratio 16.1 14.7 10.2 12 Total Long Term Debt \$78,872,000 \$78,227,000 \$57,659,000 13 Total Net Assets \$411,285,000 \$454,622,000 \$506,361,000

|       |  | SAINT VIN          | ICENT`S MEDICAL     | CENTER         |          |           |            |              |
|-------|--|--------------------|---------------------|----------------|----------|-----------|------------|--------------|
|       |  | TWELVE             | MONTHS ACTUAL       | FILING         |          |           |            |              |
|       |  | -                  | FISCAL YEAR 20      |                |          |           |            |              |
|       | REPORT 400   | ) - HOSPITAL IN    | PATIENT BED UTIL    | IZATION BY DEP | ARTMENT  |           |            |              |
|       |  |                    |                     |                |          |           |            |              |
| (1)   | (2)  | (3)                | 3(a)                | 3(b)           | (4)      | (5)       | (6)        | (7)          |
|       | ``   | ` '                | DISCHARGES          | ` '            | ` '      | ` '       | OCCUPANCY  | OCCUPANCY    |
|       |  | PATIENT            | OR ICU/CCU          | ADMISSIONS     | STAFFED  | AVAILABLE | OF STAFFED | OF AVAILABLE |
| LINE  | DESCRIPTION  | DAYS               | # PATIENT           |                | BEDS (A) | BEDS      | BEDS (A)   | BEDS         |
|       |  |                    |                     |                |          |           |            |              |
| 1     | Adult Medical/Surgical   | 76,339             | 16,517              | 15,002         | 242      | 242       | 86.4%      | 86.4%        |
|       | 3  | -,                 | -,-                 | -,             |          |           |            |              |
| 2     | ICU/CCU (Excludes Neonatal ICU)  | 7,146              | 282                 | 0              | 30       | 30        | 65.3%      | 65.3%        |
|       | , i  | ,                  |                     |                |          |           |            |              |
| 3     | Psychiatric: Ages 0 to 17  | 4,809              | 386                 | 388            | 17       | 17        | 77.5%      | 77.5%        |
|       | Psychiatric: Ages 18+  | 24,234             | 2,551               | 2,539          | 75       | 75        | 88.5%      | 88.5%        |
|       | TOTAL PSYCHIATRIC  | 29,043             | 2,937               | 2,927          | 92       | 92        | 86.5%      | 86.5%        |
|       |  |                    |                     |                |          |           |            |              |
| 5     | Rehabilitation   | 2,679              | 197                 | 200            | 10       | 10        | 73.4%      | 73.4%        |
|       |  | ·                  |                     |                |          |           |            |              |
| 6     | Maternity  | 3,469              | 1,256               | 1,202          | 22       | 22        | 43.2%      | 43.2%        |
|       |  | ·                  | ·                   | ·              |          |           |            |              |
| 7     | Newborn  | 3,764              | 1,193               | 1,193          | 27       | 27        | 38.2%      | 38.2%        |
|       |  |                    |                     |                |          |           |            |              |
| 8     | Neonatal ICU   | 0                  | 0                   | 0              | 0        | 0         | 0.0%       | 0.0%         |
|       |  |                    |                     |                |          |           |            |              |
| 9     | Pediatric  | 0                  | 0                   | 0              | 0        | 0         | 0.0%       | 0.0%         |
|       |  |                    |                     |                |          |           |            |              |
| 10    | Other  | 0                  | 0                   | 0              | 0        | 0         | 0.0%       | 0.0%         |
|       |  |                    |                     |                |          |           |            |              |
|       | TOTAL EXCLUDING NEWBORN  | 118,676            | 20,907              | 19,331         | 396      | 396       | 82.1%      | 82.1%        |
|       |  |                    |                     |                |          |           |            |              |
|       | TOTAL INPATIENT BED UTILIZATION  | 122,440            | 22,100              | 20,524         | 423      | 423       | 79.3%      | 79.3%        |
|       |  |                    |                     |                |          |           |            |              |
|       |  |                    |                     |                |          |           |            |              |
|       | TOTAL INPATIENT REPORTED YEAR  | 122,440            | 22,100              | 20,524         | 423      | 423       | 79.3%      | 79.3%        |
|       | TOTAL INPATIENT PRIOR YEAR   | 122,812            | 0                   | 0              | 423      | 423       | 79.5%      | 79.5%        |
|       | DIFFERENCE #: REPORTED VS. PRIOR YEAR  | -372               | 22,100              | 20,524         | 0        | 0         | -0.2%      | -0.2%        |
|       |  |                    | ·                   |                |          |           |            |              |
|       | DIFFERENCE %: REPORTED VS. PRIOR YEAR  | 0%                 | 0%                  | 0%             | 0%       | 0%        | 0%         | 0%           |
|       |  |                    |                     |                |          |           |            |              |
|       | Total Licensed Beds and Bassinets  | 520                |                     |                |          |           |            |              |
|       |  | -                  |                     |                |          |           |            |              |
| (A) T | his number may not exceed the number of availa   | able beds for each | ch department or in | total.         |          |           |            |              |
| , .   | and the state of t |                    |                     |                |          |           |            |              |

|      |  | ICENT'S MEDICAL C   |                        |                   |                    |
|------|--|---------------------|------------------------|-------------------|--------------------|
|      | TWELVE   | MONTHS ACTUAL I     |                        |                   |                    |
|      | REPORT 450 - HOSPITAL INPATIENT AN                                 | FISCAL YEAR 2011    |                        | IZATION AND ETE   | •                  |
|      | KEFOKT 430 - HOSTITAL INFATILITY AN                                | DOON ANEW ON        | ILK SEKVICES OTIE      | ZATION AND ITE    | •                  |
| (1)  | (2)  | (3)                 | (4)                    | (5)               | (6)                |
|      |  | ACTUAL              | ACTUAL                 | AMOUNT            | %                  |
| LINE | DESCRIPTION  | FY 2010             | FY 2011                | DIFFERENCE        | DIFFERENCE         |
|      |  |                     |                        |                   | <u> </u>           |
|      | CT Scans (A)   |                     |                        |                   |                    |
| -    | Inpatient Scans  | 6,959               | 6,774                  | -185              | -3%                |
| 2    | Outpatient Scans (Excluding Emergency Department Scans)            | 2,080               | 2,013                  | -67               | -3%                |
|      | Emergency Department Scans   | 8,133               | 7,571                  | -562              | -7%                |
| 4    | Other Non-Hospital Providers' Scans (A)  Total CT Scans            | 0<br>17,172         | 0<br><b>16,358</b>     | 0<br><b>-814</b>  | 0%<br>- <b>5%</b>  |
|      |  |                     |                        |                   |                    |
| B.   | MRI Scans (A)  |                     |                        |                   |                    |
| 1    | Inpatient Scans  | 1,269               | 1,271                  | 2                 | 0%                 |
|      | Outpatient Scans (Excluding Emergency Department                   |                     |                        |                   |                    |
|      | Scans)   | 1,642               | 1,657                  | 15                | 1%                 |
|      | Emergency Department Scans Other Non-Hospital Providers' Scans (A) | 137                 | 137                    | 0                 | 0%<br>0%           |
| 4    | Total MRI Scans  | 3,048               | 3,065                  | 17                | 1%                 |
|      |  | 3,040               | 3,003                  | 17                | 1 /0               |
|      | PET Scans (A)  | 0                   | 0                      | 0                 | 00/                |
|      | Inpatient Scans Outpatient Scans (Excluding Emergency Department   | 0                   | 0                      | 0                 | 0%                 |
|      | Scans)   | 0                   | 0                      | 0                 | 0%                 |
|      | Emergency Department Scans   | 0                   | 0                      | 0                 | 0%                 |
|      | Other Non-Hospital Providers' Scans (A)                            | 0                   | 0                      | 0                 | 0%                 |
|      | Total PET Scans  | 0                   | 0                      | 0                 | 0%                 |
|      |  | -                   | -                      | _                 |                    |
| D.   | PET/CT Scans (A)   |                     |                        |                   |                    |
| 1    | Inpatient Scans  | 31                  | 77                     | 46                | 148%               |
|      | Outpatient Scans (Excluding Emergency Department                   |                     |                        |                   |                    |
|      | Scans)   | 482                 | 461                    | -21               | -4%                |
|      | Emergency Department Scans   | 0                   | 0                      | 0                 | 0%                 |
| 4    | Other Non-Hospital Providers' Scans (A) Total PET/CT Scans         | 0                   | 0                      | 0                 | 0%<br><b>5%</b>    |
|      | Total PET/CT Scans   | 513                 | 538                    | 25                | 5%                 |
|      | (A) If the Hospital is not the primary provider of thes            | se scans the Hosnit | al must obtain the fis | scal vear         |                    |
|      | volume of each of these types of scans from the                    | primary provider of | the scans.             | scar year         |                    |
| _    | Limon Applanton Branchung  |                     |                        |                   |                    |
|      | <u>Linear Accelerator Procedures</u><br>Inpatient Procedures       | 020                 | 046                    | 104               | 110/               |
|      | Outpatient Procedures  | 920<br>15,537       | 816<br>18,326          | -104<br>2,789     | <u>-11%</u><br>18% |
|      | Total Linear Accelerator Procedures                                | 16,457              | 19,142                 | 2,685             | 16%                |
|      | Total Ellipai /totalatal Francasa                                  | 10,101              | 10,112                 | 2,000             | 1070               |
| F.   | Cardiac Catheterization Procedures                                 |                     |                        |                   |                    |
|      | Inpatient Procedures   | 1,188               | 983                    | -205              | -17%               |
| 2    | Outpatient Procedures  | 600                 | 801                    | 201               | 34%                |
|      | Total Cardiac Catheterization Procedures                           | 1,788               | 1,784                  | -4                | 0%                 |
|      |  |                     |                        |                   |                    |
|      | Cardiac Angioplasty Procedures                                     |                     | 25-                    | 22.               |                    |
|      | Primary Procedures   | 448                 | 227                    | -221              | -49%<br>419/       |
| 2    | Elective Procedures  Total Cardiac Angioplasty Procedures          | 454<br><b>902</b>   | 640<br><b>867</b>      | 186<br><b>-35</b> | 41%<br>- <b>4%</b> |
|      | Total Calulac Aligiopiasty Flocedules                              | 902                 | 007                    | -35               | -470               |
| Н.   | Electrophysiology Studies  |                     |                        |                   |                    |
| 1    | Inpatient Studies  | 677                 | 647                    | -30               | -4%                |
|      | Outpatient Studies   | 276                 | 361                    | 85                | 31%                |
|      | Total Electrophysiology Studies                                    | 953                 | 1,008                  | 55                | 6%                 |
|      |  |                     | ,                      |                   |                    |
| I.   | Surgical Procedures  |                     |                        |                   |                    |
| 1    | Inpatient Surgical Procedures                                      | 5,926               | 5,257                  | -669              | -11%               |
| 2    | Outpatient Surgical Procedures                                     | 6,696               | 6,324                  | -372              | -6%                |
|      | Total Surgical Procedures  | 12,622              | 11,581                 | -1,041            | -8%                |
| l    |  |                     |                        |                   |                    |

#### SAINT VINCENT'S MEDICAL CENTER TWELVE MONTHS ACTUAL FILING FISCAL YEAR 2011 REPORT 450 - HOSPITAL INPATIENT AND OUTPATIENT OTHER SERVICES UTILIZATION AND FTES (1) (2) (3) (4) (5) (6) AMOUNT ACTUAL ACTUAL % LINE DESCRIPTION FY 2010 FY 2011 **DIFFERENCE DIFFERENCE Endoscopy Procedures** Inpatient Endoscopy Procedures 1,983 2,063 80 4% 2 4.319 4.590 271 6% Outpatient Endoscopy Procedures **Total Endoscopy Procedures** 6,302 6,653 351 6% K. **Hospital Emergency Room Visits** Emergency Room Visits: Treated and Admitted 14,253 15,163 910 6% 1 Emergency Room Visits: Treated and Discharged 2 54,760 60,360 5,600 10% 69,013 **Total Emergency Room Visits** 75,523 6,510 9% **Hospital Clinic Visits** Substance Abuse Treatment Clinic Visits 0 0% 1 0 0 2 Dental Clinic Visits 0 0 0% 0 21,483 Psychiatric Clinic Visits 15,670 5,813 37% Medical Clinic Visits 53,932 4 49,569 4,363 9% 5 Specialty Clinic Visits 15,544 14,819 -725 -5% **Total Hospital Clinic Visits** 80,783 90,234 9,451 12% М. Other Hospital Outpatient Visits Rehabilitation (PT/OT/ST) 1,869 2,188 319 17% 1 Cardiology 997 966 -31 -3% 3 1,774 1,213 32% -561 Chemotherapy 4 Gastroenterology 3,144 3,225 81 3% 5 Other Outpatient Visits 88,792 94,646 5,854 7% **Total Other Hospital Outpatient Visits** 96,576 102,238 5,662 6% N. Hospital Full Time Equivalent Employees Total Nursing FTEs 740.3 783.7 43.4 6% 2 Total Physician FTEs 77.1 -18.8 -20% 95.9 Total Non-Nursing and Non-Physician FTEs 1,186.4 0% 3 1,183.9 2.5 Total Hospital Full Time Equivalent Employees 2,047.2 1% 2,020.1 27.1

| SAINT VINCENT'S                                       | MEDICAL CEN  | TER   |   |  |
|---|--|---|---|--|
| TWELVE MONTH  | S ACTUAL FILI  | NG  |   |  |
| FISCAL  | YEAR 2011  |   |   |  |
| ORT 485 - HOSPITAL OUTPATIENT SURGICAL, ENDOS         | SCOPY AND EN   | IERGENCY RO   | OM SERVICES   | BY LOCATION                                    |
|   |  |   |   |  |
| (2)   | (3)  | (4)   | (5)   | (6)  |
|   | 4071141  | 4071141   | AMOUNT  | 0/   |
| DECORIDE  |  |   |   | %  |
| DESCRIPTION   | FY 2010  | FY 2011   | DIFFERENCE  | DIFFERENCE                                     |
| Outpatient Surgical Procedures                        |  |   |   |  |
| St. Vincents Medical Center                           | 6.696  | 6.324   | -372  | -6%  |
| Total Outpatient Surgical Procedures(A)               | 6,696  | 6,324   | -372  | -6%  |
|   |  |   |   |  |
| Outpatient Endoscopy Procedures                       |  |   |   |  |
| St. Vincents Medical Center                           | 4,319  | 4,590   | 271   | 6%   |
| Total Outpatient Endoscopy Procedures(B)              | 4,319  | 4,590   | 271   | 6%   |
| Outnatient Hospital Emergency Room Visits             |  |   |   |  |
|   | 54.760   | 60.360  | 5,600   | 10%  |
|   | ,  | 60,360  | 5,600   | 10%  |
|   |  |   |   |  |
| (A) Must agree with Total Outpatient Surgical Procedu | res on Report 4  | 150.  |   |  |
| (P) Must agree with Total Outpatient Endescapy Bree   | nduras an Bana   | vrt 450   |   |  |
| (b) Must agree with Total Outpatient Endoscopy Proce  | edures on Repu   | ort 450.  |   |  |
| (C) Must agree with Emergency Room Visits Treated a   | nd Discharged  | on Report 450   |   |  |
| (1) (1) (1) (1) (1) (1) (1) (1) (1) (1)               |  |   |   |  |
|   |  |   |   |  |
|   |  |   |   |  |
|   |  |   |   |  |
|   | TWELVE MONTH FISCAL ORT 485 - HOSPITAL OUTPATIENT SURGICAL, ENDOS  (2)  DESCRIPTION  Outpatient Surgical Procedures St. Vincents Medical Center Total Outpatient Surgical Procedures(A)  Outpatient Endoscopy Procedures St. Vincents Medical Center Total Outpatient Endoscopy Procedures(B)  Outpatient Hospital Emergency Room Visits St. Vincents Medical Center Total Outpatient Hospital Emergency Room Visits(A)  Must agree with Total Outpatient Surgical Procedures(B)  (B) Must agree with Total Outpatient Endoscopy Procedures(B) | TWELVE MONTHS ACTUAL FILII FISCAL YEAR 2011  ORT 485 - HOSPITAL OUTPATIENT SURGICAL, ENDOSCOPY AND EN  (2) (3)  ACTUAL  DESCRIPTION FY 2010  Outpatient Surgical Procedures St. Vincents Medical Center Total Outpatient Surgical Procedures(A) 6,696  Outpatient Endoscopy Procedures St. Vincents Medical Center 4,319  Total Outpatient Endoscopy Procedures(B) 4,319  Outpatient Hospital Emergency Room Visits St. Vincents Medical Center 54,760  Total Outpatient Hospital Emergency Room Visits (A) Must agree with Total Outpatient Surgical Procedures on Report 4  (B) Must agree with Total Outpatient Endoscopy Procedures on Report 4  (B) Must agree with Total Outpatient Endoscopy Procedures on Report 4  (B) Must agree with Total Outpatient Endoscopy Procedures on Report 4 | (2) (3) (4)  (2) (3) (4)  ACTUAL ACTUAL DESCRIPTION FY 2010 FY 2011  Outpatient Surgical Procedures St. Vincents Medical Center 6,696 6,324  Total Outpatient Surgical Procedures St. Vincents Medical Center 6,696 6,324  Total Outpatient Endoscopy Procedures St. Vincents Medical Center 4,319 4,590  Total Outpatient Endoscopy Procedures(B) 4,319 4,590  Outpatient Hospital Emergency Room Visits St. Vincents Medical Center 54,760 60,360  Total Outpatient Hospital Emergency Room Visits( 54,760 60,360  (A) Must agree with Total Outpatient Endoscopy Procedures on Report 450. | TWELVE MONTHS ACTUAL FILING   FISCAL YEAR 2011 |

### FISCAL YEAR 2011 REPORT FORM 500 - CALCULATION OF DSH UPPER PAYMENT LIMIT

|      | AND BASELINE UNDERPAYMENT DATA: COMPARATIVE ANALYSIS |               |               |              |            |  |  |  |
|------|--|---------------|---------------|--------------|------------|--|--|--|
|      |  |               |               |              |            |  |  |  |
|      |  | ACTUAL        | ACTUAL        | AMOUNT       | %          |  |  |  |
| LINE | DESCRIPTION  | FY 2010       | FY 2011       | DIFFERENCE   | DIFFERENCE |  |  |  |
| l.   | DATA BY MAJOR PAYER CATEGORY                         |               |               |              |            |  |  |  |
| A.   | <u>MEDICARE</u>                                      |               |               |              |            |  |  |  |
|      | MEDICARE INPATIENT                                   |               |               |              |            |  |  |  |
| 1    | INPATIENT ACCRUED CHARGES                            | \$359,183,423 | \$377,212,835 | \$18,029,412 | 5%         |  |  |  |
| 2    | INPATIENT ACCRUED PAYMENTS (IP PMT)                  | \$122,330,717 | \$124,807,371 | \$2,476,654  | 2%         |  |  |  |
| 3    | INPATIENT PAYMENTS / INPATIENT CHARGES               | 34.06%        | 33.09%        | -0.97%       | -3%        |  |  |  |
| 4    | DISCHARGES   | 9,920         | 10,164        | 244          | 2%         |  |  |  |
| 5    | CASE MIX INDEX (CMI)                                 | 1.51620       | 1.49710       | (0.01910)    | -1%        |  |  |  |
| 6    | CASE MIX ADJUSTED DISCHARGES (CMAD)                  | 15,040.70400  | 15,216.52440  | 175.82040    | 1%         |  |  |  |
| 7    | INPATIENT ACCRUED PAYMENT / CMAD                     | \$8,133.31    | \$8,202.09    | \$68.78      | 1%         |  |  |  |
| 8    | PATIENT DAYS   | 62,768        | 63,673        | 905          | 1%         |  |  |  |
| 9    | INPATIENT ACCRUED PAYMENT / PATIENT DAY              | \$1,948.93    | \$1,960.13    | \$11.20      | 1%         |  |  |  |
| 10   | AVERAGE LENGTH OF STAY                               | 6.3           | 6.3           | (0.1)        | -1%        |  |  |  |
|      | MEDICARE OUTPATIENT                                  |               |               |              |            |  |  |  |
| 11   | OUTPATIENT ACCRUED CHARGES (OP CHGS)                 | \$90,278,603  | \$104,518,803 | \$14,240,200 | 16%        |  |  |  |
| 12   | OUTPATIENT ACCRUED PAYMENTS (OP PMT)                 | \$25,816,532  | \$26,749,805  | \$933,273    | 4%         |  |  |  |
| 13   | OUTPATIENT PAYMENTS / OUTPATIENT CHARGES             | 28.60%        | 25.59%        | -3.00%       | -11%       |  |  |  |
| 14   | OUTPATIENT CHARGES / INPATIENT CHARGES               | 25.13%        | 27.71%        | 2.57%        | 10%        |  |  |  |
| 15   | OUTPATIENT EQUIVALENT DISCHARGES (OPED)              | 2,493.33261   | 2,816.25919   | 322.92658    | 13%        |  |  |  |
| 16   | OUTPATIENT ACCRUED PAYMENTS / OPED                   | \$10,354.23   | \$9,498.35    | (\$855.88)   | -8%        |  |  |  |
|      | MEDICARE TOTALS (INPATIENT + OUTPATIENT)             |               |               |              |            |  |  |  |
| 17   | TOTAL ACCRUED CHARGES                                | \$449,462,026 | \$481,731,638 | \$32,269,612 | 7%         |  |  |  |
| 18   | TOTAL ACCRUED PAYMENTS                               | \$148,147,249 | \$151,557,176 | \$3,409,927  | 2%         |  |  |  |
| 19   | TOTAL ALLOWANCES                                     | \$301,314,777 | \$330,174,462 | \$28,859,685 | 10%        |  |  |  |
|      |  |               |               |              |            |  |  |  |

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#### **REPORT FORM 500 - CALCULATION OF DSH UPPER PAYMENT LIMIT**

|      | AND BASELINE UNDERPAYMENT DA                      | TA: COMPARAT   | IVE ANALYS     | is            | AND BASELINE UNDERPAYMENT DATA: COMPARATIVE ANALYSIS |  |  |  |  |  |  |  |  |
|------|---|----------------|----------------|---------------|--|--|--|--|--|--|--|--|--|
|      |   | ACTUAL         | ACTUAL         | AMOUNT        | %  |  |  |  |  |  |  |  |  |
| LINE | DESCRIPTION                                       | FY 2010        | FY 2011        | DIFFERENCE    | <u>DIFFERENCE</u>                                    |  |  |  |  |  |  |  |  |
| В.   | NON-GOVERNMENT (INCLUDING SELF PAY / UNINSURED)   |                |                |               |  |  |  |  |  |  |  |  |  |
|      | NON-GOVERNMENT INPATIENT                          |                |                |               |  |  |  |  |  |  |  |  |  |
|      | INPATIENT ACCRUED CHARGES                         | \$200,918,072  | \$191,782,320  | (\$9,135,752) | -5%  |  |  |  |  |  |  |  |  |
| 2    | INPATIENT ACCRUED PAYMENTS (IP PMT)               | \$98,741,983   | \$91,846,878   | (\$6,895,105) | -7%  |  |  |  |  |  |  |  |  |
| 3    | INPATIENT PAYMENTS / INPATIENT CHARGES            | 49.15%         | 47.89%         | ,,,,,,,       | -3%  |  |  |  |  |  |  |  |  |
| 4    | DISCHARGES  | 7,897          | 7,399          | (498)         | -6%  |  |  |  |  |  |  |  |  |
| 5    | CASE MIX INDEX (CMI)                              | 1.22760        | 1,23690        | 0.00930       | 1%   |  |  |  |  |  |  |  |  |
| 6    | CASE MIX ADJUSTED DISCHARGES (CMAD)               | 9,694.35720    | 9,151.82310    | (542.53410)   | -6%  |  |  |  |  |  |  |  |  |
| 7    | INPATIENT ACCRUED PAYMENT / CMAD                  | \$10,185.51    | \$10,035.91    | (\$149.60)    | -1%  |  |  |  |  |  |  |  |  |
| 8    | MEDICARE - NON-GOVERNMENT IP PMT / CMAD           | (\$2,052.20)   | (\$1,833.82)   | \$218.38      | -11%   |  |  |  |  |  |  |  |  |
| 9    | INPATIENT UPPER LIMIT (OVER) / UNDERPAYMENT       | (\$19,894,765) | (\$16,782,760) |               | -16%   |  |  |  |  |  |  |  |  |
| 10   | PATIENT DAYS                                      | 35,424         | 32,049         | (3,375)       | -10%   |  |  |  |  |  |  |  |  |
| 11   | INPATIENT ACCRUED PAYMENT / PATIENT DAY           | \$2,787.43     | \$2,865.83     | \$78.39       | 3%   |  |  |  |  |  |  |  |  |
| 12   | AVERAGE LENGTH OF STAY                            | 4.5            | 4.3            | (0.2)         | -3%  |  |  |  |  |  |  |  |  |
|      |   |                |                | (- /          |  |  |  |  |  |  |  |  |  |
|      | NON-GOVERNMENT OUTPATIENT                         |                |                |               |  |  |  |  |  |  |  |  |  |
| 13   | OUTPATIENT ACCRUED CHARGES (OP CHGS)              | \$128,398,715  | \$148,231,500  | \$19,832,785  | 15%  |  |  |  |  |  |  |  |  |
|      | OUTPATIENT ACCRUED PAYMENTS (OP PMT)              | \$50,243,179   | \$63,664,761   | \$13,421,582  | 27%  |  |  |  |  |  |  |  |  |
| 15   | OUTPATIENT PAYMENTS / OUTPATIENT CHARGES          | 39.13%         | 42.95%         |               | 10%  |  |  |  |  |  |  |  |  |
| 16   | OUTPATIENT CHARGES / INPATIENT CHARGES            | 63.91%         | 77.29%         | 13.39%        | 21%  |  |  |  |  |  |  |  |  |
| 17   | OUTPATIENT EQUIVALENT DISCHARGES (OPED)           | 5,046.65729    | 5,718.80071    | 672.14343     | 13%  |  |  |  |  |  |  |  |  |
| 18   | OUTPATIENT ACCRUED PAYMENTS / OPED                | \$9,955.73     | \$11,132.54    | \$1,176.80    | 12%  |  |  |  |  |  |  |  |  |
| 19   | MEDICARE- NON-GOVERNMENT OP PMT / OPED            | \$398.49       | (\$1,634.19)   | (\$2,032.68)  | -510%  |  |  |  |  |  |  |  |  |
| 20   | OUTPATIENT UPPER LIMIT (OVER) / UNDERPAYMENT      | \$2,011,056    | (\$9,345,612)  |               | -565%  |  |  |  |  |  |  |  |  |
|      |   |                |                |               |  |  |  |  |  |  |  |  |  |
|      | NON-GOVERNMENT TOTALS (INPATIENT + OUTPATIENT)    |                |                |               |  |  |  |  |  |  |  |  |  |
| 21   | TOTAL ACCRUED CHARGES                             | \$329,316,787  | \$340,013,820  | \$10,697,033  | 3%   |  |  |  |  |  |  |  |  |
| 22   | TOTAL ACCRUED PAYMENTS                            | \$148,985,162  | \$155,511,639  | \$6,526,477   | 4%   |  |  |  |  |  |  |  |  |
| 23   | TOTAL ALLOWANCES                                  | \$180,331,625  | \$184,502,181  | \$4,170,556   | 2%   |  |  |  |  |  |  |  |  |
| 24   | TOTAL UPPER LIMIT (OVER) / UNDERPAYMENT           | (\$17,883,709) | (\$26,128,372) | (\$8,244,663) | 46%  |  |  |  |  |  |  |  |  |
| 24   | TOTAL OF TEXT ENGINE (OVER) / ONDER(TATMENT       | (ψ17,000,709)  | (ψ20, 120,312) | (ψυ,Σ-τ-,υυσ) | 4070   |  |  |  |  |  |  |  |  |
|      | NON-GOVERNMENT CONTRACTUAL ALLOWANCES (NGCA) DATA |                |                |               |  |  |  |  |  |  |  |  |  |
|      | ACCRUED CHARGES ASSOCIATED WITH NGCA              | \$314,090,520  | \$321,561,592  | \$7,471,072   | 2%   |  |  |  |  |  |  |  |  |
|      | ACCRUED PAYMENTS ASSOCIATED WITH NGCA             | \$185,607,039  | \$190,427,843  | \$4,820,804   | 3%   |  |  |  |  |  |  |  |  |
| 20   | (PRIOR TO ANY REDUCTION FOR UNCOMPENSATED CARE)   | Ψ100,001,009   | Ψ130,721,043   | ψτ,020,004    | 370  |  |  |  |  |  |  |  |  |
| 27   | TOTAL NON-GOVERNMENT CONTRACTUAL ALLOWANCES       | \$128,483,481  | \$131,133,749  | \$2,650,268   | 2%   |  |  |  |  |  |  |  |  |
|      | TOTAL ACTUAL DISCOUNT PERCENTAGE                  | 40.91%         | 40.78%         |               | 270  |  |  |  |  |  |  |  |  |

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### REPORT FORM 500 - CALCULATION OF DSH UPPER PAYMENT LIMIT AND BASELINE UNDERPAYMENT DATA: COMPARATIVE ANALYSIS

|      |  | ACTUAL                | ACTUAL       | AMOUNT        | %                 |
|------|--|-----------------------|--------------|---------------|-------------------|
| LINE | DESCRIPTION                                  | FY 2010               | FY 2011      | DIFFERENCE    | <u>DIFFERENCE</u> |
|      |  |                       |              |               |                   |
| C.   | UNINSURED                                    |                       |              |               |                   |
|      |  |                       |              |               |                   |
|      | UNINSURED INPATIENT                          |                       |              |               |                   |
|      | INPATIENT ACCRUED CHARGES                    | \$18,013,248          | \$19,174,537 | \$1,161,289   | 6%                |
|      | INPATIENT ACCRUED PAYMENTS (IP PMT)          | \$1,010,117           | \$856,333    | (\$153,784)   | -15%              |
|      | INPATIENT PAYMENTS / INPATIENT CHARGES       | 5.61%                 | 4.47%        | -1.14%        | -20%              |
| -    | DISCHARGES                                   | 1,024                 | 991          | (33)          | -3%               |
| 5    | CASE MIX INDEX (CMI)                         | 1.06750               | 1.02600      | (0.04150)     | -4%               |
| 6    | CASE MIX ADJUSTED DISCHARGES (CMAD)          | 1,093.12000           | 1,016.76600  | (76.35400)    | -7%               |
| 7    | INPATIENT ACCRUED PAYMENT / CMAD             | \$924.07              | \$842.21     | (\$81.86)     | -9%               |
| 8    | NON-GOVERNMENT - UNINSURED IP PMT / CMAD     | \$9,261.44            | \$9,193.70   | (\$67.75)     | -1%               |
| 9    | MEDICARE - UNINSURED IP PMT / CMAD           | \$7,209.24            | \$7,359.88   | \$150.64      | 2%                |
| 10   | INPATIENT UPPER LIMIT (OVER) / UNDERPAYMENT  | \$7,880,567           | \$7,483,278  | (\$397,290)   | -5%               |
| 11   | PATIENT DAYS                                 | 5.403                 | 4.531        | (872)         | -16%              |
| 12   | INPATIENT ACCRUED PAYMENT / PATIENT DAY      | \$186.95              | \$188.99     | \$2.04        | 1%                |
| 13   | AVERAGE LENGTH OF STAY                       | 5.3                   | 4.6          | (0.7)         | -13%              |
|      | UNINSURED OUTPATIENT                         |                       |              |               |                   |
|      |  | Ann ann 507           | 005.074.000  | An ann 505    | 4.407             |
|      | OUTPATIENT ACCRUED CHARGES (OP CHGS)         | \$22,035,587          | \$25,074,092 | \$3,038,505   | 14%               |
|      | OUTPATIENT ACCRUED PAYMENTS (OP PMT)         | \$1,818,473           | \$1,803,958  | (\$14,515)    | -1%               |
|      | OUTPATIENT PAYMENTS / OUTPATIENT CHARGES     | 8.25%                 | 7.19%        | -1.06%        | -13%              |
|      | OUTPATIENT CHARGES / INPATIENT CHARGES       | 122.33%               | 130.77%      | 8.44%         | 7%                |
|      | OUTPATIENT EQUIVALENT DISCHARGES (OPED)      | 1,252.65810           | 1,295.90744  | 43.24934      | 3%                |
|      | OUTPATIENT ACCRUED PAYMENTS / OPED           | \$1,451.69            | \$1,392.04   | (\$59.65)     | -4%               |
|      | NON-GOVERNMENT - UNINSURED OP PMT / OPED     | \$8,504.04            | \$9,740.49   | \$1,236.45    | 15%               |
| -    | MEDICARE - UNINSURED OP PMT / OPED           | \$8,902.54            | \$8,106.30   | (\$796.23)    | -9%               |
| 22   | OUTPATIENT UPPER LIMIT (OVER) / UNDERPAYMENT | \$11,151,833          | \$10,505,020 | (\$646,814)   | -6%               |
|      | UNINSURED TOTALS (INPATIENT AND OUTPATIENT)  |                       |              |               |                   |
| 23   | TOTAL ACCRUED CHARGES                        | \$40,048,835          | \$44,248,629 | \$4,199,794   | 10%               |
| 24   | TOTAL ACCRUED PAYMENTS                       | \$2.828.590           | \$2,660,291  | (\$168,299)   | -6%               |
| 25   | TOTAL ALLOWANCES                             | \$37,220,245          | \$41,588,338 | \$4,368,093   | 12%               |
|      | TOTAL PILLOW MIGLO                           | \$37,220,243          | Ψ1,300,330   | ψ+,500,095    | 12/0              |
| 26   | TOTAL UPPER LIMIT (OVER) / UNDERPAYMENT      | \$19,032,401          | \$17,988,297 | (\$1,044,103) | -5%               |
|      |  | \$10,00 <b>2</b> ,401 | ψ,ουυ,Συι    | (ψ.,σ.,,100)  | 070               |

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# FISCAL YEAR 2011 REPORT FORM 500 - CALCULATION OF DSH UPPER PAYMENT LIMIT AND BASELINE UNDERPAYMENT DATA: COMPARATIVE ANALYSIS

|      |  | ACTUAL        | ACTUAL        | AMOUNT        | %          |
|------|--|---------------|---------------|---------------|------------|
| LINE | DESCRIPTION                                  | FY 2010       | FY 2011       | DIFFERENCE    | DIFFERENCE |
| D.   | STATE OF CONNECTICUT MEDICAID                |               |               |               |            |
|      | MEDICAID INPATIENT                           |               |               |               |            |
| 1    | INPATIENT ACCRUED CHARGES                    | \$90,621,119  | \$113,630,882 | \$23,009,763  | 25%        |
| 2    | INPATIENT ACCRUED PAYMENTS (IP PMT)          | \$24,004,368  | \$25,234,223  | \$1,229,855   | 5%         |
| 3    | INPATIENT PAYMENTS / INPATIENT CHARGES       | 26.49%        | 22.21%        | -4.28%        | -169       |
| 4    | DISCHARGES                                   | 3,652         | 4,488         | 836           | 23%        |
| 5    | CASE MIX INDEX (CMI)                         | 0.92740       | 0.99540       | 0.06800       | 79         |
| 6    | CASE MIX ADJUSTED DISCHARGES (CMAD)          | 3,386.86480   | 4,467.35520   | 1,080.49040   | 329        |
| 7    | INPATIENT ACCRUED PAYMENT / CMAD             | \$7,087.49    | \$5,648.58    | (\$1,438.91)  | -20%       |
| 8    | NON-GOVERNMENT - MEDICAID IP PMT / CMAD      | \$3,098.02    | \$4,387.33    | \$1,289.31    | 429        |
| 9    | MEDICARE - MEDICAID IP PMT / CMAD            | \$1,045.82    | \$2,553.51    | \$1,507.69    | 1449       |
| 10   | INPATIENT UPPER LIMIT (OVER) / UNDERPAYMENT  | \$3,542,055   | \$11,407,446  | \$7,865,391   | 2229       |
| 11   | PATIENT DAYS                                 | 22,595        | 26,478        | 3,883         | 179        |
| 12   | INPATIENT ACCRUED PAYMENT / PATIENT DAY      | \$1,062.38    | \$953.03      | (\$109.35)    | -10%       |
| 13   | AVERAGE LENGTH OF STAY                       | 6.2           | 5.9           | (0.3)         | -5%        |
|      | MEDICAID OUTPATIENT                          |               |               |               |            |
| 14   | OUTPATIENT ACCRUED CHARGES (OP CHGS)         | \$40,364,564  | \$66,478,356  | \$26,113,792  | 65%        |
| 15   | OUTPATIENT ACCRUED PAYMENTS (OP PMT)         | \$8,879,166   | \$18,046,336  | \$9,167,170   | 103%       |
| 16   | OUTPATIENT PAYMENTS / OUTPATIENT CHARGES     | 22.00%        | 27.15%        | 5.15%         | 23%        |
| 17   | OUTPATIENT CHARGES / INPATIENT CHARGES       | 44.54%        | 58.50%        | 13.96%        | 319        |
| 18   | OUTPATIENT EQUIVALENT DISCHARGES (OPED)      | 1,626.67808   | 2,625.64944   | 998.97136     | 619        |
| 19   | OUTPATIENT ACCRUED PAYMENTS / OPED           | \$5,458.47    | \$6,873.09    | \$1,414.63    | 26%        |
| 20   | NON-GOVERNMENT - MEDICAID OP PMT / OPED      | \$4,497.27    | \$4,259.44    | (\$237.83)    | -5%        |
| 21   | MEDICARE - MEDICAID OP PMT / OPED            | \$4,895.76    | \$2,625.25    | (\$2,270.51)  | -46%       |
| 22   | OUTPATIENT UPPER LIMIT (OVER) / UNDERPAYMENT | \$7,963,828   | \$6,892,992   | (\$1,070,837) | -13%       |
|      | MEDICAID TOTALS (INPATIENT + OUTPATIENT)     |               |               |               |            |
| 23   | TOTAL ACCRUED CHARGES                        | \$130,985,683 | \$180,109,238 | \$49,123,555  | 38%        |
| 24   | TOTAL ACCRUED PAYMENTS                       | \$32,883,534  | \$43,280,559  | \$10,397,025  | 32%        |
| 25   | TOTAL ALLOWANCES                             | \$98,102,149  | \$136,828,679 | \$38,726,530  | 39%        |
| 26   | TOTAL UPPER LIMIT (OVER) / UNDERPAYMENT      | \$11,505,884  | \$18,300,438  | \$6,794,555   | 59%        |

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# SAINT VINCENT'S MEDICAL CENTER TWELVE MONTHS ACTUAL FILING

## FISCAL YEAR 2011 REPORT FORM 500 - CALCULATION OF DSH UPPER PAYMENT LIMIT

\$4,063,201

(\$367,519)

(\$4,430,719)

-109%

### AND BASELINE UNDERPAYMENT DATA: COMPARATIVE ANALYSIS ACTUAL ACTUAL AMOUNT LINE DESCRIPTION FY 2010 FY 2011 **DIFFERENCE DIFFERENCE** OTHER MEDICAL ASSISTANCE (O.M.A.) OTHER MEDICAL ASSISTANCE INPATIENT INPATIENT ACCRUED CHARGES \$11,046,291 \$1,096,495 (\$9,949,796) -90% INPATIENT ACCRUED PAYMENTS (IP PMT) \$245,689 \$535,027 \$289 338 118% INPATIENT PAYMENTS / INPATIENT CHARGES 2.22% 48.79% 46.57% 2094% DISCHARGES 4 374 28 (346) -93% CASE MIX INDEX (CMI) 1.29040 1.04490 (0.24550)-19% CASE MIX ADJUSTED DISCHARGES (CMAD) 482 60960 29 25720 (453 35240) 6 -94% INPATIENT ACCRUED PAYMENT / CMAD \$509.08 \$18,287.02 \$17,777.94 3492% 8 NON-GOVERNMENT - O.M.A IP PMT / CMAD \$9,676.43 (\$8,251.11) (\$17,927.54) -185% MEDICARE - O M A IP PMT / CMAD \$7.624.23 (\$10.084.93) (\$17,709.15) -232% 10 INPATIENT UPPER LIMIT (OVER) / UNDERPAYMENT \$3,679,525 (\$295,057) (\$3,974,581)-108% PATIENT DAYS 11 1 909 184 (1.725)-90% 12 INPATIENT ACCRUED PAYMENT / PATIENT DAY \$128.70 \$2,907.76 \$2,779.06 2159% AVERAGE LENGTH OF STAY 13 5.1 6.6 1.5 29% OTHER MEDICAL ASSISTANCE OUTPATIENT \$6.954.525 \$510.375 (\$6,444,150) 14 OUTPATIENT ACCRUED CHARGES (OP CHGS) -93% 15 OUTPATIENT ACCRUED PAYMENTS (OP PMT) \$2,054,361 \$196,253 (\$1,858,108) -90% 16 OUTPATIENT PAYMENTS / OUTPATIENT CHARGES 29 54% 38 45% 8.91% 30% 17 OUTPATIENT CHARGES / INPATIENT CHARGES 62.96% 46.55% -16.41% -26% 18 OUTPATIENT EQUIVALENT DISCHARGES (OPED) 235.46296 (222.43007) 13 03289 -94% 19 OUTPATIENT ACCRUED PAYMENTS / OPED \$8,724,77 \$15,058,29 \$6.333.51 73% 20 NON-GOVERNMENT - O M A OP PMT / CMAD \$1 230 96 (\$3,925,75) (\$5.156.71) -419% 21 MEDICARE - O.M.A. OP PMT / CMAD \$1,629,45 (\$5.559.94)(\$7.189.39) -441% 22 OUTPATIENT UPPER LIMIT (OVER) / UNDERPAYMENT \$383,676 (\$72,462) (\$456,138) -119% OTHER MEDICAL ASSISTANCE TOTALS (INPATIENT + OUTPATIENT) \$1,606,870 (\$16.393.946) -91% 23 \$18,000,816 TOTAL ACCRUED PAYMENTS 24 \$2,300,050 \$731,280 (\$1,568,770) -68% TOTAL ALLOWANCES 25 \$15,700,766 \$875.590 (\$14,825,176) -94%

26 TOTAL OTHER MEDICAL ASSISTANCE UPPER LIMIT UNDERPAYMENT

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# SAINT VINCENT'S MEDICAL CENTER TWELVE MONTHS ACTUAL FILING

## FISCAL YEAR 2011

\$35 183 584

\$113,802,915

\$44 011 839

\$137,704,269

\$8 828 255

\$23,901,354

25%

21%

### **REPORT FORM 500 - CALCULATION OF DSH UPPER PAYMENT LIMIT** AND BASELINE UNDERPAYMENT DATA: COMPARATIVE ANALYSIS ACTUAL ACTUAL AMOUNT LINE DESCRIPTION FY 2010 FY 2011 **DIFFERENCE DIFFERENCE** TOTAL MEDICAL ASSISTANCE (MEDICAID + OTHER MEDICAL ASSISTANCE) TOTAL MEDICAL ASSISTANCE INPATIENT \$101,667,410 \$114 727 377 \$13,059,967 1 INPATIENT ACCRUED CHARGES 13% INPATIENT ACCRUED PAYMENTS (IP PMT) \$24,250,057 \$25,769,250 \$1,519,193 6% INPATIENT PAYMENTS / INPATIENT CHARGES 3 23.85% 22 46% -1.39% -6% DISCHARGES 4.026 4.516 490 12% CASE MIX INDEX (CMI) 0.96112 0.99571 0.03459 5 4% CASE MIX ADJUSTED DISCHARGES (CMAD) 6 3.869.47440 4.496.61240 627.13800 16% INPATIENT ACCRUED PAYMENT / CMAD 7 \$6,267.02 \$5,730.81 (\$536.20) -9% NON-GOVERNMENT - TOTAL MEDICAL ASSISTANCE IP PMT / CMAD \$3.918.50 \$4.305.10 \$386.60 10% 9 MEDICARE - TOTAL MEDICAL ASSISTANCE IP PMT / CMAD \$1.866.29 \$2,471.28 \$604.99 32% INPATIENT UPPER LIMIT (OVER) / UNDERPAYMENT 10 \$7,221,580 \$11,112,390 \$3.890.810 54% 11 PATIENT DAYS 24,504 26,662 2,158 9% INPATIENT ACCRUED PAYMENT / PATIENT DAY 12 \$989.64 \$966.52 (\$23.12) -2% 13 AVERAGE LENGTH OF STAY 6.1 5.9 (0.2)-3% TOTAL MEDICAL ASSISTANCE OUTPATIENT 14 OUTPATIENT ACCRUED CHARGES (OP CHGS \$47,319,089 \$66,988,731 \$19,669,642 42% 15 OUTPATIENT ACCRUED PAYMENTS (OP PMT) \$10.933.527 \$18.242.589 \$7.309.062 67% 16 OUTPATIENT PAYMENTS / OUTPATIENT CHARGES 23.11% 27.23% 4.13% 18% OUTPATIENT CHARGES / INPATIENT CHARGES 17 46 54% 58 39% 11 85% 25% OUTPATIENT EQUIVALENT DISCHARGES (OPED) 18 1,862.14104 2,638.68233 776.54130 42% OUTPATIENT ACCRUED PAYMENTS / OPED 19 \$5,871,48 \$6 913 52 \$1 042 04 18% NON-GOVERNMENT - TOTAL MEDICAL ASSISTANCE OP PMT / OPED 20 \$4.084.25 \$4.219.01 \$134.76 3% MEDICARE - TOTAL MEDICAL ASSISTANCE OF PMT / OPED 21 \$4,482.75 \$2,584.82 (\$1,897.92) -42% 22 OUTPATIENT UPPER LIMIT (OVER) / UNDERPAYMENT \$8,347,504 \$6,820,529 (\$1,526,975) -18% TOTAL MEDICAL ASSISTANCE TOTALS (INPATIENT + OUTPATIENT) \$181,716,108 23 TOTAL ACCRUED CHARGES \$148,986,499 \$32,729,609 22%

TOTAL ACCRUED PAYMENTS

TOTAL ALLOWANCES

24

25

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## SAINT VINCENT'S MEDICAL CENTER TWELVE MONTHS ACTUAL FILING FISCAL YEAR 2011

## REPORT FORM 500 - CALCULATION OF DSH UPPER PAYMENT LIMIT

|       |  | ACTUAL        | ACTUAL        | AMOUNT        | %          |
|-------|--|---------------|---------------|---------------|------------|
| I INF | DESCRIPTION  | FY 2010       | FY 2011       | DIFFERENCE    | DIFFERENCE |
|       | <u>BECOMI HON</u>  | 112010        | 11 2011       | DITTERENCE    | DIFFERENCE |
| G.    | CHAMPUS / TRICARE  |               |               |               |            |
|       | CHAMPUS / TRICARE INPATIENT                                  |               |               |               |            |
|       | INPATIENT ACCRUED CHARGES                                    | \$483,690     | \$421,973     | (\$61,717)    | -13%       |
|       | INPATIENT ACCRUED PAYMENTS (IP PMT)                          | \$190,001     | \$154,404     | (\$35,597)    | -19%       |
|       | INPATIENT PAYMENTS / INPATIENT CHARGES                       | 39.28%        | 36.59%        | -2.69%        | -7%        |
|       | DISCHARGES   | 30            | 21            | (9)           | -30%       |
|       | CASE MIX INDEX (CMI)   | 0.81040       | 1.38360       | 0.57320       | 71%        |
| 6     | CASE MIX ADJUSTED DISCHARGES (CMAD)                          | 24.31200      | 29.05560      | 4.74360       | 20%        |
| 7     | INPATIENT ACCRUED PAYMENT / CMAD                             | \$7,815.11    | \$5,314.09    | (\$2,501.02)  | -32%       |
|       | PATIENT DAYS   | 116           | 56            | (60)          | -52%       |
|       | INPATIENT ACCRUED PAYMENT / PATIENT DAY                      | \$1,637.94    | \$2,757.21    | \$1,119.27    | 68%        |
| 10    | AVERAGE LENGTH OF STAY                                       | 3.9           | 2.7           | (1.2)         | -31%       |
|       | CHAMPUS / TRICARE OUTPATIENT                                 |               |               |               |            |
|       | OUTPATIENT ACCRUED CHARGES (OP CHGS)                         | \$266,626     | \$349,831     | \$83,205      | 31%        |
| 12    | OUTPATIENT ACCRUED PAYMENTS (OP PMT)                         | \$91,593      | \$92,111      | \$518         | 1%         |
|       | CHAMPUS / TRICARE TOTALS (INPATIENT + OUTPATIENT)            |               |               |               |            |
| 13    | TOTAL ACCRUED CHARGES  | \$750,316     | \$771,804     | \$21,488      | 3%         |
| 14    | TOTAL ACCRUED PAYMENTS                                       | \$281,594     | \$246,515     | (\$35,079)    | -12%       |
| 15    | TOTAL ALLOWANCES   | \$468,722     | \$525,289     | \$56,567      | 12%        |
| Н.    | OTHER DATA   |               |               |               |            |
| 1     | OTHER OPERATING REVENUE                                      | \$12,404,000  | \$7,720,000   | (\$4,684,000) | -38%       |
| 2     | TOTAL OPERATING EXPENSES                                     | \$351,813,000 | \$382,310,000 | \$30,497,000  | 9%         |
| 3     | UCP DSH PAYMENTS (Gross DSH plus Upper Limit Adjustment)     | \$2,541,411   | \$0           | (\$2,541,411) | -100%      |
|       | COST OF UNCOMPENSATED CARE (BASELINE METHODOLOGY)            |               |               |               |            |
| 4     | CHARITY CARE (CHARGES)                                       | \$7,662,000   | \$9,025,000   | \$1,363,000   | 18%        |
|       | BAD DEBTS (CHARGES)  | \$30,582,008  | \$32,811,000  | \$2,228,992   | 7%         |
| 6     | UNCOMPENSATED CARE (CHARGES)                                 | \$38,244,008  | \$41,836,000  | \$3,591,992   | 9%         |
| 7     | COST OF UNCOMPENSATED CARE                                   | \$13,985,710  | \$14,635,311  | \$649,602     | 5%         |
|       | TOTAL MEDICAL ASSISTANCE UNDERPAYMENT (BASELINE METHODOLOGY) |               |               |               |            |
| 8     | TOTAL ACCRUED CHARGES  | \$148,986,499 | \$181,716,108 | \$32,729,609  | 22%        |
| 9     | TOTAL ACCRUED PAYMENTS                                       | \$35,183,584  | \$44,011,839  | \$8,828,255   | 25%        |
| 10    | COST OF TOTAL MEDICAL ASSISTANCE                             | \$54,483,879  | \$63,568,978  | \$9,085,099   | 179        |
| 11    | MEDICAL ASSISTANCE (OVER) / UNDERPAYMENT                     | \$19,300,295  | \$19,557,139  | \$256,844     | 19         |

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## SAINT VINCENT'S MEDICAL CENTER TWELVE MONTHS ACTUAL FILING FISCAL YEAR 2011

# REPORT FORM 500 - CALCULATION OF DSH UPPER PAYMENT LIMIT AND BASELINE UNDERPAYMENT DATA: COMPARATIVE ANALYSIS

|      |   | ACTUAL                 | ACTUAL ACTUAL AMOUNT | 0/                            |            |
|------|---|------------------------|----------------------|-------------------------------|------------|
|      |   | ACTUAL                 | ACTUAL               | AMOUNT                        | %          |
| LINE | DESCRIPTION   | FY 2010                | FY 2011              | DIFFERENCE                    | DIFFERENCE |
|      | ACCRECATE DATA  |                        |                      |                               |            |
| II.  | AGGREGATE DATA  |                        |                      |                               |            |
|      | TOTALO, ALL DAVEDO  |                        |                      |                               |            |
|      | TOTALS - ALL PAYERS TOTAL INPATIENT CHARGES                     | \$200.050.50F          | D004444505           | <b>**********</b>             | 00/        |
|      | TOTAL INPATIENT CHARGES TOTAL INPATIENT PAYMENTS                | \$662,252,595          | \$684,144,505        | \$21,891,910<br>(\$2,934,855) | 3%<br>-1%  |
|      |   | \$245,512,758          | \$242,577,903        | ( , , ,                       |            |
|      | TOTAL INPATIENT PAYMENTS / CHARGES TOTAL DISCHARGES             | 37.07%                 | 35.46%               | -1.62%                        | -4%        |
|      | TOTAL DISCHARGES TOTAL CASE MIX INDEX                           | 21,873                 | 22,100               | 227                           | 1%         |
|      | TOTAL CASE MIX INDEX TOTAL CASE MIX ADJUSTED DISCHARGES         | 1.30887                | 1.30742              | (0.00145)                     | 0%<br>1%   |
| -    |   | 28,628.84760           | 28,894.01550         | 265.16790                     |            |
|      | TOTAL OUTPATIENT CHARGES OUTPATIENT CHARGES / INPATIENT CHARGES | \$266,263,033          | \$320,088,865        | \$53,825,832                  | 20%        |
| -    | TOTAL OUTPATIENT PAYMENTS                                       | 40.21%                 | 46.79%               | 6.58%                         | 16%        |
|      | OUTPATIENT PAYMENTS / OUTPATIENT CHARGES                        | \$87,084,831<br>32,71% | \$108,749,266        | \$21,664,435<br>1.27%         | 25%        |
|      |   |                        | 33.97%               |                               | 4%         |
|      | TOTAL CHARGES   | \$928,515,628          | \$1,004,233,370      | \$75,717,742                  | 8%         |
|      | TOTAL PAYMENTS  | \$332,597,589          | \$351,327,169        | \$18,729,580                  | 6%         |
|      | TOTAL PAYMENTS / TOTAL CHARGES                                  | 35.82%                 | 34.98%               | -0.84%                        | -2%        |
| 14   | PATIENT DAYS  | 122,812                | 122,440              | (372)                         | 0%         |
| В.   | TOTALS - ALL GOVERNMENT PAYERS                                  |                        |                      |                               |            |
| 1    | INPATIENT CHARGES   | \$461,334,523          | \$492,362,185        | \$31,027,662                  | 7%         |
| 2    | INPATIENT PAYMENTS  | \$146,770,775          | \$150,731,025        | \$3,960,250                   | 3%         |
|      | GOVT. INPATIENT PAYMENTS / CHARGES                              | 31.81%                 | 30.61%               | -1,20%                        | -4%        |
| 4    | DISCHARGES  | 13,976                 | 14,701               | 725                           | 5%         |
| 5    | CASE MIX INDEX  | 1.35479                | 1.34291              | (0.01187)                     | -1%        |
| 6    | CASE MIX ADJUSTED DISCHARGES                                    | 18,934.49040           | 19,742.19240         | 807.70200                     | 4%         |
| 7    | OUTPATIENT CHARGES  | \$137,864,318          | \$171,857,365        | \$33.993.047                  | 25%        |
| 8    | OUTPATIENT CHARGES / INPATIENT CHARGES                          | 29.88%                 | 34.90%               | \$33,993,047<br>5.02%         | 17%        |
| 9    | OUTPATIENT CHARGES / INFATIENT CHARGES  OUTPATIENT PAYMENTS     | \$36.841.652           | \$45,084,505         | \$8.242.853                   | 22%        |
| 10   | OUTPATIENT PAYMENTS / OUTPATIENT CHARGES                        | 26.72%                 | 26.23%               | -0.49%                        | -2%        |
|      | TOTAL CHARGES   | \$599,198,841          | \$664,219,550        | \$65,020,709                  | 11%        |
|      | TOTAL PAYMENTS  | \$183,612,427          | \$195,815,530        | \$12,203,103                  | 7%         |
|      | TOTAL PAYMENTS / CHARGES  | 30.64%                 | 29.48%               | -1.16%                        | -4%        |
|      | PATIENT DAYS  | 87,388                 | 90,391               | 3,003                         | 3%         |
|      | TOTAL GOVERNMENT DEDUCTIONS                                     | \$415,586,414          | \$468,404,020        | \$52,817,606                  | 13%        |
| 13   | TOTAL GOVERNIMENT DEDOCTIONS                                    | \$413,380,414          | \$400,404,020        | φ32,817,000                   | 1370       |
| C.   | AVERAGE LENGTH OF STAY  |                        |                      |                               |            |
|      | MEDICARE  | 6.3                    | 6.3                  | (0.1)                         | -1%        |
|      | NON-GOVERNMENT (INCLUDING SELF PAY / UNINSURED)                 | 4.5                    | 4.3                  | (0.2)                         | -3%        |
|      | UNINSURED   | 5.3                    | 4.6                  | (0.7)                         | -13%       |
| -    | MEDICAID  | 6.2                    | 5.9                  | (0.3)                         | -5%        |
|      | OTHER MEDICAL ASSISTANCE  | 5.1                    | 6.6                  | 1.5                           | 29%        |
| -    | CHAMPUS / TRICARE   | 3.9                    | 2.7                  | (1.2)                         | -31%       |
| 7    | TOTAL AVERAGE LENGTH OF STAY                                    | 5.6                    | 5.5                  | (0.1)                         | -1%        |
| -    |   | 0.0                    | 3.0                  | (0.1)                         | 170        |

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# SAINT VINCENT'S MEDICAL CENTER TWELVE MONTHS ACTUAL FILING

## FISCAL YEAR 2011

|      | REPORT FORM 500 - CALCULATION OF   | DSH UPPER I                | PAYMENT LII          | MIT                            | REPORT FORM 500 - CALCULATION OF DSH UPPER PAYMENT LIMIT |  |  |  |  |
|------|--|----------------------------|----------------------|--------------------------------|--|--|--|--|--|
|      | AND BASELINE UNDERPAYMENT DAT  | A: COMPARAT                | IVE ANALYS           | IS                             |  |  |  |  |  |
|      |  |                            |                      |                                |  |  |  |  |  |
|      |  | ACTUAL                     | ACTUAL               | AMOUNT                         | %  |  |  |  |  |
| LINE | DESCRIPTION  | FY 2010                    | FY 2011              | DIFFERENCE                     | DIFFERENCE   |  |  |  |  |
|      |  |                            |                      |                                |  |  |  |  |  |
| III. | DATA USED IN BASELINE UNDERPAYMENT CALCULATION   |                            |                      |                                |  |  |  |  |  |
|      |  |                            |                      |                                |  |  |  |  |  |
|      | TOTAL CHARGES  | \$928,515,628              | \$1,004,233,370      | \$75,717,742                   | 8%   |  |  |  |  |
| 2    | TOTAL GOVERNMENT DEDUCTIONS  | \$415,586,414              | \$468,404,020        | \$52,817,606                   | 13%  |  |  |  |  |
| 3    | UNCOMPENSATED CARE   | \$38,244,008               | \$41,836,000         | \$3,591,992                    |  |  |  |  |  |
| 4    | TOTAL NON-GOVERNMENT CONTRACTUAL ALLOWANCES  | \$128,483,481              | \$131,133,749        | \$2,650,268                    | 2%   |  |  |  |  |
|      | EMPLOYEE SELF INSURANCE ALLOWANCE  | \$9,187,986                | \$11,552,884         | \$2,364,898                    | 26%  |  |  |  |  |
| 6    | TOTAL ADJUSTMENTS  | \$591,501,889              | \$652,926,653        | \$61,424,764                   | 10%  |  |  |  |  |
| 7    | TOTAL ACCRUED PAYMENTS   | \$337,013,739              | \$351,306,717        | \$14,292,978                   | 4%   |  |  |  |  |
| 8    | UCP DSH PYMTS. (Gross DSH+Upper Limit Adj OHCA Input)                                  | \$2,541,411                | \$0                  | (\$2,541,411)                  | -100%  |  |  |  |  |
| 9    | NET REVENUE USED TO CALCULATE DSH FUTURE PYMNTS. RATIO OF NET REVENUE TO TOTAL CHARGES | \$339,555,150              | \$351,306,717        | \$11,751,567                   | 3%   |  |  |  |  |
| 10   | COST OF UNCOMPENSATED CARE   | 0.3656967527               | 0.3498257751         | (0.0158709777)                 | -4%  |  |  |  |  |
|      | MEDICAL ASSISTANCE (OVER) / UNDERPAYMENT   | \$13,985,710               | \$14,635,311         | \$649,602                      | 5%<br>1%   |  |  |  |  |
|      | , ,  | \$19,300,295               | \$19,557,139         | \$256,844                      |  |  |  |  |  |
| 13   | PLUS OHCA ADJUSTMENT (OHCA INPUT)  | \$0                        | \$0                  | \$0                            | 0%   |  |  |  |  |
| 14   | TOTAL COST OF UNCOMPENSATED CARE AND MEDICAL ASSISTANCE UNDERPAYMENT                   | Ann ann an 1               | A04 400 450          | <b>***</b>                     |  |  |  |  |  |
|      | MEDICAL ASSISTANCE UNDERPATMENT  | \$33,286,004               | \$34,192,450         | \$906,446                      | 3%   |  |  |  |  |
| IV.  | CALCUL ATER UNDERDAYMENT (URDER LIMIT METHODOLOGY)                                     |                            |                      |                                |  |  |  |  |  |
| IV.  | CALCULATED UNDERPAYMENT (UPPER LIMIT METHODOLOGY)                                      |                            |                      |                                |  |  |  |  |  |
| 1    | MEDICAID   | \$7.062.020                | \$6,892,992          | (\$4.070.937)                  | -13%   |  |  |  |  |
| 2    | OTHER MEDICAL ASSISTANCE   | \$7,963,828<br>\$4,063,201 | (\$367,519)          | (\$1,070,837)<br>(\$4,430,719) | -109%  |  |  |  |  |
| 3    | UNINSURED (INCLUDED IN NON-GOVERNMENT)   | \$19,032,401               | \$17,988,297         | (\$1,044,103)                  | -109%  |  |  |  |  |
| 4    | TOTAL CALCULATED UNDERPAYMENT (UPPER LIMIT METHODOLOGY)                                | \$19,032,401               | \$24,513,770         | (\$6,545,660)                  | -5%<br>-21%  |  |  |  |  |
| 4    | TOTAL CALCULATED UNDERPATMENT (UPPER LIMIT METHODOLOGY)                                | φ31,039,430                | φ24,313,770          | (\$0,545,000)                  | -21%   |  |  |  |  |
| ٧.   | DATA USED IN RECONCILIATIONS IN REPORTS 550 AND 600                                    |                            |                      |                                |  |  |  |  |  |
| 4    | EMPLOYEE SELF INSURANCE GROSS REVENUE  | \$45,000,000               | P40 450 007          | #2 225 0C4                     | 24.400/  |  |  |  |  |
| 2    | PLUS/MINUS OTHER ADJUST. TO OHCA DEFINED NET REVENUE                                   | \$15,226,266               | \$18,452,227         | \$3,225,961                    | 21.19%   |  |  |  |  |
|      | NET REVENUE FROM HOSPITAL AUDITED FINANCIAL STATEMENTS                                 | \$23,537,405               | \$37,747,172         | \$14,209,767                   | 60.37%<br>8.48%  |  |  |  |  |
| 4    | PLUS/MINUS OTHER ADJUST. TO OHCA DEFINED GROSS REVENUE                                 | \$358,676,000<br>\$0       | \$389,074,000<br>\$0 | \$30,398,000<br>\$0            | 0.00%  |  |  |  |  |
| 5    | GROSS REVENUE FROM HOSP, AUDIT, FINANCIAL STATEMENTS                                   | \$928,516,000              | \$1,004,233,000      | \$75,717,000                   | 8.15%  |  |  |  |  |
| 6    | PLUS/MINUS OTHER ADJUST. TO OHCA DEFINED UNCOMP. CARE                                  | (\$9,455,404)              | \$1,004,233,000      | \$9,455,404                    | -100.00%   |  |  |  |  |
| 7    | UNCOMP. CARE FROM HOSPITAL AUDITED FINANCIAL STATEMENTS                                | \$28,788,604               | \$41,836,165         | \$9,455,404<br>\$13,047,561    | 45.32%   |  |  |  |  |
|      | ONOCINI . OAKE I KOWI HOOFITAL AODITLO I INANOIAL STATLIMILINO                         | φ20,700,004                | φ41,030,105          | \$13,U47,301                   | 40.3276  |  |  |  |  |
|      |  |                            |                      |                                |  |  |  |  |  |
|      |  |                            |                      |                                |  |  |  |  |  |

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|        | SAINT VINCENT'S MEDICAL CENT  | ER                                      |                                     |                              |
|--------|---|---|-------------------------------------|------------------------------|
|        | TWELVE MONTHS ACTUAL FILING   | G                                       |                                     |                              |
|        | FISCAL YEAR 2011  |   |                                     |                              |
|        | REPORT 550 - CALCULATION OF DSH UPPER PAY                                     | MENT LIMIT AND                          |                                     |                              |
|        | BASELINE UNDERPAYMENT DAT   | Ά                                       |                                     |                              |
|        |   |   |                                     |                              |
| (1)    | (2)   | (3)                                     | (4)                                 | (5)                          |
|        |   | ACTUAL                                  | ACTUAL                              | ****                         |
| IINE   | DESCRIPTION   | FY 2010                                 | FY 2011                             | AMOUNT<br>DIFFERENCE         |
| LINE   | <u>DESCRIPTION</u>  | <u>F1 2010</u>                          | <u>F1 2011</u>                      | DIFFERENCE                   |
| I.     | ACCRUED CHARGES AND PAYMENTS  |   |                                     |                              |
|        |   |   |                                     |                              |
| A.     | INPATIENT ACCRUED CHARGES   |   |                                     |                              |
| 2      | NON-GOVERNMENT (INCLUDING SELF PAY / UNINSURED) MEDICARE                      | \$200,918,072                           | \$191,782,320                       | (\$9,135,752)                |
| 3      | MEDICAL ASSISTANCE (INCLUDING OTHER MEDICAL ASSISTANCE)                       | \$359,183,423<br>\$101,667,410          | 377,212,835<br>114,727,377          | \$18,029,412<br>\$13,059,967 |
| 4      | MEDICAID  | \$90,621,119                            | 113,630,882                         | \$23,009,763                 |
| 5      | OTHER MEDICAL ASSISTANCE  | \$11,046,291                            | 1,096,495                           | (\$9,949,796)                |
| 6      | CHAMPUS / TRICARE   | \$483,690                               | 421,973                             | (\$61,717)                   |
| 7      | UNINSURED (INCLUDED IN NON-GOVERNMENT)  | \$18,013,248<br>\$461,334,533           | 19,174,537                          | \$1,161,289<br>\$31,037,663  |
|        | TOTAL INPATIENT GOVERNMENT CHARGES TOTAL INPATIENT CHARGES                    | \$461,334,523<br>\$662,252,595          | \$492,362,185<br>\$684,144,505      | \$31,027,662<br>\$21,891,910 |
|        | TOTAL ALL MILLION CONTROLS  | Ψ002,202,000                            | ψυυτ, 17 <b>-1,00</b> 0             | ψ£1,031,310                  |
| В.     | OUTPATIENT ACCRUED CHARGES  |   |                                     |                              |
| 1      | NON-GOVERNMENT (INCLUDING SELF PAY / UNINSURED)                               | \$128,398,715                           | \$148,231,500                       | \$19,832,785                 |
| 2      | MEDICARE  | \$90,278,603                            | 104,518,803                         | \$14,240,200                 |
| 3<br>4 | MEDICAL ASSISTANCE (INCLUDING OTHER MEDICAL ASSISTANCE) MEDICAID              | \$47,319,089<br>\$40,364,564            | 66,988,731<br>66,478,356            | \$19,669,642<br>\$26,113,792 |
| 5      | OTHER MEDICAL ASSISTANCE  | \$6,954,525                             | 510,375                             | (\$6,444,150)                |
| 6      | CHAMPUS / TRICARE   | \$266,626                               | 349,831                             | \$83,205                     |
| 7      | UNINSURED (INCLUDED IN NON-GOVERNMENT)  | \$22,035,587                            | 25,074,092                          | \$3,038,505                  |
|        | TOTAL OUTPATIENT GOVERNMENT CHARGES TOTAL OUTPATIENT CHARGES                  | \$137,864,318<br>\$266,263,033          | \$171,857,365<br>\$320,088,865      | \$33,993,047<br>\$53,825,832 |
|        | TOTAL OUTPATIENT CHARGES  | \$200,203,033                           | \$320,000,003                       | <b>\$33,023,032</b>          |
| C.     | TOTAL ACCRUED CHARGES   |   |                                     |                              |
| 1      | TOTAL NONGOVERNMENT (INCLUDING SELF PAY / UNINSURED)                          | \$329,316,787                           | \$340,013,820                       | \$10,697,033                 |
| 2      | TOTAL MEDICAL ASSISTANCE (INCLUDING OTHER MEDICAL ASSISTANCE)                 | \$449,462,026                           | \$481,731,638                       | \$32,269,612                 |
| 3<br>4 | TOTAL MEDICAL ASSISTANCE (INCLUDING OTHER MEDICAL ASSISTANCE) TOTAL MEDICAID  | \$148,986,499<br>\$130,985,683          | \$181,716,108<br>\$180,109,238      | \$32,729,609<br>\$49,123,555 |
| 5      | TOTAL OTHER MEDICAL ASSISTANCE  | \$18,000,816                            | \$1,606,870                         | (\$16,393,946)               |
| 6      | TOTAL CHAMPUS / TRICARE   | \$750,316                               | \$771,804                           | \$21,488                     |
| 7      | TOTAL UNINSURED (INCLUDED IN NON-GOVERNMENT)                                  | \$40,048,835                            | \$44,248,629                        | \$4,199,794                  |
|        | TOTAL GOVERNMENT CHARGES TOTAL CHARGES  | \$599,198,841<br>\$928,515,628          | \$664,219,550<br>\$1,004,233,370    | \$65,020,709<br>\$75,717,742 |
|        | TOTAL CHARGES   | \$920,J13,020                           | \$1,004,233,370                     | \$13,111,142                 |
| D.     | INPATIENT ACCRUED PAYMENTS  |   |                                     |                              |
| 1      | NON-GOVERNMENT (INCLUDING SELF PAY / UNINSURED)                               | \$98,741,983                            | \$91,846,878                        | (\$6,895,105)                |
|        | MEDICAL ASSISTANCE (INCLUDING OTHER MEDICAL ASSISTANCE)                       | \$122,330,717                           | 124,807,371<br>25,769,250           | \$2,476,654                  |
| 3<br>4 | MEDICAL ASSISTANCE (INCLUDING OTHER MEDICAL ASSISTANCE) MEDICAID              | \$24,250,057<br>\$24,004,368            | 25,769,250                          | \$1,519,193<br>\$1,229,855   |
| 5      | OTHER MEDICAL ASSISTANCE  | \$245,689                               | 535,027                             | \$289,338                    |
| 6      | CHAMPUS / TRICARE   | \$190,001                               | 154,404                             | (\$35,597)                   |
| 7      | UNINSURED (INCLUDED IN NON-GOVERNMENT)  | \$1,010,117                             | 856,333                             | (\$153,784)                  |
|        | TOTAL INPATIENT GOVERNMENT PAYMENTS TOTAL INPATIENT PAYMENTS                  | \$146,770,775<br>\$245,512,758          | \$150,731,025<br>\$242,577,903      | \$3,960,250<br>(\$2,934,855) |
|        | TOTAL INI ATILATTA IMENTO   | ΨΣ+3,312,730                            | Ψ242,311,303                        | (ψ2,954,055)                 |
| E.     | OUTPATIENT ACCRUED PAYMENTS   |   |                                     |                              |
| 1      | NON-GOVERNMENT (INCLUDING SELF PAY / UNINSURED)                               | \$50,243,179                            | \$63,664,761                        | \$13,421,582                 |
| 3      | MEDICARE MEDICAL ASSISTANCE (INCLUDING OTHER MEDICAL ASSISTANCE)              | \$25,816,532<br>\$10,033,537            | 26,749,805<br>18,242,589            | \$933,273                    |
| 4      | MEDICAL ASSISTANCE (INCLUDING OTHER MEDICAL ASSISTANCE)                       | \$10,933,527<br>\$8,879,166             | 18,242,589                          | \$7,309,062<br>\$9,167,170   |
| 5      | OTHER MEDICAL ASSISTANCE  | \$2,054,361                             | 196,253                             | (\$1,858,108)                |
| 6      | CHAMPUS / TRICARE   | \$91,593                                | 92,111                              | \$518                        |
| 7      | UNINSURED (INCLUDED IN NON-GOVERNMENT)  | \$1,818,473                             | 1,803,958                           | (\$14,515)                   |
|        | TOTAL OUTPATIENT GOVERNMENT PAYMENTS TOTAL OUTPATIENT PAYMENTS                | \$36,841,652<br>\$87,084,831            | \$45,084,505<br>\$108,749,266       | \$8,242,853<br>\$21,664,435  |
|        |   | ψ57,004,031                             | ψ100,143,200                        | Ψ21,007,733                  |
| F.     | TOTAL ACCRUED PAYMENTS  | 04 10 007 177                           | <b>0.455</b> 5.4.055                | 00 700 1                     |
| 2      | TOTAL NONGOVERNMENT (INCLUDING SELF PAY / UNINSURED) TOTAL MEDICARE           | \$148,985,162<br>\$148,147,249          | \$155,511,639<br>\$151,557,176      | \$6,526,477<br>\$3,409,927   |
| 3      | TOTAL MEDICARE  TOTAL MEDICAL ASSISTANCE (INCLUDING OTHER MEDICAL ASSISTANCE) | \$35,183,584                            | \$44,011,839                        | \$8,828,255                  |
| 4      | TOTAL MEDICAID  | \$32,883,534                            | \$43,280,559                        | \$10,397,025                 |
| 5      | TOTAL OTHER MEDICAL ASSISTANCE  | \$2,300,050                             | \$731,280                           | (\$1,568,770)                |
| 6      | TOTAL CHAMPUS / TRICARE   | \$281,594                               | \$246,515                           | (\$35,079)                   |
| 7      | TOTAL UNINSURED (INCLUDED IN NON-GOVERNMENT) TOTAL GOVERNMENT PAYMENTS        | \$2,828,590<br><b>\$183,612,427</b>     | \$2,660,291<br><b>\$195,815,530</b> | (\$168,299)<br>\$12,203,103  |
|        | TOTAL GOVERNMENT PATMENTS  TOTAL PAYMENTS                                     | \$332,597,589                           | \$351,327,169                       | \$18,729,580                 |
|        |   | , | , ,                                 | ,,                           |

| 01110 | TWEEVE MONTHS ACTUAL FILING   |                        | O, III VIII VIII OEI II | O WIEDIOAL CEIVI     |
|-------|---|------------------------|-------------------------|----------------------|
|       | SAINT VINCENT'S MEDICAL CENTER  |                        |                         |                      |
|       | TWELVE MONTHS ACTUAL FILING   |                        |                         |                      |
|       | FISCAL YEAR 2011  |                        |                         |                      |
|       | REPORT 550 - CALCULATION OF DSH UPPER PAYME                                 | ENT LIMIT AND          |                         |                      |
|       | BASELINE UNDERPAYMENT DATA  |                        |                         |                      |
| (1)   | (2)   | (3)                    | (4)                     | (5)                  |
| _     | · ·   |                        |                         | , ,                  |
| IINE  | DESCRIPTION   | ACTUAL<br>FY 2010      | ACTUAL<br>FY 2011       | AMOUNT<br>DIFFERENCE |
| LINE  | DESCRIPTION   | <u>F1 2010</u>         | <u>F1 2011</u>          | DIFFERENCE           |
| II.   | PAYER MIX   |                        |                         |                      |
|       | INPATIENT PAYER MIX BASED ON ACCRUED CHARGES                                |                        |                         |                      |
| Α.    | INFATIENT FATER WIX BASED ON ACCROED CHARGES                                |                        |                         |                      |
|       | NON-GOVERNMENT (INCLUDING SELF PAY / UNINSURED)                             | 21.64%                 | 19.10%                  | -2.54%               |
|       | MEDICARE MEDICAL ASSISTANCE (INCLUDING OTHER MEDICAL ASSISTANCE)            | 38.68%<br>10.95%       | 37.56%<br>11.42%        | -1.12%<br>0.47%      |
|       | MEDICAL ASSISTANCE (INCEODING OTHER WEDICAL ASSISTANCE)                     | 9.76%                  | 11.32%                  | 1.56%                |
|       | OTHER MEDICAL ASSISTANCE  | 1.19%                  | 0.11%                   | -1.08%               |
|       | CHAMPUS / TRICARE UNINSURED (INCLUDED IN NON-GOVERNMENT)                    | 0.05%<br>1.94%         | 0.04%<br>1.91%          | -0.01%<br>-0.03%     |
| -     | TOTAL INPATIENT GOVERNMENT PAYER MIX  | 49.69%                 | 49.03%                  | -0.66%               |
|       | TOTAL INPATIENT PAYER MIX   | 71.32%                 | 68.13%                  | -3.20%               |
| В.    | OUTPATIENT PAYER MIX BASED ON ACCRUED CHARGES                               |                        |                         |                      |
|       |   |                        |                         |                      |
|       | NON-GOVERNMENT (INCLUDING SELF PAY / UNINSURED)                             | 13.83%                 | 14.76%                  | 0.93%                |
|       | MEDICARE MEDICAL ASSISTANCE (INCLUDING OTHER MEDICAL ASSISTANCE)            | 9.72%<br>5.10%         | 10.41%<br>6.67%         | 0.68%<br>1.57%       |
| 4     | MEDICAID  | 4.35%                  | 6.62%                   | 2.27%                |
|       | OTHER MEDICAL ASSISTANCE  | 0.75%                  | 0.05%                   | -0.70%               |
|       | CHAMPUS / TRICARE UNINSURED (INCLUDED IN NON-GOVERNMENT)                    | 0.03%<br>2.37%         | 0.03%<br>2.50%          | 0.01%<br>0.12%       |
|       | TOTAL OUTPATIENT GOVERNMENT PAYER MIX                                       | 14.85%                 | 17.11%                  | 2.27%                |
|       | TOTAL OUTPATIENT PAYER MIX  | 28.68%                 | 31.87%                  | 3.20%                |
|       | TOTAL PAYER MIX BASED ON ACCRUED CHARGES                                    | 100.00%                | 100.00%                 | 0.00%                |
|       |   |                        |                         |                      |
| C.    | INPATIENT PAYER MIX BASED ON ACCRUED PAYMENTS                               |                        |                         |                      |
| 1     | NON-GOVERNMENT (INCLUDING SELF PAY / UNINSURED)                             | 29.69%                 | 26.14%                  | -3.55%               |
|       | MEDICARE (VICE AND                      | 36.78%                 | 35.52%                  | -1.26%               |
|       | MEDICAL ASSISTANCE (INCLUDING OTHER MEDICAL ASSISTANCE) MEDICAID            | 7.29%<br>7.22%         | 7.33%<br>7.18%          | 0.04%                |
|       | OTHER MEDICAL ASSISTANCE  | 0.07%                  | 0.15%                   | 0.08%                |
|       | CHAMPUS / TRICARE   | 0.06%                  | 0.04%                   | -0.01%               |
| 7     | UNINSURED (INCLUDED IN NON-GOVERNMENT) TOTAL INPATIENT GOVERNMENT PAYER MIX | 0.30%<br><b>44.13%</b> | 0.24%<br><b>42.90%</b>  | -0.06%<br>-1.23%     |
|       | TOTAL INPATIENT PAYER MIX   | 73.82%                 | 69.05%                  | -4.77%               |
| _     | OLITRATIENT DAVED MIV DAGED ON ACCOURD DAVMENTS                             |                        |                         |                      |
| D.    | OUTPATIENT PAYER MIX BASED ON ACCRUED PAYMENTS                              |                        |                         |                      |
|       | NON-GOVERNMENT (INCLUDING SELF PAY / UNINSURED)                             | 15.11%                 | 18.12%                  | 3.01%                |
|       | MEDICARE MEDICAL ASSISTANCE (INCLUDING OTHER MEDICAL ASSISTANCE)            | 7.76%<br>3.29%         | 7.61%<br>5.19%          | -0.15%<br>1.91%      |
|       | MEDICAL ASSISTANCE (INCLUDING OTHER MEDICAL ASSISTANCE)  MEDICAID           | 3.29%<br>2.67%         | 5.19%                   | 2.47%                |
| 5     | OTHER MEDICAL ASSISTANCE  | 0.62%                  | 0.06%                   | -0.56%               |
| 6     | CHAMPUS / TRICARE UNINSURED (INCLUDED IN NON-GOVERNMENT)                    | 0.03%<br>0.55%         | 0.03%<br>0.51%          | -0.03%               |
|       | TOTAL OUTPATIENT GOVERNMENT PAYER MIX                                       | 11.08%                 | 12.83%                  | 1.76%                |
|       | TOTAL OUTPATIENT PAYER MIX  | 26.18%                 | 30.95%                  | 4.77%                |
|       | TOTAL PAYER MIX BASED ON ACCRUED PAYMENTS                                   | 100.00%                | 100.00%                 | 0.00%                |
|       |   | 100.0070               | 100.0070                | 3.30 /               |
|       |   |                        |                         |                      |

|          | SAINT VINCENT`S MEDICAL CENTER  |                               |                               |                            |
|----------|---|-------------------------------|-------------------------------|----------------------------|
|          | TWELVE MONTHS ACTUAL FILING   | <u>i</u>                      |                               |                            |
|          | FISCAL YEAR 2011  |                               |                               |                            |
|          | REPORT 550 - CALCULATION OF DSH UPPER PAYM  | ENT LIMIT AND                 |                               |                            |
|          | BASELINE UNDERPAYMENT DATA  |                               |                               |                            |
|          | (0)   | (5)                           | 40                            | (E)                        |
| (1)      | (2)   | (3)                           | (4)                           | (5)                        |
|          |   | ACTUAL                        | ACTUAL                        | AMOUNT                     |
| LINE     | <u>DESCRIPTION</u>  | FY 2010                       | FY 2011                       | DIFFERENCE                 |
| 111      | DISCHARGES, PATIENT DAYS, ALOS, CASE MIX INDEX AND OTHER REQUIRED                           | DATA                          |                               |                            |
| 1111.    | DISCHARGES, FATIENT DATS, ALOS, CASE WIX INDEX AND OTHER REQUIRED                           | DATA                          |                               |                            |
| A.       | <u>DISCHARGES</u>   |                               |                               |                            |
|          | NON-GOVERNMENT (INCLUDING SELF PAY / UNINSURED)   | 7 007                         | 7 200                         | (400)                      |
|          | MEDICARE  | 7,897<br>9,920                | 7,399<br>10,164               | (498)<br>244               |
| 3        | MEDICAL ASSISTANCE (INCLUDING OTHER MEDICAL ASSISTANCE)                                     | 4,026                         | 4,516                         | 490                        |
|          | MEDICAID  | 3,652                         | 4,488                         | 836                        |
|          | OTHER MEDICAL ASSISTANCE<br>CHAMPUS / TRICARE   | 374<br>30                     | 28<br>21                      | (346)                      |
|          | UNINSURED (INCLUDED IN NON-GOVERNMENT)  | 1,024                         | 991                           | (33)                       |
|          | TOTAL GOVERNMENT DISCHARGES TOTAL DISCHARGES  | 13,976                        | 14,701                        | 725                        |
| $\vdash$ | ICIAL DISCHARGES  | 21,873                        | 22,100                        | 227                        |
| В.       | PATIENT DAYS  |                               |                               |                            |
| 1        | NON COVEDNMENT (INCLLIDING SELE DAY / LININGLIDED)  | 0E 404                        | 22.040                        | (2.275)                    |
|          | NON-GOVERNMENT (INCLUDING SELF PAY / UNINSURED) MEDICARE                                    | 35,424<br>62,768              | 32,049<br>63,673              | (3,375)<br>905             |
|          | MEDICAL ASSISTANCE (INCLUDING OTHER MEDICAL ASSISTANCE)                                     | 24,504                        | 26,662                        | 2,158                      |
|          | MEDICAID  | 22,595                        | 26,478                        | 3,883                      |
|          | OTHER MEDICAL ASSISTANCE<br>CHAMPUS / TRICARE   | 1,909<br>116                  | 184<br>56                     | (1,725)<br>(60)            |
|          | UNINSURED (INCLUDED IN NON-GOVERNMENT)  | 5,403                         | 4,531                         | (872)                      |
|          | TOTAL GOVERNMENT PATIENT DAYS   | 87,388                        | 90,391                        | 3,003                      |
| -        | TOTAL PATIENT DAYS  | 122,812                       | 122,440                       | (372)                      |
| C.       | AVERAGE LENGTH OF STAY (ALOS)   |                               |                               |                            |
|          | NON COVERNMENT (NOT URING CELE DAY (TININGUEDED)  |                               |                               | (0.0)                      |
|          | NON-GOVERNMENT (INCLUDING SELF PAY / UNINSURED) MEDICARE                                    | 4.5<br>6.3                    | 4.3<br>6.3                    | (0.2)                      |
|          | MEDICAL ASSISTANCE (INCLUDING OTHER MEDICAL ASSISTANCE)                                     | 6.1                           | 5.9                           | (0.2)                      |
|          | MEDICAID  | 6.2                           | 5.9                           | (0.3)                      |
|          | OTHER MEDICAL ASSISTANCE<br>CHAMPUS / TRICARE   | 5.1<br>3.9                    | 6.6<br>2.7                    | 1.5<br>(1.2)               |
| 7        | UNINSURED (INCLUDED IN NON-GOVERNMENT)  | 5.3                           | 4.6                           | (0.7)                      |
|          | TOTAL GOVERNMENT AVERAGE LENGTH OF STAY   | 6.3                           | 6.1                           | (0.1)                      |
|          | TOTAL AVERAGE LENGTH OF STAY  | 5.6                           | 5.5                           | (0.1)                      |
| D.       | CASE MIX INDEX  |                               |                               |                            |
|          | NON COVERNMENT (NOUTEDING OF FRAV / LININGURED)   | 4 00700                       | 4 00000                       | 0.00000                    |
|          | NON-GOVERNMENT (INCLUDING SELF PAY / UNINSURED) MEDICARE                                    | 1.22760<br>1.51620            | 1.23690<br>1.49710            | 0.00930<br>(0.01910)       |
|          | MEDICAL ASSISTANCE (INCLUDING OTHER MEDICAL ASSISTANCE)                                     | 0.96112                       | 0.99571                       | 0.03459                    |
|          | MEDICAID  | 0.92740                       | 0.99540                       | 0.06800                    |
| 5<br>6   | OTHER MEDICAL ASSISTANCE<br>CHAMPUS / TRICARE   | 1.29040<br>0.81040            | 1.04490<br>1.38360            | (0.24550)<br>0.57320       |
| 7        | UNINSURED (INCLUDED IN NON-GOVERNMENT)  | 1.06750                       | 1.02600                       | (0.04150)                  |
|          | TOTAL GOVERNMENT CASE MIX INDEX   | 1.35479                       | 1.34291                       | (0.01187)                  |
|          | TOTAL CASE MIX INDEX  | 1.30887                       | 1.30742                       | (0.00145)                  |
| E.       | OTHER REQUIRED DATA   |                               |                               |                            |
| 1        | TOTAL CHARGES ASSOCIATED WITH NON-GOVERNMENT CONTRACTUAL ALLOWANCES                         | \$314,090,520                 | \$321,561,592                 | \$7,471,072                |
|          | ACCRUED PAYMENTS ASSOCIATED WITH NON-GOVERNMENT CONTRACTUAL ALLOWANCES                      | \$185,607,039                 | \$190,427,843                 | \$4,820,804                |
|          |   | ψ100,001,009                  | ψ130,721,043                  | ψ <del>τ</del> ,υ∠υ,υυ4    |
| 3        | (PRIOR TO ANY REDUCTION FOR UNCOMPENSATED CARE) TOTAL NON-GOVERNMENT CONTRACTUAL ALLOWANCES | \$128,483,481                 | \$131,133,749                 | \$2,650,268                |
| 4        | TOTAL ACTUAL DISCOUNT PERCENTAGE  | 40.91%                        | 40.78%                        | -0.13%                     |
| 5        | EMPLOYEE SELF INSURANCE GROSS REVENUE   | \$15,226,266<br>\$0.187,086   | \$18,452,227                  | \$3,225,961                |
| 6<br>7   | EMPLOYEE SELF INSURANCE ALLOWANCE  UCP DSH PAYMENTS (GROSS DSH PAYMENTS PLUS UPPER LIMIT    | \$9,187,986<br>\$2,541,411    | \$11,552,884<br>\$0           | \$2,364,898                |
|          | ADJUSTMENT-OHCA INPUT)  | Ψ=,∪τι,τιΙ                    | ΨΟ                            | (\$2,541,411)              |
|          | CHARITY CARE  | \$7,662,000                   | \$9,025,000                   | \$1,363,000                |
|          | BAD DEBTS TOTAL UNICOMPENSATED CARE   | \$30,582,008                  | \$32,811,000                  | \$2,228,992                |
| 10<br>11 | TOTAL UNCOMPENSATED CARE TOTAL OTHER OPERATING REVENUE                                      | \$38,244,008<br>\$314,090,520 | \$41,836,000<br>\$321,561,592 | \$3,591,992<br>\$7,471,072 |
|          | TOTAL OPERATING EXPENSES  | \$351,813,000                 | \$382,310,000                 | \$30,497,000               |
|          |   |                               |                               |                            |

|       | SAINT VINCENT`S MEDICAL CENTER   |                               |                               |                                |
|-------|--|-------------------------------|-------------------------------|--------------------------------|
|       | TWELVE MONTHS ACTUAL FILING  |                               |                               |                                |
|       | FISCAL YEAR 2011   |                               |                               |                                |
|       | REPORT 550 - CALCULATION OF DSH UPPER PAYM   | FNT I IMIT AND                |                               |                                |
|       | BASELINE UNDERPAYMENT DATA   | LITT LIMIT AITE               |                               |                                |
|       |  |                               |                               |                                |
| (1)   | (2)  | (3)                           | (4)                           | (5)                            |
|       |  | ACTUAL                        | ACTUAL                        |                                |
| IINE  | DESCRIPTION  | ACTUAL<br>FY 2010             | ACTUAL<br>FY 2011             | AMOUNT<br>DIFFERENCE           |
| LIIVL | DESCRIPTION  | 112010                        | 112011                        | DITTERENCE                     |
| IV.   | DSH UPPER PAYMENT LIMIT CALCULATIONS   |                               |                               |                                |
| A.    | CASE MIX ADJUSTED DISCHARGES   |                               |                               |                                |
| 1     | NON-GOVERNMENT (INCLUDING SELF PAY / UNINSURED)  | 9,694.35720                   | 9,151.82310                   | (542.53410                     |
|       | MEDICARE   | 15,040.70400                  | 15,216.52440                  | 175.82040                      |
|       | MEDICAL ASSISTANCE (INCLUDING OTHER MEDICAL ASSISTANCE)  | 3,869.47440                   | 4,496.61240                   | 627.13800                      |
|       | MEDICAID   | 3,386.86480                   | 4,467.35520                   | 1,080.49040                    |
|       | OTHER MEDICAL ASSISTANCE   | 482.60960                     | 29.25720                      | (453.35240                     |
|       | CHAMPUS / TRICARE UNINSURED (INCLUDED IN NON-GOVERNMENT)   | 24.31200<br>1,093.12000       | 29.05560<br>1,016.76600       | 4.74360<br>(76.35400           |
|       | TOTAL GOVERNMENT CASE MIX ADJUSTED DISCHARGES  | 18,934.49040                  | 19,742.19240                  | 807.70200                      |
|       | TOTAL CASE MIX ADJUSTED DISCHARGES   | 28,628.84760                  | 28,894.01550                  | 265.16790                      |
| В.    | OUTPATIENT EQUIVALENT DISCHARGES CALCULATION (REVENUE METHODOLOGY)   |                               |                               |                                |
|       | ,  |                               |                               |                                |
|       | NON-GOVERNMENT (INCLUDING SELF PAY / UNINSURED)  | 5,046.65729                   | 5,718.80071                   | 672.1434                       |
|       | MEDICARE   | 2,493.33261                   | 2,816.25919                   | 322.9265                       |
|       | MEDICAL ASSISTANCE (INCLUDING OTHER MEDICAL ASSISTANCE)  | 1,862.14104                   | 2,638.68233                   | 776.5413                       |
|       | MEDICAID OTHER MEDICAL ASSISTANCE  | 1,626.67808<br>235.46296      | 2,625.64944<br>13.03289       | 998.9713                       |
|       | CHAMPUS / TRICARE  | 16.53700                      | 17.40977                      | 0.8727                         |
| 7     | UNINSURED (INCLUDED IN NON-GOVERNMENT)   | 1,252.65810                   | 1,295.90744                   | 43.2493                        |
|       | TOTAL GOVERNMENT OUTPATIENT EQUIVALENT DISCHARGES  | 4,372.01064                   | 5,472.35129                   | 1,100.3406                     |
|       | TOTAL OUTPATIENT EQUIVALENT DISCHARGES   | 9,418.66793                   | 11,191.15200                  | 1,772.4840                     |
| C.    | INPATIENT PAYMENT PER CASE MIX ADJUSTED DISCHARGE  |                               |                               |                                |
| 1     | NON-GOVERNMENT (INCLUDING SELF PAY / UNINSURED)  | \$10,185.51                   | \$10,035.91                   | (\$149.60                      |
|       | MEDICARE   | \$8,133.31                    | \$8,202.09                    | \$68.78                        |
|       | MEDICAL ASSISTANCE (INCLUDING OTHER MEDICAL ASSISTANCE)  | \$6,267.02                    | \$5,730.81                    | (\$536.20                      |
|       | MEDICAID   | \$7,087.49                    | \$5,648.58                    | (\$1,438.91                    |
|       | OTHER MEDICAL ASSISTANCE   | \$509.08                      | \$18,287.02                   | \$17,777.94                    |
|       | CHAMPUS / TRICARE  | \$7,815.11                    | \$5,314.09                    | (\$2,501.02                    |
| 7     | UNINSURED (INCLUDED IN NON-GOVERNMENT) TOTAL GOVERNMENT INPATIENT PAYMENT PER CASE MIX ADJUSTED DISCHARGE  | \$924.07<br><b>\$7,751.50</b> | \$842.21<br><b>\$7,634.97</b> | (\$81.86<br>( <b>\$116.5</b> 3 |
|       | TOTAL GOVERNMENT INPATIENT PAYMENT PER CASE MIX ADJUSTED DISCHARGE  TOTAL INPATIENT PAYMENT PER CASE MIX ADJUSTED DISCHARGE  | \$8,575.71                    | \$8,395.44                    | (\$180.27                      |
| D.    | OUTPATIENT PAYMENT PER OUTPATIENT EQUIVALENT DISCHARGE   |                               |                               | •                              |
| υ.    | OUT ATENT ATMENT FER OUTFATIENT EQUIVALENT DISCHARGE   |                               |                               |                                |
| 1     | NON-GOVERNMENT (INCLUDING SELF PAY / UNINSURED)  | \$9,955.73                    | \$11,132.54                   | \$1,176.80                     |
|       | MEDICARE   | \$10,354.23                   | \$9,498.35                    | (\$855.88                      |
|       | MEDICAL ASSISTANCE (INCLUDING OTHER MEDICAL ASSISTANCE)  | \$5,871.48<br>\$6,459.47      | \$6,913.52<br>\$6,973.00      | \$1,042.04                     |
|       | MEDICAID OTHER MEDICAL ASSISTANCE  | \$5,458.47<br>\$8,724.77      | \$6,873.09<br>\$15,058.29     | \$1,414.63<br>\$6,333.51       |
|       | CHAMPUS / TRICARE  | \$5,538.67                    | \$5,290.77                    | (\$247.91                      |
| 7     | UNINSURED (INCLUDED IN NON-GOVERNMENT)   | \$1,451.69                    | \$1,392.04                    | (\$59.65                       |
|       | TOTAL GOVERNMENT OUTPATIENT PAYMENT PER OUTPATIENT EQUIVALENT DISCHARGE  |                               |                               |                                |
|       | TOTAL OUTDATIONT DAVAGENT DED OUTDATION TO THE PROPERTY OF THE | \$8,426.71                    | \$8,238.60                    | (\$188.11                      |
|       | TOTAL OUTPATIENT PAYMENT PER OUTPATIENT EQUIVALENT DISCHARGE   | \$9,245.98                    | \$9,717.43                    | \$471.45                       |

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|-------------|---|------------------------------|------------------------------|-----------------|
|             | SAINT VINCENT`S MEDICAL CENTEI  |                              |                              |                 |
|             | TWELVE MONTHS ACTUAL FILING   | · -                          |                              |                 |
|             | FISCAL YEAR 2011  |                              |                              |                 |
|             | REPORT 550 - CALCULATION OF DSH UPPER PAYM  | MENT LIMIT AND               |                              |                 |
|             | BASELINE UNDERPAYMENT DATA  |                              |                              |                 |
|             |   |                              |                              |                 |
| (1)         | (2)   | (3)                          | (4)                          | (5)             |
| 1.7         | (-)   | (0)                          | \.,                          | (6)             |
|             |   | ACTUAL                       | ACTUAL                       | AMOUNT          |
| INE C       | DESCRIPTION   | FY 2010                      | FY 2011                      | DIFFERENCE      |
| V. <u>C</u> | CALCULATED UNDERPAYMENT (UPPER LIMIT METHODOLOGY)   |                              |                              |                 |
|             |   |                              |                              |                 |
|             | MEDICAID  | \$7,963,828                  | \$6,892,992                  | (\$1,070,8      |
|             | OTHER MEDICAL ASSISTANCE  | \$4,063,201                  | (\$367,519)                  | (\$4,430,7      |
|             | ININSURED (INCLUDED IN NON-GOVERNMENT) OTAL CALCULATED UNDERPAYMENT (UPPER LIMIT METHODOLOGY)             | \$19,032,401                 | \$17,988,297                 | (\$1,044,1)     |
|             | OTAL CALCULATED UNDERFATMENT (UPPER LIMIT METHODOLOGY)  | \$31,059,430                 | \$24,513,770                 | (\$6,545,66     |
| VI. C       | CALCULATED UNDERPAYMENT BEFORE UPPER LIMIT (BASELINE METHODO  | LOGY)                        |                              |                 |
| 1 T         | OTAL CHARGES  | \$928,515,628                | \$1,004,233,370              | \$75,717,74     |
|             | OTAL GOVERNMENT DEDUCTIONS  | \$415,586,414                | \$468,404,020                | \$52,817,60     |
|             | INCOMPENSATED CARE  | \$38,244,008                 | \$41,836,000                 | \$3,591,99      |
|             | OTAL NON-GOVERNMENT CONTRACTUAL ALLOWANCES  | \$128,483,481                | \$131,133,749                | \$2,650,2       |
|             | MPLOYEE SELF INSURANCE ALLOWANCE  | \$9,187,986                  | \$11,552,884                 | \$2,364,8       |
|             | OTAL ADJUSTMENTS  | \$591,501,889                | \$652,926,653                | \$61,424,7      |
|             | OTAL ACCRUED PAYMENTS   | \$337,013,739                | \$351,306,717                | \$14,292,9      |
| 8           | UCP DSH PAYMENTS (OHCA INPUT)   | \$2,541,411                  | \$0                          | (\$2,541,4      |
|             | IET REVENUE USED TO DETERMINE DSH FUTURE PAYMENTS   | \$339,555,150                | \$351,306,717                | \$11,751,5      |
|             | RATIO OF NET REVENUE TO TOTAL CHARGES COST OF UNCOMPENSATED CARE  | 0.3656967527<br>\$13,985,710 | 0.3498257751<br>\$14,635,311 | (0.01587097     |
|             | MEDICAL ASSISTANCE UNDERPAYMENT   | \$19,300,295                 | \$19,557,139                 | \$256,84        |
| 13          | PLUS OHCA ADJUSTMENT (OHCA INPUT)   | \$0                          | \$0                          | Ψ200,0          |
|             | OTAL COST OF UNCOMPENSATED CARE AND MEDICAL ASSISTANCE UNDERPAYMENT                                       | Ψ                            | ΨΟ                           |                 |
|             |   | \$33,286,004                 | \$34,192,450                 | \$906,4         |
| VII. R      | RATIOS  |                              |                              |                 |
|             |   |                              |                              |                 |
|             | RATIO OF INPATIENT PAYMENTS TO INPATIENT CHARGES  |                              |                              |                 |
|             | ION-GOVERNMENT (INCLUDING SELF PAY / UNINSURED)   | 49.15%                       | 47.89%                       | -1.2            |
|             | MEDICARE  | 34.06%                       | 33.09%                       | -0.9            |
|             | MEDICAL ASSISTANCE (INCLUDING OTHER MEDICAL ASSISTANCE)   | 23.85%                       | 22.46%                       | -1.3            |
|             | MEDICAID  | 26.49%                       | 22.21%                       | -4.2            |
|             | OTHER MEDICAL ASSISTANCE<br>CHAMPUS / TRICARE   | 2.22%<br>39.28%              | 48.79%<br>36.59%             | 46.5<br>-2.6    |
|             | ININSURED (INCLUDED IN NON-GOVERNMENT)  | 5.61%                        | 4.47%                        | -2.0            |
|             | OTAL GOVERNMENT RATIO OF INPATIENT PAYMENTS TO INPATIENT CHARGES  | 3.01%                        | 4.47 /6                      | -1.1            |
|             |   | 31.81%                       | 30.61%                       | -1.2            |
| Т           | OTAL RATIO OF INPATIENT PAYMENTS TO INPATIENT CHARGES   | 37.07%                       | 35.46%                       | -1.6            |
| B. R        | RATIO OF OUTPATIENT PAYMENTS TO OUTPATIENT CHARGES  |                              |                              |                 |
|             | ION-GOVERNMENT (INCLUDING SELF PAY / UNINSURED)   | 39.13%                       | 42.95%                       | 3.8             |
|             | MEDICARE  | 28.60%                       | 25.59%                       | -3.0            |
|             | MEDICAL ASSISTANCE (INCLUDING OTHER MEDICAL ASSISTANCE)   | 23.11%                       | 27.23%                       | 4.1             |
|             | MEDICAID  | 22.00%                       | 27.15%                       | 5.1             |
|             | OTHER MEDICAL ASSISTANCE  | 29.54%                       | 38.45%                       | 8.9             |
|             | CHAMPUS / TRICARE   | 34.35%                       | 26.33%                       | -8.0            |
|             | ININSURED (INCLUDED IN NON-GOVERNMENT) OTAL GOVERNMENT RATIO OF OUTPATIENT PAYMENTS TO OUTPATIENT CHARGES | 8.25%                        | 7.19%                        | -1.0            |
| ['          | OTAL GOVERNMENT RATIO OF OUTPATIENT PAYMENTS TO OUTPATIENT CHARGES  | 26.72%                       | 26.23%                       | -0.4            |
| Т           | OTAL RATIO OF OUTPATIENT PAYMENTS TO OUTPATIENT CHARGES   | 32.71%                       | 33.97%                       | 1.2             |
|             |   |                              |                              |                 |

|          | SAINT VINCENT`S MEDICAL CENTER   |                                     |                        |                     |
|----------|--|-------------------------------------|------------------------|---------------------|
|          | TWELVE MONTHS ACTUAL FILING  |                                     |                        |                     |
|          | FISCAL YEAR 2011   |                                     |                        |                     |
|          | REPORT 550 - CALCULATION OF DSH UPPER PAYMI  | ENT LIMIT AND                       |                        |                     |
|          | BASELINE UNDERPAYMENT DATA   |                                     |                        |                     |
|          |  |                                     |                        |                     |
| (1)      | (2)  | (3)                                 | (4)                    | (5)                 |
|          |  | ACTUAL                              | ACTUAL                 | AMOUNT              |
| LINE     | DESCRIPTION  | FY 2010                             | FY 2011                | DIFFERENCE          |
|          |  |                                     |                        |                     |
| VIII.    | NET REVENUE, GROSS REVENUE AND UNCOMPENSATED CARE RECONCILIA   | TIONS                               |                        |                     |
|          |  |                                     |                        |                     |
| Α.       | RECONCILIATION OF OHCA DEFINED NET REVENUE TO HOSPITAL AUDITED FIN. STATEMENTS   | 5                                   |                        |                     |
| 1        | TOTAL ACCRUED PAYMENTS   | \$332,597,589                       | \$351,327,169          | \$18,729,580        |
| 2        | PLUS DSH PAYMENTS RECEIVED (GROSS DSH PAYMENTS PLUS UPPER LIMIT ADJ.)  | . ,                                 | . , ,                  | (\$2,541,411)       |
|          | (OHCA INPUT)   | \$2,541,411<br><b>\$335,139,000</b> | \$0<br>\$351,327,169   | \$46,400,460        |
|          | OHCA DEFINED NET REVENUE   | \$335,139,000                       | \$351,321,169          | \$16,188,169        |
| 3        | PLUS/(MINUS) OTHER ADJUSTMENTS TO OHCA DEFINED NET REVENUE   | \$23,537,405                        | \$37,747,172           | \$14,209,767        |
| 4        | CALCULATED NET REVENUE   | \$358,676,405                       | \$389,074,341          | \$30,397,936        |
| 5        | NET REVENUE FROM HOSPITAL AUDITED FINANCIAL STATEMENTS (FROM ANNUAL  | \$358,676,000                       | \$389,074,000          | \$30,398,000        |
|          | REPORTING)   | φοσο,σ, σ,σσσ                       | φοσο,στ 1,σσσ          | φου,ουυ,ουυ         |
|          |  | *                                   | 4                      | (4 - 1)             |
| 6        | VARIANCE (MUST BE LESS THAN OR EQUAL TO \$500)   | \$405                               | \$341                  | (\$64)              |
| В.       | RECONCILIATION OF OHCA DEFINED GROSS REVENUE TO HOSPITAL AUDITED FIN. STATEME  | NTS                                 |                        |                     |
|          | CUCA DEFINED ODGO DEVENUE  |                                     |                        |                     |
| 1 2      | OHCA DEFINED GROSS REVENUE  PLUS/(MINUS) OTHER ADJUSTMENTS TO OHCA DEFINED GROSS REVENUE   | \$928,515,628<br>\$0                | \$1,004,233,370<br>\$0 | \$75,717,742<br>\$0 |
|          | CALCULATED GROSS REVENUE   | \$928,515,628                       | \$1,004,233,370        | \$75,717,742        |
|          |  |                                     |                        |                     |
| 3        | GROSS REVENUE FROM HOSPITAL AUDITED FINANCIAL STATEMENTS (FROM ANNUAL REPORTING)   | \$928,516,000                       | \$1,004,233,000        | \$75,717,000        |
| <b>-</b> | REPORTING  |                                     |                        |                     |
| 4        | VARIANCE (MUST BE LESS THAN OR EQUAL TO \$500)   | (\$372)                             | \$370                  | \$742               |
| C.       | RECONCILIATION OF OHCA DEFINED UNCOMP. CARE TO HOSPITAL AUDITED FIN. STATEMENT   | те                                  |                        |                     |
| ٠.       | RECONCILIATION OF ORGA DEFINED UNCOWIF. CARE TO ROSPITAL AUDITED FIN. STATEMEN   | 10                                  |                        |                     |
| 1        | OHCA DEFINED UNCOMPENSATED CARE (CHARITY CARE AND BAD DEBTS)   | \$38,244,008                        | \$41,836,000           | \$3,591,992         |
| 2        | PLUS OTHER ADJUSTMENTS TO OHCA DEFINED UNCOMPENSATED CARE  | (\$9,455,404)                       | \$0<br>\$41.836.000    | \$9,455,404         |
|          | CALCULATED UNCOMPENSATED CARE (CHARITY CARE AND BAD DEBTS)   | \$28,788,604                        | <b>\$41,836,000</b>    | \$13,047,396        |
| 3        | UNCOMP. CARE FROM HOSPITAL AUDITED FIN. STATEMENTS (FROM ANNUAL  | \$28,788,604                        | \$41,836,165           | \$13,047,561        |
|          | REPORTING)   |                                     |                        |                     |
| 4        | VARIANCE (MUST BE LESS THAN OR EQUAL TO \$500)   | \$0                                 | (\$165)                | (\$165)             |
|          | The state of the s | ΨΟ                                  | (\$100)                | (#100)              |
|          |  |                                     |                        |                     |
| <u> </u> |  |                                     |                        |                     |
|          |  |                                     |                        |                     |
|          |  |                                     |                        |                     |

|               | SAINT VINCENT`S MEDICAL CENTER  |                              |
|---------------|---|------------------------------|
|               | TWELVE MONTHS ACTUAL FILING   |                              |
|               | FISCAL YEAR 2011  |                              |
|               | REPORT 600 - SUMMARY OF DSH UPPER PAYMENT LIMIT AND   |                              |
|               | BASELINE UNDERPAYMENT DATA: AGREED-UPON PROCEDURES  |                              |
|               | BAGEINE GIBERI ATMENT BATA. AGREED GI GRI ROGEDGREG   |                              |
| (1)           | (2)   | (3)                          |
| 1.,           | (-)   | ACTUAL                       |
| LINE          | DESCRIPTION   | FY 2011                      |
| LIIVE         | DESCRIPTION   | 112011                       |
| I.            | ACCRUED CHARGES AND PAYMENTS  |                              |
| 1.            | ACOROLD CHARGLE AND I ATMILITIE   |                              |
| A.            | INPATIENT ACCRUED CHARGES   |                              |
| 1             | NON-GOVERNMENT (INCLUDING SELF PAY / UNINSURED)   | \$191,782,320                |
| 2             | MEDICARE  | 377,212,835                  |
| 3             | MEDICAL ASSISTANCE (INCLUDING OTHER MEDICAL ASSISTANCE)  MEDICAID                                       | 114,727,377                  |
| 5             | OTHER MEDICAL ASSISTANCE  | 113,630,882<br>1,096,495     |
| 6             | CHAMPUS / TRICARE   | 421,973                      |
| 7             | UNINSURED (INCLUDED IN NON-GOVERNMENT)  | 19,174,537                   |
|               | TOTAL INPATIENT GOVERNMENT CHARGES  | \$492,362,185                |
|               | TOTAL INPATIENT CHARGES   | \$684,144,505                |
| В.            | OUTPATIENT ACCRUED CHARGES  | <u> </u>                     |
| 1             | NON-GOVERNMENT (INCLUDING SELF PAY / UNINSURED)   | \$148,231,500                |
| 2             | MEDICARE  | 104,518,803                  |
| 3             | MEDICAL ASSISTANCE (INCLUDING OTHER MEDICAL ASSISTANCE)   | 66,988,731                   |
| 4             | MEDICAID  | 66,478,356                   |
| 5             | OTHER MEDICAL ASSISTANCE  | 510,375                      |
| 6<br>7        | CHAMPUS / TRICARE UNINSURED (INCLUDED IN NON-GOVERNMENT)  | 349,831<br>25,074,092        |
| <u> </u>      | TOTAL OUTPATIENT GOVERNMENT CHARGES   | \$171,857,365                |
|               | TOTAL OUTPATIENT CHARGES  | \$320,088,865                |
|               |   |                              |
| <u>C.</u>     | TOTAL ACCRUED CHARGES   | #0.40.040.000                |
| 2             | TOTAL NON-GOVERNMENT ACCRUED CHARGES (INCLUDING SELF PAY / UNINSURED)  TOTAL GOVERNMENT ACCRUED CHARGES | \$340,013,820<br>664,219,550 |
|               | TOTAL ACCRUED CHARGES   | \$1,004,233,370              |
|               |   | ¥ 1,3 0 1,3 0 0,5 1          |
| D.            | INPATIENT ACCRUED PAYMENTS  |                              |
| 1             | NON-GOVERNMENT (INCLUDING SELF PAY / UNINSURED)   | \$91,846,878                 |
| 3             | MEDICARE  MEDICAL ASSISTANCE (INCLUDING OTHER MEDICAL ASSISTANCE)                                       | 124,807,371<br>25,769,250    |
| 4             | MEDICAID  | 25,234,223                   |
| 5             | OTHER MEDICAL ASSISTANCE  | 535,027                      |
| 6             | CHAMPUS / TRICARE   | 154,404                      |
| 7             | UNINSURED (INCLUDED IN NON-GOVERNMENT)  | 856,333                      |
| -             | TOTAL INPATIENT GOVERNMENT PAYMENTS   | \$150,731,025                |
|               | TOTAL INPATIENT PAYMENTS  | \$242,577,903                |
| E.            | OUTPATIENT ACCRUED PAYMENTS   |                              |
| 1             | NON-GOVERNMENT (INCLUDING SELF PAY / UNINSURED)   | \$63,664,761                 |
| 2             | MEDICARE  | 26,749,805                   |
| 3             | MEDICAL ASSISTANCE (INCLUDING OTHER MEDICAL ASSISTANCE)   | 18,242,589                   |
| <u>4</u><br>5 | MEDICAID OTHER MEDICAL ASSISTANCE   | 18,046,336<br>196,253        |
| 6             | CHAMPUS / TRICARE   | 92,111                       |
| 7             | UNINSURED (INCLUDED IN NON-GOVERNMENT)  | 1,803,958                    |
|               | TOTAL OUTPATIENT GOVERNMENT PAYMENTS  | \$45,084,505                 |
|               | TOTAL OUTPATIENT PAYMENTS   | \$108,749,266                |
| <del></del>   | TOTAL ACCRUED PAYMENTS  |                              |
| <b>F.</b>     | TOTAL NON-GOVERNMENT ACCRUED PAYMENTS (INCLUDING SELF PAY / UNINSURED)                                  | \$155,511,639                |
| 2             | TOTAL GOVERNMENT ACCRUED PAYMENTS   | 195,815,530                  |
|               | TOTAL ACCRUED PAYMENTS  | \$351,327,169                |
|               |   |                              |

|             | SAINT VINCENT`S MEDICAL CENTER   | 1              |
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|             | TWELVE MONTHS ACTUAL FILING  |                |
|             | FISCAL YEAR 2011   |                |
|             | REPORT 600 - SUMMARY OF DSH UPPER PAYMENT LIMIT AND                            |                |
|             |  |                |
|             | BASELINE UNDERPAYMENT DATA: AGREED-UPON PROCEDURES                             |                |
| (1)         | (2)  | (3)            |
| <del></del> |  | ACTUAL         |
| LINE        | DESCRIPTION  | FY 2011        |
| LINE        | DESCRIPTION  | <u>F1 2011</u> |
| <b>—</b>    | ACCRUSE DISCULARIOS AND MIX INDEX AND OTHER DECLIRED DATA                      |                |
| II.         | ACCRUED DISCHARGES, CASE MIX INDEX AND OTHER REQUIRED DATA                     |                |
| Α.          | ACCRUED DISCHARGES   |                |
| 1           | NON-GOVERNMENT (INCLUDING SELF PAY / UNINSURED)                                | 7,399          |
| 2           | MEDICARE   | 10,164         |
| 3           | MEDICAL ASSISTANCE (INCLUDING OTHER MEDICAL ASSISTANCE)                        | 4,516          |
| 4           | MEDICAID   | 4,488          |
| 5           | OTHER MEDICAL ASSISTANCE   | 28             |
| 6           | CHAMPUS / TRICARE  | 21             |
| 7           | UNINSURED (INCLUDED IN NON-GOVERNMENT)   | 991            |
|             | TOTAL GOVERNMENT DISCHARGES  | 14,701         |
|             | TOTAL DISCHARGES   | 22,100         |
| В.          | CASE MIX INDEX   |                |
| 1           | NON-GOVERNMENT (INCLUDING SELF PAY / UNINSURED)                                | 1.23690        |
| 2           | MEDICARE   | 1.49710        |
| 3           | MEDICAL ASSISTANCE (INCLUDING OTHER MEDICAL ASSISTANCE)                        | 0.99571        |
| 4           | MEDICAID   | 0.99540        |
| 5           | OTHER MEDICAL ASSISTANCE   | 1.04490        |
| 6           | CHAMPUS / TRICARE  | 1.38360        |
| 7           | UNINSURED (INCLUDED IN NON-GOVERNMENT)   | 1.02600        |
|             | TOTAL GOVERNMENT CASE MIX INDEX  | 1.34291        |
|             | TOTAL CASE MIX INDEX   | 1.30742        |
| C.          | OTHER REQUIRED DATA  |                |
| 1           | TOTAL CHARGES ASSOCIATED WITH NON-GOVERNMENT CONTRACTUAL ALLOWANCES            | \$321,561,592  |
| 2           | ACCRUED PAYMENTS ASSOCIATED WITH NON-GOVERNMENT CONTRACTUAL ALLOWANCES         | \$190,427,843  |
|             | (PRIOR TO ANY REDUCTION FOR UNCOMPENSATED CARE)                                |                |
| 3           | TOTAL NON-GOVERNMENT CONTRACTUAL ALLOWANCES                                    | \$131,133,749  |
| 4           | TOTAL ACTUAL DISCOUNT PERCENTAGE   | 40.78%         |
| 5           | EMPLOYEE SELF INSURANCE GROSS REVENUE  | \$18,452,227   |
| 6           | EMPLOYEE SELF INSURANCE ALLOWANCE  | \$11,552,884   |
| 7           | UCP DSH PAYMENTS (GROSS DSH PAYMENTS PLUS UPPER LIMIT ADJUSTMENT - OHCA INPUT) | \$0            |
| 8           | CHARITY CARE   | \$9,025,000    |
| 9           | BAD DEBTS  | \$32,811,000   |
| 10          | TOTAL UNCOMPENSATED CARE   | \$41,836,000   |
|             |  | Ţ::,000,000    |
| 11          | TOTAL OTHER OPERATING REVENUE  | \$7,720,000    |
| 12          | TOTAL OPERATING EXPENSES   | \$382,310,000  |
|             |  |                |

|      | SAINT VINCENT'S MEDICAL CENTER   |                          |
|------|--|--------------------------|
|      | TWELVE MONTHS ACTUAL FILING  |                          |
|      | FISCAL YEAR 2011   |                          |
|      | REPORT 600 - SUMMARY OF DSH UPPER PAYMENT LIMIT AND  |                          |
|      | BASELINE UNDERPAYMENT DATA: AGREED-UPON PROCEDURES   |                          |
| (1)  | (2)  | (3)                      |
|      |  | ACTUAL                   |
| LINE | DESCRIPTION  | FY 2011                  |
|      |  |                          |
| III. | NET REVENUE, GROSS REVENUE AND UNCOMPENSATED CARE RECONCILIATIONS  |                          |
|      |  |                          |
| A.   | RECONCILIATION OF OHCA DEFINED NET REVENUE TO HOSPITAL AUDITED FIN. STATEMENTS   |                          |
| 4    | TOTAL ACCORDED DAVAGAITO   | #054 007 400             |
| 2    | TOTAL ACCRUED PAYMENTS PLUS DSH PAYMENTS RECEIVED (GROSS DSH PAYMENTS PLUS UPPER LIMIT ADJ.) (OHCA INPUT)                      | \$351,327,169<br>\$0     |
|      | OHCA DEFINED NET REVENUE   | \$351,327,169            |
|      | OTTO THE MET REVERVE   | <del>\$001,021,100</del> |
| 3    | PLUS/(MINUS) OTHER ADJUSTMENTS TO OHCA DEFINED NET REVENUE   | \$37,747,172             |
|      | CALCULATED NET REVENUE   | \$389,074,341            |
| 4    | NET REVENUE FROM HOSPITAL AUDITED FINANCIAL STATEMENTS (FROM ANNUAL REPORTING)   | \$389,074,000            |
| - 4  | NET REVENUE FROM HOSPITAL AUDITED FINANCIAL STATEMENTS (FROM ANNUAL REPORTING)   | φ369,074,000             |
|      | VARIANCE (MUST BE LESS THAN OR EQUAL TO \$500)   | \$341                    |
|      |  |                          |
| B.   | RECONCILIATION OF OHCA DEFINED GROSS REVENUE TO HOSPITAL AUDITED FIN. STATEMENTS   |                          |
| 1    | OHCA DEFINED GROSS REVENUE   | \$1.004.233.370          |
| 2    | PLUS/(MINUS) OTHER ADJUSTMENTS TO OHCA DEFINED GROSS REVENUE   | \$0                      |
|      | CALCULATED GROSS REVENUE   | \$1,004,233,370          |
|      | ODOGO DEL ENUE EDOM LICODITAL AUDITED EINAMOLAL OTATEMENTO (FROM ANNUAL REPORTING)   | <b>#</b> 4 00 4 000 000  |
| 3    | GROSS REVENUE FROM HOSPITAL AUDITED FINANCIAL STATEMENTS (FROM ANNUAL REPORTING)   | \$1,004,233,000          |
|      | VARIANCE (MUST BE LESS THAN OR EQUAL TO \$500)   | \$370                    |
|      |  | ****                     |
| C.   | RECONCILIATION OF OHCA DEFINED UNCOMP. CARE TO HOSPITAL AUDITED FIN. STATEMENTS  |                          |
| 1    | OLICA DEFINIED LINCOMPENSATED CARE (CHARITY CARE AND DAD DERTS)  | ¢44 920 000              |
| 2    | OHCA DEFINED UNCOMPENSATED CARE (CHARITY CARE AND BAD DEBTS) PLUS/(MINUS) OTHER ADJUSTMENTS TO OHCA DEFINED UNCOMPENSATED CARE | \$41,836,000<br>\$0      |
|      | CALCULATED UNCOMPENSATED CARE (CHARITY CARE AND BAD DEBTS)   | \$41,836,000             |
|      |  | · , ,                    |
| 3    | UNCOMPENSATED CARE FROM HOSPITAL AUDITED FIN. STATEMENTS (FROM ANNUAL REPORTING)   | \$41,836,165             |
|      | VADIANCE (MUST DE LESS THAN OD FOLIAL TO \$500)  | (6405)                   |
|      | VARIANCE (MUST BE LESS THAN OR EQUAL TO \$500)   | (\$165)                  |

### SAINT VINCENT'S MEDICAL CENTER **TWELVE MONTHS ACTUAL FILING** FISCAL YEAR 2011 **REPORT 650 - HOSPITAL UNCOMPENSATED CARE** (1) (2) (3) (4) (5) (6)**ACTUAL ACTUAL AMOUNT** % LINE DESCRIPTION FY 2010 FY 2011 DIFFERENCE DIFFERENCE Hospital Charity Care (from HRS Report 500) A. 2,496 Number of Applicants 2,781 (285)-10% 2 Number of Approved Applicants 2,653 2,440 (213)-8% **Total Charges (A)** \$7,662,000 \$9,025,000 \$1,363,000 18% 3 4 **Average Charges** \$2,888 \$3,699 \$811 28% Ratio of Cost to Charges (RCC) 5 0.396570 0.373903 (0.022667)-6% **Total Cost** \$3,038,519 \$3,374,475 \$335,955 11% 6 **Average Cost** \$238 7 \$1,145 \$1,383 21% \$1,848,739 \$2,204,488 \$355,749 19% 8 Charity Care - Inpatient Charges Charity Care - Outpatient Charges (Excludes ED Charges) 766,730 9 4,487,566 5,254,296 17% 10 Charity Care - Emergency Department Charges 1,325,695 240,521 18% 1,566,216 11 **Total Charges (A)** \$7,662,000 \$9,025,000 \$1,363,000 18% Charity Care - Number of Patient Days 106 33% 12 320 426 13 Charity Care - Number of Discharges 0 0% 72 72 14 Charity Care - Number of Outpatient ED Visits 880 903 23 3% 15 Charity Care - Number of Outpatient Visits (Excludes ED Visits) 6,834 7,071 237 3% Hospital Bad Debts (from HRS Report 500) В. **Bad Debts - Inpatient Services** \$13,393,972 \$16,070,000 \$2,676,028 20% Bad Debts - Outpatient Services (Excludes ED Bad Debts) 2 9,092,355 7,390,000 (1,702,355)-19% 3 Bad Debts - Emergency Department 8.095.681 9.351.000 1,255,319 16% 4 Total Bad Debts (A) \$30,582,008 \$32,811,000 \$2,228,992 7% Hospital Uncompensated Care (from HRS Report 500) C. 1 Charity Care (A) \$7,662,000 \$9,025,000 \$1,363,000 18% 2 Bad Debts (A) 32,811,000 2,228,992 30,582,008 7% **Total Uncompensated Care (A)** 3 \$38,244,008 \$41,836,000 \$3,591,992 9% 4 **Uncompensated Care - Inpatient Services** 20% \$15,242,711 \$18,274,488 \$3,031,777 5 Uncompensated Care - Outpatient Services (Excludes ED Unc. Care) 13,579,921 (935,625)-7% 12,644,296 10,917,216 Uncompensated Care - Emergency Department 9,421,376 1,495,840 16% 6 **Total Uncompensated Care (A)** \$38,244,008 \$41,836,000 \$3,591,992 9%

(A) The amount must agree with the amount listed on Hospital Reporting System - Report 500.

|             |   | SAINT VINCENT'S MEDICA       | L CENTER                              |                     |             |
|-------------|---|------------------------------|---------------------------------------|---------------------|-------------|
|             |   | TWELVE MONTHS ACTUA          | L FILING                              |                     |             |
|             |   | FISCAL YEAR 2                |                                       |                     |             |
|             |   | ON-GOVERNMENT GROSS RE       | · · · · · · · · · · · · · · · · · · · | ALLOWANCES,         |             |
|             | ACCR                                      | RUED PAYMENTS AND DISCO      | UNT PERCENTAGE                        |                     |             |
| (1)         | (2)                                       | (3)                          | (4)                                   | (5)                 | (6)         |
| (-)         | (=)                                       | FY 2010                      | FY 2011                               | (0)                 | (-)         |
|             |   | ACTUAL TOTAL                 | ACTUAL TOTAL                          | AMOUNT              | %           |
| <u>LINE</u> | DESCRIPTION                               | NON-GOVERNMENT               | NON-GOVERNMENT                        | DIFFERENCE          | DIFFERENCE  |
|             | COMMERCIAL - ALL PAYERS                   |                              |                                       |                     |             |
|             | COMMENCIAL - ALL I ATLING                 |                              |                                       |                     |             |
| 1           | Total Gross Revenue                       | \$314,090,520                | \$321,561,592                         | \$7,471,072         | 2%          |
| 2           | Total Contractual Allowances              | \$128,483,481                | \$131,133,749                         | \$2,650,268         | 2%          |
|             | Total Accrued Payments (A)                | \$185,607,039                | \$190,427,843                         | \$4,820,804         | 3%          |
|             | Total Discount Percentage                 | 40.91%                       | 40.78%                                | -0.13%              | 0%          |
|             | Total Diocount Forontago                  | 10.0170                      | 1311 0 70                             | 3.1070              | <b>3</b> 70 |
|             |   |                              |                                       |                     |             |
|             |   |                              |                                       |                     |             |
| (A) A       | Accrued Payments associated with Non-Gove | rnment Contractual Allowance | es must exclude any redu              | ction for Uncompens | sated Care. |

# SAINT VINCENT`S MEDICAL CENTER TWELVE MONTHS ACTUAL FILING

### FISCAL YEAR 2011

| REPORT 700 - STATISTICAL ANALYSIS OF HOSPITAL REVENUE AND EXPENSE |  |                          |                          |                                 |
|---|--|--------------------------|--------------------------|---------------------------------|
| (1)<br><u>LINE</u>  | (2) DESCRIPTION                                    | (3)<br>ACTUAL<br>FY 2009 | (4)<br>ACTUAL<br>FY 2010 | (5)<br>ACTUAL<br><u>FY 2011</u> |
| Α.  | Gross and Net Revenue                              |                          |                          |                                 |
| 1   | Inpatient Gross Revenue                            | \$613,526,265            | \$662,252,595            | \$684,144,505                   |
| 2   | Outpatient Gross Revenue                           | \$238,972,604            | \$266,263,033            | \$320,088,865                   |
| 3   | Total Gross Patient Revenue                        | \$852,498,869            | \$928,515,628            | \$1,004,233,370                 |
| 4   | Net Patient Revenue                                | \$341,788,581            | \$353,724,000            | \$389,074,000                   |
| В.  | Total Operating Expenses                           |                          |                          |                                 |
| 1   | Total Operating Expense                            | \$341,987,000            | \$351,813,000            | \$382,310,000                   |
| C.  | Utilization Statistics                             |                          |                          |                                 |
| 1   | Patient Days                                       | 125,447                  | 122,812                  | 122,440                         |
| 2   | Discharges   | 21,743                   | 21,873                   | 22,100                          |
| 3   | Average Length of Stay                             | 5.8                      | 5.6                      | 5.5                             |
| 4   | Equivalent (Adjusted) Patient Days (EPD)           | 174,309                  | 172,189                  | 179,726                         |
| 0   | Equivalent (Adjusted) Discharges (ED)              | 30,212                   | 30,667                   | 32,440                          |
| D.  | Case Mix Statistics                                |                          |                          |                                 |
| 1   | Case Mix Index                                     | 1.30325                  | 1.30887                  | 1.30742                         |
| 2   | Case Mix Adjusted Patient Days (CMAPD)             | 163,489                  | 160,745                  | 160,081                         |
| 3   | Case Mix Adjusted Discharges (CMAD)                | 28,337                   | 28,629                   | 28,894                          |
| 4   | Case Mix Adjusted Equivalent Patient Days (CMAEPD) | 227,169                  | 225,373                  | 234,977                         |
| 5   | Case Mix Adjusted Equivalent Discharges (CMAED)    | 39,374                   | 40,139                   | 42,413                          |
| E.  | Gross Revenue Per Statistic                        |                          |                          |                                 |
| 1   | Total Gross Revenue per Patient Day                | \$6,796                  | \$7,560                  | \$8,202                         |
| 2   | Total Gross Revenue per Discharge                  | \$39,208                 | \$42,450                 | \$45,440                        |
| 3   | Total Gross Revenue per EPD                        | \$4,891                  | \$5,392                  | \$5,588                         |
| 4   | Total Gross Revenue per ED                         | \$28,217                 | \$30,277                 | \$30,957                        |
| 5   | Total Gross Revenue per CMAEPD                     | \$3,753                  | \$4,120                  | \$4,274                         |
| 6   | Total Gross Revenue per CMAED                      | \$21,651                 | \$23,132                 | \$23,678                        |
| 7   | Inpatient Gross Revenue per EPD                    | \$3,520                  | \$3,846                  | \$3,807                         |
| 8   | Inpatient Gross Revenue per ED                     | \$20,307                 | \$21,595                 | \$21,090                        |

## SAINT VINCENT'S MEDICAL CENTER

## TWELVE MONTHS ACTUAL FILING

## FISCAL YEAR 2011

## REPORT 700 - STATISTICAL ANALYSIS OF HOSPITAL REVENUE AND EXPENSE

| (1)         | (2)  | (3)<br>ACTUAL | (4)<br>ACTUAL  | (5)<br>ACTUAL  |
|-------------|--|---------------|----------------|----------------|
| <u>LINE</u> | DESCRIPTION  | FY 2009       | <u>FY 2010</u> | <u>FY 2011</u> |
|             |  |               |                |                |
| F.          | Net Revenue Per Statistic  |               |                |                |
| 1           | Net Patient Revenue per Patient Day  | \$2,725       | \$2,880        | \$3,178        |
| 2           | Net Patient Revenue per Discharge  | \$15,719      | \$16,172       | \$17,605       |
| 3           | Net Patient Revenue per EPD  | \$1,961       | \$2,054        | \$2,165        |
| 4           | Net Patient Revenue per ED   | \$11,313      | \$11,534       | \$11,994       |
| 5           | Net Patient Revenue per CMAEPD   | \$1,505       | \$1,570        | \$1,656        |
| 6           | Net Patient Revenue per CMAED  | \$8,681       | \$8,812        | \$9,174        |
| G.          | Operating Expense Per Statistic  |               |                |                |
| 1           | Total Operating Expense per Patient Day  | \$2,726       | \$2,865        | \$3,122        |
| 2           | Total Operating Expense per Patient Bay  Total Operating Expense per Discharge | \$15,729      | \$16,084       | \$17,299       |
| 3           | Total Operating Expense per EPD  | \$1,962       | \$2,043        | \$2,127        |
| 4           | Total Operating Expense per ED   | \$11,320      | \$11,472       | \$11,785       |
| 5           | Total Operating Expense per CMAEPD   | \$1,505       | \$1,561        | \$1,627        |
| 6           | Total Operating Expense per CMAED  | \$8,686       | \$8,765        | \$9,014        |
| J           | Total Sportaling Expenses por China  | ψ0,000        | φο,: σσ        | φο,σιι         |
| Н.          | Nursing Salary and Fringe Benefits Expense                                     |               |                |                |
| 1           | Nursing Salary Expense   | \$59,660,307  | \$61,447,266   | \$62,345,375   |
| 2           | Nursing Fringe Benefits Expense  | \$13,620,400  | \$16,610,102   | \$17,202,845   |
| 3           | Total Nursing Salary and Fringe Benefits Expense                               | \$73,280,707  | \$78,057,368   | \$79,548,220   |
| I.          | Physician Salary and Fringe Expense  |               |                |                |
| 1           | Physician Salary Expense   | \$23,691,353  | \$14,734,157   | \$10,691,645   |
| 2           | Physician Fringe Benefits Expense  | \$5,408,717   | \$3,982,860    | \$2,950,126    |
| 3           | Total Physician Salary and Fringe Benefits Expense                             | \$29,100,070  | \$18,717,017   | \$13,641,771   |
| J.          | Non-Nursing, Non-Physician Salary and Fringe Benefits Expense                  |               |                |                |
| 1           | Non-Nursing, Non-Physician Salary Expense                                      | \$63,525,340  | \$66,164,577   | \$69,982,980   |
| 2           | Non-Nursing, Non-Physician Fringe Benefits Expense                             | \$14,502,883  | \$17,885,038   | \$19,310,029   |
| 3           | Total Non-Nurs., Non-Phys. Salary and Fringe Ben. Expense                      | \$78,028,223  | \$84,049,615   | \$89,293,009   |
|             |  |               |                |                |
| K.          | Total Salary and Fringe Benefits Expense                                       |               |                |                |
| 1           | Total Salary Expense   | \$146,877,000 | \$142,346,000  | \$143,020,000  |
| 2           | Total Fringe Benefits Expense  | \$33,532,000  | \$38,478,000   | \$39,463,000   |
| 3           | Total Salary and Fringe Benefits Expense                                       | \$180,409,000 | \$180,824,000  | \$182,483,000  |

## SAINT VINCENT'S MEDICAL CENTER

## TWELVE MONTHS ACTUAL FILING

## FISCAL YEAR 2011

## REPORT 700 - STATISTICAL ANALYSIS OF HOSPITAL REVENUE AND EXPENSE

| (1)  | (2)  | (3)               | (4)               | (5)                      |
|------|--|-------------------|-------------------|--------------------------|
| LINE | DESCRIPTION  | ACTUAL<br>FY 2009 | ACTUAL<br>FY 2010 | ACTUAL<br><u>FY 2011</u> |
| L.   | Total Full Time Equivalent Employees (FTEs)                    |                   |                   |                          |
| 1    | Total Nursing FTEs   | 766.9             | 740.3             | 783.7                    |
| 2    | Total Physician FTEs   | 143.8             | 95.9              | 77.1                     |
| 3    | Total Non-Nursing, Non-Physician FTEs                          | 1138.9            | 1183.9            | 1186.4                   |
| 4    | Total Full Time Equivalent Employees (FTEs)                    | 2,049.6           | 2,020.1           | 2,047.2                  |
| M.   | Nursing Salaries and Fringe Benefits Expense per FTE           |                   |                   |                          |
| 1    | Nursing Salary Expense per FTE                                 | \$77,794          | \$83,003          | \$79,553                 |
| 2    | Nursing Fringe Benefits Expense per FTE                        | \$17,760          | \$22,437          | \$21,951                 |
| 3    | Total Nursing Salary and Fringe Benefits Expense per FTE       | \$95,554          | \$105,440         | \$101,503                |
| N.   | Physician Salary and Fringe Expense per FTE                    |                   |                   |                          |
| 1    | Physician Salary Expense per FTE                               | \$164,752         | \$153,641         | \$138,672                |
| 2    | Physician Fringe Benefits Expense per FTE                      | \$37,613          | \$41,531          | \$38,264                 |
| 3    | Total Physician Salary and Fringe Benefits Expense per FTE     | \$202,365         | \$195,172         | \$176,936                |
| 0.   | Non-Nursing, Non-Physician Salaries and Fringe Benefits Expens | se per FTE        |                   |                          |
| 1    | Non-Nursing, Non-Physician Salary Expense per FTE              | \$55,778          | \$55,887          | \$58,988                 |
| 2    | Non-Nursing, Non-Physician Fringe Benefits Expense per FTE     | \$12,734          | \$15,107          | \$16,276                 |
| 3    | Total Non-Nurs., Non-Phys. Sal. and Fringe Ben. Exp. per FTE   | \$68,512          | \$70,994          | \$75,264                 |
| P.   | Total Salary and Fringe Benefits Expense per FTE               |                   |                   |                          |
| 1    | Total Salary Expense per FTE                                   | \$71,661          | \$70,465          | \$69,861                 |
| 2    | Total Fringe Benefits Expense per FTE                          | \$16,360          | \$19,048          | \$19,277                 |
| 3    | Total Salary and Fringe Benefits Expense per FTE               | \$88,022          | \$89,512          | \$89,138                 |
|      |  |                   |                   |                          |
| Q.   | Total Salary and Fringe Ben. Expense per Statistic             |                   |                   |                          |
| 1    | Total Salary and Fringe Benefits Expense per Patient Day       | \$1,438           | \$1,472           | \$1,490                  |
| 2    | Total Salary and Fringe Benefits Expense per Discharge         | \$8,297           | \$8,267           | \$8,257                  |
| 3    | Total Salary and Fringe Benefits Expense per EPD               | \$1,035           | \$1,050           | \$1,015                  |
| 4    | Total Salary and Fringe Benefits Expense per ED                | \$5,971           | \$5,896           | \$5,625                  |
| 5    | Total Salary and Fringe Benefits Expense per CMAEPD            | \$794             | \$802             | \$777                    |
| 6    | Total Salary and Fringe Benefits Expense per CMAED             | \$4,582           | \$4,505           | \$4,303                  |