

AUDITED CONSOLIDATED FINANCIAL STATEMENTS AND OTHER FINANCIAL INFORMATION

Saint Francis Hospital and Medical Center and Subsidiaries Years Ended September 30, 2011 and 2010 With Report of Independent Auditors

Ernst & Young LLP



# Audited Consolidated Financial Statements and Other Financial Information

Years Ended September 30, 2011 and 2010

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## Report of Independent Auditors

The Board of Directors
Saint Francis Hospital and Medical Center and Subsidiaries

We have audited the accompanying consolidated balance sheets of Saint Francis Hospital and Medical Center and Subsidiaries (the Hospital and Medical Center) as of September 30, 2011 and 2010, and the related consolidated statements of operations and changes in net assets and cash flows for the years then ended. These financial statements are the responsibility of the Hospital and Medical Center's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. We were not engaged to perform an audit of the Hospital and Medical Center's internal control over financial reporting. Our audits included consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Hospital and Medical Center's internal control over financial reporting. Accordingly, we express no such opinion. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the consolidated financial position of Saint Francis Hospital and Medical Center and Subsidiaries as of September 30, 2011 and 2010, and the consolidated results of their operations and changes in net assets and their cash flows for the years then ended in conformity with U.S. generally accepted accounting principles.

Ernst + Young LLP

December 6, 2011

# Consolidated Balance Sheets

|  | September 30            |                         |  |
|--|-------------------------|-------------------------|--|
|  | 2011                    | 2010                    |  |
| Assets   |                         | _                       |  |
| Current assets:  |                         |                         |  |
| Cash and cash equivalents  | \$ 111,077,278          | \$ 117,550,202          |  |
| Short-term investments   | 7,859,561               | 6,416,973               |  |
| Assets whose use is limited for current liabilities                    | 4,502,581               | 4,616,162               |  |
| Accounts receivable – patients, less allowance                         |                         |                         |  |
| (\$9,752,000 for 2011 and \$12,462,000 for 2010)                       | 61,141,880              | 58,962,373              |  |
| Accounts receivable – other  | 8,418,309               | 7,546,839               |  |
| Due from third-party reimbursement agencies                            | _                       | 1,950,767               |  |
| Inventories of supplies  | 5,919,231               | 5,011,137               |  |
| Prepaid expenses   | 7,020,860               | 6,794,254               |  |
| Due from affiliated entities   |                         | 325,866                 |  |
| Total current assets   | 205,939,700             | 209,174,573             |  |
| Assets whose use is limited: Board-designated Donor restricted         | 49,904,573<br>4,097,530 | 51,320,356<br>6,597,530 |  |
| Held under bond indenture  | 6,157,072               | 34,987,876              |  |
| Held in trusts by others   | 43,233,016              | 44,595,433              |  |
| Interest in Saint Francis Hospital and Medical Center Foundation, Inc. | 5,559,134               | 4,395,605               |  |
|  | 108,951,325             | 141,896,800             |  |
| Assets whose use is limited for current liabilities                    | (4,502,581)             | (4,616,162)             |  |
|  | 104,448,744             | 137,280,638             |  |
| Long-term investments  | 13,306,723              | 14,003,539              |  |
| Property, plant, and equipment, net                                    | 461,944,623             | 427,878,498             |  |
| Other assets: Bond issuance costs, less amortization                   | 2,731,498               | 2,733,811               |  |
| Due from affiliated entities   | 148,885                 | 185,781                 |  |
| Other  | 2,503,200               | 2,447,289               |  |
| o miles  | \$ 791,023,373          | \$ 793,704,129          |  |
|  | Ψ 1719U2U9U1U           | Ψ 1/2,104,12/           |  |

|  | September 30  |               |  |  |
|--|---------------|---------------|--|--|
|  | 2011          | 2010          |  |  |
| Liabilities and net assets                                     |               |               |  |  |
| Current liabilities:   |               |               |  |  |
| Accounts payable   | \$ 33,255,562 | \$ 44,303,595 |  |  |
| Salaries and wages, payroll taxes and amounts withheld         |               |               |  |  |
| from employees   | 32,411,403    | 29,361,967    |  |  |
| Accrued expenses and interest payable                          | 5,860,822     | 6,253,947     |  |  |
| Due to third-party reimbursement agencies                      | 5,106,086     | _             |  |  |
| Due to affiliated entities                                     | 2,534,927     | _             |  |  |
| Current portion of long-term debt:                             |               |               |  |  |
| Scheduled maturities   | 6,140,523     | 10,907,171    |  |  |
| Debt subject to remarketing agreements                         |               | 35,000,000    |  |  |
| Total current liabilities                                      | 85,309,323    | 125,826,680   |  |  |
| Pension and other accrued expenses                             | 298,028,691   | 236,442,898   |  |  |
| Long-term debt, less portion classified as a current liability | 266,003,820   | 236,199,465   |  |  |
| Net assets:  |               |               |  |  |
| Unrestricted   | 56,534,260    | 109,959,180   |  |  |
| Temporarily restricted   | 37,628,750    | 36,394,960    |  |  |
| Permanently restricted   | 47,518,529    | 48,880,946    |  |  |
|  | 141,681,539   | 195,235,086   |  |  |

| \$ 791,023,373 | \$ 793,704,129 |
|----------------|----------------|

See accompanying notes.

# Consolidated Statements of Operations and Changes in Net Assets

|  | Year Ended September 30 |                |  |
|--|-------------------------|----------------|--|
|  | 2011                    | 2010           |  |
| Net patient service revenue                          | \$ 629,120,661          | \$ 598,146,639 |  |
| Other operating revenues                             | 39,070,117              | 49,092,294     |  |
| Net assets released from restrictions for operations | 6,351,672               | 4,693,884      |  |
|  | 674,542,450             | 651,932,817    |  |
| Operating expenses:                                  |                         |                |  |
| Salaries   | 254,309,824             | 251,774,484    |  |
| Supplies and other                                   | 368,550,595             | 339,520,797    |  |
| Bad debts  | 16,027,018              | 19,462,433     |  |
| Interest   | 9,560,860               | 8,965,622      |  |
| Depreciation and amortization                        | 29,989,988              | 26,375,320     |  |
|  | 678,438,285             | 646,098,656    |  |
|  | (3,895,835)             | 5,834,161      |  |
| Net (loss) gain on investment activity               | (1,057,957)             | 1,622,470      |  |
| Operating (loss) income                              | (4,953,792)             | 7,456,631      |  |
| Interest rate swap activity:                         |                         |                |  |
| Interest cost on interest rate swaps                 | (970,730)               | (1,311,310)    |  |
| Change in fair market value of swaps                 | (10,674,433)            | (9,538,756)    |  |
|  | (11,645,163)            | (10,850,066)   |  |
| Deficiency of revenues over expenses                 | (16,598,955)            | (3,393,435)    |  |

(Continued on next page.)

# Consolidated Statements of Operations and Changes in Net Assets (continued)

|   | Year Ended September 30 |                         |  |
|---|-------------------------|-------------------------|--|
|   | 2011 201                |                         |  |
| Unrestricted net assets:  |                         |                         |  |
| Deficiency of revenues over expenses (continued)                        | \$ (16,598,955)         | \$ (3,393,435)          |  |
| Transfers to Saint Francis Hospital and Medical Center Foundation, Inc. | (1,531,864)             | (681,907)               |  |
| Net assets released from restrictions used for capital                  | (1,001,001)             | (==-,==-)               |  |
| purchases   | 863,420                 | 513,026                 |  |
| Change in pension funding and postretirement                            |                         |                         |  |
| obligations   | (36,343,854)            | (10,509,172)            |  |
| Purchase of minority interest in subsidiary                             | 187,907                 | _                       |  |
| Other   | (1,574)                 | (50,043)                |  |
| Decrease in unrestricted net assets                                     | (53,424,920)            | (14,121,531)            |  |
| Temporarily restricted net assets:                                      |                         |                         |  |
| Income from investments   | 206,090                 | 287,069                 |  |
| Gifts, contributions and donations                                      | 5,252,182               | 4,565,111               |  |
| Net unrealized (loss) gain on investments                               | (133,499)               | 155,081                 |  |
| Net assets released from restrictions                                   | (7,215,092)             | (5,206,910)             |  |
| Transfers from Saint Francis Hospital and Medical                       |                         |                         |  |
| Center Foundation, Inc.   | 1,960,580               | 1,638,767               |  |
| Increase (decrease) in interest in Saint Francis Hospital               |                         |                         |  |
| and Medical Center Foundation, Inc.                                     | 1,163,529               | (157,031)               |  |
| Increase in temporarily restricted net assets                           | 1,233,790               | 1,282,087               |  |
| Permanently restricted net assets:                                      |                         |                         |  |
| (Decrease) increase in assets held in trusts by others                  | (1,362,417)             | 1,992,330               |  |
| (Decrease) increase in permanently restricted net assets                | (1,362,417)             | 1,992,330               |  |
| Decrease in net assets  | (53,553,547)            | (10,847,114)            |  |
| Net assets at beginning of year   | 195,235,086             | 206,082,200             |  |
| Net assets at end of year   | \$ 141,681,539          | \$ 195,235,086          |  |
| 1.00 discourse of your  | # 111,001,007           | \$ 170, <b>2</b> 00,000 |  |

See accompanying notes.

## Consolidated Statements of Cash Flows

|   | Year Ended September |                 |  |
|---|----------------------|-----------------|--|
|   | 2011                 | 2010            |  |
| Operating activities and other gains                      | o (52 552 547)       | ¢ (10.047.114)  |  |
| Decrease in net assets                                    | \$ (53,553,547)      | \$ (10,847,114) |  |
| Adjustments to reconcile decrease in net assets to net    |                      |                 |  |
| cash provided by operating activities and other gains:    | 20,000,000           | 26 275 220      |  |
| Depreciation and amortization                             | 29,989,988           | 26,375,320      |  |
| Bad debts   | 16,027,018           | 19,462,433      |  |
| Change in pension funding and postretirement              | 26 242 054           | 10.500.172      |  |
| obligations   | 36,343,854           | 10,509,172      |  |
| (Increase) decrease in interest in Saint Francis          | (1.1(2.520)          | 1.57.02.1       |  |
| Hospital and Medical Center Foundation, Inc.              | (1,163,529)          | 157,031         |  |
| Unrealized loss (gain) on investments                     | 133,499              | (155,081)       |  |
| Decrease (increase) in assets held in trusts by           | 1 2/2 /17            | (1,002,220)     |  |
| others  | 1,362,417            | (1,992,330)     |  |
| Restricted contributions and investment income            | (5,458,273)          | (4,852,180)     |  |
| Increase in pension and other accrued expenses            | 25,241,939           | 9,437,638       |  |
| Change in working capital, other than cash and            | (10 572 100)         | (25.210.260)    |  |
| cash equivalents  | (18,573,188)         | (25,219,360)    |  |
| Net cash provided by operating activities and other gains | 30,350,178           | 22,875,529      |  |
| Investing activities                                      |                      |                 |  |
| Purchase of property, plant, and equipment, net           | (64,053,802)         | (92,990,177)    |  |
| Increase in investments                                   | (879,271)            | (1,649,578)     |  |
| Decrease in due from affiliated entities                  | 36,896               | 35,208          |  |
| Decrease in noncurrent assets whose use is limited        | 32,633,006           | 67,326,500      |  |
| (Increase) decrease in other assets                       | (55,911)             | 52,114          |  |
| Net cash used in investing activities                     | (32,319,082)         | (27,225,933)    |  |
|   |                      |                 |  |
| Financing activities                                      | - 4-0                | 4.0.50.4.00     |  |
| Restricted contributions and investment income            | 5,458,273            | 4,852,180       |  |
| Issuance of long-term debt                                | 1,057,533            | 35,592,037      |  |
| Principal payments on long-term debt                      | (11,019,826)         | (6,263,159)     |  |
| Net cash (used in) provided by financing activities       | (4,504,020)          | 34,181,058      |  |
| Net (decrease) increase in cash and cash equivalents      | (6,472,924)          | 29,830,654      |  |
| Cash and cash equivalents at beginning of year            | 117,550,202          | 87,719,548      |  |
| Cash and cash equivalents at end of year                  | \$ 111,077,278       | \$ 117,550,202  |  |
|   |                      | , ,             |  |

See accompanying notes.

#### Notes to Consolidated Financial Statements

September 30, 2011

## 1. Significant Accounting Policies

## Organization

Saint Francis Hospital and Medical Center and Subsidiaries (the Hospital and Medical Center) is a not-for-profit acute care hospital located in Hartford, Connecticut. The Hospital and Medical Center is an integrated health care delivery system providing inpatient, outpatient and emergency care services and is a wholly owned subsidiary of Saint Francis Care, Inc. Subsidiaries of the Hospital and Medical Center include: Collaborative Laboratory Services, One Thousand Corporation, Saint Francis Behavioral Health Group, P.C., Total Laundry Collaborative and Saint Francis Indemnity Company, LLC.

#### **Basis of Presentation and Use of Estimates**

The accompanying financial statements include the accounts of Saint Francis Hospital and Medical Center and subsidiaries. All significant intercompany accounts and transactions have been eliminated in consolidation.

The preparation of financial statements in conformity with U.S. generally accepted accounting principles (GAAP) requires management to make estimates and assumptions that affect the amounts reported in the financial statements and related footnotes. Actual results could differ from those estimates.

#### **Temporarily and Permanently Restricted Net Assets**

Temporarily restricted net assets are those whose use by the Hospital and Medical Center has been limited by donors to a specific time frame or purpose. Temporarily restricted net assets consist primarily of contributions and grants restricted for certain health care services, medical research activities, and capital replacement. Permanently restricted net assets, which are primarily endowment gifts and assets held in trusts by others, have been restricted by donors and are to be maintained in perpetuity.

#### **Donor Restricted Gifts**

Unconditional promises to give cash and other assets are reported at fair value at the date the promise is received. The gifts are reported as either temporarily or permanently restricted support if they are received with donor stipulations that limit the use of the donated assets. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, temporarily restricted net assets are reclassified as unrestricted net assets and reported in the consolidated statements of operations and changes in net assets as net assets released from restrictions. Donor restricted contributions whose restrictions are met within the same year as received are unrestricted contributions in the accompanying financial statements.

Notes to Consolidated Financial Statements (continued)

#### 1. Significant Accounting Policies (continued)

#### **Cash Equivalents**

The Hospital and Medical Center considers all highly liquid investments with remaining maturities of three months or less at date of purchase to be cash equivalents.

#### **Investments**

Unrealized gains and losses are included in the deficiency of revenues over expenses. Investments in equity securities with readily determinable fair values and all investments in debt securities are measured at fair value in the consolidated balance sheets. Fair value is generally determined based on quoted market prices. Alternative investments, which are investments with a non-readily determinable fair value, are stated at fair value as estimated in an unquoted market. Valuations of those investments and, therefore, the Hospital and Medical Center's holdings may be determined by the investment manager and are primarily based on the valuation of the underlying securities. Investment income or loss, including realized gains and losses on investments, interest, and dividends, is included in deficiency of revenues over expenses unless the income or loss is restricted by donor or law. The cost of securities sold is based on the specific identification method.

The Hospital and Medical Center considers all investments with remaining maturities of more than three months but less than one year at the date of purchase to be short-term investments.

#### Assets Whose Use Is Limited

Assets whose use is limited include assets set aside by the Board of Directors for the established purpose of providing for future improvement, expansion, and replacement of property, plant and equipment and for certain insurance liabilities, assets restricted by donors, assets held by trustees under bond indenture agreements related to financing activities with the State of Connecticut Health and Educational Facilities Authority (CHEFA or the Authority), and assets held in trusts by others. The portion of these amounts required for funding current liabilities is included in current assets.

#### **Long-Lived Assets**

Property, plant, and equipment are recorded at cost. The Hospital and Medical Center provides for depreciation of property, plant, and equipment using the straight-line method in amounts sufficient to amortize the cost of the assets over their estimated useful lives.

Notes to Consolidated Financial Statements (continued)

#### 1. Significant Accounting Policies (continued)

Bond issuance costs are amortized over the life of the bonds using a method which does not differ materially from the effective interest method in the amount sufficient to amortize the cost over the term of the bonds.

## **General and Professional Liability Insurance**

The Hospital and Medical Center purchases claims made general and professional liability insurance coverage from a wholly owned insurance captive subsidiary. The subsidiary charges the Hospital and Medical Center a premium for general and professional liability insurance coverage. Such charges amounted to \$8,466,249 and \$8,234,500 in 2011 and 2010, respectively.

The Hospital and Medical Center, in consultation with its actuary, records as a liability an estimate of incurred but not reported claims. Such liability, discounted at 4.0%, totaled \$5,381,189 and \$4,643,171 at September 30, 2011 and 2010, respectively.

#### **Retirement Plans**

The Hospital and Medical Center has certain noncontributory defined benefit and defined contribution pension plans in effect covering all employees who meet certain eligibility requirements. For plans subject to the Employee Retirement Income Security Act of 1974 (ERISA), the Hospital and Medical Center's funding policy is to contribute amounts to the plans sufficient to meet the applicable minimum funding requirements set forth in ERISA.

#### **Deficiency of Revenues Over Expenses**

The consolidated statements of operations and changes in net assets include deficiency of revenues over expenses. Changes in unrestricted net assets which are excluded from deficiency of revenues over expenses, consistent with industry practice, include permanent transfers of assets to and from affiliates for other than goods and services, contributions of long-lived assets, and adjustments to the pension funding and postretirement obligations.

#### **Interest in Saint Francis Hospital and Medical Center Foundation, Inc.**

The interest in Saint Francis Hospital and Medical Center Foundation, Inc. represents the Hospital and Medical Center's interest in the net assets of Saint Francis Hospital and Medical Center Foundation, Inc. This interest is accounted for in accordance with Accounting Standards Codification (ASC) 958-20, *Transfers of Assets to a Not-for-Profit Organization or Charitable Trust That Raises or Holds Contributions to Others*.

Notes to Consolidated Financial Statements (continued)

#### 1. Significant Accounting Policies (continued)

#### **Income Taxes**

The Hospital and Medical Center and its principal subsidiaries are tax-exempt organizations under Section 501(c)(3) of the Internal Revenue Code. Tax provisions and related liabilities for certain taxable subsidiaries are not material to the consolidated financial statements.

ASC 740-10, *Uncertain Tax Positions*, prescribes a recognition threshold and measurement attribute for the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. This interpretation also provides guidance on derecognition, classification, interest and penalties, accounting in interim periods, and disclosure requirements for uncertain tax positions. Management has evaluated the implications of ASC 740-10 and determined that its impact on the consolidated financial statements is not significant.

The Saint Francis Hospital and Medical Center has net operating loss carryforwards resulting in a deferred tax asset of approximately \$760,000, which is offset by a corresponding valuation allowance of the same amount.

#### **Recently Issued Accounting Standards**

In January 2010, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update 2010-06, Improving Disclosures about Fair Value Measurements, (ASU 2010-06). ASU 2010-06 amended ASC 820 to clarify certain existing fair value disclosures and require a number of additional disclosures. The guidance in ASU 2010-06 clarified that disclosures should be presented separately for each "class" of assets and liabilities measured at fair value and provided guidance on how to determine the appropriate classes of assets and liabilities to be presented. ASU 2010-06 also clarified the requirement for entities to disclose information about both the valuation techniques and inputs used in estimating Level 2 and Level 3 fair value measurements. In addition, ASU 2010-06 introduced new requirements to disclose the amounts (on a gross basis) and reasons for any significant transfers between Levels 1, 2 and 3 of the fair value hierarchy and present information regarding the purchases, sales, issuances and settlements of Level 3 assets and liabilities on a gross basis. With the exception of the requirement to present changes in Level 3 measurements on a gross basis, which is delayed until 2011, the guidance in ASU 2010-06 becomes effective for reporting periods beginning after December 15, 2009. The adoption of the provisions of ASU 2010-06 did not impact the Hospital and Medical Center's consolidated financial statements

Notes to Consolidated Financial Statements (continued)

#### 1. Significant Accounting Policies (continued)

In January 2011, FASB issued Accounting Standards Update (ASU) No. 2010-07, *Not-for-Profit Entities: Mergers and Acquisitions*, (ASU 2010-07), which establishes accounting and disclosure requirements for how a not-for-profit entity determines whether a combination is a merger or an acquisition, how to account for each, and the required disclosures. In addition, ASU 2010-07 included amendments to FASB's Accounting Standards Codification (the Codification, or ASC) Topic 350, *Intangibles – Goodwill and Other*, (ASC Topic 350), and Topic 810, *Consolidation*, (ASC Topic 810) to make both applicable to not-for-profit entities. ASC Topic 350 clarifies the accounting for goodwill and indefinite-lived identifiable intangible assets recognized in a not-for-profit entity's acquisition of a business or nonprofit activity. Such assets are not amortized and are tested for impairment at least annually. The Hospital and Medical Center adopted the guidance relative to ASU 2010-07 as of October 1, 2010.

In August 2010, FASB issued Accounting Standards Codification ("ASC") 954-605, *Measuring Charity Care for Disclosure*. ASC 954-605 requires that the level of charity care provided be presented based on the direct and indirect costs of the charity services provided. ASC 954-605 also requires separate disclosure of the amount of any cash reimbursements received for providing charity care. ASC 954-605 is effective for fiscal years, and interim periods within those years, beginning after December 15, 2010. The Hospital and Medical Center is evaluating the effect of ASC 954-605 on its consolidated financial statements.

In July 2011, FASB issued new guidance, *Presentation and Disclosure of Patient Service Revenue, Provision for Bad Debts, and the Allowance for Doubtful Accounts.* The guidance requires certain health care entities to present the bad debt expense associated with patient service revenue as a deduction from patient service revenue (net of contractual allowances and discounts) rather than as an operating expense. The guidance is effective for fiscal years and interim periods within those fiscal years beginning after December 15, 2011, with early adoption permitted. The Hospital and Medical Center is evaluating the effect of the guidance on its consolidated financial statements.

In August 2010, FASB also issued ASU 2010-24, *Presentation of Insurance Claims and Related Insurance Recoveries*. Under ASU 2010-24, anticipated insurance recoveries and estimated liabilities for medical malpractice claims or similar contingent liabilities will be presented separately on the balance sheet. The guidance is effective for fiscal years, and interim periods within those years, beginning after December 15, 2010. The Hospital and Medical Center anticipates that adoption of the guidance will increase total assets and liabilities and will not affect net assets.

Notes to Consolidated Financial Statements (continued)

#### 1. Significant Accounting Policies (continued)

#### **Subsequent Events**

The Hospital and Medical Center evaluated subsequent events through December 6, 2011 which is the date the financial statements were issued. No events occurred that require disclosure or adjustment to the consolidated financial statements. The Hospital and Medical Center evaluates the impact of subsequent events, which are events that occur after the balance sheet date but before the financial statements are issued, for potential recognition in the financial statements as of the balance sheet date for the year ended September 30, 2011.

#### 2. Net Patient Service Revenue and Charity Care

Net patient service revenue for the years ended September 30, 2011 and 2010 consists of the following:

|                               | September 30     |                  |  |
|-------------------------------|------------------|------------------|--|
|                               | 2011             | 2010             |  |
| Gross patient service revenue | \$ 1,621,681,396 | \$ 1,452,993,764 |  |
| Deductions:                   |                  |                  |  |
| Allowances                    | 979,386,533      | 841,103,988      |  |
| Charity care                  | 13,174,202       | 13,743,137       |  |
|                               | 992,560,735      | 854,847,125      |  |
|                               | \$ 629,120,661   | \$ 598,146,639   |  |

Patient accounts receivable and revenues are recorded when patient services are performed. Differences between amounts received from most third-party payors and the established billing rates of the Hospital and Medical Center are accounted for as allowances.

Net patient service revenue is reported at the estimated net realizable amounts from patients, third-party payors, and others for services rendered, including estimated retroactive adjustments under reimbursement agreements with third-party payors. Retroactive adjustments are accrued on an estimated basis in the period the related services are rendered and adjusted in future periods as final settlements are determined.

Notes to Consolidated Financial Statements (continued)

#### 2. Net Patient Service Revenue and Charity Care (continued)

During 2011 and 2010, approximately 42.2% and 42.8%, respectively, of net patient service revenue was received under the Medicare program; 12.3% and 10.7%, respectively, under the Medicaid program; and 17.6% and 18.0%, respectively, from Blue Cross. Laws and regulations governing the Medicare and Medicaid programs are complex and subject to interpretation. The Hospital and Medical Center believes that it is in compliance with all applicable laws and regulations, except for one matter which the Hospital and Medical Center will voluntarily report to the applicable government agency. At this time, management does not believe the amount of the liability will be material to the consolidated financial statements. The Hospital and Medical Center is not aware of any pending or threatened investigations involving allegations of potential wrongdoing that could have a material adverse affect on the consolidated financial statements. While no such regulatory inquiries are outstanding, compliance with such laws and regulations can be subject to future government review and interpretation as well as significant regulatory action, including fines, penalties, and exclusion from the Medicare and Medicaid programs. In addition, changes in the Medicare and Medicaid programs, the reduction of funding levels, or changes in interpretations or estimates could have an adverse impact on the Hospital and Medical Center. During 2011 and 2010, the Hospital and Medical Center recorded a net change in estimate of approximately \$1,000,000 and \$2,000,000, respectively, related to better than previously estimated third-party payor settlements.

The Hospital and Medical Center accepts all patients regardless of their ability to pay. A patient is classified as a charity patient by reference to the established policies of the Hospital and Medical Center. Essentially, these policies define charity services as those services for which no payment is anticipated. In assessing a patient's inability to pay, the Hospital and Medical Center utilizes the generally recognized poverty income levels for the State of Connecticut, but also includes certain cases where incurred charges are significant when compared to incomes. In addition, all self-pay patients receive a 35% discount from charges which is not included in net patient service revenue for financial reporting purposes.

The significant concentrations of accounts receivable for services to patients include 25.0% from Medicare, 17.1% from Medicaid, and 34.7% from commercial insurance carriers and managed care companies at September 30, 2011 (22.8%, 14.0%, and 40.7%, respectively, at September 30, 2010).

Notes to Consolidated Financial Statements (continued)

## 3. Temporarily and Permanently Restricted Net Assets

Temporarily restricted net assets are available for the following purposes:

|                            | September 30  |               |  |
|----------------------------|---------------|---------------|--|
|                            | 2011          | 2010          |  |
| Health Care Services:      | ·             | _             |  |
| Research and education     | \$ 7,549,873  | \$ 7,433,942  |  |
| Capital replacement        | 11,595,425    | 10,499,464    |  |
| Other health care services | 18,483,452    | 18,461,554    |  |
|                            | \$ 37,628,750 | \$ 36,394,960 |  |

Permanently restricted net assets are restricted for the following purposes:

|  | September 30  |               |  |
|--|---------------|---------------|--|
|  | 2011          | 2010          |  |
| Investments to be held in perpetuity, the income from which is expendable to support health care services Restricted funds held in trusts by others, the income from | \$ 4,285,513  | \$ 4,285,513  |  |
| which is expendable to support health care services  | 43,233,016    | 44,595,433    |  |
|  | \$ 47,518,529 | \$ 48,880,946 |  |

Notes to Consolidated Financial Statements (continued)

#### 4. Assets Whose Use Is Limited

Assets whose use is limited consists of the following:

|   | September 30   |                |  |
|---|----------------|----------------|--|
|   | 2011           | 2010           |  |
| Internally designated for capital acquisition and           |                |                |  |
| self-insurance:   |                |                |  |
| Short-term investments                                      | \$ 331,220     | \$ 461,687     |  |
| Marketable equity securities                                | 35,295,395     | 42,131,987     |  |
| United States government securities                         | 11,417,695     | 4,822,048      |  |
| Corporate bonds   | 2,860,263      | 3,904,634      |  |
|   | 49,904,573     | 51,320,356     |  |
| Donor restricted:   |                |                |  |
| Short-term investments                                      | 31,069         | 2,531,069      |  |
| Marketable equity securities                                | 4,066,461      | 4,066,461      |  |
|   | 4,097,530      | 6,597,530      |  |
| Under bond indenture agreements – held by trustee           | 6,157,072      | 34,987,876     |  |
| Assets held in trusts by others                             | 43,233,016     |                |  |
| Interest in Saint Francis Hospital and Medical Center       | 10,200,010     | ,0>0, .00      |  |
| Foundation, Inc.  | 5,559,134      | 4,395,605      |  |
| Total assets whose use is limited                           | 108,951,325    | 141,896,800    |  |
| Less other assets that are required for current liabilities | 4,502,581      | 4,616,162      |  |
| -<br>-  | \$ 104,448,744 | \$ 137,280,638 |  |
|   |                | -              |  |

The assets underlying the trustee held and Foundation funds are principally marketable equity securities, fixed income securities, government securities, and cash equivalents.

#### 5. Donor-Restricted Endowment Funds

The Hospital and Medical Center endowments include the donor-restricted endowment funds. Perpetual trust funds held by others are not included under ASC 958-205. Net assets associated with endowment funds are classified and reported based on the existence or absence of donor-imposed restrictions.

Notes to Consolidated Financial Statements (continued)

#### **5. Donor-Restricted Endowment Funds (continued)**

Management of the Hospital and Medical Center has interpreted the Uniform Prudent Management of Institutional Funds Act (UPMIFA) as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the Hospital and Medical Center classifies as permanently restricted net assets (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time of the accumulation is added to the fund. The remaining portion of the donor-restricted endowment fund that is not classified in permanently restricted net assets is classified as temporarily restricted net assets until those amounts are appropriated for expenditure by the organization in a manner consistent with the standard of prudence prescribed by UPMIFA. In accordance with UPMIFA, the Hospital and Medical Center considers the following factors in making a determination to appropriate or accumulate donor-restricted funds:

- 1) The duration and preservation of the fund
- 2) The purposes of the Hospital and Medical Center and the donor-restricted endowment fund
- 3) General economic conditions
- 4) The possible effect of inflation and deflation
- 5) The expected total return from income and the appreciation of investments
- 6) Other resources of the Hospital and Medical Center
- 7) The investment policies of the Hospital and Medical Center

The Hospital and Medical Center has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding to programs supported by its endowment.

Notes to Consolidated Financial Statements (continued)

#### 5. Donor-Restricted Endowment Funds (continued)

Changes in endowment funds for the year ended September 30, 2011 and 2010 consisted of the following:

|   | Temporarily<br>Restricted |                          | 2011<br>ermanently<br>Restricted | Total                     |
|---|---------------------------|--------------------------|----------------------------------|---------------------------|
| Net assets, beginning of the year<br>Investment income<br>Appropriation of endowment assets | \$                        | 91,664                   | \$<br>4,066,461                  | \$<br>4,066,461<br>91,664 |
| for expenditure   |                           | (91,664)                 | _                                | (91,664)                  |
| Net assets, end of year   | \$                        | _                        | \$<br>4,066,461                  | \$<br>4,066,461           |
|   |                           | emporarily<br>Restricted | 2010<br>ermanently<br>Restricted | Total                     |
| Net assets, beginning of the year<br>Investment income<br>Appropriation of endowment assets | \$                        | 77,022                   | \$<br>4,066,461                  | \$<br>4,066,461<br>77,022 |
| for expenditure   |                           | (77,022)                 | _                                | (77,022)                  |
| Net assets, end of year   | \$                        |                          | \$<br>4,066,461                  | \$<br>4,066,461           |

From time to time, the fair value of assets associated with individual donor-restricted endowments funds may fall below the level that the donor of UPMIFA requires the Hospital and Medical Center to retain as a fund of perpetual duration. There were no significant deficiencies of this nature which are reported in unrestricted or permanently restricted net assets as of September 30, 2011 and 2010.

Notes to Consolidated Financial Statements (continued)

## **6. Long-Term Investments and Investment Income**

Long-term investments consist of the following:

|                                     | September 30 |            |    |            |
|-------------------------------------|--------------|------------|----|------------|
|                                     |              | 2011       |    | 2010       |
| Marketable equity securities        | \$           | 5,253,728  | \$ | 5,828,775  |
| United States government securities |              | 505,194    |    | 772,045    |
| Corporate bonds                     |              | 3,830,356  |    | 3,331,387  |
| Other                               |              | 3,717,445  |    | 4,071,332  |
|                                     | \$           | 13,306,723 | \$ | 14,003,539 |

Investment income, including income on funds held in trusts by others, and gains (losses) for the years ended September 30, 2011 and 2010 is comprised of the following:

|  | September 30 |             |               |
|--|--------------|-------------|---------------|
|  |              | 2011        | 2010          |
| Income:  |              |             |               |
| Interest and dividend income   | \$           | 4,607,289   | \$ 6,349,050  |
| Realized and unrealized (losses) gains on sales of securities                        |              | (1,695,138) | 4,326,939     |
|  | \$           | 2,912,151   | \$ 10,675,989 |
| Investment income included in operations Investment income included in the change in | \$           | 2,706,061   | \$ 10,388,920 |
| temporarily restricted net assets  |              | 206,090     | 287,069       |
| -  | \$           | 2,912,151   | \$ 10,675,989 |
|  |              |             |               |

# Saint Francis Hospital and Medical Center and Subsidiaries Notes to Consolidated Financial Statements (continued)

## 7. Property, Plant, and Equipment

Property, plant, and equipment consist of the following:

|  | September 30 |             |                |
|--|--------------|-------------|----------------|
|  |              | 2011        | 2010           |
| Land and land improvements                           | \$           | 10,010,526  | \$ 10,010,526  |
| Buildings  |              | 505,488,088 | 323,263,258    |
| Equipment  |              | 431,176,871 | 377,004,283    |
| Construction-in-progress (estimated cost to complete |              |             |                |
| of approximately \$6,900,000 as of 2011)             |              | 7,301,579   | 180,084,830    |
|  |              | 953,977,064 | 890,362,897    |
| Less accumulated depreciation                        |              | 492,032,441 | 462,484,399    |
| Total property, plant, and equipment, net            | \$           | 461,944,623 | \$ 427,878,498 |

Notes to Consolidated Financial Statements (continued)

#### 8. Long-Term Debt

Long-term debt consists of the following:

|   | September 30   |                |  |
|---|----------------|----------------|--|
|   | 2011           | 2010           |  |
| State of Connecticut Health and Educational Facilities  |                | _              |  |
| Authority revenue bonds:  |                |                |  |
| Series C  | \$ 4,275,000   | \$ 6,260,000   |  |
| Series D  | 13,865,000     | 15,130,000     |  |
| Series E  | 39,745,000     | 39,745,000     |  |
| Series F  | 175,000,000    | 175,000,000    |  |
| Series G  | 29,425,000     | 29,870,000     |  |
|   | 262,310,000    | 266,005,000    |  |
| Borrowings under line of credit with bank at a rate of LIBOR plus 1.50% (1.76% at September 30, 2010) expiring March 2012 | -              | 5,000,000      |  |
| Obligations under capital leases  | 9,834,343      | 11,101,636     |  |
|   | 272,144,343    | 282,106,636    |  |
| Less current portion:   |                |                |  |
| Scheduled maturities  | 6,140,523      | 10,907,171     |  |
| Amounts subject to remarketing agreements   |                | 35,000,000     |  |
|   | \$ 266,003,820 | \$ 236,199,465 |  |
|   |                |                |  |

In November 1993, the Hospital and Medical Center entered into a financing arrangement with the Authority under a Master Indenture for the financing of a partial replacement facility and renovation of existing facilities. The Authority sold \$110,505,000 of Series C revenue bonds of which \$32,765,000 matured serially from 1997 to 2008, \$19,900,000 matures in the year 2013, and \$57,840,000 matures in the year 2023 with interest at a net average annual rate of approximately 4.8%.

In May 2002, the Hospital and Medical Center entered into a financing arrangement with the Authority under a Master Indenture for the purpose of defeasing all outstanding Series B revenue bonds. The Authority sold \$25,250,000 of Series D revenue bonds of which \$11,385,000 matured serially from 2003 to 2011, \$2,525,000 matures in the year 2013, \$5,040,000 matures in the year 2017, and \$6,300,000 matures in the year 2022 with interest at a net average annual rate of approximately 4.9%.

Notes to Consolidated Financial Statements (continued)

#### 8. Long-Term Debt (continued)

During 2004, the Hospital and Medical Center entered into a synthetic refinancing of its existing Series C Fixed Rate Bonds. Through a series of transactions which involve a total return interest rate swap and a cash flow swap, the Hospital and Medical Center converted its old fixed rate debt to a lower fixed rate debt with substantial anticipated future savings.

In March 2008, a financial institution terminated its total return interest rate swap with the Hospital and Medical Center on the Series C Fixed Rate Bonds. As a result, the Hospital and Medical Center purchased the Series C Fixed Rate Bonds underlying the swap (\$38,870,000 out of a total of \$77,740,000). The Hospital and Medical Center financed the purchase of these bonds using a bridge loan with another financial institution. In May 2008, the Hospital and Medical Center entered into a financing arrangement with the Authority under a Master Indenture for the purpose of refinancing the bridge loan. The Authority sold \$39,745,000 of Series E revenue bonds through a private placement. The bonds mature serially from 2014 to 2027 and bear interest at a fixed rate of 6.105%. The Hospital and Medical Center subsequently entered into a synthetic refinancing of these bonds through a total return interest rate swap with a financial institution that lowers the fixed rate to 3.849% for the next five years.

In June 2008, the Hospital and Medical Center entered into a financing arrangement with the Authority under a Master Indenture for the financing of construction of a building containing a new emergency department, operating rooms and patient rooms and renovation of existing facilities. The Authority sold \$175,000,000 of Series F Variable Rate Demand Revenue Bonds which mature serially from 2028 to 2047. The bonds bear interest at a weekly rate as determined by the remarketing agent. The Series F bonds are required to be supported by a letter of credit which has been executed with a financial institution. In the event that the bonds cannot be remarketed, the underlying terms of the letter of credit agreement require that all amounts borrowed under the agreement be repaid ratably, over a 60 month period. Accordingly, that portion of the bonds which would be due within one year, should the bonds fail to be remarketed, is classified as a current liability. The letter of credit is scheduled to expire during 2014. Concurrent with the transaction, the Hospital and Medical Center entered into an interest rate swap to effectively fix the interest rate on \$130,000,000 of the Series F bonds at 3.535%.

In November 2008, a financial institution terminated its total return swap with the Hospital and Medical Center on the remaining Series C Fixed Rate Bonds outstanding at September 30, 2008. As a result, the Hospital and Medical Center purchased \$38,870,000 of the remaining Series C Fixed Rate Bonds underlying the swap subsequent to its fiscal year end. In June 2009, a financial institution purchased \$8,150,000 of these bonds.

Notes to Consolidated Financial Statements (continued)

#### 8. Long-Term Debt (continued)

In September 2010, the Hospital and Medical Center entered into a financing arrangement with the Authority for the purpose of retiring the remaining Series C Fixed Rate Bonds which it purchased in 2008. The Authority sold \$29,870,000 of Series G Bond Qualified Tax Exempt Bonds which mature serially from 2011 to 2027 through a private placement. The bonds bear interest at a rate of 68% of one month LIBOR plus 2.75% (2.03% at September 30, 2011). The bonds are required to be supported by a letter of credit which has been executed with a financial institution. The letter of credit is scheduled to expire in 2015.

The Total Return Distribution Agreements and interest rate swaps between the Hospital and Medical Center and the financial institutions are considered derivative instruments and are marked to market in accordance with ASC 815. The fair market value of the swaps is included with other noncurrent accrued expenses in the accompanying consolidated balance sheets. Although the agreements and swaps represent economic hedges of the interest rate on the bonds, they do not qualify for hedge accounting treatment under ASC 815. The changes in the fair market value of the swaps and total return distribution agreements are reported in the accompanying consolidated statements of operations and changes in net assets as interest rate swap activity along with the net cash receipts on the swaps.

The Hospital and Medical Center's swap agreements provide for interest rates at a level viewed as acceptable by the Hospital and Medical Center. Such agreements expose the Hospital and Medical Center to credit risk in the event of nonperformance by the counterparties.

Under the terms of the financing arrangements, the proceeds of the revenue bonds were loaned to the Hospital and Medical Center by the Authority. Pursuant to the loan agreements, the Hospital and Medical Center is obligated to provide amounts which will be sufficient to enable the Authority to pay the principal and interest on the Series C, Series D, Series E, Series F and Series G bonds. The terms of the various financing arrangements between CHEFA, certain financial institutions and the Hospital and Medical Center also provide for financial covenants regarding the Hospital and Medical Center's debt service ratio, liquidity ratio, and debt to capitalization ratio, among others. As of September 30, 2010 and 2011, the Hospital and Medical Center was in compliance with such covenants.

Notes to Consolidated Financial Statements (continued)

#### 8. Long-Term Debt (continued)

Concurrent with the issuance and delivery of the Series C, Series D, Series E, Series F and Series G bonds, the Hospital and Medical Center and the trustee entered into a master indenture and supplemental master indentures which provide for the establishment and maintenance of various funds, a pledge of gross receipts and certain property, as defined, restrictions on incurrence of certain indebtedness, and financial covenants. The balances of the funds established pursuant to the master indenture and supplemental master indentures were as follows:

|   | September 30                 |   |  |  |
|---|------------------------------|---|--|--|
|   | <br>2011 20                  |   |  |  |
| Debt Service Reserve Funds Debt Service Funds Construction Fund | \$<br>4,320,755<br>1,836,317 | \$ 4,374,830<br>4,284,976<br>26,328,070 |  |  |
|   | \$<br>6,157,072              | \$ 34,987,876                           |  |  |

Annual maturities of long-term debt at September 30, 2011 are as follows:

|            | Scheduled Maturities |
|------------|----------------------|
| 2012       | \$ 6,140,523         |
| 2013       | 6,539,811            |
| 2014       | 6,451,679            |
| 2015       | 6,109,843            |
| 2016       | 4,932,487            |
| Thereafter | 241,970,000          |
|            | \$ 272,144,343       |

Interest payments of \$9,617,158 and \$10,740,324 were made during 2011 and 2010, respectively. Interest of \$3,130,950 and \$4,513,494 was capitalized during the years ended September 30, 2011 and 2010, respectively.

Notes to Consolidated Financial Statements (continued)

#### 9. Retirement Plan and Other Postretirement Benefits

The Hospital and Medical Center has noncontributory defined benefit pension plans in effect covering all employees who meet certain eligibility requirements. Benefits are based on years of service and the employee's compensation and include a cash balance account for each employee. For plans subject to ERISA, the Hospital and Medical Center makes contributions in amounts sufficient to meet ERISA's minimum funding requirements.

Effective March 1, 2006, the Hospital and Medical Center amended its defined benefit pension plans to close the plan to new participants on September 30, 2006 and to freeze accruals as of October 1, 2006 for participants whose age plus years of service (minimum of ten years) total less than fifty-five. As of October 1, 2006, the Hospital and Medical Center established a defined contribution plan for all eligible non-grandfathered employees. Pension expense related to the defined contribution plan for the years ended September 30, 2011 and 2010 was \$8,953,921 and \$7,181,454, respectively. The defined benefit plan became fully frozen effective October 1, 2009.

The Hospital and Medical Center provides health insurance to retirees and spouses who have met certain eligibility and length of service requirements. The Hospital and Medical Center's policy is to fund the cost of those postretirement benefits as incurred.

Included in unrestricted net assets at September 30 are the following amounts that have not yet been recognized in net periodic benefit cost:

|                             | Pension                              | Pension Benefits                     |                                  | <b>Postretirement Benefits</b>   |  |  |  |
|-----------------------------|--------------------------------------|--------------------------------------|----------------------------------|----------------------------------|--|--|--|
|                             | 2011                                 | 2010                                 | 2011                             | 2010                             |  |  |  |
| Unrecognized actuarial loss | \$ (191,044,451)<br>\$ (191,044,451) | \$ (154,411,300)<br>\$ (154,411,300) | \$ (2,893,634)<br>\$ (2,893,634) | \$ (3,182,572)<br>\$ (3,182,572) |  |  |  |

Notes to Consolidated Financial Statements (continued)

## 9. Retirement Plan and Other Postretirement Benefits (continued)

The following table sets forth the plan's funded status and amounts recognized in the consolidated balance sheets:

|  | Pension Benefits |                  | Other Postretin | rement Benefits |
|--|------------------|------------------|-----------------|-----------------|
|  | 2011 2010        |                  | 2011            | 2010            |
| Change in benefit obligation                                 |                  |                  |                 | _               |
| Benefit obligation at beginning                              |                  |                  |                 |                 |
| of year  | \$ 376,715,064   | \$ 350,582,966   | \$ 14,272,763   | \$ 15,030,917   |
| Interest cost  | 20,017,857       | 19,006,248       | 745,030         | 724,552         |
| Net benefits paid  | (12,725,187)     | (11,079,932)     | (808,266)       | (821,775)       |
| Actuarial losses (gains)                                     | 20,778,461       | 18,205,782       | (123,905)       | (660,931)       |
| Benefit obligation at end of year                            | 404,786,195      | 376,715,064      | 14,085,622      | 14,272,763      |
| Change in plan assets Fair value of plan assets at beginning |                  |                  |                 |                 |
| of year  | 221,490,170      | 202,951,403      | _               | _               |
| Actual return on plan assets                                 | (112,887)        | 24,107,705       | _               | _               |
| Contributions  | 4,429,700        | 5,510,994        | 808,266         | 821,775         |
| Benefits paid  | (12,725,187)     | (11,079,932)     | (808,266)       | (821,775)       |
| Fair value of plan assets at end of year                     | 213,081,796      | 221,490,170      | _               |                 |
| Funded status of the plan                                    | (191,704,399)    | (155,224,894)    | (14,085,622)    | (14,272,763)    |
| Accrued benefit cost recognized in the                       |                  |                  |                 |                 |
| consolidated balance sheets                                  | \$ (191,704,399) | \$ (155,224,894) | \$ (14,085,622) | \$ (14,272,763) |

The accumulated benefit obligation for the plan was \$404,786,195 and \$376,715,064 at September 30, 2011 and 2010, respectively.

|  | <br>Pension Benefits             |    |                            | Other Postretirement Benefits |              |    | nt Benefits  |
|--|----------------------------------|----|----------------------------|-------------------------------|--------------|----|--------------|
|  | 2011                             |    | 2010                       |                               | 2011         |    | 2010         |
| Components of net periodic benefit cost      |                                  |    |                            |                               |              |    |              |
| Interest cost Expected return on plan assets | \$<br>20,017,857<br>(19,092,361) | \$ | 19,006,248<br>(19,673,066) | \$                            | 745,030<br>- | \$ | 724,552<br>— |
| Net amortization and deferral                | 3,350,917                        |    | 2,504,230                  |                               | 165,033      |    | 99,951       |
| Benefit cost                                 | \$<br>4,276,413                  | \$ | 1,837,412                  | \$                            | 910,063      | \$ | 824,503      |

Notes to Consolidated Financial Statements (continued)

## 9. Retirement Plan and Other Postretirement Benefits (continued)

#### **Assumptions**

The weighted-average assumptions used to determine benefit obligations at September 30 are as follows:

|                  | Pension   | <b>Pension Benefits</b> |           | <b>Other Postretirement Benefits</b> |  |  |
|------------------|-----------|-------------------------|-----------|--------------------------------------|--|--|
|                  | 2011      | 2010                    | 2011      | 2010                                 |  |  |
| Measurement date | 9/30/2011 | 9/30/2010               | 9/30/2011 | 9/30/2010                            |  |  |
| Discount rate    | 5.00%     | 5.40%                   | 5.00%     | 5.40%                                |  |  |

The weighted-average assumptions used to determine net periodic benefit cost for the years ended September 30 are as follows:

|   | Pension Benefits |       |       | retirement<br>efits |
|---|------------------|-------|-------|---------------------|
|   | 2011             | 2010  | 2011  | 2010                |
| Discount rate                               | 5.40%            | 5.50% | 5.40% | 5.50%               |
| Expected long-term rate of return on assets | 8.0              | 8.25  |       |                     |

The Hospital and Medical Center's expected long-term rate of return on assets assumption is derived from a study conducted by its actuaries and investment managers. The study includes a review of anticipated future long-term performance of individual asset classes and consideration of the appropriate asset allocation strategy given the anticipated requirements of the plan to determine the average rate of earnings expected on the funds invested to provide for the pension plan benefits. While the study gives appropriate consideration to recent fund performance and historical returns, the assumption is primarily a long-term, prospective rate. Based on the most recent study, the expected long-term return assumption for the Saint Francis Hospital and Medical Center Pension Plan effective October 1, 2011 will be 7.5%.

The weighted-average annual assumed rate of increase in the per capita cost of covered benefits (i.e., health care cost trend rate) is assumed to be 9.00%, decreasing to 5.00% and remaining level thereafter. This health care cost trend rate assumption has a significant effect on the amounts reported. To illustrate, a one percentage point increase in the assumed health care cost trend rate would increase the service and interest cost and accumulated postretirement benefit obligation by approximately \$69,000 and \$1,376,000, respectively, at September 30, 2011. A one percentage point decrease in the assumed health care cost trend rate would decrease the service and interest cost and accumulated postretirement benefit obligation by approximately \$63,000 and \$1,265,000, respectively, at September 30, 2011.

Notes to Consolidated Financial Statements (continued)

## 9. Retirement Plan and Other Postretirement Benefits (continued)

#### **Plan Assets**

The Hospital and Medical Center's pension plan asset allocations by asset category are as follows:

|                   | September 30 |      |  |
|-------------------|--------------|------|--|
|                   | 2011         | 2010 |  |
| Asset category    |              |      |  |
| Equity securities | 50%          | 54%  |  |
| Debt securities   | 45           | 43   |  |
| Real estate       | 5            | 3    |  |
| Total             | 100%         | 100% |  |

The Hospital and Medical Center maintains target allocation percentages among various asset classes based on an investment policy established for the pension plan which is designed to achieve long-term objectives of return, while mitigating against downside risk and considering expected cash flows. The current weighted-average target asset allocation is as follows: equity securities 40-80%, debt securities 20-40%, commodities and real estate 0-15%. The investment policy is reviewed from time to time to ensure consistency with the long term objective of funding the plan to a level sufficient to pay plan benefits as they become due.

#### **Contributions**

The Hospital and Medical Center expects to contribute \$7,483,394 to its pension plan and \$1,030,866 to its other postretirement benefit plan in 2012.

Notes to Consolidated Financial Statements (continued)

## 9. Retirement Plan and Other Postretirement Benefits (continued)

#### **Estimated Future Benefit Payments**

The following benefit payments which reflect expected future service are expected to be paid as follows:

|              |                 | Other Post-  |
|--------------|-----------------|--------------|
|              | Pension         | Retirement   |
|              | <b>Benefits</b> | Benefits     |
| Fiscal year: | ·               |              |
| 2012         | \$ 15,556,559   | \$ 1,030,866 |
| 2013         | 16,874,050      | 1,077,338    |
| 2014         | 18,419,399      | 1,106,837    |
| 2015         | 19,890,125      | 1,120,254    |
| 2016         | 21,285,831      | 1,117,823    |
| 2017-2021    | 124,482,302     | 5,365,252    |

#### 10. Fair Values of Financial Instruments

For assets and liabilities at fair value, the Hospital and Medical Center measures fair value based on the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Fair value measurements are applied based on the unit of account from the Hospital and Medical Center's perspective. The unit of account determines what is being measured by reference to the level at which the asset or liability is aggregated (or disaggregated) for purposes of applying other accounting pronouncements.

The Hospital and Medical Center follows a valuation hierarchy that is based upon the transparency of inputs to the valuation of an asset or liability as of the measurement date. The three levels are defined as follows:

- **Level 1**: Quoted prices (unadjusted) in active markets that are accessible at the measurement date for identical assets or liabilities. The fair value hierarchy gives the highest priority to Level 1 inputs.
- Level 2: Observable inputs that are based on inputs not quoted in active markets, but corroborated by market data.
- **Level 3**: Unobservable inputs are used when little or no market data are available. The fair value hierarchy gives the lowest priority to Level 3 inputs.

Notes to Consolidated Financial Statements (continued)

#### 10. Fair Values of Financial Instruments (continued)

A financial instrument's categorization within the valuation hierarchy is based upon the lowest level of input that is significant to the fair value measurement. In determining fair value, the Hospital and Medical Center uses valuation techniques that maximize the use of observable inputs and minimize the use of unobservable inputs to the extent possible and considers nonperformance risk in its assessment of fair value.

Financial assets and liabilities carried at fair value as of September 30, 2011 are classified in the table below in one of the three categories described above:

|                             | Level 1        | Level 2   | Level 3 | Total          |
|-----------------------------|----------------|-----------|---------|----------------|
| Assets                      |                |           |         |                |
| Cash and cash equivalents   | \$ 111,077,278 |           |         | \$ 111,077,278 |
| Short-term investments      | 7,859,561      |           |         | 7,859,561      |
| Assets whose use is limited |                |           |         |                |
| Board designated:           |                |           |         |                |
| Short-term investments      | 331,220        |           |         | 331,220        |
| Corporate equity securities | 11,819,395     | \$946,766 |         | 12,766,161     |
| Mutual funds:               |                |           |         |                |
| U.S. Large Cap              | 3,485,836      |           |         | 3,485,836      |
| U.S. Mid Cap                | 591,349        |           |         | 591,349        |
| U.S. Small Cap              | 937,153        |           |         | 937,153        |
| Fixed income                | 14,528,175     |           |         | 14,528,175     |
| International               | 1,781,598      |           |         | 1,781,598      |
| Emerging markets            | 484,912        |           |         | 484,912        |
| Real estate                 | 532,122        |           |         | 532,122        |
| Commodities                 | 188,089        |           |         | 188,089        |
| U.S. Government securities  | 11,417,695     |           |         | 11,417,695     |
| Corporate bonds             | 2,860,263      |           |         | 2,860,263      |
|                             | 48,957,807     | 946,766   |         | 49,904,573     |

## Notes to Consolidated Financial Statements (continued)

## 10. Fair Values of Financial Instruments (continued)

|                             | Level 1   | Level 2      | Level 3 | Total      |
|-----------------------------|-----------|--------------|---------|------------|
| <b>Donor restricted</b>     | _         |              |         |            |
| Short-term investments      | \$ 31,069 |              |         | \$ 31,069  |
| Mutual funds:               |           |              |         |            |
| U.S. Large Cap              | 2,165,758 |              |         | 2,165,758  |
| U.S. Mid Cap                | 391,332   |              |         | 391,332    |
| U.S. Small Cap              | 388,874   |              |         | 388,874    |
| International               | 375,217   |              |         | 375,217    |
| Emerging markets            | 134,391   |              |         | 134,391    |
| Fixed income                | 269,206   |              |         | 269,206    |
| Real estate                 | 143,589   |              |         | 143,589    |
| Commodities                 | 198,094   |              |         | 198,094    |
|                             | 4,097,530 |              |         | 4,097,530  |
| Held under bond indenture   | 6,157,072 |              |         | 6,157,072  |
| Held in trust by others:    |           |              |         |            |
| Short-term investments      |           | \$ 1,472,675 |         | 1,472,675  |
| Corporate equity securities |           | 11,491,870   |         | 11,491,870 |
| Mutual funds:               |           |              |         |            |
| U.S. Large Cap              |           | 4,478,566    |         | 4,478,566  |
| U.S. Mid Cap                |           | 1,468,533    |         | 1,468,533  |
| U.S. Small Cap              |           | 455,259      |         | 455,259    |
| International               |           | 995,262      |         | 995,262    |
| Emerging markets            |           | 69,070       |         | 69,070     |
| Fixed income                |           | 1,268,463    |         | 1,268,463  |
| Real estate                 |           | 158,760      |         | 158,760    |
| Commodities                 |           | 5,790        |         | 5,790      |
| Equities                    |           | 5,292,000    |         | 5,292,000  |
| Corporate bonds             |           | 6,864,819    |         | 6,864,819  |
| Government bonds            |           | 7,472,212    |         | 7,472,212  |
| International bonds         |           | 975,061      |         | 975,061    |
| Alternative hedge funds     |           | 764,676      |         | 764,676    |
|                             |           | 43,233,016   |         | 43,233,016 |

# Notes to Consolidated Financial Statements (continued)

# 10. Fair Values of Financial Instruments (continued)

|                        | Level 1      | Level 2       | Level 3                    | Total        |
|------------------------|--------------|---------------|----------------------------|--------------|
| Long-term investments  |              |               |                            |              |
| Mutual funds:          |              |               |                            |              |
| U.S. Large Cap         | \$ 2,644,390 |               |                            | \$ 2,644,390 |
| U.S. Mid Cap           | 477,817      |               |                            | 477,817      |
| U.S. Small Cap         | 474,816      |               |                            | 474,816      |
| International          | 458,141      |               |                            | 458,141      |
| Emerging markets       | 164,092      |               |                            | 164,092      |
| Fixed income           | 617,276      |               |                            | 617,276      |
| Real estate            | 175,322      |               |                            | 175,322      |
| Commodities            | 241,874      |               |                            | 241,874      |
| U.S. Government        |              |               |                            |              |
| securities             | 505,194      |               |                            | 505,194      |
| Corporate bonds        | 3,830,356    |               |                            | 3,830,356    |
| Other                  |              | <u>-</u>      | \$ 3,717,445               | 3,717,445    |
|                        | 9,589,278    |               | 3,717,445                  | 13,306,723   |
| T ' 1 '1''.'           |              |               |                            |              |
| Liabilities            |              |               |                            |              |
| Interest rate swap     |              | e 40 045 707  |                            | 40.045.707   |
| agreements             |              | \$ 40,045,707 |                            | 40,045,707   |
| Pension assets         |              |               |                            |              |
| Short-term investments | 1,133,399    |               |                            |              |
| Mutual funds:          |              |               |                            |              |
| U.S. Large Cap         | 38,725,793   |               |                            |              |
| U.S. Mid Cap           | 9,482,717    |               |                            |              |
| U.S. Small Cap         | 11,562,197   |               |                            |              |
| International          | 28,492,984   |               |                            |              |
| Emerging markets       | 11,041,392   |               |                            |              |
| Real estate            | 9,627,449    |               |                            |              |
| Commodities            | 7,475,449    |               |                            |              |
| Corporate bonds        | 95,540,416   |               |                            |              |
| •                      | 213,081,796  | <del>-</del>  |                            |              |
|                        |              |               | Fair Value                 |              |
|                        |              |               | Measurements Using         |              |
|                        |              |               | Significant                |              |
|                        |              |               | <b>Unobservable Inputs</b> |              |
| - · · · · ·            |              |               | (Level 3)                  |              |
| Beginning balance      |              |               | \$ 4,071,332               |              |
| Total loss             |              |               | (353,887)                  |              |
| Ending balance         |              |               | 3,717,445                  |              |

Notes to Consolidated Financial Statements (continued)

## 10. Fair Values of Financial Instruments (continued)

Financial assets and liabilities carried at fair value as of September 30, 2010 are classified in the table below in one of the three categories described above:

|                             | Level 1        | Level 2    | Level 3 | Total          |
|-----------------------------|----------------|------------|---------|----------------|
| Assets                      |                |            |         | _              |
| Cash and cash equivalents   | \$ 117,550,202 |            |         | \$ 117,550,202 |
| Short-term investments      | 6,416,973      |            |         | 6,416,973      |
| Assets whose use is limited |                |            |         |                |
| Board designated:           |                |            |         |                |
| Short-term investments      | 461,687        |            |         | 461,687        |
| Marketable securities       | 41,287,397     | \$ 844,590 |         | 42,131,987     |
| U.S. Government securities  | 4,822,048      |            |         | 4,822,048      |
| Corporate bonds             | 3,904,634      |            |         | 3,904,634      |
|                             | 50,475,766     | 844,590    |         | 51,320,356     |
| Donor restricted:           |                |            |         |                |
| Short-term investments      | 2,531,069      |            |         | 2,531,069      |
| Marketable securities       | 4,066,461      |            |         | 4,066,461      |
|                             | 6,597,530      |            |         | 6,597,530      |
| Held under bond indenture   | 34,987,876     |            |         | 34,987,876     |
| Held in trust by others:    |                |            |         |                |
| Short-term investments      |                | 2,082,437  |         | 2,082,437      |
| Marketable securities       |                | 24,991,054 |         | 24,991,054     |
| Corporate bonds             |                | 7,559,605  |         | 7,559,605      |
| Government bonds            |                | 7,045,743  |         | 7,045,743      |
| International bonds         |                | 1,134,240  |         | 1,134,240      |
| Other                       |                | 1,782,354  |         | 1,782,354      |
|                             |                | 44,595,433 |         | 44,595,433     |

## Notes to Consolidated Financial Statements (continued)

#### 10. Fair Values of Financial Instruments (continued)

|                               | Level 1        | Level 2       | Level 3          | Total        |
|-------------------------------|----------------|---------------|------------------|--------------|
| Long-term investments         |                |               |                  |              |
| Marketable securities         | \$ 5,828,775   |               |                  | \$ 5,828,775 |
| U.S. Government securities    | 772,045        |               |                  | 772,045      |
| Corporate bonds               | 3,331,387      |               |                  | 3,331,387    |
| Other                         | , , , <u> </u> |               | \$ 4,071,332     | 4,071,332    |
|                               | 9,932,207      | _             | 4,071,332        | 14,003,539   |
| Liabilities                   | , ,            |               | , ,              | , ,          |
| Interest rate swap agreements |                | \$ 29,371,274 |                  | 29,371,274   |
|                               |                |               |                  |              |
| Pension assets                |                |               |                  |              |
| Short-term investments        | 1,560,822      |               |                  |              |
| Marketable securities         | 131,226,468    |               |                  |              |
| Corporate bonds               | 88,702,880     |               |                  |              |
|                               | 221,490,170    |               |                  |              |
|                               |                |               | Fair Value       |              |
|                               |                |               | Measurements     |              |
|                               |                |               | Using            |              |
|                               |                |               | Significant      |              |
|                               |                |               | Unobservable     |              |
|                               |                |               | Inputs (Level 3) |              |
| Beginning balance             |                |               | \$ 4,285,133     | <del>-</del> |
| Total loss                    |                |               | (213,801)        |              |
| Ending balance                |                |               | 4,071,332        | -            |

#### 11. Commitments and Contingencies

The Hospital and Medical Center has guaranteed the payment of a loan made by the City of Hartford to Mount Sinai Hospital Foundation, Inc. This loan matures on August 1, 2016. The balance of this loan at September 30, 2011 and 2010 was \$922,500 and \$1,079,167, respectively.

The Hospital and Medical Center is a party to various lawsuits incidental to its business. Management believes that the lawsuits will not have a material adverse effect on its consolidated financial position and results of operations.

Beginning in 2007, 159 plaintiffs filed claims against the Hospital and Medical Center claiming unspecified damages resulting from the activities of a former employee that occurred over a number of years.

Notes to Consolidated Financial Statements (continued)

#### 11. Commitments and Contingencies (continued)

During fiscal year 2011, 91 of the 159 claims were settled, including one claim which was initially tried. Another claim went to trial and resulted in a jury award, which management has appealed. During fiscal year 2010, one claim was settled. Based on such experience management has estimated and accrued a liability for remaining claims, net of applicable insurance coverage. The ultimate disposition of the remaining claims may be materially different from amounts accrued and management is unable to estimate a range of additional loss at this time. The expense related to settled claims and the estimated liability for outstanding claims is included in supplies and other expense and pension and other liabilities, respectively, in the accompanying consolidated financial statements.

## 12. Changes in Components of Working Capital Other Than Cash and Cash Equivalents

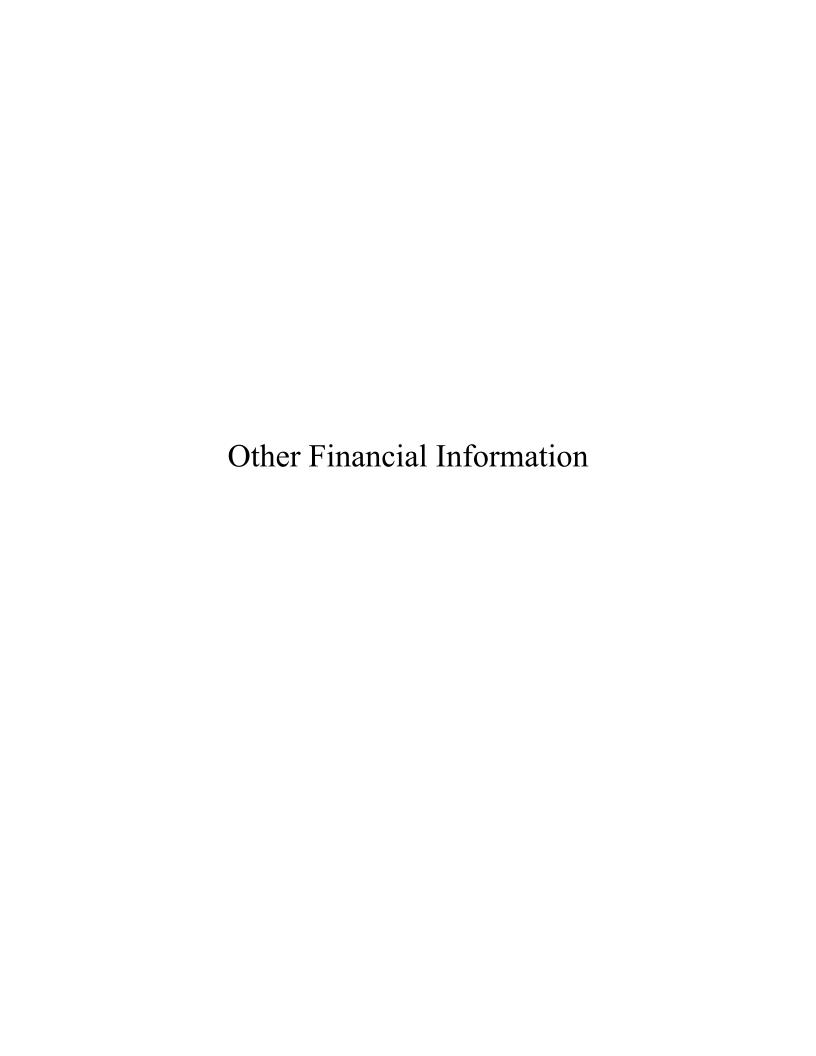
|  | Year Ended September 30 |                 |  |  |  |  |  |
|--|-------------------------|-----------------|--|--|--|--|--|
|  | 2011                    | 2010            |  |  |  |  |  |
| Changes in current assets:                         |                         |                 |  |  |  |  |  |
| Assets whose use is limited required for current   |                         |                 |  |  |  |  |  |
| liabilities  | \$ 113,581              | \$ (144,834)    |  |  |  |  |  |
| Accounts receivable – patients, net                | (18,206,525)            | (9,036,792)     |  |  |  |  |  |
| Accounts receivable – other                        | (871,470)               | (635,226)       |  |  |  |  |  |
| Due from third-party reimbursement agencies        | 1,950,767               | (1,950,767)     |  |  |  |  |  |
| Inventories of supplies                            | (908,094)               | (658,083)       |  |  |  |  |  |
| Prepaid expenses                                   | (226,606)               | (713,663)       |  |  |  |  |  |
| Due from affiliated entities                       | 325,866                 | (325,866)       |  |  |  |  |  |
|  | (17,822,481)            | (13,465,231)    |  |  |  |  |  |
| Changes in current liabilities:                    |                         |                 |  |  |  |  |  |
| Accounts payable                                   | (11,048,031)            | (4,555,241)     |  |  |  |  |  |
| Salaries and wages, payroll taxes, and amounts     |                         |                 |  |  |  |  |  |
| withheld from employees                            | 3,049,436               | 6,329,015       |  |  |  |  |  |
| Accrued expenses and interest payable              | (393,125)               | (1,716,166)     |  |  |  |  |  |
| Due to third-party reimbursement agencies          | 5,106,086               | (6,588,921)     |  |  |  |  |  |
| Due to affiliated entities                         | 2,534,927               | (5,222,816)     |  |  |  |  |  |
|  | (750,707)               | (11,754,129)    |  |  |  |  |  |
| Change in working capital other than cash and cash |                         |                 |  |  |  |  |  |
| equivalents  | \$ (18,573,188)         | \$ (25,219,360) |  |  |  |  |  |

# Saint Francis Hospital and Medical Center and Subsidiaries Notes to Consolidated Financial Statements (continued)

## 13. Functional Expenses

Functional expenses are as follows:

|   | Year Ended September 30      |                              |  |  |  |  |
|---|------------------------------|------------------------------|--|--|--|--|
|   | 2011                         | 2010                         |  |  |  |  |
| Health care services General and administrative | \$ 584,526,474<br>93,911,811 | \$ 572,574,028<br>73,524,628 |  |  |  |  |
|   | \$ 678,438,285               | \$ 646,098,656               |  |  |  |  |





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## Report of Independent Auditors on Other Consolidating Financial Information

Board of Directors Saint Francis Hospital and Medical Center and Subsidiaries

Our audits were conducted for the purpose of forming an opinion on the consolidated financial statements taken as a whole. The consolidating information is presented for purposes of additional analysis of the consolidated financial statements rather than to present the financial position and results of operations and changes in net assets of the individual entities. The consolidating information has been subjected to the auditing procedures applied in our audit of the consolidated financial statements and, in our opinion, is fairly stated in all material respects in relation to the consolidated financial statements taken as a whole.

Ernst + Young LLP

December 6, 2011

## Consolidating Balance Sheet

## September 30, 2011

|  | Saint Francis<br>Hospital and<br>Medical<br>Center | One Th<br>Corpo |        | Intercompany<br>Eliminations            | Subtotal       | Collaborative<br>Laboratory<br>Services | St. Francis<br>Indemnity Co. | Total<br>Laundry<br>Collaborative | Bel   | nt Francis<br>havioral<br>Ith Group | Intercompany<br>Eliminations | Consolidated<br>Saint Francis<br>Hospital and<br>Medical Center |
|--|--|-----------------|--------|---|----------------|---|------------------------------|-----------------------------------|-------|-------------------------------------|------------------------------|---|
| Assets                                       |  | Согро           | ation  | Ziiiiiiiiiiiiiiiiiiiiiiiiiiiiiiiiiiiiii | Subtotui       | Services                                | indemnity co.                | Conaborative                      | 11000 | ин отоир                            | Emmutions                    | Medical Center  |
| Current assets:                              |  |                 |        |   |                |   |                              |                                   |       |                                     |                              |   |
| Cash and cash equivalents                    | \$ 101,981,594                                     | \$ 4,2          | 24,693 |   | \$ 106,206,287 | \$ 3,894,404                            | \$ 117,718                   | \$ 741,514                        | \$    | 117,355                             |                              | \$ 111,077,278  |
| Short-term investments                       | 1,406,712  |                 | ,      |   | 1,406,712      |   | 6,452,849                    |                                   |       | ,                                   |                              | 7,859,561   |
| Assets whose use is limited for current      | , ,  |                 |        |   | , ,            |   | , ,                          |                                   |       |                                     |                              | , ,   |
| liabilities                                  | 4,502,581  |                 |        |   | 4,502,581      |   |                              |                                   |       |                                     |                              | 4,502,581   |
| Accounts receivable-patients, less allowance | 60,533,795   |                 |        |   | 60,533,795     | 280,436                                 |                              |                                   |       | 327,649                             |                              | 61,141,880  |
| Accounts receivable-other                    | 6,432,865  |                 | 95,709 |   | 6,528,574      | 1,648,526                               | 2,532,490                    | 294,252                           |       | 56,901                              | \$ (2,642,434)               | 8,418,309   |
| Inventories of supplies                      | 5,826,487  |                 | ,      |   | 5,826,487      | , ,                                     | , ,                          | 92,744                            |       | ,                                   | . ( ) , , ,                  | 5,919,231   |
| Prepaid expenses                             | 6,568,079  |                 |        |   | 6,568,079      | 436,024                                 | 545                          | 16,212                            |       |                                     |                              | 7,020,860   |
| Due from affiliated entities                 | -,,  | 3.5             | 09,398 | \$ (3,509,398)                          | -              | 770,142                                 |                              | -,                                |       |                                     | (770,142)                    | -   |
| Total current assets                         | 187,252,113  |                 | 29,800 | (3,509,398)                             | 191,572,515    | 7,029,532                               | 9,103,602                    | 1,144,722                         |       | 501,905                             | (3,412,576)                  | 205,939,700   |
| Assets whose use is limited:                 |  |                 |        |   |                |   |                              |                                   |       |                                     |                              |   |
| Board - designated                           | 16,277,493   |                 |        |   | 16,277,493     |   | 33,627,080                   |                                   |       |                                     |                              | 49,904,573  |
| Donor restricted                             | 4,097,530  |                 |        |   | 4,097,530      |   |                              |                                   |       |                                     |                              | 4,097,530   |
| Held under bond indenture                    | 6,157,072  |                 |        |   | 6,157,072      |   |                              |                                   |       |                                     |                              | 6,157,072   |
| Held in trusts by others                     | 43,233,016   |                 |        |   | 43,233,016     |   |                              |                                   |       |                                     |                              | 43,233,016  |
| Investment in Foundation                     | 5,559,134  |                 |        |   | 5,559,134      |   |                              |                                   |       |                                     |                              | 5,559,134   |
|  | 75,324,245   |                 | -      | -                                       | 75,324,245     |   | 33,627,080                   |                                   |       |                                     |                              | 108,951,325   |
| Assets whose use is limited for current      |  |                 |        |   |                |   |                              |                                   |       |                                     |                              |   |
| liabilities                                  | (4,502,581)  |                 |        |   | (4,502,581)    | )                                       |                              |                                   |       |                                     |                              | (4,502,581)   |
|  | 70,821,664   | -               |        | •                                       | 70,821,664     | _                                       | 33,627,080                   | -                                 |       |                                     | •                            | 104,448,744   |
| Long-term investments                        | 15,269,027   |                 |        |   | 15,269,027     |   |                              |                                   |       |                                     | (1,962,304)                  | 13,306,723  |
| Property, plant and equipment, net           | 453,322,585  | 4,5             | 91,977 |   | 457,914,562    | 1,351,797                               |                              | 2,678,264                         |       | -                                   |                              | 461,944,623   |
| Other assets:                                |  |                 |        |   |                |   |                              |                                   |       |                                     |                              |   |
| Bond issuance costs, less amortization       | 2,731,498  |                 |        |   | 2,731,498      |   |                              |                                   |       |                                     |                              | 2,731,498   |
| Due from affiliated entities                 | (3,360,513)  |                 |        | 3,509,398                               | 148,885        |   |                              |                                   |       |                                     |                              | 148,885   |
| Other  | 2,503,200  |                 |        |   | 2,503,200      |   |                              |                                   |       |                                     |                              | 2,503,200   |
|  | \$728,539,574                                      | \$ 12,4         | 21,777 | \$ -                                    | \$ 740,961,351 | \$ 8,381,329                            | \$ 42,730,682                | \$ 3,822,986                      | \$    | 501,905                             | \$ (5,374,880)               | \$ 791,023,373  |

## Consolidating Balance Sheet (continued)

## September 30, 2011

|  | Saint Francis<br>Hospital and<br>Medical<br>Center | One Thousand<br>Corporation | Intercompany<br>Eliminations | Subtotal      | Collaborative<br>Laboratory<br>Services | St. Francis   | Total<br>Laundry<br>Collaborative | Saint Francis<br>Behavioral<br>Health Group | Intercompany<br>Eliminations | Consolidated<br>Saint Francis<br>Hospital and<br>Medical Center |
|--|--|-----------------------------|------------------------------|---------------|---|---------------|-----------------------------------|---|------------------------------|---|
| Liabilities and net assets                                     | -  | -                           |                              |               |   |               |                                   | •   |                              |   |
| Current liabilities:   |  |                             |                              |               |   |               |                                   |   |                              |   |
| Accounts payable   | \$ 30,550,766                                      | \$ 14,687                   |                              | \$ 30,565,453 | \$ 1,977,028                            |               | \$ 699,798                        | \$ 13,283                                   |                              | \$ 33,255,562   |
| Salaries and wages, payroll taxes and amounts                  |  |                             |                              |               |   |               |                                   |   |                              |   |
| withheld from employees  | 30,428,478   |                             |                              | 30,428,478    | 1,559,675                               |               |                                   | 423,250                                     |                              | 32,411,403  |
| Accrued expenses and interest payable                          | 5,784,643  | 21,203                      |                              | 5,805,846     | 54,976                                  |               |                                   |   |                              | 5,860,822   |
| Due to third-party reimbursement agencies                      | 5,106,086  |                             |                              | 5,106,086     |   |               |                                   |   |                              | 5,106,086   |
| Due to affiliated entities                                     | 7,507,317  |                             |                              | 7,507,317     |   |               | 645,608                           | 2,648,116                                   | \$ (8,266,114)               | 2,534,927   |
| Current portion of long-term debt                              | 6,140,523  |                             |                              | 6,140,523     |   |               |                                   |   |                              | 6,140,523   |
| Total current liabilities                                      | 85,517,813   | 35,890                      | -                            | 85,553,703    | 3,591,679                               |               | 1,345,406                         | 3,084,649                                   | (8,266,114)                  | 85,309,323  |
| Pension and other accrued expenses                             | 256,801,688  |                             |                              | 256,801,688   | 4,421,457                               | \$ 32,379,941 |                                   |   | 4,425,605                    | 298,028,691   |
| Long-term debt, less portion classified as a current liability | 266,003,820  |                             |                              | 266,003,820   |   |               |                                   |   |                              | 266,003,820   |
| Net assets:  |  |                             |                              |               |   |               |                                   |   |                              |   |
| Unrestricted   | 35,068,974   | 12,385,887                  |                              | 47,454,861    | 368,193                                 | 10,350,741    | 2,477,580                         | (2,582,744)                                 | (1,534,371)                  | 56,534,260  |
| Temporarily restricted   | 37,628,750   |                             |                              | 37,628,750    |   |               |                                   |   |                              | 37,628,750  |
| Permanently restricted   | 47,518,529   |                             |                              | 47,518,529    |   |               |                                   |   |                              | 47,518,529  |
|  | 120,216,253  | 12,385,887                  | -                            | 132,602,140   | 368,193                                 | 10,350,741    | 2,477,580                         | (2,582,744)                                 | (1,534,371)                  | 141,681,539   |
|  | \$ 728,539,574                                     | \$ 12,421,777               | \$ -                         | \$740,961,351 | \$ 8,381,329                            | \$ 42,730,682 | \$ 3,822,986                      | \$ 501,905                                  | \$ (5,374,880)               | \$ 791,023,373  |

## Consolidating Statements of Operations and Changes in Net Assets

## Year Ended September 30, 2011

|   | Saint Francis<br>Hospital and<br>Medical<br>Center | One Thousand<br>Corporation | Intercompany<br>Eliminations | Subtotal       | Collaborative<br>Laboratory<br>Services | St. Francis  | Total<br>Laundry<br>Collaborative | Saint Francis<br>Behavioral<br>Health Group | Intercompany<br>Eliminations | Consolidated<br>Saint Francis<br>Hospital and<br>Medical Center |
|---|--|-----------------------------|------------------------------|----------------|---|--------------|-----------------------------------|---|------------------------------|---|
| Net patient service revenue                   | \$612,741,381                                      |                             |                              | \$ 612,741,381 | \$ 13,973,238                           |              |                                   | \$ 2,406,042                                |                              | \$ 629,120,661  |
| Other operating revenues                      | 24,517,993   | \$ 2,709,407                | \$ (1,183,361)               | 26,044,039     | 34,560,286                              | \$ 9,374,102 | \$ 5,512,382                      | 2,574,230                                   | \$ (38,994,922)              |   |
| Net assets released from restrictions for     | _ ,,,,,,,,   | -,,,,,,,                    | (-,,)                        | ,,,,,          | ,,                                      | + -,,        | ,,                                | _,,   | + (++,,-,-=)                 | ,   |
| operations                                    | 6,351,672  |                             |                              | 6,351,672      |   |              |                                   |   |                              | 6,351,672   |
|   | 643,611,046  | 2,709,407                   | (1,183,361)                  | 645,137,092    | 48,533,524                              | 9,374,102    | 5,512,382                         | 4,980,272                                   | (38,994,922)                 |   |
| Operating expenses:                           |  |                             |                              |                |   |              |                                   |   |                              |   |
| Salaries                                      | 240,077,566  | 122,296                     |                              | 240,199,862    | 17,562,273                              |              |                                   | 4,584,685                                   | (8,036,996)                  | 254,309,824   |
| Supplies and other                            | 352,777,875  | 378,214                     | (1,183,361)                  | 351,972,728    | 28,237,102                              | 12,488,770   | 5,512,380                         | 1,406,689                                   | (31,067,074)                 | 368,550,595   |
| Bad debts                                     | 15,406,823   |                             |                              | 15,406,823     | 454,262                                 |              |                                   | 165,933                                     | , , , , ,                    | 16,027,018  |
| Interest                                      | 9,560,860  |                             |                              | 9,560,860      |   |              |                                   |   |                              | 9,560,860   |
| Depreciation and amortization                 | 28,954,676   | 359,414                     |                              | 29,314,090     | 438,617                                 |              | 237,281                           |   |                              | 29,989,988  |
|   | 646,777,800  | 859,924                     | (1,183,361)                  | 646,454,363    | 46,692,254                              | 12,488,770   | 5,749,661                         | 6,157,307                                   | (39,104,070)                 | 678,438,285   |
|   | (3,166,754)  | 1,849,483                   | -                            | (1,317,271)    | 1,841,270                               | (3,114,668)  | (237,279)                         | (1,177,035)                                 | 109,148                      | (3,895,835)   |
| Net loss on investment activity               | (1,057,957)  |                             |                              | (1,057,957)    |   |              |                                   |   |                              | (1,057,957)   |
| Operating (loss) income                       | (4,224,711)  | 1,849,483                   | -                            | (2,375,228)    | 1,841,270                               | (3,114,668)  | (237,279)                         | (1,177,035)                                 | 109,148                      | (4,953,792)   |
| Interest rate swap activity:                  |  |                             |                              |                |   |              |                                   |   |                              |   |
| Interest cost on interest rate swaps          | (970,730)  | 1                           |                              | (970,730)      |   |              |                                   |   |                              | (970,730)   |
| Change in fair market value of swaps          | (10,674,433)                                       |                             |                              | (10,674,433)   |   |              |                                   |   |                              | (10,674,433)  |
| -<br>-  | (11,645,163)                                       | -                           | -                            | (11,645,163)   | _                                       | -            | -                                 | -   | -                            | (11,645,163)  |
| (Deficiency) excess of revenues over expenses | (15,869,874)                                       | 1,849,483                   | -                            | (14,020,391)   | 1,841,270                               | (3,114,668)  | (237,279)                         | (1,177,035)                                 | 109,148                      | (16,598,955)  |

## Consolidating Statements of Operations and Changes in Net Assets (continued)

## Year Ended September 30, 2011

|  | Saint Francis   |               |              |                 |               |                |               |                |                | Consolidated    |
|--|-----------------|---------------|--------------|-----------------|---------------|----------------|---------------|----------------|----------------|-----------------|
|  | Hospital and    | 0 771         | • .          |                 | Collaborative |                | Total         | Saint Francis  | • .            | Saint Francis   |
|  | Medical         | One Thousand  |              | 6.14.4.1        | Laboratory    | St. Francis    | Laundry       |                | Intercompany   | 1               |
|  | Center          | Corporation   | Eliminations | Subtotal        | Services      | Indemnity Co.  | Collaborative | Health Group   | Eliminations   | Medical Center  |
| Unrestricted net assets:                                   |                 |               |              |                 |               |                |               |                |                |                 |
| (Deficiency) excess of revenues over                       |                 |               |              |                 |               |                |               |                |                |                 |
| expenses (continued)                                       | \$ (15,869,874) | \$ 1,849,483  |              | \$ (14,020,391) | \$ 1,841,270  | \$ (3,114,668) | \$ (237,279)  | \$ (1,177,035) | \$ 109,148     | \$ (16,598,955) |
| Transfers to Saint Francis Hospital and Medical            |                 |               |              |                 |               |                |               |                |                |                 |
| Center Foundation, Inc.                                    | (1,531,864)     |               |              | (1,531,864)     |               |                |               |                |                | (1,531,864)     |
| Net assets released from restrictions used for             |                 |               |              |                 |               |                |               |                |                |                 |
| capital purchases  | 863,420         |               |              | 863,420         |               |                |               |                |                | 863,420         |
| Change in pension funding and postretirement               |                 |               |              |                 |               |                |               |                |                |                 |
| obligations  | (34,806,346)    |               |              | (34,806,346)    | (1,537,508)   |                |               |                |                | (36,343,854)    |
| Purchase of minority interest in subsidiary                | 2,454,287       |               |              | 2,454,287       | (4,005,094)   |                |               |                | 1,738,714      | 187,907         |
| Other  | (1,032,157)     |               |              | (1,032,157)     |               | 1,030,583      |               |                |                | (1,574)         |
| (Decrease) increase in unrestricted net assets             | (49,922,534)    | 1,849,483     | -            | (48,073,051)    | (3,701,332)   | (2,084,085)    | (237,279)     | (1,177,035)    | 1,847,862      | (53,424,920)    |
| Temporarily restricted net assets:                         |                 |               |              |                 |               |                |               |                |                |                 |
| Income from investments                                    | 206,090         |               |              | 206,090         |               |                |               |                |                | 206,090         |
| Gifts, contributions and donations                         | 5,252,182       |               |              | 5,252,182       |               |                |               |                |                | 5,252,182       |
| Net unrealized loss on investments                         | (133,499)       |               |              | (133,499)       |               |                |               |                |                | (133,499)       |
| Net assets released from restriction                       | (7,215,092)     |               |              | (7,215,092)     |               |                |               |                |                | (7,215,092)     |
| Transfers from Saint Francis Hospital and Medical Center   | •               |               |              |                 |               |                |               |                |                |                 |
| Foundation, Inc.   | 1,960,580       |               |              | 1,960,580       |               |                |               |                |                | 1,960,580       |
| Increase in interest in Saint Francis Hospital and Medical |                 |               |              |                 |               |                |               |                |                |                 |
| Center Foundation  | 1,163,529       |               |              | 1,163,529       |               |                |               |                |                | 1,163,529       |
| Increase in temporarily restricted net assets              | 1,233,790       | -             | -            | 1,233,790       | -             | -              | -             | -              | -              | 1,233,790       |
| Permanently restricted net assets:                         |                 |               |              |                 |               |                |               |                |                |                 |
| Decrease in assets held in trusts by others                | (1,362,417)     |               |              | (1,362,417)     |               |                |               |                |                | (1,362,417)     |
| Decrease in permanently restricted net assets              | (1,362,417)     | -             | -            | (1,362,417)     | -             | -              | -             | -              | -              | (1,362,417)     |
| (Decrease) increase in net assets                          | (50,051,161)    | 1,849,483     | -            | (48,201,678)    | (3,701,332)   | (2,084,085)    | (237,279)     | (1,177,035)    | 1,847,862      | (53,553,547)    |
| Net assets at beginning of year                            | 170,267,414     | 10,536,404    |              | 180,803,818     | 4,069,525     | 12,434,826     | 2,714,859     | (1,405,709)    | (3,382,233)    | 195,235,086     |
| Net assets at end of year                                  | \$ 120,216,253  | \$ 12,385,887 | \$ -         | \$ 132,602,140  | \$ 368,193    | \$ 10,350,741  | \$ 2,477,580  | \$ (2,582,744) | \$ (1,534,371) | \$ 141,681,539  |

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