

Access Health Connecticut

2019 Open Enrollment (OE) Preparations and Update



- 2019 Open Enrollment (OE) Scheduled:
 November 1 - December 15, 2018
- OE Readiness Workgroup
 Assembled
- Focus for 2019 OE
 - New Technology
 - Proactive Customer Education
 - Acquisition & Retention Efforts
 - Improved Customer Experience





Begin	December
November	12/15 – Open Enrollment Ends
	access health CT
	November

3 *CAC – Certified Application Counselor

Marketing Highlights

• Research: 6 focus groups

- Concepts reaction \rightarrow determine what motivates renewal/enrollment.
- Perceived Value & Overall improvements
- Tax Penalty:
 - Awareness and decision making to renew
 - Increase in cost likely reason to not renew

• Media

- OE6: Campaign starting mid October-Dec. 15
- Value based concepts
- In-person help: Lyft ride discount
 - Before \rightarrow Healthy Chats (11 in October)
 - During \rightarrow Enrollment Centers (7) & Fairs (6)
 - − After → Help Centers (4)
 - CAC/Broker recruiting campaign





OE Preparation Challenges For 2019

• Shortened OE Timeframe

 Re-allocation of resources to support seven fewer days than prior OE

• 2018 to 2019 Premium Changes

- Evaluation of year over year impact underway

Customer Plan Selections

- Eight plans sunset, all mapped to comparable plans
- Five new plans; first time tiered network product offered

Consumer Confusion

- Changes in law, misinformation, etc.



New Features Released For 2019

1) New Look and Feel

New Homepage and Redesigned Shopping Screens

2) Window Shopping

Window Shopping For 2019 Plans Prior to OE

3) Revamped Decision Support Tools

Consumer Decision Support Tools Redesigned and Seamlessly Integrated Into Application Flow

4) Select a PCP

Primary Care Physician (PCP) Selection Functionality Released

5) Verification Help Tool

Dedicated Tool to Assist Consumers With Verification Document Uploads

6) Multiple Customer Service

Improvements

- Registered Help via Chat
- New Customer Service Scripting Technology
- Redesigned Customer Surveys
- Customer Experience Command Center Launched

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New Enhancements Demonstration

2013 – 2018 AHCT Website

Get Health Coverage Learn More

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Create Account Sign In | Language Help Search access health CT Enroll Now Learn More Get Help Use Your Plan Alerts What kind of coverage are you Open Enrollment Begins November 1, 2018. Open Enrollment for 2018 coverage has ended looking for? You may still enroll if you qualify for a Special Enrollment Period or HUSKY, Click Here to learn more or call 1-855-805-4325. > Forgot your User ID or Password? Follow the instructions on the login screen, or call us if you Individual & Family Business need help 🕨 Need Dental Insurance? Shop for Plans Apply for Individual Exemptions



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