### Statewide Healthcare Cost Growth Benchmark



### **About OHS**

- Fully established in 2018 Conn. Gen. Stat. § 19a-754a
- Charge:
  - Developing and implementing a comprehensive and cohesive health care vision for Connecticut – *including a statewide cost containment strategy*
  - Promoting effective health care planning and quality of care for the state
  - Coordinating state's health information technology initiatives, including All-Payer Claims database
  - Overseeing multi-payer care delivery and payment reforms

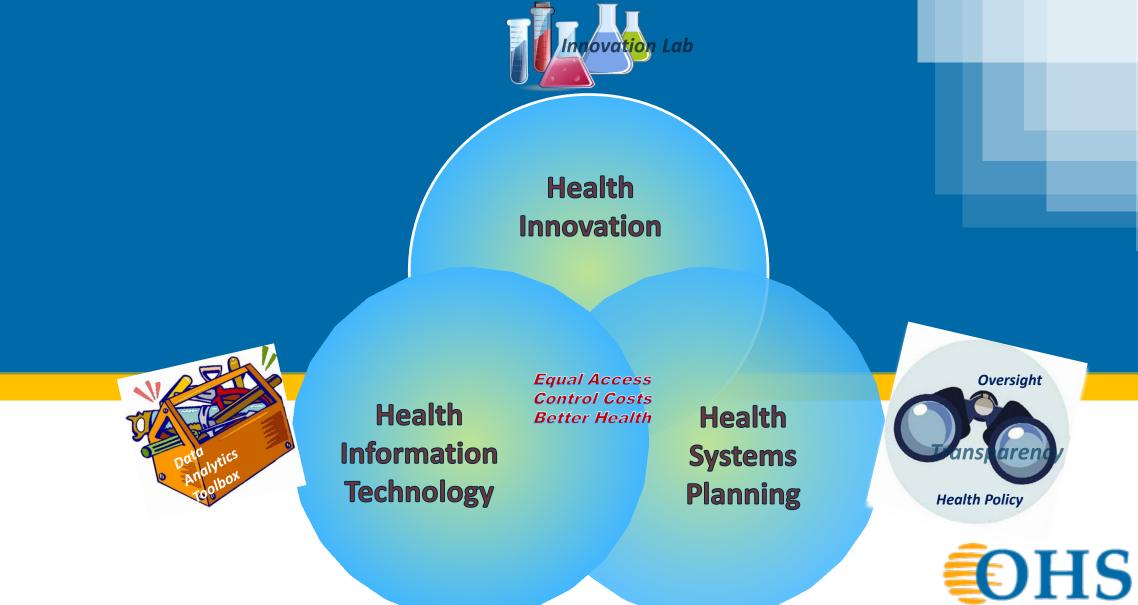


### **Mission**

Implement comprehensive, data driven strategies that:

- Promote equal access to high quality health care
- Control costs
- Ensure better health outcomes for all Connecticut residents





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# We spend nearly twice as much as other wealthy countries...



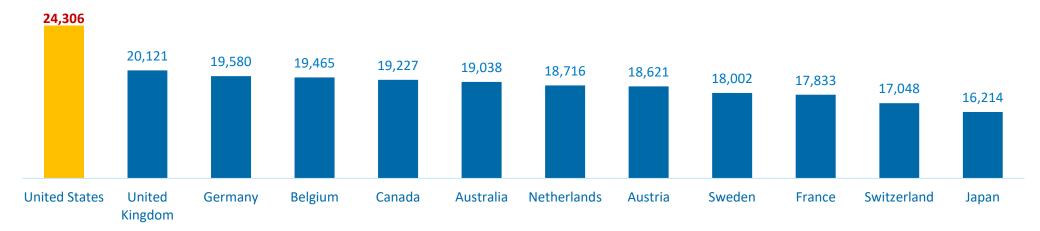
Source: Health Expenditures Account. Comparable country data are from OECD (2019), "OECD Health Data: Health expenditure and financing: Current expenditure on health, per capita, current prices, current PPPs," OECD Health Statistics (database). https://stats.oecd.org (Accessed on July 31, 2019)



### For all that spending...

#### Our outcomes are not better and we are not healthier

#### **Disease burden is higher**



Age standardized disability adjusted life year (DALY) rate per 100,000 population, 2017

#### Hospital admissions for preventable diseases are higher

Age standardized hospital admissions rate for per 100,000 population for asthma, congestive heart failure, hypertension and diabetes, ages 15+, 2012





Source: Peterson-Kaiser Health System Tracker KFF analysis of IHME GBD Data

## CT continues to be one of the states that

#### spends the most on health care... Personal health care spending, per capita, by state, 2009 and 2014

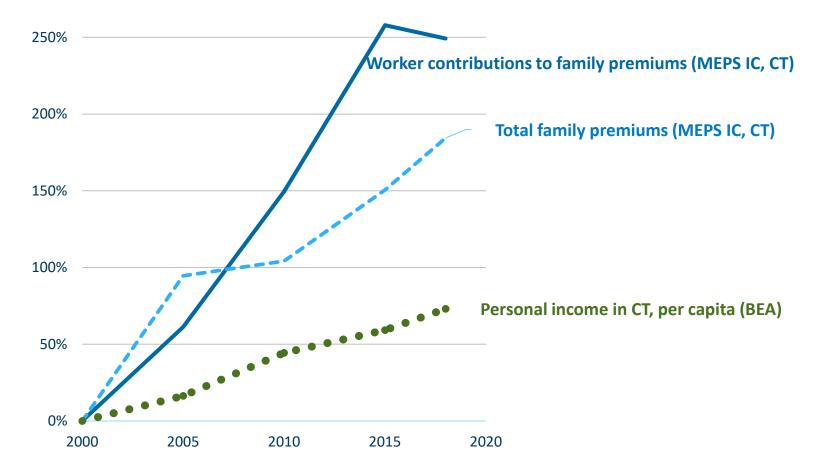
\$10,000 **S8,740** \$6,892 \$8,000 2009 \$6,000 \$4,000 \$2,000 \$0 Utah Georgia Idaho Nevada Texas Virginia Oregon Kansas Indiana Illinois Nebraska Ohio Delaware Hawaii US lowa Florida New. Arizona Colorado New Mexico Arkansas Michigan Missouri Maine **Rhode Island** California Alabama South Carolina Tennessee Oklahoma North Carolina Mississippi Kentucky Montana Washington Louisiana Wyoming South Dakota Maryland Wisconsin Minnesota Pennsylvania New Jersey West Virginia North Dakota Vermont New York Connecticut Alaska Massachusetts \$12,000 \$10,000 \$8,045 \$8,000 2014 \$6,000 \$4,00 \$2,000 \$0 Georgia Nevada colorado Idaho Alabama Virginia Oregon Michigan Montana Utah Texas Kansas lowa Illinois Ohio Maine Alaska Arizona North Carolina Florida Wyoming Maryland Wisconsin West Virginia New Mexico Hawaii South Carolina California Oklahoma Mississippi Louisiana US Missouri Indiana Nebraska Minnesota South Dakota Pennsylvania **Rhode Island** New Hampshire New York North Dakota Connecticut Vermont Delaware Massachusetts Tennessee Arkansas Washington Kentucky New Jersey

Source: Centers for Medicare and Medicaid Services, State Health Expenditure Accounts, 2009 and 2014

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### Yet healthcare remains unaffordable to many

Since 2000, Connecticut employer-sponsored insurance premiums have grown **two and half times** faster than personal income

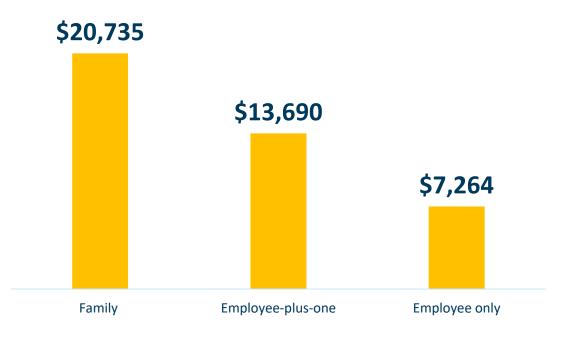




Source: Medical Expenditure Survey, Tables D.1 and D.2 for various years

# The CT average annual premium for family coverage is more expensive than a Ford Focus...

2018 Average Annual Premium for Employer-Sponsored Health Insurance Coverage



Source: 2018 Medical Expenditure Panel Survey- Insurance Component. Tables X.D.1, X.E and X.C.



Focus Starting MSRP \$18,825

Source: www.truecar.com/prices



### If food were health care...

If food prices had risen at medical inflation rates since the 1930s:

1 dozen eggs		\$101.59				
1 pound apples		\$15.49				
1 pound sugar		\$17.34				
1 roll toilet tissue		\$30.65				
1 dozen oranges		\$136.68				
1 pound butter		\$118.37				
1 pound bananas		\$20.32				
1 pound bacon		\$155.16				
1 pound beef shou	lder	\$55.19				
1 pound of coffee		\$81.30				
	10 item total	\$732.09				
Source: American Institute for Preventive Medicine, 2015						











# **Institute of Medicine: \$750 Billion in annual waste in the US healthcare system**



### **Prices for care vary significantly in Connecticut**

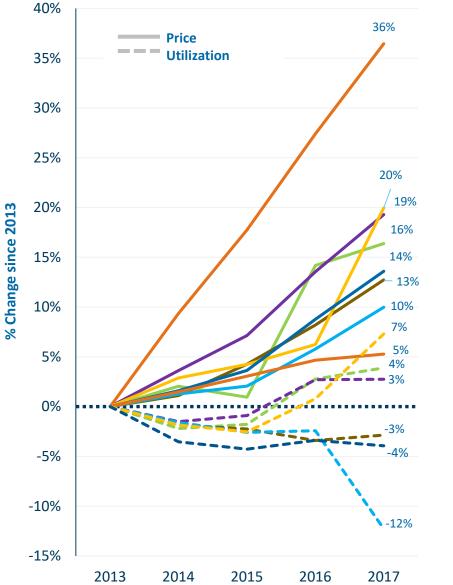
#### Variations in amounts allowed for a normal delivery



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Source: OHS CT All-Payer Claims Data 2017 Allowed Amounts

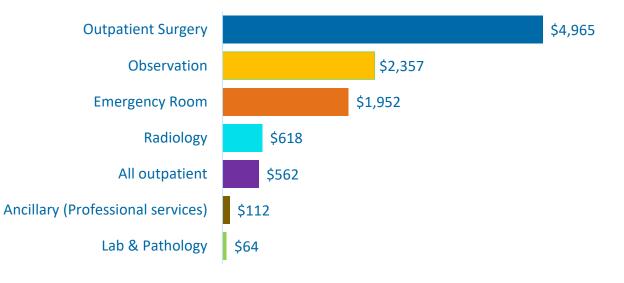
#### Cumulative Change in ESI Outpatient Price & Utilization, United States



#### 2013 2014 2015 2016 2017 Source: Health Care Cost Institute 2017 Annual Report Interactive Tables – available at <u>https://healthcostinstitute.org/research/hccur/2017-health-care-cost-and-utilization-report</u>

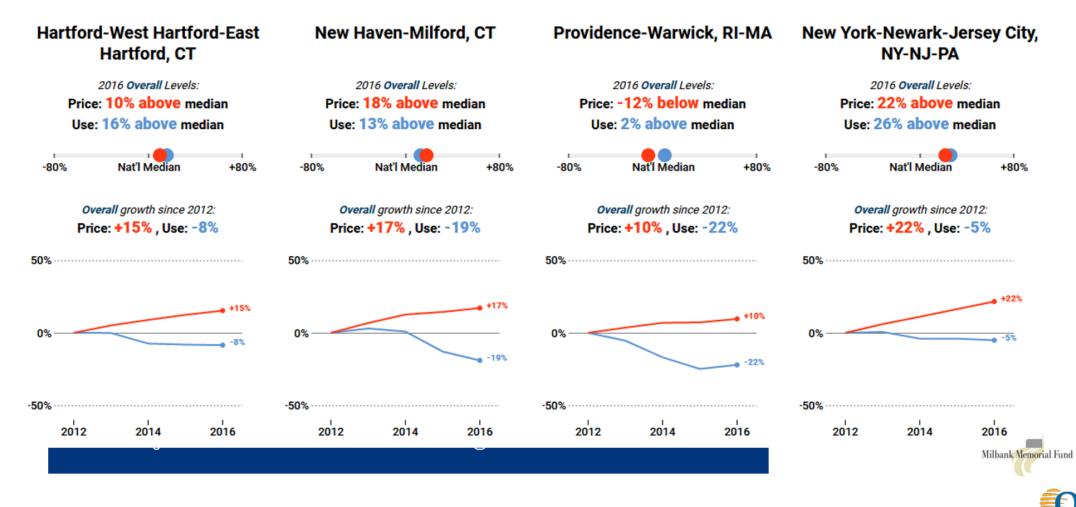
## Squeezing the balloon Utilization goes down Prices go up

#### **Outpatient Prices in 2017, United States**



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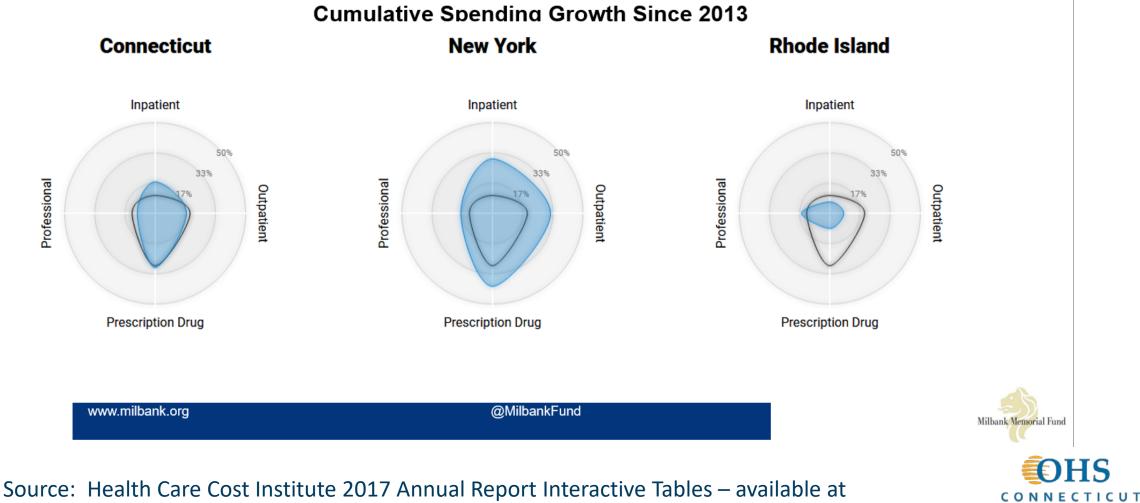
### **Commercial price and utilization trends in CT and other Metros**



Source: Health Care Cost Institute 2017 Annual Report Interactive Tables – available at <a href="https://healthcostinstitute.org/research/hccur/2017-health-care-cost-and-utilization-report">https://healthcostinstitute.org/research/hccur/2017-health-care-cost-and-utilization-report</a>

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# **CT-slower commercial health expense growth in all services than NY**



https://healthcostinstitute.org/research/hccur/2017-health-care-cost-and-utilization-report

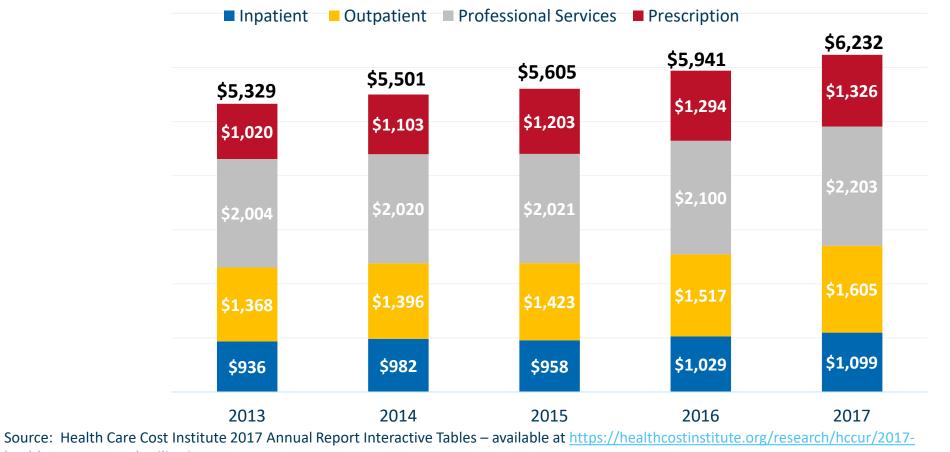
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### **Connecticut Employer Sponsored Insurance per capita spending grew 17% in five years**

#### ESI Annual Spending Per Person by Service Category

#### Payer & Patient Out of Pocket included

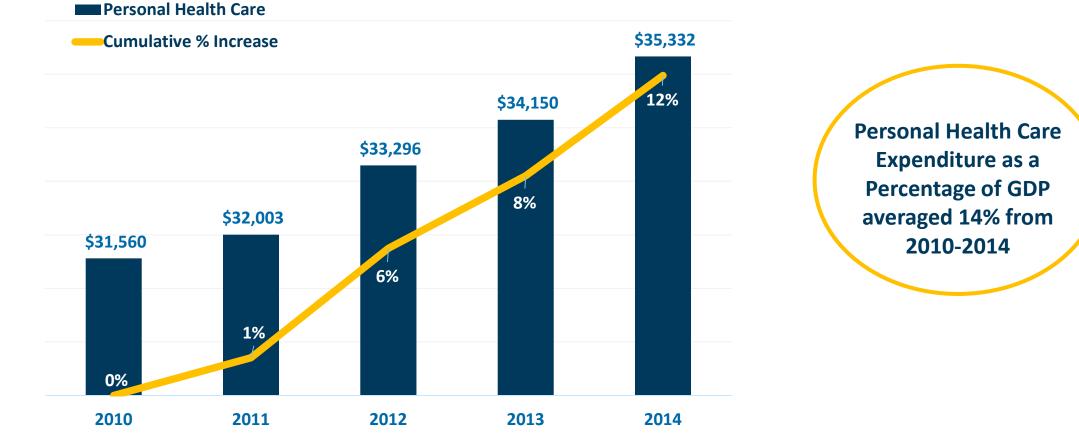


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health-care-cost-and-utilization-report

### **Personal Health Care Expenditures in Connecticut grew** 12% in five years



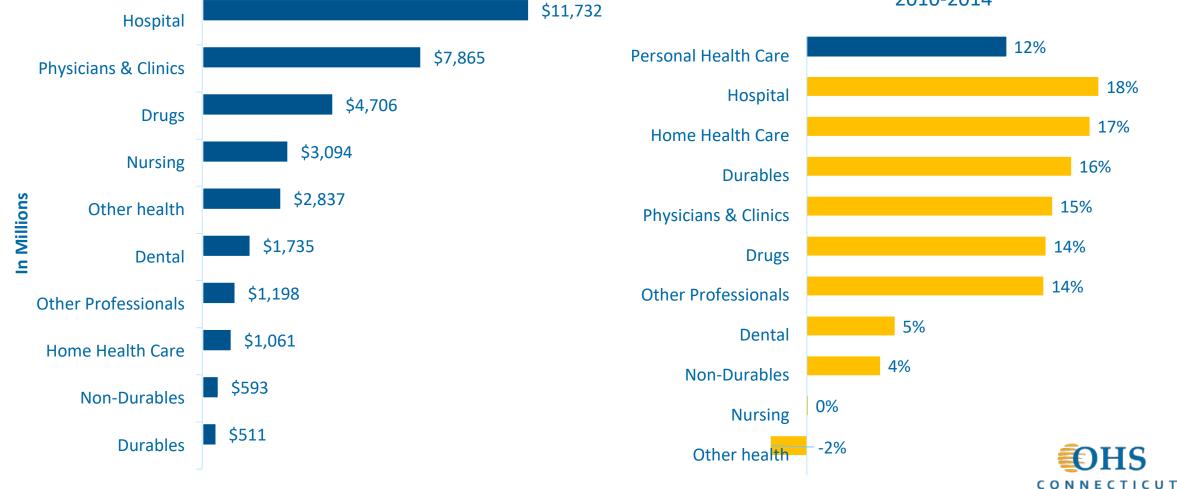


Source: CMS State Expenditure by Provider 2014

In Millions

### **Top Three Expenditure Areas in CT ... Hospital, Physicians & Clinics and Prescription Drugs**

Expenditure by Provider in 2014



Cumulative Increase Expenditure by Provider: 2010-2014

18%

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17%

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Source: CMS State Expenditure by Provider 2014

	Current Year		
-	2017		

537.77K

754.06K 806.45K

885.02K

#### **APCD Pharmacy Data Summary**

			Yea	r Over Year	Per Drug 1	Гуре				Mos	st Filled Drug Per Y	ear	
	Prior	Prior	Prior		Current	Current	Current Insurer			Prescription Filled Year	Non Proprietary Drug Name		
Drug Type	Patient Count	Number Of Fills	Insurer Total Cost	Prior Cost Per Fill	Patient Count	Number Of Fills	Total Cost	Current Cost Per Fill		2013	LISINOPRIL		
										2014	ATORVASTATIN CA		
Brand	803.78K	5.28M	\$2,458M	\$465	808.87K	7.45M	\$2,244	\$301	▼8.7%	2015	ATORVASTATIN CA		
										2016	ATORVASTATIN CA		
Generic	1,454.80K	22.77M	\$659M	\$29	1,492.2	19.18M	\$895.17	\$47	▲ 35.9%	2017	ATORVASTATIN CA		
	-										2018	ATORVASTATIN CA	

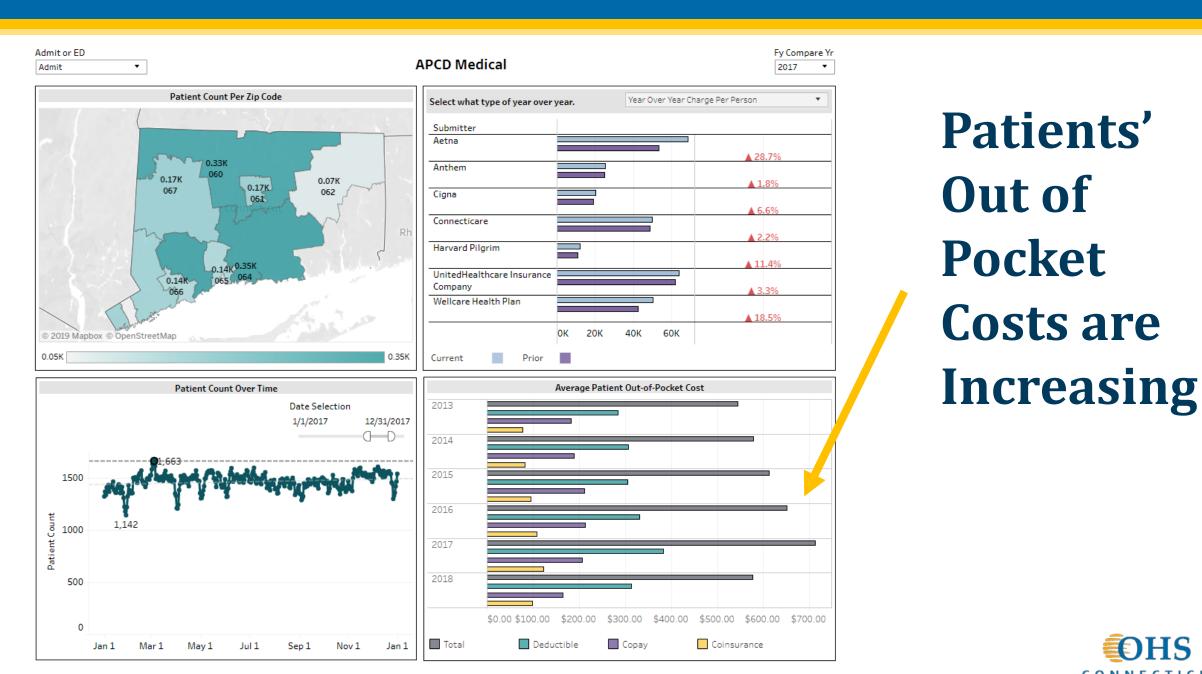
## Insurers' Pharmacy Costs are Rising

Insurer Cost Summary Prior Year: 2016 Current Year: 2017

Insurer Name	Prior Insurer Total Cost	Prior Insurer Cost Per Fill	Prior Number Of Fills	Current Insurer Total Cost	Current Insurer Cost Per Fill	Current Number O <u>f</u> Fills	% Change in Total
Aetna	\$208.24M	\$72	2.87M	\$226.99M	\$89	2.54M	▲ 9.0%
Anthem	\$521.16M	\$143	3.65M	\$699.03M	\$159	4.38M	▲ 34.1%
Caremark	\$1,403.74M	\$125	11.23M	\$1,189.38M	\$131	9.09M	▼-15.3%
Cigna	\$90.74M	\$123	0.74M	\$104.31M	\$127	0.82M	▲ 15.0%
Connecticare	\$342.95M	\$89	3.86M	\$307.56M	\$89	3.45M	▼-10.3%
Harvard Pilgrim	\$20.58M	\$88	0.23M	\$28.49M	\$97	0.29M	▲ 38.4%
UnitedHealthcare Insurance Company	\$519.02M	\$97	5.37M	\$584.38M	\$97	6.05M	▲ 12.6%
Wellcare Health Plan	\$10.69M	\$108	0.10M				

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#### Source: CT APCD





# Why a benchmark? What is it? How can it help? Strategies for Connecticut Next Steps



### Health Care Cost Growth Benchmark

• Sets a target for controlling the growth of total health care expenditures across all public and private payers and populations

Total health care expenditure is the annual per capita sum of all health care expenditures in Connecticut from public and private sources including:

- a. All categories of medical expenses and all non-claims related payments to providers
- b. All patient cost-sharing amounts, such as deductible and co-payments
- c. Net cost of private health insurance
- If target is not met, OHS can require health care entities to implement Performance Improvement Plans and submit to strict monitoring



### Mechanics of a Health Care Cost Growth Benchmark Program





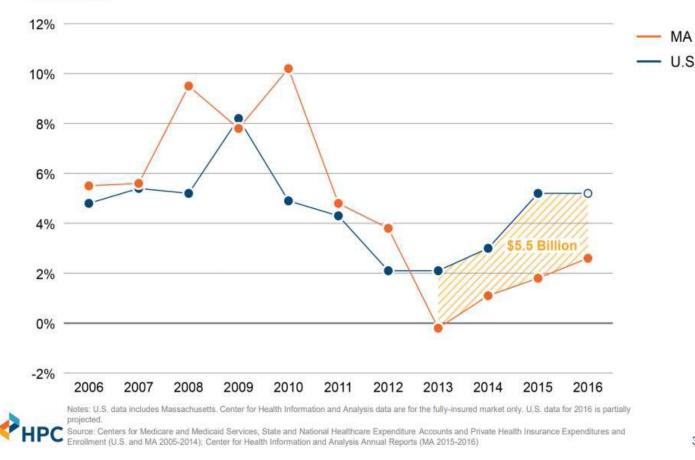
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### **Massachusetts' Cost Growth Benchmark**

In recent years, growth in spending on private health insurance in Massachusetts has been consistently lower than national rates

Annual growth in commercial health insurance premium spending from previous year, per enrollee, MA and the U.S.



The benchmark is set to MA's long-term economic growth rate

2013 - 2017 = 3.6% 2017 - 2018 = 3.1%

*Courtesy of MA HPC* 

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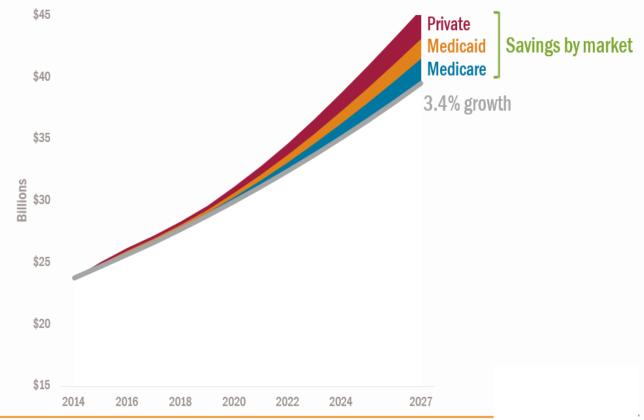
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### **Oregon's Cost Growth Benchmark**

**Oregon would save \$29 billion between 2018-2027 if the** <u>**3.4%</u> <b>target applied statewide**</u>

#### When compared to CMS's projected cost growth



Notes: Medicare enrollment growth projected to be 2% annually. Sources: Centers for Medicare and Medicaid Services, Office of the Actuary, National Health Statistics Group

Courtesy of Oregon Health Authority

National per capita annual growth forecast for OR = 4.7%

OR state programs are already subject to 3.4% growth target and are projected to save OR almost \$700 million between 2021-2023





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### **CT First Steps...**

- Adopt a model similar to Massachusetts' statewide cost benchmark, and adapt for Connecticut's health care environment (as have Oregon, Maryland, Rhode Island & Delaware)
  - Ensure complete data collection
- Explore areas in which to limit growth of health care expenditures
- Address cost drivers
- Consider and evaluate other strategies to contain cost
- Continue work with MA, RI, MD, DE and OR on technical information sharing



### **Benchmark Implementation Plan**

- 1. Establish benchmark in CY 2020 includes stakeholder engagement process
- 2. Implement benchmark in CY 2021- including any additional data collection
- 3. Report and evaluate health care entities against benchmark in CY 2022
- 4. Align reporting and use of quality benchmarks across payers and providers



## **Quality & Related Reforms**

- Need to be factored into the process
  - Delaware has also adopted initial quality benchmarks
  - Healthcare entities can be evaluated with OHS quality scorecard, claims data and other clinical quality data OHS collects
  - OHS Connecticut Quality Council will continue to meet to ensure recommended core quality measure set is updated
  - Ongoing work continues on primary care reforms to ensure early intervention
  - Prioritizing elimination of substantial health disparities among people of color.
  - Prevention strategies such as Health Enhancement Communities



# Questions





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## https://portal.ct.gov/OHS

