# ANNUAL REPORT

OF THE

# **Bank Commissioner**

OF THE
STATE OF CONNECTICUT



FOR THE YEAR ENDED DECEMBER 31, 1978

BANK COMMISSIONER DAVID H. NEIDITZ

State Office Building, Hartford, Connecticut 06115

### Securities Division

Broker/Dealer and Investment Adviser Registration Section

This section is responsible for analyzing applications from broker/dealers, investment advisers, and agents of both, and to register them to transact business in the securities industry in this state. As of year-end, the section was comprised of a chief and 5 support personnel.

Table No. 51 reveals a significant increase in the number of broker/dealers registered in 1978 over 1977, while the number of investment advisers decreased during 1978. Geographical distribution of main office of registrants is shown in Table No. 52.

The Connecticut Uniform Securities Act, P.A. 77-482, was amended by P.A. 78-5 and P.A. 78-34. The major changes in these acts were in the definitions of "agent", "broker/dealer", and "investment adviser". Regulations promulgated under the Act became effective in December, 1978 and appeared in the *Law Journal* on the following January 23.

# Securities Enforcement and Registration Section

The Securities Enforcement and Registration Section consists of three subsections which carry out responsibilities mandated by the Connecticut Uniform Securities Act. The Securities Registration Section registers new issues by coordination with the SEC or by qualification if certain requirements are met. Requests for exemption from registration are also reviewed. The Investment Adviser and Broker/Dealer Examination Section conducts periodic examinations of persons and firms offering investment advice and Broker/Dealer offices involved in the offer and sale of securities. The Enforcement Section conducts investigations of complaints which may involve violations of the Connecticut Uniform Securities Act. The entire section is comprised of a chief, seven examiners, and two support personnel.

There were 843 securities issues registered from December 1977 through December 1978, and 365 requests for exemptions were reviewed. Seventy-four Investment Advisers, three Broker/Dealer main offices and three Broker/Dealer branch offices were examined. During the year 91 complaints were investigated. Administrative actions taken by the Securities Enforcement and Registration Section included 32 Cease and Desist Orders. Two cases were referred to the Attorney General's Office for further administrative action. Six cases involving criminal violations of the Connecticut Uniform Securities Act were referred to the Economic Crime Unit of the Chief States Attorney's Office.

### Administrative Division

Administration of the Banking Division is the responsibility of the Commissioner, assisted by the Deputy Commissioner and members of the staff which was comprised of thirteen persons as of December 31, 1978.

The Administrative Division establishes policy for all divisional functions, provides supervision and control over examination procedures and techniques, analyzes and interprets economic trends, and evaluates legislation

128 SECURITIES

Table No. 51
AN ANALYSIS OF SECURITIES BROKERS, DEALERS AND AGENTS INVESTMENT ADVISERS AND INVESTMENT ADVISER AGENTS

	In effec	t Dec. 31	Increase		
	1977	1978	1977	1978	
Brokers and Dealers	494	530	3.8%	7.3%	
Agents	9,611	10,809	7.7	12.5	
Investment Advisers	186	199	19.2	7.0	
Investment Adviser Agents	383	438	7.9	14.4	
Agents of Issuer	3	22	-	100.0+	

Table No. 52
CLASSIFICATION OF BROKER AND DEALER REGISTRATIONS

	Nur	nber	Percent		
Type of Business	1977	1978	1977	1978	
General brokerage Investment companies Other securities Own securities	307 124 54 9	327 119 10 74	62.1 25.1 10.9 1.9	61.7 22.5 1.9 13.9	
	494	530	100.0	100.0	

## MAIN OFFICE OF REGISTRANTS

	Broker Dealer	Investment Adviser		Broker Dealer	Investment Adviser
Alabama	2		New Hampshire	1	
Arizona	ī		New York	231	52
Arkansas	ã		North Carolina	ī	
California	18	7	Ohio	à	
Colorado	Ř	•	Oregon	i	
Connecticut	73	83	Pennsylvania	1Â	7
Delaware	13	0.5	Rhode Island	*5	,
District of Columbia	Ã		Texas	5	2
Florida	7	1	Tennessee	2	L
	ŝ	1 2		ຸ	•
Georgia	26	3	Virginia	2	2
Illinois	26	3	Vermont	Į.	
Indiana	2	ı	Washington	3	
Louisiana	1		Wisconsin	5	1
Maryland	10	2 .			
Massachusetts	55	28	Out of Country		
Michigan	6		Canada	1	
Minnesota	ğ	1	Scotland		1
Missouri	6	Ĩ			-
Nebraska	ĭ	7		530	199
New Jersev	17	4		330	177

Table No. 53
TREND IN REGISTRATIONS

Year	Brokers and Dealers	Percent Increase	Agents	Percent Increase	Investment Advisers	Percent Increase	Investment Adviser Agents	Percent Increase	Agents of Issuer	Percent Increase
1955	251	13.1	1,177	47.3	22	29.4	13	8.3		
1960	312	24.3	2,223	88.8	24	8.3	23	77.0		
1965	345	10.5	3,268	47.0	42	75.0	62	169.5		
1966	346	.0	3,703	13.3	47	11.9	85	37.0		
1967	353	2.0	4,112	11.0	56	19.6	110	29.4		
1968	390	10.5	5,159	25.7	60	7.1	125	13.6		
1969	434	11.3	5,955	15.4	72	20.0	145	16.0		
1970	451	3.9	6,429	9.6	81	12.5	171	17.9		
1971	464	2.9	6,522	1.4	86	6.2	191	11.7		
1972	499	7.5	7,305	12.0	103	19.7	226	18.3		
1973	464	(7.0)	7,519	2.9	109	5.8	235	4.0		
1974	463	(.2)	7,543	.3	121	11.0	288	22.6		
1975	453	(2.2)	7,899	4.7	135	11.6	322	11.8		
1976	476	5.1	8,926	13.0	156	15.6	355	10.2		
1977	494	3.8	9,611	7.7	186	19.2	383	7.9	3	
1978	530	7.3	10,809	12.5	199	7.0	438	14.4	22	100.0+

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# BANKING DEPARTMENT

# Administrative Division

David H. Neiditz, Commissioner

Shirley B. Ale, Secretary to Commissioner Ann M. Negrini, Secretary to Deputy Commissioner

> Marcia B. Goodman, Exec. Asst. Brian J. Woolf, Exec. Asst.

Billie M. Fornal, Secretary to Exec. Asst. Rosalie E. Post, Secretary to Exec. Asst.

Hugh C. McLean, Economist

James J. Kelcher, Business Manager

#### Staff Assistants

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Olga P. Guglielmino Reinaldo Concepcion

Bank Examination Division
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Raymond Cordani, Assistant Director

#### Chief Examiners

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Robert E. Maloney

Joseph A. Pandiscia

Joseph M. Cibula Lewis S. Clark James M. Convery Principal Examiners
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Robert J. Kelly Frank R. Kern, Jr. Walter C. Wirsul

Robert L. Ferree Robert S. Greenwood Walter C. Hamlin

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Pearl F. Larson Elizabeth A. Lauretti

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Edgar C. Watrous

#### Securities Division

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Beth Ann Johnson

Doris A. Kinsley Barbara M. Kowalewski

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Conn. Careers Trainee

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Cheryl L. Hawkins

Consumer Credit Division

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Associate Examiners

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Bethel A. Ragaglia

Examiner II

Frank J. Accetura

Rudolph A. Cohen

Examiner I Robert F. Maloney

Edmund J. Febbraio

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