

Connecticut Department of Agriculture

Dannel P. Malloy, Governor Steven K. Reviczky, Commissioner Robert R. Pellegrino, Bureau Director Marketing & Technology Bureau, (860) 713-2503 Jessey Ina-Lee, Editor

Wednesday, January 26, 2011

## **NOTES** from the **DEPARTMENT**.



More from What We Sow. This unique conference targets New England farmers interested in learning new marketing tech-

niques and fine-tuning existing business strategies. Over 25 educational sessions will cover a wide range of topics including social media use, funding opportunities, customer relations, value-added products, agritourism, and much more.

Pre-conference workshops on March 1 will include a USDA Good Agricultural Practices (GAP) training and a workshop for farmers' market managers to exchange ideas for effective market management. Keynote speaker, John Stanley, noted as one of the leading perishable retail marketing experts in the world, will offer personalized business assistance through one-on-one meetings on March 1st as well.

Mr. Stanley will deliver the keynote address on March 2. He will explain concepts of profitable merchandising and display for perishable products and will provide practical tips for increasing sales. He will also be conducting two breakout sessions for those who just can't get enough of his knowledge and resources.

On March 3, Vermont famer Ben Hewitt, author of the The Town that Food Saved, will discuss the incredible potential that farms and producers have to revitalize their communities and keep money circulating locally. As a farmer Ben will share his experiences and give you suggestions on how to go about making an impact in your local community.

A trade show of nearly 100 vendors will run March 2-3 and will provide information on the latest products and services for the agricultural community. Attendees will have ample opportunity to visit the trade show between conference sessions.

The event will be held at the Sturbridge Host Hotel and Conference Center. Over 800 people attended the second conference in February 2009, and even more are expected to turn out in 2011. For a complete schedule or to register, visit www.harvestnewengland.org. Conference registration is \$85 per person and \$70 for each additional family member or employee. One day registrations, \$50 per person, are also available.

The conference and trade show are sponsored by Harvest New England and all six New England State Departments of Agriculture in collaboration with the Cooperative Development Institute, the University of Connecticut Cooperative Extension System, the Federation of Massachusetts Farmers' Markets, the Rhode Island Center for Agricultural Promotion and Education, and the University of New Hampshire Cooperative Extension System.

Questions regarding the conference can be directed to Jaime Smith at the CT Dept of Ag, jaime.smith@ct.gov or 860-713-2559.

### NOMINATE YOUR FAVORITE **OUTSTANDING YOUNG FARMER!**

The Connecticut Agricultural Information Council is accepting nominations for this year's Outstanding Young Farmer. Nationally sponsored by the U.S. Jaycees, the purpose of the Outstanding Young Farmer program is to bring about a greater interest in the farmer, to foster better urban-rural relations through the understanding of agriculture's challenges, to develop

at some special specia

### NORTHEAST EGG PRICES U.S.D.A. January 24, 2010

Prices To Retailers, Sales To Volume Buyers, USDA Grade A and Grade A, White Eggs In Cartons, Warehouse, Cents Per Dozen

EXTRA LARGE	100-107
LARGE	98-102
MEDIUM	88-90

### MIDDLESEX LIVESTOCK AUCTION

Middlefield, CT, January 24, 2010 - Live animals brought the following average prices per cwt.: Bob Calves: Low Hiah 61-75 lbs. 12.00 15.00 76-90 lbs. 20.00 23.00 91-105 lbs. 25.00 30.00 52.50 106 lbs. & up 50.00 Veal Calves 65.00 105.00 Open Heifers 75.00 85.00 Beef Heifers 70.00 80.00 Feeder Steers 85.00 80.00 **Beef Steers** 71.00 100.00 Stock Bulls 95.00 100.00 40.00 Goats each 100.00 Up to 57.50 Canners 62.00 Cutters 58.00 **Utility Grade Cows** 63.00 67.00 Rabbits each 4.00 25.00 Chickens each 3.00 13.00 Ducks each 8.00 10.00 Provided by Middlesex Livestock Auction.

### ORGANIC FRUITS AND VEGETABLES

ORGANIC FRUITS AND VEC	JEIA	DLES
APPLES, Fuji 80ct WA	35.00	35.00
APPLES, Red Del 80ct xfcy WA	32.00	32.00
BANANAS, 40lb CR	24.00	24.00
BEETS, 25lb med CAN	37.00	37.00
BLUEBERRIES 12/1PT CHILE	20.00	20.00
BROCCOLI, Cartons 14's	40.00	40.00
CARROTS, 25lbs jbo CA	28.00	28.00
CAULIFLOWER 12CT Purple CA	37.00	37.00
CELERY, film 24's CA	43.00	45.00
GARLIC, 30lb CHINA	91.00	91.00
KALE GREENS, 14's CA	50.00	50.00
MESCULIN mix, 3lb CA	7.50	9.00
MUSHROOM, Shitake 3lb med PA	22.00	23.00
PEARS, D'Anjou U.S. #1 90 ct WA	45.00	45.00
PEPPER, red greenhouse 11lb SP	60.00	60.00
RADICCHIO, 1 lyr carton 12's CA	34.00	34.00
ROMAINE HEARTS 12/18oz	38.00	38.00
SPINACH, Baby 4lb Flat CA	10.00	12.00
SWEET POTATOES, 40lb med NJ	30.00	30.00

### ON

<b>NEW HOLLA</b>	ND LIVES	TOCK AUCTION
MON	DAY, Januar	y 24, 2010
Bulk/	High/	Low Dressing
SLAUGHTER C	OWS:	
Breakers	75-80% lea	an
61.00-65.00		58.00-60.50
Boners	80-85% lea	ın
58.50-62.50		56.50-58.50
Lean	85-90% lear	1
53.50-56.50	58.50-62.00	48.50-52.00
SLAUGHTER B	ULLS: Yield	Grade 1
1530-2°	145 lbs	69.00-72.00
Bullocks: 865-	1535 lbs	70.00-74.50
high dress 106	5-1465 lbs	76.00-79.00
low dress 805-	1225 lbs	62.00-66.50
Calves: All pric	es per cwt.	

### FRESH FRUITS & VEGETABLES

NEW ENGLAND GROW	/N	
APPLE CIDER, 4-one gallon	18.00	18.00
APPLE CIDER, 9 half-gallons	20.00	20.00
APPLES, Cortland, 12-3lb US #1	14.00	14.00
APPLES, Red Delicious,12/3lb ,xfcy	18.00	18.00
APPLES, Macintosh 100ct ,xfcy	22.00	22.00
APPLES, Macintosh US#1 140ct	15.00	15.00
APPLES, Macintosh 120ct	15.00	15.00
APPLES, Golden Delicious 12/3lb xfcy	14.00	14.00
BEAN SPROUTS, 10lb film	4.50	5.00
POTATOES, Round white 10lb bag loose	2.10	2.25
POTATOES, Russet, 10oz min, 50lb	12.00	12.00
TOMATOES, Cherry 5lb flat, on vine	12.00	12.00
TOMATOES, Greenhouse 15lb flat	34.00	34.00
SHIPPED IN		
ASPARAGUS, 11lb lge MX	17.00	19.00
BEAN, Green 30lb MX	55.00	60.00
BLACKBERRIES, 12/6oz MX	14.00	18.00
BROCCOLI, 20lb Crown Cut MX	22.00	26.00
CABBAGE, 50lb, Green med FL	21.00	24.00
CARROTS, 48-1lb CA	25.00	25.00
CAULIFLOWER, 12ct FL	20.00	21.00
CLEMENTINES, 5lb SP	4.00	5.00
CUCUMBERS, 1 1/9bu med MX	18.00	24.00
EGGPLANT 1 1/9bu med FL	18.00	24.00
GRAPEFRUIT, Red 32ct FL	18.00	20.00
GRAPES, Thompson 18lb CHILE	26.00	28.00
KIWI, 20lbs, 30sz CA	18.00	20.00
LETTUCE, Red leaf 24ct AZ	17.00	22.00
NECTARINES, 2-layer 42's CHILE	24.00	25.00
ONION, Yellow 50lb med NY	14.00	15.00
ORANGES, Navel 88ct CA	18.00	19.00
PEACHES, 44ct CHILE	18.00	18.00
PEARS, Bosc 4/5 bu 100ct OR	34.00	34.00
PEPPER, Cherry Hot,1 1/9bu, FL	20.00	20.00
PEPPER, Green 1-1/9bu xl FL	14.00	18.00
SPINACH, 4lb Flat AZ	9.00	10.00
SQUASH,YELLOW, 1/2bu med MX	10.00	14.00
STRAWBERRIES, 8/1LB, FL	22.00	24.00
Above quotations are based on Boston Terr	ninal Price	S

Holstein Bull Calves: Number 1

110-130 lbs

130-150 lbs

150-200 lbs

Wooled & Shorn Choice 2-3

40-60 lbs

60-80 lbs

80-90 lbs

90-110 lbs

110-130 lbs

120-160 lbs

160-200 lbs

SLAUGHTER EWES: Good 2-3: Medium Flesh

### **METROPOLITAN AREA** U.S.D.A. **NEW YORK PRICES** WHITE EGGS TO RETAILERS

For 1 dozen, Grade A eggs on: January 24, 2010

**EXTRA LARGE** 107-111 **LARGE** 105-109 **MEDIUM** 95-99

Above quotations based on CARTON sales to retailers.



### **PENNSYLVANIA WEEKLY HAY REPORT**

Week ending January 21, 2010 Hay and Straw Market for Eastern Pennsylvania. All hay prices paid by dealers at the farm and per ton.

Premium Alfalfa 170.00-210.00 Mixed Hay 140.00-160.00 Timothy 140.00-150.00 Good Alfalfa 110.00-140.00 Mixed Hay 120.00-140.00 Timothy 120.00-140.00 Fair Alfalfa 100.00-110.00 100.00-120.00 Mixed Hay

95-120 lbs	105.00-120.00	120-160 lbs	104.00-118.00
Number 2 95-110 lbs	95.00-110.00	120-160 lbs	98.00-112.00
75-90 lbs	40.00-60.00	SLAUGHTER GOATS: All go	oats are Selection 1,
Utility 65-105 lbs	14.00-25.00	sold by the head, on estimat	ed weights.
HOLSTEIN HEIFERS: Nun	nber 1	Kids: 40-60 lbs	117.00-134.00
90-120 lbs	170.00-220.00	60-80 lbs	130.00-148.00
Number 2 80-95 lbs	50.00-110.00	80-100 lbs	138.00-160.00
SLAUGHTER LAMBS: Nor	n-Traditional Markets:	100-110 lbs	148.00-162.00
Wooled & Shorn Choice an	d Prime 2-3	Nannies/Does: 80-130 lbs	120.00-135.00
50-60 lbs	230.00-242.00	130-180 lbs	136.00-150.00
60-80 lbs	222.00-242.00	Bucks/Billies: 100-150 lbs	166.00-180.00
80-90 lbs	214.00-228.00	150-250 lbs	172.00-186.00
90-110 lbs	208.00-222.00		

**Roars:** 

190.00-204.00

173.00-187.00

174.00-180.00

188.00-204.00

183.00-198.00

202.00-210.00

190.00-205.00

132.00-144.00

125.00-140.00

119.00-133.00

### **NEW HOLLAND, PA HOG AUCTION**

FOR Mon January 24, 2010

Slaughter Ewes Utility 1-2: Thin Fleshed

Hogs sold by actual weights, prices quoted by hundred weight.

49-54 % lean	220-270 lbs	55.00-59.00
	220-270 lbs	55.50-60.00
	300-400 lbs	57.00-61.50
45-49 % lean	220-270 lbs	53.00-55.00
	270-300 lbs	54.50-55.00
Sows: US 1-3	300-500 lbs	43.50-48.50
	500-700 lbs	48 50-52 50

300-800 lbs

28.75-30.00

## **ADVERTISEMENTS**

### **FOR SALE**

1-R. CT. Christmas Tree Growers, CT. Sheep Breeders and CT. Beekeepers Associations Special Insurance Packages available through Blumenthal/Donahue Insurance Agency--Toll Free 1-800-554-8049, 1-877-267-8323, 1-888-526-8815, ddonahue01@comcast.net or www.hobbyfarmusa.com.. Farm Commercial Auto Coverage now available.

2-R. Farm Insurance for all types of farming at very competitive rates. 1-800-554-8049, 1-877-267-8323, ddonahue01@comcast.net or www.hobbyfarmusa.com., Blumenthal/Donahue Insurance Agency. Farm Commercial Auto Coverage now available.

4-R. Gallagher High Tensile and portable electric fencing for farms, deer control, gardens. Sonpal's Power Fence 860-491-2290.

6-R. Packaging for egg sales. New egg cartons, flats, egg cases, 30 doz and 15 doz. Polinsky Farm 860-376-2227.

9-R. Rough sawn lumber, fence boards, trailer planks, tomato stakes, custom and portable sawing 203-788-2430.

11-R. Hay – excellent 1st cut, plastic wrapped round bales \$40. 860-886-0716.

15-R. Reg. Hereford Heifers for sale. www.doublehacres.net or 860-250-3311.

22-R. Round bales mixed grasses, no canary. Pick up or delivered. 203-530-4953.

29-R. Honeybees for sale, 3lb packages mid-April, Riverside Apiaries 860-295-8972.

32-R. 48' storage or road trailers, roll up door, good for hay, good shape. \$1,000. ea. del available.

Ford LN9000 tandem tractor, cummins diesel, 9 speed, \$4,000. Hereford 3 yrs. old bred to club

calf due end of Jan. \$1,000. Hay square bales 1st cut 4.50 & 2nd 5.50 p.u. 860-537-1974.

33-R. Premium mulches. Natural, dark brown, black and vibrant colors. Call for pricing, orders and delivery. Contact Charles Leigus (860) 301-0673

34-R. First cut hay, June cut square bales \$4.50 each p.u. 203-265-4588.

35-R. Hay – late 1st cut \$3.00, quality 2nd cut \$6.00, please call 860-235-0624.

36-R. Nice healthy feeder pigs for sale: Seven piglets (York x Hamp), born 10/20/10, 25-30 lbs. On grain, \$60/head, call 860-355-0463.

37-R. Skid steer plate mounted, snow plow, 9 ft blade - \$500. Ready to go! 860-267-4341.

### **WANTED**

8-R. All standing timber wanted. Highest prices paid. Free appraisals. Call New England Timber, LLC at 860-662-2412.

18-R. Looking for stands of red cedar for harvest, any quality, no brush will be left behind. Also seeking hemlock. Contact Charles Leigus 860-301-0673.

30-R. Starter for Belarus T25A or 250AS tractor with 2 cylinder diesel engine. 860-663-1769. 5-9 pm.

31-R. Small bulldozer for farm use. JD 350 size or equivalent, inexpensive, must be in running condition. 860-663-1769 5-9 pm.

38-R. Standing Timber Wanted. Hardwoods and Softwoods. Fully licensed and insured with emphasis on performing quality, low impact harvests. Payment before logging begins. 20 acre minimum. Call (860) 798-4039.

### **MISCELLANEOUS**

7-R. Farm/Land Specializing in land, farms, and all types of Real Estate. Established Broker with a lifetime of agricultural experience and 40 years of finance. Representing both Buyers and Sellers. Call Clint Charter of Wallace-Tustin Realty (860) 644-5667.

16-R. Overgrown hedge rows, drainage ditches, fence lines or any other hard to reach areas? We have a solution. An Excavator mounted tree/brush mower capable of mowing 8"-12" diameters flush to the ground. Call for Brochure 860-875-0280.

### **FARM-TO-CHEF ANNUAL MEETING**

The 2011 Farm-to-Chef Annual Meeting will be held from 8:30 AM to 4:00 PM on Monday, 1/31/11, at the Saybrook Point Inn and Spa. All existing and potential new FTC members are encouraged to attend this fun and productive day of presentations, discussion, networking, and, of course, CT Grown food. There is no charge to attend but REGISTRATION IS REQUIRED by midnight on Monday, 1/17/11. Register on Survey Monkey at http://www.surveymonkey.com/s/RHHHW32.

### DOAG JOINT VENTURE GRANTS

The Department of Agriculture will accept applications for the CT Grown Joint Venture Grant Program from January 1 through January 31, 2011.

This popular program offers matching funds for marketing projects that use the CT Grown logo or slogan. Eligible projects include signage, advertisements, billboards, brochures, websites, etc. This competitive program is open to producers and agricultural nonprofits. Awards will be announced in February 2011.

The guidelines, application, and state forms can be downloaded from the Department of Agriculture website, www.ctgrown.gov, click on Programs and Services, then CT Grown Joint Venture Grants. You can also call 860-713-2503 to have a copy of the information emailed to you.

## GREAT EXPOSURE FOR YOUR ADS!

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### **CONNECTICUT NEW FARMER SUMMIT 2011**

This February, Connecticut's next generation of farmers are getting together for the first ever CT New Farmer Summit and Young Farmer Mixer. Born from conversations in the field and at the farmers market, a small group of farmers decided to bring our young Connecticut farmers together to create a venue where they can meet peers from across the state. Organic or conventional, first generation or seventh, dairy, meat or vegetable producers; all are invited to this inaugural summit.

The summit is Friday February 11th at the 4-H Education Center at The Auer Farm in Bloomfield from 2-6pm. Following the summit will be a Farmer Mixer and Pizza Social, at the same location from 6-8:30pm. Delicious pizza from Farm to Hearth, local beers and refreshments will be served for a \$5 donation.

The summit is designed for young and/or beginning farmers who are currently farming, either operating their own business or as employees of a farm (the USDA defines new farmers as farming less than 10 years and young farmer as 35 years old or younger). Participants in this summit should have at least 2 seasons full-time farm experience and plan to be mostly employed as a farmer in the future.

Registration is required and applications must be received by February 1st. Participants will receive registration confirmation by February 4th. Applications will be reviewed on a rolling basis, so you are encouraged to apply early. The registration information provided by applicants will help to steer the conversation and activities for the summit. This event is participant driven and all contributions strengthen the event's objectives.

Online registration is available at http://www.surveymonkey.com/s/CT\_New\_Farmer\_Summit

For a paper copy of this application, please call (860)318-6813 to request one. The Auer Farm site capacity is limited to 50 people.

This summit is generously sponsored by CT NOFA, UCONN Extension, Farm Bureau Young Farmer Committee, Jones Family Farm, Sepe Farm, Farm Credit East, Holcomb Farm CSA, Massaro Farm, Hurricane Farm, and more.

For more information and to get involved contact Shannon Raider at 1(860) 318-6813 or email newctfarmers@gmail.com

This event is in partnership with CT NOFA and is supported by the Beginning Farmer and Rancher Development Program of the National Institute of Food and Agriculture, USDA, Grant # 2010-49400-21847.

# THE FARMER'S COW OFFERS WINTER FARM TOUR ON PRESIDENT'S DAY

Lebanon, Connecticut January 24, 2011 – Graywall Farms in Lebanon, one of the members of The Farmer's Cow, will be opening its doors for a winter farm tour on President's Day, February 21. The free event runs from 1p until 3p and will allow visitors to see first-hand how The Farmer's Cow milk is produced, visit the cows in their comfy winter home, learn about farming, and experience all that local agriculture is about.

"This is the second year in a row that we've offered our Winter Farm Tour and it has been extremely popular. Many of the young children across the area have President's Day off and this is a great opportunity for them to learn more about farming and where milk comes from," says Robin Chesmer, managing partner with The Farmer's Cow. "We'll also have some other fun activities planned including samples and, weather permitting, sleigh or carriage rides."

Graywall Farms is located at 49 Chappell Road in Lebanon. The farm tour is free and no reservations are required. For more information and directions to the farm visit www.thefarmerscow.com.

### FARMERS' MARKET TOUR TO BE HELD FEBRUARY 6

Do you want to learn about winter farmers' markets, the advantages of growing in the off-season, updates on Crop Insurance for CT Farmers, and more? Come to the Coventry Winter Farmers' Market at Coventry High School, 78 Ripley Hill Road on Sunday February 6 from 10:30am-1pm. Winter Caplanson, Market Organizer, will lead participants on a tour of the market and discuss opportunities for farmers to get involved as winter markets are gaining popularity in the state. If you would like to attend please pre-register by contacting: Joseph Bonelli at the Tolland County Extension Center, 24 Hyde Avenue, Vernon, 06066. Telephone: 860-875-3331, or Email: joseph. bonelli@uconn.edu.

This program is sponsored by: Connecticut Women's Agricultural Network, CT Farm Risk Management, CT Grown and the University of

Connecticut College of Agriculture. Visit online at www.ctfarmrisk@uconn. edu or www.ctgrown.gov

# USDA TO MEASURE THE FINANCIAL HEALTH OF AMERICAN FARMS

Starting in February the U.S. Department of Agriculture's National Agricultural Statistics Service (NASS) will contact farmers across the nation to conduct the Agricultural Resource Management Survey (ARMS). This survey will provide farmers with an opportunity to provide accurate, real-world data that will help shape the policies, programs, and issues that affect them.

"ARMS asks a small, but representative, sample of farmers about their operation in order to understand the current financial state of U.S. agriculture," said Gary Keough, director of the NASS New England Field Office. "Participation in ARMS is important because government and agricultural leaders use the information to make sound decisions that impact the future of farmers, their families, their businesses, and their communities."

The survey will be conducted during February and March 2011. In an effort to obtain the most accurate data, NASS will reach out to nearly 35,000 producers nationwide, including 600 in New England. Producers will be asked to provide data on their operating expenditures, production costs, and household characteristics.

"Farm organizations, the U.S. Department of Agriculture, other government agencies, members of Congress, and State and local officials use the collective information from ARMS to answer questions and make important decisions concerning the economic viability of American agriculture, the rural economy, and other emerging issues," explained Keough.

As with all NASS surveys, information provided by respondents is confidential by law. NASS safeguards the confidentiality of all responses, ensuring no individual respondent or operation can be identified.

The economic data gathered in ARMS will be published in the annual Farm Production Expenditures report on August 2, 2011. All NASS reports are available online at www.nass.usda.gov.

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Connecticut Weekly Agricultural Report

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