

Connecticut Weekly AGRICULTURAL REPORT

Dannel P. Malloy, Governor
Steven K. Reviczky, Commissioner
Steve Jensen, Editor



Connecticut Department of Agriculture
October 4, 2017



STATE'S AGRICULTURAL SECTOR GROWING, CHANGING TO MEET NEW DEMANDS

“Connecticut’s agricultural industry will continue along the diverse, dynamic, and non-traditional path that sets it apart.”

By Steve Jensen, Office of Cmsr. Steven K. Reviczky

Connecticut’s agricultural economy continues to expand and is poised for future growth as its structure shifts towards the production of specialty crops and value-added products.

That was the overall conclusion of a UCONN study released last week that captured a snapshot of the economic impact of agriculture based on data collected in 2015. The total impact of Connecticut’s agricultural industry that year was between \$3.3 and \$4 billion.

Farm sales totaled \$574 million, and spillover effects on other industries means that agriculture contributes two dollars to the state economy for every dollar spent. Other highlights of the report show that the state’s agricultural sector:

- Generates between 20,007 and 21,696 jobs statewide, producing \$759 million to \$899 million in wages - more jobs per million dollars of sales than nearly any other sector in the state economy.
- Is moving toward specialty crops, value-added products and agritourism, and away from traditional sectors such as tobacco farming, greenhouse, nursery, floriculture and sod, which still comprise 42 percent of the industry.
- Saw sales at wineries and in aquaculture such as oyster production increase by more than 100 percent between 2007 and 2015.



“You can’t make sound policy unless you have reports like this that measure where we are and where we’re heading so our elected officials can make informed decisions on the future of agriculture,” such as the contents of the federal Farm Bill, Agriculture Commissioner Steven K. Reviczky said as the report was released Friday at Futtner’s Family Farm in East Hartford.

The study was conducted by UConn’s Department of Agricultural and Resource Economics.

“We hope that it helps those that are involved in these industries by demonstrating the important part they play in the state’s economy and encouraging them further,” said Cameron Faustman, interim Dean of the university’s College of Agriculture, Health and Natural Resources.

Lead author Rigoberto Lopez said the report’s conclusion that more farmers are turning to specialty crops, value-added processing and tourism reflects the need for farms to adapt and innovate to meet changing consumer demand.

“This is a promising direction for the future of agriculture in our state,” Lopez said. “This evolving industry is an engine of statewide economic growth and job generation.”

(Continued on Page 3)

HARTFORD REGIONAL FARMERS' MKT

Price per lb or unit. Sept. 30 - October 1, 2017.

	LOW	HIGH
APPLES, PER QUART	2.00	2.00
APPLES, CAMEO, 1/2 BU	16.00	16.00
APPLES, CORTLAND, 1/2 BU	15.00	15.00
APPL, GLDN RUSSET, 1/2 BU	14.00	16.00
APPLES, JONAGOLD, 1/2 BU	16.00	16.00
APPLES, MACOUN, 1/2 BU	18.00	18.00
APPLES, MUTSU, 1/2 BU	16.00	16.00
BEANS, GREEN, 1/2 BU	15.00	15.00
BEANS, PURPLE, 1/2 BU	25.00	25.00
CABBAGE, 2 HEADS	5.00	5.00
CABBAGE, 1/2 BU	12.00	12.00
EGGS, PER DOZEN	3.00	3.00
GREENS, /BUNCH	1.00	3.00
KALE, BLACK, /BUNCH	1.00	1.00
LETTUCE, ASSTD, HEAD	3.00	3.00
MUMS, SMALL, 4 FOR	10.00	10.00
MUMS, MEDIUM, 3 FOR	10.00	10.00
MUMS, XTRA LARGE, 2 FOR	25.00	25.00
PEARS, PER 2 QUARTS	5.00	5.00
PEPPERS, CUBANELLE, 1/2 BU	15.00	15.00
PUMPKINS, LARGE, EA	10.00	10.00
PUMPKINS, MINI, FILL A BAG	2.00	2.00
PLUMS, ITALIAN, 2 QUARTS	5.00	5.00
RADISHES, PER BUNCH	1.00	2.00
SQUASH, WINTER, 2 FOR	5.00	5.00
SQUASH, GRN/YELL, HANDLE	6.00	6.00
TOMATOES, CANNERS, 1/2 BU	10.00	10.00
TOMS, ROMA, /2 QUARTS	5.00	5.00
TOMATOES, ROMA, 1/2 BU	15.00	15.00

USDA WHOLESALE CUTFLOWERS

October 3, 2017. \$/pack as noted.

	LOW	HIGH
AGERATUM, NENG, /BN, L	7.50	7.50
AGERATUM, PA, /BN, L	8.50	8.50
AMRNTHS, HNG, XL, NENG, /BN	17.50	18.50
AMRNTHS, UPRT, XL, PA, /BN	8.50	8.50
BELLS OF IRELAND, CA, /BN, L	8.50	8.50
BUPLEURUM, CA, /BN, LONG	8.50	8.50
CELOSIA, CA, WHEAT, /BN, L	8.50	8.50
CELOSIA, PA, PLUMOSA, /BN, L	8.50	8.50
COTONEASTER, NL, BN, LNG	18.50	18.50
CRASPEDIA, CA, 10/BN, L	7.50	8.50
DAHLIA, 5/BN, MA, LGE, L	12.00	12.50
DAHLIA, 5/BN, NENG/PA, LGE	10.00	10.00
GLAD, STD, CA, 10/BN, LONG	15.00	15.00
GOMPHRENA, PA, /BN, LONG	10.00	10.00
LAVENDER, PA, PER BN, LNG	10.00	10.00
LILY, ASIA, NENG, 10/BN, LNG	13.50	13.50
LISISANTHUS, NENG, 10/BN, XL	18.00	18.00
MARIGOLD, NL, /BN, LONG	10.00	10.00
PRIVET BERRY, CA, /BN, L	8.50	8.50
ROSE HIPS, PA, 10/BN, LONG	10.00	10.00
RUDBECKIA, NENG/PA, /BN, L	8.50	10.00
SCABIOSA, PA, 10/BN, L	13.50	13.50
SEDUM, PA/NENG, /BN, L	8.50	12.50
SNAPDRAGON, MA, 10/BN, L	8.50	8.50
SUNFLOWER, MA, 5/BN, LONG	10.00	12.50
SUNFLOWER, NENG, 5/BN, XL	6.50	7.50
SUNFLOWER, PA/NENG, 5/BN, L	5.00	6.50
SUNFLOWER, PA/NJ, 10/BN, L	8.50	11.00
TWEEDIA, CA, /BN, LONG	12.50	12.50
YARROW, YLW, CD, /BN, L	8.50	8.50
ZINNIA, NENG, /BN, LONG	8.00	10.00

WHOLESALE FRUITS & VEGETABLESBoston Terminal and Wholesale Grower Prices
CONNECTICUT AND NEW ENGLAND GROWN

	LOW	HIGH
APPLE, GALA, LOOSE	24.00	25.00
APPLE, MAC, XFCY, TRYPK, 80	30.00	30.00
APPLE, MAC, XFCY, TRYPK, 88	28.00	28.00
APPLE, MAC, US FCY, TRYPK 80	21.00	21.00
APPLE, MAC, FCY, TRYPK, 88	21.00	21.00
APPLE, MAC, USFCY, TRYPK 100	21.00	21.00
APPLE, MAC, NG, LOOSE	20.00	21.00
APPLE, CORTLAND, XFCY, 72	30.00	30.00
APPLE, CORTLAND, XFCY, 80	36.00	36.00
APPLE, CORTLAND, NG, LOOSE	18.00	25.00
APPLE, GINGRGOLD, BU, LOOSE	20.00	20.00
APPLE, HNYCRSP, FCY, TRAY, 72	36.00	36.00
APPLE, HNYCRSP, FCY, TRAY, 80	36.00	36.00
APPLE, HNYCRSP, FCY, TRAY, 88	36.00	36.00
APPLE, HNYCRSP, NG, LOOSE	50.00	50.00
APPLE, MACOUN, NG, LOOSE	28.00	28.00
APPLE, MUTSU/CRISPIN, NG	20.00	22.00
BEANS, CRANBERRY, BU	38.00	50.00
BEANS, FLAT, BU	25.00	28.00
BEANS, GRN, HNDPKD, BU	18.00	32.00
BEANS, WAX, BU	25.00	32.00
BEETS, GOLD, 12 BN/CRATE, S-M	24.00	24.00
BROCCOLI, BUNCHED, 14	20.00	22.00
BROCCOLI, CROWN CUT, 20 LB	17.00	21.00
BROCCOLI, CRWNCT, TRIM, 20 LB	23.00	25.00
CABBAGE, GREEN, M-L, 50 LBS	14.00	14.00
CABBAGE, RED, M, 50 LBS	18.00	18.00
CARROTS, S-M, 10-5 LB FILM	14.00	14.00
CARROT, L, 25LB SACK, LOOSE	10.00	11.00
CAULIFLOWER, WHITE, JTPK, 9	15.00	17.00
CAULIFLOWER, WHITE, JTPK, 12	16.00	18.00
CIDER, 4- 1 GALLON	21.00	22.00
CIDER, 9-1/2 GALLON	22.50	25.00
COLLARDS, CRATE, BNCHD, 12	13.00	13.00
CORNSTALKS, 5 BUNDLES	7.50	7.50
CORN, 5 DOZ	10.00	12.00
KALE, BUNCHED, 12	13.00	13.00
MUSTARD, CURLY, 12	16.00	16.00
ORNMENTAL CORN, 3/BN, 20	40.00	50.00
ORNMENTAL GOURD, 20 LBS	15.00	15.00
ORNMENTAL GOURD, SHL, 1/2BU	22.00	24.00
ORNMENTAL GOURD, SHL, BU	32.00	35.00
PARSNIP, M, 20LB FILM, LOOSE	25.00	26.00
PARSNIP, M, 20LB FILM, 18-1LB	26.00	27.00
PEPPERS, GREEN, L, 1-1/9	12.00	13.00
POTATO, RUSST, #1, 50 LBS, 70	22.00	24.00
POTATO, RUSST, #1, 50 LBS, 80	20.00	21.00
POTATO, RUSST, #1, 50 LBS, 90	18.00	19.00
PMPKIN, BIGMACK, JBO, 36"	200.00	225.00
PMPKIN, BIG MACK, S-XL, 36" BIN	175.00	200.00
PMPKIN, HOWDEN, JBO, 36"	200.00	225.00
PMPKIN, HOWDEN, L-XL, 36" BIN	175.00	200.00
PUMPKIN, PIE, M-L, BUSHEL	20.00	24.00
SQUASH, ACORN, L, 1-1/9	16.00	18.00
SQUASH, BTTRNUT, M-L, 1-1/9	14.00	20.00
SQUASH, DELICATA, S, 1/2 BU	16.00	16.00
SQUASH, DELICATA, M, 1-1/9	22.00	24.00
SQUASH, GREY, S, 1/2 BU	20.00	22.00
SQUASH, KABOCHA, M, 1-1/9	14.00	16.00
SQUASH, SPAGHET, M, 1-1/9	14.00	16.00
SQUASH, YEL, S-M, 1/2 BU	10.00	14.00
STRAW BALE, STD, PER BALE	8.00	10.00
STRAW BALE, MINI, PER BALE	6.00	6.00
SWISS CHARD, MXD, 12/CRATE	15.00	15.00
TOMS, REG/ROMA, XL, 25 LBS	18.00	18.00
TOMATOES, L/XL, 20 LBS	18.00	18.00
TURNIP GREENS, BNCHD, 12	16.00	16.00

MIDDLESEX LIVESTOCK AUCTION

Middlefield, CT - October 2, 2017

	LOW	HIGH
Bob Calves:		
45-60 lbs.	36.00	40.00
61-75 lbs.	42.00	46.00
76-90 lbs.	48.00	52.00
91-105 lbs.	54.00	58.00
106 lbs. & up	59.00	63.00
Farm Calves	65.00	155.00
Starter Calves	25.00	30.00
Veal Calves	75.00	130.00
Feeder Heifers	84.00	95.00
Beef Heifers	91.00	98.00
Feeder Steers	45.00	65.00
Beef Steers	85.00	92.50
Feeder Bulls	75.00	100.00
Beef Bulls	74.00	85.00
Replacement Cows	950.00	1025.00
Replacement Heifers	650.00	920.00
Boars	.05	.30
Sows	n/a	n/a
Butcher Hogs	30.00	52.50
Feeder Pigs each	11.00	27.50
Sheep each	32.00	105.00
Lambs each	70.00	230.00
Goats each	65.00	310.00
Kid Goats each	30.00	130.00
Canners	up to	61.00
Cutters	62.00	65.00
Utility Grade Cows	66.00	70.00
Rabbits each	5.00	25.00
Chickens each	3.00	20.00
Ducks each	3.00	22.00

Open Monday, Columbus Day, October 9th.

LANCASTER, PA., LIVESTOCK SUMMARY

Avg. Dressing. Per cwt. Unless noted.

	LOW	HIGH
SLAUGHTER COWS Avg. Dressing		
breakers 75-80% lean	59.00	63.50
boners 80-85% lean	58.00	64.50
lean 88-90% lean	52.00	58.50
SLAUGHTER STEERS		
Hi Ch/Prime 3-4	107.00	111.00
Choice 2-3	104.00	107.50
Select 1-2	98.00	104.00
SLAUGHTER HOLSTEINS		
Sel 1-2	74.00	80.00
SLAUGHTER HEIFERS		
Hi Ch/Prime 3-4	105.00	106.00
Choice 2-3	103.00	105.00
Sel 1-2	97.00	103.00
CALVES - Graded bull		
No 1 112-130 lbs	90.00	92.00
No 1 96-110 lbs	105.00	109.00
No 1 90-94 lbs	92.00	95.00

NORTHEAST EGGS/USDAPer doz. Grade A and Grade A white
in cartons to retailers (volume buyers)

	LOW	HIGH
XTRA LARGE	1.28	1.42
LARGE	1.25	1.39
MEDIUM	.89	1.02

NEW ENGLAND SHELL EGGSPer doz. Grade A brown in
carton delivered store door. (Range)

	LOW	HIGH
XTRA LARGE	1.70	1.80
LARGE	1.67	1.77
MEDIUM	1.09	1.19
SMALL	.67	.77

(Continued from Page 1)

The event was also attended by U.S. Rep. Joe Courtney, who said the report is confirmation that “The agriculture sector in Connecticut is healthy and is adapting to what consumers are looking for as far as specialty crops that are locally grown.”

The following is an excerpt from the report that details the changing agricultural landscape in Connecticut between 2007 and 2015:

“A significant expansion in sales occurred in specialty crops such as vegetable and fruit farming, poultry and egg production, as well as value-added industries like wineries, seafood preparation, and processed dairy products (excluding cheese).

All of these special subsectors experienced significant growth between 2007 and 2015. On the other hand, sectors such as tobacco farming and greenhouse, nursery, floriculture, and sod production have contracted.

The latter can be explained in part by the Great Recession after 2007 (the last year of a housing construction boom, with the housing bubble bursting in April 2008, at the outset of the financial crisis).

It is also important to note that while commercial fishing experienced a steep decline in sales, due mainly to a decline in wild-caught fish, the seafood industry’s shift to aquaculture is consistent with regional and national trends.

Aquaculture has expanded significantly since 2007 - by nearly 100% in nominal sales. Thus, the agricultural industry in Connecticut appears to be restructuring into new market segments where innovation, diversity, and economic viability are key.

This may be a consequence of external factors such as competition from other regions and countries as well

as natural shocks like climate change.

While the total size of the industry and its impacts on the state economy remained about the same, we observe an important, ongoing restructuring towards specialty crops and sectors that add value beyond the farm gate.

From a policy perspective, further study and policy makers’ attention are needed to explore policy instruments to preserve and spur the growth of the agricultural industry in Connecticut.

Connecticut’s agricultural industry will continue along the diverse, dynamic, and non-traditional path that sets it apart from typical agricultural industries in other states.

With the proper mix of public and private policies, an efficient, economically viable, and consumer-oriented industry could be well-positioned to resume a robust growth trajectory well into the 21st century.”

The full report is available at:

http://www.are.uconn.edu/news_65_1329746848.pdf

**WOODBURY FFA FARM -TO-TABLE HARVEST DINNER
NOV. 2 AT NONNEWAUG HIGH SCHOOL IN WOODBURY**

Enjoy a Harvest Dinner featuring locally-grown foods created by premier chefs including Chef Chris Eddy from Winvian, Chef Carole Peck from Good News Café, Chef Carol Byer-Alcorace of Provender Catering at New Morning Market, and Woodbury FFA alumnus Chef Mike Hadoulis.

The third annual dinner at begins at 6:30 p.m. and includes tours of the school’s agriscience program. All proceeds benefit Woodbury FFA members through scholarships, entrepreneurial grants and support of other FFA activities.

Keynote speaker is Henry Talmage, Executive Director of the Connecticut Farm Bureau. The event is sponsored by the Connecticut Community Foundation and Arethusa Farm in Litchfield.

Tickets are \$100 each and are available for purchase at:

<https://www.woodburyffa.org/>

FOR SALE

1-R. Blumenthal & Donahue is now Connecticut’s first independent NATIONWIDE Agri-Business Insurance Agency. Christmas tree growers, beekeepers, sheep breeders, organic farmers and all others, call us for all your insurance needs. 800-554-8049 or www.bludon.com

2-R. Farm, homeowner and commercial insurance—we do it all. Call Blumenthal & Donahue 800-554-8049 or www.bludon.com

3-R. Gallagher electric fencing for farms, horses, deer control, gardens, & beehives. Sonpal’s Power Fence 860-491-2290.

4-R. Packaging for egg sales. New egg cartons, flats, egg cases, 30 doz and 15 doz. Polinsky Farm 860-376-2227.

5-R. Nationwide Agribusiness Insurance Program, endorsed by the CT Farm Bureau, save up to 23% on your farm insurance and get better protection. References available from satisfied farmers. Call Marci today at 203-444-6553.

88-R. Beautiful winter squash, Acorn, Butternut, by the box or bin. East Windsor, Conn. Call Karl 860-268-5931 or Glenn 860-930-4331 to arrange pick up.

89-R. 1/2 bushel apple baskets. Truck load sale: 1,000 or more = \$2 each. 500 or more = \$3 each. Less than 500 = \$4 each. Call Doug 860-657-4172.

90-R. Pumpkins-sugar, face, specialty, prizewinner. Mixed gourds and munchkins. Good stems, spray program. By the bin or trailer load. Dzen Farms, 860-648-1355 or 860-604-3452.

91-R. Yorkshire - heritage piglets – 12 to choose from. Ready end of September. \$75.00 each. Suffield. 860-668-2181.

92-R. Round hay bales – 52” x 48” – Tight, triple plastic wrapped, 1st, 2nd, 3rd, dry, haylage, grass, alfalfa. 200 available. 860-884-2889.

93-R. Christmas greens: wreaths and roping, many sizes and varieties. Excellent for fundraisers. We deliver. 203-457-1344.

94-R. For sale: Byron 103 sweet corn harvester. Call 860-670-1275.

95-R. First cut hay bales \$5.00 each. Mulch hay \$3.00 each. Pick up only. Suffield. 860-668-2181.

96. For Sale: Black Angus steers – 1 year old – 18 months. Call 860-212-5463.

98. 1951 Farmall Cub with snowplow and chains. 1961 Farmall Cub with twin arm loader. \$1,800.00 each. 203-482-3816.

99-R. Feed hay. \$5.00 per bale. Mixed grasses. Ledyard, CT. 860-464-9970.

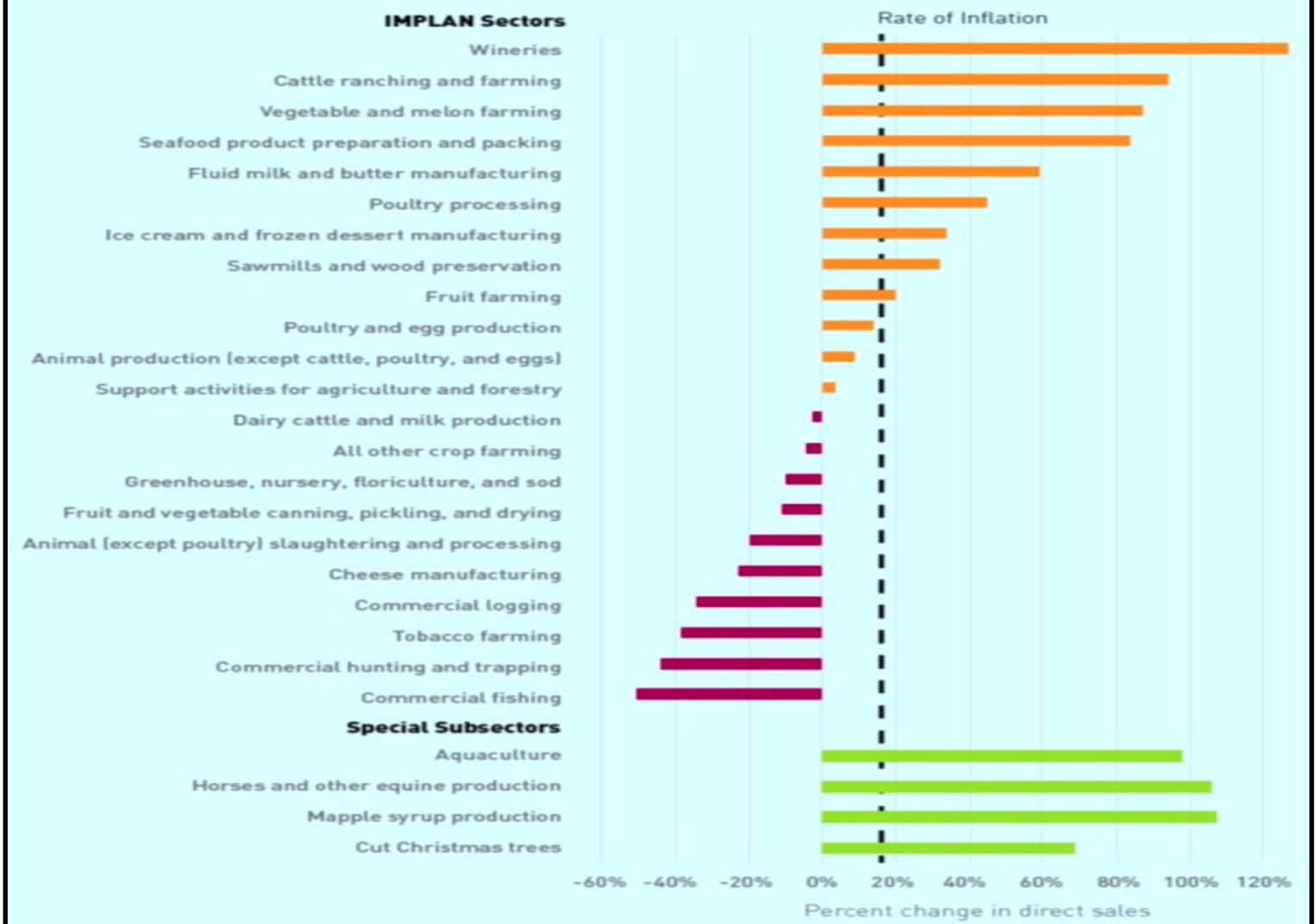
WANTED

97-R. Standing timber wanted. Hardwood/softwood, especially sugar maple/white oak. Top prices paid. Licensed and insured. 10 acre minimum. 860-798-4039.

MISCELLANEOUS

6-R. Farm/Land specializing in land, farms, and all types of Real Estate. Established Broker with a lifetime of agricultural experience and 40 years of finance. Representing both Buyers and Sellers. Call Clint Charter of Wallace-Tetreault Realty (860) 644-5667.

Figure 5 Percent Change in Direct Sales (Nominal Dollars) between 2007 and 2015 for IMPLAN Sectors and Special Subsectors



Above: A graphic from a UCONN report: *Economic Impacts of Connecticut's Agricultural Industry*, showing the growth or contraction of the state's main agricultural sectors.

Page 1 left: Agriculture Cmsr. Steven K. Reviczky speaking at the release of the report last week at Futtner's Family Farm in East Hartford. Standing alongside the podium are (L to R) study lead author Rigoberto Lopez; U.S. Rep. Joe Courtney and Cameron Faustman, interim Dean of UCONN's College of Agriculture, Health and Natural Resources.

Advertising Rates: Fifteen or fewer words: \$3.75 per insertion. More than 15 words: 25 cents per word per insertion. Ads must be related to agriculture in Connecticut and are accepted on a first-come, first-served basis. Payment must be received by noon on Friday before publication the following Wednesday. Make check or money order payable to the Connecticut Dept. of Agriculture, and mail copy and remittance to the department at 450 Columbus Blvd., Suite 701, Hartford, CT 06103. For more information contact Jane.Murdock@ct.gov or call 860-713-2588.

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CONNECTICUT DEPARTMENT
OF AGRICULTURE
www.CTGrown.gov 860-713-2500

Commissioner Steven K. Reviczky
steven.reviczky@ct.gov 860-713-2501

Agricultural Development
and Resource Preservation Linda Piotrowicz
linda.piotrowicz@ct.gov 860-713-2503

Regional Market Linda Piotrowicz
linda.piotrowicz@ct.gov 860-566-3699

Regulatory Services Dr. Bruce Sherman
bruce.sherman@ct.gov 860-713-2504

State Veterinarian Dr. Mary J. Lis
mary.lis@ct.gov 860-713-2505

Aquaculture David Carey
david.carey@ct.gov 203-874-2855

Agricultural Report Editor Steve Jensen
steve.jensen@ct.gov 860-713-2519