Narrative of Material Differences Between Proforma and Actual For the Fiscal Year Ending June 30, 2020

Effective June 30, 2014, Mercy Community Health and its Affiliates became part of Trinity Health. This consolidation resulted in the transition of several financial systems from the ones Mercy Community Health had been using to the enterprise systems used by Trinity Health.

The McAuley Center's actual performance for FY 2020 did differ slightly from the projected 2020 Proforma statements. The material differences for the FY 2020 period are:

- Accounts payable and other liabilities were lower than projected in the 2020 Proforma statements. and the related cash disbursements to reduce these obligations resulted in a lower cash balance at the end of FY2020.
- The McAuley Center performed an evaluation of the current market value of its fixed assets and, in compliance with Generally Accepted Accounting Principals, made an adjustment to the balance sheet. This reduction resulted in a one-time expense of \$13.8M.
- The COVID-19 pandemic impacted operations at The McAuley Center:
 - Supply costs increased with the scarcity and importance of personal protective equipment grew.
 - Staffing challenges were overcome with Thank You pay for staff working during the early outbreak.
 - Visitor restrictions impeded marketing tours and new resident moveins. This lower occupancy translated into lower than anticipated revenue.
 - Residents avoided non-emergent medical treatment in the first wave of COVID-19, which resulted in lower than anticipated care costs.

See attached schedules for the details.

McAuley Center, Inc.

Balance Sheet and Changes in Net Assets 6/30/2020

(000s)

<u>ASSETS</u>	Proforma 2020	Actual 2020	Comments
Current Assets: Cash and Cash Equivalents Accounts Receivable, Net Prepaid Expenses and Other Current Assets Total Current Assets	\$ 13,725 \$ 126 198 14,049	7,007 11 345 7,363	Reduced cash due to paydown of AP
Assets Whose Use Is Limited - Non-Current Property, Plant and Equipment, Net Other Assets TOTAL ASSETS	1,857 22,309 41 \$ 38,256	1,668 8,129 41 17,201	Writedown of fixed assets to market value
LIABILITIES AND NET ASSETS			
Current Liabilities: Current Maturities of Debt Accounts Payable and Accrued Expenses Other Accrued Liabilities Total Current Liabilities	\$ 276 S 9,784 1,021 11,081	\$ 275 594 250 1,119	
Long-Term Debt, Less Current Portion Other Long-Term Liabilities Total Liabilities	11,398 18,506 40,985	11,399 21,130 33,648	Increase in entrance fee liability and deferred revenue
Net Assets Unrestricted Net Assets Temporarily Restricted Fund Balance Permanently Restricted Net Assets Total Net Assets	(2,792) 62 	(16,697) 250 - (16,447)	Primarily due to writedown of fixed assets
TOTAL LIABILITIES & NET ASSETS	38,255	17,201	
CHANGES IN NET ASSETS			
Unrestricted Net Assets Beginning Unrestricted Net Assets Change in Controlling Interest Excess of Revenues over Expenses	(2,746)	(2,746)	Primarily due to writedown of fixed assets
Total Unrestricted Net Assets	(2,792)	(16,697)	
Temporarily Restricted Net Assets Beginning Temporarily Restricted Net Assets Temporarily restricted donations Use of Temporarily Restricted Funds Ending Temporarily Restricted Net Assets	62 62	62 189 251	
Permanently Restricted Net Assets Beginning Permanently Restricted Net Assets Ending Permanently Restricted Net Assets		-	
TOTAL NET ASSETS	\$ (2,730)	\$ (16,447)	

McAuley Center, Inc.

Statement of Operations For the Fiscal Year Ended June 30, 2020

(000s)

	Proforma 2020	Actual 2020	Comments
Revenue Operating Revenue	\$ 12,719	\$ 12,34	0 Lower occupancy due to regional COVID-19 outbreaks
Operating Expenses			
Salaries and Wages	3,028	3,07	Reduced staffing, offset by higher wage incentives to retain staff during COVID-19
Employee Benefits Professional Fees	752 4	72 -	3
Supplies	733	85	Increase in personal protective equipment and cleaning costs due to COVID-19
Purchased Services	3,114	2,72	Lower than anticipated resident care costs in skilled nursing facility
Depreciation & Amortization	1,785	2,19	5 Expanded refurbishment program
Interest	514	25	7
Asset impairment	-	13,82	6 Impairment of assets
Other	2,840	2,66	Lower repairs and maintenance costs than anticipated
Total Operating Expenses	12,770	26,32	2
Operating Income	(51)	(13,98	2)
Non-Operating Revenue	5	3	1
Increase (Decrease) in Unrestricted Net Assets	\$ (46)	\$ (13,95	<u>11)</u>

McAuley Center, Inc.

Statement of Cash Flows For the Fiscal Year Ended June 30, 2020

(000s)

Sources of Cash	
Excess of Revenues over Expenses	
from Operations (46) (13,951)	
Items Not Affecting Working Capital	
Depreciation 1,785 2,195 Expanded refurbishment program	
Other - 13,826 Asset impairment	
Total Sources of Cash 1,739 2,070	
Uses of Cash	
Change in Working Capital, excluding current portion of (185) (153)	
debt / / / / / / / / / / / / / / / / / / /	
Additions to Plant, Property and Equipment, net 1,785 1,812	
Other Assets (4) (189) Donor restricted funds received Accounts Payable & Accrued Expense 96 9,926 Decrease in accounts payable	
Accounts Payable & Accrued Expense 96 9,926 Decrease in accounts payable Long-term Debt Principal Repayments 276 276	
Other Long Term Liabilities (183) (2,807) Increase in entrance fees liability and defer	red revenue
Total Uses of Cash 1,786 8,865	
Cash Provided (Used) Prior to Interest Income (47) (6,795)	
Cash Provided From Interest Income 1 31	
Cash Provided (Used) (46) (6,764)	
Cash Balance, Beginning of Period 13,771 13,771	
Cash Balance, End of Period 13,725 7,007	