MEADOW RIDGE

ANNUAL FINANCIAL FILING FOR FISCAL YEAR ENDED DECEMBER 31, 2013

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Certified Audited Financial Statements of Redding Life Care LLC Years ended December 31, 2013 and 2012

(Attached)

REDDING LIFE CARE LLC D/B/A MEADOW RIDGE FINANCIAL STATEMENTS YEARS ENDED DECEMBER 31, 2013 AND 2012



INDEPENDENT AUDITOR'S REPORT

To the members of Redding Life Care LLC d/b/a Meadow Ridge Redding, Connecticut

Report on the Financial Statements

We have audited the accompanying financial statements of Redding Life Care LLC d/b/a Meadow Ridge ("Company"), which comprise the balance sheets as of December 31, 2013 and 2012 and the related statements of income and comprehensive income, changes in members' deficit, and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Redding Life Care LLC d/b/a Meadow Ridge as of December 31, 2013 and 2012 and the results of its operations and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

New Haven, Connecticut April 24, 2014

234 Church Street • P.O. Box 9615 • New Haven, Connecticut 06535

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REDDING LIFE CARE LLC **BALANCE SHEETS**

	December 31,	
	<u>2013</u>	2012
Assets		in the second
Current assets:		8
Cash and cash equivalents	\$ 7,737,500	\$ 4,939,912
Investments	B	1,242,402
Accounts receivable, net of allowance for doubtful		
accounts of \$17,047 and \$16,908, respectively	1,334,016	1,250,319
Notes receivable, residents	811,881	449,725
Prepaid expenses	313,778	268,149
Inventory of supplies	46,162	37,222
Total current assets	10,243,337	8,187,729
Restricted cash and investments	10,055,842	10,794,423
Property and equipment:		
Buildings and improvements	154,309,950	153,863,779
Land	7,018,216	7,018,216
Land improvements	9,067,888	8,962,566
Furniture and equipment	7,459,376	7,961,265
Vehicles	533,270	533,270
	178,388,700	178,339,096
Less - accumulated depreciation	54,482,939	49,679,911
	123,905,761	128,659,185
Other assets:		
Deferred financing fees, net of accumulated amortization	* *	
of \$392,908 and \$224,519, respectively	1,290,979	1,459,368
Other assets	9,216	9,216
	1,300,195	1,468,584
	\$ 145,505,135	\$ 149,109,921

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* · · · · · · · · · · · · · · · · · · ·	December 31,	
	- <u>2013</u>	2012
Liabilities and Members' Deficit		
Current liabilities:	¥	
Loans payable, residents	\$ 15,566,921	\$ 10,335,140
Accounts payable	1,967,596	1,263,683
Accrued expenses	1,657,986	2,269,399
Deposits on unoccupied units	1,152,480	772,769
Current portion of term loan payable, bank	927,064	869,609
Current portion of long term debt	6,351	6,438
Current portion of capital lease obligations	20,671	44,380
Total current liabilities	21,299,069	15,561,418
Other liabilities:		
Loans payable, residents	129,070,530	134,272,050
Term loan payable, bank	75,209,164	76,061,419
Deferred revenue from entrance fees	18,698,319	18,714,306
Long term debt, less current portion	3,270	9,621
Capital lease obligations	10,349	30,747
Deposits	36,878	36,915
Total other liabilities	223,028,510	229,125,058
	244,327,579	244,686,476
Members' deficit:		
Members' deficit	(98,822,444)	(95,576,555)
	\$ 145,505,135	\$ 149,109,921

REDDING LIFE CARE LLC

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STATEMENTS OF INCOME AND COMPREHENSIVE INCOME

	Year Ended	
	Decem	
0	<u>2013</u>	2012
Operating revenues: Independent living services	\$ 19,415,680	\$ 20,163,858
Health center services	6,890,926	6,727,656
Assisted living services	1,151,224	1,185,571
Capital reserve assessment	171,157	132,018
Interest and dividends	23,342	14,164
Other revenue	33,898	56,675
Total operating revenues	27,686,227	28,279,942
Operating expenses:		
General and administrative	6,508,513	6,002,488
Building operations	3,768,720	3,906,464
Food and beverage	4,038,910	3,839,273
Health center services	4,891,215	4,586,009
Environmental services	1,647,467	1,694,779
Assisted living services	734,773	834,471
Resident services	1,140,999	1,157,853
Total operating expenses	22,730,597	22,021,337
Operating income	4,955,630	6,258,605
Other revenues:		
Entrance fees	3,678,367	3,342,751
Administration fees	451,390	450,371
Interest earned	10,099	25,579
Garage rental fees	61,758	64,643
Cancellation penalties	1,000	41,000
Gain on sale of equipment	750	8,679
Total other revenues	4,203,364	3,933,023
Other expenses:		
Depreciation	6,002,544	5,948,540
Interest	4,483,948	4,507,060
Amortization of financing costs	168,389	168,389
General and administrative	422,938	367,161
Marketing	77,064	31,851
Total other expenses	11,154,883	11,023,001
-	(1,995,889)	(831,373)
Net loss		
Other comprehensive income -		31,952
Unrealized security gain arising during the period		24 0.14C 0.1 No.
Comprehensive loss	\$ (1,995,889)	\$ (799,421)

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REDDING LIFE CARE LLC

STATEMENTS OF CHANGES IN MEMBERS' DEFICIT

		Accumulated Other	
	Members' <u>Deficit</u>	Comprehensive (Loss)/Gain	Total
Balance - January 1, 2012	\$ (89,745,182)	\$ (31,952)	\$ (89,777,134)
Comprehensive income:			
Net loss	(831,373)		(831,373)
Other comprehensive income	. 	31,952	31,952
Distributions to members	(5,000,000)		(5,000,000)
Balance - December 31, 2012	(95,576,555)	e w	(95,576,555)
Comprehensive income:			
Net loss	(1,995,889)	-	(1,995,889)
Distributions to members	(1,250,000)		(1,250,000)
Balance - December 31, 2013	\$ (98,822,444)	\$ -	\$ (98,822,444)

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STATEMENTS OF CASH FLOWS

Year Ended

	Year Ended			
	(8)	Decemb	oer 31	,
	2	013		2012
Cash flows from operating activities:				
Net loss	\$ (1,	995,889)	\$	(831,373)
Adjustments to reconcile net loss to net				
cash provided by operating activities:				
Depreciation and amortization	6,	170,933		6,116,929
Deferred revenue recognized	(3,	678,367)		(3,342,751)
Cancellation penalties		(1,000)		(40,000)
Gain on disposal of fixed assets		(750)		(8,679)
(Increase) decrease in operating assets:		, ,		
Accounts receivable		(87,137)		258,274
Prepaid expenses		(45,629)		139,578
Inventory of supplies		(8,940)		24,943
(Decrease) increase in operating liabilities:		`,,,,		1994 3 -9 74 301937
Accounts payable		703,913		(1,183,188)
Accrued expenses	(611,413)		330,860
Deposits		(37)		9
Net cash provided by operating activities		445,684		1,464,602
Cash flows from investing activities:	26	- Arresta		
Decrease in restricted cash		(5,419)		157,549
Proceeds from maturity/disposition of investments	1.	986,402		1,694,000
Proceeds from sale of fixed assets	-	750		8,679
Purchase of furniture, equipment, and vehicles	(1,	249,120)		(1,240,922)
Net cash provided by investing activities		732,613		619,306
Cash flows from financing activities:				
Proceeds from resident loans	12.	199,123		10,643,877
Entrance fees received		263,691		2,691,530
Deposits received	23	911,700		507,410
Repayment of term loan		794,800)		(810,983)
Repayment of long term debt and capital leases	,	(50,545)		(40,817)
Entrance deposits returned	((132,300)		(35,000)
Distribution to members		250,000)		(5,000,000)
Repayment of resident loans	8.07	,527,578)		13,168,898)
Net cash provided (used) by financing activities		619,291	-	(5,212,881)
		797,588	A-13	(3,128,973)
Increase (decrease) in cash and cash equivalents		6 6 5 6 6 ACC		
Cash and cash equivalents, beginning		,939,912	-	8,068,885
Cash and cash equivalents, ending	<u>\$ 7,</u>	737,500	\$	4,939,912
Supplemental disclosure of cash flow information -				
Interest paid	\$ 4,	,109,065	\$	4,507,060



NOTE 1 - ORGANIZATION AND RELATED MATTERS

Redding Life Care LLC (a limited liability company) was organized to develop and operate a continuing care retirement community (Meadow Ridge) in Redding, Connecticut. The community consists of 332 independent living apartments, 20 assisted living apartments, and a 62-bed skilled nursing facility. The Company has a contract with Life Care Services LLC of Des Moines, Iowa to manage the retirement community.

The members are not liable for any obligations of Redding Life Care LLC, except where noted. Differences in members' status are for management and profit and loss allocation purposes only.

NOTE 2 - SUMMARY OF ACCOUNTING POLICIES

Cash and Cash Equivalents

The Company considers all temporary cash investments purchased with a maturity of three months or less to be cash equivalents.

Accounts Receivable

The Company maintains an allowance for doubtful accounts due from third-party providers on behalf of individuals within the skilled nursing facility. This allowance is based on historical experience as well as a review of the existing receivables. Balances still outstanding after the Company has used reasonable collection efforts are written off through a charge to the valuation allowance and a credit to accounts receivable. Management believes that all receivables due from its independent and assisted living apartments are fully collectable.

Advertising

The Company expenses all advertising costs when incurred. Advertising expense for the years ended December 31, 2013 and 2012 was \$337,628 and \$437,084, respectively.

Inventory of Supplies

Inventory of supplies is stated at the lower of cost or market using the first-in, first-out (FIFO) method.



NOTE 2 - SUMMARY OF ACCOUNTING POLICIES - (CONTINUED)

Deferred Financing Fees

Fees paid in connection with the refinancing of the Company's debt are capitalized and amortized over the terms of the financing agreements.

Property and Equipment

Property and equipment are stated at cost. Depreciation is computed using the straight-line method based on the following estimated useful lives:

· ·	Years
Buildings	39
Land improvements	15
Furniture and equipment	5 - 12
Vehicles	5

Deposits on Unoccupied Apartments

Prospective residents wanting to reserve an independent living apartment must make a 10% deposit. This deposit is held in the Entrance Fee Escrow account until various statutory requirements are met and is applied to the Entrance Fee due at the time of closing.

Health Center Service Revenue

Health center service revenue is reported at the estimated net realizable amounts from patients, third-party payers, and others for services rendered.

Revenue under third-party payer agreements is subject to audit and retroactive adjustment. Provisions for estimated third-party payer settlements are provided in the period the related services are rendered. Differences between the estimated amounts accrued and interim and final settlements are reported in operations in the year of settlement.

Obligation to Provide Future Services

Annually, the Company calculates the present value of the net cost of future services and use of facilities to be provided to current residents, and compares that amount with the balance of deferred revenue from entrance fees. If the present value of the net cost of future services and use of facilities exceeds the deferred revenue from advance fees, a liability for the obligation to provide future services is recorded with a corresponding charge to income. The Company has concluded that there is no liability as of December 31, 2013 and 2012 using a discount rate of 4.5%.



NOTE 2 – SUMMARY OF ACCOUNTING POLICIES - (CONTINUED)

Fair Value of Financial Instruments

The Company's financial instruments consist of cash and cash equivalents, accounts and notes receivable, accounts payable, other accrued expenses, loans payable to residents, notes payable to banks and financing companies. The fair value of the financial assets approximates their carrying costs.

Deferred Revenue from Entrance Fees

Entrance fees paid by residents upon entering into a continuing care contract are recorded as deferred revenue. Income is recognized on a straight-line basis over the estimated remaining life expectancy of each resident.

Income Taxes

Redding Life Care LLC is classified as a partnership for income tax purposes. Accordingly, income or loss from the Company is reported by the members on their individual income tax returns, and no provision for income taxes is required in the financial statements.

The Company's income tax filings are subject to audit by various taxing authorities. The Company's open audit periods are 2010 - 2012.

Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

Reclassifications

Certain reclassifications have been made to the prior year financial statements in order for them to be in conformity with the current year presentation.



NOTE 3 - RESTRICTED CASH

Restricted cash consists of the following:

	December 31,	
ŭ.	<u>2013</u>	2012
Debt service and operating reserve	\$ 4,961,615	\$ 4,956,336
Reserve for repair and replacement	2,317,260	2,193,489
Entrance deposit escrow	1,142,026	977,791
Reserve for patient care	594,547	588,167
Real estate taxes and insurance	1,040,394	2,078,640
	\$10,055,842	\$10,794,423

Debt Service and Operating Reserve

The Connecticut Department of Social Services requires the Company to maintain a reserve account sufficient to cover one month's operating expenses and a portion of the principal and interest due on the Company's long-term debt.

Reserve for Repair and Replacement

The Company has established a Reserve for Repair and Replacement. These funds can be used for repairs, replacements and capital improvements to the Community.

Entrance Deposit Escrow

The Company maintains an entrance deposit escrow as required by the Connecticut Department of Social Services. This account holds entrance deposits made by prospective residents until various statutory requirements have been met.

Reserve for Patient Care

The Company maintains a reserve for patient care as required by the Connecticut Department of Social Services. This reserve is available to residents to cover expenses for the continuum of care which may not be covered by residents' assets, income, or insurance.

Real Estate Tax and Insurance Escrow

The Company has established a reserve for the payment of real estate taxes and casualty insurance on the Company's property as required under the Term Loan. This reserve includes an amount set aside pending the outcome of the tax appeal with the Town of Redding as described in Note 14.

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REDDING LIFE CARE LLC NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2013 AND 2012

NOTE 4 - INVESTMENTS

At December 31, 2013, the Company maintained 3 certificates of deposit (CDs) for \$747,757 which have interest rates ranging from 1.25% to 1.4% with maturity dates between September 2014 and October 2014. At December 31, 2012, the Company maintained eleven CDs for \$2,734,681 which had interest rates ranging from 0.55% to 1.4% with maturity dates between January 2013 and October 2014.

The certificates of deposit are classified as available for sale. There was no unrealized gain on the certificates at December 31, 2013. The unrealized gain on the investments was \$31,952 for the year ended December 31, 2012 and has been included as other comprehensive income. For the years ended December 31, 2013 and 2012, dispositions totaled \$1,987,000 and \$1,694,000, respectively and there were no realized gains or losses. At December 31, 2013 and 2012, \$744,000 and \$1,492,279, respectively, of CDs are included in restricted cash and investments.

NOTE 5 - FAIR VALUE MEASUREMENT

The Company has characterized their financial assets into a three-level fair value hierarchy, based on the priority of the inputs used to value these assets. The fair value hierarchy gives the highest priority to quoted prices in active markets for identical assets or liabilities [Level 1], and the lowest priority to unobservable inputs [Level 3]. If the inputs used to measure the financial assets fall within different levels of the hierarchy, the categorization is based on the lowest level input that is significant to the fair value measurement of the investment. Financial assets recorded in the combined statement of financial position are categorized based on the inputs to valuation techniques as follows:

- Level 1: These are assets where values are based on unadjusted quoted prices for identical assets in an active market where the Company has the ability to access.
- Level 2: These are assets where values are based on quoted prices in markets that are not active or model inputs that are observable either directly or indirectly for substantially the full term of the investments such as interest rate and yield curves that are observable at commonly quoted intervals.

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REDDING LIFE CARE LLC NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2013 AND 2012

NOTE 5 - FAIR VALUE MEASUREMENT - (CONTINUED)

Level 3: These are assets where values are based on prices or valuation techniques that require inputs that are both unobservable and significant to the overall fair value measurement. These inputs reflect the assumptions of management about assumptions market participants would use in pricing the investments.

The Company's financial assets at December 31, 2013 and 2012 are its investment in certificates of deposit which are valued at \$745,715 and \$2,734,681 respectively, and categorized as Level 2. The fair values of the certificates of deposit are the estimated market values which are determined using market information and valuation methodologies.

NOTE 6 - TERM LOAN

On August 31, 2011, the Company refinanced its then existing bank debt in exchange for a 10 year \$78,000,000 term loan secured by the Company's assets. Interest on the term loan from inception through August 31, 2016 is fixed at 5.80%. Beginning on September 1, 2016 through the end of the term loan, interest will be a variable rate of LIBOR plus 3.75%, but not less than 5.80%. Outstanding principal is calculated using a thirty year amortization schedule and an interest rate constant of 7.00%. The loan may not be prepaid within the first five years. The term loan is secured by a mortgage on the real and personal property of the Company and various assignments executed in connection with the mortgage. One of the members of the Company has guaranteed the payment of the term loan under certain limited conditions.

Aggregate principal payments of the term loan are:

Year Ending		
December 31,		
2014	\$	927,064
2015		994,081
2016		1,065,944
2017		1,143,000
2018		1,225,628
Thereafter	_ 7	0,780,511
	\$ 70	6,136,228



NOTE 7 - VEHICLE LOAN

The Company has financed the purchase of vehicles through Ford Motor Credit. The balance of the notes at December 31, 2013 and 2012 was \$9,621 and \$15,729 respectively. The notes are secured by the vehicles acquired. At December 31, 2013, only one vehicle note remains.

Aggregate principal payments for the vehicle loan are:

Year Ending		
December 31,		
2014	\$	6,351
2015	<u>years</u>	3,270
	\$	9,621

NOTE 8 - OPERATING LEASES

The Company leases medical equipment, office equipment, and vehicles under non-cancelable operating leases which expire at various times over the next two years. Annual rental expense for non-cancelable operating leases was \$42,415 and \$42,064 for the years ended December 31, 2013 and 2012, respectively.

The future minimum payments under operating leases are:

	\$ 40,060
2016	 3,259
2015	7,823
2014	\$ 28,978
December 31,	
Year Ending	*(

NOTE 9 - LOANS PAYABLE, RESIDENTS

Upon occupancy of the independent living apartments, residents loan the Company an amount ranging from 50% to 90% of their total admission payment. These loans are secured by a subordinate mortgage on the property held by a trustee for the benefit of all the residents. This mortgage is subordinated to the Company's term loan and any other related obligations. Upon termination of the residency agreement through cancellation or death, loans are payable on the earlier of 90 days after the date the apartment is reoccupied, or 18 to 24 months after release of the apartment by the resident. If the apartment has been previously released in connection with



NOTE 9 - LOANS PAYABLE, RESIDENTS - (CONTINUED)

admittance to the health center or an assisted living apartment and a new admission payment has been received from re-occupancy of the apartment, the loan is payable six months after the date of death or the date the resident moves out of the health center or assisted living apartment. If not repaid sooner, the loan is due and payable 30 years from the inception date of the residency agreement, the first of which would be in 2031.

NOTE 10 - OBLIGATIONS UNDER CAPITAL LEASES

The Company financed the acquisition of two vehicles with capital leases. The assets and liabilities under the capital lease obligations are recorded at the lower of the net present value of the minimum lease payments or fair market value. The assets are depreciated over their estimated useful life.

The assets held under capital leases at December 31, 2013 are shown as property and equipment on the balance sheet as:

Vehicles	\$	105,236
Less - accumulated depreciation	<u>-</u>	74,165
	\$	31,071

The future minimum payments under capital lease are:

Year Ending December 31,		
2014	\$	21,768
2015	-	10,570
Total minimum lease payments		32,338
Less - amount representing interest	u (1,318
Present value of net minimum lease payments		31,020
Less - current portion		20,671
	\$	10,349



NOTE 11 - CASH CONCENTRATION

The Company maintains their cash in bank deposit accounts at financial institutions. The balances from time to time exceed the federally insured limits.

NOTE 12 - RELATED PARTY TRANSACTIONS

The Company has agreed to pay the managing member a monthly management fee for administrative services plus direct out of pocket expenses. The Company paid management fees of \$300,000 for the years ended December 31, 2013 and 2012.

The Company also provides payroll related services on behalf of certain employees of Senior Care Development LLC for which it is reimbursed. The total amounts receivable related to salary reimbursements at December 31, 2013 and 2012 were \$136,661 and \$66,256, respectively, and are included in accounts receivable.

NOTE 13 - PROFIT SHARING PLAN

The Company maintains a salary reduction/profit-sharing plan under the provisions of Section 401(k) of the Internal Revenue Code. The plan covers substantially all full-time employees who have completed one year of service and attained age 21. Contributions to the plan by the Company equal 50% of the salary reduction elected by each employee, up to a maximum reduction of 6% of annual salary. Employer contributions to the plan for 2013 and 2012 were \$70,313 and \$60,507, respectively.

NOTE 14 - CONTINGENCIES

Utilities

The Company was a defendant in a lawsuit filed by a utility provider for allegedly failing to pay certain amounts in accordance with their service agreement. The Company filed counterclaims alleging that the utility misrepresented certain facts used to determine the fees. A settlement agreement between the Company and the utility provider was reached in January 2012 and all terms and conditions of the settlement have been satisfied as of the date of these financial statements. At December 31, 2013 and 2012, \$100,000 and \$150,000, respectively, has been included in accounts payable.



NOTE 14 - CONTINGENCIES - (CONTINUED)

Property Taxes

During the year, the Company unsuccessfully completed litigation in an appeal of the real estate assessment on the facility for the years 2008 through 2012. The entire amount due was included in accounts payable and accrued liabilities at December 31, 2012. The lender required the full disputed amount, including penalties and interest, to be held in their tax escrow account. As a result of the court's ruling against the Company, the balance was paid in full to the Town of Redding in 2013.

Medical Malpractice and Other Claims

The Company purchases professional and general liability insurance to cover medical malpractice claims as well as general liability claims. Management believes the insurance coverage is sufficient to cover the ultimate settlement costs of asserted claims as well as any unasserted claims arising from services provided and general liability claims known or unknown against the Company.

NOTE 15 – SUBSEQUENT EVENTS

Management reviewed subsequent events through April 24, 2014, which is the date the financial statements were available to be issued. There were no subsequent events for events requiring recording or disclosure in the financial statements for the year ended December 31, 2013.

MEADOW RIDGE - OPERATIONS DIVISION

Redding, Connecticut

CASH FLOW PROJECTION - OPERATIONS DIVISION

For the Period Beginning January 1, 2014

	Year 1	Year 2	Year 3	Year 4	Year 5
	2014	2015	2016	2017	2018
Beginning Cash (1)	1,297,529	1,344,101	1,491,398	2,285,064	2,546,126
Additions:					
Apartment Service Fees (2)	17,967,312	19,146,648	20,319,426	21,626,352	23,081,136
Double occupancy Fees (3)	1,439,057	1,425,261	1,501,133	1,605,822	1,732,985
Health Center & Assisted Living Income (4)	14,125,109	14,636,803	15,131,110	15,634,618	16,151,490
Miscellaneous Income (5)	499,812	514,809	530,253	546,161	562,547
Interest Income (excluding HC Escrow) (6)	3,605	3,708	3,914	4,769	5,092
Disbursements:					
Operating Expenses (7)	(22,752,426)	(23,434,999)	(24,138,049)	(24,862,190)	(25,608,056)
AL Owner's Supervision Fee (8)	(161,814)	(101,136)	(78,591)	(72,415)	(67,691)
Life Care Discount (9)	(5,255,452)	(5,706,796)	(6,074,502)	(6,406,016)	(6,729,144)
Capital Expenses - funded from Operations (10)	(500,000)	(950,000)	(1,000,000)	(1,100,000)	(1,200,000)
Net Funding of Capital Reserves (11)	0	0	0	(1,300,045)	(2,431,999)
Funding of Operating Reserve (12)	0	(56,881)	(58,587)	(60,345)	(62,155)
Debt Service (13)	(5,318,631)	(5,330,120)	(5,342,440)	(5,355,649)	(5,369,813)
Net Change	46,572	147,297	793,666	261,062	64,392
Ending Cash	1,344,101	1,491,398	2,285,064	2,546,126	2,610,518

PRO FORMA CASH FLOW ASSUMPTIONS

(1) <u>Beginning Cash</u> represents the Operations cash and reserve accounts at the beginning of the year.

Petty Cash	\$ 600
Checking - Operating	946,222
Assisted Living Deposits	36,878
Checking - Employee Fund	13,041
Savings	205,168
Money Market	95,620
Total	1,297,529

- (2) <u>Apartment Service Fees</u> represents the total of first-person monthly Service Fees for all apartments based on an assumed average occupancy of 275.54 in Year 1, increasing to 305.5 by Year 5.
- (3) <u>Double Occupancy Fees</u> represents revenue from monthly Service Fees required under the Residency Agreement for a second person occupying an apartment. The amount of second-person fees was projected based on apartment occupancy assumptions and the population projections prepared by the consulting actuarial firm, Milliman, of Omaha, Nebraska. The average number of apartments occupied by more than one person projected for 2014 through 2018 is as shown in the following table:

<u>2014</u>	<u>2015</u>	<u>2016</u>	<u>2017</u>	<u>2018</u>
69.56	66.39	67.40	69.48	72.28

(4) <u>Health Center and Assisted Living Income</u> assumes a 2014 daily rate of \$457.42 for semiprivate beds, \$564.54 for private beds, and \$337.59 for assisted living apartments. There are 62 total SNF beds (44 semiprivate beds and 18 private beds), the average census is projected to be:

<u>2014</u>	<u>2015</u>	<u>2016</u>	<u>2017</u>	<u>2018</u>
58.00	58.00	58.00	58.00	58.00

Out of 20 assisted living apartments, the average census is projected to be:

<u>2014</u>	<u>2015</u>	<u>2016</u>	<u>2017</u>	<u>2018</u>
19.50	19.50	19.50	19.50	19.50

- (5) <u>Miscellaneous Income</u> represents projected income from meals, garage rentals, guest rooms, and beauty and barber shop.
- (6) <u>Interest Income</u> is assumed to be earned at an annual rate of 0.2 percent.

- (7) Operating Expenses includes the expenses for staffing, materials, and services for the entire project. Expenses are projected to increase at 3.0% in each projection year.
- (8) <u>Assisted Living Owner's Supervision Fee</u> represents the difference between the AL per diem rate paid by private pay AL patient's and the Two Bedroom "B" rate retained by Meadow Ridge. This difference is paid to the owner.
- (9) <u>Life Care Discount</u> is considered an expense. It represents the income never realized when residents become patients in the health center or assisted living center. Both "temporary assignments" and "permanent assignments" to the health center and assisted living center, projected based upon experience at Meadow Ridge and other Milliman and LCS communities, are considered in determining life-care discount. Both temporary and permanent assignments are based upon the total number of life-care residents. The number of residents assigned temporarily to the health center is projected at 3.0 percent of the life-care residents (1.5% non-Medicare plus 1.5% Medicare). The average number of residents assigned permanently to the Health Center is projected based on apartment occupancy assumptions and rates of transfer developed from experience at Meadow Ridge and other Milliman and LCS communities and is shown in the following table:

<u>2014</u>	<u>2015</u>	<u>2016</u>	<u>2017</u>	<u>2018</u>
28.03	29.78	31.02	31.94	32.60

The average number of residents assigned permanently to the Assisted Living Unit is projected based on apartment occupancy assumptions and rates of transfer developed from experience at Meadow Ridge and other Milliman and LCS communities and is shown in the following table:

2014	<u>2015</u>	2016	<u>2017</u>	<u>2018</u>
16.77	17.86	18.28	18.42	18.53

- (10) <u>Capital Expenses funded from Operations</u> represents the total cost for the repair or replacement of interior finishes and elements of the buildings and equipment and of other portions of the buildings and equipment that are not paid from the Capital Replacement Reserve Fund.
- (11) <u>Net Funding of Capital Reserves</u> represents the funding of the Capital Replacement Reserve Fund by the residents.
- (12) <u>Funding of Operating Reserve</u> represents the increase in the operating reserve fund. Operating reserve is one twelfth of annual operating expenses and is funded by the residents.
- (13) <u>Debt Service</u> represents the portion of annual principal and interest payments paid by the residents.

MEADOW RIDGE - OPERATIONS DIVISION

Redding, Connecticut

FORECASTED STATEMENT OF REVENUES AND EXPENSES

	Year 1	Year 2	Year 3	Year 4	Year 5
	2014	CL07	2010	71.07	2018
OPERATING INCOME					
Monthly Service Fees	19,406,369	20,571,909	21,820,559	23,232,174	24,814,121
Health Center & Assisted Living Revenues - Net	8,869,657	8,930,007	9,056,608	9,228,602	9,422,346
Interest Income	3,605	3,708	3,914	4,769	5,092
Other Income	499,812	514,809	530,253	546,161	562,547
TOTAL INCOME	28,779,443	30,020,433	31,411,334	33,011,706	34,804,106
EXPENSES:					
G&A	(6,612,710)	(6,811,092)	(7,015,424)	(7,225,887)	(7,442,664)
Plant	(3,619,029)	(3,727,600)	(3,839,428)	(3,954,611)	(4,073,249)
Housekeeping	(1,621,104)	(1,669,737)	(1,719,829)	(1,771,424)	(1,824,567)
Dietary	(3,966,202)	(4,085,188)	(4,207,744)	(4,333,976)	(4,463,995)
Resident Care	(6,933,381)	(7,141,382)	(7,355,624)	(7,576,293)	(7,803,581)
Debt Service	(5,318,631)	(5,330,120)	(5,342,440)	(5,355,649)	(5,369,813)
TOTAL OPERATING EXPENSES	(28,071,057)	(28,765,119)	(29,480,489)	(30,217,839)	(30,977,869)
NET OPERATING INCOME	708,386	1,255,314	1,930,845	2,793,867	3,826,237

AMORTIZATION ASSUMPTIONS

The basis for amortization assumptions for the provider's capital costs includes the following:

a. Forecasted Statement of Revenues and Expenses does not include depreciation of fixed assets or amortization of development expenses and organization costs, as these are non-cash items.

RATE SCHEDULE January 1, 2014

ADMISSION PAYMENTS - 80% ROC PLAN

One-Bedroom A1	\$450,000
One-Bedroom A	520,000
One-Bedroom with Den A2	585,000
Two-Bedroom B	610,000
Two-Bedroom with Den C	720,000
Two-Bedroom Deluxe D	1,250,000
Second Person Admission Fee	25,000

The Admission Payments represent the total of the Entrance Fee and the Loan. Ten percent (10%) of new sales are expected to be under a 50% ROC plan, which are priced at 80% of the above rates.

MONTHLY FEES

One-Bedroom A1	\$4,148
One-Bedroom A	4,617
One-Bedroom with Den A2	5,048
Two-Bedroom B	5,419
Two-Bedroom with Den C	6,215
Two-Bedroom Deluxe D	7,715

Second Person Fee 1,724

Monthly fees include \$90 that does not flow to the Operations Division.

RESIDENTIAL TURNOVER RATES

The residential turnover rate is calculated by dividing the number of apartments released by the average number of occupied apartments.

The residential turnover rates for the most recently completed fiscal year, and anticipated for the next five years, are as follows:

<u>2013</u>	<u>2014</u>	<u>2015</u>	<u>2016</u>	<u>2017</u>	<u>2018</u>
14.88%	12.77%	12.96%	13.00%	12.99%	12.90%

AVERAGE AGE OF RESIDENTS

The projected average age of residents for the next five years is as follows:

<u>2014</u>	<u>2015</u>	<u>2016</u>	<u>2017</u>	<u>2018</u>
87.81	87.92	88.00	88.04	88.07

HEALTH CARE UTILIZATION RATES*

Health care utilization rates, including admission rates and days per 100 residents by level of care for the most recently completed fiscal year, and anticipated for the next five years, are as follows:

Year	Utilization Rate	Admission Rate	Days per 100 Residents*
FY 2013	45.17%	35.82%	3,374
FY 2014	45.77%	36.07%	3,617
FY 2015	45.02%	35.09%	3,702
FY 2016	45.13%	35.02%	3,750
FY 2017	45.20%	35.03%	3,759
FY 2018	45.17%	35.03%	3,738

^{*} Skilled Nursing Only

OCCUPANCY RATES

Occupancy rates for the most recently completed fiscal year, and anticipated for the next five years, are as follows:

<u>2013</u>	<u>2014</u>	<u>2015</u>	<u>2016</u>	<u>2017</u>	<u>2018</u>
85.09%	82.99%	85.24%	87.20%	89.46%	92.02%

NUMBER OF HEALTH CARE ADMISSIONS*

The number of health care admissions pursuant to continuing-care contracts for the most recently completed fiscal year, and anticipated for the next five years, is as follows:

<u>2013</u>	<u>2014</u>	<u>2015</u>	<u>2016</u>	<u>2017</u>	2018
143	141	139	142	146	150

^{*} Skilled Nursing Only

DAYS OF CARE*

The days of care per year for the most recently completed fiscal year, and anticipated for the next five years, are as follows:

<u>2013</u>	<u>2014</u>	<u>2015</u>	<u>2016</u>	<u>2017</u>	<u>2018</u>
13,441	14,102	14,697	15,231	15,669	16,033

^{*} Skilled Nursing Only

NUMBER OF PERMANENT TRANSFERS*

The number of permanent transfers to the health center in fiscal year ended December 31, 2013 was eleven (11) residents.

* Skilled Nursing Only

STATEMENT OF CASH FLOWS

For a statement of cash flows for Meadow Ridge see Exhibit B of this annual financial filing.



Statement of Actuarial Opinion

I, Gregory T. Zebolsky, am associated with the firm Milliman, and am a Member of the American Academy of Actuaries and meet its qualification standards to issue statements of Actuarial Opinion for Continuing Care Retirement Communities. I have been retained by Life Care Services to develop resident population projections and to review certain items in the financial projections contained in the December 31, 2013 financial filing for Meadow Ridge. The items I reviewed include exhibits E through K and the projection of selected items in exhibit B, all of which relate to the actuarial population projections. The items I reviewed on exhibit B include only apartment service fees, double occupancy fees, health center and assisted living income, and life care discount. I have not reviewed other items in exhibit B.

This is the actuarial certification as described in Section 17a-373-6(i)(2) of the regulations implementing the Connecticut Continuing Care Statutes. The actuarial methodology used in these projections conforms to Actuarial Standard of Practice No. 3, "Practices Relating to Continuing Care Retirement Communities" adopted September, 2007 by the Actuarial Standards Board.

In performing my review and developing the population projections, I have relied on resident data, financial statements, and the residency agreements provided by Life Care Services. I performed no audit or independent verification of the information furnished. I have reviewed the resident data furnished for reasonableness and consistency.

I have examined the data, actuarial assumptions, and actuarial methods used in determining the population projections, the related numbers in exhibits E through K, and the specific items on exhibit B referred to above. In my opinion, these projections and other items:

- i. are based on data and actuarial assumptions that are reasonable and appropriate under the circumstances, and
- ii. are computed using methods consistent with sound actuarial principles and practices.

Gregory T. Zebolsky, F.S.A., M.A.A.A.

I, Christie Buckrop, Actuarial Finance Analyst of Life Care Services, hereby affirm that the resident data, financial projection worksheet, and other summaries and analyses relating to data prepared for and submitted to Gregory T. Zebolsky, Consulting Actuary with Milliman, in support of his actuarial opinion for Meadow Ridge as of December 31, 2013, were prepared under my direction and to the best of my knowledge and belief, are substantially accurate and complete.

Christie Buckrop, Actuarial Financial Analyst