#### DISCLOSURE STATEMENT

## Oenoke Ridge

65 Oenoke Ridge Road New Canaan, CT 06840



Owner: Waveny Care Center Health Services, Inc.

Address of Owner: 3 Farm Rd., New Canaan, CT 06840

Effective: September 6, 2019

Revised November 13, 2019

#### **NOTICE**

ALL CONTINUING CARE RETIREMENT COMMUNITIES IN CONNECTICUT MUST REGISTER WITH THE CONNECTICUT DEPARTMENT OF SOCIAL SERVICES PURSUANT TO CONNECTICUT GENERAL STATUTES §17b-521.

REGISTRATION DOES NOT CONSTITUTE APPROVAL, RECOMMENDATION OR ENDORSEMENT OF THE FACILITY BY THE DEPARTMENT OF SOCIAL SERVICES OR STATE OF CONNECTICUT, NOR DOES SUCH REGISTRATION EVIDENCE THE ACCURACY OR COMPLETENESS OF THE INFORMATION SET OUT IN THE DISCLOSURE STATEMENT.

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Exhibit A Continuing Care Contract

Exhibit B-1 Ownership Structure for Waveny Care

Center Health Services, Inc./Waveny

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Exhibit B-2 Officers and Board Members of Waveny Care Center

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Exhibit C List of Senior Living Communities Operated by

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**Funds** 

#### I. NAME AND ADDRESS OF OWNER

Waveny Care Center Health Services, Inc. (the "Owner"), a Connecticut non-stock, non-profit corporation, will own and operate the continuing care retirement community known as "Oenoke Ridge" located at 65 Oenoke Ridge, New Canaan, Connecticut 06840.

# II. OFFICERS AND DIRECTORS/OWNERSHIP INFORMATION

Waveny Care Center Health Services, Inc.'s sole member is Waveny LifeCare Network, Inc., a Connecticut non-stock, non-profit corporation. An organizational chart listing the entities and services provided within Waveny LifeCare Network, Inc. is attached as Exhibit B-1. Thomas Ferguson is the Chairman of the Board of Directors and Russell Barksdale, Jr. is President and CEO of both Waveny Care Center Health Services, Inc. and Waveny LifeCare Network, Inc.

The Officers and Directors of Waveny LifeCare Network, Inc. also serve as the Officers and Directors of Waveny Care Center Health Services, Inc. A list of the Officers and Directors is attached as Exhibit B-2.

#### III. BUSINESS EXPERIENCE

Waveny Care Center Health Services Inc. and the other facilities and programs provided within Waveny LifeCare Network have extensive experience operating senior living communities for more than forty years.

Waveny LifeCare Network, Inc. was founded more than 40 years ago by local community volunteers and has grown in services and programs. Waveny LifeCare Network includes Waveny Care Center, a 76-bed skilled nursing facility that wears with pride a national four-star rating and is listed in US News and World Report as one of Connecticut's finest. Also included in Waveny LifeCare Network are The Village at Waveny, a 53-unit assisted living facility, The Inn, an independent living community, Waveny Home Healthcare and various other services. Waveny serves over 1,100 seniors annually across its diverse inpatient, outpatient, and home-based services.

Attached as Exhibit C is a listing of the senior living facilities and services operated

by Waveny LifeCare Network. Waveny LifeCare Network's senior management and staff have significant experience in long term care at all levels, including the operation of an assisted living community, independent living community, nursing home, certified and licensed home care, outpatient therapy, and adult day care programs.

For more information regarding Waveny LifeCare Network please visit https://www.waveny.org.

#### IV. JUDICIAL PROCEEDINGS

Neither Waveny Care Center Health Services, Inc. nor any of its officers or directors has ever been convicted of a felony or pleaded nolo contendere to a felony charge or held liable or enjoined in a civil action by final judgment which involved fraud, embezzlement, fraudulent conversion or misappropriation of property or has otherwise been subject to any action described in Section 17b-522(b)(4) of the Connecticut General Statutes. To our knowledge, none of the persons/entities listed in Exhibit B-1 and B-2 have been subject to any action described in Section 17b-522(b)(4) of the Connecticut General Statutes.

#### V. AFFILIATION

Neither Waveny Care Center Health Services, Inc. nor its sole member, Waveny LifeCare Network, Inc., is affiliated with any religious organization; however, both entities are charitable nonprofit organizations exempt from federal income taxation under section 501(c)(3) of the Internal Revenue Code. No individual or corporate or private for-profit entity has ownership interests in Waveny Care Center Health Services, Inc. nor in any of the operating entities for the communities listed in Exhibit C.

Neither Waveny LifeCare Network Inc. nor any other affiliate of Waveny Care Center Health Services, Inc. will be responsible for the financial or contractual obligations of Waveny Care Center Health Services, Inc.

#### VI. DESCRIPTION OF PROPERTY

Oenoke Ridge will be located on a 3.5-acre site near the town center of New Canaan, Connecticut.

Travel access to the site from all parts of Fairfield County is accomplished via several major routes within proximity, including I-95, Routes 124, 106, 123, 124, 7, 1, and the Merritt Parkway. Shopping, professional offices including physicians,

dentists, optometrists, regional and local banks, law offices, Town Hall, restaurants, places of worship, and other amenities are within easy walking distance of the site.

The site is residential in nature and is surrounded by a great lawn, the town's Historical Society and many of its antique buildings, museum and historically significant art, five churches, quaint restaurants and light businesses.

The Oenoke Ridge campus will consist of 70-one bedroom and two-bedroom apartments surrounding common areas, restaurant options, and activities. The health center for the Oenoke Ridge (assisted living facility and nursing home) are located nearby on 3 Farm Road in New Canaan, Connecticut.

Independent Living - The 70 independent living apartments will be located on three floors of the building. Residents will have their choice of many different floor plans. Sizes for one-bedroom apartments range from approximately 800-1,100 gross square feet and two-bedroom apartments range from approximately 1,400-1,500 gross square feet. For purposes of this Disclosure, "gross square feet" is calculated from the outside of the exterior walls and apportionment of the exterior hallway entrance and exterior balcony to the unit (see Exhibit F, which lists all of the different independent living apartments by Entrance Fee and Monthly Fee). All apartments include balconies or ground floor patios. Surface parking facilities are provided and underground garage parking is available for an additional charge.

Each independent living apartment will include:

- Emergency call system.
- Window treatments, linen and clothing closets.
- Individually controlled heating and air conditioning.
- Fully equipped kitchen, including a refrigerator, stove range, microwave, self-cleaning oven, dishwasher and microwave.
- Washer and dryer unit.
- Pre-wired for telephone, television, and telehealth use.

<u>Community Center</u> - The Community Center will be located on the first floor and will serve as the hub for all social, dining, and recreational activities. Provided below is a list of the specialized areas located within the Community Center.

- Lobby/Reception
- Administrative Offices
- Kitchen
- Main Dining Room
- Activities Room
- Library
- Women's & Men's Locker Rooms
- Pub
- Fitness Center

- Indoor Pool
- Private Dining Room
- Beauty/Barber Shop
- Lounges
- Convenience Store
- Grille/Café
- Multi-Purpose Room
- Card Rooms
- Massage Therapy
- Doctor's Office

<u>Health Center</u> - The Health Center for Oenoke Ridge residents is located at 3 Farm Road and will include Waveny Care Center, Waveny's skilled nursing facility, and The Village at Waveny—its assisted living facility. Oenoke Ridge residents will have access to all services provided in that location, including assisted living services, a memory care unit, the skilled nursing facility, and a Wellness Center. The skilled nursing facility also includes space for physical and occupational therapy for The Oenoke Ridge residents as well as outpatient rehabilitation services for the greater community.

Assisted Living – Assisted living services are provided in 26 residential units or "apartments," located at the Village on the first floor at Farm Road. Each apartment has its own bathroom, emergency call system, closet space, minirefrigerator and a built-in storage area for microwave or small kitchenette. The apartments are equipped with individually controlled heating and air conditioning, and are wired for telephone use and cable television. Services provided include basic assistance with activities of daily living such as bathing, dressing, grooming, toileting, etc., and assistance with medications. Assisted living services will not be available in Oenoke Ridge's independent living apartments, but home health and homemaker companion services will be available through Waveny LifeCare Network's separately owned home health aide or home healthcare programs. Oenoke Ridge residents will be given priority, based on availability, for admission to the Village's assisted living unit should they require a transfer to the assisted living level of care.

Memory Care Assisted Living Services – Waveny's Memory Care Program is provided in 26 residential "studio" apartments located on the second floor of the Farm Road site. Each apartment has its own bathroom with a shower, emergency call system, and closet space. The apartments are equipped with individually controlled heating and air conditioning, and are wired for telephone and cable television. The common areas were designed with visual cues and themes to stimulate memory and help residents find their way, contrasting colors to help residents identify their surroundings, special lighting to reduce shadows, electronic door security inside and out for safety, wandering gardens, and comfortable, familiar furniture designed for the unique needs of seniors.

Services provided include personal care plans based on individual needs, assistance with activities of daily living such as bathing, dressing, grooming, toileting, etc., specialized programming activities led by a certified dementia practitioner, specialized dining program and medication assistance. The Memory Care Program is led by a dementia care specialist who provides the programming services and support to help residents feel secure, comfortable, and successful every day.

<u>Skilled Nursing</u> - The skilled nursing facility is located on the first and second floor of the Health Center at Farm Road. There are 76 beds within private and semi-private rooms. All rooms are furnished. The skilled nursing facility includes a central bathing area, a dining room, therapy room, activities room, and lounges, as well as inpatient and outpatient rehabilitation services (i.e. physical therapy, occupational therapy, and speech therapy).

#### VII. CONSTRUCTION PLAN AND TIME FRAME

Waveny Care Center Health Services, Inc. has registered Oenoke Ridge with the Connecticut Department of Social Services as a continuing care facility and has begun marketing the project to prospective residents. Waveny Care Center Health Services, Inc. must enter into continuing care contracts for at least seventy percent (70%) of the Oenoke Ridge units before Waveny Care Center Services, Inc. will be able to close on bank financing. Waveny Care Center Health Services, Inc. must also obtain all required approvals from the Town of New Canaan to develop Oenoke Ridge and is currently pursuing the necessary Town approvals.

All entrance fee deposits received from prospective residents resulting from their continuing care contracts will be held in escrow at Bankwell Bank. If the project does not proceed to construction, all deposits will be refunded less an administrative fee of two percent (2%). Once construction begins, entrance fee deposits will remain refundable less an administrative fee (2%) and will be released to Oenoke Ridge only when permitted in accordance with applicable law. Please see the Continuing Care Contract attached at Exhibit A for specific provisions related to refunds.

The sources of funds includes but is not limited to cash contributions from Waveny LifeCare Network, entrance fees, and construction loan proceeds which total approximately \$45.5 million. The uses of funds assume the following: \$27.8 million in construction, \$2.6 million for architectural/engineering/design, \$1.0 million for marketing, pre-development costs, loan costs and legal services, \$2.8 million for equipment (fixed and moveable) and a contingency fee for unforeseeable costs, \$3.8 million for land purchase, land improvements, and land related costs, and \$2.6 million in bank reserves and construction period interest.

To assure the builder's successful completion of the construction of the CCRC, the builder has agreed to put \$3 million in an escrow to be held by the mortgagee. This amount will be returned to the builder upon successful completion of construction. It is also worth noting that Waveny LifeCare Network is contributing long held land to the project which the potential lender has agreed to value at \$2.7 million for collateral calculation purposes. This land contribution is in addition to the \$45.5 million of cash sources of funds sited above.

Waveny Care Center Health Services, Inc. will finance the majority of these costs through a mortgage loan with a bank. Waveny Care Center Health Services, Inc. has not yet finalized negotiations with a bank for project financing. Once a final financing commitment is received, Waveny Care Center Health Services, Inc. will disclose the name of the bank and provide a description of the terms and costs of the financing arrangement. Waveny Care Center Health Services, Inc. anticipates that the financing will be structured as a construction loan that will convert to a permanent loan once construction is completed, and that the bank will assume the first mortgage on the building.

The remaining portion of the project costs will be funded through an equity contribution from Waveny LifeCare Network. It is anticipated that the equity contribution will consist of at least \$4.2 million in cash and reserves that will cover pre-development expenses such as Planning and Zoning submissions, legal, design and other related costs, with the balance of the equity contribution based on land purchase and land related costs related to the project.

Please refer to the Statement of Anticipated Source and Application of Funds at

#### Exhibit H.

When Oenoke Ridge's operations commence, Waveny Care Center Health Services, Inc. will maintain escrow accounts with a bank in an amount sufficient to cover one month of Oenoke Ridge's operating expenses (excluding debt service), and six month's principal payments on first mortgage financing. Waveny Care Center Health Services, Inc. may fund these initial reserve deposits if needed from Waveny's unrestricted investment funds. Please refer to Waveny's LifeCare Network's Audited Financial Statement which reflects endowment and investment accounts in excess of \$12 million.

Based upon the level of interest received thus far, Waveny Care Center Health Services, Inc. anticipates that Oenoke Ridge will be at 90+% occupancy within the first 180 days of opening. At 70% occupancy the total entrance fees received shall approximate \$39.2 million.

#### VIII. BENEFITS INCLUDED

All prospective residents will enter into a Continuing Care Contract, which will specify the particular apartment to be occupied, the Entrance Fee, and the Monthly Fee to be paid. The Continuing Care Contract, which is attached as Exhibit A, provides details on the financial terms and fees involved. The following amenities and services are provided at no additional charge:

- Meals: Dinner in the Community Dining Room subject to a total monthly meal cap per person. Breakfast or lunch or brunch may be made available at an additional charge. Meals in the Health Center, Memory Care Unit, and Assisted Living Facility each have a separate meal plan and cost structure.
- Weekly housekeeping.
- Weekly laundering of bed linens and towels.
- Routine maintenance and repairs of Community property and equipment.
- 24-hour emergency call system and smoke alarms within each residence.
- Maintenance of all common areas and grounds.
- All utilities except telephone.

- Basic television programming.
- The apartment will include a fully equipped kitchen, washer/dryer, window coverings, individually controlled thermostats, and balcony or ground floor patio.
- Storage facilities.
- Outdoor parking.
- Landscaped grounds and courtyard areas.
- Scheduled transportation to local doctors, shopping, etc. (additional fees may apply).
- Diverse activities/social programs.
- Basic assisted living services in the Village site, primarily cuing and reminders, basic administration of medications, and only limited physical assistance with activities of daily living.\*
- Basic dementia care services in the Memory Care area of the Village site, which consist primarily of cuing and reminders, and only limited physical assistance with activities of daily living.\*
- Skilled nursing care in the Health Center.\*

\*NOTE: Please review the Continuing Care Contract attached as Exhibit A, regarding payment for assisted living services above the basic services (described above), assisted living memory care services above the basic services (described above), and services not included as part of the Continuing Care Contract but which may be offered in the skilled nursing facility at the Health Center.

The Community reserves the right to make changes in the nature and extent of services provided. Residents will be provided advance notice of any such changes in services.

# IX. ENTRANCE FEE DEPOSITS AND INTEREST ON DEPOSITS

Prospective residents wishing to commit to an apartment at Oenoke Ridge before construction starts must pay two percent (2%) of the Entrance Fee for the apartment

and sign the Continuing Care Contract. The prospective resident must then pay an additional eight percent (8%) of the Entrance Fee within thirty days of notification from Oenoke Ridge that construction has begun. Entrance Fees and Monthly Fees for each apartment type are on listed page Exhibit F. The Entrance Fee deposits will be placed in an escrow account at Bankwell Bank and funds from that account will be released to Waveny Care Center Health Services, Inc. at such time and in such manner as permitted by law.

Once construction has been completed and the apartment is ready for occupancy, the resident will pay the balance of the Entrance Fee and any Second Person Entrance Fee, if applicable.

Interest and returns earned on Entrance Fees or any other deposits held in escrow are retained by the Waveny Care Center Health Services, Inc.

# X. TERMINATION OF CONTRACT AND ENTRANCE FEE REFUNDS

Conditions under which the contract may be terminated and procedures for termination are described in Article VI of the Continuing Care Contract (Exhibit A).

The entrance fee refund to which a resident is entitled and the terms under which it will be paid are set forth in the Continuing Care Bond, attached to the Continuing Care Contract. In the event that an Oenoke Ridge resident permanently relocates to The Village or Waveny Care Center and the resident's apartment is resold, Waveny Care Center Health Services, Inc. will draw down on the entrance fee refund to pay the monthly fee and other charges for residency and services at The Village or Waveny Care Center.

#### XI. RIGHTS OF A SURVIVING SPOUSE

A surviving spouse, who is a party to the Continuing Care Contract, maintains all of his or her rights under the terms of the Contract.

A surviving spouse who is not a party to the Continuing Care Contract, has any rights he or she may have under applicable law.

#### XII. MARRIAGE OF A RESIDENT

If a resident of the Community marries a non-resident who meets entrance requirements, the spouse may become a resident of the Community, and may become a party to the contract. In that event, the resident spouse will pay the then prevailing Second Person Entrance Fee and then prevailing Second Person Monthly Fee. If the spouse does not or cannot become a party to the contract, he or she may occupy the resident's apartment on a non-resident basis. The resident spouse would pay the prevailing Second Person Monthly Fee.

If two residents marry, either resident may terminate his or her continuing care contract and release his or her apartment. The terminating resident may then become a party to his/her spouse's Continuing Care Contract and become a second occupant in the occupied apartment. The Monthly Fee will be adjusted so as to equal the Monthly Fee that applies to double occupancy of the occupied apartment.

#### XIII. DISPOSITION OF PERSONAL PROPERTY

Personal property shall be removed from the resident's apartment within thirty (30) days after termination of the Continuing Care Contract.

If a resident's personal property is not removed as provided above, the Owner has the right to remove and store it at the resident's expense for up to six (6) months, after which time it may be sold and the proceeds (less expenses) will be credited to the resident's account.

Payment of the Monthly Fee shall continue to be required on a prorated basis until all property is removed from the apartment or the Health Center.

## XIV. TAX CONSEQUENCES

The Oenoke Ridge is a Continuing Care Retirement Community. Payment of an entrance fee pursuant to a Continuing Care Contract may have significant tax consequences. Any person considering such a payment may wish to consult a qualified advisor.

#### XV. RESERVE FUNDING & ESCROWS

As required by law, Waveny Care Center Health Services, Inc. will maintain escrow accounts with a bank when its obligation to do so begins, in an amount sufficient to cover one month of The Oenoke Ridge's operating expenses (excluding debt service), and six month's principal and interest payments on first mortgage

financing. Deposits received from prospective residents will also be held in escrow until they are permitted to be released in accordance with applicable law.

#### XVI. FINANCIAL STATEMENTS

Audited and certified financial statements of Waveny Care Center, Inc. and Waveny LifeCare Network, Inc. for the last two fiscal years are provided in Exhibit D.

#### XVII. PRO FORMA INCOME STATEMENTS

The proforma income statements projected for The Oenoke Ridge for the first three years of operations are attached as Exhibit E. They were completed by Waveny LifeCare Network, Inc. in consultation with their financial auditors – Marcum LLP out of New Haven, Connecticut. Exhibit E includes a summary of the projections used in the assumptions for the proforma income statements.

#### XVIII. ENTRANCE FEES & PERIODIC CHARGES

See Exhibit F for a listing of the current Entrance Fees, monthly charges, fees for ancillary services.

As an ongoing concern, management is expecting two distinct categories of Monthly Fee adjustments each year: an "internal" increase that applies to the original residents of Oenoke Ridge and an "external" increase for all other individuals and future residents of Oenoke Ridge.

#### XIX. DEPARTMENT OF SOCIAL SERVICES FILINGS

All materials required to be filed with the Department of Social Services under state statutes for the Management of Continuing Care Facilities including this Disclosure Statement and it exhibits, will be filed. These materials are publicly available and can be viewed at the Department of Social Services, 55 Farmington Avenue, Hartford, Connecticut 06105 or on the Department of Social Services web site at <a href="https://portal.ct.gov/DSS/Health-And-Home-Care/Continuing-Care-Facility-Reimbursement/Continuing-Care-Facility---Reimbursement/Disclosure-Statements">https://portal.ct.gov/DSS/Health-And-Home-Care/Continuing-Care-Facility---Reimbursement/Disclosure-Statements</a>.

#### RESIDENT ACKNOWLEDGMENT

Pursuant to Connecticut General Statutes §17b-522(a) The Oenoke Ridge hereby advises you that:

- (1) A CONTINUING-CARE CONTRACT IS A FINANCIAL INVESTMENT AND YOUR INVESTMENT MAY BE AT RISK;
- (2) THE OWNER'S ABILITY TO MEET ITS CONTRACTUAL OBLIGATIONS UNDER SUCH CONTRACT DEPENDS ON ITS FINANCIAL PERFORMANCE;
- (3) YOU ARE ADVISED TO CONSULT AN ATTORNEY OR OTHER PROFESSIONAL EXPERIENCED IN MATTERS RELATING TO INVESTMENTS IN CONTINUING-CARE FACILITIES BEFORE YOU SIGN A CONTRACT FOR CONTINUING CARE; AND
- (4) THE CONNECTICUT DEPARTMENT OF SOCIAL SERVICES DOES NOT GUARANTEE THE SECURITY OF YOUR INVESTMENT.

I acknowledge that I have read the above statement and have received a copy of the Disclosure Statement.

| Date | Resident                             |
|------|--------------------------------------|
| Date | Resident                             |
| Date | Legal Representative (If applicable) |

# **EXHIBIT A**

# CONTINUING CARE CONTRACT

# CONTINUING CARE CONTRACT FOR

# Oenoke Ridge Waveny's LifePlan Community

**NEW CANAAN, CONNECTICUT** 



# CONTINUING CARE CONTRACT

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#### **CONTINUING CARE CONTRACT**

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|---------|---------|-------------------|-------------|--------|----------|-------------|----------------|--------|
| non-pro | fit cor | poration which of | perates the | e reti | rement   | communit    | y known as Oe  | noke   |
| Ridge   | (the    | "Community"),     | located     | in     | New      | Canaan,     | Connecticut,   | and    |
|         |         | ("You")           | have ente   | red i  | nto this | Continuin   | g Care Contrac | t (the |
| "Contra | ct"), e | ffective on the   | _ day of _  |        |          | 20          | ("Effective    |        |
| Date"). |         |                   |             |        |          |             |                |        |

#### YOU AND WE AGREE AS FOLLOWS:

### ARTICLE I GENERALLY

This Contract describes the accommodations and other benefits you will receive from us, and the payments you will be required to make.

### ARTICLE II ACCOMMODATIONS AND FACILITIES

- Your Apartment You have selected Apartment \_\_\_\_\_ ("your Apartment"). You understand that construction has not yet begun at this time and will not begin until seventy percent (70%) of the units have been presold and deposits have been received for each of those units. Once construction is complete and you move into the Apartment, you shall have a personal and non-assignable right to reside in your Apartment, subject to the terms of this Contract and Community rules. The "Occupancy Date" is the date we make the keys available to you and when you are authorized to take possession of the Apartment, even if you do not move into the Apartment on such date. Your Apartment will include a complete kitchen including self-cleaning oven, microwave, range, refrigerator and dishwasher; fully equipped bathroom; washer and dryer; window coverings; an emergency call system; smoke alarms and individually controlled heating and air conditioning units. You may provide additional furnishings and small appliances as long as their placement and use comply with the Community's safety standards. You agree, at our request, to remove any furnishings or appliances from your Apartment that do not meet the safety standards of the Community.
- **B.** <u>Utilities</u> Electricity, including heat and air conditioning, water, sewer, garbage collection, real estate taxes, and basic cable television programming, are provided as part of your Monthly Fee benefits. Telephone service to your

Apartment will be available; however, installation of telephones and service costs will be your responsibility.

- **C.** Parking Uncovered parking spaces will be available on a first come, first serve basis at no additional charge for a single motor vehicle. No RV, boat with trailer, motorhome, trailer, or unlicensed off-road vehicle will be allowed on premises. A parking garage also will be available and may require an additional charge. The parking garage, likewise, will have specific limitations placed upon it. Those limitations shall be included in the parking garage agreement.
- **D.** <u>Modifications to your Apartment</u> You will not make any structural or physical changes to your Apartment without the prior written consent of Oenoke Ridge's Executive Director. You will be responsible for the cost of materials and labor required to make such changes. All such changes must be in compliance with applicable governmental codes and regulations. You or your estate will also be responsible for restoring the Apartment to its original configuration and condition when the Apartment is vacated, unless we specifically grant you an exemption from this requirement in writing.
- **E.** <u>Community Facilities</u> You are entitled to use the Community's common grounds and facilities in accordance with Community rules. Community rules in effect at the time of execution of this Agreement are set forth in the Resident Handbook, a copy of which is provided to you when you sign this Agreement. The Resident Handbook may be amended by us from time to time.
- **F.** <u>Property Protection</u> You agree to keep your Apartment clean and orderly and agree not to permit misuse of or damage to your Apartment.

# ARTICLE III SERVICES

- A. <u>Meals</u> We will provide dinner in the Community dining room subject to a total monthly meal cap per person. Breakfast, lunch, or brunch may be available for an additional fee. There shall be no credit for unused meals. However, if you are to be absent from your apartment for more than fourteen (14) consecutive days, you will receive a credit against your Monthly Fee for meals after the fourteenth day of absence, in an amount set from time to time by the Executive Director, provided you first give written notice to the Executive Director at least five (5) days prior to your absence.
- **B.** <u>Housekeeping</u> On a weekly basis, we will perform light cleaning services in your Apartment, including vacuuming; dusting; replacing bed

linens and making the bed, and cleaning the kitchen and bathroom(s). We will perform inside window washing; oven cleaning; carpet shampooing, and other similar heavy cleaning once a year, or more frequently if necessary, as determined by the Executive Director.

- **C.** <u>Laundry</u> We will launder your bed linens once a week.
- **D.** <u>Maintenance and Repair</u> We will perform necessary repairs, maintenance, and replacement of Community property and equipment located in your Apartment. Except in an emergency, such services will be provided during normal working hours, Monday through Friday. We will have the right to charge you for any repairs, maintenance or replacement required as a result of the negligence or intentional acts of you or your guests or visitors. You are responsible for maintaining, repairing and replacing your personal property.
- **E.** <u>Emergency Call Service</u> Your Apartment is equipped with an emergency call system by which you can contact Community personnel 24 hours a day, seven days a week.
- **F.** <u>Buildings and Grounds</u> We will maintain all Community buildings, common areas and grounds, including lawns, walkways, and driveways. Landscaping and decorative plantings will be provided and maintained by us as we deem appropriate.
- **G.** <u>Transportation</u> We will provide scheduled local transportation; additional fees may apply.
- H. <u>Additional Services</u> The services listed above are included as benefits, with no additional charge except as noted under this Contract. We may, in our sole discretion, provide or make available other services requested by you in the future. Additional services ("Additional Services") for which there will be an additional fee ("Additional Fee") are set forth in the Ancillary Charge Sheet attached as Exhibit D. Such Additional Fees may be increased and the nature and scope of any services may be adjusted from time to time by us.

### ARTICLE IV HEALTH CARE SERVICES

**A.** <u>Health Care Services</u> – The Community Health Center ("Health Center"), located at 3 Farm Road, will be staffed twenty-four (24) hours a day, seven (7) days a week. The Health Center will provide traditional and memory care assisted living services (at The Village), as well as skilled nursing care (at Waveny Care

Center) (collectively "Health Care Services"). Health Care Services shall be provided, as the case may be, in traditional assisted living apartments; assisted living apartments on the memory care unit or in a semi-private nursing room within our skilled nursing facility. Priority consideration will be given to you for a private room in the skilled nursing facility. All traditional assisted living and memory care apartments are private. Health Care Services will include board, traditional or memory care assisted living or skilled nursing services (as the case may be), routine personal hygiene items, bedding, linen, and an emergency call system. Please note that Additional Health Center Fees may apply, depending on the level of assisted living and memory care assisted living and the additional items specified in Section V.C. of this Contract.

<u>Physician Services</u>. Physician services are not provided by Oenoke Ridge nor by any of Waveny's entities. In addition, routine assisted living or nursing services will not include one-on-one care or companionship. You agree that any such care shall be provided at your expense and through a previously Waveny LifeCare Network approved licensed and bonded professional care giving provider.

Addendum to Contract. As part of the Health Center admissions process, you agree to sign a separate Assisted Living Addendum to this Contract, covering both traditional assisted living and memory care assisted living, or a Skilled Nursing Facility Addendum to this Contract, as appropriate. The services you will receive in the Health Center and certain additional rights, obligations and charges will be set forth in such Addendum.

Assisted Living Services in Your Apartment. Assisted living services are not available in your Apartment at Oenoke Ridge, but home health and homemaker companion services are available in your Apartment through Waveny LifeCare Network's home health aide or home healthcare programs.

B. <u>Unavailability of Health Center Bed Space</u> – Residents of Oenoke Ridge will be given priority admission to the Health Center on Farm Road when medically necessary. While we believe it highly unlikely given our historic occupancy trends in both assisted living and skilled nursing, if an assisted living unit or skilled nursing bed in the Health Center is not available for you when needed, we will arrange and pay for comparable health care services for you at another facility. During your stay in the outside facility, you will pay us the same fees and any applicable additional charges as you would have paid if you had been admitted to

the Waveny Care Center or The Village, as applicable. You shall have the right, on a priority basis, to return to the Health Center as soon as appropriate space is available.

Moving Within the Community or to an Off-Site Facility C. Based on Care Needs – You agree that you will move to the appropriate setting within the Community, including to the Health Center, upon 30 days' written notice (or lesser notice in an emergency), if your continued occupancy of your Apartment or other accommodation within the Community is no longer appropriate for your care needs due to either improvement or declines in your mental or physical condition. Your Apartment may not be appropriate for occupancy by you, for example if you require 24-hour nursing care, assisted living services that include 24hour assistance, transfers requiring the assistance of two persons or other personal or health care services ordinarily not available at home; if your behavior is disruptive to other residents; if you are confused and attempt to leave the community without supervision; or are otherwise unable to care or have proper care provided for yourself. Sections of each of the Assisted Living, Memory Care Assisted Living and Skilled Nursing Facility Addenda that must be signed upon admission to these levels set forth the conditions for continued residence within each such level of care at the Community. You further agree that you will move, on a temporary or permanent basis, to an appropriate off-site facility that provides treatment for mental disorders if the need for such transfer is certified by one or more physicians in accordance with state law. You will be responsible for all costs associated with your stay at such offsite facility.

The Oenoke Ridge care team, led by the Executive Director, and (except in an emergency) in consultation with you, your family representative or other legal representative, if any, or your physician and in accordance with procedures set forth under applicable law, makes determinations based on its criteria for evaluation and placement about the following: (i) what level of care is most appropriate; (ii) whether such care will be provided in your Apartment, the Assisted Living unit within the Health Center, the Skilled Nursing Facility within the Health Care Center or away from the Community; and (iii) whether any relocation for such care is temporary or permanent. The decision of Oenoke Ridge care team after any such consultation will be final.

You may make arrangements to have home care provided in your Apartment subject to our limitations. The Oenoke Ridge's Executive Director shall have the final decision on approving agencies or personnel permitted to enter the Community and serve residents of Oenoke Ridge.

You agree that, in an emergency, if your mental or physical condition presents a danger to you or to others, as determined by us in our sole discretion, we will arrange for private duty care in your Apartment through third-party caregivers or Waveny's Home Health or at-Home program at your expense until other appropriate arrangements can be made.

### ARTICLE V FINANCIAL ARRANGEMENTS

#### A. ENTRANCE FEES

| for your Apartment is<br>The Second Person | Amount of Entrance Fees – The Primary Entrance Fee \$ ("Primary Entrance Fee"). Entrance Fee for your Apartment is \$0 ("Second Person clicable. Your Total Entrance Fee is \$ ("Total").                     |
|--------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 2. in the following manner                 |                                                                                                                                                                                                               |
|                                            | Upon signing this Contract, you paid us a deposit of two percent (2%) of the Total Entrance Fee in the amount of:                                                                                             |
|                                            | \$                                                                                                                                                                                                            |
|                                            | This deposit will be held in escrow and released to Waveny Care Center Health Services, Inc. in accordance with applicable law.                                                                               |
|                                            | Within thirty days upon notification from Oenoke Ridge that construction has begun on the Community, you agree to pay an additional deposit of eight percent (8%) of the Total Entrance Fee in the amount of: |
|                                            | \$                                                                                                                                                                                                            |
|                                            | This deposit will be held in escrow and released to Waveny Care Center Health Services, Inc. in accordance with                                                                                               |

applicable law.

| c) Fourteen days prior to the Occupancy Da Section II. A. above) you agree to pay us the of the Total Entrance Fee in the amount of:                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |                                                                                                                                                                           |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| \$                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |                                                                                                                                                                           |
| 3. <u>Application of Funds</u> – Except as other provided in this Contract or by law, twenty percent (20%) of the Fee (\$                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | Primary Entrance ee shall be NON- "Continuing Care efundable portion"                                                                                                     |
| Your Continuing Care Bond shall be issued in the amount of                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | of \$                                                                                                                                                                     |
| NOTE: If two persons are parties to this Contract, your right of the Entrance Fee under the Continuing Care Bond occu Contract is terminated by both of you. If one of you prede the partial refund will not be paid at that time. Rather, it will death of the second person and within 60 days of the date the for your Apartment has been paid by a new resident. If the retthe death of the second person, the refund will be paid to the Estate or to any person(s) to whom you have assigned your under the Bond. You may assign your right to a refund only approval of Waveny Care Center Health Services, Inc., as so Please take these requirements into account when making financial and estate planning arrangements. | rs only when this eceases the other, I be paid upon the at an entrance fee efund is paid after e second person's regist to a refund y with the written tated in the Bond. |
| B. MONTHLY FEE                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                                                                                                                                                                           |
| 1. <u>Amount of Monthly Fee</u> – You will pay based on single occupancy of your Apartment ("Primary Month additional second person monthly fee if a second person als Apartment ("Second Person Monthly Fee").                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | hly Fee") and an                                                                                                                                                          |
| Your Primary Monthly Fee shall be                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | Dollars (\$).                                                                                                                                                             |
| Your Second Person Monthly Fee shall be                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            | Dollars (\$).                                                                                                                                                             |
| Your Total Monthly Fee shall be                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | Dollars (\$).                                                                                                                                                             |

- 2. <u>Payment of Monthly Fee</u> Commencing on the Occupancy Date (as defined in Section II.A., above), you will be responsible for payment of the Monthly Fee. You will receive a statement of your Monthly Fee on or before the fifteenth (15th) day of the previous month. The Monthly Fee is an advanced payment for services to be rendered in the following month. It is deemed paid when received by us. Your First and Last Monthly Fee shall be prorated based upon the number of days that you have occupied your apartment. The Monthly Fee is not rent but is consideration for services provided to you hereunder.
- 3. <u>Adjustments</u> We may adjust your Monthly Fee annually, on a predetermined date. Your Monthly Fee shall not be adjusted without at least thirty days prior written notice to you. You agree that in the event of such an adjustment, you will pay the adjusted Monthly Fee. Any increase in the Monthly Fee from year to year will be limited to an amount necessary, as determined by Waveny Care Center Health Services, Inc. in our sole discretion, to maintain the financial stability and future viability of the Community.
- 4. <u>Additional Services</u> You will be billed for Additional Services either at the time they are rendered or at the time you are billed for your Monthly Fee. The payment procedure for Additional Fees shall be the same as for your Monthly Fee, including the imposition of late payment charges and interest on late payments.
- 5. Penalty and Interest for Late Payment We reserve the right to impose a late payment charge and to assess interest at the rate of one and one- half percent (1 ½%) per month for all balances which remain unpaid ten (10) days after the date on which they are due. Any account balances, including late payment charges and interest, that remain unpaid when this Contract is terminated shall be deducted from any refund owed pursuant to the Continuing Care Bond, and you agree that any remaining unpaid amount shall become a lien against your assets or estate.

#### C. HEALTH CENTER FEES AND CHARGES

The following fees apply for care in the Health Center:

1. <u>Temporary Stay</u> – If you move from your Apartment into the Health Center for less than thirty (30) days during any ninety (90) day period ("Temporary Stay"), you will continue to pay your Monthly Fee plus the costs not covered by the Monthly Fee, if applicable, in accordance with the fee schedule, plus any other applicable Additional Health Center Fees. You authorize the Health

Center to bill Medicare, Medicare Advantage, insurance, long-term care insurance plan or any other insurance coverage that may apply to cover all or any portion of the services provided in the Health Center.

"Additional Health Center Fees," include charges for assisted living services above the basic services described below, charges for Alzheimer's or other specialized memory care above the basic services described below, meal charges and other incidental fees listed in the Assisted Living or Skilled Nursing Facility Addendum as applicable. Basic assisted living services that are included as part of your Monthly Fee consist primarily of general supervision, cueing and reminders, basic administration of medications and only limited physical assistance with activities of daily living (bathing, dressing, etc.). Basic memory care services that are included as part of your Monthly Fee consist primarily of general supervision, cueing and reminders and only limited physical assistance with activities of daily living. Additional Health Center Fees may be increased at any time, in our sole discretion, upon thirty (30) days prior written notice to you.

- 2. **Extended Stay** If you reside in the Health Center for longer than a Temporary Stay ("Extended Stay"), the fees shall be as follows:
  - a) Single Resident requiring Extended Stay.

If you move to the Health Center on an Extended Stay basis, your monthly charges will depend upon whether you choose to release your Apartment:

- i) If you choose to release your Apartment for occupancy by someone else, you authorize Waveny Care Center Health Services, Inc. to draw down funds on your Continuing Care Bond to pay the Health Center for any Health Center Fees.
- ii) If you choose not to release your Apartment, you will pay two times the Primary Monthly Fee plus any Additional Health Center Fees.
- iii) Whether you release or choose not to release your Apartment, you hereby authorize the Health Center to bill Medicare, Medicare Advantage, insurance, long-term care insurance plan or any other insurance that covers all or any portion of the Extended Stay services provided in the Health

#### Center.

b) Extended Stays When There are Two Residents.

If there are two persons under this Contract, and one of you moves to the Health Center on an Extended Stay basis, you will pay the Monthly Fees plus any Additional Fees and any Additional Health Center Fees. This requirement also applies if a second person is occupying your Apartment as a non-resident. If both of you under this Contract move to the Health Center on an Extended Stay basis, your monthly charges will depend upon whether you choose to release your Apartment:

- i) If you choose to release your Apartment for occupancy by someone else not under your Contract, you authorize Waveny Care Center Health Services, Inc. to draw down funds on your Continuing Care Bond to pay the Health Center for any Health Center Fees. The second occupant of your apartment will be given thirty (30) days from which to find alternative housing arrangements. All other policies shall apply for vacating the apartment.
- ii) If you choose not to release your Apartment with the second occupant remaining, you will pay your Monthly Fee, plus Additional Health Center Fees as described in (i) above, plus an amount equal to the Monthly Fee for your Apartment.

### D. Intentionally Left Blank

## E. <u>Medical Insurance/Medicare and Supplemental Coverage</u> –

If you are sixty-five (65) years of age or older, you will obtain and maintain in force at your cost Medicare Part A, Part B and Part D, or equivalent insurance coverage under a public or private insurance plan. In addition, by the Occupancy Date, you will obtain and thereafter maintain a supplemental insurance policy to pay Medicare co-insurance and deductible amounts. If you are less than sixty-five (65) years of age, you will obtain medical insurance coverage equivalent to the coverage described in this Section V.E. satisfactory to us and provide proof of coverage we

may request. Any amounts paid or owing to you or us from Medicare, federal, state, municipal, private, or supplemental insurance plans for services rendered to you by us shall be paid to us. You will seek diligently to obtain all reimbursements, payments, proceeds or other benefits available under such plans or programs and authorize us to take such action as may be required to obtain and recover same.

- **F.** Release of Apartment In the event you release your Apartment because of a move to the Health Center, we shall have the right to make your Apartment available to another prospective resident of the Community.
- **G.** Resident's Financial Screens and Sufficiency of Assets and Income to Pay Monthly Fee and Additional Fees You have participated in our financial screening process. As part of that process you provided a list of your total assets, and all sources of income, which is attached to this Contract as Exhibit C. You agree that as a condition of residency in the Community, you will provide on an annual basis an update of all financial information contained in Exhibit C on forms to be provided by us. You further agree not to intentionally transfer or deplete your assets to an extent which will render you unable to pay all amounts due under this Contract.
- H. **Inability to Pay Fees Due to Financial Difficulty** – Your Contract will not be terminated solely by reason of your financial inability to pay the fees required under this Contract, so long as you establish facts to justify deferment of such fees and when deferment of such fees can, in our sole discretion, be granted without impairing our ability to operate the Community on a sound financial basis for the benefit of all residents. In determining whether you establish facts to justify deferment of fees, we will consider factors such as and including, but not limited to, whether you submitted correct financial information upon application to the Community; whether you made gifts of your property after the date of this Contract which impaired your ability to meet your financial obligations and whether you have breached any of your other obligations to us. Any fees that are deferred due to financial difficulty or that are paid on your behalf from the benevolent fund established for this purpose, and any applicable late fees and interest, shall be deducted from any refund owed to you or your estate under the Continuing Care Bond, or otherwise due under this Contract.
- **I.** <u>Temporary Absences</u> If you are temporarily absent from the Community for any reason, including for medical reasons such as hospitalization, your right to occupy the Apartment will continue, and your payment obligations under this Contract will continue to apply.

### ARTICLE VI TERMINATION OF CONTRACT

- A. <u>Right of Rescission</u> You may rescind this Contract prior to the Occupancy Date (as defined in Section II.A. above) by notifying us of your decision to rescind within thirty (30) days of signing this Contract. You shall not be required to move into the Community before the expiration of the thirty (30) day period. In the event of such rescission any money transferred to us shall be refunded, less:
  - i) additional costs incurred by us due to modifications in the structure or furnishings of your Apartment which you specifically requested as set forth in a separate written addendum to this Contract; and
  - ii) an administrative charge of two percent (2%) of the Total Entrance Fee.

Any refund to which you are entitled under this Section VI.A. shall be made within sixty (60) days of our receipt of your written notice of rescission.

- **B.** <u>Automatic Cancellation</u> If, after the above-mentioned thirty (30) day rescission period, you are precluded from initially occupying your Apartment due to death, illness, injury or incapacity, upon written notice to this effect to us, the Contract shall be canceled automatically and you or your legal representative shall receive a refund of all money transferred to us, less:
  - i) additional costs incurred by us due to modifications in the structure or furnishings of your Apartment which you specifically requested as set forth in a separate written addendum to this Contract; and
  - ii) an administrative charge of two percent (2%) of the Total Entrance Fee; and
  - iii) if we receive such notice after the Occupancy Date (as defined in Section II.A.), a pro-rated amount of the Monthly Fee based on the number of days for a period beginning seven days after the execution of this Contract and ending on the last day of the month during which we receive notice that you will not occupy the Apartment, plus any Additional Fees you incurred.

Any refund to which you are entitled under this Section VI.B shall be made within sixty (60) days of our receipt of your notice of cancellation. We reserve the right to request a statement from your physician if the cancellation is due to illness, injury or incapacity.

- C. Other Termination by Resident If this Contract is not terminated pursuant to Sections VI.A. or B. above, you may cancel this Contract at any time by giving us one-hundred twenty (120) days' written notice. If you give such notice, you will pay all applicable fees and charges until the expiration of such one hundred twenty (120) day period or you vacate your Apartment, whichever is later. Your Continuing Care Bond will be repaid in accordance with its terms.
- **D.** <u>Termination by Us</u> We may terminate the Contract for good and sufficient cause. Upon termination by us, your Continuing Care Bond will be repaid in accordance with its terms. Good and sufficient cause shall include, but not be limited to, any of the following:
  - 1. Failure to pay when due, any fees or charges due under this Contract, subject to the provisions of Section V.H. regarding financial hardship.
  - 2. Conduct by you that constitutes a danger to yourself or others.
  - 3. A material breach of the terms and conditions of this Contract.
  - 4. Failure or refusal to move to the Health Center in accordance with Section IV. C. of this Contract.
  - 5. Intentional transfer or depletion of assets to an extent which will render you unable to meet your financial obligations under this Contract.
  - 6. Providing incorrect or misleading information, or failing to provide required information, about your financial or health status, including but not limited to, any statements or information that you, or others on your behalf, provide to the Community.
  - 7. Repeated conduct by you that interferes with the quiet enjoyment of the Community by other residents.

8. Failure or refusal to comply with Community rules.

In the event of termination under D.2-8 above, except as provided below, we will give you written notice of the cause of termination and you will have ten (10) days thereafter within which to correct the problem. If the problem is corrected within such time, this Contract shall not then be terminated. If the problem is not corrected within the ten (10) day period, this Contract will be terminated sixty (60) days after the original notice of termination. However, if we determine that either the giving of notice or the lapse of time as above provided might be detrimental to you or other residents or staff of the Community, or if we determine that the problem constituting cause for termination cannot be cured, then any notice and/or waiting period prior to termination shall not be required.

In the event of termination for non-payment, you will be given 30 days' written notice of termination and you will have 10 days from the date of the notice to bring your account current.

- **E.** <u>Termination by Death</u> The Contract shall terminate upon your death, or, if there are two Residents who are parties to this Contract, upon the death of the surviving Resident. Your Continuing Care Bond will be repaid in accordance with its terms.
- **F.** Removal of Resident's Property Upon Termination Your personal property shall be removed from your Apartment within thirty (30) days after termination of this Contract. If you are residing in the Health Center at the time of termination, your personal property must be removed within seven (7) days after termination.

If your personal property is not removed as provided above, we have the right to remove and store it at your expense for up to six (6) months, after which time it may be sold and the proceeds (less expenses) credited to your account.

Payment of your Monthly Fee shall continue to be due on a prorated basis until your property is removed from your Apartment or the Health Center.

### ARTICLE VII PRE-DISPUTE AGREEMENT TO ARBITRATE

A. <u>Binding Arbitration</u> – Any dispute, controversy or claim arising out of or relating to this Contract, any breach of this Contract, or the activities governed by this Contract, which includes but is not limited to any dispute,

controversy, or claim related to your stay or care at the facility or the amounts owed related to same ("Claim") shall be settled by binding arbitration. You and we agree that this is a broadly worded arbitration clause and is meant to encompass any and all causes of actions, including but not limited to breach of contract, negligence or other torts, and alleged violations of state or federal statutes or regulations, so long as the cause of action qualifies as a Claim. You and we also agree that neither party will pursue any Claim on behalf of a class and further agree not to consolidate the arbitration with any other proceedings, except for arbitrations in you and we are the sole parties.

- **B.** Administration, Disposition and Costs The arbitration will be administered by the American Arbitration Association ("AAA") in accordance with the Commercial Rules of the AAA, or if applicable based on the amount in controversy, the Expedited Procedures of such rules. If the AAA is no longer in business, then you and we will mutually agree on an alternative administrative arbitration agency. If you and we cannot mutually agree, then you and we agree that the obligation to arbitrate will remain, and together we will take the matter to a court of competent jurisdiction, which will select an appropriate arbitration agency. Judgment rendered by the arbitrator may be entered in any court having jurisdiction therefore. The costs of the arbitration shall be borne equally by the parties, except as may otherwise be provided by this Contract.
- **C.** <u>Discovery</u> No depositions will be conducted in the arbitration, except for the sole purpose of preserving testimony of an individual who is likely to not be available to testify at the hearing due to mental or physical illness, mental or physical infirmity, or death. All documents exchanged in discovery during the arbitration will be returned or destroyed (with proof of destruction) within thirty (30) days of final judgment or dismissal of the arbitration.
- **D.** Responsibility for Violation of Provisions If you or we commence action in any court in violation of these arbitration provisions before an arbitrator's final decision (except to compel arbitration under the Federal Arbitration Act), the breaching party will be responsible for the expenses that the other party incurs to enforce these arbitration provisions, including but not limited to filing fees, attorney's fees, court costs, and travel expenses.
- **E.** Arbitration Site and Limits on Damages You and we agree that New Canaan, Connecticut will be the site for the arbitration, the arbitration will be conducted in English, and the arbitration shall be before a single arbitrator, not a panel. The parties agree that all statutes of limitations provided for in the governing law that is applied to the arbitration shall have full force and effect. The parties also

agree that the Arbitrator is not empowered to award any incidental, indirect, consequential or punitive damages, except as permitted by statute, and the parties hereby waive the right to recover any such damages. You may only seek damages or remedies under law or equity for any arbitrable claim against us or our successors in interest. You agree our intended beneficiaries of the arbitration clause, including our affiliates, directors, officers, employees, agents and representatives, will be neither liable nor named as a party in any arbitration or litigation proceeding commenced by you where the claims asserted or alleged qualify as a Claim. If you name a party in any arbitration or litigation proceeding in violation of this paragraph, you will reimburse us for reasonable costs incurred, including but not limited to arbitration fees, court costs, attorney's fees, witness fees, and travel expenses incurred by us or the party.

- **F.** <u>Dispute</u> <u>Resolution</u> Any disputes concerning the enforceability, scope, or validity of the arbitration clause shall be resolved pursuant to the Federal Arbitration Act, 9 U.S.C. §1 et seq. ("FAA"). You and we agree that the FAA preempts any state law restrictions on the enforcement of the arbitration clause, including on the site of the arbitration. You and we agree to waive any right to disclaim or contest this pre-dispute arbitration agreement.
- **G.** <u>Confidentiality</u> Except as needed for the sole purpose of seeking to confirm an arbitration award or of making a non-frivolous request to vacate an arbitration award, the conduct of and the results of the arbitration shall be kept strictly confidential.

## ARTICLE VIII OTHER CONSIDERATIONS

A. Agreements Concerning Legal Effect of Signature – In the event the person signing this Contract does not have legal authority to bind the Resident to each and every term of the Contract, such signatory agrees that the Resident is a third-party beneficiary to all the terms and conditions of the Contract. Inadvertent and unintentional errors in the execution of the Contract (e.g., a signatory signs on the wrong signature line or did not understand whether their signature was required in an individual and/or representative capacity), shall not serve as a basis to find that the signatory lacked authority to bind the Resident to any term or condition of this Contract either as a party to the Contract or as a third-party beneficiary. Accordingly, in the event of a dispute concerning the legal effect of a signature on this Contract, the parties intend that the finder of fact consider all evidence, including testimony, concerning the intent of the signatories to this Contract at the time the contract was executed.

**B.** <u>Notices</u> – All notices required by this Contract shall be in writing and mailed, via registered or certified mail return receipt requested, or hand delivered (i) to Us at our address as shown below, and (ii) to you at the address shown below, or after your Occupancy Date, by depositing the notice in your community mail box.

Waveny Care Center Health Services, Inc.: Attn: President and CEO 3 Farm Road New Canaan, Connecticut 06840

| Resident to: |      |  |
|--------------|------|--|
|              | <br> |  |
|              |      |  |
|              | <br> |  |

The address to which notice must be delivered may be changed from time to time by either party by written notice to the other party.

- **C.** Resident's Covenant of Performance You agree to pay promptly all fees and charges required by this Contract, and otherwise to comply fully with all of your other obligations set forth in this Contract.
- **D.** Attorney's Fees In the event that we take action to collect amounts due under or otherwise enforce the terms of this Contract, you are liable for reasonable attorney's fees and/or costs of collection incurred in connection with such action.
- **E.** <u>Pets</u> You may maintain a dog, cat or other small and orderly pet upon the approval of and on terms prescribed by the Executive Director. No such approval shall be necessary for fish or small birds which are kept in appropriate containers. You will be responsible for ensuring that any pet is properly cared for and that your pet does not create any disturbance or otherwise constitute a nuisance. You agree to comply with pet rules established by us as set forth in the Resident Handbook, which may be amended from time to time and pay a Pet Fee.

#### F. Additional Occupants

- 1. <u>Guests</u> Any guest staying overnight must first register with the Community. Prior approval must be obtained from the Executive Director if a guest is to stay for more than seven (7) nights in any thirty (30) day period. Guests shall acquire no rights or privileges under this Contract.
- 2. <u>Other Parties</u> A person who does not or cannot become a party to this Contract shall acquire no rights or privileges under this Contract but may live with you in your Apartment on a non-resident basis with the prior written permission of the Executive Director. If approved, your Monthly Fee shall be adjusted to add a Second Person Monthly Fee. The non-resident second person will not have priority access to the Health Center, but may relocate to the Health Center subject to availability and eligibility. If the non-resident moves to the Health Center, he or she will be charged normal and customary charges of the Health Center.
- 3. <u>Live-in Caregiver</u> If you have a live-in private duty caregiver, you will pay a daily Live-in Caregiver Fee. Live-in Caregivers shall acquire no rights or privileges under this Contract.

#### G. Marriage

- 1. <u>Marriage of Two Residents</u> If two residents marry, either resident may release his or her residence. The terminating resident may then become a party to his/her spouse's Contract and become a second occupant in the occupied residence. The Monthly Fee shall be adjusted so as to equal the Monthly Fee that applies to double occupancy of the occupied residence.
- 2. <u>Marriage to Non-Resident</u> If you marry a non-resident who meets the Community's entrance requirements, your spouse may become a resident of the Community and may become a party to this Contract. In such event, you will pay the prevailing Second Person Entrance Fee and the prevailing Second Person Monthly Fee. If your spouse does not or cannot become a party to this Contract, he or she may occupy your Apartment with you on a non-resident basis as provided under Section VIII.F.2. of this Agreement. They shall acquire no additional rights or privileges under this Contract.
- **H.** Arrangements for Guardianship or Conservatorship If your mental condition changes so that you are not able to care properly for yourself or your property, and if you have made no other designation of a person or legal entity to serve as guardian or conservator, we may apply to a court of law to appoint a legal guardian or conservator.

**I.** <u>Arrangements in Event of Death</u> – Funeral arrangements are the responsibility of your family or estate and we have no obligation to make such arrangements or provide such services except where your family or estate fail to do so. Any expenses advanced by us relating to the funeral or burial shall become a debt of your estate.

#### J. Property Rights

- 1. **Right of Entry** You agree that we and our employees, agents and contractors shall have the right, at all reasonable times, to enter your Apartment for purposes of management, housekeeping, maintenance, enforcement of applicable laws and regulations, emergency purposes or any other reasonable purpose. Advance notice will be given except in an emergency.
- 2. Ownership Rights This Contract is a continuing care contract governed by Conn. Gen. Stat. § 17b-520 et seq. In exchange for your payment of the Entrance Fee and Monthly Fee, we agree to provide accommodations and benefits as set forth in this Contract. You have no ownership interest or proprietary rights in your Apartment or the property, grounds, land, buildings, improvements or other Community facilities. This Contract shall not be construed to be a lease or to confer any rights of tenancy or ownership to you. Your rights under this Contract are subject to all terms and conditions of this Contract and subordinate to any mortgage, financing deed, deed of trust, or other financing on the Community. Upon request, you agree to execute and deliver any instrument requested by us to effect the sale, assignment, or conveyance of the Community, provided that by so doing you shall not be required to prejudice your rights under this Contract. Any refunds to which you are entitled under this Contract shall not be affected by this Section.
- 3. **Residential Purposes** Your apartment is to be used for residential purposes only. Use for any other purpose requires approval of the Executive Director.
- 4. **Responsibility for Damages** You will be responsible for any loss or damage to our property caused by your negligence or intentional act or that of your guests or invitees. If the negligence or intentional act of a person who is not our employee or agent results in injury, illness or damage to you or your property, or to others or their property, we assume no responsibility therefor and you release and discharge us from all liability and responsibility for same. You agree to provide adequate personal property and liability insurance for you and for your property, with a minimum of \$500,000 liability coverage to cover any incidents that

may occur inside the Living Accommodation. We maintain the right to request proof of coverage from time to time.

**K.** <u>Rules</u> – We shall have the right to adopt or amend, either alone or with or through a residents' association, such reasonable rules and regulations as it deems necessary or desirable for the proper management and operation of the Community and for the safety, health and comfort of the residents. The rules and regulations in effect at the time of execution of this Agreement are set forth in the Resident Handbook. You agree to abide by such rules and regulations, as they may be amended from time to time. The Oenoke Ridge Resident Handbook includes procedures for you to address any concerns or complaints you may have during your residency.

Please note that firearms are not permitted anywhere on Oenoke Ridge or Waveny campuses and smoking is not permitted in any of Oenoke Ridge's or Waveny's apartments, common areas, or facilities. Certain conditions apply to smoking on the campuses as explained in the Resident Handbook.

- **L.** Private Duty Care Private duty care is available through the Waveny's At-Home Program. If you choose to make other arrangements, you will be responsible for arranging for, supervising and compensating any private duty personnel providing care or companionship services to you and agree to comply with the rules governing private duty personnel set forth in Oenoke Ridge's Resident Handbook, as it may be amended from time to time. The terms "private duty personnel," "private duty caregivers" and similar terms used in Oenoke Ridge's Resident Handbook do not include care provided by Waveny's At-Home Program. A fee is charged for orientation and safety training for all private duty personnel; an additional daily charge also applies if you have live-in private duty caregivers. Any and all private duty personnel not employed by Waveny's At-Home Program will be required to register with Oenoke Ridge's Executive Director prior to providing services. Failure to do so may require financial penalties placed upon you and/or non-admittance of the caregiver or private duty personnel.
- **M.** <u>Compliance with Laws</u> Residents of the Community will be afforded all rights and privileges under Conn. Gen. Stat. § 17b-520 *et seq.* and all other applicable laws. We will comply with all municipal, state and federal laws and regulations regarding consumer protection and protection from financial exploitation.
- N. <u>Accuracy of Information</u> You represent and warrant that all information that has been or will be submitted to us by you as required in making

application to the Community is true and complete. You understand and acknowledge that we are relying on such information.

- O. <u>Personal Obligations of Residents</u> We will not be liable or responsible for any expenses, debts, or obligations incurred by you on your own account, nor shall it be obligated to furnish, supply, or give you any support, maintenance, board or lodging while you are absent from the Community except as may be provided in this Contract.
- **P.** <u>Waiver</u> Our failure in any one or more instances to insist upon strict compliance by you with any of the terms of this Contract shall not be construed to be a waiver by us of such term(s) or of the right to insist upon strict compliance by you with any of the other terms of this Contract.
- Q. <u>Assignment</u> Your rights under this Contract are personal to you and cannot be transferred or assigned by any act of you, or by any proceeding at law, or otherwise. The Contract shall bind and inure to the benefit of our successors and assigns and shall bind and inure to the benefit of your heirs, executors and administrators in accordance with its terms.
- **R.** Entire Agreement This Contract, including all exhibits, constitutes the entire agreement between us and you. We are not liable for nor bound in any manner by any statements, representations or promises made by any person representing or proposing to represent us unless such statements, representations, or promises are set forth in the Contract. Any modification of the Contract must be in writing and signed by us and by you.
- **S.** Governing Law and Partial Illegality This Contract shall be governed by and construed in accordance with the laws of the State of Connecticut. If any portion of this Contract shall be determined to be illegal or not in conformity with applicable laws and regulations, such portion shall be deleted and the validity of the balance of this Contract shall not be affected.
- **T.** <u>Complaints</u> Any concerns or complaints regarding services or any other matter should be addressed first to the Executive Director.
- **U.** <u>Construction</u> Words of either gender used in this Contract shall be deemed to include the other gender and words in the singular shall be deemed to include the plural, when the sense requires.
- V. <u>Joint and Several Obligations</u> If two persons execute this Contract as residents, the term "Resident" or "you" as used in the Contract shall

apply to both and the provisions of this Contract shall apply to them jointly and severally.

- W. <u>Non-residents</u> Under certain circumstances, a second person may occupy your Apartment as a non-resident. See Sections VIII. F. 2 and G. 2 of this Contract. Any non-resident is not a party to and has no rights under this Contract and the non-resident will enter into his or her own Contract with the Community. You and the non-resident will agree to pay the Second Person Occupancy Fee for the non-resident and any Health Center charges that may be incurred by him or her.
- **X.** <u>Pre-Construction Requirements</u> Construction of Oenoke Ridge will not begin until (i) a minimum number of Apartments have been presold, which shall be no less than seventy per cent (70%) or as otherwise required by the bank that will finance the project, (ii) the minimum initial deposit has been received for each presold Apartment and (iii) a bank has provided a financing commitment.

**IN WITNESS WHEREOF**, the parties hereto have executed the Contract, as of the date and year first above written.

# **RESIDENT** Resident Date Resident Representative Relationship to Resident **RESIDENT** Resident Date Resident Representative Relationship to Resident Oenoke Ridge By: \_\_\_ Russell R. Barksdale, Jr. Date President and CEO

#### **EXHIBIT A**

#### CONTINUING CARE BOND

| BOND #                                    |                                                                                          |
|-------------------------------------------|------------------------------------------------------------------------------------------|
| <b>\$</b>                                 | New Canaan, Connecticut                                                                  |
|                                           | , 20                                                                                     |
| Care Center Health Services, Inc. ("Owner | ONEY LENT, the undersigned, Waveny er"), promises to pay the principal sum of rs (\$) to |
|                                           | referred to collectively and individually                                                |
| as "you"). If two individuals are named i | n this Bond, you have the rights of joint                                                |
| tenants with right of survivorship. You   | reside (or will reside), pursuant to a                                                   |
| Continuing Care Contract dated            | 20, ("Continuing Care Contract") in                                                      |
| Apartment Unit # ("your Apartment"        | nt") at Oenoke Ridge in New Canaan,                                                      |
| Connecticut.                              |                                                                                          |

The above principal sum shall be due and payable, without interest, and less any offsets and deductions as provided in the Continuing Care Contract, upon the termination of the Continuing Care Contract and no later than sixty (60) days from the date of receipt of payment of the Primary Entrance Fee associated with your Apartment by another resident who is a party to a continuing care contract with the Owner (the "Resale Date"); provided, however, that if the Resale Date has not occurred by the first anniversary of the termination of the Continuing Care Contract, then such amount shall be due and payable on the first anniversary of the termination of the Continuing Care Contract. In the event that you permanently relocate to Waveny Care Center or The Village, you permit the Owner to draw down on the principal sum in order to pay monthly fees and other expenses that you incur while residing in Waveny Care Center or The Village.

If there are two individuals named in this Bond, the interest in this Continuing Care Bond of the first of you to die will pass automatically by operation of law to the survivor ("Survivor"). Owner shall have no obligation to make any payment which becomes due under this Continuing Care Bond to any person or entity other than to you or your estate, or if applicable to the Survivor, or the estate of the Survivor.

In the event that any one or more of the provisions contained in this Continuing Care Bond shall for any reason be held to be invalid, illegal or unenforceable in any respect, such invalidity, illegality or unenforceability shall not affect any other provision of this Continuing Care Bond, and this Continuing Care Bond shall be construed as if such invalid, illegal or unenforceable provision had never been contained herein.

This Continuing Care Bond may be modified or amended only by an agreement in writing signed by Owner and you. This Continuing Care Bond may be assigned by you only after you obtain the written approval of Waveny Care Center Health Services, Inc. It may not be pledged or otherwise encumbered.

The loan evidenced by this Continuing Care Bond may be used as security for any amount due or which may become due from you to the Owner under the Continuing Care Contract. Owner shall have the right to offset or deduct any amount due and payable under this Continuing Care Bond by amounts due Owner under the Continuing Care Contract. Offsets under the Continuing Care Contract also include, but are not limited to, any funds paid by the Owner on your behalf from the benevolent fund established to assist qualified residents who would otherwise be unable to meet their obligations under the Contract.

This Continuing Care Bond may be prepaid at any time by Owner without penalty upon thirty (30) or more days written advance notice to you, which notice period may be waived in writing by you.

This Continuing Care Bond shall be governed in all respects by the laws of the State of Connecticut and shall be binding upon and shall inure to the benefit of the parties hereto and their respective heirs, executors, administrators, and personal representatives.

This Continuing Care Bond is unsecured.

| IN WITNESS WHEREOF, Owner has executed this Continuing Care Bond under seal on the date first above written. |
|--------------------------------------------------------------------------------------------------------------|
| RESIDENT:                                                                                                    |
| WITNESS:                                                                                                     |
|                                                                                                              |
| WAVENY CARE CENTER HEALTH SERVICES, INC.                                                                     |
| By: Russell R. Barksdale, Jr. President and CEO                                                              |

# EXHIBIT B INTENTIONALLY LEFT BLANK

#### **EXHIBIT C**

# ASSETS AND INCOME FINANCIAL APPLICATION

Oenoke Ridge respects the privacy of your financial circumstances other than to have assurance that the amounts needed under the agreement and for the applicant's personal needs can be met adequately. Oenoke Ridge is not interested in total estate, but rather only in sufficient assets to cover entry costs, monthly charges and personal needs and obligations. This information will be kept confidential.

| Full Name(s)                                       |                                   |
|----------------------------------------------------|-----------------------------------|
| A                                                  | B                                 |
| Address:                                           |                                   |
| Date(s) of Birth: A.                               | B                                 |
| I receive Social Security: Yes                     | No                                |
| S.S. Numbers: A.                                   | В                                 |
| I am enrolled in Social Security Medic             | al Insurance Part B: Yes No       |
| Medicare Number(s): A                              | B                                 |
| List other medical insurance: Insurance of Policy: | e Company, Policy Number and Type |
|                                                    |                                   |
|                                                    | AAddress:                         |

| RESOURCI      | E                                                                                                 | AMOUNT                        |
|---------------|---------------------------------------------------------------------------------------------------|-------------------------------|
|               |                                                                                                   |                               |
| paid. Show in | ources from which monthly chancome items on an annual basis (Item #16). <b>Additionally, plea</b> | . Give a detailed description |
|               | Social Security                                                                                   | \$                            |
|               | D-4:                                                                                              | \$                            |
|               | Retirement fund or Pension                                                                        | Φ                             |
|               | Insurance or Annuities                                                                            |                               |
|               |                                                                                                   | \$                            |
|               | Insurance or Annuities                                                                            | \$<br>\$                      |
|               | Insurance or Annuities Dividends                                                                  | \$\$<br>\$\$                  |
|               | Insurance or Annuities Dividends Interest Income                                                  | \$\$<br>\$\$<br>\$            |
|               | Insurance or Annuities Dividends Interest Income Trust Income                                     | \$\$<br>\$\$<br>\$\$<br>\$\$  |

| 10. | My spouse has beneficiary rights to annuities, insurance, pensions and/or beneficial interest in the Trust Income:                             |  |  |
|-----|------------------------------------------------------------------------------------------------------------------------------------------------|--|--|
|     | Yes No                                                                                                                                         |  |  |
| 11. | My resources listed above are restricted (mortgages, liens, assignments, etc.).                                                                |  |  |
| 12. | Yes No I agree to furnish such additional financial information as may be required from time to time.                                          |  |  |
| 13. | Yes No I willwill not, during my residence, transfer or reduce my resources needed to carry out my commitments to The Oenoke Ridge.            |  |  |
| 14. | I estimate that I willwill notneed financial assistance to live at The Oenoke Ridge.                                                           |  |  |
| 15. | The following are my advisors and their firms, with names and addresses, and they may be consulted regarding my admission to The Oenoke Ridge. |  |  |
|     | Banker                                                                                                                                         |  |  |
|     | Attorney                                                                                                                                       |  |  |
|     | Stockbroker                                                                                                                                    |  |  |
|     | Insurance Agent                                                                                                                                |  |  |

|     | Other                         |             |               |
|-----|-------------------------------|-------------|---------------|
| 16. | Amplification of question #0: |             |               |
| 10. | Amplification of question #9: |             |               |
|     | Stocks and Bonds              |             |               |
|     | Number of shares              |             |               |
|     | &                             |             |               |
|     | Current Market Value Derived  | Description | Annual Income |
|     |                               |             | \$            |
|     |                               |             | \$            |
|     |                               |             | \$            |
|     |                               |             |               |
|     | <del></del>                   |             | \$            |
|     |                               |             | \$            |
|     |                               |             | \$            |
|     |                               |             | \$            |
|     |                               |             | \$            |
|     |                               |             | \$            |
|     |                               |             | \$            |
|     |                               |             | \$            |

## \* Please attach verification of all

## listed assets. Real Estate

| ntion        | Approximate Valuation    | Annual Income<br>Derived | Terms of Lease    |
|--------------|--------------------------|--------------------------|-------------------|
|              |                          |                          |                   |
|              |                          |                          |                   |
|              |                          |                          |                   |
|              |                          |                          |                   |
|              |                          |                          |                   |
| Trust Inc    | ome                      |                          |                   |
| Name of T    | rust:                    |                          |                   |
| Name and     | address of Trustee:      |                          |                   |
| If trust pri | ncipal is required, is i | it available through the | e right to revoke |
|              | from the trust?          | Yes No                   |                   |
| withdraw     | nom me must?             | 1,0                      |                   |

| Amplification of question #11.     |                                             |
|------------------------------------|---------------------------------------------|
|                                    |                                             |
|                                    |                                             |
|                                    |                                             |
| I affirm that the foregoing is a t | true statement of facts known to me, and th |
| it is submitted as part of an App  | plication for Residency.                    |

# EXHIBIT D ANCILLARY CHARGE SHEET

## **Independent Living 2019 Ancillary Charge Sheet**

#### **Food & Beverage Services:**

| Guest Meals-                        | Continental Breakfast | \$10.00/meal      |
|-------------------------------------|-----------------------|-------------------|
|                                     | Lunch                 | \$20.00/meal      |
|                                     | Brunch                | \$27.00/meal      |
|                                     | Dinner                | \$40.00/meal      |
| Additional Resident Meals-          | Lunch                 | \$15.00/meal      |
|                                     | Brunch                | \$22.00/meal      |
|                                     | Dinner                | \$35.00/meal      |
| Room Service (Dinner Only)          |                       | \$10.00/meal      |
| Additional Fees shall apply for all |                       | Refer to Bar menu |
| Alcoholic beverages.                |                       |                   |
|                                     |                       |                   |

### **Housekeeping Services:**

| A LIVE LAY                                                       | +                |
|------------------------------------------------------------------|------------------|
| Additional Housekeeping                                          | \$30.00/hr       |
| Additional Carpet Shampooing                                     | \$40.00/hr       |
| Carpet Spot Cleaning                                             | \$50.00 and up   |
| Pet Clean Up (includes litter boxes)                             | \$30.00/incident |
| Rolling Dumpster                                                 | \$100.00/use     |
| Bedspread Laundering                                             | \$20.00/piece    |
| Blanket Laundering                                               | \$25.00/load     |
| Personal Laundry                                                 | \$25.00/load     |
| Mattress Turning                                                 | \$25.00          |
| Upholstery Cleaning (varies depending on soil and size of piece) | \$25.00-\$150.00 |
| Patio Cleaning (to include furniture)                            | \$40.00/hr       |

#### **Engineering Services:**

| Please contact Maintenance at Engineering Service (includes assistance with internal moves, such as apartment to apartment, or apartment to Health Center). | \$100.00/hr, per person |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------|
| Transportation Services:                                                                                                                                    |                         |
| Transportation services are provided through your concierge atand may require                                                                               |                         |

### **Beauty Salon and Spa Services:**

| Please contact the Spa at |  |
|---------------------------|--|
|---------------------------|--|

### **Security Services:**

| Safe Combination Changes         | \$175/change      |
|----------------------------------|-------------------|
| Access Card Replacement          | \$15/card         |
| Access Tag Replacement           | \$25/tag          |
| Key Fob Replacement or Duplicate | \$75/fob          |
| Additional Key                   | \$25/key          |
| Key/Door Lock Replacement        | \$250/key or lock |
| Pendant Replacement              | \$140/pendent     |

#### **Miscellaneous Services:**

| Guest Suite Underground Parking (as available) Dog Walking Service as available if you are ill Plant Watering Service as available if you are ill or away Photocopy Service Black & White Fax Service Cover Sheet Fax Service additional sheets | \$150.00 plus tax/night Free Free Free Free Free Free Free Fre |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------|
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------|

Registered Dietician Assessment \$100.00/hr

## **EXHIBIT B-1**

# OWNERSHIP STRUCTURE FOR WAVENY CARE CENTER HEALTH SERVICES, INC. AND WAVENY LIFECARE NETWORK, INC.

CT. NONSTOCK 501 (c)(3) EIN # 06-1558520 (SOLE MEMBER)

#### WAVENY CARE CENTER, INC.

CT. NONSTOCK 501 (c)(3) EIN # 06-0859588

OWNER AND OPERATOR NURSING FACILITY,
OWNER OF ADULT DAY CARE,
GERIATRIC CARE MANAGEMENT,
GERIATRIC EVALUATION CLINIC, THE INN
THE VILLAGE AT WAVENY CARE CENTER
(ASSISTED LIVING MANAGED RESIDENTIAL
COMMUNITY), AND WAVENY HOME HEALTHCARE

Waveny Care Center Chronic and Convalescent Nursing Home

CT LIC # 942-C

OUTPATIENT REHABILITATION

SERVICES

(PART OF CONH LICENSE)

#### WAVENY CARE CENTER HEALTH SERVICES, INC.

CT. NONSTOCK 501 (c)(3) EIN # 06-1558523

OPERATOR OF ASSISTED LIVING, MANAGED RESIDENTIAL COMMUNITY, ADULT DAY CARE, THE INN GERIATRIC EVALUATION CLINIC, GERIATRIC CARE MANAGEMENT PROGRAM

ALSA OF NEW CANAAN

D/B/A THE VILLAGE AT WAVENY CARE CENTER

CT LIC # 0071

D/B/A THE VILLAGE AT WAVENY CARE CENTER

MANAGED RESIDENTIAL COMMUNITY

CT REGISTERED

THE INN

INDEPENDENT LIVING COMMUNITY

CT REGISTERED

D/B/A Waveny Care Center Adult Day Program
ADULT DAY CARE PROGRAM

CT CERTIFIED

D/B/A THE DRS. CHARLOTTE & DAVID BROWN

GERIATRIC EVALUATION CLINIC
OUTPATIENT GERIATRIC EVALUATION CLINIC
CT LIC # 0294

GERIATRIC CARE MANAGEMENT PROGRAM

PRIVATE PRACTICE

#### WAVENY HOME HEALTHCARE, INC.

CT. NONSTOCK 501 (c)(3) EIN # 45-3836516

OPERATOR OF WAVENY HOME CARE PROGRAM

Waveny Home Healthcare

CT LIC # 9915719

#### WAVENY AT HOME, INC

CT. NONSTOCK 501 (c)(3) EIN # 46-2756541

OPERATOR OF WAVENY AT HOME PROGRAM

Waveny at Home REGISTRATION #HCA.0000782



#### **EXHIBIT B-2**

# OFFICERS AND BOARD MEMBERS OF WAVENY CARE CENTER SERVICES, INC.

Tom Ferguson – Chairman

Kathleen Corbet - Vice Chairman

Richard Bierman – Secretary

Richard Townsend – Treasurer

Russell Barksdale, Jr. - President and CEO\*

Barb Achenbaum

Dr. Peter Hasapis

Julius Alexander

Leo Karl, III

First Selectman Kevin Moynihan\*

Tiffany Begoon

Dr. David M. Reed\*

Richard Croarkin

Jill Sautkulis\*

Richard J. DePatie

Rev. Peter Walsh\*

Douglas Gillespie

Tracey Hamill

<sup>\*</sup>members ex officio

#### **EXHIBIT C**

# LIST OF SENIOR LIVING COMMUNITIES OPERATED BY WAVENY LIFECARE NETWORK, INC.

Waveny Care Center
Waveny Adult Day Program
Waveny Care Center Network
Waveny Home Healthcare
Waveny At Home
The Inn
The Village – assisted living and memory care

# EXHIBIT D AUDITED FINANCIAL STATEMENTS

## CONSOLIDATED FINANCIAL STATEMENTS AND SUPPLEMENTARY INFORMATION

FOR THE YEARS ENDED SEPTEMBER 30, 2018 AND 2017

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#### INDEPENDENT AUDITORS' REPORT

To the Board of Directors

Waveny LifeCare Network, Inc.

#### Report on the Consolidated Financial Statements

We have audited the accompanying consolidated financial statements of Waveny LifeCare Network, Inc. (the Network), which comprise the consolidated statements of financial position as of September 30, 2018 and 2017, and the related consolidated statements of activities and changes in net assets and cash flows for the years then ended, and the related notes to the consolidated financial statements.

#### Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditors' Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



#### **Opinion**

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of Waveny LifeCare Network, Inc. as of September 30, 2018 and 2017, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

#### Report on Supplementary Information

Our audits were conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The supplementary information is presented for purposes of additional analysis and is not a required part of the consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in the audit of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with the auditing standards generally accepted in the United States of America. In our opinion, the supplementary information is fairly stated, in all material respects, in relation to the consolidated financial statements as a whole.

Hartford, CT

January 10, 2019

Marcust LLP

#### CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

## **SEPTEMBER 30, 2018 AND 2017**

|                                            | 2018          | 2017          |
|--------------------------------------------|---------------|---------------|
| Assets                                     |               |               |
| Current Assets                             |               |               |
| Cash and cash equivalents                  | \$ 703,997    | \$ 1,676,046  |
| Accounts receivable, net                   | 3,257,854     | 2,744,918     |
| Pledges receivable                         | 240,750       | 92,700        |
| Prepaid expenses and other current assets  | 95,847        | 212,406       |
| <b>Total Current Assets</b>                | 4,298,448     | 4,726,070     |
| Other Assets                               |               |               |
| Investments                                | 9,694,430     | 9,602,525     |
| Pledges receivable - less current portion  | 304,028       | 172,158       |
| Property, plant and equipment:             |               |               |
| Land improvements and building             | 26,028,107    | 25,693,720    |
| Fixed equipment                            | 4,228,099     | 4,772,719     |
| Movable equipment                          | 4,433,541     | 4,958,220     |
| Automobiles                                | 209,420       | 283,490       |
| Construction in progress                   |               | 148,474       |
|                                            | 34,899,167    | 35,856,623    |
| Less accumulated depreciation              | _(21,845,392) | _(22,269,489) |
| Net property, plant and equipment          | 13,053,775    | 13,587,134    |
| Assets whose use is limited or restricted: |               |               |
| Donor-restricted                           | 3,177,925     | 2,875,398     |
| Security deposits                          | 496,304       | 506,506       |
| Intangible asset - provider license        | 150,000       | 150,000       |
| <b>Total Other Assets</b>                  | 26,876,462    | 26,893,721    |
| Total Assets                               | \$ 31,174,910 | \$ 31,619,791 |

#### CONSOLIDATED STATEMENTS OF FINANCIAL POSITION (CONTINUED)

#### **SEPTEMBER 30, 2018 AND 2017**

|                                                    |          | 2018       |            | 2017       |
|----------------------------------------------------|----------|------------|------------|------------|
|                                                    |          | 2016       |            | 2017       |
| Liabilities and Net Assets                         |          |            |            |            |
| Current Liabilities                                |          |            |            |            |
| Line of credit                                     | \$       | 700,000    | \$         | 400,000    |
| Accounts payable                                   |          | 1,566,625  |            | 566,616    |
| Accrued payroll, compensated absences              |          |            |            |            |
| and other expenses                                 |          | 1,283,225  |            | 1,183,898  |
| Current portion of notes payable                   |          | 329,158    |            | 569,857    |
| Deferred revenue                                   | <u></u>  | 109,986    | 20         | 82,870     |
| <b>Total Current Liabilities</b>                   | <u> </u> | 3,988,994  | <u> 21</u> | 2,803,241  |
| Non-Current Liabilities                            |          |            |            |            |
| Security deposits                                  |          | 496,304    |            | 506,506    |
| Notes payable, net of current portion and deferred |          | 900        |            |            |
| financing costs                                    |          | 1,039,706  |            | 2,418,323  |
| Fair value of interest rate swap                   | _        |            |            | 104,834    |
| Total Non-Current Liabilities                      | +        | 1,536,010  |            | 3,029,663  |
| Total Liabilities                                  |          | 5,525,004  |            | 5,832,904  |
| Net Assets                                         |          |            |            |            |
| Unrestricted                                       |          | 22,471,981 |            | 22,911,489 |
| Temporarily restricted                             |          | 927,925    |            | 625,398    |
| Permanently restricted                             |          | 2,250,000  | -          | 2,250,000  |
| Total Net Assets                                   |          | 25,649,906 |            | 25,786,887 |
| <b>Total Liabilities and Net Assets</b>            | \$       | 31,174,910 | \$         | 31,619,791 |

## CONSOLIDATED STATEMENTS OF ACTIVITIES AND CHANGES IN NET ASSETS

#### FOR THE YEARS ENDED SEPTEMBER 30, 2018 AND 2017

|                                             | 2018          | 2017          |
|---------------------------------------------|---------------|---------------|
| Changes in Unrestricted Net Assets          |               |               |
| Operating Revenues:                         |               |               |
| Net patient and resident service revenue    | \$ 25,576,262 | \$ 23,944,031 |
| Less provision for uncollectible accounts   | (566,654)     | (835,425)     |
|                                             |               |               |
| Net patient and resident service revenue    | 25 222 522    | 02 100 606    |
| less provision for uncollectible accounts   | 25,009,608    | 23,108,606    |
| Adult day care                              | 592,243       | 579,621       |
| Meals on Wheels                             | 99,927        | 102,671       |
| Other revenues                              | 65,792        | 64,720        |
| Net assets released from restrictions       | 277,419       | 296,386       |
| <b>Total Operating Revenues</b>             | 26,044,989    | 24,152,004    |
| Operating Expenses:                         |               |               |
| Nursing and client services                 | 8,255,679     | 7,688,045     |
| Administrative and general                  | 4,769,321     | 4,569,187     |
| Employee benefits                           | 4,626,077     | 4,464,465     |
| Dietary services                            | 2,241,797     | 2,225,909     |
| Therapy services                            | 1,844,337     | 1,643,169     |
| Resident services                           | 1,443,916     | 1,236,633     |
| Plant operation and maintenance             | 1,148,139     | 1,178,329     |
| Depreciation                                | 1,066,940     | 1,111,586     |
| Housekeeping/laundry services               | 690,642       | 655,802       |
| Marketing                                   | 406,273       | 428,892       |
| Adult day care                              | 351,859       | 356,601       |
| Interest                                    | 157,993       | 178,321       |
| Meals on Wheels                             | 102,974       | 102,592       |
| Rent                                        | 99,328        | 97,048        |
| Geriatric evaluation clinic/care management | 22,560        | 89,940        |
| Total Operating Expenses                    | 27,227,835    | 26,026,519    |
| Operating Loss                              | (1,182,846)   | (1,874,515)   |

## CONSOLIDATED STATEMENTS OF ACTIVITIES AND CHANGES IN NET ASSETS (CONTINUED)

#### FOR THE YEARS ENDED SEPTEMBER 30, 2018 AND 2017

|                                                                |               | 2018              |                 | 2017                |
|----------------------------------------------------------------|---------------|-------------------|-----------------|---------------------|
|                                                                |               |                   |                 |                     |
| Nonoperating Revenue (Expense)                                 | ø             | 50 02 <i>4</i>    | Φ               | 66 122              |
| Changes in fair value of interest rate swap                    | \$            | 52,834<br>440,053 | \$              | 66,122<br>1,025,114 |
| Realized and unrealized gains on investments Investment income |               | 216,736           |                 | 193,215             |
| Contributions                                                  |               | 566,587           |                 | 639,063             |
| Development department expenses                                |               | (436,359)         |                 | (491,791)           |
| Investment fees                                                |               | (46,799)          |                 | (44,418)            |
| Loss on disposal of property, plant and equipment              |               | (215,086)         |                 |                     |
| Total Nonoperating Revenue                                     |               | 577,966           |                 | 1,387,305           |
| Excess of Revenues Under Expenses                              | _             | (604,880)         |                 | (487,210)           |
| Other Changes in Unrestricted Net Assets                       |               |                   |                 |                     |
| Net assets released from restrictions for property,            |               |                   |                 |                     |
| plant and equipment                                            |               | 165,372           |                 |                     |
|                                                                | S             | (430.508)         |                 | (487,210)           |
| Change in Unrestricted Net Assets                              | 8             | (439,508)         |                 | (467,210)           |
| <b>Changes in Temporarily Restricted Net Assets</b>            |               |                   |                 |                     |
| Contributions                                                  |               | 584,470           |                 | 452,931             |
| Realized and unrealized gains on investments                   |               | 160,848           |                 |                     |
| Net assets released from restrictions                          |               | (277,419)         |                 | (296,386)           |
| Net assets released from restrictions for property,            |               | (165.252)         |                 |                     |
| plant and equipment                                            | -             | (165,372)         | 1               | <u></u> _           |
| Change in Temporarily Restricted Net Assets                    |               | 302,527           | V.              | 156,545             |
| Changes in Permanently Restricted Net Assets                   |               |                   |                 |                     |
| Contributions                                                  |               |                   |                 | 2,250,000           |
| Changes in Permanently Restricted Net Assets                   |               | <del>55</del>     | 8               | 2,250,000           |
| Change in Net Assets                                           |               | (136,981)         |                 | 1,919,335           |
| Net Assets - Beginning                                         | 9 <del></del> | 25,786,887        | - 19 <u>- 1</u> | 23,867,552          |
| Net Assets - End                                               | \$            | 25,649,906        | <u>\$</u>       | 25,786,887          |

#### CONSOLIDATED STATEMENTS OF CASH FLOWS

#### FOR THE YEARS ENDED SEPTEMBER 30, 2018 AND 2017

|                                                         | 2018           |             | 2017 |             |
|---------------------------------------------------------|----------------|-------------|------|-------------|
| Cash Flow from Operating Activities                     |                |             |      |             |
| Changes in net assets                                   | \$             | (136,981)   | \$   | 1,919,335   |
| Adjustments to reconcile change in net assets           | Ψ              | (120,301)   | Ψ    | 1,515,000   |
| to net cash provided by (used in) operating activities: |                |             |      |             |
| Realized and unrealized gains on                        |                |             |      |             |
| unrestricted investments                                |                | (600,901)   |      | (1,025,114) |
| Depreciation                                            |                | 1,066,940   |      | 1,111,586   |
| Loss on disposal of fixed assets                        |                | 215,086     |      |             |
| Amortization of debt issuance                           |                | 28,344      |      | 28,375      |
| Temporarily restricted contributions                    |                | (584,470)   |      | (452,931)   |
| Permanently restricted contributions                    |                |             |      | (2,250,000) |
| Provision for uncollectible accounts                    |                | 566,654     |      | 835,425     |
| Change in fair value of interest rate swap              |                | (52,834)    |      | (66,122)    |
| Changes in operating assets and liabilities:            |                | 10 0 350    |      | 8           |
| Accounts receivable                                     |                | (1,079,590) |      | (578,386)   |
| Prepaid expenses and other current assets               |                | 84,502      |      | 101,324     |
| Pledges receivable                                      |                | (279,920)   |      | (264,858)   |
| Accounts payable                                        |                | 1,000,009   |      | (218,188)   |
| Accrued payroll, compensated absences                   |                |             |      |             |
| and other expenses                                      |                | 99,327      |      | 220,120     |
| Deferred revenue                                        |                | 27,116      |      | 20,835      |
| N. G. I.B. C. I. I. W. I. N. O                          |                | 252 202     |      | (619 500)   |
| Net Cash Provided by (Used in) Operating Activities     | <u> </u>       | 353,282     | -    | (618,599)   |
| Cash Flow from Investing Activities                     |                |             |      |             |
| Purchase of property, plant and equipment               |                | (716,610)   |      | (218,104)   |
| Investment purchases - unrestricted                     |                | (713,230)   |      |             |
| Investment purchases - donor restricted                 |                | (1,240,121) |      | (2,406,545) |
| Investment sales - unrestricted                         |                | 2,099,140   |      | 1,110,282   |
| Investment sales - donor restricted                     | -              | 60,680      | _    |             |
| Net Cash Used in Investing Activities                   | ( <del>)</del> | (510,141)   |      | (1,514,367) |

## CONSOLIDATED STATEMENTS OF CASH FLOWS (CONTINUED)

#### FOR THE YEARS ENDED SEPTEMBER 30, 2018 AND 2017

|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |    | 2018        |    | 2017      |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----|-------------|----|-----------|
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | ₹  |             |    |           |
| Cash Flow from Financing Activities                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |    |             |    |           |
| Borrowings on line of credit                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | \$ | 300,000     | \$ | 400,000   |
| Temporarily restricted contributions                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |    | 584,470     |    | 452,931   |
| Permanently restricted contributions                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |    | -           |    | 2,250,000 |
| Principal payments on notes payable                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |    | (1,699,660) | -  | (561,900) |
| 1 12                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |    |             |    |           |
| Net Cash (Used in) Provided by Financing Activities                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |    | (815,190)   |    | 2,541,031 |
| y a grander our de Adria de Moya de Preside de formation de la revierme de de la Revision de la  |    |             |    |           |
| Change in Cash and Cash Equivalents                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |    | (972,049)   |    | 408,065   |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |    |             |    |           |
| Cash and Cash Equivalents - Beginning                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |    | 1,676,046   |    | 1,267,981 |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |    |             |    |           |
| Cash and Cash Equivalents - Ending                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | \$ | 703,997     | \$ | 1,676,046 |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |    |             |    |           |
| Supplemental Disclosure of Cash Flow Information                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | 3. |             |    |           |
| Cash paid for interest                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | \$ | 102,974     | \$ | 102,592   |
| Active Comment   1   200   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100   100 |    |             | -  |           |

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

### FOR THE YEARS ENDED SEPTEMBER 30, 2018 AND 2017

### NOTE 1 - NATURE OF ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES

### NATURE OF ORGANIZATION

Waveny LifeCare Network, Inc. (the Network) was formed in 2000 and is the sole member of Waveny Care Center, Inc. (the Center), a 76-bed skilled nursing home and Meals on Wheels program; Waveny Care Center Health Services, Inc. (Health Services), which operates Waveny Care Village (the Village), a 53-unit assisted senior living facility that also provides adult day care services for individuals living at home and offers an extensive multi-disciplinary geriatric evaluation clinic and a care management program for older adults and the New Canaan Inn (the Inn), a 36-unit residence for men and women 62 years of age or older; Waveny Home Healthcare, Inc. (Home Healthcare), which operates a home healthcare agency that provides skilled nursing, rehabilitative care, social service and dietician services; and Waveny at Home, Inc., (at Home), which provides non-clinical home healthcare services. All entities are tax-exempt 501(c)(3) organizations located in New Canaan, Connecticut.

Waveny LifeCare Network, Inc. had no transactions during the years ended September 30, 2018 and 2017, other than the transactions of its subsidiaries.

### SIGNIFICANT ACCOUNTING POLICIES

### BASIS OF ACCOUNTING AND PRESENTATION

The consolidated financial statements include transactions of the Center, Health Services, Home Healthcare and at Home. All material intercompany balances and transactions have been eliminated from the consolidated financial statements. The consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America (GAAP). Accordingly, the accounts are reported in the following net asset categories:

**Unrestricted Net Assets** - Unrestricted net assets represent available resources other than donor-restricted contributions. These resources may be expended at the discretion of the Board of Directors.

Temporarily Restricted Net Assets - Temporarily restricted net assets represent contributions that are restricted by the donor as to purpose or time of expenditure. Temporarily restricted net assets at September 30, 2018 and 2017 represent funds available for resident programs and certain capital improvements and purchases.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

### FOR THE YEARS ENDED SEPTEMBER 30, 2018 AND 2017

### NOTE 1 - NATURE OF ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### BASIS OF ACCOUNTING AND PRESENTATION (CONTINUED)

**Permanently Restricted Net Assets** - Permanently restricted net assets represent contributions that are limited by donor-imposed stipulations that neither expire by passage of time nor can be fulfilled or otherwise removed by actions of the Network. The donors of these assets permit the Network to use all or part of the investment return on these assets for operating purposes.

Revenues are reported as increases in unrestricted net assets, unless use of the related assets is limited by donor imposed restrictions. Expenses are reported as decreases in unrestricted net assets. Gains and losses on investments and other assets or liabilities are reported as increases or decreases in unrestricted net assets, unless their use is restricted by explicit donor stipulations or by law. Expirations of temporary restrictions on net assets, that is, the donor imposed stipulated purpose has been accomplished and/or the stipulated time period has elapsed, are reported as reclassifications between the applicable classes of net assets.

### **OPERATING REVENUES (EXPENSES)**

The Network's operating revenues (expenses) includes all changes in net assets except investment income, contributions, realized and unrealized gains (losses) on investments, net assets released from restriction for capital, development department expenses, change in fair value of interest rate swap, investment fees and loss on disposal of property, plant and equipment.

### EXCESS OF REVENUES (UNDER) OVER EXPENSES

The consolidated statements of activities and changes in net assets include excess of revenues (under) over expenses as the performance indicator. Changes in unrestricted net assets which are excluded from excess of revenues (under) over expenses, consistent with industry practice, include contributions of long lived assets (including assets acquired using contributions which by donor restrictions were used for the purposes of acquiring such assets) and transfers to and from affiliates.

### USE OF ESTIMATES

The preparation of consolidated financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures in the consolidated financial statements. Actual results may differ from those estimates.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

### FOR THE YEARS ENDED SEPTEMBER 30, 2018 AND 2017

### NOTE 1 - NATURE OF ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### CASH AND CASH EQUIVALENTS

Cash and cash equivalents include cash in banks and certain highly liquid investments with original maturities of 90 days or less, exclusive of amounts held by brokers. The Network's subsidiaries maintain deposits in financial institutions that, at times, may exceed federally insured limits. The Network's subsidiaries have not experienced any losses in such accounts. Management believes that these deposits are not subject to significant credit risk.

Money market funds are not insured by the FDIC and are not a risk-free investment. Money market funds invest in a variety of instruments including mortgage-backed and asset-backed securities. Although a money market fund seeks to preserve its \$1 per share value, it is possible that a money market fund's value can decrease below \$1 per share.

### SECURITY DEPOSITS

Health Services collects security deposits from residents in the event of damage or other failure by the resident. Such funds are maintained in a separate bank account and are reflected in the accompanying consolidated statements of financial position as resident security deposits with a corresponding liability as resident security deposits. In addition, Home Healthcare has security deposits for facilities rented that will be paid upon expiration of the lease.

### INVESTMENT VALUATION AND INCOME RECOGNITION

Investments are reported at fair value. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

Purchases and sales of securities are recorded on the trade date basis. Interest income is recorded on the accrual basis. Dividends are recorded on the ex-dividend date. Realized and unrealized gains (losses) on investments include the Network's gains and losses on investments bought and sold as well as held during the year. Realized and unrealized gains and losses on these investments are reported in the consolidated statements of activities and changes in net assets as increases or decreases in unrestricted net assets unless their use is temporarily restricted by explicit donor stipulations or by law.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

### FOR THE YEARS ENDED SEPTEMBER 30, 2018 AND 2017

### NOTE 1 - NATURE OF ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### INVESTMENT VALUATION AND INCOME RECOGNITION (CONTINUED)

The Network analyzes its investment portfolio for indicators of impairment that were other-than-temporary. When declines in fair value are deemed to be other-than-temporary, the loss is reported as a component of realized losses on the consolidated statement of operations and the fair value on the date of this determination becomes the new basis of the investment. Subsequent increases in the fair value of these investments are recorded as a component of the change in net assets and are not recorded as realized gains until the investments are sold. No impairment losses were recorded in 2018 and 2017.

The Network estimates fair value of certain investments using the net asset value practical expedient which allows for limited disclosures for those investments for which the entity has elected to estimate the fair value using the net asset value practical expedient.

### ACCOUNTS RECEIVABLE

Accounts receivable result from the health care services and room and board provided by the Network. Accounts receivable are reduced by a provision for uncollectible accounts. In evaluating the collectability of accounts receivable, the Network analyzes and identifies trends for each of its sources of revenue to estimate the appropriate allowance for doubtful accounts.

For receivables associated with services provided to patients with third-party coverage, the Network analyzes contractually due amounts and provides an allowance, if necessary. For receivables associated with self-pay patients, including patients with insurance and a deductible and copayment, the Network records a provision for bad debts in the period of services on the basis of past experience of patients unable or unwilling to pay for service fee for which they are financially responsible. The difference between the standard rates and the amounts actually collected after all reasonable collection efforts have been exhausted is charged against the allowance for uncollectible accounts.

### CONTRIBUTIONS AND DONOR RESTRICTED GIFTS

Unconditional contributions are recognized when pledged or received, as applicable, and are considered to be available for unrestricted use unless specifically restricted by the donor. Contributions receivable expected to be collected in more than one year are discounted to present value.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

### FOR THE YEARS ENDED SEPTEMBER 30, 2018 AND 2017

### NOTE 1 - NATURE OF ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### CONTRIBUTIONS AND DONOR RESTRICTED GIFTS (CONTINUED)

Gifts are reported as either temporarily or permanently restricted support if they are received with donor stipulations that limit the use of the donated assets. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, temporarily restricted net assets are reclassified as unrestricted net assets and reported in the statement of operations as net assets released from restrictions unless the restriction relates to long-lived assets. When long-lived assets are placed in service, thus satisfying purpose restrictions, the amount is included as a change in net assets, restricted and unrestricted in the statement of changes in net assets.

Unconditional promises to give that are expected to be collected within one year are recorded at net realizable value. Unconditional promises to give that are expected to be collected in future years are recorded at the present value of their estimated future cash flows. The discounts on these amounts are computed using the present value of an ordinary annuity applicable in the year in which the promise is received.

### PROPERTY, PLANT AND EQUIPMENT

Property, plant and equipment are carried at cost, net of accumulated depreciation. Depreciation is provided using the straight-line method over the estimated useful lives of the assets, which range from three to thirty years. The Network's capitalization threshold is \$1,000. Additions and improvements which extend the life of the assets are capitalized, and normal repairs and maintenance are charged to current operations. The costs and related accounts and the resulting gain or loss is reflected in income.

### IMPAIRMENT OF LONG-LIVED ASSETS

The Corporation records impairment losses on long-lived assets used in operations when events and circumstances indicate that the assets might be impaired and the undiscounted cash flows estimated to be generated by those assets are less than the carrying amounts of those assets. There were no impairment losses recorded in 2018 or 2017.

### ADVERTISING COSTS

Certain advertising costs are expensed as incurred. Advertising costs taken directly to expense for the years ended September 30, 2018 and 2017 were \$123,253 and \$157,592, respectively.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

### FOR THE YEARS ENDED SEPTEMBER 30, 2018 AND 2017

### NOTE 1 - NATURE OF ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### NET PATIENT REVENUE

Patient revenue is derived from both public and private sources and is reported on the accrual basis at established rates. Services provided to publicly aided individuals are reimbursed on the basis of rates as determined by various state and federal agencies.

The Center participates in the State of Connecticut Medicaid system. The State of Connecticut Department of Social Services annually establishes prospective rates for the reimbursement of Medicaid residents based on previous cost reports, adjusted by inflation and other factors. Such rates are subject to review or audit, and, in the opinion of management, future adjustments, if any, from these audits will not significantly affect the Center's financial position. To the extent amounts provided by the Center differ from the final rates, such amounts would be reflected as retroactive rate settlements in the consolidated statements of activities and changes in net assets in the year the differences become known. The Center and Home Healthcare participate in the Medicare program where they receive a prospectively determined fixed price based on the patient's relative acuity level.

### SWAP AGREEMENT

Health Services entered into a swap agreement with Morgan Stanley Capital Services, Inc., for a mortgage note with a notional amount of \$4,000,000 to fix a portion of the variable rate debt at a rate of 4.49% original expiring January 1, 2022.

The agreement did not meet the criteria necessary to qualify as an effective hedge as defined in the accounting standards; accordingly, the Network has reflected the swap agreement in the accompanying consolidated financial statements at the current fair value in effect at September 30, 2017, with the resulting favorable change of \$52,834 and \$66,122 for the years ended September 30, 2018 and 2017, respectively, reflected in the accompanying consolidated statements of activities and changes in net assets within nonoperating revenue (expense). Health Services, the Center and Home Healthcare were jointly and severally obligated under this swap agreement.

During 2018, the swap agreement was terminated in conjunction with the repayment of the Series A Revenue Bonds as further disclosed in Note 7.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

### FOR THE YEARS ENDED SEPTEMBER 30, 2018 AND 2017

### NOTE 1 - NATURE OF ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### INCOME TAXES

The Network and its subsidiaries have been recognized by the Internal Revenue Service (IRS) as not-for-profit corporations as described in Section 501(c)(3) of the Internal Revenue Code (the Code) and are exempt from federal income taxes on related income pursuant to Section 501(a) of the Code. The guidance on accounting for uncertainty in income taxes addresses the determination of whether tax benefits claimed or expected to be claimed on a tax return should be recorded in the financial statements. Under this guidance, the Network may recognize the tax benefit from an uncertain tax position only if it is more likely than not that the tax position will be sustained on examination by taxing authorities, based on the technical merits of the position. Examples of tax positions include the tax-exempt status of the Network and various positions related to the unrelated business income taxes related to its real estate rental, and which is included in other income in the statements of activities and changes in net assets. There were no unrecognized tax benefits identified or recorded as liabilities during the periods covered by these financial statements. The Network could be subject to routine audits by the IRS; however, there are currently no such audits in progress.

### RECLASSIFICATION

Certain amounts in the 2017 financial statements have been reclassified to conform to the 2018 financial statement presentation.

### NOTE 2 - FAIR VALUE MEASUREMENTS

Generally accepted accounting principles establish a framework for measuring fair value. That framework provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements). The three levels of the fair value hierarchy are described below:

Level 1 - Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets that the Network has the ability to access.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

### FOR THE YEARS ENDED SEPTEMBER 30, 2018 AND 2017

### NOTE 2 - FAIR VALUE MEASUREMENTS (CONTINUED)

Level 2 - Inputs to the valuation methodology include:

- · Quoted prices for similar assets or liabilities in active markets;
- · Quoted prices for identical or similar assets or liabilities in inactive markets;
- Inputs other than quoted prices that are observable for the asset or liability;
- Inputs that are derived principally from or corroborated by observable market data by correlation or other means.

If the asset or liability has a specified (contractual) term, the Level 2 input must be observable for substantially the full term of the asset or liability.

Level 3 - Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

The fair value measurement level of the asset or liability within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

The following is a description of the valuation methodologies used for financial instruments measured at fair value.

Equities - Equities are valued at the closing price reported in the active market in which the individual securities are traded.

Mutual Funds - Mutual funds are valued at the daily closing price as reported by the fund. Mutual funds held by the Network are open-ended mutual funds that are registered with the Securities and Exchange Commission. These funds are required to publish their daily net asset value (NAV) and to transact at that price. The mutual funds held by the Network are deemed to be actively traded.

Money Market Funds - Money market funds are valued at the quoted net asset value of shares held by the Network at year end.

Cash Deposits - Cash deposits are valued at amortized cost, which approximates fair value.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

### FOR THE YEARS ENDED SEPTEMBER 30, 2018 AND 2017

### NOTE 2 - FAIR VALUE MEASUREMENTS (CONTINUED)

Multi-Asset Funds - Multi-Asset funds are managed by an institutional fund manager, Commonfund Global Multi-Asset Portfolio, LLC (Commonfund) for the year ended September 30, 2018 and 2017. Commonfund's funds are not publicly traded; therefore readily determinable fair value for the funds are not available. The estimated fair value of these investments are provided by Commonfund and then reviewed and evaluation by management and the Board of Directors. Due to the inherent uncertainty of these estimates, the estimated fair value may differ from the values that would have been used had a ready market existed. The fair value of such investments have been determined using the net asset value (NAV) per share as a practical expedient and are not categorized in the fair value hierarchy. The underlying investments managed by Commonfund includes stocks, bonds, and fixed income.

Interest Rate Swap - The interest rate swap is valued using both observable and unobservable inputs, such as quotations received from the counterparty, dealers or brokers, whenever available and considered reliable. In instances where models are used, the value of the interest rate swap depends upon the contractual terms of, and specific risks inherent in, the instrument as well as the availability and reliability of observable inputs. Such inputs include market prices for reference securities, yield curves, credit curves, measures of volatility, prepayment rates, assumptions for nonperformance risk, and correlations of such inputs. Interest rate swap agreements have inputs that can generally be corroborated by market data and are therefore classified as Level 2.

There have been no changes in the methodologies used at September 30, 2018 and 2017.

The methods described above may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, while the Network believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

# FOR THE YEARS ENDED SEPTEMBER 30, 2018 AND 2017

### NOTE 2 - FAIR VALUE MEASUREMENTS (CONTINUED)

The following tables set forth by level, within the fair value hierarchy, the Network's assets and liabilities (restricted and unrestricted) as of September 30:

|                                         | 2018         |            |            |              |  |
|-----------------------------------------|--------------|------------|------------|--------------|--|
|                                         | Total        | Level 1    | Level 2    | Level 3      |  |
| Assets:                                 |              |            |            |              |  |
| Corporate bonds                         | \$ 115,920   | \$         | \$ 115,920 | \$           |  |
| Equities                                | 218,083      | 218,083    |            | 1000<br>1000 |  |
| Mutual funds                            | 12,209       | 12,209     |            |              |  |
| Money market funds                      | 9,725        | 9,725      |            |              |  |
| Total assets at fair value              | 355,937      | \$ 240,017 | \$ 115,920 | \$           |  |
| Cash deposits                           | 24,225       |            |            |              |  |
| Investments measured at net             |              |            |            |              |  |
| asset value                             | 12,492,193   | ,          |            |              |  |
| Total Investments                       | \$12,872,355 |            |            |              |  |
|                                         | 2017         |            |            |              |  |
|                                         | Total        | Level 1    | Level 2    | Level 3      |  |
| Assets:                                 |              |            |            |              |  |
| Corporate bonds                         | \$ 98,082    | \$         | \$ 98,082  | \$           |  |
| Equities                                | 200,842      | 200,842    | 200        | :==          |  |
| Mutual funds                            | 12,289       | 12,289     |            |              |  |
| Money market funds                      | 8,503        | 8,503      |            |              |  |
| Total assets at fair value              | 319,716      | \$ 221,634 | \$ 98,082  | \$           |  |
| Investments measured at net asset value | 12,158,207   |            |            |              |  |
| Total Investments                       | \$12,477,923 |            |            |              |  |
| Liabilities:                            |              |            |            |              |  |
| Interest rate swap                      | \$ 104,834   | \$         | \$ 104,834 | <u></u>      |  |

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

### FOR THE YEARS ENDED SEPTEMBER 30, 2018 AND 2017

### NOTE 2 - FAIR VALUE MEASUREMENTS (CONTINUED)

There were no transfers between levels of investments during the years ended September 30, 2018 and 2017.

The following table sets forth additional disclosures of the Network's investments whose fair value is estimated using the net asset value per share (or its equivalent) as of September 30, 2018 and 2017:

| Description                | Total Fair<br>Value | <br>iunded<br>nitments | Redemption<br>Frequency | Redemption<br>Notice<br>Period |
|----------------------------|---------------------|------------------------|-------------------------|--------------------------------|
| Common Fund Global         |                     |                        |                         |                                |
| Multi-Asset Portfolio, LLC |                     |                        |                         |                                |
| 2018                       | \$<br>12,492,193    | \$<br>) ( <u>100</u>   | Monthly                 | 6 Business Days                |
| 2017                       | \$<br>12,158,207    | \$<br>                 | Monthly                 | 6 Business Days                |

### FINANCIAL INSTRUMENTS - OTHER

The carrying amounts of cash and cash equivalents, resident security deposits, accounts receivable, and accounts payable approximate their fair value because of the short-term nature of these instruments.

The fair value of notes payable and the outstanding line of credit as of September 30, 2018 and 2017 approximates the total outstanding principal balance. The method used to determine the fair value of notes payable is quoted prices for similar debt instruments.

There have been no changes in the methodologies used for these items at September 30, 2018 and 2017.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

### FOR THE YEARS ENDED SEPTEMBER 30, 2018 AND 2017

### NOTE 3 - ACCOUNTS RECEIVABLE

The Network grants credit without collateral to its residents and patients, most of whom are local residents, and some are funded under third-party payor agreements. Accounts receivable consist of the following at September 30:

|                                              | 20           | 018                |    | 2017                   |
|----------------------------------------------|--------------|--------------------|----|------------------------|
| Private and insurance<br>Medicare / Medicaid |              | 172,507<br>335,746 | \$ | 1,665,038<br>2,220,896 |
| Less allowance for uncollectible accounts    |              | 508,253<br>250,399 | Y4 | 3,885,934<br>1,141,016 |
| Accounts receivable, net                     | <u>\$ 3,</u> | 257,854            | \$ | 2,744,918              |

### NOTE 4 - NET PATIENT AND RESIDENT SERVICE REVENUE

The following summarizes net patient and resident service revenue by payor for the years ended September 30:

|                                                | 2018                        | 2017          |
|------------------------------------------------|-----------------------------|---------------|
| Private and insurance<br>Medicare / Medicaid   | \$ 12,160,664<br>13,415,598 |               |
| Total net patient and resident service revenue | \$ 25,576,262               | \$ 23,944,031 |

### NOTE 5 - TEMPORARY AND PERMANENTLY RESTRICTED NET ASSETS

Temporarily restricted net assets are available for the following purposes at September 30:

|                                                                               | 2018                     | 2017                     |
|-------------------------------------------------------------------------------|--------------------------|--------------------------|
| Financial assistance for residents and other<br>Renovations and other capital | \$<br>649,355<br>278,570 | \$<br>311,499<br>313,899 |
|                                                                               | \$<br>927,925            | \$<br>625,398            |

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

### FOR THE YEARS ENDED SEPTEMBER 30, 2018 AND 2017

### NOTE 5 - TEMPORARY AND PERMANENTLY RESTRICTED NET ASSETS (CONTINUED)

Net assets were released from restrictions by incurring expenses satisfying the following purpose restrictions for the years ended September 30:

|                                                                               | -  | 2018               | 2017          |
|-------------------------------------------------------------------------------|----|--------------------|---------------|
| Financial assistance for residents and other<br>Renovations and other capital | \$ | 277,419<br>165,372 | \$<br>296,386 |
|                                                                               | \$ | 442,791            | \$<br>296,386 |

### UNIFORM PRUDENT MANAGEMENT OF INSTITUTIONAL FUNDS ACT

Net assets are classified and reported based on the existence or absence of donor-imposed restrictions.

The State of Connecticut adopted a version of the Uniform Prudent Management of Institutional Funds Act (UPMIFA) in 2007. In the absence of authoritative guidance on the application of Connecticut's UPMIFA to donor-restricted funds, the Network interprets UPMIFA as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment fund, absent explicit donor stipulations to the contrary. As a result of this interpretation, the Network classifies as permanently restricted net assets (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund.

Any remaining portion of the donor-restricted funds that is not classified in permanently restricted net assets would be classified as temporarily restricted net assets until those amounts are appropriated for expenditure, or recorded as unrestricted support, by the Network in a manner consistent with the standard of prudence prescribed by UPMIFA. From time to time, the fair value of assets associated with individual donor-restricted funds may fall below the level that the donor or UPMIFA requires the Network to retain as a fund of perpetual duration. These deficiencies, which would be reported in unrestricted net assets, can result from unfavorable market fluctuations. There were no deficiencies of this nature as of September 30, 2018 and 2017.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

# FOR THE YEARS ENDED SEPTEMBER 30, 2018 AND 2017

### NOTE 6 - PLEDGES RECEIVABLES

Pledges receivable representing unconditional promises to give as of September 30, 2018 are expected to be realized as follows:

| 2019                                      | \$<br>240,750 |
|-------------------------------------------|---------------|
| 2020                                      | 190,450       |
| 2021                                      | 180,200       |
| 2022                                      | 73,152        |
| 2023                                      | <br>29,500    |
|                                           | 714,052       |
| Less discount on long-term pledges        | 33,079        |
| Less allowance for uncollectible accounts | 136,195       |
| Pledges receivable                        | \$<br>544,778 |

### NOTE 7 - NOTES PAYABLE

Notes payable as of September 30 reported in the financial statements of the Network consist of the following:

|                                                                                                                                                                                                                                                                                                                                                                                 | <br>2018 |     | 2017            |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------|-----|-----------------|
| Promissory note payable comprised of variable rate Series A Revenue Bonds in the original amount of \$2,487,500 to New Canaan Housing Authority, dated December 1, 2012, with monthly principal and interest payments from February 1, 2013 through December 21, 2022. Interest was computed daily at LIBOR plus 1.75% (2.03% at September 30, 2017). Paid in full during 2018. | \$       | -   | \$<br>1,326,667 |
| Promissory note payable comprised of variable rate Series B Revenue Bonds in the original amount of \$2,552,500 to New Canaan Housing Authority, dated December 1, 2012, with monthly principal and interest payments from February 1, 2013 through December 21, 2022. Interest is fixed at 2.24%.                                                                              | 1,178,   | 271 | 1,434,130       |

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

### FOR THE YEARS ENDED SEPTEMBER 30, 2018 AND 2017

### NOTE 7 - NOTES PAYABLE (CONTINUED)

|                                                                                                                                                                                                                                                                                                                   |           | 2018                            |                | 2017                            |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------|---------------------------------|----------------|---------------------------------|
| Promissory note payable to People's United Bank in the original amount of \$650,000. Interest is computed daily (3.29% at September 30, 2018 and 2017), with monthly payments of principal and interest from February 1, 2013 through December 31, 2022, at which time any outstanding amount is due and payable. | \$        | 308,692                         | \$             | 373,794                         |
| Less current portion Less deferred financing costs                                                                                                                                                                                                                                                                | 22        | 1,486,963<br>329,158<br>118,099 | 8 <del>1</del> | 3,134,591<br>569,857<br>146,411 |
| Notes payable, net of current portion                                                                                                                                                                                                                                                                             | <u>\$</u> | 1,039,706                       | \$             | 2,418,323                       |

The above debt instruments of the Network are secured by the property located at 3 Farm Road in New Canaan, Connecticut.

Interest expense per the accompanying Statements of Activities and Changes in Net Assets consists of the following as of September 30:

|                                                | <br>2018                | 2017                    |
|------------------------------------------------|-------------------------|-------------------------|
| Interest expense Amortization of debt issuance | \$<br>129,649<br>28,344 | \$<br>149,977<br>28,344 |
| Total interest expense                         | \$<br>157,993           | \$<br>178,321           |

Aggregate principal maturities of the notes payable in subsequent years are as follows:

| 2019 | \$ | 329,158   |
|------|----|-----------|
| 2020 |    | 337,347   |
| 2021 |    | 345,886   |
| 2022 |    | 354,577   |
| 2023 | )  | 119,995   |
|      | \$ | 1,486,963 |

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

### FOR THE YEARS ENDED SEPTEMBER 30, 2018 AND 2017

### NOTE 7 - NOTES PAYABLE (CONTINUED)

### **COVENANTS**

The terms of the note agreements provide for covenants regarding the Network's debt service coverage ratio, liquidity, financial reporting and other covenants similar in financings of this type.

### NOTE 8 - LINE OF CREDIT

As of September 30, 2017, the Center, Health Services and Home Healthcare have a \$1,000,000 revolving line of credit, which expires April 1, 2019, with People's United Bank that is secured by all assets of the Center, Health Services and Home Healthcare, other than the investment securities, endowment funds and revenues from the Inn. At September 30, 2018, there was \$700,000 outstanding at a rate of 4.55%. At September 30, 2017, there was \$400,000 outstanding at a rate of 3.49%. Under the terms of this agreement, the Center, Health Services and Home Healthcare are required to meet certain covenants.

### NOTE 9 - RETIREMENT PLAN

The Network maintains a defined contribution retirement plan that covers substantially all of its employees. The plan is organized within the provisions of Section 403(b) of the Internal Revenue Code. Employees are eligible to participate in the plan when they are 20-1/2 years of age and have completed 6 months of service. Plan participants are vested after three years. Contributions to the plan are made by the Network with a maximum contribution of 6.75% of the employee's salary. The contribution percentage is based upon the completed years of service. Employees may make contributions to the plan within Internal Revenue Code limitations. For the years ended September 30, 2018 and 2017, the retirement plan expense was \$461,762 and \$423,207, respectively.

### **NOTE 10 - OPERATING LEASES**

The Center is leasing the land upon which the facility is constructed from the Town of New Canaan. The term of the lease is for 99 years and expires on May 1, 2071 with monthly lease payments of \$1,618. Rental payments are adjusted every five years to compensate for changes in the Consumer Price Index. The Center also leases equipment with a term of five years.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

### FOR THE YEARS ENDED SEPTEMBER 30, 2018 AND 2017

### NOTE 10 - OPERATING LEASES (CONTINUED)

In January 2014, Home Healthcare and at Home entered into a noncancellable ten-year lease for office space in New Canaan, Connecticut. Monthly lease payments starting at \$6,000 with increases of 2% for the first year and 3% for each year following.

FASB ASC No. 840, *Leases* generally calls for escalating payments over the term of the lease to be amortized over a straight line basis. The difference between actual rent payments and the straight line basis, if significant to the financial statements, is recorded as a deferred rent obligation. Rent expense totaled \$99,328 and \$97,048 for the years ended September 30, 2018 and 2017, respectively.

Future minimum commitments under the initial terms of these leases are as follows:

| 2019       | \$ | 102,480   |
|------------|----|-----------|
| 2020       |    | 104,923   |
| 2021       |    | 107,440   |
| 2022       |    | 110,033   |
| 2023       |    | 112,703   |
| Thereafter | _  | 1,061,020 |
|            | \$ | 1,598,599 |

### NOTE 11 - RELATED PARTIES AND AFFILIATE TRANSACTIONS

The Center holds the main operating account for the entire Network and has paid for certain expenses of Health Services, Home Healthcare and at Home. In addition, the costs of maintenance, housekeeping, dietary, administrative and other services provided by the Center to Health Services, Home Healthcare and at Home have been allocated to each entity and amounted to \$5,859,847 and \$5,389,144 for the years ended September 30, 2018 and 2017. There are no set repayment terms and interest is not charged on outstanding balances. The Center uses a portion of a building that is recorded on the books of Health Services.

### **NOTE 12 - SELF INSURANCE**

The Network is self-insured for health benefits provided to employees. All eligible employees have the option of participating in the Network's self-funded, comprehensive medical care benefits plan. Based upon plan enrollment, the Network pays a monthly fee to a Third Party Administrator (TPA). This fee covers administrative fees, as well as stop loss coverage for each covered person, and aggregate coverage for the group as a whole.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

### FOR THE YEARS ENDED SEPTEMBER 30, 2018 AND 2017

### NOTE 12 - SELF INSURANCE (CONTINUED)

The Network pays the claims and recognizes the expense as they are submitted by the TPA. This amount varies from month to month based upon the health care use by covered persons.

### NOTE 13 - FUNCTIONAL EXPENSES

The Network provides residential and healthcare services to their residents and patients. Expenses related to providing these services for the years ended September 30 are as follows:

|                                     | 2018          | 2017          |
|-------------------------------------|---------------|---------------|
| Residential and healthcare services | \$ 18,607,292 | \$ 17,525,520 |
| General and administrative          | 8,667,342     | 8,545,417     |
| Fundraising                         | 436,359       | 491,791       |
|                                     | \$ 27,710,993 | \$ 26,562,728 |

The above functional expenses include operating expenses, development department expenses and investment fees for the years ended September 30, 2018 and 2017.

### NOTE 14 - HEALTHCARE

The healthcare industry is subject to numerous laws and regulations of federal, state and local governments. These laws and regulations include, but are not necessarily limited to, matters such as licensure, accreditation, government healthcare program participation requirements, reimbursement for patient services, and Medicare and Medicaid fraud and abuse. Government activity has increased with respect to investigations and allegations concerning possible violations of fraud and abuse statutes and regulations by healthcare providers. Violations of these laws and regulations could result in expulsion from government healthcare programs together with the imposition of significant fines and penalties, as well as significant repayments for patient services previously billed. Management believes that the Network and its subsidiaries are in compliance with fraud and abuse regulations, as well as other applicable government laws and regulations. While no material regulatory inquiries have been made, compliance with such laws and regulations can be subject to future government review and interpretation as well as regulatory actions unknown or unasserted at this time.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

### FOR THE YEARS ENDED SEPTEMBER 30, 2018 AND 2017

### NOTE 14 - HEALTHCARE (CONTINUED)

The Network is involved in legal proceedings related to matters which are incidental to its business. In the opinion of management, based on consultation with counsel, the outcome of such proceedings will not significantly affect the Network's financial position or results of operations, based on existing insurance coverage and contingency reserves provided by the Network.

### NOTE 15 - RISK AND UNCERTAINTY

The Network operates within the healthcare industry which is subject to reimbursement from third party payors. As a result, the income is dependent upon the payor mix of the current residents as well as the reimbursement rates set by government agencies. The Network had operating losses of \$1,182,846 and \$1,874,515 for the years ending September 30, 2018 and 2017, respectively. The Network's ability to achieve sustained profitable operations is dependent on achieving an appropriate payor mix through seeking out new residents and referrals from local healthcare facilities, and reducing operating costs wherever possible. The Organization expects to meet its future cash requirements through a combination of cash generated from operations, existing cash balances and existing credit facilities. Management believes that cash flows from operations will be sufficient to fund operations.

### **NOTE 16 - SUBSEQUENT EVENTS**

In preparing these financial statements, management has evaluated subsequent events through January 10, 2019, which represents the date the financial statements were available to be issued. All subsequent events requiring recognition or disclosure as of September 30, 2018, have been incorporated into these financial statements.

### SCHEDULE I - CONSOLIDATING SCHEDULE OF FINANCIAL POSITION

### **SEPTEMBER 30, 2018**

|                                            |                      | eny Care<br>iter, Inc. | Cent | eny Care<br>er Health<br>rices, Inc. | He | Waveny<br>Home<br>althcare, Inc. |    | Waveny<br>Home, Inc. |    | Subtotal     | Eli           | minations         |              | Total        |
|--------------------------------------------|----------------------|------------------------|------|--------------------------------------|----|----------------------------------|----|----------------------|----|--------------|---------------|-------------------|--------------|--------------|
| Assets                                     |                      |                        |      |                                      |    |                                  |    |                      |    |              |               |                   |              |              |
| Current Assets                             |                      |                        |      |                                      |    |                                  |    |                      |    |              |               |                   |              |              |
| Cash and cash equivalents                  | \$                   | 701,996                | \$   |                                      | \$ |                                  | \$ | <del>200</del> .     | \$ | 703,997      | \$            | 100               | \$           | 703,997      |
| Accounts receivable, net                   |                      | 2,094,303              |      | 255,266                              |    | 518,770                          |    | 389,515              |    | 3,257,854    |               |                   |              | 3,257,854    |
| Pledges receivable                         |                      | 240,750                |      |                                      |    |                                  |    |                      |    | 240,750      |               |                   |              | 240,750      |
| Prepaid expenses and other current assets  | 77,847<br>3,114,896  |                        |      |                                      |    | 18,000                           |    |                      | -  | 95,847       | 3 <del></del> |                   | 3            | 95,847       |
| Total Current Assets                       |                      | 3,114,896              |      | 257,267                              | _  | 536,770                          | -  | 389,515              | -  | 4,298,448    |               |                   |              | 4,298,448    |
| Other Assets                               |                      |                        |      |                                      |    |                                  |    |                      |    |              |               |                   |              |              |
| Investments                                |                      | 9,694,430              |      | _                                    |    | 2027                             |    | <u></u>              |    | 9,694,430    |               | -                 |              | 9,694,430    |
| Pledges receivable - less current portion  | 9,694,430<br>304,028 |                        |      |                                      |    |                                  |    | -                    |    | 304,028      |               | V-15              |              | 304,028      |
| Property, plant and equipment:             |                      |                        |      |                                      |    |                                  |    |                      |    |              |               |                   |              |              |
| Land improvements and building             |                      | 7,896,888              |      | 18,127,464                           | 10 | 3,755                            |    |                      |    | 26,028,107   |               | \$ <u>445</u>     |              | 26,028,107   |
| Fixed equipment                            |                      | 3,011,752              |      | 1,215,572                            |    | 775                              |    |                      |    | 4,228,099    |               | 9 <del>44</del>   |              | 4,228,099    |
| Movable equipment                          |                      | 2,912,702              |      | 1,484,670                            |    | 36,169                           |    | -                    |    | 4,433,541    |               | C <del>en</del>   |              | 4,433,541    |
| Automobiles                                |                      | 24,418                 |      | 185,002                              | _  |                                  |    |                      |    | 209,420      |               |                   |              | 209,420      |
|                                            |                      | 13,845,760             |      | 21,012,708                           |    | 40,699                           |    | _                    |    | 34,899,167   |               | -                 |              | 34,899,167   |
| Less accumulated depreciation              |                      | (9,804,771)            | -    | (12,008,746)                         |    | (31,875)                         |    |                      | 3  | (21,845,392) | -             |                   |              | (21,845,392) |
| Net property, plant and equipment          |                      | 4,040,989              |      | 9,003,962                            |    | 8,824                            |    |                      |    | 13,053,775   |               |                   |              | 13,053,775   |
| Assets whose use is limited or restricted: |                      |                        |      |                                      |    |                                  |    |                      |    |              |               |                   |              |              |
| Donor-restricted                           |                      | 3,177,925              |      | -                                    |    |                                  |    |                      |    | 3,177,925    |               | ( <del>) ()</del> |              | 3,177,925    |
| Due from affiliates                        |                      |                        |      | 1,679,206                            |    | 156,059                          |    | 1924                 |    | 1,835,265    |               | (1,835,265)       |              |              |
| Security deposits                          |                      |                        |      | 496,304                              |    | 188                              |    |                      |    | 496,304      |               | 2 <del></del> 4   |              | 496,304      |
| Intangible asset - provider license        | _                    |                        |      |                                      |    | 150,000                          |    |                      |    | 150,000      | -             |                   |              | 150,000      |
| Total Other Assets                         |                      | 17,217,372             |      | 11,179,472                           |    | 314,883                          |    | -                    |    | 28,711,727   |               | (1,835,265)       | <del>-</del> | 26,876,462   |
|                                            |                      | 20,332,268             |      | 11,436,739                           |    | 851,653                          |    | 389,515              |    | 33,010,175   |               | (1,835,265)       | \$           | 31,174,910   |

# SCHEDULE I - CONSOLIDATING SCHEDULE OF FINANCIAL POSITION (CONTINUED)

### **SEPTEMBER 30, 2018**

|                                                        |                | aveny Care<br>enter, Inc. | Cer            | veny Care<br>nter Health<br>vices, Inc. |                 | Waveny<br>Home<br>Ithcare, Inc. |    | Waveny<br>at Home, Inc. |    | Subtotal   |            | Eliminations |    | Total      |
|--------------------------------------------------------|----------------|---------------------------|----------------|-----------------------------------------|-----------------|---------------------------------|----|-------------------------|----|------------|------------|--------------|----|------------|
| Liabilities and Net Assets                             |                |                           |                |                                         |                 |                                 |    |                         |    |            |            |              |    |            |
| Current Liabilities                                    |                |                           |                |                                         |                 |                                 |    |                         |    |            |            |              |    |            |
| Line of credit                                         | \$             | 700,000                   | \$             | 200                                     | \$              | 8 <del>57</del> 8               | \$ |                         | \$ | 700,000    | \$         | -            | \$ | 700,000    |
| Accounts payable Accrued payroll, compensated absences |                | 1,566,625                 |                | 1.00                                    |                 | -                               |    | 100 M                   |    | 1,566,625  |            | 122          |    | 1,566,625  |
| and other expenses                                     |                | 927,231                   |                | 174,120                                 |                 | 85,764                          |    | 96,110                  |    | 1,283,225  |            | 3==          |    | 1,283,225  |
| Current portion of notes payable                       |                | 51,867                    |                | 277,291                                 |                 | -                               |    | <del>111</del> 1        |    | 329,158    |            | -            |    | 329,158    |
| Deferred revenue                                       | -              |                           |                |                                         | 122             | 109,986                         |    |                         | -  | 109,986    | -          |              | -  | 109,986    |
| Total Current Liabilities                              |                | 3,245,723                 | ). <del></del> | 451,411                                 | <del>8851</del> | 195,750                         | -  | 96,110                  | £  | 3,988,994  |            |              | _  | 3,988,994  |
| Non-Current Liabilities                                |                |                           |                |                                         |                 |                                 |    |                         |    |            |            |              |    |            |
| Security deposits                                      |                |                           |                | 496,304                                 |                 | -                               |    |                         |    | 496,304    |            | -            |    | 496,304    |
| Notes payable, net of current portion and deferred     |                |                           |                |                                         |                 |                                 |    |                         |    |            |            |              |    |            |
| financing costs                                        |                | 185,588                   |                | 854,118                                 |                 |                                 |    |                         |    | 1,039,706  |            | (1.025.2(5)  |    | 1,039,706  |
| Due to affiliates                                      |                | 1,832,790                 | -              |                                         | _               |                                 | _  | 2,475                   | -  | 1,835,265  | _          | (1,835,265)  | _  |            |
| Total Non-Current Liabilities                          | ä <del>-</del> | 2,018,378                 |                | 1,350,422                               |                 |                                 | _  | 2,475                   | 9  | 3,371,275  | -          | (1,835,265)  | -  | 1,536,010  |
| Total Liabilities                                      | 17:            | 5,264,101                 |                | 1,801,833                               |                 | 195,750                         | -  | 98,585                  | -  | 7,360,269  | 9          | (1,835,265)  |    | 5,525,004  |
| Net Assets                                             |                |                           |                |                                         |                 |                                 |    |                         |    |            |            |              |    |            |
| Unrestricted                                           |                | 11,890,242                |                | 9,634,906                               |                 | 655,903                         |    | 290,930                 |    | 22,471,981 |            | -            |    | 22,471,981 |
| Temporarily restricted                                 |                | 927,925                   |                |                                         |                 | ***                             |    | -                       |    | 927,925    |            | 1.           |    | 927,925    |
| Permanently restricted                                 | 8              | 2,250,000                 | _              |                                         | To-             |                                 | _  |                         | _  | 2,250,000  | 90 <u></u> |              |    | 2,250,000  |
| Total Net Assets                                       |                | 15,068,167                |                | 9,634,906                               |                 | 655,903                         | _  | 290,930                 | _  | 25,649,906 | -          |              | _  | 25,649,906 |
| Total Liabilities and Net Assets                       | \$             | 20,332,268                | \$             | 11,436,739                              | \$              | 851,653                         | \$ | 389,515                 | \$ | 33,010,175 | \$         | (1,835,265)  | \$ | 31,174,910 |

# SCHEDULE II - CONSOLIDATING SCHEDULE OF ACTIVITIES AND CHANGES IN NET ASSETS

### FOR THE YEAR ENDED SEPTEMBER 30, 2018

| E                                           | Waveny Care<br>Center, Inc. | Waveny Care<br>Center Health<br>Services, Inc. | Waveny<br>Home<br>Healthcare, Inc. | Waveny at Home, Inc. | Subtotal      | Eliminations               | Total                      |
|---------------------------------------------|-----------------------------|------------------------------------------------|------------------------------------|----------------------|---------------|----------------------------|----------------------------|
| Changes in Unrestricted Net Assets          |                             |                                                |                                    |                      |               |                            |                            |
| Operating Revenues:                         |                             |                                                |                                    |                      |               | 2                          | 0 05.55(0/0                |
| Net patient and resident service revenue    | \$ 11,217,771               | \$ 7,998,804                                   |                                    | \$ 3,292,874         | \$ 25,576,262 | s -                        | \$ 25,576,262<br>(566,654) |
| Less provision for uncollectible accounts   | (516,630)                   | (4,404)                                        |                                    | (45,620)             | (566,654)     |                            | (300,034)                  |
| Net patient service and resident revenue,   |                             |                                                | 8020002320                         | 5,512,000            |               |                            | 25 000 500                 |
| less provision for uncollectible accounts   | 10,701,141                  | 7,994,400                                      | 3,066,813                          | 3,247,254            | 25,009,608    | N <del>ata</del> S         | 25,009,608                 |
| Adult day care                              | 200 Marie 1970              | 592,243                                        | -                                  | -                    | 592,243       | V <del>. 1. 1. 1</del> . 0 | 592,243                    |
| Meals on Wheels                             | 99,927                      | <b>HH</b> ()                                   |                                    | ( <del></del> -      | 99,927        | W7724                      | 99,927                     |
| Other revenues                              | 41,541                      | 24,251                                         | <del></del>                        | 2 (00                | 65,792        |                            | 65,792<br>277,419          |
| Net assets released from restrictions       | 71,343                      | 202,476                                        |                                    | 3,600                | 277,419       |                            | 277,419                    |
| Total Operating Revenues                    | 10,913,952                  | 8,813,370                                      | 3,066,813                          | 3,250,854            | 26,044,989    |                            | 26,044,989                 |
| Operating Expenses:                         |                             |                                                |                                    |                      |               |                            |                            |
| Nursing and client services                 | 3,899,303                   | 1,541,099                                      | 723,820                            | 2,091,457            | 8,255,679     |                            | 8,255,679                  |
| Administrative and general                  | 2,017,895                   | 1,309,821                                      | 842,656                            | 598,949              | 4,769,321     |                            | 4,769,321                  |
| Employee benefits                           | 2,226,661                   | 1,536,146                                      | 424,978                            | 438,292              | 4,626,077     |                            | 4,626,077                  |
| Dietary services                            | 897,311                     | 1,344,486                                      | -                                  | -                    | 2,241,797     | -                          | 2,241,797                  |
| Therapy services                            | 1,012,924                   | _                                              | 831,413                            |                      | 1,844,337     | -                          | 1,844,337                  |
| Resident services                           | 1,057,239                   | 354,995                                        | 22,282                             | 9,400                | 1,443,916     | -                          | 1,443,916                  |
| Plant operation and maintenance             | 435,355                     | 709,343                                        |                                    | 3,441                | 1,148,139     | ===                        | 1,148,139                  |
| Depreciation                                | 453,641                     | 609,056                                        | 4,243                              | 2 <del>.55</del>     | 1,066,940     | -                          | 1,066,940                  |
| Housekeeping/laundry services               | 346,464                     | 344,178                                        | -                                  |                      | 690,642       |                            | 690,642                    |
| Marketing                                   | 196,364                     | 121,924                                        | 42,405                             | 45,580               | 406,273       |                            | 406,273                    |
| Adult day care                              | -                           | 351,859                                        |                                    | ( man                | 351,859       |                            | 351,859                    |
| Interest                                    | 33,529                      | 124,464                                        | -                                  | (***)                | 157,993       | -                          | 157,993                    |
| Meals on Wheels                             | 102,974                     |                                                |                                    | -                    | 102,974       | -                          | 102,974                    |
| Rent                                        | 10,513                      | 10,513                                         | 39,151                             | 39,151               | 99,328        |                            | 99,328                     |
| Geriatric evaluation clinic/care management |                             | 22,560                                         | 15-                                |                      | 22,560        |                            | 22,560                     |
| Total Operating Expenses                    | 12,690,173                  | 8,380,444                                      | 2,930,948                          | 3,226,270            | 27,227,835    | =                          | 27,227,835                 |
| Operating (Loss) Revenue                    | (1,776,221)                 | 432,926                                        | 135,865                            | 24,584               | (1,182,846)   |                            | (1,182,846)                |

# SCHEDULE II - CONSOLIDATING SCHEDULE OF ACTIVITIES AND CHANGES IN NET ASSETS (CONTINUED)

### FOR THE YEAR ENDED SEPTEMBER 30, 2018

|                                                                                                                   | Waveny Care<br>Center, Inc. |             | Waveny Care<br>Center Health<br>Services, Inc. | Waveny<br>Home<br>Healthcare, Inc. |    | Waveny<br>at Home, Inc. |                 | Subtotal   | 0  | Eliminations  |    | Total       |
|-------------------------------------------------------------------------------------------------------------------|-----------------------------|-------------|------------------------------------------------|------------------------------------|----|-------------------------|-----------------|------------|----|---------------|----|-------------|
| Nonoperating (Expense) Revenue                                                                                    |                             |             |                                                |                                    |    |                         |                 |            |    |               |    |             |
| Change in fair value of interest rate swap                                                                        | \$                          | - \$        | 52,834                                         | \$ -                               | \$ | <del></del> .           | \$              | 52,834     | \$ |               | \$ | 52,834      |
| Realized and unrealized gains on investments                                                                      | 440,05                      | 3           | _                                              | -                                  |    | -                       |                 | 440,053    |    |               |    | 440,053     |
| Investment income                                                                                                 | 216,73                      | 6           | 9.200                                          | <u></u>                            |    | 22                      |                 | 216,736    |    |               |    | 216,736     |
| Contributions                                                                                                     | 566,58                      | 7           | 0 <del>144</del> 0)                            |                                    |    |                         |                 | 566,587    |    |               |    | 566,587     |
| Development department expenses                                                                                   | (436,35                     | 9) .        | (( <del>111</del> ))                           | -                                  |    | -                       |                 | (436,359)  |    |               |    | (436,359)   |
| Investment fees                                                                                                   | (46,79                      | 9)          | 9 <del>77</del> 9                              |                                    |    | <del>75</del> 0         |                 | (46,799)   |    | 1,750         |    | (46,799)    |
| Loss on disposal of property, plant and equipment                                                                 | (90,62                      | <u> </u>    | (124,466)                                      |                                    | _  |                         | _               | (215,086)  | _  | -             | -  | (215,086)   |
| Total Nonoperating (Expense) Revenue                                                                              | 649,59                      | 8 _         | (71,632)                                       |                                    |    |                         |                 | 577,966    |    |               |    | 577,966     |
| Excess of Revenues Over (Under) Expenses                                                                          | (1,126,62                   | 3) _        | 361,294                                        | 135,865                            | -  | 24,584                  | 3               | (604,880)  | 20 | -             |    | (604,880)   |
| Other Changes in Unrestricted Net Assets  Net assets released from restrictions for property, plant and equipment | 83,54                       | <u>3</u> _  | 81,829                                         |                                    | -  |                         | 3-              | 165,372    | (9 |               | 8  | 165,372     |
| Change in Unrestricted Net Assets                                                                                 | (1,043,08                   | 0) _        | 443,123                                        | 135,865                            | _  | 24,584                  | _               | (439,508)  |    |               |    | (439,508)   |
| Changes in Temporarily Restricted Net Assets<br>Contributions                                                     | 584,47                      | 0           | : <del></del> :                                | _                                  |    | -                       |                 | 584,470    |    | : <del></del> |    | 584,470     |
| Realized and unrealized gains on investments                                                                      | 160,84                      | 8           | 9 <del>55</del> 9                              |                                    |    |                         |                 | 160,848    |    | ·             |    | 160,848     |
| Transfer from (to) affiliates                                                                                     | (287,90                     | 5)          | 284,305                                        |                                    |    | 3,600                   |                 | -          |    | -             |    | <del></del> |
| Net assets released from restrictions                                                                             | (71,34                      | 3)          | (202,476)                                      |                                    |    | (3,600)                 |                 | (277,419)  |    |               |    | (277,419)   |
| Net assets released from restrictions for property,<br>plant and equipment                                        | (83,54                      | 3) _        | (81,829)                                       |                                    |    | <del>-</del>            | 0. <del>4</del> | (165,372)  | _  |               | ×1 | (165,372)   |
| Change in Temporarily Restricted Net Assets                                                                       | 302,52                      | <u> 7</u> _ |                                                |                                    |    |                         | 2.              | 302,527    | -  |               |    | 302,527     |
| Change in Net Assets                                                                                              | (740,55                     | 3)          | 443,123                                        | 135,865                            |    | 24,584                  |                 | (136,981)  |    | -             |    | (136,981)   |
| Net Assets - Beginning                                                                                            | 15,808,72                   | 0 _         | 9,191,783                                      | 520,038                            | _  | 266,346                 | _               | 25,786,887 | _  |               | _  | 25,786,887  |
| Net Assets - End                                                                                                  | \$ 15,068,16                | <u>7</u>    | 9,634,906                                      | \$ 655,903                         | \$ | 290,930                 | \$              | 25,649,906 | \$ | -             | \$ | 25,649,906  |

### SCHEDULE III - CONSOLIDATING SCHEDULE OF FINANCIAL POSITION

### **SEPTEMBER 30, 2017**

|                                                                |    | enter, Inc.  | Ce  | aveny Care<br>enter Health<br>ervices, Inc. | I  | Vaveny<br>Home<br>hcare, Inc. |    | Vaveny<br>Iome, Inc. |    | Subtotal     | Eli            | iminations  |    | Total        |
|----------------------------------------------------------------|----|--------------|-----|---------------------------------------------|----|-------------------------------|----|----------------------|----|--------------|----------------|-------------|----|--------------|
| Assets                                                         |    |              |     |                                             |    |                               |    |                      |    |              |                |             |    |              |
| Current Assets                                                 |    |              |     |                                             |    |                               |    |                      |    |              |                |             |    |              |
| Cash and cash equivalents                                      | \$ | 1,675,546    | \$  | 500                                         | \$ |                               | \$ | 10 <del>100</del> 0  | \$ | 1,676,046    | \$             | F751        | \$ | 1,676,046    |
| Accounts receivable, net                                       |    | 1,736,965    |     | 237,754                                     |    | 436,846                       |    | 333,353              |    | 2,744,918    |                | -           |    | 2,744,918    |
| Pledges receivable                                             |    | 92,700       |     |                                             |    | _                             |    | <u>21.</u> 33        |    | 92,700       |                |             |    | 92,700       |
| Prepaid expenses and other current assets                      |    | 194,406      | _   |                                             |    | 18,000                        | -  |                      |    | 212,406      | a <del>-</del> |             | -  | 212,406      |
| Total Current Assets                                           | -  | 3,699,617    |     | 238,254                                     |    | 454,846                       |    | 333,353              | 12 | 4,726,070    |                | -           |    | 4,726,070    |
| Other Assets                                                   |    |              |     |                                             |    |                               |    |                      |    |              |                |             |    |              |
| Investments                                                    |    | 9,602,525    |     | 15440                                       |    |                               |    | -                    |    | 9,602,525    |                | -           |    | 9,602,525    |
| Pledges receivable - less current portion                      |    | 172,158      |     |                                             |    | -                             |    | 550                  |    | 172,158      |                |             |    | 172,158      |
| Property, plant and equipment:                                 |    |              |     |                                             |    |                               |    |                      |    |              |                |             |    |              |
| Land improvements and building                                 |    | 7,865,147    |     | 17,824,818                                  |    | 3,755                         |    |                      |    | 25,693,720   |                | -           |    | 25,693,720   |
| Fixed equipment                                                |    | 3,444,541    |     | 1,327,403                                   |    | 775                           |    |                      |    | 4,772,719    |                | -           |    | 4,772,719    |
| Movable equipment                                              |    | 3,403,013    |     | 1,519,038                                   |    | 36,169                        |    | -                    |    | 4,958,220    |                | -           |    | 4,958,220    |
| Automobiles                                                    |    | 98,488       |     | 185,002                                     |    | ==:                           |    |                      |    | 283,490      |                |             |    | 283,490      |
| Construction in progress                                       |    | 51,710       | 200 | 96,764                                      |    |                               |    |                      | _  | 148,474      |                | -           |    | 148,474      |
|                                                                |    | 14,862,899   |     | 20,953,025                                  |    | 40,699                        |    | -                    |    | 35,856,623   |                | -           |    | 35,856,623   |
| Less accumulated depreciation                                  |    | (10,569,678) |     | (11,672,179)                                | -  | (27,632)                      |    |                      |    | (22,269,489) |                |             |    | (22,269,489) |
| Net property, plant and equipment                              | 10 | 4,293,221    |     | 9,280,846                                   |    | 13,067                        | 9  |                      | ·  | 13,587,134   |                | -           |    | 13,587,134   |
| Assets whose use is limited or restricted:<br>Donor-restricted |    | 2,875,398    |     |                                             |    |                               |    | -                    |    | 2,875,398    |                | -           |    | 2,875,398    |
| Due from affiliates                                            |    |              |     | 2,691,658                                   |    | 45,872                        |    | 20,665               |    | 2,758,195    |                | (2,758,195) |    | (**)         |
| Security deposits                                              |    |              |     | 506,506                                     |    |                               |    | -                    |    | 506,506      |                |             |    | 506,506      |
| Intangible asset - provider license                            |    |              |     | ***************************************     |    | 150,000                       |    |                      |    | 150,000      |                |             |    | 150,000      |
| Total Other Assets                                             |    | 16,943,302   |     | 12,479,010                                  |    | 208,939                       |    | 20,665               |    | 29,651,916   |                | (2,758,195) |    | 26,893,721   |
| Total Assets                                                   | \$ | 20,642,919   | \$  | 12,717,264                                  | \$ | 663,785                       | \$ | 354,018              | \$ | 34,377,986   | \$             | (2,758,195) | \$ | 31,619,791   |

# ${\bf SCHEDULE~III-CONSOLIDATING~SCHEDULE~OF~FINANCIAL~POSITION~(CONTINUED)}\\$

# **SEPTEMBER 30, 2017**

|                                                                       | Waveny |                      | Waveny Care<br>Center Health<br>Services, Inc. | Waveny<br>Home<br>Healthcare, Inc. | Waveny<br>at Home, Inc. | Subtotal              | Eliminations    | Total                 |
|-----------------------------------------------------------------------|--------|----------------------|------------------------------------------------|------------------------------------|-------------------------|-----------------------|-----------------|-----------------------|
| Liabilities and Net Assets                                            |        |                      |                                                |                                    |                         |                       |                 |                       |
| Current Liabilities                                                   |        |                      |                                                |                                    |                         |                       | 128             | 2 1021000             |
| Line of credit Accounts payable Accrued payroll, compensated absences | \$     | 400,000<br>566,616   | \$                                             | \$ -<br>-                          | \$<br>-                 | \$ 400,000<br>566,616 | \$ <del>-</del> | \$ 400,000<br>566,616 |
| and other expenses                                                    |        | 821,830              | 213,519                                        | 60,877                             | 87,672                  | 1,183,898             |                 | 1,183,898             |
| Current portion of notes payable Deferred revenue                     | ,      | 50,191<br>           | 519,666                                        | 82,870                             |                         | 569,857<br>82,870     |                 | 569,857<br>82,870     |
| Total Current Liabilities                                             |        | 1,838,637            | 733,185                                        | 143,747                            | 87,672                  | 2,803,241             |                 | 2,803,241             |
| Non-Current Liabilities                                               |        |                      |                                                |                                    |                         |                       |                 |                       |
| Security deposits                                                     |        | 5 <u>22</u>          | 506,506                                        | <u> </u>                           | -                       | 506,506               | -               | 506,506               |
| Notes payable, net of current portion and deferred                    |        | 227267               | 2 190 056                                      |                                    |                         | 2,418,323             |                 | 2,418,323             |
| financing costs                                                       |        | 237,367              | 2,180,956<br>104,834                           |                                    | -                       | 104,834               |                 | 104,834               |
| Fair value of interest rate swap  Due to affiliates                   |        | 2,758,195            | 104,834                                        |                                    |                         | 2,758,195             | (2,758,195)     |                       |
| Total Non-Current Liabilities                                         |        | 2,995,562            | 2,792,296                                      |                                    |                         | 5,787,858             | (2,758,195)     | 3,029,663             |
| Total Liabilities                                                     |        | 4,834,199            | 3,525,481                                      | 143,747                            | 87,672                  | 8,591,099             | (2,758,195)     | 5,832,904             |
| Net Assets                                                            |        |                      |                                                |                                    |                         |                       |                 |                       |
| Unrestricted                                                          | 1      | 2,933,322            | 9,191,783                                      | 520,038                            | 266,346                 | 22,911,489            | -               | 22,911,489            |
| Temporarily restricted Permanently restricted                         |        | 625,398<br>2,250,000 |                                                |                                    |                         | 625,398<br>2,250,000  |                 | 625,398<br>2,250,000  |
| Total Net Assets                                                      | 1      | 5,808,720            | 9,191,783                                      | 520,038                            | 266,346                 | 25,786,887            | ·————           | 25,786,887            |
| Total Liabilities and Net Assets                                      | \$ 2   | 0,642,919            | \$ 12,717,264                                  | \$ 663,785                         | \$ 354,018              | \$ 34,377,986         | \$ (2,758,195)  | \$ 31,619,791         |

### SCHEDULE IV - CONSOLIDATING SCHEDULE OF ACTIVITIES AND CHANGES IN NET ASSETS

### FOR THE YEAR ENDED SEPTEMBER 30, 2017

|                                                        | Waveny Care<br>Center, Inc. | Waveny Care<br>Center Health<br>Services, Inc. | Waveny<br>Home<br>Healthcare, Inc. | Waveny<br>at Home, Inc. | Subtotal      | Eliminations       | Total         |
|--------------------------------------------------------|-----------------------------|------------------------------------------------|------------------------------------|-------------------------|---------------|--------------------|---------------|
| Changes in Unrestricted Net Assets Operating Revenues: |                             |                                                |                                    |                         |               |                    |               |
| Net patient and resident service revenue               | \$ 11,113,016               | \$ 7,317,697                                   | \$ 2,813,040                       | \$ 2,700,278            | \$ 23,944,031 | s                  | \$ 23,944,031 |
| Less provision for uncollectible accounts              | (660,000)                   | (68,425)                                       | (59,000)                           | (48,000)                | (835,425)     |                    | (835,425)     |
| Net patient service and resident revenue,              |                             |                                                |                                    |                         |               |                    |               |
| less provision for uncollectible accounts              | 10,453,016                  | 7,249,272                                      | 2,754,040                          | 2,652,278               | 23,108,606    | \$ <del></del>     | 23,108,606    |
| Adult day care                                         | 11                          | 579,621                                        | -                                  |                         | 579,621       | S <del>-10</del>   | 579,621       |
| Meals on Wheels                                        | 102,671                     | -                                              | <del>and</del>                     |                         | 102,671       |                    | 102,671       |
| Other revenues                                         | 39,680                      | 25,040                                         | <u>22</u> )                        | ( <u>22</u>             | 64,720        | 9 <u>44</u>        | 64,720        |
| Net assets released from restrictions                  | 14,190                      | 261,363                                        |                                    | 20,833                  | 296,386       | 99 <del></del>     | 296,386       |
| Total Operating Revenues                               | 10,609,557                  | 8,115,296                                      | 2,754,040                          | 2,673,111               | 24,152,004    |                    | 24,152,004    |
| Operating Expenses:                                    |                             |                                                |                                    |                         |               |                    |               |
| Nursing and client services                            | 3,883,770                   | 1,409,460                                      | 585,493                            | 1,809,322               | 7,688,045     | ( <del>***</del> ) | 7,688,045     |
| Administrative and general                             | 1,961,447                   | 1,249,650                                      | 829,234                            | 528,856                 | 4,569,187     | ( <del>1.0</del> ) | 4,569,187     |
| Employee benefits                                      | 2,247,788                   | 1,414,623                                      | 361,495                            | 440,559                 | 4,464,465     | (47.70)            | 4,464,465     |
| Dietary services                                       | 994,109                     | 1,231,800                                      |                                    |                         | 2,225,909     | 12 <u>-2</u> 1     | 2,225,909     |
| Therapy services                                       | 976,090                     |                                                | 667,079                            |                         | 1,643,169     |                    | 1,643,169     |
| Resident services                                      | 850,700                     | 366,488                                        | 11,437                             | 8,008                   | 1,236,633     |                    | 1,236,633     |
| Plant operation and maintenance                        | 453,434                     | 720,474                                        |                                    | 4,421                   | 1,178,329     | 10.000             | 1,178,329     |
| Depreciation                                           | 449,015                     | 656,691                                        | 5,880                              | -                       | 1,111,586     | -                  | 1,111,586     |
| Housekeeping/laundry services                          | 356,603                     | 299,199                                        | 22                                 |                         | 655,802       | ( <u></u> )        | 655,802       |
| Marketing                                              | 215,547                     | 127,276                                        | 43,749                             | 42,320                  | 428,892       |                    | 428,892       |
| Adult day care                                         | -                           | 356,601                                        |                                    |                         | 356,601       | 10                 | 356,601       |
| Interest                                               | 32,375                      | 145,946                                        | 177                                |                         | 178,321       |                    | 178,321       |
| Meals on Wheels                                        | 102,592                     | 400                                            | 2190                               | 70000000000             | 102,592       | 82 <del>22</del> 8 | 102,592       |
| Rent                                                   | 10,513                      | 10,513                                         | 38,011                             | 38,011                  | 97,048        | ( <del>)</del> ()  | 97,048        |
| Geriatric evaluation clinic/care management            |                             | 89,940                                         |                                    |                         | 89,940        |                    | 89,940        |
| Total Operating Expenses                               | 12,533,983                  | 8,078,661                                      | 2,542,378                          | 2,871,497               | 26,026,519    |                    | 26,026,519    |
| Operating Revenue (Loss)                               | (1,924,426)                 | 36,635                                         | 211,662                            | (198,386)               | (1,874,515)   |                    | (1,874,515)   |

### SCHEDULE IV - CONSOLIDATING SCHEDULE OF ACTIVITIES AND CHANGES IN NET ASSETS (CONTINUED)

### FOR THE YEAR ENDED SEPTEMBER 30, 2017

|                                              | Waveny Care<br>Center, Inc. | C          | Vaveny Care<br>enter Health<br>ervices, Inc. | Waveny<br>Home<br>Healthcare, Inc. | at | Waveny<br>t Home, Inc. |    | Subtotal   | ATOM | Eliminations |           | Total                                   |
|----------------------------------------------|-----------------------------|------------|----------------------------------------------|------------------------------------|----|------------------------|----|------------|------|--------------|-----------|-----------------------------------------|
| Nonoperating Revenue (Expense)               |                             |            |                                              |                                    |    |                        |    |            |      |              |           |                                         |
| Change in fair value of interest rate swap   | \$ -                        | - \$       | 66,122                                       | \$                                 | \$ | -                      | \$ | 66,122     | \$   | _            | \$        | 66,122                                  |
| Realized and unrealized gains on investments | 1,025,114                   | Į.         | -                                            | (2 <u>12</u> )                     |    |                        |    | 1,025,114  |      | 122          |           | 1,025,114                               |
| Investment income                            | 193,21:                     |            | 2 <del></del> 2                              | 10 <del>00</del> 0                 |    |                        |    | 193,215    |      |              |           | 193,215                                 |
| Contributions                                | 639,063                     |            |                                              | ( <del>) ()</del>                  |    | <del></del> -          |    | 639,063    |      | 1555         |           | 639,063                                 |
| Development department expenses              | (491,79)                    |            | -                                            | V                                  |    |                        |    | (491,791)  |      |              |           | (491,791)                               |
| Investment fees                              | (44,418                     | 3)         |                                              |                                    | _  |                        | -  | (44,418)   | -    |              |           | (44,418)                                |
| Total Nonoperating Revenue (Expense)         | 1,321,183                   |            | 66,122                                       |                                    | -  |                        | _  | 1,387,305  | _    |              | e         | 1,387,305                               |
| Change in Unrestricted Net Assets            | (603,243                    | B)         | 102,757                                      | 211,662                            | 3  | (198,386)              | _  | (487,210)  | -    |              | 3 <u></u> | (487,210)                               |
| Changes in Temporarily Restricted Net Assets |                             |            |                                              |                                    |    |                        |    |            |      |              |           |                                         |
| Contributions                                | 452,93                      |            | S <del>111</del> 3                           | 7.70                               |    | 20 -20                 |    | 452,931    |      | -            |           | 452,931                                 |
| Transfer from (to) affiliates                | (282,19)                    |            | 261,363                                      | -                                  |    | 20,833                 |    | (20( 20()  |      |              |           | (206.286)                               |
| Net assets released from restrictions        | (14,19)                     | <u>)</u> ) | (261,363)                                    |                                    | -  | (20,833)               | -  | (296,386)  | -    |              | ¥.        | (296,386)                               |
| Changes in Temporarily Restricted Net Assets | 156,54.                     |            | -                                            | =                                  |    |                        | _  | 156,545    | -    |              | (1)       | 156,545                                 |
| Changes in Permanently Restricted Net Assets |                             |            |                                              |                                    |    |                        |    |            |      |              |           | 2 2 5 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 |
| Contributions                                | 2,250,00                    |            |                                              |                                    | -  |                        | -  | 2,250,000  | -    | (F)          | 10        | 2,250,000                               |
| Changes in Permanently Restricted Assets     | 2,250,00                    |            |                                              |                                    | _  |                        | -  | 2,250,000  | -    |              | -         | 2,250,000                               |
| Change in Net Assets                         | 1,803,30                    | 2          | 102,757                                      | 211,662                            |    | (198,386)              |    | 1,919,335  |      | -            |           | 1,919,335                               |
| Net Assets - Beginning                       | 14,005,41                   | 3          | 9,089,026                                    | 308,376                            |    | 464,732                |    | 23,867,552 | ,,   |              |           | 23,867,552                              |
| Net Assets - End                             | \$ 15,808,72                | \$         | 9,191,783                                    | \$ 520,038                         | \$ | 266,346                | \$ | 25,786,887 | \$   |              | \$        | 25,786,887                              |

### **EXHIBIT E**

### PRO FORMA INCOME STATEMENTS

The Pro Forma Income Statements for the first three years of Oenoke Ridge's operations provide a projection of the estimated expenses and income for the community in each year.

A good budgeting system is a very important business tool. Substantial budgeting has been done prior to offering apartments for reservation. Naturally, the entire process is ongoing, as new developments allow for refinement. Such new developments may include external events over which we have no control.

The Pro Forma Cash Statement is simply a projection of the estimated expenses and income of the organization on a cash basis. The projection rates for income and expenses are not guaranteed. The percent of increase may be greater or lower based upon the increased cost to operations and other factors.

The most significant item in the Pro Forma Income Statement is "Net Change" which indicates whether the facility has earned more or less than it expends in any given year.

Although there can be no guarantee of accuracy, the Pro Forma Income Statement is based upon the experience and the best current estimates at the time of this publication.

Such estimates depend upon assumptions concerning many items, including inflation and interest rates, which are subject to change. It is believed that the Pro Forma Income Statement reflects sound financial planning and a rational set of assumptions, based upon experience and insight.

Following is a list of assumptions and explanations. Specific financial assumptions are included in the Waveny Care CCRC Pro Forma Analysis Assumptions Description that follows charts with projections for Year #1, Year #2 and Year #3.

- 1. Occupancy revenue reflects the Primary Monthly Fee and Second Person Monthly Fee receipts based on an assumed census.
- 2. Other ancillary income reflects projected revenue from items such as guest meals, ancillary services and interest on unrestricted and restricted accounts.

- 3. Rent and related expenditures are based on anticipated principal and interest payments plus related taxes.
- 4. While Waveny operates a separate rental model, the operating revenue and expenses do not include revenues and expenses related to rentals; operating revenue and expenses as stated are related solely to the entrance fee model.
- 5. Census and fill-up schedules are based on existing waiting lists and focus groups.
- 6. Demand analysis completed by the Promatura Group suggested a demand of 400 plus or minus units within Waveny's primary service area.
- 7. Average age of individuals on existing waiting lists is 75 years old and will reach 78 years old once construction is completed.
- 8. Residents are not expected to require transition to other services lines or levels of care outside of Oenoke Ridge within the first three years of operation. As a result, Waveny is projecting no health care facility admissions, permanent transfers or health care utilization for the first three years of operation.
- 9. There are no monthly discounts for residents should the require assisted living, memory care or skilled nursing care.
- 10. Resident entrance fee deposits held in an escrow account with a bank will be released to Waveny in accordance with applicable law.
- 11. Funding of Debt Service and Operating Reserves will be held by a bank under escrow and drawn upon from the bank's permanent financing/mortgage.
- 12. No turnover in resident units at Oenoke is expected during the first three years of operation.
- 13. Waveny forecasts occupancy rates upon stabilization at 90-91%.

Waveny Care CCRC Proforms Analysis Summary Year #1

| Unrestricted Cash Balance | Cash Flow   | Total Income | Total Expenses | Non-operating Expenses | Rost and Related Expenses | Depreciation | Non-operation Expenses Management Foc | EBIDTARM   | Total Expenses | insurance | Name of the last o | Main manaly | Orber Ameillen | Creaty Expenses | Discount of Contrast | Administration & Constall | Employee Barrier | Operational Expenses Salanes | Expenses | Total Projected Revenue | Other Ancillary Income | Occupancy Revenue | lacome | Description |   |
|---------------------------|-------------|--------------|----------------|------------------------|---------------------------|--------------|---------------------------------------|------------|----------------|-----------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------|----------------|-----------------|----------------------|---------------------------|------------------|------------------------------|----------|-------------------------|------------------------|-------------------|--------|-------------|---|
| w                         | "           | <b> </b> ~   | ı              | 1                      |                           |              |                                       | s          |                |           |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |             |                |                 |                      |                           |                  |                              |          | 1                       | 1                      |                   |        |             |   |
| 3,169,780 \$              | (38,344) \$ | (167,027) \$ | 417,286        | 337,109                | 203,953                   | 128,683      | 4,473                                 | 170,082 S  | 80,177         | 11,875    | 12,689                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | 1,833       | 1,043          | 12,400          | 0,70                 | 900,0                     | 4064             | 77 575                       |          | 250,259                 | 141,773                | 105,486           |        | ZIERBEF     | ı |
| 3,864,989 \$              | 2,268 \$    | (126,415) \$ | 416,000        | 337,555                | 203,953                   | 128,683      | 4,919                                 | 211,140 \$ | 78,445         | 11,875    | 13,283                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | 1,853       | 398            | 13,440          | 7,086                | 0,469                     | 24,801           | 24 16                        |          | 289,585                 | 175,252                | 114,333           |        | Echanty     |   |
| 4,575,024 \$              | \$5,058     | (73,625) \$  | 425,520        | 338,915                | 203,953                   | 128,683      | 6,279                                 | 265,290 \$ | 86,605         | 11,875    | 13,877                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | 1,833       | 299            | 17,360          | 7,417                | 6.036                     | 2701             | 77 676                       |          | 351,195                 | 204,214                | 147,681           |        | March       |   |
| 5,275,331 S               | 95,463 \$   | (33,220) \$  | 429,478        | 139,554                | 203,953                   | 121,683      | 6,918                                 | 306,334 \$ | 89,924         | 11,875    | 14,352                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | 1,833       | 1,442          | 19,200          | 7 748                | 6,036                     | 60,13            | 17 074                       |          | 196,159                 | 232,926                | 163,333           |        | April       |   |
| 5,964,536 \$              | 122,117 \$  | (6,566) \$   | 458,400        | 340,637                | 203,953                   | 121,683      | 8,001                                 | 304,071 \$ | 117,763        | 13,875    | 14,946                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | 1,833       | 1,491          | 22,320          | 8,078                | 10,318                    | 706'99           | 6 000                        |          | 451,834                 | 261,959                | 189,875           |        | Mar         |   |
| 6,669,207 \$              | 161,518 \$  | 32,835 5     | 462,183        | 341,220                | 203,953                   | 128,683      | 00<br>Un<br>00<br>44                  | 374,055 \$ | 120,963        | 11,875    | 15,539                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | 1,833       | 2,564          | 24,000          | 8,409                | 10,232                    | 46,511           |                              |          | 495,018                 | 290,850                | 204,168           |        | June        |   |
| 7,387,116 \$              | 211,487 5   | 82,804 \$    | 469,385        | 342,358                | 203,953                   | 128,683      | 9.722                                 | 425,162 S  | 127,027        | 11,875    | 16,014                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | 1,833       | 2,650          | 27,280          | 8,739                | 10,574                    | 18,061           |                              |          | \$52,188                | 320,119                | 232,069           |        | July        |   |
| 8,466,251 S               | 280,180 5   | 151,497 \$   | 477,073        | H3,674                 | 203,953                   | 128,683      | 1038                                  | 495,171 \$ | 133,399        | 11,875    | 17,083                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | 1,833       | 2,650          | 31,000          | 9,245                | 10,768                    | 18,945           |                              |          | 628,570                 | 364,244                | <b>264</b> ,326   |        | August      |   |
| 9,214,327 \$              | 315,553 \$  | 186,870 S    | 485,649        | BUTH                   | 203,953                   | 128 683      | 11.577                                | \$31,078 S | IH             | 11,875    | 18,271                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | 1,833       | 5,770          | 32,400          | 9,595                | 11,126                    | 50,571           |                              |          | 672,519                 | 395,119                | 277.400           |        | September   |   |
| 9,620,939 \$              | \$ 18C9FC   | 217,698 \$   | 491,700        | 345,040                | 203,953                   | 128.683      | 12 403                                | 562,738 \$ | 146,660        | 11,875    | 18,746                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | 1,833       | 5,962          | 34,720          | 9,770                | 11,497                    | 52,257           |                              |          | 709,197                 | 411,591                | 297.106           |        | October     |   |
| 10,380,003 \$             | S IH'SRC    | 259,658 \$   | 492,758        | 345,530                | 203,953                   | 128 683      | 17 #91                                | 605,188 S  | 147,128        | 11,875    | 19,933                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | 1,833       | 5,770          | 36,000          | 10,120               | 11,126                    | 50,571           | <u> </u>                     |          | 752,417                 | 442,617                | 309 500           |        | November    |   |
| 10,781,850                | 409,983 \$  | 281,300 S    | 509,167        | 346,406                | 203,953                   | 128 683      | 13 770                                | 627,706 S  | 162,861        | 11,875    | 20,408                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | 1,833       | 10,599         | 38,440          | 10,295               | 12,517                    | 56,894           |                              |          | 790,567                 | 459.281                | 331 286           |        | December    |   |
|                           | 2,350,001   | 805,804      | 5,534,704      | 4,102,211              | 2,417,440                 | 161197       | 110 474                               | 4,908,015  | 1,431,493      | 142,500   | 195,140                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | 21,996      | 41,201         | 308,560         | 103,258              | 111,775                   | 508,063          |                              |          | 6,340,508               | 3,702,945              | 2 637 563         |        | Total       |   |

Waveny Care CCRC Proforma Analysis Summary Year #2

| Unrestricted Cash Balance   | Cash Flow    | Total Income | Total Expenses | Non-operating Expenses | Rent and Related Expenses | Non-operatine Expenses Management Foe Depreciation | EBIDTARM      | Total Expenses | Insurance | Maintenance | Other Ancillary | lousekeeping | Dietary Expenses | Administrative & General | Employee Benefits | Salanes | Operational Expenses | <u> Airenses</u> | Total Projected Revenue | Other Ancillary Income | Income | Description |  |
|-----------------------------|--------------|--------------|----------------|------------------------|---------------------------|----------------------------------------------------|---------------|----------------|-----------|-------------|-----------------|--------------|------------------|--------------------------|-------------------|---------|----------------------|------------------|-------------------------|------------------------|--------|-------------|--|
| \$ 10,877,97                | S 168,883    | \$ 40,200    | 508,049        | 346,581                | 204,120                   | 13,778                                             | \$ 386,781    | 161,468        | 11,875    | 20,816      | 1,370           | 118,01       | 38,440           | 6,857                    | 12,767            | 58,032  |                      |                  | 548,249                 | 216,963                |        | Lanuary     |  |
| 10,877,971 \$ 10,953,124 \$ | 5 147,915 \$ | s 19,232 s   | 496,500        | 345,273                | 204,120                   |                                                    | 1 S 364,505 S | 151,227        | 11,875    |             |                 | 118,01       | 34,720           | 7,187                    |                   |         |                      |                  | 515,732                 | 3 216,505              |        | Esbruary    |  |
| 11,048,951 \$               | 168,589 \$   | 39,906 \$    | 508,710        | 346,581                | 204,120                   | 13,778                                             | 386,487 \$    | 162,129        | 11,875    | 20,816      | 1,870           | 118,01       | 38,440           | 7,518                    | 12,767            | 58,032  |                      |                  | 548,616                 | 217,330                |        | March       |  |
| 11,137,691 \$               | 161,501 S    | 32,418 5     | 505,081        | 346,145                | 204,120                   | 13,342                                             | 378,963 \$    | 158,936        | 11,875    | 20,816      | 1,870           | 10,811       | 37,200           | 7,849                    | 12,355            | 56,160  |                      |                  | 537,199                 | 217,299                |        | April       |  |
| 11,233,224 \$               | 168,296 \$   | 39,613 \$    | 509,371        | 346,581                | 204,120                   | 13,778                                             | 386,194 S     | 162,790        | 11,875    | 20,816      | 1,870           | 10,811       | 38,440           | 8,179                    | 12,767            | 58,032  |                      |                  | 548,984                 | 331,286<br>217,698     |        | May         |  |
| 11,321,671 \$               | 161,209 5    | 32,526 S     | 505,742        | 346,145                | 204,120                   | 13,342                                             | 378,671 \$    | 159,597        | 11,875    | 20,816      | 1,870           | 10,811       | 37,200           | #510                     | 12,355            | 56,160  |                      |                  | 538,268                 | 320,600<br>217,668     |        | - Struck    |  |
| 11,416,913 \$               | 168,004 5    | 39,321 \$    | 510,032        | 346,581                | 204,120                   | 13,778                                             | 385,902 \$    | 163,451        | 11,875    | 20,816      | 1,870           | 10,811       | 38,440           | 8,840                    | 12,767            | 58,032  |                      |                  | 549,153                 | 218,067                |        | Alor        |  |
| 11511,835 \$                | 167,683 \$   | 39,000 \$    | 510,538        | 346,581                | 204,120                   | 13,778                                             | 385,581 5     | 163,957        | 11,875    | 20,816      | 1,870           | 118,01       | 38,140           | 9,346                    | 12,767            | 58,032  |                      |                  | 549,538                 | 331,286<br>218,252     |        | S Israny    |  |
| 11,599,651 \$               | 160,579 \$   | 31,896 \$    | 506,928        | 346,145                | 204,120                   | 13,342                                             | 378,041 \$    | 160,783        | 11,875    | 20,816      | 1,870           | 10,811       | 37,200           | 9 696                    | 12,355            | 36,160  |                      |                  | 538,824                 | 320,600<br>218,224     |        | Seotember   |  |
| \$ 611,169,11               | 167,530 \$   | 38,547 \$    | \$11,063       | 346,581                | 204,120                   | 13,778                                             | 385,428 S     | 164,482        | 11,875    | 20,816      | 1,870           | 10,#11       | 38,440           | 9.87                     | 12,767            | 58,032  |                      |                  | 549,910                 | 331,286<br>218,624     |        | October N   |  |
| 11,782,084 \$               | 160,426 S    | 31,743 S     | 507,453        | 346,145                | 128,683<br>204,120        | 13,342                                             | 377,888 \$    | 804,191        | 11,875    | 20,816      | 1,870           | 10,811       | 37,200           | 10,221                   | 12,355            | 56,160  |                      |                  | 539,196                 | 320,600<br>218,596     |        | Navember D  |  |
| 11,876,700                  | 167,378 \$   | 38,695 \$    | 511,588        | 346,581                | 128,683                   | 13,778                                             | 385,276 S     | 165,007        | 11,875    | 20,816      | 1,870           | 10,811       | 38,440           | 10.196                   | 12,767            | 58,032  |                      |                  | 550,283                 | 331,286<br>218,997     |        | December    |  |
|                             | 1,967,994    | 423,798      | 6,091,055      | 4,155,920              | 2,449,440                 | 162,284                                            | 4,579,718     | 1,935,135      | 142,500   | 249,792     | 22,440          | 129,732      | 452,600          | 104.470                  | 150,321           | 683,280 |                      |                  | 6,514,853               | 3,900,629<br>2,614,224 |        | Total       |  |

Waveay Care CCRC Proforma Analysis Summary Year #3

| Unrestricted Cash Balance | Cash Flow  | Total income | Total Expenses | Non-operating Expenses | Rent and Related Expenses | Management Fee<br>Depreciation | Non-operation Expenses | EBIDTARM   | Total Expenses | Insurance | Maintenance | Other Ancillary | Housekaping | Dietary Expenses | Administrative & General | Employee Benefits | Salancs | Operational Expenses | Espenses | Total Projected Revenue | One Ancillary Leasing | Occupancy Revenue | lecome | Description |   |
|---------------------------|------------|--------------|----------------|------------------------|---------------------------|--------------------------------|------------------------|------------|----------------|-----------|-------------|-----------------|-------------|------------------|--------------------------|-------------------|---------|----------------------|----------|-------------------------|-----------------------|-------------------|--------|-------------|---|
| en.                       | 5          | ľ            |                | 1                      |                           |                                |                        | <b>LA</b>  |                |           |             |                 |             |                  |                          |                   |         |                      |          | 1                       | i                     |                   |        | и.          |   |
| 11,974,169 \$             | 159,469 5  | 30,786 \$    | 509,931        | 346,759                | 204_290                   | 13,786                         |                        | 377,545 \$ | 162,172        | 12,355    | 21,232      | 1,833           | 9,325       | 38,440           | 6,756                    | 13,025            | 59,206  |                      |          | \$39,717                | 208,431               | 331,286           |        | TANALT      | [ |
| 12,050,175 \$             | 138,006 \$ | 9,323 \$     | 497,882        | J45,451                | 204,290                   | 12,478                         |                        | 354,774 \$ | 152,431        | 12,355    | 21,232      | 1,833           | 9,963       | 34,720           | 7,086                    | 11,763            | 53,476  |                      |          | 507,204                 | 207,977               | 299,227           |        | ZOPIDĘS]    |   |
| 12,145,653 \$             | 157,478 \$ | 28,795 \$    | 511,297        | 346,759                | 204,290                   | 13,786                         |                        | 375,554 S  | 164,538        | 12,355    | 21,232      | 1,833           | 11,030      | 38,440           | 7,417                    | 13,025            | 59,206  |                      |          | 540,092                 | 208,806               | 331,286           |        | March       |   |
| 12,234,448 \$             | 150,7% \$  | 12,113 S     | 507,267        | 346,313                | 204,290                   | 13,350                         |                        | 368,436 S  | 160,944        | 12,355    | 21,232      | 1,833           | 10,675      | 37,200           | 7,748                    | 12,605            | 57,296  |                      |          | 519,380                 | 208,780               | 320,600           |        | April       |   |
| 12,329,641 \$             | 157,193 \$ | 28,510 S     | 511,958        | 346,759                | 204,290                   | 13,786                         |                        | 375,269 S  | 165,199        | 12,355    | 21,232      | 1,833           | 11,030      | 38,440           | 8,078                    | 13,025            | \$9,206 |                      |          | 540,468                 | 209,182               | 331,286           |        | Max         |   |
| 12,418,153 \$             | 150,512 \$ | 21,819 \$    | 507,928        | 346,323                | 204,290                   | 13,350                         |                        | 368,152 S  | 161,605        | 12,355    | 21,232      | 1,833           | 10,675      | 37,200           | E,409                    | 12,605            | 57,2%   |                      |          | 529,757                 | 209,157               | 320,600           |        | Line        |   |
| 12,513,063 \$             | 156,910 5  | 28,227 \$    | 512,619        | 346,759                | 204,290                   | 13,786                         |                        | 374,986 \$ | 165,860        | 12,355    | 21,232      | 1,833           | 11,030      | 38,440           | 8.739                    | 13,025            | 59,206  |                      |          | 944045                  | 209,560               | 331,286           |        | ZIEL        |   |
| 12,607,637 \$             | S 165'951  | 27,911 \$    | 513,125        | 346,759                | 204,290                   | 13,786                         |                        | 374.570 S  | 166,366        | 12,355    | 21,232      | 1,833           | 000,11      | 38,440           | 9,245                    | 13,025            | \$9,206 |                      |          | 541,036                 | 209,750               | 331,286           |        | August      |   |
| 12,695,551 \$             | 149,894 \$ | 21,211 \$    | \$09,114       | tt: m                  | 204,290                   | 13,350                         | 1                      | 367.534 S  | 162,791        | 12,355    | 21,232      | 1,833           | 10,675      | 37,200           | 9,595                    | 12,605            | 57,2%   |                      |          | 530,326                 | 209,726               | 320,600           |        | September   |   |
| 12,790,000 \$             | 156,449 5  | 27,766 \$    | 513,650        | 346,759                | 204,290                   | 13,786                         |                        | J74.515 S  | 164,661        | 12,355    | 21, 232     | 1,833           | 11,030      | 38,440           | 9,770                    | 13,025            | 59,206  |                      |          | 511,416                 | 210,130               | 331,286           |        | October     |   |
| 12,877,751 \$             | 149,751 \$ | 21,068 \$    | \$09,639       | 116,313                | 204,290                   | 13,350                         |                        | 367.191 \$ | 163,316        | 12,355    | 21.232      | 1,833           | 10,675      | 37,200           | 10 120                   | 12,605            | 57,2%   |                      |          | \$30,707                | 210,107               | 320,600           |        | November    |   |
| 12,972,057                | 156,306 \$ | 27,623 S     | \$14,175       | 346,759                | 204,290                   | 13,786                         | 1                      | 174 LET 18 | 167,416        | 12,355    | 21 232      | 1.833           | 11,030      | 38,440           | 10.295                   | 13.025            | 59.206  |                      |          | 541,798                 | 210,512               | 331,286           |        | Desember    |   |
|                           | 1,839,357  | 295,161      | 6,117,587      | 4,158,056              | 2,451,480                 | 162,380                        | - American             | 1 451 717  | 1,959,531      | 148.260   | 254.786     | 21,996          | 128,168     | 452,600          | 103.258                  | 153,360           | 697.103 |                      |          | 6,412,748               | 2512119               | 3,900,629         |        | Total       |   |

| 2 Bedroom Unit | 1 Bedroom Unit | I Bedroom Unit<br>2 Bedroom Unit | V3  I Bedroom Unit  2 Bedroom Unit | Y2<br>I Bedroom Unit<br>2 Bedroom Unit | YI<br>I Bedroom Unit<br>2 Bedroom Unit |
|----------------|----------------|----------------------------------|------------------------------------|----------------------------------------|----------------------------------------|
| 38             | 24             | 38                               | 38                                 | 24<br>38                               | 10                                     |
| 38             | 24             | 38                               | 24<br>38                           | 38                                     | 12                                     |
| 38             | 24             | 24<br>38                         | 24<br>38                           | 24<br>38                               | 14   4                                 |
| 38             | 24             | 24<br>38                         | 24<br>38                           | 24<br>38                               | 16                                     |
| 38             | 24             | 24<br>38                         | 24<br>38                           | 24<br>38                               | 100 000                                |
| 36             | 24             | 38                               | 24<br>38                           | 38                                     | 20                                     |
| 38             | 24             | 38                               | 38                                 | 24<br>38                               | 22 22                                  |
| 38             | 24             | 24<br>38                         | 24<br>38                           | 24<br>38                               | 24                                     |
| 38             | 24             | 38                               | 38                                 | 24<br>38                               | 24                                     |
| 38             | 24             | 24<br>38                         | 38                                 | 38                                     | 24                                     |
| 38             | 24             | 38                               | 24<br>38                           | 38                                     | 24                                     |
| 38             | 24             | 24<br>38                         | 24<br>38                           | 24<br>38                               | 24                                     |

# Waveny Care CCRC Proforma Analysis

# **Debt Service Calculation**

|           | Estimated Annual Payment \$ | Terms of Amortization | Estimated Borrowing Rate | Requested Borrowing \$ | <u>Description</u> |
|-----------|-----------------------------|-----------------------|--------------------------|------------------------|--------------------|
| 2102 2013 | 2,372,330                   | 25                    | 4.00%                    | 37,060,734             | Amount             |

Waveny Care CCRC Proforma Analysis Assumptions

| Common Area Square Feet | Inflation Factor for Salaries | Inflation Factor for Non-Salaries | Property Laxes | ince Cost Per Square | H    |      | Square Feet (140,000 minus Common Area) | Asset Mgmt Fee | Food/Supply Cost Per Resident Per Day | Administrative Management Fee | Employee Benefit Ratio to Salaries | Maintenance Director | Housekeepers | Admissions/Marketing | Dietary Workers | Receptionist | Director of Independent Living | Expense Assumptions | 2 Bedroom Purchase Fee(Blended based upon size) | i benicon ruicilase ree | 1 Redroom Durchase Eco                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | Entrance Fee Income Riended | Meals income (@110% of Meals Costs) | Late Fee 2% of total revenue | Parking Fee per Car per Month | Other Revenue | 2 Bedroom Double Occupancy % |     |     | I Bedroom Single Occupancy % | Monthly Rental Income per 2 Bedroom with 2 Tenants |       | Monthly Rental Income per 1 Bedroom with 2 Tenants | Revenue Calculations  Monthly Rental Income per I Bedroom | Description |
|-------------------------|-------------------------------|-----------------------------------|----------------|----------------------|------|------|-----------------------------------------|----------------|---------------------------------------|-------------------------------|------------------------------------|----------------------|--------------|----------------------|-----------------|--------------|--------------------------------|---------------------|-------------------------------------------------|-------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------|-------------------------------------|------------------------------|-------------------------------|---------------|------------------------------|-----|-----|------------------------------|----------------------------------------------------|-------|----------------------------------------------------|-----------------------------------------------------------|-------------|
|                         |                               |                                   | 50             | 40                   | S    | S    |                                         |                | S                                     |                               |                                    | 4                    | S            | is a                 | 5               | s            | S                              | 1                   | 6                                               |                         | •<br> >                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | >                           |                                     |                              |                               |               |                              |     |     |                              |                                                    |       |                                                    |                                                           | Assi        |
| 40,000                  | .0.                           | 1.02                              | 100,000        | 1,50                 | 1.50 | 5.50 | 95,000                                  | 0.010%         | 20                                    | 4%                            | 22%                                | 16.00                | 15 00        | • }                  | 15.00           | 20.00        | 36,06                          | Wage Rate           | 875,322                                         | 111,498                 | NITE TO STATE OF THE STATE OF T |                             | 159                                 | 29                           | \$0                           |               | 759                          | 259 | 259 | 759                          | 6,600                                              | 5,100 | 6,000                                              | 4,500                                                     | Assumptions |

EXHIBIT F
ENTRANCE FEES/PERIODIC CHARGES

| Bedrooms         | Baths | Approximate<br>Size gsf | Primary<br>Entrance<br>Fee | Primary<br>Monthly<br>Fee | Monthly<br>Fee 2 <sup>nd</sup><br>Occupant |
|------------------|-------|-------------------------|----------------------------|---------------------------|--------------------------------------------|
| 1                | 1.5   | 858                     | \$750,000                  | \$4,500                   | \$1,500                                    |
| 1 plus den       | 1.5   | 1,056                   | \$804,996                  | \$4,700                   | \$1,500                                    |
| 2                | 2.0   | 1,500                   | \$859,014                  | \$5,100                   | \$1,500                                    |
| 2<br>Corner unit | 2.0   | 1,500                   | \$891,630                  | \$5,200                   | \$1,500                                    |
| 2<br>Deluxe      | 2.0   | 1,637                   | \$931,626                  | \$5,500                   | \$1,500                                    |

### **EXHIBIT G**

## ESCROW AGREEMENT AND SWORN STATEMENT OF ESCROW AGENT

# ENTRANCE FEE ESCROW AGREEMENT WAVENY CARE CENTER HEALTH SERVICES, INC.

This Entrance Fee Escrow Agreement (this "Agreement") is made as of the 29th day of August, 2019 by and between WAVENY CARE CENTER HEALTH SERVICES, INC. ("Provider"), a Connecticut nonstock corporation with an address at 3 Farm Road, New Canaan, CT 06840, and BANKWELL BANK, a banking institution with its principal place of business at 208 Elm Street, New Canaan, CT 06840.

WHEREAS, Provider is the sponsor of a continuing-care retirement community ("Oenoke Ridge") to be located in New Canaan, Connecticut, and as such is a "provider" as contemplated by Sections 17b-520 through 17b-535 of the Connecticut General Statutes (the "Continuing Care Facilities Laws"); and

WHEREAS, to protect residents or prospective residents of Oenoke Ridge, the parties desire to enter into this Agreement setting forth the terms under which certain deposits will be made with the Escrow Agent for the purpose of maintaining an escrow account for entrance fee payments in compliance with the Continuing Care Facilities Laws (the "Escrow Account"). Attached hereto as Exhibit A and incorporated herein by reference is a copy of the proposed form of continuing-care contract, including all exhibits to same (the "Residency Agreement") as such may be amended by Provider from time to time, which will be entered into between Provider and each prospective resident of Oenoke Ridge (a "Resident").

NOW THEREFORE, in consideration of these premises and the mutual covenants herein set forth, the parties agree as follows:

- 1. Deposits. In accordance with Article V of the Residency Agreement, Provider expects to receive from each Resident a payment of ten percent (10%) of that Resident's Entrance Fee ("Total Entrance Fee," including "Primary Entrance Fee" and any "Second Person Entrance Fee," if applicable, as such terms are described in the Residency Agreement) at the time of execution of the Residency Agreement and to receive from each Resident a payment of the ninety percent (90%) balance of the Entrance Fee on or before the date Resident begins to reside at Oenoke Ridge (collectively, "Entrance Fee"). On or after the date of this Agreement, Provider will deposit with the Escrow Agent, within seventy-two (72) hours of receipt thereof by Provider, all Entrance Fees received by Provider in connection with Oenoke Ridge, together with a letter substantially in the form of FORM 1 attached hereto, including a copy of the signature page of each Residency Agreement signed by a Resident.
- 2. <u>Escrow Account</u>. The Escrow Agent shall maintain all such Entrance Fee deposits made to the Escrow Account separate and apart from any other funds of Resident or of Provider.
- 3. <u>Investments</u>. The Escrow Agent shall invest all amounts held by it from time to time in such obligations of the United States or its agencies (or in shares of a

registered investment company which holds a portfolio of such securities) or such certificates of deposit, savings accounts, money market fund managed by the Escrow Agent, or other savings or investment securities as Provider may from time to time direct in writing or absent such direction, in such account or similar investments as the Escrow Agent in its sole discretion shall deem advisable. No amounts held by the Escrow Agent pursuant to this Agreement may be invested in any building or health-care facility of any kind or used for capital construction or improvements or for the purchase of real estate or removed from the State of Connecticut if required to be maintained within such State. No amounts held by the Escrow Agent pursuant to this Agreement shall be pledged as collateral or subordinated to other loans or commitments of Oenoke Ridge of any kind. The Escrow Agent shall not be liable for any loss resulting from any investment made pursuant to this Agreement in compliance with the provisions hereof or for the sufficiency of funds provided herein to make the payments required herein.

- 4. Reports and Certificates. The Escrow Agent agrees to issue periodic statements indicating the status of the Escrow Account maintained by the Escrow Agent pursuant to this Agreement. In any event, Escrow Agent agrees to provide monthly reports to the Provider, which shall include a summary of all additions to, disbursements from and interest on the Escrow Account during the current period, and a detail of the investments comprising the balance in the Escrow Account as of the end of the current period.
- 5. <u>Disbursements</u>. The Escrow Agent shall release any amounts then held by it in the Escrow Account in accordance with the following terms and subject to Paragraph 5.5 hereof:
- 5.1 <u>Disbursement When Resident Rescinds Within Thirty (30) Days.</u> Upon receipt by the Escrow Agent of written notice from a Resident by registered or certified mail, pertaining to the election by the Resident to rescind his or her obligations under the Residency Agreement prior to occupancy, the Escrow Agent shall immediately notify the Provider of such request (such notice to be given by telephone or telecopy and confirmed in a writing mailed to Provider at its address first set forth above) and, within five (5) business days of its receipt of a written confirmation of release of Provider (see FORM 2), release to the Resident, such portion of the Entrance Fee paid by such Resident as is required by his or her Residency Agreement, and shall remit the balance of such Entrance Fee, if any, to the Provider. The Escrow Agent shall provide Provider with a monthly written report of any such refund(s). Any Entrance Fees refundable to Resident pursuant to this Paragraph 5.1, are hereinafter referred to as "Refundable Deposits."
- 5.2 <u>Disbursements When Resident Cancels For Any Other Reason</u>. In the event that the Resident cancels the Residency Agreement prior to occupancy for any reason after expiration of the thirty (30) day rescission period, the Escrow Agent shall, upon receipt of written notice thereof from the Provider certifying that such refund shall be made, return forthwith to the Resident such portion of the Entrance Fee paid by such Resident as is required by his or her Residency Agreement and shall remit the balance of such Entrance Fee, if any, to the Provider.
  - 5.3 <u>Disbursements to Additional Reserve</u>. The Escrow Agent shall release

amounts to any additional reserve described in Paragraph 6 below, upon receipt by the Escrow Agent of written notice from Provider substantially in the form of FORM 4 attached hereto which (i) certifies that all conditions required by the Continuing Care Facilities Laws have been met to permit such release, and (ii) sets forth the amount to be released to such additional reserve. Upon receipt of such notice, the Escrow Agent shall forthwith release the amount set forth in such notification from the aggregate Entrance Fees then deposited with the Escrow Agent for deposit into such additional reserve and the balance, if any, shall be released to the Provider as described in Paragraph 5.4.

- 5.4 <u>Disbursements to Provider</u>. The Escrow Agent shall release amounts to the Provider in accordance with the following terms:
  - (a) With respect to a previously occupied living unit, upon receipt by the Escrow Agent of written notice by registered or certified mail from Provider stating that the previously occupied living unit to which the Entrance Fee(s) relates is available for occupancy by the Resident, the Escrow Agent shall forthwith release to the Provider the balance of any Entrance Fee(s) then deposited with the Escrow Agent pursuant to this Agreement for that Resident.
  - (b) With respect to a living unit which has not been previously occupied, upon receipt by the Escrow Agent of written notice by registered or certified mail from the Provider certifying that the following conditions have been met:
    - (i) The sum of the Entrance Fees received or receivable by the Provider pursuant to the Residency Agreements, plus the anticipated proceeds of any first mortgage loan or other long-term financing commitment, plus funds from other sources in the actual possession of the Provider, equals or exceeds the sum of seventy-five per cent (75%) of the aggregate cost of constructing or purchasing, equipping and furnishing Oenoke Ridge plus seventy-five per cent (75%) of the funds estimated in the statement of anticipated source and application of funds submitted by the Provider as part of its disclosure statement on file with the Department of Social Services (the "Disclosure Statement") to be necessary to fund start-up losses of Oenoke Ridge plus seventy-five per cent (75%) of the amount of the reserve fund escrow required to be maintained by the Provider;
    - (ii) A commitment has been received by the Provider for any permanent mortgage loan or other long-term financing described in the statement of anticipated source and application of funds included in the Disclosure Statement and any conditions of the commitment prior to disbursement of funds thereunder, other than completion of the construction of Oenoke Ridge, have been substantially satisfied; and
    - (iii) If construction of Oenoke Ridge has not been substantially completed: all governmental permits or approvals necessary prior to the commencement of construction have been obtained; a maximum price contract has been entered into between the Provider and a general

contractor responsible for construction of Oenoke Ridge; a bond covering the faithful performance of the construction contract by the general contractor and the payment of all obligations arising thereunder has been issued by an insurer authorized to do business in the State of Connecticut with the Provider as obligee; a loan agreement has been entered into by the Provider for an interim construction loan in an amount, when combined with the amount of Entrance Fees then held in escrow under this Agreement plus the amount of funds from other sources then in the actual possession of the Provider, that will equal or exceed the estimated cost of constructing, equipping and furnishing Oenoke Ridge; not less than ten per cent (10%) of the amount of the construction loan has been disbursed by the lender for physical construction or site preparation work completed; and orders at firm prices have been placed by the Provider for not less than fifty per cent (50%) in value, including installation charges if applicable, of items necessary for equipping and furnishing Oenoke Ridge in accordance with the description set forth in the Disclosure Statement; or if construction or purchase of Oenoke Ridge has been substantially completed, an occupancy permit covering the living unit has been issued by the local government having authority to issue such permits; then the Escrow Agent shall release to the Provider the balance of any Entrance Fee then deposited with the Escrow Agent less any Refundable Deposits then being held by the Escrow Agent. The aggregate amount of Entrance Fees which may be released to the Provider hereunder prior to the date on which any reserve fund escrow that is required to be established pursuant to the Continuing Care Facilities Laws is established, shall not exceed the aggregate amount of Entrance Fees then received or receivable by the Provider pursuant to binding Residency Agreements less the amount of the Entrance Fees received or receivable which may be required to be initially maintained in such reserve fund escrow.

- (c) Upon receipt by the Escrow Agent of written notice from Provider, the Escrow Agent shall forthwith release to the Provider the aggregate of all interest earned on the Escrow Account, or such portion thereof as Provider desires released.
- the Provider believes that funds are required to be disbursed by the Escrow Agent hereunder, the Provider shall promptly give written notice to the Escrow Agent of the Provider's calculation of the amount(s) to be disbursed to Resident and/or Provider, as the case may be (as contemplated by and in accordance with Paragraphs 5.2, 5.3, and 5.4 and FORM 3). In any case in which a Resident has notified the Escrow Agent that amounts from the Escrow Account should be released to such Resident: (i) the Escrow Agent shall immediately notify the Provider of such request (such notice to be given by telephone and confirmed in a writing mailed to Provider at its address first set forth above); and (ii) the Escrow Agent shall not disburse any such funds except in accordance with written confirmation of the Provider, which confirmation shall be given by written notice substantially in the form attached hereto as FORM 2 (as contemplated by Paragraph 5.1).

- 5.6 <u>Notice to Residents</u>. The Provider shall provide each prospective Resident of Oenoke Ridge who has signed a Residency Agreement with the name, address, and telephone number of the Escrow Agent and shall file a copy of this Agreement with the Department of Social Services.
- 6. Additional Reserves. To protect Residents and prospective Residents of Oenoke Ridge and to comply with Section 17b-525 of the Continuing Care Facilities Laws, the Provider will establish one or two additional reserves, each to be administered pursuant to a separate agreement to comply with statutory requirements pertaining to the maintenance of debt service and operating reserves. Such reserves may be funded from the Escrow Account in accordance with Paragraph 5.3 above; if the Provider has already funded such reserves as required by the Continuing Care Facilities Laws, any amounts released from the Escrow Account which would have so funded the reserves shall be paid to the Provider as contemplated by Paragraph 5.3.
- <u>Duties</u>. The Escrow Agent undertakes to perform only such duties as are expressly set forth herein and no implied duties or obligations shall be inferred or otherwise imposed upon or against the Escrow Agent. The Escrow Agent may rely conclusively upon any writing or instrument under signature which it, in good faith, believes to be genuine; may assume the validity and accuracy of any statement or assertion contained in any such writing or instrument; and may assume that any person purporting to give any writing, notice, advice, or instruction in connection with the provisions hereof has been duly authorized to do so, unless Escrow Agent has reason to believe otherwise. The Escrow Agent shall not be liable in any manner for the sufficiency or correctness as to form or manner of execution or validity of any instrument deposited with or delivered to the Escrow Agent hereunder. The duties of the Escrow Agent hereunder shall be limited to the safekeeping of the deposits and other money, instruments, or other documents received by it as Escrow Agent and for its disposition of the same in accordance with the written instructions accepted by it as Escrow Agent. Each and every determination, payment, action or duty to be taken by the Escrow Agent under this Agreement shall be taken based solely on the written direction from the Provider and, in the case of disbursements made pursuant to Paragraph 5.1, from a Resident. The Escrow Agent will be fully released from any liability hereunder if it acts in accordance with such written direction. The Escrow Agent may consult with counsel and the written advice of such counsel shall be full and complete authorization for any action taken, suffered or omitted by it hereunder in good faith and in reliance thereon.
- 8. <u>Indemnity.</u> Provider hereby agrees to indemnify the Escrow Agent including, without limitation, its directors, officers, employees and agents and hold the same harmless from any and all claims, liabilities, losses, actions, suits, or proceedings at law or in equity, or any other expense, fees, or charges in equity, or other expenses, fees, or charges of any character or nature, which it may incur or with which it may be threatened by reason of its acting as Escrow Agent under this Agreement, unless caused by the Escrow Agent's breach of this Agreement, willful misconduct or negligence. Provider also agrees in connection with the foregoing indemnity, to indemnify the Escrow Agent including, without limitation, its directors, officers, employees and agents against any and all expenses including attorney's fees and the cost of defending any action, suit,

or proceeding or resisting any claim covered by the foregoing indemnity.

- 9. Termination. Either party may terminate this Agreement upon thirty (30) days written notice thereof to the other party, subject to the appointment of a successor escrow agent by Provider within such thirty (30) day period. Provider shall give prompt written notice to the Escrow Agent of the name and address of the successor escrow agent. If a successor escrow agent is not appointed by Provider within the thirty (30) day period, the Escrow Agent may petition the Court to appoint a successor. Upon the appointment of such successor escrow agent, the Escrow Agent agrees to deliver to such successor escrow agent all funds and documents in its possession within thirty (30) days from the date of its notice of termination or resignation, or five (5) business days from the date of appointment of the successor escrow agent, whichever shall later occur.
- 10. Fees. Provider shall pay the Escrow Agent its usual and customary fee for services as Escrow Agent as such amounts are set by the Escrow Agent from time to time and shall reimburse the Escrow Agent for its reasonable expenses incurred in connection with the execution of this Agreement. Fees for any additional or extraordinary services may be agreed upon by Provider and the Escrow Agent.
- 11. <u>Amendments</u>. This Agreement may be amended by the parties in writing signed by both, provided that no amendments be made without prior notification by the Provider to the Commissioner of the Connecticut Department of Social Services and prior to approval by the Commissioner of the proposed changes, if and to the extent required by the Continuing Care Facilities Laws or regulations thereunder.
- 12. Governing Law. This Agreement shall be construed according to the laws of the State of Connecticut.
- 13. <u>Prior Agreements</u>. This Agreement supersedes and replaces any and all prior agreements between the parties concerning the subject matter hereof.

IN WITNESS WHEREOF, the parties have executed this Entrance Fee Escrow Agreement as of the 29th day of August, 2019.

BANKWELL BANK

Name: Paul Larsen

Title: Senior Vice President

WAVENY CARE CENTER HEALTH

SERVICES, INC.

By: Name:

Title:

Precident &

| FORM<br>Entran | l 1<br>ce Fee Deposit                                                           |                                                                                                        |  |  |  |  |
|----------------|---------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------|--|--|--|--|
| Date:          |                                                                                 | -                                                                                                      |  |  |  |  |
| To:            | Bankwell Bank                                                                   |                                                                                                        |  |  |  |  |
| - 4 -          | ordance with the Entrance Fee Escrow Agree Services, Inc. and                   | ement entered into between Waveny Care Center, please deposit this entrance fee Ridge's entrance fees. |  |  |  |  |
|                | • Date of Residency Agreement:                                                  |                                                                                                        |  |  |  |  |
|                | • Amount: \$                                                                    |                                                                                                        |  |  |  |  |
|                | Name on Residency Agreement:                                                    |                                                                                                        |  |  |  |  |
|                | • Copy of Signature Page of Residen                                             | cy Agreement attached.                                                                                 |  |  |  |  |
| As an o        | officer of Waveny Care Center Health Ser<br>y Care Center Health Services, Inc. | vices, Inc., I am authorized to act on behalf of                                                       |  |  |  |  |
| Sincere        | ely,                                                                            |                                                                                                        |  |  |  |  |
| Waven          | y Care Center Health Services, Inc.                                             |                                                                                                        |  |  |  |  |
| By:<br>Its:    |                                                                                 |                                                                                                        |  |  |  |  |

| FORM 2 Rescission                                                                                                                                                                                                                                                                                                                  |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|                                                                                                                                                                                                                                                                                                                                    |
| Date:                                                                                                                                                                                                                                                                                                                              |
| To: Bankwell Bank                                                                                                                                                                                                                                                                                                                  |
| In accordance with Paragraph 5.1 or 5.2 of the Entrance Fee Escrow Agreement entered into between Waveny Care Center Health Services, Inc., and, please release the Refundable Deposits paid to Oenoke Ridge to the Resident named in the Residency Agreement, as outlined in Article VI and Exhibit A of the Residency Agreement. |
| Name on Residency Agreement:                                                                                                                                                                                                                                                                                                       |
| Amount of deposit: \$                                                                                                                                                                                                                                                                                                              |
| Any cancellation costs: \$                                                                                                                                                                                                                                                                                                         |
| Amount to be refunded to Resident: \$                                                                                                                                                                                                                                                                                              |
| Amount to be refunded to Oenoke Ridge: \$                                                                                                                                                                                                                                                                                          |
| As an officer of Waveny Care Center Health Services, Inc., I am authorized to act on behalf of Waveny Care Center Health Services, Inc.                                                                                                                                                                                            |
| Sincerely,                                                                                                                                                                                                                                                                                                                         |
| Waveny Care Center Health Services, Inc.                                                                                                                                                                                                                                                                                           |
| By:<br>Its:                                                                                                                                                                                                                                                                                                                        |

| FORM 3 Release of Deposit/Balance Payment                                                                                                                                                                                                                                                                                                                    |  |  |  |  |  |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--|--|--|--|--|
| Date:                                                                                                                                                                                                                                                                                                                                                        |  |  |  |  |  |
| To: Bankwell Bank                                                                                                                                                                                                                                                                                                                                            |  |  |  |  |  |
| In accordance with Paragraph 5.4 of the Entrance Fee Escrow Agreement (the "Escrow Agreement") entered into between Waveny Care Center Health Services, Inc., and please release the amount of Entrance Fees                                                                                                                                                 |  |  |  |  |  |
| indicated below and deposited with you pursuant to the Escrow Agreement to Waveny Care Center Health Services, Inc. We hereby certify that the conditions set forth in Section 5.4 of the Entrance Fee Escrow Agreement have been satisfied and that the living unit referred to in the Residency Agreement is now available for occupancy by said Resident. |  |  |  |  |  |
| Amount to be released: \$                                                                                                                                                                                                                                                                                                                                    |  |  |  |  |  |
| Name on Residency Agreement:                                                                                                                                                                                                                                                                                                                                 |  |  |  |  |  |
| As an officer of Waveny Care Center Health Services, Inc., I am authorized to act on behalf of Waveny Care Center Health Services, Inc.                                                                                                                                                                                                                      |  |  |  |  |  |
| Sincerely,                                                                                                                                                                                                                                                                                                                                                   |  |  |  |  |  |
| Waveny Care Center Health Services, Inc.                                                                                                                                                                                                                                                                                                                     |  |  |  |  |  |
| By:<br>Its:                                                                                                                                                                                                                                                                                                                                                  |  |  |  |  |  |

| FORM 4 Release to Operating/Debt Service Reserve [separate forms to be developed if separate operating and debt service reserve accounts are established]                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| are established]                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |
| Date:                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
| To: Bankwell Bank                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
| In accordance with Paragraph 5.3 of the Entrance Fee Escrow Agreement entered into between Waveny Care Center Health Services, Inc., and please release the amount set forth below for deposit into the operating/debt service reserve escrow for Oenoke Ridge. The undersigned hereby certifies that all conditions required by applicable statute have been met to permit such release and that the amount to be released, together with other amounts to be deposited in such operating reserve escrow, are sufficient to cover (1) all principal and interest, rental or lease payment due during the first six (6) months after Oenoke Ridge is first occupied by a Resident on account of any first mortgage loan or any other long-term financing of Oenoke Ridge; and (2) the total cost of operations of Oenoke Ridge for a one-month period, excluding debt service, rental or lease payments as described in subsection (1) above and excluding capital expenditures. |
| Amount of Entrance Fees to be released for deposit into operating/debt service reserve escrow:                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |
| \$                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |
| As an officer of Waveny Care Center Health Services, Inc., I am authorized to act on behalf of Waveny Care Center Health Services, Inc.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |
| Sincerely,                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |
| Waveny Care Center Health Services Inc                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |

By: Its:

11199\14\4840-2605-0462.v1

#### Statement of Escrow Agent

The undersigned, Bankwell Bank, as escrow agent (the "Escrow Agent") hereby affirms and swears that it holds, as escrow agent for Waveny Care Center Health Care Services, Inc., funds pursuant to the attached escrow agreement, which states that the funds so held are intended to be those required by Section 17b-524 of the Connecticut General Statutes, as amended to date.

**IN WITNESS WHEREOF**, the undersigned Escrow Agent has caused this Statement to be executed by its duly authorized officer as the 29<sup>th</sup> day of August, 2019.

|                      |   | Bankwell Bank         |
|----------------------|---|-----------------------|
|                      |   | By: Davidhar          |
|                      |   | Paul Larsen           |
|                      |   | Senior Vice President |
|                      |   |                       |
| STATE OF CONNECTICUT | ) |                       |
|                      | ) | ss: New Canaan        |
| COUNTY OF FAIRFIELD  | ) |                       |

Personally appeared Paul Larsen, the Senior Vice President of Bankwell Bank, being the duly authorized signer of the foregoing instrument acknowledged the same to be the free act and deed of such officer.

11199\14\4815-9823-1965.v1

FLORENCE R CARBONE
NOTARY PUBLIC
CONNECTICUT

florent Chrobe

MY COMMISSION EXPIRES 01-31-22

### **EXHIBIT H**

## STATEMENT OF ANTICIPATED SOURCE AND APPLICATION OF FUNDS

| Oer | noke Ridge - Sources and Uses of Funds                          |                |            |            |            |
|-----|-----------------------------------------------------------------|----------------|------------|------------|------------|
|     |                                                                 | Predevelopment |            |            |            |
|     |                                                                 | Prior to Bank  |            |            |            |
|     |                                                                 | Close          | Year 1     | Year 2     | Tota       |
|     |                                                                 |                | 10011      | 10012      |            |
|     | SOURCES OF FUNDS                                                |                |            |            |            |
| 1   | Unit Deposit Entrance Fees Before Construction (2%)             | 784,000        |            |            | 784,000    |
| 2   | Unit Deposit Entrance Fees at Ground Breaking (10% balance)     |                | 3,696,000  | 560,000    | 4,256,000  |
| 2   | Initial Equity Contribution by Waveny                           | 3,398,000      |            |            | 3,398,000  |
| 3   | Construction Loan Proceeds                                      |                | 18,459,012 | 18,640,988 | 37,100,000 |
| 4   | Total Sources of Funds                                          | 4,182,000      | 22,155,012 | 19,200,988 | 45,538,000 |
| 5   |                                                                 |                |            |            |            |
| 6   | USES OF FUNDS                                                   |                |            |            |            |
| 7   | Property Taxes                                                  | 12,000         | 12,000     | 12,000     | 36,000     |
| 8   | Planning and Zoning: Architectural, Engineering, Legal, etc.    | 586,000        |            |            | 586,000    |
| 9   | Land Purchase                                                   | 1,500,000      |            |            | 1,500,000  |
| 10  | Reserves                                                        | 1,300,000      |            |            | 1,300,000  |
| 11  | Establishment of Endowment Fund                                 |                |            | 700,000    | 700,000    |
| 12  | Land Improvements                                               |                |            | 1,375,391  | 1,375,391  |
| 13  | Building Construction                                           |                | 13,900,000 | 13,900,000 | 27,800,000 |
| 14  | Architect/Engineer (design)                                     |                | 1,800,000  |            | 1,800,000  |
| 15  | Architect/Engineer (supervision)                                |                | 375,000    | 375,000    | 750,000    |
| 16  | Interior Design                                                 |                | 120,000    |            | 120,000    |
| 17  | Loan Costs/Legal Costs/Marketing                                |                | 546,795    |            | 546,795    |
| 18  | Furniture, Fixtures & Equipment                                 |                |            | 650,000    | 650,000    |
| 19  | Contingency Fee                                                 |                | 1,072,046  | 1,072,046  | 2,144,091  |
| 20  | Construction Period Interest                                    | -              | 645,172    | 689,468    | 1,334,640  |
| 21  | Total Uses of Funds                                             | 3,398,000      | 18,471,012 | 18,773,905 | 40,642,917 |
| 22  |                                                                 |                |            |            |            |
| 23  | Increase in Cash Balances                                       | 784,000        | 3,684,000  | 427,083    | 4,895,083  |
| 24  | Cumalitive Cash Balance                                         | 2,084,000      | 5,768,000  | 6,195,083  | 6,195,083  |
| 25  |                                                                 |                |            |            |            |
| 26  |                                                                 |                |            |            |            |
| 27  | Other Notes                                                     |                |            |            |            |
|     | Value of Long Held Land Contributed to Project; not included in |                |            |            |            |
| 28  | Waveny Cash Flow above                                          | 2,719,000      |            |            | 2,719,000  |
|     | Builder will escrow funds that will be returned to him upon     |                |            |            |            |
| 29  | completion of project; Not included in Waveny Cash Flow above   | 3,000,000      |            |            | 3,000,000  |