

# Thrive AT HOME WITH WHITNEY CENTER

July 30, 2024

Mr. Richard Wysocki  
Principal Cost Analyst  
Office of CON & Rate Setting  
State of Connecticut  
Department of Social Services  
55 Farmington Avenue  
Hartford CT 06105

Dear Mr. Wysocki:

Whitney Center, Inc. d/b/a Thrive at Home with Whitney Center, encloses our Disclosure Statement as of July 31, 2024 for your review, in accordance with Sections 17b-520 through Section 17b-535 of the Connecticut General Statutes concerning the Management of Continuing Care Facilities.

The changes in Thrive at Home with Whitney Center's 2024 Disclosure Statement include the following:

- The Board of Directors' changes in membership and Management changes have been reflected in Section III Officers, Directors and Management.
- Section VI Property Description has been updated to reflect increased independent living residences and decreased skilled nursing facility capacity.
- Exhibit A, Section III Our Responsibilities to You as a Member has been updated removing General Contracting services.
- Exhibit A, Section IV Coverage Limits, Exclusions and Transfers has been updated to include excluded coverage of care related to elective cosmetic surgery.
- Exhibit A, Section V.I. Medicare, Supplemental Insurance Requirements and Third-Party Reimbursement has been updated to include Medicare Advantage.
- Exhibit A, Section VI Fees has been updated to include changes in fee schedules and three-year history of fee changes pursuant to Public Act No. 24-141 regarding Sec. 7. Section 19a-700 of the general statutes; also included is language clarifying fees eligible for reimbursement.
- Exhibits B and C have been revised to reflect audited financial statements and pro forma financial statements
- Exhibit D, Membership Fees & Periodic Charges have been revised to include 2024 pricing

These are the only material changes to the Disclosure Statement from the July 2023 filing to our July 2024 filing. Should you have any questions, please do not hesitate to contact me at [michelle@thriveathome.org](mailto:michelle@thriveathome.org) or 203-848-2626.

Sincerely,



Michelle M. Pandolfi, LMSW, MBA, LNHA  
Executive Director



DISCLOSURE DOCUMENTS  
AUGUST 2024 – JULY 2025

*Thrive*  
AT HOME  
WITH WHITNEY CENTER

200 LEEDER HILL DRIVE

HAMDEN, CT 06517

203.848.2626

WWW.THRIVEATHOME.ORG



ACKNOWLEDGEMENT OF RECEIPT



WHITNEY CENTER, INC.  
D/B/A THRIVE AT HOME<sup>SM</sup> WITH WHITNEY CENTER  
DISCLOSURE STATEMENT

PURSUANT TO CONNECTICUT STATUTE 17b-522,  
THE FOLLOWING NOTICE MUST BE PROVIDED.

You are advised that:

- A continuing care contract is a financial investment and that investment may be at risk;
- The provider's ability to meet its contractual obligations under such contract depends on its financial performance;
- You should consult with an attorney or other professional experienced in matters relating to investments in continuing care facilities before you sign a contract for continuing care; and
- The Department of Social Services does not guarantee the security of your investment.

I acknowledge that I have read the above statement, the Disclosure Statement, and the Continuing Care (Membership) Agreement.

\_\_\_\_\_

Member Signature

\_\_\_\_\_

Date

\_\_\_\_\_

For Thrive at Home with Whitney Center

\_\_\_\_\_

Date

(TO BE DETACHED AND RETAINED BY THRIVE AT HOME)

# DISCLOSURE STATEMENT

AUGUST 2024 – JULY 2025



WHITNEY CENTER, INC.

D/B/A THRIVE AT HOME<sup>SM</sup> WITH WHITNEY CENTER

200 LEEDER HILL DRIVE, HAMDEN, CONNECTICUT 06517

203.848.2626

[WWW.THRIVEATHOME.ORG](http://WWW.THRIVEATHOME.ORG)



Thrive at Home<sup>SM</sup> with Whitney Center is registered with the State of Connecticut Department of Social Services pursuant to Sections 17b-520 through 17b-535 of the Connecticut General Statutes. The registration does not constitute approval, recommendation or endorsement by the Department of Social Services or the State of Connecticut, nor does such registration evidence the accuracy or completeness of the information set forth in this Disclosure Statement.

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## I. INTRODUCTION

Thrive at Home<sup>SM</sup> with Whitney Center (Thrive at Home) offers the greater New Haven region and beyond a way of retirement living known as “continuing care at home” or “life care at home.” This membership program is designed for qualified adults, who want to remain in their own homes for as long as possible. Members pay a one-time membership fee and ongoing monthly fees for an array of coordinated services designed to help them maintain their lifestyle at home, even as support and health care needs increase. Thrive at Home also covers the cost of facility-based assisted living, memory support and skilled nursing care services, if and when necessary, according to the terms of a Continuing Care (Membership) Agreement attached at Exhibit A.

The purpose of this Disclosure Statement is to explain to prospective members, the important people in their lives, and advisors who and what is involved in the operation of Thrive at Home, to present financial information about Whitney Center, Inc., to describe Thrive at Home’s services and applicable fees and to provide certain other information required by law. This Disclosure Statement was prepared based on assumptions believed to be realistic as of July 31, 2024. Such assumptions are subject to change and may be significantly affected by changes in inflation and interest rates. Because of future changes in circumstances, Thrive at Home expects that minor changes in the program’s operation may be necessary.

Although we have tried to prepare this Disclosure Statement carefully, it is possible that there may be some minor differences between the text in this statement and the Membership Agreement attached at Exhibit A. In the event of any differences, the provisions of the Membership Agreement shall govern.

## II. PROVIDER

### WHITNEY CENTER INC. D/B/A THRIVE AT HOME<sup>SM</sup> WITH WHITNEY CENTER

Thrive at Home is a division of Whitney Center, Inc., a Connecticut 501(c)(3) not-for-profit corporation, organized for the purpose of owning and operating Whitney Center. Its principal business address is 200 Leeder Hill Drive, Hamden, Connecticut 06517. No part of the earnings of Whitney Center, Inc. may be used for the benefit of or be distributed to its officers, directors, or other private individuals except as reasonable compensation for services rendered.

#### Mission

Whitney Center’s mission, *Excellence in Senior Living*, is grounded in the principle that all elders, regardless of physical or cognitive limitations, have the right to engage in life and seek fulfillment. Ideals of self-determination, lifelong learning and continual growth are unbounded by age and embraced by a person-centered philosophy.

#### Vision

Whitney Center will be a recognized leader in senior living services, the model of innovation and quality for consumers, providers, and regulatory agencies.

#### Values

In carrying out our mission as a not-for-profit organization, we abide by principles that underlie everything

we do. Whitney Center’s team members and board members are committed to these core values:

#### *Community*

- We have a responsibility, as a corporate citizen of the greater New Haven community, to maintain collaborative relationships with our neighbors.
- We provide leadership in the aging services industry by contributing resources and experience toward the improvement of services for older adults.

#### *Respect*

- We believe that every resident, member, and team member is an independent and self-determining individual, each worthy of the utmost respect for their voice, individuality, and accomplishments.
- We understand and appreciate that aging is a lifelong process in which learning, and growth opportunities are integral to maintaining a fulfilled lifestyle.
- We promote a work and living environment that enables residents, members, and team members to continuously enhance their various dimensions of wellness: Physical Well-Being, Nutrition, Social, Emotional, Spiritual, Intellectual, and Vocational.

#### *Excellence*

- We believe in the continuous pursuit of excellence in delivering the highest quality services possible.
- We strive to be the aging services provider of choice as well as the preferred employer in our market area.

#### *Stewardship*

- Every team member and board member have a responsibility to protect the assets and the good name of Whitney Center.
- We have the responsibility to advocate for the rights of all older adults.

#### *Teamwork*

- We believe that every resident, member, and team member have a significant role in the ongoing affairs of our organization and, therefore, seek to maximize opportunities for participation in all facets of our operation.
- We believe that transparency and good communication are vital to a healthy organization.

### **A Culture of Giving**

Our person-centered philosophy, leadership and experience in programing and healthcare is recognized by accreditation organizations within our industry and highly regarded by our community. Our vision is to improve aging for more people, at Whitney Center and in the greater New Haven area and beyond. When you contribute to the Whitney Center gift fund, you are joining us at helping to make positive changes in aging services.

## **III. OFFICERS, DIRECTORS, AND MANAGEMENT**

The Board of Directors of Whitney Center, Inc. has the overall responsibility for Whitney Center and Thrive at Home, including strategic planning and the approval of annual budgets. The Board of Directors of Whitney Center, Inc. comprises up to 15 members with expertise in such areas as law, banking, philanthropy, higher education, hospital administration, home care and medicine. The Directors receive no compensation for their services on the board. Neither the Directors, nor any persons involved in the management of Whitney Center or Thrive at Home, have any proprietary interest in either.

The Officers and Directors of Whitney Center, Inc. as of July 31, 2024, are listed below; the people and entities referred to below have assumed no financial responsibility for the fulfillment of agreements of Whitney Center, Inc.:

**Perry Aycock** - Director, 224 Vance Street, Chapel Hill, North Carolina 27516. Mr. Aycock is the President of K4Advisors. He has over 20 years' experience in the senior housing and services field providing health systems, senior housing systems and stand-alone communities with the strategies and tactics to expand their margins and missions. Mr. Aycock has been a speaker at multiple LeadingAge and other conferences focused on senior housing, services and the longevity economy. He is a former team member of two continuing care retirement communities and led a consulting practice that served over 260 organizations focused on bettering older lives. (Year service commenced - 2018)

**Sandra Minor Bulmer, Ph.D., M.S., C.H.E.S.** - Director & Vice-Chair, 18 Ranney Road, Cromwell, Connecticut 06416. Ms. Bulmer is the Dean for the School of Health and Human Services at Southern Connecticut State University where she spent 15 prior years as a Professor of Public Health. She is the incoming President of the Board for the Connecticut American Heart Association and former President for the Society for Public Health Education. She is committed to community engaged research and programming to improve health outcomes. (Year service commenced - 2018)

**Stacey Curran** - Director & Treasurer, 85 Seaside Avenue, Bridgeport, Connecticut 06605. Ms. Curran joined Whittlesey Advising in January 2021, after eight years with Beers, Hamerman & Company, P.C., and has expertise providing audit and accounting services to non-profit organizations, financial services firms, employee benefit plans, and health care organizations. Ms. Curran spent more than twelve years in the mortgage banking industry holding roles in operations management. She serves as a member of the Audit Committee of Girl Scouts of Connecticut, Inc., as a member of the Connecticut Society of CPAs By-laws Committee and is also a member of the Finance Committee of Whitney Center, Inc. She has a BS in Economics from Fairfield University, an MS in Accounting from the University of Connecticut, and is a member of the Phi Beta Kappa national honor society. (Year service commenced - 2020)

**Nyle Davey** - Director & Secretary, 38 Norris Street, Hamden, CT 06517. Mr. Davey is currently a trial practice attorney with Garcia & Milas, P.C., a private law firm in New Haven. Prior to joining the firm in 2019, Mr. Davey spent 45 years in public service. His roles included municipal delinquency prevention and positive youth development, youth employment counselor, individual and family therapist, community organizers, grant writing and administrator, service coordinator, project planning and management, and legal services. His human services career started in the Town of Hamden as a Community Mental Health Clinician and then as the Department Head for Youth Services Bureau. He joined the State Department of Children and Families as a grants-in-aid administrator and consultant to 60 municipalities. State Commission on Long Term Care hired him as a Systems Planner and Legislative Liaison with responsibilities for coordinating 14 state agencies on long term care and continuum of health care issues. After earning a law degree at the University of Connecticut School of Law, Mr. Davey served as an Assistant Attorney General under four different Attorney Generals. He served as lead counsel to the State Department of Veterans Affairs, prosecuted child and elderly abuse cases, advised health care licensing boards and commissions on disciplinary actions, represented State's interests in Probate Court proceedings,



defended the State in complex litigation with important public issues, handled appellate matters, and mentored numerous legal interns. More recently, Mr. Davey offers arbitration and mediation services through the American Arbitration Association. Over the years, he has had the privilege to serve as the University of New Haven Alumni Association President, Henry C. Lee College of Criminal Justice and Forensic Sciences Advisory Board member, the High Lane Club President, the Connecticut Bar Association's Administrative Law Section Chairperson, the Connecticut Health Lawyers Association Chairperson's Jay Healey Memorial Writing Competition Chairperson, Connecticut Youth Services Bureau Association Board of Directors member, Hamden Coordinating Council Chairperson, Governor's Blue Ribbon Commission on Long Term Care Insurance supporting member, Hamden Fathers' Baseball/Softball Association Board of Directors member, and served on a variety of private, civic and professional workgroups. He frequently lectures on public policy issues in health care, strategic planning, administrative law, and the foundations of American jurisprudence. (Year service commenced - 2022)

**Lynn Hawkins** - Director Ex-Officio & President of the Residents' Council, 200 Leeder Hill Drive, Hamden, Connecticut 06517. Ms. Hawkins is a Whitney Center resident. She was born in New Haven Hospital, worked as a candy striper at Grace-New Haven Hospital and as a barely trained nurses' aide at Yale-New Haven Hospital. She got her BA from Vassar College, married, and lived in California and Brazil before returning to Connecticut. Ms. Hawkins and her husband Harold raised their family in West Hartford, Connecticut where she volunteered in activities that involved their children. When the youngest of the three was in school full time, she went back to school, to SCSU, to earn her Master of Library Science. One volunteer position, in the local middle school library, turned into a full-time teaching position. There is no better job than one that pays one to order books and to read. She also served on the board of the Foundation for the West Hartford Public Schools, from which she had received their first and several grants. Interest in technology led to her volunteering at, and serving on the board of, WHC-TV, West Hartford's local access television station. She retired in 2006. (Year service commenced - 2022)

**Janet Henrich** - Director, 247 Ridgewood Avenue, Hamden, Connecticut 06517. Dr. Henrich received her medical degree from the University of Michigan. After clinical training in Boston, she served as Medical Director of the Medical Outpatient Clinic at St. Elizabeth's Hospital. Upon moving to New Haven, she was the Medical Director, Internal Medicine, at the Hill Health Center, the first federally funded community health center in Connecticut, for four years. She then joined the faculty of the Department of Internal Medicine at the Yale School of Medicine where she is an active clinician educator. Dr. Henrich has a longstanding interest in women's health. At Yale, she directed one of the vanguard National Centers of Excellence in Women's Health, designated by the U.S. Department of Health and Human Services, and helped create interdisciplinary women's health education and teaching models. At the national level, she served as Special Assistant to the Center for Population Research at the National Institutes of Health and, with colleagues at other government agencies and policy-making organizations, made recommendations to Congress on women's health education and training. She served as Master of Trumbull College, Yale University, from 1997 to 2013, and is co-Founder and Faculty Advisor to the Yale College Living History Project, in association with Yale-New Haven Hospital. (Year service commenced - 2018)

**Jane Jervis** - Director, 36 Lincoln Street, New Haven, Connecticut 06511. Ms. Jervis has been a consultant in higher education for Antioch College, Goddard College, and Biosphere II. She has been president, Lincoln-Bradley Neighborhood Association in New Haven, Connecticut; founding board member of the

Home Haven/East Rock Village Association; and a reader for the Recording for the Blind and Dyslexic. Ms. Jervis's past accomplishments include the CT Legislative Task Force on Aging in Place and chairing numerous accreditations for Northwest Association of Schools and Colleges. (Year service commenced - 2014)

**Karen Kmetzo** - Director, 200 Leeder Hill Drive, Hamden, Connecticut 06517. Ms. Kmetzo is a resident of Whitney Center. She received a Master's Degree in Public Health (MPH) from Yale University and held a variety of senior level positions, including Vice President for Managed Care at St. Francis Hospital in Hartford, Vice President for Administration at Bristol Hospital, Regional Director of Hospital and Health Plan Contracts for Kaiser Permanente in CT, NY, & MA, Manager of Medical Services for Blue Cross/Blue Shield of CT, Regional Director of Operations for the hospital division of New Medico, a national for-profit rehabilitation company, Assistant Director for Administration at the Greater Bridgeport Community Mental Health Center, and Regional Coordinator for a nine county emergency medical services system in the San Francisco Bay area. She also worked as an RN in various clinical positions. In 1993 Ms. Kmetzo established her own health care management consulting firm focusing on analyzing and negotiating managed care contracts, program planning and implementation, grant writing, and ensuring compliance with standards. She retired in 2009. (Year service commenced - 2017)

**Dale Kroop** - Director, 161 Thornton Street, Hamden, Connecticut 06517. Mr. Kroop has been the Executive Director of the Hamden Economic and Community Development and the Hamden Economic Development Corporation for over nineteen years. He manages redevelopment and brownfield projects, manages business incentive programs, writes and administers State and Federal grants, is responsible for Marketing, Energy, Neighborhood Revitalization, Business Cluster Programs, Workforce Development initiatives and is a good friend to the community. He has written and/or administered over \$100 million dollars in grants funded by State and Federal programs throughout the State of CT. Mr. Kroop manages all statutory requirements including environmental reviews/assessments, finance, labor, procurement, and Equal Opportunity. Mr. Kroop manages architects, engineers, planning and environmental consultants, etc. He is experienced in several Connecticut programs (Urban Act, Manufacturers Assistance Act, STEAP, and Brownfields Funding) and federal programs such as EDA, EPA, CDBG, HOME, HUD 202, and human services, as well as quasi-public projects such as those funded by CDA, CHFA and the Federal Home Loan Bank. He has also managed local business incentive programs, Workforce Development and small business education programs. Mr. Kroop has had significant experience is securing financing for and developing housing for low- and moderate-income senior citizens. In addition to the many projects he has raised funding for, he also previously served as the Executive Director of the Morris Housing Authority for ten years.

Mr. Kroop serves on boards of many organizations. He is currently the chair of the New Haven Regional Economic Development Forum (REDFO) and is co-chair of the Economic Development Committee of the Greater New Haven Chamber of Commerce. He is a past President the CT Economic Development Association and the CT Community Development Association. He is the author of the Grant and Proposal Writing Workshop. Mr. Kroop has a bachelor's degree from Southern CT State College and a master's degree in Urban Studies from Southern CT State University. He is a certified Business Incubator Manager. (Year service commenced - 2019)

**Michael B. Rambarose** - Ex-Officio Director & President & CEO, 26 Rustic Terrace, Portland, Connecticut 06480. Since 2005, Mike has served Whitney Center, a Hamden, Connecticut not-for-profit senior living

community founded in 1979 comprising independent living, assisted living, skilled nursing, and a life plan at home membership program with collective annual budgeted revenues of approximately \$32 million and a workforce of 280+ team members. He has been serving in his current role as President & CEO since 2012. Throughout his 20+ years in the aging services field, Mike has served senior living and healthcare communities of New York and Connecticut in myriad capacities, including community education & outreach, marketing & public relations, business development, operations management and executive leadership.

Mike has a keen interest in helping advance the aging services field for the betterment of elders and those who serve them. His passion for this work is founded in his belief that every individual, regardless of age, physical, or cognitive challenges, has a God-given right to engage in life toward their personal fulfillment. He values faith, respect, community and continual learning as underpinnings of his servant leadership philosophy.

Mike is a regular speaker at regional and national conferences focusing on aging services and leadership. He is an alumnus of the Leading Age Leadership Academy, current member of the Leading Age Board of Directors and co-chair of its Governance Advisory Council, formerly serving as Leading Age's Secretary, Treasurer, co-chair of its Commission for Aging Services Technology. He is also a member of the Leading Age Connecticut Board of Directors and a CARE-CCAC aging services surveyor. Additionally, Mike has served on various non-profit boards as well as economic development boards and committees with interests in advancing aging issues, particularly workforce and housing, in the greater New Haven area. (Year service commenced - 2005)

**Carol Robbins** - Director, 200 Leeder Hill Drive, Hamden, Connecticut 06517. Mrs. Robbins has had a long professional and volunteer career in community organization, fund development and planning for older adults. She has been on the boards of Tower One-Tower East, Jewish Family Service and The Jewish Federation of Greater New Haven. In that capacity she has served as campaign chair, the board of the Jewish Foundation and President of Federation. She continues to be an active member of the Federation and on the Board. She serves on a national committee of the Jewish Federation of North America advocating for older adults and disseminating information on issues such as care giving, dementia, isolation and disabilities. Currently she is a member of the patient advocacy committee of New England Medical Group, a part of Yale New Haven Health and on the Board of Call to Care Uganda, a group that provides resources to provide wells for clean water in remote villages in Uganda. Mrs. Robins became a resident of Whitney Center in 2024. (Year service commenced - 2017)

**Keith Robertson** - Strategic Advisor, 235 South Main Street, West Hartford, CT, 06107. Mr. Robertson has been Managing Director on the senior living team at Ziegler since January of 2007. He has significant experience in senior living finance and development. Mr. Robertson has considerable experience in structuring rated and unrated financings, solicitation of bank credit for senior living clients and working with clients as they explore sponsorship transition opportunities. Prior to joining Ziegler, Mr. Robertson was a vice president with a nationally recognized full-service development firm specializing in providing development, financial, marketing, and management services to not-for-profit continuing care retirement communities. Prior to this, he also worked as an investment banker for a Connecticut based firm and provided financing solutions for not-for-profit senior living communities. Keith has a Bachelor of Science

in political science from Southern Connecticut State University and a Master of Business Administration from the University of Hartford's Barney School of Business. (Year service commenced - 2019)

**Anthony F. Santore, CPA** - Director, 30 Marion Drive, North Haven, Connecticut 06473. Mr. Santore is a former principal with Beers, Hamerman & Company, P.C. Mr. Santore serves on the Finance Committee of the New Haven Country Club, Inc. He is also on the Board of Directors of the Fair Haven Cemetery Association. He is a member of both the American Institute of Certified Public Accountants and the Connecticut Society of Certified Public Accountants (CSCPA). He has served on various other boards, including Whitney Center, Inc. as a Past Chair, during his career.

**Robert Simione, CPA** - Immediate Past Chair, 4130 Whitney Avenue, Hamden, Connecticut 06518. Mr. Simione served as Managing Principal, Simione Healthcare Consultants LLC prior to his retirement in 2017. He has over 45 years' experience in the healthcare industry providing home care and hospice organizations with the tools to improve their business performance. Mr. Simione is a keynote speaker for the National Association for Home Care and Hospice (NAHC) and state associations representing post-acute health care. He is a former member of the NAHC Board of Directors and the Home Care Alliance of Massachusetts. He is also a former member of the Finance Committee for the Connecticut Association for Healthcare at Home; and past Chairman, Advisory Board, Home Health and Hospice Financial Managers Association. In addition, he has received numerous awards on both a national and state level including being inducted into the Home Health and Hospice Financial Managers Hall of Fame. Mr. Simione served as past Secretary, Whitney Center, Inc. Board of Directors, prior to being elected Board Chair. (Year service commenced - 2016)

**David Vogel** - Chair, 1108 Johnson Road, Woodbridge, Connecticut 06525. Mr. Vogel is now retired after serving as Director of Development for the National Rowing Foundation. Prior to that, his career covered almost 4 decades at Yale University in fund raising, alumni relations and athletics. This included twenty-eight years as a head rowing coach. He has held many national positions in the sport of rowing including president of the national governing body, USRowing, and president of the Casitas Fund endowment. He currently serves on the board of the Yale Crew Association. (Year service commenced - 2020)

## MANAGEMENT

Whitney Center, Inc.'s management team operates under the direction of its President and CEO, Michael Rambarose. The senior team comprises the Vice President of Financial Services, Jeff Devaney; Vice President of Lifestyle Services, Ken Sandberg; Vice President of Clinical Services, Peggy Joyce; Vice President of Technology Services, Rafael Avila; Vice President of Sales and Marketing, Sean O'Connor; and Vice President of Enrichment Services and Executive Director of Thrive at Home, Michelle M. Pandolfi.

The senior management team leads Whitney Center's approximately 375+ employees through a management team of department heads, assistant department heads, managers, and supervisors. From time to time, Whitney Center and Thrive at Home may contract with external providers, such as Trinity Rehab Services, to deliver services or enhance member programs and amenities. Whitney Center, Inc., currently partners with:


- Northeast Medical Group: provides the medical directorship for the Nursing Center and employs the Medical Director. Northeast Medical Group is part of Yale New Haven Health System and is affiliated with Yale University School of Medicine.

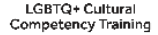

- Trinity Rehab Services: provides physical, occupational and speech rehabilitation services at Whitney Center. All rehabilitation employees are employed by Trinity Rehab Services.
- Dorvie: provides home maintenance and other non-healthcare related concierge services.


#### IV. BUSINESS EXPERIENCE


Thrive at Home is a division of Whitney Center, Inc., a continuing care retirement community originally opened in 1979 and designed to accommodate people 62 years of age or older with services and amenities that include private residences, a wide array of personal services, assisted living services, memory support assisted living and support services, and an on-site licensed skilled nursing center.

In February 1994, Whitney Center, Inc. was first awarded accreditation by the Continuing Care Accreditation Commission (CCAC)/CARF in Washington, D.C. In 2013, it received reaccreditation in as a CCRC as well as its initial accreditation as a Person-Centered Long-Term Care Facility, through June 2023. In 2018, Thrive at Home with Whitney Center was awarded accreditation in Home and Community Based Services by (CCAC)/CARF, through June 2023. Thrive at Home was the only continuing care at home, also known as a life care at home, program in the country with this accreditation. To become accredited, Whitney Center and Thrive at Home affirmed its compliance with standards of excellence in governance and administration, finance, strategy and health and wellness. Whitney Center's accreditation demonstrates that it is effectively carrying out its mission and meeting accreditation standards. Though accreditation was not sought after 2023, Whitney Center and Thrive at Home are still committed to the principles and standards of accreditation.

 Since November 2018, Thrive at Home with Whitney Center received Platinum certification from SAGECare, a cultural sensitivity training for senior-care providers that helps organizations better accommodate the lesbian, gay, bisexual and transgender (LGBT) communities. The platinum status is the highest certification level, indicating 80% of the organization's staff have successfully completed the SAGECare program. The certification comes from Services & Advocacy for LGBT Elders (SAGE), the country's largest and oldest organization dedicated to improving lives of LGBT older adults since 1978. Thrive at Home was the first continuing care at home program in the country with this designation.

 Since May 2019, Thrive at Home with Whitney Center has received Advanced certification from Getting It Right, a program of Connecticut Community Care that works with providers of aging services to create intentionally welcoming and inclusive services for LGBT clients and their families. This certification means that Thrive at Home signals their LGBT inclusion practices and values to potential members. An LGBT person doesn't have to come out first to find out if they will be welcomed. Thrive at Home has implemented LGBT inclusivity training, so staff members understand the importance of both confidentiality and when and with whom to share information in a way that enhances the experience of the services provided. Additionally, they maintain the program with new staff and established quality assurance mechanisms. Thrive at Home is one of only six providers in the state, and the only continuing care at home also known as a life care at home program in Connecticut.





In December 2021, Thrive at Home with Whitney Center staff were certified by the Living in Place Institute. To become certified, Thrive at Home affirmed how to collaborate on designs, products, and services that provide for the highest Accessible, Healthy and Safe Building standards, creating beautiful, functional, connected environments that improve lives and promote independence and dignity, for all ages and abilities.

## **V. JUDICIAL PROCEEDINGS**

Neither Whitney Center, Inc., nor any members of its Board of Directors have been convicted of a felony or pleaded nolo contendere to a felony charge or held liable or enjoined in a civil action by final judgment involving fraud, embezzlement, fraudulent conversion, or misappropriation of property, or had any business or health care licenses or permits suspended or revoked by any jurisdiction. Neither the corporation nor any member of its Board of Directors is subject to a currently effective injunction, or restrictive or remedial order of a court of record.

## **VI. AFFILIATION**

Thrive at Home is a division of Whitney Center, Inc., a Connecticut 501(c)(3) not-for-profit corporation organized for the purpose of owning and operating Whitney Center. Whitney Center, Inc. has no business affiliation with any other organization.

## **VII. PROPERTY DESCRIPTION**

As a division of Whitney Center, Inc., Thrive at Home offers its members access to the common areas and select amenities located on Whitney Center's campus. Assisted memory support living and the skilled nursing center are available on an as-needed and as-available basis. The following is a description of Whitney Center. The specific services available to Thrive at Home members are described in the Membership Agreement attached as Exhibit A.

Whitney Center is located at 200 Leeder Hill Drive in Hamden, Connecticut on 14.8 acres near Lake Whitney amidst pine trees and leafy shade trees. The uniquely designed buildings complement an attractive, natural environment within minutes of New Haven and a wealth of intellectual, social, and cultural venues that include some of the nation's finest universities, concert halls, museums, theatres, and restaurants. The neighboring areas also offer shopping, professional offices, parks, golf courses, and many recreational destinations.

Whitney Center is a continuing care retirement community designed to accommodate people 62 years of age or older. Continuing care communities, such as Whitney Center, typically encompass private residential apartments, a wide array of personal services, assisted living/memory support services, and the security of an on-site licensed skilled nursing center. The campus comprises 231 Residential Living Apartments in two buildings, 60 assisted living memory support residences, and 30 skilled nursing beds. Community common areas include a cultural arts center, multiple dining venues, spa & salon, indoor heated swimming pool with whirlpool, fitness center, wellness center, library, business center, convenience store, art gallery, and parking garage. Outdoor amenities include private gardens, walking trails, patios, and dog park.

The skilled nursing center has both private and semi-private rooms and includes a recreation room, a resident lounge, a dining room, a secure patio, and access for residents to Whitney Center's full-service salon & spa, other dining venues and common areas. In addition to skilled nursing, services include inpatient and outpatient therapy including speech, occupational, and physical therapies. Restorative care is emphasized to help residents regain their independence and return to their homes. Whitney Center's skilled nursing center accepts external admissions as well as admissions for residents and members.

## **VIII. BENEFITS**

Thrive at Home offers several pricing plans that may or may not require co-pays or payment in full by the member. In addition, services included vary according to the plan selected by the member. Please refer to Exhibits A and E for a complete description of these plans.

As set forth in the attached Continuing Care (Membership) Agreement at Exhibit A, the specific benefits provided to members will vary based upon initial and periodic needs assessments. The member's Service Plan reflects the scope of benefits as determined by the member and the Personal Service Partner.

Services offered under the Membership Agreement include the following. The services noted with an asterisk may be provided by Thrive at Home or a provider of the member's choosing. Except as otherwise noted, all other services are provided solely through Thrive at Home.

**Personal Service Partner (PSP)** - Each member is partnered with a Personal Service Partner to arrange services and take advantage of the benefits offered by Thrive at Home. The Personal Service Partner will work closely with the member, member's important people, and member's physician to have the right services delivered to the member at home or, when necessary, in a facility. Assistance in navigating long-term care insurance is included. Access to the Thrive at Home Team for needed care is available 24-hours-a-day/7-days-a-week.

**Adult Day Program\*** - Thrive at Home covers the member's enrollment in a group program of services for a scheduled number of hours per week, including meals, and activities, and which may include transportation, personal or nursing care. The Personal Service Partner will assist members in determining the Adult Day Program that best meets individual needs.

**Assisted Living\*** - If staying at home is no longer a safe option, members may choose to move to Assisted Living, which is a facility registered as a Managed Residential Community where personal care services are provided under nursing supervision by an Assisted Living Services Agency (ALSA) licensed by the State of Connecticut. Such services are provided to members whose health status is chronic and stable but who require substantial assistance with two or more Activities of Daily Living (ADLs - the basic tasks of function and everyday life, including ambulation, bathing, dressing, toileting hygiene, and eating) but not the medical care that a nursing home provides. The Personal Service Partner will assist members in determining the Assisted Living facility that best meets individual needs.

**Physical Examination** - Thrive at Home may arrange for an assessment and physical examination completed by Thrive at Home's board-certified geriatrician for eligibility and/or coordination of services. If

the member prefers, a physical examination with the member's personal physician at the member's expense is acceptable. Thrive at Home will keep the results from the exam confidential, and the information will only be used to coordinate services.

**Companion / Homemaker Services** - A companion will be provided when the Personal Service Partner determines that a member needs safety monitoring or short-term incidental services such as cooking, dishwashing, laundry and light housekeeping, due to the member's inability to independently perform such chores.

**Home Evaluation** - During the first year of membership and every second year thereafter (unless we determine circumstances or a member's health condition justify more frequent inspections), Thrive at Home will provide a preventive home safety evaluation of your home. This evaluation will result in a report of any structural, functional and safety issues and recommended resolutions.

**Home Health (Nursing) Care\*** - When needed, members can receive home health care services provided by a registered nurse or a licensed practical nurse. The Personal Service Partner will assist members in determining the Home Health Care Agency that best meets individual needs.

**Lifestyle and Wellness Programs** - These include exercise classes, art classes, caregiver education, wellness seminars, speakers, day excursions, and use of Whitney Center's fitness center and swimming pool. Some programs are free for members, while others may charge a small participation fee.

**Meals/Groceries** - Thrive at Home will coordinate and deliver meals and/or groceries, if determined to be medically necessary, on behalf of a member who is unable to drive and/or cook; the member will be charged for the cost of the meals and groceries.

**Medication Management** - The Personal Service Partner will arrange for medication management and cueing, if necessary, at the member's expense. A periodic review of medication interactions can also be performed.

**Nursing Home\*** - If staying at home is no longer a safe option or when needed for rehabilitation, members may choose to move to a Nursing Home, which is a facility licensed as a Skilled Nursing Facility by the state of Connecticut. Such services are provided to members who, under a physician's order, require 24-hour nursing care and medical supervision. The Personal Service Partner will assist members in determining the Nursing Home that best meets individual needs.

**Personal Care\*** - Assistance, as needed, with the basic tasks of everyday life, including ambulation, bathing, dressing, eating, oral hygiene and/or exercise, will be provided by a Personal Care Aide in the member's home. The Personal Service Partner will assist members in determining the Personal Care service that best meets individual needs.

**Personal Emergency Response System** - At the member's request, Thrive at Home will coordinate the installation and/or activation of a GPS enabled Personal Emergency Response System in the member's home. This system enables round-the-clock monitoring and communication of health care information,



enabling the member to obtain assistance in the event of a medical emergency.

**Referral Services** – Members can obtain referrals from Thrive at Home (or partner) for any type of service needed to remain safely at home. Examples of these services are legal, financial planning, rental of medical equipment, etc. A referral list is available at no cost to members; however, members are responsible for the cost of any services rendered by the referred service providers.

**Transportation** - If a member is unable to drive or instructed by a physician not to drive, Thrive at Home will provide non-emergency transportation to and from medically necessary outpatient surgery or procedures which may include, but are not limited to, cataract removal, chemotherapy treatments and surgical biopsies. A private aide can be arranged, if necessary, to accompany the members for transport, at an additional charge. Transportation for routine physician office visits, dialysis, and specialist appointments is not included; however, Thrive at Home will assist in coordinating such transportation.

## **IX. INTEREST ON DEPOSITS**

Thrive at Home is not required to hold any amounts in escrow on behalf of members and, therefore, no interest is paid to members based on any amounts paid for Thrive at Home.

## **X. TERMINATION OF AGREEMENT**

The Continuing Care (Membership) Agreement (Exhibit A) describes conditions under which and the procedures by which the agreement may be terminated.

## **XI. CHANGE IN MARITAL STATUS/PARTNERSHIP**

Thrive at Home has separate Continuing Care (Membership) Agreements with each member, marital status/partnership notwithstanding. Change in marital status/partnership, whether due to death, divorce, separation, or marriage does not affect the rights, benefits and obligations of the member as set forth in the Continuing Care (Membership) Agreement.

## **XII. NON-MEMBER SPOUSE / PARTNER / HOUSEMATE**

Thrive at Home has a Topaz Membership Agreement for the member whose spouse/partner/housemate does not qualify for membership. The death of a member does not impact the benefits, rights and obligations of the surviving spouse/partner/housemate as set forth in the Topaz Membership Agreement.

## **XIII. TAX CONSEQUENCES**

Payment of a membership fee pursuant to a Continuing Care (Membership) Agreement may have significant tax benefits or consequences. Any person considering such a payment may wish to consult a qualified advisor.

Typically, some portion of the entry fee is considered deductible as a pre-paid medical expense in the year

in which it is paid. Annually, a portion of monthly fees may also be considered a deduction. In February of each year, Thrive at Home will provide members with information about tax deductions, which are subject to limitations imposed by the Internal Revenue Code.

#### **XIV. RESERVE FUNDING**

As required by law, Whitney Center, Inc. maintains a reserve fund escrow account with U.S. Bank, N.A. in an amount sufficient to cover one month's operating expenses.

#### **XV. FINANCIAL STATEMENTS**

Exhibit B contains copies of Whitney Center, Inc.'s audited financial statements for the four most recent fiscal years, including a balance sheet, income statement and statement of cash flow, and associated notes or comments to these statements. Exhibit C includes the pro forma business plan for Thrive at Home, including estimated cash flow statements for the next five years, including a summary of projections used in the assumptions for the pro forma statements.

#### **XVI. MEMBERSHIP FEES & PERIODIC CHARGES**

The Thrive at Home Continuing Care (Membership) Agreement requires the payment of a one-time membership fee in addition to an ongoing monthly fee. Fee amounts depend on the age of the member and selected plan. Thrive at Home offers flex pricing that allows members to choose whether they prefer to invest more initially in the membership fee or monthly fee. All terms will be specified in the Continuing Care (Membership) Agreement or a mutually executed agreement addendum.

Exhibits A and E offer a complete description of these plans. Entry and monthly fees for Thrive at Home are set forth in Exhibit D.

#### **XVII. DEPARTMENT OF SOCIAL SERVICES FILINGS**

Whitney Center, Inc. d/b/a Thrive at Home<sup>SM</sup> with Whitney Center has filed with the Department of Social Services all materials required by State law governing continuing care contracts and facilities, including financial and actuarial information, current payment plans, and healthcare utilization rates. These materials are available for review at the Department of Social Services, located at 55 Farmington Avenue, Hartford, Connecticut 06105-3724.

#### **XVIII. APPENDICES**

**EXHIBIT A CONTINUING CARE (MEMBERSHIP) AGREEMENT**

**EXHIBIT B AUDITED FINANCIAL STATEMENTS, INCLUDING PREVIOUS TWO YEARS**

EXHIBIT C PRO FORMA FINANCIAL STATEMENTS

EXHIBIT D MEMBERSHIP FEES & PERIODIC CHARGES

EXHIBIT E MEMBERSHIP PLAN DESCRIPTIONS



**EXHIBIT A**

**CONTINUING CARE (MEMBERSHIP) AGREEMENT**

## CONTINUING CARE (MEMBERSHIP) AGREEMENT



**WHITNEY CENTER, INC.**

**D/B/A THRIVE AT HOME<sup>SM</sup> WITH WHITNEY CENTER**

A Continuing Care Contract (“Membership Agreement”) is a financial investment and your investment may be at risk. The ability of Thrive at Home<sup>SM</sup> with Whitney Center to meet its contractual obligations under such contract depends on the financial performance of Whitney Center, Inc. We advise you to consult an attorney or other professional experienced in matters relating to investments in continuing care facilities and programs before you sign a Membership Agreement. The Department of Social Services does not guarantee the security of your investment. Pursuant to Connecticut Statute 17b-522, this notice must be provided.

**THRIVE AT HOME<sup>SM</sup> WITH WHITNEY CENTER**  
**CONTINUING CARE (MEMBERSHIP) AGREEMENT**

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## I. INTRODUCTION

### A. GENERAL

This Continuing Care Agreement (“Membership Agreement” or “Agreement”) is made as of this \_\_\_\_\_ day of \_\_\_\_\_, \_\_\_\_\_ between \_\_\_\_\_ (whom we shall refer to as “you” or the “Member”), residing at \_\_\_\_\_ and Whitney Center, Inc., d/b/a Thrive at Home<sup>SM</sup> with Whitney Center (which we shall refer to as “we,” “us,” or “Thrive at Home”) located at 200 Leeder Hill Drive, Hamden Connecticut, 06517.

### B. ACCEPTANCE INTO THRIVE AT HOME

Thrive at Home is available to those who meet all eligibility requirements established by Thrive at Home. As a condition of membership in Thrive at Home, Member must continue to meet all eligibility requirements established by Thrive at Home, including but not limited to financial qualifications and assessment that Member’s health needs can be accommodated through Thrive at Home.

### C. TERMS AND CONDITIONS OF THIS AGREEMENT

#### 1. Services

Thrive at Home will provide you the Services described in this Agreement, according to the terms and conditions herein, with the objective of enabling you to live in your Home for as long as is practicable.

#### 2. Effective Date of Membership

The effective date of membership is the date this Agreement is executed by both parties (“Membership Date”). At that time, you will be partnered with your Personal Service Partner (or “PSP”), who will initiate a Health and Well-Being Assessment and work with you to develop your Service Plan. Services will be deemed to have commenced on the date the initial Health and Well-Being Assessment is completed. This Agreement will remain in effect until it is terminated in accordance with Section VII of this Agreement (the “Termination Date”).

#### 3. Plan Selection and Fees

Your options for Thrive at Home membership plans and associated fees are described in Exhibits D and E. The specifics of your selected plan and fee structure are detailed in Attachment I of this Agreement. By executing this Agreement, you agree to accept and pay for the Services, as set forth herein, according to the Membership Fee specified in Attachment I. You also agree to abide by the guidelines and policies of Thrive at Home at all times while receiving services under this Agreement.

## II. DEFINITIONS

All terms not defined herein shall have their meanings ascribed to them throughout the Agreement or revert to their common meaning.

- **Personal Service Partner (PSP)** refers to the person appointed by Thrive at Home as your partner in identifying your needs as determined by a Health and Well-Being Assessment, then designing and recommending a Service Plan for your consideration/approval and ultimately coordinating the Services according to your Service Plan. The recommended Service Plan is subject to review and approval of the Thrive at Home Team.
- **Activities of Daily Living (ADLs)** refer to the basic tasks of everyday life, such as bathing, dressing, eating, toilet hygiene, transferring and walking, and **Instrumental Activities of Daily Living (iADLs)** refer to

activities that support an independent lifestyle such as self-administration of medication, meal preparation, driving and managing finances. Members who find it difficult to independently accomplish these tasks, work with their Personal Service Partner in developing a plan to address ADL and iADL challenges. Typical ADL and iADL challenges include, but are not limited to, those who need personal assistance, have Alzheimer's Disease or any type of dementia disorder, those who are bedbound or homebound, or those who need special equipment to ambulate (i.e., wheelchair or walker).

- **Adult Day Program** refers to a program of services in a group setting for a scheduled number of hours per week. Elements of an adult day program usually include meals and activities (both social and health-related) and may include transportation, personal or nursing care.
- **Assisted Living** refers to a registered Managed Residential Community where nursing and personal care services are provided by a licensed Assisted Living Services Agency. Assisted Living Services are provided exclusively for residents whose health is deemed by a physician to be chronic and stable but who require substantial assistance with at least two ADLs and 24-hour safety supervision.
- **Average Cost of Care** refers to the average cost of Facility-Based Services or Adult Day Program Services in the Designated Service Area, as calculated and published by Thrive at Home.
- **Companion/Homemaker** refers to a person who has successfully completed an approved training and/or competency program designated by Thrive at Home to provide Companion/Homemaker Services to you in your Home.
- **Companion/Homemaker Services** are provided to you when you and your PSP determine that you need someone to be with you in your Home to ensure your safety. These services can include assistance with iADLs such as cooking, dishwashing, laundry and light housekeeping, if you are unable to perform these chores yourself.
- **Designated Representative** refers to someone whom you have appointed as your Health Care Representative or as your power-of-attorney, in accordance with applicable law, to act on your behalf in healthcare and/or other Thrive at Home related matters, including by not limited to financial and real estate decisions.
- **Designated Service Area** refers to Thrive at Home's geographical area of coverage for Services, as defined by Thrive at Home. Should a member decide to move outside of the Designated Service Area, Thrive at Home and the member will mutually redefine the Designated Service Area in order to meet the lifestyle change and care needs of the Thrive at Home member, (e.g., the member winters in Florida). The Designated Service Area may be altered from time to time at the sole discretion of Thrive at Home. No change in the Designated Service Area by Thrive at Home will adversely affect your access to services under this Agreement.
- **Determined To Be Appropriate** means that the Thrive at Home Team of health professionals, utilizing industry assessment standards and accepted standards of healthcare practice, has concluded that your health and/or functional status are such that you require Services to be provided by Thrive at Home, or another provider as specified in this Agreement.
- **Disclosure Statement** refers to the Disclosure Statement that Thrive at Home has provided to you pursuant to Connecticut General Statute 17b-522 et. seq., as amended.



- **Facility-Based Services** refers to Services provided in a setting other than your Home, including Assisted Living and Nursing Home Facilities.
- **Health and Well-Being Assessment** refers to the medical, functional and cognitive screening conducted by health care professional(s) that serves as the basis for both your qualification as a Thrive at Home Member and your initial/ongoing Service Plan.
- **Home** refers to your current residence, which is identified at the beginning of this Agreement, and any other Home within the Designated Service Area to which you may move at a later date.
- **Home Services** refers to the Services provided to you in your Home by Thrive at Home or a Network Service Provider.
- **Licensed Practical Nurse (LPN) Services** refers to the array of nursing care, including medication administration and treatments, performed by a health care professional credentialed as an LPN.
- **Live-in Assistance** refers to Services provided by Companion, Homemaker or Personal Care Aide in your Home for 24-hours per day. Live-in Assistance may be provided by a single or multiple individual(s) as determined by Thrive at Home or Network Service Provider.
- **Meals and/or Groceries** refers to prepared or raw food delivered frozen or fresh to your Home when you are unable to drive and/or cook, as assessed by your PSP. Thrive at Home will arrange for up to two (2) meals per day and reserves the right to deliver several meals at one time. You agree to pay for the cost, as agreed upon ordering, of meals and groceries; Thrive at Home will be responsible for the cost of delivery.
- **Medical Director** refers to a physician appointed or consulted by Thrive at Home from time to time to ensure that your Service Plan meets your medical and health care needs.
- **Network Service Providers** refers to the set of organizations with whom Thrive at Home may partner to deliver Services to you according to your Service Plan. Network partners are vetted and credentialed to ensure they maintain the quality of service and care standards that Thrive at Home demands for its membership.
- **Nursing Home Facility** refers to a Nursing Home properly licensed by the state in which it is providing service.
- **Per Diem Rate** refers to the current daily service charge by a particular Adult Day Care Program, Assisted Living, or Nursing Home Facility.
- **Personal Care Aide** refers to a person who has successfully completed an approved training and/or competency evaluation program designated by Thrive at Home to provide Personal Care Aide Services to you in your Home.
- **Personal Care Services** are provided to you when you and your PSP determine that you need some assistance with ADLs and/or iADLs, including help with bathing and dressing, maintaining an established activity regimen such as range of motion exercises, meeting your nutritional needs such as assistance with eating and medication reminders.

- **Registered Nurse (RN) Services** refers to the array of nursing care, including assessment, medication administration and treatments, performed by a health care professional credentialed as a RN.
- **Services** refer to the full spectrum of benefits specified in this Agreement and coordination thereof, including: Physical Examinations, Home Safety Evaluations, Home Services (including Companion/Homemaker Services, Personal Care Services, Live-in Assistance, LPN and RN Services, Personal Emergency Response System, Meals and Adult Day Care), Facility Based Services (including Assisted Living and Nursing Home), Transportation Services, Referral Services, and Lifestyle and Wellness Programs provided at no additional cost to you, as a Thrive at Home Member, unless otherwise specified herein and subject to applicable co-payments, pursuant to this Agreement.
- **Service Plan** is the written plan of Services that you create in partnership with your PSP based on your Health and Well-Being Assessment. The Service Plan (or “Plan”) will identify the scope of support services and healthcare necessary to help you remain at Home safely and independently as long as possible. The Plan will detail each service, start date, quantity and/or frequency, duration of service, name of approved provider, and any special considerations. You and your PSP will periodically review the plan to ensure that it continues to meet your needs and update the plan as your needs change. Each version of the plan is implemented once you agree to it by signature.
- **Thrive at Home Team** refers to your Personal Service Partner (or his or her designee), a Thrive at Home manager, Thrive at Home’s Medical Director (or his or her designee) and other clinical professionals as necessary in consultation with you and/or your Designated Representative. Thrive at Home may, from time to time, change titles and/or personnel assigned to the Thrive at Home Team, at its sole discretion.

### III. OUR RESPONSIBILITIES TO YOU AS A MEMBER

Thrive at Home shall provide to you with the following Services when they are Determined to Be Appropriate per your Health and Well-Being Assessment and the conditions set forth in this Section. The particular Services provided to you will be described in detail within your Service Plan. Exhibit A of this Agreement, which sets forth your selected plan and fee structure, identifies which Services are included in the Membership Fee. Services must be provided by Thrive at Home or a Network Service Provider except as specified in this Section.

#### A. SERVICE COORDINATION

Thrive at Home is available 24-hours-a-day/7-days-a-week to members for service coordination to address their care needs. Upon becoming a Thrive at Home Member, you will be partnered with a Personal Service Partner who will work with you and/or your Designated Representative to identify your needs as determined by a Health and Well-Being Assessment, design and recommend a Service Plan for your consideration/approval and ultimately coordinate the Services according to your Plan. After your initial Health and Well-Being Assessment, your PSP will schedule periodic follow-up Assessments and work with you to adjust your Service Plan, accordingly. Any adjustment to your Service Plan will be made collaboratively between you and/or your Designated Representative, your PSP and the Thrive at Home Team.

#### B. PHYSICAL EXAMINATION

Thrive at Home may arrange for an assessment and physical examination for you for the purposes of service eligibility and/or coordination. You may have the physical examination completed by your personal physician at your expense, or if you’d prefer, to be completed by Thrive at Home’s board-certified geriatrician. Thrive at Home will keep the results of the exam confidential, and the information will only be used to coordinate services. It is expected that members regularly engage in a physical examination/wellness check-up with their personal physician as often as your health insurance allows.

### **C. HOME SERVICES**

Home Services will be provided as Determined to Be Appropriate by Thrive at Home. Typically, you must demonstrate difficulty with at least one or more ADLs to be eligible for Home Services. All Home Services in the Designated Service Area must be provided by Thrive at Home and/or a Network Service Provider unless otherwise specified in this Agreement. We may require an examination by the Medical Director (or his or her designee) to determine eligibility for the following Services (see application definitions in Section II).

1. Adult Day Program
2. Companion/Homemaker Services
3. Delivery of Meals/Groceries
4. LPN/RN Services
5. Live-In Assistance
6. Personal Care Services

### **D. TRANSPORTATION SERVICES**

Thrive at Home will provide, either directly or coordinated through a Network Service Provider, non-emergency transportation to and from medically necessary outpatient surgery or procedures that limit or impair your ability to drive. Such surgery or procedures may include, but are not limited to cataract removal, chemotherapy treatments, and surgical biopsies. The cost of these transportation services may be covered based on your Membership Plan and the extent of the coverage may vary by plan. Other transportation costs for regular physician office visits, dialysis, and specialist appointments are not covered under this Agreement; however, we will assist in coordinating these services for you, and you will be responsible for paying the transportation providers directly for these services. We will also, as necessary, coordinate a private aide to accompany you for transport, the cost of which will be borne by you.

### **E. HOME SAFETY EVALUATION**

During the first year of membership and every second year thereafter (unless we determine circumstances or a member's health condition justify more frequent evaluations), Thrive at Home will provide a Home safety evaluation of your Home's physical condition, both interior and exterior. This evaluation will result in a report of any structural, functional and safety issues and recommended resolutions. Thrive at Home does not represent that it will undertake steps necessary to effectuate any such recommendations; it is your choice and sole responsibility to make recommended changes or corrections to your Home. To aid you in managing any such projects, you may use our Network Service Partner or Thrive at Home will furnish you with a list of possible vendors and contractors whom you may hire directly. You are solely responsible for the full cost of any improvements to your Home as a result of the Home safety evaluation.

### **F. PERSONAL EMERGENCY RESPONSE SYSTEM**

At your request and as Determined to Be Appropriate, Thrive at Home will provide you with a GPS enabled Personal Emergency Response System. This system enables monitoring and communication of health care information and will enable you to obtain assistance in the event of an emergency.

### **G. LIFESTYLE AND WELLNESS PROGRAMS**

Thrive at Home offers from time to time a variety of programs free of charge or for a fee, including but not limited to exercise classes, art classes, wellness seminars, speakers, and day excursions. You will be advised of the schedules and the cost, if any, for these programs as they are offered.

## **H. REFERRAL SERVICE**

Thrive at Home or a Network Service Partner, acting as an intermediary between you and third party referred service providers, makes referrals to you for services you might need to remain safely at Home. Examples include Home adaptation/maintenance/improvement, snow removal, lawn care, legal, financial planning, rental of medical equipment, etc. The referral service list is available at no cost to you; however, you are responsible for the cost of any services rendered by the referred service providers.

## **I. FACILITY-BASED SERVICES**

When Determined to Be Appropriate by you, your Thrive at Home Team and prescribed by a physician, Thrive at Home will provide Facility-Based Services, including Assisted Living Services in a private accommodation and/or Nursing Home Facility Services in a semi-private accommodation, or you may select a facility as set forth in this Section. Thrive at Home may require an examination by the Medical Director (or his or her designee) to determine your eligibility for Facility-Based Services. Thrive at Home will not be responsible for any ancillary charges such as laundry, prescription drugs, medical supplies, telephone, or television that you incur during your Facility-Based Service.

## **J. PRIORITY WAIT LIST PLACEMENT**

At your request, Thrive at Home will place your name on the Priority Wait List for an independent living apartment on the Whitney Center campus, based on your Effective Date of Membership. You must make your request in writing, indicating apartment preferences, selecting up to three (3) floor plans. The Effective Date of Membership will be used as the Priority Wait List date for up to six months. After six months, the Priority Wait List date will be based on the date of the request for specific residences.

## **K. PORTABILITY**

Portability of your Thrive at Home membership is available to you following one year of membership and applies to locations within the United States. Thrive at Home will make every effort to investigate care provider networks for quality, availability, and accessibility to meet your care needs at your new home. Depending on your new location, quality, availability, and accessibility may vary. Your Thrive at Home personal service partner will continue to coordinate your services and be available to you 24/7 for care needs. In the event that your care needs and coordination can be met more efficiently using a local geriatric care manager, Thrive at Home may engage those services to meet the conditions of your contract.

# **IV. COVERAGE LIMITS, EXCLUSIONS AND TRANSFERS**

## **A. COVERAGE LIMIT**

Your Thrive at Home membership, per your selected Membership Plan, covers the cost of Services up to a percentage of the Average Cost of Care for Facility-Based Services, where you would otherwise be eligible to reside. If the aggregate cost of covered Services you are receiving for any thirty-day period exceeds the percentage of the Average Cost of Care for Facility-Based Services specified in your Membership Plan, you may:

1. Choose to continue receiving Services and pay the difference between the cost of your Services and the Average Cost of Care in a facility where you would otherwise be eligible for all days following the thirty-day period;
2. Choose to discontinue Services that result in an aggregate cost higher than the percentage of the Average Cost of Care for Facility-Based Services specified in your Membership Plan (in which case, Thrive at Home may be compelled to terminate this Agreement if discontinuation of Services is deemed by the Thrive at Home Team to compromise your health or safety); or,
3. Choose to move to an Assisted Living or Nursing Home Facility.

## **B. EXCLUSIONS**

You agree to pay the costs of the following services, whether provided by Thrive at Home or otherwise, to the extent that they are not covered by other insurance or assistance programs:

- Ambulance and other specialized medical transportation services, including the cost of a private aide, if needed for transport;
- Ancillary charges imposed by any outside health provider or institution;
- Charges for any physician, podiatrist, chiropractor or therapist;
- Elective cosmetic surgery post-surgical care and treatment;
- IV insertion;
- Mental health/illness and substance abuse treatment programs and services (inpatient and outpatient);
- Other costs which are customarily considered extra charges by facilities providing services similar to those provided to you by Thrive at Home;
- Orthopedic appliances;
- Prescription drugs and medical supplies;
- Ventilator care;
- Vision, hearing, and dental care, including all supplies, equipment and appliances;
- And all other services not specifically included in this Agreement.

## **C. PAYMENT FOR SERVICES NOT PROVIDED UNDER THIS AGREEMENT**

1. You may choose to enter an Assisted Living or Nursing Home Facility other than Whitney Center with the approval of Thrive at Home. Thrive at Home will pay the facility a per diem amount not to exceed the percentage, as specified by your Membership Plan, of the Average Cost of Care within the Designated Service Area. You will be responsible for any difference between the percentage of the Average Cost of Care and the rate charged by the Assisted Living or Nursing Home Facility.
2. You can, when Determined To Be Appropriate, receive Adult Day Service from a provider of your choosing within the Designated Service Area. Thrive at Home will pay the program a per diem amount not to exceed the percentage, as specified by your Membership Plan, of the Average Cost of Care within the Designated Service Area. You will be responsible for any difference between the percentage of the Average Cost of Care and the rate charged by the Adult Day Service.
3. In the event that accommodations in Whitney Center's Assisted Living or Nursing Home are not available for you, Thrive at Home will arrange for your care temporarily in another facility until accommodations become available. Thrive at Home will pay the facility a per diem amount not to exceed the percentage, as specified by your Membership Plan, of the Average Cost of Care within the Designated Service Area. You will be responsible for any difference between the percentage of the Average Cost of Care and the rate charged by the Assisted Living or Nursing Home Facility.

## **D. DECISIONS INVOLVING PERMANENT TRANSFER FROM YOUR RESIDENCE**

All decisions involving permanent transfer from your residence (including Home, Assisted Living Facility or Nursing Home Facility) to an Assisted Living, Nursing Home or similar care facility must be Determined To Be Appropriate by Thrive at Home, unless otherwise specified by this Agreement. Such decisions shall be made collaboratively between you or your Designated Representative, as necessary, and the Thrive at Home Team.

1. If the Thrive at Home Team concludes that you are no longer mentally and/or physically able to function safely in your current residence, your PSP will recommend that you transfer to a more appropriate level of care as Determined To Be Appropriate. You will continue to pay the monthly fee as set forth in Section I.C.3 and Attachment I upon transfer to an Assisted Living Facility or Nursing Home Facility in addition

to any co-payments as specified in your Membership Plan. If you refuse to transfer, this Agreement may be terminated in our sole discretion in accordance with Section VII.

2. If you elect to transfer to an Assisted Living Facility or a Nursing Home Facility and such a transfer is not Determined To Be Appropriate by the Thrive at Home Team, this Agreement may be terminated in our sole discretion in accordance with Section VII.
3. If you decide to move into an independent living apartment on the Whitney Center campus, you can either maintain your Thrive at Home membership or follow the termination process outlined in Section VII of this Agreement.

## **V. YOUR RIGHTS AND RESPONSIBILITIES AS A MEMBER**

### **A. RULES**

You agree to abide by the rules of Whitney Center when on the Whitney Center campus.

### **B. RIGHTS OF MEMBERS**

Your rights as a Member under this Agreement are those rights and privileges expressly granted to you in this Agreement or by Connecticut law.

In the event that you and your PSP are unable to come to an agreement about the Service Plan designed and recommended for you, you have the right to grieve your concerns. Elevate your concerns in ascending order to: 1) PSP, 2) Executive Director, 3) Whitney Center, Inc. President & CEO, 4) Quality of Life Committee. At any level, the Thrive at Home team may meet to discuss your concerns, which includes consultation with the Thrive at Home nurse and Vice President of Clinical Services, and Medical Director. You and/or your Designated Representative may be asked to join team meetings. A response should be anticipated within 5 business days.

### **C. RIGHT OF ENTRY & HOME SAFETY**

You shall permit authorized employees and providers entry into your Home in case of emergencies, for scheduled meetings with your PSP, and to provide Services. Thrive at Home recognizes your right to privacy and will limit entry to your Home as described in the aforementioned sentence.

You are responsible for ensuring a safe environment for authorized employees and providers granted entry to your Home. Your Home should be free of fire, health, safety hazards, violence, and threats of violence. Maintaining a safe environment pertains to all parties living and/or visiting in your Home regardless of membership status and includes pets.

You agree to secure weapons within the household per applicable federal and state regulations when services are being provided and during scheduled meetings. Upon request, you agree to keep pets secure when services are being provided and during scheduled meetings.

If the Thrive at Home Team identifies safety concerns, your PSP will recommend corrective actions. Home safety is a top priority and care and services may be suspended until the safety concerns are corrected.

### **D. REAL PROPERTY**

Your rights and privileges, as granted herein, do not include any right, title, or interest whether legal, equitable, beneficial, or otherwise, in or to any part of the real property, including land, buildings, and improvements owned or operated by Whitney Center, Inc.

#### **E. SUBORDINATION OF RIGHTS**

Any of your rights, privileges, or benefits arising under this Agreement shall be subordinate and inferior to all mortgages, security interests, deeds of trust, and leasehold interests granted to secure any loans or advances made to Thrive at Home or Whitney Center, Inc., related entities, or successors, now outstanding or made in the future, in the real property and improvements constituting Whitney Center, and subordinate and inferior to all amendments, modifications, replacements, refunding or refinancing thereof. You agree that, upon the request of Thrive at Home or Whitney Center, Inc., you will execute and deliver any and all documents which are alleged to be necessary, or required to effect or evidence such subordination.

#### **F. RESPONSIBILITY FOR DAMAGES**

You will be responsible for any costs incurred in replacing, maintaining, or repairing any loss or damage to the real or personal property of Thrive at Home, Whitney Center, Inc., or other facility caused by your negligence or willful misconduct or that of your guests, agents, employees, or pets.

#### **G. PROTECTION OF PERSONAL AND REAL PROPERTY**

Thrive at Home is not responsible for the loss of any personal property belonging to you due to theft, fire, or any other cause. You may wish to obtain insurance at your own expense to protect against such losses.

#### **H. INDEMNIFICATION**

You will indemnify Thrive at Home and Whitney Center, Inc. and hold them harmless for any injury to employees or any third person which arises from your negligent or intentional action. You may wish to obtain insurance at your own expense to cover this obligation.

#### **I. MEDICARE, SUPPLEMENTAL INSURANCE REQUIREMENTS AND THIRD-PARTY REIMBURSEMENT**

1. You are, or shall be when eligible, enrolled in Medicare Part A or its equivalent. You authorize, as necessary, any provider of such medical and other health services, including Thrive at Home, to receive reimbursement under Medicare Part A, or its equivalent as provided under these programs. During the next enrollment period following the filing of your application for membership to Thrive at Home, you will pay the premiums, secure, and maintain your enrollment in Medicare Part B. If you are not eligible for Medicare Part B, you agree to obtain and maintain equivalent insurance coverage acceptable to Thrive at Home. You shall also procure and maintain maximum coverage for prescription drugs under Medicare Part D, or, if you are not eligible for Medicare Part D, you agree to maintain health insurance that provides creditable prescription drug coverage.
2. You are required to secure and maintain supplemental insurance (such as Blue Cross, MediGap, Extended Major Medical) to pay Medicare co-insurance deductible amounts and to provide major medical coverage. This coverage is not provided by Thrive at Home.
3. If you have a Medicare Advantage plan and it is not contracted with Whitney Center you must seek services at a different facility that is covered by your Medicare Advantage plan. This coverage is not provided by Thrive at Home.
4. If Medicare would normally cover the services but your Medicare Advantage plan does not, the financial responsibility for the cost of the services shall be borne by you. Thrive at Home will not cover these expenses.
5. If at any time you become entitled to payments for health services from governmental agencies, including Medicaid, you agree to make prompt application for such payments. Thrive at Home will not be responsible for the cost of any Services for which you are entitled to reimbursement from a governmental agency or

other third party, i.e. workers' compensation, liability or PIP (personal injury protection), no-fault insurance, etc. You agree that upon receiving third-party reimbursement, you will repay Thrive at Home for any third-party reimbursable costs which Thrive at Home incurred or paid on your behalf while your reimbursement approval was pending.

6. Thrive at Home will assist you in applying for health services or benefits under any programs for which you might qualify. Upon request, and when appropriate, you agree to execute an assignment of benefits to Thrive at Home. You further agree to notify Thrive at Home promptly of any changes in your health insurance coverage, including but not limited to, the addition or cancellation of any policy, or eligibility for Medicare, Medicaid or any other government coverage or benefit.

**J. NON-TRANSFERABLE**

Your rights under this Agreement are personal to you and cannot be transferred or assigned by you to any other person or entity.

**K. PRESERVATION OF YOUR ASSETS**

You agree to manage your financial resources so as not to threaten or impair your ability, or the ability of your estate to satisfy your financial obligations set forth in this Agreement. At the request of Thrive at Home, you agree to make arrangements for the preservation and management of your financial resources by a third party (or parties), including but not limited to the execution and funding of a trust agreement for your benefit whenever, in the sole judgment of Thrive at Home, it appears that your continued management of your financial affairs may make you unable to meet your financial obligations to Thrive at Home. Failure to comply with the requirements of this Paragraph may cause you to be ineligible for the subsidy assistance described in Section VI.C of this Agreement.

**L. FINANCIAL STATEMENTS**

Just as you have provided to Thrive at Home a financial statement as part of the admissions process, you agree to continue to provide financial statements, including copies of your federal, state and gift tax returns, or other financially related information when requested by Thrive at Home.

**M. HEALTH STATUS**

You agree to share any changes in your medical status with your PSP and to provide copies of any and all examinations, test results, progress notes, or other copies of medical records provided by non-Thrive at Home providers to your PSP upon request. You further agree to have and share the results of a physical examination upon the request of your PSP.

**N. REPRESENTATIONS MADE BY YOU IN CONNECTION WITH APPLICATION FOR MEMBERSHIP**

Your application and the statements of your finances and health history which you filed with Thrive at Home are incorporated into this Agreement, and all statements therein are deemed to be true as of the date made. You represent and warrant that there have been no material changes in the information provided since the date of application. Any material misstatement, or any material omission, may result in the termination of this Agreement by Thrive at Home.

**O. POWER OF ATTORNEY**

You agree to execute and maintain in effect a limited Durable Power of Attorney valid under Connecticut law. This Power of Attorney shall designate as your attorney-in-fact, a bank, lawyer, relative, or other responsible person or persons of your choice, to act for you in managing your financial affairs, and filing for your insurance or other benefits as fully and completely as you would if acting personally. It shall be in a form which survives your incapacity or disability and be otherwise satisfactory to Thrive at Home. You will deliver a fully executed copy of this Power of Attorney to us at the time of your first meeting with your PSP.



**P. NOTIFICATION OF CHANGE IN HOME ADDRESS**

You agree to provide Thrive at Home with written notice of any change in your Home address no less than thirty (30) days prior to the change, unless otherwise stipulated by this Agreement.

**Q. OUT OF NETWORK PROVIDERS**

You agree that, as specified in this Agreement and in your Service Plan, you will obtain services from Network Providers. Thrive at Home will permit the use of appropriately licensed out of network providers within the United States and its territories in certain circumstances. Specific rules and procedures for use of out of network providers are set forth in Thrive at Home's Out of Network Provider Policy.

**VI. FEES**

**A. STATEMENT OF FEES**

The Membership Fee and Monthly Fee set forth in attached Attachment I, represent payment for the services to be provided by Thrive at Home under this Agreement. Generally, the Membership Fees and Monthly Fees are increased once per year, around January 1<sup>st</sup>. The three-year history of Fee increases is as follows:

	Monthly Fee	Membership Fee
2024	5%	0%
2023	5%	5%
2022	3%	2%

**B. MONTHLY FEES**

You agree to pay Thrive at Home the total Monthly Fee in advance, on or before the twentieth day of each month, beginning with the Membership Date. The Monthly Fee shall be prorated for any applicable period of less than one month. The Monthly Fee may be increased by Thrive at Home at its sole discretion upon ninety (90) days advance written notice to you. Thrive at Home will endeavor to maintain the Monthly Fee at the lowest possible rate consistent with sound financial practice and maintenance of the quality of Services.

As a Member, you agree to pay the Monthly Fee whether you are residing in your Home or in another facility.

As a Member, should your two-person household status change due to separation, divorce or death, your membership will automatically change to a single-member household with the then-current applicable monthly fee applying.

You will be invoiced monthly for any items and services provided to you that Thrive at Home is not obligated to provide or pay for, along with any co-pays as outlined in Attachment I, and you must pay those invoices within five days after receipt.

You agree to pay Thrive at Home interest at one percent (1%) per month on any overdue Monthly Fees and service charges.

**C. REIMBURSEMENT OF ELIGIBLE CARE COSTS**

Thrive at Home agrees to directly pay care providers for the qualified and approved care costs of members. Any care not approved by your PSP will be billed to you on your monthly statement. If Thrive at Home cannot pay a provider directly, you may submit a reimbursement request following the established policy.

#### **D. SUBSIDY AT HOME ASSISTANCE**

If your funds become substantially reduced or depleted, and your income reduced to the extent that you are eligible to receive public benefits, including, but not limited to, Social Security, Medicaid, etc., you agree to apply for these entitlements or benefits. Failure to do so may result in the termination of this Agreement by Thrive at Home, and release of its obligations hereunder. In the event that you are unable to meet your financial obligations to Thrive at Home after qualifying for all available public benefits, Thrive at Home will continue to provide the Services to which you are entitled under this Agreement only to the extent and for as long as Thrive at Home deems the provision of such Services to be consistent with the objectives of Thrive at Home and its prudent financial management of Thrive at Home. The total cumulative amount of uncompensated Services and other subsidies provided to you by Thrive at Home shall be deducted from any refund due to you or your estate upon termination of this Agreement.

### **VII. TERMINATION OF THIS AGREEMENT AND REFUNDS**

#### **A. TERMINATION BY YOU**

1. You may terminate this Agreement for any reason within thirty (30) days following the execution of the contract ("Statutory Rescission Period") by notifying Thrive at Home in writing by registered or certified mail. In the event you terminate within the Statutory Rescission Period, any fees paid to Thrive at Home will be refunded less:
  - a. Costs specifically incurred by Thrive at Home at your request; and,
  - b. A service charge equal to the greater of one thousand dollars (\$1,000) or two percent (2%) of your Membership Fee.
2. You may terminate this Agreement after the Statutory Rescission Period by giving written notice, specifying the termination date, to Thrive at Home, by registered or certified mail, no less than thirty (30) days prior to termination.
3. This Agreement shall terminate upon your death.
4. Any Membership Fee refund due to you after the Statutory Rescission Period will be made in accordance with Paragraphs E and F of this Section, as applicable.

#### **B. TRANSFER OF THRIVE AT HOME MEMBERS TO INDEPENDENT LIVING ON THE WHITNEY CAMPUS**

As a member of Thrive at Home, you may choose to move to an independent living apartment on the Whitney Center campus; if you choose to terminate your membership, you must follow the termination process outlined in Section VII of the Agreement.

Your application for residency will require financial qualification and you will be required to undergo a health screening to ensure that residency in an independent living apartment is suited to your needs.

Your full Membership Fee, including the depreciated portion, will be applied to your Whitney Center apartment; you will pay the difference between your Membership Fee and the applicable entry fee. If you choose Whitney Center's amortizing refund plan, the full entry fee will be subject to the declining refund schedule based your Membership Date. If you choose Whitney Center's refundable plan, the applied Membership Fee will be subject to the declining refund schedule based on your Membership Date. You may elect to undergo a health qualification for residency thereby eliminating the use of the Membership Date as a basis for a declining refund schedule.

### **C. TERMINATION BY THRIVE AT HOME**

Thrive at Home shall have the right to terminate this Agreement for any cause, which, in its sole discretion, shall be good and sufficient. Good and sufficient cause shall include, but is not limited to the following:

1. Failure to perform your obligations under this Agreement, including the obligation to pay the Monthly Fees and other charges within sixty (60) days after they are due for payment;
2. Material misstatements or failure to state a material fact in your application or any other financial statement, or health history statement filed with Thrive at Home;
3. Dissipation or commitment of your financial resources which impairs your ability to meet your financial obligation to Thrive at Home;
4. Your behavior resulting in a threat to the safety, health, peace, or well-being of yourself or others;
5. Your refusal to follow the Service Plan recommendations of Thrive at Home when such refusal poses a risk to your health or safety, as determined by us in our sole discretion; and,
6. Your decision to move to an Assisted Living Facility or Nursing Home Facility when such a move is not Determined To Be Appropriate.

Thrive at Home shall give you reasonable notice of termination in writing via hand delivery, or registered, or certified mail. Thrive at Home's determination that your continued membership presents a threat to the safety of others, or of yourself, shall be a factor in determining the reasonableness of that notice period.

### **D. APPEALS**

You have the right to appeal a decision by Thrive at Home to terminate this Agreement. Only you or your Designated Representative may appeal a decision to terminate. A request for appeal may be made by requesting the appeal in writing by certified or registered mail to Executive Director, Thrive at Home within ten (10) days of the notice of termination.

If a prompt request for appeal is received, the Thrive at Home Appeals Committee, consisting of the Medical Director, Chief Executive Officer, and Executive Director of Thrive at Home will review the appeal and original termination decision. The decision of the Appeals Committee will be provided in writing within thirty (30) days of receipt of your appeal.

### **E. DUTIES UPON TERMINATION**

If either you or Thrive at Home terminates this Agreement after the Statutory Rescission Period, you must pay Monthly Fees through the Termination Date.

Upon termination by either you or Thrive at Home after the Statutory Rescission Period, you agree to pay Thrive at Home all amounts owed to it, and any reasonable expenses incurred in connection with the termination, including, but not limited to, the cumulative amount of any uncompensated services or other subsidies provided to you by Thrive at Home. Thrive at Home may set off any amounts owed it by you against any refund due pursuant to Paragraph F of this Section.

If you transfer to an Assisted Living or Nursing Home Facility, you may be asked to sign additional agreements applicable to the residential setting to which you are transferred; however, this Agreement does not automatically terminate, and no refund of any portion of the Membership Fee shall be due upon your transfer to an Assisted Living or Nursing Home Facility.

### **F. REFUND PROVISIONS APPLICABLE TO ALL PLANS**

1. If you've chosen a traditional Membership Fee and terminate this Agreement, you or your estate shall be due a refund equal to the Membership Fee less (i) two percent (2%) thereof for each calendar month between

the Membership Date and the date of termination (“Termination Date”) and (ii) any offsets applied pursuant to Paragraph E of this Section. No refund shall be due if you terminate this Agreement more than fifty (50) months after the Membership Date.

If Thrive at Home terminates this Agreement after your Membership Date, you or your estate shall be due a refund equal to the amount of the Membership Fee less (i) one percent (1%) thereof for each calendar month between the date you signed this Agreement and the Termination Date and (ii) any offsets applied pursuant to Paragraph E of this Section. No refund shall be due if Thrive at Home terminates this Agreement more than one hundred (100) months after the date you signed this Agreement.

2. If you’ve chosen a refundable Membership Fee and either you or Thrive at Home terminates this Agreement, Thrive at Home will pay you or your estate a refund equal to 100% of the Membership Fee minus any offsets applied pursuant to Paragraph E of this Section.
3. If you (or your estate) are due a refund, such refund, without interest, will be made when Thrive at Home receives payment from a new member of the Membership Fee for the same Thrive at Home Membership plan, not to exceed six (6) months from the Termination Date. Outstanding expenses and any other sums owed by the Member to Thrive at Home will be deducted from any refund due.
4. For purposes of computing Membership Fee refunds, a partial calendar month of more than fifteen (15) days shall be treated as a full month, and a partial calendar month of fifteen (15) or fewer days shall be ignored. The date you signed this Agreement and Termination Date shall be counted as full calendar days.

## **VIII. MISCELLANEOUS**

### **A. CONFIDENTIALITY**

Thrive at Home has the responsibility to keep in confidence all of the personal, medical, and financial information you have supplied to Thrive at Home. You agree that Thrive at Home can provide such information to health care professionals, third-party payers, and others who have a need, in our judgment, or a right to know such information under federal or state law.

### **B. MANAGEMENT AUTHORITY**

Thrive at Home retains all authority regarding membership, adjustment of fees, and all aspects of the management of Thrive at Home. You do not have the right to prevent the membership of a new member or the termination of another member’s Membership Agreement, nor do you have the right to protest the fees charged to, or financial assistance rendered to any other member.

### **C. WAIVER**

In the event that Thrive at Home does not, in any one or more instances, insist upon your strict performance, observance, or compliance with any of the terms or provisions of this Agreement, or if we waive a breach by you of this Agreement, it shall not be construed to be a waiver of our right to insist upon your strict compliance with all other terms and provisions of this Agreement.

### **D. GOVERNING LAWS**

This Agreement, including its validity and the capacity of the parties to this Agreement, its form, interpretation of its language, and any questions concerning its performance and discharge, shall be governed by and construed in accordance with the laws and judicial decisions of the State of Connecticut.

**E. ATTORNEYS' FEES AND COSTS**

If Thrive at Home is obliged to take legal action to enforce this Agreement, to collect sums due to Thrive at Home pursuant to this Agreement, or to recover damages of any kind, you are liable for the costs of such action including, but not limited to, reasonable attorneys' fees.

**F. FULL AND COMPLETE AGREEMENT**

This Agreement has precedence over any representations previously made by Thrive at Home representatives, and over any descriptions of services in promotional materials or presentations. This Agreement constitutes the entire contract between you and Thrive at Home and supersedes all previous understandings and agreements between you and Thrive at Home. No waiver or modification shall be valid unless made in writing, signed by you and by Thrive at Home, and attached to this Agreement.

**G. INTERPRETATION**

Headings are for convenience and reference purposes only and shall not affect the interpretation of any provision of this Agreement. Should any provision herein, for any reason, be held invalid or unenforceable in any jurisdiction in which it is sought to be enforced, such invalidity and unenforceability shall not affect any other provision of this Agreement, and such invalid and unenforceable provision shall be construed as if it were omitted. The remainder of the Agreement shall remain in full force and effect.

**H. RIGHT OF SUBROGATION**

Should you be injured by a third party and such injury requires us to provide health care services under this Agreement, we shall be subrogated, to the extent allowed by Connecticut law, to your rights against such other third party to the extent necessary to reimburse us for the costs incurred in providing Services under this Agreement.

**I. GENDER OF PRONOUNS**

All references in this Agreement by masculine pronouns and adjective also include the feminine and non-binary and vice versa.

**J. SUCCESSORS AND ASSIGNS**

The duties owed Thrive at Home under this Agreement shall inure to the benefit of its successors and assigns.

**K. STATEMENT OF NON-DISCRIMINATION**

Thrive at Home complies with applicable federal and state laws that prohibit discrimination based on race, color, sex, religious beliefs, sexual orientation, gender identity, national origin, disability and other protected classes of persons.

We create and foster community by providing an intentionally welcoming and safe environment where all feel valued and cared for, and where all are given the opportunity to form meaningful connections with one another. We foster a climate of purposeful inclusion of all. We cherish the diversity of gender, gender identity and expression, age, race, ethnicity, national origin, sexual orientation, education, and political perspective.

**L. NOTICES**

When required by the terms of this Agreement, notices shall be given in writing and shall be given to Thrive at Home or to you at the addresses set forth in Attachment I, or at such address as we or you shall specify in writing to each other.

Your signature below certifies that you have read, understand, and accept this Agreement, and that you or your financial advisor have received the most current Disclosure Statement containing the current audited financial statements.

\_\_\_\_\_  
Signature - Member

\_\_\_\_\_  
Witness

\_\_\_\_\_  
Date

\_\_\_\_\_  
Date

WHITNEY CENTER, INC. d/b/a THRIVE at HOME with WHITNEY CENTER

\_\_\_\_\_  
Authorized Representative

\_\_\_\_\_  
Date



**ATTACHMENT I – MEMBERSHIP PLAN SELECTION AND FEES**

MEMBER NAME: \_\_\_\_\_

MEMBERSHIP DATE: \_\_\_\_\_

MEMBER DATE OF BIRTH: \_\_\_\_\_

AGE AT ENROLLMENT: \_\_\_\_\_

**PLAN SELECTION AND FEES:**

Membership fees are based on the type of Membership Plan selected and the age of the person enrolling in the program. Monthly fees are based on the Membership Plan. The Membership Plan you have selected and the monthly fees are stated below:

Membership Plan Selected:

Diamond - 100% Coverage

Traditional  Refundable  Flex

Emerald - 70% Coverage

Traditional  Refundable  Flex

Ruby - 50% Coverage

Traditional  Refundable  Flex

Sapphire – Coordination Only

Traditional  Refundable  Flex

Topaz – Companion/Coordination Only

Traditional  Refundable  Flex

MEMBERSHIP FEE DUE

\$ \_\_\_\_\_

MONTHLY FEE

\$ \_\_\_\_\_

**ADDRESSES FOR REQUIRED NOTICE:**

Thrive at Home with Whitney Center:

Executive Director  
Thrive at Home with Whitney Center  
200 Leeder Hill Drive  
Hamden, CT 06517

You:

Name: \_\_\_\_\_

Address: \_\_\_\_\_

\_\_\_\_\_

Your signature below certifies that you have read, understand, and accept this Attachment I.

\_\_\_\_\_  
Signature - Member

\_\_\_\_\_  
Date



**EXHIBIT B**

**AUDITED FINANCIAL STATEMENTS, INCLUDING PREVIOUS FOUR YEARS**



**WHITNEY CENTER, INCORPORATED**  
**FINANCIAL STATEMENTS**  
**YEARS ENDED DECEMBER 31, 2023 AND 2022**



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**WHITNEY CENTER, INCORPORATED  
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## INDEPENDENT AUDITORS' REPORT

Board of Directors  
Whitney Center, Incorporated  
Hamden, Connecticut

### **Report on the Financial Statements**

#### ***Opinion***

We have audited the accompanying financial statements of Whitney Center, Incorporated, which comprise the statement of financial position as of December 31, 2023, and the related statements of activities and change in net assets, cash flows, and functional expenses for the year then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Whitney Center, Incorporated as of December 31, 2023, and the results of its operations, changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

#### ***Basis for Opinion***

We conducted our audit in accordance with auditing standards generally accepted in the United States of America (GAAS). Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Whitney Center, Incorporated and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

#### ***Prior Period Financial Statements***

The financial statements of Whitney Center, Incorporated as of December 31, 2022 were audited by Marcum LLP. Marcum LLP's report dated May 30, 2023 expressed an unmodified opinion on those statements.

#### ***Responsibilities of Management for the Financial Statements***

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Whitney Center, Incorporated's ability to continue as a going concern for one year after the date the financial statements are available to be issued.

***Auditors' Responsibilities for the Audit of the Financial Statements***

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Whitney Center, Incorporated's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Whitney Center, Incorporated's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

*CliftonLarsonAllen LLP*

**CliftonLarsonAllen LLP**

West Hartford, Connecticut  
May 28, 2024

**WHITNEY CENTER, INCORPORATED**  
**STATEMENTS OF FINANCIAL POSITION**  
**DECEMBER 31, 2023 AND 2022**

	2023	2022
<b>ASSETS</b>		
<b>CURRENT ASSETS</b>		
Cash and Cash Equivalents	\$ 6,495,478	\$ 5,407,983
Accounts Receivable	1,353,019	992,535
Allowance for Expected Credit Losses	(305,301)	-
Other Receivables	129,157	5,103
Prepaid Expenses and Other Current Assets	721,326	1,419,037
Current Portion of Assets Held by Trustee	3,496,195	11,226,667
Investments	15,499,685	13,530,807
Total Current Assets	27,389,559	32,582,132
<b>PROPERTY AND EQUIPMENT, NET</b>	86,913,018	88,175,269
<b>RIGHT-OF-USE ASSET, NET</b>	440,210	-
<b>ASSETS HELD BY TRUSTEE, NET OF CURRENT PORTION</b>	6,463,060	-
<b>OTHER ASSETS</b>		
Goodwill, Less Accumulated Amortization of \$171,782 in 2023 and \$54,542 in 2022	1,300,741	1,447,981
Deferred Marketing Costs, Less Accumulated Amortization of \$141,915 in 2023 and \$119,209 in 2022	153,268	175,975
Total Other Assets	1,454,009	1,623,956
Total Assets	\$ 122,659,856	\$ 122,381,357
<b>LIABILITIES AND NET ASSETS</b>		
<b>CURRENT LIABILITIES</b>		
Accounts Payable	\$ 1,382,390	\$ 1,809,823
Accrued Expenses	5,264,039	5,135,097
Contract Deposits	122,100	59,900
Current Portion of Refundable Entry Fees	255,666	-
Current Portion of Lease Liability - Financing	118,353	31,171
Current Portion of Bonds Payable	1,000,000	955,000
Total Current Liabilities	8,142,548	7,990,991
<b>FINANCING LEASE LIABILITY, NET OF CURRENT PORTION</b>	318,952	22,969
<b>LONG-TERM DEBT, NET OF CURRENT PORTION AND DEFERRED COSTS</b>	73,552,087	74,590,047
<b>REFUNDABLE AND NONREFUNDABLE ENTRANCE FEES</b>		
Deferred Income from Entry Fees	36,741,733	35,500,256
Refundable Entry Fees	19,373,216	18,042,018
Deposits	157,830	137,286
Total Refundable and Nonrefundable Entrance Fees	56,272,779	53,679,560
Total Liabilities	138,286,366	136,283,567
<b>NET ASSETS</b>		
Without Donor Restrictions	(16,345,467)	(14,501,076)
With Donor Restrictions	718,957	598,866
Total Net Assets	(15,626,510)	(13,902,210)
Total Liabilities and Net Assets	\$ 122,659,856	\$ 122,381,357

See accompanying Notes to Financial Statements.

**WHITNEY CENTER, INCORPORATED**  
**STATEMENT OF ACTIVITIES AND CHANGE IN NET ASSETS**  
**YEAR ENDED DECEMBER 31, 2023**

	<u>Without Donor Donor</u>	<u>With Donor Restrictions</u>	<u>Totals</u>
<b>Revenues and Other Support:</b>			
Resident Service Fee Revenue, Including Amortization of Entry Fees of \$7,314,906	\$ 34,264,599	\$ -	\$ 34,264,599
Other Operating Revenues	1,464,989	-	1,464,989
Contributions	86,406	195,264	281,670
Net Assets Released from Restrictions	130,410	(130,410)	-
Net Revenues and Other Support	<u>35,946,404</u>	<u>64,854</u>	<u>36,011,258</u>
<b>Expenses:</b>			
Salaries and Wages	14,684,434	-	14,684,434
Depreciation and Amortization	5,795,183	-	5,795,183
Interest Expense	3,948,777	-	3,948,777
Employee Benefits	3,625,589	-	3,625,589
Property Taxes	2,496,229	-	2,496,229
Other Operating Expenses	1,554,765	-	1,554,765
Food	1,585,757	-	1,585,757
Contract Services	1,938,378	-	1,938,378
Utilities	1,244,688	-	1,244,688
Supplies	1,026,466	-	1,026,466
Repairs and Maintenance	731,394	-	731,394
Ancillary Health Services	465,813	-	465,813
Insurance	310,939	-	310,939
Credit Loss Expense	49,803	-	49,803
Total Expenses	<u>39,458,215</u>	<u>-</u>	<u>39,458,215</u>
Excess (Deficit) of Revenues Over Expenses - Operating	(3,511,811)	64,854	(3,446,957)
<b>Nonoperating Income</b>			
Investment Income, Net	355,211	4,037	359,248
Realized and Unrealized Gain on Investments	1,312,209	51,200	1,363,409
Total Nonoperating Income	<u>1,667,420</u>	<u>55,237</u>	<u>1,722,657</u>
<b>CHANGE IN NET ASSETS</b>	(1,844,391)	120,091	(1,724,300)
Net Assets - Beginning of Year	<u>(14,501,076)</u>	<u>598,866</u>	<u>(13,902,210)</u>
<b>NET ASSETS - END OF YEAR</b>	<u>\$ (16,345,467)</u>	<u>\$ 718,957</u>	<u>\$ (15,626,510)</u>

See accompanying Notes to Financial Statements

**WHITNEY CENTER, INCORPORATED**  
**STATEMENT OF ACTIVITIES AND CHANGE IN NET ASSETS**  
**YEAR ENDED DECEMBER 31, 2022**

	Without Donor Donor	With Donor Restrictions	Totals
<b>Revenues and Other Support:</b>			
Resident Service Fee Revenue, Including Amortization of Entry Fees of \$7,725,127	\$ 28,852,410	\$ -	\$ 28,852,410
Other Operating Revenues	1,306,826	8	1,306,834
CARES Act Provider Relief Funds	16,179	-	16,179
Contributions	63,264	29,358	92,622
Net Assets Released from Restrictions	73,198	(73,198)	-
Net Revenues and Other Support	30,311,877	(43,832)	30,268,045
<b>Expenses:</b>			
Salaries and Wages	11,936,481	-	11,936,481
Depreciation and Amortization	4,952,364	-	4,952,364
Interest Expense	2,882,960	-	2,882,960
Employee Benefits	2,796,709	-	2,796,709
Property Taxes	2,296,488	-	2,296,488
Other Operating Expenses	1,610,836	-	1,610,836
Food	1,373,300	-	1,373,300
Contract Services	1,344,650	-	1,344,650
Utilities	1,178,287	-	1,178,287
Supplies	1,028,581	-	1,028,581
Repairs and Maintenance	552,433	-	552,433
Ancillary Health Services	470,427	-	470,427
Insurance	258,851	-	258,851
Total Expenses	32,682,367	-	32,682,367
Deficit of Revenues Over Expenses - Operating	(2,370,490)	(43,832)	(2,414,322)
<b>Nonoperating Income (Expense)</b>			
Investment Income, Net	67,144	2,768	69,912
Realized and Unrealized Loss on Investments	(1,537,688)	(74,780)	(1,612,468)
Total Nonoperating Expense	(1,470,544)	(72,012)	(1,542,556)
<b>CHANGE IN NET ASSETS</b>	(3,841,034)	(115,844)	(3,956,878)
Net Assets - Beginning of Year	(10,660,042)	714,710	(9,945,332)
<b>NET ASSETS - END OF YEAR</b>	\$ (14,501,076)	\$ 598,866	\$ (13,902,210)

See accompanying Notes to Financial Statements

**WHITNEY CENTER, INCORPORATED**  
**STATEMENTS OF CASH FLOWS**  
**YEARS ENDED DECEMBER 31, 2023 AND 2022**

	2023	2022
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>		
Change in Net Assets	\$ (1,724,300)	\$ (3,956,878)
Adjustments to Reconcile Changes in Net Assets		
Provided by Operating Activities		
Proceeds from Entrance Fees	9,041,651	8,054,617
Amortization of Entrance Fees	(7,314,906)	(7,725,127)
Depreciation and Amortization	5,795,183	4,952,364
Provision for Credit Loss Expense	49,803	-
Amortization of Deferred Costs	(30,365)	(112,365)
Change in Net Unrealized (Gain) Loss on Investments	(1,127,834)	1,612,468
Loss on Disposal of Property and Equipment	155,914	135,117
Loss on Disposal of Construction in Process	39,405	-
Noncash Lease Expense	(25,832)	-
(Increase) Decrease in Operating Assets:		
Accounts Receivable	(104,986)	(110,894)
Other Receivables	(124,054)	6,317
Prepaid Expenses and Other Current Assets	679,360	(603,074)
Increase (Decrease) in Operating Liabilities:		
Accounts Payable	(47,133)	541,341
Accrued Expenses	128,942	310,285
Deferred Revenue	-	(16,179)
Contract Deposits	62,200	(64,836)
Deposits	-	(3,719)
Net Cash Provided by Operating Activities	5,453,048	3,019,437
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>		
Purchases of Property and Equipment	(4,876,272)	(3,729,782)
Net Change in Assets Held by Trustee	1,267,412	1,637,336
Net Purchases of Assets Whose Use is Limited	(664,349)	(8,726)
Proceeds from Sales of Investments	1,923,190	1,818,490
Purchases of Investments	(2,099,885)	(6,919,374)
Net Cash Used by Investing Activities	(4,449,904)	(7,202,056)
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>		
Refundable Entry Fees Received	2,997,000	6,176,890
Refunds of Deposits and Refundable Entry Fees	(1,874,860)	(4,582,401)
Deferred Financing Costs Incurred	(7,595)	(796,780)
Principal Payments on Lease Obligations	(75,194)	(29,285)
Principal Payments on Long-Term Debt	(955,000)	-
Net Cash Provided by Financing Activities	84,351	768,424
<b>NET INCREASE (DECREASE) IN CASH, CASH EQUIVALENTS, AND RESTRICTED CASH</b>	1,087,495	(3,414,195)
Cash, Cash Equivalents, and Restricted Cash - Beginning of Year	5,407,983	8,822,178
<b>CASH, CASH EQUIVALENTS, AND RESTRICTED CASH - END OF YEAR</b>	\$ 6,495,478	\$ 5,407,983
<b>SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION</b>		
Cash Paid During the Year for Interest	\$ 3,584,127	\$ 2,784,220

See accompanying Notes to Financial Statements.



**WHITNEY CENTER, INCORPORATED**  
**STATEMENT OF FUNCTIONAL EXPENSES**  
**YEAR ENDED DECEMBER 31, 2023**

	2023							Total	
	Independent Living	Health Center	Community Health Services	Resident Services	Total Programs	Management and General	Marketing and Development		Fundraising
Salaries and Wages	\$ 3,105,761	\$2,495,376	\$ 5,413,331	\$ 1,143,238	\$ 12,157,706	\$ 1,894,158	\$ 543,280	\$ 89,290	\$ 14,684,434
Employee Benefits	771,905	681,612	1,154,708	297,735	2,905,960	550,288	144,900	24,441	3,625,589
Depreciation and Amortization	4,523,193	313,986	503,945	84,952	5,426,076	342,371	26,736	-	5,795,183
Interest Expense	3,458,338	233,768	-	39,488	3,731,594	197,440	19,743	-	3,948,777
Property Taxes	2,041,689	138,009	165,000	23,312	2,368,010	116,562	11,657	-	2,496,229
Other Operating Expenses	306,038	161,763	71,433	81,461	620,695	510,550	11,901	179,223	1,322,369
Food	916,885	393,343	200,304	(546)	1,509,986	73,381	1,863	527	1,585,757
Contract Services	1,037,178	231,436	347,307	12,468	1,628,389	305,877	4,112	-	1,938,378
Utilities	962,778	81,426	97,944	10,993	1,153,141	86,051	5,496	-	1,244,688
Supplies	339,968	371,996	115,507	160,241	987,712	36,661	2,093	-	1,026,466
Ancillary Health Services	2,786	462,214	708	16	465,724	81	8	-	465,813
Repairs and Maintenance	504,908	40,619	124,563	35,877	705,967	22,619	2,808	-	731,394
Insurance	238,336	16,111	38,802	2,721	295,970	13,608	1,361	-	310,939
Marketing and Development	7,130	47	-	8	7,185	40	119,060	-	126,285
Loss on Disposal of Assets	136,550	9,230	-	1,559	147,339	7,796	779	-	155,914
<b>Total Expenses</b>	<b>\$ 18,353,443</b>	<b>\$5,630,936</b>	<b>\$ 8,233,552</b>	<b>\$ 1,893,523</b>	<b>\$ 34,111,454</b>	<b>\$ 4,157,483</b>	<b>\$ 895,797</b>	<b>\$ 293,481</b>	<b>\$ 39,458,215</b>

See accompanying Notes to Financial Statements.

**WHITNEY CENTER, INCORPORATED**  
**STATEMENT OF FUNCTIONAL EXPENSES**  
**YEAR ENDED DECEMBER 31, 2022**

	2022						Total	Marketing and Development	Fundraising	Total
	Independent Living	Health Center	Community Health Services	Resident Services	Programs	Management and General				
Salaries and Wages	\$ 2,517,212	\$ 2,588,157	\$ 3,151,321	\$ 1,119,276	\$ 9,375,966	\$ 1,994,113	\$ 480,247	\$ 86,155	\$ 11,936,481	
Employee Benefits	619,698	659,318	626,722	254,100	2,159,838	485,007	130,554	21,310	2,796,709	
Depreciation and Amortization	4,222,281	295,034	58,134	78,329	4,653,778	274,583	24,003	-	4,952,364	
Interest Expense	2,524,819	170,708	-	28,835	2,724,362	144,180	14,418	-	2,882,960	
Property Taxes	1,987,178	134,326	27,500	22,680	2,171,694	113,449	11,345	-	2,296,488	
Other Operating Expenses	339,864	142,873	37,192	104,100	624,029	677,434	10,140	53,512	1,365,115	
Food	882,417	382,089	31,911	1,256	1,297,673	73,997	1,610	20	1,373,300	
Contract Services	811,099	218,364	48,576	14,115	1,092,154	249,249	3,247	-	1,344,650	
Utilities	1,004,042	74,749	24,726	11,464	1,114,981	57,574	5,732	-	1,178,287	
Supplies	447,107	331,794	36,031	153,508	968,440	57,096	3,004	41	1,028,581	
Ancillary Health Services	264	469,081	1,063	3	470,411	15	1	-	470,427	
Repairs and Maintenance	455,015	40,582	13,987	13,686	523,270	26,677	2,486	-	552,433	
Insurance	222,550	15,043	4,740	2,541	244,874	12,706	1,271	-	258,851	
Marketing and Development	1,885	22	-	4	1,911	518	107,186	989	110,604	
Loss on Disposal of Assets	118,016	6,540	-	2,447	127,003	7,562	552	-	135,117	
<b>Total Expenses</b>	<b>\$ 16,153,447</b>	<b>\$ 5,528,680</b>	<b>\$ 4,061,903</b>	<b>\$ 1,806,354</b>	<b>\$ 27,550,384</b>	<b>\$ 4,174,160</b>	<b>\$ 795,796</b>	<b>\$ 162,027</b>	<b>\$ 32,682,367</b>	

See accompanying Notes to Financial Statements

(8)

**WHITNEY CENTER, INCORPORATED**  
**NOTES TO FINANCIAL STATEMENTS**  
**DECEMBER 31, 2023 AND 2022**

**NOTE 1 NATURE OF BUSINESS**

Whitney Center, Incorporated (the Corporation) is a nonprofit life plan retirement community offering its residents a comprehensive range of living options, activities, and services including dining venues, exercise areas, a pool, walking trails, theater, a health center, common lounges and meeting rooms, and other amenities for retirement living. As of December 31, 2023 and 2022 there were 231 and 228 apartment homes, respectively, 60 memory support units, and 30 and 59 skilled nursing beds in the health center, respectively. During 2023, the Corporation delicensed 29 beds and during 2022, the Corporation operated 35 of the 59 licensed skilled nursing beds. Residents pay an entry fee and a monthly service fee that entitles them to the lifetime use and privileges of the retirement community including care in the health center. Residents do not acquire any interest in the real estate and property owned by the Corporation. Management of the Corporation is vested in the Board of Directors and designated officers.

In 2022, the Corporation acquired an existing 60-bed memory care community known as "Meadow Mills". In connection with the acquisition, the Corporation issued \$18,120,000 of Town of Hamden, Connecticut Revenue Bonds, Series 2022 to finance the acquisition of Meadow Mills, and to provide resources for the subsequent conversion of the Corporation's existing memory care units to new independent living units.

**NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

**Basis of Presentation**

The financial statements of the Corporation are prepared in accordance with accounting principles generally accepted in the United States of America (GAAP) utilizing the accrual basis of accounting. Under the accrual basis, revenues are recognized when earned and expenses when the related liability for goods or services is incurred, regardless of the timing of cash flows.

The Corporation follows the provisions of Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) 958, *Not-for-Profit Entities*. FASB ASC 958 establishes standards for external financial reporting by not-for-profit organizations. Resources are reported for accounting purposes, in separate classes of net assets based on the existence or absence of donor-imposed restrictions.

In order to ensure observance of limitations and restrictions placed on the use of the resources available to the Corporation, the accounts are maintained on the accrual basis of accounting and, accordingly, the accounts of the Corporation are reported in the following net asset categories:

*Net Assets Without Donor Restrictions* – Net assets without donor restrictions consist of the net assets over which the governing board has control to use in carrying out the operations of the Corporation in accordance with its charter and by-laws and are not restricted by donor-imposed restrictions.

**WHITNEY CENTER, INCORPORATED**  
**NOTES TO FINANCIAL STATEMENTS**  
**DECEMBER 31, 2023 AND 2022**

**NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

**Basis of Presentation (Continued)**

*Net Assets With Donor Restrictions* – Net assets with donor restrictions consist of net assets whose use is limited by donor-imposed restrictions which either expire with the passage of time (time restriction) or can be fulfilled and removed by actions of the Corporation pursuant to the restrictions (purpose restrictions). When donor-imposed restrictions expire, that is when a stipulated time restriction ends or purpose restriction is accomplished, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the accompanying statements of activities as net assets released from restrictions.

**(Deficiency) Excess of Revenues and Gains over Expenses and Losses from Operations**

The statements of activities and changes in net assets include (deficiency) excess of revenues over expenses from operations as the performance indicator. Changes in net assets without donor restrictions that are included with (deficiency) excess of revenues over expenses from operations as the performance indicator, consistent with industry practice, include investment income, net realized and unrealized gains(losses) on investments.

**Adoption of New Accounting Standards**

At the beginning of 2023, the Corporation adopted FASB ASU 2016-13, *Financial Instruments – Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments*, as amended, which modified the measurement of expected credit losses. The Corporation adopted this new guidance utilizing the modified retrospective transition method. The adoption of this standard did not have a material impact on the Corporation's financial statements but did change how the allowance for credit losses is determined.

**Use of Estimates**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. It is management's opinion that the estimates applied in the accompanying financial statements are reasonable. However, actual results could differ from those estimates.

**Cash and Cash Equivalents**

The Corporation considers all short-term, highly liquid instruments purchased with an original maturity of three months or less to be cash equivalents. The Corporation routinely invests its surplus operating funds in a commercial sweep account. These funds generally invest in highly liquid U.S. Government and Agency obligations. The Corporation maintains its cash and cash equivalents in bank deposit accounts that, at times, may exceed federally insured limits. The Corporation believes it is not exposed to any significant credit risk on cash and cash equivalents.

**WHITNEY CENTER, INCORPORATED  
NOTES TO FINANCIAL STATEMENTS  
DECEMBER 31, 2023 AND 2022**

**NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

**Accounts Receivable and Allowance for Expected Credit Losses**

Accounts receivable are considered delinquent and written off when all attempts to collect from individuals or other payor sources have been exhausted. Management maintains an allowance for expected credit losses that is based on historical payment trends, write-off experience, analyses of receivable portfolios by payor source and aging of receivables, a review of specific accounts, as well as expected future economic conditions and market trends, and adjustments are made to the allowance as necessary. The Corporation extends credit to residents without requiring collateral. Allowance for expected credit losses is \$305,301 and \$260,066 as of December 31, 2023 and 2022, respectively.

Changes in the allowance for credit losses for the years ended December 31, 2023 and 2022 were as follows:

	2023
Allowance for Credit Losses	
Balance, Beginning of year	\$ 260,066
Provision for Losses	49,803
Amounts Written Off	(4,568)
Recoveries	-
Balance, End of Year	\$ 305,301

**Assets Whose Use is Limited**

Assets whose use is limited are assets received with donor restrictions for the benefit of residents, and assets set aside by the board of directors. The board of directors has designated \$417,915 and \$409,006 for the benefit of the residents and to fund other capital and service objectives as of December 31, 2023 and 2022, respectively.

**Assets Held by Trustee**

Assets held by trustee are assets restricted pursuant to a trust indenture, relating to the Corporation's long-term debt. The specific current portion of accounts held by the trustee, in accordance with the requirements of the trust indenture, include capital project funds and bond interest accounts. The specific long-term accounts held by the trustee, in accordance with the requirements of the trust indenture, include debt service reserve funds, bond principal accounts, and a cost of issuance fund. See Note 7 for details on the assets held by trustee balances and restrictions.

**Property and Equipment**

Property and equipment are stated at cost net of accumulated depreciation. Maintenance and repairs are charged to expense as incurred. Depreciation is provided over the estimated useful life of each asset, which ranges from three to forty years, and is computed using the straight-line method. When assets are disposed of, the asset and related accumulated depreciation are eliminated from the accounts and any resulting gain or loss is reflected in the statement of activities and changes in net assets. Construction in process is recorded at cost and consists of assets that have not yet been placed in service. Depreciation begins when the asset is placed in service.

**WHITNEY CENTER, INCORPORATED**  
**NOTES TO FINANCIAL STATEMENTS**  
**DECEMBER 31, 2023 AND 2022**

**NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

**Property and Equipment (Continued)**

Expenditures in excess of \$1,000 for major renewals and betterments are capitalized. The Corporation reviews its property and equipment for impairment whenever events or changes in circumstances indicate that the carrying value of an asset may not be recoverable.

**Investment Valuation and Income Recognition**

Investments, which consist of marketable equity securities, U.S. Government and Agency obligations, corporate bonds, and mutual funds, are reported at fair value. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. See Note 5 for a discussion of fair value measurements.

Purchases and sales of securities are recorded on the trade date basis. Interest income is recorded on the accrual basis. Dividends are recorded on the ex-dividend date. Investment income (including realized gains and losses on investments, interest, and dividends) is included in excess (deficiency) of revenues and gains over expenses and losses from operations unless restricted by donor or law.

Unrealized gains and losses on investments are excluded from excess(deficiency) of revenues over expenses from operations. Expenses relating to investment income, including custodial fees and investment advisory fees, amounted to approximately \$58,093 and \$64,000 during the years ended December 31, 2023 and 2022, respectively, and have been netted against investment income in the accompanying statements of activities.

Investment accounts represent assets set aside by the Board for future capital improvements and to fund operating deficits, over which the Board retains control and may, at its discretion subsequently use for other purposes.

The Corporation analyzes its investment portfolio for indicators of impairment that are other than-temporary. When declines in fair value are deemed to be other-than-temporary, the loss is reported as a component of realized losses on the statements of activities and the fair value on the date of this determination becomes the new basis of the investment. Subsequent increases in the fair value of these investments are recorded as a component of the change in net assets and are not recorded as realized gains until the investments are sold. No impairment losses were recorded during the years ended December 31, 2023 and 2022.

The Corporation's investment securities are subject to exposure to various risks such as interest rate risk, financial market risk, and credit risk. Due to the level of risk associated with investment securities, it is at least reasonably possible that changes in the values of investment securities will occur in the near term and that such changes could materially affect the value of investment securities reported in the Corporation's financial statements.

**Contract Deposits**

Revenue received in advance of the related services being provided is deferred on the accompanying statements of financial position. Amounts will be recognized as revenue when the services are provided, or the expenses are incurred by the Corporation.

**WHITNEY CENTER, INCORPORATED**  
**NOTES TO FINANCIAL STATEMENTS**  
**DECEMBER 31, 2023 AND 2022**

**NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

**Contributions**

Unconditional promises to give cash and other assets are reported at fair value at the date the promise is awarded or received. Conditional promises to give and indications of intentions to give are reported at fair value only when the conditions on which they depend are substantially met and the promises become unconditional.

The gifts are reported as support with donor restrictions if they are received with donor stipulations that limit the use of the donated assets. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, net assets with donor restrictions are reclassified as net assets without donor restrictions and reported in the statement of operations as net assets released from restrictions.

When long-lived assets are placed in service, thus satisfying purpose restrictions, the amount is included as a change in net assets, with and without donor restrictions. Donor-restricted contributions whose restrictions are met within the same year as received are reflected as contributions without donor restrictions in the accompanying financial statements.

**Contributed Goods and Services**

Goods or services have been provided by various organizations. Contributions are recognized if the services rendered (a) create or enhance nonfinancial assets or (b) require specialized skills, are provided by individuals possessing those skills, and would typically need to be purchased if not provided by donation. Contributed goods or services that do not meet the above criteria are not recognized.

**Goodwill**

The acquisition of the Meadow Mills assisting living facility in October 2022 resulted in recognized goodwill of \$1,472,523. The Corporation adopted FASB 2014-02, *Intangibles – Goodwill and Other* in 2022. Under the guidance, a nonprofit entity may elect to amortize goodwill on a straight-line basis over a period of ten years or over a shorter period if the Corporation demonstrates that another useful life is more appropriate. Goodwill is subject to impairment testing only upon the occurrence of a triggering event. The Corporation elected to amortize goodwill on a straight-line basis over a period of ten years, commencing November 1, 2022, resulting in annual amortization of \$147,252 through 2032. At December 31, 2023 and 2022, accumulated amortization amounted to \$171,782 and \$24,542, respectively. Management has concluded there were no triggering events to subject the goodwill to impairment testing for the years ended December 31, 2023 and 2022.

**WHITNEY CENTER, INCORPORATED**  
**NOTES TO FINANCIAL STATEMENTS**  
**DECEMBER 31, 2023 AND 2022**

**NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

**Leases**

In February 2016, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update 2016-02, *Leases (ASC 842)*. The standard increased transparency and comparability among organizations by requiring the recognition by lessees of right-of-use assets (ROU) and lease liabilities on the statement of financial position.

The Corporation adopted the requirements of the standard effective January 1, 2022, including electing to adopt the package of practical expedients available for the year of adoption.

In evaluating contracts to determine if they qualify as a lease, the Corporation considers factors such as if the Corporation has obtained substantially all of the rights to the underlying asset through exclusivity, if the Corporation can direct the use of the asset by making decisions about how and for what purpose the asset will be used and if the lessor has substantive substitution rights. This evaluation may require significant judgment.

In determining the discount rate used to measure the ROU Assets and lease liabilities, the Corporation uses rates implicit in the lease, or if not readily available, the Corporation elects by class of underlying assets to use the incremental borrowing rate of outstanding obligations. The interest rate used to determine the present value of the lease payments is based on the information available at commencement date.

The Corporation has elected to recognize payments for short-term leases with a lease term of 12 months or less as expense as incurred and these leases are not included as lease liabilities or ROU assets on the accompanying balance sheets.

The Corporation has elected not to separate nonlease components from lease components and instead accounts for each separate lease component and the nonlease component as a single lease component.

**Revenue Recognition**

The Corporation recognizes revenue at an amount that reflects the consideration to which the Corporation expects to be entitled in exchange for transferring goods or services to its customers using the following five-step process:

1. Identify the contract(s) with the customer
2. Identify the performance obligation(s) in the contract
3. Determine the transaction price
4. Allocate the transaction price to performance obligations in the contract
5. Recognize revenue when (or as) the Corporation satisfies a performance obligation

See Note 10 for details on how the above five-step process is applied to the Corporation's contracts with customers.



**WHITNEY CENTER, INCORPORATED**  
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**NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

**Required Reserve**

The State of Connecticut Department of Social Services (DSS) monitors Connecticut retirement communities and their compliance with existing state regulations. Among other things, DSS requires that retirement communities maintain an operating reserve equal to approximately one month's cash operating costs and six months of debt service. The Corporation maintained an adequate operating reserve as of December 31, 2023 and 2022. See Note 8 for details on the operating reserve.

**Deferred Costs**

Deferred costs represent costs incurred in connection with the issuance of the bonds and are being amortized over the term of the bonds. Deferred costs are presented as a direct deduction of the carrying amount of the debt. Amortization of debt issuance costs is included in interest expense.

Gross deferred financing costs of \$1,548,195 incurred in connection with the issuance of the Series 2019 bonds, and \$796,780 incurred in connection with the issuance of the Series 2022 bonds are included within long-term debt on the accompanying statements of financial position as of December 31, 2023 and 2022, net of accumulated amortization of \$181,670 and \$130,063 for the Series 2019 costs for the years ended December 31, 2023 and 2022, respectively, and accumulated amortization of \$74,512 and \$5,410 for the Series 2022 costs for the years ended December 31, 2023 and 2022, respectively. Amortization of the deferred financing costs, reported as interest expense in the accompanying statements of activities for the years ended December 31, 2023 and 2022, was \$120,709 and \$46,525, respectively.

**Deferred Marketing Costs**

Deferred marketing costs represent incremental costs incurred that result in a new continuing care contract for new apartment units, and expansion of other programs. These costs are amortized on a straight-line basis over the average life expectancy of the residents.

**Functional Allocation of Expenses**

The Corporation allocates its expenses on a functional basis among program and management and general. Expenses that can be identified with a specific service are charged directly according to their natural expenditure classification. Salaries and benefits are supported by time records for specific services. Facility costs, including rent, utilities and insurance are allocated based upon square footage. General and administrative expenses and other indirect costs that cannot be specifically identified with any one service are allocated based on a percentage of direct and directly allocable expenses for that particular service depending on the nature of the expense.

**Income Taxes**

The Corporation is a nonprofit organizations described in Section 501(c)(3) of the Internal Revenue Code (IRC) and is exempt from federal income taxes pursuant to Section 501(a) of the IRC.

**WHITNEY CENTER, INCORPORATED**  
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**NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

**Retirement Plan**

The Corporation maintains a defined contribution retirement plan that covers all eligible employees. The plan includes a Corporation matching contribution as follows:

A 100% matching contribution of the first 3% of contributions made by a participating employee based on annual salary.

A 50% matching contribution of the next 2% of additional contributions made by a participating employee based on annual salary.

For the years ended December 31, 2023 and 2022, contributions to the plan amounted to \$279,481 and \$202,000, respectively.

**Novel Coronavirus Pandemic**

During the years ended December 31, 2023 and 2022, the Corporation received grant proceeds through the Provider Relief Program (PRF) under the Coronavirus Aid, Relief, and Economic Security (CARES) Act. The Corporation recognized revenue under the programs of \$16,179 during the year ended December 31, 2022, as included in CARES Act Provider Relief Funds on the statements of activities and changes in net assets.

**Subsequent Events**

In preparing these financial statements, management has evaluated subsequent events through May 28, 2024, which represents the date the financial statements were available to be issued.

**NOTE 3 RESIDENCY AGREEMENT**

The Corporation has certain entry fee contracts that provide for refunds on a declining-scale if the contract is voluntarily terminated within 45 months of occupancy or if the resident dies within 12 months of occupancy. There is no refund after those periods have elapsed. Entry fees from these contracts are recorded as deferred income from entry fees and are recognized as income over the estimated remaining life expectancy of each resident, with the expectancy reevaluated annually.

Other entry fee contracts provide for a 60 percent or a 90 percent refund when an entry fee is received from a resident for the same or similar apartment. The refundable portion of a resident's entrance fee is generally refundable within a certain number of months or days following contract termination or upon the resale of the unit, or in some agreements, upon the resale of a comparable unit or 18 months after the resident vacates the unit.

The refundable portion of the entry fees from these contracts are recorded as refundable entry fees and are recognized in the statements of financial position as a long-term liability.

**WHITNEY CENTER, INCORPORATED**  
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**NOTE 3 RESIDENCY AGREEMENT (CONTINUED)**

The Corporation has modified contract options for those residents who wish to apply for long-term care insurance benefits or to self-insure for long-term care services in exchange for lower entry fees. Residents may terminate residency and care agreements at any time for any reason with 120 days' notice. Payments of refunds are charged against the resident's unamortized entry fee and/or refundable entry fees and any gain or loss is included in revenue or expense.

Total contractual refund obligations related to entry fee contracts with refundable options at December 31, 2023 and 2022 were \$19,628,882 and \$18,042,018, respectively.

For the years ended December 31, 2023 and 2022, the Corporation calculated the present value of the net cost of future services and use of facilities to be provided to current residents and compares that amount with the balance of deferred revenue from advance fees. For the year ended December 31, 2019, the Corporation utilized the services of an actuary to calculate the present value of the net cost of future services and the use of facilities to be provided to current residents and compares that amount with the balance of deferred revenue from advance fees. If the present value of the net cost of future services and the use of facilities exceeds the deferred revenue from advance fees, a liability is recorded (obligation to provide future services and use of facilities) with the corresponding charge to income. There was no future service obligation at December 31, 2023 and 2022.

**NOTE 4 ACCOUNTS RECEIVABLE**

The Corporation grants credit without collateral to its residents. The mix of receivables from patients and third-party payors as of December 31 were as follows:

	2023	2022
Medicaid	\$ 10,221	\$ 39,115
Medicare	68,348	88,428
Private Pay	1,030,661	1,001,209
Other Third Party Payors	243,789	123,849
	1,353,019	1,252,601
Less Allowance for Expected Credit Losses	-	(260,066)
	\$ 1,353,019	\$ 992,535

**WHITNEY CENTER, INCORPORATED**  
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**NOTE 5 INVESTMENTS AND FAIR VALUE OF FINANCIAL INSTRUMENTS**

Investments at December 31 are summarized as follows:

	2023		2022	
	Cost	Fair Value	Cost	Fair Value
<b>Assets Whose Use is Limited:</b>				
Cash and Cash Equivalents	\$ 28,108	\$ 28,108	\$ 25,104	\$ 25,104
Mutual Funds	565,261	766,386	610,608	706,072
Total Assets Whose Use is Limited	<u>593,369</u>	<u>794,494</u>	<u>635,712</u>	<u>731,176</u>
<b>Long-Term Investments</b>				
Cash and Cash Equivalents	6,453,536	6,453,536	6,180,320	6,180,320
Mutual Funds	1,040,335	808,980	1,008,604	772,191
U.S. Government and Agency Obligations	574,680	535,005	551,046	506,304
Corporate Bonds	341,951	297,812	343,736	284,620
Marketable Equity Securities	4,649,217	6,075,656	4,567,776	5,056,196
Alternative Investments	462,500	534,202	-	-
Total Long-Term Investments	<u>13,522,219</u>	<u>14,705,191</u>	<u>12,651,482</u>	<u>12,799,631</u>
Total Investments	<u>\$ 14,115,588</u>	<u>\$ 15,499,685</u>	<u>\$ 13,287,194</u>	<u>\$ 13,530,807</u>

Accounting principles generally accepted in the United States of America establish a framework for measuring fair value. That framework provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements). The three levels of the fair value hierarchy are described below:

*Level 1* – Quoted market prices (unadjusted) in active markets for identical assets or liabilities that the Corporation has the ability to access at the measurement date.

*Level 2* – Inputs and information other than quoted market indices included in Level 1 that are observable for the asset or liability, either directly or indirectly, and the Corporation has the ability to redeem the asset or liability in the near term subsequent to the measurement date.

*Level 3* – Unobservable inputs are used to measure the fair value to the extent that observable inputs are not available, and the Corporation does not have the ability to redeem the asset or liability in the near term subsequent to the measurement date.

The asset's or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs. As a practical expedient, certain investments are measured at fair value on the basis of net asset value (NAV). The fair value of these investments is not included in the fair value hierarchy.

**WHITNEY CENTER, INCORPORATED**  
**NOTES TO FINANCIAL STATEMENTS**  
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**NOTE 5 INVESTMENTS AND FAIR VALUE OF FINANCIAL INSTRUMENTS (CONTINUED)**

**Financial Instruments Measured at Fair Value**

The following is a description of the valuation methodologies and investment strategies used for financial instruments measured at fair value:

*Cash and Cash Equivalents:* Cash, money market funds, and certificates of deposit with maturities of less than 90 days are valued at the closing price reported in the active market in which the securities are traded.

*Mutual Funds:* Valued based on the closing quote prices listed on a national securities exchange or reported on the NASDAQ national market at their last sales price as of the last business day of the year.

*U.S. Government Securities and Agency Obligations:* Valued based on quoted prices in active markets and are generally categorized in Level 1 of the fair value hierarchy.

*Corporate Bonds:* Valued using recently executed transactions, market price quotations (where observable), bond spreads or other available data. When observable price quotations are not available, fair value is determined based on cash flow models with yield curves, bond swap spreads, and other available inputs. Corporate obligations are generally categorized in Level 2 of the fair value hierarchy.

*Marketable Equity Securities:* Valued based on the closing quote prices listed on a national securities exchange or reported on the NASDAQ national market at their last sales price as of the last business day of the year.

*Alternative Investments:* Interest in investment partnerships are valued using NAVs as determined by the investment manager of the fund in conjunction with the fund's third-party administrator. This NAV is based on the fair value of the underlying assets and liabilities of the related fund at the measurement date.

The methods described above may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, while the Corporation believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

There have been no changes in the methodologies used at December 31, 2023 and 2022.

**WHITNEY CENTER, INCORPORATED**  
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**NOTE 5 INVESTMENTS AND FAIR VALUE OF FINANCIAL INSTRUMENTS (CONTINUED)**

The following is a summary of the source of fair value measurements for assets and liabilities that are measured at fair value as of December 31:

December 31, 2023				
Description	Fair Value Measurements Using		Assets Measured at NAV (a)	Total
	Level 1	Level 2		
<b>Assets:</b>				
<b>Investments:</b>				
Cash and Cash Equivalents	\$ 6,481,644	\$ -	\$ -	\$ 6,481,644
Mutual Funds	1,575,366	-	-	1,575,366
U.S. Government and Agency Obligations	535,005	-	-	535,005
Corporate Bonds	-	297,812	-	297,812
Marketable Equity Securities	6,075,656	-	-	6,075,656
Alternative Investments	-	-	534,202	534,202
Total Investments at Fair Value	<u>14,667,671</u>	<u>297,812</u>	<u>534,202</u>	<u>15,499,685</u>
<b>Assets Held by Trustee</b>				
Money Market Funds	3,909,579	-	-	3,909,579
U.S. Government and Agency Obligations	3,823,075	-	-	3,823,075
Corporate Bonds	-	2,226,601	-	2,226,601
Total Assets Held by Trustee at Fair Value	<u>7,732,654</u>	<u>2,226,601</u>	<u>-</u>	<u>9,959,255</u>
Total Assets Measured at Fair Value	<u>\$ 22,400,325</u>	<u>\$ 2,524,413</u>	<u>\$ 534,202</u>	<u>\$ 25,458,940</u>
December 31, 2022				
Description	Fair Value Measurements Using		Assets Measured at NAV (a)	Total
	Level 1	Level 2		
<b>Assets:</b>				
<b>Investments:</b>				
Cash and Cash Equivalents	\$ 6,205,424	\$ -	\$ -	\$ 6,205,424
Mutual Funds	1,478,263	-	-	1,478,263
U.S. Government and Agency Obligations	506,304	-	-	506,304
Corporate Bonds	-	284,620	-	284,620
Marketable Equity Securities	5,056,196	-	-	5,056,196
Total Investments at Fair Value	<u>13,246,187</u>	<u>284,620</u>	<u>-</u>	<u>13,530,807</u>
Total Assets Measured at Fair Value	<u>\$ 13,246,187</u>	<u>\$ 284,620</u>	<u>\$ -</u>	<u>\$ 13,530,807</u>

(a) Certain investments that are measured at fair value using the net asset value per share (or its equivalent) practical expedient have not been classified in the fair value hierarchy. The fair value amounts presented in these tables are intended to permit reconciliation of the fair value hierarchy to the amount presented in the statements of financial position.

**WHITNEY CENTER, INCORPORATED**  
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**NOTE 5 INVESTMENTS AND FAIR VALUE OF FINANCIAL INSTRUMENTS (CONTINUED)**

The following table discloses certain additional information as of December 31, 2023 related to the Corporation's investments as described above that use net asset value per share and are not traded in an active market:

	December 31, 2023			
	Fair Value	Unfunded Commitments	Redemption Terms	Redemption Restrictions
Private Assets	\$ 284,202	\$ -	Illiquid	Illiquid
Private Assets	250,000	-	Illiquid	Illiquid
Total	\$ 534,202	\$ -		

**NOTE 6 PROPERTY AND EQUIPMENT**

Property and equipment at cost consists of the following as of December 31:

	2023	2022
Land and Land Improvements	\$ 2,498,234	\$ 2,476,290
Software Intangibles	563,868	658,304
Buildings	128,615,943	124,138,742
Furniture, Fixtures, and Equipment	3,803,757	3,694,230
Right-of-Use Asset	-	106,533.00
Vehicles	185,959	185,959
Subtotal	135,667,761	131,260,058
Less: Accumulated Depreciation	52,280,718	47,087,379
Subtotal	83,387,043	84,172,679
Construction in Progress	3,525,975	4,002,590
Net Property and Equipment	\$ 86,913,018	\$ 88,175,269

Depreciation expense totaled \$5,508,708 and \$4,952,364 for the years ended December 31, 2023 and 2022, respectively.

**Construction in Progress**

As of December 31, 2023, the renovation of apartment units represents approximately \$2,987,000 of construction in progress. Other building infrastructure projects of approximately \$201,000 and IT upgrades of approximately \$223,000. There are no current commitments or contingencies related to the projects.

**WHITNEY CENTER, INCORPORATED**  
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**NOTE 7 ASSETS HELD BY TRUSTEE**

In accordance with the Town of Hamden, Connecticut Revenue Bonds (Whitney Center Project), Series 2019 and Town of Hamden, Connecticut Revenue Bonds (Whitney Center Project), Series 2022, the Corporation maintains the following accounts with a trustee:

**Capital Project Fund**

The Corporation established capital project funds from proceeds of the Series 2019 and Series 2022 bond issuance. The funds are designated for use in specific capital projects to be undertaken by the Corporation. The balance of the Series 2019 capital project fund at December 31, 2023 and 2022 was \$- and \$68,076, respectively. The balance of the Series 2022 capital project fund at December 31, 2023 and 2022 was \$1,406,283 and \$3,272,850, respectively.

**Debt Service Fund**

The Corporation is required maintain a debt service reserve funds in an amount equal to the maximum annual debt service requirement for the Series 2019 and Series 2022 Bonds. Funds on deposit in this account shall be applied to make up any deficiencies with respect to payments on the bonds. The balance of the Series 2019 debt service reserve fund at December 31, 2023 and 2022 was \$3,987,085 and \$3,799,769, respectively. The balance of the Series 2022 debt service reserve fund at December 31, 2023 and 2022 was \$1,405,495 and \$1,339,677, respectively.

**Bond Principal and Interest Fund**

The Corporation is required to maintain a bond interest fund, which is funded monthly for required interest payments due. The balance of the Series 2019 bond interest fund at December 31, 2023 and 2022 was \$2,512,165 and \$2,362,141, respectively. The balance of the Series 2022 bond interest fund at December 31, 2023 and 2022 was \$648,227 and \$321,578, respectively.

**Cost of Issuance Fund**

The Corporation established cost of issuance funds, from proceeds of the Series 2022 bond issuance of \$796,780, to be used to pay costs associated with the bond issuance. The balance of the Series 2022 cost of issuance fund at December 31, 2022 was \$62,576.



**WHITNEY CENTER, INCORPORATED  
NOTES TO FINANCIAL STATEMENTS  
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**NOTE 8 LONG-TERM DEBT**

Long-term debt consists of the following as of December 31:

<u>Description</u>	<u>2023</u>	<u>2022</u>
Town of Hamden Revenue Bonds (Whitney Center Project) Series 2019		
Fixed Rate Revenue Bonds due January 1, 2030	\$ 8,135,000	\$ 9,090,000
Fixed Rate Revenue Bonds due January 1, 2040	17,690,000	17,690,000
Fixed Rate Revenue Bonds due January 1, 2050	28,815,000	28,815,000
Town of Hamden Revenue Bonds (Whitney Center Project) Series 2022		
Series 2022A Fixed Rate Revenue Bonds due January 1, 2053	17,675,000	17,675,000
Series 2022B Fixed Rate Revenue Bonds due January 1, 2030	445,000	445,000
Subtotal	<u>72,760,000</u>	<u>73,715,000</u>
Less: Current Portion	(1,000,000)	(955,000)
Less: Unamortized Deferred Financing Costs	(2,096,388)	(2,209,502)
Less: Unamortized Discount, Series 2022	(238,567)	(247,766)
Add: Unamortized Premium, Series 2019	4,127,042	4,287,315
Long-Term Debt, Net of Current Portion and Unamortized Debt Issuance Costs	<u>\$ 73,552,087</u>	<u>\$ 74,590,047</u>

Principal payments on the Series 2019 Bonds and Series 2022 Bonds for the next five years and thereafter are as follows:

<u>Year Ending December 31,</u>	<u>Series 2019</u>	<u>Series 2022A</u>	<u>Series 2022B</u>	<u>Total</u>
2024	\$ 1,000,000	\$ -	\$ -	\$ 1,000,000
2025	1,050,000	-	-	1,050,000
2026	1,100,000	-	-	1,100,000
2027	1,155,000	-	-	1,155,000
2028	1,215,000	-	-	1,215,000
Thereafter	49,120,000	17,675,000	445,000	67,240,000
Total	<u>\$ 54,640,000</u>	<u>\$ 17,675,000</u>	<u>\$ 445,000</u>	<u>\$ 72,760,000</u>

**WHITNEY CENTER, INCORPORATED**  
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**NOTE 8 LONG-TERM DEBT (CONTINUED)**

**Series 2019 Bonds**

In October 2019, the Corporation issued \$55,595,000 (par value) of Town of Hamden, Connecticut Facility Revenue Bonds (Whitney Center Project), Series 2019 (Series 2019 Bonds) at an aggregate original issue premium of \$4,808,204. The Series 2019 bonds are at a fixed rate of interest of 5.00 percent, with mandatory annual sinking fund redemptions beginning in January 1, 2023 and extending through final maturity in January 1, 2050.

The Series 2019 Bonds are collateralized by (i) a first mortgage lien on the Corporation's main operating facility, (ii) a security interest in all personal property, fixtures, and equipment, (iii) a security interest in the gross revenues of the Corporation, and (iv), an assignment of the Corporation's rights under its residency agreements.

The Loan Agreement (and Security Agreement) and related Trust Indenture to the Series 2019 Bonds also provides for, among other requirements, the maintenance of certain financial and operational covenants including a minimum debt service coverage ratio, and a days' cash on hand ratio.

**Series 2022 Bonds**

In October 2022, the Corporation issued \$18,120,000 (par value) of Town of Hamden, Connecticut Facility Revenue Bonds (Whitney Center Project), Series 2022 (Series 2022 Bonds) at an aggregate original issue discount of \$249,150. The Series 2022 bonds are at a fixed rate of interest of 7.00 percent, with mandatory annual sinking fund redemptions beginning January 1, 2030 for the Series 2022B with final maturity in January 1, 2030, and January 1, 2053 for the Series 2022 A bonds with final maturity in January 1, 2053.

The Series 2022 Bonds are collateralized by (i) a first mortgage lien on the Corporation's main operating facility, (ii) a security interest in all personal property, fixtures, and equipment, (iii) a security interest in the gross revenues of the Corporation, and (iv), an assignment of the Corporation's rights under its residency agreements.

The Loan Agreement (and Security Agreement) and related Trust Indenture to the Series 2022 Bonds also provides for, among other requirements, the maintenance of certain financial and operational covenants including a minimum debt service coverage ratio, and a days' cash on hand ratio, effective in 2024.

**Operating Reserve**

The state of Connecticut requires that continuing care facilities maintain a reserve fund, which consists of six months debt service requirements plus one month's operating costs. As of December 31, 2023 and 2022, the Corporation had established the required reserve funds, which consist of U.S. Government obligations, common stocks and money market funds. These funds are not available for current operating purposes. The total reserve requirement was approximately \$7.99 million and \$5.05 million at December 31, 2023 and 2022, respectively. The balance in these funds amounted to approximately \$8.55 million and \$7.82 million for the years ended December 31, 2023 and 2022, respectively. Such amounts have been classified as assets held by trustee on the statements of financial position.

**WHITNEY CENTER, INCORPORATED**  
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**NOTE 9 LEASES**

The Corporation has obligations as a lessee for vehicles, computer equipment and a copier, with remaining lease terms expiring through 2028. The Corporation has classified these leases as financing leases. In the normal course of business, it is expected that these leases will be renewed or replaced by similar leases. Additionally, the agreements generally require the Corporation to pay insurance and repair costs. These costs are nonlease components and are not included in the right of use asset and liability.

The following tables provide quantitative information concerning the Corporation's leases for the years ended December 31:

	2023
Lease Cost:	
Financing Lease Cost:	
Amortization of Right-of Use Assets	\$ 72,233
Interest on Lease Liabilities	17,909
Total Lease Cost	\$ 90,142
Other Information:	
Operating cash flows from finance leases	\$ (14,948)
Financing cash flows from finance leases	\$ (75,194)
Right-of-Use Assets Obtained in Exchange for New Financing Lease Liabilities	\$ 459,098
Weighted-Average Remaining Lease Term - Financing Leases	4.8 Years
Weighted-Average Discount Rate - Financing Leases	6.67%

Future minimum lease payments as of December 31, are as follows:

Year Ending December 31,	Amount
2024	\$ 143,385
2025	120,757
2026	101,900
2027	83,042
2028	48,441
Total Lease Payments	497,525
Less: Interest	(60,220)
Present Value of Lease Liabilities	\$ 437,305

**WHITNEY CENTER, INCORPORATED**  
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**NOTE 10 REVENUE FROM CONTRACTS WITH CUSTOMERS**

**Performance Obligations**

At contract inception, the Corporation assesses the services promised in its contracts with customers and identifies a performance obligation for each promise to transfer to the customer a service (or bundle of services) that is distinct. To identify the performance obligations, the Corporation considers all of the services promised in the contract regardless of whether they are explicitly stated or implied by customary business practices. Revenue for performance obligations satisfied over time is recognized based on actual charges incurred in relation to total expected (or actual) charges. The Corporation believes that this method provides a faithful depiction of the transfer of services over the term of the performance obligation based on the inputs needed to satisfy the obligation. Generally, performance obligations satisfied over time relate to residents in the facility(ies) receiving resident services or skilled nursing services in the facility(ies). The Corporation measures the performance obligation from admission into the facility to the point when it is no longer required to provide services to that resident, which is generally at the time of discharge. The Corporation determined that the following distinct services represent separate performance obligations:

- Resident Service Revenue
- Health Center Patient Revenue
- Thrive at Home

The Corporation's specific revenue recognition policies are as follows:

**Resident Service Revenue**

Under the Corporation's independent living and assisted living agreements, the Corporation provides senior living services to residents for a stated monthly service fee. Revenue is recognized on a monthly basis upon the provision of the related service.

The Corporation's independent living agreements require the resident to pay an upfront entrance fee prior to moving into the community, which is partially refundable in certain circumstances. The nonrefundable portion of the entrance fee is recorded as deferred revenue and amortized over the estimated actuarial life of the resident. This amount is considered a contract liability under *Accounting Standards Codification (ASC) 606*. The refundable portion of a resident's entrance fee is recorded as a liability and refundable upon the resale and re-occupancy of the unit or after an 18-month vacancy. The refundable portion of the fee is not amortized and is included in refundable entrance fees. The refundable portion of the entrance fees is not considered part of contract liabilities under ASC 606.

Resident service fees at the independent living community consist of regular monthly charges for basic housing and support services and fees for additional requested services, such as assisted living services, personalized health services, and ancillary services. Fees are specified in agreements with residents, which are generally short term in nature, with regular monthly charges billed in advance.

**WHITNEY CENTER, INCORPORATED**  
**NOTES TO FINANCIAL STATEMENTS**  
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**NOTE 10 REVENUE FROM CONTRACTS WITH CUSTOMERS (CONTINUED)**

**Performance Obligations (Continued)**

**Health Center Patient Revenue**

The Corporation recognizes revenue for skilled nursing residency, assistance with activities of daily living, and personalized health services in accordance with the provisions of ASC 606, *Revenue from Contracts with Customers* (ASC 606). The Corporation has determined that the senior living services included under the daily or monthly fee have the same timing and pattern of transfer and are a series of distinct services that are considered one performance obligation which is satisfied over time.

The Corporation receives revenue for services under various third-party payor programs which include Medicare, Medicaid and other third-party payors. Settlements with third-party payor for retroactive adjustments due to audits, reviews or investigations are included in the determination of the estimated transaction price for providing services.

The Corporation determines transaction price based on gross charges for services provided, reduced by contractual adjustments provided to third-party payors, discounts provided to uninsured patients, and implicit price concessions provided primarily to uninsured patients. Residents who have health care insurance may also have discounts applied related to their copayment or deductible. Implicit price concessions are recorded as a direct reduction to net patient service revenue and are based primarily on historical collection experience.

Estimates of contractual adjustments and discounts are determined by major payor classes for inpatient and outpatient revenues based on contractual agreements, discount policies and historical experience. Management continually reviews the contractual estimation process to consider and incorporate updates to laws and regulations and frequent changes in commercial and managed care contractual terms resulting from contract renegotiations and renewals.

Laws and regulations governing the Medicare and Medicaid programs are complex and subject to interpretation. Management believes that the Corporation is in compliance with the licensure, accreditation, government healthcare program participation requirements and other Medicaid fraud and abuse legislation, and with other government regulatory and statutory laws and provisions. While no material regulatory inquiries have been initiated by government agencies, compliance with such laws and regulations can be subject to future government review and can lead to other new statutory and regulatory interpretations, as well as other regulatory actions unknown or unasserted at this time. The healthcare industry is subject to numerous laws and regulations of federal, state, and local governments. These laws and regulations include, but are not necessarily limited to, matters such as licensure, accreditation, government healthcare program participation requirements (which are a precondition to the receipt of reimbursement for patient services), the Medicare False Claims Act, the Stark Anti-Referral Act, the Anti-Kickback legislation, and other Medicaid fraud and abuse legislation. Government activity has increased with respect to investigations that have led to allegations concerning possible violations by healthcare providers of those statutes and regulations.

**WHITNEY CENTER, INCORPORATED**  
**NOTES TO FINANCIAL STATEMENTS**  
**DECEMBER 31, 2023 AND 2022**

**NOTE 10 REVENUE FROM CONTRACTS WITH CUSTOMERS (CONTINUED)**

**Performance Obligations (Continued)**

Health Center Patient Revenue (Continued)

Violations of those laws and regulations could result in expulsion from government healthcare programs, together with the imposition of significant fines and penalties, as well as the imposition of significant obligations on the part of the provider to repay patient services previously illegally billed and received.

Thrive at Home

Under the Corporation's Thrive at Home membership agreements, the Corporation provides a membership program for independent individuals that coordinates and pays for care at home. Revenue is recognized on a monthly basis upon the provision of the related service.

The Corporation's Thrive at Home membership agreements require the individual to pay an upfront entrance fee prior to approval of membership, which is partially refundable in certain circumstances. The nonrefundable portion of the entrance fee is recorded as deferred revenue and amortized over the estimated actuarial life of the individual. This amount is considered a contract liability under *Accounting Standards Codification* (ASC) 606. The refundable portion of an individual's entrance fee is recorded as a liability and refundable upon cancellation of membership. The refundable portion of the fee is not amortized and is included in refundable entrance fees. The refundable portion of the entrance fees is not considered part of contract liabilities under ASC 606.

Resident service fees at Thrive at Home consist of regular monthly charges for support services and fees for additional requested services. Fees are specified in agreements with individuals, which are generally short term in nature, with regular monthly charges billed in advance.

Other Income

Other income represents revenue from services from amenities and convenience services provided to residents and guests. This revenue is recognized on a daily basis upon the provision of the respective service.

The Corporation has elected the practical expedient under ASC 606 and does not adjust the promised amount of consideration from patients and third-party payors for the effects of a significant financing component, due to the Corporation's expectation that the period between the time the service is provided to a patient and the time that the patient or a third-party payor pays for that service will be one year or less. However, the Corporation does, in certain instances, enter into payment agreements with residents that allow payments in excess of one year. For those cases, the financing component is not deemed to be significant to the contract.

The Corporation has applied the practical expedient provided by ASC 340-40-25-4, and all incremental customer contract acquisition costs are expensed as they are incurred as the amortization period of the asset that the Corporation otherwise would have recognized is one year or less in duration.

**WHITNEY CENTER, INCORPORATED**  
**NOTES TO FINANCIAL STATEMENTS**  
**DECEMBER 31, 2023 AND 2022**

**NOTE 10 REVENUE FROM CONTRACTS WITH CUSTOMERS (CONTINUED)**

**Contract Balances**

Accounts receivable and contract deposits from contracts with customers were as follows:

	Accounts Receivable	Contract Deposits
Balance as of January 1, 2022	\$ 992,535	\$ 59,900
Balance as of December 31, 2023	1,353,019	122,100

The Corporation disaggregates its revenue from contracts with residents by payor source, as the Corporation believes it best depicts how the nature, amount, timing and uncertainty of its revenue and cash flows are affected by economic factors. The following tables present revenue disaggregated by type of contract and payer for the years ended December 31:

	December 31, 2023					Total
	Independent Living	Health Center	Assisted Living	Memory Care	Thrive at Home	
	Resident Fees:					
Medicaid	\$ -	\$ 588,136	\$ -	\$ -	\$ -	\$ 588,136
Medicare	-	581,089	-	-	-	581,089
Private Pay and Other						
Third-Party Payors	13,575,370	2,988,338	4,161,991	4,358,486	696,283	25,780,468
	13,575,370	4,157,563	4,161,991	4,358,486	696,283	26,949,693
Entry Fees:						
Amortization	4,914,123	-	-	-	444,966	5,359,089
Entry Fees Recognized	1,874,736	-	-	-	81,081	1,955,817
	\$20,364,229	\$ 4,157,563	\$ 4,161,991	\$ 4,358,486	\$ 1,222,330	\$ 34,264,599
	December 31, 2022					Total
	Independent Living	Health Center	Assisted Living/ Memory Care		Thrive at Home	
Resident Fees:						
Medicaid	\$ -	\$ 941,661	\$ -	\$ -	\$ -	\$ 941,661
Medicare	-	871,930	-	-	-	871,930
Private Pay and Other						
Third-Party Payors	14,316,187	2,227,887	2,286,779	482,839	-	19,313,692
	14,316,187	4,041,478	2,286,779	482,839	-	21,127,283
Entry Fees:						
Amortization	5,081,914	-	-	350,416	-	5,432,330
Entry Fees Recognized	2,264,840	-	-	27,957	-	2,292,797
	\$ 21,662,941	\$ 4,041,478	\$ 2,286,779	\$ 861,212	-	\$ 28,852,410

**WHITNEY CENTER, INCORPORATED**  
**NOTES TO FINANCIAL STATEMENTS**  
**DECEMBER 31, 2023 AND 2022**

**NOTE 11 LIQUIDITY AND AVAILABILITY OF RESOURCES**

The Corporation's primary sources of support are resident services, including amortization of entry fees, and other operating revenues. Financial assets in excess of daily cash requirements are invested in money market funds, bonds, equity securities, and other short-term investments.

The following table reflects the Corporation's financial assets as of December 31, 2023 and 2022, reduced by amounts that are not available to meet general expenditures within one year of the statement of financial position date because of contractual restrictions or internal board designations. Amounts not available include donor restricted balances, board-designated investments intended to fund special board initiatives not considered in the annual operating budget, and assets held by a third-party trustee. In the event the need arises to utilize the board-designated investments for liquidity purposes, the reserves could be drawn upon through board resolution.

	<u>2023</u>	<u>2022</u>
Cash and Cash Equivalents	\$ 6,495,478	\$ 5,407,983
Accounts and Contract Receivables, Net	1,047,718	992,535
Other Receivables	129,157	5,103
Investments	15,499,685	13,530,807
Assets Held by Trustee	<u>3,496,195</u>	<u>11,226,667</u>
Total Financial Assets Available Within One Year	26,668,233	31,163,095
Less: Amounts Unavailable for General Expenditures		
Within One Year, Due to:		
Perpetual Endowment	(10,000)	(10,000)
Restricted by Donors With Purpose Restrictions	(708,957)	(588,866)
Board Designated	(417,915)	(409,006)
Assets Held by Trustee	<u>(3,496,195)</u>	<u>(11,226,667)</u>
Total Amounts Unavailable for General Expenditure		
Within One Year	<u>(4,633,067)</u>	<u>(12,234,539)</u>
 Total Financial Assets Available to Management		
for General Expenditures Within One Year	<u>\$ 22,035,166</u>	<u>\$ 18,928,556</u>



**WHITNEY CENTER, INCORPORATED**  
**NOTES TO FINANCIAL STATEMENTS**  
**DECEMBER 31, 2023 AND 2022**

**NOTE 12 NET ASSETS**

**Net Assets With Donor Restrictions**

The following is the composition of the Corporation's net assets with donor restrictions at December 31:

	<u>2023</u>	<u>2022</u>
Restricted in Perpetuity:		
Endowment Contribution	\$ 10,000	\$ 10,000
Subject to Expenditure for Specified Purpose:		
Memorial and Remembrance Fund	409,361	354,952
Dining and Kitchen Improvements Fund	100,000	-
Other	88,673	112,167
Cultural Arts Fund	65,594	77,027
Staff Development Fund	30,329	44,720
Guest Room Refurbishment Fund	15,000	-
Total	<u>\$ 718,957</u>	<u>\$ 598,866</u>

Net assets with donor restrictions were released from restrictions by incurring expenses satisfying the following purpose or time restrictions:

	<u>2023</u>	<u>2022</u>
Other	\$ 77,047	\$ 28,601
Staff Development Fund	34,267	29,657
Cultural Arts Fund	15,596	14,940
Memorial and Remembrance Fund	3,500	-
Total Net Assets Released	<u>\$ 130,410</u>	<u>\$ 73,198</u>

**Interpretation of Relevant Law**

As required by GAAP, net assets are classified and reported based on the existence or absence of donor-imposed restrictions. The State of Connecticut adopted a version of the Uniform Prudent Management of Institutional Funds Act (UPMIFA) in 2007. In the absence of authoritative guidance on the application of Connecticut's UPMIFA to donor-restricted funds, the Corporation interprets UPMIFA as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment fund, absent explicit donor stipulations to the contrary. As a result of this interpretation, the Corporation classifies as net assets with donor restrictions (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. Any remaining portion of the donor-restricted funds that is not classified in net assets with donor restrictions would be classified or recorded as unrestricted support by the Corporation, in a manner consistent with the standard of prudence prescribed by UPMIFA. From time to time, the fair value of assets associated with individual donor-restricted funds may fall below the level that the donor or UPMIFA requires the Corporation to retain as a fund of perpetual duration. These deficiencies, which would be reported in net assets without donor restrictions, can result from unfavorable market fluctuations.

**WHITNEY CENTER, INCORPORATED**  
**NOTES TO FINANCIAL STATEMENTS**  
**DECEMBER 31, 2023 AND 2022**

**NOTE 13 SELF INSURANCE**

Effective January 1, 2020, the Corporation became self-insured for health and pharmacy benefits provided to employees. All eligible employees have the option of participating in the Corporation's self-funded, comprehensive medical care benefits plan. Based upon plan enrollment, the Network pays a monthly fee to a Third-Party Administrator (TPA), which covers the administrative fees. The Corporation has purchased stop-loss insurance, which will reimburse the Corporation for individual claims in excess of \$100,000 annually and aggregate claims of approximately \$900,000 annually. The Corporation pays the claims and recognizes the expense as they are submitted by the TPA. This amount varies from month to month based upon the health care use by covered persons. As of December 31, 2023 and 2022, the Corporation accrued \$253,044 and \$225,000, respectively, for unpaid claims. The determination of such claims and expenses and the appropriateness of the related liability is continually reviewed and updated. It is reasonably possible that the accrued estimated liability of self-insured claims may need to be revised in the near term.

**NOTE 14 HEALTHCARE INDUSTRY**

**Regulatory Environment**

The healthcare industry is subject to numerous laws and regulations of federal, state, and local governments. These laws and regulations include, but are not necessarily limited to, matters such as licensure, accreditation, government healthcare program participation requirements, reimbursement for patient services, and Medicare and Medicaid fraud and abuse. Government activity has increased with respect to investigations and allegations concerning possible violations of fraud and abuse statutes and regulations by healthcare providers. Violations of these laws and regulations could result in expulsion from government healthcare programs together with the imposition of significant fines and penalties, as well as significant repayments for patient services previously billed. Management believes that the Corporation is in compliance with fraud and abuse regulations as well as other applicable government laws and regulations. While no material regulatory inquiries have been made, compliance with such laws and regulations can be subject to future government review and interpretation, as well as regulatory actions unknown or unasserted at this time.

**NOTE 15 NONCASH OPERATING AND INVESTING ACTIVITIES**

During the year ended December 31, 2023, the Corporation purchased property and equipment for \$380,300, by incurring accounts payable for the same amount.

**NOTE 16 CONTINGENCY**

The Corporation is involved in legal proceedings related to matters which are incidental to its business. In the opinion of management, based on consultation with counsel, the outcome of such proceedings will not significantly affect the Corporation's financial position or results of operations, based on existing insurance coverage and contingency reserves provided by the Corporation.



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**WHITNEY CENTER, INCORPORATED**

**FINANCIAL STATEMENTS AND  
SUPPLEMENTARY INFORMATION**

**FOR THE YEARS ENDED  
DECEMBER 31, 2021 AND 2020**

# WHITNEY CENTER, INCORPORATED

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**INDEPENDENT AUDITORS' REPORT**

To the Board of Directors  
**Whitney Center, Incorporated**

***Opinion***

We have audited the financial statements of Whitney Center, Incorporated (a nonprofit organization), which comprise the statements of financial position as of December 31, 2021 and 2020, and the related statements of activities and changes in net assets (deficit) and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of Whitney Center, Incorporated as of December 31, 2021 and 2020, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

***Basis for Opinion***

We conducted our audit in accordance with auditing standards generally accepted in the United States of America (GAAS). Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Whitney Center, Incorporated and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

***Responsibilities of Management for the Financial Statements***

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Whitney Center, Incorporated's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

## *Auditors' Responsibilities for the Audit of the Financial Statements*

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Whitney Center, Incorporated's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Whitney Center, Incorporated's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

*Supplementary Information*

Our audits were conducted for the purpose of forming an opinion on the financial statements as a whole. The supplementary information, Schedule I – Comparison of Changes in Unrestricted Net Deficit Before Nonoperating Items, is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

*Marcum LLP*

New Haven, CT  
May 13, 2022



# WHITNEY CENTER, INCORPORATED

## STATEMENTS OF FINANCIAL POSITION

DECEMBER 31, 2021 AND 2020

	<u>2021</u>	<u>2020</u>
<b>Assets</b>		
<b>Current Assets</b>		
Cash and cash equivalents	\$ 8,822.178	\$ 8,000.045
Accounts receivable	761.792	1,020.722
Contract receivables	--	126.377
Other receivables	11,420	129.961
Prepaid expenses and other current assets	815.963	615.965
Assets held by trustee	6,993.362	11,722.346
Investments	<u>10,033.665</u>	<u>7,030.797</u>
<b>Total Current Assets</b>	27,438.380	28,646.213
<b>Property and Equipment</b>	78,985.720	78,559.353
<b>Other Assets</b>		
Deferred marketing costs, less accumulated amortization of \$96.503 in 2021 and \$73.796 in 2020	<u>198.681</u>	<u>221,388</u>
<b>Total Assets</b>	<u>\$ 106,622.781</u>	<u>\$ 107,426.954</u>

*The accompanying notes are an integral part of these financial statements.*

**WHITNEY CENTER, INCORPORATED**  
**STATEMENTS OF FINANCIAL POSITION (CONTINUED)**  
**DECEMBER 31, 2021 AND 2020**

	2021	2020
<b>Liabilities and Net Assets (Deficit)</b>		
<b>Current Liabilities</b>		
Accounts payable	\$ 1,251,191	\$ 1,508,567
Accrued expenses	4,749,940	4,296,321
Deferred revenue	16,179	216,211
Contract deposits	124,736	45,447
Current portion of operating lease liability	29,286	--
Current portion of capital lease obligation	--	11,055
<b>Total Current Liabilities</b>	<b>6,171,332</b>	<b>6,077,601</b>
<b>Operating Lease Liability - less current portion</b>	<b>54,139</b>	<b>--</b>
<b>Long-Term Debt - less current portion and deferred financing costs</b>	<b>58,583,342</b>	<b>58,703,495</b>
<b>U.S. Small Business Administration Paycheck Protection Program loan</b>	<b>--</b>	<b>2,250,000</b>
<b>Deferred Income from Entry Fees</b>	<b>35,977,960</b>	<b>36,521,217</b>
<b>Refundable Entry Fees</b>	<b>15,640,335</b>	<b>14,802,764</b>
<b>Deposits</b>	<b>141,005</b>	<b>128,931</b>
<b>Total Liabilities</b>	<b>116,568,113</b>	<b>118,484,008</b>
<b>Net Assets (Deficit)</b>		
Without donor restrictions	(10,660,042)	(11,560,246)
With donor restrictions	714,710	503,192
<b>Total Net Deficit</b>	<b>(9,945,332)</b>	<b>(11,057,054)</b>
<b>Total Liabilities and Net Assets (Deficit)</b>	<b>\$ 106,622,781</b>	<b>\$ 107,426,954</b>

*The accompanying notes are an integral part of these financial statements.*

# WHITNEY CENTER, INCORPORATED

## STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS (DEFICIT)

**FOR THE YEAR ENDED DECEMBER 31, 2021**

	Without Donor Restrictions	With Donor Restrictions	Totals
<b>Revenues and Gains</b>			
Resident services, including amortization of entry fees of \$6,690,521	\$ 27,786,915	\$ --	\$ 27,786,915
Other operating revenues	897,584	14	897,598
CARES Act Provider Relief Funds	163,808	--	163,808
Contributions	85,823	178,673	264,496
Net assets released from restriction	21,280	(21,280)	--
<b>Total Revenues and Gains</b>	<b>28,955,410</b>	<b>157,407</b>	<b>29,112,817</b>
<b>Expenses and Losses</b>			
Salaries and wages	11,292,676	--	11,292,676
Depreciation and amortization	4,625,920	--	4,625,920
Employee benefits	2,697,628	--	2,697,628
Interest expense	2,649,597	--	2,649,597
Property taxes	2,234,825	--	2,234,825
Contract services	1,303,915	--	1,303,915
Other operating expenses	1,726,711	--	1,726,711
Food	1,245,658	--	1,245,658
Utilities	1,136,123	--	1,136,123
Ancillary health services	871,555	--	871,555
Supplies	811,971	--	811,971
Repairs and maintenance	461,785	--	461,785
Insurance	230,722	--	230,722
<b>Total Expenses and Losses</b>	<b>31,289,086</b>	<b>--</b>	<b>31,289,086</b>
<b>(Deficiency) Excess of Revenues and Gains over Expenses and Losses from Operations</b>	<b>(2,333,676)</b>	<b>157,407</b>	<b>(2,176,269)</b>
<b>Nonoperating Items</b>			
Investment income, net	56,131	2,037	58,168
Realized and unrealized gain on sale of investments	927,749	52,074	979,823
Gain on forgiveness of PPP loan	2,250,000	--	2,250,000
<b>Total Nonoperating Items</b>	<b>3,233,880</b>	<b>54,111</b>	<b>3,287,991</b>
<b>Excess of Revenues and Gains over Expenses and Losses and Nonoperating Items</b>	<b>900,204</b>	<b>211,518</b>	<b>1,111,722</b>
<b>Net Assets (Deficit) - Beginning</b>	<b>(11,560,246)</b>	<b>503,192</b>	<b>(11,057,054)</b>
<b>Net Assets (Deficit) - Ending</b>	<b>\$ (10,660,042)</b>	<b>\$ 714,710</b>	<b>\$ (9,945,332)</b>

*The accompanying notes are an integral part of these financial statements.*

# WHITNEY CENTER, INCORPORATED

## STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS (DEFICIT)

FOR THE YEAR ENDED DECEMBER 31, 2020

	Without Donor Restrictions	With Donor Restrictions	Totals
<b>Revenues and Gains</b>			
Resident services, including amortization of entry fees of \$7,517,810	\$ 28,320,080	\$ --	\$ 28,320,080
Other operating revenues	664,929	20	664,949
CARES Act Provider Relief Funds	301,521	--	301,521
Contributions	81,853	48,829	130,682
Net assets released from restriction	28,180	(28,180)	--
<b>Total Revenues and Gains</b>	<u>29,396,563</u>	<u>20,669</u>	<u>29,417,232</u>
<b>Expenses and Losses</b>			
Salaries and wages	10,748,537	--	10,748,537
Depreciation and amortization	5,141,655	--	5,141,655
Interest expense	2,677,463	--	2,677,463
Employee benefits	2,664,376	--	2,664,376
Property taxes	2,255,830	--	2,255,830
Utilities	1,197,043	--	1,197,043
Food	1,196,577	--	1,196,577
Other operating expenses	1,117,550	--	1,117,550
Contract services	965,039	--	965,039
Ancillary health services	859,846	--	859,846
Supplies	710,558	--	710,558
Repairs and maintenance	361,429	--	361,429
Insurance	212,388	--	212,388
<b>Total Expenses and Losses</b>	<u>30,108,291</u>	<u>--</u>	<u>30,108,291</u>
<b>(Deficiency) Excess of Revenues and Gains over Expenses and Losses from Operations</b>	<u>(711,728)</u>	<u>20,669</u>	<u>(691,059)</u>
<b>Nonoperating Items</b>			
Investment income, net	67,964	2,599	70,563
Realized and unrealized gain on sale of investments	900,036	43,047	943,083
<b>Total Nonoperating Items</b>	<u>968,000</u>	<u>45,646</u>	<u>1,013,646</u>
<b>Excess of Revenues and Gains over Expenses and Losses and Nonoperating Items</b>	256,272	66,315	322,587
<b>Net Assets (Deficit) - Beginning</b>	<u>(11,816,518)</u>	<u>436,877</u>	<u>(11,379,641)</u>
<b>Net Assets (Deficit) - Ending</b>	<u>\$ (11,560,246)</u>	<u>\$ 503,192</u>	<u>\$ (11,057,054)</u>

*The accompanying notes are an integral part of these financial statements.*

# WHITNEY CENTER, INCORPORATED

## STATEMENTS OF CASH FLOWS

**FOR THE YEARS ENDED DECEMBER 31, 2021 AND 2020**

	2021	2020
<b>Cash Flows from Operating Activities</b>		
Change in net assets (deficit)	\$ 1,111,722	\$ 322,587
Adjustments to reconcile change in net assets (deficit) to net cash provided by operating activities:		
Depreciation and amortization	4,625,920	5,141,655
Amortization of entry fees	(6,690,521)	(7,517,810)
Entry fees received	6,147,264	5,273,559
Net realized and unrealized gain on investments	(979,823)	(943,083)
Loss on disposal of assets	121,244	12,060
Other amortization	(120,153)	(121,167)
Gain on forgiveness of PPP loan	(2,250,000)	--
Changes in operating assets and liabilities:		
Accounts receivable	258,930	44,152
Contract receivables	126,377	569,237
Other receivables	118,541	(106,041)
Prepaid expenses and other current assets	(199,998)	(103,120)
Accounts payable	(257,376)	358,670
Accrued expenses	453,619	1,334,654
Deferred revenue	(200,032)	216,211
Contract deposits	79,289	(119,174)
Deposits	12,074	(16,361)
<b>Net Cash Provided by Operating Activities</b>	<b>2,357,077</b>	<b>4,346,029</b>
<b>Cash Flows from Investing Activities</b>		
Purchases of property and equipment	(5,044,290)	(2,579,266)
Net change in assets held by trustee	4,728,984	1,612,340
Net sales of assets whose use is limited	27,351	281,912
Proceeds from sales of investments	1,833,327	1,989,786
Purchases of investments	(3,883,723)	(2,048,642)
<b>Net Cash Used in Investing Activities</b>	<b>(2,338,351)</b>	<b>(743,870)</b>

*The accompanying notes are an integral part of these financial statements.*

# WHITNEY CENTER, INCORPORATED

## STATEMENTS OF CASH FLOWS (CONTINUED)

FOR THE YEARS ENDED DECEMBER 31, 2021 AND 2020

	2021	2020
<b>Cash Flows from Financing Activities</b>		
Refundable entry fees received	\$ 1,433,111	\$ 1,861,072
Principal payments on lease obligations	(34,164)	(74,572)
Refunds of deposits and refundable entry fees	(595,540)	(2,691,714)
Proceeds from Paycheck Protection Program loan	<u>--</u>	<u>2,250,000</u>
<b>Net Cash Provided by Financing Activities</b>	<u>803,407</u>	<u>1,344,786</u>
<b>Net Change in Cash and Cash Equivalents</b>	822,133	4,946,945
<b>Cash and Cash Equivalents - Beginning</b>	<u>8,000,045</u>	<u>3,053,100</u>
<b>Cash and Cash Equivalents - Ending</b>	<u>\$ 8,822,178</u>	<u>\$ 8,000,045</u>
<b>Supplemental Disclosure of Cash Flow Information</b>		
Interest paid	<u>\$ 2,800,191</u>	<u>\$ 3,811,045</u>
<b>Supplemental Disclosures of Non-Cash Financing and Investing Activities</b>		
ROU assets obtained in exchange for operating lease obligations	<u>\$ 106,534</u>	

*The accompanying notes are an integral part of these financial statements.*

# WHITNEY CENTER, INCORPORATED

## NOTES TO FINANCIAL STATEMENTS

### FOR THE YEARS ENDED DECEMBER 31, 2021 AND 2020

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#### NOTE 1 - NATURE OF BUSINESS AND SIGNIFICANT ACCOUNTING POLICIES

##### *NATURE OF BUSINESS*

Whitney Center, Incorporated (the Corporation) is a retirement community offering its residents a comprehensive range of facilities and services including a central dining room, a health center, common lounges and meeting rooms, and other amenities for retirement living. As of December 31, 2021 and 2020, there were 244 and 245 apartment units, respectively, including 14 units available for memory care, and 59 nursing beds in the health center.

Residents pay an entry fee and a monthly service fee that entitles them to the lifetime use and privileges of the retirement community including care in the health center. Residents do not acquire any interest in the real estate and property owned by the Corporation. Management of the Corporation is vested in the Board of Directors and designated officers.

##### *SIGNIFICANT ACCOUNTING POLICIES*

##### *BASIS OF PRESENTATION*

The financial statements of the Corporation are prepared in accordance with accounting principles generally accepted in the United States of America (GAAP) utilizing the accrual basis of accounting. Under the accrual basis, revenues are recognized when earned and expenses when the related liability for goods or services is incurred, regardless of the timing of cash flows.

The Corporation follows the provisions of Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) 958, *Not-for-Profit Entities*. FASB ASC 958 establishes standards for external financial reporting by not-for-profit organizations. Resources are reported for accounting purposes, in separate classes of net assets based on the existence or absence of donor-imposed restrictions. In the accompanying financial statements, net assets that have similar characteristics are combined into the following categories:

*Net Assets (Deficit) Without Donor Restrictions* - Net assets without donor restrictions consist of the net assets over which the governing board has control to use in carrying out the operations of the Corporation in accordance with its charter and by-laws and are not restricted by donor-imposed restrictions

# WHITNEY CENTER, INCORPORATED

## NOTES TO FINANCIAL STATEMENTS

### FOR THE YEARS ENDED DECEMBER 31, 2021 AND 2020

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#### NOTE 1 - NATURE OF BUSINESS AND SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

*Net Assets With Donor Restrictions* - Net assets with donor restrictions consist of net assets whose use is limited by donor-imposed restrictions which either expire with the passage of time (time restriction) or can be fulfilled and removed by actions of the Corporation pursuant to the restrictions (purpose restrictions). When donor-imposed restrictions expire, that is when a stipulated time restriction ends or purpose restriction is accomplished, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the accompanying statements of activities as net assets released from restrictions.

#### *RECENTLY ADOPTED ACCOUNTING GUIDANCE*

In February 2016, the Financial Accounting Standards Board (FASB) issued guidance (Accounting Standards Codification [ASC 842, *Leases*) to increase transparency and comparability among organizations by requiring the recognition of right-of-use (ROU) assets and lease liabilities on the statement of financial position. Most prominent among the changes in the standard is the recognition of ROU assets and lease liabilities by lessees for those leases classified as operating leases. Under the standard, disclosures are required to meet the objective of enabling users of financial statements to assess the amount, timing, and uncertainty of cash flows arising from leases.

The Corporation adopted the standard effective January 1, 2021 and recognized and measured leases existing at, or entered into after, January 1, 2021 (the beginning of the adoption period), with certain practical expedients. Lease disclosures for the year ended December 31, 2020 are made under prior lease guidance in FASB ASC 840.

The Corporation elected the practical expedients to account for our existing operating leases as finance leases or operating leases, respectively, under the new guidance, without reassessing (a) whether the contracts contain leases under the new standard, (b) whether classification of capital leases or operating leases would be different in accordance with the new guidance, or (c) whether the unamortized initial direct costs before transition adjustments would have met the definition of initial direct costs in the new guidance at lease commencement.

As a result of the adoption of the new lease accounting guidance, the Corporation recognized on January 1, 2021 a lease liability at the carrying amount of the capital lease obligations on December 31, 2020, and a right-of-use asset and operating lease liability at the carrying amount of the capital lease asset of approximately \$82,000, which represents the present value of the remaining operating lease, discounted using an incremental borrowing rate of 6.45%.



# WHITNEY CENTER, INCORPORATED

## NOTES TO FINANCIAL STATEMENTS

FOR THE YEARS ENDED DECEMBER 31, 2021 AND 2020

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### NOTE 1 - NATURE OF BUSINESS AND SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### *(DEFICIENCY) EXCESS OF REVENUES AND GAINS OVER EXPENSES AND LOSSES FROM OPERATIONS*

The statements of activities and changes in net assets include (deficiency) excess of revenues and gains over expenses and losses from operations as the performance indicator. Changes in net assets without donor restrictions that are excluded from (deficiency) excess of revenues and gains over expenses and losses from operations, consistent with industry practice, include investment income, net, realized gain on sale of investments, and unrealized gain on investments.

#### *USE OF ESTIMATES*

The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. The Corporation's significant estimates include assessing the collectability of accounts receivable, self-insurance exposures, the extent of contractual allowances, fair value of investments, the estimated useful lives of long-lived assets and unrecognized CARES Act Funds. Actual results could differ from those estimates.

#### *FAIR VALUE OF FINANCIAL INSTRUMENTS*

The carrying amount of the Corporation's financial instruments classified as current assets and current liabilities (cash and cash equivalents, accounts receivable, accounts payable, and accrued expenses) approximates fair value. The fair values of other financial instruments are disclosed in the notes below.

#### *CASH AND CASH EQUIVALENTS*

Cash and cash equivalents include investments in highly liquid debt instruments with original maturities of three months or less at purchase. The Corporation routinely invests its surplus operating funds in a commercial sweep account. These funds generally invest in highly liquid U.S. Government and Agency obligations.

#### *CONTRACT RECEIVABLES*

Contract receivables include balances outstanding on completed residency agreements, including those with short-term deferred payment arrangements.

# WHITNEY CENTER, INCORPORATED

## NOTES TO FINANCIAL STATEMENTS

### FOR THE YEARS ENDED DECEMBER 31, 2021 AND 2020

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#### NOTE 1 - NATURE OF BUSINESS AND SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

##### *ACCOUNTS RECEIVABLE*

Accounts receivable result from the health care and independent living residential services provided by the Corporation. Accounts receivable are reported net of any contractual adjustments and implicit price concessions.

The Corporation estimates its accounts receivable based on its past experience, which indicates that certain patients are unable or unwilling to pay the portion of their bill for which they are financially responsible. The difference between the standard rates and the amounts actually collected after all reasonable collection efforts have been exhausted is generally charged off against revenue as an implicit price concession.

##### *ASSETS WHOSE USE IS LIMITED*

Assets whose use is limited include assets received with donor restrictions for the benefit of residents, and assets set aside by the Board of Directors. The Board of Directors has designated \$526,885 and \$517,390 for the benefit of the residents and to fund other capital and service objectives as of December 31, 2021 and 2020, respectively.

##### *ASSETS HELD BY TRUSTEE*

Assets held by trustee are assets restricted pursuant to a trust indenture, relating to the Corporation's long-term debt. The specific accounts held by the trustee, in accordance with the requirements of the trust indenture, include a capital project fund, debt service reserve fund, bond interest account, and a cost of issuance fund.

##### *INVESTMENT VALUATION AND INCOME RECOGNITION*

Investments, which consist of marketable equity securities, U.S. Government and Agency obligations, corporate bonds, and mutual funds, are measured at fair value in the statements of financial position. Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. See Note 3 for a discussion of fair value measurements.

Purchases and sales of securities are recorded on the trade date basis. Interest income is recorded on the accrual basis. Dividends are recorded on the ex-dividend date. Investment income (including realized gains and losses on investments, interest, and dividends) is included in deficiency of revenues and gains over expenses and losses from operations unless restricted by donor or law.

# WHITNEY CENTER, INCORPORATED

## NOTES TO FINANCIAL STATEMENTS

### FOR THE YEARS ENDED DECEMBER 31, 2021 AND 2020

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#### NOTE 1 - NATURE OF BUSINESS AND SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

##### *INVESTMENT VALUATION AND INCOME RECOGNITION (CONTINUED)*

Unrealized gains and losses on investments are excluded from deficiency of revenues and gains over expenses and losses from operations. Expenses relating to investment income, including custodial fees and investment advisory fees, amounted to \$57,888 in 2021 and \$43,240 in 2020 and have been netted against investment income in the accompanying statements of activities.

Investment accounts represent assets set aside by the Board for future capital improvements and to fund operating deficits, over which the Board retains control and may, at its discretion subsequently use for other purposes.

The Corporation analyzes its investment portfolio for indicators of impairment that are other than-temporary. When declines in fair value are deemed to be other-than-temporary, the loss is reported as a component of realized losses on the statements of activities and the fair value on the date of this determination becomes the new basis of the investment. Subsequent increases in the fair value of these investments are recorded as a component of the change in net assets and are not recorded as realized gains until the investments are sold. No impairment losses were recorded in 2021 and 2020.

The Corporation's investment securities are subject to exposure to various risks such as interest rate risk, financial market risk, and credit risk. Due to the level of risk associated with investment securities, it is at least reasonably possible that changes in the values of investment securities will occur in the near term and that such changes could materially affect the value of investment securities reported in the Corporation's financial statements.

##### *DEFERRED INCOME FROM ENTRY FEES AND REFUNDABLE ENTRY FEES*

The Corporation has certain entry fee contracts that provide for refunds on a declining-scale if the contract is voluntarily terminated within 45 months of occupancy or if the resident dies within 12 months of occupancy. There is no refund after those periods have elapsed. Entry fees from these contracts are recorded as "deferred income from entry fees" and are recognized as income over the estimated remaining life expectancy of each resident, with the expectancy reevaluated annually.

Other entry fee contracts provide for a 60 percent or a 90 percent refund when an entry fee is received from a resident for the same or similar apartment. The refundable portion of a resident's entrance fee is generally refundable within a certain number of months or days following contract termination or upon the resale of the unit, or in some agreements, upon the resale of a comparable unit or 18 months after the resident vacates the unit.

# WHITNEY CENTER, INCORPORATED

## NOTES TO FINANCIAL STATEMENTS

### FOR THE YEARS ENDED DECEMBER 31, 2021 AND 2020

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#### NOTE 1 - NATURE OF BUSINESS AND SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

##### *DEFERRED INCOME FROM ENTRY FEES AND REFUNDABLE ENTRY FEES (CONTINUED)*

The refundable portion of the entry fees from these contracts are recorded as “refundable entry fees” and are recognized in the statements of financial position as a long-term liability.

The Corporation has modified contract options for those residents who wish to apply for long-term care insurance benefits or to self-insure for long-term care services in exchange for lower entry fees. Residents may terminate residency and care agreements at any time for any reason with 120 days’ notice. Payments of refunds are charged against the resident’s unamortized entry fee and/or refundable entry fees and any gain or loss is included in revenue or expense.

Total contractual refund obligations related to entry fee contracts with refundable options at December 31, 2021 and 2020 were \$15,640,335 and \$14,802,764, respectively.

##### *REVENUE RECOGNITION - RESIDENT SERVICE FEES*

Resident service fee revenue is reported at the amounts that reflect the consideration the Corporation expects to receive in exchange for the services provided. These amounts are due from residents or third-party payors and include variable consideration for retroactive adjustments, if any, under reimbursement programs. Performance obligations are determined based on the nature of the services provided. Resident service fee revenue is recognized as performance obligations are satisfied.

Resident service fees at the independent living community consist of regular monthly charges for basic housing and support services and fees for additional requested services, such as assisted living services, thrive at home, and personalized health services and ancillary services. Fees are specified in agreements with residents, which are generally short term in nature, with regular monthly charges billed in advance. The Corporation recognizes revenue for housing services under independent living and assisted living residency agreements in accordance with the provisions of ASC 840 *Leases* (ASC 840).

##### *REVENUE RECOGNITION - HEALTH CENTER*

The Corporation recognizes revenue for skilled nursing residency, assistance with activities of daily living, and personalized health services in accordance with the provisions of ASC 606, *Revenue from Contracts with Customers* (ASC 606). The Corporation has determined that the senior living services included under the daily or monthly fee have the same timing and pattern of transfer and are a series of distinct services that are considered one performance obligation which is satisfied over time.

# WHITNEY CENTER, INCORPORATED

## NOTES TO FINANCIAL STATEMENTS

### FOR THE YEARS ENDED DECEMBER 31, 2021 AND 2020

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#### NOTE 1 - NATURE OF BUSINESS AND SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

##### *REVENUE RECOGNITION - HEALTH CENTER (CONTINUED)*

The Corporation receives revenue for services under various third-party payor programs which include Medicare, Medicaid and other third-party payors. Settlements with third-party payor for retroactive adjustments due to audits, reviews or investigations are included in the determination of the estimated transaction price for providing services.

The Company determines transaction price based on gross charges for services provided, reduced by contractual adjustments provided to third-party payors, discounts provided to uninsured patients in accordance with the Corporation's charity care policy, and implicit price concessions provided primarily to uninsured patients. Residents who have health care insurance may also have discounts applied related to their copayment or deductible. Implicit price concessions are recorded as a direct reduction to net patient service revenue and are based primarily on historical collection experience.

Estimates of contractual adjustments and discounts are determined by major payor classes for inpatient and outpatient revenues based on contractual agreements, discount policies and historical experience. Management continually reviews the contractual estimation process to consider and incorporate updates to laws and regulations and frequent changes in commercial and managed care contractual terms resulting from contract renegotiations and renewals.

Laws and regulations governing the Medicare and Medicaid programs are complex and subject to interpretation. As a result, there is at least a reasonable possibility that recorded estimates will change by a material amount in the near term.

Settlements with third-party payors for retroactive revenue adjustments due to audits, reviews or investigations are considered variable consideration and are included in the determination of the estimated transaction price for providing patient care. Such estimates are determined through either a probability-weighted estimate or an estimate of the most likely amount, depending on the circumstances related to a given estimated settlement item. These settlements are estimated based on the terms of the payment agreement with the payor, correspondence from the payor and historical settlement activity, including an assessment to ensure that it is probable that a significant reversal in the amount of cumulative revenue recognized will not occur when the uncertainty associated with the retroactive adjustment is subsequently resolved.

Estimated settlements are adjusted in future periods as adjustments become known, or as years are settled or are no longer subject to such audits, reviews and investigations. There were no material changes in prior period estimates that changed resident service revenue during the years ended December 31, 2021 and 2020.

# WHITNEY CENTER, INCORPORATED

## NOTES TO FINANCIAL STATEMENTS

### FOR THE YEARS ENDED DECEMBER 31, 2021 AND 2020

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#### NOTE 1 - NATURE OF BUSINESS AND SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

##### *OBLIGATION TO PROVIDE FUTURE SERVICES*

For the year ended December 31, 2021, the Corporation calculated the present value of the net cost of future services and use of facilities to be provided to current residents and compares that amount with the balance of deferred revenue from advance fees. For the year ended December 31, 2020, the Corporation utilized the services of an actuary to calculate the present value of the net cost of future services and the use of facilities to be provided to current residents, and compares that amount with the balance of deferred revenue from advance fees.

If the present value of the net cost of future services and the use of facilities exceeds the deferred revenue from advance fees, a liability is recorded (obligation to provide future services and use of facilities) with the corresponding charge to income. There was no future service obligation at December 31, 2021 and 2020.

##### *OPERATING RESERVE*

The State of Connecticut Department of Social Services (DSS) monitors Connecticut retirement communities and their compliance with existing state regulations. Among other things, DSS requires that retirement communities maintain an operating reserve equal to approximately one month's cash operating costs and six months of debt service. The Corporation maintained an adequate operating reserve as of December 31, 2021 and 2020. The operating reserve is included within cash and cash equivalents on the accompanying statements of financial position.

##### *PROPERTY AND EQUIPMENT*

Property and equipment, including assets held under capital leases, are stated at cost net of accumulated depreciation. Maintenance and repairs are charged to expense as incurred. Depreciation is provided over the estimated useful life of each asset, which ranges from three to forty years, and is computed using the straight-line method. When assets are disposed of, the asset and related accumulated depreciation are eliminated from the accounts and any resulting gain or loss is reflected in the statement of activities and changes in net assets. Construction in process is recorded at cost and consists of assets that have not yet been placed in service. Depreciation begins when the asset is placed in service.

# WHITNEY CENTER, INCORPORATED

## NOTES TO FINANCIAL STATEMENTS

### FOR THE YEARS ENDED DECEMBER 31, 2021 AND 2020

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#### NOTE 1 - NATURE OF BUSINESS AND SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

##### *IMPAIRMENT OF LONG-LIVED ASSETS*

FASB ASC 360-10-35, *Accounting for the Impairment or Disposal of Long-Lived Assets*, requires the Corporation to review long-lived assets, such as property and equipment or intangible assets, for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be fully recoverable. Recoverability of assets to be held and used is measured by a comparison of the carrying amount of an asset to estimated undiscounted future cash flows expected to be generated by the asset.

If the carrying amount of an asset exceeds its estimated future cash flows, an impairment charge is recognized in the amount by which the carrying amount of the asset exceeds the fair value of the asset. There were no impairment losses recognized during the years ended December 31, 2021 and 2020.

##### *CONTRIBUTIONS AND DONOR RESTRICTED GIFTS*

Unconditional promises to give cash and other assets are reported at fair value at the date the promise is awarded or received. Conditional promises to give and indications of intentions to give are reported at fair value only when the conditions on which they depend are substantially met and the promises become unconditional.

The gifts are reported as support with donor restrictions if they are received with donor stipulations that limit the use of the donated assets. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, net assets with donor restrictions are reclassified as net assets without donor restrictions and reported in the statement of operations as net assets released from restrictions.

When long-lived assets are placed in service, thus satisfying purpose restrictions, the amount is included as a change in net assets, with and without donor restrictions. Donor-restricted contributions whose restrictions are met within the same year as received are reflected as contributions without donor restrictions in the accompanying financial statements.

##### *CONTRIBUTED GOODS AND SERVICES*

Goods or services have been provided by various organizations and a number of unpaid volunteers have contributed their time. Contributions are recognized if the services rendered (a) create or enhance nonfinancial assets or (b) require specialized skills, are provided by individuals possessing those skills, and would typically need to be purchased if not provided by donation. Contributed goods or services that do not meet the above criteria are not recognized.

# WHITNEY CENTER, INCORPORATED

## NOTES TO FINANCIAL STATEMENTS

### FOR THE YEARS ENDED DECEMBER 31, 2021 AND 2020

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#### NOTE 1 - NATURE OF BUSINESS AND SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

##### *DEFERRED FINANCING COSTS*

The Corporation follows the provisions of Accounting Standards Update (ASU) 2015-03, *Simplifying the Presentation of Debt Issuance Costs* (ASU 2015-03) which require that debt issuance costs related to a recognized debt liability be presented in the balance sheets as a direct deduction from the carrying amount of that debt liability, consistent with debt discounts. Deferred financing costs are amortized using the yield method over the term of the related financing agreements.

Gross deferred financing costs of \$1,548,495 incurred in connection with the issuance of the Series 2019 bonds are included within long-term debt on the accompanying statements of financial position as of December 31, 2021 and 2020, with accumulated amortization of \$88,948 and \$48,827 for the years ended December 31, 2021 and 2020.

Amortization of the deferred financing costs, reported as interest expense in the accompanying statements of activities for the years ended December 31, 2021 and 2020, was \$40,121 and \$39,107, respectively.

##### *DEFERRED MARKETING COSTS*

Deferred marketing costs represent incremental costs incurred that result in a new continuing care contract for new apartment units, and expansion of other programs. These costs are amortized on a straight-line basis over the average life expectancy of the residents.

##### *DEFERRED REVENUE*

Revenue received in advance of the related services being provided is deferred on the accompanying statements of financial position. Amounts will be recognized as revenue when the services are provided or the expenses are incurred by the Corporation.

##### *INCOME TAXES*

The Corporation has been recognized by the Internal Revenue Service as a not-for-profit corporation as described in the Internal Revenue Code, and is exempt from federal income taxes on related income pursuant to Section 501(a) of the Code. Accounting principles generally accepted in the United States of America require management to evaluate tax positions taken and recognize a tax liability (or asset) if the organization has taken an uncertain position that more likely than not would not be sustained upon examination by taxing authorities.



# WHITNEY CENTER, INCORPORATED

## NOTES TO FINANCIAL STATEMENTS

### FOR THE YEARS ENDED DECEMBER 31, 2021 AND 2020

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#### NOTE 1 - NATURE OF BUSINESS AND SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

##### *INCOME TAXES (CONTINUED)*

Management has analyzed the tax positions taken and has concluded that as of December 31, 2021 and 2020, there are no uncertain positions taken or expected to be taken that would require recognition of a liability (or asset) or disclosure in the financial statements. The Corporation is subject to routine audits by taxing jurisdictions; however, there are currently no audits for any tax periods pending or in progress.

##### *FUNCTIONAL EXPENSE ALLOCATION*

The Corporation allocates its expenses on a functional basis among program and management and general. Expenses that can be identified with a specific service are charged directly according to their natural expenditure classification. Salaries and benefits are supported by time records for specific services. Facility costs, including rent, utilities and insurance are allocated based upon square footage. General and administrative expenses and other indirect costs that cannot be specifically identified with any one service are allocated based on a percentage of direct and directly allocable expenses for that particular service depending on the nature of the expense.

##### *LEASES*

The Corporation has obligations as a lessee for vehicles with initial noncancelable terms in excess of one year. The Corporation determines if an arrangement is a lease at inception. Operating leases are included in right-of-use (ROU) assets, and operating lease liabilities in the statement of financial position. Finance leases are included in property and equipment, and liabilities in the statement of financial position.

ROU assets represent the Corporation's right to use an underlying asset for the lease term and lease liabilities represent the obligation to make lease payments arising from the lease. Operating lease ROU assets and liabilities are recognized at commencement date based on the present value of lease payments over the lease term. As most of the leases do not provide an implicit rate, the Corporation uses an incremental borrowing rate based on the information available in determining the present value of lease payments.

# WHITNEY CENTER, INCORPORATED

## NOTES TO FINANCIAL STATEMENTS

### FOR THE YEARS ENDED DECEMBER 31, 2021 AND 2020

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#### NOTE 1 - NATURE OF BUSINESS AND SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

##### *RETIREMENT PLAN*

The Corporation maintains a defined contribution retirement plan that covers all eligible employees. The plan includes a Corporation matching contribution as follows:

- A 100% matching contribution of the first 3% of contributions made by a participating employee based on annual salary.
- A 50% matching contribution of the next 2% of additional contributions made by a participating employee based on annual salary.

For the years ended December 31, 2021 and 2020, contributions to the plan amounted to approximately \$218,000 and \$200,000, respectively.

##### *PRESENTATION OF INSURANCE CLAIMS AND RELATED INSURANCE RECOVERIES*

The Corporation follows the provisions of ASU 2010-24, *Presentation of Insurance Claims and Related Insurance Recoveries*, which indicates that health care entities should not net insurance recoveries against the related claim liabilities. As of December 31, 2021 and 2020, the Corporation recorded \$211,366 and \$35,871, respectively in both prepaid expenses and other current assets and accrued expenses representing the Corporation's workers' compensation claims covered by insurance for losses in excess of the Corporation's deductible amounts.

##### *RISKS AND UNCERTAINTIES*

As of December 31, 2021 and 2020, the Corporation incurred losses from operations of approximately \$2.3 million and \$711,000, respectively, and has a deficiency in net assets of approximately \$9.9 million and \$11.1 million as of December 31, 2021 and 2020, respectively. During 2020, the Corporation refunded its Series 2009 bonds, and issued new Series 2019 bonds to reduce the annual interest expense beginning in 2020, along with a debt repayment schedule to reduce the net cost of financing activities.

As of December 31, 2021, the Corporation has outstanding long term debt of approximately \$55.6 million in the form of revenue bonds.

# WHITNEY CENTER, INCORPORATED

## NOTES TO FINANCIAL STATEMENTS

### FOR THE YEARS ENDED DECEMBER 31, 2021 AND 2020

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#### NOTE 1 - NATURE OF BUSINESS AND SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

##### *RISKS AND UNCERTAINTIES (CONTINUED)*

The Corporation's operating revenues were negatively impacted in 2021 and 2020 by the COVID-19 pandemic. In general, healthcare organizations saw declines in revenues due to families not wanting to admit relatives due to fear of contracting the coronavirus in an institutional setting, and additionally choosing to keep them at home due to restrictions on visitation. In addition, the Corporation experienced delays in the ability to re-sell independent living units due to delays to make the necessary renovations to those units.

The Corporation is ultimately dependent upon its future financial performance, which will be affected by achieving an appropriate payor mix, sales of units and reducing operating costs wherever possible. However, there is no such assurance that any of these events will occur.

##### *RECLASSIFICATIONS*

Certain amounts in the 2020 financial statements have been reclassified to conform to the 2021 financial statement presentation.

#### NOTE 2 - COVID-19 RELIEF REVENUE

During the years ended December 31, 2021 and 2020, the Corporation received \$71,738 and \$423,605, respectively, in funding from the Department of Health and Human Services (HHS) through the Coronavirus Aid, Relief and Economic Security (CARES) Act PRF. As a condition to receiving these funds, the Corporation has agreed to certain terms and conditions including the following: (1) the funds are to reimburse the Corporation only for health care-related expenses and lost revenue that is attributable to COVID-19, (2) the funds may only be used to prevent, prepare for and respond to COVID-19, (3) noncompliance with the terms and conditions is grounds for the recoupment of some or all of the payments by HHS and (4) the Corporation will not use the funds to reimburse expenses or losses that have been reimbursed from other sources or that other sources are obligated to reimburse.

For the years ended December 31, 2021 and 2020, the Corporation has recognized \$163,808 and \$301,521, respectively, in the accompanying statement of activities and changes in net assets. The unrecognized amount of the HHS PRF funds, amounting to \$30,014 in 2021 and \$122,084 in 2020 is included in current portion of the deferred revenue liability in the Corporation's statement of financial position.

# WHITNEY CENTER, INCORPORATED

## NOTES TO FINANCIAL STATEMENTS

### FOR THE YEARS ENDED DECEMBER 31, 2021 AND 2020

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#### NOTE 2 - COVID-19 RELIEF REVENUE (CONTINUED)

Management's estimates of the amount of revenue recognized from these advances could change materially in the future as the regulations regarding the COVID-19 relief programs are modified in future periods. Any future adjustments to these estimates will be reported in the earnings of future periods. All amounts received under these programs may be subject to audit by the funding agencies and potentially require repayment in a future period.

#### NOTE 3 - ACCOUNTS RECEIVABLE

The Corporation grants credit without collateral to its residents, most of whom are insured under third-party payor agreements. The mix of receivables from patients and third-party payors as of September 30, 2021 and 2020 were as follows:

	2021	2020
Medicaid	\$ 26,385	\$ 71,994
Medicare	82,275	130,635
Private pay	1,029,869	950,208
Other third party payors	<u>21,476</u>	<u>104,833</u>
	1,160,005	1,257,670
Less allowance for doubtful accounts	<u>398,213</u>	<u>236,948</u>
	<u>\$ 761,792</u>	<u>\$ 1,020,722</u>

#### NOTE 4 - INVESTMENTS AND FAIR VALUE MEASUREMENT

Investments at December 31 are summarized as follows:

	2021		2020	
	Cost	Fair Value	Cost	Fair Value
Assets whose use is limited				
Cash and equivalents	\$ 22,851	\$ 22,851	\$ 21,891	\$ 21,891
Mutual funds	<u>594,817</u>	<u>857,770</u>	<u>618,743</u>	<u>788,411</u>
	<u>\$ 617,668</u>	<u>\$ 880,621</u>	<u>\$ 640,634</u>	<u>\$ 810,302</u>

# WHITNEY CENTER, INCORPORATED

## NOTES TO FINANCIAL STATEMENTS

### FOR THE YEARS ENDED DECEMBER 31, 2021 AND 2020

#### NOTE 4 - INVESTMENTS AND FAIR VALUE MEASUREMENT (CONTINUED)

	2021		2020	
	Cost	Fair Value	Cost	Fair Value
Long-Term investments				
Cash and equivalents	\$ 1,115,614	\$ 1,115,614	\$ 1,200,562	\$ 1,200,562
Mutual funds	941,187	926,887	565,407	579,425
U.S. Government and Agency obligations	640,728	632,074	334,558	348,190
Corporate bonds	346,371	343,110	210,686	224,599
Marketable equity securities	<u>4,441,919</u>	<u>6,135,359</u>	<u>2,747,110</u>	<u>3,867,719</u>
	<u>\$ 7,485,819</u>	<u>\$ 9,153,044</u>	<u>\$ 5,058,323</u>	<u>\$ 6,220,495</u>

#### *FAIR VALUE MEASUREMENT*

GAAP establish a framework for measuring fair value. That framework provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1) and the lowest priority to unobservable inputs (Level 3). The three levels of the fair value hierarchy are described below:

Level 1: Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets that the Corporation has the ability to access.

Level 2: Inputs to the valuation methodology include:

- Quoted prices for similar assets or liabilities in active markets;
- Quoted prices for identical or similar assets or liabilities in inactive markets;
- Inputs other than quoted prices that are observable for the asset or liability;
- Inputs that are derived principally from or corroborated by observable market data by correlation or other means.

If the asset or liability has a specified (contractual) term, the Level 2 input must be observable for substantially the full term of the asset or liability.

# WHITNEY CENTER, INCORPORATED

## NOTES TO FINANCIAL STATEMENTS

### FOR THE YEARS ENDED DECEMBER 31, 2021 AND 2020

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#### NOTE 4 - INVESTMENTS AND FAIR VALUE MEASUREMENT (CONTINUED)

##### *FAIR VALUE MEASUREMENT (CONTINUED)*

Level 3: Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

The fair value measurement level of the asset or liability within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs. Following is a description of the valuation techniques used for investments measured at fair value.

*Mutual Funds* - Valued based on the closing quote prices listed on a national securities exchange or reported on the NASDAQ national market at their last sales price as of the last business day of the year.

*U.S. Government Securities and Agency Obligations* - Valued based on quoted prices in active markets, and are generally categorized in Level 1 of the fair value hierarchy.

*Corporate Bonds* - Valued using recently executed transactions, market price quotations (where observable), bond spreads or other available data. When observable price quotations are not available, fair value is determined based on cash flow models with yield curves, bond swap spreads, and other available inputs. Corporate obligations are generally categorized in Level 2 of the fair value hierarchy.

*Marketable Equity Securities* - Valued based on the closing quote prices listed on a national securities exchange or reported on the NASDAQ national market at their last sales price as of the last business day of the year.

There have been no changes in the methodologies used at December 31, 2021 and 2020.

# WHITNEY CENTER, INCORPORATED

## NOTES TO FINANCIAL STATEMENTS

### FOR THE YEARS ENDED DECEMBER 31, 2021 AND 2020

#### NOTE 4 - INVESTMENTS AND FAIR VALUE MEASUREMENT (CONTINUED)

##### *FAIR VALUE MEASUREMENT (CONTINUED)*

The following tables present information about the Corporation's investments, including assets whose use is limited, measured at fair value:

	December 31, 2021		
	Quoted Prices in Active Markets (Level 1)	Other Than Quoted Market Inputs (Level 2)	Total
Cash and equivalents	\$ 1,138,465	\$ --	\$ 1,138,465
Mutual funds	1,784,657	--	1,784,657
U.S. Government and Agency obligations	632,074	--	632,074
Corporate bonds	--	343,110	343,110
Marketable equity securities	6,135,359	--	6,135,359
	\$ 9,690,555	\$ 343,110	\$ 10,033,665
	December 31, 2020		
	Quoted Prices in Active Markets (Level 1)	Other Than Quoted Market Inputs (Level 2)	Total
Cash and equivalents	\$ 1,222,453	\$ --	\$ 1,222,453
Mutual funds	1,367,836	--	1,367,836
U.S. Government and Agency obligations	348,190	--	348,190
Corporate bonds	--	224,599	224,599
Marketable equity securities	3,867,719	--	3,867,719
	\$ 6,806,198	\$ 224,599	\$ 7,030,797

##### *INSTRUMENTS NOT MEASURED AT FAIR VALUE*

The carrying amounts of cash and cash equivalents, accounts receivable, and accounts payable and accrued expenses approximate their fair value because of the short-term nature of these instruments.

# WHITNEY CENTER, INCORPORATED

## NOTES TO FINANCIAL STATEMENTS

### FOR THE YEARS ENDED DECEMBER 31, 2021 AND 2020

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#### NOTE 4 - INVESTMENTS AND FAIR VALUE MEASUREMENT (CONTINUED)

##### *INSTRUMENTS NOT MEASURED AT FAIR VALUE (CONTINUED)*

The fair value of long-term debt as of December 31, 2021 and 2020 approximates the total outstanding principal balance. The method used to determine the fair value of long-term debt is quoted prices for similar debt instruments.

#### NOTE 5 - PROPERTY AND EQUIPMENT

A summary of property and equipment at December 31 follows:

	2021	2020
Land and land improvements	\$ 835,874	\$ 858,756
Intangibles	833,504	843,443
Buildings	117,325,749	126,690,227
Furniture, fixtures and equipment	3,986,029	5,019,905
Operating lease right-of-use asset	106,534	--
Vehicles	185,959	240,503
Construction in process	<u>3,830,473</u>	<u>2,039,946</u>
	127,104,122	135,692,780
Less accumulated depreciation and amortization	<u>48,118,402</u>	<u>57,133,427</u>
	<u>\$ 78,985,720</u>	<u>\$ 78,559,353</u>

The estimated cost to complete the construction in progress as of December 31, 2021 is approximately \$950,000.

#### NOTE 6 - ASSETS HELD BY TRUSTEE

In accordance with the Town of Hamden, Connecticut Revenue Bonds (Whitney Center Project), Series 2019, the Corporation maintains the following accounts with a trustee:

##### *CAPITAL PROJECT FUND*

The Corporation established a capital project fund of \$10 million, from proceeds of the Series 2019 bond issuance.



# WHITNEY CENTER, INCORPORATED

## NOTES TO FINANCIAL STATEMENTS

### FOR THE YEARS ENDED DECEMBER 31, 2021 AND 2020

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#### NOTE 6 - ASSETS HELD BY TRUSTEE (CONTINUED)

##### *CAPITAL PROJECT FUND (CONTINUED)*

The funds are designated for use in specific capital projects to be undertaken by the Corporation. The balance of the capital project fund at December 31, 2021 and 2020 was \$1,838,237 and \$6,568,290, respectively.

##### *DEBT SERVICE RESERVE FUND*

The Corporation is required to maintain a debt service reserve fund in an amount equal to the maximum annual debt service requirement for the Series 2019 Bonds. Funds on deposit in this account shall be applied to make up any deficiencies with respect to payments on the bonds. The balance of the debt service reserve fund at December 31, 2021 and 2020 was \$3,763,120 and \$3,762,218, respectively.

##### *BOND INTEREST FUND*

The Corporation is required to maintain a bond interest fund, which is funded monthly for required interest payments due. The balance of the bond interest fund at December 31, 2021 and 2020 was \$1,392,005 and \$1,391,838, respectively.

#### NOTE 7 - NET ASSETS (DEFICIT) WITHOUT DONOR RESTRICTIONS

Net assets (deficit) without donor restrictions at December 31 are as follows:

	<u>2021</u>	<u>2020</u>
Undesignated	\$ (31,535,166)	\$ (31,922,439)
Designated by the governing board	526,885	517,390
Property and equipment, net of related debt	<u>20,348,239</u>	<u>19,844,803</u>
Total Net Assets (Deficit) Without Donor Restrictions	<u>\$ (10,660,042)</u>	<u>\$ (11,560,246)</u>

# WHITNEY CENTER, INCORPORATED

## NOTES TO FINANCIAL STATEMENTS

### FOR THE YEARS ENDED DECEMBER 31, 2021 AND 2020

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#### NOTE 8 - NET ASSETS WITH DONOR RESTRICTIONS

Net assets with donor restrictions December 31 may be expended for:

	<u>2021</u>	<u>2020</u>
Subject to Expenditure for Specified Purpose:		
Memorial and remembrance fund	\$ 425,052	\$ 366,838
A. Krenta legacy fund	114,273	-
Cultural arts fund	88,651	86,079
Staff development fund	56,687	38,480
Other	<u>20,047</u>	<u>1,795</u>
	<u>704,710</u>	<u>493,192</u>
Subject to Appropriation and Expenditure When a Specified Event Occurs:		
Endowment contribution from which the income is expendable to provide financial support to residents	<u>10,000</u>	<u>10,000</u>
Total Net Assets With Donor Restrictions	<u>\$ 714,710</u>	<u>\$ 503,192</u>

Net assets were released from restrictions by incurring expenses satisfying the following purposes for the years ended December 31:

	<u>2021</u>	<u>2020</u>
Subject to Expenditure for Specified Purpose:		
Memorial and remembrance fund	\$ --	\$ 4,580
Cultural arts fund	1,975	1,600
Staff development fund	13,695	22,000
Other	<u>5,610</u>	<u>-</u>
	<u>\$ 21,280</u>	<u>\$ 28,180</u>

# WHITNEY CENTER, INCORPORATED

## NOTES TO FINANCIAL STATEMENTS

### FOR THE YEARS ENDED DECEMBER 31, 2021 AND 2020

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#### NOTE 8 - NET ASSETS WITH DONOR RESTRICTIONS (CONTINUED)

##### *UNIFORM PRUDENT MANAGEMENT OF INSTITUTIONAL FUNDS ACT*

As required by GAAP, net assets are classified and reported based on the existence or absence of donor-imposed restrictions.

The State of Connecticut adopted a version of the Uniform Prudent Management of Institutional Funds Act (UPMIFA) in 2007. In the absence of authoritative guidance on the application of Connecticut's UPMIFA to donor-restricted funds, the Corporation interprets UPMIFA as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment fund, absent explicit donor stipulations to the contrary. As a result of this interpretation, the Corporation classifies as net assets with donor restrictions (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund.

Any remaining portion of the donor-restricted funds that is not classified in net assets with donor restrictions would be classified or recorded as unrestricted support by the Corporation, in a manner consistent with the standard of prudence prescribed by UPMIFA. From time to time, the fair value of assets associated with individual donor-restricted funds may fall below the level that the donor or UPMIFA requires the Corporation to retain as a fund of perpetual duration. These deficiencies, which would be reported in net assets without donor restrictions, can result from unfavorable market fluctuations.

# WHITNEY CENTER, INCORPORATED

## NOTES TO FINANCIAL STATEMENTS

### FOR THE YEARS ENDED DECEMBER 31, 2021 AND 2020

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#### NOTE 9 - LONG-TERM DEBT

Long-term debt consists of the following at December 31:

	<u>2021</u>	<u>2020</u>
Town of Hamden Revenue Bonds (Whitney Center Project) Series 2019		
Fixed Rate Revenue Bonds due January 1, 2030	\$ 9,090,000	\$ 9,090,000
Fixed Rate Revenue Bonds due January 1, 2040	17,690,000	17,690,000
Fixed Rate Revenue Bonds due January 1, 2050	<u>28,815,000</u>	<u>28,815,000</u>
	55,595,000	55,595,000
Less, deferred financing costs	1,459,247	1,499,368
Add, unamortized original issue premium	<u>4,447,589</u>	<u>4,607,863</u>
Long-Term portion	<u>\$ 58,583,342</u>	<u>\$ 58,703,495</u>

In October 2019, the Corporation issued \$55,595,000 (par value) of Town of Hamden, Connecticut Facility Revenue Bonds (Whitney Center Project), Series 2019 (Series 2019 Bonds) at an aggregate original issue premium of \$4,808,204. The Series 2019 bonds are at a fixed rate of interest of 5.00 percent, with mandatory annual sinking fund redemptions beginning in January 1, 2023 and extending through final maturity in January 1, 2050.

The Series 2019 Bonds are collateralized by (i) a first mortgage lien on the Corporation's main operating facility, (ii) a security interest in all personal property, fixtures, and equipment, (iii) a security interest in the gross revenues of the Corporation, and (iv), an assignment of the Corporation's rights under its residency agreements.

The Loan Agreement (and Security Agreement) and related Trust Indenture to the Series 2019 Bonds also provides for, among other requirements, the maintenance of certain financial and operational covenants including a minimum debt service coverage ratio, and a days' cash on hand ratio. The Corporation successfully met the debt service coverage ratio and the days' cash on hand ratio covenants on the December test date in 2021.

# WHITNEY CENTER, INCORPORATED

## NOTES TO FINANCIAL STATEMENTS

### FOR THE YEARS ENDED DECEMBER 31, 2021 AND 2020

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#### NOTE 9 - LONG-TERM DEBT (CONTINUED)

Scheduled maturities of long-term debt at December 31, are as follows:

Years ending <u>December 31,</u>	
2022	\$ --
2023	955,000
2024	1,000,000
2025	1,050,000
2026	1,100,000
Thereafter	<u>51,490,000</u>
	<u>\$ 55,595,000</u>

#### *OPERATING RESERVE*

The State of Connecticut requires that continuing care facilities maintain a reserve fund, which consists of six months debt service requirements plus one month's operating costs. As of December 31, 2021 and 2020, the Corporation had established the required reserve funds, which consist of U.S. Government obligations, common stocks and money market funds. These funds are not available for current operating purposes. The total reserve requirement was approximately \$3.37 million and \$3.25 million at December 31, 2021 and 2020, respectively. The balance in these funds amounted to approximately \$5.15 million in each of the years ended December 31, 2021 and 2020. Such amounts have been classified as assets held by trustee on the statements of financial position.

# WHITNEY CENTER, INCORPORATED

## NOTES TO FINANCIAL STATEMENTS

### FOR THE YEARS ENDED DECEMBER 31, 2021 AND 2020

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#### NOTE 10 - U.S. SMALL BUSINESS ADMINISTRATION PAYCHECK PROTECTION PROGRAM LOAN

In April 2020, the Organization applied for and received a forgivable loan in the amount of \$2,250,000 under the U.S. Small Business Administration Paycheck Protection Program. As of December 31, 2020, the loan was recorded under long-term liabilities, "U.S. Small Business Administration Paycheck Protection Program Loan", until such time as the forgiveness was formally approved. During 2020, the loan proceeds were used solely for payment of payroll and otherwise in a manner to satisfy the requirements for loan forgiveness. The forgiveness was formally approved by the SBA on July 22, 2021. As a result, a gain in the amount of \$2,250,000 has been recognized and is presented within the caption "Gain on forgiveness of PPP loan" in the Non-Operating Items section of the Statement of Activities.

#### NOTE 11 - LEASE OBLIGATIONS

The Corporation has obligations as a lessee for vehicles, with remaining lease terms expiring through October 2024. The Corporation has classified these leases as operating leases. Payment due under these leases include fixed monthly payments aggregating \$2,788 per month, with the total operating lease cost, based on the fixed monthly rent, amounting to approximately \$28,000 for the year ended December 31, 2021.

Future minimum lease payments as of December 31, are as follows:

Years ending <u>December 31,</u>	
2022	\$ 33,454
2023	33,454
2024	<u>22,629</u>
	89,537
Less, amount representing interest	<u>6,112</u>
	<u>\$ 83,425</u>

The Corporation entered into capital lease obligations in 2016 for computer and other equipment at an aggregate monthly rental of \$10,900, with imputed interest rates ranging from 4.489% to 5.721%, with expiration dates through March 2021.

# WHITNEY CENTER, INCORPORATED

## NOTES TO FINANCIAL STATEMENTS

### FOR THE YEARS ENDED DECEMBER 31, 2021 AND 2020

#### NOTE 12 - DISAGGREGATION OF REVENUE

The Corporation disaggregates its revenue from contracts with residents by payor source, as the Corporation believes it best depicts how the nature, amount, timing and uncertainty of its revenue and cash flows are affected by economic factors.

The following tables present revenue disaggregated by type of contract and payer for the years ended December 31, 2021 and 2020:

	<u>December 31, 2021</u>				Total
	Independent Living	Health Center	Assisted Living	Thrive at Home	
Resident Fees:					
Medicaid	\$ --	\$ 908,206	\$ --	\$ --	\$ 908,206
Medicare	--	2,365,841	--	--	2,365,841
Private pay and other third party payors	<u>12,744,651</u>	<u>2,491,893</u>	<u>2,163,490</u>	<u>422,313</u>	<u>17,822,347</u>
	12,744,651	5,765,940	2,163,490	422,313	21,096,394
Entry Fees:					
Amortization	5,003,869	--	--	289,954	5,293,823
Entry fees recognized	<u>1,361,251</u>	<u>--</u>	<u>--</u>	<u>35,447</u>	<u>1,396,698</u>
	<u>\$ 19,109,771</u>	<u>\$ 5,765,940</u>	<u>\$ 2,163,490</u>	<u>\$ 747,714</u>	<u>\$ 27,786,915</u>

# WHITNEY CENTER, INCORPORATED

## NOTES TO FINANCIAL STATEMENTS

### FOR THE YEARS ENDED DECEMBER 31, 2021 AND 2020

#### NOTE 12 - DISAGGREGATION OF REVENUE (CONTINUED)

	December 31, 2020				Total
	Independent Living	Health Center	Assisted Living	Thrive at Home	
<b>Resident Fees:</b>					
Medicaid	\$ --	715,894	\$ --	\$ --	\$ 715,894
Medicare	--	1,812,855	--	--	1,812,855
Private pay and other third party payors	12,688,597	3,016,209	2,174,124	394,591	18,273,521
	12,688,597	5,544,958	2,174,124	394,591	20,802,270
<b>Entry Fees:</b>					
Amortization	5,271,671	--	--	266,404	5,538,075
Entry fees recognized	1,943,603	--	--	36,132	1,979,735
	<b>\$ 19,903,871</b>	<b>\$ 5,544,958</b>	<b>\$ 2,174,124</b>	<b>\$ 697,127</b>	<b>\$ 28,320,080</b>



# WHITNEY CENTER, INCORPORATED

## NOTES TO FINANCIAL STATEMENTS

### FOR THE YEARS ENDED DECEMBER 31, 2021 AND 2020

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#### NOTE 13 - LIQUIDITY AND AVAILABILITY OF RESOURCES

The Corporation's primary sources of support are resident services, including amortization of entry fees, and other operating revenues. Financial assets in excess of daily cash requirements are invested in money market funds and other short-term investments.

The following table reflects the Corporation's financial assets as of December 31, 2021 and 2020, reduced by amounts that are not available to meet general expenditures within one year of the statement of financial position date because of contractual restrictions or internal board designations. Amounts not available include donor restricted balances, board-designated investments intended to fund special board initiatives not considered in the annual operating budget, and assets held by a third party trustee. In the event the need arises to utilize the board-designated investments for liquidity purposes, the reserves could be drawn upon through board resolution. Amounts not available to meet general expenditures within one year also may include net assets with donor restrictions.

	<u>2021</u>	<u>2020</u>
Financial assets at year-end		
Cash and cash equivalents	\$ 8,822,178	\$ 8,000,045
Accounts and contract receivables, net	761,792	1,147,099
Other receivables	11,420	129,961
Investments	10,033,665	7,030,797
Assets held by trustee	<u>6,993,362</u>	<u>11,722,346</u>
Total financial assets available at year-end	<u>26,622,417</u>	<u>28,030,248</u>
Less contractual or donor-imposed restrictions		
Perpetual endowment	10,000	10,000
Restricted by donors with time or purpose restriction	704,710	493,192
Board designated	526,885	517,390
Assets held by trustee	<u>6,993,362</u>	<u>11,722,346</u>
Financial assets available to meet cash needs for general expenditures within one year	<u>\$ 18,387,460</u>	<u>\$ 15,287,320</u>

# WHITNEY CENTER, INCORPORATED

## NOTES TO FINANCIAL STATEMENTS

### FOR THE YEARS ENDED DECEMBER 31, 2021 AND 2020

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#### NOTE 14 - COMMITMENTS AND CONTINGENCIES

##### *HEALTH CARE INDUSTRY*

The health care industry is subject to numerous laws and regulations of federal, state and local governments. These laws and regulations include, but are not necessarily limited to, matters such as licensure, accreditation, and government health care program participation requirements, reimbursement for patient services and Medicare and Medicaid fraud and abuse. Government activity has increased with respect to investigations and allegations concerning possible violations of fraud and abuse statutes and regulations by health care providers.

Violations of these laws and regulations could result in expulsion from government health care programs together with the imposition of significant fines and penalties, as well as significant repayments for patient services previously billed. Management believes that the Company is in compliance with applicable government laws and regulations. However, compliance with such laws and regulations is subject to government review and interpretation as well as regulatory actions unknown or unasserted at this time.

##### *LEGAL AND REGULATORY ENVIRONMENT*

Management believes that the Corporation is in compliance with fraud and abuse, as well as other applicable government laws and regulations. While no material regulatory inquiries have been made, compliance with such laws and regulations can be subject to future government review and interpretation, as well as regulatory actions unknown or unasserted at this time.

The Corporation is involved in legal proceedings related to matters which are incidental to its business. In the opinion of management, based on consultation with counsel, the outcome of such proceedings will not significantly affect the Corporation's financial position or results of operations, based on existing insurance coverage and contingency reserves provided by the Corporation.

##### *COVID 19 PANDEMIC*

In March 2020, the World Health Organization declared the outbreak of COVID-19 as a pandemic which continues to spread throughout the United States and the world. The Corporation continues to monitor the outbreak of COVID-19 and the related business and travel restrictions and its impact on operations, financial position, cash flows, reopening trends, patient and third party payor payments, and the industry in general, in addition to the impact on its employees. Due to the fluidity of this situation, the magnitude and duration of the pandemic and its impact on the Corporation's operations and liquidity is uncertain as of the date of this report.

# WHITNEY CENTER, INCORPORATED

## NOTES TO FINANCIAL STATEMENTS

### FOR THE YEARS ENDED DECEMBER 31, 2021 AND 2020

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#### NOTE 14 - COMMITMENTS AND CONTINGENCIES (CONTINUED)

##### *COVID 19 PANDEMIC (CONTINUED)*

The Corporation's business has been deemed essential by the State of Connecticut during the COVID-19 pandemic; however, the operations have been impacted due to declines in the number of services provided starting in March 2020 and continuing through the issuance of this report. The extent to which the COVID-19 pandemic further impacts the Corporation's operations and financial condition will depend on numerous evolving factors, which are uncertain and cannot be predicted, including duration and scope of the pandemic and associated disruptions; effects of current and future governmental and public responses to changing conditions; financial condition of the Corporation's customers; and the ability of third party payors to meet their obligations to the Corporation for the services provided.

#### NOTE 15 - SELF INSURANCE

Effective January 1, 2020, the Corporation became self-insured for health and pharmacy benefits provided to employees. All eligible employees have the option of participating in the Corporation's self-funded, comprehensive medical care benefits plan. Based upon plan enrollment, the Network pays a monthly fee to a Third Party Administrator (TPA), which covers the administrative fees. The Corporation has purchased stop-loss insurance, which will reimburse the Corporation for individual claims in excess of \$100,000 annually and aggregate claims of approximately \$900,000 annually. The Corporation pays the claims and recognizes the expense as they are submitted by the TPA. This amount varies from month to month based upon the health care use by covered persons. As of December 31, 2021 and 2020, the Corporation accrued \$400,000 and \$200,000, respectively, for unpaid claims.

The determination of such claims and expenses and the appropriateness of the related liability is continually reviewed and updated. It is reasonably possible that the accrued estimated liability of self-insured claims may need to be revised in the near term.

#### NOTE 16 - SUBSEQUENT EVENTS

In preparing these financial statements, The Corporation has evaluated events and transactions for potential recognition or disclosure through May 13, 2022, the date the financial statements were available to be issued. There were no subsequent events that require recognition or disclosure in these financial statements.

# WHITNEY CENTER, INCORPORATED

## NOTES TO FINANCIAL STATEMENTS

### FOR THE YEARS ENDED DECEMBER 31, 2021 AND 2020

#### NOTE 17 - FUNCTIONAL EXPENSES

The Corporation provides services to residents including independent living, health center, and resident services. Expenses related to providing these services for the years ended December 31, are as follows:

	2021	Independent Living	Health Center	Resident Services	Total Programs	Marketing and Development	Fundraising	Management and General	Total
Salaries and wages	\$ 4,302,792	\$ 2,994,442	\$ 1,070,415	\$ 8,367,649	\$ 517,218	\$ 87,505	\$ 2,320,304	\$ 11,292,676	
Employee benefits	1,019,128	769,104	271,956	2,060,188	136,983	21,378	479,079	2,697,628	
Contract services	687,630	229,734	13,687	931,051	3,216	--	369,648	1,303,915	
Food	776,853	406,110	511	1,183,474	--	--	62,184	1,245,658	
Supplies	297,742	148,341	144,582	590,665	2,052	--	219,254	811,971	
Ancillary health services	156	871,399	--	871,555	--	--	--	871,555	
Utilities	995,017	67,258	11,361	1,073,636	5,681	--	56,806	1,136,123	
Repairs and maintenance	386,694	32,656	17,718	437,068	2,163	--	22,554	461,785	
Other operating expenses	87,488	305,478	77,433	470,399	11,664	47,757	697,068	1,226,888	
Insurance	--	--	--	--	--	--	230,722	230,722	
Marketing and development	2,100	--	--	2,100	376,479	--	--	378,579	
Depreciation and amortization	4,099,688	288,292	50,128	4,438,108	23,331	--	164,481	4,625,920	
Interest expense	2,425,747	163,969	27,697	2,617,413	13,849	--	18,335	2,649,597	
Property taxes	1,957,260	132,302	22,348	2,111,910	11,174	--	111,741	2,234,825	
Loss on disposal of assets	106,186	7,178	1,212	114,576	606	-	6,062	121,244	
	<u>\$ 17,144,481</u>	<u>\$ 6,416,263</u>	<u>\$ 1,709,048</u>	<u>\$ 25,269,792</u>	<u>\$ 1,104,416</u>	<u>\$ 156,640</u>	<u>\$ 4,758,238</u>	<u>\$ 31,289,086</u>	

# WHITNEY CENTER, INCORPORATED

## NOTES TO FINANCIAL STATEMENTS

### FOR THE YEARS ENDED DECEMBER 31, 2021 AND 2020

#### NOTE 17 - FUNCTIONAL EXPENSES (CONTINUED)

2020	Independent Living	Health Center	Resident Services	Total Programs	Marketing and Development	Fundraising	Management and General	Total
Salaries and wages	\$ 4,199,984	\$ 2,886,053	\$ 988,844	\$ 8,074,881	\$ 492,180	\$ 76,727	\$ 2,104,749	\$ 10,748,537
Employee benefits	942,545	712,880	216,187	1,871,612	118,070	19,356	655,338	2,664,376
Contract services	482,838	130,260	12,233	625,331	2,067	--	337,641	965,039
Food	740,979	328,804	2,125	1,071,908	98	--	124,571	1,196,577
Supplies	280,363	163,354	91,470	535,187	3,037	--	172,334	710,558
Ancillary health services	168	859,678	--	859,846	--	--	--	859,846
Utilities	1,048,371	70,865	11,970	1,131,206	5,985	--	59,852	1,197,043
Repairs and maintenance	310,319	26,035	4,923	341,277	1,748	--	18,404	361,429
Other operating expenses	61,316	76,584	103,587	241,487	9,542	103,465	575,785	930,279
Insurance	--	--	--	--	--	--	212,388	212,388
Marketing and development	9,677	--	--	9,677	165,535	--	--	175,212
Depreciation and amortization	4,331,663	370,353	52,983	4,754,999	49,652	--	337,004	5,141,655
Interest expense	2,329,873	165,679	27,986	2,523,538	13,993	--	139,932	2,677,463
Property taxes	1,975,656	133,545	22,558	2,131,759	11,279	--	112,792	2,255,830
Loss on disposal of assets	10,561	714	121	11,396	60	-	603	12,059
	<u>\$16,724,313</u>	<u>\$ 5,924,804</u>	<u>\$ 1,534,987</u>	<u>\$24,184,104</u>	<u>\$ 873,246</u>	<u>\$ 199,548</u>	<u>\$ 4,851,393</u>	<u>\$ 30,108,291</u>

**WHITNEY CENTER, INCORPORATED**

**SCHEDULE I -- COMPARISON OF CHANGES IN NET DEFICIT WITHOUT DONOR RESTRICTIONS  
BEFORE NONOPERATING ITEMS**

**FOR THE YEARS ENDED DECEMBER 31, 2021 AND 2020**

	2021	2020	Dollar Change	Increase (Decrease) Percent Change
<b>Changes in Net Deficit Before Nonoperating Items</b>				
<b>Revenues and Gains</b>				
Resident services	\$ 27,786,915	\$ 28,320,080	\$ (533,165)	-2%
Other operating revenues	897,584	664,929	232,655	35%
CARES Act Provider Relief Funds	163,808	301,521	(137,713)	100%
Contributions and other	85,823	81,853	3,970	5%
Net assets released from restriction	21,280	28,180	(6,900)	-24%
<b>Total Revenues and Gains</b>	<u>28,955,410</u>	<u>29,396,563</u>	<u>(441,153)</u>	<u>-2%</u>
<b>Expenses and Losses</b>				
Depreciation and amortization	4,625,920	5,141,655	(515,735)	-10%
Interest expense	2,649,597	2,677,463	(27,866)	-1%
Health Center services	3,743,324	3,517,018	226,306	6%
Administrative and general	5,169,428	4,300,239	869,189	20%
Dining services	2,952,759	2,966,145	(13,386)	0%
Employee benefits	2,697,628	2,709,058	(11,430)	0%
Property taxes	2,234,825	2,255,830	(21,005)	-1%
Plant and security	1,862,180	1,695,228	166,952	10%
Utilities	1,136,123	1,197,043	(60,920)	-5%
Housekeeping and laundry	1,032,170	910,958	121,212	13%
Assisted living and wellness	1,569,646	1,531,784	37,862	2%
Resident services	1,208,863	818,261	390,602	48%
At Home program	406,623	387,609	19,014	5%
<b>Total Expenses and Losses</b>	<u>31,289,086</u>	<u>30,108,291</u>	<u>1,180,795</u>	<u>4%</u>
<b>Deficiency of Revenues and Gains over Expenses and Losses from Operations</b>	<u>\$ (2,333,676)</u>	<u>\$ (711,728)</u>	<u>\$ (1,621,948)</u>	<u>-228%</u>

*See independent auditors' report.*  
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**EXHIBIT C**

**PRO FORMA FINANCIAL STATEMENTS**

**Whitney Center, Inc.**  
**Five Year Forecasted Statements for**  
**the period beginning January 1, 2024**

**Whitney Center Operations:**

Whitney Center's main business is the operation of the Whitney Center Life Plan community at 200 Leeder Hill Drive, Hamden, CT 06517. Most residents pay a combination of an initial entry fee and ongoing monthly fees in exchange for housing, services and future discounts on nursing and assisted living care. Whitney Center also provides ancillary services to residents and serves non-residents through its continuing care at home program, Thrive at Home<sup>SM</sup> with Whitney Center.

**Apartment Sales and Occupancy:**

High apartment occupancy is a key performance indicator at a life plan community. Whitney Center has high occupancy in its apartments and future sales and occupancy are forecast consistent with current experience.

**Entry Fee Accounting and Cash Flow:**

Accounting rules require that life plan entry fees, although received as a lump sum of cash, should be recognized as revenue over the resident's total term of occupancy. This can result in a net loss on our financial statements if allowed entry fee revenue is less than actual entry fee receipts. Whitney Center plans and budgets are intended to produce annual cash flow that supports our mission, vision and values, and have done so for over 40 years.

**Operating Revenue and Expense:**

The forecast assumes that most revenue and expenses will increase 3% per year. Actual monthly fee increases are determined annually as part of the annual budget process and may be more or less than 3%. The monthly fee increase effective January 1, 2024 was 5.0%.

**Assets Limited to Use:**

Whitney Center's general investment fund is unrestricted. Money donated for restricted use is held separately from other accounts. A third-party trustee holds money in debt service reserve and operated reserve accounts as required by our loan agreement and receives monthly payments used to make semi-annual debt service payments.

**Uncertainty of Forecast Results:**

This forecast is based on historical and current performance and assumptions about future results including refinancing. Actual results may vary significantly from the forecast here. Whitney Center creates new budgets on an annual basis in a process that includes input from residents. A summary of each year's annual budget is presented to residents.



Whitney Center, Inc. 5-Year Financial Forecast	Year 1 <u>2024</u>	Year 2 <u>2025</u>	Year 3 <u>2026</u>	Year 4 <u>2027</u>	Year 5 <u>2028</u>
<b>Statements of Activities</b>					
Operating Revenue:					
Entry fees recognized as revenue	\$ 7,956,306	\$ 7,601,884	\$ 7,385,737	\$ 7,242,020	\$ 7,157,497
Apartment revenue	13,289,052	13,850,542	14,411,628	14,976,360	15,548,121
Health Center revenue	4,077,093	4,264,060	4,455,082	4,650,154	4,655,673
Memory Support	4,469,412	4,603,494	4,741,599	4,883,847	5,030,363
Community Health Services revenue	7,444,433	7,930,715	8,477,982	8,792,251	9,180,141
Thrive at Home revenue	512,019	716,292	932,361	1,160,748	1,402,000
Other operating income	1,462,698	1,495,095	1,528,464	1,562,834	1,594,507
Contributions	0	0	0	0	0
Assets released from restriction	-	-	-	-	-
Operating Revenue	39,211,013	40,462,083	41,932,853	43,268,215	44,568,302
Expenses and losses:					
Salaries & wages	15,495,677	15,884,181	16,203,392	16,851,528	17,357,074
Depreciation and amortization	5,922,807	6,047,807	6,190,664	6,369,236	6,547,807
Interest	4,047,750	4,047,750	4,047,750	4,000,000	3,950,000
Employee benefits	4,040,008	4,141,298	4,224,522	4,393,503	4,525,308
Property taxes	2,712,385	2,780,194	2,849,699	2,920,942	2,993,965
Other operating expenses	1,952,705	1,852,286	1,853,355	2,005,955	2,160,134
Contract services	1,996,529	2,056,425	2,118,118	2,181,662	2,247,111
Utilities	1,116,000	1,138,320	1,161,086	1,184,308	1,207,994
Food	1,301,956	1,341,678	1,382,619	1,424,815	1,460,295
Ancillary health services	470,471	475,176	479,928	484,727	489,574
Supplies	1,057,260	1,088,978	1,121,647	1,155,297	1,189,955
Repairs & maintenance	753,336	775,936	799,214	823,190	847,886
Insurance	320,267	329,875	339,771	349,965	360,464
Total expenses and losses	41,187,151	41,959,904	42,771,765	44,145,126	45,337,567
Net income (loss)	(1,976,138)	(1,497,821)	(838,912)	(876,911)	(769,266)
Realized and Unrealized gain/(loss) on inves	154,997	158,097	161,259	164,484	167,774
Investment income and gain, net	169,057	158,097	161,259	164,484	167,774
		-	-	-	-
Change in unrestricted net assets	(1,652,084)	(1,181,628)	(516,394)	(547,943)	(433,718)
Read these projected financial statements along with the notes. Future results may vary and are not guaranteed.					

<b>Whitney Center, Inc.</b>	<b>Year 1</b>	<b>Year 2</b>	<b>Year 3</b>	<b>Year 4</b>	<b>Year 5</b>
<b>5-Year Financial Forecast</b>	<b>2024</b>	<b>2025</b>	<b>2026</b>	<b>2027</b>	<b>2028</b>
<b><u>Statements of Cash Flows</u></b>					
<b>Operating activities</b>					
Change in unrestricted net assets	\$ (1,652,084)	\$ (1,181,628)	\$ (516,394)	\$ (547,943)	\$ (433,718)
Adjustments to reconcile net income (loss) to net cash provided by operating activities:					
Depreciation and amortization	5,922,807	6,047,807	6,190,664	6,369,236	6,547,807
Amortization of entry fees	(7,956,306)	(7,601,884)	(7,385,737)	(7,242,020)	(7,157,497)
Entry fee receipts (non-refundable)	8,119,672	9,557,839	9,785,496	10,019,820	10,261,010
Gain on investments	(324,054)	(316,194)	(322,517)	(328,968)	(335,547)
Contracts and accounts receivable	296,426	(11,304)	(11,318)	(11,331)	(11,344)
Accounts Payable	(182,390)	10,000	10,000	10,000	10,000
Accrued expenses	-	55,197	55,749	56,307	56,870
Other changes in operating activities	(63,715)	(7,285)	(7,358)	(7,432)	(7,506)
Net cash provided by operating activities	4,160,356	6,552,548	7,798,584	8,317,669	8,930,075
<b>Investing activities</b>					
Capital expenditures	(3,750,000)	(3,500,000)	(4,000,000)	(5,000,000)	(5,000,000)
Change in assets held by Trustee				-	-
Change in assets whose use is limited	-	-	-	-	-
Change in investments	-	-	-	-	-
Net cash provided by investing activities	(3,750,000)	(3,500,000)	(4,000,000)	(5,000,000)	(5,000,000)
<b>Financing activities</b>					
Refundable entry fees received	1,653,119	1,911,317	1,955,985	2,001,919	2,049,156
Capital leases	-	-	-	-	-
Entry fee refunds	(2,000,000)	(2,000,000)	(2,000,000)	(2,000,000)	(2,000,000)
Proceeds of Construction Fund	1,420,060	-	-	-	-
Payroll Protection Program Loan	-				
Deferred financing costs incurred					
Payments on long-term debt	(1,000,000)	(1,050,000)	(1,100,000)	(1,155,000)	(1,215,000)
Net cash used by financing activities	73,179	(1,138,683)	(1,144,015)	(1,153,081)	(1,165,844)
Change in cash and cash equivalents	483,534	1,913,866	2,654,569	2,164,588	2,764,231
Cash & Cash Equivalents at beginning of year	6,495,478	6,979,012	8,892,878	11,547,447	13,712,035
Cash & Cash Equivalents at end of year	6,979,012	8,892,878	11,547,447	13,712,035	16,476,266
Read these projected financial statements along with the notes. Future results may vary and are not guaranteed.					



**EXHIBIT D**

**MEMBERSHIP FEES & PERIODIC CHARGES**



## Traditional Memberships 2024 Fee Schedule

Diamond - 100% coverage				
Age	Single Membership	Single Monthly Fee	Two-Person Household Membership (per person)	Two-Person Household Monthly Fee (per person)
≤50	\$52,050	\$683	\$30,560	\$565
51- 55	\$53,450	\$683	\$34,160	\$565
56 - 60	\$55,560	\$683	\$40,670	\$565
61 - 65	\$58,650	\$683	\$48,610	\$565
66 - 70	\$62,490	\$683	\$57,090	\$565
71 - 75	\$66,350	\$683	\$65,310	\$565
76 - 80	\$69,590	\$683	\$69,560	\$565
81 - 85	\$72,070	\$683	\$72,050	\$565
≥86	\$72,540	\$683	\$72,510	\$565

Emerald - 70% coverage				
Age	Single Membership	Single Monthly Fee	Two-Person Household Membership (per person)	Two-Person Household Monthly Fee (per person)
≤50	\$36,880	\$618	\$20,800	\$512
51- 55	\$37,970	\$618	\$23,730	\$512
56 - 60	\$39,710	\$618	\$28,820	\$512
61 - 65	\$42,140	\$618	\$34,950	\$512
66 - 70	\$45,200	\$618	\$41,380	\$512
71 - 75	\$48,130	\$618	\$47,470	\$512
76 - 80	\$50,680	\$618	\$50,660	\$512
81 - 85	\$52,590	\$618	\$52,560	\$512
≥86	\$52,940	\$618	\$52,920	\$512

Ruby - 50% coverage				
Age	Single Membership	Single Monthly Fee	Two-Person Household Membership (per person)	Two-Person Household Monthly Fee (per person)
≤50	\$28,520	\$555	\$17,140	\$461
51- 55	\$29,430	\$555	\$19,310	\$461
56 - 60	\$30,850	\$555	\$23,020	\$461
61 - 65	\$32,720	\$555	\$27,520	\$461
66 - 70	\$35,030	\$555	\$32,230	\$461
71 - 75	\$37,330	\$555	\$36,750	\$461
76 - 80	\$39,200	\$555	\$39,180	\$461
81 - 85	\$40,670	\$555	\$40,640	\$461
≥86	\$40,950	\$555	\$40,920	\$461

Sapphire - Care Coordination/Fee for Service				
Age	Individual Membership	Individual Monthly Fee	Topaz - Companion Only Memberships	
			Two-Person Household Membership (per person)	Two-Person Household Monthly Fee (per person)
≤50	\$23,480	\$376	\$15,150	\$360
51- 55	\$23,720	\$376	\$15,400	\$360
56 - 60	\$23,840	\$376	\$15,710	\$360
61 - 65	\$24,030	\$376	\$16,160	\$360
66 - 70	\$24,220	\$376	\$16,540	\$360
71 - 75	\$24,480	\$376	\$16,960	\$360
76 - 80	\$24,710	\$376	\$17,080	\$360
81 - 85	\$24,840	\$376	\$16,940	\$360
≥86	\$24,860	\$376	\$16,960	\$360

\* Fees effective 1/1/24. Fees for those under the age of 50 are available upon request.



## Refundable Memberships 2024 Fee Schedule

Diamond - 100% coverage				
Age	Single Membership	Single Monthly Fee	Two-Person Household Membership (per person)	Two-Person Household Monthly Fee (per person)
≤50	\$118,100	\$683	\$59,050	\$565
51- 55	\$124,450	\$683	\$62,230	\$565
56 - 60	\$136,420	\$683	\$77,490	\$565
61 - 65	\$153,390	\$683	\$105,930	\$565
66 - 70	\$174,680	\$683	\$148,860	\$565
71 - 75	\$196,650	\$683	\$191,850	\$565
76 - 80	\$216,890	\$683	\$216,800	\$565
81 - 85	\$233,240	\$683	\$233,210	\$565
≥86	\$236,340	\$683	\$236,310	\$565

Emerald - 70% coverage				
Age	Single Membership	Single Monthly Fee	Two-Person Household Membership (per person)	Two-Person Household Monthly Fee (per person)
≤50	\$81,310	\$618	\$40,650	\$512
51- 55	\$86,180	\$618	\$43,100	\$512
56 - 60	\$94,380	\$618	\$54,140	\$512
61 - 65	\$106,450	\$618	\$74,430	\$512
66 - 70	\$120,910	\$618	\$104,900	\$512
71 - 75	\$136,630	\$618	\$133,990	\$512
76 - 80	\$150,800	\$618	\$150,770	\$512
81 - 85	\$162,680	\$618	\$162,650	\$512
≥86	\$164,970	\$618	\$164,940	\$512

Ruby - 50% coverage				
Age	Single Membership	Single Monthly Fee	Two-Person Household Membership (per person)	Two-Person Household Monthly Fee (per person)
≤50	\$61,500	\$555	\$30,750	\$461
51- 55	\$65,030	\$555	\$33,450	\$461
56 - 60	\$70,960	\$555	\$42,550	\$461
61 - 65	\$79,460	\$555	\$57,530	\$461
66 - 70	\$90,160	\$555	\$79,170	\$461
71 - 75	\$101,210	\$555	\$99,150	\$461
76 - 80	\$111,920	\$555	\$111,850	\$461
81 - 85	\$120,620	\$555	\$120,590	\$461
≥86	\$122,260	\$555	\$122,240	\$461

Sapphire - Care Coordination/Fee for Service				
Age	Individual Membership	Individual Monthly Fee	Two-Person Household Membership (per person)	Two-Person Household Monthly Fee (per person)
≤50	\$53,600	\$376	\$26,800	\$360
51- 55	\$55,150	\$376	\$27,570	\$360
56 - 60	\$57,640	\$376	\$30,200	\$360
61 - 65	\$61,100	\$376	\$35,320	\$360
66 - 70	\$65,220	\$376	\$42,920	\$360
71 - 75	\$70,200	\$376	\$54,400	\$360
76 - 80	\$74,770	\$376	\$70,590	\$360
81 - 85	\$78,780	\$376	\$78,460	\$360
≥86	\$79,560	\$376	\$79,530	\$360

\* Fees effective 1/1/24. Fees for those under the age of 50 are available upon request.

\* The one-time Refundable Membership fee is 100% refundable



**EXHIBIT E**

**MEMBERSHIP PLAN DESCRIPTIONS**



## MEMBERSHIP PLANS

Thrive at Home is pleased to offer membership plans with an array of coverage options to meet your individual care and service needs. Coverage of services and benefits per plan are outlined below.

	DIAMOND	EMERALD	RUBY	SAPPHIRE/ TOPAZ
<b>SERVICES AND BENEFITS*</b>				
Service Coordination 24/7	✓	✓	✓	✓
Personalized Service Plan	✓	✓	✓	✓
Lifestyle and Wellness Programs	✓	✓	✓	✓
Referral Services	✓	✓	✓	✓
Health and Well-being Assessment	✓	✓	✓	✓
Annual Physical Exam	✓	✓	✓	--
Tele-Health and Social Engagement Technology	✓	✓	✓	--
Personal Emergency Response System	✓	✓	✓	--
Transportation Services	✓	70%	50%	--
Biennial Home Evaluation	✓	70%	50%	--
Companion/Homemaker Services	✓	70%	50%	--
Meal/Grocery Delivery	✓	70%	50%	--
Personal Care Services	✓	70%	50%	--
RN/LPN Nurse Services	✓	70%	50%	--
Home Health Care	✓	70%	50%	--
Adult Day Care	✓	70%	50%	--
Live-in Assistance	✓	70%	50%	--
Assisted Living Facility Care	✓	70%	50%	--
Nursing Home Facility Care	✓	70%	50%	--
<i>Access on Whitney Center's Campus (Hamden) to select:</i>				
Amenities	included	included	included	included
Events and Programs	included	included	included	included
Excursions	included	included	included	included

\* Refer to Section III in the Continuing Care (Membership) Agreement for further descriptions of each service offering.