

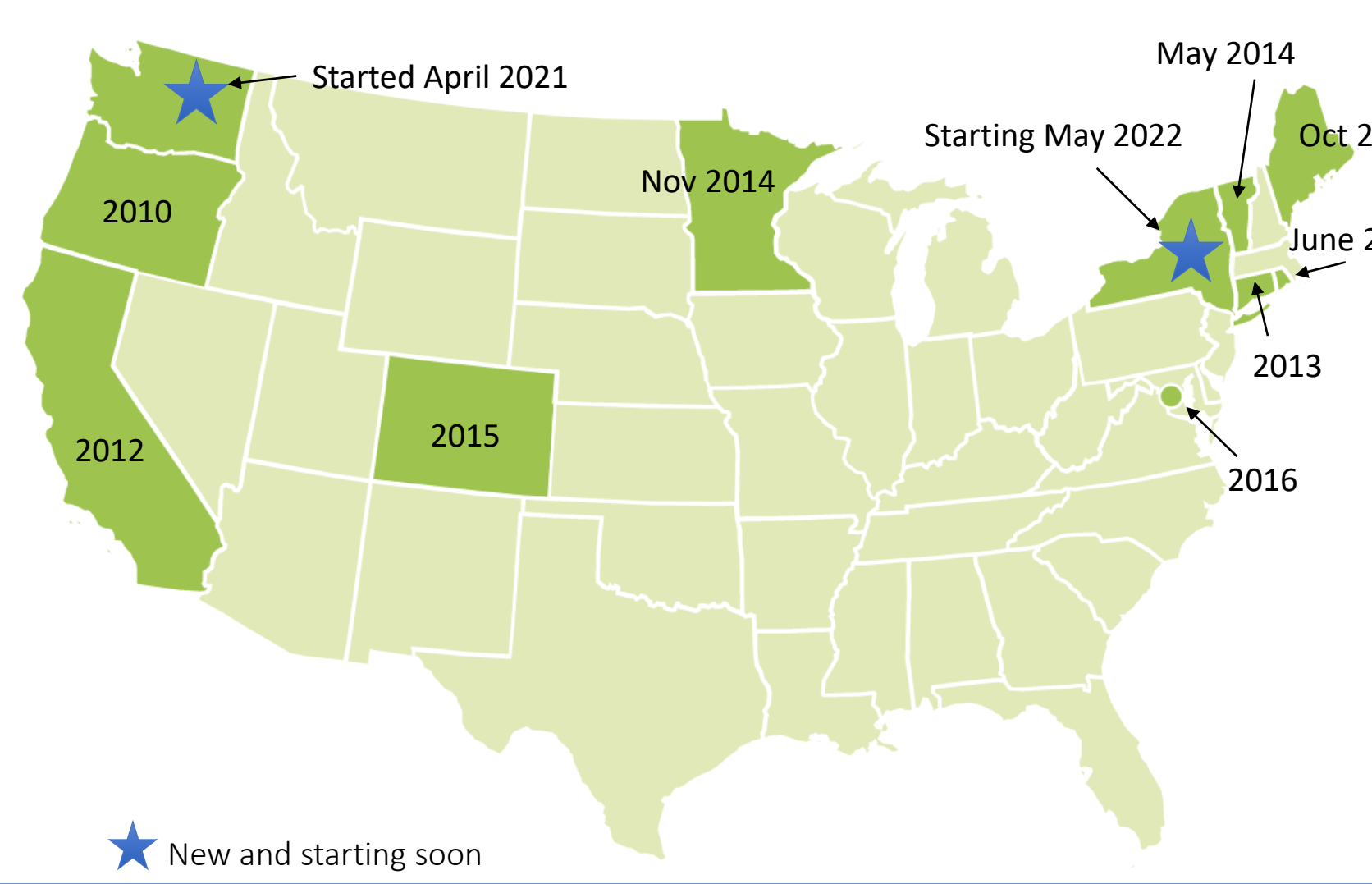


PaintCare[™]

RECYCLING MADE EASY

CY20 Annual Report

10/26/21



What's new with PaintCare?

Switched to a CY report, effective 2020

Rebranded our logo and updated our website in 2021

LVP minimum amount for pickups has been reduced to 100 gallons

Collection Infrastructure

Year-Round Sites

Paint Retailers	104
Transfer Stations/Recycling Centers	46
Reuse Stores	1
Total	151

Supplemental Services

HHW Events & facilities	46
Seasonal Transfer Stations	2
Paint Retailer (partial)	4
Total	52

LVPs – 31 and 1 RLVP

COVID Impacts

**March to June 62% of retailers and 37% of transfer stations suspended paint drop-off
They were removed from the site locator for that time period**

**21 HHW events were canceled, the HHW facilities suspended their opening date
LVP services were also suspended for a few months**

Communications also scaled back public outreach during that time period

Collection volume and Processing

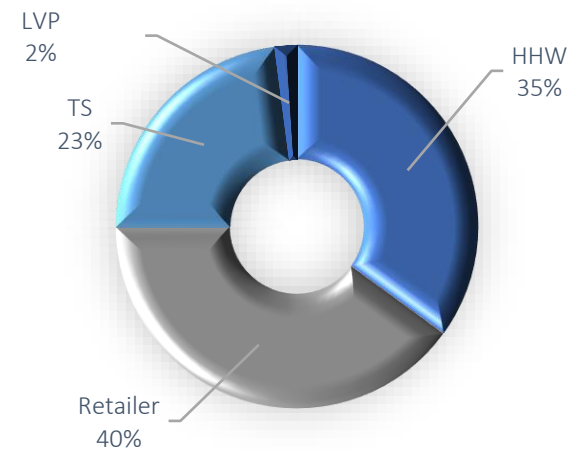
405,200 gallons collected, 81% was latex and 19% oil-based

82% of the latex was made into recycled content paint, 18% was dry paint and landfilled

94% of the oil-based was used for energy recovery and 6% was incinerated

273 tons of containers were recycled

% collected by site type



Revenue and Expenses

Revenue	\$3,860,401
Expenses	\$3,124,026
Change	\$736,375

Recovery Rate	6.5%
Cost Per Gallon	\$7.71



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Laura Honis
CT and RI Program Manager



(203) 747-4494



lhonis@paint.org