

June 2020

**Re: Business and Investor Support for Multi-State Medium- and Heavy-Duty Zero Emission Vehicle Initiative**

Dear Governor Ned Lamont,

As major businesses, investors, institutions, healthcare systems, and employers, we write to urge you to join the multi-state initiative to accelerate the deployment of zero emission medium- and heavy-duty vehicles (MHDVs) recently announced by eight states and the District of Columbia in a jointly issued Statement of Intent.<sup>1</sup> The participating jurisdictions have pledged to develop a governors' memorandum of understanding (MOU) and to work collaboratively to develop and implement a multi-state zero emission vehicle (ZEV) action plan for MHDVs. This multi-state effort is vitally important to enable cost-effective electrification of commercial vehicles at the pace and scale needed to meet state climate and air quality goals and deliver public health and economic benefits for communities and businesses alike.

With ever more urgency as businesses navigate a shifting economy and business model in the wake of COVID-19, we support the MOU and forthcoming rulemaking as a means to strengthen the clean transportation market, boost economic development, and improve public health.

Our companies have significant commitments to reduce our greenhouse gas (GHG) emissions to protect the health and economic well-being of the communities in which we live and operate and prevent disruption of the value chains upon which we rely.<sup>2</sup> Just as transportation is now the largest emitter of GHG emissions across the nation, it is also a major component of our carbon footprint and a significant cost center.

Moreover, transportation is a major contributor to emissions of harmful air pollutants, which can disproportionately impact low-income communities. Improving air quality is not only the right thing to do for public health and for these communities, it also makes economic sense. Fewer instances of respiratory illness, missed days of work and hospitalizations will increase personal disposable income and help reduce the financial pressure on state-funded healthcare programs.

Increased access to cost-effective zero emission commercial transportation options helps us stay competitive in a market where our customers, investors, patients, students, and employees increasingly expect us to lead on sustainability. While a growing number of electric vehicles offer significant cost savings through lower fuel and maintenance costs, as well as avoided risks associated with the volatility of fossil fuel prices and supply, electrification of many commercial vehicle applications still face significant challenges around higher upfront costs, range, weight, charging time, and infrastructure deployment. A coordinated multi-state approach to implementation of market-enabling initiatives is required to rapidly unlock the long-term savings, climate, and clean air benefits of MHDV electrification.

The unprecedented national public health and economic crises precipitated by the COVID-19 pandemic presents governors across the country with an important opportunity to rebuild a more sustainable and resilient economy. Electrification of the commercial MHDV transportation sector will support a cleaner, more energy efficient economy through local innovation and investment in clean technology development and

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<sup>1</sup> State signatories to the Statement of Intent are California, Connecticut, Maine, Massachusetts, New Jersey, Oregon, Rhode Island and Vermont; see: [http://www.nescaum.org/documents/nescaum-press-release\\_12-12-19.pdf](http://www.nescaum.org/documents/nescaum-press-release_12-12-19.pdf).

<sup>2</sup> Ceres. "Power Forward 3.0: How the largest U.S. companies are capturing business value while addressing climate change" April 15, 2017. <https://www.ceres.org/resources/reports/power-forward-3>. See also: <https://noharm-uscanada.org/healthcareclimatecouncil>.

manufacturing – creating new jobs, driving long-term cost savings for our value chains, mitigating climate risk, improving public health, and reducing health care costs.

Bold action by state leaders is urgently needed to send the clear, long-term economic signals to manufacturers and fleets that are essential to achieve market transformation. We strongly support the execution of a multi-state MHD ZEV MOU and the development and implementation of a ZEV action plan to accelerate MHDV electrification. We urge Connecticut to join this collaborative effort that will allow both manufacturers and fleet operators to capture savings from economies of scale to provide more cost-effective emissions reduction for all.

Thank you for your consideration.

Sincerely,

As You Sow	Nature's Path Foods*
Bemis Associates	NEI Investments*
Boston Common Asset Management*	New York State Common Retirement Fund*
Burton*	Pax World Funds*
Capricorn Investment Group*	PepsiCo*
CommonSpirit Health*	Rivanna Natural Designs, Inc.
Devon Funds Management*	Sant Charitable Foundation
DHL*	Saunders Hotel Group
Domini Impact Investments LLC*	Seventh Generation*
DSM North America*	Seventh Generation Interfaith*
EILEEN FISHER, Inc.*	Sierra Nevada Brewing Co.*
Etsy*	Sisters of St. Dominic of Caldwell, NJ
Friends Fiduciary Corporation	Stonyfield Organic*
IKEA North American Services LLC*	Summit Charitable Foundation
Impax Asset Management LLC*	Trillium Asset Management*
Inherent Group	TripZero
Levi Strauss & Co.*	Unilever*
Kendall Sustainable Infrastructure	Worthen Industries*
Miller/Howard Investments, Inc.*	

***\* Denotes over \$100 million in annual revenue or \$1 billion or more in assets under management.***

CC: Governor Gavin Newsom, Mayor Muriel Bowser, Governor David Ige, Governor Janet Mills, Governor Charlie Baker, Governor Larry Hogan, Governor Gina Raimondo, Governor Phil Murphy, Governor Andrew Cuomo, Governor Kate Brown, Governor Phil Scott, and Governor Jay Inslee  
Paul Mounds, Chief of Staff, Office of Governor Ned Lamont  
Katie Dykes, Commissioner, Department of Energy & Environmental Protection  
Joseph Giulietti, Commissioner, Department Transportation

For more information or to connect with the signatories, please contact John Carlson, Manager for State Policy at Ceres ([jcarlson@ceres.org](mailto:jcarlson@ceres.org)).