



CHEAPR BOARD MEETING

Bureau of Air Management
September 10, 2026

AGENDA

3:00 Welcome and Roll Call

3:05 Remarks from Acting Commissioner Cimino

3:15 Meeting Minutes

- June 11, 2026

3:20 Program Updates:

- Board Member Appointment Update
- EV & Program Statistics
- Potential Program Changes to Used Car Eligibility Requirements
- Budget & Admin Update
 - Community Resource Hubs-Outreach and Assistance Efforts for CHEAPR Relaunch

4:00 PM Board Discussion

4:15 PM Public Comments/Adjourn

CHEAPR BOARD MEMBERS ROLL CALL

Current Board Members	
Current Appointing Authority	Board Member
DEEP Commissioner or designee	DEEP Acting Commissioner Emma Cimino
DEEP Commissioner designee	Rebecca Andreucci, CT DOT
DCP Commissioner or designee	DCP Commissioner Bryan Cafferelli
Green Bank President or designee	Kevin Moss
PURA chairperson or designee	Julia Dumaine/Jason Small
Senate Pro Tempore: Sen. Looney	Paul Wessel
Senate Majority Leader: Sen. Duff	Eric Sandstrom
House Minority Leader: Rep. Candelora	Jody Ellant
Senate Minority Leader: Sen. Harding	Bradley Hoffman
House Chair of TRA	Kate Rozen (Resigned from CHEAPR Board eff. Aug. 17, 2026)



CHEAPR BOARD MEETING MINUTES

- **Meeting Minutes emailed (9/4) to Board Members**

- June 11, 2026

- Previous Meeting Minutes (with links to meeting recordings) along with presentations and agendas are located on the [CHEAPR Board webpage](#) under the “[Board Activity](#)” section



CHEAPR BOARD HAPPENINGS

Recent:

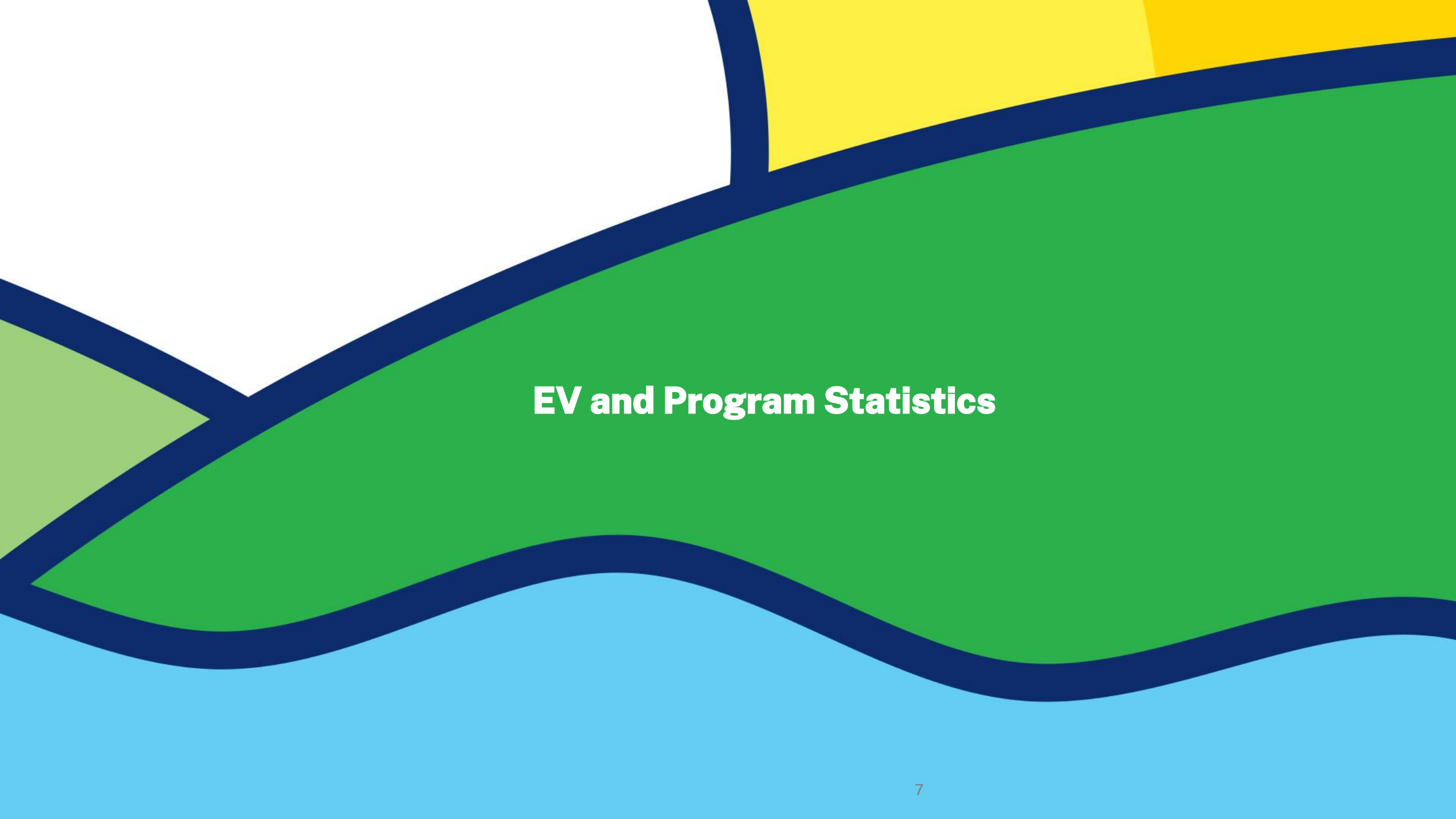
- Openings on CHEAPR Board

Working with appointing authorities, DEEP plans to update board appointments later this fall:

- Board terms are intended to last two years or until a successor is appointed
- Letters regarding CHEAPR Board appointments will be sent to all the corresponding appointing authorities later this fall
- **If you wish to remain in your position on the board, please let us know so we can pass that along as a recommendation!**



Position	Association	Current Status
DEEP Commissioner or Designee	N/A	Emma Cimino
DCP Commissioner or Designee	N/A	Bryan Cafferelli
Green Bank President or Designee	N/A	Kevin Moss
PURA Chairperson or Designee	N/A	Julia Dumaine/Jason Small
House Speaker Appointment	Represents an environmental org. w/ EV policy knowledge	Open
Senate Pro Tempore Appointment	Owner/manager of business engaged in sale or repair of bicycles	Paul Wessel
House Majority Leader Appointment	Represents an org. that represents interests in EJ communities	Open
Senate Majority Leader Appointment	Represents association representing CT auto retailers	Eric Sandstrom
House Minority Leader Appointment	Represents association representing EV consumers	Jody Ellant
Senate Minority Leader Appointment	N/A	Bradley Hoffman
House Chairperson of Joint Standing Committee of General Assembly (Transportation)	Representative of an org. interested in the promotion of walking or bicycling	Open
Senate Chairperson of Joint Standing Committee of General Assembly	N/A	Open
House ranking member of Joint Standing Committee of General Assembly (Transportation)	Represents association representing EV manufacturers	Open
Senate ranking member of Joint Standing Committee of General Assembly (Transportation)	N/A	Open
DEEP Commissioner Appointment	Represents other industrial fleet or transportation companies	Rebecca Andreucci
DEEP Commissioner Appointment	Represents other industrial fleet or transportation companies	Open
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EV and Program Statistics

NATIONAL EV SALES DATA

- **EV sales and market share have continued to rise throughout Q2**

- Market share was 7.4% in March '26 and rose to 8.3% by the end of June
- June '26 strongest sale month since tax credit expiration (110K total – 92K BEV & 18K PHEV)

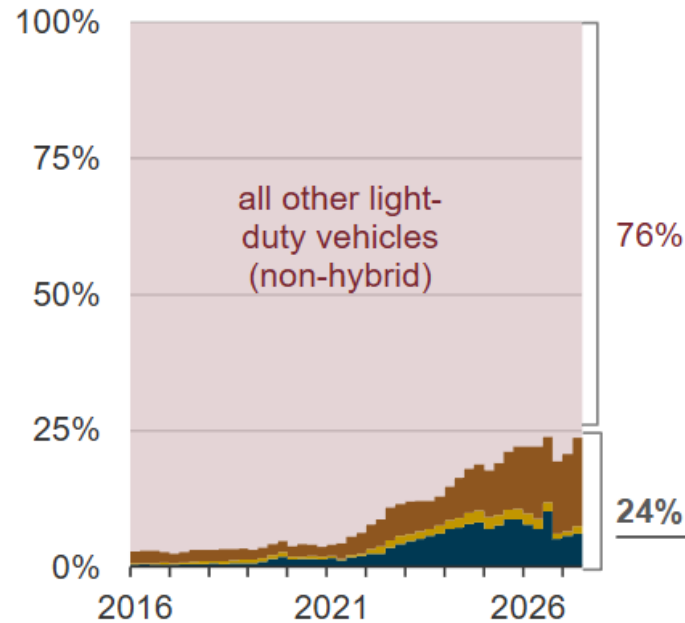
- **Sales data shows consumers are turning towards electrification as fuel prices remain high**

- US EIA shows mild hybrids at 16% of all US LDV sales in Q2 '26. At the same time:
 - BEV year-over-year market share decreased from 7% to 6%
 - PHEV year-over-year market share decreased from 1.9% to 1.4%

- **Takeaway – are consumers looking for greater efficiency but not ready to go electric?**

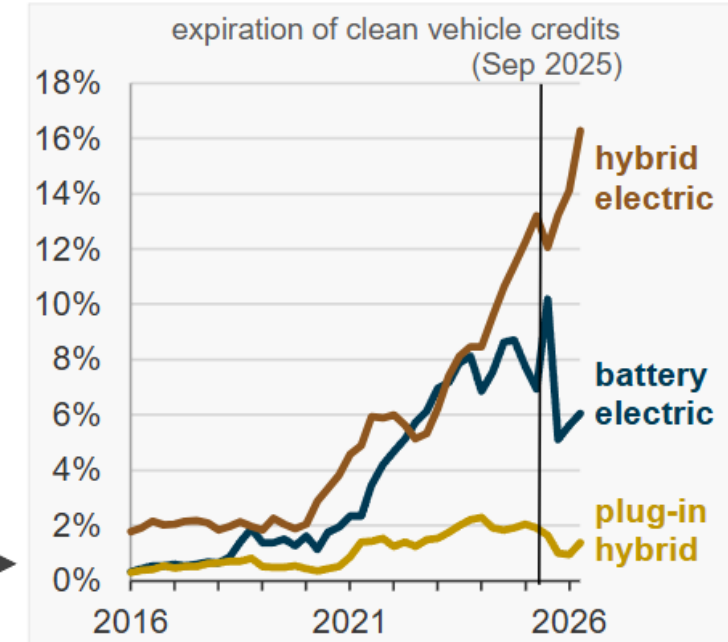
- Benefits of mild hybrids are clear
- Is more education on benefits of EVs needed?

Quarterly U.S. light-duty vehicle sales by powertrain (1Q16–2Q26)
percentage of sales



Data source: Omdia

Note: 1Q16=first quarter 2016; 2Q26=second quarter 2026



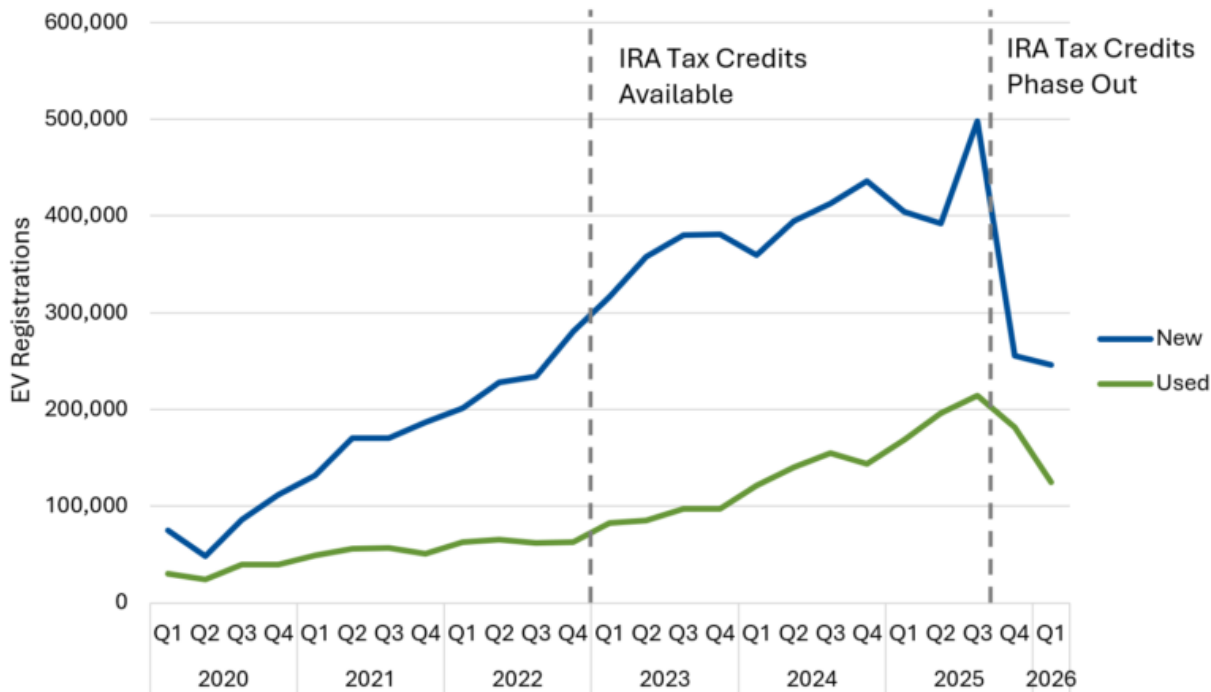
Sources: [Atlas Public Policy EV Market Dashboard](#)

[Atlas Public Policy: Halfway Through 2026, US Market is Finding its Footing](#)

[US EIA: Hybrid sales rise while battery electric sales remain lower after tax credit expiration](#)

USED EV MARKET KEY TO INCREASING EV ADOPTION NATIONALLY

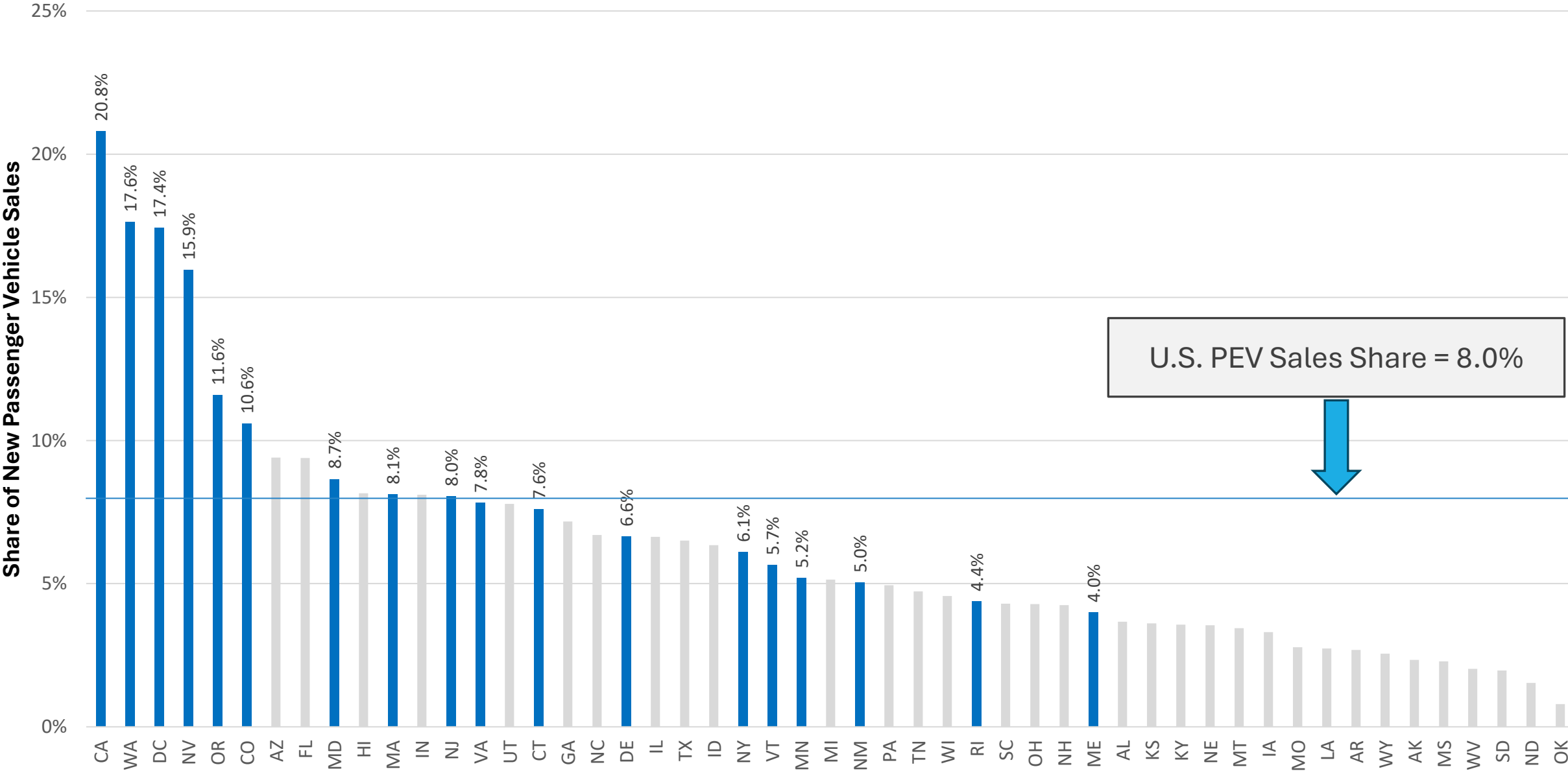
Used and New Electric Vehicle Registrations
from Q1 2020 to Q1 2026



- **According to Atlas Public Policy**, “76% of vehicle owners drive a used car and the percentage of used sales expected to grow, a mature used market is an important avenue for EV adoption.”
 - Cox Automotive estimates that 38.3M used vehicles will be sold in 2026 compared to 15.8M new vehicles
- **Used EV market has grown more than 318% over the last six years — with more than 2M used EV registrations — and is expected to grow further**
- **New EV registrations decreased sharply after end of fed. tax credits while used has declined less sharply**
 - New EV registrations decreased ~49% from Q3 to Q4 in 2025 while used only decreased ~15%
 - Decline could be less because:
 - State incentive programs shifted focus to used EV accessibility
 - Fleets that used fed. tax credit are turning in their leased EVs as the popular 36-month leasing periods are coming to an end, increasing availability
 - New car prices continue to increase from external factors
- **Used EV market is strong even in states that do not prioritize EV adoption, with Florida and Texas in the top 3 states with most used EV registrations behind California according to Atlas’ analysis and US DOE**

Source: [Atlas Public Policy: Access to Electric Vehicles Grows with the Used EV Market](#)

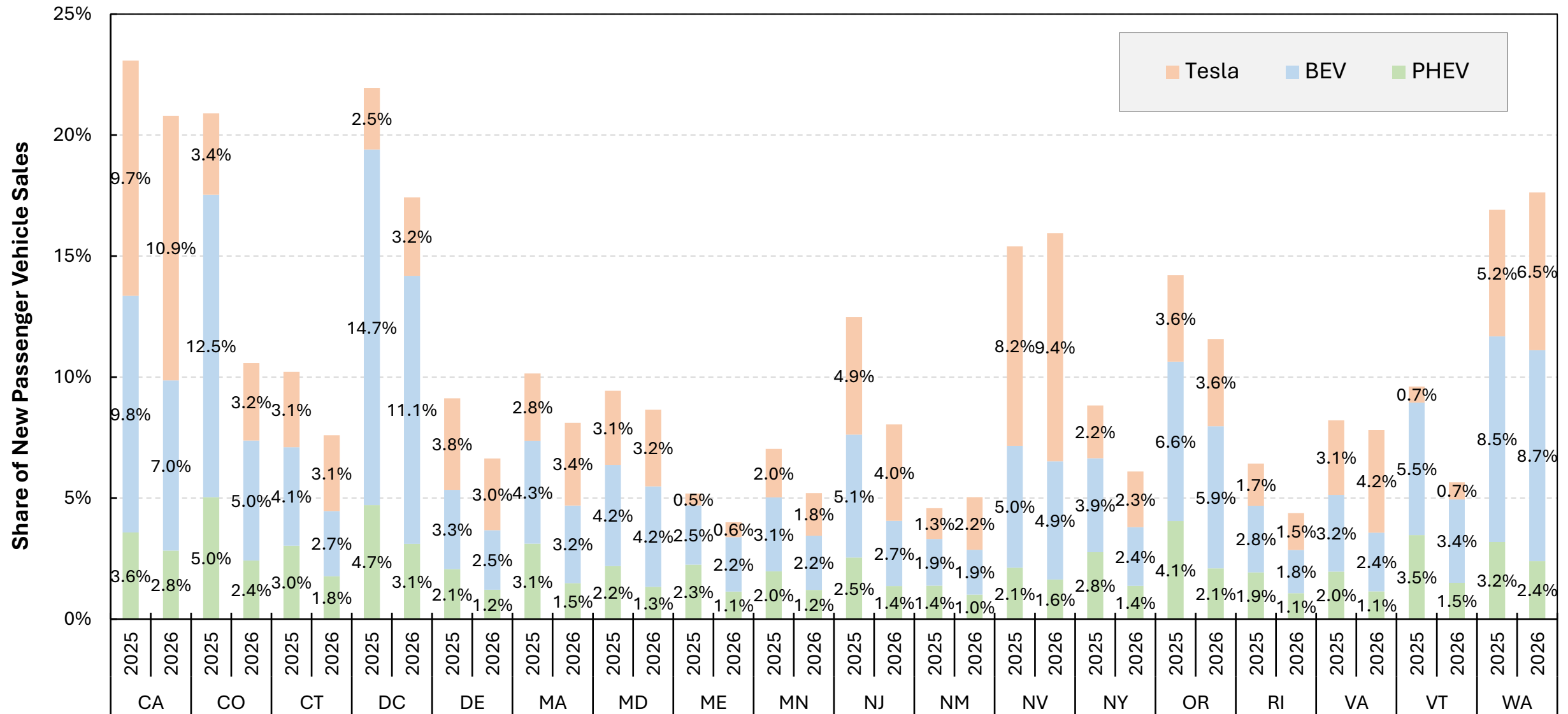
U.S Passenger PEV Sales - 2026 Q2



ZEV States include: CA, CO, CT, DC, DE, MA, MD, ME, MN, NJ, NM, NV, NY, OR, RI, VA, VT, WA

Source: Experian via Atlas Public Policy’s EV Hub

Passenger PEV Sales in the ZEV States - 2025 and 2026 (Q2 Only)



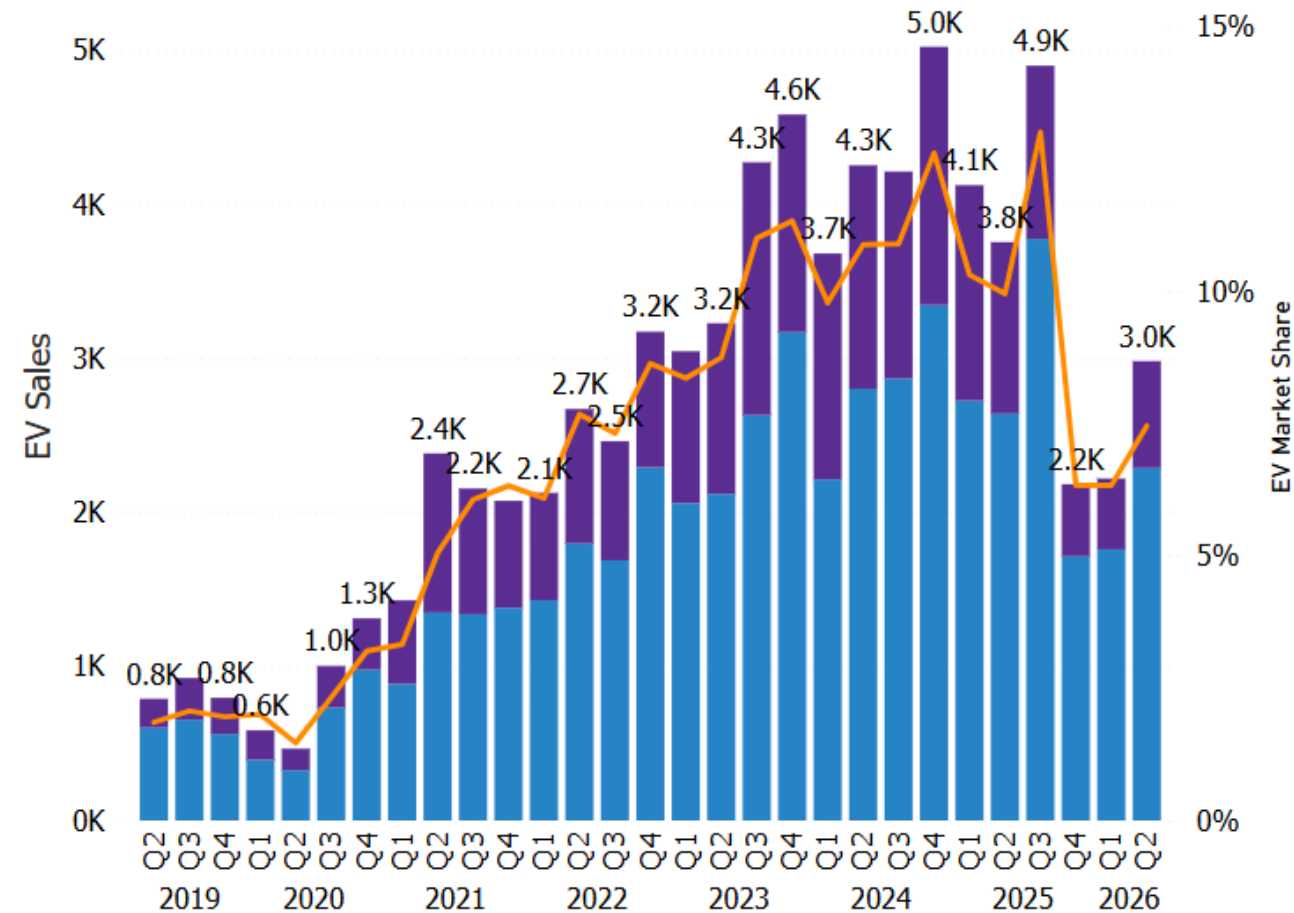
COMPARING 2026 Q1 & Q2 PASSENGER PEV SALES

State	2026 Q2 PEV Share (± 2026 Q1)	State	2026 Q2 PEV Share (± 2026 Q1)
CA	20.8% (+4.1%)	NJ	8.0% (+1.7%)
CO	10.6% (+1.6%)	NM	5.0% (+1.1%)
CT	7.6% (+1.1%)	NV	15.9% (+4.4%)
DC	17.4% (+1.2%)	NY	6.1% (+1.2%)
DE	6.6% (+1.6%)	OR	11.6% (+2.3%)
MA	8.1% (+1.7%)	RI	4.4% (+0.7%)
MD	8.7% (+2.3%)	VA	7.8% (+2.3%)
ME	4.0% (+0.9%)	VT	5.7% (+0.8%)
MN	5.2% (+1.0%)	WA	17.6% (+3.1%)

CT Q2 2026 EV SALES DATA

EV Sales and EV Market Share by Year, Quarter and Technology

● BEV ● PHEV — EV Market Share



Source: [Atlas Public Policy EV Market Dashboard](#)

• Market share rose to 7.5% in Q2

- CT is following the national trend
- Increased sales and market share, with a 34.3% increase in sales and a 1.2% increase in market share from Q1 to Q2

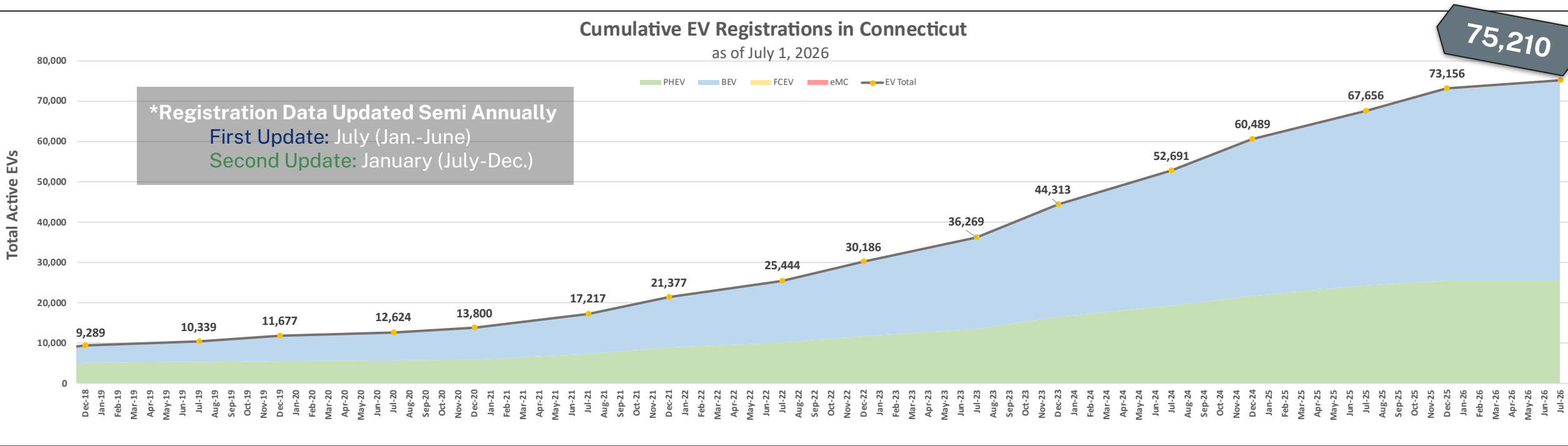
693 PHEV sales | 2,289 BEV sales
+233 from Q1 '26 | +529 from Q1 '26

- Similar increases seen in neighboring states
 - (RI, MA, NY & NJ)
- CT Q2 sales data consistent with ranges we see in our region e.g., 4.3% to 8%

• Best selling EVs of Q2:

1. Tesla Model Y: 817 sales
2. Tesla Model 3: 362 sales
3. Toyota Rav4: 170 sales
4. Honda Prologue: 105 sales
5. Hyundai Ioniq 5: 89 sales

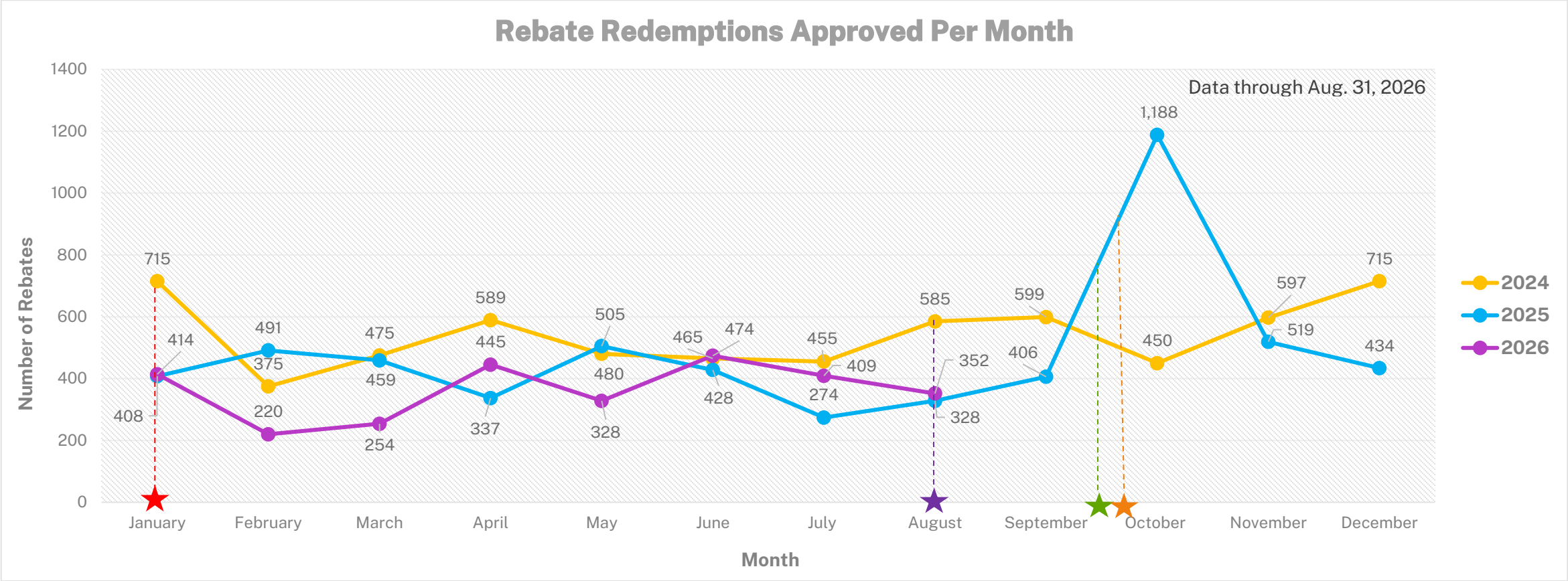
CT EV REGISTRATIONS



EVs Registered in CT on:

	Jul-14	Sep-16	Sep-17	Sep-18	Dec-18	Jul-19	Dec-19	Jul-20	Dec-20	Jul-21	Dec-21	Jul-22	Dec-22	Jul-23	Dec-23	Jul-24	Dec-24	Jul-25	Dec-25	Jul-26
BEV	621	1,811	2,371	3,280	4,208	5,099	6,172	6,874	7,880	9,861	12,513	15,268	18,509	22,695	27,709	33,386	38,589	43,141	47,441	49,395
PHEV	1,723	3,066	3,549	4,705	5,063	5,220	5,480	5,722	5,893	7,321	8,827	10,126	11,615	13,510	16,517	19,211	21,584	24,195	25,416	25,502
FCEV	0	1	3	2	2	2	3	3	3	3	3	6	5	3	3	3	3	3	3	3
eMC	ND	ND	ND	ND	16	18	22	25	24	32	34	44	57	61	84	91	313	317	296	310
Grand Total	2,344	4,878	5,923	7,987	9,289	10,339	11,677	12,624	13,800	17,217	21,377	25,444	30,186	36,269	44,313	52,691	60,489	67,656	73,156	75,210

CHEAPR - REBATE REDEMPTIONS PER MONTH



Dates of Significance in 2025:

- January 1:** BEV Standard decreased to \$1,500, BEV Rebate+ New & Used increased to \$3,000
- August 1:** Standard Rebate decreased to \$500 for BEVs & PHEVs
- September 30:** End of the Federal EV Tax Credits
- October 1:** BEV Standard Increased to \$1,000



Budget and Administrative Updates

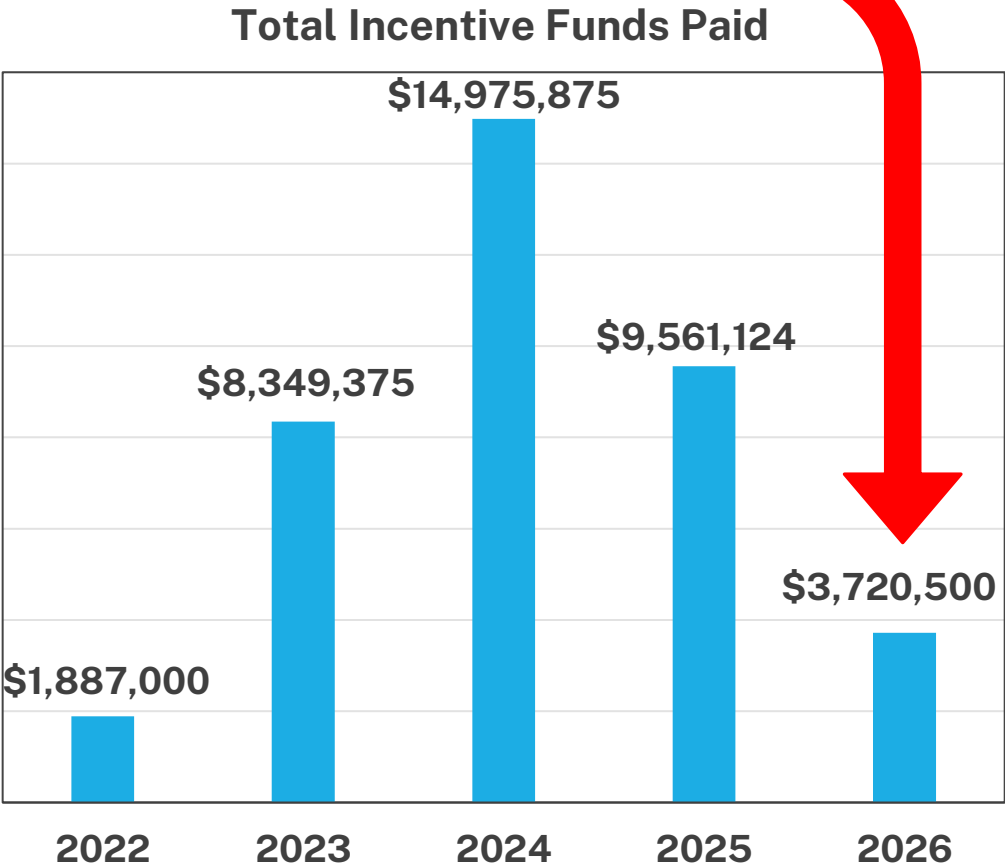
CHEAPR INCENTIVE BUDGET



2026 YTD Budget Summary

January 1, 2026 - August 23, 2026

	Rebate Funds
Incentive Payments Year-to-Date	\$3,720,500
Incentive Pipeline of Active Applications	\$2,083,762
Total Funds Utilized YTD	\$5,804,262



Number of Rebates

Incentive	2022	2023	2024	2025	2026
Standard	1,159	3,668	5,991	4,860	2,043
Rebate+ New	17	232	603	724	293
Rebate+ Used	3 (0.2%)	36 (0.9%)	105 (1.6%)	208 (3.6%)	153 (6.1%)
Total	1,179	3,936	6,699	5,792	2,489

PROPOSED PROGRAM CHANGE



USED CAR ELIGIBILITY

What are we currently doing?

\$50k MSRP
Current CY plus previous 3 MYs



What are we proposing?

\$35k sale price
No restrictions? ≤ 10 years old?

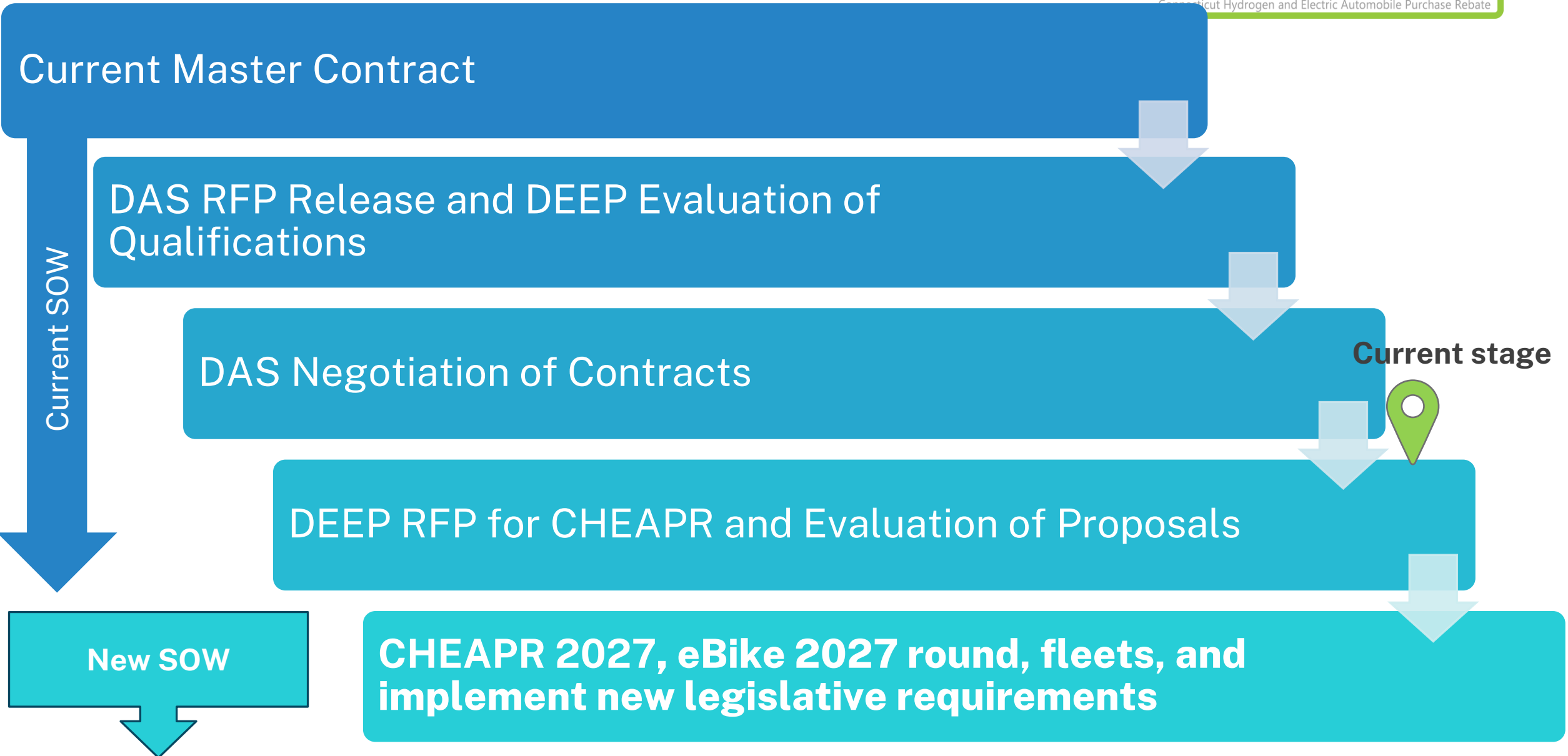
Current
Rebate+ Used
Incentives Levels

BEV: \$5,000
PHEV: \$3,000

What are other programs doing?

CA* MyFirstEV	MA MOR-EV	RI DRIVE EV	ME Efficiency Maine	DE DCVRP	OR OCVRP	CO VXC
\$25k sale price	\$40k sale price (reg proposal: \$35k)	\$55k sale price	\$50k sale price	\$40k fair purchase price (per KBB)	\$50k MSRP	\$50k sale price
At least 2 MYs older than current MY	> 2 years old	No restrictions	≤ 6 years old ≤ 72k miles	≤ 8 years old	No restrictions	ICE trade-in ≥ 12 years old

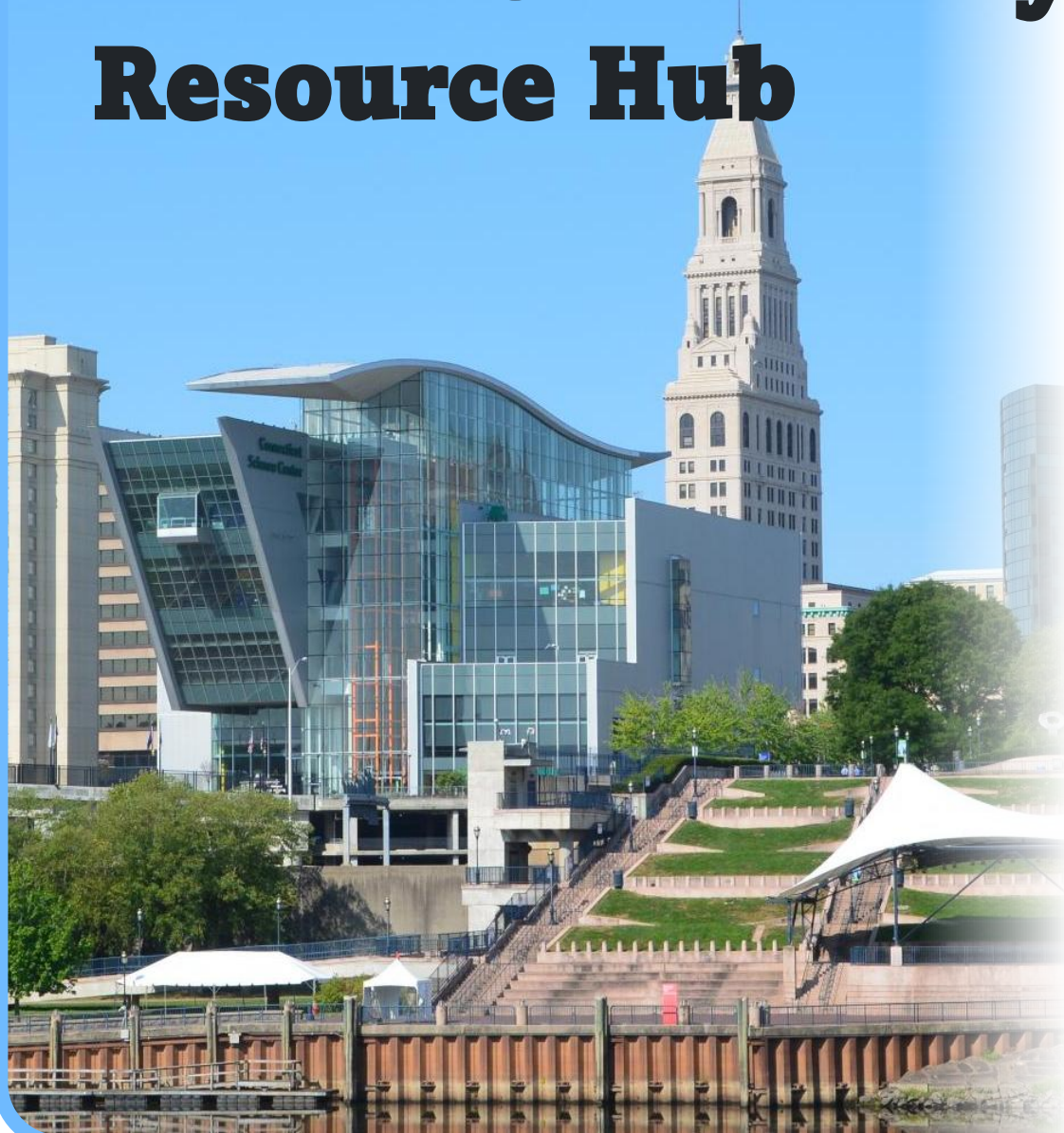
*Other CA programs: [DCAP](#) \$45k **sale price**, ≤ 8 years old; [PG&E](#) and [SDG&E](#) no price cap, no restrictions.



DEEP's Community Resource Hub

A partnership of community organizations, in EJ Communities, focused on increasing access to environmental & energy-related resources, programs, education, & funding opportunities

- Sharing responsibilities for partnership, outreach & education
- 2026 – 2027: DEEP is working with procured vendor on envisioning next steps for program
- More information is available at:
[Community Resource Hubs](#)



Services the Hub could provide to support CHEAPR:

- Research on community partners and outreach strategies to support CHEAPR.
- Outreach, engagement & serving as a liaison to the low-income community to improve program awareness.
- Providing direct application assistance.
- Serving as a liaison between applicants and participating dealers.
- Providing community education & participation.
- Creating and tracking program participation metrics to improve uptake in targeted communities and income groups.
- *Other services?*

DEEP is looking for feedback and suggestions on this concept for next year

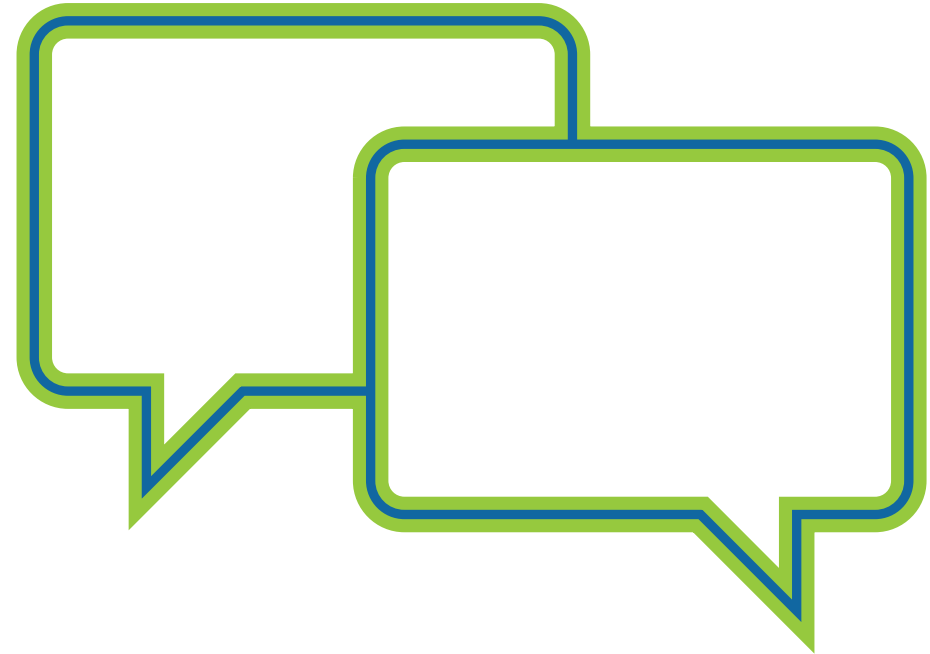
BOARD QUESTIONS AND DISCUSSION



Open for Board Member questions and discussion.

PUBLIC COMMENTS

Please raise your hand in the chat.



CHEAPR BOARD MEETING SCHEDULE

2026 CHEAPR Board Meetings

- ✓ March 12, 2026
 - ✓ June 11, 2026
 - ✓ September 10, 2026
 - December 10, 2026
 - ★ Board Appointment Refresh
- 2026 CHEAPR Board [meeting registration](#) is now live!
- Join the [CHEAPR e-mail list](#) to be notified of program related information!

Remember to register for the meetings in advance!

Register on the [CHEAPR Board webpage](#)!

2026 Meeting Dates

March 12 th	Agenda 	Register
June 11 th	Agenda 	
September 10 th	Agenda 	
December 10 th	Agenda 	