Tourism Council Wednesday June 5, 2024 2:00 PM Old Saybrook Inn & Spa TEAMS

Present: Karen Bachofner, Jeff Brown, Becky Critchley, Irene Dixon, Matt Fleury,

Koray Gurz, Ginny Kozlowski, Robert Kret, Paul Mayer, Larry McHugh. Robin Rifkin, Tony Sheridan, Dexter Singlton, and Stephen Tagliatela

Absent: Amanda Arling, Peter Armstrong, Charles Bunnell, Elizabeth Craig, Gregg

Dancho, Don Devivo, Scott Dolch, Jason Guyot, Jeff Hamilton, Scott Laurence,

Carol Lugar and Michael Price,

Staff: Anthony Anthony, Rob Damroth, Rachel Lenda, Ellen Wolf, DECD;

Laura Baum, DOT

Guests: Felicia Lindau, Adams & Knight; Frank Burns, Tourism Coalition; Bob Murdock,

Sue Henrique, Gisele Musumano from Connecticut Conventions & Sports Bureau

1. Call to Order / Roll Call – Rachel Lenda

Rachel called the meeting to order at 2:08 pm. A role call was made, and all guests announced.

II. Approval of December 11, 2024, Tourism Council Minutes – Rachel Lenda

On a motion by Stephen Tagliatela and seconded by Larry McHugh, the Tourism Council approved the February 26, 2024, meeting minutes as circulated. (Y-13, N-0).

III. Update from State of Connecticut

1. Department of Agriculture – Laura Baum

- Working heavily on CT Grown campaign and entering their big season with farmers markets and farm to table dinners
- Making sure the wineries are ready for business on the vineyard trail.

2. Department of Environmental and Energy Protection

Rachel reported for DEEP

- Doing their Parks connect program
- Working on their state park initiatives for no kid left inside all summer
- All events are posted on their website

- Gearing up for Campgrounds in state parks
- CT Trails weekend coming up with over 200 events

IV. <u>Update DEEP – Jeff Shaw</u>

- Jeff has just been hired as a new senior advisor for outdoor industry and experience
- Jeff will be working in private public partnerships in the State parks
- Some ideas, concession agreements, long term leases, DEEP received over 30 submissions to this new public private partnership

V. <u>Update Department of Economic & Community Development-Rachel Lenda</u>

- The Office of Statewide Marketing and Tourism is finding it easier to work the DEEP & DOAG and a positive synergy is growing.
- Next Saturday is Open House Day, over 160 properties statewide are participating
- All our welcome centers are up and running except Darien which does not have a counter anymore and logistically can't handle a welcome center.
- New commercials have been loaded on their kiosks and solicitations have gone out for businesses to bring their brochures
- STWM budget landed at 4.5 million
- Federal funds are all spent
- Exploring public/private partnerships
- Sponsorships on CT.visit, sponsorship articles on CT.visit as well as private advertising in the CT building at the Big E
- Changes to the district contracts this year. We need more metrics; we want to be able to measure the return on investments of the districts.
- We want enthusiastic CT Ambassadors promoting their own state
- Our strategic plan will be presented at the next council meeting

A lengthy discussion followed regarding the budget and what the council members could do to encourage more funding for statewide marketing and tourism through the government or private/public partnerships, or paid sponsorships.

VI. Adjournment

A motion was made and so moved to adjourn the meeting. The next meeting of the Tourism Council is scheduled for Wednesday, February 26^{th, at} 2pm, location TBD.

Respectfully submitted, Jennifer Haag Connecticut Office of Tourism, DECD