

Summer 2021 Tourism Campaign Overview

May 4th and 5th, 2021



SPECIAL CAMPAIGN: #CTDrinksOnUs

In partnership with the CRA, we are proud to support the #CTDrinksOnUs program.

Already getting great attention!

- All local press outlets
- National press
- Over 200 participating restaurants
- Over 100,000 consumers have spent an average 8 minutes reading the list of participating restaurants.





Have you been vaccinated? Then you're eligible for a free drink! The Connecticut Restaurant Association is partnering with Governor Lamont and the State of Connecticut to launch the #CTDrinksOnUs campaign, where participating Connecticut restaurants will offer complimentary drinks to patrons beginning on May 19. To take part in the promotion which will run through the end of May, customers simply show that they have received either one or both doses of a COVID vaccine, at which point they can select from a list of pre-set drinks (alcoholic or non-alcoholic) established by each participating restaurant. The promotion limits drinks to one per person and the purchase of food is required.

If you are a restaurant and want to participate in this program, click here to register.

Here's a list of restaurants participating in #CTDrinksOnUs.

Fairfield County
Hartford County
Litchfield County
Middlesex County
New Haven County
New London County
Tolland County
Windham County



SUMMER CAMPAIGN: Objectives

Our overarching goal is to stimulate the recovery of *all* segments of the state's \$15.5B "tourism" industry, including:



Arts and cultural organizations

Historic sites

Museums

Theaters

Event venues

Restaurants of all types

Accommodations of all types

Adventure/ amusement parks

Casinos

Destination shopping

Spas and relaxation destinations

State parks/beaches

Wineries, breweries spirit houses

Towns/cities



SUMMER CAMPAIGN: Overview

Connecticut is well-positioned to seize on these trends, with millions of target consumers within 100 miles. COT's Spring/Summer campaign will:

- Capitalize on this pent-up demand opportunity to Inspire visitation to and within the state
- Focus on the most responsive audiences within CT and neighboring states, particularly NY and MA
- Feature a new theme line for this campaign
 — intended to capture the sentiment of this
 moment in time.
- Include an integrated mix of media tactics
- Run May through Labor Day in September
- Feature over 1000 specific businesses in every corner of the state



The campaign launch announcement will go out shortly.



SUMMER CAMPAIGN: How to Maximize Your Inclusion

We are always looking for new businesses and new offerings to feature in the campaign. We will create ads and content that features more than 1,000 businesses.

To be considered for the campaign, do these 3 things:

1.

Let us know your news.



2.

Check the Upcoming Content area of the Partner Portal for upcoming topics and follow the prompts if your business fits a topic.



3.

Send us photos.



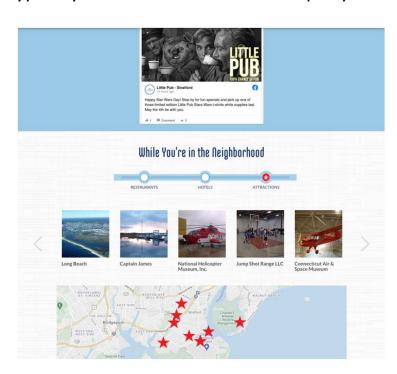


SUMMER CAMPAIGN: How to Maximize Your Inclusion

Another way to optimize your inclusion in our marketing is to make the most of a free listing on CTvisit.com — our official tourism site that typically receives 7 million visitors per year.



https://www.ctvisit.com/listings/little-pub-stratford



Shows visitors: 1) photos and videos;

- 2) links to your website/reservations site;
- 3) description and other key information;
- 4) social feeds and reviews; and
- 5) nearby attractions

