

DEPARTMENT OF ADMINISTRATIVE SERVICES

September 2019

DAS Summit

Amazon Business

Summit Guidebook App

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DAS Procurement Summit

September 25 DAS Procurement's 2019 CT Municipal and State Procurement Summit "Partnering for Change" at the **Connecticut Convention Center**

IT'S NOT TOO LATE TO REGISTER!

The Summit is a unique opportunity for municipal and state agency employees to learn about procurement educational opportunities being offered, plus a State Contract Vendor Expo. The employees have the option to attend <u>several educational sessions</u>, as well as <u>visit the contract vendor booths</u> to learn more about their products and services.

This event is free to municipal and state employees, and registration is limited.



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Bid Notice Postings



DAS Procurement partners with Amazon Business

When you think of online shopping, what comes to mind? Amazon! Millions of shoppers all across the world are using Amazon for their personal shopping needs. It's easy and efficient, there are great deals, you can find just about any product you need, and they are committed to excellent customer service. It's a shopping experience that many online retailers strive to replicate. Why can't the Amazon shopping experience be applied to government purchase needs? Now it can!

The State of Connecticut, Department of Administrative Services/Procurement Division is excited to announce the launch of a new program between DAS and Amazon Business Services. Effective August 28, 2019, Amazon Business purchases are allowed and recommended for <u>General Letter #71</u> (non-contract) purchases. DAS has established a central Amazon Business account for use by all executive branch agencies.



Highlights include:

- 1. One-stop shop for non-contract spend.
- 2. Free (2-day) Shipping.
- 3. Automatic/Blanket Tax Exemptions
- 4. Guided Buying Ability to set up approvals and workflows, ability to float Connecticut companies to the top of your requests for quotes (including SBE/MBE certified companies to help agencies meet set-aside goals), automatic blocks on products covered under existing state contracts.
- 5. Business pricing and quantity discounts not found on Amazon.com.
- 6. Prime cost savings! Agencies no longer have to pay for separate prime accounts.
- 7. Increased purchase volumes resulting in increased annual p-card rebates!
- 8. Increased analytics and spend visibility.
- 9. Dedicated customer support.

The use of Amazon Business is permissive under <u>General Letter #71</u>, and another automated tool DAS has put in place to enhance your procurement toolbox. We anticipate increased cost savings of 5-10% on these non-contract purchases based on the embedded competition within the Amazon Business open marketplace.

Agencies can contact DAS/Procurement at 860-713-5095 with questions.

More information about the program can also be found on our website at: https://portal.ct.gov/DAS/Procure-ment/Contracting/Amazon-Business.

Coming to the Summit? Download our Guidebook App

The Guidebook-powered mobile apps is available to all devices that meet the following minimum requirements:

iOS: Guidebook requires iOS 11.) or later. Guidebook is compatible with iPhone, iPad, and iPod touch.

Android: Guidebook is supported on all devices that have access to the Google Play Store, provided they're running Android version 5.0 or later.

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Allow location services so you can use the Map features in the app. We can also provide location-specific guide recommendations, so you get better search results faster.



Private Guide

If you received a passphrase in the download instruction for

the guide, this means the guide is private. You will need to use the passphrase to find and access the guide! To access a private guide, please tap on the "Find Guides" magnifying glass in the bottom right. Tap the blue button that says "Have a passphrase?". Then type in the passphrase provided to you.

Our summit passphrase is ctsummit19

Attendees

If you choose to log in, you can check in as an Attendee and see who else is there! You can add a picture and modify your profile, in you would like to share information with other attendees.



While your attending our Procurement Summit
Tweet about us with the hashtag:
#CTPartnerMuni19