

Transcript of the Hearing of

Date: October 23, 2014

Volume: V

Case: DOCKET NO. 448

Printed On: November 6, 2014

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STATE OF CONNECTICUT CONNECTICUT SITING COUNCIL

Docket No. 448

Cellco Partnership d/b/a Verizon Wireless

Application for a Certificate of

Environmental Compatibility and Public Need

for the Construction, Maintenance and

Operation of a Telecommunications Facility

Located at 831 Derby Milford Road, Orange,

Connecticut

Continued Council Meeting held at the Connecticut Siting Council, 10 Franklin Square, New Britain, Connecticut, Thursday, October 23, 2014, beginning at 11:05 a.m.

Held Before:

ROBERT STEIN, Chairman

DOCKET NO. 448 October 23, 2014 DOCKET NO. 448 October 23, 2014 Page 571 Page 569 1 THE CHAIRMAN: Good afternoon, 1 Appearances: 2 2 Council Members: ladies and gentlemen. I'd like to call to 3 3 PHILIP T. ASHTON order the meeting of the Connecticut Siting 4 4 Council, today, Thursday, October 23, 2014, DR. MICHAEL W. KLEMENS 5 5 DR. BARBARA C. BELL approximately 11:05. My name is Robin Stein. 6 6 I'm chairman of the Connecticut Siting DANIEL P. LYNCH, JR. 7 7 ROBERT HANNON, DEEP Designee Council. 8 SENATOR EILEEN M. DAILY 8 This hearing is a continuation 9 9 of a hearing initially held on July 17th of 10 10 Council Staff: this year, at the Shelton City Hall MELANIE BACHMAN, ESQ., 11 11 Auditorium in Shelton, continued August 12, 12 12 2014, and September 16, 2014, at the council **Executive Director and** 13 13 offices in New Britain. Staff Attorney 14 14 It's held pursuant to the 15 15 ROBERT MERCIER provisions of Title 16 of the Connecticut 16 16 Siting Analyst General Statutes and of the Uniform 17 17 Administrative Procedure Act on an 18 For Cellco Partnership, d/b/a Verizon 18 application from Cellco Partnership, d/b/a 19 Wireless: 19 Verizon Wireless, for certificate of 20 **ROBINSON & COLE LLP** 2.0 environmental compatibility and public need 21 280 Trumbull Street 21 for the construction, maintenance and 22 Hartford, Connecticut 06103-3597 22 operation of a telecommunication facility 23 By: KENNETH C. BALDWIN, ESQ. 23 located at 831 Derby Milford Road, in Orange, 24 24 Connecticut. The application was received by 25 25 the Council on May 13th of 2014. UNITED REPORTERS, INC (866) 534-3383 UNITED REPORTERS, INC (866) 534-3383 info@unitedreporters.com www.unitedreporters.com info@unitedreporters.com www.unitedreporters.com DOCKET NO. 448 October 23, 2014 Page 570 Page 572 A verbatim transcript will be 1 Appearances: (Cont'd.) 1 2 2 For the Intervenors: made of this hearing and deposited with the 3 3 BERCHEM, MOSES AND DEVLIN, P.C. clerk's office in the Orange Town Hall and 4 4 1221 Post Road East Shelton City Hall for the convenience of the 5 5 Westport, Connecticut 06880 public. We will proceed in accordance with 6 6 the prepared agenda, copies of which are By: MARIO F. COPPOLA, ESQ. 7 7 available there on the table. 8 8 The Council is in receipt of a 9 9 request to submit additional information and 10 10 a report prepared by David Maxson, dated 11 11 October 20, 2014; from the Intervenors, dated 12 12 October 21, 2014. 13 13 Attorney Bachman may wish to 14 14 comment. 15 15 MS. BACHMAN: Thank you, 16 16 Mr. Chairman. 17 17 On September 17th, the day 18 18 after our last evidentiary hearing for this 19 19 matter, the Council had issued a memo 20 20 indicating to the parties and intervenors 2.1 21 that if they sought to submit additional 22 22 exhibits, prefiled testimony or interrogatory 23 23 questions pursuant to regulations of 24 24 Connecticut State Agency Section 16-50-j-22a, 25 25 to request written permission from the UNITED REPORTERS, INC (866) 534-3383 UNITED REPORTERS, (866) 534-3383 www.unitedreporters.com info@unitedreporters.com www.unitedreporters.com info@unitedreporters.com

DOCKET NO. 448 October 23, 2014 DOCKET NO. 448 October 23, 2014 Page 573 Page 575 1 sorry. You managed, by your late edition, to 1 Council. 2 2 totally confuse the Chair about the -- as to So just the other day Attorney 3 Coppola had hand-delivered that written 3 the procedure here. 4 4 Before we get to that, we're request as well as the additional report from 5 5 also going to take action on a motion to --6 6 you know, for an order to compel production My recommendation would be to 7 7 let the report in for what it's worth, as of documents from the Intervenors, dated 8 8 October 10, 2014. well as we do have the benefit of Mr. Maxson 9 9 We also have an opposition to attending the hearing today, so that the 10 10 Council and the Applicant do have the the motion from the Applicant, dated -- I'm 11 11 opportunity to cross-examine on that report. sorry -- that was dated October 10, 2014. We 12 12 have opposition to the motion from Applicant, THE CHAIRMAN: Okay. 13 13 The Chair will entertain a dated October 14, 2014, and a reply brief 14 motion to allow the report for what it's 14 from the Intervenors, dated October 17, 2014, 15 worth. 15 and a staff report regarding this motion has MR. ASHTON: I will so move, 16 been prepared and is available. 16 Mr. Chairman. 17 17 And, Attorney Bachman, I will 18 DR. KLEMENS: Second. 18 ask for comment. 19 THE CHAIRMAN: I have a 19 MS. BACHMAN: Thank you, 20 motion, second. 20 Mr. Chairman. 21 Any discussion? 21 It should be noted that, as of 22 All those in favor signify by 22 Tuesday, the FCC has issued a final order on 23 23 saying aye. promulgating regulations pursuant to the 24 Middle Class Tax Relief and Job Creation Act. 24 THE COUNCIL: Aye. 25 25 Certainly, the staff report, it doesn't THE CHAIRMAN: Opposed? UNITED REPORTERS, INC. (866) 534-3383 UNITED REPORTERS, INC (866) 534-3383 info@unitedreporters.com www.unitedreporters.com info@unitedreporters.com www.unitedreporters.com DOCKET NO. 448 October 23, 2014 DOCKET NO. 448 October 23, 2014 Page 574 Page 576 Abstention? 1 1 change the conclusion in that staff report. 2 2 And so it's the Council's decision whether or The motion carries. 3 3 Okay. The report is admitted. not to grant or deny the motion. 4 4 So, Mr. Mercier, do you have THE CHAIRMAN: Okay. 5 any questions relative to the report that you 5 So this is -- I'd ask for a 6 б motion, and then we'll -- and a second. Then want to -- hold on a second. 7 MS. BACHMAN: What I would 7 we'll have discussion on the motion for an 8 8 recommend, Mr. Chairman, to proceed, we had order to compel production of documents. 9 9 originally indicated that the hearing would MR. ASHTON: I'll move that 10 10 commence with the continued cross-examination that motion be denied. 11 of the Applicant by the Intervenors. 11 DR. BELL: Second. 12 However, perhaps what we could 12 THE CHAIRMAN: Okay. I have a 13 do is reorder that now and have Mr. Maxson 13 motion and a second. 14 verify his report and then be subject to 14 Before voting, is there a 15 15 cross-examination by the Council and the discussion? 16 16 MS. BACHMAN: I'd like to add, Applicant first. And once that's completed, 17 17 we can then move onto the continued Mr. Chairman, that around ten o'clock this 18 cross-examination of the Applicant by the 18 morning a letter in support of the motion 19 Intervenors. 19 from the legislator intervenors was 20 20 THE CHAIRMAN: Okay. submitted, and it should be in your 21 21 Attorney Coppola, would you paperwork. 22 please have your -- your witness verify? 22 THE CHAIRMAN: Yes. Yes, it 23 23 MR. COPPOLA: And, is. It's signed by Senator Slossberg and, I 24 Mr. Chairman, if I may just ask --24 guess, the other representatives are also on 25 THE CHAIRMAN: Wait. I'm 25 that so -- okay. UNITED REPORTERS, INC (866) 534-3383 UNITED REPORTERS, (866) 534-3383 info@unitedreporters.com www.unitedreporters.com info@unitedreporters.com www.unitedreporters.com

DOCKET NO. 448 October 23, 2014 DOCKET NO. 448 October 23, 2014 Page 577 Page 579 Mr. Ashton? 1 methods, technical methods, that they conform 1 2 2 MR. ASHTON: Mr. Chairman. to FERC or FCC or IEEE standards, that's sufficient. And I think that we've reached 3 3 I've been in -- in the energy and regulated 4 4 industries for over 50 years, 14 and a half that point, and that's why I made the motion. 5 5 as a regulator, and prior to that as an THE CHAIRMAN: Okay. 6 applicant. And I have -- my -- my career has 6 Any other comments? 7 7 focused on, one way or another, the question Dr. Bell? DR. BELL: Mr. Chairman, I 8 of public need, which is not the exact 8 9 9 seconded the motion because of another line wording here. It's public benefit. 10 10 But public need is something of argument in -- in my mind which has to do that has been before me for years. I have 11 11 with the material from Mr. Maxson that we 12 qualified as an expert witness and testified 12 just let into the -- the record. 13 13 at just about every superior court in I feel that his comments 14 14 Connecticut, before the DPUC, the DEP, the actually render the motion to disclose or 15 Federal Energy Regulatory Commission, the 15 compel moot since he, without arguing so 16 National Energy Board of Canada, and I don't 16 explicitly, basically shows that he does not 17 know how many other boards and agencies. 17 need the information to present his side of 18 They just slip my mind at this stage. 18 the argument. 19 Every time an applicant has 19 Thank you, Mr. Chair. 20 been asked to produce a support for the issue 20 THE CHAIRMAN: Mr. Hannon. 21 of public need, they have done so. And in 21 MR. HANNON: Thank you, Mr. Chairman. 22 all my experience, I can't recall a single 22 23 23 instance where, having presented a prima This is sort of a unique 24 24 facie case for public need, there has been situation where you have the Applicant saying 25 25 that the Intervenor can't render a decision examination of the technology behind that so UNITED REPORTERS, INC. (866) 534-3383 UNITED REPORTERS, INC (866) 534-3383 info@unitedreporters.com www.unitedreporters.com info@unitedreporters.com www.unitedreporters.com DOCKET NO. 448 October 23, 2014 DOCKET NO. 448 October 23, 2014 Page 578 Page 580 1 long as it conforms with generally accepted 1 without having this information, but you have 2 2 the expert of the Intervenor saying he practices, those practices being established, 3 3 in part, by the -- the Institute for doesn't need the information to render the 4 4 Electrical/Electronic Engineers or general decision. 5 5 industry practices. Like Dr. Bell, I went back and I was looking at it. And my understanding is б б In this case I'm fearful that 7 we're going well beyond that. And if we 7 the three specific issues that were raised 8 8 asked the Applicant to produce documents, dealt with the drive data, the link budget, 9 9 albeit under a confidentiality agreement, the and the traffic map. And I believe that 10 10 next question will be, well, to challenge the there is language in Mr. Maxson's report 11 theory behind the application. And this can 11 which basically says none of that is really 12 be like an onion, and you peel it back until 12 required for him to reach the conclusions 13 you're ready to challenge Ohm's Law, or other 13 that he has. So, for that reason, I will 14 14 basic laws that relate to engineering. vote against the motion. 15 And I think the Applicant has, 15 THE CHAIRMAN: Any other? 16 in this instance, provided sufficient 16 MR. COPPOLA: Mr. Chairman? 17 17 information, from its standpoint, to THE CHAIRMAN: Excuse me. 18 demonstrate need. And I think the Intervenor 18 We're in the process of voting. You've had 19 has the opportunity to challenge that, to 19 your chance. And right now I -- I see no 20 present it's own case, but I think we just 20 reason why you should interrupt the 21 21 have to say enough is enough in terms of deliberations of this vote, so... 22 demonstrating it. 22 MR. COPPOLA: I just wanted to 23 23 If the Applicant, under ask --24 24 THE CHAIRMAN: No. No. No. cross-examination, testifies that the methods 25 used were generally accepted professional 25 No. UNITED REPORTERS, INC (866) 534-3383 UNITED REPORTERS, (866) 534-3383 info@unitedreporters.com www.unitedreporters.com info@unitedreporters.com www.unitedreporters.com

DOCKET NO. 448 October 23, 2014 DOCKET NO. 448 October 23, 2014 Page 581 Page 583 THE WITNESS (Maxson): My name 1 MR. COPPOLA: Ask the question 2 2 on the record, if the parties are -- had an is David Maxson. 3 3 MR. COPPOLA: Did you prepare opportunity --4 4 and -- and/or assist in the -- so everybody THE CHAIRMAN: I'm sorry. 5 5 MR. COPPOLA: Okay. can hear me --6 6 MR. ASHTON: Yeah, move the THE CHAIRMAN: I'm sorry, sir. 7 7 mic closer to you, please. This room is We're in the process of voting. I think we 8 8 have the right to deliberate and vote without dead, as far as sound goes, and I think the 9 9 being interrupted. Thank you. other things, too. 10 10 Any -- anybody else? MR. COPPOLA: Mr. Maxson, did 11 (No response.) 11 you prepare the report, dated October 20, 12 12 THE CHAIRMAN: I -- I 2014, entitled "Report by David Maxson, WCT," 13 concur -- agree totally with Dr. Bell. And I 13 on the missed opportunities and 14 14 guess we'll discuss Mr. Maxson's interesting misinformation contained within the technical 15 15 report in a few minutes. But I think its evidence and/or lack thereof in the record? 16 clear that he did not feel constrained by 16 THE WITNESS (Maxson): Yes, I 17 this lack of information. 17 did. 18 So, with that, if there are no 18 MR. COPPOLA: Do you have any 19 more discussions, all those in favor of the 19 additions, clarifications, solutions or 20 motion to deny signify by saying, aye. 2.0 modifications to that document? 2.1 THE COUNCIL: Aye. 21 THE WITNESS (Maxson): I do 22 THE CHAIRMAN: Opposed? 22 not. 23 Abstentions? No? 23 MR. COPPOLA: And is that 24 The motion to deny carries. 2.4 document true and accurate to the best of 25 Okay. Also, the Council has 25 your knowledge? UNITED REPORTERS, INC. (866) 534-3383 UNITED REPORTERS, INC (866) 534-3383 info@unitedreporters.com www.unitedreporters.com info@unitedreporters.com www.unitedreporters.com DOCKET NO. 448 ctober 23, 2014 DOCKET NO. 448 October 23, 2014 Page 582 Page 584 1 added two items to its administrative notice 1 THE WITNESS (Maxson): Yes, it 2 2 list, listed as Roman Numerals I D, Item 20, is. 3 the FCC wireless infrastructure report, and 3 MR. COPPOLA: All right. 4 Item 28, Docket Number 169, Bell Atlantic 4 And do you offer this 5 5 document, also an exhibit here in this 6 Does the Applicant or record, as your testimony here today? 7 Intervenors have any objection? 7 THE WITNESS (Maxson): Yes, I 8 MR. BALDWIN: No, 8 do. 9 9 Mr. Chairman. MR. COPPOLA: Do you offer 10 MR. COPPOLA: No, 10 this document as a full exhibit? 11 Mr. Chairman. 11 THE WITNESS (Maxson): Yes, I 12 THE CHAIRMAN: Okay. Then 12 do. 13 they will be noticed. 13 MR. COPPOLA: I have no 14 Okay, so we've got -- okay, 14 further questions, Mr. Chairman. 15 Attorney Coppola, will you please have your 15 THE CHAIRMAN: Are there any 16 witness verify the material that was 16 objections by the Applicant to the --17 submitted on October 21st, 2 days ago. 17 MR. BALDWIN: Yes, 18 DAVID MAXSON, 18 Mr. Chairman. We'd -- we'd like to get our 19 having been previously duly sworn, was 19 objection on the record. 20 examined and testified further on his 20 As the Council stated at the 21 oath as follows: 21 beginning of this proceeding, this is the 22 MR. COPPOLA: Yes, 22 fourth hearing on this docket. We've been at 23 Mr. Chairman. 23 this for four months now. We've submitted 24 Would you please state your 24 more than 150 interrogatories and requests 25 Name for the record. 25 and responses. The Council has dealt with UNITED REPORTERS, INC (866) 534-3383 UNITED REPORTERS, (866) 534-3383 info@unitedreporters.com info@unitedreporters.com www.unitedreporters.com www.unitedreporters.com

DOCKET NO. 448 October 23, 2014 DOCKET NO. 448 October 23, 2014 Page 585 Page 587 numerous motions of requesting extensions of 1 1 I have a long drive, and to 2 time and postponement of hearings. 2 spend half the night reading a report that 3 3 The clear motivation, I think, comes in just a day or two before, when 4 4 you've had plenty of time, I think, is most of the Intervenors is to delay this 5 5 proceeding as much as possible, and they've unfortunate, but we do our job, and we'll 6 been successful so far. Now, on the eve, 6 continue to do our job. 7 7 literally two days before this last And I don't really need a 8 8 hearing -- what we hope will be the last reply to that. I'm just saying that I 9 9 hearing -- additional evidence is submitted think -- I don't know what the word is, but 10 to the Council. 10 given the number of hearings we've had, I 11 11 I, as of the time I left my think Mr. Maxson has had ample time to 12 office this morning at 10:15, still have not 12 prepare a report and to put it -- to -- to 13 13 received a hard copy in the mail of that -send it at -- at such a late date is -- is 14 14 of that report. The only reason I got an unfortunate. But we're going to go ahead 15 e-mail copy of that report is because I asked 15 and, hopefully, this -- this hearing will 16 16 Mr. Coppola, by e-mail on Tuesday evening, move in an expeditious way. 17 for a copy of that report. And the only 17 I'm looking at you, Attorney 18 reason I knew the report was even submitted 18 Coppola. I think we've had enough time for 19 in the first place was because Ms. Bachman 19 this so, hopefully, we'll continue to move it 20 was nice enough to copy me on an e-mail she 20 in an expeditious way. But since we have 21 sent back to Attorney Coppola's office. 21 this report, we're now going to have to spend 22 That report was distributed to 22 some time, to the extent staff and council 23 23 our witness panel yesterday. And I can tell members have questions, so I'll start with 24 24 you that that is simply not enough time to Mr. Mercier if you -- staff. 25 25 digest, to review, and to put ourselves in a MR. MERCIER: Thank you. UNITED REPORTERS, INC. (866) 534-3383 UNITED REPORTERS, INC (866) 534-3383 info@unitedreporters.com www.unitedreporters.com info@unitedreporters.com www.unitedreporters.com DOCKET NO. 448 October 23, 2014 Page 586 Page 588 1 1 position to rebut and produce By reading your supplementary 2 2 report, Mr. Maxson, are you agreeing that cross-examination of Mr. Maxson's report. 3 3 Standard Siting Council Verizon is exhausting capacity on the four 4 4 procedure is that these reports be submitted 700 megahertz sectors that were identified in 5 5 at least a week in advance to avoid those the September 9th report? 6 б problems. That didn't occur here. I THE WITNESS (Maxson): I'm not 7 understand that the Council has already made 7 recalling exactly which sectors were 8 8 identified in the September 9th report, but its decision to admit this additional 9 9 information, but I just wanted to make sure in the general sense, where they have 10 10 that our objection was noted on the record. presented evidence of capacity loading 11 Lastly, with respect to the 11 trends, historical trends, on 700 megahertz, 12 new administrative notice item that the 12 I agree that those trends are an indicator. 13 Council adopted this morning, the FCC's 13 I did challenge the 14 14 perspective that 2100 megahertz traffic is -order, I think this flies right in the face 15 15 is supposedly somehow disconnected from the of that order, in that that order looks to 16 16 700 megahertz traffic. I think it has to be expedite, remove barriers to the deployment 17 17 of wireless facilities, and the further delay looked at in total, looking at the 2100 and 18 of this proceeding runs afoul of this federal 18 the 700 and the distribution of users and 19 requirement. 19 user devices in the marketplace. 20 20 I'm sorry for the -- the Thank you. 21 21 roundabout answer but, basically, I -- I THE CHAIRMAN: Yes, duly 22 22 don't agree that the 700 megahertz evidence, noted. 23 23 We have agreed to accept this in and of itself, is indicative of a capacity 24 into the record for what it's worth, however, 24 problem. 25 I will speak for the Chair. 25 MR. MERCIER: Okay. UNITED REPORTERS, INC (866) 534-3383 UNITED REPORTERS info@unitedreporters.com www.unitedreporters.com info@unitedreporters.com www.unitedreporters.com

DOCKET NO. 448 October 23, 2014 DOCKET NO. 448 October 23, 2014 Page 589 Page 591 I think there was one 1 1 users? 2 2 sector -- I'll have to look it up. It might THE WITNESS (Maxson): Yeah. 3 3 have been Milford Northeast Alpha -- that did I would be careful with the phrase, "can't 4 4 not have a 21-megahertz system deployed on accept any more users," because people are 5 5 that tower and that was projected to be coming on and off all the time. The data 6 б exhausted this year. we're looking at is the peak hour 7 7 utilization. So by not having the 8 8 21-megahertz system on that tower, would you So it's not that a new user 9 9 would come on and be diverted from 700 believe Verizon's contention that the -- the 10 10 sector is exhausted? because it's full. It's that the network --11 11 THE WITNESS (Maxson): By and this was explained by the Applicant in 12 12 design, I would -- I would agree. The testimony -- the network will attempt to 13 13 applicant is -- has testified that they're relocate users dynamically to 2100 megahertz, 14 14 consistently building out their if they have a good 21-megahertz signal, in 15 2100-megahertz network now. And I see no 15 order to preserve 700-megahertz capacity for 16 reason why that could not be applied to the 16 those users at the cell edge. 17 Milford Northeast facility in -- in --17 MR. MERCIER: Now, we'll just 18 promptly to add capacity to that sector. 18 assume there was a capacity issue for the 19 MR. MERCIER: Okay. 19 four sectors that were identified. And --20 Just -- if it was added and --20 and I have them listed in front of me to list 21 how would that affect the capacity of the 21 them out for you. 22 700-megahertz system if it's already filled? 22 I understand you -- you did 23 23 THE WITNESS (Maxson): How your own server mapping. It was most likely 24 24 would the addition of 2100 -the "server mapping," term you used. And, 25 MR. MERCIER: Yes. 25 according to your mapping, it indicated that, UNITED REPORTERS, INC. (866) 534-3383 UNITED REPORTERS, INC (866) 534-3383 info@unitedreporters.com www.unitedreporters.com info@unitedreporters.com www.unitedreporters.com DOCKET NO. 448 October 23, 2014 DOCKET NO. 448 October 23, 2014 Page 592 Page 590 1 you know, the placement of this -- this 1 THE WITNESS (Maxson): --2 2 proposed Orange cell -- north cell tower megahertz LTE service --3 3 would not do an adequate job of relieving MR. MERCIER: That's right. 4 4 THE WITNESS (Maxson): -- to capacity needs on -- on the four overloading 5 the Milford Northeast facility affect the 5 6 loading on the 700 megahertz system at the Is there one location that --7 Milford Northeast facility? 7 that -- that would serve those four 8 MR. MERCIER: Yes. Yes. 8 overloading sectors that you can present to 9 9 Thank you. us? Is there a specific area of a specific 10 THE WITNESS (Maxson): It 10 town where this one tower should go, tower 11 would relieve the -- the traffic of those 11 facility should go, to relieve capacity on 12 wireless devices that are capable of 12 those four sectors that have been identified 13 operating both on 700 megahertz and 13 and overloaded? 14 2100 megahertz. There is twice as much 14 THE WITNESS (Maxson): In my 15 spectrum available to Verizon at 15 original report and my follow-up supplement, 16 2100 megahertz as at 700 megahertz. So by 16 I comment that there's a spread, because 17 adding 2100 megahertz, they could triple the 17 there are two Derby sectors in question and 18 capacity of that Milford Northeast cell site. 18 two -- actually one Milford section -- sector 19 MR. MERCIER: Okay. 19 in question, and then the Applicant, at the 20 So I guess another way to look 20 last hearing, added a Shelton sector. 21 at it is the 700 megahertz is at capacity. 21 So in order to get close 22 It cannot accept any users. So, essentially, 22 enough to Milford Northeast Alpha to relieve 23 you're saying is a -- a user will be directed 23 capacity in a significant way -- and I'm not 24 to the 2100-megahertz system while the 700 24 talking 10 percent, I'm talking more like 25 runs at capacity and can't accept any more 25 50 percent overlap -- a new facility has to UNITED REPORTERS, INC (866) 534-3383 info@unitedreporters.com www.unitedreporters.com info@unitedreporters.com www.unitedreporters.com

DOCKET NO. 448 October 23, 2014 DOCKET NO. 448 October 23, 2014 Page 593 Page 595 1 So it -- it just does not make be quite close to that. So it has to be 2 2 in -- in southwestern Orange or in northern any sense to me that in the -- the mapping 3 3 Milford or in southeastern Shelton, at which that I've done, where I'm seeing less than 4 4 point, it would also be able to provide a 10 percent geographic relief, that we're 5 5 potentially significant overlap to the going to get -- the Applicant is going to get 6 Shelton 2 that they added to the list at the 6 truly significant capacity relief on those 7 7 last hearing. sectors. 8 8 And then, secondarily, in MR. MERCIER: Now, you just 9 9 order to address the demands to the north mentioned the date of 2021 for the 10 10 with Derby North Gamma and Derby Beta, you 1900-megahertz spectrum to be available. I 11 11 think you said well before, I think, in your have to be closer to those facilities in 12 12 order to have significant server overlap document, the spectrum will be available. 13 13 to -- to relieve the capacity demands of THE WITNESS (Maxson): Yes. 14 those, so it would have to be two -- two 14 MR. MERCIER: What you mean by 15 15 locations at least. that? Next year? Two years? How -- how do 16 MR. MERCIER: Now, there was a 16 you know this information? 17 discussion at the last hearing regarding the 17 THE WITNESS (Maxson): Well, 18 term "significant." 18 the Applicant has testified that they intend 19 What, to you, does significant 19 to make the 1900-megahertz spectrum available 20 capacity over -- relief constitute? I see 20 for LTE service in advance of completely 21 you used the term "50 percent" in some of 21 shutting off their CDMA technology at 22 your documents. 22 850 megahertz. 23 23 THE WITNESS (Maxson): Yes. With the -- the Verizon 24 24 I, in looking at the -- at the growth rates, announced target date -- it's not necessarily 25 which is forward looking, not just at the 25 a hard date -- but a target date of 2021, UNITED REPORTERS, INC. (866) 534-3383 UNITED REPORTERS, INC (866) 534-3383 info@unitedreporters.com www.unitedreporters.com info@unitedreporters.com www.unitedreporters.com DOCKET NO. 448 ctober 23, 2014 DOCKET NO. 448 October 23, 2014 Page 594 Page 596 1 1 that clears both the 850 and the trends on these particular cell sites, but 2 that we're looking at growth rates that are 2 1900 megahertz. 3 3 still likely to be a factor of about 1.5, or We can expect that perhaps two 4 4 150 percent per year. And if you relieve or three years, and depending on how quickly 5 5 10 percent of a sector that's in the process LTE phones are adopted, even less, that the б 6 of overloading, that's a drop in the bucket. 1900 megahertz will become available. So 7 That's -- that's not the least bit 7 it's not an immediate solution, but I do see 8 8 significant. You really need to have a that it's something that will -- will be 9 9 multiplier going, just as when 1900-megahertz migrated to, and the Applicant has said so as 10 10 PCS spectrum becomes available for LTE, that well, in the not-too-distant future. 11 will double the capacity compared to the 11 MR. MERCIER: Okay. Thank 12 700 megahertz. 12 you. 13 The addition of 2100 megahertz 13 I have no further questions at 14 14 to the cell site, before the 1900 megahertz this time. 15 15 is added, that triples the capacity on that THE CHAIRMAN: Okay. 16 16 We'll now proceed to questions cell site. So, in total, you can multiply by 17 17 four the amount of capacity just by adding from the Council. 18 18 spectrum in the next several years. Mr. Ashton. 19 And if we're talking about 19 MR. ASHTON: Yeah. 20 20 I did not have the benefit, multiples of two or four in order to keep up 21 21 with the spectrum demands, we have to be Mr. Maxson, of being able to read this till I 22 22 got here today. And in quickly scanning it, looking at dividing sectors by a factor of 23 23 two, for instance, to relieve capacity in a it reads more like a brief than it does a 24 geographic fashion rather than in adding 24 submission of evidence. A lot of opinion in 25 spectrum. 25 here, which is okay, but shouldn't that have UNITED REPORTERS, (866) 534-3383 UNITED REPORTERS, (866) 534-3383 info@unitedreporters.com www.unitedreporters.com info@unitedreporters.com www.unitedreporters.com

DOCKET NO. 448 October 23, 2014 DOCKET NO. 448 October 23, 2014 Page 597 Page 599 1 THE WITNESS (Maxson): I'm 1 come out earlier? 2 2 It would have been much more sorry. I would leave -- leave that to others 3 3 helpful to come out earlier on to consider. My point is that it is 4 4 surprising to see that, in this docket, cross-examination rather than as a statement 5 5 in this stage of the game. And I truthfully something that has been a consistent practice 6 don't quite know what to do with it because б of the Applicant for five years has just 7 7 it is so very late in the game and subject to changed willy-nilly. 8 8 MR. ASHTON: I see. Okay. rebuttal, I would guess. 9 9 You know, modeling is an art, That's it. Thanks. 10 10 as well as a science, and I'm not really as THE WITNESS (Maxson): And I'm 11 11 qualified as I -- some might be that -- to go referring to the -- the maps in Attachment 6 12 looking at your modeling techniques. I 12 of the application. 13 13 THE CHAIRMAN: Dr. Bell. understand them, generally, but it's very 14 14 argumentative, and that's what's -- what's DR. BELL: Thank you, Mr. Chair. 15 troubling me a little bit. 15 16 I guess, I -- one of the 16 Mr. Maxson, in the matter of 17 fundamental questions is, why in the world 17 how to map capacity issues, you say, in a 18 didn't some of this come out in 18 general way, that the Applicant has simply 19 cross-examination earlier? 19 overlaid on one coverage plot another 20 THE WITNESS (Maxson): Well, 20 coverage plot to try to indicate where there 21 there was a raft of new information that came 21 would be capacity relief, and you say that's 22 22 out in testimony at the last hearing. For not an accurate way of mapping. 23 23 instance, Mr. Latorre completely changed the I think I understand what you 24 24 meaning of the coverage maps for LTE that are objecting to, and you have provided, from 25 Verizon had submitted in this application. 25 your software that you have available to you, UNITED REPORTERS, INC. (866) 534-3383 UNITED REPORTERS, INC (866) 534-3383 info@unitedreporters.com www.unitedreporters.com info@unitedreporters.com www.unitedreporters.com DOCKET NO. 448 ctober 23, 2014 DOCKET NO. 448 October 23, 2014 Page 598 Page 600 1 1 And, by extension, I believe, that changes what you regard to be capacity mapping that's 2 2 more -- that's more correct in terms of how the meaning of the LTE coverage maps the 3 3 Applicant has submitted in 15 other dockets capacity relief works. 4 4 before the Siting Council. My question is, is the 5 5 This is -- to me, this is just software that you use in doing your capacity б б mapping similar to what the Applicant has egregious. MR. ASHTON: Well --7 7 available to them to do mapping that you feel 8 8 THE WITNESS (Maxson): And I would be more accurate? 9 9 THE WITNESS (Maxson): My needed to comment on that in a -- in a way 10 10 software is carrier-class software. It is that is factual. You know, I know you 11 commented that I do present opinions -- and I 11 used by wireless carriers. It's by a company 12 do -- but I back up every opinion I give with 12 called EDX. And all the software that I have 13 facts. 13 either used or seen specifications of -- and 14 14 MR. ASHTON: Subject to it's probably perhaps as many as a dozen 15 15 arguments. But anyway, I noticed the 15 different packages -- rely on well-tested 16 dockets. And we're not proposing to reopen 16 algorithms that are in the technical 17 17 those dockets, are we? They go back to 2009, literature, they're in IEEE publications, and 18 '10, '10, '10, '10, the last five years, 18 those sorts of things. They are taught in 19 roughly, covered by those dockets. You're 19 college courses on -- on this kind of work. 20 20 not proposing that we re-reopen those, are It is part of propagation science. And all 21 21 of the software packages use these -- these you? 22 22 THE WITNESS (Maxson): Well, I techniques. 23 23 Then, as far as the specifics was --24 24 as to whether you're representing signal MR. ASHTON: What's the 25 relevance? 25 strength or you're representing most likely UNITED REPORTERS, INC (866) 534-3383 UNITED REPORTERS, info@unitedreporters.com www.unitedreporters.com info@unitedreporters.com www.unitedreporters.com

DOCKET NO. 448 October 23, 2014 DOCKET NO. 448 October 23, 2014 Page 601 Page 603 1 1 server, I have not seen a software package that you testified on Docket 370, which was a 2 2 that does not offer the most likely server Derby docket. Can you remember which 3 3 method because it is a tried-and-true and particular location that -- that is in Derby? 4 4 THE WITNESS (Maxson): Yes. well-relied upon technique for determining 5 5 where a proposed facility, geographically That was the -- what the Applicant is 6 б calling, I believe, "the Derby North speaking, will take over from an existing 7 7 facility. facility" which is actually in the south of 8 8 DR. BELL: Thank you. Derby. It's on top of the hill. It's a 9 9 I have one more question on unipole, I believe, that's on a, perhaps, a another issue. 10 10 church property or -- or near a church. 11 11 In your -- in your DR. BELL: Okay. Thank you. 12 12 recommendations about how to handle this Those are my questions, Mr. 13 13 Chair. matter differently, you referred to splitting 14 up the sectors in the Milford northeast cell 14 THE CHAIRMAN: Dr. Klemens. 15 site. 15 DR. KLEMENS: Thank you, Mr. Chairman. 16 My question is, since you're 16 17 not privy to how the Verizon network works in 17 I, like Mr. Ashton, I was 18 other areas, other than the one we're 18 traveling, and I haven't really had a chance 19 discussing right this instant, this 19 to read most of the report. I tried to do it 20 collection of areas, is it your contention 20 when I arrived here, but I just have some --21 that Verizon could do that splitting at the 21 some questions. 22 Milford cell site without regard to what's 22 Mr. Maxson, is -- is it 23 23 going on with their needs in other parts of possible, in your opinion, for experts to 24 24 what the Milford cell site covers? look at two sets of identical facts and reach 25 THE WITNESS (Maxson): I would 25 different conclusions? UNITED REPORTERS, INC. (866) 534-3383 UNITED REPORTERS, INC (866) 534-3383 info@unitedreporters.com www.unitedreporters.com info@unitedreporters.com www.unitedreporters.com DOCKET NO. 448 October 23, 2014 Page 604 Page 602 1 1 THE WITNESS (Maxson): That's say, in a general sense, yes, with a 2 2 a broad question. If -- if all of the facts qualification. We have a -- a ring of cell 3 3 sites that have been presented in this are relevant, necessary and sufficient for 4 4 docket. And the Applicant is working within arriving at a conclusion, such as one plus 5 5 that ring to place a facility to try to one is two, no, no, I disagree, it's three, 6 6 then it's not possible. provide some capacity relief for future 7 demands. 7 But if there are other 8 8 assumptions that are being put into play, in If we relocate that facility 9 9 addition to the facts on the record, yes, it so that it's closer to the facilities that 10 10 is possible. are indeed experiencing high-capacity 11 demands, we provide them with more relief 11 DR. KLEMENS: I would -- I 12 geographically. 12 would -- would you agree that this is 13 As we get closer to that 13 actually quite much more complex than one and 14 14 one equals two, that, in fact, there are many boundary, that circle, connecting all the 15 15 facts, many assumptions, and it would be dots of the existing sectors, there may be 16 16 some effect on adjacent sites that are not in possible that learned men or women would look 17 17 the model. And it would be prudent to look at a set of these facts and reach different 18 18 conclusions or outcomes? more closely at -- at those adjacent sites to 19 be sure that an alternative location is 19 THE WITNESS (Maxson): If the 20 20 suggestion is that the Applicant is doing optimal, not just with respect to the sectors 21 21 that, I -- I would disagree. in question in this matter, but to the rest 22 22 DR. KLEMENS: I'm -- I'm of network. 23 23 DR. BELL: Okay. And just one asking you a theoretical question. You 24 24 lectured quite extensively here about other minor question. 25 You mentioned that you were --25 theoretical aspects of opinions, and I'm UNITED REPORTERS, (866) 534-3383 UNITED REPORTERS, (866) 534-3383 info@unitedreporters.com www.unitedreporters.com info@unitedreporters.com www.unitedreporters.com

DOCKET NO. 448 October 23, 2014 DOCKET NO. 448 October 23, 2014 Page 605 Page 607 1 THE WITNESS (Maxson): Just to 1 asking you, theoretically, to answer the 2 2 question please, sir. be clear, we're not testifying specifically 3 3 THE WITNESS (Maxson): Would about this matter, but in general, that's 4 4 you kindly repeat the question so I'm sure I a -- a statement I would agree with. 5 5 DR. KLEMENS: Thank you. 6 6 DR. KLEMENS: Is it possible Okay. 7 7 for learned men or women to look at a series This has been very helpful. 8 8 of facts and reach different conclusions? And I'm trying to understand what -- what --9 9 THE WITNESS (Maxson): Yes, it some of the preamble to your memorandum. 10 10 Now, you state, under is. 11 11 DR. KLEMENS: Thank you. footnote -- you footnoted, gave us a lot of 12 12 valuable footnotes, including a definition of Could you please distinguish 13 what's the difference between opinion versus 13 what fustigate is, but let me get back to 14 14 conclusion? Footnote Number 1, that you worked for 15 THE WITNESS (Maxson): Good 15 finders of fact, proponents and opponents. 16 question. I do not have any legal definition 16 Have you ever reviewed --17 in mind. Generally, I think, if someone is 17 working for an opponent of a wireless 18 giving an opinion, it is the result of 18 telecommunications facility, have you ever 19 arriving at a conclusion, although some 19 reviewed and that -- ever found the 20 conclusions are conclusory as opposed to 20 application to be without a problem? 21 fact-based. 21 THE WITNESS (Maxson): 22 DR. KLEMENS: Would you agree 22 Materially, as an -- as someone working for 23 23 that to certain problems, particularly opponents, sometimes I have found only small 24 24 complex problems, that there may be, in fact, problems. But, I'm -- yeah, my role in that 25 25 case is to look for facts that may be counter various solutions to that same problem or UNITED REPORTERS, INC. (866) 534-3383 UNITED REPORTERS, INC (866) 534-3383 info@unitedreporters.com www.unitedreporters.com info@unitedreporters.com www.unitedreporters.com DOCKET NO. 448 ctober 23, 2014 DOCKET NO. 448 October 23, 2014 Page 606 Page 608 to the facts that the Applicant has placed on 1 various conclusions to that problem? 1 2 2 the record. THE WITNESS (Maxson): That 3 3 DR. KLEMENS: So, to rephrase, was rather abstract to me. Could you repeat 4 4 when you have worked for opponents, there's 5 5 DR. KLEMENS: Absolutely. never been a case when you've said this б 6 Maybe I'll try to rephrase it to make it actually is all okay. There's always an item 7 7 or two that you find that could be improved clearer. 8 8 THE CHAIRMAN: It sounded very upon. 9 9 THE WITNESS (Maxson): Based clear to me, but go ahead. 10 10 DR. KLEMENS: Basically, you on recollection of many years and not having 11 have a set -- other various solutions based 11 all of them in front of me to review 12 on a complex series of facts. Are there 12 specifically, I think it's -- it's fair to 13 various -- could there be different solutions 13 say that, yes, there are -- there are times 14 14 where I'm poking holes and times where I have arrived to the same problem? 15 15 very significant material issues that I can THE WITNESS (Maxson): 16 16 identify. Different solutions to resolve the same 17 17 problem? Yes, I would -- I would agree DR. KLEMENS: And Footnote that's -- that's possible, yes. 18 18 Number 2 is somewhat curious to me. You're 19 DR. KLEMENS: So you -- you 19 saying that you actually have examined more 20 20 dockets than the Council. Is that correct? would then accept that it might -- that THE WITNESS (Maxson): Not 21 21 although some -- that there are problems and 22 22 that, at times, there could be solutions that dockets, no. 23 23 may not be your preferred outcome for a DR. KLEMENS: Well, tell --24 24 will you explain that to me and what you're client or for your position, but they may be 25 effective at achieving those goals? 25 actually trying to tell us with Footnote UNITED REPORTERS, INC (866) 534-3383 UNITED REPORTERS, (866) 534-3383 info@unitedreporters.com www.unitedreporters.com info@unitedreporters.com www.unitedreporters.com

DOCKET NO. 448 October 23, 2014 DOCKET NO. 448 October 23, 2014 Page 609 Page 611 1 MR. HANNON: Have you ever 1 Number 2? 2 2 THE WITNESS (Maxson): I'm been involved in a situation where you're 3 3 suggesting that I have seen 150 different -required to prepare an analysis of the 4 4 at least 150 different finders of fact, coverage area? Would you say, if you have 5 5 reviewed applications for at least 500 done that, would you tend to be a little more 6 б different wireless facilities, and I've seen on the conservative side rather than, maybe, 7 7 how they collectively respond to their the outer limits of what that service would 8 8 obligations under their state laws and under provide so that there's a safety factor built 9 9 their -- the Telecommunications Act. in, and then, you verify that after the 10 10 DR. KLEMENS: So I understand facility is built and figure out just exactly 11 11 that. What -- what is the point of -- of what your coverage is? 12 12 THE WITNESS (Maxson): I would that? 13 13 MR. ASHTON: That's not what try very hard not to over or underdesign 14 14 two says. something. And if there were a question, I 15 DR. KLEMENS: Huh? 15 can always conduct a continuous wave drive 16 MR. ASHTON: Two doesn't say 16 test, where I erect a mast or a crane with a 17 that. 17 test antenna to see what my proposed 18 THE WITNESS (Maxson): Well, 18 facility's coverage will be and compare it to 19 I'm just making a comparison that I have a 19 my computer models. 20 substantial amount of experience, as does the 20 MR. HANNON: Okay. 21 Council. 21 Then the other question I have 22 DR. KLEMENS: Well, the 22 is your report talks consistently -- and I 23 23 Council has substantial experience. Then you think you placed a lot of emphasis on the 24 24 don't say that we're not able to evaluate dominant server analysis. Is that a fair 25 25 this, that we have the capacity to evaluate statement? UNITED REPORTERS, INC. (866) 534-3383 UNITED REPORTERS, INC (866) 534-3383 info@unitedreporters.com www.unitedreporters.com info@unitedreporters.com www.unitedreporters.com DOCKET NO. 448 ctober 23, 2014 DOCKET NO. 448 October 23, 2014 Page 610 Page 612 THE WITNESS (Maxson): Yes, I 1 this in a fair and objection manner then? 1 2 THE WITNESS (Maxson): I think 2 do. 3 3 MR. HANNON: Are there other you do, yes. 4 4 ways of exploring where to put cell towers, I DR. KLEMENS: Thank you. 5 5 I have no further questions, mean, or is this the only way where one can б 6 Mr. Chairman. analyze where towers go? 7 7 THE WITNESS (Maxson): Well, THE CHAIRMAN: Thank you. 8 8 this way is not so much analyzing where Mr. Hannon. 9 9 MR. HANNON: Thank you, towers go but analyzing the geographic 10 10 Mr. Chairman. distribution of replacement service from a 11 I do have a couple of 11 proposed tower site. So if there are a 12 questions, one on page 2. You state, for 12 number of different choices, they can be 13 example, the Applicant fortunately caught 13 compared by doing the dominant server 14 14 such a mistake in Docket 430 and withdrew. mapping. 15 15 So that has to do with the telecommunications And keeping in mind the 16 16 facility in Burlington. Can you please context here is, in what is essentially a 17 17 explain what you mean by "mistake"? full coverage environment where you're adding 18 THE WITNESS (Maxson): Well, 18 a site for capacity purposes, that's the role 19 the Applicant, based on the -- my reading of 19 of the dominant server map. 20 20 MR. HANNON: But is that the the record, said that when they built a new 21 21 only way to reach a conclusion as to where a facility to the south and put it on the air 22 22 new facility should go? and conducted some drive testing, apparently, 23 23 they determined that the facility they were THE WITNESS (Maxson): In a 24 24 capacity environment, I can't -- I can't see proposing in Burlington was indeed no longer 25 necessary, and they withdrew the application. 25 any other way to identify geographically UNITED REPORTERS, INC (866) 534-3383 UNITED REPORTERS, (866) 534-3383 info@unitedreporters.com www.unitedreporters.com info@unitedreporters.com www.unitedreporters.com

DOCKET NO. 448 October 23, 2014 DOCKET NO. 448 October 23, 2014 Page 613 Page 615 where -- using the mapping service 1 number of footnotes, which if you had the 2 2 technology, I can't see any other way to opinion where it should have been the text, 3 3 evaluate the effect of a capacity site on the which is just providing, again, arguments and 4 existing network. 4 opinions. So it just makes it -- that less 5 5 MR. HANNON: I have no further of a late date, it makes it a little harder 6 6 questions. to follow the facts, as you apparently are 7 7 THE CHAIRMAN: Senator Daily. lecturing us on what we should be following, 8 SENATOR DAILY: Thank you very 8 the facts. But we are --9 much. The questions that I had, basically, 9 THE WITNESS (Maxson): Thank 10 have been asked and answered. But I must say 10 you. 11 I'm still very perplexed and, I guess, 11 May -- may I respond? 12 troubled by the timing of this report. 12 THE CHAIRMAN: Sure. 13 13 THE WITNESS (Maxson): Thank THE WITNESS (Maxson): Yes, 14 you. 14 I -- I appreciate the difficulty that this 15 THE CHAIRMAN: Thank you. 15 presents, the timing that it was received. 16 And, as far as footnotes are concerned, it's Yeah. Just for the record, 16 17 the last hearing was held on September 16th, 17 my understanding that footnotes are also a 18 so presumably one had -- would have had ample 18 valuable way to provide a more detailed 19 time to take into account what one heard 19 parenthetical rather than simply a reference. 20 and -- and provide, as in this case, a 20 So I -- I trust that I'm using footnotes in 21 rebuttal report providing ample time for both 21 an appropriate fashion. 22 the Applicant and the Council to review it. 22 And with respect to the --23 23 Mr. Maxson, how many times the -- my speaking about facts versus have you appeared before the Council? Do you 24 24 opinion, as I said at the opening of my 25 know roughly? I don't need an exact number, 25 submission, there was a fair amount of talk UNITED REPORTERS, INC. (866) 534-3383 UNITED REPORTERS, INC (866) 534-3383 info@unitedreporters.com www.unitedreporters.com info@unitedreporters.com www.unitedreporters.com DOCKET NO. 448 ctober 23, 2014 Page 614 Page 616 1 1 on the record of this last session which gave but I know it's hard, and 500 separate 2 2 me pause because there seemed to be an awful wireless facility applications to remember, 3 3 but, I mean, I know you've been here a number lot of focus on generalities on the part of 4 4 the Applicant. And it seemed that that was 5 5 THE WITNESS (Maxson): I would not being challenged by the members of the б 6 Council. So I thought it would be helpful to estimate in the vicinity of ten. 7 THE CHAIRMAN: Okay. 7 discuss how I view my role as an expert in 8 8 presenting fact and presenting opinions Have you ever felt necessary, 9 9 in previous presentations, to provide, for supported by those facts. 10 10 example, a heading of teaching over opinion THE CHAIRMAN: Okay. Thank 11 making and to sort of lecture the Council on 11 12 the difference between facts and opinions? 12 We'll now go to 13 This seems to be a new twist, 13 cross-examination by the Applicant. 14 14 MR. BALDWIN: Thank you, talking about twists. And in the way I 15 15 Mr. Chairman. remember you, my memory is you usually 16 16 present very factual reports and information, Just a few questions. 17 17 but this seems to be over the top. Mr. Maxson, do you recall, 18 And I'll just -- you don't 18 back in the 2008 time frame, working on 19 have -- I guess you don't have to answer the 19 behalf of the Borough of Paramus, New Jersey, 20 question that's -- but the other thing is I 20 as a municipal wireless consultant? 21 21 THE WITNESS (Maxson): I do. find -- and maybe where I went to school it 22 22 MR. BALDWIN: In the court's was -- it was different, but I usually 23 23 remember that footnotes in general provide decision -- this is the U.S. District Court 24 citations and not just added arguments and 24 for the District of New Jersey decision, the 25 opinions. So I am quite surprised at the 25 case of Sprint Spectrum LP versus the Zoning UNITED REPORTERS, INC (866) 534-3383 UNITED REPORTERS, (866) 534-3383 info@unitedreporters.com www.unitedreporters.com info@unitedreporters.com www.unitedreporters.com

DOCKET NO. 448 October 23, 2014 DOCKET NO. 448 October 23, 2014 Page 617 Page 619 THE WITNESS (Maxson): I have 1 Board of Adjustment for the Borough of 1 2 2 Paramus -- the court refers to some of your not. 3 3 MR. BALDWIN: And isn't it testimony in that case. And I just wanted to 4 4 refresh your recollection of that and make true that, in another instance where you 5 5 sure that that is still accurate in this acted as a municipal wireless consultant for 6 б the City of Cranston, Rhode Island, that the docket. 7 7 MR. ASHTON: Keep your voice court in that case found that your opinions 8 8 and your conclusions were, quote, completely up, please, Mr. Baldwin. 9 9 MR. BALDWIN: I will. Thank unreliable and unpersuasive? 10 10 you, Mr. Ashton. THE WITNESS (Maxson): Yes. 11 11 In that case --And thank you for bringing that up because 12 MR. COPPOLA: Objection. 12 that's where I learned specifically what the 13 MR. BALDWIN: In that case, 13 federal rules of evidence require to make 14 14 you -testimony reliable. 15 THE CHAIRMAN: Excuse me? 15 MR. BALDWIN: Are the federal 16 MR. COPPOLA: I have an 16 rules applicable --17 objection with regard to relevancy. 17 THE WITNESS (Maxson): And I 18 THE CHAIRMAN: Well, it's 18 made sure -- and I'm sorry, I haven't 19 premature to object because I haven't even 19 finished answering. 20 heard what the -- what he's about to say 20 MR. BALDWIN: You've answered 21 21 my question. 22 MR. COPPOLA: Fair enough. 22 THE WITNESS (Maxson): And I 23 MR. BALDWIN: Mr. Maxson, in 23 made sure in my -- my responses here, my 24 that case you testified that you did not hold 24 input here, that my testimony is reliable and 25 any agrees -- degrees in engineering. Is 25 does conform to those standards. UNITED REPORTERS, INC. (866) 534-3383 UNITED REPORTERS, INC (866) 534-3383 info@unitedreporters.com www.unitedreporters.com info@unitedreporters.com www.unitedreporters.com DOCKET NO. 448 October 23, 2014 Page 620 Page 618 1 that still the case? MR. BALDWIN: I'll take that 1 2 THE WITNESS (Maxson): That's 2 as a yes. 3 3 correct. Thank you, Mr. Chairman. I'm 4 MR. BALDWIN: And that you had 4 all set. 5 no formal training with respect to the 5 (Witness was excused.) 6 placement, construction or modification of 6 THE CHAIRMAN: Okay. 7 personal wireless service facilities. Is 7 Attorney Coppola, will you 8 that still the case? 8 please continue with your cross-examination 9 THE WITNESS (Maxson): Yes. 9 of the Applicant. 10 MR. BALDWIN: You also 10 JAIME LAREDO, 11 testified that you had taken just one 11 JUAN LATORRE, 12 nongraded course via CD-ROM on cellular CDMA 12 having been previously duly sworn, were 13 technology. Is that still the case? 13 examined and testified further on their 14 THE WITNESS (Maxson): In 14 oaths as follows: 15 terms of course work, since then, I have 15 MR. COPPOLA: Mr. Laredo, in 16 taken the occasional webinar on various 16 your professional experience, have you done 17 17 matters of wireless communications work for AT&T Wireless either as an employee 18 technology. 18 or a contractor? 19 MR. BALDWIN: Have you taken 19 THE WITNESS (Laredo): Yes. 20 any courses or webinars that relate to LTE 20 MR. COPPOLA: On page 2 of 21 technology? 21 your CV, does it state that you worked on 22 THE WITNESS (Maxson): I have. 22 various things, including capacity 23 23 MR. BALDWIN: Have you ever optimization, for AT&T up until 24 designed a wireless system or network using 24 December 2011? 25 LTE technology? 25 THE WITNESS (Laredo): That's UNITED REPORTERS, INC (866) 534-3383 info@unitedreporters.com info@unitedreporters.com www.unitedreporters.com www.unitedreporters.com

DOCKET NO. 448 October 23, 2014 DOCKET NO. 448 October 23, 2014 Page 621 Page 623 1 I mean, this is an expert 1 2 2 MR. COPPOLA: Does your resume witness who Verizon is putting out as an 3 3 also state that you worked on the AT&T expert to give opinions in this application 4 Louisiana market from May 2012 to May 2013? 4 and testimony. I'm asking questions about 5 5 If it's easier, I could just his -- his employment over the last few 6 6 years, but more importantly with regard to retract the question and let me just ask you 7 7 a more basic question. some specific -- his experience with regard 8 8 Did you work on AT&T's to some specific issues that are relevant to 9 9 this application. Louisiana market, at some point, in the last 10 10 few years? THE CHAIRMAN: Well, let's get 11 THE WITNESS (Laredo): Yes. 11 to those, please. 12 MR. COPPOLA: Among other 12 MR. COPPOLA: I'm trying to. 13 13 things that you worked for with regard to So when you were working for 14 AT&T, did you work on capacity issues? 14 AT&T, were you aware of AT&T's link budget 15 THE WITNESS (Laredo): Yes. 15 information? 16 MR. COPPOLA: So did you solve 16 THE WITNESS (Laredo): I was 17 network performance issues for AT&T? 17 not aware. 18 THE WITNESS (Laredo): Yes. 18 MR. COPPOLA: You were not? 19 MR. COPPOLA: And how long 19 THE WITNESS (Laredo): I was 20 ago -- approximately, how long ago did you 20 not, because the reason for that is I was a 21 leave AT&T? 21 system performance engineer specifically for 22 THE WITNESS (Laredo): It's 22 North California and Louisiana markets of 23 23 roughly a year ago. AT&T. So I am not directly exposed to link 24 MR. COPPOLA: Is it unusual 24 budget calculations, though, I had experience 25 25 doing propagation predictions using tools for RF engineers like yourself to work for UNITED REPORTERS, INC. (866) 534-3383 UNITED REPORTERS, INC (866) 534-3383 info@unitedreporters.com info@unitedreporters.com www.unitedreporters.com DOCKET NO. 448 October 23, 2014 Page 622 Page 624 different wireless companies during your used by AT&T. 1 1 2 MR. COPPOLA: That includes career? 2 3 3 THE WITNESS (Laredo): I can some of the same information that's included 4 4 say it's -- it's common, especially during in those link budgets? 5 those times when I was working for AT&T as a 5 THE WITNESS (Laredo): I'm б contractor, because presently I'm a regular б sorry. Can you --7 employee of Verizon Wireless. 7 MR. COPPOLA: And does that 8 MR. COPPOLA: So, today, 8 include some of the same information that's 9 9 generally included in link budgets? you're a -- an employee of Verizon Wireless. 10 10 Correct? THE WITNESS (Laredo): A 11 THE WITNESS (Laredo): That's 11 portion of it, yes. 12 12 MR. COPPOLA: Okay. correct. 13 MR. COPPOLA: When you were 13 So now you're working for 14 working for AT&T, were you aware of AT&T's 14 Verizon Wireless. Correct? 15 link budget information? 15 THE WITNESS (Laredo): That's 16 MR. BALDWIN: Objection, Mr. 16 correct. 17 17 Chairman. We've answered some questions MR. COPPOLA: And can you tell 18 regarding Mr. Laredo's background. I'm 18 me how an engineer like yourself might use 19 trying to understand what AT&T's link budget 19 some of the knowledge you have of -- of, for 20 20 information has to do with anything in this example, of another competitor's link budget, 21 21 proceeding. such as AT&T, when doing work for Verizon. 22 MR. COPPOLA: If I'm able to 22 THE CHAIRMAN: Excuse me. 23 23 just finish my questions, it's pretty clear He just answered the question 24 to what I'm getting at. So if I could just 24 that he was not aware of the link budget for 25 ask the question. 25 AT&T, so I don't know where -- where you're UNITED REPORTERS, INC (866) 534-3383 UNITED REPORTERS, (866) 534-3383 info@unitedreporters.com www.unitedreporters.com info@unitedreporters.com www.unitedreporters.com

DOCKET NO. 448 October 23, 2014 DOCKET NO. 448 October 23, 2014 Page 625 Page 627 going. 1 1 appropriate person for me to ask questions 2 MR. COPPOLA: He just -- he --2 about regarding that mapping, correct, since 3 3 he also -- he just testified that some of the you produced them? 4 4 MR. BALDWIN: We have -- we information --5 5 THE CHAIRMAN: Some of the have a team of experts that can answer your 6 б questions. information, but come on. 7 MR. COPPOLA: Well, but that's 7 MR. COPPOLA: Okay. 8 8 what he testified to. He testified that some Mr. Latorre, did you produce 9 9 of the same information that's in the -the maps that were submitted as Attachment 6 10 THE CHAIRMAN: But he answered 10 to the application? THE WITNESS (Laredo): Jay 11 the question that he was not -- he did not 11 12 have the entire package of information. So, 12 Latorre. 13 13 I think -- I think, unless you can get to a I did not. 14 specific -- something specific that's 14 MR. COPPOLA: Okay. 15 relevant, I think you should go on to 15 So, Mr. Laredo, since you something else. We've -- we've spent a lot produced the maps which were attached as 16 16 17 of time already. 17 Exhibit 6 to the application, did you use the 18 MR. COPPOLA: So when -- when 18 link budget information to establish your 19 you were working for AT&T, were you able to 19 receive single level threshold? 20 do propagation productions without --20 THE WITNESS (Laredo): Yes. 21 predictions -- I'm sorry -- so were you able 21 MR. COPPOLA: Mr. Laredo, if 22 to do propagation predictions without knowing 22 another engineer relies on your signal level 23 the link budgets? 23 threshold of negative 85 dBm to do an 24 24 THE WITNESS (Laredo): I was analysis, does that same engineer need to 25 25 know the details of your link budget able to review coverage predictions, but to UNITED REPORTERS, INC. (866) 534-3383 UNITED REPORTERS, INC (866) 534-3383 info@unitedreporters.com www.unitedreporters.com info@unitedreporters.com www.unitedreporters.com DOCKET NO. 448 October 23, 2014 DOCKET NO. 448 October 23, 2014 Page 626 Page 628 generate them, we have a separate team doing 1 information? 1 2 that. 2 MR. BALDWIN: Mr. Chairman, I 3 3 MR. COPPOLA: In this object to -- to the effort to get Mr. Laredo 4 4 application, is it correct that you provided to speculate what another engineer might or 5 5 a negative 85 dBm as a single threshold? might not do. 6 THE WITNESS (Latorre): Jay 6 MR. COPPOLA: Mr. Chairman, 7 Latorre. 7 he's -- he's testifying within his capacity 8 8 In this application, the maps as an expert witness. It's a completely 9 9 that were originally submitted did say neg 85 appropriate question to ask. 10 dBm threshold. At the previous hearing for 10 THE CHAIRMAN: I'm not sure it 11 this docket, we verbally, during the course 11 is. He's --12 of the hearing, corrected that to state the 12 MR. COPPOLA: He --13 120 dB reverse link operational path loss as 13 THE CHAIRMAN: -- saying --14 our threshold, RLOPL. 14 wait a minute. I really don't appreciate --15 THE COURT REPORTER: What was 15 he's saying what he did. You're asking him 16 16 to speculate, I suppose. We could ask him to that last one? R-L --17 17 THE WITNESS (Latorre): RLOPL, speculate, but we're trying -- we're trying 18 which stands for Reverse Link Operational 18 to get facts here. And I think the facts are 19 Path Loss. 19 what -- what he is aware of. 20 20 MR. COPPOLA: Then I could --MR. COPPOLA: Who produced the 21 maps that were submitted as Attachment 6 to 21 I could certainly ask the question, then, 22 the application? 22 if -- to Mr. Laredo, I guess. 23 THE WITNESS (Laredo): I did. 23 Mr. Laredo, if -- if you 24 MR. COPPOLA: You did. Okay. 24 were -- you know, let me retract the question 25 So you'd probably be the 25 and move on. UNITED REPORTERS, INC (866) 534-3383 UNITED REPORTERS, (866) 534-3383 info@unitedreporters.com www.unitedreporters.com info@unitedreporters.com www.unitedreporters.com

DOCKET NO. 448 October 23, 2014 DOCKET NO. 448 October 23, 2014 Page 629 Page 631 THE WITNESS (Laredo): I (Pause.) 1 2 2 THE CHAIRMAN: Can we get on honestly cannot answer the question. 3 3 MR. COPPOLA: Mr. Laredo, does with this, please? 4 MR. COPPOLA: Yes. 4 Verizon ever test coverage from a proposed 5 5 Mr. Laredo, is it necessary to location before a tower is built? 6 have the link budget information in order to 6 THE WITNESS (Laredo): Yes. 7 7 produce coverage maps at the negative 85 dBm? MR. COPPOLA: It's my 8 THE WITNESS (Laredo): Can you 8 understanding that people call that kind of a 9 repeat the question for me, please? 9 testing a "CW Test" or a continuous wave 10 10 MR. COPPOLA: Was it necessary test. Is that correct? 11 to have the link budget information in order 11 THE WITNESS (Laredo): That's 12 to produce coverage maps which showed a 12 correct. 13 13 negative 85 dBm? MR. COPPOLA: Did Verizon 14 THE WITNESS (Laredo): That's 14 Wireless perform a CW drive test at the 15 true. I just want to comment that, like, 15 subject property? 16 THE WITNESS (Laredo): Not at what we presented earlier, those plots that 16 17 we submitted are based from 120 DBRLOPL. 17 this site, no. 18 MR. COPPOLA: Okay. And that 18 MR. COPPOLA: If I may refer 19 was -- and that change in the mapping was 19 you to your testimony at the last hearing on 20 noticed to the Council and all interested 20 September 16th, I believe it was at page 467 21 parties at the last hearing. Correct? 21 of the transcript. 22 THE WITNESS (Laredo): Correct. 22 (Pause.) 23 MR. COPPOLA: And as a result 23 MR. COPPOLA: Is it correct, of that -- and -- and, Mr. Laredo, as a 24 24 Mr. Laredo, that you explained that you 25 result of that -- that change in the mapping, 25 conduct drive -- that you had conducted drive UNITED REPORTERS, INC. (866) 534-3383 UNITED REPORTERS, INC (866) 534-3383 info@unitedreporters.com info@unitedreporters.com www.unitedreporters.com DOCKET NO. 448 October 23, 2014 Page 630 Page 632 1 1 tests, and you said, from actual drive tests, did it have an effect on any other documents 2 2 we can pinpoint and confirm with the help of that were submitted as part of this 3 3 traffic data location where a facility will application? 4 4 Would you like me to rephrase be offloading a sector or not? 5 5 THE WITNESS (Laredo): Based the question? THE WITNESS (Laredo): Yes, 6 6 around my testimony and just explaining that 7 7 we look at drive data, and based from our please. 8 8 MR. COPPOLA: Okay. statistical data, we also look at our traffic 9 9 So you -- you changed the data locations, so those are two separate 10 10 mapping that was initially submitted as entities. 11 Attachment 6 to -- to the application. Is 11 MR. COPPOLA: But when you 12 that correct? 12 were asked questions at the last hearing THE WITNESS (Laredo): That's 13 13 by -- I believe it was Mr. Mercier, with 14 not totally true. We changed the legend, 14 regard to what was done to make the -- your 15 15 yes, but the content remains the same -determinations in this application, is it 16 16 MR. COPPOLA: Okay. correct that you said we also evaluate the 17 17 So is it -area based from other data, like drive tests 18 THE WITNESS (Laredo): --18 and actual traffic locations. Is that 19 because of all the plot surveys from 120 19 correct? 20 20 THE WITNESS (Laredo): That's DBRLOPL. 21 MR. COPPOLA: As a result of 21 correct. 22 the change of the legend in the mapping, was 22 MR. COPPOLA: Okay. 23 it necessary for you to change any other 23 But you didn't do that here. 24 documents that were submitted as part of this 24 Correct? 25 application? 25 THE WITNESS (Laredo): We did. UNITED REPORTERS, INC (866) 534-3383 UNITED REPORTERS, (866) 534-3383 info@unitedreporters.com www.unitedreporters.com info@unitedreporters.com www.unitedreporters.com

DOCKET NO. 448 October 23, 2014 DOCKET NO. 448 October 23, 2014 Page 633 Page 635 MR. COPPOLA: You did? 1 THE WITNESS (Latorre): Just 1 2 2 THE WITNESS (Laredo): I did. restate the question for me, please. 3 3 MR. COPPOLA: Sure. Based on MR. COPPOLA: Okay. 4 4 what you just stated then, is it correct to But you -- did you do a drive 5 5 say that the CW drive test is the only type test? 6 6 of drive test that would provide evidence of THE WITNESS (Laredo): We did 7 7 the proposed new coverage? a drive test, yes. 8 8 MR. COPPOLA: Okay. THE WITNESS (Latorre): From 9 9 the -- from the aspect of it being a drive So you -- you conducted a 10 drive test, but you didn't conduct a CW drive 10 test specifically going out in the field? 11 11 test. Is that correct? Based on my current knowledge of, you know, 12 12 testing for those types of services, I'd say THE WITNESS (Laredo): Those 13 13 that's -- are two different things, yes. that's accurate. 14 MR. COPPOLA: Okay. 14 MR. COPPOLA: Okay. 15 So could you tell me about the 15 And -- and that type of test 16 was not done here. Correct? 16 type of drive test that you conducted as part 17 of this application? 17 THE CHAIRMAN: Excuse me. 18 THE WITNESS (Latorre): Yeah. 18 Mr -- Mr. Lynch has a clarification question. 19 Okay. Jay Latorre. 19 MR. LYNCH: Mr. Latorre, just 20 To clarify, a CW test is 20 as a follow-up, when you're doing your drive 21 typically a test where Verizon Wireless would 21 test, you know, with your -- with a vehicle 22 contract with, typically, a third-party 22 and you're testing just for signal strength, 23 23 contractor, and they would deploy an antenna it doesn't really matter what kind of data is 24 24 system. Sometimes in a facility like this, coming or what type of data or calling is 25 25 coming over the network then, does it? they would need a crane to put the antennas UNITED REPORTERS, INC. (866) 534-3383 UNITED REPORTERS, INC (866) 534-3383 info@unitedreporters.com www.unitedreporters.com info@unitedreporters.com www.unitedreporters.com DOCKET NO. 448 October 23, 2014 Page 634 Page 636 THE WITNESS (Latorre): Yeah. 1 at the same height of the proposal to then 1 2 2 allow them to drive a predefined drive route When -- when you're doing a CW test and 3 3 to identify whether or not if a facility was you're just --4 4 placed in that location to better identify MR. LYNCH: No, no, not a CW 5 5 what the overall coverage and signal strength test. б 6 of that facility may be. THE WITNESS (Latorre): Oh, 7 When we at Verizon Wireless 7 I'm sorry. 8 8 typically refer to drive testing, what we're MR. LYNCH: I'm talking about 9 9 really talking is driving in a vehicle with your local drive around in your vehicle with 10 10 your iPad and your phone, and so on. our phones and other devices that are capable 11 of connecting to either our 4G LTE network or 11 THE WITNESS (Latorre): 12 any of our other networks to determine in 12 Gotcha. 13 real time, based on all the other various 13 No. I would say it would 14 14 matter and -- and here's the reason. environmental factors, what the current, you 15 15 They're, you know -- in -- in a complex know, conditions of the network are today. 16 16 And that allows us to have network, there can be some differences in how 17 17 accurate interpretations of signal strength the mobile determines, you know, which signal 18 of all of our existing transmitter stations, 18 is -- is the best signal and which one to use 19 as well as understanding, you know, other 19 depending on what it's doing. 20 factors such as the -- the quality of the 20 So, for example, I think the 21 21 crux of your question is, if your -- if your signal and things like that. 22 MR. COPPOLA: So would you say 22 phone is in idle mode and you're just moving 23 23 then that a CW test is the only test that around in your vehicle and it's just kind of 24 provides evidence of the proposed new 24 evaluating different signals, yeah, I'd agree 25 coverage? 25 with you. UNITED REPORTERS, INC (866) 534-3383 UNITED REPORTERS, (866) 534-3383 info@unitedreporters.com www.unitedreporters.com info@unitedreporters.com www.unitedreporters.com

DOCKET NO. 448 October 23, 2014 DOCKET NO. 448 October 23, 2014 Page 637 Page 639 But if your phone, as would --1 don't -- I don't have that information right 2 another type of drive test, as we do 2 3 3 oftentimes, is when we're conducting, you MR. COPPOLA: Do you know 4 4 know, different kinds of tests, uploads and specifically what Verizon's findings were as 5 5 downloads to determine the quality and speed a result of those drive tests? THE WITNESS (Laredo): I can 6 6 of our network, certainly the various 7 7 conditions, not only of the different be sure that, based from the actual drive 8 8 tests, we need the -- the proposed facility channels, but also the loading and -- and 9 9 to enhance the coverage immediately in the other factors can impact whether, you know, 10 10 you're -- you're using the same sector, same area. And it does -- some of the exhausting 11 sectors are overpropagating because of the 11 cell, same frequency, you know, at a 12 12 particular point in time based on the -- the lack of good coverage in the area. 13 13 MR. COPPOLA: Mr. Laredo, is operating mode of the mobile device. 14 14 MR. LYNCH: I understand. it correct that your CV states that you have 15 15 Thank you. technical proficiency in the design Thank you, Mr. Coppola. 16 simulation tool Geoplan? 16 THE WITNESS (Laredo): That's 17 MR. COPPOLA: So, here, did 17 18 Verizon conduct an actual drive test to 18 correct. 19 19 pinpoint and -- and confirm where this Orange MR. COPPOLA: Is Geoplan the 20 20 north facility would be offloading other software tool you use at Verizon to map 21 21 sectors or not? coverage? 22 THE WITNESS (Laredo): That's 22 THE WITNESS (Laredo): We did 23 23 correct. not perform CW tests in this one. 24 MR. COPPOLA: Mr. Laredo, is 24 MR. COPPOLA: Okay. 25 25 it correct that you were assigned the Orange So then, therefore, you -- you UNITED REPORTERS, INC. (866) 534-3383 UNITED REPORTERS, INC (866) 534-3383 info@unitedreporters.com www.unitedreporters.com info@unitedreporters.com www.unitedreporters.com DOCKET NO. 448 October 23, 2014 DOCKET NO. 448 October 23, 2014 Page 638 Page 640 1 did not produce a drive test which was able 1 north cell site in October of 2013? 2 2 THE WITNESS (Laredo): That's to pinpoint and confirm where the Orange 3 3 north facility would be offloading other correct. 4 4 sectors. Correct? MR. COPPOLA: So, at that 5 THE WITNESS (Laredo): We did 5 time, in October of 2013, you became the RF б б do a drive test based from the current design engineer responsible for the Orange 7 coverage situation in the area provided by 7 north cell site. Is that correct? 8 8 our network. And somewhat based from my THE WITNESS (Laredo): That's 9 9 experience and familiarity with the area, I correct. 10 10 MR. COPPOLA: And before you was able to justify the need for the facility 11 to be located on the current proposed one. 11 were at Verizon, were there other engineers 12 MR. COPPOLA: Okay. 12 who were assigned the Orange north cell site? 13 But were you able -- by --13 THE WITNESS (Laredo): There 14 14 based on those drive tests, were you able to are other engineers, yes. 15 15 pinpoint and confirm where the Orange north MR. COPPOLA: Do you recall 16 16 facility would be offloading other sectors? who the other engineers were that were 17 17 THE WITNESS (Laredo): I can assigned to this project? 18 18 say that's a yes. THE CHAIRMAN: Do you plan to 19 MR. COPPOLA: That's a yes? 19 ask somebody else to be a witness? Is there 20 THE WITNESS (Laredo): Based 20 a point to this? 21 21 from the drive test that we've done. THE WITNESS (Laredo): I was 22 MR. COPPOLA: Do you know what 22 not sure which among my teammates used to 23 23 the approximate date of those drive tests handle it. 24 were? 24 MR. COPPOLA: Okay. 25 THE WITNESS (Laredo): I 25 Mr. Laredo, to the best of UNITED REPORTERS, (866) 534-3383 UNITED REPORTERS, (866) 534-3383 www.unitedreporters.com info@unitedreporters.com www.unitedreporters.com info@unitedreporters.com

DOCKET NO. 448 October 23, 2014 DOCKET NO. 448 October 23, 2014 Page 641 Page 643 1 THE WITNESS (Laredo): I 1 your recollection, was the subject property, 2 831 Derby Milford Road, already selected at 2 need -- I need to ensure that I simulate that 3 3 the time you were reassigned the Orange north the -- the current coverage, the future 4 4 cell site in the fall of 2013? coverage, and incorporate that -- all future 5 5 (Pause.) sites that I plan in the area other than the THE WITNESS (Laredo): I just 6 6 subject site that I want to -- I want to see 7 7 want to make sure I'm giving the accurate in terms of how they interact with the 8 answer. Can you please rephrase the question 8 existing network. 9 9 for me? THE WITNESS (Latorre): 10 MR. COPPOLA: I believe the 10 There's also a couple of 11 11 question was, to the best of your additional factors that come into play that 12 recollection, was the subject property at 831 12 we can look at. One is verifying that the 13 13 Derby Milford Road already selected at the appropriate technology and powers of all of 14 14 time you were reassigned the Orange north the test -- or transmitter sites, whether 15 cell site in the fall of 2013? 15 they be proposed or in production, are 16 THE WITNESS (Laredo): Given 16 accurate. 17 the situation that I was new in the team 17 There's verifying that the 18 during that time, we continuously review all 18 antenna models, there are gains, their 19 candidates, especially the site that's part 19 orientations, their electrical and mechanical 20 of those that's being transitioned to me. 20 tilts are accurate; depending on, you know, 21 So, to be honest, I'm not sure 21 whether the technology is new and a 22 if it was already decided during that time, 22 fiber-based solution or legacy and a coaxial 23 23 but I was asked to confirm if the site is cable-based solution, we need to verify 24 24 ideal for what we intend to enhance in the whether or not the appropriate line losses 25 25 that can occur in between when the radio RF UNITED REPORTERS, INC. (866) 534-3383 UNITED REPORTERS, INC (866) 534-3383 info@unitedreporters.com www.unitedreporters.com info@unitedreporters.com www.unitedreporters.com DOCKET NO. 448 October 23, 2014 Page 642 Page 644 MR. COPPOLA: Okay. 1 1 is created and when it leaves the antenna is 2 2 But your recollection is you accurate to -- to best model, you know, 3 3 don't remember whether or not it had already different losses in each transmitter site, 4 4 been selected at that point in time. whether existing or proposed; making sure 5 5 Correct? that our clutter models are in play to most б THE WITNESS (Laredo): Correct. 6 accurately depict vegetation and other types 7 MR. ASHTON: Had it been 7 of buildings in the area to ensure that sites 8 8 identified but not selected? are propagating as accurately as can be with 9 9 THE WITNESS (Laredo): It was this type of tool. 10 10 identified. Other things I would think of 11 THE CHAIRMAN: Okay. 11 as -- as even just, you know, mentioning, 12 MR. COPPOLA: Mr. Laredo, when 12 making sure that the centerlines of the 13 you use the Geoplan system to make a coverage 13 antennas are accurate to depict, you know, 14 map, do you set Geoplan up to show the cell 14 how high the antennas are off the ground. 15 sites you want to -- you want to model? 15 There may be more, but there 16 16 are quite a few other things that we do to THE WITNESS (Laredo): Yes. 17 17 MR. COPPOLA: Once you set up verify that when we put together maps that 18 your cell sites on Geoplan, do you select a 18 they represent as much information about each 19 particular frequency band to model? 19 transmitter station as possible. 20 THE WITNESS (Laredo): That's 20 MR. COPPOLA: And Mr. Latorre, 21 21 do you have any experience in using the correct. 22 MR. COPPOLA: And once you 22 Geoplan software tool? 23 23 have chosen your cell sites and frequency THE WITNESS (Latorre): Yes. 24 bands on Geoplan, what else do you have to do 24 MR. COPPOLA: And what's your 25 to generate a coverage map? 25 experience? UNITED REPORTERS, INC (866) 534-3383 UNITED REPORTERS, (866) 534-3383 info@unitedreporters.com www.unitedreporters.com info@unitedreporters.com www.unitedreporters.com

DOCKET NO. 448 October 23, 2014 DOCKET NO. 448 October 23, 2014 Page 645 Page 647 THE WITNESS (Latorre): I've 1 path loss threshold instead of a receive 2 2 been with Verizon Wireless for about three signal strength threshold, there's something 3 3 you need to do. Is that correct? and half years now, close to four, all in an 4 4 THE WITNESS (Latorre): In the RF engineering role. So since, let's say, 5 5 the -- the first month of working at Verizon Geoplan tool, when you have a set of 6 б Wireless, I've been actively using the different truss transmitter locations, and 7 7 Geoplan tool on a daily basis. So to answer you verified, you know, which sites you'd 8 8 very simply, three and a half to four years like to see propagated, we just have a simple 9 9 of experience. analysis to determine the various types of 10 10 MR. COPPOLA: Okay. Thank ways we can show either, you know, coverage 11 11 you. from the transmitter to the mobile device 12 Mr. Laredo, is it fair to say 12 or -- or path loss, you know -- you know, 13 that one of the things you do to create a 13 between the mobile device back to the 14 14 coverage map in Geoplan is to select a -- a transmitter. 15 received signal level threshold to display on 15 And there's a couple of other 16 the map? 16 things we can do to see, for example, you 17 THE WITNESS (Laredo): That's 17 know, projected, you know, signal quality, 18 correct. 18 you know, for example, of that. And 19 MR. COPPOLA: And just to be 19 basically what happens, if you identify your 20 clear, when you produce coverage maps for 20 sectors, you can have different layers, is 21 public presentation, is it correct to say you 21 what we call them. And if you click on one 22 are modeling the downlink from the base 22 you can see one sort of analysis. And then 23 station to the user? 23 when you're done looking at it, you can THE WITNESS (Laredo): Yeah, 24 24 unclick it and then run a new analysis based 25 we do. 25 on the type of data you want to look at. UNITED REPORTERS, INC. (866) 534-3383 UNITED REPORTERS, INC (866) 534-3383 info@unitedreporters.com www.unitedreporters.com info@unitedreporters.com www.unitedreporters.com DOCKET NO. 448 October 23, 2014 DOCKET NO. 448 October 23, 2014 Page 648 Page 646 MR. COPPOLA: Okay. 1 MR. COPPOLA: Mr. Laredo, in 1 2 Is there a way, Mr. Laredo, in 2 your time at Verizon, in producing these 3 3 Geoplan to select a reverse link operational types of maps, have you ever produced a 4 4 path loss threshold instead of a received coverage map that uses a reverse link 5 5 signal strength threshold. operational path loss threshold? б THE WITNESS (Laredo): Can you THE WITNESS (Laredo): Yes. 7 7 THE CHAIRMAN: Attorney repeat that for me, please? 8 8 MR. COPPOLA: Is there a way Coppola, I'm really looking for the point 9 9 in -- in Geoplan to select a reverse link other than to educate everybody in the room 10 10 operational path loss, also known as an about -- about this type of software and 11 RLOP -- I'm sorry -- RLOPL threshold instead 11 various elements. Could you please get to 12 of a received signal strength threshold? 12 the point of this -- these questions. 13 THE WITNESS (Laredo): Yes, 13 We're -- again, we're in the 14 14 there is. fourth session. I think, by now, you should 15 15 MR. COPPOLA: There is? How be able to get to the points of your 16 16 does that work? questions as opposed to --17 17 THE WITNESS (Laredo): Those MR. COPPOLA: I'm -- I'm 18 18 plots are -- can be generated separately. trying to. But please keep in mind, Mr. 19 MR. COPPOLA: And were they in 19 Chairman, that at the last hearing, they 20 20 this case? changed the legend of the maps, which are 21 THE WITNESS (Laredo): The 21 extremely important to this application, 22 22 plots we submitted are based from RLOPL. which were set forth as Attachment 6 to the 23 23 MR. COPPOLA: But you -- I application. 24 think you just previously stated, in -- in 24 So I'm asking questions to try 25 order to select the reverse link operational 25 to get some clarification about what happened UNITED REPORTERS, INC (866) 534-3383 UNITED REPORTERS, INC (866) 534-3383 info@unitedreporters.com www.unitedreporters.com info@unitedreporters.com www.unitedreporters.com

DOCKET NO. 448 October 23, 2014 DOCKET NO. 448 October 23, 2014 Page 649 Page 651 MR. BALDWIN: Mr. Chairman --1 there. And -- and so I apologize that I 1 2 can't be more precise in doing so. I -- I 2 MR. COPPOLA: I apologize. 3 3 obviously don't have a opportunity to depose Let me -- let me --4 4 anyone in advance of the hearing, so this is MR. BALDWIN: -- I think he 5 5 my opportunity to ask these questions. I'm answered the question. 6 6 THE CHAIRMAN: He answered trying my best. 7 THE CHAIRMAN: Yeah, but they 7 that question already. 8 8 explained that they made an error. They MR. COPPOLA: And -- and, Mr. 9 9 explained they changed it. Your expert Laredo, did the information in the 10 witness, despite the fact that he had a 10 transmitter table come from Geoplan? 11 11 month, was able to provide documentation THE WITNESS (Latorre): Yes, 12 12 challenging this. that's correct. The Geoplan is the database 13 13 I'm not -- I'm still not at that the RF design engineers used to keep 14 all clear where we're going, so I wish you 14 track of our antenna models, the lat and 15 would get to wherever it is you're going. 15 longs of the site locations, the names, gains 16 16 MR. COPPOLA: Okay. of the antennas, et cetera, et cetera. 17 (Pause.) 17 MR. COPPOLA: Mr. -- Mr. 18 MR. COPPOLA: Mr. Laredo, did 18 Laredo, do you see there's a column that you 19 you provide the table of transmitter 19 have in your -- in your table that says 20 information that was in Attachment 1 of the 20 "antenna model" and one that says "with 21 supplemental responses of Cellco Partnership, 21 normal gain?" 22 d/b/a Verizon, to the Intervenor's prehearing 22 THE WITNESS (Laredo): Yes. 23 23 interrogatories and request for production? MR. COPPOLA: So, Mr. Laredo, 24 24 I believe the Cellco responses were dated are there other columns with information 25 25 August 7, 2014. about how high the antennas are, which UNITED REPORTERS, INC. (866) 534-3383 UNITED REPORTERS, INC (866) 534-3383 info@unitedreporters.com www.unitedreporters.com info@unitedreporters.com www.unitedreporters.com DOCKET NO. 448 October 23, 2014 DOCKET NO. 448 October 23, 2014 Page 650 Page 652 1 1 THE WITNESS (Laredo): Yes, I directions they are pointed, and if they are 2 2 did. tilted or not? 3 3 MR. COPPOLA: Okay. I'm just THE WITNESS (Laredo): Yes. 4 4 going to refer to that document as the MR. COPPOLA: Is it fair to 5 transmitter table, if that's okay? 5 say that when an RF engineer has the 6 б Looking at the transmitter information on the -- on the -- the 7 table, do you see there's a column labeled 7 transmitter table, that the engineer can use 8 8 "the antenna input lots?" modeling software to make a coverage map of 9 9 the cell sites listed on the table? I believe it's the last column 10 10 on the right-hand side. THE WITNESS (Laredo): Yes. 11 THE WITNESS (Laredo): Yes, I 11 THE WITNESS (Latorre): So as 12 12 long as he had all of the other appropriate see it. 13 MR. COPPOLA: Does that column 13 information that I discussed before, such as 14 indicate the maximum power available to the 14 things like, you know, coaxial losses and, 15 15 LTE signal as a whole? you know, our link budget, but this is a good 16 16 THE WITNESS (Laredo): It's starting point to make a basic coverage map. 17 17 actually the -- the maximum transmit power MR. COPPOLA: But I -- but I 18 18 that the sector can transmit up for -- yes, asked the question of Mr. Laredo who created 19 19 the table. Correct, Mr. Laredo, you created at full utilization. 20 20 MR. COPPOLA: So the answer is the table? 21 21 yes? THE WITNESS (Laredo): Yes. 22 THE WITNESS (Laredo): Yes. 22 MR. COPPOLA: Okay. 23 23 MR. BALDWIN: The question has MR. COPPOLA: Does that column 24 indicate the maximum power available to the 24 been answered, Mr. Chairman. 25 LTE signal as a whole? 25 MR. COPPOLA: Mr. Laredo, did UNITED REPORTERS, INC (866) 534-3383 UNITED REPORTERS, (866) 534-3383 info@unitedreporters.com www.unitedreporters.com info@unitedreporters.com www.unitedreporters.com

DOCKET NO. 448 October 23, 2014 DOCKET NO. 448 October 23, 2014 Page 653 Page 655 1 1 Verizon use the values in the transmitter level? 2 table to produce Verizon's LTE coverage maps 2 THE WITNESS (Laredo): That's 3 3 of the eight existing sectors and three correct. 4 Orange north sectors? 4 MR. COPPOLA: Okay. 5 THE WITNESS (Laredo): That's 5 During the September 16th 6 6 hearing, Mr. Latorre changed the description true, and so as the clutter models that we 7 7 have in our propagation application tool, of your LTE maps which were submitted as which is not -- it can't -- it cannot be 8 8 Attachment 6 of the original application. 9 visible from here or even translatable to a 9 Do you agree with that change 10 table like this. 10 to your LTE maps? 11 THE WITNESS (Laredo): Yeah, I 11 MR. COPPOLA: And did you have 12 an opportunity to review the initial report 12 agree. 13 13 that was submitted by Mr. Maxson, which was MR. COPPOLA: Okay. 14 14 dated August 27, 2014? And is it correct, that as a 15 THE WITNESS (Laredo): Yes. 15 result of the change, the LTE maps were described as showing a signal threshold of 16 MR. COPPOLA: Okay. 16 17 And I wanted to just draw your 17 120 dB RLOPL which, I believe, is a reverse 18 attention to Exhibit 1, or I should say 18 link operational path loss? 19 Attachment 1, page 30, of the Maxson report, 19 THE WITNESS (Laredo): Yes. 20 dated August 27, 2014. 20 MR. COPPOLA: Okay. 21 MR. MERCIER: I'm sorry. What 21 And, Mr. Laredo, in fact, is 22 page? 22 the reverse link operational path loss 23 23 MR. COPPOLA: Page 30. reported in dB? 24 24 Mr. Laredo, just please let me THE WITNESS (Laredo): Yes. 25 know when you have that in front of you. 25 MR. COPPOLA: And is it UNITED REPORTERS, INC. (866) 534-3383 UNITED REPORTERS, INC (866) 534-3383 info@unitedreporters.com www.unitedreporters.com info@unitedreporters.com www.unitedreporters.com DOCKET NO. 448 October 23, 2014 DOCKET NO. 448 October 23, 2014 Page 654 Page 656 1 correct that the reference signal received 1 MR. BALDWIN: It's Attachment 2 2 power, also known as RSRP, is reported in 1 of the report that we're talking about? 3 3 dBm. Is that correct? MR. COPPOLA: It was 4 4 THE WITNESS (Laredo): That's Attachment 1. It's also described as page 5 5 б 6 MR. COPPOLA: And, Mr. Laredo, THE WITNESS (Laredo): Yeah, I 7 have it. 7 is that because RLOPL, also known as Reverse 8 8 Link Operational Path Loss, is a path loss MR. COPPOLA: Okay. 9 9 and the RSRP is a receive signal level? Mr. Laredo, did you see the 10 10 THE WITNESS (Laredo): That's label on the Verizon map where it says 11 "700 megahertz LTE RSRP?" 11 correct. 12 THE WITNESS (Laredo): Yes, I 12 MR. COPPOLA: So, Mr. Laredo, 13 see it. 13 when you make Verizon LTE coverage maps, do 14 MR. COPPOLA: Okay. 14 you use RSRP or something else? 15 15 THE WITNESS (Laredo): For the I don't expect you to remember 16 the wording of every acronym that's used by 16 purpose of presentations and reports, I use 17 17 an RF design engineer, but do you recall what RLOPL, though I do simulate all possible 18 RSRP refers to? 18 coverage layers as I do the plan. 19 THE WITNESS (Laredo): It's a 19 MR. COPPOLA: Okay. 20 20 And just going back to this reference signal received power. 21 21 transmitter table, which, again, was MR. COPPOLA: Yes, thank you. 22 22 Attachment 1 to Cellco's supplemental I think that's correct. 23 23 responses to the interrogatories and request And, Mr. Laredo, is it correct 24 that reference signal received power, also 24 for production, dated August 7, 2014 --25 known as RSRP, is an LTE received power 25 (Pause.) UNITED REPORTERS, INC (866) 534-3383 UNITED REPORTERS, (866) 534-3383 info@unitedreporters.com www.unitedreporters.com info@unitedreporters.com www.unitedreporters.com

DOCKET NO. 448 October 23, 2014 DOCKET NO. 448 October 23, 2014 Page 657 Page 659 MR. COPPOLA: So, Mr. Laredo, 1 know, going through buildings, vegetation, et 2 2 when you use Geoplan to model LTE coverage, cetera. 3 3 do you adjust the transmitted power shown on MR. COPPOLA: So is it fair to 4 the transmitter table to account for the 4 say, then, that the power levels in the 5 5 difference between the maximum power of the table, the transmitter table, which, again, 6 б you referenced as Attachment 1 to the LTE signal and the reference signal power? 7 7 supplemental responses to the discovery (Pause.) THE WITNESS (Latorre): When 8 8 request, that -- that the power levels in 9 9 we -- when we're looking at -- let me that table are irrelevant to the LTE coverage 10 10 actually take that back. maps? 11 11 Could you say your question THE WITNESS (Latorre): Yeah. 12 one more time, please? Thank you. 12 I mean, I think, for operational path loss, 13 13 MR. COPPOLA: Sure. power is not one of the most important 14 When you use the Geoplan to 14 factors. 15 model LTE coverage, do you adjust the 15 But I think we put it in there 16 because it's important for everyone to transmitted power, as shown on the 16 17 transmitter table, to account for the 17 understand the -- the power output of the 18 difference between the maximum power of the 18 proposed facility. 19 LTE signal and the reference signal power? 19 MR. BALDWIN: Mr. Chairman, I 20 THE WITNESS (Latorre): Okay. 20 should also point out it was put in the table 21 I can answer your question. 21 because that's what was asked for. 22 For the purposes of generating 22 THE CHAIRMAN: Thank you. 23 23 maps that we would have for reports such as MR. COPPOLA: Mr. Laredo, when 24 24 this, the maps always represent the maximum you refer to actual traffic locations, do you 25 power of the transmitter. In this case, for 25 use traffic maps to -- to do that? UNITED REPORTERS, INC (866) 534-3383 UNITED REPORTERS, INC (866) 534-3383 info@unitedreporters.com www.unitedreporters.com info@unitedreporters.com www.unitedreporters.com DOCKET NO. 448 October 23, 2014 DOCKET NO. 448 October 23, 2014 Page 660 Page 658 1 example, for 700 megahertz, it's 40 watts. 1 THE WITNESS (Laredo): Yes. 2 In our analysis that we may do 2 MR. COPPOLA: Okay. 3 3 while evaluating, you know, proposed So the actual traffic 4 4 locations, existing locations, or locations that you referenced during your 5 5 optimizations, we will, from time to time, testimony on September 16th -- actually, let 6 look into, you know, adjustments of power as 6 me rephrase that question. 7 we see fit to, you know, determine how they 7 So are the actual traffic 8 may help or hurt the network. But, again, 8 locations that you referenced during your 9 for our maps that we present for reports or 9 testimony on September 16th, what you 10 10 for a hearing such as this, our transmitters referred to in your prefiled testimony as 11 are all set to the maximum power, for 11 where there are capacity problems relating to 12 example, for 700 megahertz, 40 watts. 12 a specific use or customer? 13 MR. COPPOLA: Okay. 13 THE WITNESS (Laredo): Can you 14 Does changing the transmitted 14 repeat that for me, please? 15 power have any impact on the RLOPL coverage? 15 MR. COPPOLA: Sure. 16 THE WITNESS (Latorre): No, it 16 During your testimony at the 17 17 does not. The path loss is -- is really last hearing, you -- you referred to actual 18 talking about all of the different factors 18 traffic locations. And I'm asking: Is that 19 that are coming into play in between a UE or 19 consistent with what you referred to in your 20 user device, a cell phone, and back to the 20 prefiled testimony, which, I believe, was 21 transmitter or antenna. 21 dated July 8, 2014, where you stated there 22 So it looks into the various, 22 are capacity problems relating to a specific 23 23 you know, reflections, refractions, of an RF use or customer? 24 signal as well as things like clutter and, 24 MR. BALDWIN: Do have a page 25 you know, a whole host of other factors, you 25 number from the transcript last time? UNITED REPORTERS, INC (866) 534-3383 UNITED REPORTERS, 3 (866) 534-3383 info@unitedreporters.com www.unitedreporters.com info@unitedreporters.com www.unitedreporters.com

DOCKET NO. 448 October 23, 2014 DOCKET NO. 448 October 23, 2014 Page 661 Page 663 1 MR. COPPOLA: It was -- I 1 So -- so I really do 2 2 believe question -- with regard to the -apologize. But if you -- now that I know 3 3 where we're at, if could you just verify with regard to the prefiled testimony, I 4 4 believe it was Question 7, and that document Question 7 one more time for me, please, sir. 5 5 was dated July 8, 2014. I apologize for that. 6 б (Pause.) (Pause.) 7 MR. COPPOLA: I believe it was 7 MR. COPPOLA: I was asking if 8 8 page 467 of the transcript of the hearing on the actual traffic locations that Mr. Laredo 9 9 September 16th. referenced during his testimony on 10 10 (Pause.) October 16th were consistent with what he 11 THE WITNESS (Latorre): Is it 11 referred to in this prefiled testimony as 12 12 Ouestion 7? where there are capacity problems relating to 13 13 MR. COPPOLA: Question 7. a specific use or customer. 14 (Pause.) 14 THE WITNESS (Laredo): Okay. 15 THE WITNESS (Latorre): I'm 15 Okay. So ... 16 going to -- I'm going to answer your 16 MR. COPPOLA: And I believe question, and then what I'll just say is it 17 17 that was on page 5 of his prefiled testimony 18 was -- it was a little bit long for me, and 18 in response to Question Number 7. 19 I -- and I apologize. I'm just trying to get 19 (Pause.) 20 all our notes here. So if I don't answer it, 20 THE WITNESS (Latorre): To 2.1 you know, the way you were looking for, I'll 21 answer your question, I -- I think when we're 22 be happy to further elaborate. 22 talking on Question 7 of Exhibit 4, you know, 23 But, on page 467 here -- and 23 if the capacity problems relate to a specific 24 this is of the previous September 16th 24 use or customer, you know, we analyze the 25 testimony -- when Mr. Laredo was talking 25 data looking at various exhaust in the areas UNITED REPORTERS, INC. (866) 534-3383 UNITED REPORTERS, INC (866) 534-3383 info@unitedreporters.com www.unitedreporters.com info@unitedreporters.com www.unitedreporters.com DOCKET NO. 448 October 23, 2014 Page 662 Page 664 1 1 about -- I just want to add that, other than that would be assisted by Orange north, and 2 2 we did not find any evidence that suggested the coverage plots that we normally look at, 3 3 we also evaluate the area based from other there was any particular specific use or 4 4 data, like drive tests and actual traffic customer or building directly correlated to 5 5 locations. the exhaust of any one of the particular 6 We're looking at, you know, to sectors. 7 the -- to the best of the data we have 7 MR. COPPOLA: And is that like 8 8 available to us, the origination of LTE an actual traffic location? 9 9 THE WITNESS (Latorre): So traffic from the distant spaced from a 10 10 particular sector to identify, you know, if -- if we were able to have found something 11 how -- how far away some of the traffic may 11 that suggested that a particular sector's 12 be from a sector. 12 exhaust is somehow related to, you know, a 13 Now, in Question 7, and this 13 specific use or customer, you know, we would 14 is prefiled testimony from July. I just want 14 have been able to, you know, potentially find 15 to look here. And maybe if I could ask you 15 that there was some correlation to seeing 16 again, if you wouldn't mind, just the 16 where was traffic coming from in relation to 17 specific point of Question 7, because I think 17 the sector. 18 there's a -- we're talking about two 18 In this particular 19 different things here, but I just want to 19 circumstance, we didn't see anything that 20 make sure on Question 7 I -- I know exactly 20 said a majority of traffic from a particular 21 what you're elaborating about. 21 exhausting sector or otherwise was coming 22 MR. COPPOLA: Well, I think 22 from a very centralized pinpoint location. 23 it's -- I guess the -- the answer is, to 23 MR. COPPOLA: So are you 24 Question 7, was what I was referring to. 24 saying that the capacity problems that 25 THE WITNESS (Latorre): Okay. 25 Verizon claims are relevant in this UNITED REPORTERS, INC (866) 534-3383 UNITED REPORTERS, INC (866) 534-3383 info@unitedreporters.com www.unitedreporters.com info@unitedreporters.com www.unitedreporters.com

DOCKET NO. 448 October 23, 2014 DOCKET NO. 448 October 23, 2014 Page 665 Page 667 application do not relate to a specific use 1 1 problems relate to a specific use or 2 2 or customer? customer" -- use spelled, u-s-e -- and I'll 3 3 THE WITNESS (Latorre): Well, ask Mr. Laredo to verify this. I believe you 4 4 meant, if the capacity problems relate to a I think from a specific use, I mean, it's 5 5 users using our 4G LTE data. And to a specific user, u-s-e-r, or customer, and we 6 specific customer, we're talking about 6 apologize for that discrepancy. 7 Verizon Wireless customers. But in terms of, 7 Again, to restate, the 8 8 capacity problems are related to the fact like, one particular person or one particular 9 9 that many of our users are actively using our building, we're testifying that we find that 10 10 our traffic demand on our exhaust is -- is 4G LTE network at rates, you know, consistent 11 11 with the testimony that you've heard from us, spread and, you know, necessitates the use of 12 12 a facility that can provide resources in as well as what you've -- you and the Council 13 13 have been able to read in the administrative multiple directions, orientations, to help 14 14 better meet the demands of traffic imposed on notice, Number 49, that capacity demand is 15 15 us by our customers and their expectations rampant and it's based on the use of LTE 16 16 for wireless service in -- in multiple technologies. 17 directions versus, you know, just trying 17 However, this answer should 18 to -- to fix one small building or -- or one 18 have more correctly said "If the capacity 19 small customer. 19 problems relate to a specific user." And I 20 20 MR. COPPOLA: So just to apologize for that letter omission. 21 confirm, because I'm a little confused by the 21 MR. COPPOLA: Okay. 22 answer, are you saying that -- are you 22 And, Mr. Laredo, since this is 23 23 actually your prefiled testimony that you confirming, then, that the capacity problems 24 2.4 that Verizon claims do not relate to a signed under oath, do you agree with what 25 25 Mr. Latorre just said? specific use or customer? UNITED REPORTERS, INC. (866) 534-3383 UNITED REPORTERS, INC (866) 534-3383 info@unitedreporters.com www.unitedreporters.com info@unitedreporters.com www.unitedreporters.com DOCKET NO. 448 October 23, 2014 Page 666 Page 668 1 THE WITNESS (Latorre): The --1 THE WITNESS (Laredo): Yes. 2 the capacity problems that Verizon is 2 MR. COPPOLA: Okay. 3 3 experiencing do not -- are not related to a And I still would like a 4 4 specific customer or location. question, Mr. Laredo, from you with regard to 5 5 my question, which was, if there's -- if you MR. COPPOLA: Or use. 6 б Correct? believe there's no capacity problems relating 7 7 to a specific use or customer, then do you THE WITNESS (Latorre): Or 8 8 believe the -- would you -- would you say user, correct. 9 9 MR. COPPOLA: Okay. that there's no need to discuss traffic maps 10 10 Mr. Laredo, if there's no in this case? 11 capacity problems related to a specific use 11 THE WITNESS (Laredo): There 12 or customer, then is it correct that there's 12 is a need, especially if the traffic maps 13 no need to discuss traffic maps in this case? 13 actually denotes the locations of those 14 14 THE WITNESS (Laredo): Can you traffic, so it is necessary. 15 15 repeat the question for me, please? MR. COPPOLA: But do they, in 16 16 MR. COPPOLA: If there's no this case, those traffic maps? 17 17 capacity problems relating to a specific use THE WITNESS (Laredo): Can you 18 18 or customer, then would you agree that there elaborate your question? 19 is no need to discuss traffic maps in this 19 MR. COPPOLA: Sure. 20 20 case? So the -- I believe you just 21 21 THE WITNESS (Latorre): I testified that the traffic maps might be 22 think you've discovered a -- just a small 22 relevant if they give information about 23 23 variation in our -- in our prefiled testimony specific -- a specific user or customer. 24 24 Correct? for Mr. Laredo. 25 He states: "If the capacity 25 THE WITNESS (Laredo): Yes. UNITED REPORTERS, (866) 534-3383 UNITED REPORTERS, 3 (866) 534-3383 info@unitedreporters.com www.unitedreporters.com info@unitedreporters.com www.unitedreporters.com

DOCKET NO. 448 October 23, 2014 DOCKET NO. 448 October 23, 2014 Page 669 Page 671 MR. COPPOLA: Okay. 1 THE CHAIRMAN: All right. 2 So if that's the case then, my 2 We're going to break for lunch. Resume at 3 3 question to you is, in this case, were the 1:45. 4 traffic maps specific as to users or 4 (Whereupon, the witnesses were 5 5 customers? excused, and a recess for lunch was taken at 6 6 12:59 p.m.) THE WITNESS (Laredo): The way 7 7 we see the data, it's a bulk of a lot of 8 8 information. So we'll see there what type of 9 9 usage, the location, servings and 10 10 information, so all those come into one 11 11 place. 12 12 MR. COPPOLA: I'm just a 13 13 little bit confused because my understanding 14 14 was that the testimony of Verizon has been 15 15 that the capacity problems that Verizon is 16 claiming are not related to a specific use or 16 17 customer in the Orange north area. So I'm 17 18 just confused about how the traffic maps 18 19 19 become relevant. 20 20 MR. BALDWIN: Just -- just to 21 clarify, Mr. Chairman. What -- what I think 2.1 22 22 Mr. Laredo and Ms. Latorre just commented on 23 23 was the fact that there was a correction. 24 24 It's user. 2.5 25 Mr. Coppola keeps going back __ ABFURTERS, INC (866) 534-3383 UNITED REPORTERS, INC. (866) 534-3383 UNITED REPORTERS, info@unitedreporters.com www.unitedreporters.com info@unitedreporters.com www.unitedreporters.com DOCKET NO. 448 October 23, 2014 DOCKET NO. 448 October 23, 2014 Page 672 Page 670 1 to the term "use" when we've already made AFTERNOON SESSION 1 2 2 that correction. And I think that's an 1:47 P.M. 3 3 important point to bring out. 4 4 And -- and now we're on about THE CHAIRMAN: Excuse me, 5 the fifth iteration of the same question. 5 ladies and gentlemen. I'd like to resume. I б 6 I'm not sure what else Mr. Latorre and didn't bring my sleeping bag tonight, so I 7 7 would like to get out in short order, please. Mr. Laredo can say in response to that 8 8 question. Attorney Coppola, will you 9 9 THE CHAIRMAN: I'm not sure please resume your cross-examination. 10 10 either. MR. COPPOLA: Yes. 11 MR. COPPOLA: This is a good 11 JAIME LAREDO, 12 time to break, Mr. Chairman, before I move 12 JUAN LATORRE, 13 onto another area. 13 having been previously duly sworn, were 14 14 THE CHAIRMAN: So we're examined and testified further on their 15 15 finished with this line of -- this particular oaths as follows: 16 line? 16 MR. COPPOLA: Mr. Laredo, on 17 MR. COPPOLA: Yes. 17 the September -- at the September 16th 18 THE CHAIRMAN: Is that -- did 18 hearing, and I reference you to page 540 of 19 I hear yes? 19 the transcript, did you testify that you 20 20 MR. COPPOLA: Yes. consulted a dominant server analysis with 21 21 THE CHAIRMAN: And how many regard to this application? 22 22 THE WITNESS (Laredo): Yes. other --MR. COPPOLA: I don't have 23 23 MR. ASHTON: Can I remind both 24 much left -- a lot left, Mr. Chairman, if 24 attorneys and their staffs that the state 25 that's what you're asking. 25 spent a lot on a PA system here, and it would UNITED REPORTERS, INC (866) 534-3383 UNITED REPORTERS, (866) 534-3383 info@unitedreporters.com www.unitedreporters.com info@unitedreporters.com www.unitedreporters.com

DOCKET NO. 448 October 23, 2014 DOCKET NO. 448 October 23, 2014 Page 673 Page 675 be really helpful if you guys would use those THE WITNESS (Laredo): Correct. 1 2 2 mics, jack it up. This room is terrible as MR. COPPOLA: I believe that 3 3 far as us being able to hear up here. It's was dated August 27th. 4 not just me. It's others. But speak into 4 So, in addition to reviewing 5 5 the mics and project your voice. the report, there were attachments to the 6 6 I'm sorry, Mr. Coppola. report. Did you have an opportunity to -- to 7 7 review the dominant server maps that were in You -- you get a free whack at the -- at 8 8 the -- at the apple. the report? 9 MR. COPPOLA: Would you like 9 THE WITNESS (Laredo): Yes. MR. COPPOLA: And do you 10 me to repeat the question? 10 11 THE WITNESS (Laredo): Yes, 11 believe that the -- the dominant server maps 12 12 that Mr. Maxson has in that report provide a please. 13 13 MR. COPPOLA: Okay. reasonable representation of where the 14 Mr. Laredo, at the 14 proposed Orange north facility will provide 15 September 16th hearing, and I reference you 15 replacement service to existing sectors? 16 to page 540 of the transcript, is it correct 16 THE WITNESS (Laredo): There 17 that you consulted a dominant server analysis 17 are areas that are similar to our version of 18 with regard to this application? 18 the dominance plots, but there are some 19 THE WITNESS (Laredo): Yes. 19 portions that are not consistent with ours. 20 MR. COPPOLA: Why did you 20 MR. COPPOLA: Okay. 21 consult a dominant server analysis as part of 21 Would you say that the 22 your work in this application? 22 majority of his mapping there is consistent 23 23 THE WITNESS (Laredo): It is with your findings as to where the dominant 24 24 one of the ways to quantify how much traffic server would be? 25 can be offloaded based from -- based from how 25 THE WITNESS (Laredo): In UNITED REPORTERS, INC. (866) 534-3383 UNITED REPORTERS, INC (866) 534-3383 info@unitedreporters.com www.unitedreporters.com info@unitedreporters.com www.unitedreporters.com DOCKET NO. 448 October 23, 2014 Page 674 Page 676 1 1 terms of the entire area, I can say the dominant the proposed facility will be once 2 2 majority of those are consistent. it's put on air. 3 3 MR. COPPOLA: So does that MR. COPPOLA: Okay. 4 4 type of an analysis give you an opportunity If I could just ask a couple 5 5 to determine where a new facility will take brief questions of Mr. Latorre with regard 6 6 over service from existing sectors? to -- with regard to testimony pertaining to 7 THE WITNESS (Laredo): That's 7 the 1900-megahertz PCS spectrum. 8 8 correct. Mr. Latorre, does Verizon have 9 MR. COPPOLA: Have you had an 9 20 megahertz of 1900-megahertz PCS spectrum 10 opportunity to review Mr. Maxson's reports 10 licensed in New Haven County? 11 that have been submitted in this application? 11 THE WITNESS (Latorre): Could 12 THE WITNESS (Laredo): Yes. 12 you please clarify whether or not you were 13 MR. COPPOLA: Okay. 13 referring to the uplink spectrum or downlink 14 And, as part of his reports, 14 spectrum? 15 did you have an opportunity to review the 15 MR. COPPOLA: I believe --16 dominant server maps that he has provided? 16 well, I shouldn't say I believe. I'm 17 THE WITNESS (Laredo): Just --17 referring to both the uplink and downlink. 18 I want to clarify that. Are you referring to 18 THE WITNESS (Latorre): Okay. 19 the first report that Mr. Maxson submitted? 19 So, to answer your question, 20 MR. COPPOLA: Well, there's 20 between both uplink and downlink, we have 21 two reports. Let's start with the first one. 21 approximately 20 megahertz of spectrum. 22 THE WITNESS (Laredo): Okay. 22 MR. COPPOLA: Okay. 23 MR. COPPOLA: So you've 23 If I could refer you to the 24 obviously had an opportunity to review the 24 transcript, at page 521, of your testimony on 25 first report. Correct? 25 September 16th. If that's the case, I just UNITED REPORTERS, INC (866) 534-3383 UNITED REPORTERS, 3 (866) 534-3383 info@unitedreporters.com www.unitedreporters.com info@unitedreporters.com www.unitedreporters.com

DOCKET NO. 448 October 23, 2014 DOCKET NO. 448 October 23, 2014 Page 677 Page 679 want to clarify one point. 1 up, 10 down in the A band, and 10 up, 10 down 1 2 2 So around Line 13 to Line 17 in the B band. 3 3 of page 521, could you please test -- could So when I said we don't own 4 4 you please repeat what the testimony is right 20 megahertz of 1900-megahertz spectrum, I 5 5 there? stand by that because what we own is 2 6 THE WITNESS (Latorre): Sure. 6 discontiguous 5-megahertz spectrum in the PCS 7 7 It says: "As the RF design band, the F block and the C3 block. And 8 8 engineers, we can only today testify to what currently, from the standpoint of Verizon 9 9 we know we own today, and we don't own 20 Wireless' plans today in regards to PCS LTE, 10 10 megahertz of 1900-megahertz spectrum, so we we're literally looking at deploying the F 11 can't. I deem that inaccurate." 11 block, which is 5 megahertz up and 10 12 12 MR. COPPOLA: Okay. megahertz down. 13 13 So would you like to now So when we would refer to it 14 retract that statement, as far as the amount 14 in our daily work, we would really say we're 15 15 of megahertz that you have on the deploying 5 megahertz of PCS spectrum. And 16 1900-megahertz PCS spectrum? 16 that's kind of based on the fact that, with 17 THE WITNESS (Latorre): I 17 all of our licenses and with wireless 18 don't need to retract it, but I'm happy to 18 technologies, it's implied that your services 19 clarify it. 19 allow for both uplink from the user device to 20 MR. COPPOLA: Okay. 20 the cell and downlink from the cell to the 21 Could you please clarify then 21 user device. 22 the inconsistencies between the statement you 22 So you really -- we don't talk 23 23 just made today and the statement that you about them as if we have a 10-megahertz 24 24 made on September 16th? channel. It's -- it's five for uplink and 25 THE WITNESS (Latorre): 25 five for downlink. And that's how we UNITED REPORTERS, INC. (866) 534-3383 UNITED REPORTERS, INC (866) 534-3383 info@unitedreporters.com www.unitedreporters.com info@unitedreporters.com www.unitedreporters.com DOCKET NO. 448 October 23, 2014 DOCKET NO. 448 October 23, 2014 Page 678 Page 680 1 Certainly. characterize it day to day. 1 2 MR. COPPOLA: On page 521, Typically, when describing an 2 3 3 LTE network within the -- the wireless your testimony from September 16th, at Lines 4 4 industry, you oftentimes talk about the 4 and 5, is it correct that you say we can 5 5 channel bandwidth size, which is the amount provide the 5 megahertz F block that we б of contiguous spectrum that you own. б currently own? 7 The reason for that is 7 THE WITNESS (Latorre): That's 8 because, with an LTE network, the wider 8 correct. 9 9 amount or more contiguous spectrum you have, MR. COPPOLA: All right. 10 the greater the size of your channel. And 10 Should that be 10 megahertz? 11 there's a correlation to the potential 11 Well, yes or no is sufficient. 12 throughputs you can gain through that 12 THE WITNESS (Latorre): Oh. 13 channel. 13 No. 14 14 So, for example, as we've MR. COPPOLA: Okay. 15 discussed today, our AWS holdings in New 15 So you stand by the statement 16 Haven County are the A band and B band, and 16 then that you made on September 16th, that 17 17 each of which is 10 megahertz uplink and 10 you could provide the 5 megahertz F block 18 megahertz downlink. When you combine them 18 that we currently own, and that it's not 19 together, we have a total of a 20-megahertz 19 10 megahertz. Is that correct? 20 channel size in the uplink and in the 20 THE WITNESS (Latorre): I 21 downlink. 21 stand by that statement, sir. Yes. 22 And that's typically how we 22 MR. COPPOLA: And when you 23 23 would refer to our spectrum holding, even testified on September 16th, you mentioned 24 though, if you added it all up, you would 24 the F block, but did you not mention the C 25 technically get to 40, because you have 10 25 block with regard to your description of the UNITED REPORTERS, INC (866) 534-3383 UNITED REPORTERS, (866) 534-3383 info@unitedreporters.com www.unitedreporters.com info@unitedreporters.com www.unitedreporters.com

DOCKET NO. 448 October 23, 2014 DOCKET NO. 448 October 23, 2014 Page 681 Page 683 question on the subject. 1 megahertz -- the amount of megahertz that you 1 2 Are the F and C3 blocks had on the 1900-megahertz PCS spectrum? 2 3 3 THE WITNESS (Latorre): I just contiguous? 4 4 want to clarify that, previously, I said the THE WITNESS (Latorre): 5 5 C3 block. And to your question, yes, I did Contiguous? No, they are not, sir. 6 6 MR. COPPOLA: I have no not mention that. 7 7 MR. COPPOLA: Okay. further questions at this time. 8 8 THE CHAIRMAN: So in trying to determine the 9 9 usefulness of Verizon's 1900-megahertz Council members, have any further questions? 10 spectrum in the future, I just want to ask a 10 11 11 couple quick questions. Dr. Klemens. 12 In the future, is it correct 12 DR. KLEMENS: Yes. 13 13 that Verizon will no longer use the We've heard a lot of testimony 14 1900-megahertz spectrum for CDMA? 14 about these maps and different ways to create 15 THE WITNESS (Latorre): In the 15 them. I'd like to ask Mr. Laredo and -future, yes. 16 16 first, you heard my earlier questions to 17 MR. COPPOLA: And once the 17 Mr. Maxson about that people, experts, can 18 1900-megahertz spectrum is available, is it 18 look at the same facts and reach potentially 19 correct that Verizon will use the 19 different opinions. 20 1900-megahertz spectrum for LTE service? 20 Can experts in your field look 21 THE WITNESS (Latorre): To the 21 at the same sets of data and map them in 22 best of my knowledge, yes. 22 different ways? 23 23 MR. COPPOLA: And the greater THE WITNESS (Laredo): It is 24 24 the bandwidth that is available at possible, yes. 25 1900-megahertz spectrum, the greater LTE 25 DR. KLEMENS: And do you feel UNITED REPORTERS, INC. (866) 534-3383 UNITED REPORTERS, INC (866) 534-3383 info@unitedreporters.com www.unitedreporters.com info@unitedreporters.com www.unitedreporters.com DOCKET NO. 448 October 23, 2014 Page 682 Page 684 1 capacity that Verizon would be able to have 1 that the maps that you've submitted, you 2 once the 1900-megahertz spectrum is converted 2 stand behind them? Do they support your case 3 3 for LTE service is correct. Right? for this application still? 4 THE WITNESS (Latorre): So as 4 THE WITNESS (Laredo): Yes, 5 5 long as either the spectrum is contiguous, 6 meaning that the blocks are next to each 6 DR. KLEMENS: Okay. And the 7 other in the frequency domain, or that 7 same questions to Mr. Latorre. 8 technologies emerge that allow for equipment 8 Mr. Latorre, do you believe 9 to take two discontinuous blocks and merge 9 that experts, learned people, can look at 10 10 them together for the purposes of signaling, sets of data and create maps that are -- that 11 your answer is correct. 11 are different with the same data? 12 MR. COPPOLA: Okay. 12 THE WITNESS (Latorre): Yes. 13 And it's your testimony that 13 DR. KLEMENS: And do you stand 14 the 1900-megahertz PCS spectrum would have --14 behind that the maps that you have produced 15 would -- would have a capacity of 15 for this application support this 16 20 megahertz. Correct? 16 application? 17 17 THE WITNESS (Latorre): I THE WITNESS (Latorre): I do. 18 would characterize it that, if equipment is 18 DR. KLEMENS: Thank you. 19 available to allow for what we call "carrier 19 THE CHAIRMAN: Anybody else? 20 aggregation," where the two frequencies that 20 21 are discontiguous are used as one, then we 21 MR. COPPOLA: If I may? 22 would have capacity for a 10-megahertz LTE 22 THE CHAIRMAN: We will close 23 signal downlink and a 10-megahertz LTE signal 23 the hearing. You just told me you were 24 uplink. 24 finished. 25 MR. COPPOLA: And my last 25 MR. COPPOLA: That's fine. I UNITED REPORTERS, (866) 534-3383 UNITED REPORTERS, (866) 534-3383 www.unitedreporters.com info@unitedreporters.com www.unitedreporters.com info@unitedreporters.com

DOCKET NO. 448 October 23, 2014 DOCKET NO. 448 October 23, 2014 Page 685 Page 687 capability than he has indicated for this 1 just had one final question, but otherwise --1 2 2 THE CHAIRMAN: Mr. Mercier. particular sector? 3 3 THE WITNESS (Laredo): Can you MR. MERCIER: I apologize. 4 4 Thank you. repeat that for me, please? 5 5 I think I just heard something MR. MERCIER: If you read the 6 б heading Number 10, it says "Orange north has a few minutes ago that, in regards to Mr. 7 7 Maxson's most likely server mapping, in no material impact on Milford Northeast." I 8 8 just -general terms, for mapping is accurate? Is 9 9 that the term I'm -- I'm looking for? It THE WITNESS (Laredo): Sir, 10 kind of mimics what Verizon's site would do? 10 I --11 11 THE WITNESS (Laredo): Sir, I MR. MERCIER: This is page 18 12 12 actually used term "consistent." of the Isotrope report. 13 13 How do you respond to that MR. MERCIER: Okay. Thank 14 14 statement, I guess, based on some of the you. 15 Where would the 15 descriptions you just had? 16 inconsistencies be? 16 THE WITNESS (Laredo): I 17 THE WITNESS (Laredo): The 17 understand his plots might really suggest 18 best way for me to describe it is in the --18 that it has no significant -- or shall we say 19 especially in the location where the 19 material impact. But if we'll combine the 20 proposed ---20 traffic data and our own version of the 21 THE WITNESS (Latorre): Refer 21 dominant plot, it is beyond what Mr. Maxson 22 to the figure. 22 is claiming in terms of how much upload it 23 23 THE WITNESS (Laredo): Yeah. can do for Milford northeast alpha. 24 24 Yeah. If you refer to exhibit --MR. MERCIER: Okay. 25 25 Intervenors' Exhibit 6 ---So on the next page, page 19, UNITED REPORTERS, INC. (866) 534-3383 UNITED REPORTERS, INC (866) 534-3383 info@unitedreporters.com www.unitedreporters.com info@unitedreporters.com www.unitedreporters.com DOCKET NO. 448 October 23, 2014 DOCKET NO. 448 October 23, 2014 Page 688 Page 686 1 1 MR. MERCIER: Yes. it is a hatched area which shows areas he 2 THE WITNESS (Laredo): -- Page 2 believes it will offload. And, essentially, 3 3 15. I believe what you just stated, that -- that 4 4 MR. MERCIER: Okay. your hatched area, if you did plot one, would 5 5 THE WITNESS (Laredo): You'll be larger. б 6 see there that for the Derby north beta site, THE WITNESS (Laredo): That's 7 for example, its complete dominance in terms 7 correct. 8 8 of how it serves that immediate area. MR. MERCIER: Now, would that 9 9 There are some portions of be the same case for -- on page 20, Section 10 10 that section that the -- the surrounding 11, "Orange north has no material impact on 11 sectors, especially some of the exhausting 11 Derby north gamma"? 12 ones, are also serving that area. And the 12 THE WITNESS (Laredo): That's 13 same is true with some sections along Route 13 partially true. 14 14 110 on the eastern side of Shelton and some In his plot, it doesn't show 15 15 portions of south -- southwestern Orange. any overshooting samples from Derby beta 16 16 In general, I can say they are sector. I can say what he -- shown here is 17 17 pretty much the same, but some details, partially true. In -- in addition, there are 18 specifically to those local bridged areas, 18 some samples towards -- east of this map 19 it's not consistent with ours. 19 that's being dominantly served by Derby. 20 20 MR. MERCIER: Okay. MR. MERCIER: I guess my final 21 21 So if you just turn to page question is something Mr. Maxson stated 22 22 18, to make this, I guess, simpler, when it earlier. I believe I have his testimony 23 23 says "Orange north has no material impact on correct. That you basically -- I believe you 24 the Milford northeast," you're stating that 24 stated that the 2100-megahertz system is --25 there would be -- there would be more offload 25 only exists in this particular location to UNITED REPORTERS, INC (866) 534-3383 UNITED REPORTERS, 3 (866) 534-3383 info@unitedreporters.com www.unitedreporters.com info@unitedreporters.com www.unitedreporters.com

DOCKET NO. 448 October 23, 2014 DOCKET NO. 448 October 23, 2014 Page 689 Page 691 capacity that's available. The only thing it 1 off the surrounding locations, that is --2 2 boy, boy, boy, hold on for a second -- Derby really triples is the fact that we go from, 3 3 you know, a 10 megahertz, you know, downlink beta, Derby north gamma, and Shelton 2 beta, 4 4 LTE channel to having that channel plus a those are the overloading sectors. And I 5 5 believe, according to your information 20-megahertz AWS downlink channel and corresponding uplink channel. 6 provided, that you have 21-megahertz systems 6 7 7 MR. MERCIER: Thank you. on -- on those three sectors. 8 8 I have no other questions. Is the only purpose of the 9 9 MR. COPPOLA: Mr. Chairman, 21 -- 2100-megahertz system on those three 10 10 sectors, is that just to offload to the -may I just ask a few follow-up questions and 11 11 then I'm finished? from the 700? 12 12 THE CHAIRMAN: Okay. You told THE WITNESS (Laredo): That's 13 13 us you were finished, so I'll go -- I'll let correct. 14 MR. MERCIER: Okay. 14 you have a few follow-up, but let's keep them 15 15 And, by doing so, why is the to a few. 16 MR. COPPOLA: Mr. Laredo, you 16 700 still being exhausted there? 17 THE WITNESS (Laredo): It's 17 just answered a number of questions that Mr. 18 because of the fact that some of the users, 18 Mercier had with regard to Mr. Maxson's 19 or traffic data, is way beyond what the AWS 19 dominant server mapping in comparison to your 20 can -- can cover. 20 dominant server map. Is that correct? 21 THE WITNESS (Latorre): Let 21 THE WITNESS (Laredo): Correct. 22 me -- if I may add to that. 22 MR. COPPOLA: All right. 23 23 You know, earlier you -- you And when you were answering 24 24 heard some testimony that suggested that those questions, did you have your dominant 25 25 server map in front of you to refer to when simply by adding AWS frequencies to a UNITED REPORTERS, INC. (866) 534-3383 UNITED REPORTERS, INC (866) 534-3383 info@unitedreporters.com www.unitedreporters.com info@unitedreporters.com www.unitedreporters.com DOCKET NO. 448 ctober 23, 2014 Page 690 Page 692 1 1 700-megahertz site, you know, effectively you were comparing it to Mr. Maxson's 2 tripled the capacity. 2 dominant server map? 3 3 And that could be conceivably THE WITNESS (Laredo): No. 4 4 true if, for example, (a) 700 megahertz and The reason for that is I know it very well 5 5 2100 megahertz had exactly the same general since I was reviewing it for a couple -- a б б coverage footprint and (b) if all Verizon couple of months now. 7 Wireless users had phones that were capable 7 MR. COPPOLA: All right. 8 8 of 700 and 2100-megahertz users. So -- so you gave those 9 9 A, we know from coverage maps comparisons, with regard to your map versus 10 10 and data and testimony that you've heard Mr. Maxson's map, purely by your memory of 11 here, that 2100 megahertz, by nature of the 11 what your map provides? 12 wavelength, has a smaller footprint than 700. 12 THE WITNESS (Laredo): That's 13 So there will be some users that are AWS 13 correct. 14 14 capable that are outside of the range of the MR. COPPOLA: Even though you 15 15 AWS footprint that can't use it. And B, don't have it in front of you. Is that 16 16 there will be some users who are in the range correct? 17 17 of AWS, but may have an older phone that is THE WITNESS (Laredo): That's 18 18 not AWS capable. And even though they're in correct. 19 good RF for AWS, the phone lacks the 19 MR. COPPOLA: Okay. 20 20 And -- and that dominant technology to do so. 21 21 So AWS does provide some server map that you were referring to that 22 22 was the property of Verizon is not something capacity relief as a -- as a means to its, 23 23 you know, addition to cell sites, but it's that has been submitted into this record. 24 limited in -- in what it can provide. And 24 Correct? 25 it's not effectively tripling the amount of 25 THE WITNESS (Laredo): Correct. UNITED REPORTERS, INC (866) 534-3383 info@unitedreporters.com www.unitedreporters.com info@unitedreporters.com www.unitedreporters.com

DOCKET NO. 448 October 23, 2014 DOCKET NO. 448 October 23, 2014 Page 693 Page 695 MR. COPPOLA: So any 1 within 30 days of the date hereof. 1 2 2 representations with regard to what The Council will issue draft 3 3 findings of fact, and thereafter, parties and information is on that map would have to be 4 4 intervenors may identify errors or provided by your testimony. Correct? 5 5 THE WITNESS (Laredo): That's inconsistencies between the Council's draft 6 6 findings of fact in the record; however, no right. 7 7 MR. COPPOLA: Okay. new information, no new evidence, no argument 8 8 and no reply briefs without our permission And, Mr. Latorre, at the last 9 9 will be considered by the Council. hearing, I believe, on page 503, you 10 10 testified that Mr. Maxson does not have all Copies of the transcript of 11 11 this hearing will be filed with the Orange the data that is available to the Applicant, 12 12 which -- which could allow him to make an Town Clerk's Office and the Shelton City 13 13 Clerk's Office. accurate and truthful depiction of what I hereby declare this hearing 14 potential coverage and capacity benefits for 14 15 15 this site would -- would be. After -adjourned. Thank you all. 16 (Whereupon, the witnesses were 16 MR. BALDWIN: Mr. Chairman, is 17 a follow-up question to Mr. Mercier's --17 excused, and the above proceedings were 18 MR. COPPOLA: Just one quick 18 adjourned at 2:13 p.m.) 19 question, if I may? 19 20 MR. BALDWIN: -- to Mr. 2.0 21 Mercier's question? 21 22 MR. COPPOLA: In fact, if I 22 23 23 could just -- if I could just finish my 24 question. 24 25 25 THE CHAIRMAN: Just finish (866) 534-3383 UNITED REPORTERS, INC. (866) 534-3383 UNITED REPORTERS, info@unitedreporters.com www.unitedreporters.com info@unitedreporters.com www.unitedreporters.com DOCKET NO. 448 October 23, 2014 DOCKET NO. 448 October 23, 2014 Page 694 Page 696 CERTIFICATE 1 your question. 2 I hereby certify that the foregoing 128 2 MR. COPPOLA: It's my last pages are a complete and accurate 3 3 question, please. computer-aided transcription of my original 4 Mr. Latorre, now that we're at 5 verbatim notes taken of the Continued Council 5 this end of the hearing, is that still your 6 Meeting in Re: DOCKET NO. 448, CELLCO б position? 7 PARTNERSHIP D/B/A VERIZON WIRELESS 7 THE WITNESS (Latorre): That's 8 APPLICATION FOR A CERTIFICATE OF 8 correct. 9 ENVIRONMENTAL COMPATIBILITY AND PUBLIC NEED 9 1.0 MR. COPPOLA: I have nothing FOR THE CONSTRUCTION, MAINTENANCE AND 10 11 OPERATION OF A TELECOMMUNICATIONS FACILITY further. Thank you. LOCATED AT 831 DERBY MILFORD ROAD, ORANGE, 12 11 THE CHAIRMAN: Okay. Thank 13 CONNECTICUT, which was held before ROBERT 12 you. 14 STEIN, Chairman, at the Connecticut Siting 13 Before closing this hearing, 15 Council, 10 Franklin Square, New Britain, 14 the Connecticut Siting Council announces that 16 Connecticut, on October 23, 2014. 15 briefs and proposed findings of fact may be 17 16 filed with the Council by any party or 18 17 intervenor no later than November 24, 2014. 19 18 Submission of briefs or 20 19 proposed findings of fact are not required by Robert G. Dixon, CVR-M 857 Court Reporter 20 2.1 the Council, rather we leave it to the choice UNITED REPORTERS, INC. 21 of parties and intervenors. 22 90 Brainard Road, Suite 103 22 Anyone who has not become a Hartford, Connecticut 06114 23 party or intervenor, but who desires to make 2.3 24 his or her views known to the Council, may 24 25 file written statements with the Council 25 UNITED REPORTERS, INC (866) 534-3383 UNITED REPORTERS, (866) 534-3383 info@unitedreporters.com www.unitedreporters.com info@unitedreporters.com www.unitedreporters.com

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