

STATE OF CONNECTICUT  
CONNECTICUT SITING COUNCIL

IN RE:

APPLICATION OF NEW CINGULAR WIRELESS PCS, LLC  
(AT&T) FOR A CERTIFICATE OF ENVIRONMENTAL  
COMPATIBILITY AND PUBLIC NEED FOR THE  
CONSTRUCTION, MAINTENANCE, AND OPERATION  
OF A WIRELESS TELECOMMUNICATIONS FACILITY AT  
499 MILE LANE, CITY OF MIDDLETOWN,  
CONNECTICUT

DOCKET NO. 506

November 23, 2021

NEW CINGULAR WIRELESS PCS, LLC d/b/a AT&T  
PRE-HEARING SUBMISSION

AT&T (the "Applicant") respectfully submits the following pre-hearing information available at this time regarding the above-referenced Application.

I. List of Witnesses

1. Scott Pike, Project Manager, Smartlink, LLC
2. Brian Gaudet, Project Manager, All Points Technology Corp. P.C.
3. Daniel Hamm, Professional Engineer, Hudson Design Group LLC
4. Martin Lavin, Radio Frequency Engineer, C-Squared Systems on behalf of AT&T
5. Wayne Bartolotta, Director, Middletown Central Communications (appearance requested and pending City of Middletown approval)

Resumes are attached.

II. Exhibits to be Offered

The Applicant intends to offer the following Exhibits:

1. Application for a Certificate of Environmental Compatibility and Public Need filed on October 5, 2021.
2. City of Middletown's Waiver of the Municipal Consultation.
3. Supplemental Submission dated October 19, 2021 which includes the Affidavit of Publication of the Legal Notice published in the Middletown Press on October 6, 2021 and October 7, 2021.
4. Supplemental Submission dated November 22, 2021 which includes the Affidavit of Sign Posting and photographs evidencing that a sign was posted on the proposed site on November 16, 2021.

5. Responses to Siting Council Interrogatories, Set I, dated November 23, 2021.

The Applicant reserves the right to offer additional exhibits, testimony, witnesses and administratively noticed materials as may be necessary during hearing process and on redirect.

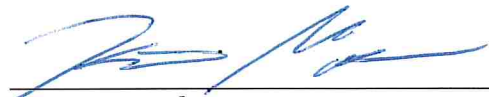
### III. Remote Public Comment Session Presentation

Brian Gaudet, All-Points Technology Corp. P.C. is the designated presenter for the 6:30 p.m. remote public comment session. The presentation will include Photo 8A of the Remote Field Review, included in Attachment 9 of the Responses to Siting Council Interrogatories, Set I, dated November 23, 2021 (“Interrogatory Responses”), and Sheets C-1, A-1 and A-2 of the site drawings last revised November 22, 2021, included in Attachment 7 of the Interrogatory Responses.

**CERTIFICATE OF SERVICE**

I hereby certify that on this day an original and fifteen (15) copies of the foregoing were sent via overnight mail and electronically to the Connecticut Siting Council.

November 23, 2021



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Kristen Motel  
Cuddy & Feder LLP  
445 Hamilton Ave, 14<sup>th</sup> Floor  
White Plains, NY 10601  
(914)-761-1300  
Attorneys for the Applicants

cc: Christopher J. Forte, Esq., City of Middletown Office of the Attorney General  
AT&T, Smartlink Group

**Scott M. Pike**  
**pike670@gmail.com**

**SUMMARY**

Highly motivated team player with special interest in Project Management. Energetic, passionate, and creative self-starter with excellent communication and organizational skills. Successful track record of building and maintaining strong relationships with both internal and external customers and vendors. Experience includes customer service, data validation and analysis, project management, and sales.

**PROFESSIONAL EXPERIENCE**

**Smartlink LLC, Billerica MA**  
Real Estate Project Manager NSB

October 12, 2021- Present

- Drive search rings to identify and qualify the best available properties for antenna installation sites; create detailed reports on viable locations.
- Obtain consent for site construction from property owners and negotiate leases and purchase agreements.
- Responsible for zoning codes and regulations that might affect the development of the site; coordinate with various personnel to ensure sites meet engineering and construction requirements and are compliant with all regulatory standards.
- Ensure completion of leasing packages and other documentation required by regulation and law.
- Coordinate with various personnel and subcontractors to ensure sites meet engineering, regulatory and construction requirements and delivery schedule.
- Assemble and submit SCIPs for client approval.
- Oversee sites to ensure sites stay on schedule, within budget, and records are maintained properly.
- Assist with modifications on approved site as needed.
- Coordinate handoffs with contractors and construction team.
- Acts as a liaison between the client and internal leadership to clearly communicate the status of a site to all parties.
- Update and maintain internal and client databases with site related information
- Contribute to the Smartlink' s body of knowledge on process design, modeling, execution, monitoring, and optimization.

**Empire Telecom, Billerica, MA**  
*Project Manager (September 2019-March 2020)*

June 2018- March 2020

- Responsible for overseeing all day to day operations within the New England market region from inception to completion and ensured all projects were completed on time and within budget while also adhering to quality company standards and expected profits. Additional activities included:
  - Budget Management
  - Construction Material Audits
  - Financial Reporting
  - Project Forecasting
- Assisted construction managers, reviewing material audits for sites
- Day to day financials with contractors and site developers, handling bids for each site
- Developed accurate project plans, staffing, scope and budget for all assigned projects

- Led the day-to-day management of all efforts ensuring projects meet customer expectations and are delivered on time and without error.
- Ensured accurate and completed files were maintained for projects and appropriate close-out documents were distributed in a timely manner in accordance with corporate and customer standards.

*Site Acquisition Specialist (June 2018-September 2019)*

- Directed and oversee land/building acquisitions, leasing and site locations required for telecommunications installations
- Preparation of landlord and tower company applications
- Worked under strict timelines to bring in lease agreements that are acceptable to client
- Assisted in completion of Zoning and Permit applications for submittal to jurisdictions and coordinate the zoning process with outside counsel and vendors
- Worked directly with Site Acquisition Manager and assist in all aspects of project
- Quality control, data entry and tracking of Site Candidate Packages, Lease Agreements, and other Site Acquisition documentation
- Coordinated, scheduled and tracked site visits and technical team visits with various departments
- Worked with A/E firms on cell site drawings, exhibits, and renderings
- Obtained landlord approval on construction drawings and zoning/permit applications
- Prepared and updated site status reports/databases, site close-out packages, and attended client meetings as required

**American Tower, Woburn, MA**

September 2012-June 2019

*Account Project Manager (January 2017- June 2018)*

- Served as single customer point of contact and direct project manager for all leasing activities, from customer application creation through installation closeout, which includes tracking and completing project-related activities and providing forecasts as to when milestones will be achieved.
- Championed customer issues, challenges and opportunities internally while providing excellent customer service
- Provided leadership and motivation while coordinating with internal teams on project-specific tasks and resolves project-related contingencies throughout the project lifecycle.
- Leveraged effective negotiation skills to drive asset integrity solutions through project-specific back bill negotiations, i.e., overcome customer objections and/or obstacles.
- Maintained a thorough knowledge of customer master contracts, market-level agreements, and pricing guidelines so that customer agreement specifics, fees and pricing estimates can be calculated and communicated to the customer.
- Reviewed and evaluated project performance and escalated issues internally as needed
- Managed and forecasts budget for lease execution and commenced revenue
- Trained customers on systems and tools and explanation of industry related deliverables where needed.
- Facilitated meetings and conference calls with customers and/or internal stakeholders to report progress on project milestones and also gather information to complete required deliverables.
- Teamed up with Area Sales and Strategic Sales Representatives to provide a first-rate customer experience focused on a consistent, predictable, and unified account/segment business approach
- Ensured all contractual obligations were satisfied throughout the collocation leasing process, including but not limited to rights of first refusal, FAA/FCC, environmental, and land lease compliance, and pre-existing user rights.

*Project Specialist (October 2014-January 2017)*

- Provided support to Managers, Supervisors, Account Project Managers, and Senior Project Specialists with various duties including, but not limited to, pending collocation applications, re-approvals, and

notices to proceed (NTPs), rights of first refusal (ROFRs), project set up, and processing purchase orders (POs).

- Processed closeout requests, audit installations, and ground space reviews ensuring complete accuracy.
- Responsible for data validation in the asset equipment database to ensure accuracy and completeness.
- Reviewed all pertinent documentation to issue an NTP including but not limited to: construction drawings (CDs), building permits (BPs), and scopes of work (SOW) and compared them to the executed contracts to ensure compliance and identify the need for a corrective amendment to capture discrepancies

*Legal Coordinator (September 2012- October 2014)*

- Responsible for the processing of executed lease documents and administrative requests; created and maintained customer activity documentation; updated and tracked milestones in the Online Antenna Site Information System (OASIS); sorted mail, scanned, notarized, and mailed fully executed lease agreements to customers
- Collaborated with multiple internal teams to ensure that all documents were properly transferred into the appropriate file libraries and sent to third parties.
- Received the TEAM award for excellence.

**Eversave, Wakefield, MA**

*Account Executive*

- Responsible for prospecting, calling on, and closing deals and advertising campaigns with national retailers by assessing merchant goals and presenting relevant elements of the Eversave platform.
- Researched, developed, and cultivated leads within defined territory and vertical.

## **EDUCATION**

**Roger Williams University, Bristol, RI**

*Bachelor of Arts degree in Criminal Justice, Anthropology/Sociology Minor*

## **COMPUTER SKILLS**

Microsoft Excel, Word and PowerPoint, Online Antennae Site Information System, (OASIS), Salesforce.com, Siterra, and Cognos Oracle.

**Brian Gaudet**  
**Project Manager, Telecom**  
**Environmental, Siting and Permitting**

**All-Points Technology Corporation, P.C.**  
**567 Vauxhall Street Extension**  
**Suite 311**  
**Waterford, CT 06320**  
**860-581-4482**  
[bgaudet@allpointstech.com](mailto:bgaudet@allpointstech.com)

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## **General Background**

Mr. Gaudet is a Project Manager with over 14 years of professional experience in the wireless telecommunications field, including program, construction and permitting management. His expertise includes siting, zoning and permitting; construction oversight; and regulatory compliance.

Brian assists clients by managing all aspects of a project's siting and permitting requirements for new and modified telecommunications facilities. He has supervised hundreds of sites from initial design through construction. Brian also manages and represents his clients' projects at municipal and state commission hearings.

## **Representative Projects**

### **Environmental Permitting Services for Wireless Telecommunications Clients, Northeast and Mid-Atlantic US**

Brian has been providing siting, land planning and permitting services on behalf of various telecommunications and wireless service providers and tower builders throughout the Northeast and Mid-Atlantic States. He has testified on behalf of numerous clients regarding environmental and aesthetic considerations in front of local municipalities, the CT Siting Council and state and federal agencies. Representative services include: due diligence and land use evaluations; preliminary site screenings; preparation of environmental compliance documentation, environmental assessments to fulfill NEPA requirements; and management of wetlands and vernal pool assessments; vegetative/biological surveys; noise analyses; visibility analyses; graphic support; securing regulatory, zoning, and building permits; and, environmental monitoring during and post-construction.

### **Visibility and Aesthetic Assessments**

Brian has been involved in evaluating visual effects of small and large-scale projects on the environment, primarily in wireless telecommunication development. Utilizing a technique that incorporates a combination of predictive computer modeling and in-field analysis, he can assess visibility on both a quantitative and qualitative basis. The predictive model provides a measurable assessment of visibility throughout a pre-defined study area, including private properties and other areas inaccessible for direct observations. The field review includes a balloon float or crane test and field reconnaissance to record existing conditions, verify results of the model, inventory visible and non-visible locations, and provide photographic documentation from publicly accessible areas. These assessments typically include photographic simulations depicting scaled renderings of a project to demonstrate the character of the development in its setting.

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### **Education**

Muhlenberg College, B.A. Business Administration, May 2011  
Concentration in Entrepreneurial Studies

## DANIEL P. HAMM

PRINCIPAL

### CURRENT PROFESSIONAL EXPERIENCE

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Mr. Hamm is founder and President of Hudson Design Group LLC, which he began in 2002. He is a registered professional Civil Engineer in forty-two (42) states along the East Coast and beyond, and his firm has become a leading provider of A/E design services in the telecommunications industry since its inception. Mr. Hamm began his career as a Civil Engineer working for firms in Massachusetts, New Hampshire and New Jersey. As a Civil Engineer, he completed numerous subdivisions, site plan designs, drainage and utility designs, as well as storm, sanitary and roadway designs. He then expanded his expertise into the telecom field and eventually branched out on his own. Mr. Hamm has provided design and project management services for the clients throughout New England, including:

- *AT&T Mobility* – Provided design and engineering services for upgrade projects, including LTE, UMTS, and ETHERNET, which consisted equipment and antenna upgrades to 1,000+ sites throughout New England;
- *Verizon Wireless* – Engineering services and site design for telecommunications sites throughout New England;
- *T-Mobile* - Site design for over 500 sites throughout New England with site types that included collocations, rooftops, raw land and church steeples, as well as the A/E Manager for over 450 sites from initial feasibility walks through final construction inspections. He was also responsible for site design services for modifications to existing telecommunications sites for safety, antenna and equipment additions to several sites throughout New England;
- *Sprint* – Responsible for design and engineering services for their 4G Upgrade Project, which consisted of equipment and antenna upgrades to 350 sites throughout New England;
- *New England Wireless Services* - Provided engineering design services for several raw land sites throughout Massachusetts;
- *Sprint USA* -Site modification design for over 200 sites throughout MA, with site types that included collocations, rooftops and church steeples.

Along with site design services, Mr. Hamm has provided expert testimony for various clients in front of several municipalities throughout New England. Today, he is responsible for the company marketing and the day to day management of the business.

### PRIOR PROFESSIONAL EXPERIENCE

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2002-2002            *Consultant Voicestream (T-Mobile)*  
*Architectural and Engineering Manager*

- Served as Project Manager responsible for coordinating and managing all aspects of the design process for telecommunications sites. Duties included: coordinating and managing outside design teams consisting of architects, civil and structural engineers and sub-consultants; and feasibility walks to determine viability of the site designs.



1996-2002 *Bay State Design Associates, Inc.*

*Senior Project Manager / Civil Engineer*

- Served as Senior Project Manager responsible for coordinating and managing all aspects of the design process for telecommunications sites and civil projects;
- Responsible for the daily interface with clients, coordinating and managing in-house and outside design teams consisting of architects, civil and structural engineers and sub-consultants;
- Coordinated all billing and invoicing;
- Designed (or managed) the layout and design of various site types, including raw land, rooftop and co-location sites;
- Served as Senior Civil Engineer overseeing all site development projects, and junior staff engineers; Noteworthy projects responsible for:
  - Cummings Properties - Site design with grading and layout for a 7 acre parcel in Woburn, MA;
  - Malden Mills Cogeneration Plant - Site design with grading, drainage and parking layout for the Cogeneration Plant in Lawrence, MA;
  - Sprint New England (MA, RI, CT, NH, ME)- Sr. Project Manager overseeing two Project Managers and support staff providing the design of telecommunications sites for the wireless telecommunications provider Sprint Spectrum L.P;
  - Omnipoint Communications (VoiceStream (MA, RI) - Project Manager overseeing the design of 140+ sites during the initial build out of the wireless telecommunications provider Voicestream Communications;
  - NorthCoast (Boston, MA) - Sr. Project Manager overseeing two Project Managers and support staff providing the design of telecommunications sites for the wireless telecommunications provider Northcoast Communications Inc;
  - Ricochet (Metricom, Inc. Boston) - Sr. Project Manager overseeing two Project Managers and support staff providing the design of 100+ sites during the initial deployment of the wireless internet service provider Metricom, Inc.

1995-1996 *MHF Design Consultants, Inc.*

*Civil Design Engineer*

- Worked as a site/civil design engineer in the planning and layout of several subdivisions, including 30 - 70 lot subdivisions throughout southern New Hampshire;
- Other duties included the preparation and design of site plans including layout, drainage and utility design for several Wendy's, McDonald's and Dunkin Donuts franchises.

1994-1995 *Kurtz Consulting*

*Surveyors, Planners & Land Consultants*

*Assistant Civil Design Engineer*

- Assisted the President/Owner in the daily administration and operational functions of the company;
- Responsibilities included site plan design, subdivision layouts and surveying.

1993-1994 *Birdsall Engineering, Inc.*

*Assistant to Municipal Engineer*

- Assisted the Municipal Engineer in designing sanitary sewer systems and roadways;
- Prepared specifications and reviewed zoning and planning board applications.

## EDUCATION

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1993	<i>Bachelor of Science, Civil Engineering Lehigh University</i>
1993–Present	<i>Over 1000 + hours in Continuing Education credits in various aspects of engineering design and consulting. Course topics included: Wetland Delineation, Wind loads on Buildings, Detention Pond Design.</i>
	<i>OSHA 30-Hour Certification RSI Safety Course Completion</i>

## ACCREDITATIONS / AFFILIATIONS

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- *Professional Engineering Registration, AL, AZ, AR, CO, CT, DE, DC, FL, GA, HI, ID, IL, IN, KS, KY, LA, ME, MD, MA, MI, MN, MS, NE, NV, NH, NJ, NM, NY, NC, OH, OK, PA, RI, SC, TN, TX, UT, VT, VA, WV, WI, WY*
- *E.I.T. Registration, June 1993*
- *Associate Member, American Society of Civil Engineers*
- *Organization Member, American Concrete Institute*
- *NFPA Member*
- *NATE – Associate Member*
- *New England Wireless Association Vice President, 2012-Present*
- *Board Member 2019-Present, Town of Hamilton Planning Board*
- *Board Member 2000-2004, Beverly Massachusetts City Planning Board*
- *Professional Partner Massachusetts Municipal Association*
- *Board Member, Greater Haverhill Chamber of Commerce*