

DANIEL BILEZIKIAN

SUMMARY

Seasoned telecommunications professional with 19 years of experience identifying, leasing, zoning, and permitting cellular sites in the challenging, dynamic New England market. Strong negotiator skilled at achieving business objectives and deadlines through extensive cross-functional coordination among lessors, engineering and compliance services, and outside counsel. Highly organized, excellent communicator with the ability to effectively manage time within aggressive project schedules.

PROFESSIONAL EXPERIENCE

SITE ACQUISITION SPECIALIST, SAI COMMUNICATIONS, INC.

April 2002 - Present

- Identifies viable cell site candidates and oversees leasing, zoning, and permitting for AT&T in the Eastern Massachusetts, Rhode Island, and Connecticut markets.
- Supports projects end-to-end by coordinating engineering and regulatory compliance services, interfacing with outside counsel regarding zoning and leasing, preparing zoning applications, presenting at zoning hearings, and obtaining all necessary permits
- Coordinates preparation of Connecticut Siting Council (CSC) filings and providing testimony at CSC proceedings
- Past and present assignments include:
 - Both new site builds and relocations, many in difficult zoning jurisdictions
 - Equipment upgrades (UMTS, LTE) to existing sites
 - oDAS (Martha's Vineyard)
 - Regulatory compliance for IDAS systems (Harvard, MIT, and Logan Airport)
 - Site decommissioning (managed SAI decom project post-Cingular/AT&T merger)
 - Small cell (identification, and selection of infrastructure for projects in RI and Cape Cod)
 - Special projects including COWs (cell-on-wheels) and temporary WiFi installations at the Boston Marathon, Fourth of July/Boston Pops celebration, CVS/Caremark Golf Classic, and America's Cup Trials.

SITE ACQUISITION SPECIALIST, AMERICAN TOWER CORP.

March 2001 - April 2002

- Performed on in-house site acquisition consulting team serving Cingular Wireless in the Massachusetts market
- Coordinated identification, leasing, zoning, and permitting of sites
- Arranged subcontractor engineering services and all other due diligence

PRINCIPAL, ENVIRO-TECH DRILLING, INC.

January 1987 - February 2001

- Founded and managed environmental/geotechnical drilling firm
- Performed test borings, soil sampling, and monitor well installation throughout New England and New York

PRODUCTION GEOLOGIST, SHELL OIL COMPANY, NEW ORLEANS, LA/BAKERSFIELD, CA

January 1981 - June 1986

- Implemented development of proven oil and gas reserves in South Texas and the San Joaquin Valley, CA.

EDUCATION

UNIVERSITY OF ARIZONA, TUCSON, AZ

B.S. Geological Engineering (1980)