

Name Entity: VHS Eastern CT

Please provide one year of actual results and three years of projections of Total Entity revenue, expense and volume statistics without, incremental to and with the CON proposal in the following reporting format:

Financial Attachment I (A):

LINE	Total Entity:	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)	(12)	(13)
		FY	FY	FY	FY	FY	FY	FY	FY	FY	FY	FY	FY	FY
	Description	Actual Results	Projected W/out CON	Projected Incremental	Projected With CON	Projected W/out CON	Projected Incremental	Projected With CON	Projected W/out CON	Projected Incremental	Projected With CON	Projected W/out CON	Projected Incremental	Projected With CON
A. OPERATING REVENUE														
1	Total Gross Patient Revenue	\$891,126	\$926,885	\$0	\$926,885	\$940,765	\$18,964	\$959,729	\$954,852	\$29,014	\$983,866	\$969,151	\$39,460	\$1,008,611
2	Less: Allowances	\$575,823	\$609,883	\$0	\$609,883	\$630,565	\$12,711	\$643,276	\$642,017	\$19,508	\$661,526	\$651,631	\$26,532	\$678,163
3	Less: Charity Care	\$5,181	\$3,599	\$0	\$3,599	\$3,653	\$74	\$3,727	\$3,708	\$113	\$3,820	\$3,763	\$153	\$3,916
4	Less: Other Deductions	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
	Net Patient Service Revenue	\$310,122	\$313,403	\$0	\$313,403	\$306,547	\$6,180	\$312,726	\$309,127	\$9,393	\$318,521	\$313,757	\$12,775	\$326,531
5	Medicare	\$116,385	\$120,171	\$0	\$120,171	\$114,587	\$2,285	\$116,871	\$114,293	\$3,473	\$117,766	\$116,004	\$4,723	\$120,728
6	Medicaid	\$48,499	\$47,955	\$0	\$47,955	\$46,031	\$934	\$46,965	\$46,720	\$1,420	\$48,140	\$47,420	\$1,931	\$49,351
7	CHAMPUS & TriCare	\$902	\$968	\$0	\$968	\$982	\$20	\$1,002	\$997	\$30	\$1,028	\$1,012	\$41	\$1,053
8	Other	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
	Total Government	\$165,786	\$169,094	\$0	\$169,094	\$161,600	\$3,239	\$164,839	\$162,010	\$4,923	\$166,933	\$164,436	\$6,695	\$171,132
9	Commercial Insurers	\$137,819	\$137,147	\$0	\$137,147	\$137,678	\$2,793	\$140,472	\$139,740	\$4,246	\$143,986	\$141,832	\$5,775	\$147,607
10	Uninsured	\$654	\$573	\$0	\$573	\$582	\$12	\$593	\$590	\$18	\$608	\$599	\$24	\$624
11	Self Pay	\$2,284	\$2,934	\$0	\$2,934	\$2,978	\$60	\$3,038	\$3,023	\$92	\$3,114	\$3,068	\$125	\$3,193
12	Workers Compensation	\$3,579	\$3,654	\$0	\$3,654	\$3,709	\$75	\$3,784	\$3,764	\$114	\$3,879	\$3,821	\$156	\$3,976
13	Other	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
	Total Non-Government	\$144,336	\$144,308	\$0	\$144,308	\$144,946	\$2,941	\$147,887	\$147,117	\$4,470	\$151,587	\$149,320	\$6,080	\$155,400
	Net Patient Service Revenue^a (Government+Non-Government)	\$310,122	\$313,402	\$0	\$313,402	\$306,547	\$6,180	\$312,726	\$309,127	\$9,393	\$318,521	\$313,757	\$12,775	\$326,531
14	Provision for Bad Debts	\$11,142	\$11,365	\$0	\$11,365	\$11,535	\$233	\$11,768	\$11,708	\$356	\$12,064	\$11,883	\$484	\$12,367
	Net Patient Service Revenue less provision for bad debts	\$298,980	\$302,038	\$0	\$302,038	\$295,012	\$5,947	\$300,958	\$297,420	\$9,037	\$306,457	\$301,873	\$12,291	\$314,164
15	Other Operating Revenue	\$27,116	\$27,695	\$0	\$27,695	\$26,519	(\$2,735)	\$23,784	\$25,898	(\$2,735)	\$23,163	\$26,157	(\$2,735)	\$23,422
17	Net Assets Released from Restrictions	\$1,871	\$972	\$0	\$972	\$505	(\$505)	\$0	\$510	(\$510)	\$0	\$515	(\$515)	\$0
	TOTAL OPERATING REVENUE	\$327,967	\$330,705	\$0	\$330,705	\$322,035	\$2,707	\$324,742	\$323,828	\$5,792	\$329,620	\$328,545	\$9,041	\$337,586
B. OPERATING EXPENSES														
1	Salaries and Wages	\$163,729	\$165,275	\$0	\$165,275	\$161,287	\$3,251	\$164,538	\$163,686	\$4,974	\$168,660	\$166,121	\$6,764	\$172,885
2	Fringe Benefits	\$47,592	\$46,334	\$0	\$46,334	\$47,235	(\$7,148)	\$40,087	\$47,938	(\$6,733)	\$41,204	\$48,651	(\$6,301)	\$42,350
3	Physicians Fees	\$3,158	\$5,128	\$0	\$5,128	\$5,231	\$0	\$5,231	\$5,335	\$0	\$5,335	\$5,442	\$0	\$5,442
4	Supplies and Drugs	\$36,357	\$37,557	\$0	\$37,557	\$35,394	(\$529)	\$34,865	\$36,455	(\$159)	\$36,296	\$37,548	\$236	\$37,784
5	Depreciation and Amortization	\$12,291	\$12,143	\$0	\$12,143	\$12,014	\$786	\$12,800	\$11,877	\$1,571	\$13,448	\$11,472	\$2,357	\$13,829
6	Provision for Bad Debts-Other ^b	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
7	Interest Expense	\$3,908	\$3,801	\$0	\$3,801	\$3,877	(\$3,580)	\$297	\$3,955	(\$3,769)	\$185	\$4,034	(\$3,929)	\$104
8	Malpractice Insurance Cost	\$8,373	\$5,621	\$0	\$5,621	\$5,733	\$0	\$5,733	\$5,848	\$0	\$5,848	\$5,965	\$0	\$5,965
9	Lease Expense	\$6,265	\$6,607	\$0	\$6,607	\$6,739	\$0	\$6,739	\$6,874	\$0	\$6,874	\$7,011	\$0	\$7,011
10	Other Operating Expenses	\$46,182	\$48,109	\$0	\$48,109	\$47,472	\$1,911	\$49,383	\$48,421	\$1,865	\$50,286	\$49,390	\$1,817	\$51,207
	TOTAL OPERATING EXPENSES	\$327,855	\$330,575	\$0	\$330,575	\$324,982	(\$5,308)	\$319,674	\$330,389	(\$2,252)	\$328,137	\$335,633	\$944	\$336,577
	Provision for Income Taxes ^c	\$0	\$0	\$0	\$0	\$0	\$2,000	\$2,000	\$0	\$518	\$518	\$0	\$293	\$293

Earnings Before Interest, Taxes, Depreciation & Amortization (EBITDA)		\$16,311	\$16,074	\$0	\$16,074	\$12,944	\$5,221	\$18,165	\$9,270	\$5,846	\$15,117	\$8,418	\$6,524	\$14,942
INCOME / (LOSS) FROM OPERATIONS		\$112	\$130	\$0	\$130	(\$2,947)	\$6,015	\$3,068	(\$6,561)	\$7,526	\$965	(\$7,088)	\$7,803	\$716
NON-OPERATING INCOME / REVENUE		(\$2,139)	(\$1,858)	\$0	(\$1,858)	(\$365)	\$0	(\$365)	(\$372)	\$0	(\$372)	(\$380)	\$0	(\$380)
NET INCOME / EXCESS (DEFICIENCY) OF REVENUE OVER EXPENSES		(\$2,027)	(\$1,728)	\$0	(\$1,728)	(\$3,312)	\$6,015	\$2,703	(\$6,934)	\$7,526	\$592	(\$7,468)	\$7,803	\$336
C.	Retained Earnings/ Net Assets, beginning of year	\$87,876	\$85,849	\$0	\$85,849	\$84,121	\$0	\$84,121	\$80,809	\$6,312	\$87,121	\$73,875	\$14,024	\$87,898
	Retained Earnings / Net Assets, end of year	\$85,849	\$84,121	\$0	\$84,121	\$80,809	\$6,312	\$87,121	\$73,875	\$14,024	\$87,898	\$66,407	\$21,931	\$88,338
Principal Payments		\$7,079	\$8,224	\$0	\$8,224	\$6,860	(\$6,860)	\$0	\$6,368	(\$6,368)	\$0	\$5,554	(\$5,554)	\$0
D. PROFITABILITY SUMMARY														
1	Hospital Operating Margin	0.0%	0.0%	0.0%	0.0%	-0.9%	222.2%	0.9%	-2.0%	129.9%	0.3%	-2.2%	86.3%	0.2%
2	Hospital Non Operating Margin	-0.7%	-0.6%	0.0%	-0.6%	-0.1%	0.0%	-0.1%	-0.1%	0.0%	-0.1%	-0.1%	0.0%	-0.1%
3	Hospital Total Margin	-0.6%	-0.5%	0.0%	-0.5%	-1.0%	222.2%	0.8%	-2.1%	129.9%	0.2%	-2.3%	86.3%	0.1%
E. FTEs		2,320	2,297	0	2,297	2,242	45	2,287	2,230	68	2,298	2,219	90	2,309
F. VOLUME STATISTICS^d														
1	Inpatient Discharges	11,909	11,451	0	11,451	11,394	57	11,451	11,337	114	11,451	11,280	171	11,451
2	Outpatient Visits	460,670	450,992	0	450,992	453,247	2,255	455,502	455,513	4,544	460,057	457,791	6,867	464,658
TOTAL VOLUME		472,579	462,443	0	462,443	464,641	2,312	466,953	466,850	4,658	471,508	469,071	7,038	476,109

^aTotal amount should equal the total amount on cell line "Net Patient Revenue" Row 14.

^bProvide the amount of any transaction associated with Bad Debts not related to the provision of direct services to patients. For additional information, refer to FASB, No.2011-07, July 2011.

^cProvide the amount of income taxes as defined by the Internal Revenue Services for for-profit entities.

^dProvide projected inpatient and/or outpatient statistics for any new services and provide actual and projected inpatient and/or outpatient statistics for any existing services which will change due to the proposal.

FINANCIAL ATTACHMENT DESCRIPTIONS

Financial Attachment I:

A – Long Form Total Facility

Cells Legend:

	Indicates input cell
	Indicates calculated cell