## **BlackRock**

## **State of Connecticut**

BlackRock's Proposal for Passive Investment Management Partnership

## With You Today



**Emily Foote** *Index Equity Strategy* 



Kathryn Donovan Systematic Fixed Income Strategy



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# I. BlackRock Strategic Partnership

## Why Choose BlackRock to be your Strategic Partner?



## Global Leader in Indexing

- Manage \$4.5 trillion in indexed assets, with over \$1 trillion on behalf of pension plans.
- Strong track record spanning four decades, demonstrating the ability to manage to a wide range of benchmarks.



Holistic Partnership
Approach

- Competitive fee arrangement in consideration of our broader partnership.
- Ability to provide custom solutions incorporating ESG considerations and an emphasis on emerging broker utilization.
- Partnership capabilities in related services, including transition management and risk management.



**Shared Values** 

- Demonstrated firm level commitment to ESG and Inclusion & Diversity.
- Emerging Broker program focused on supporting the growth and development of the Emerging Broker ecosystem.

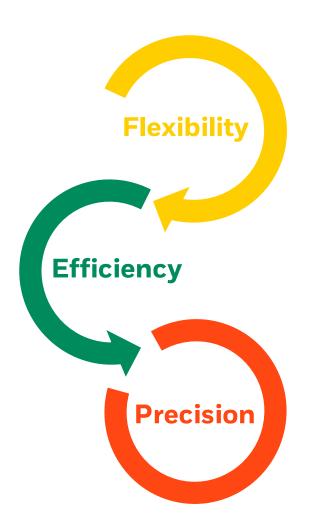


Risk Management Technology

- Our robust indexing platform is supported by our unparalleled proprietary investment and risk analytics platform, Aladdin.
- Investment teams leverage the benefits of our unifying technology and industry leading risk management capabilities to deliver superior indexing.

# II. BlackRock Index Investments Overview

## BlackRock's Index proposition



- Provide you with a broad range of market exposures together with a flexible range of product features
- ▶ An evolving range of products and strategies designed to help meet your needs today and in the future
- Partner with you to address your unique investment challenges through our customisation and solutions capabilities
- Disciplined investment approach focused on delivering optimal tracking, consistent returns and lowering the total cost of ownership
- Scale, breadth and diversity of our clients and strategies helps us to minimize transaction costs and seek to preserve the value of your investments
- ▶ Design products and strategies that consider the factors that impact your investment results from tax-efficiency to access and liquidity
- Our investment professionals are focused on delivering performance and efficient outcomes
- ▶ Extensive trading, risk and operational platform positioned to seek efficient tracking as well as enhanced returns
- ▶ Investment track record spanning four decades that has seen investors entrust us with \$4.9 trillion of assets under management as of 31 December 2019

Seeking to deliver high quality, cost-effective access to a broad range of market opportunities

### BlackRock's global index investment platform

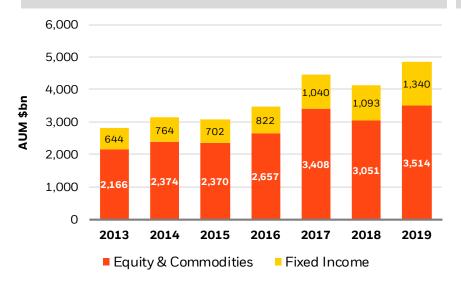
#### With \$4.9 trillion in indexed assets BlackRock is a global leader in index investing<sup>1</sup>

- > Seek to deliver consistent performance with efficient outcomes for our clients
- Provide clients with access to a broad range of market opportunities

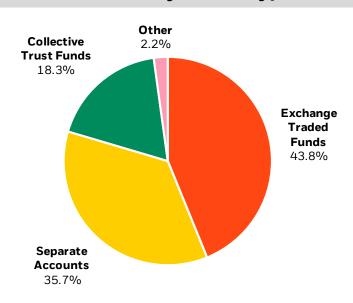
#### Extensive and flexible platform for index strategies

- Over 2,500 funds managed against 1000+ benchmarks
- Investment teams in San Francisco, Atlanta, London, Hong Kong and Tokyo

#### Total indexed assets of \$4.9 trillion 2019 YTD



#### Distribution of assets by vehicle type in 2019 YTD



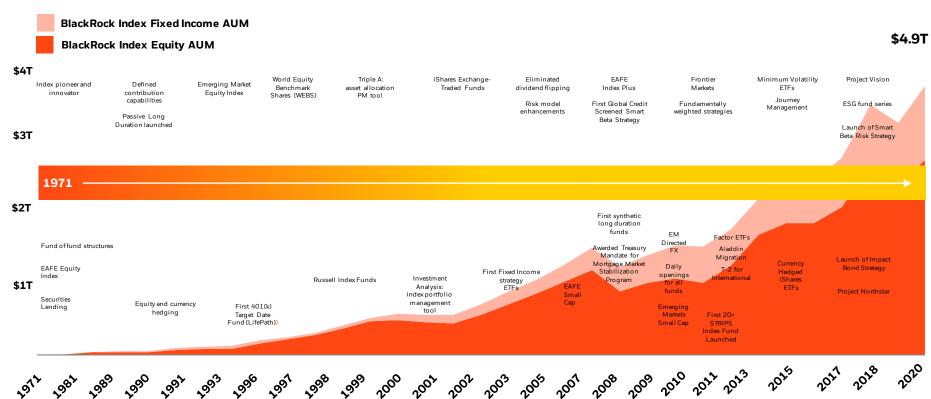
Source: BlackRock as of 31 December 2019 1 In terms of AUM. Source: Pensions & Investments

## 49 years of experience driving index forward

#### Creating solutions so our clients have access to high quality index exposures

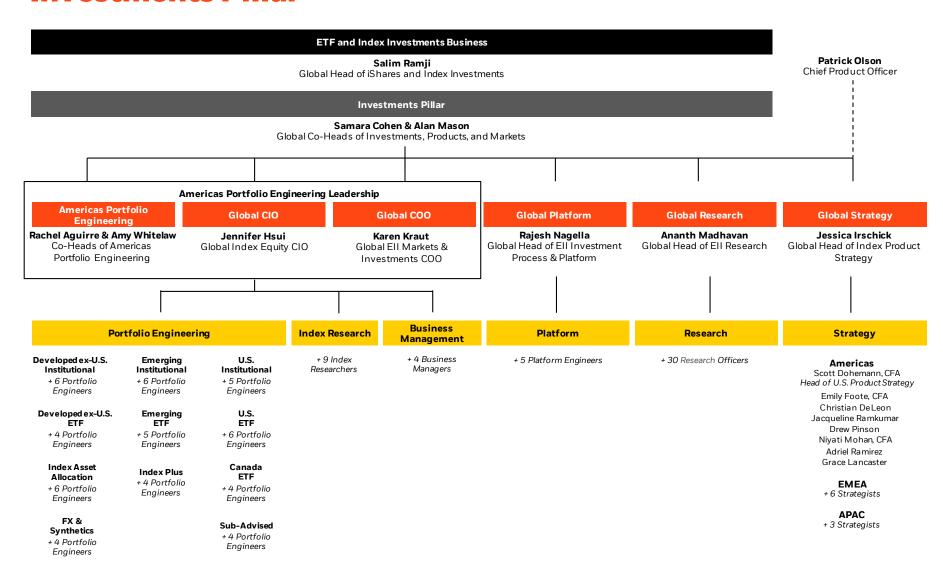
- Drive the industry forward through our ability to create specialized, innovative investments afforded by our scale and depth of expertise
- Forge new ground for clients a history of being first to market with new investment ideas
- ▶ Evolve capabilities to continuously deliver on emerging trends smart beta, global benchmarking, overlay strategies
- Serve as an index advocate on behalf of asset owners and act a key partner to index providers seeking our practitioner knowledge

#### 49 years of Index Equity — Continual evolution of products, technology and capabilities



AUM as of December 31, 2019

#### **Investments Pillar**



As of 31 December 2019

#### Americas Fixed Income Index Team

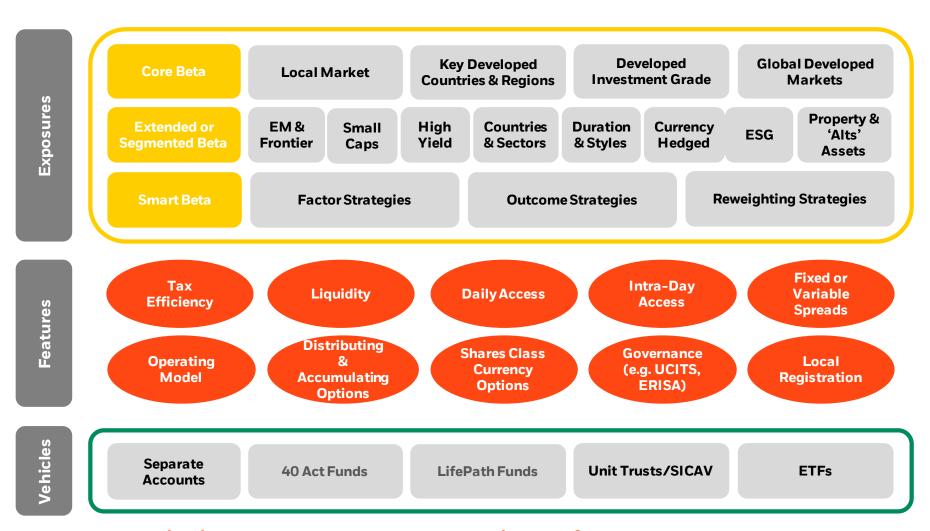
#### **Americas Fixed Income Portfolio Management** Strategy Research **Core PM Americas** Global Research Scott Radell **Robert Stanley** Research Group Head of San Francisco Core PM Head of US **Product Strategy** Rates / Mortgages / Ignacio Blanch Multi-Sector/Other Credit **Emerging Markets** Head of Systematic Matt Tucker Fixed Income Research Scott Radell Jonathan Graves **David Dulski** Karen Uvehara **Jay Mauro** Mark Buell Gordon Readev Head of San Sr. Portfolio Sr. Portfolio Portfolio Deputy Head of Portfolio Manager Francisco Core SF Core PM Kathryn Donovan Manager Manager Manager **US** Government Research РМ Corporate Credit Corporate Credit Bonds Multi-Sector Laura May +8 Index researchers **Marcus Tom** Jasmita Mohan **Christina Hanlon** Giulia Cerardi Yang He Joseph Maciunas Chandler Grinnell Portfolio Manager Portfolio Manager Portfolio Manager Portfolio Manager Portfolio Manger Portfolio Manager Agency Multi-Sector Multi-Sector / Corporate Credit Corporate Credit Agency Mortgages Mortgages Rates Gabe Shipley Joel Silva Jermaine Pierre Cynthia Fan Jesse Kang Wes George Portfolio Manager Portfolio Manager Portfolio Manager Portfolio Manager Sr. Portfolio Portfolio Manager Manager Canada Corporate Credit Corporate Credit Agency Emeraina Markets Munis / Canada / Mortgages Allen Kwong Sam Dreyfuss **ESG** Lip Tona Paige Whistler **Danny Ng** Portfolio Manager Portfolio Manager Portfolio Manager Portfolio Manager Portfolio Manager Corporate Credit Corporate Credit Rena Patel Canada Emerging Emerging Portfolio Manager Cole Bushman Markets Markets **Tao Chen** Municipals Portfolio Manager Portfolio Manager Corporate Credit Kent Yamane

As of December 31, 2019

Portfolio Manager Securitized Credit **Clay Armistead** Portfolio Manager Securitized Credit

Municipals

## An extensive and flexible range of index capabilities



Aligning the exposures you want with the features you need

## Considerations in selecting an index vehicle

BlackRock is well positioned to support the State of Connecticut in selecting the optimal vehicle for a given index exposure

The two most relevant vehicles for the State of Connecticut are listed below:

	Separate account	Commingled fund	Comments
Tracking error	Higher	Lower	With a commingled fund's larger pool of assets, greater diversification and more refined risk management is possible, which may result in lower tracking error relative to a separate account.
Holding costs	Higher	Lower	Custody and administrative costs in a commingled fund are shared across a large asset base and many clients. In a separate account, the asset owner is solely responsible for these costs.
Trading costs	Higher	Lower	Unit level crossing opportunities exist within a commingled fund which can significantly reduce costs. Unit level crossing opportunities are not present in a separate account.
Operational burden	Higher	Lower	Separate accounts' complexity and operational requirements can potentially cause more operational burden on investment staff. Staff will be responsible for much of the coordination and administration with the custodian.
Ability to customize	Fully customizable	Not customizable	Separate accounts may be customized to meet the client's desired exposure, restrictions, and trading preferences.  Commingled funds are not customizable.
Proxy voting	Client	BlackRock	The client is able to vote proxies in a separate account. BlackRock is designated to vote proxies in a commingled fund.

Proposed vehicles are based on discussion with the State of Connecticut as of November 15<sup>th</sup>, 2019 and may change pursuant to evolved circumstances.

# III. BlackRock Index Investments Philosophy and Process

# An approach that seeks to deliver efficient investment outcomes

BlackRock's disciplined, pragmatic and adaptable approach to index tracking is focused on optimally managing and balancing return, risk and cost.

# Return Risk Cost

**Total Performance Management** 

#### **Consistent Returns**

- Seeks to deliver consistent returns in line with the benchmark
- Deep knowledge of financial markets and indices
- Track record of enhanced returns from securities lending

#### **Cost Efficiency**

- Preserve value for clients through our intelligent approach to index events
- Extensive global trading platform helps ensure cost are low and we have optimal access to liquidity

#### Risk Management

- Risk managed process that seeks to consistently deliver optimal tracking outcomes
- Market leading risk analytics and investment tools provided by our Aladdin® platform

## Index investment management cycle - dedicated expertise and resources

#### **Performance & Oversight**

- Review cumulative effect of investment decisions to help identify factors contributing to/subtracting from portfolio performance
- Risk & Quantitative Analysis Team (RQA) monitors dozens of risk factors globally on a continuous basis

## **Benchmark Knowledge**

- Detailed knowledge of index methodologies
- Experience with predicting and projecting index changes
- Focused on optimal treatment of corporate actions
- Continual research into index events



#### **Efficient Trading**

- Building smart trading strategies designed to access optimal liquidity
- · Industry's largest internal market place for potential netting of client flows
- Focused trading research and systems

BlackRock.

#### **Portfolio Construction**

- Significant investment in technology
- Market leading portfolio and risk tools provided by our Aladdin® platform
- Integrated cost and liquidity analysis
- Sophisticated optimization tools

## Index investment management cycle Benchmark knowledge

#### Ell Strategies has a dedicated Index Research team

Index benchmark management

The Index Research Group communicates directly with index vendors on various levels

- Daily index loads to provide a clean fund snapshot
- Project daily changes and rebalances
- Field all index data requests across the firm

Global coverage model

Based out of London and San Francisco, with daily reconciliations and handovers

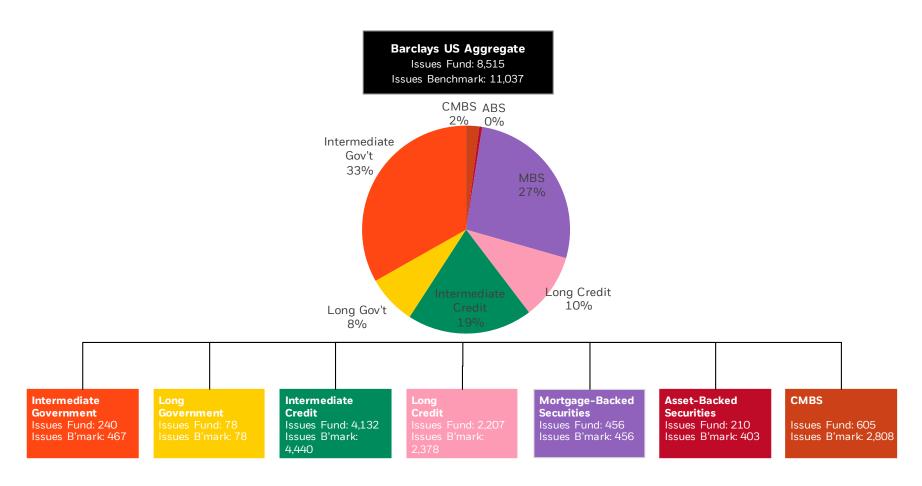
9 index analysts (5 US, 4 UK) and 1 global head

Index methodology expertise Use knowledge of benchmarks to assist with daily portfolio management, predictions, and consultations.

- ▶ Benchmark expertise for index portfolio management
- Seek to predict index changes before announcement
- Lead consultations withindex providers to drive methodology improvements

## Benchmark knowledge & modular fund design

#### BlackRock's modular fund design leverages scale and facilitates crossing opportunities

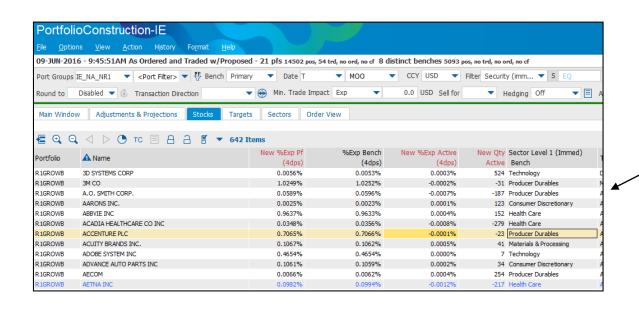


Source: Barclays as December 31, 2019 Funds are BlackRock CTFs

## Index investment management cycle Portfolio construction

Over 160+ Investment professionals dedicated to overseeing 2,500 Funds managed against 850+ benchmarks. Thousands of investment decisions made every year around:

- · Optimizing versus full replication
- · Equitizing cash
- Trading around periodic index changes
- Corporate action elections
- Investing / divesting based on client and participant instruction

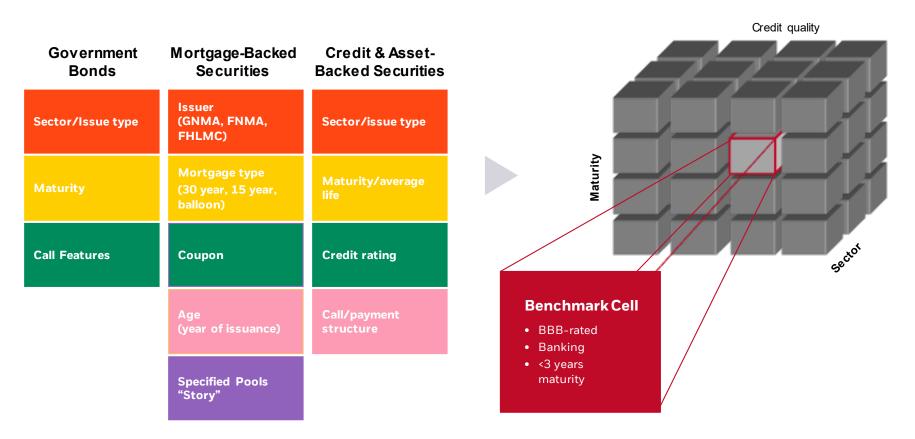


BlackRock's propriety portfolio management applications, Portfolio Construction and Index Pro, provide a seamless platform, where by every step of the investment process is handled electronically from the time a client order is placed to the time any required trades go out to market.

Screenshot for illustrative purposes only. References to specific companies are included solely to help illustrate the portfolio construction process and should not be construed as a recommendation to buy or sell any securities. Actual BlackRock portfolios may or may not currently hold positions in the securities mentioned.

#### **Portfolio construction**

## Stratified sampling: Dividing the various indexes into subsets (cells) based upon relative parameters



Portfolios are constructed by sampling bonds from each index cell

For illustrative purpose only

Portfolio construction

## Portfolio construction Building a corporate bond index portfolio

#### **Construction process**

## **Example: US Intermediate Investment Grade Corporate Bond Index Fund (illustrative)**

#### Part 1

## Stratify Universe by Risk Cells

- Sector
- Industry / sub-sector
- Maturity
- Credit
- Structure

#### Part 2

## Optimize by Risk Factors

- · Key Rate Duration
- Convexity
- · Duration Times Spread
- T-Cost

#### Index (Barclays Intermediate Credit Index)

Index (4,444 bonds)

BLK(4,132 bonds)

#### Sector (example: Industrials)

Index (2,259 bonds)

BLK(2,133 bonds)

#### Sub-Sector (example: Energy)

Index (338 bonds)

BLK(319 bonds)

#### Maturity (example: 7-10 years)

Index (79 bonds)

BLK(74 bonds)

#### Credit Rating (example: BBB)

Index (66 bonds)

BLK(62 bonds)

#### Structure (example: Make Whole Call)

Index (3 bonds)

BLK(1 bonds)

Source: BlackRock; data as of 31 December 2019. Example for illustrative purposes only. And does not depict actual Collective Trust Fund data. It is shown to demonstrate the investment process.

## Execution: Seek to reduce costs by leveraging pricing power on a single, global platform



#### What we do

- · Buy and sell securities to implement investment ideas in the market
- · Utilize a variety of trading venues, sophisticated trading tools and counterparty relationships to get access to more liquidity
- · Where able, internally match buys and sells of the same security to eliminate transaction cost

#### The advantage of scale

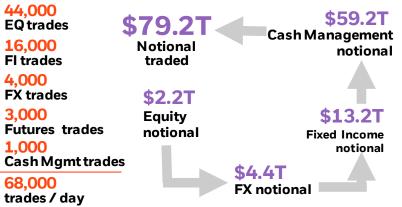
- · Tier 1 client to all major counterparties which uniquely positions us to access liquidity
- 24-hour global agency trading platform to enable trading at times of maximum liquidity and to leverage local market knowledge and sector expertise
- Trader expertise across all major asset classes and ~\$79.2T USD of annual volume<sup>1</sup>
- Large volumes and breadth of clients provides potential opportunities for crossing securities, reducing transactions costs

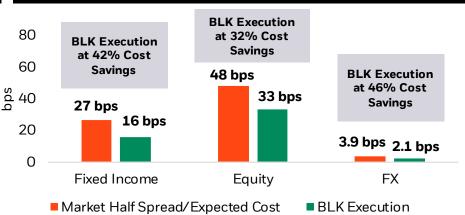
#### Result: Execution benefits can be passed directly on to clients as cost savings

#### BlackRock's Execution Activity<sup>1</sup>

Excludes i Shares Create/Redeems activity

## Execution Costs: BlackRock versus the Market<sup>2</sup>





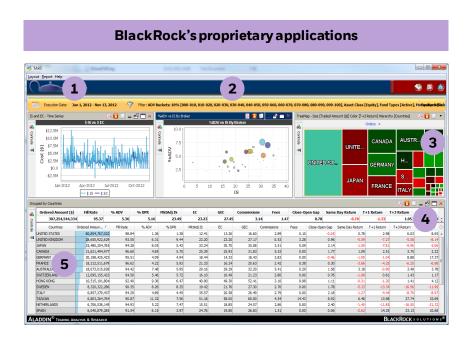
<sup>1</sup> Projected annualized activity as of 6/30/2019; Figures show in USD; Source: BlackRock, Inclusive of internal crossing opportunities. Numbers may not add up to total due to rounding. 2 BlackRock analysis of all Fixed Income High Yield and Investment Grade Credit, FX, and Equity trades excluding derivatives for YTD 2019 as of 6/30/2019. BlackRock Execution Cost is the average difference between: the actual price achieved on the trade and the benchmark price. For Equity and FX, benchmark price is the market price, based on exchange data at the time when the PM submitted the order. For Fixed Income, benchmark price is the previous day's closing price. The Market Half Spread (or Expected Cost) is an estimate of the average execution cost of a market participant. For Fixed Income, Market Half Spread is estimated guarterly for each sector and maturity bucket based on a consensus opinion of BlackRock traders as well as a set of over 10 broker dealers. For FX, brokers provide Market Half Spread quarterly on a consensus basis for each currency pair and size range. For Equity, BlackRock calculates Market Expected Cost using an average of multiple independent broker models. There is no guarantee that a positive investment outcome will be achieved. Subject to Change.

#### **Efficient trading**

## Index investment management cycle Transaction Costs

#### Proprietary applications are used to monitor expected trading costs and actual trading costs

- 1. Ability to specify date range
- 2. Custom filters to drill into specific trading activity
- 3. Data visualization provides intuitive execution insights
- 4. Extensive library of metrics and analytics for evaluating trading performance
- 5. Enable breakdown of TCA across order, execution, broker, or asset-level characteristics and dimensions



## Index investment management cycle Performance & oversight

#### Performance and oversight of portfolios occurs through the following steps

- Daily Portfolio Management review
- · Monthly IRC review with senior management
- Independent review from BlackRock's Risk and Quantitative Analysis Group

#### The following additional systematic checks occur for all portfolios and accounts

#### New account set-up

- As part of the account set-up process, the OnBoarding group identifies client guidelines/ restrictions
- Any guidelines / restrictions are then coded onto various PM and Trading systems

#### Front-end compliance

- On a real time basis prior to executions, the front-end compliance systems checks for restrictions and violations
- Violating trades would be blocked from proceeding

#### Back-end compliance

- Monitoring reports are generated daily as part of the "Green Package" reporting process
- Warnings and violations are distributed electronically to the relevant investment professions

#### **Clients Seeking Alternatives to Traditional Index Returns**

Factor-based strategies and other systematic solutions offer alternatives to traditional index returns

#### **U.S. Aggregate Strategies**

## Defensive Credit



 Defensive, systematic strategy designed to avoid issuers that are at risk of experiencing credit deterioration

## MBS Up In Coupon



 Factor-based strategy designed to outperform traditional MBS indices by capturing attractive riskadjusted carry

#### **Curve Steepener**



 Factor-based strategy designed to outperform traditional government indices by capturing termpremia and roll down

#### **Short Carry**



 Systematic strategy designed to generate carry through use of US Treasury Futures and short-dated securitized holdings

#### **Broader Strategy Options**

## Balanced Risk "FIBR"



 Factor-based strategy designed to balance interest rate and spread risk to improve risk adjusted returns

## Systematic CorePlus



 Systematic strategy designed to outperform traditional indices by tilting into sectors traditionally utilized by active managers

#### **Capital Efficiency**



 Systematic strategy designed to release capital through synthetic replication of traditional fixed income indices

#### **Impact Investing**



 Systematic strategy designed to incorporate ESG factors while minimizing tracking error to traditional indices

# Clients Seeking Alternatives to Traditional Equity Index Returns

#### Investors today are enhancing their passive allocations in three strategies:

Return Enhancement Strategies





Enhanced index strategy designed to actively seekalpha, by tactically employing event driven trading that focus on IPOs, index changes, and other corporate events that might cause price dislocation

#### **Factors**



Factor-based strategy designed to provide incremental returns over capitalization weighted indices through broad, persistent sources of return

## Securities Lending



Return enhancement strategy designed to capture scarcity premium by lending securities

Risk Reduction Strategies

## Minimum Volatility



Factor-based strategy designed to reflect the characteristics of a minimum variance strategy focused on returns as well as the lowest absolute risk Currency Hedged



Risk reduction strategy designed to minimize or eliminate foreign exchange risk

Alternative Index Strategies

#### **Commodities**



Market cap weighted strategy designed to give exposure to commodities through the use of commodity futures

Environmental, Social, and Governance



Market cap weighted strategy designed to incorporate ESG factors while minimizing tracking error to traditional indices

# Key takeaway Our approach to Index: anything but passive

Investors today demand more efficient returns and innovative ways to use index products

BlackRock's Index approach is focused on:

#### **People**

Team combines skill and ingenuity in seeking to enhance outcomes

#### **Performance**

Seekto provide consistent performance as planned

#### **Process**

Rooted in deep understanding of benchmarks and capital markets

#### **Platform**

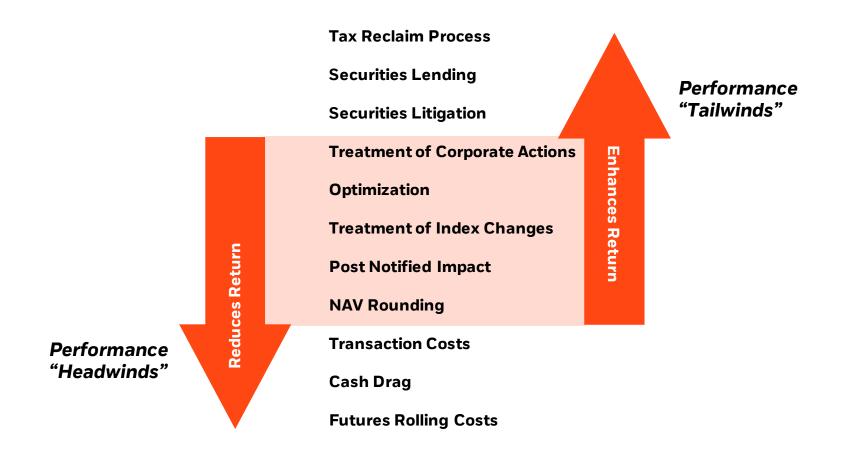
Scale and technology innovations enhance ability to deliver consistent performance and minimize costs

#### **Products**

Flexible spectrum of solutions featuring more than 2,500 funds covering 850+ benchmarks

## IV. Performance Attribution

# Major sources of tracking error: Global & domestic index funds



## V. Equity Index Events

### **November 2019 MSCI Quarterly Index Rebalance Results**

- November's MSCI Quarterly Rebalance had relatively high turnover due to the continuing changes to the Emerging Markets universe
- ▶ The overall trade resulted in a gain of \$14.2 million
- ▶ 696 MSCI funds were traded globally representing total AUM of approximately \$1.4 trillion
- ▶ 118,882 orders were executed worth approximately \$80.5 billion
- 99% of trades were executed on effective date across all regions. Some orders were placed prior to effective date for liquidity management

#### Rebalance highlights

**China A –** third and final tranche of weight increases and the addition of mid-cap:

- Inclusion factor increased from 15% to 20% impacting 268 securities.
- ▶ 204 new China A-share additions at the 20% inclusion factor. Most of these were newly included mid-cap names.
- Overall China A trade closed slightly up 0.3% on trade date. Compared to previous reviews, there was significantly increased volume traded at the close.

**US** – the Smart Beta indexes experienced high two-way turnover this rebalance:

- USA Momentum: 104%
- MSCI USA Quality: 26%
- MSCI USA Minimum Volatility: 20%

For USA Momentum the turnover was particularly high due to the fixed number of securities index methodology and increased recent market volatility.

#### MSCI index change details

Index	# Adds	# Deletes	Nov 2018 One-Way Turnover	Nov 2019 One-Way Turnover
EAFE	12	17	0.4%	0.5%
EAFE SC	82	53	2.9%	2.9%
Emerging Standard	243	34	1.2%	3.8%
Emerging SC	126	91	7.07%	7.0%
World	35	35	0.6%	0.7%

Source: BlackRock and MSCI as of November 2019. Past performance is not indicative of future results.

#### December 2019 S&P Dow Jones / FTSE Russell Index Rebalance Results

- There were six major index rebalances in December S&P Dow Jones, FTSE Russell, NASDAQ, STOXX, DAX and SWISS
- ▶ 611 funds were traded globally representing total AUM of approximately \$2.5 trillion
- ▶ Globally, Ell executed 91,230 orders worth \$83.9 billion
- > 54% of the trade worth \$45.3 billion was crossed this was largely due to the annual growth/value reweighting
- > 99% of trades were executed on effective date across all regions

#### Rebalance highlights

#### **Developed Markets:**

- ▶ **US** Spreads for the S&P 500, 400 and 600 rebalance trades closed up 0.62%, down-1.92% and up 4.06% respectively. Live Nation Entertainment (addition), Steris Plc (addition) and Affiliated Managers Group (deletion) were the highest contributors to positive spread in the S&P 500.
- ▶ **EMEA -** The DM Europe buy-sell spread was up 0.70% on trade date, mainly driven by Adyen (a share and float increase at this rebalance).
- ▶ **APAC** The DM APAC trade went right way driven by right way performance in Australia and Japan.

#### **Emerging Markets:**

- ▶ **Middle East** There were two additions to this region at this rebalance Saudi Aramco and Arabian Centers. The trade went wrong way driven by underperformance by Aramco.
- ▶ **APAC** Effective day trading closed flat for this region.

#### S&P Dow Jones / FTSE Russell index change details

Index	# Adds	# Deletes	December 2018 Two- Way Turnover	December 2019 Two- Way Turnover
S&P 500	3	3	1.2%	0.8%
S&P 400	10	10	0.72%	2.4%
S&P 600	9	9	0.70%	1.1%
S&P/TSX Composite	5	2	1.0%	1.0%
S&P Dow Jones Completion	40	7	1.2%	2.2%
FTSE All World	16	34	1.0%	0.9%

Source: BlackRock, S&P Dow Jones, and FTSE Russell as of December 2019. Past performance is not indicative of future results

#### **Russell Reconstitution 2019**

#### Overall the EII Team executed 178,880 orders worth approximately \$67 billion

- Overall performance of the reconstitution in 2019 was slightly negative
- Crossed approximately 48% of activity
- Turnover across passive managers was approximately \$173 billion

#### **Methodology Changes**

- This year had very limited methodology changes
- ▶ The most impactful change was one to Russell's criteria for country of domicile
  - Under the new methodology, where both country and regional information are published, the regional reporting will be considered inconclusive and assets/revenue for a country must be an absolute 20% greater than a single region to be considered conclusive
  - Under the new methodology, NXP Semiconductors and Garrett Motion were no longer considered eligible to remain constituents of the Russell 1000

#### Buy - sell spread performance

#### Russell 1000

- Adds Were up 1.39%, outperforming the Russell 1000 by 0.77%. This was mainly driven by Spotify (SPOT) and Uber Technologies (UBER).
- Deletes Were down 1.61%, underperforming the index by 2.23%. The biggest underperformer was NXP Semiconductors (NXPI).
- Overall trade moved wrong-way

#### Russell 2000

- Adds Closed up 2.72%, outperforming the Russell 2000 by 1.43%. The highest contributors were Stitch Fix (SFIX), UroGen Pharma (URGN) and Verra Mobility (VRRM).
- Deletes Ended up 1.31% for the day, performing in line with the index. Financials and Industrials outperformed while Energy and Real Estate underperformed.
- Overall moved right way

#### Index change highlights

	Russell 1000	Russell 2000
Adds	47	189
Deletes	21	157
2018 Two- Way Turnover	3.00%	22.10%
2019 Two- Way Turnover	2.89%	18.16%

Source: BlackRock, as of June 2019. Past performance is not indicative of future results. It is not possible to invest directly in an index. References to specific securities and their issuers are for illustrative purposes only and are not intended and should not be interpreted as recommendations to purchase or sell such securities.

## **MSCI** market classification summary

In 2019, MSCI continued to implement several country reclassifications to their Emerging markets universe. 2019 also brought changes to China A Shares.



#### Saudi Arabia

**Saudi Arabia** was officially added to the 2018 Annual Market Classification Review in 2017. The country was implemented in a **two-step inclusion process**, which commenced in May 2019 and continued through to August 2019. Saudi Arabia made up **2.6% of the MSCI Emerging Markets** upon completion.

## China A-shares

MSCI increased the weight of **China A shares** in the MSCI Indexes by increasing the inclusion factor (IF) from 5% to 20% in **three steps**. The process began in May 2019 and ended in November 2019. MSCI increased the inclusion factor of all China A Large Cap shares in the MSCI Indexes:

- 1. from 5% to 10% and added ChiNext Large Cap shares with a 10% inclusion factor coinciding with the May 2019 Semi-Annual Index Review (SAIR).
- 2. from 10% to 15% coinciding with the August 2019 Quarterly Index Review
- 3. from 15% to 20% and added China A Mid Cap shares, including eligible ChiNextshares, with a 20% inclusion factor to the MSCI Indexes coinciding with the Nov 2019 SAIR.

On completion of this three-step implementation, there were 244 Large and 228 Mid Cap China A shares, including 27 ChiNext shares, in the MSCI Emerging Markets Index, representing a weight of 3.9% in the index.

#### **Kuwait**

MSCI will reclassify **Kuwait** to Emerging Markets status, subject to availability of omnibus account structures and same National Investor Number (NIN) cross trades for international investors. This will occur in one step coinciding with the May 2020 Semi-Annual Index Review. This will lead to an inclusion of nine stocks in the MSCI Emerging Market Index having a proforma index weight of approximately 0.5% of the MSCI Emerging Markets.

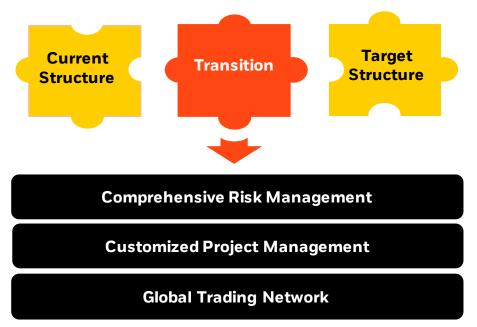
Source: MSCI as of 12/31/2019

# VI. Transition Management Capabilities

## Our operating model

#### BlackRock Transition Management Model

- · Full Fiduciary oversight with full transparency and no sell side conflicts
- Dedicated team of specialists focused exclusively on transitions
- · Leverage BlackRock's risk analytics, portfolio management, and trading capabilities
- Based within the fiduciary environment of the worlds largest asset manager



#### **Key Capabilities**

- Industry leading Aladdin risk management platform
- Transparent implementation reporting
- Agency-onlymulticounterparty execution
- Scientific approachto trading

#### **Experienced partner**

- 60 specialists globally\*
- Integrated transition management systems
- Local presence in San Francisco, New York, London and Hong Kong
- \$402 billion of transition flow in 2019\*\*
- 290 transition events in 2019\*\*

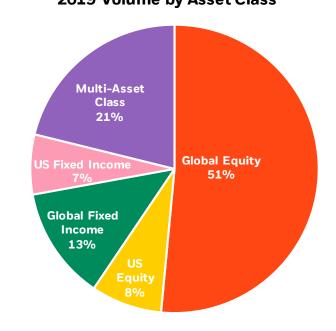
<sup>\*</sup>as of Q4 2019

<sup>\*\*</sup>Full year 2019 round trip value

An Experienced Partner with Long Term Commitment to Core Business

2019 Volume by Asset Class

- Core value added service since 1993
- Significant economies of scale transferred to our clients
- Global implementation services across all asset classes
- Fiduciary alignment of interests from the onset to execution



Global 2019 Transition Volumes							
Asset Class	Transition RTV (in \$bil)*	Number of Events					
Global Equity	207	146					
US Equity	32	42					
Global Fixed Income	51	39					
US Fixed Income	27	19					
Multi-Asset Class	85	44					
Total Volume	402	290					

Source: BlackRock \*Refers to round trip value of assets transitioned

## **Organizational Structure**

#### **Paul Whitehead EMEA Americas** Managing Director Global Head of Equity Trading & Global Head of TM Andy Paul Raieev Nick Gilbert++ Ghia+ Hogwood Francis Managing Director Managing Director Managing Director Managing Director Head of EMEA Head of Americas TM Head of Americas Head of International TM Client Strategy Client Strategy Will Jon Jim Anthony lan Femida Raymond Steve Stephen Cyrille Laura Adam Jackson Platt Amorella Peres Bassili Maguire Khankhara Pestana Wagstaff McGroarty Verbeeten Esposito Director Director Director Director Director Director Director Director Director President Dianne Jon Chung Aquilline Jennifer Dickie Tait Lorenzo Asher Adam Katie **Balazs** Vice Lewis Cheung Vice Santinelli Vandevort Kung Lubczanski Haynes Bogdan President Associate President Vice Associate Vice Vice Vice Vice Vice President President President President President President Kyle Matyas Christie Karen Chirag Christopherson Mikko Jonathan Ujvary Gray Lal Lindell Associate Deans Lindgren Associate Associate Vice Associate Vice Vice President Claire President Sejla **Tamas Bence** President James Hill Aman Jozsa Curtin Kenneth Daniel Dominic Associate Analyst Associate Associate Wong Colbourne Henry Vice Leo Vice Associate Dora Kurtysh President President Tarcali Isobel Director John Associate Aygul Murray Planek Nazarova Associate Aleesha Associate Associate Ksenia Mundra Calder Caroline Parviainen Analyst Maran Manser Analyst Associate Associate **Mathew Waters** Angela Saporito Vice President Vice President Head of Global Business Mgmt. Business & Platform Mgmt.

Junva MacDonald++ Umeno+++ Director Head of Asia TM Japan Client Strategist

**APAC** 

- Stuart Anderson Director **Tahmimm** Hassan Vice
- President Sachiko Takahashi President

Stuart

Director

Raymond

President

Shawn

Hong

Vice

Vice

President

Zhao

Vice

President Yuki Tanaka Vice

<sup>+</sup> R. Ghia direct line to P. Francis (Regional head)

<sup>++</sup> A. Gilbert and S. MacDonald direct line to N. Hogwood (Regional Head)

<sup>+++</sup>J. Umeno direct line to H. Arita (President of BlackRock Japan)

## VII. Appendix

Fee Proposal & Performance Composites

## **Strategic Partnership Fee Proposal**

The below represents an initial proposal which is subject to change based on further discussions with the State on selected mandates and overall sizing.

Strategy	Commingled Fund Fees		Separate Account Fees				
	First \$100mm	Next \$400mm	Balance	First \$100mm	Next \$400mm	Balance	Minimum Revenue
S&P 500 <sup>1</sup>	1.25	1.00	0.75	2.75	2.00	1.25	\$125k
MSCI EAFE IMI <sup>2</sup>	4.00	3.50	3.00	6.00	5.00	4.00	\$175k
MSCI ACWI <sup>3</sup>	3.50	3.00	2.50	5.50	4.50	3.50	\$200k
US Debt <sup>4</sup>	3.25	2.60	1.30	4.55	3.90	2.60	\$200k
USTIPS <sup>5</sup>	3.00	1.50	0.75	4.50	3.00	1.50	\$150k
US High Yield <sup>6</sup>	12.00	10.50	9.00	13.50	12.00	10.50	\$225k
EMD Hard Currency <sup>7</sup>	12.00	10.50	9.00	13.50	12.00	10.50	\$225k
EMD Local <sup>8</sup>	16.50	15.00	13.50	18.00	16.50	15.00	\$400k

<sup>&</sup>lt;sup>1</sup>Strategy managed to the S&P 500 Index

Proposed fees are subject to final negotiations.

<sup>&</sup>lt;sup>2</sup>Strategy managed to the MSCI EAFE IMI Index

<sup>&</sup>lt;sup>3</sup>Strategy managed to the MSCI ACWI Index

<sup>&</sup>lt;sup>4</sup>Strategy managed to the Bloomberg Barclays US Aggregate Index

<sup>&</sup>lt;sup>5</sup>Strategy managed to the Bloomberg Barclays US TIPS Index

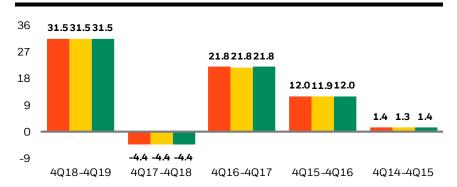
<sup>&</sup>lt;sup>6</sup>Strategy managed to the ICE Bank of America Merrill Lynch US High Yield Index

<sup>&</sup>lt;sup>7</sup>Strategy managed to the JP Morgan EMBI Global Diversified Index

<sup>&</sup>lt;sup>8</sup>Strategy managed to the JP Morgan GBI-EM Global Diversified Index

## BlackRock S&P 500 Index (Non-Lend) (Americas) Composite Performance

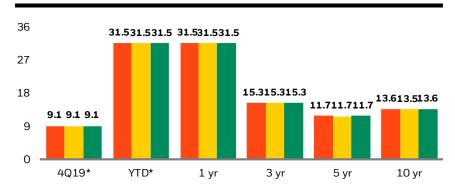
### 12-month total return in USD (%)



- BlackRock S&P 500 Index (Non-Lend) (Americas) (gross)
- BlackRock S&P 500 Index (Non-Lend) (Americas) (net)
- Standard & Poors 500 Index Total Return

Composite	1 yr	3 yr	5 yr	10 yr
Tracking error	0.02%	0.01%	0.01%	0.01%
Info ratio	2.00	0.79	0.74	0.55
Sharpe ratio	2.37	1.14	0.89	1.05

### Total return in USD (annualized %)



- BlackRock S&P 500 Index (Non-Lend) (Americas) (gross)
- BlackRock S&P 500 Index (Non-Lend) (Americas) (net)
- Standard & Poors 500 Index Total Return

Composite	1 yr	3 yr	5 yr	10 yr
Gross performance	31.52%	15.28%	11.70%	13.57%
Net performance	31.48%	15.25%	11.66%	13.51%
Benchmark performance	31.49%	15.27%	11.70%	13.56%
Active return (gross)	0.03%	0.01%	0.00%	0.01%
Active return (net)	-0.01%	-0.02%	-0.04%	-0.05%

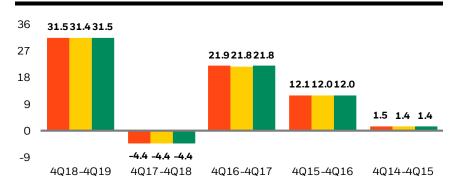
<sup>\*</sup> Unannualized

Certain performance results do not reflect the deduction of management/advisory fees and other expenses; management/ advisory fees and other expenses will reduce a client's return. For example, assuming an annual gross return of 8% and an annual management/advisory fee of 1.00%, the net annualized total return of the portfolio would be 6.94% over a 5-year period. Fees are described in Part 2 of BlackRock's Form ADV. Indexes are unmanaged. It is not possible to invest directly in an index.

<sup>&#</sup>x27; See page titled "Historical data BlackRock S&P 500 Index (Non-Lend) (Americas) Composite Performance" for GIPS compliant data related to this composite.

## BlackRock S&P 500 Index Separate Account (Americas) **Composite Performance**

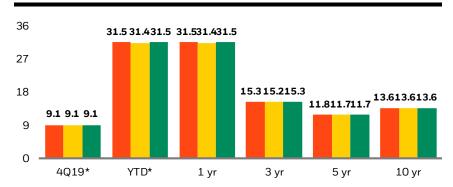
## 12-month total return in USD (%)



- BlackRock S&P 500 Index Separate Account (Americas) (gross)
- BlackRock S&P 500 Index Separate Account (Americas) (net)
- Standard & Poors 500 Index Total Return

Composite	1 yr	3 yr	5 yr	10 yr
Tracking error	0.01%	0.01%	0.01%	0.01%
Info ratio	1.06	1.91	3.44	4.04
Sharpe ratio	2.37	1.14	0.90	1.05

### Total return in USD (annualized %)



- BlackRock S&P 500 Index Separate Account (Americas) (gross)
- BlackRock S&P 500 Index Separate Account (Americas) (net)
- Standard & Poors 500 Index Total Return

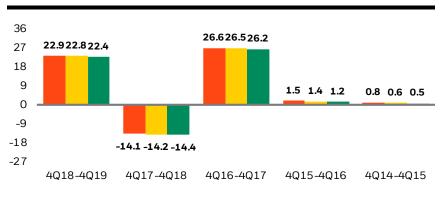
Composite	1 yr	3 yr	5 yr	10 yr
Gross performance	31.50%	15.29%	11.75%	13.62%
Net performance	31.44%	15.24%	11.70%	13.56%
Benchmark performance	31.49%	15.27%	11.70%	13.56%
Active return (gross)	0.01%	0.02%	0.05%	0.06%
Active return (net)	-0.05%	-0.03%	0.00%	0.00%

Certain performance results do not reflect the deduction of management/advisory fees and other expenses; management/ advisory fees and other expenses will reduce a client's return. For example, assuming an annual gross return of 8% and an annual management/advisory fee of 1.00%, the net annualized total return of the portfolio would be 6.94% over a 5-year period. Fees are described in Part 2 of BlackRock's Form ADV. Indexes are unmanaged. It is not possible to

See page titled "Historical data BlackRock S&P 500 Index Separate Account (Americas) Composite Performance" for GIPS compliant data related to this composite.

## BlackRock MSCI EAFE IMI Index (Lend) **Composite Performance**

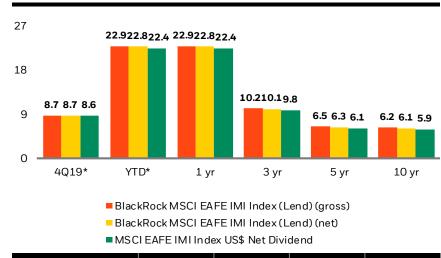
## 12-month total return in USD (%)



- BlackRock MSCI EAFE IMI Index (Lend) (gross)
- BlackRock MSCI EAFE IMI Index (Lend) (net)
- MSCIEAFE IMI Index US\$ Net Dividend

Composite	1 yr	3 yr	5 yr	10 yr
Tracking error	0.11%	0.20%	0.17%	0.16%
Info ratio	4.14	1.98	2.19	2.07
Sharpe ratio	1.86	0.78	0.44	0.39

### Total return in USD (annualized %)



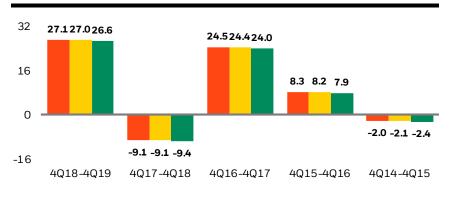
Composite	1 yr	3 yr	5 yr	10 yr
Gross performance	22.88%	10.15%	6.46%	6.24%
Net performance	22.78%	10.06%	6.34%	6.11%
Benchmark performance	22.44%	9.75%	6.09%	5.90%
Active return (gross)	0.44%	0.40%	0.37%	0.34%
Active return (net)	0.34%	0.31%	0.25%	0.21%

Certain performance results do not reflect the deduction of management/advisory fees and other expenses; management/ advisory fees and other expenses will reduce a client's return. For example, assuming an annual gross return of 8% and an annual management/advisory fee of 1.00%, the net annualized total return of the portfolio would be 6.94% over a 5-year period. Fees are described in Part 2 of BlackRock's Form ADV. Indexes are unmanaged. It is not possible to

See page titled "Historical data BlackRock MSCI EAFE IMI Index (Lend) Composite Performance" for GIPS compliant data related to this composite.

## BlackRock MSCI ACWI Index (Lend) **Composite Performance**

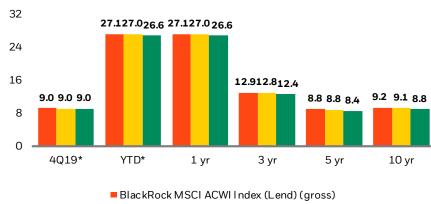
## 12-month total return in USD (%)



- BlackRock MSCI ACWI Index (Lend) (gross)
- BlackRock MSCI ACWI Index (Lend) (net)
- MSCI-ACWI Index US\$ Net Dividend

Composite	1 yr	3 yr	5 yr	10 yr
Tracking error	0.04%	0.07%	0.06%	0.07%
Info ratio	12.66	5.93	6.78	5.66
Sharpe ratio	2.05	1.00	0.66	0.66

### Total return in USD (annualized %)



- BlackRock MSCI ACWI Index (Lend) (net)
- MS CI-ACWI Index US\$ Net Dividend

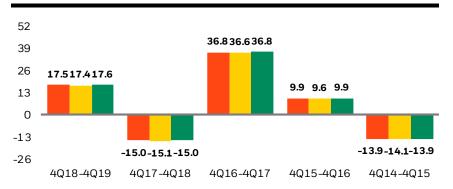
Composite	1 yr	3 yr	5 yr	10 yr
Gross performance	27.06%	12.87%	8.83%	9.19%
Net performance	26.99%	12.81%	8.75%	9.10%
Benchmark performance	26.60%	12.44%	8.41%	8.79%
Active return (gross)	0.46%	0.43%	0.42%	0.40%
Active return (net)	0.39%	0.37%	0.34%	0.31%

Certain performance results do not reflect the deduction of management/advisory fees and other expenses; management/ advisory fees and other expenses will reduce a client's return. For example, assuming an annual gross return of 8% and an annual management/advisory fee of 1.00%, the net annualized total return of the portfolio would be 6.94% over a 5-year period. Fees are described in Part 2 of BlackRock's Form ADV. Indexes are unmanaged. It is not possible to

See page titled "Historical data BlackRock MSCI ACWI Index (Lend) Composite Performance" for GIPS compliant data related to this composite.

## BlackRock MSCI Emerging Markets IMI Index (Lend) **Composite Performance**

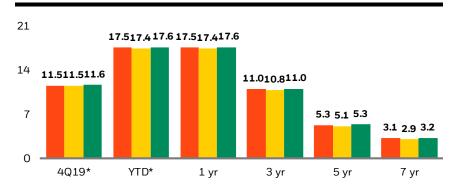
## 12-month total return in USD (%)



- ■BlackRock MSCI Emerging Markets IMI Index (Lend) (gross)
- BlackRock MSCI Emerging Markets IMI Index (Lend) (net)
- ■MSCI Emerging Markets IMI US Net Dividend

Composite	1 yr	3 yr	5 yr	7 yr
Tracking error	0.07%	0.13%	0.14%	0.18%
Info ratio	-1.64	-0.28	-0.18	-0.13
Sharpe ratio	1.00	0.67	0.27	0.16

### Total return in USD (annualized %)



- BlackRock MSCI Emerging Markets IMI Index (Lend) (gross)
- BlackRock MSCI Emerging Markets IMI Index (Lend) (net)
- MSCI Emerging Markets IMI US Net Dividend

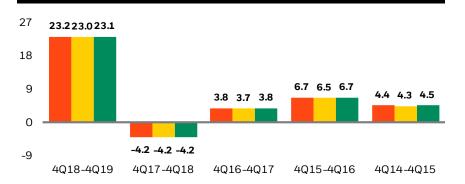
Composite	1 yr	3 yr	5 yr	7 yr
Gross performance	17.53%	10.96%	5.28%	3.14%
Net performance	17.36%	10.81%	5.09%	2.94%
Benchmark performance	17.64%	11.00%	5.30%	3.16%
Active return (gross)	-0.11%	-0.04%	-0.02%	-0.02%
Active return (net)	-0.28%	-0.19%	-0.21%	-0.22%

Certain performance results do not reflect the deduction of management/advisory fees and other expenses; management/ advisory fees and other expenses will reduce a client's return. For example, assuming an annual gross return of 8% and an annual management/advisory fee of 1.00%, the net annualized total return of the portfolio would be 6.94% over a 5-year period. Fees are described in Part 2 of BlackRock's Form ADV. Indexes are unmanaged. It is not possible to

See page titled "Historical data BlackRock MSCI Emerging Markets IMI Index (Lend) Composite Performance" for GIPS compliant data related to this composite.

## BlackRock Dow Jones U.S. Select Real Estate Securities **Index (Lend) Composite Performance**

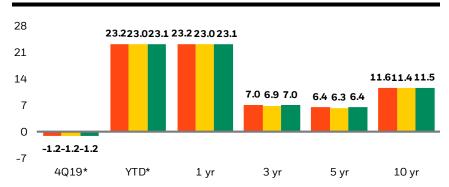
#### 12-month total return in USD (%)



- BlackRock Dow Jones U.S. Select Real Estate Securities Index (Lend) (gross)
- BlackRock Dow, Jones U.S. Select Real Estate Securities Index (Lend) (net)
- Dow Jones U.S. Select Real Estate Securities Index Total Return

Composite	1 yr	3 yr	5 yr	10 yr
Tracking error	0.01%	0.03%	0.03%	0.04%
Info ratio	3.68	1.76	0.82	0.41
Sharpe ratio	1.89	0.45	0.39	0.71

## Total return in USD (annualized %)



- BlackRock Dow Jones U.S. Select Real Estate Securities Index (Lend) (gross)
- BlackRock Dow Jones U.S. Select Real Estate Securities Index (Lend) (net)
- Dow Jones U.S. Select Real Estate Securities Index Total Return

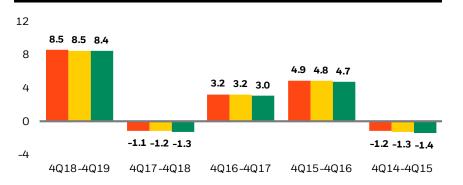
Composite	1 yr	3 yr	5 yr	10 yr
Gross performance	23.15%	7.00%	6.41%	11.56%
Net performance	23.03%	6.89%	6.30%	11.43%
Benchmark performance	23.10%	6.95%	6.39%	11.54%
Active return (gross)	0.05%	0.05%	0.02%	0.02%
Active return (net)	-0.07%	-0.06%	-0.09%	-0.11%

Certain performance results do not reflect the deduction of management/advisory fees and other expenses; management/ advisory fees and other expenses will reduce a client's return. For example, assuming an annual gross return of 8% and an annual management/advisory fee of 1.00%, the net annualized total return of the portfolio would be 6.94% over a 5-year period. Fees are described in Part 2 of BlackRock's Form ADV. Indexes are unmanaged. It is not possible to

See page titled "Historical data BlackRock Dow Jones U.S. Select Real Estate Securities Index (Lend) Composite Performance" for GIPS compliant data related to this composite.

## BlackRock Bloomberg Barclays Treasury Inflation **Protection Index (Lend) Composite Performance**

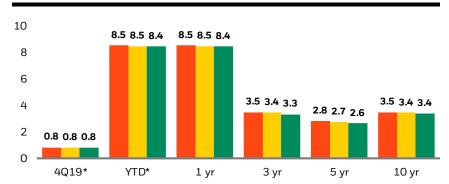
## 12-month total return in USD (%)



- BlackRock Bloomberg Barclays Treasury Inflation Protection Index (Lend) (gross)
- BlackRock Bloomberg Barclays Treasury Inflation Protection Index (Lend) (net)
- Bloomberg Barclays Treasury Inflation Protection Index Total Return

Composite	1 yr	3 yr	5 yr	10 yr
Tracking error	0.02%	0.03%	0.12%	0.11%
Info ratio	3.92	5.33	1.40	1.06
Sharpe ratio	1.87	0.61	0.50	0.67

## Total return in USD (annualized %)



- BlackRock Bloomberg Barclays Treasury Inflation Protection Index (Lend) (gross)
- BlackRock Bloomberg Barclays Treasury Inflation Protection Index (Lend) (net)
- ■Bloomberg Barclays Treasury Inflation Protection Index Total Return

Composite	1 yr	3 yr	5 yr	10 yr
Gross performance	8.51%	3.47%	2.78%	3.48%
Net performance	8.47%	3.43%	2.74%	3.42%
Benchmark performance	8.43%	3.32%	2.62%	3.36%
Active return (gross)	0.08%	0.15%	0.16%	0.12%
Active return (net)	0.04%	0.11%	0.12%	0.06%

The figures shown relate to past performance. Past performance is not a reliable indicator of current or future results and should not be the sole factor of consideration when selecting a product or strategy.

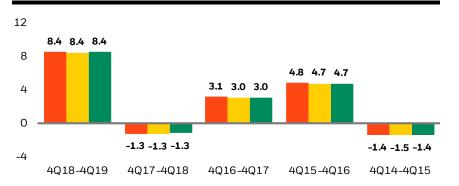
Certain performance results do not reflect the deduction of management/advisory fees and other expenses; management/ advisory fees and other expenses will reduce a client's return. For example, assuming an annual gross return of 8% and an annual management/advisory fee of 0.25%, the net annualized total return of the portfolio would be 7.74% over a 5-year period. Fees are described in Part 2 of BlackRock's Form ADV. Indexes are unmanaged. It is not possible to invest directly in an index.

Results do not reflect the deduction of management/advisory fees and other expenses; management/advisory fees and other expenses will reduce a client's return.

This information is supplemental for the BlackRock Bloomberg Barclays Treasury Inflation Protection Index (Lend) Composite. See page titled "Historical data BlackRock Bloomberg Barclays Treasury Inflation Protection Index (Lend) Composite Performance" for GIPS compliant data related to this composite.

## BlackRock Bloomberg Barclays Treasury Inflation **Protection Index Separate Account Composite Performance**

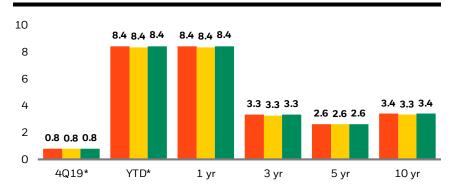
### 12-month total return in USD (%)



- BlackRock Bloomberg Barclays Treasury Inflation Protection Index Separate Account (gross)
- BlackRock Bloomberg Barclays Treasury Inflation Protection Index Separate Account (net)
- Bloomberg Barclays Treasury Inflation Protection Index Total Return

Composite	1 yr	3 yr	5 yr	10 yr
Tracking error	0.04%	0.05%	0.04%	0.05%
Info ratio	-0.66	0.02	0.32	0.27
Sharpe ratio	1.84	0.56	0.46	0.65

## Total return in USD (annualized %)



- BlackRock Bloomberg Barclays Treasury Inflation Protection Index Separate Account (gross)
- BlackRock Bloomberg Barclays Treasury Inflation Protection Index Separate Account (net)
- Bloomberg Barclays Treasury Inflation Protection Index Total Return

Composite	1 yr	3 yr	5 yr	10 yr
Gross performance	8.40%	3.32%	2.63%	3.37%
Net performance	8.35%	3.26%	2.58%	3.30%
Benchmark performance	8.43%	3.32%	2.62%	3.36%
Active return (gross)	-0.03%	0.00%	0.01%	0.01%
Active return (net)	-0.08%	-0.06%	-0.04%	-0.06%

The figures shown relate to past performance. Past performance is not a reliable indicator of current or future results and should not be the sole factor of consideration when selecting a product or strategy.

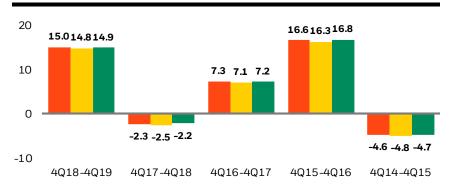
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Results do not reflect the deduction of management/advisory fees and other expenses; management/advisory fees and other expenses will reduce a client's return.

This information is supplemental for the BlackRock Bloomberg Barclays Treasury Inflation Protection Index Separate Account Composite, See page titled "Historical data BlackRock Bloomberg Barclays Treasury Inflation Protection Index Separate Account Composite Performance" for GIPS compliant data related to this composite.

## BlackRock Bloomberg Barclays U.S. High Yield 500MM 2% **Issuer Cap Index (Non-Lend) Composite Performance**

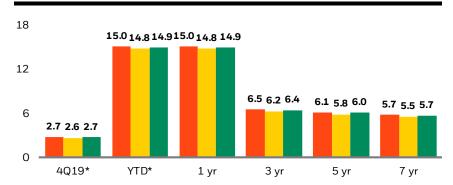
## 12-month total return in USD (%)



- Bloomberg Barclays U.S. High Yield 500MM 2% Issuer Cap Index (Non-Lend) (gross)
- Bloomberg Barclays U.S. High Yield 500MM 2% Issuer Cap Index (Non-Lend) (net)
- Bloomberg Barclays U.S. HY 500MM 2% Issuer Cap Index Total Return

Composite	1 yr	3 yr	5 yr	7 yr
Tracking error	0.08%	0.08%	0.15%	0.15%
Info ratio	1.68	0.42	0.03	0.25
Sharpe ratio	2.52	1.13	0.93	0.94

## Total return in USD (annualized %)



- Bloomberg Barclays U.S. High Yield 500MM 2% Issuer Cap Index (Non-Lend) (gross)
- Bloomberg Barclays U.S. High Yield 500MM 2% Issuer Cap Index (Non-Lend) (net)
- Bloomberg Barclays U.S. HY 500MM 2% Issuer Cap Index Total Return

Composite	1 yr	3 yr	5 yr	7 yr
Gross performance	15.02%	6.45%	6.05%	5.72%
Net performance	14.79%	6.24%	5.82%	5.49%
Benchmark performance	14.89%	6.42%	6.04%	5.68%
Active return (gross)	0.13%	0.03%	0.01%	0.04%
Active return (net)	-0.10%	-0.18%	-0.22%	-0.19%

The figures shown relate to past performance. Past performance is not a reliable indicator of current or future results and should not be the sole factor of consideration when selecting a product or strategy.

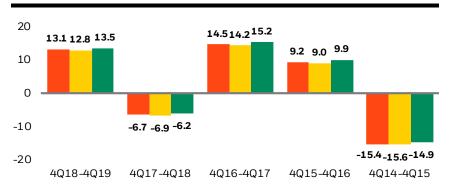
Certain performance results do not reflect the deduction of management/advisory fees and other expenses; management/ advisory fees and other expenses will reduce a client's return. For example, assuming an annual gross return of 8% and an annual management/advisory fee of 0.25%, the net annualized total return of the portfolio would be 7.74% over a 5-year period. Fees are described in Part 2 of BlackRock's Form ADV. Indexes are unmanaged. It is not possible to invest directly in an index.

Results do not reflect the deduction of management/advisory fees and other expenses; management/advisory fees and other expenses will reduce a client's return.

This information is supplemental for the BlackRock Bloomberg Barclays U.S. High Yield 500MM 2% Issuer Cap Index (Non-Lend) Composite. See page titled "Historical data BlackRock Bloomberg Barclays U.S. High Yield 500MM 2% Issuer Cap Index (Non-Lend) Composite Performance" for GIPS compliant data related to this composite.

## BlackRock JP Morgan Emerging Market Local Currency Index (Non-Lend) Composite Performance

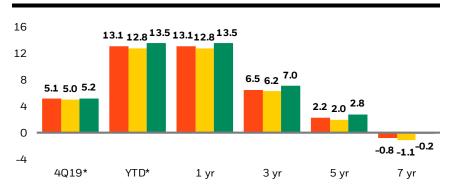
## 12-month total return in USD (%)



- BlackRock JP Morgan Emerging Market Local Currency Index (Non-Lend) (gross)
- BlackRock JP Morgan Emerging Market Local Currency Index (Non-Lend) (net)
- JP Morgan GBI-EM Global Diversified Index

Composite	1 yr	3 yr	5 yr	7 yr
Tracking error	0.17%	0.18%	0.18%	0.22%
Info ratio	-2.42	-2.84	-2.95	-2.53
Sharpe ratio	1.16	0.52	0.11	-0.14

## Total return in USD (annualized %)



- BlackRock JP Morgan Emerging Market Local Currency Index (Non-Lend) (gross)
- BlackRock JP Morgan Emerging Market Local Currency Index (Non-Lend) (net)
- JP Morgan GBI-EM Global Diversified Index

Composite	1 yr	3 yr	5 yr	7 yr
Gross performance	13.06%	6.51%	2.24%	-0.78%
Net performance	12.77%	6.23%	1.96%	-1.07%
Benchmark performance	13.47%	7.03%	2.78%	-0.23%
Active return (gross)	-0.41%	-0.52%	-0.54%	-0.55%
Active return (net)	-0.70%	-0.80%	-0.82%	-0.84%

The figures shown relate to past performance. Past performance is not a reliable indicator of current or future results and should not be the sole factor of consideration when selecting a product or strategy.

\* Unannualized

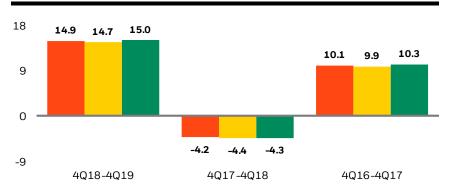
Certain performance results do not reflect the deduction of management/advisory fees and other expenses; management/ advisory fees and other expenses will reduce a client's return. For example, assuming an annual gross return of 8% and an annual management/advisory fee of 0.25%, the net annualized total return of the portfolio would be 7.74% over a 5-year period. Fees are described in Part 2 of BlackRock's Form ADV. Indexes are unmanaged. It is not possible to invest directly in an index.

Results do not reflect the deduction of management/advisory fees and other expenses; management/advisory fees and other expenses will reduce a client's return.

† This information is supplemental for the BlackRock JP Morgan Emerging Market Local Currency Index (Non-Lend)) Composite. See page titled "Historical data BlackRock JP Morgan Emerging Market Local Currency Index (Non-Lend) Composite Performance" for GIPS compliant data related to this composite.

## **BlackRock JP Morgan Emerging Markets Bond Global Diversified Index Constrained Separate Account Composite Performance**

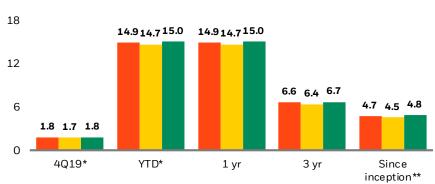
### 12-month total return in USD (%)



- BlackRock JP Morgan Emerging Markets Bond Global Diversified Index Constrained Separate Account (gross)
- BlackRock JP Morgan Emerging Markets Bond Global Diversified Index Constrained Separate Account (net)
- JP Morgan Emerging Markets Bond Index Global Diversified

Composite	1 yr	3 yr	Since inception**
Tracking error	0.13%	0.12%	0.12%
Info ratio	-0.95	-0.50	-0.75
Sharpe ratio	2.59	1.03	0.59

### Total return in USD (annualized %)



- BlackRock JP Morgan Emerging Markets Bond Global Diversified Index Constrained Separate Account (gross)
- BlackRock JP Morgan Emerging Markets Bond Global Diversified Index Constrained Separate Account (net)
- JP Morgan Emerging Markets Bond Index Global Diversified

Composite	1 yr	3 yr	Since inception**
Gross performance	14.91%	6.62%	4.73%
Net performance	14.66%	6.39%	4.50%
Benchmark performance	15.04%	6.69%	4.82%
Active return (gross)	-0.13%	-0.07%	-0.09%
Active return (net)	-0.38%	-0.30%	-0.32%

Unannualized

<sup>\*\*</sup> Inception 30 September 2016

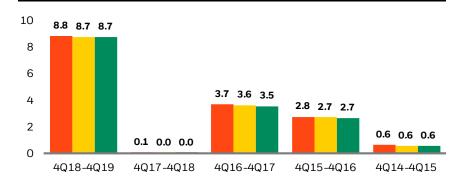
Certain performance results do not reflect the deduction of management/advisory fees and other expenses; management/ advisory fees and other expenses will reduce a client's return. For example, assuming an annual gross return of 8% and an annual management/advisory fee of 0.25%, the net annualized total return of the portfolio would be 7.74% over a 5-year period. Fees are described in Part 2 of BlackRock's Form ADV. Indexes are unmanaged. It is not possible to invest directly in an index.

Results do not reflect the deduction of management/advisory fees and other expenses; management/advisory fees and other expenses will reduce a client's return.

This information is supplemental for the BlackRock JP Morgan Emerging Markets Bond Global Diversified Index Constrained Separate Account Composite. See page titled "Historical data BlackRock JP Morgan Emerging Markets Bond Global Diversified Index Constrained Separate Account Composite Performance" for GIPS compliant data related to this composite.

## BlackRock Bloomberg Barclays Aggregate Bond Index (Lend) Composite Performance

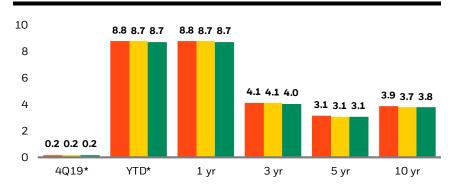
### 12-month total return in USD (%)



- BlackRock Bloomberg Barclays Aggregate Bond Index (Lend) (gross)
- BlackRock Bloomberg Barclays Aggregate Bond Index (Lend) (net)
- Bloomberg Barclays Aggregate Bond Index Total Return

Composite	Composite 1 yr		5 yr	10 yr	
Tracking error	0.03%	0.03%	0.07%	0.10%	
Info ratio	3.01	3.61	1.42	1.21	
Sharpe ratio	1.98	0.85	0.68	1.15	

## Total return in USD (annualized %)



- BlackRock Bloomberg Barclays Aggregate Bond Index (Lend) (gross)
- BlackRock Bloomberg Barclays Aggregate Bond Index (Lend) (net)
- Bloomberg Barclays Aggregate Bond Index Total Return

Composite	1 yr	3 yr	5 yr	10 yr	
Gross performance	8.79%	4.12%	3.14%	3.86%	
Net performance	8.74%	4.07%	3.08%	3.74%	
Benchmark performance	8.72%	4.03%	3.05%	3.75%	
Active return (gross)	0.07%	0.09%	0.09%	0.11%	
Active return (net)	0.02%	0.04%	0.03%	-0.01%	

The figures shown relate to past performance. Past performance is not a reliable indicator of current or future results and should not be the sole factor of consideration when selecting a product or strategy.

Certain performance results do not reflect the deduction of management/advisory fees and other expenses; management/ advisory fees and other expenses will reduce a client's return. For example, assuming an annual gross return of 8% and an annual management/advisory fee of 0.25%, the net annualized total return of the portfolio would be 7.74% over a 5-year period. Fees are described in Part 2 of BlackRock's Form ADV. Indexes are unmanaged. It is not possible to invest directly in an index.

Results do not reflect the deduction of management/advisory fees and other expenses; management/advisory fees and other expenses will reduce a client's return.

This information is supplemental for the BlackRock Bloomberg Barclays Aggregate Bond Index (Lend) Composite Performance" for GIPS compliant data related to this composite.

## VIII. Appendix

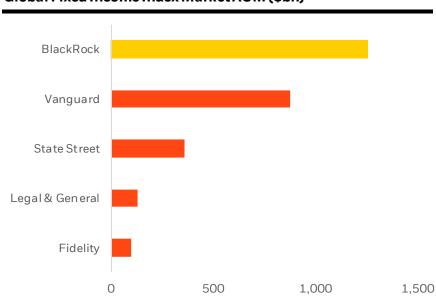
**Platform Offerings** 

## BlackRock is a global leader in fixed income indexing

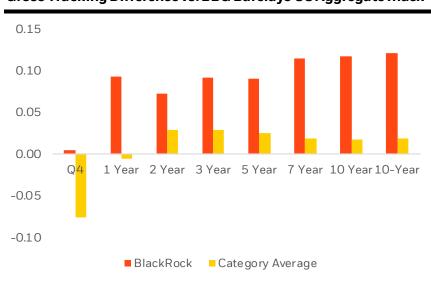
#### There are four key reasons to pick BlackRock over any other index provider:

- Low historical tracking error across fixed income index strategies
- An experienced, stable team
- Potential for Low transaction costs from size and scale
- Transparent pricing and no cross subsidization as BlackRock has no custody business

#### Global Fixed Income Index Market AUM (\$bn) 1



#### Gross Tracking Difference vs. BBG Barclays US Aggregate Index<sup>2</sup>



<sup>1</sup> Source: Pension & Investments. All dollar values are in \$ billions.; data as of 30 June 2019. Managers included based on largest global fixed income index market AUM per Pension & Investments.

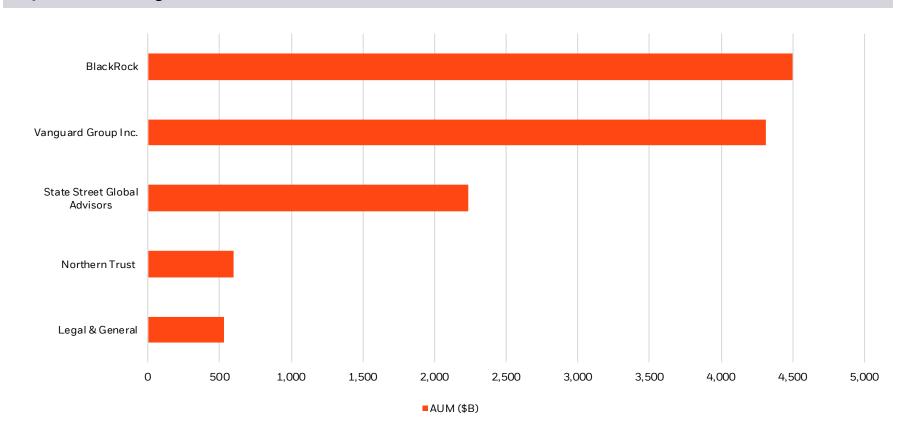
<sup>2</sup> Source: eVestment; data as of 31 December 2019. Periods less than a year are not annualized. Indexes are unmanaged and one cannot invest directly in an index. Managers on the right are different from those with the largest Index AUM due to product availability or missing data. The Category Average includes all passive index funds available on eVestment managed against the Bloomberg Barclays US Aggregate Index. Category Average depicts tracking difference, defined as risk in excess of the benchmark, vs. the Bloomberg Barclays US Aggregate Index. The Fund's net asset value does not include an accrual for the investment management fee but does include an accrual for fund level administrative costs and, if applicable, certain third party acquired fund fees and expenses. If the Fund's net asset value did include an accrual for the investment management fee, the Fund's returns would be lower. Past performance is not necessarily an indicator of future performance. All periods contain 11 managers in the universe except the 10-Year period, which contains 10. BlackRock is included in the universe. Please see slide 20 for the Fund's full performance track record.

## BlackRock is the Market Leader in Equity Indexing

#### BlackRock is the world's largest manager in indexed assets

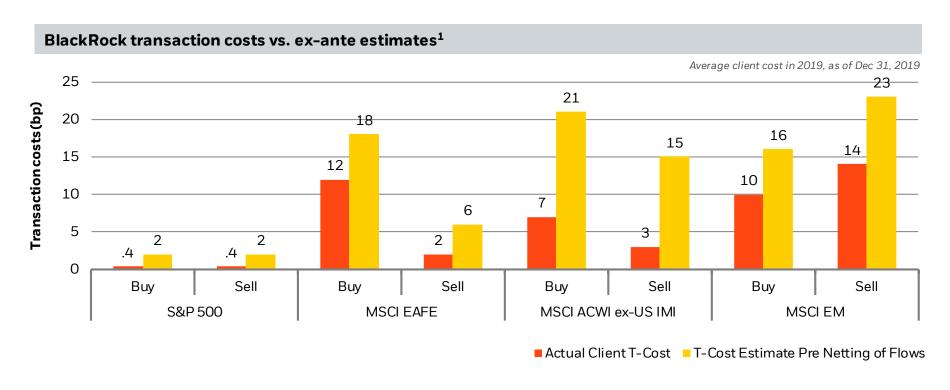
▶ BlackRock is the global market leader with \$4.50TN in index AUM across equity and fixed income

#### **Top 5 Index Managers**



Source: Pensions & Investments (AUM data as of 6/30/2019)

## BlackRock's scale can drive lower costs



## The scale of BlackRock's index platform can lower transaction costs in the following ways:

- The size of our trading footprint allows us to negotiate low commission rates
- The diversity of our client base, coupled with the range of indices we manage assets against, results in an unparalleled internal market place for crossing
- Large seasoned funds may require less market trading for flows relative to small asset pools

Source: BlackRock. BlackRock Flagship Index Funds shown.

<sup>&</sup>lt;sup>1</sup> Estimated transaction costs includes commissions and taxes based on BlackRock's current standard negotiated rates Historical transaction costs are not indicative of future results.

## **Index Asset Allocation Overview**

#### The Index Asset Allocation Team (IAA) manages custom fund-of-fund strategies across multiple asset classes

- Team skilfully manages to third party benchmarks, client-specified policy weights or BlackRock-derived model portfolios
- Team can implement across various vehicle types, including: mutual funds, exchange traded funds and collective trust funds
- 1,000+ institutional client portfolios with total assets over \$650bn
- Example implementations include: target date funds, liquidity strategies, smart beta factor strategies, custom country/regional weighting schemes

- Institutional and retail clients in both defined benefit and defined contribution strategies
- Active and passive investors
- Clients looking for efficient implementation across asset classes

Who are our clients?

## How do we implement?

- Evaluate cost, tracking error, liquidity
- Employ proprietary asset allocation and risk tools
- Execute trades, rebalance allocations, reconcile funds, report on performance
- Consistently develop and test model-driven strategies

- Daily Portfolio Management review against client objectives
- Monthly investment review committee with senior management
- Independent review from BlackRock's Risk & Quantitative Analysis Group

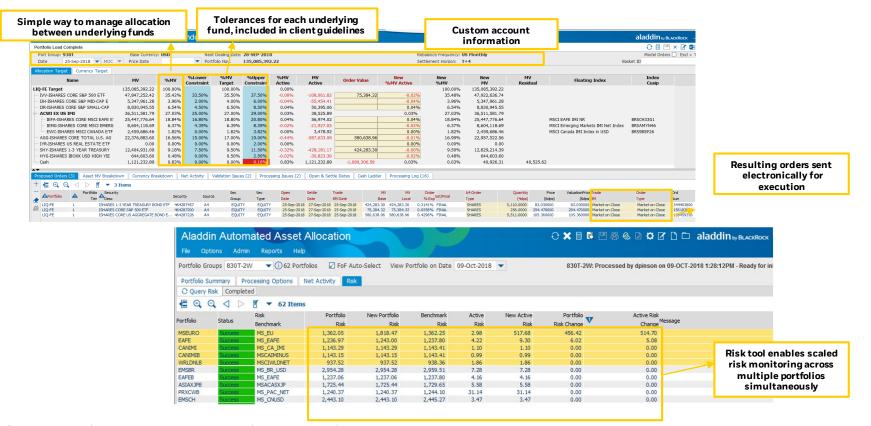
How do we review?

Data as of 31 December 2019

## **IAA Implementation**

#### IAA leverages proprietary technology to help reduce risk to custom benchmarks

- IAA uses A4, a tool within Aladdin, specifically built for managing allocated portfolios
- A4 system can be used to implement model portfolios, manage custom funds and to account for client-driven specifications
- A4 enables portfolio managers to create rules-based rebalancing schedules and systematically manage portfolio risk to models and benchmarks



Screenshots are for illustrative purposes only. References to specific securities or positions are included solely to help illustrate the implementation process and should not be construed as a recommendation to buy or sell any securities. Actual BlackRock portfolios may or may not currently hold positions in the securities mentioned.

## Multi-dimensional approach to risk management

#### BlackRock has long been recognized for its rigorous approach to risk management

- Aladdin<sup>®</sup>, our proprietary technology suite, provides risk management and trade processing tools
- Our dedicated Risk & Quantitative Analysis Group provides independent oversight to help portfolio managers identify, monitor and minimize risks throughout the investment process

Level	Attributes
Portfolio management process	Dedicated Index Research Team Order limits / stop-loss Peer Review Full cash equitization Value-at-risk calculations Daily performance monitoring
Downstream process	RQA oversight IT restrictions Integrated Portfolio Management and Trading platforms Straight-through trade processing Monthly performance review
Firmwide risk manageme	Daily performance monitoring Compliance programs Codes of conduct and ethics Business continuity planning Personal securities trading rules

## Insights shared through Index Equity thought leadership



## White papers offer in-depth research on passive strategies, supported by the firm's expertise across benchmarks, client groups and regions

#### **Recent topics:**

- A Different Route: Capturing Emerging Markets Growth in a New Way
- Alternative Equity Beta Indices: What You Should Know About Non-Cap-Weighted Benchmarks
- A More Holistic Framework for Global Equities: Expanding Allocations to Include Global Small Caps
- Crossing the Frontier: Complete International Equity Exposure and Improve Portfolio Diversification With Frontier Markets



## Market commentaries provide timely, insightful views on the passive landscape through current events

#### **Recent topics:**

- When Less is Really More: Testing Low Volatility Strategies In Volatile Times
- Identifying Firearm Related Companies: Understanding Index Membership
- The Final Frontier: Complete International Equity Exposure and Improve Portfolio Diversification With Frontier Markets
- Changes Afoot in Equity Index ETFs and Mutual Funds

## **Platform Offerings: Global Fixed Income Products**

Index & ETF

#### Index

#### **US Strategies**

Barclays Aggregate
Intermediate Aggregate
Government/Credit
1-3 Year Government/Credit
Intermediate Government/Credit
Long Government/Credit
Government

Treasury (multiple maturities) TIPS

0-5 Year TIPS 20+ Year STRIPS

Intermediate Government

Long Government

Investment Grade Credit

1-3 Year Credit

Intermediate Credit

Long Credit

Long Corporate

High Yield Credit

Mortgage-Backed Securities

Asset-Backed Securities
Commercial Mortgage-Backed

Securities

Synthetic US Fixed Rate

Treasury US Fixed Rate

Fixed Income Balanced Risk

#### Canada

FTSE TMX Canada

Universe

Long

Corporate Government

Long Government

Real Return

20+ Strips

#### UK

Credit

Government (multiple maturities)
Government/Credit

Inflation Linked

#### **Europe**

Credit Government

Government/Credit Inflation Linked

#### Australia

Government/Credit

#### **Emerging Markets**

USD Emerging Markets Local Currency EM Debt

#### Global

Aggregate
Aggregate ex-USD
Credit
Governments
Inflation Linked

#### 

#### **US Strategies**

Barclays US Aggregate Barclays US Universal Active Short Duration

Fixed Income Balanced Risk

Government

Treasury (multiple maturities)
TIPS (multiple maturities)

Agency Debt

Treasury Floaters

Municipals

National

California

New York

AMT-Free Series

Short Active Muni

Government/Credit

Government/Credit

Intermediate Government/Credit

10+ Year Government/Credit

#### Credit

Investment Grade

Short Investment Grade

High Yield

Short High Yield

Interest Rate Hedged

1-3 Year Credit

10+ Year Credit

Intermediate Credit

Floating Rate Note

Baa-Ba Rated Corporates

B-Ca Rated Corporates

Utilities

Industrials

Financials

US Corporate Target Date Maturity

Edge Defensive High Yield

Edge Enhanced Investment Grade

ESG Corporate Bonds

Mortgage-Backed Securities

#### Mexico

Government

Credit

#### Canada

FTSE TMX Canada

Universe

Long

Short

Corporate

Government

#### UK

Credit

Government (multiple maturities)

Inflation Linked

#### Europe

Credit

**Short Duration Credit** 

Interest Rate Hedged

Government (multiple maturities)

Inflation Linked Covered Bond

iShares iBond

#### Germany

Credit

Government (multiple maturities)

Pfandbriefe

#### **Emerging Markets**

USD Emerging Markets Local currency EM Debt

Emerging Markets Corporates

Emerging Markets Corporates
Emerging Markets High Yield

## Global/International Global Inflation Linked

International Inflation Linked International 1-3 Treasury International Treasury

Global High Yield

Global ex-US High Yield

As of 31 December 2019

## Platform offerings: Index strategies

## **Equity**

#### **US Equity Index Funds**

S&P Indexes S&P 500 S&P/Citigroup Value S&P/Citigroup Growth S&P 400 Mid Cap S&P 500 Equal Weighted Dow Jones Indexes US Equity Market (DJ Total Stock Market) Extended Market (DJ Completion Total Sk Mkt) Russell Indexes Russell 3000 Russell 2500 Russell 1000 Russell 1000 Value Russell 1000 Growth Russell 2000 Russell 2000 Value Russell 2000 Growth MSCI Indexes MSCI US

#### **Developed International Index Funds**

MSCI Canada Index MSCI EAFE ex-Japan MSCI EMU and EMU IMI MSCI EAFE Hedged MSCI Europe MSCI Pac Rim MSCI World MSCI World ex-US Russell Developed ex-US Large Cap

#### **Developed International Index Funds** (cont.)

MSCLEAFF Index

Australia Hong Kong Norway Austria Ireland Portugal Belgium Italv Singapore Denmark Israel Spain Finland Japan Sweden France Netherlands Switzerland Germany New Zealand UK

#### Integrated International Broad and Small Cap Index Strategies

MSCI ACWI and ACWI IMI MSCI ACWI ex-US & ACWI ex US IMI MSCI Global Investable Market Indices MSCI EAFE Small Cap MSCI Canada Small Cap MSCI World Small Cap World ex-US Small Cap MSCI Emerging Markets Small Cap MSCI ACWI ex US Small Cap

#### **Emerging Markets Index Funds**

MSCI EM Index

Brazil Hungary Russia Chile India South Africa China Indonesia South Korea Colombia Malaysia Taiwan Czech Rep. Pakistan Thailand Egypt Peru Turkev Greece Philippines Qatar UAE Poland

#### **MSCI Frontier Markets Index**

#### Frontier Markets ex-GCC Index

#### Sustainable Investing

Developed ex-Fossil Fuel ACWI ex Fossil Fuels ESG Focus Index ACWI ESG Focus Index

#### **Index Plus Strategies**

S&P 500 EM Russell 1000 World ex-US Small Cap FAFF ACWI ex-US World ex-US World ex-US IMI

#### Non-Lending Funds

ex-US Lq Cap

S&P 100 S&P 500 S&P 400 Russell 1000, V. G. FM Russell 2000 **FM IMI** Russell 2500 EM Small Cap Russell 3000 **ACWI** Russell Midcap ACWI ex-US **EAFE** ACWI ex-US IMI EAFE Small Cap World Canada World ex-US Canada Small Cap World ex-US Small Russell Developed Cap

## **Alternatives**

#### **US Commodity Funds**

S&P GSCI Total Return Indexes Bloomberg Commodity Index Commodity Smart Beta

#### Real Estate Investment Trust (REITs) and Infrastructure Indices

DJ US Real Estate Securities Index (RESI) MSCI US REIT Index FTSE EPRA/NAREIT Developed ex-US FTSE EPRA/NAREIT Developed Index

DJ Brookfield Global Infrastructure Developed REIT - Non-lending Global Real Estate - Non-lending

#### **Smart Beta**

Russell Defensive Indices FTSF RAFI Indices FTSE EDHEC Efficient US MSCI Minimum Volatility Indices MSCI Diversified Multi-Factor Indices Equal and GDP-Weighted Indices MSCI USA Risk-Weighted Index MSCLUSA Value Index MSCI USA Momentum Index

Custom Strategies available

As of 31 December 2019

MSCI US IMI

MSCI US Small Cap

## Platform offerings: Defined Contribution Strategies BlackRock collective trust funds with daily trading capabilities

### **Lending Funds**

#### **Equity Index Strategies**

S&P Indices S&P 500°

> S&P Value S&P Growth

S&P Equal Weighted S&P 400 MidCap®

**Dow Jones Indices** 

US Equity Market (DJ U.S. Total Stock Market Index™)

Extended Market (DJ U.S. Completion Total Stock Market Index™)

Russell Indices

Russell 3000° Russell 2500°

Russell 2000° Russell 1000°

Russell 2000 Value® Russell 1000 Value® Russell 2000 Growth® Russell 1000 Growth®

MSCI Indices

ACWI ex-U.S.

ACWI ex-U.S. IMI Emerging Markets EAFE® World ex-U.S.

EAFE® Small Cap World ex-U.S. Small Cap Plus

**REIT Index Strategies** 

U.S. Real Estate Index (MSCI REIT)

Developed Real Estate Index (FTSE/EPRA NAREIT Developed)

Sustainable Investing

**ACWI ESG Focus Index** 

## Non-Lending Funds

#### **Equity Index Strategies**

S&P Indices

S&P 500°

S&P 400 MidCap®

Russell Indices

Russell 3000°

Russell 2500°

Russell 2000°

Russell 1000°

Russell 1000 ° Value

Russell 1000 ° Growth

MSCI Indices

ACWI IMI

ACWI ex-U.S.

ACWI ex-U.S. IMI

EAFE

**Emerging Markets** 

**FTSE Indices** 

FTSE RAFI Emerging Index

Short Term Investment Fund

Government Short-Term Investment Fund

Other Strategies

Developed Real Estate Index

Bloomberg Commodity Index Total Return

Bloomberg Roll Select Commodity Index Total Return

Asset Allocation Strategies
LifePath® Index Non-Lendable
Strategic Completion Non-Lendable

As of 31 December 2019

## IX. Disclosures

## **Important Notes**

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#### Performance and Fees

Past performance is not a guarantee or a reliable indicator of future results. Certain performance figures do not reflect the deduction of investment advisory fees (described in Part 2 of BlackRock's Form A DV) but they do reflect commissions, other expenses (except custody), and reinvestment of earnings. Such fees that a client may incur in the management of their investment advisory account may reduce the client's return. For example, assuming an annual gross return of 8% and an annual management/advisory fee of .40%, the net annualized total return of the portfolio would be 7.58% over a 5-year period. The "net of fees' performance figures reflect the deduction of actual investment advisory fees but do not reflect the deduction of custodial fees. All periods longer than one year are annualized. (Separate account clients may elect to include BlackRock funds in their portfolio; sector funds may be subject to additional terms and fees.)

#### Credit Quality

The credit quality of a particular security or group of securities does not ensure the stability or safety of an overall portfolio. The Quality ratings of individual issues/issuers are provided to indicate the credit worthiness of such issues/issuer and generally range from AAA, Aaa, or AAA (highest) to D, C, or D (lowest) for S&P, Moody's, and Fitch respectively.

#### Forward Looking Information

This material may contain "forward-looking" information that is not purely historical in nature. Such information may include, among other things, projections, forecasts, estimates of yields or returns, and proposed or expected portfolio composition. Moreover, where certain historical performance information of other investment vehicles or composite accounts managed by BlackRock, Inc. and/or its subsidiaries (together, "BlackRock") has been included in this material, such performance information is presented by way of example only. No representation is made that the performance presented will be achieved, or that every assumption made in achieving, calculating or presenting either the forward-looking information or the historical performance information herein has been considered or stated in preparing this material. Any changes to assumptions that may have been made in preparing this material could have a material impact on the investment returns that are presented herein by way of example.

## **Important Notes cont'd**

#### Forecast

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#### Index

It is not possible to directly invest in an unmanaged index.

#### Risk

Investing in the bond market is subject to certain risks including market, interest-rate, issuer, credit, and inflation risk. Equities may decline in value due to both real and perceived general market, economic, and industry conditions. Mortgage and asset-backed securities may be sensitive to changes in interest rates, subject to early repayment risk, and while generally backed by a government, government-agency or private guarantor there is no assurance that the guarantor will meet its obligations. High-yield, lower-rated, securities involve greater risk than higher-rated securities; portfolios that invest in them may be subject to greater levels of credit and liquidity risk than portfolios that do not. Investors will, at times, incur a tax liability. Income from municipal bonds may be subject to state and local taxes and at times the alternative minimum tax. Derivatives may involve certain costs and risks such as liquidity, interest rate, market, credit, management and the risk that a position could not be closed when most advantageous. Investing in derivatives could lose more than the amount invested.

There can be no assurance that the investment objectives of any strategy referred to herein will be achieved. An investment in any strategy referred to herein involves a high degree of risk, including the risk that the entire amount invested may be lost.

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## Historical data BlackRock S&P 500 Index Composite (Americas) (Lending)

Calendar year	Gross of fee composite return (%)	Net of fee composite return (%)	Benchmark return (%)	Number of portfolios	Composite dispersion (%)	Composite 3 yr annualized standard deviation (%)	Benchmark 3 yr annualized standard deviation (%)	Total assets at end of period (USD millions)	Percentage of firm assets
2009	26.80	26.74	26.46	2	0.02	19.64	19.63	53,143	2
2010	15.20	15.15	15.06	2	0.00	21.87	21.85	44,214	1
2011	2.21	2.16	2.11	2	0.00	18.72	18.71	45,183	1
2012	16.06	16.01	16.00	2	0.00	15.10	15.09	52,527	1
2013	32.43	32.36	32.39	2	0.00	11.94	11.94	61,816	1
2014	13.74	13.68	13.69	2	0.00	8.97	8.97	68,244	1
2015	1.46	1.40	1.38	2	0.01	10.47	10.47	71,969	2
2016	11.99	11.94	11.96	2	0.00	10.59	10.59	85,596	2
2017	21.86	21.84	21.83	2	0.00	9.92	9.92	79,016	1
2018	-4.35	-4.37	-4.38	2	0.01	10.80	10.80	78,863	1

The figures shown relate to past performance. Past Performance is not a reliable indicator of future results and should not be the sole factor of consideration when selecting a product or strategy.

Please see the following page for important disclosures related to this composite.

<sup>\*</sup> Performance results presented for periods prior to 1 December 2009 occurred while members of the portfolio management team were affiliated with another firm ("Prior Firm"). Such members of the portfolio management team were responsible for investment decisions at the Prior Firm and the decision making process has remained intact and independent within BlackRock. See Note 10 on the following page.

Data shown may be subject to revisions from time to time based on availability of new information. Any such revisions are not material.

## Historical data BlackRock S&P 500 Index Composite (Americas) (Lending)

#### Notes

- 1. For purposes of compliance with the Global Investment Performance Standards (GIPS®), the "firm" refers to the investment adviser and national trust bank subsidiaries of BlackRock, Inc., located globally. This definition excludes: i) BlackRock subsidiaries that do not provide investment advisory or management services, ii) the Absolute Return Strategies (funds-of-hedge-funds) business unit under the "BlackRock Alternative Advisers" platform, iii) BlackRock Capital Investment Corporation, LLC, iv) FutureAdvisor, Inc., and v) Retail mutual funds and separately managed accounts within BlackRock México Operadora, S.A. de C.V., Sociedad Operadora de Fondos de Inversión.
- 2. BlackRock claims compliance with the GIPS standards and has prepared and presented this report in compliance with the GIPS standards. BlackRock has been independently verified for the periods 1 January 1993 through 31 December 2017. The verification reports are available upon request. Verification assesses whether (1) the firm has complied with all the composite construction requirements of the GIPS standards on a firm-wide basis and (2) the firm's policies and procedures are designed to calculate and present performance in compliance with the GIPS standards. Verification does not ensure the accuracy of any specific composite presentation. The BlackRock S&P 500 Index Composite (Americas) (Lending) has been examined for the periods 1 April 2003 (Inception) through 31 December 2012. The verification and performance examination reports are available upon request. The firm is verified annually by Deloitte & Touche LLP.
- 3. BlackRock uses a time-weighted linked rate of return formula with adjustments for cash flows to calculate rates of return. Trade date accounting has been used since the inception of the composite. The currency used to calculate performance is US dollars.
- 4. The benchmark index shown is the Standard & Poor's 500 Index Total Return®.
- 5. Composite dispersion measures represent the consistency of a firm's composite performance results with respect to the individual portfolio returns within a composite.

  Dispersion is represented by the asset-weighted standard deviation of only portfolios that have been included in the composite style for a full year. For composites containing only one account, a measure of dispersion is not meaningful (NM).
- 6. Percentage of Firm Assets are rounded to the nearest whole percent.
- 7. There have been no alterations of the composite due to changes in personnel or other reasons.
- 8. When permitted by investment guidelines, derivatives may be used in the portfolio, but is not integral to the investment process. Shorting and leverage are not allowed.
- 9. Gross of fee performance results are presented before management and custodial fees and net of broker fees, transaction costs, and withholding taxes (if applicable). Certain portfolios may have custodial fees included. As of 1 January 2014, net performance reflects the deduction of the highest management fee per the strategy fee schedule. Prior to this date, net performance reflected the deduction of the highest management fee that could have been charged to any account in the composite. The standard management fee schedule for this strategy for institutional separate accounts is as follows: first \$250 million of assets, 0.02 of 1%; remaining assets in excess of \$250 million, 0.015 of 1%.
- 10. A complete list and description of all composites maintained by BlackRock and the related performance results are available upon request. Additional information regarding policies for calculating and reporting returns as well as valuation policies is also available upon request.
  - The **BlackRock S&P 500 Index Composite (Americas) (Lending)** is comprised of all fully discretionary, total return institutional equity funds, which are passively managed to track the performance of the Standard & Poor's 500 Index Total Return®. Accounts in this composite are engaged in securities lending activity. All accounts included in the composite follow a similar investment philosophy. This composite may include accounts with multiple investor types which can have different withholding tax rates applied. The creation date of the composite is 1 November 2010. The composite does not have a Significant Cash Flow Policy.

Performance presented for periods prior to 1 December 2009 occurred while members of the portfolio management team were affiliated with Barclays Global Investors ("Prior Firm"). Such members of the portfolio management team were responsible for investment management decisions for the S&P 500 Index Composite (Americas) (Lending) at the Prior Firm and the decision making process has remained intact and independent within BlackRock. The performance presented is for those portfolios that were brought over to BlackRock from the Prior Firm. In BlackRock management's opinion, such performance track record conforms to the GIPS standards with regard to the portability of investment results, and, as such, all historical performance results from the Prior Firm have been linked to the on-going performance results of the composite. Performance records of the Prior Firm are available upon request.

## Historical data BlackRock MSCI EAFE IMI Index Composite (Lending)

Calendar year	Gross of fee composite return (%)	Net of fee composite return (%)	Benchmark return (%)	Number of portfolios	Composite dispersion (%)	Composite 3 yr annualized standard deviation (%)**	Benchmark 3 yr annualized standard deviation (%)**	Total assets at end of period (USD millions)	Percentage of firm assets
2009	33.69	33.50	33.24	2	0.15	N/A	N/A	9,522	<1
2010	9.63	9.48	9.30	2	0.10	N/A	N/A	11,590	<1
2011	-12.32	-12.44	-12.61	2	0.06	22.42	22.42	10,603	<1
2012	17.99	17.83	17.64	2	0.10	19.28	19.35	13,000	<1
2013	23.87	23.70	23.54	2	0.10	16.14	16.17	14,332	<1
2014	-4.66	-4.79	-4.90	2	0.06	12.95	12.98	13,504	<1
2015	0.75	0.61	0.49	2	0.10	12.22	12.22	13,285	<1
2016	1.53	1.39	1.15	2	0.15	12.34	12.32	20,620	<1
2017	26.60	26.50	26.16	2	0.13	11.75	11.73	24,141	<1
2018	-14.08	-14.15	-14.40	2	0.10	11.46	11.41	20,351	<1

The figures shown relate to past performance. Past Performance is not a reliable indicator of future results and should not be the sole factor of consideration when selecting a product or strategy.

Please see the following page for important disclosures related to this composite.

<sup>\*</sup> Performance results presented for periods prior to 1 December 2009 occurred while members of the portfolio management team were affiliated with another firm ("Prior Firm"). Such members of the portfolio management team were responsible for investment decisions at the Prior Firm and the decision making process has remained intact and independent within BlackRock. See Note 10 on the following page.

Data shown may be subject to revisions from time to time based on availability of new information. Any such revisions are not material.

<sup>\*\*</sup> N/A - 36 months of data is not available for that period.

## Historical data BlackRock MSCI EAFE IMI Index Composite (Lending)

#### Notes

- 1. For purposes of compliance with the Global Investment Performance Standards (GIPS®), the "firm" refers to the investment adviser and national trust bank subsidiaries of BlackRock, Inc., located globally. This definition excludes: i) BlackRock subsidiaries that do not provide investment advisory or management services, ii) the Absolute Return Strategies (funds-of-hedge-funds) business unit under the "BlackRock Alternative Advisers" platform, iii) BlackRock Capital Investment Corporation, LLC, iv) FutureAdvisor, Inc., and v) Retail mutual funds and separately managed accounts within BlackRock México Operadora, S.A. de C.V., Sociedad Operadora de Fondos de Inversión.
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- 3. BlackRock uses a time-weighted linked rate of return formula with adjustments for cash flows to calculate rates of return. Trade date accounting has been used since the inception of the composite. The currency used to calculate performance is US dollars.
- 4. The benchmark index shown is the MSCI EAFE IMI Index Net Dividend®.
- 5. Composite dispersion measures represent the consistency of a firm's composite performance results with respect to the individual portfolio returns within a composite.

  Dispersion is represented by the asset-weighted standard deviation of only portfolios that have been included in the composite style for a full year. For composites containing only one account, a measure of dispersion is not meaningful (NM).
- 6. Percentage of Firm Assets are rounded to the nearest whole percent.
- 7. There have been no alterations of the composite due to changes in personnel or other reasons.
- 8. When permitted by investment guidelines, derivatives may be used in the portfolio, but is not integral to the investment process. Shorting and leverage are not allowed.
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- 10. A complete list and description of all composites maintained by BlackRock and the related performance results are available upon request. Additional information regarding policies for calculating and reporting returns as well as valuation policies is also available upon request.
  - The **BlackRock MSCI EAFE IMI Index Composite (Lending)** is comprised of all fully discretionary, total return institutional equity funds, which are passively managed to track the performance of the MSCI EAFE IMI Index Net Dividend®. Accounts in this composite are engaged in securities lending activity. All accounts included in the composite follow a similar investment philosophy. This composite may include accounts with multiple investor types which can have different withholding tax rates applied. The creation date of the composite is 1 November 2010. The composite does not have a Significant Cash Flow Policy.

Performance presented for periods prior to 1 December 2009 occurred while members of the portfolio management team were affiliated with Barclays Global Investors ("Prior Firm"). Such members of the portfolio management team were responsible for investment management decisions for the MSCI EAFE IMI Index Composite (Lending) at the Prior Firm and the decision making process has remained intact and independent within BlackRock. The performance presented is for those portfolios that were brought over to BlackRock from the Prior Firm. In BlackRock management's opinion, such performance track record conforms to the GIPS standards with regard to the portability of investment results, and, as such, all historical performance results from the Prior Firm have been linked to the on-going performance results of the composite. Performance records of the Prior Firm are available upon request.

# Historical data BlackRock MSCI Emerging Markets IMI Index Composite (Lending)

Calendar year	Gross of fee composite return (%)	Net of fee composite return (%)	Benchmark return (%)	Number of portfolios	Composite dispersion (%)	Composite 3 yr annualized standard deviation (%)**	Benchmark 3 yr annualized standard deviation (%)**	Total assets at end of period (USD millions)	Percentage of firm assets
01/10/11 - 31/12/11	3.90	3.84	3.84	1	NM	N/A	N/A	104	<1
2012	18.66	18.38	18.68	1	NM	N/A	N/A	524	<1
2013	-2.14	-2.37	-2.20	1	NM	N/A	N/A	1,292	<1
2014	-1.89	-2.12	-1.79	1	NM	14.77	14.78	1,303	<1
2015	-13.86	-14.07	-13.86	1	NM	13.86	13.84	999	<1
2016	9.87	9.61	9.90	1	NM	15.74	15.72	927	<1
2017	36.76	36.56	36.83	1	NM	15.11	15.11	1,450	<1
2018	-15.00	-15.11	-15.05	1	NM	14.42	14.43	1,026	<1

The figures shown relate to past performance. Past Performance is not a reliable indicator of future results and should not be the sole factor of consideration when selecting a product or strategy.

Please see the following page for important disclosures related to this composite.

<sup>\*</sup> Data shown may be subject to revisions from time to time based on availability of new information. Any such revisions are not material.

<sup>\*\*</sup> N/A – 36 months of data is not available for that period.

# Historical data BlackRock MSCI Emerging Markets IMI Index Composite (Lending)

#### **Notes**

- 1. For purposes of compliance with the Global Investment Performance Standards (GIPS®), the "firm" refers to the investment adviser and national trust bank subsidiaries of BlackRock, Inc., located globally. This definition excludes: i) BlackRock subsidiaries that do not provide investment advisory or management services, ii) the Absolute Return Strategies (funds-of-hedge-funds) business unit under the "BlackRock Alternative Advisers" platform, iii) BlackRock Capital Investment Corporation, LLC, iv) FutureAdvisor, Inc., and v) Retail mutual funds and separately managed accounts within BlackRock México Operadora, S.A. de C.V., Sociedad Operadora de Fondos de Inversión.
- 2. BlackRock claims compliance with the GIPS standards and has prepared and presented this report in compliance with the GIPS standards. BlackRock has been independently verified for the periods 1 January 1993 through 31 December 2017. The verification reports are available upon request. Verification assesses whether (1) the firm has complied with all the composite construction requirements of the GIPS standards on a firm-wide basis and (2) the firm's policies and procedures are designed to calculate and present performance in compliance with the GIPS standards. Verification does not ensure the accuracy of any specific composite presentation. The firm is verified annually by Deloitte & Touche LLP.
- 3. BlackRock uses a time-weighted linked rate of return formula with adjustments for cash flows to calculate rates of return. Trade date accounting has been used since the inception of the composite. The currency used to calculate performance is US dollars.
- 4. The benchmark index shown is the MSCI Emerging Markets IMI Index Net Dividend®.
- 5. Composite dispersion measures represent the consistency of a firm's composite performance results with respect to the individual portfolio returns within a composite. Dispersion is represented by the asset-weighted standard deviation of only portfolios that have been included in the composite style for a full year. For composites containing only one account, a measure of dispersion is not meaningful (NM).
- 6. Percentage of Firm Assets are rounded to the nearest whole percent.
- 7. There have been no alterations of the composite due to changes in personnel or other reasons.
- 8. When permitted by investment guidelines, derivatives may be used in the portfolio, but is not integral to the investment process. Shorting and leverage are not allowed.
- 9. Gross of fee performance results are presented before management and custodial fees and net of broker fees, transaction costs, and withholding taxes (if applicable). Certain portfolios may have custodial fees included. As of 1 January 2014, net performance reflects the deduction of the highest management fee per the strategy fee schedule. Prior to this date, net performance reflected the deduction of the highest management fee that could have been charged to any account in the composite. The standard management fee schedule for this strategy for institutional separate accounts is as follows: first \$100 million of assets, 0.14 of 1%; remaining assets in excess of \$100 million, 0.12 of 1%.
- 10. A complete list and description of all composites maintained by BlackRock and the related performance results are available upon request. Additional information regarding policies for calculating and reporting returns as well as valuation policies is also available upon request.
  - The **BlackRock MSCI Emerging Markets IMI Index Composite (Lending)** is comprised of all fully discretionary, total return institutional equity funds, which are passively managed to track the performance of the MSCI Emerging Markets IMI Index Net Dividend®. Accounts in this composite are engaged in securities lending activity. All accounts included in the composite follow a similar investment philosophy. This composite may include accounts with multiple investor types which can have different withholding tax rates applied. The creation date of the composite is 1 March 2015. The composite does not have a Significant Cash Flow Policy.

## Historical data BlackRock MSCI ACWI Index Composite (Lending)

Calendar year	Gross of fee composite return (%)	Net of fee composite return (%)	Benchmark return (%)	Number of portfolios	Composite dispersion (%)	Composite 3 yr annualized standard deviation (%)**	Benchmark 3 yr annualized standard deviation (%)**	Total assets at end of period (USD millions)	Percentage of firm assets
2009	35.15	35.03	34.63	1	NM	N/A	N/A	1,795	<1
2010	12.99	12.89	12.67	2	NM	N/A	N/A	2,596	<1
2011	-6.97	-7.06	-7.35	2	0.07	20.56	20.59	2,519	<1
2012	16.58	16.48	16.13	2	0.04	17.10	17.13	2,796	<1
2013	23.22	23.11	22.80	2	0.02	13.90	13.94	3,121	<1
2014	4.53	4.43	4.16	2	0.05	10.47	10.50	3,148	<1
2015	-1.98	-2.07	-2.36	2	0.04	10.77	10.79	2,999	<1
2016	8.31	8.21	7.86	2	0.07	11.05	11.06	3,142	<1
2017	24.45	24.38	23.97	2	0.08	10.35	10.36	3,606	<1
2018	-9.07	-9.12	-9.42	2	0.05	10.48	10.48	3,043	<1

The figures shown relate to past performance. Past Performance is not a reliable indicator of future results and should not be the sole factor of consideration when selecting a product or strategy.

<sup>\*</sup> Performance results presented for periods prior to 1 December 2009 occurred while members of the portfolio management team were affiliated with another firm ("Prior Firm"). Such members of the portfolio management team were responsible for investment decisions at the Prior Firm and the decision making process has remained intact and independent within BlackRock. See Note 10 on the following page.

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<sup>\*\*</sup> N/A - 36 months of data is not available for that period.

## Historical data BlackRock MSCI ACWI Index Composite (Lending)

### **Notes**

- 1. For purposes of compliance with the Global Investment Performance Standards (GIPS®), the "firm" refers to the investment adviser and national trust bank subsidiaries of BlackRock, Inc., located globally. This definition excludes: i) BlackRock subsidiaries that do not provide investment advisory or management services, ii) the Absolute Return Strategies (funds-of-hedge-funds) business unit under the "BlackRock Alternative Advisers" platform, iii) BlackRock Capital Investment Corporation, LLC, iv) FutureAdvisor, Inc., and v) Retail mutual funds and separately managed accounts within BlackRock México Operadora, S.A. de C.V., Sociedad Operadora de Fondos de Inversión.
- 2. BlackRock claims compliance with the GIPS standards and has prepared and presented this report in compliance with the GIPS standards. BlackRock has been independently verified for the periods 1 January 1993 through 31 December 2017. The verification reports are available upon request. Verification assesses whether (1) the firm has complied with all the composite construction requirements of the GIPS standards on a firm-wide basis and (2) the firm's policies and procedures are designed to calculate and present performance in compliance with the GIPS standards. Verification does not ensure the accuracy of any specific composite presentation. The firm is verified annually by Deloitte & Touche LLP.
- 3. BlackRock uses a time-weighted linked rate of return formula with adjustments for cash flows to calculate rates of return. Trade date accounting has been used since the inception of the composite. The currency used to calculate performance is US dollars.
- 4. The benchmark index shown is the MSCI ACWI Index Net Dividend®.
- 5. Composite dispersion measures represent the consistency of a firm's composite performance results with respect to the individual portfolio returns within a composite.

  Dispersion is represented by the asset-weighted standard deviation of only portfolios that have been included in the composite style for a full year. For composites containing only one account, a measure of dispersion is not meaningful (NM).
- 6. Percentage of Firm Assets are rounded to the nearest whole percent.
- 7. There have been no alterations of the composite due to changes in personnel or other reasons.
- 8. When permitted by investment guidelines, derivatives may be used in the portfolio, but is not integral to the investment process. Shorting and leverage are not allowed.
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- 10. A complete list and description of all composites maintained by BlackRock and the related performance results are available upon request. Additional information regarding policies for calculating and reporting returns as well as valuation policies is also available upon request.
  - The **BlackRock MSCI ACWI Index Composite (Lending)** is comprised of all fully discretionary, total return institutional equity funds, which are passively managed to track the performance of the MSCI ACWI Index Net Dividend®. Accounts in this composite are engaged in securities lending activity. All accounts included in the composite follow a similar investment philosophy. This composite may include accounts with multiple investor types which can have different withholding tax rates applied. The creation date of the composite is 1 November 2010. The composite does not have a Significant Cash Flow Policy.

Performance presented for periods prior to 1 December 2009 occurred while members of the portfolio management team were affiliated with Barclays Global Investors ("Prior Firm"). Such members of the portfolio management team were responsible for investment management decisions for the MSCI ACWI Index Composite (Lending) at the Prior Firm and the decision making process has remained intact and independent within BlackRock. The performance presented is for those portfolios that were brought over to BlackRock from the Prior Firm. In BlackRock management's opinion, such performance track record conforms to the GIPS standards with regard to the portability of investment results, and, as such, all historical performance results from the Prior Firm have been linked to the on-going performance results of the composite. Performance records of the Prior Firm are available upon request.

## BlackRock Dow Jones US Select Real Estate Securities Index Composite (Lending)

Calendar year	Gross of fee composite return (%)	Net of fee composite return (%)	Benchmark return (%)	Number of portfolios	Composite dispersion (%)	Composite 3 yr annualized standard deviation (%)	Benchmark 3 yr annualized standard deviation (%)	Total assets at end of period (USD millions)	Percentage of firm assets
2009	29.25	29.10	29.01	1	NM	40.88	41.03	404	<1
2010	28.46	28.31	28.47	1	NM	40.97	41.12	313	<1
2011	8.85	8.72	8.87	1	NM	32.65	32.77	549	<1
2012	17.13	16.99	17.09	1	NM	18.49	18.50	1,326	<1
2013	1.33	1.21	1.31	1	NM	16.77	16.78	2,598	<1
2014	31.88	31.72	31.85	1	NM	13.25	13.27	3,308	<1
2015	4.43	4.31	4.46	1	NM	14.51	14.53	3,115	<1
2016	6.66	6.53	6.65	1	NM	15.08	15.10	1,859	<1
2017	3.78	3.68	3.76	1	NM	13.36	13.38	2,156	<1
2018	-4.15	-4.24	-4.22	1	NM	13.50	13.52	1,897	<1

The figures shown relate to past performance. Past Performance is not a reliable indicator of future results and should not be the sole factor of consideration when selecting a product or strategy.

Please see the following page for important disclosures related to this composite.

Data shown may be subject to revisions from time to time based on availability of new information. Any such revisions are not material. n

<sup>\*</sup> Performance results presented for periods prior to 1 December 2009 occurred while members of the portfolio management team were affiliated with another firm ("Prior Firm"). Such members of the portfolio management team were responsible for investment decisions at the Prior Firm and the decision making process has remained intact and independent within BlackRock. See Note 10 on the following page.

### BlackRock Dow Jones US Select Real Estate Securities Index Composite (Lending)

### Notes

- 1. For purposes of compliance with the Global Investment Performance Standards (GIPS®), the "firm" refers to the investment adviser and national trust bank subsidiaries of BlackRock, Inc., located globally. This definition excludes: i) BlackRock subsidiaries that do not provide investment advisory or management services, ii) the Absolute Return Strategies (funds-of-hedge-funds) business unit under the "BlackRock Alternative Advisers" platform, iii) BlackRock Capital Investment Corporation, LLC, iv) FutureAdvisor, Inc., and v) Retail mutual funds and separately managed accounts within BlackRock México Operadora, S.A. de C.V., Sociedad Operadora de Fondos de Inversión.
- 2. BlackRock claims compliance with the GIPS standards and has prepared and presented this report in compliance with the GIPS standards. BlackRock has been independently verified for the periods 1 January 1993 through 31 December 2017. The verification reports are available upon request. Verification assesses whether (1) the firm has complied with all the composite construction requirements of the GIPS standards on a firm-wide basis and (2) the firm's policies and procedures are designed to calculate and present performance in compliance with the GIPS standards. Verification does not ensure the accuracy of any specific composite presentation. The firm is verified annually by Deloitte & Touche LLP.
- 3. BlackRock uses a time-weighted linked rate of return formula with adjustments for cash flows to calculate rates of return. Trade date accounting has been used since the inception of the composite. The currency used to calculate performance is US dollars.
- 4. The benchmark index shown is the Dow Jones US Select Real Estate Securities Index Total Return®.
- 5. Composite dispersion measures represent the consistency of a firm's composite performance results with respect to the individual portfolio returns within a composite.

  Dispersion is represented by the asset-weighted standard deviation of only portfolios that have been included in the composite style for a full year. For composites containing only one account, a measure of dispersion is not meaningful (NM).
- 6. Percentage of Firm Assets are rounded to the nearest whole percent.
- 7. There have been no alterations of the composite due to changes in personnel or other reasons.
- 8. When permitted by investment guidelines, derivatives may be used in the portfolio, but is not integral to the investment process. Shorting and leverage are not allowed.
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Performance presented for periods prior to 1 December 2009 occurred while members of the portfolio management team were affiliated with Barclays Global Investors ("Prior Firm"). Such members of the portfolio management team were responsible for investment management decisions for the Dow Jones US Select Real Estate Securities Index Composite (Lending) at the Prior Firm and the decision making process has remained intact and independent within BlackRock. The performance presented is for those portfolios that were brought over to BlackRock from the Prior Firm. In BlackRock management's opinion, such performance track record conforms to the GIPS standards with regard to the portability of investment results, and, as such, all historical performance results from the Prior Firm have been linked to the on-going performance results of the composite. Performance records of the Prior Firm are available upon request.

# Historical data BlackRock S&P 500 Index Separate Account Composite (Americas)

Calendar year	Gross of fee composite return (%)	Net of fee composite return (%)	Benchmark return (%)	Number of portfolios	Composite dispersion (%)	Composite 3 yr annualized standard deviation (%)	Benchmark 3 yr annualized standard deviation (%)	Total assets at end of period (USD millions)	Percentage of firm assets
2009	26.68	26.60	26.46	5	0.08	19.62	19.63	70,116	2
2010	15.09	15.02	15.06	5	0.02	21.84	21.85	89,735	3
2011	2.13	2.07	2.11	5	0.01	18.70	18.71	90,724	3
2012	16.10	16.03	16.00	5	0.04	15.09	15.09	102,776	3
2013	32.47	32.39	32.39	5	0.04	11.94	11.94	138,220	3
2014	13.80	13.74	13.69	7	0.05	8.97	8.97	154,581	3
2015	1.48	1.43	1.38	7	0.01	10.47	10.47	146,099	3
2016	12.05	11.99	11.96	6	0.01	10.59	10.59	158,428	3
2017	21.86	21.81	21.83	7	0.00	9.92	9.92	196,374	3
2018	-4.37	-4.41	-4.38	7	0.02	10.80	10.80	179,323	3

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## Historical data BlackRock S&P 500 Index Separate Account Composite (Americas)

### Notes

- 1. For purposes of compliance with the Global Investment Performance Standards (GIPS®), the "firm" refers to the investment adviser and national trust bank subsidiaries of BlackRock, Inc., located globally. This definition excludes: i) BlackRock subsidiaries that do not provide investment advisory or management services, ii) the Absolute Return Strategies (funds-of-hedge-funds) business unit under the "BlackRock Alternative Advisers" platform, iii) BlackRock Capital Investment Corporation, LLC, iv) FutureAdvisor, Inc., and v) Retail mutual funds and separately managed accounts within BlackRock México Operadora, S.A. de C.V., Sociedad Operadora de Fondos de Inversión.
- 2. BlackRock claims compliance with the GIPS standards and has prepared and presented this report in compliance with the GIPS standards. BlackRock has been independently verified for the periods 1 January 1993 through 31 December 2017. The verification reports are available upon request. Verification assesses whether (1) the firm has complied with all the composite construction requirements of the GIPS standards on a firm-wide basis and (2) the firm's policies and procedures are designed to calculate and present performance in compliance with the GIPS standards. Verification does not ensure the accuracy of any specific composite presentation. The firm is verified annually by Deloitte & Touche LLP.
- 3. BlackRock uses a time-weighted linked rate of return formula with adjustments for cash flows to calculate rates of return. Trade date accounting has been used since the inception of the composite. The currency used to calculate performance is US dollars.
- 4. The benchmark index shown is the Standard & Poor's 500 Index Total Return®.
- 5. Composite dispersion measures represent the consistency of a firm's composite performance results with respect to the individual portfolio returns within a composite. Dispersion is represented by the asset-weighted standard deviation of only portfolios that have been included in the composite style for a full year. For composites containing only one account, a measure of dispersion is not meaningful (NM).
- 6. Percentage of Firm Assets are rounded to the nearest whole percent.
- 7. There have been no alterations of the composite due to changes in personnel or other reasons.
- 8. When permitted by investment guidelines, derivatives may be used in the portfolio, but is not integral to the investment process. Shorting and leverage are not allowed.
- 9. Gross of fee performance results are presented before management and custodial fees and net of broker fees, transaction costs, and withholding taxes (if applicable). Certain portfolios may have custodial fees included. As of 1 January 2014, net performance reflects the deduction of the highest management fee per the strategy fee schedule. Prior to this date, net performance reflected the deduction of the highest management fee that could have been charged to any account in the composite. The standard management fee schedule for this strategy for institutional separate accounts is as follows: first \$250 million of assets, 0.04 of 1%; remaining assets in excess of \$250 million, 0.035 of 1%.
- 10. A complete list and description of all composites maintained by BlackRock and the related performance results are available upon request. Additional information regarding policies for calculating and reporting returns as well as valuation policies is also available upon request.
  - The **BlackRock S&P 500 Index Separate Account Composite (Americas)** is comprised of all fully discretionary, total return separate account equity portfolios, which are passively managed to track the performance of the Standard & Poor's 500 Index Total Return®. Accounts in this composite may engage in securities lending activity under the direction of the client via third parties while other clients may choose not to engage in stock lending. Performance shown above reflects any stock lending activity. All accounts included in the composite follow a similar investment philosophy. This composite may include accounts with multiple investor types which can have different withholding tax rates applied. BlackRock also maintains an institutional fund composite for this strategy. The creation date of the composite is 1 November 2010. The composite does not have a Significant Cash Flow Policy.

Performance presented for periods prior to 1 December 2009 occurred while members of the portfolio management team were affiliated with Barclays Global Investors ("Prior Firm"). Such members of the portfolio management team were responsible for investment management decisions for the S&P 500 Index Separate Account Composite (Americas) at the Prior Firm and the decision making process has remained intact and independent within BlackRock. The performance presented is for those portfolios that were brought over to BlackRock from the Prior Firm. In BlackRock management's opinion, such performance track record conforms to the GIPS standards with regard to the portability of investment results, and, as such, all historical performance results from the Prior Firm have been linked to the on-going performance results of the composite. Performance records of the Prior Firm are available upon request.

## Historical data BlackRock Bloomberg Barclays Treasury Inflation Protection Index Composite (Lending)

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Calendar year	Gross of fee composite return (%)	Net of fee composite return (%)	Benchmark return (%)	Number of portfolios	Composite dispersion (%)	Composite 3 yr annualized standard deviation (%)	Benchmark 3 yr annualized standard deviation (%)	Total assets at end of period (USD millions)	Percentage of firm assets
2009	11.37	11.31	11.41	2	0.01	8.67	8.72	3,463	<1
2010	6.38	6.33	6.31	2	0.03	8.68	8.74	5,177	<1
2011	13.69	13.63	13.56	2	0.01	5.71	5.75	6,855	<1
2012	7.07	7.02	6.98	2	0.00	4.33	4.34	7,024	<1
2013	-8.54	-8.68	-8.61	2	0.01	5.35	5.36	5,871	<1
2014	3.62	3.57	3.64	2	0.02	5.17	5.15	6,170	<1
2015	-1.23	-1.28	-1.44	2	0.01	5.04	5.00	6,755	<1
2016	4.85	4.81	4.68	2	0.01	4.15	4.08	7,086	<1
2017	3.24	3.19	3.01	2	0.00	3.50	3.46	10,153	<1
2018	-1.13	-1.16	-1.26	2	0.00	3.06	3.05	12,102	<1

The figures shown relate to past performance. Past Performance is not a reliable indicator of future results and should not be the sole factor of consideration when selecting a product or strategy.

Please see the following page for important disclosures related to this composite.

Data shown may be subject to revisions from time to time based on availability of new information. Any such revisions are not material.

<sup>\*</sup> Performance results presented for periods prior to 1 December 2009 occurred while members of the portfolio management team were affiliated with another firm ("Prior Firm"). Such members of the portfolio management team were responsible for investment decisions at the Prior Firm and the decision making process has remained intact and independent within BlackRock. See Note 10 on the following page.

## BlackRock Bloomberg Barclays Treasury Inflation Protection Index Composite (Lending)

### Notes

- 1. For purposes of compliance with the Global Investment Performance Standards (GIPS®), the "firm" refers to the investment adviser and national trust bank subsidiaries of BlackRock, Inc., located globally. This definition excludes: i) BlackRock subsidiaries that do not provide investment advisory or management services, ii) the Absolute Return Strategies (funds-of-hedge-funds) business unit under the "BlackRock Alternative Advisers" platform, iii) BlackRock Capital Investment Corporation, LLC, iv) FutureAdvisor, Inc., and v) Retail mutual funds and separately managed accounts within BlackRock México Operadora, S.A. de C.V., Sociedad Operadora de Fondos de Inversión.
- 2. BlackRock claims compliance with the GIPS standards and has prepared and presented this report in compliance with the GIPS standards. BlackRock has been independently verified for the periods 1 January 1993 through 31 December 2017. The verification reports are available upon request. Verification assesses whether (1) the firm has complied with all the composite construction requirements of the GIPS standards on a firm-wide basis and (2) the firm's policies and procedures are designed to calculate and present performance in compliance with the GIPS standards. Verification does not ensure the accuracy of any specific composite presentation. The firm is verified annually by Deloitte & Touche LLP.
- 3. BlackRock uses a time-weighted linked rate of return formula with adjustments for cash flows to calculate rates of return. Trade date accounting has been used since the inception of the composite. The currency used to calculate performance is US dollars.
- 4. The benchmark index shown is the Bloomberg Barclays Treasury Inflation Protection Index Total Return®.
- 5. Composite dispersion measures represent the consistency of a firm's composite performance results with respect to the individual portfolio returns within a composite. Dispersion is represented by the asset-weighted standard deviation of only portfolios that have been included in the composite style for a full year. For composites containing only one account, a measure of dispersion is not meaningful (NM).
- 6. Percentage of Firm Assets are rounded to the nearest whole percent.
- 7. There have been no alterations of the composite due to changes in personnel or other reasons.
- 8. Derivatives, shorting and leverage are not utilized in the portfolio.
- 9. Gross of fee performance results are presented before management and custodial fees and net of broker fees, transaction costs, and withholding taxes (if applicable). Certain portfolios may have custodial fees included. As of 1 January 2014, net performance reflects the deduction of the highest management fee per the strategy fee schedule. Prior to this date, net performance reflected the deduction of the highest management fee that could have been charged to any account in the composite. The standard management fee schedule for this strategy for institutional separate accounts is as follows: first \$100 million of assets, 0.04 of 1%; next \$400 million of assets, 0.02 of 1%; remaining assets in excess of \$500 million, 0.01 of 1%.
- 10. A complete list and description of all composites maintained by BlackRock and the related performance results are available upon request. Additional information regarding policies for calculating and reporting returns as well as valuation policies is also available upon request.
  - The **BlackRock Bloomberg Barclays Treasury Inflation Protection Index Composite (Lending)** is comprised of all fully discretionary, total return institutional fixed income funds, which are passively managed to track the performance of the Bloomberg Barclays Treasury Inflation Protection Index Total Return\*. Accounts in this composite are engaged in securities lending activity. All accounts included in the composite follow a similar investment philosophy. This composite may include accounts with multiple investor types which can have different withholding tax rates applied. The creation date of the composite is 1 November 2010. The composite does not have a Significant Cash Flow Policy.

Performance presented for periods prior to 1 December 2009 occurred while members of the portfolio management team were affiliated with Barclays Global Investors ("Prior Firm"). Such members of the portfolio management team were responsible for investment management decisions for the Bloomberg Barclays Treasury Inflation Protection Index Composite (Lending) at the Prior Firm and the decision making process has remained intact and independent within BlackRock. The performance presented is for those portfolios that were brought over to BlackRock from the Prior Firm. In BlackRock management's opinion, such performance track record conforms to the GIPS standards with regard to the portability of investment results, and, as such, all historical performance results from the Prior Firm have been linked to the on-going performance results of the composite. Performance records of the Prior Firm are available upon request.

# Historical data BlackRock Bloomberg Barclays Treasury Inflation Protection Index Separate Account Composite

Calendar year	Gross of fee composite return (%)	Net of fee composite return (%)	Benchmark return (%)	Number of portfolios	Composite dispersion (%)	Composite 3 yr annualized standard deviation (%)	Benchmark 3 yr annualized standard deviation (%)	Total assets at end of period (USD millions)	Percentage of firm assets
2009	11.49	11.39	11.41	1	NM	8.67	8.72	447	<1
2010	6.31	6.22	6.31	2	NM	8.67	8.74	2,796	<1
2011	13.60	13.49	13.56	2	0.00	5.74	5.75	2,923	<1
2012	6.98	6.88	6.98	2	0.00	4.35	4.34	2,849	<1
2013	-8.61	-8.69	-8.61	2	0.00	5.35	5.36	2,300	<1
2014	3.66	3.58	3.64	2	0.01	5.14	5.15	2,284	<1
2015	-1.44	-1.49	-1.44	2	0.01	4.99	5.00	1,730	<1
2016	4.75	4.70	4.68	1	NM	4.08	4.08	612	<1
2017	3.07	3.02	3.01	1	NM	3.46	3.46	2,103	<1
2018	-1.29	-1.34	-1.26	1	NM	3.06	3.05	2,150	<1

The figures shown relate to past performance. Past Performance is not a reliable indicator of future results and should not be the sole factor of consideration when selecting a product or strategy.

Please see the following page for important disclosures related to this composite.

Data shown may be subject to revisions from time to time based on availability of new information. Any such revisions are not material.

<sup>\*</sup> Performance results presented for periods prior to 1 December 2009 occurred while members of the portfolio management team were affiliated with another firm ("Prior Firm"). Such members of the portfolio management team were responsible for investment decisions at the Prior Firm and the decision making process has remained intact and independent within BlackRock. See Note 10 on the following page.

## BlackRock Bloomberg Barclays Treasury Inflation Protection Index Separate Account Composite

### Notes

- 1. For purposes of compliance with the Global Investment Performance Standards (GIPS®), the "firm" refers to the investment adviser and national trust bank subsidiaries of BlackRock, Inc., located globally. This definition excludes: i) BlackRock subsidiaries that do not provide investment advisory or management services, ii) the Absolute Return Strategies (funds-of-hedge-funds) business unit under the "BlackRock Alternative Advisers" platform, iii) BlackRock Capital Investment Corporation, LLC, iv) FutureAdvisor, Inc., and v) Retail mutual funds and separately managed accounts within BlackRock México Operadora, S.A. de C.V., Sociedad Operadora de Fondos de Inversión.
- 2. BlackRock claims compliance with the GIPS standards and has prepared and presented this report in compliance with the GIPS standards. BlackRock has been independently verified for the periods 1 January 1993 through 31 December 2017. The verification reports are available upon request. Verification assesses whether (1) the firm has complied with all the composite construction requirements of the GIPS standards on a firm-wide basis and (2) the firm's policies and procedures are designed to calculate and present performance in compliance with the GIPS standards. Verification does not ensure the accuracy of any specific composite presentation. The firm is verified annually by Deloitte & Touche LLP.
- 3. BlackRock uses a time-weighted linked rate of return formula with adjustments for cash flows to calculate rates of return. Trade date accounting has been used since the inception of the composite. The currency used to calculate performance is US dollars.
- 4. The benchmark index shown is the Bloomberg Barclays Treasury Inflation Protection Index Total Return.\*
- 5. Composite dispersion measures represent the consistency of a firm's composite performance results with respect to the individual portfolio returns within a composite. Dispersion is represented by the asset-weighted standard deviation of only portfolios that have been included in the composite style for a full year. For composites containing only one account, a measure of dispersion is not meaningful (NM).
- 6. Percentage of Firm Assets are rounded to the nearest whole percent.
- 7. There have been no alterations of the composite due to changes in personnel or other reasons.
- 8. Derivatives, shorting and leverage are not utilized in the portfolio.
- 9. Gross of fee performance results are presented before management and custodial fees and net of broker fees, transaction costs, and withholding taxes (if applicable). Certain portfolios may have custodial fees included. As of 1 January 2014, net performance reflects the deduction of the highest management fee per the strategy fee schedule. Prior to this date, net performance reflected the deduction of the highest management fee that could have been charged to any account in the composite The standard management fee schedule for this strategy for institutional separate accounts is as follows: first \$100 million of assets, 0.05 of 1%; next \$400 million of assets, 0.03 of 1%; remaining assets in excess of \$500 million, 0.02 of 1%.
- 10. A complete list and description of all composites maintained by BlackRock and the related performance results are available upon request. Additional information regarding policies for calculating and reporting returns as well as valuation policies is also available upon request.
  - The **BlackRock Bloomberg Barclays Treasury Inflation Protection Index Separate Account Composite** is comprised of all fully discretionary, total return separate account fixed income portfolios, which are passively managed to track the performance of the Bloomberg Barclays Treasury Inflation Protection Index Total Return®. Accounts in this composite may engage in securities lending activity under the direction of the client via third parties while other clients may choose not to engage in stock lending. Performance shown above reflects any stock lending activity. All accounts included in the composite follow a similar investment philosophy. This composite may include accounts with multiple investor types which can have different withholding tax rates applied. BlackRock also maintains an institutional fund composite for this strategy. The creation date of the composite is 1 November 2010. The composite does not have a Significant Cash Flow Policy.

Performance presented for periods prior to 1 December 2009 occurred while members of the portfolio management team were affiliated with Barclays Global Investors ("Prior Firm"). Such members of the portfolio management team were responsible for investment management decisions for the Bloomberg Barclays Treasury Inflation Protection Index Separate Account Composite at the Prior Firm and the decision making process has remained intact and independent within BlackRock. The performance presented is for those portfolios that were brought over to BlackRock from the Prior Firm. In BlackRock management's opinion, such performance track record conforms to the GIPS standards with regard to the portability of investment results, and, as such, all historical performance results from the Prior Firm have been linked to the on-going performance results of the composite. Performance records of the Prior Firm are available upon request.

## Historical data BlackRock Bloomberg Barclays US High Yield 500MM 2% Issuer Cap Index

Calendar year	Gross of fee composite return (%)	Net of fee composite return (%)	Benchmark return (%)	Number of portfolios	Composite dispersion (%)	Composite 3 yr annualized standard deviation (%)**	Benchmark 3 yr annualized standard deviation (%)**	Total assets at end of period (USD millions)	Percentage of firm assets
01/04/10 - 31/12/10	9.97	9.79	9.91	1	NM	N/A	N/A	272	<1
2011	5.18	4.95	5.39	1	NM	N/A	N/A	241	<1
2012	15.72	15.46	15.68	1	NM	N/A	N/A	206	<1
2013	6.75	6.51	6.82	1	NM	7.30	7.33	130	<1
2014	3.07	2.83	2.76	1	NM	4.96	4.94	197	<1
2015	-4.63	-4.84	-4.70	1	NM	5.67	5.63	312	<1
2016	16.59	16.29	16.76	2	NM	6.16	6.18	550	<1
2017	7.33	7.12	7.22	2	0.02	5.62	5.66	546	<1
2018	-2.29	-2.48	-2.17	1	NM	4.51	4.55	237	<1

The figures shown relate to past performance. Past Performance is not a reliable indicator of future results and should not be the sole factor of consideration when selecting a product or strategy.

<sup>\*</sup> Data shown may be subject to revisions from time to time based on availability of new information. Any such revisions are not material.

<sup>\*\*</sup> N/A – 36 months of data is not available for that period.

# Historical data BlackRock Bloomberg Barclays US High Yield 500MM 2% Issuer Cap Index Composite (Non-Lending)

#### Notes

- 1. For purposes of compliance with the Global Investment Performance Standards (GIPS®), the "firm" refers to the investment adviser and national trust bank subsidiaries of BlackRock, Inc., located globally. This definition excludes: i) BlackRock subsidiaries that do not provide investment advisory or management services, ii) the Absolute Return Strategies (funds-of-hedge-funds) business unit under the "BlackRock Alternative Advisers" platform, iii) BlackRock Capital Investment Corporation, LLC, iv) FutureAdvisor, Inc., and v) Retail mutual funds and separately managed accounts within BlackRock México Operadora, S.A. de C.V., Sociedad Operadora de Fondos de Inversión.
- 2. BlackRock claims compliance with the GIPS standards and has prepared and presented this report in compliance with the GIPS standards. BlackRock has been independently verified for the periods 1 January 1993 through 31 December 2017. The verification reports are available upon request. Verification assesses whether (1) the firm has complied with all the composite construction requirements of the GIPS standards on a firm-wide basis and (2) the firm's policies and procedures are designed to calculate and present performance in compliance with the GIPS standards. Verification does not ensure the accuracy of any specific composite presentation. The firm is verified annually by Deloitte & Touche LLP.
- 3. BlackRock uses a time-weighted linked rate of return formula with adjustments for cash flows to calculate rates of return. Trade date accounting has been used since the inception of the composite. The currency used to calculate performance is US dollars.
- 4. The benchmark index shown is the Bloomberg Barclays US High Yield 500MM 2% Issuer Cap Index Total Return<sup>®</sup>.
- 5. Composite dispersion measures represent the consistency of a firm's composite performance results with respect to the individual portfolio returns within a composite.

  Dispersion is represented by the asset-weighted standard deviation of only portfolios that have been included in the composite style for a full year. For composites containing only one account, a measure of dispersion is not meaningful (NM).
- 6. Percentage of Firm Assets are rounded to the nearest whole percent.
- 7. There have been no alterations of the composite due to changes in personnel or other reasons.
- 8. Derivatives, shorting and leverage are not utilized in the portfolio.
- 9. Gross of fee performance results are presented before management and custodial fees and net of broker fees, transaction costs, and withholding taxes (if applicable). Certain portfolios may have custodial fees included. As of 1 January 2014, net performance reflects the deduction of the highest management fee per the strategy fee schedule. Prior to this date, net performance reflected the deduction of the highest management fee that could have been charged to any account in the composite. The standard management fee schedule for this strategy for institutional separate accounts is as follows: first \$100 million of assets, 0.20 of 1%; next \$400 million of assets, 0.18 of 1%; remaining assets in excess of \$500 million, 0.16 of 1%.
- 10. A complete list and description of all composites maintained by BlackRock and the related performance results are available upon request. Additional information regarding policies for calculating and reporting returns as well as valuation policies is also available upon request.
  - The BlackRock Bloomberg Barclays US High Yield 500MM 2% Issuer Cap Index Composite (Non-Lending) is comprised of all fully discretionary, total return institutional fixed income funds, which are passively managed to track the performance of the Bloomberg Barclays US High Yield 500MM 2% Issuer Cap Index Total Return. All accounts included in the composite follow a similar investment philosophy. This composite may include accounts with multiple investor types which can have different withholding tax rates applied. The creation date of the composite is 1 November 2010. The composite does not have a Significant Cash Flow Policy.

# Historical data BlackRock JP Morgan Emerging Markets Local Currency Index Composite (Non-Lending)

		-							
Calendar year	Gross of fee composite return (%)	Net of fee composite return (%)	Benchmark return (%)	Number of portfolios	Composite dispersion (%)	Composite 3 yr annualized standard deviation (%)**	Benchmark 3 yr annualized standard deviation (%)**	Total assets at end of period (USD millions)	Percentage of firm assets
2011	-2.85	-3.21	-1.75	1	NM	N/A	N/A	157	<1
2012	15.89	15.46	16.76	1	NM	N/A	N/A	131	<1
2013	-9.82	-10.15	-8.98	1	NM	12.78	12.61	169	<1
2014	-6.02	-6.35	-5.72	1	NM	11.69	11.77	98	<1
2015	-15.38	-15.64	-14.92	1	NM	10.31	10.35	85	<1
2016	9.24	8.96	9.94	1	NM	11.93	11.97	95	<1
2017	14.51	14.21	15.21	1	NM	10.82	10.87	108	<1
2018	-6.67	-6.91	-6.21	1	NM	11.07	11.09	164	<1

The figures shown relate to past performance. Past Performance is not a reliable indicator of future results and should not be the sole factor of consideration when selecting a product or strategy.

<sup>\*</sup> Data shown may be subject to revisions from time to time based on availability of new information. Any such revisions are not material.

<sup>\*\*</sup> N/A - 36 months of data is not available for that period.

# Historical data BlackRock JP Morgan Emerging Markets Local Currency Index Composite (Non-Lending)

#### Notes

- 1. For purposes of compliance with the Global Investment Performance Standards (GIPS®), the "firm" refers to the investment adviser and national trust bank subsidiaries of BlackRock, Inc., located globally. This definition excludes: i) BlackRock subsidiaries that do not provide investment advisory or management services, ii) the Absolute Return Strategies (funds-of-hedge-funds) business unit under the "BlackRock Alternative Advisers" platform, iii) BlackRock Capital Investment Corporation, LLC, iv) FutureAdvisor, Inc., and v) Retail mutual funds and separately managed accounts within BlackRock México Operadora, S.A. de C.V., Sociedad Operadora de Fondos de Inversión.
- 2. BlackRock claims compliance with the GIPS standards and has prepared and presented this report in compliance with the GIPS standards. BlackRock has been independently verified for the periods 1 January 1993 through 31 December 2017. The verification reports are available upon request. Verification assesses whether (1) the firm has complied with all the composite construction requirements of the GIPS standards on a firm-wide basis and (2) the firm's policies and procedures are designed to calculate and present performance in compliance with the GIPS standards. Verification does not ensure the accuracy of any specific composite presentation. The firm is verified annually by Deloitte & Touche LLP.
- 3. BlackRock uses a time-weighted linked rate of return formula with adjustments for cash flows to calculate rates of return. Trade date accounting has been used since the inception of the composite. The currency used to calculate performance is US dollars.
- 4. The benchmark index shown is the JP Morgan GBI-EM Global Diversified Index®.
- 5. Composite dispersion measures represent the consistency of a firm's composite performance results with respect to the individual portfolio returns within a composite. Dispersion is represented by the asset-weighted standard deviation of only portfolios that have been included in the composite style for a full year. For composites containing only one account, a measure of dispersion is not meaningful (NM).
- 6. Percentage of Firm Assets are rounded to the nearest whole percent.
- 7. There have been no alterations of the composite due to changes in personnel or other reasons.
- 8. Derivatives, shorting and leverage are not utilized in the portfolio.
- 9. Gross of fee performance results are presented before management and custodial fees and net of broker fees, transaction costs, and withholding taxes (if applicable). Certain portfolios may have custodial fees included. As of 1 January 2014, net performance reflects the deduction of the highest management fee per the strategy fee schedule. Prior to this date, net performance reflected the deduction of the highest management fee that could have been charged to any account in the composite. The standard management fee schedule for this strategy for institutional separate accounts is as follows: first \$100 million of assets, 0.26 of 1%; next \$400 million of assets, 0.24 of 1%; remaining assets in excess of \$500 million, 0.22 of 1%.
- 10. A complete list and description of all composites maintained by BlackRock and the related performance results are available upon request. Additional information regarding policies for calculating and reporting returns as well as valuation policies is also available upon request.
  - The **BlackRock JP Morgan Emerging Market Local Currency Index Composite (Non-Lending)** is comprised of all fully discretionary, total return institutional fixed income funds, which are passively managed to track the performance of the JP Morgan GBI-EM Global Diversified Index\*. All accounts included in the composite follow a similar investment philosophy. This composite may include accounts with multiple investor types which can have different withholding tax rates applied. The creation date of the composite is 1 January 2011. The composite does not have a Significant Cash Flow Policy. As of 31 December 2012, the JP Morgan GBI-EM Global Diversified Index (Non-Lend) Composite has been renamed the JP Morgan Emerging Market Local Currency Index (Non-Lend) Composite.

# Historical data BlackRock JP Morgan Emerging Markets Bond Index Global Diversified Separate Account Composite

Calendar year	Gross of fee composite return (%)	Net of fee composite return (%)	Benchmark return (%)	Number of portfolios	Composite dispersion (%)	Composite 3 yr annualized standard deviation (%)**	Benchmark 3 yr annualized standard deviation (%)**	Total assets at end of period (USD millions)	Percentage of firm assets
01/10/16 - 31/12/16	-4.13	-4.18	-4.02	1	NM	N/A	N/A	1,329	<1
2017	10.09	9.85	10.26	2	NM	N/A	N/A	1,761	<1
2018	-4.18	-4.39	-4.26	2	0.03	N/A	N/A	1,724	<1

The figures shown relate to past performance. Past Performance is not a reliable indicator of future results and should not be the sole factor of consideration when selecting a product or strategy.

<sup>\*</sup> Data shown may be subject to revisions from time to time based on availability of new information. Any such revisions are not material.

<sup>\*\*</sup> N/A - 36 months of data is not available for that period.

# Historical data BlackRock JP Morgan Emerging Markets Bond Index Global Diversified Separate Account Composite

#### Notes

- 1. For purposes of compliance with the Global Investment Performance Standards (GIPS®), the "firm" refers to the investment adviser and national trust bank subsidiaries of BlackRock, Inc., located globally. This definition excludes: i) BlackRock subsidiaries that do not provide investment advisory or management services, ii) the Absolute Return Strategies (funds-of-hedge-funds) business unit under the "BlackRock Alternative Advisers" platform, iii) BlackRock Capital Investment Corporation, LLC, iv) FutureAdvisor, Inc., and v) Retail mutual funds and separately managed accounts within BlackRock México Operadora, S.A. de C.V., Sociedad Operadora de Fondos de Inversión.
- 2. BlackRock claims compliance with the GIPS standards and has prepared and presented this report in compliance with the GIPS standards. BlackRock has been independently verified for the periods 1 January 1993 through 31 December 2017. The verification reports are available upon request. Verification assesses whether (1) the firm has complied with all the composite construction requirements of the GIPS standards on a firm-wide basis and (2) the firm's policies and procedures are designed to calculate and present performance in compliance with the GIPS standards. Verification does not ensure the accuracy of any specific composite presentation. The firm is verified annually by Deloitte & Touche LLP.
- 3. BlackRock uses a time-weighted linked rate of return formula with adjustments for cash flows to calculate rates of return. Trade date accounting has been used since the inception of the composite. The currency used to calculate performance is US dollars.
- 4. The benchmark index shown is the JP Morgan Emerging Markets Bond Index Global Diversified.
- 5. Composite dispersion measures represent the consistency of a firm's composite performance results with respect to the individual portfolio returns within a composite. Dispersion is represented by the asset-weighted standard deviation of only portfolios that have been included in the composite style for a full year. For composites containing only one account, a measure of dispersion is not meaningful (NM).
- 6. Percentage of Firm Assets are rounded to the nearest whole percent.
- 7. There have been no alterations of the composite due to changes in personnel or other reasons.
- 8. Derivatives, shorting and leverage are not utilized in the portfolio.
- 9. Gross of fee performance results are presented before management and custodial fees and net of broker fees, transaction costs, and withholding taxes (if applicable). Certain portfolios may have custodial fees included. Net performance reflects the deduction of the highest management fee per the strategy fee schedule. The standard management fee schedule for this strategy for institutional separate accounts is as follows: first \$100 million of assets, 0.22 of 1%; next \$400 million of assets, 0.20 of 1%; remaining assets in excess of \$500 million, 0.18 of 1%.
- 10. A complete list and description of all composites maintained by BlackRock and the related performance results are available upon request. Additional information regarding policies for calculating and reporting returns as well as valuation policies is also available upon request.
  - The BlackRock JP Morgan Emerging Markets Bond Index Global Diversified Separate Account Composite is comprised of all fully discretionary, total return separate account fixed income portfolios, which are passively managed to track the performance of the JP Morgan Emerging Markets Bond Index Global Diversified. Accounts in this composite may engage in securities lending activity under the direction of the client via third parties while other clients may choose not to engage in stock lending. Performance shown above reflects any stock lending activity. All accounts included in the composite follow a similar investment philosophy. This composite may include accounts with multiple investor types which can have different withholding tax rates applied. BlackRock also maintains an institutional fund composite for this strategy. The creation date of the composite is 25 October 2016. The composite does not have a Significant Cash Flow Policy.

# Historical data BlackRock Bloomberg Barclays Aggregate Bond Index Composite (Lending)

Calendar year	Gross of fee composite return (%)	Net of fee composite return (%)	Benchmark return (%)	Number of portfolios	Composite dispersion (%)	Composite 3 yr annualized standard deviation (%)	Benchmark 3 yr annualized standard deviation (%)	Total assets at end of period (USD millions)	Percentage of firm assets
2009	6.01	5.85	5.93	2	0.01	4.13	4.11	32,364	<1
2010	6.73	6.57	6.54	2	0.00	4.18	4.17	37,485	1
2011	7.89	7.73	7.84	3	0.01	2.76	2.78	44,633	1
2012	4.32	4.11	4.21	3	0.01	2.37	2.38	54,367	1
2013	-1.93	-2.23	-2.02	3	0.01	2.70	2.71	27,006	<1
2014	6.24	6.15	5.97	3	0.00	2.63	2.63	27,955	<1
2015	0.63	0.55	0.55	3	0.01	2.87	2.88	31,066	<1
2016	2.75	2.69	2.65	3	0.01	2.98	2.98	37,079	<1
2017	3.68	3.63	3.54	3	0.00	2.78	2.78	46,900	<1
2018	0.07	0.02	0.01	3	0.01	2.85	2.84	54,978	<1

The figures shown relate to past performance. Past Performance is not a reliable indicator of future results and should not be the sole factor of consideration when selecting a product or strategy.

Please see the following page for important disclosures related to this composite.

Data shown may be subject to revisions from time to time based on availability of new information. Any such revisions are not material.

<sup>\*</sup> Performance results presented for periods prior to 1 December 2009 occurred while members of the portfolio management team were affiliated with another firm ("Prior Firm"). Such members of the portfolio management team were responsible for investment decisions at the Prior Firm and the decision making process has remained intact and independent within BlackRock. See Note 10 on the following page.

# Historical data BlackRock Bloomberg Barclays Aggregate Bond Index Composite (Lending)

#### Notes

- 1. For purposes of compliance with the Global Investment Performance Standards (GIPS®), the "firm" refers to the investment adviser and national trust bank subsidiaries of BlackRock, Inc., located globally. This definition excludes: i) BlackRock subsidiaries that do not provide investment advisory or management services, ii) the Absolute Return Strategies (funds-of-hedge-funds) business unit under the "BlackRock Alternative Advisers" platform, iii) BlackRock Capital Investment Corporation, LLC, iv) FutureAdvisor, Inc., and v) Retail mutual funds and separately managed accounts within BlackRock México Operadora, S.A. de C.V., Sociedad Operadora de Fondos de Inversión.
- 2. BlackRock claims compliance with the GIPS standards and has prepared and presented this report in compliance with the GIPS standards. BlackRock has been independently verified for the periods 1 January 1993 through 31 December 2017. The verification reports are available upon request. Verification assesses whether (1) the firm has complied with all the composite construction requirements of the GIPS standards on a firm-wide basis and (2) the firm's policies and procedures are designed to calculate and present performance in compliance with the GIPS standards. Verification does not ensure the accuracy of any specific composite presentation. The firm is verified annually by Deloitte & Touche LLP.
- 3. BlackRock uses a time-weighted linked rate of return formula with adjustments for cash flows to calculate rates of return. Trade date accounting has been used since the inception of the composite. The currency used to calculate performance is US dollars.
- The benchmark index shown is the Bloomberg Barclays Aggregate Bond Index Total Return®.
- 5. Composite dispersion measures represent the consistency of a firm's composite performance results with respect to the individual portfolio returns within a composite.

  Dispersion is represented by the asset-weighted standard deviation of only portfolios that have been included in the composite style for a full year. For composites containing only one account, a measure of dispersion is not meaningful (NM).
- 6. Percentage of Firm Assets are rounded to the nearest whole percent.
- 7. There have been no alterations of the composite due to changes in personnel or other reasons.
- 8. Derivatives, shorting and leverage are not utilized in the portfolio.
- 9. Gross of fee performance results are presented before management and custodial fees and net of broker fees, transaction costs, and withholding taxes (if applicable). Certain portfolios may have custodial fees included. As of 1 January 2014, net performance reflects the deduction of the highest management fee per the strategy fee schedule. Prior to this date, net performance reflected the deduction of the highest management fee that could have been charged to any account in the composite. The standard management fee schedule for this strategy for institutional separate accounts is as follows: first \$100 million of assets, 0.05 of 1%; next \$400 million of assets, 0.04 of 1%; remaining assets in excess of \$500 million, 0.02 of 1%.
- 10. A complete list and description of all composites maintained by BlackRock and the related performance results are available upon request. Additional information regarding policies for calculating and reporting returns as well as valuation policies is also available upon request.
  - The **BlackRock Bloomberg Barclays Aggregate Bond Index Composite (Lending)** is comprised of all fully discretionary, total return institutional fixed income funds, which are passively managed to track the performance of the Bloomberg Barclays Aggregate Bond Index Total Return®. Accounts in this composite are engaged in securities lending activity. All accounts included in the composite follow a similar investment philosophy. This composite may include accounts with multiple investor types which can have different withholding tax rates applied. This composite may include accounts with multiple investor types which can have different withholding tax rates applied. The creation date of the composite is 1 November 2010. The composite does not have a Significant Cash Flow Policy.

Performance presented for periods prior to 1 December 2009 occurred while members of the portfolio management team were affiliated with Barclays Global Investors ("Prior Firm"). Such members of the portfolio management team were responsible for investment management decisions for the Bloomberg Barclays Aggregate Bond Index Composite (Lending) at the Prior Firm and the decision making process has remained intact and independent within BlackRock. The performance presented is for those portfolios that were brought over to BlackRock from the Prior Firm. In BlackRock management's opinion, such performance track record conforms to the GIPS standards with regard to the portability of investment results, and, as such, all historical performance results from the Prior Firm have been linked to the on-going performance results of the composite. Performance records of the Prior Firm are available upon request.