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**State of Connecticut  
Office of Health Care Access  
Letter of Intent Form  
Form 2030**

2008 NOV 25 A 11: 10

CONNECTICUT OFFICE OF  
HEALTH CARE ACCESS

All Applicants involved with the proposal must be listed for identification purposes. A proposal's Letter of Intent (LOI) form must be submitted prior to a Certificate of Need application submission to OHCA by the Applicant(s), pursuant to Sections 19a-638 and 19a-639 of the Connecticut General Statutes and Section 19a-643-79 of OHCA's Regulations. Please complete and submit Form 2030 to the Commissioner of the Office of Health Care Access, 410 Capitol Avenue, MS# 13HCA, P.O. Box 340308, Hartford, Connecticut 06134-0308.

**SECTION I. APPLICANT INFORMATION**

If this proposal has more than two Applicants, please attach a separate sheet, supplying the same information for each additional Applicant in the format presented in the following table.

|   | Applicant One                                      | Applicant Two |
|---|--|---------------|
| Full legal name   | Jeffrey T. Kozlowski,<br>D.D.S.                    |               |
| Doing Business As   | Kozlowski Orthodontics,<br>P.C.                    |               |
| Name of Parent Corporation  | N/A  |               |
| Applicant's Mailing Address, if Post Office (PO) Box, include a street mailing address for Certified Mail (Zip Code Required)             | 190 Hempstead Street<br>New London, CT 06320       |               |
| Identify Applicant Status:<br>P for Profit or<br>NP for Nonprofit   | P  |               |
| Does the Applicant have Tax Exempt Status?  | No   |               |
| Contact Person, including Title/Position:<br>This Individual will be the Applicant Designee to receive all correspondence in this matter. | Jeffrey T. Kozlowski,<br>D.D.S.<br>President/Owner |               |
| Contact Person's Mailing Address, if PO Box, include a street mailing address for Certified Mail (Zip Code Required)                      | 190 Hempstead Street<br>New London, CT 06320       |               |
| Contact Person Telephone Number   | 860.287.2688 cell<br>860.442.4421 office           |               |
| Contact Person Fax Number   | 866.837.6409                                       |               |
| Contact Person e-mail Address   | orthokoz@gmail.com                                 |               |

**SECTION II. GENERAL APPLICATION INFORMATION**

a. Project Title: Kodak 9000 Dental 3D (Localized field of view)

b. Project Proposal: To add on a localized field of view (3.8 cm x 5 cm) dental 3D sensor to my existing Kodak 9000 digital panoramic/cephalometric x-ray machine.

c. Type of Project/Proposal, please check all that apply:

**Inpatient Service(s): Not Applicable**

**Outpatient Service(s): Not Applicable**

**Imaging:**

|  |  |   |
|--|--|---|
| <input type="checkbox"/> MRI                       | <input checked="" type="checkbox"/> CT Scanner | <input type="checkbox"/> PET Scanner        |
| <input type="checkbox"/> CT Simulator              | <input type="checkbox"/> PET/CT Scanner        | <input type="checkbox"/> Linear Accelerator |
| <input type="checkbox"/> Cineangiography Equipment | <input type="checkbox"/> New Technology: _____ |   |

**Non-Clinical: Not Applicable**

d. Does the proposal include a Change in Facility (F), Service (S)/Function (Fnc) pursuant to Section 19a-638, C.G.S.?

Yes  No

If you checked "Yes" above, please check the appropriate box below:

|  |  |   |
|--|--|---|
| <input type="checkbox"/> New (F, S, Fnc)       | <input checked="" type="checkbox"/> Additional (F, S, Fnc) | <input type="checkbox"/> Replacement            |
| <input type="checkbox"/> Expansion (F, S, Fnc) | <input type="checkbox"/> Relocation                        | <input type="checkbox"/> Termination of Service |
| <input type="checkbox"/> Reduction             | <input type="checkbox"/> Change in Ownership/Control       |   |

e. Will the Capital Expenditure/Cost of the proposal exceed \$3,000,000, pursuant to Section 19a-639, C.G.S.?

Yes  No

If you checked "Yes" above, please check the boxes below, as appropriate:

- New equipment acquisition and operation
- Replacement equipment with disposal of existing equipment
- Major medical equipment
- Change in ownership or control

f. Location of proposal, identifying Street Address, Town and Zip Code:

190 Hempstead Street, New London, CT 06320

g. List each town this project is intended to serve:

This project is intended to serve patients referred to Kozlowski Orthodontics, P.C. for evaluation of tooth and root positioning, impacted and missing teeth, presence and location of supernumerary (extra) teeth, and spacing between roots of teeth.

h. Estimated starting date for the project: Immediately following approval of CON.

i. If the proposal includes change in the number of beds provide the following: **Not Applicable**

### SECTION III. ESTIMATED CAPITAL EXPENDITURE/COST INFORMATION

a. Estimated Total Project Expenditure/Cost: \$40,555

b. Please provide the following tentative capital expenditure/costs related to the proposal:

|   |                 |
|---|-----------------|
| Major Medical Equipment Purchases*                            |                 |
| Medical Equipment Purchases*                                  | \$40,555        |
| Non-Medical Equipment Purchases*                              | \$0             |
| Land/Building Purchases                                       | \$0             |
| Construction/Renovation                                       | \$0             |
| Other (Non-Construction) Specify: _____                       | \$0             |
| <b>Total Capital Expenditure</b>                              | <b>\$40,555</b> |
| Major Medical Equipment – Fair Market Value of Leases Medical | \$0             |
| Equipment – Fair Market Value of Leases                       | \$0             |
| Non-Medical Equipment – Fair Market Value of Leases*          | \$0             |
| Fair Market Value of Space – Capital Leases Only              | \$0             |
| <b>Total Capital Cost</b>                                     | <b>\$40,555</b> |
| <b>Total Project Cost</b>                                     | <b>\$40,555</b> |
| Capitalized Financing Costs (Informational Purpose Only)      | \$0             |

\* Provide an itemized list of all medical and non-medical equipment to be purchased and leased.

c. If the proposal has a total capital expenditure/cost exceeding \$20,000,000 or if the proposal is for major medical equipment exceeding \$3,000,000, you may request a Waiver of Public Hearing pursuant to Section 19a-643-45 of OHCA's Regulations? Please check your preference.

**Not Applicable**

d. Major Medical and/or Imaging Equipment Acquisition: to view the Kodak 9000 3D unit please log on to the following website

<http://www.my90003d.com/site.html#/uk/concept/>

| Equipment Type                                 | Name  | Model   | Number of Units | Cost per unit |
|--|-------|---------|-----------------|---------------|
| Extraoral Dental Imaging System Sensor Upgrade | Kodak | 9000 3D | One (1)         | \$40,555      |

Note: Provide a copy of the vendor contract or quotation for each major medical/imaging equipment.

e. Type of financing or funding source (more than one can be checked):

|  |  |  |
|--|--|--|
| <input checked="" type="checkbox"/> Applicant's Equity | <input type="checkbox"/> Capital Lease   | <input type="checkbox"/> Conventional Loan |
| <input type="checkbox"/> Charitable Contributions      | <input type="checkbox"/> Operating Lease | <input type="checkbox"/> CHEFA Financing   |
| <input type="checkbox"/> Funded Depreciation           | <input type="checkbox"/> Grant Funding   |  |
| <input type="checkbox"/> Other (specify) _____         |  |  |

#### SECTION IV. PROJECT DESCRIPTION

In **paragraph format**, please provide a description of the proposed project, highlighting each of its important aspects, on at least one, but not more than two separate 8.5" X 11" sheets of paper. At a minimum each of the following items need to be addressed, if applicable.

1. List the types of services are currently being provided. If applicable, provide a copy of each Department of Public Health (DPH) license held by the Applicant.

*SEE ATTACHED*

2. List the types of services being proposed and what DPH licensure categories will be sought, if applicable.
3. Identify the current population served and the target population to be served.
4. Identify any unmet need and describe how this project will fulfill that need.
5. Are there any similar existing service providers in the proposed geographic area?
6. Describe the anticipated effect of this proposal on the health care delivery system in the State of Connecticut.
7. Who will be responsible for providing the service?
8. Who are the current payers of this service and identify any anticipated payer changes when the proposed project becomes operational?

**AFFIDAVIT**

**To be completed by each Applicant**

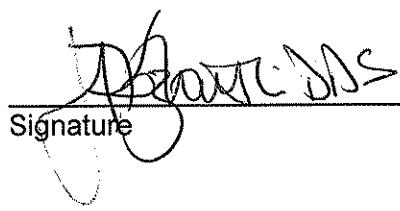
Applicant: **Jeffrey T. Kozlowski, D.D.S., 190 Hempstead Street, New London, 06320**

Project Title: **Kodak 9000 Dental 3D (Localized field of view)**

I, Jeffrey T. Kozlowski, D.D.S.,  
(Name) President  
(Position – CEO or CFO)

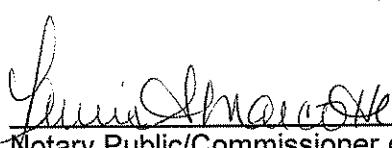
of Kozlowski Orthodontics, P.C. being duly sworn, depose and state that the information provided in this CON Letter of Intent (Form 2030) is true and accurate to the best of my knowledge, and that Kozlowski Orthodontics, P.C. complies with the appropriate and (Facility Name)

applicable criteria as set forth in the Sections 19a-630, 19a-637, 19a-638, 19a-639, 19a-486 and/or 4-181 of the Connecticut General Statutes.

  
Signature

11-18-08  
Date

Subscribed and sworn to before me on November 18, 2008

  
Notary Public/Commissioner of Superior Court

My commission expires: 6/30/11

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The goal of the proposed project, "Kodak 9000 Dental 3D (Localized field of view)", is to provide state-of-the-art, low radiation, localized dental, in-office diagnostic capabilities for the sole purpose of treating patients referred to Kozlowski Orthodontics, P.C.

Kozlowski Orthodontics P.C. would like to upgrade its existing Kodak 9000 digital panoramic/ceplalometric dental x-ray machine by adding a localized dental 3D radiographic field of view measuring a mere **3.8cm x 5cm**. The upgrade is to be placed into service at 190 Hempstead Street, New London, CT, in the same location as the existing dental x-ray machine.

Currently, Kozlowski Orthodontics P.C. is providing treatment to our patients within the field of orthodontics and dentofacial orthopedics, however, we are doing so without the benefit of in-office, localized, three dimensional imaging. In my 10 year career, I have never referred a patient for a medical, full-head CT scan to determine tooth and root positioning. However, there have been many indications for the use of localized, dental 3D imaging that would have improved my diagnostic information and hence improve the ability to accurately and effectively treatment plan my patients. The addition of localized field of view dental 3D imaging will enable our practice to provide better diagnostic and treatment planning capabilities to our patients, as well as, enable us to provide state-of-the-art clinical care with respect to emerging dental technology. Kozlowski Orthodontics, P.C. will not require additional DPH licensure to utilize these new dental diagnostic technologies.

With the advancement of 3D radiographic technologies, this type of localized dental technology will enable orthodontists to provide improved care to their patients. The Kodak 9000 3D localized radiographic field of view will allow the orthodontist to gain a three dimensional view of various dental and orthodontic issues that are virtually impossible to diagnose and treatment plan with traditional two dimensional radiography. These issues include (but are not limited to):

- Determination of tooth and root positioning for orthodontic movement of teeth minimizing the risk of morbidity to adjacent teeth and bone,
- Localization of impacted teeth and determination of their 3D relationship to the roots of adjacent teeth, thus enabling the orthodontist to determine the best direction to move the impacted tooth,
- Localization of supernumerary (extra) teeth to minimize the scope of surgery required by an oral surgeon to localize and remove these teeth,
- Accurate 3D measurement of tooth size of unerupted teeth to assist in the determination of a patient's crowding/spacing and tooth size relationships allowing the orthodontist to provide treatment with fewer tooth extractions
- Evaluation of bone volume surrounding the teeth to ensure that orthodontic movement of teeth maintains a healthy tooth-bone relationship before, during and after treatment

advanced orthodontics for children, teens and adults

190 Hempstead Street  
New London, CT 06320  
860.442.4421

Flanders Plaza  
East Lyme, CT 06338  
860.739.7391

[kozbraces.com](http://kozbraces.com)

healthy confident smiles



kozlowskiorthodontics

Both the current population served and the target population is limited to the patients referred to Kozlowski Orthodontics, P.C. for the evaluation of tooth and root positioning. The unmet need within the current and target populations is the patients' desire to have access to the advancements in dental technology that are readily available to patients of other states where localized dental, three dimensional imaging technology has already been embraced. This project will fulfill that need by providing our patients with low radiation, in-office, localized dental 3D radiographic imaging technology that is not currently available in our office or in the greater medical/dental community.

It is not anticipated that this proposal will have a negative effect on the greater health care delivery system in the State of Connecticut as it is limited to dental technologies exclusively for the patients referred to Kozlowski Orthodontics. It will, however, have a profound effect on the quality of the diagnostic and treatment planning capabilities provided to the patients of Kozlowski Orthodontics, as well as, improve the quality of care we are able to provide our patients.

The responsibility of providing the dental imaging services will be assigned to the doctor and staff of Kozlowski Orthodontics, P.C. There are no current payers of this service as no service currently exists for dental localized field of view 3D imaging in our office. Any anticipated payer changes when the project becomes operational will be limited exclusively to the patients of Kozlowski Orthodontics, P.C. As imaging needs are based on diagnostic and treatment planning needs, payers will be limited to patients referred to Kozlowski Orthodontics, P.C. who required these types of diagnostic capabilities.

In summary, it is the contention of Kozlowski Orthodontics, P.C. that the upgrade/addition to the Kodak 9000 3D localized field of view, three dimensional radiographic imaging to our practice is necessary for us to continue providing state-of-the-art care to our patients with regards to diagnosis and treatment planning of orthodontic procedures. This is consistent with the determination and use of dental, localized field of view 3D radiographic technology seen in other states where practitioners have open access to the purchase and use of this technology.

Respectfully submitted,

11.18.08

Jeffrey T. Kozlowski, D.D.S.

advanced orthodontics for children, teens and adults

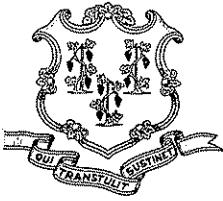
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M. JODI RELL  
GOVERNOR

# STATE OF CONNECTICUT

## OFFICE OF HEALTH CARE ACCESS

CRISTINE A. VOGEL  
COMMISSIONER

December 1, 2008

Jeffrey T. Kozlowski, D.D.S.  
President/Owner  
Kozlowski Orthodontics, P.C.  
190 Hempstead Street  
New London, CT 06320

RE: Certificate of Need Application Forms; Docket Number: 08-31278-CON  
Kozlowski Orthodontics, P.C.  
Acquisition of Kodak 9000 Dental 3D

Dear Mr. Kozlowski:

Enclosed are the application forms for Kozlowski Orthodontics, P.C.'s Certificate of Need ("CON") proposal for the Acquisition of a Kodak 9000 Dental 3D system with an estimated total capital expenditure of \$40,555. According to the parameters stated in Section 19a-639 of the Connecticut General Statutes the CON application may be filed between January 24, 2009, and March 25, 2009.

When submitting your CON application and any subsequent application information to this agency, you are obligated to observe the following procedural requirements. **Failure to observe these requirements will require follow-up work on your part to correct the filing.**

- Number and date each page, including cover letter and all attachments. Information filed after the initial CON application submission (i.e. completeness response letter, prefile testimony, late file submissions and the like) must be numbered sequentially from the Applicant's document immediately preceding it. For example, if the application concludes with page 100, your completeness response letter would begin with page 101.
- Submit one (1) original and six (5) hard copies of each submission in 3-ring binders.
- Submit a scanned copy of each submission in its entirety, including all attachments on CD, preferably in Adobe (.pdf) format.
- Submit an electronic copy of the documents in MS Word format with financial attachments and other data as appropriate in MS Excel format.

The CON analyst assigned to the CON application is Alexis Fedorjaczenko. Please contact her at (860) 418-7067 if you have any questions.

Sincerely,

  
Kimberly R. Martone  
Certificate of Need Supervisor

Enclosure



## State of Connecticut Office of Health Care Access Certificate of Need Application

Please complete all questions. If any question is not relevant to your project, Not Applicable may be an acceptable response. Your Certificate of Need application will be eligible for submission no earlier than January 24, 2009, and may be submitted no later than March 25, 2009. The Analyst assigned to your application is Alexis Fedorjaczenko. She may be reached Office of Health Care Access at (860) 418-7067.

**Docket Number:** 08-31278-CON

**Applicant's Name:** Jeffrey T. Kozlowski, D.D.S. d/b/a  
Kozlowski Orthodontics, P.C.

**Contact Person:** Jeffrey T. Kozlowski, D.D.S.

**Contact Title:** President/Owner

**Contact Address:** 190 Hempstead Street  
New London, CT 06320

**Project Location:** New London

**Project Name:** Acquisition of Kodak 9000 Dental 3D

**Proposal type:** Section 19a-639, C.G.S.

**Est. Capital Expenditure:** \$40,555

## 1. Expansion of Existing or New Service

What services are currently offered at your facility that the proposed expansion or new service will augment or replace? Please list.

Augment:

Replace:

## 2. State Health Plan

No questions at this time.

## 3. Applicant's Long Range Plan

Is this application consistent with your long-range plan?

Yes     No    If "No" is checked, please provide an explanation.

## 4. Clear Public Need

- A. Explain how it was determined there was a need for the proposal in your service area.
  - i) Provide the following information:
    - a) List the primary service area (PSA) towns. Provide a rationale for choosing the selected PSA towns.
    - b) List the secondary service area (SSA) towns. Provide a rationale for choosing the selected SSA towns.
    - c) The units of service for the past three fiscal years and the current fiscal year- to-date by **service area town** for each Applicant.
    - d) The units of service for the past three fiscal years and the current fiscal year- to-date by **service type** for each Applicant.
    - e) Describe the population to be served, including the number of individuals to receive the proposed service. Include demographic Information as appropriate.
    - f) Scheduling backlogs in service area.
    - g) Travel distance from the proposed site to service area towns.
    - h) Hours of operation of existing and the proposed service.
  - ii) Identify the existing providers of the proposed service in your service area.

- iii) What will be the effect of your proposal on existing providers (i.e. patient volume, financial stability, quality of care, etc.)?
- iv) Provide the units of service projected for the first three years of operation of the proposed service. **Include the derivation/calculation.**
- v) Complete the following table regarding capacity of the proposed equipment:

|    |  |  |
|----|--|--|
| a. | Avg. # of hours/day the equipment will operate   |  |
| b. | # Days/Week the equipment will be operational  |  |
| c. | # Weeks/Year the equipment will be operational   |  |
| d. | Targeted utilization as % of capacity<br>(indicate a % and provide rationale for choosing that %, below) |  |
| e. | Annual total capacity for scans in hours (a * b * c * d)   |  |
| f. | Average scan time in hours   |  |
| g. | Annual capacity: # scans/machine (e * f)   |  |
| h. | Projected actual # of scans in the first year of operation   |  |
| i. | % Total Capacity (h / g)   |  |

- vi) Provide the information as outlined in the following table concerning the existing providers in the Applicant(s) PSA & SSA:

| Provider Name and Location | Affiliated Physicians | Description of Service (1) | Similar Services Provided? (Y/N) (2) | Hours & Days of Operation (3) | Current Utilization (4) |
|----------------------------|-----------------------|----------------------------|--------------------------------------|-------------------------------|-------------------------|
|                            |                       |                            |                                      |                               |                         |
|                            |                       |                            |                                      |                               |                         |
|                            |                       |                            |                                      |                               |                         |
|                            |                       |                            |                                      |                               |                         |
|                            |                       |                            |                                      |                               |                         |
|                            |                       |                            |                                      |                               |                         |
|                            |                       |                            |                                      |                               |                         |

1. If proposal concerns imaging equipment, provide a description of the equipment used by the Provider, if known.
2. List the services
3. Specify days of the week and start and end time for each day.
4. Number of scans performed on specified scanner by Provider for the most recent 12-month period, if known.

B. Will your proposal remedy any of the following barriers to access?  
Please provide an explanation.

|                          |            |                          |                |
|--------------------------|------------|--------------------------|----------------|
| <input type="checkbox"/> | Cultural   | <input type="checkbox"/> | Transportation |
| <input type="checkbox"/> | Geographic | <input type="checkbox"/> | Economic       |

None of the above       Other (Identify) \_\_\_\_\_

If you checked other than None of the above, please provide an explanation.

C. Provide copies of any of the following plans, studies or reports related to your proposal:

|   |  |
|---|--|
| <input type="checkbox"/> Epidemiological studies  | <input type="checkbox"/> Needs assessments     |
| <input type="checkbox"/> Public information reports   | <input type="checkbox"/> Market share analysis |
| <input type="checkbox"/> Other (Identify)   |  |
| <input type="checkbox"/> None, (If none, <i>explain</i> why no needs assessment, studies or market share analysis was undertaken related to the proposal) |  |

## 5. Quality Measures

A. If the proposal is for a new technology or procedure, have all appropriate agencies approved the proposed procedure (e.g., FDA etc.)?

Yes     No     Not Applicable    If "No", please provide an explanation.

B. Check off all the Standard of Practice Guidelines that will be utilized by the Applicant for the proposed service. Please submit the most recent copy of each report related to the proposal:

|   |  |  |
|---|--|--|
| <input type="checkbox"/> American College of Cardiology                     | <input type="checkbox"/> National Committee for Quality Assurance          | <input type="checkbox"/> Public Health Code & Federal Corollary                            |
| <input type="checkbox"/> National Association of Child Bearing Centers      | <input type="checkbox"/> American College of Obstetricians & Gynecologists | <input type="checkbox"/> American College of Surgeons                                      |
| <input type="checkbox"/> Report of the Inter-Council for Radiation Oncology | <input type="checkbox"/> American College of Radiology                     | <input type="checkbox"/> Substance Abuse Society and Mental Health Services Administration |
| <input type="checkbox"/> Other, Specify: _____                              |  |  |

C. Describe in detail how the Applicant plans to meet the each of the guidelines checked off above.

D. Submit a list of all key professional and administrative personnel, including the Applicant's Chief Executive Officer (CEO) and Chief Financial Officer (CFO), Medical Director, physicians, nurses, therapists, counselors, etc., related to the proposal and a copy of their Curriculum Vitae.

**Note:** For physicians, please provide a list of hospitals where the physicians have admitting privileges.

E. Provide a copy of the most recent inspection reports and/or certificate for your facility:

|   |  |
|---|--|
| <input type="checkbox"/> DPH                  | <input type="checkbox"/> JCAHO                             |
| <input type="checkbox"/> Fire Marshall Report | <input type="checkbox"/> Other States Health Dept. Reports |
| <input type="checkbox"/> AAAHC                | <input type="checkbox"/> (New Out-of-State Providers)      |
| <input type="checkbox"/> Other:               | AAAASF   |

Note: Above referenced acronyms are defined below.<sup>1</sup>

F. Provide a copy of the following (as applicable):

- A copy of the related Quality Assurance plan
- Protocols for service (new service only)
- Patient Selection Criteria/Intake form

## 6. Improvements to Productivity and Containment of Costs

In the past year has your facility undertaken any of the following activities to improve productivity and contain costs?

|  |   |
|--|---|
| <input type="checkbox"/> Energy conservation   | <input type="checkbox"/> Group purchasing |
| <input type="checkbox"/> Application of technology (e.g., computer systems, robotics, telecommunication systems, etc.) | <input type="checkbox"/> Reengineering    |
| <input type="checkbox"/> None of the above   |   |
| <input type="checkbox"/> Other (identify):   |   |

## 7. Miscellaneous

A. Will this proposal result in new (or a change to) your teaching or research responsibilities?

Yes  No      If you checked "Yes," please provide an explanation.

B. Are there any characteristics of your patient/physician mix that makes your proposal unique?

Yes  No      If you checked "Yes," please provide an explanation.

C. Provide the following licensing information:

- i) If you are currently licensed, provide a copy of the State of Connecticut Department of Public Health license currently held.
- ii) The DPH licensure category you are seeking.

---

<sup>1</sup> DPH – Department of Public Health; JCAHO – Joint Commission on Accreditation of Hospitals Organization; AAAHC – Accreditation Association for Ambulatory Health Care, AAAASF – American Association for Accreditation of Ambulatory Surgery Facilities, Inc.

iii) If not applicable, please explain why.

D. Provide a copy of the written agreement or memorandum of understanding between the Applicants related to the proposal.

**Note:** If a final version is not available, provide a draft with an estimated date by which the final agreement will be available.

## 8. Financial Information

A. Type of ownership: (Please check off all that apply)

|   |  |
|---|--|
| <input type="checkbox"/> Corporation (Inc.)     | <input type="checkbox"/> Limited Liability Company (LLC) |
| <input type="checkbox"/> Partnership            | <input type="checkbox"/> Professional Corporation (PC)   |
| <input type="checkbox"/> Joint Venture          |  |
| <input type="checkbox"/> Other (Specify): _____ |  |

B. Provide the following financial information:

- i) Please submit the Applicant's audited financial statements for the most recently completed fiscal year. If the Applicant has no audited financial statements, please submit a compilation report or an unaudited Balance Sheet and Statement of Operations for the most recently completed fiscal year. These statements should be externally prepared and submitted on the preparer's letterhead.
- ii) Identify the entity that will be billing for the proposed service.

## 9. Major Cost Components/Total Capital Expenditure

Submit a final version of all capital expenditures/costs as follows:

|  |  |
|--|--|
| Medical Equipment (Purchase)                       |  |
| Major Medical Equipment (Purchase)                 |  |
| Non-Medical Equipment (Purchase)*                  |  |
| Land/Building (Purchase)                           |  |
| Construction/Renovation                            |  |
| Other (Non-Construction) Specify:                  |  |
| <b>Total Capital Expenditure</b>                   |  |
| Medical Equipment (Lease (FMV))                    |  |
| Major Medical Equipment (Lease (FMV))              |  |
| Non-Medical Equipment (Lease (FMV))*               |  |
| Fair Market Value of Space – (Capital Leases Only) |  |

|  |  |
|--|--|
| <b>Total Capital Cost</b>  |  |
| <b>Capitalized Financing Costs</b><br>(Informational Purpose Only) |  |
| <b>Total Capital Expenditure with Cap. Fin. Costs</b>              |  |

\* Provide an itemized list of all non-medical equipment.

## 10. Type of Financing

A. Check type of funding or financing source and identify the following anticipated requirements and terms: (Check all which apply)

Applicant's equity:

Source and amount:

|                     |          |
|---------------------|----------|
| Operating Funds     | \$ _____ |
| Source/Entity Name  |          |
| Available Funds     |          |
| Contributions       | \$ _____ |
| Funded depreciation | \$ _____ |
| Other               | \$ _____ |

Grant:

|                             |  |
|-----------------------------|--|
| Amount of grant             |  |
| Funding institution/ entity |  |

Conventional loan or

Connecticut Health and Educational Facilities Authority (CHEFA) financing:

|                             |       |
|-----------------------------|-------|
| Current CHEFA debt          |       |
| CON Proposed debt financing |       |
| Interest rate               | %     |
| Monthly payment             |       |
| Term                        | Years |
| Debt service reserve fund   |       |

Lease financing or

CHEFA Easy Lease Financing:

|                              |  |
|------------------------------|--|
| Current CHEFA Leases         |  |
| CON Proposed lease financing |  |

|   |       |
|---|-------|
| Fair market value of leased assets at lease inception |       |
| Interest rate   | %     |
| Monthly payment                                       |       |
| Term  | Years |

Other financing alternatives:

|                                     |  |
|-------------------------------------|--|
| Amount                              |  |
| Source (e.g., donated assets, etc.) |  |

B. Please provide copies of the following, if applicable:

- i) Letter of interest from the lending institution,
- ii) Letter of interest from CHEFA,
- iii) Amortization schedule (if not level amortization payments),
- iv) Lease agreement.

## 11. Revenue, Expense and Volume Projections

### A.1. Payer Mix Projection

Please provide the current payer mix and the projected payer mix for the first three fiscal years with the CON proposal for the Total Facility based on Gross Patient Revenue in the following reporting format:

| Payer   | Cur-<br>rent<br>Payer<br>Mix | FY<br>(Year 1)<br>Projected<br>Payer Mix | FY<br>(Year 2)<br>Projected<br>Payer Mix | FY<br>(Year 3)<br>Projected<br>Payer Mix |
|---|------------------------------|--|--|--|
| Medicare*                                     | %                            | %  | %  | %  |
| Medicaid* (includes other medical assistance) |                              |  |  |  |
| CHAMPUS and TriCare                           |                              |  |  |  |
| <b>Total Government Payers</b>                |                              |  |  |  |
| Commercial Insurers*                          |                              |  |  |  |
| Uninsured                                     |                              |  |  |  |
| Workers Compensation                          |                              |  |  |  |
| <b>Total Non-Government Payers</b>            |                              |  |  |  |
| <b>Payer Mix, %</b>                           | <b>100</b>                   | <b>100</b>                               | <b>100</b>                               | <b>100</b>                               |

\*Includes managed care activity.

A.2. Please describe the impact of the proposal on the interests of consumers of health care services and the payers of such services.

B. Does the Applicant(s) have Tax Exempt Status?  Yes  No

C. Provide the following for the financial and statistical projections:

- i) A summary of revenue, expense and volume statistics, without the CON project, incremental to the CON project, and with the CON project. See attached, Financial Attachment I.

*Note: The actual results for the fiscal year reported in the first column must agree with the Applicant's audited financial statements.*

- ii) Please provide three years of projections of incremental revenue, expense, and volume statistics attributable to the proposal by payer. See attached, Financial Attachment II.

- iii) The assumptions utilized in developing the projections (e.g., FTE's by position, volume statistics, other expenses, revenue and expense % increases, project commencement of operation date, etc.).

*Note: Include consideration of The Deficit Reduction Act of 2005 and the reduction of Medicaid and Medicare reimbursements in the development of the financial projections.*

- iv) An explanation for any projected incremental losses from operations contained in the financial projections that result from the implementation and operation of the CON proposal.

- v) Provide a copy of the rate schedule for the proposed service.

- vi) Describe how this proposal is cost effective.

Please provide one year of actual results and three years of projections of **Total Facility** revenue, expense and if applicable, volume statistics without, incremental to and with the proposal in the following reporting format.

| Total Facility Description               | FY Actual Results | FY Projected W/out Project | FY Projected Incremental | FY Projected With Project | FY Projected W/out Project | FY Projected Incremental | FY Projected With Project |
|--|-------------------|----------------------------|--------------------------|---------------------------|----------------------------|--------------------------|---------------------------|
| Revenue from Operations                  | \$0               | \$0                        | \$0                      | \$0                       | \$0                        | \$0                      | \$0                       |
| Non-Operating Revenue                    |                   |                            |                          |                           |                            |                          |                           |
| Total Revenue:                           |                   |                            |                          |                           |                            |                          |                           |
| Total Operating Expenses                 | \$0               | \$0                        | \$0                      | \$0                       | \$0                        | \$0                      | \$0                       |
| Income before provision for income taxes |                   |                            |                          |                           |                            |                          |                           |
| Provision for income taxes               | \$0               | \$0                        | \$0                      | \$0                       | \$0                        | \$0                      | \$0                       |
| Net Income                               |                   |                            |                          |                           |                            |                          |                           |
| Retained earnings, beginning of year     | \$0               | \$0                        | \$0                      | \$0                       | \$0                        | \$0                      | \$0                       |
| Retained earnings, end of year           | \$0               | \$0                        | \$0                      | \$0                       | \$0                        | \$0                      | \$0                       |

\*Volume Statistics:

\*Provide projected inpatient and/or outpatient statistics for any new services and provide actual and projected inpatient and/or outpatient statistics for any existing services which will change due to the proposal.

| Please provide three years of projections of incremental revenue, expense and volume statistics attributable to the proposal in the following reporting format: |                          |                          |     |     |                                 |                             |                 |                 |                               |
|---|--------------------------|--------------------------|-----|-----|---------------------------------|-----------------------------|-----------------|-----------------|-------------------------------|
| Type of Service Description   | Type of Unit Description | # of Months in Operation | FY  | FY  | Projected Incremental Expenses: | Total Incremental Expenses: | Col. 2 * Col. 3 | Col. 4 - Col. 5 | Col. 1 Total * -Col.6 - Col.7 |
|   |                          |                          | (1) | (2) | (3)                             | (4)                         | (5)             | (6)             | (7)                           |
| Medicare  |                          |                          |     |     |                                 |                             |                 | \$0             | \$0                           |
| Medicaid  |                          |                          |     |     |                                 |                             |                 | \$0             | \$0                           |
| CHAMPUS/TriCare   |                          |                          |     |     |                                 |                             |                 | \$0             | \$0                           |
| <b>Total Governmental</b>   |                          |                          |     |     | <b>0</b>                        |                             | <b>\$0</b>      | <b>\$0</b>      | <b>\$0</b>                    |
| Commercial Insurers   |                          |                          |     |     |                                 |                             |                 | \$0             | \$0                           |
| Uninsured   |                          |                          |     |     |                                 |                             |                 | \$0             | \$0                           |
| <b>Total NonGovernment</b>  |                          |                          |     |     | <b>\$0</b>                      | <b>7</b>                    | <b>\$0</b>      | <b>\$0</b>      | <b>\$0</b>                    |
| <b>Total All Payers</b>   |                          |                          |     |     | <b>\$0</b>                      | <b>7</b>                    | <b>\$0</b>      | <b>\$0</b>      | <b>\$0</b>                    |

## OFFICE OF HEALTH CARE ACCESS

## REQUEST FOR NEW CERTIFICATE OF NEED

## FILING FEE COMPUTATION SCHEDULE

|                      |                                  |       |         |
|----------------------|----------------------------------|-------|---------|
| APPLICANT: _____     | FOR OHCA USE ONLY:               | DATE  | INITIAL |
| PROJECT TITLE: _____ | 1. Check logged (Front desk)     | _____ | _____   |
| DATE: _____          | 2. Check rec'd (Clerical/Cert.)  | _____ | _____   |
|                      | 3. Check correct (Superv.)       | _____ | _____   |
|                      | 4. Check logged (Clerical/Cert.) | _____ | _____   |

## SECTION A – NEW CERTIFICATE OF NEED APPLICATION

1. Check statute reference as applicable to CON application (see statute for detail):

19a-638. Additional function or service, change of ownership, service termination.  
**No Fee Required.**

19a-639 Capital expenditure exceeding \$3,000,000, or capital expenditure exceeding \$3,000,000 for major medical equipment, or CT scanner, PET scanner, PET/CT scanner, MRI scanner, cineangiography equipment or linear accelerator.

**Fee Required.**

19a-638 and 19a-639.  
**Fee Required.**

2. Enter \$0 on "Total Fee Due" line (SECTION B) if application is required pursuant to Section 19a-638 only, otherwise go on to line 3 of this section.

3. Enter \$400 on "Total Fee Due" line (SECTION B) if application is for capital expenditure for major medical equipment, imaging equipment or linear accelerator less than \$3,000,000

4. Section 19a-639 fee calculation (applicable if section 19a-639 capital expenditure for major medical equipment, imaging equipment or linear accelerator exceeding \$3,000,000 or other capital expenditure exceeding \$3,000,000 is checked above OR if both 19a-638 and 19a-639 are checked):

a. Base fee: \_\_\_\_\_

\$ 1,000.00

b. Additional Fee: (Capital Expenditure Assessment) \_\_\_\_\_  
(To calculate: Total requested Capital Expenditure/Cost excluding capitalized financing costs multiplied times .0005 and round to nearest dollar.) (\$ \_\_\_\_\_ x .0005)

\$ \_\_\_\_\_ .00

c. Sum of base fee plus additional fee: (Lines A4a + A4b) \_\_\_\_\_

\$ \_\_\_\_\_ .00

d. Enter the amount shown on line A4c. on "Total Fee Due" line (SECTION B).

SECTION B TOTAL FEE DUE: \_\_\_\_\_ \$ \_\_\_\_\_ .00

ATTACH HERE CERTIFIED OR CASHIER'S CHECK ONLY (Payable to: Treasurer, State of Connecticut)

## GENERAL AFFIDAVIT

Applicant: \_\_\_\_\_

Project Title: \_\_\_\_\_

I, \_\_\_\_\_, \_\_\_\_\_, \_\_\_\_\_  
(Name) (Position – CEO or CFO)

of \_\_\_\_\_ being duly sworn, depose and state that the (Facility Name) said facility complies with the appropriate and applicable criteria as set forth in the Sections 19a-630, 19a-637, 19a-638, 19a-639, 19a-486 and/or 4-181 of the Connecticut General Statutes.

---

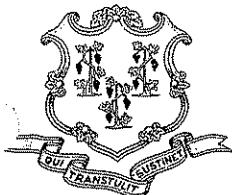
Signature \_\_\_\_\_ Date \_\_\_\_\_

Date

Subscribed and sworn to before me on

**Notary Public/Commissioner of Superior Court**

My commission expires:



# STATE OF CONNECTICUT

## OFFICE OF HEALTH CARE ACCESS

M. JODI RELL  
GOVERNOR

CRISTINE A. VOGEL  
COMMISSIONER

December 1, 2008

Jeffrey Kozlowski, DDS  
President/Owner  
Kozlowski Orthodontics, P.C.  
190 Hempstead Street  
New London, CT 06320

Re: Letter of Intent, Docket Number 08-31278  
Kozlowski Orthodontics, P.C.  
Acquisition of Kodak 9000 Dental 3D  
Notice of Letter of Intent

Dear Mr. Kozlowski:

On November 25, 2008, the Office of Health Care Access (“OHCA”) received the Letter of Intent (“LOI”) Form of Kozlowski Orthodontics, P.C. (“Applicant”) for the acquisition of a Kodak 9000 Dental 3D in New London, with a capital expenditure of \$40,555.

A notice to the public regarding OHCA’s receipt of a LOI was published in *The Day* pursuant to Section 19a-639 of the Connecticut General Statutes. Enclosed for your information is a copy of the notice to the public.

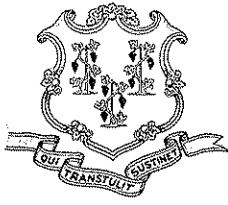
Sincerely,

Kimberly R. Martone  
Certificate of Need Supervisor

KRM:lmg

*An Affirmative Action / Equal Opportunity Employer*

410 Capitol Avenue, MS #13HCA, P.O. Box 340308, Hartford, Connecticut 06134-0308  
Telephone: (860) 418-7001 • Toll free (800) 797-9688  
Fax: (860) 418-7053



M. JODI RELL  
GOVERNOR

# STATE OF CONNECTICUT

OFFICE OF HEALTH CARE ACCESS

CRISTINE A. VOGEL  
COMMISSIONER

December 1, 2008

Requisition # HCA08-076  
Email: Legal@Theday.com

The Day  
47 Eugene O'Neil Drive  
Box 1231  
New London, CT 06360

Gentlemen/Ladies:

Please make an insertion of the attached copy, in a single column space, set solid under legal notices, in the issue of your newspaper by no later than **Friday, December 5, 2008**.

Please provide the following **within 30 days** of publication:

- Proof of publication (copy of legal ad. acceptable) showing published date along with the invoice.

If there are any questions regarding this legal notice, please contact Alexis Fedorjaczenko at (860) 418-7001.

KINDLY RENDER BILL IN DUPLICATE ATTACHED TO THE TEAR SHEET.

Sincerely,

Kimberly R. Martone  
Certificate of Need Supervisor

Attachment

KRM:AGF:lmg

c: Sandy Salus, OHCA

*An Affirmative Action / Equal Opportunity Employer*

410 Capitol Avenue, MS #13HCA, P.O. Box 340308, Hartford, Connecticut 06134-0308

Telephone: (860) 418-7001 • Toll free (800) 797-9688

Fax: (860) 418-7053

**PLEASE INSERT THE FOLLOWING:**

Statute Reference: 19a-639  
Applicant: Kozlowski Orthodontics, P.C.  
Town: New London  
Docket Number: 08-31278-LOI  
Proposal: Acquisition of a Kodak 9000 Dental 3D  
Capital Expenditure: \$40,555

The Applicant may file its Certificate of Need application between January 24, 2009 and March 25, 2009. Interested persons are invited to submit written comments to Cristine A. Vogel, Commissioner Office of Health Care Access, 410 Capitol Avenue, MS13HCA P.O. Box 340308 Hartford, CT 06134-0308.

The Letter of Intent is available for inspection at OHCA. A copy of the Letter of Intent or a copy of Certificate of Need Application, when filed, may be obtained from OHCA at the standard charge. The Certificate of Need application will be made available for inspection at OHCA, when it is submitted by the Applicant.

## Greer, Leslie

---

sent: Monday, December 01, 2008 10:04 AM

---IMAf1c4321.4934/pop.state.ct.us

Content-Type: text/plain; charset=us-ascii

Your message was successfully relayed to a system that does not support delivery confirmations.  
Unless the delivery fails, this will be the only delivery notification.

---IMAf1c4321.4934/pop.state.ct.us

Content-Type: message/delivery-status

Reporting-MTA: pop.state.ct.us

Final-Recipient: rfc8222;Legal@theday.com

Action: relayed

Status: 2.0.0

---IMAf1c4321.4934/pop.state.ct.us

Content-Type: message/rfc822

Received: from doit-mstwmms1 [159.247.5.80] by pop.state.ct.us with ESMTP

(SMTPD-9.23) id A31F0400; Mon, 01 Dec 2008 15:03:43 -0500

Received: from 159.247.77.53 by doit-mstwmms1 with ESMTP (Tumbleweed EMF SMTP Relay (Email Firewall v6.0.0)); Mon, 01 Dec 2008 15:10:28 -0500

X-Server-Uuid: AAF81055-C3E5-43F1-82D3-EBCFC44FF42A

x-mimeole: Produced By Microsoft Exchange V6.5

Content-class: urn:content-classes:message

Return-Receipt-To: "Greer, Leslie" <Leslie.Greer@ct.gov>

MIME-Version: 1.0

Disposition-Notification-To: "Greer, Leslie" <Leslie.Greer@ct.gov>

Subject: Legal Ad 08-31278

Date: Mon, 1 Dec 2008 15:00:35 -0500

Message-ID: <741BDEFB9A5C9A4F9421A255626F70B101B7D9F9@DOIT-EX401.exec.ds.state.ct.us>

X-MS-Has-Attach: yes

X-MS-TNEF-Correlator:

Thread-Topic: Legal Ad 08-31278

Thread-Index: AclT73jn6AWkAqc/S5qgoxdISxvHRA==

From: "Greer, Leslie" <Leslie.Greer@ct.gov>

To: Legal@theday.com

X-WSS-ID: 652A9B3E30S1372645-02-01

Content-Type: multipart/mixed;

boundary="----=\_NextPart\_001\_01C953EF.792C5E03"

---IMAf1c4321.4934/pop.state.ct.us--

**Greer, Leslie**

---

**From:** Foley, Melanie [M.Foley@theday.com]  
**Sent:** Monday, December 01, 2008 3:22 PM  
**To:** Greer, Leslie  
**Subject:** Document1  
**Attachments:** Doc1.doc

Good afternoon Leslie,

Here is the legal ad for 12/2. If you have any questions feel free to contact me.

Melanie

**Melanie Foley**

*Legal, Obituary & Milestone*  
Advertising Representative  
The Day & The Times Community News Group  
Phone (860) 701-4219  
Fax (860) 442-5443  
[www.theday.com](http://www.theday.com)



## Receipt

**Account Number:** D1640  
**Order Number:** d00164341

**Salesperson:** Melanie Foley | **Printed on:** 12/1/2008  
**Telephone:** 860-701-4219 ext 4219 | **Fax:** (860) 442-5443  
**Email:** m.foley@theday.com

CT OFFICE OF HEALTH CARE  
ACCESS MS#13HCA  
PO BOX 340308  
HARTFORD, CT 06134  
860-418-7001

**Title:** The Day | **Class:** Public Notices 010  
**Start date:** 12/2/2008 | **Stop date:** 12/2/2008 |  
**Insertions:** 1 | **Lines:** 0 ag

**Title:** Day Website | **Class:** Public Notices 010  
**Start date:** 12/2/2008 | **Stop date:** 12/2/2008 |  
**Insertions:** 1 | **Lines:** 0 ag

A preview of your ad will appear between the two solid lines.

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7082

### PUBLIC NOTICE

Statute Reference: 19a-639  
Applicant: Kozlowski Orthodontics, P.C.  
Town: New London  
Docket Number: 08-31278-LO1  
Proposal: Acquisition of a Kodak 9000 Dental 3D  
Capital Expenditure: \$40,555

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## Payment Information

Total Order Price: \$155.00

Payment Type: | Exp: