



**State of Connecticut  
Office of Health Care Access  
Letter of Intent Form  
Form 2030**

**RECEIVED**  
2008 OCT 22 A 11: 24  
CONNECTICUT OFFICE OF  
HEALTH CARE ACCESS

All Applicants involved with the proposal must be listed for identification purposes. A proposal's Letter of Intent (LOI) form must be submitted prior to a Certificate of Need application submission to OHCA by the Applicant(s), pursuant to Sections 19a-638 and 19a-639 of the Connecticut General Statutes and Section 19a-643-79 of OHCA's Regulations. Please complete and submit Form 2030 to the Commissioner of the Office of Health Care Access, 410 Capitol Avenue, MS# 13HCA, P.O. Box 340308, Hartford, Connecticut 06134-0308.

**SECTION I. APPLICANT INFORMATION**

If this proposal has more than two Applicants, please attach a separate sheet, supplying the same information for each additional Applicant in the format presented in the following table.

	Applicant One	Applicant Two
Full legal name	Norwalk Hospital Association	NRC Equipment Associates, LLC and SWC Corporation
Doing Business As	Norwalk Hospital	Norwalk Radiology and Mammography Center
Name of Parent Corporation		
Applicant's Mailing Address, if Post Office (PO) Box, include a street mailing address for Certified Mail (Zip Code Required)	34 Maple Street Norwalk, Connecticut 06856	148 East Avenue Norwalk, Connecticut 06851
Identify Applicant Status: P for Profit or NP for Nonprofit	Non-profit	Profit
Does the Applicant have Tax Exempt Status?	<u>Yes</u> No	Yes <u>No</u>
Contact Person, including Title/Position: This Individual will be the Applicant Designee to receive all correspondence in this matter.	Lisa Brady, Vice President, Planning and Business Development	Alan H. Richman M.D., President
Contact Person's Mailing Address, if PO Box, include a street mailing address for Certified Mail (Zip Code Required)	Norwalk Hospital 34 Maple Street Norwalk, Connecticut 06856	Norwalk Hospital 34 Maple Street Norwalk CT 06856
Contact Person Telephone Number	203 852-3402	203 852-2715
Contact Person Fax Number	203 852-1553	203 855-3967
Contact Person e-mail Address	Lisa.Brady@norwalkhealth.org	alan.richman@norwalkhealth.org

**SECTION II. GENERAL APPLICATION INFORMATION**

- a. Project Title: Acquisition and operation of a fixed-site PET/CT scanner in place of both a mobile PET/CT service and a 16-slice CT scanner (the CT scanner was previously authorized in Docket No. 07-31009-CON).
- b. Project Proposal: This is a proposal to replace Norwalk Hospital's mobile one-day-a-week PET/CT service and Norwalk Radiology and Mammography Center's 16-slice CT scanner with a fixed-site PET/CT scanner to be physically located at Norwalk Radiology and Mammography Center.
- c. Type of Project/Proposal, please check all that apply:

**Inpatient Service(s):**

- ☐ Medical/Surgical      ☐ Cardiac      ☐ Pediatric      ☐ Maternity
- ☐ Trauma Center      ☐ Transplantation Programs
- ☐ Rehabilitation (*specify type*) \_\_\_\_\_
- ☐ Behavioral Health (Psychiatric and/or Substance Abuse Services)
- ☐ Other Inpatient (*specify*) \_\_\_\_\_

**Outpatient Service(s):**

- ☐ Ambulatory Surgery Center      ☐ Primary Care      ☐ Oncology
- ☐ New Hospital Satellite Facility      ☐ Emergency      ☐ Urgent Care
- ☐ Rehabilitation (*specify type*) \_\_\_\_\_      ☐ Central Services Facility
- ☐ Behavioral Health (Psychiatric and/or Substance Abuse Services)
- ☐ Other Outpatient (*specify*) \_\_\_\_\_

**Imaging:**

- ☐ MRI      ☐ CT Scanner      ☐ PET Scanner
- ☐ CT Simulator      ☒ PET/CT Scanner      ☐ Linear Accelerator
- ☐ Cineangiography Equipment      ☐ New Technology: \_\_\_\_\_

**Non-Clinical:**

- ☐ Facility Development      ☒ Non-Medical Equipment      ☒ Renovations
- ☐ Change in Ownership or Control      ☐ Land and/or Building Acquisitions
- ☐ Organizational Structure (Mergers, Acquisitions, & Affiliations)
- ☐ Other Non-Clinical: \_\_\_\_\_

- d. Does the proposal include a Change in Facility (F), Service (S)/Function (Fnc) pursuant to Section 19a-638, C.G.S.?

☐ Yes      ☒ No

If you checked "Yes" above, please check the appropriate box below:

- ☐ New (F, S, Fnc)      ☐ Additional (F, S, Fnc)      ☐ Replacement  
☐ Expansion (F, S, Fnc)      ☐ Relocation      ☐ Termination of Service  
☐ Reduction      ☐ Change in Ownership/Control

e. Will the Capital Expenditure/Cost of the proposal exceed \$3,000,000, pursuant to Section 19a-639, C.G.S.?

☐ Yes      ☒ No

If you checked "Yes" above, please check the boxes below, as appropriate:

- ☐ New equipment acquisition and operation  
☐ Replacement equipment with disposal of existing equipment  
☐ Major medical equipment  
☐ Change in ownership or control

f. Location of proposal, identifying Street Address, Town and Zip Code: **148 East Avenue, Norwalk Connecticut 06851.**

g. List each town this project is intended to serve: **The service area for this project is Norwalk Hospital's historical service area including Norwalk, Westport, Wilton, New Canaan, and Weston.**

h. Estimated starting date for the project: **March 1, 2009**

i. If the proposal includes change in the number of beds provide the following information:

Type	Existing Staffed	Existing Licensed	Proposed Increase or (Decrease)	Proposed Total Licensed

**SECTION III. ESTIMATED CAPITAL EXPENDITURE/COST INFORMATION**

- a. Estimated Total Project Expenditure/Cost: \$1,890,000
- b. Please provide the following tentative capital expenditure/costs related to the proposal:

Major Medical Equipment Purchases*	
Medical Equipment Purchases*	1,490,000
Non-Medical Equipment Purchases*	0
Land/Building Purchases	0
Construction/Renovation	400,000
Other (Non-Construction) Specify: _____	
<b>Total Capital Expenditure</b>	
Major Medical Equipment – Fair Market Value of Leases Medical	
Equipment – Fair Market Value of Leases	
Non-Medical Equipment – Fair Market Value of Leases*	
Fair Market Value of Space – Capital Leases Only	
<b>Total Capital Cost</b>	
<b>Total Project Cost</b>	1,890,000
Capitalized Financing Costs (Informational Purpose Only)	

\* Provide an itemized list of all medical and non-medical equipment to be purchased and leased.

**Response:**

- c. If the proposal has a total capital expenditure/cost exceeding \$20,000,000 or if the proposal is for major medical equipment exceeding \$3,000,000, you may request a Waiver of Public Hearing pursuant to Section 19a-643-45 of OHCA's Regulations? Please check your preference.

☐ Yes

☐ No

- If you checked "Yes" above: please check the appropriate box below indicating the basis of the projects eligibility for a waiver of hearing
 

☐ Energy Conservation

☐ Health, Fire, Building and Life Safety Code

☐ Non Substantive
- Provide supporting documentation from elected town officials (i.e. letter from Mayor's Office).

**Response: Not Applicable**

## d. Major Medical and/or Imaging Equipment Acquisition: (NRM to Supply Detail)

Equipment Type	Name	Model	Number of Units	Cost per unit
PET/CT Scanner	GE	16-slice	1	1,490,000

Note: Provide a copy of the vendor contract or quotation for each major medical/imaging equipment.

## e. Type of financing or funding source (more than one can be checked):

- ☒ Applicant's Equity
 ☐ Capital Lease
 ☒ Conventional Loan  
☐ Charitable Contributions
 ☐ Operating Lease
 ☐ CHEFA Financing  
☐ Funded Depreciation
 ☐ Grant Funding  
☐ Other (*specify*) \_\_\_\_\_

#### **SECTION IV. PROJECT DESCRIPTION**

**In paragraph format**, please provide a description of the proposed project, highlighting each of its important aspects, on at least one, but not more than two separate 8.5" X 11" sheets of paper. At a minimum each of the following items need to be addressed, if applicable.

1. List the types of services are currently being provided. If applicable, provide a copy of each Department of Public Health (DPH) license held by the Applicant.
2. List the types of services being proposed and what DPH licensure categories will be sought, if applicable.
3. Identify the current population served and the target population to be served.
4. Identify any unmet need and describe how this project will fulfill that need.
5. Are there any similar existing service providers in the proposed geographic area?
6. Describe the anticipated effect of this proposal on the health care delivery system in the State of Connecticut.
7. Who will be responsible for providing the service?
8. Who are the current payers of this service and identify any anticipated payer changes when the proposed project becomes operational?

## PROJECT DESCRIPTION

The Applicants, Norwalk Hospital and Norwalk Radiology and Mammography Center ("NRMC"), are proposing to acquire and operate a fixed-site Positron Emission Tomography/Computed Tomography (PET/CT) scanner to be physically located at NRMC.

Norwalk Hospital is an acute care general hospital that offers a full range of medical and surgical services including comprehensive inpatient, emergency and outpatient imaging services on its hospital campus. NRMC is a joint venture between NRC Equipment Associates, LLC and SWC Corporation ("SWC"). SWC is a for-profit subsidiary of Norwalk Hospital Association. NRMC provides a full range of outpatient imaging services including the modalities of digital mammography, CT scanning, ultrasound, diagnostic radiography, bone densitometry, fluoroscopy, and MRI.

A copy of the Norwalk Hospital Department of Public Health license is included as **Exhibit 1**. There is no anticipated change to this license resulting from the proposed equipment acquisition.

Norwalk Hospital currently participates in the Fairfield County Mobile PET Collaborative and offers mobile PET/CT services one day per week through a contractual arrangement with PET Scans of America Corporation. This service was authorized by the Office of Health Care Access ("OHCA") under Docket Nos. 00-509 (mobile PET) and 02-584 (upgrade to mobile PET/CT). In April 2008, NRMC received OHCA approval under Docket No. 07-31009-CON to replace its single slice CT scanner with a 16-slice CT scanner. To date, the replacement authorized in that docket has not been implemented.

If granted, the fixed-site PET/CT scanner proposed herein will incorporate a 16-slice CT scanner, thereby making the separate installation of a 16-slice CT scanner unnecessary. However, if the PET/CT scanner is approved, NRMC will still remove the existing single slice CT scanner from NRMC as authorized under Docket No. 07-31009-CON. NRMC plans to renovate space at NRMC to accommodate the new PET/CT scanner. The proposed fixed-site PET/CT scanner will also replace Norwalk Hospital's need for the mobile service, therefore the service arrangement with PET Scans of America Corporation will be discontinued and PET/CT services will be relocated from the Norwalk Hospital campus to NRMC.

The targeted population for this project remains the existing and future imaging patients of Norwalk Hospital and NRMC. The primary service area ("PSA") for this project consists of Norwalk, New Canaan, Wilton, Weston, and Westport. There are no other existing providers of PET/CT services in the PSA. In Norwalk Hospital's secondary service area, Stamford Hospital operates a mobile PET/CT service and Greenwich Hospital operates a fixed-site PET/CT service.

NRMC will be responsible for providing the PET/CT services. All payers including Medicare, Medicaid, commercial insurance and managed care will pay for the PET/CT services. The Applicants do not anticipate any payer changes when this project becomes operational.

The Applicants are requesting approval for the PET/CT scanner because the PET/CT market is growing and will continue to grow in the coming years as reimbursed clinical applications expand significantly. The installation of a fixed-site PET/CT scanner is a more economical alternative to the existing lease of a mobile scanner given the current volume level. The mobile scanner's one-day-a-week service can no longer meet the increasing demand for services from the Applicants' patient population. A fixed-site

PET/CT scanner will result in a significant cost savings compared to the mobile scanner. Furthermore, once it becomes necessary for the Applicants to have the mobile scanner two days a week, the cost savings will only increase. In summary, by granting this proposal, OHCA will improve the delivery of health care by providing cost effective, increased access to PET/CT services in Norwalk and the surrounding communities.

Concurrent with this request, NRMC has filed a CON Modification Request Form 2050 to extend the CON expiration date for Docket No. 07-31009-CON (the 16-slice CT scanner) until a decision has been rendered on this proposal for a fixed-based PET/CT scanner.



**AFFIDAVIT****To be completed by each Applicant**Applicant: Norwalk Hospital AssociationProject Title: Acquisition and operation of a fixed-based PET/CT Scanner in place of a mobile PET/CT Service and 16-slice CT ScannerI, Geoffrey F. Cole, President and Chief Executive Officer  
(Name) (Position – CEO or CFO)of Norwalk Hospital being duly sworn, depose and state that the  
information provided in this CON Letter of Intent (Form 2030) is true and accurate to  
the best of my knowledge, and that Norwalk Hospital complies with the appropriate and  
(Facility Name)applicable criteria as set forth in the Sections 19a-630, 19a-637, 19a-638, 19a-639, 19a-486  
and/or 4-181 of the Connecticut General Statutes.Geoffrey F. Cole Oct. 20, 2008  
Signature DateSubscribed and sworn to before me on OCTOBER 20, 2008Barbara Di Carlo  
Notary Public/Commissioner of Superior CourtMy commission expires: 2/28/2010RECEIVED  
2008 OCT 22 A 11:25  
CONNECTICUT OFFICE OF  
HEALTH CARE ACCESS

**AFFIDAVIT****To be completed by each Applicant**Applicant: Norwalk Radiology and Mammography CenterProject Title: Acquisition and operation of a fixed-based PET/CT Scanner in place of a mobile PET/CT Service and 16-slice CT ScannerI, Alan H. Richman, M.D., President  
(Name) (Position – CEO or CFO)

of Norwalk Radiology and Mammography Center being duly sworn, depose and state that the information provided in this CON Letter of Intent (Form 2030) is true and accurate to the best of my knowledge, and that Norwalk Radiology and Mammography Center complies with the (Facility Name)

appropriate and applicable criteria as set forth in the Sections 19a-630, 19a-637, 19a-638, 19a-639, 19a-486 and/or 4-181 of the Connecticut General Statutes.

Alan H. Richman, M.D. 10/20/08  
Signature Date

Subscribed and sworn to before me on 10/20/2008

Carrie Saviano  
Notary Public/Commissioner of Superior Court

My commission expires: CARRIE SAVIANO  
NOTARY PUBLIC  
MY COMMISSION EXPIRES JUNE 30, 2013

RECEIVED  
2008 OCT 22 A 11:27  
CONNECTICUT OFFICE OF  
HEALTH CARE ACCESS

STATE OF CONNECTICUT

Department of Public Health

LICENSE

License No. 0053

General Hospital

In accordance with the provisions of the General Statutes of Connecticut Section 19a-493:

Norwalk Hospital Association of Norwalk, CT, d/b/a Norwalk Hospital is hereby licensed to maintain and operate a General Hospital.

**Norwalk Hospital** is located at 34 Maple Street, Norwalk, CT 06856

The maximum number of beds shall not exceed at any time:

38 Bassinets

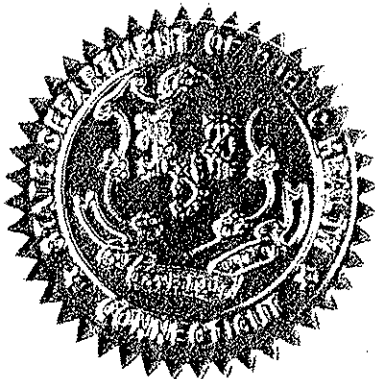
328 General Hospital beds

This license expires **June 30, 2009** and may be revoked for cause at any time.

Dated at Hartford, Connecticut, July 1, 2007. RENEWAL.

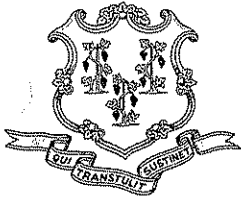
Satellites

Norwalk Hospital Surgery Center, 40 Cross Street, Suite 120, Norwalk, CT



*J Robert Galvin M.D., M.P.H.*

J. Robert Galvin, M.D., M.P.H.,  
Commissioner



M. JODI RELL  
GOVERNOR

STATE OF CONNECTICUT  
OFFICE OF HEALTH CARE ACCESS

CRISTINE A. VOGEL  
COMMISSIONER

October 28, 2008

Lisa Brady  
Vice President  
Planning and Business Development  
Norwalk Hospital  
34 Maple Street  
Norwalk, CT 06856

Alan H. Richman, M.D.,  
President  
NRC Equipment Associates, LLC  
148 East Avenue  
Norwalk, CT 06851

Re: SWC Corporation and NRC Equipment Associates, LLC, d/b/a  
Norwalk Radiology and Mammography Center  
A Joint Venture Proposal to Acquire and Operate a Fixed-Based PET/CT Scanner  
Notice of Letter of Intent: Docket Number: 08-31256-LOI

Dear: Ms. Brady and Dr. Richman:

On October 22, 2008, the Office of Health Care Access ("OHCA") received the Letter of Intent ("LOI") Form of SWC Corporation, an affiliate of Norwalk Hospital, and NRC Equipment Associates, LLC ("Applicants") to acquire and operate through a joint venture arrangement a fixed-based PET/CT scanner, at a total capital expenditure of \$1,890,000.

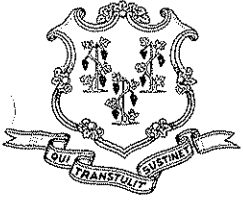
A notice to the public regarding OHCA's receipt of a LOI was published in *The Hour* pursuant to Section 19a-639 of the Connecticut General Statutes. Enclosed for your information is a copy of the notice to the public.

Sincerely,

A handwritten signature in black ink, appearing to read "Kimberly R. Martone".

Kimberly R. Martone  
Certificate of Need Supervisor

KRM:lmg



M. JODI RELL  
GOVERNOR

STATE OF CONNECTICUT  
OFFICE OF HEALTH CARE ACCESS

CRISTINE A. VOGEL  
COMMISSIONER

October 28, 2008

Requisition # HCA09-053  
Email: OBIT@The Hour.com  
**Attention: David**

The Hour Publishing Company  
P.O. Box 790  
Norwalk, CT 06852-0790

Gentlemen/Ladies:

Please make an insertion of the attached copy, in a single column space, set solid under legal notices, in the issue of your newspaper by no later than **Saturday, November 1, 2008.**

Please provide the following **within 30 days** of publication:

- Proof of publication (copy of legal ad. acceptable) showing published date along with the invoice.

If there are any questions regarding this legal notice, please contact Jack Huber or Paolo Fiducia at (860) 418-7001.

KINDLY RENDER BILL IN DUPLICATE ATTACHED TO THE TEAR SHEET.

Sincerely,

A handwritten signature in cursive script, reading "Kimberly R. Martone".

---

Kimberly R. Martone  
Certificate of Need Supervisor

Attachment

KRM:JAH:PF:img

c: Sandy Salus, OHCA

**PLEASE INSERT THE FOLLOWING:**

Statute Reference:	19a-639
Applicants:	SWC Corporation and NRC Equipment Associates, LLC, d/b/a Norwalk Radiology and Mammography Center
Town:	Norwalk
Docket Number:	08-31256-LOI
Proposal:	Acquire and operate through a joint venture arrangement a fixed-based PET/CT scanner
Capital Expenditure:	\$1,890,000

The Applicant may file its Certificate of Need application between December 21, 2008 and February 19, 2009. Interested persons are invited to submit written comments to Cristine A. Vogel, Commissioner Office of Health Care Access, 410 Capitol Avenue, MS13HCA P.O. Box 340308 Hartford, CT 06134-0308.

The Letter of Intent is available for inspection at OHCA. A copy of the Letter of Intent or a copy of Certificate of Need Application, when filed, may be obtained from OHCA at the standard charge. The Certificate of Need application will be made available for inspection at OHCA, when it is submitted by the Applicant.

Greer, Leslie

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Sent: Tuesday, October 28, 2008 10:16 AM

-----IMA59c56e0.4907/pop.state.ct.us  
Content-Type: text/plain; charset=us-ascii

Your message was successfully relayed to a system that does not support delivery confirmations.  
Unless the delivery fails, this will be the only delivery notification.

-----IMA59c56e0.4907/pop.state.ct.us  
Content-Type: message/delivery-status

Reporting-MTA: pop.state.ct.us  
Final-Recipient: rfc822;obit@THEHOUR.COM  
Action: relayed  
Status: 2.0.0

-----IMA59c56e0.4907/pop.state.ct.us  
Content-Type: message/rfc822

Received: from doit-mstwmms1 [159.247.5.80] by pop.state.ct.us with ESMTP  
(SMTPD-9.23) id A6D9027C; Tue, 28 Oct 2008 14:15:53 -0400  
Received: from 159.247.77.53 by doit-mstwmms1 with ESMTP (Tumbleweed EMF SMTP Relay (Email Firewall  
v6.0.0)); Tue, 28 Oct 2008 14:22:46 -0400  
X-Server-Uid: AAF81055-C3E5-43F1-82D3-EBCFC44FF42A  
X-MimeOLE: Produced By Microsoft Exchange V6.5  
Content-class: urn:content-classes:message  
Return-Receipt-To: "Greer, Leslie" <Leslie.Greer@ct.gov>  
MIME-Version: 1.0  
Disposition-Notification-To: "Greer, Leslie" <Leslie.Greer@ct.gov>  
Subject: Legal Ad 08-31256-LOI  
Date: Tue, 28 Oct 2008 14:13:45 -0400  
Message-ID: <741BDEFB9A5C9A4F9421A255626F70B101B7D964@DOIT-EX401.exec.ds.state.ct.us>  
X-MS-Has-Attach: yes  
X-MS-TNEF-Correlator:  
Thread-Topic: Legal Ad 08-31256-LOI  
Thread-Index: Ack5KOquKCyCDiBnQby9S6ce2ulfig==  
From: "Greer, Leslie" <Leslie.Greer@ct.gov>  
To: obit@THEHOUR.COM  
X-WSS-ID: 651987FC30S107347-01-01  
Content-Type: multipart/mixed;  
boundary="-----\_=\_NextPart\_001\_01C93928.EAEF6E43"

-----IMA59c56e0.4907/pop.state.ct.us--

**Greer, Leslie**

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**From:** obit Classified [obit@thehour.com]  
**Sent:** Tuesday, October 28, 2008 3:44 PM  
**To:** Greer, Leslie  
**Subject:** RE: Legal Ad 08-31256-LOI

You are all set Leslie. A tear sheet will be mailed after the run. - YeVette

-----Original Message-----

From: Greer, Leslie [mailto:Leslie.Greer@ct.gov]  
Sent: Tue 10/28/2008 2:13 PM  
To: obit Classified  
Subject: Legal Ad 08-31256-LOI

Legal Ad,

Please run the attached public notice in your newspaper no later than Saturday, November 1, 2008. Please notify me that you have received this request.

Thank you,

Leslie M. Greer

Office of Health Care Access

State of Connecticut

410 Capitol Avenue

Hartford, CT 06134

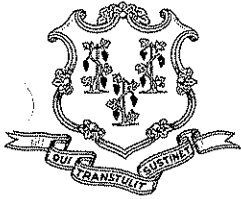
Phone: (860) 418-7001

Fax: (860) 418-7053

Website: [www.ct.gov/ohca](http://www.ct.gov/ohca) <<http://www.ct.gov/ohca>>

10/28/2008





M. JODI RELL  
GOVERNOR

STATE OF CONNECTICUT  
OFFICE OF HEALTH CARE ACCESS

CRISTINE A. VOGEL  
COMMISSIONER

November 4, 2008

Lisa Brady  
Vice President  
Planning and Business Development  
Norwalk Hospital  
34 Maple Street  
Norwalk, CT 06856

Alan H. Richman, M.D.,  
President  
NRC Equipment Associates, LLC  
148 East Avenue  
Norwalk, CT 06851

Re: Certificate of Need Application Forms; Docket Number: 08-31256-CON  
Southwest Connecticut Corporation and NRC Equipment Associates, LLC, d/b/a  
Norwalk Radiology and Mammography Center - A Joint Venture Proposal to  
Acquire and Operate a Fixed-Based PET/CT Scanner

Dear: Ms. Brady and Dr. Richman:

Enclosed are the Certificate of Need ("CON") application forms regarding the proposal of Southwest Connecticut Corporation and NRC Equipment Associates, LLC, d/b/a Norwalk Radiology and Mammography Center to acquire and operate a fixed-based PET/CT scanner in Norwalk. The proposal's anticipated capital expenditure is \$1,890,000. According to the parameters stated in Section 19a-639 of the Connecticut General Statutes the CON application may be filed between December 21, 2008, and February 19, 2009.

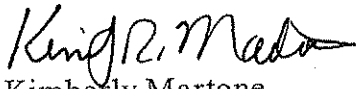
When submitting your CON application and any subsequent application information to this agency, you are obligated to observe the following procedural requirements. **Failure to observe these requirements will require follow-up work on your part to correct the filing.**

- Number and date each page, including cover letter and all attachments. Information filed after the initial CON application submission (i.e. completeness response letter, prefile testimony, late file submissions and the like) must be numbered sequentially from the Applicant's document immediately preceding it. For example, if the application concludes with page 100, your completeness response letter would begin with page 101.

- Submit one (1) original and six (6) hard copies of the submission, each in 3-ring binders.
- Submit a scanned copy of each submission in its entirety, including all attachments on CD, preferably in Adobe (.pdf) format.
- Submit an electronic copy of the documents in MS Word format with financial attachments and other data, as appropriate, in MS Excel format.

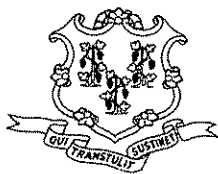
The OHCA analysts assigned to the CON application are Jack A. Huber and Paolo Fiducia. Please feel free to contact either analyst at (860) 418-7001, if you have any questions.

Sincerely,

A handwritten signature in black ink, appearing to read "Kim R. Martone", with a stylized flourish at the end.

Kimberly Martone  
Certificate of Need Supervisor

Enclosure



## State of Connecticut Office of Health Care Access Certificate of Need Application

Please complete all questions. If any question is not relevant to your project, a response of "Not Applicable" will be an acceptable answer. Your Certificate of Need application will be eligible for submission no earlier than December 21, 2008, and may be submitted no later than February 19, 2009. The OHCA analysts assigned to your application are Jack A. Huber and Paolo Fiducia. Either analyst may be reached at the Office of Health Care Access at (860) 418-7001.

**Docket Number:** 08-31256-CON

**Applicant Names:** Southwest Connecticut Corporation and NRC Equipment Associates, LLC, d/b/a Norwalk Radiology and Mammography Center

**Contact People:** Lisa Brady Alan H. Richman, M.D.,

**Contact Title:** Vice President President  
Planning and Business Development

**Contact Address:** Norwalk Hospital NRC Equipment Associates, LLC  
34 Maple Street 148 East Avenue  
Norwalk, CT 06856 Norwalk, CT 06851

**Project Location:** Norwalk

**Project Name:** Proposal to Acquire and Operate a Fixed-Based PET/CT Scanner

**Proposal Type:** Section 19a-639, C.G.S.

**Estimated Total  
Capital Expenditure:** \$1,890,000

## GENERAL AFFIDAVIT

Applicant: Norwalk Radiology and Mammography Center

Project Title: NRMC's Acquisition of a Fixed-Based PET/CT Scanner

I, \_\_\_\_\_, \_\_\_\_\_  
(Name) (Position – CEO or CFO)

of \_\_\_\_\_ being duly sworn, depose and state that the (Facility Name) said facility complies with the appropriate and applicable criteria as set forth in the Sections 19a-630, 19a-637, 19a-638, 19a-639, 19a-486 and/or 4-181 of the Connecticut General Statutes.

\_\_\_\_\_  
Signature

\_\_\_\_\_  
Date

Subscribed and sworn to before me on \_\_\_\_\_

\_\_\_\_\_  
Notary Public/Commissioner of Superior Court

My commission expires: \_\_\_\_\_

## GENERAL AFFIDAVIT

Applicant: Southwest Connecticut Corporation

Project Title: NRMC's Acquisition of a Fixed-Based PET/CT Scanner

I, \_\_\_\_\_, \_\_\_\_\_  
(Name) (Position – CEO or CFO)

of \_\_\_\_\_ being duly sworn, depose and state that the (Facility Name) said facility complies with the appropriate and applicable criteria as set forth in the Sections 19a-630, 19a-637, 19a-638, 19a-639, 19a-486 and/or 4-181 of the Connecticut General Statutes.

\_\_\_\_\_  
Signature

\_\_\_\_\_  
Date

Subscribed and sworn to before me on \_\_\_\_\_

\_\_\_\_\_  
Notary Public/Commissioner of Superior Court

My commission expires: \_\_\_\_\_

## GENERAL AFFIDAVIT

Applicant: NRC Equipment Associates, LLC

Project Title: NRMC's Acquisition of a Fixed-Based PET/CT Scanner

I, \_\_\_\_\_, \_\_\_\_\_  
(Name) (Position – CEO or CFO)

of \_\_\_\_\_ being duly sworn, depose and state that the (Facility Name) said facility complies with the appropriate and applicable criteria as set forth in the Sections 19a-630, 19a-637, 19a-638, 19a-639, 19a-486 and/or 4-181 of the Connecticut General Statutes.

\_\_\_\_\_  
Signature

\_\_\_\_\_  
Date

Subscribed and sworn to before me on \_\_\_\_\_

\_\_\_\_\_

Notary Public/Commissioner of Superior Court

My commission expires: \_\_\_\_\_

**OFFICE OF HEALTH CARE ACCESS**  
**REQUEST FOR NEW CERTIFICATE OF NEED**  
**FILING FEE COMPUTATION SCHEDULE**

APPLICANT: _____ PROJECT TITLE: _____ DATE: _____	FOR OHCA USE ONLY: <table style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th style="width: 70%;"></th> <th style="width: 15%; text-align: center;">DATE</th> <th style="width: 15%; text-align: center;">INITIAL</th> </tr> </thead> <tbody> <tr> <td>1. Check logged (Front desk)</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> </tr> <tr> <td>2. Check rec'd (Clerical/Cert.)</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> </tr> <tr> <td>3. Check correct (Superv.)</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> </tr> <tr> <td>4. Check logged (Clerical/Cert.)</td> <td style="text-align: center;">_____</td> <td style="text-align: center;">_____</td> </tr> </tbody> </table>		DATE	INITIAL	1. Check logged (Front desk)	_____	_____	2. Check rec'd (Clerical/Cert.)	_____	_____	3. Check correct (Superv.)	_____	_____	4. Check logged (Clerical/Cert.)	_____	_____
	DATE	INITIAL														
1. Check logged (Front desk)	_____	_____														
2. Check rec'd (Clerical/Cert.)	_____	_____														
3. Check correct (Superv.)	_____	_____														
4. Check logged (Clerical/Cert.)	_____	_____														

<b>SECTION A – NEW CERTIFICATE OF NEED APPLICATION</b>	
1. Check statute reference as applicable to CON application (see statute for detail):  _____ 19a-638. Additional function or service, change of ownership, service termination. <b>No Fee Required.</b>  _____ 19a-639 Capital expenditure exceeding \$3,000,000, or capital expenditure exceeding \$3,000,000 for major medical equipment, or CT scanner, PET scanner, PET/CT scanner, MRI scanner, cineangiography equipment or linear accelerator. <b>Fee Required.</b>  _____ 19a-638 and 19a-639. <b>Fee Required.</b>	
2. Enter \$0 on "Total Fee Due" line (SECTION B) if application is required pursuant to Section 19a-638 only, otherwise go on to line 3 of this section.	
3. Enter \$400 on "Total Fee Due" line (SECTION B) if application is for capital expenditure for major medical equipment, imaging equipment or linear accelerator less than \$3,000,000	
4. Section 19a-639 fee calculation (applicable if section 19a-639 capital expenditure for major medical equipment, imaging equipment or linear accelerator exceeding \$3,000,000 or other capital expenditure exceeding \$3,000,000 is checked above <u>OR</u> if both 19a-638 and 19a-639 are checked):	
a. Base fee: _____	\$ 1,000.00
b. Additional Fee: (Capital Expenditure Assessment) _____ (To calculate: Total requested Capital Expenditure/Cost excluding capitalized financing costs multiplied times .0005 and round to nearest dollar.) (\$ _____ x .0005)	\$ _____ .00
c. Sum of base fee plus additional fee: (Lines A4a + A4b) _____	\$ _____ .00
d. Enter the amount shown on line A4c. on "Total Fee Due" line (SECTION B).	
<b>SECTION B TOTAL FEE DUE:</b> _____	\$ _____ .00

**ATTACH HERE CERTIFIED OR CASHIER'S CHECK ONLY** (Payable to: Treasurer, State of Connecticut)

**1. State Health Plan** - No questions at this time.

**2. Applicant's Long Range Plan**

Is this application consistent with your long-range plan?

☐ Yes ☐ No

If "No" is checked, please provide an explanation.

**3. Existing Imaging Services**

- A. Describe the relationship between Norwalk Radiology and Mammography Center (Applicant") and Norwalk Hospital.
- B. Provide any existing agreements or memorandums of understanding between the two parties.
- C. Identify the imaging systems that constitutes the Applicant's and Norwalk Hospital's CT scanning and PET/CT scanning services.
- D. Provide a historical narrative depicting the evolution of CT and PET/CT imaging services for the Applicant and Norwalk Hospital since the introduction of PET imaging technology. Include all OHCA actions taken during this period relative to CT, PET and PET/CT equipment changes and upgrades.
- E. What imaging services (including CT, PET/CT, oncology simulations, etc.), are currently offered at the Applicant's sites and at Norwalk Hospital that the proposed fixed-based PET/CT acquisition will augment or replace? Please identify each specific imaging unit whose utilization will be affected by the proposal and explain in what manner the imaging unit's service volumes will be affected.
- F. Explain how the existing mobile-based PET/CT scanner is utilized for oncology and Alzheimer disease services.
- G. Provide two historical utilization tables illustrating the actual number of scanning procedures performed, one for the Applicant's by site and the second for Norwalk Hospital that is itemized by imaging category (i.e. CT, PET/CT, oncology simulations) and by specific imaging unit that covers the last three completed fiscal years, FY 2006 through FY 2008.
- H. Provide a historical utilization table illustrating the actual number of scanning procedures performed by Norwalk Hospital that is itemized by imaging category (i.e. CT, PET/CT, oncology simulations), by specific imaging unit and by inpatient, outpatient and emergency medicine services that covers the last three completed fiscal years, FY 2006 through FY 2008.



- I. For the Applicant and the Hospital provide the weekly hours of operation of the existing CT services, oncology CT simulations and existing mobile-based PET/CT services.
- J. For the Applicant and the Hospital provide a rationale explaining the scheduled days of operations for the existing CT services, oncology CT simulations and existing mobile-based PET/CT services.
- K. Please provide the capacity for each of the existing imaging units identified in response to Sections 3.C. and 3.D. above, in the format provided below:

	Unit 1 _____	Unit 2 _____
	FY _____	FY _____
Average # Hours/Week Unit Operates		
Weeks/Year Unit Operates		
Targeted Utilization as % of Capacity		
Annual Total Capacity for Scans in Hours		
Average Scan Time in Hours		
Annual Capacity - # Scans		
Actual # Scans		
% Total Capacity	_____ %	_____ %

- L. Describe the assumptions used to estimate the percentage operating capacity of each of the aforementioned imaging units.
- M. How will the departure of Norwalk Hospital from the Fairfield County Mobile PET Collaborative affect the operation of the Collaborative?

#### 4. Clear Public Need

- A. Explain how it was determined there was a need by the Applicant to acquire a 16-slice PET/CT scanner.
- B. Has the Applicant conducted a need assessment for the proposed fixed-based PET/CT scanner? If so, please provide a copy of the assessment. If an assessment was not conducted, explain why this is the case.
- C. Discuss how the methodology utilized in the need assessment relates to the imaging requirements of the following entities:
1. Norwalk Radiology and Mammography Center; and
  2. Norwalk Hospital

D. Provide copies of any of the following plans, studies or reports related to the proposal:

- |   |   |
|---|---|
| <input type="checkbox"/> Epidemiological studies    | <input type="checkbox"/> Market share analysis  |
| <input type="checkbox"/> Public information reports | <input type="checkbox"/> Other (Identify) _____ |

E. Provide a list of the primary and secondary service area towns for the proposed fixed-based PET/CT service.

F. Provide a rationale for choosing the selected towns for each service area.

G. Explain how and why the prospective fixed-based PET/CT service areas differ from those service areas of the following existing services:

1. Mobile-based PET/CT services of Norwalk Hospital; and
2. Fixed-based CT services of the Applicant and Norwalk Hospital.

H. Describe the population to be served by the proposed fixed-based PET/CT service, including demographic information, conditions, diseases, etc., where appropriate.

I. Provide the mobile-based PET/CT service volume by procedural scan for the past three fiscal years, FY 2006 through FY 2008, by service area town, subtotaled for primary and secondary service areas and totaled for the entire service area.

J. Are there any scheduling backlogs experienced by the existing mobile-based PET/CT service? If so, where are the Hospital and/or Hospital affiliated physicians currently referring their patients requiring PET/CT services?

K. Provide the travel distance from the proposed fixed-based PET/CT service site to the anticipated service area towns.

L. Discuss the types of oncology services Norwalk Hospital currently provides and how the proposal will affect the oncology department operations.

M. Discuss how Norwalk Hospital's Alzheimer's disease services will be affected by the proposed fixed-based PET/CT scanner.

N. Provide the weekly hours of operation of the proposed CT services, if reconfigured, oncology CT simulations and fixed-based PET/CT services.

O. Provide a rationale behind the proposed scheduled days of operations for the proposed CT, if reconfigured, oncology CT simulations and fixed-based PET-CT services.

- P. Utilizing in the table presented below, provide the historical and projected service volumes by the number of procedural scans for CT, oncology CT simulations, mobile-based PET/CT and fixed-based PET/CT **by scanning system** that is or has been operated by the Applicant and Norwalk Hospital:

	Actual Scan Volume (Last 3 Completed FYs)			CFY Scan Volume*	Projected Scan Volume (First 3 Full Operational FYs)**		
	FY	FY	FY	FY	FY	FY	FY
CT							
CT Simulations							
Mobile PET-CT							
Fixed PET/CT							

Number of Procedural Scans

Notes: \*Please report the annualized number of exams, identifying the respective number of months of recorded activity in your response.

\*\*If the first year of operation of the proposed service site is only a partial year, the Hospital must provide the first partial year estimate and then the first three full FYs estimate. Include all derivations and/or calculations used in arriving at the projected number of procedural scans..

- Q. Provide the units of service projected for the first three years of operation of the proposed fixed-based PET/CT service **by disease type**. Include all assumptions used in the derivation/calculation of your projections.

- R. Please provide the capacity for the proposed PET/CT scanner in the table format provided below:

	Proposed PET/CT Scanner FY
Average # Hours/Week Scanner Operates	
Weeks/Year Operational	
Targeted Utilization as % of Capacity	
Annual Total Capacity for Scans in Hours	
Average Scan Time in Hours	
Annual Capacity - #Scans/Scanner	
Actual & Projected/Actual # scans	
<b>% Total Capacity</b>	<b>%</b>

- S. Describe the assumptions used to estimate the percentage operating capacity of the proposed fixed-based PET-CT scanner.

- T. Identify the existing providers of the mobile and fixed based PET/CT services in your primary and secondary service areas.

U. Provide the information as outlined in the following table concerning the existing mobile and fixed-based PET/CT providers in the proposed primary and secondary service areas:

Description of Service <sup>1</sup>	Provider Name and Location	Hours and Days of Operation <sup>2</sup>	Current Utilization <sup>3</sup>
Mobile-based Units			
Fixed based Units			

Notes:

<sup>1</sup> Provide a description of the equipment used by the Provider, if known. For PET/CT scanners, include the number of CT slices.

<sup>2</sup> Specify the days of the week and start and end time for each day.

<sup>3</sup> Number of PET/CT scans performed on specified scanner by Provider for the most recent 12 month period, if known.

V. Identify the nearest PET-CT service provider to the proposed fixed-based PET/CT site and the relative distance between the two sites.

W. What will be the effect of your proposal on existing PET/CT providers (i.e. patient volume, financial stability, quality of care, etc.)?

X. Explain how the proposal will relate to a reduction in other imaging modalities by the Hospital and/or existing providers.

Y. Provide the number of referred PET/CT scanning procedures to other providers from the current mobile-based PET/CT service for the past three fiscal years by service area town.

Z. Will your proposal remedy any of the following barriers to access? Please provide an explanation, regardless of answer(s) selected.

- |  |   |
|--|---|
| <input type="checkbox"/> Cultural          | <input type="checkbox"/> Transportation         |
| <input type="checkbox"/> Geographic        | <input type="checkbox"/> Economic               |
| <input type="checkbox"/> None of the above | <input type="checkbox"/> Other (Identify) _____ |

## 5. Quality Measures

- A. Check off all the Standard of Practice Guidelines that will be utilized by the Applicant for the proposed service. Please submit the most recent copy of each report related to the proposal:

- |  |  |   |
|--|--|---|
| <input type="checkbox"/> American College<br>of Cardiology                                 | <input type="checkbox"/> National Committee<br>for Quality Assurance             | <input type="checkbox"/> Public Health Code<br>& Federal Corollary                    |
| <input type="checkbox"/> National Association<br>of Child Bearing<br>Centers               | <input type="checkbox"/> American College<br>of Obstetricians &<br>Gynecologists | <input type="checkbox"/> American College<br>of Surgeons                              |
| <input type="checkbox"/> Report of the Inter-<br>Society Council for<br>Radiation Oncology | <input type="checkbox"/> American College<br>of Radiology                        | <input type="checkbox"/> Substance Abuse and Mental<br>Health Services Administration |
| <input type="checkbox"/> Other: Specify _____  |  |   |

- B. Describe in detail how the Applicant plans to meet the each of the guidelines checked off above.

- C. Submit a list of **all** key professional and administrative personnel, including the Applicant's Chief Executive Officer and Chief Financial Officer, Medical Director, physicians, etc., related to the proposal and a copy of their Curriculum Vitae.

- D. Provide a copy of the most recent inspection reports and/or certificate for your facility:

- |   |  |
|---|--|
| <input type="checkbox"/> DPH                  | <input type="checkbox"/> JCAHO   |
| <input type="checkbox"/> Fire Marshall Report | <input type="checkbox"/> Other States Health Dept.<br>Reports (new out-of-state providers) |
| <input type="checkbox"/> AAAHC                | <input type="checkbox"/> AAAASF  |
| <input type="checkbox"/> Other: _____         |  |

**Note:** Above referenced acronyms are defined below. <sup>1</sup>

- E. Provide a copy of the related sections of the Applicant's Quality Assurance plan to the proposal.

---

<sup>1</sup> DPH – Department of Public Health; JCAHO – Joint Commission on Accreditation of Hospitals Organization; AAAHC – Accreditation Association for Ambulatory Health Care, AAAASF – American Association for Accreditation of Ambulatory Surgery Facilities, Inc.

## 6. Improvements to Productivity and Containment of Costs

In the past year has your facility undertaken any of the following activities to improve productivity and contain costs?

- |  |  |
|--|--|
| <input type="checkbox"/> Energy conservation   | <input type="checkbox"/> Group purchasing  |
| <input type="checkbox"/> Reengineering   | <input type="checkbox"/> None of the above |
| <input type="checkbox"/> Application of technology (e.g., computer systems, robotics, telecommunication systems, etc.) |  |
| <input type="checkbox"/> Other (identify) _____  |  |

## 7. Miscellaneous

- A. Will this proposal result in any change to your teaching or research responsibilities?

☐ Yes ☐ No

If you checked "Yes," please provide an explanation.

- B. Are there any characteristics of your patient/physician mix that makes your proposal unique?

☐ Yes ☐ No

If you checked "Yes," please provide an explanation.

- C. Provide the following licensing information:

- i. If you are currently licensed, provide a copy of the State of Connecticut Department of Public Health license currently held.
- ii. The DPH licensure category you are seeking.
- iii. If not applicable, please explain why.

## 8. Financial Information

A. Type of ownership: (Please check off all that apply)

- |   |  |
|---|--|
| <input type="checkbox"/> Corporation (Inc.) | <input type="checkbox"/> Limited Liability Company (LLC) |
| <input type="checkbox"/> Partnership        | <input type="checkbox"/> Professional Corporation (PC)   |
| <input type="checkbox"/> Joint Venture      | <input type="checkbox"/> Other (Specify): _____          |

B. Does the Applicant have Tax Exempt Status? ☐ Yes ☐ No

C. Please provide a corporate chart of organization which illustrates the relationship between the joint venture entity and each member's affiliate organizations.

D. Provide the following financial information:

- i) Please submit the Applicant's audited financial statements for the most recently completed fiscal year. If the Applicant has no audited financial statements, please submit a compilation report or an unaudited Balance Sheet and Statement of Operations for the most recently completed fiscal year. These statements should be externally prepared and submitted on the preparer's letterhead.
- ii) Please submit the Norwalk Hospital's audited financial statements for the most recently completed fiscal year.
- iii) Provide a copy of Norwalk Hospital's most recently completed internal monthly financial statements, including utilization volume totals to date.
- iv) Identify the entity that will be billing for the fixed-base PET/CT service.

## 9. Major Cost Components/Total Capital Expenditure

Submit a final version of all capital expenditures/costs as follows:

Medical Equipment (Purchase)	\$
Imaging Equipment (Purchase)	
Non-Medical Equipment (Purchase)*	
Land/Building (Purchase)	
Construction/Renovation	
Other (Non-Construction) Specify: _____	
<b>Total Capital Expenditure</b>	<b>\$</b>
Medical Equipment (Lease (FMV))	\$
Imaging Equipment (Lease (FMV))	
Non-Medical Equipment (Lease (FMV))*	
Fair Market Value of Space – (Capital Leases Only)	
<b>Total Capital Cost</b>	<b>\$</b>
Capitalized Financing Costs	
<b>Total Capital Expenditure with Cap. Fin. Costs</b>	<b>\$</b>

\* Provide an itemized list of all non-medical equipment.

## 10. Construction Information

- A. Describe the proposed new construction/renovation including the related gross square footage.
- B. Provide a schematic drawing related to the project.
- C. Provide the anticipated date of operation of the proposed fixed-based PET/CT scanner.

## 11. Capital Equipment Lease/ Purchase

If the CON involves any capital equipment lease and/or purchase, please answer all of the following that apply:

1.	What is the anticipated residual value at the end of the lease or loan term?	\$ _____
2.	What is the useful life of the equipment?	____ Years
3.	Please submit a copy of the vendor quote or invoice as an attachment.	
4.	Please submit a schedule of depreciation for the purchased equipment as an attachment.	



## 12. Type of Financing

A. Check type of funding or financing source and identify the following anticipated requirements and terms: (Check all which apply)

☐ Applicant's equity:

Source and amount:

Operating Funds	\$ _____
Source/Entity Name	_____
Available Funds	_____
Contributions	\$ _____
Funded depreciation	\$ _____
Other	\$ _____

☐ Grant:

Amount of grant	\$ _____
Funding institution/ entity	_____

☐ Conventional loan or

☐ Connecticut Health and Educational Facilities Authority (CHEFA) financing:

Current CHEFA debt	\$ _____
CON Proposed debt financing	\$ _____
Interest rate	_____ %
Monthly payment	\$ _____
Term	_____ Years
Debt service reserve fund	\$ _____

☐ Lease financing or

☐ CHEFA Easy Lease Financing:

Current CHEFA Leases	\$ _____
CON Proposed lease financing	\$ _____
Fair market value of leased assets at lease inception	\$ _____
Interest rate	_____ %
Monthly payment	\$ _____
Term	_____ Years

☐ Other financing alternatives:

Amount	\$ _____
Source (e.g., donated assets, etc.)	_____

- B. Please provide copies of the following, if applicable:
- Letter of interest from the lending institution,
  - Letter of interest from CHEFA,
  - Amortization schedule (if not level amortization payments),
  - Lease agreement.

### 13. Revenue, Expense and Volume Projections

#### A.1. Payer Mix Projection

Please provide both the current payer mix and the projected payer mix with the CON proposal for the Total Facility based on Net Patient Revenue in the following reporting format:

Total Facility Description	Current Payer Mix	Year 1 Projected Payer Mix	Year 2 Projected Payer Mix	Year 3 Projected Payer Mix
Medicare*	%	%	%	%
Medicaid* (includes other medical assistance)				
CHAMPUS or TriCare				
<b>Total Government Payers</b>				
Commercial Insurers*				
Uninsured				
Workers Compensation				
<b>Total Non-Government Payers</b>				
<b>Total Payer Mix</b>	100.0%	100.0%	100.0%	100.0%

\*Includes managed care activity.

- A.2. Please describe the impact of the proposal on the interests of consumers of health care services and the payers of such services.

- B. Provide the following for the financial and statistical projections for the Applicant and Norwalk Hospital:
- i) A summary of revenue, expense and volume statistics, without the CON project, incremental to the CON project, and with the CON project. **See Financial Attachments I.a and I.b., enclosed for the Applicant and Norwalk Hospital, respectively.** Please note that the actual results for the fiscal year reported in the first column must agree with the Applicant's audited financial statements.
  - ii) Please provide three years of projections of incremental revenue, expense, and volume statistics attributable to the proposal by payer. **Please complete CON Financial Attachments II.a and II.b., enclosed for the Applicant and Norwalk Hospital, respectively.**
  - iii) The assumptions utilized in developing the projections for the Applicant and Norwalk Hospital (e.g., FTE's by position, volume statistics, other expenses, revenue and expense % increases, project commencement of operation date, etc.).
  - iv) An explanation for any projected incremental losses from operations contained in the financial projections that result from the implementation and operation of the CON proposal for the Applicant and Norwalk Hospital.
  - v) Please complete Financial Attachment II, enclosed for the Applicant and Norwalk Hospital.
  - vi) Provide a copy of the rate schedule for the proposed service.
  - vii) Describe how this proposal is cost effective. How will the operation of the proposed fixed-based PET/CT scanner result in cost savings compared with the operation of the mobile-based scanner?
  - viii) Provide a cost benefit analysis which supports the position that the installation of the proposed fixed-based PET/CT scanner is a more economical alternative to the existing lease of a mobile-based scanner given the current volume level.

**13. B i.** Please provide one year of actual results and three years of projections of **Total Facility** revenue, expense and volume statistics without, incremental to and with the CON proposal in the following reporting format:

<u>Total Facility:</u>	<u>FY</u>	<u>FY</u>	<u>FY</u>	<u>FY</u>	<u>FY</u>	<u>FY</u>	<u>FY</u>	<u>FY</u>	<u>FY</u>
<u>Description</u>	<u>Actual</u>	<u>Projected</u>	<u>Projected</u>	<u>Projected</u>	<u>Projected</u>	<u>Projected</u>	<u>Projected</u>	<u>Projected</u>	<u>Projected</u>
	<u>Results</u>	<u>W/out CON</u>	<u>Incremental</u>	<u>With CON</u>	<u>W/out CON</u>	<u>Incremental</u>	<u>With CON</u>	<u>W/out CON</u>	<u>With CON</u>
<b>NET PATIENT REVENUE</b>									
Non-Government									
Medicare									
Medicaid and Other Medical Assistance									
Other Government									
Total Net Patient Revenue	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Other Operating Revenue									
Revenue from Operations	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
<b>OPERATING EXPENSES</b>									
Salaries and Fringe Benefits									
Professional / Contracted Services									
Supplies and Drugs									
Bad Debts									
Other Operating Expense									
Subtotal	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Depreciation/Amortization									
Interest Expense									
Lease Expense									
Total Operating Expenses	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Income (Loss) from Operations	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Non-Operating Income									
Income before provision for income taxes	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Provision for income taxes									
Net income	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Retained earnings, beginning of year									
Retained earnings, end of year	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
FTEs									

\*Volume Statistics:

Provide projected inpatient and/or outpatient statistics for any new services and provide actual and projected inpatient and/or outpatient statistics for any existing services which will change due to the proposal.

13. B i. Please provide one year of actual results and three years of projections of **Total Facility** revenue, expense and volume statistics without, incremental to and with the CON proposal in the following reporting format:

Total Facility:									
Description	FY Actual Results	FY Projected		FY Projected		FY Projected		FY Projected	
		W/out CON	Incremental	W/out CON	Incremental	W/out CON	Incremental	W/out CON	Incremental
<b>NET PATIENT REVENUE</b>									
Non-Government									
Medicare									
Medicaid and Other Medical Assistance									
Other Government									
Total Net Patient Revenue	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
<b>Other Operating Revenue</b>									
Revenue from Operations	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
<b>OPERATING EXPENSES</b>									
Salaries and Fringe Benefits									
Professional / Contracted Services									
Supplies and Drugs									
Bad Debts									
Other Operating Expense									
Subtotal	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Depreciation/Amortization									
Interest Expense									
Lease Expense									
Total Operating Expenses	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
<b>Income (Loss) from Operations</b>									
	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
<b>Non-Operating Income</b>									
Income before provision for income taxes	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
<b>Provision for income taxes</b>									
Net Income	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
<b>Retained earnings, beginning of year</b>									
Retained earnings, end of year	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
FTEs		0							

\*Volume Statistics:

\*Volume Statistics:  
Provide projected inpatient and/or outpatient statistics for any new services and provide actual and projected inpatient and/or outpatient statistics for any existing services which will change due to the proposal.

C:\Documents and Settings\hubert EXEC\local Settings\Application Data\Microsoft\Word	Financial Attachment II	11/4/2008, 11:13 AM
C:\Documents and Settings\hubert EXEC\local Settings\Application Data\Microsoft\Word	Financial Attachment II	11/4/2008, 11:13 AM

Please provide three years of projections of incremental revenue, expense and volume statistics attributable to the proposal in the following reporting format:									
Type of Service Description									
Type of Unit Description:									
# of Months in Operation									
FY	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
FY Projected Incremental		Rate	Units	Gross Revenue	Allowances/	Charity	Bad	Net	Operating
Total Incremental Expenses:				Col. 2 * Col. 3	Deductions	Care	Debt	Revenue	Expenses
Total Facility by								Col. 4 - Col. 5	Col. 1 Total *
Payer Category:								-Col. 6 - Col. 7	Col. 4 / Col. 4 Total
Medicare				\$0				\$0	\$0
Medicaid		\$0		\$0				\$0	\$0
CHAMPUS/Tricare		\$0		\$0				\$0	\$0
Total Governmental			0	\$0	\$0	\$0	\$0	\$0	\$0
Commercial Insurers		\$0	5	\$0				\$0	\$0
Uninsured		\$0	2	\$0				\$0	\$0
Total NonGovernment		\$0	7	\$0	\$0	\$0	\$0	\$0	\$0
Total All Payers		\$0	7	\$0	\$0	\$0	\$0	\$0	\$0

Office in Haverhill Mass  
Dec 20

**346 Main Avenue • Norwalk, CT 06851 •**



**Monday - Friday**  
**7:30 am - 5:30 pm**

**In-Column 5:00 PM  
One Publishing Day  
Prior to Insertion**

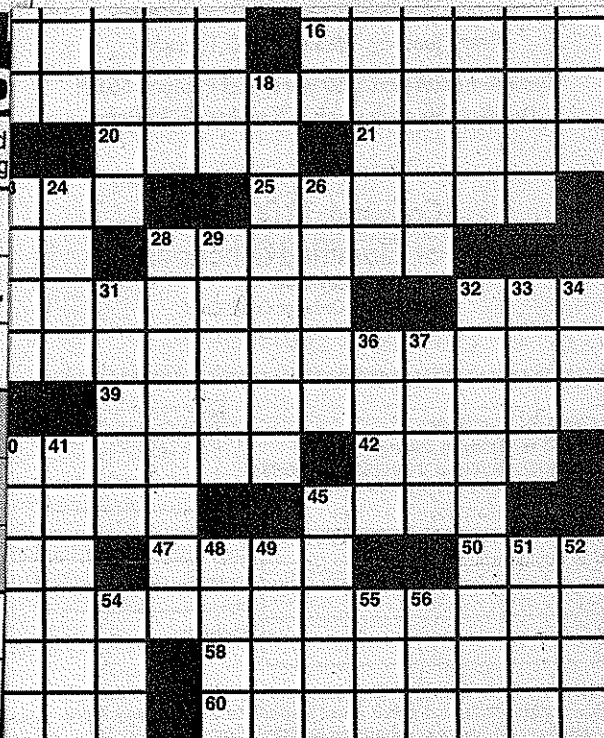
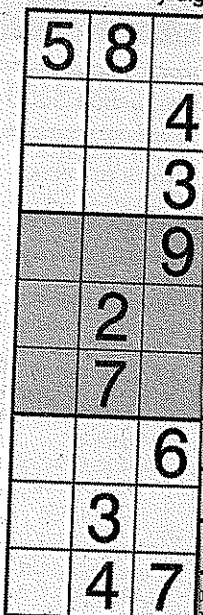
section.  
www.thehour.com

Statute Reference:	19a-639
Applicants:	SWC Corporation and NRC Equipment Associates, LLC, d/b/a Norwalk Radiology and Mammography Center
Town:	Norwalk
Docket Number:	08-31256-LOI
Proposal:	Acquire and operate through a joint venture arrangement a fixed- based PET/CT scanner
Capital Expenditure:	\$1,890,000

The Applicant may file its Certificate of Need application between December 21, 2008 and February 19, 2009. Interested persons are invited to submit written comments to Cristine A. Vogel, Commissioner Office of Health Care Access, 410 Capitol Avenue, MS13HCA P.O. Box 340308 Hartford, CT 06134-0308.

The Letter of Intent is available for inspection at OHCA. A copy of the Letter of Intent or a copy of Certificate of Need Application, when filed, may be obtained from OHCA at the standard charge. The Certificate of Need application will be made available for inspection at OHCA, when it is submitted by the Applicant.

Complete the grid so that each row and column contains every digit exactly once.



**Media Services, Inc.**

11/01/08

apt. rent  
normal  
620

**office space**  
**lease/sale 530**

**Business Opportunity 520**  
**ip wanted 400**

**driving required)**  
 • Must have reliable transportation to meet driver on route  
 • Pay rate is \$9.50 hr  
 • Must be available Monday-Friday

Students and All Others are Encouraged to Apply.

**TECHNICIAN**  
Valid S-2 license  
req'd. Performs in-  
stallation, inspection,  
maintenance and re-  
pair of HVAC equip-  
ment. Valid driver's  
license.  
Salary  
\$46,865.45  
-\$55,446.83 annually  
plus fringe bnfts. Ap-

or forward resume to:  
scott@gunzyelectric.  
com