

**Johnson  
Memorial  
Corporation**

Alfred A. Lerz, President

Quality service to people who care

CONNECTICUT OFFICE OF  
HEALTH CARE ACCESS

2008 JUL -2 A 11:06

RECEIVED

June 27, 2008

Honorable Cristine A. Vogel  
Commissioner  
Office of Health Care Access  
410 Capitol Avenue, MS #13HCA  
P.O. Box 340308  
Hartford, CT 06134-0308

**Re: Johnson Memorial Hospital – Request for Emergency Letter of Intent Waiver**

Dear Commissioner Vogel:

I am writing on behalf of Johnson Memorial Hospital (“JMH” or the “Hospital”) to respectfully request that you waive the letter of intent requirement contained in Section 19a-638(a)(4) of the Connecticut General Statutes with respect to the Hospital’s emergency need to terminate behavioral health services provided through its affiliate, Johnson Professional Associates, P.C. (“JPA”).

The Hospital, as well as its parent corporation, Johnson Memorial Corporation (the “Network”), may be forced to cease operations if it cannot get costs under control and dedicate those savings to the immediate payment of vendors, secured creditors, and otherwise meet critical financial obligations. The Focus Group, which was hired by the Network Board of Trustees to replace former management, estimates that the Network’s total liabilities are approximately eighty-five million dollars. Of that amount, roughly twenty-six million dollars are owed to vendors, which debts are substantially past due, and thirty million dollars are owed to secured creditors. Moreover, the Hospital presently has zero days “cash on hand” and the certified public accounting firm that audits the Network has indicated that it will issue a qualified “going concern” caveat to its September 30, 2007 report, which has still not been finalized.

Therefore, it is imperative that operating/cash losses be mitigated or stopped immediately; and, to that end, the proposed termination of behavioral health service provided through JPA is projected to result in immediate cash savings of \$400,000 per year. This cash will be used to permit organized payment of overdue trade and vendor obligations, whose continued supply of items and services are necessary for Network, and particularly Hospital, operations. These efforts, in conjunction with other measures, will hopefully permit the Network and the Hospital to maintain continued access to all the other health care services provided to the community.

201 CHESTNUT HILL ROAD STAFFORD SPRINGS, CONNECTICUT 06076  
PHONE: 860 684-4251 / 860 749-2201 FAX: 860 684-8165



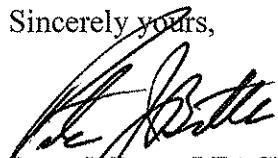
A member of Johnson Health Network

Honorable Cristine A. Vogel  
June 27, 2008  
Page 2

As a final note, the Hospital has been actively working with other local providers of behavioral health services to address the needs of the patients currently being served through JPA. The details of these efforts will be addressed in detail in the Certificate of Need application.

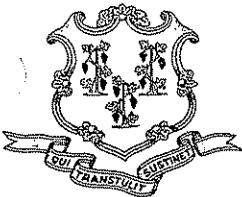
In light of the foregoing, we respectfully request that you waive the letter of intent requirement so that we may submit our Certificate of Need application and terminate these services in an expedient fashion. Please feel free to contact me should you need any further information. I look forward to working with you on this and other matters.

Sincerely yours,



Peter J. Betts, LFACHE  
Interim President and CEO

PJB:lc



M. JODI RELL  
GOVERNOR

# STATE OF CONNECTICUT

## OFFICE OF HEALTH CARE ACCESS

CRISTINE A. VOGEL  
COMMISSIONER

July 9, 2008

Peter J. Betts, LFACHE  
Interim President and CEO  
Johnson Memorial Hospital  
201 Chestnut Hill Road  
Stafford Springs, CT 06076

RE: Certificate of Need Determination; Report Number: 08-31197-DTR  
Johnson Memorial Corporation, Johnson Memorial Hospital, Inc. and Johnson  
Professional Associates, P.C.  
Request for Emergency Certificate of Need Regarding the Termination  
of Behavioral Health Services in Stafford Springs and Enfield

Dear Mr. Betts:

On July 2, 2008, the Office of Health Care Access (“OHCA”) received your Certificate of Need (“CON”) Determination request on behalf of Johnson Memorial Corporation, Johnson Memorial Hospital, Inc. and Johnson Professional Associates, P.C., (collectively the “Petitioners”), requesting an emergency CON for the termination of behavioral health services in Stafford Springs and Enfield, at no associated capital cost.

Please be advised that OHCA has reviewed your request and makes the following findings:

1. Johnson Memorial Corporation is the parent corporation of the following subsidiaries:
  - Johnson Memorial Hospital, Inc. (“Hospital”), an acute care hospital located at 201 Chestnut Hill Road in Stafford Springs, CT; and
  - Johnson Professional Associates, PC, a provider of behavioral health services offering treatment and counseling for adults with psychiatric disorders at the following locations:
    - Johnson Memorial Hospital, Ground Floor Annex, 201 Chestnut Hill Road, Stafford Springs, CT; and
    - Hazard Trade Mart, Office Suite 4, 151 Hazard Avenue, Enfield, CT.
2. The Hospital states that it “as well as its parent corporation, Johnson Memorial Corporation (the “Network”) may be forced to cease operations if it cannot get costs under control and dedicate those savings to the immediate payment of vendors, secured creditors, and otherwise meet critical financial obligations.”

3. The Hospital indicates that it is taking steps to mitigate or stop operating/cash losses. To this end, the Hospital proposes the termination of behavioral health services provided through Johnson Professional Associates, PC.
4. The Petitioners' request for an emergency CON specifically includes the following elements:
  - a. Termination of behavioral health services provided through Johnson Professional Associates, PC, in Stafford Springs and Enfield, at no associated capital cost; and
  - b. Permission to waive the CON Letter of Intent requirement under Section 19a-638(b).
5. A relevant excerpt from Section 19a-638(a)(3) of the Connecticut General Statutes ("C.G.S.") states the following:

*"Each health care facility ...which intends to terminate a health service offered by such facility...shall submit to the office, prior to the date of such termination..., a request to undertake such termination...."*

6. A relevant excerpt from Section 19a-638(b) C.G.S. states the following:

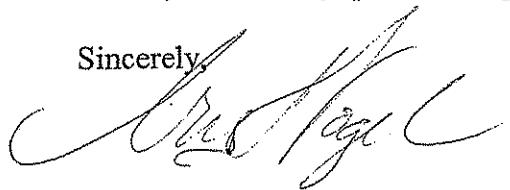
*"Upon a showing by such facility or institution that the need for such...termination... is of an emergency situation, in that the ...termination...is necessary to maintain continued access to the health care services provided by the facility or institution..., the commissioner may waive the letter of intent requirement, provided that such request shall be submitted at least ten business day before the proposed date of institution of the ...termination...."*

OHCA makes the following determinations in this matter:

- a. Pursuant to 19a-638(a)(3) C.G.S., CON authorization is required for the proposed termination of behavioral health services in Stafford Springs and Enfield.
- b. Pursuant to 19a-638(b) C.G.S., OHCA deems it appropriate to waive the Letter of Intent for the CON required of the Petitioners regarding the termination of behavioral health services in Stafford Springs and Enfield.
- c. Pursuant to 19a-638(b) C.G.S., the 60-day period to file the Petitioners' CON application will be between July 2, 2008, and August 30, 2008.

The CON application will be mailed to the Petitioners under a separate cover letter. If the Petitioners are unable to file the CON application by this date, please contact Jack A. Huber, Health Care Analyst at (860) 418-7034 to provide a status update. Please also feel free to contact him if you have any questions regarding this letter.

Sincerely,



Cristine A. Vogel  
Commissioner

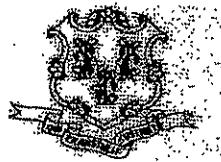
CAV:jah

Copy: Rose McLellan License and Applications Supervisor, DPH, DHSR

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\*\*\* TX REPORT \*\*\*  
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TRANSMISSION OK

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DESTINATION ID  
ST. TIME 07/09 15:37  
TIME USE 08 '36  
PAGES SENT 28  
RESULT OK



**STATE OF CONNECTICUT  
OFFICE OF HEALTH CARE ACCESS**

**FAX SHEET**

**TO:** MR. PETER J. BETTS

**FAX:** (860) 684-8165

**AGENCY:** JOHNSON MEMORIAL HOSPITAL

**FROM:** JACK HUBER

**DATE:** 7/9/2008      **Time:** ~3:30 pm

**NUMBER OF PAGES:** 28  
(including transmittal sheet)

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**Comments:** Please find transmitted:

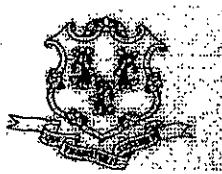
1. CON Determination Report
2. CON Application Forms

Hard Copies to follow via US Postal Service  
Will also e-mail an electronic version of the documents.

\*\*\*\*\*  
\*\*\* TX REPORT \*\*\*  
\*\*\*\*\*

TRANSMISSION OK

TX/RX NO 3733  
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ST. TIME 07/10 09:15  
TIME USE 07'07  
PAGES SENT 25  
RESULT OK



**STATE OF CONNECTICUT  
OFFICE OF HEALTH CARE ACCESS**

**FAX SHEET**

**TO:** MR. PETER J. BETTS

**FAX:** (860) 684-8165

**AGENCY:** JOHNSON MEMORIAL HOSPITAL DN:08-31197

**FROM:** JACK HUBER

**DATE:** 7/10/2008 **Time:** ~9:00 am

**NUMBER OF PAGES:** 24

*(including transmittal sheet)*

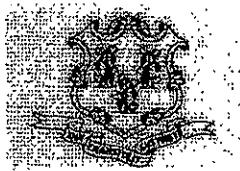
**Comments:** Please find CON Application Forms transmitted:

Hard Copies to follow via U.S. Postal Service.  
Will also e-mail an electronic version of the documents.

\*\*\*\*\* TX REPORT \*\*\*\*\*

TRANSMISSION OK

|                   |              |
|-------------------|--------------|
| TX/RX NO          | 3732         |
| RECIPIENT ADDRESS | 918606848165 |
| DESTINATION ID    |              |
| ST. TIME          | 07/10 09:13  |
| TIME USE          | 01 '21       |
| PAGES SENT        | 4            |
| RESULT            | OK           |



**STATE OF CONNECTICUT  
OFFICE OF HEALTH CARE ACCESS**

**FAX SHEET**

TO: MR. PETER J. BETTS

FAX: (860) 684-8165

AGENCY: JOHNSON MEMORIAL HOSPITAL DN: 08-31197

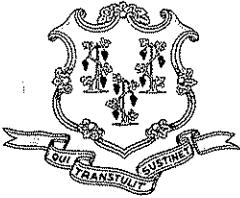
FROM: JACK HUBER

DATE: 7/10/2008 Time: ~9:00 am

NUMBER OF PAGES: 4  
(including transmittal sheet)

**Comments:** Please find CON Determination Report transmitted:

Hard Copy of the Report to follow via U.S. Postal Service



# STATE OF CONNECTICUT

OFFICE OF HEALTH CARE ACCESS

M. JODI RELL  
GOVERNOR

CRISTINE A. VOGEL  
COMMISSIONER

July 9, 2008

Peter J. Betts, LFACHE  
Interim President and CEO  
Johnson Memorial Hospital  
201 Chestnut Hill Road  
Strafford Springs, CT 06076

RE: Certificate of Need Application Forms, Docket Number: 08-31197-CON  
Johnson Memorial Corporation, Johnson Memorial Hospital and Johnson  
Professional Associates, PC  
Termination of Behavioral Health Services in Stafford Springs and Enfield

Dear Mr. Betts:

Enclosed are the application forms for Johnson Memorial Corporation's Certificate of Need ("CON") proposal for the termination of behavioral health services by Johnson Memorial Corporation, Johnson Memorial Hospital and Johnson Professional Associates, P.C., in Stafford Springs and Enfield, with no associated capital expenditure. According to the parameters stated in Section 19a-638 of the Connecticut General Statutes the CON application may be filed between July 2, 2008, and August 30, 2008.

When submitting your CON application and any subsequent application information to this agency, you are obligated to observe the following procedural requirements. **Failure to observe these requirements will require follow-up work on your part to correct the filing.**

- Number and date each page, including cover letter and all attachments. Information filed after the initial CON application submission (i.e. completeness response letter, prefiled testimony, late file submissions, and the like) must be numbered sequentially from the Applicant's document immediately preceding it. For example, if the application concludes with page 100, your completeness response letter would begin with page 101.
- Submit one (1) original and six (6) hard copies of each submission in 3-ring binders.
- Submit a scanned copy of each submission in its entirety, including all attachments on CD, preferably in Adobe (.pdf) format.
- Submit an electronic copy of the documents in MS Word format with financial attachments and other data as appropriate in MS Excel format.

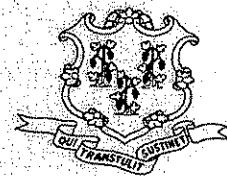
The OHCA analyst assigned to the CON application is Jack A. Huber. Please feel free to contact him at (860) 418-7034, if you have any questions.

Sincerely,



Kimberly Martone  
Certificate of Need Supervisor

Enclosures



## State of Connecticut Office of Health Care Access Certificate of Need Application

Please complete all questions. If any question is not relevant to your project a response of "Not Applicable" may be an acceptable response. Your Certificate of Need application will be eligible for submission no earlier than July 2, 2008, and may be submitted no later than August 30, 2008. The OHCA Analyst assigned to your application is Jack A. Huber. He may be reached at the Office of Health Care Access at (860) 418-7034.

**Docket Number:** 08-31197-CON

**Applicants Name:** Johnson Memorial Corporation  
Johnson Memorial Hospital, Inc., and  
Johnson Professional Associates, PC

**Contact Person:** Peter Betts LFACHE

**Contact Title:** Interim President and CEO

**Contact Address:** Johnson Memorial Hospital, Inc.  
201 Chestnut Hill Road  
Strafford Springs, CT 06076

**Project Locations:** Stafford Springs and Enfield

**Project Name:** Termination of Behavioral Health Services

**Proposal Type:** Section 19a-638, C.G.S.

**Estimate Total  
Capital Expenditure:** \$ 0

## AFFIDAVIT

**Applicant: Johnson Memorial Corporation**

**Project Title:** \_\_\_\_\_

I, \_\_\_\_\_, \_\_\_\_\_  
(Name) (Position – CEO or CFO)

of \_\_\_\_\_ being duly sworn, depose and state that the (Corporation Name) information submitted in this Certificate of Need application is accurate and correct to the best of my knowledge. With respect to the financial impact related to this CON application, I hereby affirm that:

1. The proposal will have a capital expenditure in excess of \$15,000,000.  
 Yes       No
2. The combined total expenses for the proposal's first three years of operation will exceed one percent of the actual operating expenses of the Hospital for the most recently completed fiscal year as filed with the Office of Health Care Access.  
 Yes       No

---

Signature

---

Date

Subscribed and sworn to before me on \_\_\_\_\_

---

\_\_\_\_\_  
Notary Public/Commissioner of Superior Court

My commission expires: \_\_\_\_\_

## AFFIDAVIT

**Applicant: Johnson Memorial Hospital, Inc.**

**Project Title:** \_\_\_\_\_

I, \_\_\_\_\_, \_\_\_\_\_  
(Name) (Position – CEO or CFO)

of \_\_\_\_\_ being duly sworn, depose and state that the (Hospital Name) information submitted in this Certificate of Need application is accurate and correct to the best of my knowledge. With respect to the financial impact related to this CON application, I hereby affirm that:

1. The proposal will have a capital expenditure in excess of \$15,000,000.  
 Yes       No
2. The combined total expenses for the proposal's first three years of operation will exceed one percent of the actual operating expenses of the Hospital for the most recently completed fiscal year as filed with the Office of Health Care Access.  
 Yes       No

---

Signature

---

Date

Subscribed and sworn to before me on \_\_\_\_\_

---

\_\_\_\_\_  
Notary Public/Commissioner of Superior Court

My commission expires: \_\_\_\_\_

## AFFIDAVIT

**Applicant: Johnson Professional Associates, P.C.**

**Project Title:** \_\_\_\_\_

I, \_\_\_\_\_, \_\_\_\_\_  
(Name) (Position – CEO or CFO)

of \_\_\_\_\_ being duly sworn, depose and state that  
the (Facility Name) said facility complies with the appropriate and applicable  
criteria as set forth in the Sections 19a-630, 19a-637, 19a-638, 19a-639, 19a-486  
and/or 4-181 of the Connecticut General Statutes.

---

Signature

---

Date

Subscribed and sworn to before me on \_\_\_\_\_

---

\_\_\_\_\_  
Notary Public/Commissioner of Superior Court

My commission expires: \_\_\_\_\_

## OFFICE OF HEALTH CARE ACCESS

REQUEST FOR NEW CERTIFICATE OF NEED  
FILING FEE COMPUTATION SCHEDULE

|                      |                                        |       |         |
|----------------------|----------------------------------------|-------|---------|
| APPLICANT: _____     | FOR OHCA USE ONLY:                     | DATE  | INITIAL |
| PROJECT TITLE: _____ | 1. Check logged (Front desk) _____     | _____ | _____   |
| DATE: _____          | 2. Check rec'd (Clerical/Cert.) _____  | _____ | _____   |
|                      | 3. Check correct (Superv.) _____       | _____ | _____   |
|                      | 4. Check logged (Clerical/Cert.) _____ | _____ | _____   |

## SECTION A – NEW CERTIFICATE OF NEED APPLICATION

1. Check statute reference as applicable to CON application (see statute for detail):

19a-638. Additional function or service, change of ownership, service termination.  
No Fee Required.

19a-639 Capital expenditure exceeding \$3,000,000 or capital expenditure exceeding \$3,000,000 for major medical equipment, CT scanner, PET scanner, PET/CT scanner, MRI scanner, cineangiography equipment or linear accelerator.

Fee Required.

19a-638 and 19a-639.  
Fee Required.

2. Enter \$0 on "Total Fee Due" line (SECTION B) if application is required pursuant to Section 19a-638 only, otherwise go on to line 3 of this section.

3. Enter \$400 on "Total Fee Due" line (SECTION B) if application is for capital expenditure for major medical equipment, imaging equipment or linear accelerator less than \$3,000,000

4. Section 19a-639 fee calculation (applicable if section 19a-639 capital expenditure for major medical equipment, imaging equipment or linear accelerator exceeding \$3,000,000 or other capital expenditure exceeding \$3,000,000 is checked above OR if both 19a-638 and 19a-639 are checked):

a. Base fee: \_\_\_\_\_ \$ 1,000.00

b. Additional Fee: (Capital Expenditure Assessment) \_\_\_\_\_  
(To calculate: Total requested Capital Expenditure/Cost excluding capitalized financing costs multiplied times .0005 and round to nearest dollar.) (\$ \_\_\_\_\_ x .0005) \$ \_\_\_\_\_ .00

c. Sum of base fee plus additional fee: (Lines A4a + A4b) \_\_\_\_\_

d. Enter the amount shown on line A4c. on "Total Fee Due" line (SECTION B). \_\_\_\_\_

SECTION B TOTAL FEE DUE: \_\_\_\_\_ \$ \_\_\_\_\_ .00

ATTACH HERE CERTIFIED OR CASHIER'S CHECK ONLY (Payable to: Treasurer, State of Connecticut)

### **1. Expansion of Existing or New Service**

What services are currently offered within your behavioral health program that the proposed termination will affect? Please list.

Terminating: \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

### **2. State Health Plan**

No questions at this time.

### **3. Applicant's Long Range Plan**

Is this application consistent with your long-range plan?

Yes       No

If "No" is checked, please provide an explanation.

### **4. Clear Public Need**

A. Regarding this termination of behavioral health ("BH") services in Stafford Springs and Enfield, please answer the following:

- i) Explain in detail the Applicants' rationale for this termination of BH services. Identify the process undertaken by the Applicants in making the decision to terminate (e.g. was board authorization received, patient feedback solicited, an analysis conducted of transportation issues for patients who will need to travel to other sites for services, etc.).
- ii) Did the Applicants determine there was no or insufficient public need for the continuation of this program at the Stafford Springs and Enfield sites? Please provide an explanation for each locale.
- iii) Are the Applicants being reimbursed by payers for these services? Did reimbursement levels enter into the determination to terminate?
- iv) Will this termination require the vote of the Board of Directors of each Applicant? If so, please provide a copy of the minutes (excerpted for other unrelated business) for the meeting(s) at which this termination was discussed and authorized.

B. Provide or answer the following:

- i) Provide a detailed description of the specific service components (i.e. description of the programs, age groups, etc.) that are available and provided at the Stafford Springs and Enfield locations. Identify what the hours of operation are for each service location.
- ii) List the service area towns for each service location. Provide a rationale for choosing the selected towns for each service location.
- iii) Provide the units of service (i.e. clinic visits) for the past three completed fiscal years and fiscal year to date time periods by patient town of origin, for the each service location and in total for the entire service (i.e. both service locations).
- iv) Discuss any scheduling backlogs that exist at each service location.
- v) Are there any waiting lists in place at either service location? If so, identify the number of patients on the waiting list by service location.
- vi) Describe the pattern of referrals to each service location.

C. Regarding the impact on the patient and provider community of the proposed termination of BH services, provide the following information for each service location:

- a. Explain the procedures that the Applicants will follow in terminating these services and transferring patients to other programs.
- b. Describe the other programs that patients will be transferred or referred to, and compare the services offered under these programs to those offered in the BH program.
- c. Provide the information as outlined in the following table concerning the existing providers services in each site's service area:

| Description of Service | Provider Name and Location | Hours and Days of Operation <sup>1</sup> | Current Utilization <sup>2</sup> |
|------------------------|----------------------------|------------------------------------------|----------------------------------|
|                        |                            |                                          |                                  |
|                        |                            |                                          |                                  |
|                        |                            |                                          |                                  |
|                        |                            |                                          |                                  |
|                        |                            |                                          |                                  |
|                        |                            |                                          |                                  |

<sup>1</sup> Specify days of the week and start and end time for each day.

<sup>2</sup> Number of clients served by Provider for the most recent 12 month period, if known.

d. Has your facility contacted any other providers in the Stafford Springs and Enfield service areas to see if they are willing and able to absorb the patient population base for displaced patients? Please provide a detailed explanation, including any written agreements or memorandum of understanding between the Applicants and any other facilities as related to the proposal.

e. What will be the effect of the termination of the Stafford Springs and Enfield service locations on existing providers (i.e. patient volume, financial stability, quality of care, etc.)?

f. Will this termination of services create any barriers to access in the region? If so, please discuss such barriers, as they now exist.

D. Will your proposal remedy any of the following barriers to access? Please provide an explanation.

Cultural       Transportation

Geographic       Economic

None of the above       Other (Identify) \_\_\_\_\_

If you checked other than None of the above, please provide an explanation.

E. Provide copies of any of the following plans, studies or reports related to your proposal:

Epidemiological studies       Needs assessments

Public information reports       Market share analysis

Other (Identify) \_\_\_\_\_

None: *explain* why no reports, studies or market share analysis was undertaken related to the proposal:

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

F. Please describe the impact of the proposal on the interests of consumers of health care services and the payers of such services.

## 5. Quality Measures

- A. Provide a copy of the State of Connecticut Department of Public Health license(s) currently held by the applicable Applicant(s) for each service location.
- B. Submit a list of **all** key professional and administrative personnel, including the Applicant's Chief Executive Officer (CEO) and Chief Financial Officer (CFO), Medical Director, physicians, nurses, therapists, counselors, etc., related to the proposal and a copy of their Curriculum Vitae.

**Note:** For physicians, please provide a list of hospitals where the physicians have admitting privileges.

- C. Provide a copy of the most recent inspection reports and/or certificate for your facility:

|                                               |                                                                                            |
|-----------------------------------------------|--------------------------------------------------------------------------------------------|
| <input type="checkbox"/> DPH                  | <input type="checkbox"/> JCAHO                                                             |
| <input type="checkbox"/> Fire Marshall Report | <input type="checkbox"/> Other States Health Dept.<br>Reports (new out-of-state providers) |
| <input type="checkbox"/> AAAHC                | <input type="checkbox"/> AAAASF                                                            |
| <input type="checkbox"/> Other: _____         |                                                                                            |

**Note:** Above referenced acronyms are defined below.<sup>1</sup>

## 6. Improvements to Productivity and Containment of Costs

In the past year has your facility undertaken any of the following activities to improve productivity and contain costs?

|                                                                                                                        |                                            |
|------------------------------------------------------------------------------------------------------------------------|--------------------------------------------|
| <input type="checkbox"/> Energy conservation                                                                           | <input type="checkbox"/> Group purchasing  |
| <input type="checkbox"/> Reengineering                                                                                 | <input type="checkbox"/> None of the above |
| <input type="checkbox"/> Application of technology (e.g., computer systems, robotics, telecommunication systems, etc.) |                                            |
| <input type="checkbox"/> Other (identify) _____                                                                        |                                            |

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<sup>1</sup> DPH – Department of Public Health; JCAHO – Joint Commission on Accreditation of Hospitals Organization; AAAHC – Accreditation Association for Ambulatory Health Care, AAAASF – American Association for Accreditation of Ambulatory Surgery Facilities, Inc.

## 7. Miscellaneous

A. Will this proposal result in any new change to your teaching or research responsibilities?

Yes       No

If you checked "Yes," please provide an explanation.

B. Are there any characteristics of your patient/physician mix that makes your proposal unique?

Yes       No

If you checked "Yes," please provide an explanation.

## 8. Financial Information

A. Type of ownership for each Applicant: (Please check off all that apply)

Corporation (Inc.)     Limited Liability Company (LLC)  
 Partnership                     Professional Corporation (PC)  
 Joint Venture                     Other (Specify): \_\_\_\_\_

B. Do the Applicants have Tax Exempt Status? Identify for each entity.

Johnson Memorial Corporation       Yes       No

Johnson Memorial Hospital         Yes       No

Johnson Professional Associates     Yes       No

C. Verify that this termination of services has not resulted in any capital expenditures or capital costs to either Applicant.

## 9. Revenue, Expense and Volume Projections

A) Please provide the Johnson Memorial Corporation FY 2007 Finalized Audited Financial Statements and the FY 2007 Finalized Audited Financial Statements of all its subsidiaries and affiliates. The Johnson Memorial Hospital's Finalized Audited Financial Statements must include the Independent Auditor's Agreed-Upon-Procedures Report for the Hospital.

**Note:** These statements should be externally prepared and submitted on the preparer's letterhead.

B) Provide an unaudited Balance Sheet and Statement of Operation for Johnson Memorial Corporation as of March 31, 2008. Provide the same information for Johnson Memorial Hospital, Inc. and Johnson Professional Associates, P.C.

C) Please provide the current payer mix for the behavioral health service based on actual patient payer mix in the following reporting format:

| Description                                   | Total Facility | Payer Mix |
|-----------------------------------------------|----------------|-----------|
|                                               |                | %         |
| Medicare*                                     |                |           |
| Medicaid* (includes other medical assistance) |                |           |
| CHAMPUS or TriCare                            |                |           |
| <b>Total Government Payers</b>                |                |           |
| Commercial Insurers*                          |                |           |
| Uninsured                                     |                |           |
| Workers Compensation                          |                |           |
| <b>Total Non-Government Payers</b>            |                |           |
| <b>Total Payer Mix</b>                        |                | 100.0%    |

\*Includes managed care activity.

C. Provide the following information for the financial and statistical projections for each service location and in total for Johnson Professional Associates, making sure to account for the projected \$400,000 annual cash savings anticipated by the proposed termination:

- i) A summary of revenue, expense and volume statistics, without the CON project, incremental to the CON project, and with the CON project. **See attached, Financial Attachment I, in three parts: Part A. for Stafford Springs; Part B. for Enfield; and Part C. for the sum total representing Johnson Professional Associates.** Please note that Part C. actual results for the fiscal year reported in the first column must agree with the Johnson Professional Associates PC's financial statements.
- ii) Please complete the enclosed, OHCA's **Financial Attachment II, Parts A., B., and C.**
- iii) Provide assumptions utilized in developing the projections (e.g., FTE's by position, volume statistics, other expenses, revenue and expense % increases, project commencement of operation date, etc.).
- iv) Provide a discussion of any incremental gains or losses from operations that will be a direct result of the requested termination of the behavioral health services.

D. Provide the following information for the financial and statistical projections for Johnson Memorial Corporation and Johnson Memorial Hospital, making sure to account for the projected \$400,000 annual cash savings anticipated by the proposed termination:

- i) A summary of revenue, expense and volume statistics, without the CON project, incremental to the CON project, and with the CON project. **See attached, Financial Attachment III in two parts: Part A for Johnson Memorial Corporation and Part B. for Johnson Memorial Hospital.** Please note that the actual results for the fiscal year reported in the first column must agree with each Applicant's financial statements.
- ii) Please complete the enclosed, OHCA's **Financial Attachment IV, Parts A. and B.**
- iii) Provide assumptions utilized in developing the projections (e.g., FTE's by position, volume statistics, other expenses, revenue and expense % increases, project commencement of operation date, etc.).
- iv) Provide a discussion of any incremental gains or losses from operations that will be a direct result of the requested termination of the behavioral health services.

13. B(i). Please provide one year of actual results and three years of projections of \$2,500 site, without, incremental to and with the CON proposal in the following reporting format:

| Total Facility<br><u>Description</u>                             | FY<br><u>Actual<br/>Results</u> | FY<br><u>Projected<br/>W/out CON</u> | FY<br><u>Projected<br/>Incremental</u> | FY<br><u>Projected<br/>With CON</u> | FY<br><u>Projected<br/>W/out CON</u> | FY<br><u>Projected<br/>Incremental</u> | FY<br><u>Projected<br/>With CON</u> | FY<br><u>Projected<br/>W/out CON</u> | FY<br><u>Projected<br/>Incremental</u> | FY<br><u>Projected<br/>With CON</u> |
|------------------------------------------------------------------|---------------------------------|--------------------------------------|----------------------------------------|-------------------------------------|--------------------------------------|----------------------------------------|-------------------------------------|--------------------------------------|----------------------------------------|-------------------------------------|
| <b>NET PATIENT REVENUE</b>                                       |                                 |                                      |                                        |                                     |                                      |                                        |                                     |                                      |                                        |                                     |
| Non-Government                                                   |                                 |                                      |                                        | \$0                                 |                                      |                                        |                                     |                                      |                                        | \$0                                 |
| Medicare                                                         |                                 |                                      |                                        | \$0                                 |                                      |                                        |                                     |                                      |                                        | \$0                                 |
| Medicaid and Other Medical Assistance                            |                                 |                                      |                                        | \$0                                 |                                      |                                        |                                     |                                      |                                        | \$0                                 |
| Other Government                                                 |                                 |                                      |                                        | \$0                                 |                                      |                                        |                                     |                                      |                                        | \$0                                 |
| Total Net Patient Patient Revenue                                |                                 |                                      |                                        | \$0                                 |                                      |                                        |                                     |                                      |                                        | \$0                                 |
| Other Operating Revenue,<br>Revenue from Operations              |                                 |                                      |                                        | \$0                                 |                                      |                                        |                                     |                                      |                                        | \$0                                 |
| <b>OPERATING EXPENSES</b>                                        |                                 |                                      |                                        |                                     |                                      |                                        |                                     |                                      |                                        |                                     |
| Salaries and Fringe Benefits                                     |                                 |                                      |                                        | \$0                                 |                                      |                                        |                                     |                                      |                                        | \$0                                 |
| Professional / Contracted Services                               |                                 |                                      |                                        | \$0                                 |                                      |                                        |                                     |                                      |                                        | \$0                                 |
| Supplies and Drugs                                               |                                 |                                      |                                        | \$0                                 |                                      |                                        |                                     |                                      |                                        | \$0                                 |
| Bad Debts                                                        |                                 |                                      |                                        | \$0                                 |                                      |                                        |                                     |                                      |                                        | \$0                                 |
| Other Operating Expense                                          |                                 |                                      |                                        | \$0                                 |                                      |                                        |                                     |                                      |                                        | \$0                                 |
| Subtotal                                                         |                                 |                                      |                                        | \$0                                 |                                      |                                        |                                     |                                      |                                        | \$0                                 |
| Depreciation/Amortization                                        |                                 |                                      |                                        | \$0                                 |                                      |                                        |                                     |                                      |                                        | \$0                                 |
| Interest Expense                                                 |                                 |                                      |                                        | \$0                                 |                                      |                                        |                                     |                                      |                                        | \$0                                 |
| Lease Expense                                                    |                                 |                                      |                                        | \$0                                 |                                      |                                        |                                     |                                      |                                        | \$0                                 |
| Total Operating Expenses                                         |                                 |                                      |                                        | \$0                                 |                                      |                                        |                                     |                                      |                                        | \$0                                 |
| Income (Loss) from Operations                                    |                                 |                                      |                                        | \$0                                 |                                      |                                        |                                     |                                      |                                        | \$0                                 |
| Non-Operating Income<br>Income before provision for income taxes |                                 |                                      |                                        | \$0                                 |                                      |                                        |                                     |                                      |                                        | \$0                                 |
| Provision for income taxes                                       |                                 |                                      |                                        | \$0                                 |                                      |                                        |                                     |                                      |                                        | \$0                                 |
| Net Income                                                       |                                 |                                      |                                        | \$0                                 |                                      |                                        |                                     |                                      |                                        | \$0                                 |
| Retained earnings, beginning of year                             |                                 |                                      |                                        | \$0                                 |                                      |                                        |                                     |                                      |                                        | \$0                                 |
| Retained earnings, end of year                                   |                                 |                                      |                                        | \$0                                 |                                      |                                        |                                     |                                      |                                        | \$0                                 |
| FTEs                                                             |                                 |                                      |                                        | 0                                   |                                      |                                        |                                     |                                      |                                        | 0                                   |

\*Volume Statistics:  
Provide projected inpatient and/or outpatient statistics for any new services and provide actual and projected inpatient and/or outpatient statistics for any existing services which will change due to the proposal.

13. B(i). Please provide one year of actual results and three years of projections of ~~Enfield Site~~ revenue, expense and volume statistics without, incremental to and with the CON proposal in the following reporting format:

| <u>Total Facility:</u><br><u>Description</u> | <u>FY<br/>Actual<br/>Results</u> | <u>FY<br/>Projected<br/>W/out CON</u> | <u>FY<br/>Projected<br/>Incremental</u> | <u>FY<br/>Projected<br/>W/out CON</u> | <u>FY<br/>Projected<br/>With CON</u> | <u>FY<br/>Projected<br/>W/out CON</u> | <u>FY<br/>Projected<br/>With CON</u> | <u>FY<br/>Projected<br/>W/out CON</u> | <u>FY<br/>Projected<br/>With CON</u> |
|----------------------------------------------|----------------------------------|---------------------------------------|-----------------------------------------|---------------------------------------|--------------------------------------|---------------------------------------|--------------------------------------|---------------------------------------|--------------------------------------|
| <b>NET PATIENT REVENUE</b>                   |                                  |                                       |                                         |                                       |                                      |                                       |                                      |                                       |                                      |
| Non-Government                               |                                  |                                       |                                         | \$0                                   |                                      |                                       |                                      |                                       | \$0                                  |
| Medicare                                     |                                  |                                       |                                         | \$0                                   |                                      |                                       |                                      |                                       | \$0                                  |
| Medicaid and Other Medical Assistance        |                                  |                                       |                                         | \$0                                   |                                      |                                       |                                      |                                       | \$0                                  |
| Other Government                             |                                  |                                       |                                         | \$0                                   |                                      |                                       |                                      |                                       | \$0                                  |
| Total Net Patient Patient Revenue            | \$0                              | \$0                                   | \$0                                     | \$0                                   |                                      |                                       |                                      |                                       | \$0                                  |
| Other Operating Revenue                      |                                  |                                       |                                         |                                       |                                      |                                       |                                      |                                       |                                      |
| Revenue from Operations                      | \$0                              | \$0                                   | \$0                                     | \$0                                   |                                      |                                       |                                      |                                       | \$0                                  |
| <b>OPERATING EXPENSES</b>                    |                                  |                                       |                                         |                                       |                                      |                                       |                                      |                                       |                                      |
| Salaries and Fringe Benefits                 |                                  |                                       |                                         | \$0                                   |                                      |                                       |                                      |                                       | \$0                                  |
| Professional / Contracted Services           |                                  |                                       |                                         | \$0                                   |                                      |                                       |                                      |                                       | \$0                                  |
| Supplies and Drugs                           |                                  |                                       |                                         | \$0                                   |                                      |                                       |                                      |                                       | \$0                                  |
| Bad Debts                                    |                                  |                                       |                                         | \$0                                   |                                      |                                       |                                      |                                       | \$0                                  |
| Other Operating Expense                      |                                  |                                       |                                         | \$0                                   |                                      |                                       |                                      |                                       | \$0                                  |
| Subtotal                                     | \$0                              | \$0                                   | \$0                                     | \$0                                   |                                      |                                       |                                      |                                       | \$0                                  |
| Depreciation/Amortization                    |                                  |                                       |                                         | \$0                                   |                                      |                                       |                                      |                                       | \$0                                  |
| Interest Expense                             |                                  |                                       |                                         | \$0                                   |                                      |                                       |                                      |                                       | \$0                                  |
| Lease Expense                                |                                  |                                       |                                         | \$0                                   |                                      |                                       |                                      |                                       | \$0                                  |
| Total Operating Expenses                     | \$0                              | \$0                                   | \$0                                     | \$0                                   |                                      |                                       |                                      |                                       | \$0                                  |
| Income (Loss) from Operations                |                                  |                                       |                                         | \$0                                   |                                      |                                       |                                      |                                       | \$0                                  |
| Non-Operating Income                         |                                  |                                       |                                         | \$0                                   |                                      |                                       |                                      |                                       | \$0                                  |
| Income before provision for income taxes     | \$0                              | \$0                                   | \$0                                     | \$0                                   |                                      |                                       |                                      |                                       | \$0                                  |
| Provision for income taxes                   |                                  |                                       |                                         | \$0                                   |                                      |                                       |                                      |                                       | \$0                                  |
| Net Income                                   | \$0                              | \$0                                   | \$0                                     | \$0                                   |                                      |                                       |                                      |                                       | \$0                                  |
| Retained earnings, beginning of year         |                                  |                                       |                                         | \$0                                   |                                      |                                       |                                      |                                       | \$0                                  |
| Retained earnings, end of year               | \$0                              | \$0                                   | \$0                                     | \$0                                   |                                      |                                       |                                      |                                       | \$0                                  |
| FTEs                                         |                                  |                                       |                                         | 0                                     |                                      |                                       |                                      |                                       | 0                                    |

\*Volume Statistics:  
Provide projected inpatient and/or outpatient statistics for any new services and provide actual and projected inpatient and/or outpatient statistics for any existing services which will change due to the proposal.

12. C (i). Please provide one year of actual results and three years of projections of Total Facility revenue, expense and volume statistics without, incremental to and with the CON proposal in the following reporting format:

| <u>Total Facility:</u><br><u>Description</u> | <u>FY<br/>Actual<br/>Results</u> | <u>FY<br/>Projected<br/>W/out CON</u> | <u>FY<br/>Projected<br/>Incremental</u> | <u>FY<br/>Projected<br/>W/out CON</u> | <u>FY<br/>Projected<br/>With CON</u> | <u>FY<br/>Projected<br/>W/out CON</u> | <u>FY<br/>Projected<br/>Incremental</u> | <u>FY<br/>Projected<br/>With CON</u> | <u>FY<br/>Projected<br/>With CON</u> |
|----------------------------------------------|----------------------------------|---------------------------------------|-----------------------------------------|---------------------------------------|--------------------------------------|---------------------------------------|-----------------------------------------|--------------------------------------|--------------------------------------|
| <b>NET PATIENT REVENUE</b>                   |                                  |                                       |                                         |                                       |                                      |                                       |                                         |                                      |                                      |
| Non-Government                               |                                  |                                       |                                         | \$0                                   | \$0                                  |                                       |                                         |                                      | \$0                                  |
| Medicare                                     |                                  |                                       |                                         | \$0                                   | \$0                                  |                                       |                                         |                                      | \$0                                  |
| Medicaid and Other Medical Assistance        |                                  |                                       |                                         | \$0                                   | \$0                                  |                                       |                                         |                                      | \$0                                  |
| Other Government                             | \$0                              |                                       |                                         | \$0                                   | \$0                                  |                                       |                                         |                                      | \$0                                  |
| <b>Total Net Patient Patient Revenue</b>     |                                  |                                       |                                         |                                       |                                      |                                       |                                         |                                      | \$0                                  |
| Other Operating Revenue                      |                                  |                                       |                                         | \$0                                   | \$0                                  |                                       |                                         |                                      | \$0                                  |
| Revenue from Operations                      |                                  |                                       |                                         | \$0                                   | \$0                                  |                                       |                                         |                                      | \$0                                  |
| <b>OPERATING EXPENSES</b>                    |                                  |                                       |                                         |                                       |                                      |                                       |                                         |                                      |                                      |
| Salaries and Fringe Benefits                 |                                  |                                       |                                         | \$0                                   | \$0                                  |                                       |                                         |                                      | \$0                                  |
| Professional / Contracted Services           |                                  |                                       |                                         | \$0                                   | \$0                                  |                                       |                                         |                                      | \$0                                  |
| Supplies and Drugs                           |                                  |                                       |                                         | \$0                                   | \$0                                  |                                       |                                         |                                      | \$0                                  |
| Bad Debts                                    |                                  |                                       |                                         | \$0                                   | \$0                                  |                                       |                                         |                                      | \$0                                  |
| Other Operating Expense                      |                                  |                                       |                                         | \$0                                   | \$0                                  |                                       |                                         |                                      | \$0                                  |
| Subtotal                                     | \$0                              |                                       |                                         | \$0                                   | \$0                                  |                                       |                                         |                                      | \$0                                  |
| Depreciation/Amortization                    |                                  |                                       |                                         | \$0                                   | \$0                                  |                                       |                                         |                                      | \$0                                  |
| Interest Expense                             |                                  |                                       |                                         | \$0                                   | \$0                                  |                                       |                                         |                                      | \$0                                  |
| Lease Expense                                |                                  |                                       |                                         | \$0                                   | \$0                                  |                                       |                                         |                                      | \$0                                  |
| <b>Total Operating Expense</b>               |                                  |                                       |                                         |                                       |                                      |                                       |                                         |                                      | \$0                                  |
| Gain/(Loss) from Operations                  |                                  |                                       |                                         | \$0                                   | \$0                                  |                                       |                                         |                                      | \$0                                  |
| <b>Plus: Non-Operating Revenue</b>           |                                  |                                       |                                         | \$0                                   | \$0                                  |                                       |                                         |                                      | \$0                                  |
| Revenue Over/(Under) Expense                 |                                  |                                       |                                         | \$0                                   | \$0                                  |                                       |                                         |                                      | \$0                                  |
| FTEs                                         |                                  |                                       |                                         | 0                                     | 0                                    |                                       |                                         |                                      | 0                                    |

\*Volume Statistics:  
Provide projected inpatient and/or outpatient statistics for any new services and provide actual and projected inpatient and/or outpatient statistics for any existing services which will change due to the proposal.

| 13.C(ii). Please provide three years of projections of incremental revenue, expense and volume statistics attributable to the proposal in the following reporting format: |     |     |     |     |     |     |     |     |     |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----|-----|-----|-----|-----|-----|-----|-----|-----|
| Type of Service Description                                                                                                                                               | (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) |
| Type of Unit Description:                                                                                                                                                 |     |     |     |     |     |     |     |     |     |
| # of Months in Operation                                                                                                                                                  |     |     |     |     |     |     |     |     |     |
| <b>Year 1</b>                                                                                                                                                             |     |     |     |     |     |     |     |     |     |
| <b>FY Projected Incremental</b>                                                                                                                                           |     |     |     |     |     |     |     |     |     |
| Total Incremental Expenses:                                                                                                                                               |     |     |     |     |     |     |     |     |     |
|                                                                                                                                                                           |     |     |     |     |     |     |     |     |     |
| <b>Total Facility by Payer Category:</b>                                                                                                                                  |     |     |     |     |     |     |     |     |     |
| Medicare                                                                                                                                                                  |     |     |     |     |     |     |     |     |     |
| Medicaid                                                                                                                                                                  |     |     |     |     |     |     |     |     |     |
| CHAMPUUS/TriCare                                                                                                                                                          |     |     |     |     |     |     |     |     |     |
| <b>Total Governmental</b>                                                                                                                                                 | 0   |     |     |     |     |     |     |     |     |
|                                                                                                                                                                           |     |     |     |     |     |     |     |     |     |
| Commercial Insurers                                                                                                                                                       | \$0 |     |     |     |     |     |     |     |     |
| Uninsured                                                                                                                                                                 | \$0 |     |     |     |     |     |     |     |     |
| <b>Total NonGovernment</b>                                                                                                                                                | \$0 | 7   |     |     |     |     |     |     |     |
| <b>Total All Payers</b>                                                                                                                                                   | \$0 | 7   |     |     |     |     |     |     |     |

| 13.C(ii). Please provide three years of projections of incremental revenue, expense and volume statistics attributable to the proposal in the following reporting format: |     |     |     |     |     |     |     |     |     |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----|-----|-----|-----|-----|-----|-----|-----|-----|
| Type of Service Description                                                                                                                                               | (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) |
| Type of Unit Description:                                                                                                                                                 |     |     |     |     |     |     |     |     |     |
| # of Months in Operation                                                                                                                                                  |     |     |     |     |     |     |     |     |     |
| <b>Year 1</b>                                                                                                                                                             |     |     |     |     |     |     |     |     |     |
| <b>FY Projected Incremental Expenses:</b>                                                                                                                                 |     |     |     |     |     |     |     |     |     |
| Total Incremental Expenses:                                                                                                                                               |     |     |     |     |     |     |     |     |     |
| <b>Total Facility by Payer Category:</b>                                                                                                                                  |     |     |     |     |     |     |     |     |     |
| Medicare                                                                                                                                                                  |     |     |     |     |     |     |     |     |     |
| Medicaid                                                                                                                                                                  |     |     |     |     |     |     |     |     |     |
| CHAMPUS/TriCare                                                                                                                                                           |     |     |     |     |     |     |     |     |     |
| <b>Total Governmental</b>                                                                                                                                                 | 0   |     |     |     |     |     |     |     |     |
| Commercial Insurers                                                                                                                                                       |     |     |     |     |     |     |     |     |     |
| Uninsured                                                                                                                                                                 |     |     |     |     |     |     |     |     |     |
| <b>Total NonGovernment</b>                                                                                                                                                |     |     |     |     |     |     |     |     |     |
| <b>Total All Payers</b>                                                                                                                                                   | \$0 | 7   | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |

13.C(ii). Please provide three years of projections of incremental revenue, expense and volume statistics attributable to the proposal in the following reporting format:

| Type of Service Description        | (1)        | (2)      | (3)   | (4)             | (5)                       | (6)          | (7)             | (8)                   | (9)                | (10)                        |
|------------------------------------|------------|----------|-------|-----------------|---------------------------|--------------|-----------------|-----------------------|--------------------|-----------------------------|
| FY Projected Incremental Expenses: |            |          |       |                 |                           |              |                 |                       |                    |                             |
| Total Incremental Expenses:        |            |          |       |                 |                           |              |                 |                       |                    |                             |
| Year 1                             | (1)        | (2)      | (3)   | (4)             | (5)                       | (6)          | (7)             | (8)                   | (9)                | (10)                        |
|                                    |            | Rate     | Units | Gross Revenue   | Allowances/<br>Deductions | Charity Care | Bad Debt        | Net Revenue           | Operating Expenses | Gain/(Loss) from Operations |
|                                    |            |          |       | Col. 2 * Col. 3 |                           |              | Col. 4 - Col. 5 | Col. 1 Total *        | Col. 8 - Col. 9    |                             |
|                                    |            |          |       |                 |                           |              | Col. 6 - Col. 7 | Col. 4 / Col. 4 Total |                    |                             |
| Total Facility by Payer Category:  |            |          |       |                 |                           |              |                 |                       |                    |                             |
| Medicare                           |            |          |       |                 | \$0                       |              |                 | \$0                   | \$0                | \$0                         |
| Medicaid                           |            |          |       |                 | \$0                       |              |                 | \$0                   | \$0                | \$0                         |
| CHAMPUSTriCare                     |            |          |       |                 | \$0                       |              |                 | \$0                   | \$0                | \$0                         |
| <b>Total Governmental</b>          | <b>0</b>   |          |       |                 | <b>\$0</b>                |              |                 | <b>\$0</b>            | <b>\$0</b>         | <b>\$0</b>                  |
| Commercial Insurers                | \$0        | 5        |       |                 | \$0                       |              |                 | \$0                   | \$0                | \$0                         |
| Uninsured                          | \$0        | 2        |       |                 | \$0                       |              |                 | \$0                   | \$0                | \$0                         |
| <b>Total NonGovernment</b>         | <b>\$0</b> | <b>7</b> |       |                 | <b>\$0</b>                |              |                 | <b>\$0</b>            | <b>\$0</b>         | <b>\$0</b>                  |
| <b>Total All Payers</b>            | <b>\$0</b> | <b>7</b> |       |                 | <b>\$0</b>                |              |                 | <b>\$0</b>            | <b>\$0</b>         | <b>\$0</b>                  |

12. C (i). Please provide one year of actual results and three years of Total Hospital Health System projections of revenue, expense and volume statistics without, incremental to and with the CON proposal in the following reporting format:

| <u>Total Hospital Health System:</u><br><u>Description</u> | <u>FY<br/>Actual<br/>Results</u> | <u>FY<br/>Projected<br/>W/out CON</u> | <u>FY<br/>Projected<br/>Incremental</u> | <u>FY<br/>Projected<br/>With CON</u> | <u>FY<br/>Projected<br/>W/out CON</u> | <u>FY<br/>Projected<br/>Incremental</u> | <u>FY<br/>Projected<br/>With CON</u> | <u>FY<br/>Projected<br/>W/out CON</u> | <u>FY<br/>Projected<br/>Incremental</u> | <u>FY<br/>Projected<br/>With CON</u> |
|------------------------------------------------------------|----------------------------------|---------------------------------------|-----------------------------------------|--------------------------------------|---------------------------------------|-----------------------------------------|--------------------------------------|---------------------------------------|-----------------------------------------|--------------------------------------|
| <b>NET PATIENT REVENUE</b>                                 |                                  |                                       |                                         |                                      |                                       |                                         |                                      |                                       |                                         |                                      |
| Non-Government                                             |                                  |                                       |                                         | \$0                                  |                                       |                                         |                                      |                                       |                                         | \$0                                  |
| Medicare                                                   |                                  |                                       |                                         | \$0                                  |                                       |                                         |                                      |                                       |                                         | \$0                                  |
| Medicaid and Other Medical Assistance                      |                                  |                                       |                                         | \$0                                  |                                       |                                         |                                      |                                       |                                         | \$0                                  |
| Other Government                                           |                                  |                                       |                                         | \$0                                  |                                       |                                         |                                      |                                       |                                         | \$0                                  |
| <b>Total Net Patient Patient Revenue</b>                   | <b>\$0</b>                       | <b>\$0</b>                            | <b>\$0</b>                              | <b>\$0</b>                           | <b>\$0</b>                            | <b>\$0</b>                              | <b>\$0</b>                           | <b>\$0</b>                            | <b>\$0</b>                              | <b>\$0</b>                           |
| <b>Other Operating Revenue</b>                             |                                  |                                       |                                         |                                      |                                       |                                         |                                      |                                       |                                         |                                      |
| Revenue from Operations                                    |                                  |                                       |                                         | \$0                                  |                                       |                                         |                                      |                                       |                                         | \$0                                  |
|                                                            |                                  |                                       |                                         |                                      |                                       |                                         |                                      |                                       |                                         | \$0                                  |
| <b>OPERATING EXPENSES</b>                                  |                                  |                                       |                                         |                                      |                                       |                                         |                                      |                                       |                                         |                                      |
| Salaries and Fringe Benefits                               |                                  |                                       |                                         | \$0                                  |                                       |                                         |                                      |                                       |                                         | \$0                                  |
| Professional / Contracted Services                         |                                  |                                       |                                         | \$0                                  |                                       |                                         |                                      |                                       |                                         | \$0                                  |
| Supplies and Drugs                                         |                                  |                                       |                                         | \$0                                  |                                       |                                         |                                      |                                       |                                         | \$0                                  |
| Bad Debts                                                  |                                  |                                       |                                         | \$0                                  |                                       |                                         |                                      |                                       |                                         | \$0                                  |
| Other Operating Expense                                    |                                  |                                       |                                         | \$0                                  |                                       |                                         |                                      |                                       |                                         | \$0                                  |
| <b>Subtotal</b>                                            | <b>\$0</b>                       | <b>\$0</b>                            | <b>\$0</b>                              | <b>\$0</b>                           | <b>\$0</b>                            | <b>\$0</b>                              | <b>\$0</b>                           | <b>\$0</b>                            | <b>\$0</b>                              | <b>\$0</b>                           |
| Depreciation/Amortization                                  |                                  |                                       |                                         |                                      |                                       |                                         |                                      |                                       |                                         |                                      |
| Interest Expense                                           |                                  |                                       |                                         |                                      |                                       |                                         |                                      |                                       |                                         |                                      |
| Lease Expense                                              |                                  |                                       |                                         |                                      |                                       |                                         |                                      |                                       |                                         |                                      |
| <b>Total Operating Expense</b>                             | <b>\$0</b>                       | <b>\$0</b>                            | <b>\$0</b>                              | <b>\$0</b>                           | <b>\$0</b>                            | <b>\$0</b>                              | <b>\$0</b>                           | <b>\$0</b>                            | <b>\$0</b>                              | <b>\$0</b>                           |
| Gain/(Loss) from Operations                                |                                  |                                       |                                         |                                      |                                       |                                         |                                      |                                       |                                         |                                      |
| Plus: Non-Operating Revenue                                |                                  |                                       |                                         |                                      |                                       |                                         |                                      |                                       |                                         |                                      |
| Revenue Over/(Under) Expense                               |                                  |                                       |                                         |                                      |                                       |                                         |                                      |                                       |                                         |                                      |
| <b>FTEs</b>                                                |                                  |                                       |                                         | 0                                    |                                       |                                         |                                      |                                       |                                         | 0                                    |

\*Volume Statistics:  
 Provide projected inpatient and/or outpatient statistics for any new services and provide actual and projected inpatient and/or outpatient statistics for any existing services which will change due to the proposal.

13. B(i). Please provide one year of actual results and three years of projections of Total Facility revenue, expense and volume statistics without, incremental to and with the CON proposal in the following reporting format:

| Total Facility:<br><u>Description</u>    | FY<br><u>Actual<br/>Results</u> | FY<br><u>Projected<br/>W/out CON</u> | FY<br><u>Projected<br/>Incremental</u> | FY<br><u>Projected<br/>W/out CON</u> | FY<br><u>Projected<br/>With CON</u> | FY<br><u>Projected<br/>W/out CON</u> | FY<br><u>Projected<br/>With CON</u> | FY<br><u>Projected<br/>W/out CON</u> | FY<br><u>Projected<br/>With CON</u> |
|------------------------------------------|---------------------------------|--------------------------------------|----------------------------------------|--------------------------------------|-------------------------------------|--------------------------------------|-------------------------------------|--------------------------------------|-------------------------------------|
| <b>NET PATIENT REVENUE</b>               |                                 |                                      |                                        |                                      |                                     |                                      |                                     |                                      |                                     |
| Non-Government                           |                                 |                                      |                                        | \$0                                  |                                     |                                      |                                     |                                      | \$0                                 |
| Medicare                                 |                                 |                                      |                                        | \$0                                  |                                     |                                      |                                     |                                      | \$0                                 |
| Medicaid and Other Medical Assistance    |                                 |                                      |                                        | \$0                                  |                                     |                                      |                                     |                                      | \$0                                 |
| Other Government                         |                                 |                                      |                                        | \$0                                  |                                     |                                      |                                     |                                      | \$0                                 |
| Total Net Patient Patient Revenue        | \$0                             | \$0                                  | \$0                                    | \$0                                  |                                     |                                      |                                     |                                      |                                     |
| Other Operating Revenue                  |                                 |                                      |                                        | \$0                                  |                                     |                                      |                                     |                                      |                                     |
| Revenue from Operations                  | \$0                             | \$0                                  | \$0                                    | \$0                                  |                                     |                                      |                                     |                                      |                                     |
| <b>OPERATING EXPENSES</b>                |                                 |                                      |                                        |                                      |                                     |                                      |                                     |                                      |                                     |
| Salaries and Fringe Benefits             |                                 |                                      |                                        | \$0                                  |                                     |                                      |                                     |                                      | \$0                                 |
| Professional / Contracted Services       |                                 |                                      |                                        | \$0                                  |                                     |                                      |                                     |                                      | \$0                                 |
| Supplies and Drugs                       |                                 |                                      |                                        | \$0                                  |                                     |                                      |                                     |                                      | \$0                                 |
| Bad Debts                                |                                 |                                      |                                        | \$0                                  |                                     |                                      |                                     |                                      | \$0                                 |
| Other Operating Expense                  |                                 |                                      |                                        | \$0                                  |                                     |                                      |                                     |                                      | \$0                                 |
| Subtotal                                 |                                 |                                      |                                        | \$0                                  |                                     |                                      |                                     |                                      | \$0                                 |
| Depreciation/Amortization                |                                 |                                      |                                        | \$0                                  |                                     |                                      |                                     |                                      | \$0                                 |
| Interest Expense                         |                                 |                                      |                                        | \$0                                  |                                     |                                      |                                     |                                      | \$0                                 |
| Lease Expense                            |                                 |                                      |                                        | \$0                                  |                                     |                                      |                                     |                                      | \$0                                 |
| Total Operating Expenses                 | \$0                             | \$0                                  | \$0                                    | \$0                                  |                                     |                                      |                                     |                                      |                                     |
| Income (Loss) from Operations            |                                 |                                      |                                        | \$0                                  |                                     |                                      |                                     |                                      | \$0                                 |
| Non-Operating Income                     |                                 |                                      |                                        | \$0                                  |                                     |                                      |                                     |                                      | \$0                                 |
| Income before provision for income taxes | \$0                             | \$0                                  | \$0                                    | \$0                                  |                                     |                                      |                                     |                                      |                                     |
| Provision for income taxes               |                                 |                                      |                                        | \$0                                  |                                     |                                      |                                     |                                      | \$0                                 |
| Net Income                               | \$0                             | \$0                                  | \$0                                    | \$0                                  |                                     |                                      |                                     |                                      |                                     |
| Retained earnings, beginning of year     |                                 |                                      |                                        | \$0                                  |                                     |                                      |                                     |                                      | \$0                                 |
| Retained earnings, end of year           | \$0                             | \$0                                  | \$0                                    | \$0                                  |                                     |                                      |                                     |                                      | \$0                                 |
| FTEs                                     |                                 |                                      |                                        | 0                                    |                                     |                                      |                                     |                                      | 0                                   |

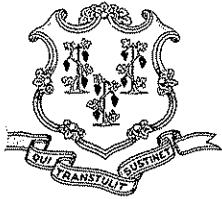
\*Volume Statistics:  
Provide projected inpatient and/or outpatient statistics for any new services and provide actual and projected inpatient and/or outpatient statistics for any existing services which will change due to the proposal.

13.C.(ii). Please provide three years of projections of incremental revenue, expense and volume statistics attributable to the proposal in the following reporting format:

13.C(ii). Please provide three years of projections of incremental revenue, expense and volume statistics attributable to the proposal in the following reporting format:

| Type of Service Description       | Type of Unit Description | # of Months in Operation | (1)   | (2)             | (3)                    | (4)          | (5)      | (6)           | (7)                   | (8) | (9) | (10) |
|-----------------------------------|--------------------------|--------------------------|-------|-----------------|------------------------|--------------|----------|---------------|-----------------------|-----|-----|------|
| Year 1                            |                          |                          |       |                 |                        |              |          |               |                       |     |     |      |
| FY Projected Incremental          |                          |                          | Units | Gross Revenue   | Allowances/ Deductions | Charity Care | Bad Debt | Net Revenue   | Operating Expenses    |     |     |      |
| Total Incremental Expenses:       |                          |                          |       | Col. 2 * Col. 3 |                        |              |          | Col.4 - Col.5 | Col. 1 Total *        |     |     |      |
| Total Facility by Payer Category: |                          |                          |       |                 |                        |              |          | Col.6 - Col.7 | Col. 4 / Col. 4 Total |     |     |      |
| Medicare                          |                          |                          |       |                 |                        |              |          | \$0           | \$0                   |     |     | \$0  |
| Medicaid                          |                          |                          |       |                 |                        |              |          | \$0           | \$0                   |     |     | \$0  |
| CHAMPUSTriCare                    |                          |                          |       |                 |                        |              |          | \$0           | \$0                   |     |     | \$0  |
| Total Governmental                |                          |                          | 0     | \$0             | \$0                    | \$0          | \$0      | \$0           | \$0                   |     |     | \$0  |
| Commercial Insurers               |                          |                          |       |                 |                        |              |          |               | \$0                   | \$0 |     | \$0  |
| Uninsured                         |                          |                          |       |                 |                        |              |          |               | \$0                   | \$0 |     | \$0  |
| Total NonGovernment               |                          |                          | \$0   | 7               | \$0                    | \$0          | \$0      | \$0           | \$0                   |     |     | \$0  |
| Total All Payers                  |                          |                          | \$0   | 7               | \$0                    | \$0          | \$0      | \$0           | \$0                   |     |     | \$0  |

| 13.C(ii). Please provide three years of projections of incremental revenue, expense and volume statistics attributable to the proposal in the following reporting format: |     |      |       |                 |                           |              |                                     |                                         |                    |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----|------|-------|-----------------|---------------------------|--------------|-------------------------------------|-----------------------------------------|--------------------|
| Type of Service Description                                                                                                                                               | (1) | (2)  | (3)   | (4)             | (5)                       | (6)          | (7)                                 | (8)                                     | (9)                |
| Type of Unit Description:                                                                                                                                                 |     | Rate | Units | Gross Revenue   | Allowances/<br>Deductions | Charity Care | Bad Debt                            | Net Revenue                             | Operating Expenses |
| # of Months in Operation                                                                                                                                                  |     |      |       | Col. 2 * Col. 3 |                           |              | Col. 4 - Col. 5                     | Col. 1 Total *                          | Col. 8 - Col. 9    |
| Year 1                                                                                                                                                                    |     |      |       |                 |                           |              | Col. 4 - Col. 5<br>-Col. 6 - Col. 7 | Col. 1 Total *<br>Col. 4 / Col. 4 Total | Col. 8 - Col. 9    |
| FY Projected Incremental Expenses:                                                                                                                                        |     |      |       |                 |                           |              |                                     |                                         |                    |
| Total Incremental Expenses:                                                                                                                                               |     |      |       |                 |                           |              |                                     |                                         |                    |
| Total Facility by Payer Category:                                                                                                                                         |     |      |       |                 |                           |              |                                     |                                         |                    |
| Medicare                                                                                                                                                                  |     |      |       |                 |                           |              |                                     | \$0                                     | \$0                |
| Medicaid                                                                                                                                                                  |     |      |       |                 |                           |              |                                     | \$0                                     | \$0                |
| CHAMPUS/TriCare                                                                                                                                                           |     |      |       |                 |                           |              |                                     | \$0                                     | \$0                |
| Total Governmental                                                                                                                                                        | 0   |      | \$0   | \$0             | \$0                       | \$0          | \$0                                 | \$0                                     | \$0                |
| Commercial Insurers                                                                                                                                                       | \$0 | 5    | \$0   |                 |                           |              |                                     | \$0                                     | \$0                |
| Uninsured                                                                                                                                                                 | \$0 | 2    | \$0   |                 |                           |              |                                     | \$0                                     | \$0                |
| Total NonGovernment                                                                                                                                                       | \$0 | 7    | \$0   | \$0             | \$0                       | \$0          | \$0                                 | \$0                                     | \$0                |
| Total All Payers                                                                                                                                                          | \$0 | 7    | \$0   | \$0             | \$0                       | \$0          | \$0                                 | \$0                                     | \$0                |



# STATE OF CONNECTICUT

## OFFICE OF HEALTH CARE ACCESS

M. JODI RELL  
GOVERNOR

CRISTINE A. VOGEL  
COMMISSIONER

July 10, 2008

Peter J. Betts, LFACHE  
Interim President and CEO  
Johnson Memorial Hospital  
201 Chestnut Hill Road  
Stafford Springs, CT 06076

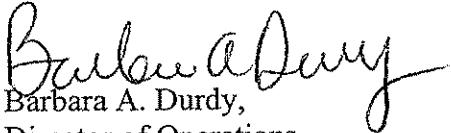
Re: Letter of Intent; Docket Number: 08-31197  
Johnson Memorial Corporation, Johnson Memorial Hospital and Johnson Professional  
Associates, P.C.  
Termination of Behavioral Health Services by Johnson Professional Associates, P.C.  
Notice of Letter of Intent

Dear Mr. Betts:

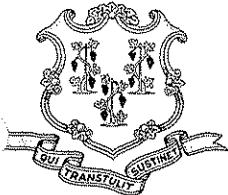
On July 2, 2008 the Office of Health Care Access ("OHCA") received the Letter of Intent ("LOI") Form of Johnson Memorial Corporation, Johnson Memorial Hospital and Johnson Professional Associates, P.C. ("Applicants") for the termination of behavioral health services by Johnson Professional Associates, P.C. in Stafford Springs and Enfield, with no capital expenditure.

A notice to the public regarding OHCA's receipt of a LOI was published in *The Journal Inquirer* pursuant to Section 19a-638 of the Connecticut General Statutes. Enclosed for your information is a copy of the notice to the public.

Sincerely,

  
Barbara A. Durdy,  
Director of Operations

BAD:lmg



# STATE OF CONNECTICUT

OFFICE OF HEALTH CARE ACCESS

M. JODI RELL  
GOVERNOR

CRISTINE A. VOGEL  
COMMISSIONER

July 10, 2008

Requisition # HCA09-008  
Email: [Legals@JournalInquirer.com](mailto:Legals@JournalInquirer.com)

Journal Inquirer  
306 Progress Drive  
Manchester, CT 06040

Gentlemen/Ladies:

Please make an insertion of the attached copy, in a single column space, set solid under legal notices, in the issue of your newspaper by no later than **Monday, July 14, 2008**.

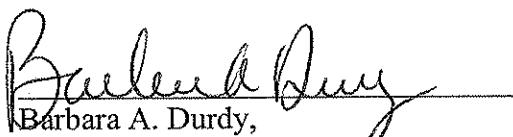
Please provide the following **within 30 days** of publication:

- Proof of publication (copy of legal ad. acceptable) showing published date along with the invoice.

If there are any questions regarding this legal notice, please contact Jack Huber at (860) 418-7034.

KINDLY RENDER BILL IN DUPLICATE ATTACHED TO THE TEAR SHEET.

Sincerely,

  
\_\_\_\_\_  
Barbara A. Durdy,  
Director of Operations

Attachment

BAD:JAH:lmg

c: Sandy Salus, OHCA

*An Affirmative Action / Equal Opportunity Employer*

410 Capitol Avenue, MS #13HCA, P.O. Box 340308, Hartford, Connecticut 06134-0308

Telephone: (860) 418-7001 • Toll free (800) 797-9688

Fax: (860) 418-7053

**PLEASE INSERT THE FOLLOWING:**

Statute Reference: 19a-638  
Applicants: Johnson Memorial Corporation, Johnson Memorial Hospital and Johnson Professional Associates, P.C.  
Towns: Stafford Springs and Enfield  
Docket Number: 08-31197-LOI  
Proposal: Termination of Behavioral Health Services by Johnson Professional Associates, P.C.  
Capital Expenditure: \$0

The Applicants may file its Certificate of Need application between July 2, 2008 and August 30, 2008. Interested persons are invited to submit written comments to Cristine A. Vogel, Commissioner Office of Health Care Access, 410 Capitol Avenue, MS13HCA P.O. Box 340308 Hartford, CT 06134-0308.

The Letter of Intent is available for inspection at OHCA. A copy of the Letter of Intent or a copy of Certificate of Need Application, when filed, may be obtained from OHCA at the standard charge. The Certificate of Need application will be made available for inspection at OHCA, when it is submitted by the Applicants.

**Greer, Leslie**

---

**From:** postmaster@journalinquirer.com  
**Sent:** Thursday, July 10, 2008 4:26 PM  
**To:** Greer, Leslie  
**Subject:** Message delivered (legals@journalinquirer.com)

**Attachments:** DSN48767056.txt; ATT3644290.dat



DSN48767056.txt ATT3644290.dat (1  
(363 B) KB)

Your message has been delivered

to the following recipient(s):

legals  
(Was addressed to [legals@journalinquirer.com](mailto:legals@journalinquirer.com)) Message delivered

Greer, Leslie

---

From: legals@journalinquirer.com  
Sent: Friday, July 11, 2008 10:26 AM  
To: Greer, Leslie  
Subject: RE: Legal Ad 08-31197

Good Morning Leslie,

Pretty day out there, am so glad it's Friday.

Your legal is set to run for the 14th and the cost is \$118.05.

Thanks and have a good weekend  
Sandy  
Classified Dept.

---- Original Message ----

From: Leslie.Greer@ct.gov  
To: legals@JournalInquirer.com  
Subject: Legal Ad 08-31197  
Date: Thu, 10 Jul 2008 15:23:50 -0400

>Legal Ad,

>  
>Please run the attached public notice in your newspaper no later than  
>Monday, July 14, 2008. Please notify me that you have received this  
>request.

>

>

>

>Thank you,

>

>

>

>Leslie M. Greer

>

>Office of Health Care Access

>

>State of Connecticut

>

>410 Capitol Avenue

>

>Hartford, CT 06134

>

>Phone: (860) 418-7001

>

>Fax: (860) 418-7053

>

>Website: [www.ct.gov/ohca](http://www.ct.gov/ohca) <<http://www.ct.gov/ohca>>