



# State of Connecticut

## Office of Health Care Access

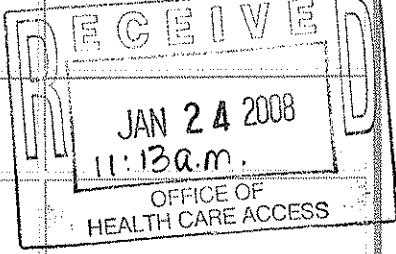
### Letter of Intent Form

### Form 2030

All Applicants involved with the proposal must be listed for identification purposes. A proposal's Letter of Intent (LOI) form must be submitted prior to a Certificate of Need application submission to OHCA by the Applicant(s), pursuant to Sections 19a-638 and 19a-639 of the Connecticut General Statutes and Section 19a-643-79 of OHCA's Regulations. Please complete and submit Form 2030 to the Commissioner of the Office of Health Care Access, 410 Capitol Avenue, MS# 13HCA, P.O. Box 340308, Hartford, Connecticut 06134-0308.

#### SECTION I. APPLICANT INFORMATION

If this proposal has more than two Applicants, please attach a separate sheet, supplying the same information for each additional Applicant in the format presented in the following table.

	Applicant One	Applicant Two
Full legal name	Hill Health Corporation	
Doing Business As	South Central Rehabilitation Center	
Name of Parent Corporation	Hill Health Corporation	
Applicant's Mailing Address, if Post Office (PO) Box, include a street mailing address for Certified Mail (Zip Code Required)	400 Columbus Ave. New Haven, CT 06519	
Identify Applicant Status: P for Profit or NP for Nonprofit	NP	
Does the Applicant have Tax Exempt Status?	Yesxx	No
Contact Person, including Title/Position: This Individual will be the Applicant Designee to receive all correspondence in this matter.	Robert Kilpatrick Development Director	
Contact Person's Mailing Address, if PO Box, include a street mailing address for Certified Mail (Zip Code Required)	400 Columbus Ave. New Haven, CT 06519	
Contact Person Telephone Number	203-503-3276	
Contact Person Fax Number	203-503-3254	
Contact Person e-mail Address	rkilpatrick@hillhealthcenter.com	

**SECTION II. GENERAL APPLICATION INFORMATION**

a. Project Title: SCRC mental health services

b. Project Proposal: To initiate mental health services in conjunction with existing substance abuse and primary care treatment services.

c. Type of Project/Proposal, please check all that apply:

**Inpatient Service(s):**

Medical/Surgical       Cardiac       Pediatric       Maternity

Trauma Center       Transplantation Programs

Rehabilitation (specify type) \_\_\_\_\_

Behavioral Health (Psychiatric and/or Substance Abuse Services)

Other Inpatient (specify) Detoxification

**Outpatient Service(s):**

Ambulatory Surgery Center       Primary Care       Oncology

New Hospital Satellite Facility       Emergency       Urgent Care

Rehabilitation (specify type) \_\_\_\_\_       Central Services Facility

Behavioral Health (Psychiatric and/or Substance Abuse Services)

Other Outpatient (specify) \_\_\_\_\_

**Imaging:**

MRI       CT Scanner       PET Scanner

CT Simulator       PET/CT Scanner       Linear Accelerator

Cineangiography Equipment       New Technology: \_\_\_\_\_

**Non-Clinical:**

Facility Development       Non-Medical Equipment       Renovations

Change in Ownership or Control       Land and/or Building Acquisitions

Organizational Structure (Mergers, Acquisitions, & Affiliations)

Other Non-Clinical: \_\_\_\_\_

d. Does the proposal include a Change in Facility (F), Service (S)/Function (Fnc) pursuant to Section 19a-638, C.G.S.?

Yes       No

If you checked "Yes" above, please check the appropriate box below:

New (F, S, Fnc)       Additional (F, S, Fnc)       Replacement

Expansion (F, S, Fnc)     Relocation     Termination of Service  
 Reduction     Change in Ownership/Control

e. Will the Capital Expenditure/Cost of the proposal exceed \$3,000,000, pursuant to Section 19a-639, C.G.S.?

Yes     No

If you checked "Yes" above, please check the boxes below, as appropriate:

New equipment acquisition and operation  
 Replacement equipment with disposal of existing equipment  
 Major medical equipment  
 Change in ownership or control

f. Location of proposal, identifying Street Address, Town and Zip Code:

\_\_\_\_ 232 Cedar St., New Haven, CT 06519 \_\_\_\_\_

g. List each town this project is intended to serve:

\_\_\_\_ New Haven, West Haven, Hamden, East Haven, Branford, North Haven, Orange \_\_\_\_\_

h. Estimated starting date for the project: \_\_\_\_ 1 May 2008 \_\_\_\_\_

i. If the proposal includes change in the number of beds provide the following information:

Type	Existing Staffed	Existing Licensed	Proposed Increase or (Decrease)	Proposed Total Licensed

### SECTION III. ESTIMATED CAPITAL EXPENDITURE/COST INFORMATION

a. Estimated Total Project Expenditure/Cost: \$40,000

b. Please provide the following tentative capital expenditure/costs related to the proposal:

Major Medical Equipment Purchases*	
Medical Equipment Purchases*	
Non-Medical Equipment Purchases*	
Land/Building Purchases	
Construction/Renovation	\$40,000
Other (Non-Construction) Specify:	
<b>Total Capital Expenditure</b>	<b>\$40,000</b>
Major Medical Equipment – Fair Market Value of Leases Medical Equipment – Fair Market Value of Leases	
Non-Medical Equipment – Fair Market Value of Leases*	
Fair Market Value of Space – Capital Leases Only	
<b>Total Capital Cost</b>	<b>\$40,000</b>
<b>Total Project Cost</b>	<b>\$40,000</b>
Capitalized Financing Costs (Informational Purpose Only)	

\* Provide an itemized list of all medical and non-medical equipment to be purchased and leased.

c. If the proposal has a total capital expenditure/cost exceeding \$20,000,000 or if the proposal is for major medical equipment exceeding \$3,000,000, you may request a Waiver of Public Hearing pursuant to Section 19a-643-45 of OHCA's Regulations? Please check your preference.

Yes       No

- If you checked "Yes" above: please check the appropriate box below indicating the basis of the projects eligibility for a waiver of hearing
 

Energy Conservation       Health, Fire, Building and Life Safety Code  
 Non Substantive
- Provide supporting documentation from elected town officials (i.e. letter from Mayor's Office).

d. Major Medical and/or Imaging Equipment Acquisition:

Equipment Type	Name	Model	Number of Units	Cost per unit

Note: Provide a copy of the vendor contract or quotation for each major medical/imaging equipment.

## e. Type of financing or funding source (more than one can be checked):

<input checked="" type="checkbox"/> Applicant's Equity	<input type="checkbox"/> Capital Lease	<input type="checkbox"/> Conventional Loan
<input type="checkbox"/> Charitable Contributions	<input type="checkbox"/> Operating Lease	<input type="checkbox"/> CHEFA Financing
<input type="checkbox"/> Funded Depreciation	<input type="checkbox"/> Grant Funding	
<input type="checkbox"/> Other (specify) _____		

**SECTION IV. PROJECT DESCRIPTION**

In **paragraph format**, please provide a description of the proposed project, highlighting each of its important aspects, on at least one, but not more than two separate 8.5" X 11" sheets of paper. At a minimum each of the following items need to be addressed, if applicable.

1. List the types of services are currently being provided. If applicable, provide a copy of each Department of Public Health (DPH) license held by the Applicant.

Evaluation beds, residential detoxification, ambulatory detoxification, methadone maintenance, primary care and outpatient suboxone treatment, Outpatient Substance Abuse treatment, Intensive Outpatient Treatment.

2. List the types of services being proposed and what DPH licensure categories will be sought, if applicable.

Outpatient mental health treatment: medication management, individual therapy, group, and couples/family therapy.

3. Identify the current population served and the target population to be served.

Low-income people living in Greater New Haven who are currently using SCRC services

4. Identify any unmet need and describe how this project will fulfill that need.

Most patients have co-occurring disorders requiring both mental health and substance abuse treatment. Many clients are already receiving methadone maintenance as well as medical treatment at SCRC. Connect to care to other treatment facilities is poor. Our clients are better served by comprehensive treatment offered in one location. Integrated treatment in more client friendly and recovery based.

5. Are there any similar existing service providers in the proposed geographic area?

No

6. Describe the anticipated effect of this proposal on the health care delivery system in the State of Connecticut.

It will provide integrated treatment for about 300 people.

7. Who will be responsible for providing the service?

South Central Rehabilitation Center/Hill Health Corporation

8. Who are the current payers of this service and identify any anticipated payer changes when the proposed project becomes operational?

Although most Commercial Insurance Companies are accepted , SAGA, and Title 19 (FFS and managed) are the primary insurers of our population base.

## AFFIDAVIT

### To be completed by each Applicant

Applicant: Hill Health Corporation

Project Title: SCRC Mental Health Services

I, Robert Kilpatrick, Development Director  
(Name)

of Hill Health Corporation, being duly sworn, depose and state that the  
information provided in this CON Letter of Intent (Form 2030) is true and accurate to  
the best of my knowledge, and that SCRC/Hill Health Corp. complies with the appropriate and  
(Facility Name)

applicable criteria as set forth in the Sections 19a-630, 19a-637, 19a-638, 19a-639, 19a-486  
and/or 4-181 of the Connecticut General Statutes.

Robert Kilpatrick  
Signature

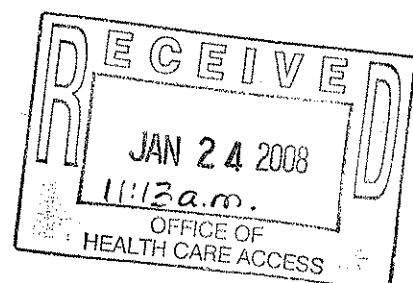
1-23-8  
Date

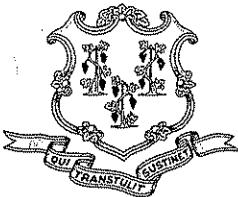
Subscribed and sworn to before me on 23rd day of January, 2008

Margie W. Ford  
Notary Public/Commissioner of Superior Court  
Margie W. Ford

Margie W. Ford  
Notary Public  
My Commission Expires  
Nov 30, 2011

My commission expires: \_\_\_\_\_





**STATE OF CONNECTICUT**  
**OFFICE OF HEALTH CARE ACCESS**

M. JODI RELL  
GOVERNOR

CRISTINE A. VOGEL  
COMMISSIONER

January 31, 2008

Robert Kilpatrick  
Development Director  
Hill Health Corporation  
400 Columbus Avenue  
New Haven, CT 06519

Re: Letter of Intent, Docket Number 08-31092  
Hill Health Corporation  
Establish Psychiatric Outpatient Treatment Service in New Haven  
Notice of Letter of Intent

Dear Mr. Kilpatrick:

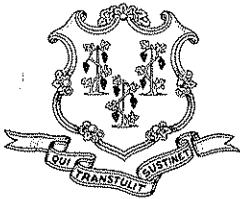
On January 24, 2008, the Office of Health Care Access (“OHCA”) received the Letter of Intent (“LOI”) Form of Hill Health Corporation (“Applicant”) to Establish Psychiatric Outpatient Treatment Service in New Haven, at a total capital expenditure of \$40,000.

A notice to the public regarding OHCA’s receipt of a LOI was published in *The New Haven Register* pursuant to Section 19a-638 of the Connecticut General Statutes. Enclosed for your information is a copy of the notice to the public.

Sincerely,

Kimberly R. Martone  
Certificate of Need Supervisor

KRM:lmg



# STATE OF CONNECTICUT

OFFICE OF HEALTH CARE ACCESS

M. JODI RELL  
GOVERNOR

CRISTINE A. VOGEL  
COMMISSIONER

January 31, 2008

Requisition # HCA08-129  
Fax: (203) 865-8360

New Haven Register  
40 Sargent Street  
New Haven, CT 06531-0715

Gentlemen/Ladies:

Please make an insertion of the attached copy, in a single column space, set solid under legal notices, in the issue of your newspaper by no later than **Tuesday, February 5, 2008**.

Please provide the following **within 30 days** of publication:

- Proof of publication (copy of legal ad. acceptable) showing published date along with the invoice.

If there are any questions regarding this legal notice, please contact Paolo Fiducia at (860) 418-7001.

KINDLY RENDER BILL IN DUPLICATE ATTACHED TO THE TEAR SHEET.

Sincerely,

Kimberly R. Martone  
Certificate of Need Supervisor

Attachment

KRM:PF:lmg

c: Sandy Salus, OHCA

*An Affirmative Action / Equal Opportunity Employer*

410 Capitol Avenue, MS #13HCA, P.O. Box 340308, Hartford, Connecticut 06134-0308

Telephone: (860) 418-7001 • Toll free (800) 797-9688

Fax: (860) 418-7053

**PLEASE INSERT THE FOLLOWING:**

Statute Reference:	19a-638
Applicant:	Hill Health Corporation
Town:	New Haven
Docket Number:	08-31092-LOI
Proposal:	Establish Psychiatric Outpatient Treatment Service in New Haven
Capital Expenditure:	\$40,000

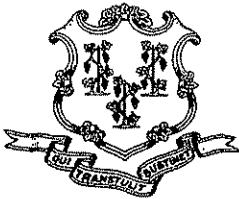
The Applicant may file its Certificate of Need application between March 24, 2008 and May 23, 2008. Interested persons are invited to submit written comments to Cristine A. Vogel, Commissioner Office of Health Care Access, 410 Capitol Avenue, MS13HCA P.O. Box 340308 Hartford, CT 06134-0308.

The Letter of Intent is available for inspection at OHCA. A copy of the Letter of Intent or a copy of Certificate of Need Application, when filed, may be obtained from OHCA at the standard charge. The Certificate of Need application will be made available for inspection at OHCA, when it is submitted by the Applicant.

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\*\*\* TX REPORT \*\*\*  
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TRANSMISSION OK

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RECIPIENT ADDRESS	912038658360
DESTINATION ID	
ST. TIME	01/31 13:42
TIME USE	00'25
PAGES SENT	2
RESULT	OK



M. JODI RELL  
GOVERNOR

**STATE OF CONNECTICUT**  
**OFFICE OF HEALTH CARE ACCESS**

CRISTINE A. VOGEL  
COMMISSIONER

January 31, 2008

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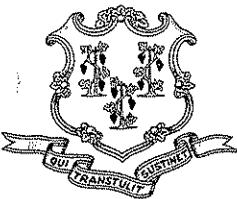
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If there are any questions regarding this legal notice, please contact Paolo Fiducia at (860) 418-7001.

**KINDLY RENDER BILL IN DUPLICATE ATTACHED TO THE TEAR SHEET.**

Sincerely,

*Kimberly Mather*



# STATE OF CONNECTICUT

## OFFICE OF HEALTH CARE ACCESS

M. JODI RELL  
GOVERNOR

CRISTINE A. VOGEL  
COMMISSIONER

January 31, 2008

Robert Kilpatrick  
Development Director  
Hill Health Corporation  
400 Columbus Ave.  
New Haven, CT 06519

RE: Certificate of Need Application Forms, Docket Number 08-31092-CON  
Hill Health Corporation d/b/a South Central Rehabilitation Center  
Establish a Psychiatric Outpatient Treatment Service in New Haven

Dear Mr. Kilpatrick:

Enclosed are the application forms for Hill Health Corporation d/b/a South Central Rehabilitation Center Certificate of Need ("CON") proposal to establish a psychiatric outpatient treatment center in New Haven with an associated capital expenditure of \$40,000. According to the parameters stated in Section 19a-638 of the Connecticut General Statutes the CON application may be filed between March 24, 2008, and May 23, 2008.

**When submitting your CON Application, please paginate and date each page contained in your submission. In addition, please submit one (1) original and three hard copies; as well as a scanned copy of the complete Application, including all attachments, on CD or Diskette. OHCA requests that the electronic copy be in Adobe or MS Word format and that the Financial Attachment and other data as appropriate be in MS Excel format.**

The analyst assigned to the CON application is Paolo Fiducia. Please feel free to contact him at (860) 418-7001, if you have any questions.

Sincerely,

Kimberly Martone  
Certificate of Need Supervisor

Enclosures



## State of Connecticut Office of Health Care Access Certificate of Need Application

Please complete all questions. If any question is not relevant to your project, Not Applicable may be an acceptable response. Your Certificate of Need application will be eligible for submission no earlier than March 24, 2008, and may be submitted no later than May 23, 2008. The Analyst assigned to your application is Paolo Fiducia and may be reached at the Office of Health Care Access at (860) 418-7001.

**Docket Number:** 08-31092-CON

**Applicant(s) Name:** Hill Health Corporation d/b/a South Central Rehabilitation Center

**Contact Person:** Robert Kilpatrick  
**Contact Title:** Development Director  
Hill Health Corporation d/b/a South Central Rehabilitation Center

**Contact Address:** 400 Columbus Boulevard  
New Haven, CT 06519

**Project Location:** New Haven

**Project Name:** Establish a Psychiatric Outpatient Treatment Service in New Haven

**Type proposal:** Section 19a-638, C.G.S.

**Est. Capital Expenditure:** \$40,000

## **1. Expansion of Existing or New Service**

What services are currently offered at your facility that the proposed expansion or new service will augment or replace? Please list.

Augment: \_\_\_\_\_  
\_\_\_\_\_  
Replace: \_\_\_\_\_  
\_\_\_\_\_

## **2. State Health Plan**

No questions at this time.

## **3. Applicant's Long Range Plan**

Is this application consistent with your long-range plan?

Yes       No

If "No" is checked, please provide an explanation.

## **4. Clear Public Need**

- A. Explain how it was determined there was a need for the proposal in your service area.
- B) Provide the following information:
  - a) Primary and secondary service area towns
  - b) The population to be served, including the number of individuals to receive the proposed service(s). Provide the # of referrals for the proposed service for the past year.
  - c) Hours of operation of existing/proposed service
- C) What will be the effect of your proposal on existing providers (i.e. patient volume, financial stability, quality of care, etc.)?
- D) Provide the units of service projected for the first three years of operation of the proposed service. **Include the derivation/calculation.**
- E) Provide the information as outlined in the following table concerning the existing providers' in the Applicant PSA & SSA current operations:

**Primary Service Area:**

Name of Provider	Similar Services Provided? (Y/N)	List of Services

**Secondary Service Area:**

Name of Provider	Similar Services Provided? (Y/N)	List of Services

F) Will your proposal remedy any of the following barriers to access?  
Please provide an explanation.

<input type="checkbox"/> Cultural	<input type="checkbox"/> Transportation
<input type="checkbox"/> Geographic	<input type="checkbox"/> Economic
<input type="checkbox"/> None of the above	<input type="checkbox"/> Other (Identify) _____

If you checked other than None of the above, please provide an explanation.

G) Provide copies of any of the following plans, studies or reports related to your proposal:

<input type="checkbox"/> Epidemiological studies	<input type="checkbox"/> Market share analysis
<input type="checkbox"/> Public information reports	<input type="checkbox"/> Other (Identify) _____
<input type="checkbox"/> None: explain why no reports, studies or market share analysis was	

undertaken related to the proposal:

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H) Provide a copy of any needs assessment conducted or study of the need for the proposal and if not conducted explain why not.

## 5. Quality Measures

A. Check off all the Standard of Practice Guidelines that will be utilized by the Applicant for the proposed service. Please submit the most recent copy of each report related to the proposal:

American College of Cardiology       National Committee for Quality Assurance       Public Health Code & Federal Corollary

National Association of Child Bearing Centers       American College of Obstetricians & Gynecologists       American College of Surgeons

Report of the Inter-Council for Radiation Oncology       American College of Radiology       Substance Society Abuse and Mental Health Services Administration

Other: Specify \_\_\_\_\_

B. Describe in detail how the Applicant plans to meet the each of the guidelines checked off above.

C. Submit a list of **all** key professional and administrative personnel, including the Applicant's Chief Executive Officer (CEO) and Chief Financial Officer (CFO), Medical Director, physicians, nurses, therapists, counselors, etc., related to the proposal and a copy of their Curriculum Vitae.

**Note:** For physicians, please provide a list of hospitals where the physicians have admitting privileges.

D. Provide a copy of the most recent inspection reports and/or certificate for your facility:

DPH

JCAHO

Fire Marshall Report       Other States Health Dept. Reports (new out-of-state providers)

AAAHC       AAAASF

Other: \_\_\_\_\_

Note: Above referenced acronyms are defined below.<sup>1</sup>

E. Provide a copy of the following (as applicable):

- A copy of the related Quality Assurance plan
- Protocols for service (new service only)
- Patient Selection Criteria/Intake form

## 6. Improvements to Productivity and Containment of Costs

In the past year has your facility undertaken any of the following activities to improve productivity and contain costs?

Energy conservation       Group purchasing

Reengineering       None of the above

Application of technology (e.g., computer systems, robotics, telecommunication systems, etc.)

Other (identify) \_\_\_\_\_

## 7. Miscellaneous

A. Will this proposal result in new (or a change to) your teaching or research responsibilities?

Yes  No

If you checked "Yes," please provide an explanation.

B. Are there any characteristics of your patient/physician mix that makes your proposal unique?

Yes  No

<sup>1</sup> DPH – Department of Public Health; JCAHO – Joint Commission on Accreditation of Hospitals Organization; AAAHC – Accreditation Association for Ambulatory Health Care, AAAASF – American Association for Accreditation of Ambulatory Surgery Facilities, Inc.

If you checked "Yes," please provide an explanation.

C. Provide the following licensing information:

- i) If you are currently licensed, provide a copy of the State of Connecticut Department of Public Health license currently held.
- ii) The DPH licensure category you are seeking.
- iii) If not applicable, please explain why.

**8. Financial Information**

A. Type of ownership: (Please check off all that apply)

Corporation (Inc.)  Limited Liability Company (LLC)  
 Partnership  Professional Corporation (PC)  
 Joint Venture  Other (Specify): \_\_\_\_\_

B. Provide the following financial information:

- i) Please submit the Applicant's audited financial statements for the most recently completed fiscal year. If the Applicant has no audited financial statements, please submit a compilation report or an unaudited Balance Sheet and Statement of Operations for the most recently completed fiscal year. These statements should be externally prepared and submitted on the preparer's letterhead.
- ii) Identify the entity that will be billing for the proposed service.

**9. Major Cost Components/Total Capital Expenditure**

Submit a final version of all capital expenditures/costs as follows:

Medical Equipment (Purchase)		
Major Medical Equipment (Purchase)		
Non-Medical Equipment (Purchase)*		
Land/Building (Purchase)		
Construction/Renovation		
Other (Non-Construction) Specify:		

<b>Total Capital Expenditure</b>	
Medical Equipment (Lease (FMV))	
Major Medical Equipment (Lease (FMV))	
Non-Medical Equipment (Lease (FMV))*	
Fair Market Value of Space – (Capital Leases Only)	
<b>Total Capital Cost</b>	
Capitalized Financing Costs (Informational Purpose Only)	
<b>Total Capital Expenditure with Cap. Fin. Costs</b>	

\* Provide an itemized list of all non-medical equipment.

## 10. Type of Financing

A. Check type of funding or financing source and identify the following anticipated requirements and terms: (Check all which apply)

Applicant's equity:

Source and amount:

Operating Funds	\$ _____
Source/Entity Name	
Available Funds	
Contributions	\$ _____
Funded depreciation	\$ _____
Other	\$ _____

Grant:

Amount of grant	
Funding institution/ entity	

Conventional loan or  
 Connecticut Health and Educational Facilities Authority (CHEFA) financing:

Current CHEFA debt	
CON Proposed debt financing	
Interest rate	%
Monthly payment	
Term	Years
Debt service reserve fund	

Lease financing or  
 CHEFA Easy Lease Financing:

Current CHEFA Leases	
CON Proposed lease financing	
Fair market value of leased assets at lease inception	
Interest rate	%
Monthly payment	
Term	Years

Other financing alternatives:

Amount	
Source (e.g., donated assets, etc.)	

B. Please provide copies of the following, if applicable:

- i. Letter of interest from the lending institution,
- ii. Letter of interest from CHEFA,
- iii. Amortization schedule (if not level amortization payments),
- iv. Lease agreement.

## 11. Revenue, Expense and Volume Projections

### A.1. Payer Mix Projection

Please provide both the current payer mix and the projected payer mix with the CON proposal for the Total Facility based on Net Patient Revenue in the following reporting format:

Total Facility Description	Current Payer Mix %	Year 1 Projected Payer Mix %	Year 2 Projected Payer Mix %	Year 3 Projected Payer Mix %
Medicare*	%	%	%	%
Medicaid* (includes other medical assistance)				
CHAMPUS and TriCare				
<b>Total Government Payers</b>				
Commercial Insurers*				
Uninsured				

Workers Compensation					
Total Non-Government Payers					
Payer Mix	100.0%	100.0%	100.0%	100.0%	

\*Includes managed care activity.

A.2. Please describe the impact of the proposal on the interests of consumers of health care services and the payers of such services.

B. Does the Applicant(s) have Tax Exempt Status?  Yes  No

C. Provide the following for the financial and statistical projections:

- i) A summary of revenue, expense and volume statistics, without the CON project, incremental to the CON project, and with the CON project. **See attached.** Please note that the actual results for the fiscal year reported in the first column must agree with the Applicant's audited financial statements.
- ii) Please complete the enclosed, OHCA's **Financial Attachment II**.
- iii) The assumptions utilized in developing the projections (e.g., FTE's by position, volume statistics, other expenses, revenue and expense % increases, project commencement of operation date, etc.).
- iv) An explanation for any projected incremental losses from operations contained in the financial projections that result from the implementation and operation of the CON proposal.
- v) Provide a copy of the rate schedule for the proposed service.
- vi) Describe how this proposal is cost effective.

## GENERAL AFFIDAVIT

Applicant: \_\_\_\_\_

Project Title: \_\_\_\_\_

I, \_\_\_\_\_, \_\_\_\_\_  
(Name) (Position – CEO or CFO)

of \_\_\_\_\_ being duly sworn, depose and state that  
the (Facility Name) said facility complies with the appropriate and applicable  
criteria as set forth in the Sections 19a-630, 19a-637, 19a-638, 19a-639, 19a-486  
and/or 4-181 of the Connecticut General Statutes.

---

Signature

---

Date

Subscribed and sworn to before me on \_\_\_\_\_

---

Notary Public/Commissioner of Superior Court

My commission expires: \_\_\_\_\_

12.C(ii). Please provide **three** years of projections of incremental revenue, expense and volume statistics attributable to the proposal in the following reporting format:

**12.C(ii).** Please provide three years of projections of incremental revenue, expense and volume statistics attributable to the proposal in the following reporting format:

Type of Service Description	Type of Unit Description:	# of Months in Operation	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)
FY	FY Projected Incremental		Rate	Units	Gross Revenue	Allowances/ Deductions	Charity Care	Bad Debt	Net Revenue	Operating Expenses		Gain/(Loss) from Operations
	Total Incremental Expenses:				Col. 2 * Col. 3				Col. 4 - Col.5	Col. 1 Total *	Col. 4 / Col. 4 Total	Col. 8 - Col. 9
									Col. 6 - Col.7			
<b>Total Facility by Payer Category:</b>												
Medicare					\$0				\$0	\$0	\$0	\$0
Medicaid					\$0				\$0	\$0	\$0	\$0
CHAMPS/TriCare					\$0				\$0	\$0	\$0	\$0
<b>Total Governmental</b>				0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Commercial Insurers					\$0	\$5	\$0			\$0	\$0	\$0
Uninsured					\$0	2	\$0			\$0	\$0	\$0
<b>Total Non-Government</b>					\$0	7	\$0	\$0	\$0	\$0	\$0	\$0
<b>Total All Payers</b>					\$0	7	\$0	\$0	\$0	\$0	\$0	\$0

12. C (i). Please provide one year of actual results and three years of projections of Total Facility revenue, expense and volume statistics without, incremental to and with the CON proposal in the following reporting format:

<u>Total Facility:</u> <u>Description</u>	<u>FY Actual Results</u>	<u>FY Projected W/out CON</u>	<u>FY Projected Incremental</u>	<u>FY Projected W/out CON</u>	<u>FY Projected Incremental</u>	<u>FY Projected With CON</u>	<u>FY Projected W/out CON</u>	<u>FY Projected Incremental</u>	<u>FY Projected With CON</u>
<b>NET PATIENT REVENUE</b>									
Non-Government	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Medicare	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Medicaid and Other Medical Assistance	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Other Government	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Total Net Patient Patient Revenue	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Other Operating Revenue	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Revenue from Operations	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
<b>OPERATING EXPENSES</b>									
Salaries and Fringe Benefits	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Professional / Contracted Services	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Supplies and Drugs	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Bad Debts	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Other Operating Expense	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Subtotal	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Depreciation/Amortization	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Interest Expense	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Lease Expense	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Total Operating Expense	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Gain/(Loss) from Operations	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Plus: Non-Operating Revenue	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Revenue Over/(Under) Expense	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
FTEs	0	0	0	0	0	0	0	0	0

\*Volume Statistics:  
Provide projected inpatient and/or outpatient statistics for any new services and provide actual and projected inpatient and/or outpatient statistics for any existing services which will change due to the proposal.