

Program	Eversource Electric														
	Benefit Cost Ratios 2016					Benefit Cost Ratios 2017					Benefit Cost Ratios 2018				
	Utility B/C Ratio	Modified Utility B/C Ratio	Total Resource B/C Ratio	Electric Cost Rate Annual(\$/kWh)	Electric Cost Rate Lifetime (\$/kWh)	Utility B/C Ratio	Modified Utility B/C Ratio	Total Resource B/C Ratio	Electric Cost Rate Annual(\$/kWh)	Electric Cost Rate Lifetime (\$/kWh)	Utility B/C Ratio	Modified Utility B/C Ratio	Total Resource B/C Ratio	Electric Cost Rate Annual(\$/kWh)	Electric Cost Rate Lifetime (\$/kWh)
<b>Residential</b>															
Residential Retail Products	3.78	3.78	3.32	\$0.20	\$0.023	3.03	3.03	2.84	\$0.239	\$0.028	2.44	2.44	2.45	\$0.273	\$0.034
Home Energy Solutions	1.81	2.88	3.26	\$0.62	\$0.054	1.76	3.00	3.41	\$0.592	\$0.055	1.55	2.98	3.41	\$0.628	\$0.062
HES-HVAC	1.99	1.99	0.87	\$0.57	\$0.039	2.11	2.11	0.73	\$0.567	\$0.037	2.07	2.07	0.72	\$0.567	\$0.038
HES-IE	0.83	0.97	1.29	\$0.97	\$0.096	0.82	0.99	1.33	\$0.926	\$0.094	0.76	1.04	1.40	\$0.952	\$0.098
New Construction	1.71	1.97	1.35	\$0.99	\$0.060	1.62	1.91	1.33	\$1.027	\$0.063	1.65	1.94	1.35	\$0.996	\$0.061
Behavior	1.65	1.65	2.38	\$0.17	\$0.066	1.64	1.64	2.41	\$0.160	\$0.063	3.52	3.52	5.34	\$0.078	\$0.027
<i>Subtotal Residential</i>	2.20	2.37	2.46	\$0.349	\$0.041	1.96	2.26	2.29	\$0.374	\$0.045	1.81	2.21	2.28	\$0.345	\$0.047
<b>Commercial &amp; Industrial</b>															
Energy Conscious Blueprint	3.89	3.89	4.45	\$0.354	\$0.023	3.79	3.79	4.34	\$0.358	\$0.024	3.65	3.65	4.20	\$0.366	\$0.024
Energy Opportunitites	2.92	2.92	1.63	\$0.353	\$0.030	2.83	2.83	1.57	\$0.358	\$0.031	2.72	2.72	1.53	\$0.364	\$0.031
Small Business	2.03	2.03	1.51	\$0.501	\$0.041	2.03	2.03	1.49	\$0.493	\$0.040	2.01	2.01	1.48	\$0.486	\$0.040
BES (O&M, RCx, SEM, PRIME)	2.79	2.79	1.92	\$0.218	\$0.030	2.85	2.85	1.97	\$0.209	\$0.029	3.64	3.63	2.48	\$0.161	\$0.022
<i>Subtotal C&amp;I</i>	2.87	2.87	1.91	\$0.360	\$0.031	2.83	2.83	1.88	\$0.361	\$0.031	2.81	2.81	1.88	\$0.351	\$0.030
<b>Load Management</b>															
ISO Load Response Program	1.92	1.92	1.92	N/A	N/A	4.96	4.96	4.96	N/A	N/A	10.72	10.72	10.72	N/A	N/A
<i>Subtotal Load Management</i>	1.92	1.92	1.92	N/A	N/A	4.96	4.96	4.96	N/A	N/A	10.72	10.72	10.72	N/A	N/A
<b>Other</b>															
<i>Subtotal Other</i>	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
<b>Total C&amp;LM Budget</b>	2.16	2.23	1.90	\$0.444	\$0.042	2.16	2.25	1.88	\$0.448	\$0.042	2.14	2.26	1.89	\$0.423	\$0.042