

# BuyLines

DEPARTMENT OF ADMINISTRATIVE SERVICES

JANUARY 2019

Contracts

Fuel Commodities

Planning for Spring

Energy Efficiency

MatchMaker 2019

## Advisory group opportunity WE WANT TO HEAR FROM YOU!

Do you or your agency colleagues use the Maintenance, Repair and Operations (MRO) contract [17PSX0232](#)?

If so, we are forming an advisory group to directly hear from key user customers to provide input on your agency MRO needs, how the contract meets your agency needs, and suggestions for improvement. You will have the opportunity to meet with DAS/Procurement periodically and also meet with vendors to get a better understanding of the goods and services they offer and voice any questions or concerns. The goal is to collaborate with DAS/Procurement and the MRO vendors to ensure you are utilizing the MRO contract properly and to its fullest extent.

If you are interested, please contact Rob Zalucki at [robert.zalucki@ct.gov](mailto:robert.zalucki@ct.gov) by Friday, February 15.

## Important Contract Update regarding Utility and Landscape Trailers

Effective December 21, 2018, DAS has terminated contract 18PSX0270- Utility and Landscape Trailers.

Going forward, Agencies may use [General Letter 71](#) and obtain three quotes for their utility and landscape trailer needs. Any larger trailer purchases, greater than \$50,000, may be solicited through DAS by submitting a requisition in CoreCT and attaching specifications.

Questions regarding trailer purchases can be directed to Dan Dion at (860)713-5168 or [Daniel.Dion@ct.gov](mailto:Daniel.Dion@ct.gov).

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▶ [Bid Notice Postings](#)

▶ [Contact Us](#)

# State Contracts Issued over the last 14 Days

Click on the category to see the contract

Adobe Acrobat Required

**18PSX0322** Coated Aluminum Coil for the Manufacturing of Motor Vehicle License Plates

## DAS' State Supplier Diversity Program

The DAS State Supplier Diversity program targets at least 25% of the state's business be transacted with small businesses including those owned by minorities, women and the disabled. To participate, fill out an application with the Department of Administrative Services. Once certified, you can bid on contracts covered by the program as well as all other state contracts.

[Learn more about the State Supplier Diversity program by visiting our webpage.](#)

## Want to Subscribe to BuyLines?

Maybe you know someone who could benefit from our information? To subscribe, [visit our website here](#), and follow the sign-up instructions.

*more...*

# Heating oil, diesel, gasoline and propane. What do they have in common?

If you said can't live with it, can't live without it... you're half right. The realization is that fuels are as essential as any other commodity we consume and play a part in our every day lives either directly or indirectly. In fact all commodities that we depend on rely on fuels as the catalyst of their transformation for use. On the other hand, fuels can be our nemesis. They are a continuous budget concern, a moving target and most of the time a guessing game as to how to best navigate fuel's most cost effective and efficient use (That's the "can't live with it" part).

If you have decided to continue reading, you most likely have an interest here. See..... told you it was part of our every day.

Did you know that the Connecticut Department of Administrative Services Procurement Services Division (DAS) solicits, awards and provides fuel contracts to most CT State Agencies and makes those contracts available to all CT Towns, Municipalities and Political Sub-Divisions of the State?

Did you know that DAS fuel contracts take into account various pricing methods so that each using agency, town or municipality can tailor how they purchase their fuel supply either in a fixed price manner or a fluctuating daily price?

We want to hear from you!

Please share with us your experiences in strategizing and purchasing fuels for your organization. Below are areas we would like to gain feedback:

- What governmental organization are you with?
- What fuel types and quantities do you purchase?
- What does your fueling infrastructure consist of?
- What fuel purchasing challenges do you face?
- Do you utilize a DAS contract for your fuel purchases? If yes, have these contracts been beneficial? Do you have any suggestions that may benefit interested parties?
- Do you purchase your fuels at fixed prices and or quantities or do you rely on fluctuating market pricing?
- Have you tracked and benchmarked your fixed prices against fluctuating prices?
- How do you prepare for emergency fuel related situations?
- Would you be interested in aggregating your requirements with other organizations?

Responses can be sent to Paul Greco, DAS Contract Specialist at [Paul.Greco@ct.gov](mailto:Paul.Greco@ct.gov)

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## **Grounds Maintenance and Landscaping Contract Planning for spring 2019**

Does your agency require grounds maintenance and landscaping services this spring?

It's important to contact DAS Procurement NOW to discuss any issues with the Contract Specialist for the upcoming season and to ensure a new contract can be in place when the snow melts!

Having a vendor that has been properly vetted through the procurement process is important and reduces the state's exposure to liability and can save taxpayer dollars.

Contact [Michael.Baczewski@ct.gov](mailto:Michael.Baczewski@ct.gov) in DAS Procurement with any questions.

## **Energy Efficiency Retrofits and Energy Cost-Savings Services for Existing Buildings - Contract 18PSX0104**

Contract [18PSX0104](#) has been awarded and is now available for use by all state agencies, municipalities, boards of education, political subdivisions and not-for-profit organizations in Connecticut. The contract features twenty-one vendors that collectively offer a wide range of goods and services designed to reduce energy use, offer "green" energy alternatives and reduce all costs associated with energy consumption.

All forms of energy and utility processes are covered. Client agencies can make simple purchases of retrofit devices that optimize energy system operation, or they can seek proposals from contract vendors for major energy management projects such as full building recommissioning. Also available are energy consulting, monitoring and reporting services. Many of the contractors offer performance-based payment options that include no up-front expenditures with reimbursement occurring in the form of shared energy-cost savings.

Client agencies wishing to take advantage of the services offered on this contract should contact the Department of Energy and Environmental Protection as well as their energy service providers to learn of any funding or cash incentives that might be available to parties that engage in energy reduction initiatives. For more information on this contract, please contact the Contract Analyst, Eva Orlinski at (860) 713-5083.

The contract may be accessed on the DAS Bid and Contract Portal or at this link:

[https://biznet.ct.gov/SCP\\_Search/ContractDetail.aspx?ID=20265](https://biznet.ct.gov/SCP_Search/ContractDetail.aspx?ID=20265)

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# 2019 Matchmaker Event

CT Business Matchmaker 2019 registration for prime companies and agencies is now open! We invite you to join us as a prime attendee. The event will take place on Thursday, June 13, from 7 a.m. to 2:30 p.m. at the University of Hartford. [Click here to register now.](#)

As in past years, our Matchmaker event is open to all industries and will give you the opportunity to make efficient connections with small businesses and contractors during a series of 10-minute one-on-one interviews. This year we will focus on increasing the attendance of women- and minority-owned small businesses. We will also continue to emphasize marketing the event in the manufacturing and construction industries. Our intention is to increase attendance of qualified small businesses and improve every prime attendee's experience and outcomes.

Attendance for primes is **FREE**. Please consider becoming a patron for a fee of \$250 or \$100. Patron companies benefit from added visibility at the event and help us keep the entry fee affordable for small businesses. Sponsorship opportunities are also available. Benefit information is available on the registration page or you may respond to this email with questions.

Help us get the word out: Feel free to share this event with other companies/agencies and small businesses. The more people that attend, the more valuable the event will be for everyone. More information is available at [hartford.edu/matchmaker](http://hartford.edu/matchmaker).

Make connections at CT Business Matchmaker 2019:  
Small Business + Procurement = **CONTRACTS!** - [Watch our YouTube video here.](#)

