

BuyLines

DEPARTMENT OF ADMINISTRATIVE SERVICES DECEMBER 2019

DAS Procurement 2019 A Year in Review

Contracts

Drones

Building Supplies

Uniforms and Hats

MatchMaker 2020

Greetings to all our valued agency and municipal customers! 2019 goes down as a year of continuous improvement with a significant focus on our future state of improved, effective technology solutions to support our work, leaner processes and increased customer outreach.

We kicked off 2019 by welcoming the new Administration and better understanding their initiatives and priorities. The DAS procurement staff brainstormed and documented a list of “quick-hit” ideas to streamline our procurement processes, create efficiencies and save money administratively or through legislative changes while benchmarking with our public and private industry peers. We continue to suggest, promote and execute administrative and legislative change ideas that focus on streamlining processes and creating efficiencies.

Highlights of some of our biggest 2019 accomplishments include the following:

- 2019 Municipal and State Procurement Summit - Partnering for Change! The event was completely paperless and utilized innovative technology to share our agenda, presenter bio's, interactions, event challenges and event photos. Attendance exceeded our expectations with 700+ attendees. Breakout sessions focused on pertinent procurement topics and related topics of interest and the event included a Supplier Expo.
- Rolled-out Amazon Business Services in conjunction with the General Letter 71 changes (non-contract spend), creating cost savings opportunities of 10-20%, efficiencies through automation and providing more visibility to the non-contract spend.
- Teamed with the OPM STARs data analytics team to roll out a complete set of procurement business intelligence tools to our contracting staff, enabling us to have more visibility into the usage of state contracts and position us to better leverage our buying/negotiating power and create new cost savings opportunities.

more...

▶ [Bid Notice Postings](#)

▶ [Contact Us](#)

We're still on our way to kicking off a new e-sourcing system to replace and modernize the current State Contracting Portal, and through this effort we're excited to give agency and municipal users, and vendors new and better paperless procurement tools in 2020.

I encourage you to contact me at any time with feedback and ideas that will help us deliver value-added procurement programs and services.

Happy New Year!

Sincerely,
Carol S. Wilson,
C.P.M., Director of Procurement

Want to Subscribe to BuyLines?

Maybe you know someone who could benefit from our information? To subscribe, [visit our website here](#), and follow the sign-up instructions.

State Contracts Issued over the last 14 Days

Adobe Acrobat Required

19PSX0269 Sand Barrels - Supplemental Bid

19PSX0267 Pre-fabricated Steel Buildings and Cold Storage Roofing Structures (Supplemental Bid)

17PSX0219 E-Sourcing Solution

DAS' State Supplier Diversity Program

The DAS State Supplier Diversity program targets at least 25% of the state's business be transacted with small businesses including those owned by minorities, women and the disabled. To participate, fill out an application with the Department of Administrative Services. Once certified, you can bid on contracts covered by the program as well as all other state contracts.

[Learn more about the State Supplier Diversity program by visiting our webpage.](#)

more...

Connecticut clears pair of drone companies to provide aerial services

In what one participant calls the first such example in the nation, Connecticut has adopted a procurement procedure to help state and municipal agencies field drones for varying projects, ranging from tourism imagery to disaster response and police surveillance — including within a few hours notice.

In August, the Virginia Beach, Va.-based startup DroneUp reached a master procurement agreement with its home state, with the Connecticut Department of Administrative Services now having signed a “participating addendum” agreement that uses the Virginia agreement as a model.

DroneUp operates a “Mission Match” website that connects those needing drone services with professional operators.

The National Association of State Procurement Officers has been promoting the idea of identifying “lead” states to create model contracts that other states can adopt, as a way to improve outcomes and help states save money.

Connecticut awarded a separate procurement deal to Avion Solutions, a Huntsville, Ala.-based company that provides drone services. The Department of Administrative Services contracts extend nearly five years.

Government agencies already use drones extensively in Connecticut, as the case with commercial enterprises like real estate brokers, builders and utilities. The new procurement system is intended to make it easier for any Connecticut or municipal agency to find and hire a drone operator, including for short-notice assignments.

As of the second week of December, the Federal Aviation Administration had registered more than 160,000 people to operate aerial drones in the United States, with the FAA having nearly 1.1 million devices registered for recreational purposes and more than 400,000 for commercial jobs. The FAA maintains a website at www.faa.gov/uas/getting_started that includes applicable rules and safety tips for those looking to fly drones.

As the case elsewhere in the country, Connecticut drone operators have come under scrutiny the past few years as complaints have surfaced of hobbyists conducting flights near Danbury Municipal Airport and Igor I. Sikorsky Memorial Airport in Stratford.

Connecticut prohibits the use of drones in state parks unless operators obtain permission in advance, but otherwise has few rules in place, relying on FAA regulations and enforcement as the case with many states. In 2017, the state passed a law limiting municipalities from issuing their own rules.

This year, the Connecticut General Assembly’s public safety committee weighed whether to study the use of drones by police and consider a requirement for departments to log any use, without moving to a vote after hearing testimony from Vernon’s police chief and from the American Civil Liberties Union, among others.

“Drones can go low, close — they’re in some cases silent (and) they’re being operated now with audio surveillance technology,” said David McGuire, executive director of ACLU’s Connecticut affiliate, during testimony last March in Hartford. “This is a technology that we’ve really fallen behind on regulating.”

Article from the *Danbury News Times*

more...

Walk-in Building Supplies and Related Materials contract

The Home Depot Contract [16PSX0137](#) is for Walk-in Building Supplies and Related Materials.

Please refer to the instructions on how to use this contract to ensure proper use as there are restrictions on what you can purchase. In order to obtain additional savings and promotions you must go to The Home Depot Pro Services Desk.

There is a Volume Pricing Program - with a minimum order of \$1,000 additional savings and promotions may apply if using the state account number (8607135072). Any questions please contact Rob Zalucki at 860-713-5139 or robert.zalucki@ct.gov

Uniform Hats for DESPP and DMV

DAS Procurement Contract [19PSX0253](#) for Uniform Hats for DESPP and DMV has been won by a Veteran owned company which now incorporates winter and summer hats, rain covers, and buckles and cords all under one contract. Items and quantities based on actual purchases reported under the last contract.

more...

2020 Business Matchmaker Event - SAVE THE DATE

CT BUSINESS MATCHMAKER



Prime Companies & Agencies

Location: University of Hartford

Make new connections with small businesses and contractors during a series of 10-minute 1-on-1 interviews. Open to any company or government agency that subcontracts products and services. .

Prime Registration opens January 8th at hartford.edu/matchmaker.

Sponsor & Patron Opportunities: Email entrectr@hartford.edu

Organizing Sponsors:



Partner:



SBA's participation in this activity is not an endorsement of the views, opinions, products or services of any cosponsor or other person or entity. All SBA programs and services are extended to the public on a nondiscriminatory basis. Reasonable arrangements for persons with disabilities will be made if requested at least two weeks in advance.

Powered by:

