

# BuyLines

DEPARTMENT OF ADMINISTRATIVE SERVICES

DECEMBER 2017

## ***A Message from the DAS Procurement Director***

As 2017 comes to a close, DAS/Procurement sends our appreciation and thanks to all of our agency and municipal customers for allowing us to serve you through our state contracts and other support programs.

2017 has been an interesting and busy year! We started the year by developing a strategic business plan, and are increasing our collaboration with our customers through newly formed advisory groups and other similar initiatives. Other initiatives include moving in a new direction with State Contracting Portal solution, developing a customer satisfaction survey (soon to be released in the New Year), establishing more training events to share program and policy information and knowledge, enhancing customer service delivery through process improvements and/or new technologies, and implementing new strategies to increase cost savings.



Reflecting on our own staff, we have promoted and coordinated more professional development opportunities to better serve you, and we're strategically organizing ourselves and cross-training to be better prepared for future retirements which we're all facing.

In doing such, some organizational changes have been recently implemented in our contracting teams. [Here is a link](#) to our new contracting team structure and the commodities/services being supported by each team. Wishing you all a very happy holiday season and New Year! Do not hesitate to reach out to us at any time at 860-713-5095 with your procurement needs.

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# Contracts Awarded over the last 14 Days

Click on the category to see the contract

Adobe Acrobat Required

**17PSX0002** Security Video Surveillance, Access Control and Alarms Systems and Monitoring Services

**17PSX0087** Custodial Services for DMV facility at 60 State Street, Wethersfield

**17PSX0147** Signs, Sign Stands and Accessories

**17PSX0161** Repair and Maintenance for One 65' Ferryboat, One 28' Tugboat, and one 64' Barge

**17PSX0176** Custodial Services for DCF facility located at 131 West Street, Danbury

**17PSX0181** Traffic Channelization Drums

**17PSX0185** Dog and Kennel Tags (Individually Numbered)

**17PSX0193** Custodial Services, 300 Corporate Place, Rocky Hill

**17PSX0203** Purchase of Envelopes, Plain and Printed

## State Supplier Diversity Certifications Issued over the last 14 Days

The State's Supplier Diversity program targets at least 25% of the state's business be transacted with small businesses including those owned by minorities, women and the disabled. To participate, fill out an application with the Department of Administrative Services. Once certified, you can bid on contracts covered by the program as well as all other state contracts.

Use this link to see the companies the DAS State Supplier Diversity program has certified over that past 14 days.

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# ***DAS New Security Video Surveillance, Access Control and Alarm Systems and Monitoring Services Contract***

Contract **#17PSX0002** has been awarded for security video surveillance, access control and alarms systems and monitoring services on 29 November 2017. This Contract has been awarded as a multiple award to three Contractors: Johnson Controls Security Solutions (formally Tyco Integrated Security, LLC, Nationwide Security Corporation and Advance Security Integration, LLC dba Security101.

Link to Contract #17PSX0002 pdf:

[http://www.biznet.ct.gov/SCP\\_Search/ContractDetail.aspx?ID=18991](http://www.biznet.ct.gov/SCP_Search/ContractDetail.aspx?ID=18991)

Contract Transition: Client Agencies with existing monitoring and full service maintenance accounts under Contract #09PSX0292 must transition their account(s) to this Contract as soon as possible. Contract #09PSX0292 has been extended to 30 June 2018 to allow for transition. Client Agencies are required to complete this transition immediately by contacting the Contractor(s) under Contract #17PSX0002. As there are many accounts provided by the Johnson Controls under Contract #09PSX0292, the transition will take time for each Client Agency's location to be transitioned. Client Agencies shall not wait to transition over. Please keep in mind that a 45 day written notice is required prior to canceling these services, refer to Section 2, Item #5 of these instructions. Contract #09PSX0292 will be canceled once all accounts have been transitioned to Contract #17PSX0002. The extension of Contract #09PSX0292 is not to be used to prolong services under this Contract but to allow Client Agency's time to transition.

Client Agencies shall not wait to transition over to Contract #17PSX0002. As there are many accounts provided under Contract #09PSX0292, the transition will take time for each Client Agency's location to be transitioned. Please refer to the Client Agency Instructions provided in Contract #17PSX0002 for complete instructions on how to use this Contract. It is imperative that the Client Agency read these instructions along with Exhibits A and B.

Also, refer to Supplement #16 of Contract #09PSX0292 regarding use of this Contract during the transition period.

Link to Contract #09PSX0292:

[http://www.biznet.ct.gov/SCP\\_Search/ContractDetail.aspx?ID=6290](http://www.biznet.ct.gov/SCP_Search/ContractDetail.aspx?ID=6290)

If you have any questions regarding this Contract, please feel free to contact Linda LoSchiavo at [linda.loschiavo@ct.gov](mailto:linda.loschiavo@ct.gov) or 860-713-5078.

# ***New Information Technology Vendor Managed Service (VMS) Provider Contract Awarded***

DAS/Procurement and DAS/BEST are pleased to announce a new contract for IT Vendor Managed Services (VMS), **Contract #14PSX0338**. Connecticut's contract is with Covendis, a proven IT VMS provider out of Atlanta, Georgia. Covendis's other state customers include Colorado, Georgia, Nebraska and Oregon. Contract #14PSX0338 is for a three year term, September 1, 2017 through September 1, 2020, with a one year extension option. Covendis will work with the DAS to create an online system for agencies to complete an SOW, request consultants (option to interview candidates or have vendor select best cost effective candidate) and view current information on consultants in place. The system will have reporting capabilities as well to view historical information available. The contract includes performance based service level agreements which are reportable back to the State.

DAS was the lead state for this national contract and spearheaded the RFP for these services in conjunction with NASPO ValuePoint, a national cooperative purchasing organization comprised of the 50 States and United States territories. This national effort leverages the buying potential of all United States and territories. A sourcing team made up of subject matter experts and procurement professionals from Connecticut, Delaware, Indiana, Nebraska and New Jersey all participated. This resulted in lower hourly rates for most IT contingent workforce positions. The contract also allows for a wider range of rates for specialized resources. The contract incorporates a per hour VMS Fee of \$0.87. This fee is fixed, but may decrease based on cumulative regional spend. The VMS Fee covers a number of services available to the State such as consolidated billing, help desk assistance, training and on-site account management.

New requests for IT contingent positions will be handled the same, as with previous contracts: agencies will contact Covendis for candidate(s) based on a completed SOW. Covendis will respond with pricing and candidate(s). Agency makes determination and submits SOW and backup documents with ITD-10 for approval.

The seven current contractors on the IT Professional contract will be contacted by DAS Procurement to facilitate the transition to a Vendor Managed Service. Contract 12PSX0251 expires December 31, 2017. Purchase Orders for consultants currently in place may be extended prior to December 31, 2017. No Purchase Orders for new consultants and/or new projects should be issued under 12PSX0251.

The State's Participating Addendum and the entire national contract may be viewed on the State Contracting Portal at [http://www.biznet.ct.gov/SCP\\_Search/ContractDetail.aspx?ID=18760](http://www.biznet.ct.gov/SCP_Search/ContractDetail.aspx?ID=18760). Questions about the contract may be directed to Elizabeth Basso, Contract Specialist, DAS/Procurement at 860-713-5611 or [Elizabeth.basso@ct.gov](mailto:Elizabeth.basso@ct.gov).