



Contracts

New Furniture Contract

Keep Training

New Multi-State Cooperative Contract

Another Successful Matchmaker Event

It seems like only yesterday that DAS was honored to launch the very first Matchmaker event, bringing small and large businesses together to network and to explore business opportunities. This program has been so successful that this year it was sold out in advance with no room for walk-ins!

On June 11, many businesses gathered at the Gengras Student Union at the University of Hartford for this invaluable opportunity. At this event, small businesses met

with Matchmakers (including prime contractors, municipalities, government agencies and companies interested in increasing their supplier/subcontractor lists) to present their products and services in a series of 10-minute one-on-one interviews.



DAS Commissioner Currey welcomes the crowd at Matchmaker 2015.

Commissioner Currey had praise for the presenters: “Carol Wilson, Director of Procurement, runs a very good shop and Meg Yetishefsky, Manager of the Supplier Diversity Program, has worked tremendously hard to help Connecticut’s small- and minority-owned businesses succeed. As many of you know, I was the mayor of East Hartford and worked with the Metropolitan District Commission (MDC) for years. They have a wonderful program, as does Meg, and we look forward to moving forward in this area.”

Scott Jellison, Chief Operating Officer of the MDC in turn sang the praises of Commissioner Currey, “Our Small Local Business Enterprise program was almost canceled but thanks to Melody’s swift action this program was saved!”

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Contracts Awarded over the last 14 Days

Click on the category to see the contract
Adobe Acrobat Required

15PSX0035 No. 1 and 2 Diesel fuel, No. 2 heating oil and 10% ethanol blended unleaded gasoline

15PSX0041 Freestanding Office, Lounge, Dormitory and Residential Furniture

15PSX0044 Paint - All Varieties

15PSX0052 Sale of wood for the Connecticut DOT

15PSX0064 Custodial Services for DMHAS

15PSX0065 HVAC Preventive maintenance services for grater Bridgeport Community Mental Health Center

15PSX0066 Custodial Services for DMHAS, 33 Stevens Street, Norwalk, CT

15PSX0069 Welding Repair, Fabrication, and Media Blasting for Heavy Duty Equipment

15PSX0072 Custodial Services for Department of Insurance,

15PSX0076 Pole Line Hardware

15PSX0089 Evidential Breath Alcohol Testing Devices: Non-Mobile and Portable Units

15PSX0093 Postmortem Toxicology Laboratory Testing

15PSX0094 Body Transport Services

15PSX0109 Rental of equipment without operators

15PSX0111 Preventive Maintenance and repairs for chillers at DCF - SOLNIT North

15PSX0112 Commercial Washers and Dryers

15PSX0114 Temporary Medical Services

15PSX0131 Street Sweeper Parts and Service

Matchmaker continued



Top: Meg Yetishefsky thanks all who helped make this year so successful. Bottom: DAS Procurement team members (from l to r): Greg Mooney, Ada Rivera, Kevin Nodwell and Nicola Murray answer questions and offer information for attendees.

Attendees enjoyed a continental breakfast before opening remarks were delivered by several speakers.

Meg Yetishefsky closed by saying, "Please take the time to meet with these great resources and thank you - we could not do this without the help and participation of all of you!"

Interviews continued throughout the day in 10 minute intervals with a lunch break at noon and the event ended at 3:00 pm.

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New and Improved DAS Contract #15PSX0041

for Freestanding Office, Lounge, Dormitory and Residential Furniture

Effective July 1, 2015

Replaces DAS Contracts #07PSX0275 and #07PSX0285 – Expired on June 30, 2015

Contract #15PSX0041 has been awarded for freestanding metal and wood office furniture, lounge furniture, dormitory furniture and residential furniture. This contract has been made as a multiple award to many different furniture manufacturers (contractors). The manufacturers (contractors) have also named their authorized service providers (dealers), who are able to sell their awarded manufacturer product through this contract. Purchase orders are to only be placed directly with a dealer referenced for each manufacturer in the dealer information section within Exhibit B. Dealers may only quote manufacturer lines that they have been awarded as outlined in Exhibit B Price Schedule.

- DAS recommends that agencies utilize the bookmarks (located to the left) to navigate through this contract with ease.
- DAS has established a manufacturer award summary by specific furniture product lines so agencies at a glance can see which manufacturers are on contract award for the item(s) they might be interested in procuring on this contract. DAS's goal was to try to make this contract much easier for agencies to use effectively.
- DAS has also included a manufacturer service provider / dealer summary spreadsheet for each manufacturer awarded to this contract.

HOW TO USE THIS CONTRACT:

If an agency is looking to match an existing furniture product, they should first see if the manufacturer is on contract award for the particular furniture category. If they are, please utilize the bookmarks and go to the manufacturer's pricing information, review price lists and discount structures for the contracted product and to see who the manufacturer has named as their authorized service provider on the contract. If the manufacturer is not on award or they don't need to match existing product; then the agency should review the awarded manufacturer's product and obtain price quotes and product information through their dealers.

Overall, there are approximately 45 Service Providers (dealers) authorized to sell awarded manufacturer product on this contract. Some of the service providers are certified small business (SBE) and certified minority business (MBE) vendors. Many service providers have been selected and are authorized by several different manufacturers. When agencies request quotes, they could possibly get several different manufacturer quotes from one or more service providers. It is the agency's responsibility to review contract manufacturers by product, review manufacturer's price schedules and verify the manufacturers authorized service providers (dealers).

If you have any further questions in regards to this contract, please contact Susanne Hawkins at (860) 713-5064 or Susanne.Hawkins@ct.gov. Thank you.

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Keep Training and Keep Learning

In June, DAS Procurement's Peter Hunter and Lynn Peccerillo-Hill attended the NASPO ValuePoint Lead State Contractor Administrators Meeting in Chicago, Illinois.

This 3-day conference is an annual event held for professional development and meetings between NASPO ValuePoint personnel and all lead state NASPO ValuePoint contract administrators.

There were professional development meetings on leadership and cost analysis as well as other presentations from NASPO.

"It was a productive and educational conference," said DAS' Peter Hunter. "And a wonderful opportunity to learn from and trade ideas with our counterparts from other states."

State Supplier Diversity Certifications Issued over the last 14 Days

The State's Supplier Diversity Program, as authorized by CGS 4a-60g, requires that state agencies spend 25% of their budgeted money with small and minority owned businesses certified through this program. To participate, fill out an application with the Department of Administrative Services. Once certified, you can bid on contracts covered by the program as well as all other state contracts.

[Use this link to see the companies that the DAS State Supplier Diversity unit has certified over the past 14 days.](#)

New Multi-State Cooperative Contract

Effective May 1, 2015, a new multi-state cooperative contract **14PSX0298** was awarded (also referred to as FAC85) for Environmentally Preferable Cleaning Products, Programs, and Custodial Equipment and Supplies. This contract replaces the recently expired 09PSX0049, and will also replace Contract 10PSX0263 which will expire on July 31, 2015.

M.D. Stetson Company, Inc. is the new vendor <http://www.mdstetson.com/> so please take the time to familiarize yourself with this contract and its product offerings. http://www.biznet.ct.gov/SCP_Search/ContractDetail.aspx?ID=15294

Should you have any questions or concerns you can contact Rob Zalucki DAS Procurement Contract Specialist at 860-713-5139 or Robert.Zalucki@ct.gov.