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DEPARTMENT OF ADMINISTRATIVE SERVICES

DECEMBER 2015

State Contracts

Iron Mountain

DOT Savings Thanks to DAS Procurement

Connecticut transportation officials are getting ready for winter with 114 new plow trucks, supplies and support equipment. And DAS Procurement had a lot to do behind the scenes negotiating the purchasing of the equipment.

In October 2014, Connecticut Department of Transportation (CTDOT) went out to bid for 114 new Severe Service Snow and Ice plow trucks following an effort between CTDOT and the state Department of Administrative Services to identify and address shortfalls in the existing fleet. Areas including functionality, safety, warranty, driver well-being and cost were reviewed closely to ensure that the contract provided the best possible product and achieved the most value for the State of Connecticut.



Governor Malloy reveals the new snow plow equipment at a press conference.

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Water Taxis for New London thanks to DAS Surplus

Two surplus Navy troop transport boats destined for new life as Thames River water taxis arrived at Crocker's Boatyard in late November, greeted by a small group of local leaders hoping to get them in the water by Memorial Day.

"I could just hug them," said Groton City Mayor Marian Galbraith.

Maybe she should be hugging DAS' Philip St. Amand of DAS' Surplus Property unit. Philip is a Purchasing Assistant with DAS and oversaw the transition of the property from the Federal government to the city of New London.

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CTDOT Continued

For example, in FY 2011, the cost of CTDOT's standard plow truck package was \$184,652; the current contract provides the same package at \$152,066, resulting in a savings of over \$32,000 per truck. Additional cost-savings resulted from the purchase of tandem double-wing plows that allow clearing of over 24 feet of road in a single pass and, alone, are resulting in savings of over \$32,000 per unit over like item trucks purchased in the past.

The cost savings generated by this contract free up funds to give CTDOT the ability to replace more trucks and equipment with its available budget.

The state is spending \$17 million to replace the plow trucks, which are about 16 years old. The Department of Transportation's winter operations cover more than 10,800 miles of roadways, counting all lanes in multi-lane highways. Snow removal efforts also rely on 205 private contractor trucks when needed.

CTDOT will retire 114 outdated trucks, auctioning those that are in good condition and using the remaining trucks for spare parts before sending to them to surplus. With the addition of the new 114 replacement plow trucks of varying configurations, the number of outdated trucks will be reduced to 161 meaning more trucks will be available at any given time because there will be less service time between breakdowns and less downtime due to repairs.

The fleet also will include two new trucks for to the CTfastrak bus-only corridor.

CTDOT spokesman Kevin Nursick says the legislature budgeted about \$30 million for snow removal. Last year was the most expensive ever, at \$50 million.

Iron Mountain Contract #01PSX0128 Expires June 30, 2016

DAS is providing notice to all client agencies that contract #01PSX0128 for Records Storage Services with Iron Mountain will expire on June 30, 2016. No additional contract extensions will be issued. This contract was extended to allow for a smooth transition of stored records from Iron Mountain to William B. Meyer, the new contractor for these services.

If client agencies have not already done so, they are required to contact William B. Meyer, Inc. on the new contract #12PSX0085 for Hard Copy Records, Magnetic Media Storage and Destruction Services to schedule transfer.

If you have any questions, please feel free to contact Susanne Hawkins, Contract Specialist at the Department of Administrative Services/Procurement Services at (860) 713-5064 or Email: Susanne.Hawkins@ct.gov.

Water Taxis Continued

“Like our own state system, there is a process on the Federal side to get Federal property,” said St. Amand. “A three week screening process along with paperwork and patience.” St. Amand certified the City of New London to be eligible for the program and made sure the city had all the paper work in place.

“The Mayor’s office contacted me in September and the boats were delivered on November 30,” said St. Amand. “Overall I think we handled the process very efficiently and it was great to see the final result and help out the city.”



The smiling people are (from left to right) Groton Mayor Marian Galbraith, Jim Butler, Mark Jalbert, Penny Parsekian, and Chris Cox.

Two Joule Yacht Transport trucks hauled the boats on flatbed trailers from the Cheatham Annex Naval Support Center in Williamsburg, Va., where the boats had been mothballed after decommissioning.

One of the boats had been assigned to the USS LaSalle, the commander of Middle East Forces in the Persian Gulf in 1988, while the other boat had been assigned to the USS Hunley, a submarine tender home ported in Charleston, S.C.

This winter, while the boats are kept in storage, they will undergo refurbishing to become water taxis that will connect the pieces of the planned Thames River Heritage Park.

The park would combine existing historic sites on the New London and Groton sides of the Thames River under a common theme, signage, events and other elements.

Work on the boats will begin “as soon as possible,” Galbraith said, with a marine survey to determine the extent of overhaul needed.

Some information taken from the *New London Day*.



CORRECTION: (From l to r:) DAS' Rob Zalucki, Cindy Milardo, Maureen Grillo - Grainger, Jill Belisle, Joel Hintz - Staples and Bob Schulman - of Suburban Stationers.

Contracts Awarded over the last 14 Days

Click on the category to see the contract
Adobe Acrobat Required

14PSX0149 WSCA-NASPO Master Agreement for Box Truck Rental Services

15PSX0107 CITRIX XENAPP TECHNICAL SUPPORT ENVIRONMENT

15PSX0159 Hospital Furniture

15PSX0160 Floor-to-Ceiling Wall Systems

15PSX0174 Clinical Lab Services

15PSX0181 Snow Removal for Department of Mental Health and Addiction Services (DMHAS), New Haven

15PSX0196 Custodial Services, DOC parole offices in New Haven and Bridgeport

15PSX0216 Crash Cushion Attenuation Parts

15PSX0220 FOOD SERVICE SUPPLIES

15PSX0245 Purchase of Envelopes, Plain and Printed

State Supplier Diversity Certifications Issued over the last 14 Days

The State's Supplier Diversity program targets at least 25% of the state's business be transacted with small businesses including those owned by minorities, women and the disabled. To participate, fill out an application with the Department of Administrative Services. Once certified, you can bid on contracts covered by the program as well as all other state contracts.

Use this link to see the companies the DAS State Supplier Diversity program has certified over that past 14 days.

DAS Procurement on FaceBook

Keeping up with technical trends is the way to go to maximize the distribution of information and show customers that you're in touch with 21st century technology. In that effort, DAS Procurement Bids and RFP's can now

be found on Facebook. Search "DASProcurement" (one word) on Facebook and stay informed.

