



Contracts

What's Your Problem?

New Promotional Product Contract

Contract 14PSX0181 is the new contract number for Promotional Items effective April 1, 2015. This contract offers competitive pricing by category from a variety of different catalogs and is based on a discount from list price.

In addition to saving end users money, Procurement Services awarded the contract to multiple CT small and minority businesses offering the best overall discount by category. (Good news for agencies attempting to meet their small business goals!)

Instructions and suggestions on the simplest way to use the contract can be found on page 5 of the contract award document. If you have any questions regarding the contract please contact Teresa Dupont at teresa.dupont@ct.gov.

Note: Please keep in mind that clothing such as oxford shirts, pants, parkas, coats, etc. should not be purchased from the promotional contract. There is a clothing contract in place that must be used for clothing purchases, 11PSX0127.

Catalog Management Comes Home to Procurement

As of April 1, 2015 DAS Procurement will incorporate the Core-CT Catalog Management function into the DAS/Procurement contracting processes.

DAS is moving towards a "Market Basket" philosophy for all catalog contracts. Market Baskets identify the most frequently purchased items. At the time of solicitation, contracting staff pursue deeper discount structures for items identified as "market basket" and only those items will be loaded into the Core-CT catalog for ordering.

The goal is to reduce the size of the catalog, capture the items the State actually purchases, expedite the catalog loading process and, of course, increase savings opportunities. DAS piloted this philosophy in mid-2014 and the results showed a lower price in 2014 than the last contract done in 2010. The reduction in contract pricing from 2010 to 2014 ranged from 99% to 193%!

continued...



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Contracts Awarded over the last 14 Days

Click on the category to see the contract
Adobe Acrobat Required

09ITZ0052 Offender Management Information System

14PSX0292 Grass Seed Not determined if this will rebid yet.

14PSX0329 Educational Games and Toys

14PSX0333 Bridge Repair Materials

14PSX0345 Purchase and Delivery of B20 Bio Diesel for the CT DOT

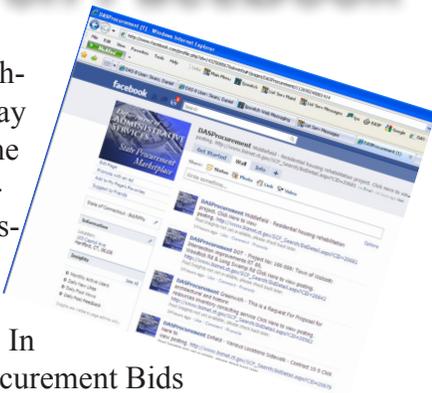
15PSX0018 Safety Inspections and Repairs of Aerial Bucket Trucks

15PSX0029 Operating Room Tabeles

15PSX0049 Street Legal Motorcycles

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Keeping up with technical trends is the way to go to maximize the distribution of information and show customers that you're in touch with 21st century technology. In that effort, DAS Procurement Bids and RFP's can now be found on Facebook. Search "DASProcurement" (one word) on Facebook and stay informed.



What's Your Problem?

Our "What's your Problem" article offers an open forum to agency purchasers to bring to us any procurement related questions.

To keep going with this, we need you to submit written questions to us and keep those questions coming on a regular basis. These questions can be on any topic related to procurement.

In the future editions of "BuyLines" we will share (anonymously) questions submitted and answers so all agencies can benefit from the information. Take advantage of this new feature and be sure to submit your questions to: Melissa Marzano, at Melissa.Marzano@ct.gov. Please entitle your subject line "What's your Problem?"

Catalog Management continued...

As a result of a LEAN Event held January 5-9, 2015, we validated the fact that the current catalog management processes were not efficient and there were significant delays in the loading process. Each catalog item that has been loaded into the Core-CT catalog, since the inception of Core-CT in 2001, had to be electronically verified with each catalog load. For example, as of 4/27/15, there are 466,809 items in the catalog. Of the 466,809 items, 63,573 items are "active." The catalog load process requires a verification against all 466,809 items.

To further eliminate redundancies and make the processes more efficient, DAS will continue to review the functionality and incorporate changes to the catalog loading processes. The "Market Basket" philosophy is the first step in providing our customers with a catalog they can easily use. Please continue to watch *Buylines* for announcements as contract catalog updates are processed using the Market Basket approach as well as other process improvements to the catalog system.