STATE OF CONNECTICUT PROCUREMENT NOTICE



Request for Proposals (RFP)

Issued by the State of Connecticut Department of Mental Health and Addiction Services (DMHAS)

DMHAS Community Services Division

Mental Health Emergency Department Recovery

Support Specialist Request for Proposals

DMHAS-CSD-MH-ED-RSS-2023

December 11, 2023

The Request for Proposal is available in electronic format on the State Contracting
Portal by filtering by Organization for Connecticut
The Department of Mental Health and Addiction Services
https://portal.ct.gov/DAS/CTSource/BidBoard
or from the Agency's Official Contact:

Name: **Donna LoCurto**Address: 410 Capitol Avenue

P.O. Box 341431 Hartford, CT 06134 Phone: (860) 418-6746

E-Mail: DMHAS.FiscalContracts@ct.gov

The RFP is also available on the Department's website at http://www.ct.gov/dmhas/site/default.asp

RESPONSES MUST BE RECEIVED NO LATER THAN

February 7, 2024, 3:00 PM EST

A BIDDERS' CONFERENCE WILL BE HELD Thursday, January 11, 2024 at 10:00 AM

 ${\tt DMHAS} \ is \ an \ Equal \ Opportunity/Affirmative \ Action \ Employer.$

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I. GENERAL INFORMATION

A. INTRODUCTION

1. RFP Name and Number. Mental Health Emergency Department Recovery Support Specialist Request for Proposal (DMHAS-CSD-MH-ED-RSS-2023). The name and number will be used on the packaging if applicable and cover sheet of proposals submitted in response to this RFP.

2. RFP Summary

DMHAS is seeking proposals for a sixteen (16) hour per day (8 am to midnight), seven (7) days per week (including holidays) mental health (MH) peer-led recovery support program. This funding will support one (1) provider in dispatching certified Recovery Support Specialists (RSS) who have successfully completed a DMHAS approved Recovery Support Specialist training (see Recovery Support Specialist Section pg. 13.b), to approximately twelve (12) selected hospitals to work with referred adults who experienced a suicide attempt, or who are using Emergency Department (ED) services because they are experiencing emotional distress and/or an emergent crisis.

3. RFP Purpose.

The United States has observed a substantial increase in ED visits for mental health issues over the past several years. While EDs serve as an important initial contact and treatment point for individuals experiencing a mental health crisis, research has shown that additional support may be advantageous in increasing engagement in continued care at the community level when the ED episode of care ends. DMHAS is issuing this RFP to develop and provide a Mental Health Emergency Department Recovery Support Specialists (MH ED RSS) program designed to provide recovery peer support services to individual who are receiving acute clinical care in an ED after experiencing a suicide attempt or emotional distress. Anticipated outcomes of the program for participants include improved mental health outcomes, increased engagement with community-based resources and services and reduced hospital ED utilization over the two years of the program. The primary goal of the MH ED RSS program is to bridge the gap between acute and community-based care through a targeted peer-led approach in EDs. A secondary goal is to decrease reliance on use of EDs for MH treatment and non-acute concerns.

This work will be accomplished through the dispatch of RSS staff to work directly with identified adults in selected EDs across the state. DMHAS views the ED as a vital place to engage vulnerable adults and the RSS role as a valuable complement to the clinical care EDs provide. For the purposes of this project, RSS will be defined as adults with personal, lived experience of mental illness, or with co-occurring substance use disorders (SUD), who are formally certified through the DMHAS approved Recovery Support Specialist training.

The RFP will process one (1) award for one (1) agency to provide these services in up to twelve (12) Department-selected hospital EDs statewide. Funding will be \$1,200,000 per year for two (2) years.

4. Commodity Codes. The services that the Agency wishes to procure through this RFP are as follows:

• 85000000: Healthcare Services

93000000: Politics and Civic Affairs Services93140000: Community and Social Services

B. INSTRUCTIONS

1. Official Contact. The Agency has designated the individual below as the Official Contact for purposes of this RFP. The Official Contact is the **only authorized** contact for this procurement and, as such, handles all related communications on behalf of the Agency. Proposers, prospective proposers, and other interested parties are advised that any communication with any other Agency employee(s) (including appointed officials) or personnel under contract to the Agency about this RFP is strictly prohibited. Proposers or prospective proposers who violate this instruction may risk disgualification from further consideration.

Name: **Donna LoCurto** Address: 410 Capitol Avenue

P. O. Box 341431 Hartford, CT 06134

Phone: (860) 418-6746

E-Mail: <u>DMHAS.FiscalContracts@ct.gov</u>

Please ensure that e-mail screening software (if used) recognizes and accepts e-mails from the Official Contact.

- **2. Registering with State Contracting Portal.** Respondents must register with the State of CT contracting portal at: https://portal.ct.gov/DAS/CTSource/Registration if not already registered. Respondents shall submit the following information pertaining to this application to this portal (on their supplier profile), which will be checked by the Agency contact.
 - a. Secretary of State recognition onlineBusinessSearch (ct.gov)
 - b. Non-profit status, if applicable
 - c. Notification to Bidders, Parts I-V https://portal.ct.gov/-/media/CHRO/NotificationtoBidderspdf.pdf
 - d. Campaign Contribution Certification (OPM Ethics Form 1): https://portal.ct.gov/OPM/Fin-PSA/Forms/Ethics-Forms
 - e. Valid Unique Entity Identifier (UEI) obtained through www.sam.gov
- **3. RFP Information.** The RFP, amendments to the RFP, and other information associated with this procurement are available in electronic format from the Official Contact or from the Internet at the following locations:
 - Agency's RFP Web Page https://portal.ct.gov/DMHAS/RFPs/Index/RFPs-and-RFQs
 - State Contracting Portal (go to CTSource bid board, filter by DMHAS https://portal.ct.gov/DAS/CTSource/BidBoard

It is strongly recommended that any proposer or prospective proposer interested in this procurement check the Bid Board for any solicitation changes. Interested proposers may receive additional e-mails from CTSource announcing addendums that are posted on the portal. This service is provided as a courtesy to assist in monitoring activities associated with State procurements, including this RFP.

4. Procurement Schedule. See below. Dates after the due date for proposals ("Proposals Due") are non-binding target dates only (*). The Agency may amend the schedule as needed. Any change to non-target dates will be made by means of an amendment to this RFP and will be posted on the State Contracting Portal and, if available, the Agency's RFP Web Page.

RFP Released	12/11/2023
Required Letter of Intent Due	12/28/2023 by 3:00 pm
RFP/Bidder's Conference Date	1/11/2024 at 10:00 am
Deadline for Questions	1/18/2024 by 3:00 pm
Answers Released	1/25/2024 by 3:00 pm
Proposals Due	2/7/2024 by 3:00 pm
(*) Proposer Selection	TBD
(*) Start of Contract Negotiations	TBD
(*) Start of Contract	Anticipated start 4/1/2024

5. Contract Awards. The award of any contract pursuant to this RFP is dependent upon the availability of funding to the Agency. The Agency anticipates the following:

• Total Funding Available: \$2,400,000.00

• Number of Awards: 1 at the discretion of DMHAS

• Contract Cost: TBD by DMHAS

• Contract Term: 2-year term. DMHAS has the right to extend this

contract based on funding availability.

• Funding Source: Federal American Rescue Plan Act (ARPA)

6. Eligibility.

Pursuant to C.G.S. §17a-676, and in accordance with federal grant requirements for use of this funding, the Department may only award contracts for the services requested herein to private nonprofit organizations or Connecticut municipalities. Eligible respondents are private provider organizations (defined as non-state entities that are 501(c)(3) nonprofit corporations or partnerships with principal place of business in Connecticut) or Connecticut municipalities.

- **7. Minimum Qualifications of Proposers.** To qualify for a contract award, a proposer must have the following minimum qualifications:
 - a. Proposers must have experience working with individuals eighteen (18) years of age and older with MH disorders or co-occurring MH and SUD;
 - b. Proposers must have experience providing peer support services;
 - c. Proposers must have experience working with the Connecticut Adult Behavioral Health System; and
 - d. The proposers must be knowledgeable of community resources such as: outpatient mental health, 988, 211, mobile crisis, and housing resources.

- **8. An Electronic Required Letter of Intent.** An Electronic Letter of Intent (LOI) **is required** by this RFP. The LOI is non-binding and does not obligate the sender to submit a proposal. The LOI must be submitted to the Official Contact by e-mail by the deadline established in the Procurement Schedule. The LOI must clearly identify the sender, including name, postal address, telephone number, and e-mail address. It is the sender's responsibility to confirm the Agency's receipt of the LOI. Failure to submit the required LOI in accordance with the requirements set forth herein shall result in disqualification from further consideration.
- **Inquiry Procedures.** All questions regarding this RFP or the Agency's procurement process must be directed, in writing, electronically, (e-mail) to the Official Contact before the deadline specified in the Procurement Schedule. The early submission of questions is encouraged. Questions will not be accepted or answered verbally - neither in person nor over the telephone. All questions received before the deadline(s) will be answered. However, the Agency will not answer questions when the source is unknown (i.e., nuisance or anonymous questions). Questions deemed unrelated to the RFP, or the procurement process will not be answered. At its discretion, the Agency may or may not respond to questions received after the deadline. If this RFP requires a Letter of Intent, the Agency reserves the right to answer questions only from those who have submitted such a letter. The Agency may combine similar questions and give only one answer. All questions and answers will be compiled into a written amendment to this RFP. If any answer to any question constitutes a material change to the RFP, the question and answer will be placed at the beginning of the amendment and duly noted as such.

The agency will release the answers to questions on the date(s) established in the Procurement Schedule. The Agency will publish any and all amendments to this RFP on the State Contracting Portal and, if available, on the Agency's RFP Web Page.

At its discretion, the Agency may distribute any amendments to this RFP to prospective proposers who submitted a Letter of Intent and attended the RFP Conference.

 RFP Conference. A virtual RFP Bidder's conference will be held on Thursday, January 11, 2024; Time 10:00 am - 11:00 am. Invitations will be forwarded to prospective proposers who sent in the Required Letter of Intent.

Prospective proposers will be provided an opportunity to submit questions via email to DMHAS.FiscalContracts@ct.gov. All questions submitted will be answered in a written Addendum to this RFP, which will serve as the Department's official response. If any answer to any question constitutes a material change to the RFP, the question and answer will be placed at the beginning of the Addendum and duly noted as such. The agency will release the Addendum on the date established in the Procurement Schedule. The Department will publish any and all Addenda.

11. **Electronic Proposal due Date and Time.** The Official Contact is the **only authorized recipient** of proposals submitted in response to this RFP. Proposals must be **received** by the Official Contact on or before the due date and time:

Due Date: 2/7/2024Time: 3:00 PM EST

Proposals received after the due date and time will be ineligible and will not be evaluated. The Agency will send an official letter alerting late respondents of ineligibility.

An acceptable submission must include the following:

- a. One (1) conforming electronic copy of the original proposal.
- b. The proposal must be complete, properly formatted and outlined, and ready for evaluation by the Screening Committee.
- c. The electronic copy of the proposal must be emailed to the Official Agency Contact for this procurement. The subject line of the email must read: DMHAS-CSD-MH-ED-RSS-2023. Required forms and appendices may be scanned and submitted as PDFs at the end of the main proposal document. Please ensure the entire email submission is less than 25MB as this reflects The Agency's server limitations. Respondents should work to ensure there are not additional IT limitations from the provider side.
- **12. Multiple Proposals.** The submission of multiple proposals is not an option for this procurement.

II. PURPOSE OF RFP AND SCOPE OF SERVICES

A. AGENCY OVERVIEW

The Department of Mental Health and Addiction Services (DMHAS) promotes and administers comprehensive mental health and substance use prevention, treatment, and recovery services throughout Connecticut.

While the Department's services serve all Connecticut citizens, its mandate is to serve adults (over eighteen (18) years of age) with psychiatric or substance use disorders, or both, who lack the financial means to obtain such services on their own. DMHAS also provides collaborative programs for individuals with special needs, such as persons living with HIV/AIDS, people involved with the criminal justice system, people experiencing problem gambling, pregnant and parenting women with substance use disorders, persons with traumatic brain injury or persons who are hearing impaired, people with co-occurring substance use and mental illness, and young adults transitioning out of the Department of Children and Families.

DMHAS operates on the belief that people with mental illnesses and/or substance use disorders can and should be treated in community settings, and that inpatient treatment should be used only when absolutely necessary to meet the best interests of the individual. Effective care requires that services such as residential, supportive, rehabilitative and crisis intervention programs are available within their local communities. DMHAS is responsible for providing a wide range of services to adults in each of the five DMHAS regions in Connecticut.

Department Mission

To promote the overall health and wellness of persons with behavioral health needs through an integrated network of holistic, comprehensive, effective, and efficient services and supports that foster dignity, respect, and self-sufficiency in those we serve.

B. PROGRAM OVERVIEW

DMHAS is issuing this RFP through the Community Services Division (CSD), as a collaboration between Regional Services and the Office of Recovery and Community Affairs. The MH ED RSS program will be designed to provide peer support to individuals who are receiving acute clinical care in an ED after experiencing a suicide attempt or emotional distress. Anticipated outcomes of the program for participants include improved mental health outcomes, increased engagement with community-based resources and services, and reduced hospital ED utilization over the two years of the program.

Problem Statement:

The United States has observed a substantial increase in ED visits for mental health issues over the past several years. While EDs serve as an important initial contact and treatment point for some individuals experiencing a mental health crisis, research indicates that additional support may be advantageous in increasing engagement in continued care at the community level when the ED care ends; this is even more

important for marginalized and minoritized racial/ethnic populations where research suggests there is a poorer linkage to post ED engagement in mental health services (Fortuna et al., 2010; Hines et al., 2017). Peer support is one way to address this problem. DMHAS recognizes that there is significant research to support peer support services to address the unique needs of individuals at all stages of their recovery journey. More specifically, the use of peer recovery support has been found to be successful in helping people transition from one stage of the care continuum to another by addressing some of the barriers that people face in trying to do so (Stanojlovic & Davidson, 2021). Peer supports address social isolation and loneliness due to impaired social skills, lack of opportunities, and stigma (Bellamy et al., 2017; Fortuna et al., 2019). Several studies have found that connecting with a peer supporter upon discharge from the hospital or ED improves community tenure and access to services (Griswold et al., 2010; O'Connell et al., 2018; Sledge et al., 2011). Peer supports can not only provide rapid follow-up after an ED visit and help to bridge the chasm between the hospital and community, but evidence suggests that peers can provide beneficial mental health support in ways that are not typically observed in hierarchical doctor-patient relationships. Peer supporters offer a valuable complement to clinical care through engaging individuals in a caring relationship, activating self-care, and increasing hope, empowerment, social functioning, and quality of life (Davidson et al., 2018).

Admission and Referral:

Participant referrals to the MH ED RSS program will be received from hospital EDs that engage in this initiative with the selected vendor as a result of this RFP.

Environment:

The MH ED RSS program will offer a dispatch model program serving individuals in up to twelve (12) DMHAS selected EDs in Connecticut. It is anticipated that most of the RSS's time will be spent in EDs as referrals are received.

Program Outcomes:

- a. Decrease ED utilization rates;
- b. Increase connection to MH and SUD services in the community as needed; and
- c. Improve overall mental health outcomes of individuals utilizing these services.

Target Population:

The target population includes adults, eighteen (18) years of age and older who are receiving acute clinical care in an ED after experiencing a suicide attempt or emotional crisis. All services are voluntary. The peer support services can also support family and other chosen allies.

Preferred Practices

Peer Support Services will be guided by the following principles and preferred practices:

- a. Intentional Peer Support (IPS);
- b. Multiple Pathways to Recovery;
- c. Reducing harm for the individual, family, and community;
- d. Trauma-responsive care;
- e. Voluntary, low barrier care;
- f. Person-centered;

- g. Ethically sound;
- h. Peer-driven;
- i. Culturally responsive; and
- j. Recovery oriented.

Vision for a Successful Program:

DMHAS envisions this program filling a gap in care for individuals in EDs who are there because of a suicide attempt or other emotional crisis. Adding RSSs to EDs will be an important peer support service to complement the services and supports provided by hospitals. Individuals in the selected EDs will have an option to talk to a peer who has experienced emotional distress and has been trained as an RSS. This is expected to provide hope, comfort, and encouragement, decrease stigma, and ultimately to connect the person to mental health resources available in the community.

C. SCOPE OF SERVICE DESCRIPTION

The services within the MH ED RSS program are designed to be peer-led and recovery-oriented. The program will utilize RSSs to engage referred individuals. For the purposes of this project, RSS will be defined as individuals with personal, lived experience of having a mental illness, or with co-occurring substance use and mental health disorders. Specific job tasks for the RSSs are anticipated to include building rapport and engaging in conversation to encourage further care, including but not limited to: community-based treatment, community support groups, holistic modalities, sharing coping strategies when in distress, and assisting with the development of recovery planning. Some of the RSS work may include helping individuals to access social supports and/or sharing self-care techniques with the goal of de-escalating crisis and averting re-admissions to the ED.

Additional phone-based contact (voice or text) will continue with willing participants for thirty (30) days after discharge from the ED to support the individual through this critical period of transition into or engagement with community-based services. Interventions utilized by the RSS will be grounded in best practices (e.g., Intentional Peer Support) and can include family members and/or chosen supports of the individual. Procedures for communicating individuals' concerns and needs to the hospital team will be developed. Individuals should be informed of current resources, such as 988, 211, Access Line, and DMHAS' bed availability websites.

The purpose of this RFP is to fund one (1) agency to develop and staff a sixteen (16) hour per day (8:00 AM – Midnight), seven (7) day per week (including holidays), program that will dispatch RSSs to hospital EDs to provide peer recovery support services to referred individuals.

- **1. Organizational Expectations:** The proposer shall be able to provide proof of the following or information on how the following will be met:
 - a. Proposer's operational (physical and service delivery) presence in the state of Connecticut and registration with the Secretary of State;
 - Proposers eligible to respond to the RFP are private non-profit provider organizations (defined as non-state entities that are either nonprofit or proprietary corporations or partnerships);

- c. How your proposed MH ED RSS program fits within your organization's mission and configuration of current programming. Summarize the services you currently provide, especially those that utilize peer support services;
- d. A brief overview of your organization. Demonstrate current experience providing individuals with peer-based services and connection to community-based resources, as well as specific experience supporting individuals who experience acute mental health and/or co-occurring MH and SUD; and
- e. An organizational chart included in the Appendices.

2. Services Expectations

Description: MH ED RSS will be a voluntary, statewide hospital ED based, program for individuals who are eighteen (18) years of age and older, who have presented to an ED after experiencing a suicide attempt or other emotional distress. MH ED RSS staff are not meant to replace clinical services provided in the ED, but are intended to enhance an individual's experience in the ED and in discharge planning by providing peer support services and informing and encouraging the use of community-based recovery resources. MH ED RSS services will be provided by RSSs.

The proposer shall provide information on how the following will be met:

- a. Services will be strength-based, offer choice, and honor each person's capability for personal growth in every stage of their recovery journey;
- Establishment of Memorandums of Agreement (MOA) with up to twelve (12)
 DMHAS designated hospitals, which will be selected in collaboration with the
 selected vendor, and development of a referral protocol to link an RSS to identified
 individuals in the ED;
- c. Solutions or approaches for managing those risks that show the proposer's familiarity and sensitivity working with people who have complex needs (e.g., management of clinical risks, potential boundary/ethics violations);
- d. Identification of existing linkages to hospitals in the state or description of plans to establish such connections;
- e. Plans for RSSs to be available sixteen (16) hours per day (8 am to midnight), seven (7) days per week (including holidays), to be dispatched to an ED when a referral is received;
- f. The ability for RSSs to respond to referrals and meet with individuals face-to-face at the ED within two (2) hours of receiving the referral;
- g. The ability of the proposer to accept all referrals made to the program, within the guidelines;
- h. The plan to collaborate with ED staff and their existing behavioral health ED policies and practices;
- That the RSSs training and work will include a focus on the individual's strengths, needs, current providers, preferences for continued care, and barriers to past treatment efforts (if any);
- j. That the RSSs will provide the following key program components and support services to individuals:; and
 - i. Individual support and engagement;

- ii. Connection to self-help groups and ongoing telephonic peer support after discharge and for up to thirty (30) days;
- iii. Information about community-based MH/co-occurring disorder services; and
- iv. Evidence-based and/or best practice peer support interventions.
- k. Description of the proposer's experience and capacity to develop and implement services defined in this RFP within timeframes set forth by DMHAS.

3. Staffing Expectations

- a. Team overview: Describe the team that would work on this project. Include a list of key team members and their general availability while on this project. Make the case for why they will be great partners on this project. Please provide resumes and additional information you think best highlights the strength of the team that would be working on this project.
- b. General capacity: Please describe your organization's capacity to take on additional work if you are awarded this contract. How would you create additional capacity, if needed? How would you quickly pivot directions, should feedback from DMHAS require a change in direction?
- c. RSS Recruitment: Describe the process you will utilize to recruit and hire RSSs. Include the number of RSSs you plan to hire to support this program and who, specifically, will supervise them.
- d. Please provide a plan for recruitment, pre-employment staff screening, periodic performance evaluations, and oversight of service delivery, satisfaction of participants and program quality.
- e. Identify the number of RSSs, supervisors, and other staff needed to provide the services required to meet DMHAS expectations.
- f. Please provide a plan for maintaining program coverage during times of staff turnover or other absences.
- g. Please provide a plan for RSS supervision.
- h. Please provide a plan for initial and ongoing training of RSS staff, including topics such as Intentional Peer Support and Motivational Interviewing.
- i. Detail the current number of peer recovery staff employed by your agency, the qualifications your agency requires someone in that position to hold, the services they provide, and outcomes associated with these services.
- j. Describe your current process of supervision of peer staff. Detail any specific training, experience, or knowledge required of supervisors in your agency to oversee peer staff.
- k. Please provide proposed competitive salary ranges for all positions within the program.

4. Data and Technology Expectations

The purpose of this subsection is to gather information about the proposer's information management and performance measurement systems.

The proposers must demonstrate sufficient capacity to collect and manage department required data. The Department expects the following:

- a. Proposers must demonstrate sufficient capacity to collect and manage DMHAS-required data regarding admission, discharge, and services performed;
- b. The proposer will be required to submit to DMHAS on-going quarterly reports that include program related data as determined by DMHAS for each reporting period;
- c. The proposer will be required to submit information related to individual outcomes as defined in this RFP (Section II. D. Performance Measures);
- d. Proposals must describe applicant's past practice in submitting required data to the Department (if a previous Contractor) and explain how that process will be incorporated into this program;
- e. Proposals must clearly and specifically describe the kind of data the applicant anticipates collecting, the frequency of collection, and the storage and maintenance of data;
- f. Proposer must describe the process by which they will track individual connection to next level of care in the community; and
- g. Based on the nature of this position, contractors describe their plan to equip each RSS with a cell phone and a laptop/computer or tablet to allow them to work with clients in the ED thereby facilitating concurrent documentation as the primary method of acquisition of information and data.
- **5. Subcontractor** Subcontractors are not allowed for this procurement.

6. Work Plan

The purpose of this subsection is to gather information about the quality and quantity of personnel that the proposer intends to employ to deliver the purchased service.

- a. The proposal must include a work plan to describe the activities and timeline for securing services, staff recruitment and training, implementation of required technologies, performance measures and deployment of RSSs in the EDs. Below is the required format and information being requested for a comprehensive and realistic work plan that demonstrates the flow of activities in a logical and sequential manner:
 - Tasks and Deliverables: Describe these start-up and implementation activities, actions, tasks, and deliverables that are needed to accomplish providing the identified service.
 - ii. **Responsible Staff:** Indicate staff position and their related qualifications for those who will be responsible for providing the identified service.

- iii. **Methodologies:** The average length of participation in the program is estimated to be one to thirty (30) days for individuals seen in the ED by an RSS; and
- iv. **Timetable/Schedule:** Include a proposed timetable indicating when each task and deliverables will be accomplished. Identify any significant milestones or deadlines. The implementation process shall include the ability of the proposer to begin to take referrals into the program no later than July 1, 2024.

7. Financial Expectations

- a. **Financial Status Reports:** If the three (3) most recent audits are available via the Office of Policy and Management's EARS system, such may be noted in the proposal, and a hardcopy of the audit cover letters <u>need not be provided</u>.
- b. **Audited Financial Statements:** Any proposer agency that does not hold a current contract with the Department, must submit cover letters from their auditor for the last three (3) annual audits of their agency and a copy of their most recent financial audit, included in the proposal. If less than three (3) audits were conducted, detail must be provided as to why, and any supporting documentation assuring the financial efficacy of the applicant agency should be included (i.e., an accountant prepared financial statement, a tax return, etc.).

8. Budget and Budget Narrative

The purpose of this subsection is to gather information about how the proposer developed the proposed budget and cost allocations.

- a. The program will be funded up to \$1,200,000 annually for two years.
- b. Proposals must contain an itemized annual budget on the budget form delineated in Section VI. Appendix, E. Budget and Budget Narrative, of this RFP. Additional one-time start-up funds are not available.
- c. A budget narrative must be provided, explaining all costs contained in the budget.
- d. All other funding, including agency financial support must be identified.
 - i. Complete a price schedule, budget, or cost proposal in its entirety that will enable the effective delivery of the proposed project or services.
 - ii. Describe all direct and indirect costs associated with the service or project.
 - iii. Describe any key cost variables for the service or project such as volume, frequency, duration, or length.
 - iv. Narrative and justification: Present a detailed, line-item cost narrative that explains the basis and rationale for the costs proposed.
 - v. Why do you consider your costs to be reasonable, given the nature of your proposed project or service?
 - vi. Describe any key budgeting decisions you faced, assumptions, or calculation approaches used to develop the cost proposal.

9. Cultural Competence

It is anticipated that the individuals who will be served by the MH ED RSS program will come from various social, cultural, and economic backgrounds and experiences. The

proposer should detail the organization's experience working with an array of underserved or underrepresented marginalized and minoritized populations and how they will hire diverse RSSs.

D. PERFORMANCE MEASURES

The following performance metrics highlight key priorities that will be analyzed with providers collaboratively during the life of the contract. This is not an exhaustive list, but rather an indication of significant performance metrics of interest to DMHAS. DMHAS looks forward to working with providers to define additional important performance metrics.

- 1. 90% of individuals referred to the MH ED RSS program will receive face-to-face contact within two hours of the request; and
- 2. 90% of individuals enrolled in the MH ED RSS program shall receive at least weekly phone contact (text or voice) for the four weeks after the ED visit, if the individual would like to receive this follow up component.

E. CONTRACT MANAGEMENT/DATA REPORTING

As part of the State's commitment to becoming more outcomes oriented, DMHAS, seeks to actively and regularly collaborate with providers to enhance contract management, improve results, and adjust service delivery and policy based on learning what works. Reliable and relevant data is necessary to ensure compliance, inform trends to be monitored, evaluate results and performance, and drive service improvements. As such, DMHAS reserves the right to request/collect other key data and metrics from providers.

Meetings/Reports/Training:

- 1. DMHAS will convene quarterly meetings with the contractor of the MH ED RSS program to review the general organizational, service, staffing, budgetary, data metrics, and/or contractual updates. Meeting frequency may be adjusted at the discretion of DMHAS based on observed need, and more frequent meetings with DMHAS should be expected during initial program start-up.
- 2. A quarterly narrative report summarizing program activities and completed connections to community-based care is to be submitted to the selected DMHAS contact no later than the 15th day of each month in which the report is due.
- 3. A quarterly narrative report summarizing the trainings provided to staff in the program, including topics, dates, and that who participated is to be submitted to the selected DMHAS contact no later than the 15th day of each month in which the report is due.

III. PROPOSAL SUBMISSION OVERVIEW

A. SUBMISSION FORMAT INFORMATION

- **1. Required Outline.** All proposals must follow the required outline presented in Section IV Proposal Submission Outline and Requirements. Proposals that fail to follow the required outline will be deemed non-responsive and not evaluated.
- **2. Cover Sheet.** The Cover Sheet is Page 1 of the proposal. Proposers must complete and use the Cover Sheet form provided by the Agency in the VI. Appendix D. Cover Sheet.

Legal Name is defined as the name of private provider organization, CT State agency, or municipality submitting the proposal. Contact Person is defined as the individual who can provide additional information about the proposal or who has immediate responsibility for the proposal. Authorized Official is defined as the individual empowered to submit a binding offer on behalf of the proposer to provide services in accordance with the terms and provisions described in this RFP and any amendments or attachments hereto.

- **3. Table of Contents.** All proposals must include a Table of Contents that conforms with the required proposal outline.
- **4. Executive Summary.** Proposals must include a high-level summary, not exceeding one (1) page. The summary must also include the organization's eligibility and qualifications to respond to this RFP. The executive summary is not part of the main proposal and cost proposal.
- **5. Attachments.** Attachments other than the required Appendices or Forms identified in the RFP are not permitted and will not be evaluated. Further, the required Appendices or Forms must not be altered or used to extend, enhance, or replace any component required by this RFP. Failure to abide by these instructions will result in disgualification. All attachments should be included in VI. Appendix.
- **6. Style Requirements.** This is an electronic submission.

Submitted proposals must conform to the following specifications:

Paper Size	8.5 x 11 (Standard Letter)
Font Size	12
Font Type	Times New Roman
Margins	Normal (1 inch around)
Line Spacing	1 ½ (1.5)
Print Style	Singled-Sided
Page Limit	Maximum 20 pages, exclusive of Executive Summary,
	Appendices, Budget Forms and Budget Narrative

- **7. Pagination.** The proposer's name must be displayed in the header of each page. All pages, including the required Appendices and Forms, must be numbered in the footer.
- 8. Packaging and Labeling Requirements. Not Applicable

- **9. Declaration of Confidential Information.** Proposers are advised that all materials associated with this procurement are subject to the terms of the Freedom of Information Act (FOIA), the Privacy Act, and all rules, regulations and interpretations resulting from them. If a proposer deems that certain information required by this RFP is confidential, the proposer must label such information as CONFIDENTIAL prior to submission. In subsection IV.F. of the proposal submission, the proposer must reference where the information labeled CONFIDENTIAL is located in the proposal. *EXAMPLE: Section G.1.a.* For each subsection so referenced, the proposer must provide a convincing explanation and rationale sufficient to justify an exemption of the information from release under the FOIA. The explanation and rationale must be stated in terms of (a) the prospective harm to the competitive position of the proposer that would result if the identified information were to be released and (b) the reasons why the information is legally exempt from release pursuant to C.G.S. § 1-210(b).
- **10. Conflict of Interest Disclosure Statement.** Proposers must include a disclosure statement concerning any current business relationships (within the last three (3) years) that pose a conflict of interest, as defined by C.G.S. § 1-85. A conflict of interest exists when a relationship exists between the proposer and a public official (including an elected official) or State employee that may interfere with fair competition or may be adverse to the interests of the State. The existence of a conflict of interest is not, in and of itself, evidence of wrongdoing. A conflict of interest may, however, become a legal matter if a proposer tries to influence, or succeeds in influencing, the outcome of an official decision for their personal or corporate benefit. The Agency will determine whether any disclosed conflict of interest poses a substantial advantage to the proposer over the competition, decreases the overall competitiveness of this procurement, or is not in the best interests of the State. In the absence of any conflict of interest, a proposer must affirm such in the disclosure statement. Example: "[name of proposer] has no current business relationship (within the last three (3) years) that poses a conflict of interest, as defined by C.G.S. § 1-85."

B. EVALUATION OF PROPOSALS

- 1. Evaluation Process. It is the intent of the Agency to conduct a comprehensive, fair, and impartial evaluation of proposals received in response to this RFP. When evaluating proposals, negotiating with successful proposers, and awarding contracts, the Agency will conform with its written procedures for POS and PSA procurements (pursuant to C.G.S. § 4-217) and the State's Code of Ethics (pursuant to C.G.S. §§ 1-84 and 1-85). Final funding allocation decisions will be determined during contract negotiation.
- 2. Evaluation Review Committee. The Agency will designate a Review Committee to evaluate proposals submitted in response to this RFP. The Review Committee will be composed of individuals, Agency staff or other designees as deemed appropriate. The contents of all submitted proposals, including any confidential information, will be shared with the Review Committee. Only proposals found to be responsive (that is, complying with all instructions and requirements described herein) will be reviewed, rated, and scored. Proposals that fail to comply with all instructions will be rejected without further consideration. The Review Committee shall evaluate all proposals that meet the Minimum Submission Requirements by score and rank ordered and make recommendations for awards. The Agency Head will make the final selection. Attempts by any proposer (or representative of any proposer) to contact or influence any member of the Review Committee may result in disqualification of the proposer.

- 3. Minimum Submission Requirements. To be eligible for evaluation, proposals must (1) be received on or before the due date and time; (2) meet the Proposal Format requirements; (3) meet the Eligibility and Qualification requirements to respond to the procurement, (4) follow the required Proposal Outline; and (5) be complete. Proposals that fail to follow instructions or satisfy these minimum submission requirements will not be reviewed further. The Agency will reject any proposal that deviates significantly from the requirements of this RFP.
- **4. Evaluation Criteria (and Weights).** Proposals meeting the Minimum Submission Requirements will be evaluated according to the established criteria. The criteria are the objective standards that the Review Committee will use to evaluate the technical merits of the proposals. Only the criteria listed below will be used to evaluate proposals. The weights are disclosed below:

Criteria	Points
Organizational Profile	10
Scope of Services	30
Staffing Plan	15
Data and Technology	10
Subcontractors – if applicable	NA
Work plan	5
Financial Profile	10
Budget/Narrative	5
Cultural Competence	10
Appendices	5
Total	100

As part of its evaluation of the Staffing Plan, the Review Committee will review the proposer's demonstrated commitment to affirmative action, as required by the Regulations of CT State Agencies § 46A-68j-30(10).

- **5. Proposer Selection.** Upon completing its evaluation of proposals, the Review Committee will submit the rankings of all proposals to the Commissioner or Agency Head. The final selection of a successful proposer is at the discretion of the Commissioner or Agency Head. Any proposer selected will be so notified and awarded an opportunity to negotiate a contract with the Agency. Such negotiations may, but will not automatically, result in a contract. Any resulting contract will be posted on the State Contracting Portal. All unsuccessful proposers will be notified by e-mail or U.S. mail, at the Agency's discretion, about the outcome of the evaluation and proposer selection process. The Agency reserves the right to decline to award contracts for activities in which the Commissioner or Agency Head considers there are not adequate respondents.
- **6. Debriefing.** Within ten (10) days of receiving notification from the Agency, unsuccessful proposers may contact the Official Contact and request information about the evaluation and proposer selection process. The e-mail sent date or the postmark date on the notification envelope will be considered "day one" of the ten (10) days. If unsuccessful proposers still have questions after receiving this information, they may contact the Official Contact and request a meeting with the Agency to discuss the

evaluation process and their proposals. If held, the debriefing meeting will not include any comparisons of unsuccessful proposals with other proposals. The Agency may schedule and hold the debriefing meeting within fifteen (15) days of the request. The Agency will not change, alter, or modify the outcome of the evaluation or selection process as a result of any debriefing meeting.

- 7. Appeal Process. Proposers may appeal any aspect the Agency's competitive procurement, including the evaluation and proposer selection process. Any such appeal must be submitted to the Agency head. A proposer may file an appeal at any time after the proposal due date, but not later than thirty (30) days after an agency notifies unsuccessful proposers about the outcome of the evaluation and proposer selection process. The e-mail sent date or the postmark date on the notification envelope will be considered "day one" of the thirty (30) days. The filing of an appeal shall not be deemed sufficient reason for the Agency to delay, suspend, cancel, or terminate the procurement process or execution of a contract. More detailed information about filing an appeal may be obtained from the Official Contact.
- **8. Contract Execution.** Any contract developed and executed as a result of this RFP is subject to the Agency's contracting procedures, which may include approval by the Office of the Attorney General. Fully executed and approved contracts will be posted on State Contracting Portal and the Agency website.

IV. REQUIRED PROPOSAL SUBMISSION OUTLINE AND REQUIREMENTS

This section presents the **required outline** that must be followed when submitting a proposal in response to this RFP. Proposals must include a Table of Contents that exactly conforms with the required proposal outline (below). Proposals must include all the components listed below, in the order specified, using the prescribed lettering and numbering scheme. Incomplete proposals will not be evaluated. While the proposal outline is standard, the information requested from proposers will vary by RFP, depending on the Agency's procurement requirements.

- A. Cover Sheet
- **B.** Table of Contents
- C. Executive Summary
- D. Main Proposal
- E. Attachments (clearly referenced to summary and main proposal where applicable)
- F. Declaration of Confidential Information
- G. Conflict of Interest Disclosure Statement
- **H. Statement of Assurances**

A-H are defined more specifically below. The listing above is just to provide an initial outline for proposers.

This section is for information only. This can be used for additional instruction on completing your Main Proposal in your RFP as applicable.

A: Cover Sheet

The Respondent must use a Cover Sheet provided.

Legal Name is defined as the name of private provider organization, CT State agency, or municipality submitting the proposal. Contact Person is defined as the individual who can provide additional information about the proposal or who has immediate responsibility for the proposal. Authorized Official is defined as the individual empowered to submit a binding offer on behalf of the proposer to provide services in accordance with the terms and provisions described in this RFP and any amendments or attachments hereto.

B: Table of Contents

Respondents must include a Table of Contents that lists sections and subsections with page numbers that follow the organization outline and sequence for this proposal.

C: Proposer Executive Summary

The page limitation for this section is one (1) page briefly describing how the Respondent meets the eligibility and qualification criteria outlined in the Proposal Overview and a brief overview of why the Respondent should be selected for the activities highlighted in the scope of services.

D: Main Proposal Submission/Questions

***Please note the maximum total page length for this section is 20 (all appendices and other attachments should be referred to in section D and then placed in section E.

1. Organizational Expectations

The purpose of this subsection is to gather information about the administrative and operational capabilities of the proposer to provide the purchased service.

2. Services Expectations

The purpose of this subsection is to gather information about how the proposer intends to provide the purchased services.

a. Team overview: Describe the team that would work on this project. Include a list of key team members and their general availability while on this project. Make the case for why they will be great partners on this project. Please provide bios, and additional information you think best highlights the strength of the team that would be working on this project. b. General capacity: Please describe your organization's capacity to take on additional work if you are awarded this contract. How would you create additional capacity, if needed? How would you quickly pivot directions, should feedback from the DMHAS require a change in direction?

4. Data and Technology Expectations

The purpose of this subsection is to gather information about the proposer's information management and performance measurement systems.

5. Subcontractor – Subcontractors are not allowed for this procurement.

6. Work Plan

The purpose of this subsection is to gather information about the quality and quantity of personnel that the proposer intends to employ to deliver the purchased service.

7. Financial Expectations

The purpose of this subsection is to gather information about the proposer's fiscal stability, accounting and financial reporting systems, or relevant business practices.

8. Budget and Budget Narrative

The purpose of this subsection is to gather information about how the proposer developed the proposed budget and cost allocations.

9. Cultural Competence:

- a. What experience does your agency have interacting effectively and communicating with people of different cultures and socio-economic backgrounds?
- b. Please provide an example of your work with underserved/under-represented marginalized and minoritized groups of people or communities.

E: Attachments

Attachments other than the required attachments identified are not permitted and will not be evaluated. See the Proposal Checklist in Appendix I. pages 42 and 43 for a list of relevant attachments. Further, the required attachments must not be altered or used to extend, enhance, or replace any component required by this RFP. Failure to abide by these instructions may result in disqualification.

F: Declaration of Confidential Information

If a proposer deems that certain information required by this RFP is confidential, the proposer must label such information as CONFIDENTIAL prior to submission. The proposer must reference where the information labeled CONFIDENTIAL is located in the proposal. *EXAMPLE:* Section G.1.a. For each subsection so referenced, the proposer must provide a convincing explanation and rationale sufficient to justify an exemption of the information from release under the FOIA. The explanation and rationale must be stated in terms of (a) the prospective harm to the competitive position of the proposer that would result if the identified information were to be released and (b) the reasons why the information is legally exempt from release pursuant to C.G.S. § 1-210(b).

G: Conflict of Interest - Disclosure Statement

Proposers must include a disclosure statement concerning any current business relationships (within the last three (3) years) that pose a conflict of interest, as defined by C.G.S. § 1-85. A conflict of interest exists when a relationship exists between the proposer and a public official (including an elected official) or State employee that may interfere with fair competition or may be adverse to the interests of the State. The existence of a conflict of interest is not, in and of itself, evidence of wrongdoing. A conflict of interest may, however, become a legal matter if a proposer tries to influence, or succeeds in influencing, the outcome of an official decision for their personal or corporate benefit. In the absence of any conflict of interest, a proposer must affirm such in the disclosure statement. Example: "[name of proposer] has no current business relationship (within the last three (3) years) that poses a conflict of interest, as defined by C.G.S. § 1-85."

H: Statement of Assurances

Place after Conflict of Interest-Disclosure Statement. Sign and return.

V. MANDATORY PROVISIONS

This section of the RFP provides information about the State's mandatory procurement and contracting requirements, including, the standard Purchase of Service contract, proposer assurances, the terms and conditions of this RFP, the rights reserved to the State, and compliance with statutes and regulations. The Agency is solely responsible for rendering decisions in matters of interpretation of all mandatory provisions. Section V is standard for all RFPs for POS and the content does not vary.

A. POS STANDARD CONTRACT, PARTS I AND II

By submitting a proposal in response to this RFP, the proposer implicitly agrees to comply with the provisions of Parts I and II of the State's "standard contract" for POS:

Part I of the standard contract is maintained by the Department and will include the scope of services, contract performance, quality assurance, reports, terms of payment, budget, and other program-specific provisions of any resulting POS contract. A sample of Part I is available from the Department's Official Contact upon request.

Part II of the standard contract is maintained by OPM and includes the mandatory terms and conditions of the POS contract. Part II is available on OPM's website at: http://www.ct.gov/opm/fin/standard_contract

Note:

Included in Part II of the standard contract is the State Elections Enforcement Commission's notice (pursuant to C.G.S. § 9-612(g)(2)) advising executive branch State contractors and prospective State contractors of the ban on campaign contributions and solicitations. If a proposer is awarded an opportunity to negotiate a contract with the Department and the resulting contract has an anticipated value in a calendar year of \$50,000 or more, or a combination or series of such agreements or contracts has an anticipated value of \$100,000 or more, the proposer must inform the proposer's principals of the contents of the SEEC notice.

Part I of the standard contract may be amended by means of a written instrument signed by the Department, the selected proposer (contractor), and, if required, the Attorney General's Office. Part II of the standard contract may be amended only in consultation with, and with the approval of, the Office of Policy and Management and the Attorney General's Office.

B. ASSURANCES

By submitting a proposal in response to this RFP, a proposer implicitly gives the following assurances:

1. **Collusion.** The proposer represents and warrants that the proposer did not participate in any part of the RFP development process and had no knowledge of the specific contents of the RFP prior to its issuance. The proposer further represents and warrants that no agent, representative, or employee of the State participated directly in the preparation of the proposer's proposal. The proposer

also represents and warrants that the submitted proposal is in all respects fair and is made without collusion or fraud.

- **2. State Officials and Employees.** The proposer certifies that no elected or appointed official or employee of the State has or will benefit financially or materially from any contract resulting from this RFP. The Agency may terminate a resulting contract if it is determined that gratuities of any kind were either offered or received by any of the aforementioned officials or employees from the proposer, contractor, or its agents or employees.
- **3. Competitors.** The proposer assures that the submitted proposal is not made in connection with any competing organization or competitor submitting a separate proposal in response to this RFP. No attempt has been made, or will be made, by the proposer to induce any other organization or competitor to submit, or not submit, a proposal for the purpose of restricting competition. The proposer further assures that the proposed costs have been arrived at independently, without consultation, communication, or agreement with any other organization or competitor for the purpose of restricting competition. Nor has the proposer knowingly disclosed the proposed costs on a prior basis, either directly or indirectly, to any other organization or competitor.
- **4. Validity of Proposal.** The proposer certifies that the proposal represents a valid and binding offer to provide services in accordance with the terms and provisions described in this RFP and any amendments or attachments hereto. The proposal shall remain valid for a period of 180 days after the submission due date and may be extended beyond that time by mutual agreement. At its sole discretion, the Agency may include the proposal, by reference or otherwise, into any contract with the successful proposer.
- **5. Press Releases.** The proposer agrees to obtain prior written consent and approval of the Agency for press releases that relate in any manner to this RFP or any resultant contract.

C. TERMS AND CONDITIONS

By submitting a proposal in response to this RFP, a proposer implicitly agrees to comply with the following terms and conditions:

- 1. Equal Opportunity and Affirmative Action. The State is an Equal Opportunity and Affirmative Action employer and does not discriminate in its hiring, employment, or business practices. The State is committed to complying with the Americans with Disabilities Act of 1990 (ADA) and does not discriminate on the basis of disability in admission to, access to, or operation of its programs, services, or activities.
- **2. Preparation Expenses.** Neither the State nor the Agency shall assume any liability for expenses incurred by a proposer in preparing, submitting, or clarifying any proposal submitted in response to this RFP.
- **3. Exclusion of Taxes.** The Agency is exempt from the payment of excise and sales taxes imposed by the federal government and the State. Proposers are liable for any other applicable taxes.

- **4. Proposed Costs.** No cost submissions that are contingent upon a State action will be accepted. All proposed costs must be fixed through the entire term of the contract.
- **5. Changes to Proposal.** No additions or changes to the original proposal will be allowed after submission. While changes are not permitted, the Agency may request and authorize proposers to submit written clarification of their proposals, in a manner or format prescribed by the Agency, and at the proposer's expense.
- **6. Supplemental Information.** Supplemental information will not be considered after the deadline submission of proposals, unless specifically requested by the Agency. The Agency may ask a proposer to give demonstrations, interviews, oral presentations or further explanations to clarify information contained in a proposal. Any such demonstration, interview, or oral presentation will be at a time selected and in a place provided by the Agency. At its sole discretion, the Agency may limit the number of proposers invited to make such a demonstration, interview, or oral presentation and may limit the number of attendees per proposer.
- 7. Presentation of Supporting Evidence. If requested by the Agency, a proposer must be prepared to present evidence of experience, ability, data reporting capabilities, financial standing, or other information necessary to satisfactorily meet the requirements set forth or implied in this RFP. The Agency may make onsite visits to an operational facility or facilities of a proposer to evaluate further the proposer's capability to perform the duties required by this RFP. At its discretion, the Agency may also check or contact any reference provided by the proposer.
- **8. RFP Is Not An Offer.** Neither this RFP nor any subsequent discussions shall give rise to any commitment on the part of the State or the Agency or confer any rights on any proposer unless and until a contract is fully executed by the necessary parties. The contract document will represent the entire agreement between the proposer and the Agency and will supersede all prior negotiations, representations or agreements, alleged or made, between the parties. The State shall assume no liability for costs incurred by the proposer or for payment of services under the terms of the contract until the successful proposer is notified that the contract has been accepted and approved by the Agency and, if required, by the Attorney General's Office.

D. RIGHTS RESERVED TO THE STATE

By submitting a proposal in response to this RFP, a proposer implicitly accepts that the following rights are reserved to the State:

- **1. Timing Sequence.** The timing and sequence of events associated with this RFP shall ultimately be determined by the Agency.
- **2. Amending or Canceling RFP.** The Agency reserves the right to amend or cancel this RFP on any date and at any time, if the Agency deems it to be necessary, appropriate, or otherwise in the best interests of the State.

- **3. No Acceptable Proposals.** In the event that no acceptable proposals are submitted in response to this RFP, the Agency may reopen the procurement process, if it is determined to be in the best interests of the State.
- **4. Award and Rejection of Proposals.** The Agency reserves the right to award in part, to reject any and all proposals in whole or in part, for misrepresentation or if the proposal limits or modifies any of the terms, conditions, or specifications of this RFP. The Agency may waive minor technical defects, irregularities, or omissions, if in its judgment the best interests of the State will be served. The Agency reserves the right to reject the proposal of any proposer who submits a proposal after the submission date and time.
- **5. Sole Property of the State.** All proposals submitted in response to this RFP are to be the sole property of the State. Any product, whether acceptable or unacceptable, developed under a contract awarded as a result of this RFP shall be the sole property of the State, unless stated otherwise in this RFP or subsequent contract. The right to publish, distribute, or disseminate any and all information or reports, or part thereof, shall accrue to the State without recourse.
- **6. Contract Negotiation.** The Agency reserves the right to negotiate or contract for all or any portion of the services contained in this RFP. The Agency further reserves the right to contract with one or more proposer for such services. After reviewing the scored criteria, the Agency may seek Best and Final Offers (BFO) on cost from proposers. The Agency may set parameters on any BFOs received.
- 7. Clerical Errors in Award. The Agency reserves the right to correct inaccurate awards resulting from its clerical errors. This may include, in extreme circumstances, revoking the awarding of a contract already made to a proposer and subsequently awarding the contract to another proposer. Such action on the part of the State shall not constitute a breach of contract on the part of the State since the contract with the initial proposer is deemed to be void *ab initio* and of no effect as if no contract ever existed between the State and the proposer.
- **8. Key Personnel.** When the Agency is the sole funder of a purchased service, the Agency reserves the right to approve any additions, deletions, or changes in key personnel, with the exception of key personnel who have terminated employment. The Agency also reserves the right to approve replacements for key personnel who have terminated employment. The Agency further reserves the right to require the removal and replacement of any of the proposer's key personnel who do not perform adequately, regardless of whether they were previously approved by the Agency.

E. STATUTORY AND REGULATORY COMPLIANCE

By submitting a proposal in response to this RFP, the proposer implicitly agrees to comply with all applicable State and federal laws and regulations, including, but not limited to, the following:

1. Freedom of Information, C.G.S. § 1-210(b). The Freedom of Information Act (FOIA) generally requires the disclosure of documents in the possession of the State upon request of any citizen, unless the content of the document falls within certain categories of exemption, as defined by C.G.S. § 1-210(b). Proposers are generally advised not to include in their proposals any confidential information. If

the proposer indicates that certain documentation, as required by this RFP, is submitted in confidence, the State will endeavor to keep said information confidential to the extent permitted by law. The State has no obligation to initiate, prosecute, or defend any legal proceeding or to seek a protective order or other similar relief to prevent disclosure of any information pursuant to a FOIA request. The proposer has the burden of establishing the availability of any FOIA exemption in any proceeding where it is an issue. While a proposer may claim an exemption to the State's FOIA, the final administrative authority to release or exempt any or all material so identified rests with the State. In no event shall the State or any of its employees have any liability for disclosure of documents or information in the possession of the State and which the State or its employees believe(s) to be required pursuant to the FOIA or other requirements of law.

- 2. Contract Compliance, C.G.S. § 4a-60 and Regulations of CT State Agencies § 46a-68j-21 thru 43, inclusive. CT statute and regulations impose certain obligations on State agencies (as well as contractors and subcontractors doing business with the State) to ensure that State agencies do not enter into contracts with organizations or businesses that discriminate against protected class persons.
- 3. Consulting Agreements, C.G.S. § 4a-81. Consulting Agreements Representation, C.G.S. § 4a-81. Pursuant to C.G.S. §§ 4a-81 the successful contracting party shall certify that it has not entered into any consulting agreements in connection with this Contract, except for the agreements listed below. "Consulting agreement" means any written or oral agreement to retain the services, for a fee, of a consultant for the purposes of (A) providing counsel to a contractor, vendor, consultant or other entity seeking to conduct, or conducting, business with the State, (B) contacting, whether in writing or orally, any executive, judicial, or administrative office of the State, including any department, institution, bureau, board, commission, authority, official or employee for the purpose of solicitation, dispute resolution, introduction, requests for information, or (C) any other similar activity related to such contracts. "Consulting agreement" does not include any agreements entered into with a consultant who is registered under the provisions of chapter 10 of the Connecticut General Statutes as of the date such contract is executed in accordance with the provisions of section 4a-81 of the Connecticut General Statutes. Such representation shall be sworn as true to the best knowledge and belief of the person signing the resulting contract and shall be subject to the penalties of false statement.
- 4. Campaign Contribution Restriction, C.G.S. § 9-612. For all State contracts, defined in section 9-612 of the Connecticut General Statutes as having a value in a calendar year of \$50,000 or more, or a combination or series of such agreements or contracts having a value of \$100,000 or more, the authorized signatory to the resulting contract must represent that they have received the State Elections Enforcement Commission's notice advising state contractors of state campaign contribution and solicitation prohibitions, and will inform its principals of the contents of the notice, as set forth in "Notice to Executive Branch State Contractors and Prospective State Contractors of Campaign Contribution and Solicitation Limitations." Such notice is available at https://seec.ct.gov/Portal/data/forms/ContrForms/seec_form_11_notice_only.pdf
- **5. Gifts, C.G.S. § 4-252.** Pursuant to section 4-252 of the Connecticut General Statutes and Acting Governor Susan Bysiewicz's Executive Order No. 21-2, the Contractor, for itself and on behalf of all of its principals or key personnel who submitted a bid or proposal, represents:

- (1) That no gifts were made by (A) the Contractor, (B) any principals and key personnel of the Contractor, who participate substantially in preparing bids, proposals or negotiating State contracts, or (C) any agent of the Contractor or principals and key personnel, who participates substantially in preparing bids, proposals or negotiating State contracts, to (i) any public official or State employee of the State agency or quasi- public agency soliciting bids or proposals for State contracts, who participates substantially in the preparation of bid solicitations or requests for proposals for State contracts or the negotiation or award of State contracts, or (ii) any public official or State employee of any other State agency, who has supervisory or appointing authority over such State agency or quasi-public agency;
- (2) That no such principals and key personnel of the Contractor, or agent of the Contractor or of such principals and key personnel, knows of any action by the Contractor to circumvent such prohibition on gifts by providing for any other principals and key personnel, official, employee or agent of the Contractor to provide a gift to any such public official or State employee; and
- (3) That the Contractor is submitting bids or proposals without fraud or collusion with any person.
- Any bidder or proposer that does not agree to the representations required under this section shall be rejected and the State agency or quasi-public agency shall award the contract to the next highest ranked proposer or the next lowest responsible qualified bidder or seek new bids or proposals.
- 6. Iran Energy Investment Certification C.G.S. § 4-252(a). Pursuant to C.G.S. § 4-252(a), the successful contracting party shall certify the following: (a) that it has not made a direct investment of twenty million dollars or more in the energy sector of Iran on or after October 1, 2013, as described in Section 202 of the Comprehensive Iran Sanctions, Accountability and Divestment Act of 2010, and has not increased or renewed such investment on or after said date. (b) If the Contractor makes a good faith effort to determine whether it has made an investment described in subsection (a) of this section it shall not be subject to the penalties of false statement pursuant to section 4-252a of the Connecticut General Statutes. A "good faith effort" for purposes of this subsection includes a determination that the Contractor is not on the list of persons who engage in certain investment activities in Iran created by the Department of General Services of the State of California pursuant to Division 2, Chapter 2.7 of the California Public Contract Code. Nothing in this subsection shall be construed to impair the ability of the State agency or quasi-public agency to pursue a breach of contract action for any violation of the provisions of the resulting contract.
- 7. Nondiscrimination Certification, C.G.S. § 4a-60 and 4a-60a. If a bidder is awarded an opportunity to negotiate a contract, the proposer must provide the State agency with written representation in the resulting contract that certifies the bidder complies with the State's nondiscrimination agreements and warranties. This nondiscrimination certification is required for all State contracts regardless of type, term, cost, or value. Municipalities and CT State agencies are exempt from this requirement. The authorized signatory of the contract shall demonstrate his or her understanding of this obligation by either (A) initialing the nondiscrimination affirmation provision in the body of the resulting contract, or (B) providing an affirmative response in the required online bid or response to a proposal question, if applicable, which asks if the contractor understands its obligations. If a bidder or vendor refuses to agree to this representation, such

bidder or vendor shall be rejected and the State agency or quasi-public agency shall award the contract to the next highest ranked vendor or the next lowest responsible qualified bidder or seek new bids or proposals.

8. Access to Data for State Auditors. The Contractor shall provide to OPM access to any data, as defined in C.G.S. § 4e-1, concerning the resulting contract that are in the possession or control of the Contractor upon demand and shall provide the data to OPM in a format prescribed by OPM [or the Client Agency] and the State Auditors of Public Accounts at no additional cost.

VI. APPENDIX

A. ABBREVIATIONS / ACRONYMS / DEFINITIONS

Modify this subsection, as necessary, to meet the Agency's procurement requirements. DO NOT DELETE the definitions of contractor, proposer, prospective proposer, or subcontractor.

BFO Best and Final Offer

C.G.S. Connecticut General Statutes

CHRO Commission on Human Rights and Opportunity (CT)

CT Connecticut

DAS Department of Administrative Services (CT)

DMHAS Department of Mental Health and Addiction Services (CT)

FOIA Freedom of Information Act (CT) IRS Internal Revenue Service (US)

LOI Letter of Intent

OAG Office of the Attorney General

OPM Office of Policy and Management (CT)
OSC Office of the State Comptroller (CT)

POS Purchase of Service P.A. Public Act (CT) RFP Request for Proposal

SEEC State Elections Enforcement Commission (CT)

U.S. United States

- contractor: a private provider organization, CT State agency, or municipality that enters into a POS contract with the Agency as a result of this RFP
- *proposer:* a private provider organization, CT State agency, or municipality that has submitted a proposal to the Agency in response to this RFP. This term may be used interchangeably with respondent throughout the RFP.
- prospective proposer: a private provider organization, CT State agency, or municipality that may submit a proposal to the Agency in response to this RFP, but has not yet done so
- subcontractor: an individual (other than an employee of the contractor) or business entity hired by a contractor to provide a specific health or human service as part of a POS contract with the Agency as a result of this RFP

B. STATEMENT OF ASSURANCES

Department of Mental Health and Addiction Services

The undersigned Respondent affirms and declares that:

1) General

- a. This proposal is executed and signed with full knowledge and acceptance of the RFP CONDITIONS stated in the RFP.
- b. The Respondent will deliver services to the Agency the cost proposed in the RFP and within the timeframes therein.
- c.The Respondent will seek prior approval from the Agency before making any changes to the location of services.
- d. Neither the Respondent of any official of the organization nor any subcontractor the Respondent of any official of the subcontractor organization has received any notices of debarment or suspension from contracting with the State of CT or the Federal Government.
- e. Neither the Respondent of any official of the organization nor any subcontractor to the Respondent of any official of the subcontractor's organization has received any notices of debarment or suspension from contracting with other states within the United States.

Legal Name of Organization:		
Authorized Cianatany	Data	
Authorized Signatory	Date	

C. REQUIRED LETTER OF INTENT

State of Connecticut Department of Mental Health and Addiction Services REQUEST FOR PROPOSALS DMHAS-CSD-MH-ED-RSS-2023

Return to:
DMHAS Official Contact
Donna LoCurto
DMHAS.FiscalContracts@ct.gov

The organization below intends to submit a proposal in response to the above referenced RFP.

Note: This letter is a non-binding expression of interest and does not obligate the sender to submit a proposal.

Prospective Proposer:				
			()-	
Legal Name			Telephone Number	
Mailing Address	Town, State		Zip Code	
Contact Person:		_		
Name		Title		
Mailing Address	Town, State		Zip Code	
()-	()-			
Telephone Number FAX Number		E-mail Address		
Person Authorized to Si	gn Contract:	1		
Name		Title		
		1		
Signature		Date		

D. COVER SHEET

DMHAS-CSD-MH-ED-RSS- 2023 Department of Mental Health and Addiction Services Due Date: 2/7/2024 3:00 PM EST

	ne	FEIN # & DUNS#
Business Address		Telephone Number
Town, State		Zip Code
		zed Official who can provide has immediate responsibility
Name		Title
Street Address		Town, State, Zip Code
Telephone Number	Facsimile Number	E-mail Address
Authorized Official:		nter into and amend contractual
Authorized Official: instruments in the name	(Individual empowered to en	nter into and amend contractual
	(Individual empowered to en	nter into and amend contractual actor)

E. BUDGET AND BUDGET NARRATIVE

DIRECT E	EXPENSES	ANNUAL Costs		
5100: SAI	LARIES			
5101	Staff Salaries & Wages (title, hourly rate and % of FTE)			
5102	Overtime			
5103	Non-Routine Comp. (specify in narrative)			
	Total Salaries			
5200: FRI	NGE BENEFITS			
5300: CO	NTRACTUAL SERVICES			
5301	Medical Professional			
5302	Behavioral Health Professional			
5303	Contracted Workers - Non-Payroll			
5304	Other Contractual (specify in narrative)			
	Total Contractual Services			
5400: TR	ANSPORTATION			
5401	Staff Travel Reimbursement			
5402	Vehicle Leases			
5403	Vehicle Maintenance			
5404	Other Transportation (specify in narrative)			
	Total Transportation			
5500: MA	ATERIALS AND SUPPLIES			
5501	Food			
5502	Lab & Medical Supplies			
5503	Equipment (Less than \$5,000)			
5504	Other Mtrls and Sppls (specify in narrative)			
	Total Materials/Supplies			
5600: FAC	CILITIES			
5601	Rent and Real Estate Taxes			
5602	Security			
5603	Maintenance & Repair - Facility and Plant			
5604	Utilities			
5605	Other Facilities (specify in narrative)			
	Total Facilities			
5700: CAI	PITAL EXPENSES (> \$5,000)			
5701	Capital Equipment			
5702	Depreciation			
5703	Other Capital (specify in narrative)			
	Total Capital Expenses			
5800: OT	HER EXPENSES			
5801	Communications			
5802	Insurance			

5803	Housekeeping	
5804	Staff Training and Conferences	
5805	Drug Testing	
5806	Other (specify in narrative)	
	Total Other Expenses	
5900: CLIE	ENT SUBSIDIES	
5901	Transportation	
5902	Nutrition/Food Vouchers	
5903	Education	
5904	Housing	
5905	Personal Items	
5906	Other Client Subsidies (specify in narrative)	
TOTAL DII		
INDIRECT	EXPENSES	
7100: ADI	MINISTRATIVE & GENERAL	
7111	Staff Salaries & Wages	
7120	Fringe Benefits	
	All Other A&G (Please provide details)	
TOTAL INI		
<u>TOTAL</u>		

Note:

This budget is available in an excel document. Please contact the official contact person for a copy.

Please attached an additional page describing the budget narrative.

F. Acknowledgement of Contract Compliance - Notification to Bidders

COMMISSION ON HUMAN RIGHTS AND OPPORTUNITIES CONTRACT COMPLIANCE REGULATIONS NOTIFICATION TO BIDDERS

(Revised 09/3/15)

The contract to be awarded is subject to contract compliance requirements mandated by Sections 4a-60 and 4a-60a of the Connecticut General Statutes; and, when the awarding agency is the State, Sections 46a-71(d) and 46a-81i(d) of the Connecticut General Statutes. There are Contract Compliance Regulations codified at Section 46a-68j-21 through 43 of the Regulations of Connecticut State Agencies, which establish a procedure for awarding all contracts covered by Sections 4a-60 and 46a-71(d) of the Connecticut General Statutes.

According to Section 46a-68j-30(9) of the Contract Compliance Regulations, every agency awarding a contract subject to the contract compliance requirements has an obligation to "aggressively solicit the participation of legitimate minority business enterprises as bidders, contractors, subcontractors and suppliers of materials." "Minority business enterprise" is defined in Section 4a-60 of the Connecticut General Statutes as a business wherein fifty-one percent or more of the capital stock, or assets belong to a person or persons: "(1) Who are active in daily affairs of the enterprise; (2) who have the power to direct the management and policies of the enterprise; and (3) who are members of a minority, as such term is defined in subsection (a) of Section 32-9n." "Minority" groups are defined in Section 32-9n of the Connecticut General Statutes as "(1) Black Americans... (2) Hispanic Americans... (3) persons who have origins in the Iberian Peninsula... (4)Women... (5) Asian Pacific Americans and Pacific Islanders; (6) American Indians..." An individual with a disability is also a minority business enterprise as provided by Section 4a-60g of the Connecticut General Statutes. The above definitions apply to the contract compliance requirements by virtue of Section 46a-68j-21(11) of the Contract Compliance Regulations.

The awarding agency will consider the following factors when reviewing the bidder's qualifications under the contract compliance requirements:

- (a) the bidder's success in implementing an affirmative action plan;
- (b) the bidder's success in developing an apprenticeship program complying with <u>Sections 46a-68-1 to 46a-68-17</u> of the Administrative Regulations of Connecticut State Agencies, inclusive;
- (c) the bidder's promise to develop and implement a successful affirmative action plan;
- (d) the bidder's submission of employment statistics contained in the "Employment Information Form", indicating that the composition of its workforce is at or near parity when compared to the racial and sexual composition of the workforce in the relevant labor market area; and
- (e) the bidder's promise to set aside a portion of the contract for legitimate minority business enterprises. See Section 46a-68j-30(10)(E) of the Contract Compliance Regulations.

INSTRUCTIONS AND OTHER INFORMATION

The following <u>BIDDER CONTRACT COMPLIANCE MONITORING REPORT</u> must be completed in full, signed, and submitted with the bid for this contract. The contract awarding agency and the Commission on Human Rights and Opportunities will use the information contained thereon to determine the bidders compliance to <u>Sections 4a-60</u> and <u>4a-60a</u> CONN. GEN. STAT., and <u>Sections 46a-68j-23</u> of the Regulations of Connecticut State Agencies regarding equal employment opportunity, and the bidder's good faith efforts to include minority business enterprises as subcontractors and suppliers for the work of the contract

Definition of Small Contractor

Section 4a-60g CONN. GEN. STAT. defines a small contractor as a company that has been doing business under the same management and control and has maintained its principal place of business in Connecticut for a one year period immediately prior to its application for certification under this section, had gross revenues not exceeding fifteen million dollars in the most recently completed fiscal year, and at least fifty-one percent of the ownership of which is held by a person or persons who are active in the daily affairs of the company, and have the power to direct the management and policies of the company, except that a nonprofit corporation shall be construed to be a small contractor if such nonprofit corporation meets the requirements of subparagraphs (A) and (B) of subdivision 4a-60g CONN. GEN. STAT.

The contract to be awarded is subject to contract compliance requirements mandated by Sections 4a-60 and 4a-60a of the Connecticut General Statutes; and, when the awarding agency is the State, Sections 46a-71(d) and 46a-81i(d)

of the Connecticut General Statutes. There are Contract Compliance Regulations codified at Section 46a-68j-21 through 43 of the Regulations of Connecticut State Agencies, which establish a procedure for awarding all contracts covered by Sections 4a-60 and 46a-71(d) of the Connecticut General Statutes.

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"Minority" groups are defined in Section 32-9n of the Connecticut General Statutes as "(1) Black Americans . . . (2) Hispanic Americans . . . (3) persons who have origins in the Iberian Peninsula . . . (4) Women . . . (5) Asian Pacific Americans and Pacific Islanders; (6) American Indians . . ." An individual with a disability is also a minority business enterprise as provided by Section 4a-60g of the Connecticut General Statutes. The above definitions apply to the contract compliance requirements by virtue of Section 46a-68j-21(11) of the Contract Compliance Regulations.

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- (c) the bidder's promise to develop and implement a successful affirmative action plan;
- (d) the bidder's submission of employment statistics contained in the "Employment Information Form", indicating that the composition of its workforce is at or near parity when compared to the racial and sexual composition of the workforce in the relevant labor market area; and
- (e) the bidder's promise to set aside a portion of the contract for legitimate minority business enterprises. See Section 46a-68j-30(10)(E) of the Contract Compliance Regulations.

* INSTRUCTIONS	Proposer must sign acknowledgment below, and return acknowledgment to awarding
	agency along with signed proposal.

The undersigned acknowledges received	ring and reading a copy of the	"Notification to Bidders" form
Signature:	Date:	

INSTRUCTIONS AND OTHER INFORMATION

The following **BIDDER CONTRACT COMPLIANCE MONITORING REPORT** must be completed in full, signed, and submitted with the bid for this contract. The contract awarding agency and the Commission on Human Rights and Opportunities will use the information contained thereon to determine the bidders compliance to Sections 4a-60 and 4a-60a CONN. GEN. STAT., and Sections 46a-68j-23 of the Regulations of Connecticut State Agencies regarding equal employment opportunity, and the bidder's good faith efforts to include minority business enterprises as subcontractors and suppliers for the work of the contract.

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To download an electronic copy of the Bidder Contract Compliance Monitoring Report from CHRO:

https://www.ct.gov/chro/lib/chro/Notification_to_Bidders.pdf

Please attach a copy of the **Bidder Contract Compliance Monitoring Report** to the Proposal.

G. Equal Employment Opportunity

Please see link below for the OOE form or contact your Official Contact person for the form

Home (eeocdata.org)

H. Campaign Contribution Certification



Written or electronic certification to accompany a bid or proposal or a non-competitive contract with a value of \$50,000 or more, pursuant to C.G.S. § 9-612.

INSTRUCTIONS:

Complete all sections of the form. Attach additional pages, if necessary, to provide full disclosure about any

	as de Cour of you docu in th certif	to the batter of the control of the	I date the form, und nit the completed for bid or proposal– su si-public agency prio in the most recent er than thirty (30) da	er oath, in the m to the awar bmit this comp or to the execut ly filed certific ays after the e	presence of a Commisding State agency at toleted form with the extion of the contract), a ation, such person shiftective date of such of	ssioner of the Sup he time of submi: arliest submittal of nd if there is a ch all submit an upo	erior ssion f any ange lated
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ontribut	tion Date	Name of Contributor		<u>Recipient</u>	<u>Value</u>	<u>Description</u>	

Sworn as true to the best of my knowledge and l	elief, subject to the penalties of false statement.	
Printed Contractor Name	Printed Name of Authorized Official	
Printed Contractor Name	Printed Name of Authorized Official	
Printed Contractor Name Signature of Authorized Official	Printed Name of Authorized Official	

_My Commission Expires

I. PROPOSAL CHECKLIST

This is a tool for agencies to customize to make response process easier for respondents. It should be customized for each RFP. Agencies may determine to remove it if it causes confusion.

To assist respondents in managing proposal planning and document collation processes, this document summarizes key dates and proposal requirements for this RFP. Please note that this document does not supersede what is stated in the RFP. Please refer to the Proposal Submission Overview, Required Proposal Submission Outline, and Mandatory Provisions (Sections II, III, and IV of this RFP) for more comprehensive details. It is the responsibility of each respondent to ensure that all required documents, forms, and attachments, are submitted in a timely manner.

Key Dates

Procurement Timetable				
The Agency reserves the right to modify these dates at its sole discretion.				
Item	Action	Date		
1	RFP Release	12/11/2023		
2	Letter of Intent Due	12/28/2023 by 3:00 pm		
3	RFP/Bidder's Conference Date	1/11/2024 at 10:00 am		
5	Deadline for Questions	1/18/2024 by 3:00 pm		
6	Answers Released	1/25/2024 by 3:00 pm		
7	Proposals Due	2/7/2024 by 3:00 pm		
8	(*) Proposer Selection	TBD		
9	(*) Start of Contract Negotiations	TBD		
10	(*) Start of Contract	Anticipated start 4/1/2024		

Proposal Content Checklist

- $\ \square$ Cover Sheet including required information:
- □ Table of Contents
- ☐ **Executive Summary**: high-level summary of proposal and cost
- ☐ Main proposal and with relevant attachments. Proposers should use their discretion to determine whether certain required information is sufficiently captured in the body of their proposal or requires additional attachments for clarification.

 Additional attachments may include (bullets below are examples only):
 - Organizational Expectations
 - Services Expectations/Scope of Services
 - Staffing Expectations
 - Data and Technology Expectations
 - Subcontractor (not applicable)
 - Work plan
 - Financial Expectations
 - Budget and Budget Narrative (Include startup cost)
 - Cultural Competence

<u>Registration with State Contracting Portal (if not already</u> registered):

☐ Register at: https://portal.ct.gov/DAS/CTSource/Registration

Ш	Submit Campaign Contribution Certification (OPM Etnics Form 1):
	https://portal.ct.gov/OPM/Fin-PSA/Forms/Ethics-Forms
	Valid Unique Entity Identifier (UEI) obtained through www.sam.gov
	Acknowledgement of Contract Compliance – Notification to Bidders
	Equal Employment Opportunity
	IRS Determination Letter (for nonprofit proposers)
	Three years of most recent annual audited financial statements; OR any
	financial statements prepared by a Certified Public Accountant for proposers
	whose organizations have been incorporated for less than three years.
	Proposed budget , including budget narrative and cost schedules for planned
	subcontractors if applicable. Conflict of Interest Disclosure Statement
	Statement of Assurances
	Declaration of Confidential Information
	Organizational Chart
	Resume of Key Personnel
ш	Resume of Rey Personner
Fo	rmatting Checklist
	Is the proposal formatted to fit 8 ½ x 11 (letter-sized) paper?
	Is the main body of the proposal within the 20-page limit?
	Is the proposal in 12-point, Times New Roman font?
	Does the proposal format follow normal (1 inch) margins and 1 ½ line spacing?
	Does the proposer's name appear in the header of each page?
	Does the proposal include page numbers in the footer?
	Are confidential labels applied to sensitive information (if applicable)?